

91-02603/

DIRECTORY OF CANADIAN TRADING HOUSES

Distribution Services Industries Division  
Commercial Service Industries Directorate  
Service Industries and Consumer Goods Branch (JSCG)  
Industry, Science and Technology Canada  
Ottawa, Ontario  
K1A 0H5



## BOSS DIRECTORIES

The following is a list of directories published by the Business Opportunities Sourcing System (BOSS) for Industry, Science and Technology Canada (ISTC).

Directory of Canadian Manufacturers / Products

Directory of Research and Development Laboratories/facilities in Canada

Directory of Canadian Trading Houses

Directory of Canadian Custom Brokers and Freight Forwarders

Directory of Canadian Construction Companies

Directory of Computer Software and Services

Canadian Directory of Marine Shipping

### Services Directories

Consulting Agrologists

Management Consultants

Architects

Surveyors and Mappers

Consulting Engineers

These directories can be obtained by contacting:

Business Opportunities Sourcing System (ABOS)  
Industry Science and Technology Canada  
235 Queen Street  
Ottawa, Ontario  
K1A 0H5

Telephone: (613) 954-5031

Telex: 053-4123

Facsimile: (613) 954-1894

The information in this directory is also available on-line via a micro computer. For more information call (613) 954-5031.

## DIRECTORY OF CANADIAN TRADING HOUSES

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**PART I**

**INTRODUCTION**

## INTRODUCTION

This is an update of the Directory of Canadian Trading Houses.

The purpose of this directory is three-fold:

- 1) to facilitate Canadian manufacturers' search for international marketing firms that can assist them in exporting Canadian goods and services;
- 2) to assist Canadian trade offices in other countries or interested foreign buyers to locate Canadian goods and services through international marketing companies, and;
- 3) to publicize the services being offered by these trading houses.

Companies listed have been identified as trading houses on the basis of the following definition:

'A trading house is a company engaged in exporting (and in many cases importing) goods and services produced by others on a commission, retainer or merchant basis, and which looks on the international marketing business as a significant source of revenue or as a separately managed profit centre.'

Canadian trading houses perform international marketing and sales activities on behalf of manufacturers and processors, and have offices or agents overseas that are capable of representing the interest of their clients. Trading houses provide advice to their principals about foreign country import requirements and ways to enhance their products for sale to foreign buyers. Some of the trading houses listed in this directory specialize in particular commodities and regions of the world, whereas others may handle a full range of products internationally. The services offered by trading houses afford manufacturers and processors the opportunity to expand into international markets, frequently at a lower cost than it would take to maintain an export division and an overseas network of their own.

The information contained in this directory is also available online with Industry, Science and Technology Canada's computerized Business Opportunities Sourcing System (BOSS).

The publication of company names in this directory does not imply any government endorsement of their capabilities. It simply reflects services advertised by each company. Information shown was provided voluntarily by the companies listed. Firms that belong to a professional trade association such as the Council of Canadian Trading Houses, the Quebec Association of Export Trading Houses or the Canadian Export Association are identified in the directory.

Within Industry, Science and Technology Canada (ISTC), the focal point for Trading Houses is the Distribution Services Industries Division, of the

Service Industries and Consumer Goods Branch. If additional information is required on trading houses, please contact the division at the following address:

Distribution Services Industries Division  
Commercial Service Industries Directorate  
Service Industries and Consumer Goods Branch (JSCG)  
Industry, Science and Technology Canada  
235 Queen Street - 10th Floor East  
Ottawa, Ontario  
K1A 0H5

Tel: (613) 954-2984  
Telex: 053-4123  
Fax: (613) 954-1894

Canadian Trading House Associations

Council of Canadian Trading Houses (CCTH)  
99 Bank Street  
Suite 250  
Ottawa, Ontario  
K1P 6B9

Telephone : (613) 238-8888  
Telex: 053-4888

Quebec Association of Export Trading Houses (AMCEQ)  
666 Sherbrooke Street West  
Suite 204  
Montreal, Quebec  
H3A 1E7

Telephone: (514) 286-1042  
Telex: 052-4835



## CANADA AWARDS FOR BUSINESS EXCELLENCE

The CANADA AWARDS FOR BUSINESS EXCELLENCE were created in 1984 by the the Government of Canada to honour businesses of all sizes and in all industry sectors for outstanding achievements in entrepreneurship, business management and science. These coveted awards have since become synonymous with the best in Canadian business.

The CANADA AWARDS FOR BUSINESS EXCELLENCE honour achievement in ten categories: Small Business, Productivity, Marketing, Entrepreneurship, Labour/Management Co-operation, Innovation, Invention, Industrial Design, Quality and Environment.

Selection is by independent teams of private sector experts. In each category the jurors choose up to three trophy winners - one gold, one silver and one bronze. A number of Certificates of Merit are also awarded.

Each year, Canada Awards winners are honoured by their peers and by all Canadians coast to coast.

The benefits are tangible and substantial. Winners become the focus of national attention. A prestigious awards ceremony and national advertising create country-wide recognition.

Winners can exhibit their awards proudly and have the exclusive right to use the logo of the Canada Awards in all communications. Past winners have noted a marked increase in employee motivation as well as increased sales and profitability attributable to the awards.

Winning a CANADA AWARDS FOR BUSINESS EXCELLENCE trophy is a considerable achievement, but participation itself can be rewarding by heightening the company's team spirit and pride in its success.

Further information can be obtained from your nearest ISIC office or by contacting:

Canada Awards for Business Excellence  
Services to Business Branch, 01E  
Industry, Science and Technology Canada  
235 Queen Street  
Ottawa, Ontario  
K1A 0H5

Telephone: (613) 954-4079

CANADA AWARDS FOR BUSINESS EXCELLENCE

1989 WINNERS REGISTERED IN BOSS

AS TRADING HOUSES

LABOUR-MANAGEMENT COOPERATION

SILVER

NATIONAL SEA PRODUCTS LTD. INTL. MRKTG.  
1959 UPPER WATER ST. PURDY'S WHARF HALIFAX N.S. B3J3B7



CANADA AWARDS FOR BUSINESS EXCELLENCE

1988 WINNERS REGISTERED IN BOSS

AS TRADING HOUSES

MARKETING

BRONZE

NORANDA FOREST SALES INC.  
4 KING ST. W. SUITE 700 TORONTO ONT. M5H3X1

INNOVATION

BRONZE

INTERNATIONAL ROAD DYNAMICS INC.  
702 - 43RD ST. E. SASKATOON SASK. S7K3T9

PART II

COMPANY PROFILES



NOTE TO COMPANY PROFILES

The establishments in this directory are listed alphabetically by name. Directory users seeking a listing should consider the different ways in which a company might be listed.

e.g. THE JOHN F. DOE CO. LTD.

JOHN F. DOE CO. LTD.

J.F. DOE. CO. LTD.

THE DOE CO. LTD.

DOE CO. LTD.

BOSS personnel can be of assistance in locating directory listings. Requests can be made by collect telephone call to (613) 954-5031 in Ottawa.

The following is a sample with an explanation of the items listed.

1 EXAMPLE/EXEMPLE TEL: 416-233-3211  
2 4251 DUNDAS ST. WEST, TORONTO ONTARIO, M8X1Y3  
3 P.O. BOX 160, ISLINGTON ONTARIO, M9A4X2  
4 MAIN CONTACT: MR. D.P. GRENFEIL  
5 FAX: 416-233-2643 TELEX/ANSBK: 06-967684/DAVBACK 6  
YEARS IN INTERNATIONAL TRADE: REPORTED: DEC/1985 7  
TOTAL STAFF: 50-99 TRADE STAFF: 4  
ANNUAL SALES \$000: \$5,000-24,999  
PARENT COUNTRY: CANADA  
8 LANGUAGES: ENGLISH  
FRENCH  
9 AUXILIARY SERVICES: CUSTOM CLEARING  
DOCUMENTATION  
FREIGHT FORWARDING  
PACKAGING  
WAREHOUSING  
10 AREAS OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
11 METHODS OF OPERATION: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDANT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                     | E | I | B | S | A | R | W |    |
|---------------------|---|---|---|---|---|---|---|----|
| AUSTRALIA           | X |   |   |   |   |   |   | 12 |
| BRAZIL              | X |   |   |   |   |   |   |    |
| ENGLAND             |   |   | X |   |   |   |   | 13 |
| FRANCE              |   |   | X |   |   |   |   |    |
| INDIA               |   |   | X |   |   | X |   | 14 |
| ISRAEL              |   | X |   |   |   |   |   | 15 |
| JAPAN               |   |   | X |   |   |   |   |    |
| SWEDEN              |   |   | X | X |   |   |   | 16 |
| SWITZERLAND         |   |   | X |   |   |   |   |    |
| TAIWAN              |   |   | X |   | X |   |   | 17 |
| TRINIDAD AND TOBAGO |   | X |   |   |   |   | X | 18 |
| UNITED STATES       |   |   | X | X |   | X |   |    |
| WEST GERMANY        |   |   | X |   |   |   |   |    |

PRODUCTS EXPORTED:  
INDUSTRIAL CONTROL EQUIPMENT AND PARTS

- (1) Company name
- (2) Street address
- (3) Mailing address
- (4) Officer
- (5) Facsimile number
- (6) Telex and telex answerback numbers
- (7) Last time firm completed a questionnaire
- (8) Language(s) in which company can conduct business
- (9) Auxiliary services offered to Canadian companies wishing to export
- (10) Specialities offered to Canadian companies wishing to export
- (11) Method of operation indicates how the company operates as a trading house
- (12) Current export market areas
- (13) Current import market areas
- (14) Indicates where company has foreign agents or representatives
- (15) Export market areas of interest
- (16) Indicates where company has subsidiaries or branches
- (17) Indicates where company has affiliates
- (18) Indicates where company has warehouse facilities

# TRADING HOUSE

A & L DIONNE INC.  
SEE... LOVELL & CHRISTMAS (CANADA) INC.

A. LAMBERT INTERNATIONAL INC. TEL: 514-382-3872

190 RUE CREMAZIE E., SUITE 110, MONTREAL QUE., H2P1E1

MAIN CONTACT: M. FRANCOIS GAGNE

FAX: 514-382-1531 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 45 REPORTED: NOV/1989

TOTAL STAFF: 250-499 TRADE STAFF: 50-99

ANNUAL SALES \$000: \$25,000-49,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

AUXILIARY SERVICES:

CONSULTING

SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ARGENTINA                    | X |   | X |   |   |   |   |
| ARUBA                        | X |   |   |   |   |   |   |
| AUSTRALIA                    | X |   |   |   |   | X |   |
| AUSTRIA                      | X |   |   |   |   | X |   |
| BAHAMAS                      | X |   |   |   |   |   |   |
| BARBADOS                     | X |   |   |   |   |   |   |
| BELGIUM                      | X |   |   |   |   | X |   |
| BERMUDA                      | X |   |   |   |   |   |   |
| BONAIRE                      | X |   |   |   |   |   |   |
| BRAZIL                       |   | X |   |   |   |   |   |
| CAYMAN ISLANDS               | X |   |   |   |   |   |   |
| CUBA                         | X |   |   |   |   |   |   |
| CURACAO                      | X |   |   |   |   |   |   |
| DENMARK                      | X |   |   |   |   | X |   |
| DOMINICAN REPUBLIC           | X |   |   |   |   |   |   |
| ENGLAND                      | X |   |   |   |   | X |   |
| FINLAND                      | X |   |   |   |   | X |   |
| FRANCE                       | X |   |   |   |   | X |   |
| GERMANY, WEST                | X |   |   |   |   | X |   |
| HAITI                        | X |   |   |   |   |   |   |
| HONG KONG                    | X |   | X |   |   | X |   |
| INDONESIA                    |   |   | X |   |   |   |   |
| ITALY                        | X |   |   |   |   | X |   |
| JAMAICA                      | X |   |   |   |   |   |   |
| JAPAN                        | X |   |   |   |   | X |   |
| KOREA, SOUTH                 |   |   | X |   |   |   |   |
| LEeward AND WINDWARD ISLANDS | X |   |   |   |   |   |   |
| NETHERLANDS                  |   |   |   |   |   | X |   |
| NEW ZEALAND                  | X |   |   |   |   | X |   |
| NORTHERN IRELAND             |   |   |   |   |   | X |   |
| NORWAY                       | X |   |   |   |   | X |   |
| PEOPLE'S REPUBLIC OF CHINA   |   |   | X |   |   |   |   |
| PUERTO RICO                  | X |   |   |   |   |   |   |
| SCOTLAND                     |   |   |   |   |   | X |   |
| SPAIN                        |   |   | X |   |   | X |   |
| ST. PIERRE ET MIQUELON       | X |   |   |   |   |   |   |
| SWEDEN                       | X |   |   |   |   | X |   |
| SWITZERLAND                  | X |   |   |   |   | X |   |
| TAIWAN                       |   |   | X |   |   |   |   |
| THAILAND                     |   |   | X |   |   |   |   |
| TRINIDAD AND TOBAGO          | X |   |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS     | X |   |   |   |   |   |   |
| UNITED STATES                | X |   |   |   |   |   |   |
| VIRGIN ISLANDS               | X |   |   |   |   |   |   |
| WALES                        |   |   |   |   |   | X |   |

## PRODUCTS EXPORTED:

BOOTS AND SHOES, DRESS & CASUAL, W/G NES  
BOOTS AND SHOES, DRESS AND CASUAL, W/B NES  
BOOTS AND SHOES, WORK, MEN'S AND BOYS' NES  
ICE HOCKEY EQUIP & PTS, EXC GLOVES & HEADGEAR

A.D. BUNFORD INTERNATIONAL LIMITED TEL: 416-661-0842

358 SUPERTEST RD., DOWNSVIEW, ONTARIO, M3J2M2

MAIN CONTACT: MR. A.D. BUNFORD

FAX: 416-661-6070 TLX/ANSBK: 06-23251

YEARS IN INTERNATIONAL TRADE: 24 REPORTED: FEB/1990

COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES

TOTAL STAFF: 5-9 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES:

CONSOLIDATION

CONSULTING

DOCUMENTATION

## FREIGHT FORWARDING

PACKAGING

SHIPPING-INTERNATIONAL

WAREHOUSING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ARUBA                        | X |   |   |   |   |   |   |
| AUSTRALIA                    | X |   |   |   |   |   |   |
| BAHAMAS                      | X |   |   |   |   |   | X |
| BARBADOS                     | X |   |   |   |   |   | X |
| BELIZE                       | X |   |   |   |   |   |   |
| BERMUDA                      | X |   |   |   |   |   | X |
| CAYMAN ISLANDS               | X |   |   |   |   |   |   |
| COOK ISLANDS                 | X |   |   |   |   |   |   |
| CURACAO                      | X |   |   |   |   |   |   |
| DOMINICAN REPUBLIC           | X |   |   |   |   |   |   |
| ENGLAND                      | X |   |   |   |   |   | X |
| FIJI                         | X |   |   |   |   |   |   |
| FRENCH POLYNESIA             | X |   |   |   |   |   |   |
| GUAM                         | X |   |   |   |   |   |   |
| GUINEA                       | X |   |   |   |   |   |   |
| INDONESIA                    | X |   |   |   |   |   |   |
| IRELAND                      | X |   |   |   |   |   |   |
| JAMAICA                      | X |   |   |   |   |   |   |
| JAPAN                        | X |   |   |   |   |   |   |
| KAMPUCHEA                    | X |   |   |   |   |   |   |
| KOREA, NORTH                 | X |   |   |   |   |   |   |
| KOREA, SOUTH                 | X |   |   |   |   |   |   |
| KUWAIT                       | X |   |   |   |   |   |   |
| LAOS                         | X |   |   |   |   |   |   |
| LEeward AND WINDWARD ISLANDS | X |   |   |   |   |   | X |
| MACAU                        | X |   |   |   |   |   |   |
| MALAYSIA                     | X |   |   |   |   |   |   |
| MAURITANIA                   | X |   |   |   |   |   |   |
| NEW CALEDONIA                | X |   |   |   |   |   |   |
| NEW HEBRIDES                 | X |   |   |   |   |   |   |
| NEW ZEALAND                  | X |   |   |   |   |   |   |
| NORTHERN IRELAND             |   |   |   |   |   |   | X |
| PAKISTAN                     | X |   |   |   |   |   | X |
| PAPUA NEW GUINEA             | X |   |   |   |   |   |   |
| PHILIPPINES                  | X |   |   |   |   |   |   |
| SAMOA ISLANDS                | X |   |   |   |   |   |   |
| SINGAPORE                    | X |   |   |   |   |   |   |
| SOLOMON ISLANDS              | X |   |   |   |   |   |   |
| SPAIN                        | X |   |   |   |   |   |   |
| TAHITI                       | X |   |   |   |   |   |   |
| TAIWAN                       | X |   |   |   |   |   |   |
| TASMANIA                     | X |   |   |   |   |   |   |
| THAILAND                     | X |   |   |   |   |   |   |
| TONGA                        | X |   |   |   |   |   |   |
| TRINIDAD AND TOBAGO          |   |   |   |   |   |   | X |
| TURKS AND CAICOS ISLANDS     |   | X |   |   |   |   |   |
| VIETNAM                      | X |   |   |   |   |   |   |
| VIRGIN ISLANDS               | X |   |   |   |   |   |   |

## PRODUCTS EXPORTED:

ABRASIVE PAPER AND CLOTH  
ADHESIVE NES  
ALARM AND SIGNAL SYSTEMS AND PARTS NES  
ALUMINUM WIRE AND CABLE, NOT INSULATED  
AMMETERS/VOLTMETERS/OHMETERS/PANEL TYPE & PTS  
BASIC HARDWARE NES  
BOLTS & HEADS OR THRD RODS, W/O NUTS NES  
BOLTS AND NUTS, BRASS  
BUILDERS, HARDWARE NES  
CHRISTMAS TREE & COL MINIATURE LAMPS /BULBS/  
CHRISTMAS TREE LIGHTING SETS  
CIRCUIT BREAKERS AND PARTS  
CONDUIT AND CABLE FITTINGS  
CONDUIT FOR ELEC WIRING, INCL ELEC NET TUB  
COPPER WIRE AND CABLE, NOT INSULATED  
EARTHWARE TILES, FLOOR/WALL < 2.5 X 2.5 INS  
ELECTRIC LIGHTING FIX & PORT LAMPS & PTS NES  
ELECTRICAL NON-CURR-CARRYING WIRING MAT NES  
FAUCETS, TUB-FILLERS, SHOWERS & COMBINATIONS  
FLUOR & ELEC DISCHARGE LIGHTING FIX/PORT LAMP  
FLUORESCENT LAMP BALLASTS AND TRANSFORMERS  
FLUORESCENT LAMPS /BULBS AND TUBES/  
FUSES, FUSE PLUGS & CUTOUTS, ELEC, & PARTS  
GARDEN RAKES  
GLOBES/REFLECTOR/REFLECTOR LIGHTING FIXTURES  
HAMMERS, HAND

CONTINUED....



# TRADING HOUSE

HINGES, BUTTS AND PARTS NES  
HOSE NES, WITH OR WITHOUT COUPLINGS  
INCANDESCENT LAMPS, LARGE /32 VOLTS AND OVER/  
INCANDESCENT LIGHTING FIX/FLOOR/TABLE LAMPS  
INSECTICIDES NES  
INSULATED WIRE AND CABLE NES  
INSULATING FITTINGS FOR ELECTRICAL EQUIP NES  
LAMP SHADES, SHADE HOLDERS AND PARTS NES  
LAWN MOWERS AND PARTS NES  
LIGHTNING ARRESTERS AND PARTS  
MATERIALS HANDLING EQUIPMENT AND PARTS NES  
MERCURY VAPOUR LAMPS /BULBS AND TUBES/  
METAL END PRODUCTS NES  
METAL HOUSEHOLD FURNITURE, NOT UPHOLSTERED  
MINIATURE LAMPS NES  
NON-ELECTRIC CLEANING EQUIPMENT AND PARTS NES  
NUTS, LOCK NUTS AND STOP NUTS NES  
OTHER EQUIP, HOME, GARDEN & PARK, & PARTS NES  
OUTLET & SWITCH BOXES & OUTLET BOX CONNECTORS  
PIPE, TUBES AND TUBING NES, PLASTIC  
PLASTIC END PRODUCTS NES  
PLASTIC PIPE FITTINGS  
PLASTIC TAPE  
PLIERS  
PLUMBING FIXTURES AND SANITARY WARE NES  
POLE LINE HARDWARE  
PORCELAIN INSULATING FITTINGS FOR ELEC EQUIP  
POWER TRANSFORMERS, 500 KVA AND OVER  
PREPARED FERTILIZER MIXTURES  
PUMPS, POWER NES  
SCAFFOLDING EQUIPMENT, DEMOUNTABLE  
SCREWDRIVERS, HAND  
SEALED BEAM LAMPS  
SELF-CONTD GEN SETS & LIGHTING OUTFITS NES  
SINKS, EXCEPT SERVICE SINKS  
SPADES, SHOVELS AND SCOOPS  
STRUCTURAL AND ARCHITECTURAL METAL PRODS NES  
SWITCHES AND PARTS NES  
SWITCHGEAR AND PROTECTIVE EQUIP NES, & PARTS  
TOILET BOWLS AND COMBINATIONS  
TOILET SEATS AND LIDS  
TOYS AND PARTS NES  
TRANSFORMERS NES  
UNIT HEATERS  
VAPOUR LAMPS NES  
WASH BASINS /FIXTURES/  
WASHERS, METAL  
WATER TANK HEATERS, ELECTRIC  
WIRE FENCING AND SCREEN PRODUCTS NES  
WIRE NAILS NES  
WIRING DEVICES AND PARTS  
WOOD SCREWS, METAL  
WRENCHES AND PARTS

A.S.I.  
SEE... ABEGWEIT SEAFOODS INC.

A.V. ENERGY INC. TEL: 403-228-2855  
502 1135-17TH AVE. S.W., CALGARY, ALTA. T2T0B6  
MAIN CONTACT: MR. WILLIAM D. VANDERLEE  
FAX: 403-228-2951 TLX/ANSBK: 03-8211721  
YEARS IN INTERNATIONAL TRADE: 7 REPORTED: MAY/1989  
COUNTERTRADE ON OWN BEHALF: YES  
COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 1 TRADE STAFF: 1  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
PORTUGUESE  
SPANISH

AUXILIARY SERVICES: CONSULTING  
DOCUMENTATION  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ALGERIA       |   | X |   |   |   |   |   |
| ANTARCTICA    |   | X |   |   |   |   |   |
| BOLIVIA       |   | X |   |   |   |   |   |
| COLOMBIA      |   | X |   |   |   |   |   |
| ECUADOR       |   | X |   |   |   |   |   |
| GERMANY, WEST |   | X |   |   |   |   |   |
| HUNGARY       |   | X |   |   |   |   |   |
| INDIA         |   | X |   |   |   |   |   |
| INDONESIA     |   | X |   |   |   |   |   |
| ITALY         |   | X |   |   |   |   |   |
| MALAYSIA      |   | X |   |   |   |   |   |
| MEXICO        |   | X |   |   |   |   |   |
| PAKISTAN      | X |   |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| SOUTH AFRICA                        |   | X |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED STATES                       |   | X |   |   |   |   |   |

VENEZUELA X  
YUGOSLAVIA X  
PRODUCTS EXPORTED:  
ELECTRICITY  
GENERAL PURPOSE INDUSTRIAL MACHY & PARTS NES  
LUMBER, POPLAR, ASPEN AND COTTONWOOD  
PETROLEUM & GAS FIELD PRODUCTION EQUIP. & PTS  
SAWMILL PRODUCTS NES  
WELL DRILLING MACHINERY, APPARATUS AND PARTS

ABEGWEIT SEAFOODS INC. TEL: 902-892-5515

BELLEVUE COVE, CHARLOTTETOWN, P.E.I., C1A8W5  
P.O. BOX 3262, CHARLOTTETOWN, P.E.I., C1A8W5  
MAIN CONTACT: MR. GARTH JENKINS  
FAX: 902-569-3688 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 6 REPORTED: OCT/1989  
TOTAL STAFF: 50-99 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES:

CONSULTING  
DOCUMENTATION  
FREIGHT FORWARDING  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| BARBADOS               |   | X |   |   |   |   |   |
| BERMUDA                |   | X |   |   |   |   |   |
| ENGLAND                |   | X |   |   |   |   |   |
| FRANCE                 |   | X |   |   |   |   |   |
| GERMANY, WEST          |   | X |   |   |   |   |   |
| HONG KONG              |   | X |   |   |   |   |   |
| JAPAN                  |   | X |   |   |   |   | X |
| SINGAPORE              |   |   | X |   |   |   |   |
| THAILAND               |   | X |   |   |   |   |   |

UNITED STATES X X X

PRODUCTS EXPORTED:  
COD, FRESH OR FROZEN  
CRABS, FRESH OR FROZEN  
FISH, SALTED AND/OR DRIED  
FISHERY FOODS AND FEEDS NES  
FLATFISH, FRESH OR FROZEN  
LOBSTER, FRESH OR FROZEN  
OYSTERS, FRESH OR FROZEN  
SEA FISH, FRESH OR FROZEN NES  
SHELLFISH AND PRODUCTS NES  
SHELLFISH, FRESH OR FROZEN NES  
TUNA, FRESH OR FROZEN

ACAMAR TRADING INC. TEL: 416-752-5324

20 BERTRAND AVE., SCARBOROUGH, ONT., M1L2P4  
MAIN CONTACT: MR. ANTHONY WONG  
FAX: 416-752-6686 TLX/ANSBK: 06-963873/ETAC TOR  
YEARS IN INTERNATIONAL TRADE: 7 REPORTED: MAR/1990  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 20-49 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$10,000-24,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES:

CONSULTING  
CUSTOM CLEARING  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL  
WAREHOUSING  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ENGLAND   |   | X |   |   |   |   |   |
| HONG KONG |   | X |   |   |   |   | X |
| LAOS      |   | X |   |   |   |   |   |
| MALAYSIA  |   | X |   |   |   |   |   |
| PAKISTAN  |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| PEOPLE'S REPUBLIC OF CHINA |   |   | X |   |   |   |   |
| PHILIPPINES                |   |   | X |   | X |   |   |
| TAIWAN                     |   |   | X |   |   |   |   |
| THAILAND                   | X |   | X |   | X |   |   |

PRODUCTS EXPORTED:  
BASIC HARDWARE NES

ACCORD INTERNATIONAL LEAF INC. TEL: 514-457-5491

90 MORGAN RD. #204, BAIE D'URFE, QUE., H9X3A8  
MAIN CONTACT: MR. LOU LAPOINTE  
FAX: 514-457-3020 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 3 REPORTED: MAR/1990  
QUEBEC ASSOCIATION OF EXPORT TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 3 TRADE STAFF: 3  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: CANADA  
LANGUAGES: CHINESE  
ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSULTING  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ALGERIA                    |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT     |   | X |   |   |   |   | X |
| BAHRAIN                    |   | X |   |   |   |   |   |
| BRAZIL                     |   | X |   |   |   |   |   |
| CUBA                       |   | X |   |   |   |   |   |
| HONG KONG                  | X |   |   |   |   |   | X |
| INDIA                      |   | X |   |   |   |   | X |
| INDONESIA                  |   | X |   |   |   |   |   |
| IRAN                       |   | X |   |   |   |   |   |
| JAMAICA                    |   | X |   |   |   |   |   |
| JAPAN                      |   | X |   |   |   |   |   |
| JORDAN                     |   | X |   |   |   |   |   |
| KUWAIT                     |   | X |   |   |   |   |   |
| MEXICO                     |   | X |   |   |   |   |   |
| MOROCCO                    |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X | X |   |   |   | X |
| PHILIPPINES                |   | X |   |   |   |   | X |
| SAUDI ARABIA               |   | X |   |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   |   |
| SRI LANKA                  |   | X |   |   |   |   |   |
| TAIWAN                     |   | X |   |   |   |   | X |
| TUNISIA                    |   | X |   |   |   |   |   |
| TURKEY                     |   | X |   |   |   |   |   |
| UNITED STATES              |   | X |   | X | X |   |   |
| VIETNAM                    |   | X |   |   |   |   |   |

YEMEN X  
PRODUCTS EXPORTED:  
CEREALS, MILLED NES  
CIGARETTE MAKING MACHINERY AND PARTS  
CIGARETTE PAPER BOOKS AND TUBES  
CIGARETTES  
POULTRY, FRESH OR FROZEN NES  
SMOKERS' ACCESSORIES NES  
TOBACCO, UNMANUFACTURED, STEMMED NES  
TOBACCO, UNMANUFACTURED, UNSTEMMED NES

ACHLER COMPANY TEL: 514-277-0215

5564 JEANNE-MANCE, MONTREAL, QUE., H2V4K6  
MAIN CONTACT: MR. LERNER  
FAX: 514-272-6817 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 6 REPORTED: JAN/1990  
TOTAL STAFF: 10-19 TRADE STAFF:  
ANNUAL SALES \$000: \$200-490  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
GERMAN  
HEBREW

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ENGLAND       | X |   |   |   |   |   |   |
| ISRAEL        |   | X |   |   |   |   |   |
| SAUDI ARABIA  |   | X |   |   |   |   |   |
| UNITED STATES | X | X | X |   |   |   |   |

PRODUCTS EXPORTED:  
CEREAL GRAIN PRODUCTS NES  
FOOD PREPARATIONS NES  
FRUITS AND PRODUCTS, CANNED NES  
JAMS, JELLIES AND PRESERVES, CANNED

## SHORTENING

ADSGO TRADING CORPORATION LTD. TEL: 204-474-2399

916 GROSVENOR AVE., WINNIPEG, MAN., R3M0N4  
MAIN CONTACT: MR. MARK ROSS  
FAX: 204-453-0532 TLX/ANSBK: 07-587881  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: JAN/1990  
TOTAL STAFF: 3 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
SPANISH  
THAI

AUXILIARY SERVICES: DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
OTHER  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| BURMA                      |   | X |   |   |   |   |   |
| COLOMBIA                   |   | X |   |   |   |   | X |
| COSTA RICA                 |   | X |   |   |   |   |   |
| HONG KONG                  |   | X |   |   |   | X |   |
| MALAYSIA                   | X |   |   |   |   |   | X |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PHILIPPINES                | X |   |   |   |   |   | X |
| SINGAPORE                  |   | X |   |   |   |   |   |
| TAIWAN                     | X |   |   |   |   |   | X |
| THAILAND                   | X |   |   |   |   |   | X |

VENEZUELA X  
PRODUCTS EXPORTED:  
CATTLE NES  
CRUDE ANIMAL & FISHERY PRODUCTS, INEDIBLE NES  
LIVE POULTRY NES  
SWINE

ADVANCED PRODUCTS LTD. TEL: 604-685-5202

518 BEATTY ST. 5TH FLOOR, VANCOUVER, B.C., V6B2L4  
MAIN CONTACT: MR. HARRY TONG  
FAX: 604-669-6968 TLX/ANSBK: 0-356571/DOP VCR  
YEARS IN INTERNATIONAL TRADE: 4 REPORTED: AUG/1989  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 4  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: CANTONESE  
CHINESE  
ENGLISH  
MANDARIN

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
OTHER  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| HONG KONG                  | X | X | X |   |   |   | X |
| INDONESIA                  |   | X |   |   |   |   | X |
| KOREA, SOUTH               | X | X |   |   |   |   | X |
| PEOPLE'S REPUBLIC OF CHINA | X | X | X |   |   |   | X |
| TAIWAN                     | X | X | X |   |   |   | X |
| THAILAND                   | X | X | X |   |   |   | X |
| UNITED STATES              | X |   |   |   |   |   |   |
| WORLDWIDE                  |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
LUMBER, DOMESTIC HARDWOODS NES  
PLASTICS MATERIALS, NOT SHAPED NES  
PLYWOOD, HAWOOD, UNFINISHED NES  
PLYWOOD, SOFTWOOD  
SHELLFISH AND PRODUCTS NES

# TRADING HOUSE

## AG-COM TRADING INC.

415 MAIN ST. S. EXETER, ONT. N0M1S0

P.O. BOX 1270, EXETER, ONT. N0M1S0

MAIN CONTACT: MR. W.T. (BILL) STRONG

FAX: 519-235-2627 TLX/ANSBK: 064-78560

YEARS IN INTERNATIONAL TRADE: 3 REPORTED: SEP/1989

TOTAL STAFF: 4 TRADE STAFF: 3

ANNUAL SALES \$000: \$10,000-24,999

PARENT COUNTRY: CANADA

LANGUAGES: CANTONESE

ENGLISH

AUXILIARY SERVICES: DOCUMENTATION

FREIGHT FORWARDING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

TEL: 519-235-2520

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN              |   | X |   |   |   |   |   |
| ALBANIA                  |   | X |   |   |   |   |   |
| ALGERIA                  |   | X |   |   |   |   |   |
| ANDORRA                  |   | X |   |   |   |   |   |
| ANGOLA                   |   | X |   |   |   |   |   |
| ANTARCTICA               |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT   |   | X |   |   |   |   |   |
| ARGENTINA                |   | X |   |   |   |   |   |
| ARUBA                    |   | X |   |   |   |   |   |
| AUSTRALIA                |   | X | X |   |   |   |   |
| AUSTRIA                  |   | X |   |   |   |   |   |
| AZORES                   |   | X |   |   |   |   |   |
| BAHAMAS                  |   | X |   |   |   |   |   |
| BAHRAIN                  |   | X |   |   |   |   |   |
| BANGLADESH               |   | X |   |   |   |   |   |
| BARBADOS                 |   | X |   |   |   |   |   |
| BELGIUM                  |   | X |   |   |   |   |   |
| BELIZE                   |   | X |   |   |   |   |   |
| BENIN                    |   | X |   |   |   |   |   |
| BERMUDA                  |   | X |   |   |   |   |   |
| BHUTAN                   |   | X |   |   |   |   |   |
| BOLIVIA                  |   | X |   |   |   |   |   |
| BOULAIRE                 |   | X |   |   |   |   |   |
| BOTSWANA                 |   | X |   |   |   |   |   |
| BRAZIL                   |   | X | X |   |   |   |   |
| BRUNEI                   |   | X |   |   |   |   |   |
| BULGARIA                 |   | X |   |   |   |   |   |
| BURKINA FASO             |   | X |   |   |   |   |   |
| BURMA                    |   | X |   |   |   |   |   |
| BURUNDI                  |   | X |   |   |   |   |   |
| CANARY ISLANDS           |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS       |   | X |   |   |   |   |   |
| CAYMAN ISLANDS           |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |
| CHAD                     |   | X |   |   |   |   |   |
| CHILE                    |   | X | X |   |   |   |   |
| COLOMBIA                 |   | X | X |   |   |   |   |
| CONGO                    |   | X |   |   |   |   |   |
| COOK ISLANDS             |   | X |   |   |   |   |   |
| COSTA RICA               |   | X |   |   |   |   |   |
| CUBA                     |   | X |   |   |   |   |   |
| CURACAO                  |   | X |   |   |   |   |   |
| CYPRUS                   |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA           |   | X |   |   |   |   |   |
| DENMARK                  |   | X |   |   |   |   |   |
| DJIBOUTI                 |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC       |   | X |   |   |   |   |   |
| ECUADOR                  |   | X |   |   |   |   |   |
| EL SALVADOR              |   | X |   |   |   |   |   |
| ENGLAND                  | X | X |   |   |   |   |   |
| ETHIOPIA                 |   | X |   |   |   |   |   |
| FALKLAND ISLANDS         |   | X |   |   |   |   |   |
| FIJI                     |   | X |   |   |   |   |   |
| FINLAND                  |   | X |   |   |   |   |   |
| FRANCE                   |   | X |   |   |   |   |   |
| FRENCH GUIANA            |   | X |   |   |   |   |   |
| GABON                    |   | X |   |   |   |   |   |
| GAMBIA                   |   | X |   |   |   |   |   |
| GERMANY, EAST            |   | X |   |   |   |   |   |
| GERMANY, WEST            |   | X |   |   |   |   |   |
| GHANA                    |   | X |   |   |   |   |   |
| GIBRALTAR                |   | X |   |   |   |   |   |
| GREECE                   |   | X |   |   |   |   |   |
| GREENLAND                |   | X |   |   |   |   |   |

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| GUAM                         |   | X |   |   |   |   |   |
| GUATEMALA                    |   | X |   |   |   |   |   |
| GUINEA                       |   | X |   |   |   |   |   |
| GUINEA-BISSAU                |   | X |   |   |   |   |   |
| GUYANA                       |   | X |   |   |   |   |   |
| HAITI                        |   | X |   |   |   |   |   |
| HONDURAS                     |   | X |   |   |   |   |   |
| HONG KONG                    | X | X |   |   |   |   |   |
| HUNGARY                      |   | X |   |   |   |   |   |
| ICELAND                      |   | X |   |   |   |   |   |
| INDIA                        |   | X |   |   |   |   |   |
| INDONESIA                    |   | X |   |   |   |   |   |
| IRAN                         |   | X |   |   |   |   |   |
| IRAQ                         |   | X |   |   |   |   |   |
| IRELAND                      |   | X |   |   |   |   |   |
| ISRAEL                       |   | X |   |   |   |   |   |
| ITALY                        |   | X |   |   |   |   |   |
| IVORY COAST                  |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| JAPAN                        |   | X |   |   |   |   |   |
| JORDAN                       |   | X |   |   |   |   |   |
| KAMPUCHEA                    |   | X |   |   |   |   |   |
| KENYA                        |   | X |   |   |   |   |   |
| KOREA, SOUTH                 |   | X |   |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LAOS                         |   | X |   |   |   |   |   |
| LEBANON                      |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| LESOTHO                      |   | X |   |   |   |   |   |
| LIBERIA                      |   | X |   |   |   |   |   |
| LIBYA                        |   | X |   |   |   |   |   |
| LIECHTENSTEIN                |   | X |   |   |   |   |   |
| LUXEMBOURG                   |   | X |   |   |   |   |   |
| MACAU                        |   | X |   |   |   |   |   |
| MADAGASCAR                   |   | X |   |   |   |   |   |
| MALAWI                       |   | X |   |   |   |   |   |
| MALAYSIA                     |   | X |   |   |   |   |   |
| MALI                         |   | X |   |   |   |   |   |
| MALTA                        |   | X |   |   |   |   |   |
| MAURITANIA                   |   | X |   |   |   |   |   |
| MAURITIUS                    |   | X |   |   |   |   |   |
| MEXICO                       |   | X |   |   |   |   |   |
| MONACO                       |   | X |   |   |   |   |   |
| MONGOLIA                     |   | X |   |   |   |   |   |
| MOROCCO                      |   | X |   |   |   |   |   |
| MOZAMBIQUE                   |   | X |   |   |   |   |   |
| NEPAL                        |   | X |   |   |   |   |   |
| NETHERLANDS                  |   | X |   |   |   |   |   |
| NEW CALEDONIA                |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   |   |
| NICARAGUA                    |   | X |   |   |   |   |   |
| NIGER                        |   | X |   |   |   |   |   |
| NIGERIA                      |   | X |   |   |   |   |   |
| NORWAY                       |   | X |   |   |   |   |   |
| OMAN                         |   | X |   |   |   |   |   |
| PAKISTAN                     |   | X |   |   |   |   |   |
| PANAMA                       |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA             |   | X |   |   |   |   |   |
| PARAGUAY                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   |   | X | X |   |   |   |   |
| PERU                         |   | X |   |   |   |   |   |
| PHILIPPINES                  |   | X |   |   |   |   |   |
| POLAND                       |   | X |   |   |   |   |   |
| PORTUGAL                     |   | X |   |   |   |   |   |
| PUERTO RICO                  |   | X |   |   |   |   |   |
| QATAR                        |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON         |   | X |   |   |   |   |   |
| REUNION                      |   | X |   |   |   |   |   |
| ROMANIA                      |   | X |   |   |   |   |   |
| RWANDA                       |   | X |   |   |   |   |   |
| SANDIA ISLANDS               |   | X |   |   |   |   |   |
| SAUDI ARABIA                 |   | X |   |   |   |   |   |
| SCOTLAND                     |   | X |   |   |   |   |   |
| SENEGAL                      |   | X |   |   |   |   |   |
| SEYCHELLES                   |   | X |   |   |   |   |   |

CONTINUED...



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| SIERRA LEONE                        |   | X |   |   |   |   |   |
| SINGAPORE                           | X | X |   |   |   |   |   |
| SOLOMON ISLANDS                     |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC                    |   | X |   |   |   |   |   |
| SOUTH AFRICA                        |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| SRI LANKA                           |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON              |   | X |   |   |   |   |   |
| SUDAN                               |   | X |   |   |   |   |   |
| SURINAM                             |   | X |   |   |   |   |   |
| SWAZILAND                           |   | X |   |   |   |   |   |
| SWEDEN                              | X | X | X |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| SYRIA                               |   | X |   |   |   |   |   |
| TAHITI                              |   | X |   |   |   |   |   |
| TAIWAN                              | X | X | X |   |   |   |   |
| TANZANIA                            |   | X |   |   |   |   |   |
| TASMANIA                            |   | X |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| TOGO                                |   | X |   |   |   |   |   |
| TONGA                               |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TUNISIA                             |   | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UGANDA                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       |   | X |   | X |   |   |   |
| URUGUAY                             |   | X | X |   |   |   |   |
| VENEZUELA                           |   | X | X |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |
| WESTERN SAHARA                      |   | X |   |   |   |   |   |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |
| ZAIRE                               |   | X |   |   |   |   |   |
| ZAMBIA                              |   | X |   |   |   |   |   |
| ZIMBABWE                            |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

BEANS, DRIED NES  
FISHERY FOODS AND FEEDS NES  
PEAS, DRIED NES  
SEA FISH, FRESH OR FROZEN NES  
SOYA BEANS  
TURKEYS, FRESH OR FROZEN  
VEGETABLES, DRIED NES

AGDEVCO

SEE... AGRICULTURAL DEVELOPMENT CORP. OF SASK.

## AGENCIES HUDSON INC

TEL: 514-620-5099

18400 BLVD GOUIN OUEST, PIERREFONDS, QUE., H9K1A7

MAIN CONTACT: M. ROGER SOUDRE

FAX: TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: MAR/1990

COUNTERTRADE ON OWN BEHALF: Y/S

TOTAL STAFF: 1 TRADE STAFF:

ANNUAL SALES \$000: \$50,000+

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

SPANISH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

FRANCE

PRODUCTS EXPORTED:

PREFABRICATED AND READY-CUT BUILDINGS & PARTS

## AGINEX INC.

TEL: 514-933-3117

1980 QUEST RUE SHERBROOKE, SUITE 840, MONTREAL QUE., H3H1E8

MAIN CONTACT: M. L. BRISSON

FAX: TLX/ANSBK: 05560631

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: FEB/1988

TOTAL STAFF: 1 TRADE STAFF:

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: FRANCE

LANGUAGES: ENGLISH

FRENCH  
ITALIAN  
SPANISH

AUXILIARY SERVICES: SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

BELGIUM

FRANCE

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# TRADING HOUSE

## PRODUCTS EXPORTED:

COMBINE REAPER-THRESHERS  
CULTIVATORS, WEEDERS AND PARTS  
DISC HARROWS AND PARTS  
HARVESTING/THRESHING & REL MACHY, & PTS NES  
HAYING MACHINERY AND PARTS NES  
LAWN AND GARDEN TRACTORS, NEW  
PTS/ATTACH/ACCESS FOR COMBINE REAPER-THRESHERS

## AGRICULTURAL DEVELOPMENT CORP. OF SASK. TEL: 306-787-5035

#1100 - 1919 SASKATCHEWAN DR., REGINA, SASK., S4P4H2  
MAIN CONTACT: MR. BRUCE HAMSON  
FAX: 306-787-7006 TLX/ANSBK: 071-2444  
YEARS IN INTERNATIONAL TRADE: 8 REPORTED: JAN/1989  
COUNTERTRADE ON OWN BEHALF: YES  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 20-49 TRADE STAFF:  
ANNUAL SALES \$000: \$10,000-24,999  
PARENT COUNTRY: CANADA  
LANGUAGES: CZECHOSLOVAKIAN  
ENGLISH  
GERMAN  
RUSSIAN

## AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL

## AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

## METHOD OF OPERATIONS:

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ALBANIA                             |   |   | X |   |   |   |   |
| ARAB REPUBLIC OF EGYPT              | X |   |   |   |   |   |   |
| ARGENTINA                           |   | X |   |   |   |   |   |
| AUSTRIA                             | X |   | X | X |   |   |   |
| BAHRAIN                             |   | X |   |   |   |   |   |
| BRAZIL                              |   | X |   |   |   |   |   |
| BULGARIA                            | X |   |   |   |   |   |   |
| CHILE                               |   | X |   |   |   |   |   |
| COLOMBIA                            |   | X |   |   |   |   |   |
| CYPRUS                              | X |   |   |   |   |   |   |
| CZECHOSLOVAKIA                      | X |   |   |   |   |   |   |
| ECUADOR                             |   | X |   |   |   |   |   |
| ENGLAND                             | X |   |   |   |   |   |   |
| GERMANY, EAST                       | X |   |   |   |   |   |   |
| GERMANY, WEST                       | X |   |   |   |   |   |   |
| GREECE                              | X |   |   |   |   |   |   |
| HONG KONG                           | X |   | X |   |   | X |   |
| HUNGARY                             | X |   |   |   |   |   |   |
| IRAN                                |   | X |   |   |   |   |   |
| IRAQ                                |   | X |   |   |   |   |   |
| ITALY                               | X |   |   |   |   |   |   |
| JORDAN                              |   | X |   |   |   |   |   |
| KOREA, SOUTH                        | X |   |   |   |   | X |   |
| KUWAIT                              |   | X |   |   |   |   |   |
| LEBANON                             |   | X |   |   |   |   |   |
| LESOTHO                             | X |   |   |   |   |   |   |
| OMAN                                |   | X |   |   |   |   |   |
| PAKISTAN                            |   |   |   |   | X |   |   |
| PEOPLE'S REPUBLIC OF CHINA          | X |   | X |   |   | X |   |
| PERU                                |   | X |   |   |   |   |   |
| QATAR                               |   | X |   |   |   |   |   |
| SAUDI ARABIA                        | X |   |   |   |   |   |   |
| SUDAN                               |   |   |   |   | X |   |   |
| SYRIA                               |   | X |   |   |   |   |   |
| TANZANIA                            |   |   |   | X |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   |   |   |   |   |   |   |
| UNITED STATES                       |   |   | X |   |   |   |   |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           | X |   |   |   |   |   |   |
| YUGOSLAVIA                          | X |   | X |   |   |   |   |
| ZAMBIA                              |   |   |   | X |   |   |   |

## PRODUCTS EXPORTED:

AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
CATTLE NES

## CATTLE, DAIRY

CEREALS, UNMILLED NES  
CRUDE ANIMAL & FISHERY PRODUCTS, INEDIBLE NES  
FARM IRRIGATION SYSTEMS AND PARTS  
FEED CONCENTRATES AND COMPLETE FEEDS NES  
FLAXSEED  
OIL SEED CAKE AND MEAL NES  
PEAS, DRIED NES  
POTASSIUM CARBONATE  
PREFABRICATED AND READY-CUT BUILDINGS & PARTS  
SULPHUR, CRUDE OR REFINED  
SWINE  
VEGETABLES, DRIED NES

## AGRO COMPANY OF CANADA LIMITED

TEL: 306-693-6437

127 MAIN ST. N., MOOSE JAW, SASK., S6H0V9  
P.O. BOX 1147, MOOSE JAW, SASK., S6H4P8  
MAIN CONTACT: MR. GERARD ALDRIDGE  
FAX: 306-693-8939 TLX/ANSBK: 071-2734/BERGERCO MJAW  
YEARS IN INTERNATIONAL TRADE: 7 REPORTED: OCT/1988  
TOTAL STAFF: 10-19 TRADE STAFF: 2  
ANNUAL SALES \$000: \$10,000-24,999  
PARENT COUNTRY: UNITED STATES  
LANGUAGES: ENGLISH  
FRENCH  
SPANISH

## AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
OTHER  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

## AREA OF SPECIALTIES:

COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN              |   | X |   |   |   |   |   |
| ALBANIA                  |   | X |   |   |   |   |   |
| ALGERIA                  | X |   |   |   |   |   |   |
| ANDORRA                  |   | X |   |   |   |   |   |
| ANGOLA                   |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT   | X |   |   |   |   |   |   |
| ARGENTINA                | X |   |   |   |   | X |   |
| ARUBA                    |   | X |   |   |   |   |   |
| AUSTRALIA                | X |   |   |   |   | X |   |
| AUSTRIA                  |   | X |   |   |   |   |   |
| AZORES                   |   | X |   |   |   |   |   |
| BAHAMAS                  |   | X |   |   |   |   |   |
| BAHRAIN                  |   | X |   |   |   |   |   |
| BANGLADESH               |   | X |   |   |   |   |   |
| BARBADOS                 |   | X |   |   |   |   |   |
| BELGIUM                  |   | X |   |   |   |   |   |
| BELIZE                   |   | X |   |   |   |   |   |
| BENIN                    |   | X |   |   |   |   |   |
| BERMUDA                  |   | X |   |   |   |   |   |
| BHUTAN                   |   | X |   |   |   |   |   |
| BOLIVIA                  |   | X |   |   |   |   |   |
| BONAIRE                  |   | X |   |   |   |   |   |
| BOTSWANA                 |   | X |   |   |   |   |   |
| BRAZIL                   | X |   |   |   |   | X |   |
| BRUNEI                   |   | X |   |   |   |   |   |
| BULGARIA                 |   | X |   |   |   |   |   |
| BURKINA FASO             |   | X |   |   |   |   |   |
| BURMA                    |   | X |   |   |   |   |   |
| BURUNDI                  |   | X |   |   |   |   |   |
| CANARY ISLANDS           |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS       |   | X |   |   |   |   |   |
| CAYMAN ISLANDS           |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |
| CHAD                     |   | X |   |   |   |   |   |
| CHILE                    |   | X |   |   |   | X |   |
| COLOMBIA                 | X |   |   |   |   |   |   |
| CONGO                    |   | X |   |   |   |   |   |
| COOK ISLANDS             |   | X |   |   |   |   |   |
| COSTA RICA               | X |   |   |   |   |   |   |
| CUBA                     |   | X |   |   |   |   |   |
| CURACAO                  |   | X |   |   |   |   |   |
| CYPRUS                   | X |   |   |   |   |   |   |
| CZECHOSLOVAKIA           |   | X |   |   |   |   |   |
| DENMARK                  |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| DJIBOUTI           |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC |   | X |   |   |   |   |   |
| ECUADOR            |   | X |   |   |   |   |   |
| EL SALVADOR        |   | X |   |   |   |   |   |
| ENGLAND            | X |   |   |   | X |   |   |
| ETHIOPIA           | X |   |   |   |   |   |   |
| FALKLAND ISLANDS   |   | X |   |   |   |   |   |
| FIJI               |   | X |   |   |   |   |   |
| FINLAND            |   | X |   |   |   |   |   |
| FRANCE             | X |   |   |   |   |   |   |
| FRENCH GUIANA      |   | X |   |   |   |   |   |
| GABON              |   | X |   |   |   |   |   |
| GAMBIA             |   | X |   |   |   |   |   |
| GERMANY, EAST      |   | X |   |   |   |   |   |
| GERMANY, WEST      | X |   |   |   |   |   |   |
| GHANA              |   | X |   |   |   |   |   |
| GIBRALTAR          | X |   |   |   |   |   |   |
| GREECE             | X |   |   |   |   |   |   |
| GREENLAND          |   | X |   |   |   |   |   |
| GUAM               |   | X |   |   |   |   |   |
| GUATEMALA          |   | X |   |   |   |   |   |
| GUINEA             |   | X |   |   |   |   |   |
| GUINEA-BISSAU      |   | X |   |   |   |   |   |
| GUYANA             |   | X |   |   |   |   |   |
| HAITI              |   | X |   |   |   |   |   |
| HONDURAS           |   | X |   |   |   |   |   |
| HONG KONG          | X |   |   |   | X |   |   |
| HUNGARY            | X |   |   |   |   |   |   |
| ICELAND            |   | X |   |   |   |   |   |
| INDIA              | X |   |   |   |   |   |   |
| INDONESIA          |   | X |   |   | X |   |   |
| IRAN               |   | X |   |   |   |   |   |
| IRAQ               | X |   |   |   |   |   |   |
| IRELAND            | X |   |   |   |   |   |   |
| ISRAEL             | X |   |   |   |   |   |   |
| IVORY COAST        |   | X |   |   |   |   |   |
| JAMAICA            |   | X |   |   |   |   |   |
| JAPAN              | X |   |   |   |   |   |   |
| JORDAN             | X |   |   |   |   |   |   |
| KAMPUCHEA          |   | X |   |   |   |   |   |
| KENYA              |   | X |   |   |   |   |   |
| KOREA, SOUTH       | X |   |   |   |   |   |   |
| KUWAIT             |   | X |   |   |   |   |   |
| LAOS               |   | X |   |   |   |   |   |
| LEBANON            | X |   |   |   |   |   |   |
| LESOTHO            |   | X |   |   |   |   |   |
| LIBERIA            |   | X |   |   |   |   |   |
| LIBYA              |   | X |   |   |   |   |   |
| LIECHTENSTEIN      |   | X |   |   |   |   |   |
| LUXEMBOURG         | X |   |   |   |   |   |   |
| MACAU              |   | X |   |   |   |   |   |
| MADAGASCAR         |   | X |   |   |   |   |   |
| MALAWI             |   | X |   |   |   |   |   |
| MALAYSIA           |   | X |   |   |   |   |   |
| MALI               |   | X |   |   |   |   |   |
| MALTA              |   | X |   |   |   |   |   |
| MAURITANIA         |   | X |   |   |   |   |   |
| MAURITIUS          |   | X |   |   |   |   |   |
| MEXICO             |   | X |   |   |   |   |   |
| MONACO             |   | X |   |   |   |   |   |
| MONGOLIA           |   | X |   |   |   |   |   |
| MOROCCO            | X |   |   |   |   |   |   |
| MOZAMBIQUE         | X |   |   |   |   |   |   |
| NAMIBIA            |   | X |   |   |   |   |   |
| NEPAL              |   | X |   |   |   |   |   |
| NETHERLANDS        | X |   |   |   | X |   |   |
| NEW CALEDONIA      |   | X |   |   |   |   |   |
| NEW HEBRIDES       |   | X |   |   |   |   |   |
| NEW ZEALAND        |   | X |   |   |   |   |   |
| NICARAGUA          |   | X |   |   |   |   |   |
| NIGER              |   | X |   |   |   |   |   |
| NIGERIA            |   | X |   |   |   |   |   |
| NORTHERN IRELAND   |   |   |   |   | X |   |   |
| NORWAY             |   | X |   |   |   |   |   |
| OMAN               |   | X |   |   |   |   |   |
| PAKISTAN           | X |   |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| PANAMA                              | X |   |   |   |   |   |   |
| PAPUA NEW GUINEA                    |   | X |   |   |   |   |   |
| PARAGUAY                            |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| PERU                                | X |   |   |   |   |   |   |
| PHILIPPINES                         |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            | X |   |   |   |   |   |   |
| PUERTO RICO                         | X |   |   |   |   |   |   |
| QATAR                               |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON                |   | X |   |   |   |   |   |
| REUNION                             |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| RWANDA                              |   | X |   |   |   |   |   |
| SAMOA ISLANDS                       |   | X |   |   |   |   |   |
| SAUDI ARABIA                        | X |   |   |   |   |   |   |
| SCOTLAND                            | X |   |   |   |   | X |   |
| SENEGAL                             |   | X |   |   |   |   |   |
| SEYCHELLES                          |   | X |   |   |   |   |   |
| SIERRA LEONE                        |   | X |   |   |   |   |   |
| SINGAPORE                           |   | X |   |   |   |   |   |
| SOLOMON ISLANDS                     |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC                    |   | X |   |   |   |   |   |
| SOUTH AFRICA                        | X |   |   |   |   |   |   |
| SPAIN                               | X |   |   |   |   | X |   |
| SRI LANKA                           |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON              |   | X |   |   |   |   |   |
| SUDAN                               |   | X |   |   |   |   |   |
| SURINAM                             | X |   |   |   |   |   |   |
| SWAZILAND                           |   | X |   |   |   |   |   |
| SWEDEN                              | X |   |   |   |   |   |   |
| SWITZERLAND                         | X |   |   |   |   | X |   |
| SYRIA                               |   | X |   |   |   |   |   |
| TAHITI                              |   | X |   |   |   |   |   |
| TAIWAN                              | X |   |   |   |   | X |   |
| TANZANIA                            | X | X |   |   |   |   |   |
| TASMANIA                            |   | X |   |   |   |   |   |
| THAILAND                            | X |   |   |   |   |   |   |
| TOGO                                |   | X |   |   |   |   |   |
| TONGA                               |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 | X |   |   |   |   |   |   |
| TUNISIA                             | X |   |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UGANDA                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |   |   |   |   |
| UNITED ARAB EMIRATES                | X |   |   |   |   |   |   |
| UNITED STATES                       | X |   |   |   |   | X |   |
| URUGUAY                             | X |   |   |   |   |   |   |
| VENEZUELA                           | X |   |   |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   | X |   |
| WESTERN SAHARA                      |   | X |   |   |   |   |   |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |
| YUGOSLAVIA                          | X |   |   |   |   |   |   |
| ZAIRE                               |   | X |   |   |   |   |   |
| ZAMBIA                              | X |   |   |   |   |   |   |
| ZIMBABWE                            |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
BEANS, DRIED NES  
FLAXSEED  
GRASS SEED NES  
OIL SEEDS, OIL NUTS AND OIL KERNELS NES  
PEAS, DRIED NES  
SOYA BEANS  
VEGETABLES, DRIED NES

AGRO COMPANY OF CANADA LTD  
450 BRIDGE STREET, MONTREAL, QUEBEC, H3K2C6  
MAIN CONTACT: MR. J. MURRAY CORMACK  
FAX: 514-937-4249  
TELX/ANSBK: 055-60623/AGRO MTL  
YEARS IN INTERNATIONAL TRADE: 45  
TOTAL STAFF: 20-49  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: UNITED STATES  
LANGUAGES: CHINESE  
ENGLISH  
FRENCH

TEL: 514-937-4241

REPORTED: AUG/1989

CONTINUED....

# TRADING HOUSE

GERMAN  
ITALIAN  
ROMANIAN  
SPANISH  
AUXILIARY SERVICES: DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| BANGLADESH     | X |   |   |   |   |   |   |
| CANARY ISLANDS | X |   |   |   |   |   |   |
| COLOMBIA       | X |   |   |   |   |   |   |
| CYPRUS         | X |   |   |   |   |   |   |
| ENGLAND        | X |   |   |   |   |   |   |
| ETHIOPIA       | X |   |   |   |   |   |   |
| FRANCE         | X |   |   |   |   |   |   |
| GERMANY, WEST  | X |   |   |   |   |   |   |
| GHANA          | X |   |   |   |   |   |   |
| INDIA          | X |   |   |   |   |   |   |
| IRELAND        | X |   |   |   |   |   |   |
| ITALY          | X |   |   |   |   |   |   |
| JAPAN          | X |   |   |   |   |   |   |
| KOREA, SOUTH   | X |   |   |   |   |   |   |
| LIBYA          | X |   |   |   |   |   |   |
| MEXICO         | X |   |   |   |   |   |   |
| MOROCCO        | X |   |   |   |   |   |   |
| NETHERLANDS    | X |   |   |   |   |   |   |
| NIGERIA        | X |   |   |   |   |   |   |
| PHILIPPINES    | X |   |   |   |   |   |   |
| PORTUGAL       | X |   |   |   |   |   |   |
| SAUDI ARABIA   | X |   |   |   |   |   |   |
| SPAIN          | X |   |   |   |   |   |   |
| SRI LANKA      | X |   |   |   |   |   |   |
| SURINAM        | X |   |   |   |   |   |   |
| TOGO           | X |   |   |   |   |   |   |
| UNITED STATES  | X |   |   |   |   |   |   |
| VENEZUELA      | X |   |   |   |   |   |   |
| WORLDWIDE      |   |   |   |   |   |   | X |

PRODUCTS EXPORTED:  
CEREALS, MILLED NES  
CEREALS, UNMILLED NES  
FEEDS OF ANIMAL ORIGIN NES  
FEEDS OF VEGETABLE ORIGIN NES  
OIL SEEDS, OIL NUTS AND OIL KERNELS NES  
PEAS, SEED  
VEGETABLES, DRIED NES

AIGLE HOLDINGS LIMITED TEL: 902-837-5040  
FOURTH POINT RD., WEYMOUTH (DIGBY CO.), N.S., B0W3T0  
P.O. BOX 181, WEYMOUTH, N.S., B0W3T0  
MAIN CONTACT: MR. E. ADELAAR  
FAX: 902-837-7296 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 30 REPORTED: OCT/1988  
TOTAL STAFF: 5-9 TRADE STAFF: 4  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: DUTCH  
ENGLISH  
FRENCH  
GERMAN  
AUXILIARY SERVICES: CONSULTING  
DOCUMENTATION  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| BANGLADESH    | X |   |   |   |   |   |   |
| BELGIUM       | X |   |   |   |   |   | X |
| ENGLAND       | X |   |   |   |   |   | X |
| FRANCE        | X |   |   |   |   |   |   |
| GABON         | X |   |   |   |   |   |   |
| GERMANY, WEST | X |   |   |   |   |   | X |
| GHANA         | X |   |   |   |   |   |   |
| HONG KONG     | X | X |   |   |   |   |   |
| INDIA         | X |   |   |   |   |   |   |
| IRELAND       | X |   |   |   |   |   | X |
| ITALY         | X |   |   |   |   |   |   |
| IVORY COAST   | X |   |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                  | E | I | B | S | A | R | W |
|------------------|---|---|---|---|---|---|---|
| JAPAN            | X |   |   |   |   |   |   |
| KOREA, SOUTH     | X |   |   |   |   |   |   |
| NETHERLANDS      | X |   |   |   |   |   |   |
| NORTHERN IRELAND |   |   |   |   |   |   | X |
| SCOTLAND         | X |   |   |   |   |   | X |
| TAIWAN           |   |   |   | X |   |   |   |
| THAILAND         |   | X |   |   |   |   |   |
| WALES            | X |   |   |   |   |   | X |
| YUGOSLAVIA       | X | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
DIMENSION-SAWN STOCK  
LOBSTER, FRESH OR FROZEN  
PREFABRICATED AND READY-CUT BUILDINGS & PARTS  
PULPMOOD  
SHIPPING AND DISTR CONT, WOODEN, & PARTS NES

AL KATHEEB INTERNATIONAL TEL: 416-269-5827  
24 MIRAMAR CRES., SCARBOROUGH, ONT., M1J1R4  
MAIN CONTACT: MR. S.R. RAJADURAI  
FAX: 416-269-5248 TLX/ANSBK: 0963738  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: APR/1988  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES: CONSOLIDATION  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| BAHRAIN              | X |   |   |   |   |   |   |
| INDIA                | X |   |   |   |   |   |   |
| KUWAIT               | X |   |   |   |   |   |   |
| NICARAGUA            | X |   |   |   |   |   |   |
| OMAN                 | X |   |   |   |   |   |   |
| SAUDI ARABIA         | X |   |   |   |   |   | X |
| SRI LANKA            |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES |   | X |   |   |   |   |   |
| ZAIRE                |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
HEATING ELEMENTS FOR ELECTRIC COOKING APPL

ALAN WRIGHT BISON-BISON TEL: 204-764-2594  
HAMIOTA, MAN., ROMOTO  
P.O. BOX 632, HAMIOTA, MAN., ROMOTO  
MAIN CONTACT: MR. ALAN WRIGHT  
FAX: 204-764-2042 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: FEB/1990  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 10-19  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN            | X |   |   |   |   |   |   |
| ALBANIA                | X |   |   |   |   |   |   |
| ALGERIA                | X |   |   |   |   |   |   |
| ANDORRA                | X |   |   |   |   |   |   |
| ANGOLA                 | X |   |   |   |   |   |   |
| ANTARCTICA             |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              |   | X |   |   |   |   |   |
| ARUBA                  |   | X |   |   |   |   |   |
| AUSTRALIA              |   | X |   |   |   |   |   |
| AUSTRIA                |   | X |   |   |   |   |   |
| AZORES                 |   | X |   |   |   |   |   |
| BAHAMAS                |   | X |   |   |   |   |   |
| BAHRAIN                |   | X |   |   |   |   |   |
| BANGLADESH             |   | X |   |   |   |   |   |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| BARBADOS                     |   | X |   |   |   |   |   |
| BELGIUM                      |   | X |   |   |   |   |   |
| BELIZE                       |   | X |   |   |   |   |   |
| BENIN                        |   | X |   |   |   |   |   |
| BERMUDA                      |   | X |   |   |   |   |   |
| -----                        |   |   |   |   |   |   |   |
| BHUTAN                       |   | X |   |   |   |   |   |
| BOLIVIA                      |   | X |   |   |   |   |   |
| BONAIRE                      |   | X |   |   |   |   |   |
| BOTSWANA                     |   | X |   |   |   |   |   |
| BRAZIL                       |   | X |   |   |   |   |   |
| -----                        |   |   |   |   |   |   |   |
| BRUNEI                       |   | X |   |   |   |   |   |
| BULGARIA                     |   | X |   |   |   |   |   |
| BURKINA FASO                 |   | X |   |   |   |   |   |
| BURMA                        |   | X |   |   |   |   |   |
| BURUNDI                      |   | X |   |   |   |   |   |
| -----                        |   |   |   |   |   |   |   |
| CANARY ISLANDS               |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS           |   | X |   |   |   |   |   |
| CAYMAN ISLANDS               |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC     |   | X |   |   |   |   |   |
| CHAD                         |   | X |   |   |   |   |   |
| -----                        |   |   |   |   |   |   |   |
| CHILE                        |   | X |   |   |   |   |   |
| COLOMBIA                     |   | X |   |   |   |   |   |
| CONGO                        |   | X |   |   |   |   |   |
| COOK ISLANDS                 |   | X |   |   |   |   |   |
| COSTA RICA                   |   | X |   |   |   |   |   |
| -----                        |   |   |   |   |   |   |   |
| CUBA                         |   | X |   |   |   |   |   |
| CURACAO                      |   | X |   |   |   |   |   |
| CYPRUS                       |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA               |   | X |   |   |   |   |   |
| DENMARK                      |   | X |   |   |   |   |   |
| -----                        |   |   |   |   |   |   |   |
| DJIBOUTI                     |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC           |   | X |   |   |   |   |   |
| ECUADOR                      |   | X |   |   |   |   |   |
| EL SALVADOR                  |   | X |   |   |   |   |   |
| ENGLAND                      |   | X |   |   |   |   |   |
| -----                        |   |   |   |   |   |   |   |
| ETHIOPIA                     |   | X |   |   |   |   |   |
| FALKLAND ISLANDS             |   | X |   |   |   |   |   |
| FIJI                         |   | X |   |   |   |   |   |
| FINLAND                      |   | X |   |   |   |   |   |
| FRANCE                       |   | X |   |   |   |   |   |
| -----                        |   |   |   |   |   |   |   |
| FRENCH GUIANA                |   | X |   |   |   |   |   |
| GABON                        |   | X |   |   |   |   |   |
| GAMBIA                       |   | X |   |   |   |   |   |
| GERMANY, EAST                |   | X |   |   |   |   |   |
| GERMANY, WEST                |   | X |   |   |   |   |   |
| -----                        |   |   |   |   |   |   |   |
| GHANA                        |   | X |   |   |   |   |   |
| GIBRALTAR                    |   | X |   |   |   |   |   |
| GREECE                       |   | X |   |   |   |   |   |
| GREENLAND                    |   | X |   |   |   |   |   |
| GUATEMALA                    |   | X |   |   |   |   |   |
| -----                        |   |   |   |   |   |   |   |
| GUINEA                       |   | X |   |   |   |   |   |
| GUINEA-BISSAU                |   | X |   |   |   |   |   |
| GUYANA                       |   | X |   |   |   |   |   |
| HAITI                        |   | X |   |   |   |   |   |
| HONDURAS                     |   | X |   |   |   |   |   |
| -----                        |   |   |   |   |   |   |   |
| HONG KONG                    |   | X |   |   |   |   |   |
| HUNGARY                      |   | X |   |   |   |   |   |
| ICELAND                      |   | X |   |   |   |   |   |
| INDIA                        |   | X |   |   |   |   |   |
| INDONESIA                    |   | X |   |   |   |   |   |
| -----                        |   |   |   |   |   |   |   |
| IRAN                         |   | X |   |   |   |   |   |
| IRAQ                         |   | X |   |   |   |   |   |
| IRELAND                      |   | X |   |   |   |   |   |
| ISRAEL                       |   | X |   |   |   |   |   |
| ITALY                        |   | X |   |   |   |   |   |
| -----                        |   |   |   |   |   |   |   |
| IVORY COAST                  |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| JAPAN                        |   | X |   |   |   |   |   |
| JORDAN                       |   | X |   |   |   |   |   |
| KAMPUCHEA                    |   | X |   |   |   |   |   |
| -----                        |   |   |   |   |   |   |   |
| KENYA                        |   | X |   |   |   |   |   |
| KOREA, SOUTH                 |   | X |   |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LAOS                         |   | X |   |   |   |   |   |
| LEBANON                      |   | X |   |   |   |   |   |
| -----                        |   |   |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| LESOTHO                             |   | X |   |   |   |   |   |
| LIBERIA                             |   | X |   |   |   |   |   |
| LIBYA                               |   | X |   |   |   |   |   |
| LIECHTENSTEIN                       |   | X |   |   |   |   |   |
| LUXEMBOURG                          |   | X |   |   |   |   |   |
| -----                               |   |   |   |   |   |   |   |
| MACAU                               |   | X |   |   |   |   |   |
| MADAGASCAR                          |   | X |   |   |   |   |   |
| MALAWI                              |   | X |   |   |   |   |   |
| MALAYSIA                            |   | X |   |   |   |   |   |
| MALI                                |   | X |   |   |   |   |   |
| -----                               |   |   |   |   |   |   |   |
| MALTA                               |   | X |   |   |   |   |   |
| MAURITANIA                          |   | X |   |   |   |   |   |
| MAURITIUS                           |   | X |   |   |   |   |   |
| MEXICO                              |   | X |   |   |   |   |   |
| MONACO                              |   | X |   |   |   |   |   |
| -----                               |   |   |   |   |   |   |   |
| MONGOLIA                            |   | X |   |   |   |   |   |
| MOROCCO                             |   | X |   |   |   |   |   |
| MOZAMBIQUE                          |   | X |   |   |   |   |   |
| NEPAL                               |   | X |   |   |   |   |   |
| NETHERLANDS                         |   | X |   |   |   |   |   |
| -----                               |   |   |   |   |   |   |   |
| NEW ZEALAND                         |   | X |   |   |   |   |   |
| NICARAGUA                           |   | X |   |   |   |   |   |
| NIGER                               |   | X |   |   |   |   |   |
| NIGERIA                             |   | X |   |   |   |   |   |
| NORWAY                              |   | X |   |   |   |   |   |
| -----                               |   |   |   |   |   |   |   |
| OMAN                                |   | X |   |   |   |   |   |
| PAKISTAN                            |   | X |   |   |   |   |   |
| PANAMA                              |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA                    |   | X |   |   |   |   |   |
| PARAGUAY                            |   | X |   |   |   |   |   |
| -----                               |   |   |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| PERU                                |   | X |   |   |   |   |   |
| PHILIPPINES                         |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| -----                               |   |   |   |   |   |   |   |
| PUERTO RICO                         |   | X |   |   |   |   |   |
| QATAR                               |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON                |   | X |   |   |   |   |   |
| REUNION                             |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| -----                               |   |   |   |   |   |   |   |
| RWANDA                              |   | X |   |   |   |   |   |
| SAMOA ISLANDS                       |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   |   |   |   |   |
| SENEGAL                             |   | X |   |   |   |   |   |
| -----                               |   |   |   |   |   |   |   |
| SEYCHELLES                          |   | X |   |   |   |   |   |
| SIERRA LEONE                        |   | X |   |   |   |   |   |
| SINGAPORE                           |   | X |   |   |   |   |   |
| SOLOMON ISLANDS                     |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC                    |   | X |   |   |   |   |   |
| -----                               |   |   |   |   |   |   |   |
| SOUTH AFRICA                        |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| SRI LANKA                           |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON              |   | X |   |   |   |   |   |
| SUDAN                               |   | X |   |   |   |   |   |
| -----                               |   |   |   |   |   |   |   |
| SURINAM                             |   | X |   |   |   |   |   |
| SWAZILAND                           |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| SYRIA                               |   | X |   |   |   |   |   |
| -----                               |   |   |   |   |   |   |   |
| TAHITI                              |   | X |   |   |   |   |   |
| TAIWAN                              |   | X |   |   |   |   |   |
| TANZANIA                            |   | X |   |   |   |   |   |
| TASMANIA                            |   | X |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| -----                               |   |   |   |   |   |   |   |
| TOGO                                |   | X |   |   |   |   |   |
| TONGA                               |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TUNISIA                             |   | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| -----                               |   |   |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UGANDA                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| UNITED STATES  | X |   | X |   |   |   |   |
| URUGUAY        |   | X |   |   |   |   |   |
| VENEZUELA      |   | X |   |   |   |   |   |
| VIETNAM        |   | X |   |   |   |   |   |
| VIRGIN ISLANDS |   | X |   |   |   |   |   |

|                |  |   |  |  |  |  |  |
|----------------|--|---|--|--|--|--|--|
| WALES          |  | X |  |  |  |  |  |
| WESTERN SAHARA |  | X |  |  |  |  |  |
| YEMEN, SOUTH   |  | X |  |  |  |  |  |
| YUGOSLAVIA     |  | X |  |  |  |  |  |
| ZAIRE          |  | X |  |  |  |  |  |

|          |  |   |  |  |  |  |  |
|----------|--|---|--|--|--|--|--|
| ZAMBIA   |  | X |  |  |  |  |  |
| ZIMBABWE |  | X |  |  |  |  |  |

## PRODUCTS EXPORTED:

BREAKFAST CEREAL FOODS  
CEREAL GRAIN PRODUCTS NES  
CEREALS, UNMILLED NES  
FLAXSEED  
MEAT, FRESH OR FROZEN NES  
NUTS, KERNELS & SEEDS, SHELLED OR PREP NES  
OIL SEEDS, OIL NUTS AND OIL KERNELS NES  
PEAS, DRIED NES  
POULTRY, FRESH OR FROZEN NES  
VEGETABLES, DRIED NES

## ALBATROS IMPORT - EXPORT

TEL: 613-384-7969

61 SHIELING CRES., KINGSTON, ONT., K7M4M7

P.O. BOX 874, KINGSTON, ONT., K7L4X8

MAIN CONTACT: MR. S. HALIOTIS

FAX: 613-384-8494 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 6 REPORTED: JUN/1989

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 3 TRADE STAFF: 3

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

GREEK

AUXILIARY SERVICES: CONSULTING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| GREECE        | X |   | X |   |   |   |   |
| TAIWAN        |   | X |   |   |   |   |   |
| UNITED STATES |   |   |   |   |   |   | X |

## PRODUCTS EXPORTED:

FISH, SMOKED  
SALMON, CANNED

## ALDERBRANCH ENTERPRISES INC.

TEL: 403-782-6130

LACOMBE, ALTA., T0C1S0

R.R. #4, LACOMBE, ALTA., T0C1S0

MAIN CONTACT: MR. BRAD AHLQUIST

FAX: 403-782-6130

TLX/ANSBK: 037-2966/037-2966 EDM

YEARS IN INTERNATIONAL TRADE: 1 REPORTED: SEP/1989

COUNTERTRADE ON OWN BEHALF: YES

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 10-19 TRADE STAFF: 10-19

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

GERMAN

MANDARIN

AUXILIARY SERVICES: CONSULTING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT | X |   |   |   |   | X |   |
| AUSTRALIA              | X |   | X |   |   |   | X |
| BOLIVIA                |   | X |   |   |   |   |   |
| BRAZIL                 |   | X |   |   |   |   |   |

|                          |   |   |  |  |  |  |  |
|--------------------------|---|---|--|--|--|--|--|
| CENTRAL AFRICAN REPUBLIC |   | X |  |  |  |  |  |
| ENGLAND                  | X |   |  |  |  |  |  |
| FALKLAND ISLANDS         |   | X |  |  |  |  |  |
| FRANCE                   | X |   |  |  |  |  |  |
| GERMANY, WEST            | X |   |  |  |  |  |  |

|           |   |   |   |  |  |  |   |
|-----------|---|---|---|--|--|--|---|
| HONG KONG | X |   | X |  |  |  | X |
| IRAQ      | X |   |   |  |  |  | X |
| ISRAEL    |   | X |   |  |  |  |   |
| ITALY     | X |   | X |  |  |  |   |
| JAPAN     | X |   | X |  |  |  |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| JORDAN      | X |   |   |   |   |   |   |
| KUWAIT      | X |   |   |   |   |   |   |
| LEBANON     | X |   |   |   |   |   |   |
| LIBYA       |   |   |   |   |   |   | X |
| NEW ZEALAND | X |   | X |   |   |   | X |

|                            |   |   |  |   |  |  |  |
|----------------------------|---|---|--|---|--|--|--|
| NIGER                      |   | X |  |   |  |  |  |
| NORWAY                     | X |   |  | X |  |  |  |
| OMAN                       | X |   |  |   |  |  |  |
| PEOPLE'S REPUBLIC OF CHINA |   | X |  |   |  |  |  |
| PORTUGAL                   |   |   |  | X |  |  |  |

|              |   |   |   |  |  |  |   |
|--------------|---|---|---|--|--|--|---|
| QATAR        | X |   |   |  |  |  |   |
| RWANDA       |   | X |   |  |  |  |   |
| SAUDI ARABIA | X |   |   |  |  |  | X |
| SIERRA LEONE |   |   |   |  |  |  | X |
| SOUTH AFRICA |   |   | X |  |  |  |   |

|             |   |   |  |   |  |  |   |
|-------------|---|---|--|---|--|--|---|
| SPAIN       |   |   |  | X |  |  |   |
| SUDAN       |   | X |  |   |  |  |   |
| SWEDEN      | X |   |  | X |  |  | X |
| SWITZERLAND |   |   |  | X |  |  |   |
| SYRIA       | X |   |  |   |  |  |   |

|                      |   |  |  |   |  |  |   |
|----------------------|---|--|--|---|--|--|---|
| TAIWAN               |   |  |  | X |  |  | X |
| UNITED ARAB EMIRATES | X |  |  |   |  |  |   |
| UNITED STATES        | X |  |  |   |  |  |   |

## PRODUCTS EXPORTED:

GAMES AND ENTERTAINMENT EQUIPMENT NES  
GRAIN LOADERS AND ELEVATORS, AND PARTS  
HOUSEHOLD CHEMICAL SPECIALTIES NES  
MISCELLANEOUS APPAREL NES  
PLUMBERS' BRASS GOODS AND BATHROOM ACCESS NES  
SAFETY AND LIFE SAVING EQUIPMENT NES  
TOYS AND PARTS NES

## ALFRED C. TOEPFER (CANADA) LTD.

TEL: 204-942-0468

1006 - 167 LOMBARD AVE., WINNIPEG, MAN., R3B0V3

MAIN CONTACT: MR. T.J. CHAPMAN

FAX: TLX/ANSBK: 07-57721

YEARS IN INTERNATIONAL TRADE: 12 REPORTED: OCT/1989

TOTAL STAFF: 5-9 TRADE STAFF: 3

ANNUAL SALES \$000: \$25,000-49,999

PARENT COUNTRY: GERMANY, WEST

LANGUAGES: ENGLISH

AUXILIARY SERVICES: CONSULTING

SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

OTHER

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

EXPORT MANAGEMENT CO./DIV. OF CON. CO.

INDEPENDENT TRADER

OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ARGENTINA |   |   |   |   |   |   |   |
| AUSTRALIA |   |   |   |   |   |   | X |
| BELGIUM   |   |   |   |   |   |   | X |
| BRAZIL    |   |   |   |   |   |   | X |
| COLOMBIA  | X |   |   |   |   |   |   |

|                |   |  |  |  |  |   |  |
|----------------|---|--|--|--|--|---|--|
| CUBA           | X |  |  |  |  |   |  |
| CZECHOSLOVAKIA | X |  |  |  |  |   |  |
| DENMARK        |   |  |  |  |  | X |  |
| ENGLAND        | X |  |  |  |  | X |  |
| FRANCE         | X |  |  |  |  | X |  |

|               |   |  |  |  |  |   |   |
|---------------|---|--|--|--|--|---|---|
| GERMANY, EAST | X |  |  |  |  |   |   |
| GERMANY, WEST | X |  |  |  |  |   | X |
| GREECE        |   |  |  |  |  | X |   |
| HONG KONG     |   |  |  |  |  | X |   |
| INDIA         |   |  |  |  |  | X |   |

|              |   |  |  |  |  |   |   |
|--------------|---|--|--|--|--|---|---|
| INDONESIA    |   |  |  |  |  |   | X |
| ITALY        | X |  |  |  |  |   | X |
| JAPAN        | X |  |  |  |  |   | X |
| KOREA, SOUTH | X |  |  |  |  |   |   |
| NETHERLANDS  | X |  |  |  |  | X |   |

|                            |   |  |  |  |  |  |  |
|----------------------------|---|--|--|--|--|--|--|
| NORWAY                     | X |  |  |  |  |  |  |
| PEOPLE'S REPUBLIC OF CHINA | X |  |  |  |  |  |  |
| PHILIPPINES                | X |  |  |  |  |  |  |
| POLAND                     | X |  |  |  |  |  |  |
| SAUDI ARABIA               | X |  |  |  |  |  |  |

|           |   |  |  |  |  |  |   |
|-----------|---|--|--|--|--|--|---|
| SCOTLAND  | X |  |  |  |  |  |   |
| SINGAPORE | X |  |  |  |  |  | X |
| SPAIN     | X |  |  |  |  |  | X |
| TAIWAN    | X |  |  |  |  |  |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

THAILAND  
UNION OF SOVIET SOCIALIST REPUBLICS  
UNITED STATES  
PRODUCTS EXPORTED:  
CEREALS, MILLED NES  
OIL SEEDS, OIL NUTS AND OIL KERNELS NES

ALLMAR LUMBER DISTRIBUTORS LTD. TEL: 204-668-2000

287 RIVERTON AVE., WINNIPEG, MAN., R2L0N2  
P.O. BOX 10 STN. "F", WINNIPEG, MAN., R2L2A5  
MAIN CONTACT: MR. DON MINDUS  
FAX: 204-663-9508 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 6 REPORTED: FEB/1990  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 10-19 TRADE STAFF: 4  
ANNUAL SALES \$000: \$10,000-24,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES:

CUSTOM CLEARING  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

UNITED STATES  
PRODUCTS EXPORTED:  
LUMBER, DON SOFTWOOD NES, & SOFTWOOD FLOORING

ALLTRADE ENTERPRISES LIMITED TEL: 416-478-2434

89 WOOTTEN WAY N., MARKHAM, ONT., L3P3R1  
P.O. BOX 494, MARKHAM, ONT., L3P3R1  
MAIN CONTACT: MR. MANUEL J. CEBALLO  
FAX: 416-294-0040 TLX/ANSBK: 06-986804  
YEARS IN INTERNATIONAL TRADE: 9 REPORTED: SEP/1989  
COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 3 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
SPANISH  
AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
OTHER  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ARUBA                        |   |   |   |   |   |   |   |
| BAHAMAS                      | X | X |   |   |   | X |   |
| BARBADOS                     | X | X |   |   | X | X | X |
| BELGIUM                      |   | X |   |   |   |   |   |
| BELIZE                       |   | X |   |   |   |   |   |
| BERMUDA                      |   | X |   |   |   |   |   |
| BONAIRE                      |   | X |   |   |   |   |   |
| BRAZIL                       |   | X |   |   |   |   |   |
| CAYMAN ISLANDS               | X | X |   |   |   | X |   |
| COLOMBIA                     |   | X |   |   |   |   |   |
| COSTA RICA                   |   | X |   |   |   |   |   |
| CUBA                         |   | X |   |   |   |   |   |
| CURACAO                      |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC           |   | X |   |   |   |   |   |
| ENGLAND                      |   | X |   |   |   |   |   |
| GUYANA                       |   | X |   |   |   |   |   |
| HAITI                        |   | X |   |   |   |   |   |
| JAMAICA                      | X | X |   |   |   | X |   |
| LEEWARD AND WINDWARD ISLANDS | X | X |   |   |   | X |   |
| PANAMA                       |   | X |   |   |   |   |   |
| PUERTO RICO                  | X | X |   |   |   | X | X |
| SPAIN                        |   | X |   |   |   |   |   |
| SURINAM                      |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO          | X | X |   |   |   | X | X |
| TURKS AND CAICOS ISLANDS     |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

UNITED STATES  
VENEZUELA  
VIRGIN ISLANDS  
PRODUCTS EXPORTED:  
ACOUSTIC AND CEILING TILES AND PANELS NES  
BISCUITS AND COOKIES, EXCEPT SODA BISCUITS  
BLOG PAPER, CTD OR IMPREGNATED, INCL SHINGLES  
BROAD WOVEN FABRICS, COTTON, BLEACHED NES  
BUILDERS, HARDWARE NES  
CAMP, LAWN AND VERANDA FURNITURE  
CORN OIL  
ELECTRICAL NON-CURR-CARRYING WIRING MAT NES  
FANS, VENTILATORS UNIT/ROOF, ELEC, & PTS NES  
FURNITURE FRAMES, TOPS AND FINISHED PARTS  
HAND TOOLS AND PARTS NES  
INDUSTRIAL CONTROL EQUIPMENT AND PARTS  
METAL END PRODUCTS NES  
OFFICE FURNITURE AND VISIBLE RECORD EQUIPMENT  
PACKAGING MACHINERY AND PARTS NES  
PAINT AND VARNISH BRUSHES  
PIPES AND TUBES, IRON OR STEEL NES  
PLASTICS FABRICATED MATERIALS NES  
PLUMBERS' BRASS GOODS AND BATHROOM ACCESS NES  
PLUMBING FIXTURES AND SANITARY WARE NES  
SCREWS NES  
STRUCTURAL AND ARCHITECTURAL METAL PRODS NES  
SUGAR PREPARATIONS /ND CONFECTIONERY NES  
WIRE, CARBON STEEL, NOT COATED NES  
WIRING DEVICES AND PARTS

ALMEDIC A DIV. OF RNDING (1975) LTD. TEL: 514-337-4942

4900 COTE VERTU RD., ST. LAURENT, QUE., H4S1J9  
MAIN CONTACT: MR. LESLIE LEVI  
FAX: 514-337-4945 TLX/ANSBK: 05-824989  
YEARS IN INTERNATIONAL TRADE: 25 REPORTED: MAY/1989  
COUNTERTRADE ON OWN BEHALF: YES  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 10-19 TRADE STAFF: 10-19  
ANNUAL SALES \$000:  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
AUXILIARY SERVICES:

CONSOLIDATION  
CUSTOM CLEARING  
PACKAGING  
WAREHOUSING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ALGERIA                    |   | X |   |   |   |   |   |
| ANGOLA                     |   | X |   |   |   |   |   |
| BENIN                      |   | X |   |   |   |   |   |
| BOTSWANA                   |   | X |   |   |   |   |   |
| BURUNDI                    |   | X |   |   |   |   |   |
| CANARY ISLANDS             |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS         |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC   |   | X |   |   |   |   |   |
| CHAD                       |   | X |   |   |   |   |   |
| COLOMBIA                   | X |   |   |   |   |   |   |
| CONGO                      |   | X |   |   |   |   |   |
| CUBA                       | X |   |   |   |   |   |   |
| DJIBOUTI                   |   | X |   |   |   |   |   |
| ECUADOR                    | X |   |   |   |   |   |   |
| ENGLAND                    |   |   |   |   | X |   |   |
| ETHIOPIA                   |   | X |   |   |   |   |   |
| GABON                      |   | X |   |   |   |   |   |
| GAMBIA                     |   | X |   |   |   |   |   |
| GERMANY, EAST              |   |   |   |   | X |   |   |
| GERMANY, WEST              |   |   |   |   | X |   |   |
| GHANA                      |   | X |   |   |   |   |   |
| GUINEA                     |   | X |   |   |   |   |   |
| ISRAEL                     |   |   |   |   | X |   |   |
| IVORY COAST                |   | X |   |   |   |   |   |
| KENYA                      |   | X |   |   |   |   |   |
| LESOTHO                    |   | X |   |   |   |   |   |
| LIBERIA                    |   | X |   |   |   |   |   |
| LIBYA                      |   | X |   |   |   |   |   |
| MADAGASCAR                 |   | X |   |   |   |   |   |
| PAKISTAN                   |   |   |   |   |   | X |   |
| PEOPLE'S REPUBLIC OF CHINA |   |   |   |   |   | X |   |
| PERU                       | X |   |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                             | E | I | B | S | A | R | W |
|---------------------------------------------|---|---|---|---|---|---|---|
| TAIWAN                                      |   |   |   |   |   |   |   |
| UNITED STATES                               |   | X | X |   |   |   |   |
| URUGUAY                                     | X |   |   |   |   |   |   |
| VENEZUELA                                   | X |   |   |   |   |   |   |
| PRODUCTS EXPORTED:                          |   |   |   |   |   |   |   |
| DENTAL INSTRUMENTS, EQUIPMENT, ACCESS & PTS |   |   |   |   |   |   |   |
| MEDICAL DIAGNOSTIC INSTRUMENTS NES          |   |   |   |   |   |   |   |
| MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES |   |   |   |   |   |   |   |
| SURGICAL INSTRUMENTS OF STEEL, ACCESS & PTS |   |   |   |   |   |   |   |

ALPAC TRADING COMPANY LTD. TEL: 403-270-7708

201-1601 WESTMOUNT RD. N.W., CALGARY, ALTA., T2N3M2

MAIN CONTACT: MR. AL DUERR

FAX: TLX/ANSBK: 03-827729

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: JAN/1990

TOTAL STAFF: TRADE STAFF:

ANNUAL SALES \$000:

PARENT COUNTRY: CANADA

LANGUAGES: CHINESE

ENGLISH

MALAY

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| AUSTRALIA    |   | X |   |   |   |   |   |
| HONG KONG    |   | X |   |   |   |   |   |
| INDIA        |   | X |   |   |   |   |   |
| INDONESIA    |   | X |   |   |   |   |   |
| KOREA, SOUTH |   | X |   |   |   |   |   |

|                            |   |   |  |   |  |   |  |
|----------------------------|---|---|--|---|--|---|--|
| MALAYSIA                   | X | X |  | X |  | X |  |
| NEW ZEALAND                |   | X |  |   |  |   |  |
| PEOPLE'S REPUBLIC OF CHINA |   | X |  |   |  |   |  |
| PHILIPPINES                |   | X |  |   |  |   |  |
| SINGAPORE                  |   | X |  |   |  |   |  |

|          |  |   |  |  |  |  |  |
|----------|--|---|--|--|--|--|--|
| TAIWAN   |  | X |  |  |  |  |  |
| THAILAND |  | X |  |  |  |  |  |

PRODUCTS EXPORTED:

AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES

BEEF, FRESH OR CHILLED, BONELESS

BEEF, FRESH OR FROZEN NES

BEEF, FROZEN, BONELESS

WATER AND SEWAGE TREATMENT EQUIPMENT & PARTS

ALPHA MARKETING

SEE... ALPHA WHOLESALE (CANADA) LTD.

ALPHA WHOLESALE (CANADA) LTD.

TEL: 604-762-4441

\*\*\*\*\* UPDATE PENDING

477 LEON AVE., KELOWNA B.C., V1Y6J4

MAIN CONTACT: MR. WILLIAM NAHIRNEY P.ENG.

FAX: 604-763-4290 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 2 REPORTED: MAR/1988

TOTAL STAFF: 3 TRADE STAFF: 3

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|          | E | I | B | S | A | R | W |
|----------|---|---|---|---|---|---|---|
| ALBANIA  |   | X |   |   |   |   |   |
| AUSTRIA  |   | X |   |   |   |   |   |
| BARBADOS |   | X |   |   |   |   |   |
| BERMUDA  |   | X |   |   |   |   |   |
| BULGARIA |   | X |   |   |   |   |   |

|                |  |   |  |  |  |  |  |
|----------------|--|---|--|--|--|--|--|
| CZECHOSLOVAKIA |  | X |  |  |  |  |  |
| DENMARK        |  | X |  |  |  |  |  |
| ENGLAND        |  | X |  |  |  |  |  |
| FINLAND        |  | X |  |  |  |  |  |
| FRANCE         |  | X |  |  |  |  |  |

|               |  |   |  |  |  |  |  |
|---------------|--|---|--|--|--|--|--|
| GERMANY, EAST |  | X |  |  |  |  |  |
| GERMANY, WEST |  | X |  |  |  |  |  |
| HONG KONG     |  | X |  |  |  |  |  |
| HUNGARY       |  | X |  |  |  |  |  |
| ICELAND       |  | X |  |  |  |  |  |

|               |  |   |  |  |  |  |  |
|---------------|--|---|--|--|--|--|--|
| IRELAND       |  | X |  |  |  |  |  |
| ITALY         |  | X |  |  |  |  |  |
| JAPAN         |  | X |  |  |  |  |  |
| LIECHTENSTEIN |  | X |  |  |  |  |  |
| LUXEMBOURG    |  | X |  |  |  |  |  |

|                            |  |   |  |  |  |  |  |
|----------------------------|--|---|--|--|--|--|--|
| NETHERLANDS                |  | X |  |  |  |  |  |
| PAKISTAN                   |  | X |  |  |  |  |  |
| PEOPLE'S REPUBLIC OF CHINA |  | X |  |  |  |  |  |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| POLAND      |   | X |   |   |   |   |   |
| PORTUGAL    |   | X |   |   |   |   |   |
| PUERTO RICO |   | X |   |   |   |   |   |
| ROMANIA     |   | X |   |   |   |   |   |
| SCOTLAND    |   | X |   |   |   |   |   |

|                     |   |   |  |  |  |   |   |
|---------------------|---|---|--|--|--|---|---|
| SWEDEN              |   | X |  |  |  |   |   |
| SWITZERLAND         |   | X |  |  |  |   |   |
| TAIWAN              |   | X |  |  |  |   |   |
| TRINIDAD AND TOBAGO |   | X |  |  |  |   |   |
| UNITED STATES       | X |   |  |  |  | X | X |

|            |  |   |  |  |  |  |  |
|------------|--|---|--|--|--|--|--|
| WALES      |  | X |  |  |  |  |  |
| YUGOSLAVIA |  | X |  |  |  |  |  |

PRODUCTS EXPORTED:

ALUMINUM AND ALUMINUM ALLOY FABO MATERIAL NES

BASIC HARDWARE NES

BRUSHES, MANUAL AND PARTS NES, AND MOPS

HOUSEHOLD AND PERSONAL EQUIPMENT & PARTS NES

HOUSEHOLD CHEMICAL SPECIALTIES NES

NON-ELECTRIC CLEANING EQUIPMENT AND PARTS NES

PLASTIC END PRODUCTS NES

PREFABRICATED STRUCTURES AND PARTS NES

AMALGAMATED GLOBAL ENTERPRISES INC.

TEL: 514-625-4733

3613 JULIO ST., FABREVILLE (LAVAL), QUE., H7P4Z9

MAIN CONTACT: MR. BERJ GHAZIGIAN

FAX: 514-622-6657 TLX/ANSBK: 05-24602/SAL VDL

YEARS IN INTERNATIONAL TRADE: 9 REPORTED: MAR/1988

TOTAL STAFF: 3 TRADE STAFF: 3

ANNUAL SALES \$000:

PARENT COUNTRY: CANADA

LANGUAGES: ARABIC

ENGLISH

FRENCH

ITALIAN

AUXILIARY SERVICES: CONSOLIDATION

CONSULTING

CUSTOM CLEARING

DOCUMENTATION

FREIGHT FORWARDING

PACKAGING

SHIPPING-INTERNATIONAL

COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   | X |   |   |   |   |   |
| ANGOLA                 |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT | X |   |   |   |   |   | X |
| ARGENTINA              |   | X |   |   |   |   |   |
| AUSTRALIA              |   | X |   |   |   |   |   |

|            |   |   |  |  |  |  |   |
|------------|---|---|--|--|--|--|---|
| AUSTRIA    |   | X |  |  |  |  |   |
| BAHAMAS    |   | X |  |  |  |  |   |
| BAHRAIN    |   | X |  |  |  |  |   |
| BANGLADESH | X |   |  |  |  |  | X |
| BELGIUM    |   | X |  |  |  |  |   |

|          |   |   |  |  |  |  |   |
|----------|---|---|--|--|--|--|---|
| BENIN    | X |   |  |  |  |  | X |
| BERMUDA  |   | X |  |  |  |  |   |
| BONAIRE  |   | X |  |  |  |  |   |
| BOTSWANA |   | X |  |  |  |  |   |
| BRAZIL   |   | X |  |  |  |  |   |

|          |   |   |  |  |  |  |   |
|----------|---|---|--|--|--|--|---|
| BRUNEI   |   | X |  |  |  |  |   |
| BURMA    | X |   |  |  |  |  | X |
| BURUNDI  |   | X |  |  |  |  |   |
| CHILE    |   | X |  |  |  |  |   |
| COLOMBIA |   | X |  |  |  |  |   |

|         |  |   |   |  |  |  |   |
|---------|--|---|---|--|--|--|---|
| CYPRUS  |  | X |   |  |  |  |   |
| DENMARK |  | X |   |  |  |  |   |
| ECUADOR |  | X |   |  |  |  |   |
| ENGLAND |  | X |   |  |  |  |   |
| FINLAND |  |   | X |  |  |  | X |

|               |   |   |  |  |  |  |  |
|---------------|---|---|--|--|--|--|--|
| FRANCE        |   | X |  |  |  |  |  |
| GERMANY, WEST |   | X |  |  |  |  |  |
| GHANA         | X |   |  |  |  |  |  |
| GREECE        |   | X |  |  |  |  |  |
| HAITI         |   | X |  |  |  |  |  |

|           |   |   |   |  |  |  |   |
|-----------|---|---|---|--|--|--|---|
| HONG KONG |   | X |   |  |  |  |   |
| HUNGARY   |   |   | X |  |  |  |   |
| INDIA     | X |   |   |  |  |  | X |
| INDONESIA |   | X |   |  |  |  |   |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| IRAQ                       |   | X |   |   |   |   |   |
| ITALY                      |   | X |   |   |   |   | X |
| IVORY COAST                |   | X |   |   |   |   |   |
| JAMAICA                    |   | X |   |   |   |   |   |
| JAPAN                      |   |   | X |   |   |   |   |
| JORDAN                     |   | X |   |   |   |   |   |
| KENYA                      |   | X |   |   |   |   |   |
| KOREA, SOUTH               |   | X |   |   |   |   |   |
| KUWAIT                     |   | X |   |   |   |   |   |
| LEBANON                    |   | X |   |   |   |   |   |
| LESOTHO                    |   | X |   |   |   |   |   |
| MADAGASCAR                 |   | X |   |   |   |   |   |
| MALAWI                     |   | X |   |   |   |   |   |
| MALAYSIA                   |   | X |   |   |   |   |   |
| MALI                       |   | X |   |   |   |   |   |
| MEXICO                     |   | X |   |   |   |   |   |
| MOROCCO                    | X |   |   |   |   |   | X |
| NETHERLANDS                |   |   | X |   |   |   |   |
| NEW ZEALAND                | X | X |   |   |   |   |   |
| NIGERIA                    | X |   |   |   |   |   | X |
| NORWAY                     |   | X |   |   |   |   |   |
| OMAN                       |   | X |   |   |   |   |   |
| PAKISTAN                   | X |   |   |   |   |   | X |
| PARAGUAY                   |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X | X |   |   |   |   |
| PERU                       |   |   | X |   |   |   |   |
| PHILIPPINES                |   |   | X |   |   |   | X |
| POLAND                     |   |   | X |   |   |   |   |
| PORTUGAL                   |   | X |   |   |   |   |   |
| PUERTO RICO                |   | X |   |   |   |   |   |
| QATAR                      |   | X |   |   |   |   |   |
| ROMANIA                    |   |   | X |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |
| SCOTLAND                   |   | X |   |   |   |   |   |
| SENEGAL                    | X |   |   |   |   |   |   |
| SIERRA LEONE               |   | X |   |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   |   |
| SPAIN                      |   |   | X |   |   |   |   |
| SRI LANKA                  |   | X |   |   |   |   |   |
| SUDAN                      |   | X |   |   |   |   |   |
| SWEDEN                     |   | X |   |   |   |   |   |
| SWITZERLAND                |   | X |   |   |   |   |   |
| SYRIA                      |   | X |   |   |   |   | X |
| TAIWAN                     |   | X |   |   |   |   |   |
| TANZANIA                   |   | X |   |   |   |   |   |
| THAILAND                   |   |   | X |   |   |   | X |
| TOGO                       |   | X |   |   |   |   |   |
| TONGA                      |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO        |   | X |   |   |   |   |   |
| TUNISIA                    |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES       |   | X |   |   |   |   |   |
| UNITED STATES              |   |   | X |   |   |   | X |
| URUGUAY                    |   | X |   |   |   |   |   |
| VENEZUELA                  |   |   | X |   |   |   | X |
| YEMEN, SOUTH               |   | X |   |   |   |   |   |
| YUGOSLAVIA                 |   |   | X |   |   |   |   |
| ZAIRE                      |   | X |   |   |   |   |   |
| ZAMBIA                     | X |   |   |   |   |   | X |
| ZIMBABWE                   |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

ALE, LAGER, PORTER AND STOUT  
CEMENT NES  
CEREALS, MILLED NES  
CONCRETE REINF BARS, CARBON STEEL, HOT ROLLED  
DETERGENTS, HOUSEHOLD, POWDER OR LIQUID  
FARINACEOUS SUBSTANCES NES  
FERTILIZERS AND FERTILIZER MATERIALS NES  
HOUSEHOLD CHEMICAL SPECIALTIES NES  
INORGANIC ACID & OXYGEN COMPOS OF NON-MET NES  
LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
LUMBER, DOMESTIC HARDWOODS NES  
LUMBER, EXOTIC SPECIES NES  
NON-ALCOHOLIC BEVERAGES NES  
PREPARED FERTILIZER MIXTURES  
REFINED SUGARS NES  
RICE STARCH OR FLOUR  
SULPHUR, CRUDE OR REFINED  
TOILET PREPARATIONS AND COSMETICS NES

## AMALGAMET CANADA

TEL: 416-366-3954

111 RICHMOND ST. W., SUITE 418, TORONTO ONT., M5H2G4  
MAIN CONTACT: MR. G.H. THASE  
FAX: 416-366-0586 TLX/ANSBK: 06-217726/AMALCAN TOR  
YEARS IN INTERNATIONAL TRADE: 57 REPORTED: JUL/1989  
TOTAL STAFF: 10-19 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$25,000-49,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
GERMAN

AUXILIARY SERVICES: CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ARGENTINA | X |   |   |   |   |   |   |
| AUSTRALIA |   |   | X |   |   |   |   |
| AUSTRIA   | X |   |   |   |   |   |   |
| BAHRAIN   | X |   |   |   |   |   |   |
| BELGIUM   | X |   |   |   |   |   |   |

BRAZIL  
DENMARK  
ENGLAND  
GERMANY, WEST  
HONG KONG

INDIA  
ITALY  
JAPAN  
KOREA, SOUTH  
KUWAIT

MALAYSIA  
MEXICO  
NETHERLANDS  
NORWAY  
PEOPLE'S REPUBLIC OF CHINA

PHILIPPINES  
SINGAPORE  
SPAIN  
SWEDEN  
TAIWAN

THAILAND  
UNITED STATES  
WORLDWIDE

## PRODUCTS EXPORTED:

CHEMICAL ELEMENTS NES  
METAL BEARING ORES, CONCENTRATES & SCRAP NES  
NATURAL & SYN GRAPHITE & C BASIC PRODS NES  
NON-METAL CHEMICAL ELEMENTS NES  
SODIUM SULPHATE /SALT CAKE & GLAUBER'S SALT/

## AMFAL GROUP LIMITED

TEL: 902-463-2827

12 QUEEN ST. DARTMOUTH, N.S., B2Y1E7  
P.O. BOX 2397 DEPS, DARTMOUTH, N.S., B2W4A5  
MAIN CONTACT: MR. PAUL FARMER  
FAX: 902-434-4681 TLX/ANSBK: 019-22763  
YEARS IN INTERNATIONAL TRADE: 7 REPORTED: APR/1988  
TOTAL STAFF: 4 TRADE STAFF: 3  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES: CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING

## AREA OF SPECIALTIES:

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|          | E | I | B | S | A | R | W |
|----------|---|---|---|---|---|---|---|
| ARUBA    | X |   |   |   |   |   |   |
| AUSTRIA  | X |   |   |   |   |   |   |
| BAHAMAS  | X |   |   |   |   |   |   |
| BARBADOS | X |   |   |   |   |   |   |
| BELGIUM  | X |   |   |   |   |   |   |

BERMUDA  
BONAIRE  
BULGARIA  
CAYMAN ISLANDS  
CUBA

CURACAO

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| DENMARK                             | X |   |   |   |   |   |   |
| DOMINICAN REPUBLIC                  |   | X |   |   |   |   |   |
| ENGLAND                             | X |   |   |   | X |   |   |
| FRANCE                              |   | X |   |   |   |   |   |
| GERMANY, EAST                       | X |   |   |   |   |   |   |
| GERMANY, WEST                       |   | X |   |   |   |   |   |
| GREECE                              | X |   |   |   |   |   |   |
| HAITI                               |   | X |   |   |   |   |   |
| HONG KONG                           |   | X |   |   |   |   |   |
| IRAN                                |   | X |   |   |   |   |   |
| IRAQ                                |   | X |   |   |   |   |   |
| IRELAND                             |   |   | X |   |   |   |   |
| ISRAEL                              |   | X |   |   |   |   |   |
| ITALY                               |   |   | X |   |   |   |   |
| JAMAICA                             |   | X |   |   |   |   |   |
| JAPAN                               | X |   |   |   |   |   |   |
| KOREA, SOUTH                        | X |   |   |   |   |   |   |
| LEeward AND WINDWARD ISLANDS        |   | X |   |   |   |   |   |
| NETHERLANDS                         |   | X |   |   |   |   |   |
| NIGERIA                             |   | X |   |   |   |   |   |
| NORTHERN IRELAND                    |   |   |   |   |   | X |   |
| NORWAY                              |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| PUERTO RICO                         |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON                |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   |   |   | X |   |
| SINGAPORE                           |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| TAIWAN                              |   | X |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   | X |   |
| UNITED STATES                       | X | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   |   |   |   |   | X |   |
| PRODUCTS EXPORTED:                  |   |   |   |   |   |   |   |
| COO, FRESH OR FROZEN                |   |   |   |   |   |   |   |
| FISH, SALTED AND/OR DRIED           |   |   |   |   |   |   |   |
| LOBSTER, FRESH OR FROZEN            |   |   |   |   |   |   |   |

## AMCANSCO

SEE... ANGLO CANADIAN SCIENTIFIC CO. LTD.

## ANCHOR INTL. TRADING COMPANY INC.

TEL: 604-941-1967

2709 ANCHOR PLACE, PORT COQUITLAM, B.C., V3C3S6  
 MAIN CONTACT: MR. ROBERT A. COOKE  
 FAX: 604-941-5887 TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 1 REPORTED: JAN/1990  
 TOTAL STAFF: 3 TRADE STAFF:  
 ANNUAL SALES \$000: \$1-99  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 AUXILIARY SERVICES:

CONSOLIDATION  
 CUSTOM CLEARING  
 DOCUMENTATION  
 FINANCING ARRANGEMENTS, GENERAL  
 FREIGHT FORWARDING  
 SHIPPING-INTERNATIONAL  
 WAREHOUSING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
 METHOD OF OPERATIONS: FINISHED/SEMI-FINISHED GOODS TRADING  
 AGENT FOR MFR/PRODUCER/PROCESSOR  
 EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ARGENTINA     |   | X |   |   |   |   |   |
| AUSTRALIA     | X |   |   |   |   | X | X |
| ENGLAND       | X |   |   |   |   | X | X |
| FRANCE        |   |   |   |   |   | X | X |
| GERMANY, WEST | X | X |   |   |   |   |   |
| HONG KONG     |   | X | X |   |   |   |   |
| ITALY         |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                  | E | I | B | S | A | R | W |
|------------------|---|---|---|---|---|---|---|
| JAPAN            | X |   |   |   |   | X | X |
| KOREA, SOUTH     |   | X |   |   |   |   |   |
| MALAYSIA         |   | X |   |   |   |   |   |
| MEXICO           | X |   |   |   |   |   |   |
| NEW ZEALAND      | X |   |   |   | X | X | X |
| NORTHERN IRELAND |   |   |   |   |   | X | X |
| OMAN             | X |   |   |   |   |   |   |
| PARAGUAY         |   | X |   |   |   |   |   |
| SAUDI ARABIA     | X |   |   |   |   | X | X |
| SCOTLAND         |   |   |   |   |   | X | X |
| SINGAPORE        |   | X |   |   |   |   |   |
| SPAIN            |   | X |   |   |   |   |   |
| TAIWAN           |   | X |   |   |   |   |   |
| UNITED STATES    | X |   | X |   |   | X | X |
| VENEZUELA        |   | X |   |   |   |   |   |
| WALES            |   |   |   |   |   | X | X |

PRODUCTS EXPORTED:  
 APPAREL ACCESSORIES NES  
 FISH, SMOKED  
 NOVELTIES AND ART GOODS NES

## ANDRESEN INTERNATIONAL INC.

TEL: 604-980-8536

390 MONTEREY AVE., NORTH VANCOUVER, B.C., V7N3E8  
 MAIN CONTACT: MR. H.U. (HANK) ANDRESEN  
 FAX: 604-980-8540 TLX/ANSBK: 0455444/JAGRO VCR  
 YEARS IN INTERNATIONAL TRADE: 5 REPORTED: NOV/1989  
 TOTAL STAFF: 2 TRADE STAFF:  
 ANNUAL SALES \$000: \$100-199  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 GERMAN

AUXILIARY SERVICES: CONSULTING  
 CUSTOM CLEARING  
 SHIPPING-INTERNATIONAL  
 AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
 COMMODITIES/PRIMARY PRODUCTS TRADING  
 METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
 AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| AUSTRIA       |   |   | X |   |   | X |   |
| BELGIUM       | X | X |   |   |   | X |   |
| DENMARK       | X | X |   |   |   | X |   |
| ENGLAND       |   | X |   |   |   |   |   |
| FINLAND       | X | X |   |   |   | X |   |
| FRANCE        |   | X |   |   |   | X |   |
| GERMANY, WEST | X |   | X |   |   | X |   |
| GIBRALTAR     |   | X |   |   |   |   |   |
| GREECE        |   | X |   |   |   |   |   |
| ICELAND       |   | X |   |   |   |   |   |
| IRELAND       |   | X |   |   |   |   |   |
| ITALY         |   | X |   |   |   |   |   |
| LUXEMBOURG    |   |   |   |   |   | X |   |
| MALTA         |   | X |   |   |   |   |   |
| MONACO        |   | X |   |   |   |   |   |
| NETHERLANDS   | X | X |   |   |   | X |   |
| NORWAY        | X | X |   |   |   | X |   |
| PORTUGAL      |   | X |   |   |   |   |   |
| SCOTLAND      |   | X |   |   |   |   |   |
| SPAIN         |   | X |   |   |   |   |   |
| SWEDEN        | X | X |   |   |   | X |   |
| SWITZERLAND   | X |   |   |   |   | X |   |

PRODUCTS EXPORTED:  
 HAND TOOLS AND PARTS NES  
 OUTERWEAR, EXCEPT KNITTED NES  
 UNDERWEAR EQUIP DIVE/SWIM & PTS EXC DIV SUIT

## ANGLO CANADIAN SCIENTIFIC CO. LTD.

TEL: 416-291-3336

421 NUGGET AVE. UNIT 4, AGINCOURT, ONT., M1S4L8  
 MAIN CONTACT: MR. ROBERT C. WILLIAMS  
 FAX: 416-291-5703 TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 18 REPORTED: OCT/1989  
 TOTAL STAFF: 10-19 TRADE STAFF:  
 ANNUAL SALES \$000: \$500-999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 FRENCH

AUXILIARY SERVICES: CONSULTING  
 METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| AUSTRALIA |   |   | X |   |   |   |   |
| AUSTRIA   |   |   | X |   |   |   |   |
| BELGIUM   |   |   | X |   |   |   |   |
| DENMARK   |   |   | X |   |   |   |   |
| ENGLAND   |   |   | X |   |   |   |   |

|               |   |  |   |  |  |  |  |
|---------------|---|--|---|--|--|--|--|
| FRANCE        |   |  | X |  |  |  |  |
| GERMANY, WEST |   |  | X |  |  |  |  |
| JAMAICA       | X |  |   |  |  |  |  |
| JAPAN         |   |  | X |  |  |  |  |
| NETHERLANDS   |   |  | X |  |  |  |  |

|                     |   |   |   |  |  |  |  |
|---------------------|---|---|---|--|--|--|--|
| SWITZERLAND         |   |   | X |  |  |  |  |
| TRINIDAD AND TOBAGO | X |   |   |  |  |  |  |
| UNITED STATES       | X | X | X |  |  |  |  |

PRODUCTS EXPORTED:  
SCIENTIFIC INST. APP. EQUIPMENT AND PARTS NES

ANIXTER CANADA INC. TEL: 514-636-3636

2075 - 52ND AVE., LACHINE, QUE., H8T3C3  
MAIN CONTACT: MR. A.A. ALBRECHTSON  
FAX: TLX/ANSBK: 05-821767  
YEARS IN INTERNATIONAL TRADE: 10 REPORTED: JUL/1987  
TOTAL STAFF: 100-249 TRADE STAFF: 10-19  
ANNUAL SALES \$000: \$25,000-49,999  
PARENT COUNTRY: UNITED STATES  
LANGUAGES: ENGLISH  
FRENCH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|          | E | I | B | S | A | R | W |
|----------|---|---|---|---|---|---|---|
| BARBADOS |   |   | X |   |   |   |   |
| BELGIUM  | X |   |   | X |   |   | X |
| CHILE    | X |   |   |   |   |   |   |
| ENGLAND  | X |   | X | X |   |   | X |
| FRANCE   | X |   |   |   |   |   |   |

|               |   |  |   |  |  |  |  |
|---------------|---|--|---|--|--|--|--|
| GERMANY, WEST | X |  |   |  |  |  |  |
| GHANA         | X |  |   |  |  |  |  |
| ITALY         | X |  |   |  |  |  |  |
| IVORY COAST   | X |  |   |  |  |  |  |
| JAPAN         |   |  | X |  |  |  |  |

|                              |   |  |   |   |  |  |   |
|------------------------------|---|--|---|---|--|--|---|
| KOREA, SOUTH                 |   |  | X |   |  |  |   |
| LEEWARD AND WINDWARD ISLANDS |   |  | X |   |  |  |   |
| NORTHERN IRELAND             |   |  |   | X |  |  | X |
| PUERTO RICO                  |   |  | X |   |  |  |   |
| SCOTLAND                     | X |  | X | X |  |  | X |

|                     |   |  |   |   |  |  |   |
|---------------------|---|--|---|---|--|--|---|
| TAIWAN              |   |  | X |   |  |  |   |
| TRINIDAD AND TOBAGO | X |  |   |   |  |  |   |
| UNITED STATES       | X |  | X |   |  |  |   |
| WALES               |   |  |   | X |  |  | X |

PRODUCTS EXPORTED:  
INSULATED WIRE AND CABLE NES

APL COMPUTERS LTD. TEL: 416-475-5891

300 STEELCASE RD. W. UNIT 21, MARKHAM ONTARIO, L3R2W2  
MAIN CONTACT: MR. T. ZELLENRATH  
FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 7 REPORTED: SEP/1989  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 10-19 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH

AUXILIARY SERVICES: CONSULTING  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| AUSTRALIA | X |   |   |   |   |   |   |
| BELGIUM   |   | X |   |   |   |   |   |
| CURACAO   |   | X |   |   |   |   |   |
| ENGLAND   |   |   |   |   |   | X |   |
| FRANCE    |   |   |   |   |   | X |   |

|                  |   |   |  |  |  |   |  |
|------------------|---|---|--|--|--|---|--|
| GERMANY, WEST    | X |   |  |  |  | X |  |
| HONG KONG        |   |   |  |  |  | X |  |
| NETHERLANDS      |   | X |  |  |  |   |  |
| NEW ZEALAND      |   | X |  |  |  |   |  |
| NORTHERN IRELAND |   |   |  |  |  | X |  |

|                                     |   |   |  |  |  |   |  |
|-------------------------------------|---|---|--|--|--|---|--|
| PEOPLE'S REPUBLIC OF CHINA          |   | X |  |  |  |   |  |
| SAUDI ARABIA                        |   | X |  |  |  |   |  |
| SCOTLAND                            |   |   |  |  |  | X |  |
| SINGAPORE                           | X |   |  |  |  |   |  |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |  |  |  |   |  |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| UNITED STATES |   |   | X |   |   |   |   |
| WALES         |   |   | X |   |   |   |   |

PRODUCTS EXPORTED:  
ELECTRONIC COMPUTERS AND PARTS

ARAVIS DISTRIBUTION INC. TEL: 514-737-8882

5850 COTE DE LIESSE SUITE 312, VILLE MONT-ROYAL, QUE., H4T1B2  
MAIN CONTACT: WENDY GRIFFITH  
FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: MAR/1990  
TOTAL STAFF: 20-49 TRADE STAFF: 3  
ANNUAL SALES \$000: \$10,000-24,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
RUSSIAN  
SPANISH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   |   | X |   |   |   |   |
| ARUBA                  |   |   | X |   |   |   |   |
| AUSTRALIA              |   |   | X |   |   |   |   |
| AUSTRIA                |   |   | X |   |   |   |   |
| BAHAMAS                |   |   | X |   |   |   |   |

|          |  |  |   |  |  |  |  |
|----------|--|--|---|--|--|--|--|
| BARBADOS |  |  | X |  |  |  |  |
| BELGIUM  |  |  | X |  |  |  |  |
| BERMUDA  |  |  | X |  |  |  |  |
| BONAIRE  |  |  | X |  |  |  |  |
| BRAZIL   |  |  | X |  |  |  |  |

|                |  |  |   |  |  |  |  |
|----------------|--|--|---|--|--|--|--|
| CANARY ISLANDS |  |  | X |  |  |  |  |
| CAYMAN ISLANDS |  |  | X |  |  |  |  |
| CHILE          |  |  | X |  |  |  |  |
| COLOMBIA       |  |  | X |  |  |  |  |
| COSTA RICA     |  |  | X |  |  |  |  |

|                    |  |  |   |  |  |  |  |
|--------------------|--|--|---|--|--|--|--|
| CUBA               |  |  | X |  |  |  |  |
| CURACAO            |  |  | X |  |  |  |  |
| CZECHOSLOVAKIA     |  |  | X |  |  |  |  |
| DENMARK            |  |  | X |  |  |  |  |
| DOMINICAN REPUBLIC |  |  | X |  |  |  |  |

|               |  |  |   |   |  |   |  |
|---------------|--|--|---|---|--|---|--|
| EL SALVADOR   |  |  | X |   |  |   |  |
| ENGLAND       |  |  | X |   |  |   |  |
| FINLAND       |  |  | X |   |  |   |  |
| FRANCE        |  |  | X | X |  | X |  |
| GERMANY, EAST |  |  | X |   |  |   |  |

|               |  |  |   |  |  |  |  |
|---------------|--|--|---|--|--|--|--|
| GERMANY, WEST |  |  | X |  |  |  |  |
| GREECE        |  |  | X |  |  |  |  |
| GREENLAND     |  |  | X |  |  |  |  |
| GUATEMALA     |  |  | X |  |  |  |  |
| HAITI         |  |  | X |  |  |  |  |

|           |   |  |   |  |  |   |   |
|-----------|---|--|---|--|--|---|---|
| HONDURAS  |   |  | X |  |  |   |   |
| HONG KONG | X |  | X |  |  | X | X |
| HUNGARY   |   |  | X |  |  |   |   |
| ICELAND   |   |  | X |  |  |   |   |
| IRELAND   |   |  | X |  |  |   |   |

|            |  |  |   |  |  |  |  |
|------------|--|--|---|--|--|--|--|
| ITALY      |  |  | X |  |  |  |  |
| JAMAICA    |  |  | X |  |  |  |  |
| LUXEMBOURG |  |  | X |  |  |  |  |
| MAURITIUS  |  |  | X |  |  |  |  |
| MEXICO     |  |  | X |  |  |  |  |

|             |  |  |   |  |  |  |  |
|-------------|--|--|---|--|--|--|--|
| MONACO      |  |  | X |  |  |  |  |
| NETHERLANDS |  |  | X |  |  |  |  |
| NICARAGUA   |  |  | X |  |  |  |  |
| NORWAY      |  |  | X |  |  |  |  |
| PANAMA      |  |  | X |  |  |  |  |

|                            |  |  |   |  |  |  |  |
|----------------------------|--|--|---|--|--|--|--|
| PEOPLE'S REPUBLIC OF CHINA |  |  | X |  |  |  |  |
| PERU                       |  |  | X |  |  |  |  |
| POLAND                     |  |  | X |  |  |  |  |
| PORTUGAL                   |  |  | X |  |  |  |  |
| PUERTO RICO                |  |  | X |  |  |  |  |

|              |  |  |   |  |  |  |  |
|--------------|--|--|---|--|--|--|--|
| REUNION      |  |  | X |  |  |  |  |
| ROMANIA      |  |  | X |  |  |  |  |
| SAUDI ARABIA |  |  | X |  |  |  |  |
| SCOTLAND     |  |  | X |  |  |  |  |
| SPAIN        |  |  | X |  |  |  |  |

|        |  |  |   |  |  |  |  |
|--------|--|--|---|--|--|--|--|
| SWEDEN |  |  | X |  |  |  |  |
|--------|--|--|---|--|--|--|--|

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| SWITZERLAND                         |   | X |   |   |   |   |   |
| TAIWAN                              |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |   |   |   |   |

|                |   |   |  |   |  |  |   |
|----------------|---|---|--|---|--|--|---|
| UNITED STATES  | X | X |  | X |  |  | X |
| VENEZUELA      |   | X |  |   |  |  |   |
| VIRGIN ISLANDS |   | X |  |   |  |  |   |
| WALES          |   | X |  |   |  |  |   |
| YUGOSLAVIA     |   | X |  |   |  |  |   |

ZIMBABWE X

PRODUCTS EXPORTED:  
NON-ALCOHOLIC BEVERAGES NES

ARBOLA INTERNATIONAL INC.  
SEE... LES SECHOIRS URAKEN INC.

ARBROEC PARTS CANADA LTD.  
SEE... LES PIECES ARBROEC CANADA LTEE

ARCLIST  
SEE... EARLY STAGES MARKETING GROUP

ARICO CANADA LTD. TEL: 519-895-0342

62 MCBRINE DR. UNIT 17, KITCHENER, ONT., N2R1E7  
P.O. BOX 1646, KITCHENER, ONT., N2G4R2  
MAIN CONTACT: MRS. MELITTA CIBIC  
FAX: 519-895-0343 TLX/ANSBK: 069-55290  
YEARS IN INTERNATIONAL TRADE: 6 REPORTED: JAN/1990  
TOTAL STAFF: 3 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
GERMAN

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
DOCUMENTATION  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   | X |   |   |   |   |   |
| ANGOLA                 |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              |   | X |   |   |   |   |   |
| ARUBA                  |   | X |   |   |   |   |   |

|           |   |   |  |   |  |  |  |
|-----------|---|---|--|---|--|--|--|
| AUSTRALIA |   | X |  |   |  |  |  |
| AUSTRIA   |   | X |  |   |  |  |  |
| AZORES    | X | X |  | X |  |  |  |
| BAHAMAS   | X |   |  |   |  |  |  |
| BAHRAIN   |   | X |  |   |  |  |  |

|          |   |   |   |  |  |  |   |
|----------|---|---|---|--|--|--|---|
| BARBADOS | X | X |   |  |  |  |   |
| BELGIUM  | X |   | X |  |  |  | X |
| BELIZE   |   | X |   |  |  |  |   |
| BERMUDA  |   | X |   |  |  |  |   |
| BOLIVIA  |   | X |   |  |  |  |   |

|              |  |   |  |  |  |  |  |
|--------------|--|---|--|--|--|--|--|
| BRAZIL       |  | X |  |  |  |  |  |
| BURKINA FASO |  | X |  |  |  |  |  |
| CHAD         |  | X |  |  |  |  |  |
| CHILE        |  | X |  |  |  |  |  |
| COLOMBIA     |  | X |  |  |  |  |  |

|            |   |   |  |  |  |  |  |
|------------|---|---|--|--|--|--|--|
| CONGO      |   | X |  |  |  |  |  |
| COSTA RICA |   | X |  |  |  |  |  |
| CURACAO    |   | X |  |  |  |  |  |
| CYPRUS     |   | X |  |  |  |  |  |
| DENMARK    | X |   |  |  |  |  |  |

|                    |  |   |  |  |  |  |  |
|--------------------|--|---|--|--|--|--|--|
| DOMINICAN REPUBLIC |  | X |  |  |  |  |  |
| ECUADOR            |  | X |  |  |  |  |  |
| EL SALVADOR        |  | X |  |  |  |  |  |
| ETHIOPIA           |  | X |  |  |  |  |  |
| FINLAND            |  | X |  |  |  |  |  |

|               |   |   |  |  |  |  |  |
|---------------|---|---|--|--|--|--|--|
| FRANCE        |   | X |  |  |  |  |  |
| FRENCH GUIANA |   | X |  |  |  |  |  |
| GAMBIA        |   | X |  |  |  |  |  |
| GERMANY, WEST | X |   |  |  |  |  |  |
| GHANA         |   | X |  |  |  |  |  |

|           |  |   |  |  |  |  |  |
|-----------|--|---|--|--|--|--|--|
| GREECE    |  | X |  |  |  |  |  |
| GUATEMALA |  | X |  |  |  |  |  |
| GUINEA    |  | X |  |  |  |  |  |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| GUINEA-BISSAU |   | X |   |   |   |   |   |
| GUYANA        |   | X |   |   |   |   |   |
| HAITI         |   | X |   |   |   |   |   |
| HONDURAS      |   | X |   |   |   |   |   |
| ICELAND       | X |   |   |   |   |   |   |

|             |  |   |  |  |  |  |  |
|-------------|--|---|--|--|--|--|--|
| IRELAND     |  | X |  |  |  |  |  |
| ISRAEL      |  | X |  |  |  |  |  |
| ITALY       |  | X |  |  |  |  |  |
| IVORY COAST |  | X |  |  |  |  |  |
| JAMAICA     |  | X |  |  |  |  |  |

|                              |  |   |  |  |  |  |  |
|------------------------------|--|---|--|--|--|--|--|
| JORDAN                       |  | X |  |  |  |  |  |
| KENYA                        |  | X |  |  |  |  |  |
| KUWAIT                       |  | X |  |  |  |  |  |
| LEBANON                      |  | X |  |  |  |  |  |
| LEEWARD AND WINDWARD ISLANDS |  | X |  |  |  |  |  |

|               |   |   |  |  |  |  |  |
|---------------|---|---|--|--|--|--|--|
| LIBERIA       | X |   |  |  |  |  |  |
| LIECHTENSTEIN |   | X |  |  |  |  |  |
| MALI          |   | X |  |  |  |  |  |
| MOROCCO       |   | X |  |  |  |  |  |
| MOZAMBIQUE    |   | X |  |  |  |  |  |

|             |   |   |   |  |  |  |   |
|-------------|---|---|---|--|--|--|---|
| NETHERLANDS | X |   | X |  |  |  | X |
| NEW ZEALAND | X |   |   |  |  |  |   |
| NICARAGUA   |   | X |   |  |  |  |   |
| NIGER       |   | X |   |  |  |  |   |
| NIGERIA     | X |   |   |  |  |  |   |

|          |   |   |  |  |  |  |   |
|----------|---|---|--|--|--|--|---|
| NORWAY   |   | X |  |  |  |  |   |
| OMAN     |   | X |  |  |  |  |   |
| PANAMA   |   | X |  |  |  |  |   |
| PARAGUAY |   | X |  |  |  |  |   |
| PERU     | X |   |  |  |  |  | X |

|                      |   |   |  |  |  |  |   |
|----------------------|---|---|--|--|--|--|---|
| PORTUGAL             |   | X |  |  |  |  |   |
| PUERTO RICO          | X |   |  |  |  |  | X |
| QATAR                |   | X |  |  |  |  |   |
| REPUBLIC OF CAMEROON |   | X |  |  |  |  |   |
| REUNION              |   | X |  |  |  |  |   |

|              |   |   |  |  |  |  |   |
|--------------|---|---|--|--|--|--|---|
| RWANDA       |   | X |  |  |  |  |   |
| SAUDI ARABIA | X |   |  |  |  |  | X |
| SENEGAL      |   | X |  |  |  |  |   |
| SOUTH AFRICA |   | X |  |  |  |  |   |
| SUDAN        |   | X |  |  |  |  |   |

|             |   |   |  |  |  |  |  |
|-------------|---|---|--|--|--|--|--|
| SURINAM     |   | X |  |  |  |  |  |
| SWEDEN      | X |   |  |  |  |  |  |
| SWITZERLAND |   | X |  |  |  |  |  |
| TANZANIA    |   | X |  |  |  |  |  |
| TOGO        |   | X |  |  |  |  |  |

|                      |   |   |  |  |  |  |  |
|----------------------|---|---|--|--|--|--|--|
| TRINIDAD AND TOBAGO  |   | X |  |  |  |  |  |
| TUNISIA              |   | X |  |  |  |  |  |
| TURKEY               |   | X |  |  |  |  |  |
| UGANDA               |   | X |  |  |  |  |  |
| UNITED ARAB EMIRATES | X |   |  |  |  |  |  |

|               |   |   |   |  |  |  |  |
|---------------|---|---|---|--|--|--|--|
| UNITED STATES | X |   | X |  |  |  |  |
| URUGUAY       |   | X |   |  |  |  |  |
| VENEZUELA     |   | X |   |  |  |  |  |
| YEMEN, SOUTH  |   | X |   |  |  |  |  |
| ZAIRE         |   | X |   |  |  |  |  |

ZAMBIA X

ZIMBABWE X  
PRODUCTS EXPORTED:  
INDUSTRIAL TIRES, PNEU AND SEMI-PNEU, NEW  
PASSENGER CAR TIRES, PNEUMATIC, NEW  
PNEUMATIC TIRES, NEW NES  
TIRE TUBES NES  
TRACTOR AND IMPLEMENT TIRES, PNEUMATIC, NEW  
TRUCK AND BUS TIRES, PNEUMATIC, NEW

ARNPRIOR SPORTELAND LTD. TEL: 613-623-4025

120 STAVE COURT DR. ARNPRIOR, ONTARIO, K7S3L9  
P.O. BOX 399, ARNPRIOR, ONTARIO, K7S3L9  
MAIN CONTACT: MR. WILLIAM DEVLIN  
FAX: 613-623-7418 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 3 REPORTED: SEP/1989  
TOTAL STAFF: 5-9 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH

AUXILIARY SERVICES: CONSOLIDATION  
CUSTOM CLEARING  
DOCUMENTATION  
FREIGHT FORWARDING

CONTINUED....

# TRADING HOUSE

SHIPPING-INTERNATIONAL  
WAREHOUSING  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE  
E I B S A R W

GREENLAND X  
ICELAND X  
UNITED STATES X  
PRODUCTS EXPORTED:  
OUTDOOR JACKETS NES  
OUTDOOR JACKETS, MEN'S AND BOYS'  
OUTERWEAR, EXCEPT KNITTED NES  
SAFETY HELMETS  
SHIRTS AND SWEATSHIRTS, KNITTED NES  
SHIRTS AND SWEATSHIRTS, KNITTED, COTTON NES  
SNOWMOBILE BOOTS  
SNOWMOBILES, PLEASURE & SPORTING TYPE, & PTS

## ARTFUL APPLICATIONS INC. TEL: 416-920-7395

176 ST. GEORGE ST., TORONTO, ONT., M5R2M7  
MAIN CONTACT: MR. ARTHUR FULLER  
FAX: 416-920-4892 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: AUG/1989  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: TRADE STAFF:  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AREA OF SPECIALTIES: OTHER  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE  
E I B S A R W

|                      |   |  |  |  |  |  |
|----------------------|---|--|--|--|--|--|
| AUSTRALIA            |   |  |  |  |  |  |
| AZORES               |   |  |  |  |  |  |
| BELGIUM              | X |  |  |  |  |  |
| BRAZIL               | X |  |  |  |  |  |
| COOK ISLANDS         |   |  |  |  |  |  |
| DENMARK              |   |  |  |  |  |  |
| ENGLAND              | X |  |  |  |  |  |
| FIJI                 |   |  |  |  |  |  |
| FINLAND              | X |  |  |  |  |  |
| FRANCE               | X |  |  |  |  |  |
| GERMANY, WEST        | X |  |  |  |  |  |
| GIBRALTAR            |   |  |  |  |  |  |
| GREECE               |   |  |  |  |  |  |
| GUINEA               |   |  |  |  |  |  |
| HONG KONG            | X |  |  |  |  |  |
| ICELAND              | X |  |  |  |  |  |
| INDONESIA            |   |  |  |  |  |  |
| IRELAND              |   |  |  |  |  |  |
| ISRAEL               | X |  |  |  |  |  |
| ITALY                | X |  |  |  |  |  |
| IVORY COAST          |   |  |  |  |  |  |
| JAPAN                |   |  |  |  |  |  |
| KENYA                |   |  |  |  |  |  |
| KUWAIT               | X |  |  |  |  |  |
| MEXICO               | X |  |  |  |  |  |
| MONACO               |   |  |  |  |  |  |
| MOROCCO              |   |  |  |  |  |  |
| MOZAMBIQUE           |   |  |  |  |  |  |
| NETHERLANDS          | X |  |  |  |  |  |
| NEW ZEALAND          | X |  |  |  |  |  |
| NIGERIA              |   |  |  |  |  |  |
| NORWAY               |   |  |  |  |  |  |
| PAPUA NEW GUINEA     |   |  |  |  |  |  |
| POLAND               | X |  |  |  |  |  |
| PORTUGAL             |   |  |  |  |  |  |
| PUERTO RICO          | X |  |  |  |  |  |
| SCOTLAND             |   |  |  |  |  |  |
| SENEGAL              |   |  |  |  |  |  |
| SINGAPORE            | X |  |  |  |  |  |
| SPAIN                | X |  |  |  |  |  |
| SWEDEN               | X |  |  |  |  |  |
| SWITZERLAND          | X |  |  |  |  |  |
| UNITED ARAB EMIRATES | X |  |  |  |  |  |
| UNITED STATES        |   |  |  |  |  |  |
| URUGUAY              | X |  |  |  |  |  |
| VENEZUELA            | X |  |  |  |  |  |
| ZIMBABWE             |   |  |  |  |  |  |

PRODUCTS EXPORTED:  
ELECTRONIC COMPUTERS AND PARTS

ARTHUR KROLMAN ENTERPRISES INC. TEL: 416-968-9414  
2 BLOOR ST W SUITE #100-380, TORONTO, ONT., M4W3E2  
MAIN CONTACT: MR. ARTHUR KROLMAN  
FAX: 416-968-9417 TLX/ANSBK: 06-218811/MAITEL TOR  
YEARS IN INTERNATIONAL TRADE: 3 REPORTED: MAR/1990  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: CHINESE  
ENGLISH  
MANDARIN

AUXILIARY SERVICES: CONSULTING  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE  
E I B S A R W  
PAKISTAN X  
TAIWAN X  
UNITED STATES X  
PRODUCTS EXPORTED:  
NON-ALCOHOLIC BEVERAGES NES

## ASHTON ENTERPRISES INC. SEE... KA-SHING TRADING CO.

## ASIATIC & PACIFIC TRADING CO. LTD. TEL: 403-234-7343

665 - 8 ST. S.W., SUITE 600, CALGARY, ALTA., T2P3K7  
MAIN CONTACT: MR. ROBERT D. WATSON  
FAX: TLX/ANSBK: 03-822669  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: FEB/1990  
TOTAL STAFF: 5-9 TRADE STAFF:  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSULTING  
FINANCING ARRANGEMENTS, GENERAL  
OTHER  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
OTHER  
METHOD OF OPERATIONS: OTHER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE  
E I B S A R W

|                              |   |  |  |  |  |  |
|------------------------------|---|--|--|--|--|--|
| ARGENTINA                    |   |  |  |  |  |  |
| AUSTRIA                      | X |  |  |  |  |  |
| AZORES                       | X |  |  |  |  |  |
| BAHAMAS                      | X |  |  |  |  |  |
| BANGLADESH                   | X |  |  |  |  |  |
| BELGIUM                      |   |  |  |  |  |  |
| BOLIVIA                      | X |  |  |  |  |  |
| BRAZIL                       | X |  |  |  |  |  |
| CHILE                        | X |  |  |  |  |  |
| COLOMBIA                     | X |  |  |  |  |  |
| CURACAO                      | X |  |  |  |  |  |
| DENMARK                      | X |  |  |  |  |  |
| ECUADOR                      | X |  |  |  |  |  |
| ENGLAND                      | X |  |  |  |  |  |
| FRANCE                       | X |  |  |  |  |  |
| FRENCH GUIANA                | X |  |  |  |  |  |
| GERMANY, WEST                | X |  |  |  |  |  |
| GREECE                       | X |  |  |  |  |  |
| GUYANA                       | X |  |  |  |  |  |
| HONG KONG                    | X |  |  |  |  |  |
| INDIA                        | X |  |  |  |  |  |
| INDONESIA                    | X |  |  |  |  |  |
| IRELAND                      | X |  |  |  |  |  |
| ITALY                        | X |  |  |  |  |  |
| JAMAICA                      | X |  |  |  |  |  |
| JAPAN                        | X |  |  |  |  |  |
| KOREA, SOUTH                 | X |  |  |  |  |  |
| LEEWARD AND WINDWARD ISLANDS | X |  |  |  |  |  |
| LIECHTENSTEIN                | X |  |  |  |  |  |
| LUXEMBOURG                   | X |  |  |  |  |  |
| MACAU                        | X |  |  |  |  |  |
| MALAYSIA                     | X |  |  |  |  |  |
| MONGOLIA                     | X |  |  |  |  |  |
| NETHERLANDS                  | X |  |  |  |  |  |
| NEW ZEALAND                  | X |  |  |  |  |  |
| NORWAY                       | X |  |  |  |  |  |
| PAKISTAN                     | X |  |  |  |  |  |
| PARAGUAY                     | X |  |  |  |  |  |
| PEOPLE'S REPUBLIC OF CHINA   | X |  |  |  |  |  |
| PERU                         | X |  |  |  |  |  |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| PHILIPPINES    | X | X |   |   |   |   |   |
| PORTUGAL       | X | X |   |   |   |   |   |
| SCOTLAND       | X | X |   |   |   |   |   |
| SINGAPORE      | X | X |   |   |   |   |   |
| SPAIN          | X | X |   |   |   |   |   |
| SRI LANKA      | X | X |   |   |   |   |   |
| SURINAM        | X | X |   |   |   |   |   |
| SWEDEN         | X | X |   |   |   |   |   |
| SWITZERLAND    | X | X |   |   |   |   |   |
| TAIWAN         | X | X |   |   |   |   |   |
| THAILAND       | X | X |   |   |   |   |   |
| URUGUAY        | X | X |   |   |   |   |   |
| VENEZUELA      | X | X |   |   |   |   |   |
| VIRGIN ISLANDS | X | X |   |   |   |   |   |
| WALES          | X | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

BEEF, FRESH OR CHILLED, BONELESS  
 BEEF, FRESH OR FROZEN NES  
 BEEF, FROZEN, BONELESS  
 CATTLE NES  
 CRUDE ANIMAL & FISHERY PRODUCTS, INEDIBLE NES  
 FANCY MEATS /EDIBLE OFFAL/, FRESH OR FROZEN  
 HAMS, NOT CURED OR COOKED  
 LAMB, FRESH OR FROZEN  
 LIQUEURS  
 MEAT, FRESH OR FROZEN NES  
 MUTTON, FRESH OR FROZEN NES  
 MUTTON, FRESH OR FROZEN, BONELESS  
 PORK BELLIES, FRESH OR FROZEN  
 PORK SHOULDERS, PICNICS & BUTTS, FR OR FROZEN  
 PORK SPARE RIBS, FRESH OR FROZEN  
 PORK, FRESH OR FROZEN NES  
 VEAL, FRESH OR FROZEN

## ATAC INTERNATIONAL INC.

TEL: 416-289-0067

23 ROCHMAN BLVD., SCARBOROUGH, ONT., M1H1B  
 P.O. BOX 1068 STN. "A", SCARBOROUGH, ONT., M1K5C5  
 MAIN CONTACT: MR. AL SIKORA  
 FAX: 416-289-1256 TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 7 REPORTED: JAN/1990  
 COUNTERTRADE ON OWN BEHALF: YES  
 COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
 TOTAL STAFF: 5-9 TRADE STAFF: 5-9  
 ANNUAL SALES \$000: \$1,000-4,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 GERMAN  
 SERBO-CROTIAN  
 SPANISH  
 TURKISH

## AUXILIARY SERVICES:

CONSOLIDATION  
 CONSULTING  
 CUSTOM CLEARING  
 DOCUMENTATION  
 FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
 FINANCING ARRANGEMENTS, GENERAL  
 FREIGHT FORWARDING  
 SHIPPING-INTERNATIONAL

## AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES  
 COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 OTHER

## METHOD OF OPERATIONS:

PROJECT IMPLEMENTING, PROJECT MANAGING  
 AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER  
 OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN            | X |   |   |   |   |   |   |
| ALBANIA                | X |   |   |   |   |   |   |
| ALGERIA                | X |   |   |   |   |   |   |
| ANDORRA                | X |   |   |   |   |   |   |
| ANGOLA                 | X |   |   |   |   |   |   |
| ANTARCTICA             | X |   |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT | X |   |   |   |   |   |   |
| ARGENTINA              | X |   |   |   |   |   |   |
| ARUBA                  | X |   |   |   |   |   |   |
| AUSTRALIA              | X |   |   |   |   |   |   |
| AUSTRIA                | X |   |   |   |   |   |   |
| AZORES                 | X |   |   |   |   |   |   |
| BAHAMAS                | X |   |   |   |   |   |   |
| BAHRAIN                | X |   |   |   |   |   |   |
| BANGLADESH             | X |   |   |   |   |   |   |
| BARBADOS               | X |   |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| BELGIUM                  | X |   |   |   |   |   |   |
| BELIZE                   |   | X |   |   |   |   |   |
| BENIN                    |   | X |   |   |   |   |   |
| BERMUDA                  |   | X |   |   |   |   |   |
| BHUTAN                   |   | X |   |   |   |   |   |
| BOLIVIA                  |   | X |   |   |   |   |   |
| BONAIRE                  |   | X |   |   |   |   |   |
| BOTSWANA                 |   | X |   |   |   |   |   |
| BRAZIL                   |   | X |   |   |   |   |   |
| BRUNEI                   |   | X |   |   |   |   |   |
| BULGARIA                 |   | X |   |   |   |   |   |
| BURKINA FASO             |   | X |   |   |   |   |   |
| BURMA                    |   | X |   |   |   |   |   |
| BURUNDI                  |   | X |   |   |   |   |   |
| CANARY ISLANDS           |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS       |   | X |   |   |   |   |   |
| CAYMAN ISLANDS           |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |
| CHAD                     |   | X |   |   |   |   |   |
| CHILE                    |   | X |   |   |   |   |   |
| COLOMBIA                 |   | X |   |   |   |   |   |
| CONGO                    |   | X |   |   |   |   |   |
| COOK ISLANDS             |   | X |   |   |   |   |   |
| COSTA RICA               |   | X |   |   |   |   |   |
| CUBA                     |   | X |   |   |   |   |   |
| CURACAO                  |   | X |   |   |   |   |   |
| CYPRUS                   |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA           | X |   | X |   |   |   |   |
| DENMARK                  |   | X |   |   |   |   |   |
| DJIBOUTI                 |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC       |   | X |   |   |   |   |   |
| ECUADOR                  |   | X |   |   |   |   |   |
| EL SALVADOR              |   | X |   |   |   |   |   |
| ENGLAND                  | X |   | X |   |   |   | X |
| EQUATORIAL GUINEA        |   | X |   |   |   |   |   |
| ETHIOPIA                 |   | X |   |   |   |   |   |
| FALKLAND ISLANDS         |   | X |   |   |   |   |   |
| FIJI                     |   | X |   |   |   |   |   |
| FINLAND                  |   | X |   |   |   |   |   |
| FRANCE                   |   | X |   |   |   |   |   |
| FRENCH GUIANA            |   | X |   |   |   |   |   |
| FRENCH POLYNESIA         |   | X |   |   |   |   |   |
| GABON                    |   | X |   |   |   |   |   |
| GAMBIA                   |   | X |   |   |   |   |   |
| GERMANY, EAST            | X |   | X |   |   |   | X |
| GERMANY, WEST            | X |   | X |   |   | X | X |
| GHANA                    |   | X |   |   |   |   |   |
| GIBRALTAR                |   | X |   |   |   |   |   |
| GREECE                   |   | X |   |   |   |   |   |
| GREENLAND                |   | X |   |   |   |   |   |
| GUAM                     |   | X |   |   |   |   |   |
| GUATEMALA                |   | X |   |   |   |   |   |
| GUINEA                   |   | X |   |   |   |   |   |
| GUINEA-BISSAU            |   | X |   |   |   |   |   |
| GUYANA                   |   | X |   |   |   |   |   |
| HAITI                    |   | X |   |   |   |   |   |
| HONDURAS                 |   | X |   |   |   |   |   |
| HONG KONG                | X |   | X |   |   |   |   |
| HUNGARY                  | X |   | X |   |   |   |   |
| ICELAND                  |   | X |   |   |   |   |   |
| INDIA                    | X |   |   |   |   |   |   |
| INDONESIA                |   | X |   |   |   |   |   |
| IRAN                     |   |   | X |   |   |   |   |
| IRAQ                     |   |   | X |   |   |   |   |
| IRELAND                  |   | X |   |   |   |   |   |
| ISRAEL                   |   | X |   |   |   |   |   |
| ITALY                    |   | X |   |   |   |   |   |
| IVORY COAST              |   | X |   |   |   |   |   |
| JAMAICA                  |   | X |   |   |   |   |   |
| JAPAN                    | X |   | X |   |   |   |   |
| JORDAN                   |   | X |   |   |   |   |   |
| KAMPUCHEA                |   | X |   |   |   |   |   |
| KENYA                    | X |   | X |   |   |   |   |
| KOREA, NORTH             |   | X |   |   |   |   |   |
| KOREA, SOUTH             | X |   | X |   |   |   |   |

CONTINUED...



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| KUWAIT                       |   | X |   |   |   |   |   |
| LAOS                         |   | X |   |   |   |   |   |
| LEBANON                      |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| LESOTHO                      |   | X |   |   |   |   |   |
| LIBERIA                      |   | X |   |   |   |   |   |
| LIBYA                        |   | X |   |   |   |   |   |
| LIECHTENSTEIN                |   | X |   |   |   |   |   |
| LUXEMBOURG                   |   | X |   |   |   |   |   |
| MACAU                        |   | X |   |   |   |   |   |
| MADAGASCAR                   |   | X |   |   |   |   |   |
| MADEIRA                      |   | X |   |   |   |   |   |
| HALAWI                       |   | X |   |   |   |   |   |
| HALAYSTIA                    |   | X |   |   |   |   |   |
| MALI                         |   | X |   |   |   |   |   |
| MALTA                        |   | X |   |   |   |   |   |
| MAURITANIA                   |   | X |   |   |   |   |   |
| MAURITIUS                    |   | X |   |   |   |   |   |
| MEXICO                       | X |   |   | X |   |   |   |
| MONACO                       |   | X |   |   |   |   |   |
| MONGOLIA                     |   | X |   |   |   |   |   |
| MOROCCO                      |   | X |   |   |   |   |   |
| MOZAMBIQUE                   |   | X |   |   |   |   |   |
| NAMIBIA                      |   | X |   |   |   |   |   |
| NEPAL                        |   | X |   |   |   |   |   |
| NETHERLANDS                  |   |   | X |   |   |   |   |
| NEW CALEDONIA                |   | X |   |   |   |   |   |
| NEW HEBRIDES                 |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   |   |
| NICARAGUA                    |   | X |   |   |   |   |   |
| NIGER                        |   | X |   |   |   |   |   |
| NIGERIA                      | X |   |   |   |   |   |   |
| NORTHERN IRELAND             |   | X |   |   |   |   |   |
| NORWAY                       |   | X |   |   |   |   |   |
| OMAN                         |   | X |   |   |   |   |   |
| PAKISTAN                     |   |   | X |   |   |   |   |
| PANAMA                       |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA             |   | X |   |   |   |   |   |
| PARAGUAY                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   |   |   | X |   |   |   |   |
| PERU                         |   | X |   |   |   |   |   |
| PHILIPPINES                  |   |   | X |   |   |   |   |
| POLAND                       |   | X |   |   |   |   |   |
| PORTUGAL                     |   | X |   |   |   |   |   |
| PUERTO RICO                  |   | X |   |   |   |   |   |
| QATAR                        |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON         |   | X |   |   |   |   |   |
| REUNION                      |   | X |   |   |   |   |   |
| ROMANIA                      |   | X |   |   |   |   |   |
| RWANDA                       |   | X |   |   |   |   |   |
| SAMOA ISLANDS                |   | X |   |   |   |   |   |
| SAUDI ARABIA                 |   | X |   |   |   |   |   |
| SCOTLAND                     |   | X |   |   |   |   |   |
| SENEGAL                      |   | X |   |   |   |   |   |
| SEYCHELLES                   |   | X |   |   |   |   |   |
| SIERRA LEONE                 |   | X |   |   |   |   |   |
| SINGAPORE                    |   | X |   |   |   |   |   |
| SOLOMON ISLANDS              |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC             |   | X |   |   |   |   |   |
| SOUTH AFRICA                 |   | X |   |   |   |   |   |
| SPAIN                        | X |   | X |   |   |   |   |
| SRI LANKA                    |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON       |   | X |   |   |   |   |   |
| SUDAN                        |   | X |   |   |   |   |   |
| SURINAM                      |   | X |   |   |   |   |   |
| SWAZILAND                    |   | X |   |   |   |   |   |
| SWEDEN                       |   | X |   |   |   |   |   |
| SWITZERLAND                  |   | X |   |   |   |   |   |
| SYRIA                        |   | X |   |   |   |   |   |
| TAHITI                       |   | X |   |   |   |   |   |
| TAIWAN                       | X |   | X |   |   |   |   |
| TANZANIA                     |   | X |   |   |   |   |   |
| TASMANIA                     |   | X |   |   |   |   |   |
| THAILAND                     | X |   | X |   |   |   |   |
| TOGO                         |   | X |   |   |   |   |   |
| TONGA                        |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TUNISIA                             | X |   |   |   |   |   |   |
| TURKEY                              | X |   | X | X | X | X |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UGANDA                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |   |   |   |   |
| UNITED ARAB EMIRATES                | X |   |   |   |   |   |   |
| UNITED STATES                       | X |   | X | X | X | X |   |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |
| WESTERN SAHARA                      |   | X |   |   |   |   |   |
| YEMEN                               |   | X |   |   |   |   |   |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |
| YUGOSLAVIA                          | X |   | X | X | X | X |   |
| ZAIRE                               |   | X |   |   |   |   |   |
| ZAMBIA                              |   | X |   |   |   |   |   |
| ZIMBABWE                            |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

IRON SCRAP  
PAPER FOR PRINTING  
PLYWOOD, HARDWOOD, PRE-FINISHED NES  
PLYWOOD, HARDWOOD, UNFINISHED NES  
PLYWOOD, SOFTWOOD  
STEEL SCRAP  
ZINC IN ORES, CONCENTRATES AND SCRAP

## ATLANTA LINK INCORPORATED

TEL: 519-744-2780

97 MAPLEWOOD PLACE, KITCHENER, ONT., N2H4L4  
P.O. BOX 879, WATERLOO, ONT., N2J4C3  
MAIN CONTACT: MR. GARY WIRSCHING  
FAX: 519-744-8853 TLX/ANSBK: 06-955321  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: FEB/1989  
TOTAL STAFF: 2 TRADE STAFF:  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES: CONSULTING  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT     |   | X |   |   |   |   |   |
| CUBA                       |   | X |   |   |   |   |   |
| ENGLAND                    | X |   |   |   |   |   |   |
| HONG KONG                  |   | X |   |   |   |   |   |
| IRAN                       |   | X |   |   |   |   |   |
| JAPAN                      |   | X |   |   |   |   |   |
| JORDAN                     |   | X |   |   |   |   |   |
| KOREA, SOUTH               |   | X |   |   |   |   |   |
| KUWAIT                     |   | X |   |   |   |   |   |
| LIBYA                      |   | X |   |   |   |   |   |
| NETHERLANDS                | X |   |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| SAUDI ARABIA               | X |   |   |   |   |   |   |
| SINGAPORE                  | X |   |   |   |   |   |   |
| SWITZERLAND                | X |   |   |   |   |   |   |

TURKEY X  
UNION OF SOVIET SOCIALIST REPUBLICS X  
UNITED ARAB EMIRATES X  
PRODUCTS EXPORTED:  
BRAKE SYSTEM PARTS, MOTOR VEHICLE NES  
HYDRAULIC POWER TRANS EQUIPMENT AND PARTS NES  
MOTOR VEHICLES NES  
PARTS OF MOTOR VEHICLE ENGINES NES  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
POWER TRAIN PARTS, MOTOR VEHICLE NES  
SUSPENSION PARTS, MOTOR VEHICLE NES  
TANKS AND PARTS

## ATLANTIC TRADERS LIMITED

TEL: 902-453-2150

5121 SACKVILLE ST. SUITE 601, HALIFAX, N.S., B3J2M4  
P.O. BOX 188, HALIFAX, N.S., B3J2M4  
MAIN CONTACT: MR. LLOYD SMITH  
FAX: 902-423-4135 TLX/ANSBK: 019-21848/ATLANTIC HFX  
YEARS IN INTERNATIONAL TRADE: 42 REPORTED: JUN/1989  
COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 4 TRADE STAFF: 4  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA

CONTINUED....

# TRADING HOUSE

LANGUAGES: ENGLISH  
AUXILIARY SERVICES:

CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|          | E | I | B | S | A | R | W |
|----------|---|---|---|---|---|---|---|
| ARUBA    | X | X |   |   |   |   |   |
| BAHAMAS  | X | X |   |   |   |   |   |
| BARBADOS | X | X |   |   |   |   |   |
| BERMUDA  | X | X |   |   |   |   |   |
| BOAIRE   | X | X |   |   |   |   |   |

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| CAYMAN ISLANDS     | X | X |   |   |   |   |   |
| CUBA               | X | X |   |   |   |   |   |
| CURACAO            | X | X |   |   |   |   |   |
| DOMINICAN REPUBLIC | X | X |   |   |   |   |   |
| ECUADOR            | X |   |   |   |   |   |   |

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| GREECE                       |   | X |   |   |   |   |   |
| HAITI                        | X | X |   |   |   |   |   |
| INDONESIA                    |   | X |   |   |   |   |   |
| JAMAICA                      | X | X |   |   |   |   |   |
| LEeward AND WINDWARD ISLANDS | X | X |   |   |   |   |   |

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| PANAMA                     | X | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PUERTO RICO                | X | X |   |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   |   |
| THAILAND                   |   | X |   |   |   |   |   |

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| TRINIDAD AND TOBAGO      | X | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS | X | X |   |   |   |   |   |
| VIRGIN ISLANDS           | X | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

BEEF, CURED  
CABBAGE, FRESH  
CRUDE WOOD MATERIALS NES  
FISH, PICKLED NES  
FISH, SALTED AND/OR DRIED  
FISH, SMOKED  
ONIONS, FRESH NES  
PORK, CURED NES  
POTATOES, SEED  
VEGETABLES, FRESH OR CHILLED NES

## AUSCASA INTERNATIONAL CORP.

1267 CAMBRIDGE DR., OAKVILLE, ONT., L6J1R9

MAIN CONTACT: MR. JOHN W. HUETON P. ENG.

FAX: 416-845-3166

TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 7 REPORTED: AUG/1989

TOTAL STAFF: 1 TRADE STAFF: 1

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| AUSTRALIA    | X |   |   |   |   |   |   |
| NEW ZEALAND  |   | X |   |   |   |   |   |
| SOUTH AFRICA |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

FUSES, FUSE PLUGS & CUTOUTS, ELEC. & PARTS  
INDUSTRIAL CONTROL EQUIPMENT AND PARTS  
ORTHOPAEDIC APPLIANCES AND PARTS NES  
PHYSICAL PROP TESTING & INSP EQUIP & PTS NES  
PORCELAIN INSULATING FITTINGS FOR ELEC EQUIP  
SAFETY AND LIFE SAVING EQUIPMENT NES  
SEMI-CONDUCTORS, TRANSISTOR TYPE  
SWITCHGEAR AND PROTECTIVE EQUIP NES, & PARTS  
VIDEO TAPE  
WATER AND SEWAGE TREATMENT EQUIPMENT & PARTS

## AUTOMATEC

SEE... B.G. CHECO INTERNATIONAL LTD.

## AXWOOD COMPANY LIMITED

1788 DREW RD. UNIT 10, MISSISSAUGA, ONT., L5S1L7

MAIN CONTACT: MR. PETER HO

TEL: 416-673-1886

FAX: 416-673-1889

TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 5 REPORTED: MAR/1990

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 5-9 TRADE STAFF: 4

ANNUAL SALES \$000: \$100-199

PARENT COUNTRY: CANADA

LANGUAGES: CHINESE

ENGLISH

AUXILIARY SERVICES:

CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: PROJECT IMPLEMENTING, PROJECT MANAGING

AGENT FOR MFR/PRODUCER/PROCESSOR

EXPORT MANAGEMENT CO./DIV. OF CDN. CO.

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| BRAZIL    |   | X | X |   |   |   |   |
| DENMARK   |   | X |   |   |   |   |   |
| HONG KONG | X |   |   |   |   |   |   |
| INDIA     |   | X | X |   |   |   |   |
| INDONESIA |   | X |   |   |   |   |   |

|        | E | I | B | S | A | R | W |
|--------|---|---|---|---|---|---|---|
| IRAN   |   | X |   |   |   |   |   |
| IRAQ   |   | X |   |   |   |   |   |
| ISRAEL |   | X |   |   |   |   |   |
| JAPAN  |   | X |   |   |   |   |   |
| JORDAN |   | X |   |   |   |   |   |

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| KOREA, SOUTH               |   | X |   |   |   |   |   |
| KUWAIT                     |   | X |   |   |   |   |   |
| MALAYSIA                   |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PHILIPPINES                |   | X |   |   |   |   |   |

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| SAUDI ARABIA         |   | X |   |   |   |   |   |
| SINGAPORE            |   | X |   |   |   |   |   |
| SOUTH AFRICA         |   |   |   |   |   |   | X |
| TAIWAN               |   |   |   |   |   |   | X |
| UNITED ARAB EMIRATES |   | X |   |   |   |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| UNITED STATES | X |   |   |   |   |   |   |
| YUGOSLAVIA    |   |   | X |   |   |   | X |

## PRODUCTS EXPORTED:

COMMERCIAL REFRIGERATION UNITS NES  
FURNITURE FRAMES, TOPS AND FINISHED PARTS  
MACHINE TOOLS, METALWORKING, AND PARTS NES  
METAL BASE PRODS TO STAMP/PRESS/PERFORATE NES  
METAL FABRICATED BASIC PRODUCTS NES  
OFFICE FURNITURE AND VISIBLE RECORD EQUIPMENT  
PAINTS NES, EXCEPT IN AEROSOL OR IN TUBE  
PLASTICS FABRICATED MATERIALS NES  
SPECIAL PURPOSE FURNITURE NES  
SPRINGS NES  
STAINS, THINNERS, FILLERS & RELATED PRODS NES  
VARNISHES/PREPARED SHELLACS, EXC IN AEROSOL  
WOOD FABRICATED MATERIALS NES

## B.D.C. COMMODITY EXPORT LTD.

TEL: 204-334-3921

45 ALLENFORD DR., WEST ST. PAUL (WINNIPEG), MAN., R3C4A3

P.O. BOX 38, GROUP 29 R.R. 1B, WINNIPEG, MAN., R3C4A3

MAIN CONTACT: MR. DONALD S. COUCH

FAX: 204-334-6182

TLX/ANSBK: 07-587870/07-587870 WPG

YEARS IN INTERNATIONAL TRADE: 8 REPORTED: FEB/1990

TOTAL STAFF: 2 TRADE STAFF: 2

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| AUSTRALIA     |   |   | X |   |   |   |   |
| BELGIUM       |   | X |   |   |   |   |   |
| ENGLAND       | X |   |   |   |   |   |   |
| FRANCE        |   | X |   |   |   |   |   |
| GERMANY, WEST | X |   |   |   |   |   |   |

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| HONG KONG |   | X |   |   |   |   |   |
| INDIA     |   | X |   |   |   |   |   |
| IRAN      |   | X |   |   |   |   |   |
| IRAQ      |   | X |   |   |   |   |   |
| JAMAICA   |   |   |   |   |   | X |   |

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| MEXICO      |   |   |   | X |   |   |   |
| NETHERLANDS |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| NORTHERN IRELAND     |   |   |   |   |   |   | X |
| PERU                 |   |   | X |   |   |   |   |
| REPUBLIC OF CAMEROON |   | X |   |   |   |   |   |
| SCOTLAND             |   |   |   |   |   | X |   |
| SEYCHELLES           |   | X |   |   |   |   |   |
| SINGAPORE            |   | X |   |   |   |   |   |
| SPAIN                |   | X |   |   |   |   |   |
| SWITZERLAND          | X |   |   |   |   |   |   |
| WALES                |   |   |   |   |   |   | X |

## PRODUCTS EXPORTED:

BEANS, DRIED NES  
BEESWAX  
CEREALS, UNMILLED NES  
CORNE BEEF, CANNED  
CRABS, FRESH OR FROZEN  
FEED CONCENTRATES AND COMPLETE FEEDS NES  
HONEY  
LOBSTER, FRESH OR FROZEN  
OIL SEEDS, OIL NUTS AND OIL KERNELS NES  
OYSTERS, FRESH OR FROZEN  
PEAS, SEED  
PORK, FRESH OR FROZEN NES  
SEEDS FOR SOWING NES  
SHELLFISH AND PRODUCTS NES  
SHELLFISH, FRESH OR FROZEN NES  
SHRIMPS AND PRAWNS, FRESH OR FROZEN  
VEGETABLES AND VEGETABLE JUICES, CANNED NES  
VEGETABLES, DRIED NES

B.G. CHECO INTERNATIONAL LTD. TEL: 416-493-4010

31 PROGRESS CRT. UNIT 2, SCARBOROUGH ONT. M1G3V5  
MAIN CONTACT: MR. MEL J. PARISI  
FAX: 416-439-0318 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 25 REPORTED: JUN/1989  
COUNTERTRADE ON OWN BEHALF: YES  
QUEBEC ASSOCIATION OF EXPORT TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 250-499 TRADE STAFF:  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: FRANCE  
LANGUAGES: ENGLISH  
FRENCH  
SPANISH

## AUXILIARY SERVICES:

CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
COMMODITIES/PRIMARY PRODUCTS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING

## AREA OF SPECIALTIES:

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| ANGOLA                   |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT   |   | X |   |   |   |   |   |
| ARGENTINA                | X | X |   |   |   |   |   |
| BAHRAIN                  |   |   |   | X | X |   |   |
| BELGIUM                  |   |   |   | X | X |   |   |
| BELIZE                   |   | X |   |   |   |   |   |
| BOLIVIA                  |   | X |   |   |   |   |   |
| BOTSWANA                 |   | X |   |   |   |   |   |
| BRAZIL                   |   | X |   | X | X |   |   |
| BURKINA FASO             |   | X |   |   |   |   |   |
| BURMA                    |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |
| CHILE                    |   | X |   |   |   |   |   |
| COLOMBIA                 |   | X |   |   |   |   |   |
| CONGO                    |   | X |   |   |   |   |   |
| COSTA RICA               |   | X |   |   |   |   |   |
| ECUADOR                  |   | X |   |   |   |   |   |
| EL SALVADOR              |   | X |   |   |   |   |   |
| ENGLAND                  |   |   |   | X | X |   |   |
| GERMANY, WEST            |   |   |   | X | X |   |   |
| GUATEMALA                |   | X |   |   |   |   |   |
| GUINEA-BISSAU            |   | X |   |   |   |   |   |
| GUYANA                   |   | X |   |   |   |   |   |
| HONDURAS                 |   | X |   |   |   |   |   |
| HONG KONG                |   | X |   |   |   |   |   |
| INDIA                    |   | X |   | X | X |   |   |
| INDONESIA                |   | X |   |   | X |   |   |
| IRAQ                     |   | X |   |   |   |   |   |
| ISRAEL                   |   | X |   |   |   |   |   |
| ITALY                    |   |   | X | X |   |   |   |
| IVORY COAST              |   | X |   | X | X |   |   |
| JAPAN                    |   | X |   | X | X |   |   |
| JORDAN                   |   | X |   |   |   |   |   |
| KAMPUCHEA                |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| KENYA                      |   | X |   |   |   |   |   |
| KOREA, SOUTH               |   | X |   |   |   |   |   |
| LAOS                       |   | X |   |   |   |   |   |
| LIBERIA                    |   | X |   |   |   |   |   |
| LUXEMBOURG                 |   |   |   | X | X |   |   |
| MALAYSIA                   |   |   |   | X | X |   |   |
| MEXICO                     | X | X |   | X | X |   |   |
| MONACO                     |   |   |   | X | X |   |   |
| MONGOLIA                   |   | X |   |   |   |   |   |
| MOROCCO                    |   | X |   |   |   |   |   |
| MOZAMBIQUE                 |   | X |   |   |   |   |   |
| NEPAL                      |   | X |   |   |   |   |   |
| NETHERLANDS                |   |   |   | X | X |   |   |
| NICARAGUA                  |   | X |   |   |   |   |   |
| NIGER                      |   | X |   |   |   |   |   |
| NIGERIA                    |   | X |   | X | X |   |   |
| NORTHERN IRELAND           |   |   |   | X | X |   |   |
| PANAMA                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA | X | X |   | X | X |   |   |
| PERU                       |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON       |   | X |   | X | X |   |   |
| RWANDA                     |   | X |   |   |   |   |   |
| SAUDI ARABIA               |   |   |   | X | X |   |   |
| SCOTLAND                   |   |   |   | X | X |   |   |
| SENEGAL                    |   | X |   |   |   |   |   |
| SIERRA LEONE               |   | X |   |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   |   |
| SOUTH AFRICA               |   | X |   |   |   |   |   |
| SPAIN                      |   |   |   | X | X |   |   |
| SUDAN                      |   | X |   |   |   |   |   |
| SWAZILAND                  |   | X |   |   |   |   |   |
| TAIWAN                     |   | X |   |   |   |   |   |
| TANZANIA                   |   | X |   |   |   |   |   |
| TOGO                       |   | X |   |   |   |   |   |
| TURKEY                     |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES       |   | X |   |   |   |   |   |
| UNITED STATES              | X | X |   | X | X |   |   |
| URUGUAY                    |   | X |   |   |   |   |   |
| VENEZUELA                  |   | X |   | X | X |   |   |
| VIETNAM                    |   | X |   |   |   |   |   |
| WALES                      |   |   |   | X | X |   |   |
| YEMEN, SOUTH               |   | X |   |   |   |   |   |
| ZAIRE                      |   | X |   |   |   |   |   |
| ZAMBIA                     |   | X |   |   |   |   |   |
| ZIMBABWE                   |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

ELECTRONIC COMPUTERS AND PARTS  
PROCESS CNTRL & MULTI-FUNC CNTRL MACHY & APP

B.L. ARMSTRONG CO. LTD. TEL: 705-759-7720

808 QUEEN ST. E. SAULT STE. MARIE, ONT. P6A2B1  
MAIN CONTACT: MR. IAN ARMSTRONG  
FAX: 705-759-6696 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 25 REPORTED: JAN/1989  
TOTAL STAFF: 3 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH

## AUXILIARY SERVICES:

CUSTOM CLEARING  
SHIPPING-INTERNATIONAL  
BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

## AREA OF SPECIALTIES:

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| AUSTRALIA                  |   | X |   |   |   |   |   |
| BELGIUM                    |   | X |   |   |   |   |   |
| ENGLAND                    |   | X |   |   |   |   |   |
| FRANCE                     |   | X |   |   |   |   |   |
| GERMANY, WEST              |   | X |   |   |   |   |   |
| HONG KONG                  |   | X |   |   |   |   |   |
| ISRAEL                     |   | X |   |   |   |   |   |
| JAPAN                      |   | X |   |   |   |   |   |
| KOREA, SOUTH               | X | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                                | E | I | B | S | A | R | W |
|------------------------------------------------|---|---|---|---|---|---|---|
| SINGAPORE                                      |   | X |   |   |   |   |   |
| SWEDEN                                         |   | X |   |   |   |   |   |
| TAIWAN                                         |   | X |   |   |   |   |   |
| UNITED STATES                                  |   | X |   |   |   |   |   |
| PRODUCTS EXPORTED:                             |   |   |   |   |   |   |   |
| LOGS, DOMESTIC HARDWOODS NES                   |   |   |   |   |   |   |   |
| LUMBER, DOM. SOFTWOOD NES, & SOFTWOOD FLOORING |   |   |   |   |   |   |   |
| LUMBER, DOMESTIC HARDWOODS NES                 |   |   |   |   |   |   |   |
| PLYWOOD, HARDWOOD, PRE-FINISHED NES            |   |   |   |   |   |   |   |
| PLYWOOD, HARDWOOD, UNFINISHED NES              |   |   |   |   |   |   |   |
| PLYWOOD, SOFTWOOD                              |   |   |   |   |   |   |   |
| VENEER, HARDWOOD NES                           |   |   |   |   |   |   |   |

B.R.T. TRADING HIDES LTD. TEL: 705-295-6833

HWY. #7 E., PETERBOROUGH, ONT. K9J6X8  
R.R. #7, PETERBOROUGH, ONT. K9J6X8  
MAIN CONTACT: MR. PHIL BURRETT  
FAX: 705-295-4707 TLX/ANSBK: 06-962926  
YEARS IN INTERNATIONAL TRADE: 8 REPORTED: NOV/1989  
TOTAL STAFF: 5-9 TRADE STAFF: 1  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES: DOCUMENTATION  
OTHER  
WAREHOUSING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| BELGIUM                    | X |   |   |   |   |   |   |
| CZECHOSLOVAKIA             |   | X |   |   |   |   |   |
| ENGLAND                    |   |   |   |   |   |   | X |
| ITALY                      | X |   |   |   |   |   | X |
| KOREA, SOUTH               | X | X |   |   |   |   |   |
| NETHERLANDS                | X |   |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| SPAIN                      | X |   |   |   |   |   |   |
| TAIWAN                     |   | X |   |   |   |   |   |
| UNITED STATES              |   |   |   |   |   |   | X |

YUGOSLAVIA

PRODUCTS EXPORTED:  
CALF AND KIP SKINS, RAW  
CATTLE HIDES, RAW  
HIDES AND SKINS, RAW NES  
HORSE HIDES, RAW  
SHEEP AND LAMB SKINS, RAW NES

BACALAO DEL CASTILLO INC. TEL: 418-368-5399

4 RUE DU CHANTIER MARITIME, HAVRE DE SANDY BEACH, GASPE

QUE. GOCIRO

C.P. 810, GASPE, QUE. GOCIRO

MAIN CONTACT: M. GASTON LANGLAIS

FAX: 418-368-7110 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 3

TOTAL STAFF: 20-49 TRADE STAFF: 2

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

ITALIAN

SPANISH

AUXILIARY SERVICES: CONSULTING  
DOCUMENTATION  
PACKAGING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: FINISHED/SEMI-FINISHED GOODS TRADING  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| DENMARK       | X |   |   |   |   |   |   |
| ENGLAND       |   | X |   |   |   |   |   |
| FRANCE        |   | X |   |   |   |   |   |
| GERMANY, WEST |   | X |   |   |   |   |   |
| ITALY         |   | X |   |   |   |   |   |
| NORWAY        |   | X |   |   |   |   |   |
| PORTUGAL      |   | X |   |   |   |   |   |
| PUERTO RICO   | X |   |   |   |   |   | X |
| SPAIN         | X |   |   |   |   |   | X |
| SWEDEN        |   | X |   |   |   |   |   |
| SWITZERLAND   | X |   |   |   |   |   |   |
| UNITED STATES | X | X |   |   |   |   | X |

PRODUCTS EXPORTED:

FISH, SALTED AND/OR DRIED  
FISHERY FOODS AND FEEDS NES

BACCARO TRADING COMPANY LIMITED TEL: 902-835-0490

1160 BEDFORD HWY. SUITE 400, HALIFAX, N.S., B4A1C1

MAIN CONTACT: MR. PETER M. GREGG

FAX: TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 8 REPORTED: DEC/1987

TOTAL STAFF: 4 TRADE STAFF: 3

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

GERMAN

SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

METHOD OF OPERATIONS: EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| COSTA RICA    |   | X |   |   |   |   |   |
| ENGLAND       |   | X |   |   |   |   |   |
| FRANCE        |   | X |   |   |   |   |   |
| GERMANY, WEST |   | X |   |   |   |   |   |
| MEXICO        |   | X |   |   |   |   |   |

MOROCCO

NICARAGUA

UNITED STATES

PRODUCTS EXPORTED:

FISH, SMOKED

FOAMED AND EXPANDED PLASTICS BASIC SHAPES

GENERAL PURPOSE INDUSTRIAL MACHY & PARTS NES

GLOVES AND MITTENS, MAN-MADE FIBRES

MAN-MADE FIBRES NES

MISCELLANEOUS APPAREL NES

NYLON FIBRE

RAINCOATS NES

RAINCOATS, TEXTILE, COATED OR IMPREGNATED

SEA FISH, FRESH OR FROZEN NES

SUB-ASSY/PTS/ATTACH/ACCESS FOR SHIPS/BOAT NES

BACON INTERNATIONAL MARKETING LTD. TEL: 416-500-4697

413 BELSIZE DR., TORONTO, ONT. M4S1N3

MAIN CONTACT: MR. WAYNE S. BACON

FAX: 416-365-1552

TLX/ANSBK: 062-17792/ORIACINTLTOR

YEARS IN INTERNATIONAL TRADE: 11 REPORTED: JUL/1989

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 5-9 TRADE STAFF: 4

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ARABIC

ENGLISH

FRENCH

ITALIAN

AUXILIARY SERVICES: CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: PROJECT IMPLEMENTING, PROJECT MANAGING  
AD HOC ARRANGEMENTS WITH TRADING HOUSES

AGENT FOR MFR/PRODUCER/PROCESSOR  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT | X |   |   |   |   |   | X |
| BAHRAIN                | X |   |   |   |   |   |   |
| BRAZIL                 |   |   | X |   |   |   |   |
| CYPRUS                 |   | X |   |   |   |   |   |
| DENMARK                |   |   |   | X |   |   |   |
| ENGLAND                |   |   |   |   |   |   | X |
| GREECE                 |   | X |   |   |   |   |   |
| ICELAND                |   |   | X |   |   |   |   |
| ITALY                  |   | X |   |   |   |   |   |
| JORDAN                 | X | X |   |   |   |   | X |
| KENYA                  | X | X |   |   |   |   |   |
| KUWAIT                 | X | X |   |   |   |   | X |
| MOROCCO                |   | X |   |   |   |   |   |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                               | E | I | B | S | A | R | W |
|-----------------------------------------------|---|---|---|---|---|---|---|
| NORTHERN IRELAND                              |   |   |   |   |   |   |   |
| PAKISTAN                                      |   | X |   |   |   | X |   |
| PORTUGAL                                      |   | X |   |   |   |   |   |
| SAUDI ARABIA                                  | X |   |   |   |   | X |   |
| SCOTLAND                                      |   |   |   |   |   | X |   |
| SPAIN                                         |   | X |   |   |   |   |   |
| SUDAN                                         | X |   |   |   | X |   | X |
| SYRIA                                         |   | X |   |   |   |   |   |
| TUNISIA                                       |   | X |   |   |   |   |   |
| TURKEY                                        |   | X | X |   |   |   |   |
| UNITED ARAB EMIRATES                          | X |   |   |   |   |   | X |
| UNITED STATES                                 |   |   | X |   | X |   |   |
| WALES                                         |   |   |   |   |   |   | X |
| YEMEN                                         | X | X |   |   |   |   | X |
| PRODUCTS EXPORTED:                            |   |   |   |   |   |   |   |
| AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES |   |   |   |   |   |   |   |
| CEREALS, UNMILLED NES                         |   |   |   |   |   |   |   |
| CRUDE VEGETABLE MATERIALS, INEDIBLE NES       |   |   |   |   |   |   |   |
| FEED CONCENTRATES AND COMPLETE FEEDS NES      |   |   |   |   |   |   |   |
| FISH MEAL                                     |   |   |   |   |   |   |   |
| FLAXSEED                                      |   |   |   |   |   |   |   |
| GROUND CEREALS AND BY-PRODUCTS                |   |   |   |   |   |   |   |
| NON-METALLIC MINERALS, CRUDE NES              |   |   |   |   |   |   |   |
| SOYA BEANS                                    |   |   |   |   |   |   |   |

BADY (IN-EX) INTERNATIONAL INC. TEL: 514-257-8500

4150 MONSABRE, MONTREAL QUE., H1M2P6  
 MAIN CONTACT: M. YVON RICHARD  
 FAX: TLX/ANSBK: 05-25134/05-25134 MTL  
 YEARS IN INTERNATIONAL TRADE: 4 REPORTED: NOV/1989  
 TOTAL STAFF: 3 TRADE STAFF: 5-9  
 ANNUAL SALES \$000: \$200-499  
 PARENT COUNTRY: CANADA  
 LANGUAGES: FRENCH  
 AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 PROJECT IMPLEMENTING, PROJECT MANAGING

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
 AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| BRAZIL                              | X |   |   |   |   |   |   |
| BURKINA FASO                        | X |   |   |   |   | X | X |
| COLOMBIA                            | X |   |   |   |   |   |   |
| COSTA RICA                          | X |   |   |   |   |   |   |
| CUBA                                | X |   |   |   |   |   |   |
| DOMINICAN REPUBLIC                  | X |   |   |   |   |   |   |
| GUINEA                              | X |   |   | X |   |   | X |
| HAITI                               | X |   |   |   |   |   |   |
| INDONESIA                           | X |   |   |   |   |   |   |
| IVORY COAST                         |   | X |   |   |   | X | X |
| JORDAN                              | X |   |   |   |   |   |   |
| KOREA, SOUTH                        | X |   |   |   |   |   |   |
| MALI                                | X |   |   |   |   | X | X |
| MEXICO                              | X |   |   |   |   |   |   |
| MOROCCO                             |   |   |   | X |   | X |   |
| PARAGUAY                            | X |   |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          | X |   |   |   |   |   |   |
| PUERTO RICO                         | X |   |   |   |   |   |   |
| SOUTH AFRICA                        |   | X |   |   |   |   |   |
| SPAIN                               | X |   |   |   |   |   |   |
| SUDAN                               |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   |   |   |   |   |   |   |
| UNITED STATES                       |   |   | X |   |   | X | X |
| YUGOSLAVIA                          | X |   |   |   |   |   |   |

|                                                |  |  |  |  |  |  |  |
|------------------------------------------------|--|--|--|--|--|--|--|
| PRODUCTS EXPORTED:                             |  |  |  |  |  |  |  |
| AIR CONDITIONING UNITS NES                     |  |  |  |  |  |  |  |
| AIR CONDITIONING UNITS, ROOM SIZE              |  |  |  |  |  |  |  |
| CLOTHES DRYERS, ELECTRIC, DOMESTIC SIZES       |  |  |  |  |  |  |  |
| COOKING STOVES, RANGES & OVENS, ELEC. DOMESTIC |  |  |  |  |  |  |  |
| DISHWASHERS, ELECTRIC, DOMESTIC                |  |  |  |  |  |  |  |
| ELECTRIC WELDING APPARATUS AND PARTS           |  |  |  |  |  |  |  |
| LAUNDRY EQUIPMENT, DOMESTIC, AND PARTS NES     |  |  |  |  |  |  |  |
| METAL HOUSEHOLD FURNITURE, NOT UPHOLSTERED     |  |  |  |  |  |  |  |
| NON-METAL CHEMICAL ELEMENTS NES                |  |  |  |  |  |  |  |
| OFFICE FURNITURE AND VISIBLE RECORD EQUIPMENT  |  |  |  |  |  |  |  |
| REFRIGERATORS, HOUSEHOLD SIZE, ELECTRIC        |  |  |  |  |  |  |  |
| SELF-CONTD GEN SETS & LIGHTING OUTFITS NES     |  |  |  |  |  |  |  |
| WELDING APPARATUS, EQUIPMENT AND PARTS NES     |  |  |  |  |  |  |  |
| WOODEN HOUSEHOLD FURNITURE, NOT UPHOLSTERED    |  |  |  |  |  |  |  |

BALCORP LIMITED

TEL: 514-939-0909

4103 SHERBROOKE ST. W., MONTREAL, QUE., H3Z1A7  
 MAIN CONTACT: MR. BALJIT S. CHADHA  
 FAX: 514-939-0777 TLX/ANSBK: 055-60655  
 YEARS IN INTERNATIONAL TRADE: 11 REPORTED: MAY/1989  
 COUNTERTRADE ON OWN BEHALF: YES  
 COUNTERTRADE FOR OTHER COMPANIES: YES  
 COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
 TOTAL STAFF: 5-9 TRADE STAFF: 4  
 ANNUAL SALES \$000: \$10,000-24,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 AUXILIARY SERVICES: CONSOLIDATION  
 DOCUMENTATION  
 FINANCING ARRANGEMENTS, GENERAL  
 SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
 COMMODITIES/PRIMARY PRODUCTS TRADING  
 PROJECT IMPLEMENTING, PROJECT MANAGING  
 METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT     |   | X |   |   |   |   |   |
| BAHRAIN                    |   | X |   |   |   |   |   |
| CYPRUS                     |   | X |   |   |   |   |   |
| GREECE                     |   |   | X |   |   |   |   |
| INDIA                      | X |   | X | X |   |   |   |
| IRAN                       |   | X | X |   |   |   | X |
| IRAQ                       |   | X |   |   |   |   |   |
| KUWAIT                     |   | X |   |   |   |   |   |
| LEBANON                    |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   |   | X |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |
| TURKEY                     |   |   | X |   |   |   |   |
| UNITED ARAB EMIRATES       |   | X |   |   |   |   |   |
| UNITED STATES              |   |   | X |   |   |   |   |
| PRODUCTS EXPORTED:         |   |   |   |   |   |   |   |
| ASBESTOS, UNMANUFACTURED   |   |   |   |   |   |   |   |
| BEANS, DRIED NES           |   |   |   |   |   |   |   |
| COPPER SCRAP               |   |   |   |   |   |   |   |
| PAPER FOR PRINTING         |   |   |   |   |   |   |   |
| POLYETHYLENE RESINS        |   |   |   |   |   |   |   |
| POLYVINYL CHLORIDE RESINS  |   |   |   |   |   |   |   |
| SEMI-CONDUCTORS NES        |   |   |   |   |   |   |   |
| WASTE PAPER                |   |   |   |   |   |   |   |
| WOOD PULP NES              |   |   |   |   |   |   |   |

BALFOUR GUTHRIE FOREST PRODUCTS INC. TEL: 604-685-0211

600 - 1285 WEST PENDER ST., VANCOUVER, B.C., V6E4B1  
 MAIN CONTACT: MR. G.K. MARSHALL  
 FAX: 604-685-9625 TLX/ANSBK: 04-51389  
 YEARS IN INTERNATIONAL TRADE: 77 REPORTED: MAR/1990  
 TOTAL STAFF: 20-49 TRADE STAFF: 10-19  
 ANNUAL SALES \$000: \$1,000-4,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 AUXILIARY SERVICES: DOCUMENTATION  
 SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 EXPORT MANAGEMENT CO./DIV. OF CDN. CO.

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| AUSTRALIA              |   | X |   |   |   |   |   |
| BAHRAIN                |   | X |   |   |   |   |   |
| BELGIUM                | X |   |   |   |   |   | X |
| COOK ISLANDS           |   | X |   |   |   |   |   |
| DENMARK                | X |   |   |   |   |   | X |
| ENGLAND                | X |   |   | X |   |   |   |
| FINLAND                | X |   |   |   | X |   |   |
| FRANCE                 | X |   |   |   |   |   | X |
| GERMANY, WEST          | X |   |   |   |   |   | X |
| GREECE                 | X |   |   |   |   |   |   |
| HONG KONG              |   | X |   |   |   |   |   |
| INDIA                  |   | X |   |   |   |   |   |
| IRELAND                | X |   |   |   |   |   | X |
| ISRAEL                 |   | X |   |   |   |   |   |
| ITALY                  | X |   |   |   |   |   | X |
| JAPAN                  | X |   |   |   |   |   | X |
| KOREA, SOUTH           |   | X |   |   |   |   |   |
| KUWAIT                 |   | X |   |   |   |   |   |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                               | E | I | B | S | A | R | W |
|-----------------------------------------------|---|---|---|---|---|---|---|
| LUXEMBOURG                                    | X |   |   |   |   |   | X |
| MEXICO                                        |   | X |   |   |   |   |   |
| MOROCCO                                       | X |   |   |   |   |   |   |
| NETHERLANDS                                   | X |   |   |   |   | X |   |
| NEW ZEALAND                                   |   | X |   |   |   |   |   |
| NORTHERN IRELAND                              |   |   | X |   |   |   |   |
| NORWAY                                        | X |   |   |   | X |   |   |
| PEOPLE'S REPUBLIC OF CHINA                    |   | X |   |   |   |   |   |
| PORTUGAL                                      |   | X |   |   |   |   |   |
| SAUDI ARABIA                                  |   | X |   |   |   |   |   |
| SCOTLAND                                      | X |   |   | X |   |   |   |
| SPAIN                                         | X |   |   |   |   |   | X |
| SWEDEN                                        | X |   |   |   |   | X |   |
| SWITZERLAND                                   | X |   |   |   |   |   |   |
| TAIWAN                                        | X |   |   |   |   |   | X |
| THAILAND                                      |   | X |   |   |   |   |   |
| TUNISIA                                       |   | X |   |   |   |   |   |
| TURKEY                                        |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                          |   | X |   |   |   |   |   |
| WALES                                         | X |   |   | X |   |   |   |
| PRODUCTS EXPORTED:                            |   |   |   |   |   |   |   |
| LUMBER, DOUGLAS FIR                           |   |   |   |   |   |   |   |
| LUMBER, FIR NES                               |   |   |   |   |   |   |   |
| LUMBER, HEMLOCK                               |   |   |   |   |   |   |   |
| LUMBER, PINE NES                              |   |   |   |   |   |   |   |
| LUMBER, SPRUCE                                |   |   |   |   |   |   |   |
| PLYWOOD AND WOOD BUILDING BOARDS NES          |   |   |   |   |   |   |   |
| PLYWOOD, SOFTWOOD                             |   |   |   |   |   |   |   |
| PREFABRICATED AND READY-CUT BUILDINGS & PARTS |   |   |   |   |   |   |   |

**BALKER SOFTWOODS LTD** TEL: 604-263-2491  
 SUITE 2 8431 GRANVILLE ST., VANCOUVER BC, V6P4Z9  
 MAIN CONTACT: MR. J.M. BALTSESEN  
 FAX: 604-263-2493 TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 0 REPORTED: MAY/1989  
 TOTAL STAFF: 2 TRADE STAFF: 1  
 ANNUAL SALES \$000:  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                  | E | I | B | S | A | R | W |
|------------------|---|---|---|---|---|---|---|
| AUSTRALIA        | X |   |   |   |   |   | X |
| BELGIUM          |   | X |   |   |   |   |   |
| ENGLAND          | X |   |   |   |   |   | X |
| GERMANY, WEST    | X |   |   |   |   |   |   |
| ITALY            |   | X |   |   |   |   |   |
| NETHERLANDS      |   | X |   |   |   |   |   |
| NEW CALEDONIA    |   | X |   |   |   |   |   |
| NEW ZEALAND      |   | X |   |   |   |   |   |
| NORTHERN IRELAND |   |   |   |   |   |   | X |
| SCOTLAND         |   |   |   |   |   |   | X |
| SOUTH AFRICA     |   | X |   |   |   |   |   |
| SPAIN            |   | X |   |   |   |   |   |
| TAIWAN           |   | X |   |   |   |   |   |
| UNITED STATES    | X |   |   |   |   |   |   |
| WALES            |   |   |   |   |   |   | X |

PRODUCTS EXPORTED:  
 LUMBER, CEDAR  
 LUMBER, DOUGLAS FIR  
 LUMBER, FIR NES  
 LUMBER, HEMLOCK  
 LUMBER, PINE NES  
 LUMBER, REDWOOD  
 LUMBER, SPRUCE  
 PLYWOOD, SOFTWOOD

**BAMBERGER POLYMERS (CANADA) LIMITED** TEL: 416-456-0851  
 62 SELBY RD., BRAMPTON, ONT., L6W3L4  
 MAIN CONTACT: MR. DON ROBERTS  
 FAX: 416-457-6361 TLX/ANSBK: 0697611/BAMBERGER BMTN  
 YEARS IN INTERNATIONAL TRADE: 17 REPORTED: JUL/1988  
 TOTAL STAFF: 10-19 TRADE STAFF: 2  
 ANNUAL SALES \$000: \$10,000-24,999  
 PARENT COUNTRY: UNITED STATES  
 LANGUAGES: ENGLISH  
 AUXILIARY SERVICES: PACKAGING  
 AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
 METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| NETHERLANDS            | X |   |   |   |   |   |   |
| UNITED STATES          | X |   | X |   |   |   |   |
| PRODUCTS EXPORTED:     |   |   |   |   |   |   |   |
| POLYETHYLENE RESINS    |   |   |   |   |   |   |   |
| POLYSTYRENE RESINS NES |   |   |   |   |   |   |   |

**BARRINGTON INTERNATIONAL LTD.** TEL: 416-489-4539  
 1992 YONGE STREET SUITE 300, TORONTO ONTARIO, M4S1Z7

MAIN CONTACT: MR. WAYNE R. RUMBALL  
 FAX: 416-489-5015 TLX/ANSBK: 06-218728/BARRINGTON TOR  
 YEARS IN INTERNATIONAL TRADE: 4 REPORTED: JUL/1988  
 TOTAL STAFF: 5-9 TRADE STAFF: 5-9  
 ANNUAL SALES \$000: \$1,000-4,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 FRENCH  
 ITALIAN

AUXILIARY SERVICES: CONSULTING  
 CUSTOM CLEARING  
 DOCUMENTATION  
 FINANCING ARRANGEMENTS, GENERAL  
 FREIGHT FORWARDING  
 PACKAGING  
 SHIPPING-INTERNATIONAL  
 WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
 COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 PROJECT IMPLEMENTING, PROJECT MANAGING  
 AD HOC ARRANGEMENTS WITH TRADING HOUSES  
 AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN              |   | X |   |   |   |   |   |
| ALBANIA                  |   | X |   |   |   |   |   |
| ALGERIA                  |   | X |   |   |   |   |   |
| ANDORRA                  |   | X |   |   |   |   |   |
| ANGOLA                   |   | X |   |   |   |   |   |
| ANTARCTICA               |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT   |   |   |   |   |   |   |   |
| ARGENTINA                |   | X |   |   | X |   |   |
| ARUBA                    |   | X |   |   |   |   |   |
| AUSTRALIA                |   | X |   |   |   |   |   |
| AUSTRIA                  |   | X |   |   |   |   |   |
| AZORES                   |   | X |   |   |   |   |   |
| BAHAMAS                  |   | X |   |   |   |   |   |
| BAHRAIN                  |   | X |   |   |   |   |   |
| BANGLADESH               |   | X |   |   |   |   | X |
| BARBADOS                 |   | X |   |   |   |   |   |
| BELGIUM                  |   | X |   |   |   |   |   |
| BELIZE                   |   | X |   |   |   |   |   |
| BENIN                    |   | X |   |   |   |   |   |
| BERMUDA                  |   | X |   |   |   |   |   |
| BHUTAN                   |   | X |   |   |   |   |   |
| BOLIVIA                  |   | X |   |   |   |   |   |
| BONAIRE                  |   | X |   |   |   |   |   |
| BOTSWANA                 |   | X |   |   |   |   |   |
| BRAZIL                   |   | X |   |   | X |   |   |
| BRUNEI                   |   | X |   |   |   |   |   |
| BULGARIA                 |   | X |   |   |   |   |   |
| BURKINA FASO             |   | X |   |   |   |   |   |
| BURMA                    |   | X |   |   |   |   |   |
| BURUNDI                  |   | X |   |   |   |   |   |
| CANARY ISLANDS           |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS       |   | X |   |   |   |   |   |
| CAYMAN ISLANDS           |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |
| CHAD                     |   | X |   |   |   |   |   |
| CHILE                    |   | X |   |   |   |   |   |
| COLOMBIA                 |   | X |   |   |   |   |   |
| CONGO                    |   | X |   |   |   |   |   |
| COOK ISLANDS             |   | X |   |   |   |   |   |
| COSTA RICA               |   | X |   |   |   |   |   |
| CUBA                     |   | X |   |   |   |   |   |
| CURACAO                  |   | X |   |   |   |   |   |
| CYPRUS                   |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA           |   | X |   |   |   |   |   |
| DENMARK                  |   | X |   |   |   |   |   |
| DJIBOUTI                 |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| DOMINICAN REPUBLIC           |   | X |   |   |   |   |   |
| ECUADOR                      |   | X |   |   |   |   |   |
| EL SALVADOR                  |   | X |   |   |   |   |   |
| ENGLAND                      | X |   |   |   |   | X |   |
| ETHIOPIA                     |   | X |   |   |   |   |   |
| FALKLAND ISLANDS             |   | X |   |   |   |   |   |
| FIJI                         |   | X |   |   |   |   |   |
| FINLAND                      |   | X |   |   |   |   |   |
| FRANCE                       | X |   |   |   |   | X |   |
| FRENCH GUIANA                |   | X |   |   |   |   |   |
| GABON                        |   | X |   |   |   |   |   |
| GAMBIA                       |   | X |   |   |   |   |   |
| GERMANY, EAST                |   | X |   |   |   |   |   |
| GERMANY, WEST                | X |   |   |   |   | X |   |
| GHANA                        |   | X |   |   |   |   |   |
| GIBRALTAR                    |   | X |   |   |   |   |   |
| GREECE                       |   |   | X |   |   |   |   |
| GREENLAND                    |   | X |   |   |   |   |   |
| GUAM                         |   | X |   |   |   |   |   |
| GUATEMALA                    |   | X |   |   |   |   |   |
| GUINEA                       |   | X |   |   |   |   |   |
| GUINEA-BISSAU                |   | X |   |   |   |   |   |
| GUYANA                       |   | X |   |   |   |   |   |
| HAITI                        |   | X |   |   |   |   |   |
| HONDURAS                     |   | X |   |   |   |   |   |
| HONG KONG                    |   | X |   |   |   |   |   |
| HUNGARY                      |   | X |   |   |   |   |   |
| ICELAND                      |   | X |   |   |   |   |   |
| INDIA                        |   | X |   |   |   |   |   |
| INDONESIA                    | X |   |   |   |   |   |   |
| IRAN                         |   | X |   |   |   |   |   |
| IRAQ                         |   | X |   |   |   |   |   |
| IRELAND                      |   | X |   |   |   |   |   |
| ISRAEL                       | X |   |   |   |   |   |   |
| ITALY                        | X |   |   | X |   |   |   |
| IVORY COAST                  |   | X |   |   |   |   |   |
| JAMAICA                      | X | X |   |   |   |   |   |
| JAPAN                        | X | X | X |   |   |   | X |
| JORDAN                       |   | X |   |   |   |   |   |
| KAMPUCHEA                    |   | X |   |   |   |   |   |
| KENYA                        |   | X |   |   |   |   |   |
| KOREA, SOUTH                 |   | X |   |   |   |   | X |
| KUWAIT                       |   | X |   |   |   |   |   |
| LAOS                         |   | X |   |   |   |   |   |
| LEBANON                      |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS | X | X |   |   |   |   |   |
| LESOTHO                      |   | X |   |   |   |   |   |
| LIBERIA                      |   | X |   |   |   |   |   |
| LIBYA                        |   | X |   |   |   |   |   |
| LIECHTENSTEIN                |   | X |   |   |   |   |   |
| LUXEMBOURG                   |   | X |   |   |   |   |   |
| MACAU                        |   | X |   |   |   |   |   |
| MADAGASCAR                   |   | X |   |   |   |   |   |
| MALAWI                       |   | X |   |   |   |   |   |
| MALAYSIA                     |   | X |   |   |   |   |   |
| MALI                         |   | X |   |   |   |   |   |
| MALTA                        |   | X |   |   |   |   |   |
| MAURITANIA                   |   | X |   |   |   |   |   |
| MAURITIUS                    |   | X |   |   |   |   |   |
| MEXICO                       |   | X |   |   |   |   |   |
| MONACO                       |   | X |   |   |   |   |   |
| MONGOLIA                     |   | X |   |   |   |   |   |
| MOROCCO                      |   | X |   |   |   |   |   |
| MOZAMBIQUE                   |   | X |   |   |   |   |   |
| NEPAL                        |   | X |   |   |   |   |   |
| NETHERLANDS                  | X | X |   |   |   |   |   |
| NEW CALEDONIA                |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   |   |
| NICARAGUA                    |   | X |   |   |   |   |   |
| NIGER                        |   | X |   |   |   |   |   |
| NIGERIA                      |   | X |   |   |   |   |   |
| NORWAY                       |   | X | X |   |   |   |   |
| OMAN                         |   | X |   |   |   |   |   |
| PAKISTAN                     | X |   |   |   |   |   |   |
| PANAMA                       |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA             |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| PARAGUAY                            |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| PERU                                |   | X |   |   |   |   |   |
| PHILIPPINES                         |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| PUERTO RICO                         |   | X |   |   |   |   |   |
| QATAR                               |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON                |   | X |   |   |   |   |   |
| REUNION                             |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| RWANDA                              |   | X |   |   |   |   |   |
| SAMOA ISLANDS                       |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SCOTLAND                            | X |   |   |   |   |   |   |
| SENEGAL                             |   | X |   |   |   |   |   |
| SEYCHELLES                          |   | X |   |   |   |   |   |
| SIERRA LEONE                        |   | X |   |   |   |   |   |
| SINGAPORE                           | X | X |   |   |   |   |   |
| SOLOMON ISLANDS                     |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC                    |   | X |   |   |   |   |   |
| SOUTH AFRICA                        |   | X |   |   |   |   |   |
| SPAIN                               | X | X |   |   |   |   |   |
| SRI LANKA                           |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON              |   | X |   |   |   |   |   |
| SUDAN                               |   | X |   |   |   |   |   |
| SURINAM                             |   | X |   |   |   |   |   |
| SWAZILAND                           |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         | X | X |   |   |   |   |   |
| SYRIA                               |   | X |   |   |   |   |   |
| TAHITI                              |   | X |   |   |   |   |   |
| TAIWAN                              | X | X |   |   |   |   |   |
| TANZANIA                            |   | X |   |   |   |   |   |
| TASMANIA                            |   | X |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| TOGO                                |   | X |   |   |   |   |   |
| TONGA                               |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TUNISIA                             | X | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UGANDA                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                | X | X |   |   |   |   |   |
| UNITED STATES                       | X | X |   |   |   |   |   |
| URUGUAY                             | X |   |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               | X |   |   |   |   |   |   |
| WESTERN SAHARA                      |   | X |   |   |   |   |   |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |
| ZAIRE                               |   | X |   |   |   |   |   |
| ZAMBIA                              |   | X |   |   |   |   |   |
| ZIMBABWE                            |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
 BEANS, DRIED NES  
 BEESWAX  
 CARROTS, CANNED  
 CEREALS, MILLED NES  
 COD, FRESH OR FROZEN  
 CORN STARCH  
 CORN, CANNED  
 FEED CONCENTRATES AND COMPLETE FEEDS NES  
 FISH MEAL  
 FISH, SMOKED  
 GROUND CEREALS AND BY-PRODUCTS  
 HAY, FORAGE AND STRAW  
 HONEY  
 NATURAL GUMS AND RESINS NES  
 NUTS, KERNELS & SEEDS, SHELLED OR PREP NES  
 OIL SEED CAKE AND MEAL NES  
 OIL SEEDS, OIL NUTS AND OIL KERNELS NES  
 PEAS, DRIED NES  
 SALMON, FRESH OR FROZEN  
 SEA FISH, FRESH OR FROZEN NES  
 SOYA BEANS

CONTINUED....

# TRADING HOUSE

SYRUPS NES  
VEGETABLES, DRIED NES

**BARTRAM-WOOD LIMITED** TEL: 416-445-3225  
1262 DON MILLS RD. SUITE 64, DON MILLS, ONT., M3R2W7  
MAIN CONTACT: MS. RUTH GREENWOOD  
FAX: 416-445-0277 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 20 REPORTED: MAR/1990  
TOTAL STAFF: 4 TRADE STAFF:  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE  
E I B S A R W  
UNITED STATES X  
PRODUCTS EXPORTED:  
CRUDE VEGETABLE MATERIALS, INEDIBLE NES  
WASTE MATERIALS NES

**BASEMARK MARKETING LIMITED** TEL: 416-479-2203  
450 ALDEN RD. UNIT 12, MARKHAM, ONT., L3R5H4  
P.O. BOX 26, MARKHAM, ONT., L3P3J5  
MAIN CONTACT: MR. B.D. MCKAY  
FAX: 416-479-2205 TLX/ANSBK: 06966791/BASEMARK MKHM  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: DEC/1988  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000:  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES:

CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
OTHER

AREA OF SPECIALTIES: SHIPPING-INTERNATIONAL  
COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: FINISHED/SEMI-FINISHED GOODS TRADING  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN                |   | X |   |   |   |   |   |
| ALBANIA                    |   | X |   |   |   |   |   |
| ALGERIA                    |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT     |   | X |   |   |   |   |   |
| ARGENTINA                  | X |   | X |   |   |   |   |
| BAHRAIN                    |   | X |   |   |   |   |   |
| BRAZIL                     |   |   | X |   |   |   |   |
| BULGARIA                   |   | X |   |   |   |   |   |
| BURMA                      |   | X |   |   |   |   |   |
| CHILE                      | X |   |   |   |   |   |   |
| COLOMBIA                   | X |   |   |   |   |   |   |
| COSTA RICA                 |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA             |   | X |   |   |   |   |   |
| EL SALVADOR                | X |   |   |   |   |   |   |
| GERMANY, EAST              |   | X |   |   |   |   |   |
| GHANA                      |   | X |   |   |   |   |   |
| GUATEMALA                  |   | X |   |   |   |   |   |
| HONDURAS                   |   | X |   |   |   |   |   |
| HONG KONG                  |   | X |   |   |   |   |   |
| HUNGARY                    |   | X |   |   |   |   |   |
| INDONESIA                  |   | X |   |   |   |   |   |
| IRAQ                       |   | X |   |   |   |   |   |
| ISRAEL                     |   | X |   |   |   |   |   |
| JAMAICA                    |   | X |   |   |   |   |   |
| JORDAN                     |   | X |   |   |   |   |   |
| KAMPUCHEA                  |   | X |   |   |   |   |   |
| KENYA                      |   | X |   |   |   |   |   |
| KOREA, SOUTH               |   | X |   |   |   |   |   |
| KUWAIT                     |   | X |   |   |   |   |   |
| MALAYSIA                   | X |   |   |   |   |   |   |
| MOROCCO                    |   | X |   |   |   |   |   |
| NIGERIA                    |   | X |   |   |   |   |   |
| OMAN                       |   | X |   |   |   |   |   |
| PAKISTAN                   |   | X |   |   |   |   |   |
| PANAMA                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PERU                       | X |   |   |   |   |   |   |
| PHILIPPINES                | X |   |   |   |   |   |   |
| POLAND                     |   | X |   |   |   |   |   |
| QATAR                      |   | X |   |   |   |   |   |
| ROMANIA                    |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SINGAPORE                           | X |   |   |   |   |   |   |
| SYRIA                               |   | X |   |   |   |   |   |
| TAIWAN                              | X |   |   |   |   |   |   |
| THAILAND                            | X |   |   |   |   |   |   |
| TUNISIA                             |   | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       |   |   | X |   |   |   |   |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
ASBESTOS & ASBESTOS-CEMENT BASIC PRODUCTS NES  
ASBESTOS, UNMANUFACTURED  
METALLIC CARBIDES, NON-AGGLOMERATED  
NON-METALLIC MINERALS, CRUDE NES

**BASTIN INTERNATIONAL** TEL: 204-428-3761  
5 ASSINOBINE, SOUTHPORT, MAN., R0H10  
P.O. BOX 45, SOUTHPORT, MAN., R0H10  
MAIN CONTACT: MR. D. BASTIN  
FAX: 204-857-7884 TLX/ANSBK: 0636700627  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: NOV/1989  
TOTAL STAFF: 5-9 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSULTING  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN              |   | X |   |   |   |   |   |
| ALBANIA                  |   | X |   |   |   |   |   |
| ALGERIA                  |   | X |   |   |   |   |   |
| ANDORRA                  |   | X |   |   |   |   |   |
| ANGOLA                   |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT   | X | X |   |   |   |   |   |
| ARGENTINA                |   | X |   |   |   |   |   |
| ARUBA                    |   | X |   |   |   |   |   |
| AUSTRALIA                |   | X | X |   |   |   | X |
| AUSTRIA                  |   | X |   |   |   |   |   |
| AZORES                   |   | X |   |   |   |   |   |
| BAHAMAS                  |   | X |   |   |   |   |   |
| BAHRAIN                  |   | X |   |   |   |   |   |
| BANGLADESH               | X | X |   |   |   |   | X |
| BARBADOS                 |   | X |   |   |   |   |   |
| BELGIUM                  | X | X | X |   |   |   | X |
| BELIZE                   |   | X |   |   |   |   |   |
| BENIN                    | X | X |   |   |   |   |   |
| BERMUDA                  |   | X |   |   |   |   |   |
| BHUTAN                   |   | X |   |   |   |   |   |
| BOLIVIA                  |   | X |   |   |   |   |   |
| BOHAIRE                  |   | X |   |   |   |   |   |
| BOTSWANA                 |   | X |   |   |   |   |   |
| BRAZIL                   | X | X |   |   |   |   |   |
| BRUNEI                   |   | X |   |   |   |   |   |
| BULGARIA                 |   | X |   |   |   |   |   |
| BURKINA FASO             |   | X |   |   |   |   |   |
| BURMA                    |   | X |   |   |   |   |   |
| BURUNDI                  |   | X |   |   |   |   |   |
| CANARY ISLANDS           |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS       | X |   |   |   |   |   |   |
| CAYMAN ISLANDS           | X |   |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC | X |   |   |   |   |   |   |
| CHAD                     | X |   |   |   |   |   |   |
| CHILE                    | X |   |   |   |   |   |   |
| COLOMBIA                 | X |   |   |   |   |   |   |
| CONGO                    | X |   |   |   |   |   |   |
| COOK ISLANDS             | X |   |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| COSTA RICA         |   | X |   |   |   |   |   |
| CUBA               |   | X |   |   |   |   |   |
| CURACAO            |   | X |   |   |   |   |   |
| CYPRUS             |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA     |   | X |   |   |   |   |   |
| DENMARK            |   | X |   |   |   |   |   |
| DJIBOUTI           |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC |   | X |   |   |   |   |   |
| ECUADOR            |   | X |   |   |   |   |   |
| EL SALVADOR        |   | X |   |   |   |   |   |
| ENGLAND            | X |   | X |   |   |   | X |
| ETHIOPIA           |   | X |   |   |   |   |   |
| FALKLAND ISLANDS   |   | X |   |   |   |   |   |
| FIJI               |   | X |   |   |   |   |   |
| FINLAND            |   | X |   |   |   |   |   |
| FRANCE             | X |   | X |   |   |   | X |
| FRENCH GUIANA      |   | X |   |   |   |   |   |
| GABON              |   | X |   |   |   |   |   |
| GAMBIA             |   | X |   |   |   |   |   |
| GERMANY, EAST      |   | X |   |   |   |   |   |
| GERMANY, WEST      | X |   | X |   |   |   | X |
| GHANA              |   | X |   |   |   |   |   |
| GIBRALTAR          |   | X |   |   |   |   |   |
| GREECE             |   | X |   |   |   |   |   |
| GREENLAND          |   | X |   |   |   |   |   |
| GUAM               |   | X |   |   |   |   |   |
| GUATEMALA          |   | X |   |   |   |   |   |
| GUINEA             |   | X |   |   |   |   |   |
| GUINEA-BISSAU      |   | X |   |   |   |   |   |
| GUYANA             |   | X |   |   |   |   |   |
| HAITI              |   | X |   |   |   |   |   |
| HONDURAS           |   | X |   |   |   |   |   |
| HONG KONG          |   | X |   |   |   |   |   |
| HUNGARY            | X |   |   |   |   |   |   |
| ICELAND            |   | X |   |   |   |   |   |
| INDIA              | X | X |   |   |   |   | X |
| INDONESIA          |   | X |   |   |   |   |   |
| IRAN               | X | X |   |   |   |   |   |
| IRAQ               |   | X |   |   |   |   |   |
| IRELAND            | X |   |   |   |   |   |   |
| ISRAEL             | X | X |   |   |   |   |   |
| ITALY              |   |   |   |   |   |   | X |
| IVORY COAST        | X | X |   |   |   |   |   |
| JAMAICA            |   | X |   |   |   |   |   |
| JAPAN              | X | X | X |   |   |   | X |
| JORDAN             |   | X |   |   |   |   |   |
| KAMPUCHEA          |   | X |   |   |   |   |   |
| KENYA              |   | X |   |   |   |   |   |
| KOREA, SOUTH       |   | X |   |   |   |   |   |
| KUWAIT             | X | X |   |   |   |   |   |
| LAOS               |   | X |   |   |   |   |   |
| LEBANON            |   | X |   |   |   |   |   |
| LIBERIA            |   | X |   |   |   |   |   |
| LIBYA              |   | X |   |   |   |   |   |
| LIECHTENSTEIN      |   | X |   |   |   |   |   |
| LUXEMBOURG         |   | X |   |   |   |   |   |
| MACAU              |   | X |   |   |   |   |   |
| MADAGASCAR         |   | X |   |   |   |   |   |
| MALAWI             |   | X |   |   |   |   |   |
| MALAYSIA           |   | X |   |   |   |   |   |
| MALI               |   | X |   |   |   |   |   |
| MALTA              |   | X |   |   |   |   |   |
| MAURITANIA         |   | X |   |   |   |   |   |
| MAURITIUS          |   | X |   |   |   |   |   |
| MEXICO             |   | X |   |   |   |   |   |
| MONACO             |   | X |   |   |   |   |   |
| MONGOLIA           |   | X |   |   |   |   |   |
| MOROCCO            |   | X |   |   |   |   |   |
| MOZAMBIQUE         |   | X |   |   |   |   |   |
| NAMIBIA            |   | X |   |   |   |   |   |
| NEPAL              |   | X |   |   |   |   |   |
| NETHERLANDS        | X |   |   |   |   |   | X |
| NEW CALEDONIA      |   | X |   |   |   |   |   |
| NEW HEBRIDES       |   | X |   |   |   |   |   |
| NEW ZEALAND        |   | X |   |   |   |   |   |
| NICARAGUA          |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| NIGER                               |   | X |   |   |   |   |   |
| NIGERIA                             | X | X |   |   |   |   | X |
| NORWAY                              | X |   |   |   |   |   | X |
| OMAN                                |   | X |   |   |   |   |   |
| PAKISTAN                            | X | X |   |   |   |   |   |
| PANAMA                              |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA                    |   | X |   |   |   |   |   |
| PARAGUAY                            |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| PERU                                |   | X |   |   |   |   |   |
| PHILIPPINES                         |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| PUERTO RICO                         |   | X |   |   |   |   |   |
| QATAR                               |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON                |   | X |   |   |   |   |   |
| REUNION                             |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| RWANDA                              |   | X |   |   |   |   |   |
| SAMOA ISLANDS                       |   | X |   |   |   |   |   |
| SAUDI ARABIA                        | X | X |   |   |   |   | X |
| SCOTLAND                            |   | X |   |   |   |   |   |
| SENEGAL                             |   | X |   |   |   |   |   |
| SEYCHELLES                          |   | X |   |   |   |   |   |
| SIERRA LEONE                        |   | X |   |   |   |   |   |
| SINGAPORE                           | X | X |   |   |   |   |   |
| SOLOMON ISLANDS                     |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC                    |   | X |   |   |   |   |   |
| SPAIN                               | X |   |   |   |   |   | X |
| SRI LANKA                           |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON              |   | X |   |   |   |   |   |
| SUDAN                               |   | X |   |   |   |   |   |
| SURINAM                             |   | X |   |   |   |   |   |
| SWAZILAND                           |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         | X |   | X |   |   |   | X |
| SYRIA                               | X | X |   |   |   |   |   |
| TAHITI                              |   | X |   |   |   |   |   |
| TAIWAN                              | X | X | X |   |   |   | X |
| TANZANIA                            |   | X |   |   |   |   |   |
| TASMANIA                            |   | X |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| TOGO                                |   | X |   |   |   |   |   |
| TONGA                               |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TUNISIA                             |   | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UGANDA                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       | X |   |   |   |   |   |   |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |
| WESTERN SAHARA                      |   | X |   |   |   |   |   |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |
| ZAIRE                               |   | X |   |   |   |   |   |
| ZAMBIA                              |   | X |   |   |   |   |   |
| ZIMBABWE                            |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

ACRYLONITRILE-BUTADIENE-STYRENE RESINS  
BEANS, DRIED NES  
CRUDE VEGETABLE MATERIALS, INEDIBLE NES  
ELECTRONIC COMPUTERS AND PARTS  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
POLYSTYRENE RESINS NES  
SIGNS AND ADVERTISING DISPLAYS NES  
STATIONERS' AND OFFICE SUPPLIES NES  
STUFFED ANIMALS  
UREA

BAYSHORE (NFLD.) INC. TEL: 709-772-8079  
TORBAY RD. AT NFLD. DR., ST. JOHN'S, NFLD., A1A4J6  
P.O. BOX 9602, ST. JOHN'S, NFLD., A1A4J6

CONTINUED....



# TRADING HOUSE

MAIN CONTACT: MR. GERRY MALONE  
 FAX: 709-772-6132 TLX/ANSBK: 016-4599/CANSALFISH SNF  
 YEARS IN INTERNATIONAL TRADE: 8 REPORTED: MAY/1989  
 TOTAL STAFF: 5-9 TRADE STAFF: 2  
 ANNUAL SALES \$000: \$25,000-49,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
 CONSULTING  
 CUSTOM CLEARING  
 DOCUMENTATION  
 FINANCING ARRANGEMENTS, GENERAL  
 PACKAGING  
 SHIPPING-INTERNATIONAL  
 WAREHOUSING  
 AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ENGLAND   | X |   |   |   |   |   |   |
| HONG KONG | X |   |   |   |   |   |   |
| JAPAN     | X |   |   |   |   |   |   |
| PORTUGAL  |   |   | X |   |   |   |   |
| SPAIN     |   |   |   | X |   |   |   |

UNION OF SOVIET SOCIALIST REPUBLICS  
 UNITED STATES

PRODUCTS EXPORTED:  
 COD, FRESH OR FROZEN  
 CRABS, FRESH OR FROZEN  
 FISHERY FOODS AND FEEDS NES  
 FLATFISH, FRESH OR FROZEN  
 HADDOCK, HAKE, CUSK & POLLOCK, FR OR FROZEN  
 SEA FISH, FRESH OR FROZEN NES

BEARING SUPPLY (CANADA) LTD. TEL: 204-786-4401

1199 ST. JAMES ST., WINNIPEG, MAN. R3H0X8  
 MAIN CONTACT: MR. TOM SZEKELY P. ENG.  
 FAX: 204-786-2848 TLX/ANSBK: 075-7575  
 YEARS IN INTERNATIONAL TRADE: 40 REPORTED: FEB/1990  
 TOTAL STAFF: 100-249 TRADE STAFF: 20-49  
 ANNUAL SALES \$000: \$10,000-24,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
 FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| AUSTRIA       |   |   | X |   |   |   |   |
| ENGLAND       |   |   | X |   |   |   |   |
| GERMANY, WEST |   |   | X |   |   |   |   |
| HONG KONG     |   |   | X |   |   |   |   |
| ITALY         |   |   | X |   |   |   |   |

|                            |  |  |   |  |  |  |  |
|----------------------------|--|--|---|--|--|--|--|
| JAPAN                      |  |  | X |  |  |  |  |
| KOREA, SOUTH               |  |  | X |  |  |  |  |
| PEOPLE'S REPUBLIC OF CHINA |  |  | X |  |  |  |  |
| ROMANIA                    |  |  | X |  |  |  |  |
| SINGAPORE                  |  |  | X |  |  |  |  |

|               |  |   |   |  |  |  |  |
|---------------|--|---|---|--|--|--|--|
| SWEDEN        |  |   | X |  |  |  |  |
| TAIWAN        |  |   | X |  |  |  |  |
| UNITED STATES |  | X |   |  |  |  |  |
| YUGOSLAVIA    |  |   | X |  |  |  |  |

PRODUCTS EXPORTED:  
 BEARINGS, MOUNTED AND PARTS

BEAUDRY MAPLE PRODUCTS INC.  
 SEE... LES PRODUITS D'ERABLE BEAUDRY INC.

BEDARD GERARD  
 SEE... B.G. CHECO INTERNATIONAL LTD.

BEDIRIAN EMBROID TRANSFERS LTD. TEL: 519-856-0960

ROCKWOOD, ONTARIO, N0B2K0  
 R.R. #4, ROCKWOOD, ONTARIO, N0B2K0  
 MAIN CONTACT: DR. KOURKEN (KEN) BEDIRIAN  
 FAX: 416-877-9662 TLX/ANSBK: 06-97862/GSS SVCS HALT  
 YEARS IN INTERNATIONAL TRADE: 4 REPORTED: SEP/1989  
 TOTAL STAFF: 2 TRADE STAFF: 2  
 ANNUAL SALES \$000: \$1-99  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ARABIC  
 ENGLISH  
 FRENCH

AUXILIARY SERVICES: OTHER  
 AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
 OTHER  
 METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   |   |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   |   |   |   |   |   |   |
| ARGENTINA              |   |   |   |   |   |   |   |
| AUSTRALIA              | X |   |   |   |   |   |   |
| BARBADOS               |   | X |   |   |   |   |   |

|            |  |  |   |  |  |  |  |
|------------|--|--|---|--|--|--|--|
| BELGIUM    |  |  | X |  |  |  |  |
| BRAZIL     |  |  | X |  |  |  |  |
| BULGARIA   |  |  | X |  |  |  |  |
| COLOMBIA   |  |  | X |  |  |  |  |
| COSTA RICA |  |  | X |  |  |  |  |

|                |  |  |   |  |  |  |  |
|----------------|--|--|---|--|--|--|--|
| CUBA           |  |  | X |  |  |  |  |
| CZECHOSLOVAKIA |  |  | X |  |  |  |  |
| DENMARK        |  |  | X |  |  |  |  |
| ECUADOR        |  |  | X |  |  |  |  |
| ENGLAND        |  |  | X |  |  |  |  |

|               |  |  |   |  |  |  |  |
|---------------|--|--|---|--|--|--|--|
| FRANCE        |  |  | X |  |  |  |  |
| GERMANY, EAST |  |  | X |  |  |  |  |
| GERMANY, WEST |  |  | X |  |  |  |  |
| HUNGARY       |  |  | X |  |  |  |  |
| IRAQ          |  |  | X |  |  |  |  |

|              |  |  |   |  |  |  |  |
|--------------|--|--|---|--|--|--|--|
| ITALY        |  |  | X |  |  |  |  |
| JAMAICA      |  |  | X |  |  |  |  |
| JAPAN        |  |  | X |  |  |  |  |
| KOREA, SOUTH |  |  | X |  |  |  |  |
| LEBANON      |  |  | X |  |  |  |  |

|                            |  |   |   |  |  |  |  |
|----------------------------|--|---|---|--|--|--|--|
| MEXICO                     |  |   | X |  |  |  |  |
| NETHERLANDS                |  | X |   |  |  |  |  |
| NEW ZEALAND                |  |   | X |  |  |  |  |
| OMAN                       |  |   | X |  |  |  |  |
| PEOPLE'S REPUBLIC OF CHINA |  |   | X |  |  |  |  |

|              |  |  |   |  |  |  |  |
|--------------|--|--|---|--|--|--|--|
| PHILIPPINES  |  |  | X |  |  |  |  |
| POLAND       |  |  | X |  |  |  |  |
| ROMANIA      |  |  | X |  |  |  |  |
| SAUDI ARABIA |  |  | X |  |  |  |  |
| SOUTH AFRICA |  |  | X |  |  |  |  |

|                                     |  |  |   |  |  |  |  |
|-------------------------------------|--|--|---|--|--|--|--|
| SPAIN                               |  |  | X |  |  |  |  |
| SRI LANKA                           |  |  | X |  |  |  |  |
| SWITZERLAND                         |  |  | X |  |  |  |  |
| SYRIA                               |  |  | X |  |  |  |  |
| UNION OF SOVIET SOCIALIST REPUBLICS |  |  | X |  |  |  |  |

|                      |  |  |   |  |  |  |  |
|----------------------|--|--|---|--|--|--|--|
| UNITED ARAB EMIRATES |  |  | X |  |  |  |  |
| UNITED STATES        |  |  | X |  |  |  |  |
| VENEZUELA            |  |  | X |  |  |  |  |
| YUGOSLAVIA           |  |  | X |  |  |  |  |

PRODUCTS EXPORTED:  
 CRUDE ANIMAL & FISHERY PRODUCTS, INEDIBLE NES

BENDIX AVELEX INC. AERO-MARINE DIVISION TEL: 604-278-2184

\*\*\*\*\* UPDATE PENDING  
 INTERNATIONAL AIRPORT SOUTH, 4440 STARK ST., RICHMOND  
 B.C. V7B1A1

MAIN CONTACT: MR. F. MUELLER  
 FAX: 604-278-8838 TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 30 REPORTED: MAR/1989  
 TOTAL STAFF: 20-49 TRADE STAFF: 3  
 ANNUAL SALES \$000: \$5,000-9,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 FRENCH  
 GERMAN  
 KOREAN

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: INDEPENDENT TRADER  
 FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                  | E | I | B | S | A | R | W |
|------------------|---|---|---|---|---|---|---|
| AUSTRALIA        |   |   | X |   |   |   |   |
| ENGLAND          |   |   | X |   |   |   |   |
| HONG KONG        |   |   | X |   |   |   |   |
| JAPAN            |   |   |   |   | X |   |   |
| NORTHERN IRELAND |   |   | X |   |   |   |   |

|               |  |  |   |  |  |  |  |
|---------------|--|--|---|--|--|--|--|
| PERU          |  |  | X |  |  |  |  |
| SCOTLAND      |  |  | X |  |  |  |  |
| THAILAND      |  |  | X |  |  |  |  |
| UNITED STATES |  |  | X |  |  |  |  |
| WALES         |  |  | X |  |  |  |  |

PRODUCTS EXPORTED:  
 AIRCRAFT ASSEMBLIES, EQUIPMENT AND PARTS



# TRADING HOUSE

## BENETEC DISTRIBUTORS INTERNATIONAL INC.

TEL: 604-594-0444

7314 BLAKE PLACE, NORTH DELTA, B.C., V4C4L3

MAIN CONTACT: MR. KARI AHO

FAX: 604-597-8074 TLX/ANSBK: 04-351303

YEARS IN INTERNATIONAL TRADE: 2 REPORTED: SEP/1989

COUNTERTRADE ON OWN BEHALF: YES

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 2 TRADE STAFF:

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FINISH

GERMAN

SWEDISH

AUXILIARY SERVICES: OTHER

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

AUSTRIA

FINLAND

NORWAY

SWEDEN

SWITZERLAND

UNITED STATES

PRODUCTS EXPORTED:

ELECTRONIC COMPUTERS AND PARTS

## BENTO MARKETING

TEL: 604-861-3440

KELOWNA, B.C., V1Y8P2

P.O. BOX 1939, STN. "A", KELOWNA, B.C., V1Y8P2

MAIN CONTACT: MR. A.T. (TOM) CROCKER

FAX: TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 1 REPORTED: FEB/1988

TOTAL STAFF: 2 TRADE STAFF: 2

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES: MALAY

CONSULTING

DOCUMENTATION

AREA OF SPECIALTIES: OTHER

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

ARAB REPUBLIC OF EGYPT

BAHAMAS

BRAZIL

COSTA RICA

ENGLAND

FINLAND

FRANCE

GERMANY, WEST

GREECE

HONG KONG

INDIA

INDONESIA

IRELAND

ISRAEL

JAPAN

KOREA, SOUTH

MALAYSIA

MEXICO

MONACO

MOROCCO

NORWAY

PEOPLE'S REPUBLIC OF CHINA

PHILIPPINES

SCOTLAND

SINGAPORE

SPAIN

SWAZILAND

SWITZERLAND

TAIWAN

THAILAND

UGANDA

UNITED STATES

VENEZUELA

WESTERN SAHARA

PRODUCTS EXPORTED:

APPLES, DRIED

APRICOTS, DRIED

FISH, SMOKED

FRUITS AND BERRIES, DRIED NES

FRUITS AND BERRIES, FROZEN NES

JAMS, JELLIES AND PRESERVES, CANNED

MINERAL WATERS, NATURAL AND ARTIFICIAL

MUSHROOMS, FRESH

NON-ALCOHOLIC BEVERAGES NES

PRUNES OR PLUMS, DRIED

READY-COOKED MEAT & MEAT PREP, NOT CANNED NES

SAUCES NES

STRAWBERRIES, FROZEN

SYRUPS NES

## BERGERCO CANADA

SEE... AGRO COMPANY OF CANADA LIMITED

## BENDCAN INC.

TEL: 514-256-6622

6360 JEAN-TALON E. SUITE 202, MONTREAL QUE., H1S1M8

MAIN CONTACT: M. LUC MARTIN

FAX: 514-256-8233 TLX/ANSBK: 058-28513

YEARS IN INTERNATIONAL TRADE: 3 REPORTED: DEC/1989

QUEBEC ASSOCIATION OF EXPORT TRADING HOUSES MEMBER: YES

TOTAL STAFF: 10-19 TRADE STAFF:

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: FRENCH

AUXILIARY SERVICES:

CONSULTING

DOCUMENTATION

FINANCING ARRANGEMENTS-CAPITAL PROJECTS

FINANCING ARRANGEMENTS, GENERAL

OTHER

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

PROJECT IMPLEMENTING, PROJECT MANAGING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

BURUNDI

CENTRAL AFRICAN REPUBLIC

CONGO

RWANDA

TANZANIA

TOGO

ZAIRE

ZAMBIA

PRODUCTS EXPORTED:

AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES

ELECTRIC LIGHTING FIX & PORT LAMPS & PTS NES

INSULATED WIRE AND CABLE NES

POLE LINE HARDWARE

TRANSFORMERS NES

## BET

SEE... BEDIRIAN EMBRYO TRANSFERS LTD.

## BETA COMPANY

TEL: 416-738-4171

130 CITATION DR., UNIT B, CONCORD, ONT., L4K2W9

MAIN CONTACT: MR. HEIKKI YLONEN

FAX: TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: SEP/1988

TOTAL STAFF: 20-49 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$10,000-24,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FINISH

ITALIAN

AUXILIARY SERVICES:

CONSULTING

CUSTOM CLEARING

DOCUMENTATION

PACKAGING

SHIPPING-INTERNATIONAL

WAREHOUSING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

FINLAND

NORWAY

SWEDEN

UNITED STATES

PRODUCTS EXPORTED:

ALUMINUM AND ALUMINUM ALLOY FABD MATERIAL NES

CAULKING, SEALING & SOUND DEADENING COMPOUNDS

METAL ROOFING AND SIDING

POWER DRIVEN HAND TOOLS NES

STRUCTURAL AND ARCHITECTURAL METAL PRODS NES

## BETHUNE IMPORT-EXPORT LTD.

TEL: 514-844-3959

666 SHERBROOKE ST. W., SUITE 204, MONTREAL QUE., H3A1E7

MAIN CONTACT: MR. EMMANUEL KAMPOURIS

CONTINUED....

# TRADING HOUSE

FAX: 514-848-9003 TLX/ANSBK: 05-24835  
 YEARS IN INTERNATIONAL TRADE: 15 REPORTED: JUN/1988  
 QUEBEC ASSOCIATION OF EXPORT TRADING HOUSES MEMBER: YES  
 TOTAL STAFF: 10-19 TRADE STAFF: 5-9  
 ANNUAL SALES \$000: \$10,000-24,999  
 PARENT COUNTRY: CANADA

LANGUAGES: ARABIC  
 ENGLISH  
 FRENCH  
 GERMAN  
 GREEK  
 PAKISTANI  
 SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
 CONSULTING  
 DOCUMENTATION  
 FINANCING ARRANGEMENTS, GENERAL  
 FREIGHT FORWARDING  
 SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER  
 FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ARGENTINA                    |   |   |   |   |   |   |   |
| ARUBA                        | X |   |   |   |   |   |   |
| AUSTRALIA                    |   | X |   |   |   |   |   |
| AUSTRIA                      |   | X |   |   |   |   |   |
| BAHAMAS                      | X |   |   |   |   |   |   |
| BARBADOS                     | X |   |   |   |   |   |   |
| BELIZE                       | X |   |   |   |   |   |   |
| BERMUDA                      | X |   |   |   |   |   |   |
| BONAIRE                      | X |   |   |   |   |   |   |
| BRAZIL                       | X |   | X |   |   |   | X |
| CAYMAN ISLANDS               | X |   |   |   |   |   |   |
| CHILE                        | X | X |   |   |   |   |   |
| CUBA                         | X | X |   |   |   |   |   |
| CURACAO                      | X |   |   |   |   |   |   |
| DENMARK                      |   | X | X |   |   |   |   |
| DOMINICAN REPUBLIC           | X |   |   |   |   |   | X |
| ENGLAND                      |   | X |   |   |   |   |   |
| FINLAND                      |   | X |   |   |   |   |   |
| FRANCE                       | X |   |   |   |   |   | X |
| GERMANY, WEST                | X |   |   |   |   |   |   |
| GREECE                       |   |   | X |   |   |   |   |
| HAITI                        | X |   | X |   |   |   | X |
| HONG KONG                    | X |   | X |   |   |   |   |
| INDIA                        |   | X |   |   |   |   |   |
| ITALY                        |   | X | X |   |   |   |   |
| IVORY COAST                  | X |   | X |   |   |   |   |
| JAMAICA                      | X |   |   |   |   |   |   |
| JAPAN                        | X | X | X |   |   |   |   |
| KOREA, SOUTH                 | X | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS | X |   |   |   |   |   |   |
| MALAYSIA                     |   | X | X |   |   |   |   |
| NETHERLANDS                  |   | X | X |   |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   |   |
| PAKISTAN                     |   | X |   |   |   |   |   |
| PANAMA                       | X |   |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   |   | X | X |   |   |   |   |
| PERU                         |   | X | X |   |   |   |   |
| PHILIPPINES                  |   | X |   |   |   |   |   |
| PORTUGAL                     | X |   |   |   |   |   |   |
| PUERTO RICO                  | X |   |   |   |   |   | X |
| REPUBLIC OF CAMEROON         |   | X |   |   |   |   |   |
| SINGAPORE                    |   | X | X |   |   |   |   |
| SWEDEN                       | X |   |   |   |   |   |   |
| SWITZERLAND                  | X |   |   |   |   |   |   |
| TAIWAN                       | X |   | X |   |   |   |   |
| THAILAND                     |   | X | X |   |   |   |   |
| TRINIDAD AND TOBAGO          | X |   |   |   |   |   |   |
| TUNISIA                      |   | X | X |   |   |   |   |
| TURKEY                       |   | X | X |   |   |   |   |
| TURKS AND CAICOS ISLANDS     | X |   |   |   |   |   |   |
| UNITED STATES                | X |   | X |   |   |   |   |
| VENEZUELA                    |   | X |   |   |   |   |   |
| VIRGIN ISLANDS               | X |   |   |   |   |   |   |
| YUGOSLAVIA                   |   |   | X |   |   |   |   |

PRODUCTS EXPORTED:  
 ANCHOVY, CANNED  
 ANIMAL MATERIALS USED IN MANUFACTURING DRUGS  
 BACON, CURED  
 BEEF, CURED

BEEF, FRESH OR FROZEN NES  
 BEEF, FROZEN, BONELESS  
 CHEMICALLY MODIFIED OILS, FATS AND WAXES  
 CLAMS, CANNED  
 COD, FRESH OR FROZEN  
 CRABS, CANNED  
 CRABS, FRESH OR FROZEN  
 DAIRY PRODUCTS NES  
 ESSENTIAL OILS NES  
 FISH AND FISH PRODUCTS, CANNED NES  
 FISH STEAKS/BLOCK/SLAB/STICKS, FR, CHD, FZ  
 FISH, SALTED AND/OR DRIED  
 FISH, SMOKED  
 FISHERY FOODS AND FEEDS NES  
 FLATFISH, FRESH OR FROZEN  
 FRESHWATER FISH, FRESH OR FROZEN NES  
 FRUITS AND BERRIES, FROZEN NES  
 HADDOCK, HAKE, CUSK & POLLOCK, FR OR FROZEN  
 HALIBUT, FRESH OR FROZEN  
 HERRING, CANNED  
 LAMB, FRESH OR FROZEN  
 LOBSTER, FRESH OR FROZEN  
 MEAT CURED NES  
 MUTTON, FRESH OR FROZEN NES  
 MUTTON, FRESH OR FROZEN, BONELESS  
 OYSTERS, CANNED  
 OYSTERS, FRESH OR FROZEN  
 PAPER END PRODUCTS NES  
 PORK BACKS, CURED  
 PORK, CURED NES  
 PORK, FRESH OR FROZEN NES  
 SALMON, CANNED  
 SALMON, FRESH OR FROZEN  
 SARDINE, CANNED, INCLUDING SPRATS & PILCHARDS  
 SEA FISH, FRESH OR FROZEN NES  
 SHELLFISH AND PRODUCTS NES  
 SHELLFISH, FRESH OR FROZEN NES  
 SHIPPING AND DISTRIB CONT, PLASTIC, & PTS NES  
 SHRIMPS AND PRAWNS, CANNED  
 SHRIMPS AND PRAWNS, FRESH OR FROZEN  
 TROUT, FRESH OR FROZEN  
 TUNA, CANNED NES  
 TUNA, CANNED, FLAKE PACK  
 TUNA, FRESH OR FROZEN  
 VEAL, FRESH OR FROZEN  
 VEGETABLES AND VEGETABLE JUICES, CANNED NES  
 VEGETABLES, DRIED NES  
 VEGETABLES, FRESH OR CHILLED NES  
 VEGETABLES, FROZEN NES

BEVERLY HAMBURG ENTERPRISES INC. TEL: 514-861-1549

22 ALMA, PLACE BONAVENTURE, MONTREAL QUE., H5A1A6  
 C.P. 112, PLACE BONAVENTURE, MONTREAL QUE., H5A1A6  
 MAIN CONTACT: MR. DAVID HAMBURG  
 FAX: 514-861-1272 TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 1 REPORTED: OCT/1989  
 COUNTERTRADE ON OWN BEHALF: YES  
 TOTAL STAFF: 10-19 TRADE STAFF: 3  
 ANNUAL SALES \$000: \$1,000-4,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 FRENCH

AUXILIARY SERVICES: CUSTOM CLEARING  
 DOCUMENTATION  
 FINANCING ARRANGEMENTS, GENERAL  
 FREIGHT FORWARDING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| BELGIUM       |   |   | X |   |   |   |   |
| DENMARK       | X | X |   |   |   |   |   |
| ENGLAND       | X | X |   |   |   |   |   |
| FRANCE        | X | X |   | X |   |   | X |
| GERMANY, WEST | X | X |   |   |   |   |   |
| ITALY         |   |   | X |   |   |   |   |
| JAPAN         | X |   |   |   |   |   |   |
| NETHERLANDS   |   | X |   |   |   |   |   |
| SPAIN         | X | X |   | X |   |   |   |
| SWEDEN        |   | X |   |   |   |   |   |
| SWITZERLAND   | X | X |   |   |   |   |   |
| UNITED STATES | X | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
 APPAREL ACCESSORIES NES  
 COSTUME JEWELLERY NES

BJS MARKETING & CONSULTING TEL: 416-685-5754  
 300 ANTIBES DR. UNIT 1714, WILLOWDALE, ONT., M2R3N8  
 MAIN CONTACT: MR. PETER JENSEN  
 FAX: 416-739-6236 TLX/ANSBK:

CONTINUED....

# TRADING HOUSE

YEARS IN INTERNATIONAL TRADE: 3  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 1 TRADE STAFF: 1  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: DANISH  
ENGLISH  
NORWEGIAN  
SWEDISH

REPORTED: APR/1990

## AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
WAREHOUSING

## AREA OF SPECIALTIES:

COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| ALGERIA                  |   |   |   |   |   |   |   |
| ANGOLA                   |   |   |   |   |   |   |   |
| ARGENTINA                |   |   |   |   |   |   |   |
| AUSTRALIA                |   |   |   |   |   |   |   |
| BELGIUM                  |   |   |   |   |   |   |   |
| BENIN                    |   |   |   |   |   |   |   |
| BOTSWANA                 |   |   |   |   |   |   |   |
| BRAZIL                   |   |   |   |   |   |   |   |
| BURKINA FASO             |   |   |   |   |   |   |   |
| BURUNDI                  |   |   |   |   |   |   |   |
| CANARY ISLANDS           |   |   |   |   |   |   |   |
| CAPE VERDE ISLANDS       |   |   |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   |   |   |   |   |   |   |
| CHAD                     |   |   |   |   |   |   |   |
| CHILE                    |   |   |   |   |   |   |   |
| COLOMBIA                 |   |   |   |   |   |   |   |
| CONGO                    |   |   |   |   |   |   |   |
| DENMARK                  |   |   |   |   |   |   |   |
| DJIBOUTI                 |   |   |   |   |   |   |   |
| ECUADOR                  |   |   |   |   |   |   |   |
| ENGLAND                  |   |   |   |   |   |   |   |
| EQUATORIAL GUINEA        |   |   |   |   |   |   |   |
| ETHIOPIA                 |   |   |   |   |   |   |   |
| FINLAND                  |   |   |   |   |   |   |   |
| FRANCE                   |   |   |   |   |   |   |   |
| GABON                    |   |   |   |   |   |   |   |
| GAMBIA                   |   |   |   |   |   |   |   |
| GERMANY, EAST            |   |   |   |   |   |   |   |
| GERMANY, WEST            |   |   |   |   |   |   |   |
| GHANA                    |   |   |   |   |   |   |   |
| GIBRALTAR                |   |   |   |   |   |   |   |
| GREECE                   |   |   |   |   |   |   |   |
| GREENLAND                |   |   |   |   |   |   |   |
| GUINEA                   |   |   |   |   |   |   |   |
| GUINEA-BISSAU            |   |   |   |   |   |   |   |
| HONG KONG                |   |   |   |   |   |   |   |
| ICELAND                  |   |   |   |   |   |   |   |
| IRELAND                  |   |   |   |   |   |   |   |
| ISRAEL                   |   |   |   |   |   |   |   |
| ITALY                    |   |   |   |   |   |   |   |
| IVORY COAST              |   |   |   |   |   |   |   |
| JAPAN                    |   |   |   |   |   |   |   |
| KENYA                    |   |   |   |   |   |   |   |
| KUWAIT                   |   |   |   |   |   |   |   |
| LESOTHO                  |   |   |   |   |   |   |   |
| LIBERIA                  |   |   |   |   |   |   |   |
| LIBYA                    |   |   |   |   |   |   |   |
| LIECHTENSTEIN            |   |   |   |   |   |   |   |
| LUXEMBOURG               |   |   |   |   |   |   |   |
| MADAGASCAR               |   |   |   |   |   |   |   |
| MADEIRA                  |   |   |   |   |   |   |   |
| MALAWI                   |   |   |   |   |   |   |   |
| MALAYSIA                 |   |   |   |   |   |   |   |
| MALI                     |   |   |   |   |   |   |   |
| MALTA                    |   |   |   |   |   |   |   |
| MAURITANIA               |   |   |   |   |   |   |   |
| MAURITIUS                |   |   |   |   |   |   |   |
| MEXICO                   |   |   |   |   |   |   |   |
| MOROCCO                  |   |   |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| MOZAMBIQUE                          |   |   |   |   |   |   |   |
| NAMIBIA                             |   |   |   |   |   |   |   |
| NETHERLANDS                         |   |   |   |   |   |   |   |
| NEW ZEALAND                         |   |   |   |   |   |   |   |
| NIGER                               |   |   |   |   |   |   |   |
| NIGERIA                             |   |   |   |   |   |   |   |
| NORTHERN IRELAND                    |   |   |   |   |   |   |   |
| NORWAY                              |   |   |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   |   |   |   |   |   |   |
| PERU                                |   |   |   |   |   |   |   |
| POLAND                              |   |   |   |   |   |   |   |
| PORTUGAL                            |   |   |   |   |   |   |   |
| REPUBLIC OF CAMEROON                |   |   |   |   |   |   |   |
| REUNION                             |   |   |   |   |   |   |   |
| RWANDA                              |   |   |   |   |   |   |   |
| SAUDI ARABIA                        |   |   |   |   |   |   |   |
| SCOTLAND                            |   |   |   |   |   |   |   |
| SENEGAL                             |   |   |   |   |   |   |   |
| SEYCHELLES                          |   |   |   |   |   |   |   |
| SIERRA LEONE                        |   |   |   |   |   |   |   |
| SINGAPORE                           |   |   |   |   |   |   |   |
| SOMALIA REPUBLIC                    |   |   |   |   |   |   |   |
| SOUTH AFRICA                        |   |   |   |   |   |   |   |
| SPAIN                               |   |   |   |   |   |   |   |
| SRI LANKA                           |   |   |   |   |   |   |   |
| SUDAN                               |   |   |   |   |   |   |   |
| SWAZILAND                           |   |   |   |   |   |   |   |
| SWEDEN                              |   |   |   |   |   |   |   |
| SWITZERLAND                         |   |   |   |   |   |   |   |
| TANZANIA                            |   |   |   |   |   |   |   |
| TOGO                                |   |   |   |   |   |   |   |
| TUNISIA                             |   |   |   |   |   |   |   |
| UGANDA                              |   |   |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   |   |   |   |   |   |   |
| UNITED STATES                       |   |   |   |   |   |   |   |
| VENEZUELA                           |   |   |   |   |   |   |   |
| WALES                               |   |   |   |   |   |   |   |
| WESTERN SAHARA                      |   |   |   |   |   |   |   |
| ZAIRE                               |   |   |   |   |   |   |   |
| ZAMBIA                              |   |   |   |   |   |   |   |
| ZIMBABWE                            |   |   |   |   |   |   |   |

## PRODUCTS EXPORTED:

GLOVES, RUBBER  
LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES  
OFFICE FURNITURE AND VISIBLE RECORD EQUIPMENT  
PERFUMES, TOILET WATERS AND COLOGNES  
SHIPS AND BOATS NES  
TABLEWARE NES  
TENNIS/BADMINTON/SQUASH TYPE EQUIP & PTS NES  
WOOD PULP NES  
WOODEN HOUSEHOLD FURNITURE, NOT UPHOLSTERED

## BLUE SKY CORPORATION

TEL: 604-987-7333

4677 PROSPECT RD., NORTH VANCOUVER, B.C., V7N3M1

MAIN CONTACT: MR. BRUCE SAWATSKY

FAX: TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 2 REPORTED: JAN/1988

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 5-9 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$50,000+

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES:

CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
OTHER  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

## AREA OF SPECIALTIES:

COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|            | E | I | B | S | A | R | W |
|------------|---|---|---|---|---|---|---|
| ANTARCTICA |   |   |   |   |   |   |   |
| AUSTRIA    |   |   |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| BAHAMAS                             |   | X |   |   |   |   |   |
| BANGLADESH                          |   | X |   |   |   |   |   |
| BARBADOS                            |   | X |   |   |   |   |   |
| BOLIVIA                             |   | X |   |   |   |   |   |
| BRAZIL                              |   | X |   |   |   |   |   |
| CANARY ISLANDS                      |   | X |   |   |   |   |   |
| CAYMAN ISLANDS                      |   | X |   |   |   |   |   |
| COLOMBIA                            |   | X |   |   |   |   |   |
| COSTA RICA                          |   | X |   |   |   |   |   |
| CUBA                                |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA                      |   | X |   |   |   |   |   |
| DENMARK                             |   | X |   |   |   |   |   |
| ENGLAND                             |   | X |   |   |   |   |   |
| FINLAND                             |   | X |   |   |   |   |   |
| FRANCE                              |   | X |   |   |   |   |   |
| GERMANY, WEST                       |   | X |   |   |   |   |   |
| GREECE                              |   | X |   |   |   |   |   |
| HONG KONG                           |   | X |   |   |   |   |   |
| INDIA                               |   | X |   |   |   |   |   |
| INDONESIA                           |   | X |   |   |   |   |   |
| ITALY                               |   | X |   |   |   |   |   |
| IVORY COAST                         |   | X |   |   |   |   |   |
| JAPAN                               |   | X |   |   |   |   |   |
| KOREA, SOUTH                        |   | X |   |   |   |   |   |
| LUXEMBOURG                          |   | X |   |   |   |   |   |
| MADAGASCAR                          |   | X |   |   |   |   |   |
| MOROCCO                             |   | X |   |   |   |   |   |
| PANAMA                              |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| PERU                                |   | X |   |   |   |   |   |
| PHILIPPINES                         |   | X |   |   |   |   |   |
| SINGAPORE                           |   | X |   |   |   |   |   |
| SOUTH AFRICA                        |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| TAIWAN                              |   | X |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |   |   |   |   |
| UNITED STATES                       |   | X |   | X |   |   |   |
| VICTNAM                             |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |
| ZIMBABWE                            |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
ETHERS AND DERIVATIVES  
LIVE ANIMALS NES  
SAFETY AND LIFE SAVING EQUIPMENT NES  
SEA FISH, FRESH OR FROZEN NES  
SHIPS AND BOATS NES  
SWINE  
TOYS AND PARTS NES  
VEGETABLES, DRIED NES

ONE PHARMACEUTICAL PRODUCTS INC. TEL: 514-641-0934

1450 NOBEL SECTION 19, BOUCHERVILLE, QUE., J4B5H3  
MAIN CONTACT: M. MARC GUAY  
FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 3 REPORTED: AUG/1987  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: PACKAGING  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| AUSTRALIA |   | X |   |   |   |   |   |
| AUSTRIA   |   | X |   |   |   |   |   |
| BELGIUM   |   | X |   |   |   |   |   |
| BRAZIL    |   | X |   |   |   |   |   |
| DENMARK   |   | X |   |   |   |   |   |
| ENGLAND   |   | X |   |   |   |   |   |
| FINLAND   |   | X |   |   |   |   |   |
| FRANCE    |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| GERMANY, WEST              |   | X |   |   |   |   |   |
| GREECE                     |   | X |   |   |   |   |   |
| ITALY                      |   | X |   |   |   |   |   |
| JAPAN                      |   | X |   |   |   |   |   |
| LUXEMBOURG                 |   | X |   |   |   |   |   |
| MONACO                     |   | X |   |   |   |   |   |
| NORWAY                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PHILIPPINES                |   | X |   |   |   |   |   |
| SCOTLAND                   |   | X |   |   |   |   |   |

SPAIN  
UNITED STATES

PRODUCTS EXPORTED:  
TOILET PREPARATIONS AND COSMETICS NES

BOCKNEK LTD. TEL: 416-745-0796

165 BETHRIDGE RD., REXDALE, ONT., M9W1N4  
MAIN CONTACT: MRS. GAIL BOCKNEK  
FAX: 416-745-8843 TLX/ANSBK: 06999319  
YEARS IN INTERNATIONAL TRADE: 10 REPORTED: MAY/1989  
COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 20-49 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$10,000-24,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
PACKAGING  
WAREHOUSING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| DENMARK                             |   | X |   |   |   |   |   |
| ENGLAND                             |   | X |   |   |   |   |   |
| FRANCE                              |   | X |   |   |   |   |   |
| GERMANY, WEST                       |   | X |   |   |   |   |   |
| HONG KONG                           |   | X |   |   |   |   |   |
| ISRAEL                              |   | X |   |   |   |   |   |
| ITALY                               |   | X |   |   |   |   |   |
| JAPAN                               |   | X |   |   |   |   |   |
| KOREA, SOUTH                        |   | X |   |   |   |   |   |
| NETHERLANDS                         |   | X |   |   |   |   |   |
| NEW ZEALAND                         |   | X | X |   |   |   |   |
| NORTHERN IRELAND                    |   | X |   |   |   |   |   |
| PANAMA                              |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   |   |   |   |   |
| SOUTH AFRICA                        |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |   |   |   |   |
| UNITED STATES                       |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
ANIMAL MATERIALS USED IN MANUFACTURING DRUGS

BOIS FRANC ALEX HARDWOOD INC. TEL: 514-493-3832

8220 NEUVILLE #107, AMJOU, QUE., H1J2T2  
MAIN CONTACT: M. SALVATORE CIRELLO  
FAX: 514-493-3672 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: MAY/1989  
TOTAL STAFF: 5-9 TRADE STAFF: 2  
ANNUAL SALES \$000:  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
ENGLISH  
FRENCH  
ITALIAN

AUXILIARY SERVICES: CONSOLIDATION  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| BELGIUM                |   | X |   |   |   |   |   |
| ENGLAND                |   | X |   |   |   |   |   |
| FRANCE                 |   | X |   |   |   |   |   |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| GERMANY, WEST |   | X |   |   |   |   |   |
| HONG KONG     |   | X |   |   |   |   |   |
| ITALY         | X |   |   |   |   |   | X |
| JAPAN         |   | X |   |   |   |   |   |
| LIBYA         |   | X |   |   |   |   |   |

TAIWAN X

## PRODUCTS EXPORTED:

LUMBER, ASH  
LUMBER, DOMESTIC HARDWOODS NES  
LUMBER, OAK  
LUMBER, PINE NES  
LUMBER, POPLAR, ASPEN AND COTTONWOOD  
LUMBER, SPRUCE  
LUMBER, WALNUT

**BOIS JACQUES VOYER INC. (LES)** TEL: 410-872-3474

2302 RUE CHATEAUBRIAND, ANCIENNE-LORETTE, QUEBEC, G2E4C5

C.P. 271, ANCIENNE-LORETTE, QUEBEC, G2E3M3

MAIN CONTACT: M. CLAUDE GIGUERE

FAX: TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 3 REPORTED: JAN/1990

TOTAL STAFF: 5-9 TRADE STAFF: 3

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| AFGHANISTAN |   | X |   |   |   |   |   |
| BANGLADESH  |   | X |   |   |   |   |   |
| BHUTAN      |   | X |   |   |   |   |   |
| BRUNEI      |   | X |   |   |   |   |   |
| BURMA       |   | X |   |   |   |   |   |

|           |  |   |  |  |  |  |  |
|-----------|--|---|--|--|--|--|--|
| ENGLAND   |  | X |  |  |  |  |  |
| FRANCE    |  | X |  |  |  |  |  |
| HONG KONG |  | X |  |  |  |  |  |
| INDIA     |  | X |  |  |  |  |  |
| INDONESIA |  | X |  |  |  |  |  |

|              |  |   |  |  |  |  |  |
|--------------|--|---|--|--|--|--|--|
| JAPAN        |  | X |  |  |  |  |  |
| KAMPUCHEA    |  | X |  |  |  |  |  |
| KOREA, NORTH |  | X |  |  |  |  |  |
| KOREA, SOUTH |  | X |  |  |  |  |  |
| LAOS         |  | X |  |  |  |  |  |

|          |  |   |  |  |  |  |  |
|----------|--|---|--|--|--|--|--|
| MACAU    |  | X |  |  |  |  |  |
| MALAYSIA |  | X |  |  |  |  |  |
| MONGOLIA |  | X |  |  |  |  |  |
| NEPAL    |  | X |  |  |  |  |  |
| PAKISTAN |  | X |  |  |  |  |  |

|                            |  |   |  |  |  |  |  |
|----------------------------|--|---|--|--|--|--|--|
| PEOPLE'S REPUBLIC OF CHINA |  | X |  |  |  |  |  |
| PHILIPPINES                |  | X |  |  |  |  |  |
| SINGAPORE                  |  | X |  |  |  |  |  |
| SRI LANKA                  |  | X |  |  |  |  |  |
| TAIWAN                     |  | X |  |  |  |  |  |

|               |   |   |  |   |  |  |  |
|---------------|---|---|--|---|--|--|--|
| THAILAND      |   | X |  |   |  |  |  |
| UNITED STATES | X |   |  | X |  |  |  |
| VIETNAM       |   | X |  |   |  |  |  |

## PRODUCTS EXPORTED:

DIMENSION-SAWN STOCK  
LUMBER, DOMESTIC HARDWOODS NES  
LUMBER, PINE NES  
LUMBER, SPRUCE

**BRADFORD SHIPPERS LTD.**

SEE... THE HOWARD JAMES CO. LTD.

**BRANSON TRADING LIMITED**

SEE... WILLIAM D. BRANSON LIMITED

**BRENDEX TRADING LIMITED**

TEL: 416-292-6141

151 NASHBENE CRT. UNIT 35, SCARBOROUGH, ONT. M1V2T3

P.O. BOX 2703 STN. "F", SCARBOROUGH, ONT. M1W3P3

MAIN CONTACT: MR. KRISHNA POORAN

FAX: TLX/ANSBK: 065-26121

YEARS IN INTERNATIONAL TRADE: 6 REPORTED: MAY/1989

COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES

TOTAL STAFF: 2 TRADE STAFF: 2

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

SPANISH

## AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

## AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES  
FINISHED/SEMI-FINISHED GOODS TRADING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W   |
|-----------|---|---|---|---|---|---|-----|
| ARGENTINA |   | X |   |   |   |   |     |
| ARUBA     |   | X |   |   |   |   |     |
| BAHAMAS   |   | X |   |   |   |   |     |
| BARBADOS  | X | X |   |   |   |   | X X |
| BERMUDA   |   | X |   |   |   |   |     |

|                |  |   |  |  |  |  |  |
|----------------|--|---|--|--|--|--|--|
| BONAIRE        |  | X |  |  |  |  |  |
| BRAZIL         |  | X |  |  |  |  |  |
| CAYMAN ISLANDS |  | X |  |  |  |  |  |
| COLOMBIA       |  | X |  |  |  |  |  |
| CUBA           |  | X |  |  |  |  |  |

|                    |  |   |  |  |  |  |  |
|--------------------|--|---|--|--|--|--|--|
| CURACAO            |  | X |  |  |  |  |  |
| DOMINICAN REPUBLIC |  | X |  |  |  |  |  |
| GUYANA             |  | X |  |  |  |  |  |
| HAITI              |  | X |  |  |  |  |  |
| JAMAICA            |  | X |  |  |  |  |  |

|                              |   |   |  |  |  |  |     |
|------------------------------|---|---|--|--|--|--|-----|
| LEEWARD AND WINDWARD ISLANDS |   | X |  |  |  |  |     |
| PANAMA                       |   | X |  |  |  |  |     |
| PUERTO RICO                  |   | X |  |  |  |  |     |
| TRINIDAD AND TOBAGO          | X | X |  |  |  |  | X X |
| TURKS AND CAICOS ISLANDS     |   | X |  |  |  |  |     |

|                |  |   |  |  |  |  |  |
|----------------|--|---|--|--|--|--|--|
| VENEZUELA      |  | X |  |  |  |  |  |
| VIRGIN ISLANDS |  | X |  |  |  |  |  |

## PRODUCTS EXPORTED:

ASBESTOS & ASBESTOS-CEMENT BLDG MATERIALS NES  
ASPARAGUS, CANNED  
BEANS, BAKED, CANNED  
BEANS, CANNED NES  
BOLTS & HEADED OR THRD RODS, W/O NUTS NES  
BUILDERS, HARDWARE NES  
CARROTS, CANNED  
CAULKING, SEALING & SOUND DEADENING COMPOUNDS  
CONDUIT AND CABLE FITTINGS  
CORN, CANNED  
DOG AND CAT FEEDS, COMPLETE  
DOORS OF WOOD  
FISH AND FISH PRODUCTS, CANNED NES  
FLOOR AND WALL TILES NES  
HOUSEHOLD CHEMICAL SPECIALTIES NES  
LUMBER, PINE NES  
MUSHROOMS, CANNED  
PIMENTOS, CANNED  
POTATOES, CANNED  
SALMON, CANNED  
SARDINE, CANNED, INCLUDING SPRATS & PILCHARDS  
SCREWS NES  
STRUCTURAL AND ARCHITECTURAL METAL PRODS NES  
TOMATO JUICE, CANNED  
TOMATO PASTE, CANNED  
TOMATOES, CANNED NES  
TUFTED CARPETS IN ROLLS NES  
VEGETABLES AND VEGETABLE JUICES, CANNED NES  
WIRE NAILS NES

**BRITISH COLUMBIA TREE FRUITS LTD.**

TEL: 604-762-2604

1473 WATER ST., KELOWNA B.C. V1Y1J6

MAIN CONTACT: MR. D. BAPTISTE

FAX: 604-762-5571 TLX/ANSBK: 04-85122

YEARS IN INTERNATIONAL TRADE: 47 REPORTED: MAY/1989

TOTAL STAFF: 50-99 TRADE STAFF: 20-49

ANNUAL SALES \$000: \$50,000+

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

## AUXILIARY SERVICES:

CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL

## AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

CONTINUED....

# TRADING HOUSE

|                            |   |   |   |  |  |  |  |  |  |
|----------------------------|---|---|---|--|--|--|--|--|--|
| ARUBA                      | X |   |   |  |  |  |  |  |  |
| BELGIUM                    | X |   |   |  |  |  |  |  |  |
| BELIZE                     | X |   |   |  |  |  |  |  |  |
| BRAZIL                     | X |   |   |  |  |  |  |  |  |
| CHILE                      |   |   |   |  |  |  |  |  |  |
| COLOMBIA                   |   |   |   |  |  |  |  |  |  |
| CURACAO                    | X |   |   |  |  |  |  |  |  |
| DENMARK                    | X |   |   |  |  |  |  |  |  |
| DOMINICAN REPUBLIC         | X |   |   |  |  |  |  |  |  |
| ENGLAND                    | X |   |   |  |  |  |  |  |  |
| FIJI                       | X |   |   |  |  |  |  |  |  |
| FINLAND                    | X |   |   |  |  |  |  |  |  |
| FRANCE                     | X |   |   |  |  |  |  |  |  |
| GERMANY, WEST              | X |   |   |  |  |  |  |  |  |
| HAITI                      | X |   |   |  |  |  |  |  |  |
| HONG KONG                  | X |   |   |  |  |  |  |  |  |
| ICELAND                    | X |   |   |  |  |  |  |  |  |
| IRELAND                    | X |   |   |  |  |  |  |  |  |
| JAPAN                      | X |   |   |  |  |  |  |  |  |
| KENYA                      | X |   |   |  |  |  |  |  |  |
| MALAYSIA                   | X |   |   |  |  |  |  |  |  |
| MEXICO                     | X |   |   |  |  |  |  |  |  |
| NETHERLANDS                | X |   |   |  |  |  |  |  |  |
| NEW ZEALAND                | X |   |   |  |  |  |  |  |  |
| NORTHERN IRELAND           | X |   |   |  |  |  |  |  |  |
| NORWAY                     | X |   |   |  |  |  |  |  |  |
| PANAMA                     | X |   |   |  |  |  |  |  |  |
| PEOPLE'S REPUBLIC OF CHINA | X |   |   |  |  |  |  |  |  |
| SCOTLAND                   | X |   |   |  |  |  |  |  |  |
| SINGAPORE                  | X |   |   |  |  |  |  |  |  |
| SPAIN                      | X |   |   |  |  |  |  |  |  |
| SWEDEN                     | X |   |   |  |  |  |  |  |  |
| TAHITI                     | X |   |   |  |  |  |  |  |  |
| TAIWAN                     | X |   |   |  |  |  |  |  |  |
| THAILAND                   | X |   |   |  |  |  |  |  |  |
| TRINIDAD AND TOBAGO        | X |   |   |  |  |  |  |  |  |
| UNITED ARAB EMIRATES       | X |   |   |  |  |  |  |  |  |
| UNITED STATES              | X | X | X |  |  |  |  |  |  |
| WALES                      | X |   |   |  |  |  |  |  |  |

PRODUCTS EXPORTED:  
 APPLES, FRESH, INCLUDING CRAB-APPLES  
 CHERRIES, FRESH  
 PEACHES, FRESH  
 PEARS, FRESH  
 PLUMS, FRESH

BRITISH COLUMBIA-THAI CORPORATION  
 1207-345 QUEBEC ST., VICTORIA, B.C. V8V1W4  
 MAIN CONTACT: MR. GEORGE T. MOLNAR  
 FAX: TLX/ANSBK: 049-7113  
 YEARS IN INTERNATIONAL TRADE: 1  
 COUNTERTRADE ON OWN BEHALF: YES  
 TOTAL STAFF: 5-9 TRADE STAFF: 5-9  
 ANNUAL SALES \$000:  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 GERMAN  
 HUNGARIAN  
 RUSSIAN  
 THAI

AUXILIARY SERVICES: CONSULTING  
 PACKAGING  
 WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
 PROJECT IMPLEMENTING, PROJECT MANAGING  
 WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
 AGENT FOR MFR/PRODUCER/PROCESSOR  
 CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
 EXPORT MANAGEMENT CO./DIV. OF COM. CO.

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|              |   |   |   |   |   |   |   |
|--------------|---|---|---|---|---|---|---|
|              | E | I | B | S | A | R | W |
| AUSTRALIA    | X |   |   |   |   |   |   |
| BRAZIL       | X |   |   |   |   |   |   |
| COLOMBIA     | X |   |   |   |   |   |   |
| COOK ISLANDS | X |   |   |   |   |   |   |
| ENGLAND      | X |   |   |   |   |   |   |
| FIJI         | X |   |   |   |   |   |   |
| FRANCE       | X |   |   |   |   |   |   |
| INDIA        | X |   |   |   |   |   |   |
| INDONESIA    | X | X | X |   |   |   |   |
| ITALY        | X |   |   |   |   |   |   |
| JAPAN        | X | X |   |   |   |   |   |
| MALAYSIA     | X |   |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            |   |   |   |   |   |   |   |
|----------------------------|---|---|---|---|---|---|---|
|                            | E | I | B | S | A | R | W |
| MEXICO                     |   | X |   |   |   |   |   |
| PAKISTAN                   |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA | X | X | X |   |   |   |   |
| PHILIPPINES                |   | X |   |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   |   |
| TAIWAN                     |   | X |   |   |   |   |   |
| THAILAND                   | X | X | X | X | X |   | X |
| UNITED STATES              | X | X | X | X | X |   | X |
| YUGOSLAVIA                 |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

COD, FRESH OR FROZEN  
 COMMERCIAL REFRIGERATION UNITS NES  
 FISH STEAKS/BLOCK/SLAB/STICKS, FR, CHD, FZ  
 FLATFISH, FRESH OR FROZEN  
 FRESHWATER FISH, FRESH OR FROZEN NES  
 HADDOCK, HAKE, CUSK & POLLOCK, FR OR FROZEN  
 HALIBUT, FRESH OR FROZEN  
 OIL SEED CAKE AND MEAL NES  
 PACKAGING MACHINERY AND PARTS NES  
 SALMON, FRESH OR FROZEN  
 SEA FISH, FRESH OR FROZEN NES  
 SLAUGHTERING & MEAT PACKING IND MACHY, & PTS  
 TROUT, FRESH OR FROZEN  
 TUNA, FRESH OR FROZEN

## BRITNELL TRADING INC.

TEL: 506-634-0683

167 PRINCE WILLIAM ST., SAINT JOHN, N.B., E2L2B4

P.O. BOX 6085 STN. "A", SAINT JOHN, N.B., E2L4R5

MAIN CONTACT: MR. CECIL S. BROWNELL

FAX: 506-633-0076 TLX/ANSBK: 014-47358

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: OCT/1989

TOTAL STAFF: 4 TRADE STAFF: 2

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES:

CONSOLIDATION  
 CONSULTING  
 CUSTOM CLEARING  
 DOCUMENTATION  
 FINANCING ARRANGEMENTS, GENERAL  
 FREIGHT FORWARDING  
 PACKAGING  
 SHIPPING-INTERNATIONAL  
 AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
 METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              |   |   |   |   |   |   |     |
|------------------------------|---|---|---|---|---|---|-----|
|                              | E | I | B | S | A | R | W   |
| ARUBA                        |   | X |   |   |   |   |     |
| BAHAMAS                      |   | X |   |   |   |   |     |
| BARBADOS                     |   | X |   |   |   |   |     |
| BERMUDA                      |   | X |   |   |   |   |     |
| BONAIRE                      |   | X |   |   |   |   |     |
| CAYMAN ISLANDS               |   | X |   |   |   |   |     |
| CUBA                         |   | X |   |   |   |   |     |
| CURACAO                      |   | X |   |   |   |   |     |
| DENMARK                      | X |   |   |   |   |   |     |
| DOMINICAN REPUBLIC           |   | X |   |   |   |   |     |
| FINLAND                      | X |   |   |   |   |   |     |
| GREENLAND                    | X |   |   |   |   |   | X X |
| HAITI                        |   | X |   |   |   |   |     |
| ICELAND                      | X |   |   |   |   |   | X X |
| JAMAICA                      |   | X |   |   |   |   |     |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |     |
| NETHERLANDS                  | X |   |   |   |   |   |     |
| NORWAY                       | X |   |   |   |   |   |     |
| PUERTO RICO                  |   | X |   |   |   |   |     |
| SWEDEN                       | X |   |   |   |   |   |     |
| TRINIDAD AND TOBAGO          |   | X |   |   |   |   |     |
| TURKS AND CAICOS ISLANDS     |   | X |   |   |   |   |     |
| VIRGIN ISLANDS               |   | X |   |   |   |   |     |

## PRODUCTS EXPORTED:

BEEF, FRESH OR FROZEN NES  
 BUILDERS, HARDWARE NES  
 COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
 COOKING STOVE/RANGE + HEAT/COOK DOMESTIC NES  
 EDGE TOOLS, HAND AND PARTS NES  
 FLOORING, HARDWOOD  
 FRUITS AND BERRIES, FROZEN NES  
 FRUITS, FRESH NES, EXCEPT BERRIES

CONTINUED....

# TRADING HOUSE

HAND TOOLS AND PARTS NES  
LUMBER, SPRUCE  
MEAT, FRESH OR FROZEN NES  
METAL HOUSEHOLD FURNITURE, NOT UPHOLSTERED  
OFFICE FURNITURE AND VISIBLE RECORD EQUIPMENT  
OUTERWEAR, KNITTED NES  
PORK, FRESH OR FROZEN NES  
POULTRY, FRESH OR FROZEN NES  
PREFABRICATED AND READY-CUT BUILDINGS & PARTS  
SWEEPERS FOR RD & ST/SNOW REMOVAL EQUIP & PTS  
VEGETABLES, FRESH OR CHILLED NES  
VEGETABLES, FROZEN NES  
WOODEN HOUSEHOLD FURNITURE, NOT UPHOLSTERED

**BRUCE SKY CORPORATION**  
SEE... BLUE SKY CORPORATION

**BRUKAR INDUSTRIES CANADA LIMITED** TEL: 416-620-1078  
385 THE WEST MALL SUITE 212, ETOBICOKE, ONT., M9C1E7  
MAIN CONTACT: MS. CAROLYN CROSS  
FAX: 416-620-1076 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 4 REPORTED: OCT/1989  
COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 4 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES: CONSULTING

AREA OF SPECIALTIES: SHIPPING-INTERNATIONAL  
BUYING FOR GOVERNMENT OR COMPANIES  
FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| AUSTRALIA     |   | X |   |   |   |   |   |
| GERMANY, WEST |   |   | X |   |   |   |   |
| HONG KONG     |   | X | X |   |   |   |   |
| INDONESIA     |   |   |   |   |   |   |   |
| JAPAN         | X |   |   |   |   |   | X |

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| MALAYSIA  |   | X |   |   |   |   |   |
| SINGAPORE |   | X |   |   |   |   |   |
| TAIWAN    | X |   | X |   | X |   | X |
| THAILAND  |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
AIR HEATERS, ELECTRIC, PORTABLE  
ELECTRONIC COMPUTERS AND PARTS  
FISH, SMOKED  
TROUT, FRESH OR FROZEN

**BTC TRADING COMPANY LIMITED**  
SEE... BACCARO TRADING COMPANY LIMITED

**BUCHANAN TRADING INC.** TEL: 416-232-2393  
4174 DUNDAS ST. W., TORONTO, ONT., M8X1X3  
MAIN CONTACT: MR. BROCK BUCHANAN  
FAX: TLX/ANSBK: 06-984861  
YEARS IN INTERNATIONAL TRADE: 4 REPORTED: SEP/1987  
TOTAL STAFF: 5-9 TRADE STAFF: 2  
ANNUAL SALES \$000: \$10,000-24,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
SWAHILI

AUXILIARY SERVICES: CONSULTING  
FINANCING ARRANGEMENTS, GENERAL  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| AUSTRALIA              |   | X |   |   |   |   |   |
| BELGIUM                |   | X |   |   |   |   |   |
| COSTA RICA             |   |   | X |   |   |   |   |
| ENGLAND                | X |   |   |   |   |   |   |

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| FIJI      |   | X |   |   |   |   |   |
| FRANCE    |   |   | X |   |   |   |   |
| GREECE    |   |   | X |   |   |   |   |
| GUATEMALA |   |   | X |   |   |   |   |
| HONG KONG | X |   | X |   |   |   |   |

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| INDIA     |   |   | X |   |   |   |   |
| INDONESIA |   |   | X |   |   |   |   |
| IRAN      |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|            | E | I | B | S | A | R | W |
|------------|---|---|---|---|---|---|---|
| ITALY      |   | X |   |   |   |   |   |
| KUWAIT     |   | X |   |   |   |   |   |
| MADAGASCAR |   |   | X |   |   |   |   |
| MALAYSIA   | X |   |   |   |   |   |   |
| MOROCCO    |   |   | X |   |   |   |   |

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| NETHERLANDS                | X |   | X |   |   |   |   |
| NEW ZEALAND                |   | X |   |   |   |   |   |
| NICARAGUA                  |   |   | X |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   |   | X |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| SINGAPORE            | X |   | X |   |   |   |   |
| SPAIN                |   |   | X |   |   |   |   |
| SRI LANKA            |   |   | X |   |   |   |   |
| TANZANIA             |   |   | X |   |   |   |   |
| UNITED ARAB EMIRATES |   | X |   |   |   |   |   |

UNITED STATES  
PRODUCTS EXPORTED:  
OIL SEED CAKE AND MEAL NES  
SUNFLOWER SEED OIL

**BUSCHLEN/MOWATT FINE ARTS LTD.** TEL: 604-682-1234  
102 - 1445 WEST GEORGIA STREET, VANCOUVER B.C., V6G2T3

MAIN CONTACT: MR. BARRIE MOWATT  
FAX: 604-685-1520 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: MAY/1988  
TOTAL STAFF: 5-9 TRADE STAFF: 4  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
JAPANESE

AUXILIARY SERVICES: CONSULTING  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ARGENTINA |   | X |   |   |   |   |   |
| AUSTRALIA | X |   |   |   |   |   |   |
| BRAZIL    |   | X |   |   |   |   |   |
| CHILE     |   | X |   |   |   |   |   |
| ENGLAND   |   | X |   |   |   |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| GERMANY, WEST |   | X |   |   |   |   |   |
| HONG KONG     | X |   |   |   |   |   |   |
| ITALY         |   | X |   |   |   |   |   |
| JAPAN         | X |   |   |   |   |   |   |
| KOREA, SOUTH  | X |   |   |   |   |   |   |

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| NETHERLANDS                |   | X |   |   |   |   |   |
| NEW ZEALAND                | X |   |   |   |   |   |   |
| NORWAY                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| SCOTLAND                   |   | X |   |   |   |   |   |

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| SINGAPORE                           |   |   | X |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| UNITED STATES  | X |   |   |   |   | X | X |
| VENEZUELA      |   | X |   |   |   |   |   |
| VIRGIN ISLANDS |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
BOOKS AND PAMPHLETS NES  
BOOKS/PAMPHLETS NES O/T THE ENGLISH LANGUAGE  
PAINTINGS AND PASTELS, EXECUTED BY HAND

**C. ITOM & CO (CANADA) LTD.** TEL: 514-866-1981  
1155 RENE LEVESQUE BLVD. W., SUITE 2916, MONTREAL QUE, H3B3Z8

MAIN CONTACT: MR. M. TAKIKAWA  
FAX: 514-861-6455 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: AUG/1989  
COUNTERTRADE ON OWN BEHALF: YES  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 100-249 TRADE STAFF:  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: JAPAN  
LANGUAGES: ENGLISH  
JAPANESE

AUXILIARY SERVICES: CONSULTING  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
CONTINUED....

# TRADING HOUSE

COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
AGENT FOR MFR/PRODUCER/PROCESSOR  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
INDEPENDENT TRADER  
METHOD OF OPERATIONS:  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ALBANIA                             |   |   |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT              | X |   | X | X |   |   |   |
| ARGENTINA                           |   |   | X |   |   |   |   |
| AUSTRALIA                           |   | X |   | X |   |   |   |
| BELGIUM                             |   | X |   | X |   |   |   |
| BRAZIL                              |   |   | X | X |   |   |   |
| BULGARIA                            |   |   |   | X |   |   |   |
| CZECHOSLOVAKIA                      |   |   |   | X |   |   |   |
| DENMARK                             |   | X |   |   |   |   |   |
| ENGLAND                             |   | X |   | X |   |   |   |
| FRANCE                              |   | X |   | X |   |   |   |
| GERMANY, EAST                       |   |   |   | X |   |   |   |
| GERMANY, WEST                       |   | X |   | X |   |   |   |
| HONG KONG                           | X |   | X |   |   |   |   |
| HUNGARY                             |   |   |   | X |   |   |   |
| INDIA                               |   |   |   | X |   |   |   |
| INDONESIA                           |   |   | X | X |   |   |   |
| ITALY                               |   |   | X | X |   |   |   |
| JAPAN                               | X |   | X | X |   |   |   |
| KOREA, SOUTH                        | X |   | X | X |   |   |   |
| KUWAIT                              |   |   |   | X |   |   |   |
| MALAYSIA                            |   | X |   | X |   |   |   |
| NORTHERN IRELAND                    |   |   |   | X |   |   |   |
| PAKISTAN                            |   |   | X | X |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          | X |   | X | X |   |   |   |
| POLAND                              |   |   |   | X |   |   |   |
| ROMANIA                             |   |   |   | X |   |   |   |
| SAUDI ARABIA                        | X |   |   | X |   |   |   |
| SCOTLAND                            |   |   |   | X |   |   |   |
| SINGAPORE                           |   |   | X |   |   |   |   |
| SUDAN                               |   |   |   | X |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| TAIWAN                              | X |   | X | X |   |   |   |
| THAILAND                            |   |   | X | X |   |   |   |
| TUNISIA                             |   |   |   | X |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   |   |   | X |   |   |   |
| UNITED ARAB EMIRATES                | X |   |   |   |   |   |   |
| UNITED STATES                       |   |   |   |   |   |   |   |
| WALES                               |   |   |   |   |   |   |   |
| YUGOSLAVIA                          |   |   |   | X |   |   |   |

## PRODUCTS EXPORTED:

ASBESTOS, UNMANUFACTURED  
CEREALS, MILLED NES  
CEREALS, UNMILLED NES  
CIVIL AIRCRAFT, FIXED WING, 2 ENGINES OR LESS  
CIVIL AIRCRAFT, FIXED WING, 3 ENGINES OR MORE  
COAL NES  
FRESHWATER FISH, FRESH OR FROZEN NES  
LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
LUMBER, DOMESTIC HARDWOODS NES  
MAN-MADE FIBRE YARN NES  
OIL SEEDS, OIL NUTS AND OIL KERNELS NES  
PAPER FOR PRINTING  
POLYETHYLENE RESINS  
PORK, FRESH OR FROZEN NES  
SALMON, FRESH OR FROZEN NES  
SHELLFISH, FRESH OR FROZEN NES  
SWINE  
TRAVEL TRAILERS  
WOOD PULP NES

C.D.M.V. INC. TEL: 514-773-6073

2999 BOUL. CHOQUETTE, SAINT-HYACINTHE, QUE., J2S6H5

B.P. 608, SAINT-HYACINTHE, QUE., J2S7C2

MAIN CONTACT: M. PIERRE RIVARD

FAX: 514-773-4370

TLX/ANSBK: 05-830515/COMVSTHY

YEARS IN INTERNATIONAL TRADE: 11 REPORTED: MAR/1990

TOTAL STAFF: 50-99 TRADE STAFF: 2

ANNUAL SALES \$000: \$25,000-49,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

AUXILIARY SERVICES: CONSULTING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| ALGERIA              | X |   |   |   |   |   |   |
| ANTARCTICA           |   | X |   |   |   |   |   |
| ARGENTINA            | X |   | X |   |   |   |   |
| BELIZE               |   | X |   |   |   |   |   |
| BENIN                |   | X |   |   |   |   |   |
| BOLIVIA              |   |   | X |   |   |   |   |
| BOTSWANA             |   |   | X |   |   |   |   |
| BRAZIL               | X |   |   |   |   |   |   |
| BURKINA FASO         |   |   | X |   |   |   |   |
| BURUNDI              |   |   | X |   |   |   |   |
| CHAD                 |   |   | X |   |   |   |   |
| CHILE                | X |   |   |   |   |   |   |
| COSTA RICA           |   | X |   |   |   |   |   |
| DENMARK              | X |   | X |   |   |   |   |
| DJIBOUTI             |   | X |   |   |   |   |   |
| ECUADOR              |   |   | X |   |   |   |   |
| EL SALVADOR          |   |   | X |   |   |   |   |
| ENGLAND              |   |   |   | X |   |   |   |
| ETHIOPIA             | X |   |   |   |   |   |   |
| FINLAND              |   | X |   |   |   |   |   |
| FRANCE               |   |   |   |   | X |   |   |
| GERMANY, WEST        |   |   |   |   | X |   |   |
| ITALY                | X |   | X |   | X |   |   |
| IVORY COAST          |   | X | X |   | X |   |   |
| JAPAN                | X |   | X |   | X |   |   |
| LUXEMBOURG           | X |   |   |   |   |   |   |
| NEW ZEALAND          |   |   | X |   | X |   |   |
| NIGERIA              | X |   |   |   |   |   |   |
| PANAMA               |   |   | X |   |   |   |   |
| PARAGUAY             |   |   | X |   |   |   |   |
| PERU                 |   |   | X |   |   |   |   |
| PORTUGAL             |   |   | X |   |   |   |   |
| REPUBLIC OF CAMEROON | X |   |   |   |   |   |   |
| SOUTH AFRICA         | X |   |   |   |   |   |   |
| SURINAM              |   |   | X |   |   |   |   |
| SWAZILAND            |   |   | X |   |   |   |   |
| SWITZERLAND          | X |   | X |   | X |   |   |
| TANZANIA             |   |   | X |   |   |   |   |
| TOGO                 |   |   | X |   |   |   |   |
| TUNISIA              |   |   | X |   |   |   |   |
| UGANDA               | X |   |   |   |   |   |   |
| UNITED STATES        | X |   | X |   | X |   |   |
| ZAIRE                | X |   |   |   |   |   |   |
| ZAMBIA               |   |   |   |   | X |   |   |
| ZIMBABWE             |   |   |   |   | X |   |   |

## PRODUCTS EXPORTED:

ANTIBIOTICS, IN DOSAGE, VETERINARY USE  
FEED SUPPLEMENT CONTG ANTIBIOTIC-VITAMIN COMB  
FEED SUPPLEMENTS CONTAINING ANTIBIOTICS  
FEED SUPPLEMENTS CONTAINING NUTRIENTS  
FEED SUPPLEMENTS NES  
IMMUNOLOGICAL AGENTS, VETERINARY USE  
MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES  
NUTRIMENTS, IN DOSAGE, VETERINARY USE  
PHYSIOTHERAPY & VETERINARY INST, EQUIP & PTS  
VETERINARY MEDICINES NES, IN DOSAGE

C.E.O. INC.

TEL: 613-966-5603

219 FOSTER AVE., BELLEVILLE, ONT., K8N3R1

P.O. BOX 312, BELLEVILLE, ONT., K8N5A5

MAIN CONTACT: MR. MICHAEL MALONEY

FAX: TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: OCT/1989

COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES

TOTAL STAFF: 5-9 TRADE STAFF: 2

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES: CONSULTING

AREA OF SPECIALTIES: OTHER

METHOD OF OPERATIONS: OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ANDORRA   |   | X |   |   |   |   |   |
| ARGENTINA |   | X |   |   |   |   |   |
| AUSTRALIA | X |   |   |   |   |   |   |
| AUSTRIA   |   | X |   |   |   |   |   |
| AZORES    |   | X |   |   |   |   |   |
| BAHAMAS   |   | X |   |   |   |   |   |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| BARBADOS       |   | X |   |   |   |   |   |
| BELGIUM        |   | X |   |   |   | X |   |
| BERMUDA        |   | X |   |   |   |   |   |
| BRAZIL         |   | X |   |   |   |   |   |
| DENMARK        |   | X |   |   |   |   |   |
| ENGLAND        | X |   |   |   |   |   |   |
| FINLAND        |   | X |   |   |   |   |   |
| FRANCE         |   | X |   |   |   |   |   |
| GERMANY, WEST  | X |   |   |   |   |   |   |
| GIBRALTAR      |   | X |   |   |   |   |   |
| GREECE         |   | X |   |   |   |   |   |
| ICELAND        |   | X |   |   |   |   |   |
| IRELAND        | X |   |   |   |   |   |   |
| ITALY          |   | X |   |   |   |   |   |
| JAMAICA        |   | X |   |   |   |   |   |
| LIECHTENSTEIN  |   | X |   |   |   |   |   |
| LUXEMBOURG     |   | X |   |   |   |   |   |
| MALTA          |   | X |   |   |   |   |   |
| MONACO         |   | X |   |   |   |   |   |
| NETHERLANDS    |   | X |   |   |   |   |   |
| NEW ZEALAND    | X |   |   |   |   |   |   |
| NORWAY         |   | X |   |   |   |   |   |
| PORTUGAL       |   | X |   |   |   |   |   |
| SAUDI ARABIA   |   | X |   |   |   |   |   |
| SCOTLAND       | X |   |   |   |   |   |   |
| SPAIN          |   | X |   |   |   |   |   |
| SWEDEN         |   | X |   |   |   |   |   |
| SWITZERLAND    |   | X |   |   |   |   |   |
| TASMANIA       |   | X |   |   |   |   |   |
| UNITED STATES  | X |   |   |   |   |   |   |
| VENEZUELA      |   | X |   |   |   |   |   |
| VIRGIN ISLANDS |   | X |   |   |   |   |   |
| WALES          | X |   |   |   |   |   |   |

PRODUCTS EXPORTED:  
ELECTRONIC COMPUTERS AND PARTS

C.M.E. BLASTING & MINING EQUIPMENT LTD TEL: 416-849-4530

36 CAMEO ST., OAKVILLE, ONT. L6J5Y1  
MAIN CONTACT: MR. ROBERT SJOLANDER  
FAX: 416-849-4532 TLX/ANSBK: 06982283/CME OKVL  
YEARS IN INTERNATIONAL TRADE: 8 REPORTED: JAN/1990  
TOTAL STAFF: 4 TRADE STAFF: 4  
ANNUAL SALES \$000: \$100-199  
PARENT COUNTRY: SWEDEN  
LANGUAGES: ENGLISH  
SWEDISH

AREA OF SPECIALTIES: WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN              |   | X |   |   |   |   |   |
| ALGERIA                  |   | X |   |   |   |   |   |
| ANGOLA                   |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT   |   | X |   |   |   |   |   |
| ARGENTINA                |   | X |   |   |   |   |   |
| AUSTRALIA                | X |   |   |   |   |   |   |
| AUSTRIA                  |   | X |   |   |   |   |   |
| BANGLADESH               |   | X |   |   |   |   |   |
| BOLIVIA                  |   | X |   |   |   |   |   |
| BRAZIL                   |   | X |   |   |   |   |   |
| BULGARIA                 |   | X |   |   |   |   |   |
| BURMA                    |   | X |   |   |   |   |   |
| CANARY ISLANDS           |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |
| CHAD                     |   | X |   |   |   |   |   |
| CHILE                    | X | X |   |   |   |   |   |
| COLOMBIA                 |   | X |   |   |   |   |   |
| CONGO                    |   | X |   |   |   |   |   |
| COSTA RICA               |   | X |   |   |   |   |   |
| CUBA                     |   | X |   |   |   |   |   |
| CYPRUS                   |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA           |   | X |   |   |   |   |   |
| ECUADOR                  |   | X |   |   |   |   |   |
| EL SALVADOR              |   | X |   |   |   |   |   |
| ENGLAND                  |   | X |   |   |   |   |   |
| EQUATORIAL GUINEA        |   | X |   |   |   |   |   |
| FIIJI                    |   | X |   |   |   |   |   |
| FINLAND                  |   | X |   |   |   |   |   |
| FRANCE                   |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| FRENCH GUIANA              |   | X |   |   |   |   |   |
| GAMBIA                     |   | X |   |   |   |   |   |
| GERMANY, EAST              |   | X |   |   |   |   |   |
| GERMANY, WEST              |   | X |   |   |   | X |   |
| GHANA                      |   | X |   |   |   |   |   |
| GIBRALTAR                  |   | X |   |   |   |   |   |
| GREECE                     |   | X |   |   |   |   |   |
| GREENLAND                  |   | X |   |   |   |   |   |
| GUINEA                     |   | X |   |   |   |   |   |
| HONG KONG                  | X | X |   |   |   |   |   |
| HUNGARY                    |   | X |   |   |   |   |   |
| ICELAND                    |   | X |   |   |   |   |   |
| INDIA                      | X | X |   |   |   |   |   |
| INDONESIA                  |   | X |   |   |   |   |   |
| IRAN                       |   | X |   |   |   |   |   |
| IRAQ                       |   | X |   |   |   |   |   |
| IRELAND                    |   | X |   |   |   |   |   |
| ISRAEL                     |   | X |   |   |   |   |   |
| ITALY                      |   | X |   |   |   |   |   |
| IVORY COAST                |   | X |   |   |   |   |   |
| JAMAICA                    |   | X |   |   |   |   |   |
| JAPAN                      | X | X |   |   |   |   |   |
| JORDAN                     |   | X |   |   |   |   |   |
| KENYA                      |   | X |   |   |   |   |   |
| KOREA, SOUTH               |   | X |   |   |   |   |   |
| LEBANON                    |   | X |   |   |   |   |   |
| LIBERIA                    |   | X |   |   |   |   |   |
| LIBYA                      |   | X |   |   |   |   |   |
| LIECHTENSTEIN              |   | X |   |   |   |   |   |
| LUXEMBOURG                 |   | X |   |   |   |   |   |
| MADAGASCAR                 |   | X |   |   |   |   |   |
| MADEIRA                    |   | X |   |   |   |   |   |
| MALAWI                     |   | X |   |   |   |   |   |
| MALAYSIA                   |   | X |   |   |   |   |   |
| MALTA                      |   | X |   |   |   |   |   |
| MEXICO                     |   | X |   |   |   |   |   |
| MONACO                     |   | X |   |   |   |   |   |
| MOROCCO                    |   | X |   |   |   |   |   |
| MOZAMBIQUE                 |   | X |   |   |   |   |   |
| NAMIBIA                    |   | X |   |   |   |   |   |
| NEW ZEALAND                | X | X |   |   |   |   |   |
| NICARAGUA                  |   | X |   |   |   |   |   |
| NIGER                      |   | X |   |   |   |   |   |
| NIGERIA                    |   | X |   |   |   |   |   |
| NORTHERN IRELAND           |   | X |   |   |   |   |   |
| NORWAY                     |   | X |   |   |   |   | X |
| OMAN                       |   | X |   |   |   |   |   |
| PAKISTAN                   |   | X |   |   |   |   |   |
| PANAMA                     |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA           |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PERU                       |   | X |   |   |   |   |   |
| PHILIPPINES                |   | X |   |   |   |   |   |
| POLAND                     |   | X |   |   |   |   |   |
| PORTUGAL                   | X | X |   |   |   |   |   |
| PUERTO RICO                |   | X |   |   |   |   |   |
| QATAR                      |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON       |   | X |   |   |   |   |   |
| ROMANIA                    |   | X |   |   |   |   |   |
| SAMOA ISLANDS              |   | X |   |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |
| SENEGAL                    |   | X |   |   |   |   |   |
| SEYCHELLES                 |   | X |   |   |   |   |   |
| SIERRA LEONE               |   | X |   |   |   |   |   |
| SINGAPORE                  | X |   |   |   |   |   |   |
| SOLOMON ISLANDS            |   | X |   |   |   |   |   |
| SOUTH AFRICA               | X | X |   |   |   |   |   |
| SPAIN                      | X | X |   |   |   |   |   |
| SRI LANKA                  |   | X |   |   |   |   |   |
| SUDAN                      |   | X |   |   |   |   |   |
| SWAZILAND                  |   | X |   |   |   |   |   |
| SWEDEN                     | X | X |   |   |   | X |   |
| SWITZERLAND                |   | X |   |   |   |   |   |
| SYRIA                      |   | X |   |   |   |   |   |
| TAIWAN                     | X | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| TANZANIA             |   | X |   |   |   |   |   |
| TASMANIA             |   | X |   |   |   |   |   |
| THAILAND             | X |   |   |   |   |   |   |
| TUNISIA              |   | X |   |   |   |   |   |
| TURKEY               |   | X |   |   |   |   |   |
| UGANDA               |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES |   | X |   |   |   |   |   |
| UNITED STATES        |   |   |   |   |   | X |   |
| URUGUAY              |   | X |   |   |   |   |   |
| VENEZUELA            |   | X |   |   |   |   |   |
| VIETNAM              |   | X |   |   |   |   |   |
| VIRGIN ISLANDS       |   | X |   |   |   |   |   |
| YEMEN                |   | X |   |   |   |   |   |
| YEMEN, SOUTH         |   | X |   |   |   |   |   |
| YUGOSLAVIA           |   | X |   |   |   |   |   |
| ZAIRE                |   | X |   |   |   |   |   |
| ZAMBIA               |   | X |   |   |   |   |   |
| ZIMBABWE             | X | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

CORE DRILLS AND CORE DRILL BITS, AND PARTS  
MINING & QUARRYING MACHY, EQUIP & PARTS NES  
ROCK DRILL BITS NES  
ROCK DRILL PARTS NES  
ROCK DRILLS NES

C.R. WIDMAN INTERNATIONAL LIMITED TEL: 604-669-5635

840-1100 MELVILLE ST., VANCOUVER, B.C., V6E4A6  
MAIN CONTACT: MR. DAVID WEI  
FAX: 604-684-4972 TLX/ANSBK: 04-54608  
YEARS IN INTERNATIONAL TRADE: 11 REPORTED: OCT/1989  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 4 TRADE STAFF: 4  
ANNUAL SALES \$000:  
PARENT COUNTRY: CANADA  
LANGUAGES: CANTONESE  
ENGLISH  
FRENCH  
MANDARIN

AUXILIARY SERVICES: CONSULTING  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| KOREA, SOUTH               |   | X |   |   |   |   |   |
| NEW ZEALAND                |   | X | X |   | X | X |   |
| PEOPLE'S REPUBLIC OF CHINA | X |   | X |   | X | X |   |
| TAIWAN                     |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
LUMBER, HEMLOCK

C-TRAN DEVELOPMENT INC. TEL: 416-443-9950

101 DUNCAN MILL ROAD SUITE #101, DON MILLS ONT., M3B1Z3  
MAIN CONTACT: MR. STEVE ROBERTS  
FAX: 416-443-9957 TLX/ANSBK: 06-966527  
YEARS IN INTERNATIONAL TRADE: 11 REPORTED: MAY/1988  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 10-19 TRADE STAFF: 10-19  
ANNUAL SALES \$000: \$25,000-49,999  
PARENT COUNTRY: CANADA  
LANGUAGES: CHINESE  
ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|         | E | I | B | S | A | R | W |
|---------|---|---|---|---|---|---|---|
| BELGIUM |   | X |   |   |   |   |   |
| BRAZIL  |   |   |   |   | X |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ENGLAND                    |   |   | X |   |   |   |   |
| FINLAND                    |   |   | X |   |   |   |   |
| FRANCE                     |   |   | X |   |   |   |   |
| GERMANY, WEST              |   |   | X |   |   |   |   |
| HONG KONG                  |   |   |   |   | X |   |   |
| JAPAN                      |   |   |   |   |   | X |   |
| JORDAN                     |   |   | X |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA | X |   |   | X |   |   |   |
| SPAIN                      |   |   | X |   |   | X |   |
| UNITED STATES              |   |   | X | X |   |   |   |

## PRODUCTS EXPORTED:

COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
MINING & QUARRYING MACHY, EQUIP & PARTS NES  
PETROLEUM & GAS FIELD PRODUCTION EQUIP, & PTS  
ROLLING MILL MACHINERY AND PARTS NES  
SPECIAL INDUSTRY MACHINERY, EQUIP & PTS NES

CALESE INVESTMENTS INC.  
SEE... CALESE TRADING COMPANY

CALESE TRADING COMPANY TEL: 416-238-8400

1150 EGLINGTON AVE. E. SUITE 201, MISSISSAUGA, ONT., L4W2M6  
P.O. BOX 445 STN. "L", TORONTO, ONT., M6E4Z3  
MAIN CONTACT: MR. H.W. LASHLEY  
FAX: 416-238-8401 TLX/ANSBK: 06-217622  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: JUN/1989  
TOTAL STAFF: 4 TRADE STAFF: 2  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES:

CONSOLIDATION  
DOCUMENTATION  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ARUBA                        |   | X |   |   |   |   |   |
| BAHAMAS                      |   | X |   |   |   |   |   |
| BARBADOS                     | X |   |   |   |   | X |   |
| BELIZE                       |   | X |   |   |   |   |   |
| BERMUDA                      |   | X |   |   |   |   |   |
| CURACAO                      |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC           |   | X |   |   |   |   |   |
| JAMAICA                      | X |   |   |   |   |   | X |
| LEEWARD AND WINDWARD ISLANDS | X |   |   |   |   |   | X |
| PANAMA                       |   | X |   |   |   |   |   |
| PUERTO RICO                  |   | X |   |   |   |   |   |
| SURINAM                      |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO          | X |   |   |   |   |   | X |
| VENEZUELA                    |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

BEANS, CANNED NES  
CARROTS, CANNED  
CHEMICALLY MODIFIED OILS, FATS AND WAXES  
CORN, CANNED  
DRESSINGS AND SPREADS NES  
FISH, SALTED AND/OR DRIED  
FOOD PREPARATIONS NES  
FRUIT JUICE CONCENTRATES, NOT FROZEN NES  
MEAT, CURED NES  
MIXTURES/RESIDUES/DERIV OF OILS/FATS/WAX NES  
ORANGE JUICE CONCENTRATES, NOT FROZEN  
PEAS, DRIED NES  
SALT AND BRINE  
SAUCES NES  
TOMATO JUICE, CANNED  
TOMATO PASTE, CANNED  
TOMATOES, CANNED NES  
VEGETABLES AND VEGETABLE JUICES, CANNED NES

CAIKINS & BURKE LIMITED TEL: 604-669-3741

800-1500 WEST GEORGIA ST., VANCOUVER, B.C., V6G2Z6  
MAIN CONTACT: MR. DAVID CAIKINS  
FAX: 604-669-9732 TLX/ANSBK: 04-508829/KINCAL VCR  
YEARS IN INTERNATIONAL TRADE: 67 REPORTED: NOV/1989  
TOTAL STAFF: 50-99 TRADE STAFF: 20-49  
ANNUAL SALES \$000:

CONTINUED....

# TRADING HOUSE

PARENT COUNTRY: CANADA

LANGUAGES: CANTONESE  
ENGLISH  
FRENCH  
SPANISH  
TAGALOG  
TURKISH

AUXILIARY SERVICES:

CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
COMMODITIES/PRIMARY PRODUCTS TRADING  
INDEPENDENT TRADER

AREA OF SPECIALTIES:

METHOD OF OPERATIONS: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ARGENTINA                    |   | X |   |   |   |   |   |
| ARUBA                        |   | X |   |   |   |   |   |
| AUSTRALIA                    | X |   |   |   |   |   |   |
| BAHAMAS                      |   | X |   |   |   |   |   |
| BAHRAIN                      |   | X |   |   |   |   |   |
| BARBADOS                     |   | X |   |   |   |   |   |
| BELGIUM                      | X |   |   |   |   |   |   |
| BELIZE                       |   | X |   |   |   |   |   |
| BERMUDA                      |   | X |   |   |   |   |   |
| BOLIVIA                      |   | X |   |   |   |   |   |
| BONAIRE                      |   | X |   |   |   |   |   |
| BRAZIL                       |   | X |   |   |   |   |   |
| CANARY ISLANDS               |   | X |   |   |   |   |   |
| CAYMAN ISLANDS               |   | X |   |   |   |   |   |
| CHILE                        |   | X |   |   |   |   |   |
| COLOMBIA                     |   | X |   |   |   |   |   |
| COOK ISLANDS                 |   | X |   |   |   |   |   |
| COSTA RICA                   |   | X |   |   |   |   |   |
| CUBA                         |   | X | X |   |   |   |   |
| CURACAO                      |   | X |   |   |   |   |   |
| CYPRUS                       |   | X |   |   |   |   |   |
| DENMARK                      | X |   |   |   |   |   |   |
| DOMINICAN REPUBLIC           |   | X |   |   |   |   |   |
| ECUADOR                      |   | X |   |   |   |   |   |
| EL SALVADOR                  |   | X |   |   |   |   |   |
| ENGLAND                      | X |   |   |   |   |   |   |
| FIJI                         |   | X |   |   |   |   |   |
| FINLAND                      |   | X |   |   |   |   |   |
| FRANCE                       | X |   |   |   |   |   |   |
| GERMANY, WEST                | X |   |   |   |   |   |   |
| GREECE                       | X |   |   |   |   |   |   |
| GREENLAND                    |   | X |   |   |   |   |   |
| GUAM                         |   | X |   |   |   |   |   |
| GUATEMALA                    |   | X |   |   |   |   |   |
| HAITI                        |   | X |   |   |   |   |   |
| HONDURAS                     |   | X |   |   |   |   |   |
| HONG KONG                    | X |   | X |   |   |   |   |
| ICELAND                      |   | X |   |   |   |   |   |
| INDONESIA                    |   | X |   |   |   |   |   |
| IRELAND                      | X |   |   |   |   |   |   |
| ISRAEL                       |   | X |   |   |   |   |   |
| ITALY                        | X |   |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| JAPAN                        | X | X | X |   |   |   |   |
| JORDAN                       |   | X |   |   |   |   |   |
| KOREA, SOUTH                 |   |   | X |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| LIECHTENSTEIN                |   | X |   |   |   |   |   |
| LUXEMBOURG                   |   | X |   |   |   |   |   |
| MALAYSIA                     | X |   |   |   |   |   |   |
| MALTA                        | X |   |   |   |   |   |   |
| MAURITANIA                   | X |   |   |   |   |   |   |
| MEXICO                       | X |   |   |   |   |   |   |
| MONACO                       |   | X |   |   |   |   |   |
| NETHERLANDS                  | X |   |   |   |   |   |   |
| NEW CALEDONIA                |   | X |   |   |   |   |   |
| NEW ZEALAND                  | X |   |   |   |   |   |   |
| NORWAY                       |   | X |   |   |   |   |   |
| PANAMA                       |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA             |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   |   |   | X |   |   |   |   |
| PERU                         |   | X |   |   |   |   |   |
| POLAND                       |   | X |   |   |   |   |   |
| PORTUGAL                     |   | X |   |   |   |   |   |
| PUERTO RICO                  |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| SAMOA ISLANDS            |   | X |   |   |   |   |   |
| SAUDI ARABIA             |   | X |   |   |   |   |   |
| SCOTLAND                 |   | X |   |   |   |   |   |
| SEYCHELLES               |   | X |   |   |   |   |   |
| SINGAPORE                | X |   | X |   |   |   |   |
| SOLOMON ISLANDS          |   | X |   |   |   |   |   |
| SOUTH AFRICA             |   | X |   |   |   |   |   |
| SPAIN                    | X |   |   |   |   |   |   |
| SURINAM                  |   | X |   |   |   |   |   |
| SWEDEN                   | X |   |   |   |   |   |   |
| SWITZERLAND              | X |   |   |   |   |   |   |
| TAHITI                   |   | X |   |   |   |   |   |
| TAIWAN                   |   |   | X |   |   |   |   |
| TASMANIA                 |   | X |   |   |   |   |   |
| THAILAND                 |   | X | X |   |   |   |   |
| TONGA                    |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO      |   | X |   |   |   |   |   |
| TURKEY                   |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES     |   | X |   |   |   |   |   |
| UNITED STATES            |   | X | X |   |   |   |   |
| URUGUAY                  |   | X |   |   |   |   |   |
| VENEZUELA                |   | X |   |   |   |   |   |
| VIRGIN ISLANDS           |   | X |   |   |   |   |   |
| WALES                    |   | X |   |   |   |   |   |
| YEMEN, SOUTH             |   | X |   |   |   |   |   |
| YEMEN, SOUTH             |   | X |   |   |   |   |   |
| YUGOSLAVIA               |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:

COD, FRESH OR FROZEN  
FISH AND FISH PRODUCTS, CANNED NES  
FRUITS AND PRODUCTS, CANNED NES  
HALIBUT, FRESH OR FROZEN  
JAMS, JELLIES AND PRESERVES, CANNED  
MIXED FRUITS, CANNED NES  
SALMON, CANNED  
SALMON, FRESH OR FROZEN

CAMBRIAN TRADING HOUSE LTD.

TEL: 613-233-3111

200-67A SPARKS ST., OTTAWA, ONTARIO, K1P5A5

MAIN CONTACT: MR. DAVID C. HAMILTON

FAX: 613-233-8236 TLX/ANSBK: 053-4399

YEARS IN INTERNATIONAL TRADE: 14 REPORTED: OCT/1988

TOTAL STAFF: 10-19 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: CHINESE

ENGLISH

FRENCH

JAPANESE

SPANISH

AUXILIARY SERVICES:

CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES:

COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS:

AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| AUSTRALIA                  | X |   |   |   |   |   |   |
| AUSTRIA                    | X |   |   |   |   |   |   |
| CHILE                      |   |   | X |   |   |   |   |
| COSTA RICA                 |   |   | X |   |   |   |   |
| DOMINICAN REPUBLIC         |   |   | X |   |   |   |   |
| ECUADOR                    | X |   | X | X |   |   | X |
| ENGLAND                    | X |   |   | X |   |   |   |
| GERMANY, WEST              | X |   |   |   | X |   | X |
| GREECE                     |   |   | X |   |   |   |   |
| INDONESIA                  | X |   | X |   |   |   |   |
| JAMAICA                    |   |   | X |   |   |   |   |
| NETHERLANDS                | X | X | X |   | X |   | X |
| PEOPLE'S REPUBLIC OF CHINA |   | X | X |   |   |   |   |
| PERU                       | X |   | X |   |   | X | X |
| SWITZERLAND                | X |   |   |   | X |   | X |
| THAILAND                   | X |   | X |   |   |   |   |

CONTINUED....

# TRADING HOUSE

## PRODUCTS EXPORTED:

AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
COOKING UTENSILS AND PARTS NES  
HOUSEHOLD AND PERSONAL EQUIPMENT & PARTS NES  
KITCHEN AND TABLE CUTLERY NES  
TABLEWARE NES

## CAN-AM-TRIC ENTERPRISES INC.

TEL: 306-525-9911

1237 ALBERT STREET, REGINA, SASK. S4P3W5

P.O. BOX 4154, REGINA, SASK. S4P3W5

MAIN CONTACT: MR. EUGENE A. NZERIBE

FAX: 306-565-3383

TLX/ANSBK: 071-2603/CAN AM-TRIC REG

YEARS IN INTERNATIONAL TRADE: 4 REPORTED: OCT/1989

COUNTERTRADE ON OWN BEHALF: YES

COUNTERTRADE FOR OTHER COMPANIES: YES

COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES

TOTAL STAFF: 3 TRADE STAFF: 2

ANNUAL SALES \$000: \$500-999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

IBO

SWAHILI

YORUBA

## AUXILIARY SERVICES:

CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
OTHER  
SHIPPING-INTERNATIONAL  
WAREHOUSING

## AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER  
PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
EXPORT MANAGEMENT CO./DIV. OF CON. CO.  
INDEPENDENT TRADER  
OTHER

## FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| ALGERIA                  | X | X |   |   |   |   |   |
| ANGOLA                   |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT   |   | X |   |   |   |   |   |
| BENIN                    | X | X |   |   |   |   | X |
| BOTSWANA                 |   | X |   |   |   |   |   |
| BRAZIL                   |   |   | X |   |   |   |   |
| BURKINA FASO             |   | X |   |   |   |   |   |
| BURUNDI                  |   | X |   |   |   |   |   |
| CANARY ISLANDS           |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS       |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC | X | X |   |   |   |   | X |
| CHAD                     |   | X |   |   |   |   |   |
| CONGO                    |   | X |   |   |   |   |   |
| DJIBOUTI                 |   | X |   |   |   |   |   |
| ENGLAND                  |   |   | X |   |   |   |   |
| ETHIOPIA                 |   | X |   |   |   |   |   |
| FRANCE                   |   |   | X |   |   |   |   |
| GABON                    |   | X |   |   |   |   | X |
| GAMBIA                   | X | X |   |   |   |   | X |
| GERMANY, WEST            |   |   | X |   |   |   |   |
| GHANA                    | X | X | X |   | X | X | X |
| GUINEA                   |   | X |   |   |   | X |   |
| GUINEA-BISSAU            |   | X |   |   |   |   |   |
| HONG KONG                |   |   | X |   |   |   |   |
| ITALY                    |   |   | X |   |   |   |   |
| IVORY COAST              | X | X | X |   | X | X | X |
| JAMAICA                  |   | X |   |   |   |   |   |
| JAPAN                    |   |   | X |   |   |   |   |
| KENYA                    | X | X | X |   | X | X | X |
| LESOTHO                  |   | X |   |   |   |   |   |
| LIBERIA                  |   | X |   |   |   |   | X |
| LIBYA                    |   | X |   |   |   |   |   |
| MADAGASCAR               |   | X |   |   |   |   |   |
| MALAWI                   | X | X |   |   |   | X |   |
| MALI                     | X | X |   |   |   | X |   |
| MAURITANIA               |   | X |   |   |   |   |   |
| MAURITIUS                |   | X |   |   |   |   |   |
| MOROCCO                  |   | X |   |   |   |   |   |
| MOZAMBIQUE               |   | X |   |   |   |   |   |
| NIGER                    |   | X |   |   |   |   |   |

## FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| NIGERIA                    | X | X | X |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   |   | X |   |   |   |   |
| REPUBLIC OF CAMEROON       | X | X |   |   |   | X | X |
| REUNION                    |   | X |   |   |   |   |   |
| RWANDA                     |   | X |   |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |
| SENEGAL                    |   | X |   |   |   |   | X |
| SEYCHELLES                 |   | X |   |   |   |   |   |
| SIERRA LEONE               |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC           |   | X |   |   |   |   |   |
| SOUTH AFRICA               |   | X |   |   |   |   |   |
| SUDAN                      |   | X |   |   |   |   |   |
| SWAZILAND                  |   | X |   |   |   |   |   |
| TAIWAN                     |   |   | X |   |   |   |   |
| TANZANIA                   | X | X |   |   |   |   | X |
| TOGO                       |   | X |   |   |   |   |   |
| TUNISIA                    |   | X |   |   |   |   |   |
| TURKEY                     |   | X |   |   |   |   |   |
| UGANDA                     | X | X |   |   |   |   | X |
| UNITED ARAB EMIRATES       |   | X |   |   |   |   |   |
| UNITED STATES              |   | X |   |   |   |   |   |
| WESTERN SAHARA             |   | X |   |   |   |   |   |
| ZAMBIA                     |   | X |   |   |   | X | X |
| ZIMBABWE                   |   | X |   |   |   |   | X |

## PRODUCTS EXPORTED:

AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
AIR CONDITIONING UNITS NES  
AIRCRAFT NES  
BEEF, FRESH OR FROZEN NES  
BEEF, FROZEN, BONELESS  
CATTLE NES  
CEMENT NES  
CEREALS, MILLED NES  
CEREALS, UNMILLED NES  
COMMERCIAL & IND. TELECOM EQUIP NES, EXC PTS  
ELECTRONIC COMPUTERS AND PARTS  
FARM IRRIGATION SYSTEMS AND PARTS  
FEED CONCENTRATES AND COMPLETE FEEDS NES  
FISH AND FISH PRODUCTS, CANNED NES  
FLOUR AND GRIST MILL MACHINERY, AND PARTS  
GENERAL PURPOSE INDUSTRIAL MACHY & PARTS NES  
GYMNASIUM/EXERCISE/HEALTH STUDIO EQUIP & PTS  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
LABORATORY INSTRUMENTS & APPARATUS & PTS NES  
LEATHER END PRODUCTS NES  
MATERIALS HANDLING EQUIPMENT AND PARTS NES  
MEASURING AND MEASURING-CONTROLLING INST NES  
MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES  
MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES  
MINERAL WATERS, NATURAL AND ARTIFICIAL  
PAPER FOR PRINTING  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
PASSENGER AUTOMOBILES NES & PASS AUTO CHASSIS  
PLATE/FLOAT GLASS NES  
PLEASURE AND SPORTING CRAFT NES  
PLEASURE AND SPORTING CRAFT, SELF-PROPELLED  
POTASSIUM CHLORIDE /MURIATE OF POTASH/  
POULTRY FARM & APIARY MACHY, EQUIP & PTS NES  
POULTRY, FRESH OR FROZEN NES  
RAILWAY, STREET RAILWAY AND IND RAIL CARS NES  
REBUILT AND USED TIRES  
SAWS & SAWMILL MACHINERY, EQUIPMENT & PTS NES  
SELF-CONTD GEN SETS & LIGHTING OUTFITS NES  
SHEEP  
SPECTACLE AND EYEGLASS FRAMES  
SPECTACLES & EYEGLASSES COMP/W LENSES NES  
STATIONERS' AND OFFICE SUPPLIES NES  
STONE, CLAY AND CONCRETE END PRODUCTS NES  
TECHNICAL MODELS FOR DEMO/INSTRUCTION & PTS  
TELEGRAPH APPARATUS, EQUIPMENT & SPECIFIC PTS  
TELEPHONE APPARATUS, EQUIPMENT & SPECIFIC PTS  
TELEVISION RECEIVING SETS NES, OVER 19"  
TELEVISION RECEIVING SETS NES, UNDER 19"  
TELEVISION RECEIVING SETS NES, 19 INCHES  
TELEVISION RECEIVING SETS, COLOR, OVER 19"  
TELEVISION RECEIVING SETS, COLOR, UNDER 19"  
TELEVISION RECEIVING SETS, COLOR, 19 INCHES  
TRAILERS NES  
TRUCKS & CHASSIS, COMM, GVW NOT > 6000 LBS, NEW  
TRUCKS, TRUCK TRAC & CHASSIS, COMM, NEW NES  
WHEEL TRACTORS, NEW NES

## CAN-AM-TRIC INTERNATIONAL

SEE... CAN-AM-TRIC ENTERPRISES INC.

CONTINUED....



# TRADING HOUSE

## CAN-NAM TRIMEX INC.

TEL: 306-665-5505

7 - 510 - 45TH ST. W. SASKATOON, SASK., S7L6H2  
 MAIN CONTACT: MR. DANIEL MOWREY  
 FAX: 306-665-5506 TLX/ANSBK: 07421574/CAN NAM SK  
 YEARS IN INTERNATIONAL TRADE: 1 REPORTED: MAR/1989  
 TOTAL STAFF: 2 TRADE STAFF: 2  
 ANNUAL SALES \$000: \$500-999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 VIETNAMESE

AUXILIARY SERVICES: CONSULTING  
 OTHER

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
 WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| AUSTRALIA      |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA |   | X |   |   |   |   |   |
| ENGLAND        |   | X |   |   |   |   |   |
| FRANCE         |   | X |   |   |   |   |   |
| GERMANY, WEST  |   | X |   |   |   |   |   |

|                            |   |   |   |   |  |  |   |
|----------------------------|---|---|---|---|--|--|---|
| HONG KONG                  | X |   | X | X |  |  | X |
| INDONESIA                  |   | X |   |   |  |  |   |
| KOREA, SOUTH               | X |   | X |   |  |  |   |
| NORWAY                     |   | X |   |   |  |  |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |  |  |   |

|             |  |   |   |  |  |  |  |
|-------------|--|---|---|--|--|--|--|
| PHILIPPINES |  | X | X |  |  |  |  |
| SCOTLAND    |  | X |   |  |  |  |  |
| SINGAPORE   |  | X |   |  |  |  |  |
| SWEDEN      |  | X |   |  |  |  |  |
| SWITZERLAND |  | X |   |  |  |  |  |

|               |   |   |   |   |   |   |   |
|---------------|---|---|---|---|---|---|---|
| TAIWAN        |   | X | X |   |   |   |   |
| THAILAND      |   | X |   |   |   |   |   |
| UNITED STATES |   | X |   |   |   |   |   |
| VIETNAM       | X |   | X | X | X | X | X |

### PRODUCTS EXPORTED:

ALE, LAGER, PORTER AND STOUT  
 FERMENTED ALCOHOLIC BEVERAGES NES  
 FLOORING AND WALL COVERING NES  
 LIQUEURS  
 PACKAGING MACHINERY AND PARTS NES  
 PETROLEUM & GAS FIELD PRODUCTION EQUIP. & PTS  
 PULP MILL MACHINERY AND PARTS  
 SHELLFISH, FRESH OR FROZEN NES  
 TABLE NAPKINS, PAPER  
 TOWELS NES

## CANADA PACKERS INC. INT'L TRADE DIV.

TEL: 416-480-8901

3080 YONGE ST., SUITE 2000, TORONTO, ONT., M4N3N1  
 MAIN CONTACT: MR. M.E. BILYEA  
 FAX: 416-480-8950 TLX/ANSBK: 06217644/PACKERS  
 YEARS IN INTERNATIONAL TRADE: 61 REPORTED: JUN/1989  
 COUNTERTRADE ON OWN BEHALF: YES  
 COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
 TOTAL STAFF: 50-99 TRADE STAFF: 20-49  
 ANNUAL SALES \$000: \$50,000+  
 PARENT COUNTRY: CANADA  
 LANGUAGES: CANTONESE  
 CHINESE  
 ENGLISH  
 FRENCH  
 GERMAN  
 ITALIAN  
 PORTUGUESE  
 SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
 CONSULTING  
 DOCUMENTATION  
 FINANCING ARRANGEMENTS, GENERAL  
 OTHER

AREA OF SPECIALTIES: SHIPPING-INTERNATIONAL  
 COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 PROJECT IMPLEMENTING, PROJECT MANAGING  
 WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ARGENTINA | X |   | X |   |   |   | X |
| ARUBA     | X |   |   |   |   |   | X |
| AUSTRALIA | X |   | X | X |   |   | X |
| BAHAMAS   | X |   |   |   |   |   | X |
| BARBADOS  | X |   |   |   |   |   | X |
| BELGIUM   | X |   |   |   |   |   | X |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| BERMUDA        | X |   |   |   |   |   | X |
| BONAIRE        | X |   |   |   |   |   | X |
| BRAZIL         |   |   | X |   |   |   |   |
| CAYMAN ISLANDS | X |   |   |   |   |   | X |
| CHILE          | X |   | X |   |   |   | X |

|                |   |  |   |  |  |  |   |
|----------------|---|--|---|--|--|--|---|
| CUBA           | X |  |   |  |  |  | X |
| CURACAO        | X |  |   |  |  |  | X |
| CYPRUS         | X |  |   |  |  |  | X |
| CZECHOSLOVAKIA | X |  | X |  |  |  |   |
| DENMARK        | X |  | X |  |  |  | X |

|                    |   |   |   |   |  |  |   |
|--------------------|---|---|---|---|--|--|---|
| DOMINICAN REPUBLIC | X |   |   |   |  |  | X |
| ECUADOR            | X |   |   |   |  |  |   |
| ENGLAND            | X |   | X | X |  |  | X |
| FINLAND            | X | X |   |   |  |  |   |
| FRANCE             | X |   | X |   |  |  | X |

|               |   |   |   |   |  |  |   |
|---------------|---|---|---|---|--|--|---|
| GERMANY, WEST | X |   | X | X |  |  | X |
| GIBRALTAR     |   |   | X |   |  |  |   |
| GREECE        |   | X |   |   |  |  |   |
| HAITI         | X |   |   |   |  |  | X |
| HONG KONG     | X |   | X | X |  |  | X |

|           |   |   |   |  |  |  |   |
|-----------|---|---|---|--|--|--|---|
| HUNGARY   |   |   | X |  |  |  |   |
| INDIA     | X |   |   |  |  |  | X |
| INDONESIA |   | X |   |  |  |  |   |
| IRELAND   | X |   | X |  |  |  |   |
| ITALY     | X |   |   |  |  |  | X |

|                              |   |  |   |   |  |  |   |
|------------------------------|---|--|---|---|--|--|---|
| JAMAICA                      | X |  |   |   |  |  | X |
| JAPAN                        | X |  | X | X |  |  | X |
| KOREA, SOUTH                 | X |  |   |   |  |  | X |
| LEEWARD AND WINDWARD ISLANDS | X |  |   |   |  |  | X |
| MACAU                        | X |  |   |   |  |  |   |

|             |   |  |   |   |  |  |   |
|-------------|---|--|---|---|--|--|---|
| MALAYSIA    | X |  | X |   |  |  | X |
| MALTA       | X |  |   |   |  |  | X |
| MEXICO      | X |  | X | X |  |  | X |
| NETHERLANDS | X |  | X |   |  |  | X |
| NEW ZEALAND | X |  | X |   |  |  | X |

|                  |   |   |   |   |  |  |   |
|------------------|---|---|---|---|--|--|---|
| NICARAGUA        |   |   | X |   |  |  |   |
| NORTHERN IRELAND |   |   |   | X |  |  |   |
| NORWAY           | X |   |   |   |  |  | X |
| PAKISTAN         |   | X |   |   |  |  |   |
| PANAMA           | X |   |   |   |  |  | X |

|                            |   |   |   |  |  |  |   |
|----------------------------|---|---|---|--|--|--|---|
| PEOPLE'S REPUBLIC OF CHINA | X |   | X |  |  |  | X |
| PERU                       |   |   | X |  |  |  | X |
| PHILIPPINES                |   | X |   |  |  |  |   |
| POLAND                     | X |   | X |  |  |  |   |
| PORTUGAL                   |   | X |   |  |  |  |   |

|              |   |   |   |   |  |  |   |
|--------------|---|---|---|---|--|--|---|
| PUERTO RICO  | X |   |   |   |  |  | X |
| SAUDI ARABIA |   | X |   |   |  |  | X |
| SCOTLAND     | X |   |   | X |  |  |   |
| SINGAPORE    | X |   | X | X |  |  | X |
| SPAIN        | X |   | X |   |  |  |   |

|             |   |  |   |  |  |  |   |
|-------------|---|--|---|--|--|--|---|
| SRI LANKA   | X |  | X |  |  |  |   |
| SURINAM     | X |  |   |  |  |  | X |
| SWEDEN      | X |  | X |  |  |  | X |
| SWITZERLAND | X |  |   |  |  |  | X |
| TAIWAN      | X |  | X |  |  |  | X |

|                          |   |   |   |   |  |  |   |
|--------------------------|---|---|---|---|--|--|---|
| THAILAND                 |   | X |   |   |  |  | X |
| TRINIDAD AND TOBAGO      | X |   |   |   |  |  | X |
| TURKS AND CAICOS ISLANDS |   |   |   |   |  |  | X |
| UNITED STATES            | X |   | X | X |  |  | X |
| VENEZUELA                |   | X | X |   |  |  | X |

|                |  |   |  |   |  |  |   |
|----------------|--|---|--|---|--|--|---|
| VIETNAM        |  | X |  |   |  |  |   |
| VIRGIN ISLANDS |  |   |  |   |  |  | X |
| WALES          |  |   |  | X |  |  |   |
| WORLDWIDE      |  |   |  |   |  |  | X |

### PRODUCTS EXPORTED:

ALCOHOLS AND THEIR DERIVATIVES NES  
 ALMONDS, NOT SHELLD  
 APPLES, CANNED, INCLUDING APPLESAUCE  
 ASPARAGUS, CANNED  
 BABY CHICKS  
 BEANS, CANNED NES  
 BEANS, DRIED NES  
 BEANS, GREEN AND WAX, FROZEN  
 BEANS, LIMA, FROZEN  
 BEANS, SEED  
 BEEF AND VEAL, CANNED NES  
 BEEF, CURED  
 BEEF, FRESH OR CHILLED, BONELESS

CONTINUED...

# TRADING HOUSE

BEEF, FRESH OR FROZEN NES  
 BEEF, FROZEN, BONELESS  
 BISCUITS AND COOKIES, EXCEPT SODA BISCUITS  
 BRAZIL NUTS, NOT SHELLED  
 BRAZIL NUTS, SHELLED OR ROASTED  
 BUTTER  
 CARROTS, CANNED  
 CARROTS, FROZEN  
 CASHEW NUTS, SHELLED OR ROASTED  
 CATTLE HIDES, RAW  
 CEREALS, UNMILLED NES  
 CHEESE NES  
 CHERRIES, FROZEN  
 CHICKENS, FRESH OR FROZEN, INCLUDING CUT-UP  
 COD, FRESH OR FROZEN  
 CORN, CANNED  
 CORNED BEEF, CANNED  
 CRABS, CANNED  
 CRABS, FRESH OR FROZEN  
 CRUDE VEGETABLE MATERIALS, INEDIBLE NES  
 DAIRY PRODUCTS NES  
 DETERGENTS, HOUSEHOLD, POWDER OR LIQUID  
 DINNERS, PRE-COOKED, FROZEN  
 DOG AND CAT FEEDS, COMPLETE  
 EGG ALBUMEN DRIED, EVAP, DESICCATED OR POR  
 EGGS, DRIED, EVAP, DESICCATED OR POR NES  
 EGGS, HATCHING  
 EGGS, WH, YOLK OR ALBUMEN, FZ OR O/W PREP NES  
 ENZYMES, IN BULK  
 EXTRACTS OF MEAT, NOT CANNED  
 FANCY MEATS /EDIBLE OFFAL/, FRESH OR FROZEN  
 FEATHERS, DOWNS AND QUILLS  
 FEED CONCENTRATES AND COMPLETE FEEDS NES  
 FEEDS OF ANIMAL ORIGIN NES  
 FEEDS OF VEGETABLE ORIGIN NES  
 FILBERTS, NOT SHELLED  
 FISH MEAL  
 FISH, PICKLED NES  
 FISH, SALTED AND/OR DRIED  
 FISH, SMOKED  
 FISHERY FOODS AND FEEDS NES  
 FLATFISH, FRESH OR FROZEN  
 FOOD PREPARATIONS NES  
 FRESHWATER FISH, FRESH OR FROZEN NES  
 FRUIT JUICE CONCENTRATES, FROZEN NES  
 FRUIT JUICES, NOT CONCENTRATED NES  
 FRUITS AND BERRIES, FROZEN NES  
 FRUITS AND PRODUCTS, CANNED NES  
 FRUITS, FRESH NES, EXCEPT BERRIES  
 GELATIN, EDIBLE NES  
 GLOVE AND GARMENT LEATHER NES  
 GLOVE/GARMENT LEATHER, SHEEP/LAMB, EXC SHRLGS  
 GROUND CEREALS AND BY-PRODUCTS  
 HADDOCK, HAKE, CUSK & POLLOCK, FR OR FROZEN  
 HALIBUT, FRESH OR FROZEN  
 HAMS, CANNED  
 HAMS, NOT CURED OR COOKED  
 HOUSEHOLD CHEMICAL SPECIALTIES NES  
 INDUSTRIAL CHEMICAL SPECIALTIES NES  
 JAMS, JELLIES AND PRESERVES, CANNED  
 LAMB, FRESH OR FROZEN  
 LARD  
 LEATHER FABRICATED MATERIALS NES  
 LEATHER NES  
 LEMON JUICE CONCENTRATES, FROZEN  
 LIVE POULTRY NES  
 LOBSTER, FRESH OR FROZEN  
 LUNCHEON MEAT, CANNED  
 MEAT AND MEAT PREPARATIONS, CANNED NES  
 MEAT STEWS AND DINNERS, CANNED  
 MEAT, CURED NES  
 MEAT, FRESH OR FROZEN NES  
 MILK, CREAM, AND BY-PRODUCTS, POWDERED  
 MONOACID SALTS, ESTERS AND DERIVATIVES NES  
 NUTS, KERNELS & SEEDS, SHELLED OR PREP NES  
 NUTS, NOT SHELLED NES, EXCEPT OIL NUTS  
 ONIONS, FRESH NES  
 ORANGE JUICE CONCENTRATES, FROZEN  
 PEACHES, CANNED  
 PEARS, CANNED  
 PEAS, FROZEN  
 PEAS, SEED  
 PECANS, NOT SHELLED  
 PECANS, SHELLED OR ROASTED  
 PENICILLIN AND ITS DERIVATIVES, IN BULK  
 PIMENTOS, CANNED  
 PLASTICS MATERIALS, NOT SHAPED NES  
 PORK BACKS, CURED  
 PORK BELLIES, FRESH OR FROZEN  
 PORK SHOULDERS, PICNICS & BUTTS, FR OR FROZEN  
 PORK SHOULDERS, PICNICS AND BUTTS, CURED  
 PORK SPARE RIBS, FRESH OR FROZEN  
 PORK, CURED NES  
 PORK, FRESH OR FROZEN NES

POTATO PRODUCTS, FROZEN  
 POTATOES, FRESH NES  
 POTATOES, SEED  
 POTATOES, SWEET, FRESH  
 POULTRY, FRESH OR FROZEN NES  
 PRE-COOKED FROZEN FOOD PREPARATIONS NES  
 READY-COOKED MEAT & MEAT PREP, NOT CANNED NES  
 SALMON, FRESH OR FROZEN  
 SAUSAGE, FRESH OR CURED  
 SEA FISH, FRESH OR FROZEN NES  
 SHELLFISH, FRESH OR FROZEN NES  
 SHORTENING  
 SOAP NES  
 SOAP POWDERS AND FLAKES  
 SOYA BEAN OIL  
 SOYA BEAN OIL CAKE AND MEAL  
 SOYA BEANS  
 SPINACH, FROZEN  
 STEARIC ACID, ITS SALTS, ESTERS & DERIVATIVES  
 STRAWBERRIES, FROZEN  
 TALLOW  
 TOILET SOAP  
 TROUT, FRESH OR FROZEN  
 TURKEY POULTS  
 TURKEYS, FRESH OR FROZEN  
 UPPER LEATHER NES  
 UPPER LEATHER, CALF AND WHOLE KIP  
 UPPER LEATHER, CATTLE  
 VEAL, FRESH OR FROZEN  
 VEGETABLE OILS AND FATS NES  
 VEGETABLES AND VEGETABLE JUICES, CANNED NES  
 VEGETABLES, DRIED NES  
 VEGETABLES, FRESH OR CHILLED NES  
 VEGETABLES, FROZEN NES  
 VITAMINS/VITAMIN PREP/DIETARY SUPPLMT IN BULK  
 WALNUTS, SHELLED OR ROASTED  
 WASHING AND CLEANING PREPARATIONS NES

CANADA TRADE GROUP INC. TEL: 514-866-4626  
 1155 RENE LEVESQUE O., SUITE 1010, MONTREAL QUE. H3B2J2  
 MAIN CONTACT: MR. Y. RHA  
 FAX: 514-866-0913 TLX/ANSBK: 052-4174/CANSTAR MTL  
 YEARS IN INTERNATIONAL TRADE: 3 REPORTED: MAR/1990  
 COUNTERTRADE ON OWN BEHALF: YES  
 COUNTERTRADE FOR OTHER COMPANIES: YES  
 TOTAL STAFF: 5-9 TRADE STAFF: 4  
 ANNUAL SALES \$000: \$10,000-24,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 FRENCH  
 JAPANESE  
 KOREAN  
 AUXILIARY SERVICES: CONSULTING  
 CUSTOM CLEARING  
 DOCUMENTATION  
 FINANCING ARRANGEMENTS, GENERAL  
 FREIGHT FORWARDING  
 SHIPPING-INTERNATIONAL  
 AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
 COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 PROJECT IMPLEMENTING, PROJECT MANAGING  
 WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
 METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
 EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
 FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                | X | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT | X | X |   |   |   | X |   |
| ARGENTINA              | X |   |   |   |   |   |   |
| AUSTRALIA              | X |   |   |   |   | X |   |
| AUSTRIA                | X |   |   |   |   | X |   |
| BANGLADESH             | X |   |   |   |   | X |   |
| BELGIUM                |   |   |   |   |   | X |   |
| BURKINA FASO           | X |   |   |   |   |   |   |
| BURMA                  | X |   |   |   |   | X |   |
| CHILE                  | X |   |   |   |   | X |   |
| COLOMBIA               | X |   |   |   |   | X |   |
| DENMARK                | X | X | X |   |   |   |   |
| ENGLAND                | X |   |   |   |   | X |   |
| ETHIOPIA               | X |   |   |   |   |   |   |
| FRANCE                 | X |   |   |   |   | X |   |
| GERMANY, WEST          | X |   |   |   |   | X |   |
| GHANA                  | X |   |   |   |   |   |   |
| HONG KONG              | X |   |   |   |   | X |   |
| INDIA                  | X | X |   |   |   | X |   |
| INDONESIA              | X |   |   |   |   | X |   |

CONTINUED...

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| IRAN                                |   |   |   |   |   |   |   |
| IRAQ                                | X |   |   |   | X |   |   |
| ITALY                               | X |   |   |   | X |   |   |
| IVORY COAST                         | X |   |   |   |   |   |   |
| JAPAN                               | X |   |   |   | X |   |   |
| JORDAN                              | X |   |   |   |   |   |   |
| KOREA, SOUTH                        | X | X | X |   |   |   |   |
| KUWAIT                              | X |   |   |   | X |   |   |
| LIBYA                               |   |   |   |   | X |   |   |
| MALAYSIA                            |   |   |   |   | X |   |   |
| MALI                                | X |   |   |   |   |   |   |
| MEXICO                              | X |   |   |   | X |   |   |
| MONACO                              |   | X |   |   |   |   |   |
| NIGER                               | X |   |   |   |   |   |   |
| NIGERIA                             | X |   |   |   | X |   |   |
| NORTHERN IRELAND                    |   |   |   |   | X |   |   |
| PAKISTAN                            | X |   |   |   | X |   |   |
| PANAMA                              | X |   |   |   | X |   |   |
| PEOPLE'S REPUBLIC OF CHINA          | X | X |   |   | X |   |   |
| PERU                                | X |   |   |   | X |   |   |
| PHILIPPINES                         | X |   |   |   | X |   |   |
| PORTUGAL                            |   |   |   |   | X |   |   |
| SAUDI ARABIA                        | X |   |   |   | X |   |   |
| SCOTLAND                            |   |   |   |   | X |   |   |
| SENEGAL                             | X |   |   |   |   |   |   |
| SINGAPORE                           | X |   |   |   | X |   |   |
| SWEDEN                              |   |   |   |   | X |   |   |
| THAILAND                            | X |   |   |   | X |   |   |
| TUNISIA                             | X |   |   |   | X |   |   |
| TURKEY                              |   |   |   |   | X |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                | X |   |   |   | X |   |   |
| UNITED STATES                       | X |   | X |   | X |   |   |
| VENEZUELA                           | X |   |   |   | X |   |   |
| WALES                               |   |   |   |   | X |   |   |
| YUGOSLAVIA                          |   |   | X |   |   |   |   |

## PRODUCTS EXPORTED:

ALUMINUM AND ALUMINUM ALLOY FABO MATERIAL NES  
COMMERCIAL AND TELECOM EQUIP NES, EXC PTS  
COPPER AND COPPER ALLOY FABO MATERIALS NES  
LEAD FABRICATED MATERIALS NES  
LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
LUMBER, DOMESTIC HARDWOODS NES  
NICKEL AND NICKEL ALLOY FABO MATERIALS NES  
NON-FERROUS METALS NES  
PETROLEUM PRODUCTS NES, EXCEPT CHEMICALS  
POWER SUPPLY UNITS /POWER PACKS-ELEC/ & PARTS  
SULPHUR, CRUDE OR REFINED  
TALLOW  
TIN FABRICATED MATERIALS NES  
WOOD PULP NES  
ZINC FABRICATED MATERIALS NES

## CANADA TRADING IMPORT & EXPORT CO. INC.

TEL: 403-454-6608

11631-105 AVE., EDMONTON, ALTA., T5H0L9  
MAIN CONTACT: MR. DIETER SCHUMANN  
FAX: 403-452-7765 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 9 REPORTED: JUL/1989  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
GERMAN

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| AUSTRIA       |   |   |   |   |   |   |   |
| BELGIUM       | X |   |   |   | X |   |   |
| DENMARK       |   |   |   |   | X |   |   |
| ENGLAND       |   | X |   |   |   |   |   |
| FRANCE        | X |   |   |   | X |   |   |
| GERMANY, WEST | X |   | X |   | X |   |   |
| ITALY         | X |   |   |   | X |   |   |
| JAPAN         |   |   |   |   | X |   |   |
| LUXEMBOURG    | X |   |   |   | X |   |   |
| NETHERLANDS   | X |   |   |   | X |   |   |
| SWEDEN        |   |   |   |   | X |   |   |
| SWITZERLAND   | X |   |   |   | X |   |   |

## PRODUCTS EXPORTED:

FAUCETS, TUB-FILLERS, SHOWERS & COMBINATIONS  
FOOTWEAR NES  
FUR GOODS, APPAREL  
GLOVES AND MITTENS, LEATHER  
HEADWEAR NES  
JAMS, JELLIES AND PRESERVES, CANNED  
OUTDOOR JACKETS NES  
OUTDOOR JACKETS, MEN'S AND BOYS'  
SHIRTS, COTTON, EXCEPT KNITTED

## CANADIAN BEARINGS LTD.

TEL: 416-670-6700

1401 COURTNEY PARK DR. E., MISSISSAUGA, ONT., L5T2E4  
MAIN CONTACT: MR. FORD A. SCHWEITZER  
FAX: 416-670-4786 TLX/ANSBK: 06968012/CON BEARINGS  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: NOV/1989  
TOTAL STAFF: 250-499 TRADE STAFF:  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
ENGLISH  
FRENCH  
PERSIAN

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| BAHRAIN                |   | X |   |   |   |   |   |
| IRAN                   | X | X |   |   |   |   | X |
| IRAQ                   |   | X |   |   |   |   |   |
| IVORY COAST            |   | X |   |   |   |   |   |
| KUWAIT                 |   | X |   |   |   |   |   |
| OMAN                   |   | X |   |   |   |   |   |
| QATAR                  |   | X |   |   |   |   |   |
| SAUDI ARABIA           |   | X |   |   |   |   |   |
| SPAIN                  |   | X |   |   |   |   | X |
| SRI LANKA              |   | X |   |   |   |   |   |
| TUNISIA                |   | X |   |   |   |   |   |
| TURKEY                 |   | X |   |   |   |   | X |
| UNITED ARAB EMIRATES   |   | X |   |   |   |   |   |

## UNITED STATES

## PRODUCTS EXPORTED:

BALL BEARINGS, UNMOUNTED NES  
BEARINGS AND PARTS, UNMOUNTED NES  
BEARINGS, MOUNTED AND PARTS  
HYDRAULIC POWER TRANS EQUIPMENT AND PARTS NES  
POWER TRANSMISSION EQUIPMENT AND PARTS NES  
ROLLER BEARINGS, UNMOUNTED NES  
RUBBER-COATED TEXTILE BELTING  
VINYL-COATED FABRICS NES

## CANADIAN COMMERCE & ENGINEERING CORP.

TEL: 416-299-8126

100 MCLEVIN AVE. UNIT 4A, SCARBOROUGH, ONT., M1B2V5  
MAIN CONTACT: MR. M. KADY  
FAX: 416-299-8126 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 13 REPORTED: JAN/1990  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 3  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
ENGLISH

AUXILIARY SERVICES: CONSULTING  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT | X | X | X |   | X | X |   |
| ARGENTINA              |   | X |   |   |   |   |   |
| BAHRAIN                |   | X |   |   |   |   |   |
| BELGIUM                |   |   | X |   |   |   |   |
| BRAZIL                 |   | X |   |   |   |   |   |
| BULGARIA               |   | X |   |   |   |   |   |
| CHILE                  |   | X |   |   |   |   |   |
| COSTA RICA             |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA         |   | X |   |   |   |   |   |
| ENGLAND                |   |   |   |   | X |   |   |
| GREECE                 |   | X |   |   |   |   |   |
| HONG KONG              |   |   |   |   |   |   |   |
| HUNGARY                |   | X |   |   |   |   |   |
| INDIA                  |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| INDONESIA                  |   | X |   |   |   |   |   |
| IRAN                       |   | X |   |   |   |   |   |
| IRAQ                       |   | X |   |   |   |   |   |
| JAPAN                      |   |   | X |   |   |   |   |
| JORDAN                     |   | X |   |   |   |   |   |
| KUWAIT                     | X | X |   |   |   |   | X |
| MALTA                      |   | X |   |   |   |   |   |
| MEXICO                     |   | X |   |   |   |   |   |
| MOROCCO                    |   | X |   |   |   |   |   |
| OMAN                       |   | X |   |   |   |   |   |
| PAKISTAN                   |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| POLAND                     |   | X |   |   |   |   |   |
| QATAR                      |   | X |   |   |   |   |   |
| ROMANIA                    |   | X |   |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |
| SUDAN                      |   | X |   |   |   |   |   |
| SYRIA                      |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES       |   | X |   |   |   |   |   |
| YEMEN, SOUTH               |   | X |   |   |   |   |   |
| YUGOSLAVIA                 |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

ALARM AND SIGNAL SYSTEMS AND PARTS NES  
ELECTRONIC COMPUTERS AND PARTS  
LUMBER, SPRUCE  
NON-METAL CHEMICAL ELEMENTS NES

## CANADIAN CONNECTIONS

SEE... FIRST CANADIAN CONNECTIONS MKTG. CORP.

## CANADIAN FOREIGN TRADE CO.

TEL: 613-234-3365

168 O'CONNOR ST. 2ND FLOOR, OTTAWA, ONT., K2P1T5  
MAIN CONTACT: MR. MICHEL CHEKIEH  
FAX: 613-234-3356 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: AUG/1988  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 3 TRADE STAFF:  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
ENGLISH  
FRENCH

## AUXILIARY SERVICES:

CONSULTING  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL  
BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CON. CO.  
INDEPENDENT TRADER

## AREA OF SPECIALTIES:

## METHOD OF OPERATIONS:

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| BAHRAIN                | X |   |   |   | X | X |   |
| BELGIUM                |   | X |   |   |   |   |   |
| CYPRUS                 | X |   |   |   |   |   |   |
| IRAQ                   |   | X |   |   | X | X |   |
| JORDAN                 |   | X |   |   | X | X |   |
| KUWAIT                 | X |   |   |   | X | X |   |
| LEBANON                | X |   |   |   | X | X |   |
| MOROCCO                |   | X |   |   | X | X |   |
| NIGERIA                |   |   |   |   | X | X |   |
| OMAN                   |   | X |   |   |   |   |   |
| PHILIPPINES            |   | X |   |   |   |   |   |
| QATAR                  | X |   |   |   | X | X |   |
| SAUDI ARABIA           | X |   |   |   | X | X |   |
| SWITZERLAND            |   | X | X |   |   |   |   |
| TAIWAN                 |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES   |   | X |   |   | X | X |   |
| YEMEN, SOUTH           |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

ALARM AND SIGNAL SYSTEMS AND PARTS NES  
ASBESTOS CEMENT SHINGLES AND SIDING  
GYPSUM LATH/WALLBOARD/SHEETING/BASIC PRODUCTS  
LINOLEUM FLOORING AND WALL COVERING NES  
MOTOR VEHICLES NES  
OTHER EQUIP, HOME, GARDEN & PARK, & PARTS NES  
PLASTIC FLOOR COVERING NES

PLEASURE AND SPORTING CRAFT NES  
PLYWOOD, HARDWOOD, PRE-FINISHED NES  
PLYWOOD, HARDWOOD, UNFINISHED NES  
PREFABRICATED STRUCTURES AND PARTS NES  
SWIMMING & WADING POOLS FOR ABOVE GROUND USE  
WATER AND SEWAGE TREATMENT EQUIPMENT & PARTS  
WHISKY

## CANADIAN FORESTRY EQUIPMENT LTD.

TEL: 514-685-1100

90 E BRUNSWICK AVE., (MONTREAL) DOLLARD DES  
ORMEAUX, QUE., H9B2C5  
MAIN CONTACT: MR. MIKE SAUZE  
FAX: 514-685-3329 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 20 REPORTED: AUG/1989  
TOTAL STAFF: 10-19 TRADE STAFF: 10-19  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

## AUXILIARY SERVICES:

CONSOLIDATION  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

## AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES  
FINISHED/SEMI-FINISHED GOODS TRADING

## METHOD OF OPERATIONS:

AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ALGERIA                    |   |   |   |   |   |   | X |
| ANGOLA                     |   |   |   |   |   |   | X |
| ARGENTINA                  |   | X |   |   |   |   |   |
| AUSTRIA                    |   |   | X |   |   |   |   |
| BENIN                      |   |   |   |   |   |   | X |
| BOTSWANA                   |   |   |   |   |   |   | X |
| BRAZIL                     |   | X |   |   |   |   |   |
| BRUNEI                     |   | X |   |   |   |   |   |
| BURKINA FASO               |   |   |   |   |   |   | X |
| BURUNDI                    |   |   |   |   |   |   | X |
| CANARY ISLANDS             |   |   |   |   |   |   | X |
| CAPE VERDE ISLANDS         |   |   |   |   |   |   | X |
| CENTRAL AFRICAN REPUBLIC   |   |   |   |   |   |   | X |
| CHAD                       |   |   |   |   |   |   | X |
| CHILE                      |   |   | X |   |   |   |   |
| CONGO                      |   |   |   |   |   |   | X |
| DENMARK                    |   |   |   | X |   |   |   |
| DJIBOUTI                   |   |   |   |   |   |   | X |
| ENGLAND                    |   |   |   | X |   |   |   |
| EQUATORIAL GUINEA          |   |   |   |   |   |   | X |
| ETHIOPIA                   |   |   |   |   |   |   | X |
| FINLAND                    |   |   |   | X | X |   |   |
| FRANCE                     |   | X | X |   |   |   | X |
| GABON                      |   | X |   |   |   |   | X |
| GAMBIA                     |   |   |   |   |   |   | X |
| GERMANY, WEST              |   |   |   | X |   |   |   |
| GHANA                      |   |   |   |   |   |   | X |
| GUINEA                     |   |   |   |   |   |   | X |
| GUINEA-BISSAU              |   |   |   |   |   |   | X |
| INDIA                      |   |   |   | X |   |   |   |
| INDONESIA                  |   |   | X |   |   |   | X |
| IVORY COAST                |   |   | X |   |   |   | X |
| KENYA                      |   |   | X |   |   |   | X |
| LESOTHO                    |   |   |   |   |   |   | X |
| LIBERIA                    |   |   |   |   |   |   | X |
| LIBYA                      |   |   |   |   |   |   | X |
| MADAGASCAR                 |   |   |   |   |   |   | X |
| MALAWI                     |   |   |   |   |   |   | X |
| MALAYSIA                   |   |   |   | X |   |   | X |
| MALI                       |   |   |   |   |   |   | X |
| MAURITANIA                 |   |   |   |   |   |   | X |
| MAURITIUS                  |   |   |   |   |   |   | X |
| MOROCCO                    |   |   |   |   |   |   | X |
| MOZAMBIQUE                 |   |   |   |   |   |   | X |
| NAMIBIA                    |   |   |   |   |   |   | X |
| NETHERLANDS                |   |   |   | X |   |   |   |
| NIGER                      |   |   |   |   |   |   | X |
| NIGERIA                    |   |   |   |   |   |   | X |
| PAKISTAN                   |   |   |   |   |   |   | X |
| PEOPLE'S REPUBLIC OF CHINA | X | X |   |   |   |   |   |
| PERU                       |   |   | X |   |   |   |   |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| PHILIPPINES          |   | X |   |   |   | X |   |
| REPUBLIC OF CAMEROON |   | X |   |   |   | X |   |
| REUNION              |   |   |   |   |   | X |   |
| RWANDA               |   |   |   |   |   | X |   |
| SENEGAL              |   |   |   |   |   | X |   |
| SEYCHELLES           |   |   |   |   |   | X |   |
| SIERRA LEONE         |   |   |   |   |   | X |   |
| SINGAPORE            |   |   |   |   |   | X |   |
| SOMALIA REPUBLIC     |   |   |   |   |   | X |   |
| SOUTH AFRICA         |   | X |   |   |   | X |   |
| SUDAN                |   |   |   |   |   | X |   |
| SWAZILAND            |   |   |   |   |   | X |   |
| SWEDEN               |   |   | X |   | X | X |   |
| SWITZERLAND          |   |   | X |   |   |   |   |
| TANZANIA             |   |   |   |   |   | X |   |
| THAILAND             |   | X |   |   |   | X |   |
| TOGO                 |   |   |   |   |   | X |   |
| TUNISIA              |   | X |   |   |   | X |   |
| UGANDA               |   |   |   |   |   | X |   |
| UNITED STATES        | X | X | X |   | X | X | X |
| URUGUAY              |   | X |   |   |   |   |   |
| VENEZUELA            |   | X |   |   |   |   |   |
| WESTERN SAHARA       |   |   |   |   |   | X |   |
| ZAIRE                | X |   |   |   |   | X |   |
| ZAMBIA               |   |   |   |   |   | X |   |
| ZIMBABWE             |   |   |   |   |   | X |   |

## PRODUCTS EXPORTED:

PARTS & ATTACHMENTS FOR WLD LOG HAND EQUIP  
PLANTERS AND TRANSPLANTERS, AND PARTS  
SURVEYING INSTRUMENTS AND PARTS NES  
WOODLAND LOG HANDLING EQUIPMENT

## CANADIAN HONEY & FINE FOODS EXPORTERS

TEL: 204-667-9630

850 NOTTINGHAM AVE., WINNIPEG, MAN., R2K2E1

MAIN CONTACT: MR. JOHN KONRAD

FAX: 204-661-3073

TLX/ANSBK: 07-57699/CANEX WPG

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: JUN/1989

TOTAL STAFF: 3 TRADE STAFF:

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

GERMAN

AUXILIARY SERVICES: SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

OTHER

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALBANIA                |   | X |   |   |   |   |   |
| ALGERIA                |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              |   | X |   |   |   |   |   |
| BAHAMAS                |   | X |   |   |   |   |   |
| BARBADOS               |   | X |   |   |   |   |   |
| BELGIUM                | X |   |   |   |   |   |   |
| BERMUDA                |   | X |   |   |   |   |   |
| BOLIVIA                |   | X |   |   |   |   |   |
| BRAZIL                 |   | X |   |   |   |   |   |
| BULGARIA               |   | X |   |   |   |   |   |
| BURMA                  |   | X |   |   |   |   |   |
| CHAD                   |   | X |   |   |   |   |   |
| CHILE                  |   | X |   |   |   |   |   |
| COLOMBIA               |   | X |   |   |   |   |   |
| CONGO                  |   | X |   |   |   |   |   |
| CUBA                   |   | X |   |   |   |   |   |
| CURACAO                |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA         |   | X |   |   |   |   |   |
| DENMARK                |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC     |   | X |   |   |   |   |   |
| ECUADOR                |   | X |   |   |   |   |   |
| ENGLAND                |   | X |   |   |   |   |   |
| ETHIOPIA               |   | X |   |   |   |   |   |
| FALKLAND ISLANDS       |   | X |   |   |   |   |   |
| FINLAND                |   | X |   |   |   |   |   |
| FRANCE                 | X |   |   |   |   |   |   |
| FRENCH GUIANA          |   | X |   |   |   |   |   |
| GABON                  |   | X |   |   |   |   |   |
| GERMANY, EAST          |   | X |   |   |   |   |   |
| GERMANY, WEST          | X |   |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| GREECE                              | X |   |   |   |   |   |   |
| GREENLAND                           |   | X |   |   |   |   |   |
| GUINEA                              |   | X |   |   |   |   |   |
| GUYANA                              |   | X |   |   |   |   |   |
| HAITI                               |   | X |   |   |   |   |   |
| HONG KONG                           |   | X |   |   |   |   |   |
| HUNGARY                             |   | X |   |   |   |   |   |
| ICELAND                             |   | X |   |   |   |   |   |
| INDIA                               |   | X |   |   |   |   |   |
| INDONESIA                           |   | X |   |   |   |   |   |
| IRAN                                |   | X |   |   |   |   |   |
| IRAQ                                |   | X |   |   |   |   |   |
| IRELAND                             |   | X |   |   |   |   |   |
| ISRAEL                              |   | X |   |   |   |   |   |
| ITALY                               |   | X |   |   |   |   |   |
| IVORY COAST                         |   | X |   |   |   |   |   |
| JAMAICA                             |   | X |   |   |   |   |   |
| JAPAN                               |   | X |   |   |   |   |   |
| JORDAN                              |   | X |   |   |   |   |   |
| KOREA, SOUTH                        |   | X |   |   |   |   |   |
| KUWAIT                              |   | X |   |   |   |   |   |
| LAOS                                |   | X |   |   |   |   |   |
| LEBANON                             |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS        |   | X |   |   |   |   |   |
| LIBERIA                             |   | X |   |   |   |   |   |
| LIECHTENSTEIN                       |   | X |   |   |   |   |   |
| LUXEMBOURG                          |   | X |   |   |   |   |   |
| MALTA                               |   | X |   |   |   |   |   |
| MEXICO                              |   | X |   |   |   |   |   |
| MONACO                              |   | X |   |   |   |   |   |
| MOROCCO                             |   | X |   |   |   |   |   |
| MOZAMBIQUE                          |   | X |   |   |   |   |   |
| NETHERLANDS                         | X |   |   |   |   |   |   |
| NIGER                               |   | X |   |   |   |   |   |
| NORWAY                              |   | X |   |   |   |   |   |
| OMAN                                |   | X |   |   |   |   |   |
| PAKISTAN                            |   | X |   |   |   |   |   |
| PARAGUAY                            |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| PERU                                |   | X |   |   |   |   |   |
| PHILIPPINES                         |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            | X |   |   |   |   |   |   |
| PUERTO RICO                         |   | X |   |   |   |   |   |
| QATAR                               |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   |   |   |   |   |
| SENEGAL                             |   | X |   |   |   |   |   |
| SINGAPORE                           |   | X |   |   |   |   |   |
| SOUTH AFRICA                        |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| SUDAN                               |   | X |   |   |   |   |   |
| SURINAM                             |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| SYRIA                               |   | X |   |   |   |   |   |
| TAIWAN                              |   | X |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TUNISIA                             |   | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       |   | X |   |   |   |   |   |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

AUTOMOTIVE CHEMICALS NES  
BEANS, DRIED NES  
BEESWAX

CONTINUED...

# TRADING HOUSE

CEREALS, MILLED NES  
CEREALS, UNMILLED NES  
CORN, FRESH  
CRUDE VEGETABLE MATERIALS, INEDIBLE NES  
DRESSINGS AND SPREADS NES  
FEED CONCENTRATES AND COMPLETE FEEDS NES  
FISH MEAL  
FLAXSEED  
HONEY  
HOUSEHOLD CHEMICAL SPECIALTIES NES  
HYDROCARBONS NES  
METALWORKING COMPOUNDS PREPARED  
MILK, CREAM, AND BY-PRODUCTS, POWDERED  
NUTS, KERNELS & SEEDS, SHELLLED OR PREP NES  
OIL SEED CAKE AND MEAL NES  
OIL SEEDS, OIL NUTS AND OIL KERNELS NES  
PEAS, DRIED NES  
SULPHUR, CRUDE OR REFINED  
SYRUPS NES  
UREA  
VEGETABLES AND VEGETABLE JUICES, CANNED NES  
VEGETABLES, DRIED NES  
WASHING AND CLEANING PREPARATIONS NES

## CANADIAN LIVESTOCK EXPORTERS ASSOCIATION TEL: 519-756-8300

41 GEORGE ST., BRANTFORD, ONT., N3T5N3  
P.O. BOX 342, BRANTFORD, ONT., N3T5N3  
MAIN CONTACT: MRS. BEVERLEY SPIEL  
FAX: 519-756-5878 TLX/ANSBK: 06181139  
YEARS IN INTERNATIONAL TRADE: 15 REPORTED: SEP/1989  
TOTAL STAFF: 1 TRADE STAFF: 10-19  
ANNUAL SALES \$000:  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AREA OF SPECIALTIES: OTHER  
METHOD OF OPERATIONS: EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ARGENTINA                           | X |   |   |   |   |   |   |
| AUSTRALIA                           | X |   |   |   |   |   |   |
| BELGIUM                             | X |   |   |   |   |   |   |
| BRAZIL                              | X |   |   |   |   |   |   |
| CHILE                               |   | X |   |   |   |   |   |
| COLOMBIA                            | X | X |   |   |   |   |   |
| CUBA                                | X |   |   |   |   |   |   |
| CZECHOSLOVAKIA                      | X |   |   |   |   |   |   |
| DOMINICAN REPUBLIC                  | X |   |   |   |   |   |   |
| EL SALVADOR                         |   | X |   |   |   |   |   |
| ENGLAND                             | X |   |   |   |   |   |   |
| FRANCE                              | X |   |   |   |   |   |   |
| GERMANY, WEST                       | X |   |   |   |   |   |   |
| GUATEMALA                           | X |   |   |   |   |   |   |
| HUNGARY                             | X |   |   |   |   |   |   |
| INDONESIA                           |   | X |   |   |   |   |   |
| IRAN                                | X |   |   |   |   |   |   |
| ITALY                               | X |   |   |   |   |   |   |
| JAPAN                               | X |   |   |   |   |   |   |
| KOREA, SOUTH                        | X |   |   |   |   |   |   |
| MEXICO                              | X |   |   |   |   |   |   |
| MOROCCO                             | X | X |   |   |   |   |   |
| NETHERLANDS                         | X |   |   |   |   |   |   |
| NEW ZEALAND                         | X |   |   |   |   |   |   |
| PAKISTAN                            |   | X |   |   |   |   |   |
| PANAMA                              |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| PERU                                | X |   |   |   |   |   |   |
| PORTUGAL                            | X |   |   |   |   |   |   |
| SCOTLAND                            | X |   |   |   |   |   |   |
| SOUTH AFRICA                        | X |   |   |   |   |   |   |
| SPAIN                               | X |   |   |   |   |   |   |
| SYRIA                               |   | X |   |   |   |   |   |
| TAIWAN                              | X |   |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| TUNISIA                             |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED STATES                       | X |   |   |   |   |   |   |
| VENEZUELA                           | X |   |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |

### PRODUCTS EXPORTED:

CATTLE NES  
CATTLE DAIRY  
FUR-BEARING ANIMALS NES  
HORSES  
LIVE ANIMALS NES  
SHEEP

## SWINE

### CANADIAN MERCHANT VENTURER

9 GRESHAM BLVD. ST. ALBERT, ALTA. T8N1B1  
MAIN CONTACT: MR. ERIC A. ROBINSON  
FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: MAY/1987  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
ENGLISH  
FRENCH  
GERMAN

### AUXILIARY SERVICES:

CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL

### AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT       |   | X |   |   |   |   |   |
| ARUBA                        | X | X |   |   |   |   |   |
| BAHAMAS                      | X | X |   |   |   |   |   |
| BAHRAIN                      |   | X |   |   |   |   |   |
| BARBADOS                     | X | X |   |   |   |   |   |
| BERMUDA                      | X | X |   |   |   |   |   |
| BOHAIRE                      | X | X |   |   |   |   |   |
| CAYMAN ISLANDS               | X | X |   |   |   |   |   |
| CUBA                         | X | X |   |   |   |   |   |
| CURACAO                      | X | X |   |   |   |   |   |
| CYPRUS                       |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC           | X | X |   |   |   |   |   |
| ENGLAND                      | X | X |   |   |   |   | X |
| FRANCE                       | X | X |   |   |   |   | X |
| GHANA                        |   | X |   |   |   |   |   |
| GREECE                       |   | X |   |   |   |   |   |
| GUATEMALA                    |   |   | X |   |   |   | X |
| GUINEA                       |   | X |   |   |   |   |   |
| HAITI                        | X | X |   |   |   |   |   |
| IRAQ                         |   | X |   |   |   |   |   |
| IVORY COAST                  | X |   |   |   |   |   | X |
| JAMAICA                      | X | X |   |   |   |   |   |
| KENYA                        |   | X |   |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS | X | X |   |   |   |   |   |
| NIGERIA                      |   | X |   |   |   |   |   |
| NORTHERN IRELAND             |   |   |   |   |   |   | X |
| NORWAY                       |   | X |   |   |   |   |   |
| OMAN                         |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   |   | X |   |   |   |   | X |
| PERU                         |   | X |   |   |   |   |   |
| PUERTO RICO                  | X | X |   |   |   |   |   |
| QATAR                        |   | X |   |   |   |   |   |
| SAUDI ARABIA                 |   | X |   |   |   |   |   |
| SCOTLAND                     |   | X |   |   |   |   | X |
| SIERRA LEONE                 |   | X |   |   |   |   |   |
| SRI LANKA                    |   | X |   |   |   |   |   |
| SWEDEN                       |   | X |   |   |   |   |   |
| SWITZERLAND                  |   | X |   |   |   |   | X |
| TRINIDAD AND TOBAGO          | X | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS     | X | X |   |   |   |   |   |
| UNITED ARAB EMIRATES         |   | X |   |   |   |   |   |
| UNITED STATES                | X | X |   |   |   |   | X |
| VIRGIN ISLANDS               | X | X |   |   |   |   |   |
| WALES                        |   |   |   |   |   |   | X |

### YEMEN, SOUTH PRODUCTS EXPORTED:

DENTAL INSTRUMENTS, EQUIPMENT, ACCESS & PTS  
INDUSTRIAL CONTROL EQUIPMENT AND PARTS  
MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES  
MISCELLANEOUS APPAREL NES  
REFINED ASPHALTS AND ROAD OILS

CANADIAN OVERSEAS TRADE CHANNELS INC.  
\*\*\*\*\* UPDATE PENDING

TEL: 416-731-4262

CONTINUED....

# TRADING HOUSE

453 YORK HILL BLVD., THORNHILL, ONT., L4J3C6  
FAX: 416-731-7489 TLX/ANSBK:

## CANADIAN SHORING SYSTEMS (CSS) INC. TEL: 514-875-2677

1000 ST-ANTOINE W., SUITE 318, MONTREAL QUE., H3C3R7  
MAIN CONTACT: MR. AMER ARAJI  
FAX: 514-871-8087 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: JAN/1990  
COUNTERTRADE ON OWN BEHALF: YES  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 3 TRADE STAFF: 3  
ANNUAL SALES \$000: \$100-199  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
FINANCING ARRANGEMENTS, GENERAL  
PACKAGING  
WAREHOUSING  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CON. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT | X |   |   |   |   |   |   |
| BAHRAIN                | X |   |   |   |   |   |   |
| IRAQ                   | X |   |   |   |   | X | X |
| JORDAN                 | X |   |   |   |   |   |   |
| KUWAIT                 | X |   |   |   |   |   |   |
| LEBANON                |   |   | X |   | X |   | X |
| QATAR                  | X |   |   |   |   |   |   |
| SAUDI ARABIA           | X |   |   |   |   |   |   |
| SYRIA                  | X |   |   |   |   | X | X |
| UNITED ARAB EMIRATES   | X |   |   |   |   |   |   |

UNITED STATES X X X

PRODUCTS EXPORTED:  
CONSTRUCTION & MTCE MACHV, EQUIP & PARTS NES  
GENERAL PURPOSE INDUSTRIAL MACHV & PARTS NES  
LUMBER, DOMESTIC HARDWOODS NES  
SCAFFOLDING EQUIPMENT, DEMOUNTABLE

## CANADIAN SOURCE IMPORTS & EXPORTS INC. TEL: 403-437-3942

200 - 9704 - 54TH AVE., EDMONTON ALTA., T6E0A9  
MAIN CONTACT: MR. NICK M. ZUKIWSKI  
FAX: 403-437-4397 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: MAR/1989  
TOTAL STAFF: 3 TRADE STAFF: 3  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: CHINESE  
ENGLISH  
MANDARIN  
UKRAINIAN

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                | X |   |   |   |   |   |   |
| ANGOLA                 | X |   |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT | X |   |   |   |   |   |   |
| ARGENTINA              | X |   |   |   |   |   |   |
| AUSTRALIA              | X |   |   |   |   |   |   |
| BAHRAIN                | X |   |   |   |   |   |   |
| BAHRAIN                | X |   |   |   |   |   |   |
| BANGLADESH             | X |   |   |   |   |   |   |
| BENIN                  | X |   |   |   |   |   |   |
| BOLIVIA                | X |   |   |   |   |   |   |
| BOTSWANA               | X |   |   |   |   |   |   |
| BRAZIL                 | X |   |   |   |   |   |   |
| BULGARIA               | X |   |   |   |   |   |   |
| BURKINA FASO           | X |   |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| BURUNDI        | X |   |   |   |   |   |   |
| CANARY ISLANDS | X |   |   |   |   |   |   |
| CHILE          | X |   |   |   |   |   |   |
| COLOMBIA       | X |   |   |   |   |   |   |
| CUBA           | X |   |   |   |   |   |   |

|                |   |  |  |  |  |  |  |
|----------------|---|--|--|--|--|--|--|
| CZECHOSLOVAKIA | X |  |  |  |  |  |  |
| ENGLAND        | X |  |  |  |  |  |  |
| FRANCE         | X |  |  |  |  |  |  |
| GERMANY, EAST  | X |  |  |  |  |  |  |
| GERMANY, WEST  | X |  |  |  |  |  |  |

|           |   |  |  |  |  |  |   |
|-----------|---|--|--|--|--|--|---|
| GHANA     | X |  |  |  |  |  |   |
| GREECE    | X |  |  |  |  |  |   |
| HONG KONG | X |  |  |  |  |  | X |
| HUNGARY   | X |  |  |  |  |  |   |
| INDIA     | X |  |  |  |  |  |   |

|             |   |  |  |  |  |  |  |
|-------------|---|--|--|--|--|--|--|
| INDONESIA   | X |  |  |  |  |  |  |
| IRAN        | X |  |  |  |  |  |  |
| IRAQ        | X |  |  |  |  |  |  |
| ITALY       | X |  |  |  |  |  |  |
| IVORY COAST | X |  |  |  |  |  |  |

|              |   |   |  |  |  |  |   |
|--------------|---|---|--|--|--|--|---|
| JAMAICA      | X | X |  |  |  |  |   |
| JAPAN        | X | X |  |  |  |  | X |
| KAMPUCHEA    | X | X |  |  |  |  |   |
| KENYA        | X | X |  |  |  |  |   |
| KOREA, SOUTH | X | X |  |  |  |  | X |

|          |   |  |  |  |  |  |  |
|----------|---|--|--|--|--|--|--|
| KUWAIT   | X |  |  |  |  |  |  |
| LAOS     | X |  |  |  |  |  |  |
| LIBYA    | X |  |  |  |  |  |  |
| MACAU    | X |  |  |  |  |  |  |
| MALAYSIA | X |  |  |  |  |  |  |

|             |   |  |  |  |  |  |   |
|-------------|---|--|--|--|--|--|---|
| MEXICO      | X |  |  |  |  |  |   |
| MOROCCO     | X |  |  |  |  |  |   |
| NETHERLANDS | X |  |  |  |  |  |   |
| NEW ZEALAND | X |  |  |  |  |  | X |
| NIGERIA     | X |  |  |  |  |  | X |

|                            |   |   |  |  |  |  |  |
|----------------------------|---|---|--|--|--|--|--|
| PAKISTAN                   | X | X |  |  |  |  |  |
| PEOPLE'S REPUBLIC OF CHINA | X | X |  |  |  |  |  |
| PERU                       | X | X |  |  |  |  |  |
| PHILIPPINES                | X | X |  |  |  |  |  |
| POLAND                     | X | X |  |  |  |  |  |

|              |   |  |  |  |  |  |  |
|--------------|---|--|--|--|--|--|--|
| PORTUGAL     | X |  |  |  |  |  |  |
| ROMANIA      | X |  |  |  |  |  |  |
| SAUDI ARABIA | X |  |  |  |  |  |  |
| SINGAPORE    | X |  |  |  |  |  |  |
| SOUTH AFRICA | X |  |  |  |  |  |  |

|                                     |   |   |   |  |  |  |   |
|-------------------------------------|---|---|---|--|--|--|---|
| SPAIN                               | X | X |   |  |  |  |   |
| TAIWAN                              | X | X | X |  |  |  | X |
| THAILAND                            | X | X |   |  |  |  |   |
| TURKEY                              | X | X |   |  |  |  |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X | X |   |  |  |  |   |

|                      |   |  |  |  |  |  |  |
|----------------------|---|--|--|--|--|--|--|
| UNITED ARAB EMIRATES | X |  |  |  |  |  |  |
| UNITED STATES        | X |  |  |  |  |  |  |
| VIETNAM              | X |  |  |  |  |  |  |
| YEMEN, SOUTH         | X |  |  |  |  |  |  |
| YUGOSLAVIA           | X |  |  |  |  |  |  |

|          |   |  |  |  |  |  |  |
|----------|---|--|--|--|--|--|--|
| ZAIRE    | X |  |  |  |  |  |  |
| ZIMBABWE | X |  |  |  |  |  |  |

PRODUCTS EXPORTED:  
CORN, CANNED  
CRUDE ANIMAL & FISHERY PRODUCTS, INEDIBLE NES  
CRUDE VEGETABLE MATERIALS, INEDIBLE NES  
HAY, FORAGE AND STRAW  
MEAT AND MEAT PREPARATIONS, CANNED NES  
OIL SEED CAKE AND MEAL NES  
PEAS, FROZEN  
VEGETABLES, FROZEN NES

## CANADIAN SWINE EXPORTERS ASSOCIATION TEL: 519-462-2401

TAVISTOCK, ONT., N0B2R0  
R.R. #2, TAVISTOCK, ONT., N0B2R0  
MAIN CONTACT: MR. J.S. (JIM) DONALDSON  
FAX: 519-462-2891 TLX/ANSBK: 06-219838  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: OCT/1989  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 5-9 TRADE STAFF:  
ANNUAL SALES \$000: \$10,000-24,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

CONTINUED...

# TRADING HOUSE

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: OTHER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                               | E | I | B | S | A | R | W |
|-----------------------------------------------|---|---|---|---|---|---|---|
| ANTARCTICA                                    |   |   |   |   |   |   |   |
| ARGENTINA                                     |   |   |   |   |   |   |   |
| AUSTRALIA                                     | X | X |   |   |   |   |   |
| BARBADOS                                      |   | X |   |   |   |   |   |
| BOLIVIA                                       |   |   |   |   |   |   |   |
| BRAZIL                                        |   |   |   |   |   |   |   |
| CHILE                                         |   | X |   |   |   |   |   |
| COLOMBIA                                      |   | X |   |   |   |   |   |
| COSTA RICA                                    |   | X |   |   |   |   |   |
| CUBA                                          |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC                            |   | X |   |   |   |   |   |
| ECUADOR                                       |   |   |   |   |   |   |   |
| FALKLAND ISLANDS                              |   |   |   |   |   |   |   |
| FRENCH GUIANA                                 |   |   |   |   |   |   |   |
| GUYANA                                        |   |   |   |   |   |   |   |
| HAITI                                         |   | X |   |   |   |   |   |
| HONG KONG                                     |   | X |   |   |   |   |   |
| INDONESIA                                     |   | X |   |   |   |   |   |
| ITALY                                         | X |   |   |   |   |   |   |
| JAPAN                                         |   | X |   |   |   |   |   |
| KOREA, SOUTH                                  |   | X |   |   |   |   |   |
| MALAYSIA                                      |   | X |   |   |   |   |   |
| PARAGUAY                                      |   |   |   |   |   |   |   |
| PERU                                          |   |   |   |   |   |   |   |
| PHILIPPINES                                   |   | X |   |   |   |   |   |
| PUERTO RICO                                   |   | X |   |   |   |   |   |
| SINGAPORE                                     |   | X |   |   |   |   |   |
| SURINAM                                       |   |   |   |   |   |   |   |
| TAIWAN                                        |   | X |   |   |   |   |   |
| THAILAND                                      |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                           |   | X |   |   |   |   |   |
| URUGUAY                                       |   |   |   |   |   |   |   |
| VENEZUELA                                     |   | X |   |   |   |   |   |
| PRODUCTS EXPORTED:                            |   |   |   |   |   |   |   |
| CRUDE ANIMAL & FISHERY PRODUCTS, INEDIBLE NES |   |   |   |   |   |   |   |
| SWINE                                         |   |   |   |   |   |   |   |

CANADIAN TRADERS LIMITED TEL: 604-270-4818

11031 BRIDGEPORT RD, SUITE 200, RICHMOND, B.C., V6X1T3  
MAIN CONTACT: MR. ORVIS NOEL  
FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: APR/1988  
COUNTERTRADE ON OWN BEHALF: YES  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 10-19 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$25,000-49,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTION IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ALBANIA   |   | X |   |   |   |   |   |
| ALGERIA   |   | X |   |   |   |   |   |
| ANGOLA    |   | X |   |   |   |   |   |
| ARGENTINA |   | X |   |   |   |   |   |
| ARUBA     | X | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| AUSTRALIA                    |   | X |   |   |   |   |   |
| AUSTRIA                      | X | X |   |   |   |   |   |
| BAHAMAS                      | X | X |   |   |   |   |   |
| BANGLADESH                   |   |   |   |   |   |   |   |
| BARBADOS                     | X | X |   |   |   |   |   |
| BELIZE                       |   | X |   |   |   |   |   |
| BERMUDA                      | X | X |   |   |   |   |   |
| BOLIVIA                      |   | X |   |   |   |   |   |
| BORENAIRE                    | X | X |   |   |   |   |   |
| BOTSWANA                     |   | X |   |   |   |   |   |
| BRAZIL                       |   | X |   |   |   |   |   |
| BRUNEI                       | X | X |   |   |   |   |   |
| BULGARIA                     |   | X |   |   |   |   |   |
| CAYMAN ISLANDS               | X | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC     | X | X |   |   |   |   |   |
| CHILE                        |   | X |   |   |   |   |   |
| COLOMBIA                     |   | X |   |   |   |   |   |
| CONGO                        | X | X |   |   |   |   |   |
| COSTA RICA                   |   | X |   |   |   |   |   |
| CUBA                         | X | X |   |   |   |   |   |
| CURACAO                      | X | X |   |   |   |   |   |
| CZECHOSLOVAKIA               |   | X |   |   |   |   |   |
| DENMARK                      |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC           | X | X |   |   |   |   |   |
| ECUADOR                      |   | X |   |   |   |   |   |
| EL SALVADOR                  |   | X |   |   |   |   |   |
| ENGLAND                      | X | X |   |   |   |   |   |
| ETHIOPIA                     | X | X |   |   |   |   |   |
| FINLAND                      |   | X |   |   |   |   |   |
| FRANCE                       |   | X |   |   |   |   |   |
| FRENCH GUIANA                | X | X |   |   |   |   |   |
| GABON                        | X | X |   |   |   |   |   |
| GAMBIA                       | X | X |   |   |   |   |   |
| GERMANY, EAST                |   | X |   |   |   |   |   |
| GERMANY, WEST                |   | X |   |   |   |   |   |
| GHANA                        | X | X |   |   |   |   |   |
| GUATEMALA                    |   | X |   |   |   |   |   |
| GUINEA                       |   | X |   |   |   |   |   |
| GUINEA-BISSAU                |   | X |   |   |   |   |   |
| GUYANA                       | X | X |   |   |   |   |   |
| HAITI                        | X | X |   |   |   |   |   |
| HONDURAS                     |   | X |   |   |   |   |   |
| HONG KONG                    | X | X |   |   |   |   |   |
| HUNGARY                      |   | X |   |   |   |   |   |
| INDIA                        | X | X |   |   |   |   |   |
| INDONESIA                    |   |   |   |   |   |   |   |
| IRAN                         | X | X |   |   |   |   |   |
| IRAQ                         | X | X |   |   |   |   |   |
| IRELAND                      |   | X |   |   |   |   |   |
| ISRAEL                       |   | X |   |   |   |   |   |
| ITALY                        |   | X |   |   |   |   |   |
| IVORY COAST                  | X | X |   |   |   |   |   |
| JAMAICA                      | X | X |   |   |   |   |   |
| JORDAN                       | X | X |   |   |   |   |   |
| KENYA                        | X | X |   |   |   |   |   |
| KOREA, SOUTH                 |   |   |   |   |   |   |   |
| KUWAIT                       | X | X |   |   |   |   |   |
| LAOS                         | X | X |   |   |   |   |   |
| LEBANON                      | X | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS | X | X |   |   |   |   |   |
| LESOTHO                      |   | X |   |   |   |   |   |
| LIBYA                        |   | X |   |   |   |   |   |
| LUXEMBOURG                   |   | X |   |   |   |   |   |
| MALAYSIA                     |   |   |   |   |   |   |   |
| MEXICO                       | X | X |   |   |   |   |   |
| MOROCCO                      |   | X |   |   |   |   |   |
| MOZAMBIQUE                   |   | X |   |   |   |   |   |
| NETHERLANDS                  |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   |   |
| NICARAGUA                    |   | X |   |   |   |   |   |
| NIGER                        | X | X |   |   |   |   |   |
| NIGERIA                      | X | X |   |   |   |   |   |
| NORTHERN IRELAND             |   |   |   |   |   |   |   |
| NORWAY                       |   | X |   |   |   |   |   |
| OMAN                         | X | X |   |   |   |   |   |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| PAKISTAN                            | X | X |   |   |   |   |   |
| PANAMA                              |   | X |   |   |   |   |   |
| PARAGUAY                            |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   |   |   |   |   | X |   |
| PERU                                |   | X |   |   |   |   |   |
| PHILIPPINES                         |   |   |   |   | X | X | X |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| PUERTO RICO                         | X | X |   | X | X | X | X |
| REPUBLIC OF CAMEROON                | X | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| SAMOA ISLANDS                       |   | X |   |   |   |   |   |
| SAUDI ARABIA                        | X | X |   |   |   |   |   |
| SCOTLAND                            | X |   |   |   |   | X |   |
| SENEGAL                             | X | X |   |   |   |   |   |
| SIERRA LEONE                        | X | X |   |   |   | X | X |
| SOLOMON ISLANDS                     |   | X |   |   |   |   |   |
| SOUTH AFRICA                        |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| SRI LANKA                           |   |   |   |   |   | X |   |
| SUDAN                               | X | X |   |   |   |   |   |
| SURINAM                             |   | X |   |   |   |   |   |
| SWAZILAND                           | X | X |   |   |   |   |   |
| SWEDEN                              | X |   |   |   |   |   |   |
| SWITZERLAND                         | X | X |   |   |   | X |   |
| SYRIA                               |   | X |   |   |   |   |   |
| TAIWAN                              |   |   |   |   |   | X |   |
| TANZANIA                            | X | X |   |   |   |   |   |
| TASMANIA                            | X | X |   |   |   |   |   |
| TOGO                                |   | X |   |   |   |   |   |
| TONGA                               | X | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 | X | X |   | X | X | X | X |
| TUNISIA                             |   | X |   |   |   |   |   |
| TURKEY                              | X |   |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            | X | X |   | X | X | X | X |
| UGANDA                              | X | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       | X | X |   |   |   | X |   |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           | X | X |   |   |   |   |   |
| VIRGIN ISLANDS                      | X | X |   | X | X | X | X |
| WALES                               |   | X |   |   |   | X |   |
| YEMEN, SOUTH                        | X | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |
| ZAMBIA                              | X | X |   |   |   |   |   |
| ZIMBABWE                            | X | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
AIRCRAFT ASSEMBLIES, EQUIPMENT AND PARTS  
APPAREL ACCESSORIES NES  
APPLES, FRESH, INCLUDING CRAB-APPLES  
ARTISTS' & STUDENTS' PAINTS, OILS & VARNISHES  
ARTISTS' BRUSHES AND HAIR PENCILS  
ARTISTS' MATERIALS NES  
BABY CHICKS  
BALL POINT PENS  
BARBED WIRE  
BARS AND RODS, STEEL, FABRICATED NES  
BASIC HARDWARE NES  
BEDDING, TEXTILE NES  
BUSES AND BUS CHASSIS  
CABBAGE, FRESH  
CATTLE NES  
CAULIFLOWER, FRESH  
CEMENT AND CONCRETE BASIC PRODUCTS NES  
CLEANING EQUIPMENT, ELECTRIC NES  
COMMERCIAL & IND. TELECOM EQUIP NES, EXC PTS  
COOKING STOVE/RANGE + HEAT/COOK DOMESTIC NES  
COOKING STOVES, RANGES & OVENS, ELEC DOMESTIC  
CRAYONS, PASTEL CRAYONS, & ARTISTS' CHARCOAL  
DRAUGHTING INSTRUMENTS  
ELECTRIC CLOCKS  
ELECTRONIC COMPUTERS AND PARTS  
ELECTRONIC EQUIPMENT COMPONENTS NES  
EXHAUST SYSTEM PARTS, MOTOR VEHICLE NES  
FERTILIZERS AND FERTILIZER MATERIALS NES  
FOUNTAIN PENS, MECHANICAL PENCILS AND SETS  
FREEZERS, HOUSEHOLD SIZE  
GRAPES, FRESH  
HEATING EQUIPMENT NES  
HERBICIDES NES

INDUSTRIAL CHEMICAL SPECIALTIES NES  
LIVE ANIMALS NES  
LIVE POULTRY NES  
LUMBER, CEDAR  
LUMBER, SPRUCE  
MARKING PENS, FELT FIBRE/SYNTHETIC TIP & PTS  
MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES  
MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES  
MICROWAVE OVENS  
MILLWORK NES  
MINING & QUARRYING MACHV, EQUIP & PARTS NES  
ORGANS, ELECTRONIC  
OTHER EQUIP, HOME, GARDEN & PARK, & PARTS NES  
OUTERWEAR, KNITTED NES  
PAPER END PRODUCTS NES  
PAPER FOR PRINTING  
PARTS & ACCESS FOR PENS, BALL/FOUNTAIN/MECH  
PARTS & ATTACH FOR ELEC CLEANING EQUIPMENT  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
PENCIL LEADS  
PENCILS, BLACK OR COLOURED NES  
PHARMACEUTICAL PRODS NES, IN DOSAGE, HUMAN USE  
PIPE, TUBES AND TUBING NES, PLASTIC  
PLASTIC FILM AND SHEET NES  
PLATES/ELECTROTYPE/STEREOTYPE/MATRICE ETC NES  
POLYVINYL CHLORIDE FILM AND SHEET  
POTASSIUM SULPHATE  
POTATO HARVESTING MACHINERY AND PARTS  
POTATOES, FRESH NES  
PREFABRICATED AND READY-CUT BUILDINGS & PARTS  
PRINTING INDUSTRIES MACHV, EQUIP & PARTS NES  
RADAR EQUIP & REL DEVICES & SPECIFIC PTS NES  
RADIO RECEIVING SETS NES, EXCEPT PARTS  
REFILLS FOR BALL POINT PENS  
REFRIGERATORS, HOUSEHOLD SIZE, ELECTRIC  
SALMON, CANNED  
SALMON, FRESH OR FROZEN  
SANITARY PAPER NES  
SAUSAGE, FRESH OR CURED  
SAWMILL PRODUCTS NES  
SEA FISH, FRESH OR FROZEN NES  
SHIPPING AND DISTRIB CONT, PLASTIC, & PTS NES  
SONAR/ECHO SOUNDING/RELATED DEVICES & PARTS  
SPECIAL INDUSTRY MACHINERY, EQUIP & PTS NES  
SPONGE IRON AND PRIMARY IRON NES  
SPORTING AND RECREATION EQUIPMENT & PARTS NES  
STRINGED INSTRUMENTS AND PARTS NES  
SWINE  
TELEPHONE APPARATUS, EQUIPMENT & SPECIFIC PTS  
TEXTILE END PRODUCTS NES  
TOASTERS AND WAFFLE IRONS, ELECTRIC  
TOILET PREPARATIONS AND COSMETICS NES  
TRACTORS NES, PARTS & ACCESS FOR TRACTORS NES  
TRIM PARTS, MOTOR VEHICLE NES  
TUNA, CANNED NES  
TURKEY POULTS  
UREA  
VALVES NES  
WOOD END PRODUCTS NES  
WRAPPING PAPER NES  
WRAPPING PAPER, SULPHITE AND/OR SULPHATE  
WRITING INSTRUMENTS, PARTS & ACCESSORIES NES

## CANADIAN TRANS WORLD SUPPLIERS LTD.

TEL: 403-455-7199

10558-72 AVE., EDMONTON, ALTA., T6G5Z3  
MAIN CONTACT: MRS. DAISY TOWNSHEND  
FAX: 403-431-0635 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: FEB/1989  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|            | E | I | B | S | A | R | W |
|------------|---|---|---|---|---|---|---|
| AUSTRALIA  |   | X |   |   |   |   |   |
| BAHAMAS    |   | X |   |   |   |   |   |
| BAHRAIN    |   | X |   |   |   |   |   |
| BANGLADESH |   | X |   |   |   | X |   |
| BARBADOS   |   | X |   |   |   | X |   |
| BERMUDA    |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| CAYMAN ISLANDS               |   | X |   |   |   | X |   |
| CYPRUS                       |   | X |   |   |   |   |   |
| ENGLAND                      | X | X |   |   | X | X | X |
| ETHIOPIA                     |   | X |   |   |   |   |   |
| GAMBIA                       |   | X |   |   |   |   |   |
| GHANA                        |   | X |   |   | X |   |   |
| INDIA                        |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| KENYA                        |   | X |   |   |   |   |   |
| KOREA, SOUTH                 |   | X |   |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| LESOTHO                      |   | X |   |   |   |   |   |
| MALAWI                       |   | X |   |   |   |   |   |
| MALAYSIA                     |   | X |   |   |   |   |   |
| NEW ZEALAND                  | X |   |   |   |   |   |   |
| NORTHERN IRELAND             |   |   |   |   | X | X | X |
| OMAN                         |   |   |   |   |   | X |   |
| PAKISTAN                     | X |   |   |   |   | X |   |
| PHILIPPINES                  | X |   |   |   |   |   |   |
| SAUDI ARABIA                 | X |   |   |   |   |   |   |
| SCOTLAND                     |   |   |   |   | X | X | X |
| SINGAPORE                    | X |   |   |   | X |   |   |
| TANZANIA                     | X |   |   |   |   |   |   |
| TRINIDAD AND TOBAGO          | X |   |   | X |   |   |   |
| TURKS AND CAICOS ISLANDS     | X |   |   |   |   |   |   |
| UNITED ARAB EMIRATES         | X |   |   |   |   |   |   |
| UNITED STATES                |   |   |   | X |   |   |   |
| VIRGIN ISLANDS               | X |   |   |   |   |   |   |
| WALES                        |   |   |   | X | X | X |   |
| ZAMBIA                       | X |   |   |   |   | X |   |
| ZIMBABWE                     | X |   |   |   |   |   |   |

## PRODUCTS EXPORTED:

CAMERAS, MOTION PICTURE, CINEMATOGRAPHIC  
CAMERAS, STILL PICTURE  
ELECTRIC MOTORS, UNIVERSAL AND OTHER NES  
ELECTRONIC COMPUTERS AND PARTS  
ELECTRONIC EQUIPMENT COMPONENTS NES  
GENERAL PURPOSE INDUSTRIAL MACHY & PARTS NES  
HAND TOOLS AND PARTS NES  
OFFICE FURNITURE AND VISIBLE RECORD EQUIPMENT  
PAINTS NES, EXCEPT IN AEROSOL OR IN TUBE  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
PLUMBING FIXTURES AND SANITARY WARE NES  
POWER DRIVEN HAND DRILLS AND TAPPERS  
POWER DRIVEN HAND TOOLS NES  
PROJECTORS, MOTION PICTURE  
PROJECTORS, STILL PICTURE /DOMESTIC TYPE/  
TAPE PLAYERS AND TAPE RECORDERS, EXCEPT PARTS

## CANAMEX ELECTRONICS LIMITED

TEL: 416-665-4327

146 ROBERT HICKS DR., WILLOWDALE, ONT., M2R3R5  
MAIN CONTACT: MR. JORGE D. FERNANDEZ  
FAX: 416-665-4363 TLX/ANSBK: 069-66869  
YEARS IN INTERNATIONAL TRADE: 8 REPORTED: MAY/1988  
TOTAL STAFF: 5-9 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
SPANISH

## AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

## AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES  
FINISHED/SEMI-FINISHED GOODS TRADING

## METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| ARGENTINA      |   | X |   |   |   |   |   |
| ARUBA          |   | X |   |   |   |   |   |
| BAHAMAS        |   | X |   |   |   |   |   |
| BARBADOS       |   | X |   |   |   |   |   |
| BELIZE         |   | X |   |   |   |   |   |
| BERMUDA        |   | X |   |   |   |   |   |
| BOLIVIA        |   | X |   |   |   |   |   |
| BOHAIRE        |   | X |   |   |   |   |   |
| BRAZIL         |   | X |   |   |   |   |   |
| CAYMAN ISLANDS |   | X |   |   |   |   | X |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| CHILE                        |   | X |   |   |   |   |   |
| COLOMBIA                     |   | X |   |   |   |   |   |
| COSTA RICA                   |   | X |   |   |   |   |   |
| CUBA                         |   | X |   |   |   |   |   |
| CURACAO                      |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC           |   | X |   |   |   |   | X |
| ECUADOR                      |   | X |   |   |   |   |   |
| EL SALVADOR                  |   | X |   |   |   |   |   |
| FALKLAND ISLANDS             |   | X |   |   |   |   |   |
| FRENCH GUIANA                |   | X |   |   |   |   |   |
| GUATEMALA                    |   | X |   |   |   |   |   |
| GUYANA                       |   | X |   |   |   |   |   |
| HAITI                        |   | X |   |   |   |   |   |
| HONDURAS                     |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| MEXICO                       | X |   |   |   |   |   | X |
| NICARAGUA                    |   | X |   |   |   |   |   |
| PANAMA                       |   | X |   |   |   |   |   |
| PARAGUAY                     |   | X |   |   |   |   |   |
| PERU                         |   | X |   |   |   |   |   |
| PUERTO RICO                  |   | X |   |   |   |   |   |
| SURINAM                      |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO          |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS     |   | X |   |   |   |   |   |
| URUGUAY                      |   | X |   |   |   |   |   |
| VENEZUELA                    |   | X |   |   |   |   |   |
| VIRGIN ISLANDS               |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
RADIO & TV BROADCAST & TRANSMITTING EQUIP NES

## CANATLANTIC MARKETING SERVICES LTD.

TEL: 514-745-5151

1400 SAUVE W. SUITE 272, MONTREAL, QUE., H4N1C5  
MAIN CONTACT: MR. HARALD BARFOD  
FAX: 514-745-5310 TLX/ANSBK: 05-825606  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: SEP/1988  
TOTAL STAFF: 1 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
ENGLISH  
FRENCH  
GERMAN  
SPANISH

## AREA OF SPECIALTIES:

COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING

## METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   | X |
| ARGENTINA              |   | X |   | X |   |   |   |
| BAHRAIN                |   | X |   |   |   |   |   |
| BANGLADESH             |   | X |   |   |   |   |   |
| BOLIVIA                |   | X |   |   |   |   |   |
| BRAZIL                 |   | X |   |   |   |   | X |
| CHILE                  |   | X |   |   |   |   | X |
| COLOMBIA               |   | X |   |   |   |   |   |
| COSTA RICA             |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC     |   | X |   |   |   |   |   |
| ECUADOR                |   | X |   |   |   |   |   |
| EL SALVADOR            |   | X |   |   |   |   |   |
| ENGLAND                |   | X |   |   |   |   |   |
| FINLAND                |   |   |   |   | X |   |   |
| GERMANY, WEST          |   |   |   |   | X |   |   |
| GUATEMALA              |   | X |   |   |   |   |   |
| HONDURAS               |   | X |   |   |   |   |   |
| HONG KONG              |   | X |   |   |   |   |   |
| INDIA                  |   | X |   |   |   |   |   |
| IRELAND                |   | X |   |   |   |   |   |
| ITALY                  |   | X |   |   |   |   |   |
| JAPAN                  |   | X |   |   |   |   |   |
| JORDAN                 |   | X |   |   |   |   |   |
| KENYA                  |   | X |   |   |   |   |   |
| KUWAIT                 |   | X |   |   |   |   |   |
| LEBANON                |   | X |   |   |   |   |   |
| MAURITANIA             |   | X |   |   |   |   |   |
| MAURITIUS              |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| MEXICO                     |   | X |   |   |   |   |   |
| MOROCCO                    |   | X |   |   |   |   |   |
| NICARAGUA                  |   | X |   |   |   |   |   |
| NORWAY                     |   |   | X |   |   |   |   |
| PAKISTAN                   |   | X |   |   |   |   |   |
| PANAMA                     |   | X |   |   |   |   |   |
| PARAGUAY                   |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PERU                       |   | X |   |   |   |   |   |
| PHILIPPINES                |   | X |   |   |   |   |   |
| PORTUGAL                   |   | X |   |   |   |   |   |
| QATAR                      |   | X |   |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |
| SCOTLAND                   |   | X |   |   |   |   |   |
| SPAIN                      |   |   | X |   |   |   |   |
| SWEDEN                     |   |   | X |   |   |   |   |
| SYRIA                      |   | X |   |   |   |   |   |
| TAIWAN                     |   | X |   |   |   |   |   |
| THAILAND                   |   | X |   |   |   |   |   |
| TURKEY                     |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES       |   | X |   |   |   |   |   |
| UNITED STATES              |   |   | X |   |   | X |   |
| URUGUAY                    |   | X |   |   |   |   |   |
| VENEZUELA                  |   | X |   |   |   |   |   |
| YEMEN, SOUTH               |   | X |   |   |   |   |   |
| YUGOSLAVIA                 |   | X |   |   |   |   |   |
| ZAIRE                      |   | X |   |   |   |   |   |
| ZIMBABWE                   |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
BRAKE SYSTEM PARTS, MOTOR VEHICLE NES  
CARBON PAPER  
PAPER FOR PRINTING  
STATIONERS' AND OFFICE SUPPLIES NES  
STATIONERY AND PAPER OFFICE SUPPLIES NES  
WOOD PULP NES

CANAMIN PACIFIC FINANCE (INTL.) LTD. TEL: 403-252-5888

222 - 58 AVE. S.E. CALGARY, ALTA. T2H0N9  
P.O. BOX 661, STATION "M" CALGARY, ALTA. T2P2J3  
MAIN CONTACT: MR. JOHNSON S. TSU WIN  
FAX: TLX/ANSBK: 038-24570  
YEARS IN INTERNATIONAL TRADE: 3 REPORTED: APR/1988  
TOTAL STAFF: 5-9 TRADE STAFF:  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: CHINESE  
ENGLISH

AUXILIARY SERVICES: FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
EXPORT MANAGEMENT CO./DIV. OF CON. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| HONG KONG                  |   | X |   |   |   |   | X |
| PEOPLE'S REPUBLIC OF CHINA |   | X | X |   |   |   | X |

PRODUCTS EXPORTED:  
PAPER MILL MACHINERY AND PARTS NES  
WOOD PULP NES

CAMBERRA MARKETING TEL: 416-639-0480

5261 VERHOEVEN RD., BURLINGTON, ONT., L7L3B1  
P.O. BOX 1401 STN. "B" BURLINGTON, ONT., L7P4C5  
MAIN CONTACT: MR. MARIO IBRAHIM  
FAX: 416-632-2646 TLX/ANSBK: 0618514/BOC BUR  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: MAR/1988  
TOTAL STAFF: 4 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
ENGLISH

AUXILIARY SERVICES: CONSULTING  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
EXPORT MANAGEMENT CO./DIV. OF CON. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X | X | X |   |   | X |
| AUSTRALIA              |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| BAHRAIN              |   | X |   |   |   |   |   |
| ENGLAND              |   | X | X |   |   |   | X |
| FRANCE               |   | X |   |   |   |   |   |
| GERMANY, WEST        |   | X |   |   |   |   |   |
| GREECE               |   | X |   |   |   |   |   |
| KUWAIT               |   | X |   |   |   |   |   |
| NETHERLANDS          |   | X |   |   |   |   |   |
| NORTHERN IRELAND     |   |   |   |   |   |   | X |
| SAUDI ARABIA         |   | X |   |   |   |   |   |
| SCOTLAND             |   |   |   |   |   |   | X |
| SUDAN                |   | X |   |   |   |   | X |
| SWITZERLAND          |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES |   | X |   |   |   |   | X |
| UNITED STATES        |   |   | X |   |   |   | X |
| WALES                |   |   |   |   |   |   | X |

PRODUCTS EXPORTED:  
ELECTRONIC COMPUTERS AND PARTS  
MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES  
OPHTHALMIC EQUIP. APPARATUS, ACCESS & PARTS  
PHARMACEUTICAL PRODS NES, IN DOSAGE, HUMAN USE  
X-RAY AND RELATED EQUIPMENT AND PARTS

CANCHILLA ASSOCIATES LTD. TEL: 519-455-7926

LONDON, ONT., N6A4C3  
R.R. #8, LONDON, ONT., N6A4C3  
MAIN CONTACT: MR. W.G. POLEY  
FAX: 519-455-0907 TLX/ANSBK: 064-7124  
YEARS IN INTERNATIONAL TRADE: 12 REPORTED: JAN/1989  
TOTAL STAFF: 4 TRADE STAFF: 1  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES: CONSULTING  
AREA OF SPECIALTIES: OTHER  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| AUSTRALIA |   | X |   |   |   |   |   |
| ENGLAND   |   |   |   |   |   |   | X |
| HONG KONG |   | X |   |   |   |   | X |
| ISRAEL    |   | X |   |   |   |   |   |
| ITALY     |   |   |   |   |   |   | X |

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| JAPAN                      |   | X |   |   |   |   | X |
| KOREA, SOUTH               |   | X | X |   |   |   | X |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   |   |
| SWITZERLAND                |   |   |   |   |   |   | X |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| TAIWAN        |   | X |   |   |   |   |   |
| UNITED STATES |   |   |   |   |   |   | X |

PRODUCTS EXPORTED:  
FURS, DRESSED NES

CANDEV TRADING CO. INC. TEL: 514-465-2801

1 WATERMAN ST., ST-LAMBERT QUE., J4P1R7  
MAIN CONTACT: MR. JOSEPH MOREAU  
FAX: 514-465-0146 TLX/ANSBK: 05-267573  
YEARS IN INTERNATIONAL TRADE: 7 REPORTED: JUN/1989  
COUNTERTRADE ON OWN BEHALF: YES  
QUEBEC ASSOCIATION OF EXPORT TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING

METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   | X |   |   |   |   |   |
| ANGOLA                 |   |   |   |   |   |   | X |
| ARAB REPUBLIC OF EGYPT |   | X | X |   |   |   | X |
| ARGENTINA              |   | X |   |   |   |   |   |
| BAHAMAS                |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| BARBADOS                 |   | X |   |   |   |   |   |
| BENIN                    |   |   |   |   |   | X |   |
| BERMUDA                  |   | X |   |   |   |   |   |
| BOLIVIA                  |   | X |   |   |   |   |   |
| BOTSWANA                 |   |   |   |   |   | X |   |
| BRAZIL                   |   | X |   |   |   |   |   |
| BURKINA FASO             |   |   |   |   |   | X |   |
| BURUNDI                  |   |   |   |   |   | X |   |
| CANARY ISLANDS           |   |   |   |   |   | X |   |
| CAPE VERDE ISLANDS       |   |   |   |   |   | X |   |
| CENTRAL AFRICAN REPUBLIC |   |   |   |   |   | X |   |
| CHAD                     |   |   |   |   |   | X |   |
| CHILE                    |   | X |   |   |   |   |   |
| COLOMBIA                 | X |   |   |   |   | X |   |
| CONGO                    |   |   |   |   |   | X |   |
| COSTA RICA               |   | X |   |   |   |   |   |
| CUBA                     |   | X |   |   |   |   |   |
| DJIBOUTI                 |   |   |   |   |   | X |   |
| DOMINICAN REPUBLIC       |   | X |   |   |   |   |   |
| ECUADOR                  | X |   |   |   |   | X |   |
| EL SALVADOR              |   | X |   |   |   |   |   |
| EQUATORIAL GUINEA        |   |   |   |   |   | X |   |
| ETHIOPIA                 |   |   |   |   |   | X |   |
| FALKLAND ISLANDS         |   | X |   |   |   |   |   |
| GABON                    |   |   |   |   |   | X |   |
| GAMBIA                   |   |   |   |   |   | X |   |
| GHANA                    |   |   |   |   |   | X |   |
| GUATEMALA                |   | X |   |   |   |   |   |
| GUINEA                   |   |   |   |   |   | X |   |
| GUINEA-BISSAU            |   |   |   |   |   | X |   |
| HAITI                    |   | X |   |   |   |   |   |
| HONDURAS                 |   | X |   |   |   |   |   |
| INDIA                    |   |   |   |   |   | X |   |
| IVORY COAST              |   | X |   |   |   | X |   |
| JAMAICA                  |   | X |   |   |   |   |   |
| KENYA                    |   |   |   |   |   | X |   |
| LESOTHO                  |   |   |   |   |   | X |   |
| LIBERIA                  |   |   |   |   |   | X |   |
| LIBYA                    |   |   |   |   |   | X |   |
| MADAGASCAR               |   |   |   |   |   | X |   |
| MALAWI                   |   |   |   |   |   | X |   |
| MALI                     |   |   |   |   |   | X |   |
| MAURITANIA               |   |   |   |   |   | X |   |
| MAURITIUS                |   |   |   |   |   | X |   |
| MOROCCO                  |   |   |   |   |   | X |   |
| MOZAMBIQUE               |   |   |   |   |   | X |   |
| NAMIBIA                  |   |   |   |   |   | X |   |
| NICARAGUA                |   | X |   |   |   |   |   |
| NIGER                    |   |   |   |   |   | X |   |
| NIGERIA                  |   |   |   |   |   | X |   |
| PAKISTAN                 |   |   |   |   |   | X |   |
| PANAMA                   |   | X |   |   |   |   |   |
| PARAGUAY                 |   | X |   |   |   |   |   |
| PERU                     | X |   |   |   |   | X |   |
| PUERTO RICO              |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON     |   |   |   |   |   | X |   |
| REUNION                  |   |   |   |   |   | X |   |
| ROMANIA                  |   | X |   |   |   |   |   |
| RWANDA                   |   |   |   |   |   | X |   |
| SENEGAL                  |   |   |   |   |   | X |   |
| SEYCHELLES               |   |   |   |   |   | X |   |
| SIERRA LEONE             |   |   |   |   |   | X |   |
| SOMALIA REPUBLIC         |   |   |   |   |   | X |   |
| SOUTH AFRICA             |   |   |   |   |   | X |   |
| SUDAN                    |   |   |   |   |   | X |   |
| SWAZILAND                |   |   |   |   |   | X |   |
| TANZANIA                 |   |   |   |   |   | X |   |
| TOGO                     |   |   |   |   |   | X |   |
| TRINIDAD AND TOBAGO      |   | X |   |   |   |   |   |
| TUNISIA                  |   | X |   |   |   | X |   |
| TURKEY                   |   | X |   |   |   |   |   |
| UGANDA                   |   |   |   |   |   | X |   |
| UNITED STATES            |   | X |   |   |   |   |   |
| URUGUAY                  |   | X |   |   |   |   |   |
| VENEZUELA                |   | X |   |   |   |   |   |
| VIETNAM                  |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| WESTERN SAHARA |   |   |   |   |   |   | X |
| YUGOSLAVIA     |   | X |   |   |   |   |   |
| ZAIRE          |   |   |   |   |   |   | X |
| ZAMBIA         |   |   |   |   |   |   | X |
| ZIMBABWE       |   |   |   |   |   |   | X |

## PRODUCTS EXPORTED:

AIR AND GAS COMPRESSORS, STATIONARY  
GENERAL PURPOSE INDUSTRIAL MACHY & PARTS NES  
OFF-HIGHWAY TRUCKS  
PASSENGER AUTOMOBILES NES & PASS AUTO CHASSIS  
ROAD, RLWY/AIRPORT CONST/MTCE-OF-WAY MACHY/PTS  
SPECIAL INDUSTRY MACHINERY, EQUIP & PTS NES  
TRUCKS & CHASSIS, COMM, MGWV NOT > 6000 LBS, NEW  
TRUCKS, TRUCK TRAC & CHASSIS, COMM, NEW NES

## CANDRIN HOUSE

SEE... CANDRIN HOUSE TRADING COMPANY LTD.

## CANDRIN HOUSE TRADING COMPANY LTD.

TEL: 403-228-6909

209 1324 - 11 AVENUE SW, CALGARY, ALTA., T3C0M6

209 1234 - 11 AVENUE SW, CALGARY, ALTA., T3C0M6

MAIN CONTACT: LINDA SJOMAN

FAX: 403-229-1968 TLX/ANSBK: 03-821876

YEARS IN INTERNATIONAL TRADE: 3 REPORTED: DEC/1988

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 3 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$100-199

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH  
FRENCH  
GERMAN  
HINDI  
JAPANESE  
MARATHI  
RUSSIAN  
SWEDISH

## AUXILIARY SERVICES:

CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL

## AREA OF SPECIALTIES:

COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING

## METHOD OF OPERATIONS:

AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ANTARCTICA             |   |   |   |   |   |   | X |
| ARAB REPUBLIC OF EGYPT |   |   |   |   |   |   | X |
| ARGENTINA              |   |   |   |   |   |   | X |
| BAHRAIN                |   |   |   |   |   |   | X |
| BOLIVIA                |   |   |   |   |   |   | X |
| BRAZIL                 |   |   |   |   |   |   | X |
| CHILE                  |   |   |   |   |   |   | X |
| COLOMBIA               |   |   |   |   |   |   | X |
| CYPRUS                 |   |   |   |   |   |   | X |
| ECUADOR                |   |   |   |   |   |   | X |
| ENGLAND                |   | X |   |   |   |   | X |
| FALKLAND ISLANDS       |   |   | X |   |   |   | X |
| FINLAND                |   |   |   |   |   |   | X |
| FRENCH GUIANA          |   |   | X |   |   |   |   |
| GUYANA                 |   |   | X |   |   |   |   |
| INDIA                  |   | X |   |   |   |   | X |
| INDONESIA              |   |   | X |   |   |   |   |
| IRAN                   |   |   | X |   |   |   |   |
| IRAQ                   |   |   | X |   |   |   |   |
| ISRAEL                 |   |   | X |   |   |   |   |
| JAPAN                  |   | X |   |   |   |   | X |
| JORDAN                 |   |   | X |   |   |   |   |
| KUWAIT                 |   |   | X |   |   |   |   |
| LEBANON                |   |   | X |   |   |   |   |
| OMAN                   |   |   | X |   |   |   |   |
| PARAGUAY               |   |   | X |   |   |   |   |
| PERU                   |   |   | X |   |   |   |   |
| QATAR                  |   |   | X |   |   |   |   |
| SAUDI ARABIA           |   |   | X |   |   |   |   |
| SURINAM                |   |   | X |   |   |   |   |
| SYRIA                  |   | X |   |   |   |   |   |
| TURKEY                 |   | X |   |   |   |   |   |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| UNION OF SOVIET SOCIALIST REPUBLICS |   |   | X |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

CRUDE ANIMAL & FISHERY PRODUCTS, INEDIBLE NES  
GENERAL PURPOSE INDUSTRIAL MACHY & PARTS NES  
GEOPHYSICAL & MINERAL PROSPECTING EQUIP & PTS  
JEWELLERY OF PRECIOUS METALS OR O/W VALUABLE  
NAT/SYN/IMITATION GEMS, ORNAMENTAL STONES NES  
SAFETY AND LIFE SAVING EQUIPMENT NES

## CANEDEX

SEE... CANEDEX LIMITED

## CANEDEX LIMITED

TEL: 416-292-8512

3360 MIDLAND AVE., SCARBOROUGH ONT. M1V4W7

MAIN CONTACT: ANNA VANESSA TOURANGEAU

FAX: 416-297-8826 TLX/ANSBK: 065-25498

YEARS IN INTERNATIONAL TRADE: 13 REPORTED: JUN/1989

COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES

TOTAL STAFF: 5-9 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ARABIC

CREOLE

DUTCH

ENGLISH

FRENCH

GERMAN

ITALIAN

PERSIAN

PORTUGUESE

SPANISH

## AUXILIARY SERVICES:

CONSOLIDATION

CONSULTING

CUSTOM CLEARING

DOCUMENTATION

FREIGHT FORWARDING

PACKAGING

SHIPPING-INTERNATIONAL

WAREHOUSING

## AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES

FINISHED/SEMI-FINISHED GOODS TRADING

PROJECT IMPLEMENTING, PROJECT MANAGING

WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

## METHOD OF OPERATIONS:

AD HOC ARRANGEMENTS WITH TRADING HOUSES

AGENT FOR MFR/PRODUCER/PROCESSOR

CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN              | X |   |   |   |   |   |   |
| ALBANIA                  |   | X |   |   |   |   |   |
| ALGERIA                  |   | X |   |   |   |   |   |
| ANGOLA                   | X |   |   |   |   |   |   |
| ARGENTINA                | X |   |   |   |   |   |   |
| ARUBA                    |   |   |   | X |   | X | X |
| AUSTRIA                  | X |   |   |   |   | X | X |
| BAHAMAS                  | X |   |   |   |   | X | X |
| BAHRAIN                  |   | X |   |   |   |   |   |
| BARBADOS                 | X |   |   |   |   | X | X |
| BELGIUM                  | X |   |   |   |   | X |   |
| BELIZE                   | X |   |   |   |   |   |   |
| BENIN                    | X |   |   |   |   |   |   |
| BERMUDA                  | X |   |   |   |   | X | X |
| BHUTAN                   | X |   |   |   |   |   |   |
| BOLIVIA                  |   | X |   |   |   |   |   |
| BONAIRE                  | X | X |   | X |   | X | X |
| BULGARIA                 |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS       | X |   |   |   |   |   |   |
| CAYMAN ISLANDS           | X |   |   | X |   | X | X |
| CENTRAL AFRICAN REPUBLIC | X |   |   |   |   |   |   |
| CHAD                     |   | X |   |   |   |   |   |
| CHILE                    | X |   |   |   |   |   |   |
| COLOMBIA                 |   | X |   |   |   | X |   |
| CONGO                    |   | X |   |   |   |   |   |
| COOK ISLANDS             |   | X |   |   |   |   |   |
| COSTA RICA               |   | X |   |   |   |   |   |
| CUBA                     | X |   |   |   |   | X | X |
| CURACAO                  | X |   |   | X |   | X | X |
| CZECHOSLOVAKIA           |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| DENMARK                      | X |   |   |   |   |   |   |
| DJIBOUTI                     | X |   |   |   |   |   |   |
| DOMINICAN REPUBLIC           | X |   |   |   |   | X | X |
| ECUADOR                      | X |   |   |   |   | X |   |
| EL SALVADOR                  | X |   |   |   |   |   |   |
| ENGLAND                      | X |   | X |   |   | X | X |
| ETHIOPIA                     | X |   |   |   |   |   |   |
| FIJI                         |   | X |   |   |   |   |   |
| FRANCE                       | X |   |   |   |   | X |   |
| GABON                        | X |   |   |   |   |   |   |
| GAMBIA                       |   | X |   |   |   |   |   |
| GERMANY, EAST                |   | X |   |   |   |   |   |
| GERMANY, WEST                | X |   |   |   |   | X | X |
| GUATEMALA                    | X |   |   |   |   |   |   |
| GUINEA                       | X |   |   |   |   |   |   |
| GUYANA                       | X |   |   |   |   |   |   |
| HAITI                        | X |   |   |   |   | X | X |
| HONDURAS                     | X |   |   |   |   |   |   |
| HUNGARY                      |   | X |   |   |   |   |   |
| INDIA                        |   | X |   |   |   |   |   |
| IRAN                         | X |   |   |   |   |   |   |
| IRELAND                      | X |   |   |   | X |   | X |
| ITALY                        | X |   |   |   |   | X |   |
| IVORY COAST                  | X |   |   |   |   |   |   |
| JAMAICA                      | X |   |   |   |   | X | X |
| JAPAN                        |   | X | X |   |   |   |   |
| LEBANON                      |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS | X |   |   |   | X | X | X |
| LESOTHO                      | X |   |   |   |   |   |   |
| LIBYA                        | X |   |   |   |   |   |   |
| LIECHTENSTEIN                |   | X |   |   |   |   |   |
| LUXEMBOURG                   | X |   |   |   |   | X |   |
| MADAGASCAR                   |   | X |   |   |   |   |   |
| MALAWI                       | X |   |   |   |   |   |   |
| MALAYSIA                     |   | X |   |   |   |   |   |
| MAURITANIA                   | X |   |   |   |   |   |   |
| MONGOLIA                     |   | X |   |   |   |   |   |
| MOROCCO                      |   | X |   |   |   |   |   |
| MOZAMBIQUE                   | X |   |   |   |   |   |   |
| NEPAL                        |   | X |   |   |   |   |   |
| NETHERLANDS                  | X |   |   |   |   |   |   |
| NICARAGUA                    | X |   |   |   |   |   |   |
| NIGER                        | X |   |   |   |   |   |   |
| NIGERIA                      |   | X |   |   |   |   |   |
| NORTHERN IRELAND             |   |   |   |   |   | X | X |
| NORWAY                       | X |   |   |   |   |   |   |
| PANAMA                       | X |   |   |   |   |   |   |
| PARAGUAY                     |   | X |   |   |   |   |   |
| PERU                         | X |   |   |   |   |   |   |
| PHILIPPINES                  |   | X |   |   |   |   |   |
| POLAND                       | X |   |   |   |   |   |   |
| PORTUGAL                     |   | X |   |   |   |   |   |
| PUERTO RICO                  | X |   |   |   |   | X | X |
| REPUBLIC OF CAMEROON         | X |   |   |   |   | X |   |
| ROMANIA                      |   | X |   |   |   |   |   |
| SCOTLAND                     |   | X |   |   |   | X | X |
| SENEGAL                      | X |   |   |   |   |   |   |
| SIERRA LEONE                 | X |   |   |   |   |   |   |
| SOMALIA REPUBLIC             | X |   |   |   |   |   |   |
| SPAIN                        | X |   |   |   |   | X |   |
| SRI LANKA                    | X |   |   |   |   |   |   |
| SUDAN                        | X |   |   |   |   |   |   |
| SURINAM                      |   | X |   |   |   |   |   |
| SWEDEN                       | X |   |   |   |   | X | X |
| SWITZERLAND                  | X |   |   |   |   | X |   |
| TANZANIA                     | X |   |   |   |   |   |   |
| TONGA                        |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO          | X |   |   |   |   | X | X |
| TUNISIA                      |   | X |   |   |   |   |   |
| TURKEY                       |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS     | X |   |   |   | X |   | X |
| UGANDA                       |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES         |   | X |   |   |   |   |   |
| URUGUAY                      |   | X |   |   |   |   |   |
| VENEZUELA                    | X |   |   |   |   | X |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| VIETNAM        | X |   |   |   |   |   |   |
| VIRGIN ISLANDS | X |   |   |   |   |   |   |
| MALES          | X |   |   |   |   | X | X |
| YEMEN, SOUTH   |   |   | X |   |   |   |   |
| YUGOSLAVIA     |   |   | X |   |   |   |   |

ZAIRE X

## PRODUCTS EXPORTED:

AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
AIRCRAFT ASSEMBLIES, EQUIPMENT AND PARTS  
AIRCRAFT NES  
ALARM AND SIGNAL SYSTEMS AND PARTS NES  
ARTISTS' MATERIALS NES  
CALCULATING MACHINES AND PARTS  
CATTLE STALLS, PENS, STANCHIONS AND PARTS  
COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
DENTAL INSTRUMENTS, EQUIPMENT, ACCESS & PTS  
ELECTRIC LIGHTING FIX & PORT LAMPS & PTS NES  
ELECTRICAL EQUIPMENT, APPLIANCES & PARTS NES  
FEEDERS/FEED COOKER/TANK HEATER FARM TYP & PTS  
FIRE FIGHTING EQUIPMENT AND PARTS NES  
FISH PREPARING MACHINERY AND PARTS  
GARDEN TOOLS NES  
HAND TOOLS AND PARTS NES  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
LABORATORY INSTRUMENTS & APPARATUS & PTS NES  
MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES  
MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES  
MOTOR VEHICLES NES  
MUSICAL INSTRUMENTS, PARTS & ACCESSORIES NES  
NAVIGATION INSTRUMENTS, APPARATUS AND PARTS  
OFFICE FURNITURE AND VISIBLE RECORD EQUIPMENT  
OFFICE MACHINES, EQUIPMENT AND PARTS NES  
ORTHOPAEDIC APPLIANCES AND PARTS NES  
OUTERWEAR, EXCEPT KNITTED NES  
OUTERWEAR, KNITTED NES  
PHOTOCOPY & SIM MACH, OFFICE TYPE, AND PARTS  
PHYSIOTHERAPY & VETERINARY INST, EQUIP & PTS  
PIPE, TUBES AND TUBING NES, PLASTIC  
POULTRY FARM & APIARY MACH, EQUIP & PTS NES  
PREFABRICATED AND READY-CUT BUILDINGS & PARTS  
PREFABRICATED STRUCTURES AND PARTS NES  
RADIO & TV BROADCAST & TRANSMITTING EQUIP NES  
RADIO TRANSMITTING-RECEIVING UNITS, EXC PTS  
SCALES AND BALANCES AND PARTS NES  
SLAUGHTERING & MEAT PACKING IND MACH, & PTS  
SPECIAL PURPOSE FURNITURE NES  
SPORTING AND RECREATION EQUIPMENT & PARTS NES  
STATIONERS' AND OFFICE SUPPLIES NES  
SURVEYING INSTRUMENTS AND PARTS NES  
TANKS AND PARTS  
TECHNICAL MODELS FOR DEMO/INSTRUCTION & PTS  
TYPEWRITERS, ELECTRIC, NES  
WATER AND SEWAGE TREATMENT EQUIPMENT & PARTS  
X-RAY AND RELATED EQUIPMENT AND PARTS

CANEXPORT TRANSCONTINENTAL LIMITED TEL: 403-234-8580

513-8TH AVE, S.W., SUITE 206, CALGARY, ALTA., T2P1G3  
P.O. BOX 6388 STN "D", CALGARY, ALTA., T2P2C9  
MAIN CONTACT: DR. MOHAMED A. KASSIM  
FAX: 403-234-8581 TLX/ANSBK: 03822756  
YEARS IN INTERNATIONAL TRADE: 30 REPORTED: MAY/1989  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 5-9 TRADE STAFF:  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC

AUXILIARY SERVICES: ENGLISH  
AREA OF SPECIALTIES: CONSULTING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   |   |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT | X |   |   |   |   |   | X |
| BAHRAIN                | X |   |   |   |   |   | X |
| BRAZIL                 |   |   | X |   |   |   |   |
| CHILE                  |   |   | X |   |   |   |   |
| COSTA RICA             |   |   | X |   |   |   |   |
| CYPRUS                 |   |   | X |   |   |   |   |
| DJIBOUTI               |   |   | X |   |   |   |   |
| ETHIOPIA               |   |   | X |   |   |   |   |
| INDONESIA              | X |   | X |   |   |   | X |
| IRAN                   |   |   | X |   |   |   |   |
| IRAQ                   |   |   | X |   |   |   |   |
| JORDAN                 |   |   | X |   |   |   |   |
| KENYA                  |   |   | X |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|            | E | I | B | S | A | R | W |
|------------|---|---|---|---|---|---|---|
| KUWAIT     | X |   |   |   |   |   |   |
| LIBYA      |   |   |   |   |   |   | X |
| MALTA      |   |   | X |   |   |   |   |
| MAURITANIA |   |   | X |   |   |   |   |
| MOROCCO    |   |   |   |   |   |   | X |

OMAN X

PEOPLE'S REPUBLIC OF CHINA X

QATAR X

SAUDI ARABIA X

SOMALIA REPUBLIC X

SUDAN X

SYRIA X

TANZANIA X

TUNISIA X

UNITED ARAB EMIRATES X

VENEZUELA X

YEMEN, SOUTH X

PRODUCTS EXPORTED:

AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
BAKERY PRODUCTS NES  
BISCUITS AND COOKIES, EXCEPT SODA BISCUITS  
CEREALS, UNMILLED NES  
CIGARETTES  
COFFEE, ROASTED OR GROUND  
CONSTRUCTION & MTCE MACH, EQUIP & PARTS NES  
FOOD PRODUCTS MACHINERY, EQUIPMENT & PARTS NES  
FRUITS AND PRODUCTS, CANNED NES  
HONEY  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
LUBRICATING GREASES  
OIL SEED CAKE AND MEAL NES  
PANTS & SLACKS, WOMEN'S & GIRLS', EXC KNT NES  
PANTS, MEN'S & BOYS', POLYESTER-COTTON BLENDS  
PETROLEUM & GAS FIELD PRODUCTION EQUIP & PTS  
PREFABRICATED AND READY-CUT BUILDINGS & PARTS  
SPICES, SPICE HERBS AND SPICE SEEDS NES  
TOILET PREPARATIONS AND COSMETICS NES  
VEGETABLES AND VEGETABLE JUICES, CANNED NES  
WELL DRILLING MACHINERY, APPARATUS AND PARTS

CANIMCO TEL: 514-843-7884

\*\*\*\*\* UPDATE PENDING  
1350 RUE SHERBROOKE O, STE 1150, MONTREAL QUE, H3G1J1  
FAX: TLX/ANSBK: 055-62108

CANJAM TRADING LIMITED TEL: 902-462-6699

35 BRIARLYNN CRES., DARTMOUTH, N.S., B2V1K5  
MAIN CONTACT: MRS. GRACE WHITE  
FAX: 902-434-7879 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: NOV/1989  
TOTAL STAFF: 3 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| BAHAMAS        |   |   | X |   |   |   |   |
| CAYMAN ISLANDS |   |   | X |   |   |   |   |
| JAMAICA        |   |   | X |   |   |   |   |
| KOREA, NORTH   |   |   | X |   |   |   |   |
| KOREA, SOUTH   |   |   | X |   |   |   |   |

NORWAY X

UNITED STATES X

PRODUCTS EXPORTED:

FISH STEAKS/BLOCK/SLAB/STICKS, FR, CHD, FZ  
LOBSTER, FRESH OR FROZEN  
SHELLFISH AND PRODUCTS NES  
SHELLFISH, FRESH OR FROZEN NES

CANPAK INTERNATIONAL TRADING CORP. TEL: 416-445-0215

1262 DON MILLS RD, SUITE #1, DON MILLS, ONT., M3B2W7  
MAIN CONTACT: MR. ASHIQ W. KHAN  
FAX: 416-445-1757 TLX/ANSBK: 06-986893/CANPAK TOR  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: DEC/1989  
TOTAL STAFF: 5-9 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
PERSIAN  
URDU

AUXILIARY SERVICES: CONSULTING  
FINANCING ARRANGEMENTS, GENERAL  
OTHER

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
CONTINUED....

# TRADING HOUSE

OTHER  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
OTHER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|            | E | I | B | S | A | R | W |
|------------|---|---|---|---|---|---|---|
| BANGLADESH |   | X |   |   |   |   |   |
| IRAN       | X |   |   |   | X | X |   |
| IRAQ       |   | X |   |   |   | X |   |
| JORDAN     |   | X |   |   |   |   |   |
| PAKISTAN   | X |   |   | X |   |   | X |

|              |  |   |   |  |   |   |  |
|--------------|--|---|---|--|---|---|--|
| SAUDI ARABIA |  | X |   |  |   |   |  |
| SWITZERLAND  |  |   | X |  | X | X |  |

PRODUCTS EXPORTED:  
MATERIALS HANDLING EQUIPMENT AND PARTS NES  
PARTS & ACCESS FOR RAILWAY ROLLING STOCK NES  
PESTICIDES BASED ON DITHIOCARBAMATES

CANPAK INTERNATIONAL LTD. TEL: 403-407-5040

16-E CALLINGWOOD CRT., EDMONTON, ALTA., T5T0H5  
MAIN CONTACT: MR. CARMAN AHMED  
FAX: 403-425-0329 TLX/ANSBK: 037-2966  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: DEC/1988  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: PAKISTAN  
LANGUAGES: ENGLISH  
PANJABI  
URDU

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|            | E | I | B | S | A | R | W |
|------------|---|---|---|---|---|---|---|
| AUSTRALIA  |   | X |   |   |   |   |   |
| BANGLADESH |   | X |   |   |   |   |   |
| INDIA      |   | X |   |   |   |   |   |
| PAKISTAN   | X |   |   |   |   | X | X |

PRODUCTS EXPORTED:  
AIR CONDITIONING AND REFRIG EQUIP & PTS NES  
BUILDING PAPER, NOT COATED OR IMPREGNATED  
COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
FERTILIZERS AND FERTILIZER MATERIALS NES  
GENERAL PURPOSE INDUSTRIAL MACHY & PARTS NES  
PARTS & ACCESS FOR RAILWAY ROLLING STOCK NES  
PETROLEUM & GAS FIELD PRODUCTION EQUIP, & PTS

CANPAK-TOR  
SEE... CANPAK INTERNATIONAL TRADING CORP.

CAMPET MARKETING LTD. TEL: 403-290-2100

\*\*\*\*\* UPDATE PENDING  
700 - 736 - 6TH AVE. S.W., CALGARY, ALTA, T2P3T7  
MAIN CONTACT: MR. D.T. MCSTOCKER  
FAX: 403-233-0399 TLX/ANSBK: 038-26665  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: APR/1988  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 20-49 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES: CONSULTING  
CUSTOM CLEARING  
FINANCING ARRANGEMENTS, GENERAL  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| JAPAN         |   | X |   |   |   |   |   |
| KOREA, SOUTH  |   | X |   |   |   |   |   |
| PUERTO RICO   |   | X |   |   |   |   |   |
| SINGAPORE     |   | X |   |   |   |   |   |
| UNITED STATES | X |   |   | X |   |   |   |

|                |  |   |  |  |  |  |  |
|----------------|--|---|--|--|--|--|--|
| VIRGIN ISLANDS |  | X |  |  |  |  |  |
|----------------|--|---|--|--|--|--|--|

PRODUCTS EXPORTED:  
LIQUEFIED PETROLEUM GASES  
OIL TREATING COMPOUNDS

CANPOTEX LIMITED TEL: 306-931-2200

SUITE 400, 111-2ND AVE. S., SASKATOON SASK., S7K1K6  
P.O. BOX 1600, SASKATOON, SASK., S7K3R3  
MAIN CONTACT: MR. ROD J. HEATH  
FAX: 306-653-5505 TLX/ANSBK: 074-21640/CANPOTEX M SKN  
YEARS IN INTERNATIONAL TRADE: 17 REPORTED: JAN/1990  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 20-49 TRADE STAFF: 20-49

ANNUAL SALES \$000: \$50,000+

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: EXPORT MANAGEMENT CO./DIV. OF CON. CO.

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|            | E | I | B | S | A | R | W |
|------------|---|---|---|---|---|---|---|
| ARGENTINA  | X |   |   |   |   |   |   |
| AUSTRALIA  | X |   |   |   |   | X |   |
| BANGLADESH | X |   |   |   |   | X |   |
| BELGIUM    | X |   |   |   |   |   |   |
| BRAZIL     | X |   |   |   |   | X |   |

|            |   |  |  |  |  |  |   |
|------------|---|--|--|--|--|--|---|
| BURMA      | X |  |  |  |  |  | X |
| CHILE      | X |  |  |  |  |  | X |
| COLOMBIA   | X |  |  |  |  |  |   |
| COSTA RICA | X |  |  |  |  |  | X |
| ENGLAND    | X |  |  |  |  |  |   |

|           |   |  |  |  |  |  |   |
|-----------|---|--|--|--|--|--|---|
| FRANCE    | X |  |  |  |  |  |   |
| GUATEMALA | X |  |  |  |  |  |   |
| INDIA     | X |  |  |  |  |  | X |
| INDONESIA | X |  |  |  |  |  | X |
| IRELAND   | X |  |  |  |  |  |   |

|              |   |  |  |   |  |  |   |
|--------------|---|--|--|---|--|--|---|
| ITALY        | X |  |  |   |  |  | X |
| JAPAN        | X |  |  | X |  |  |   |
| KOREA, SOUTH | X |  |  |   |  |  | X |
| MALAYSIA     | X |  |  |   |  |  | X |
| MEXICO       | X |  |  |   |  |  | X |

|                            |   |  |  |  |  |  |   |
|----------------------------|---|--|--|--|--|--|---|
| NEPAL                      |   |  |  |  |  |  | X |
| NEW ZEALAND                | X |  |  |  |  |  | X |
| PEOPLE'S REPUBLIC OF CHINA | X |  |  |  |  |  |   |
| PERU                       | X |  |  |  |  |  | X |
| PHILIPPINES                | X |  |  |  |  |  | X |

|              |   |  |  |   |  |  |   |
|--------------|---|--|--|---|--|--|---|
| SINGAPORE    | X |  |  | X |  |  |   |
| SOUTH AFRICA | X |  |  |   |  |  | X |
| SRI LANKA    | X |  |  |   |  |  | X |
| TAIWAN       | X |  |  |   |  |  | X |
| THAILAND     | X |  |  |   |  |  |   |

|           |   |  |  |  |  |  |   |
|-----------|---|--|--|--|--|--|---|
| VENEZUELA | X |  |  |  |  |  | X |
|-----------|---|--|--|--|--|--|---|

PRODUCTS EXPORTED:  
POTASSIUM CHLORIDE /MURIATE OF POTASH/

CANSULEX LIMITED TEL: 604-688-1501

760 - 999 CANADA PLACE, VANCOUVER, B.C., V6C3E1  
MAIN CONTACT:  
FAX: 604-688-4952 TLX/ANSBK: 04-51181  
YEARS IN INTERNATIONAL TRADE: 26 REPORTED: JUN/1988  
TOTAL STAFF: 20-49 TRADE STAFF:  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH  
AUXILIARY SERVICES: SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: EXPORT MANAGEMENT CO./DIV. OF CON. CO.  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ALBANIA   |   |   |   |   |   |   | X |
| ANDORRA   |   |   |   |   |   |   | X |
| ARGENTINA | X |   |   |   |   |   | X |
| AUSTRALIA | X |   |   |   |   |   | X |
| AUSTRIA   |   |   |   |   |   |   | X |

|          |   |  |  |  |  |  |   |
|----------|---|--|--|--|--|--|---|
| AZORES   |   |  |  |  |  |  | X |
| BELGIUM  | X |  |  |  |  |  | X |
| BRAZIL   | X |  |  |  |  |  | X |
| BULGARIA |   |  |  |  |  |  | X |
| CHILE    | X |  |  |  |  |  | X |

|                |   |  |  |  |  |  |   |
|----------------|---|--|--|--|--|--|---|
| CUBA           | X |  |  |  |  |  |   |
| CZECHOSLOVAKIA |   |  |  |  |  |  | X |
| DENMARK        |   |  |  |  |  |  | X |
| ENGLAND        |   |  |  |  |  |  | X |
| FINLAND        |   |  |  |  |  |  | X |

|               |   |  |  |  |  |  |   |
|---------------|---|--|--|--|--|--|---|
| FRANCE        | X |  |  |  |  |  | X |
| GERMANY, EAST |   |  |  |  |  |  | X |
| GERMANY, WEST | X |  |  |  |  |  | X |
| GIBRALTAR     |   |  |  |  |  |  | X |
| GREECE        |   |  |  |  |  |  | X |

|           |   |  |  |  |  |  |   |
|-----------|---|--|--|--|--|--|---|
| HUNGARY   |   |  |  |  |  |  | X |
| ICELAND   |   |  |  |  |  |  | X |
| INDIA     |   |  |  |  |  |  | X |
| INDONESIA | X |  |  |  |  |  | X |
| IRELAND   |   |  |  |  |  |  | X |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ITALY                               |   |   |   |   |   | X |   |
| JAPAN                               |   |   |   |   |   | X |   |
| KOREA, SOUTH                        | X |   |   |   |   | X |   |
| LIECHTENSTEIN                       |   |   |   |   |   | X |   |
| LUXEMBOURG                          |   |   |   |   |   | X |   |
| MADEIRA                             |   |   |   |   |   | X |   |
| MALAYSIA                            |   |   |   |   |   | X |   |
| MALTA                               |   |   |   |   |   | X |   |
| MONACO                              |   |   |   |   |   | X |   |
| MOROCCO                             | X |   |   |   |   | X |   |
| NETHERLANDS                         | X |   |   |   |   | X |   |
| NEW CALEDONIA                       | X |   |   |   |   |   |   |
| NEW ZEALAND                         |   |   |   |   |   | X |   |
| NORTHERN IRELAND                    |   |   |   |   |   | X |   |
| NORWAY                              |   |   |   |   |   | X |   |
| PEOPLE'S REPUBLIC OF CHINA          |   |   |   |   |   | X |   |
| PHILIPPINES                         |   |   |   |   |   | X |   |
| POLAND                              |   |   |   |   |   | X |   |
| PORTUGAL                            |   |   |   |   |   | X |   |
| ROMANIA                             |   |   |   |   |   | X |   |
| SCOTLAND                            |   |   |   |   |   | X |   |
| SENEGAL                             |   |   |   |   |   | X |   |
| SINGAPORE                           |   |   |   |   |   | X |   |
| SOUTH AFRICA                        | X |   |   |   |   | X |   |
| SPAIN                               |   |   |   |   |   | X |   |
| SWEDEN                              |   |   |   |   |   | X |   |
| SWITZERLAND                         |   |   |   |   |   | X |   |
| TAIWAN                              | X |   |   |   |   | X |   |
| THAILAND                            |   |   |   |   |   | X |   |
| TUNISIA                             | X |   |   |   |   | X |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   |   |   |   |   | X |   |
| WALES                               |   |   |   |   |   | X |   |
| YUGOSLAVIA                          |   |   |   |   |   | X |   |

PRODUCTS EXPORTED:  
SULPHUR, CRUDE OR REFINED

## CANNIDE INTERNATIONAL INC.

TEL: 416-323-0305

60 HARBOUR ST., TORONTO, ONT. M5J1B7  
MAIN CONTACT: MR. J. PEREZAK  
FAX: 416-279-7164 TLX/ANSBK: 06-219666  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: AUG/1989  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 2 TRADE STAFF:  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES:

CONSULTING  
FINANCING ARRANGEMENTS, GENERAL  
PACKAGING  
WAREHOUSING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              | X |   |   |   |   |   |   |
| BAHRAIN                |   | X |   |   |   |   |   |
| BOLIVIA                | X |   |   |   |   |   |   |
| BRAZIL                 | X |   |   |   |   |   |   |
| CHILE                  | X |   |   |   |   |   | X |
| COLOMBIA               | X |   |   |   |   |   | X |
| COSTA RICA             | X |   |   |   |   |   |   |
| ECUADOR                | X |   |   |   |   |   | X |
| GUATEMALA              | X |   |   |   |   |   |   |
| HONDURAS               | X |   |   |   |   |   |   |
| HONG KONG              |   | X |   |   |   |   |   |
| JAPAN                  |   | X |   |   |   |   |   |
| KOREA, SOUTH           |   | X |   |   |   |   |   |
| KUWAIT                 |   | X |   |   |   |   |   |
| MEXICO                 |   |   |   | X |   |   |   |
| NICARAGUA              | X |   |   |   |   |   |   |
| PANAMA                 | X |   |   |   |   |   |   |
| PERU                   | X |   |   |   |   |   | X |
| SAUDI ARABIA           |   | X |   |   |   |   |   |

## SINGAPORE

PRODUCTS EXPORTED:  
FRUITS AND BERRIES, DRIED NES  
LIVE ANIMALS NES

## CANWORLD FOODS LTD.

TEL: 416-239-7747

111 EASTSIDE DR., ETOBICOKE, ONTARIO, M9Z5S5  
MAIN CONTACT: MR. D.H. NEWTON  
FAX: 416-239-0015 TLX/ANSBK: 06-967767  
YEARS IN INTERNATIONAL TRADE: 13 REPORTED: FEB/1989  
COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 10-19 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
GERMAN

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ARGENTINA                    |   | X |   |   |   |   |   |
| ARUBA                        |   | X |   |   |   |   |   |
| AUSTRALIA                    |   |   |   | X |   |   |   |
| AUSTRIA                      |   | X |   |   |   |   |   |
| BAHAMAS                      | X |   |   |   |   |   |   |
| BARBADOS                     | X |   |   |   |   |   |   |
| BELGIUM                      |   | X |   |   |   |   |   |
| BELIZE                       | X |   |   |   |   |   |   |
| BERMUDA                      |   | X |   |   |   |   |   |
| BOONAI                       | X |   |   |   |   |   |   |
| BRAZIL                       | X |   |   |   |   |   | X |
| CANARY ISLANDS               |   |   |   | X |   |   |   |
| CAYMAN ISLANDS               |   |   |   | X |   |   |   |
| CHILE                        | X |   |   |   |   |   | X |
| COLOMBIA                     | X |   |   |   |   |   | X |
| CUBA                         |   | X |   |   |   |   |   |
| CURACAO                      |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA               |   | X |   |   |   |   |   |
| DENMARK                      |   |   | X |   |   |   |   |
| DOMINICAN REPUBLIC           | X |   |   |   |   |   | X |
| ECUADOR                      |   | X |   |   |   |   |   |
| ENGLAND                      | X |   |   |   |   |   |   |
| FRANCE                       | X |   |   |   |   |   |   |
| GERMANY, EAST                |   | X |   |   |   |   |   |
| GERMANY, WEST                | X |   |   |   |   |   |   |
| GREECE                       |   | X |   |   |   |   |   |
| HAITI                        | X |   |   |   |   |   |   |
| HONG KONG                    | X |   |   |   |   |   |   |
| HUNGARY                      |   | X |   |   |   |   |   |
| IRELAND                      |   | X |   |   |   |   |   |
| ISRAEL                       |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| JAPAN                        | X |   |   |   |   |   | X |
| KOREA, SOUTH                 | X |   |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS | X |   |   |   |   |   | X |
| MALAYSIA                     |   | X |   |   |   |   |   |
| MEXICO                       |   | X |   |   |   |   |   |
| NETHERLANDS                  |   | X |   |   |   |   |   |
| NEW ZEALAND                  | X |   |   | X |   |   |   |
| NICARAGUA                    |   |   |   | X |   |   |   |
| NORWAY                       |   | X |   |   |   |   |   |
| PANAMA                       | X |   |   |   |   |   | X |
| PEOPLE'S REPUBLIC OF CHINA   |   | X |   |   |   |   |   |
| PHILIPPINES                  |   | X |   |   |   |   |   |
| PUERTO RICO                  |   | X |   |   |   |   |   |
| SAUDI ARABIA                 |   | X |   |   |   |   |   |
| SINGAPORE                    | X |   |   |   |   |   |   |
| SPAIN                        |   | X |   |   |   |   |   |
| SWEDEN                       | X |   |   |   |   |   |   |
| SWITZERLAND                  |   | X |   |   |   |   |   |
| TAHITI                       |   | X |   |   |   |   |   |
| TAIWAN                       | X |   |   |   |   |   |   |
| THAILAND                     |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO          | X |   |   |   |   |   |   |
| UNITED STATES                | X |   |   | X |   |   |   |
| VENEZUELA                    | X |   |   |   |   |   | X |
| VIRGIN ISLANDS               |   | X |   |   |   |   |   |
| YUGOSLAVIA                   |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

ANIMAL MATERIALS USED IN MANUFACTURING DRUGS  
BEEF, FRESH OR FROZEN NES  
BEEF, FROZEN, BONELESS  
FANCY MEATS /EDIBLE OFFAL/, FRESH OR FROZEN

CONTINUED....



# TRADING HOUSE

MEAT, CURED NES  
MEAT, FRESH OR FROZEN NES  
PORK BELLIES, FRESH OR FROZEN  
PORK SHOULDERS, PICNICS & BUTTS, FR OR FROZEN  
PORK SPARE RIBS, FRESH OR FROZEN  
PORK, FRESH OR FROZEN NES  
SHORTENING  
VEGETABLE OILS AND FATS NES  
VEGETABLES, DRIED NES

CANYEN INTERNATIONAL CORPORATION TEL: 613-238-9548

#500 - 56 SPARKS ST., OTTAWA, ONT., K1P5A9  
P.O. BOX 1063, STATION B, OTTAWA, ONT., K1P5R1  
MAIN CONTACT: MR. FRANK MCFADEEN  
FAX: 613-238-1360 TLX/ANSBK: 053-3968/CANYEN OTT  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: NOV/1988  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
ENGLISH  
FRENCH  
SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
PACKAGING  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
EXPORT MANAGEMENT CO./DIV. OF COM. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT | X |   |   |   |   |   |   |
| AUSTRALIA              |   |   | X |   |   |   |   |
| AUSTRIA                |   |   | X |   |   |   |   |
| ENGLAND                |   |   | X |   |   |   |   |
| FRANCE                 |   |   | X |   |   |   |   |
| GERMANY, WEST          |   |   | X |   |   |   |   |
| IRAQ                   |   | X |   |   |   |   |   |
| IRELAND                |   |   | X |   |   |   |   |
| JORDAN                 | X |   |   |   |   |   |   |
| LIBYA                  |   | X |   |   |   |   |   |
| MOROCCO                |   | X | X |   |   |   |   |
| PHILIPPINES            |   | X | X |   |   |   |   |
| SUDAN                  |   | X |   |   |   |   |   |
| SWITZERLAND            |   |   | X |   |   |   |   |
| THAILAND               |   |   | X |   |   |   |   |

|                      |   |   |   |  |  |  |   |
|----------------------|---|---|---|--|--|--|---|
| TUNISIA              |   | X |   |  |  |  |   |
| UNITED ARAB EMIRATES | X |   |   |  |  |  | X |
| UNITED STATES        |   |   | X |  |  |  |   |
| YEMEN, SOUTH         | X | X |   |  |  |  | X |

PRODUCTS EXPORTED:  
AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
BATHING SUITS, EXCEPT KNITTED  
BATHING SUITS, KNITTED  
BATHROBES, DRESSING GOWNS AND HOUSECOATS  
BLOUSES AND SHIRTS, KNT, INCL SHELLS & TOPS  
BLOUSES, COTTON, EXCEPT KNITTED  
BLOUSES, EXCEPT KNITTED NES  
CEMENT NES  
CEREALS, MILLED NES  
CEREALS, UNMILLED NES  
COATS NES  
COATS, MEN'S AND BOYS'  
COATS, WOMEN'S AND GIRLS'  
DRESSES & JUMPERS, MAN-MADE FIBRES, EXC KNT  
DRESSES AND JUMPERS, COTTON, EXCEPT KNITTED  
DRESSES AND JUMPERS, EXCEPT KNITTED NES  
DRESSES, KNITTED NES  
DRESSES, KNITTED, WOOL  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
LUMBER, SPRUCE  
MISCELLANEOUS APPAREL NES  
OUTDOOR JACKETS NES  
OUTDOOR JACKETS, MEN'S AND BOYS'  
OUTERWEAR SETS, WOMEN'S & GIRLS' EXC KNITTED  
OUTERWEAR, CHILD & INFANTS', EXC KNITTED NES  
OUTERWEAR, CHILDREN'S & INFANTS', KNITTED NES  
OUTERWEAR, EXCEPT KNITTED NES  
OUTERWEAR, KNITTED NES  
OVERALLS  
PANTS & SLACKS, WOMEN/GIRLS/CHILD, KNITTED  
PANTS & SLACKS, WOMEN'S & GIRLS', EXC KNT NES  
PANTS & SLACKS, WOMEN'S & GIRLS', M-M FIBRES  
PANTS AND SLACKS, BOYS', DOUBLE KNIT

PANTS AND SLACKS, BOYS', KNITTED NES  
PANTS AND SLACKS, CHILDREN'S, EXCEPT KNITTED  
PANTS AND SLACKS, MEN'S, DOUBLE KNIT  
PANTS AND SLACKS, MEN'S, KNITTED NES  
PANTS AND SLACKS, WOMEN'S AND GIRLS', COTTON  
PANTS, MEN'S & BOYS', POLYESTER-COTTON BLENDS  
PANTS, MEN'S AND BOYS' NES  
PANTS, MEN'S AND BOYS', COTTON  
PANTS, MEN'S AND BOYS', MAN-MADE FIBRES  
PANTS, MEN'S AND BOYS', WOOL  
PYJAMAS /SLEEPWEAR/ MEN'S AND BOYS'  
PYJAMAS /SLEEPWEAR/ WOMEN'S AND GIRLS'  
RAINCOATS NES  
RAINCOATS, TEXTILE, COATED OR IMPREGNATED  
REFRIGERATORS, HOUSEHOLD SIZE, ELECTRIC  
SCARVES/SHAWL/STOLE, WOV OR MADE FROM WOV FAB  
SHIRTS AND SWEATSHIRTS, KNITTED NES  
SHIRTS AND SWEATSHIRTS, KNITTED, COTTON NES  
SHIRTS, COTTON, EXCEPT KNITTED  
SHIRTS, EXCEPT KNITTED NES  
SHIRTS, MAN-MADE FIBRES, EXCEPT KNITTED NES  
SHIRTS, POLYESTER-COTTON BLENDS, EXC KNITTED  
SHORTS SETS, OUTERWEAR, W/G, KNITTED  
SHORTS, OUTERWEAR, EXCEPT KNITTED  
SHORTS, OUTERWEAR, KNITTED  
SKIRTS, EXCEPT KNITTED  
SLEEPWEAR NES  
SPORTS COATS AND BLAZERS  
SUITS, FINE, SLACK AND SPORT, EXCEPT KNITTED  
SUITS, KNITTED  
SWEATERS & CARDIGANS, M/B, KNITTED, WOOL  
SWEATERS & CARDIGANS, M/B, KNT, M-M FIBRE NES  
SWEATERS & CARDIGANS, W/G, KNITTED, WOOL  
SWEATERS & CARDIGANS, W/G, KNT, M-M FIBRE NES  
SWEATERS & CARDIGANS, CHILD/INFANT, KNT, ACRYLIC  
SWEATERS & CARDIGANS, CHILD/INFANT, KNT, M-M FIB  
SWEATERS & CARDIGANS, CHILD/INFANTS, KNT, WOOL  
SWEATERS AND CARDIGANS, KNITTED NES  
SWEATERS AND CARDIGANS, M/B, KNITTED, ACRYLIC  
SWEATERS AND CARDIGANS, W/G, KNITTED, ACRYLIC  
T-SHIRTS, KNITTED, COTTON  
TELEVISION RECEIVING SETS NES, OVER 19"  
TELEVISION RECEIVING SETS NES, UNDER 19"  
TELEVISION RECEIVING SETS NES, 19 INCHES  
TELEVISION RECEIVING SETS, COLOR, OVER 19"  
TELEVISION RECEIVING SETS, COLOR, UNDER 19"  
TELEVISION RECEIVING SETS, COLOR, 19 INCHES  
TOBACCO, MANUFACTURED NES  
UNDERWEAR MADE FROM WOVEN FABRICS  
UNDERWEAR NES

CAPEX INDUSTRIES CORPORATION LTD. TEL: 514-871-9869

1255 UNIVERSITY ST., SUITE 512, MONTREAL, QUE., H3B3V8  
MAIN CONTACT: MS. JEAN BELIN  
FAX: 514-871-9876 TLX/ANSBK: 055-61754/CAPEX MTL  
YEARS IN INTERNATIONAL TRADE: 17 REPORTED: APR/1990  
TOTAL STAFF: 4 TRADE STAFF: 3  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FINNISH  
FRENCH  
SWEDISH  
TURKISH

AUXILIARY SERVICES: CONSULTING  
FINANCING ARRANGEMENTS, GENERAL  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| ARGENTINA      |   |   | X |   |   |   |   |
| AUSTRALIA      |   |   | X |   |   |   |   |
| BELGIUM        |   |   | X |   |   |   |   |
| BULGARIA       |   | X | X |   |   |   |   |
| CHILE          |   |   | X |   |   |   |   |
| CZECHOSLOVAKIA |   | X | X |   |   |   |   |
| DENMARK        |   | X | X |   |   |   |   |
| ENGLAND        |   | X | X |   |   |   | X |
| FINLAND        |   |   | X |   |   |   |   |
| FRANCE         |   |   | X |   |   |   |   |
| GERMANY, EAST  |   | X | X |   |   |   |   |
| GERMANY, WEST  |   |   | X |   |   |   |   |
| GREECE         |   |   | X |   |   |   |   |
| HUNGARY        |   | X | X |   |   |   |   |
| IRAQ           |   | X |   |   |   |   |   |
| ITALY          |   | X | X |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                               | E | I | B | S | A | R | W |
|-----------------------------------------------|---|---|---|---|---|---|---|
| MOROCCO                                       |   |   | X |   |   |   |   |
| NEW ZEALAND                                   |   |   | X |   |   |   |   |
| NORTHERN IRELAND                              |   |   |   |   |   |   | X |
| POLAND                                        |   | X | X |   |   |   |   |
| ROMANIA                                       | X | X | X |   |   |   | X |
| SCOTLAND                                      |   |   |   |   |   |   | X |
| SPAIN                                         |   | X | X |   |   |   |   |
| SWEDEN                                        |   | X | X |   |   |   |   |
| TURKEY                                        | X | X | X |   |   |   | X |
| UNION OF SOVIET SOCIALIST REPUBLICS           | X | X |   |   |   |   |   |
| UNITED STATES                                 |   | X | X |   |   |   |   |
| WALES                                         |   |   |   |   |   |   | X |
| YUGOSLAVIA                                    |   | X | X |   |   |   |   |
| PRODUCTS EXPORTED:                            |   |   |   |   |   |   |   |
| ALUMINUM PIGS/INGOTS ETC & EXTRUDED WIRE BARS |   |   |   |   |   |   |   |
| CEMENT NES                                    |   |   |   |   |   |   |   |
| COAL NES                                      |   |   |   |   |   |   |   |
| COCOA OR CHOCOLATE IN POWDER FORM             |   |   |   |   |   |   |   |
| COPPER IN ORES AND CONCENTRATES               |   |   |   |   |   |   |   |
| LOGS, DOMESTIC SOFTWOODS NES                  |   |   |   |   |   |   |   |
| LOGS, FIR                                     |   |   |   |   |   |   |   |
| PAPER FOR PRINTING                            |   |   |   |   |   |   |   |
| PULPWOOD                                      |   |   |   |   |   |   |   |
| WOOD PULP, BL SULPH/KRAFT/PAPER GRD, HARDWOOD |   |   |   |   |   |   |   |
| WOOD PULP, BL SULPH/KRAFT/PAPER GRD, SOFTWOOD |   |   |   |   |   |   |   |

CAPRICORP INTERNATIONAL DEVELOPMENT INC. TEL: 613-232-5251

312 RIDEAU ST., OTTAWA, ONT., K1N5Y5  
 MAIN CONTACT: MR. MICHAEL W. KOOT  
 FAX: 613-232-0781 TLX/ANSBK: 053-4523/KOOT KCI  
 YEARS IN INTERNATIONAL TRADE: 4 REPORTED: OCT/1989  
 TOTAL STAFF: 5-9 TRADE STAFF: 2  
 ANNUAL SALES \$000: \$1,000-4,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ARABIC  
 ENGLISH  
 FRENCH  
 GERMAN  
 RUSSIAN  
 SPANISH

AUXILIARY SERVICES: CONSULTING  
 FINANCING ARRANGEMENTS, GENERAL  
 OTHER  
 AREA OF SPECIALTIES: SHIPPING-INTERNATIONAL  
 BUYING FOR GOVERNMENT OR COMPANIES  
 COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 OTHER  
 METHOD OF OPERATIONS: PROJECT IMPLEMENTING, PROJECT MANAGING  
 AD HOC ARRANGEMENTS WITH TRADING HOUSES  
 AGENT FOR MFR/PRODUCER/PROCESSOR  
 CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
 EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ALGERIA                      |   |   | X |   |   |   |   |
| ARAB REPUBLIC OF EGYPT       |   |   | X | X |   |   | X |
| AUSTRALIA                    |   | X | X |   |   |   |   |
| BARBADOS                     | X |   |   |   |   |   | X |
| BELGIUM                      |   | X | X |   | X |   |   |
| BRAZIL                       |   |   |   | X |   |   | X |
| DENMARK                      |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC           | X |   |   |   |   |   | X |
| EL SALVADOR                  |   |   |   |   |   |   | X |
| ENGLAND                      |   | X |   |   |   |   |   |
| FINLAND                      |   | X |   |   |   |   |   |
| FRANCE                       |   |   |   |   |   |   | X |
| GERMANY, WEST                |   | X | X |   |   |   |   |
| GUYANA                       |   | X | X | X |   |   |   |
| HAITI                        |   | X |   |   |   |   |   |
| HONDURAS                     |   |   |   |   |   |   | X |
| HONG KONG                    |   | X |   |   |   |   |   |
| IRAN                         |   | X |   |   |   |   | X |
| IRELAND                      |   | X |   |   |   |   |   |
| ITALY                        |   | X | X |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| JAPAN                        |   |   |   |   |   |   | X |
| LEeward AND WINDWARD ISLANDS | X |   |   |   |   |   |   |
| LUXEMBOURG                   |   | X |   |   |   |   |   |
| NETHERLANDS                  |   | X |   |   |   |   |   |
| NEW CALEDONIA                |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X | X |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| NIGERIA                             |   |   | X |   |   |   | X |
| NORWAY                              |   |   | X |   |   |   |   |
| REPUBLIC OF CAMEROON                |   | X | X |   |   |   |   |
| SAUDI ARABIA                        |   |   | X |   |   |   | X |
| SCOTLAND                            |   | X |   |   |   |   |   |
| SIERRA LEONE                        |   | X |   |   | X |   |   |
| SPAIN                               |   |   |   | X |   |   |   |
| SRI LANKA                           |   | X | X |   |   |   | X |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   | X |
| TAIWAN                              |   |   |   | X |   |   | X |
| TANZANIA                            | X | X |   |   |   |   | X |
| TRINIDAD AND TOBAGO                 |   | X | X |   |   |   | X |
| TURKEY                              |   | X |   |   |   |   | X |
| UGANDA                              | X |   | X |   |   |   | X |
| UNION OF SOVIET SOCIALIST REPUBLICS | X | X |   |   |   |   |   |
| UNITED STATES                       | X |   | X |   |   |   | X |
| VENEZUELA                           |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |
| ZIMBABWE                            | X |   |   |   |   |   | X |

PRODUCTS EXPORTED:

ACRYLIC YARN  
 ALUMINUM SULPHATE  
 BLDG PAPER, CTD OR IMPREGNATED, INCL SHINGLES  
 BLUEBERRIES, FRESH  
 BOOKS AND PAMPHLETS NES  
 BROAD WOVEN FABRICS, COTTON, BLEACHED NES  
 BROAD WOVEN FABRICS, COTTON, UNBLEACHED NES  
 CEREALS, UNMILLED NES  
 CRANBERRIES, FRESH  
 DAIRY & MILK PRODS PLANT MACHY, & PTS NES  
 FIRE FIGHTING EQUIPMENT AND PARTS NES  
 INDUSTRIAL CHEMICAL SPECIALTIES NES  
 LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
 LUMBER, PINE NES  
 LUMBER, SPRUCE  
 MAGNETIC TAPE NES  
 MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES  
 MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES  
 MOTOR VEHICLES NES  
 NON-ALCOHOLIC BEVERAGES NES  
 NYLON YARN  
 PAPER FOR PRINTING  
 PARTS & ACCESS FOR RAILWAY ROLLING STOCK NES  
 PASSENGER CAR TIRES, PNEUMATIC, NEW  
 PHOTOCOPY & SIM MACH, OFFICE TYPE, AND PARTS  
 PNEUMATIC TIRES, NEW NES  
 POLYESTER YARN  
 POLYVINYL CHLORIDE RESINS  
 RICE STARCH OR FLOUR  
 SAFETY AND LIFE SAVING EQUIPMENT NES  
 SANITARY PAPER NES  
 SENSITIZED PHOTOCOPY/BLUE/WHITE PRINT PAPER  
 SODIUM CARBONATE, INCLUDING SAL SODA  
 SODIUM HYDROXIDE, DRY  
 SODIUM HYDROXIDE, LIQUID  
 STRUCTURAL AND ARCHITECTURAL METAL PRODS NES  
 SYRUPS NES  
 TALLOW  
 TELEGRAPH APPARATUS, EQUIPMENT & SPECIFIC PTS  
 TIRE TUBES NES  
 WASHING AND CLEANING PREPARATIONS NES  
 WIRE, IRON OR STEEL NES  
 WRITING AND REPRODUCTION PAPER NES

CARBON & FILTRATION PRODUCTS CO.  
 SEE... PERTAMA-TENTAR INC.

CARIB NEXUS LIMITED TEL: 902-464-0248

170 JOSEPH ZATZMAN DRIVE SUITE 7, BURNSIDE INDUSTRIAL  
 PARK, DARTMOUTH NOVA SCOTIA, B3B1L9  
 P.O. BOX 8175, STATION A, HALIFAX NOVA SCOTIA, B3K5L9

MAIN CONTACT: MR. SAMUEL S. BAHEY  
 FAX: TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 8 REPORTED: AUG/1989  
 TOTAL STAFF: 2 TRADE STAFF: 2  
 ANNUAL SALES \$000: \$200-499  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|          | E | I | B | S | A | R | W |
|----------|---|---|---|---|---|---|---|
| ARUBA    |   |   | X |   |   |   |   |
| BAHAMAS  |   |   | X |   |   |   |   |
| BARBADOS | X |   | X |   |   |   |   |
| BERMUDA  |   |   | X |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| BONAIRE            |   | X |   |   |   |   |   |
| CAYMAN ISLANDS     |   | X |   |   |   |   |   |
| CUBA               |   | X |   |   |   |   |   |
| CURACAO            |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC |   | X |   |   |   |   |   |

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| HAITI                        |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| PUERTO RICO                  |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO          |   | X |   |   |   |   |   |

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| TURKS AND CAICOS ISLANDS |   | X |   |   |   |   |   |
| VIRGIN ISLANDS           |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
FISH, SALTED AND/OR DRIED

CARICAN TRADING CO. INC. TEL: 514-861-7793

265 ST. ANTOINE ST. W. SUITE 400, MONTREAL, QUE., H2Z1H6

P.O. BOX 398, PLACE D'ARMES (MONTREAL), QUE., H2Y3H1

MAIN CONTACT: MR. JACQUES A. CARTIER

FAX: 514-482-3559 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 12 REPORTED: MAR/1990

TOTAL STAFF: TRADE STAFF:

ANNUAL SALES \$000: \$500-999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

SPANISH

AUXILIARY SERVICES: CONSULTING

OTHER

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES

FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES

AGENT FOR MFR/PRODUCER/PROCESSOR

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|          | E | I | B | S | A | R | W |
|----------|---|---|---|---|---|---|---|
| ARUBA    |   | X |   |   |   |   |   |
| BAHAMAS  |   | X |   |   |   |   |   |
| BARBADOS |   | X |   |   |   |   |   |
| BELIZE   |   | X |   |   |   |   |   |
| BERMUDA  |   | X |   |   |   |   |   |

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| BOLIVIA        |   | X |   |   |   |   |   |
| BONAIRE        |   | X |   |   |   |   |   |
| CAYMAN ISLANDS |   | X |   |   |   |   |   |
| COLOMBIA       |   | X |   |   |   |   |   |
| COSTA RICA     |   | X |   |   |   |   |   |

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| CUBA               |   | X |   |   |   |   |   |
| CURACAO            |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC |   | X |   |   |   |   |   |
| EL SALVADOR        |   | X |   |   |   |   |   |
| GUATEMALA          |   | X |   |   |   |   |   |

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| GUYANA                       |   | X |   |   |   |   |   |
| HAITI                        |   | X |   |   |   |   |   |
| HONDURAS                     |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| NICARAGUA   |   | X |   |   |   |   |   |
| PANAMA      |   | X |   |   |   |   |   |
| PARAGUAY    |   | X |   |   |   |   |   |
| PERU        |   | X |   |   |   |   |   |
| PUERTO RICO |   | X |   |   |   |   |   |

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| SURINAM                  |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO      |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS |   | X |   |   |   |   |   |
| UNITED STATES            |   | X |   |   |   |   |   |

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| VENEZUELA      |   | X |   |   |   |   |   |
| VIRGIN ISLANDS |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:

APPLES, CANNED, INCLUDING APPLESAUCE  
APRICOTS, CANNED  
ASPARAGUS, CANNED  
BEANS, BAKED, CANNED  
BEANS, CANNED NES  
BILLFOLDS, WALLETS AND COIN PURSES  
CARROTS, CANNED  
CITRUS FRUITS, CND, INCL MIX OF CITRUS FRUITS  
CORN, CANNED  
DISPOSABLE SYRINGES, SYRINGE NEEDLES & PARTS  
FRUITS AND PRODUCTS, CANNED NES  
HOUSEHOLD CHEMICAL SPECIALTIES NES  
JAMS, JELLIES AND PRESERVES, CANNED  
MARMALADES, CANNED

MIXED FRUITS, CANNED NES  
MUSHROOMS, CANNED  
OLIVES, CANNED  
PEACHES, CANNED  
PEARS, CANNED  
PHARMACEUTICAL PRODS NES, IN DOSAGE, HUMAN USE  
PILE FABRICS, BROAD WOVEN, COTTON NES  
PIMENTOS, CANNED  
PINEAPPLE, CANNED  
POTATOES, CANNED  
RODENTICIDES NES  
TOILET PREPARATIONS AND COSMETICS NES  
TOMATO JUICE, CANNED  
TOMATO PASTE, CANNED  
TOMATOES, CANNED NES  
VEGETABLES AND VEGETABLE JUICES, CANNED NES  
VETERINARY MEDICINES NES, IN DOSAGE  
VINYL-COATED COTTON FABRICS, EXCEPT KNITTED  
WOMEN'S HANDBAGS AND PURSES

CATA BRANDS INC.

TEL: 514-466-3602

8690 SAGUENAY, BROSSARD, QUE., J4X1P4

MAIN CONTACT: MR. AZIZ BISHARA

FAX: 514-861-5571

TLX/ANSBK: 05-25134

YEARS IN INTERNATIONAL TRADE: 8

REPORTED: SEP/1989

COUNTERTRADE ON OWN BEHALF: YES

TOTAL STAFF: 2 TRADE STAFF: 4

ANNUAL SALES \$000: \$500-999

PARENT COUNTRY: CANADA

LANGUAGES: ARABIC

ENGLISH

AUXILIARY SERVICES:

CONSULTING

WAREHOUSING

AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES

COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

OTHER

PROJECT IMPLEMENTING, PROJECT MANAGING

WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS:

AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| BAHRAIN                |   | X |   |   |   |   |   |
| GERMANY, WEST          |   | X |   |   |   |   |   |
| GREECE                 |   | X |   |   |   |   |   |

|         | E | I | B | S | A | R | W |
|---------|---|---|---|---|---|---|---|
| HAITI   |   | X |   |   |   |   |   |
| JORDAN  |   | X |   |   |   |   |   |
| KUWAIT  |   | X |   |   |   |   |   |
| LIBYA   |   | X |   |   |   |   |   |
| MOROCCO |   | X |   |   |   |   |   |

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| NIGERIA                    |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PORTUGAL                   |   | X |   |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |
| SPAIN                      |   | X |   |   |   |   |   |

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| SUDAN                |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO  |   | X |   |   |   |   |   |
| TUNISIA              |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES |   | X |   |   |   |   |   |
| UNITED STATES        |   | X |   |   |   |   |   |

|            | E | I | B | S | A | R | W |
|------------|---|---|---|---|---|---|---|
| YUGOSLAVIA |   | X |   |   |   |   |   |
| ZAIRE      |   | X |   |   |   |   |   |
| ZIMBABWE   |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:

DETERGENTS, HOUSEHOLD, POWDER OR LIQUID  
FLAVOURING EXTRACTS AND ESSENCES  
FLAVOURING POWDERS  
FLOORING, HARDWOOD  
FOOD COLOURINGS  
FOOD, DRUG AND COSMETIC DYESTUFFS /FD & C/  
NUTS, KERNELS & SEEDS, SHELLED OR PREP NES  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
VEGETABLE OILS AND FATS NES

CAVENDISH CONSULTING LTD.

TEL: 902-542-9355

11 SYLVAN ST., WOLFVILLE, N.S., B0P1X0

P.O. BOX 177, WOLFVILLE, N.S., B0P1X0

MAIN CONTACT: MR. JAMES B. READ

FAX: 902-679-0685

TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 3

REPORTED: NOV/1988

TOTAL STAFF: 2 TRADE STAFF: 2

ANNUAL SALES \$000:

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

CONTINUED....

# TRADING HOUSE

FRENCH  
SPANISH  
AUXILIARY SERVICES:

CONSOLIDATION  
CUSTOM CLEARING  
DOCUMENTATION  
FREIGHT FORWARDING  
OTHER

SHIPPING-INTERNATIONAL  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                     | E | I | B | S | A | R | W |
|---------------------|---|---|---|---|---|---|---|
| BERMUDA             |   | X |   |   |   |   |   |
| PUERTO RICO         | X | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO |   | X |   |   |   |   | X |

PRODUCTS EXPORTED:

CEREALS, UNMILLED NES  
COTTON WASTE NES  
FRUIT JUICE CONCENTRATES, FROZEN NES  
FRUIT JUICE CONCENTRATES, NOT FROZEN NES  
HAY, FORAGE AND STRAW  
MINERAL WATERS, NATURAL AND ARTIFICIAL  
SHORTENING

CAVI-MEDIC INC.  
SEE... VINAMEDIC INC.

CBC ENTERPRISES

TEL: 514-597-7809

1055 RENE-LEVESQUE BLVD. E., 13TH FLOOR, MONTREAL QUE., H2L4S5

P.O. BOX 6000 STN. "A", MONTREAL QUE., H3C3A8

MAIN CONTACT: MS. JOHANNE BRUNET

FAX: 514-597-7862 TLX/ANSBK: 05-561718

YEARS IN INTERNATIONAL TRADE: 6 REPORTED: NOV/1989

TOTAL STAFF: 50-99 TRADE STAFF: 10-19

ANNUAL SALES \$000: \$10,000-24,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH  
FRENCH  
GERMAN  
ITALIAN  
SPANISH

AREA OF SPECIALTIES: OTHER

METHOD OF OPERATIONS: OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN              |   | X |   |   |   |   |   |
| ALBANIA                  | X | X |   |   |   |   |   |
| ALGERIA                  | X | X |   |   |   |   |   |
| ANDORRA                  |   | X |   |   |   |   |   |
| ANGOLA                   |   | X |   |   |   |   |   |
| ANTARCTICA               |   |   |   |   |   |   | X |
| ARAB REPUBLIC OF EGYPT   | X | X |   |   |   |   | X |
| ARGENTINA                | X | X |   |   |   |   |   |
| ARUBA                    | X | X |   |   |   |   |   |
| AUSTRALIA                | X | X |   |   |   |   |   |
| AUSTRIA                  | X | X |   |   |   |   |   |
| AZORES                   | X | X |   |   |   |   |   |
| BAHAMAS                  | X | X |   |   |   |   |   |
| BAHRAIN                  | X | X |   |   |   |   | X |
| BANGLADESH               | X | X |   |   |   |   |   |
| BARBADOS                 | X | X |   |   |   |   |   |
| BELGIUM                  | X | X |   |   |   |   |   |
| BELIZE                   | X | X |   |   |   |   |   |
| BENIN                    | X | X |   |   |   |   |   |
| BERMUDA                  | X | X |   |   |   |   |   |
| BHUTAN                   |   | X |   |   |   |   |   |
| BOLIVIA                  | X | X |   |   |   |   | X |
| BOHAIRE                  | X | X |   |   |   |   |   |
| BOTSWANA                 | X | X |   |   |   |   |   |
| BRAZIL                   | X | X |   |   |   |   | X |
| BRUNEI                   | X | X |   |   |   |   |   |
| BULGARIA                 | X | X |   |   |   |   |   |
| BURKINA FASO             |   | X |   |   |   |   |   |
| BURMA                    |   | X |   |   |   |   |   |
| BURUNDI                  |   | X |   |   |   |   |   |
| CANARY ISLANDS           |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS       |   | X |   |   |   |   |   |
| CAYMAN ISLANDS           |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |
| CHAD                     |   | X |   |   |   |   |   |
| CHILE                    | X | X |   |   |   |   | X |
| COLOMBIA                 | X | X |   |   |   |   | X |
| CONGO                    |   | X |   |   |   |   |   |
| COOK ISLANDS             |   | X |   |   |   |   |   |
| COSTA RICA               | X | X |   |   |   |   |   |
| CUBA                     |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| CURACAO            | X | X |   |   |   |   |   |
| CYPRUS             | X | X |   |   |   |   | X |
| CZECHOSLOVAKIA     | X | X |   |   |   |   |   |
| DENMARK            | X | X |   |   |   |   |   |
| DJIBOUTI           |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC | X | X |   |   |   |   |   |
| ECUADOR            | X | X |   |   |   |   | X |
| EL SALVADOR        | X | X |   |   |   |   |   |
| ENGLAND            | X | X |   |   |   | X |   |
| ETHIOPIA           | X | X |   |   |   |   |   |
| FALKLAND ISLANDS   |   | X |   |   |   |   | X |
| FIJI               |   | X |   |   |   |   |   |
| FINLAND            | X | X |   |   |   |   |   |
| FRANCE             | X | X |   |   |   |   |   |
| FRENCH GUIANA      |   | X |   |   |   |   | X |
| GABON              |   | X |   |   |   |   |   |
| GAMBIA             |   | X |   |   |   |   |   |
| GERMANY, EAST      | X | X |   |   |   |   |   |
| GERMANY, WEST      | X | X |   |   |   |   |   |
| GHANA              |   | X |   |   |   |   |   |
| GIBRALTAR          | X | X |   |   |   |   |   |
| GREECE             | X | X |   |   |   |   |   |
| GREENLAND          |   | X |   |   |   |   |   |
| GUAM               |   | X |   |   |   |   |   |
| GUATEMALA          |   | X |   |   |   |   |   |
| GUINEA             |   | X |   |   |   |   |   |
| GUINEA-BISSAU      |   | X |   |   |   |   |   |
| GUYANA             |   | X |   |   |   |   | X |
| HAITI              |   | X |   |   |   |   |   |
| HONDURAS           | X | X |   |   |   |   |   |
| HONG KONG          | X | X |   |   |   |   |   |
| HUNGARY            | X | X |   |   |   |   |   |
| ICELAND            | X | X |   |   |   |   |   |
| INDIA              | X | X |   |   |   |   |   |
| INDONESIA          |   | X |   |   |   |   |   |
| IRAN               |   | X |   |   |   |   | X |
| IRAQ               |   | X |   |   |   |   | X |
| IRELAND            | X | X |   | X |   |   |   |
| ISRAEL             | X | X |   | X |   |   | X |
| IVORY COAST        |   | X |   |   |   |   |   |
| JAMAICA            | X | X |   |   |   |   |   |
| JAPAN              | X | X |   |   |   |   |   |
| JORDAN             | X | X |   |   |   |   | X |
| KAMPUCHEA          |   | X |   |   |   |   |   |
| KENYA              | X | X |   |   |   |   |   |
| KOREA, SOUTH       | X | X |   |   |   |   |   |
| KUWAIT             | X | X |   |   |   |   | X |
| LAOS               |   | X |   |   |   |   |   |
| LEBANON            |   | X |   |   |   |   | X |
| LESOTHO            |   | X |   |   |   |   |   |
| LIBERIA            |   | X |   |   |   |   |   |
| LIBYA              |   | X |   |   |   |   |   |
| LIECHTENSTEIN      |   | X |   |   |   |   |   |
| LUXEMBOURG         |   | X |   |   |   |   |   |
| MACAU              | X | X |   |   |   |   |   |
| MADAGASCAR         |   | X |   |   |   |   |   |
| MALAWI             |   | X |   |   |   |   |   |
| MALAYSIA           | X | X |   |   |   |   |   |
| MALI               | X | X |   |   |   |   |   |
| MALTA              | X | X |   |   |   |   |   |
| MAURITANIA         |   | X |   |   |   |   |   |
| MAURITIUS          | X | X |   |   |   |   |   |
| MEXICO             |   | X |   |   |   |   |   |
| MONACO             |   | X |   |   |   |   |   |
| MONGOLIA           |   | X |   |   |   |   |   |
| MOROCCO            | X | X |   |   |   |   |   |
| MOZAMBIQUE         |   | X |   |   |   |   |   |
| NAMIBIA            | X | X |   |   |   |   |   |
| NEPAL              |   | X |   |   |   |   |   |
| NETHERLANDS        | X | X |   |   |   |   |   |
| NEW CALEDONIA      |   | X |   |   |   |   |   |
| NEW HEBRIDES       |   | X |   |   |   |   |   |
| NEW ZEALAND        | X | X |   |   |   |   |   |
| NICARAGUA          | X | X |   |   |   |   |   |
| NIGER              |   | X |   |   |   |   |   |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| NIGERIA                             |   | X |   |   |   |   |   |
| NORWAY                              | X | X |   |   |   |   |   |
| OMAN                                | X | X |   |   |   | X |   |
| PAKISTAN                            | X | X |   |   |   |   |   |
| PANAMA                              | X | X |   |   |   |   |   |
| PAPUA NEW GUINEA                    |   | X |   |   |   |   |   |
| PARAGUAY                            | X | X |   |   |   | X |   |
| PEOPLE'S REPUBLIC OF CHINA          | X | X |   |   |   |   |   |
| PERU                                | X | X |   |   |   | X |   |
| PHILIPPINES                         | X | X |   |   |   |   |   |
| POLAND                              | X | X |   |   |   |   |   |
| PORTUGAL                            | X | X |   |   |   |   |   |
| PUERTO RICO                         | X | X |   |   |   |   |   |
| QATAR                               | X | X |   |   |   | X |   |
| REPUBLIC OF CAMEROON                |   | X |   |   |   |   |   |
| REUNION                             |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| RWANDA                              |   | X |   |   |   |   |   |
| SAMOA ISLANDS                       |   | X |   |   |   |   |   |
| SAUDI ARABIA                        | X | X |   |   |   | X |   |
| SCOTLAND                            |   | X |   |   |   |   |   |
| SENEGAL                             |   | X |   |   |   |   |   |
| SEYCHELLES                          | X | X |   |   |   |   |   |
| SIERRA LEONE                        |   | X |   |   |   |   |   |
| SINGAPORE                           | X | X |   |   |   |   |   |
| SOLOMON ISLANDS                     |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC                    |   | X |   |   |   |   |   |
| SPAIN                               | X | X |   |   |   |   |   |
| SRI LANKA                           | X | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON              |   | X |   |   |   |   |   |
| SUDAN                               | X | X |   |   |   |   |   |
| SURINAM                             |   | X |   |   |   | X |   |
| SWAZILAND                           |   | X |   |   |   |   |   |
| SWEDEN                              | X | X |   |   |   |   |   |
| SWITZERLAND                         | X | X |   |   |   |   |   |
| SYRIA                               |   | X |   |   |   | X |   |
| TAHITI                              |   | X |   |   |   |   |   |
| TAIWAN                              | X | X |   |   |   |   |   |
| TANZANIA                            |   | X |   |   |   |   |   |
| TASMANIA                            |   | X |   |   |   |   |   |
| THAILAND                            | X | X |   |   |   |   |   |
| TOGO                                |   | X |   |   |   |   |   |
| TONGA                               |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TUNISIA                             |   | X |   |   |   |   |   |
| TURKEY                              | X | X |   |   |   | X |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UGANDA                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   | X |   |
| UNITED STATES                       | X | X |   |   |   |   |   |
| URUGUAY                             | X | X |   |   |   | X |   |
| VENEZUELA                           | X | X |   |   |   | X |   |
| VIETNAM                             |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |
| WESTERN SAHARA                      |   | X |   |   |   |   |   |
| YEMEN                               |   |   |   |   |   | X |   |
| YEMEN, SOUTH                        |   | X |   |   |   | X |   |
| YUGOSLAVIA                          | X | X |   |   |   |   |   |
| ZAIRE                               |   | X |   |   |   |   |   |
| ZAMBIA                              | X | X |   |   |   |   |   |
| ZIMBABWE                            | X | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
PHONOGRAPH RECORDS AND BLANKS  
VIDEO TAPE

CCE CORP.  
SEE... CANADIAN COMMERCE & ENGINEERING CORP.

CENTRAL SUPPLIES & SALES LTD. TEL: 506-858-7174  
661 ST. GEORGE BLVD. MONCTON, N.B. E1E2C2  
P.O. BOX 1093, MONCTON, N.B. E1C8P6  
MAIN CONTACT: MR. G. MALLET  
FAX: 506-858-7041 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 12 REPORTED: FEB/1989  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSULTING  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| GERMANY, WEST |   | X |   |   |   |   |   |
| NORWAY        |   | X |   |   |   | X | X |
| SWEDEN        |   | X |   |   |   |   |   |
| UNITED STATES |   | X |   |   |   | X | X |

PRODUCTS EXPORTED:  
FLOORING, HARDWOOD

CETECO INTERNATIONAL CANADA TEL: 514-620-8983

4230 BOUL. ST-JEAN, SUITE 225, DOLLARD DES ORMEAUX QUE., H9H2K4

MAIN CONTACT: MR. JEROEN VISSER

FAX: TLX/ANSBK: 05-821534

YEARS IN INTERNATIONAL TRADE: 2 REPORTED: AUG/1987

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 3 TRADE STAFF: 3

ANNUAL SALES \$000:

PARENT COUNTRY: NETHERLANDS

LANGUAGES: DUTCH  
ENGLISH  
GERMAN  
PORTUGUESE  
SPANISH

AUXILIARY SERVICES: CONSULTING  
FINANCING ARRANGEMENTS, GENERAL  
OTHER

AREA OF SPECIALTIES: SHIPPING-INTERNATIONAL  
BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
OTHER

METHOD OF OPERATIONS: WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ANGOLA                 | X |   |   | X |   |   | X |
| ARAB REPUBLIC OF EGYPT |   |   | X |   |   |   |   |
| AUSTRIA                |   |   | X |   |   |   |   |
| BELGIUM                | X |   | X |   |   |   |   |
| BONAIRE                | X |   |   |   |   |   |   |

|            |   |  |   |   |   |  |   |
|------------|---|--|---|---|---|--|---|
| BRAZIL     | X |  | X | X |   |  |   |
| CHILE      | X |  | X |   | X |  |   |
| COLOMBIA   | X |  | X | X |   |  | X |
| COSTA RICA | X |  | X | X |   |  |   |
| CURACAO    | X |  | X |   |   |  |   |

|                    |   |  |   |   |  |  |  |
|--------------------|---|--|---|---|--|--|--|
| DOMINICAN REPUBLIC | X |  | X | X |  |  |  |
| ECUADOR            | X |  | X |   |  |  |  |
| EL SALVADOR        | X |  | X |   |  |  |  |
| ENGLAND            | X |  |   |   |  |  |  |
| FINLAND            |   |  | X |   |  |  |  |

|               |   |  |   |   |  |  |   |
|---------------|---|--|---|---|--|--|---|
| FRANCE        |   |  | X |   |  |  |   |
| GERMANY, WEST | X |  | X | X |  |  | X |
| GHANA         | X |  | X | X |  |  |   |
| GREECE        |   |  | X |   |  |  |   |
| GUATEMALA     | X |  | X | X |  |  | X |

|             |   |  |   |   |  |  |   |
|-------------|---|--|---|---|--|--|---|
| HAITI       | X |  |   |   |  |  |   |
| HONDURAS    | X |  | X | X |  |  | X |
| HONG KONG   | X |  | X | X |  |  |   |
| ITALY       |   |  | X |   |  |  |   |
| IVORY COAST | X |  | X | X |  |  | X |

|              |   |  |   |   |  |  |   |
|--------------|---|--|---|---|--|--|---|
| JAMAICA      | X |  |   |   |  |  |   |
| JAPAN        | X |  | X |   |  |  |   |
| KOREA, SOUTH |   |  | X |   |  |  |   |
| MOZAMBIQUE   | X |  |   | X |  |  |   |
| NETHERLANDS  | X |  | X | X |  |  | X |

|                            |   |  |   |   |  |  |  |
|----------------------------|---|--|---|---|--|--|--|
| NICARAGUA                  | X |  |   | X |  |  |  |
| NIGERIA                    | X |  | X |   |  |  |  |
| PEOPLE'S REPUBLIC OF CHINA | X |  | X |   |  |  |  |
| PHILIPPINES                | X |  | X |   |  |  |  |
| PORTUGAL                   | X |  | X | X |  |  |  |

|                      |   |  |   |   |  |  |  |
|----------------------|---|--|---|---|--|--|--|
| PUERTO RICO          | X |  | X |   |  |  |  |
| REPUBLIC OF CAMEROON | X |  | X | X |  |  |  |
| SINGAPORE            |   |  | X |   |  |  |  |
| SPAIN                | X |  | X | X |  |  |  |
| SRI LANKA            | X |  |   | X |  |  |  |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                                  | E | I | B | S | A | R | W |
|--------------------------------------------------|---|---|---|---|---|---|---|
| SURINAM                                          | X |   |   |   |   |   |   |
| SWEDEN                                           |   |   | X |   |   |   |   |
| SWITZERLAND                                      |   |   | X |   |   |   |   |
| TAIWAN                                           | X |   | X |   |   |   |   |
| THAILAND                                         |   |   | X |   |   |   |   |
| TRINIDAD AND TOBAGO                              | X |   |   | X |   |   | X |
| UNITED STATES                                    | X |   | X |   |   |   |   |
| VENEZUELA                                        | X |   | X |   |   |   |   |
| ZIMBABWE                                         | X |   |   | X |   |   |   |
| PRODUCTS EXPORTED:                               |   |   |   |   |   |   |   |
| AIRCRAFT NES                                     |   |   |   |   |   |   |   |
| BUSES AND BUS CHASSIS                            |   |   |   |   |   |   |   |
| COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS      |   |   |   |   |   |   |   |
| CRANES AND DERRICKS                              |   |   |   |   |   |   |   |
| DAIRY & MILK PRODS PLANT MACHY, & PTS NES        |   |   |   |   |   |   |   |
| FIRE FIGHTING EQUIPMENT AND PARTS NES            |   |   |   |   |   |   |   |
| FOOD PRODUCTS MACHINERY, EQUIPMENT & PTS NES     |   |   |   |   |   |   |   |
| HAND TOOLS AND PARTS NES                         |   |   |   |   |   |   |   |
| LIFT TRUCKS, INDUSTRIAL, ELECTRIC                |   |   |   |   |   |   |   |
| LIFT TRUCKS, INDUSTRIAL, POWERED NES             |   |   |   |   |   |   |   |
| MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES     |   |   |   |   |   |   |   |
| PREFABRICATED STRUCTURES AND PARTS NES           |   |   |   |   |   |   |   |
| SHIPS AND BOATS NES                              |   |   |   |   |   |   |   |
| TRUCK TRAILERS AND SEMI-TRAILERS, NEW            |   |   |   |   |   |   |   |
| TRUCKS & CHASSIS, COMM, MGWV NOT > 6000 LBS, NEW |   |   |   |   |   |   |   |
| TRUCKS, TRUCK TRAC & CHASSIS, COMM, NEW NES      |   |   |   |   |   |   |   |
| WHEEL TRACTORS, NEW NES                          |   |   |   |   |   |   |   |

## CFB TRADING COMPANY LTD.

TEL: 604-255-6268

1158 POWELL ST., VANCOUVER, B.C. V6A1J3  
MAIN CONTACT: MR. GIOVANNI CAMPORESE  
FAX: 604-255-3535 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 20 REPORTED: MAY/1989

COUNTERTRADE ON OWN BEHALF: YES

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 20-49 TRADE STAFF: 3

ANNUAL SALES \$000: \$5,000-9,999

PARENT COUNTRY: CANADA

LANGUAGES: CHINESE

ENGLISH

FRENCH

HINDI

ITALIAN

SPANISH

## AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL  
PACKAGING  
WAREHOUSING

## AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER

## METHOD OF OPERATIONS:

PROJECT IMPLEMENTING, PROJECT MANAGING  
AGENT FOR MFR/PRODUCER/PROCESSOR  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ARGENTINA     | X |   | X |   |   |   |   |
| AUSTRALIA     | X |   | X |   |   |   |   |
| AUSTRIA       | X |   | X |   |   |   |   |
| BELGIUM       | X |   | X |   |   |   |   |
| BOLIVIA       | X |   |   |   |   |   |   |
| BRAZIL        | X |   |   |   |   |   |   |
| BULGARIA      | X |   | X |   |   |   |   |
| CHILE         | X |   |   |   |   |   |   |
| COLOMBIA      | X |   |   |   |   |   |   |
| COSTA RICA    | X |   |   |   |   |   |   |
| CUBA          | X |   |   |   |   |   |   |
| DENMARK       | X |   | X |   |   |   |   |
| ECUADOR       | X |   |   |   |   | X | X |
| EL SALVADOR   | X |   |   |   |   |   |   |
| ENGLAND       | X |   |   |   |   |   |   |
| FINLAND       | X |   | X |   |   |   |   |
| FRANCE        | X |   |   |   |   |   |   |
| GERMANY, WEST | X |   | X |   |   |   |   |
| GREECE        | X |   |   |   |   |   |   |
| GUATEMALA     | X |   |   |   |   |   |   |
| HAITI         | X |   |   |   |   |   |   |
| HONDURAS      | X |   |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| HONG KONG                           | X |   |   |   |   |   |   |
| HUNGARY                             | X |   |   |   |   |   |   |
| ICELAND                             | X |   | X |   |   |   |   |
| INDIA                               | X |   |   |   |   |   |   |
| INDONESIA                           | X |   | X |   |   |   | X |
| IRELAND                             | X |   |   |   |   |   |   |
| ITALY                               | X |   | X |   |   |   | X |
| JAPAN                               | X |   |   |   |   |   | X |
| KOREA, SOUTH                        | X |   |   |   |   |   |   |
| KUWAIT                              | X |   |   |   |   |   |   |
| LIECHTENSTEIN                       | X |   |   |   |   |   |   |
| LUXEMBOURG                          | X |   |   |   |   |   |   |
| MALAYSIA                            | X |   | X |   |   |   |   |
| MEXICO                              | X |   |   |   |   |   | X |
| NETHERLANDS                         | X |   | X |   |   |   | X |
| NEW ZEALAND                         | X |   | X |   |   |   |   |
| NICARAGUA                           | X |   |   |   |   |   |   |
| NORWAY                              | X |   |   |   |   |   |   |
| PANAMA                              | X |   |   |   |   |   |   |
| PARAGUAY                            | X |   |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          | X |   | X |   |   |   |   |
| PERU                                | X |   |   |   |   |   |   |
| PHILIPPINES                         | X |   |   |   |   |   |   |
| POLAND                              | X |   |   |   |   |   |   |
| PORTUGAL                            | X |   |   |   |   |   |   |
| PUERTO RICO                         | X |   |   |   |   |   |   |
| ROMANIA                             | X |   |   |   |   |   |   |
| SAUDI ARABIA                        | X |   |   |   |   |   |   |
| SCOTLAND                            | X |   |   |   |   |   |   |
| SINGAPORE                           | X |   | X |   |   |   |   |
| SPAIN                               | X |   | X |   |   |   |   |
| SRI LANKA                           | X |   | X |   |   |   |   |
| SWEDEN                              | X |   |   |   |   |   |   |
| SWITZERLAND                         | X |   | X |   |   |   |   |
| TAIWAN                              | X |   | X |   |   |   | X |
| THAILAND                            | X |   | X |   |   |   |   |
| TRINIDAD AND TOBAGO                 | X |   |   |   |   |   |   |
| TURKEY                              | X |   |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   | X |   |   |   |   |
| UNITED STATES                       | X |   | X |   |   |   | X |
| URUGUAY                             | X |   |   |   |   |   |   |
| VENEZUELA                           | X |   |   |   |   |   |   |
| YUGOSLAVIA                          | X |   | X |   |   |   |   |

## PRODUCTS EXPORTED:

CHEESE NES  
DAIRY PRODUCTS NES  
FISH, SMOKED  
HONEY  
SALMON, CANNED  
SUGAR PREPARATIONS AND CONFECTIONERY NES

## CHARLES CHAPLIN ENTERPRISES INC.

TEL: 416-781-0131

318 HILLHURST BLVD., TORONTO, ONTARIO, M6B1N2

MAIN CONTACT: MR. CHARLES S. CHAPLIN

FAX: 416-366-6503 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 10 REPORTED: FEB/1990

COUNTERTRADE ON OWN BEHALF: YES

TOTAL STAFF: 2 TRADE STAFF:

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AREA OF SPECIALTIES: OTHER

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN            | X |   |   |   |   |   |   |
| ALBANIA                | X |   |   |   |   |   |   |
| ANDORRA                | X |   |   |   |   |   |   |
| ANTARCTICA             | X |   |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT | X |   |   |   |   |   | X |
| ARGENTINA              | X |   |   |   |   |   | X |
| ARUBA                  | X |   |   |   |   |   |   |
| AUSTRALIA              | X |   |   |   |   |   | X |
| AUSTRIA                | X |   |   |   |   |   |   |
| AZORES                 | X |   |   |   |   |   |   |
| BAHAMAS                | X |   |   |   |   |   |   |
| BAHRAIN                | X |   |   |   |   |   | X |
| BANGLADESH             | X |   |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| BARBADOS                     |   | X |   |   |   |   |   |
| BELGIUM                      |   | X |   |   |   |   |   |
| BELIZE                       |   | X |   |   |   |   |   |
| BERMUDA                      |   | X |   |   |   |   |   |
| BHUTAN                       |   | X |   |   |   |   |   |
| BOLIVIA                      |   | X |   |   |   |   | X |
| BONAIRE                      |   | X |   |   |   |   |   |
| BRAZIL                       |   | X |   |   |   |   | X |
| BRUNEI                       |   | X |   |   |   |   |   |
| BULGARIA                     |   | X |   |   |   |   |   |
| BURMA                        |   | X |   |   |   |   |   |
| CAYMAN ISLANDS               |   | X |   |   |   |   |   |
| CHILE                        |   | X |   |   |   |   | X |
| COLOMBIA                     |   | X |   |   |   |   | X |
| COOK ISLANDS                 |   | X |   |   |   |   |   |
| COSTA RICA                   |   | X |   |   |   |   |   |
| CUBA                         |   | X |   |   |   |   |   |
| CURACAO                      |   | X |   |   |   |   |   |
| CYPRUS                       |   | X |   |   |   |   | X |
| CZECHOSLOVAKIA               |   | X |   |   |   |   |   |
| DENMARK                      |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC           |   | X |   |   |   |   |   |
| ECUADOR                      |   | X |   |   |   |   | X |
| EL SALVADOR                  |   | X |   |   |   |   |   |
| ENGLAND                      |   | X |   |   |   |   |   |
| FALKLAND ISLANDS             |   | X |   |   |   |   | X |
| FIJI                         |   | X |   |   |   |   |   |
| FINLAND                      |   | X |   |   |   |   |   |
| FRANCE                       |   | X |   |   |   |   |   |
| FRENCH GUIANA                |   | X |   |   |   |   | X |
| GERMANY, EAST                |   | X |   |   |   |   |   |
| GERMANY, WEST                |   | X |   |   |   |   |   |
| GIBRALTAR                    |   | X |   |   |   |   |   |
| GREECE                       |   | X | X |   |   |   |   |
| GREENLAND                    |   | X |   |   |   |   |   |
| GUAM                         |   | X |   |   |   |   |   |
| GUATEMALA                    |   | X |   |   |   |   |   |
| GUYANA                       |   | X |   |   |   |   | X |
| HAITI                        |   | X |   |   |   |   |   |
| HONDURAS                     |   | X |   |   |   |   |   |
| HONG KONG                    |   | X |   |   |   |   |   |
| HUNGARY                      |   | X | X |   |   |   |   |
| ICELAND                      |   | X |   |   |   |   |   |
| INDIA                        |   | X |   |   |   |   |   |
| INDONESIA                    |   | X |   |   |   |   |   |
| IRAN                         | X | X |   |   |   |   | X |
| IRAQ                         |   | X |   |   |   |   | X |
| IRELAND                      |   | X |   |   |   |   |   |
| ISRAEL                       |   | X |   |   |   |   | X |
| ITALY                        |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| JAPAN                        | X | X |   |   |   |   |   |
| JORDAN                       |   | X |   |   |   |   | X |
| KAMPUCHEA                    |   | X |   |   |   |   |   |
| KOREA, SOUTH                 | X | X |   |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   | X |
| LAOS                         |   | X |   |   |   |   |   |
| LEBANON                      |   | X |   |   |   |   | X |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| LIECHTENSTEIN                |   | X |   |   |   |   |   |
| LUXEMBOURG                   |   | X |   |   |   |   |   |
| MACAU                        |   | X |   |   |   |   |   |
| MALAYSIA                     |   | X |   |   |   |   |   |
| MALTA                        |   | X |   |   |   |   |   |
| MEXICO                       |   | X |   |   |   |   |   |
| MONACO                       |   | X |   |   |   |   |   |
| MONGOLIA                     |   | X |   |   |   |   |   |
| NEPAL                        |   | X |   |   |   |   |   |
| NETHERLANDS                  |   | X |   |   |   |   |   |
| NEW CALEDONIA                |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   | X |
| NICARAGUA                    |   | X |   |   |   |   |   |
| NORWAY                       |   | X |   |   |   |   |   |
| OMAN                         |   | X |   |   |   |   | X |
| PAKISTAN                     |   | X |   |   |   |   |   |
| PANAMA                       |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| PAPUA NEW GUINEA                    |   | X |   |   |   |   |   |
| PARAGUAY                            |   | X |   |   |   |   | X |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| PERU                                |   | X |   |   |   |   | X |
| PHILIPPINES                         | X | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| PUERTO RICO                         |   | X |   |   |   |   |   |
| QATAR                               |   | X |   |   |   |   | X |
| ROMANIA                             |   | X |   |   |   |   |   |
| SAMOA ISLANDS                       |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   | X |
| SCOTLAND                            |   | X |   |   |   |   |   |
| SINGAPORE                           |   | X |   |   |   |   |   |
| SOLOMON ISLANDS                     |   | X |   |   |   |   |   |
| SPAIN                               | X | X |   |   |   |   |   |
| SRI LANKA                           |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON              |   | X |   |   |   |   |   |
| SURINAM                             |   | X |   |   |   |   | X |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| SYRIA                               |   | X |   |   |   |   | X |
| TAHITI                              |   | X |   |   |   |   |   |
| TAIWAN                              |   | X |   |   |   |   |   |
| TASMANIA                            |   | X |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| TONGA                               |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   | X |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   | X |
| UNITED STATES                       | X | X |   |   |   |   |   |
| URUGUAY                             |   | X |   |   |   |   | X |
| VENEZUELA                           |   | X |   |   |   |   | X |
| VIETNAM                             |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |
| YEMEN                               |   | X |   |   |   |   | X |
| YEMEN, SOUTH                        |   | X |   |   |   |   | X |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
MOTION PICTURE FILM SOLD TO CONSIGNEE, EXPOSED  
VIDEO TAPE

CHARLESCRAFT TEL: 416-255-8181

127 BROCKHOUSE RD., TORONTO, ONT., M8W2X1  
MAIN CONTACT: MR. WM. R. WEST  
FAX: 416-252-5415 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 25 REPORTED: JAN/1990  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 100-249 TRADE STAFF:  
ANNUAL SALES \$000: \$10,000-24,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              |   | X |   |   |   |   |   |
| AUSTRALIA              |   | X |   |   |   |   |   |
| AUSTRIA                |   | X |   |   |   |   |   |
| BELGIUM                |   | X |   |   |   |   |   |
| BRAZIL                 |   | X |   |   |   |   |   |
| CHILE                  |   | X |   |   |   |   |   |
| DENMARK                |   | X |   |   |   |   |   |
| ENGLAND                |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| FINLAND                    |   | X |   |   |   |   |   |
| FRANCE                     |   | X |   |   |   |   |   |
| GERMANY, WEST              |   | X |   |   |   |   |   |
| GREECE                     |   | X |   |   |   |   |   |
| HONG KONG                  |   |   | X |   |   |   |   |
| IRAN                       | X |   |   |   |   |   | X |
| IRELAND                    |   | X |   |   |   |   |   |
| JAPAN                      |   |   | X |   |   |   |   |
| JORDAN                     | X |   |   |   |   |   | X |
| KOREA, SOUTH               |   |   | X |   |   |   |   |
| LEBANON                    | X |   |   |   |   |   |   |
| MEXICO                     |   | X |   |   |   |   |   |
| NEW ZEALAND                |   | X |   |   |   |   |   |
| NORWAY                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   |   | X |   |   |   |   |
| PERU                       |   | X |   |   |   |   |   |
| PORTUGAL                   |   | X |   |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |
| SCOTLAND                   |   | X |   |   |   |   |   |
| SPAIN                      |   | X |   |   |   |   |   |
| SWEDEN                     |   | X |   |   |   |   |   |
| SWITZERLAND                |   | X |   |   |   |   |   |
| SYRIA                      | X |   |   |   |   |   | X |
| TAIWAN                     |   |   | X |   |   |   |   |
| UNITED STATES              | X | X |   |   |   |   | X |
| URUGUAY                    |   | X |   |   |   |   |   |
| VENEZUELA                  |   | X |   |   |   |   |   |
| WALES                      |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

AIR HEATERS, ELECTRIC, PORTABLE  
BEAUTY AND BARBER SHOP EQUIPMENT AND PARTS  
COOKING STOVES, RANGES & OVENS, ELEC. DOMESTIC  
ELECTRIC APPL FOR COOKING OR WARMING FOOD NES  
ELECTRIC CAN OPENERS AND PARTS  
ELECTRIC HAIR STYLING EQUIP, DOMESTIC & PARTS  
ELECTRICAL EQUIPMENT, APPLIANCES & PARTS NES  
FANS & AIR CIRCULATORS, ELEC. PORTABLE, & PTS  
FLAT IRONS, ELECTRIC, AND PARTS  
FOOD MIXERS/JUICER & BLENDERS/ELEC. & PTS NES  
FOOD PREP APPLIANCES, ELECTRIC, AND PARTS NES  
MANICURE AND PEDICURE IMPLEMENTS  
TOASTERS AND WAFFLE IRONS, ELECTRIC  
TOILET AND COSMETIC BRUSHES NES  
VACUUM CLEANERS, ELECTRIC, DOMESTIC TYPES

CHEMO INTERNATIONAL LTD. TEL: 416-239-8338

4800 DUNDAS ST. W. SUITE 4, ISLINGTON, ONTARIO, M4A2B2  
P.O. BOX 151, ISLINGTON, ONTARIO, M9A4X2  
MAIN CONTACT: MR. ROBERT SAJET  
FAX: 416-239-1265 TLX/ANSBK: 06-967645  
YEARS IN INTERNATIONAL TRADE: 27 REPORTED: MAY/1989  
TOTAL STAFF: 10-19 TRADE STAFF: 10-19  
ANNUAL SALES \$000:  
PARENT COUNTRY: CANADA  
LANGUAGES: DUTCH  
ENGLISH  
FRENCH  
GERMAN  
SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
FINANCING ARRANGEMENTS, GENERAL  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| BARBADOS           | X |   |   |   |   |   |   |
| BELGIUM            |   |   | X |   |   |   |   |
| BERMUDA            | X |   |   |   |   |   |   |
| BRAZIL             |   |   | X |   |   |   |   |
| COSTA RICA         | X |   |   |   |   |   |   |
| CUBA               | X |   |   |   |   |   |   |
| CURACAO            | X |   |   |   |   |   |   |
| DOMINICAN REPUBLIC | X |   |   |   |   |   |   |
| ECUADOR            | X |   |   |   |   |   |   |
| EL SALVADOR        | X |   |   |   |   |   |   |
| ENGLAND            |   |   | X |   |   |   |   |
| FRANCE             |   |   | X |   |   |   |   |
| GERMANY, WEST      |   |   | X |   |   |   |   |
| GUATEMALA          | X |   |   |   |   |   |   |
| GUYANA             | X |   |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                     | E | I | B | S | A | R | W |
|---------------------|---|---|---|---|---|---|---|
| HAITI               | X |   |   |   |   |   |   |
| HONDURAS            | X |   |   |   |   |   |   |
| JAMAICA             | X |   |   |   |   |   |   |
| NETHERLANDS         |   |   | X |   |   |   |   |
| NICARAGUA           | X |   |   |   |   |   |   |
| NORWAY              |   |   | X |   |   |   |   |
| PANAMA              | X |   |   |   |   |   |   |
| PERU                |   | X |   |   |   |   |   |
| SPAIN               |   |   |   |   |   |   | X |
| SWEDEN              |   |   |   |   |   |   | X |
| SWITZERLAND         |   |   |   |   |   |   | X |
| TRINIDAD AND TOBAGO | X |   |   |   |   |   |   |
| UNITED STATES       | X |   | X |   |   |   |   |
| VENEZUELA           |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

CHEMICAL AND PHARM PRODS IND MACHV. EQUIP/PTS  
DYESTUFFS NES /DYES NES./  
LABORATORY INSTRUMENTS & APPARATUS & PTS NES  
PIGMENTS, COLOUR LAKES & TONER NES /PIG NES./  
PLASTICS MATERIALS, NOT SHAPED NES  
STAINS, THINNERS, FILLERS & RELATED PRODS NES

CIE DE COMMERCE DES INDES OCCIDENTALES  
SEE... WEST INDIA TRADING CO. INC.

CII COMMODITIES INTERNATIONAL INC.

TEL: 403-489-0707

\*\*\*\* UPDATE PENDING  
10215 - 178 ST. EDMONTON, ALTA., T5S1M3  
FAX: 403-484-7103 TLX/ANSBK:

CITACO INC.

SEE... CITACO INTERNATIONAL TRADING INC.

CITACO INTERNATIONAL TRADING INC.

TEL: 514-738-2018

983 HARTLAND, OUTREMONT QUE., H2V2X9  
MAIN CONTACT: MR. MOHAMMED ABUASSI  
FAX: 514-738-3570 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: FEB/1990  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   |   |   |   |   |   | X |
| ARUBA                  |   | X |   |   |   |   |   |
| BAHAMAS                |   | X |   |   |   |   |   |
| BAHRAIN                |   | X |   |   |   |   |   |
| BARBADOS               |   | X |   |   |   |   |   |
| BERMUDA                |   | X |   |   |   |   |   |
| BONAIRE                |   | X |   |   |   |   |   |
| CAYMAN ISLANDS         |   | X |   |   |   |   |   |
| COSTA RICA             |   | X |   |   |   |   |   |
| CUBA                   |   | X |   |   |   |   |   |
| CURACAO                |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC     |   | X |   |   |   |   |   |
| FRANCE                 |   | X |   |   |   |   |   |
| GREECE                 |   | X |   |   |   |   |   |
| HAITI                  |   | X |   |   |   |   |   |
| HONDURAS               |   | X |   |   |   |   |   |
| HONG KONG              |   | X |   |   |   |   |   |
| INDIA                  |   | X |   |   |   |   |   |
| IRAN                   |   | X |   |   |   |   |   |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| IRAQ                         |   | X |   |   |   |   |   |
| ITALY                        |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| JAPAN                        |   | X |   |   |   |   |   |
| JORDAN                       |   | X |   |   |   | X |   |
| KOREA, SOUTH                 |   | X |   |   |   |   |   |
| KUWAIT                       | X | X |   |   |   | X | X |
| LEBANON                      |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| LIBYA                        |   | X |   |   |   |   |   |
| LUXEMBOURG                   |   | X |   |   |   |   |   |
| MOROCCO                      |   | X |   |   |   | X |   |
| NETHERLANDS                  |   | X |   |   |   |   |   |
| OMAN                         |   | X |   |   |   |   |   |
| PAKISTAN                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   |   | X |   |   |   |   |   |
| PHILIPPINES                  |   | X |   |   |   |   |   |
| PUERTO RICO                  |   | X |   |   |   |   |   |
| QATAR                        | X | X |   |   |   | X | X |
| SAUDI ARABIA                 | X | X |   |   |   | X | X |
| SINGAPORE                    |   | X |   |   |   |   |   |
| SUDAN                        |   | X |   |   |   |   |   |
| SWITZERLAND                  |   | X |   |   |   |   |   |
| TAIWAN                       |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO          |   | X |   |   |   |   |   |
| TUNISIA                      |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS     |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES         |   | X |   |   |   |   |   |
| VIRGIN ISLANDS               |   | X |   |   |   |   |   |
| YEMEN, SOUTH                 |   | X |   |   |   | X |   |
| ZAIRE                        |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
HARVESTING/THRESHING & REL MACHY, & PTS NES  
LAMINATED PLASTICS MATERIALS NES  
LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
LUMBER, DOMESTIC HARDWOODS NES  
MACH/EQUIP FOR PREP CROPS FOR MARKET & PTS NES  
PACKAGING MACHINERY AND PARTS NES  
PIPE FITTINGS NES  
POULTRY FARM & APIARY MACHY, EQUIP & PTS NES  
PREFABRICATED STRUCTURES AND PARTS NES  
SOIL PREP, SEEDING & FERT MACHY, & PTS N  
SPRAYERS/CROP PROTECTION MACH/EQUIP & PTS NES  
WOOD FABRICATED MATERIALS NES

## CLIC TRADING INC.

TEL: 514-668-9300

2025 BOUL. FORTIN, CHOMEDEY (LAVAL), QUE., H7S1P4  
MAIN CONTACT: MR. WAYNE RUMBALL  
FAX: 514-667-6799 TLX/ANSBK: J5267442  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: MAR/1990  
TOTAL STAFF: 3 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
SPANISH

## AUXILIARY SERVICES:

CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
SHIPPING-INTERNATIONAL

## AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING

## METHOD OF OPERATIONS:

AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| BELGIUM       |   | X |   |   |   |   |   |
| CYPRUS        |   | X |   |   |   |   |   |
| DENMARK       | X |   |   |   |   |   |   |
| ENGLAND       | X |   |   |   |   |   |   |
| FRANCE        | X |   |   |   |   |   |   |
| GERMANY, WEST | X |   |   |   |   | X |   |
| GREECE        |   | X |   |   |   |   |   |
| HONG KONG     |   | X |   |   |   |   |   |
| IRELAND       |   | X |   |   |   |   |   |
| ITALY         | X | X |   |   |   |   |   |
| JAPAN         | X | X |   |   |   |   |   |
| KUWAIT        |   | X |   |   |   |   |   |
| NETHERLANDS   | X | X |   |   |   |   |   |
| PORTUGAL      |   | X |   |   |   |   |   |
| SAUDI ARABIA  |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                       | E | I | B | S | A | R | W |
|-----------------------|---|---|---|---|---|---|---|
| SWEDEN                |   | X |   |   |   |   |   |
| TUNISIA               |   | X |   |   |   |   |   |
| UNITED STATES         | X | X | X |   |   |   |   |
| PRODUCTS EXPORTED:    |   |   |   |   |   |   |   |
| BEANS, SEED           |   |   |   |   |   |   |   |
| BEEHWAX               |   |   |   |   |   |   |   |
| CEREALS, UNMILLED NES |   |   |   |   |   |   |   |
| HONEY                 |   |   |   |   |   |   |   |

## CLINIS EXPORT INC.

TEL: 514-457-2421

90 MORGAN RD. SUITE 205, BAIE D'URFE, QUE., H9X3A8  
MAIN CONTACT: MR. G. VROUVIDES  
FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 4 REPORTED: JUL/1988  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 4 TRADE STAFF: 3  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
GERMAN  
GREEK

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARUBA                  |   | X |   |   |   |   |   |
| AUSTRALIA              |   | X |   |   |   |   |   |
| AUSTRIA                |   | X |   |   |   |   |   |
| BAHAMAS                |   | X |   |   |   |   |   |
| BAHRAIN                |   | X |   |   |   |   |   |
| BARBADOS               |   | X |   |   |   |   |   |
| BELGIUM                |   | X |   |   |   |   |   |
| BERMUDA                |   | X |   |   |   |   |   |
| CANARY ISLANDS         |   | X |   |   |   |   |   |
| CAYMAN ISLANDS         |   | X |   |   |   |   |   |
| CURACAO                |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC     |   | X |   |   |   |   |   |
| ENGLAND                |   | X |   |   |   |   |   |
| FRANCE                 | X |   |   |   |   |   | X |
| GERMANY, WEST          |   | X |   |   |   |   |   |
| GREECE                 |   | X |   |   |   |   | X |
| GUAM                   |   | X |   |   |   |   |   |
| HONG KONG              | X |   |   |   |   |   | X |
| JAMAICA                |   | X |   |   |   |   |   |
| JAPAN                  | X | X |   |   |   |   | X |
| JORDAN                 |   | X |   |   |   |   |   |
| KOREA, SOUTH           | X |   |   |   |   |   | X |
| KUWAIT                 |   | X |   |   |   |   |   |
| MALAYSIA               |   | X |   |   |   |   |   |
| PORTUGAL               |   | X |   |   |   |   |   |
| PUERTO RICO            |   | X |   |   |   |   |   |
| QATAR                  |   | X |   |   |   |   |   |
| SAUDI ARABIA           |   | X |   |   |   |   |   |
| SINGAPORE              |   | X |   |   |   |   |   |
| SOUTH AFRICA           |   | X |   |   |   |   |   |
| SWITZERLAND            |   | X |   |   |   |   |   |
| TAHITI                 |   | X |   |   |   |   |   |
| TAIWAN                 |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO    |   | X |   |   |   |   |   |
| TURKEY                 |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES   |   | X |   |   |   |   |   |
| VIRGIN ISLANDS         |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

COD, FRESH OR FROZEN  
CRUDE VEGETABLE MATERIALS, INEDIBLE NES  
FRUITS AND BERRIES, FROZEN NES  
HALIBUT, FRESH OR FROZEN  
SALMON, FRESH OR FROZEN  
SEA FISH, FRESH OR FROZEN NES  
SHELLFISH, FRESH OR FROZEN NES

## CLINIS INTERNATIONAL INC.

TEL: 514-457-6746

20720 GAY CEDARS, BAIE D'URFE, QUE., H9X2T4  
P.O. BOX 14, STE-ANNE DE BELLEVUE, QUEBEC, H9X3L4  
MAIN CONTACT: MR. G. VROUVIDES  
FAX: 514-457-7169 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: NOV/1989  
TOTAL STAFF: TRADE STAFF: 2  
ANNUAL SALES \$000:  
PARENT COUNTRY: CANADA

CONTINUED....

# TRADING HOUSE

LANGUAGES: ENGLISH  
FRENCH  
GREEK

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT       |   | X |   |   |   |   |   |
| ARUBA                        |   | X |   |   |   |   |   |
| AUSTRALIA                    | X |   |   |   |   |   |   |
| AUSTRIA                      |   | X |   |   |   |   |   |
| BAHAMAS                      |   | X |   |   |   |   |   |
| BAHRAIN                      |   | X |   |   |   |   |   |
| BARBADOS                     |   | X |   |   |   |   |   |
| BELGIUM                      |   | X |   |   |   |   |   |
| BELIZE                       |   | X |   |   |   |   |   |
| BERMUDA                      |   | X |   |   |   |   |   |
| CANARY ISLANDS               |   | X |   |   |   |   |   |
| CAYMAN ISLANDS               |   | X |   |   |   |   |   |
| COSTA RICA                   |   | X |   |   |   |   |   |
| CUBA                         |   | X |   |   |   |   |   |
| CURACAO                      |   | X |   |   |   |   |   |
| DENMARK                      |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC           |   | X |   |   |   |   |   |
| EL SALVADOR                  |   | X |   |   |   |   |   |
| ENGLAND                      |   | X |   |   |   |   |   |
| FINLAND                      |   | X |   |   |   |   |   |
| FRANCE                       | X |   |   |   |   |   |   |
| GERMANY, WEST                |   | X |   |   |   |   |   |
| GIBRALTAR                    |   | X |   |   |   |   |   |
| GREECE                       | X |   |   |   |   |   |   |
| GUATEMALA                    |   | X |   |   |   |   |   |
| HAITI                        |   | X |   |   |   |   |   |
| HONDURAS                     |   | X |   |   |   |   |   |
| HONG KONG                    | X |   |   |   |   |   |   |
| IRAN                         |   | X |   |   |   |   |   |
| IRAQ                         |   | X |   |   |   |   |   |
| ITALY                        |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| JAPAN                        | X |   |   |   |   |   |   |
| JORDAN                       |   | X |   |   |   |   |   |
| KENYA                        |   | X |   |   |   |   |   |
| KOREA, SOUTH                 | X |   |   |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LEBANON                      |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| LIBYA                        |   | X |   |   |   |   |   |
| LUXEMBOURG                   |   | X |   |   |   |   |   |
| MALTA                        |   | X |   |   |   |   |   |
| MAURITANIA                   |   | X |   |   |   |   |   |
| MAURITIUS                    |   | X |   |   |   |   |   |
| MOROCCO                      |   | X |   |   |   |   |   |
| NETHERLANDS                  |   | X |   |   |   |   |   |
| NICARAGUA                    |   | X |   |   |   |   |   |
| NIGERIA                      |   | X |   |   |   |   |   |
| OMAN                         |   | X |   |   |   |   |   |
| PANAMA                       |   | X |   |   |   |   |   |
| PORTUGAL                     | X |   |   |   |   |   |   |
| QATAR                        | X |   |   |   |   |   |   |
| SAUDI ARABIA                 | X |   |   |   |   |   |   |
| SCOTLAND                     | X |   |   |   |   |   |   |
| SPAIN                        | X |   |   |   |   |   |   |
| SWEDEN                       | X |   |   |   |   |   |   |
| SWITZERLAND                  | X |   |   |   |   |   |   |
| SYRIA                        | X |   |   |   |   |   |   |
| TRINIDAD AND TOBAGO          | X |   |   |   |   |   |   |
| TUNISIA                      | X |   |   |   |   |   |   |
| TURKEY                       | X |   |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS     | X |   |   |   |   |   |   |
| UNITED ARAB EMIRATES         | X |   |   |   |   |   |   |
| VIRGIN ISLANDS               | X |   |   |   |   |   |   |
| YEMEN                        | X |   |   |   |   |   |   |

YEMEN, SOUTH

PRODUCTS EXPORTED:

COD, FRESH OR FROZEN

FISH MEAL

FISH, SMOKED

HALIBUT, FRESH OR FROZEN

SALMON, FRESH OR FROZEN  
SEA FISH, FRESH OR FROZEN NES  
SHELLFISH AND PRODUCTS NES  
SHELLFISH, FRESH OR FROZEN NES

CLOUSTON FOODS CANADA LTD.

9960 COTE DE LIESSE, LACHINE, QUE., H8T1A1

MAIN CONTACT: MR. PAUL BROUSSEAU

FAX: 514-636-7606

TLX/ANSBK: 05-821736

YEARS IN INTERNATIONAL TRADE: 28

REPORTED: JAN/1990

TOTAL STAFF: 100-249

TRADE STAFF: 20-49

ANNUAL SALES \$000: \$50,000+

PARENT COUNTRY: CANADA

LANGUAGES: CHINESE

ENGLISH

FRENCH

GERMAN

SPANISH

AUXILIARY SERVICES:

CONSOLIDATION

CONSULTING

CUSTOM CLEARING

DOCUMENTATION

FREIGHT FORWARDING

PACKAGING

SHIPPING-INTERNATIONAL

WAREHOUSING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ARGENTINA                  |   | X |   |   |   |   |   |
| AUSTRALIA                  |   | X |   |   |   |   |   |
| AUSTRIA                    |   | X |   |   |   |   |   |
| BANGLADESH                 |   |   | X |   |   |   |   |
| BELGIUM                    | X |   |   |   |   |   |   |
| BRAZIL                     |   |   |   | X |   |   |   |
| CHILE                      |   |   |   | X |   |   |   |
| COSTA RICA                 |   |   |   | X |   |   |   |
| DENMARK                    |   | X |   |   |   |   |   |
| ECUADOR                    |   |   | X |   |   |   |   |
| ENGLAND                    |   | X |   |   |   | X |   |
| FINLAND                    |   | X |   |   |   |   |   |
| FRANCE                     |   | X |   |   |   | X |   |
| GERMANY, WEST              |   | X |   |   |   |   |   |
| ICELAND                    |   |   | X |   |   |   |   |
| INDIA                      |   |   |   | X |   |   |   |
| INDONESIA                  |   |   |   | X |   |   |   |
| IRELAND                    |   | X |   |   |   |   |   |
| ITALY                      |   | X |   |   |   |   |   |
| JAPAN                      |   | X |   | X |   |   |   |
| KOREA, SOUTH               |   |   | X | X |   |   |   |
| LUXEMBOURG                 | X |   |   |   |   |   |   |
| MEXICO                     |   |   |   | X |   |   |   |
| MONACO                     | X |   |   |   |   |   |   |
| NETHERLANDS                | X |   |   |   |   |   |   |
| NICARAGUA                  |   |   |   |   | X |   |   |
| NORTHERN IRELAND           |   |   |   |   |   | X |   |
| NORWAY                     | X |   |   |   |   |   |   |
| PAKISTAN                   |   |   |   |   | X |   |   |
| PANAMA                     |   |   |   |   | X |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   | X |   |   |   |
| PERU                       |   |   |   | X |   |   |   |
| PORTUGAL                   | X |   |   |   |   |   |   |
| SCOTLAND                   | X |   |   |   |   | X |   |
| SPAIN                      | X |   |   |   |   |   |   |
| SWEDEN                     | X |   |   |   |   |   |   |
| SWITZERLAND                | X |   |   |   |   |   |   |
| UNITED STATES              | X |   |   |   | X | X |   |
| WALES                      | X |   |   |   |   | X |   |

PRODUCTS EXPORTED:

CLAMS, CANNED

COD, FRESH OR FROZEN

CRABS, FRESH OR FROZEN

FLATFISH, FRESH OR FROZEN

FRESHWATER FISH, FRESH OR FROZEN NES

HADDOCK, HAKE, CUSK & POLLOCK, FR OR FROZEN

HALIBUT, FRESH OR FROZEN

LOBSTER, FRESH OR FROZEN

SALMON, FRESH OR FROZEN

SEA FISH, FRESH OR FROZEN NES

SHELLFISH AND PRODUCTS NES

SHELLFISH, FRESH OR FROZEN NES

SHRIMPS AND PRAWNS, FRESH OR FROZEN

TROUT, FRESH OR FROZEN

CONTINUED....

# TRADING HOUSE

## CODE INTERNATIONAL INC.

TEL: 613-232-7101

323 CHAPEL ST., OTTAWA, ONT., K1N7Z2  
 MAIN CONTACT: MR. LAWRENCE LEPIRE  
 FAX: 613-235-2506 TLX/ANSBK: 053-4880/CHFOTT  
 YEARS IN INTERNATIONAL TRADE: 2 REPORTED: NOV/1989  
 TOTAL STAFF: 5-9 TRADE STAFF:  
 ANNUAL SALES \$000: \$1,000-4,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 FRENCH

AUXILIARY SERVICES: CONSOLIDATION  
 DOCUMENTATION  
 FREIGHT FORWARDING  
 PACKAGING  
 SHIPPING-INTERNATIONAL  
 WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
 METHOD OF OPERATIONS: EXPORT MANAGEMENT CO./DIV. OF CDM. CO.  
 FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| BANGLADESH                   | X |   |   |   |   |   |   |
| BELIZE                       | X |   |   |   |   |   |   |
| DOMINICAN REPUBLIC           | X |   |   |   |   |   |   |
| ECUADOR                      | X |   |   |   |   |   |   |
| ETHIOPIA                     | X |   |   |   |   |   |   |
| GHANA                        | X |   |   |   |   |   |   |
| GUINEA-BISSAU                | X |   |   |   |   |   |   |
| GUYANA                       | X |   |   |   |   |   |   |
| HAITI                        | X |   |   |   |   |   |   |
| JAMAICA                      | X |   |   |   |   |   |   |
| KENYA                        | X |   |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS | X |   |   |   |   |   |   |
| MALAWI                       | X |   |   |   |   |   |   |
| MALI                         | X |   |   |   |   |   |   |
| MOZAMBIQUE                   | X |   |   |   |   |   |   |
| NEPAL                        | X |   |   |   |   |   |   |
| NICARAGUA                    | X |   |   |   |   |   |   |
| PAPUA NEW GUINEA             | X |   |   |   |   |   |   |
| SENEGAL                      | X |   |   |   |   |   |   |
| SIERRA LEONE                 | X |   |   |   |   |   |   |
| SWAZILAND                    | X |   |   |   |   |   |   |
| ZAIRE                        | X |   |   |   |   |   |   |
| ZAMBIA                       | X |   |   |   |   |   |   |
| ZIMBABWE                     | X |   |   |   |   |   |   |

## PRODUCTS EXPORTED:

BOOKS AND PAMPHLETS NES  
 BOOKS/PAMPHLETS NES O/T THE ENGLISH LANGUAGE  
 NOTEBOOKS, SCRIBBLERS, EXERCISE BOOKS & PADS  
 PAPER FOR PRINTING  
 PRINTING INDUSTRIES MACHY, EQUIP & PARTS NES  
 WRITING INSTRUMENTS, PARTS & ACCESSORIES NES

## COLEMAN & COLEMAN INC.

TEL: 514-499-0589

56 GUILBAULT, MONTREAL, QUE., H2X1S1  
 P.O. BOX 95 STATION #F, MONTREAL QUE., H3J2K8  
 MAIN CONTACT: MR. COLMAN CHIKE OKEY  
 FAX: TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 0 REPORTED: DEC/1988  
 TOTAL STAFF: 2 TRADE STAFF: 2  
 ANNUAL SALES \$000: \$200-499  
 PARENT COUNTRY: CANADA  
 LANGUAGES: AFRIKAANS  
 ENGLISH  
 FRENCH  
 GERMAN

AUXILIARY SERVICES: CONSULTING  
 OTHER

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
 COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 OTHER

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 EXPORT MANAGEMENT CO./DIV. OF CDM. CO.  
 INDEPENDENT TRADER  
 OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                | X |   |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT | X |   |   |   |   |   |   |
| ARUBA                  | X |   |   |   |   |   |   |
| AUSTRALIA              | X |   |   |   |   |   |   |
| BAHAMAS                | X |   |   |   |   |   |   |
| BAHRAIN                | X |   |   |   |   |   |   |
| BARBADOS               | X |   |   |   |   |   |   |
| BENIN                  | X |   |   |   |   |   |   |
| BERMUDA                | X |   |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| BONAIRE                      | X |   |   |   |   |   |   |
| BRUNEI                       | X |   |   |   |   |   |   |
| BURMA                        | X |   |   |   |   |   |   |
| CANARY ISLANDS               | X |   |   |   |   |   |   |
| CAYMAN ISLANDS               | X |   |   |   |   |   |   |
| CONGO                        | X |   |   |   |   |   |   |
| COOK ISLANDS                 | X |   |   |   |   |   |   |
| CUBA                         | X |   |   |   |   |   |   |
| CURACAO                      | X |   |   |   |   |   |   |
| CYPRUS                       | X |   |   |   |   |   |   |
| DJIBOUTI                     | X |   |   |   |   |   |   |
| DOMINICAN REPUBLIC           | X |   |   |   |   |   |   |
| FIJI                         | X |   |   |   |   |   |   |
| FRENCH GUIANA                | X |   |   |   |   |   |   |
| GABON                        | X |   |   |   |   |   |   |
| GUAM                         | X |   |   |   |   |   |   |
| GUYANA                       | X |   |   |   |   |   |   |
| HAITI                        | X |   |   |   |   |   |   |
| HONG KONG                    | X |   |   |   |   |   |   |
| INDIA                        | X |   |   |   |   |   |   |
| IRAN                         | X | X |   |   |   |   |   |
| ISRAEL                       | X | X |   |   |   |   |   |
| IVORY COAST                  | X | X |   |   |   |   | X |
| JAMAICA                      | X | X |   |   |   |   |   |
| JAPAN                        | X | X |   |   |   |   |   |
| KAMPUCHEA                    | X | X |   |   |   |   |   |
| KENYA                        | X | X |   |   |   |   |   |
| KOREA, SOUTH                 | X | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS | X | X |   |   |   |   |   |
| LIBERIA                      | X | X |   |   |   |   |   |
| LIBYA                        | X | X |   |   |   |   |   |
| MADAGASCAR                   | X | X |   |   |   |   |   |
| MALAYSIA                     | X | X |   |   |   |   |   |
| MOROCCO                      | X | X |   |   |   |   |   |
| NIGER                        | X | X |   |   |   |   |   |
| NIGERIA                      | X | X |   |   |   |   | X |
| OMAN                         | X | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   | X | X |   |   |   |   |   |
| PUERTO RICO                  | X | X |   |   |   |   |   |
| QATAR                        | X | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON         | X | X |   |   |   |   |   |
| SAUDI ARABIA                 | X | X |   |   |   |   |   |
| SENEGAL                      | X | X |   |   |   |   |   |
| TOGO                         | X | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO          | X | X |   |   |   |   |   |
| TUNISIA                      | X | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS     | X | X |   |   |   |   |   |
| UNITED ARAB EMIRATES         | X | X |   |   |   |   |   |
| UNITED STATES                | X | X |   |   |   |   |   |
| VIRGIN ISLANDS               | X | X |   |   |   |   |   |
| YEMEN, SOUTH                 | X | X |   |   |   |   |   |
| ZAIRE                        | X | X |   |   |   |   |   |
| ZAMBIA                       | X | X |   |   |   |   |   |
| ZIMBABWE                     | X | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

AUTOMOTIVE CHEMICALS NES  
 BEANS, CANNED NES  
 ELECTRONIC EQUIPMENT COMPONENTS NES  
 FISH AND FISH PRODUCTS, CANNED NES  
 INDUSTRIAL CHEMICAL SPECIALTIES NES  
 MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES  
 PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
 PHARMACEUTICAL PRODS NES, IN DOSAGE, HUMAN USE  
 SPECIAL INDUSTRY MACHINERY, EQUIP & PTS NES  
 TOILET PREPARATIONS AND COSMETICS NES  
 TOMATO PASTE, CANNED  
 TOMATOES, CANNED NES

## COLEMAN ASSOCIATES (CONSULTING) LTD.

TEL: 416-845-2680

31 BIRCH HILL LANE, OAKVILLE, ONT., L6K2P1  
 MAIN CONTACT: MR. WILLIAM I. COLEMAN  
 FAX: TLX/ANSBK: 06-3666  
 YEARS IN INTERNATIONAL TRADE: 3 REPORTED: JUN/1988  
 TOTAL STAFF: 3 TRADE STAFF: 2  
 ANNUAL SALES \$000:  
 PARENT COUNTRY: CANADA  
 LANGUAGES: CHINESE  
 ENGLISH  
 FRENCH  
 MANDARIN

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| HONG KONG                  |   | X |   |   |   |   |   |
| INDIA                      |   | X |   |   |   |   |   |
| INDONESIA                  |   | X |   |   |   |   |   |
| MALAYSIA                   |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA | X | X |   |   |   |   | X |
| PHILIPPINES                |   | X |   |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   |   |
| TAIWAN                     |   | X |   |   |   |   | X |
| THAILAND                   |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

BOLTS AND ROUND TIMBER NES  
HEARING AIDS AND PARTS  
INTEGRATED CIRCUITS  
LUMBER, ASH  
LUMBER, CEDAR  
LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
LUMBER, DOMESTIC HARDWOODS NES  
LUMBER, DOUGLAS FIR  
LUMBER, FIR NES  
LUMBER, HEMLOCK  
LUMBER, OAK  
LUMBER, PINE NES  
LUMBER, PONDEROSA PINE  
LUMBER, POPLAR, ASPEN AND COTTONWOOD  
LUMBER, SPRUCE  
LUMBER, WALNUT  
LUMBER, WESTERN LARCH  
MEASURING AND MEASURING-CONTROLLING INST NES  
ORE PROCESS/METALLURGICAL MACH/EQUIP &PTS NES  
PULP MILL MACHINERY AND PARTS  
PULP, OTHER THAN WOOD PULP  
RAILWAY RAILS  
WRAPPING PAPER, SULPHITE AND/OR SULPHATE

## COLOURS INTERNATIONAL INC.

173 CARLTON ST. E., TORONTO, ONT. M5A2K3

MAIN CONTACT: MR. JACK MANNING

FAX: 416-923-5364 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 7 REPORTED: FEB/1990

COUNTERTRADE ON OWN BEHALF: YES

TOTAL STAFF: 20-49 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$500-999

PARENT COUNTRY: CANADA

LANGUAGES: ARMENIAN  
ENGLISH  
FRENCH  
HUNGARIAN

## AUXILIARY SERVICES:

CONSULTING

## AREA OF SPECIALTIES:

FINANCING ARRANGEMENTS, GENERAL  
FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER

## METHOD OF OPERATIONS:

AGENT FOR MFR/PRODUCER/PROCESSOR  
OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              |   | X |   |   |   |   |   |
| AUSTRALIA              | X |   |   |   | X |   |   |
| AUSTRIA                |   | X |   |   |   |   |   |
| BAHAMAS                |   | X |   |   |   |   |   |
| BARBADOS               |   | X |   |   |   |   |   |
| BERMUDA                |   | X |   |   |   |   |   |
| BRAZIL                 |   | X |   |   |   |   |   |
| CAYMAN ISLANDS         |   | X |   |   |   |   |   |
| CHILE                  |   | X |   |   |   |   |   |
| COLOMBIA               |   | X |   |   |   |   |   |
| COSTA RICA             |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA         |   | X |   |   |   |   |   |
| DENMARK                | X |   |   |   | X |   |   |
| ENGLAND                | X |   |   |   | X | X | X |
| FRANCE                 |   | X |   |   |   |   |   |
| GERMANY, EAST          |   | X |   |   |   |   |   |
| GERMANY, WEST          |   | X |   |   |   |   |   |
| HONG KONG              |   | X |   |   |   |   | X |
| HUNGARY                |   | X |   |   |   |   |   |
| INDIA                  |   | X |   |   |   |   |   |
| IRELAND                |   | X |   |   | X | X | X |
| ISRAEL                 |   | X |   |   |   |   |   |
| ITALY                  |   | X |   |   |   |   |   |
| JAPAN                  |   | X |   |   |   |   |   |
| KENYA                  |   | X |   |   |   |   |   |
| KUWAIT                 |   | X |   |   |   |   |   |
| LIECHTENSTEIN          |   | X |   |   |   |   |   |
| LUXEMBOURG             |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| MEXICO                              |   | X |   |   |   |   |   |
| NETHERLANDS                         |   | X |   |   |   |   |   |
| NEW ZEALAND                         | X |   |   |   | X | X | X |
| NORTHERN IRELAND                    |   |   |   |   | X | X | X |
| NORWAY                              | X |   |   |   | X |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| PERU                                |   | X |   |   |   |   |   |
| PHILIPPINES                         |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| PUERTO RICO                         |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   |   | X | X | X |
| SINGAPORE                           |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| SRI LANKA                           |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   | X |   |   |
| SWITZERLAND                         | X |   |   |   | X |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |   | X | X | X |
| UNITED STATES                       | X |   |   |   | X | X | X |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   | X | X | X |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |
| ZAIRE                               |   | X |   |   |   |   |   |
| ZIMBABWE                            |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

TOILET PREPARATIONS AND COSMETICS NES

## COMEAU INTERNATIONAL FOODS LTD.

TEL: 514-287-1581

1626-2020 UNIVERSITY, MONTREAL, QUE., H3A2A5

MAIN CONTACT: MR. PETER H. NISHIJIMA

FAX: TLX/ANSBK: 055-60915/COMEAU INT MTL

YEARS IN INTERNATIONAL TRADE: 5 REPORTED: JUN/1989

TOTAL STAFF: 2 TRADE STAFF: 1

ANNUAL SALES \$000: \$10,000-24,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH  
FRENCH  
JAPANESE

## AUXILIARY SERVICES:

CUSTOM CLEARING

DOCUMENTATION

## AREA OF SPECIALTIES:

SHIPPING-INTERNATIONAL  
BUYING FOR GOVERNMENT OR COMPANIES

## METHOD OF OPERATIONS:

COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
AD HOC ARRANGEMENTS WITH TRADING HOUSES  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| JAPAN         | X |   |   |   |   |   |   |
| UNITED STATES |   |   |   |   |   |   | X |

## PRODUCTS EXPORTED:

FISHERY FOODS AND FEEDS NES  
LOBSTER, FRESH OR FROZEN  
SEA FISH, FRESH OR FROZEN NES

## COMMERCIAL EXPANSION OPPORTUNITIES

SEE... C.E.O. INC.

## COMPAGNIE D'IMPORTATION & D'EXPORTATION

TEL: 514-765-9801

667 ARGYLE, VERDUN, QUE., H4G1V2

MAIN CONTACT: MR. GUSTAVE TICKY

FAX: TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: DEC/1989

COUNTERTRADE ON OWN BEHALF: YES

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 5-9 TRADE STAFF:

ANNUAL SALES \$000: \$100-199

PARENT COUNTRY: CANADA

LANGUAGES: AFRIKAANS

ENGLISH

FRENCH

SPANISH

## AUXILIARY SERVICES:

CONSULTING

DOCUMENTATION

PACKAGING

CONTINUED....



# TRADING HOUSE

AREA OF SPECIALTIES: SHIPPING-INTERNATIONAL  
BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| BENIN                    | X | X |   |   |   |   |   |
| BRAZIL                   |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC | X | X |   |   |   | X | X |
| CHAD                     | X | X |   |   |   |   |   |
| CONGO                    | X | X |   |   |   |   |   |
| GABON                    |   |   |   |   |   | X | X |
| GUINEA                   |   |   |   |   |   | X | X |
| IRAN                     |   |   |   |   | X |   |   |
| IVORY COAST              | X | X |   |   |   |   |   |
| LIBYA                    |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON     | X |   |   |   | X | X | X |
| YEMEN, SOUTH             | X |   |   |   |   | X | X |
| ZAIRE                    |   | X |   |   |   | X |   |

## PRODUCTS EXPORTED:

BREAKFAST CEREAL FOODS  
CEMENT NES  
DRESSES & JUMPERS, MAN-MADE FIBRES, EXC KNT  
DRESSES AND JUMPERS, COTTON, EXCEPT KNITTED  
DRESSES AND JUMPERS, EXCEPT KNITTED NES  
ELECTRONIC COMPUTERS AND PARTS  
FOOD PREPARATIONS NES  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
OUTERWEAR, KNITTED NES  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
PASSENGER CAR TIRES, PNEUMATIC, NEW  
PROJECTION APPARATUS, ACCESSORIES & PARTS NES  
PROJECTORS, MOTION PICTURE  
PROJECTORS, STILL PICTURE /DOMESTIC TYPE/  
STRUCTURAL AND ARCHITECTURAL METAL PRODS NES  
SUITS, FINE, SLACK AND SPORT, EXCEPT KNITTED  
T-SHIRTS, KNITTED, COTTON  
TELEVISION RECEIVING SETS, COLOR, OVER 19"  
TELEVISION RECEIVING SETS, COLOR, UNDER 19"  
TELEVISION RECEIVING SETS, COLOR, 19 INCHES  
TOILET PREPARATIONS AND COSMETICS NES

COMPAGNIE DE COMMERCE CARICAN INC.  
SEE... CARICAN TRADING CO. INC.

COMPTON COMMERCIAL CANADA-QUE-TUNISIE TEL: 514-686-0398  
4845 BOUL. DU SOUVENIR, CHOMEDÉY-LAVAL, QUE., H7W1E1  
C.P. 1423 SUCC. ST-MARTIN, CHOMEDÉY-LAVAL, QUE., H7V3P7  
MAIN CONTACT: M. W. REKIK  
FAX: 514-682-5299 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: DEC/1989  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 3 TRADE STAFF:  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
ENGLISH  
FRENCH

## AUXILIARY SERVICES:

CONSULTING  
DOCUMENTATION

## AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER

## METHOD OF OPERATIONS:

PROJECT IMPLEMENTING, PROJECT MANAGING  
AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF COM. CO.  
INDEPENDENT TRADER  
OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN              |   | X |   |   |   |   |   |
| ALGERIA                  | X |   |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT   |   | X |   |   |   |   |   |
| ARUBA                    |   | X |   |   |   |   |   |
| BAHAMAS                  |   | X |   |   |   |   |   |
| BAHRAIN                  |   | X |   |   |   |   |   |
| BELGIUM                  |   | X |   |   |   |   |   |
| BERMUDA                  |   | X |   |   |   |   |   |
| BURMA                    |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |
| CONGO                    |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC       |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| FRANCE      | X |   |   |   |   |   |   |
| GABON       | X |   |   |   |   |   |   |
| GUINEA      | X |   |   |   |   |   |   |
| INDIA       | X |   |   |   |   |   |   |
| INDONESIA   |   | X |   |   |   |   |   |
| IRAQ        |   | X |   |   |   |   |   |
| ITALY       |   |   | X |   |   |   |   |
| IVORY COAST |   | X |   |   |   |   |   |
| JAPAN       |   | X |   |   |   |   |   |
| JORDAN      |   | X |   |   |   |   |   |
| KENYA       |   | X |   |   |   |   |   |
| KUWAIT      |   | X |   |   |   |   |   |
| LIBYA       |   | X |   |   |   |   |   |
| MALAYSIA    |   | X |   |   |   |   |   |
| MAURITANIA  |   | X |   |   |   |   |   |
| MOROCCO     |   | X |   | X |   |   | X |
| NAMIBIA     |   |   | X |   |   |   |   |
| NIGER       |   |   | X |   |   |   |   |
| OMAN        |   |   | X |   |   |   |   |
| PAKISTAN    |   | X |   |   |   |   |   |

PUERTO RICO  
QATAR  
REPUBLIC OF CAMEROON  
SAUDI ARABIA  
SENEGAL

SUDAN  
SYRIA  
TUNISIA  
TURKEY  
UNITED ARAB EMIRATES

## PRODUCTS EXPORTED:

BANDAGE/SURGICAL GAUZE/ABSORBENT COT/DRESSING  
DENTAL SUPPLIES NES  
HERBICIDES NES  
IMMUNOLOGICAL AGENTS, VETERINARY USE  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
INSECTICIDES NES  
MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES  
MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES  
PESTICIDES NES  
PHARMACEUTICAL PRODS NES, IN DOSAGE, HUMAN USE  
SUTURES, SUTURE NEEDLES & SUTURES WITH NEEDLES  
VETERINARY MEDICINES NES, IN DOSAGE

COMPUTER MAINTENANCE & SUPPLIES  
SEE... APL COMPUTERS LTD.

## CONTECH TRADING CO. LIMITED

TEL: 416-294-6549

5 ELIZABETH ST., MARKHAM, ONT., L3P2B3  
MAIN CONTACT: MR. C.T. RODRIGUES  
FAX: 416-294-7382 TLX/ANSBK: 06-986766/06-986766 TOR  
YEARS IN INTERNATIONAL TRADE: 10 REPORTED: JUN/1989  
TOTAL STAFF: 4 TRADE STAFF:  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
DOCUMENTATION  
FREIGHT FORWARDING  
PACKAGING

## AREA OF SPECIALTIES:

SHIPPING-INTERNATIONAL  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING

## METHOD OF OPERATIONS:

AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARUBA                  |   | X |   |   |   |   | X |
| AUSTRALIA              |   | X |   |   |   |   |   |
| BAHAMAS                |   | X |   |   |   |   | X |
| BAHRAIN                |   | X |   |   |   |   |   |
| BARBADOS               |   | X |   |   |   |   | X |
| BELIZE                 |   | X |   |   |   |   |   |
| BERMUDA                |   | X |   |   |   |   | X |
| BONAIRE                |   | X | X |   |   |   | X |
| CAYMAN ISLANDS         |   | X |   |   |   |   | X |
| CHILE                  |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| COLOMBIA                     |   | X |   |   |   |   |   |
| COSTA RICA                   |   | X |   |   |   |   |   |
| CUBA                         | X | X |   |   |   | X |   |
| CURACAO                      | X |   |   |   |   | X |   |
| DOMINICAN REPUBLIC           | X | X |   |   |   | X |   |
| ECUADOR                      |   | X |   |   |   |   |   |
| ENGLAND                      |   | X |   |   |   |   |   |
| FALKLAND ISLANDS             |   | X |   |   |   |   |   |
| HAITI                        | X |   |   |   |   |   | X |
| INDIA                        |   | X |   |   |   |   |   |
| INDONESIA                    |   | X |   |   |   |   |   |
| JAMAICA                      | X | X |   |   |   | X |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS | X |   |   |   |   | X |   |
| MALAYSIA                     |   | X |   |   |   |   |   |
| MEXICO                       |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   |   |
| NORWAY                       |   | X |   |   |   |   |   |
| OMAN                         |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   |   | X |   |   |   |   |   |
| PUERTO RICO                  |   |   |   |   |   |   |   |
| SAUDI ARABIA                 | X |   |   |   |   | X |   |
| SWEDEN                       |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO          | X |   |   |   |   | X |   |
| TURKS AND CAICOS ISLANDS     | X | X |   |   |   | X |   |
| UNITED ARAB EMIRATES         |   | X |   |   |   |   |   |
| UNITED STATES                |   | X |   |   |   |   |   |
| VIRGIN ISLANDS               | X |   |   |   |   |   | X |
| WALES                        |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

AIR CONDITIONING AND REFRIG EQUIP & PTS NES  
BASIC HARDWARE NES  
BATTERIES NES  
BOLTS & HEADED OR THRD RODS, W/O NUTS NES  
COPPER ALLOY PIPE AND TUBING  
ELECTRIC LIGHTING FIX & PORT LAMPS & PTS NES  
ELECTRIC MOTORS, UNIVERSAL AND OTHER NES  
ELECTRICAL EQUIPMENT, APPLIANCES & PARTS NES  
ELECTRICAL PROPERTIES MEASURING INST & PARTS  
FLOORING AND WALL COVERING NES  
FLUORESCENT LAMPS /BULBS AND TUBES/  
GENERATORS, ALTERNATING CURRENT  
INCANDESCENT LAMPS, LARGE /32 VOLTS AND OVER/  
INDUSTRIAL CONTROL EQUIPMENT AND PARTS  
INSULATED WIRE AND CABLE NES  
MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES  
NUTS, LOCK NUTS AND STOP NUTS NES  
PHARMACEUTICAL PRODS NES, IN DOSAGE, HUMAN USE  
PIPE FITTINGS, COPPER AND COPPER ALLOY  
PLASTICS FABRICATED MATERIALS NES  
PLUMBERS' BRASS GOODS AND BATHROOM ACCESS NES  
PLUMBING FIXTURES AND SANITARY WARE NES  
PUMPS AND PARTS NES  
SCREWS NES  
SWITCHGEAR AND PROTECTIVE EQUIP NES, & PARTS  
TRANSFORMERS NES  
VALVES, BRASS NES  
WIRE NAILS NES  
WIRING DEVICES AND PARTS

## CONCISE EXPORTISE LTD

1396 MARINE DR, WEST VANCOUVER, B.C., V7M1M9

MAIN CONTACT: MRS. VALERIE J. ALBRIGHT

TEL: 604-922-8340

TLX/ANSBK:

RS IN INTERNATIONAL TRADE: 5 REPORTED: JUN/1989

TOTAL STAFF: 3 TRADE STAFF: 3

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: AFRIKAANS

ENGLISH

ITALIAN

AUXILIARY SERVICES: CONSULTING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|            | E | I | B | S | A | R | W |
|------------|---|---|---|---|---|---|---|
| ALBANIA    |   |   |   |   |   |   |   |
| ANDORRA    |   |   |   |   |   |   |   |
| ANTARCTICA |   |   |   |   |   |   |   |
| ARGENTINA  |   |   |   |   |   |   |   |
| AUSTRALIA  | X |   |   |   |   |   |   |
| AUSTRIA    |   |   |   |   |   |   | X |
| AZORES     |   |   |   |   |   |   | X |
| BELGIUM    |   |   |   |   |   |   | X |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| BOLIVIA                             |   |   |   |   |   |   |   |
| BRAZIL                              |   |   |   |   |   |   |   |
| BULGARIA                            |   |   |   |   |   |   |   |
| CHILE                               | X |   |   |   |   |   |   |
| COLOMBIA                            |   |   |   |   |   |   |   |
| CZECHOSLOVAKIA                      |   |   |   |   |   |   |   |
| DENMARK                             | X |   |   |   |   |   |   |
| ECUADOR                             |   |   |   |   |   |   |   |
| ENGLAND                             | X |   |   |   |   |   |   |
| FALKLAND ISLANDS                    |   |   |   |   |   |   |   |
| FINLAND                             |   |   |   |   |   |   |   |
| FRANCE                              |   |   |   |   |   |   |   |
| FRENCH GUIANA                       |   |   |   |   |   |   |   |
| GERMANY, EAST                       | X |   |   |   |   |   |   |
| GERMANY, WEST                       |   |   |   |   |   |   |   |
| GIBRALTAR                           |   |   |   |   |   |   |   |
| GREECE                              |   |   |   |   |   |   |   |
| GUYANA                              |   |   |   |   |   |   |   |
| HUNGARY                             |   |   |   |   |   |   |   |
| ICELAND                             |   |   |   |   |   |   |   |
| INDONESIA                           |   |   |   |   |   |   |   |
| IRELAND                             |   |   |   |   |   |   |   |
| ITALY                               | X |   |   |   |   |   |   |
| JAPAN                               | X |   |   |   |   |   |   |
| KOREA, SOUTH                        | X |   |   |   |   |   |   |
| LIECHTENSTEIN                       |   |   |   |   |   |   |   |
| LUXEMBOURG                          |   |   |   |   |   |   |   |
| MADEIRA                             |   |   |   |   |   |   |   |
| MALAYSIA                            |   |   |   |   |   |   |   |
| MALTA                               |   |   |   |   |   |   |   |
| MEXICO                              | X |   |   |   |   |   |   |
| MONACO                              |   |   |   |   |   |   |   |
| NETHERLANDS                         |   |   |   |   |   |   |   |
| NEW ZEALAND                         | X |   |   |   |   |   |   |
| NORTHERN IRELAND                    |   |   |   |   |   |   |   |
| NORWAY                              | X |   |   |   |   |   |   |
| PARAGUAY                            | X |   |   |   |   |   |   |
| PERU                                | X |   |   |   |   |   |   |
| PHILIPPINES                         | X |   |   |   |   |   |   |
| POLAND                              |   |   |   |   |   |   |   |
| PORTUGAL                            |   |   |   |   |   |   |   |
| ROMANIA                             |   |   |   |   |   |   |   |
| SCOTLAND                            |   |   |   |   |   |   |   |
| SINGAPORE                           | X |   |   |   |   |   |   |
| SOUTH AFRICA                        | X |   |   |   |   |   |   |
| SPAIN                               |   |   |   |   |   |   |   |
| SURINAM                             |   |   |   |   |   |   |   |
| SWEDEN                              | X |   |   |   |   |   |   |
| SWITZERLAND                         |   |   |   |   |   |   |   |
| THAILAND                            |   |   |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   |   |   |   |   |   |   |
| URUGUAY                             |   |   |   |   |   |   |   |
| VENEZUELA                           |   |   |   |   |   |   |   |
| WALES                               |   |   |   |   |   |   |   |
| YUGOSLAVIA                          |   |   |   |   |   |   |   |

## PRODUCTS EXPORTED:

HYDRAULIC PUMPS AND PARTS  
SUB-ASSY/PTS/ATTACH/ACCESS FOR SHIPS/BOAT NES  
WOODWORKING MACHINERY, EQUIPMENT & PARTS NES

## CONTACARE INC

TEL: 416-295-6130

1921 EGLINTON AVE. E. SCARBOROUGH, ONTARIO, M1L2L6

MAIN CONTACT: MR. ELIAS HAMA

FAX: TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 3 REPORTED: MAY/1987

TOTAL STAFF: 2 TRADE STAFF:

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: ARABIC

ENGLISH

FRENCH

AUXILIARY SERVICES:

CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
OTHER  
SHIPPING-INTERNATIONAL

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT | X |   |   |   |   |   |   |
| ARGENTINA              | X |   |   |   |   |   |   |
| BELGIUM                | X |   |   |   |   |   |   |
| CHILE                  | X |   |   |   |   |   |   |
| COSTA RICA             | X |   |   |   |   |   |   |
| FRANCE                 | X |   |   |   |   |   |   |
| GERMANY, WEST          | X |   |   |   |   |   |   |
| GREECE                 | X |   |   |   |   |   |   |
| ITALY                  | X |   |   |   |   |   |   |
| JORDAN                 | X |   |   |   |   |   |   |
| NETHERLANDS            | X |   |   |   |   |   |   |
| SPAIN                  | X |   |   |   |   |   |   |
| SWITZERLAND            | X |   |   |   |   |   |   |
| UNITED STATES          | X |   |   |   |   |   |   |
| VENEZUELA              | X |   |   |   |   |   |   |

PRODUCTS EXPORTED:  
OPHTHALMIC GOODS NES  
PLASTICS FABRICATED MATERIALS NES

CORIMPEX INTERNATIONAL INC. TEL: 416-638-0040

ONE CANYON AVE., SUITE 902, TORONTO ONT., M3H4K8  
P.O. BOX 1382 STN. "B", DOWNSVIEW, ONT., M3H5W3  
MAIN CONTACT: MR. FLORIAN COSTA CORPACIU P.ENG.  
FAX: 416-638-0058 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: AUG/1999  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 3 TRADE STAFF: 3  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
GERMAN  
HUNGARIAN  
ITALIAN  
ROMANIAN  
SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
AD HOC ARRANGEMENTS WITH TRADING HOUSES  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF COM. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                  | E | I | B | S | A | R | W |
|------------------|---|---|---|---|---|---|---|
| ARGENTINA        | X |   |   |   |   |   |   |
| AUSTRALIA        | X |   |   |   |   |   |   |
| AUSTRIA          | X |   | X |   |   |   |   |
| BELGIUM          | X |   |   |   |   |   |   |
| BRAZIL           | X |   |   |   |   |   |   |
| CHILE            | X |   |   |   |   |   |   |
| COLOMBIA         | X |   |   |   |   |   |   |
| DENMARK          | X |   |   |   |   |   |   |
| ECUADOR          | X |   |   |   |   |   |   |
| ENGLAND          | X |   |   |   |   |   |   |
| FRANCE           | X |   |   |   |   |   |   |
| GERMANY, WEST    | X |   |   |   |   |   |   |
| GREECE           | X |   |   |   |   |   |   |
| HONG KONG        | X |   | X |   |   |   |   |
| INDONESIA        | X |   | X |   |   |   |   |
| ITALY            | X |   |   |   |   |   |   |
| JAPAN            | X |   |   |   |   |   |   |
| KOREA, SOUTH     | X |   |   |   |   |   |   |
| MACAU            | X |   |   |   |   |   |   |
| MALAYSIA         | X |   |   |   |   |   |   |
| MEXICO           | X |   |   |   |   |   |   |
| NEW ZEALAND      | X |   |   |   |   |   |   |
| PAKISTAN         | X |   |   |   |   |   |   |
| PAPUA NEW GUINEA | X |   |   |   |   |   |   |
| PERU             | X |   |   |   |   |   |   |
| PHILIPPINES      | X |   |   |   |   |   |   |
| SINGAPORE        | X |   |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| SWITZERLAND   | X |   |   |   |   |   |   |
| TAIWAN        | X |   |   |   |   |   |   |
| THAILAND      | X |   |   |   |   |   |   |
| UNITED STATES | X |   | X |   |   |   | X |
| URUGUAY       | X |   |   |   |   |   |   |

VENEZUELA  
PRODUCTS EXPORTED:  
COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
ELECTRICAL EQUIPMENT, APPLIANCES & PARTS NES  
GENERAL PURPOSE INDUSTRIAL MACH & PARTS NES  
PROCESS CNTRL & MULTI-FUNC CNTRL MACH & APP  
SPECIAL INDUSTRY MACHINERY, EQUIP & PTS NES  
SWITCHGEAR AND PROTECTIVE EQUIP NES, & PARTS  
TRANSFORMERS NES

COSMIC INTERNATIONAL LIMITED TEL: 416-321-5444

\*\*\*\* UPDATE PENDING  
10 -19 PASSMORE AVE., SCARBOROUGH, ONT., M1V2R6  
FAX: 416-321-5936 TLX/ANSBK:

COUREY INTERNATIONAL (COMMERCE) INC. TEL: 514-735-1671

1255 LAIRD BLVD., SUITE 105, MONTREAL QUE., H3P2T1  
MAIN CONTACT: MR. STEVE COUREY  
FAX: 514-735-9898 TLX/ANSBK: 05-827803  
YEARS IN INTERNATIONAL TRADE: 7 REPORTED: APR/1989  
QUEBEC ASSOCIATION OF EXPORT TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
ENGLISH  
FRENCH  
SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
PACKAGING  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                             | E | I | B | S | A | R | W |
|-----------------------------|---|---|---|---|---|---|---|
| ALGERIA                     | X |   |   |   |   |   |   |
| ARUBA                       | X |   |   |   |   |   |   |
| AUSTRALIA                   | X |   |   |   |   |   |   |
| BAHAMAS                     | X |   |   |   |   |   |   |
| BAHRAIN                     | X |   |   |   |   |   |   |
| BARBADOS                    | X |   |   |   |   |   |   |
| BELIZE                      | X |   | X |   |   |   |   |
| BERMUDA                     | X |   |   |   |   |   |   |
| BONAIRE                     | X |   |   |   |   |   |   |
| BRUNEI                      | X |   |   |   |   |   |   |
| CAYMAN ISLANDS              | X |   |   |   |   |   |   |
| COSTA RICA                  | X |   |   |   |   |   |   |
| CUBA                        | X |   |   |   |   |   |   |
| CURACAO                     | X |   |   |   |   |   |   |
| CYPRUS                      | X |   |   |   |   |   |   |
| DOMINICAN REPUBLIC          | X |   |   |   |   |   |   |
| EL SALVADOR                 | X |   | X |   |   |   |   |
| ENGLAND                     | X |   |   |   |   |   |   |
| FRANCE                      | X |   |   |   |   |   |   |
| GABON                       | X |   |   |   |   |   |   |
| GERMANY, WEST               | X |   |   |   |   |   |   |
| GREECE                      | X |   | X |   |   |   |   |
| GUATEMALA                   | X |   | X |   |   |   |   |
| HAITI                       | X |   | X |   |   |   |   |
| HONDURAS                    | X |   | X |   |   |   |   |
| HONG KONG                   | X |   |   |   |   |   |   |
| IRAN                        | X |   |   |   |   |   |   |
| IRAQ                        | X |   |   |   |   |   |   |
| JAMAICA                     | X |   |   |   |   |   |   |
| JAPAN                       | X |   | X |   |   |   |   |
| JORDAN                      | X |   |   |   |   |   |   |
| KOREA, SOUTH                | X |   |   |   |   |   |   |
| KUWAIT                      | X |   |   |   |   |   |   |
| LEBANON                     | X |   |   |   |   |   |   |
| LEEWARD AND WINWARD ISLANDS | X |   |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| MALAYSIA    |   | X |   |   |   |   |   |
| MEXICO      |   | X |   |   |   |   |   |
| MOROCCO     | X |   |   |   |   |   |   |
| NEW ZEALAND | X |   |   |   |   |   |   |
| NICARAGUA   |   | X |   |   |   |   |   |

|                            |   |   |  |  |  |  |  |
|----------------------------|---|---|--|--|--|--|--|
| OMAN                       |   | X |  |  |  |  |  |
| PANAMA                     | X |   |  |  |  |  |  |
| PEOPLE'S REPUBLIC OF CHINA |   | X |  |  |  |  |  |
| PERU                       | X |   |  |  |  |  |  |
| PHILIPPINES                |   | X |  |  |  |  |  |

|                      |   |   |  |  |  |  |  |
|----------------------|---|---|--|--|--|--|--|
| PUERTO RICO          | X | X |  |  |  |  |  |
| QATAR                | X | X |  |  |  |  |  |
| REPUBLIC OF CAMEROON |   | X |  |  |  |  |  |
| SAUDI ARABIA         | X |   |  |  |  |  |  |
| SENEGAL              |   | X |  |  |  |  |  |

|                     |   |   |  |  |  |  |  |
|---------------------|---|---|--|--|--|--|--|
| SINGAPORE           | X | X |  |  |  |  |  |
| SYRIA               |   | X |  |  |  |  |  |
| TAIWAN              |   | X |  |  |  |  |  |
| THAILAND            |   | X |  |  |  |  |  |
| TRINIDAD AND TOBAGO | X |   |  |  |  |  |  |

|                          |   |   |  |  |  |  |  |
|--------------------------|---|---|--|--|--|--|--|
| TUNISIA                  | X |   |  |  |  |  |  |
| TURKS AND CAICOS ISLANDS | X | X |  |  |  |  |  |
| UNITED ARAB EMIRATES     |   | X |  |  |  |  |  |
| VENEZUELA                |   | X |  |  |  |  |  |
| VIRGIN ISLANDS           | X | X |  |  |  |  |  |

|              |  |   |  |  |  |  |  |
|--------------|--|---|--|--|--|--|--|
| YEMEN, SOUTH |  | X |  |  |  |  |  |
| ZAIRE        |  | X |  |  |  |  |  |
| ZIMBABWE     |  | X |  |  |  |  |  |

## PRODUCTS EXPORTED:

ACOUSTIC AND CEILING TILES AND PANELS NES  
CAMP, LAWN AND VERANDA FURNITURE  
COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
CONDUIT AND CABLE FITTINGS  
CONDUIT FOR ELEC WIRING, INCL ELEC MET TUB  
ELECTRIC LIGHTING FIX & PORT LAMPS & PTS NES  
FLOOR AND WALL TILES, SOLID VINYL  
HOTEL/RESTAURANT/STORE/OFFICE FIX & PTS NES  
MILLWORK NES  
MINERAL WATERS, NATURAL AND ARTIFICIAL  
PIPE, TUBES AND TUBING NES, PLASTIC  
PREFABRICATED AND READY-CUT BUILDINGS & PARTS  
REFRIGERATORS, HOUSEHOLD SIZE, ELECTRIC  
SAFES FIRE/BURGLARY RESISTANT & COMPTS/ENCL  
SAWMILL PRODUCTS NES  
SPECIAL PURPOSE FURNITURE NES  
TUFTED CARPETS IN ROLLS NES  
TUFTED RUGS, MATS AND RUNNERS

## COVER IMPEX TRADING LTD.

TEL: 514-333-4567

10400 BOUL. ACADIE SUITE 710, MONTREAL, QUE., H4N2V3

MAIN CONTACT: M. M.E. RAFIE

FAX: TLX/ANSBK: 05-24191

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: APR/1988

TOTAL STAFF: TRADE STAFF: 4

ANNUAL SALES \$000:

PARENT COUNTRY: CANADA

LANGUAGES: ARABIC

ENGLISH

FRENCH

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

CONSORTIUM MEMBER, ACTING FOR OWN ACCOUN

## PRODUCTS EXPORTED:

AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
CEREALS, MILLED NES  
CEREALS, UNMILLED NES  
CONSTRUCTION & MTCE MACHY, EQUIP & PARTS NES  
FEED CONCENTRATES AND COMPLETE FEEDS NES  
FERTILIZERS AND FERTILIZER MATERIALS NES  
LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
LUMBER, DOMESTIC HARDWOODS NES  
MOTOR VEHICLES NES  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
SCAFFOLDING EQUIPMENT, DEMOUNTABLE  
SHEET AND STRIP, CORRUGATED OR FABRICATED NES  
STRUCTURAL SHAPES, STEEL, FABRICATED NES  
WOOD FABRICATED MATERIALS NES

## COVERED INC.

TEL: 514-939-3456

1310 GREENE AVE., SUITE 520, MONTREAL, QUE., H3Z2B1

MAIN CONTACT: MR. RIAD SALAMOUN

FAX: 514-939-6464 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: OCT/1989

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 4 TRADE STAFF: 3

ANNUAL SALES \$000: \$500-999

PARENT COUNTRY: CANADA

LANGUAGES: ARABIC  
ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSULTING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES

METHOD OF OPERATIONS: EXPORT MANAGEMENT CO./DIV. OF CDN. CO.

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              |   | X |   |   |   |   |   |
| BAHRAIN                |   | X |   |   |   |   |   |
| BOTSWANA               |   | X |   |   |   |   |   |
| BRAZIL                 |   | X |   |   |   |   |   |

|          |  |   |  |  |  |   |  |
|----------|--|---|--|--|--|---|--|
| COLOMBIA |  | X |  |  |  |   |  |
| CYPRUS   |  | X |  |  |  |   |  |
| ENGLAND  |  |   |  |  |  | X |  |
| GABON    |  | X |  |  |  |   |  |
| IRAN     |  | X |  |  |  |   |  |

|         |   |   |  |  |  |   |  |
|---------|---|---|--|--|--|---|--|
| IRAQ    |   | X |  |  |  |   |  |
| JORDAN  |   | X |  |  |  |   |  |
| KENYA   | X |   |  |  |  |   |  |
| KUWAIT  | X |   |  |  |  |   |  |
| LEBANON | X |   |  |  |  | X |  |

|                  |   |   |  |  |  |   |  |
|------------------|---|---|--|--|--|---|--|
| MEXICO           |   | X |  |  |  |   |  |
| MOROCCO          |   | X |  |  |  |   |  |
| NIGERIA          | X |   |  |  |  |   |  |
| NORTHERN IRELAND |   |   |  |  |  | X |  |
| OMAN             |   | X |  |  |  |   |  |

|              |   |   |  |  |  |   |  |
|--------------|---|---|--|--|--|---|--|
| QATAR        |   | X |  |  |  |   |  |
| SAUDI ARABIA | X |   |  |  |  | X |  |
| SCOTLAND     |   |   |  |  |  | X |  |
| SIERRA LEONE |   |   |  |  |  | X |  |
| SOUTH AFRICA |   | X |  |  |  |   |  |

|             |   |   |  |  |  |   |  |
|-------------|---|---|--|--|--|---|--|
| SWAZILAND   | X |   |  |  |  | X |  |
| SWITZERLAND |   |   |  |  |  | X |  |
| SYRIA       |   | X |  |  |  |   |  |
| TUNISIA     |   | X |  |  |  |   |  |
| TURKEY      |   | X |  |  |  |   |  |

|                      |   |   |  |  |  |   |  |
|----------------------|---|---|--|--|--|---|--|
| UNITED ARAB EMIRATES | X |   |  |  |  |   |  |
| UNITED STATES        |   | X |  |  |  |   |  |
| WALES                |   |   |  |  |  | X |  |
| YEMEN                |   | X |  |  |  |   |  |
| YEMEN, SOUTH         |   | X |  |  |  |   |  |

|          |  |   |  |  |  |  |  |
|----------|--|---|--|--|--|--|--|
| ZIMBABWE |  | X |  |  |  |  |  |
|----------|--|---|--|--|--|--|--|

## PRODUCTS EXPORTED:

ADMINISTERING EQUIP ANAESTHETIC/OXYGEN & PTS  
BANDAGE/SURGICAL GAUZE/ABSORBENT COT/DRESSING  
CATHETERS, BOUGIES, DRAINS AND SONDES  
DIAGNOSTIC AIDS, MEDICINAL NES  
DISPOSIBLE MEDICAL & SURGICAL INST & KITS NES  
MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES  
PHYSIOLOGICAL EQUIP TO MONITOR/RECORD & PTS  
SUTURES, SUTURE NEEDLES & SUTURES WITH NEEDLES  
X-RAY FILM, UNEXPOSED

## CRANE SUPPLY

TEL: 705-645-1759

9 MCCRANK DR., BRACEBRIDGE, ONT., P0B1C0

9 MCCRANK DR., R.R. #2, BRACEBRIDGE, ONT., P0B1C0

MAIN CONTACT: MR. MIGEL W. INNES

FAX: 705-645-1762 TLX/ANSBK: 06989354/CR5PLY

YEARS IN INTERNATIONAL TRADE: 20 REPORTED: NOV/1989

TOTAL STAFF: 50-99 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$25,000-49,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

SPANISH

AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
DOCUMENTATION  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES  
FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER

METHOD OF OPERATIONS:

PROJECT IMPLEMENTING, PROJECT MANAGING  
AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ANGOLA    |   | X |   |   |   |   |   |
| AUSTRALIA |   |   |   |   |   | X |   |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| BELGIUM       |   | X | X |   |   |   | X |
| BOLIVIA       |   | X | X |   |   |   |   |
| BOTSWANA      |   |   | X |   |   |   |   |
| CHILE         |   |   |   |   |   |   |   |
| ENGLAND       |   |   |   |   |   |   | X |
| ETHIOPIA      |   |   | X |   |   |   |   |
| GERMANY, WEST |   |   |   |   | X |   |   |
| GHANA         |   |   | X |   |   |   |   |
| HAITI         | X |   |   |   |   |   |   |
| KENYA         |   | X |   |   |   |   |   |
| LESOTHO       |   |   | X |   |   |   |   |
| MALAWI        |   |   | X |   |   |   |   |
| MOZAMBIQUE    |   |   | X |   |   |   |   |
| NAMIBIA       |   |   | X |   |   |   |   |
| NICARAGUA     | X | X |   |   |   |   |   |
| NIGERIA       |   |   | X |   |   |   |   |
| PERU          |   |   | X |   |   |   |   |
| SWAZILAND     |   |   | X |   |   |   |   |
| TANZANIA      |   |   | X |   |   |   |   |
| UNITED STATES |   |   |   |   |   |   | X |
| ZAMBIA        |   |   | X |   |   |   |   |
| ZIMBABWE      |   | X | X |   |   |   |   |

## PRODUCTS EXPORTED:

ASBESTOS PACKING  
BATH TUBS  
BOLTS & HEADED OR THRD RODS, W/O NUTS NES  
CAULKING, SEALING & SOUND DEADENING COMPOUNDS  
CEMENT NES  
COPPER PIPE AND TUBING  
CUTTING, PENETRATING AND LUBRICATING OILS  
EDGE TOOLS, HAND, AND PARTS NES  
FAUCETS, TUB-FILLERS, SHOWERS & COMBINATIONS  
FIRE FIGHTING EQUIPMENT AND PARTS NES  
FLUID FLOW/LIQUID MEASURING/CNTL INST & PTS  
HACK SAW BLADES  
HEATING BOILERS & STEAM GENERATING UNITS NES  
HEATING STOVES AND SPACE HEATERS NES  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
LEAD PIGS, BLOCKS AND SHOT  
MINERAL WOOL, EXCEPT GLASS WOOL  
NUTS, LOCK NUTS AND STOP NUTS NES  
OTHER EQUIP, HOME, GARDEN & PARK, & PARTS NES  
PARTS OF CRANES AND DERRICKS  
PARTS OF HEATING EQUIPMENT NES  
PARTS OF HTG BOILERS & STEAM GENERATING UNITS  
PARTS OF NON-ELEC EQUIP FOR COOKING/WARM FOOD  
PARTS OF WATER HEATERS NES  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
PIPE FITTINGS NES  
PIPE FITTINGS, COPPER AND COPPER ALLOY  
PIPE FITTINGS, IRON & STEEL, WELD TYPE, FIN  
PIPE FITTINGS, IRON AND STEEL, FINISHED NES  
PIPE, TUBES AND TUBING NES, PLASTIC  
PIPES AND TUBES OF CAST IRON, NEW  
PIPES AND TUBES, IRON OR STEEL, USED NES  
PLASTIC PIPE FITTINGS  
PLUMBERS' BRASS GOODS AND BATHROOM ACCESS NES  
PLUMBING FIXTURES AND SANITARY WARE NES  
PRESSURE & VACUUM MEAS & CONTROLLING INST  
RUBBER PACKING  
SOLDERS  
STRUCTURAL AND ARCHITECTURAL METAL PRODS NES  
TANKS AND PARTS  
THERMAL MEASURING AND CONTROLLING INST NES  
THERMOMETERS  
THERMOSTATS  
TOILET BOWLS AND COMBINATIONS  
VALVE PARTS, INCLUDING VALVE BODIES  
VALVES NES  
VALVES, BRASS NES  
VALVES, IRON OR STEEL NES  
WASH BASINS /FIXTURES/  
WATER AND SEWAGE TREATMENT EQUIPMENT & PARTS  
WATER TANK HEATERS, ELECTRIC  
XYLOL /XYLENE/

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER PROJECT IMPLEMENTING, PROJECT MANAGING

METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                  | E | I | B | S | A | R | W |
|------------------|---|---|---|---|---|---|---|
| ANTARCTICA       |   | X |   |   |   |   |   |
| ARGENTINA        |   | X |   |   |   | X |   |
| ARUBA            |   | X |   |   |   |   |   |
| BELIZE           |   | X |   |   |   |   |   |
| BOLIVIA          |   | X |   |   |   |   |   |
| BONAIRE          |   | X |   |   |   |   |   |
| BRAZIL           |   | X |   |   |   | X |   |
| CHILE            |   | X |   |   |   |   |   |
| COLOMBIA         |   | X |   |   |   | X |   |
| COSTA RICA       |   | X |   |   |   |   |   |
| CURACAO          |   | X |   |   |   |   |   |
| ECUADOR          |   | X |   |   |   |   |   |
| EL SALVADOR      |   | X |   |   |   |   |   |
| FALKLAND ISLANDS |   | X |   |   |   |   |   |
| GUATEMALA        |   | X |   |   |   |   |   |
| HONDURAS         |   | X |   |   |   |   |   |
| NICARAGUA        |   | X |   |   |   |   |   |
| PANAMA           |   | X |   |   |   |   |   |
| PARAGUAY         |   | X |   |   |   |   |   |
| PERU             |   | X |   |   |   | X |   |
| URUGUAY          |   | X |   |   |   |   |   |
| VENEZUELA        | X | X | X | X | X | X | X |

## PRODUCTS EXPORTED:

AIRCRAFT ASSEMBLIES, EQUIPMENT AND PARTS  
LUGGAGE NES  
MISCELLANEOUS END PRODUCTS NES  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
PREFABRICATED AND READY-CUT BUILDINGS & PARTS  
RADIO TRANSMITTING-RECEIVING UNITS, EXC PTS  
SAFETY AND LIFE SAVING EQUIPMENT NES  
TENTS, ACCESSORIES AND PARTS  
TEXTILE END PRODUCTS NES  
WATER AND SEWAGE TREATMENT EQUIPMENT & PARTS

## CSEA

SEE... CANADIAN SWINE EXPORTERS ASSOCIATION

## CURTRADE

TEL: 613-226-5537

1A CRESTLEA CRES., NEPEAN, ONT., K2G4M1  
P.O. BOX 5477 MERIVALE DEPOT, NEPEAN, ONT., K2C3M1  
MAIN CONTACT: MR. A. VAN ROSBERG  
FAX: 613-226-5537 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: OCT/1989  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: DUTCH  
ENGLISH  
GERMAN  
PORTUGUESE  
SPANISH

AUXILIARY SERVICES: CONSULTING  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| ARGENTINA          |   | X |   |   |   |   |   |
| ARUBA              | X | X | X |   |   |   |   |
| AUSTRIA            |   | X |   |   |   |   |   |
| BAHAMAS            |   | X |   |   |   |   |   |
| BARBADOS           |   | X |   |   |   |   |   |
| BELGIUM            |   | X | X |   |   |   |   |
| BOLIVIA            |   | X |   |   |   |   |   |
| BONAIRE            | X | X |   |   |   |   |   |
| BRAZIL             |   | X |   |   |   |   |   |
| CHILE              |   | X |   |   |   |   |   |
| COLOMBIA           |   | X |   |   |   |   |   |
| COSTA RICA         |   | X |   |   |   |   |   |
| CURACAO            | X | X | X |   |   | X | X |
| DENMARK            |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC |   | X |   |   |   |   |   |
| ECUADOR            |   | X |   |   |   |   |   |
| ENGLAND            |   | X |   |   |   |   |   |
| FINLAND            |   | X |   |   |   |   |   |
| FRANCE             |   | X |   |   |   |   |   |
| FRENCH GUIANA      |   | X |   |   |   |   |   |
| GERMANY, WEST      |   | X |   |   |   | X |   |

CONTINUED....

## CRINCO LIMITED

TEL: 416-626-5360

302-265 MARKLAND DR., ETOBICOKE, ONT., M9C1R5  
MAIN CONTACT: MR. ROBERT H. IRWIN  
FAX: TLX/ANSBK: 06-218124  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: NOV/1987  
TOTAL STAFF: 3 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES: CONSULTING  
FINANCING ARRANGEMENTS, GENERAL

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| GUYANA                              |   | X |   |   |   |   |   |
| HUNGARY                             |   | X |   |   |   |   |   |
| IRELAND                             |   | X |   |   |   |   |   |
| ITALY                               |   | X |   |   |   |   |   |
| JAMAICA                             |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS        |   | X |   |   |   |   |   |
| LIECHTENSTEIN                       |   | X |   |   |   |   |   |
| LUXEMBOURG                          |   | X |   |   |   |   |   |
| MADEIRA                             |   | X |   |   |   |   |   |
| MEXICO                              |   | X |   |   |   |   |   |
| NETHERLANDS                         |   | X | X |   | X |   | X |
| NORWAY                              |   | X |   |   |   |   |   |
| PANAMA                              |   | X | X |   |   |   |   |
| PARAGUAY                            |   | X |   |   |   |   |   |
| PERU                                |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| PUERTO RICO                         |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| SURINAM                             |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED STATES                       |   | X | X |   | X |   | X |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

ALMONDS, NOT SHELLED  
ALMONDS, SHELLED OR ROASTED  
BRAZIL NUTS, NOT SHELLED  
BRAZIL NUTS, SHELLED OR ROASTED  
COD, FRESH OR FROZEN  
CRABS, FRESH OR FROZEN  
DAIRY AND CATTLE FEEDS, COMPLETE  
DOG AND CAT FEEDS, COMPLETE  
DUPLICATING PAPER, UNCUT  
FEED CONCENTRATES AND COMPLETE FEEDS NES  
FILBERTS, NOT SHELLED  
FILBERTS, SHELLED OR ROASTED  
FINE PAPER NES  
FLATFISH, FRESH OR FROZEN  
FOOD PREPARATIONS NES  
FRESHWATER FISH, FRESH OR FROZEN NES  
FRUITS AND BERRIES, DRIED NES  
HADDOCK, HAKE, CUSK & POLLOCK, FR OR FROZEN  
HALIBUT, FRESH OR FROZEN  
INFANT AND JUNIOR FOODS  
LOBSTER, FRESH OR FROZEN  
LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
LUMBER, DOMESTIC HARDWOODS NES  
LUMBER, PINE NES  
LUMBER, SPRUCE  
NUTS, KERNELS & SEEDS, SHELLED OR PREP NES  
NUTS, NOT SHELLED NES, EXCEPT OIL NUTS  
OFFICE FURNITURE AND VISIBLE RECORD EQUIPMENT  
PAPER FOR PRINTING  
PECANS, NOT SHELLED  
PECANS, SHELLED OR ROASTED  
SALMON, FRESH OR FROZEN  
SEA FISH, FRESH OR FROZEN NES  
SMELTFISH, FRESH OR FROZEN NES  
STATIONERY AND PAPER OFFICE SUPPLIES NES  
TROUT, FRESH OR FROZEN  
WALNUTS, NOT SHELLED  
WALNUTS, SHELLED OR ROASTED  
WRITING AND REPRODUCTION PAPER NES

CUT RITE LUMBER LIMITED TEL: 416-226-6880

4950 YONGE ST., SUITE #410, NORTH YORK, ONT., M2N6K1

MAIN CONTACT: MR. ANDREW SCHAFER

FAX: 416-226-5818 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 22 REPORTED: JUL/1989

TOTAL STAFF: 10-19 TRADE STAFF: 4

ANNUAL SALES \$000: \$10,000-24,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|         | E | I | B | S | A | R | W |
|---------|---|---|---|---|---|---|---|
| BELGIUM |   | X |   |   |   |   |   |
| DENMARK |   | X |   |   |   |   |   |
| ENGLAND | X | X |   |   |   |   | X |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                      | E | I | B | S | A | R | W |
|--------------------------------------|---|---|---|---|---|---|---|
| FRANCE                               |   | X |   |   |   |   |   |
| GERMANY, WEST                        |   | X |   |   |   |   |   |
| JAPAN                                |   | X |   |   |   |   |   |
| KOREA, SOUTH                         |   | X |   |   |   |   | X |
| NETHERLANDS                          |   | X |   |   |   |   |   |
| TAIWAN                               |   | X |   |   |   |   |   |
| UNITED STATES                        |   |   |   |   | X |   |   |
| PRODUCTS EXPORTED:                   |   |   |   |   |   |   |   |
| DIMENSION-SAWN STOCK                 |   |   |   |   |   |   |   |
| LUMBER, ASH                          |   |   |   |   |   |   |   |
| LUMBER, DOMESTIC HARDWOODS NES       |   |   |   |   |   |   |   |
| LUMBER, OAK                          |   |   |   |   |   |   |   |
| LUMBER, PINE NES                     |   |   |   |   |   |   |   |
| LUMBER, POPLAR, ASPEN AND COTTONWOOD |   |   |   |   |   |   |   |
| LUMBER, SPRUCE                       |   |   |   |   |   |   |   |

CNTC CANADA WEST TRADING CORPORATION TEL: 403-295-3838

#240 6715 - 8TH ST. N.E., CALGARY, ALTA., T2E7H7

MAIN CONTACT: MR. DONALD J. DAINTRY

FAX: 403-295-1192

TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 9 REPORTED: SEP/1989

TOTAL STAFF: 10-19 TRADE STAFF: 10-19

ANNUAL SALES \$000: \$25,000-49,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES:

COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS:

AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| ARGENTINA          |   | X |   |   |   |   |   |
| AUSTRALIA          |   | X |   |   |   |   | X |
| AUSTRIA            |   | X |   |   |   |   | X |
| BAHAMAS            |   | X |   |   |   |   |   |
| BARBADOS           |   | X |   |   |   |   |   |
| BELGIUM            |   | X |   |   |   |   |   |
| BERMUDA            |   | X |   |   |   |   |   |
| BOLIVIA            |   | X |   |   |   |   |   |
| BRAZIL             |   | X |   |   |   |   |   |
| CHILE              |   | X |   |   |   |   |   |
| COLOMBIA           |   | X |   |   |   |   |   |
| CUBA               |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA     |   | X |   |   |   |   |   |
| DENMARK            |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC |   | X |   |   |   |   |   |
| ENGLAND            |   | X |   |   |   |   | X |
| FIJI               |   | X |   |   |   |   | X |
| FINLAND            |   | X |   |   |   |   |   |
| FRANCE             |   | X |   |   |   |   |   |
| GERMANY, EAST      |   | X |   |   |   |   |   |
| GERMANY, WEST      |   | X |   |   |   |   |   |
| GIBRALTAR          |   | X |   |   |   |   |   |
| GREECE             |   | X |   |   |   |   |   |
| GUAM               |   | X |   |   |   |   |   |
| HAITI              |   | X |   |   |   |   |   |
| HONG KONG          |   | X |   |   |   |   | X |
| HUNGARY            |   | X |   |   |   |   |   |
| INDIA              |   | X |   |   |   |   |   |
| INDONESIA          |   | X |   |   |   |   |   |
| ISRAEL             |   | X |   |   |   |   |   |
| ITALY              |   | X |   |   |   |   |   |
| JAMAICA            |   | X |   |   |   |   |   |
| JAPAN              |   | X |   |   |   |   | X |
| JORDAN             |   | X |   |   |   |   | X |
| KOREA, SOUTH       |   | X |   | X |   |   |   |
| KUWAIT             |   | X |   |   |   |   |   |
| MALAYSIA           |   | X |   |   |   |   |   |
| MEXICO             |   | X |   |   |   |   |   |
| NETHERLANDS        |   | X |   |   |   |   |   |
| NEW ZEALAND        |   | X |   |   |   |   | X |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W   |
|-------------------------------------|---|---|---|---|---|---|-----|
| NORWAY                              |   | X |   |   |   |   |     |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |     |
| PERU                                |   | X |   |   |   |   |     |
| PHILIPPINES                         |   | X |   |   |   |   |     |
| POLAND                              |   | X |   |   |   |   |     |
| ROMANIA                             |   | X |   |   |   |   |     |
| SAUDI ARABIA                        |   | X |   |   |   |   |     |
| SCOTLAND                            |   | X |   |   |   |   |     |
| SINGAPORE                           | X | X |   |   |   |   |     |
| SPAIN                               |   | X |   |   |   |   |     |
| SWEDEN                              |   | X |   |   |   |   |     |
| SWITZERLAND                         |   | X |   |   |   |   |     |
| TAIWAN                              | X |   |   |   |   |   | X   |
| THAILAND                            |   | X |   |   |   |   |     |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |     |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |     |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |     |
| UNITED STATES                       | X | X |   |   |   |   | X X |
| VENEZUELA                           |   | X |   |   |   |   |     |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |     |
| WALES                               |   | X |   |   |   |   |     |
| YUGOSLAVIA                          |   | X |   |   |   |   |     |

## PRODUCTS EXPORTED:

ALE, LAGER, PORTER AND STOUT  
APPLES, CANNED, INCLUDING APPLES SAUCE  
APPLES, FRESH, INCLUDING CRAB-APPLES  
BACON, CURED  
BEANS, CANNED NES  
BEEF, FRESH OR CHILLED, BONELESS  
BEEF, FRESH OR FROZEN NES  
BEEF, FROZEN, BONELESS  
BLENDED FRUIT JUICES, NOT CONCENTRATED  
BRANDY  
CARROTS, CANNED  
CHEESE NES  
CITRUS FRUITS, CND, INCL MIX OF CITRUS FRUITS  
CORN, CANNED  
CRUDE VEGETABLE MATERIALS, INEDIBLE NES  
CUCUMBERS, FRESH  
DISTILLED BEVERAGES AND SPIRITS NES  
DOG AND CAT FEEDS, COMPLETE  
FRUIT JUICE CONCENTRATES, FROZEN NES  
FRUIT JUICE CONCENTRATES, NOT FROZEN NES  
FRUIT JUICES, NOT CONCENTRATED NES  
FRUITS AND PRODUCTS, CANNED NES  
GIN  
GRAPE JUICE CONCENTRATES, NOT FROZEN  
GRAPE WINES, STILL, TABLE STRENGTH  
GRAPEFRUIT JUICE CONCENTRATES, NOT FROZEN  
GRAPEFRUIT JUICE, NOT CONCENTRATED  
JAMS, JELLIES AND PRESERVES, CANNED  
LEMON JUICE CONCENTRATES, FROZEN  
LEMON JUICE CONCENTRATES, NOT FROZEN  
LEMON JUICE, NOT CONCENTRATED  
LETTUCE, FRESH  
LIQUEURS  
MEAT AND MEAT PREPARATIONS, CANNED NES  
MEAT STEWS AND DINNERS, CANNED  
MIXED FRUITS, CANNED NES  
ORANGE JUICE CONCENTRATES, FROZEN  
ORANGE JUICE CONCENTRATES, NOT FROZEN  
ORANGE JUICE, NOT CONCENTRATED  
PEACHES, CANNED  
PEARS, CANNED  
PINEAPPLE JUICE, NOT CONCENTRATED  
PORK SHOULDERS, PICNICS AND BUTTS, CURED  
PORK, CURED NES  
PORK, FRESH OR FROZEN NES  
POTATOES, FRESH NES  
PRE-COOKED FROZEN FOOD PREPARATIONS NES  
READY-COOKED MEAT & MEAT PREP, NOT CANNED NES  
RUM  
SALMON, CANNED  
SALMON, FRESH OR FROZEN  
TOMATO JUICE, CANNED  
TOMATOES, CANNED NES  
TOMATOES, FRESH  
VEGETABLES AND VEGETABLE JUICES, CANNED NES  
WHISKY

CYBERSCAN SURPLUS INVENTORY BROKERS INC. TEL: 204-943-4418  
\*\*\*\*\* UPDATE PENDING  
200 - 283 BANNATYNE AVE., WINNIPEG, MAN., R3B3B2  
FAX: 204-254-5825 TLX/ANSBK:

## CYCLO-VAC LTD.

229 MAPLE ST., UXBRIDGE, ONT. L0C1K0  
P.O. BOX 418, UXBRIDGE, ONT., L0C1K0

MAIN CONTACT: MR. MARK PINGUET

FAX: TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 2 REPORTED: FEB/1990

TOTAL STAFF: 2 TRADE STAFF: 2

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

AUSTRALIA X

ENGLAND X

UNITED STATES X

PRODUCTS EXPORTED:

CLEANING EQUIPMENT, ELECTRIC NES  
PARTS & ATTACH FOR ELEC CLEANING EQUIPMENT

## CVG INTERNATIONAL INC.

TEL: 514-745-0300

9650 ROUTE TRANSCADIANNE, MONTREAL QUE., H4S1V9

MAIN CONTACT: M. EDUARD TUFENKJI

FAX: 514-745-0706

TLX/ANSBK: 05-824707

YEARS IN INTERNATIONAL TRADE: 16 REPORTED: MAY/1989

COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES

QUEBEC ASSOCIATION OF EXPORT TRADING HOUSES MEMBER: YES

TOTAL STAFF: 10-19 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$5,000-9,999

PARENT COUNTRY: CANADA

LANGUAGES: ARABIC

ENGLISH

FRENCH

SPANISH

AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
PACKAGING  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

ARAB REPUBLIC OF EGYPT X

ARUBA X

AUSTRALIA X

BAHAMAS X

BARBADOS X

BELIZE X

BERMUDA X

BOHAIRE X

CAYMAN ISLANDS X

COSTA RICA X

CUBA X

CURACAO X

CYPRUS X

DOMINICAN REPUBLIC X

ETHIOPIA X

FRANCE X

HAITI X

HONDURAS X

HONG KONG X

JAMAICA X

JAPAN X

JORDAN X

KUWAIT X

LEeward AND WINDWARD ISLANDS X

NEW ZEALAND X

NICARAGUA X

PUERTO RICO X

SAUDI ARABIA X

SINGAPORE X

TAIWAN X

THAILAND X

TRINIDAD AND TOBAGO X

TURKS AND CAICOS ISLANDS X

UNITED ARAB EMIRATES X

VIRGIN ISLANDS X

ZIMBABWE X

PRODUCTS EXPORTED:

ANVILS, VISES AND PARTS

CONTINUED....

# TRADING HOUSE

AUGERS, BITS, BRACES, HAND DRILLS AND GIMLETS  
 AUTO/AIRCRAFT MTCE/SERV/REPAIR EQUIP & PTS NES  
 AXES AND HATCHETS  
 BASIC HARDWARE NES  
 BOLTS & HEADED OR THRD RODS, W/O NUTS NES  
 BOTTLE MACH TO WASH/FILL/CAP/SEAL/LABEL & PTS  
 EDGE TOOLS, HAND, AND PARTS NES  
 FILES AND RASPS  
 FOOD PREPARATIONS NES  
 GARDEN RAKES  
 GARDEN TOOLS NES  
 HACK SAW BLADES  
 HAMMERS, HAND  
 HAND SAWS, SAW BLADES AND SAW PARTS NES  
 HAND TOOLS AND PARTS NES  
 LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
 LUMBER, DOMESTIC HARDWOODS NES  
 NUTS, LOCK NUTS AND STOP NUTS NES  
 PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
 PHARMACEUTICAL PRODS NES, IN DOSAGE, HUMAN USE  
 PIPE, TUBES AND TUBING NES, PLASTIC  
 PIPES AND TUBES, IRON OR STEEL NES  
 PLIERS  
 POWER DRIVEN HAND DRILLS AND TAPPERS  
 POWER DRIVEN HAND SAWS  
 POWER DRIVEN HAND TOOLS NES  
 POWER DRIVEN HAND WRENCHES  
 SCREWDRIVERS, HAND  
 SPADES, SHOVELS AND SCOOPS  
 WOODWORKING MACHINERY, EQUIPMENT & PARTS NES  
 WRENCHES AND PARTS

## D.I.L.L.

SEE... DONALDSON INT'L LIVESTOCK LIMITED

## D'JOVIAN INTERNATIONAL MERCHANTS LTD.

TEL: 416-277-5577

897 LOVINGTON CRES, MISSISSAUGA, ONT. L4W3S6

P.O. BOX 714, STN. "0" TORONTO, ONT. M4T2N5

MAIN CONTACT: MR. NELSON DASS

FAX: 416-277-5579

TLX/ANSBK: 065-989330/DEKONIC TOR

YEARS IN INTERNATIONAL TRADE: 4 REPORTED: JUL/1989

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 5-9 TRADE STAFF: 3

ANNUAL SALES \$000: \$10,000-24,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES:

CONSOLIDATION

CONSULTING

DOCUMENTATION

FINANCING ARRANGEMENTS, GENERAL

FREIGHT FORWARDING

SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES

COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

PROJECT IMPLEMENTING, PROJECT MANAGING

METHOD OF OPERATIONS:

AGENT FOR MFR/PRODUCER/PROCESSOR

CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

ALBANIA X

ALGERIA X

ANDORRA X

ARAB REPUBLIC OF EGYPT X

ARGENTINA X

ARUBA X

AUSTRALIA X

AUSTRIA X

AZORES X

BAHAMAS X X

BAHRAIN X

BELGIUM X

BERMUDA X

BOTSWANA X

BRAZIL X

BULGARIA X

BURUNDI X

CANARY ISLANDS X

CAYMAN ISLANDS X

COOK ISLANDS X

CUBA X

CYPRUS X

CZECHOSLOVAKIA X

DENMARK X

DJIBOUTI X

ENGLAND X

FIJI X

FINLAND X

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

FRANCE X

FRENCH GUIANA X

GABON X

GAMBIA X

GERMANY, EAST X

GERMANY, WEST X

GIBRALTAR X

GREECE X

GREENLAND X

GUAM X

HONG KONG X X X

HUNGARY X X

ICELAND X

INDIA X

INDONESIA X

IRAN X

IRAQ X

IRELAND X

ISRAEL X

ITALY X

IVORY COAST X

JAMAICA X

JAPAN X

KENYA X

KOREA, SOUTH X

KUWAIT X

LIBERIA X

LIBYA X

LIECHTENSTEIN X

LUXEMBOURG X

MACAU X

MADAGASCAR X

MALAYSIA X

MALTA X

MAURITIUS X

MEXICO X

MONACO X

MOROCCO X

MOZAMBIQUE X

NETHERLANDS X

NEW CALEDONIA X

NEW ZEALAND X

NICARAGUA X

NIGERIA X X

NORWAY X X X X

OMAN X

PAKISTAN X

PANAMA X

PAPUA NEW GUINEA X

PEOPLE'S REPUBLIC OF CHINA X

POLAND X

PORTUGAL X

QATAR X

ROMANIA X

SAUDI ARABIA X X

SENEGAL X

SIERRA LEONE X

SINGAPORE X X X X X

SPAIN X X X X X

SWITZERLAND X X X X

TAHITI X

TAIWAN X

TANZANIA X

TRINIDAD AND TOBAGO X

TURKEY X

TURKS AND CAICOS ISLANDS X

UNITION OF SOVIET SOCIALIST REPUBLICS X

UNITED ARAB EMIRATES X

UNITED STATES X X X X X

VENEZUELA X

VIRGIN ISLANDS X

WESTERN SAHARA X

YEMEN, SOUTH X

YUGOSLAVIA X

ZAIRE X

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

## ZIMBABWE

### PRODUCTS EXPORTED:

AIRCRAFT ASSEMBLIES, EQUIPMENT AND PARTS  
BREAKFAST CEREAL FOODS  
COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
CONSTRUCTION & MTCE MACHV, EQUIP & PARTS NES  
DOG AND CAT FEEDS, COMPLETE  
ELECTRO-MEDICAL/SURGICAL EQUIP, APP & PTS NES  
FRUIT JUICE CONCENTRATES, NOT FROZEN NES  
FUR GOODS, APPAREL  
GRAPE JUICE CONCENTRATES, NOT FROZEN  
GRAPEFRUIT JUICE CONCENTRATES, NOT FROZEN  
LEMON JUICE CONCENTRATES, NOT FROZEN  
ORANGE JUICE CONCENTRATES, NOT FROZEN  
PETROLEUM & GAS FIELD PRODUCTION EQUIP. & PTS  
PLEASURE AND SPORTING CRAFT NES  
PLEASURE AND SPORTING CRAFT, SELF-PROPELLED  
SCIENTIFIC INST, APP, EQUIPMENT AND PARTS NES  
WELL DRILLING MACHINERY, APPARATUS AND PARTS  
WHISKY

### DALCO INTERNATIONAL

TEL: 613-546-3677

192 HICKSON AVENUE, KINGSTON ONTARIO, K7L4X6

P.O. BOX 817, KINGSTON ONTARIO, K7L4X6

MAIN CONTACT: MR. R.D. SIRS

FAX: 613-547-4121

TLX/ANSBK: 0636700852

YEARS IN INTERNATIONAL TRADE: 1 REPORTED: AUG/1988

COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES

TOTAL STAFF: 20-49 TRADE STAFF: 10-19

ANNUAL SALES \$000: \$10,000-24,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

SPANISH

### AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

### AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

## ALGERIA

ANGOLA

ARUBA

BAHAMAS

BARBADOS

BELIZE

BENIN

BERMUDA

BONAIRE

BOTSWANA

BURKINA FASO

BURUNDI

CANARY ISLANDS

CAPE VERDE ISLANDS

CAYMAN ISLANDS

CENTRAL AFRICAN REPUBLIC

CHAD

CHILE

COLOMBIA

CONGO

COSTA RICA

CUBA

CURACAO

DJIBOUTI

DOMINICAN REPUBLIC

ECUADOR

EL SALVADOR

EQUATORIAL GUINEA

ETHIOPIA

FRENCH GUIANA

GABON

GAMBIA

GERMANY, WEST

GHANA

GUATEMALA

GUINEA

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

## GUINEA-BISSAU

GUYANA

HAITI

HONDURAS

IVORY COAST

JAMAICA

KENYA

LEEWARD AND WINDWARD ISLANDS

LESOTHO

LIBERIA

LIBYA

MADAGASCAR

MALAWI

MALI

MAURITANIA

MAURITIUS

MOROCCO

MOZAMBIQUE

NAMIBIA

NICARAGUA

NIGER

NIGERIA

PANAMA

PUERTO RICO

REPUBLIC OF CAMEROON

REUNION

RWANDA

SENEGAL

SEYCHELLES

SIERRA LEONE

SOMALIA REPUBLIC

SOUTH AFRICA

SUDAN

SURINAM

SWAZILAND

TANZANIA

TOGO

TRINIDAD AND TOBAGO

TUNISIA

TURKS AND CAICOS ISLANDS

UGANDA

VENEZUELA

VIRGIN ISLANDS

WESTERN SAHARA

ZAIRE

ZAMBIA

ZIMBABWE

### PRODUCTS EXPORTED:

AIR CONDITIONING UNITS, ROOM SIZE  
CIRCUIT BREAKERS AND PARTS  
ELECTRIC LIGHTING FIX & PORT LAMPS & PTS NES  
ELECTRICAL NON-CURR-CARRYING WIRING MAT NES  
FLUORESCENT LAMP BALLASTS AND TRANSFORMERS  
FUSES, FUSE PLUGS & CUTOUTS, ELEC. & PARTS  
HEATING STOVES AND SPACE HEATERS NES  
INCANDESCENT LAMPS, LARGE /32 VOLTS AND OVER/  
INDUSTRIAL CONTROL EQUIPMENT AND PARTS  
INSULATED WIRE AND CABLE NES  
SWITCHGEAR AND PROTECTIVE EQUIP NES, & PARTS  
WIRING DEVICES AND PARTS

### DANA DOUGLAS MARKETING INTERNATIONAL

TEL: 613-726-1976

923 SADLER CRES., OTTAWA, ONTARIO, K2B5H6

P.O. BOX 109, STN. "B", OTTAWA, ONT., K1P6C3

MAIN CONTACT: MR. DOUGLAS D. MACMILLAN

FAX: 613-820-6381

TLX/ANSBK: 053-4741

YEARS IN INTERNATIONAL TRADE: 2 REPORTED: JUL/1988

COUNTERTRADE ON OWN BEHALF: YES

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 3 TRADE STAFF: 3

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

### AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
FINANCING ARRANGEMENTS, GENERAL  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

### AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES  
CONTINUED....

# TRADING HOUSE

COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT     | X |   |   |   |   |   |   |
| ARGENTINA                  | X |   |   |   |   |   |   |
| AUSTRALIA                  | X |   |   |   |   |   |   |
| AUSTRIA                    | X |   |   |   |   |   |   |
| BELGIUM                    | X |   |   |   |   |   |   |
| BRAZIL                     | X |   |   |   |   |   |   |
| CHILE                      | X |   |   |   |   |   |   |
| DENMARK                    | X |   |   |   |   |   |   |
| ENGLAND                    | X |   |   |   |   |   |   |
| FINLAND                    | X |   |   |   |   |   |   |
| FRANCE                     | X | X |   |   |   |   | X |
| GERMANY, WEST              | X | X |   |   |   |   |   |
| GREECE                     | X | X |   |   |   |   |   |
| HONG KONG                  | X | X |   |   |   |   | X |
| ICELAND                    | X |   |   |   |   |   |   |
| INDIA                      | X |   |   |   |   |   |   |
| IRELAND                    | X |   |   |   |   |   |   |
| ITALY                      | X |   |   |   |   |   |   |
| JAPAN                      | X | X |   |   |   |   |   |
| KOREA, SOUTH               | X | X |   |   |   |   | X |
| KUWAIT                     | X |   |   |   |   |   |   |
| MALAYSIA                   | X | X |   |   |   |   |   |
| MEXICO                     | X | X |   |   |   |   |   |
| MONACO                     | X |   |   |   |   |   |   |
| NETHERLANDS                | X |   |   |   |   |   |   |
| NEW ZEALAND                | X |   |   |   |   |   |   |
| NORWAY                     | X |   |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA | X | X |   |   |   |   |   |
| PERU                       | X | X |   |   |   |   |   |
| PHILIPPINES                | X | X |   |   |   |   |   |
| PORTUGAL                   | X |   |   |   |   |   |   |
| SAUDI ARABIA               | X |   |   |   |   |   |   |
| SCOTLAND                   | X |   |   |   |   |   |   |
| SINGAPORE                  | X | X |   |   |   |   |   |
| SPAIN                      | X |   |   |   |   |   |   |
| SWEDEN                     | X | X |   |   |   |   |   |
| SWITZERLAND                | X |   |   |   |   |   |   |
| TAIWAN                     | X | X |   |   |   |   | X |
| THAILAND                   | X | X |   |   |   |   |   |
| UNITED ARAB EMIRATES       | X |   |   |   |   |   |   |
| UNITED STATES              | X | X | X |   |   |   | X |
| VENEZUELA                  | X |   |   |   |   |   |   |

## PRODUCTS EXPORTED:

COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
ELECTRONIC RECEIVING TUBES  
ELECTRONIC TUBES NES  
GLOVES AND MITTENS, COTTON  
GLOVES AND MITTENS, LEATHER  
GLOVES AND MITTENS, MAN-MADE FIBRES  
GLOVES AND MITTENS, TEXTILE NES  
GLOVES AND MITTENS, WOOL  
GOLF BALLS  
GOLF CLUBS AND FINISHED PARTS  
INTEGRATED CIRCUITS  
MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES  
MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES  
OTHER GOLF EQUIPMENT AND PARTS  
OUTERWEAR, KNITTED NES  
PANTS & SLACKS, WOMEN/GIRLS/CHILD, KNITTED  
PANTS & SLACKS, WOMEN'S & GIRLS', EXC KNT NES  
PANTS & SLACKS, WOMEN'S & GIRLS', M-M FIBRES  
PANTS AND SLACKS, BOYS', DOUBLE KNIT  
PANTS AND SLACKS, BOYS', KNITTED NES  
PANTS AND SLACKS, MEN'S, DOUBLE KNIT  
PANTS AND SLACKS, MEN'S, KNITTED NES  
PANTS AND SLACKS, WOMEN'S AND GIRLS' COTTON  
PANTS, MEN'S & BOYS', POLYESTER-COTTON BLENDS  
PANTS, MEN'S AND BOYS' NES  
PANTS, MEN'S AND BOYS', COTTON  
PANTS, MEN'S AND BOYS', MAN-MADE FIBRES  
PANTS, MEN'S AND BOYS', WOOL  
PHARMACEUTICAL PRODS NES, IN DOSAGE, HUMAN USE  
PHONOGRAPH RECORD PLAYERS, DOM TYPE, EXC PTS  
PLASTIC END PRODUCTS NES  
SEMI-CONDUCTORS NES  
SKI BINDINGS AND FITTINGS  
SKIING EQUIPMENT AND PARTS NES  
SKIS  
SPORTING AND RECREATION EQUIPMENT & PARTS NES  
T-SHIRTS, KNITTED, COTTON

TELEVISION PICTURE TUBES  
TELEVISION RECEIVING SETS NES, OVER 19"  
TELEVISION RECEIVING SETS NES, UNDER 19"  
TELEVISION RECEIVING SETS NES, 19 INCHES  
TELEVISION RECEIVING SETS, COLOR, OVER 19"  
TELEVISION RECEIVING SETS, COLOR, UNDER 19"  
TELEVISION RECEIVING SETS, COLOR, 19 INCHES  
TENNIS BALLS  
TENNIS/BADMINTON/SQUASH TYPE EQUIP & PTS NES

DANA DOUGLAS MEDICAL INC.  
SEE... DANA DOUGLAS MARKETING INTERNATIONAL

DANSANNA INTERNATIONAL TEL: 514-489-3855

8256 MACKLE RD., MONTREAL QUE., H4W1B2  
MAIN CONTACT: MR. GORDON BAUM  
FAX: 514-482-2660 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 8 REPORTED: MAY/1989  
TOTAL STAFF: 10-19 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSOLIDATION  
FREIGHT FORWARDING  
WAREHOUSING  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| AUSTRALIA   |   |   |   |   |   |   |   |
| BERMUDA     | X | X |   |   |   |   |   |
| ENGLAND     |   | X |   |   |   |   |   |
| HONG KONG   |   | X |   |   |   |   |   |
| NETHERLANDS |   | X |   |   |   |   |   |

SAUDI ARABIA  
UNITED STATES  
PRODUCTS EXPORTED:  
OFFICE FURNITURE AND VISIBLE RECORD EQUIPMENT

DANSANNA MANAGEMENT LTD.  
SEE... DANSANNA INTERNATIONAL

DARECO INC. TEL: 514-332-6340

1400 SAUVE ST. W., SUITE 274, MONTREAL, QUE., H4N1C5  
MAIN CONTACT: MR. SEYMOUR PEARL  
FAX: 514-332-4731 TLX/ANSBK: 05-267407  
YEARS IN INTERNATIONAL TRADE: 14 REPORTED: MAR/1990  
COUNTERTRADE ON OWN BEHALF: YES  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 3  
ANNUAL SALES \$000: \$5,000-9,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
CANTONESE  
ENGLISH  
FRENCH  
GERMAN  
HINDI  
ITALIAN  
MANDARIN  
SINDHI

AUXILIARY SERVICES: CONSULTING  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| BANGLADESH    | X |   |   |   |   |   | X |
| BRAZIL        |   | X |   |   |   |   |   |
| BURMA         |   |   |   |   |   |   |   |
| GERMANY, WEST | X |   |   |   |   | X | X |
| GHANA         |   |   | X |   |   |   |   |

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| GREECE    |   | X |   |   |   |   | X |
| HONG KONG |   | X |   | X |   |   |   |
| INDIA     |   | X |   |   |   |   |   |
| IRAN      | X |   |   |   |   |   | X |
| JORDAN    | X |   |   |   |   |   | X |

|         | E | I | B | S | A | R | W |
|---------|---|---|---|---|---|---|---|
| KUWAIT  |   | X |   |   |   |   |   |
| MOROCCO |   | X |   |   |   |   |   |
| NIGERIA |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| PAKISTAN                   |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA | X |   |   |   | X |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |
| TAIWAN                     | X |   |   |   |   | X |   |
| THAILAND                   | X |   | X |   |   | X |   |

|                      |   |   |  |  |  |   |  |
|----------------------|---|---|--|--|--|---|--|
| TURKEY               | X |   |  |  |  | X |  |
| UNITED ARAB EMIRATES |   | X |  |  |  |   |  |

## PRODUCTS EXPORTED:

ASBESTOS & ASBESTOS-CEMENT BASIC PRODUCTS NES  
ASBESTOS, UNMANUFACTURED  
BOLTS AND ROUND TIMBER NES  
MINING & QUARRYING MACHY, EQUIP & PARTS NES  
POLES, TELEGRAPH, TELEPHONE & POWER TRANS  
WOOD END PRODUCTS NES

DARECO INDUSTRIES LTD.  
SEE... DARECO INC.

DARIANNE INTERNATIONAL TRADING INC. TEL: 416-731-7623

1234 REID ST. UNIT 3, RICHMOND HILL ONT., L4B1C1  
MAIN CONTACT: MR. LEO A. TEDIHARI  
FAX: TLX/ANSBK: 06-964764  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: NOV/1988  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 4 TRADE STAFF: 4  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: DANISH  
ENGLISH  
FRENCH  
GREEK  
ROMANIAN  
SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
OTHER  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| BAHRAIN            |   | X |   |   |   |   |   |
| BELGIUM            | X |   | X |   | X | X | X |
| DENMARK            |   |   | X |   | X |   |   |
| DOMINICAN REPUBLIC |   | X |   |   |   |   |   |
| ENGLAND            |   | X |   |   |   |   |   |

|               |   |   |   |  |  |  |  |
|---------------|---|---|---|--|--|--|--|
| FINLAND       | X |   |   |  |  |  |  |
| FRANCE        |   | X |   |  |  |  |  |
| GERMANY, WEST |   |   | X |  |  |  |  |
| GUYANA        |   | X |   |  |  |  |  |
| HONG KONG     |   | X |   |  |  |  |  |

|              |   |   |   |  |   |   |   |
|--------------|---|---|---|--|---|---|---|
| IRAQ         |   | X |   |  |   |   |   |
| IRAQ         |   | X |   |  |   |   |   |
| ITALY        |   |   | X |  | X |   |   |
| KOREA, SOUTH | X |   | X |  | X |   |   |
| MEXICO       | X |   | X |  |   | X | X |

|              |  |   |   |  |   |  |  |
|--------------|--|---|---|--|---|--|--|
| NETHERLANDS  |  |   | X |  | X |  |  |
| NORWAY       |  | X |   |  |   |  |  |
| SAUDI ARABIA |  | X |   |  |   |  |  |
| SPAIN        |  | X |   |  |   |  |  |
| SWITZERLAND  |  |   | X |  | X |  |  |

|               |   |  |   |  |   |  |  |
|---------------|---|--|---|--|---|--|--|
| TUNISIA       | X |  | X |  |   |  |  |
| TURKEY        | X |  |   |  | X |  |  |
| UNITED STATES |   |  | X |  |   |  |  |

## PRODUCTS EXPORTED:

CATHETERS, BOUGIES, DRAINS AND SONDES  
CEREALS, UNMILLED NES  
CHEESE NES  
PUMPS AND PARTS NES  
PUMPS, POWER NES

DARMAC AGENCIES LTD.

7615-17TH AVE., BURNABY, B.C., V3M1L6  
MAIN CONTACT: MR. GARTH MACKENZIE  
FAX: 604-438-0943 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 14

TEL: 604-520-7121

REPORTED: APR/1988

COUNTERTRADE ON OWN BEHALF: YES

TOTAL STAFF: 5-9 TRADE STAFF:

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES: CONSULTING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| UNITED STATES |   |   |   |   |   |   | X |

## PRODUCTS EXPORTED:

ALARM AND SIGNAL SYSTEMS AND PARTS NES  
BASIC HARDWARE NES  
BATTERIES NES  
CHRONOMETERS & SPECIAL TIME RECORDERS, & PTS  
CONVERTER EQUIPMENT AND PARTS  
ELEC & ELECTRONIC PROP MEAS & TESTING INST  
ELECTRIC LIGHTING FIX & PORT LAMPS & PTS NES  
ELECTRIC WELDING APPARATUS AND PARTS  
ELECTRICAL NON-CURR-CARRYING WIRING MAT NES  
ELECTRICAL PROPERTIES MEASURING INST & PARTS  
ELECTRONIC EQUIPMENT COMPONENTS NES  
FURNACES, WARM AIR NES  
HEATING EQUIPMENT, WARM AIR, AND PARTS NES  
HEATING STOVES AND SPACE HEATERS NES  
INDUSTRIAL CONTROL EQUIPMENT AND PARTS  
INSULATED WIRE AND CABLE NES  
MECH MOTION/ROTATION MEASURE/CNTL INST & PTS  
PULLEYS, BELT, FOR POWER TRANSMISSION  
SCAFFOLDING EQUIPMENT, DEMOUNTABLE  
SINKS, EXCEPT SERVICE SINKS  
SPECIAL PURPOSE FURNITURE NES  
SWITCHGEAR AND PROTECTIVE EQUIP NES, & PARTS  
TRANSFORMERS NES  
WIRING DEVICES AND PARTS

DEBLOIS LIKELY LIMITED

TEL: 902-894-7355

40 ESHER ST., CHARLOTTETOWN, P.E.I., C1A7M4  
P.O. BOX 933, CHARLOTTETOWN, P.E.I., C1A7M4

MAIN CONTACT: MR. G.C. BURDEN

FAX: 902-566-5667 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 23 REPORTED: AUG/1989

TOTAL STAFF: 5-9 TRADE STAFF: 2

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| BELGIUM       |   | X |   |   |   |   |   |
| DENMARK       |   | X |   |   |   |   |   |
| ENGLAND       |   | X |   |   |   |   |   |
| GERMANY, WEST | X |   |   |   |   |   | X |
| NETHERLANDS   |   | X |   |   |   |   |   |

|             |   |  |  |  |  |  |   |
|-------------|---|--|--|--|--|--|---|
| SWEDEN      | X |  |  |  |  |  | X |
| SWITZERLAND | X |  |  |  |  |  |   |

## PRODUCTS EXPORTED:

FISHERY FOODS AND FEEDS NES  
LOBSTER, FRESH OR FROZEN  
SHELLFISH AND PRODUCTS NES

DEKONIC INTERNATIONAL MERCANTILE CO.

TEL: 416-745-1355

WESTON, ONT., M9L2R9

P.O. BOX 1282, STATION "B", WESTON ONT., M9L2R9

MAIN CONTACT: MR. BASIL P. DASS

FAX: 416-277-5579 TLX/ANSBK: 06-989330

YEARS IN INTERNATIONAL TRADE: 8 REPORTED: DEC/1989

TOTAL STAFF: 4 TRADE STAFF: 5-9

ANNUAL SALES \$000:

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

GERMAN

AUXILIARY SERVICES: CONSULTING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES

AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ALBANIA   |   | X |   |   |   |   |   |
| ALGERIA   |   | X |   |   |   |   |   |
| ARGENTINA |   | X |   |   |   |   |   |
| ARUBA     |   | X |   |   |   |   |   |
| AUSTRALIA |   | X |   |   |   |   |   |

|         |   |  |  |  |  |  |  |
|---------|---|--|--|--|--|--|--|
| AUSTRIA | X |  |  |  |  |  |  |
|---------|---|--|--|--|--|--|--|

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| AZORES                       |   | X |   |   |   |   |   |
| BAHAMAS                      |   | X |   |   |   |   |   |
| BAHRAIN                      |   | X |   |   |   |   |   |
| BANGLADESH                   |   | X |   |   |   |   |   |
| BARBADOS                     |   | X |   |   |   |   |   |
| BELGIUM                      |   | X |   |   |   |   |   |
| BENIN                        |   | X |   |   |   |   |   |
| BERMUDA                      |   | X |   |   |   |   |   |
| BOLIVIA                      |   | X |   |   |   |   |   |
| BONAIRE                      |   | X |   |   |   |   |   |
| BRAZIL                       |   | X |   |   |   |   |   |
| BRUNEI                       |   | X |   |   |   |   |   |
| BULGARIA                     |   | X |   |   |   |   |   |
| CANARY ISLANDS               |   | X |   |   |   |   |   |
| CAYMAN ISLANDS               |   | X |   |   |   |   |   |
| CHILE                        |   | X |   |   |   |   |   |
| COLOMBIA                     |   | X |   |   |   |   |   |
| COOK ISLANDS                 |   | X |   |   |   |   |   |
| COSTA RICA                   |   | X |   |   |   |   |   |
| CUBA                         |   | X |   |   |   |   |   |
| CURACAO                      |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA               |   | X |   |   |   |   |   |
| DENMARK                      |   | X |   |   |   |   |   |
| DJIBOUTI                     |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC           |   | X |   |   |   |   |   |
| ECUADOR                      |   | X |   |   |   |   |   |
| ENGLAND                      |   | X |   |   |   |   |   |
| FALKLAND ISLANDS             |   | X |   |   |   |   |   |
| FIJI                         |   | X |   |   |   |   |   |
| FINLAND                      |   | X |   |   |   |   |   |
| FRANCE                       |   | X |   |   |   |   |   |
| FRENCH GUIANA                |   | X |   |   |   |   |   |
| GABON                        |   | X |   |   |   |   |   |
| GAMBIA                       |   | X |   |   |   |   |   |
| GERMANY, EAST                |   | X |   |   |   |   |   |
| GERMANY, WEST                | X | X |   |   |   |   |   |
| GHANA                        |   | X |   |   |   |   |   |
| GREECE                       |   | X |   |   |   |   |   |
| GREENLAND                    |   | X |   |   |   |   |   |
| HAITI                        |   | X |   |   |   |   |   |
| HONG KONG                    |   | X |   |   |   |   |   |
| HUNGARY                      |   | X |   |   |   |   |   |
| ICELAND                      |   | X |   |   |   |   |   |
| INDIA                        | X | X |   |   |   |   |   |
| INDONESIA                    |   | X |   |   |   |   |   |
| IRAN                         | X | X |   |   |   |   |   |
| IRAQ                         |   | X |   |   |   |   |   |
| IRELAND                      |   | X |   |   |   |   |   |
| ISRAEL                       |   | X |   |   |   |   |   |
| ITALY                        |   | X |   |   |   |   |   |
| IVORY COAST                  |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| JAPAN                        |   | X |   |   |   |   |   |
| KENYA                        |   | X |   |   |   |   |   |
| KOREA, SOUTH                 |   | X |   |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| LIBERIA                      |   | X |   |   |   |   |   |
| LIECHTENSTEIN                |   | X |   |   |   |   |   |
| LUXEMBOURG                   |   | X |   |   |   |   |   |
| MADAGASCAR                   |   | X |   |   |   |   |   |
| MALAWI                       |   | X |   |   |   |   |   |
| MALAYSIA                     |   | X |   |   |   |   |   |
| MALI                         |   | X |   |   |   |   |   |
| MALTA                        |   | X |   |   |   |   |   |
| MEXICO                       |   | X |   |   |   |   |   |
| MONACO                       |   | X |   |   |   |   |   |
| MOROCCO                      |   | X |   |   |   |   |   |
| NETHERLANDS                  |   | X |   |   |   |   |   |
| NEW CALEDONIA                |   | X |   |   |   |   |   |
| NEW ZEALAND                  | X | X |   |   |   |   |   |
| NIGERIA                      |   | X |   |   |   |   |   |
| NORWAY                       |   | X |   |   |   |   |   |
| OMAN                         |   | X |   |   |   |   |   |
| PAKISTAN                     |   | X | X |   |   |   |   |
| PANAMA                       | X |   |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| PARAGUAY                            |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| PUERTO RICO                         |   | X |   |   |   |   |   |
| QATAR                               |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| SAMOA ISLANDS                       |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   |   |   |   |   |
| SENEGAL                             |   | X |   |   |   |   |   |
| SIERRA LEONE                        |   | X |   |   |   |   |   |
| SINGAPORE                           |   | X | X |   |   |   |   |
| SOLOMON ISLANDS                     |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| SRI LANKA                           |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON              |   | X |   |   |   |   |   |
| SURINAM                             |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| TAHITI                              |   | X |   |   |   |   |   |
| TAIWAN                              |   | X | X |   |   |   |   |
| TASMANIA                            |   | X |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       |   | X | X |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

BLOUSES, COTTON, EXCEPT KNITTED  
BLOUSES, EXCEPT KNITTED NES  
DOG AND CAT FEEDS, COMPLETE  
EGGS, DRIED, EVAP, DESICCATED OR PDR NES  
FRUIT JUICE CONCENTRATES, FROZEN NES  
FRUIT JUICE CONCENTRATES, NOT FROZEN NES  
FRUITS AND BERRIES, FROZEN NES  
GRAPE JUICE CONCENTRATES, NOT FROZEN  
MILK, CREAM, & BY-PRODUCTS, CONDENSED OR EVAP  
MINERAL WATERS, NATURAL AND ARTIFICIAL  
SHIRTS, COTTON, EXCEPT KNITTED  
SHIRTS, POLYESTER-COTTON BLENDS, EXC KNITTED  
STRAWBERRIES, FROZEN  
TEA, BLACK  
TECHNICAL MODELS FOR DEMO/INSTRUCTION & PTS  
TOMATO JUICE, CANNED

## DELTONIC TRADING CORP.

TEL: 416-221-0313

\*\*\*\*\* UPDATE PENDING

2 SHEPPARD AVE. E., SUITE 710, WILLOWDALE ONT., M2N5Y7

MAIN CONTACT: MR. JORGE CHAMORRO

FAX: 416-221-8765

TLX/ANSBK: 06-986866/DELTONIC TOR

YEARS IN INTERNATIONAL TRADE: 5

REPORTED: MAR/1990

TOTAL STAFF: 20-49

TRADE STAFF:

ANNUAL SALES \$000: \$10,000-24,999

PARENT COUNTRY: PANAMA

LANGUAGES: ENGLISH

FRENCH

SPANISH

## AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

## AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES  
FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER

## METHOD OF OPERATIONS:

INDEPENDENT TRADER

OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|         | E | I | B | S | A | R | W |
|---------|---|---|---|---|---|---|---|
| BELGIUM |   | X |   |   |   |   |   |

CONTINUED...



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| BRAZIL        |   |   | X |   |   |   |   |
| CHILE         |   |   | X |   |   |   |   |
| COSTA RICA    | X |   |   |   |   |   | X |
| ENGLAND       |   |   | X |   |   |   |   |
| FRANCE        |   |   | X |   |   |   |   |
| GERMANY, WEST |   |   | X |   |   |   |   |
| GUATEMALA     | X |   | X |   |   |   |   |
| MEXICO        |   |   | X |   |   |   |   |
| NICARAGUA     | X |   |   |   |   | X | X |
| PANAMA        | X |   |   |   |   | X | X |
| PERU          |   |   | X |   |   |   | X |
| SPAIN         |   |   | X |   |   |   | X |
| SWEDEN        |   |   | X |   |   |   |   |

## PRODUCTS EXPORTED:

ELECTRONIC EQUIPMENT COMPONENTS NES  
GENERAL PURPOSE INDUSTRIAL MACHY & PARTS NES  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
INDUSTRIAL TIRES, PNEU AND SEMI-PNEU, NEW  
POWER BOILERS  
PUMPS AND PARTS NES  
PUMPS, CENTRIFUGAL  
PUMPS, POWER NES  
VALVES NES  
VALVES, BRASS NES  
VALVES, IRON OR STEEL NES  
WRAPPING PAPER, SULPHITE AND/OR SULPHATE

DICKEY MAIL ORDER/MARKETING LIMITED TEL: 403-459-5888

9 GREENWOOD PLACE, ST-ALBERT, ALTA., T8N2H5

MAIN CONTACT: MR. KEITH DICKEY

FAX: TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 8 REPORTED: AUG/1988

COUNTERTRADE ON OWN BEHALF: YES

TOTAL STAFF: 2 TRADE STAFF: 2

ANNUAL SALES \$000: \$25,000-49,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES: CONSULTING

AREA OF SPECIALTIES: OTHER

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| AUSTRALIA     |   |   | X |   |   |   |   |
| ENGLAND       | X |   |   |   |   |   |   |
| NEW ZEALAND   |   |   | X |   |   |   |   |
| UNITED STATES | X |   |   |   |   |   |   |

## PRODUCTS EXPORTED:

FIREARMS NES, PARTS AND ACCESS FOR FIREARMS  
OTHER GOLF EQUIPMENT AND PARTS

DISTRIBUTION EUROCOM CANADA TEL: 514-648-6355

8424 AVE. NICOLAS-LEBLANC, MONTREAL, QUE., H1E3Z6

C.P. 32 SUCC. ANJOU, MONTREAL, QUE., H1K4G5

MAIN CONTACT: M. SYLVAIN JOLICOEUR

FAX: 514-256-8911 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 1 REPORTED: DEC/1989

COUNTERTRADE ON OWN BEHALF: YES

TOTAL STAFF: TRADE STAFF:

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

OTHER

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| AUSTRALIA     |   |   | X |   |   |   |   |
| ENGLAND       |   |   | X |   |   |   |   |
| FRANCE        |   |   | X |   |   |   |   |
| GERMANY, WEST |   |   | X |   |   |   |   |
| ITALY         |   |   | X |   |   |   |   |

|               |  |  |   |  |  |   |  |
|---------------|--|--|---|--|--|---|--|
| JAPAN         |  |  | X |  |  |   |  |
| MEXICO        |  |  |   |  |  | X |  |
| UNITED STATES |  |  | X |  |  |   |  |

## PRODUCTS EXPORTED:

SCULPTURES AND STATUES, ORIGINAL

DOMESTIC CONVERTERS INC. TEL: 514-731-7781

4480 COTE DE LIESSE, SUITE 311, MONTREAL QUE., H4N2R1

MAIN CONTACT: MRS. NAOMI FRANK

FAX: 514-731-7786 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 35 REPORTED: JUL/1989

TOTAL STAFF: 9-9 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$10,000-24,999

PARENT COUNTRY: CANADA

LANGUAGES: ARABIC

ENGLISH

FRENCH

GERMAN

HEBREW

HUNGARIAN

SPANISH

AUXILIARY SERVICES:

CONSULTING

CUSTOM CLEARING

DOCUMENTATION

FREIGHT FORWARDING

SHIPPING-INTERNATIONAL

WAREHOUSING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   |   | X |   |   |   |   |
| ARGENTINA              |   |   | X |   |   |   |   |
| AUSTRALIA              |   |   | X |   |   |   |   |
| AUSTRIA                |   |   | X |   |   |   |   |
| BELGIUM                |   |   | X |   |   |   |   |

|               |  |  |   |  |  |   |  |
|---------------|--|--|---|--|--|---|--|
| COLOMBIA      |  |  |   |  |  | X |  |
| ENGLAND       |  |  | X |  |  |   |  |
| FINLAND       |  |  | X |  |  |   |  |
| FRANCE        |  |  | X |  |  | X |  |
| GERMANY, WEST |  |  | X |  |  | X |  |

|           |  |  |   |  |  |   |  |
|-----------|--|--|---|--|--|---|--|
| HONG KONG |  |  | X |  |  |   |  |
| ICELAND   |  |  | X |  |  |   |  |
| IRELAND   |  |  | X |  |  |   |  |
| ISRAEL    |  |  |   |  |  | X |  |
| ITALY     |  |  |   |  |  | X |  |

|                            |  |  |   |  |  |   |  |
|----------------------------|--|--|---|--|--|---|--|
| JAPAN                      |  |  | X |  |  |   |  |
| KOREA, SOUTH               |  |  |   |  |  | X |  |
| NEW ZEALAND                |  |  | X |  |  |   |  |
| NORWAY                     |  |  | X |  |  |   |  |
| PEOPLE'S REPUBLIC OF CHINA |  |  |   |  |  | X |  |

|              |  |  |   |  |  |   |  |
|--------------|--|--|---|--|--|---|--|
| PERU         |  |  |   |  |  | X |  |
| PORTUGAL     |  |  | X |  |  |   |  |
| SCOTLAND     |  |  | X |  |  |   |  |
| SOUTH AFRICA |  |  |   |  |  | X |  |
| SPAIN        |  |  |   |  |  | X |  |

|               |  |  |   |  |  |   |  |
|---------------|--|--|---|--|--|---|--|
| SWEDEN        |  |  | X |  |  |   |  |
| SWITZERLAND   |  |  | X |  |  |   |  |
| TAIWAN        |  |  |   |  |  | X |  |
| UNITED STATES |  |  | X |  |  |   |  |
| VENEZUELA     |  |  | X |  |  |   |  |

## PRODUCTS EXPORTED:

ACRYLIC FIBRE  
COTTON YARN AND THREAD NES  
CROCHET/DARNING/EMBROIDERY & HAND-KNT COTTON  
MAN-MADE FIBRE YARN NES  
MAN-MADE FIBRES NES  
MIXED AND BLENDED YARN CONTAINING WOOL  
NYLON FIBRE  
POLYESTER FIBRE  
TIRE CORD AND YARN  
VEGETABLE TEXTILE FIBRES AND WASTE NES  
VISCOSE AND ACETATE RAYON FIBRE  
WOOL YARN, WOOLLEN SPUN  
WOOL YARN, WORSTED SPUN

DONALDSON INT'L LIVESTOCK LIMITED

TEL: 519-462-2401

TAVISTOCK, ONT., N0B2R0

R.R. #2, TAVISTOCK, ONT., N0B2R0

MAIN CONTACT: MR. JAMES S. DONALDSON

FAX: 519-462-2891 TLX/ANSBK: 06-219838

YEARS IN INTERNATIONAL TRADE: 8 REPORTED: OCT/1989

COUNTERTRADE ON OWN BEHALF: YES

TOTAL STAFF: 4 TRADE STAFF: 3

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

SPANISH

AUXILIARY SERVICES:

CONSOLIDATION

CONSULTING

DOCUMENTATION

FINANCING ARRANGEMENTS, GENERAL

FREIGHT FORWARDING

PACKAGING

SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT

CONTINUED....

# TRADING HOUSE

INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN              |   | X |   |   |   |   |   |
| ALBANIA                  |   | X |   |   |   |   |   |
| ANDORRA                  |   | X |   |   |   |   |   |
| ANGOLA                   |   | X |   |   |   |   |   |
| ANTARCTICA               |   |   |   |   |   |   | X |
| ARGENTINA                |   | X |   |   |   |   | X |
| AUSTRALIA                | X |   |   |   |   |   |   |
| AUSTRIA                  |   | X |   |   |   |   |   |
| AZORES                   |   | X |   |   |   |   |   |
| BAHAMAS                  |   | X |   |   |   |   |   |
| BANGLADESH               |   | X |   |   |   |   |   |
| BARBADOS                 | X |   |   |   |   |   |   |
| BELGIUM                  |   | X |   |   |   |   |   |
| BERMUDA                  |   | X |   |   |   |   |   |
| BHUTAN                   |   | X |   |   |   |   |   |
| BOLIVIA                  |   | X |   |   |   |   | X |
| BOTSWANA                 |   | X |   |   |   |   |   |
| BRAZIL                   | X |   |   |   |   |   | X |
| BRUNEI                   |   | X |   |   |   |   |   |
| BULGARIA                 |   | X |   |   |   |   |   |
| BURMA                    |   | X |   |   |   |   |   |
| BURUNDI                  |   | X |   |   |   |   |   |
| CANARY ISLANDS           |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS       |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |
| CHAD                     |   | X |   |   |   |   |   |
| CHILE                    | X |   |   |   |   |   | X |
| COLOMBIA                 | X |   |   |   |   |   | X |
| CONGO                    |   | X |   |   |   |   |   |
| COOK ISLANDS             |   | X |   |   |   |   |   |
| COSTA RICA               |   | X |   |   |   |   |   |
| CUBA                     | X |   |   |   |   |   |   |
| CURACAO                  |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA           |   | X |   |   |   |   |   |
| DENMARK                  |   | X | X |   |   |   | X |
| DJIBOUTI                 |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC       | X |   |   |   |   |   |   |
| ECUADOR                  |   | X |   |   |   |   | X |
| EL SALVADOR              |   | X |   |   |   |   |   |
| ENGLAND                  | X |   |   |   |   |   |   |
| ETHIOPIA                 |   | X |   |   |   |   |   |
| FALKLAND ISLANDS         |   |   |   |   |   |   | X |
| FIJI                     |   | X |   |   |   |   |   |
| FINLAND                  | X |   | X |   |   |   | X |
| FRANCE                   |   | X |   |   |   |   |   |
| FRENCH GUIANA            |   |   |   |   |   |   | X |
| GABON                    |   | X |   |   |   |   |   |
| GAMBIA                   |   | X |   |   |   |   |   |
| GERMANY, EAST            |   | X |   |   |   |   |   |
| GERMANY, WEST            |   | X |   |   |   |   |   |
| GHANA                    |   | X |   |   |   |   |   |
| GIBRALTAR                |   | X |   |   |   |   |   |
| GREECE                   |   | X |   |   |   |   |   |
| GUAM                     |   | X |   |   |   |   |   |
| GUATEMALA                |   | X |   |   |   |   |   |
| GUINEA                   |   | X |   |   |   |   |   |
| GUINEA-BISSAU            |   | X |   |   |   |   |   |
| GUYANA                   |   |   |   |   |   |   | X |
| HAITI                    |   | X |   |   |   |   |   |
| HONDURAS                 |   | X |   |   |   |   |   |
| HONG KONG                |   | X |   |   |   |   |   |
| HUNGARY                  |   | X |   |   |   |   |   |
| ICELAND                  |   | X |   |   |   |   |   |
| INDIA                    |   | X |   |   |   |   |   |
| INDONESIA                | X |   |   |   |   |   |   |
| IRELAND                  |   | X |   |   |   |   |   |
| ITALY                    | X |   |   |   |   |   |   |
| IVORY COAST              |   | X |   |   |   |   |   |
| JAMAICA                  | X |   |   |   |   |   |   |
| JAPAN                    | X | X |   |   |   |   |   |
| KAMPUCHEA                |   | X |   |   |   |   |   |
| KENYA                    |   | X |   |   |   |   |   |
| KOREA, SOUTH             | X |   |   |   |   |   | X |
| LAOS                     |   | X |   |   |   |   |   |
| LESOTHO                  |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| LIBERIA                             |   | X |   |   |   |   |   |
| LIBYA                               |   | X |   |   |   |   |   |
| LIECHTENSTEIN                       |   | X |   |   |   |   |   |
| LUXEMBOURG                          | X |   |   |   |   |   |   |
| MADAGASCAR                          |   | X |   |   |   |   |   |
| MALAWI                              |   | X |   |   |   |   |   |
| MALAYSIA                            | X |   |   |   |   |   |   |
| MALI                                |   | X |   |   |   |   |   |
| MALTA                               |   | X |   |   |   |   |   |
| MAURITANIA                          |   | X |   |   |   |   |   |
| MAURITIUS                           |   | X |   |   |   |   |   |
| MEXICO                              | X |   |   |   |   |   |   |
| MONACO                              |   | X |   |   |   |   |   |
| MONGOLIA                            |   | X |   |   |   |   |   |
| MOROCCO                             |   | X |   |   |   |   |   |
| MOZAMBIQUE                          |   | X |   |   |   |   |   |
| NEPAL                               |   | X |   |   |   |   |   |
| NETHERLANDS                         | X |   |   |   |   |   |   |
| NEW CALEDONIA                       |   | X |   |   |   |   |   |
| NEW ZEALAND                         | X |   |   |   |   |   |   |
| NICARAGUA                           |   | X |   |   |   |   |   |
| NIGER                               |   | X |   |   |   |   |   |
| NIGERIA                             |   | X |   |   |   |   |   |
| NORWAY                              | X |   |   |   |   | X |   |
| PAKISTAN                            |   | X |   |   |   |   |   |
| PANAMA                              |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA                    |   | X |   |   |   |   |   |
| PARAGUAY                            |   | X |   |   |   |   | X |
| PEOPLE'S REPUBLIC OF CHINA          | X |   |   |   |   |   | X |
| PERU                                | X |   |   |   |   |   | X |
| PHILIPPINES                         | X |   |   |   |   |   | X |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| PUERTO RICO                         |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON                |   | X |   |   |   |   |   |
| REUNION                             |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| RWANDA                              |   | X |   |   |   |   |   |
| SAMOA ISLANDS                       |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   |   |   |   |   |
| SENEGAL                             |   | X |   |   |   |   |   |
| SEYCHELLES                          |   | X |   |   |   |   |   |
| SIERRA LEONE                        |   | X |   |   |   |   |   |
| SINGAPORE                           | X |   |   |   |   |   |   |
| SOLOMON ISLANDS                     |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC                    |   | X |   |   |   |   |   |
| SOUTH AFRICA                        | X |   |   |   |   |   | X |
| SPAIN                               |   | X |   |   |   |   |   |
| SRI LANKA                           |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON              |   | X |   |   |   |   |   |
| SUDAN                               |   | X |   |   |   |   |   |
| SURINAM                             |   |   |   |   |   |   | X |
| SWAZILAND                           |   | X |   |   |   |   |   |
| SWEDEN                              | X |   | X |   |   |   | X |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| TAHITI                              |   | X |   |   |   |   |   |
| TAIWAN                              | X |   |   |   |   |   | X |
| TANZANIA                            |   | X |   |   |   |   |   |
| TASMANIA                            |   | X |   |   |   |   |   |
| THAILAND                            | X |   |   |   |   |   |   |
| TOGO                                |   | X |   |   |   |   |   |
| TONGA                               |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 | X |   |   |   |   |   |   |
| TUNISIA                             |   | X |   |   |   |   |   |
| UGANDA                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED STATES                       | X |   |   |   |   |   |   |
| URUGUAY                             |   | X |   |   |   |   | X |
| VENEZUELA                           | X |   |   |   |   |   | X |
| VIETNAM                             |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |
| WESTERN SAHARA                      |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |
| ZAIRE                               |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                               | E | I | B | S | A | R | W |
|-----------------------------------------------|---|---|---|---|---|---|---|
| ZAMBIA                                        |   | X |   |   |   |   |   |
| ZIMBABWE                                      |   | X |   |   |   |   |   |
| PRODUCTS EXPORTED:                            |   |   |   |   |   |   |   |
| CRUDE ANIMAL & FISHERY PRODUCTS, INEDIBLE NES |   |   |   |   |   |   |   |
| SWINE                                         |   |   |   |   |   |   |   |

DOTCO INC. TEL: 403-439-5993

9909-72 AVE., EDMONTON, ALTA., T6E0Z2  
MAIN CONTACT: MR. HARVEY R. JAEHM  
FAX: 403-439-5970 TLX/ANSBK: 055-60592/055-60592 MTL  
YEARS IN INTERNATIONAL TRADE: 6 REPORTED: JAN/1990  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 4 TRADE STAFF: 4  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: CHINESE  
DUTCH  
ENGLISH  
FRENCH  
GERMAN  
HINDI  
RUSSIAN  
SPANISH

AUXILIARY SERVICES: CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
OTHER  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              | X |   |   |   |   |   |   |
| AUSTRALIA              |   | X |   |   |   |   |   |
| BAHAMAS                |   | X |   |   |   |   |   |
| BAHRAIN                |   | X |   |   |   |   |   |

|            | E | I | B | S | A | R | W |
|------------|---|---|---|---|---|---|---|
| BANGLADESH |   | X |   |   |   |   |   |
| BARBADOS   |   | X |   |   |   |   |   |
| BELGIUM    | X |   |   |   |   |   |   |
| BRAZIL     | X |   |   |   |   |   |   |
| CHILE      |   | X |   |   |   |   |   |

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| COLOMBIA           |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA     |   | X |   |   |   |   |   |
| DENMARK            |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC |   | X |   |   |   |   |   |
| ECUADOR            |   | X |   |   |   |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ENGLAND       | X |   |   |   |   |   | X |
| FRANCE        |   | X |   |   |   |   |   |
| GERMANY, EAST |   | X |   |   |   |   |   |
| GERMANY, WEST | X |   |   |   |   | X | X |
| GREECE        |   | X |   |   |   |   |   |

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| HUNGARY   |   | X |   |   |   |   |   |
| INDIA     |   | X |   |   |   |   | X |
| INDONESIA |   | X |   |   |   |   |   |
| IRAN      |   | X |   |   |   |   |   |
| ISRAEL    |   | X |   |   |   |   |   |

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| ITALY        |   | X |   |   |   |   |   |
| JAMAICA      |   | X |   |   |   |   |   |
| JAPAN        |   | X |   |   |   |   |   |
| KENYA        |   | X |   |   |   |   |   |
| KOREA, SOUTH |   | X |   |   |   |   |   |

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| KUWAIT      |   | X |   |   |   |   |   |
| MALAYSIA    |   | X |   |   |   |   |   |
| MEXICO      | X |   |   |   |   | X | X |
| NETHERLANDS | X |   |   |   |   |   |   |
| NEW ZEALAND |   | X | X |   |   |   |   |

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| NORTHERN IRELAND           |   |   |   |   |   |   | X |
| NORWAY                     | X |   |   |   |   |   |   |
| OMAN                       |   | X |   |   |   |   |   |
| PAKISTAN                   |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| PERU        |   | X |   |   |   |   |   |
| PHILIPPINES |   | X |   |   |   |   |   |
| POLAND      |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| QATAR        |   | X |   |   |   |   |   |
| ROMANIA      |   | X |   |   |   |   |   |
| SAUDI ARABIA |   | X |   |   |   |   |   |
| SCOTLAND     | X |   |   |   |   |   | X |
| SINGAPORE    |   | X |   |   |   |   |   |

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| SPAIN       |   | X |   |   |   |   |   |
| SWEDEN      |   | X |   |   |   |   |   |
| SWITZERLAND |   | X |   |   |   |   | X |
| TAIWAN      |   |   | X |   |   |   |   |
| TANZANIA    |   | X |   |   |   |   |   |

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| THAILAND                            |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| UNITED STATES | X | X |   |   |   | X | X |
| VENEZUELA     |   | X |   |   |   |   |   |
| WALES         |   |   |   |   |   |   | X |
| YEMEN         |   | X |   |   |   |   |   |
| YUGOSLAVIA    |   | X |   |   |   |   |   |

ZIMBABWE X

PRODUCTS EXPORTED:  
EARTH DRILLING/BORING & REL MACHY & PTS NES  
ELECTRONIC COMPUTERS AND PARTS  
PETROLEUM & GAS FIELD PRODUCTION EQUIP. & PTS  
PHYSICAL PROP TESTING & INSP EQUIP & PTS NES  
WATER AND SEWAGE TREATMENT EQUIPMENT & PARTS  
WELL DRILLING MACHINERY, APPARATUS AND PARTS

DRAFIL INVESTMENTS LTD. TEL: 403-237-5003

\*\*\*\*\* UPDATE PENDING  
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MAIN CONTACT: MR. MARWAN CHATILA  
FAX: 403-233-2761 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: MAR/1989  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSULTING  
DOCUMENTATION  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| IRAQ                   |   | X |   |   |   |   |   |
| ITALY                  |   |   | X |   |   | X |   |
| KUWAIT                 |   | X |   |   |   | X |   |
| LEBANON                | X |   |   |   |   |   | X |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| SAUDI ARABIA  | X |   |   |   |   |   | X |
| UNITED STATES |   |   | X |   |   |   |   |

PRODUCTS EXPORTED:  
DOORS OF WOOD  
FURNITURE FRAMES, TOPS AND FINISHED PARTS  
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MAIN CONTACT: MR. MATT K. DUNCAN  
FAX: 416-749-5053 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 10 REPORTED: SEP/1989  
TOTAL STAFF: 10-19 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AREA OF SPECIALTIES: OTHER  
METHOD OF OPERATIONS: EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| AFGHANISTAN |   | X |   |   |   |   |   |
| ALBANIA     |   | X |   |   |   |   |   |
| ALGERIA     |   | X |   |   |   |   |   |
| ANDORRA     |   | X |   |   |   |   |   |
| ANGOLA      |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| ANTARCTICA               |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT   |   | X |   |   |   |   |   |
| ARGENTINA                |   | X |   |   |   |   |   |
| ARUBA                    |   | X |   |   |   |   |   |
| AUSTRALIA                |   | X | X |   |   |   |   |
| AUSTRIA                  |   | X |   |   |   |   |   |
| AZORES                   |   | X |   |   |   |   |   |
| BAHAMAS                  |   | X |   |   |   |   |   |
| BAHRAIN                  |   | X |   |   |   |   |   |
| BANGLADESH               |   | X |   |   |   |   |   |
| BARBADOS                 |   | X |   |   |   |   |   |
| BELGIUM                  |   | X |   |   |   |   |   |
| BELIZE                   |   | X |   |   |   |   |   |
| BENIN                    |   | X |   |   |   |   |   |
| BERMUDA                  |   | X |   |   |   |   |   |
| BHUTAN                   |   | X |   |   |   |   |   |
| BOLIVIA                  |   | X |   |   |   |   |   |
| BONAIRE                  |   | X |   |   |   |   |   |
| BOTSWANA                 |   | X |   |   |   |   |   |
| BRAZIL                   |   | X |   |   |   |   |   |
| BRUNEI                   |   | X |   |   |   |   |   |
| BULGARIA                 |   | X |   |   |   |   |   |
| BURKINA FASO             |   | X |   |   |   |   |   |
| BURMA                    |   | X |   |   |   |   |   |
| BURUNDI                  |   | X |   |   |   |   |   |
| CANARY ISLANDS           |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS       |   | X |   |   |   |   |   |
| CAYMAN ISLANDS           |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |
| CHAD                     |   | X |   |   |   |   |   |
| CHILE                    |   | X |   |   |   |   |   |
| COLOMBIA                 |   | X |   |   |   |   |   |
| CONGO                    |   | X |   |   |   |   |   |
| COOK ISLANDS             |   | X |   |   |   |   |   |
| COSTA RICA               |   | X |   |   |   |   |   |
| CUBA                     |   | X |   |   |   |   |   |
| CURACAO                  |   | X |   |   |   |   |   |
| CYPRUS                   |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA           |   | X |   |   |   |   |   |
| DENMARK                  |   | X |   |   |   |   |   |
| DJIBOUTI                 |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC       |   | X |   |   |   |   |   |
| ECUADOR                  |   | X |   |   |   |   |   |
| EL SALVADOR              |   | X |   |   |   |   |   |
| ENGLAND                  |   | X | X |   |   |   |   |
| EQUATORIAL GUINEA        |   | X |   |   |   |   |   |
| ETHIOPIA                 |   | X |   |   |   |   |   |
| FALKLAND ISLANDS         |   | X |   |   |   |   |   |
| FIJI                     |   | X |   |   |   |   |   |
| FINLAND                  |   | X |   |   |   |   |   |
| FRANCE                   |   | X | X |   |   |   |   |
| FRENCH GUIANA            |   | X |   |   |   |   |   |
| FRENCH POLYNESIA         |   | X |   |   |   |   |   |
| GABON                    |   | X |   |   |   |   |   |
| GAMBIA                   |   | X |   |   |   |   |   |
| GERMANY, EAST            |   | X |   |   |   |   |   |
| GERMANY, WEST            |   | X | X |   |   |   |   |
| GHANA                    |   | X |   |   |   |   |   |
| GIBRALTAR                |   | X |   |   |   |   |   |
| GREECE                   |   | X |   |   |   |   |   |
| GREENLAND                |   | X |   |   |   |   |   |
| GUAM                     |   | X |   |   |   |   |   |
| GUATEMALA                |   | X |   |   |   |   |   |
| GUINEA                   |   | X |   |   |   |   |   |
| GUINEA-BISSAU            |   | X |   |   |   |   |   |
| GUYANA                   |   | X |   |   |   |   |   |
| HAITI                    |   | X |   |   |   |   |   |
| HONDURAS                 |   | X |   |   |   |   |   |
| HONG KONG                |   | X | X |   |   |   |   |
| HUNGARY                  |   | X |   |   |   |   |   |
| ICELAND                  |   | X |   |   |   |   |   |
| INDIA                    |   | X |   |   |   |   |   |
| INDONESIA                |   | X |   |   |   |   |   |
| IRAN                     |   | X |   |   |   |   |   |
| IRAQ                     |   | X |   |   |   |   |   |
| IRELAND                  |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ISRAEL                       |   | X |   |   |   |   |   |
| ITALY                        |   | X |   |   |   |   |   |
| IVORY COAST                  |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| JAPAN                        |   | X |   |   |   |   |   |
| JORDAN                       |   | X |   |   |   |   |   |
| KAMPUCHEA                    |   | X |   |   |   |   |   |
| KENYA                        |   | X |   |   |   |   |   |
| KOREA, NORTH                 |   | X |   |   |   |   |   |
| KOREA, SOUTH                 |   | X |   |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LAOS                         |   | X |   |   |   |   |   |
| LEBANON                      |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| LESOTHO                      |   | X |   |   |   |   |   |
| LIBERIA                      |   | X |   |   |   |   |   |
| LIBYA                        |   | X |   |   |   |   |   |
| LIECHTENSTEIN                |   | X |   |   |   |   |   |
| LUXEMBOURG                   |   | X |   |   |   |   |   |
| MACAU                        |   | X |   |   |   |   |   |
| MADAGASCAR                   |   | X |   |   |   |   |   |
| MADEIRA                      |   | X |   |   |   |   |   |
| MALAWI                       |   | X |   |   |   |   |   |
| MALAYSIA                     |   | X |   |   |   |   |   |
| MALI                         |   | X |   |   |   |   |   |
| MALTA                        |   | X |   |   |   |   |   |
| MAURITANIA                   |   | X |   |   |   |   |   |
| MAURITIUS                    |   | X |   |   |   |   |   |
| MEXICO                       |   | X |   |   |   |   |   |
| MONACO                       |   | X |   |   |   |   |   |
| MONGOLIA                     |   | X |   |   |   |   |   |
| MOROCCO                      |   | X |   |   |   |   |   |
| MOZAMBIQUE                   |   | X |   |   |   |   |   |
| NAMIBIA                      |   | X |   |   |   |   |   |
| NEPAL                        |   | X |   |   |   |   |   |
| NETHERLANDS                  |   | X |   |   |   |   |   |
| NEW CALEDONIA                |   | X |   |   |   |   |   |
| NEW HEBRIDES                 |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   |   |
| NICARAGUA                    |   | X |   |   |   |   |   |
| NIGER                        |   | X |   |   |   |   |   |
| NIGERIA                      |   | X |   |   |   |   |   |
| NORTHERN IRELAND             |   | X |   |   |   |   |   |
| NORWAY                       |   | X |   |   |   |   |   |
| OMAN                         |   | X |   |   |   |   |   |
| PAKISTAN                     |   | X |   |   |   |   |   |
| PANAMA                       |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA             |   | X |   |   |   |   |   |
| PARAGUAY                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   |   | X |   |   |   |   |   |
| PERU                         |   | X |   |   |   |   |   |
| PHILIPPINES                  |   | X |   |   |   |   |   |
| POLAND                       |   | X | X |   |   |   |   |
| PORTUGAL                     |   | X |   |   |   |   |   |
| PUERTO RICO                  |   | X |   |   |   |   |   |
| QATAR                        |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON         |   | X |   |   |   |   |   |
| REUNION                      |   | X |   |   |   |   |   |
| ROMANIA                      |   | X |   |   |   |   |   |
| RWANDA                       |   | X |   |   |   |   |   |
| SAMOA ISLANDS                |   | X |   |   |   |   |   |
| SAUDI ARABIA                 |   | X |   |   |   |   |   |
| SCOTLAND                     |   | X |   |   |   |   |   |
| SENEGAL                      |   | X |   |   |   |   |   |
| SEYCHELLES                   |   | X |   |   |   |   |   |
| SIERRA LEONE                 |   | X |   |   |   |   |   |
| SINGAPORE                    |   | X |   |   |   |   |   |
| SOLOMON ISLANDS              |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC             |   | X |   |   |   |   |   |
| SOUTH AFRICA                 |   | X |   |   |   |   |   |
| SPAIN                        |   | X |   |   |   |   |   |
| SRI LANKA                    |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON       |   | X |   |   |   |   |   |
| SUDAN                        |   | X |   |   |   |   |   |
| SURINAM                      |   | X |   |   |   |   |   |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| SWAZILAND                           |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| SYRIA                               |   | X |   |   |   |   |   |
| TAHITI                              |   | X |   |   |   |   |   |
| TAIWAN                              |   | X | X |   |   |   |   |
| TANZANIA                            |   | X |   |   |   |   |   |
| TASMANIA                            |   | X |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| TOGO                                |   | X |   |   |   |   |   |
| TONGA                               |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TUNISIA                             |   | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UGANDA                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                | X | X |   |   |   |   |   |
| UNITED STATES                       | X | X | X |   |   |   |   |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |
| WESTERN SAHARA                      |   | X |   |   |   |   |   |
| YEMEN                               |   | X |   |   |   |   |   |
| YEMEN SOUTH                         |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |
| ZAIRE                               |   | X |   |   |   |   |   |
| ZAMBIA                              |   | X |   |   |   |   |   |
| ZIMBABWE                            |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

ELEC & ELECTRONIC PROP MEAS & TESTING INST  
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PHYSICAL PROP TESTING & INSP EQUIP & PTS NES  
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SEE... THE EAST ASIATIC COMPANY (CANADA) INC.

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620-1111 MELVILLE ST., VANCOUVER, B.C., V6E3V6

MAIN CONTACT: MR. R.R. GILL

FAX: TLX/ANSBK: 04-55104

YEARS IN INTERNATIONAL TRADE: 22 REPORTED: JUL/1987

TOTAL STAFF: 5-9 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$50,000+

PARENT COUNTRY: CANADA

LANGUAGES: CHINESE

DANISH

ENGLISH

FRENCH

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: EXPORT MANAGEMENT CO./DIV. OF CDN. CO.

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

UNITED STATES X I B S A R W

## PRODUCTS EXPORTED:

LUMBER, CEDAR  
LUMBER, FIR NES  
LUMBER, HENLOCK

EAGLE TRADING LIMITED

TEL: 416-674-8338

65 INTERNATIONAL BLVD., SUITE 106, TORONTO ONT., M9W6L9

MAIN CONTACT: DR. HEINZ KIEFER

FAX: 416-674-8113 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 12 REPORTED: APR/1989

TOTAL STAFF: 4 TRADE STAFF: 4

ANNUAL SALES \$000: \$10,000-24,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

GERMAN

ITALIAN

RUSSIAN

AUXILIARY SERVICES:

CONSOLIDATION  
DOCUMENTATION  
FREIGHT FORWARDING  
OTHER  
PACKAGING  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| BRAZIL                              |   | X | X |   |   |   |   |
| ENGLAND                             | X | X | X |   |   |   | X |
| FRANCE                              | X | X | X |   |   |   |   |
| GERMANY, EAST                       |   | X | X |   |   |   |   |
| GERMANY, WEST                       | X | X | X |   |   |   | X |
| HONG KONG                           | X |   | X |   |   |   |   |
| INDONESIA                           |   | X | X |   |   |   |   |
| ITALY                               | X | X | X |   |   |   | X |
| KOREA, SOUTH                        | X | X | X |   |   |   | X |
| MALAYSIA                            |   | X |   |   |   |   |   |
| NETHERLANDS                         | X | X |   |   |   |   |   |
| NORTHERN IRELAND                    | X | X | X |   |   |   | X |
| PHILIPPINES                         |   | X | X |   |   |   |   |
| SCOTLAND                            | X | X | X |   |   |   | X |
| SINGAPORE                           |   | X |   |   |   |   |   |
| TAIWAN                              | X |   | X |   |   |   | X |
| THAILAND                            |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X | X |   |   |   |   |
| UNITED STATES                       | X | X | X |   |   | X |   |
| WALES                               | X | X | X |   |   |   | X |

## PRODUCTS EXPORTED:

FLOOR AND WALL TILES NES  
FLOORING AND WALL COVERING NES  
FUEL OIL NO 2 & NO 3 /FURNACE & LT FUEL OIL/  
GYPSUM LATH/WALLBOARD/SHEETING/BASIC PRODUCTS  
LINOLEUM FLOORING AND WALL COVERING NES  
LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
LUMBER, DOMESTIC HARDWOODS NES  
LUMBER, PINE NES  
LUMBER, SPRUCE  
METAL HOUSEHOLD FURNITURE, NOT UPHOLSTERED  
PAPER FOR PRINTING  
PLASTIC FLOOR COVERING NES  
PLYWOOD, HARDWOOD, PRE-FINISHED NES  
PLYWOOD, HARDWOOD, UNFINISHED NES  
PLYWOOD, SOFTWOOD  
PULP, OTHER THAN WOOD PULP  
STATIONERS' AND OFFICE SUPPLIES NES  
WOODEN HOUSEHOLD FURNITURE, NOT UPHOLSTERED

EARLY STAGES MARKETING GROUP

TEL: 604-321-7503

975 W. 70TH AVE. UNIT 104, VANCOUVER, B.C., V6P2X7

P.O. BOX 35025, VANCOUVER, B.C., V6M4G1

MAIN CONTACT: MR. TIM BRANNWELL

FAX: 604-321-7503 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: SEP/1989

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 2 TRADE STAFF: 1

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES: CONSULTING

OTHER

WAREHOUSING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: PROJECT IMPLEMENTING, PROJECT MANAGING

AGENT FOR MFR/PRODUCER/PROCESSOR

EXPORT MANAGEMENT CO./DIV. OF CDN. CO.

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

UNITED STATES X I B S A R W

|                                             |   |   |  |  |  |   |   |
|---------------------------------------------|---|---|--|--|--|---|---|
| AUSTRALIA                                   |   | X |  |  |  |   |   |
| COOK ISLANDS                                |   | X |  |  |  |   |   |
| FIJI                                        |   | X |  |  |  |   |   |
| GUAM                                        |   | X |  |  |  |   |   |
| JAPAN                                       |   | X |  |  |  |   |   |
| MEXICO                                      |   | X |  |  |  |   |   |
| NEW CALEDONIA                               |   | X |  |  |  |   |   |
| NEW ZEALAND                                 |   | X |  |  |  |   |   |
| PAPUA NEW GUINEA                            |   | X |  |  |  |   |   |
| SAMOA ISLANDS                               |   | X |  |  |  |   |   |
| SOLOMON ISLANDS                             |   | X |  |  |  |   |   |
| TAHITI                                      |   | X |  |  |  |   |   |
| TASMANIA                                    |   | X |  |  |  |   |   |
| UNITED STATES                               | X | X |  |  |  | X | X |
| PRODUCTS EXPORTED:                          |   |   |  |  |  |   |   |
| JEWELLERY CASES                             |   |   |  |  |  |   |   |
| PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES |   |   |  |  |  |   |   |

EASTERN APPAREL GROUP LIMITED

318 CAMERON ST, NONCTON, N.B., E1C5Z4

TEL: 506-858-0357

CONTINUED...

# TRADING HOUSE

MAIN CONTACT: MR. ROSS BEACH  
 FAX: TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 0 REPORTED: MAY/1987  
 TOTAL STAFF: 3 TRADE STAFF: 2  
 ANNUAL SALES \$000: \$1,000-4,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                               | E | I | B | S | A | R | W |
|-----------------------------------------------|---|---|---|---|---|---|---|
| BERNADA                                       |   | X |   |   |   |   |   |
| ENGLAND                                       |   | X |   |   |   |   |   |
| UNITED STATES                                 |   | X |   |   |   |   |   |
| PRODUCTS EXPORTED:                            |   |   |   |   |   |   |   |
| OUTDOOR JACKETS NES                           |   |   |   |   |   |   |   |
| OUTDOOR JACKETS, MEN'S AND BOYS'              |   |   |   |   |   |   |   |
| OUTERWEAR, CHILD & INFANTS', EXCT KNITTED NES |   |   |   |   |   |   |   |
| OUTERWEAR, EXCEPT KNITTED NES                 |   |   |   |   |   |   |   |
| PANTS & SLACKS, WOMEN'S & GIRLS', EXC KNT NES |   |   |   |   |   |   |   |
| PANTS, MEN'S & BOYS', POLYESTER-COTTON BLENDS |   |   |   |   |   |   |   |

## EASTERN MARKETING LTD TEL: 506-328-8853

LOCKHART MILL RD., WOODSTOCK, N.B., E0J2B0  
 P.O. BOX 640, WOODSTOCK, N.B., E0J2B0  
 MAIN CONTACT: MR. WILLIAM BARRETT  
 FAX: 506-328-4608 TLX/ANSBK: 014-27520  
 YEARS IN INTERNATIONAL TRADE: 5 REPORTED: OCT/1989  
 TOTAL STAFF: 20-49 TRADE STAFF: 2  
 ANNUAL SALES \$000: \$25,000-49,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 AUXILIARY SERVICES:

CUSTOM CLEARING  
 DOCUMENTATION  
 FINANCING ARRANGEMENTS, GENERAL  
 PACKAGING  
 SHIPPING-INTERNATIONAL  
 WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                               | E | I | B | S | A | R | W |
|-----------------------------------------------|---|---|---|---|---|---|---|
| UNITED STATES                                 |   | X | X | X |   | X | X |
| PRODUCTS EXPORTED:                            |   |   |   |   |   |   |   |
| HEATING STOVES AND SPACE HEATERS NES          |   |   |   |   |   |   |   |
| OUTERWEAR, CHILD & INFANTS', EXCT KNITTED NES |   |   |   |   |   |   |   |
| OUTERWEAR, EXCEPT KNITTED NES                 |   |   |   |   |   |   |   |
| PLEASURE AND SPORTING CRAFT NES               |   |   |   |   |   |   |   |
| SHIPS AND BOATS NES                           |   |   |   |   |   |   |   |
| SNOWMOBILES, PLEASURE & SPORTING TYPE, & PTS  |   |   |   |   |   |   |   |

## EASTERN TOWNSHIPS PRODUCE LTD. TEL: 819-563-2282

140 LEGER ST., SHERBROOKE, QUEBEC, J1L1L9  
 P.O. BOX 2125, SHERBROOKE, QUEBEC, J1J3Y2  
 MAIN CONTACT: MR. RONALD B. BISHOP  
 FAX: 819-563-5146 TLX/ANSBK: 05-836124  
 YEARS IN INTERNATIONAL TRADE: 42 REPORTED: MAY/1989  
 TOTAL STAFF: 20-49 TRADE STAFF: 3  
 ANNUAL SALES \$000: \$1,000-4,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 FRENCH  
 SPANISH

AUXILIARY SERVICES: DOCUMENTATION  
 AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
 METHOD OF OPERATIONS: INDEPENDENT TRADER  
 FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| BRAZIL       |   | X |   |   |   |   |   |
| COSTA RICA   |   | X |   |   |   |   | X |
| GUATEMALA    |   | X |   |   |   |   |   |
| HONG KONG    |   | X |   |   |   |   |   |
| JAPAN        |   | X |   |   |   |   | X |
| KOREA, SOUTH |   | X |   |   |   |   |   |
| MOROCCO      |   | X |   |   |   |   |   |
| NETHERLANDS  |   | X |   |   |   |   |   |
| PANAMA       |   | X |   |   |   |   |   |
| PORTUGAL     |   |   |   | X |   |   |   |

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| SINGAPORE |   | X |   |   |   |   |   |
| TAIWAN    |   | X |   |   |   |   |   |
| THAILAND  |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
 MILK, CREAM, & BY-PRODUCTS, CONDENSED OR EVAP  
 MILK, CREAM, AND BY-PRODUCTS, POWDERED

## ECOTHERM INC. TEL: 514-861-3406

1434 ST. CATHERINE ST. W., SUITE 411, MONTREAL QUE., H3G1R4  
 P.O. BOX 127 STN. "H", MONTREAL, QUE., H3G2K7  
 MAIN CONTACT: MR. K.J. TAKI  
 FAX: 514-861-3985 TLX/ANSBK: 055-61742/TLSEC.  
 YEARS IN INTERNATIONAL TRADE: 0 REPORTED: MAR/1989

TOTAL STAFF: 5-9 TRADE STAFF:

ANNUAL SALES \$000:  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ARABIC

AUXILIARY SERVICES: CONSULTING  
 AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALBANIA                |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   | X |
| BAHRAIN                |   | X |   |   |   |   |   |
| BULGARIA               |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA         |   | X |   |   |   |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| GERMANY, EAST |   | X |   |   |   |   |   |
| GERMANY, WEST |   | X |   |   |   |   | X |
| HUNGARY       |   | X |   |   |   |   |   |
| IRAQ          |   | X |   |   |   |   |   |
| KUWAIT        |   | X |   |   |   |   | X |

|         | E | I | B | S | A | R | W |
|---------|---|---|---|---|---|---|---|
| LEBANON |   | X |   |   |   |   |   |
| OMAN    |   | X |   |   |   |   |   |
| POLAND  |   | X |   |   |   |   |   |
| QATAR   |   | X |   |   |   |   |   |
| ROMANIA |   | X |   |   |   |   |   |

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| SAUDI ARABIA                        |   | X |   |   |   |   | X |
| SYRIA                               |   | X |   |   |   |   |   |
| THAILAND                            |   |   | X |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   | X |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| UNITED ARAB EMIRATES |   | X |   |   |   |   | X |
| UNITED STATES        |   | X |   |   |   |   |   |
| YEMEN, SOUTH         |   | X |   |   |   |   |   |
| YUGOSLAVIA           |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
 ADHESIVE NES  
 AIR AND GAS COMPRESSORS NES  
 AIR CONDITIONING AND REFRIG EQUIP & PTS NES  
 CHLOROFUOROXYDROCARBONS  
 COPPER PIPE AND TUBING  
 DUST COLL, AIR PURIFICATION/REL EQUIP, & PTS  
 FANS & AIR CIRCULATORS, ELEC, PORTABLE, & PTS  
 FANS, VENTILATORS UNIT/ROOF, ELEC, & PTS NES  
 FIBROUS GLASS BASIC PRODUCTS  
 HEATING EQUIPMENT NES  
 INDUSTRIAL CHEMICAL SPECIALTIES NES  
 PIPE FITTINGS, COPPER AND COPPER ALLOY  
 PUMPS, CENTRIFUGAL  
 VACUUM PUMPS, FANS, BLOWERS AND PARTS  
 VALVES, BRASS NES  
 VALVES, IRON OR STEEL NES

## EDGAM SOFTWARE LTD. TEL: 604-736-7926

910 WEST BROADWAY, DEPT. 234, VANCOUVER B.C., V5Z4C9  
 MAIN CONTACT: MR. RAYMOND MYRTLE  
 FAX: 604-875-1477 TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 2 REPORTED: APR/1988  
 TOTAL STAFF: 1 TRADE STAFF: 1  
 ANNUAL SALES \$000:  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
 WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
 METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| AUSTRALIA     |   | X |   |   |   |   |   |
| ENGLAND       |   | X |   |   |   |   |   |
| FINLAND       |   | X |   |   |   |   |   |
| FRANCE        |   | X |   |   |   |   |   |
| GERMANY, WEST |   | X | X |   |   |   |   |
| INDONESIA     |   | X |   |   |   |   |   |
| ISRAEL        |   | X |   |   |   |   |   |
| ITALY         |   | X |   |   |   |   |   |
| JAPAN         |   | X |   |   |   |   |   |
| KENYA         |   | X |   |   |   |   |   |

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| KOREA, SOUTH               |   |   |   |   |   |   | X |
| MALAYSIA                   |   | X |   |   |   |   |   |
| MEXICO                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PHILIPPINES                |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| SCOTLAND      |   | X |   |   |   |   |   |
| SINGAPORE     |   | X |   |   | X |   |   |
| SWEDEN        |   | X |   |   |   |   |   |
| TAIWAN        |   | X |   |   |   |   |   |
| UNITED STATES | X |   | X |   |   |   | X |

## PRODUCTS EXPORTED:

BALLS FOR SPORTS AND GAMES NES  
BOOKS AND PAMPHLETS NES  
GYMNASIUM/EXERCISE/HEALTH STUDIO EQUIP & PTS  
MOTION PICTURE FILM SOLD TO CONSIGNEE, EXPOSED  
OUTERWEAR, EXCEPT KNITTED NES

## EDUCATIONAL SYSTEMS CANADA INC.

SEE... I.S. (IRIS) INTERNATIONAL SOFTWARE LTD.

## ELECTRIC DISTRIBUTION

SEE... ZGARKA-KAYE DISTRIBUTION LTD.

## ELECTRONATE INDUSTRIAL SALES LTD.

TEL: 416-665-0221

\*\*\*\*\* UPDATE PENDING

4699 KEELE ST. SUITE 217, DOWNSVIEW, ONT., M3J2N8

FAX: 416-665-7585 TLX/ANSBK:

## ELECTRONIC WHOLESALERS CO. LTD.

TEL: 514-769-8861

1935 AVE. DE L'EGLISE, MONTREAL, QUE., H4E1H2

MAIN CONTACT: MR. JOSH KAYSON

FAX: TLX/ANSBK: 055-66366

YEARS IN INTERNATIONAL TRADE: 20 REPORTED: SEP/1989

TOTAL STAFF: 50-99 TRADE STAFF:

ANNUAL SALES \$000: \$10,000-24,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

## AUXILIARY SERVICES:

CONSOLIDATION  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              |   | X |   |   |   |   |   |
| AUSTRALIA              |   | X |   |   |   |   |   |
| BARBADOS               |   | X |   |   |   |   |   |
| BELGIUM                |   | X |   |   |   |   |   |
| BOLIVIA                |   |   | X |   |   |   |   |
| CHILE                  | X |   |   |   |   |   |   |
| CUBA                   | X |   |   |   |   |   |   |
| DENMARK                |   | X |   |   |   |   |   |
| ENGLAND                |   | X | X |   |   |   |   |
| FRANCE                 |   | X |   |   |   |   |   |
| GERMANY, WEST          |   | X |   |   |   |   |   |
| HONG KONG              |   |   | X |   |   |   |   |
| INDIA                  | X | X |   |   |   |   |   |
| ISRAEL                 |   | X |   |   |   |   |   |
| ITALY                  |   | X |   |   |   |   |   |
| JAPAN                  |   | X | X |   |   |   |   |
| JORDAN                 |   | X |   |   |   |   |   |
| NETHERLANDS            |   | X |   |   |   |   |   |
| NEW ZEALAND            |   | X |   |   |   |   |   |
| NORWAY                 |   | X |   |   |   |   |   |
| PAKISTAN               |   | X |   |   |   |   |   |
| PORTUGAL               |   | X |   |   |   |   |   |
| PUERTO RICO            |   |   | X |   |   |   |   |
| SAUDI ARABIA           |   | X |   |   |   |   |   |
| SPAIN                  |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON |   | X |   |   |   |   |   |
| SWEDEN                 |   | X |   |   |   |   |   |
| SWITZERLAND            |   | X |   |   |   |   |   |
| TAIWAN                 |   |   | X |   |   |   |   |
| UNITED ARAB EMIRATES   |   | X |   |   |   |   |   |
| UNITED STATES          | X | X |   |   |   |   |   |
| VENEZUELA              |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

BATTERIES NES  
BOOKS AND PAMPHLETS NES  
CAPACITORS /CONDENSERS/, ELECTRONIC, & PARTS  
CIRCUIT BREAKERS AND PARTS  
COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
CRYSTALS /MOUNTED/ AND HOLDERS  
ELEC & ELECTRONIC PROP NEAS & TESTING INST  
ELECTRONIC EQUIPMENT COMPONENTS NES

ELECTRONIC TUBES NES  
FUSES, FUSE PLUGS & CUTOUPS, ELEC. & PARTS  
INDUCTORS AND COILS, ELECTRONIC TYPE, & PARTS  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
INSULATED WIRE AND CABLE NES  
MINIATURE LAMPS NES  
PROCESS CNTRL & MULTI-FUNC CNTRL MACHY & APP  
RESISTORS, ELECTRONIC, AND PARTS  
SEMI-CONDUCTORS NES  
SOLDERS  
WIRING DEVICES AND PARTS

## ELEVAT ELECTRONIC SALES CORP.

TEL: 416-255-2465

89 TORLAKE CRES., TORONTO, ONT., M8Z1B4

MAIN CONTACT: MR. JOHN J. O'NEARA

FAX: 416-251-9437 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 3 REPORTED: JUN/1989

TOTAL STAFF: 5-9 TRADE STAFF: 3

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT              | X | X |   |   |   | X | X |
| ARGENTINA                           |   | X |   |   |   |   |   |
| ARUBA                               |   | X |   |   |   |   |   |
| AUSTRALIA                           | X |   |   |   |   | X | X |
| AUSTRIA                             |   | X |   |   |   |   |   |
| BAHRAIN                             |   | X |   |   |   |   |   |
| BELGIUM                             | X |   |   |   |   |   |   |
| BELIZE                              |   | X |   |   |   |   |   |
| BRAZIL                              |   | X |   |   |   |   |   |
| COLOMBIA                            |   | X |   |   |   |   |   |
| CUBA                                |   | X |   |   |   |   |   |
| CYPRUS                              | X | X |   |   |   |   |   |
| CZECHOSLOVAKIA                      |   | X |   |   |   |   |   |
| ECUADOR                             | X |   |   |   |   |   |   |
| ENGLAND                             | X |   |   |   |   | X | X |
| FRANCE                              | X | X |   |   |   |   |   |
| GERMANY, WEST                       | X | X |   |   |   | X |   |
| GREECE                              |   | X |   |   |   |   |   |
| HONG KONG                           | X |   |   |   |   |   |   |
| INDONESIA                           |   | X |   |   |   |   |   |
| IRELAND                             | X | X |   |   |   | X |   |
| ISRAEL                              |   | X |   |   |   |   |   |
| ITALY                               |   | X |   |   |   |   |   |
| JAMAICA                             |   | X |   |   |   |   |   |
| JAPAN                               |   | X |   |   |   |   |   |
| KOREA, SOUTH                        | X | X |   |   |   |   |   |
| KUWAIT                              |   | X |   |   |   |   |   |
| LIECHTENSTEIN                       |   | X |   |   |   |   |   |
| MACAU                               |   | X |   |   |   |   |   |
| MEXICO                              |   | X |   |   |   |   |   |
| MONACO                              |   | X |   |   |   |   |   |
| NETHERLANDS                         |   |   |   |   |   | X | X |
| NEW ZEALAND                         | X |   |   |   |   | X | X |
| PANAMA                              |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| PHILIPPINES                         |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| SINGAPORE                           | X |   |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| SWITZERLAND                         | X | X |   |   |   | X |   |
| TAHITI                              |   | X |   |   |   |   |   |
| TAIWAN                              |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       | X |   |   |   |   |   |   |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

FREIGHT AND SIDEWALK ELEVATORS, AND PARTS  
PASSENGER ELEVATORS AND ESCALATORS, AND PARTS

CONTINUED....



# TRADING HOUSE

ELSON INTERNATIONAL TRADING CO. INC. TEL: 514-879-9031  
555 DORCHESTER BLVD. W. SUITE 1004, MONTREAL, QUE. H2Z1B1

MAIN CONTACT: MR. ELSON HOPLEY  
FAX: 514-979-9082 TLX/ANSBK: 055-61003/TOCAN INTL MTL  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: MAR/1988  
TOTAL STAFF: 2 TRADE STAFF:  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSULTING  
FREIGHT FORWARDING  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CDM. CO.

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT       |   |   |   |   |   |   |   |
| AUSTRALIA                    |   |   |   |   |   |   |   |
| BAHAMAS                      |   |   |   |   |   |   |   |
| BAHRAIN                      |   |   |   |   |   |   |   |
| BARBADOS                     | X |   |   |   |   |   |   |
| BERMUDA                      |   | X |   |   |   |   |   |
| BRUNEI                       |   | X |   |   |   |   |   |
| CAYMAN ISLANDS               |   | X |   |   |   |   |   |
| CUBA                         |   | X |   |   |   |   |   |
| CURACAO                      |   | X |   |   |   |   |   |
| DENMARK                      |   | X |   |   |   |   |   |
| ENGLAND                      |   | X |   |   |   |   |   |
| FRANCE                       |   | X |   |   |   |   |   |
| GUAM                         |   | X |   |   |   |   |   |
| HONG KONG                    | X |   |   |   |   |   | X |
| ICELAND                      |   | X |   |   |   |   |   |
| INDONESIA                    | X |   |   |   |   |   | X |
| JAPAN                        |   | X |   |   |   |   |   |
| JORDAN                       |   | X |   |   |   |   |   |
| KOREA, SOUTH                 |   | X |   |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LEBANON                      |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| MALAYSIA                     | X |   |   |   |   |   | X |
| MOROCCO                      |   | X |   |   |   |   |   |
| NETHERLANDS                  |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   |   |
| NORWAY                       |   | X |   |   |   |   |   |
| OMAN                         |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   |   | X |   |   |   |   | X |
| PUERTO RICO                  |   | X |   |   |   |   |   |
| QATAR                        |   | X |   |   |   |   |   |
| SAUDI ARABIA                 |   | X |   |   |   |   |   |
| SINGAPORE                    | X |   |   |   |   |   | X |
| SWEDEN                       |   | X |   |   |   |   |   |
| TAIWAN                       |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO          |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES         |   | X |   |   |   |   |   |
| UNITED STATES                |   | X |   |   |   |   |   |
| VIRGIN ISLANDS               | X | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
TUFTED CARPETS IN ROLLS, NYLON  
TUFTED CARPETS IN ROLLS, POLYPROPYLENE

EMRY TRADING CO. TEL: 604-277-0111

6311 WOODWARDS ROAD, RICHMOND, B.C., V7E1H2  
MAIN CONTACT: MR. GREG EMRY  
FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 3 REPORTED: AUG/1987  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH

AUXILIARY SERVICES: PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| AFGHANISTAN |   |   |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| ALBANIA                  |   | X |   |   |   |   |   |
| ALGERIA                  |   | X |   |   |   |   |   |
| ANDORRA                  |   | X |   |   |   |   |   |
| ANGOLA                   |   | X |   |   |   |   |   |
| ANTARCTICA               |   | X |   |   |   |   |   |
| ARGENTINA                |   | X |   |   |   |   |   |
| ARUBA                    |   | X |   |   |   |   |   |
| AUSTRALIA                |   | X |   |   |   | X |   |
| AUSTRIA                  |   | X |   |   |   |   |   |
| AZORES                   |   | X |   |   |   |   |   |
| BAHAMAS                  |   | X |   |   |   |   |   |
| BANGLADESH               |   | X |   |   |   |   |   |
| BARBADOS                 |   | X |   |   |   |   |   |
| BELGIUM                  |   | X |   |   |   |   |   |
| BELIZE                   |   | X |   |   |   |   |   |
| BENIN                    |   | X |   |   |   |   |   |
| BERMUDA                  |   | X |   |   |   |   |   |
| BHUTAN                   |   | X |   |   |   |   |   |
| BOLIVIA                  |   | X |   |   |   |   |   |
| BONAIRE                  |   | X |   |   |   |   |   |
| BOTSWANA                 |   | X |   |   |   |   |   |
| BRAZIL                   |   | X |   |   |   |   |   |
| BRUNEI                   |   | X |   |   |   |   |   |
| BULGARIA                 |   | X |   |   |   |   |   |
| BURKINA FASO             |   | X |   |   |   |   |   |
| BURMA                    |   | X |   |   |   |   |   |
| BURUNDI                  |   | X |   |   |   |   |   |
| CANARY ISLANDS           |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS       |   | X |   |   |   |   |   |
| CAYMAN ISLANDS           |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |
| CHAD                     |   | X |   |   |   |   |   |
| CHILE                    |   | X |   |   |   |   |   |
| COLOMBIA                 |   | X |   |   |   |   |   |
| CONGO                    |   | X |   |   |   |   |   |
| COOK ISLANDS             |   | X |   |   |   |   |   |
| COSTA RICA               |   | X |   |   |   |   |   |
| CUBA                     |   | X |   |   |   |   |   |
| CURACAO                  |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA           |   | X |   |   |   |   |   |
| DENMARK                  |   | X |   |   |   |   |   |
| DJIBOUTI                 |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC       |   | X |   |   |   |   |   |
| ECUADOR                  |   | X |   |   |   |   |   |
| EL SALVADOR              |   | X |   |   |   |   |   |
| ENGLAND                  |   | X |   |   |   |   |   |
| EQUATORIAL GUINEA        |   | X |   |   |   |   |   |
| ETHIOPIA                 |   | X |   |   |   |   |   |
| FALKLAND ISLANDS         |   | X |   |   |   |   |   |
| FIJI                     |   | X |   |   |   |   |   |
| FINLAND                  |   | X |   |   |   |   |   |
| FRANCE                   |   | X |   |   |   |   |   |
| FRENCH GUIANA            |   | X |   |   |   |   |   |
| FRENCH POLYNESIA         |   | X |   |   |   |   |   |
| GABON                    |   | X |   |   |   |   |   |
| GAMBIA                   |   | X |   |   |   |   |   |
| GERMANY, EAST            |   | X |   |   |   |   |   |
| GERMANY, WEST            |   | X |   |   |   |   |   |
| GHANA                    |   | X |   |   |   |   |   |
| GIBRALTAR                |   | X |   |   |   |   |   |
| GREECE                   |   | X |   |   |   |   |   |
| GREENLAND                |   | X |   |   |   |   |   |
| GUAM                     |   | X |   |   |   |   |   |
| GUATEMALA                |   | X |   |   |   |   |   |
| GUINEA                   |   | X |   |   |   |   |   |
| GUINEA-BISSAU            |   | X |   |   |   |   |   |
| GUYANA                   |   | X |   |   |   |   |   |
| HAITI                    |   | X |   |   |   |   |   |
| HONDURAS                 |   | X |   |   |   |   |   |
| HONG KONG                |   | X |   |   |   |   |   |
| HUNGARY                  |   | X |   |   |   |   |   |
| ICELAND                  |   | X |   |   |   |   |   |
| INDIA                    |   | X |   |   |   |   |   |
| INDONESIA                |   | X |   |   |   |   |   |
| IRELAND                  |   | X |   |   |   |   |   |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ITALY                        |   | X |   |   |   |   |   |
| IVORY COAST                  |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| JAPAN                        |   | X |   |   |   |   |   |
| KAMPUCHEA                    |   | X |   |   |   |   |   |
| KENYA                        |   | X |   |   |   |   |   |
| KOREA, NORTH                 |   | X |   |   |   |   |   |
| KOREA, SOUTH                 |   | X |   |   |   |   |   |
| LAOS                         |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| LESOTHO                      |   | X |   |   |   |   |   |
| LIBERIA                      |   | X |   |   |   |   |   |
| LIBYA                        |   | X |   |   |   |   |   |
| LIECHTENSTEIN                |   | X |   |   |   |   |   |
| LUXEMBOURG                   |   | X |   |   |   |   |   |
| MACAU                        |   | X |   |   |   |   |   |
| MADAGASCAR                   |   | X |   |   |   |   |   |
| MADEIRA                      |   | X |   |   |   |   |   |
| MALAWI                       |   | X |   |   |   |   |   |
| MALAYSIA                     |   | X |   |   |   |   |   |
| MALI                         |   | X |   |   |   |   |   |
| MALTA                        |   | X |   |   |   |   |   |
| MAURITANIA                   |   | X |   |   |   |   |   |
| MAURITIUS                    |   | X |   |   |   |   |   |
| MEXICO                       |   | X |   |   |   |   |   |
| MONACO                       |   | X |   |   |   |   |   |
| MONGOLIA                     |   | X |   |   |   |   |   |
| MOROCCO                      |   | X |   |   |   |   |   |
| MOZAMBIQUE                   |   | X |   |   |   |   |   |
| NAMIBIA                      |   | X |   |   |   |   |   |
| NEPAL                        |   | X |   |   |   |   |   |
| NETHERLANDS                  |   | X |   |   |   |   |   |
| NEW CALEDONIA                |   | X |   |   |   |   |   |
| NEW HEBRIDES                 |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   |   |
| NICARAGUA                    |   | X |   |   |   |   |   |
| NIGER                        |   | X |   |   |   |   |   |
| NIGERIA                      |   | X |   |   |   |   |   |
| NORTHERN IRELAND             |   | X |   |   |   |   |   |
| NORWAY                       |   | X |   |   |   |   |   |
| PAKISTAN                     |   | X |   |   |   |   |   |
| PANAMA                       |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA             |   | X |   |   |   |   |   |
| PARAGUAY                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   |   | X |   |   |   |   |   |
| PERU                         |   | X |   |   |   |   |   |
| PHILIPPINES                  |   | X |   |   |   |   |   |
| POLAND                       |   | X |   |   |   |   |   |
| PUERTO RICO                  |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON         |   | X |   |   |   |   |   |
| REUNION                      |   | X |   |   |   |   |   |
| ROMANIA                      |   | X |   |   |   |   |   |
| RWANDA                       |   | X |   |   |   |   |   |
| SAMOA ISLANDS                |   | X |   |   |   |   |   |
| SCOTLAND                     |   | X |   |   |   |   |   |
| SENEGAL                      |   | X |   |   |   |   |   |
| SEYCHELLES                   |   | X |   |   |   |   |   |
| SIERRA LEONE                 |   | X |   |   |   |   |   |
| SINGAPORE                    |   | X |   |   |   |   |   |
| SOLOMON ISLANDS              |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC             |   | X |   |   |   |   |   |
| SOUTH AFRICA                 |   | X |   |   |   |   |   |
| SPAIN                        |   | X |   |   |   |   |   |
| SRI LANKA                    |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON       |   | X |   |   |   |   |   |
| SUDAN                        |   | X |   |   |   |   |   |
| SURINAM                      |   | X |   |   |   |   |   |
| SWAZILAND                    |   | X |   |   |   |   |   |
| SWEDEN                       |   | X |   |   |   |   |   |
| SWITZERLAND                  |   | X |   |   |   |   |   |
| TAHITI                       |   | X |   |   |   |   |   |
| TAIWAN                       |   | X |   |   |   |   |   |
| TANZANIA                     |   | X |   |   |   |   |   |
| TASMANIA                     |   | X |   |   |   |   |   |
| THAILAND                     |   | X |   |   |   |   |   |
| TOGO                         |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| TONGA                               |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TUNISIA                             |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UGANDA                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED STATES                       |   | X |   |   |   | X | X |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |
| WESTERN SAHARA                      |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |
| ZAIRE                               |   | X |   |   |   |   |   |
| ZAMBIA                              |   | X |   |   |   |   |   |
| ZIMBABWE                            |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
PARTS OF POWER PUMPS  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES

ENGLISH BAY CEDAR PRODUCTS LTD. TEL: 604-580-1466

10897 TIMBERLAND RD., SURREY, B.C., V3V3T6  
MAIN CONTACT: MR. ROY HARRIS  
FAX: 604-580-0177 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: JUL/1988  
TOTAL STAFF: 20-49 TRADE STAFF: 10-19  
ANNUAL SALES \$000: \$10,000-24,999  
PARENT COUNTRY: CANADA  
LANGUAGES: DUTCH  
ENGLISH  
JAPANESE  
TURKISH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ALGERIA                    |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT     |   | X |   |   |   |   |   |
| AUSTRALIA                  |   | X |   |   |   |   |   |
| BELGIUM                    |   | X |   |   |   |   |   |
| ENGLAND                    |   | X |   |   |   |   |   |
| FRANCE                     |   | X |   |   |   |   |   |
| GERMANY, WEST              |   | X |   |   |   |   |   |
| GREECE                     |   | X |   |   |   |   |   |
| HONG KONG                  |   | X |   |   |   |   |   |
| INDIA                      |   | X |   |   |   |   |   |
| ITALY                      |   | X |   |   |   |   |   |
| JAPAN                      |   | X |   |   |   |   |   |
| KOREA, SOUTH               |   | X |   |   |   |   |   |
| KUWAIT                     |   | X |   |   |   |   |   |
| NETHERLANDS                |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PORTUGAL                   |   | X |   |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   |   |
| SPAIN                      |   | X |   |   |   |   |   |
| TAIWAN                     |   | X |   |   |   |   |   |

THAILAND X  
TURKEY X  
UNITED STATES X X X  
PRODUCTS EXPORTED:  
LOGS, DOMESTIC HARDWOODS NES  
LOGS, DOMESTIC SOFTWOODS NES  
LUMBER, CEDAR  
LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
PARTICLE BOARD /RECONSTITUTED WOOD BOARD/  
PLYWOOD, HARDWOOD, PRE-FINISHED NES  
PLYWOOD, SOFTWOOD  
VENEER, HARDWOOD NES

CONTINUED....

# TRADING HOUSE

ENEER, SOFTWOOD

## ENTROPEX

TEL: 519-332-0430

1390 LOUGAR AVE, SARNIA, ONT., N7S5N7  
 MAIN CONTACT: MR. D. SMITH  
 FAX: 519-332-8220 TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 9 REPORTED: AUG/1989  
 COUNTERTRADE ON OWN BEHALF: YES  
 TOTAL STAFF: 20-49 TRADE STAFF: 2  
 ANNUAL SALES \$000: \$5,000-9,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 AUXILIARY SERVICES: CONSULTING  
 PACKAGING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
 METHOD OF OPERATIONS: INDEPENDENT TRADER  
 FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| AUSTRALIA |   | X | X |   |   |   |   |
| BELGIUM   |   | X | X |   |   |   |   |
| BRAZIL    |   | X | X |   |   |   |   |
| ENGLAND   |   | X | X |   |   |   |   |
| INDIA     |   | X |   |   |   |   |   |

|                                     |   |   |   |  |  |  |   |
|-------------------------------------|---|---|---|--|--|--|---|
| MEXICO                              |   | X | X |  |  |  |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X | X |  |  |  |   |
| SAUDI ARABIA                        |   | X | X |  |  |  |   |
| TAIWAN                              | X | X | X |  |  |  | X |
| UNION OF SOVIET SOCIALIST REPUBLICS | X | X |   |  |  |  |   |

UNITED STATES X X X X  
 PRODUCTS EXPORTED:  
 PLASTICS MATERIALS, NOT SHAPED NES  
 POLYETHYLENE RESINS  
 POLYPROPYLENE RESINS  
 POLYSTYRENE RESINS NES

## EQUATOR INTERNATIONAL INC.

TEL: 403-247-1135

243 SILVERBROOK WAY N.W., CALGARY, ALTA., T3B3G9  
 MAIN CONTACT: MR. SCOTT FARNHAM  
 FAX: 403-247-1149 TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 2 REPORTED: SEP/1989  
 TOTAL STAFF: 1 TRADE STAFF: 1  
 ANNUAL SALES \$000: \$1,000-4,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: INDEPENDENT TRADER  
 FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARUBA                  |   | X |   |   |   |   |   |
| AUSTRALIA              |   | X |   |   |   |   |   |
| BRAZIL                 |   | X |   |   |   |   |   |
| ENGLAND                |   | X |   |   |   |   |   |
| INDIA                  |   |   | X |   |   |   |   |
| ITALY                  |   | X |   |   |   |   |   |
| JAPAN                  |   |   | X |   |   |   |   |
| MEXICO                 |   | X |   |   |   |   |   |
| NEW ZEALAND            |   | X |   |   |   |   |   |
| PUERTO RICO            | X |   |   |   |   |   |   |
| SAUDI ARABIA           |   |   | X |   |   |   |   |
| SPAIN                  | X |   |   |   |   |   |   |
| UNITED STATES          |   |   |   | X | X |   |   |
| VIRGIN ISLANDS         | X |   |   |   |   |   |   |

PRODUCTS EXPORTED:  
 PHOSPHATIC FERTILIZERS NES  
 POTASSIUM CHLORIDE /MURIATE OF POTASH/  
 PREPARED FERTILIZER MIXTURES  
 SODIUM HYDROXIDE, DRY  
 TOILET PREPARATIONS AND COSMETICS NES

## EQUITY WORLD TRADING COMPANY

TEL: 514-421-1979

11072 BOUL. GOUIN O., SUITE 107, PIERREFONDS - QUE., H8Y1X4  
 MAIN CONTACT: MR. ROBERT G. MCMAHON  
 FAX: TLX/ANSBK: 055-62171  
 YEARS IN INTERNATIONAL TRADE: 3 REPORTED: SEP/1987  
 TOTAL STAFF: 2 TRADE STAFF: 1  
 ANNUAL SALES \$000:  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 FRENCH

AUXILIARY SERVICES: CONSULTING  
 CUSTOM CLEARING  
 DOCUMENTATION  
 FREIGHT FORWARDING  
 OTHER

SHIPPING-INTERNATIONAL  
 AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| AUSTRALIA     |   | X |   |   |   |   |   |
| BAHRAIN       |   |   |   |   |   |   | X |
| BELGIUM       |   | X |   |   |   |   |   |
| BRAZIL        |   | X |   |   |   |   |   |
| CYPRUS        | X |   |   |   |   |   | X |
| ENGLAND       |   | X |   |   |   |   |   |
| FRANCE        |   | X |   |   |   |   |   |
| GERMANY, WEST |   | X |   |   |   |   |   |
| HONG KONG     |   | X |   |   |   |   |   |
| INDIA         |   | X |   |   |   |   |   |

|        |  |   |  |  |  |  |   |
|--------|--|---|--|--|--|--|---|
| IRAN   |  |   |  |  |  |  | X |
| IRAQ   |  |   |  |  |  |  | X |
| ISRAEL |  | X |  |  |  |  |   |
| ITALY  |  | X |  |  |  |  |   |
| JAPAN  |  | X |  |  |  |  |   |

|              |   |   |   |   |  |  |   |
|--------------|---|---|---|---|--|--|---|
| KOREA, SOUTH |   | X |   |   |  |  |   |
| KUWAIT       |   |   |   |   |  |  | X |
| MALTA        | X |   |   |   |  |  |   |
| MAURITIUS    | X |   |   |   |  |  |   |
| MEXICO       |   |   | X | X |  |  |   |

|                            |  |   |  |  |  |  |   |
|----------------------------|--|---|--|--|--|--|---|
| MOROCCO                    |  | X |  |  |  |  | X |
| NIGERIA                    |  | X |  |  |  |  |   |
| OMAN                       |  |   |  |  |  |  | X |
| PAKISTAN                   |  | X |  |  |  |  |   |
| PEOPLE'S REPUBLIC OF CHINA |  | X |  |  |  |  |   |

|              |   |   |  |  |  |  |   |
|--------------|---|---|--|--|--|--|---|
| QATAR        |   |   |  |  |  |  | X |
| SAUDI ARABIA | X |   |  |  |  |  | X |
| SINGAPORE    |   | X |  |  |  |  |   |
| SWEDEN       |   | X |  |  |  |  |   |
| SWITZERLAND  |   | X |  |  |  |  |   |

|                      |  |   |   |  |  |   |   |
|----------------------|--|---|---|--|--|---|---|
| TAIWAN               |  |   |   |  |  | X |   |
| UNITED ARAB EMIRATES |  |   |   |  |  |   | X |
| UNITED STATES        |  | X | X |  |  |   |   |
| VENEZUELA            |  | X |   |  |  |   |   |

PRODUCTS EXPORTED:  
 ACRYLONITRILE-BUTADIENE-STYRENE RESINS  
 BRAKE SYSTEM PARTS, MOTOR VEHICLE NES  
 CATHETERS, BOUGIES, DRAINS AND SOMDES  
 CHILDREN'S VEHICLES AND PARTS NES  
 DESK ACCESSORIES AND OFFICE DEVICES AND PARTS  
 ELECTRONIC EQUIPMENT COMPONENTS NES  
 HOUSEHOLD AND PERSONAL EQUIPMENT & PARTS NES  
 MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES  
 PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
 POLYCARBONATE RESINS  
 POLYETHYLENE RESINS  
 POLYPROPYLENE RESINS  
 POLYSTYRENE RESINS NES  
 POLYVINYL CHLORIDE RESINS  
 SALMON, CANNED  
 SHELLFISH AND PRODUCTS NES  
 SKIS  
 STATIONERS' AND OFFICE SUPPLIES NES  
 TEXTILE SPECIALITY CHEMICALS, PREPARED  
 TOILET PREPARATIONS AND COSMETICS NES  
 TOY, AND PARTS NES  
 UNDERWATER EQUIP DIVE/SWIM & PTS EXC DIV SUIT  
 UPHOLSTERED HOUSEHOLD FURNITURE  
 WOODEN HOUSEHOLD FURNITURE, NOT UPHOLSTERED

## ERACO INTERNATIONAL TRADING INC.

TEL: 416-677-3322

869 GAMA COURT, MISSISSAUGA, ONT., L5S1N1  
 MAIN CONTACT: MR. ERIC ADAMS  
 FAX: TLX/ANSBK: 06-217753  
 YEARS IN INTERNATIONAL TRADE: 5 REPORTED: AUG/1988  
 TOTAL STAFF: 5-9 TRADE STAFF: 2  
 ANNUAL SALES \$000: \$500-999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 AUXILIARY SERVICES: CONSOLIDATION  
 CONSULTING  
 DOCUMENTATION  
 FREIGHT FORWARDING  
 SHIPPING-INTERNATIONAL  
 WAREHOUSING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W  
 CONTINUED....

# TRADING HOUSE

|               |   |   |   |   |
|---------------|---|---|---|---|
| BELGIUM       |   |   | X |   |
| ENGLAND       |   | X | X | X |
| GERMANY, WEST |   |   | X |   |
| HONG KONG     | X | X |   | X |
| IRELAND       |   |   | X |   |

|                  |  |   |   |   |
|------------------|--|---|---|---|
| KOREA, SOUTH     |  | X |   |   |
| MALAYSIA         |  | X |   | X |
| NETHERLANDS      |  |   | X |   |
| NORTHERN IRELAND |  |   |   | X |
| SCOTLAND         |  | X | X | X |

|               |  |   |   |   |
|---------------|--|---|---|---|
| SINGAPORE     |  | X |   | X |
| UNITED STATES |  |   | X |   |
| WALES         |  |   |   | X |

PRODUCTS EXPORTED:  
FOAM RUBBER AND SPONGE RUBBER SHEETING  
PLASTIC FLOOR COVERING NES  
TUFTED CARPETS IN ROLLS NES  
TUFTED CARPETS IN ROLLS, NYLON

ERIE JAMES LTD.  
SEE... THE HOWARD JAMES CO. LTD.

ESSCO INC. TEL: 416-490-0377  
5 O'SHEA CRES., TORONTO, ONT. M2J2N4  
MAIN CONTACT: MR. SOHRAB SEYFAIE  
FAX: 416-494-0118 TLX/ANSBK: 06-3670898/FAX CA  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: JAN/1990  
TOTAL STAFF: 1 TRADE STAFF: 1  
ANNUAL SALES \$000: \$100-199  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES: CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        |   |   |   |   |   |   |   |
|------------------------|---|---|---|---|---|---|---|
|                        | E | I | B | S | A | R | W |
| AFGHANISTAN            |   | X |   |   |   |   |   |
| ALGERIA                |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| AUSTRIA                |   | X |   |   |   |   |   |
| BAHRAIN                |   | X |   |   |   |   |   |

|               |  |   |  |  |  |  |  |
|---------------|--|---|--|--|--|--|--|
| BANGLADESH    |  | X |  |  |  |  |  |
| BELGIUM       |  | X |  |  |  |  |  |
| ENGLAND       |  | X |  |  |  |  |  |
| FRANCE        |  | X |  |  |  |  |  |
| GERMANY, WEST |  | X |  |  |  |  |  |

|           |  |   |  |  |  |  |  |
|-----------|--|---|--|--|--|--|--|
| HONG KONG |  | X |  |  |  |  |  |
| INDONESIA |  | X |  |  |  |  |  |
| IRAN      |  | X |  |  |  |  |  |
| IRAQ      |  | X |  |  |  |  |  |
| ISRAEL    |  | X |  |  |  |  |  |

|              |  |   |  |  |  |  |  |
|--------------|--|---|--|--|--|--|--|
| ITALY        |  | X |  |  |  |  |  |
| IVORY COAST  |  | X |  |  |  |  |  |
| JAPAN        |  | X |  |  |  |  |  |
| JORDAN       |  | X |  |  |  |  |  |
| KOREA, SOUTH |  | X |  |  |  |  |  |

|          |  |   |  |  |  |  |  |
|----------|--|---|--|--|--|--|--|
| KUWAIT   |  | X |  |  |  |  |  |
| LIBYA    |  | X |  |  |  |  |  |
| MALAYSIA |  | X |  |  |  |  |  |
| MONGOLIA |  | X |  |  |  |  |  |
| MOROCCO  |  | X |  |  |  |  |  |

|                            |  |   |  |  |  |  |  |
|----------------------------|--|---|--|--|--|--|--|
| NETHERLANDS                |  | X |  |  |  |  |  |
| NIGERIA                    |  | X |  |  |  |  |  |
| NORWAY                     |  | X |  |  |  |  |  |
| OMAN                       |  | X |  |  |  |  |  |
| PEOPLE'S REPUBLIC OF CHINA |  | X |  |  |  |  |  |

|              |  |   |  |  |  |  |  |
|--------------|--|---|--|--|--|--|--|
| PHILIPPINES  |  | X |  |  |  |  |  |
| PORTUGAL     |  | X |  |  |  |  |  |
| QATAR        |  | X |  |  |  |  |  |
| SAUDI ARABIA |  | X |  |  |  |  |  |
| SINGAPORE    |  | X |  |  |  |  |  |

|           |  |   |  |  |  |  |  |
|-----------|--|---|--|--|--|--|--|
| SPAIN     |  | X |  |  |  |  |  |
| SRI LANKA |  | X |  |  |  |  |  |
| SUDAN     |  | X |  |  |  |  |  |
| SYRIA     |  | X |  |  |  |  |  |
| TAIWAN    |  | X |  |  |  |  |  |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                      |   |   |   |   |   |   |   |
|----------------------|---|---|---|---|---|---|---|
|                      | E | I | B | S | A | R | W |
| TUNISIA              |   | X |   |   |   |   |   |
| TURKEY               |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES |   | X | X |   |   |   |   |
| UNITED STATES        |   | X | X | X |   |   |   |
| VENEZUELA            |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
DAIRY AND CATTLE FEEDS, COMPLETE  
FEED CONCENTRATES AND COMPLETE FEEDS NES  
HAY, FORAGE AND STRAW  
SEA FISH, FRESH OR FROZEN NES

ETC LTD.  
SEE... EMBY TRADING CO.

EURATEK INC. TEL: 416-897-3033  
190 ROBERT SPECK PKWY., MISSISSAUGA, ONT. L4Z3K3  
MAIN CONTACT: MR. PETER TREU  
FAX: TLX/ANSBK: 06-960279  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: SEP/1988  
TOTAL STAFF: 4 TRADE STAFF:  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
GERMAN  
SPANISH

AUXILIARY SERVICES: CONSULTING  
CUSTOM CLEARING  
FINANCING ARRANGEMENTS, GENERAL  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CON. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|         |   |   |   |   |   |   |   |
|---------|---|---|---|---|---|---|---|
|         | E | I | B | S | A | R | W |
| AUSTRIA |   | X |   |   |   |   | X |
| BELGIUM |   | X |   |   |   |   | X |
| DENMARK |   | X |   |   |   |   | X |
| ENGLAND |   |   | X |   |   |   |   |
| FINLAND |   |   | X |   |   |   |   |

|               |  |   |   |  |   |  |   |
|---------------|--|---|---|--|---|--|---|
| FRANCE        |  |   | X |  |   |  |   |
| GERMANY, WEST |  | X |   |  | X |  | X |
| ISRAEL        |  |   | X |  |   |  |   |
| ITALY         |  | X |   |  |   |  | X |
| NETHERLANDS   |  | X |   |  |   |  | X |

|              |  |   |   |  |  |  |   |
|--------------|--|---|---|--|--|--|---|
| NIGERIA      |  |   | X |  |  |  |   |
| NORWAY       |  |   | X |  |  |  |   |
| SAUDI ARABIA |  |   | X |  |  |  |   |
| SPAIN        |  | X |   |  |  |  | X |
| SWEDEN       |  |   | X |  |  |  |   |

|               |  |   |   |  |  |  |   |
|---------------|--|---|---|--|--|--|---|
| SWITZERLAND   |  | X |   |  |  |  | X |
| TURKEY        |  |   | X |  |  |  |   |
| UNITED STATES |  | X |   |  |  |  |   |

PRODUCTS EXPORTED:  
CONVERTER EQUIPMENT AND PARTS  
ELEC & ELECTRONIC PROP MEAS & TESTING INST  
ELECTRICAL PROPERTIES MEASURING INST & PARTS

EURODATA INC. TEL: 613-745-0921

2574 SHEFFIELD RD., OTTAWA, ONT. K1B3V7  
MAIN CONTACT: DR. LESLIE KLEIN  
FAX: 613-745-1121 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 8 REPORTED: MAY/1989  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER

METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               |   |   |   |   |   |   |   |
|---------------|---|---|---|---|---|---|---|
|               | E | I | B | S | A | R | W |
| AUSTRIA       |   | X |   |   |   |   |   |
| BELGIUM       |   | X | X | X |   |   | X |
| ENGLAND       |   | X | X | X |   |   | X |
| GERMANY, WEST |   | X | X | X |   |   |   |
| GUATEMALA     |   | X | X | X |   |   |   |

|           |  |   |   |   |  |  |  |
|-----------|--|---|---|---|--|--|--|
| HONG KONG |  | X | X | X |  |  |  |
| ITALY     |  | X | X | X |  |  |  |
| JAPAN     |  | X | X | X |  |  |  |
| MEXICO    |  | X | X | X |  |  |  |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                  | E | I | B | S | A | R | W |
|------------------|---|---|---|---|---|---|---|
| NORTHERN IRELAND |   |   |   |   |   | X |   |
| SCOTLAND         |   |   |   |   |   | X |   |
| SINGAPORE        | X | X | X |   |   |   |   |
| SWITZERLAND      | X | X | X |   |   | X |   |
| UNITED STATES    | X | X | X |   |   | X |   |

|           |   |   |   |  |  |   |  |
|-----------|---|---|---|--|--|---|--|
| VENEZUELA | X | X | X |  |  |   |  |
| WALES     |   |   |   |  |  | X |  |

PRODUCTS EXPORTED:  
COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
ELECTRONIC COMPUTERS AND PARTS

EVROM INTERNATIONAL INC. TEL: 613-745-4182

2658 SHEFFIELD RD. SUITE 200, OTTAWA, ONT., K1B3V7  
MAIN CONTACT: MR. PETER LYON  
FAX: 613-745-1809 TLX/ANSBK: 053-3213/EVROM INT OTT  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: JUN/1989  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 4  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                | X | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| BAHAMAS                |   | X |   |   |   |   |   |
| BAHRAIN                |   | X |   |   |   |   |   |
| BANGLADESH             |   | X |   |   |   |   |   |

|              |   |   |  |  |  |   |   |
|--------------|---|---|--|--|--|---|---|
| BARBADOS     | X | X |  |  |  | X | X |
| BELIZE       |   | X |  |  |  |   |   |
| BERMUDA      |   | X |  |  |  |   |   |
| BURKINA FASO | X | X |  |  |  |   |   |
| BURMA        |   | X |  |  |  |   |   |

|                          |  |   |  |  |  |  |  |
|--------------------------|--|---|--|--|--|--|--|
| CAYMAN ISLANDS           |  | X |  |  |  |  |  |
| CENTRAL AFRICAN REPUBLIC |  | X |  |  |  |  |  |
| CHAD                     |  | X |  |  |  |  |  |
| CHILE                    |  | X |  |  |  |  |  |
| COLOMBIA                 |  | X |  |  |  |  |  |

|                |   |   |  |  |  |  |  |
|----------------|---|---|--|--|--|--|--|
| CONGO          |   | X |  |  |  |  |  |
| COSTA RICA     | X | X |  |  |  |  |  |
| CUBA           |   | X |  |  |  |  |  |
| CYPRUS         |   | X |  |  |  |  |  |
| CZECHOSLOVAKIA |   | X |  |  |  |  |  |

|                    |   |   |  |  |  |  |  |
|--------------------|---|---|--|--|--|--|--|
| DOMINICAN REPUBLIC |   | X |  |  |  |  |  |
| EL SALVADOR        |   | X |  |  |  |  |  |
| ENGLAND            | X | X |  |  |  |  |  |
| FRANCE             | X | X |  |  |  |  |  |
| GERMANY, EAST      |   | X |  |  |  |  |  |

|               |   |   |  |  |  |   |   |
|---------------|---|---|--|--|--|---|---|
| GERMANY, WEST | X | X |  |  |  |   |   |
| GHANA         | X | X |  |  |  | X | X |
| GUATEMALA     |   | X |  |  |  |   |   |
| GUINEA        |   | X |  |  |  |   |   |
| GUINEA-BISSAU |   | X |  |  |  |   |   |

|           |  |   |  |  |  |   |   |
|-----------|--|---|--|--|--|---|---|
| GUYANA    |  |   |  |  |  | X | X |
| HAITI     |  | X |  |  |  |   |   |
| HONDURAS  |  | X |  |  |  |   |   |
| INDONESIA |  | X |  |  |  |   |   |
| IRAN      |  | X |  |  |  |   |   |

|             |   |   |  |  |  |  |  |
|-------------|---|---|--|--|--|--|--|
| IRAQ        |   | X |  |  |  |  |  |
| IRELAND     |   | X |  |  |  |  |  |
| ITALY       |   | X |  |  |  |  |  |
| IVORY COAST | X | X |  |  |  |  |  |
| JAMAICA     | X | X |  |  |  |  |  |

|        |  |   |  |  |  |  |  |
|--------|--|---|--|--|--|--|--|
| JORDAN |  | X |  |  |  |  |  |
|--------|--|---|--|--|--|--|--|

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| KENYA                        |   | X |   |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   |   |   |   |   | X | X |
| LESOTHO                      | X | X |   |   |   |   |   |
| LIBYA                        | X | X |   |   |   |   |   |

|            |  |   |  |  |  |  |  |
|------------|--|---|--|--|--|--|--|
| MALAWI     |  | X |  |  |  |  |  |
| MALAYSIA   |  | X |  |  |  |  |  |
| MALI       |  | X |  |  |  |  |  |
| MAURITANIA |  | X |  |  |  |  |  |
| MAURITIUS  |  | X |  |  |  |  |  |

|             |   |   |  |  |  |  |  |
|-------------|---|---|--|--|--|--|--|
| MEXICO      |   | X |  |  |  |  |  |
| MOROCCO     | X | X |  |  |  |  |  |
| NAMIBIA     |   | X |  |  |  |  |  |
| NETHERLANDS |   | X |  |  |  |  |  |
| NEW ZEALAND |   | X |  |  |  |  |  |

|           |   |   |  |  |  |  |  |
|-----------|---|---|--|--|--|--|--|
| NICARAGUA |   | X |  |  |  |  |  |
| NIGER     |   | X |  |  |  |  |  |
| NIGERIA   |   | X |  |  |  |  |  |
| PAKISTAN  | X | X |  |  |  |  |  |
| PERU      |   | X |  |  |  |  |  |

|                      |   |   |  |  |  |  |  |
|----------------------|---|---|--|--|--|--|--|
| PUERTO RICO          |   | X |  |  |  |  |  |
| REPUBLIC OF CAMEROON | X | X |  |  |  |  |  |
| RWANDA               |   | X |  |  |  |  |  |
| SAUDI ARABIA         |   | X |  |  |  |  |  |
| SCOTLAND             |   | X |  |  |  |  |  |

|              |  |   |  |  |  |   |   |
|--------------|--|---|--|--|--|---|---|
| SENEGAL      |  | X |  |  |  |   |   |
| SIERRA LEONE |  | X |  |  |  |   |   |
| SINGAPORE    |  | X |  |  |  |   |   |
| SRI LANKA    |  | X |  |  |  | X | X |
| SUDAN        |  | X |  |  |  |   |   |

|                     |   |   |  |  |  |  |  |
|---------------------|---|---|--|--|--|--|--|
| SWAZILAND           |   | X |  |  |  |  |  |
| TANZANIA            | X | X |  |  |  |  |  |
| THAILAND            |   | X |  |  |  |  |  |
| TOGO                |   | X |  |  |  |  |  |
| TRINIDAD AND TOBAGO |   | X |  |  |  |  |  |

|                          |   |   |  |   |  |  |  |
|--------------------------|---|---|--|---|--|--|--|
| TUNISIA                  | X | X |  |   |  |  |  |
| TURKEY                   |   | X |  |   |  |  |  |
| TURKS AND CAICOS ISLANDS |   | X |  |   |  |  |  |
| UGANDA                   |   | X |  |   |  |  |  |
| UNITED STATES            |   |   |  | X |  |  |  |

|                |  |   |  |  |  |  |  |
|----------------|--|---|--|--|--|--|--|
| URUGUAY        |  | X |  |  |  |  |  |
| VENEZUELA      |  | X |  |  |  |  |  |
| VIRGIN ISLANDS |  | X |  |  |  |  |  |
| YUGOSLAVIA     |  | X |  |  |  |  |  |
| ZAIRE          |  | X |  |  |  |  |  |

|          |  |   |  |  |  |  |  |
|----------|--|---|--|--|--|--|--|
| ZAMBIA   |  | X |  |  |  |  |  |
| ZIMBABWE |  | X |  |  |  |  |  |

PRODUCTS EXPORTED:  
FRONT END LOADERS, FRONT END SHOVELS & PARTS  
GENERAL PURPOSE INDUSTRIAL MACHY & PARTS NES  
MINING & QUARRYING MACHY, EQUIP & PARTS NES  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
PLYWOOD AND WOOD BUILDING BOARDS NES  
POWER DRIVEN HAND TOOLS NES  
SAFETY AND LIFE SAVING EQUIPMENT NES  
SCREWS NES  
TRUCKS & CHASSIS, COMM, MGWV NOT > 6000 LBS, NEW  
TRUCKS AND TRUCK TRACTORS, USED  
TRUCKS, TRUCK TRAC & CHASSIS, COMM, NEW NES  
WIRE NAILS NES  
WIRE NAILS, STEEL, 1 INCH OR MORE IN LENGTH  
WOOD FABRICATED MATERIALS NES

EXCALIBUR MACHINE TOOL & MACHINE CO.  
SEE... J. PHILIP HUMFREY INTERNATIONAL INC.

EXCELLENT FOODS INC.  
SEE... LOVELL & CHRISTMAS (CANADA) INC.

EXPERT EXPORT LTD. TEL: 418-622-0805  
6285 DOUCET, CHARLESBOURG, QUE., G1H5M9  
MAIN CONTACT: M. ARMAND CHALIFOUR  
FAX: 418-628-0565 TLX/ANSBK: 051-3786/051-3786 QBC  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: OCT/1989  
TOTAL STAFF: 2 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: FRENCH  
AUXILIARY SERVICES: CONSULTING  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL  
CONTINUED....



# TRADING HOUSE

FREIGHT FORWARDING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ARUBA                        | X |   |   |   |   |   |   |
| BAHAMAS                      |   |   |   |   | X |   |   |
| BARBADOS                     |   | X |   |   | X |   |   |
| BERMUDA                      |   |   |   |   | X |   |   |
| BOLIVIA                      |   | X |   |   |   |   |   |
| -----                        |   |   |   |   |   |   |   |
| BONAIRE                      | X |   |   |   | X |   |   |
| CAYMAN ISLANDS               |   | X |   |   | X |   |   |
| CHILE                        |   | X |   |   |   |   |   |
| COLOMBIA                     |   | X |   |   |   |   |   |
| COSTA RICA                   |   | X |   |   |   |   |   |
| -----                        |   |   |   |   |   |   |   |
| CUBA                         |   | X |   |   | X |   |   |
| CUR/CAO                      | X |   |   |   | X |   |   |
| DOMINICAN REPUBLIC           | X |   |   |   | X |   |   |
| HAITI                        |   | X |   |   | X |   |   |
| HONDURAS                     |   | X |   |   |   |   |   |
| -----                        |   |   |   |   |   |   |   |
| ITALY                        |   |   | X |   |   |   |   |
| JAMAICA                      |   | X |   |   | X |   |   |
| LEEWARD AND WINDWARD ISLANDS |   |   |   |   | X |   |   |
| PARAGUAY                     |   | X |   |   |   |   |   |
| PUERTO RICO                  |   | X |   |   | X |   |   |
| -----                        |   |   |   |   |   |   |   |
| SURINAM                      |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO          |   | X |   |   | X |   |   |
| TURKS AND CAICOS ISLANDS     |   |   |   |   | X |   |   |
| UNITED STATES                |   |   | X |   |   |   |   |
| VIRGIN ISLANDS               |   |   |   |   | X |   |   |

## PRODUCTS EXPORTED:

AUTO/AIRCRAFT MTCE/SERV/REPAIR EQUIP & PTS NES  
CLAY & CONCRETE PRODS IND MACHY, & PTS NES  
ELECTRICAL PROPERTIES MEASURING INST & PARTS  
INDUSTRIAL TIRES, PNEU AND SEMI-PNEU, NEW  
INSULATED WIRE AND CABLE NES  
LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
LUMBER, DOMESTIC HARDWOODS NES  
MILK, CREAM, AND BY-PRODUCTS, POWDERED  
PASSENGER CAR TIRES, PNEUMATIC, NEW  
PREFABRICATED AND READY-CUT BUILDINGS & PARTS  
SHIPS AND BOATS NES  
TELEPHONE, RADIO AND TELEVISION WIRES  
TIRE TUBES NES  
TRANSFORMERS NES  
TRUCK AND BUS TIRES, PNEUMATIC, NEW

EXPORT U.S.A. CANADA, INC. TEL: 514-874-9952

1255 PHILLIPS SQUARE, SUITE 605, MONTREAL QUE., H3B3G5  
MAIN CONTACT: MR. TED BERENSTEIN  
FAX: 514-381-0435 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 3 REPORTED: FEB/1990  
COUNTERTRADE ON OWN BEHALF: YES  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 1 TRADE STAFF: 1  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES:

CONSULTING

FREIGHT FORWARDING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN            |   | X |   |   |   |   |   |
| ALBANIA                |   | X |   |   |   |   |   |
| ALGERIA                |   | X |   |   |   |   |   |
| ANDORRA                |   | X |   |   |   |   |   |
| ANGOLA                 |   | X |   |   |   |   |   |
| -----                  |   |   |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              |   | X |   |   |   |   |   |
| ARUBA                  |   | X |   |   |   |   |   |
| AUSTRALIA              |   | X |   |   |   |   |   |
| AUSTRIA                |   | X |   |   |   |   |   |
| -----                  |   |   |   |   |   |   |   |
| AZORES                 |   | X |   |   |   |   |   |
| BAHAMAS                |   | X |   |   |   |   |   |
| BAHRAIN                |   | X |   |   |   |   |   |
| BANGLADESH             |   | X |   |   |   |   |   |
| BARBADOS               |   | X |   |   |   |   |   |
| -----                  |   |   |   |   |   |   |   |
| BELGIUM                |   | X |   |   |   |   |   |
| BELIZE                 |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| BENIN                    |   | X |   |   |   |   |   |
| BERMUDA                  |   | X |   |   |   |   |   |
| BHUTAN                   |   | X |   |   |   |   |   |
| BOLIVIA                  |   | X |   |   |   |   |   |
| BONAIRE                  |   | X |   |   |   |   |   |
| -----                    |   |   |   |   |   |   |   |
| BOTSWANA                 |   | X |   |   |   |   |   |
| BRAZIL                   |   | X |   |   |   |   |   |
| BRUNEI                   |   | X |   |   |   |   |   |
| BULGARIA                 |   | X |   |   |   |   |   |
| BURKINA FASO             |   | X |   |   |   |   |   |
| -----                    |   |   |   |   |   |   |   |
| BURMA                    |   | X |   |   |   |   |   |
| BURUNDI                  |   | X |   |   |   |   |   |
| CANARY ISLANDS           |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS       |   | X |   |   |   |   |   |
| CAYMAN ISLANDS           |   | X |   |   |   |   |   |
| -----                    |   |   |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |
| CHAD                     |   | X |   |   |   |   |   |
| CHILE                    |   | X |   |   |   |   |   |
| COLOMBIA                 |   | X |   |   |   |   |   |
| CONGO                    |   | X |   |   |   |   |   |
| -----                    |   |   |   |   |   |   |   |
| COOK ISLANDS             |   | X |   |   |   |   |   |
| COSTA RICA               |   | X |   |   |   |   |   |
| CUBA                     |   | X |   |   |   |   |   |
| CURACAO                  |   | X |   |   |   |   |   |
| CYPRUS                   |   | X |   |   |   |   |   |
| -----                    |   |   |   |   |   |   |   |
| CZECHOSLOVAKIA           |   | X |   |   |   |   |   |
| DENMARK                  |   | X |   |   |   |   |   |
| DJIBOUTI                 |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC       |   | X |   |   |   |   |   |
| ECUADOR                  |   | X |   |   |   |   |   |
| -----                    |   |   |   |   |   |   |   |
| EL SALVADOR              |   | X |   |   |   |   |   |
| ENGLAND                  |   | X |   |   |   |   |   |
| ETHIOPIA                 |   | X |   |   |   |   |   |
| FALKLAND ISLANDS         |   | X |   |   |   |   |   |
| FIJI                     |   | X |   |   |   |   |   |
| -----                    |   |   |   |   |   |   |   |
| FINLAND                  |   | X |   |   |   |   |   |
| FRANCE                   |   | X |   |   |   |   |   |
| FRENCH GUIANA            |   | X |   |   |   |   |   |
| GABON                    |   | X |   |   |   |   |   |
| GAMBIA                   |   | X |   |   |   |   |   |
| -----                    |   |   |   |   |   |   |   |
| GERMANY, EAST            |   | X |   |   |   |   |   |
| GERMANY, WEST            |   | X |   |   |   |   |   |
| GHANA                    |   | X |   |   |   |   |   |
| GIBALTAR                 |   | X |   |   |   |   |   |
| GREECE                   |   | X |   |   |   |   |   |
| -----                    |   |   |   |   |   |   |   |
| GREENLAND                |   | X |   |   |   |   |   |
| GUAM                     |   | X |   |   |   |   |   |
| GUATEMALA                |   | X |   |   |   |   |   |
| GUINEA                   |   | X |   |   |   |   |   |
| GUINEA-BISSAU            |   | X |   |   |   |   |   |
| -----                    |   |   |   |   |   |   |   |
| GUYANA                   |   | X |   |   |   |   |   |
| HAITI                    |   | X |   |   |   |   |   |
| HONDURAS                 |   | X |   |   |   |   |   |
| HONG KONG                |   | X |   |   |   |   |   |
| HUNGARY                  |   | X |   |   |   |   |   |
| -----                    |   |   |   |   |   |   |   |
| ICELAND                  |   | X |   |   |   |   |   |
| INDIA                    |   | X |   |   |   |   |   |
| INDONESIA                |   | X |   |   |   |   |   |
| IRAN                     |   | X |   |   |   |   |   |
| IRAQ                     |   | X |   |   |   |   |   |
| -----                    |   |   |   |   |   |   |   |
| IRELAND                  |   | X |   |   |   |   |   |
| ISRAEL                   |   | X |   |   |   |   |   |
| IVORY COAST              |   | X |   |   |   |   |   |
| JAMAICA                  |   | X |   |   |   |   |   |
| JAPAN                    |   | X |   |   |   |   |   |
| -----                    |   |   |   |   |   |   |   |
| JORDAN                   |   | X |   |   |   |   |   |
| KAMPUCHEA                |   | X |   |   |   |   |   |
| KENYA                    |   | X |   |   |   |   |   |
| KOREA, SOUTH             |   | X |   |   |   |   |   |
| KUWAIT                   |   | X |   |   |   |   |   |
| -----                    |   |   |   |   |   |   |   |
| LAOS                     |   | X |   |   |   |   |   |
| LEBANON                  |   | X |   |   |   |   |   |
| LESOTHO                  |   | X |   |   |   |   |   |
| LIBERIA                  |   | X |   |   |   |   |   |
| LIBYA                    |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| LIECHTENSTEIN                       |   | X |   |   |   |   |   |
| LUXEMBOURG                          |   | X |   |   |   |   |   |
| MACAU                               |   | X |   |   |   |   |   |
| MADAGASCAR                          |   | X |   |   |   |   |   |
| MALAWI                              |   | X |   |   |   |   |   |
| MALAYSIA                            |   | X |   |   |   |   |   |
| MALI                                |   | X |   |   |   |   |   |
| MALTA                               |   | X |   |   |   |   |   |
| MAURITANIA                          |   | X |   |   |   |   |   |
| MAURITIUS                           |   | X |   |   |   |   |   |
| MEXICO                              |   | X |   |   |   |   |   |
| MONACO                              |   | X |   |   |   |   |   |
| MONGOLIA                            |   | X |   |   |   |   |   |
| MOROCCO                             |   | X |   |   |   |   |   |
| MOZAMBIQUE                          |   | X |   |   |   |   |   |
| NAMIBIA                             |   | X |   |   |   |   |   |
| NEPAL                               |   | X |   |   |   |   |   |
| NETHERLANDS                         |   | X |   |   |   |   |   |
| NEW CALEDONIA                       |   | X |   |   |   |   |   |
| NEW HEBRIDES                        |   | X |   |   |   |   |   |
| NEW ZEALAND                         |   | X |   |   |   |   |   |
| NICARAGUA                           |   | X |   |   |   |   |   |
| NIGER                               |   | X |   |   |   |   |   |
| NIGERIA                             |   | X |   |   |   |   |   |
| NORWAY                              |   | X |   |   |   |   |   |
| OMAN                                |   | X |   |   |   |   |   |
| PAKISTAN                            |   | X |   |   |   |   |   |
| PANAMA                              |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA                    |   | X |   |   |   |   |   |
| PARAGUAY                            |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| PERU                                |   | X |   |   |   |   |   |
| PHILIPPINES                         |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| PUERTO RICO                         |   | X |   |   |   |   |   |
| QATAR                               |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON                |   | X |   |   |   |   |   |
| REUNION                             |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| RWANDA                              |   | X |   |   |   |   |   |
| SAMOA ISLANDS                       |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   |   |   |   |   |
| SENEGAL                             |   | X |   |   |   |   |   |
| SEYCHELLES                          |   | X |   |   |   |   |   |
| SIERRA LEONE                        |   | X |   |   |   |   |   |
| SINGAPORE                           |   | X |   |   |   |   |   |
| SOLOMON ISLANDS                     |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC                    |   | X |   |   |   |   |   |
| SOUTH AFRICA                        |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| SRI LANKA                           |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON              |   | X |   |   |   |   |   |
| SUDAN                               |   | X |   |   |   |   |   |
| SURINAM                             |   | X |   |   |   |   |   |
| SWAZILAND                           |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| SYRIA                               |   | X |   |   |   |   |   |
| TAHITI                              |   | X |   |   |   |   |   |
| TAIWAN                              |   | X |   |   |   |   |   |
| TANZANIA                            |   | X |   |   |   |   |   |
| TASMANIA                            |   | X |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| TOGO                                |   | X |   |   |   |   |   |
| TONGA                               |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TUNISIA                             |   | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UGANDA                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       |   | X |   |   |   |   |   |
| URUGUAY                             |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| VENEZUELA      |   | X |   |   |   |   |   |
| VIETNAM        |   | X |   |   |   |   |   |
| VIRGIN ISLANDS |   | X |   |   |   |   |   |
| WALES          |   | X |   |   |   |   |   |
| WESTERN SAHARA |   | X |   |   |   |   |   |
| YEMEN SOUTH    |   | X |   |   |   |   |   |
| YUGOSLAVIA     |   | X |   |   |   |   |   |
| ZAIRE          |   | X |   |   |   |   |   |
| ZAMBIA         |   | X |   |   |   |   |   |
| ZIMBABWE       |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

BATHING SUITS, EXCEPT KNITTED  
BOOTS AND SHOES, DRESS & CASUAL, M/B, LEATHER  
COATS, MEN'S AND BOYS'  
FUR GOODS, APPAREL  
OUTDOOR JACKETS, MEN'S AND BOYS'  
OUTERWEAR, KNITTED NES  
PANTS, MEN'S AND BOYS' NES  
PANTS, MEN'S AND BOYS', COTTON  
PANTS, MEN'S AND BOYS', WOOL  
SHIRTS AND SWEATSHIRTS, KNITTED NES  
SHIRTS AND SWEATSHIRTS, KNITTED, COTTON NES  
SUITS, FINE SLACK AND SPORT, EXCEPT KNITTED  
SWEATERS & CARDIGANS, M/B, KNITTED, WOOL  
SWEATERS & CARDIGANS, W/G, KNITTED, WOOL  
SWEATERS AND CARDIGANS, KNITTED NES  
SWEATERS AND CARDIGANS, M/B, KNITTED, ACRYLIC  
SWEATERS AND CARDIGANS, W/G, KNITTED, ACRYLIC

## EXPORTATION QUEBEC

SEE... EXPORTATION QUEBEC S.E.Q. INC.

## EXPORTATION QUEBEC S.E.Q. INC.

TEL: 514-397-9687

800 BOUL. RENE LEVESQUE O., SUITE 1500, MONTREAL QUE., H3B1Y5  
MAIN CONTACT: M. MARCEL G. SAMSON  
FAX: 514-397-9691 TLX/ANSBK: 055-60188/EXPORT QUE MTL  
YEARS IN INTERNATIONAL TRADE: 11 REPORTED: SEP/1989  
COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 10-19 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| ALGERIA     |   | X |   |   |   |   |   |
| CHILE       |   | X |   |   |   |   | X |
| ECUADOR     |   | X |   |   |   |   |   |
| FRANCE      |   |   |   | X |   |   |   |
| IRAN        |   | X |   |   |   |   |   |
| IRAQ        |   | X |   |   |   | X |   |
| IVORY COAST |   |   | X |   |   |   | X |
| MOROCCO     |   |   | X |   |   |   | X |
| PAKISTAN    |   |   | X |   |   |   | X |
| PERU        |   |   | X |   |   |   | X |

TUNISIA X

## PRODUCTS EXPORTED:

PARTS OF MOTOR VEHICLE ENGINES NES  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES

## F.K.C. SNYDER INC.

TEL: 514-348-1141

200 MACDONALD SUITE 301, ST-JEAN-SUR-RICHIEU, QUE.  
QUE., J3B8J6

MAIN CONTACT: MR. BERT SNYDER

FAX: TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 30 REPORTED: APR/1990

TOTAL STAFF: 4 TRADE STAFF: 4

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

GERMAN

SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION

CONTINUED....

# TRADING HOUSE

FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| AUSTRALIA                  |   |   | X |   |   |   |   |
| AUSTRIA                    |   | X |   |   |   |   |   |
| BELGIUM                    | X |   | X |   |   | X |   |
| DENMARK                    | X |   |   |   |   | X |   |
| ENGLAND                    | X |   | X |   |   | X |   |
| FINLAND                    | X |   |   |   |   |   |   |
| FRANCE                     | X |   | X |   |   | X |   |
| GERMANY, WEST              | X |   |   |   |   | X |   |
| GUATEMALA                  |   |   | X |   |   | X |   |
| HONG KONG                  |   |   | X | X |   |   |   |
| HUNGARY                    |   |   |   | X |   |   |   |
| ISRAEL                     |   |   | X |   |   | X |   |
| ITALY                      |   | X |   |   |   |   |   |
| JAPAN                      | X |   |   |   |   |   |   |
| MALAYSIA                   |   | X |   |   |   |   |   |
| MEXICO                     |   |   |   | X |   |   | X |
| MOROCCO                    |   |   |   | X |   |   | X |
| NETHERLANDS                | X |   | X |   |   |   | X |
| NEW ZEALAND                |   | X | X |   |   |   |   |
| NORWAY                     | X |   |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   |   |   | X |   |   |   |
| POLAND                     |   |   |   | X |   |   |   |
| SCOTLAND                   | X |   |   |   |   |   |   |
| SINGAPORE                  |   |   | X |   |   |   |   |
| SWEDEN                     | X |   |   |   |   |   |   |
| SWITZERLAND                | X |   |   |   |   |   |   |
| THAILAND                   |   |   | X |   |   |   |   |
| UNITED STATES              | X |   |   | X |   |   | X |
| WALES                      | X |   |   |   |   |   |   |

PRODUCTS EXPORTED:  
APPLES, CANNED, INCLUDING APPLESAUCE  
APRICOTS, CANNED  
ASPARAGUS, CANNED  
BEANS, BAKED, CANNED  
BEANS, CANNED NES  
BEANS, GREEN AND WAX, FROZEN  
BEANS, LIMA, FROZEN  
BROCCOLI, FROZEN  
CARROTS, CANNED  
CARROTS, FROZEN  
CHERRIES, FROZEN  
CITRUS FRUITS, CND, INCL MIX OF CITRUS FRUITS  
CORN, CANNED  
FRUITS AND BERRIES, FROZEN NES  
MIXED FRUITS, CANNED NES  
MUSHROOMS, CANNED  
OLIVES, CANNED  
PEACHES, CANNED  
PEARS, CANNED  
PEAS, FROZEN  
PIMENTOS, CANNED  
PINEAPPLE, CANNED  
POTATO PRODUCTS, FROZEN  
POTATOES, CANNED  
SPINACH, FROZEN  
STRAWBERRIES, FROZEN  
TOMATO JUICE, CANNED  
TOMATOES, CANNED NES  
VEGETABLES AND VEGETABLE JUICES, CANNED NES  
VEGETABLES, FROZEN NES

F.L. ELECTROMECHANIQUE INC.  
SEE... F.L. ELECTROMECHANICS INC.

F.L. ELECTROMECHANICS INC. TEL: 514-844-9373  
2045 STANLEY ST., SUITE 203, MONTREAL QUE., H3A2V4  
MAIN CONTACT: M. LUIGI LIBERATORE  
FAX: 514-844-8348 TLX/ANSBK: 055-61193/FLEM INC. MTL  
YEARS IN INTERNATIONAL TRADE: 7 REPORTED: MAY/1988  
TOTAL STAFF: 3 TRADE STAFF:  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
ITALIAN  
SPANISH  
AUXILIARY SERVICES: CONSOLIDATION

CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
OTHER  
SHIPPING-INTERNATIONAL  
WAREHOUSING  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ARGENTINA                  |   | X |   |   |   |   |   |
| BRAZIL                     |   | X |   |   |   |   | X |
| GERMANY, WEST              |   |   | X |   |   |   |   |
| GREECE                     |   | X |   |   |   |   |   |
| INDIA                      |   | X |   |   |   |   |   |
| ITALY                      |   |   |   | X |   |   | X |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| UNITED STATES              |   | X |   |   |   |   |   |
| VENEZUELA                  |   | X |   |   |   |   | X |

PRODUCTS EXPORTED:  
STRUCTURAL AND ARCHITECTURAL METAL PRODS NES  
SWITCHGEAR AND PROTECTIVE EQUIP NES, & PARTS

FAIRMOUNT & CLARK INC. TEL: 514-328-1676  
3268-A PASCAL GAGNON, ST. LEONARD, QUE., H1P1V4  
MAIN CONTACT: MR. JAMES KAKALETRIS  
FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 3 REPORTED: SEP/1989  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
GREEK  
ITALIAN  
SPANISH

AUXILIARY SERVICES: CUSTOM CLEARING  
FREIGHT FORWARDING  
WAREHOUSING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|          | E | I | B | S | A | R | W |
|----------|---|---|---|---|---|---|---|
| ENGLAND  |   | X |   |   |   |   |   |
| FRANCE   |   |   | X |   |   |   |   |
| IRELAND  | X | X |   |   |   |   |   |
| ITALY    |   |   | X |   |   |   |   |
| SCOTLAND | X |   | X |   |   |   |   |
| SPAIN    |   |   |   |   |   | X |   |

PRODUCTS EXPORTED:  
FISH, SMOKED  
SALMON, FRESH OR FROZEN

FCI INTERNATIONAL MARKETING GROUP TEL: 403-279-5306  
#6 - 3834 - 54 AVE. S.E., CALGARY, ALTA., T2C2K9  
MAIN CONTACT: MR. GARY L. NADON  
FAX: 403-236-5214 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 3 REPORTED: AUG/1988  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 3 TRADE STAFF: 3  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES: CUSTOM CLEARING  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| ARGENTINA      |   | X |   |   |   |   |   |
| AUSTRALIA      |   | X |   |   |   |   | X |
| AUSTRIA        |   | X |   |   |   |   | X |
| BRAZIL         |   | X |   |   |   |   |   |
| COLOMBIA       |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA |   | X |   |   |   |   |   |
| GERMANY, WEST  |   |   |   |   |   | X |   |
| HONG KONG      |   | X |   |   |   | X |   |
| MALAYSIA       |   | X |   |   |   |   |   |
| MEXICO         |   | X |   |   |   |   | X |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PHILIPPINES                |   | X |   |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   |   |
| SOUTH AFRICA               |   | X |   |   |   |   |   |
| THAILAND                   |   | X |   |   |   |   |   |

|                      |   |   |  |  |  |  |   |
|----------------------|---|---|--|--|--|--|---|
| UNITED ARAB EMIRATES |   | X |  |  |  |  |   |
| UNITED STATES        | X | X |  |  |  |  | X |

PRODUCTS EXPORTED:  
ROTARY TILLERS, AGRICULTURAL AND PARTS

FELINE FILMS INC. TEL: 514-982-9414

300 DU ST-SACREMENT, SUITE 301, MONTREAL QUE., H2V1X4

MAIN CONTACT: MME CARMELA TUTINO

FAX: TLX/ANSBK: 055-60302

YEARS IN INTERNATIONAL TRADE: 3 REPORTED: FEB/1990

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 2 TRADE STAFF: 2

ANNUAL SALES \$000:

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

ITALIAN

SPANISH

AUXILIARY SERVICES: CONSULTING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ANDORRA   |   | X |   |   |   |   |   |
| ARGENTINA |   | X |   |   |   |   |   |
| AUSTRALIA |   | X |   |   |   |   |   |
| BELGIUM   |   | X |   |   |   |   |   |
| BOLIVIA   |   | X |   |   |   |   |   |

|            |  |   |  |  |  |  |  |
|------------|--|---|--|--|--|--|--|
| BRAZIL     |  | X |  |  |  |  |  |
| BULGARIA   |  | X |  |  |  |  |  |
| CHILE      |  | X |  |  |  |  |  |
| COLOMBIA   |  | X |  |  |  |  |  |
| COSTA RICA |  | X |  |  |  |  |  |

|                  |  |   |  |  |  |  |  |
|------------------|--|---|--|--|--|--|--|
| CZECHOSLOVAKIA   |  | X |  |  |  |  |  |
| DENMARK          |  | X |  |  |  |  |  |
| ECUADOR          |  | X |  |  |  |  |  |
| ENGLAND          |  | X |  |  |  |  |  |
| FALKLAND ISLANDS |  | X |  |  |  |  |  |

|               |   |   |  |  |  |  |  |
|---------------|---|---|--|--|--|--|--|
| FIJI          |   | X |  |  |  |  |  |
| FINLAND       |   | X |  |  |  |  |  |
| FRANCE        | X |   |  |  |  |  |  |
| FRENCH GUIANA |   | X |  |  |  |  |  |
| GERMANY, WEST |   | X |  |  |  |  |  |

|           |  |   |  |  |  |  |  |
|-----------|--|---|--|--|--|--|--|
| GREECE    |  | X |  |  |  |  |  |
| GUAM      |  | X |  |  |  |  |  |
| GUYANA    |  | X |  |  |  |  |  |
| HONG KONG |  | X |  |  |  |  |  |
| HUNGARY   |  | X |  |  |  |  |  |

|               |   |   |  |  |  |  |  |
|---------------|---|---|--|--|--|--|--|
| ISRAEL        |   | X |  |  |  |  |  |
| ITALY         | X |   |  |  |  |  |  |
| JAPAN         |   | X |  |  |  |  |  |
| KOREA, SOUTH  | X | X |  |  |  |  |  |
| LIECHTENSTEIN |   | X |  |  |  |  |  |

|             |  |   |  |  |  |  |  |
|-------------|--|---|--|--|--|--|--|
| LUXEMBOURG  |  | X |  |  |  |  |  |
| MEXICO      |  | X |  |  |  |  |  |
| MONACO      |  | X |  |  |  |  |  |
| NETHERLANDS |  | X |  |  |  |  |  |
| NORWAY      |  | X |  |  |  |  |  |

|                            |  |   |  |  |  |  |  |
|----------------------------|--|---|--|--|--|--|--|
| PANAMA                     |  | X |  |  |  |  |  |
| PARAGUAY                   |  | X |  |  |  |  |  |
| PEOPLE'S REPUBLIC OF CHINA |  | X |  |  |  |  |  |
| PERU                       |  | X |  |  |  |  |  |
| PHILIPPINES                |  | X |  |  |  |  |  |

|             |  |   |  |  |  |  |  |
|-------------|--|---|--|--|--|--|--|
| POLAND      |  | X |  |  |  |  |  |
| PORTUGAL    |  | X |  |  |  |  |  |
| PUERTO RICO |  | X |  |  |  |  |  |
| REUNION     |  | X |  |  |  |  |  |
| ROMANIA     |  | X |  |  |  |  |  |

|                        |  |   |  |  |  |  |  |
|------------------------|--|---|--|--|--|--|--|
| SAMOA ISLANDS          |  | X |  |  |  |  |  |
| SINGAPORE              |  | X |  |  |  |  |  |
| SOUTH AFRICA           |  | X |  |  |  |  |  |
| SPAIN                  |  | X |  |  |  |  |  |
| ST. PIERRE ET MIQUELON |  | X |  |  |  |  |  |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                     | E | I | B | S | A | R | W |
|---------------------|---|---|---|---|---|---|---|
| SURINAM             |   | X |   |   |   |   |   |
| SWEDEN              |   | X |   |   |   |   |   |
| SWITZERLAND         |   | X |   |   |   |   |   |
| TAIWAN              |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO |   | X |   |   |   |   |   |

|                                     |  |   |  |  |  |  |  |
|-------------------------------------|--|---|--|--|--|--|--|
| TUNISIA                             |  | X |  |  |  |  |  |
| UNION OF SOVIET SOCIALIST REPUBLICS |  | X |  |  |  |  |  |
| UNITED STATES                       |  | X |  |  |  |  |  |
| URUGUAY                             |  | X |  |  |  |  |  |
| VENEZUELA                           |  | X |  |  |  |  |  |

|            |  |   |  |  |  |  |  |
|------------|--|---|--|--|--|--|--|
| WALES      |  | X |  |  |  |  |  |
| YUGOSLAVIA |  | X |  |  |  |  |  |
| ZIMBABWE   |  | X |  |  |  |  |  |

PRODUCTS EXPORTED:  
MOTION PICTURE FILM SOLD TO CONSIGNEE, EXPOSED

FELL-FAB INTERNATIONAL INC. TEL: 416-560-9230

2343 BARTON ST. E., HAMILTON, ONT., L8H2W8

P.O. BOX 3303 STN. "C", HAMILTON, ONT., L8H7L6

MAIN CONTACT: MR. GLEN FELL

FAX: 416-560-9846 TLX/ANSBK: 061-8673

YEARS IN INTERNATIONAL TRADE: 28 REPORTED: AUG/1989

TOTAL STAFF: 100-249 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$10,000-24,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| AUSTRALIA |   | X |   |   |   |   |   |
| AUSTRIA   |   | X |   |   |   |   |   |
| BARBADOS  |   | X |   |   |   |   |   |
| BELGIUM   |   | X |   |   |   |   |   |
| BERMUDA   |   | X |   |   |   |   |   |

|              |  |   |  |  |  |  |   |
|--------------|--|---|--|--|--|--|---|
| BULGARIA     |  | X |  |  |  |  | X |
| BURKINA FASO |  | X |  |  |  |  |   |
| COLOMBIA     |  | X |  |  |  |  |   |
| COSTA RICA   |  | X |  |  |  |  |   |
| CUBA         |  | X |  |  |  |  |   |

|                    |   |   |  |  |   |  |   |
|--------------------|---|---|--|--|---|--|---|
| CZECHOSLOVAKIA     |   | X |  |  |   |  |   |
| DENMARK            |   | X |  |  |   |  | X |
| DOMINICAN REPUBLIC | X |   |  |  |   |  |   |
| EL SALVADOR        |   | X |  |  |   |  |   |
| ENGLAND            | X |   |  |  | X |  | X |

|               |   |   |  |   |  |  |   |
|---------------|---|---|--|---|--|--|---|
| FIJI          |   | X |  |   |  |  |   |
| FINLAND       |   | X |  |   |  |  | X |
| FRANCE        |   | X |  |   |  |  |   |
| GERMANY, WEST |   | X |  | X |  |  |   |
| GHANA         | X |   |  |   |  |  | X |

|           |  |   |   |  |  |  |   |
|-----------|--|---|---|--|--|--|---|
| GUAM      |  | X |   |  |  |  |   |
| GUATEMALA |  | X |   |  |  |  |   |
| HAITI     |  | X |   |  |  |  |   |
| HONDURAS  |  | X |   |  |  |  |   |
| HONG KONG |  | X | X |  |  |  | X |

|           |   |   |  |  |   |  |   |
|-----------|---|---|--|--|---|--|---|
| HUNGARY   |   | X |  |  |   |  | X |
| ICELAND   |   | X |  |  |   |  | X |
| INDIA     |   | X |  |  |   |  |   |
| INDONESIA |   | X |  |  |   |  |   |
| IRELAND   | X |   |  |  | X |  |   |

|             |  |   |   |  |  |  |   |
|-------------|--|---|---|--|--|--|---|
| IVORY COAST |  | X |   |  |  |  |   |
| JAPAN       |  | X |   |  |  |  |   |
| MALAYSIA    |  | X |   |  |  |  | X |
| MEXICO      |  | X |   |  |  |  |   |
| NETHERLANDS |  | X | X |  |  |  |   |

|               |  |   |  |  |  |  |   |
|---------------|--|---|--|--|--|--|---|
| NEW CALEDONIA |  | X |  |  |  |  |   |
| NEW ZEALAND   |  | X |  |  |  |  |   |
| NICARAGUA     |  | X |  |  |  |  |   |
| NIGER         |  | X |  |  |  |  |   |
| NORWAY        |  |   |  |  |  |  | X |

|                            |   |   |  |  |   |  |  |
|----------------------------|---|---|--|--|---|--|--|
| PANAMA                     |   | X |  |  |   |  |  |
| PAPUA NEW GUINEA           |   | X |  |  |   |  |  |
| PEOPLE'S REPUBLIC OF CHINA |   | X |  |  |   |  |  |
| PHILIPPINES                | X |   |  |  | X |  |  |
| POLAND                     |   | X |  |  |   |  |  |

|                      |   |   |  |  |  |  |  |
|----------------------|---|---|--|--|--|--|--|
| PUERTO RICO          | X |   |  |  |  |  |  |
| REPUBLIC OF CAMEROON |   | X |  |  |  |  |  |
| ROMANIA              |   | X |  |  |  |  |  |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| SAMOA ISLANDS |   | X |   |   |   |   |   |
| SCOTLAND      | X |   |   |   |   |   |   |
| SENEGAL       |   | X |   |   |   |   |   |
| SIERRA LEONE  |   | X |   |   |   |   |   |
| SINGAPORE     | X |   |   |   |   |   |   |

|                        |  |   |   |  |  |  |   |
|------------------------|--|---|---|--|--|--|---|
| SOLOMON ISLANDS        |  | X |   |  |  |  |   |
| SPAIN                  |  | X | X |  |  |  |   |
| ST. PIERRE ET MIQUELON |  | X |   |  |  |  |   |
| SWEDEN                 |  |   |   |  |  |  | X |
| TAHITI                 |  | X |   |  |  |  |   |

|                     |   |   |   |  |  |  |   |
|---------------------|---|---|---|--|--|--|---|
| TASMANIA            |   | X |   |  |  |  |   |
| THAILAND            |   | X | X |  |  |  | X |
| TOGO                |   | X |   |  |  |  |   |
| TONGA               |   | X |   |  |  |  |   |
| TRINIDAD AND TOBAGO | X |   |   |  |  |  |   |

|                                     |   |   |   |   |  |  |   |
|-------------------------------------|---|---|---|---|--|--|---|
| UNION OF SOVIET SOCIALIST REPUBLICS |   |   |   |   |  |  | X |
| UNITED STATES                       | X |   | X | X |  |  |   |
| VENEZUELA                           |   | X |   |   |  |  |   |
| VIRGIN ISLANDS                      |   | X |   |   |  |  |   |
| YUGOSLAVIA                          |   | X |   |   |  |  | X |

## PRODUCTS EXPORTED:

AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
SHIPPING AND DISTRIB CONT, PLASTIC, & PTS NES  
SHIPPING AND DISTRIBUTION CONTAINERS, TEXTILE  
TEXTILE END PRODUCTS NES

FIRST CANADIAN CONNECTIONS MCTG. CORP. TEL: 604-372-9658

#3 - 929 LAVAL CRES., KAMLOOPS, B.C., V2C5P4

MAIN CONTACT: MR. LYLE ANDERSON

FAX: 604-372-3883 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 1 REPORTED: OCT/1989

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 3 TRADE STAFF: 3

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES: CONSOLIDATION  
FINANCING ARRANGEMENTS, GENERAL

AREA OF SPECIALTIES: FREIGHT FORWARDING  
COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: FINISHED/SEMI-FINISHED GOODS TRADING  
AD HOC ARRANGEMENTS WITH TRADING HOUSES

INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              |   | X |   |   |   |   |   |
| AUSTRALIA              |   | X |   |   |   |   |   |
| BAHAMAS                |   | X |   |   |   |   |   |
| BERMUDA                |   | X |   |   |   |   |   |

|           |   |   |   |  |  |  |   |
|-----------|---|---|---|--|--|--|---|
| BRAZIL    |   | X | X |  |  |  |   |
| ENGLAND   | X |   |   |  |  |  |   |
| HONG KONG | X |   |   |  |  |  | X |
| INDIA     |   | X |   |  |  |  |   |
| JAMAICA   |   | X |   |  |  |  |   |

|          |   |   |  |  |  |  |  |
|----------|---|---|--|--|--|--|--|
| JAPAN    |   | X |  |  |  |  |  |
| KENYA    |   | X |  |  |  |  |  |
| KUWAIT   | X |   |  |  |  |  |  |
| PAKISTAN |   | X |  |  |  |  |  |
| PANAMA   |   | X |  |  |  |  |  |

|                                     |   |   |  |  |  |  |   |
|-------------------------------------|---|---|--|--|--|--|---|
| PEOPLE'S REPUBLIC OF CHINA          |   | X |  |  |  |  |   |
| PHILIPPINES                         |   | X |  |  |  |  |   |
| SAUDI ARABIA                        |   | X |  |  |  |  |   |
| TAIWAN                              | X |   |  |  |  |  | X |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |  |  |  |  |   |

|               |   |   |  |  |  |  |   |
|---------------|---|---|--|--|--|--|---|
| UNITED STATES | X | X |  |  |  |  | X |
|---------------|---|---|--|--|--|--|---|

## PRODUCTS EXPORTED:

DIMENSION-SAWN STOCK  
GENERAL PURPOSE INDUSTRIAL MACHY & PARTS NES  
MILLWORK NES  
NOVELTIES AND ART GOODS NES  
SAFETY AND LIFE SAVING EQUIPMENT NES

FIRST MCCARTHY CAPITAL CORPORATION TEL: 416-480-1866

734 AVENUE RD. 2ND FLOOR, TORONTO, ONT., M5P2K1

MAIN CONTACT: MR. CORMAC MCCARTHY

FAX: 416-480-1866 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 1 REPORTED: MAR/1990

TOTAL STAFF: TRADE STAFF: 2

ANNUAL SALES \$000:

PARENT COUNTRY: CANADA

LANGUAGES: CHINESE

ENGLISH

FRENCH

AUXILIARY SERVICES: FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ALGERIA   |   | X |   |   |   |   |   |
| ANGOLA    |   | X |   |   |   |   |   |
| ARGENTINA |   | X |   |   |   |   |   |
| ARUBA     |   | X |   |   |   |   |   |
| AUSTRALIA |   | X |   |   |   |   |   |

|          |  |   |  |  |  |  |  |
|----------|--|---|--|--|--|--|--|
| AUSTRIA  |  | X |  |  |  |  |  |
| BAHAMAS  |  | X |  |  |  |  |  |
| BARBADOS |  | X |  |  |  |  |  |
| BELGIUM  |  | X |  |  |  |  |  |
| BELIZE   |  | X |  |  |  |  |  |

|            |  |   |   |  |  |  |  |
|------------|--|---|---|--|--|--|--|
| BERMUDA    |  | X |   |  |  |  |  |
| BRAZIL     |  | X | X |  |  |  |  |
| BRUNEI     |  | X |   |  |  |  |  |
| CHILE      |  | X |   |  |  |  |  |
| COSTA RICA |  | X |   |  |  |  |  |

|                    |  |   |  |  |  |  |  |
|--------------------|--|---|--|--|--|--|--|
| CZECHOSLOVAKIA     |  | X |  |  |  |  |  |
| DENMARK            |  | X |  |  |  |  |  |
| DOMINICAN REPUBLIC |  | X |  |  |  |  |  |
| ECUADOR            |  | X |  |  |  |  |  |
| ENGLAND            |  | X |  |  |  |  |  |

|               |  |   |  |  |  |  |  |
|---------------|--|---|--|--|--|--|--|
| FIJI          |  | X |  |  |  |  |  |
| FINLAND       |  | X |  |  |  |  |  |
| FRANCE        |  | X |  |  |  |  |  |
| GERMANY, EAST |  | X |  |  |  |  |  |
| GERMANY, WEST |  | X |  |  |  |  |  |

|           |   |   |   |   |  |  |   |
|-----------|---|---|---|---|--|--|---|
| GHANA     |   | X |   |   |  |  |   |
| GIBRALTAR |   | X |   |   |  |  |   |
| HONG KONG | X |   |   | X |  |  | X |
| HUNGARY   |   | X |   |   |  |  |   |
| INDIA     |   | X | X |   |  |  |   |

|             |  |   |  |  |  |  |  |
|-------------|--|---|--|--|--|--|--|
| INDONESIA   |  | X |  |  |  |  |  |
| IRELAND     |  | X |  |  |  |  |  |
| ITALY       |  | X |  |  |  |  |  |
| IVORY COAST |  | X |  |  |  |  |  |
| JAMAICA     |  | X |  |  |  |  |  |

|                              |   |   |  |  |  |  |   |
|------------------------------|---|---|--|--|--|--|---|
| JAPAN                        |   | X |  |  |  |  |   |
| KENYA                        |   | X |  |  |  |  |   |
| KOREA, SOUTH                 |   | X |  |  |  |  |   |
| LEEMARD AND WINDWARD ISLANDS | X |   |  |  |  |  | X |
| LESOTHO                      |   | X |  |  |  |  |   |

|             |  |   |  |  |  |  |  |
|-------------|--|---|--|--|--|--|--|
| LIBYA       |  | X |  |  |  |  |  |
| MALAYSIA    |  | X |  |  |  |  |  |
| MEXICO      |  | X |  |  |  |  |  |
| NAMIBIA     |  | X |  |  |  |  |  |
| NETHERLANDS |  | X |  |  |  |  |  |

|             |  |   |   |   |  |  |   |
|-------------|--|---|---|---|--|--|---|
| NEW ZEALAND |  | X |   |   |  |  |   |
| NICARAGUA   |  |   |   |   |  |  | X |
| NIGERIA     |  |   |   | X |  |  |   |
| NORWAY      |  | X |   |   |  |  |   |
| PAKISTAN    |  | X | X |   |  |  |   |

|                            |   |   |  |   |  |  |   |
|----------------------------|---|---|--|---|--|--|---|
| PANAMA                     |   |   |  | X |  |  |   |
| PARAGUAY                   |   | X |  |   |  |  |   |
| PEOPLE'S REPUBLIC OF CHINA | X |   |  | X |  |  | X |
| PERU                       |   | X |  |   |  |  |   |
| PHILIPPINES                |   | X |  |   |  |  |   |

|                      |  |   |  |  |  |  |  |
|----------------------|--|---|--|--|--|--|--|
| POLAND               |  | X |  |  |  |  |  |
| PORTUGAL             |  | X |  |  |  |  |  |
| PUERTO RICO          |  | X |  |  |  |  |  |
| REPUBLIC OF CAMEROON |  | X |  |  |  |  |  |
| ROMANIA              |  | X |  |  |  |  |  |

|             |  |   |  |  |  |  |  |
|-------------|--|---|--|--|--|--|--|
| SCOTLAND    |  | X |  |  |  |  |  |
| SINGAPORE   |  | X |  |  |  |  |  |
| SPAIN       |  | X |  |  |  |  |  |
| SWEDEN      |  | X |  |  |  |  |  |
| SWITZERLAND |  | X |  |  |  |  |  |

|                                     |   |   |   |  |  |  |   |
|-------------------------------------|---|---|---|--|--|--|---|
| TAIWAN                              |   | X | X |  |  |  |   |
| TRINIDAD AND TOBAGO                 |   | X |   |  |  |  |   |
| UGANDA                              |   | X |   |  |  |  |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X | X |   |  |  |  | X |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| UNITED STATES  | X | X |   |   |   |   |   |
| URUGUAY        |   | X |   |   |   |   |   |
| VENEZUELA      |   | X |   |   |   |   |   |
| VIRGIN ISLANDS |   | X |   |   |   |   |   |
| WALES          |   | X |   |   |   |   |   |

|            |  |   |   |  |   |  |  |
|------------|--|---|---|--|---|--|--|
| YUGOSLAVIA |  | X | X |  | X |  |  |
| ZAIRE      |  | X |   |  |   |  |  |
| ZAMBIA     |  | X |   |  |   |  |  |

## PRODUCTS EXPORTED:

ALUMINUM AND ALUMINUM ALLOY SCRAP  
AVIATION TURBINE FUEL  
CEMENT NES  
COPPER SCRAP  
FERROSILICON  
GENERAL PURPOSE INDUSTRIAL MACHY & PARTS NES  
PETROLEUM PRODUCTS NES, EXCEPT CHEMICALS  
SODIUM HYDROXIDE, DRY  
SODIUM HYDROXIDE, LIQUID  
STEEL SCRAP

## FORALIX EXPORT CANADA INC.

245 AVENUE VICTORIA, SUITE 210, WESTMOUNT TEL: 514-273-9313

MAIN CONTACT: MR. FRANCOIS AKEL (QUEBEC), H322M6

FAX: 514-939-2385 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 7 REPORTED: SEP/1988

COUNTERTRADE ON OWN BEHALF: YES

TOTAL STAFF: 5-9 TRADE STAFF: 4

ANNUAL SALES \$000: \$50,000+

PARENT COUNTRY: CANADA

LANGUAGES: ARABIC

ENGLISH

FRENCH

AUXILIARY SERVICES: SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
EXPORT MANAGEMENT CO./DIV. OF CON. CO.  
INDEPENDENT TRADER

METHOD OF OPERATIONS: EXPORT MANAGEMENT CO./DIV. OF CON. CO.  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARUBA                  |   | X |   |   |   |   |   |
| AUSTRIA                |   | X |   |   |   |   |   |
| BAHAMAS                |   | X |   |   |   |   |   |

|                |  |   |  |  |  |  |  |
|----------------|--|---|--|--|--|--|--|
| BAHRAIN        |  | X |  |  |  |  |  |
| BARBADOS       |  | X |  |  |  |  |  |
| BERMUDA        |  | X |  |  |  |  |  |
| BONAIRE        |  | X |  |  |  |  |  |
| CAYMAN ISLANDS |  | X |  |  |  |  |  |

|                    |  |   |  |  |  |  |  |
|--------------------|--|---|--|--|--|--|--|
| COSTA RICA         |  | X |  |  |  |  |  |
| CUBA               |  | X |  |  |  |  |  |
| CURACAO            |  | X |  |  |  |  |  |
| CYPRUS             |  | X |  |  |  |  |  |
| DOMINICAN REPUBLIC |  | X |  |  |  |  |  |

|               |  |   |  |  |  |  |  |
|---------------|--|---|--|--|--|--|--|
| ENGLAND       |  | X |  |  |  |  |  |
| FRANCE        |  | X |  |  |  |  |  |
| GERMANY, WEST |  | X |  |  |  |  |  |
| GREECE        |  | X |  |  |  |  |  |
| HAITI         |  | X |  |  |  |  |  |

|           |  |   |  |  |  |  |  |
|-----------|--|---|--|--|--|--|--|
| HONG KONG |  | X |  |  |  |  |  |
| IRAN      |  | X |  |  |  |  |  |
| IRAQ      |  | X |  |  |  |  |  |
| JAMAICA   |  | X |  |  |  |  |  |
| JAPAN     |  | X |  |  |  |  |  |

|                              |  |   |  |  |  |  |  |
|------------------------------|--|---|--|--|--|--|--|
| JORDAN                       |  | X |  |  |  |  |  |
| KUWAIT                       |  | X |  |  |  |  |  |
| LEBANON                      |  | X |  |  |  |  |  |
| LEEWARD AND WINDWARD ISLANDS |  | X |  |  |  |  |  |
| LIBYA                        |  | X |  |  |  |  |  |

|              |  |   |  |  |  |  |  |
|--------------|--|---|--|--|--|--|--|
| MOROCCO      |  | X |  |  |  |  |  |
| OMAN         |  | X |  |  |  |  |  |
| PUERTO RICO  |  | X |  |  |  |  |  |
| QATAR        |  | X |  |  |  |  |  |
| SAUDI ARABIA |  | X |  |  |  |  |  |

|                     |  |   |  |  |  |  |  |
|---------------------|--|---|--|--|--|--|--|
| SCOTLAND            |  | X |  |  |  |  |  |
| SPAIN               |  | X |  |  |  |  |  |
| SUDAN               |  | X |  |  |  |  |  |
| SYRIA               |  | X |  |  |  |  |  |
| TRINIDAD AND TOBAGO |  | X |  |  |  |  |  |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| TUNISIA                  |   | X |   |   |   |   |   |
| TURKEY                   |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES     |   | X |   |   |   |   |   |
| UNITED STATES            |   | X |   |   |   |   |   |

|                |  |   |  |  |  |  |  |
|----------------|--|---|--|--|--|--|--|
| VIRGIN ISLANDS |  | X |  |  |  |  |  |
| YEMEN, SOUTH   |  | X |  |  |  |  |  |

## PRODUCTS EXPORTED:

LUMBER, DOMESTIC HARDWOODS NES  
LUMBER, FIR NES  
LUMBER, OAK  
LUMBER, PINE NES  
LUMBER, SPRUCE

## FOREXPORT INC.

1870 RUE SHEPPARD, SILLERY, QUEBEC, G1S1K9

MAIN CONTACT: M. J.M. RODRIGUE

FAX: TLX/ANSBK: 051-3089

YEARS IN INTERNATIONAL TRADE: 7 REPORTED: AUG/1989

TOTAL STAFF: 2 TRADE STAFF:

ANNUAL SALES \$000: \$5,000-9,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

AUXILIARY SERVICES: CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   | X |
| CUBA                   |   | X |   |   |   |   |   |
| ENGLAND                |   | X |   |   |   |   | X |
| FRANCE                 |   | X |   |   |   |   | X |

|         |  |   |  |  |  |  |   |
|---------|--|---|--|--|--|--|---|
| INDIA   |  | X |  |  |  |  |   |
| IRAN    |  | X |  |  |  |  |   |
| IRAQ    |  | X |  |  |  |  |   |
| IRELAND |  | X |  |  |  |  | X |
| ISRAEL  |  | X |  |  |  |  |   |

|         |  |   |  |  |  |  |   |
|---------|--|---|--|--|--|--|---|
| ITALY   |  | X |  |  |  |  | X |
| JAPAN   |  | X |  |  |  |  |   |
| KUWAIT  |  | X |  |  |  |  |   |
| LEBANON |  | X |  |  |  |  |   |
| LIBYA   |  | X |  |  |  |  |   |

|                            |  |   |  |  |  |  |  |
|----------------------------|--|---|--|--|--|--|--|
| MOROCCO                    |  | X |  |  |  |  |  |
| NETHERLANDS                |  | X |  |  |  |  |  |
| PEOPLE'S REPUBLIC OF CHINA |  | X |  |  |  |  |  |
| PUERTO RICO                |  | X |  |  |  |  |  |
| SAUDI ARABIA               |  | X |  |  |  |  |  |

|                      |  |   |  |  |  |  |  |
|----------------------|--|---|--|--|--|--|--|
| TUNISIA              |  | X |  |  |  |  |  |
| TURKEY               |  | X |  |  |  |  |  |
| UNITED ARAB EMIRATES |  | X |  |  |  |  |  |

## PRODUCTS EXPORTED:

LUMBER, FIR NES  
LUMBER, PINE NES  
LUMBER, SPRUCE  
PARTICLE BOARD /RECONSTITUTED WOOD BOARD/

## FORT LUMBER CO. INC.

TEL: 514-658-1922

3 COOPER CRES., CHAMBLY, QUE., J3L2H9

MAIN CONTACT: MR. WALLACE G. PHILLIPS

FAX: TLX/ANSBK: 05-267452/FORTLUM

YEARS IN INTERNATIONAL TRADE: 22 REPORTED: MAY/1989

TOTAL STAFF: 2 TRADE STAFF: 1

ANNUAL SALES \$000: \$500-999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|          | E | I | B | S | A | R | W |
|----------|---|---|---|---|---|---|---|
| BAHAMAS  |   | X |   |   |   |   |   |
| BARBADOS |   | X |   |   |   |   |   |
| BERMUDA  |   | X |   |   |   |   |   |
| CUBA     |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                               | E | I | B | S | A | R | W |
|-----------------------------------------------|---|---|---|---|---|---|---|
| ENGLAND                                       | X |   |   |   |   |   |   |
| FRANCE                                        |   | X |   |   |   |   |   |
| GREECE                                        | X |   |   |   |   |   |   |
| IRELAND                                       |   | X |   |   |   |   |   |
| SCOTLAND                                      | X |   |   |   |   |   |   |
| SPAIN                                         |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                           |   | X |   |   |   |   |   |
| UNITED STATES                                 | X |   |   |   |   |   |   |
| VIRGIN ISLANDS                                |   | X |   |   |   |   |   |
| PRODUCTS EXPORTED:                            |   |   |   |   |   |   |   |
| LUMBER, ASH                                   |   |   |   |   |   |   |   |
| LUMBER, CEDAR                                 |   |   |   |   |   |   |   |
| LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING |   |   |   |   |   |   |   |
| LUMBER, DOMESTIC HARDWOODS NES                |   |   |   |   |   |   |   |
| LUMBER, DOUGLAS FIR                           |   |   |   |   |   |   |   |
| LUMBER, FIR NES                               |   |   |   |   |   |   |   |
| LUMBER, HEMLOCK                               |   |   |   |   |   |   |   |
| LUMBER, MAHOGANY                              |   |   |   |   |   |   |   |
| LUMBER, OAK                                   |   |   |   |   |   |   |   |
| LUMBER, PINE NES                              |   |   |   |   |   |   |   |
| LUMBER, PINE, SOUTHERN AND SUGAR              |   |   |   |   |   |   |   |
| LUMBER, PONDEROSA PINE                        |   |   |   |   |   |   |   |
| LUMBER, POPLAR, ASPEN AND COTTONWOOD          |   |   |   |   |   |   |   |
| LUMBER, REDWOOD                               |   |   |   |   |   |   |   |
| LUMBER, SPRUCE                                |   |   |   |   |   |   |   |
| LUMBER, WALNUT                                |   |   |   |   |   |   |   |
| LUMBER, WESTERN LARCH                         |   |   |   |   |   |   |   |

FRANK ROBY EXPORTING CO. TEL: 514-672-5528

725 LOGAN ST., ST. LAMBERT, QUEBEC, J4P1K7  
 MAIN CONTACT: MR. R.A. BROUSSEAU  
 FAX: 514-849-1575 TLX/AMSBK: 055-60440/KB/DRJ MTL  
 YEARS IN INTERNATIONAL TRADE: 28 REPORTED: MAR/1990  
 TOTAL STAFF: 3 TRADE STAFF: 3  
 ANNUAL SALES \$000: \$200-499  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 FRENCH  
 SPANISH

AUXILIARY SERVICES: CONSULTING  
 DOCUMENTATION  
 FREIGHT FORWARDING  
 OTHER

AREA OF SPECIALTIES: OTHER  
 FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN              |   | X |   |   |   |   |   |
| ALBANIA                  |   | X |   |   |   |   |   |
| ALGERIA                  |   | X |   |   |   |   |   |
| ANDORRA                  |   | X |   |   |   |   |   |
| ANGOLA                   |   | X |   |   |   |   |   |
| ANTARCTICA               |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT   | X | X |   |   |   |   | X |
| ARGENTINA                |   | X |   |   |   |   |   |
| ARUBA                    |   | X |   |   |   |   |   |
| AUSTRALIA                | X |   |   |   |   |   |   |
| AUSTRIA                  |   | X |   |   |   |   |   |
| AZORES                   |   | X |   |   |   |   |   |
| BAHAMAS                  |   | X |   |   |   |   |   |
| BAHRAIN                  |   | X |   |   |   |   |   |
| BANGLADESH               |   | X |   |   |   |   |   |
| BARBADOS                 |   | X |   |   |   |   |   |
| BELGIUM                  |   | X |   |   |   |   |   |
| BELIZE                   |   | X |   |   |   |   |   |
| BENIN                    |   | X |   |   |   |   |   |
| BERMUDA                  |   | X |   |   |   |   |   |
| BHUTAN                   |   | X |   |   |   |   |   |
| BOLIVIA                  |   | X |   |   |   |   |   |
| BOONAIRE                 |   | X |   |   |   |   |   |
| BOTSWANA                 |   | X |   |   |   |   |   |
| BRAZIL                   |   | X |   |   |   |   |   |
| BRUNEI                   |   | X |   |   |   |   |   |
| BULGARIA                 |   | X |   |   |   |   |   |
| BURKINA FASO             |   | X |   |   |   |   |   |
| BURMA                    |   | X |   |   |   |   |   |
| BURUNDI                  |   | X |   |   |   |   |   |
| CANARY ISLANDS           |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS       |   | X |   |   |   |   |   |
| CAYMAN ISLANDS           |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |
| CHAD                     |   | X |   |   |   |   |   |
| CHILE                    |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| COLOMBIA                     |   | X |   |   |   |   |   |
| CONGO                        |   | X |   |   |   |   |   |
| COOK ISLANDS                 |   | X |   |   |   |   |   |
| COSTA RICA                   |   | X |   |   |   |   |   |
| CUBA                         |   | X |   |   |   |   |   |
| CURACAO                      |   | X |   |   |   |   |   |
| CYPRUS                       |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA               |   | X |   |   |   |   |   |
| DENMARK                      |   | X |   |   |   |   |   |
| DJIBOUTI                     |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC           |   | X |   |   |   |   |   |
| ECUADOR                      | X |   |   |   |   |   |   |
| EL SALVADOR                  |   | X |   |   |   |   |   |
| ENGLAND                      |   | X |   |   |   |   |   |
| FALKLAND ISLANDS             |   | X |   |   |   |   |   |
| FIJI                         |   | X |   |   |   |   |   |
| FINLAND                      |   | X |   |   |   |   |   |
| FRANCE                       |   | X |   |   |   |   |   |
| FRENCH GUIANA                |   | X |   |   |   |   |   |
| GABON                        |   | X |   |   |   |   |   |
| GAMBIA                       |   | X |   |   |   |   |   |
| GERMANY, EAST                |   | X |   |   |   |   |   |
| GERMANY, WEST                |   | X |   |   |   |   |   |
| GHANA                        |   | X |   |   |   |   |   |
| GIBRALTAR                    |   | X |   |   |   |   |   |
| GREECE                       |   | X |   |   |   |   |   |
| GREENLAND                    |   | X |   |   |   |   |   |
| GUAM                         |   | X |   |   |   |   |   |
| GUATEMALA                    |   | X |   |   |   |   |   |
| GUINEA                       |   | X |   |   |   |   |   |
| GUINEA-BISSAU                |   | X |   |   |   |   |   |
| GUYANA                       |   | X |   |   |   |   |   |
| HAITI                        |   | X |   |   |   |   |   |
| HONDURAS                     |   | X |   |   |   |   |   |
| HONG KONG                    | X |   |   |   |   |   |   |
| HUNGARY                      |   | X |   |   |   |   |   |
| ICELAND                      |   | X |   |   |   |   |   |
| INDIA                        |   | X |   |   |   |   |   |
| INDONESIA                    |   | X |   |   |   |   |   |
| IRAN                         |   | X |   |   |   |   |   |
| IRAQ                         |   | X |   |   |   |   |   |
| IRELAND                      |   | X |   |   |   |   |   |
| ISRAEL                       |   | X |   |   |   |   |   |
| ITALY                        |   | X |   |   |   |   |   |
| IVORY COAST                  |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| JAPAN                        |   | X |   |   |   |   |   |
| JORDAN                       |   | X |   |   |   |   |   |
| KAMPUCHEA                    |   | X |   |   |   |   |   |
| KENYA                        |   | X |   |   |   |   |   |
| KOREA, SOUTH                 |   | X |   |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LAOS                         |   | X |   |   |   |   |   |
| LEBANON                      |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| LESOTHO                      |   | X |   |   |   |   |   |
| LIBERIA                      |   | X |   |   |   |   |   |
| LIBYA                        |   | X |   |   |   |   |   |
| LIECHTENSTEIN                |   | X |   |   |   |   |   |
| LUXEMBOURG                   |   | X |   |   |   |   |   |
| MACAU                        |   | X |   |   |   |   |   |
| MADAGASCAR                   |   | X |   |   |   |   |   |
| MALEI                        |   | X |   |   |   |   |   |
| MALAYSIA                     |   | X |   |   |   |   |   |
| MALI                         |   | X |   |   |   |   |   |
| MALTA                        |   | X |   |   |   |   |   |
| MAURITANIA                   |   | X |   |   |   |   |   |
| MAURITIUS                    |   | X |   |   |   |   |   |
| MEXICO                       |   | X |   |   |   |   |   |
| MOROCCO                      |   | X |   |   |   |   |   |
| MOZAMBIQUE                   |   | X |   |   |   |   |   |
| NEPAL                        |   | X |   |   |   |   |   |
| NETHERLANDS                  |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| NEW ZEALAND                         | X |   |   |   |   |   |   |
| NICARAGUA                           | X |   |   |   |   |   |   |
| NIGER                               | X |   |   |   |   |   |   |
| NIGERIA                             | X |   |   |   |   |   |   |
| NORWAY                              | X |   |   |   |   |   |   |
| OMAN                                | X |   |   |   |   |   |   |
| PAKISTAN                            | X |   |   |   |   |   |   |
| PANAMA                              | X |   |   |   |   |   |   |
| PAPUA NEW GUINEA                    | X |   |   |   |   |   |   |
| PARAGUAY                            | X |   |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          | X |   |   |   |   |   |   |
| PERU                                | X |   |   |   |   |   |   |
| PHILIPPINES                         | X |   |   |   |   |   |   |
| POLAND                              | X |   |   |   |   |   |   |
| PORTUGAL                            | X |   |   |   |   |   |   |
| PUERTO RICO                         | X |   |   |   |   |   |   |
| QATAR                               | X |   |   |   |   |   |   |
| REPUBLIC OF CAMEROON                | X |   |   |   |   |   |   |
| REUNION                             | X |   |   |   |   |   |   |
| ROMANIA                             | X |   |   |   |   |   |   |
| RWANDA                              | X |   |   |   |   |   |   |
| SAMOA ISLANDS                       | X |   |   |   |   |   |   |
| SAUDI ARABIA                        | X |   |   |   |   |   |   |
| SCOTLAND                            | X |   |   |   |   |   |   |
| SENEGAL                             | X |   |   |   |   |   |   |
| SEYCHELLES                          | X |   |   |   |   |   |   |
| SIERRA LEONE                        | X |   |   |   |   |   |   |
| SINGAPORE                           | X |   |   |   |   |   |   |
| SOLOMON ISLANDS                     | X |   |   |   |   |   |   |
| SOMALIA REPUBLIC                    | X |   |   |   |   |   |   |
| SOUTH AFRICA                        | X |   |   |   |   |   |   |
| SPAIN                               | X |   |   |   |   |   |   |
| SRI LANKA                           | X |   |   |   |   |   |   |
| ST. PIERRE ET MIQUELON              | X |   |   |   |   |   |   |
| SUDAN                               | X |   |   |   |   |   |   |
| SURINAM                             | X |   |   |   |   |   |   |
| SWAZILAND                           | X |   |   |   |   |   |   |
| SWEDEN                              | X |   |   |   |   |   |   |
| SWITZERLAND                         | X |   |   |   |   |   |   |
| SYRIA                               | X |   |   |   |   |   |   |
| TAHITI                              | X |   |   |   |   |   |   |
| TAIWAN                              | X |   |   |   |   |   |   |
| TANZANIA                            | X |   |   |   |   |   |   |
| TASMANIA                            | X |   |   |   |   |   |   |
| THAILAND                            | X |   |   |   |   |   |   |
| TOGO                                | X |   |   |   |   |   |   |
| TONGA                               | X |   |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 | X |   |   |   |   |   |   |
| TUNISIA                             | X |   |   |   |   |   |   |
| TURKEY                              | X |   |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            | X |   |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            | X |   |   |   |   |   |   |
| UGANDA                              | X |   |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |   |   |   |   |
| UNITED ARAB EMIRATES                | X |   |   |   |   |   |   |
| UNITED STATES                       | X |   |   |   |   |   |   |
| URUGUAY                             | X |   |   |   |   |   |   |
| VENEZUELA                           | X |   |   |   |   |   |   |
| VIETNAM                             | X |   |   |   |   |   |   |
| VIRGIN ISLANDS                      | X |   |   |   |   |   |   |
| WALES                               | X |   |   |   |   |   |   |
| WESTERN SAHARA                      | X |   |   |   |   |   |   |
| YEMEN, SOUTH                        | X |   |   |   |   |   |   |
| YUGOSLAVIA                          | X |   |   |   |   |   |   |
| ZAIRE                               | X |   |   |   |   |   |   |
| ZAMBIA                              | X |   |   |   |   |   |   |
| ZIMBABWE                            | X |   |   |   |   |   |   |

## PRODUCTS EXPORTED:

ASBESTOS & ASBESTOS-CEMENT BASIC PRODUCTS NES  
ASBESTOS & ASBESTOS-CEMENT BLDG MATERIALS NES  
ASBESTOS CLOTH, DRYER FELTS & SMT, WOV/FELTED  
ASBESTOS PACKING  
BRAKE SYSTEM PARTS, MOTOR VEHICLE NES  
FIBROUS GLASS BASIC PRODUCTS  
FIRE FIGHTING EQUIPMENT AND PARTS NES  
GLASS FABRICS NES  
MISCELLANEOUS APPAREL NES  
WELDING APPARATUS, EQUIPMENT AND PARTS NES

## FREEMAN INTERNATIONAL TRADING INC.

TEL: 514-694-1464

219 BRUTON ST., BEACONSFIELD, QUE., H9W1N1

MAIN CONTACT: MR. HAROON R. CHAUDHRI

FAX: TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 3 REPORTED: DEC/1989

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 2 TRADE STAFF: 2

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ARABIC  
ENGLISH  
FRENCH  
PERSIAN  
SPANISH  
URDU

AUXILIARY SERVICES: CONSULTING  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING

METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ALGERIA                             |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT              |   | X |   |   |   |   |   |
| AUSTRALIA                           |   | X |   |   |   |   |   |
| AUSTRIA                             | X | X |   |   |   |   |   |
| BAHRAIN                             |   | X |   |   |   |   |   |
| BELGIUM                             | X | X |   |   |   |   |   |
| BRAZIL                              |   | X | X |   |   |   |   |
| BRUNEI                              |   | X |   |   |   |   |   |
| CANARY ISLANDS                      |   | X |   |   |   |   |   |
| CHILE                               |   | X | X |   |   |   |   |
| CZECHOSLOVAKIA                      |   | X |   |   |   |   |   |
| DENMARK                             | X | X |   |   |   |   |   |
| ECUADOR                             |   | X | X |   |   |   |   |
| ENGLAND                             | X | X |   |   |   |   |   |
| FINLAND                             |   | X |   |   |   |   |   |
| FRANCE                              | X | X |   |   |   |   | X |
| GERMANY, EAST                       |   | X |   |   |   |   |   |
| GERMANY, WEST                       | X | X |   |   |   |   |   |
| GREECE                              |   | X |   |   |   |   |   |
| HONG KONG                           | X | X |   |   |   |   |   |
| HUNGARY                             |   | X |   |   |   |   |   |
| ICELAND                             |   | X | X |   |   |   |   |
| INDIA                               |   | X | X |   |   |   |   |
| IRAN                                |   | X |   |   |   |   |   |
| IRAQ                                |   | X |   |   |   |   |   |
| ISRAEL                              |   | X |   |   |   |   |   |
| ITALY                               | X | X |   |   |   |   |   |
| IVORY COAST                         |   | X |   |   |   |   |   |
| JAPAN                               | X | X | X |   |   |   |   |
| JORDAN                              |   | X |   |   |   |   |   |
| KOREA, SOUTH                        | X | X |   |   |   |   |   |
| KUWAIT                              |   | X |   |   |   |   |   |
| MALAYSIA                            |   | X |   |   |   |   |   |
| MALTA                               |   | X |   |   |   |   |   |
| MEXICO                              |   | X |   |   |   |   |   |
| NETHERLANDS                         | X | X |   |   |   |   |   |
| NIGERIA                             |   | X |   |   |   |   |   |
| NORWAY                              |   | X | X |   |   |   |   |
| OMAN                                |   | X |   |   |   |   |   |
| PAKISTAN                            | X | X | X |   |   |   | X |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| QATAR                               |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   |   |   |   |   |
| SINGAPORE                           |   | X |   |   |   |   |   |
| SPAIN                               | X | X |   |   |   |   |   |
| SWEDEN                              | X | X |   |   |   |   |   |
| SWITZERLAND                         | X | X |   |   |   |   |   |
| SYRIA                               |   | X |   |   |   |   |   |
| TAIWAN                              | X | X |   |   |   |   |   |
| TOGO                                |   | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       |   |   |   |   |   |   | X |

X  
CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                               | E | I | B | S | A | R | W |
|-----------------------------------------------|---|---|---|---|---|---|---|
| VENEZUELA                                     | X | X | X |   |   |   |   |
| YEMEN, SOUTH                                  | X |   |   |   |   |   |   |
| YUGOSLAVIA                                    | X |   |   |   |   |   |   |
| PRODUCTS EXPORTED:                            |   |   |   |   |   |   |   |
| BLUEBERRIES, FRESH                            |   |   |   |   |   |   |   |
| CATTLE NES                                    |   |   |   |   |   |   |   |
| COD, FRESH OR FROZEN                          |   |   |   |   |   |   |   |
| CONSTRUCTION & MICE MACHY, EQUIP & PARTS NES  |   |   |   |   |   |   |   |
| CORN (MAIZE) SEED                             |   |   |   |   |   |   |   |
| CORN, FRESH                                   |   |   |   |   |   |   |   |
| CRABS, FRESH OR FROZEN                        |   |   |   |   |   |   |   |
| CRUDE ANIMAL & FISHERY PRODUCTS, INEDIBLE NES |   |   |   |   |   |   |   |
| FANCY MEATS /EDIBLE OFFAL/, FRESH OR FROZEN   |   |   |   |   |   |   |   |
| FIRE FIGHTING EQUIPMENT AND PARTS NES         |   |   |   |   |   |   |   |
| FISHERY FOODS AND FEEDS NES                   |   |   |   |   |   |   |   |
| FLATFISH, FRESH OR FROZEN                     |   |   |   |   |   |   |   |
| FLAXSEED                                      |   |   |   |   |   |   |   |
| FRUITS AND BERRIES, FROZEN NES                |   |   |   |   |   |   |   |
| GRASS SEED NES                                |   |   |   |   |   |   |   |
| HALIBUT, FRESH OR FROZEN                      |   |   |   |   |   |   |   |
| LOBSTER, FRESH OR FROZEN                      |   |   |   |   |   |   |   |
| MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES  |   |   |   |   |   |   |   |
| METAL BEARING ORES, CONCENTRATES & SCRAP NES  |   |   |   |   |   |   |   |
| OIL SEEDS, OIL NUTS AND OIL KERNELS NES       |   |   |   |   |   |   |   |
| PARTS & ACCESS FOR RAILWAY ROLLING STOCK NES  |   |   |   |   |   |   |   |
| POULTRY FARM & APIARY MACHY, EQUIP & PTS NES  |   |   |   |   |   |   |   |
| SEA FISH, FRESH OR FROZEN NES                 |   |   |   |   |   |   |   |
| SLAUGHTERING & MEAT PACKING IND MACHY, & PTS  |   |   |   |   |   |   |   |
| STRUCTURAL SHAPES, STEEL, FABRICATED NES      |   |   |   |   |   |   |   |
| TALLOW                                        |   |   |   |   |   |   |   |
| VEGETABLES, FROZEN NES                        |   |   |   |   |   |   |   |

G. VAN KAM TRADING CO. LTD. TEL: 514-481-0247  
 4920 DE MAISONNEUVE W. #404, MONTREAL, QUEBEC, H3Z1N1  
 MAIN CONTACT: MR. GEORGE N. KAMPOURIS  
 FAX: TLX/ANSBK: 055-67169  
 YEARS IN INTERNATIONAL TRADE: 1 REPORTED: AUG/1989  
 QUEBEC ASSOCIATION OF EXPORT TRADING HOUSES MEMBER: YES  
 TOTAL STAFF: 4 TRADE STAFF: 2  
 ANNUAL SALES \$000: \$5,000-9,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 FRENCH  
 GREEK

AUXILIARY SERVICES: CONSULTING  
 DOCUMENTATION  
 FINANCING ARRANGEMENTS, GENERAL  
 FREIGHT FORWARDING  
 SHIPPING-INTERNATIONAL  
 AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
 COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| AUSTRALIA          | X | X |   |   |   |   |   |
| BAHRAIN            | X |   |   |   |   |   |   |
| BANGLADESH         | X |   |   |   |   |   |   |
| BELGIUM            | X | X |   |   |   |   |   |
| BRAZIL             | X |   |   |   |   |   |   |
| COSTA RICA         | X |   |   |   |   |   |   |
| CUBA               | X |   |   |   |   |   |   |
| DENMARK            | X |   |   |   |   |   |   |
| DOMINICAN REPUBLIC | X |   |   |   |   | X |   |
| ENGLAND            | X |   |   |   |   |   |   |
| FRANCE             | X |   |   |   |   |   |   |
| GERMANY, WEST      | X | X |   |   |   |   |   |
| GREECE             | X |   |   |   |   |   | X |
| HONDURAS           | X |   |   |   |   |   |   |
| HONG KONG          | X |   |   |   |   |   |   |
| ICELAND            | X |   |   |   |   |   |   |
| INDONESIA          | X |   |   |   |   |   |   |
| IRELAND            | X |   |   |   |   |   |   |
| ISRAEL             | X |   |   |   |   |   |   |
| ITALY              | X |   |   |   |   |   |   |
| JAPAN              | X | X | X |   |   |   |   |
| KOREA, SOUTH       | X | X | X |   |   |   | X |
| KUWAIT             | X | X |   |   |   |   |   |
| MALAYSIA           | X | X |   |   |   |   |   |
| MEXICO             | X | X |   |   |   |   |   |
| NETHERLANDS        | X | X |   |   |   |   |   |
| NEW ZEALAND        | X | X |   |   |   |   |   |
| OMAN               | X |   |   |   |   |   |   |
| PAKISTAN           | X |   |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| PANAMA                     | X |   |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA | X |   |   |   |   |   |   |
| PERU                       | X |   |   |   |   |   |   |
| PHILIPPINES                |   |   |   |   |   | X |   |
| PORTUGAL                   | X |   |   |   |   |   |   |
| QATAR                      | X |   |   |   |   |   |   |
| REPUBLIC OF CAMEROON       | X |   |   |   |   |   |   |
| SAUDI ARABIA               | X |   |   |   |   |   |   |
| SINGAPORE                  | X |   |   |   |   |   |   |
| SPAIN                      | X | X |   |   |   |   |   |
| TAIWAN                     | X | X |   |   |   |   |   |
| THAILAND                   | X | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO        | X |   |   |   |   |   |   |
| UNITED ARAB EMIRATES       | X | X | X |   |   |   |   |
| UNITED STATES              | X | X | X |   |   |   |   |

VENEZUELA  
 YUGOSLAVIA  
 PRODUCTS EXPORTED:  
 APPLES, CANNED, INCLUDING APPLESAUCE  
 APRICOTS, CANNED  
 ASPARAGUS, CANNED  
 BEANS, BAKED, CANNED  
 BEANS, CANNED NES  
 BEANS, DRIED NES  
 BEEF, FRESH OR FROZEN NES  
 BEEF, FROZEN, BONELESS  
 CARROTS, CANNED  
 CHEMICALLY MODIFIED OILS, FATS AND WAXES  
 CHICKENS, FRESH OR FROZEN, INCLUDING CUT-UP  
 CITRUS FRUITS, CND, INCL MIX OF CITRUS FRUITS  
 CORN, CANNED  
 FEED CONCENTRATES AND COMPLETE FEEDS NES  
 FOOD PREPARATIONS NES  
 GRASS SEED NES  
 HONEY  
 JAMS, JELLIES AND PRESERVES, CANNED  
 LAMB, FRESH OR FROZEN  
 LUMBER, DOMESTIC HARDWOODS NES  
 MEAT, FRESH OR FROZEN NES  
 MILK, CREAM, AND BY-PRODUCTS, POWDERED  
 MIXED FRUITS, CANNED NES  
 MUSHROOMS, CANNED  
 MUTTON, FRESH OR FROZEN NES  
 OLIVES, CANNED  
 PEACHES, CANNED  
 PEARS, CANNED  
 PEAS, DRIED NES  
 PIMENTOS, CANNED  
 PINEAPPLE, CANNED  
 PORK, FRESH OR FROZEN NES  
 POTATOES, CANNED  
 POULTRY, FRESH OR FROZEN NES  
 REFINED SUGAR, CANE AND BEET  
 REFINED SUGARS NES  
 SOUPS, SOUP MIXES AND BASES NES  
 SUGAR PREPARATIONS AND CONFECTIONERY NES  
 TOMATO JUICE, CANNED  
 TOMATO PASTE, CANNED  
 TOMATOES, CANNED NES  
 TURKEYS, FRESH OR FROZEN  
 VEAL, FRESH OR FROZEN  
 VEGETABLES AND VEGETABLE JUICES, CANNED NES  
 VEGETABLES, DRIED NES

G.A. PAPER INTERNATIONAL INC. TEL: 416-479-7500  
 102-327 RENFREW DR., MARKHAM, ONT., L3R9S8  
 MAIN CONTACT: MR. IBRAHIM EL-GAMMAL  
 FAX: 416-479-8714 TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 3 REPORTED: APR/1990  
 TOTAL STAFF: 4 TRADE STAFF: 4  
 ANNUAL SALES \$000: \$10,000-24,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ARABIC  
 ENGLISH

AUXILIARY SERVICES: DOCUMENTATION  
 SHIPPING-INTERNATIONAL  
 AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
 METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT | X | X | X |   |   |   | X |
| BRAZIL                 | X |   |   |   |   |   | X |
| CYPRUS                 |   |   |   |   |   |   |   |
| CZECHOSLOVAKIA         | X | X |   |   |   |   |   |
| FRANCE                 | X | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|         | E | I | B | S | A | R | W |
|---------|---|---|---|---|---|---|---|
| GREECE  | X | X |   |   |   |   |   |
| HUNGARY |   | X | X |   |   |   |   |
| IRAN    |   | X |   |   |   |   |   |
| IRAQ    |   | X |   |   |   |   |   |
| JORDAN  | X | X |   |   |   |   |   |

|              |   |   |  |  |  |  |   |
|--------------|---|---|--|--|--|--|---|
| KUWAIT       |   | X |  |  |  |  | X |
| SAUDI ARABIA | X | X |  |  |  |  | X |
| SUDAN        |   | X |  |  |  |  |   |
| SYRIA        | X | X |  |  |  |  |   |
| TURKEY       | X | X |  |  |  |  |   |

|                      |   |   |  |   |  |  |  |
|----------------------|---|---|--|---|--|--|--|
| UNITED ARAB EMIRATES | X | X |  |   |  |  |  |
| UNITED STATES        |   |   |  | X |  |  |  |
| YEMEN                |   | X |  |   |  |  |  |

## PRODUCTS EXPORTED:

CONVERTED PAPER NES  
LINER BOARD  
PAPER FOR PRINTING  
PULP, OTHER THAN WOOD PULP  
WRITING AND REPRODUCTION PAPER NES

## G.G. INTERNATIONAL

SEE... GARSÉN GARCÝ ENTERPRISES INC.

## G.K. SUN INTL. TRADING CO. LTD.

TEL: 514-364-5102

410 LAFLEUR ST., SUITE 33, LASALLE QUE., H8R3H6

MAIN CONTACT: MR. G.S. MALHANS

FAX: 514-367-5968 TLX/ANSBK: 055-60278

YEARS IN INTERNATIONAL TRADE: 2 REPORTED: JUL/1988

TOTAL STAFF: 4 TRADE STAFF: 2

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

HINDI

PANJABI

AUXILIARY SERVICES: CONSULTING

AREA OF SPECIALTIES: OTHER

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|            | E | I | B | S | A | R | W |
|------------|---|---|---|---|---|---|---|
| BANGLADESH |   | X |   |   |   |   |   |
| INDIA      | X |   |   | X |   |   |   |
| ITALY      |   |   | X |   |   |   | X |
| NEPAL      |   | X |   |   |   |   |   |
| PAKISTAN   |   | X |   |   |   |   |   |

|               |  |  |   |  |  |  |   |
|---------------|--|--|---|--|--|--|---|
| TAIWAN        |  |  | X |  |  |  |   |
| UNITED STATES |  |  | X |  |  |  | X |

## PRODUCTS EXPORTED:

BEAUTY AND BARBER SHOP EQUIPMENT AND PARTS  
PLASTICS MOULDING MACHINERY AND PARTS NES  
VACUUM PUMPS, FANS, BLOWERS AND PARTS

## G.L. PRODUCTS

SEE... GREG LUND PRODUCTS LIMITED

## GAMEX INTERNATIONAL INC.

SEE... TRADESULT/CANADA

## GARSÉN GARCÝ ENTERPRISES INC.

TEL: 613-521-3331

1990 LESLIE AVE., OTTAWA, ONT., K1H5M3

MAIN CONTACT: MR. TIM S. YAP

FAX: 613-521-6482

YEARS IN INTERNATIONAL TRADE: 2 REPORTED: AUG/1988

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 5-9 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: CHINESE

ENGLISH

FRENCH

INDONESIAN

AUXILIARY SERVICES: CONSULTING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

PROJECT IMPLEMENTING, PROJECT MANAGING

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES

AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| HONG KONG                  |   | X | X |   | X |   |   |
| INDONESIA                  |   | X |   |   | X |   |   |
| MALAYSIA                   |   | X |   |   | X |   | X |
| PEOPLE'S REPUBLIC OF CHINA | X | X |   |   | X |   | X |
| PHILIPPINES                | X |   |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| SINGAPORE |   | X |   |   |   |   |   |
| TAIWAN    |   | X |   |   |   |   | X |
| THAILAND  |   | X |   |   |   |   | X |

## PRODUCTS EXPORTED:

FEED CONCENTRATES AND COMPLETE FEEDS NES  
FERTILIZERS AND FERTILIZER MATERIALS NES  
FOOD PRODUCTS MACHINERY, EQUIPMENT & PTS NES  
PAPER MILL MACHINERY AND PARTS NES  
PULP MILL MACHINERY AND PARTS  
PULPWOOD

## GENERAL MERCHANTS INTERNATIONAL INC.

TEL: 403-435-8885

#200 9704-54TH AVENUE, EDMONTON, ALTA., T6E0A9

MAIN CONTACT: MR. RICHARD N. ZUKIWSKI

FAX: 403-437-4397

TLX/ANSBK: 037-2956

YEARS IN INTERNATIONAL TRADE: 2 REPORTED: DEC/1989

TOTAL STAFF: 3 TRADE STAFF: 3

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: CHINESE

ENGLISH

MANDARIN

UKRAINIAN

AUXILIARY SERVICES:

CONSOLIDATION

CONSULTING

DOCUMENTATION

FINANCING ARRANGEMENTS, GENERAL

FREIGHT FORWARDING

OTHER

SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES:

COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

OTHER

METHOD OF OPERATIONS:

AGENT FOR MFR/PRODUCER/PROCESSOR

EXPORT MANAGEMENT CO./DIV. OF CDN. CO.

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              |   | X |   |   |   |   |   |
| AUSTRALIA              | X | X |   |   |   |   |   |
| AUSTRIA                |   | X |   |   |   |   |   |
| BAHAMAS                |   | X |   |   |   |   |   |

|          |  |   |  |  |  |  |  |
|----------|--|---|--|--|--|--|--|
| BAHRAIN  |  | X |  |  |  |  |  |
| BARBADOS |  | X |  |  |  |  |  |
| BELGIUM  |  | X |  |  |  |  |  |
| BERMUDA  |  | X |  |  |  |  |  |
| BOLIVIA  |  | X |  |  |  |  |  |

|                |  |   |  |  |  |  |  |
|----------------|--|---|--|--|--|--|--|
| BONAIRE        |  | X |  |  |  |  |  |
| BRAZIL         |  | X |  |  |  |  |  |
| CANARY ISLANDS |  | X |  |  |  |  |  |
| CAYMAN ISLANDS |  | X |  |  |  |  |  |
| CHILE          |  | X |  |  |  |  |  |

|              |  |   |  |  |  |  |  |
|--------------|--|---|--|--|--|--|--|
| COLOMBIA     |  | X |  |  |  |  |  |
| COOK ISLANDS |  | X |  |  |  |  |  |
| COSTA RICA   |  | X |  |  |  |  |  |
| CUBA         |  | X |  |  |  |  |  |
| CURACAO      |  | X |  |  |  |  |  |

|                    |  |   |  |  |  |  |  |
|--------------------|--|---|--|--|--|--|--|
| CYPRUS             |  | X |  |  |  |  |  |
| CZECHOSLOVAKIA     |  | X |  |  |  |  |  |
| DENMARK            |  | X |  |  |  |  |  |
| DOMINICAN REPUBLIC |  | X |  |  |  |  |  |
| ECUADOR            |  | X |  |  |  |  |  |

|                  |  |   |  |  |  |  |  |
|------------------|--|---|--|--|--|--|--|
| ENGLAND          |  | X |  |  |  |  |  |
| FALKLAND ISLANDS |  | X |  |  |  |  |  |
| FIJI             |  | X |  |  |  |  |  |
| FINLAND          |  | X |  |  |  |  |  |
| FRANCE           |  | X |  |  |  |  |  |

|                  |  |   |  |  |  |  |  |
|------------------|--|---|--|--|--|--|--|
| FRENCH GUIANA    |  | X |  |  |  |  |  |
| FRENCH POLYNESIA |  | X |  |  |  |  |  |
| GERMANY, EAST    |  | X |  |  |  |  |  |
| GERMANY, WEST    |  | X |  |  |  |  |  |
| GIBRALTAR        |  | X |  |  |  |  |  |

|           |   |   |  |  |  |  |  |
|-----------|---|---|--|--|--|--|--|
| GREECE    |   | X |  |  |  |  |  |
| GREENLAND |   | X |  |  |  |  |  |
| GUAM      |   | X |  |  |  |  |  |
| GUYANA    |   | X |  |  |  |  |  |
| HONG KONG | X | X |  |  |  |  |  |

|         |  |   |  |  |  |  |  |
|---------|--|---|--|--|--|--|--|
| HUNGARY |  | X |  |  |  |  |  |
| ICELAND |  | X |  |  |  |  |  |
| IRAN    |  | X |  |  |  |  |  |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                               | E | I | B | S | A | R | W |
|-----------------------------------------------|---|---|---|---|---|---|---|
| IRAQ                                          |   | X |   |   |   |   |   |
| IRELAND                                       |   | X |   |   |   |   |   |
| ISRAEL                                        |   | X |   |   |   |   |   |
| ITALY                                         |   | X |   |   |   |   |   |
| JAMAICA                                       |   | X |   |   |   |   |   |
| <hr/>                                         |   |   |   |   |   |   |   |
| JAPAN                                         |   | X | X |   |   |   | X |
| JORDAN                                        |   | X | X |   |   |   |   |
| KOREA, SOUTH                                  | X | X |   |   |   |   | X |
| KUWAIT                                        |   | X |   |   |   |   |   |
| LAOS                                          |   | X |   |   |   |   |   |
| <hr/>                                         |   |   |   |   |   |   |   |
| LEBANON                                       |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS                  |   | X |   |   |   |   |   |
| MACAU                                         |   | X |   |   |   |   |   |
| MALAYSIA                                      |   | X |   |   |   |   |   |
| MALTA                                         |   | X |   |   |   |   |   |
| <hr/>                                         |   |   |   |   |   |   |   |
| MEXICO                                        |   | X |   |   |   |   |   |
| NETHERLANDS                                   |   | X |   |   |   |   |   |
| NEW CALEDONIA                                 |   | X |   |   |   |   |   |
| NEW ZEALAND                                   | X | X |   |   |   |   | X |
| NIGERIA                                       |   | X |   |   |   |   |   |
| <hr/>                                         |   |   |   |   |   |   |   |
| NORTHERN IRELAND                              |   | X |   |   |   |   |   |
| NORWAY                                        |   | X |   |   |   |   |   |
| OMAN                                          |   | X |   |   |   |   |   |
| PAKISTAN                                      |   | X |   |   |   |   |   |
| PANAMA                                        |   | X |   |   |   |   |   |
| <hr/>                                         |   |   |   |   |   |   |   |
| PARAGUAY                                      |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA                    |   | X |   |   |   |   |   |
| PERU                                          |   | X |   |   |   |   |   |
| PHILIPPINES                                   | X | X |   |   |   |   |   |
| POLAND                                        |   | X |   |   |   |   |   |
| <hr/>                                         |   |   |   |   |   |   |   |
| PORTUGAL                                      |   | X |   |   |   |   |   |
| PUERTO RICO                                   |   | X |   |   |   |   |   |
| QATAR                                         |   | X |   |   |   |   |   |
| ROMANIA                                       |   | X |   |   |   |   |   |
| SAUDI ARABIA                                  |   | X |   |   |   |   |   |
| <hr/>                                         |   |   |   |   |   |   |   |
| SCOTLAND                                      |   | X |   |   |   |   |   |
| SINGAPORE                                     |   | X | X |   |   |   |   |
| SPAIN                                         |   | X |   |   |   |   |   |
| SHI LANKA                                     |   | X |   |   |   |   |   |
| SURINAM                                       |   | X |   |   |   |   |   |
| <hr/>                                         |   |   |   |   |   |   |   |
| SWEDEN                                        |   | X |   |   |   |   |   |
| SWITZERLAND                                   |   | X |   |   |   |   |   |
| SYRIA                                         |   | X |   |   |   |   |   |
| TAIWAN                                        | X | X | X |   |   |   | X |
| THAILAND                                      |   | X |   |   |   |   |   |
| <hr/>                                         |   |   |   |   |   |   |   |
| TONGA                                         |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                           |   | X |   |   |   |   |   |
| TURKEY                                        |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS                      |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS           |   | X |   |   |   |   |   |
| <hr/>                                         |   |   |   |   |   |   |   |
| UNITED ARAB EMIRATES                          |   | X |   |   |   |   |   |
| UNITED STATES                                 |   | X |   |   |   |   |   |
| URUGUAY                                       |   | X |   |   |   |   |   |
| VENEZUELA                                     |   | X |   |   |   |   |   |
| VIETNAM                                       |   | X |   |   |   |   |   |
| <hr/>                                         |   |   |   |   |   |   |   |
| VIRGIN ISLANDS                                |   | X |   |   |   |   |   |
| YEMEN                                         |   | X |   |   |   |   |   |
| YEMEN, SOUTH                                  |   | X |   |   |   |   |   |
| YUGOSLAVIA                                    |   | X |   |   |   |   |   |
| <hr/>                                         |   |   |   |   |   |   |   |
| PRODUCTS EXPORTED:                            |   |   |   |   |   |   |   |
| BEEF, FRESH OR CHILLED, BONELESS              |   |   |   |   |   |   |   |
| BEEF, FRESH OR FROZEN NES                     |   |   |   |   |   |   |   |
| BEEF, FROZEN, BONELESS                        |   |   |   |   |   |   |   |
| CORN OIL                                      |   |   |   |   |   |   |   |
| CRUDE ANIMAL & FISHERY PRODUCTS, INEDIBLE NES |   |   |   |   |   |   |   |
| DINNERS, PRE-COOKED, FROZEN                   |   |   |   |   |   |   |   |
| FEED SUPPLEMENTS NES                          |   |   |   |   |   |   |   |
| FEEDS OF VEGETABLE ORIGIN NES                 |   |   |   |   |   |   |   |
| FOOD PREPARATIONS NES                         |   |   |   |   |   |   |   |
| LARD                                          |   |   |   |   |   |   |   |
| MEAT AND MEAT PREPARATIONS, CANNED NES        |   |   |   |   |   |   |   |
| MEAT STEWS AND DINNERS, CANNED                |   |   |   |   |   |   |   |
| PORK SPARE RIBS, FRESH OR FROZEN              |   |   |   |   |   |   |   |
| PORK, FRESH OR FROZEN NES                     |   |   |   |   |   |   |   |
| PRE-COOKED FROZEN FOOD PREPARATIONS NES       |   |   |   |   |   |   |   |
| SHORTENING                                    |   |   |   |   |   |   |   |
| TOILET PREPARATIONS AND COSMETICS NES         |   |   |   |   |   |   |   |
| VEGETABLE OILS AND FATS NES                   |   |   |   |   |   |   |   |

GENERALLY FIBRES  
SEE... 589080 ONTARIO INC.

GENICAN INC. TEL: 514-464-6006

1431 DES PATRIOTES N., MONT ST-HILAIRE, QUE. J3G4S6  
MAIN CONTACT: N. LEON SAUREN  
FAX: 514-464-9291 TLX/ANSBK: 05-25134/05-25134 MTL  
YEARS IN INTERNATIONAL TRADE: 4 REPORTED: JAN/1990  
TOTAL STAFF: 5-9 TRADE STAFF:  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA

LANGUAGES: CHINESE  
ENGLISH  
FLEMISH  
FRENCH  
GERMAN  
PORTUGUESE  
SPANISH  
VIETNAMESE

AREA OF SPECIALTIES: OTHER  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ARGENTINA |   |   |   |   |   |   | X |
| AUSTRIA   |   |   |   |   |   |   | X |
| BELGIUM   |   |   | X |   |   |   | X |
| CHILE     |   |   |   |   |   |   | X |
| COLOMBIA  |   |   |   |   |   |   | X |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ENGLAND       |   | X |   |   |   |   |   |
| FRANCE        |   | X |   |   |   |   | X |
| GERMANY, WEST |   | X |   |   |   |   | X |
| HONG KONG     |   |   |   |   |   |   | X |
| HUNGARY       |   |   |   |   |   |   | X |

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| LUXEMBOURG                 |   | X |   |   |   |   |   |
| MEXICO                     |   | X |   |   |   |   | X |
| MOROCCO                    |   | X |   |   |   |   |   |
| NETHERLANDS                |   | X |   |   |   |   | X |
| PEOPLE'S REPUBLIC OF CHINA |   |   |   |   |   |   | X |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| PORTUGAL      |   | X |   |   |   |   | X |
| SPAIN         |   | X |   |   |   |   | X |
| SWITZERLAND   |   |   |   |   |   |   | X |
| UNITED STATES |   | X |   |   |   |   |   |
| VENEZUELA     |   | X |   |   |   |   | X |

WORLDWIDE X

PRODUCTS EXPORTED:  
CATTLE NES  
CATTLE, DAIRY  
CRUDE ANIMAL & FISHERY PRODUCTS, INEDIBLE NES  
HORSES  
RUBBER MATS AND MATTING  
SHEEP  
SWINE

GENSET SUPPLY & SERVICE INC.  
325 LOGAN AVE., WINNIPEG, MAN., R3A0P7  
MAIN CONTACT: MR. HENRY YUN

TEL: 204-489-2029

FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: JUL/1987  
TOTAL STAFF: 3 TRADE STAFF: 3  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA

LANGUAGES: CHINESE  
ENGLISH  
INDONESIAN  
MALAY

AUXILIARY SERVICES: CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| BRUNEI    |   | X |   |   |   |   |   |
| BURMA     |   | X | X |   |   |   | X |
| HONG KONG |   | X | X |   |   |   |   |
| INDIA     |   | X | X |   |   |   | X |
| INDONESIA |   | X | X |   |   |   | X |

|       | E | I | B | S | A | R | W |
|-------|---|---|---|---|---|---|---|
| JAPAN |   | X |   |   |   |   | X |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| KOREA, SOUTH               |   | X |   |   |   |   |   |
| LAOS                       |   | X |   |   |   |   |   |
| MALAYSIA                   |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA | X | X |   |   |   | X | X |
| SINGAPORE                  | X | X |   |   |   | X | X |

|               |  |   |   |  |  |  |  |
|---------------|--|---|---|--|--|--|--|
| THAILAND      |  | X |   |  |  |  |  |
| UNITED STATES |  |   | X |  |  |  |  |

## PRODUCTS EXPORTED:

AIR AND GAS COMPRESSORS NES  
CHAIN, POWER TRANSMISSION AND CONVEYOR  
CUTTING & FORMING TOOLS FOR M/W MACHV NES  
ELECTRIC MOTORS, UNIVERSAL AND OTHER NES  
GENERATORS, ALTERNATING CURRENT  
HEAT EXCHANGERS, INDUSTRIAL, AND PARTS  
INDUSTRIAL HOISTS AND LIFTS  
PUMPS, POWER NES

GENTRA IMPEX TEL: 514-744-2200

5605 COTE DE LIESSE SUITE 300A, MONTREAL, QUE., H4M1V2  
MAIN CONTACT: MR. NADIM ATWEH  
FAX: 514-744-6916 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: APR/1989  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
ENGLISH  
FRENCH

## AUXILIARY SERVICES:

CONSULTING  
SHIPPING-INTERNATIONAL  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| AUSTRALIA              |   | X |   |   |   |   |   |
| BAHRAIN                | X |   |   |   |   |   |   |
| HONG KONG              |   | X |   |   |   |   |   |

|              |   |   |  |  |  |  |  |
|--------------|---|---|--|--|--|--|--|
| IRAQ         |   | X |  |  |  |  |  |
| JAPAN        |   | X |  |  |  |  |  |
| JORDAN       |   | X |  |  |  |  |  |
| KOREA, SOUTH |   | X |  |  |  |  |  |
| KUWAIT       | X |   |  |  |  |  |  |

|         |   |   |  |  |  |  |  |
|---------|---|---|--|--|--|--|--|
| LEBANON | X |   |  |  |  |  |  |
| LIBERIA |   | X |  |  |  |  |  |
| LIBYA   |   | X |  |  |  |  |  |
| OMAN    |   | X |  |  |  |  |  |
| QATAR   |   | X |  |  |  |  |  |

|                      |   |   |  |  |  |  |  |
|----------------------|---|---|--|--|--|--|--|
| SAUDI ARABIA         | X |   |  |  |  |  |  |
| TAIWAN               |   | X |  |  |  |  |  |
| TUNISIA              |   | X |  |  |  |  |  |
| UNITED ARAB EMIRATES | X | X |  |  |  |  |  |

## PRODUCTS EXPORTED:

AIR CONDITIONING AND REFRIG EQUIP & PTS NES  
AUTOMOTIVE CHEMICALS NES  
CAULKING, SEALING & SOUND DEADENING COMPOUNDS  
DISPOSIBLE MEDICAL & SURGICAL INST & KITS NES  
MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES  
METAL CEILING AND INTERIOR WALL COVERINGS  
METAL HOUSEHOLD FURNITURE, NOT UPHOLSTERED  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
PHARMACEUTICAL PRODS NES, IN DOSAGE, HUMAN USE  
WOODEN HOUSEHOLD FURNITURE, NOT UPHOLSTERED

GEO-FAR EAST CO. TEL: 204-257-6321

281 MEADOWOOD DR., WINNIPEG, MAN., R2M4N9  
MAIN CONTACT: MR. BHARAT PATEL  
FAX: 204-257-6321 TLX/ANSBK: 07587870  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: APR/1989  
COUNTERTRADE ON OWN BEHALF: YES  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 2 TRADE STAFF:  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
DOCUMENTATION  
PACKAGING  
WAREHOUSING  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING

## AREA OF SPECIALTIES:

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| HONG KONG   | X | X |   |   |   |   |   |
| INDIA       | X | X |   |   |   |   |   |
| INDONESIA   | X | X |   |   |   |   |   |
| IVORY COAST |   | X |   |   |   |   |   |
| JAPAN       |   | X |   |   |   |   |   |

|                            |   |   |   |   |  |  |  |
|----------------------------|---|---|---|---|--|--|--|
| KOREA, SOUTH               | X | X | X |   |  |  |  |
| NIGERIA                    | X | X |   |   |  |  |  |
| PEOPLE'S REPUBLIC OF CHINA | X | X |   |   |  |  |  |
| SAUDI ARABIA               | X | X |   |   |  |  |  |
| SINGAPORE                  | X | X |   | X |  |  |  |

|               |   |   |   |  |  |   |   |
|---------------|---|---|---|--|--|---|---|
| TAIWAN        | X | X | X |  |  |   |   |
| THAILAND      |   |   |   |  |  | X | X |
| UNITED STATES | X | X |   |  |  |   |   |
| VIETNAM       |   | X |   |  |  |   |   |

## PRODUCTS EXPORTED:

BEANS, DRIED NES  
DISPOSIBLE MEDICAL & SURGICAL INST & KITS NES  
PEAS, DRIED NES  
PRE-COOKED FROZEN FOOD PREPARATIONS NES  
TOILET PREPARATIONS AND COSMETICS NES  
TOILET SOAP  
VEGETABLES, DRIED NES  
VITAMIN NES, IN DOSAGE, HUMAN USE

GICOM IMPORT EXPORT INC. TEL: 514-933-6661

1380 PLACE VICTOR HUGO, MONTREAL, QUE., H3C4K5  
MAIN CONTACT: M. IVAN GOUAUX  
FAX: 514-933-6661 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: JAN/1990  
TOTAL STAFF: 1 TRADE STAFF: 1  
ANNUAL SALES \$000: \$100-199  
PARENT COUNTRY: CANADA  
LANGUAGES: FRENCH  
AUXILIARY SERVICES:

CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|         | E | I | B | S | A | R | W |
|---------|---|---|---|---|---|---|---|
| AUSTRIA | X |   |   |   |   |   |   |
| BELGIUM | X |   |   |   |   |   |   |
| ENGLAND | X |   |   |   |   |   |   |
| FRANCE  | X |   |   |   |   |   |   |
| GREECE  | X |   |   |   |   |   |   |

|        |   |  |  |  |  |  |  |
|--------|---|--|--|--|--|--|--|
| ISRAEL | X |  |  |  |  |  |  |
| ITALY  | X |  |  |  |  |  |  |
| MONACO | X |  |  |  |  |  |  |
| SPAIN  | X |  |  |  |  |  |  |
| SWEDEN | X |  |  |  |  |  |  |

|             |   |  |  |  |  |  |  |
|-------------|---|--|--|--|--|--|--|
| SWITZERLAND | X |  |  |  |  |  |  |
|-------------|---|--|--|--|--|--|--|

## PRODUCTS EXPORTED:

SPORTING AND RECREATION EQUIPMENT & PARTS NES

GLACEN INC. TEL: 514-465-3247

1145 RUE PARNASSE, BROSSARD, QUE., J4W2C5  
MAIN CONTACT: MR. A. JOSEPH PAQUAY  
FAX: 514-465-6401 TLX/ANSBK: 05-25134  
YEARS IN INTERNATIONAL TRADE: 6 REPORTED: AUG/1989  
TOTAL STAFF: 5-9 TRADE STAFF: 3  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
GERMAN  
SPANISH

## AUXILIARY SERVICES:

CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

## AREA OF SPECIALTIES:

## METHOD OF OPERATIONS:

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ANDORRA                             |   | X |   |   |   |   |   |
| ARGENTINA                           |   | X |   |   |   | X |   |
| AUSTRALIA                           |   | X |   |   |   |   |   |
| AUSTRIA                             |   | X |   |   |   |   |   |
| BELGIUM                             | X |   | X |   | X |   |   |
| BOLIVIA                             |   | X |   |   |   |   |   |
| BRAZIL                              |   | X |   |   |   |   |   |
| BULGARIA                            |   | X |   |   |   |   |   |
| CHILE                               |   | X |   |   |   |   |   |
| COLOMBIA                            |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA                      |   | X |   |   |   |   |   |
| DENMARK                             | X |   |   |   |   |   |   |
| ENGLAND                             |   | X |   |   |   |   |   |
| FINLAND                             |   | X |   |   |   | X |   |
| FRANCE                              |   |   |   |   |   |   | X |
| GERMANY, EAST                       |   | X |   |   |   |   |   |
| GERMANY, WEST                       |   | X |   |   |   |   |   |
| GIBRALTAR                           |   | X |   |   |   |   |   |
| GREECE                              |   | X |   |   |   |   |   |
| GUATEMALA                           |   | X |   |   |   |   |   |
| HONDURAS                            |   | X |   |   |   |   |   |
| HONG KONG                           |   | X |   |   |   |   |   |
| HUNGARY                             |   | X |   |   |   |   |   |
| ICELAND                             |   | X |   |   |   |   |   |
| INDIA                               |   | X |   |   |   |   |   |
| INDONESIA                           |   | X |   |   |   |   |   |
| IRELAND                             |   | X |   |   |   |   |   |
| JAMAICA                             | X |   |   |   |   |   |   |
| JAPAN                               |   | X |   |   |   |   |   |
| KOREA, SOUTH                        |   | X |   |   |   |   |   |
| LIECHTENSTEIN                       |   | X |   |   |   |   |   |
| LUXEMBOURG                          | X |   |   |   |   |   |   |
| MEXICO                              |   | X |   |   |   |   |   |
| NETHERLANDS                         |   | X |   |   |   |   |   |
| NEW ZEALAND                         |   | X |   |   |   |   |   |
| NORWAY                              |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| PERU                                |   | X |   |   |   |   |   |
| PHILIPPINES                         |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   |   |   |   |   |
| SINGAPORE                           |   | X |   |   |   |   |   |
| SPAIN                               | X |   |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   | X |   |
| TAIWAN                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED STATES                       |   | X |   |   |   |   | X |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
HEAT EXCHANGERS, INDUSTRIAL AND PARTS  
SPORTING AND RECREATION EQUIPMENT & PARTS NES

GLOBAL TRADING CORP. DIV. OF 153006 CDA TEL: 514-484-3343

4999 ST. CATHERINE ST. W., SUITE 558, WESTMOUNT QUE., H3Z1T3

P.O. BOX 177, VICTORIA STN., MONTREAL QUE., H3Z2V5

MAIN CONTACT: MR. MATTHEW ENRIGHT

FAX: 514-484-0339 TLX/ANSBK: 055-62171

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: MAY/1988

TOTAL STAFF: 3 TRADE STAFF: 3

ANNUAL SALES \$000: \$10,000-24,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

NORWEGIAN

AUXILIARY SERVICES:

CONSULTING

CUSTOM CLEARING

DOCUMENTATION

FREIGHT FORWARDING

SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|         | E | I | B | S | A | R | W |
|---------|---|---|---|---|---|---|---|
| ANDORRA |   | X |   |   |   |   |   |
| AUSTRIA |   | X |   |   |   |   |   |
| AZORES  |   | X |   |   |   |   |   |
| BELGIUM |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| DENMARK       |   | X |   |   |   |   |   |
| ENGLAND       |   | X |   |   |   |   |   |
| FINLAND       |   | X |   |   |   |   |   |
| FRANCE        |   | X |   |   |   |   |   |
| GERMANY, WEST |   | X |   |   |   |   |   |
| GIBRALTAR     |   | X |   |   |   |   |   |
| GREECE        |   | X |   |   |   |   |   |
| ICELAND       |   | X |   |   |   |   |   |
| IRELAND       |   | X |   |   |   |   |   |
| ITALY         |   | X |   |   |   |   |   |
| KUWAIT        |   | X |   |   |   |   |   |
| LIBYA         |   | X |   |   |   |   |   |
| LIECHTENSTEIN |   | X |   |   |   |   |   |
| LUXEMBOURG    |   | X |   |   |   |   |   |
| MALTA         |   | X |   |   |   |   |   |
| MONACO        |   | X |   |   |   |   |   |
| NETHERLANDS   |   | X |   |   |   |   |   |
| NORWAY        |   | X |   |   |   |   | X |
| PORTUGAL      |   | X |   |   |   |   |   |
| PUERTO RICO   |   | X |   |   |   |   |   |
| SCOTLAND      |   | X |   |   |   |   |   |
| SPAIN         |   | X |   |   |   |   |   |
| SWEDEN        |   | X |   |   |   |   |   |
| SWITZERLAND   |   | X |   |   |   |   |   |
| UNITED STATES |   | X |   |   |   |   | X |
| WALES         |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
PASSENGER AUTOMOBILES NES & PASS AUTO CHASSIS

GLOBE MARKETING INTERNATIONAL

TEL: 306-525-9911

1237 ALBERT ST., REGINA, SASK., S4R2R5

P.O. BOX 4154, REGINA, SASK., S4P3W5

MAIN CONTACT: MR. EUGENE A. NZERIBE

FAX: 306-565-3383 TLX/ANSBK: 071-2603

YEARS IN INTERNATIONAL TRADE: 2 REPORTED: SEP/1989

COUNTERTRADE ON OWN BEHALF: YES

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 3 TRADE STAFF: 2

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

IBO

SWAHILI

YORUBA

AUXILIARY SERVICES:

CONSULTING

DOCUMENTATION

FINANCING ARRANGEMENTS-CAPITAL PROJECTS

FINANCING ARRANGEMENTS, GENERAL

FREIGHT FORWARDING

OTHER

SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES

COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

OTHER

PROJECT IMPLEMENTING, PROJECT MANAGING

WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT

EXPORT MANAGEMENT CO./DIV. OF CDN. CO.

INDEPENDENT TRADER

OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN            |   | X |   |   |   |   |   |
| ALBANIA                |   | X |   |   |   |   |   |
| ANDORRA                |   | X |   |   |   |   |   |
| ANTARCTICA             |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              |   | X |   |   |   |   |   |
| ARUBA                  |   | X |   |   |   |   |   |
| AUSTRALIA              |   | X |   | X |   |   |   |
| AUSTRIA                |   | X |   | X |   |   |   |
| AZORES                 |   | X |   |   |   |   |   |
| BAHAMAS                |   | X |   |   |   |   |   |
| BAHRAIN                |   | X |   |   |   |   |   |
| BANGLADESH             |   | X |   |   |   |   |   |
| BARBADOS               |   | X |   |   |   |   |   |
| BELGIUM                |   | X | X |   |   | X |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| BELIZE                       |   | X |   |   |   |   |   |
| BERMUDA                      |   | X |   |   |   |   |   |
| BHUTAN                       |   | X |   |   |   |   |   |
| BOLIVIA                      |   | X |   |   |   |   |   |
| BONAIRE                      |   | X |   |   |   |   |   |
| BRAZIL                       |   | X | X |   |   |   |   |
| BRUNEI                       |   | X |   |   |   |   |   |
| BULGARIA                     |   | X |   |   |   |   |   |
| BURMA                        |   | X |   |   |   |   |   |
| CAYMAN ISLANDS               |   | X |   |   |   |   |   |
| CHILE                        |   | X |   |   |   |   |   |
| COLOMBIA                     |   | X |   |   |   |   |   |
| COOK ISLANDS                 |   | X |   |   |   |   |   |
| COSTA RICA                   |   | X |   |   |   |   |   |
| CUBA                         |   | X |   |   |   |   |   |
| CURACAO                      |   | X |   |   |   |   |   |
| CYPRUS                       |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA               |   | X |   |   |   |   |   |
| DENMARK                      |   | X | X |   |   |   |   |
| DOMINICAN REPUBLIC           |   | X |   |   |   |   |   |
| ECUADOR                      |   | X |   |   |   |   |   |
| EL SALVADOR                  |   | X |   |   |   |   |   |
| ENGLAND                      |   | X | X |   |   | X |   |
| FALKLAND ISLANDS             |   | X |   |   |   |   |   |
| FIJI                         |   | X |   |   |   |   |   |
| FINLAND                      |   | X |   |   |   |   |   |
| FRANCE                       |   | X | X |   |   |   |   |
| FRENCH GUIANA                |   | X |   |   |   |   |   |
| GERMANY, EAST                |   | X | X |   |   |   |   |
| GERMANY, WEST                |   | X | X |   |   | X |   |
| GHANA                        | X | X | X |   |   | X | X |
| GIBRALTAR                    |   | X |   |   |   |   |   |
| GREECE                       |   | X |   |   |   |   |   |
| GREENLAND                    |   | X |   |   |   |   |   |
| GUAM                         |   | X |   |   |   |   |   |
| GUATEMALA                    |   | X |   |   |   |   |   |
| GUYANA                       |   | X |   |   |   |   |   |
| HAITI                        |   | X |   |   |   |   |   |
| HONDURAS                     |   | X |   |   |   |   |   |
| HONG KONG                    |   | X | X |   |   | X |   |
| HUNGARY                      |   | X |   |   |   |   |   |
| ICELAND                      |   | X |   |   |   |   |   |
| INDIA                        |   | X | X |   |   |   |   |
| INDONESIA                    | X | X | X |   |   | X |   |
| IRAN                         |   | X |   |   |   |   |   |
| IRAQ                         |   | X |   |   |   |   |   |
| IRELAND                      |   | X |   |   |   |   |   |
| ISRAEL                       |   | X |   |   |   |   |   |
| ITALY                        |   | X |   |   |   | X | X |
| IVORY COAST                  | X | X | X |   |   | X | X |
| JAMAICA                      | X | X | X |   |   |   |   |
| JAPAN                        |   | X | X |   |   |   |   |
| JORDAN                       |   | X |   |   |   |   |   |
| KAMPUCHEA                    |   | X |   |   |   |   |   |
| KENYA                        | X | X | X |   |   | X | X |
| KOREA, SOUTH                 |   | X | X |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LAOS                         |   | X |   |   |   |   |   |
| LEBANON                      |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| LIECHTENSTEIN                |   | X |   |   |   |   |   |
| LUXEMBOURG                   |   | X |   |   |   |   |   |
| MACAU                        |   | X |   |   |   |   |   |
| MALAYSIA                     | X | X | X |   |   | X | X |
| MALTA                        |   | X |   |   |   |   |   |
| MEXICO                       |   | X | X |   |   |   |   |
| MONACO                       |   | X |   |   |   |   |   |
| MONGOLIA                     |   | X |   |   |   |   |   |
| NEPAL                        |   | X |   |   |   |   |   |
| NETHERLANDS                  |   | X | X |   |   |   |   |
| NEW CALEDONIA                |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   |   |
| NICARAGUA                    |   | X |   |   |   |   |   |
| NIGERIA                      | X | X | X |   |   | X | X |
| NORWAY                       |   | X | X |   |   |   |   |
| OMAN                         |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| PAKISTAN                            |   | X |   |   |   |   | X |
| PANAMA                              |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA                    |   | X |   |   |   |   |   |
| PARAGUAY                            |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X | X |   |   |   |   |
| PERU                                |   | X | X |   |   |   |   |
| PHILIPPINES                         |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| PUERTO RICO                         |   | X |   |   |   |   |   |
| QATAR                               |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| SAMOA ISLANDS                       |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   |   |   |   |   |
| SINGAPORE                           | X | X | X |   |   |   |   |
| SOLOMON ISLANDS                     |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| SRI LANKA                           |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON              |   | X |   |   |   |   |   |
| SURINAM                             |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X | X |   |   |   |   |
| SYRIA                               |   | X |   |   |   |   |   |
| TAHITI                              |   | X |   |   |   |   |   |
| TAIWAN                              |   | X | X |   |   |   |   |
| TANZANIA                            |   | X |   |   |   |   | X |
| TASMANIA                            |   | X |   |   |   |   |   |
| THAILAND                            | X | X | X |   |   |   |   |
| TONGA                               |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 | X | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UGANDA                              | X | X | X |   |   |   | X |
| UNION OF SOVIET SOCIALIST REPUBLICS | X | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       | X | X | X |   |   |   |   |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X | X |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X | X |   |   |   |   |

ZIMBABWE X

PRODUCTS EXPORTED:

AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
 AIR CONDITIONING UNITS NES  
 AIR CONDITIONING UNITS, ROOM SIZE  
 COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
 ELECTRONIC COMPUTERS AND PARTS  
 FLOUR AND GRIST MILL MACHINERY, AND PARTS  
 GENERAL PURPOSE INDUSTRIAL MACHV & PARTS NES  
 MEASURING AND MEASURING-CONTROLLING INST NES  
 MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES  
 MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES  
 PAPER FOR PRINTING  
 PASSENGER AUTOMOBILES NES & PASS AUTO CHASSIS  
 SAWS & SAWMILL MACHINERY, EQUIPMENT & PTS NES  
 SPECTACLES & EYEGLASSES COMP/W LENSES NES  
 STATIONERS' AND OFFICE SUPPLIES NES  
 SWEEPERS FOR RD & ST/SNOW REMOVAL EQUIP & PTS  
 WHEEL TRACTORS, NEW NES  
 WRAPPING PAPER, SULPHITE AND/OR SULPHATE

GOOD PRICE CONSUMER PRODUCTS LTD. TEL: 416-865-9495  
 413 ADELAIDE ST. W. TORONTO, ONT. M5V1S6  
 MAIN CONTACT: MR. ATUL MAHAJAN  
 FAX: 416-865-1392 TLX/ANSBK: 06-986391/06-986391 TOR  
 YEARS IN INTERNATIONAL TRADE: 2 REPORTED: FEB/1990  
 COUNTERTRADE ON OWN BEHALF: YES  
 TOTAL STAFF: 5-9 TRADE STAFF: 3  
 ANNUAL SALES \$000: \$1,000-4,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 AUXILIARY SERVICES: CONSULTING  
 DOCUMENTATION  
 FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
 FINANCING ARRANGEMENTS, GENERAL  
 AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
 CONTINUED....

# TRADING HOUSE

FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                  | E | I | B | S | A | R | W |
|------------------|---|---|---|---|---|---|---|
| ENGLAND          | X | X | X |   |   |   |   |
| HONG KONG        |   | X |   |   |   |   |   |
| INDIA            |   | X |   |   |   |   |   |
| NORTHERN IRELAND |   |   |   |   |   |   |   |
| SCOTLAND         |   |   |   |   |   |   | X |

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |   |   |   | X |
| UNITED STATES                       | X | X |   |   |   |   | X |
| WALES                               |   |   |   |   |   |   | X |

PRODUCTS EXPORTED:  
CEREALS, MILLED NES  
POLYETHYLENE RESINS

GOODWORLD TRADING  
SEE... LTC ENTERPRISES INC.

GORDON HUNTER KNITWEAR INC. TEL: 604-922-4818

2410 OTTAWA AVE., WEST VANCOUVER, B.C., V7V2T1  
MAIN CONTACT: MR. JOHN WILKINSON  
FAX: 604-922-4197 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 8 REPORTED: OCT/1989  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ENGLAND       | X | X | X |   |   |   |   |
| HONG KONG     |   | X |   |   |   |   |   |
| SPAIN         |   | X |   |   |   |   |   |
| UNITED STATES |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
SWEATERS & CARDIGANS, W/G, KNITTED, WOOL

GREAT WHITE NORTH LTD. TEL: 416-962-8942

TORONTO, ONT. M4T2L7  
P.O. BOX 32 STN "Q", TORONTO, ONT. M4T2L7  
MAIN CONTACT: MR. GUSTAVE SUTTON  
FAX: 416-968-0391 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 8 REPORTED: MAY/1988  
COUNTERTRADE ON OWN BEHALF: YES  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 10-19 TRADE STAFF: 4  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FINNISH  
FRENCH  
GERMAN  
HEBREW  
ITALIAN  
SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
OTHER  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER  
PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
INDEPENDENT TRADER  
OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| AFGHANISTAN |   | X |   |   |   |   |   |
| ALBANIA     |   | X |   |   |   |   |   |
| ALGERIA     |   | X |   |   |   |   |   |
| ANDORRA     |   | X |   |   |   |   |   |
| ANGOLA      |   | X |   |   |   |   |   |

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ANTARCTICA             |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ARUBA     |   | X |   |   |   |   |   |
| AUSTRALIA |   | X |   |   |   |   |   |
| AUSTRIA   |   | X |   |   |   |   |   |
| AZORES    |   | X |   |   |   |   |   |
| BAHAMAS   |   | X |   |   |   |   |   |

|            | E | I | B | S | A | R | W |
|------------|---|---|---|---|---|---|---|
| BAHRAIN    |   | X |   |   |   |   |   |
| BANGLADESH |   | X |   |   |   |   |   |
| BARBADOS   | X | X |   | X |   | X | X |
| BELGIUM    |   | X |   |   |   |   |   |
| BELIZE     |   | X |   |   |   |   |   |

|         | E | I | B | S | A | R | W |
|---------|---|---|---|---|---|---|---|
| BENIN   |   | X |   |   |   |   |   |
| BERMUDA |   | X |   |   |   |   |   |
| BHUTAN  |   | X |   |   |   |   |   |
| BOLIVIA |   | X |   |   |   |   |   |
| BOHAIRE |   | X |   |   |   |   |   |

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| BOTSWANA     |   | X |   |   |   |   |   |
| BRAZIL       |   | X |   |   |   |   |   |
| BRUNEI       |   | X |   |   |   |   |   |
| BULGARIA     |   | X |   |   |   |   |   |
| BURKINA FASO |   | X |   |   |   |   |   |

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| BURMA              |   | X |   |   |   |   |   |
| BURUNDI            |   | X |   |   |   |   |   |
| CANARY ISLANDS     |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS |   | X |   |   |   |   |   |
| CAYMAN ISLANDS     |   | X |   |   |   |   |   |

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |
| CHAD                     |   | X |   |   |   |   |   |
| CHILE                    |   | X |   |   |   |   |   |
| COLOMBIA                 |   | X |   |   |   |   |   |
| CONGO                    |   | X |   |   |   |   |   |

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| COOK ISLANDS |   | X |   |   |   |   |   |
| COSTA RICA   |   | X |   |   |   |   |   |
| CUBA         | X | X |   | X |   |   |   |
| CURACAO      |   | X |   |   |   |   |   |
| CYPRUS       |   | X |   |   |   |   |   |

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| CZECHOSLOVAKIA     |   | X |   |   |   |   |   |
| DENMARK            | X | X |   | X |   |   |   |
| DJIBOUTI           |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC |   | X |   |   |   |   |   |
| ECUADOR            |   | X |   |   |   |   |   |

|                  | E | I | B | S | A | R | W |
|------------------|---|---|---|---|---|---|---|
| EL SALVADOR      |   | X |   |   |   |   |   |
| ENGLAND          |   | X |   |   |   |   |   |
| ETHIOPIA         |   | X |   |   |   |   |   |
| FALKLAND ISLANDS |   | X |   |   |   |   |   |
| FIJI             |   | X |   |   |   |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| FINLAND       | X | X |   | X |   | X | X |
| FRANCE        |   | X |   |   |   |   |   |
| FRENCH GUIANA |   | X |   |   |   |   |   |
| GABON         |   | X |   |   |   |   |   |
| GAMBIA        |   | X |   |   |   |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| GERMANY, EAST |   | X |   |   |   |   |   |
| GERMANY, WEST |   | X |   | X |   | X | X |
| GHANA         |   | X |   |   |   |   |   |
| GIBRALTAR     |   | X |   |   |   |   |   |
| GREECE        |   | X |   |   |   |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| GREENLAND     |   | X |   |   |   |   |   |
| GUAM          |   | X |   |   |   |   |   |
| GUATEMALA     | X | X |   | X |   | X | X |
| GUINEA        |   | X |   |   |   |   |   |
| GUINEA-BISSAU |   | X |   |   |   |   |   |

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| GUYANA    |   | X |   |   |   |   |   |
| HAITI     |   | X |   |   |   |   |   |
| HONDURAS  |   | X |   |   |   |   |   |
| HONG KONG | X | X |   |   |   | X | X |
| HUNGARY   |   | X |   |   |   |   |   |

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ICELAND   |   | X |   |   |   |   |   |
| INDIA     |   | X |   |   |   |   |   |
| INDONESIA |   | X |   |   |   |   |   |
| IRAN      |   | X |   |   |   |   |   |
| IRAQ      |   | X |   |   |   |   |   |

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| IRELAND     |   | X |   |   |   |   |   |
| ISRAEL      | X | X |   | X |   | X | X |
| ITALY       | X | X |   | X |   | X | X |
| IVORY COAST |   | X |   |   |   |   |   |
| JAMAICA     | X | X |   | X |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| JAPAN                        | X | X |   |   |   |   |   |
| JORDAN                       |   | X |   |   |   |   |   |
| KAMPUCHEA                    |   | X |   |   |   |   |   |
| KENYA                        |   | X |   |   |   |   |   |
| KOREA, SOUTH                 | X | X |   |   | X | X | X |
| KUWAIT                       |   | X |   |   |   |   |   |
| LAOS                         |   | X |   |   |   |   |   |
| LEBANON                      | X | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS | X | X | X |   | X | X | X |
| LESOTHO                      |   | X |   |   |   |   |   |
| LIBERIA                      |   | X |   |   |   |   |   |
| LIBYA                        |   | X |   |   |   |   |   |
| LIECHTENSTEIN                |   | X |   |   |   |   |   |
| LUXEMBOURG                   |   | X |   |   |   |   |   |
| MACAU                        |   | X |   |   |   |   |   |
| MADAGASCAR                   |   | X |   |   |   |   |   |
| MALAWI                       |   | X |   |   |   |   |   |
| MALAYSIA                     |   | X |   |   |   |   |   |
| MALI                         |   | X |   |   |   |   |   |
| MALTA                        |   | X |   |   |   |   |   |
| MAURITANIA                   |   | X |   |   |   |   |   |
| MAURITIUS                    |   | X |   |   |   |   |   |
| MEXICO                       |   | X |   |   |   |   |   |
| MONACO                       |   | X |   |   |   |   |   |
| MONGOLIA                     |   | X |   |   |   |   |   |
| MOROCCO                      | X | X |   |   |   |   |   |
| MOZAMBIQUE                   |   | X |   |   |   |   |   |
| NEPAL                        |   | X |   |   |   |   |   |
| NETHERLANDS                  | X | X | X |   |   |   |   |
| NEW CALEDONIA                |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   |   |
| NICARAGUA                    |   | X |   |   |   |   |   |
| NIGER                        |   | X |   |   |   |   |   |
| NIGERIA                      |   | X |   |   |   |   |   |
| NORWAY                       | X | X | X |   |   |   |   |
| OMAN                         |   | X |   |   |   |   |   |
| PAKISTAN                     | X | X |   |   |   |   |   |
| PANAMA                       |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA             |   | X |   |   |   |   |   |
| PARAGUAY                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   |   | X | X |   | X | X | X |
| PERU                         |   | X |   |   |   |   |   |
| PHILIPPINES                  |   | X |   |   |   |   |   |
| POLAND                       |   | X |   |   |   |   |   |
| PORTUGAL                     |   | X | X |   | X | X | X |
| PUERTO RICO                  |   | X |   |   |   |   |   |
| QATAR                        |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON         |   | X |   |   |   |   |   |
| REUNION                      |   | X |   |   |   |   |   |
| ROMANIA                      |   | X |   |   |   |   |   |
| RWANDA                       |   | X |   |   |   |   |   |
| SAMOA ISLANDS                |   | X |   |   |   |   |   |
| SAUDI ARABIA                 |   | X |   |   |   |   |   |
| SCOTLAND                     |   | X |   |   |   |   |   |
| SENEGAL                      |   | X |   |   |   |   |   |
| SIERRA LEONE                 |   | X |   |   |   |   |   |
| SINGAPORE                    |   | X |   |   |   |   |   |
| SOLOMON ISLANDS              |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC             |   | X |   |   |   |   |   |
| SOUTH AFRICA                 |   | X |   |   |   |   |   |
| SPAIN                        |   | X | X |   |   |   |   |
| SRI LANKA                    |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON       |   | X |   |   |   |   |   |
| SUDAN                        |   | X |   |   |   |   |   |
| SURINAM                      |   | X |   |   |   |   |   |
| SWAZILAND                    |   | X |   |   |   |   |   |
| SWEDEN                       | X | X | X |   | X | X | X |
| SWITZERLAND                  |   | X |   |   |   |   |   |
| SYRIA                        |   | X |   |   |   |   |   |
| TAHITI                       |   | X |   |   |   |   |   |
| TAIWAN                       | X | X | X |   | X | X | X |
| TANZANIA                     |   | X |   |   |   |   |   |
| TASMANIA                     |   | X |   |   |   |   |   |
| THAILAND                     |   | X |   |   |   |   |   |
| TOGO                         |   | X |   |   |   |   |   |
| TONGA                        |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TUNISIA                             |   | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UGANDA                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       | X | X | X |   | X | X | X |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |
| WESTERN SAHARA                      |   | X |   |   |   |   |   |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |
| ZAIRE                               |   | X |   |   |   |   |   |
| ZAMBIA                              |   | X |   |   |   |   |   |
| ZIMBABWE                            |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

COMMERCIAL FISHING INDUSTRY EQUIP. & PTS NES  
CONSTRUCTION & MTCE MACHV. EQUIP & PARTS NES  
CRUDE ANIMAL & FISHERY PRODUCTS, INEDIBLE NES  
CUTTING & FORMING TOOLS FOR M/W MACHY NES  
DAIRY AND CATTLE FEEDS, COMPLETE  
DIMENSION-SAWN STOCK  
ELECTRIC APPL FOR COOKING OR WARMING FOOD NES  
ELECTRONIC COMPUTERS AND PARTS  
ESSENTIAL OILS NES  
FEED CONCENTRATES AND COMPLETE FEEDS NES  
FISH NETS  
FISHING TACKLE & PTS NES, FOR SPORTSMEN'S USE  
GASOLINE ENGINES NES  
GROUND CEREALS AND BY-PRODUCTS  
HAND TOOLS AND PARTS NES  
LUMBER, PINE NES  
LUMBER, SPRUCE  
PARTS OF HEATING EQUIPMENT NES  
PLYWOOD, SOFTWOOD  
PREFABRICATED AND READY-CUT BUILDINGS & PARTS  
SHIPS AND BOATS NES  
SOYA BEAN OIL  
SUNFLOWER SEED OIL  
TROUT, FRESH OR FROZEN  
UTILITY FOOTWEAR, FABRIC TOPS  
VEGETABLE COOKING FATS & PACKAGED SALAD OILS  
VEGETABLE OILS AND FATS NES  
WATER AND SEWAGE TREATMENT EQUIPMENT & PARTS  
WOODWORKING MACHINERY, EQUIPMENT & PARTS NES

## GREEN FOREST LUMBER LTD.

TEL: 416-489-3336

194 MERTON ST., TORONTO ONT. M4S3B5  
MAIN CONTACT: MR. JOHN T. SERENY  
FAX: 416-489-9864 TLX/ANSBK: 065-24166  
YEARS IN INTERNATIONAL TRADE: 28 REPORTED: DEC/1988  
TOTAL STAFF: 100-249 TRADE STAFF: 10-19  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W  
X X X X X X

## UNITED STATES

## PRODUCTS EXPORTED:

LUMBER, FIR NES  
LUMBER, PINE NES  
LUMBER, SPRUCE  
PARTICLE BOARD /RECONSTITUTED WOOD BOARD/

## GREG LUND PRODUCTS LIMITED

TEL: 416-845-7558

1030 8TH LINE, OAKVILLE ONT. L6J4Z2  
P.O. BOX 760, OAKVILLE ONT. L6J5C4  
MAIN CONTACT: MR. K.W. OAKES  
FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 29 REPORTED: MAY/1989  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 10-19 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$10,000-24,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSULTING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
CONTINUED....



# TRADING HOUSE

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ALGERIA                      |   | X |   |   |   |   |   |
| ARGENTINA                    |   | X |   |   |   |   |   |
| ARUBA                        |   | X |   |   |   |   |   |
| AUSTRALIA                    |   | X |   |   |   |   |   |
| BAHAMAS                      |   | X |   |   |   |   |   |
| BARBADOS                     |   | X |   |   |   |   |   |
| BERMUDA                      |   | X |   |   |   |   |   |
| BOBAIRE                      |   | X |   |   |   |   |   |
| BRAZIL                       |   | X |   |   |   |   |   |
| CAYMAN ISLANDS               |   | X |   |   |   |   |   |
| CUBA                         |   | X |   |   |   |   |   |
| CURACAO                      |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC           |   | X |   |   |   |   |   |
| HAITI                        |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| MEXICO                       |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   |   | X |   |   |   |   |   |
| PUERTO RICO                  |   | X |   |   |   |   |   |
| SAUDI ARABIA                 |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO          |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS     |   | X |   |   |   |   |   |
| UNITED STATES                |   |   | X |   |   |   |   |
| VIRGIN ISLANDS               |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
FUEL BURNING EQUIPMENT AND PARTS NES

GRUPE CANADA-COMMERCE INC.  
SEE... CANADA TRADE GROUP INC.

GUILLEVIN INTERNATIONAL INC. TEL: 416-673-8433  
1305 MEYERSIDE DR., MISSISSAUGA, ONT., L5T1C9  
MAIN CONTACT: MR. K.L. PHILP  
FAX: TLX/ANSBK: 06-968643  
YEARS IN INTERNATIONAL TRADE: 13 REPORTED: NOV/1987  
COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 250-499 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
GERMAN  
SPANISH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| ARGENTINA            |   | X |   |   |   |   |   |
| BRAZIL               |   | X |   |   |   |   |   |
| GREECE               |   |   |   |   |   | X |   |
| INDONESIA            | X |   |   |   |   |   |   |
| MALAYSIA             |   |   |   |   |   | X |   |
| PHILIPPINES          |   |   |   |   |   | X |   |
| SAUDI ARABIA         | X |   |   |   |   | X |   |
| SINGAPORE            |   |   |   |   |   | X |   |
| THAILAND             |   |   |   |   |   | X |   |
| TURKEY               |   |   |   |   |   | X |   |
| UNITED ARAB EMIRATES | X |   |   |   |   |   | X |
| VENEZUELA            |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
ELECTRIC LIGHTING FIX & PORT LAMPS & PTS NES  
FLUORESCENT LAMP BALLASTS AND TRANSFORMERS  
HEATING EQUIPMENT NES  
HEATING STOVES AND SPACE HEATERS NES  
INDUSTRIAL CONTROL EQUIPMENT AND PARTS  
INSULATED WIRE AND CABLE NES  
STRUCTURAL AND ARCHITECTURAL METAL PRODS NES  
SWITCHGEAR AND PROTECTIVE EQUIP NES, & PARTS  
TRANSFORMERS NES  
WIRING DEVICES AND PARTS

H. CLEVELAND & CO. LTD. TEL: 604-430-1506  
7546 GILLEY AVE., BURNABY, B.C., V5J4X5  
MAIN CONTACT: MR. KEN SATO  
FAX: 604-430-3454 TLX/ANSBK: 04-354846/CLEVECO VCR  
YEARS IN INTERNATIONAL TRADE: 9 REPORTED: MAY/1989  
TOTAL STAFF: 5-9 TRADE STAFF: 4  
ANNUAL SALES \$000: \$10,000-24,999  
PARENT COUNTRY: UNITED STATES  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES: FREIGHT FORWARDING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| AUSTRALIA     |   |   | X |   |   | X |   |
| DENMARK       |   |   | X |   |   | X |   |
| ENGLAND       |   |   |   |   |   | X |   |
| JAPAN         |   |   |   |   |   |   | X |
| MEXICO        | X |   |   |   |   |   |   |
| NEW ZEALAND   |   | X |   |   |   |   | X |
| NICARAGUA     |   |   | X |   |   |   |   |
| UNITED STATES |   | X | X | X |   |   |   |

PRODUCTS EXPORTED:  
BEEF, FRESH OR FROZEN NES  
BEEF, FROZEN, BONELESS  
DOG AND CAT FEEDS, COMPLETE  
PORK BELLIES, FRESH OR FROZEN  
PORK SHOULDERS, PICNICS & BUTTS, FR OR FROZEN  
PORK SPARE RIBS, FRESH OR FROZEN  
PORK, FRESH OR FROZEN NES

H. FINE & SONS LIMITED TEL: 613-236-4744  
1000 BELFAST RD., OTTAWA, ONT., K1G4A2  
P.O. BOX 8332, OTTAWA, ONT., K1G3H8  
MAIN CONTACT: MR. RAY FINE  
FAX: 613-236-4847 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 6 REPORTED: APR/1990  
TOTAL STAFF: 50-99 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$25,000-49,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES: CONSOLIDATION  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| ANDORRA            |   | X |   |   |   |   |   |
| ARUBA              |   | X |   |   |   |   |   |
| AUSTRIA            |   | X |   |   |   |   |   |
| AZORES             |   | X |   |   |   |   |   |
| BAHAMAS            |   | X |   |   |   |   |   |
| BARBADOS           |   | X |   |   |   |   |   |
| BELGIUM            |   | X |   |   |   |   |   |
| BERMUDA            |   | X |   |   |   |   |   |
| BOBAIRE            |   | X |   |   |   |   |   |
| CANARY ISLANDS     |   | X |   |   |   |   |   |
| CAYMAN ISLANDS     |   | X |   |   |   |   |   |
| CHILE              |   |   |   |   | X |   |   |
| COLOMBIA           |   |   |   |   | X |   |   |
| COSTA RICA         |   |   |   |   | X |   |   |
| CUBA               |   | X |   |   |   |   |   |
| CURACAO            |   | X |   |   |   |   |   |
| DENMARK            |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC |   | X |   |   |   |   |   |
| ECUADOR            |   |   |   |   | X |   |   |
| ENGLAND            |   | X |   |   |   |   |   |
| FINLAND            |   | X |   |   |   |   |   |
| FRANCE             |   | X |   |   |   |   |   |
| GERMANY, WEST      | X | X |   |   |   |   |   |
| GIBRALTAR          |   | X |   |   |   |   |   |
| GREECE             |   | X |   |   |   |   |   |
| GREENLAND          |   | X | X |   |   |   |   |
| HAITI              |   | X |   |   |   |   |   |
| HONDURAS           |   |   |   |   | X |   |   |
| ICELAND            |   | X |   |   |   |   |   |
| IRELAND            |   | X |   |   |   |   |   |
| ITALY              |   | X |   |   |   |   |   |
| JAMAICA            | X | X |   |   |   |   |   |
| LIECHTENSTEIN      |   | X |   |   |   |   |   |
| LUXEMBOURG         |   | X |   |   |   |   |   |
| MALTA              |   | X |   |   |   |   |   |
| MEXICO             |   |   |   |   | X |   |   |
| MONACO             |   | X |   |   |   |   |   |
| MOROCCO            | X | X |   |   |   |   |   |
| NETHERLANDS        |   | X |   |   |   |   |   |
| NORWAY             |   | X |   |   |   |   |   |
| PANAMA             |   |   |   |   | X |   |   |
| PORTUGAL           |   | X |   |   |   |   |   |
| PUERTO RICO        |   | X |   |   |   |   |   |
| SCOTLAND           |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                               | E | I | B | S | A | R | W |
|-----------------------------------------------|---|---|---|---|---|---|---|
| SPAIN                                         |   | X |   |   |   |   |   |
| SWEDEN                                        |   | X |   |   |   |   |   |
| SWITZERLAND                                   |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                           |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS                      |   | X |   |   |   |   |   |
| <hr/>                                         |   |   |   |   |   |   |   |
| UNITED STATES                                 | X |   |   |   |   |   |   |
| VIRGIN ISLANDS                                |   | X |   |   |   |   |   |
| WALES                                         |   | X |   |   |   |   |   |
| <hr/>                                         |   |   |   |   |   |   |   |
| PRODUCTS EXPORTED:                            |   |   |   |   |   |   |   |
| ALMONDS, NOT SHELLD                           |   |   |   |   |   |   |   |
| ALMONDS, SHELLD OR ROASTED                    |   |   |   |   |   |   |   |
| ANCHOVY, CANNED                               |   |   |   |   |   |   |   |
| APPLES, CANNED, INCLUDING APPLESAUCE          |   |   |   |   |   |   |   |
| APPLES, DRIED                                 |   |   |   |   |   |   |   |
| APPLES, FRESH, INCLUDING CRAB-APPLES          |   |   |   |   |   |   |   |
| APRICOTS, CANNED                              |   |   |   |   |   |   |   |
| APRICOTS, DRIED                               |   |   |   |   |   |   |   |
| ASPARAGUS, CANNED                             |   |   |   |   |   |   |   |
| ASPARAGUS, FRESH                              |   |   |   |   |   |   |   |
| BAKERY PRODUCTS NES                           |   |   |   |   |   |   |   |
| BANANAS AND PLANTAINS, FRESH                  |   |   |   |   |   |   |   |
| BEANS, CANNED NES                             |   |   |   |   |   |   |   |
| BEANS, DRIED NES                              |   |   |   |   |   |   |   |
| BEANS, GREEN AND WAX, FRESH                   |   |   |   |   |   |   |   |
| BEANS, GREEN AND WAX, FROZEN                  |   |   |   |   |   |   |   |
| BEEF, FRESH OR CHILLED, BONELESS              |   |   |   |   |   |   |   |
| BEEF, FRESH OR FROZEN NES                     |   |   |   |   |   |   |   |
| BEEF, FROZEN, BONELESS                        |   |   |   |   |   |   |   |
| BISCUITS AND COOKIES, EXCEPT SODA BISCUITS    |   |   |   |   |   |   |   |
| BOOK MATCHES                                  |   |   |   |   |   |   |   |
| BREAKFAST CEREAL FOODS                        |   |   |   |   |   |   |   |
| BROCCOLI, FRESH                               |   |   |   |   |   |   |   |
| BROCCOLI, FROZEN                              |   |   |   |   |   |   |   |
| BROOMS AND WHISKS                             |   |   |   |   |   |   |   |
| BRUSHES, MANUAL AND PARTS NES, AND MOPS       |   |   |   |   |   |   |   |
| BRUSSELS SPROUTS, FRESH                       |   |   |   |   |   |   |   |
| BUTTER                                        |   |   |   |   |   |   |   |
| CABBAGE, FRESH                                |   |   |   |   |   |   |   |
| CANDLES                                       |   |   |   |   |   |   |   |
| CANTALOUPE AND MUSKMELONS, FRESH              |   |   |   |   |   |   |   |
| CARROTS, CANNED                               |   |   |   |   |   |   |   |
| CARROTS, FRESH                                |   |   |   |   |   |   |   |
| CARROTS, FROZEN                               |   |   |   |   |   |   |   |
| CAULIFLOWER, FRESH                            |   |   |   |   |   |   |   |
| CELERY, FRESH                                 |   |   |   |   |   |   |   |
| CEREAL GRAIN PRODUCTS NES                     |   |   |   |   |   |   |   |
| CEREALS, MILLED NES                           |   |   |   |   |   |   |   |
| CEREALS, UNMILLED NES                         |   |   |   |   |   |   |   |
| CHARCOAL, WOOD                                |   |   |   |   |   |   |   |
| CHEESE NES                                    |   |   |   |   |   |   |   |
| CHEESE, CAMEMBERT                             |   |   |   |   |   |   |   |
| CHEESE, GOUDA                                 |   |   |   |   |   |   |   |
| CHEESE, GRUYERE PROCESS                       |   |   |   |   |   |   |   |
| CHEMICALLY MODIFIED OILS, FATS AND WAXES      |   |   |   |   |   |   |   |
| CHERRIES, FROZEN                              |   |   |   |   |   |   |   |
| CHEWING GUM NES                               |   |   |   |   |   |   |   |
| CHICKENS, FRESH OR FROZEN, INCLUDING CUT-UP   |   |   |   |   |   |   |   |
| CHOCOLATE CONFECTIONERY NES                   |   |   |   |   |   |   |   |
| CIGARETTES                                    |   |   |   |   |   |   |   |
| CITRUS FRUITS, CND, INCL MIX OF CITRUS FRUITS |   |   |   |   |   |   |   |
| CLAMS, CANNED                                 |   |   |   |   |   |   |   |
| CLOVES, GROUND OR UNGROUND                    |   |   |   |   |   |   |   |
| COCOA OR CHOCOLATE AND PREPARATIONS NES       |   |   |   |   |   |   |   |
| COCOA OR CHOCOLATE IN POWDER FORM             |   |   |   |   |   |   |   |
| COCOA/CHOC, SWEET, BLOCK/CAKE/CRUMB/GRANULES  |   |   |   |   |   |   |   |
| COCOA/CHOC, UNSWEET, BLOCK/CAKE/CRUMB/GRANULE |   |   |   |   |   |   |   |
| COCONUT, DESICCATED                           |   |   |   |   |   |   |   |
| COD, FRESH OR FROZEN                          |   |   |   |   |   |   |   |
| COFFEE PREPARATIONS NES                       |   |   |   |   |   |   |   |
| COFFEE, GREEN                                 |   |   |   |   |   |   |   |
| COFFEE, ROASTED OR GROUND                     |   |   |   |   |   |   |   |
| CONTAINERS, CLOSURES, AND PARTS NES           |   |   |   |   |   |   |   |
| CORN OIL                                      |   |   |   |   |   |   |   |
| CORN STARCH                                   |   |   |   |   |   |   |   |
| CORN, CANNED                                  |   |   |   |   |   |   |   |
| CORN, FRESH                                   |   |   |   |   |   |   |   |
| CRABS, CANNED                                 |   |   |   |   |   |   |   |
| CRABS, FRESH OR FROZEN                        |   |   |   |   |   |   |   |
| CUCUMBERS, FRESH                              |   |   |   |   |   |   |   |
| CURRENTS, DRIED                               |   |   |   |   |   |   |   |
| DAIRY PRODUCTS NES                            |   |   |   |   |   |   |   |
| DATES, DRIED                                  |   |   |   |   |   |   |   |
| DETERGENTS, HOUSEHOLD, POWDER OR LIQUID       |   |   |   |   |   |   |   |
| DRESSINGS AND SPREADS NES                     |   |   |   |   |   |   |   |
| EGGS IN THE SHELL NES                         |   |   |   |   |   |   |   |
| FANCY MEATS /EDIBLE OFFAL/, FRESH OR FROZEN   |   |   |   |   |   |   |   |
| FISH STEAKS/BLOCK/SLAB/STICKS, FR,CHD,FZ      |   |   |   |   |   |   |   |
| FISH, SALTED AND/OR DRIED                     |   |   |   |   |   |   |   |
| FISH, SMOKED                                  |   |   |   |   |   |   |   |
| FLATFISH, FRESH OR FROZEN                     |   |   |   |   |   |   |   |

FLAVOURING EXTRACTS AND ESSENCES  
FLAVOURING POWDERS  
FOOD COLOURINGS  
FOOD PREPARATIONS NES  
FRESHWATER FISH, FRESH OR FROZEN NES  
FRUIT JUICE CONCENTRATES, FROZEN NES  
FRUIT JUICE CONCENTRATES, NOT FROZEN NES  
FRUITS AND BERRIES, DRIED NES  
FRUITS AND BERRIES, FROZEN NES  
FRUITS AND PRODUCTS, CANNED NES  
FRUITS, FRESH NES, EXCEPT BERRIES  
GELATIN, EDIBLE NES  
GINGER, GROUND OR UNGROUND  
GLOVES AND MITTENS, PLASTIC  
GRAPE JUICE CONCENTRATES, NOT FROZEN  
GRAPEFRUIT JUICE CONCENTRATES, NOT FROZEN  
GRAPEFRUIT, FRESH  
GRAPES, FRESH  
HADDOCK, HAKE, CUSK & POLLOCK, FR OR FROZEN  
HALIBUT, FRESH OR FROZEN  
HAMS, NOT CURED OR COOKED  
HERRING, PICKLED  
HONEY  
HOUSEHOLD BASKETS, BOXES, CAMS AND BAGS NES  
HOUSEHOLD CHEMICAL SPECIALTIES NES  
INFANT AND JUNIOR FOODS  
INSECT REPELLENTS NES  
INSTANT COFFEE  
KETCHUP /CATSUP/  
KITCHEN AND TABLE CUTLERY NES  
LAMB, FRESH OR FROZEN  
LARD  
LEMON JUICE CONCENTRATES, FROZEN  
LEMON JUICE CONCENTRATES, NOT FROZEN  
LEMONS, FRESH  
LETTUCE, FRESH  
LOBSTER, FRESH OR FROZEN  
MACARONI PRODUCTS  
MATERIALS FOR FOOD PREPARATIONS NES  
MEAT, FRESH OR FROZEN NES  
MELONS, FRESH NES  
METAL END PRODUCTS NES  
MILK, CREAM, & BY-PRODUCTS, CONDENSED OR EVAP  
MILK, CREAM, AND BY-PRODUCTS, POWDERED  
MINERAL WATERS, NATURAL AND ARTIFICIAL  
MIXED FRUITS, CANNED NES  
MOLASSES, CANE OR BEET  
MUSHROOMS, CANNED  
MUSHROOMS, FRESH  
MUSTARD, GROUND  
NECTARINES, FRESH  
NON-ALCOHOLIC BEVERAGES NES  
NUTMEGS AND MACE, GROUND OR UNGROUND  
NUTS, KERNELS & SEEDS, SHELLD OR PREP NES  
NUTS, NOT SHELLD NES, EXCEPT OIL NUTS  
OLIVE OIL  
OLIVES, IN LIQUID PRESERVATIVE, NOT CANNED  
ONIONS, FRESH NES  
ONIONS, GREEN, INCLUDING SHALLOTS  
ORANGE JUICE CONCENTRATES, FROZEN  
ORANGE JUICE CONCENTRATES, NOT FROZEN  
ORANGES, MANDARINES AND TANGARINES, FRESH  
PAPER BAGS AND MULTI-WALL SACKS  
PAPER END PRODUCTS NES  
PARSNIPS, FRESH  
PEACHES, CANNED  
PEANUT OIL  
PEARS, CANNED  
PEARS, FRESH  
PEAS, FROZEN  
PEAS, GREEN  
PEAS, SEED  
PECANS, NOT SHELLD  
PECANS, SHELLD OR ROASTED  
PEPPER, GROUND OR UNGROUND  
PEPPERS, FRESH  
PICKLES AND RELISHES  
PIMENTO, GROUND OR UNGROUND  
PINEAPPLE, CANNED  
PINEAPPLES, FRESH  
PLASTIC END PRODUCTS NES  
PLUMS, FRESH  
POLISHES, WAXES AND RELATED PREPARATIONS NES  
PORK BELLIES, FRESH OR FROZEN  
PORK SHOULDERS, PICNICS & BUTTS, FR OR FROZEN  
PORK SPARE RIBS, FRESH OR FROZEN  
PORK, FRESH OR FROZEN NES  
POTATO PRODUCTS, FROZEN  
POTATOES, CANNED  
POTATOES, FRESH NES  
POULTRY, FRESH OR FROZEN NES  
PRE-COOKED FROZEN FOOD PREPARATIONS NES  
PRETZELS

CONTINUED....

# TRADING HOUSE

PRUNES OR PLUMS, DRIED  
RADISHES, FRESH  
RAISINS  
RAPPINI, FRESH  
READY-COOKED MEAT & MEAT PREP. NOT CANNED NES  
REFINED SUGAR, CANE AND BEET  
REFINED SUGARS NES  
RICE, CLEANED  
SALMON, CANNED  
SALMON, FRESH OR FROZEN  
SANITARY PAPER NES  
SARDINE, CANNED, INCLUDING SPRATS & PILCHARDS  
SAUCES NES  
SAUSAGE, FRESH OR CURED  
SEA FISH, FRESH OR FROZEN NES  
SHELLFISH, FRESH OR FROZEN NES  
SHORTENING  
SHRIMPS AND PRAWNS, CANNED  
SHRIMPS AND PRAWNS, FRESH OR FROZEN  
SODIUM BICARBONATE  
SOFT DRINK CONCENTRATES AND SYRUPS  
SOUPS, SOUP MIXES AND BASES NES  
SOYA SAUCE  
SPICES, SPICE HERBS AND SPICE SEEDS NES  
SPINACH, FRESH  
SPINACH, FROZEN  
STATIONERS' AND OFFICE SUPPLIES NES  
STRAWBERRIES, FRESH  
STRAWBERRIES, FROZEN  
SUGAR CANDY NES  
SUGAR PREPARATIONS AND CONFECTIONERY NES  
SYRUPS NES  
TABLE & DRESSER COVER/SCARF/MAT/DOILIE/NAPKIN  
TABLE NAPKINS, PAPER  
TABLEWARE, PAPER  
TABLEWARE, PLASTIC  
TARTARIC ACID, ITS SALTS, ESTERS & DERIV  
TEA PREPARATIONS NES  
TEA, BLACK  
TEA, GREEN  
TOILET SOAP  
TOMATO JUICE, CANNED  
TOMATO PASTE, CANNED  
TOMATOES, CANNED NES  
TOMATOES, FRESH  
TOWELS NES  
TROUT, FRESH OR FROZEN  
TUNA, CANNED NES  
TUNA, CANNED, FLAKE PACK  
TURKEYS, FRESH OR FROZEN  
VEAL, FRESH OR FROZEN  
VEGETABLES AND VEGETABLE JUICES, CANNED NES  
VEGETABLES, DRIED NES  
VEGETABLES, FRESH OR CHILLED NES  
VEGETABLES, FROZEN NES  
VEGETABLES, PRESERVED, NOT CANNED NES  
VINEGAR  
WASHING AND CLEANING PREPARATIONS NES  
WATER AND SEWAGE TREATMENT EQUIPMENT & PARTS  
WOOD END PRODUCTS NES  
YEAST

## H.E. JUSTESEN ASSOCIATES INC.

TEL: 604-438-7813

S. BURNABY, B.C. V5H3X9  
P.O. BOX 80537, S. BURNABY, B.C. V5H3X9  
MAIN CONTACT: MR. H.E. JUSTESEN  
FAX: 604-589-3977 TLX/ANSBK: 04-351303  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: MAR/1989  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES:

CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
COMMODITIES/PRIMARY PRODUCTS TRADING  
OTHER  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| BRUNET                     |   | X |   |   |   |   |   |
| HONG KONG                  |   | X |   |   |   |   |   |
| JAPAN                      |   | X |   |   |   |   |   |
| KOREA, SOUTH               |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |

|          |   |   |  |  |  |  |   |
|----------|---|---|--|--|--|--|---|
| TAIWAN   | X | X |  |  |  |  | X |
| THAILAND |   | X |  |  |  |  |   |

PRODUCTS EXPORTED:

AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
CHOCOLATES, PACKAGED  
FRUIT JUICE CONCENTRATES, NOT FROZEN NES  
FRUIT JUICES, NOT CONCENTRATED NES  
GRAPE WINES, STILL, DESSERT STRENGTH NES  
JAMS, JELLIES AND PRESERVES, CANNED  
SHERRY

## H.J. SKELTON (CANADA) LIMITED

TEL: 519-679-9180

165 OXFORD ST. E., LONDON, ONT. N6A1T4  
MAIN CONTACT: MR. PETER FRASER  
FAX: 519-679-0193 TLX/ANSBK: 064-7241  
YEARS IN INTERNATIONAL TRADE: 22 REPORTED: NOV/1989  
TOTAL STAFF: 4 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| AUSTRALIA              |   | X |   |   |   |   |   |
| AUSTRIA                |   | X |   |   |   |   |   |
| BELGIUM                |   | X |   |   |   |   |   |
| BOTSWANA               |   | X |   |   |   |   |   |
| CAYMAN ISLANDS         |   | X |   |   |   |   |   |
| COSTA RICA             |   | X |   |   |   |   | X |
| DENMARK                |   | X |   |   |   |   |   |
| ENGLAND                | X | X | X | X |   |   |   |
| FALKLAND ISLANDS       |   | X |   |   |   |   |   |
| FINLAND                |   | X |   |   |   |   |   |
| FRANCE                 |   | X |   |   |   |   |   |
| GERMANY, EAST          |   | X |   |   |   |   |   |
| GERMANY, WEST          | X | X |   | X |   |   |   |
| GIBRALTAR              |   | X |   |   |   |   |   |
| GREECE                 |   | X |   |   |   |   |   |
| GREENLAND              |   | X |   |   |   |   |   |
| ICELAND                |   | X |   |   |   |   |   |
| IRELAND                |   | X |   |   |   |   |   |
| ISRAEL                 |   | X |   |   |   |   | X |
| ITALY                  | X | X | X |   |   |   | X |
| JAMAICA                |   | X |   |   |   |   |   |
| LUXEMBOURG             |   | X |   |   |   |   |   |
| MALTA                  |   | X |   |   |   |   |   |
| MEXICO                 |   | X |   |   |   |   |   |
| NETHERLANDS            |   | X |   |   |   |   |   |
| NEW ZEALAND            |   | X |   |   |   |   |   |
| NORWAY                 |   | X |   |   |   |   |   |
| PERU                   |   | X |   |   |   |   |   |
| PHILIPPINES            |   | X |   |   |   |   |   |
| PORTUGAL               |   | X |   |   |   |   |   |
| SAUDI ARABIA           | X | X |   |   |   |   |   |
| SCOTLAND               |   | X |   |   |   |   | X |
| SOUTH AFRICA           |   | X |   |   |   |   |   |
| SPAIN                  |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON |   | X |   |   |   |   |   |
| SWAZILAND              |   | X |   |   |   |   |   |
| SWEDEN                 |   | X |   |   |   |   |   |
| SWITZERLAND            |   | X |   |   |   |   |   |
| TASMANIA               |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO    |   | X |   |   |   |   |   |
| UNITED STATES          | X | X |   |   |   |   | X |
| VIRGIN ISLANDS         |   | X |   |   |   |   |   |
| WALES                  |   | X |   |   |   |   |   |
| ZAMBIA                 |   | X |   |   |   |   |   |
| ZIMBABWE               |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
RAILWAY RAILS  
STRUCTURAL SHAPES, ALLOY STEEL NES

## M.L. LECLAIR INC.

TEL: 514-277-1186

\*\*\*\*\* UPDATE PENDING  
185 VAN HORNE AVE., MONTREAL, QUEBEC, H2T2J2  
MAIN CONTACT: MR. CARY MILLER  
FAX: 514-277-3277 TLX/ANSBK:

CONTINUED....

# TRADING HOUSE

YEARS IN INTERNATIONAL TRADE: 2 REPORTED: APR/1989  
 TOTAL STAFF: 20-49 TRADE STAFF:  
 ANNUAL SALES \$000: \$1,000-4,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 FRENCH

AUXILIARY SERVICES: CONSOLIDATION  
 CUSTOM CLEARING  
 DOCUMENTATION  
 FINANCING ARRANGEMENTS, GENERAL  
 FREIGHT FORWARDING  
 PACKAGING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: INDEPENDENT TRADER  
 FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| KOREA, SOUTH  | X | X | X |   |   |   |   |
| UNITED STATES | X | X | X |   |   |   | X |

PRODUCTS EXPORTED:  
 CHRONOMETERS & SPECIAL TIME RECORDERS, & PTS  
 ICE HOCKEY EQUIP & PTS, EXC GLOVES & HEADGEAR  
 SERVICE INDUSTRY EQUIPMENT AND PARTS NES  
 SPECIAL PURPOSE FURNITURE NES

HAE CORP. METAL DIVISION  
 SEE... HARVEST AGRICULTURAL EXPORT CO.

HALFORD HIDE AND LEATHER CO. LTD. TEL: 403-474-4989

8629 - 126 AVE., EDMONTON, ALTA., T5B1G8  
 MAIN CONTACT: MR. JEFF MCNISH

FAX: TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 20 REPORTED: FEB/1989  
 TOTAL STAFF: 20-49 TRADE STAFF: 2

ANNUAL SALES \$000: \$1,000-4,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER  
 FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| BELGIUM        | X |   |   |   |   |   |   |
| CZECHOSLOVAKIA |   | X |   |   |   |   |   |
| HONG KONG      | X |   |   |   |   |   |   |
| JAPAN          |   | X | X |   |   |   |   |
| KOREA, SOUTH   | X |   | X |   |   |   |   |

|                            |   |   |  |  |  |  |  |
|----------------------------|---|---|--|--|--|--|--|
| MEXICO                     | X |   |  |  |  |  |  |
| PEOPLE'S REPUBLIC OF CHINA | X |   |  |  |  |  |  |
| PORTUGAL                   | X |   |  |  |  |  |  |
| ROMANIA                    |   | X |  |  |  |  |  |
| TAIWAN                     | X |   |  |  |  |  |  |

|                                     |   |  |   |  |  |  |  |
|-------------------------------------|---|--|---|--|--|--|--|
| UNION OF SOVIET SOCIALIST REPUBLICS | X |  |   |  |  |  |  |
| UNITED STATES                       | X |  | X |  |  |  |  |

PRODUCTS EXPORTED:  
 CATTLE HIDES, RAW  
 FUR SKINS, UNRESSED NES  
 GLASS BASIC PRODUCTS NES  
 HIDES AND SKINS, RAW NES  
 LEATHER NES  
 LEATHER SPLITS NES

HALIBURTON & WHITE LTD. TEL: 416-259-9206

775 THE QUEENSWAY, TORONTO, ONT. M8Z1N1  
 MAIN CONTACT: MR. DAVID WEBSTER

FAX: 416-259-6967 TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 0 REPORTED: NOV/1989  
 TOTAL STAFF: 20-49 TRADE STAFF: 1

ANNUAL SALES \$000: \$5,000-9,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 FRENCH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

PRODUCTS EXPORTED:  
 BOOKBINDING MACHINERY, EQUIPMENT AND PARTS  
 COIN/CURRENCY/CHEQUE HAND & REL MACH. & PTS  
 OFFICE MACHINES, EQUIPMENT AND PARTS NES  
 SAFES FIRE/BURGLARY RESISTANT & COMPTS/ENCL

HARVEST AGRICULTURAL EXPORT CO. TEL: 416-562-7371

3595 - 17TH ST., ST. CATHARINES, ONT. L2R6P7  
 R.R. #1 3595 - 17TH ST., ST. CATHARINES, ONT. L2R6P7

MAIN CONTACT: MR. JACK YURCHUK  
 FAX: 416-562-7700 TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 3 REPORTED: JUN/1989  
 TOTAL STAFF: 5-9 TRADE STAFF:

ANNUAL SALES \$000: \$1,000-4,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH

AUXILIARY SERVICES: CONSULTING  
 CUSTOM CLEARING  
 DOCUMENTATION  
 FREIGHT FORWARDING  
 PACKAGING  
 SHIPPING-INTERNATIONAL  
 WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
 COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|          | E | I | B | S | A | R | W |
|----------|---|---|---|---|---|---|---|
| ARUBA    | X |   |   |   |   |   |   |
| BAHAMAS  | X |   |   |   |   |   |   |
| BARBADOS | X |   |   |   |   |   |   |
| BELIZE   | X |   |   |   |   |   |   |
| BERMUDA  | X |   |   |   |   |   |   |

|                |   |  |  |  |  |  |  |
|----------------|---|--|--|--|--|--|--|
| BONAIRE        | X |  |  |  |  |  |  |
| CAYMAN ISLANDS | X |  |  |  |  |  |  |
| COSTA RICA     | X |  |  |  |  |  |  |
| CUBA           | X |  |  |  |  |  |  |
| CURACAO        | X |  |  |  |  |  |  |

|                    |   |  |   |  |  |  |   |
|--------------------|---|--|---|--|--|--|---|
| DOMINICAN REPUBLIC | X |  |   |  |  |  |   |
| EL SALVADOR        | X |  |   |  |  |  |   |
| ENGLAND            |   |  | X |  |  |  |   |
| GERMANY, WEST      |   |  | X |  |  |  | X |
| GUATEMALA          | X |  |   |  |  |  |   |

|          |   |  |   |  |  |  |   |
|----------|---|--|---|--|--|--|---|
| HAITI    | X |  |   |  |  |  |   |
| HONDURAS | X |  |   |  |  |  |   |
| ITALY    |   |  | X |  |  |  | X |
| JAMAICA  | X |  |   |  |  |  |   |
| KUWAIT   | X |  |   |  |  |  |   |

|                              |   |  |   |  |  |  |  |
|------------------------------|---|--|---|--|--|--|--|
| LEEWARD AND WINDWARD ISLANDS | X |  |   |  |  |  |  |
| NETHERLANDS                  |   |  | X |  |  |  |  |
| NICARAGUA                    | X |  |   |  |  |  |  |
| PANAMA                       | X |  |   |  |  |  |  |
| PUERTO RICO                  | X |  |   |  |  |  |  |

|                          |   |   |   |  |  |  |   |
|--------------------------|---|---|---|--|--|--|---|
| SAUDI ARABIA             | X |   |   |  |  |  |   |
| SPAIN                    |   |   | X |  |  |  | X |
| TRINIDAD AND TOBAGO      | X |   |   |  |  |  |   |
| TURKS AND CAICOS ISLANDS | X |   |   |  |  |  |   |
| UNITED STATES            | X | X | X |  |  |  | X |

VIRGIN ISLANDS X

PRODUCTS EXPORTED:  
 BARS, ALLOY STEEL, COLD DRAWN OR COLD FIN NES  
 BARS, ALLOY STEEL, HOT ROLLED, NES  
 BEANS, GREEN AND WAX, FROZEN  
 BEANS, LIMA, FROZEN  
 BROCCOLI, FROZEN  
 CARROTS, FROZEN  
 COD, FRESH OR FROZEN  
 FISH, SALTED AND/OR DRIED  
 FRUIT JUICE CONCENTRATES, FROZEN NES  
 FRUIT JUICES, NOT CONCENTRATED NES  
 GRAPE JUICE CONCENTRATES, NOT FROZEN  
 GRAPE WINES, STILL, TABLE STRENGTH  
 JAMS, JELLIES AND PRESERVES, CANNED  
 LOBSTER, FRESH OR FROZEN  
 PEAS, FROZEN  
 PIPES & TUBES, CS, SMLS, CF, NEW NES  
 PIPES & TUBES, CS, SMLS, HF, NEW NES  
 PIPES AND TUBES, ALLOY STEEL, NEW NES  
 PLATES, CS, > 60" & < 100" IN WIDTH NES  
 PLATES, CS, 60" OR LESS IN WIDTH NES  
 POTATO PRODUCTS, FROZEN  
 REFINED SUGARS NES  
 SALMON, CANNED  
 SALMON, FRESH OR FROZEN  
 STRUCTURAL SHAPES, STEEL, FABRICATED NES  
 SYRUPS NES  
 VEGETABLES, FROZEN NES

HENSCH-SMID LTD TEL: 604-885-5690

SECHLT B.C., VON3AO  
 R.R. 1 SECHLT B.C., VON3AO

MAIN CONTACT: MR. JIRI SMID  
 FAX: 604-885-3691 TLX/ANSBK: 04352848

YEARS IN INTERNATIONAL TRADE: 2 REPORTED: MAY/1988  
 TOTAL STAFF: 2 TRADE STAFF: 2

ANNUAL SALES \$000: \$1-99  
 PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH  
 GERMAN

AUXILIARY SERVICES: CONSOLIDATION

CONTINUED....



# TRADING HOUSE

AREA OF SPECIALTIES: CONSULTING  
SHIPPING-INTERNATIONAL  
BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| AUSTRIA       |   |   | X |   |   |   |   |
| ENGLAND       | X |   |   |   |   |   |   |
| GERMANY, WEST | X |   |   |   |   |   |   |
| SWITZERLAND   | X |   | X |   |   |   |   |
| WORLDWIDE     |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
AIRCRAFT ASSEMBLIES, EQUIPMENT AND PARTS

HEXAGON MARKETING SERVICES INC. TEL: 416-281-8147

1407 MILITARY TRAIL, WESTHILL, ONT., M1C1A7  
MAIN CONTACT: MR. CLANCY DELBARRE  
FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: FEB/1990  
TOTAL STAFF: 3 TRADE STAFF: 2  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSULTING  
OTHER  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ENGLAND       |   | X |   |   |   |   |   |
| GERMANY, WEST |   | X |   |   |   |   |   |
| ITALY         |   |   | X |   |   |   |   |
| JAPAN         | X |   |   |   |   |   |   |
| NEW ZEALAND   |   |   |   |   |   |   | X |
| SOUTH AFRICA  |   | X |   |   |   |   | X |
| UNITED STATES | X | X | X |   |   |   |   |

PRODUCTS EXPORTED:  
CANDLES  
SOAP NES  
SYRUPS NES

HF TRADE INTERNATIONAL TEL: 416-922-3883

338 DUNDAS ST. E., TORONTO, ONT., M5A2A1  
P.O. BOX 779 STN. "P", TORONTO, ONT., M5S2Z1  
MAIN CONTACT: MR. FRED POON  
FAX: 416-323-3623 TLX/ANSBK: 06-218727  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: JAN/1989  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 4  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: CANTONESE  
CHINESE  
ENGLISH  
MANDARIN

AUXILIARY SERVICES: CONSULTING  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| AUSTRALIA              |   |   | X |   |   | X |   |
| BARBADOS               |   |   | X |   |   |   |   |
| BRAZIL                 |   | X |   |   |   |   |   |
| CUBA                   |   | X |   |   |   |   |   |
| CYPRUS                 |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA         | X |   | X |   |   |   | X |
| ECUADOR                |   |   | X |   |   |   |   |
| ENGLAND                |   | X |   |   |   |   |   |
| FRANCE                 | X |   | X |   |   |   |   |
| GERMANY, EAST          |   | X |   |   |   |   |   |
| GERMANY, WEST          | X |   | X |   |   |   | X |
| GHANA                  |   | X |   |   |   |   |   |
| GREECE                 |   | X |   |   |   |   |   |
| HONG KONG              | X |   | X |   |   |   | X |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| HUNGARY      |   | X |   |   |   |   |   |
| INDONESIA    |   |   | X |   |   |   |   |
| IRAN         |   | X |   |   |   |   |   |
| ITALY        |   |   | X |   |   | X |   |
| JAPAN        | X |   |   |   |   | X |   |
| KOREA, SOUTH |   | X |   |   |   | X |   |
| KUWAIT       | X |   | X |   |   |   | X |
| MACAU        | X |   |   |   |   |   |   |
| NEW ZEALAND  |   |   |   |   |   |   | X |
| NIGERIA      |   | X |   |   |   |   |   |

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| PEOPLE'S REPUBLIC OF CHINA          | X |   | X |   |   |   | X |
| PHILIPPINES                         | X |   | X |   |   |   | X |
| POLAND                              |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SINGAPORE                           | X |   | X |   |   |   |   |
| SOUTH AFRICA                        |   | X |   |   |   |   |   |
| TAIWAN                              | X |   | X |   |   |   | X |
| THAILAND                            | X |   | X |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |   |   |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| UNITED STATES | X |   | X |   |   |   | X |
| VENEZUELA     |   |   | X |   |   |   |   |
| VIETNAM       |   | X |   |   |   |   |   |
| YUGOSLAVIA    |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
ELECTRONIC COMPUTERS AND PARTS  
FISH MEAL  
FURNACE/OVEN FOR METALLURGICAL OPERATION & PTS  
MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES  
MINERAL WATERS, NATURAL AND ARTIFICIAL  
PAPER FOR PRINTING  
PULP, OTHER THAN WOOD PULP  
SELF-CONTD GEN SETS & LIGHTING OUTFITS NES  
TELEPHONE APPARATUS, EQUIPMENT & SPECIFIC PTS

HI-BITS SYSTEMS TEL: 514-333-9240

10334 PAUL COMTOIS SUITE 105, MONTREAL, QUE., H4N2V5  
MAIN CONTACT: MR. K. MANSOUR  
FAX: 514-333-9033 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: JAN/1990  
COUNTERTRADE ON OWN BEHALF: YES  
QUEBEC ASSOCIATION OF EXPORT TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 4 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
ENGLISH  
FRENCH  
PERSIAN

AUXILIARY SERVICES: SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT     |   | X |   |   |   |   |   |
| BAHRAIN                    | X |   |   |   |   |   |   |
| CYPRUS                     |   | X |   |   |   |   |   |
| ENGLAND                    |   | X |   |   |   |   |   |
| FINLAND                    |   | X |   |   |   |   |   |
| FRANCE                     |   | X |   |   |   |   |   |
| GERMANY, WEST              |   | X |   |   |   |   |   |
| GREECE                     |   | X |   |   |   |   |   |
| HONG KONG                  |   | X |   |   |   |   |   |
| INDIA                      |   | X |   |   |   |   |   |
| IRAN                       | X |   |   |   |   |   | X |
| IRELAND                    |   | X |   |   |   |   |   |
| JAPAN                      |   | X |   |   |   |   |   |
| JORDAN                     |   | X |   |   |   |   |   |
| KUWAIT                     | X |   |   |   |   |   | X |
| LEBANON                    |   | X |   |   |   |   |   |
| NORWAY                     |   | X |   |   |   |   |   |
| OMAN                       |   | X |   |   |   |   |   |
| PAKISTAN                   |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| QATAR                      | X |   |   |   |   |   |   |
| SAUDI ARABIA               | X |   |   |   |   |   |   |
| SPAIN                      |   | X |   |   |   |   |   |
| SYRIA                      |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| TAIWAN               |   | X |   |   |   |   |   |
| THAILAND             |   | X |   |   |   |   |   |
| TURKEY               |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES | X |   |   | X |   |   | X |
| YEMEN, SOUTH         |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

ELECTRONIC COMPUTERS AND PARTS  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES

HI-TEC INDUSTRIAL PROD. DIV OF RMC LTD TEL: 613-748-6562

## \*\*\*\*\* UPDATE PENDING

40 DELONG DR., GLOUCESTER, ONT., K1J8H4  
P.O. BOX 372 STN. "A", OTTAWA, ONT., K1N8V4  
MAIN CONTACT: MR. GILLES R. HAMMOND  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: MAR/1989  
TOTAL STAFF: 5-9 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$100-199  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER

## METHOD OF OPERATIONS: OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|          | E | I | B | S | A | R | W |
|----------|---|---|---|---|---|---|---|
| ARUBA    |   | X |   |   |   |   |   |
| BAHAMAS  |   | X |   |   |   |   |   |
| BARBADOS | X | X |   |   |   |   |   |
| BERMUDA  |   | X |   |   |   |   |   |
| BOAIRE   |   | X |   |   |   |   |   |

|                              |  |   |  |  |  |  |  |
|------------------------------|--|---|--|--|--|--|--|
| CAYMAN ISLANDS               |  | X |  |  |  |  |  |
| CURACAO                      |  | X |  |  |  |  |  |
| DOMINICAN REPUBLIC           |  | X |  |  |  |  |  |
| JAMAICA                      |  | X |  |  |  |  |  |
| LEEWARD AND WINDWARD ISLANDS |  | X |  |  |  |  |  |

|                          |  |   |  |  |  |  |  |
|--------------------------|--|---|--|--|--|--|--|
| PUERTO RICO              |  | X |  |  |  |  |  |
| TRINIDAD AND TOBAGO      |  | X |  |  |  |  |  |
| TURKS AND CAICOS ISLANDS |  | X |  |  |  |  |  |
| VIRGIN ISLANDS           |  | X |  |  |  |  |  |

## PRODUCTS EXPORTED:

CAULKING, SEALING & SOUND DEADENING COMPOUNDS  
EPOXY RESINS  
FLOORING AND WALL COVERING NES  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
PLASTICS FABRICATED MATERIALS NES  
STONE, CRUSHED, INCLUDING STONE REFUSE NES

HICOM INTERNATIONAL INC. TEL: 514-923-0799

8050 BLVD ST-LAURENT STE 1202, BROSSARD QUE., J4X2P1  
MAIN CONTACT: M. GUY CLOUTIER  
FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 3 REPORTED: AUG/1989  
TOTAL STAFF: 4 TRADE STAFF: 3  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
JAPANESE

AUXILIARY SERVICES: CONSULTING  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| AUSTRALIA     | X | X | X |   |   |   | X |
| ENGLAND       |   | X |   |   |   |   |   |
| FRANCE        | X | X | X |   |   |   | X |
| GERMANY, WEST |   | X | X |   |   |   |   |
| HONG KONG     |   | X | X |   |   |   | X |

|                            |   |   |   |  |  |  |   |
|----------------------------|---|---|---|--|--|--|---|
| ITALY                      |   | X |   |  |  |  |   |
| JAPAN                      | X |   |   |  |  |  | X |
| KOREA, SOUTH               |   | X | X |  |  |  |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |  |  |  |   |
| SENEGAL                    |   |   | X |  |  |  |   |

|               |   |  |   |  |  |  |   |
|---------------|---|--|---|--|--|--|---|
| TAIWAN        |   |  | X |  |  |  |   |
| UNITED STATES | X |  | X |  |  |  | X |
| VENEZUELA     |   |  | X |  |  |  |   |

## PRODUCTS EXPORTED:

FERMENTED ALCOHOLIC BEVERAGES NES  
JAMS, JELLIES AND PRESERVES, CANNED  
LUMBER, DOMESTIC HARDWOODS NES  
MINERAL WATERS, NATURAL AND ARTIFICIAL  
PLASTIC END PRODUCTS NES  
PREFABRICATED STRUCTURES AND PARTS NES  
WOODEN HOUSEHOLD FURNITURE, NOT UPHOLSTERED

HIR INTERNATIONAL LTD.

TEL: 204-269-4362

14 DUBOIS PLACE, WINNIPEG MAN., R3V1N1  
MAIN CONTACT: MR. HEMANT M. SHAH  
FAX: 204-269-2991 TLX/ANSBK: 07-57741  
YEARS IN INTERNATIONAL TRADE: 6 REPORTED: APR/1989  
COUNTERTRADE ON OWN BEHALF: YES  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 3 TRADE STAFF:  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: BENGALI  
EAST INDIAN  
ENGLISH  
PAKISTANI  
URDU

AUXILIARY SERVICES: CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER

METHOD OF OPERATIONS: PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
INDEPENDENT TRADER  
OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| AUSTRALIA              |   | X |   | X | X | X | X |
| BAHAMAS                |   | X |   |   |   |   |   |
| BAHRAIN                |   | X |   |   |   |   |   |
| BANGLADESH             | X |   |   | X | X | X | X |

|                    |  |   |  |  |  |  |  |
|--------------------|--|---|--|--|--|--|--|
| BARBADOS           |  | X |  |  |  |  |  |
| BELIZE             |  | X |  |  |  |  |  |
| BERMUDA            |  | X |  |  |  |  |  |
| COSTA RICA         |  | X |  |  |  |  |  |
| DOMINICAN REPUBLIC |  | X |  |  |  |  |  |

|               |  |   |  |  |  |  |  |
|---------------|--|---|--|--|--|--|--|
| EL SALVADOR   |  | X |  |  |  |  |  |
| FIJI          |  | X |  |  |  |  |  |
| FRENCH GUIANA |  | X |  |  |  |  |  |
| GUATEMALA     |  | X |  |  |  |  |  |
| HAITI         |  | X |  |  |  |  |  |

|             |   |   |  |   |   |   |   |
|-------------|---|---|--|---|---|---|---|
| HONDURAS    |   | X |  |   |   |   |   |
| HONG KONG   |   | X |  |   |   |   |   |
| INDIA       | X |   |  | X | X | X | X |
| INDONESIA   |   | X |  |   |   |   |   |
| IVORY COAST |   | X |  |   |   |   |   |

|           |  |   |  |   |  |  |   |
|-----------|--|---|--|---|--|--|---|
| JORDAN    |  | X |  |   |  |  |   |
| KENYA     |  | X |  |   |  |  |   |
| KUWAIT    |  | X |  |   |  |  |   |
| MALAYSIA  |  | X |  | X |  |  | X |
| MAURITIUS |  | X |  |   |  |  |   |

|             |   |   |  |  |  |  |  |
|-------------|---|---|--|--|--|--|--|
| MEXICO      |   | X |  |  |  |  |  |
| NEPAL       | X |   |  |  |  |  |  |
| NEW ZEALAND |   | X |  |  |  |  |  |
| NICARAGUA   |   | X |  |  |  |  |  |
| NIGERIA     |   | X |  |  |  |  |  |

|                            |   |   |  |   |   |   |   |
|----------------------------|---|---|--|---|---|---|---|
| OMAN                       |   | X |  |   |   |   |   |
| PAKISTAN                   | X |   |  | X | X | X | X |
| PANAMA                     |   | X |  |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |  |   |   |   |   |
| PHILIPPINES                |   | X |  |   |   |   |   |

|              |   |   |  |   |   |   |   |
|--------------|---|---|--|---|---|---|---|
| SAUDI ARABIA | X |   |  |   |   |   |   |
| SINGAPORE    |   | X |  | X |   | X | X |
| SRI LANKA    | X |   |  | X | X | X | X |
| SURINAM      |   | X |  |   |   |   |   |
| SYRIA        |   | X |  |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| THAILAND             |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO  |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES | X | X |   | X | X | X | X |
| VENEZUELA            |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

AIR CONDITIONING AND REFRIG EQUIP & PTS NES  
CONSTRUCTION & MTCE MACHY, EQUIP & PARTS NES  
CONVEYORS AND CONVEYING SYSTEMS NES  
ELECTRONIC COMPUTERS AND PARTS  
FLOUR AND GRIST MILL MACHINERY, AND PARTS  
GRAIN LOADERS AND ELEVATORS, AND PARTS  
HARVESTING/THRESHING & REL MACHY, & PTS NES  
HUMIDITY MEASURING & CONTROLLING INSTRUMENTS  
MACH/EQUIP FOR PREP CROPS FOR MARKET & PTS NES  
MINING & QUARRYING MACHY, EQUIP & PARTS NES  
OFF-HIGHWAY TRUCKS  
PEAS, DRIED NES  
PREFABRICATED AND READY-CUT BUILDINGS & PARTS  
PRINTED CIRCUIT BOARDS  
SCALES AND BALANCES AND PARTS NES  
SOIL PREP, SEEDING & FERT MACHY & PTS N  
SPRAYS/CROP PROTECTION MACH/EQUIP & PTS NES  
TELEPHONE APPARATUS, EQUIPMENT & SPECIFIC PTS  
TRUCK TRAILERS AND SEMI-TRAILERS, USED  
VEGETABLES, DRIED NES

HOLMVALL INTERNATIONAL TRADING INC TEL: 416-940-2444

505 HOOD ROAD, UNIT 21, MARKHAM ONTARIO, L3R5V6

505 HOOD ROAD, UNIT 21, MARKHAM ONTARIO, L3R5V6

MAIN CONTACT: MR. LEIF B. HOLMVALL

FAX: 416-940-2446 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 7 REPORTED: SEP/1989

TOTAL STAFF: 3 TRADE STAFF: 2

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

GERMAN

SWEDISH

AUXILIARY SERVICES: CONSULTING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

EXPORT MANAGEMENT CO./DIV. OF CON. CO.

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| DENMARK       | X |   | X |   |   |   |   |
| FINLAND       | X |   | X |   |   |   |   |
| GERMANY, WEST | X |   |   |   |   |   |   |
| NETHERLANDS   | X |   |   |   |   |   |   |
| NORWAY        | X |   |   |   |   |   |   |

|               |   |  |   |  |  |  |  |
|---------------|---|--|---|--|--|--|--|
| PERU          | X |  |   |  |  |  |  |
| SWEDEN        | X |  | X |  |  |  |  |
| UNITED STATES | X |  |   |  |  |  |  |

## PRODUCTS EXPORTED:

CAULKING, SEALING & SOUND DEADENING COMPOUNDS  
CONCRETE PAVING EQUIP/PLANT TO BATCH/MIX & PTS  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
INDUSTRIAL SPRAYING EQUIPMENT AND PARTS  
LOBSTER, FRESH OR FROZEN  
LUBRICATION EQUIPMENT AND PARTS  
MINING & QUARRYING MACHY, EQUIP & PARTS NES  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES

HORSEHART INTERNATIONAL TEL: 403-464-1600

1949 GLENMORE AVE., SHERWOOD PARK, ALTA., T8A0X6

MAIN CONTACT: MR. LORNE NELSON

FAX: TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 1 REPORTED: APR/1988

TOTAL STAFF: 5-9 TRADE STAFF: 3

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER

PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              |   | X |   |   |   |   |   |
| ARUBA                  |   | X |   |   |   |   |   |
| AUSTRALIA              |   | X |   |   |   |   |   |
| AUSTRIA                |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|          | E | I | B | S | A | R | W |
|----------|---|---|---|---|---|---|---|
| BAHAMAS  |   | X |   |   |   |   |   |
| BAHRAIN  |   | X |   |   |   |   |   |
| BARBADOS |   | X |   |   |   |   |   |
| BELGIUM  |   | X |   |   |   |   |   |
| BERMUDA  |   | X |   |   |   |   |   |

|                |  |   |  |  |  |  |  |
|----------------|--|---|--|--|--|--|--|
| BONAIRE        |  | X |  |  |  |  |  |
| BRAZIL         |  | X |  |  |  |  |  |
| CANARY ISLANDS |  | X |  |  |  |  |  |
| CAYMAN ISLANDS |  | X |  |  |  |  |  |
| CHILE          |  | X |  |  |  |  |  |

|              |  |   |  |  |  |  |  |
|--------------|--|---|--|--|--|--|--|
| COLOMBIA     |  | X |  |  |  |  |  |
| COOK ISLANDS |  | X |  |  |  |  |  |
| COSTA RICA   |  | X |  |  |  |  |  |
| CUBA         |  | X |  |  |  |  |  |
| CURACAO      |  | X |  |  |  |  |  |

|                    |   |   |  |  |  |  |  |
|--------------------|---|---|--|--|--|--|--|
| CYPRUS             |   | X |  |  |  |  |  |
| DENMARK            |   | X |  |  |  |  |  |
| DOMINICAN REPUBLIC |   | X |  |  |  |  |  |
| ENGLAND            | X |   |  |  |  |  |  |
| FIJI               |   | X |  |  |  |  |  |

|               |   |   |  |  |  |  |  |
|---------------|---|---|--|--|--|--|--|
| FINLAND       |   | X |  |  |  |  |  |
| FRANCE        |   | X |  |  |  |  |  |
| FRENCH GUIANA |   | X |  |  |  |  |  |
| GERMANY, WEST | X |   |  |  |  |  |  |
| GUATEMALA     |   | X |  |  |  |  |  |

|           |  |   |  |  |  |  |  |
|-----------|--|---|--|--|--|--|--|
| HAITI     |  | X |  |  |  |  |  |
| HONDURAS  |  | X |  |  |  |  |  |
| HONG KONG |  | X |  |  |  |  |  |
| INDIA     |  | X |  |  |  |  |  |
| INDONESIA |  | X |  |  |  |  |  |

|         |  |   |  |  |  |  |  |
|---------|--|---|--|--|--|--|--|
| IRELAND |  | X |  |  |  |  |  |
| ISRAEL  |  | X |  |  |  |  |  |
| ITALY   |  | X |  |  |  |  |  |
| JAMAICA |  | X |  |  |  |  |  |
| JAPAN   |  | X |  |  |  |  |  |

|                              |  |   |  |  |  |  |  |
|------------------------------|--|---|--|--|--|--|--|
| KOREA, SOUTH                 |  | X |  |  |  |  |  |
| LEEWARD AND WINDWARD ISLANDS |  | X |  |  |  |  |  |
| LIECHTENSTEIN                |  | X |  |  |  |  |  |
| LUXENBOURG                   |  | X |  |  |  |  |  |
| MALAYSIA                     |  | X |  |  |  |  |  |

|                  |  |   |  |  |  |  |  |
|------------------|--|---|--|--|--|--|--|
| MEXICO           |  | X |  |  |  |  |  |
| NETHERLANDS      |  | X |  |  |  |  |  |
| NEW CALEDONIA    |  | X |  |  |  |  |  |
| NEW ZEALAND      |  | X |  |  |  |  |  |
| PAPUA NEW GUINEA |  | X |  |  |  |  |  |

|                            |  |   |  |  |  |  |  |
|----------------------------|--|---|--|--|--|--|--|
| PEOPLE'S REPUBLIC OF CHINA |  | X |  |  |  |  |  |
| PERU                       |  | X |  |  |  |  |  |
| PHILIPPINES                |  | X |  |  |  |  |  |
| POLAND                     |  | X |  |  |  |  |  |
| PORTUGAL                   |  | X |  |  |  |  |  |

|               |  |   |  |  |  |  |  |
|---------------|--|---|--|--|--|--|--|
| PUERTO RICO   |  | X |  |  |  |  |  |
| ROMANIA       |  | X |  |  |  |  |  |
| SAMOA ISLANDS |  | X |  |  |  |  |  |
| SAUDI ARABIA  |  | X |  |  |  |  |  |
| SCOTLAND      |  | X |  |  |  |  |  |

|                 |  |   |  |  |  |  |  |
|-----------------|--|---|--|--|--|--|--|
| SINGAPORE       |  | X |  |  |  |  |  |
| SOLOMON ISLANDS |  | X |  |  |  |  |  |
| SOUTH AFRICA    |  | X |  |  |  |  |  |
| SPAIN           |  | X |  |  |  |  |  |
| SWEDEN          |  | X |  |  |  |  |  |

|             |  |   |  |  |  |  |  |
|-------------|--|---|--|--|--|--|--|
| SWITZERLAND |  | X |  |  |  |  |  |
| TAHITI      |  | X |  |  |  |  |  |
| TAIWAN      |  | X |  |  |  |  |  |
| TASMANIA    |  | X |  |  |  |  |  |
| THAILAND    |  | X |  |  |  |  |  |

|                                     |  |   |  |  |  |  |  |
|-------------------------------------|--|---|--|--|--|--|--|
| TRINIDAD AND TOBAGO                 |  | X |  |  |  |  |  |
| TURKS AND CAICOS ISLANDS            |  | X |  |  |  |  |  |
| UNION OF SOVIET SOCIALIST REPUBLICS |  | X |  |  |  |  |  |
| UNITED ARAB EMIRATES                |  | X |  |  |  |  |  |
| UNITED STATES                       |  | X |  |  |  |  |  |

|                |  |   |  |  |  |  |  |
|----------------|--|---|--|--|--|--|--|
| VENEZUELA      |  | X |  |  |  |  |  |
| VIRGIN ISLANDS |  | X |  |  |  |  |  |
| YEMEN, SOUTH   |  | X |  |  |  |  |  |
| YUGOSLAVIA     |  | X |  |  |  |  |  |

PRODUCTS EXPORTED:  
CATTLE STALLS, PENS, STANCHIONS AND PARTS

CONTINUED....



# TRADING HOUSE

FEED CONCENTRATES AND COMPLETE FEEDS NES  
FEED SUPPLEMENTS NES  
HORSES  
LEATHER NES  
SADDLERY, HARNESS, WHIPS, AND PARTS  
TRAILERS NES  
VEHICLES AND PARTS NES  
VETERINARY MEDICINES NES, IN DOSAGE  
WAGONS AND PARTS NES

HOSHIO CANADA INC. TEL: 604-324-2718

#101 - 8449 MAIN ST., VANCOUVER, B.C. V5X3M3  
MAIN CONTACT: MR. HARRY F. LIVINGSTON  
FAX: 604-324-2168 TLX/ANSBK: 04-51552  
YEARS IN INTERNATIONAL TRADE: 12 REPORTED: MAR/1990  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$25,000-49,999  
PARENT COUNTRY: JAPAN  
LANGUAGES: ENGLISH  
JAPANESE

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| AUSTRALIA     |   | X |   |   |   |   |   |
| BELGIUM       |   |   |   |   |   |   | X |
| DENMARK       | X |   |   |   |   |   | X |
| ENGLAND       |   | X | X |   |   |   |   |
| FRANCE        | X |   |   |   |   |   | X |
| GERMANY, WEST | X |   |   |   |   |   | X |
| HONG KONG     | X | X |   |   |   |   |   |
| ITALY         | X |   |   |   |   |   |   |
| JAPAN         | X | X | X |   |   |   | X |
| KOREA, SOUTH  |   | X |   |   |   |   |   |
| NETHERLANDS   | X |   | X |   |   |   | X |
| NORWAY        |   | X |   |   |   |   |   |
| PHILIPPINES   |   | X |   |   |   |   |   |
| SINGAPORE     | X |   |   |   |   |   | X |
| SWEDEN        |   | X |   |   |   |   |   |
| SWITZERLAND   | X |   |   |   |   |   |   |
| TAIWAN        | X |   |   |   |   |   |   |
| UNITED STATES | X | X | X |   |   |   | X |

PRODUCTS EXPORTED:

APPLES, CANNED, INCLUDING APPLES/SAUCE  
APPLES, FRESH, INCLUDING CRAB-APPLES  
BLUEBERRIES, FRESH  
CEREALS, MILLED NES  
CHERRIES, FRESH  
COD, FRESH OR FROZEN  
CRABS, FRESH OR FROZEN  
FISHERY FOODS AND FEEDS NES  
FRUITS AND PRODUCTS, CANNED NES  
HALIBUT, FRESH OR FROZEN  
PEACHES, CANNED  
PEACHES, FRESH  
PEARS, CANNED  
PEARS, FRESH  
SALMON, FRESH OR FROZEN  
SEA FISH, FRESH OR FROZEN NES  
STRAWBERRIES, FRESH

MURCOL INC.

TEL: 416-674-9433

226 GALAXY BLVD., ETOBICOKE ONT., M9W5R8  
MAIN CONTACT: MR. AL BAUER  
FAX: 416-674-9560 TLX/ANSBK: 06-9891331  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: JAN/1989  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 4 TRADE STAFF: 2  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA  
LANGUAGES: CZECHOSLOVAKIAN  
ENGLISH  
FRENCH  
GERMAN  
RUSSIAN

AUXILIARY SERVICES: CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| CZECHOSLOVAKIA             |   | X | X |   |   |   |   |
| ENGLAND                    |   | X |   |   |   |   |   |
| FRANCE                     |   | X |   |   |   |   |   |
| GERMANY, EAST              | X |   | X |   |   |   |   |
| GERMANY, WEST              | X |   | X |   |   | X |   |
| HUNGARY                    |   |   | X |   |   |   |   |
| INDIA                      | X |   |   |   |   |   |   |
| ITALY                      |   | X |   |   |   |   |   |
| KOREA, SOUTH               |   | X |   |   |   |   |   |
| NETHERLANDS                |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| POLAND                     |   | X |   |   |   |   |   |
| SPAIN                      |   | X |   |   |   |   |   |
| SWITZERLAND                |   | X |   |   |   |   |   |
| TAIWAN                     |   | X |   |   |   |   |   |
| UNITED STATES              |   | X |   |   |   |   |   |
| YUGOSLAVIA                 |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:

ALUMINUM AND ALUMINUM ALLOY SCRAP  
ALUMINUM PIGS/INGOTS ETC & EXTRUDED WIRE BARS  
ALUMINUM WIRE AND CABLE, NOT INSULATED  
BLOOMS, BILLETS AND SLABS, ALLOY STEEL  
BRASS PLATES, SHEET, STRIP AND FLAT PRODUCTS  
COPPER ALLOY SCRAP  
COPPER ALLOY WIRE AND CABLE, NOT INSULATED  
COPPER PLATES, SHEET, STRIP AND FLAT PRODUCTS  
COPPER SCRAP  
COPPER WIRE AND CABLE, NOT INSULATED  
COPPER, REFINERY SHAPES  
HALOGEN AND SULPHUR COMPOUNDS OF NON-METALS  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
INTERMEDIATE FORMULATIONS  
IRON SCRAP  
METAL END PRODUCTS NES  
NICKEL & NI ALLOY PLATE/SHT/STRIP & FLAT PROD  
NICKEL ALLOY INGOTS, BLOCKS, RODS & WIRE BARS  
NICKEL AND NICKEL ALLOY FABO MATERIALS NES  
NICKEL IN ORES, CONCENTRATES AND SCRAP  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
PLATE/SHT/STRIP, CS/OTHER METALS CLAD WITH SS  
SHEET AND STRIP, CORRUGATED OR FABRICATED NES  
STEEL SCRAP  
WIRE, IRON OR STEEL NES  
WIRE, STAINLESS STEEL

HYD-MECH SAWS LTD.

TEL: 519-539-6341

239 BEARDS LANE, WOODSTOCK, ONT., N4S7W3  
P.O. BOX 1030, WOODSTOCK, ONT., N4S8A4  
MAIN CONTACT: MR. IAN G. TATHAM  
FAX: 519-539-5843 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: AUG/1989  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| BRAZIL                 |   | X |   |   |   |   |   |
| DENMARK                | X |   |   |   |   | X | X |
| ENGLAND                |   | X |   |   |   |   |   |
| MEXICO                 |   | X |   |   |   |   |   |
| UNITED STATES          | X | X |   |   |   | X | X |

PRODUCTS EXPORTED:

SAWS & SAWMILL MACHINERY, EQUIPMENT & PTS NES

I.B.F. CANADA

SEE... INTERNATIONAL BUSINESS FORMS COMPANY

I.S. (IRIS) INTERNATIONAL SOFTWARE LTD.

TEL: 204-943-1518

455 MCDERMOT AVENUE, WINNIPEG, MANITOBA, R3A0B5  
MAIN CONTACT: MR. ARIE LAVY  
FAX: TLX/ANSBK: 07-587783  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: SEP/1987  
TOTAL STAFF: 5-9 TRADE STAFF: 2  
ANNUAL SALES \$000:  
PARENT COUNTRY: CANADA  
AUXILIARY SERVICES: FINANCING ARRANGEMENTS, GENERAL  
WAREHOUSING

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W  
CONTINUED....



# TRADING HOUSE

|                              |   |
|------------------------------|---|
| ANTARCTICA                   | X |
| ARGENTINA                    | X |
| ARUBA                        | X |
| BAHAMAS                      | X |
| BARBADOS                     | X |
| BERMUDA                      | X |
| BOLIVIA                      | X |
| BONAIRE                      | X |
| BRAZIL                       | X |
| CAYMAN ISLANDS               | X |
| CHILE                        | X |
| COLOMBIA                     | X |
| CUBA                         | X |
| CURACAO                      | X |
| DOMINICAN REPUBLIC           | X |
| ECUADOR                      | X |
| FALKLAND ISLANDS             | X |
| FRENCH GUIANA                | X |
| GUYANA                       | X |
| HAITI                        | X |
| HONG KONG                    | X |
| JAMAICA                      | X |
| JAPAN                        | X |
| LEEWARD AND WINDWARD ISLANDS | X |
| PARAGUAY                     | X |
| PERU                         | X |
| PUERTO RICO                  | X |
| SURINAM                      | X |
| TRINIDAD AND TOBAGO          | X |
| TURKS AND CAICOS ISLANDS     | X |
| UNITED STATES                | X |
| URUGUAY                      | X |
| VENEZUELA                    | X |
| VIRGIN ISLANDS               | X |

PRODUCTS EXPORTED:  
ELECTRONIC COMPUTERS AND PARTS

I.S. STEEL FORGE CORP.  
SEE... I.S. TRADING CORPORATION

I.S. TRADING CORPORATION TEL: 403-488-9769  
406 - 11523 - 100 AVE. EDMONTON, ALTA. T5K0J8

MAIN CONTACT: MR. ANDREW LONSETH  
FAX: 403-488-3875 TLX/ANSBK: 037-41628/I.S. TRADE  
YEARS IN INTERNATIONAL TRADE: 6 REPORTED: JUN/1989  
COUNTERTRADE ON OWN BEHALF: YES  
COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
MANDARIN

AUXILIARY SERVICES: CONSULTING  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            |   |   |   |   |   |   |   |
|----------------------------|---|---|---|---|---|---|---|
|                            | E | I | B | S | A | R | W |
| ARAB REPUBLIC OF EGYPT     |   |   |   |   |   |   |   |
| AUSTRALIA                  | X |   |   |   |   |   |   |
| BRAZIL                     |   |   | X |   |   |   |   |
| ENGLAND                    |   | X |   |   |   | X |   |
| HONG KONG                  |   |   | X |   |   | X |   |
| IRAN                       |   |   |   |   |   |   | X |
| ITALY                      | X |   | X |   |   |   | X |
| KOREA, SOUTH               |   |   | X |   |   |   | X |
| KUWAIT                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA | X |   | X | X |   |   | X |
| SOUTH AFRICA               |   | X |   |   |   |   |   |
| TAIWAN                     |   |   | X |   |   |   | X |
| UNITED STATES              | X |   |   | X |   |   |   |

PRODUCTS EXPORTED:  
METALWORKING MACHINERY AND PARTS NES  
PACKING, NON RE-USABLE

I-D FOODS CORPORATION TEL: 514-687-2680  
1800 AUTOROUTE LAVAL, LAVAL QUEBEC, H7S2E7  
MAIN CONTACT: MR. PHILIP ISSENMANN

FAX: 514-682-4797 TLX/ANSBK: 05-25647  
YEARS IN INTERNATIONAL TRADE: 38 REPORTED: MAR/1989  
TOTAL STAFF: 100-249 TRADE STAFF:  
ANNUAL SALES \$000: \$25,000-49,999  
PARENT COUNTRY: CANADA

LANGUAGES: ARMENIAN  
CZECHOSLOVAKIAN  
ENGLISH  
FRENCH  
GERMAN  
ITALIAN  
RUSSIAN

AUXILIARY SERVICES: CONSOLIDATION  
CUSTOM CLEARING  
DOCUMENTATION  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               |   |   |   |   |   |   |   |
|---------------|---|---|---|---|---|---|---|
|               | E | I | B | S | A | R | W |
| BELGIUM       |   |   | X |   |   |   |   |
| COSTA RICA    |   |   | X |   |   |   |   |
| DENMARK       |   |   | X |   |   |   |   |
| ENGLAND       |   |   | X |   |   |   |   |
| FRANCE        |   |   | X |   |   |   |   |
| GERMANY, WEST |   |   | X |   |   |   |   |
| HONG KONG     |   |   | X |   |   |   |   |
| ITALY         |   |   | X |   |   |   |   |
| JAPAN         |   |   | X |   |   |   |   |
| KOREA, SOUTH  |   |   | X |   |   |   |   |
| MADAGASCAR    |   |   | X |   |   |   |   |
| SPAIN         |   |   | X |   |   |   |   |
| SWEDEN        |   |   | X |   |   |   |   |
| TAIWAN        |   |   | X |   |   |   |   |
| THAILAND      |   |   | X |   |   |   |   |

|               |   |   |   |  |  |   |   |
|---------------|---|---|---|--|--|---|---|
| UNITED STATES | X | X |   |  |  | X | X |
| YUGOSLAVIA    |   |   | X |  |  |   |   |

PRODUCTS EXPORTED:  
DRESSINGS AND SPREADS NES  
FISHERY FOODS AND FEEDS NES  
FRUIT JUICE CONCENTRATES, NOT FROZEN NES  
MINERAL WATERS, NATURAL AND ARTIFICIAL  
NON-ALCOHOLIC BEVERAGES NES

I-TECH CANADA INC. TEL: 416-294-7470

MARKHAM, ONT., L3B6B4  
P.O. BOX 3023 MARKHAM IND. STN., MARKHAM, ONT., L3B6B4  
MAIN CONTACT: MR. DANIEL CHOI  
FAX: 416-471-6386 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 3 REPORTED: AUG/1989  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$100-199  
PARENT COUNTRY: HONG KONG  
LANGUAGES: CHINESE  
ENGLISH

AUXILIARY SERVICES: CONSULTING  
CUSTOM CLEARING  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            |   |   |   |   |   |   |   |
|----------------------------|---|---|---|---|---|---|---|
|                            | E | I | B | S | A | R | W |
| GREENLAND                  |   |   |   |   |   |   |   |
| HONG KONG                  | X | X | X |   |   | X | X |
| JAPAN                      |   | X |   |   |   |   |   |
| KOREA, SOUTH               |   | X | X |   |   | X | X |
| MEXICO                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA | X | X |   |   |   |   | X |
| ST. PIERRE ET MIQUELON     |   | X |   |   |   |   |   |
| TAIWAN                     |   | X | X |   |   | X | X |
| THAILAND                   |   | X |   |   |   |   |   |
| UNITED STATES              |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
IRON SCRAP  
PLASTICS MATERIALS, NOT SHAPED NES  
STEEL SCRAP

I-TECH SPORT PRODUCTS INC.  
SEE... LES PRODUITS DE SPORT I-TECH INC.

IDASCO-INTL. BUYERS & SELLERS CO. TEL: 416-278-0066  
1592 HURONTARIO ST. MISSISSAUGA (PORT CREDIT) ONT., L5G3H6  
P.O. BOX 144, PORT CREDIT POSTAL STN., MISSISSAUGA ONT., L5G4L7  
MAIN CONTACT: MR. MICHAEL N. SEBEK

CONTINUED....

# TRADING HOUSE

FAX: 416-278-3797 TLX/ANSBK: 06-960279  
 YEARS IN INTERNATIONAL TRADE: 15 REPORTED: MAR/1990  
 COUNTERTRADE ON OWN BEHALF: YES  
 COUNTERTRADE FOR OTHER COMPANIES: YES  
 TOTAL STAFF: 10-19 TRADE STAFF:  
 ANNUAL SALES \$000: \$1,000-4,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: CZECHOSLOVAKIAN  
 ENGLISH  
 FRENCH  
 GERMAN

AUXILIARY SERVICES: CONSULTING  
 DOCUMENTATION  
 FINANCING ARRANGEMENTS, GENERAL  
 OTHER  
 PACKAGING  
 WAREHOUSING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 OTHER

METHOD OF OPERATIONS: PROJECT IMPLEMENTING, PROJECT MANAGING  
 AGENT FOR MFR/PRODUCER/PROCESSOR  
 CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
 INDEPENDENT TRADER  
 OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              |   | X |   |   |   |   |   |
| AUSTRALIA              |   | X |   |   |   |   |   |
| AUSTRIA                | X | X | X |   |   |   |   |
| BAHAMAS                |   | X |   |   |   |   |   |
| BANGLADESH             |   | X |   |   |   |   |   |
| BOLIVIA                |   | X |   |   |   |   |   |
| BRAZIL                 |   | X |   |   |   |   |   |
| CHILE                  |   | X |   |   |   |   |   |
| COLOMBIA               |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA         | X | X | X |   |   |   |   |
| ECUADOR                |   | X |   |   |   |   |   |
| GERMANY, WEST          | X | X | X |   |   |   |   |
| HONG KONG              | X | X | X |   |   |   |   |
| HUNGARY                | X | X | X |   |   |   |   |
| INDIA                  | X | X | X |   |   |   |   |
| INDONESIA              | X | X | X |   |   |   |   |
| IRELAND                |   | X |   |   |   |   |   |
| JAMAICA                | X | X | X |   |   |   |   |
| JAPAN                  |   | X | X |   |   |   |   |
| KENYA                  | X | X |   |   |   |   |   |
| KOREA, SOUTH           | X | X | X |   |   |   |   |
| KUWAIT                 | X | X | X |   |   |   |   |
| PAKISTAN               | X | X |   |   |   |   |   |
| PERU                   |   | X |   |   |   |   |   |
| PORTUGAL               | X | X | X |   |   |   |   |
| SAUDI ARABIA           |   | X |   |   |   |   |   |
| SINGAPORE              | X | X |   |   |   |   |   |
| SPAIN                  | X | X | X |   |   |   |   |
| TAIWAN                 | X | X | X |   |   |   |   |
| THAILAND               | X | X |   |   |   |   |   |
| UNITED STATES          |   |   |   | X | X | X |   |
| VENEZUELA              |   | X |   |   |   |   |   |
| YUGOSLAVIA             | X | X | X |   |   |   |   |

PRODUCTS EXPORTED:  
 DUST COLL, AIR PURIFICATION/REL EQUIP, & PTS  
 EGGS, DRIED, EVAP, DESICCATED OR PDR NES  
 INDUSTRIAL CHEMICAL SPECIALTIES NES  
 INORGANIC CHEMICALS NES  
 MEASURING AND MEASURING-CONTROLLING INST NES  
 MILK, CREAM, AND BV-PRODUCTS, POWDERED  
 ORGANIC CHEMICALS NES  
 PROCESS CNTRL & MULTI-FUNC CNTRL MACHY & APP

ICEC CANADA  
 SEE... INTERNATIONAL COMMODITIES EXPORT CO.

ICONOPOWER LIMITED TEL: 613-744-3670  
 5489 CANOTEK RD., GLOUCESTER, ONT., K1J9G7  
 MAIN CONTACT: MR. PETER GRACE  
 FAX: TLX/ANSBK: 053-4898  
 YEARS IN INTERNATIONAL TRADE: 12 REPORTED: SEP/1988  
 COUNTERTRADE ON OWN BEHALF: YES  
 TOTAL STAFF: 10-19 TRADE STAFF: 3  
 ANNUAL SALES \$000: \$1,000-4,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 FRENCH  
 GERMAN  
 AUXILIARY SERVICES: CONSULTING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: INDEPENDENT TRADER  
 FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| ALBANIA                  |   | X |   |   |   |   |   |
| ALGERIA                  |   | X |   |   |   |   |   |
| ANDORRA                  |   | X |   |   |   |   |   |
| ANGOLA                   |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT   |   | X |   |   |   |   |   |
| ARGENTINA                |   | X |   |   |   |   |   |
| ARUBA                    |   | X |   |   |   |   |   |
| AUSTRALIA                |   | X |   |   |   |   |   |
| AUSTRIA                  |   | X |   |   |   |   |   |
| AZORES                   |   | X |   |   |   |   |   |
| BAHAMAS                  |   | X |   |   |   |   |   |
| BAHRAIN                  |   | X |   |   |   |   |   |
| BANGLADESH               |   | X |   |   |   |   |   |
| BARBADOS                 |   | X |   |   |   |   |   |
| BELGIUM                  |   | X |   |   |   |   |   |
| BELIZE                   |   | X |   |   |   |   |   |
| BENIN                    |   | X |   |   |   |   |   |
| BERMUDA                  |   | X |   |   |   |   |   |
| BHUTAN                   |   | X |   |   |   |   |   |
| BOLIVIA                  |   | X |   |   |   |   |   |
| BONAIRE                  |   | X |   |   |   |   |   |
| BOTSWANA                 |   | X |   |   |   |   |   |
| BRAZIL                   |   | X |   |   |   |   |   |
| BRUNET                   |   | X |   |   |   |   |   |
| BULGARIA                 |   | X |   |   |   |   |   |
| BURKINA FASO             |   | X |   |   |   |   |   |
| BURMA                    |   | X |   |   |   |   |   |
| BURUNDI                  |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS       |   | X |   |   |   |   |   |
| CAYMAN ISLANDS           |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |
| CHAD                     |   | X |   |   |   |   |   |
| CHILE                    |   | X |   |   |   |   |   |
| COLOMBIA                 |   | X |   |   |   |   |   |
| CONGO                    |   | X |   |   |   |   |   |
| COOK ISLANDS             |   | X |   |   |   |   |   |
| COSTA RICA               |   | X |   |   |   |   |   |
| CUBA                     |   | X |   |   |   |   |   |
| CURACAO                  |   | X |   |   |   |   |   |
| CYPRUS                   |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA           |   | X |   |   |   |   |   |
| DENMARK                  |   | X |   |   |   |   |   |
| DJIBOUTI                 |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC       |   | X |   |   |   |   |   |
| ECUADOR                  |   | X |   |   |   |   |   |
| EL SALVADOR              |   | X |   |   |   |   |   |
| ENGLAND                  |   | X |   |   |   | X |   |
| ETHIOPIA                 |   | X |   |   |   |   |   |
| FALKLAND ISLANDS         |   | X |   |   |   |   |   |
| FIJI                     |   | X |   |   |   |   |   |
| FINLAND                  |   | X |   |   |   |   |   |
| FRANCE                   |   | X |   |   |   | X |   |
| FRENCH GUIANA            |   | X |   |   |   |   |   |
| GABON                    |   | X |   |   |   |   |   |
| GAMBIA                   |   | X |   |   |   |   |   |
| GERMANY, EAST            |   | X |   |   |   |   |   |
| GERMANY, WEST            |   | X |   |   |   | X |   |
| GHANA                    |   | X |   |   |   |   |   |
| GIBRALTAR                |   | X |   |   |   |   |   |
| GREECE                   |   | X |   |   |   |   |   |
| GREENLAND                |   | X |   |   |   |   |   |
| GUAM                     |   | X |   |   |   |   |   |
| GUATEMALA                |   | X |   |   |   |   |   |
| GUINEA                   |   | X |   |   |   |   |   |
| GUINEA-BISSAU            |   | X |   |   |   |   |   |
| GUYANA                   |   | X |   |   |   |   |   |
| HAITI                    |   | X |   |   |   |   |   |
| HONDURAS                 |   | X |   |   |   |   |   |
| HONG KONG                |   | X |   |   |   |   |   |
| HUNGARY                  |   | X |   |   |   |   |   |
| ICELAND                  |   | X |   |   |   |   |   |
| INDIA                    |   | X |   |   |   |   |   |
| INDONESIA                |   | X |   |   |   |   |   |
| IRAN                     |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| IRAQ                         |   | X |   |   |   |   |   |
| IRELAND                      |   | X |   |   |   |   |   |
| ISRAEL                       |   | X |   |   |   |   |   |
| ITALY                        |   | X | X |   |   |   |   |
| IVORY COAST                  |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| JAPAN                        |   | X |   |   |   |   |   |
| JORDAN                       |   | X |   |   |   |   |   |
| KAMPUCHEA                    |   | X |   |   |   |   |   |
| KENYA                        |   | X |   |   |   |   |   |
| KOREA, SOUTH                 |   | X |   |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LAOS                         |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| LESOTHO                      |   | X |   |   |   |   |   |
| LIBERIA                      |   | X |   |   |   |   |   |
| LIBYA                        |   | X |   |   |   |   |   |
| LIECHTENSTEIN                |   | X |   |   |   |   |   |
| LUXEMBOURG                   |   | X |   |   |   |   |   |
| MACAU                        |   | X |   |   |   |   |   |
| MADAGASCAR                   |   | X |   |   |   |   |   |
| MALAWI                       |   | X |   |   |   |   |   |
| MALAYSIA                     |   | X |   |   |   |   |   |
| MALI                         |   | X |   |   |   |   |   |
| MALTA                        |   | X |   |   |   |   |   |
| MAURITANIA                   |   | X |   |   |   |   |   |
| MAURITIUS                    |   | X |   |   |   |   |   |
| MEXICO                       |   | X |   |   |   |   |   |
| MONACO                       |   | X |   |   |   |   |   |
| MONGOLIA                     |   | X |   |   |   |   |   |
| MOROCCO                      |   | X |   |   |   |   |   |
| MOZAMBIQUE                   |   | X |   |   |   |   |   |
| NEPAL                        |   | X |   |   |   |   |   |
| NETHERLANDS                  |   | X |   |   |   |   |   |
| NEW CALEDONIA                |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   |   |
| NICARAGUA                    |   | X |   |   |   |   |   |
| NIGER                        |   | X |   |   |   |   |   |
| NIGERIA                      |   | X |   |   |   |   |   |
| NORWAY                       |   | X |   |   |   |   |   |
| OMAN                         |   | X |   |   |   |   |   |
| PAKISTAN                     |   | X |   |   |   |   |   |
| PANAMA                       |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA             |   | X |   |   |   |   |   |
| PARAGUAY                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   |   | X |   |   |   |   |   |
| PERU                         |   | X |   |   |   |   |   |
| PHILIPPINES                  |   | X |   |   |   |   |   |
| POLAND                       |   | X |   |   |   |   |   |
| PORTUGAL                     |   | X |   |   |   |   |   |
| PUERTO RICO                  |   | X |   |   |   |   |   |
| QATAR                        |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON         |   | X |   |   |   |   |   |
| REUNION                      |   | X |   |   |   |   |   |
| ROMANIA                      |   | X |   |   |   |   |   |
| RWANDA                       |   | X |   |   |   |   |   |
| SAMOA ISLANDS                |   | X |   |   |   |   |   |
| SAUDI ARABIA                 |   | X |   |   |   |   |   |
| SCOTLAND                     |   | X |   |   |   |   |   |
| SENEGAL                      |   | X |   |   |   |   |   |
| SEYCHELLES                   |   | X |   |   |   |   |   |
| SIERRA LEONE                 |   | X |   |   |   |   |   |
| SINGAPORE                    |   | X |   |   |   |   |   |
| SOLOMON ISLANDS              |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC             |   | X |   |   |   |   |   |
| SPAIN                        |   | X |   |   |   |   |   |
| SRI LANKA                    |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON       |   | X |   |   |   |   |   |
| SUDAN                        |   | X |   |   |   |   |   |
| SURINAM                      |   | X |   |   |   |   |   |
| SWAZILAND                    |   | X |   |   |   |   |   |
| SWEDEN                       |   | X |   |   |   |   |   |
| SWITZERLAND                  |   | X |   |   |   |   |   |
| SYRIA                        |   | X |   |   |   |   |   |
| TAHITI                       |   | X |   |   |   |   |   |
| TAIWAN                       |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| TANZANIA                            |   | X |   |   |   |   |   |
| TASMANIA                            |   | X |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| TOGO                                |   | X |   |   |   |   |   |
| TONGA                               |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TUNISIA                             |   | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UGANDA                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       | X | X | X |   |   |   |   |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |
| WESTERN SAHARA                      |   | X |   |   |   |   |   |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |
| ZAIRE                               |   | X |   |   |   |   |   |
| ZAMBIA                              |   | X |   |   |   |   |   |
| ZIMBABWE                            |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
CONVERTER EQUIPMENT AND PARTS  
POWER SUPPLY UNITS /POWER PACKS-ELEC/ & PARTS

INC

SEE... INTERINCO MACHINERY CORPORATION

INCA INC.

TEL: 514-684-5546

68 SUNSHINE DR., DOLLARD DES ORMEAUX, QUE., H9B1G7  
MAIN CONTACT: MR. LUDNER ETIENNE  
FAX: 514-685-0291 TLX/ANSBK: 05-25134/INC  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: JUL/1989  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
DOCUMENTATION  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| CURACAO                |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC     |   | X |   |   |   |   |   |
| HAITI                  | X | X |   |   |   | X | X |
| INDIA                  |   | X |   |   |   |   |   |
| JAMAICA                |   | X |   |   |   |   |   |
| KUWAIT                 |   | X |   |   |   |   |   |
| SAUDI ARABIA           |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO    |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES   |   | X |   |   |   |   |   |
| VENEZUELA              |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
BAKERY MACHINERY AND PARTS  
DAIRY & MILK PRODS PLANT MACHY, & PTS NES  
MILK, CREAM, AND BY-PRODUCTS, POWDERED

IMPO MARK PRODUCTS

TEL: 403-529-5583

13 ROSSMERE GREEN S.E., MEDICINE HAT, ALTA., T1B2N5  
MAIN CONTACT: MR. MARK MILLER  
FAX: 403-527-6029 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: JUL/1989  
TOTAL STAFF: 1 TRADE STAFF: 1  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES: OTHER  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| ENGLAND      | X |   |   |   |   |   |   |
| IRELAND      |   | X |   |   |   |   |   |
| KOREA, NORTH |   | X |   |   |   |   |   |
| KOREA, SOUTH |   | X |   |   |   |   |   |
| SCOTLAND     |   | X |   |   |   |   |   |

|        |  |   |   |  |  |  |  |
|--------|--|---|---|--|--|--|--|
| TAIWAN |  |   | X |  |  |  |  |
| WALES  |  | X |   |  |  |  |  |

PRODUCTS EXPORTED:  
HATS, WOMEN'S AND GIRLS'  
HEADWEAR NES  
HOUSE FURNISHINGS AND SUPPLIES NES  
METALWORKING COMPOUNDS PREPARED  
TEXTILE END PRODUCTS NES

INTERCAN MARKETING INC. TEL: 604-581-8656

14375 GLADSTONE DR., SURREY, B.C., V3R6W6  
MAIN CONTACT: MR. JIM WOEWODA  
FAX: 604-585-3808 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 4 REPORTED: FEB/1989  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 1 TRADE STAFF: 1  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES:

CONSULTING  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
COMMODITIES/PRIMARY PRODUCTS TRADING  
OTHER

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| AUSTRALIA |   |   | X |   |   |   |   |
| BRAZIL    |   |   | X |   |   |   |   |
| HONG KONG |   |   | X |   |   |   |   |
| INDIA     |   |   | X |   |   |   |   |
| INDONESIA |   |   | X |   |   |   |   |

|              |  |   |   |  |  |  |   |
|--------------|--|---|---|--|--|--|---|
| IRAN         |  | X |   |  |  |  |   |
| ISRAEL       |  | X |   |  |  |  |   |
| KENYA        |  |   | X |  |  |  |   |
| KOREA, SOUTH |  | X | X |  |  |  | X |
| MALAYSIA     |  | X | X |  |  |  | X |

|                            |  |   |   |  |  |  |   |
|----------------------------|--|---|---|--|--|--|---|
| NIGERIA                    |  | X | X |  |  |  | X |
| PAKISTAN                   |  | X | X |  |  |  | X |
| PEOPLE'S REPUBLIC OF CHINA |  |   | X |  |  |  | X |
| PHILIPPINES                |  |   | X |  |  |  | X |
| SINGAPORE                  |  |   | X |  |  |  | X |

|              |  |   |   |  |  |  |   |
|--------------|--|---|---|--|--|--|---|
| SOUTH AFRICA |  |   | X |  |  |  |   |
| SRI LANKA    |  |   | X |  |  |  |   |
| SWITZERLAND  |  | X | X |  |  |  |   |
| TAIWAN       |  | X | X |  |  |  |   |
| THAILAND     |  | X | X |  |  |  | X |

|               |  |   |   |  |  |  |   |
|---------------|--|---|---|--|--|--|---|
| TURKEY        |  |   | X |  |  |  |   |
| UNITED STATES |  | X | X |  |  |  | X |

PRODUCTS EXPORTED:  
CEREALS, UNMILLED NES  
INDUSTRIAL CHEMICAL SPECIALTIES NES

INTERCOM TRADING TEL: 416-466-2596

131A CHESTER AVE., TORONTO, ONT., M4K2Z8  
MAIN CONTACT: MR. G.W. HIERCK  
FAX: 416-466-2599 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: SEP/1989  
COUNTERTRADE ON OWN BEHALF: YES  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 4 TRADE STAFF: 2  
ANNUAL SALES \$000:  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
ITALIAN  
SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES

AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   |   |   |   |   |   | X |
| ANGOLA                 |   |   |   |   |   |   | X |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              |   | X |   |   |   |   |   |
| ARUBA                  |   | X |   |   |   |   |   |

|           |  |   |   |  |  |  |  |
|-----------|--|---|---|--|--|--|--|
| AUSTRALIA |  | X |   |  |  |  |  |
| BAHAMAS   |  |   | X |  |  |  |  |
| BAHRAIN   |  |   | X |  |  |  |  |
| BARBADOS  |  | X |   |  |  |  |  |
| BELGIUM   |  | X |   |  |  |  |  |

|         |  |   |   |  |  |  |   |
|---------|--|---|---|--|--|--|---|
| BELIZE  |  | X |   |  |  |  |   |
| BENIN   |  |   |   |  |  |  | X |
| BERMUDA |  |   | X |  |  |  |   |
| BOLIVIA |  | X |   |  |  |  |   |
| BONAIRE |  | X |   |  |  |  |   |

|                |  |   |  |  |  |  |   |
|----------------|--|---|--|--|--|--|---|
| BOTSWANA       |  | X |  |  |  |  | X |
| BRAZIL         |  | X |  |  |  |  |   |
| BURKINA FASO   |  |   |  |  |  |  | X |
| BURUNDI        |  |   |  |  |  |  | X |
| CANARY ISLANDS |  |   |  |  |  |  | X |

|                          |  |   |  |  |  |  |   |
|--------------------------|--|---|--|--|--|--|---|
| CAPE VERDE ISLANDS       |  |   |  |  |  |  | X |
| CAYMAN ISLANDS           |  | X |  |  |  |  |   |
| CENTRAL AFRICAN REPUBLIC |  |   |  |  |  |  | X |
| CHAD                     |  |   |  |  |  |  | X |
| CHILE                    |  | X |  |  |  |  |   |

|            |  |   |  |  |  |  |   |
|------------|--|---|--|--|--|--|---|
| COLOMBIA   |  | X |  |  |  |  |   |
| CONGO      |  |   |  |  |  |  | X |
| COSTA RICA |  | X |  |  |  |  |   |
| CURACAO    |  | X |  |  |  |  |   |
| DJIBOUTI   |  |   |  |  |  |  | X |

|                    |  |   |   |   |  |  |   |
|--------------------|--|---|---|---|--|--|---|
| DOMINICAN REPUBLIC |  | X |   | X |  |  |   |
| ECUADOR            |  |   | X |   |  |  |   |
| EL SALVADOR        |  |   | X |   |  |  |   |
| ENGLAND            |  | X |   |   |  |  |   |
| EQUATORIAL GUINEA  |  |   |   |   |  |  | X |

|                  |  |   |  |  |  |  |   |
|------------------|--|---|--|--|--|--|---|
| ETHIOPIA         |  |   |  |  |  |  | X |
| FALKLAND ISLANDS |  | X |  |  |  |  |   |
| FRANCE           |  | X |  |  |  |  |   |
| FRENCH GUIANA    |  | X |  |  |  |  |   |
| GABON            |  |   |  |  |  |  | X |

|               |  |   |  |  |  |  |   |
|---------------|--|---|--|--|--|--|---|
| GAMBIA        |  |   |  |  |  |  | X |
| GHANA         |  |   |  |  |  |  | X |
| GUATEMALA     |  | X |  |  |  |  |   |
| GUINEA        |  |   |  |  |  |  | X |
| GUINEA-BISSAU |  |   |  |  |  |  | X |

|           |  |   |  |  |  |  |  |
|-----------|--|---|--|--|--|--|--|
| GUYANA    |  | X |  |  |  |  |  |
| HAITI     |  | X |  |  |  |  |  |
| HONDURAS  |  | X |  |  |  |  |  |
| HONG KONG |  | X |  |  |  |  |  |
| IRAN      |  | X |  |  |  |  |  |

|             |  |   |  |  |  |  |   |
|-------------|--|---|--|--|--|--|---|
| IRAQ        |  | X |  |  |  |  |   |
| ITALY       |  | X |  |  |  |  |   |
| IVORY COAST |  |   |  |  |  |  | X |
| JAMAICA     |  | X |  |  |  |  |   |
| JORDAN      |  | X |  |  |  |  |   |

|              |  |   |  |  |  |  |   |
|--------------|--|---|--|--|--|--|---|
| KENYA        |  |   |  |  |  |  | X |
| KOREA, SOUTH |  | X |  |  |  |  |   |
| KUWAIT       |  | X |  |  |  |  |   |
| LEBANON      |  | X |  |  |  |  |   |
| LESOTHO      |  |   |  |  |  |  | X |

|            |  |   |  |  |  |  |   |
|------------|--|---|--|--|--|--|---|
| LIBERIA    |  | X |  |  |  |  | X |
| LIBYA      |  |   |  |  |  |  | X |
| MADAGASCAR |  |   |  |  |  |  | X |
| MALAWI     |  | X |  |  |  |  | X |
| MALAYSIA   |  | X |  |  |  |  |   |

|            |  |   |  |  |  |  |   |
|------------|--|---|--|--|--|--|---|
| MALI       |  |   |  |  |  |  | X |
| MAURITANIA |  |   |  |  |  |  | X |
| MAURITIUS  |  |   |  |  |  |  | X |
| MEXICO     |  | X |  |  |  |  |   |
| MOROCCO    |  |   |  |  |  |  | X |

|             |  |   |  |  |  |  |   |
|-------------|--|---|--|--|--|--|---|
| MOZAMBIQUE  |  |   |  |  |  |  | X |
| NAMIBIA     |  |   |  |  |  |  | X |
| NETHERLANDS |  | X |  |  |  |  |   |
| NEW ZEALAND |  | X |  |  |  |  |   |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| NICARAGUA                |   | X |   |   |   |   |   |
| NIGER                    |   |   |   |   |   | X |   |
| NIGERIA                  |   | X |   |   |   | X |   |
| OMAN                     |   | X |   |   |   |   |   |
| PANAMA                   |   | X |   |   |   |   |   |
| PARAGUAY                 |   | X |   |   |   |   |   |
| PERU                     |   | X |   |   |   |   |   |
| PUERTO RICO              |   | X |   |   |   |   |   |
| QATAR                    |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON     |   | X |   |   |   | X |   |
| REUNION                  |   |   |   |   |   |   | X |
| RWANDA                   |   |   |   |   |   |   | X |
| SAUDI ARABIA             |   | X |   |   |   |   |   |
| SENEGAL                  |   |   |   |   |   | X |   |
| SEYCHELLES               |   |   |   |   |   | X |   |
| SIERRA LEONE             |   | X |   |   |   |   | X |
| SINGAPORE                | X |   |   |   |   |   |   |
| SOMALIA REPUBLIC         |   |   |   |   |   | X |   |
| SOUTH AFRICA             |   |   |   |   |   | X |   |
| SUDAN                    |   |   |   |   |   | X |   |
| SURINAM                  |   | X |   |   |   |   |   |
| SWAZILAND                |   |   |   |   |   | X |   |
| TAIWAN                   | X |   |   |   |   |   |   |
| TANZANIA                 |   |   |   |   |   | X |   |
| TOGO                     |   |   |   |   |   | X |   |
| TRINIDAD AND TOBAGO      | X |   |   |   |   |   |   |
| TUNISIA                  |   |   |   |   |   | X |   |
| TURKS AND CAICOS ISLANDS |   | X |   |   |   |   |   |
| UGANDA                   |   |   |   |   |   | X |   |
| UNITED ARAB EMIRATES     | X |   |   |   |   |   |   |
| UNITED STATES            |   |   |   |   |   |   | X |
| URUGUAY                  |   | X |   |   |   |   |   |
| VENEZUELA                |   | X |   |   |   |   |   |
| VIRGIN ISLANDS           | X |   |   |   |   |   |   |
| WESTERN SAHARA           |   |   |   |   |   |   | X |
| ZAIRE                    |   |   |   |   |   |   | X |
| ZAMBIA                   |   | X |   |   |   |   | X |
| ZIMBABWE                 |   |   |   |   |   |   | X |

## PRODUCTS EXPORTED:

APPLES, CANNED, INCLUDING APPLESAUCE  
 APRICOTS, CANNED  
 ASPARAGUS, CANNED  
 BEANS, BAKED, CANNED  
 BEANS, CANNED NES  
 BEEF, CURED  
 BEEF, FRESH OR FROZEN NES  
 BEEF, FROZEN, BONELESS  
 CARROTS, CANNED  
 CHICKENS, FRESH OR FROZEN, INCLUDING CUT-UP  
 CITRUS FRUITS, CND, INCL MIX OF CITRUS FRUITS  
 CORN, CANNED  
 DISPOSABLE SYRINGES, SYRINGE NEEDLES & PARTS  
 FRUIT JUICE CONCENTRATES, FROZEN NES  
 FRUIT JUICE CONCENTRATES, NOT FROZEN NES  
 FRUIT JUICES, NOT CONCENTRATED NES  
 FRUITS AND PRODUCTS, CANNED NES  
 GRAPE JUICE CONCENTRATES, NOT FROZEN  
 GRAPEFRUIT JUICE CONCENTRATES, NOT FROZEN  
 GRAPEFRUIT JUICE, NOT CONCENTRATED  
 JAMS, JELLIES AND PRESERVES, CANNED  
 LEMON JUICE CONCENTRATES, FROZEN  
 LEMON JUICE CONCENTRATES, NOT FROZEN  
 LEMON JUICE, NOT CONCENTRATED  
 MEAT, CURED NES  
 MEAT, FRESH OR FROZEN NES  
 MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES  
 MIXED FRUITS, CANNED NES  
 MUSHROOMS, CANNED  
 OLIVES, CANNED  
 ORANGE JUICE CONCENTRATES, FROZEN  
 ORANGE JUICE CONCENTRATES, NOT FROZEN  
 ORANGE JUICE, NOT CONCENTRATED  
 PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
 PEACHES, CANNED  
 PEARS, CANNED  
 PIMENTOS, CANNED  
 PINEAPPLE JUICE, NOT CONCENTRATED  
 PINEAPPLE, CANNED  
 PORK BELLIES, FRESH OR FROZEN  
 PORK SHOULDERS, PICNICS & BUTTS, FR OR FROZEN  
 PORK SPARE RIBS, FRESH OR FROZEN  
 PORK, CURED NES  
 PORK, FRESH OR FROZEN NES  
 POTATOES, CANNED

POULTRY, FRESH OR FROZEN NES  
 REBUILT AND USED TIRES  
 TOMATO JUICE, CANNED  
 TOMATO PASTE, CANNED  
 TOMATOES, CANNED NES  
 TURKEYS, FRESH OR FROZEN  
 VEAL, FRESH OR FROZEN  
 VEGETABLES AND VEGETABLE JUICES, CANNED NES

## INTEREX FOREST PRODUCTS LTD. TEL: 604-734-3663

1834 VINE STREET, VANCOUVER B.C., V6K3J7  
 MAIN CONTACT: MR. GEOFF ALSTON  
 FAX: 604-734-1121 TLX/ANSBK: 04-54494  
 YEARS IN INTERNATIONAL TRADE: 10 REPORTED: DEC/1989  
 TOTAL STAFF: 4 TRADE STAFF: 2  
 ANNUAL SALES \$000: \$5,000-9,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 AUXILIARY SERVICES: SHIPPING-INTERNATIONAL  
 AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER  
 FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| AUSTRALIA     |   | X | X |   |   |   |   |
| BELGIUM       |   | X |   |   |   |   |   |
| ENGLAND       |   | X |   |   |   |   |   |
| FRANCE        |   | X |   |   |   |   |   |
| GERMANY, WEST |   |   | X |   |   |   |   |

|             |   |  |   |  |  |  |  |
|-------------|---|--|---|--|--|--|--|
| ITALY       | X |  |   |  |  |  |  |
| JAPAN       | X |  | X |  |  |  |  |
| NETHERLANDS | X |  |   |  |  |  |  |
| TAIWAN      | X |  |   |  |  |  |  |

## PRODUCTS EXPORTED:

LUMBER, CEDAR  
 LUMBER, DOUGLAS FIR  
 LUMBER, FIR NES  
 LUMBER, HEMLOCK  
 LUMBER, PINE NES  
 LUMBER, SPRUCE

## INTERGULF COMMODITIES (INT'L) TEL: 604-683-2406

2664-1055 DUNSMUIR ST., 4 BENTALL CENTRE, VANCOUVER  
 B.C., V7X1L3  
 P.O. BOX 49313, 4 BENTALL CENTRE, VANCOUVER B.C., V7X1L3  
 MAIN CONTACT: MR. ROBIN FORWOOD  
 FAX: 604-683-2407 TLX/ANSBK: 04-508400  
 YEARS IN INTERNATIONAL TRADE: 7 REPORTED: OCT/1989  
 TOTAL STAFF: 5-9 TRADE STAFF: 4  
 ANNUAL SALES \$000: \$5,000-9,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ARABIC  
 CHINESE  
 ENGLISH  
 HUNGARIAN  
 MANDARIN  
 UKRAINIAN

## AUXILIARY SERVICES:

CONSOLIDATION  
 CUSTOM CLEARING  
 DOCUMENTATION  
 FINANCING ARRANGEMENTS, GENERAL  
 FREIGHT FORWARDING  
 PACKAGING  
 SHIPPING-INTERNATIONAL  
 WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
 COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
 AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                  | E | I | B | S | A | R | W |
|------------------|---|---|---|---|---|---|---|
| BAHRAIN          |   | X |   |   |   |   |   |
| ENGLAND          |   | X |   |   |   |   |   |
| HONG KONG        | X |   | X |   |   | X | X |
| INDIA            |   | X |   |   |   |   |   |
| INDONESIA        |   | X |   |   |   |   |   |
| IRAN             |   | X |   |   |   |   |   |
| IRAQ             | X | X |   |   |   |   |   |
| JAPAN            | X |   | X |   |   |   |   |
| JORDAN           | X |   |   |   |   |   |   |
| KOREA, SOUTH     |   |   |   |   |   |   | X |
| KUWAIT           | X |   |   |   |   |   | X |
| LIBYA            |   | X |   |   |   |   |   |
| MALAYSIA         |   | X |   |   |   |   |   |
| NORTHERN IRELAND |   | X |   |   |   |   |   |
| OMAN             |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| PAKISTAN                   |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA | X |   | X |   |   |   |   |
| PHILIPPINES                | X |   |   |   |   |   |   |
| QATAR                      |   | X |   |   |   |   |   |
| SAUDI ARABIA               | X |   |   |   |   |   |   |
| SCOTLAND                   |   | X |   |   |   |   |   |
| SINGAPORE                  | X | X | X |   |   | X |   |
| TAIWAN                     | X |   | X |   |   | X |   |
| THAILAND                   | X |   |   |   |   |   |   |
| UNITED ARAB EMIRATES       | X |   |   |   |   | X | X |
| UNITED STATES              | X | X |   |   |   |   |   |
| WALES                      |   | X |   |   |   |   |   |
| YEMEN, SOUTH               |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

BOXES/CARTON, SHIP/DISTRIB, FIBRE/PAPERBD & PTS  
CLAYS, GROUND OR UNGROUND NES  
COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
DAIRY PRODUCTS NES  
ELECTRONIC COMPUTERS AND PARTS  
FEED CONCENTRATES AND COMPLETE FEEDS NES  
FERTILIZERS AND FERTILIZER MATERIALS NES  
LUMBER, CEDAR  
LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
LUMBER, DOMESTIC HARDWOODS NES  
LUMBER, DOUGLAS FIR  
LUMBER, HEMLOCK  
LUMBER, OAK  
LUMBER, SPRUCE  
MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES  
MILK, CREAM, AND BY-PRODUCTS, POWDERED  
NON-METALLIC MINERALS, CRUDE NES  
OIL SEED CAKE AND MEAL NES  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
SHIPPING AND DISTRIB CONT, PLASTIC, & PTS NES  
STRUCTURAL AND ARCHITECTURAL METAL PRODS NES

## INTERINCO MACHINERY CORPORATION

TEL: 613-238-1561

560 ROCHESTER ST., OTTAWA, ONT., K1S4N2

MAIN CONTACT: MR. DEAN A. ENNES

FAX: 613-238-8584

TLX/ANSBK: 053-4425

YEARS IN INTERNATIONAL TRADE: 14 REPORTED: MAY/1989

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 5-9 TRADE STAFF: 4

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

ITALIAN

PORTUGUESE

SPANISH

## AUXILIARY SERVICES:

CONSOLIDATION  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL  
BUYING FOR GOVERNMENT OR COMPANIES  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| ALGERIA            | X | X |   |   |   |   |   |
| ANTARCTICA         |   | X |   |   |   |   |   |
| ARGENTINA          |   | X |   |   |   |   |   |
| BAHAMAS            |   |   |   |   | X |   |   |
| BELIZE             |   | X |   |   |   |   |   |
| BOLIVIA            |   | X |   |   |   |   |   |
| BRAZIL             |   | X |   |   | X |   |   |
| CHILE              |   | X |   |   |   |   |   |
| COLOMBIA           |   | X |   |   | X |   |   |
| COSTA RICA         |   | X |   |   |   |   |   |
| CUBA               | X | X |   |   |   | X |   |
| DOMINICAN REPUBLIC |   | X |   |   |   |   |   |
| ECUADOR            |   | X |   |   |   |   |   |
| EL SALVADOR        |   | X |   |   |   |   |   |
| GUATEMALA          |   | X |   |   |   |   |   |
| HONDURAS           |   | X |   |   |   |   |   |
| HONG KONG          |   |   |   |   | X |   |   |
| MEXICO             |   | X |   |   |   |   |   |
| NICARAGUA          |   | X |   |   |   |   |   |
| PANAMA             |   | X |   |   |   |   |   |
| PARAGUAY           |   | X |   |   |   |   |   |
| PERU               |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| PUERTO RICO |   | X |   |   |   |   |   |
| SINGAPORE   |   |   |   |   |   | X |   |
| SPAIN       |   |   |   |   |   | X |   |
| URUGUAY     |   | X |   |   |   |   |   |
| VENEZUELA   |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

AIRCRAFT LIGHTING FIXTURES AND PARTS  
AUTOMOTIVE TYPE LIGHTING FIXTURES AND PARTS  
CHRISTMAS TREE LIGHTING SETS  
COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
CONSTRUCTION & MTCE MACHY, EQUIP & PARTS NES  
CONVERTER EQUIPMENT AND PARTS  
ELECTRIC LIGHTING FIX & PORT LAMP & PTS NES  
FLASHLIGHTS, PENLIGHTS AND PARTS  
FLUOR & ELEC DISCHARGE LIGHTING FIX/PORT LAMP  
GLOBES/REFLECTOR/REFLECTOR LIGHTING FIXTURES  
INCANDESCENT LIGHTING FIX/FLOOR/TABLE LAMP  
INDUSTRIAL CONTROL EQUIPMENT AND PARTS  
MATERIALS HANDLING EQUIPMENT AND PARTS NES  
MINERS' LIGHTS, ACCESSORIES AND PARTS  
MINING & QUARRYING MACHY, EQUIP & PARTS NES  
PETROLEUM & GAS FIELD PRODUCTION EQUIP, & PTS  
PETROLEUM, GAS & COAL PRODS MACHY, & PTS NES  
POWER CAPACITORS /CONDENSERS/ AND PARTS  
POWER TRANSFORMERS, 500 KVA AND OVER  
RADIO TRANSMITTING-RECEIVING UNITS, EXC PTS  
RAILWAY/TRANSIT SIGNAL/SAFETY EQUIP & PTS NES  
SOUND AMPLIFIERS, EXCEPT PARTS  
SWITCHGEAR AND PROTECTIVE EQUIP NES, & PARTS  
TELEPHONE APPARATUS, EQUIPMENT & SPECIFIC PTS  
TRANSFORMER EQUIPMENT AND PARTS  
TRANSFORMERS NES  
VEHICULAR INCAND ELEC LIGHTING FIX & PTS NES  
WELL DRILLING MACHINERY, APPARATUS AND PARTS  
WIRING DEVICES AND PARTS

## INTERMARK CONSULTANTS LTD.

SEE... ASIATIC & PACIFIC TRADING CO. LTD.

## INTERMARK TRADING LTD.

TEL: 604-524-0435

100 BRAID ST., NEW WESTMINSTER, B.C., V3L3P4

MAIN CONTACT: MR. J.S. SANSFIELD

FAX: 604-525-2020

TLX/ANSBK: 04-351462

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: NOV/1989

TOTAL STAFF: 5-9 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

POLISH

PORTUGUESE

SPANISH

## AUXILIARY SERVICES:

PACKAGING  
WAREHOUSING  
BUYING FOR GOVERNMENT OR COMPANIES  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ARGENTINA     |   | X |   |   |   |   |   |
| AUSTRALIA     | X | X | X |   |   |   | X |
| AUSTRIA       |   | X |   |   |   |   |   |
| BELGIUM       |   | X |   |   |   |   |   |
| BRAZIL        |   | X |   |   |   |   |   |
| CHILE         |   | X |   |   |   |   |   |
| COLOMBIA      |   | X |   |   |   |   |   |
| DENMARK       |   | X |   |   |   |   |   |
| ENGLAND       |   | X |   |   |   |   |   |
| FINLAND       |   | X |   |   |   |   |   |
| FRANCE        |   | X |   |   |   |   | X |
| GERMANY, EAST |   | X |   |   |   |   |   |
| GERMANY, WEST |   | X |   |   |   |   |   |
| HONG KONG     |   | X | X |   |   |   |   |
| IRELAND       |   | X |   |   |   |   |   |
| ISRAEL        |   | X |   |   |   |   |   |
| ITALY         |   | X |   |   |   |   |   |
| JAPAN         | X | X |   |   |   |   |   |
| MALAYSIA      |   | X |   |   |   |   |   |
| MEXICO        | X | X | X |   |   |   | X |
| NETHERLANDS   |   | X |   |   |   |   |   |
| NEW ZEALAND   | X | X |   |   |   |   |   |
| NORWAY        |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| PERU        | X | X |   |   |   |   |   |
| PHILIPPINES |   | X |   |   |   |   |   |
| POLAND      |   | X | X |   |   |   |   |
| SPAIN       |   | X | X |   |   |   |   |
| SWEDEN      |   | X | X |   |   |   | X |

|               |   |   |  |  |  |  |  |
|---------------|---|---|--|--|--|--|--|
| UNITED STATES | X | X |  |  |  |  |  |
| VENEZUELA     |   | X |  |  |  |  |  |

## PRODUCTS EXPORTED:

BASIC HARDWARE NES  
ELECTRIC LIGHTING FIX & PORT LAMPS & PTS' NES  
FLUOR & ELEC DISCHARGE LIGHTING FIX/PORT LAMP  
INCANDESCENT LIGHTING FIX/FLOOR/TABLE LAMPS  
MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES  
PLASTICS, FABRICATED MATERIALS NES  
SAFETY AND LIFE SAVING EQUIPMENT NES  
SALMON, FRESH OR FROZEN  
SCREWDRIVERS, HAND  
SELF-CONTD GEN SETS & LIGHTING OUTFITS NES  
WATER AND SEWAGE TREATMENT EQUIPMENT & PARTS

## INTERMEDIA RESOURCE GROUP INC.

SEE... PACIFIC RIM INTL. MARKET EXCHANGE

## INTERNATIONAL BUSINESS FORMS COMPANY

TEL: 416-752-4330

111 CROCKFORD BLVD., SCARBOROUGH, ONT. M1R3B7

MAIN CONTACT: MR. I.B. JAKOBS

FAX: 416-752-4330 TLX/ANSBK: 06-986766

YEARS IN INTERNATIONAL TRADE: 20 REPORTED: MAY/1989

COUNTERTRADE ON OWN BEHALF: YES

TOTAL STAFF: 10-19 TRADE STAFF: 4

ANNUAL SALES \$000: \$10,000-24,999

PARENT COUNTRY: CANADA

LANGUAGES: DUTCH

ENGLISH

GERMAN

## AUXILIARY SERVICES:

CONSOLIDATION  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
OTHER  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES

METHOD OF OPERATIONS: INDEPENDENT TRADER

OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ANTARCTICA             |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              |   | X |   |   |   |   |   |
| ARUBA                  |   | X |   |   |   |   |   |
| AUSTRALIA              | X |   |   |   |   |   |   |

|         |  |   |  |  |  |  |  |
|---------|--|---|--|--|--|--|--|
| BAHRAIN |  | X |  |  |  |  |  |
| BELGIUM |  | X |  |  |  |  |  |
| BELIZE  |  | X |  |  |  |  |  |
| BERMUDA |  | X |  |  |  |  |  |
| BOLIVIA |  | X |  |  |  |  |  |

|          |  |   |  |  |  |  |  |
|----------|--|---|--|--|--|--|--|
| BONAIRE  |  | X |  |  |  |  |  |
| BRAZIL   |  | X |  |  |  |  |  |
| BRUNEI   |  | X |  |  |  |  |  |
| CHILE    |  | X |  |  |  |  |  |
| COLOMBIA |  | X |  |  |  |  |  |

|             |  |   |  |  |  |  |  |
|-------------|--|---|--|--|--|--|--|
| COSTA RICA  |  | X |  |  |  |  |  |
| CURACAO     |  | X |  |  |  |  |  |
| CYPRUS      |  | X |  |  |  |  |  |
| ECUADOR     |  | X |  |  |  |  |  |
| EL SALVADOR |  | X |  |  |  |  |  |

|                  |  |   |  |  |  |  |  |
|------------------|--|---|--|--|--|--|--|
| FALKLAND ISLANDS |  | X |  |  |  |  |  |
| FRENCH GUIANA    |  | X |  |  |  |  |  |
| GUATEMALA        |  | X |  |  |  |  |  |
| GUYANA           |  | X |  |  |  |  |  |
| HONDURAS         |  | X |  |  |  |  |  |

|           |   |   |   |  |  |  |   |
|-----------|---|---|---|--|--|--|---|
| HONG KONG | X | X | X |  |  |  | X |
| INDONESIA |   | X | X |  |  |  |   |
| IRAN      |   | X | X |  |  |  |   |
| IRAQ      |   | X | X |  |  |  |   |
| ISRAEL    |   | X |   |  |  |  |   |

|              |   |   |   |  |  |  |   |
|--------------|---|---|---|--|--|--|---|
| JAMAICA      | X |   |   |  |  |  |   |
| JAPAN        | X |   | X |  |  |  |   |
| JORDAN       |   | X | X |  |  |  |   |
| KOREA, SOUTH | X | X | X |  |  |  | X |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| KUWAIT        |   | X |   |   |   |   |   |
| LAOS          | X |   |   |   |   |   |   |
| LEBANON       |   | X |   |   |   |   |   |
| LIECHTENSTEIN |   | X |   |   |   |   |   |
| LUXEMBOURG    |   | X |   |   |   |   |   |

|             |   |   |   |   |  |  |   |
|-------------|---|---|---|---|--|--|---|
| MALAYSIA    |   | X | X | X |  |  | X |
| MEXICO      |   | X | X |   |  |  | X |
| NETHERLANDS | X |   |   | X |  |  |   |
| NEW ZEALAND |   | X |   |   |  |  |   |
| NICARAGUA   | X | X |   |   |  |  |   |

|                            |  |   |   |  |  |  |  |
|----------------------------|--|---|---|--|--|--|--|
| OMAN                       |  | X |   |  |  |  |  |
| PANAMA                     |  | X |   |  |  |  |  |
| PARAGUAY                   |  | X |   |  |  |  |  |
| PEOPLE'S REPUBLIC OF CHINA |  | X | X |  |  |  |  |
| PERU                       |  | X |   |  |  |  |  |

|              |   |   |   |  |  |  |  |
|--------------|---|---|---|--|--|--|--|
| PHILIPPINES  |   |   | X |  |  |  |  |
| QATAR        |   | X |   |  |  |  |  |
| SAUDI ARABIA |   | X |   |  |  |  |  |
| SINGAPORE    |   | X |   |  |  |  |  |
| SPAIN        | X |   |   |  |  |  |  |

|           |   |   |   |  |  |  |   |
|-----------|---|---|---|--|--|--|---|
| SRI LANKA |   | X |   |  |  |  |   |
| SURINAM   | X | X |   |  |  |  |   |
| SYRIA     |   | X |   |  |  |  |   |
| TAIWAN    | X | X | X |  |  |  | X |
| TANZANIA  | X |   |   |  |  |  |   |

|                      |  |   |   |  |  |  |   |
|----------------------|--|---|---|--|--|--|---|
| THAILAND             |  | X | X |  |  |  | X |
| TURKEY               |  | X |   |  |  |  |   |
| UNITED ARAB EMIRATES |  | X |   |  |  |  |   |
| UNITED STATES        |  | X |   |  |  |  |   |
| URUGUAY              |  | X |   |  |  |  |   |

|                |   |   |  |  |  |  |  |
|----------------|---|---|--|--|--|--|--|
| VENEZUELA      |   | X |  |  |  |  |  |
| VIRGIN ISLANDS |   | X |  |  |  |  |  |
| WESTERN SAHARA |   | X |  |  |  |  |  |
| YEMEN, SOUTH   |   | X |  |  |  |  |  |
| ZAMBIA         | X |   |  |  |  |  |  |

## PRODUCTS EXPORTED:

BALL POINT PENS  
CARBON PAPER  
DESK ACCESSORIES AND OFFICE DEVICES AND PARTS  
STATIONERS' AND OFFICE SUPPLIES NES  
STATIONERY AND PAPER OFFICE SUPPLIES NES

## INTERNATIONAL COMMODITIES EXPORT CO.

TEL: 416-844-4931

277 LAKESHORE RD. E., SUITE 207, OAKVILLE, ONT. L6J1H9

P.O. BOX 953, OAKVILLE, ONT. L6J5E8

MAIN CONTACT: MR. CLINTON JUSTICE

FAX: 416-844-8460 TLX/ANSBK: 06-982200/INTREX OKVL

YEARS IN INTERNATIONAL TRADE: 19 REPORTED: JUL/1989

TOTAL STAFF: 4 TRADE STAFF: 2

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: UNITED STATES

LANGUAGES: CHINESE  
ENGLISH  
FRENCH  
PORTUGUESE  
SPANISH

## AUXILIARY SERVICES:

CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   | X |
| ARGENTINA              |   | X |   |   |   |   |   |
| AUSTRALIA              |   | X |   |   |   |   |   |
| BANGLADESH             |   | X |   |   |   |   | X |
| BARBADOS               |   | X |   |   |   |   |   |

|          |   |  |  |  |  |  |   |
|----------|---|--|--|--|--|--|---|
| BELGIUM  | X |  |  |  |  |  |   |
| BRAZIL   | X |  |  |  |  |  | X |
| BULGARIA | X |  |  |  |  |  |   |
| CHILE    | X |  |  |  |  |  |   |
| COLOMBIA | X |  |  |  |  |  |   |

|                |   |  |  |  |  |  |   |
|----------------|---|--|--|--|--|--|---|
| COSTA RICA     | X |  |  |  |  |  |   |
| CZECHOSLOVAKIA | X |  |  |  |  |  |   |
| DENMARK        | X |  |  |  |  |  | X |
| ENGLAND        | X |  |  |  |  |  |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ETHIOPIA                            | X |   |   |   |   |   |   |
| FINLAND                             | X |   |   |   |   |   |   |
| FRANCE                              | X |   |   |   |   |   |   |
| GERMANY, EAST                       | X |   |   |   |   |   |   |
| GERMANY, WEST                       | X |   |   |   |   |   |   |
| GREECE                              | X |   |   |   |   |   |   |
| GUATEMALA                           | X |   |   |   |   |   |   |
| HONDURAS                            | X |   |   |   |   |   |   |
| HONG KONG                           | X |   |   |   |   |   |   |
| INDIA                               | X |   |   |   |   |   | X |
| INDONESIA                           | X |   |   |   |   |   |   |
| IRAN                                | X |   |   |   |   |   |   |
| IRAQ                                | X |   |   |   |   |   |   |
| IRELAND                             | X |   |   |   |   |   |   |
| ISRAEL                              | X |   |   |   |   |   | X |
| ITALY                               | X |   |   |   |   |   | X |
| JAMAICA                             | X |   |   |   |   |   |   |
| JAPAN                               | X |   | X |   |   |   |   |
| JORDAN                              | X |   |   |   |   |   |   |
| KOREA, SOUTH                        | X |   |   |   |   |   |   |
| KUWAIT                              | X |   |   |   |   |   |   |
| MALAYSIA                            | X |   |   |   |   |   |   |
| MEXICO                              | X |   |   |   |   |   | X |
| MOROCCO                             | X |   |   |   |   |   |   |
| NETHERLANDS                         | X |   |   |   |   |   |   |
| NEW ZEALAND                         | X |   |   |   |   |   |   |
| NICARAGUA                           | X |   |   |   |   |   |   |
| NORWAY                              | X |   |   |   |   |   |   |
| PAKISTAN                            | X |   |   |   |   |   | X |
| PEOPLE'S REPUBLIC OF CHINA          | X |   |   |   |   |   |   |
| PERU                                | X |   |   |   |   |   |   |
| PHILIPPINES                         | X |   |   |   |   |   |   |
| POLAND                              | X |   |   |   |   |   |   |
| PORTUGAL                            | X |   |   |   |   |   |   |
| PUERTO RICO                         | X |   |   |   |   |   |   |
| ROMANIA                             | X |   |   |   |   |   | X |
| SINGAPORE                           | X |   | X |   |   |   |   |
| SPAIN                               | X |   |   |   |   |   |   |
| TAIWAN                              | X |   |   |   |   |   |   |
| THAILAND                            | X |   |   |   |   |   |   |
| TURKEY                              | X |   |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |   |   |   |   |
| VENEZUELA                           | X |   |   |   |   |   |   |
| VIRGIN ISLANDS                      | X |   |   |   |   |   |   |
| ZAMBIA                              | X |   |   |   |   |   |   |

## PRODUCTS EXPORTED:

ACETIC ACID, ITS SALTS, ESTERS & DERIVATIVES  
ALUMINUM SULPHATE  
AMMONIA  
AMMONIUM SULPHATE  
BEANS, SEED  
BEESWAX  
BREWERS' AND DISTILLERS' GRAINS AND SOLUBLES  
CALCIUM PHOSPHATES  
CEMENT CLINKER  
CEMENT NES  
CEMENT, WHITE  
CEREALS, MILLED NES  
CEREALS, UNMILLED NES  
COPOLYMERIZATION RESINS NES  
CORN, FRESH  
COTTONSEED OIL CAKE AND MEAL  
DAIRY AND CATTLE FEEDS, COMPLETE  
ETHERS AND DERIVATIVES  
ETHYLENE GLYCOL, MONO-  
FEED CONCENTRATES AND COMPLETE FEEDS NES  
FEEDS OF ANIMAL ORIGIN NES  
FEEDS OF VEGETABLE ORIGIN NES  
FERTILIZERS AND FERTILIZER MATERIALS NES  
FISH MEAL  
FLUORIDES AND OTHER FLUORINE SALTS  
FOAMED AND EXPANDED PLASTICS BASIC SHAPES  
FOOD PREPARATIONS NES  
FUNGICIDES NES, EXCEPT SEED TREATMENT  
FUNGICIDES NES, SEED TREATMENT  
HERBICIDES NES  
INORGANIC ACID & OXYGEN COMPODS OF NON-MET NES  
INORGANIC ESTERS NES  
INSECTICIDES NES  
MIXTURES/RESIDUES/DERIV OF OILS/FATS/WAX NES  
MONOACID SALTS, ESTERS AND DERIVATIVES NES  
NITRATES AND NITRATES NES

## NITROGEN SOLUTIONS

NITROGENOUS FERTILIZERS NES  
NUTS, KERNELS & SEEDS, SHELLED OR PREP NES  
NUTS, NOT SHELLED NES, EXCEPT OIL NUTS  
OIL SEED CAKE AND MEAL NES  
OIL SEEDS, OIL NUTS AND OIL KERNELS NES  
PARAFFIN WAX REFINED NES  
PARAFFIN WAX, CRUDE  
PEANUT OIL  
PEAS, SEED  
PESTICIDES NES  
PHOSPHATE ROCK  
PHOSPHATIC FERTILIZERS NES  
POLYACIDS, THEIR SALTS, ESTERS & DERIVATIVES  
POLYETHYLENE FILM AND SHEET  
POLYETHYLENE RESINS  
POLYPROPYLENE FILM AND SHEET  
POLYPROPYLENE RESINS  
POLYSTYRENE FILM AND SHEET  
POLYSTYRENE RESINS NES  
POLYVINYL CHLORIDE RESINS  
POLYVINYL RESIN COPOLYMERS NES  
POTASSIC FERTILIZERS NES  
POTASSIUM CHLORIDE /MURIATE OF POTASH/  
POTASSIUM NITRATE  
PREPARED EXPLOSIVES AND BLASTING AGENTS NES  
PREPARED FERTILIZER MIXTURES  
RESINS FROM CONDENSATIONS & POLYADDITION NES  
RICE, CLEANED  
ROBIN  
RUBBER AND PLASTICS COMPOUNDING AGENTS  
SODIUM CARBONATE, INCLUDING SAL SODA  
SODIUM HYDROXIDE, DRY  
SODIUM HYDROXIDE, LIQUID  
SODIUM NITRATE  
SODIUM PHOSPHATES NES  
SODIUM SULPHIDE  
STEARIC ACID, ITS SALTS, ESTERS & DERIVATIVES  
SULPHATES AND PERSULPHATES NES  
SULPHUR, CRUDE OR REFINED  
SULPHURIC ACID, INCLUDING OLEUM  
SUPERPHOSPHATE, MORE THAN 22 PER CENT P2O5  
SUPERPHOSPHATE, 22 PER CENT OR LESS P2O5  
TALLOW  
UREA  
VITAMIN NES, IN DOSAGE, HUMAN USE  
ZINC OXIDE AND PEROXIDE

## INTERNATIONAL FACTORY SALES SERVICE LTD.

TEL: 604-255-1321

1507 POWELL ST., VANCOUVER, B.C., V5L1H2

MAIN CONTACT: MR. RALPH A. SMITH

FAX: 604-255-4606 TLX/ANSBK: 04 53215

YEARS IN INTERNATIONAL TRADE: 42 REPORTED: JUL/1989

TOTAL STAFF: 20-49 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$10,000-24,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES:

CONSOLIDATION  
CUSTOM CLEARING  
DOCUMENTATION  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| AUSTRALIA                  |   | X | X |   |   |   |   |
| BELGIUM                    |   | X | X |   |   |   |   |
| HONG KONG                  |   |   | X |   |   |   | X |
| JAPAN                      |   |   | X |   |   |   |   |
| KOREA, SOUTH               |   |   | X |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA | X |   | X |   |   |   | X |
| TAIWAN                     |   |   | X |   |   |   | X |
| UNITED STATES              | X | X |   | X |   |   |   |

## PRODUCTS EXPORTED:

ALUMINUM AND ALUMINUM ALLOY FABD MATERIAL NES  
GLASS BASIC PRODUCTS NES  
GLASS MIRRORS  
HOUSEHOLD FURNITURE NES  
METAL WINDOWS AND SHUTTERS  
WOMEN'S HANDBAGS AND PURSES

## INTERNATIONAL MARKETING SERVICES

TEL: 514-655-2269

930 ABBES PRIMEAU, BOUCHERVILLE, QUE., J4B3R6

MAIN CONTACT: MR. CLAUDE HEBERT

FAX: 514-641-0958

TLX/ANSBK: 055-62265/INTLMKSGVC NTL

YEARS IN INTERNATIONAL TRADE: 1 REPORTED: DEC/1988

TOTAL STAFF: 3 TRADE STAFF: 3

ANNUAL SALES \$000: \$1-99

CONTINUED....



# TRADING HOUSE

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

AUXILIARY SERVICES:

CONSOLIDATION

CONSULTING

CUSTOM CLEARING

PACKAGING

SHIPPING-INTERNATIONAL

WAREHOUSING

AREA OF SPECIALTIES:

COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS:

AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN              |   | X |   |   |   |   |   |
| ALGERIA                  |   | X |   |   |   |   |   |
| ANGOLA                   |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT   |   | X |   |   |   |   |   |
| ARGENTINA                |   | X |   |   |   |   |   |
| ARUBA                    |   | X |   |   |   |   |   |
| AUSTRALIA                | X | X | X |   |   |   |   |
| BAHAMAS                  |   | X |   |   |   |   |   |
| BAHRAIN                  |   | X |   |   |   |   |   |
| BANGLADESH               |   | X |   |   |   |   |   |
| BARBADOS                 |   | X |   |   |   |   |   |
| BELIZE                   |   | X |   |   |   |   |   |
| BENIN                    |   | X |   |   |   |   |   |
| BERMUDA                  | X | X |   |   |   |   |   |
| BHUTAN                   |   | X |   |   |   |   |   |
| BOLIVIA                  |   | X |   |   |   |   |   |
| BOONAIRE                 |   | X |   |   |   |   |   |
| BOTSWANA                 |   | X |   |   |   |   |   |
| BRAZIL                   |   | X |   |   |   |   |   |
| BRUNEI                   |   | X |   |   |   |   |   |
| BURKINA FASO             |   | X |   |   |   |   |   |
| BURMA                    |   | X |   |   |   |   |   |
| BURUNDI                  |   | X |   |   |   |   |   |
| CANARY ISLANDS           |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS       |   | X |   |   |   |   |   |
| CAYMAN ISLANDS           |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |
| CHAD                     |   | X |   |   |   |   |   |
| CHILE                    |   | X |   |   |   |   |   |
| COLOMBIA                 |   | X |   |   |   |   |   |
| CONGO                    |   | X |   |   |   |   |   |
| COOK ISLANDS             |   | X |   |   |   |   |   |
| COSTA RICA               |   | X |   |   |   |   |   |
| CUBA                     |   | X |   |   |   |   |   |
| CURACAO                  |   | X |   |   |   |   |   |
| CYPRUS                   |   | X |   |   |   |   |   |
| DJIBOUTI                 |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC       |   | X |   |   |   |   |   |
| ECUADOR                  |   | X |   |   |   |   |   |
| EL SALVADOR              |   | X |   |   |   |   |   |
| ETHIOPIA                 |   | X |   |   |   |   |   |
| FALKLAND ISLANDS         |   | X |   |   |   |   |   |
| FIJI                     |   | X |   |   |   |   |   |
| FRENCH GUIANA            |   | X |   |   |   |   |   |
| GABON                    |   | X |   |   |   |   |   |
| GAMBIA                   |   | X |   |   |   |   |   |
| GHANA                    |   | X |   |   |   |   |   |
| GUAM                     | X | X |   |   |   |   |   |
| GUATEMALA                |   | X |   |   |   |   |   |
| GUINEA                   |   | X |   |   |   |   |   |
| GUINEA-BISSAU            |   | X |   |   |   |   |   |
| GUYANA                   |   | X |   |   |   |   |   |
| HAITI                    |   | X |   |   |   |   |   |
| HONDURAS                 |   | X |   |   |   |   |   |
| HONG KONG                | X | X | X |   |   |   |   |
| INDIA                    |   | X |   |   |   |   |   |
| INDONESIA                |   | X |   |   |   |   |   |
| IRAN                     |   | X |   |   |   |   |   |
| IRAQ                     |   | X |   |   |   |   |   |
| ISRAEL                   |   | X |   |   |   |   |   |
| IVORY COAST              |   | X |   |   |   |   |   |
| JAMAICA                  |   | X |   |   |   |   |   |
| JAPAN                    | X | X | X |   |   |   |   |
| JORDAN                   |   | X |   |   |   |   |   |
| KAMPUCHEA                |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| KENYA                      |   | X |   |   |   |   |   |
| KOREA, SOUTH               |   | X |   |   |   |   |   |
| KUWAIT                     |   | X |   |   |   |   |   |
| LAOS                       |   | X |   |   |   |   |   |
| LEBANON                    |   | X |   |   |   |   |   |
| LESOTHO                    |   | X |   |   |   |   |   |
| LIBERIA                    |   | X |   |   |   |   |   |
| LIBYA                      |   | X |   |   |   |   |   |
| MACAU                      |   | X |   |   |   |   |   |
| MADAGASCAR                 |   | X |   |   |   |   |   |
| MALAWI                     |   | X |   |   |   |   |   |
| MALAYSIA                   |   | X |   |   |   |   |   |
| MALI                       |   | X |   |   |   |   |   |
| MAURITANIA                 |   | X |   |   |   |   |   |
| MAURITIUS                  |   | X |   |   |   |   |   |
| MONGOLIA                   |   | X |   |   |   |   |   |
| MOROCCO                    |   | X |   |   |   |   |   |
| MOZAMBIQUE                 |   | X |   |   |   |   |   |
| NAMIBIA                    |   | X |   |   |   |   |   |
| NEPAL                      |   | X |   |   |   |   |   |
| NICARAGUA                  |   | X |   |   |   |   |   |
| NIGER                      |   | X |   |   |   |   |   |
| NIGERIA                    |   | X |   |   |   |   |   |
| OMAN                       |   | X |   |   |   |   |   |
| PAKISTAN                   |   | X |   |   |   |   |   |
| PANAMA                     |   | X |   |   |   |   |   |
| PARAGUAY                   |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA | X | X |   |   |   |   |   |
| PERU                       |   | X |   |   |   |   |   |
| PHILIPPINES                |   | X |   |   |   |   |   |
| PUERTO RICO                |   | X |   |   |   |   |   |
| QATAR                      |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON       |   | X |   |   |   |   |   |
| REUNION                    |   | X |   |   |   |   |   |
| RWANDA                     |   | X |   |   |   |   |   |
| SAUDI ARABIA               | X | X | X |   |   |   |   |
| SENEGAL                    |   | X |   |   |   |   |   |
| SEYCHELLES                 |   | X |   |   |   |   |   |
| SIERRA LEONE               |   | X |   |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   |   |
| SOMALIA, REPUBLIC          |   | X |   |   |   |   |   |
| SOUTH AFRICA               |   | X |   |   |   |   |   |
| SRI LANKA                  |   | X |   |   |   |   |   |
| SUDAN                      |   | X |   |   |   |   |   |
| SURINAM                    |   | X |   |   |   |   |   |
| SWAZILAND                  |   | X |   |   |   |   |   |
| SYRIA                      |   | X |   |   |   |   |   |
| TAIWAN                     | X | X | X |   |   |   |   |
| TANZANIA                   |   | X |   |   |   |   |   |
| THAILAND                   |   | X |   |   |   |   |   |
| TOGO                       |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO        |   | X |   |   |   |   |   |
| TUNISIA                    |   | X |   |   |   |   |   |
| TURKEY                     |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS   |   | X |   |   |   |   |   |
| UGANDA                     |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES       |   | X |   |   |   |   |   |
| UNITED STATES              |   |   |   |   |   |   | X |
| URUGUAY                    |   | X |   |   |   |   |   |
| VENEZUELA                  |   | X |   |   |   |   |   |
| VIETNAM                    |   | X |   |   |   |   |   |
| VIRGIN ISLANDS             |   | X |   |   |   |   |   |
| WESTERN SAHARA             |   | X |   |   |   |   |   |
| YEMEN, SOUTH               |   | X |   |   |   |   |   |
| ZAIRE                      |   | X |   |   |   |   |   |
| ZAMBIA                     |   | X |   |   |   |   |   |
| ZIMBABWE                   |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:

COOKING UTENSILS AND PARTS NES

ELECTRONIC COMPUTERS AND PARTS

GENERAL PURPOSE INDUSTRIAL MACHY & PARTS NES

PACKING, NON RE-USABLE

TOYS AND PARTS NES

INTERNATIONAL PRESS PUBLICATIONS

WILLOWDALE, ONT. M2R3G6

P.O. BOX 3185, STATION D, WILLOWDALE (TORONTO) ONT. M2R3G6

TEL: 416-479-5356

CONTINUED....

# TRADING HOUSE

MAIN CONTACT: MR. BALI SETHI  
 FAX: 416-479-5356 TLX/ANSBK: 06963738  
 YEARS IN INTERNATIONAL TRADE: 10 REPORTED: SEP/1989  
 COUNTERTRADE ON OWN BEHALF: YES  
 TOTAL STAFF: 5-9 TRADE STAFF: 5-9  
 ANNUAL SALES \$000:  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 HINDI

AUXILIARY SERVICES: CONSULTING  
 DOCUMENTATION  
 OTHER  
 PACKAGING  
 SHIPPING-INTERNATIONAL  
 WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
 COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 OTHER

METHOD OF OPERATIONS: PROJECT IMPLEMENTING, PROJECT MANAGING  
 AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER  
 OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT     | X | X |   |   |   |   |   |
| AUSTRALIA                  |   | X | X |   |   |   |   |
| BAHRAIN                    |   | X |   |   |   |   |   |
| BANGLADESH                 |   |   | X |   |   |   |   |
| BURMA                      |   | X |   |   |   |   |   |
| CYPRUS                     |   | X |   |   |   |   |   |
| ENGLAND                    |   |   |   |   |   |   | X |
| FIJI                       |   | X |   |   |   |   |   |
| GHANA                      |   | X |   |   |   |   |   |
| GUINEA-BISSAU              |   | X |   |   |   |   |   |
| HONG KONG                  | X |   | X |   |   |   | X |
| INDIA                      | X |   | X |   | X | X |   |
| INDONESIA                  |   | X | X |   |   |   |   |
| ISRAEL                     |   | X |   |   |   |   |   |
| JAPAN                      |   | X |   |   |   |   |   |
| JORDAN                     |   | X |   |   |   |   |   |
| KENYA                      |   | X |   |   |   |   |   |
| KOREA, SOUTH               | X |   |   |   |   |   |   |
| KUWAIT                     |   | X |   |   |   |   |   |
| MACAU                      |   | X |   |   |   |   |   |
| MALAYSIA                   |   | X | X |   |   |   |   |
| MAURITIUS                  |   | X |   |   |   |   |   |
| NEPAL                      |   | X |   |   |   |   |   |
| NIGERIA                    |   | X |   |   |   |   |   |
| NORTHERN IRELAND           |   |   |   |   |   |   | X |
| PAKISTAN                   |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PHILIPPINES                |   | X |   |   |   |   |   |
| QATAR                      |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON       |   | X |   |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |
| SCOTLAND                   |   |   |   |   |   |   | X |
| SENEGAL                    |   | X |   |   |   |   |   |
| SEYCHELLES                 |   | X |   |   |   |   |   |
| SIERRA LEONE               |   | X |   |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC           |   | X |   |   |   |   |   |
| SRI LANKA                  |   | X |   |   |   |   |   |
| SUDAN                      |   | X |   |   |   |   |   |
| SWAZILAND                  |   | X |   |   |   |   |   |
| SYRIA                      |   | X |   |   |   |   |   |
| TAIWAN                     |   | X |   |   |   |   |   |
| TANZANIA                   |   | X |   |   |   |   |   |
| THAILAND                   |   | X |   |   |   |   |   |
| TURKEY                     |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES       | X |   |   |   |   |   |   |
| UNITED STATES              |   |   |   | X | X |   |   |
| VIETNAM                    |   | X |   |   |   |   |   |
| WALES                      |   |   |   |   |   |   | X |
| YEMEN, SOUTH               |   | X |   |   |   |   |   |
| ZAIRE                      | X |   |   |   |   |   |   |
| ZAMBIA                     | X |   |   |   |   |   |   |
| ZIMBABWE                   | X |   |   |   |   |   |   |

PRODUCTS EXPORTED:  
 BOOKS AND PAMPHLETS NES  
 BOOKS/PAMPHLETS NES O/T THE ENGLISH LANGUAGE  
 CORRESPONDENCE PAPER AND CUT PAPER NES  
 DICTIONARIES, ENCYCLOPAEDIAS AND ATLASES

PAPER FOR PRINTING  
 PRINTED MATTER NES  
 STATIONERS' AND OFFICE SUPPLIES NES  
 STATIONERY AND PAPER OFFICE SUPPLIES NES

INTERNATIONAL ROAD DYNAMICS INC. TEL: 306-934-6777

702 - 43RD ST. E., SASKATOON, SASK. S7K3T9  
 MAIN CONTACT: MR. TERRY BERGAN  
 FAX: 306-242-5599 TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 7 REPORTED: DEC/1988  
 TOTAL STAFF: 20-49 TRADE STAFF: 5-9  
 ANNUAL SALES \$000: \$1,000-4,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ARABIC  
 CHINESE  
 ENGLISH  
 FRENCH

AUXILIARY SERVICES: CONSULTING  
 CUSTOM CLEARING  
 FINANCING ARRANGEMENTS, GENERAL  
 FREIGHT FORWARDING  
 SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 OTHER

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 EXPORT MANAGEMENT CO./DIV. OF COM. CO.  
 FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT     |   | X |   |   |   |   |   |
| ARGENTINA                  |   | X |   |   |   |   | X |
| AUSTRALIA                  |   | X |   |   |   |   |   |
| BAHRAIN                    |   | X |   |   |   |   |   |
| BELGIUM                    |   | X |   |   |   |   |   |
| BRAZIL                     |   | X |   |   |   |   |   |
| CHILE                      |   | X |   |   |   |   | X |
| COLOMBIA                   |   | X |   |   |   |   |   |
| CUBA                       |   | X |   |   |   |   |   |
| CYPRUS                     |   | X |   |   |   |   |   |
| ECUADOR                    |   | X |   |   |   |   |   |
| ENGLAND                    |   |   |   |   |   |   | X |
| FRANCE                     |   |   | X |   |   |   |   |
| GUATEMALA                  |   | X |   |   |   |   |   |
| HONDURAS                   |   | X |   |   |   |   |   |
| HONG KONG                  | X |   |   |   |   |   | X |
| INDIA                      |   | X |   | X |   |   |   |
| INDONESIA                  |   | X |   |   |   |   |   |
| IRAN                       |   | X |   |   |   |   |   |
| IRAQ                       |   | X |   |   |   |   |   |
| IRELAND                    |   | X |   |   |   |   |   |
| ISRAEL                     |   | X |   |   |   |   |   |
| ITALY                      |   |   |   |   |   |   | X |
| JAPAN                      |   | X |   |   |   |   |   |
| JORDAN                     | X |   |   |   |   |   | X |
| KAMPUCHEA                  |   | X |   |   |   |   |   |
| KOREA, SOUTH               |   | X |   |   |   |   | X |
| KUWAIT                     | X |   |   | X |   |   |   |
| LAOS                       |   | X |   |   |   |   |   |
| LEBANON                    |   | X |   |   |   |   |   |
| MEXICO                     |   | X |   |   |   |   |   |
| NEW ZEALAND                |   | X |   |   |   |   |   |
| NICARAGUA                  |   | X |   |   |   |   |   |
| OMAN                       |   | X |   |   |   |   |   |
| PAKISTAN                   |   | X |   |   |   |   |   |
| PANAMA                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   | X |
| PERU                       |   | X |   |   |   |   |   |
| PORTUGAL                   |   | X |   |   |   |   |   |
| QATAR                      |   | X |   |   |   |   |   |
| SAUDI ARABIA               | X |   |   |   |   |   | X |
| SINGAPORE                  |   | X |   |   |   |   |   |
| SOUTH AFRICA               |   | X |   |   |   |   |   |
| SPAIN                      |   | X |   |   |   |   |   |
| SRI LANKA                  |   | X |   |   |   |   |   |
| SYRIA                      |   | X |   |   |   |   |   |
| TAIWAN                     |   | X |   |   |   |   |   |
| THAILAND                   |   | X |   |   |   |   |   |
| TURKEY                     |   | X |   |   |   |   | X |
| UNITED ARAB EMIRATES       | X |   |   |   |   |   |   |
| UNITED STATES              | X |   | X | X | X |   | X |
| VENEZUELA                  |   | X |   |   |   |   |   |
| VIETNAM                    |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

YEMEN, SOUTH  
PRODUCTS EXPORTED:  
ELECTRONIC COMPUTERS AND PARTS  
SCALES AND BALANCES AND PARTS NES  
SERVICE INDUSTRY EQUIPMENT AND PARTS NES

INTERNATIONAL STEEL  
SEE... I.S. TRADING CORPORATION

INTERNATIONAL TECHNICAL SUPPLY (ITS) INC TEL: 514-682-7404  
1605 QUEST AUTOROUTE LAVAL, SUITE 204, CHOMEDEV (LAVAL)  
QUE., H7L3W3

MAIN CONTACT: M. PIERRE LEGAULT  
FAX: 514-688-5342 TLX/ANSBK: 05-25134  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: DEC/1989  
TOTAL STAFF: 4 TRADE STAFF: 2  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN              |   | X |   |   |   |   |   |
| ALBANIA                  |   | X |   |   |   |   |   |
| ALGERIA                  | X | X |   |   |   |   |   |
| ANDORRA                  |   | X |   |   |   |   |   |
| ANGOLA                   |   | X |   |   |   |   |   |
| ANTARCTICA               |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT   |   | X |   |   |   |   |   |
| ARGENTINA                |   | X |   |   |   |   |   |
| ARUBA                    |   | X |   |   |   |   |   |
| AUSTRALIA                |   | X |   |   |   |   |   |
| AUSTRIA                  |   | X |   |   |   |   |   |
| AZORES                   |   | X |   |   |   |   |   |
| BAHAMAS                  |   | X |   |   |   |   |   |
| BAHRAIN                  |   | X |   |   |   |   |   |
| BANGLADESH               |   | X |   |   |   |   |   |
| BARBADOS                 |   | X |   |   |   |   |   |
| BELGIUM                  |   | X | X |   |   |   |   |
| BELIZE                   |   | X |   |   |   |   |   |
| BENIN                    |   | X |   |   |   |   |   |
| BERMUDA                  |   | X |   |   |   |   |   |
| BHUTAN                   |   | X |   |   |   |   |   |
| BOLIVIA                  |   | X |   |   |   |   |   |
| BONAIRE                  |   | X |   |   |   |   |   |
| BOTSWANA                 |   | X |   |   |   |   |   |
| BRAZIL                   |   | X |   |   |   |   |   |
| BRUNEI                   |   | X |   |   |   |   |   |
| BULGARIA                 |   | X |   |   |   |   |   |
| BURKINA FASO             |   | X |   |   |   |   |   |
| BURMA                    |   | X |   |   |   |   |   |
| BURUNDI                  |   | X |   |   |   |   |   |
| CANARY ISLANDS           |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS       |   | X |   |   |   |   |   |
| CAYMAN ISLANDS           |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |
| CHAD                     |   | X |   |   |   |   |   |
| CHILE                    |   | X |   |   |   |   |   |
| COLOMBIA                 |   | X |   |   |   |   |   |
| CONGO                    |   | X |   |   |   |   |   |
| COOK ISLANDS             |   | X |   |   |   |   |   |
| COSTA RICA               |   | X |   |   |   |   |   |
| CUBA                     |   | X |   |   |   |   |   |
| CURACAO                  |   | X |   |   |   |   |   |
| CYPRUS                   |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA           |   | X |   |   |   |   |   |
| DENMARK                  |   | X |   |   |   |   |   |
| DJIBOUTI                 |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC       |   | X |   |   |   |   |   |
| ECUADOR                  |   | X |   |   |   |   |   |
| EL SALVADOR              |   | X |   |   |   |   |   |
| ENGLAND                  |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ETHIOPIA                     |   | X |   |   |   |   |   |
| FALKLAND ISLANDS             |   | X |   |   |   |   |   |
| FIJI                         |   | X |   |   |   |   |   |
| FINLAND                      |   | X |   |   |   |   |   |
| FRANCE                       |   | X | X |   |   |   |   |
| FRENCH GUIANA                |   | X |   |   |   |   |   |
| GABON                        | X | X |   |   |   |   |   |
| GAMBIA                       |   | X |   |   |   |   |   |
| GERMANY, EAST                |   | X |   |   |   |   |   |
| GERMANY, WEST                |   | X |   |   |   |   |   |
| GHANA                        |   | X |   |   |   |   |   |
| GIBRALTAR                    |   | X |   |   |   |   |   |
| GREECE                       |   | X |   |   |   |   |   |
| GREENLAND                    |   | X |   |   |   |   |   |
| GUAM                         |   | X |   |   |   |   |   |
| GUATEMALA                    |   | X |   |   |   |   |   |
| GUINEA                       |   | X |   |   |   |   |   |
| GUINEA-BISSAU                |   | X |   |   |   |   |   |
| GUYANA                       |   | X |   |   |   |   |   |
| HAITI                        |   | X |   |   |   |   |   |
| HONDURAS                     |   | X |   |   |   |   |   |
| HONG KONG                    |   | X |   |   |   |   |   |
| HUNGARY                      |   | X |   |   |   |   |   |
| ICELAND                      |   | X |   |   |   |   |   |
| INDIA                        |   | X |   |   |   |   |   |
| INDONESIA                    |   | X |   |   |   |   |   |
| IRAN                         |   | X |   |   |   |   |   |
| IRAQ                         |   | X |   |   |   |   |   |
| IRELAND                      |   | X |   |   |   |   |   |
| ISRAEL                       |   | X |   |   |   |   |   |
| ITALY                        |   | X |   |   |   |   |   |
| IVORY COAST                  |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| JAPAN                        |   | X |   |   |   |   |   |
| JORDAN                       |   | X |   |   |   |   |   |
| KAMPUCHEA                    |   | X |   |   |   |   |   |
| KENYA                        |   | X |   |   |   |   |   |
| KOREA, SOUTH                 |   | X |   |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LAOS                         |   | X |   |   |   |   |   |
| LEBANON                      |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| LESOTHO                      |   | X |   |   |   |   |   |
| LIBERIA                      |   | X |   |   |   |   |   |
| LIBYA                        |   | X |   |   |   |   |   |
| LIECHTENSTEIN                |   | X |   |   |   |   |   |
| LUXEMBOURG                   |   | X |   |   |   |   |   |
| MACAU                        |   | X |   |   |   |   |   |
| MADAGASCAR                   |   | X |   |   |   |   |   |
| MALAWI                       |   | X |   |   |   |   |   |
| MALAYIA                      |   | X |   |   |   |   |   |
| MALI                         |   | X |   |   |   |   |   |
| MALTA                        |   | X |   |   |   |   |   |
| MAURITANIA                   |   | X |   |   |   |   |   |
| MAURITIUS                    |   | X |   |   |   |   |   |
| MEXICO                       |   | X |   |   |   |   |   |
| MONACO                       |   | X |   |   |   |   |   |
| MONGOLIA                     |   | X |   |   |   |   |   |
| MOROCCO                      |   | X |   |   |   |   |   |
| Mozambique                   |   | X |   |   |   |   |   |
| NEPAL                        |   | X |   |   |   |   |   |
| NETHERLANDS                  |   | X |   |   |   |   |   |
| NEW CALEDONIA                |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   |   |
| NICARAGUA                    |   | X |   |   |   |   |   |
| NIGER                        |   | X |   |   |   |   |   |
| NIGERIA                      |   | X |   |   |   |   |   |
| NORWAY                       |   | X |   |   |   |   |   |
| OMAN                         |   | X |   |   |   |   |   |
| PAKISTAN                     |   | X |   |   |   |   |   |
| PANAMA                       |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA             |   | X |   |   |   |   |   |
| PARAGUAY                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   |   | X |   |   |   |   |   |
| PERU                         |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| PHILIPPINES                         |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| PUERTO RICO                         |   | X |   |   |   |   |   |
| QATAR                               |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON                |   | X |   |   |   |   |   |
| REUNION                             |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| RWANDA                              |   | X |   |   |   |   |   |
| SAMOA ISLANDS                       |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   |   |   |   |   |
| SENEGAL                             |   | X |   |   |   |   |   |
| SEYCHELLES                          |   | X |   |   |   |   |   |
| SIERRA LEONE                        |   | X |   |   |   |   |   |
| SINGAPORE                           |   | X |   |   |   |   |   |
| SOLOMON ISLANDS                     |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC                    |   | X |   |   |   |   |   |
| SOUTH AFRICA                        |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| SRI LANKA                           |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON              |   | X |   |   |   |   |   |
| SUDAN                               |   | X |   |   |   |   |   |
| SURINAM                             |   | X |   |   |   |   |   |
| SWAZILAND                           |   | X |   |   |   |   |   |
| SWEDEN                              |   | X | X |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| SYRIA                               |   | X |   |   |   |   |   |
| TAHITI                              |   | X |   |   |   |   |   |
| TAIWAN                              |   | X |   |   |   |   |   |
| TANZANIA                            |   | X |   |   |   |   |   |
| TASMANIA                            |   | X |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| TOGO                                |   | X |   |   |   |   |   |
| TONGA                               |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TUNISIA                             |   | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UGANDA                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       |   | X |   |   |   |   |   |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |
| WESTERN SAHARA                      |   | X |   |   |   |   |   |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |
| ZAIRE                               |   | X |   |   |   |   |   |
| ZAMBIA                              |   | X |   |   |   |   |   |
| ZIMBABWE                            |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

ACID-PROOF BRICK  
ACOUSTIC AND CEILING TILES AND PANELS NES  
ADHESIVE NES  
AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
AIR CONDITIONING AND REFRIG EQUIP & PTS NES  
AIR CONDITIONING UNITS NES  
AIR CONDITIONING UNITS, ROOM SIZE  
AIR HEATERS, ELECTRIC, PORTABLE  
ALARM AND SIGNAL SYSTEMS AND PARTS NES  
ALUMINUM AND ALUMINUM ALLOY FABD MATERIAL NES  
ALUMINUM BARS AND RODS NES  
ARTISTS' MATERIALS NES  
ASBESTOS CEMENT SHINGLES AND SIDING  
BASIC HARDWARE NES  
BLACKBOARDS  
BLDG PAPER, CTD OR IMPREGNATED, INCL SHINGLES  
BLOCKS BLDG & TILES, FIREPROOF/PARTND HOLLOW  
BOTTLE MACH TO WASH/FILL/CAP/SEAL/LABEL & PTS  
BUILDERS, HARDWARE NES  
BUILDING PAPER, NOT COATED OR IMPREGNATED  
BUILDING STONE, ROUGH NES  
BULLDOZING, ANGLE-DOZING & SIM EQUIP, & PTS  
CAMP, LAWN AND VERANDA FURNITURE  
CARPETS, RUGS, MATS AND RUNNERS NES  
CASKETS AND COFFINS  
CAULKING, SEALING & SOUND DEADENING COMPOUNDS

CEMENT AND CONCRETE BASIC PRODUCTS NES  
CEMENT NES  
CHAIN SAWS  
CLAY & CONCRETE PRODS IND MACHY, & PTS NES  
CLEANING EQUIPMENT, ELECTRIC NES  
CLOCKS NES  
COIL CHAIN UNDER 9/8 INCHES IN SIZE /1 1/8"/  
COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
COMMERCIAL REFRIGERATION UNITS NES  
CONDUIT FOR ELEC WIRING, INCL ELEC MET TUB  
CONSTRUCTION & MTCE MACHY, EQUIP & PARTS NES  
CONVERTER EQUIPMENT AND PARTS  
CONVEYORS AND CONVEYING SYSTEMS NES  
COPPER ALLOY PIPE AND TUBING  
COPPER AND COPPER ALLOY FABD MATERIALS NES  
COPPER PIPE AND TUBING  
COPPER, REFINERY SHAPES  
CORDAGE AND TWINE NES  
CORE DRILLS AND CORE DRILL BITS, AND PARTS  
CORK FABRICATED MATERIALS NES  
CORKS, MANUFACTURED FROM CORKWOOD  
CRANES AND DERRICKS  
CURTAINS NES  
DAIRY AND CATTLE FEEDS, COMPLETE  
DESK ACCESSORIES AND OFFICE DEVICES AND PARTS  
DOORS OF WOOD  
DOORS, IRON OR STEEL  
DRAPERIES AND TAPESTRIES EXCEPT RUGS  
DUST COLL, AIR PURIFICATION/REL EQUIP, & PTS  
EARTHENWARE TILES, FLOOR/WALL < 2.5 X 2.5 INS  
EARTHENWARE TILES, FLOOR/WALL 2.5 X 2.5 > IN  
ELECTRIC LIGHTING FIX & PORT LAMPS & PTS NES  
ELECTRICAL NON-CURR-CARRYING WIRING MAT NES  
EXCAVATING, DREDGING & LOADING MACHY, & PTS NES  
FANS, VENTILATORS UNIT/ROOF, ELEC, & PTS NES  
FERTILIZERS AND FERTILIZER MATERIALS NES  
FIBROUS GLASS BASIC PRODUCTS  
FIRE BRICK AND SIMILAR SHAPES NES  
FIRE FIGHTING EQUIPMENT AND PARTS NES  
FLOOR POLISHERS, ELECTRIC, AND PARTS  
FLOORING AND WALL COVERING NES  
FLOORING, HARDWOOD  
FLUORESCENT LAMPS /BULBS AND TUBES/  
FOUNDRY EQUIPMENT AND PARTS NES  
FREEZERS, HOUSEHOLD SIZE  
FREIGHT AND SIDEWALK ELEVATORS, AND PARTS  
FURNACES, WARM AIR, GAS BURNING  
FURNITURE AND FIXTURES NES  
FUSES, FUSE PLUGS & CUTOUPS, ELEC, & PARTS  
GARBAGE DISPOSAL UNITS, ELEC, DOMESTIC, & PTS  
GAS TURBINES AND PARTS  
GENERAL PURPOSE INDUSTRIAL MACHY & PARTS NES  
GLASS BASIC PRODUCTS NES  
GRANITE, ROUGH  
GRANITE, SHAPED OR DRESSED  
GRILLS AND AIR DIFFUSERS, METAL NES  
GYMNASIUM/EXERCISE/HEALTH STUDIO EQUIP & PTS  
GYPSUM LATH/WALLBOARD/SHEETING/BASIC PRODUCTS  
HAND FIRE EXTINGUISHERS AND PARTS  
HAND TOOLS AND PARTS NES  
HARD BOARD  
HEAT EXCHANGERS, INDUSTRIAL, AND PARTS  
HEATING BOILERS & STEAM GENERATING UNITS NES  
HEATING EQUIPMENT NES  
HEATING STOVES AND SPACE HEATERS NES  
HOISTING MACHINERY AND PARTS NES  
HOSPITAL FURNITURE  
HOUSEHOLD BASKETS, BOXES, CAMS AND BAGS NES  
HOUSEHOLD CHEMICAL SPECIALTIES NES  
HOUSEHOLD FURNITURE NES  
INCANDESCENT LAMPS, LARGE /32 VOLTS AND OVER/  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
INDUSTRIAL CONTROL EQUIPMENT AND PARTS  
INDUSTRIAL DRYING MACHINERY AND PARTS NES  
INDUSTRIAL HOISTS AND LIFTS  
INDUSTRIAL PESTICIDES  
INSULATED WIRE AND CABLE NES  
LABORATORY GLASSWARE & CERAMIC WARE & PTS NES  
LEAD FABRICATED MATERIALS NES  
LEAD PIGS, BLOCKS AND SHOT  
LIFT TRUCKS, INDUSTRIAL, ELECTRIC  
LIFT TRUCKS, INDUSTRIAL, POWERED NES  
LIGHTNING ARRESTERS AND PARTS  
LIME, QUICK AND HYDRATED  
LINOLEUM FLOORING AND WALL COVERING NES  
LOCKS AND KEYS NES  
LOCKS AND KEYS, IRON OR STEEL NES  
LUBRICATING GREASES  
LUMBER, PINE NES  
LUMBER, SPRUCE  
MAPLE, SHAPED OR DRESSED  
MEASURING AND MEASURING-CONTROLLING INST NES  
MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES

CONTINUED....



# TRADING HOUSE

METAL CEILING AND INTERIOR WALL COVERINGS  
 METAL END PRODUCTS NES  
 METAL HOUSEHOLD FURNITURE, NOT UPHOLSTERED  
 METAL LATH, INCLUDING CORNER BEAD  
 METAL ROOFING AND SIDING  
 METAL WINDOWS AND SHUTTERS  
 MILLWORK NES  
 MINERAL WOOL, EXCEPT GLASS WOOL  
 NATURAL STONE BASIC PRODUCTS NES  
 NON-ELEC EQUIP FOR COOKING & WARMING FOOD NES  
 NON-METALLIC MINERALS, CRUDE NES  
 OFFICE FURNITURE AND VISIBLE RECORD EQUIPMENT  
 OIL BURNERS, HEATING TYPE  
 OTHER EQUIP, HOME, GARDEN & PARK, & PARTS NES  
 PACKAGING MACHINERY AND PARTS NES  
 PAINT AND VARNISH BRUSHES  
 PAINTS NES, EXCEPT IN AEROSOL OR IN TUBE  
 PAINTS/LACQUERS/VARNISH ETC IN AEROSOL/TUBE  
 PAPER BAGS AND MULTIWALL SACKS  
 PARTS AND ACCESSORIES FOR ELECTRIC MOTORS NES  
 PARTS AND ACCESSORIES FOR GENERATORS NES  
 PASSENGER ELEVATORS AND ESCALATORS, AND PARTS  
 PIPE, TUBES AND TUBING NES, PLASTIC  
 PIPES AND TUBES, IRON OR STEEL NES  
 PLASTIC END PRODUCTS NES  
 PLASTICS FABRICATED MATERIALS NES  
 PLUMBERS' BRASS GOODS AND BATHROOM ACCESS NES  
 PLUMBING FIXTURES AND SANITARY WARE NES  
 PLYWOOD, HARDWOOD, PRE-FINISHED NES  
 PLYWOOD, SOFTWOOD  
 POLE LINE HARDWARE  
 POWER CAPACITORS /CONDENSERS/ AND PARTS  
 PREFABRICATED AND READY-CUT BUILDINGS & PARTS  
 PREFABRICATED STRUCTURES AND PARTS NES  
 PREPARED EXPLOSIVES AND BLASTING AGENTS NES  
 PRINTED CIRCUIT BOARDS  
 PROCESS CNTRL & MULTI-FUNC CNTRL MACHY & APP  
 PUMPS, POWER NES  
 RADIO & TV BROADCAST & TRANSMITTING EQUIP NES  
 RAILWAY/TRANSIT SIGNAL/SAFETY EQUIP & PTS NES  
 REFINED ASPHALTS AND ROAD OILS  
 RUBBER END PRODUCTS NES  
 RUBBER MATS AND MATTING  
 RUBBER WEATHERSTRIPPING  
 RUBBER-COATED TEXTILE BELTING  
 SAFETY AND LIFE SAVING EQUIPMENT NES  
 SAWS & SAWMILL MACHINERY, EQUIPMENT & PTS NES  
 SCAFFOLDING EQUIPMENT, DEMOUNTABLE  
 SCALES AND BALANCES AND PARTS NES  
 SELF-CONTD GEN SETS & LIGHTING OUTFITS NES  
 SERVICE INDUSTRY EQUIPMENT AND PARTS NES  
 SHEET AND STRIP, CORRUGATED OR FABRICATED NES  
 SHELVING AND LOCKERS  
 SHIPPING AND DISTR CONT, WOODEN, & PARTS NES  
 SHIPPING AND DISTRIB CONT, METAL, & PTS NES  
 SHIPPING AND DISTRIB CONT, PLASTIC, & PTS NES  
 SHOW CASES AND PARTS  
 SPECIAL PURP PAINTS NES, EXC IN AEROSOL/TUBE  
 SPECIAL PURPOSE FURNITURE NES  
 STONE, CRUDE NES  
 STONE, CRUSHED, INCLUDING STONE REFUSE NES  
 STRUCTURAL AND ARCHITECTURAL METAL PRODS NES  
 SWIMMING & WADING POOLS FOR ABOVE GROUND USE  
 SWITCHGEAR AND PROTECTIVE EQUIP NES, & PARTS  
 TACKS AND STAPLES NES  
 TANKS AND PARTS  
 TELEPHONE APPARATUS, EQUIPMENT & SPECIFIC PTS  
 TELEVISION RECEIVING SETS NES, UNDER 19"  
 TEXTILE END PRODUCTS NES  
 TOYS AND PARTS NES  
 TRANSFORMERS NES  
 TRANSFORMERS, ELECTRONIC TYPE, AND PARTS  
 TUBES AND CARTRIDGES, PAPER AND PAPERBOARD  
 UPHOLSTERED HOUSEHOLD FURNITURE  
 VACUUM PUMPS, FANS, BLOWERS AND PARTS  
 WASHING AND CLEANING PREPARATIONS NES  
 WATER AND SEWAGE TREATMENT EQUIPMENT & PARTS  
 WELDING APPARATUS, EQUIPMENT AND PARTS NES  
 WET CELL STORAGE BATTERIES NES  
 WINDOW SHADES AND BLINDS  
 WINDOWS & SASH; DOOR/WIND/SASH FRAMES, WOODEN  
 WIRE FENCING AND SCREEN PRODUCTS NES  
 WIRE, IRON OR STEEL NES  
 WIRING DEVICES AND PARTS  
 WOOD END PRODUCTS NES  
 WOODEN HOUSEHOLD FURNITURE, NOT UPHOLSTERED  
 WOODWORKING MACHINERY, EQUIPMENT & PARTS NES  
 WOVEN OR WELDED WIRE FENCING  
 X-RAY AND RELATED EQUIPMENT AND PARTS

YEARS IN INTERNATIONAL TRADE: 5 REPORTED: APR/1989  
 COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
 TOTAL STAFF: 100-249 TRADE STAFF: 4  
 ANNUAL SALES \$000: \$10,000-24,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 AUXILIARY SERVICES:

CONSOLIDATION  
 CUSTOM CLEARING  
 DOCUMENTATION  
 FINANCING ARRANGEMENTS, GENERAL  
 FREIGHT FORWARDING  
 PACKAGING  
 SHIPPING-INTERNATIONAL  
 WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
 COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 PROJECT IMPLEMENTING, PROJECT MANAGING  
 FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| AUSTRALIA | X |   |   |   |   |   |   |
| IRAN      |   |   | X |   |   |   |   |
| JAPAN     | X |   |   |   |   |   |   |
| NIGERIA   | X |   | X |   |   |   |   |
| TANZANIA  |   |   | X |   |   |   |   |
| TURKEY    |   |   |   | X |   |   |   |

PRODUCTS EXPORTED:  
 LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
 PAPER FOR PRINTING  
 PULPWOOD  
 ROLLING MILL MACHINERY AND PARTS NES  
 SALMON, CANNED  
 WOODLAND LOG HANDLING EQUIPMENT  
 WRAPPING PAPER, SULPHITE AND/OR SULPHATE  
 WRITING AND REPRODUCTION PAPER NES

INTERSPAN INDUSTRIAL SALES INC. TEL: 416-672-1090

2293 ANSON DR., MISSISSAUGA, ONT., L5S1G6  
 MAIN CONTACT: MR. JAMES ROBINSON  
 FAX: 416-672-1097 TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 9 REPORTED: DEC/1989  
 TOTAL STAFF: 4 TRADE STAFF: 4  
 ANNUAL SALES \$000: \$1,000-4,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 AUXILIARY SERVICES:

DOCUMENTATION  
 FREIGHT FORWARDING  
 PACKAGING  
 SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN            |   | X |   |   |   |   |   |
| ALGERIA                |   | X |   |   |   |   |   |
| ANGOLA                 |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| AUSTRALIA              |   |   | X | X |   |   |   |
| BARBADOS               | X |   |   |   |   |   | X |
| BOLIVIA                | X |   |   |   |   |   | X |
| BRUNEI                 |   | X |   |   |   |   |   |
| CHILE                  |   | X |   |   |   |   | X |
| COSTA RICA             |   |   | X |   |   |   |   |
| ECUADOR                |   |   |   |   |   |   | X |
| ENGLAND                |   | X |   |   |   |   |   |
| FIJI                   |   | X |   |   |   |   |   |
| GERMANY, EAST          |   | X | X |   |   |   |   |
| GERMANY, WEST          | X |   |   |   |   |   | X |
| HONG KONG              |   | X | X |   |   |   |   |
| INDONESIA              |   | X | X |   |   |   | X |
| IRAN                   |   | X | X |   |   |   |   |
| IRAQ                   |   | X | X |   |   |   |   |
| ISRAEL                 |   | X |   |   |   |   |   |
| JAPAN                  |   | X | X |   |   |   |   |
| KOREA, SOUTH           |   | X | X |   |   |   |   |
| KUWAIT                 | X |   |   |   |   |   | X |
| LAOS                   |   | X |   |   |   |   |   |
| LIBERIA                |   | X |   |   |   |   |   |
| LIBYA                  |   | X |   |   |   |   |   |
| MALAYSIA               |   | X | X |   |   |   |   |
| MEXICO                 |   | X | X |   |   |   |   |
| NICARAGUA              | X |   |   |   |   |   | X |
| PANAMA                 |   | X |   |   |   |   |   |

INTERNATIONAL TRADE SERVICES COMPANY TEL: 604-681-8165  
 1155 WEST GEORGIA STREET, 9TH FLOOR, VANCOUVER B.C., V6E3N7  
 MAIN CONTACT: MR. J. ROE HARMER  
 FAX: 604-687-3589 TLX/ANSBK: 04-508586

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| PEOPLE'S REPUBLIC OF CHINA |   | X | X |   |   |   |   |
| PERU                       |   | X | X |   |   |   | X |
| PHILIPPINES                |   | X | X |   |   |   |   |
| POLAND                     |   | X | X |   |   |   |   |
| SAUDI ARABIA               | X |   |   |   |   |   | X |
| SINGAPORE                  |   | X | X |   |   |   |   |
| SPAIN                      |   |   | X |   |   |   |   |
| SYRIA                      |   |   |   |   |   |   | X |
| THAILAND                   |   | X | X |   |   |   |   |
| UNITED ARAB EMIRATES       | X |   |   |   |   |   | X |
| UNITED STATES              | X |   | X |   |   |   | X |
| VENEZUELA                  |   | X | X |   |   |   |   |
| VIETNAM                    |   | X | X |   |   |   |   |
| YUGOSLAVIA                 |   | X | X |   |   |   |   |
| ZIMBABWE                   |   | X | X |   |   |   |   |

## PRODUCTS EXPORTED:

CONDUIT FOR ELEC WIRING, INCL ELEC MET TUB  
ELECTRIC LIGHTING FIX & PORT LAMPS & PTS NES  
FLUOR & ELEC DISCHARGE LIGHTING FIX/PORT LAMP  
FLUORESCENT LAMPS /BULBS AND TUBES/  
INCANDESCENT LAMPS, LARGE /32 VOLTS AND OVER/  
INCANDESCENT LIGHTING FIX/FLOOR/TABLE LAMPS  
INSULATED WIRE AND CABLE NES  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
PASSENGER CAR TIRES, PNEUMATIC, NEW  
PETROLEUM & GAS FIELD PRODUCTION EQUIP, & PTS  
PETROLEUM, GAS & COAL PRODS MACHY, & PTS NES  
TRUCK AND BUS TIRES, PNEUMATIC, NEW  
VAPOUR LAMPS NES

INTERVEST TRADING COMPANY LIMITED TEL: 902-425-2010

UPPER PENTHOUSE, 1660 HOLLIS ST, HALIFAX N.S., B3J1V7  
MAIN CONTACT: MR. PAUL BLADES  
FAX: 902-420-0763 TLX/ANSBK: 019-22826/CENBUSCN HFX  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: FEB/1990  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: TRADE STAFF:  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ENGLAND                             |   | X |   |   |   |   |   |
| GERMANY, EAST                       | X |   |   |   |   |   |   |
| GERMANY, WEST                       | X |   |   |   |   |   |   |
| JAPAN                               | X |   |   |   |   |   |   |
| NORWAY                              |   | X |   |   |   |   |   |
| POLAND                              | X |   |   |   |   |   |   |
| PORTUGAL                            | X |   |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |   |   |   |   |
| UNITED STATES                       | X | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

COD, FRESH OR FROZEN  
FISH, SALTED AND/OR DRIED  
FISHERY FOODS AND FEEDS NES  
Haddock, HAKE, CUSK & POLLOCK, FR OR FROZEN  
LOBSTER, FRESH OR FROZEN  
SEA FISH, FRESH OR FROZEN NES  
SHELLFISH AND PRODUCTS NES  
TUNA, FRESH OR FROZEN

INTRACORPORATION TEL: 416-364-6366

\*\*\*\*\* UPDATE PENDING  
8 KING ST. E. SUITE 400, TORONTO, ONT., M5C1B5  
FAX: 416-864-1675 TLX/ANSBK: 06-217620/WAT GRIF

INTRAFINA LTD. TEL: 514-861-8231

1 PLACE VILLE MARIE, SUITE 2731, MONTREAL QUE., H3B4G4  
MAIN CONTACT: MR. HENRI M. HECHEMA  
FAX: TLX/ANSBK: 055-60607  
YEARS IN INTERNATIONAL TRADE: 27 REPORTED: FEB/1990  
COUNTERTRADE ON OWN BEHALF: YES  
COUNTERTRADE FOR OTHER COMPANIES: YES  
COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
QUEBEC ASSOCIATION OF EXPORT TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 4  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSULTING  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT | X |   |   | X |   |   |   |
| BAHRAIN                | X |   |   |   |   |   |   |
| ENGLAND                |   |   | X |   |   |   |   |
| GERMANY, WEST          |   |   | X |   |   |   |   |
| IRAQ                   | X |   |   |   |   |   |   |
| ISRAEL                 |   |   | X |   |   |   |   |
| JORDAN                 | X |   |   |   |   |   | X |
| KOREA, SOUTH           |   |   | X |   |   |   |   |
| KUWAIT                 |   |   |   |   |   |   | X |
| MOROCCO                |   |   |   |   |   |   | X |

|              |  |  |   |  |  |  |   |
|--------------|--|--|---|--|--|--|---|
| QATAR        |  |  |   |  |  |  | X |
| SAUDI ARABIA |  |  |   |  |  |  | X |
| SUDAN        |  |  |   |  |  |  | X |
| SYRIA        |  |  |   |  |  |  | X |
| TURKEY       |  |  | X |  |  |  |   |

|                        |   |  |   |  |  |  |   |
|------------------------|---|--|---|--|--|--|---|
| UNITED ARAB EMIRATES * | X |  |   |  |  |  | X |
| YUGOSLAVIA             |   |  | X |  |  |  |   |

## PRODUCTS EXPORTED:

ASBESTOS & ASBESTOS-CEMENT BLDG MATERIALS NES  
ASBESTOS, UNMANUFACTURED  
COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
COOKING STOVES, RANGES & OVENS, ELEC, DOMESTIC  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
MOTOR VEHICLES NES  
NON-ELEC EQUIP FOR COOKING & WARMING FOOD NES  
RADIO & TV BROADCAST & TRANSMITTING EQUIP NES  
REFRIGERATORS, HOUSEHOLD SIZE, ELECTRIC  
WASHING MACHINES, ELEC, DOMESTIC SIZES NES

## IRD

SEE... INTERNATIONAL ROAD DYNAMICS INC.

INETON INTERNATIONAL BARTER INC. TEL: 416-675-3281

170 ATWELL DR. SUITE 501, REXDALE, ONT., M9W5Z5  
MAIN CONTACT: MR. EDWARD I. WILLIS  
FAX: 416-675-8833 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 7 REPORTED: AUG/1989  
COUNTERTRADE ON OWN BEHALF: YES  
COUNTERTRADE FOR OTHER COMPANIES: YES  
COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 4  
ANNUAL SALES \$000: \$10,000-24,999  
PARENT COUNTRY: CANADA  
LANGUAGES: CANTONESE  
CHINESE  
ENGLISH  
MANDARIN

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL  
PACKAGING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| HONG KONG    | X |   | X |   |   |   | X |
| INDIA        |   |   | X |   |   |   | X |
| INDONESIA    |   | X |   |   |   |   | X |
| JAPAN        |   | X |   |   |   |   |   |
| KOREA, SOUTH | X | X | X |   |   |   | X |
| LAOS         |   | X |   |   |   |   |   |
| MACAU        |   | X | X |   | X |   | X |
| MALAYSIA     |   | X | X |   |   |   | X |
| MONGOLIA     |   | X |   |   |   |   |   |
| PAKISTAN     |   |   |   |   |   |   | X |

|                            |   |   |   |  |   |  |   |
|----------------------------|---|---|---|--|---|--|---|
| PEOPLE'S REPUBLIC OF CHINA | X | X | X |  | X |  | X |
| PHILIPPINES                | X | X | X |  |   |  | X |
| SINGAPORE                  | X | X | X |  |   |  | X |
| TAIWAN                     |   | X | X |  |   |  | X |
| THAILAND                   |   | X | X |  |   |  | X |

|               |   |  |  |  |  |  |   |
|---------------|---|--|--|--|--|--|---|
| UNITED STATES | X |  |  |  |  |  | X |
|---------------|---|--|--|--|--|--|---|

CONTINUED....

# TRADING HOUSE

## PRODUCTS EXPORTED:

AIR CONDITIONING AND REFRIG EQUIP & PTS NES  
ALUMINUM AND ALUMINUM ALLOY FABD MATERIAL NES  
ALUMINUM FORGINGS  
ALUMINUM SHT & STRIP, > .025" TO .051" THICK  
ALUMINUM SHT & STRIP, > .051" TO .125" THICK  
ALUMINUM SHT & STRIP, > .125" THICKNESS  
ALUMINUM SHT & STRIP, UP TO .025" THICKNESS  
ALUMINUM WIRE AND CABLE, NOT INSULATED  
COPPER AND COPPER ALLOY FABD MATERIALS NES  
GENERAL PURPOSE INDUSTRIAL MACHY & PARTS NES  
LUMBER, DOMESTIC HARDWOODS NES  
NICKEL AND NICKEL ALLOY FABD MATERIALS NES  
PARTS OF REFRIG AND FREEZERS, HOUSEHOLD SIZE  
PULP, OTHER THAN WOOD PULP  
TRANSFORMER EQUIPMENT AND PARTS  
ZIRCONIUM ALLOYS

## ISLAND SHIPPING LIMITED

TEL: 902-566-1212

92 WATER ST., CHARLOTTETOWN, P.E.I., C1A1A6  
P.O. BOX 456, CHARLOTTETOWN, P.E.I., C1A7L1  
MAIN CONTACT: MR. C. MITCHELL MCLEAN  
FAX: 902-566-1550 TLX/ANSBK: 014-44236/ISLAND  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: JUN/1989  
COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
SPANISH

## AUXILIARY SERVICES:

CONSULTING  
CUSTOM CLEARING  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL

## AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

## METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

ALGERIA X  
ARAB REPUBLIC OF EGYPT X  
ARGENTINA X  
BERMUDA X  
BRAZIL X

COSTA RICA X  
CUBA X  
DOMINICAN REPUBLIC X  
GREECE X  
HAITI X

HONDURAS X  
HUNGARY X  
ITALY X  
JORDAN X  
LEBANON X

LIBYA X  
MALTA X  
MEXICO X  
NIGERIA X  
PANAMA X

PORTUGAL X  
PUERTO RICO X  
SAUDI ARABIA X  
SPAIN X  
SWEDEN X

TRINIDAD AND TOBAGO X  
UNITED STATES X  
URUGUAY X  
VENEZUELA X  
YUGOSLAVIA X

## PRODUCTS EXPORTED:

FISH, PICKLED NES  
MILK, CREAM, & BY-PRODUCTS, CONDENSED OR EVAP  
POTATOES, FRESH NES  
POTATOES, SEED  
SEA FISH, FRESH OR FROZEN NES

## J & J TRADING

TEL: 604-327-0123

104-8475 ONTARIO ST. VANCOUVER, B.C., V5X3E8  
MAIN CONTACT: MR. JON WALLSTROM  
FAX: 604-327-1287 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: JUL/1988  
TOTAL STAFF: 2 TRADE STAFF: 1  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES: CUSTOM CLEARING

## DOCUMENTATION

## SHIPPING-INTERNATIONAL

## AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

## FINISHED/SEMI-FINISHED GOODS TRADING

## METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

## INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

AUSTRALIA X  
AUSTRIA X  
BELGIUM X  
CZECHOSLOVAKIA X  
DENMARK X

ENGLAND X  
FINLAND X  
GERMANY, EAST X  
GERMANY, WEST X  
GREECE X

GREENLAND X  
HUNGARY X  
ICELAND X  
IRELAND X  
ISRAEL X

ITALY X  
JAPAN X  
NETHERLANDS X  
NEW ZEALAND X  
NORWAY X

POLAND X  
SCOTLAND X  
SWEDEN X  
SWITZERLAND X  
UNION OF SOVIET SOCIALIST REPUBLICS X

UNITED STATES X  
YUGOSLAVIA X

## PRODUCTS EXPORTED:

ALARM AND SIGNAL SYSTEMS AND PARTS NES  
CONVERTER EQUIPMENT AND PARTS  
HEATING EQUIPMENT NES  
LUGGAGE NES  
MISCELLANEOUS APPAREL NES  
PLEASURE AND SPORTING CRAFT NES  
SAFETY AND LIFE SAVING EQUIPMENT NES  
SPORTING AND RECREATION EQUIPMENT & PARTS NES

## J. CHALMERS EQUIPMENT SEE... J & J TRADING

## J. PASCAL INC.

TEL: 514-878-5400

901 BLEURY, MONTREAL QUEBEC, H2Z1M5  
MAIN CONTACT: MR. ROY STADLER  
FAX: 514-878-5419 TLX/ANSBK: 055-60587/PASCAL MTL  
YEARS IN INTERNATIONAL TRADE: 29 REPORTED: JUN/1989  
TOTAL STAFF: TRADE STAFF: 5-9  
ANNUAL SALES \$000:  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
ENGLISH  
FRENCH  
GERMAN  
HEBREW  
ITALIAN  
PORTUGUESE  
SPANISH

## AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

## METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES

## AGENT FOR MFR/PRODUCER/PROCESSOR

## INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

ALGERIA X  
ARAB REPUBLIC OF EGYPT X  
ARGENTINA X  
ARUBA X  
BAHAMAS X

BANGLADESH X  
BARBADOS X  
BELIZE X  
BERMUDA X  
BHUTAN X

BOLIVIA X  
BONAIRE X  
BRAZIL X  
BRUNEI X

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| BURMA                        |   | X |   |   |   |   |   |
| CAYMAN ISLANDS               | X | X |   |   |   |   |   |
| CHILE                        |   | X |   |   |   |   |   |
| COLOMBIA                     |   | X |   |   |   |   |   |
| COSTA RICA                   |   | X |   |   |   |   |   |
| CUBA                         | X | X |   |   |   |   |   |
| CURACAO                      | X | X |   |   |   |   |   |
| CYPRUS                       |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC           | X | X |   |   |   |   |   |
| ECUADOR                      |   | X |   |   |   |   |   |
| EL SALVADOR                  |   | X |   |   |   |   |   |
| FRENCH GUIANA                |   | X |   |   |   |   |   |
| GHANA                        | X |   |   |   |   |   |   |
| GUATEMALA                    |   | X |   |   |   |   |   |
| GUYANA                       |   | X |   |   |   |   |   |
| HAITI                        | X | X |   |   |   |   |   |
| HONDURAS                     |   | X |   |   |   |   |   |
| HONG KONG                    |   | X |   |   |   |   |   |
| INDIA                        |   | X |   |   |   |   |   |
| INDONESIA                    |   | X |   |   |   |   |   |
| IVORY COAST                  |   | X |   |   |   |   |   |
| JAMAICA                      | X | X |   |   |   |   |   |
| JAPAN                        |   | X |   |   |   |   |   |
| JORDAN                       | X |   |   |   |   |   |   |
| KENYA                        |   | X |   |   |   |   |   |
| KOREA, SOUTH                 |   | X |   |   |   |   |   |
| LEBANON                      |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS | X | X |   |   |   |   |   |
| MACAU                        |   | X |   |   |   |   |   |
| MALAYSIA                     |   | X |   |   |   |   |   |
| NEPAL                        | X |   |   |   |   |   |   |
| NIGERIA                      | X |   |   |   |   |   |   |
| PAKISTAN                     |   | X |   |   |   |   |   |
| PANAMA                       |   | X |   |   |   |   |   |
| PARAGUAY                     |   | X |   |   |   |   |   |
| PERU                         |   | X |   |   |   |   |   |
| PHILIPPINES                  |   | X |   |   |   |   |   |
| PUERTO RICO                  | X | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON         |   | X |   |   |   |   |   |
| SAUDI ARABIA                 | X | X |   |   |   |   |   |
| SINGAPORE                    |   | X |   |   |   |   |   |
| SRI LANKA                    |   | X |   |   |   |   |   |
| SURINAM                      |   | X |   |   |   |   |   |
| TAIWAN                       |   | X |   |   |   |   |   |
| TANZANIA                     | X |   |   |   |   |   |   |
| THAILAND                     |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO          | X | X |   |   |   |   |   |
| TURKEY                       |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS     | X | X |   |   |   |   |   |
| URUGUAY                      |   | X |   |   |   |   |   |
| VENEZUELA                    |   | X |   |   |   |   |   |
| VIRGIN ISLANDS               | X | X |   |   |   |   |   |
| ZAMBIA                       | X |   |   |   |   |   |   |

## PRODUCTS EXPORTED:

CALCULATING MACHINES AND PARTS  
CAMP, LAWN AND VERANDA FURNITURE  
CHRISTMAS DECORATIONS EXCEPT LIGHTS  
CLEANING EQUIPMENT, ELECTRIC NES  
CONSTRUCTION & MTCE MACHY, EQUIP & PARTS NES  
COOKING STOVES, RANGES & OVENS, ELEC. DOMESTIC  
COOKING UTENSILS AND PARTS NES  
CURTAINS NES  
DETERGENTS, HOUSEHOLD, POWDER OR LIQUID  
ELECTRIC APPL FOR COOKING OR WARMING FOOD NES  
ELECTRIC CAN OPENERS AND PARTS  
ELECTRIC LIGHTING FIX & PORT LAMPS & PTS NES  
ELECTRONIC EQUIPMENT COMPONENTS NES  
FLOORING AND WALL COVERING NES  
FOOD MIXERS/JUICER & BLENDERS/ELEC. & PTS NES  
FOOD PREP APPLIANCES, ELECTRIC, AND PARTS NES  
FREEZERS, HOUSEHOLD SIZE  
HAND TOOLS AND PARTS NES  
HOTEL/RESTAURANT/STORE/OFFICE FIX & PTS NES  
HOUSEHOLD BASKETS, BOXES, CANS AND BAGS NES  
HOUSEHOLD FURNITURE NES  
MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES  
OFFICE FURNITURE AND VISIBLE RECORD EQUIPMENT  
OFFICE MACHINES, EQUIPMENT AND PARTS NES  
OUTERWEAR, EXCEPT KNITTED NES  
PAINTS NES, EXCEPT IN AEROSOL OR IN TUBE  
PAINTS/LACQUERS/VARNISH ETC IN AEROSOL/TUBE

PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
PHARMACEUTICAL PRODS NES, IN DOSAGE, HUMAN USE  
PLUMBING FIXTURES AND SANITARY WARE NES  
POTATO STARCH AND POTATO FLOUR  
POWER DRIVEN HAND TOOLS NES  
REFRIGERATORS, HOUSEHOLD SIZE NES  
REFRIGERATORS, HOUSEHOLD SIZE, ELECTRIC  
SCREWS NES  
SOAP NES  
SPECIAL PURPOSE FURNITURE NES  
SPORTING AND RECREATION EQUIPMENT & PARTS NES  
STATIONERY AND PAPER OFFICE SUPPLIES NES  
STRUCTURAL AND ARCHITECTURAL METAL PRODS NES  
TENTS, ACCESSORIES AND PARTS  
TEXTILE END PRODUCTS NES  
TOASTERS AND WAFFLE IRONS, ELECTRIC  
TOYS AND PARTS NES  
TYPEWRITERS, ELECTRIC, NES  
TYPEWRITERS, PORTABLE NES  
UTILITY FOOTWEAR, FABRIC TOPS  
VACUUM CLEANERS, ELECTRIC, DOMESTIC TYPES  
WOODEN HOUSEHOLD FURNITURE, NOT UPHOLSTERED

## J. PHILIP HUMFREY INTERNATIONAL INC. TEL: 416-291-8190

3241 KENNEDY ROAD UNIT #7, SCARBOROUGH ONT., M1V2J9  
MAIN CONTACT: MR. J.P. HUMFREY  
FAX: 416-293-2076 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: MAR/1990  
TOTAL STAFF: 5-9 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
METHOD OF OPERATIONS: OTHER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ALBANIA                             |   | X |   |   |   |   |   |
| ANDORRA                             |   | X |   |   |   |   |   |
| AUSTRIA                             |   | X |   |   |   |   |   |
| AZORES                              |   | X |   |   |   |   |   |
| BELGIUM                             |   | X |   |   |   |   |   |
| BULGARIA                            |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA                      |   | X |   |   |   |   |   |
| DENMARK                             |   | X |   |   |   |   |   |
| ENGLAND                             |   | X |   |   |   |   |   |
| FINLAND                             |   | X |   |   |   |   |   |
| FRANCE                              |   | X |   |   |   |   |   |
| GERMANY, EAST                       |   | X |   |   |   |   |   |
| GERMANY, WEST                       |   | X |   |   |   |   |   |
| GIBRALTAR                           |   | X |   |   |   |   |   |
| GREECE                              |   | X |   |   |   |   |   |
| HUNGARY                             |   | X |   |   |   |   |   |
| ICELAND                             |   | X |   |   |   |   |   |
| IRELAND                             |   | X |   |   |   |   |   |
| ITALY                               |   | X |   |   |   |   |   |
| LIECHTENSTEIN                       |   | X |   |   |   |   |   |
| LUXEMBOURG                          |   | X |   |   |   |   |   |
| MALTA                               |   | X |   |   |   |   |   |
| MEXICO                              |   | X |   |   |   |   |   |
| MONACO                              |   | X |   |   |   |   |   |
| NETHERLANDS                         |   | X |   |   |   |   |   |
| NORWAY                              |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED STATES                       |   | X |   |   |   |   | X |
| WALES                               |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
SAWS & SAWMILL MACHINERY, EQUIPMENT & PTS NES

## J.A. HARSTAD-IMPORT-EXPORT

TEL:

\*\*\*\*\* UPDATE PENDING  
QUALICUM BEACH, B.C., V0R2T0  
SITE 397 C-12 R.R. #3, QUALICUM BEACH, B.C., V0R2T0  
FAX: 604-757-9454 TLX/ANSBK:

## J.B. INTERNATIONAL SHIPPERS LTD.

TEL: 416-823-4450

1574 RANDOR DR., MISSISSAUGA, ONT., L5J3C7  
MAIN CONTACT: MR. JOHN BAGGERMAN  
FAX: 416-823-1482 TLX/ANSBK: 06 982277

CONTINUED....



# TRADING HOUSE

YEARS IN INTERNATIONAL TRADE: 18 REPORTED: JUL/1988  
 COUNTERTRADE FOR OTHER COMPANIES: YES  
 TOTAL STAFF: 5-9 TRADE STAFF: 4  
 ANNUAL SALES \$000: \$10,000-24,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: DUTCH  
 ENGLISH  
 FRENCH  
 GERMAN  
 SPANISH

AUXILIARY SERVICES: CONSULTING  
 CUSTOM CLEARING  
 DOCUMENTATION  
 FINANCING ARRANGEMENTS, GENERAL  
 FREIGHT FORWARDING  
 PACKAGING  
 SHIPPING-INTERNATIONAL  
 WAREHOUSING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN              |   | X |   |   |   |   |   |
| ALBANIA                  |   | X |   |   |   |   |   |
| ALGERIA                  | X |   |   |   |   |   |   |
| ANGOLA                   |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT   | X |   |   |   |   |   |   |
| ARGENTINA                |   | X |   |   |   |   |   |
| AUSTRALIA                |   | X |   |   |   | X | X |
| AUSTRIA                  |   | X |   |   |   |   |   |
| AZORES                   |   | X |   |   |   |   |   |
| BAHAMAS                  |   | X |   |   |   |   |   |
| BAHRAIN                  |   | X |   |   |   |   |   |
| BANGLADESH               | X |   |   |   |   |   |   |
| BARBADOS                 |   | X |   |   |   |   |   |
| BELGIUM                  | X |   |   |   |   | X | X |
| BENIN                    |   | X |   |   |   |   |   |
| BERMUDA                  |   | X |   |   |   |   |   |
| BHUTAN                   |   | X |   |   |   |   |   |
| BOLIVIA                  |   | X |   |   |   |   |   |
| BOTSWANA                 |   | X |   |   |   |   |   |
| BRAZIL                   |   | X |   |   |   |   |   |
| BRUNEI                   |   | X |   |   |   |   |   |
| BULGARIA                 |   | X |   |   |   |   |   |
| BURKINA FASO             |   | X |   |   |   |   |   |
| BURMA                    |   | X |   |   |   |   |   |
| BURUNDI                  |   | X |   |   |   |   |   |
| CANARY ISLANDS           | X |   |   |   |   |   |   |
| CAPE VERDE ISLANDS       |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC | X |   |   |   |   |   |   |
| CHAD                     |   | X |   |   |   |   |   |
| CHILE                    |   | X |   |   |   |   |   |
| COLOMBIA                 |   | X |   |   |   |   |   |
| CONGO                    | X |   |   |   |   |   |   |
| CUBA                     |   | X |   |   |   |   |   |
| CYPRUS                   |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA           |   | X |   |   |   |   |   |
| DENMARK                  |   | X |   |   |   |   |   |
| DJIBOUTI                 |   | X |   |   |   |   |   |
| ECUADOR                  |   | X |   |   |   |   |   |
| ENGLAND                  | X |   |   |   |   | X | X |
| ETHIOPIA                 |   | X |   |   |   |   |   |
| FIJI                     |   | X |   |   |   |   |   |
| FINLAND                  |   | X |   |   |   |   |   |
| FRANCE                   | X |   |   |   |   | X | X |
| FRENCH GUIANA            |   | X |   |   |   |   |   |
| GABON                    |   | X |   |   |   |   |   |
| GAMBIA                   |   | X |   |   |   |   |   |
| GERMANY, EAST            |   | X |   |   |   |   |   |
| GERMANY, WEST            | X |   |   |   |   | X | X |
| GHANA                    |   | X |   |   |   |   |   |
| GIBRALTAR                |   | X |   |   |   |   |   |
| GREECE                   |   | X |   |   |   |   |   |
| GREENLAND                |   | X |   |   |   |   |   |
| GUATEMALA                |   | X |   |   |   |   |   |
| GUINEA                   |   | X |   |   |   |   |   |
| GUINEA-BISSAU            |   | X |   |   |   |   |   |
| GUYANA                   |   | X |   |   |   |   |   |
| HONDURAS                 |   | X |   |   |   |   |   |
| HONG KONG                |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| HUNGARY                    |   | X |   |   |   |   |   |
| ICELAND                    |   | X |   |   |   |   |   |
| INDIA                      | X |   |   |   |   | X | X |
| INDONESIA                  |   | X |   |   |   | X | X |
| IRAN                       |   | X |   |   |   |   |   |
| IRAQ                       |   | X |   |   |   |   |   |
| IRELAND                    |   | X |   |   |   |   |   |
| ISRAEL                     |   | X |   |   |   |   |   |
| ITALY                      | X |   |   |   |   | X | X |
| IVORY COAST                | X |   |   |   |   | X | X |
| JAMAICA                    |   | X |   |   |   |   |   |
| JAPAN                      |   | X |   |   |   |   |   |
| JORDAN                     |   | X |   |   |   |   |   |
| KAMPUCHEA                  |   | X |   |   |   |   |   |
| KENYA                      | X |   |   |   |   | X | X |
| KOREA, SOUTH               | X |   |   |   |   | X | X |
| KUWAIT                     |   | X |   |   |   |   |   |
| LAOS                       |   | X |   |   |   |   |   |
| LEBANON                    |   | X |   |   |   |   |   |
| LESOTHO                    |   | X |   |   |   |   |   |
| LIBERIA                    |   | X |   |   |   |   |   |
| LIBYA                      |   | X |   |   |   |   |   |
| LIECHTENSTEIN              |   | X |   |   |   |   |   |
| LUXEMBOURG                 |   | X |   |   |   |   |   |
| MACAU                      |   | X |   |   |   |   |   |
| MADAGASCAR                 |   | X |   |   |   |   |   |
| MALAWI                     |   | X |   |   |   |   |   |
| MALAYSIA                   |   | X |   |   |   |   |   |
| MALI                       |   | X |   |   |   |   |   |
| MALTA                      |   | X |   |   |   |   |   |
| MAURITANIA                 |   | X |   |   |   |   |   |
| MAURITIUS                  |   | X |   |   |   |   |   |
| MEXICO                     |   | X |   |   |   |   |   |
| MONGOLIA                   |   | X |   |   |   |   |   |
| MOROCCO                    |   | X |   |   |   |   |   |
| MOZAMBIQUE                 |   | X |   |   |   |   |   |
| NEPAL                      |   | X |   |   |   |   |   |
| NETHERLANDS                | X |   |   |   |   | X | X |
| NEW CALEDONIA              |   | X |   |   |   |   |   |
| NEW ZEALAND                |   | X |   |   |   |   |   |
| NIGER                      |   | X |   |   |   |   |   |
| NIGERIA                    | X |   |   |   |   | X | X |
| NORTHERN IRELAND           |   |   |   |   |   | X | X |
| NORWAY                     |   | X |   |   |   |   |   |
| OMAN                       |   | X |   |   |   |   |   |
| PAKISTAN                   |   | X |   |   |   | X | X |
| PANAMA                     |   | X |   |   |   |   |   |
| PARAGUAY                   |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   | X | X |
| PERU                       |   | X |   |   |   |   |   |
| PHILIPPINES                |   | X |   |   |   | X | X |
| POLAND                     |   | X |   |   |   |   |   |
| PORTUGAL                   |   | X |   |   |   |   |   |
| QATAR                      |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON       | X |   |   |   |   | X | X |
| REUNION                    |   | X |   |   |   |   |   |
| ROMANIA                    |   | X |   |   |   |   |   |
| RWANDA                     |   | X |   |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |
| SCOTLAND                   |   | X |   |   |   | X | X |
| SENEGAL                    |   | X |   |   |   |   |   |
| SEYCHELLES                 |   | X |   |   |   |   |   |
| SIERRA LEONE               |   | X |   |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC           |   | X |   |   |   |   |   |
| SOUTH AFRICA               | X |   |   |   |   |   |   |
| SPAIN                      | X |   |   |   |   |   |   |
| SRI LANKA                  |   | X |   |   |   |   |   |
| SUDAN                      |   | X |   |   |   |   |   |
| SWAZILAND                  |   | X |   |   |   |   |   |
| SWEDEN                     |   | X |   |   |   |   |   |
| SWITZERLAND                |   | X |   |   |   |   |   |
| SYRIA                      |   | X |   |   |   |   |   |
| TAIWAN                     | X |   |   |   |   |   |   |
| TANZANIA                   |   | X |   |   |   | X | X |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                     | E | I | B | S | A | R | W |
|---------------------|---|---|---|---|---|---|---|
| THAILAND            |   | X |   |   |   |   |   |
| TOGO                |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO |   | X |   |   |   |   |   |
| TUNISIA             |   | X |   |   |   |   |   |
| TURKEY              |   | X |   |   |   |   |   |

|                                     |   |   |  |  |  |  |  |
|-------------------------------------|---|---|--|--|--|--|--|
| UGANDA                              |   | X |  |  |  |  |  |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |  |  |  |  |  |
| UNITED ARAB EMIRATES                |   | X |  |  |  |  |  |
| UNITED STATES                       | X |   |  |  |  |  |  |
| URUGUAY                             |   | X |  |  |  |  |  |

|                |  |   |  |  |  |   |   |
|----------------|--|---|--|--|--|---|---|
| VENEZUELA      |  | X |  |  |  |   |   |
| VIETNAM        |  | X |  |  |  |   |   |
| WALES          |  | X |  |  |  | X | X |
| WESTERN SAHARA |  | X |  |  |  |   |   |
| YEMEN, SOUTH   |  | X |  |  |  |   |   |

|            |  |   |  |  |  |  |  |
|------------|--|---|--|--|--|--|--|
| YUGOSLAVIA |  | X |  |  |  |  |  |
| ZAIRE      |  | X |  |  |  |  |  |
| ZAMBIA     |  | X |  |  |  |  |  |
| ZIMBABWE   |  | X |  |  |  |  |  |

## PRODUCTS EXPORTED:

BALL POINT PENS  
CARBON PAPER  
CEREALS, MILLED NES  
CORRESPONDENCE PAPER AND CUT PAPER NES  
DAIRY AND CATTLE FEEDS, COMPLETE  
DESK ACCESSORIES AND OFFICE DEVICES AND PARTS  
DUPLICATING MACHINE STENCILS  
ENVELOPES, NOT PRINTED  
FEED CONCENTRATES AND COMPLETE FEEDS NES  
FERTILIZERS AND FERTILIZER MATERIALS NES  
FILING ACCESSORIES NES  
FOUNTAIN PENS, MECHANICAL PENCILS AND SETS  
INKS, EXCEPT PRINTING INKS  
LOOSE-LEAF BINDERS AND SIM COVERS & PTS NES  
MARKING PENS, FELT FIBRE/SYNTHETIC TIP & PTS  
NOTEBOOKS, SCRIBBLERS, EXERCISE BOOKS & PADS  
OFFICE MACHINES, EQUIPMENT AND PARTS NES  
OIL SEEDS, OIL NUTS AND OIL KERNELS NES  
PAPER FOR PRINTING  
PARTS & ACCESS FOR PENS, BALL/FOUNTAIN/MECH  
PENCIL LEADS  
PENCILS, BLACK OR COLOURED NES  
PHOTOCOPY & SIM MACH, OFFICE TYPE, AND PARTS  
REFILLS FOR BALL POINT PENS  
REFINED SUGARS NES  
RICE STARCH OR FLOUR  
SOYA BEANS  
STATIONERS' AND OFFICE SUPPLIES NES  
STATIONERY AND PAPER OFFICE SUPPLIES NES  
VEGETABLE OILS AND FATS NES  
WRAPPING PAPER NES  
WRITING INSTRUMENTS, PARTS & ACCESSORIES NES

J.C. DE LA RIVIERE ASSOCIATES LTD.

TEL: 416-498-1591

\*\*\*\*\* UPDATE PENDING

55 HOOD CRES., SCARBOROUGH, ONT., M1W3C2  
P.O. BOX 3011, STATION "F", SCARBOROUGH ONT., M1W3P5  
MAIN CONTACT: MR. CHARLES DE LA RIVIERE  
FAX: 416-498-4582 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 8 REPORTED: FEB/1989  
COUNTERTRADE ON OWN BEHALF: YES  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 3 TRADE STAFF: 1  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: CHINESE  
ENGLISH  
FRENCH  
GERMAN  
ITALIAN  
KOREAN  
PANJABI  
SPANISH

AUXILIARY SERVICES: CONSULTING  
OTHER  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
OTHER  
METHOD OF OPERATIONS: PROJECT IMPLEMENTING, PROJECT MANAGING  
INDEPENDENT TRADER  
OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ARGENTINA |   | X |   |   |   |   |   |
| AUSTRALIA |   | X |   |   |   |   |   |
| BELGIUM   |   | X |   |   |   | X |   |
| BRAZIL    |   | X |   |   |   | X |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|            | E | I | B | S | A | R | W |
|------------|---|---|---|---|---|---|---|
| CHILE      |   | X |   |   |   |   |   |
| COLOMBIA   |   | X |   |   |   |   |   |
| COSTA RICA |   | X |   |   |   |   |   |
| DENMARK    |   | X |   |   |   | X |   |
| ENGLAND    |   | X |   |   |   | X |   |

|               |  |   |   |  |  |   |  |
|---------------|--|---|---|--|--|---|--|
| FINLAND       |  | X |   |  |  |   |  |
| FRANCE        |  | X |   |  |  | X |  |
| GERMANY, WEST |  | X | X |  |  | X |  |
| GREECE        |  | X |   |  |  | X |  |
| HONG KONG     |  | X |   |  |  | X |  |

|           |  |   |  |  |  |   |  |
|-----------|--|---|--|--|--|---|--|
| INDIA     |  | X |  |  |  |   |  |
| INDONESIA |  | X |  |  |  |   |  |
| IRELAND   |  | X |  |  |  | X |  |
| ITALY     |  | X |  |  |  | X |  |
| JAPAN     |  | X |  |  |  | X |  |

|                  |   |   |   |  |  |   |  |
|------------------|---|---|---|--|--|---|--|
| KOREA, SOUTH     |   | X |   |  |  |   |  |
| LUXEMBOURG       |   | X |   |  |  | X |  |
| MEXICO           | X |   | X |  |  | X |  |
| NETHERLANDS      |   | X |   |  |  | X |  |
| NORTHERN IRELAND |   | X |   |  |  | X |  |

|              |  |   |  |  |  |   |  |
|--------------|--|---|--|--|--|---|--|
| NORWAY       |  | X |  |  |  |   |  |
| PAKISTAN     |  | X |  |  |  |   |  |
| PHILIPPINES  |  | X |  |  |  |   |  |
| PORTUGAL     |  | X |  |  |  | X |  |
| SAUDI ARABIA |  | X |  |  |  |   |  |

|               |   |   |   |  |  |  |   |
|---------------|---|---|---|--|--|--|---|
| SCOTLAND      |   | X |   |  |  |  | X |
| SPAIN         |   | X |   |  |  |  | X |
| SWEDEN        |   | X |   |  |  |  |   |
| SWITZERLAND   |   | X | X |  |  |  |   |
| UNITED STATES | X |   | X |  |  |  | X |

|           |  |   |  |  |  |  |   |
|-----------|--|---|--|--|--|--|---|
| VENEZUELA |  | X |  |  |  |  | X |
| WALES     |  | X |  |  |  |  | X |

## PRODUCTS EXPORTED:

GENERAL PURPOSE INDUSTRIAL MACHY & PARTS NES  
METALWORKING MACHINERY AND PARTS NES  
WIRE AND METAL RIBBON FORMING MACHINES, & PTS

J.C. FIBERS INC.

TEL: 514-348-0985

3718A GRANDE LIGNE, CHAMBLY, QUE., J3L4A7  
MAIN CONTACT: MR. DOMINIC COLUBRIALE  
FAX: 514-358-5952 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 4 REPORTED: JUL/1989  
TOTAL STAFF: 20-49 TRADE STAFF: 2  
ANNUAL SALES \$000: \$5,000-9,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
ITALIAN

AUXILIARY SERVICES: CONSOLIDATION  
PACKAGING  
WAREHOUSING

AREA OF SPECIALTIES: OTHER  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| ITALY              |   | X |   |   |   |   |   |
| UNITED STATES      |   | X |   | X |   |   |   |
| PRODUCTS EXPORTED: |   |   |   |   |   |   |   |
| WASTE PAPER        |   |   |   |   |   |   |   |

J.I. McLAUGHLIN COMPANY

TEL: 613-837-5568

OTTAWA, ONT., K1G3H7  
P.O. BOX 8221, OTTAWA, ONT., K1G3H7  
MAIN CONTACT: MR. JEFF McLAUGHLIN  
FAX: 613-837-5477 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: NOV/1989  
TOTAL STAFF: TRADE STAFF:  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| TAIWAN               |   | X |   |   |   |   |   |
| UNITED STATES        |   | X |   |   |   |   |   |
| PRODUCTS EXPORTED:   |   |   |   |   |   |   |   |
| POTATOES, FRESH NES  |   |   |   |   |   |   |   |
| SAMMILL PRODUCTS NES |   |   |   |   |   |   |   |

# TRADING HOUSE

## J.J. SCOTT IMPORTS & EXPORTS LTD.

TEL: 514-738-1600

\*\*\*\*\* UPDATE PENDING

351 RUE ISABEY, MONTREAL, QUE., H4T1V2  
FAX: 514-738-4114 TLX/ANSBK:

## J.L. HENDRY INTL. EXPORT/IMPORT AGENCY

TEL: 519-884-4260

KITCHENER ONT., N2G4R2

P.O. BOX 1656, STATION "C", KITCHENER ONT., N2G4R2

MAIN CONTACT: MR. JOHN P. HENDRY

FAX: 416-665-7680 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: APR/1988

TOTAL STAFF: 2 TRADE STAFF: 1

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES:

CONSULTING

DOCUMENTATION

SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES

COMMODITIES/PRIMARY PRODUCTS TRADING

PROJECT IMPLEMENTING, PROJECT MANAGING

METHOD OF OPERATIONS:

AGENT FOR MFR/PRODUCER/PROCESSOR

EXPORT MANAGEMENT CO./DIV. OF CDM, CO.

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

AFGHANISTAN

X

ALGERIA

X

ANGOLA

X

ARAB REPUBLIC OF EGYPT

X

ARGENTINA

X

ARUBA

X

AUSTRALIA

X

BAHAMAS

X

BAHRAIN

X

BANGLADESH

X

BARBADOS

X

BELIZE

X

BENIN

X

BERMUDA

X

BHUTAN

X

BOLIVIA

X

BOONAIRE

X

BOTSWANA

X

BRAZIL

X

BRUNEI

X

BURKINA FASO

X

BURMA

X

BURUNDI

X

CANARY ISLANDS

X

CAPE VERDE ISLANDS

X

CAYMAN ISLANDS

X

CENTRAL AFRICAN REPUBLIC

X

CHAD

X

CHILE

X

COLOMBIA

X

CONGO

X

COOK ISLANDS

X

COSTA RICA

X

CUBA

X

CURACAO

X

CYPRUS

X

DJIBOUTI

X

DOMINICAN REPUBLIC

X

ECUADOR

X

ETHIOPIA

X

FALKLAND ISLANDS

X

FIJI

X

FRENCH GUIANA

X

GABON

X

GAMBIA

X

GHANA

X

GUATEMALA

X

GUINEA

X

GUINEA-BISSAU

X

GUYANA

X

HAITI

X

HONDURAS

X

HONG KONG

X

INDIA

X

INDONESIA

X

ISRAEL

X

IVORY COAST

X

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

JAMAICA

X

JAPAN

X

JORDAN

X

KENYA

X

KOREA, SOUTH

X

LAOS

X

LEEWARD AND WINDWARD ISLANDS

X

LESOTHO

X

LIBERIA

X

LIBYA

X

MACAU

X

MADAGASCAR

X

MALAWI

X

MALAYSIA

X

MALI

X

MAURITANIA

X

MAURITIUS

X

MEXICO

X

MONGOLIA

X

MOROCCO

X

MOZAMBIQUE

X

NEPAL

X

NEW CALEDONIA

X

NEW ZEALAND

X

NIGER

X

NIGERIA

X

OMAN

X

PAKISTAN

X

PANAMA

X

PAPUA NEW GUINEA

X

PARAGUAY

X

PEOPLE'S REPUBLIC OF CHINA

X

PERU

X

PUERTO RICO

X

QATAR

X

REPUBLIC OF CAMEROON

X

REUNION

X

RWANDA

X

SANDIA ISLANDS

X

SAUDI ARABIA

X

SENEGAL

X

SEYCHELLES

X

SIERRA LEONE

X

SINGAPORE

X

SOLOMON ISLANDS

X

SOMALIA REPUBLIC

X

SOUTH AFRICA

X

SRI LANKA

X

SUDAN

X

SURINAM

X

SWAZILAND

X

TAHITI

X

TANZANIA

X

TASMANIA

X

THAILAND

X

TOGO

X

TONGA

X

TRINIDAD AND TOBAGO

X

TUNISIA

X

TURKS AND CAICOS ISLANDS

X

UGANDA

X

UNITED ARAB EMIRATES

X

UNITED STATES

X

URUGUAY

X

VENEZUELA

X

VIRGIN ISLANDS

X

WESTERN SAHARA

X

YEMEN, SOUTH

X

ZAIRE

X

ZAMBIA

X

ZIMBABWE

X

PRODUCTS EXPORTED:

BOOKS AND PAMPHLETS NES

FIRE FIGHTING EQUIPMENT AND PARTS NES

FOAMED AND EXPANDED PLASTICS BASIC SHAPES

PLASTICS FABRICATED MATERIALS NES

CONTINUED....

# TRADING HOUSE

PREFABRICATED AND READY-CUT BUILDINGS & PARTS

J.L. HENDRY MARKETING INC.

SEE... J.L. HENDRY INTL. EXPORT/IMPORT AGENCY

J.R. WELLINGTON EXPORT CORPORATION

TEL: 514-343-5460

1320 BOUL. GRAHAM SUITE 325, TOWN OF MOUNT ROYAL, QUE., H3P3C8

MAIN CONTACT: MR. R. WELLINGTON

FAX: 514-343-5150

TLX/MSBK: 058-27816

YEARS IN INTERNATIONAL TRADE: 9 REPORTED: SEP/1989

COUNTERTRADE ON OWN BEHALF: YES

TOTAL STAFF: 5-9 TRADE STAFF: 4

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

SPANISH

AUXILIARY SERVICES:

CONSOLIDATION

CONSULTING

CUSTOM CLEARING

DOCUMENTATION

FINANCING ARRANGEMENTS-CAPITAL PROJECTS

FINANCING ARRANGEMENTS, GENERAL

FREIGHT FORWARDING

PACKAGING

SHIPPING-INTERNATIONAL

WAREHOUSING

AREA OF SPECIALTIES:

COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

PROJECT IMPLEMENTING, PROJECT MANAGING

METHOD OF OPERATIONS:

AGENT FOR MFR/PRODUCER/PROCESSOR

EXPORT MANAGEMENT CO./DIV. OF CON. CO.

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| ALGERIA                  |   | X |   |   |   |   |   |
| ANTARCTICA               |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT   | X |   |   |   |   |   | X |
| ARGENTINA                |   | X |   |   |   |   |   |
| BAHAMAS                  |   | X |   |   |   |   |   |
| BANGLADESH               |   | X |   |   |   |   |   |
| BARBADOS                 |   | X |   |   |   |   |   |
| BELIZE                   |   | X |   |   |   |   |   |
| BERMUDA                  |   | X |   |   |   |   |   |
| BOLIVIA                  |   | X |   |   |   |   |   |
| BOTSWANA                 |   | X |   |   |   |   |   |
| BRAZIL                   |   | X |   |   |   |   |   |
| BRUNEI                   |   | X |   |   |   |   |   |
| BURKINA FASO             |   | X |   |   |   |   |   |
| BURMA                    |   | X |   |   |   |   |   |
| CAYMAN ISLANDS           |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |
| CHAD                     |   | X |   |   |   |   |   |
| CHILE                    |   | X |   |   |   |   |   |
| COLOMBIA                 |   | X |   |   |   |   |   |
| CONGO                    |   | X |   |   |   |   |   |
| COSTA RICA               |   | X |   |   |   |   |   |
| CUBA                     |   | X |   |   |   |   |   |
| CURACAO                  |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC       |   | X |   |   |   |   |   |
| ECUADOR                  |   | X |   |   |   |   |   |
| EL SALVADOR              |   | X |   |   |   |   |   |
| EQUATORIAL GUINEA        |   | X |   |   |   |   |   |
| FALKLAND ISLANDS         |   | X |   |   |   |   |   |
| FRENCH GUIANA            |   | X |   |   |   |   |   |
| GABON                    |   | X |   |   |   |   | X |
| GHANA                    |   | X |   |   |   |   | X |
| GUATEMALA                |   | X |   |   |   |   |   |
| GUINEA                   |   | X |   |   |   |   |   |
| GUINEA-BISSAU            |   | X |   |   |   |   |   |
| GUYANA                   |   | X |   |   |   |   |   |
| HAITI                    |   | X |   |   |   |   |   |
| HONG KONG                |   | X |   |   |   |   |   |
| INDIA                    |   | X |   |   |   |   |   |
| INDONESIA                |   | X |   |   |   |   |   |
| IRAN                     | X |   |   |   |   |   | X |
| IRAQ                     |   | X |   |   |   |   |   |
| ISRAEL                   |   | X |   |   |   |   |   |
| IVORY COAST              | X |   |   |   |   |   |   |
| JAMAICA                  | X |   |   |   |   |   | X |
| JAPAN                    |   | X |   |   |   |   |   |
| JORDAN                   |   | X |   |   |   |   |   |
| KAMPUCHEA                |   | X |   |   |   |   |   |
| KENYA                    |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| KOREA, NORTH               |   | X |   |   |   |   |   |
| KOREA, SOUTH               |   | X |   |   |   |   |   |
| KUWAIT                     |   | X |   |   |   |   |   |
| LAOS                       |   | X |   |   |   |   |   |
| LEBANON                    |   | X |   |   |   |   |   |
| LIBERIA                    |   | X |   |   |   |   |   |
| LIBYA                      |   | X |   |   |   |   |   |
| MACAU                      |   | X |   |   |   |   |   |
| MADAGASCAR                 |   | X |   |   |   |   |   |
| MALAWI                     |   | X |   |   |   |   |   |
| MALAYSIA                   |   | X |   |   |   |   | X |
| MALI                       |   | X |   |   |   |   |   |
| MAURITANIA                 |   | X |   |   |   |   |   |
| MAURITIUS                  |   | X |   |   |   |   |   |
| MONGOLIA                   |   | X |   |   |   |   |   |
| MOROCCO                    |   | X |   |   |   |   | X |
| MOZAMBIQUE                 |   | X |   |   |   |   |   |
| NAMIBIA                    |   | X |   |   |   |   |   |
| NEPAL                      |   | X |   |   |   |   |   |
| NICARAGUA                  | X | X |   |   |   |   |   |
| NIGER                      |   | X |   |   |   |   |   |
| NIGERIA                    |   | X |   |   |   |   |   |
| OMAN                       |   | X |   |   |   |   |   |
| PAKISTAN                   |   | X |   |   |   |   |   |
| PANAMA                     | X |   |   |   |   |   |   |
| PARAGUAY                   |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PERU                       |   | X |   |   |   |   |   |
| PHILIPPINES                |   | X |   |   |   |   |   |
| PUERTO RICO                |   | X |   |   |   |   |   |
| QATAR                      |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON       | X |   |   |   |   |   | X |
| RWANDA                     |   | X |   |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   | X |
| SENEGAL                    |   | X |   |   |   |   |   |
| SIERRA LEONE               |   | X |   |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   | X |
| SRI LANKA                  |   | X |   |   |   |   |   |
| SURINAM                    |   | X |   |   |   |   |   |
| SYRIA                      |   | X |   |   |   |   |   |
| TAIWAN                     |   | X |   |   |   |   |   |
| TANZANIA                   |   | X |   |   |   |   |   |
| THAILAND                   |   | X |   |   |   |   |   |
| TOGO                       |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO        |   | X |   |   |   |   |   |
| TUNISIA                    |   | X |   |   |   |   |   |
| TURKEY                     |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS   |   | X |   |   |   |   |   |
| UGANDA                     |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES       |   | X |   |   |   |   |   |
| URUGUAY                    |   | X |   |   |   |   |   |
| VENEZUELA                  |   | X |   |   |   |   |   |
| VIRGIN ISLANDS             |   | X |   |   |   |   |   |
| YEMEN                      |   | X |   |   |   |   |   |
| ZAIRE                      |   | X |   |   |   |   | X |
| ZAMBIA                     |   | X |   |   |   |   |   |
| ZIMBABWE                   |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

BODIES & CABS FOR COMM TRUCKS & TRLR, BUILT-UP  
 CEREALS, MILLED NES  
 CEREALS, UNMILLED NES  
 FARM IRRIGATION SYSTEMS AND PARTS  
 FINE PAPER NES  
 FIRE FIGHTING EQUIPMENT AND PARTS NES  
 GRADERS, SELF-PPLD/ MOST ROAD SCRAPPERS & PTS  
 INSULATED WIRE AND CABLE NES  
 LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
 LUMBER, DOMESTIC HARDWOODS NES  
 MOTOR VEHICLES NES  
 NITROGENOUS FERTILIZERS NES  
 PAPER FOR PRINTING  
 PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
 PHOSPHATIC FERTILIZERS NES  
 PLOWS AND PARTS NES  
 PLOWS DISC/HARROW, TILLER COMBINES AND PARTS  
 PLUMBERS' BRASS GOODS AND BATHROOM ACCESS NES  
 PLUMBING FIXTURES AND SANITARY WARE NES  
 PREPARED FERTILIZER MIXTURES  
 ROAD, RLWY/AIRPORT CONST/NTCE-OF-WAY MACHY/PTS

CONTINUED....



# TRADING HOUSE

ROLLERS, ROAD, AND PARTS  
 ROTARY TILLERS, AGRICULTURAL AND PARTS  
 SCREWS NES  
 SPRAYERS/CROP PROTECTION MACH/EQUIP & PTS NES  
 STRUCTURAL SHAPES, STEEL, FABRICATED NES  
 SWEEPERS FOR RD & ST/SNOW REMOVAL EQUIP & PTS  
 TANKS AND PARTS  
 TRAILERS NES  
 TRANSFORMERS NES  
 TRUCK TRAILERS AND SEMI-TRAILERS, NEW  
 UREA  
 WAGONS AND PARTS NES  
 WHEEL TRACTORS, NEW NES  
 WIRE NAILS NES  
 WIRE NAILS, STEEL, 1 INCH OR MORE IN LENGTH  
 WOODLAND LOG HANDLING EQUIPMENT

**J.V. LUMBER INC.**  
 SEE... BOIS JACQUES VOYER INC. (LES)

**J-CAN QUALITY TRADES** TEL: 306-374-7391

3 LEDDY CRES., SASKATOON, SASK., S7H3Y7  
 MAIN CONTACT: MRS. NAKO TAKAYA  
 FAX: 306-955-1300 TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 1 REPORTED: MAR/1988  
 TOTAL STAFF: TRADE STAFF:  
 ANNUAL SALES \$000: \$1-99  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH

AUXILIARY SERVICES: JAPANESE  
 CONSULTING  
 DOCUMENTATION  
 FREIGHT FORWARDING  
 PACKAGING  
 SHIPPING-INTERNATIONAL  
 AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER  
 FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE  
 E I B S A R W  
 JAPAN X X X

PRODUCTS EXPORTED:  
 BEDDING, TEXTILE NES  
 BOOTS AND SHOES, DRESS & CASUAL, W/G, LEA NES  
 CAMP, LAWN AND VERANDA FURNITURE  
 COATS, MEN'S AND BOYS'  
 COATS, WOMEN'S AND GIRLS'  
 FOOTWEAR NES  
 GLOVES AND MITTENS, LEATHER  
 HATS, MEN'S AND BOYS'  
 OUTDOOR JACKETS NES  
 OUTDOOR JACKETS, MEN'S AND BOYS'  
 SPORTING AND RECREATION EQUIPMENT & PARTS NES  
 SWEATERS & CARDIGANS, M/B, KNITTED, WOOL  
 SWEATERS & CARDIGANS, W/G, KNITTED, WOOL  
 WOOL YARN, WOOLLEN SPUN

**JADSCO FOODS INTERNATIONAL**  
 SEE... CETECO INTERNATIONAL CANADA

**JANALTA TRADING CO. LTD.** TEL: 403-437-0197

15918-93 AVE., EDMONTON, ALTA., T5R5H5  
 MAIN CONTACT: MR. VICTOR T. JANSSEN  
 FAX: TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 9 REPORTED: JUN/1989  
 TOTAL STAFF: 1 TRADE STAFF:  
 ANNUAL SALES \$000: \$1-99  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH

AUXILIARY SERVICES: CONSULTING  
 DOCUMENTATION  
 AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE  
 E I B S A R W  
 AFGHANISTAN X  
 MALAYSIA X  
 MEXICO X X  
 PAKISTAN X  
 TAIWAN X X

UNITED STATES X X  
 VIETNAM X  
 PRODUCTS EXPORTED:  
 OIL SEEDS, OIL NUTS AND OIL KERNELS NES

**JOHN F. DURAS COMPANY** TEL: 416-482-3266

510 DUPLEX AVE., TORONTO, ONT., M4R2E3  
 P.O. BOX 310 STN "Z", TORONTO, ONT., M5N2Z5  
 MAIN CONTACT: MR. JOHN DURAS  
 FAX: 416-440-1794 TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 15 REPORTED: JUL/1989

TOTAL STAFF: TRADE STAFF:  
 ANNUAL SALES \$000: \$200-499  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH

GERMAN  
 AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W  
 BAHAMAS X  
 GERMANY, WEST X  
 JAPAN X  
 UNITED STATES X X X

PRODUCTS EXPORTED:  
 BLANKS /BLOCKS/, ROUGH SHAPED NES, WOOD  
 FURNITURE FRAMES, TOPS AND FINISHED PARTS  
 FURNITURE, CABINET & CASKET FTGS, EXC SPRING

**JPR ENTERPRISES INC.** TEL: 416-292-1680

4155 SHEPPARD AVE. E., SUITE 203, SCARBOROUGH, ONT., M1S1T4  
 MAIN CONTACT: MR. JOHN PROCOPOUDIS  
 FAX: 416-292-1811 TLX/ANSBK: 06-986391  
 YEARS IN INTERNATIONAL TRADE: 4 REPORTED: JUL/1989  
 COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
 TOTAL STAFF: 5-9 TRADE STAFF:  
 ANNUAL SALES \$000: \$500-999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ARABIC

ENGLISH  
 GREEK  
 AUXILIARY SERVICES: FREIGHT FORWARDING  
 SHIPPING-INTERNATIONAL  
 AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
 METHOD OF OPERATIONS: INDEPENDENT TRADER  
 FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W  
 SAUDI ARABIA X  
 CYPRUS X X  
 ENGLAND X X  
 GREECE X X  
 JORDAN X

-----  
 KUWAIT X  
 LEBANON X  
 NORTHERN IRELAND X  
 OMAN X  
 QATAR X

-----  
 SAUDI ARABIA X  
 SCOTLAND X  
 UNITED ARAB EMIRATES X  
 WALES X

PRODUCTS EXPORTED:  
 DETERGENTS, HOUSEHOLD, POWDER OR LIQUID  
 KITCHEN TOOLS & HAND OPTD APPL & PARTS NES  
 NON-ELEC EQUIP FOR COOKING & WARMING FOOD NES

**JR GROUP**  
 SEE... J.R. WELLINGTON EXPORT CORPORATION

**K. FISHER ENTERPRISES LTD.** TEL: 416-431-9343

93 PERIVALE CRES., SCARBOROUGH, ONT., M1J2C4  
 P.O. BOX 144 STN. "O", TORONTO, ONT., M4A2M8  
 MAIN CONTACT: MR. KEN FISHER  
 FAX: TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 0 REPORTED: APR/1989  
 TOTAL STAFF: 3 TRADE STAFF:  
 ANNUAL SALES \$000: \$1-99  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH

AUXILIARY SERVICES: CONSULTING  
 FINANCING ARRANGEMENTS, GENERAL  
 SHIPPING-INTERNATIONAL  
 AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: INDEPENDENT TRADER  
 FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W  
 ANDORRA X  
 AUSTRALIA X  
 AUSTRIA X  
 AZORES X  
 BELGIUM X

-----  
 DENMARK X  
 ENGLAND X  
 FINLAND X  
 FRANCE X  
 GERMANY, WEST X

CONTINUED...

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| GIBRALTAR     |   | X |   |   |   |   |   |
| GREECE        |   | X |   |   |   |   |   |
| ICELAND       |   | X |   |   |   |   |   |
| IRELAND       |   | X |   |   |   |   |   |
| ITALY         |   | X |   |   |   |   |   |
| LIECHTENSTEIN |   | X |   |   |   |   |   |
| LUXEMBOURG    |   | X |   |   |   |   |   |
| MALTA         |   | X |   |   |   |   |   |
| MONACO        |   | X |   |   |   |   |   |
| NETHERLANDS   |   | X |   |   |   |   |   |
| NORWAY        |   | X |   |   |   |   |   |
| PORTUGAL      |   | X |   |   |   |   |   |
| SCOTLAND      |   | X |   |   |   |   |   |
| SPAIN         |   | X |   |   |   |   |   |
| SWEDEN        |   | X |   |   |   |   |   |

|               |   |   |  |  |  |  |  |
|---------------|---|---|--|--|--|--|--|
| SWITZERLAND   |   | X |  |  |  |  |  |
| UNITED STATES | X | X |  |  |  |  |  |
| WALES         |   | X |  |  |  |  |  |

PRODUCTS EXPORTED:  
GAMES AND ENTERTAINMENT EQUIPMENT NES

KA-SHING TRADING CO. TEL: 416-964-8871

130 ROSEDALE VALLEY ROAD, SUITE 604, TORONTO, ONT. M4W1P9

MAIN CONTACT: MR. DAVID NEE

FAX: 416-968-7007

TLX/ANSBK: 065-28206

YEARS IN INTERNATIONAL TRADE: 5 REPORTED: OCT/1989

TOTAL STAFF: 1 TRADE STAFF: 1

ANNUAL SALES \$000: \$500-999

PARENT COUNTRY: CANADA

LANGUAGES: CHINESE

ENGLISH

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ENGLAND                    | X | X |   |   |   |   | X |
| GERMANY, WEST              |   | X | X |   |   |   | X |
| HONG KONG                  |   | X | X |   |   | X |   |
| ITALY                      | X | X | X |   |   |   | X |
| PEOPLE'S REPUBLIC OF CHINA | X | X |   |   |   |   |   |
| TAIWAN                     | X | X | X |   |   | X |   |
| TURKEY                     | X | X | X |   |   |   | X |

PRODUCTS EXPORTED:

ALUMINUM AND ALUMINUM ALLOY SCRAP  
BARS AND RODS, STEEL, FABRICATED NES  
BARS, ALLOY STEEL, COLD DRAWN OR COLD FIN NES  
BARS, ALLOY STEEL, HOT ROLLED, NES  
BARS, CARBON STEEL, HOT ROLLED NES  
BARS, CARBON STEEL, HOT ROLLED, ROUNDS NES  
BARS, CARBON STEEL, COLD DRAWN OR COLD FIN NES  
BARS, STAINLESS STEEL, COLD DRAWN OR COLD FIN  
BARS, STAINLESS STEEL, HOT ROLLED  
BLOOMS, BILLETS AND SLABS, ALLOY STEEL  
BLOOMS, BILLETS AND SLABS, CARBON STEEL  
CONCRETE REINF BARS, CARBON STEEL, HOT ROLLED  
COPPER SCRAP  
FLAT BARS, ALLOY STEEL HOT ROLLED NES  
FLAT BARS, CARBON STEEL, HOT ROLLED NES  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
IRON SCRAP  
PLATE/SHT/STRIP, CS/OTHER METALS CLAD WITH SS  
PLATE, SHEET OR STRIP, FOR SAWS  
PLATES, ALLOY STEEL NES  
PLATES, CARBON STEEL, > 100" IN WIDTH NES  
PLATES, CARBON STEEL, FLOOR OR SURF PATTERNED  
PLATES, CS, > 60" & < 100" IN WIDTH NES  
PLATES, CS, 60" OR LESS IN WIDTH NES  
PLATES, STAINLESS STEEL  
PLATES, STEEL, FABRICATED OR COATED NES  
PLATES, STEEL, FLANGED/DISHED/DRILLED OR NOT  
STEEL SCRAP  
WIRE RODS, STEEL, HOT ROLLED

KAMAM BEARING & SUPPLY LTD.

TEL: 604-294-6424

3865 EAST 1ST AVE., BURNABY, B.C., V5C3V6

MAIN CONTACT: MR. MIKE HARPER

FAX: 604-294-5926

TLX/ANSBK: 04354803

YEARS IN INTERNATIONAL TRADE: 15 REPORTED: MAY/1989

TOTAL STAFF: 50-99 TRADE STAFF: 1

ANNUAL SALES \$000: \$10,000-24,999

PARENT COUNTRY: UNITED STATES

LANGUAGES: ENGLISH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ENGLAND       |   |   | X |   |   |   |   |
| JAPAN         |   |   | X |   |   |   |   |
| KOREA, SOUTH  |   |   | X |   |   |   |   |
| TAIWAN        |   |   | X |   |   |   |   |
| UNITED STATES | X |   | X | X |   |   |   |

PRODUCTS EXPORTED:

BEARINGS, MOUNTED AND PARTS  
HYDRAULIC CYLINDERS AND PARTS  
POWER TRANSMISSION EQUIPMENT AND PARTS NES  
PULLEYS, BELT, FOR POWER TRANSMISSION

KAMORIA CONTROLS LTD.

TEL: 416-669-9300

544 RIVERMEDE RD., CONCORD, ONT. L4K2H4

P.O. BOX 6800, CONCORD, ONT. L4K1B6

MAIN CONTACT: MR. WAYNE L. MCGEE

FAX: 416-669-9307 TLX/ANSBK: 06-964542

YEARS IN INTERNATIONAL TRADE: 20 REPORTED: APR/1988

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 20-49 TRADE STAFF: 10-19

ANNUAL SALES \$000: \$5,000-9,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

ITALIAN

RUSSIAN

UKRAINIAN

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

OTHER

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| ARGENTINA      |   |   | X |   |   |   |   |
| BRAZIL         |   |   | X |   |   |   |   |
| CUBA           |   |   | X |   |   |   |   |
| CZECHOSLOVAKIA |   |   | X |   |   |   |   |
| HUNGARY        |   |   | X |   |   |   |   |

|                                     |   |  |   |  |  |  |  |
|-------------------------------------|---|--|---|--|--|--|--|
| MEXICO                              |   |  | X |  |  |  |  |
| PEOPLE'S REPUBLIC OF CHINA          |   |  | X |  |  |  |  |
| POLAND                              |   |  | X |  |  |  |  |
| ROMANIA                             |   |  | X |  |  |  |  |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |  |   |  |  |  |  |

|               |  |  |   |  |  |   |  |
|---------------|--|--|---|--|--|---|--|
| UNITED STATES |  |  | X |  |  | X |  |
| VENEZUELA     |  |  | X |  |  |   |  |
| YUGOSLAVIA    |  |  | X |  |  |   |  |

PRODUCTS EXPORTED:

FLUID FLOW/LIQUID MEASURING/CNTL INST & PTS  
MEASURING AND MEASURING-CONTROLLING INST NES  
OTHER INDUSTRIAL OVENS & FURNACES, AND PARTS  
PRESSURE & VACUUM MEAS & CONTROLLING INST  
PROCESS CNTL & MULTI-FUNC CNTL MACHY & APP  
THERMAL MEASURING AND CONTROLLING INST NES  
VALVES NES  
VALVES, AUTO CNTL/REGULATING, INC POWER OPTD

KANEMATSU-GOSHO (CANADA) INC.

TEL: 416-672-1977

6430 VIPOND DR., MISSISSAUGA, ONT. L5T1W8

MAIN CONTACT: MR. LUC LABELLE

FAX: TLX/ANSBK: 06-219522

YEARS IN INTERNATIONAL TRADE: 34 REPORTED: SEP/1988

COUNTERTRADE ON OWN BEHALF: YES

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 20-49 TRADE STAFF: 10-19

ANNUAL SALES \$000: \$50,000+

PARENT COUNTRY: JAPAN

LANGUAGES: ENGLISH

FRENCH

AUXILIARY SERVICES: CONSULTING

DOCUMENTATION

FINANCING ARRANGEMENTS, GENERAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   |   | X |   |   |   |   |
| ARGENTINA              |   |   | X |   |   |   |   |
| AUSTRALIA              |   |   | X |   |   |   |   |
| BRAZIL                 |   |   | X |   |   |   |   |
| ENGLAND                |   |   | X |   |   |   |   |

|               |  |  |   |  |  |  |  |
|---------------|--|--|---|--|--|--|--|
| FRANCE        |  |  | X |  |  |  |  |
| GERMANY, WEST |  |  | X |  |  |  |  |
| HONG KONG     |  |  | X |  |  |  |  |
| INDIA         |  |  | X |  |  |  |  |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| INDONESIA    |   |   | X |   |   |   |   |
| JAPAN        | X |   | X | X |   |   |   |
| KOREA, SOUTH |   |   | X |   |   |   |   |
| MALAYSIA     |   |   | X |   |   |   |   |
| MEXICO       |   |   |   |   | X |   |   |

|                            |  |  |   |  |   |   |  |
|----------------------------|--|--|---|--|---|---|--|
| NEW ZEALAND                |  |  |   |  | X |   |  |
| PEOPLE'S REPUBLIC OF CHINA |  |  | X |  |   |   |  |
| PERU                       |  |  |   |  | X |   |  |
| SAUDI ARABIA               |  |  |   |  | X |   |  |
| SINGAPORE                  |  |  | X |  |   |   |  |
| SOUTH AFRICA               |  |  |   |  |   | X |  |
| TAIWAN                     |  |  | X |  |   |   |  |
| THAILAND                   |  |  | X |  |   |   |  |
| UNITED STATES              |  |  |   |  |   | X |  |

## PRODUCTS EXPORTED:

CALF AND KIP SKINS, RAW  
CEREALS, MILLED NES  
FEATHERS, DOWNS AND QUILLS  
FISH MEAL  
FRESHWATER FISH, FRESH OR FROZEN NES  
MILK, CREAM, AND BY-PRODUCTS, POWDERED  
SOYA BEANS

## KATOMEK FOODS LTD.

TEL: 514-284-2496

2020 UNIVERSITY SUITE 1626, MONTREAL, QUE., H3A2A5  
MAIN CONTACT: MR. PETER H. NISHIJIMA  
FAX: 514-284-0762 TLX/ANSBK: 055-60915/COMEAU INT MTL  
YEARS IN INTERNATIONAL TRADE: 6 REPORTED: JUN/1989  
TOTAL STAFF: 2 TRADE STAFF: 1  
ANNUAL SALES \$000: \$5,000-9.999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
JAPANESE

## AUXILIARY SERVICES:

CUSTOM CLEARING

DOCUMENTATION

SHIPPING-INTERNATIONAL

## AREA OF SPECIALTIES:

COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

## METHOD OF OPERATIONS:

AD HOC ARRANGEMENTS WITH TRADING HOUSES

AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| HONG KONG    |   |   | X |   |   |   |   |
| JAPAN        | X |   |   |   |   |   | X |
| KOREA, SOUTH |   |   | X |   |   |   |   |
| SWEDEN       |   |   | X |   |   |   |   |
| TAIWAN       |   |   | X |   |   |   |   |

## PRODUCTS EXPORTED:

CLAMS, CANNED  
CRABS, CANNED  
CRABS, FRESH OR FROZEN  
FRESHWATER FISH, FRESH OR FROZEN NES  
LOBSTER, FRESH OR FROZEN  
OYSTERS, CANNED  
SEA FISH, FRESH OR FROZEN NES  
SHELLFISH AND PRODUCTS NES  
SHELLFISH, FRESH OR FROZEN NES  
SHRIMPS AND PRAWNS, CANNED

## KATT TRADING COMPANY

TEL: 519-745-5115

43 DEKAY ST., KITCHENER, ONT., N2H3T4  
P.O. BOX 726, WATERLOO, ONT., N2J4C2  
MAIN CONTACT: MR. J. MENKAL  
FAX: TLX/ANSBK: 0636700352  
YEARS IN INTERNATIONAL TRADE: 6 REPORTED: SEP/1989  
TOTAL STAFF: 3 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES: CONSULTING  
OTHER  
PACKAGING

## AREA OF SPECIALTIES:

FINISHED/SEMI-FINISHED GOODS TRADING

## METHOD OF OPERATIONS:

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| AUSTRALIA     |   |   | X |   |   |   |   |
| BRAZIL        |   |   | X |   |   |   |   |
| COOK ISLANDS  | X |   | X |   |   |   |   |
| ENGLAND       | X |   |   |   |   |   |   |
| FIJI          |   |   | X |   |   |   |   |
| GERMANY, WEST | X |   |   |   |   |   |   |
| GUAM          |   |   | X |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| HONG KONG    |   |   | X |   |   |   |   |
| INDIA        |   |   | X |   |   |   |   |
| INDONESIA    |   |   | X |   |   |   |   |
| JAPAN        |   |   | X |   |   |   |   |
| KOREA, SOUTH |   |   |   |   | X |   |   |

|               |  |  |   |  |  |   |   |
|---------------|--|--|---|--|--|---|---|
| MALAYSIA      |  |  | X |  |  |   | X |
| NETHERLANDS   |  |  |   |  |  | X | X |
| TAIWAN        |  |  |   |  |  | X | X |
| UNITED STATES |  |  | X |  |  |   | X |

## PRODUCTS EXPORTED:

ELECTRONIC COMPUTERS AND PARTS  
HAND TOOLS AND PARTS NES  
PLASTIC END PRODUCTS NES  
SCREWDRIVERS, HAND

## KAUFMANN PACIFIC WOOD PRODUCTS LTD

TEL: 604-925-3746

OCEAN PARK BUILDING, 2475 BELLEVUE AVE., WEST VANCOUVER  
B.C., V7V1E1

MAIN CONTACT: MR. STEVEN KAUFMANN  
FAX: 604-925-3816 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: JAN/1989  
TOTAL STAFF: 4 TRADE STAFF: 4  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: CHINESE  
ENGLISH  
FRENCH  
GERMAN  
JAPANESE  
SPANISH  
SWEDISH

## AUXILIARY SERVICES:

CONSULTING

## AREA OF SPECIALTIES:

COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

## METHOD OF OPERATIONS:

AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ENGLAND       |   |   | X |   |   |   |   |
| FRANCE        |   |   | X |   |   |   |   |
| GERMANY, WEST |   |   | X |   |   |   |   |
| JAPAN         |   |   | X |   |   |   |   |
| SPAIN         |   |   |   |   | X |   |   |

|             |  |  |   |  |  |  |  |
|-------------|--|--|---|--|--|--|--|
| SWEDEN      |  |  | X |  |  |  |  |
| SWITZERLAND |  |  | X |  |  |  |  |
| TAIWAN      |  |  | X |  |  |  |  |

## PRODUCTS EXPORTED:

LUMBER, CEDAR  
LUMBER, FIR NES  
LUMBER, HEMLOCK  
LUMBER, PINE NES  
LUMBER, SPRUCE  
PLYWOOD AND WOOD BUILDING BOARDS NES  
WOOD END PRODUCTS NES

## KAWASHO INTERNATIONAL CANADA LTD.

TEL: 604-689-7389

SUITE 833, 595 BURRARD ST., VANCOUVER, B.C., V7X1K8  
P.O. BOX 49182, 3 BENTALL CENTRE, VANCOUVER, B.C., V7X1K8  
MAIN CONTACT: MR. S. EBIHARA  
FAX: 604-685-4195 TLX/ANSBK: 04-54605  
YEARS IN INTERNATIONAL TRADE: 14 REPORTED: JAN/1989  
TOTAL STAFF: 2 TRADE STAFF: 1  
ANNUAL SALES \$000: \$25,000-49,999  
PARENT COUNTRY: JAPAN  
LANGUAGES: ENGLISH  
JAPANESE

## AUXILIARY SERVICES:

DOCUMENTATION

FINANCING ARRANGEMENTS-CAPITAL PROJECTS

FREIGHT FORWARDING

SHIPPING-INTERNATIONAL

## AREA OF SPECIALTIES:

COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

## METHOD OF OPERATIONS:

AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| AUSTRALIA    |   |   |   |   |   |   | X |
| BRAZIL       |   |   |   |   |   |   | X |
| ENGLAND      |   |   |   |   |   |   | X |
| HONG KONG    |   |   |   |   |   |   | X |
| INDONESIA    |   |   |   |   |   |   | X |
| IRAN         |   |   |   |   |   |   | X |
| JAPAN        |   |   | X |   |   | X | X |
| KENYA        |   |   |   |   |   |   | X |
| KOREA, SOUTH |   |   |   | X |   |   | X |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| MALAYSIA                   |   |   |   |   | X |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   |   |   |   | X |   |   |
| PHILIPPINES                |   |   |   |   | X |   |   |
| SINGAPORE                  |   |   |   |   | X |   |   |
| TAIWAN                     |   |   |   |   | X |   |   |

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| THAILAND                            |   |   |   |   | X |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   |   |   |   | X |   |   |
| UNITED STATES                       | X |   | X |   | X |   |   |

PRODUCTS EXPORTED:

- ALUMINUM AND ALUMINUM ALLOY SCRAP
- COAL NES
- CRUDE VEGETABLE MATERIALS, IMEDIBLE NES
- LOGS, DOMESTIC HARDWOODS NES
- LUMBER, DOMESTIC HARDWOODS NES
- SALMON, FRESH OR FROZEN
- SEA FISH, FRESH OR FROZEN NES

KEITH ALEXANDER EDITIONS  
SEE... BUSCHLEN/MOWATT FINE ARTS LTD.

KEN BELCOURT FURS LTD TEL: 403-425-6440

10525-105 AVE., EDMONTON ALTA, T5H3X7  
MAIN CONTACT: MR. KEN BELCOURT  
FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 3 REPORTED: JUL/1988  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$50,000+

PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ENGLAND       |   |   |   |   | X |   |   |
| GERMANY, WEST |   |   |   |   | X |   |   |
| HONG KONG     |   |   | X |   |   |   |   |
| KOREA, SOUTH  |   |   | X |   |   |   |   |
| THAILAND      |   |   | X |   |   |   |   |

UNITED STATES X  
PRODUCTS EXPORTED:

- FUR SKINS, CHINA AND JAP MINK
- FUR SKINS, KOLINSKY
- FUR SKINS, MINK NES
- FUR SKINS, MUSKRAT
- FUR SKINS, PERSIAN LAMB
- FUR SKINS, RABBIT
- FUR SKINS, RACCOON
- FUR SKINS, SHEEP AND LAMB NES
- FUR SKINS, UNDERESSED NES

KEN-JON RADIOLOGY LTD. TEL: 519-747-1912

100 REGINA ST. S., SUITE #250, WATERLOO ONT., N2J4P9  
MAIN CONTACT: DR. D.K. MULLINS  
FAX: 519-747-4550 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: FEB/1990  
TOTAL STAFF: 2 TRADE STAFF: 1  
ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| CAYMAN ISLANDS           |   |   |   |   | X |   |   |
| SOUTH AFRICA             |   |   |   |   | X |   |   |
| TAIWAN                   |   |   |   |   | X |   |   |
| TURKS AND CAICOS ISLANDS |   |   |   |   | X |   |   |
| UNITED STATES            | X |   |   | X |   | X | X |

PRODUCTS EXPORTED:  
X-RAY AND RELATED EQUIPMENT AND PARTS

KENNEDY ROSS & ASSOC. TEL: 416-364-2134

50 RIVER ST., TORONTO, ONT., M5A3N9  
MAIN CONTACT: MR. IAN C. KENNEDY  
FAX: 416-360-6990 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 12 REPORTED: FEB/1989  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 4 TRADE STAFF:

ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING

DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
OTHER  
SHIPPING-INTERNATIONAL  
WAREHOUSING  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
OTHER  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| AFGHANISTAN |   |   |   |   | X |   |   |
| ALBANIA     |   |   |   |   | X |   |   |
| ALGERIA     |   |   |   |   | X |   |   |
| ANDORRA     |   |   |   |   | X |   |   |
| ANGOLA      |   |   |   |   | X |   |   |

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ANTARCTICA             |   |   |   |   | X |   |   |
| ARAB REPUBLIC OF EGYPT |   |   |   |   | X |   |   |
| ARGENTINA              |   |   |   |   | X |   |   |
| ARUBA                  |   |   |   |   | X |   |   |
| AUSTRALIA              |   |   |   |   | X |   |   |

|            | E | I | B | S | A | R | W |
|------------|---|---|---|---|---|---|---|
| AUSTRIA    |   |   |   |   | X |   |   |
| AZORES     |   |   |   |   | X |   |   |
| BAHAMAS    |   |   |   |   | X |   |   |
| BAHRAIN    |   |   |   |   | X |   |   |
| BANGLADESH |   |   |   |   | X |   |   |

|          | E | I | B | S | A | R | W |
|----------|---|---|---|---|---|---|---|
| BARBADOS |   |   |   |   | X |   |   |
| BELGIUM  |   |   |   |   | X |   |   |
| BELIZE   |   |   |   |   | X |   |   |
| BENIN    |   |   |   |   | X |   |   |
| BERMUDA  |   |   |   |   | X |   |   |

|          | E | I | B | S | A | R | W |
|----------|---|---|---|---|---|---|---|
| BHUTAN   |   |   |   |   | X |   |   |
| BOLIVIA  |   |   |   |   | X |   |   |
| BONAIRE  |   |   |   |   | X |   |   |
| BOTSWANA |   |   |   |   | X |   |   |
| BRAZIL   |   |   |   |   | X |   |   |

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| BRUNEI       |   |   |   |   | X |   |   |
| BULGARIA     |   |   |   |   | X |   |   |
| BURKINA FASO |   |   |   |   | X |   |   |
| BURMA        |   |   |   |   | X |   |   |
| BURUNDI      |   |   |   |   | X |   |   |

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| CANARY ISLANDS           |   |   |   |   | X |   |   |
| CAPE VERDE ISLANDS       |   |   |   |   | X |   |   |
| CAYMAN ISLANDS           |   |   |   |   | X |   |   |
| CENTRAL AFRICAN REPUBLIC |   |   |   |   | X |   |   |
| CHAD                     |   |   |   |   | X |   |   |

|            | E | I | B | S | A | R | W |
|------------|---|---|---|---|---|---|---|
| CHILE      |   |   |   |   | X |   |   |
| COLOMBIA   |   |   |   |   | X |   |   |
| CONGO      |   |   |   |   | X |   |   |
| COSTA RICA |   |   |   |   | X |   |   |
| CUBA       |   |   |   |   | X |   |   |

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| CURACAO        |   |   |   |   | X |   |   |
| CYPRUS         |   |   |   |   | X |   |   |
| CZECHOSLOVAKIA |   |   |   |   | X |   |   |
| DENMARK        |   |   |   |   | X |   |   |
| DJIBOUTI       |   |   |   |   | X |   |   |

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| DOMINICAN REPUBLIC |   |   |   |   | X |   |   |
| ECUADOR            |   |   |   |   | X |   |   |
| EL SALVADOR        |   |   |   |   | X |   |   |
| ENGLAND            |   |   |   |   | X |   |   |
| EQUATORIAL GUINEA  |   |   |   |   | X |   |   |

|                  | E | I | B | S | A | R | W |
|------------------|---|---|---|---|---|---|---|
| ETHIOPIA         |   |   |   |   | X |   |   |
| FALKLAND ISLANDS |   |   |   |   | X |   |   |
| FINLAND          |   |   |   |   | X |   |   |
| FRANCE           |   |   |   |   | X |   |   |
| FRENCH GUIANA    |   |   |   |   | X |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| GABON         |   |   |   |   | X |   |   |
| GAMBIA        |   |   |   |   | X |   |   |
| GERMANY, EAST |   |   |   |   | X |   |   |
| GERMANY, WEST |   |   |   |   | X |   |   |
| GHANA         |   |   |   |   | X |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| GIBRALTAR     |   |   |   |   | X |   |   |
| GREECE        |   |   |   |   | X |   |   |
| GUATEMALA     |   |   |   |   | X |   |   |
| GUINEA        |   |   |   |   | X |   |   |
| GUINEA-BISSAU |   |   |   |   | X |   |   |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| GUYANA                       |   | X | X |   |   |   |   |
| HAITI                        |   | X | X |   |   |   |   |
| HONDURAS                     |   | X | X |   |   |   |   |
| HONG KONG                    |   | X | X |   |   |   |   |
| HUNGARY                      |   | X | X | X | X | X | X |
| ICELAND                      |   | X | X | X | X | X | X |
| INDIA                        |   | X | X |   |   |   |   |
| INDONESIA                    |   | X | X |   |   |   |   |
| IRAN                         |   | X | X |   |   |   |   |
| IRAQ                         |   | X | X |   |   |   |   |
| IRELAND                      |   | X | X | X | X | X | X |
| ISRAEL                       |   | X | X | X | X | X | X |
| ITALY                        |   | X | X | X | X | X | X |
| IVORY COAST                  |   | X | X |   |   |   |   |
| JAMAICA                      |   | X | X |   |   |   |   |
| JAPAN                        | X | X | X |   |   |   |   |
| JORDAN                       |   | X | X |   |   |   |   |
| KAMPUCHEA                    |   | X | X |   |   |   |   |
| KENYA                        |   | X | X |   |   |   |   |
| KOREA, NORTH                 |   | X | X |   |   |   |   |
| KOREA, SOUTH                 |   | X | X |   |   |   |   |
| KUWAIT                       |   | X | X |   |   |   |   |
| LAOS                         |   | X | X |   |   |   |   |
| LEBANON                      |   | X | X |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X | X |   |   |   |   |
| LESOTHO                      |   |   | X |   |   |   |   |
| LIBERIA                      |   |   | X |   |   |   |   |
| LIBYA                        |   |   | X |   |   |   |   |
| LIECHTENSTEIN                |   | X | X | X | X | X | X |
| LUXEMBOURG                   |   | X | X | X | X | X | X |
| MACAU                        |   | X | X |   |   |   |   |
| MADAGASCAR                   |   | X | X |   |   |   |   |
| MADEIRA                      |   | X | X | X | X | X | X |
| MALAWI                       |   | X | X |   |   |   |   |
| MALAYSIA                     |   | X | X |   |   |   |   |
| MALI                         |   |   | X |   |   |   |   |
| MALTA                        |   | X | X | X | X | X | X |
| MAURITANIA                   |   | X | X |   |   |   |   |
| MAURITIUS                    |   | X | X |   |   |   |   |
| MEXICO                       |   | X | X |   |   |   |   |
| MONACO                       |   | X | X | X | X | X | X |
| MONGOLIA                     |   | X | X |   |   |   |   |
| MOROCCO                      |   | X | X |   |   |   |   |
| MOZAMBIQUE                   |   | X | X |   |   |   |   |
| NAMIBIA                      |   |   | X |   |   |   |   |
| NEPAL                        |   | X | X |   |   |   |   |
| NETHERLANDS                  |   | X | X | X | X | X | X |
| NEW ZEALAND                  |   | X | X |   |   |   |   |
| NICARAGUA                    |   | X | X |   |   |   |   |
| NIGER                        |   |   | X |   |   |   |   |
| NIGERIA                      |   |   | X |   |   |   |   |
| NORTHERN IRELAND             |   | X | X | X | X | X | X |
| NORWAY                       |   | X | X | X | X | X | X |
| OMAN                         |   | X | X |   |   |   |   |
| PAKISTAN                     |   | X | X |   |   |   |   |
| PANAMA                       |   | X | X |   |   |   |   |
| PARAGUAY                     |   | X | X |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   |   | X | X |   |   |   |   |
| PERU                         |   | X | X |   |   |   |   |
| PHILIPPINES                  |   | X | X |   |   |   |   |
| POLAND                       |   | X | X | X | X | X | X |
| PORTUGAL                     |   | X | X | X | X | X | X |
| PUERTO RICO                  |   | X | X |   |   |   |   |
| QATAR                        |   | X | X |   |   |   |   |
| REPUBLIC OF CAMEROON         |   | X | X |   |   |   |   |
| REUNION                      |   |   | X |   |   |   |   |
| ROMANIA                      |   | X | X | X | X | X | X |
| RWANDA                       |   | X | X |   |   |   |   |
| SAUDI ARABIA                 |   | X | X |   |   |   |   |
| SCOTLAND                     |   | X | X | X | X | X | X |
| SENEGAL                      |   |   | X |   |   |   |   |
| SEYCHELLES                   |   |   | X |   |   |   |   |
| SIERRA LEONE                 |   |   | X |   |   |   |   |
| SINGAPORE                    |   | X | X |   |   |   |   |
| SOMALIA REPUBLIC             |   |   | X |   |   |   |   |
| SOUTH AFRICA                 |   | X | X |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| SPAIN                               |   | X | X | X | X | X | X |
| SRI LANKA                           |   | X | X |   |   |   |   |
| SUDAN                               |   |   | X |   |   |   |   |
| SURINAM                             |   | X | X |   |   |   |   |
| SWAZILAND                           |   |   | X |   |   |   |   |
| SWEDEN                              |   | X | X | X | X | X | X |
| SWITZERLAND                         |   | X | X | X | X | X | X |
| SYRIA                               |   | X | X |   |   |   |   |
| TAIWAN                              |   | X | X |   |   |   |   |
| TANZANIA                            |   |   | X |   |   |   |   |
| THAILAND                            |   | X | X |   |   |   |   |
| TOGO                                |   |   | X |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X | X |   |   |   |   |
| TUNISIA                             |   |   | X |   |   |   |   |
| TURKEY                              |   | X | X |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X | X |   |   |   |   |
| UGANDA                              |   |   | X |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X | X | X | X | X | X | X |
| UNITED ARAB EMIRATES                | X | X | X | X | X | X | X |
| UNITED STATES                       | X | X | X | X | X | X | X |
| URUGUAY                             |   | X | X |   |   |   |   |
| VENEZUELA                           |   | X | X |   |   |   |   |
| VIETNAM                             |   | X | X |   |   |   |   |
| VIRGIN ISLANDS                      |   | X | X | X | X | X | X |
| WALES                               |   | X | X | X | X | X | X |
| WESTERN SAHARA                      |   |   | X |   |   |   |   |
| YEMEN                               |   | X | X |   |   |   |   |
| YEMEN, SOUTH                        |   | X | X |   |   |   |   |
| YUGOSLAVIA                          | X | X | X | X | X | X | X |
| ZAIRE                               |   |   | X |   |   |   |   |
| ZAMBIA                              |   |   | X |   |   |   |   |
| ZIMBABWE                            |   |   | X |   |   |   |   |

PRODUCTS EXPORTED:  
GLOVES, WORK AND SPECIAL PURPOSE NES  
GRAMITE, ROUGH  
METHYL ALCOHOL  
WOMEN'S HANDBAGS AND PURSES

KENWEST ENTERPRISES LTD. TEL: 604-688-4211

206 - 744 WEST HASTINGS ST., VANCOUVER, B.C. V6C1A5

MAIN CONTACT: MR. KEN SHINOZAKI

FAX: 604-684-3498 TLX/ANSBK: 04-54247

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: MAR/1990

TOTAL STAFF: 5-9 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$10,000-24,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

HINDI

JAPANESE

TAGALOG

AUXILIARY SERVICES: SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: OTHER

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ENGLAND                    |   | X |   |   |   |   |   |
| FRANCE                     |   | X |   |   |   |   |   |
| GERMANY, WEST              |   | X |   |   |   |   |   |
| HONG KONG                  |   | X |   |   |   |   |   |
| INDIA                      |   | X |   |   |   |   |   |
| JAPAN                      | X |   |   |   |   |   |   |
| NEW ZEALAND                |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PHILIPPINES                |   | X |   |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   |   |
| TAIWAN                     |   | X |   |   |   |   |   |
| THAILAND                   |   | X |   |   |   |   |   |
| UNITED STATES              |   |   | X |   |   |   |   |

PRODUCTS EXPORTED:  
FISHERY FOODS AND FEEDS NES  
LOBSTER, FRESH OR FROZEN  
SALMON, FRESH OR FROZEN  
SHELLFISH AND PRODUCTS NES  
SHELLFISH, FRESH OR FROZEN NES  
SWEATERS & CARDIGANS, W/B, KNITTED, WOOL  
SWEATERS & CARDIGANS, W/G, KNITTED, WOOL  
SWEATERS & CARDIGANS, CHILD/INFANTS, KNT, WOOL  
VEGETABLES, DRIED NES

# TRADING HOUSE

## KESSLER TECH (CANADA) INC.

180 - 25TH AVE. SUITE 202, ST-EUSTACHE, QUE., J7P2V2  
 MAIN CONTACT: MR. JAMES L. KAYES  
 FAX: 514-623-3228 TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 3 REPORTED: FEB/1990  
 TOTAL STAFF: 5-9 TRADE STAFF: 4  
 ANNUAL SALES \$000: \$200-499  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 FRENCH  
 PORTUGUESE  
 SPANISH

## AUXILIARY SERVICES:

CONSOLIDATION  
 CONSULTING  
 FINANCING ARRANGEMENTS, GENERAL  
 PACKAGING  
 SHIPPING-INTERNATIONAL

## AREA OF SPECIALTIES:

FINISHED/SEMI-FINISHED GOODS TRADING  
 PROJECT IMPLEMENTING, PROJECT MANAGING

## METHOD OF OPERATIONS:

AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| ARGENTINA            |   | X |   |   |   |   | X |
| ARUBA                |   | X |   |   |   |   |   |
| AUSTRALIA            |   |   |   |   |   |   | X |
| BOLIVIA              |   | X |   |   |   |   |   |
| BOURNE               |   | X |   |   |   |   |   |
| BRAZIL               |   | X |   |   |   |   | X |
| CHILE                |   | X |   |   |   |   | X |
| COLOMBIA             |   | X |   |   |   |   |   |
| COSTA RICA           |   | X |   |   |   |   |   |
| CUBA                 |   | X |   |   |   |   |   |
| CURACAO              |   | X |   |   |   |   |   |
| ENGLAND              |   | X |   |   |   |   |   |
| GABON                |   | X |   |   |   |   |   |
| GUATEMALA            |   | X |   |   |   |   |   |
| GUINEA               |   | X |   |   |   |   |   |
| INDIA                |   |   |   |   |   |   | X |
| IRAN                 |   | X |   |   |   |   |   |
| IVORY COAST          |   | X |   |   |   |   |   |
| JAMAICA              |   | X |   |   |   |   |   |
| KENYA                | X |   |   |   |   |   |   |
| MAURITANIA           |   | X |   |   |   |   |   |
| MEXICO               |   | X |   |   |   |   | X |
| NETHERLANDS          |   | X |   |   |   |   |   |
| NICARAGUA            |   | X |   |   |   |   |   |
| NIGERIA              |   | X |   |   |   |   |   |
| NORWAY               |   | X |   |   |   |   |   |
| PAKISTAN             | X |   |   |   |   |   |   |
| PANAMA               |   | X |   |   |   |   |   |
| PERU                 |   | X |   |   |   |   | X |
| REPUBLIC OF CAMEROON | X |   |   |   |   |   |   |
| RWANDA               |   | X |   |   |   |   |   |
| SCOTLAND             |   | X |   |   |   |   |   |
| SENEGAL              |   | X |   |   |   |   |   |
| TANZANIA             | X |   |   |   |   |   |   |
| TRINIDAD AND TOBAGO  |   | X |   |   |   |   |   |
| TUNISIA              |   | X |   |   |   |   |   |
| UNITED STATES        | X |   | X |   |   |   | X |
| URUGUAY              |   | X |   |   |   |   |   |
| VENEZUELA            |   | X |   |   |   |   |   |
| ZAIRE                |   | X |   |   |   |   |   |
| ZAMBIA               |   | X |   |   |   |   |   |
| ZIMBABWE             |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

BALL BEARINGS, UNMOUNTED NES  
 BEARINGS AND PARTS FOR MOTOR VEHICLES  
 BEARINGS, MOUNTED AND PARTS  
 COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
 GENERAL PURPOSE INDUSTRIAL MACHY & PARTS NES  
 INDUSTRIAL CHEMICAL SPECIALTIES NES  
 LABORATORY INSTRUMENTS & APPARATUS & PTS NES  
 LOCOMOTIVES  
 MARINE ENGINES AND PARTS NES  
 PAINTS/LACQUERS/VARNISH ETC IN AEROSOL/TUBE  
 PARTS & ACCESS FOR RAILWAY ROLLING STOCK NES  
 POWER BOILER PARTS AND BOILERHOUSE EQUIPMENT  
 RADIO & TV BROADCAST & TRANSMITTING EQUIP NES  
 ROLLER BEARINGS, UNMOUNTED NES  
 SPECIAL PUMP PARTS NES, EXC IN AEROSOL/TUBE  
 SPEED CHANGERS & INCR/REDUCING UNITS & PARTS  
 WELL DRILLING MACHINERY, APPARATUS AND PARTS

TEL: 514-623-3224

## KINETIC INC.

408 DUNDAS EAST, TORONTO, ONT., M5A2A5  
 MAIN CONTACT: MS. FRANCES BROOME  
 FAX: 416-925-0653 TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 5 REPORTED: NOV/1989  
 COUNTERTRADE ON OWN BEHALF: YES  
 TOTAL STAFF: 5-9 TRADE STAFF: 2  
 ANNUAL SALES \$000: \$1,000-4,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 FRENCH

AREA OF SPECIALTIES: OTHER  
 METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                | E | I | B | S | A | R | W |
|--------------------------------|---|---|---|---|---|---|---|
| AUSTRALIA                      |   |   |   |   |   |   | X |
| NEW ZEALAND                    |   |   |   |   |   |   | X |
| UNITED STATES                  |   | X |   |   |   |   | X |
| WORLDWIDE                      |   |   | X | X |   |   |   |
| PRODUCTS EXPORTED:             |   |   |   |   |   |   |   |
| MOTION PICTURE FILM, UNEXPOSED |   |   |   |   |   |   |   |
| VIDEO TAPE                     |   |   |   |   |   |   |   |

## KINWOL TRADING

SEE... TRENTON MACHINE TOOL

## KISCAN PRODUCTS

455 INDUSTRIAL AVE., VANCOUVER, B.C., V6A2X9  
 MAIN CONTACT: MR. PAUL LO  
 FAX: 604-688-3380 TLX/ANSBK: 04-508339  
 YEARS IN INTERNATIONAL TRADE: 5 REPORTED: NOV/1989  
 COUNTERTRADE ON OWN BEHALF: YES  
 TOTAL STAFF: 10-19 TRADE STAFF: 3  
 ANNUAL SALES \$000: \$1-99  
 PARENT COUNTRY: CANADA  
 LANGUAGES: CHINESE  
 ENGLISH

AUXILIARY SERVICES: CONSULTING  
 FREIGHT FORWARDING  
 SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                               | E | I | B | S | A | R | W |
|-------------------------------|---|---|---|---|---|---|---|
| HONG KONG                     |   | X |   |   |   |   |   |
| SINGAPORE                     |   | X |   |   |   |   |   |
| TAIWAN                        |   | X |   |   |   |   |   |
| PRODUCTS EXPORTED:            |   |   |   |   |   |   |   |
| FEEDS OF VEGETABLE ORIGIN NES |   |   |   |   |   |   |   |
| FISH MEAL                     |   |   |   |   |   |   |   |
| PAPER FOR PRINTING            |   |   |   |   |   |   |   |

## KOOT CONSOLIDATED INTERNATIONAL LTD.

312 RIDEAU ST., OTTAWA, ONT., K1N5Y5  
 MAIN CONTACT: MR. MICHAEL W. KOOT  
 FAX: 613-232-0781 TLX/ANSBK: 053-4523/KOOT KCI  
 YEARS IN INTERNATIONAL TRADE: 10 REPORTED: NOV/1989  
 COUNTERTRADE ON OWN BEHALF: YES  
 COUNTERTRADE FOR OTHER COMPANIES: YES  
 TOTAL STAFF: 5-9 TRADE STAFF: 1  
 ANNUAL SALES \$000: \$200-499  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ARABIC  
 ENGLISH  
 FRENCH  
 GERMAN  
 RUSSIAN  
 SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
 CONSULTING  
 FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
 FINANCING ARRANGEMENTS, GENERAL  
 OTHER

AREA OF SPECIALTIES: SHIPPING-INTERNATIONAL  
 BUYING FOR GOVERNMENT OR COMPANIES  
 COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 OTHER

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
 AGENT FOR MFR/PRODUCER/PROCESSOR  
 CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
 EXPORT MANAGEMENT CO./DIV. OF CON. CO.

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ALGERIA   |   | X |   |   |   |   |   |
| AUSTRALIA |   | X |   |   |   |   |   |
| AUSTRIA   |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W   |
|-------------------------------------|---|---|---|---|---|---|-----|
| BARBADOS                            | X |   |   |   |   |   |     |
| BELGIUM                             |   | X | X |   | X |   |     |
| BRAZIL                              |   |   | X |   |   | X |     |
| DENMARK                             |   | X |   |   |   |   |     |
| DOMINICAN REPUBLIC                  | X |   |   |   |   | X |     |
| EL SALVADOR                         |   |   |   |   |   |   | X   |
| ENGLAND                             |   | X |   |   |   |   |     |
| ETHIOPIA                            |   |   | X |   |   | X |     |
| FINLAND                             |   | X |   |   |   |   |     |
| FRANCE                              |   |   |   |   |   |   | X   |
| GERMANY, WEST                       |   | X | X |   |   |   |     |
| GUYANA                              |   | X | X | X |   |   |     |
| HAITI                               |   | X |   |   |   |   |     |
| HONDURAS                            |   |   | X |   |   |   | X   |
| HONG KONG                           |   | X |   |   |   |   |     |
| IRAN                                |   | X |   |   |   |   | X   |
| IRELAND                             |   | X |   |   |   |   |     |
| ITALY                               |   | X | X |   |   |   |     |
| JAMAICA                             |   | X | X |   |   |   |     |
| JAPAN                               |   | X |   |   |   |   | X   |
| LEEWARD AND WINDWARD ISLANDS        | X |   |   |   |   |   | X   |
| LUXEMBOURG                          |   | X |   |   |   |   |     |
| NETHERLANDS                         |   | X |   |   |   |   |     |
| NEW CALEDONIA                       |   | X |   |   |   |   |     |
| NEW ZEALAND                         |   | X |   |   |   |   |     |
| NIGERIA                             |   |   | X |   |   |   | X   |
| NORWAY                              |   | X |   |   |   |   |     |
| REPUBLIC OF CAMEROON                |   | X |   |   |   |   |     |
| SAUDI ARABIA                        |   |   |   |   |   |   | X   |
| SCOTLAND                            |   | X |   |   |   |   |     |
| SIERRA LEONE                        | X |   | X | X |   |   |     |
| SPAIN                               |   | X | X |   |   |   |     |
| SRI LANKA                           |   | X | X |   |   |   | X X |
| SWEDEN                              |   | X |   |   |   |   |     |
| SWITZERLAND                         |   | X |   |   |   |   | X   |
| TAIWAN                              |   |   | X |   |   |   | X   |
| TANZANIA                            | X | X |   |   |   |   | X   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   | X   |
| TURKEY                              |   |   | X |   |   |   | X   |
| UGANDA                              | X |   |   |   |   |   | X   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X | X |   |   |   |   |     |
| UNITED STATES                       | X |   | X |   |   |   | X X |
| VENEZUELA                           |   | X |   |   |   |   |     |
| WALES                               |   | X |   |   |   |   |     |
| YUGOSLAVIA                          |   |   |   |   |   |   | X   |
| ZIMBABWE                            | X |   |   |   |   |   | X X |

## PRODUCTS EXPORTED:

ACRYLIC YARN  
 ALE, LAGER, PORTER AND STOUT  
 BLDG PAPER, CTD OR IMPREGNATED, INCL SHINGLES  
 BLUEBERRIES, FRESH  
 BOOKS AND PAMPHLETS NES  
 CEREALS, UNMILLED NES  
 CRANBERRIES, FRESH  
 DAIRY & MILK PRODS PLANT MACHY, & PTS NES  
 FIRE FIGHTING EQUIPMENT AND PARTS NES  
 INDUSTRIAL CHEMICAL SPECIALTIES NES  
 LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
 LUMBER, PINE NES  
 LUMBER, SPRUCE  
 MAGNETIC TAPE NES  
 MARBLE, SHAPED OR DRESSED  
 MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES  
 MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES  
 MOTOR VEHICLES NES  
 NATURAL STONE BASIC PRODUCTS NES  
 NON-ALCOHOLIC BEVERAGES NES  
 NYLON YARN  
 PAPER FOR PRINTING  
 PARTS & ACCESS FOR RAILWAY ROLLING STOCK NES  
 POLYESTER YARN  
 POLYVINYL CHLORIDE RESINS  
 RICE STARCH OR FLOUR  
 SAFETY AND LIFE SAVING EQUIPMENT NES  
 SANITARY PAPER NES  
 STRUCTURAL AND ARCHITECTURAL METAL PRODS NES  
 SYRUPS NES  
 TABLEWARE NES  
 TIRE TUBES NES  
 WASHING AND CLEANING PREPARATIONS NES

## KROLMAN

SEE... ARTHUR KROLMAN ENTERPRISES INC.

## L & R IMPORT EXPORT INC.

TEL: 416-441-1717

1262 DON MILLS RD. #66, DON MILLS, ONT., M3B2W7

MAIN CONTACT: MRS. CHRISTINA LEE

FAX: 416-441-1888 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 7 REPORTED: MAY/1989

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 2 TRADE STAFF: 3

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: CHINESE

ENGLISH

AUXILIARY SERVICES: CONSULTING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES

COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

PROJECT IMPLEMENTING, PROJECT MANAGING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ARGENTINA                  |   | X |   |   |   |   |   |
| AUSTRALIA                  |   | X |   |   |   |   |   |
| AUSTRIA                    |   |   |   | X |   |   |   |
| BRAZIL                     |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA             |   | X |   |   |   |   |   |
| ENGLAND                    |   | X |   |   |   |   |   |
| FINLAND                    |   | X |   |   |   |   |   |
| GERMANY, WEST              |   |   | X |   |   |   | X |
| HONG KONG                  | X |   | X |   |   | X |   |
| HUNGARY                    |   | X |   |   |   |   |   |
| INDIA                      |   | X |   |   |   |   |   |
| INDONESIA                  |   | X |   |   |   |   |   |
| KOREA, SOUTH               |   | X |   |   |   |   |   |
| MONACO                     |   | X |   |   |   |   |   |
| NORWAY                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA | X |   | X |   |   |   | X |
| POLAND                     |   | X | X |   |   |   |   |
| ROMANIA                    |   |   | X |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   |   |
| SWEDEN                     |   |   | X |   |   |   | X |
| SWITZERLAND                |   |   | X |   |   |   |   |
| TAIWAN                     | X |   |   |   |   |   |   |
| THAILAND                   |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES       |   | X |   |   |   |   |   |
| UNITED STATES              |   | X | X |   |   |   |   |
| VENEZUELA                  | X | X | X |   |   |   | X |
| YUGOSLAVIA                 |   |   | X |   |   |   |   |

## PRODUCTS EXPORTED:

CAULKING, SEALING & SOUND DEADENING COMPOUNDS  
 FOOD PRODUCTS MACHINERY EQUIPMENT & PTS NES  
 INDUSTRIAL CHEMICAL SPECIALTIES NES  
 PLASTICS MATERIALS, NOT SHAPED NES  
 WOOD PULP NES

## L.H. EXPORTS LTD.

TEL: 403-464-7477

#200 80 CHIPPEWA RD. SHERWOOD PARK, ALTA., T8A3Y1

MAIN CONTACT: MR. L.E. LEE AHLSTROM

FAX: TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 7 REPORTED: DEC/1989

COUNTERTRADE ON OWN BEHALF: YES

TOTAL STAFF: 2 TRADE STAFF: 2

ANNUAL SALES \$000: \$500-999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES: CONSULTING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ENGLAND       |   | X |   |   |   |   |   |
| GERMANY, WEST |   | X |   |   |   |   |   |
| IRELAND       |   | X |   |   |   |   |   |
| SCOTLAND      |   | X |   |   |   |   |   |
| SWITZERLAND   |   | X |   |   |   |   |   |
| UNITED STATES | X |   |   |   |   |   | X |
| WALES         |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

LUMBER, CEDAR  
 PREFABRICATED AND READY-CUT BUILDINGS & PARTS

# TRADING HOUSE

## L.O. PEARSON LTD.

108-1161 MELVILLE ST., VANCOUVER, B.C., V6E2X7

MAIN CONTACT: MR. L.O. PEARSON

FAX: TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 34 REPORTED: MAY/1989

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 3 TRADE STAFF: 2

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES: CUSTOM CLEARING

DOCUMENTATION

FINANCING ARRANGEMENTS, GENERAL

SHIPPING-INTERNATIONAL

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

UNITED STATES

PRODUCTS EXPORTED:

POLE LINE HARDWARE

## LA GANTOISE INC.

RIVER RD., LEFAIVRE, ONT., K0B1J0

MAIN CONTACT: MME MARIE GOUBAU

FAX: 613-679-4061 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 7 REPORTED: AUG/1989

TOTAL STAFF: 4 TRADE STAFF: 1

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: DUTCH

ENGLISH

FRENCH

AUXILIARY SERVICES: CONSULTING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

AUSTRALIA

CZECHOSLOVAKIA

JAPAN

KOREA, SOUTH

NEW ZEALAND

TAIWAN

UNITED STATES

PRODUCTS EXPORTED:

CRUDE ANIMAL & FISHERY PRODUCTS, INEDIBLE NES

## LA SOCIETE NATIONALE DE VEHICULES IND.

800 BOUL. RENE LEVESQUE O., SUITE 1500, MONTREAL QUE., H3B1Y5

MAIN CONTACT: M. LUC P. SAMSON

FAX: 514-397-9691 TLX/ANSBK: 055-60188

YEARS IN INTERNATIONAL TRADE: 6 REPORTED: SEP/1989

COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES

QUEBEC ASSOCIATION OF EXPORT TRADING HOUSES MEMBER: YES

TOTAL STAFF: 10-19 TRADE STAFF: 3

ANNUAL SALES \$000: \$5,000-9,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

AUXILIARY SERVICES: DOCUMENTATION

FINANCING ARRANGEMENTS, GENERAL

SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

ALGERIA

COLOMBIA

IRAQ

IVORY COAST

JAMAICA

MOROCCO

PAKISTAN

PERU

TUNISIA

VENEZUELA

PRODUCTS EXPORTED:

FIRE FIGHTING EQUIPMENT AND PARTS NES

MOTOR VEHICLES NES

OFF-HIGHWAY TRUCKS

## LABONTHU IMPORT EXPORT INC.

339 DESLAURIERS ST., LAURENT QUEBEC, H4N1W2

MAIN CONTACT: MR. LA BON THU

FAX: TLX/ANSBK: 05-826528

YEARS IN INTERNATIONAL TRADE: 5 REPORTED: MAY/1987

TEL: 604-683-0821

TEL: 613-679-4133

TEL: 514-397-9687

TEL: 514-331-7333

TOTAL STAFF: 5-9 TRADE STAFF:

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

PROJECT IMPLEMENTING, PROJECT MANAGING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

HONG KONG

JAPAN

PEOPLE'S REPUBLIC OF CHINA

TAIWAN

PRODUCTS EXPORTED:

ALUMINUM PIGS/INGOTS ETC & EXTRUDED WIRE BARS

FLUORIDES AND OTHER FLUORINE SALTS

## LACHANCE BROTHERS LIMITED

ELIE, MAN., ROHOHO

P.O. BOX 181, ELIE, MAN., ROHOHO

MAIN CONTACT: MR. CLAUDE LACHANCE

FAX: TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 6 REPORTED: MAY/1989

TOTAL STAFF: 3 TRADE STAFF:

ANNUAL SALES \$000: \$500-999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

AUXILIARY SERVICES: CONSULTING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

COLOMBIA

INDONESIA

JAPAN

KOREA, SOUTH

MALAYSIA

MEXICO

PEOPLE'S REPUBLIC OF CHINA

PHILIPPINES

SINGAPORE

TAIWAN

THAILAND

VENEZUELA

VIETNAM

PRODUCTS EXPORTED:

SWINE

## LADIMEX INC.

36 BURTON AVE., WESTMOUNT, QUE., H3Z1J7

MAIN CONTACT: MME LOUISE-AIMEE DUFOUR

FAX: 514-486-7967 TLX/ANSBK: 05-25134

YEARS IN INTERNATIONAL TRADE: 5 REPORTED: JUN/1989

QUEBEC ASSOCIATION OF EXPORT TRADING HOUSES MEMBER: YES

TOTAL STAFF: 3 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$50,000+

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

SPANISH

AUXILIARY SERVICES:

CONSOLIDATION

CONSULTING

CUSTOM CLEARING

DOCUMENTATION

FINANCING ARRANGEMENTS, GENERAL

FREIGHT FORWARDING

PACKAGING

SHIPPING-INTERNATIONAL

WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES

COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

EXPORT MANAGEMENT CO./DIV. OF CDN. CO.

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

ANGOLA

ARUBA

BAHAMAS

BARBADOS

BERMUDA

BONAIRE

CAYMAN ISLANDS

CUBA

CURACAO

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| DOMINICAN REPUBLIC           |   |   |   |   |   |   |   |
| ENGLAND                      |   | X |   |   |   |   |   |
| FRANCE                       | X |   |   |   |   | X | X |
| FRENCH GUIANA                |   | X |   |   |   |   |   |
| GABON                        |   | X |   |   |   |   |   |
| GUINEA                       |   | X |   |   |   |   |   |
| HAITI                        | X |   | X |   |   |   | X |
| ITALY                        |   | X |   |   |   |   |   |
| JAMAICA                      | X |   |   |   |   |   |   |
| JAPAN                        |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| MEXICO                       |   | X |   |   |   |   |   |
| PERU                         |   | X |   |   |   |   |   |
| PORTUGAL                     |   | X |   |   |   |   |   |
| PUERTO RICO                  |   | X |   |   |   |   |   |
| SENEGAL                      |   | X |   |   |   |   |   |
| SPAIN                        |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO          | X |   |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS     |   | X |   |   |   |   |   |
| VENEZUELA                    |   | X |   |   |   |   |   |

VIRGIN ISLANDS X

## PRODUCTS EXPORTED:

BROAD WOVEN FABRICS, COTTON, BLEACHED NES  
DIAGNOSTIC AIDS, MEDICINAL, NES  
DRILLS, TWILLS & WARP SATEENS, COT, BLEACHED  
FABRICS COATED WITH STARCH/STEARATES/OLEATES  
FISH, PICKLED NES  
FISH, SALTED AND/OR DRIED  
LEAD FABRICATED MATERIALS NES  
MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES  
MILK, CREAM, & BY-PRODUCTS, CONDENSED OR EVAP  
MILK, CREAM, AND BY-PRODUCTS, POWDERED  
POLYETHYLENE RESINS  
POLYPROPYLENE RESINS  
PORK, FRESH OR FROZEN NES  
WASTE PAPER  
WRAPPING PAPER, SULPHITE AND/OR SULPHATE  
ZINC FABRICATED MATERIALS NES

## LAMBTON COLLEGE

TEL: 519-542-7751

265 NORTH FRONT ST., RIVERSIDE CAMPUS, SARNIA, ONT., N7T7X1  
MAIN CONTACT: MR. MARK BRAET  
FAX: 519-332-6583 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: AUG/1989  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 10-19 TRADE STAFF: 1  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
PORTUGUESE  
SPANISH

AREA OF SPECIALTIES: OTHER

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| BRAZIL        |   | X |   |   |   |   |   |
| COLOMBIA      |   | X |   |   |   |   |   |
| GERMANY, WEST | X |   |   |   |   |   |   |
| INDONESIA     |   | X |   |   |   |   |   |
| KUWAIT        |   | X |   |   |   |   |   |
| MEXICO        | X | X |   |   |   |   |   |
| OMAN          |   | X |   |   |   |   |   |
| PERU          | X |   |   |   |   |   |   |
| PORTUGAL      |   | X |   |   |   |   |   |
| QATAR         |   | X |   |   |   |   |   |

|                      |   |   |  |  |  |  |  |
|----------------------|---|---|--|--|--|--|--|
| SAUDI ARABIA         |   | X |  |  |  |  |  |
| SINGAPORE            |   | X |  |  |  |  |  |
| UNITED ARAB EMIRATES |   | X |  |  |  |  |  |
| UNITED STATES        | X |   |  |  |  |  |  |

## PRODUCTS EXPORTED:

TECHNICAL MODELS FOR DEMO/INSTRUCTION & PTS

## LAMTEC BOOKS

TEL: 613-376-3766

SYDENHAM, ONT., K0H2T0  
P.O. BOX 410, SYDENHAM, ONT., K0H2T0  
MAIN CONTACT: MR. R.J. LOBB  
FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 6 REPORTED: JUL/1989  
TOTAL STAFF: 1 TRADE STAFF: 1  
ANNUAL SALES \$000:  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ENGLAND       | X |   | X |   |   |   |   |
| JAPAN         | X |   |   |   |   |   |   |
| UNITED STATES | X |   | X |   |   |   |   |
| WORLDWIDE     |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

BOOKS AND PAMPHLETS NES  
MAGAZINES AND PERIODICALS NES

## LARTERIE LTEE

TEL: 514-871-0298

1434 STE-CATHERINE O. SUITE 105, MONTREAL QUE., H3G1R4  
MAIN CONTACT: M. JACQUES BEAUREGARD  
FAX: 514-397-1734 TLX/ANSBK: 055-61689  
YEARS IN INTERNATIONAL TRADE: 8 REPORTED: SEP/1988  
TOTAL STAFF: 5-9 TRADE STAFF: 1  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| FRANCE       |   | X | X |   |   |   |   |
| HONG KONG    |   | X | X |   |   |   |   |
| INDIA        |   | X | X |   |   |   |   |
| INDONESIA    |   | X | X |   |   |   |   |
| ITALY        |   | X | X |   |   |   |   |
| KOREA, SOUTH |   | X | X |   |   |   |   |
| PHILIPPINES  |   | X | X |   |   |   |   |
| SPAIN        |   | X | X |   |   |   |   |
| TAIWAN       |   | X | X |   |   |   |   |
| THAILAND     |   | X | X |   |   |   |   |

## UNITED STATES

## PRODUCTS EXPORTED:

COSTUME JEWELLERY NES  
JEWELLERY OF PRECIOUS METALS OR O/W VALUABLE

## LASER FIBER OPTICS CANADA LTD.

TEL: 613-723-7497

40 - 30 CONCOURSE GATE, NEPEAN, ONTARIO, K2E7V7  
MAIN CONTACT: MR. DARSHAN KANT  
FAX: 613-723-7794 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 10 REPORTED: NOV/1989  
TOTAL STAFF: 3 TRADE STAFF:  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
HINDI

## AUXILIARY SERVICES:

CONSOLIDATION  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
PACKAGING

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| AUSTRALIA   |   | X |   |   |   |   |   |
| HONG KONG   |   | X |   |   |   |   |   |
| INDIA       |   | X |   |   |   |   |   |
| NEW ZEALAND |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
ELEC & ELECTRONIC PROP MEAS & TESTING INST  
ELECTRONIC COMPUTERS AND PARTS  
FABRICATED MATERIALS NES  
TELEPHONE APPARATUS, EQUIPMENT & SPECIFIC PTS

## LATIN AMERICAN TRADING COMPANY

TEL: 416-756-4690

84 COURVILLE COACHWAY, NORTH YORK, ONT., M2J3V5  
P.O. BOX 798 STN. "A", SCARBOROUGH, ONT., M1K5C8  
MAIN CONTACT: DR. JOSE ESCOBAR  
FAX: 416-756-3416 TLX/ANSBK: 06-217622  
YEARS IN INTERNATIONAL TRADE: 3 REPORTED: OCT/1989  
TOTAL STAFF: TRADE STAFF: 4  
ANNUAL SALES \$000:  
PARENT COUNTRY: COSTA RICA  
LANGUAGES: ENGLISH  
FRENCH  
GERMAN  
SPANISH

## AUXILIARY SERVICES:

CONSULTING  
FINANCING ARRANGEMENTS, GENERAL  
COMMODITIES/PRIMARY PRODUCTS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING

## AREA OF SPECIALTIES:

METHOD OF OPERATIONS: INDEPENDENT TRADER

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| BOLIVIA       |   | X |   |   |   |   |   |
| COLOMBIA      |   | X |   |   |   |   |   |
| COSTA RICA    | X |   |   |   | X |   |   |
| EL SALVADOR   | X |   |   |   |   |   |   |
| GERMANY, WEST |   | X |   |   |   |   |   |
| GUATEMALA     | X |   |   |   |   |   |   |
| HONDURAS      | X |   |   |   |   |   |   |
| MEXICO        | X |   |   |   |   |   | X |
| SPAIN         |   |   |   |   |   |   |   |
| UNITED STATES |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

BANDAGE/SURGICAL GAUZE/ABSORBENT COT/DRESSING  
CATHETERS, BOUGIES, DRAINS AND SONDES  
HOUSEHOLD CHEMICAL SPECIALTIES NES  
LABORATORY GLASSWARE & CERAMIC WARE & PTS NES  
LABORATORY INSTRUMENTS & APPARATUS & PTS NES  
OVERALLS  
PAPER FOR PRINTING  
PHYSIOLOGICAL EQUIP TO MONITOR/RECORD & PTS

LAURENTIDE SNOW REMOVAL LTD. TEL: 514-682-1716

3003 BLVD LECORBUSIER, CHOMEDEY-LAVAL QUE., H7L3M3

MAIN CONTACT: MR. LEN MEITIN

FAX: 514-686-0309 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 10 REPORTED: JUL/1989

COUNTERTRADE ON OWN BEHALF: YES

TOTAL STAFF: 5-9 TRADE STAFF:

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES:

CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: EXPORT MANAGEMENT CO./DIV. OF CDN. CO.

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

UNITED STATES

PRODUCTS EXPORTED:

SWEEEPERS FOR RD & ST/SNOW REMOVAL EQUIP & PTS

VACUUM PUMPS, FANS, BLOWERS AND PARTS

LE GROUPE MULTIMEDIA DU CANADA INC. TEL: 514-273-4251

5225 RUE BERRI, MONTREAL QUE., H2J2S4

MAIN CONTACT: M. JACQUES BOUCHARD

FAX: TLX/ANSBK: 055-62281

YEARS IN INTERNATIONAL TRADE: 5 REPORTED: JUN/1989

TOTAL STAFF: 10-19 TRADE STAFF: 3

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: EXPORT MANAGEMENT CO./DIV. OF CDN. CO.

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

ALGERIA

ARAB REPUBLIC OF EGYPT

ARUBA

AUSTRALIA

AUSTRIA

BAHAMAS

BAHRAIN

BARBADOS

BELGIUM

BERMUDA

BONAIRE

BULGARIA

CAYMAN ISLANDS

CUBA

CURACAO

CZECHOSLOVAKIA

DENMARK

DJIBOUTI

DOMINICAN REPUBLIC

ENGLAND

FINLAND

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| FRANCE        | X |   |   |   |   |   |   |
| FRENCH GUIANA |   | X |   |   |   |   |   |
| GABON         |   | X |   |   |   |   |   |
| HAITI         |   | X |   |   |   |   |   |
| HUNGARY       |   |   | X |   |   |   |   |

IRAQ

ITALY

IVORY COAST

JAMAICA

JORDAN

KUWAIT

LEBANON

LEEWARD AND WINDWARD ISLANDS

LIBYA

LUXEMBOURG

MADAGASCAR

MAURITANIA

MAURITIUS

MEXICO

MONACO

MOROCCO

NEW CALEDONIA

NORWAY

OMAN

PEOPLE'S REPUBLIC OF CHINA

POLAND

PUERTO RICO

QATAR

SAUDI ARABIA

SENEGAL

SEYCHELLES

SOLOMON ISLANDS

ST. PIERRE ET MIQUELON

SWEDEN

SWITZERLAND

TAHITI

TRINIDAD AND TOBAGO

TUNISIA

TURKS AND CAICOS ISLANDS

UNITED ARAB EMIRATES

UNITED STATES

VIRGIN ISLANDS

ZAIRE

PRODUCTS EXPORTED:

MOTION PICTURE FILM SOLD TO CONSIGNEE, EXPOSED

VIDEO TAPE

LE-HAN CANADA INC. TEL: 416-979-3501

\*\*\*\*\* UPDATE PENDING

123 EDWARD ST. SUITE 815, TORONTO, ONT., M5G1E2

MAIN CONTACT: MR. LEO WEIL

FAX: 416-979-8755 TLX/ANSBK: 06-986766

YEARS IN INTERNATIONAL TRADE: 10 REPORTED: MAR/1989

TOTAL STAFF: 3 TRADE STAFF: 2

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

GERMAN

AUXILIARY SERVICES:

DOCUMENTATION  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

AFGHANISTAN

ALBANIA

ALGERIA

ANDORRA

ANGOLA

ANTARCTICA

ARAB REPUBLIC OF EGYPT

ARGENTINA

ARUBA

AUSTRALIA

AUSTRIA

AZORES

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| BAHAMAS                  |   | X |   |   |   |   |   |
| BAHRAIN                  |   | X |   |   |   |   |   |
| BANGLADESH               |   | X |   |   |   |   |   |
| BARBADOS                 |   | X |   |   |   |   |   |
| BELGIUM                  |   | X |   |   |   |   |   |
| BELIZE                   |   | X |   |   |   |   |   |
| BENIN                    |   | X |   |   |   |   |   |
| BERMUDA                  |   | X |   |   |   |   |   |
| BHUTAN                   |   | X |   |   |   |   |   |
| BOLIVIA                  |   | X |   |   |   |   |   |
| BONAIRE                  |   | X |   |   |   |   |   |
| BOTSWANA                 |   | X |   |   |   |   |   |
| BRAZIL                   |   | X |   |   |   |   |   |
| BRUNEI                   |   | X |   |   |   |   |   |
| BULGARIA                 |   | X |   |   |   |   |   |
| BURKINA FASO             |   | X |   |   |   |   |   |
| BURMA                    |   | X |   |   |   |   |   |
| BURUNDI                  |   | X |   |   |   |   |   |
| CANARY ISLANDS           |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS       |   | X |   |   |   |   |   |
| CAYMAN ISLANDS           |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |
| CHAD                     |   | X |   |   |   |   |   |
| CHILE                    |   | X |   |   |   |   |   |
| COLOMBIA                 |   | X |   |   |   |   |   |
| CONGO                    |   | X |   |   |   |   |   |
| COOK ISLANDS             |   | X |   |   |   |   |   |
| COSTA RICA               | X | X |   |   |   |   |   |
| CUBA                     |   | X |   |   |   |   |   |
| CURACAO                  |   | X |   |   |   |   |   |
| CYPRUS                   |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA           |   | X |   |   |   |   |   |
| DENMARK                  | X | X |   |   |   |   |   |
| DJIBOUTI                 |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC       |   | X |   |   |   |   |   |
| ECUADOR                  |   | X |   |   |   |   |   |
| EL SALVADOR              |   | X |   |   |   |   |   |
| ENGLAND                  | X | X |   |   |   |   |   |
| ETHIOPIA                 |   | X |   |   |   |   |   |
| FALKLAND ISLANDS         |   | X |   |   |   |   |   |
| FIJI                     |   | X |   |   |   |   |   |
| FINLAND                  |   | X |   |   |   |   |   |
| FRANCE                   | X | X |   |   |   |   |   |
| FRENCH GUIANA            |   | X |   |   |   |   |   |
| GABON                    |   | X |   |   |   |   |   |
| GAMBIA                   |   | X |   |   |   |   |   |
| GERMANY, EAST            |   | X |   |   |   |   |   |
| GERMANY, WEST            | X | X | X |   |   |   |   |
| GHANA                    |   | X |   |   |   |   |   |
| GIBRALTAR                |   | X |   |   |   |   |   |
| GREECE                   |   | X |   |   |   |   |   |
| GREENLAND                |   | X |   |   |   |   |   |
| GUAM                     |   | X |   |   |   |   |   |
| GUATEMALA                | X | X |   |   |   |   |   |
| GUINEA                   |   | X |   |   |   |   |   |
| GUINEA-BISSAU            |   | X |   |   |   |   |   |
| GUYANA                   |   | X |   |   |   |   |   |
| HAITI                    |   | X |   |   |   |   |   |
| HONDURAS                 |   | X |   |   |   |   |   |
| HONG KONG                | X | X |   |   |   |   |   |
| HUNGARY                  |   | X |   |   |   |   |   |
| ICELAND                  |   | X |   |   |   |   |   |
| INDIA                    |   | X |   |   |   |   |   |
| INDONESIA                | X | X |   |   |   |   |   |
| IRAN                     |   | X |   |   |   |   |   |
| IRAQ                     |   | X |   |   |   |   |   |
| IRELAND                  |   | X |   |   |   |   |   |
| ISRAEL                   | X | X |   |   |   |   |   |
| ITALY                    | X | X |   |   |   |   |   |
| IVORY COAST              |   | X |   |   |   |   |   |
| JAMAICA                  | X | X |   |   |   |   |   |
| JAPAN                    |   | X |   |   |   |   |   |
| JORDAN                   |   | X |   |   |   |   |   |
| KAMPUCHEA                |   | X |   |   |   |   |   |
| KENYA                    |   | X |   |   |   |   |   |
| KOREA, SOUTH             | X | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| KUWAIT                       |   | X |   |   |   |   |   |
| LAOS                         |   | X |   |   |   |   |   |
| LEBANON                      |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| LESOTHO                      |   | X |   |   |   |   |   |
| LIBERIA                      |   | X |   |   |   |   |   |
| LIBYA                        |   | X |   |   |   |   |   |
| LICHTENSTEIN                 |   | X |   |   |   |   |   |
| LUXEMBOURG                   |   | X |   |   |   |   |   |
| MACAU                        |   | X |   |   |   |   |   |
| MADAGASCAR                   |   | X |   |   |   |   |   |
| MALAWI                       |   | X |   |   |   |   |   |
| MALAYSIA                     | X | X |   |   |   |   |   |
| MALI                         |   | X |   |   |   |   |   |
| MALTA                        |   | X |   |   |   |   |   |
| MAURITANIA                   |   | X |   |   |   |   |   |
| MAURITIUS                    |   | X |   |   |   |   |   |
| MEXICO                       |   | X |   |   |   |   |   |
| MHACO                        | X | X |   |   |   |   |   |
| MONGOLIA                     |   | X |   |   |   |   |   |
| MOROCCO                      |   | X |   |   |   |   |   |
| MOZAMBIQUE                   |   | X |   |   |   |   |   |
| NEPAL                        |   | X |   |   |   |   |   |
| NETHERLANDS                  | X | X |   |   |   |   |   |
| NEW CALEDONIA                |   | X |   |   |   |   |   |
| NEW ZEALAND                  | X | X |   |   |   |   |   |
| NICARAGUA                    |   | X |   |   |   |   |   |
| NIGER                        |   | X |   |   |   |   |   |
| NIGERIA                      |   | X |   |   |   |   |   |
| NORWAY                       | X | X |   |   |   |   |   |
| OMAN                         |   | X |   |   |   |   |   |
| PAKISTAN                     |   | X |   |   |   |   |   |
| PANAMA                       |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA             |   | X |   |   |   |   |   |
| PARAGUAY                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   |   | X |   |   |   |   |   |
| PERU                         |   | X |   |   |   |   |   |
| PHILIPPINES                  | X | X |   |   |   |   |   |
| POLAND                       |   | X |   |   |   |   |   |
| PORTUGAL                     | X | X |   |   |   |   |   |
| PUERTO RICO                  |   | X |   |   |   |   |   |
| QATAR                        |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON         |   | X |   |   |   |   |   |
| REUNION                      |   | X |   |   |   |   |   |
| ROMANIA                      |   | X |   |   |   |   |   |
| RWANDA                       |   | X |   |   |   |   |   |
| SAMOA ISLANDS                |   | X |   |   |   |   |   |
| SAUDI ARABIA                 | X | X |   |   |   |   |   |
| SCOTLAND                     |   | X |   |   |   |   |   |
| SENEGAL                      |   | X |   |   |   |   |   |
| SEYCHELLES                   |   | X |   |   |   |   |   |
| SIERRA LEONE                 |   | X |   |   |   |   |   |
| SINGAPORE                    | X | X |   |   |   |   |   |
| SOLOMON ISLANDS              |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC             |   | X |   |   |   |   |   |
| SOUTH AFRICA                 | X | X |   |   |   |   |   |
| SPAIN                        | X | X |   |   |   |   |   |
| SRI LANKA                    |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON       |   | X |   |   |   |   |   |
| SUDAN                        |   | X |   |   |   |   |   |
| SURINAM                      |   | X |   |   |   |   |   |
| SWAZILAND                    |   | X |   |   |   |   |   |
| SWEDEN                       |   | X |   |   |   |   |   |
| SWITZERLAND                  | X | X | X |   |   |   |   |
| SYRIA                        |   | X |   |   |   |   |   |
| TAHITI                       |   | X |   |   |   |   |   |
| TAIWAN                       |   | X |   |   |   |   |   |
| TANZANIA                     |   | X |   |   |   |   |   |
| TASMANIA                     |   | X |   |   |   |   |   |
| THAILAND                     |   | X |   |   |   |   |   |
| TOGO                         |   | X |   |   |   |   |   |
| TONGA                        |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO          |   | X |   |   |   |   |   |
| TUNISIA                      |   | X |   |   |   |   |   |
| TURKEY                       |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UGANDA                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       | X | X | X |   |   |   |   |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |
| WESTERN SAHARA                      |   | X |   |   |   |   |   |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |
| ZAIRE                               |   | X |   |   |   |   |   |
| ZAMBIA                              |   | X |   |   |   |   |   |

ZIMBABWE X  
PRODUCTS EXPORTED:  
DENTAL INSTRUMENTS, EQUIPMENT, ACCESS & PTS  
DENTAL SUPPLIES NES  
HEARING AIDS AND PARTS  
MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES  
STERILIZERS, AUTOCLAVES & PTS, EXC IND

LEBLANC & KHOREIBI INTERNATIONAL INC. TEL: 416-844-1242

514 CHARTWELL RD., OAKVILLE, ONT. L6J5C5  
P.O. BOX 880, OAKVILLE, ONT. L6J5C5  
MAIN CONTACT: MR. R.D. BROTHERS  
FAX: TLX/ANSBK: 06-982226  
YEARS IN INTERNATIONAL TRADE: 3 REPORTED: SEP/1987  
TOTAL STAFF: 100-249 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$25,000-49,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AREA OF SPECIALTIES: PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN            |   | X |   |   |   |   |   |
| ALGERIA                |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT | X | X |   |   |   | X |   |
| BAHAMAS                | X | X |   |   |   |   |   |
| BAHRAIN                |   | X |   |   |   | X |   |
| BANGLADESH             |   | X |   |   |   |   |   |
| BARBADOS               | X | X |   |   |   |   |   |
| BARBADOS               | X | X |   |   |   |   |   |
| BOTSWANA               | X |   |   |   |   |   |   |
| BURKINA FASO           |   | X |   |   |   |   |   |
| CYPRUS                 |   | X |   |   |   |   |   |
| ETHIOPIA               |   | X |   |   |   |   |   |
| INDIA                  |   |   |   |   |   | X |   |
| IRAN                   | X | X |   |   |   | X |   |
| IRAQ                   |   | X |   |   |   | X |   |
| JORDAN                 |   | X |   |   |   | X |   |
| KENYA                  |   | X |   |   |   |   |   |
| KUWAIT                 |   | X |   |   |   | X |   |
| LIBYA                  |   | X |   |   |   |   |   |
| MALI                   |   | X |   |   |   |   |   |
| MOROCCO                |   | X |   |   |   |   |   |
| NIGERIA                |   | X |   |   |   |   |   |
| OMAN                   |   | X |   |   |   | X |   |
| PAKISTAN               |   | X |   |   |   | X |   |
| QATAR                  |   | X |   |   |   | X |   |
| SAUDI ARABIA           |   | X |   |   |   | X |   |
| SENEGAL                |   | X |   |   |   |   |   |
| SIERRA LEONE           |   | X |   |   |   |   |   |
| SYRIA                  |   | X |   |   |   | X |   |
| TANZANIA               |   | X |   |   |   |   |   |
| TUNISIA                | X | X |   |   |   |   |   |
| TURKEY                 |   | X |   |   |   |   |   |
| UGANDA                 |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES   |   | X |   |   |   | X |   |
| YEMEN, SOUTH           |   | X |   |   |   |   |   |

ZIMBABWE X  
PRODUCTS EXPORTED:  
COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
PREFABRICATED STRUCTURES AND PARTS NES  
RADIO & TV BROADCAST & TRANSMITTING EQUIP NES

LECLAIR EQUIPMENT LTD.  
SEE... H.L. LECLAIR INC.

LEMIRE LUMBER COMPANY INC. TEL: 819-562-7466

21 N. VINY STREET, SHERBROOKE, QUEBEC, J1J3M3  
MAIN CONTACT: M. ANDRE G. LEMIRE  
FAX: 819-564-2672 TLX/ANSBK: 063-670947/MBXCA  
YEARS IN INTERNATIONAL TRADE: 24 REPORTED: JUL/1989  
QUEBEC ASSOCIATION OF EXPORT TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
JAPANESE

AUXILIARY SERVICES: CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| BELGIUM      |   | X |   |   |   |   |   |
| ENGLAND      |   | X |   |   |   |   |   |
| FRANCE       |   |   |   |   |   | X |   |
| JAPAN        |   | X |   |   |   |   |   |
| KOREA, SOUTH |   | X |   |   |   | X | X |

PEOPLE'S REPUBLIC OF CHINA X  
TAIWAN X  
UNITED STATES X  
PRODUCTS EXPORTED:  
LOGS, DOMESTIC HARDWOODS NES  
LUMBER, DOMESTIC HARDWOODS NES

LENCO FIBER CORP TEL: 514-731-3257

5785 PARE STREET, MONTREAL, QUE. H4P1S1  
MAIN CONTACT: MR. LEONARD MANDEL CORN  
FAX: TLX/ANSBK: 05-24425  
YEARS IN INTERNATIONAL TRADE: 32 REPORTED: JUL/1988  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 10-19 TRADE STAFF:  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH

AREA OF SPECIALTIES: OTHER  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ANTARCTICA                 |   |   |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT     |   | X |   |   |   |   |   |
| ARGENTINA                  |   |   |   |   |   | X |   |
| AUSTRALIA                  |   | X |   |   |   |   |   |
| AUSTRIA                    | X |   |   |   |   |   |   |
| BELGIUM                    | X |   |   |   |   |   | X |
| BOLIVIA                    |   |   |   |   |   |   | X |
| BRAZIL                     |   |   |   |   |   |   | X |
| CHILE                      |   |   |   |   |   |   | X |
| COLOMBIA                   |   |   |   |   |   |   | X |
| CZECHOSLOVAKIA             |   | X |   |   |   |   |   |
| DENMARK                    | X |   |   |   |   |   |   |
| ECUADOR                    |   |   |   |   |   |   | X |
| ENGLAND                    | X |   |   |   |   |   | X |
| FALKLAND ISLANDS           |   |   |   |   |   |   | X |
| FINLAND                    |   | X |   |   |   |   |   |
| FRANCE                     |   |   |   |   |   |   | X |
| FRENCH GUIANA              |   |   |   |   |   |   | X |
| GERMANY, EAST              |   | X |   |   |   |   |   |
| GERMANY, WEST              | X |   |   |   |   |   | X |
| GUYANA                     |   |   |   |   |   |   | X |
| HUNGARY                    | X |   |   |   |   |   | X |
| INDIA                      | X |   |   |   |   |   |   |
| ISRAEL                     | X |   |   |   |   |   |   |
| ITALY                      | X |   |   |   |   |   | X |
| IVORY COAST                | X |   |   |   |   |   |   |
| JAPAN                      | X |   |   |   |   |   | X |
| KOREA, SOUTH               |   |   | X |   |   |   |   |
| MEXICO                     | X |   |   |   |   |   | X |
| NETHERLANDS                | X |   |   |   |   |   | X |
| NORWAY                     |   | X |   |   |   |   |   |
| PAKISTAN                   |   |   |   | X |   |   |   |
| PARAGUAY                   |   |   |   |   |   |   | X |
| PEOPLE'S REPUBLIC OF CHINA | X |   |   |   |   |   |   |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| PERU                                |   |   |   |   |   |   | X |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| ROMANIA                             |   |   | X |   |   |   |   |
| SOUTH AFRICA                        | X |   |   |   |   |   |   |
| SPAIN                               | X |   |   |   |   |   |   |
| SRI LANKA                           | X |   |   |   |   |   |   |
| SURINAM                             |   |   |   |   |   |   | X |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         |   |   |   |   |   |   | X |
| TAIWAN                              |   |   |   |   |   |   | X |
| THAILAND                            |   | X |   |   |   |   | X |
| TURKEY                              |   |   | X |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED STATES                       | X |   |   |   |   |   |   |
| URUGUAY                             |   |   |   |   |   |   | X |
| VENEZUELA                           |   |   |   |   |   |   | X |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
MAN-MADE FIBRE YARN NES

LEROUX LAPORTE & PARTENAIRES INC. TEL: 514-878-1001

1255 CARRE PHILLIPS, SUITE 777, MONTREAL QUE., H3B3G1  
MAIN CONTACT: M. MICHEL LAPORTE  
FAX: 514-878-3704 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: SEP/1989  
COUNTERTRADE ON OWN BEHALF: YES  
COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
QUEBEC ASSOCIATION OF EXPORT TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 3  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
SPANISH

AUXILIARY SERVICES: CONSULTING  
FINANCING ARRANGEMENTS, GENERAL  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ARGENTINA                    | X |   |   |   |   |   |   |
| ARUBA                        | X |   |   |   |   |   |   |
| BAHAMAS                      | X |   |   |   |   |   |   |
| BARBADOS                     | X |   |   |   |   |   |   |
| BERMUDA                      | X |   |   |   |   |   |   |
| BOLIVIA                      |   |   | X |   |   |   | X |
| BRAZIL                       |   | X |   |   |   |   |   |
| CAYMAN ISLANDS               | X |   |   |   |   |   |   |
| CHILE                        | X |   | X |   |   |   |   |
| COLOMBIA                     |   | X |   |   |   |   |   |
| COSTA RICA                   | X |   |   |   |   |   | X |
| CUBA                         | X |   |   |   |   |   |   |
| CURACAO                      | X |   |   |   |   |   |   |
| DOMINICAN REPUBLIC           | X |   |   |   |   |   |   |
| ECUADOR                      |   | X |   |   |   |   |   |
| EL SALVADOR                  | X |   |   |   |   |   |   |
| FALKLAND ISLANDS             |   | X |   |   |   |   |   |
| FRANCE                       | X | X | X |   |   |   | X |
| FRENCH GUIANA                |   | X |   |   |   |   |   |
| GUATEMALA                    | X |   |   |   |   |   |   |
| GUYANA                       |   | X |   |   |   |   |   |
| HAITI                        | X |   |   |   |   |   | X |
| HONDURAS                     | X |   |   |   |   |   |   |
| ITALY                        | X |   | X |   |   |   | X |
| JAMAICA                      | X |   |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS | X |   |   |   |   |   |   |
| MEXICO                       |   | X |   |   |   |   |   |
| NICARAGUA                    | X |   |   |   |   |   | X |
| PANAMA                       | X |   |   |   |   |   | X |
| PARAGUAY                     |   | X |   |   |   |   |   |
| PERU                         |   | X |   |   |   |   |   |
| PUERTO RICO                  | X | X |   |   |   |   |   |
| SURINAM                      | X | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO          | X | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS     | X |   |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| UNITED STATES  | X |   |   |   |   |   |   |
| URUGUAY        |   | X |   |   |   |   |   |
| VENEZUELA      |   | X |   |   |   |   |   |
| VIRGIN ISLANDS | X |   |   |   |   |   |   |

PRODUCTS EXPORTED:  
AUTO/AIRCRAFT MTCE/SERV/REPAIR EQUIP & PTS NES  
BLDG PAPER, CTD OR IMPREGNATED, INCL SHINGLES  
CAMP, LAWN AND VERANDA FURNITURE  
CONVERTER EQUIPMENT AND PARTS  
ELECTRIC LIGHTING FIX & PORT LAMPS & PTS NES  
LUMBER, PINE NES  
LUMBER, SPRUCE  
MIXED AND BLENDED YARN CONTAINING WOOL  
READY-COOKED MEAT & MEAT PREP, NOT CANNED NES  
SWIMMING & WADING POOLS FOR ABOVE GROUND USE  
SWITCHGEAR AND PROTECTIVE EQUIP NES, & PARTS  
SYRUPS NES  
WOODEN HOUSEHOLD FURNITURE, NOT UPHOLSTERED

LES ALIMENTS CLOUSTON CANADA LIMITEE  
SEE... CLOUSTON FOODS CANADA LTD.

LES ALIMENTS KATOMEK LTEE  
SEE... KATOMEK FOODS LTD.

LES ENTREPRISES BEVERLEY HAMBURG INC.  
SEE... BEVERLEY HAMBURG ENTERPRISES INC.

LES ENTREPRISES D'ALIMENT, CHEYMA INC. TEL: 514-684-7292

20 VALMONT, DOLLARD DES ORMAUX, QUE., H9B2V6  
MAIN CONTACT: M. B. KABBARA  
FAX: TLX/ANSBK: 063670586  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: AUG/1989  
COUNTERTRADE ON OWN BEHALF: YES  
COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSULTING  
DOCUMENTATION  
OTHER  
PACKAGING  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER  
OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   |   |   |   |   |   | X |
| ARAB REPUBLIC OF EGYPT |   |   |   |   |   |   | X |
| BAHRAIN                |   |   |   |   |   |   | X |
| IRAN                   |   |   |   |   |   |   | X |
| IRAQ                   |   |   |   |   |   |   | X |
| JORDAN                 |   |   |   |   |   |   | X |
| KUWAIT                 |   |   |   |   |   |   | X |
| LEBANON                |   | X |   |   |   |   | X |
| LIBYA                  |   |   |   |   |   |   | X |
| MOROCCO                |   |   |   |   |   |   | X |
| OMAN                   |   |   |   |   |   |   | X |
| QATAR                  |   |   |   |   |   |   | X |
| SAUDI ARABIA           |   | X |   |   |   |   | X |
| SUDAN                  |   |   |   |   |   |   | X |
| SYRIA                  |   |   |   |   |   |   | X |
| TUNISIA                |   |   |   |   |   |   | X |
| TURKEY                 |   |   |   |   |   |   | X |
| UNITED ARAB EMIRATES   |   |   |   |   |   |   | X |
| YEMEN                  |   |   |   |   |   |   | X |
| YEMEN, SOUTH           |   |   |   |   |   |   | X |

PRODUCTS EXPORTED:  
APPAREL ACCESSORIES NES  
DETERGENTS, HOUSEHOLD, POWDER OR LIQUID  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
SENSITIZED PHOTOCOPY/BLUE/WHITE PRINT PAPER  
SURFACE ACTIVE AGENTS, COMPOUNDED  
TOILET PAPER, PACKAGED  
VEGETABLE OILS AND FATS NES  
WASHING AND CLEANING PREPARATIONS NES

# TRADING HOUSE

LES ENTREPRISES RADIO-CANADA (CBC)  
SEE... CBC ENTERPRISES

LES FIBRES J.C. INC.  
SEE... J.C. FIBERS INC.

LES FORETS BLANCHET  
SEE... BOIS FRANC ALEX HARDWOOD INC.

LES FOURNITURES TECHNIQUES INTL (ITS)  
SEE... INTERNATIONAL TECHNICAL SUPPLY (ITS) INC

LES FRERES HUBERT, COURTIER EN ALIMENT. TEL: 514-721-1010  
5472 18E AVE. (MONTREAL) ROSEMONT, QUE. H1X2P4  
C.P. 216 SUCC. ROSEMONT, MONTREAL, QUE. H1X3B7  
MAIN CONTACT: M. GEORGES H. HUBERT  
FAX: 514-729-8524 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: NOV/1988  
COUNTERTRADE ON OWN BEHALF: YES  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   | X |   |   |   |   |   |
| ANDORRA                |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARUBA                  |   |   |   |   |   | X | X |
| AUSTRALIA              |   | X |   |   |   | X | X |
| AUSTRIA                |   | X |   |   |   |   |   |
| AZORES                 |   | X |   |   |   |   |   |
| BAHAMAS                |   | X |   |   |   | X | X |
| BAHAGADESH             |   | X |   |   |   |   |   |
| BARBADOS               |   | X |   |   |   | X | X |
| BELGIUM                | X |   |   |   |   | X | X |
| BERMUDA                |   | X |   |   |   | X | X |
| BONAIRE                |   |   |   |   |   | X | X |
| CAPE VERDE ISLANDS     |   | X |   |   |   |   |   |
| CAYMAN ISLANDS         |   |   |   |   |   | X | X |
| CHILE                  |   | X |   |   |   |   |   |
| COLOMBIA               |   | X |   |   |   |   |   |
| COOK ISLANDS           |   | X |   |   |   |   |   |
| COSTA RICA             |   | X |   |   |   |   |   |
| CUBA                   |   | X |   |   |   | X | X |
| CURACAO                |   |   |   |   |   | X | X |
| CYPRUS                 |   | X |   |   |   |   |   |
| DENMARK                | X | X |   |   |   | X | X |
| DOMINICAN REPUBLIC     |   | X |   |   |   | X | X |
| ENGLAND                | X |   |   |   |   | X | X |
| FIJI                   |   | X |   |   |   |   |   |
| FINLAND                |   | X |   |   |   |   |   |
| FRANCE                 | X |   |   |   |   |   |   |
| FRENCH GUIANA          |   | X |   |   |   |   |   |
| GERMANY, EAST          |   | X |   |   |   |   |   |
| GERMANY, WEST          | X | X |   |   |   | X | X |
| GIBRALTAR              |   | X |   |   |   |   |   |
| GREECE                 |   | X |   |   |   |   |   |
| GREENLAND              |   | X |   |   |   |   |   |
| GUAM                   |   | X |   |   |   |   |   |
| GUINEA                 |   | X |   |   |   |   |   |
| GUYANA                 |   | X |   |   |   |   |   |
| HAITI                  |   | X |   |   |   | X | X |
| HONG KONG              |   | X |   |   |   | X | X |
| ICELAND                |   | X |   |   |   | X | X |
| INDIA                  |   | X |   |   |   |   |   |
| IRELAND                |   | X |   |   |   |   |   |
| ISRAEL                 |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ITALY                               |   | X |   |   |   |   |   |
| IVORY COAST                         |   | X |   |   |   |   |   |
| JAMAICA                             |   | X |   |   |   | X | X |
| JAPAN                               | X |   |   |   |   | X | X |
| KENYA                               |   | X |   |   |   |   |   |
| KOREA, SOUTH                        |   | X |   |   |   |   |   |
| KUWAIT                              |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS        |   |   |   |   |   | X | X |
| LIBYA                               |   | X |   |   |   |   |   |
| LIECHTENSTEIN                       |   | X |   |   |   |   |   |
| LUXENBOURG                          |   | X |   |   |   |   |   |
| MADAGASCAR                          |   | X |   |   |   |   |   |
| MALTA                               |   | X |   |   |   |   |   |
| MAURITANIA                          |   | X |   |   |   |   |   |
| MEXICO                              |   | X |   |   |   |   |   |
| MOROCCO                             |   | X |   |   |   |   |   |
| MOROCCO                             |   | X |   |   |   |   |   |
| NETHERLANDS                         |   | X |   |   |   | X | X |
| NEW ZEALAND                         |   | X |   |   |   |   |   |
| NICARAGUA                           |   | X |   |   |   |   |   |
| NORWAY                              |   | X |   |   |   | X | X |
| OMAN                                |   | X |   |   |   |   |   |
| PARAGUAY                            |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| PUERTO RICO                         |   | X |   |   |   | X | X |
| QATAR                               |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON                |   | X |   |   |   |   |   |
| SAMOA ISLANDS                       |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   |   |   |   |   |
| SENEGAL                             |   | X |   |   |   |   |   |
| SEYCHELLES                          |   | X |   |   |   |   |   |
| SINGAPORE                           |   | X |   |   |   |   |   |
| SOLOMON ISLANDS                     |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   | X | X |
| SRI LANKA                           |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON              |   | X |   |   |   |   |   |
| SUDAN                               |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   | X | X |
| SWITZERLAND                         |   | X |   |   |   | X | X |
| TAHITI                              |   | X |   |   |   |   |   |
| TAIWAN                              |   | X |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   | X | X |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   | X | X |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       | X |   |   |   |   | X | X |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   |   |   |   |   | X | X |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |
| ZIMBABWE                            |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

COD, FRESH OR FROZEN  
CRABS, FRESH OR FROZEN  
FISH, SALTED AND/OR DRIED  
FLATFISH, FRESH OR FROZEN  
HADDOCK, HAKE, CUSK & POLLOCK, FR OR FROZEN  
HALIBUT, FRESH OR FROZEN  
LOBSTER, FRESH OR FROZEN  
OYSTERS, FRESH OR FROZEN  
SALMON, FRESH OR FROZEN  
SEA FISH, FRESH OR FROZEN NES  
SHELLFISH, FRESH OR FROZEN NES  
SHRIMPS AND PRAWNS, FRESH OR FROZEN

LES FRUITS DE MER COTE NORD INC.  
75 ROUTE 138, BAIE TRINITE, QUE., G0H1A0  
C.P. 69, BAIE TRINITE, QUE., G0H1A0  
MAIN CONTACT: MME LINDA BEAUDIN  
FAX: 418-939-2324 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: MAY/1989  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 100-249 TRADE STAFF:  
ANNUAL SALES \$000: \$5,000-9,999  
PARENT COUNTRY: CANADA

TEL: 418-939-2510

CONTINUED....

# TRADING HOUSE

LANGUAGES: ENGLISH  
FRENCH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ENGLAND       |   | X |   |   |   |   |   |
| FRANCE        |   | X |   |   |   |   |   |
| GERMANY, WEST |   | X |   |   |   |   |   |
| JAPAN         | X |   |   |   |   |   |   |
| UNITED STATES | X |   |   |   |   |   | X |

PRODUCTS EXPORTED:  
COD, FRESH OR FROZEN  
CRABS, FRESH OR FROZEN  
FLATFISH, FRESH OR FROZEN  
SHELLFISH, FRESH OR FROZEN NES

LES HAUTES MERS INT'L. DIV. OF 158121 CDA  
SEE... LES HAUTES MERS/PLEAMAR INT'L.

LES HAUTES MERS/PLEAMAR INT'L. TEL: 514-385-9460

1625 CHABANEL WEST SUITE 490, MONTREAL QUE., H4N2S7  
MAIN CONTACT: MR. GEOFFREY BOYER  
FAX: TLX/ANSBK: 05-825734  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: JAN/1988  
COUNTERTRADE ON OWN BEHALF: YES  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 4  
ANNUAL SALES \$000:  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
PORTUGUESE  
SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
OTHER  
PACKAGING  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ENGLAND       |   | X |   |   |   |   |   |
| FRANCE        |   | X |   |   |   |   |   |
| GERMANY, WEST |   | X |   |   |   |   |   |
| HONG KONG     |   | X |   |   |   |   |   |
| ITALY         |   | X |   |   |   |   |   |

|              |   |   |  |   |  |  |   |
|--------------|---|---|--|---|--|--|---|
| KOREA, SOUTH |   | X |  |   |  |  |   |
| PORTUGAL     |   | X |  |   |  |  |   |
| SINGAPORE    |   | X |  |   |  |  |   |
| SPAIN        | X |   |  | X |  |  | X |
| SWEDEN       |   | X |  |   |  |  |   |

|        |  |   |  |  |  |  |  |
|--------|--|---|--|--|--|--|--|
| TAIWAN |  | X |  |  |  |  |  |
| WALES  |  | X |  |  |  |  |  |

PRODUCTS EXPORTED:  
COD, FRESH OR FROZEN  
CRABS, FRESH OR FROZEN  
HADDOK, HAKE, CUSK & POLLOCK, FR OR FROZEN  
LOBSTER, FRESH OR FROZEN  
SALMON, FRESH OR FROZEN  
SHELLFISH, FRESH OR FROZEN NES  
SHRIMPS AND PRAWNS, FRESH OR FROZEN

LES HOMARDS GIDNEY LOBSTER LTD. TEL: 514-695-0422

2570 TRANS CANADA HWY., POINTE CLAIRE, QUE., H9R1B1  
MAIN CONTACT: MR. PETER CARDOZO  
FAX: TLX/ANSBK: 055-62171  
YEARS IN INTERNATIONAL TRADE: 4 REPORTED: MAY/1988  
TOTAL STAFF: 20-49 TRADE STAFF: 2  
ANNUAL SALES \$000: \$10,000-24,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSULTING  
PACKAGING  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|         | E | I | B | S | A | R | W |
|---------|---|---|---|---|---|---|---|
| AUSTRIA |   | X |   |   |   |   |   |
| BELGIUM |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| DENMARK       |   | X |   |   |   |   |   |
| ENGLAND       |   | X |   |   |   |   |   |
| FINLAND       |   | X |   |   |   |   |   |
| FRANCE        |   | X |   |   |   |   |   |
| GERMANY, WEST |   | X |   |   |   |   |   |

|              |  |   |   |  |  |  |  |
|--------------|--|---|---|--|--|--|--|
| HONG KONG    |  | X |   |  |  |  |  |
| INDONESIA    |  |   | X |  |  |  |  |
| ITALY        |  | X |   |  |  |  |  |
| JAPAN        |  |   | X |  |  |  |  |
| KOREA, SOUTH |  |   | X |  |  |  |  |

|             |  |   |   |  |  |  |  |
|-------------|--|---|---|--|--|--|--|
| LUXEMBOURG  |  |   | X |  |  |  |  |
| MONACO      |  |   | X |  |  |  |  |
| NETHERLANDS |  | X |   |  |  |  |  |
| NORWAY      |  |   | X |  |  |  |  |
| PORTUGAL    |  |   | X |  |  |  |  |

|               |  |   |   |  |  |  |  |
|---------------|--|---|---|--|--|--|--|
| SCOTLAND      |  |   | X |  |  |  |  |
| SPAIN         |  | X |   |  |  |  |  |
| SWEDEN        |  |   | X |  |  |  |  |
| SWITZERLAND   |  |   | X |  |  |  |  |
| UNITED STATES |  | X |   |  |  |  |  |

PRODUCTS EXPORTED:  
COD, FRESH OR FROZEN  
FISH, SALTED AND/OR DRIED  
FISHERY FOODS AND FEEDS NES  
FLATFISH, FRESH OR FROZEN  
HADDOK, HAKE, CUSK & POLLOCK, FR OR FROZEN  
HERRING, PICKLED  
LOBSTER, FRESH OR FROZEN  
SEA FISH, FRESH OR FROZEN NES  
SHELLFISH AND PRODUCTS NES

LES HOMARDS GIDNEY LOBSTER LTEE  
SEE... LES HOMARDS GIDNEY LOBSTER LTD.

LES PIECES ARBROBEK CANADA LTEE TEL: 514-331-0794

3350 BOUL. LE CORBUSIER, VILLE DE LAVAL, QUE., H7L4S8  
MAIN CONTACT: M. ALAIN PROULX  
FAX: 514-331-9836 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: FEB/1990  
TOTAL STAFF: 20-49 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$10,000-24,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ARGENTINA |   | X |   |   |   |   |   |
| AUSTRALIA |   | X |   |   |   |   |   |
| AUSTRIA   |   | X |   |   |   |   | X |
| BELGIUM   |   |   |   |   |   |   | X |
| BRAZIL    |   | X |   |   |   |   |   |

|             |  |   |   |  |  |  |   |
|-------------|--|---|---|--|--|--|---|
| CHILE       |  | X |   |  |  |  | X |
| COLOMBIA    |  |   | X |  |  |  |   |
| DENMARK     |  | X |   |  |  |  |   |
| ECUADOR     |  |   | X |  |  |  |   |
| EL SALVADOR |  |   | X |  |  |  |   |

|               |  |   |   |   |  |  |   |
|---------------|--|---|---|---|--|--|---|
| FINLAND       |  |   |   | X |  |  |   |
| FRANCE        |  | X |   |   |  |  | X |
| GABON         |  | X |   |   |  |  | X |
| GERMANY, WEST |  | X |   |   |  |  | X |
| GHANA         |  |   | X |   |  |  |   |

|             |  |   |   |  |  |  |   |
|-------------|--|---|---|--|--|--|---|
| GUYANA      |  |   | X |  |  |  |   |
| INDONESIA   |  |   | X |  |  |  |   |
| ITALY       |  | X |   |  |  |  | X |
| IVORY COAST |  | X |   |  |  |  | X |
| KENYA       |  | X |   |  |  |  | X |

|             |  |   |   |  |  |  |  |
|-------------|--|---|---|--|--|--|--|
| LIBERIA     |  |   | X |  |  |  |  |
| MALAYSIA    |  |   | X |  |  |  |  |
| NEW ZEALAND |  |   | X |  |  |  |  |
| NICARAGUA   |  |   | X |  |  |  |  |
| NIGER       |  | X |   |  |  |  |  |

|             |  |   |   |   |  |  |  |
|-------------|--|---|---|---|--|--|--|
| NIGERIA     |  |   | X |   |  |  |  |
| NORWAY      |  |   |   | X |  |  |  |
| PERU        |  |   | X |   |  |  |  |
| PHILIPPINES |  |   | X |   |  |  |  |
| POLAND      |  | X |   |   |  |  |  |

|           |  |  |   |  |  |  |  |
|-----------|--|--|---|--|--|--|--|
| SINGAPORE |  |  | X |  |  |  |  |
|-----------|--|--|---|--|--|--|--|

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| SOUTH AFRICA | X |   |   |   |   |   |   |
| SRI LANKA    |   | X |   |   |   |   |   |
| SWAZILAND    | X |   |   |   |   |   |   |
| SWEDEN       |   |   |   |   |   | X |   |
| SWITZERLAND  | X |   |   |   |   |   | X |

|          |  |   |  |  |  |  |  |
|----------|--|---|--|--|--|--|--|
| TANZANIA |  | X |  |  |  |  |  |
| ZAIRE    |  | X |  |  |  |  |  |
| ZAMBIA   |  | X |  |  |  |  |  |
| ZIMBABWE |  | X |  |  |  |  |  |

PRODUCTS EXPORTED:  
SPECIAL INDUSTRY MACHINERY, EQUIP & PTS NES  
WOODWORKING MACHINERY, EQUIPMENT & PARTS NES

LES PRODUCTIONS PHARMACEUTIQUES BMG INC.  
SEE... BMG PHARMACEUTICAL PRODUCTS INC.

LES PRODUITS D'ERABLE BEAUDRY INC. TEL: 819-569-5161

1500 RUE PACIFIQUE, SHERBROOKE, QUE., J1H2G7  
C.P. 864, SHERBROOKE, QUE., J1H5L1  
MAIN CONTACT: M. JEAN CLAUDE BEAUDRY  
FAX: 819-569-5168 TLX/ANSBK: 05-836-182  
YEARS IN INTERNATIONAL TRADE: 61 REPORTED: DEC/1989  
QUEBEC ASSOCIATION OF EXPORT TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 5-9 TRADE STAFF:  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: UNITED STATES  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: DOCUMENTATION  
PACKAGING  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| AUSTRALIA |   | X |   |   |   |   |   |
| BULGARIA  |   | X |   |   |   |   |   |
| DENMARK   |   | X |   |   |   |   |   |
| ENGLAND   | X |   |   |   |   |   | X |
| FRANCE    | X |   |   |   |   |   | X |

|                            |   |   |  |  |  |   |  |
|----------------------------|---|---|--|--|--|---|--|
| GERMANY, WEST              |   | X |  |  |  |   |  |
| JAPAN                      | X |   |  |  |  | X |  |
| NEW ZEALAND                |   | X |  |  |  |   |  |
| PEOPLE'S REPUBLIC OF CHINA |   | X |  |  |  |   |  |
| SOUTH AFRICA               |   | X |  |  |  |   |  |

|               |   |  |  |  |  |   |   |
|---------------|---|--|--|--|--|---|---|
| SWEDEN        | X |  |  |  |  |   | X |
| UNITED STATES | X |  |  |  |  | X |   |

PRODUCTS EXPORTED:  
REFINED SUGARS NES  
SYRUPS NES

LES PRODUITS DE SPORT I-TECH INC. TEL: 514-335-7767

1069 RUE BEGIN, VILLE ST-LAURENT, QUE., H4R1V8  
MAIN CONTACT: MR. ROBIN BURNS  
FAX: 514-335-3158 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: DEC/1988  
TOTAL STAFF: 10-19 TRADE STAFF:  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|         | E | I | B | S | A | R | W |
|---------|---|---|---|---|---|---|---|
| AUSTRIA | X |   |   |   |   |   |   |
| DENMARK | X |   |   |   |   |   |   |
| ENGLAND | X |   |   |   |   |   |   |
| FINLAND | X |   |   |   |   |   |   |
| FRANCE  | X |   |   |   |   |   |   |

|             |   |   |   |  |  |  |  |
|-------------|---|---|---|--|--|--|--|
| ISRAEL      | X |   |   |  |  |  |  |
| MALAYSIA    |   | X |   |  |  |  |  |
| NETHERLANDS | X |   |   |  |  |  |  |
| SPAIN       | X |   |   |  |  |  |  |
| TAIWAN      |   |   | X |  |  |  |  |

UNITED STATES  
PRODUCTS EXPORTED:  
GLOVES AND PROTECTIVE HEADGEAR, ATHLETIC NES  
SPORTING AND RECREATION EQUIPMENT & PARTS NES

LES SECHOIRS URAKEN INC. TEL: 514-435-1222

69 BOUL. DE LA SEIGNEURIE, BLAINVILLE, QUE., J7C4M9  
MAIN CONTACT: MME YOLANDE GUENETTE  
FAX: 514-437-0929 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 2 REPORTED: JUL/1989

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 5-9 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

SPANISH

AUXILIARY SERVICES: CONSULTING  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| BRAZIL    | X |   |   |   |   |   |   |
| CHILE     | X |   |   |   |   |   |   |
| COLOMBIA  | X |   |   |   |   | X | X |
| HONG KONG | X |   |   |   |   |   |   |
| INDONESIA | X |   |   |   |   |   |   |

|                            |   |  |  |  |  |  |  |
|----------------------------|---|--|--|--|--|--|--|
| IVORY COAST                | X |  |  |  |  |  |  |
| JAPAN                      | X |  |  |  |  |  |  |
| MAURITANIA                 | X |  |  |  |  |  |  |
| PEOPLE'S REPUBLIC OF CHINA | X |  |  |  |  |  |  |
| PERU                       | X |  |  |  |  |  |  |

|                                     |   |  |  |  |  |  |  |
|-------------------------------------|---|--|--|--|--|--|--|
| UNION OF SOVIET SOCIALIST REPUBLICS | X |  |  |  |  |  |  |
| ZAIRE                               | X |  |  |  |  |  |  |

PRODUCTS EXPORTED:  
AIR CONDITIONING UNITS NES  
MATERIALS HANDLING EQUIPMENT AND PARTS NES  
OTHER INDUSTRIAL OVENS & FURNACES AND PARTS  
PREFABRICATED AND READY-CUT BUILDINGS & PARTS  
SAWS & SAWMILL MACHINERY, EQUIPMENT & PTS NES

LES TEXTILES RICOCHET LTEE  
SEE... RICOCHET TEXTILES LTD.

LEUSYCO CANADA LIMITED TEL: 416-477-7070

170 ESNA PARK DR., MARKHAM, ONT., L3R1E3  
MAIN CONTACT: MR. KEN SY  
FAX: 416-477-8788 TLX/ANSBK: 06-986860  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: JUL/1989  
TOTAL STAFF: 10-19 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: CHINESE  
ENGLISH

AUXILIARY SERVICES: CONSULTING  
WAREHOUSING  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| ARGENTINA          |   | X |   |   |   |   |   |
| AUSTRALIA          |   | X |   |   |   |   |   |
| BRAZIL             |   | X |   |   |   |   |   |
| CHILE              |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC |   | X |   |   |   |   |   |

|               |   |  |   |  |  |   |  |
|---------------|---|--|---|--|--|---|--|
| FIJI          |   |  | X |  |  |   |  |
| GERMANY, EAST |   |  | X |  |  |   |  |
| GREENLAND     |   |  | X |  |  |   |  |
| HONG KONG     | X |  | X |  |  | X |  |
| HUNGARY       |   |  | X |  |  |   |  |

|                            |   |   |   |  |  |   |  |
|----------------------------|---|---|---|--|--|---|--|
| JAPAN                      |   | X |   |  |  |   |  |
| KOREA, SOUTH               |   | X |   |  |  |   |  |
| MALAYSIA                   |   | X |   |  |  |   |  |
| MEXICO                     |   |   | X |  |  |   |  |
| PEOPLE'S REPUBLIC OF CHINA | X | X |   |  |  | X |  |

|              |  |   |   |  |  |  |  |
|--------------|--|---|---|--|--|--|--|
| PERU         |  |   | X |  |  |  |  |
| PHILIPPINES  |  | X |   |  |  |  |  |
| POLAND       |  | X |   |  |  |  |  |
| ROMANIA      |  | X |   |  |  |  |  |
| SAUDI ARABIA |  | X |   |  |  |  |  |

|                                     |   |   |   |  |  |   |   |
|-------------------------------------|---|---|---|--|--|---|---|
| TAIWAN                              | X |   | X |  |  | X | X |
| THAILAND                            |   | X | X |  |  | X |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X | X |  |  | X |   |
| UNITED ARAB EMIRATES                |   | X | X |  |  | X |   |
| VIETNAM                             | X |   | X |  |  | X |   |

|            |  |   |  |  |  |  |  |
|------------|--|---|--|--|--|--|--|
| YUGOSLAVIA |  | X |  |  |  |  |  |
|------------|--|---|--|--|--|--|--|

CONTINUED....



# TRADING HOUSE

## PRODUCTS EXPORTED:

ALUMINUM AND ALUMINUM ALLOY SCRAP  
BLOOMS, BILLETS AND SLABS, ALLOY STEEL  
BLOOMS, BILLETS AND SLABS, CARBON STEEL  
COPPER ALLOY SCRAP  
COPPER SCRAP  
LUMBER, OAK  
METAL BEARING ORES, CONCENTRATES & SCRAP NES  
PASSENGER AUTOMOBILES NES & PASS AUTO CHASSIS  
SEA FISH, FRESH OR FROZEN NES  
STEEL SCRAP  
TABLEWARE NES  
WOOD END PRODUCTS NES  
WOOD FABRICATED MATERIALS NES

## LGM HOLDINGS LTD.

TEL: 204-633-9154

965 POWELL AVENUE, WINNIPEG, MAN. R3H0M4

MAIN CONTACT: MR. GERALD S. POSNER

FAX: TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 2 REPORTED: JUN/1989

COUNTERTRADE ON OWN BEHALF: YES

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 1 TRADE STAFF:

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES:

CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION

AREA OF SPECIALTIES: WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W  
X X

UNITED STATES

PRODUCTS EXPORTED:

GREETING CARDS

## LINEXCO INC.

TEL: 514-631-7645

\*\*\*\*\* UPDATE PENDING

728 RENAUD AVE., DORVAL, QUE. H9P1H5

MAIN CONTACT: M. JEAN-PAUL LUSSIER

FAX: 514-636-4034 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: MAR/1989

TOTAL STAFF: 5-9 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

GERMAN

SPANISH

AUXILIARY SERVICES:

CONSULTING  
DOCUMENTATION  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

ARGENTINA

ARUBA

AUSTRALIA

AUSTRIA

BAHAMAS

BAHRAIN

BARBADOS

BELGIUM

BERMUDA

BONAIRE

BRAZIL

CANARY ISLANDS

CAYMAN ISLANDS

COLOMBIA

CUBA

CURACAO

DENMARK

DOMINICAN REPUBLIC

ENGLAND

FINLAND

FRANCE

GERMANY, EAST

GERMANY, WEST

HAITI

HONG KONG

ICELAND

IRAQ

IRELAND

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

ISRAEL

ITALY

JAMAICA

JAPAN

JORDAN

KOREA, SOUTH

LEEWARD AND WINDWARD ISLANDS

LUXEMBOURG

MALAYSIA

MEXICO

MOROCCO

NETHERLANDS

NEW ZEALAND

NORWAY

OMAN

PHILIPPINES

PORTUGAL

PUERTO RICO

QATAR

ROMANIA

SAUDI ARABIA

SINGAPORE

SPAIN

SWEDEN

SWITZERLAND

TAIWAN

THAILAND

TRINIDAD AND TOBAGO

TURKS AND CAICOS ISLANDS

UNION OF SOVIET SOCIALIST REPUBLICS

UNITED ARAB EMIRATES

UNITED STATES

URUGUAY

VENEZUELA

VIRGIN ISLANDS

YEMEN, SOUTH

PRODUCTS EXPORTED:

BISCUITS AND COOKIES, EXCEPT SODA BISCUITS

HONEY

SYRUPS NES

## LINK INTERNATIONAL

TEL: 416-963-9286

TORONTO, ONT. M5C2J8

P.O. BOX 664, ADELAIDE ST. STATION, TORONTO ONT. M5C2J8

MAIN CONTACT: MR. R. ROKERYA

FAX: TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 4 REPORTED: MAY/1989

COUNTERTRADE ON OWN BEHALF: YES

TOTAL STAFF: 2 TRADE STAFF: 2

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES:

FREIGHT FORWARDING

OTHER

AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES

COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

PROJECT IMPLEMENTING, PROJECT MANAGING

METHOD OF OPERATIONS:

AGENT FOR MFR/PRODUCER/PROCESSOR

EXPORT MANAGEMENT CO./DIV. OF CDN. CO.

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

AFGHANISTAN

ARAB REPUBLIC OF EGYPT

BAHAMAS

BAHRAIN

BANGLADESH

BARBADOS

BELGIUM

BERMUDA

BRUNEI

BURUNDI

ENGLAND

FIJI

GUYANA

HAITI

HONG KONG

INDIA

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| IRAQ                       |   | X |   |   |   |   |   |
| ITALY                      |   |   |   | X |   |   |   |
| JAMAICA                    |   | X |   |   |   |   |   |
| JAPAN                      |   | X |   | X |   |   |   |
| JORDAN                     |   | X |   |   |   |   |   |
| KOREA, SOUTH               |   |   |   | X |   |   |   |
| KUWAIT                     |   | X |   |   |   |   |   |
| MALAYSIA                   |   |   |   | X |   |   |   |
| MONGOLIA                   |   | X |   | X |   |   |   |
| OMAN                       |   | X |   |   |   |   |   |
| PAKISTAN                   |   | X |   |   |   | X |   |
| PEOPLE'S REPUBLIC OF CHINA |   |   |   |   |   | X |   |
| PHILIPPINES                |   | X |   |   |   | X |   |
| PUERTO RICO                |   | X |   |   |   |   |   |
| QATAR                      |   | X |   |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |
| SWITZERLAND                |   |   |   |   |   | X |   |
| SYRIA                      |   | X |   |   |   |   |   |
| THAILAND                   |   |   |   |   |   | X |   |
| TRINIDAD AND TOBAGO        |   | X |   |   |   |   |   |
| TURKEY                     |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES       |   | X |   |   |   |   |   |
| UNITED STATES              |   | X |   |   |   |   |   |
| VIRGIN ISLANDS             |   | X |   |   |   |   |   |
| YEMEN, SOUTH               |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
BEANS, CANNED NES  
MILK, CREAM, AND BY-PRODUCTS, POWDERED  
VEGETABLES AND VEGETABLE JUICES, CANNED NES

LLOYD'S INTERNATIONAL  
SEE... LLOYD'S INTERNATIONAL AUTOMOTIVE BROKERS

LLOYD'S INTERNATIONAL AUTOMOTIVE BROKERS TEL: 902-665-4759

139 GRANVILLE ST. E. BRIDGETOWN, N.S., B0S1C0  
P.O. BOX 135, BRIDGETOWN, N.S., B0S1C0  
MAIN CONTACT: MR. V. LLOYD  
FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: NOV/1987  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 5-9 TRADE STAFF:  
ANNUAL SALES \$000: \$10,000-24,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES: CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT     |   | X |   |   |   |   |   |
| AUSTRIA                    |   | X |   |   |   |   |   |
| BELGIUM                    |   | X |   |   |   |   |   |
| DENMARK                    |   | X |   |   |   |   |   |
| ENGLAND                    |   | X |   |   |   | X |   |
| FINLAND                    |   | X |   |   |   |   | X |
| FRANCE                     |   |   | X |   |   |   |   |
| GERMANY, WEST              |   | X |   |   |   |   | X |
| ICELAND                    |   | X |   |   |   |   |   |
| INDIA                      |   |   |   | X |   |   | X |
| ITALY                      |   | X |   |   |   |   | X |
| KUWAIT                     |   | X |   |   |   |   | X |
| NORTHERN IRELAND           |   |   |   |   |   | X | X |
| NORWAY                     |   | X |   |   |   |   | X |
| PEOPLE'S REPUBLIC OF CHINA |   |   |   |   |   | X |   |
| PORTUGAL                   |   | X |   |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |
| SCOTLAND                   |   |   |   |   |   |   | X |
| SPAIN                      |   | X |   |   |   |   |   |
| SWEDEN                     |   | X |   |   |   |   | X |
| UNITED ARAB EMIRATES       |   | X |   |   |   |   |   |
| UNITED STATES              |   |   |   |   |   |   | X |
| WALES                      |   |   |   |   |   |   | X |

PRODUCTS EXPORTED:  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
PASSENGER AUTOMOBILES NES & PASS AUTO CHASSIS

SHIPS AND BOATS NES  
SUB-ASSY/PTS/ATTACH/ACCESS FOR SHIPS/BOAT NES  
WINCHES AND WINDLASSES

LOACH ENGINEERING  
SEE... LOACH SYSTEMS INC.

LOACH SYSTEMS INC. TEL: 416-475-8078

2600 JOHN ST. #126, MARKHAM, ONT., L3R3W3  
MAIN CONTACT: MR. KEITH LOACH  
FAX: 416-475-3102 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: FEB/1990  
TOTAL STAFF: 10-19 TRADE STAFF:  
ANNUAL SALES \$000: \$5,000-9,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES: CONSULTING  
CUSTOM CLEARING  
FINANCING ARRANGEMENTS, GENERAL  
BUYING FOR GOVERNMENT OR COMPANIES  
OTHER  
PROJECT IMPLEMENTING, PROJECT MANAGING  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

AREA OF SPECIALTIES: PROJECT IMPLEMENTING, PROJECT MANAGING  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| AUSTRALIA                  |   |   |   |   |   |   | X |
| ENGLAND                    |   | X |   |   |   |   | X |
| GERMANY, WEST              |   | X |   |   |   |   | X |
| ITALY                      |   |   |   |   |   |   | X |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   | X |
| UNITED STATES              |   | X |   |   |   |   | X |

PRODUCTS EXPORTED:  
BOOKBINDING MACHINERY, EQUIPMENT AND PARTS  
CONVEYORS AND CONVEYING SYSTEMS NES  
TND TRUCKS/TRACTORS/TRAILERS/STACKER & PDS NES  
PACKAGING MACHINERY AND PARTS NES  
WRAPPING AND LABELLING MACHINERY & PARTS NES

LORNE SHIELDS INTERTRADE CORP. TEL: 416-851-2846

391 HANLAN RD., UNIT 6, WOODBRIDGE, ONT., L4L3T1  
MAIN CONTACT: MR. LORNE SHIELDS  
FAX: 416-841-2162 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 10 REPORTED: MAY/1989  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 10-19 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
PUNJABI

AUXILIARY SERVICES: CONSULTING  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN            |   | X |   |   |   |   |   |
| ALBANIA                |   | X |   |   |   |   |   |
| ALGERIA                |   | X |   |   |   |   |   |
| ANDORRA                |   | X |   |   |   |   |   |
| ANGOLA                 |   | X |   |   |   |   |   |
| ANTARCTICA             |   |   |   |   |   |   | X |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              |   | X |   |   |   |   |   |
| ARUBA                  |   | X |   |   |   |   |   |
| AUSTRALIA              |   | X |   |   |   |   | X |
| AUSTRIA                |   |   |   |   |   |   | X |
| AZORES                 |   |   |   |   |   |   | X |
| BAHAMAS                |   |   |   |   |   |   | X |
| BAHRAIN                |   | X |   |   |   |   | X |
| BANGLADESH             |   |   |   |   |   |   | X |
| BARBADOS               |   |   |   |   |   |   | X |
| BELGIUM                |   | X |   |   |   |   |   |
| BELIZE                 |   | X |   |   |   |   |   |
| BENIN                  |   | X |   |   |   |   |   |
| BERMUDA                |   | X |   |   |   |   |   |
| BHUTAN                 |   |   |   |   |   |   | X |
| BOLIVIA                |   |   |   |   |   |   | X |
| BOURNE                 |   |   |   |   |   |   | X |
| BOTSWANA               |   |   |   |   |   |   | X |
| BRAZIL                 |   |   |   |   |   |   | X |

CONTINUED,...

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| BRUNEI                       |   | X |   |   |   |   |   |
| BULGARIA                     |   | X |   |   |   |   |   |
| BURKINA FASO                 |   | X |   |   |   |   |   |
| BURMA                        |   | X |   |   |   |   |   |
| BURUNDI                      |   | X |   |   |   |   |   |
| CANARY ISLANDS               |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS           |   | X |   |   |   |   |   |
| CAYMAN ISLANDS               |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC     |   | X |   |   |   |   |   |
| CHAD                         |   | X |   |   |   |   |   |
| CHILE                        |   | X |   |   |   |   |   |
| COLOMBIA                     |   | X |   |   |   |   |   |
| CONGO                        |   | X |   |   |   |   |   |
| COOK ISLANDS                 |   | X |   |   |   |   |   |
| COSTA RICA                   |   | X |   |   |   |   |   |
| CUBA                         |   | X |   |   |   |   |   |
| CURACAO                      |   | X |   |   |   |   |   |
| CYPRUS                       |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA               |   | X |   |   |   |   |   |
| DENMARK                      |   | X |   |   |   |   |   |
| DJIBOUTI                     |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC           |   | X |   |   |   |   |   |
| ECUADOR                      |   | X |   |   |   |   |   |
| EL SALVADOR                  |   | X |   |   |   |   |   |
| ENGLAND                      | X | X | X |   |   |   |   |
| ETHIOPIA                     |   | X |   |   |   |   |   |
| FALKLAND ISLANDS             |   | X |   |   |   |   |   |
| FIJI                         |   | X |   |   |   |   |   |
| FINLAND                      |   | X |   |   |   |   |   |
| FRANCE                       |   | X | X |   |   |   |   |
| FRENCH GUIANA                |   | X |   |   |   |   |   |
| GABON                        |   | X |   |   |   |   |   |
| GAMBIA                       |   | X |   |   |   |   |   |
| GERMANY, EAST                |   | X |   |   |   |   |   |
| GERMANY, WEST                |   | X | X |   |   |   |   |
| GHANA                        |   | X |   |   |   |   |   |
| GIBRALTAR                    |   | X |   |   |   |   |   |
| GREECE                       |   | X |   |   |   |   |   |
| GREENLAND                    |   | X |   |   |   |   |   |
| GUAM                         |   | X |   |   |   |   |   |
| GUATEMALA                    |   | X |   |   |   |   |   |
| GUINEA                       |   | X |   |   |   |   |   |
| GUINEA-BISSAU                |   | X |   |   |   |   |   |
| GUYANA                       |   | X |   |   |   |   |   |
| HAITI                        |   | X |   |   |   |   |   |
| HONDURAS                     |   | X |   |   |   |   |   |
| HONG KONG                    |   | X | X |   |   |   |   |
| HUNGARY                      |   | X |   |   |   |   |   |
| ICELAND                      |   | X |   |   |   |   |   |
| INDIA                        |   | X |   |   |   |   |   |
| INDONESIA                    |   | X |   |   |   |   |   |
| IRAN                         |   | X |   |   |   |   |   |
| IRAQ                         |   | X |   |   |   |   |   |
| IRELAND                      |   | X |   |   |   |   |   |
| ISRAEL                       | X | X |   |   |   |   |   |
| ITALY                        |   | X | X |   |   |   |   |
| IVORY COAST                  |   | X | X |   |   |   |   |
| JAMAICA                      | X | X | X |   |   |   |   |
| JAPAN                        |   | X |   |   |   |   |   |
| JORDAN                       |   | X |   |   |   |   |   |
| KAMPUCHEA                    |   | X |   |   |   |   |   |
| KENYA                        |   | X |   |   |   |   |   |
| KOREA, SOUTH                 |   | X | X |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LAOS                         |   | X |   |   |   |   |   |
| LEBANON                      |   | X |   |   |   |   |   |
| LEeward AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| LESOTHO                      |   | X |   |   |   |   |   |
| LIBERIA                      |   | X |   |   |   |   |   |
| LIBYA                        |   | X |   |   |   |   |   |
| LIECHTENSTEIN                |   | X |   |   |   |   |   |
| LUXEMBOURG                   |   | X |   |   |   |   |   |
| MACAU                        |   | X |   |   |   |   |   |
| MADAGASCAR                   |   | X |   |   |   |   |   |
| MALE                         |   | X |   |   |   |   |   |
| MALAYSIA                     |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| MALE                                |   | X |   |   |   |   |   |
| MALTA                               |   | X |   |   |   |   |   |
| MAURITANIA                          |   | X |   |   |   |   |   |
| MAURITIUS                           |   | X |   |   |   |   |   |
| MEXICO                              |   | X | X |   |   |   |   |
| MONACO                              |   | X |   |   |   |   |   |
| MONGOLIA                            |   | X |   |   |   |   |   |
| MOROCCO                             |   | X |   |   |   |   |   |
| MOZAMBIQUE                          |   | X |   |   |   |   |   |
| NEPAL                               |   | X |   |   |   |   |   |
| NETHERLANDS                         |   | X | X |   |   |   |   |
| NEW CALEDONIA                       |   | X | X |   |   |   |   |
| NEW ZEALAND                         | X | X | X |   |   |   |   |
| NICARAGUA                           |   | X | X |   |   |   |   |
| NIGER                               |   | X |   |   |   |   |   |
| NIGERIA                             |   | X |   |   |   |   |   |
| NORWAY                              |   | X |   |   |   |   |   |
| OMAN                                |   | X |   |   |   |   |   |
| PAKISTAN                            |   | X |   |   |   |   |   |
| PANAMA                              |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA                    |   | X | X |   |   |   |   |
| PARAGUAY                            |   | X | X |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X | X |   |   |   |   |
| PERU                                |   | X | X |   |   |   |   |
| PHILIPPINES                         |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| PUERTO RICO                         | X | X | X |   |   |   |   |
| QATAR                               |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON                |   | X |   |   |   |   |   |
| REUNION                             |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| RWANDA                              |   | X |   |   |   |   |   |
| SAMOA ISLANDS                       |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   |   |   |   |   |
| SENEGAL                             |   | X |   |   |   |   |   |
| SEYCHELLES                          |   | X |   |   |   |   |   |
| SIERRA LEONE                        |   | X |   |   |   |   |   |
| SINGAPORE                           |   | X |   |   |   |   |   |
| SOLOMON ISLANDS                     |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC                    |   | X | X |   |   |   |   |
| SOUTH AFRICA                        | X | X | X |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| SRI LANKA                           |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON              |   | X |   |   |   |   |   |
| SUDAN                               |   | X |   |   |   |   |   |
| SURINAM                             |   | X |   |   |   |   |   |
| SWAZILAND                           |   | X |   |   |   |   |   |
| SWEDEN                              | X | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| SYRIA                               |   | X |   |   |   |   |   |
| TAHITI                              |   | X | X |   |   |   |   |
| TAIWAN                              |   | X | X | X |   |   |   |
| TANZANIA                            |   | X |   |   |   |   |   |
| TASMANIA                            |   | X |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| TOGO                                |   | X |   |   |   |   |   |
| TONGA                               |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TUNISIA                             |   | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UGANDA                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X | X |   |   |   |   |
| UNITED STATES                       | X | X | X | X |   |   |   |
| URUGUAY                             |   | X | X |   |   |   |   |
| VENEZUELA                           |   | X | X |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |
| WESTERN SAHARA                      |   | X |   |   |   |   |   |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|          | E | I | B | S | A | R | W |
|----------|---|---|---|---|---|---|---|
| ZAIRE    | X |   |   |   |   |   |   |
| ZAMBIA   | X |   |   |   |   |   |   |
| ZIMBABWE | X |   |   |   |   |   |   |

PRODUCTS EXPORTED:

PARTS AND ACCESSORIES FOR BICYCLES NES  
SPORTING AND RECREATION EQUIPMENT & PARTS NES

LOUIS DREYFUS CANADA LTD.

TEL: 204-943-3546

810-360 MAIN ST., WINNIPEG, MAN., R3C3Z3

MAIN CONTACT: MR. BRANT RANDES

FAX: TLX/ANSBK: 0757895

YEARS IN INTERNATIONAL TRADE: 22 REPORTED: MAY/1989

TOTAL STAFF: 5-9 TRADE STAFF: 4

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: UNITED STATES

LANGUAGES: ENGLISH

AUXILIARY SERVICES:

DOCUMENTATION

FREIGHT FORWARDING

SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|            | E | I | B | S | A | R | W |
|------------|---|---|---|---|---|---|---|
| ALGERIA    | X |   |   |   |   |   |   |
| BANGLADESH | X |   |   |   |   |   |   |
| CYPRUS     | X |   |   |   |   |   |   |
| ENGLAND    | X |   |   |   |   |   |   |
| INDONESIA  | X |   |   |   |   |   |   |

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| IRAQ         | X |   |   |   |   |   |   |
| JAPAN        | X |   |   |   |   |   |   |
| KENYA        | X |   |   |   |   |   |   |
| KOREA, SOUTH | X |   |   |   |   |   |   |

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| MALTA       | X |   |   |   |   |   |   |
| MEXICO      | X |   |   |   |   |   |   |
| NETHERLANDS | X |   |   |   |   |   |   |
| NORWAY      | X |   |   |   |   |   |   |
| PAKISTAN    | X |   |   |   |   |   |   |

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| PEOPLE'S REPUBLIC OF CHINA | X |   |   |   |   |   |   |
| PHILIPPINES                | X |   |   |   |   |   |   |
| POLAND                     | X |   |   |   |   |   |   |
| PORTUGAL                   | X |   |   |   |   |   |   |
| SAUDI ARABIA               | X |   |   |   |   |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| UNITED STATES | X |   |   |   |   |   |   |
| YEMEN, SOUTH  | X |   |   |   |   |   |   |

PRODUCTS EXPORTED:

CEREALS, MILLED NES  
CORN MEAL AND FLOUR  
CORN STARCH  
HOMINY, INCLUDING WHITE HOMINY GRITS  
RICE STARCH OR FLOUR

LOVELL & CHRISTMAS (CANADA) INC.

TEL: 514-866-4871

1080 BEAVER HALL HILL STS 1606, MONTREAL, QUE., H2Z1S8

MAIN CONTACT: MR. P.J. COUTURE

FAX: 514-866-1276 TLX/ANSBK: 055-61349

YEARS IN INTERNATIONAL TRADE: 90 REPORTED: MAR/1990

TOTAL STAFF: 10-19 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$25,000-49,999

PARENT COUNTRY: ENGLAND

LANGUAGES: ENGLISH

FRENCH

GERMAN

AUXILIARY SERVICES:

DOCUMENTATION

FREIGHT FORWARDING

SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ARGENTINA | X |   |   |   |   |   |   |
| AUSTRALIA | X |   |   |   |   |   |   |
| AUSTRIA   | X |   |   |   |   |   |   |
| BARBADOS  | X |   |   |   |   |   |   |
| BELGIUM   | X |   |   |   |   |   |   |

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| BRAZIL         | X |   |   |   |   |   |   |
| CANARY ISLANDS | X |   |   |   |   |   |   |
| DENMARK        | X |   |   |   |   |   |   |
| ENGLAND        | X |   |   |   |   |   |   |
| FINLAND        | X |   |   |   |   |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| FRANCE        | X |   |   |   |   |   |   |
| GERMANY, WEST | X |   |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| HONG KONG | X |   |   |   |   |   |   |
| IRELAND   | X |   |   |   |   |   |   |
| ITALY     | X |   |   |   |   |   |   |
| JAMAICA   | X |   |   |   |   |   |   |
| JAPAN     | X |   |   |   |   |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| KOREA, SOUTH  | X |   |   |   |   |   |   |
| KUWAIT        | X |   |   |   |   |   |   |
| LIECHTENSTEIN | X |   |   |   |   |   |   |
| LUXEMBOURG    | X |   |   |   |   |   |   |
| MALAYSIA      | X |   |   |   |   |   |   |

|                  | E | I | B | S | A | R | W |
|------------------|---|---|---|---|---|---|---|
| NETHERLANDS      | X |   |   |   |   |   |   |
| NEW ZEALAND      | X |   |   |   |   |   |   |
| NORTHERN IRELAND | X |   |   |   |   |   |   |
| NORWAY           | X |   |   |   |   |   |   |
| PUERTO RICO      | X |   |   |   |   |   |   |

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| SCOTLAND    | X |   |   |   |   |   |   |
| SWEDEN      | X |   |   |   |   |   |   |
| SWITZERLAND | X |   |   |   |   |   |   |
| TAIWAN      | X |   |   |   |   |   |   |
| THAILAND    | X |   |   |   |   |   |   |

|                     | E | I | B | S | A | R | W |
|---------------------|---|---|---|---|---|---|---|
| TRINIDAD AND TOBAGO | X |   |   |   |   |   |   |
| UNITED STATES       | X |   |   |   |   |   |   |
| URUGUAY             | X |   |   |   |   |   |   |
| WALES               | X |   |   |   |   |   |   |

PRODUCTS EXPORTED:

CHEESE NES  
EGGS IN THE SHELL NES  
FISH, SALTED AND/OR DRIED  
MEAT, CURED NES  
MILK, CREAM, AND BY-PRODUCTS, POWDERED  
POTATO PRODUCTS, FROZEN  
POULTRY, FRESH OR FROZEN NES  
SEA FISH, FRESH OR FROZEN NES

LTC ENTERPRISES INC.

TEL: 604-526-6604

7571 - 14TH AVE., BURNABY, B.C., V3N2A4

MAIN CONTACT: MR. PETER LEUNG

FAX: TLX/ANSBK: 04-54247

YEARS IN INTERNATIONAL TRADE: 1 REPORTED: SEP/1988

TOTAL STAFF: TRADE STAFF:

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: CHINESE

ENGLISH

AUXILIARY SERVICES:

CONSOLIDATION

CONSULTING

DOCUMENTATION

SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES

COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

OTHER

PROJECT IMPLEMENTING, PROJECT MANAGING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT | X |   |   |   |   |   |   |
| ARGENTINA              | X |   |   |   |   |   |   |
| ARUBA                  | X |   |   |   |   |   |   |
| AUSTRALIA              | X |   |   |   |   |   |   |
| AUSTRIA                | X |   |   |   |   |   |   |

|          | E | I | B | S | A | R | W |
|----------|---|---|---|---|---|---|---|
| BAHAMAS  | X |   |   |   |   |   |   |
| BARBADOS | X |   |   |   |   |   |   |
| BELGIUM  | X |   |   |   |   |   |   |
| BERMUDA  | X |   |   |   |   |   |   |
| BRAZIL   | X |   |   |   |   |   |   |

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| BRUNEI         | X |   |   |   |   |   |   |
| CHILE          | X |   |   |   |   |   |   |
| COLOMBIA       | X |   |   |   |   |   |   |
| COSTA RICA     | X |   |   |   |   |   |   |
| CZECHOSLOVAKIA | X |   |   |   |   |   |   |

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| DENMARK            | X |   |   |   |   |   |   |
| DOMINICAN REPUBLIC | X |   |   |   |   |   |   |
| ECUADOR            | X |   |   |   |   |   |   |
| ENGLAND            | X |   |   |   |   |   |   |
| FALKLAND ISLANDS   | X |   |   |   |   |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| FIJI          | X |   |   |   |   |   |   |
| FINLAND       | X |   |   |   |   |   |   |
| FRANCE        | X |   |   |   |   |   |   |
| GERMANY, EAST | X |   |   |   |   |   |   |

C/NTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| GERMANY, WEST                       |   | X |   |   |   |   |   |
| GREECE                              |   | X |   |   |   |   |   |
| GREENLAND                           |   | X |   |   |   |   |   |
| GUAM                                |   | X |   |   |   |   |   |
| HAITI                               |   | X |   |   |   |   |   |
| HONDURAS                            |   | X |   |   |   |   |   |
| HONG KONG                           | X |   | X |   | X |   |   |
| INDIA                               |   | X |   |   |   |   |   |
| INDONESIA                           |   | X |   |   |   |   |   |
| IRAN                                |   | X |   |   |   |   |   |
| IRAQ                                |   | X |   |   |   |   |   |
| ITALY                               |   | X |   |   |   |   |   |
| JAMAICA                             |   | X |   |   |   |   |   |
| JAPAN                               |   | X |   |   |   |   |   |
| JORDAN                              |   | X |   |   |   |   |   |
| KOREA, SOUTH                        |   | X |   |   |   |   |   |
| KUWAIT                              |   | X |   |   |   |   |   |
| LUXEMBOURG                          |   | X |   |   |   |   |   |
| MACAU                               |   | X |   |   |   |   |   |
| MALAYSIA                            |   | X |   |   |   |   |   |
| MEXICO                              |   | X | X |   |   |   |   |
| MONACO                              |   | X |   |   |   |   |   |
| NETHERLANDS                         |   | X |   |   |   |   |   |
| NEW ZEALAND                         |   | X |   |   |   |   |   |
| NICARAGUA                           |   | X |   |   |   |   |   |
| NORWAY                              |   | X |   |   |   |   |   |
| OMAN                                |   | X |   |   |   |   |   |
| PANAMA                              |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA                    |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          | X |   | X |   |   |   |   |
| PERU                                |   | X |   |   |   |   |   |
| PHILIPPINES                         |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| PUERTO RICO                         |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   |   |   |   |   |
| SINGAPORE                           |   | X | X |   |   |   |   |
| SOLOMON ISLANDS                     |   | X |   |   |   |   |   |
| SOUTH AFRICA                        |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| SRI LANKA                           |   | X |   |   |   |   |   |
| SWAZILAND                           |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| TAMU                                |   | X |   |   |   |   |   |
| TAIWAN                              |   | X | X |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| TONGA                               |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

LEAD FABRICATED MATERIALS NES  
NICKEL AND NICKEL ALLOY FABD MATERIALS NES  
PULP, OTHER THAN WOOD PULP  
PULPWOOD

## LTC TRADING INC.

TEL: 519-668-0266

1 - 1020 MARGRIEVE RD., LONDON, ONT., N6E1P5

MAIN CONTACT: MR. ANTHONY KO

FAX: TLX/ANSBK: 064-5632

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: JAN/1988

TOTAL STAFF: 100-249 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$10,000-24,999

PARENT COUNTRY: CANADA

LANGUAGES: CANTONESE

ENGLISH

MANDARIN

AUXILIARY SERVICES:

CONSULTING

FINANCING ARRANGEMENTS, GENERAL

WAREHOUSING

AREA OF SPECIALTIES:

FINISHED/SEMI-FINISHED GOODS TRADING

OTHER

PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ENGLAND                    |   | X |   |   |   |   |   |
| HONG KONG                  | X |   | X | X |   | X | X |
| INDIA                      |   | X |   |   |   |   |   |
| KOREA, SOUTH               |   | X |   |   |   |   |   |
| MACAU                      | X |   | X |   |   |   |   |
| MEXICO                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA | X |   | X | X |   | X |   |
| SINGAPORE                  |   | X |   |   |   |   |   |
| TAIWAN                     |   | X |   |   |   |   |   |
| UNITED STATES              | X |   | X |   |   |   | X |

## PRODUCTS EXPORTED:

ALARM AND SIGNAL SYSTEMS AND PARTS NES  
CONVEYORS AND CONVEYING SYSTEMS NES  
CORE DRILLS AND CORE DRILL BITS, AND PARTS  
METALWORKING MACHINERY AND PARTS NES  
MOTOR VEHICLE ENGINES NES  
PARTS, ATTACH & ACCESS FOR POWER LAWN MOWERS  
X-RAY AND RELATED EQUIPMENT AND PARTS

## LYONS FRY MERGERS LIMITED

TEL: 416-927-0526

106A PEMBROKE ST., TORONTO, ONT., M5A2N8

MAIN CONTACT: MR. DAVID FRY

FAX: 416-927-1673 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 13 REPORTED: MAY/1989

TOTAL STAFF: 1 TRADE STAFF:

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: DUTCH

ENGLISH

FRENCH

GERMAN

AUXILIARY SERVICES: CONSULTING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| AUSTRALIA     | X |   | X |   | X | X |   |
| GREENLAND     |   | X |   |   |   |   |   |
| NEW ZEALAND   | X |   | X |   | X | X |   |
| PHILIPPINES   | X |   |   |   |   |   | X |
| UNITED STATES | X |   | X |   |   |   |   |

## PRODUCTS EXPORTED:

AUTO/AIRCRAFT MTCE/SERV/REPAIR EQUIP & PTS NES  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES

## M & L TESTING EQUIPMENT CO. LTD.

TEL: 416-699-7327

31 DUNDAS ST. E., HAMILTON, ONT., L9J1B1

MAIN CONTACT: MR. R.H. (ROD) WIZENER

FAX: TLX/ANSBK: 061-8773

YEARS IN INTERNATIONAL TRADE: 3 REPORTED: AUG/1988

TOTAL STAFF: 10-19 TRADE STAFF: 4

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| AUSTRALIA                  |   | X | X |   |   |   |   |
| BAHRAIN                    |   | X |   |   |   |   |   |
| ENGLAND                    |   |   | X |   |   |   |   |
| FRANCE                     |   |   | X |   |   |   |   |
| HONG KONG                  |   | X |   |   |   |   |   |
| ITALY                      |   |   |   | X |   |   |   |
| IVORY COAST                |   | X |   |   |   |   |   |
| KOREA, SOUTH               |   | X |   |   |   |   |   |
| MALAYSIA                   |   | X |   |   |   |   |   |
| MEXICO                     |   | X |   |   |   |   |   |
| NEW ZEALAND                |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   |   |
| SWITZERLAND                |   |   |   | X |   |   |   |
| UNITED STATES              | X | X | X |   |   |   | X |

## PRODUCTS EXPORTED:

LABORATORY INSTRUMENTS & APPARATUS & PTS NES  
PHYSICAL PROP TESTING & INSP EQUIP & PTS NES

CONTINUED....

# TRADING HOUSE

## M. DE SAINT-HILAIRE MGMT SERVICES

TEL: 514-458-2041

2834 RUE FURLONG, ST-LAZARRE, QUE., J0P1V0  
 MAIN CONTACT: M. MARC DE SAINT-HILAIRE  
 FAX: TLX/ANSBK: 055-60702  
 YEARS IN INTERNATIONAL TRADE: 6 REPORTED: NOV/1987  
 COUNTERTRADE ON OWN BEHALF: YES  
 TOTAL STAFF: 4 TRADE STAFF:  
 ANNUAL SALES \$000: \$50,000+  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 FRENCH  
 PORTUGUESE  
 SPANISH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ALBANIA                             |   |   |   |   |   |   |   |
| ANDORRA                             |   |   |   |   |   |   |   |
| ARUBA                               |   |   |   |   |   |   |   |
| AUSTRALIA                           | X |   | X |   |   |   |   |
| AUSTRIA                             |   |   |   |   |   |   |   |
| AZORES                              |   |   |   |   |   |   |   |
| BAHAMAS                             | X |   |   |   |   |   |   |
| BARBADOS                            | X | X |   |   |   |   |   |
| BELGIUM                             |   |   |   |   |   |   |   |
| BERMUDA                             | X |   |   |   |   |   |   |
| BONAIRE                             | X |   |   |   |   |   |   |
| BRAZIL                              |   |   | X | X |   |   |   |
| BULGARIA                            |   |   |   |   |   |   |   |
| CAYMAN ISLANDS                      | X |   |   |   |   |   |   |
| CUBA                                | X |   |   |   |   |   |   |
| CURACAO                             | X | X |   |   |   |   |   |
| CZECHOSLOVAKIA                      |   |   |   |   |   |   |   |
| DENMARK                             |   |   |   |   |   |   |   |
| DOMINICAN REPUBLIC                  | X |   | X |   |   |   |   |
| ENGLAND                             |   |   | X |   |   |   |   |
| FINLAND                             |   |   |   |   |   |   |   |
| FRANCE                              |   |   |   | X |   |   |   |
| GERMANY, EAST                       |   |   |   |   |   |   |   |
| GERMANY, WEST                       |   |   | X |   |   |   |   |
| GIBRALTAR                           |   |   |   |   |   |   |   |
| GREECE                              |   |   |   |   |   |   |   |
| HAITI                               | X |   |   |   |   |   |   |
| HUNGARY                             |   |   |   |   |   |   |   |
| ICELAND                             |   |   |   |   |   |   |   |
| IRELAND                             |   |   |   |   |   |   |   |
| ITALY                               | X |   |   |   |   |   |   |
| IVORY COAST                         |   |   | X |   |   |   |   |
| JAMAICA                             | X | X | X |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS        | X |   |   |   |   |   |   |
| LIECHTENSTEIN                       |   |   |   |   |   |   |   |
| LUXEMBOURG                          |   |   |   |   |   |   |   |
| MADEIRA                             |   |   |   |   |   |   |   |
| MALTA                               |   |   |   |   |   |   |   |
| MONACO                              |   |   |   |   |   |   |   |
| MOROCCO                             |   |   | X |   |   |   |   |
| NETHERLANDS                         |   |   | X |   |   |   |   |
| NEW ZEALAND                         |   |   | X |   |   |   |   |
| NORTHERN IRELAND                    |   |   |   |   |   |   |   |
| NORWAY                              |   |   |   |   |   |   |   |
| PHILIPPINES                         |   |   | X |   |   |   |   |
| POLAND                              |   |   |   |   |   |   |   |
| PORTUGAL                            | X |   |   |   |   |   |   |
| PUERTO RICO                         | X | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON                |   |   | X |   |   |   |   |
| ROMANIA                             |   |   |   |   |   |   |   |
| SCOTLAND                            |   |   |   |   |   |   |   |
| SENEGAL                             |   |   | X |   |   |   |   |
| SPAIN                               |   |   | X |   |   |   |   |
| SWEDEN                              |   |   |   |   |   |   |   |
| SWITZERLAND                         |   |   |   |   |   |   |   |
| TAIWAN                              |   |   | X |   |   |   |   |
| THAILAND                            |   |   | X |   |   |   |   |
| TOGO                                |   |   | X |   |   |   |   |
| TRINIDAD AND TOBAGO                 | X |   |   |   |   |   |   |
| TUNISIA                             |   |   | X |   |   |   |   |
| TURKS AND CAICOS ISLANDS            | X |   |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   |   |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| UNITED STATES  |   |   |   |   |   |   |   |
| VENEZUELA      |   |   |   |   |   |   |   |
| VIRGIN ISLANDS | X | X |   |   |   |   |   |
| WALES          |   |   |   |   |   |   |   |
| YUGOSLAVIA     |   |   |   |   |   |   |   |

## PRODUCTS EXPORTED:

BEEF, FRESH OR FROZEN NES  
 BEEF, FROZEN, BONELESS  
 COD, FRESH OR FROZEN  
 DAIRY PRODUCTS NES  
 FERMENTED ALCOHOLIC BEVERAGES NES  
 FISH, SMOKED  
 FRUIT JUICES, NOT CONCENTRATED NES  
 GRAPE WINES, STILL, TABLE STRENGTH  
 HADDOCK, HAKE, CUSK & POLLOCK, FR OR FROZEN  
 INDUSTRIAL CHEMICAL SPECIALTIES NES  
 LOBSTER, FRESH OR FROZEN  
 METAL HOUSEHOLD FURNITURE, NOT UPHOLSTERED  
 MINERAL WATERS, NATURAL AND ARTIFICIAL  
 OFFICE FURNITURE AND VISIBLE RECORD EQUIPMENT  
 PORK, FRESH OR FROZEN NES  
 TOILET PREPARATIONS AND COSMETICS NES  
 VEAL, FRESH OR FROZEN  
 WOODEN HOUSEHOLD FURNITURE, NOT UPHOLSTERED

## M. GURVEY & BERRY CO. INC.

TEL: 416-962-8500

40 PLEASANT BLVD., SUITE 50, TORONTO, ONT., M4T1J9  
 MAIN CONTACT: MR. MORRIS GURVEY  
 FAX: TLX/ANSBK: 06-22632  
 YEARS IN INTERNATIONAL TRADE: 42 REPORTED: JUL/1987  
 TOTAL STAFF: 5-9 TRADE STAFF: 5-9  
 ANNUAL SALES \$000: \$10,000-24,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 GERMAN

## AUXILIARY SERVICES:

CONSOLIDATION  
 CONSULTING  
 CUSTOM CLEARING  
 DOCUMENTATION  
 FINANCING ARRANGEMENTS, GENERAL  
 FREIGHT FORWARDING  
 OTHER  
 PACKAGING  
 SHIPPING-INTERNATIONAL  
 WAREHOUSING

## AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES  
 COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 PROJECT IMPLEMENTING, PROJECT MANAGING  
 WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
 AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN            |   |   |   |   |   |   |   |
| ALBANIA                |   |   |   |   |   |   |   |
| ALGERIA                |   |   |   |   |   |   |   |
| ANDORRA                |   |   |   |   |   |   |   |
| ANGOLA                 |   |   |   |   |   |   |   |
| ANTARCTICA             |   |   |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   |   |   |   |   |   |   |
| ARGENTINA              |   |   |   |   |   |   |   |
| ARUBA                  |   |   |   |   |   |   |   |
| AUSTRALIA              |   |   |   |   |   |   |   |
| AUSTRIA                |   |   |   |   |   |   |   |
| AZORES                 |   |   |   |   |   |   |   |
| BAHAMAS                |   |   |   |   |   |   |   |
| BAHRAIN                |   |   |   |   |   |   |   |
| BANGLADESH             |   |   |   |   |   |   |   |
| BARBADOS               |   |   |   |   |   |   |   |
| BELGIUM                |   |   |   |   |   |   |   |
| BELIZE                 |   |   |   |   |   |   |   |
| BENIN                  |   |   |   |   |   |   |   |
| BERMUDA                |   |   |   |   |   |   |   |
| BHUTAN                 |   |   |   |   |   |   |   |
| BOLIVIA                |   |   |   |   |   |   |   |
| BONAIRE                |   |   |   |   |   |   |   |
| BOTSWANA               |   |   |   |   |   |   |   |
| BRAZIL                 |   |   |   |   |   |   |   |
| BRUNEI                 |   |   |   |   |   |   |   |
| BULGARIA               |   |   |   |   |   |   |   |
| BURKINA FASO           |   |   |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| BURMA                        |   | X |   |   |   |   |   |
| BURUNDI                      |   | X |   |   |   |   |   |
| CANARY ISLANDS               |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS           |   | X |   |   |   |   |   |
| CAYMAN ISLANDS               |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC     |   | X |   |   |   |   |   |
| CHAD                         |   | X |   |   |   |   |   |
| CHILE                        |   | X |   |   |   |   |   |
| COLOMBIA                     |   | X |   |   |   |   |   |
| CONGO                        |   | X |   |   |   |   |   |
| COOK ISLANDS                 |   | X |   |   |   |   |   |
| COSTA RICA                   |   | X |   |   |   |   |   |
| CUBA                         |   | X |   |   |   |   |   |
| CURACAO                      |   | X |   |   |   |   |   |
| CYPRUS                       |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA               |   | X |   |   |   |   |   |
| DENMARK                      |   | X |   |   |   |   |   |
| DJIBOUTI                     |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC           |   | X |   |   |   |   |   |
| ECUADOR                      |   | X |   |   |   |   |   |
| EL SALVADOR                  |   | X |   |   |   |   |   |
| ENGLAND                      |   | X |   |   |   |   |   |
| ETHIOPIA                     |   | X |   |   |   |   |   |
| FALKLAND ISLANDS             |   | X |   |   |   |   |   |
| FIJI                         |   | X |   |   |   |   |   |
| FINLAND                      |   | X |   |   |   |   |   |
| FRANCE                       |   | X |   |   |   |   |   |
| FRENCH GUIANA                |   | X |   |   |   |   |   |
| GABON                        |   | X |   |   |   |   |   |
| GAMBIA                       |   | X |   |   |   |   |   |
| GERMANY, EAST                |   | X |   |   |   |   |   |
| GERMANY, WEST                | X | X |   |   |   | X | X |
| GHANA                        |   | X |   |   |   |   |   |
| GIBRALTAR                    |   | X |   |   |   |   |   |
| GREECE                       |   | X |   |   |   |   |   |
| GREENLAND                    |   | X |   |   |   |   |   |
| GUAM                         |   | X |   |   |   |   |   |
| GUATEMALA                    |   | X |   |   |   |   |   |
| GUINEA                       |   | X |   |   |   |   |   |
| GUINEA-BISSAU                |   | X |   |   |   |   |   |
| GUYANA                       |   | X |   |   |   |   |   |
| HAITI                        |   | X |   |   |   |   |   |
| HONDURAS                     |   | X |   |   |   |   |   |
| HONG KONG                    |   | X |   |   |   |   |   |
| HUNGARY                      |   | X |   |   |   |   |   |
| ICELAND                      |   | X |   |   |   |   |   |
| INDIA                        |   | X |   |   |   |   |   |
| INDONESIA                    |   | X |   |   |   |   |   |
| IRAN                         |   | X |   |   |   |   |   |
| IRAQ                         |   | X |   |   |   |   |   |
| IRELAND                      |   | X |   |   |   |   |   |
| ISRAEL                       |   | X |   |   |   |   |   |
| ITALY                        | X | X |   |   |   | X | X |
| IVORY COAST                  |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| JAPAN                        |   | X |   |   |   |   |   |
| JORDAN                       |   | X |   |   |   |   |   |
| KAMPUCHEA                    |   | X |   |   |   |   |   |
| KENYA                        |   | X |   |   |   |   |   |
| KOREA, SOUTH                 |   | X |   |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LAOS                         |   | X |   |   |   |   |   |
| LEBANON                      |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| LESOTHO                      |   | X |   |   |   |   |   |
| LIBERIA                      |   | X |   |   |   |   |   |
| LIBYA                        |   | X |   |   |   |   |   |
| LIECHTENSTEIN                |   | X |   |   |   |   |   |
| LUXEMBOURG                   |   | X |   |   |   |   |   |
| MACAU                        |   | X |   |   |   |   |   |
| MADAGASCAR                   |   | X |   |   |   |   |   |
| MALAWI                       |   | X |   |   |   |   |   |
| MALAYSIA                     |   | X |   |   |   |   |   |
| MALI                         |   | X |   |   |   |   |   |
| MALTA                        |   | X |   |   |   |   |   |
| MAURITANIA                   |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| MAURITIUS                           |   | X |   |   |   |   |   |
| MEXICO                              |   | X |   |   |   |   |   |
| MONACO                              |   | X |   |   |   |   |   |
| MONGOLIA                            |   | X |   |   |   |   |   |
| MOROCCO                             |   | X |   |   |   |   |   |
| MOZAMBIQUE                          |   | X |   |   |   |   |   |
| NEPAL                               |   | X |   |   |   |   |   |
| NETHERLANDS                         | X | X |   |   |   | X | X |
| NEW CALEDONIA                       |   | X |   |   |   |   |   |
| NEW ZEALAND                         |   | X |   |   |   |   |   |
| NICARAGUA                           |   | X |   |   |   |   |   |
| NIGER                               |   | X |   |   |   |   |   |
| NIGERIA                             |   | X |   |   |   |   |   |
| NORWAY                              |   | X |   |   |   |   |   |
| OMAN                                |   | X |   |   |   |   |   |
| PAKISTAN                            |   | X |   |   |   |   |   |
| PANAMA                              |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA                    |   | X |   |   |   |   |   |
| PARAGUAY                            |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| PERU                                |   | X |   |   |   |   |   |
| PHILIPPINES                         |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| PUERTO RICO                         |   | X |   |   |   |   |   |
| QATAR                               |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON                |   | X |   |   |   |   |   |
| REUNION                             |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| RWANDA                              |   | X |   |   |   |   |   |
| SAMOA ISLANDS                       |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   |   |   |   |   |
| SENEGAL                             |   | X |   |   |   |   |   |
| SEYCHELLES                          |   | X |   |   |   |   |   |
| SIERRA LEONE                        |   | X |   |   |   |   |   |
| SINGAPORE                           |   | X |   |   |   |   |   |
| SOLOMON ISLANDS                     |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC                    |   | X |   |   |   |   |   |
| SOUTH AFRICA                        |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| SRI LANKA                           |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON              |   | X |   |   |   |   |   |
| SUDAN                               |   | X |   |   |   |   |   |
| SURINAM                             |   | X |   |   |   |   |   |
| SWAZILAND                           |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         | X | X |   |   |   | X | X |
| SYRIA                               |   | X |   |   |   |   |   |
| TAHITI                              |   | X |   |   |   |   |   |
| TAIWAN                              |   | X |   |   |   |   |   |
| TANZANIA                            |   | X |   |   |   |   |   |
| TASMANIA                            |   | X |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| TOGO                                |   | X |   |   |   |   |   |
| TONGA                               |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TUNISIA                             |   | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UGANDA                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       | X | X |   |   |   | X | X |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |
| WESTERN SAHARA                      |   | X |   |   |   |   |   |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |
| ZAIRE                               |   | X |   |   |   |   |   |
| ZAMBIA                              |   | X |   |   |   |   |   |
| ZIMBABWE                            |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

PRODUCTS EXPORTED:  
FOOD, DRUG AND COSMETIC DYESTUFFS /FD & C/

**MABUK TRADING INC.** TEL: 416-878-4183

264 BRONTE ST. S. UNIT #4, MILTON, ONT. L9T5A3  
MAIN CONTACT: MR. ROBERT K. MAGLOUGHLEN  
FAX: 416-878-5149 TLX/ANSBK: 06-982373/06-982373 MLN  
YEARS IN INTERNATIONAL TRADE: 3 REPORTED: JUN/1989  
TOTAL STAFF: 4 TRADE STAFF: 3  
ANNUAL SALES \$000: \$5,000-9,999  
PARENT COUNTRY: SWITZERLAND  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ALGERIA                             |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT              |   | X |   |   |   |   |   |
| CONGO                               |   | X |   |   |   |   |   |
| GABON                               |   | X |   |   |   |   |   |
| IVORY COAST                         |   | X |   |   |   |   |   |
| KENYA                               |   | X |   |   |   |   |   |
| LIBYA                               | X |   |   |   |   | X | X |
| MALI                                |   | X |   |   |   |   |   |
| MOROCCO                             |   | X |   |   |   |   |   |
| MOZAMBIQUE                          |   | X |   |   |   |   |   |
| NIGERIA                             |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SOUTH AFRICA                        | X |   |   |   |   |   | X |
| TONGA                               |   | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED STATES                       |   | X |   |   |   |   |   |
| ZAMBIA                              |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
FARM IRRIGATION SYSTEMS AND PARTS  
HOTEL/RESTAURANT/STORE/OFFICE FIX & PTS NES  
INFANT AND JUNIOR FOODS  
MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES  
MILK AND ICE CREAM CONT. PAPER & PAPERBOARD  
MOTOR VEHICLES NES  
SEEDS FOR SOWING NES  
TOBACCO, UNMANUFACTURED, UNSTEMMED NES  
TRAILERS NES  
TRUCK TRAILERS AND SEMI-TRAILERS, NEW  
TRUCKS, TRUCK TRAC & CHASSIS, COMM, NEW NES

**MAKO ENTERPRISES LTD.** TEL: 604-683-5509

SUITE 1640, 609 GRANVILLE ST. VANCOUVER B.C. V7Y1G5  
P.O. BOX 10322, PACIFIC CENTER, VANCOUVER B.C. V7Y1G5  
MAIN CONTACT: MARIA KO  
FAX: TLX/ANSBK: 04508363  
YEARS IN INTERNATIONAL TRADE: 3 REPORTED: SEP/1987  
COUNTERTRADE ON OWN BEHALF: YES  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: CANADA  
LANGUAGES: CHINESE  
ENGLISH  
FRENCH  
ITALIAN  
JAPANESE  
KOREAN

AUXILIARY SERVICES: CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
OTHER

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING

PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT     | X |   |   |   |   |   |   |
| BRAZIL                     |   |   | X |   |   |   |   |
| ENGLAND                    |   | X |   |   |   |   |   |
| GERMANY, WEST              |   | X |   |   |   |   |   |
| GREECE                     | X |   |   |   |   |   |   |
| HONG KONG                  | X |   | X |   | X |   |   |
| INDONESIA                  | X |   |   |   |   |   | X |
| IRELAND                    |   | X |   |   |   |   |   |
| ITALY                      | X |   | X |   |   |   | X |
| JAPAN                      | X |   | X | X |   |   |   |
| KOREA, SOUTH               | X |   | X |   |   | X |   |
| MALAYSIA                   | X |   |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA | X |   | X |   |   | X |   |
| PHILIPPINES                | X |   |   |   |   | X |   |
| QATAR                      | X |   |   |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   | X |
| SPAIN                      |   | X |   |   |   |   |   |
| SWITZERLAND                |   | X |   |   |   |   |   |
| TAIWAN                     | X |   |   | X | X |   |   |
| UNITED STATES              | X |   |   | X |   |   |   |

WALES  
PRODUCTS EXPORTED:  
CRUDE WOOD MATERIALS NES  
FERTILIZERS AND FERTILIZER MATERIALS NES  
HONEY  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
LIVE ANIMALS NES  
LUMBER, DOUGLAS FIR  
LUMBER, HEMLOCK  
LUMBER, PINE NES  
LUMBER, POPLAR, ASPEN AND COTTONWOOD  
LUMBER, SPRUCE  
MINERAL WATERS, NATURAL AND ARTIFICIAL  
PESTICIDES NES  
POLYETHYLENE RESINS  
POLYVINYL CHLORIDE RESINS  
PULPWOOD  
WASTE PAPER

**MAMMA INTERNATIONAL** TEL: 705-946-2662

128 MARCH ST., SAULT STE. MARIE, ONT., P6A2Z3  
MAIN CONTACT: MR. GERALD FOWLER  
FAX: 705-256-6540 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: JAN/1990  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 3 TRADE STAFF: 2  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: CZECHOSLOVAKIAN  
ENGLISH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
OTHER

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| AUSTRALIA      |   | X |   |   |   |   |   |
| AUSTRIA        | X |   |   |   |   |   |   |
| BAHAMAS        |   |   | X |   |   |   |   |
| BARBADOS       |   |   | X |   |   |   |   |
| BELGIUM        | X |   |   |   |   |   |   |
| CZECHOSLOVAKIA |   | X |   |   |   |   |   |
| DENMARK        |   | X |   |   |   |   |   |
| ENGLAND        |   | X |   |   |   |   |   |
| FINLAND        |   | X |   |   |   |   |   |
| FRANCE         | X |   |   |   |   |   |   |
| GERMANY, WEST  |   | X |   |   |   |   |   |
| IRELAND        |   | X |   |   |   |   |   |
| JAMAICA        |   | X |   |   |   |   |   |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                     | E | I | B | S | A | R | W |
|---------------------|---|---|---|---|---|---|---|
| JAPAN               |   | X |   |   |   |   |   |
| MALAYSIA            |   | X |   |   |   |   |   |
| NETHERLANDS         | X |   |   |   |   |   |   |
| NEW ZEALAND         |   | X |   |   |   |   |   |
| NORWAY              |   | X |   |   |   |   |   |
| SINGAPORE           |   | X |   |   |   |   |   |
| SWEDEN              |   | X |   |   |   |   |   |
| SWITZERLAND         |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO |   | X |   |   |   |   |   |
| UNITED STATES       |   |   | X |   |   |   |   |

VIRGIN ISLANDS  
PRODUCTS EXPORTED:  
APPLES, DRIED  
CEREALS, MILLED NES  
CEREALS, UNMILLED NES  
FLAXSEED  
FOOD PREPARATIONS NES  
FRUITS AND BERRIES, DRIED NES  
PREFABRICATED AND READY-CUT BUILDINGS & PARTS  
SOYA BEANS  
SYRUPS NES

## MARCON INTERNATIONAL

TEL: 416-662-3530

61 MEMORIAL AVE., STONEY CREEK, ONT., L8G4C6  
P.O. BOX 802, BURLINGTON, ONT., L7R3Y7  
MAIN CONTACT: MR. DENIS MAHONEY  
FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: NOV/1987  
TOTAL STAFF: 5-9 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
GERMAN

AUXILIARY SERVICES: CONSULTING

AREA OF SPECIALTIES: OTHER  
BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN              |   | X |   |   |   |   |   |
| ALBANIA                  |   | X |   |   |   |   |   |
| ALGERIA                  |   | X |   |   |   |   |   |
| ANDORRA                  |   | X |   |   |   |   |   |
| ANGOLA                   |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT   |   | X |   |   |   |   |   |
| ARGENTINA                |   | X |   |   |   |   |   |
| ARUBA                    |   | X |   |   |   |   |   |
| AUSTRALIA                |   | X |   |   |   |   |   |
| AUSTRIA                  |   | X |   |   |   |   |   |
| AZORES                   |   | X |   |   |   |   |   |
| BAHAMAS                  |   | X |   |   |   |   |   |
| BAHRAIN                  |   | X |   |   |   |   |   |
| BANGLADESH               |   | X |   |   |   |   |   |
| BARBADOS                 |   | X |   |   |   |   |   |
| BELGIUM                  |   | X |   |   |   |   |   |
| BELIZE                   |   | X |   |   |   |   |   |
| BENIN                    |   | X |   |   |   |   |   |
| BERMUDA                  |   | X |   |   |   |   |   |
| BHUTAN                   |   | X |   |   |   |   |   |
| BOLIVIA                  |   | X |   |   |   |   |   |
| BOONAIRE                 |   | X |   |   |   |   |   |
| BOTSWANA                 |   | X |   |   |   |   |   |
| BRAZIL                   | X |   |   |   |   |   | X |
| BRUNEI                   |   | X |   |   |   |   |   |
| BULGARIA                 |   | X |   |   |   |   |   |
| BURKINA FASO             |   | X |   |   |   |   |   |
| BURMA                    |   | X |   |   |   |   |   |
| BURUNDI                  |   | X |   |   |   |   |   |
| CANARY ISLANDS           |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS       |   | X |   |   |   |   |   |
| CAYMAN ISLANDS           |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |
| CHAD                     |   | X |   |   |   |   |   |
| CHILE                    |   | X |   |   |   |   |   |
| COLOMBIA                 |   | X |   |   |   |   |   |
| COOK ISLANDS             |   | X |   |   |   |   |   |
| COSTA RICA               |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| CUBA                         |   | X |   |   |   |   |   |
| CURACAO                      |   | X |   |   |   |   |   |
| CYPRUS                       |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA               |   | X |   |   |   |   |   |
| DENMARK                      |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC           |   | X |   |   |   |   |   |
| ECUADOR                      |   | X |   |   |   |   |   |
| EL SALVADOR                  |   | X |   |   |   |   |   |
| ENGLAND                      | X |   |   |   |   |   | X |
| ETHIOPIA                     |   | X |   |   |   |   |   |
| FALKLAND ISLANDS             |   | X |   |   |   |   |   |
| FIJI                         |   | X |   |   |   |   |   |
| FINLAND                      |   | X |   |   |   |   |   |
| FRANCE                       | X |   |   |   |   |   | X |
| GABON                        |   | X |   |   |   |   |   |
| GAMBIA                       |   | X |   |   |   |   |   |
| GERMANY, EAST                |   | X |   |   |   |   |   |
| GERMANY, WEST                |   | X |   |   |   |   |   |
| GHANA                        |   | X |   |   |   |   |   |
| GIBRALTAR                    |   | X |   |   |   |   |   |
| GREECE                       |   | X |   |   |   |   |   |
| GREENLAND                    |   | X |   |   |   |   |   |
| GUAM                         |   | X |   |   |   |   |   |
| GUATEMALA                    |   | X |   |   |   |   |   |
| GUINEA                       |   | X |   |   |   |   |   |
| GUINEA-BISSAU                |   | X |   |   |   |   |   |
| GUYANA                       |   | X |   |   |   |   |   |
| HAITI                        |   | X |   |   |   |   |   |
| HONDURAS                     |   | X |   |   |   |   |   |
| HONG KONG                    |   | X |   |   |   |   |   |
| HUNGARY                      |   | X |   |   |   |   |   |
| ICELAND                      |   | X |   |   |   |   |   |
| INDIA                        |   | X |   |   |   |   |   |
| INDONESIA                    |   | X |   |   |   |   |   |
| IRAN                         |   | X |   |   |   |   |   |
| IRAQ                         |   | X |   |   |   |   |   |
| IRELAND                      |   | X |   |   |   |   |   |
| ISRAEL                       |   | X |   |   |   |   |   |
| ITALY                        |   | X |   |   |   |   |   |
| IVORY COAST                  |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| JAPAN                        |   | X |   |   |   |   |   |
| JORDAN                       |   | X |   |   |   |   |   |
| KAMPUCHEA                    |   | X |   |   |   |   |   |
| KENYA                        |   | X |   |   |   |   |   |
| KOREA, SOUTH                 |   | X |   |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LAOS                         |   | X |   |   |   |   |   |
| LEBANON                      |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| LESOTHO                      |   | X |   |   |   |   |   |
| LIBERIA                      |   | X |   |   |   |   |   |
| LIBYA                        |   | X |   |   |   |   |   |
| LIECHTENSTEIN                |   | X |   |   |   |   |   |
| LUXEMBOURG                   |   | X |   |   |   |   |   |
| MACAU                        |   | X |   |   |   |   |   |
| MADAGASCAR                   |   | X |   |   |   |   |   |
| MALAWI                       |   | X |   |   |   |   |   |
| MALAYSIA                     |   | X |   |   |   |   |   |
| MALI                         |   | X |   |   |   |   |   |
| MALTA                        |   | X |   |   |   |   |   |
| MAURITANIA                   |   | X |   |   |   |   |   |
| MAURITIUS                    |   | X |   |   |   |   |   |
| MEXICO                       |   | X |   |   |   |   |   |
| MONACO                       |   | X |   |   |   |   |   |
| MONGOLIA                     |   | X |   |   |   |   |   |
| MOROCCO                      |   | X |   |   |   |   |   |
| MOZAMBIQUE                   |   | X |   |   |   |   |   |
| NEPAL                        |   | X |   |   |   |   |   |
| NETHERLANDS                  |   | X |   |   |   |   |   |
| NEW CALEDONIA                |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   |   |
| NICARAGUA                    |   | X |   |   |   |   |   |
| NIGER                        |   | X |   |   |   |   |   |
| NIGERIA                      |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| NORTHERN IRELAND                    |   |   |   |   |   |   | X |
| NORWAY                              |   | X |   |   |   |   |   |
| OMAN                                |   | X |   |   |   |   |   |
| PAKISTAN                            |   | X |   |   |   |   |   |
| PANAMA                              |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA                    |   | X |   |   |   |   |   |
| PARAGUAY                            |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| PERU                                |   | X |   |   |   |   |   |
| PHILIPPINES                         |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| PUERTO RICO                         |   | X |   |   |   |   |   |
| QATAR                               |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON                |   | X |   |   |   |   |   |
| REUNION                             |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| RWANDA                              |   | X |   |   |   |   |   |
| SAMOA ISLANDS                       |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   |   |   |   | X |
| SENEGAL                             |   | X |   |   |   |   |   |
| SEYCHELLES                          |   | X |   |   |   |   |   |
| SIERRA LEONE                        |   | X |   |   |   |   |   |
| SINGAPORE                           |   | X |   |   |   |   |   |
| SOLOMON ISLANDS                     |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC                    |   | X |   |   |   |   |   |
| SOUTH AFRICA                        |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| SRI LANKA                           |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON              |   | X |   |   |   |   |   |
| SUDAN                               |   | X |   |   |   |   |   |
| SURINAM                             |   | X |   |   |   |   |   |
| SWAZILAND                           |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| SYRIA                               |   | X |   |   |   |   |   |
| TAHITI                              |   | X |   |   |   |   |   |
| TAIWAN                              |   | X |   |   |   |   |   |
| TANZANIA                            |   | X |   |   |   |   |   |
| TASMANIA                            |   | X |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| TOGO                                |   | X |   |   |   |   |   |
| TONGA                               |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TUNISIA                             |   | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UGANDA                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       | X |   |   |   |   |   | X |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   | X |
| WESTERN SAHARA                      |   | X |   |   |   |   |   |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |
| ZAIRE                               |   | X |   |   |   |   |   |
| ZAMBIA                              |   | X |   |   |   |   |   |
| ZIMBABWE                            |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES  
TELEPHONE APPARATUS, EQUIPMENT & SPECIFIC PTS

**MARISCO EXPORTERS LTD.** TEL: 604-477-9336  
1729 MIDGARD AVE., VICTORIA, B.C., V8P2Y6  
MAIN CONTACT: MR. IAN RUDIAK  
FAX: 604-388-9348 TLX/ANSBK: 049-7347  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: JUL/1988  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$100-199  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
SPANISH

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| AUSTRALIA              |   | X |   |   |   |   |   |
| AUSTRIA                |   | X |   |   |   |   |   |
| BAHRAIN                |   | X |   |   |   |   |   |
| ENGLAND                |   | X |   |   |   |   |   |
| FRANCE                 |   | X |   |   |   |   |   |
| GERMANY, WEST          |   | X |   |   |   |   |   |
| HONG KONG              |   | X |   |   |   |   |   |
| IRELAND                |   | X |   |   |   |   |   |
| ISRAEL                 |   | X |   |   |   |   |   |
| JAPAN                  |   | X |   |   |   |   |   |
| JORDAN                 |   | X |   |   |   |   |   |
| KOREA, SOUTH           |   | X |   |   |   |   |   |
| KUWAIT                 |   | X |   |   |   |   |   |
| LIECHTENSTEIN          |   | X |   |   |   |   |   |
| LUXEMBOURG             |   | X |   |   |   |   |   |
| MONACO                 |   | X |   |   |   |   |   |
| NEW ZEALAND            |   | X |   |   |   |   |   |
| OMAN                   |   | X |   |   |   |   |   |
| QATAR                  |   | X |   |   |   |   |   |
| SAUDI ARABIA           |   | X |   |   |   |   |   |
| SPAIN                  |   | X |   |   |   |   | X |
| SWITZERLAND            |   | X |   |   |   |   |   |
| TAIWAN                 |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES   |   | X |   |   |   |   |   |
| YEMEN, SOUTH           |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
FISH, SMOKED  
OYSTERS, FRESH OR FROZEN  
SHELLFISH, FRESH OR FROZEN NES

**MARITIME GROUP (CANADA) INC.** TEL: 604-926-5431  
1102-100 PARK ROYAL, WEST VANCOUVER, B.C., V7T1A2  
MAIN CONTACT: MR. WAYNE H. FALLIS  
FAX: TLX/ANSBK: 04-352687  
YEARS IN INTERNATIONAL TRADE: 15 REPORTED: JUL/1988  
TOTAL STAFF: 20-49 TRADE STAFF:  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: CANADA  
LANGUAGES: CHINESE  
DUTCH  
ENGLISH  
GERMAN  
NORWEGIAN  
SPANISH

AUXILIARY SERVICES: FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| AUSTRALIA                  |   | X |   |   |   |   |   |
| AUSTRIA                    |   | X |   |   |   |   |   |
| BELGIUM                    |   | X |   |   |   |   |   |
| ENGLAND                    |   | X |   |   |   |   |   |
| FRANCE                     |   | X |   |   |   |   |   |
| GERMANY, WEST              |   | X |   |   |   |   |   |
| HONG KONG                  |   | X |   |   |   |   |   |
| INDIA                      |   | X |   |   |   |   |   |
| JAPAN                      |   | X |   |   |   |   |   |
| KOREA, SOUTH               |   | X |   |   |   |   | X |
| LUXEMBOURG                 |   | X |   |   |   |   |   |
| NEW ZEALAND                |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| SWITZERLAND                |   | X |   |   |   |   |   |
| UNITED STATES              |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
LUMBER, CEDAR  
LUMBER, DOUGLAS FIR  
LUMBER, FIR NES  
LUMBER, PINE NES  
LUMBER, POPLAR, ASPEN AND COTTONWOOD  
LUMBER, SPRUCE  
SAWMILL PRODUCTS NES

**MARITIME PACIFIC LTD.**  
8260 MOWBRAY RD., RICHMOND, B.C., V7A2B7  
MAIN CONTACT: MR. DEAN CLOUTIER

TEL: 604-272-7303

CONTINUED....

# TRADING HOUSE

FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 3 REPORTED: NOV/1989  
TOTAL STAFF: 4 TRADE STAFF: 4  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ENGLAND       |   |   | X |   |   |   |   |
| HONG KONG     |   |   | X |   |   |   |   |
| UNITED STATES | X | X | X |   |   |   |   |

PRODUCTS EXPORTED:  
SLIPPERS AND HOUSE FOOTWEAR  
SWEATERS & CARDIGANS, W/G, KNT, M-M FIBRE NES  
SWEATERS AND CARDIGANS, KNITTED NES

MARK CANADA  
SEE... MARKE NOVELTIES INC.

MARKE NOVELTIES INC. TEL: 416-674-3099

22 HUDDERSFIELD RD. ETOBICOKE, ONT., M9W5Z6  
MAIN CONTACT: MR. COREY KATZ  
FAX: 416-674-3184 TLX/ANSBK: 06-989104/REMARKABLE  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: JAN/1989  
TOTAL STAFF: 20-49 TRADE STAFF: 3  
ANNUAL SALES \$000: \$5,000-9,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ARGENTINA     | X |   |   |   |   |   |   |
| ENGLAND       | X |   |   |   |   |   |   |
| GERMANY, WEST |   |   | X |   |   |   |   |
| HONG KONG     |   |   | X |   |   |   |   |
| ISRAEL        | X |   |   |   |   |   |   |
| JAPAN         |   |   |   | X |   |   |   |
| KOREA, SOUTH  |   |   |   | X |   |   |   |
| SINGAPORE     |   |   |   | X |   |   |   |
| TAIWAN        |   |   |   | X |   |   |   |
| THAILAND      |   |   |   | X |   |   |   |

UNITED STATES X X  
PRODUCTS EXPORTED:  
MISCELLANEOUS END PRODUCTS NES  
NOVELTIES AND ART GOODS NES  
STATIONERY AND PAPER OFFICE SUPPLIES NES  
TOYS AND PARTS NES

MARSHALL COMMODITIES LTD. TEL: 416-492-8245

150 CONSUMERS ROAD STE 504, WILLOWDALE, ONTARIO, M2J1P9  
MAIN CONTACT: MR. DAVID MARSHALL  
FAX: 416-492-8248 TLX/ANSBK: 06-966897/MC TOR  
YEARS IN INTERNATIONAL TRADE: 3 REPORTED: DEC/1989  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 4  
ANNUAL SALES \$000: \$10,000-24,999  
PARENT COUNTRY: CANADA  
LANGUAGES: CANTONESE  
ENGLISH  
FINNISH  
FRENCH  
HINDI  
MANDARIN  
SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
OTHER  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER  
OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN            |   |   | X |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   |   | X |   |   |   |   |
| ARGENTINA              |   |   | X |   |   |   |   |
| AUSTRALIA              |   |   | X |   |   |   |   |
| AUSTRIA                |   |   | X |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|          | E | I | B | S | A | R | W |
|----------|---|---|---|---|---|---|---|
| BAHAMAS  |   | X |   |   |   |   |   |
| BARBADOS |   | X |   |   |   |   |   |
| BELGIUM  |   | X |   |   |   |   |   |
| BERMUDA  |   | X |   |   |   |   |   |
| BOLIVIA  |   |   |   | X |   |   |   |

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| CHILE              |   | X |   |   |   |   |   |
| COSTA RICA         |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA     |   | X |   |   |   |   |   |
| DENMARK            |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC |   | X |   |   |   |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ENGLAND       |   | X |   |   |   |   |   |
| FINLAND       |   |   | X |   |   |   |   |
| FRANCE        |   | X |   |   |   |   |   |
| GERMANY, EAST |   | X |   |   |   |   |   |
| GERMANY, WEST |   | X |   |   |   |   |   |

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| GIBRALTAR |   | X |   |   |   |   |   |
| GREECE    |   | X |   |   |   |   |   |
| GREENLAND |   | X |   |   |   |   |   |
| HUNGARY   |   | X |   |   |   |   |   |
| ICELAND   |   | X |   |   |   |   |   |

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| INDIA     |   | X |   |   |   |   |   |
| INDONESIA |   |   |   |   | X |   |   |
| IRAN      |   |   |   |   | X |   |   |
| IRAQ      |   |   |   |   | X |   |   |
| IRELAND   |   | X |   |   |   |   |   |

|         | E | I | B | S | A | R | W |
|---------|---|---|---|---|---|---|---|
| ISRAEL  |   | X |   |   |   |   |   |
| ITALY   | X |   |   |   |   |   |   |
| JAMAICA |   | X |   |   |   |   |   |
| JAPAN   | X |   |   |   |   |   |   |
| KENYA   |   | X |   |   |   |   |   |

|          | E | I | B | S | A | R | W |
|----------|---|---|---|---|---|---|---|
| LEBANON  |   |   |   |   |   | X |   |
| MALAYSIA |   | X |   |   |   |   |   |
| MALTA    |   | X |   |   |   |   |   |
| MEXICO   |   | X |   |   |   |   |   |
| MOROCCO  |   | X |   |   |   |   |   |

|                  | E | I | B | S | A | R | W |
|------------------|---|---|---|---|---|---|---|
| MOZAMBIQUE       |   | X |   |   |   |   |   |
| NETHERLANDS      | X |   |   |   |   |   | X |
| NORTHERN IRELAND |   | X |   |   |   |   |   |
| NORWAY           |   | X |   |   |   |   |   |
| PAKISTAN         |   |   |   |   | X |   |   |

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PERU                       |   |   |   |   | X |   |   |
| PHILIPPINES                |   |   |   |   | X |   |   |
| POLAND                     |   | X |   |   |   |   |   |
| PORTUGAL                   | X |   |   |   |   |   |   |

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| ROMANIA      |   | X |   |   |   |   |   |
| SAUDI ARABIA |   | X |   |   |   |   |   |
| SINGAPORE    |   | X |   |   |   |   |   |
| SOUTH AFRICA |   | X |   |   |   |   |   |
| SPAIN        | X |   |   |   |   |   | X |

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| SRI LANKA   |   |   |   |   |   |   | X |
| SURINAM     |   | X |   |   |   |   |   |
| SWEDEN      |   |   |   |   |   |   |   |
| SWITZERLAND |   |   | X |   |   |   |   |
| TAIWAN      |   |   |   |   |   | X |   |

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| TANZANIA                            |   | X |   |   |   |   |   |
| THAILAND                            |   |   |   |   |   | X |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TURKEY                              |   |   |   |   |   | X |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |   |   |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| UNITED STATES | X |   |   |   |   |   | X |
| VENEZUELA     |   | X |   |   |   |   |   |
| VIETNAM       |   |   |   |   | X |   |   |
| WALES         |   | X |   |   |   |   |   |
| YUGOSLAVIA    |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
BEANS, SEED  
FOOD PREPARATIONS NES  
NUTS, KERNELS & SEEDS, SHELLED OR PREP NES  
PEAS, SEED

MARTELL EXPORTING LTD. TEL: 416-665-6199

312 - 4630 DUFFERIN ST. DOWNSVIEW, ONT., M3H5S4  
MAIN CONTACT: MR. JACK MARTELL  
FAX: 416-663-7560 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 15 REPORTED: OCT/1980  
COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES

CONTINUED....

# TRADING HOUSE

TOTAL STAFF: 3 TRADE STAFF: 2

ANNUAL SALES \$000: \$500-999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

GERMAN

SPANISH

AUXILIARY SERVICES:

CONSOLIDATION

CONSULTING

DOCUMENTATION

FINANCING ARRANGEMENTS, GENERAL

FREIGHT FORWARDING

OTHER

SHIPPING-INTERNATIONAL

WAREHOUSING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| AUSTRALIA                    | X |   |   |   |   |   |   |
| BAHAMAS                      |   | X |   |   |   |   |   |
| BARBADOS                     | X |   |   |   |   | X |   |
| BERMUDA                      | X |   |   |   |   |   |   |
| BOAIRE                       | X |   |   |   |   |   |   |
| CHILE                        | X |   |   |   |   | X |   |
| COLOMBIA                     |   | X |   |   |   |   |   |
| COSTA RICA                   | X |   |   |   |   | X |   |
| CURACAO                      | X |   |   |   |   | X |   |
| CYPRUS                       | X |   |   |   |   |   |   |
| DENMARK                      | X |   |   |   |   | X |   |
| DOMINICAN REPUBLIC           |   | X |   |   |   |   |   |
| EL SALVADOR                  | X |   |   |   |   |   |   |
| ENGLAND                      | X |   |   |   |   | X |   |
| FRANCE                       | X |   |   |   |   |   |   |
| GERMANY, WEST                |   | X |   |   |   |   |   |
| HAITI                        | X |   |   |   |   | X |   |
| HONDURAS                     | X |   |   |   |   | X |   |
| HONG KONG                    | X |   |   |   |   | X |   |
| INDONESIA                    |   | X |   |   |   |   |   |
| IRELAND                      |   | X |   |   |   |   |   |
| ISRAEL                       |   | X |   |   |   |   |   |
| ITALY                        | X |   |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| KENYA                        |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS | X |   |   |   |   |   |   |
| LIBERIA                      | X |   |   |   |   | X |   |
| MALAYSIA                     |   | X |   |   |   |   |   |
| NETHERLANDS                  | X | X |   |   |   |   |   |
| NEW ZEALAND                  | X |   |   |   |   | X |   |
| PANAMA                       | X |   |   |   |   | X |   |
| PERU                         |   | X |   |   |   |   |   |
| SINGAPORE                    | X | X |   |   |   |   |   |
| SWEDEN                       |   | X |   |   |   |   |   |
| SWITZERLAND                  |   | X |   |   |   |   |   |
| THAILAND                     |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO          | X |   |   |   |   | X |   |
| VENEZUELA                    |   | X |   |   |   |   |   |
| ZIMBABWE                     | X |   |   |   |   |   |   |

PRODUCTS EXPORTED:

BOLTS & HEADED OR THRD RODS, W/O NUTS NES  
BUILDERS, HARDWARE NES  
CHRISTMAS DECORATIONS EXCEPT LIGHTS  
CHRISTMAS TREE LIGHTING SETS  
EDGE TOOLS, HAND, AND PARTS NES  
FURNITURE FRAMES, TOPS AND FINISHED PARTS  
HAND TOOLS AND PARTS NES  
KITCHEN TOOLS & HAND OPTD APPL & PARTS NES  
MISCELLANEOUS END PRODUCTS NES  
NUTS, LOCK NUTS AND STOP NUTS NES  
PLIERS  
SCREWDRIVERS, HAND  
WIRE CLOTH OR WOVEN WIRE SCREENING NES  
WRENCHES AND PARTS

MARTIN & STEWART INC.

3500 ST. PATRICK ST., MONTREAL, QUE. H4E1A2

MAIN CONTACT: MR. GEORGE M. HENDERSON

FAX: 514-933-3496

TLX/ANSBK: 055-60894/MANDS N7L

YEARS IN INTERNATIONAL TRADE: 52 REPORTED: JUN/1989

TOTAL STAFF: 100-249 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$50,000+

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

GERMAN

TEL: 514-935-5476

ITALIAN

SPANISH

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ALBANIA                             | X |   |   |   |   |   |   |
| ALGERIA                             | X |   |   |   |   |   |   |
| ANGOLA                              |   |   | X |   |   |   |   |
| ARAB REPUBLIC OF EGYPT              | X |   |   |   |   |   |   |
| ARGENTINA                           | X |   |   |   |   |   |   |
| AUSTRALIA                           | X |   |   |   |   |   |   |
| AUSTRIA                             | X |   |   |   |   |   |   |
| BELGIUM                             | X |   |   |   |   |   |   |
| BELIZE                              |   |   | X |   |   |   |   |
| BOLIVIA                             |   |   | X |   |   |   |   |
| BRAZIL                              |   |   | X |   |   |   |   |
| BULGARIA                            |   | X |   |   |   |   |   |
| CHILE                               |   |   | X |   |   |   |   |
| COLOMBIA                            |   |   | X |   |   |   |   |
| COSTA RICA                          |   |   | X |   |   |   |   |
| CZECHOSLOVAKIA                      |   | X |   |   |   |   |   |
| DENMARK                             | X |   |   |   |   |   |   |
| ECUADOR                             |   |   | X |   |   |   |   |
| EL SALVADOR                         |   |   | X |   |   |   |   |
| ENGLAND                             | X |   |   |   |   |   | X |
| FINLAND                             | X |   |   |   |   |   |   |
| FRANCE                              | X |   |   |   |   |   |   |
| GERMANY, EAST                       | X |   |   |   |   |   |   |
| GERMANY, WEST                       | X |   |   |   |   |   |   |
| GREECE                              | X |   |   |   |   |   | X |
| GUATEMALA                           |   |   | X |   |   |   |   |
| HONDURAS                            |   |   | X |   |   |   |   |
| HONG KONG                           | X |   |   |   |   |   |   |
| HUNGARY                             | X |   |   |   |   |   |   |
| INDIA                               | X |   |   |   |   |   |   |
| INDONESIA                           |   |   | X |   |   |   |   |
| IRAN                                |   |   | X |   |   |   |   |
| IRAQ                                |   |   | X |   |   |   |   |
| ISRAEL                              |   |   | X |   |   |   |   |
| ITALY                               | X |   |   |   |   |   | X |
| JAMAICA                             | X |   |   |   |   |   |   |
| JAPAN                               | X |   |   |   |   |   | X |
| JORDAN                              |   |   | X |   |   |   |   |
| KOREA, SOUTH                        | X |   |   |   |   |   |   |
| LEBANON                             |   |   | X |   |   |   |   |
| MALAYSIA                            |   |   | X |   |   |   |   |
| MEXICO                              | X |   |   |   |   |   |   |
| MONACO                              |   |   | X |   |   |   |   |
| NETHERLANDS                         | X |   |   |   | X |   | X |
| NEW ZEALAND                         | X |   |   |   |   |   |   |
| NICARAGUA                           |   |   | X |   |   |   |   |
| NORWAY                              | X |   |   |   |   |   |   |
| PAKISTAN                            |   |   | X |   |   |   |   |
| PANAMA                              |   |   | X |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          | X |   |   |   |   |   |   |
| PHILIPPINES                         | X |   |   |   |   |   |   |
| POLAND                              | X |   |   |   |   |   |   |
| PORTUGAL                            | X |   |   |   |   |   | X |
| PUERTO RICO                         | X |   |   |   |   |   |   |
| ROMANIA                             | X |   |   |   |   |   |   |
| SAUDI ARABIA                        |   |   | X |   |   |   |   |
| SCOTLAND                            | X |   |   |   |   |   |   |
| SINGAPORE                           | X |   |   |   |   |   |   |
| SOUTH AFRICA                        | X |   |   |   |   |   |   |
| SPAIN                               | X |   |   |   |   |   |   |
| SWEDEN                              | X |   |   |   |   |   |   |
| SYRIA                               | X |   |   |   |   |   |   |
| TAIWAN                              | X |   |   |   |   |   |   |
| THAILAND                            | X |   |   |   |   |   |   |
| TURKEY                              | X |   |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   |   |   |   |   |   |   |
| UNITED STATES                       | X |   |   |   |   |   | X |
| URUGUAY                             |   |   | X |   |   |   |   |
| VENEZUELA                           |   |   | X |   |   |   |   |
| VIETNAM                             |   |   | X |   |   |   |   |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

YUGOSLAVIA  
PRODUCTS EXPORTED:  
CALF AND KIP SKINS, RAW  
CATTLE HIDES, RAW  
CRUDE ANIMAL & FISHERY PRODUCTS, INEDIBLE NES  
HIDES AND SKINS, RAW NES  
HORSE HIDES, RAW  
SHEEP AND LAMB SKINS, RAW NES

**NASH MANAGEMENT INC.**  
SEE... M. DE SAINT-HILAIRE MGMT SERVICES

**MATCAN DEVELOPMENTS LTD.** TEL: 403-455-0783

10424 - 147TH ST., EDMONTON, ALTA., T5N3C5  
MAIN CONTACT: MR. GEORGE C. MATHEWS  
FAX: TLX/ANSBK: 037-42894  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: NOV/1987  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 1 TRADE STAFF: 1  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
SPANISH

AUXILIARY SERVICES: CONSULTING  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| AUSTRALIA     | X | X | X |   |   |   | X |
| FIJI          |   | X | X |   |   |   |   |
| HONG KONG     |   | X | X |   |   |   |   |
| INDONESIA     |   | X | X |   |   |   |   |
| MALAYSIA      |   | X | X |   |   |   |   |
| MEXICO        | X | X | X |   |   |   | X |
| NEW ZEALAND   |   | X | X |   |   |   |   |
| SINGAPORE     |   | X | X |   |   |   |   |
| THAILAND      |   | X | X |   |   |   | X |
| UNITED STATES | X | X | X |   |   |   | X |

PRODUCTS EXPORTED:  
FERTILIZERS AND FERTILIZER MATERIALS NES  
MEAT, CURED NES  
MILK, CREAM, AND BY-PRODUCTS, POWDERED  
OIL SEED CAKE AND MEAL NES  
PORK, FRESH OR FROZEN NES

**MATOUSEK ART LIMITED** TEL: 403-433-1752

701-10883 SASKATCHEWAN DR., EDMONTON, ALTA., T6E4S6  
MAIN CONTACT: MRS. PHYLIS J. MATOUSEK  
FAX: 403-433-4753 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: NOV/1988  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 1 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH

AUXILIARY SERVICES: CONSULTING  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| AUSTRALIA                  |   | X |   |   |   |   |   |
| BRAZIL                     |   | X |   |   |   |   |   |
| ENGLAND                    |   | X |   |   |   |   |   |
| FRANCE                     |   | X |   |   |   |   |   |
| GERMANY, WEST              |   | X |   |   |   |   |   |
| HONG KONG                  | X |   |   |   |   |   |   |
| HUNGARY                    |   | X |   |   |   |   |   |
| JAPAN                      |   | X |   |   |   |   |   |
| KOREA, SOUTH               |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   | X |
| SWEDEN                     |   | X |   |   |   |   |   |
| TAIWAN                     |   | X |   |   |   |   |   |
| UNITED STATES              | X |   |   |   |   |   | X |
| VENEZUELA                  |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
DRAWINGS, ETCHINGS AND ENGRAVINGS, ORIGINAL  
PAINTINGS AND PASTELS, EXECUTED BY HAND  
SCULPTURES AND STATUES, ORIGINAL

**MATSON EXPORT**  
SEE... MATSON TRADING HOUSE

**MATSON TRADING HOUSE**

TEL: 613-224-0287

419 KINTYRE PRIVATE, OTTAWA, ONT., K2C3M9  
MAIN CONTACT: MR. MIKE SAMSON  
FAX: 613-224-0058 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 3 REPORTED: DEC/1989  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$100-199  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
ENGLISH

AUXILIARY SERVICES: PACKAGING  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   | X |
| ARGENTINA              |   | X |   |   |   |   |   |
| BAHRAIN                |   | X |   |   |   |   | X |
| BRAZIL                 |   | X |   |   |   |   |   |
| BULGARIA               |   | X |   |   |   |   |   |
| CYPRUS                 |   | X |   |   |   |   | X |
| GREECE                 |   | X |   |   |   |   |   |
| IRAQ                   | X |   |   |   |   |   | X |
| ISRAEL                 |   |   |   |   |   |   | X |
| JAMAICA                |   | X |   |   |   |   |   |
| JAPAN                  |   | X |   |   |   |   |   |
| JORDAN                 | X |   |   |   |   |   | X |
| KENYA                  |   | X |   |   |   |   |   |
| KUWAIT                 |   | X |   |   |   |   | X |
| LEBANON                | X |   |   |   |   |   | X |
| MALTA                  |   | X |   |   |   |   |   |
| OMAN                   |   | X |   |   |   |   | X |
| PHILIPPINES            |   | X |   |   |   |   |   |

|              |   |   |  |  |  |  |   |
|--------------|---|---|--|--|--|--|---|
| QATAR        | X |   |  |  |  |  | X |
| SAUDI ARABIA |   |   |  |  |  |  | X |
| SOUTH AFRICA |   | X |  |  |  |  |   |
| SWEDEN       | X |   |  |  |  |  |   |
| SWITZERLAND  |   | X |  |  |  |  |   |

|          |   |   |  |  |  |  |   |
|----------|---|---|--|--|--|--|---|
| SYRIA    |   |   |  |  |  |  | X |
| TAIWAN   | X |   |  |  |  |  | X |
| THAILAND |   | X |  |  |  |  |   |
| TOGO     |   | X |  |  |  |  |   |
| TURKEY   |   |   |  |  |  |  | X |

|                      |   |   |  |  |  |  |   |
|----------------------|---|---|--|--|--|--|---|
| UNITED ARAB EMIRATES | X |   |  |  |  |  | X |
| VIETNAM              |   | X |  |  |  |  |   |
| YEMEN                |   |   |  |  |  |  | X |
| YEMEN, SOUTH         |   |   |  |  |  |  | X |

PRODUCTS EXPORTED:  
FERTILIZERS AND FERTILIZER MATERIALS NES  
GENERAL PURPOSE INDUSTRIAL MACHY & PARTS NES  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES  
PHOSPHATIC FERTILIZERS NES  
PLUMBERS' BRASS GOODS AND BATHROOM ACCESS NES  
POLE LINE HARDWARE  
PREPARED FERTILIZER MIXTURES  
SERVICE INDUSTRY EQUIPMENT AND PARTS NES  
SPECIAL INDUSTRY MACHINERY, EQUIP & PTS NES

**MAXIMUS INTERNATIONAL CORPORATION** TEL: 416-298-4556

20 BLUE EAGLE TRAIL, SCARBOROUGH, ONT., M1V1V9  
MAIN CONTACT: MR. MICHAEL TANG  
FAX: 416-298-7352 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: SEP/1989  
TOTAL STAFF: 3 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: CANTONESE  
CHINESE  
ENGLISH  
MANDARIN  
TAGALOG

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
DOCUMENTATION  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL

CONTINUED....

# TRADING HOUSE

AREA OF SPECIALTIES: WAREHOUSING  
BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| GERMANY, WEST              |   |   |   |   | X |   |   |
| HONG KONG                  | X | X |   |   | X |   |   |
| JAPAN                      |   | X |   |   |   |   |   |
| KOREA, SOUTH               |   | X |   |   | X |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PHILIPPINES                | X |   | X |   | X | X | X |
| SINGAPORE                  |   | X |   |   | X |   |   |
| TAIWAN                     |   | X |   |   | X |   |   |
| THAILAND                   |   | X |   |   | X |   |   |
| TRINIDAD AND TOBAGO        |   | X |   |   |   |   |   |

UNITED STATES X X X X X X X  
PRODUCTS EXPORTED:

ALF, LAGER, PORTER AND STOUT  
CORDUOYS, COTTON, COLOURED  
CORDUOYS, COTTON, UNBLEACHED OR BLEACHED  
DENIMS, COTTON  
HERRING, CANNED  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
KETCHUP /CATSUP/  
METAL HOUSEHOLD FURNITURE, NOT UPHOLSTERED  
PHARMACEUTICAL PRODS NES, IN DOSAGE, HUMAN USE  
SALMON, CANNED  
SARDINE, CANNED, INCLUDING SPRATS & PILCHARDS  
SAUCES NES  
SOUPS, SOUP MIXES AND BASES NES  
SOYA BEAN OIL  
TABLEWARE, PAPER  
TOMATO PASTE, CANNED  
VEGETABLE OILS AND FATS NES

YEARS IN INTERNATIONAL TRADE: 1 REPORTED: JUN/1989  
TOTAL STAFF: 3 TRADE STAFF: 1  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES: CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|            | E | I | B | S | A | R | W |
|------------|---|---|---|---|---|---|---|
| ALBANIA    |   | X |   |   |   |   |   |
| ANTARCTICA |   | X |   |   |   |   |   |
| ARGENTINA  |   | X |   |   |   |   |   |
| ARUBA      |   | X |   |   |   |   |   |
| AUSTRALIA  |   | X |   |   |   |   |   |

|          |   |  |  |  |  |  |  |
|----------|---|--|--|--|--|--|--|
| AUSTRIA  | X |  |  |  |  |  |  |
| BAHAMAS  | X |  |  |  |  |  |  |
| BARBADOS | X |  |  |  |  |  |  |
| BELIZE   | X |  |  |  |  |  |  |
| BERMUDA  | X |  |  |  |  |  |  |

|                |   |  |  |  |  |  |  |
|----------------|---|--|--|--|--|--|--|
| BOLIVIA        | X |  |  |  |  |  |  |
| BONAIRE        | X |  |  |  |  |  |  |
| BRAZIL         | X |  |  |  |  |  |  |
| BULGARIA       | X |  |  |  |  |  |  |
| CAYMAN ISLANDS | X |  |  |  |  |  |  |

|              |   |  |  |  |  |  |  |
|--------------|---|--|--|--|--|--|--|
| CHILE        | X |  |  |  |  |  |  |
| COLOMBIA     | X |  |  |  |  |  |  |
| COOK ISLANDS | X |  |  |  |  |  |  |
| COSTA RICA   | X |  |  |  |  |  |  |
| CUBA         | X |  |  |  |  |  |  |

|                    |   |  |  |  |  |  |  |
|--------------------|---|--|--|--|--|--|--|
| CURACAO            | X |  |  |  |  |  |  |
| CZECHOSLOVAKIA     | X |  |  |  |  |  |  |
| DOMINICAN REPUBLIC | X |  |  |  |  |  |  |
| ECUADOR            | X |  |  |  |  |  |  |
| EL SALVADOR        | X |  |  |  |  |  |  |

|                  |   |  |  |  |  |  |  |
|------------------|---|--|--|--|--|--|--|
| ENGLAND          | X |  |  |  |  |  |  |
| FALKLAND ISLANDS | X |  |  |  |  |  |  |
| FIJI             | X |  |  |  |  |  |  |
| FRANCE           | X |  |  |  |  |  |  |
| FRENCH GUIANA    | X |  |  |  |  |  |  |

|                  |   |  |  |  |  |  |  |
|------------------|---|--|--|--|--|--|--|
| FRENCH POLYNESIA | X |  |  |  |  |  |  |
| GERMANY, EAST    | X |  |  |  |  |  |  |
| GERMANY, WEST    | X |  |  |  |  |  |  |
| GREECE           | X |  |  |  |  |  |  |
| GUAM             | X |  |  |  |  |  |  |

|           |   |  |  |  |  |  |  |
|-----------|---|--|--|--|--|--|--|
| GUATEMALA | X |  |  |  |  |  |  |
| GUYANA    | X |  |  |  |  |  |  |
| HAITI     | X |  |  |  |  |  |  |
| HONDURAS  | X |  |  |  |  |  |  |
| HONG KONG | X |  |  |  |  |  |  |

|                              |   |  |  |  |  |  |  |
|------------------------------|---|--|--|--|--|--|--|
| HUNGARY                      | X |  |  |  |  |  |  |
| ITALY                        | X |  |  |  |  |  |  |
| JAMAICA                      | X |  |  |  |  |  |  |
| LEEWARD AND WINDWARD ISLANDS | X |  |  |  |  |  |  |
| LIECHTENSTEIN                | X |  |  |  |  |  |  |

|             |   |  |  |  |  |  |  |
|-------------|---|--|--|--|--|--|--|
| LUXEMBOURG  | X |  |  |  |  |  |  |
| MALTA       | X |  |  |  |  |  |  |
| MEXICO      | X |  |  |  |  |  |  |
| MONACO      | X |  |  |  |  |  |  |
| NETHERLANDS | X |  |  |  |  |  |  |

|               |   |  |  |  |  |  |  |
|---------------|---|--|--|--|--|--|--|
| NEW CALEDONIA | X |  |  |  |  |  |  |
| NEW HEBRIDES  | X |  |  |  |  |  |  |
| NEW ZEALAND   | X |  |  |  |  |  |  |
| NICARAGUA     | X |  |  |  |  |  |  |
| PANAMA        | X |  |  |  |  |  |  |

|                            |   |  |  |  |  |  |  |
|----------------------------|---|--|--|--|--|--|--|
| PAPUA NEW GUINEA           | X |  |  |  |  |  |  |
| PARAGUAY                   | X |  |  |  |  |  |  |
| PEOPLE'S REPUBLIC OF CHINA | X |  |  |  |  |  |  |
| PERU                       | X |  |  |  |  |  |  |
| POLAND                     | X |  |  |  |  |  |  |

|                |   |  |  |  |  |  |  |
|----------------|---|--|--|--|--|--|--|
| PORTUGAL       | X |  |  |  |  |  |  |
| PUERTO RICO    | X |  |  |  |  |  |  |
| ROMANIA        | X |  |  |  |  |  |  |
| SANDIA ISLANDS | X |  |  |  |  |  |  |

WATSA IMPORT & EXPORT INC. TEL: 514-606-2597  
3561 RUE CHARLES-DAVOUST SUITE 201, CHOMEDEV-LAVAL QUE., H7V9Z7  
MAIN CONTACT: M. MOUNIR ABOU-ZARAA  
FAX: TLX/ANSBK: 05-25134/05-25134 MTL  
YEARS IN INTERNATIONAL TRADE: 11 REPORTED: JAN/1990  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSOLIDATION  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER

METHOD OF OPERATIONS: WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
INDEPENDENT TRADER  
OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| BAHRAIN              |   | X |   |   |   |   |   |
| CYPRUS               | X |   |   |   |   |   |   |
| IRAQ                 |   | X |   |   |   |   |   |
| JORDAN               | X | X |   |   |   | X | X |
| KUWAIT               | X | X |   |   |   |   |   |
| LEBANON              | X |   |   | X | X | X | X |
| OMAN                 |   | X |   |   |   |   |   |
| SAUDI ARABIA         | X | X |   |   |   |   |   |
| SYRIA                | X |   |   |   |   | X | X |
| UNITED ARAB EMIRATES |   | X |   |   |   |   |   |

UNITED STATES X X  
PRODUCTS EXPORTED:

BATHROBES, DRESSING GOWNS AND HOUSECOATS  
ELASTIC FABRICS, BROAD WOVEN  
OUTERWEAR, CHILD & INFANTS', EXCT KNITTED NES  
SLIPPERS AND HOUSE FOOTWEAR  
UNDERWEAR MADE FROM WOVEN FABRICS

MCKAY & ASSOCIATES LTD TEL: 403-253-7979  
8247 - 7TH STREET SW, CALGARY, ALTA, T2V1G5  
MAIN CONTACT: MR. DOUGLAS MCKAY  
FAX: 403-252-8279 TLX/ANSBK: 038-24675

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| SOLOMON ISLANDS                     |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON              |   | X |   |   |   |   |   |
| SURINAM                             |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| TAHITI                              |   | X |   |   |   |   |   |
| TASMANIA                            |   | X |   |   |   |   |   |
| TONGA                               |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |   |   |   |   |
| UNITED STATES                       | X |   |   |   |   | X | X |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
FISH, SMOKED

MCKAY RICHARD & CO. LTD.

TEL: 604-276-0111

280-11180 VOYAGEUR WAY, RICHMOND, B.C., V6X3N0

MAIN CONTACT: MR. WILL MCKAY

FAX: 604-276-0336 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 2 REPORTED: JAN/1990

TOTAL STAFF: 5-9 TRADE STAFF: 3

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

SPANISH

AUXILIARY SERVICES:

CONSOLIDATION

CONSULTING

FINANCING ARRANGEMENTS, GENERAL

COMMODITIES/PRIMARY PRODUCTS TRADING

PROJECT IMPLEMENTING, PROJECT MANAGING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| DENMARK                    |   | X |   |   |   |   |   |
| ENGLAND                    |   | X |   |   |   |   |   |
| FRANCE                     |   | X |   |   |   | X |   |
| GERMANY, WEST              |   | X |   |   |   | X |   |
| HONG KONG                  |   |   | X |   |   |   |   |
| JAPAN                      |   | X |   |   |   |   | X |
| KOREA, SOUTH               |   |   | X |   |   |   |   |
| NEW ZEALAND                |   |   | X |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   |   | X |   |   |   |   |
| SINGAPORE                  |   |   | X |   |   |   |   |
| SPAIN                      |   |   | X |   |   |   |   |
| SWEDEN                     |   | X |   |   |   | X |   |
| UNITED STATES              | X | X |   |   |   | X | X |

PRODUCTS EXPORTED:

HALIBUT, FRESH OR FROZEN

OYSTERS, FRESH OR FROZEN

SALMON, FRESH OR FROZEN

SHELLFISH, FRESH OR FROZEN NES

MCLEOD FOREST PRODUCTS LIMITED

TEL: 902-893-7244

\*\*\*\*\* UPDATE PENDING

87 ROSSEVELT AVE., TRURO, N.S., B2N1B7

P.O. BOX 882, TRURO, N.S., B2N5G6

MAIN CONTACT: MR. ROLAND P. MCLEOD

FAX: 902-893-1742 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 10 REPORTED: MAR/1989

TOTAL STAFF: 5-9 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$5,000-9,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES: FREIGHT FORWARDING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| ARUBA              |   | X |   |   |   |   |   |
| BAHAMAS            |   | X |   |   |   |   |   |
| BARBADOS           |   | X |   |   |   |   |   |
| BERMUDA            |   | X |   |   |   |   |   |
| BOAIRE             |   | X |   |   |   |   |   |
| CAYMAN ISLANDS     |   | X |   |   |   |   |   |
| CUBA               |   | X |   |   |   |   |   |
| CURACAO            |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC |   | X |   |   |   |   |   |
| ENGLAND            | X | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| FRANCE                       |   | X |   |   |   |   |   |
| GERMANY, WEST                |   | X |   |   |   |   |   |
| GREENLAND                    |   | X |   |   |   |   |   |
| HAITI                        |   | X |   |   |   |   |   |
| ICELAND                      |   | X |   |   |   |   |   |
| IRELAND                      |   |   | X |   |   |   |   |
| ITALY                        |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| LEeward AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| PUERTO RICO                  |   | X |   |   |   |   |   |
| SCOTLAND                     |   |   | X |   |   |   |   |
| ST. PIERRE ET MIQUELON       |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO          |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS     |   | X |   |   |   |   |   |
| VIRGIN ISLANDS               |   | X |   |   |   |   |   |

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| WALES     |   | X |   |   |   |   |   |
| WORLDWIDE |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:

BOLTS AND ROUND TIMBER NES

LUMBER, DOUGLAS FIR

LUMBER, HEMLOCK

LUMBER, PINE NES

LUMBER, SPRUCE

SAWMILL PRODUCTS NES

SHIPPING AND DISTR CONT, WOODEN, & PARTS NES

MCHAMARA TRADING INC.

SEE... SOCIETE COMMERCIALE MCHAMARA INC.

MEDICOM INC.

TEL: 514-393-9933

33 PRINCE ST. SUITE 120, MONTREAL, QUE., H3C2M7

MAIN CONTACT: MR. BOAIS MYCHKOWSKI

FAX: 514-393-9246 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 3 REPORTED: MAR/1990

TOTAL STAFF: 10-19 TRADE STAFF: 10-19

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ARABIC

ENGLISH

FRENCH

HEBREW

SPANISH

AUXILIARY SERVICES:

CONSULTING

CUSTOM CLEARING

DOCUMENTATION

FINANCING ARRANGEMENTS, GENERAL

FREIGHT FORWARDING

PACKAGING

SHIPPING-INTERNATIONAL

WAREHOUSING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| ARGENTINA          |   | X |   |   |   |   |   |
| ARUBA              |   | X |   |   |   |   |   |
| AUSTRALIA          |   | X |   |   |   |   |   |
| BAHAMAS            |   | X |   |   |   |   |   |
| BARBADOS           |   | X |   |   |   |   |   |
| BELIZE             |   | X |   |   |   |   |   |
| BERMUDA            |   | X |   |   |   |   |   |
| BOLIVIA            |   | X |   |   |   |   |   |
| BONAIRE            |   | X |   |   |   |   |   |
| BRAZIL             |   | X |   |   |   |   |   |
| CAYMAN ISLANDS     |   | X |   |   |   |   |   |
| CHILE              |   | X |   |   |   |   |   |
| COLOMBIA           |   | X |   |   |   |   |   |
| COSTA RICA         |   | X |   |   |   |   |   |
| CUBA               |   | X |   |   |   |   |   |
| CURACAO            |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC |   | X |   |   |   |   |   |
| ECUADOR            |   | X |   |   |   |   |   |
| EL SALVADOR        |   | X |   |   |   |   |   |
| ENGLAND            |   | X | X |   |   |   |   |
| FALKLAND ISLANDS   |   | X |   |   |   |   |   |
| FRENCH GUIANA      |   | X |   |   |   |   |   |
| GREENLAND          |   | X |   |   |   |   |   |
| GUATEMALA          |   | X | X |   |   |   |   |
| GUYANA             |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| HAITI                        | X | X |   |   |   |   |   |
| HONDURAS                     |   | X |   |   |   |   |   |
| HONG KONG                    |   |   | X | X |   | X | X |
| ISRAEL                       |   | X |   |   |   |   |   |
| IVORY COAST                  |   | X |   |   |   |   |   |
| JAMAICA                      | X | X |   |   |   |   |   |
| LEeward AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| MEXICO                       | X | X |   |   |   |   |   |
| MOROCCO                      | X |   |   |   |   |   |   |
| NICARAGUA                    |   | X |   |   |   |   |   |
| PANAMA                       |   | X |   |   |   |   |   |
| PARAGUAY                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   |   |   | X |   |   |   |   |
| PERU                         |   | X |   |   |   |   |   |
| PUERTO RICO                  |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON       |   | X |   |   |   |   |   |
| SURINAM                      |   | X |   |   |   |   |   |
| TAIWAN                       |   |   | X | X |   | X | X |
| THAILAND                     |   |   | X |   |   |   |   |
| TRINIDAD AND TOBAGO          |   | X |   |   |   |   |   |
| TUNISIA                      | X |   |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS     |   | X |   |   |   |   |   |
| UNITED STATES                | X | X | X | X | X | X | X |
| URUGUAY                      |   | X |   |   |   |   |   |
| VENEZUELA                    |   | X |   |   |   |   |   |

VIRGIN ISLANDS  
PRODUCTS EXPORTED:  
BANDAGE/SURGICAL GAUZE/ABSORBENT COT/DRESSING  
GLOVES AND MITTENS, PLASTIC  
MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES

MEDICOM INJECTION CONTROL PRODUCTS  
SEE... MEDICOM INC.

MELROSE INTERNATIONAL TRADING (1987) LTD TEL: 514-345-0500  
6600 COTE DES NEIGES, SUITE 300, MONTREAL QUE. H3S2A9  
MAIN CONTACT: MR. M. ROSENFELD  
FAX: TLX/ANSBK: 05-825806/MELROSE MTL  
YEARS IN INTERNATIONAL TRADE: 17 REPORTED: APR/1988  
TOTAL STAFF: 5-9 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$25,000-49,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
ENGLISH  
FRENCH  
GERMAN

AUXILIARY SERVICES: CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| CHILE         |   | X |   |   |   |   |   |
| ENGLAND       | X |   |   |   |   |   |   |
| FRANCE        | X |   |   |   |   |   |   |
| GERMANY, WEST | X |   |   |   |   |   |   |
| HONG KONG     | X |   |   |   |   |   |   |
| JAPAN         | X |   |   |   |   |   |   |
| KOREA, SOUTH  |   | X |   |   |   |   |   |
| NEW ZEALAND   |   | X |   |   |   |   |   |
| PANAMA        |   | X |   |   |   |   |   |
| SINGAPORE     |   | X |   |   |   |   |   |

TAIWAN  
YUGOSLAVIA  
PRODUCTS EXPORTED:  
BEANS, GREEN AND MAX, FROZEN  
BEANS, LIMA, FROZEN  
BROCCOLI, FROZEN  
CARROTS, FROZEN  
CHERRIES, FROZEN  
COD, FRESH OR FROZEN  
CRABS, FRESH OR FROZEN  
CRUDE VEGETABLE MATERIALS, INEDIBLE NES  
FERTILIZERS AND FERTILIZER MATERIALS NES  
FISH STEAKS/BLOCK/SLAB/STICKS, FR, CHD, FZ  
FLATFISH, FRESH OR FROZEN  
FRESHWATER FISH, FRESH OR FROZEN NES  
FRUITS AND BERRIES, FROZEN NES  
HADDOCK, HAKE, CUSK & POLLOCK, FR OR FROZEN  
HALIBUT, FRESH OR FROZEN

LOBSTER, FRESH OR FROZEN  
MEAT, FRESH OR FROZEN NES  
OYSTERS, FRESH OR FROZEN  
PEAS, FROZEN  
PORK, FRESH OR FROZEN NES  
POTATO PRODUCTS, FROZEN  
SALMON, FRESH OR FROZEN  
SEA FISH, FRESH OR FROZEN NES  
SMELFISH, FRESH OR FROZEN NES  
SHRIMPS AND PRAWNS, FRESH OR FROZEN  
SPINACH, FROZEN  
STRAWBERRIES, FROZEN  
SYRUPS NES  
TROUT, FRESH OR FROZEN  
TUNA, FRESH OR FROZEN  
VEGETABLES, FROZEN NES

METELCOM  
SEE... MIDDLE EAST TELECOM CONSULTANTS

METRATRADING LIMITED TEL: 416-498-4280  
6 LANSING SQUARE, SUITE 124, WILLOWDALE ONT. M2J1T5  
MAIN CONTACT: MR. P. SANKARAN  
FAX: 416-498-4290 TLX/ANSBK: 06-986593/COMET TOR  
YEARS IN INTERNATIONAL TRADE: 6 REPORTED: FEB/1990  
TOTAL STAFF: 3 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ANGOLA                     |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT     |   | X |   |   |   |   |   |
| AUSTRALIA                  |   | X |   |   |   |   |   |
| BANGLADESH                 |   | X |   |   |   |   |   |
| BELGIUM                    |   | X | X |   |   |   |   |
| BRAZIL                     |   | X | X |   |   |   |   |
| BURUNDI                    |   | X |   |   |   |   |   |
| ENGLAND                    |   | X | X |   |   | X |   |
| FRANCE                     |   | X | X |   |   |   |   |
| GERMANY, WEST              |   |   |   |   |   |   | X |
| HONG KONG                  |   | X |   |   |   |   |   |
| INDIA                      |   | X |   |   |   |   |   |
| INDONESIA                  |   | X |   |   |   |   |   |
| IVORY COAST                |   | X |   |   |   |   |   |
| JAPAN                      |   | X |   |   |   |   |   |
| KENYA                      |   | X |   |   |   |   | X |
| KOREA, SOUTH               |   | X | X |   |   |   |   |
| MADAGASCAR                 |   | X |   |   |   |   |   |
| MALAWI                     |   | X |   |   |   |   |   |
| MALAYSIA                   |   | X | X |   |   |   | X |
| MAURITIUS                  |   | X |   |   |   |   |   |
| MEXICO                     |   | X |   |   |   |   |   |
| MOZAMBIQUE                 |   | X |   |   |   |   |   |
| NIGERIA                    |   | X |   |   |   |   | X |
| NORTHERN IRELAND           |   |   |   |   |   |   | X |
| PAKISTAN                   |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   | X |
| PHILIPPINES                |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON       |   | X |   |   |   |   |   |
| RWANDA                     |   | X |   |   |   |   |   |
| SCOTLAND                   |   |   |   |   |   |   | X |
| SENEGAL                    |   | X |   |   |   |   |   |
| SIERRA LEONE               |   | X |   |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   | X |
| SOUTH AFRICA               |   | X |   |   |   |   |   |
| SPAIN                      |   | X | X |   |   |   |   |
| SRI LANKA                  |   | X |   |   |   |   |   |
| TAIWAN                     |   | X | X |   |   |   | X |
| TANZANIA                   |   | X |   |   |   |   |   |
| THAILAND                   |   | X |   |   |   |   |   |
| TURKEY                     |   | X | X |   |   |   |   |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| UGANDA                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                | X |   |   |   |   |   |   |
| UNITED STATES                       |   | X | X |   | X |   |   |
| MALES                               |   |   |   |   | X |   |   |

|          |   |   |  |  |   |  |  |
|----------|---|---|--|--|---|--|--|
| ZAIRE    |   | X |  |  |   |  |  |
| ZAMBIA   | X |   |  |  | X |  |  |
| ZIMBABWE | X |   |  |  | X |  |  |

## PRODUCTS EXPORTED:

ALUMINUM AND ALUMINUM ALLOY FABRICATION MATERIALS  
ALUMINUM AND ALUMINUM ALLOY SCRAP  
BOLTS AND NUTS, BRASS  
CONVERTED PAPER  
COPPER BARS, RODS AND SHAPES /SECTIONS/ NES  
METAL BASE PRODS TO STAMP/PRESS/PERFORATE NES  
WAXED PAPER  
ZINC FABRICATED MATERIALS NES

METRO INTERNATIONAL TRADING COMPANY TEL: 416-652-1117

335 BLACKTHORN AVE., TORONTO ONT., M6M3B8

P.O. BOX 526, STATION "W", TORONTO ONT., M6M5C2

MAIN CONTACT: MR. NDE IRSHAD

FAX: 416-656-4910

TELEX/ANSWER: 06-218178/METRO TRDG TOR

YEARS IN INTERNATIONAL TRADE: 7 REPORTED: JUN/1989

COUNTERTRADE ON OWN BEHALF: YES

TOTAL STAFF: 3 TRADE STAFF: 3

ANNUAL SALES \$600:

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES:

CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
OTHER

## AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING

## METHOD OF OPERATIONS:

AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| AFGHANISTAN |   | X |   |   |   |   |   |
| ALBANIA     |   | X |   |   |   |   |   |
| ALGERIA     |   | X |   |   |   |   |   |
| ANDORRA     |   | X |   |   |   |   |   |
| ANGOLA      |   | X |   |   |   |   |   |

|                        |  |   |  |  |  |  |  |
|------------------------|--|---|--|--|--|--|--|
| ARAB REPUBLIC OF EGYPT |  | X |  |  |  |  |  |
| ARGENTINA              |  | X |  |  |  |  |  |
| ARUBA                  |  | X |  |  |  |  |  |
| AUSTRALIA              |  | X |  |  |  |  |  |
| AUSTRIA                |  | X |  |  |  |  |  |

|            |   |   |   |  |   |  |  |
|------------|---|---|---|--|---|--|--|
| AZORES     |   | X |   |  |   |  |  |
| BAHAMAS    |   | X |   |  |   |  |  |
| BAHRAIN    |   | X |   |  |   |  |  |
| BANGLADESH | X |   | X |  | X |  |  |
| BARBADOS   |   | X |   |  |   |  |  |

|         |  |   |  |  |   |  |  |
|---------|--|---|--|--|---|--|--|
| BELGIUM |  | X |  |  |   |  |  |
| BELIZE  |  | X |  |  |   |  |  |
| BENIN   |  | X |  |  | X |  |  |
| BERMUDA |  | X |  |  |   |  |  |
| BHUTAN  |  | X |  |  |   |  |  |

|          |  |   |  |  |  |  |  |
|----------|--|---|--|--|--|--|--|
| BOLIVIA  |  | X |  |  |  |  |  |
| BONAIRE  |  | X |  |  |  |  |  |
| BOTSWANA |  | X |  |  |  |  |  |
| BRAZIL   |  | X |  |  |  |  |  |
| BRUNEI   |  | X |  |  |  |  |  |

|                |  |   |  |  |  |  |  |
|----------------|--|---|--|--|--|--|--|
| BULGARIA       |  | X |  |  |  |  |  |
| BURKINA FASO   |  | X |  |  |  |  |  |
| BURMA          |  | X |  |  |  |  |  |
| BURUNDI        |  | X |  |  |  |  |  |
| CANARY ISLANDS |  | X |  |  |  |  |  |

|                          |  |   |  |  |  |  |  |
|--------------------------|--|---|--|--|--|--|--|
| CAPE VERDE ISLANDS       |  | X |  |  |  |  |  |
| CAYMAN ISLANDS           |  | X |  |  |  |  |  |
| CENTRAL AFRICAN REPUBLIC |  | X |  |  |  |  |  |
| CHAD                     |  | X |  |  |  |  |  |
| CHILE                    |  | X |  |  |  |  |  |

|              |  |   |  |  |   |  |  |
|--------------|--|---|--|--|---|--|--|
| COLOMBIA     |  | X |  |  | X |  |  |
| CONGO        |  | X |  |  |   |  |  |
| COOK ISLANDS |  | X |  |  |   |  |  |
| COSTA RICA   |  | X |  |  |   |  |  |
| CUBA         |  | X |  |  |   |  |  |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| CURACAO        |   | X |   |   |   |   |   |
| CYPRUS         |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA |   | X |   |   |   |   |   |
| DENMARK        |   | X |   |   |   |   |   |
| DJIBOUTI       |   | X |   |   |   |   |   |

|                    |  |   |  |  |  |  |  |
|--------------------|--|---|--|--|--|--|--|
| DOMINICAN REPUBLIC |  | X |  |  |  |  |  |
| ECUADOR            |  | X |  |  |  |  |  |
| EL SALVADOR        |  | X |  |  |  |  |  |
| ENGLAND            |  | X |  |  |  |  |  |
| ETHIOPIA           |  | X |  |  |  |  |  |

|                  |  |   |  |  |  |  |  |
|------------------|--|---|--|--|--|--|--|
| FALKLAND ISLANDS |  | X |  |  |  |  |  |
| FIJI             |  | X |  |  |  |  |  |
| FINLAND          |  | X |  |  |  |  |  |
| FRANCE           |  | X |  |  |  |  |  |
| FRENCH GUIANA    |  | X |  |  |  |  |  |

|               |  |   |  |  |  |   |  |
|---------------|--|---|--|--|--|---|--|
| GABON         |  | X |  |  |  |   |  |
| GAMBIA        |  | X |  |  |  |   |  |
| GERMANY, EAST |  | X |  |  |  |   |  |
| GERMANY, WEST |  | X |  |  |  |   |  |
| GHANA         |  | X |  |  |  | X |  |

|           |  |   |  |  |  |  |  |
|-----------|--|---|--|--|--|--|--|
| GIBRALTAR |  | X |  |  |  |  |  |
| GREECE    |  | X |  |  |  |  |  |
| GREENLAND |  | X |  |  |  |  |  |
| GUAM      |  | X |  |  |  |  |  |
| GUATEMALA |  | X |  |  |  |  |  |

|               |  |   |  |  |  |   |  |
|---------------|--|---|--|--|--|---|--|
| GUINEA        |  | X |  |  |  | X |  |
| GUINEA-BISSAU |  | X |  |  |  |   |  |
| GUYANA        |  | X |  |  |  |   |  |
| HAITI         |  | X |  |  |  |   |  |
| HONDURAS      |  | X |  |  |  |   |  |

|           |  |   |  |  |  |   |  |
|-----------|--|---|--|--|--|---|--|
| HONG KONG |  | X |  |  |  | X |  |
| HUNGARY   |  | X |  |  |  |   |  |
| ICELAND   |  | X |  |  |  |   |  |
| INDIA     |  | X |  |  |  | X |  |
| INDONESIA |  | X |  |  |  | X |  |

|         |  |   |  |  |  |   |  |
|---------|--|---|--|--|--|---|--|
| IRAN    |  | X |  |  |  | X |  |
| IRAQ    |  | X |  |  |  |   |  |
| IRELAND |  | X |  |  |  |   |  |
| ISRAEL  |  | X |  |  |  |   |  |
| ITALY   |  | X |  |  |  | X |  |

|             |  |   |  |  |  |  |  |
|-------------|--|---|--|--|--|--|--|
| IVORY COAST |  | X |  |  |  |  |  |
| JAMAICA     |  | X |  |  |  |  |  |
| JAPAN       |  | X |  |  |  |  |  |
| JORDAN      |  | X |  |  |  |  |  |
| KAMPUCHEA   |  | X |  |  |  |  |  |

|              |  |   |  |   |  |   |  |
|--------------|--|---|--|---|--|---|--|
| KENYA        |  | X |  |   |  |   |  |
| KOREA, SOUTH |  | X |  | X |  | X |  |
| KUWAIT       |  | X |  |   |  |   |  |
| LAOS         |  | X |  |   |  |   |  |
| LEBANON      |  | X |  |   |  |   |  |

|                              |  |   |  |  |  |  |  |
|------------------------------|--|---|--|--|--|--|--|
| LEeward AND WINDWARD ISLANDS |  | X |  |  |  |  |  |
| LESOTHO                      |  | X |  |  |  |  |  |
| LIBERIA                      |  | X |  |  |  |  |  |
| LIBYA                        |  | X |  |  |  |  |  |
| LIECHTENSTEIN                |  | X |  |  |  |  |  |

|            |  |   |  |   |  |   |  |
|------------|--|---|--|---|--|---|--|
| LUXEMBOURG |  | X |  |   |  |   |  |
| MACAU      |  | X |  |   |  |   |  |
| MADAGASCAR |  | X |  |   |  |   |  |
| MALE       |  | X |  |   |  |   |  |
| MALAYSIA   |  | X |  | X |  | X |  |

|            |  |   |  |  |  |  |  |
|------------|--|---|--|--|--|--|--|
| MALI       |  | X |  |  |  |  |  |
| MALTA      |  | X |  |  |  |  |  |
| MAURITANIA |  | X |  |  |  |  |  |
| MAURITIUS  |  | X |  |  |  |  |  |
| MEXICO     |  | X |  |  |  |  |  |

|            |  |   |  |  |  |  |  |
|------------|--|---|--|--|--|--|--|
| MONA'DO    |  | X |  |  |  |  |  |
| MONGOLIA   |  | X |  |  |  |  |  |
| MOROCCO    |  | X |  |  |  |  |  |
| MOZAMBIQUE |  | X |  |  |  |  |  |
| NEPAL      |  | X |  |  |  |  |  |

|               |  |   |  |  |  |  |  |
|---------------|--|---|--|--|--|--|--|
| NETHERLANDS   |  | X |  |  |  |  |  |
| NEW CALEDONIA |  | X |  |  |  |  |  |
| NEW ZEALAND   |  | X |  |  |  |  |  |
| NICARAGUA     |  | X |  |  |  |  |  |
| NIGER         |  | X |  |  |  |  |  |

CONTINUED...

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| NIGERIA                             |   | X |   |   |   |   |   |
| NORWAY                              |   | X |   |   | X |   |   |
| OMAN                                |   | X |   |   |   |   |   |
| PAKISTAN                            | X |   | X |   | X |   |   |
| PANAMA                              |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA                    |   | X |   |   |   |   |   |
| PARAGUAY                            |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| PERU                                |   | X |   |   |   |   |   |
| PHILIPPINES                         |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| PUERTO RICO                         |   | X |   |   |   |   |   |
| QATAR                               |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON                |   | X |   |   |   |   |   |
| REUNION                             |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| RWANDA                              |   | X |   |   |   |   |   |
| SAMOA ISLANDS                       |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   |   |   |   |   |
| SENEGAL                             |   | X |   |   |   |   |   |
| SEYCHELLES                          |   | X |   |   |   |   |   |
| SIERRA LEONE                        |   | X |   |   |   |   |   |
| SINGAPORE                           |   | X |   |   | X |   |   |
| SOLOMON ISLANDS                     |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC                    |   | X |   |   |   |   |   |
| SOUTH AFRICA                        |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| SRI LANKA                           |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON              |   | X |   |   |   |   |   |
| SUDAN                               |   | X |   |   |   |   |   |
| SURINAM                             |   | X |   |   |   |   |   |
| SWAZILAND                           |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| SYRIA                               |   | X |   |   |   |   |   |
| TAHITI                              |   | X |   |   |   |   |   |
| TAIWAN                              | X |   | X |   | X |   |   |
| TANZANIA                            |   | X |   |   |   |   |   |
| TASMANIA                            |   | X |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| TOGO                                |   | X |   |   |   |   |   |
| TONGA                               |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TUNISIA                             |   | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UGANDA                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       | X |   | X |   |   |   |   |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |
| WESTERN SAHARA                      |   | X |   |   |   |   |   |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |
| ZAIRE                               |   | X |   |   |   |   |   |
| ZAMBIA                              |   | X |   |   |   |   |   |
| ZIMBABWE                            |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
AIRCRAFT NES  
ALARM AND SIGNAL SYSTEMS AND PARTS NES  
ALFALFA SEED  
ALUMINUM AND ALUMINUM ALLOY FABD MATERIAL NES  
ALUMINUM PIGS/INGOTS ETC & EXTRUDED WIRE BARS  
AMMONIA  
ANIMAL MATERIALS USED IN MANUFACTURING DRUGS  
APPLES, FRESH, INCLUDING CRAB-APPLES  
APRICOTS, FRESH  
BAKERY PRODUCTS NES  
BANANAS AND PLANTAINS, FRESH  
BEANS, CANNED NES  
BEANS, DRIED NES  
BEANS, SEED

BERRIES, FRESH NES  
BISCUITS AND COOKIES, EXCEPT SOBA BISCUITS  
BLENDED FRUIT JUICES, NOT CONCENTRATED  
BLUEBERRIES, FRESH  
BREAKFAST CEREAL FOODS  
BUBBLE GUM  
BUILDERS, HARDWARE NES  
BUTTER  
CANTALOUPE AND MUSKMELONS, FRESH  
CEMENT NES  
CEREAL GRAIN PRODUCTS NES  
CEREALS, MILLED NES  
CEREALS, UNMILLED NES  
CHEESE NES  
CHERRIES, FRESH  
CHICKENS, FRESH OR FROZEN, INCLUDING CUT-UP  
CHOCOLATE CONFECTIONERY NES  
CLAY BRICKS, BLOCKS AND TILES NES  
CLOVER SEED  
COFFEE PREPARATIONS NES  
COFFEE, ROASTED OR GROUND  
COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
CONSTRUCTION & MTC MACHY, EQUIP & PARTS NES  
COPPER AND COPPER ALLOY FABD MATERIALS NES  
COPPER, REFINERY SHAPES  
CORN OIL  
CORN STARCH  
CRANBERRIES, FRESH  
DAIRY PRODUCTS NES  
EGGS IN THE SHELL NES  
EGGS, DRIED, EVAP, DESICCATED OR POR NES  
EGGS, WH, YOLK OR ALBUMEN, FZ OR O/W PREP NES  
ELECTRIC & ELECTRONIC IND MACHY, EQUIP & PTS  
ELECTRICAL EQUIPMENT, APPLIANCES & PARTS NES  
ELECTRONIC COMPUTERS AND PARTS  
ELECTRONIC EQUIPMENT COMPONENTS NES  
FEED CONCENTRATES AND COMPLETE FEEDS NES  
FERMENTED ALCOHOLIC BEVERAGES NES  
FISH AND FISH PRODUCTS, CANNED NES  
FISH STEAKS/BLOCK/SLAB/STICKS, FR, CHD, FZ  
FOOD COLOURINGS  
FOOD PREPARATIONS NES  
FRESHWATER FISH, FRESH OR FROZEN NES  
FRUIT JUICE CONCENTRATES, NOT FROZEN NES  
FRUIT PIES, FROZEN  
FRUITS AND BERRIES, FROZEN NES  
FRUITS AND PRODUCTS, CANNED NES  
FRUITS, FRESH NES, EXCEPT BERRIES  
GAMES AND ENTERTAINMENT EQUIPMENT NES  
GLUCOSE SYRUP (FOOD GRADE)  
GRAPEFRUIT, FRESH  
GRAPES, FRESH  
HEATING EQUIPMENT NES  
HONEY  
HOUSEHOLD AND PERSONAL EQUIPMENT & PARTS NES  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
INFANT AND JUNIOR FOODS  
INORGANIC ACID & OXYGEN COMPS OF NON-MET NES  
JAMS, JELLIES AND PRESERVES, CANNED  
KETCHUP /CATSUP/  
LABORATORY INSTRUMENTS & APPARATUS & PTS NES  
LEAD FABRICATED MATERIALS NES  
LEMONS, FRESH  
LIVE POULTRY NES  
LOBSTER, FRESH OR FROZEN  
MATERIALS FOR FOOD PREPARATIONS NES  
MEAT AND MEAT PREPARATIONS, CANNED NES  
MEAT, FRESH OR FROZEN NES  
MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES  
MELONS, FRESH NES  
METHYL ALCOHOL  
MILK, CREAM, AND BY-PRODUCTS, POWDERED  
MISCELLANEOUS APPAREL NES  
NECTARINES, FRESH  
NICKEL AND NICKEL ALLOY FABD MATERIALS NES  
NICKEL ANODES, CATHODES, INGOTS, RODS & SHOT  
NON-ALCOHOLIC BEVERAGES NES  
NOVELTIES AND ART GOODS NES  
ONIONS, FRESH NES  
ORANGES, MANDARINES AND TANGARINES, FRESH  
OUTERWEAR, KNITTED NES  
PARTS OF AIRCRAFT ENGINES  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
PEACHES, FRESH  
PEARS, FRESH  
PEAS, DRIED NES  
PETROLEUM & GAS FIELD PRODUCTION EQUIP, & PTS  
PETROLEUM PRODUCTS NES, EXCEPT CHEMICALS  
PETROLEUM, GAS & COAL PRODS MACHY, & PTS NES  
PHOSPHATE ROCK  
PHOSPHATIC FERTILIZERS NES  
PICKLES AND RELISHES  
PINEAPPLES, FRESH

CONTINUED....

# TRADING HOUSE

PLATINUM GRP METALS LUMP/INGOT/POWDER ETC NES  
 PLATINUM LUMPS, INGOTS, POWDER AND SPONGE  
 PLATINUM METALS, FABRICATED MATERIALS NES  
 PLUMS, FRESH  
 POTATOES, FRESH NES  
 POULTRY, FRESH OR FROZEN NES  
 PRE-COOKED FROZEN FOOD PREPARATIONS NES  
 PREFABRICATED AND READY-CUT BUILDINGS & PARTS  
 REFINED SUGARS NES  
 SAFETY AND LIFE SAVING EQUIPMENT NES  
 SALT AND BRINE  
 SAWMILL PRODUCTS NES  
 SEA FISH, FRESH OR FROZEN NES  
 SEEDS FOR SOWING NES  
 SERVICE INDUSTRY EQUIPMENT AND PARTS NES  
 SHELLFISH AND PRODUCTS NES  
 SHELLFISH, FRESH OR FROZEN NES  
 SHORTENING  
 SKIS  
 SOUPS, SOUP MIXES AND BASES NES  
 SOYA BEAN OIL CAKE AND MEAL  
 SOYA BEANS  
 SPICES, SPICE HERBS AND SPICE SEEDS NES  
 SPORTING AND RECREATION EQUIPMENT & PARTS NES  
 STRAWBERRIES, FRESH  
 SUGAR CANDY NES  
 SUGAR PREPARATIONS AND CONFECTIONERY NES  
 SULPHUR, CRUDE OR REFINED  
 SURGICAL INSTRUMENTS OF STEEL, ACCESS & PTS  
 SYRUPS NES  
 TEA, BLACK  
 TEXTILE END PRODUCTS NES  
 TIN FABRICATED MATERIALS NES  
 TOBACCO, MANUFACTURED NES  
 TOMATOES, CANNED NES  
 TOYS AND PARTS NES  
 TREES, PLANTS, STOCKS AND CUTTINGS NES  
 UREA  
 VEGETABLE OILS AND FATS NES  
 VEGETABLES AND VEGETABLE JUICES, CANNED NES  
 VEGETABLES, FROZEN NES  
 VETERINARY MEDICINES NES, IN DOSAGE  
 VINEGAR  
 WASTE PAPER  
 WOOD FABRICATED MATERIALS NES  
 ZINC FABRICATED MATERIALS NES  
 ZINC SLABS, BLOCKS, PIGS AND ANODES

## METROPOLITAN TRADING LTD. TEL: 604-732-1282

820-1441 CREEKSIDE, VANCOUVER, B.C., V6J4S7  
 MAIN CONTACT: MR. REGAN TRETHEWEY  
 FAX: 604-732-7407 TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 4 REPORTED: OCT/1989  
 TOTAL STAFF: 5-9 TRADE STAFF: 3  
 ANNUAL SALES \$000: \$10,000-24,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 GERMAN

AUXILIARY SERVICES: CONSULTING  
 DOCUMENTATION  
 FINANCING ARRANGEMENTS, GENERAL  
 SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
 METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| JAPAN                      | X |   |   |   |   |   |   |
| KOREA, SOUTH               | X |   |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA | X |   |   |   |   |   |   |
| UNITED STATES              | X | X | X |   |   |   |   |

PRODUCTS EXPORTED:  
 LOGS, DOMESTIC HARDWOODS NES  
 LOGS, DOMESTIC SOFTWOODS NES  
 LOGS, SPRUCE  
 LUMBER, CEDAR  
 LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
 LUMBER, FIR NES  
 LUMBER, SPRUCE

## MICHAEL'S EQUIPMENT (OTTAWA) LTD. TEL: 613-745-0363

2635 BLACKWELL ST., OTTAWA, ONT., K1B4E4  
 P.O. BOX 8232, OTTAWA, ONT., K1G3H7  
 MAIN CONTACT: MR. GARY HARDY  
 FAX: TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 12 REPORTED: MAY/1989  
 TOTAL STAFF: 20-49 TRADE STAFF: 2  
 ANNUAL SALES \$000: \$10,000-24,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH

AUXILIARY SERVICES: CONSOLIDATION  
 CONSULTING  
 CUSTOM CLEARING  
 DOCUMENTATION

PACKAGING  
 WAREHOUSING  
 COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|         | E | I | B | S | A | R | W   |
|---------|---|---|---|---|---|---|-----|
| BELGIUM | X |   |   |   |   |   |     |
| ENGLAND | X |   |   |   |   |   | X X |
| INDIA   |   |   |   | X |   |   |     |
| ITALY   |   |   |   | X |   |   |     |
| JAPAN   | X |   |   |   |   |   |     |

|               |   |  |  |   |  |  |  |
|---------------|---|--|--|---|--|--|--|
| NETHERLANDS   |   |  |  | X |  |  |  |
| SWEDEN        | X |  |  |   |  |  |  |
| UNITED STATES | X |  |  | X |  |  |  |

PRODUCTS EXPORTED:  
 BRUSHES, MANUAL AND PARTS NES, AND MOPS  
 CARPETS, RUGS, MATS AND RUNNERS NES  
 CLEANING EQUIPMENT, ELECTRIC NES  
 FLOOR POLISHERS, ELECTRIC, AND PARTS

## MICROCRAM BUSINESS SYSTEMS INC. TEL: 613-257-7150

HIGH ST., CARLETON PLACE, ONT., K7C3P1  
 R.R. #1, CARLETON PLACE, ONT., K7C3P1  
 MAIN CONTACT: MR. CHARLES J. GAUCI  
 FAX: 613-257-8602 TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 2 REPORTED: MAY/1988

COUNTERTRADE ON OWN BEHALF: YES  
 TOTAL STAFF: 3 TRADE STAFF: 2  
 ANNUAL SALES \$000: \$1-99  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
 WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
 METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| ARGENTINA      |   |   | X |   |   |   |   |
| AUSTRALIA      |   |   | X |   |   |   |   |
| CAYMAN ISLANDS |   |   | X |   |   |   |   |
| HONG KONG      |   |   | X |   |   |   |   |
| MALTA          |   |   | X |   |   |   |   |

|               |   |  |   |  |   |  |     |
|---------------|---|--|---|--|---|--|-----|
| NEW ZEALAND   |   |  | X |  |   |  |     |
| UNITED STATES | X |  |   |  | X |  | X X |

PRODUCTS EXPORTED:  
 STATIONERS' AND OFFICE SUPPLIES NES

## MICROLITES SCIENTIFIC DIV. OF WEST EAST TEL: 416-299-5301

2370 MIDLAND AVE., UNIT A8, SCARBOROUGH, ONT., M1S5C6  
 MAIN CONTACT: MR. FRANK NASSER  
 FAX: 416-299-1309 TLX/ANSBK: 05-966710  
 YEARS IN INTERNATIONAL TRADE: 10 REPORTED: JAN/1990

TOTAL STAFF: 5-9 TRADE STAFF: 3  
 ANNUAL SALES \$000: \$200-499  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ARABIC  
 ENGLISH  
 FRENCH  
 GERMAN

AUXILIARY SERVICES: CONSOLIDATION  
 DOCUMENTATION  
 PACKAGING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   |   | X |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   |   | X |   |   |   |   |
| ARGENTINA              |   |   | X |   |   |   |   |
| BAHRAIN                |   |   | X |   |   |   |   |
| BELGIUM                |   |   |   | X |   |   |   |

|               |  |  |   |  |   |  |   |
|---------------|--|--|---|--|---|--|---|
| BRAZIL        |  |  | X |  |   |  |   |
| ENGLAND       |  |  |   |  | X |  |   |
| GERMANY, WEST |  |  |   |  | X |  |   |
| GREECE        |  |  | X |  |   |  | X |
| HONG KONG     |  |  | X |  |   |  |   |

|       |  |  |   |  |   |  |  |
|-------|--|--|---|--|---|--|--|
| INDIA |  |  | X |  |   |  |  |
| IRAN  |  |  | X |  |   |  |  |
| IRAQ  |  |  | X |  |   |  |  |
| ITALY |  |  |   |  | X |  |  |
| JAPAN |  |  |   |  | X |  |  |

|        |   |   |   |  |  |  |  |
|--------|---|---|---|--|--|--|--|
| JORDAN |   |   | X |  |  |  |  |
| KUWAIT | X | X |   |  |  |  |  |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| LIBYA                |   | X |   |   |   |   |   |
| MEXICO               |   | X |   |   |   |   |   |
| MOROCCO              |   | X |   |   |   |   |   |
| NETHERLANDS          |   |   | X |   |   |   |   |
| OMAN                 |   | X |   |   |   |   |   |
| PAKISTAN             |   | X |   |   |   |   |   |
| QATAR                |   | X |   |   |   |   |   |
| SAUDI ARABIA         |   | X |   |   |   |   |   |
| SYRIA                |   | X |   |   |   |   |   |
| TUNISIA              |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES |   | X |   |   |   |   |   |
| UNITED STATES        | X | X |   |   |   |   | X |
| YEMEN, SOUTH         |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

ELECTRIC LIGHTING FIX & PORT LAMPS & PTS NES  
LABORATORY INSTRUMENTS & APPARATUS & PTS NES  
MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES  
OPTICAL MICROSCOPES AND PARTS, EXCEPT LENSES  
PROJECTION APPARATUS, ACCESSORIES & PARTS NES

MIDDLE EAST TELECOM CONSULTANTS TEL: 416-492-7327

255 BAMBURGH CIRCLE SUITE 1003, SCARBOROUGH, ONT. M1W3T6

MAIN CONTACT: MR. DONALD B. CRONE

FAX: 416-492-7327 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 3 REPORTED: MAR/1990

TOTAL STAFF: 1 TRADE STAFF: 1

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES: CONSULTING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| BAHAMAS              |   | X |   |   |   |   |   |
| BAHRAIN              |   | X |   |   |   |   |   |
| ENGLAND              |   |   |   |   | X |   |   |
| KUWAIT               |   | X |   |   |   |   |   |
| NORTHERN IRELAND     |   |   |   |   | X |   |   |
| OMAN                 |   | X |   |   |   |   |   |
| QATAR                |   | X |   |   |   |   |   |
| SAUDI ARABIA         | X |   |   |   |   | X |   |
| SCOTLAND             |   |   |   |   |   | X |   |
| TRINIDAD AND TOBAGO  |   | X |   |   |   | X |   |
| UNITED ARAB EMIRATES |   | X |   |   |   |   |   |
| WALES                |   |   |   |   |   |   | X |
| YEMEN, SOUTH         |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

BASIC HARDWARE NES  
ELEC & ELECTRONIC PROP MEAS & TESTING INST  
ELECTRONIC COMPUTERS AND PARTS  
HAND TOOL HANDLES, WOOD  
HAND TOOLS AND PARTS NES  
LOOSE-LEAF BINDERS AND SIM COVERS & PTS NES  
OFFICE FURNITURE AND VISIBLE RECORD EQUIPMENT  
POLISHES, WAXES AND RELATED PREPARATIONS NES  
TEXTILE END PRODUCTS NES

WIDEX INTERNATIONAL INC. TEL: 416-827-3225

2406 APPLEWOOD DR., OAKVILLE, ONT. L6L1V8

MAIN CONTACT: MR. MICHAEL D. DEANE

FAX: TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 7 REPORTED: NOV/1988

COUNTERTRADE ON OWN BEHALF: YES

TOTAL STAFF: 5-9 TRADE STAFF: 3

ANNUAL SALES \$000: \$500-999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES: CONSOLIDATION  
DOCUMENTATION  
FREIGHT FORWARDING  
PACKAGING

AREA OF SPECIALTIES: SHIPPING-INTERNATIONAL  
BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER

METHOD OF OPERATIONS: PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF COM. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ANGOLA                       |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT       |   | X |   |   |   |   |   |
| ARUBA                        | X | X |   |   |   | X | X |
| BAHAMAS                      | X | X |   |   |   | X | X |
| BANGLADESH                   |   | X |   |   |   |   |   |
| BARBADOS                     | X | X |   |   |   | X | X |
| BELIZE                       | X | X |   |   |   | X | X |
| BERMUDA                      | X | X |   |   |   | X | X |
| BOLIVIA                      | X | X |   |   |   |   |   |
| BONAIRE                      | X | X |   |   |   | X | X |
| CAYMAN ISLANDS               | X | X |   |   |   | X | X |
| COSTA RICA                   |   | X |   |   |   |   |   |
| CUBA                         | X | X |   |   |   | X | X |
| CURACAO                      | X | X |   |   |   | X | X |
| DOMINICAN REPUBLIC           | X | X |   |   |   | X | X |
| ENGLAND                      |   | X |   |   |   |   |   |
| FRENCH GUIANA                |   | X |   |   |   |   |   |
| GAMBIA                       |   | X |   |   |   |   |   |
| GUINEA-BISSAU                |   | X |   |   |   |   |   |
| GUAYANA                      |   |   |   |   |   | X | X |
| HAITI                        | X | X |   |   |   | X | X |
| INDONESIA                    |   | X |   |   |   |   |   |
| IRAQ                         |   | X |   |   |   |   |   |
| ITALY                        |   | X |   |   |   |   |   |
| JAMAICA                      | X | X |   |   |   | X | X |
| LEEWARD AND WINDWARD ISLANDS | X | X |   |   |   | X | X |
| MALAYSIA                     |   | X |   |   |   |   |   |
| MOROCCO                      |   | X |   |   |   |   |   |
| MOZAMBIQUE                   |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   |   |
| NIGERIA                      |   | X |   |   |   |   |   |
| PANAMA                       |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA             |   | X |   |   |   |   |   |
| PUERTO RICO                  | X | X |   |   |   | X | X |
| SENEGAL                      |   | X |   |   |   |   |   |
| SRI LANKA                    |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO          | X | X |   |   |   | X | X |
| TUNISIA                      |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS     | X | X |   |   |   | X | X |
| UNITED STATES                |   | X | X |   |   |   |   |
| VIRGIN ISLANDS               | X | X |   |   |   | X | X |

## PRODUCTS EXPORTED:

BEANS, CANNED NES  
BEANS, SEED  
BEEF, FRESH OR FROZEN NES  
BOLTS & HEADED OR THRD RODS, W/O NUTS NES  
CARROTS, FRESH  
CEREAL GRAIN PRODUCTS NES  
CEREALS, MILLED NES  
CONCRETE CONSTRUCTION FORMS, METAL  
CONVERTED ALUMINUM FOIL  
DETERGENTS, HOUSEHOLD, POWDER OR LIQUID  
FISH AND FISH PRODUCTS, CANNED NES  
FISH, PICKLED NES  
FISH, SALTED AND/OR DRIED  
FISH, SMOKED  
HAND TOOLS AND PARTS NES  
HOUSEHOLD CHEMICAL SPECIALTIES NES  
INSULATED WIRE AND CABLE NES  
INSULATING FITTINGS FOR ELECTRICAL EQUIP NES  
KETCHUP /CATSUP/  
LUMBER, PINE NES  
LUMBER, SPRUCE  
MACARONI PRODUCTS  
MEAT AND MEAT PREPARATIONS, CANNED NES  
MEAT, CURED NES  
MECHANICS' MEASURING TOOLS AND PARTS NES  
MILK, CREAM, & BY-PRODUCTS, CONDENSED OR EVAP  
MILK, CREAM, AND BY-PRODUCTS, POWDERED  
ONIONS, FRESH NES  
PASSENGER CAR TIRES, PNEUMATIC, NEW  
PEAS, SEED  
PLUMBING FIXTURES AND SANITARY WARE NES  
PLYWOOD, SOFTWOOD  
POLE LINE HARDWARE  
PORK, FRESH OR FROZEN NES  
POTATOES, FRESH NES  
POWER DRIVEN HAND TOOLS NES  
REFINED SUGAR, CANE AND BEET  
SOAP NES  
TOILET PAPER, PACKAGED  
TOILET PREPARATIONS AND COSMETICS NES

CONTINUED....



# TRADING HOUSE

TOWELS NES  
TRUCK AND BUS TIRES, PNEUMATIC, NEW  
VEGETABLE COOKING FATS & PACKAGED SALAD OILS  
VEGETABLES AND VEGETABLE JUICES, CANNED NES  
WET CELL STORAGE BATTERIES NES  
WIRING DEVICES AND PARTS

MIDWEST GRAIN INC. TEL: 306-783-2060

18 BROADWAY E., YORKTON, SASK., S3N3L4  
P.O. BOX 1700, YORKTON, SASK., S3N3L4  
MAIN CONTACT: MR. DENNIS POWOWICH  
FAX: 306-783-0990 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 3 REPORTED: JAN/1990  
TOTAL STAFF: 1 TRADE STAFF:  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES:

CONSOLIDATION  
DOCUMENTATION  
OTHER  
SHIPPING-INTERNATIONAL

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ALGERIA       |   | X |   |   |   |   |   |
| COLOMBIA      |   | X |   |   |   |   |   |
| ENGLAND       |   | X |   |   |   |   |   |
| FRANCE        |   | X |   |   |   |   |   |
| GERMANY, WEST |   | X |   |   |   |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| INDIA         |   | X |   |   |   |   |   |
| IRELAND       |   | X |   |   |   |   |   |
| JAPAN         |   | X |   |   |   |   |   |
| UNITED STATES | X | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
FEED CONCENTRATES AND COMPLETE FEEDS NES  
OIL SEEDS, OIL NUTS AND OIL KERNELS NES  
PEAS, DRIED NES  
VEGETABLES, DRIED NES

MILLBANK RESOURCES LTD TEL: 604-251-4222

2115 COMMISSIONER ST., VANCOUVER, B.C., V5L1A6  
MAIN CONTACT: MR. J.C. ELSEY  
FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: SEP/1988  
TOTAL STAFF: 2 TRADE STAFF:  
ANNUAL SALES \$000:  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ENGLAND       | X |   |   |   |   |   |   |
| FRANCE        |   | X |   |   |   |   |   |
| GERMANY, WEST |   | X |   |   |   |   |   |
| SWEDEN        |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
SALMON, CANNED  
SALMON, FRESH OR FROZEN

MILLER KNIGHT & ASSOCIATES INC. TEL: 514-694-8671

505 DONEGANI AVE., POINTE CLAIRE, QUE., H9R2W7  
P.O. BOX 805, POINTE CLAIRE, QUE., H9R4Z5  
MAIN CONTACT: MR. TERRY J. KNIGHT  
FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: SEP/1988  
TOTAL STAFF: 10-19 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
GERMAN  
HEBREW  
ITALIAN  
SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| GERMANY, EAST | X | X |   |   |   |   |   |
| GERMANY, WEST |   | X |   |   |   |   |   |
| UNITED STATES | X | X |   | X |   |   |   |

PRODUCTS EXPORTED:  
INDUSTRIAL CHEMICAL SPECIALTIES NES

OUTDOOR JACKETS NES  
OUTDOOR JACKETS, MEN'S AND BOYS'  
PHARMACEUTICAL PRODS NES, IN DOSAGE, HUMAN USE  
TOILET PREPARATIONS AND COSMETICS NES

MIRATRADE INTL. DIV OF OGILVIE MILLS LTD TEL: 519-667-7400

291 KING ST., LONDON, ONT., N6B1R8  
P.O. BOX 5050, LONDON, ONT., N6A4M3  
MAIN CONTACT: MR. JACK SMIT  
FAX: 519-667-4802 TLX/ANSBK: 064-74137/MIRATRADE LDM  
YEARS IN INTERNATIONAL TRADE: 3 REPORTED: APR/1989  
TOTAL STAFF: 100-249 TRADE STAFF: 4  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
OTHER  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| AUSTRALIA    |   | X |   |   |   |   |   |
| BELIZE       |   | X |   |   |   |   |   |
| COOK ISLANDS |   | X |   |   |   |   |   |
| COSTA RICA   |   | X |   |   |   |   |   |
| EL SALVADOR  |   | X |   |   |   |   |   |

|                  | E | I | B | S | A | R | W |
|------------------|---|---|---|---|---|---|---|
| FIJI             |   | X |   |   |   |   |   |
| FRENCH POLYNESIA |   | X |   |   |   |   |   |
| GUAM             |   | X |   |   |   |   |   |
| GUATEMALA        | X |   |   |   |   |   |   |
| GUINEA           |   | X |   |   |   |   |   |

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| HONDURAS     | X |   |   |   |   |   |   |
| INDONESIA    |   | X |   |   |   |   |   |
| JAPAN        |   | X |   |   |   |   |   |
| KAMPUCHEA    |   | X |   |   |   |   |   |
| KOREA, NORTH |   | X |   |   |   |   |   |

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| KOREA, SOUTH |   | X |   |   |   |   |   |
| LAOS         |   | X |   |   |   |   |   |
| MACAU        |   | X |   |   |   |   |   |
| MALAYSIA     |   | X |   |   |   |   |   |
| MAURITANIA   |   | X |   |   |   |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| NEW CALEDONIA |   | X |   |   |   |   |   |
| NEW HEBRIDES  |   | X |   |   |   |   |   |
| NEW ZEALAND   |   | X |   |   |   |   |   |
| NICARAGUA     | X |   |   |   |   |   |   |
| PANAMA        |   | X |   |   |   |   |   |

|                  | E | I | B | S | A | R | W |
|------------------|---|---|---|---|---|---|---|
| PAPUA NEW GUINEA |   | X |   |   |   |   |   |
| PHILIPPINES      |   | X |   |   |   |   |   |
| SAMOA ISLANDS    |   | X |   |   |   |   |   |
| SINGAPORE        |   | X |   |   |   |   |   |
| SOLOMON ISLANDS  |   | X |   |   |   |   |   |

|          | E | I | B | S | A | R | W |
|----------|---|---|---|---|---|---|---|
| TAHITI   |   | X |   |   |   |   |   |
| TAIWAN   |   | X |   |   |   |   |   |
| TASMANIA |   | X |   |   |   |   |   |
| THAILAND |   | X |   |   |   |   |   |
| TONGA    |   | X |   |   |   |   |   |

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |   |   |   |   |
| UNITED STATES                       | X |   |   |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
BREWERS' AND DISTILLERS' GRAINS AND SOLUBLES  
CEREALS, MILLED NES  
CEREALS, UNMILLED NES  
COTTONSEED OIL CAKE AND MEAL  
CRUDE VEGETABLE MATERIALS, INEDIBLE NES  
FEEDS OF VEGETABLE ORIGIN NES  
FISH MEAL  
GROUND CEREALS AND BY-PRODUCTS  
MOLASSES, CANE OR BEET  
OIL SEED CAKE AND MEAL NES  
OIL SEEDS, OIL NUTS AND OIL KERNELS NES  
RICE STARCH OR FLOUR

CONTINUED....

# TRADING HOUSE

SOYA BEAN OIL CAKE AND MEAL  
VEGETABLES, PRESERVED, NOT CANNED NES  
YEAST

MISKAND TRADING CO. LTD. TEL: 604-321-5430

8260 BORDEN ST., VANCOUVER, B.C., V5P3E7  
MAIN CONTACT: MR. W.J. MOYLS  
FAX: 604-321-7265 TLX/ANSBK: 04-53166/MISKAND  
YEARS IN INTERNATIONAL TRADE: 12 REPORTED: JUN/1989  
TOTAL STAFF: 5-9 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| AUSTRALIA                  |   | X |   |   |   | X |   |
| BELGIUM                    | X |   |   |   |   | X |   |
| DENMARK                    | X |   |   |   |   | X |   |
| ENGLAND                    | X |   |   |   |   | X |   |
| FIJI                       | X |   |   |   |   | X |   |
| FRANCE                     | X |   |   |   |   | X |   |
| GERMANY, WEST              | X |   |   |   |   | X |   |
| GREECE                     |   | X |   |   |   |   |   |
| HONG KONG                  | X |   |   |   |   | X |   |
| ITALY                      | X |   |   |   |   | X |   |
| JAPAN                      | X |   |   |   |   | X |   |
| NETHERLANDS                | X |   |   |   |   | X |   |
| NEW ZEALAND                | X |   |   |   |   | X |   |
| NORTHERN IRELAND           |   |   |   |   |   | X |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| SCOTLAND                   |   | X |   |   |   | X |   |
| SINGAPORE                  |   | X |   |   |   | X |   |
| SPAIN                      |   | X |   |   |   | X |   |
| SWEDEN                     | X |   |   |   |   | X |   |
| TAIWAN                     |   | X |   |   |   | X |   |
| WALES                      |   |   |   |   |   | X |   |

PRODUCTS EXPORTED:  
SALMON, CANNED  
SALMON, FRESH OR FROZEN  
SEA FISH, FRESH OR FROZEN NES

MITRADE EXPORT INC. TEL: 514-393-9595

1 PLACE VILLE MARIE, SUITE 1933, MONTREAL QUE., H3B2C3  
MAIN CONTACT: MR. MICHEL HECHEMA  
FAX: TLX/ANSBK: 055-61926  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: JUN/1987  
COUNTERTRADE FOR OTHER COMPANIES: YES  
COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
ENGLISH  
FRENCH

AUXILIARY SERVICES: FINANCING ARRANGEMENTS, GENERAL  
OTHER

AREA OF SPECIALTIES: SHIPPING-INTERNATIONAL  
BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   | X |   |
| ARUBA                  | X | X |   |   |   |   |   |
| AUSTRALIA              |   | X |   |   |   |   |   |
| BAHAMAS                |   | X |   |   |   |   |   |
| BAHRAIN                | X |   |   |   |   | X |   |
| BARBADOS               | X | X |   |   |   |   |   |
| BERMUDA                |   | X |   |   |   |   |   |
| BONAIRE                |   | X |   |   |   |   |   |
| CAYMAN ISLANDS         |   | X |   |   |   |   |   |
| CUBA                   | X | X |   |   |   |   |   |
| CURACAO                | X | X |   |   |   |   |   |
| CYPRUS                 | X |   |   |   |   | X |   |
| DOMINICAN REPUBLIC     |   | X |   |   |   |   |   |
| GABON                  |   | X |   |   |   |   |   |
| GERMANY, WEST          |   |   | X |   |   |   |   |
| GHANA                  |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| HAITI                        | X | X |   |   |   |   |   |
| HONG KONG                    | X |   |   |   |   | X |   |
| INDONESIA                    |   | X |   |   |   |   |   |
| IRAN                         |   | X |   |   |   |   |   |
| IRAQ                         |   | X |   |   |   | X |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| JAPAN                        |   | X |   |   |   |   |   |
| JORDAN                       | X |   |   |   |   | X |   |
| KENYA                        |   | X |   |   |   |   |   |
| KUWAIT                       | X |   |   |   |   | X |   |
| LEBANON                      | X |   |   |   |   | X |   |
| LEEWARD AND WINDWARD ISLANDS | X | X |   |   |   | X |   |
| LIBERIA                      |   | X |   |   |   |   |   |
| MALAYSIA                     |   | X |   |   |   |   |   |
| MALTA                        | X |   |   |   |   | X |   |
| MEXICO                       |   |   | X |   |   |   |   |
| MOROCCO                      |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   |   |
| NIGERIA                      |   | X |   |   |   |   |   |
| OMAN                         | X |   |   |   |   | X |   |
| PAKISTAN                     |   | X |   |   |   |   |   |
| PANAMA                       |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   |   | X |   |   |   |   |   |
| PORTUGAL                     |   | X |   |   |   |   |   |
| PUERTO RICO                  |   | X |   |   |   |   |   |
| QATAR                        | X |   |   |   |   | X |   |
| SAUDI ARABIA                 | X |   |   |   |   | X |   |
| SIERRA LEONE                 |   | X |   |   |   |   |   |
| SINGAPORE                    |   | X |   |   |   |   |   |
| SPAIN                        |   |   | X |   |   |   |   |
| ST. PIERRE ET MIQUELON       | X |   |   |   |   |   |   |
| SUDAN                        |   | X |   |   |   |   |   |
| SYRIA                        | X |   |   |   |   | X |   |
| TANZANIA                     |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO          |   | X |   |   |   |   |   |
| TUNISIA                      | X |   |   |   |   | X |   |
| TURKEY                       |   | X | X |   |   |   |   |
| TURKS AND CAICOS ISLANDS     |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES         | X |   |   |   |   | X |   |
| UNITED STATES                |   |   |   | X |   |   |   |
| VIRGIN ISLANDS               |   | X |   |   |   |   |   |
| YEMEN, SOUTH                 |   | X |   |   |   |   |   |
| YUGOSLAVIA                   |   |   | X |   |   |   |   |
| ZAIRE                        |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
ALARM AND SIGNAL SYSTEMS AND PARTS NES  
ASBESTOS, UNMANUFACTURED  
COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
COOKING STOVES, RANGES & OVENS, ELEC, DOMESTIC  
FREEZERS, HOUSEHOLD SIZE  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
INFANT AND JUNIOR FOODS  
MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES  
PARTS OF REFRIG AND FREEZERS, HOUSEHOLD SIZE  
REFRIGERATORS, HOUSEHOLD SIZE NES  
REFRIGERATORS, HOUSEHOLD SIZE, ELECTRIC  
WASHING MACHINES, ELEC, DOMESTIC SIZES NES  
ZINC SLABS, BLOCKS, PIGS AND ANODES

MITSUBISHI CANADA LIMITED TEL: 604-682-0666

2800-200 GRANVILLE ST., VANCOUVER B.C., V6C1G6  
2800-200 GRANVILLE ST., VANCOUVER, B.C., V6C1G6  
MAIN CONTACT: MR. T. TASHIRO  
FAX: 604-687-6897 TLX/ANSBK: 0451327/MITSUBISHI VCR  
YEARS IN INTERNATIONAL TRADE: 33 REPORTED: JAN/1989  
TOTAL STAFF: 100-249 TRADE STAFF: 100-249  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: JAPAN  
LANGUAGES: ENGLISH

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W  
CONTINUED....

## TRADING HOUSE

|                            |   |   |   |
|----------------------------|---|---|---|
| AUSTRALIA                  |   |   | X |
| BELGIUM                    |   | X |   |
| BRAZIL                     | X | X | X |
| CHILE                      |   | X |   |
| ENGLAND                    | X |   | X |
| FRANCE                     |   |   | X |
| GERMANY, WEST              |   |   | X |
| HONG KONG                  | X | X | X |
| INDIA                      |   |   | X |
| INDONESIA                  | X | X |   |
| IRELAND                    |   | X |   |
| ITALY                      |   |   | X |
| JAMAICA                    | X |   |   |
| JAPAN                      | X | X | X |
| KOREA, SOUTH               |   |   | X |
| MALAYSIA                   | X | X |   |
| MEXICO                     |   | X | X |
| NEW CALEDONIA              |   | X |   |
| NEW ZEALAND                |   |   | X |
| NORWAY                     |   | X |   |
| PAKISTAN                   |   | X |   |
| PEOPLE'S REPUBLIC OF CHINA | X |   | X |
| PERU                       | X |   |   |
| PHILIPPINES                |   | X |   |
| PUERTO RICO                |   | X |   |
| SOUTH AFRICA               | X | X |   |
| SPAIN                      |   | X |   |
| SRI LANKA                  |   | X |   |
| TAIWAN                     | X | X | X |
| THAILAND                   | X | X | X |
| UNITED STATES              | X | X | X |

UNITED STATES  
PRODUCTS EXPORTED:

ALFALFA SEED  
BOXES/CARTON,SHIP/DISTRIB,FIBRE/PAPERBD & PTS  
CEREALS, MILLED NES  
CEREALS, UNMILLED NES  
COAL NES  
COPPER IN ORES AND CONCENTRATES  
CRABS, FRESH OR FROZEN  
CRUDE WOOD MATERIALS NES  
GRANITE, ROUGH  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
LOBSTER, FRESH OR FROZEN  
LOGS, DOMESTIC HARDWOODS NES  
LOGS, DOMESTIC SOFTWOODS NES  
LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
LUMBER, DOMESTIC HARDWOODS NES  
METAL BEARING ORES, CONCENTRATES & SCRAP NES  
OIL SEED CAKE AND MEAL NES  
PULPWOOD CHIPS  
SALMON, FRESH OR FROZEN  
SHRIMPS AND PRAWNS, FRESH OR FROZEN  
SOYA BEANS  
SULPHUR, CRUDE OR REFINED  
ZINC IN ORES, CONCENTRATES AND SCRAP

MITSUBISHI CANADA LTD.

**TEL: 416-362-6731**

2181 COMMERCE CRT.W.,TORONTO,ONT.,M5A1A5

P.O. BOX 17, COMMERCE COURT POSTAL

P.O. BOX 17, COMMERCE COURT POST  
STATION, TORONTO, ONT., M5A1A5

MAIN CONTACT: MR. TSUNEO IYOBE

FAX: TLX/ANSBK: 065-24288

YEARS IN INTERNATIONAL TRADE: 32      REPORTED: DEC/1989

COUNTERTRADE ON OWN BEHALF: YES

COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES

TOTAL STAFF: 100-249      TRADE STAFF: 100-249

TOTAL STAFF: 100-249    TRAD  
ANNUAL SALES \$000: \$50,000+

ANNUAL SALES \$000: \$5  
PARENT COUNTRY: JAPAN

PARENT COUNTRY: JAPAN  
LANGUAGES: ENGLISH

LANGUAGES: ENGLISH  
FRENCH

FRENCH  
JAPANESE

**AUXILIARY SERVICES:**

**AUXILIARY SERVICES:**

### AREA OF SPECIALTIES

AREA OF SPECIALTIES

#### METHOD OF OPERATION

#### METHOD OF OPERATION

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | M |
|----------------------------|---|---|---|---|---|---|---|
| ALGERIA                    | X |   |   |   |   |   |   |
| ANGOLA                     | X |   |   |   |   |   |   |
| ANTARCTICA                 | X |   |   |   |   |   |   |
| ARGENTINA                  | X |   |   |   |   |   |   |
| AUSTRALIA                  | X |   |   |   |   |   |   |
| AUSTRIA                    | X |   |   |   |   |   |   |
| BANGLADESH                 | X |   |   |   |   |   |   |
| BENIN                      | X |   |   |   |   |   |   |
| BOLIVIA                    | X |   |   |   |   |   |   |
| BOTSWANA                   | X |   |   |   |   |   |   |
| BRAZIL                     | X |   |   |   |   |   |   |
| BURKINA FASO               | X |   |   |   |   |   |   |
| BURMA                      | X |   |   |   |   |   |   |
| BURUNDI                    | X |   |   |   |   |   |   |
| CANARY ISLANDS             | X |   |   |   |   |   |   |
| CAPE VERDE ISLANDS         | X |   |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC   | X |   |   |   |   |   |   |
| CHAD                       | X |   |   |   |   |   |   |
| CHILE                      | X |   |   |   |   |   |   |
| COLOMBIA                   | X |   |   |   |   |   |   |
| CONGO                      | X |   |   |   |   |   |   |
| COSTA RICA                 | X |   |   |   |   |   |   |
| DJIBOUTI                   | X |   |   |   |   |   |   |
| ECUADOR                    | X |   |   |   |   |   |   |
| EL SALVADOR                | X |   |   |   |   |   |   |
| ENGLAND                    | X |   |   |   |   |   |   |
| ETHIOPIA                   | X |   |   |   |   |   |   |
| FRANCE                     | X |   |   |   |   |   |   |
| GABON                      | X |   |   |   |   |   |   |
| GAMBIA                     | X |   |   |   |   |   |   |
| GERMANY, WEST              | X |   |   |   |   |   |   |
| GHANA                      | X |   |   |   |   |   |   |
| GUATEMALA                  | X |   |   |   |   |   |   |
| GUINEA                     | X |   |   |   |   |   |   |
| GUINEA-BISSAU              | X |   |   |   |   |   |   |
| HONDURAS                   | X |   |   |   |   |   |   |
| HONG KONG                  | X |   |   |   |   |   |   |
| HUNGARY                    | X |   |   |   |   |   |   |
| INDIA                      | X |   |   |   |   |   |   |
| INDONESIA                  | X |   |   |   |   |   |   |
| IVORY COAST                | X |   |   |   |   |   |   |
| JAPAN                      | X |   |   |   |   | X |   |
| KENYA                      | X |   |   |   |   |   |   |
| KOREA, SOUTH               | X |   |   |   |   |   | X |
| LESOTHO                    | X |   |   |   |   |   |   |
| LIBERIA                    | X |   |   |   |   |   |   |
| LIBYA                      | X |   |   |   |   |   |   |
| MADAGASCAR                 | X |   |   |   |   |   |   |
| MALAWI                     | X |   |   |   |   |   |   |
| MALI                       | X |   |   |   |   |   |   |
| MAURITANIA                 | X |   |   |   |   |   |   |
| MAURITIUS                  | X |   |   |   |   |   |   |
| MEXICO                     | X |   |   |   |   |   |   |
| MOROCCO                    | X |   |   |   |   |   |   |
| MOZAMBIQUE                 | X |   |   |   |   |   |   |
| NETHERLANDS                | X |   |   |   |   |   |   |
| NEW ZEALAND                | X |   |   |   |   |   |   |
| NICARAGUA                  | X |   |   |   |   |   |   |
| NIGER                      | X |   |   |   |   |   |   |
| NIGERIA                    | X |   |   |   |   |   |   |
| NORWAY                     | X |   |   |   |   |   |   |
| PAKISTAN                   | X |   |   |   |   |   |   |
| PANAMA                     | X |   |   |   |   |   |   |
| PARAGUAY                   | X |   |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA | X |   |   |   |   |   | X |
| PERU                       | X |   |   |   |   |   |   |
| PHILIPPINES                | X |   |   |   |   |   |   |
| REPUBLIC OF CAMEROON       | X |   |   |   |   |   |   |
| REUNION                    | X |   |   |   |   |   |   |
| RWANDA                     | X |   |   |   |   |   |   |
| SENEGAL                    | X |   |   |   |   |   |   |
| SEYCHELLES                 | X |   |   |   |   |   |   |
| SIERRA LEONE               | X |   |   |   |   |   |   |
| SINGAPORE                  | X |   |   |   |   |   |   |
| SOMALIA REPUBLIC           | X |   |   |   |   |   |   |

CONTINUED...

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| SPAIN                               | X |   |   |   |   |   |   |
| SRI LANKA                           | X |   |   |   |   |   |   |
| SUDAN                               | X |   |   |   |   |   |   |
| SWAZILAND                           | X |   |   |   |   |   |   |
| SWEDEN                              | X |   |   |   |   |   |   |
| TANZANIA                            | X |   |   |   |   |   |   |
| THAILAND                            | X |   |   |   |   |   |   |
| TOGO                                | X |   |   |   |   |   |   |
| TUNISIA                             | X |   |   |   |   |   |   |
| TURKEY                              | X |   |   |   |   |   |   |
| UGANDA                              | X |   |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   |   |   |   |   |   |   |
| UNITED STATES                       |   |   |   |   |   |   | X |
| URUGUAY                             | X |   |   |   |   |   |   |
| VENEZUELA                           | X |   |   |   |   |   |   |
| WESTERN SAHARA                      | X |   |   |   |   |   |   |
| ZAIRE                               | X |   |   |   |   |   |   |
| ZAMBIA                              | X |   |   |   |   |   |   |
| ZIMBABWE                            | X |   |   |   |   |   |   |

## PRODUCTS EXPORTED:

APPLES, FRESH, INCLUDING CRAB-APPLES  
APRICOTS, FRESH  
BEEF, FRESH OR FROZEN NES  
BEEF, FROZEN, BONELESS  
CEREALS, UNMILLED NES  
CHEMICAL AND PHARM PRODS IND MACHV, EQUIP/PTS  
COAL NES  
COKE NES  
COPPER, REFINERY SHAPES  
FERTILIZERS AND FERTILIZER MATERIALS NES  
FISHERY FOODS AND FEEDS NES  
LEAD PIGS, BLOCKS AND SHOT  
LOGS, DOMESTIC HARDWOODS NES  
LOGS, DOMESTIC SOFTWOODS NES  
MEAT, FRESH OR FROZEN NES  
NICKEL ANODES, CATHODES, INGOTS, RODS & SHOT  
OIL SEEDS, OIL NUTS AND OIL KERNELS NES  
PEACHES, FRESH  
PESTICIDES NES  
PULPWOOD  
ZINC SLABS, BLOCKS, PIGS AND ANODES

MITSUI & CO. (CANADA) LTD. TEL: 416-865-0330

20 ADELAIDE ST., SUITE 1500, TORONTO ONT. M5C2T6  
MAIN CONTACT: MR. JAN WALDAUF  
FAX: 416-865-0619 TLX/ANSBK: 06-219781  
YEARS IN INTERNATIONAL TRADE: 30 REPORTED: JUL/1989  
COUNTERTRADE ON OWN BEHALF: YES  
COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 100-249 TRADE STAFF: 50-99  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: JAPAN  
LANGUAGES: CHINESE  
CZECHOSLOVAKIAN  
ENGLISH  
FRENCH  
GERMAN  
ITALIAN  
JAPANESE  
POLISH  
SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| AFGHANISTAN |   |   |   |   |   |   | X |
| ALBANIA     |   |   |   |   |   |   | X |
| ALGERIA     |   |   |   |   |   |   | X |
| ANGOLA      |   |   |   |   |   |   | X |
| ARGENTINA   |   |   |   |   |   |   | X |
| AUSTRIA     |   |   |   |   |   |   | X |
| BANGLADESH  |   |   |   |   |   |   | X |
| BELGIUM     |   |   |   |   |   |   | X |
| BENIN       |   |   |   |   |   |   | X |
| BHUTAN      |   |   |   |   |   |   | X |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| BOTSWANA                   |   |   |   |   |   |   | X |
| BRAZIL                     |   |   |   |   |   |   | X |
| BRUNEI                     |   |   |   |   |   |   | X |
| BULGARIA                   |   |   |   |   |   |   | X |
| BURKINA FASO               |   |   |   |   |   |   | X |
| BURMA                      |   |   |   |   |   |   | X |
| BURUNDI                    |   |   |   |   |   |   | X |
| CANARY ISLANDS             |   |   |   |   |   |   | X |
| CAPE VERDE ISLANDS         |   |   |   |   |   |   | X |
| CENTRAL AFRICAN REPUBLIC   |   |   |   |   |   |   | X |
| CHAD                       |   |   |   |   |   |   | X |
| CHILE                      |   |   |   |   |   |   | X |
| COLOMBIA                   |   |   |   |   |   |   | X |
| CONGO                      |   |   |   |   |   |   | X |
| CUBA                       |   |   |   |   |   |   | X |
| CZECHOSLOVAKIA             |   |   |   |   |   |   | X |
| DJIBOUTI                   |   |   |   |   |   |   | X |
| ECUADOR                    |   |   |   |   |   |   | X |
| ENGLAND                    |   |   |   |   |   |   | X |
| EQUATORIAL GUINEA          |   |   |   |   |   |   | X |
| ETHIOPIA                   |   |   |   |   |   |   | X |
| FINLAND                    |   |   |   |   |   |   | X |
| FRANCE                     |   |   |   |   |   |   | X |
| GABON                      |   |   |   |   |   |   | X |
| GAMBIA                     |   |   |   |   |   |   | X |
| GERMANY, EAST              |   |   |   |   |   |   | X |
| GERMANY, WEST              |   |   |   |   |   |   | X |
| GHANA                      |   |   |   |   |   |   | X |
| GREECE                     |   |   |   |   |   |   | X |
| GUATEMALA                  |   |   |   |   |   |   | X |
| GUINEA                     |   |   |   |   |   |   | X |
| GUINEA-BISSAU              |   |   |   |   |   |   | X |
| HONG KONG                  |   |   |   |   |   |   | X |
| HUNGARY                    |   |   |   |   |   |   | X |
| INDIA                      |   |   |   |   |   |   | X |
| INDONESIA                  |   |   |   |   |   |   | X |
| IRELAND                    |   |   |   |   |   |   | X |
| ITALY                      |   |   |   |   |   |   | X |
| IVORY COAST                |   |   |   |   |   |   | X |
| JAPAN                      |   |   |   |   |   |   | X |
| KAMPUCHEA                  |   |   |   |   |   |   | X |
| KENYA                      |   |   |   |   |   |   | X |
| KOREA, NORTH               |   |   |   |   |   |   | X |
| KOREA, SOUTH               |   |   |   |   |   |   | X |
| LAOS                       |   |   |   |   |   |   | X |
| LESOTHO                    |   |   |   |   |   |   | X |
| LIBERIA                    |   |   |   |   |   |   | X |
| LIBYA                      |   |   |   |   |   |   | X |
| MACAU                      |   |   |   |   |   |   | X |
| MADAGASCAR                 |   |   |   |   |   |   | X |
| MALAWI                     |   |   |   |   |   |   | X |
| MALAYSIA                   |   |   |   |   |   |   | X |
| MALI                       |   |   |   |   |   |   | X |
| MAURITANIA                 |   |   |   |   |   |   | X |
| MAURITIUS                  |   |   |   |   |   |   | X |
| MEXICO                     |   |   |   |   |   |   | X |
| MONGOLIA                   |   |   |   |   |   |   | X |
| MOROCCO                    |   |   |   |   |   |   | X |
| MOZAMBIQUE                 |   |   |   |   |   |   | X |
| NAMIBIA                    |   |   |   |   |   |   | X |
| NEPAL                      |   |   |   |   |   |   | X |
| NETHERLANDS                |   |   |   |   |   |   | X |
| NIGER                      |   |   |   |   |   |   | X |
| NIGERIA                    |   |   |   |   |   |   | X |
| NORTHERN IRELAND           |   |   |   |   |   |   | X |
| NORWAY                     |   |   |   |   |   |   | X |
| PAKISTAN                   |   |   |   |   |   |   | X |
| PANAMA                     |   |   |   |   |   |   | X |
| PARAGUAY                   |   |   |   |   |   |   | X |
| PEOPLE'S REPUBLIC OF CHINA |   |   |   |   |   |   | X |
| PERU                       |   |   |   |   |   |   | X |
| PHILIPPINES                |   |   |   |   |   |   | X |
| POLAND                     |   |   |   |   |   |   | X |
| PORTUGAL                   |   |   |   |   |   |   | X |
| REPUBLIC OF CAMEROON       |   |   |   |   |   |   | X |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                                | E | I | B | S | A | R | W |
|------------------------------------------------|---|---|---|---|---|---|---|
| REUNION                                        |   |   |   |   | X |   |   |
| ROMANIA                                        |   |   |   |   | X |   |   |
| RWANDA                                         |   |   |   |   | X |   |   |
| SCOTLAND                                       |   |   |   |   | X |   |   |
| SENEGAL                                        |   |   |   |   | X |   |   |
| SEYCHELLES                                     |   |   |   |   | X |   |   |
| SIERRA LEONE                                   |   |   |   |   | X |   |   |
| SINGAPORE                                      |   |   |   |   | X |   |   |
| SOMALIA REPUBLIC                               |   |   |   |   | X |   |   |
| SOUTH AFRICA                                   |   |   |   |   | X |   |   |
| SPAIN                                          |   |   |   |   | X |   |   |
| SRI LANKA                                      |   |   |   |   | X |   |   |
| SUDAN                                          |   |   |   |   | X |   |   |
| SWAZILAND                                      |   |   |   |   | X |   |   |
| SWEDEN                                         |   |   |   |   | X |   |   |
| TAIWAN                                         |   |   |   |   | X |   |   |
| TANZANIA                                       |   |   |   |   | X |   |   |
| THAILAND                                       |   |   |   |   | X |   |   |
| TOGO                                           |   |   |   |   | X |   |   |
| TUNISIA                                        |   |   |   |   | X |   |   |
| UGANDA                                         |   |   |   |   | X |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS            |   |   |   |   | X |   |   |
| UNITED STATES                                  |   |   |   |   | X |   |   |
| VENEZUELA                                      |   |   |   |   | X |   |   |
| VIETNAM                                        |   |   |   |   | X |   |   |
| WALES                                          |   |   |   |   | X |   |   |
| WESTERN SAHARA                                 |   |   |   |   | X |   |   |
| WORLDWIDE                                      |   | X |   |   |   |   |   |
| YUGOSLAVIA                                     |   |   |   |   | X |   |   |
| ZAIRE                                          |   |   |   |   | X |   |   |
| ZAMBIA                                         |   |   |   |   | X |   |   |
| ZIMBABWE                                       |   |   |   |   | X |   |   |
| PRODUCTS EXPORTED:                             |   |   |   |   |   |   |   |
| ACETALS, HEMIACETALS, AND THEIR DERIVATIVES    |   |   |   |   |   |   |   |
| ACRYLIC RESINS                                 |   |   |   |   |   |   |   |
| ACRYLONITRILE-BUTADIENE-STYRENE RESINS         |   |   |   |   |   |   |   |
| ADRENAL CORTICAL HORMONES, IN BULK             |   |   |   |   |   |   |   |
| AIR AND GAS COMPRESSORS NES                    |   |   |   |   |   |   |   |
| AIR AND GAS COMPRESSORS, STATIONARY            |   |   |   |   |   |   |   |
| AIR MOTORS AND PARTS                           |   |   |   |   |   |   |   |
| AIR-COOLED GASOLINE ENGINES NES                |   |   |   |   |   |   |   |
| AIRCRAFT ASSEMBLIES, EQUIPMENT AND PARTS       |   |   |   |   |   |   |   |
| ALDEHYDE-FUNCTION COMPOUNDS NES                |   |   |   |   |   |   |   |
| ALUMINA                                        |   |   |   |   |   |   |   |
| ALUMINUM AND ALUMINUM ALLOY FABD MATERIAL NES  |   |   |   |   |   |   |   |
| ALUMINUM AND ALUMINUM ALLOY SCRAP              |   |   |   |   |   |   |   |
| ALUMINUM BARS AND RODS NES                     |   |   |   |   |   |   |   |
| ALUMINUM CASTINGS                              |   |   |   |   |   |   |   |
| ALUMINUM FOIL OR LEAF                          |   |   |   |   |   |   |   |
| ALUMINUM FORGINGS                              |   |   |   |   |   |   |   |
| ALUMINUM PASTE AND ALUMINUM POWDER             |   |   |   |   |   |   |   |
| ALUMINUM PIGS/INGOTS ETC & EXTRUDED WIRE BARS  |   |   |   |   |   |   |   |
| ALUMINUM PIPE AND TUBING                       |   |   |   |   |   |   |   |
| ALUMINUM PLATES                                |   |   |   |   |   |   |   |
| ALUMINUM SHT & STRIP, > .025" TO .051" THICK   |   |   |   |   |   |   |   |
| ALUMINUM SHT & STRIP, > .051" TO .125" THICK   |   |   |   |   |   |   |   |
| ALUMINUM SHT & STRIP, > .125" THICKNESS        |   |   |   |   |   |   |   |
| ALUMINUM SHT & STRIP, UP TO .025" THICKNESS    |   |   |   |   |   |   |   |
| ALUMINUM WIRE AND CABLE, NOT INSULATED         |   |   |   |   |   |   |   |
| AMMONIUM SULPHATE                              |   |   |   |   |   |   |   |
| ANTHRACITE, DOMESTIC SIZES                     |   |   |   |   |   |   |   |
| ANTHRACITE, PEAS, BEANS AND SMALLER SIZES      |   |   |   |   |   |   |   |
| ANTIBIOTICS NES, IN BULK                       |   |   |   |   |   |   |   |
| APPLES, FRESH, INCLUDING CRAB-APPLES           |   |   |   |   |   |   |   |
| APRICOTS, FRESH                                |   |   |   |   |   |   |   |
| ARC WELD ELECTRODES, NON-FERROUS, STICK/COIL   |   |   |   |   |   |   |   |
| ARC WELDING ELECTRODES, STEEL, /SPOOL & COIL/  |   |   |   |   |   |   |   |
| ARC WELDING ELECTRODES, STEEL, /STICK/         |   |   |   |   |   |   |   |
| AVIATION TURBINE FUEL                          |   |   |   |   |   |   |   |
| BALL BEARINGS, UNMOUNTED NES                   |   |   |   |   |   |   |   |
| BANANAS AND PLANTAINS, FRESH                   |   |   |   |   |   |   |   |
| BARBED WIRE                                    |   |   |   |   |   |   |   |
| BARS AND RODS, STEEL, FABRICATED NES           |   |   |   |   |   |   |   |
| BARS, ALLOY STEEL, COLD DRAWN OR COLD FIN NES  |   |   |   |   |   |   |   |
| BARS, ALLOY STEEL, HOT ROLLED, NES             |   |   |   |   |   |   |   |
| BARS, ALLOY TOOL STEEL                         |   |   |   |   |   |   |   |
| BARS, CARBON STEEL, HOT ROLLED NES             |   |   |   |   |   |   |   |
| BARS, CARBON STEEL, HOT ROLLED, ROUNDS NES     |   |   |   |   |   |   |   |
| BARS, CARBON STEEL, COLD DRAWN OR COLD FIN NES |   |   |   |   |   |   |   |
| BARS, CARBON TOOL STEEL                        |   |   |   |   |   |   |   |
| BARS, HIGH SPEED STEEL                         |   |   |   |   |   |   |   |
| BARS, STAINLESS STEEL, COLD DRAWN OR COLD FIN  |   |   |   |   |   |   |   |
| BARS, STAINLESS STEEL, HOT ROLLED              |   |   |   |   |   |   |   |
| BASIC HARDWARE NES                             |   |   |   |   |   |   |   |
| BATTERY CARBONS                                |   |   |   |   |   |   |   |

BATTS, BATTING AND WADDING NES  
 BATTS, BATTING AND WADDING, COTTON  
 BAUXITE ORE  
 BEANS, DRIED NES  
 BEANS, SEED  
 BEARINGS AND PARTS FOR AGRICULTURAL MACHINERY  
 BEARINGS AND PARTS FOR MOTOR VEHICLES  
 BEARINGS AND PARTS, UNMOUNTED NES  
 BEARINGS, MOUNTED AND PARTS  
 BEEF, FRESH OR CHILLED, BONELESS  
 BEEF, FRESH OR FROZEN NES  
 BEEF, FROZEN, BONELESS  
 BERRIES, FRESH NES  
 BLUEBERRIES, FRESH  
 BODIES & BODY PTS, N VEH NES, EXC TRUCK & CABS  
 BODIES & CABS FOR COMM TRUCKS & TRLR, BUILT-UP  
 BOLTS & HEADED OR THRD RODS, w/O NUTS NES  
 BOLTS AND NUTS, BRASS  
 BORIC ACID AND BORIC OXIDE  
 BOTTLE MACH TO WASH/FILL/CAP/SEAL/LABEL & PTS  
 BRAKE SYSTEM PARTS, MOTOR VEHICLE NES  
 BUILDERS, HARDWARE NES  
 BUTTER  
 CAN WASHING/FILLING/CLOSING/LABEL MACH & PTS  
 CANTALOUPE AND MUSKMELONS, FRESH  
 CAP SCREWS  
 CARBONS OR CARBON ELECTRODES NES  
 CELLULOSE ACETATE  
 CELLULOSE ACETATE BUTYRATE  
 CELLULOSE NITRATE, EXCEPT EXPLOSIVE GRADES  
 CELLULOSE PLASTICS NES  
 CHEESE NES  
 CHEESE, CAMEMBERT  
 CHEESE, GOUDA  
 CHEESE, GRUYERE PROCESS  
 CHEESE, PROVOLONE  
 CHERRIES, FRESH  
 CHICKENS, FRESH OR FROZEN, INCLUDING CUT-UP  
 COAL AND COKE BRIQUETTES  
 COAL NES  
 COAL, BITUMINOUS AND SUB-BITUMINOUS  
 COCAINE AND DERIVATIVES, IN BULK  
 COD, FRESH OR FROZEN  
 CODEINE AND DERIVATIVES, IN BULK  
 COKE NES  
 COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
 COMPUTER TAPE  
 CONCRETE REINF BARS, CARBON STEEL, HOT ROLLED  
 COOLING SYSTEM PARTS, MOTOR VEHICLE NES  
 COPPER ALLOY SCRAP  
 COPPER IN ORES AND CONCENTRATES  
 COPPER SCRAP  
 COUMARONE INDENE RESINS  
 CRANBERRIES, FRESH  
 CRESOLS  
 CRESYLIC ACID  
 CUT NAILS, EXCEPT RAIL SPIKES  
 DAIRY PRODUCTS NES  
 DIESEL AND SEMI-DIESEL ENGINES NES  
 DIESEL AND TRACTOR FUEL  
 DRILL PIPE  
 DUST COLL, AIR PURIFICATION/REL EQUIP, & PTS  
 EGG ALBUMEN DRIED, EVAP, DESICCATED OR PDR  
 EGGS IN THE SHELL NES  
 EGGS, DRIED, EVAP, DESICCATED OR PDR NES  
 EGGS, HATCHING  
 EGGS, WH, YOLK OR ALBUMEN, FZ OR O/W PREP NES  
 ENGINES & TURBINES, & PARTS, GENL PURP NES  
 ENVIRONMENTAL SYSTEM PARTS, MOTOR VEHICLE NES  
 ENZYMES, IN BULK  
 EPOXIDES AND DERIVATIVES  
 EPOXY RESINS  
 ETHERS AND DERIVATIVES  
 EXHAUST SYSTEM PARTS, MOTOR VEHICLE NES  
 FANCY MEATS /EDIBLE OFFAL/, FRESH OR FROZEN  
 FELT, EXCEPT PAPERMAKERS' FELTS  
 FERRO-ALLOYS NES  
 FERROCHROME  
 FERROMANGANESE, INCLUDING SPIEGELEISEN  
 FERROSILICON  
 FERROTUNGSTEN  
 FERROVANADIUM  
 FERTILIZERS AND FERTILIZER MATERIALS NES  
 FISH AND FISH PRODUCTS, CANNED NES  
 FISH STEAKS/BLOCK/SLAB/STICKS, FR, CHD, FZ  
 FISH, SALTED AND/OR DRIED  
 FISH, SMOKED  
 FISHERY FOODS AND FEEDS NES  
 FLAT BARS, ALLOY STEEL HOT ROLLED NES  
 FLAT BARS, CARBON STEEL, HOT ROLLED NES  
 FLATFISH, FRESH OR FROZEN  
 FLAXSEED  
 FORMALDEHYDE AND PARA-FORMALDEHYDE

CONTINUED....

# TRADING HOUSE

FOUNDRY EQUIPMENT AND PARTS NES  
 FOURDRINIER WIRE CLOTH  
 FRESHWATER FISH, FRESH OR FROZEN NES  
 FRUITS, FRESH NES, EXCEPT BERRIES  
 FUEL OIL NES /HEAVY FUEL OIL/  
 FUEL OIL NO 1 /STOVE OIL/  
 FUEL OIL NO 2 & NO 3 /FURNACE & LT FUEL OIL/  
 FURNITURE, CABINET & CASKET FTGGS, EXC SPRING  
 GAS TURBINES AND PARTS  
 GASOLINE ENGINES NES  
 GEARS, POWER TRANSMISSION AND PARTS  
 GENERAL PURPOSE INDUSTRIAL MACHY & PARTS NES  
 GLYCOSIDES AND DERIVATIVES  
 GRAPEFRUIT, FRESH  
 GRAPES, FRESH  
 GRAPHITE AND CARBON BRUSH STOCK AND BRUSHES  
 GRAPHITE ELECTRODES  
 HADDOCK, HAKE, CUSK & POLLOCK, FR OR FROZEN  
 HALIBUT, FRESH OR FROZEN  
 HALOGEN AND SULPHUR COMPOUNDS OF NON-METALS  
 HAMS, NOT CURED OR COOKED  
 HEAT EXCHANGERS, INDUSTRIAL, AND PARTS  
 HEAT SEALING MACHINERY AND PARTS  
 HINGES, BUTTS AND PARTS NES  
 HORMONES NES, IN BULK  
 HYDRAULIC COUPLINGS AND PARTS  
 HYDRAULIC CYLINDERS AND PARTS  
 HYDRAULIC POWER TRANS EQUIPMENT AND PARTS NES  
 HYDRAULIC PUMPS AND PARTS  
 HYDRAULIC TURBINES AND PARTS  
 HYDRAULIC VALVES AND PARTS  
 INDUSTRIAL DRYING MACHINERY AND PARTS NES  
 INDUSTRIAL FILTERING MACHY, FILTERS & PTS NES  
 INDUSTRIAL SEPARATORS, CENTRIFUGAL & PTS NES  
 INDUSTRIAL SPRAYING EQUIPMENT AND PARTS  
 INDUSTRIAL STAPLERS, STITCHERS, TACKERS & PTS  
 INDUSTRIAL STEAM CLEANING EQUIPMENT AND PARTS  
 INORGANIC ACID & OXYGEN COMPOS OF NON-MET NES  
 INORGANIC CHEMICALS NES  
 INSTANT MASHED POTATOES  
 ION EXCHANGE RESINS  
 IRON ORE  
 IRON SCRAP  
 JACKS FOR MOTOR VEHICLES, AND PARTS  
 KEROSENE NES  
 KETONE AND QUINONE FUNCTION COMPOUNDS  
 LAMB, FRESH OR FROZEN  
 LEMONS, FRESH  
 LIGHTING AND WELDING CARBONS  
 LOCK PARTS AND BLANK KEYS  
 LOCKS AND KEYS NES  
 LOCKS AND KEYS, BRASS OR BRASS-PLATED NES  
 LOCKS AND KEYS, IRON OR STEEL NES  
 LOGS, BIRCH  
 LOGS, CEDAR  
 LOGS, DOMESTIC HARDWOODS NES  
 LOGS, DOMESTIC SOFTWOODS NES  
 LOGS, EXOTIC SPECIES  
 LOGS, FIR  
 LOGS, MAPLE  
 LOGS, PINE NES  
 LOGS, SPRUCE  
 LOGS, WALNUT  
 LUBRICATION EQUIPMENT AND PARTS  
 LUMBER, ASH  
 LUMBER, CEDAR  
 LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
 LUMBER, DOMESTIC HARDWOODS NES  
 LUMBER, DOUGLAS FIR  
 LUMBER, EXOTIC SPECIES NES  
 LUMBER, FIR NES  
 LUMBER, HEMLOCK  
 LUMBER, MAHOGANY  
 LUMBER, OAK  
 LUMBER, PINE NES  
 LUMBER, PINE, SOUTHERN AND SUGAR  
 LUMBER, PONDEROSA PINE  
 LUMBER, POPLAR, ASPEN AND COTTONWOOD  
 LUMBER, REDWOOD  
 LUMBER, SPRUCE  
 LUMBER, WALNUT  
 LUMBER, WESTERN LARCH  
 MACHINE SCREWS  
 MAGNESIUM  
 MAGNESIUM ALLOYS  
 MAGNETIC TAPE NES  
 MANGANESE  
 MEAT, FRESH OR FROZEN NES  
 MECHANICAL TUBING, CARBON STEEL, NEW NES  
 MECHANICAL TUBING, CARBON STEEL, WELDED, NEW  
 MELAMINE FORMALDEHYDE RESINS  
 MELONS, FRESH NES  
 MILK, CREAM, & BY-PRODUCTS, CONDENSED OR EVAP  
 MILK, CREAM, AND BY-PRODUCTS, POWDERED

MIRRORS FOR MOTOR VEHICLES  
 MORPHINE AND DERIVATIVES, IN BULK  
 MOTOR VEHICLE HARDWARE NES, EXCEPT SPRINGS  
 MUTTON, FRESH OR FROZEN NES  
 MUTTON, FRESH OR FROZEN, BONELESS  
 NATURAL & SYN GRAPHITE & C BASIC PRODS NES  
 NECTARINES, FRESH  
 NITROGEN SOLUTIONS  
 NITROGENOUS FERTILIZERS NES  
 NON-FERROUS METAL ALLOYS NES  
 NON-FERROUS METALS NES  
 NUTS, LOCK NUTS AND STOP NUTS NES  
 OIL SEEDS, OIL NUTS AND OIL KERNELS NES  
 OPTUM AND DERIVATIVES, IN BULK  
 ORANGES, MANDARINES AND TANGARINES, FRESH  
 ORGANIC CHEMICALS NES  
 OXY-ACETYLENE WELDING RODS, /STICK AND COIL/  
 PACKAGING MACHINERY AND PARTS NES  
 PADLOCKS  
 PAPER & PAPERBOARD CONVERTING MACHY & PTS NES  
 PAPER FOR PRINTING  
 PAPER MILL MACHINERY AND PARTS NES  
 PARTS & ACCESS FOR RAILWAY ROLLING STOCK NES  
 PARTS & ACCESSORIES FOR AIR & GAS COMPRESSORS  
 PARTS OF BALL BEARINGS NES  
 PARTS OF DIESEL AND SEMI-DIESEL ENGINES NES  
 PARTS OF GASOLINE ENGINES NES  
 PARTS OF ROLLER BEARINGS NES  
 PARTS OF TRAILERS NES  
 PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
 PEACHES, FRESH  
 PEANUTS, GREEN, NOT SHELLED  
 PEANUTS, GREEN, SHELLED  
 PEARS, FRESH  
 PEAS, DRIED NES  
 PEAS, SEED  
 PENICILLIN AND ITS DERIVATIVES, IN BULK  
 PETROLEUM COKE AND PITCH COKE  
 PHENOL /CARBOLIC ACID/  
 PHENOL FORMALDEHYDE RESINS  
 PHENOLS AND PHENOL-ALCOHOLS NES  
 PHENOLS OR PHENOL ALCOHOL DERIVATIVES NES  
 PHENOLS, CHLORINATED  
 PHONOGRAPHS, COIN-OPERATED, EXCEPT PARTS  
 PHOSPHATIC FERTILIZERS NES  
 PINEAPPLES, FRESH  
 PIPES & TUBES, CS, SMLS, CF, NEW NES  
 PIPES & TUBES, CS, SMLS, HF, NEW NES  
 PIPES & TUBES, CS, WELDED, >4 1/2" OD NEW NES  
 PIPES AND TUBES OF CAST IRON, NEW  
 PIPES AND TUBES, ALLOY STEEL, NEW NES  
 PIPES AND TUBES, CS, WELDED, NEW NES  
 PIPES AND TUBES, IRON OR STEEL NES  
 PIPES AND TUBES, IRON OR STEEL, USED NES  
 PIPES AND TUBES, STAINLESS STEEL, NEW NES  
 PLASTICS MATERIALS, NOT SHAPED NES  
 PLUMS, FRESH  
 POLYAMIDE RESINS  
 POLYCARBONATE RESINS  
 POLYESTER RESINS  
 POLYETHYLENE RESINS  
 POLYPEPTIDE ANTIBIOTICS, IN BULK  
 POLYPROPYLENE RESINS  
 POLYSTYRENE RESINS NES  
 POLYURETHANE RESINS  
 POLYVINYL ACETATE RESINS  
 POLYVINYL CHLORIDE RESINS  
 POLYVINYL RESIN COPOLYMERS NES  
 POLYVINYL RESINS NES  
 POLYVINYLIDENE RESINS  
 PORK BELLIES, FRESH OR FROZEN  
 PORK SHOULDERS, PICNICS & BUTTS, FR OR FROZEN  
 PORK SPARE RIBS, FRESH OR FROZEN  
 PORK, FRESH OR FROZEN NES  
 POTASSIC FERTILIZERS NES  
 POTASSIUM CHLORIDE /MURIATE OF POTASH/  
 POTASSIUM SULPHATE  
 POTATOES, DRIED NES  
 POULTRY, FRESH OR FROZEN NES  
 POWER TRAIN PARTS, MOTOR VEHICLE NES  
 POWER TRANSMISSION EQUIPMENT AND PARTS NES  
 PRECIOUS METAL COMPOUNDS, ORGANIC OR INORG  
 PREPARED FERTILIZER MIXTURES  
 PULLEYS, BELT, FOR POWER TRANSMISSION  
 PULP MILL MACHINERY AND PARTS  
 PULP, OTHER THAN WOOD PULP  
 RADAR EQUIP & REL DEVICES & SPECIFIC PTS NES  
 RADIO & TV BROADCAST & TRANSMITTING EQUIP NES  
 RADIO TRANSMITTING-RECEIVING UNITS, EXC PTS  
 RADIOACTIVE ELEMENTS, ISOTOPIES & COMPS NES  
 RADIUM AND COMPOUNDS  
 REPAIRS TO AIRCRAFT IN FOREIGN FACILITIES  
 RESINS FROM CONDENSATIONS & POLYADDITION NES

CONTINUED....

# TRADING HOUSE

RESINS FROM POLYMERIZATION NES  
 RESORCINOL  
 RIVETS  
 ROLLER BEARINGS, UNMOUNTED NES  
 ROLLS, FOR USE IN THE MFR OF PAPER, & PARTS  
 SALMON, FRESH OR FROZEN  
 SCREWS NES  
 SEA FISH, FRESH OR FROZEN NES  
 SILICA GEL  
 SILICOMANGANESE, INCLUDING SILICO SPIEGEL  
 SILICONE RESINS  
 SODIUM NITRATE  
 SOLDER  
 SONAR/ECHO SOUNDING/RELATED DEVICES & PARTS  
 SOUND AMPLIFIERS, EXCEPT PARTS  
 SOYA BEANS  
 SPEED CHANGERS & INCR/REDUCING UNITS & PARTS  
 STEAM ENGINES AND TURBINES, STAT. AND PARTS  
 STEEL SCRAP  
 STEERING PARTS, MOTOR VEHICLE NES  
 STRAPPING MACHINERY, EQUIPMENT AND PARTS  
 STRAWBERRIES, FRESH  
 STREPTOMYCIN AND ITS DERIVATIVES, IN BULK  
 STRUCTURAL SHAPES, ALUMINUM  
 STYRENE COPOLYMERS NES  
 SULPHURIC ACID, INCLUDING OLEUM  
 SUPERPHOSPHATE, MORE THAN 22 PER CENT P205  
 SUPERPHOSPHATE, 22 PER CENT OR LESS P205  
 SUSPENSION PARTS, MOTOR VEHICLE NES  
 SYNTHETIC RESIN SCRAP AND WASTE  
 SYNTHETIC RESINS DERIVED FROM NATURAL SOURCES  
 TACKS AND STAPLES NES  
 TAPE PLAYERS AND TAPE RECORDERS, EXCEPT PARTS  
 TELEGRAPH APPARATUS, EQUIPMENT & SPECIFIC PTS  
 TELEPHONE APPARATUS, EQUIPMENT & SPECIFIC PTS  
 TETRACYCLINE AND ITS DERIVATIVES, IN BULK  
 TITANIUM  
 TRAILER HITCHES, COUPLINGS AND PARTS  
 TRIM PARTS, MOTOR VEHICLE NES  
 TROUT, FRESH OR FROZEN  
 TUNA, FRESH OR FROZEN  
 TURKEYS, FRESH OR FROZEN  
 UREA  
 UREA ALDEHYDE RESINS  
 VACUUM PUMPS, FANS, BLOWERS AND PARTS  
 VANILLIN  
 VEAL, FRESH OR FROZEN  
 VEGETABLE ALKALOID, NARCOTIC TYPE, NES, IN BULK  
 VEGETABLES, DRIED NES  
 VENEER, CHERRY  
 VENEER, HARDWOOD NES  
 VENEER, MAHOGANY  
 VENEER, OAK  
 VENEER, SOFTWOOD  
 VENEER, WALNUT  
 VIDEO TAPE  
 VITAMINS/VITAMIN PREP/DIETARY SUPPLMT IN BULK  
 WASHERS, METAL  
 WELL CASING, NEW  
 WHEELS FOR RAILWAY ROLLING STOCK  
 WINDOWS AND VENTS FOR TRAILERS  
 WIRE CLOTH OR WOVEN WIRE SCREENING NES  
 WIRE FENCING AND SCREEN PRODUCTS NES  
 WIRE MESH, INCLUDING REINFORCING TYPE  
 WIRE NAILS NES  
 WIRE NAILS, STEEL, 1 INCH OR MORE IN LENGTH  
 WIRE NETTING  
 WIRE RODS, STEEL, HOT ROLLED  
 WIRE ROPE, NEW, COATED OR NOT  
 WIRE ROPE, USED, COATED OR NOT  
 WIRE STRAND, INCL TWISTED & BRAIDED, CTD OR NOT  
 WIRE, ALLOY STEEL NES  
 WIRE, CARBON STEEL, COATED NES, NOT INSULATED  
 WIRE, CARBON STEEL, FLAT OR SHAPED  
 WIRE, CARBON STEEL, GALVANIZED NES  
 WIRE, CARBON STEEL, NOT COATED NES  
 WIRE, IRON OR STEEL NES  
 WIRE, STAINLESS STEEL  
 WOOD PULP NES  
 WOOD PULP, BL SULPH/KRAFT/PAPER GRD. HARDWOOD  
 WOOD PULP, BL SULPH/KRAFT/PAPER GRD. SOFTWOOD  
 WOOD PULP, BLEACHED SULPHITE, PAPER GRADES  
 WOOD PULP, DISSOLVING AND SPECIAL ALPHA  
 WOOD PULP, SULPHITE NES  
 WOOD SCREWS, METAL  
 WOVEN OR WELDED WIRE FENCING  
 WRAPPING AND LABELLING MACHINERY & PARTS NES  
 ZINC BARS, RODS, PLATES, STRIP AND SHEET  
 ZINC DUST AND GRANULES  
 ZINC FABRICATED MATERIALS NES  
 ZINC IN ORES, CONCENTRATES AND SCRAP  
 ZINC SLABS, BLOCKS, PIGS AND ANODES  
 ZINC SLUGS, DISCS AND SHELLS  
 ZIRCONIUM ALLOYS

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 TOTAL STAFF: 5-9 TRADE STAFF:  
 ANNUAL SALES \$000: \$50,000+  
 PARENT COUNTRY: CANADA  
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TEL: 514-333-0057

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
 FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER  
 FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| HONG KONG                  |   |   |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA | X |   |   | X |   |   | X |
| SWITZERLAND                |   |   |   |   |   |   | X |

PRODUCTS EXPORTED:  
 AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
 INDUSTRIAL STAPLERS, STITCHERS, TACKERS & PTS  
 MINING & QUARRYING MACHV, EQUIP & PARTS NES

## MODERN TERMINAL LTD.

SEE... KISCAN PRODUCTS

## MODERNA CANADA

TEL: 416-443-8500

1131A LESLIE ST., SUITE 200, DON MILLS ONT., M3C2K6  
 MAIN CONTACT: MR. WAYNE SHRUBB  
 FAX: TLX/ANSBK: 06-966886  
 YEARS IN INTERNATIONAL TRADE: 5 REPORTED: APR/1988  
 COUNTERTRADE FOR OTHER COMPANIES: YES  
 TOTAL STAFF: 3 TRADE STAFF: 3  
 ANNUAL SALES \$000: \$10,000-24,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 FRENCH  
 GERMAN  
 POLISH  
 PORTUGUESE  
 SPANISH

AUXILIARY SERVICES: CONSULTING  
 CUSTOM CLEARING  
 DOCUMENTATION  
 FINANCING ARRANGEMENTS, GENERAL  
 PACKAGING  
 SHIPPING-INTERNATIONAL  
 WAREHOUSING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
 AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ARGENTINA |   | X |   |   | X |   |   |
| BELGIUM   |   |   |   |   | X |   |   |
| BELIZE    |   |   |   |   | X |   |   |
| BRAZIL    |   | X |   |   | X |   |   |
| COLOMBIA  |   | X |   |   | X |   |   |

|             |   |   |  |  |   |  |  |
|-------------|---|---|--|--|---|--|--|
| EL SALVADOR | X | X |  |  | X |  |  |
| GUATEMALA   |   |   |  |  | X |  |  |
| NETHERLANDS |   | X |  |  | X |  |  |
| NICARAGUA   | X | X |  |  | X |  |  |
| PANAMA      |   |   |  |  | X |  |  |

|               |  |   |  |  |   |  |  |
|---------------|--|---|--|--|---|--|--|
| SOUTH AFRICA  |  | X |  |  | X |  |  |
| THAILAND      |  | X |  |  |   |  |  |
| UNITED STATES |  |   |  |  | X |  |  |
| VENEZUELA     |  |   |  |  | X |  |  |

PRODUCTS EXPORTED:  
 BEANS, CANNED NES  
 BEANS, GREEN AND WAX, FRESH  
 CHAIN SAWS  
 ELECTRIC MOTORS, UNIVERSAL AND OTHER NES  
 INDUSTRIAL CHEMICAL SPECIALTIES NES  
 INORGANIC CHEMICALS NES  
 PAINTS NES, EXCEPT IN AEROSOL OR IN TUBE  
 PHARMACEUTICAL PRODS NES, IN DOSAGE, HUMAN USE  
 POWER TRANSFORMERS, 500 KVA AND OVER  
 PUMPS AND PARTS NES  
 PUMPS, POWER NES  
 SEEDS FOR SOWING NES

CONTINUED....

# TRADING HOUSE

SOYA BEANS  
SPECIAL INDUSTRY MACHINERY, EQUIP & PTS NES  
TALLOW  
VEGETABLES AND VEGETABLE JUICES, CANNED NES  
VEGETABLES, FRESH OR CHILLED NES

**MOHAWK GRINDING INC.** TEL: 416-826-1180

CAMPBELLVILLE, ONT., L0P1B0  
R.R. #2, CAMPBELLVILLE, ONT., L0P1B0  
MAIN CONTACT: MR. TREVOR HUGHES  
FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: SEP/1988  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 10-19 TRADE STAFF: 2  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| AUSTRALIA |   | X |   |   |   |   |   |
| AUSTRIA   | X | X |   |   |   |   |   |
| BELGIUM   |   | X |   |   |   |   |   |
| DENMARK   |   | X |   |   |   |   |   |
| ENGLAND   |   | X |   |   |   |   |   |

|               |   |   |  |  |  |  |  |
|---------------|---|---|--|--|--|--|--|
| FRANCE        |   | X |  |  |  |  |  |
| GERMANY, WEST | X | X |  |  |  |  |  |
| NETHERLANDS   |   | X |  |  |  |  |  |
| NORWAY        |   | X |  |  |  |  |  |
| SWEDEN        |   | X |  |  |  |  |  |

|               |   |   |  |  |  |  |  |
|---------------|---|---|--|--|--|--|--|
| SWITZERLAND   |   | X |  |  |  |  |  |
| UNITED STATES | X | X |  |  |  |  |  |

PRODUCTS EXPORTED:  
IRON OXIDES, NATURAL OR SYNTHETIC

**MOLNAC TRADING** TEL: 204-475-5013

485 CORYDON AVE., WINNIPEG, MAN., R3L0N9  
MAIN CONTACT: MR. DAVID H. MOLLINS  
FAX: 204-475-5019 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: MAR/1990  
TOTAL STAFF: 1 TRADE STAFF:  
ANNUAL SALES \$000:  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES:

CONSULTING  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   |   | X |   | X | X |   |
| ARGENTINA              |   |   | X |   |   |   |   |
| BULGARIA               | X |   |   |   | X | X |   |
| GERMANY, WEST          |   |   | X |   | X | X |   |
| HONG KONG              |   | X |   |   | X | X |   |

|                            |   |   |   |  |   |   |  |
|----------------------------|---|---|---|--|---|---|--|
| KOREA, SOUTH               |   | X |   |  | X | X |  |
| MALAYSIA                   |   |   |   |  | X | X |  |
| PEOPLE'S REPUBLIC OF CHINA |   |   | X |  | X | X |  |
| ROMANIA                    | X |   |   |  |   |   |  |
| THAILAND                   |   |   |   |  | X | X |  |

|                                     |   |   |   |  |  |  |  |
|-------------------------------------|---|---|---|--|--|--|--|
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |  |  |  |  |
| UNITED STATES                       |   |   | X |  |  |  |  |
| URUGUAY                             |   |   | X |  |  |  |  |
| WORLDWIDE                           |   | X |   |  |  |  |  |
| YUGOSLAVIA                          | X |   |   |  |  |  |  |

PRODUCTS EXPORTED:  
FISH STEAKS/BLOCK/SLAB/STICKS, FR, CHD, FZ  
FLOUR AND GRIST MILL MACHINERY, AND PARTS  
FOOD PREPARATIONS NES  
FRESHWATER FISH, FRESH OR FROZEN NES  
PREFABRICATED AND READY-CUT BUILDINGS & PARTS

**MONDEX TRADE & DEVELOPMENT CORPORATION** TEL: 416-972-1877

2 ST. CLAIR AVE. W., SUITE 801, TORONTO ONT., M4V1L5  
MAIN CONTACT: MR. JAMES PALMER  
FAX: 416-922-3056 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: FEB/1990  
COUNTERTRADE ON OWN BEHALF: YES  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: TRADE STAFF: 5-9  
ANNUAL SALES \$000:  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH

AUXILIARY SERVICES: CONSULTING  
PACKAGING  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ANDORRA   |   |   |   |   |   |   |   |
| ARUBA     |   |   |   |   |   |   | X |
| AUSTRALIA |   |   |   |   |   |   | X |
| BAHAMAS   |   |   |   |   |   |   | X |
| BARBADOS  |   |   |   |   |   |   | X |

|                |  |  |  |  |  |  |   |
|----------------|--|--|--|--|--|--|---|
| BERMUDA        |  |  |  |  |  |  | X |
| BONAIRE        |  |  |  |  |  |  | X |
| CAYMAN ISLANDS |  |  |  |  |  |  | X |
| COOK ISLANDS   |  |  |  |  |  |  | X |
| CUBA           |  |  |  |  |  |  | X |

|                    |  |  |  |   |  |  |   |
|--------------------|--|--|--|---|--|--|---|
| CURACAO            |  |  |  |   |  |  | X |
| DOMINICAN REPUBLIC |  |  |  |   |  |  | X |
| ENGLAND            |  |  |  | X |  |  | X |
| FIJI               |  |  |  |   |  |  | X |
| FRENCH POLYNESIA   |  |  |  |   |  |  | X |

|           |  |  |  |   |  |  |   |
|-----------|--|--|--|---|--|--|---|
| GUAM      |  |  |  |   |  |  | X |
| GUINEA    |  |  |  |   |  |  | X |
| HAITI     |  |  |  |   |  |  | X |
| HONG KONG |  |  |  | X |  |  | X |
| INDONESIA |  |  |  |   |  |  | X |

|              |  |  |  |   |  |  |   |
|--------------|--|--|--|---|--|--|---|
| JAMAICA      |  |  |  |   |  |  | X |
| JAPAN        |  |  |  |   |  |  | X |
| KAMPUCHEA    |  |  |  |   |  |  | X |
| KOREA, NORTH |  |  |  |   |  |  | X |
| KOREA, SOUTH |  |  |  | X |  |  | X |

|                              |  |  |  |  |  |  |   |
|------------------------------|--|--|--|--|--|--|---|
| LAOS                         |  |  |  |  |  |  | X |
| LEEWARD AND WINDWARD ISLANDS |  |  |  |  |  |  | X |
| MACAU                        |  |  |  |  |  |  | X |
| MALAYSIA                     |  |  |  |  |  |  | X |
| MAURITANIA                   |  |  |  |  |  |  | X |

|                  |  |  |  |  |  |  |   |
|------------------|--|--|--|--|--|--|---|
| NEW CALEDONIA    |  |  |  |  |  |  | X |
| NEW HEBRIDES     |  |  |  |  |  |  | X |
| NEW ZEALAND      |  |  |  |  |  |  | X |
| NORTHERN IRELAND |  |  |  |  |  |  | X |
| PAPUA NEW GUINEA |  |  |  |  |  |  | X |

|                            |  |  |  |   |  |  |   |
|----------------------------|--|--|--|---|--|--|---|
| PEOPLE'S REPUBLIC OF CHINA |  |  |  | X |  |  | X |
| PHILIPPINES                |  |  |  |   |  |  | X |
| PUERTO RICO                |  |  |  |   |  |  | X |
| SAMOA ISLANDS              |  |  |  |   |  |  | X |
| SCOTLAND                   |  |  |  |   |  |  | X |

|                 |  |  |  |   |  |  |   |
|-----------------|--|--|--|---|--|--|---|
| SINGAPORE       |  |  |  | X |  |  | X |
| SOLOMON ISLANDS |  |  |  |   |  |  | X |
| TAHITI          |  |  |  |   |  |  | X |
| TAIWAN          |  |  |  | X |  |  | X |
| TASMANIA        |  |  |  |   |  |  | X |

|                          |  |  |  |   |   |  |   |
|--------------------------|--|--|--|---|---|--|---|
| THAILAND                 |  |  |  |   |   |  | X |
| TONGA                    |  |  |  |   |   |  | X |
| TRINIDAD AND TOBAGO      |  |  |  |   |   |  | X |
| TURKS AND CAICOS ISLANDS |  |  |  |   |   |  | X |
| UNITED STATES            |  |  |  | X | X |  |   |

|                |  |  |  |  |  |  |   |
|----------------|--|--|--|--|--|--|---|
| VIETNAM        |  |  |  |  |  |  | X |
| VIRGIN ISLANDS |  |  |  |  |  |  | X |
| WALES          |  |  |  |  |  |  | X |

PRODUCTS EXPORTED:  
PLASTIC BOTTLES, VIALS AND AMPOULES  
TOILET PREPARATIONS AND COSMETICS NES  
WASHING AND CLEANING PREPARATIONS NES

**MORGAN INTERNATIONAL MARKETING CO. LTD.** TEL: 709-726-7907

28 WINTHROP PLACE, ST. JOHN'S, NFLD., A1A3W7  
P.O. BOX 9930, ST. JOHN'S, NFLD., A1A4L4  
MAIN CONTACT: MR. JIM MORGAN  
FAX: 709-726-4146 TLX/ANSBK: 016-3180  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: JAN/1990  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES:

DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
PACKAGING  
AREA OF SPECIALTIES: SHIPPING-INTERNATIONAL  
FINISHED/SEMI-FINISHED GOODS TRADING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
CONTINUED....



# TRADING HOUSE

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER  
OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| BRAZIL                              |   |   |   |   |   |   |   |
| CANARY ISLANDS                      |   | X |   |   |   |   |   |
| ENGLAND                             |   | X |   |   | X |   |   |
| FRANCE                              |   | X |   |   | X |   |   |
| GERMANY, WEST                       |   | X |   |   | X |   |   |
| GREECE                              |   | X |   |   |   |   |   |
| HONG KONG                           | X |   |   |   | X | X | X |
| ISRAEL                              |   | X |   |   |   |   |   |
| ITALY                               |   | X |   |   |   |   |   |
| JAMAICA                             |   | X |   |   |   |   |   |
| JAPAN                               |   | X |   |   | X |   |   |
| JORDAN                              |   | X |   |   |   |   |   |
| KENYA                               |   | X |   |   |   |   |   |
| KOREA, SOUTH                        |   | X |   |   |   |   |   |
| MADAGASCAR                          |   | X |   |   |   |   |   |
| MOROCCO                             |   | X |   |   |   |   |   |
| NETHERLANDS                         |   | X |   |   |   |   |   |
| NIGERIA                             | X |   |   |   |   |   |   |
| NORTHERN IRELAND                    |   |   |   |   | X |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| PHILIPPINES                         |   | X |   |   | X |   |   |
| PUERTO RICO                         |   | X |   |   |   |   |   |
| SCOTLAND                            |   |   |   |   | X |   |   |
| SINGAPORE                           |   | X |   |   |   |   |   |
| SOUTH AFRICA                        |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   | X |   |   |
| TAIWAN                              |   | X |   |   | X |   | X |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED STATES                       |   | X |   |   | X |   |   |
| WALES                               |   |   |   |   | X |   |   |

## PRODUCTS EXPORTED:

COD, FRESH OR FROZEN  
FISH, SALTED AND/OR DRIED  
FRESHWATER FISH, FRESH OR FROZEN NES  
SALMON, FRESH OR FROZEN  
SEA FISH, FRESH OR FROZEN NES  
SHELLFISH AND PRODUCTS NES

## MORGISTEN EXPORT CANADA LTD.

TEL: 902-434-6002

#10 AKERLEY BLVD., STE #1, DARTMOUTH, N.S., B3B1J4  
P.O. BOX 2426 D.E.P.S., DARTMOUTH, N.S., B2W4A5  
MAIN CONTACT: MR. CHARLES ANDRE LEMOINE  
FAX: TLX/ANSBK: 019-31590  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: JAN/1989  
TOTAL STAFF: 4 TRADE STAFF: 3  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: FRANCE  
LANGUAGES: ENGLISH  
FRENCH  
SPANISH

## AUXILIARY SERVICES:

CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALBANIA                |   | X |   |   |   |   |   |
| ANDORRA                |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARUBA                  |   | X |   |   |   |   |   |
| AUSTRIA                |   | X |   |   |   |   |   |
| AZORES                 |   | X |   |   |   |   |   |
| BAHAMAS                |   | X |   |   |   |   |   |
| BARBADOS               |   | X |   |   |   |   |   |
| BELGIUM                |   | X |   |   |   |   |   |
| BERMUDA                |   | X |   |   |   |   |   |
| BONAIRE                |   | X |   |   |   |   |   |
| BRAZIL                 |   | X |   |   |   |   |   |
| BULGARIA               |   | X |   |   |   |   |   |
| CAYMAN ISLANDS         |   | X |   |   |   |   |   |
| CUBA                   |   | X |   |   |   |   |   |
| CURACAO                |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA         |   | X |   |   |   |   |   |
| DENMARK                |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC     |   | X |   |   |   |   |   |
| ENGLAND                |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| FINLAND                             |   | X |   |   |   |   |   |
| FRANCE                              | X | X |   |   |   |   |   |
| GERMANY, EAST                       |   | X |   |   |   |   |   |
| GERMANY, WEST                       |   | X |   |   |   |   |   |
| GIBRALTAR                           |   | X |   |   |   |   |   |
| GREECE                              |   | X |   |   |   |   |   |
| HAITI                               |   | X |   |   |   |   |   |
| HUNGARY                             |   | X |   |   |   |   |   |
| ICELAND                             |   | X |   |   |   |   |   |
| IRELAND                             |   | X |   |   |   |   |   |
| ITALY                               |   | X |   |   |   |   |   |
| IVORY COAST                         |   | X |   |   |   |   |   |
| JAMAICA                             |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS        |   | X |   |   |   |   |   |
| LIECHTENSTEIN                       |   | X |   |   |   |   |   |
| LUXEMBOURG                          |   | X |   |   |   |   |   |
| MADAGASCAR                          |   | X |   |   |   |   |   |
| MALI                                |   | X |   |   |   |   |   |
| MALTA                               |   | X |   |   |   |   |   |
| MONACO                              |   | X |   |   |   |   |   |
| NETHERLANDS                         |   | X |   |   |   |   |   |
| NIGER                               |   | X |   |   |   |   |   |
| NORWAY                              |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| PUERTO RICO                         |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

AIR AND GAS COMPRESSORS NES  
CLAMS, CANNED  
COD, FRESH OR FROZEN  
CRABS, CANNED  
CRABS, FRESH OR FROZEN  
CRANES AND DERRICKS  
FISH AND FISH PRODUCTS, CANNED NES  
FISH STEAKS/BLOCK/SLAB/STICKS, FR, CHD, FZ  
FISH, PICKLED NES  
FISH, SALTED AND/OR DRIED  
FISH, SMOKED  
FLATFISH, FRESH OR FROZEN  
FRESHWATER FISH, FRESH OR FROZEN NES  
HADDOCK, HAKE, CUSK & POLLOCK, FR OR FROZEN  
HALIBUT, FRESH OR FROZEN  
HERRING, CANNED  
HERRING, PICKLED  
LOBSTER, FRESH OR FROZEN  
OYSTERS, CANNED  
OYSTERS, FRESH OR FROZEN  
SALMON, CANNED  
SALMON, FRESH OR FROZEN  
SARDINE, CANNED, INCLUDING SPRATS & PILCHARDS  
SEA FISH, FRESH OR FROZEN NES  
SHELLFISH AND PRODUCTS NES  
SHELLFISH, FRESH OR FROZEN NES  
SHIPS AND BOATS NES  
SHRIMPS AND PRAWNS, CANNED  
SPECIAL INDUSTRY MACHINERY, EQUIP & PTS NES  
TROUT, FRESH OR FROZEN  
TUNA, CANNED NES  
TUNA, CANNED, FLAKE PACK  
TUNA, FRESH OR FROZEN

## MORSE PRO-VISIONS LTD.

SEE... MORSE PRO-VISIONS LTEE

## MORSE PRO-VISIONS LTEE

240 CHEMIN SAINT-FOY, QUEBEC, QUE., G1R1T3  
MAIN CONTACT: M. ANDRE LEGARE  
FAX: 418-649-1766 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 3 REPORTED: SEP/1989  
TOTAL STAFF: TRADE STAFF: 5-9

TEL: 418-529-0490

CONTINUED....

# TRADING HOUSE

ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
GERMAN  
SPANISH

AUXILIARY SERVICES: CONSULTING  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CON. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| BELGIUM                             |   | X |   |   |   |   |   |
| BRAZIL                              | X |   |   |   |   |   |   |
| COSTA RICA                          |   | X |   |   |   |   |   |
| CUBA                                |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC                  | X |   | X |   |   |   |   |
| FRANCE                              |   | X |   |   |   |   |   |
| GERMANY, EAST                       |   | X |   |   |   |   |   |
| GERMANY, WEST                       |   | X |   |   |   |   |   |
| ITALY                               |   | X |   |   |   |   |   |
| MAURITIUS                           |   | X |   |   |   |   |   |
| NIGERIA                             | X |   |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| PHILIPPINES                         |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON                | X |   |   |   |   |   |   |
| RWANDA                              | X |   |   |   |   |   |   |
| SENEGAL                             | X |   |   |   |   |   |   |
| SEYCHELLES                          |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| TAHITI                              |   | X |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| TOGO                                | X |   |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   | X |   |   |   |   |
| VENEZUELA                           | X |   |   |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |

ZAIRE X

PRODUCTS EXPORTED:

COD, FRESH OR FROZEN  
CRABS, FRESH OR FROZEN  
ELECTRONIC COMPUTERS AND PARTS  
FISH STEAKS/BLOCK/SLAB/STICKS, FR, CHD, FZ  
FISH, SALTED AND/OR DRIED  
FLATFISH, FRESH OR FROZEN  
HADDOCK, HAKE, CUSK & POLLOCK, FR OR FROZEN  
HALIBUT, FRESH OR FROZEN  
SALMON, FRESH OR FROZEN  
SEA FISH, FRESH OR FROZEN NES  
TUNA, FRESH OR FROZEN

MOTTO ENTERPRISES CO. LIMITED TEL: 604-687-3339

906 - 850 BURRARD ST., VANCOUVER, B.C., V6Z2J1  
MAIN CONTACT: MR. NING LIU  
FAX: 604-683-3339 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 8 REPORTED: FEB/1989  
TOTAL STAFF: 4 TRADE STAFF: 4  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: CHINESE  
ENGLISH  
FRENCH  
JAPANESE

AUXILIARY SERVICES: PACKAGING  
WAREHOUSING  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ARGENTINA     |   | X |   |   |   |   |   |
| AUSTRIA       |   | X |   |   |   |   |   |
| ENGLAND       |   | X |   |   |   |   |   |
| FRANCE        |   | X |   |   |   |   |   |
| GERMANY, WEST | X |   |   |   |   | X |   |
| JAPAN         | X |   | X |   |   | X | X |
| SWEDEN        | X |   |   |   |   | X | X |
| SWITZERLAND   | X |   |   |   |   | X | X |
| TAIWAN        |   | X | X |   |   | X |   |
| UNITED STATES | X |   |   |   |   |   |   |

PRODUCTS EXPORTED:  
MUSHROOMS, FRESH

MOVAL INTERNATIONAL INC. TEL: 416-730-8811

30 GREENFIELD AVE., SUITE 306, WILLOWDALE, ONT., M2N3C8  
MAIN CONTACT: MR. RAVI VIJH  
FAX: 416-730-8358 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: JUL/1989  
TOTAL STAFF: 3 TRADE STAFF: 3  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
ENGLISH  
HINDI  
URDU

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING

METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| BAHRAIN                |   |   |   |   |   | X |   |
| CYPRUS                 |   |   |   |   |   | X |   |
| INDIA                  | X |   |   |   |   | X |   |
| IRAN                   |   |   |   |   |   | X |   |
| IRAQ                   |   | X |   |   |   | X |   |
| ISRAEL                 |   |   |   |   |   | X |   |
| JORDAN                 |   | X |   |   |   | X |   |
| KUWAIT                 |   | X |   |   |   | X |   |
| LEBANON                |   |   |   |   |   | X |   |
| NIGERIA                |   | X |   |   |   | X |   |
| OMAN                   |   | X |   |   |   | X |   |
| QATAR                  |   |   |   |   |   | X |   |
| SAUDI ARABIA           | X |   |   |   |   | X |   |
| SYRIA                  |   |   |   |   |   | X |   |
| TURKEY                 |   |   |   |   |   | X |   |
| UNITED ARAB EMIRATES   |   | X |   |   |   | X |   |
| YEMEN                  |   |   |   |   |   | X |   |
| YEMEN, SOUTH           |   |   |   |   |   | X |   |

PRODUCTS EXPORTED:

MILK, CREAM, AND BY-PRODUCTS, POWDERED  
SHEET & STRIP, CS, CTD W TIN /TINPLATE/  
SOFT DRINK CONCENTRATES AND SYRUPS  
ZINC IN ORES, CONCENTRATES AND SCRAP

MULTI-NATIONAL SALES LIMITED TEL: 416-429-4422

701 DON MILLS RD., SUITE 2504, DON MILLS, ONT., M3C1R9  
P.O. BOX 585, DON MILLS, ONT., M3C2T6  
MAIN CONTACT: MR. GUNTHER R. HOMAN  
FAX: 416-292-6227 TLX/ANSBK: 065-25467/SCHEMERCO  
YEARS IN INTERNATIONAL TRADE: 17 REPORTED: JUL/1989  
TOTAL STAFF: 3 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
GERMAN

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
DOCUMENTATION  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| ARUBA              |   |   |   |   |   |   |   |
| AUSTRALIA          |   |   | X |   |   |   |   |
| BAHAMAS            | X |   |   |   |   | X |   |
| BARBADOS           | X |   |   |   |   | X |   |
| BELGIUM            |   | X |   |   |   |   |   |
| BERMUDA            | X |   |   |   |   | X |   |
| BONAIRE            | X |   |   |   |   | X |   |
| CAYMAN ISLANDS     | X |   |   |   |   | X |   |
| CUBA               | X |   |   |   |   | X |   |
| CURACAO            | X |   |   |   |   | X |   |
| DOMINICAN REPUBLIC | X |   |   |   |   | X |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ENGLAND                      |   | X |   |   |   |   |   |
| FRANCE                       |   | X |   |   |   |   |   |
| GERMANY, WEST                |   | X |   |   |   |   |   |
| HAITI                        | X |   |   |   |   |   | X |
| JAMAICA                      | X |   |   |   |   |   | X |
| LEeward AND WINDWARD ISLANDS | X |   |   |   |   |   | X |
| NETHERLANDS                  |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X | X |   |   |   |   |
| NORWAY                       |   | X |   |   |   |   |   |
| PUERTO RICO                  | X |   |   |   |   |   | X |
| SCOTLAND                     |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO          | X |   |   |   |   |   | X |
| TURKS AND CAICOS ISLANDS     | X |   |   |   |   |   | X |
| UNITED STATES                |   |   | X |   |   |   |   |
| VIRGIN ISLANDS               | X |   |   |   |   |   | X |

WALES X

## PRODUCTS EXPORTED:

ANIMAL OILS AND FATS NES  
BEANS, DRIED NES  
BEEF AND VEAL, CANNED NES  
BEEF, FRESH OR CHILLED, BONELESS  
BEEF, FRESH OR FROZEN NES  
BEEF, FROZEN, BONELESS  
BISCUITS AND COOKIES, EXCEPT SODA BISCUITS  
BUTTER  
CHEESE NES  
CHEESE, CAMEMBERT  
CHEESE, GOUDA  
CHEESE, GRUYERE PROCESS  
CHEESE, PROVOLONE  
CHICKENS, FRESH OR FROZEN, INCLUDING CUT-UP  
CORNEd BEEF, CANNED  
DAIRY PRODUCTS NES  
DETERGENTS, HOUSEHOLD, POWDER OR LIQUID  
DOG AND CAT FEEDS, COMPLETE  
FANCY MEATS /EDIBLE OFFAL/, FRESH OR FROZEN  
FEED CONCENTRATES AND COMPLETE FEEDS NES  
FERMENTED ALCOHOLIC BEVERAGES NES  
FRUIT JUICE CONCENTRATES, FROZEN NES  
FRUIT JUICE CONCENTRATES, NOT FROZEN NES  
FRUIT JUICES, NOT CONCENTRATED NES  
FRUITS AND BERRIES, DRIED NES  
FRUITS AND BERRIES, FROZEN NES  
FRUITS AND PRODUCTS, CANNED NES  
GRAPE WINES, SPARKLING  
GRAPE WINES, STILL, DESSERT STRENGTH NES  
HAMS, CANNED  
HAMS, NOT CURED OR COOKED  
LAMB, FRESH OR FROZEN  
LUNCHEON MEAT, CANNED  
MACARONI PRODUCTS  
MEAT AND MEAT PREPARATIONS, CANNED NES  
MEAT STEWS AND DINNERS, CANNED  
MEAT, CURED NES  
MEAT, FRESH OR FROZEN NES  
MILK, CREAM, & BY-PRODUCTS, CONDENSED OR EVAP  
MILK, CREAM, AND BY-PRODUCTS, POWDERED  
MUTTON, FRESH OR FROZEN NES  
MUTTON, FRESH OR FROZEN, BONELESS  
NON-ALCOHOLIC BEVERAGES NES  
NUTS, KERNELS & SEEDS, SHELLED OR PREP NES  
NUTS, NOT SHELLED NES, EXCEPT OIL NUTS  
PAPER BAGS AND MULTIWALL SACKS  
PEAS, DRIED NES  
PORK BELLIES, FRESH OR FROZEN  
PORK SHOULDERS, PICNICS & BUTTS, FR OR FROZEN  
PORK SPARE RIBS, FRESH OR FROZEN  
PORK, FRESH OR FROZEN NES  
POULTRY, FRESH OR FROZEN NES  
SANITARY PAPER NES  
SHIPPING AND DISTRIB CONT, PLASTIC, & PTS NES  
SPICES, SPICE HERBS AND SPICE SEEDS NES  
SUGAR PREPARATIONS AND CONFECTIONERY NES  
TOWELS NES  
TURKEYS, FRESH OR FROZEN  
VEAL, FRESH OR FROZEN  
VEGETABLES AND VEGETABLE JUICES, CANNED NES  
VEGETABLES, DRIED NES  
VEGETABLES, FROZEN NES  
WASHING AND CLEANING PREPARATIONS NES

MULTICHEM IMPORT EXPORT INC.

TEL: 514-355-6900

\*\*\*\*\* UPDATE PENDING

7450 BOUL. DES GALERIES D'ANJOU, SUITE 440, VILLE D'ANJOU  
QUE., H1M3M3

MAIN CONTACT: M. FRANCOIS DAIGLE

FAX: 514-355-6904 TLX/ANSBK: 05-829521

YEARS IN INTERNATIONAL TRADE: 3 REPORTED: MAR/1989

COUNTERTRADE ON OWN BEHALF: YES  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 3  
ANNUAL SALES \$000: \$10,000-24,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
OTHER

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ALBANIA                             |   |   |   |   |   |   | X |
| ARGENTINA                           |   | X |   |   |   |   |   |
| AUSTRALIA                           |   | X |   |   |   |   |   |
| AUSTRIA                             |   | X |   |   |   |   |   |
| BELGIUM                             |   | X | X |   |   |   | X |
| BRAZIL                              |   | X | X | X |   |   | X |
| BULGARIA                            |   |   |   |   |   |   | X |
| CHILE                               |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA                      |   | X |   |   |   |   | X |
| DENMARK                             |   | X |   |   |   |   |   |
| ENGLAND                             |   | X |   |   |   |   |   |
| FINLAND                             |   | X |   |   |   |   |   |
| FRANCE                              |   | X | X |   |   |   | X |
| GERMANY, EAST                       |   | X | X |   |   |   | X |
| GERMANY, WEST                       |   | X | X |   |   |   | X |
| HONG KONG                           |   |   |   | X |   |   |   |
| HUNGARY                             |   |   |   |   |   |   | X |
| IRELAND                             |   | X |   |   |   |   |   |
| ITALY                               | X | X |   |   |   |   |   |
| JAPAN                               |   | X |   |   |   |   |   |
| KOREA, SOUTH                        |   | X | X |   |   |   |   |
| MEXICO                              |   | X | X |   |   |   |   |
| NETHERLANDS                         | X | X | X |   |   |   | X |
| NORWAY                              |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   |   | X |   |   |   |   |
| PERU                                |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   | X |
| PORTUGAL                            |   | X |   |   |   |   |   |
| ROMANIA                             |   |   |   |   |   |   | X |
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| TAIWAN                              |   | X | X |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X | X |   |   |   | X |
| UNITED STATES                       | X | X | X |   |   |   | X |
| VENEZUELA                           |   | X | X |   |   |   |   |
| YUGOSLAVIA                          |   |   |   |   |   |   | X |
| ZIMBABWE                            | X | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

CHLORATES AND PERCHLORATES  
HYDROCARBONS NES  
KETONE AND QUINONE FUNCTION COMPOUNDS  
PHENOL /CARBOLIC ACID/  
PIGMENTS, COLOUR LAKES & TONER NES /PIG NES./  
POLYETHYLENE RESINS

MULTICHEM INC.

SEE... MULTICHEM IMPORT EXPORT INC.

MULTIPHARM INTERNATIONAL INC.

TEL: 416-674-5260

25 HARBURY PLACE, THORNHILL, ONT., L3T7H4

MAIN CONTACT: MR. TONY CHUNG

FAX: 416-889-5770

TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 1 REPORTED: JAN/1989

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 2 TRADE STAFF: 1

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: CHINESE

ENGLISH

INDONESIAN

MALAY

AUXILIARY SERVICES: CONSULTING  
DOCUMENTATION  
PACKAGING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
CONTINUED....



# TRADING HOUSE

COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| AUSTRALIA                  |   | X |   |   |   |   |   |
| BRUNEI                     |   | X |   |   |   |   |   |
| BURMA                      |   | X |   |   |   |   |   |
| COOK ISLANDS               |   | X |   |   |   |   |   |
| FIJI                       |   | X |   |   |   |   |   |
| GUAM                       |   | X |   |   |   |   |   |
| HONG KONG                  | X | X |   |   |   |   |   |
| INDONESIA                  | X | X |   |   |   |   | X |
| JAPAN                      |   | X |   |   |   |   |   |
| KAMPUCHEA                  |   | X |   |   |   |   |   |
| KOREA, SOUTH               |   | X |   |   |   |   | X |
| LAOS                       |   | X |   |   |   |   |   |
| MACAU                      |   | X |   |   |   |   |   |
| MALAYSIA                   |   | X |   |   |   |   | X |
| NEW ZEALAND                |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA | X | X | X |   |   |   | X |
| PHILIPPINES                | X | X |   |   |   |   | X |
| SINGAPORE                  | X | X |   |   |   |   | X |
| TAIWAN                     | X | X | X |   |   |   | X |
| THAILAND                   | X | X | X |   |   |   | X |

VIETNAM X  
PRODUCTS EXPORTED:  
PHARMACEUTICAL PRODS NES, IN DOSAGE, HUMAN USE  
TOILET PREPARATIONS AND COSMETICS NES

MUTUAL FOREST INDUSTRIES LTD. TEL: 604-681-8165  
1155 WEST GEORGIA STREET, 9TH FLOOR, VANCOUVER B.C. V6E3N7  
MAIN CONTACT: MR. J. ROB HARMER  
FAX: TLX/ANSBK: 04-508586  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: APR/1989  
TOTAL STAFF: 100-249 TRADE STAFF: 4  
ANNUAL SALES \$000: \$10,000-24,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES:  
BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| AUSTRALIA | X |   |   |   |   |   |   |
| IRAN      |   | X |   |   |   |   |   |
| JAPAN     | X |   |   |   |   |   |   |
| NIGERIA   | X |   |   |   |   |   |   |
| TANZANIA  | X |   |   |   |   |   |   |

TURKEY X

PRODUCTS EXPORTED:  
LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
PAPER FOR PRINTING  
PARTS & ATTACHMENTS FOR WLD LOG HAND EQUIP  
PULPWOOD  
ROLLING MILL MACHINERY AND PARTS NES  
SALMON, CANNED  
WOODLAND LOG HANDLING EQUIPMENT  
WRAPPING PAPER, SULPHITE AND/OR SULPHATE  
WRITING AND REPRODUCTION PAPER NES

MAMET INTERNATIONAL LTD. TEL: 403-438-6409  
107-2911-109TH ST., EDMONTON, ALTA. T6J5C9  
MAIN CONTACT: MR. FAROUK Y. QUTUB  
FAX: 403-438-6409 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: MAR/1990  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 4 TRADE STAFF: 3  
ANNUAL SALES \$000: \$100-199  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
ENGLISH  
AUXILIARY SERVICES: CONSULTING  
FINANCING ARRANGEMENTS, GENERAL  
AREA OF SPECIALTIES:  
BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
AD HOC ARRANGEMENTS WITH TRADING HOUSES  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ALGERIA                             |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT              |   | X |   |   |   |   | X |
| BAHRAIN                             |   | X |   |   |   |   | X |
| BARBADOS                            |   | X |   |   |   |   |   |
| BRAZIL                              |   | X |   |   |   |   |   |
| CHILE                               |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA                      |   | X |   |   |   |   |   |
| EL SALVADOR                         |   | X |   |   |   |   |   |
| ENGLAND                             |   |   |   |   |   | X |   |
| GERMANY, EAST                       |   | X |   |   |   |   |   |
| HONG KONG                           |   | X |   |   |   |   | X |
| INDIA                               |   | X | X |   |   |   | X |
| INDONESIA                           |   | X |   |   |   |   |   |
| IRAN                                |   | X |   |   |   |   |   |
| IRAQ                                | X |   |   |   |   |   | X |
| JORDAN                              |   |   |   |   |   |   | X |
| KAMPUCHEA                           |   | X |   |   |   |   |   |
| KOREA, SOUTH                        |   | X |   |   |   |   |   |
| KUWAIT                              | X |   |   |   |   |   | X |
| LIBERIA                             |   | X |   |   |   | X |   |
| MOROCCO                             |   | X |   |   |   |   |   |
| NIGERIA                             |   | X |   |   |   |   |   |
| OMAN                                |   | X |   |   |   | X |   |
| PAKISTAN                            |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| PHILIPPINES                         |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| QATAR                               |   | X |   |   |   |   | X |
| SAUDI ARABIA                        | X |   |   |   |   |   | X |
| SINGAPORE                           |   | X |   |   |   |   |   |
| SRI LANKA                           |   | X |   |   |   |   |   |
| SUDAN                               |   | X |   |   |   |   |   |
| SYRIA                               |   | X |   |   |   | X |   |
| TAIWAN                              |   | X |   |   |   | X |   |
| TUNISIA                             |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   | X |
| UNITED STATES                       |   |   | X |   |   |   | X |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| YEMEN                               |   | X |   |   |   |   |   |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
ELECTRONIC EQUIPMENT COMPONENTS NES  
FIRE FIGHTING EQUIPMENT AND PARTS NES  
LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
LUMBER, DOMESTIC HARDWOODS NES  
MISCELLANEOUS APPAREL NES  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
RADAR EQUIP & REL DEVICES & SPECIFIC PTS NES  
SAFETY AND LIFE SAVING EQUIPMENT NES  
STATIONERY AND PAPER OFFICE SUPPLIES NES

NAMPAC INC. TEL: 514-486-5202  
5165 SHERBROOKE ST. W., PLAZA VENDOME SUITE 300, MONTREAL  
QUE. H4A1T6  
MAIN CONTACT: MR. MICHAEL FERRIS  
FAX: 514-487-6712 TLX/ANSBK: 05-566109  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: MAY/1989  
TOTAL STAFF: 5-9 TRADE STAFF:  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: CHINESE  
ENGLISH  
FRENCH  
GERMAN  
ITALIAN  
SPANISH

AUXILIARY SERVICES: CONSULTING  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ARUBA     | X |   |   |   |   |   |   |
| AUSTRALIA | X |   |   |   |   |   |   |
| BARBADOS  | X |   |   |   |   |   | X |
| BELGIUM   | X |   |   |   |   |   |   |
| BERMUDA   | X |   |   |   |   |   |   |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| CHILE                        | X |   |   |   |   |   |   |
| DOMINICAN REPUBLIC           | X |   |   |   |   |   |   |
| ENGLAND                      |   |   |   |   |   | X |   |
| FRANCE                       | X |   |   |   |   |   |   |
| GERMANY, WEST                | X |   |   |   |   | X |   |
| HONG KONG                    |   | X |   |   |   | X |   |
| ITALY                        | X |   |   |   |   | X |   |
| JAMAICA                      | X |   |   |   |   |   |   |
| KOREA, SOUTH                 | X |   |   |   |   | X |   |
| LEEWARD AND WINDWARD ISLANDS | X |   |   |   |   |   |   |
| NETHERLANDS                  | X |   |   |   |   |   | X |
| NEW ZEALAND                  | X |   |   | X |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   |   | X |   |   | X |   |   |
| PUERTO RICO                  | X |   |   |   |   |   |   |
| ST. PIERRE ET MIQUELON       | X |   |   |   |   |   |   |
| TAIWAN                       | X |   |   |   |   |   | X |
| TRINIDAD AND TOBAGO          | X |   |   |   |   |   |   |
| UNITED STATES                | X |   |   |   |   |   |   |
| VENEZUELA                    | X |   |   |   |   |   |   |

## PRODUCTS EXPORTED:

BLDG PAPER, CTD OR IMPREGNATED, INCL SHINGLES  
GYPSUM LATH/WALLBOARD/SHEETING/BASIC PRODUCTS  
HARD BOARD  
MINERAL ACOUSTIC AND CEILING TILES AND PANELS  
PLASTICS FABRICATED MATERIALS NES  
PLYWOOD AND WOOD BUILDING BOARDS NES  
SPECIAL CONSTRUCTION FABRICS NES  
SURFACE ACTIVE AGENTS, COMPOUNDED

KANTRADE INTERNATIONAL INC. TEL: 514-694-0880

1 HOLIDAY ST. SUITE 605, POINTE-CLAIRE, QUE., H9R5N3  
MAIN CONTACT: MR. RICHARD MORGAN  
FAX: 514-694-0885 TLX/ANSBK: 05-822528  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: JUL/1989  
TOTAL STAFF: 10-19 TRADE STAFF: 10-19  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES:

CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              |   | X |   |   |   |   |   |
| AUSTRIA                | X |   |   |   |   |   |   |
| BAHRAIN                | X |   |   |   |   |   |   |
| BELGIUM                | X |   |   |   |   |   |   |
| BRAZIL                 | X | X |   |   |   |   |   |
| CANARY ISLANDS         | X | X |   |   |   |   |   |
| CHILE                  | X |   |   |   |   |   | X |
| CUBA                   |   | X |   |   |   |   |   |
| CYPRUS                 |   | X |   |   |   |   |   |
| DENMARK                | X | X |   |   |   |   |   |
| ENGLAND                | X |   |   | X | X | X | X |
| FINLAND                | X | X |   |   |   |   |   |
| FRANCE                 | X |   |   |   |   |   | X |
| GAMBIA                 |   | X |   |   |   |   |   |
| GERMANY, EAST          | X |   |   |   |   |   |   |
| GERMANY, WEST          | X |   |   |   |   |   | X |
| GHANA                  |   | X |   |   |   |   |   |
| GIBRALTAR              | X |   |   |   |   |   |   |
| GREECE                 |   | X |   |   |   |   |   |
| GUINEA                 |   | X |   |   |   |   |   |
| HONG KONG              | X |   |   |   |   |   |   |
| HUNGARY                |   | X |   |   |   |   |   |
| INDIA                  |   | X |   |   |   |   |   |
| INDONESIA              |   | X |   |   |   |   |   |
| IRELAND                | X |   |   |   |   |   |   |
| ITALY                  | X | X |   |   |   |   |   |
| IVORY COAST            |   | X |   |   |   |   |   |
| JAPAN                  | X |   |   |   |   |   | X |
| KOREA, SOUTH           |   | X |   |   |   |   |   |
| KUWAIT                 | X |   |   |   |   |   |   |
| LIBERIA                |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| LUXEMBOURG                          |   | X |   |   |   |   |   |
| MALAYSIA                            |   | X |   |   |   |   |   |
| MAURITIUS                           |   | X |   |   |   |   |   |
| NETHERLANDS                         | X |   |   |   |   |   |   |
| NEW ZEALAND                         | X |   |   |   |   |   |   |
| NIGER                               |   |   | X |   |   |   |   |
| NORTHERN IRELAND                    |   |   |   | X | X | X | X |
| NORWAY                              |   | X |   |   |   |   |   |
| OMAN                                | X |   |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          | X |   |   |   |   |   |   |
| PERU                                |   | X |   |   |   |   |   |
| PHILIPPINES                         | X |   |   |   |   |   | X |
| PORTUGAL                            |   | X |   |   |   |   |   |
| QATAR                               | X |   |   |   |   |   |   |
| SAUDI ARABIA                        | X |   |   |   |   |   |   |
| SCOTLAND                            |   |   |   | X | X | X | X |
| SIERRA LEONE                        |   | X |   |   |   |   |   |
| SINGAPORE                           | X |   |   |   |   |   |   |
| SOUTH AFRICA                        | X |   |   |   |   |   | X |
| SPAIN                               | X |   |   |   |   |   |   |
| SWAZILAND                           |   |   | X |   |   |   |   |
| SWEDEN                              | X |   |   |   |   |   |   |
| SWITZERLAND                         | X |   |   |   |   |   |   |
| TAIWAN                              | X |   |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |   |   |   |   |
| UNITED ARAB EMIRATES                | X |   |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| WALES                               |   |   |   | X | X | X | X |
| YUGOSLAVIA                          | X |   |   |   |   |   |   |

## PRODUCTS EXPORTED:

APPLES, FRESH, INCLUDING CRAB-APPLES  
BEANS, CANNED NES  
BEEF, FRESH OR FROZEN NES  
BEEF, FROZEN, BONELESS  
CHERRIES, FROZEN  
CORN, CANNED  
EGGS IN THE SHELL NES  
EGGS, HATCHING  
FRUITS AND BERRIES, FROZEN NES  
PORK, FRESH OR FROZEN NES  
POULTRY, FRESH OR FROZEN NES  
VEGETABLES AND VEGETABLE JUICES, CANNED NES

NATIONAL SEA PRODUCTS LTD. INTL. MKTG. TEL: 902-422-9381

1959 UPPER WATER ST., PURDY'S WHARF, HALIFAX N.S., B3J3B7  
P.O. BOX 2130, HALIFAX, N.S., B3J3B7  
MAIN CONTACT: MR. WINSTON SPENCER  
FAX: 902-420-1988 TLX/ANSBK: 019-21542  
YEARS IN INTERNATIONAL TRADE: 17 REPORTED: MAY/1989  
TOTAL STAFF: 250-499 TRADE STAFF: 4  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ARGENTINA     |   |   |   |   | X |   |   |
| AUSTRALIA     | X |   |   |   |   |   |   |
| BELGIUM       | X |   |   |   |   |   | X |
| BERMUDA       | X |   |   |   |   |   |   |
| CUBA          | X |   |   |   |   |   |   |
| DENMARK       | X |   | X |   |   |   |   |
| ENGLAND       | X |   |   |   |   |   |   |
| FINLAND       | X |   |   |   |   |   |   |
| FRANCE        | X |   |   | X |   |   |   |
| GERMANY, EAST | X |   |   |   |   |   |   |
| GERMANY, WEST | X |   |   |   |   |   |   |
| GREENLAND     |   |   | X |   |   |   |   |
| HONG KONG     | X |   | X | X |   |   |   |
| ISRAEL        | X |   |   |   |   |   |   |
| ITALY         | X |   |   |   |   |   |   |
| IVORY COAST   |   |   | X |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| JAMAICA                             | X |   |   |   |   |   |   |
| JAPAN                               | X |   |   | X |   |   |   |
| KOREA, SOUTH                        | X |   | X |   |   |   |   |
| NEW ZEALAND                         |   |   | X |   |   |   |   |
| NIGERIA                             |   | X |   |   |   |   |   |
| NORWAY                              |   | X |   |   |   |   | X |
| PEOPLE'S REPUBLIC OF CHINA          |   |   | X |   | X |   |   |
| PHILIPPINES                         |   |   | X |   |   |   |   |
| POLAND                              |   |   | X |   |   |   |   |
| PORTUGAL                            | X |   | X | X |   |   |   |
| SAUDI ARABIA                        | X |   |   |   |   |   |   |
| SCOTLAND                            | X |   | X |   |   |   |   |
| SINGAPORE                           | X |   |   |   |   |   |   |
| SPAIN                               | X |   |   |   |   |   |   |
| SWEDEN                              | X |   |   |   |   |   | X |
| SWITZERLAND                         | X |   |   |   |   |   |   |
| TAIWAN                              | X |   | X |   |   |   |   |
| THAILAND                            |   |   | X |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   |   | X |   |   |   |   |
| UNITED STATES                       | X |   | X | X |   |   |   |
| URUGUAY                             |   |   | X |   |   |   | X |

## PRODUCTS EXPORTED:

FISH STEAKS/BLOCK/SLAB/STICKS, FR, CHD, FZ  
HADDUCK, HAKE, CUSK & POLLOCK, FR OR FROZEN  
SHELLFISH, FRESH OR FROZEN NES

## NATIVE CANADIAN ARTS LTD.

TEL: 604-681-2760

1301-1666 PENDRELL ST., VANCOUVER, B.C., V6G1S9

MAIN CONTACT: MR. RAY BYAM

FAX:

TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 1 REPORTED: AUG/1989

TOTAL STAFF: 2 TRADE STAFF: 2

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES:

CONSULTING

OTHER

PACKAGING

SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| AUSTRALIA     |   | X |   |   |   | X |   |
| BELGIUM       |   | X |   |   |   | X |   |
| ENGLAND       | X |   |   |   |   | X |   |
| FRANCE        |   | X |   |   |   | X |   |
| GERMANY, WEST | X |   |   |   |   | X |   |
| HONG KONG     | X |   |   |   |   | X |   |
| JAPAN         | X |   |   |   |   | X |   |
| NETHERLANDS   |   |   | X |   |   | X |   |
| SWITZERLAND   |   |   | X |   |   | X |   |
| UNITED STATES | X |   |   |   |   | X |   |

## PRODUCTS EXPORTED:

ART & DECORATIVE WARE, OTHER, EXC SILVERWARE  
COSTUME JEWELLERY NES  
MISCELLANEOUS APPAREL NES  
NOVELTIES AND ART GOODS NES  
PRINTED MATTER NES

## NATURE'S WINDOW

TEL: 613-830-2046

1450 BOURCIER DR., ORLEANS, ONT., K1E3J9

MAIN CONTACT: MR. BRAD WUEST

FAX:

TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 1 REPORTED: FEB/1990

TOTAL STAFF: 3 TRADE STAFF: 1

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| AUSTRALIA | X |   |   |   |   |   |   |
| AUSTRIA   | X |   |   |   |   |   |   |
| DENMARK   | X |   |   |   |   |   |   |
| ENGLAND   | X |   |   |   |   |   |   |
| FINLAND   | X |   |   |   |   |   |   |
| FRANCE    | X |   |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| GERMANY, WEST | X |   |   |   |   |   |   |
| HONG KONG     | X |   |   |   |   |   |   |
| ITALY         | X |   |   |   |   |   |   |
| JAPAN         | X |   |   |   |   |   |   |
| NETHERLANDS   | X |   |   |   |   |   |   |
| NORWAY        | X |   |   |   |   |   |   |
| SCOTLAND      | X |   |   |   |   |   |   |
| SWEDEN        | X |   |   |   |   |   |   |
| SWITZERLAND   | X |   |   |   |   |   |   |
| UNITED STATES | X | X |   |   |   |   | X |

## PRODUCTS EXPORTED:

GAMES AND ENTERTAINMENT EQUIPMENT NES  
NOVELTIES AND ART GOODS NES  
PICTURE REPRODUCTIONS NES

## NAVARRETE CONSULTANTS

TEL: 514-878-2381

4 NOTRE DAME ST. E., SUITE 203, MONTREAL, QUE., H2Y1B8

MAIN CONTACT: MR. HERNAN NAVARRETE

FAX: 514-861-3440

TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 5 REPORTED: MAY/1989

TOTAL STAFF: 1 TRADE STAFF: 1

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

SPANISH

AUXILIARY SERVICES:

CONSULTING

CUSTOM CLEARING

DOCUMENTATION

FINANCING ARRANGEMENTS, GENERAL

WAREHOUSING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES

AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| ARGENTINA          |   | X |   |   |   |   |   |
| CHILE              |   | X | X |   |   |   | X |
| COLOMBIA           |   | X |   |   |   |   |   |
| COSTA RICA         |   | X |   |   |   |   | X |
| DOMINICAN REPUBLIC |   | X |   |   |   |   |   |
| GUATEMALA          |   | X |   |   |   |   | X |
| MEXICO             | X |   | X | X |   |   | X |
| PERU               |   | X |   |   |   |   |   |
| SPAIN              |   |   |   |   |   |   | X |
| UNITED STATES      |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

AIRCRAFT ASSEMBLIES, EQUIPMENT AND PARTS

## NCH INTERNATIONAL MARKETING SERVICES INC

TEL: 604-261-7657

3232 WEST 38TH AVE., VANCOUVER, B.C., V6N2X5

MAIN CONTACT: MR. NIGEL MARSH

FAX: 604-261-7661

TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 5 REPORTED: FEB/1990

TOTAL STAFF: 4 TRADE STAFF: 3

ANNUAL SALES \$000: \$500-999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES:

CONSULTING

DOCUMENTATION

FINANCING ARRANGEMENTS, GENERAL

FREIGHT FORWARDING

SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

EXPORT MANAGEMENT CO./DIV. OF CDW. CO.

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|            | E | I | B | S | A | R | W |
|------------|---|---|---|---|---|---|---|
| ALBANIA    |   | X |   |   |   |   |   |
| ANDORRA    |   | X |   |   |   |   |   |
| ARGENTINA  |   | X |   |   |   |   |   |
| AUSTRALIA  |   | X |   |   |   |   | X |
| AUSTRIA    |   | X |   |   |   |   |   |
| AZORES     |   | X |   |   |   |   |   |
| BELGIUM    |   | X |   |   |   |   |   |
| BULGARIA   |   | X |   |   |   |   |   |
| CHILE      |   | X |   |   |   |   |   |
| COLOMBIA   |   | X |   |   |   |   |   |
| COSTA RICA |   | X |   |   |   |   | X |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| CZECHOSLOVAKIA                      |   | X |   |   |   |   |   |
| DENMARK                             |   | X |   |   |   |   |   |
| ENGLAND                             | X | X |   |   |   | X |   |
| FINLAND                             |   | X |   |   |   |   |   |
| FRANCE                              |   | X |   |   |   |   |   |
| GERMANY, EAST                       |   | X |   |   |   |   |   |
| GERMANY, WEST                       |   | X |   |   |   |   |   |
| GIBALTAR                            |   | X |   |   |   |   |   |
| GREECE                              |   | X |   |   |   |   |   |
| HUNGARY                             |   | X |   |   |   |   |   |
| ICELAND                             |   | X |   |   |   |   |   |
| IRELAND                             |   | X |   |   |   |   |   |
| ITALY                               |   | X |   |   |   |   |   |
| JAPAN                               |   | X |   |   |   |   |   |
| LIECHTENSTEIN                       |   | X |   |   |   |   |   |
| LUXEMBOURG                          |   | X |   |   |   |   |   |
| MADEIRA                             |   | X |   |   |   |   |   |
| MALTA                               |   | X |   |   |   |   |   |
| MONACO                              |   | X |   |   |   |   |   |
| NETHERLANDS                         |   | X |   |   |   |   |   |
| NEW ZEALAND                         |   | X |   |   |   |   | X |
| NORTHERN IRELAND                    |   | X |   |   |   |   |   |
| NORWAY                              |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| TAIWAN                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED STATES                       |   | X |   |   |   |   | X |
| WALES                               |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
ELECTRONIC COMPUTERS AND PARTS  
FRUITS, FRESH NES, EXCEPT BERRIES  
VEGETABLE OILS AND FATS NES  
VEGETABLES, FRESH OR CHILLED NES

NELSON MACHINERY COMPANY LTD. TEL: 604-985-5331

1070 ROOSEVELT CRES. NORTH VANCOUVER, B.C., V7P1M3  
MAIN CONTACT: MR. MORT GOULDING  
FAX: 604-985-2074 TLX/ANSBK: 04-352527/NELMACO  
YEARS IN INTERNATIONAL TRADE: 20 REPORTED: MAY/1989  
TOTAL STAFF: 50-99 TRADE STAFF: 10-19  
ANNUAL SALES \$000: \$10,000-24,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ARGENTINA                  |   | X |   |   |   |   |   |
| AUSTRALIA                  | X | X |   |   |   |   |   |
| BELIZE                     |   | X |   |   |   |   |   |
| BOLIVIA                    |   | X |   |   |   |   |   |
| BRAZIL                     |   | X |   |   |   |   |   |
| CHILE                      | X | X |   |   |   |   |   |
| COLOMBIA                   |   | X |   |   |   |   |   |
| COSTA RICA                 |   | X |   |   |   |   |   |
| ECUADOR                    | X | X |   |   |   |   |   |
| EL SALVADOR                |   | X |   |   |   |   |   |
| GUATEMALA                  |   | X |   |   |   |   |   |
| HONDURAS                   |   | X |   |   |   |   |   |
| MEXICO                     | X | X |   |   |   |   |   |
| NETHERLANDS                |   | X |   | X |   |   |   |
| NICARAGUA                  |   | X |   |   |   |   |   |
| PANAMA                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PERU                       | X | X |   |   |   |   |   |
| PHILIPPINES                | X | X |   |   |   |   |   |
| UNITED STATES              | X | X | X |   |   |   |   |
| URUGUAY                    | X | X |   |   |   |   |   |
| VENEZUELA                  |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:

CRUSHING AND MILLING MACHINERY, AND PARTS  
MINING & QUARRYING MACH. EQUIP & PARTS NES  
ORE PROCESS/METALLURGICAL MACH/EQUIP & PARTS NES  
RAILWAY TRACK MATERIAL NES  
UNDERGROUND LOADERS AND PARTS

NEO-DREAMS MARKETING & DEVELOPMENT TEL: 604-251-3814

3104 EAST GEORGIA ST., VANCOUVER, B.C., V5K2L1  
P.O. BOX 69003 STN. "K", VANCOUVER, B.C., V5K4W3  
MAIN CONTACT: MR. ROD BRENNAN  
FAX: 604-251-2380 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: JAN/1990  
TOTAL STAFF: 4 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES:

CONSULTING  
CUSTOM CLEARING  
PACKAGING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ARGENTINA                  |   | X |   |   |   |   |   |
| AUSTRALIA                  |   | X |   |   |   |   |   |
| BAHAMAS                    |   | X |   |   |   |   |   |
| BARBADOS                   |   | X |   |   |   |   |   |
| BERMUDA                    |   | X |   |   |   |   |   |
| BRAZIL                     |   | X |   |   |   |   |   |
| BRUNEI                     |   | X |   |   |   |   |   |
| CAYMAN ISLANDS             |   | X |   |   |   |   |   |
| DENMARK                    |   | X |   |   |   |   |   |
| FIJI                       |   | X |   |   |   |   |   |
| GERMANY, EAST              |   | X |   |   |   |   |   |
| GERMANY, WEST              |   | X |   |   |   |   |   |
| GIBALTAR                   |   | X |   |   |   |   |   |
| GREECE                     |   | X |   |   |   |   |   |
| HONG KONG                  | X |   |   |   |   |   | X |
| IRELAND                    |   | X |   |   |   |   |   |
| JAMAICA                    |   | X |   |   |   |   |   |
| JAPAN                      |   | X |   |   |   |   |   |
| LIECHTENSTEIN              |   | X |   |   |   |   |   |
| LUXEMBOURG                 |   | X |   |   |   |   |   |
| MALAYSIA                   |   | X |   |   |   |   |   |
| MEXICO                     |   | X |   |   |   |   |   |
| NEW ZEALAND                |   | X |   |   |   |   |   |
| NORWAY                     | X |   |   |   |   |   | X |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |
| SCOTLAND                   |   | X |   |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   |   |
| SPAIN                      |   | X |   |   |   |   |   |
| SWEDEN                     |   | X |   |   |   |   |   |
| SWITZERLAND                |   | X |   |   |   |   |   |
| TAHITI                     |   | X |   |   |   |   |   |
| TAIWAN                     |   | X | X |   |   |   | X |
| TRINIDAD AND TOBAGO        |   | X |   |   |   |   |   |
| UNITED STATES              | X | X | X | X |   |   |   |
| VIRGIN ISLANDS             |   | X |   |   |   |   |   |
| WALES                      |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
DINNERS, PRE-COOKED, FROZEN  
GYMNASIUM/EXERCISE/HEALTH STUDIO EQUIP & PTS  
NON-ALCOHOLIC BEVERAGES NES  
NOVELTIES AND ART GOODS NES  
PRE-COOKED FROZEN FOOD PREPARATIONS NES

NEOS FOREST PRODUCTS LTD. TEL: 514-474-7211

175 LOUIS HEBERT, MASCOUCHE, QUE., J7K3C5  
C.P. 66, MASCOUCHE, QUE., J7K3C5  
MAIN CONTACT: M. ANDRE DAVID  
FAX: 514-474-7100 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 18 REPORTED: JUN/1989  
TOTAL STAFF: 20-49 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$25,000-49,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|          | E | I | B | S | A | R | W |
|----------|---|---|---|---|---|---|---|
| ARUBA    |   | X |   |   |   |   |   |
| BAHAMAS  |   | X |   |   |   |   |   |
| BARBADOS | X | X |   |   |   |   |   |
| BERMUDA  |   | X |   |   |   |   |   |
| BONAIRE  |   | X |   |   |   |   |   |

|                    |  |   |  |   |  |  |  |
|--------------------|--|---|--|---|--|--|--|
| BRAZIL             |  |   |  | X |  |  |  |
| CAYMAN ISLANDS     |  | X |  |   |  |  |  |
| CUBA               |  | X |  |   |  |  |  |
| CURACAO            |  | X |  |   |  |  |  |
| DOMINICAN REPUBLIC |  | X |  |   |  |  |  |

|                              |   |   |  |  |  |  |  |
|------------------------------|---|---|--|--|--|--|--|
| HAITI                        |   | X |  |  |  |  |  |
| JAMAICA                      | X | X |  |  |  |  |  |
| LEEWARD AND WINDWARD ISLANDS |   | X |  |  |  |  |  |
| PUERTO RICO                  |   | X |  |  |  |  |  |
| TRINIDAD AND TOBAGO          | X | X |  |  |  |  |  |

|                          |  |   |  |  |  |  |  |
|--------------------------|--|---|--|--|--|--|--|
| TURKS AND CAICOS ISLANDS |  | X |  |  |  |  |  |
| VIRGIN ISLANDS           |  | X |  |  |  |  |  |

PRODUCTS EXPORTED:  
BOLTS AND ROUND TIMBER NES  
LUMBER, CEDAR  
LUMBER, FIR NES  
LUMBER, HEMLOCK  
LUMBER, PINE NES  
RAILWAY TIES  
WOOD FABRICATED MATERIALS NES

NICHIMEN CANADA INC. TEL: 416-363-5971

55 UNIVERSITY AVE., SUITE 1115, TORONTO ONT. M5J2H7  
MAIN CONTACT: MR. ALAN CHAN  
FAX: 416-363-3151 TLX/ANSBK: 06-218181  
YEARS IN INTERNATIONAL TRADE: 13 REPORTED: MAR/1990  
TOTAL STAFF: 10-19 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$10,000-24,999  
PARENT COUNTRY: JAPAN  
LANGUAGES: ENGLISH  
FRENCH  
JAPANESE

AUXILIARY SERVICES: CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              |   | X |   |   |   |   |   |
| AUSTRALIA              |   | X |   |   | X |   |   |
| BARBADOS               |   | X |   |   |   |   |   |
| BERMUDA                |   | X |   |   |   |   |   |

|          |   |   |   |  |  |  |   |
|----------|---|---|---|--|--|--|---|
| BRAZIL   |   | X | X |  |  |  | X |
| BURMA    |   | X |   |  |  |  |   |
| CHILE    |   | X |   |  |  |  |   |
| COLOMBIA |   | X |   |  |  |  |   |
| ENGLAND  | X |   |   |  |  |  | X |

|           |   |   |   |  |  |   |  |
|-----------|---|---|---|--|--|---|--|
| FRANCE    |   |   |   |  |  | X |  |
| GHANA     | X |   |   |  |  |   |  |
| GUYANA    |   | X |   |  |  |   |  |
| HONG KONG |   |   | X |  |  |   |  |
| INDIA     |   |   |   |  |  | X |  |

|              |   |   |   |   |   |   |   |
|--------------|---|---|---|---|---|---|---|
| INDONESIA    |   |   | X |   | X | X |   |
| ITALY        |   |   |   |   | X |   |   |
| JAMAICA      |   | X |   |   |   |   |   |
| JAPAN        | X | X | X | X |   |   | X |
| KOREA, SOUTH |   | X |   |   |   |   |   |

|                            |   |   |   |  |   |   |  |
|----------------------------|---|---|---|--|---|---|--|
| MALAYSIA                   | X | X |   |  |   |   |  |
| MEXICO                     |   | X |   |  |   |   |  |
| NEW ZEALAND                | X |   |   |  |   |   |  |
| NORTHERN IRELAND           |   |   |   |  | X |   |  |
| PEOPLE'S REPUBLIC OF CHINA |   | X | X |  | X | X |  |

|              |   |   |   |  |   |   |  |
|--------------|---|---|---|--|---|---|--|
| PHILIPPINES  |   | X |   |  | X |   |  |
| SAUDI ARABIA |   |   |   |  | X |   |  |
| SCOTLAND     |   |   |   |  | X |   |  |
| SINGAPORE    | X | X | X |  | X | X |  |
| SPAIN        |   |   |   |  | X |   |  |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| TAIWAN        | X |   | X |   |   |   |   |
| THAILAND      |   | X |   |   |   |   |   |
| UNITED STATES |   | X | X |   |   | X | X |
| WALES         |   |   |   |   |   | X |   |

PRODUCTS EXPORTED:  
BEEF, FRESH OR FROZEN NES  
CRUDE VEGETABLE MATERIALS, INEDIBLE NES  
MILK, CREAM, AND BY-PRODUCTS, POWDERED  
PHARMACEUTICAL PRODS NES, IN DOSAGE, HUMAN USE  
PREFABRICATED STRUCTURES AND PARTS NES  
SALMON, FRESH OR FROZEN  
SHELLFISH AND PRODUCTS NES  
SHELLFISH, FRESH OR FROZEN NES

NICL  
SEE... NISSHO IWAJ CANADA LIMITED

NIKKA INDUSTRIES LTD. TEL: 604-251-2466

611 POWELL ST., VANCOUVER, B.C., V6A1H2  
MAIN CONTACT: MR. S.P. YAMAUCHI  
FAX: 604-251-7226 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 35 REPORTED: JUN/1989  
TOTAL STAFF: 10-19 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER

METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| KOREA, SOUTH  |   |   | X |   |   |   |   |
| TAIWAN        |   |   | X |   |   |   |   |
| UNITED STATES | X | X | X |   |   |   |   |

PRODUCTS EXPORTED:  
COMMERCIAL FISHING INDUSTRY EQUIP. & PTS NES  
SUB-ASSY/PTS/ATTACH/ACCESS FOR SHIPS/BOAT NES

NIKKA TRADERS INC. TEL: 604-684-5374

1153 HORNBY ST., VANCOUVER, B.C., V6Z1W1  
MAIN CONTACT: MR. S. WAYNE LYTTON  
FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: SEP/1987  
TOTAL STAFF: 5-9 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
JAPANESE

AUXILIARY SERVICES: CONSULTING  
DOCUMENTATION  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ANDORRA   | X |   |   |   |   |   |   |
| AUSTRALIA |   | X |   |   |   |   |   |
| AUSTRIA   | X |   |   |   |   |   |   |
| AZORES    | X |   |   |   |   |   |   |
| BELGIUM   | X |   |   |   |   |   |   |

|               |   |  |  |  |  |  |  |
|---------------|---|--|--|--|--|--|--|
| DENMARK       | X |  |  |  |  |  |  |
| ENGLAND       | X |  |  |  |  |  |  |
| FINLAND       | X |  |  |  |  |  |  |
| FRANCE        | X |  |  |  |  |  |  |
| GERMANY, WEST | X |  |  |  |  |  |  |

|           |   |   |  |  |  |  |  |
|-----------|---|---|--|--|--|--|--|
| GIBRALTAR | X |   |  |  |  |  |  |
| GREECE    | X |   |  |  |  |  |  |
| HONG KONG |   | X |  |  |  |  |  |
| ICELAND   | X |   |  |  |  |  |  |
| IRELAND   | X |   |  |  |  |  |  |

|               |   |   |   |   |   |  |   |
|---------------|---|---|---|---|---|--|---|
| ITALY         | X |   |   |   |   |  |   |
| JAPAN         | X |   | X | X | X |  | X |
| KOREA, SOUTH  |   | X |   |   |   |  |   |
| LIECHTENSTEIN | X |   |   |   |   |  |   |
| LUXEMBOURG    | X |   |   |   |   |  |   |

|                  |   |  |  |  |  |  |  |
|------------------|---|--|--|--|--|--|--|
| MADEIRA          | X |  |  |  |  |  |  |
| MALTA            | X |  |  |  |  |  |  |
| MONACO           | X |  |  |  |  |  |  |
| NETHERLANDS      | X |  |  |  |  |  |  |
| NORTHERN IRELAND | X |  |  |  |  |  |  |

|        |   |  |  |  |  |  |  |
|--------|---|--|--|--|--|--|--|
| NORWAY | X |  |  |  |  |  |  |
|--------|---|--|--|--|--|--|--|

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| SCOTLAND     | X |   |   |   |   |   |   |
| SINGAPORE    |   | X |   |   |   |   |   |
| SOUTH AFRICA | X |   |   |   |   |   |   |
| SPAIN        | X |   |   |   |   |   |   |
| SWEDEN       | X |   |   |   |   |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| SWITZERLAND   | X |   |   |   |   |   |   |
| TAIWAN        |   | X |   |   |   |   |   |
| UNITED STATES | X |   |   |   |   |   |   |
| WALES         | X |   |   |   |   |   |   |

PRODUCTS EXPORTED:  
CHOCOLATE CONFECTIONERY NES  
FISH, SMOKED  
FRUITS AND BERRIES, DRIED NES  
HONEY  
NOVELTIES AND ART GOODS NES  
READY-COOKED MEAT & MEAT PREP, NOT CANNED NES  
SALMON, CANNED

**NILSFUR EXPORT INCORPORATED** TEL: 416-842-3165

1337 CLEAVER DR., OAKVILLE, ONT., L6J1W5  
MAIN CONTACT: MR. NEIL PEARSON  
FAX: 416-842-2493 TLX/ANSBK: 06-982344/NILSFUR OKVL  
YEARS IN INTERNATIONAL TRADE: 6 REPORTED: AUG/1989  
TOTAL STAFF: 3 TRADE STAFF: 1  
ANNUAL SALES \$000: \$5,000-9,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
GERMAN  
ITALIAN  
SPANISH

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
METHOD OF OPERATIONS: OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ENGLAND       | X |   |   |   |   |   |   |
| GERMANY, WEST | X |   |   |   |   |   |   |
| HONG KONG     | X |   |   |   |   |   |   |
| ITALY         | X |   |   |   |   |   |   |
| JAPAN         | X |   |   |   |   |   |   |

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| KOREA, SOUTH | X |   |   |   |   |   |   |
| SPAIN        | X |   |   |   |   |   |   |
| SWITZERLAND  | X |   |   |   |   |   |   |

PRODUCTS EXPORTED:  
FUR SKINS, UNRESSED NES  
FURS, DRESSED NES

**NISSHO IWAY CANADA LIMITED** TEL: 416-977-8182

150 KING ST. W., SUITE 1506, TORONTO, ONT., M5H1J9  
P.O. BOX 106, TORONTO, ONT., M5H1J9  
MAIN CONTACT: MR. M. YAMASHITA  
FAX: 416-977-0241 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 35 REPORTED: MAR/1990  
COUNTERTRADE ON OWN BEHALF: YES  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 20-49 TRADE STAFF: 10-19  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: JAPAN  
LANGUAGES: CHINESE  
ENGLISH  
FRENCH  
JAPANESE

AUXILIARY SERVICES: FINANCING ARRANGEMENTS, GENERAL  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| WORLDWIDE | X |   |   |   |   |   |   |

PRODUCTS EXPORTED:  
ALUMINUM AND ALUMINUM ALLOY SCRAP  
ASBESTOS, UNMANUFACTURED  
BEEF, FRESH OR FROZEN NES  
COAL NES  
CRUDE VEGETABLE MATERIALS, INEDIBLE NES  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
LUMBER, DOM. SOFTWOOD NES, & SOFTWOOD FLOORING  
LUMBER, DOMESTIC HARDWOODS NES  
MEAT, FRESH OR FROZEN NES  
PULPWOOD  
SEA FISH, FRESH OR FROZEN NES

**NOR-SUR RESOURCES LTD.** TEL: 403-271-3790

65-714 WILLOW PARK DR. S.E., CALGARY, ALTA., T2J0L8  
MAIN CONTACT: MR. MARIO SANCHEZ  
FAX: 403-271-0227 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 3 REPORTED: MAY/1989  
TOTAL STAFF: 2 TRADE STAFF: 1  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: COLOMBIA  
LANGUAGES: ENGLISH  
FRENCH  
SPANISH

AUXILIARY SERVICES: CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|            | E | I | B | S | A | R | W |
|------------|---|---|---|---|---|---|---|
| COLOMBIA   | X | X | X | X |   |   |   |
| COSTA RICA |   |   |   | X |   |   |   |
| ECUADOR    | X | X | X |   |   | X | X |
| HONDURAS   |   |   | X |   |   |   |   |

PRODUCTS EXPORTED:  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
PETROLEUM & GAS FIELD PRODUCTION EQUIP. & PTS  
ROCK DRILL BITS NES  
WELL DRILLING MACHINERY, APPARATUS AND PARTS

**NORANDA FOREST SALES INC.** TEL: 416-365-0710

4 KING ST. W., SUITE 700, TORONTO, ONT., M5H3X1  
MAIN CONTACT: MR. DAVID C. MCELROY  
FAX: 416-365-3292 TLX/ANSBK: 06-524475  
YEARS IN INTERNATIONAL TRADE: 25 REPORTED: JUN/1989  
TOTAL STAFF: 100-249 TRADE STAFF: 50-99  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
ITALIAN

AUXILIARY SERVICES: CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT | X | X |   |   |   |   |   |
| AUSTRALIA              |   |   |   |   |   |   |   |
| AUSTRIA                |   | X |   |   |   |   |   |
| BELGIUM                | X |   |   |   |   |   | X |
| BELIZE                 |   | X |   |   |   |   |   |

|            | E | I | B | S | A | R | W |
|------------|---|---|---|---|---|---|---|
| BRAZIL     |   |   |   |   |   |   | X |
| CHILE      |   |   | X |   |   |   |   |
| COSTA RICA |   |   | X |   |   |   |   |
| CUBA       | X |   |   |   |   |   |   |
| DENMARK    | X |   |   |   |   |   | X |

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| DOMINICAN REPUBLIC |   |   | X |   |   |   |   |
| EL SALVADOR        |   |   | X |   |   |   |   |
| ENGLAND            | X |   |   |   | X |   | X |
| FINLAND            | X |   |   |   |   |   | X |
| FRANCE             | X |   |   |   |   |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| GERMANY, WEST | X |   |   |   |   |   | X |
| GIBRALTAR     |   |   | X |   |   |   |   |
| GREECE        |   |   | X |   |   |   |   |
| GUATEMALA     |   |   | X |   |   |   |   |
| HONDURAS      |   |   | X |   |   |   |   |

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| INDIA     |   |   | X |   |   |   |   |
| INDONESIA |   |   |   | X |   |   |   |
| IRELAND   | X |   |   |   |   |   |   |
| ISRAEL    | X |   |   | X |   |   |   |
| ITALY     | X |   |   |   |   |   | X |

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| JAPAN        | X |   |   |   |   | X |   |
| KOREA, SOUTH | X |   |   |   |   |   |   |
| KUWAIT       |   |   | X |   |   |   |   |
| LUXEMBOURG   | X |   |   |   |   |   |   |
| MALAYSIA     |   |   |   | X |   |   |   |

|        | E | I | B | S | A | R | W |
|--------|---|---|---|---|---|---|---|
| MEXICO |   |   | X |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                               | E | I | B | S | A | R | W |
|-----------------------------------------------|---|---|---|---|---|---|---|
| NETHERLANDS                                   | X |   |   |   |   |   |   |
| NEW ZEALAND                                   |   | X |   |   |   |   |   |
| NICARAGUA                                     |   | X |   |   |   |   |   |
| NORTHERN IRELAND                              |   |   |   | X |   |   | X |
| NORWAY                                        | X |   |   |   |   |   |   |
| PAKISTAN                                      | X |   |   |   |   |   |   |
| PANAMA                                        |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA                    |   | X |   |   |   |   |   |
| QATAR                                         |   | X |   |   |   |   |   |
| SAUDI ARABIA                                  | X | X |   |   |   |   |   |
| SCOTLAND                                      |   |   |   | X |   |   | X |
| SWEDEN                                        | X |   |   |   |   |   |   |
| SWITZERLAND                                   |   | X |   |   |   |   |   |
| SYRIA                                         |   | X |   |   |   |   |   |
| TAIWAN                                        | X |   |   |   |   |   | X |
| TURKEY                                        |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS           |   |   | X |   |   |   |   |
| UNITED ARAB EMIRATES                          |   | X |   |   |   |   |   |
| UNITED STATES                                 | X |   | X |   |   |   |   |
| VENEZUELA                                     | X |   |   |   |   |   |   |
| WALES                                         | X |   |   | X |   |   | X |
| YEMEN, SOUTH                                  |   | X |   |   |   |   |   |
| PRODUCTS EXPORTED:                            |   |   |   |   |   |   |   |
| LOGS, CEDAR                                   |   |   |   |   |   |   |   |
| LOGS, DOMESTIC HARDWOODS NES                  |   |   |   |   |   |   |   |
| LOGS, DOMESTIC SOFTWOODS NES                  |   |   |   |   |   |   |   |
| LOGS, FIR                                     |   |   |   |   |   |   |   |
| LOGS, MAPLE                                   |   |   |   |   |   |   |   |
| LOGS, SPRUCE                                  |   |   |   |   |   |   |   |
| LUMBER, ASH                                   |   |   |   |   |   |   |   |
| LUMBER, DOMESTIC HARDWOODS NES                |   |   |   |   |   |   |   |
| LUMBER, FIR NES                               |   |   |   |   |   |   |   |
| LUMBER, OAK                                   |   |   |   |   |   |   |   |
| LUMBER, PINE NES                              |   |   |   |   |   |   |   |
| LUMBER, SPRUCE                                |   |   |   |   |   |   |   |
| PARTICLE BOARD /RECONSTITUTED WOOD BOARD/     |   |   |   |   |   |   |   |
| PLYWOOD, SOFTWOOD                             |   |   |   |   |   |   |   |
| VENEER, HARDWOOD NES                          |   |   |   |   |   |   |   |
| WOOD PULP, BL SULPH/KRAFT/PAPER GRD, HARDWOOD |   |   |   |   |   |   |   |
| WOOD PULP, BLEACHED SULPHITE, PAPER GRADES    |   |   |   |   |   |   |   |

NORDQVIST INTERNATIONAL INC. TEL: 416-264-4391

31 SKAGWAY AVE., SCARBOROUGH, ONT., M1M3T9  
MAIN CONTACT: MR. JOHN NORDQVIST  
FAX: 416-264-4397 TLX/ANSBK: 06-963818  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: AUG/1988  
TOTAL STAFF: 10-19 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: CANADA  
LANGUAGES: DANISH  
ENGLISH

AUXILIARY SERVICES: CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                               | E | I | B | S | A | R | W |
|-----------------------------------------------|---|---|---|---|---|---|---|
| BAHAMAS                                       |   | X |   |   |   |   |   |
| BARBADOS                                      |   | X |   |   |   |   |   |
| DENMARK                                       |   |   | X |   |   |   |   |
| DOMINICAN REPUBLIC                            |   | X |   |   |   |   |   |
| HAITI                                         |   | X |   |   |   |   |   |
| ITALY                                         |   |   | X |   |   |   |   |
| JAMAICA                                       |   | X |   |   |   |   |   |
| NORWAY                                        |   |   | X |   |   |   |   |
| PUERTO RICO                                   |   | X |   |   |   |   |   |
| SWEDEN                                        |   |   | X |   |   |   |   |
| THAILAND                                      |   |   | X |   |   |   |   |
| UNITED STATES                                 | X | X |   |   |   |   | X |
| VIRGIN ISLANDS                                |   | X |   |   |   |   |   |
| PRODUCTS EXPORTED:                            |   |   |   |   |   |   |   |
| HOUSEHOLD BASKETS, BOXES, CANS AND BAGS NES   |   |   |   |   |   |   |   |
| SIEVES, SIFTERS & COLANDERS/FOOD PREPARATION/ |   |   |   |   |   |   |   |

## WORDSUD EXCHANGE TRADE

370 MCCOMMAN RD., SUITE 1212, SCARBOROUGH, ONT., M1J1J3  
P.O. BOX 693, STATION "F", TORONTO, ONT., M4Y2N6  
MAIN CONTACT: MR. AUGUSTIN S. MUTABARUKA  
FAX: TLX/ANSBK: 06-986766  
YEARS IN INTERNATIONAL TRADE: 20 REPORTED: AUG/1989  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 2 TRADE STAFF:  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSULTING  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ALGERIA                    |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT     |   | X |   |   |   |   |   |
| ARGENTINA                  |   | X |   |   |   |   |   |
| BELGIUM                    |   |   | X |   |   |   | X |
| BRAZIL                     |   | X |   |   |   |   |   |
| CONGO                      |   | X |   |   |   |   |   |
| ENGLAND                    |   |   | X |   |   |   | X |
| FINLAND                    |   |   | X |   |   |   |   |
| GABON                      |   | X |   |   |   |   |   |
| HONG KONG                  |   | X |   |   |   |   |   |
| IVORY COAST                |   | X |   |   |   |   |   |
| KENYA                      |   | X |   |   |   |   | X |
| KOREA, SOUTH               |   | X |   |   |   |   |   |
| LIBYA                      |   | X |   |   |   |   |   |
| NICARAGUA                  |   | X |   |   |   |   |   |
| NIGERIA                    |   | X |   |   |   |   | X |
| NORTHERN IRELAND           |   |   |   |   |   |   | X |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON       |   | X |   |   |   |   |   |
| SCOTLAND                   |   |   |   |   |   |   | X |
| TANZANIA                   |   | X | X |   |   |   |   |
| UGANDA                     |   | X |   |   |   |   | X |
| UNITED STATES              |   |   |   | X |   |   |   |
| WALES                      |   |   |   |   |   |   | X |
| ZAMBIA                     |   | X |   |   |   |   | X |

PRODUCTS EXPORTED:  
AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
AIRCRAFT ASSEMBLIES, EQUIPMENT AND PARTS  
ASBESTOS, UNMANUFACTURED  
CATTLE NES  
CEREALS, UNMILLED NES  
FERTILIZERS AND FERTILIZER MATERIALS NES  
FINE PAPER NES  
IMMUNOLOGICAL AGENTS, HUMAN USE  
INFANT AND JUNIOR FOODS  
INSECTICIDES NES  
MARINE ENGINES AND PARTS NES  
MINING & QUARRYING MACHV, EQUIP & PARTS NES  
PAPER FOR PRINTING  
PARTS & ACCESS FOR RAILWAY ROLLING STOCK NES  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
RAILWAY RAILS  
RAILWAY TRACK MATERIAL NES  
RODENTICIDES NES

MORPLAST INC. TEL: 604-925-3033

2345 BELLEVUE AVE., WEST VANCOUVER, B.C., V7V1C9  
P.O. BOX 3355, VANCOUVER, B.C., V6B3Y3  
MAIN CONTACT: MR. ROGER NAVABI  
FAX: 604-922-0599 TLX/ANSBK: 04-352823  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: DEC/1988  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: TRADE STAFF:  
ANNUAL SALES \$000:  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
PERSIAN

AUXILIARY SERVICES: CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ALGERIA                    |   | X |   |   |   |   |   |
| AUSTRALIA                  | X |   |   |   |   |   |   |
| BANGLADESH                 |   | X |   |   |   |   |   |
| BRAZIL                     |   |   | X |   |   |   |   |
| ENGLAND                    |   |   | X |   |   |   |   |
| FRANCE                     |   |   | X |   |   |   |   |
| GERMANY, WEST              |   |   | X |   |   |   |   |
| HONG KONG                  | X |   |   |   |   |   |   |
| INDIA                      | X |   |   |   |   |   |   |
| INDONESIA                  | X |   |   |   |   |   |   |
| IRAN                       |   | X |   |   |   |   |   |
| IRAQ                       |   | X |   |   |   |   |   |
| ISRAEL                     |   | X |   |   |   |   |   |
| ITALY                      |   |   | X |   |   |   |   |
| JAPAN                      |   |   | X |   |   |   |   |
| JORDAN                     |   | X |   |   |   |   |   |
| KENYA                      |   | X |   |   |   |   |   |
| KOREA, SOUTH               | X |   |   |   |   |   |   |
| KUWAIT                     |   | X |   |   |   |   |   |
| MALAYSIA                   | X |   |   |   |   |   |   |
| NIGER                      |   | X |   |   |   |   |   |
| NIGERIA                    |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA | X |   |   |   |   |   |   |
| PHILIPPINES                | X |   |   |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |
| SINGAPORE                  | X |   |   |   |   |   |   |
| SOUTH AFRICA               |   | X |   |   |   |   |   |
| SPAIN                      |   |   | X |   |   |   |   |
| SRI LANKA                  | X |   |   |   |   |   |   |
| SWITZERLAND                |   |   | X |   |   |   |   |
| SYRIA                      |   | X |   |   |   |   |   |
| TAIWAN                     | X |   |   |   |   |   |   |
| THAILAND                   | X |   |   |   |   |   |   |
| TURKEY                     |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES       |   | X |   |   |   |   |   |

UNITED STATES X  
 PRODUCTS EXPORTED:  
 ACRYLONITRILE-BUTADIENE-STYRENE RESINS  
 POLYCARBONATE RESINS  
 POLYETHYLENE RESINS  
 POLYPROPYLENE RESINS  
 POLYSTYRENE RESINS NES  
 POLYVINYL CHLORIDE RESINS

NORSTREAM INTERTEC INC. TEL: 416-682-3877

23 MASTERSON DRIVE, ST. CATHARINES, ONT. L2T3P2  
 P.O. BOX 1507, ST. CATHARINES, ONT. L2R7J9  
 MAIN CONTACT: MR. EDWARD ARROYAVE  
 FAX: 416-682-7412 TLX/ANSBK: 061-5383/NORSTREAM  
 YEARS IN INTERNATIONAL TRADE: 7 REPORTED: JUN/1989  
 COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
 TOTAL STAFF: 5-9 TRADE STAFF: 3  
 ANNUAL SALES \$000: \$1,000-4,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 FRENCH  
 ITALIAN  
 POLISH  
 PORTUGUESE  
 RUSSIAN  
 SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
 CONSULTING  
 CUSTOM CLEARING  
 DOCUMENTATION  
 FINANCING ARRANGEMENTS, GENERAL  
 FREIGHT FORWARDING  
 OTHER  
 PACKAGING  
 SHIPPING-INTERNATIONAL  
 WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
 AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ANGOLA    |   | X |   |   |   |   |   |
| ARGENTINA | X |   | X |   |   |   |   |
| ARUBA     | X |   |   |   |   |   |   |
| AUSTRALIA |   | X | X |   |   |   |   |
| AUSTRIA   | X |   | X |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| BAHRAIN                             |   | X |   |   |   |   |   |
| BELGIUM                             |   | X | X |   |   |   |   |
| BOLIVIA                             | X |   |   |   |   |   |   |
| BRAZIL                              | X |   | X |   |   |   |   |
| BRUNEI                              | X | X |   |   |   |   |   |
| BURMA                               |   | X |   |   |   |   |   |
| CHILE                               | X |   |   |   |   |   |   |
| COLOMBIA                            | X |   |   |   |   |   |   |
| COSTA RICA                          | X |   |   |   |   |   |   |
| CUBA                                |   | X |   |   |   |   |   |
| CURACAO                             | X |   |   |   |   |   |   |
| CYPRUS                              |   | X |   |   |   |   |   |
| DENMARK                             |   | X | X |   |   |   |   |
| DOMINICAN REPUBLIC                  | X |   |   |   |   |   |   |
| ECUADOR                             | X |   |   |   |   |   |   |
| EL SALVADOR                         | X |   |   |   |   |   |   |
| ENGLAND                             |   | X | X |   |   |   |   |
| FINLAND                             |   | X | X |   |   |   |   |
| FRANCE                              |   | X | X |   |   |   |   |
| GERMANY, WEST                       |   | X | X |   |   |   |   |
| GHANA                               |   | X |   |   |   |   |   |
| GREECE                              |   | X | X |   |   |   |   |
| GUATEMALA                           | X |   |   |   |   |   |   |
| HONDURAS                            | X |   |   |   |   |   |   |
| HONG KONG                           | X |   | X |   |   |   |   |
| INDIA                               |   | X | X |   |   |   |   |
| IRAN                                | X |   |   |   |   |   |   |
| IRAQ                                | X |   | X |   |   |   |   |
| IRELAND                             |   | X | X |   |   |   |   |
| ISRAEL                              | X |   |   |   |   |   |   |
| ITALY                               | X |   |   |   |   |   |   |
| IVORY COAST                         |   | X |   |   |   |   |   |
| JAMAICA                             | X |   |   |   |   |   |   |
| JAPAN                               |   | X | X |   |   |   |   |
| JORDAN                              |   | X |   |   |   |   |   |
| KOREA, SOUTH                        | X |   |   |   |   |   |   |
| KUWAIT                              | X |   |   |   |   |   |   |
| LEBANON                             |   | X |   |   |   |   |   |
| LUXEMBOURG                          |   | X | X |   |   |   |   |
| MALAYSIA                            | X |   |   |   |   |   |   |
| MEXICO                              | X | X |   |   |   |   |   |
| NEPAL                               |   | X |   |   |   |   |   |
| NETHERLANDS                         |   | X | X |   |   |   |   |
| NEW ZEALAND                         |   | X | X |   |   |   |   |
| NICARAGUA                           | X |   |   |   |   |   |   |
| NIGERIA                             |   | X |   |   |   |   |   |
| NORWAY                              | X |   | X |   |   |   |   |
| OMAN                                |   | X |   |   |   |   |   |
| PAKISTAN                            | X |   |   |   |   |   |   |
| PANAMA                              | X |   |   |   |   |   |   |
| PARAGUAY                            | X |   |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| PERU                                | X |   |   |   |   |   |   |
| PHILIPPINES                         | X |   |   |   |   |   |   |
| PORTUGAL                            | X | X | X |   |   |   |   |
| PUERTO RICO                         | X |   |   |   |   |   |   |
| QATAR                               |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   |   |   |   |   |
| SINGAPORE                           | X |   |   |   |   |   |   |
| SOUTH AFRICA                        | X | X | X |   |   |   |   |
| SPAIN                               | X |   |   |   |   |   |   |
| SRI LANKA                           | X |   |   |   |   |   |   |
| SWEDEN                              |   | X | X |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| TAIWAN                              | X |   |   |   |   |   |   |
| THAILAND                            | X |   |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 | X |   |   |   |   |   |   |
| TURKEY                              | X |   |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       | X |   | X |   |   | X | X |
| URUGUAY                             | X |   |   |   |   |   |   |
| VENEZUELA                           | X |   |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| WORLDWIDE    |   |   |   |   |   |   | X |
| YEMEN, SOUTH |   | X |   |   |   |   |   |
| YUGOSLAVIA   |   | X | X |   |   |   |   |
| ZAIRE        |   | X |   |   |   |   |   |
| ZAMBIA       |   | X |   |   |   |   |   |

ZIMBABWE X

## PRODUCTS EXPORTED:

COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
LABORATORY INSTRUMENTS & APPARATUS & PTS NES  
MEASURING AND MEASURING-CONTROLLING INST NES  
METAL END PRODUCTS NES  
PIPE FITTINGS NES  
PIPE, TUBES AND TUBING NES, PLASTIC  
PIPES AND TUBES, IRON OR STEEL NES  
PROCESS CNTRL & MULTI-FUNC CNTRL MACHY & APP  
SPECIAL INDUSTRY MACHINERY, EQUIP & PTS NES  
VALVES NES

## NORTH AMERICAN TURBOTECH LTD.

TEL: 514-481-8588

7400 SHERBROOKE ST. W., SUITE 107, MONTREAL QUE. H4B1R8

MAIN CONTACT: MR. IVAN D. WALKER

FAX: 514-481-8588 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 18 REPORTED: JUN/1989

TOTAL STAFF: 3 TRADE STAFF: 2

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: UNITED STATES

LANGUAGES: ENGLISH

AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| AFGHANISTAN |   | X |   |   |   |   |   |
| ALBANIA     |   | X |   |   |   |   |   |
| ALGERIA     |   | X |   |   |   |   |   |
| ANDORRA     |   | X |   |   |   |   |   |
| ANGOLA      |   | X |   |   |   |   |   |

|                        |  |   |  |  |  |  |  |
|------------------------|--|---|--|--|--|--|--|
| ANTARCTICA             |  | X |  |  |  |  |  |
| ARAB REPUBLIC OF EGYPT |  | X |  |  |  |  |  |
| ARGENTINA              |  | X |  |  |  |  |  |
| ARUBA                  |  | X |  |  |  |  |  |
| AUSTRALIA              |  | X |  |  |  |  |  |

|            |  |   |  |  |  |  |  |
|------------|--|---|--|--|--|--|--|
| AUSTRIA    |  | X |  |  |  |  |  |
| AZORES     |  | X |  |  |  |  |  |
| BAHAMAS    |  | X |  |  |  |  |  |
| BAHRAIN    |  | X |  |  |  |  |  |
| BANGLADESH |  | X |  |  |  |  |  |

|          |  |   |  |  |  |  |  |
|----------|--|---|--|--|--|--|--|
| BARBADOS |  | X |  |  |  |  |  |
| BELGIUM  |  | X |  |  |  |  |  |
| BELIZE   |  | X |  |  |  |  |  |
| BENIN    |  | X |  |  |  |  |  |
| BERMUDA  |  | X |  |  |  |  |  |

|          |  |   |  |  |  |  |  |
|----------|--|---|--|--|--|--|--|
| BHUTAN   |  | X |  |  |  |  |  |
| BOLIVIA  |  | X |  |  |  |  |  |
| BONAIRE  |  | X |  |  |  |  |  |
| BOTSWANA |  | X |  |  |  |  |  |
| BRAZIL   |  | X |  |  |  |  |  |

|              |  |   |  |  |  |  |  |
|--------------|--|---|--|--|--|--|--|
| BRUNEI       |  | X |  |  |  |  |  |
| BULGARIA     |  | X |  |  |  |  |  |
| BURKINA FASO |  | X |  |  |  |  |  |
| BURMA        |  | X |  |  |  |  |  |
| BURUNDI      |  | X |  |  |  |  |  |

|                          |  |   |  |  |  |  |  |
|--------------------------|--|---|--|--|--|--|--|
| CANARY ISLANDS           |  | X |  |  |  |  |  |
| CAPE VERDE ISLANDS       |  | X |  |  |  |  |  |
| CAYMAN ISLANDS           |  | X |  |  |  |  |  |
| CENTRAL AFRICAN REPUBLIC |  | X |  |  |  |  |  |
| CHAD                     |  | X |  |  |  |  |  |

|              |  |   |  |  |  |  |  |
|--------------|--|---|--|--|--|--|--|
| CHILE        |  | X |  |  |  |  |  |
| COLOMBIA     |  | X |  |  |  |  |  |
| CONGO        |  | X |  |  |  |  |  |
| COOK ISLANDS |  | X |  |  |  |  |  |
| COSTA RICA   |  | X |  |  |  |  |  |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| CUBA           |   | X |   |   |   |   |   |
| CURACAO        |   | X |   |   |   |   |   |
| CYPRUS         |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA |   | X |   |   |   |   |   |
| DENMARK        |   | X |   |   |   |   |   |

|                    |  |   |   |  |  |  |  |
|--------------------|--|---|---|--|--|--|--|
| DJIBOUTI           |  | X |   |  |  |  |  |
| DOMINICAN REPUBLIC |  | X |   |  |  |  |  |
| ECUADOR            |  | X |   |  |  |  |  |
| EL SALVADOR        |  | X |   |  |  |  |  |
| ENGLAND            |  | X | X |  |  |  |  |

|                  |  |   |  |  |  |  |  |
|------------------|--|---|--|--|--|--|--|
| ETHIOPIA         |  | X |  |  |  |  |  |
| FALKLAND ISLANDS |  | X |  |  |  |  |  |
| FIJI             |  | X |  |  |  |  |  |
| FINLAND          |  | X |  |  |  |  |  |
| FRANCE           |  | X |  |  |  |  |  |

|               |  |   |  |  |  |  |  |
|---------------|--|---|--|--|--|--|--|
| FRENCH GUIANA |  | X |  |  |  |  |  |
| GABON         |  | X |  |  |  |  |  |
| GAMBIA        |  | X |  |  |  |  |  |
| GERMANY, EAST |  | X |  |  |  |  |  |
| GERMANY, WEST |  | X |  |  |  |  |  |

|           |  |   |  |  |  |  |  |
|-----------|--|---|--|--|--|--|--|
| GHANA     |  | X |  |  |  |  |  |
| GIBRALTAR |  | X |  |  |  |  |  |
| GREECE    |  | X |  |  |  |  |  |
| GREENLAND |  | X |  |  |  |  |  |
| GUAM      |  | X |  |  |  |  |  |

|               |  |   |  |  |  |  |  |
|---------------|--|---|--|--|--|--|--|
| GUATEMALA     |  | X |  |  |  |  |  |
| GUINEA        |  | X |  |  |  |  |  |
| GUINEA-BISSAU |  | X |  |  |  |  |  |
| GUYANA        |  | X |  |  |  |  |  |
| HAITI         |  | X |  |  |  |  |  |

|           |  |   |  |  |  |  |  |
|-----------|--|---|--|--|--|--|--|
| HONDURAS  |  | X |  |  |  |  |  |
| HONG KONG |  | X |  |  |  |  |  |
| HUNGARY   |  | X |  |  |  |  |  |
| ICELAND   |  | X |  |  |  |  |  |
| INDIA     |  | X |  |  |  |  |  |

|           |  |   |  |  |  |  |  |
|-----------|--|---|--|--|--|--|--|
| INDONESIA |  | X |  |  |  |  |  |
| IRAN      |  | X |  |  |  |  |  |
| IRAQ      |  | X |  |  |  |  |  |
| IRELAND   |  | X |  |  |  |  |  |
| ISRAEL    |  | X |  |  |  |  |  |

|             |  |   |  |  |  |  |  |
|-------------|--|---|--|--|--|--|--|
| ITALY       |  | X |  |  |  |  |  |
| IVORY COAST |  | X |  |  |  |  |  |
| JAMAICA     |  | X |  |  |  |  |  |
| JAPAN       |  | X |  |  |  |  |  |
| JORDAN      |  | X |  |  |  |  |  |

|              |  |   |  |  |  |  |  |
|--------------|--|---|--|--|--|--|--|
| KAMPUCHEA    |  | X |  |  |  |  |  |
| KENYA        |  | X |  |  |  |  |  |
| KOREA, SOUTH |  | X |  |  |  |  |  |
| KUWAIT       |  | X |  |  |  |  |  |
| LAOS         |  | X |  |  |  |  |  |

|                              |  |   |  |  |  |  |  |
|------------------------------|--|---|--|--|--|--|--|
| LEBANON                      |  | X |  |  |  |  |  |
| LEeward AND WINDWARD ISLANDS |  | X |  |  |  |  |  |
| LESOTHO                      |  | X |  |  |  |  |  |
| LIBERIA                      |  | X |  |  |  |  |  |
| LIBYA                        |  | X |  |  |  |  |  |

|               |  |   |  |  |  |  |  |
|---------------|--|---|--|--|--|--|--|
| LIECHTENSTEIN |  | X |  |  |  |  |  |
| LUXEMBOURG    |  | X |  |  |  |  |  |
| MACAU         |  | X |  |  |  |  |  |
| MADAGASCAR    |  | X |  |  |  |  |  |
| MALAWI        |  | X |  |  |  |  |  |

|            |  |   |  |  |  |  |  |
|------------|--|---|--|--|--|--|--|
| MALAYSIA   |  | X |  |  |  |  |  |
| MALI       |  | X |  |  |  |  |  |
| MALTA      |  | X |  |  |  |  |  |
| MAURITANIA |  | X |  |  |  |  |  |
| MAURITIUS  |  | X |  |  |  |  |  |

|            |  |   |  |  |  |  |  |
|------------|--|---|--|--|--|--|--|
| MEXICO     |  | X |  |  |  |  |  |
| MOMACO     |  | X |  |  |  |  |  |
| MONGOLIA   |  | X |  |  |  |  |  |
| MOROCCO    |  | X |  |  |  |  |  |
| MOZAMBIQUE |  | X |  |  |  |  |  |

|               |  |   |  |  |  |  |  |
|---------------|--|---|--|--|--|--|--|
| NEPAL         |  | X |  |  |  |  |  |
| NETHERLANDS   |  | X |  |  |  |  |  |
| NEW CALEDONIA |  | X |  |  |  |  |  |
| NEW ZEALAND   |  | X |  |  |  |  |  |
| NICARAGUA     |  | X |  |  |  |  |  |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| NIGER                               |   | X |   |   |   |   |   |
| NIGERIA                             |   | X |   |   |   |   |   |
| NORWAY                              |   | X |   |   |   |   |   |
| OMAN                                |   | X |   |   |   |   |   |
| PAKISTAN                            |   | X |   |   |   |   |   |
| PANAMA                              |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA                    |   | X |   |   |   |   |   |
| PARAGUAY                            |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| PERU                                |   | X |   |   |   |   |   |
| PHILIPPINES                         |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| PUERTO RICO                         |   | X |   |   |   |   |   |
| QATAR                               |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON                |   | X |   |   |   |   |   |
| REUNION                             |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| RWANDA                              |   | X |   |   |   |   |   |
| SAMOA ISLANDS                       |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   |   |   |   |   |
| SENEGAL                             |   | X |   |   |   |   |   |
| SEYCHELLES                          |   | X |   |   |   |   |   |
| SIERRA LEONE                        |   | X |   |   |   |   |   |
| SINGAPORE                           |   | X |   |   |   |   |   |
| SOLOMON ISLANDS                     |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC                    |   | X |   |   |   |   |   |
| SOUTH AFRICA                        |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| SRI LANKA                           |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON              |   | X |   |   |   |   |   |
| SUDAN                               |   | X |   |   |   |   |   |
| SURINAM                             |   | X |   |   |   |   |   |
| SWAZILAND                           |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| SYRIA                               |   | X |   |   |   |   |   |
| TAHITI                              |   | X |   |   |   |   |   |
| TAIWAN                              |   | X |   |   |   |   |   |
| TANZANIA                            |   | X |   |   |   |   |   |
| TASMANIA                            |   | X |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| TOGO                                |   | X |   |   |   |   |   |
| TONGA                               |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TUNISIA                             |   | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UGANDA                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       | X | X | X | X |   |   | X |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |
| WESTERN SAHARA                      |   | X |   |   |   |   |   |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |
| ZAIRE                               |   | X |   |   |   |   |   |
| ZAMBIA                              |   | X |   |   |   |   |   |
| ZIMBABWE                            |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
CONVERTER EQUIPMENT AND PARTS  
SELF-CONTD GEN SETS & LIGHTING OUTFITS NES

NORTHAM FOOD TRADING CO. TEL: 514-331-9961  
3300 COTE VERTU STE 318, MONTREAL QUE., H4R2B7  
MAIN CONTACT: MR. MICHAEL THOMAS  
FAX: 514-331-0100 TLX/ANSBK: 05-924236  
YEARS IN INTERNATIONAL TRADE: 10 REPORTED: OCT/1989  
COUNTERTRADE ON OWN BEHALF: YES  
QUEBEC ASSOCIATION OF EXPORT TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 20-49 TRADE STAFF: 20-49  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH

FRENCH  
AUXILIARY SERVICES: DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT       | X |   |   |   |   |   |   |
| ARUBA                        |   |   |   |   | X |   |   |
| AUSTRALIA                    | X |   | X |   |   |   |   |
| BAHAMAS                      |   |   |   |   | X |   |   |
| BARBADOS                     |   |   |   |   | X |   |   |
| BELGIUM                      | X |   | X |   |   |   |   |
| BERMUDA                      |   |   |   |   | X |   |   |
| BONAIRE                      |   |   |   |   | X |   |   |
| BRAZIL                       | X |   | X |   |   |   |   |
| BULGARIA                     |   |   | X |   |   |   |   |
| CAYMAN ISLANDS               |   |   |   |   |   |   | X |
| CENTRAL AFRICAN REPUBLIC     | X |   |   |   |   |   |   |
| COSTA RICA                   |   |   | X |   |   |   |   |
| CUBA                         |   |   |   |   |   |   | X |
| CURACAO                      |   |   |   |   |   |   | X |
| CZECHOSLOVAKIA               |   |   | X |   |   |   |   |
| DENMARK                      | X |   | X |   |   |   |   |
| DOMINICAN REPUBLIC           |   |   |   |   |   | X |   |
| ENGLAND                      | X |   | X |   |   | X |   |
| FINLAND                      | X |   | X |   |   |   |   |
| FRANCE                       | X |   | X |   |   | X |   |
| GABON                        | X |   |   |   |   |   |   |
| GERMANY, EAST                | X |   |   |   |   |   |   |
| GERMANY, WEST                | X |   | X |   |   |   |   |
| GIBRALTAR                    | X |   |   |   |   |   |   |
| GREECE                       |   |   |   | X |   |   |   |
| HAITI                        |   |   |   |   |   |   | X |
| HONG KONG                    | X |   |   |   |   |   | X |
| IRELAND                      | X |   | X |   |   |   |   |
| ISRAEL                       |   |   | X |   |   |   |   |
| ITALY                        |   |   | X |   |   |   |   |
| IVORY COAST                  | X |   |   |   |   |   |   |
| JAMAICA                      |   |   |   |   |   |   | X |
| JAPAN                        | X |   |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   |   |   |   |   |   | X |
| MALAYSIA                     | X |   |   |   |   |   |   |
| MEXICO                       | X |   | X |   |   |   |   |
| MOROCCO                      | X |   |   |   |   |   |   |
| NETHERLANDS                  |   |   |   |   |   |   | X |
| NEW ZEALAND                  | X |   | X |   |   |   | X |
| NICARAGUA                    |   |   | X |   |   |   |   |
| NORWAY                       | X |   | X |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   | X |   |   |   |   |   |   |
| PORTUGAL                     | X |   | X |   |   |   |   |
| PUERTO RICO                  |   |   |   |   |   |   | X |
| ROMANIA                      | X |   |   |   |   |   |   |
| SCOTLAND                     |   |   |   |   |   |   | X |
| SENEGAL                      | X |   |   |   |   |   |   |
| SINGAPORE                    | X |   |   |   |   |   |   |
| SPAIN                        | X |   | X |   |   |   |   |
| SWEDEN                       | X |   | X |   |   |   |   |
| SWITZERLAND                  |   |   | X |   |   |   |   |
| TAIWAN                       | X |   |   |   |   |   |   |
| THAILAND                     |   |   | X |   |   |   |   |
| TOGO                         | X |   |   |   |   |   |   |
| TRINIDAD AND TOBAGO          |   |   |   |   |   |   | X |
| TURKS AND CAICOS ISLANDS     |   |   |   |   |   |   | X |
| UNITED STATES                | X |   | X |   |   |   | X |
| VIRGIN ISLANDS               |   |   |   |   |   |   | X |

PRODUCTS EXPORTED:  
BEANS, GREEN AND MAX, FROZEN  
BEANS, LIMA, FROZEN  
BEEF, FRESH OR FROZEN NES  
BEEF, FROZEN, BONELESS  
BROCCOLI, FROZEN  
CARROTS, FROZEN  
CHERRIES, FROZEN  
CHICKENS, FRESH OR FROZEN, INCLUDING CUT-UP  
FRUITS AND BERRIES, FROZEN NES  
LAMB, FRESH OR FROZEN  
MILK, CREAM, AND BY-PRODUCTS, POWDERED  
PEAS, FROZEN

CONTINUED....

# TRADING HOUSE

PORK, FRESH OR FROZEN NES  
POTATO PRODUCTS, FROZEN  
POULTRY, FRESH OR FROZEN NES  
SPINACH, FROZEN  
STRAWBERRIES, FROZEN  
TURKEYS, FRESH OR FROZEN  
VEGETABLES, FROZEN NES

**NORTHERN HARVEST SEAFOOD INC.** TEL: 604-669-6222  
11-1551 JOHNSTON ST. VANCOUVER, B.C., V6H3R9

MAIN CONTACT: MR. ANDY ENG  
FAX: 604-669-3922 TLX/ANSBK: 0453456  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: NOV/1988  
TOTAL STAFF: 5-9 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
GREEK

AUXILIARY SERVICES: CONSULTING  
CUSTOM CLEARING  
FREIGHT FORWARDING  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING

METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|         | E | I | B | S | A | R | W |
|---------|---|---|---|---|---|---|---|
| ANDORRA |   | X |   |   |   |   |   |
| AUSTRIA |   | X |   |   |   |   |   |
| AZORES  |   | X |   |   |   |   |   |
| BELGIUM |   | X |   |   |   |   |   |
| DENMARK |   | X |   |   |   |   |   |

|               |  |   |  |  |  |  |  |
|---------------|--|---|--|--|--|--|--|
| ENGLAND       |  | X |  |  |  |  |  |
| FINLAND       |  | X |  |  |  |  |  |
| FRANCE        |  | X |  |  |  |  |  |
| GERMANY, WEST |  | X |  |  |  |  |  |
| GIBRALTAR     |  | X |  |  |  |  |  |

|           |  |   |  |  |  |  |  |
|-----------|--|---|--|--|--|--|--|
| GREECE    |  | X |  |  |  |  |  |
| HONG KONG |  | X |  |  |  |  |  |
| ICELAND   |  | X |  |  |  |  |  |
| IRELAND   |  | X |  |  |  |  |  |
| ITALY     |  | X |  |  |  |  |  |

|               |  |   |  |  |  |  |  |
|---------------|--|---|--|--|--|--|--|
| JAPAN         |  | X |  |  |  |  |  |
| KOREA, SOUTH  |  | X |  |  |  |  |  |
| LIECHTENSTEIN |  | X |  |  |  |  |  |
| LUXEMBOURG    |  | X |  |  |  |  |  |
| MALTA         |  | X |  |  |  |  |  |

|                            |  |   |  |  |  |  |  |
|----------------------------|--|---|--|--|--|--|--|
| MEXICO                     |  | X |  |  |  |  |  |
| MONACO                     |  | X |  |  |  |  |  |
| NETHERLANDS                |  | X |  |  |  |  |  |
| NORWAY                     |  | X |  |  |  |  |  |
| PEOPLE'S REPUBLIC OF CHINA |  | X |  |  |  |  |  |

|           |  |   |  |  |  |  |  |
|-----------|--|---|--|--|--|--|--|
| PORTUGAL  |  | X |  |  |  |  |  |
| SCOTLAND  |  | X |  |  |  |  |  |
| SINGAPORE |  | X |  |  |  |  |  |
| SPAIN     |  | X |  |  |  |  |  |
| SWEDEN    |  | X |  |  |  |  |  |

|               |   |   |  |  |  |  |   |
|---------------|---|---|--|--|--|--|---|
| SWITZERLAND   |   | X |  |  |  |  |   |
| TAIWAN        |   | X |  |  |  |  |   |
| UNITED STATES | X |   |  |  |  |  | X |
| WALES         |   | X |  |  |  |  |   |

PRODUCTS EXPORTED:  
CRABS, FRESH OR FROZEN  
FISH, SMOKED  
FLATFISH, FRESH OR FROZEN  
OYSTERS, FRESH OR FROZEN  
SALMON, FRESH OR FROZEN  
SEA FISH, FRESH OR FROZEN NES

**NORTHBRIDGE INTERNATIONAL (CANADA) LTD.** TEL: 403-237-7377  
320 140 - 4TH AVENUE S.W., CALGARY ALTA., T2P3N3

MAIN CONTACT: MR. JORGE VALLMITJAND  
FAX: 403-265-8017 TLX/ANSBK: 03-827010/NORTHBRIDGE  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: NOV/1989  
COUNTERTRADE ON OWN BEHALF: YES  
COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 10-19 TRADE STAFF: 4  
ANNUAL SALES \$000: \$100-199  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
PERSIAN  
SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
DOCUMENTATION

FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL  
BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              | X |   |   |   |   |   | X |
| BARBADOS               |   | X |   |   |   |   |   |
| BOLIVIA                |   | X |   |   |   |   |   |
| BRAZIL                 | X |   |   |   |   |   | X |

|                  |   |   |  |  |  |  |   |
|------------------|---|---|--|--|--|--|---|
| CHILE            | X |   |  |  |  |  | X |
| COLOMBIA         |   | X |  |  |  |  |   |
| CUBA             |   | X |  |  |  |  |   |
| ECUADOR          |   | X |  |  |  |  |   |
| FALKLAND ISLANDS |   | X |  |  |  |  |   |

|          |   |   |  |  |  |  |   |
|----------|---|---|--|--|--|--|---|
| INDIA    |   | X |  |  |  |  |   |
| IRAN     | X |   |  |  |  |  | X |
| KUWAIT   |   | X |  |  |  |  |   |
| PAKISTAN |   | X |  |  |  |  |   |
| PARAGUAY |   | X |  |  |  |  |   |

|                      |  |   |  |  |  |  |  |
|----------------------|--|---|--|--|--|--|--|
| SAUDI ARABIA         |  | X |  |  |  |  |  |
| TRINIDAD AND TOBAGO  |  | X |  |  |  |  |  |
| UNITED ARAB EMIRATES |  | X |  |  |  |  |  |
| URUGUAY              |  | X |  |  |  |  |  |
| VENEZUELA            |  | X |  |  |  |  |  |

YEMEN, SOUTH X  
PRODUCTS EXPORTED:

AIR AND GAS COMPRESSORS NES  
AIR AND GAS COMPRESSORS, STATIONARY  
CARBON, ACTIVATED  
CLAYS AND EARTHS, ACTIVATED  
COMPOUND CATALYSTS  
CONVERTER EQUIPMENT AND PARTS  
ELECTRONIC COMPUTERS AND PARTS  
FIBROUS GLASS BASIC PRODUCTS  
GEOPHYSICAL & MINERAL PROSPECTING EQUIP & PTS  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
INDUSTRIAL PESTICIDES  
MINERAL WOOL, EXCEPT GLASS WOOL  
PETROLEUM & GAS FIELD PRODUCTION EQUIP. & PTS  
PREFABRICATED STRUCTURES AND PARTS NES  
SURFACE ACTIVE AGENTS, COMPOUNDED  
VALVES, BRASS NES  
VALVES, IRON OR STEEL NES  
WATER AND SEWAGE TREATMENT EQUIPMENT & PARTS  
WELL DRILLING MACHINERY, APPARATUS AND PARTS  
WIRE ROPE, NEW, COATED OR NOT

**MUMWORLD HYTEK INDUSTRIES LTD.** TEL: 416-831-3307

633 WEYBURN SQ., PICKERING, ONT., L1V3V3  
P.O. BOX 448, PICKERING, ONT., L1V2R7  
MAIN CONTACT: MR. MADANMOHAN CHAWLA  
FAX: 416-420-0767 TLX/ANSBK: 06-525466  
YEARS IN INTERNATIONAL TRADE: 8 REPORTED: JUN/1989  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 3 TRADE STAFF: 1  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
HINDI  
PANJABI  
URDU

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
INDEPENDENT TRADER  
OTHER

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT     |   | X |   |   |   |   |   |
| AUSTRALIA                  |   | X |   |   |   |   |   |
| BAHRAIN                    |   | X |   |   |   |   |   |
| BANGLADESH                 |   | X |   |   |   |   |   |
| BARBADOS                   | X | X |   |   |   |   |   |
| BHUTAN                     |   | X |   |   |   |   |   |
| BOTSWANA                   |   | X |   |   |   |   |   |
| BRUNEI                     |   | X |   |   |   |   |   |
| BURKINA FASO               |   | X |   |   |   |   |   |
| BURMA                      |   | X |   |   |   |   |   |
| COOK ISLANDS               |   | X |   |   |   |   |   |
| CUBA                       | X | X |   |   |   |   |   |
| CZECHOSLOVAKIA             |   |   | X |   |   |   |   |
| ECUADOR                    | X |   |   |   |   |   |   |
| FIJI                       |   | X |   |   |   |   |   |
| HAITI                      |   | X |   |   |   |   |   |
| HONG KONG                  |   | X |   |   |   |   |   |
| INDIA                      |   | X | X |   |   | X | X |
| INDONESIA                  |   | X |   |   |   |   |   |
| IRAN                       |   | X |   |   |   |   |   |
| IRAQ                       |   | X |   |   |   |   |   |
| IVORY COAST                |   | X |   |   |   |   |   |
| JAMAICA                    |   | X |   |   |   |   |   |
| JAPAN                      |   | X | X |   |   |   |   |
| JORDAN                     |   | X |   |   |   |   |   |
| KAMPUCHEA                  |   | X |   |   |   |   |   |
| KENYA                      |   | X |   |   |   |   |   |
| KOREA, SOUTH               |   | X | X |   |   |   |   |
| KUWAIT                     |   | X |   |   |   |   |   |
| LAOS                       |   | X |   |   |   |   |   |
| LEBANON                    |   | X |   |   |   |   |   |
| LIBYA                      |   | X |   |   |   |   |   |
| MACAU                      |   | X |   |   |   |   |   |
| MALAYSIA                   |   | X |   |   |   |   |   |
| MEXICO                     | X | X |   |   |   |   |   |
| MOROCCO                    |   | X |   |   |   |   |   |
| NEPAL                      |   | X |   |   |   |   |   |
| NEW ZEALAND                | X | X |   |   |   |   |   |
| OMAN                       |   | X |   |   |   |   |   |
| PAKISTAN                   |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA           |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PHILIPPINES                |   | X | X |   |   |   |   |
| QATAR                      |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON       |   | X |   |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |
| SINGAPORE                  |   | X | X |   |   |   |   |
| SRI LANKA                  |   | X |   |   |   |   |   |
| SUDAN                      |   | X |   |   |   |   |   |
| SYRIA                      |   | X |   |   |   |   |   |
| TAIWAN                     |   | X | X |   |   |   |   |
| TANZANIA                   |   | X |   |   |   |   |   |
| THAILAND                   |   | X |   |   |   | X | X |
| TOGO                       |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO        |   | X |   |   |   |   |   |
| TUNISIA                    |   | X |   |   |   |   |   |
| TURKEY                     |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES       |   | X |   |   |   |   |   |
| UNITED STATES              |   | X |   |   |   |   |   |
| VIETNAM                    |   | X |   |   |   |   |   |
| YEMEN, SOUTH               |   | X |   |   |   |   |   |
| YUGOSLAVIA                 |   |   | X |   |   |   |   |
| ZAMBIA                     |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

CONVERTER EQUIPMENT AND PARTS  
FUSES, FUSE PLUGS & CUTOUPS, ELEC. & PARTS  
INDUSTRIAL CONTROL EQUIPMENT AND PARTS  
INSULATING FITTINGS FOR ELECTRICAL EQUIP NES  
LIGHTNING ARRESTERS AND PARTS  
POLE LINE HARDWARE  
SWITCHES AND PARTS NES  
SWITCHGEAR AND PROTECTIVE EQUIP NES, & PARTS  
TRANSFORMER EQUIPMENT AND PARTS  
WIRING DEVICES AND PARTS

O. OASIS PICTURES INC.  
56 SHAFTESBURY AVE. TORONTO, ONT., M4T1A3  
MAIN CONTACT: MR. PETER EMERSON  
FAX: 416-967-1292

TEL: 416-925-4353

TLX/ANSBK: 06-21767

YEARS IN INTERNATIONAL TRADE: 1 REPORTED: MAR/1990

TOTAL STAFF: 2 TRADE STAFF:

ANNUAL SALES \$000: \$100-199

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AREA OF SPECIALTIES: OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| ARGENTINA      |   | X |   |   |   |   |   |
| AUSTRALIA      |   | X |   |   |   |   |   |
| AUSTRIA        |   | X |   |   |   |   |   |
| BELGIUM        |   | X |   |   |   |   |   |
| BRAZIL         |   | X |   |   |   |   |   |
| CHILE          |   | X |   |   |   |   |   |
| COLOMBIA       |   | X |   |   |   |   |   |
| COSTA RICA     |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA |   | X |   |   |   |   |   |
| DENMARK        |   | X |   |   |   |   |   |
| ENGLAND        |   | X |   |   |   |   |   |
| FINLAND        |   |   | X |   |   |   |   |
| FRANCE         |   | X |   |   |   |   |   |
| GERMANY, WEST  |   |   | X |   |   |   |   |
| GREECE         |   |   | X |   |   |   |   |
| HUNGARY        |   | X |   |   |   |   |   |
| ISRAEL         |   | X |   |   |   |   |   |
| ITALY          |   | X |   |   |   |   |   |
| LUXEMBOURG     |   | X |   |   |   |   |   |
| MALAYSIA       |   | X |   |   |   |   |   |
| MEXICO         |   | X |   |   |   |   |   |
| NETHERLANDS    |   | X |   |   |   |   |   |
| NEW ZEALAND    |   | X |   |   |   |   |   |
| NORWAY         |   | X |   |   |   |   |   |
| PERU           |   | X |   |   |   |   |   |
| PORTUGAL       |   | X |   |   |   |   |   |
| SAUDI ARABIA   |   | X |   |   |   |   |   |
| SCOTLAND       |   | X |   |   |   |   |   |
| SINGAPORE      |   | X |   |   |   |   |   |
| SPAIN          |   | X |   |   |   |   |   |
| SWEDEN         |   | X |   |   |   |   |   |
| SWITZERLAND    |   | X |   |   |   |   |   |
| TAIWAN         |   | X |   |   |   |   |   |
| WALES          |   | X |   |   |   |   |   |
| ZIMBABWE       |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
NOTION PICTURE FILM SOLD TO CONSIGNEE, EXPOSED  
VIDEO TAPE

## OAK SUPPLY INCORPORATED

TEL: 416-294-4552

3 CENTRE ST., SUITE 207, MARKHAM, ONT., L3P3R1

P.O. BOX 512, MARKHAM, ONT., L3P3R1

MAIN CONTACT: MR. TED GRAY

FAX: 416-294-4599

TLX/ANSBK: 0636700303

YEARS IN INTERNATIONAL TRADE: 5 REPORTED: DEC/1988

TOTAL STAFF: 5-9 TRADE STAFF: 3

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES: CONSULTING

CUSTOM CLEARING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

PRODUCTS EXPORTED:

ELECTRICITY  
INSULATED WIRE AND CABLE NES  
WIRING DEVICES AND PARTS

## OFFSHORE MARKETING INTERNATIONAL

TEL: 902-429-2205

905 MARLBOROUGH WOODS, HALIFAX, N.S., B3H1H9

MAIN CONTACT: MR. DAVID LYONS

FAX: 902-425-0314

TLX/ANSBK: 019-21671

YEARS IN INTERNATIONAL TRADE: 12 REPORTED: JAN/1990

COUNTERTRADE ON OWN BEHALF: YES

TOTAL STAFF: 4 TRADE STAFF: 2

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES: CONSULTING

FINANCING ARRANGEMENTS, GENERAL

SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

PROJECT IMPLEMENTING, PROJECT MANAGING

CONTINUED....

# TRADING HOUSE

METHOD OF OPERATIONS: EXPORT MANAGEMENT CO./DIV. OF COM. CO.  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ARUBA                        |   | X |   |   |   |   |   |
| BAHAMAS                      |   | X |   |   |   |   |   |
| BARBADOS                     |   | X |   |   |   |   |   |
| BERMUDA                      |   | X |   |   |   |   |   |
| BONAIRE                      |   | X |   |   |   |   |   |
| CAYMAN ISLANDS               |   | X |   |   |   |   |   |
| CUBA                         |   | X |   |   |   |   |   |
| CURACAO                      |   | X |   |   |   |   |   |
| DENMARK                      |   |   |   |   |   | X |   |
| DOMINICAN REPUBLIC           |   | X |   |   |   |   |   |
| ENGLAND                      | X |   |   | X |   |   | X |
| GERMANY, WEST                |   | X | X |   |   |   |   |
| HAITI                        |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| JAPAN                        |   |   |   |   |   |   | X |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| NETHERLANDS                  |   |   |   |   |   | X |   |
| NORWAY                       |   |   |   |   |   | X |   |
| PEOPLE'S REPUBLIC OF CHINA   | X |   | X |   |   |   |   |
| PUERTO RICO                  |   | X |   |   |   |   |   |
| SCOTLAND                     |   | X |   |   |   |   |   |
| SINGAPORE                    |   |   |   |   |   |   | X |
| SWEDEN                       | X |   | X |   |   |   | X |
| SWEDEN                       |   | X | X |   |   |   |   |
| TRINIDAD AND TOBAGO          |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS     |   | X |   |   |   |   |   |
| UNITED STATES                | X |   |   |   |   |   | X |
| VIRGIN ISLANDS               |   | X |   |   |   |   |   |
| WALES                        |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
GENERAL PURPOSE INDUSTRIAL MACH & PARTS NES  
GEOPHYSICAL & MINERAL PROSPECTING EQUIP & PTS  
SCIENTIFIC INST, APP, EQUIPMENT AND PARTS NES  
SHIPS AND BOATS NES  
SURVEYING INSTRUMENTS AND PARTS NES  
TECHNICAL MODELS FOR DEMO/INSTRUCTION & PTS  
UNDERWATER EQUIP DIVE/SWIM & PTS EXC DIV SUIT  
WELL DRILLING MACHINERY, APPARATUS AND PARTS

## OGMATHS ARTISANS LIMITED

TEL: 416-685-4208

QUEENSTON AND TAYLOR RD., NIAGARA ON THE LAKE, ONT., L0S1J0  
R.R. #4, NIAGARA ON THE LAKE, ONT., L0S1J0

MAIN CONTACT: MR. GARRY HOUERIE

FAX: TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 5 REPORTED: AUG/1989

COUNTERTRADE ON OWN BEHALF: YES

TOTAL STAFF: 5-9 TRADE STAFF:

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES: DOCUMENTATION  
FREIGHT FORWARDING  
PACKAGING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| GERMANY, WEST |   | X |   |   |   |   |   |
| JAPAN         |   | X |   |   |   |   |   |
| UNITED STATES | X |   |   |   |   |   |   |

## PRODUCTS EXPORTED:

COSTUME JEWELLERY NES  
NOVELTIES AND ART GOODS NES  
PICTURE REPRODUCTIONS NES  
PRINTED MATTER NES  
SCULPTURES AND STATUES, ORIGINAL  
SMOKERS' ACCESSORIES NES

## OKURA & COMPANY CANADA LTD.

TEL: 604-688-2591

1618 - 1055 WEST GEORGIA ST., VANCOUVER B.C. V6E3P3

1618 - 1055 WEST GEORGIA ST., P.O. BOX 11181 ROYAL

CENTRE VANCOUVER B.C. V6E3P3

MAIN CONTACT: MR. KENICHI HINO

FAX: 604-688-0900 TLX/ANSBK: 04-51342

YEARS IN INTERNATIONAL TRADE: 28 REPORTED: OCT/1989

COUNTERTRADE ON OWN BEHALF: YES

TOTAL STAFF: 10-19 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$50,000+

PARENT COUNTRY: JAPAN

LANGUAGES: CHINESE

ENGLISH

JAPANESE

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| INDIA                      |   | X |   |   |   |   |   |
| INDONESIA                  |   | X |   |   |   |   |   |
| JAPAN                      | X | X | X | X |   |   |   |
| KOREA, SOUTH               |   |   |   | X |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |

## UNITED STATES

## PRODUCTS EXPORTED:

CEREALS, MILLED NES  
COAL NES  
COD, FRESH OR FROZEN  
CRABS, FRESH OR FROZEN  
DISTILLED BEVERAGES AND SPIRITS NES  
FISHERY FOODS AND FEEDS NES  
LUMBER, HEMLOCK  
SALMON, FRESH OR FROZEN

## OLDENBURG CANADA

TEL: 204-348-2294

\*\*\*\*\* UPDATE PENDING

WHITEMOUTH, MAN., R0E2G0

P.O. BOX 147, WHITEMOUTH, MAN., R0E2G0

## OMEXI IMPORT EXPORT INC.

TEL: 514-270-0196

5579 WAVERLY, MONTREAL, QUE., H2T2Y2

MAIN CONTACT: MR. MOHAMAD OBEID

FAX: 514-270-0462 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: OCT/1989

COUNTERTRADE ON OWN BEHALF: YES

TOTAL STAFF: 5-9 TRADE STAFF: 3

ANNUAL SALES \$000: \$100-199

PARENT COUNTRY: LEBANON

LANGUAGES: ARABIC

ENGLISH

FRENCH

SPANISH

AUXILIARY SERVICES: CONSOLIDATION

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              |   |   | X |   |   |   |   |
| BELGIUM                |   | X |   |   |   |   |   |
| BRAZIL                 |   |   | X |   |   |   |   |
| CHILE                  |   |   | X |   |   |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| CYPRUS        |   | X |   |   |   |   |   |
| ENGLAND       | X |   |   |   |   |   | X |
| FRANCE        | X |   |   |   |   |   | X |
| GERMANY, WEST | X |   |   |   |   |   | X |
| GREECE        | X |   |   |   |   |   | X |

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| HONG KONG |   |   | X |   |   |   | X |
| ITALY     | X |   |   |   |   |   | X |
| JAPAN     |   | X |   |   |   |   |   |
| JORDAN    |   | X |   |   |   |   | X |
| KUWAIT    |   | X |   |   |   |   |   |

|                  | E | I | B | S | A | R | W |
|------------------|---|---|---|---|---|---|---|
| LEBANON          | X |   |   |   |   |   | X |
| MEXICO           |   | X | X |   |   |   |   |
| NETHERLANDS      |   | X |   |   |   |   |   |
| NORTHERN IRELAND |   |   |   |   |   |   | X |
| NORWAY           |   | X |   |   |   |   |   |

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| PEOPLE'S REPUBLIC OF CHINA |   |   | X |   |   |   |   |
| PORTUGAL                   |   | X |   |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |
| SCOTLAND                   |   |   |   |   |   |   | X |
| SINGAPORE                  |   |   | X |   |   |   |   |

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| SPAIN                | X |   |   |   |   |   | X |
| SWEDEN               |   | X |   |   |   |   |   |
| SYRIA                | X |   |   |   |   |   |   |
| TURKEY               |   |   | X |   |   |   |   |
| UNITED ARAB EMIRATES |   | X |   |   |   |   |   |

|       | E | I | B | S | A | R | W |
|-------|---|---|---|---|---|---|---|
| WALES |   |   |   |   |   |   | X |

## PRODUCTS EXPORTED:

BEANS, SEED  
CEREALS, UNMILLED NES  
CORN (MAIZE) SEED  
FLAXSEED  
GRASS SEED NES  
PEAS, SEED

CONTINUED....



# TRADING HOUSE

SEEDS FOR SOWING NES  
VEGETABLES, DRIED NES

ONTARIO GRAPE GROWERS' MARKETING BOARD TEL: 416-688-0990  
SOUTH SERVICE ROAD AT SEVENTH STREET, ST. CATHARINES  
ONTARIO, L0R2E0

P.O. BOX 100, VINELAND STATION, ST. CATHARINES ONTARIO, L0R2E0  
MAIN CONTACT: MR. ADRIAN HUISMAN  
FAX: 416-688-5915 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: JAN/1989  
TOTAL STAFF: 10-19 TRADE STAFF: 2  
ANNUAL SALES \$000: \$25,000-49,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

UNITED STATES  
PRODUCTS EXPORTED:  
FRUIT JUICES, NOT CONCENTRATED NES  
GRAPE JUICE CONCENTRATES, NOT FROZEN  
GRAPE WINES, STILL, TABLE STRENGTH  
SOFT DRINK CONCENTRATES AND SYRUPS

ONTARIO PRODUCE COMPANY BRADFORD DIV. TEL: 416-775-3321

144 DISSETTE ST., BRADFORD, ONT., L0G1C0  
P.O. BOX 550, BRADFORD, ONT., L0G1C0  
MAIN CONTACT: MR. H.G. HENDERSON  
FAX: 416-775-8237 TLX/ANSBK: 069-84780  
YEARS IN INTERNATIONAL TRADE: 24 REPORTED: JUN/1989  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 50-99 TRADE STAFF: 3  
ANNUAL SALES \$000: \$10,000-24,999  
PARENT COUNTRY: CANADA  
LANGUAGES: DUTCH  
ENGLISH  
GERMAN  
PORTUGUESE

AUXILIARY SERVICES: PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ENGLAND       | X |   |   |   |   |   |   |
| IRELAND       | X |   |   |   |   |   |   |
| SCOTLAND      | X |   |   |   |   |   |   |
| UNITED STATES | X |   | X |   |   |   |   |
| WALES         | X |   |   |   |   |   |   |

PRODUCTS EXPORTED:  
CARROTS, FRESH  
CELERY, FRESH  
LETTUCE, FRESH  
ONIONS, FRESH NES  
PARSNIPS, FRESH  
POTATOES, FRESH NES  
VEGETABLES, FRESH OR CHILLED NES

ORFAC INTERNATIONAL TRADING CO. LTD. TEL: 416-365-7011

41 MUTUAL ST., TORONTO, ONT., M5B2A7  
MAIN CONTACT: MR. DIAA GABBANI  
FAX: 416-665-6316 TLX/ANSBK: 062-17792  
YEARS IN INTERNATIONAL TRADE: 15 REPORTED: JUL/1989  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 4  
ANNUAL SALES \$000: \$25,000-49,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
PACKAGING  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT | X |   |   | X |   |   |   |
| BRAZIL                 |   |   |   |   |   |   |   |
| CYPRUS                 | X | X |   |   |   |   |   |
| DENMARK                |   |   | X |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|          | E | I | B | S | A | R | W |
|----------|---|---|---|---|---|---|---|
| ETHIOPIA |   | X |   |   |   |   |   |
| FRANCE   |   |   | X |   |   |   |   |
| GREECE   |   | X |   |   |   |   |   |
| ICELAND  |   |   | X |   |   |   |   |
| INDIA    |   | X |   |   |   |   |   |

|        | E | I | B | S | A | R | W |
|--------|---|---|---|---|---|---|---|
| ITALY  |   | X |   |   |   |   |   |
| JORDAN | X | X |   |   |   |   |   |
| KENYA  | X |   |   |   |   |   |   |
| KUWAIT |   | X |   |   |   |   | X |
| LIBYA  |   | X |   |   |   |   |   |

|          | E | I | B | S | A | R | W |
|----------|---|---|---|---|---|---|---|
| MALTA    |   | X |   |   |   |   |   |
| MOROCCO  |   | X |   |   |   |   |   |
| OMAN     |   | X |   |   |   |   |   |
| PAKISTAN | X | X |   |   |   |   | X |
| QATAR    |   | X |   |   |   |   |   |

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| SAUDI ARABIA |   | X |   |   |   |   | X |
| SPAIN        |   | X |   |   |   |   |   |
| SUDAN        | X |   |   | X |   |   |   |
| SYRIA        |   | X |   |   |   |   |   |
| TUNISIA      |   | X |   |   |   |   |   |

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| TURKEY               | X |   |   |   |   |   | X |
| UGANDA               | X |   |   |   |   |   |   |
| UNITED ARAB EMIRATES |   | X |   |   |   |   | X |
| UNITED STATES        |   |   |   | X | X |   |   |
| YEMEN, SOUTH         | X | X |   |   |   |   | X |

|            | E | I | B | S | A | R | W |
|------------|---|---|---|---|---|---|---|
| YUGOSLAVIA |   | X |   |   |   |   |   |
| ZAIRE      | X |   |   |   |   |   |   |

PRODUCTS EXPORTED:  
CEREALS, UNMILLED NES  
FEED CONCENTRATES AND COMPLETE FEEDS NES  
FEED SUPPLEMENT CONTG ANTIBIOTIC-VITAMIN COMB  
FEED SUPPLEMENTS CONTAINING ANTIBIOTICS  
FEED SUPPLEMENTS CONTAINING NUTRIENTS  
FEED SUPPLEMENTS NES  
FEEDS OF ANIMAL ORIGIN NES  
FISH MEAL  
FLAXSEED  
GROUND CEREALS AND BY-PRODUCTS  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
OIL SEEDS, OIL NUTS AND OIL KERNELS NES  
SLAUGHTERING & MEAT PACKING IND MACHY, & PTS  
SOYA BEAN FLOUR  
SOYA BEAN OIL CAKE AND MEAL  
SOYA BEANS  
TALLOW

ORIENT PACIFIC AGENCIES  
SEE... MARITIME GROUP (CANADA) INC.

ORIENT'S IMPEX COMPANY LTD. TEL: 416-836-6356

NEWMARKET, ONT., L3Y4W3  
R.R. #3 P.O. BOX 73, NEWMARKET ONT., L3Y4W3  
MAIN CONTACT: MR. PRAHLAD RAMSINGHANI  
FAX: 416-853-6371 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: MAR/1989  
TOTAL STAFF: 4 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: CANTONESE  
ENGLISH  
SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W   |
|-----------|---|---|---|---|---|---|-----|
| ARGENTINA |   | X |   |   |   |   |     |
| ARUBA     |   | X |   |   |   |   |     |
| AUSTRALIA |   | X |   |   |   |   | X X |
| AUSTRIA   |   | X |   |   |   |   |     |
| BAHAMAS   |   | X |   |   |   |   | X X |
| BAHRAIN   |   | X |   |   |   |   |     |
| BARBADOS  |   | X |   |   |   |   | X X |
| BELGIUM   |   | X |   |   |   |   |     |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| BERMUDA                             |   | X |   |   |   |   |   |
| BONAIRE                             |   | X |   |   |   | X | X |
| BRAZIL                              |   | X |   |   |   |   |   |
| CAYMAN ISLANDS                      |   |   |   |   |   | X | X |
| CHILE                               |   | X |   |   |   |   |   |
| COLOMBIA                            |   | X |   |   |   |   |   |
| COSTA RICA                          |   | X |   |   |   |   |   |
| CUBA                                |   | X |   |   |   | X | X |
| CURACAO                             |   | X |   |   |   | X | X |
| DENMARK                             |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC                  | X | X |   |   |   | X | X |
| ECUADOR                             |   | X |   |   |   |   |   |
| ENGLAND                             |   | X |   |   |   |   |   |
| FINLAND                             |   | X |   |   |   |   |   |
| FRANCE                              |   | X |   |   |   |   |   |
| GERMANY, WEST                       |   | X |   |   |   |   |   |
| GUATEMALA                           |   | X |   |   |   |   |   |
| HAITI                               | X | X |   |   |   | X | X |
| HONDURAS                            |   | X |   |   |   |   |   |
| HONG KONG                           |   | X | X |   |   | X | X |
| ICELAND                             |   | X |   |   |   |   |   |
| INDIA                               |   | X | X |   |   |   |   |
| ITALY                               |   | X | X |   |   |   |   |
| JAMAICA                             |   | X |   |   |   | X | X |
| JAPAN                               |   | X |   |   |   |   |   |
| KUWAIT                              |   | X |   |   |   |   |   |
| LEeward AND WINDWARD ISLANDS        |   | X |   |   |   | X | X |
| MACAU                               |   |   | X |   |   |   |   |
| MEXICO                              |   | X | X |   |   |   |   |
| NETHERLANDS                         |   | X |   |   |   |   |   |
| NEW ZEALAND                         |   | X |   |   |   |   |   |
| NORWAY                              |   | X |   |   |   |   |   |
| PANAMA                              |   | X |   |   |   | X | X |
| PEOPLE'S REPUBLIC OF CHINA          | X | X | X |   |   |   |   |
| PERU                                |   | X |   |   |   |   |   |
| PHILIPPINES                         |   | X | X |   |   | X | X |
| PUERTO RICO                         |   | X |   |   |   | X | X |
| QATAR                               |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SINGAPORE                           |   | X | X |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| TAIWAN                              | X | X | X |   |   | X | X |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   | X | X |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   | X | X |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   | X | X |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

BEANS, SEED  
CEREALS, UNMILLED NES  
FISH, PICKLED NES  
FISH, SALTED AND/OR DRIED  
MEAT, CURED NES  
MILK, CREAM, & BY-PRODUCTS, CONDENSED OR EVAP  
MILK, CREAM, AND BY-PRODUCTS, POWDERED  
PEAS, SEED

OVERSEAS PROJECTS CORP. OF CANADA LTD.

TEL: 613-722-1716

OTTAWA, ONT., K1V4J6

P.O. BOX 3366 STN. "C", OTTAWA, ONT., K1V4J6

MAIN CONTACT: MR. DIETER HOLLWECK

FAX: 613-722-6451

TLX/ANSBK: 065-25386

YEARS IN INTERNATIONAL TRADE: 9 REPORTED: SEP/1989

COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES

TOTAL STAFF: 3 TRADE STAFF: 2

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: UNITED STATES

LANGUAGES: ENGLISH

FRENCH

GERMAN

## AUXILIARY SERVICES:

CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
OTHER

## AREA OF SPECIALTIES:

PACKAGING  
SHIPPING-INTERNATIONAL  
BUYING FOR GOVERNMENT OR COMPANIES  
FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER  
PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE : 1 OTHER COUNTRIES  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CON. CO.  
INDEPENDENT TRADER  
OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ARUBA                               |   | X |   |   |   |   |   |
| AUSTRALIA                           | X | X |   |   |   | X | X |
| AUSTRIA                             | X | X |   |   |   | X |   |
| BAHAMAS                             |   | X |   |   |   |   |   |
| BAHRAIN                             |   | X |   |   |   |   |   |
| BARBADOS                            |   | X |   |   |   |   |   |
| BELGIUM                             | X | X |   |   |   | X | X |
| BERMUDA                             |   | X |   |   |   |   |   |
| BONAIRE                             |   | X |   |   |   |   |   |
| BRAZIL                              |   | X |   |   |   |   |   |
| CAYMAN ISLANDS                      |   | X |   |   |   |   |   |
| COOK ISLANDS                        |   | X |   |   |   |   |   |
| CURACAO                             |   | X |   |   |   |   |   |
| CYPRUS                              | X | X |   |   |   | X | X |
| DENMARK                             |   | X |   |   |   |   |   |
| ENGLAND                             | X | X |   |   |   | X | X |
| FIJI                                |   | X |   |   |   |   |   |
| FINLAND                             | X | X |   |   |   | X | X |
| FRANCE                              | X | X |   |   |   | X | X |
| GERMANY, EAST                       |   | X |   |   |   |   |   |
| GERMANY, WEST                       | X | X |   |   |   | X | X |
| GIBRALTAR                           |   | X |   |   |   |   |   |
| GREECE                              |   | X |   |   |   |   |   |
| GUAM                                |   | X |   |   |   |   |   |
| HONG KONG                           |   | X | X |   |   |   |   |
| ICELAND                             |   | X |   |   |   |   |   |
| INDIA                               |   | X | X |   |   |   |   |
| INDONESIA                           |   | X | X |   |   |   |   |
| IRAN                                |   | X |   |   |   |   |   |
| IRAQ                                |   | X |   |   |   |   |   |
| IRELAND                             | X | X |   |   |   |   |   |
| ISRAEL                              | X | X |   |   |   |   |   |
| ITALY                               |   | X |   |   |   | X |   |
| JAMAICA                             |   | X |   |   |   |   |   |
| JAPAN                               | X | X |   |   |   | X | X |
| JORDAN                              |   | X |   |   |   |   |   |
| KOREA, SOUTH                        | X | X |   |   |   | X | X |
| KUWAIT                              |   | X |   |   |   |   |   |
| LIECHTENSTEIN                       |   | X |   |   |   |   |   |
| LUXEMBOURG                          |   | X |   |   |   |   |   |
| MALAYSIA                            | X | X |   |   |   | X | X |
| MALTA                               |   | X |   |   |   |   |   |
| MEXICO                              |   | X |   |   |   |   |   |
| MONACO                              |   | X |   |   |   |   |   |
| NETHERLANDS                         | X | X |   |   |   | X | X |
| NEW ZEALAND                         | X | X |   |   |   | X | X |
| NORTHERN IRELAND                    |   | X |   |   |   | X | X |
| NORWAY                              | X | X |   |   |   | X | X |
| OMAN                                |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X | X |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| QATAR                               |   | X |   |   |   |   |   |
| SANDIA ISLANDS                      |   | X |   |   |   |   |   |
| SAUDI ARABIA                        | X | X |   |   |   | X |   |
| SCOTLAND                            | X | X |   |   |   | X | X |
| SINGAPORE                           |   | X | X |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| SWEDEN                              | X | X |   |   |   | X | X |
| SWITZERLAND                         |   | X |   |   |   | X |   |
| TAIWAN                              | X | X | X |   |   | X | X |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       | X | X | X |   |   | X | X |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   | X | X |

CONTINUED....

# TRADING HOUSE

## PRODUCTS EXPORTED:

CLEANING EQUIPMENT, ELECTRIC NES  
ELECTRONIC COMPUTERS AND PARTS  
MOTOR VEHICLES NES  
OFFICE FURNITURE AND VISIBLE RECORD EQUIPMENT  
PARTS & ATTACH FOR ELEC CLEANING EQUIPMENT  
STATIONERS' AND OFFICE SUPPLIES NES  
WATER AND SEWAGE TREATMENT EQUIPMENT & PARTS

## PACIFIC BASIN RESOURCES LTD.

TEL: 604-276-9100

228-10711 CAMBIE RD., RICHMOND, B.C., V5X3G5

MAIN CONTACT: MR. ANTHONY GORZEN

FAX: 604-276-9711 TLX/ANSBK: 04-355784/PBCC CAN VCR

YEARS IN INTERNATIONAL TRADE: 5 REPORTED: NOV/1989

TOTAL STAFF: 4 TRADE STAFF: 3

ANNUAL SALES \$000: \$5,000-9,999

PARENT COUNTRY: UNITED STATES

LANGUAGES: ENGLISH

AUXILIARY SERVICES: CONSULTING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES

AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

ARGENTINA X

AUSTRALIA X X

BANGLADESH X

CHILE X

COLOMBIA X

HONG KONG X

INDONESIA X

KOREA, SOUTH X

MALAYSIA X

MEXICO X

NETHERLANDS X

NEW ZEALAND X

PEOPLE'S REPUBLIC OF CHINA X

PERU X

SPAIN X

TAIWAN X

THAILAND X

UNITED STATES X X X X

VENEZUELA X

## PRODUCTS EXPORTED:

COAL NES  
SULPHUR, CRUDE OR REFINED

## PACIFIC METALS LTD.

TEL: 604-327-1148

8360 ONTARIO ST., VANCOUVER BC, V5X3E5

MAIN CONTACT: MR. JOSEPH LOTZKAR

FAX: 604-327-3614 TLX/ANSBK: 04-352848

YEARS IN INTERNATIONAL TRADE: 44 REPORTED: APR/1988

TOTAL STAFF: 20-49 TRADE STAFF:

ANNUAL SALES \$000: \$10,000-24,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES: CONSOLIDATION

CONSULTING

CUSTOM CLEARING

DOCUMENTATION

FINANCING ARRANGEMENTS, GENERAL

FREIGHT FORWARDING

PACKAGING

SHIPPING-INTERNATIONAL

WAREHOUSING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

HONG KONG X

INDONESIA X

JAPAN X

KOREA, SOUTH X

MEXICO X

PEOPLE'S REPUBLIC OF CHINA X

PHILIPPINES X

SINGAPORE X

TAIWAN X

UNITED STATES X

## PRODUCTS EXPORTED:

ALUMINUM AND ALUMINUM ALLOY SCRAP  
COPPER ALLOY SCRAP  
COPPER SCRAP  
IRON SCRAP  
STEEL SCRAP  
WASTE MATERIALS NES

## PACIFIC RIM INTL. MARKET EXCHANGE

TEL: 604-688-7158

867 HAMILTON ST., VANCOUVER, B.C., V6B2R7

P.O. BOX 48464 BENTALL CENTRE, VANCOUVER, B.C., V7X1A2

MAIN CONTACT: MR. TREVOR JONES

FAX: TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 2 REPORTED: MAR/1988

TOTAL STAFF: 5-9 TRADE STAFF: 4

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

GERMAN

SPANISH

AUXILIARY SERVICES:

CONSOLIDATION

CONSULTING

CUSTOM CLEARING

FINANCING ARRANGEMENTS, GENERAL

SHIPPING-INTERNATIONAL

WAREHOUSING

AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES

COMMODITIES/PRIMARY PRODUCTS TRADING

WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS:

CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT

EXPORT MANAGEMENT CO./DIV. OF CDN. CO.

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

AUSTRALIA X

BENIN X

ENGLAND X X

GHANA X

HONG KONG X

INDIA X

INDONESIA X

JAPAN X

MEXICO X X X

NETHERLANDS X

NORTHERN IRELAND X

SCOTLAND X

UNITED STATES X X X

WALES X

## PRODUCTS EXPORTED:

APPAREL ACCESSORIES NES  
FISH, SMOKED  
GRAPE WINES, SPARKLING  
GRAPE WINES, STILL, TABLE STRENGTH  
MAGNETIC TAPE NES  
METAL END PRODUCTS NES  
PAINTINGS AND PASTELS, EXECUTED BY HAND  
PHONOGRAPH RECORDS AND BLANKS  
SALMON, FRESH OR FROZEN  
STONE, CLAY AND CONCRETE END PRODUCTS NES

## PACLINE CORPORATION

TEL: 416-858-2330

6-10 FALCONER RD., MISSISSAUGA ONT., L5N3L8

MAIN CONTACT: MR. PAUL GEDDES

FAX: 416-858-2333 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 8 REPORTED: JUL/1989

TOTAL STAFF: 5-9 TRADE STAFF: 3

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

AUXILIARY SERVICES:

CONSULTING

CUSTOM CLEARING

DOCUMENTATION

FINANCING ARRANGEMENTS, GENERAL

FREIGHT FORWARDING

OTHER

SHIPPING-INTERNATIONAL

WAREHOUSING

AREA OF SPECIALTIES:

FINISHED/SEMI-FINISHED GOODS TRADING

OTHER

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

ARGENTINA X

AUSTRALIA X

BAHAMAS X

BARBADOS X

BOLIVIA X

BRAZIL X X X

CHILE X X X

COLOMBIA X X

CUBA X

DOMINICAN REPUBLIC X

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ECUADOR                    |   |   |   |   |   | X |   |
| ENGLAND                    | X | X |   |   |   | X |   |
| FALKLAND ISLANDS           |   |   |   |   |   | X |   |
| FRENCH GUIANA              |   |   |   |   |   | X |   |
| GERMANY, WEST              |   | X |   |   |   |   |   |
| GUYANA                     |   |   |   |   |   |   | X |
| HONG KONG                  |   | X |   |   |   |   |   |
| HUNGARY                    |   | X |   |   |   |   |   |
| INDIA                      |   | X |   |   |   |   |   |
| IRELAND                    |   | X |   |   |   |   |   |
| ISRAEL                     | X | X |   |   |   |   |   |
| JAMAICA                    |   | X |   |   |   |   |   |
| JAPAN                      |   | X |   |   |   |   |   |
| KOREA, SOUTH               |   | X |   |   |   |   |   |
| MEXICO                     |   | X |   |   |   |   |   |
| NEW ZEALAND                | X | X |   |   |   |   |   |
| NORTHERN IRELAND           |   |   |   |   |   | X |   |
| NORWAY                     |   | X |   |   |   |   |   |
| PAKISTAN                   |   | X |   |   |   |   |   |
| PARAGUAY                   |   |   |   |   |   | X |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PERU                       |   | X |   |   |   | X |   |
| PUERTO RICO                | X |   |   |   |   | X |   |
| SCOTLAND                   |   | X |   |   |   | X |   |
| SOUTH AFRICA               |   | X |   |   |   |   |   |
| SURINAM                    |   |   |   |   |   | X |   |
| SWEDEN                     |   | X |   |   |   |   |   |
| SWITZERLAND                |   | X |   |   |   |   |   |
| UNITED STATES              | X | X |   |   |   | X | X |
| URUGUAY                    |   |   |   |   |   | X |   |
| VENEZUELA                  |   | X |   |   |   | X |   |
| VIRGIN ISLANDS             |   | X |   |   |   | X |   |
| WALES                      |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
CONVEYORS AND CONVEYING SYSTEMS NES

PACLINE OVERHEAD CONVEYOR CORPORATION  
SEE... PACLINE CORPORATION

## PAGEWORKS INC.

TEL: 416-445-0383

62 BERKINSHAW CRES., DON MILLS, ONT. M3B2T2  
MAIN CONTACT: MR. OLEV S. MAINETS P. ENG.  
FAX: 416-886-7323 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: MAR/1990  
TOTAL STAFF: 1 TRADE STAFF: 1  
ANNUAL SALES \$000: \$100-199  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FINNO-UGRIC

## AUXILIARY SERVICES:

CONSULTING  
DOCUMENTATION  
PACKAGING

## AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

## METHOD OF OPERATIONS:

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| DENMARK                             |   | X |   |   |   |   |   |
| FINLAND                             |   | X |   |   |   |   |   |
| NORWAY                              |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |   |   |   |   |

## PRODUCTS EXPORTED:

ALARM AND SIGNAL SYSTEMS AND PARTS NES  
FIRE FIGHTING EQUIPMENT AND PARTS NES  
SERVICE INDUSTRY EQUIPMENT AND PARTS NES

## PALFUR MARKETING INC.

TEL: 416-731-9300

1230 REID ST., RICHMOND HILL, ONT., L4B1C4  
MAIN CONTACT: MR. TYE IRWIN  
FAX: TLX/ANSBK: 06-964818  
YEARS IN INTERNATIONAL TRADE: 4 REPORTED: JUN/1989  
TOTAL STAFF: 3 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
ITALIAN

## AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING

CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

## AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT       |   | X |   |   |   |   |   |
| ARGENTINA                    |   | X | X |   |   |   |   |
| ARUBA                        |   | X |   |   |   |   |   |
| AUSTRALIA                    |   | X |   |   |   |   |   |
| BAHAMAS                      |   | X |   |   |   |   |   |
| BAHRAIN                      |   | X |   |   |   |   |   |
| BARBADOS                     |   | X |   |   |   |   |   |
| BELIZE                       |   | X |   |   |   |   |   |
| BERMUDA                      |   | X |   |   |   |   |   |
| BOLIVIA                      |   | X |   |   |   |   |   |
| BONAIRE                      |   | X |   |   |   |   |   |
| BRAZIL                       |   | X |   |   |   |   |   |
| CAYMAN ISLANDS               |   | X |   |   |   |   |   |
| CHILE                        |   | X |   |   |   |   |   |
| COLOMBIA                     |   | X |   |   |   |   |   |
| COOK ISLANDS                 |   | X |   |   |   |   |   |
| COSTA RICA                   |   | X |   |   |   |   |   |
| CUBA                         |   | X |   |   |   |   |   |
| CURACAO                      |   | X |   |   |   |   |   |
| CYPRUS                       |   | X |   |   |   |   |   |
| DJIBOUTI                     |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC           |   | X |   |   |   |   |   |
| ECUADOR                      |   | X |   |   |   |   |   |
| EL SALVADOR                  |   | X |   |   |   |   |   |
| ENGLAND                      |   | X |   |   |   |   |   |
| ETHIOPIA                     |   | X |   |   |   |   |   |
| FALKLAND ISLANDS             |   | X |   |   |   |   |   |
| FIJI                         |   | X |   |   |   |   |   |
| FRENCH GUIANA                |   | X |   |   |   |   |   |
| GUAM                         |   | X |   |   |   |   |   |
| GUATEMALA                    |   | X |   |   |   |   |   |
| GUYANA                       |   | X |   |   |   |   |   |
| HAITI                        |   | X |   |   |   |   |   |
| HONDURAS                     |   | X |   |   |   |   |   |
| HONG KONG                    |   | X |   |   |   |   |   |
| IRELAND                      |   | X |   |   |   |   |   |
| ITALY                        |   | X | X |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| JAPAN                        |   | X | X |   |   |   |   |
| JORDAN                       |   | X |   |   |   |   |   |
| KOREA, SOUTH                 |   | X | X |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| MALAYSIA                     |   | X | X |   |   |   |   |
| NEW CALEDONIA                |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   |   |
| NICARAGUA                    |   | X |   |   |   |   |   |
| PANAMA                       |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA             |   | X |   |   |   |   |   |
| PARAGUAY                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   |   | X | X |   |   |   |   |
| PERU                         |   | X |   |   |   |   |   |
| PUERTO RICO                  |   | X |   |   |   |   |   |
| QATAR                        |   | X |   |   |   |   |   |
| SAMOA ISLANDS                |   | X |   |   |   |   |   |
| SAUDI ARABIA                 |   | X |   |   |   |   |   |
| SCOTLAND                     |   | X |   |   |   |   |   |
| SINGAPORE                    |   | X |   |   |   |   |   |
| SOLOMON ISLANDS              |   | X |   |   |   |   |   |
| SURINAM                      |   | X |   |   |   |   |   |
| SYRIA                        |   | X |   |   |   |   |   |
| TAHITI                       |   | X |   |   |   |   |   |
| TANZANIA                     |   | X |   |   |   |   |   |
| TASMANIA                     |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO          |   | X |   |   |   |   |   |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| TURKEY                   |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES     |   | X |   |   |   |   |   |
| UNITED STATES            | X | X | X |   |   |   | X |
| URUGUAY                  |   | X |   |   |   |   |   |
| VENEZUELA                |   | X |   |   |   |   |   |
| VIRGIN ISLANDS           |   | X |   |   |   |   |   |
| WALES                    |   | X |   |   |   |   |   |
| YEMEN, SOUTH             |   | X |   |   |   |   |   |
| YUGOSLAVIA               |   | X | X |   |   |   |   |

PRODUCTS EXPORTED:  
HOSPITAL FURNITURE  
MILLWORK NES  
OFFICE FURNITURE AND VISIBLE RECORD EQUIPMENT  
SHELVING AND LOCKERS  
SPECIAL PURPOSE FURNITURE NES  
UPHOLSTERED HOUSEHOLD FURNITURE  
WOODEN HOUSEHOLD FURNITURE, NOT UPHOLSTERED

PALINI DIV. OF CYG INTERNATIONAL  
SEE... PIERRE A. LANCTOT INTL. MARKETING INC.

PANDIT INTERNATIONAL TEL: 613-232-8497

263 MACLAREN ST., SUITE 1208, OTTAWA, ONT., K2P0M1  
MAIN CONTACT: MR. RAJ KUMAR  
FAX: 613-837-2727 TLX/ANSBK: 053-4741/SUPERIOR JRL  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: SEP/1989  
COUNTERTRADE ON OWN BEHALF: YES  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 4  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER

METHOD OF OPERATIONS: PROJECT IMPLEMENTING, PROJECT MANAGING  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
INDEPENDENT TRADER  
OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| AFGHANISTAN    |   | X |   |   |   |   |   |
| ALGERIA        | X | X |   |   |   |   |   |
| ARGENTINA      |   | X |   |   |   |   | X |
| AUSTRALIA      |   | X |   |   |   |   | X |
| BAHAMAS        |   | X |   |   |   |   |   |
| BAHRAIN        | X | X |   |   |   |   |   |
| BANGLADESH     |   | X | X |   |   |   |   |
| BARBADOS       |   | X |   |   |   |   | X |
| BERMUDA        |   | X |   |   |   |   |   |
| BHUTAN         |   | X |   |   |   |   |   |
| BOLIVIA        |   | X |   |   |   |   |   |
| BOTSWANA       |   | X |   |   |   |   |   |
| BRAZIL         |   | X |   |   |   | X |   |
| BRUNEI         |   | X |   |   |   |   |   |
| BULGARIA       |   | X |   |   |   |   |   |
| BURMA          |   | X |   |   |   |   |   |
| CAYMAN ISLANDS |   |   |   |   |   |   | X |
| CHILE          |   | X | X |   |   |   | X |
| COLOMBIA       |   | X |   |   |   |   |   |
| CUBA           |   | X | X |   |   |   |   |
| CYPRUS         |   | X |   |   |   | X |   |
| CZECHOSLOVAKIA |   | X |   |   |   |   |   |
| ENGLAND        |   |   |   |   |   |   | X |
| GABON          |   | X |   |   |   |   |   |
| GERMANY, WEST  |   | X | X |   |   |   |   |
| GHANA          |   | X |   |   |   |   |   |
| GREECE         |   | X |   |   |   |   |   |
| GUAM           |   | X |   |   |   |   |   |
| GUYANA         |   | X |   |   |   |   |   |
| HUNGARY        |   | X |   |   |   |   |   |
| INDIA          | X | X | X |   |   |   | X |
| INDONESIA      | X |   | X |   |   |   |   |
| IRAN           |   | X |   |   |   |   |   |
| IRAQ           |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| IRELAND      |   | X |   |   |   |   |   |
| ISRAEL       |   | X | X |   |   |   |   |
| ITALY        |   | X | X |   |   |   |   |
| IVORY COAST  |   | X |   |   |   |   |   |
| JAPAN        |   | X |   |   |   |   |   |
| JORDAN       |   | X |   |   |   |   | X |
| KENYA        |   | X |   |   |   |   |   |
| KOREA, SOUTH |   | X |   |   |   |   |   |
| KUWAIT       |   | X |   |   |   |   |   |
| LIBERIA      |   | X |   |   |   |   |   |

MALAWI  
MALAYSIA  
MOROCCO  
MOZAMBIQUE  
NEPAL

NETHERLANDS  
NEW CALEDONIA  
NEW ZEALAND  
NIGER  
NIGERIA

NORTHERN IRELAND  
OMAN  
PAKISTAN  
PANAMA  
PARAGUAY

PEOPLE'S REPUBLIC OF CHINA  
PERU  
PHILIPPINES  
QATAR  
REPUBLIC OF CAMEROON

ROMANIA  
RWANDA  
SAUDI ARABIA  
SCOTLAND  
SENEGAL

SIERRA LEONE  
SINGAPORE  
SPAIN  
SURINAM  
SWAZILAND

TAIWAN  
TANZANIA  
THAILAND  
TRINIDAD AND TOBAGO  
TUNISIA

TURKEY  
UGANDA  
UNITED ARAB EMIRATES  
UNITED STATES  
URUGUAY

VENEZUELA  
WALES  
YEMEN, SOUTH  
YUGOSLAVIA  
ZAIRE

ZAMBIA  
ZIMBABWE

PRODUCTS EXPORTED:  
AIRCRAFT ASSEMBLIES, EQUIPMENT AND PARTS  
ASBESTOS, UNMANUFACTURED  
AVIATION TURBINE FUEL  
BABY CHICKS  
BAUXITE ORE  
BOLTS AND ROUND TIMBER NES  
CATTLE NES  
CHLORIDES AND OXYCHLORIDES NES  
CHROME IN ORES AND CONCENTRATES  
COAL NES  
COMMERCIAL & IND. TELECOM EQUIP NES, EXC PTS  
CONVERTED PAPER NES  
COPPER IN ORES AND CONCENTRATES  
CRUDE ANIMAL & FISHERY PRODUCTS, INEDIBLE NES  
CRUDE REFRACTORY MATERIALS NES  
DIAGNOSTIC AIDS, MEDICINAL NES  
ELECTRONIC COMPUTERS AND PARTS  
FERTILIZERS AND FERTILIZER MATERIALS NES  
FINE PAPER NES  
GOLD IN ORES AND CONCENTRATES  
GYPSUM

CONTINUED....

# TRADING HOUSE

HALOGEN AND SULPHUR COMPOUNDS OF NON-METALS  
 HEXAMETHYLENE TETRAMINE  
 HYDROCARBONS NES  
 INDUSTRIAL CHEMICAL SPECIALTIES NES  
 INORGANIC ACID & OXYGEN COMPOS OF NON-MET NES  
 INORGANIC CHEMICALS NES  
 INSECTICIDES NES  
 INTERMEDIATE FORMULATIONS  
 IODINE  
 LIVE POULTRY NES  
 LUMBER, CEDAR  
 LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
 LUMBER, DOMESTIC HARDWOODS NES  
 LUMBER, DOUGLAS FIR  
 LUMBER, HEMLOCK  
 LUMBER, OAK  
 LUMBER, PINE NES  
 LUMBER, PONDEROSA PINE  
 LUMBER, POPLAR, ASPEN AND COTTONWOOD  
 LUMBER, SPRUCE  
 MAGNESIA, DEAD BURNED OR SINTERED  
 MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES  
 MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES  
 METAL BEARING ORES, CONCENTRATES & SCRAP NES  
 METHYL ALCOHOL  
 MICA BLOCKS, SHEETS, FILM AND GROUND MICA  
 NICKEL IN ORES, CONCENTRATES AND SCRAP  
 NITROGENOUS FERTILIZERS NES  
 NON-METAL CHEMICAL ELEMENTS NES  
 NON-METALLIC MINERALS, CRUDE NES  
 OXYGEN FUNCTION AMINO COMPOUNDS NES  
 PAPER FOR PRINTING  
 PAPER MILL MACHINERY AND PARTS NES  
 PARTS & ACCESS FOR RAILWAY ROLLING STOCK NES  
 PESTICIDES NES  
 PETROLEUM & GAS FIELD PRODUCTION EQUIP. & PTS  
 PETROLEUM PRODUCTS NES, EXCEPT CHEMICALS  
 PHOSPHATE ROCK  
 PHOSPHATIC FERTILIZERS NES  
 PIG IRON  
 PLATINUM GRP METALS LUMP/INGOT/POWDER ETC NES  
 PLYWOOD AND WOOD BUILDING BOARDS NES  
 PLYWOOD, HARDWOOD, UNFINISHED NES  
 PLYWOOD, SOFTWOOD  
 POLYAMIDE RESINS  
 POLYETHYLENE RESINS  
 POLYPROPYLENE RESINS  
 POLYSTYRENE RESINS NES  
 POLYVINYL CHLORIDE RESINS  
 POLYVINYL RESINS NES  
 POTASSIUM CHLORIDE /MURIATE OF POTASH/  
 PREC METALS IN ORES, CONC/SCRAP/SWEEPINGS NES  
 PULP MILL MACHINERY AND PARTS  
 RADAR EQUIP & REL DEVICES & SPECIFIC PTS NES  
 RAILWAY TIES  
 RAILWAY TRACK MATERIAL NES  
 RAILWAY/TRANSIT SIGNAL/SAFETY EQUIP & PTS NES  
 SHIPS AND BOATS NES  
 SILICA SAND  
 SODIUM PHOSPHATES NES  
 STEARIC ACID, ITS SALTS, ESTERS & DERIVATIVES  
 SULPHUR, CRUDE OR REFINED  
 SWINE  
 TALC OR SOAPSTONE  
 TUNGSTIC OXIDES IN ORES AND CONCENTRATES  
 TURKEY POULTS  
 VENEER, HARDWOOD NES  
 VENEER, SOFTWOOD  
 WOOD PULP NES  
 WOOD PULP, BL SULPH/KRAFT/PAPER GRD, HARDWOOD  
 WOOD PULP, BL SULPH/KRAFT/PAPER GRD, SOFTWOOD  
 WRAPPING PAPER, SULPHITE AND/OR SULPHATE  
 WRITING AND REPRODUCT. IN PAPER NES  
 XYLOL /XYLENE/  
 ZINC IN ORES, CONCENTRATES AND SCRAP

PARADISE FUR CO. INC. TEL: 514-284-0030

400 DE MAISONNEUVE BOUL. W. SUITE 853, MONTREAL, QUE., H3A1L4

MAIN CONTACT: MR. BILL PARADIAS

FAX: TLX/ANSBK: 05562171

YEARS IN INTERNATIONAL TRADE: 14 REPORTED: OCT/1987

TOTAL STAFF: 10-19 TRADE STAFF:

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

GREEK

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

FINLAND

GERMANY, WEST

X

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W  
 ICELAND X  
 JAPAN X  
 SWITZERLAND X  
 UNION OF SOVIET SOCIALIST REPUBLICS X  
 UNITED STATES X

PRODUCTS EXPORTED:  
 FUR GOODS, APPAREL

PAROLE TRADING HOUSE LTD. TEL: 604-682-5789

1780 - 1066 WEST HASTING, VANCOUVER B.C., V6E3X2

MAIN CONTACT: MS. SOD SWEUNG WONG

FAX: TLX/ANSBK: 04-508363

YEARS IN INTERNATIONAL TRADE: 4 REPORTED: MAY/1988

TOTAL STAFF: 5-9 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$50,000+

PARENT COUNTRY: CANADA

LANGUAGES: CANTONESE

ENGLISH

MANDARIN

AUXILIARY SERVICES: CONSULTING  
 DOCUMENTATION  
 PACKAGING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 OTHER

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 EXPORT MANAGEMENT CO./DIV. OF CDN. CO.

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W  
 AUSTRALIA X X  
 AUSTRIA X  
 BELGIUM X  
 DENMARK X  
 ENGLAND X

FINLAND X  
 FRANCE X  
 GERMANY, WEST X  
 HONG KONG X  
 INDIA X

INDONESIA X  
 ITALY X  
 JAPAN X  
 KOREA, SOUTH X  
 LUXEMBOURG X

MACAU X  
 MALAYSIA X  
 NEW ZEALAND X  
 PEOPLE'S REPUBLIC OF CHINA X  
 PHILIPPINES X

SAUDI ARABIA X  
 SINGAPORE X  
 SWEDEN X  
 SWITZERLAND X  
 TAIWAN X

THAILAND X  
 UNITED ARAB EMIRATES X  
 UNITED STATES X

PRODUCTS EXPORTED:  
 ALE, LAGER, PORTER AND STOUT  
 BEEF, FRESH OR CHILLED, BONELESS  
 BEEF, FRESH OR FROZEN NES  
 BEEF, FROZEN, BONELESS  
 DISTILLED BEVERAGES AND SPIRITS NES  
 FERMENTED ALCOHOLIC BEVERAGES NES  
 GLOVES, WORK AND SPECIAL PURPOSE NES  
 GRAPE WINES, SPARKLING  
 GRAPE WINES, STILL, DESSERT STRENGTH NES  
 GRAPE WINES, STILL, TABLE STRENGTH

PARKDALE INTERNATIONAL LIMITED

TEL: 416-522-5252

1 JAMES ST. W. HAMILTON, ONT., L8N3B4

P. O. BOX 70, HAMILTON, ONT., L8N3B4

MAIN CONTACT: MR. ROBERT RAPHAEL

FAX: TLX/ANSBK: 061-8620

YEARS IN INTERNATIONAL TRADE: 25 REPORTED: JUL/1987

TOTAL STAFF: 20-49 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$10,000-24,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ENGLAND       | X |   |   |   |   |   |   |
| HONG KONG     | X |   |   |   |   |   |   |
| THAILAND      | X |   |   |   |   |   |   |
| UNITED STATES | X |   |   |   |   |   |   |

## PRODUCTS EXPORTED:

SHEET AND STRIP, CORRUGATED OR FABRICATED NES  
SHEET AND STRIP, CS, CR, < 24" IN WIDTH NES  
SHEET, CS, CR, OVER 51" IN WIDTH NES  
SHEET, CS, CR, 24" TO 51" IN WIDTH NES  
SHEET, CS, HR, > 12" & < 24" IN WIDTH NES  
SHEET, CS, HR, OVER 51" IN WIDTH NES  
SHEET, CS, HR, 24" TO 51" IN WIDTH NES

## PARSONS SEEDS LIMITED.

TEL: 416-729-2202

120 DAYFOOT STREET, BEETON, ONT., L0G1A0

P.O. BOX 280, BEETON, ONT., L0G1A0

MAIN CONTACT: MR. ROBERT THOM

FAX: 416-729-2623 TLX/ANSBK: 06-218039/PARSEED

YEARS IN INTERNATIONAL TRADE: 21 REPORTED: JUL/1989

TOTAL STAFF: 5-9 TRADE STAFF: 1

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                | X |   |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT | X |   |   |   |   |   |   |
| AUSTRALIA              | X |   |   |   |   |   |   |
| AUSTRIA                | X |   |   |   |   |   |   |
| CHILE                  | X | X | X |   |   |   |   |

|               |   |   |   |  |  |  |  |
|---------------|---|---|---|--|--|--|--|
| DENMARK       | X |   |   |  |  |  |  |
| ENGLAND       | X | X |   |  |  |  |  |
| FINLAND       | X | X |   |  |  |  |  |
| FRANCE        | X | X | X |  |  |  |  |
| GERMANY, WEST | X | X |   |  |  |  |  |

|           |   |   |  |  |  |  |  |
|-----------|---|---|--|--|--|--|--|
| GREECE    | X |   |  |  |  |  |  |
| HONG KONG | X |   |  |  |  |  |  |
| INDIA     | X |   |  |  |  |  |  |
| IRELAND   | X |   |  |  |  |  |  |
| ITALY     | X | X |  |  |  |  |  |

|              |   |   |  |  |  |  |  |
|--------------|---|---|--|--|--|--|--|
| JAMAICA      | X | X |  |  |  |  |  |
| JAPAN        | X | X |  |  |  |  |  |
| KOREA, SOUTH | X | X |  |  |  |  |  |
| MOROCCO      | X | X |  |  |  |  |  |
| NETHERLANDS  | X | X |  |  |  |  |  |

|                            |   |   |  |  |  |  |  |
|----------------------------|---|---|--|--|--|--|--|
| NEW ZEALAND                | X | X |  |  |  |  |  |
| NORWAY                     | X | X |  |  |  |  |  |
| PAKISTAN                   | X | X |  |  |  |  |  |
| PEOPLE'S REPUBLIC OF CHINA | X | X |  |  |  |  |  |
| PORTUGAL                   | X | X |  |  |  |  |  |

|              |   |  |  |  |  |  |  |
|--------------|---|--|--|--|--|--|--|
| SAUDI ARABIA | X |  |  |  |  |  |  |
| SPAIN        | X |  |  |  |  |  |  |
| SWEDEN       | X |  |  |  |  |  |  |
| TUNISIA      | X |  |  |  |  |  |  |
| TURKEY       | X |  |  |  |  |  |  |

|                                     |   |   |  |  |  |  |  |
|-------------------------------------|---|---|--|--|--|--|--|
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |  |  |  |  |  |
| UNITED STATES                       | X | X |  |  |  |  |  |

## PRODUCTS EXPORTED:

ALFALFA SEED  
CEREALS, UNMILLED NES  
CLOVER SEED  
FLAXSEED  
GRASS SEED NES  
GRASS SEED, TIMOTHY  
OIL SEEDS, OIL NUTS AND OIL KERNELS NES  
SEEDS FOR SOWING NES  
SOYA BEANS

## FATHINDER SYSTEMS DESIGN LTD.

TEL: 613-725-3085

193 RICHMOND RD., OTTAWA, ONT., K1Z6W4

P.O. BOX 3428 STATION 'C', OTTAWA, ONT., K1V4J6

MAIN CONTACT: MR. E.R. (TED) FERRIER

FAX: TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 11 REPORTED: AUG/1989

TOTAL STAFF: 10-19 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| AFGHANISTAN | X |   |   |   |   |   |   |
| ALBANIA     | X |   |   |   |   |   |   |
| ALGERIA     | X |   |   |   |   |   |   |
| ANDORRA     | X |   |   |   |   |   |   |
| ANGOLA      | X |   |   |   |   |   |   |

|                        |   |  |  |  |  |  |  |
|------------------------|---|--|--|--|--|--|--|
| ANTARCTICA             | X |  |  |  |  |  |  |
| ARAB REPUBLIC OF EGYPT | X |  |  |  |  |  |  |
| ARGENTINA              | X |  |  |  |  |  |  |
| ARUBA                  | X |  |  |  |  |  |  |
| AUSTRALIA              | X |  |  |  |  |  |  |

|            |   |  |  |  |  |  |  |
|------------|---|--|--|--|--|--|--|
| AUSTRIA    | X |  |  |  |  |  |  |
| AZORES     | X |  |  |  |  |  |  |
| BAHAMAS    | X |  |  |  |  |  |  |
| BAHRAIN    | X |  |  |  |  |  |  |
| BANGLADESH | X |  |  |  |  |  |  |

|          |   |  |  |  |  |  |  |
|----------|---|--|--|--|--|--|--|
| BARBADOS | X |  |  |  |  |  |  |
| BELGIUM  | X |  |  |  |  |  |  |
| BELIZE   | X |  |  |  |  |  |  |
| BENIN    | X |  |  |  |  |  |  |
| BERMUDA  | X |  |  |  |  |  |  |

|          |   |  |  |  |  |  |  |
|----------|---|--|--|--|--|--|--|
| BHUTAN   | X |  |  |  |  |  |  |
| BOLIVIA  | X |  |  |  |  |  |  |
| BONAIRE  | X |  |  |  |  |  |  |
| BOTSWANA | X |  |  |  |  |  |  |
| BRAZIL   | X |  |  |  |  |  |  |

|              |   |  |  |  |  |  |  |
|--------------|---|--|--|--|--|--|--|
| BRUNEI       | X |  |  |  |  |  |  |
| BULGARIA     | X |  |  |  |  |  |  |
| BURKINA FASO | X |  |  |  |  |  |  |
| BURMA        | X |  |  |  |  |  |  |
| BURUNDI      | X |  |  |  |  |  |  |

|                          |   |  |  |  |  |  |  |
|--------------------------|---|--|--|--|--|--|--|
| CANARY ISLANDS           | X |  |  |  |  |  |  |
| CAPE VERDE ISLANDS       | X |  |  |  |  |  |  |
| CAYMAN ISLANDS           | X |  |  |  |  |  |  |
| CENTRAL AFRICAN REPUBLIC | X |  |  |  |  |  |  |
| CHAD                     | X |  |  |  |  |  |  |

|              |   |  |  |  |  |  |  |
|--------------|---|--|--|--|--|--|--|
| CHILE        | X |  |  |  |  |  |  |
| COLOMBIA     | X |  |  |  |  |  |  |
| CONGO        | X |  |  |  |  |  |  |
| COOK ISLANDS | X |  |  |  |  |  |  |
| COSTA RICA   | X |  |  |  |  |  |  |

|                |   |  |  |  |  |  |  |
|----------------|---|--|--|--|--|--|--|
| CUBA           | X |  |  |  |  |  |  |
| CURACAO        | X |  |  |  |  |  |  |
| CYPRUS         | X |  |  |  |  |  |  |
| CZECHOSLOVAKIA | X |  |  |  |  |  |  |
| DENMARK        | X |  |  |  |  |  |  |

|                    |   |  |  |  |  |  |  |
|--------------------|---|--|--|--|--|--|--|
| DJIBOUTI           | X |  |  |  |  |  |  |
| DOMINICAN REPUBLIC | X |  |  |  |  |  |  |
| ECUADOR            | X |  |  |  |  |  |  |
| EL SALVADOR        | X |  |  |  |  |  |  |
| ENGLAND            | X |  |  |  |  |  |  |

|                   |   |  |  |  |  |  |  |
|-------------------|---|--|--|--|--|--|--|
| EQUATORIAL GUINEA | X |  |  |  |  |  |  |
| ETHIOPIA          | X |  |  |  |  |  |  |
| FALKLAND ISLANDS  | X |  |  |  |  |  |  |
| FIJI              | X |  |  |  |  |  |  |
| FINLAND           | X |  |  |  |  |  |  |

|                  |   |  |  |  |  |  |  |
|------------------|---|--|--|--|--|--|--|
| FRANCE           | X |  |  |  |  |  |  |
| FRENCH GUIANA    | X |  |  |  |  |  |  |
| FRENCH POLYNESIA | X |  |  |  |  |  |  |
| GABON            | X |  |  |  |  |  |  |
| GAMBIA           | X |  |  |  |  |  |  |

|               |   |  |  |  |  |  |  |
|---------------|---|--|--|--|--|--|--|
| GERMANY, EAST | X |  |  |  |  |  |  |
| GERMANY, WEST | X |  |  |  |  |  |  |
| GHANA         | X |  |  |  |  |  |  |
| GIBRALTAR     | X |  |  |  |  |  |  |
| GREECE        | X |  |  |  |  |  |  |

|               |   |  |  |  |  |  |  |
|---------------|---|--|--|--|--|--|--|
| GREENLAND     | X |  |  |  |  |  |  |
| GUAM          | X |  |  |  |  |  |  |
| GUATEMALA     | X |  |  |  |  |  |  |
| GUINEA        | X |  |  |  |  |  |  |
| GUINEA-BISSAU | X |  |  |  |  |  |  |

|           |   |  |  |  |  |  |  |
|-----------|---|--|--|--|--|--|--|
| GUYANA    | X |  |  |  |  |  |  |
| HAITI     | X |  |  |  |  |  |  |
| HONDURAS  | X |  |  |  |  |  |  |
| HONG KONG | X |  |  |  |  |  |  |
| HUNGARY   | X |  |  |  |  |  |  |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ICELAND                      |   | X |   |   |   |   |   |
| INDIA                        |   | X |   |   |   |   |   |
| INDONESIA                    |   | X |   |   |   |   |   |
| IRAN                         |   | X |   |   |   |   |   |
| IRAQ                         |   | X |   |   |   |   |   |
| IRELAND                      |   | X |   |   |   |   |   |
| ISRAEL                       |   | X |   |   |   |   |   |
| ITALY                        |   | X |   |   |   |   |   |
| IVORY COAST                  |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| JAPAN                        |   | X |   |   |   |   |   |
| JORDAN                       |   | X |   |   |   |   |   |
| KAMPUCHEA                    |   | X |   |   |   |   |   |
| KENYA                        |   | X |   |   |   |   |   |
| KOREA, NORTH                 |   | X |   |   |   |   |   |
| KOREA, SOUTH                 |   | X |   |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LAOS                         |   | X |   |   |   |   |   |
| LEBANON                      |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| LESOTHO                      |   | X |   |   |   |   |   |
| LIBERIA                      |   | X |   |   |   |   |   |
| LIBYA                        |   | X |   |   |   |   |   |
| LIECHTENSTEIN                |   | X |   |   |   |   |   |
| LUXEMBOURG                   |   | X |   |   |   |   |   |
| MACAU                        |   | X |   |   |   |   |   |
| MADAGASCAR                   |   | X |   |   |   |   |   |
| MADEIRA                      |   | X |   |   |   |   |   |
| MALAWI                       |   | X |   |   |   |   |   |
| MALAYSIA                     |   | X |   |   |   |   |   |
| MALI                         |   | X |   |   |   |   |   |
| MALTA                        |   | X |   |   |   |   |   |
| MAURITANIA                   |   | X |   |   |   |   |   |
| MAURITIUS                    |   | X |   |   |   |   |   |
| MEXICO                       |   | X |   |   |   |   |   |
| MONACO                       |   | X |   |   |   |   |   |
| MONGOLIA                     |   | X |   |   |   |   |   |
| MOROCCO                      |   | X |   |   |   |   |   |
| MOZAMBIQUE                   |   | X |   |   |   |   |   |
| NAMIBIA                      |   | X |   |   |   |   |   |
| NEPAL                        |   | X |   |   |   |   |   |
| NETHERLANDS                  |   | X |   |   |   |   |   |
| NEW CALEDONIA                |   | X |   |   |   |   |   |
| NEW HEBRIDES                 |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   |   |
| NICARAGUA                    |   | X |   |   |   |   |   |
| NIGER                        |   | X |   |   |   |   |   |
| NIGERIA                      |   | X |   |   |   |   |   |
| NORTHERN IRELAND             |   | X |   |   |   |   |   |
| NORWAY                       |   | X |   |   |   |   |   |
| OMAN                         |   | X |   |   |   |   |   |
| PAKISTAN                     |   | X |   |   |   |   |   |
| PANAMA                       |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA             |   | X |   |   |   |   |   |
| PARAGUAY                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   |   | X |   |   |   |   |   |
| PERU                         |   | X |   |   |   |   |   |
| PHILIPPINES                  |   | X |   |   |   |   |   |
| POLAND                       |   | X |   |   |   |   |   |
| PUERTO RICO                  |   | X |   |   |   |   |   |
| QATAR                        |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON         |   | X |   |   |   |   |   |
| REUNION                      |   | X |   |   |   |   |   |
| ROMANIA                      |   | X |   |   |   |   |   |
| RWANDA                       |   | X |   |   |   |   |   |
| SAMOA ISLANDS                |   | X |   |   |   |   |   |
| SAUDI ARABIA                 |   | X |   |   |   |   |   |
| SCOTLAND                     |   | X |   |   |   |   |   |
| SENEGAL                      |   | X |   |   |   |   |   |
| SEYCHELLES                   |   | X |   |   |   |   |   |
| SIERRA LEONE                 |   | X |   |   |   |   |   |
| SINGAPORE                    |   | X |   |   |   |   |   |
| SOLOMON ISLANDS              |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC             |   | X |   |   |   |   |   |
| SOUTH AFRICA                 |   | X |   |   |   |   |   |
| SPAIN                        |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| SRI LANKA                           |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON              |   | X |   |   |   |   |   |
| SUDAN                               |   | X |   |   |   |   |   |
| SURINAM                             |   | X |   |   |   |   |   |
| SWAZILAND                           |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| SYRIA                               |   | X |   |   |   |   |   |
| TAHITI                              |   | X |   |   |   |   |   |
| TAIWAN                              |   | X |   |   |   |   |   |
| TANZANIA                            |   | X |   |   |   |   |   |
| TASMANIA                            |   | X |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| TOGO                                |   | X |   |   |   |   |   |
| TONGA                               |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TUNISIA                             |   | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UGANDA                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |   |   |   |   |
| UNITED ARAB EMIRATES                | X |   |   |   |   |   |   |
| UNITED STATES                       | X |   |   | X |   |   |   |
| URUGUAY                             | X |   |   | X |   |   |   |
| VENEZUELA                           | X |   |   | X |   |   |   |
| VIETNAM                             | X |   |   | X |   |   |   |
| VIRGIN ISLANDS                      | X |   |   | X |   |   |   |
| WALES                               | X |   |   | X |   |   |   |
| WESTERN SAHARA                      | X |   |   | X |   |   |   |
| YEMEN                               | X |   |   | X |   |   |   |
| YEMEN, SOUTH                        | X |   |   | X |   |   |   |
| YUGOSLAVIA                          | X |   |   | X |   |   |   |
| ZAIRE                               | X |   |   | X |   |   |   |
| ZAMBIA                              | X |   |   | X |   |   |   |
| ZIMBABWE                            | X |   |   | X |   |   |   |

PRODUCTS EXPORTED:  
HOTEL/RESTAURANT/STORE/OFFICE FIX & PTS NES  
OFFICE FURNITURE AND VISIBLE RECORD EQUIPMENT  
SHELVING AND LOCKERS  
SPECIAL PURPOSE FURNITURE NES

PDC TECHNOLOGY CORP. TEL: 604-658-1712

4672 CORDOVA BAY RD., VICTORIA, B.C., V8X3V7

MAIN CONTACT: MR. D.W. ORMEROD

FAX: TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 1 REPORTED: JUN/1987

TOTAL STAFF: 3 TRADE STAFF: 2

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                     | E | I | B | S | A | R | W |
|---------------------|---|---|---|---|---|---|---|
| ARGENTINA           |   | X |   |   |   |   |   |
| AUSTRALIA           |   | X |   |   |   |   |   |
| BELGIUM             |   | X |   |   |   |   |   |
| BRAZIL              |   | X |   |   |   |   |   |
| CHILE               |   | X |   |   |   |   |   |
| DENMARK             |   | X |   |   |   |   |   |
| ENGLAND             |   | X |   |   |   |   |   |
| FRANCE              |   | X |   |   |   |   |   |
| GERMANY, WEST       |   | X |   |   |   |   |   |
| ITALY               |   | X |   |   |   |   |   |
| JAMAICA             |   | X |   |   |   |   |   |
| JAPAN               |   | X |   |   |   |   |   |
| NETHERLANDS         |   | X |   |   |   |   |   |
| NEW ZEALAND         |   | X |   |   |   |   |   |
| NORWAY              |   | X |   |   |   |   |   |
| SPAIN               |   | X |   |   |   |   |   |
| SWEDEN              |   | X |   |   |   |   |   |
| SWITZERLAND         |   | X |   |   |   |   |   |
| TAIWAN              |   | X |   |   |   | X |   |
| TRINIDAD AND TOBAGO |   | X |   |   |   |   |   |
| UNITED STATES       | X |   |   |   |   |   |   |

PRODUCTS EXPORTED:  
ELECTRONIC COMPUTERS AND PARTS

CONTINUE....



# TRADING HOUSE

## PEGASUS

3763 OLDE BASELINE, INGLEWOOD, ONT., LON1K0

MAIN CONTACT: DR. J.P. HENDERSON

FAX: 416-838-3687 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: MAR/1990

COUNTERTRADE ON OWN BEHALF: YES

TOTAL STAFF: TRADE STAFF: 4

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES: CONSULTING

SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

AFGHANISTAN X

ARGENTINA X

AUSTRALIA X

AUSTRIA X

BELGIUM X

BELIZE X

BERMUDA X

BRAZIL X

COLOMBIA X

COSTA RICA X

CUBA X

EL SALVADOR X

FRANCE X

GERMANY, WEST X

GUATEMALA X

HONDURAS X

ITALY X

NICARAGUA X

PANAMA X

SWEDEN X

SWITZERLAND X

VENEZUELA X

PRODUCTS EXPORTED:

HORSES

## PENTA TRADING INTERNATIONAL LTD.

TEL: 604-943-3536

560 TRALEE CRES., DELTA, B.C., V4M3R8

P.O. BOX 1229, DELTA, B.C., V4M3T3

MAIN CONTACT: MR. GEORGE AJHAR

FAX: 604-943-5117 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: JUN/1989

COUNTERTRADE ON OWN BEHALF: YES

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 4 TRADE STAFF: 2

ANNUAL SALES \$000:

PARENT COUNTRY: GERMANY, WEST

LANGUAGES: ARABIC

ENGLISH

FRENCH

GERMAN

AUXILIARY SERVICES: CONSULTING

FINANCING ARRANGEMENTS, GENERAL

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

ARAB REPUBLIC OF EGYPT X

AUSTRALIA X

BAHRAIN X

BELGIUM X

BRAZIL X

CYPRUS X

FRANCE X

GERMANY, WEST X

GREECE X

ISRAEL X

ITALY X

JAPAN X

KUWAIT X

MEXICO X

MOROCCO X

OMAN X

SAUDI ARABIA X

SPAIN X

SWITZERLAND X

TUNISIA X

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

UNITED ARAB EMIRATES X

PRODUCTS EXPORTED:

FISH, SMOKED

HONEY

LEATHER END PRODUCTS NES

## PERMACARE PRODUCTS INC.

TEL: 514-844-2155

2055 PEEL SUITE 1100, MONTREAL, QUE., H3A3B8

MAIN CONTACT: MR. M. FERDJANI

FAX: 514-651-1921

TLX/ANSBK: 955-61742/TELSEC

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: FEB/1990

TOTAL STAFF: 3 TRADE STAFF: 2

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: ARABIC

ENGLISH

FRENCH

AUXILIARY SERVICES: CONSULTING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

ARGENTINA X

AUSTRALIA X

BANGLADESH X

BELGIUM X

BRAZIL X

CONGO X

DENMARK X

ENGLAND X

FINLAND X

FRANCE X

GABON X

GHANA X

HONG KONG X

INDIA X

IRAN X

IRAQ X

IRELAND X

ITALY X

IVORY COAST X

JAPAN X

KOREA, SOUTH X

KUWAIT X

MALI X

MOROCCO X

NETHERLANDS X

NIGER X

NIGERIA X

NORWAY X

PAKISTAN X

PEOPLE'S REPUBLIC OF CHINA X

PORTUGAL X

QATAR X

SAUDI ARABIA X

SENEGAL X

SINGAPORE X

SPAIN X

SUDAN X

SWEDEN X

SWITZERLAND X

SYRIA X

TOGO X

TUNISIA X

TURKEY X

UNION OF SOVIET SOCIALIST REPUBLICS X

UNITED ARAB EMIRATES X

UNITED STATES X

URUGUAY X

VENEZUELA X

ZAIRE X

ZIMBABWE X

## PRODUCTS EXPORTED:

APPLES, CANNED, INCLUDING APPLESAUCE

APRICOTS, CANNED

ASPARAGUS, CANNED

BEANS, BAKED, CANNED

BEANS, CANNED NES

CONTINUED....

# TRADING HOUSE

CARROTS, CANNED  
CITRUS FRUITS, CND, INCL MIX OF CITRUS FRUITS  
CORN, CANNED  
MIXED FRUITS, CANNED NES  
MUSHROOMS, CANNED  
OLIVES, CANNED  
PEACHES, CANNED  
PEARS, CANNED  
PIMENTOS, CANNED  
PINEAPPLE, CANNED  
POTATOES, CANNED  
SPORTING AND RECREATION EQUIPMENT & PARTS NES  
TOMATOES, CANNED NES

## PERTAMA-TENTAR INC.

TEL: 416-251-3888

31 ALGIE AVE., TORONTO, ONT. M8Z5J9  
P.O. BOX 41, STATION "A", ISLINGTON ONT. M9A4X1  
MAIN CONTACT: MR. KARL PHILIP  
FAX: 416-253-5889 TLX/ANSBK: 06-984711/PHILIP TOR  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: MAY/1989  
TOTAL STAFF: 5-9 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: BAHASA  
ENGLISH  
FRENCH  
GERMAN  
SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
PACKAGING  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ALBANIA                    |   | X |   |   |   |   |   |
| ALGERIA                    |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT     |   | X |   |   |   |   |   |
| BAHRAIN                    |   | X |   |   |   |   |   |
| BELIZE                     | X |   |   |   |   |   |   |
| BOONAIRE                   |   | X |   |   |   |   |   |
| BRUNEI                     |   | X |   |   |   |   |   |
| CHILE                      |   | X |   |   |   |   |   |
| COLOMBIA                   |   | X |   |   |   |   |   |
| COSTA RICA                 |   | X |   |   |   |   |   |
| ECUADOR                    |   | X |   |   |   |   |   |
| EL SALVADOR                |   | X |   |   |   |   |   |
| FRENCH GUIANA              |   | X |   |   |   |   |   |
| GERMANY, EAST              |   | X |   |   |   |   |   |
| GERMANY, WEST              | X |   |   |   |   |   |   |
| GHANA                      |   | X |   |   |   |   |   |
| GREENLAND                  |   | X |   |   |   |   |   |
| GUATEMALA                  |   | X |   |   |   |   |   |
| GUYANA                     |   | X |   |   |   |   |   |
| HONDURAS                   |   | X |   |   |   |   |   |
| HONG KONG                  | X |   |   |   |   |   | X |
| HUNGARY                    |   | X |   |   |   |   |   |
| ICELAND                    |   | X |   |   |   |   |   |
| INDONESIA                  | X |   |   |   |   |   |   |
| IRAN                       |   | X |   |   |   |   |   |
| IRAQ                       |   | X |   |   |   |   |   |
| JAMAICA                    |   | X |   |   |   |   |   |
| JAPAN                      | X |   |   |   |   |   |   |
| KOREA, SOUTH               |   | X |   |   |   |   |   |
| KUWAIT                     |   | X |   |   |   |   |   |
| LIBERIA                    | X |   |   |   |   |   |   |
| MALAYSIA                   | X |   |   |   |   |   | X |
| MALTA                      |   | X |   |   |   |   |   |
| MOROCCO                    |   | X |   |   |   |   |   |
| NEPAL                      |   |   |   |   |   |   | X |
| NETHERLANDS                | X |   |   |   |   |   |   |
| NICARAGUA                  |   | X |   |   |   |   |   |
| PAKISTAN                   |   | X |   |   |   |   |   |
| PANAMA                     |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA           |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PERU                       |   | X |   |   |   |   |   |
| ROMANIA                    |   | X |   |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   | X |
| SINGAPORE                  | X |   | X |   |   |   |   |
| SPAIN                      | X |   |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| SRI LANKA              |   |   |   |   |   |   |   |
| ST. PIERRE ET MIQUELON | X |   | X |   |   |   |   |
| SURINAM                |   | X |   |   |   |   |   |
| SYRIA                  |   | X |   |   |   |   |   |
| TAIWAN                 | X |   |   |   |   |   | X |
| THAILAND               |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO    | X |   |   |   |   |   | X |
| UNITED ARAB EMIRATES   |   | X |   |   |   |   |   |
| UNITED STATES          |   |   | X |   |   |   |   |
| VENEZUELA              |   | X |   |   |   |   |   |
| VIETNAM                |   | X |   |   |   |   |   |
| YUGOSLAVIA             |   | X |   |   |   |   |   |
| ZAIRE                  |   | X |   |   |   |   |   |
| ZIMBABWE               |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
ABRASIVES, NATURAL NES  
CARBON, ACTIVATED  
TECHNICAL MODELS FOR DEMO/INSTRUCTION & PTS  
WATER AND SEWAGE TREATMENT EQUIPMENT & PARTS

## PETERS LUMBER COMPANY INC.

TEL: 204-477-5266

1475 CHEVRIER BLVD., WINNIPEG MAN. R3T1Y7  
MAIN CONTACT: MR. AL PETERS  
FAX: 204-284-0120 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: JAN/1990  
TOTAL STAFF: 2 TRADE STAFF:  
ANNUAL SALES \$000: \$100-199  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| AUSTRALIA                  |   | X |   |   |   |   |   |
| ENGLAND                    |   | X |   |   |   |   |   |
| GERMANY, WEST              |   | X |   |   |   |   |   |
| JAPAN                      |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| SWEDEN                     |   |   | X |   |   |   |   |
| UNITED STATES              | X |   |   |   |   |   |   |
| PRODUCTS EXPORTED:         |   |   |   |   |   |   |   |
| DIMENSION-SAWN STOCK       |   |   |   |   |   |   |   |
| LUMBER, FIR NES            |   |   |   |   |   |   |   |
| LUMBER, PINE NES           |   |   |   |   |   |   |   |
| LUMBER, SPRUCE             |   |   |   |   |   |   |   |

## PEXIM ENTERPRISES INC.

TEL: 604-689-1691

1055-555 BURRARD ST., VANCOUVER, B.C., V7X1M8  
MAIN CONTACT: MR. DAN NAKAGAWA  
FAX: 604-689-1695 TLX/ANSBK: 04-51559/PEXIM VCR  
YEARS IN INTERNATIONAL TRADE: 13 REPORTED: NOV/1989  
TOTAL STAFF: 10-19 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
JAPANESE  
MANDARIN

AUXILIARY SERVICES: CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| AUSTRALIA     | X |   |   |   |   |   |   |
| AUSTRIA       |   | X |   |   |   |   |   |
| BAHAMAS       | X |   |   |   |   |   |   |
| BARBADOS      | X |   |   |   |   |   |   |
| BELGIUM       | X |   |   |   |   |   | X |
| BERMUDA       |   | X |   |   |   |   |   |
| CHILE         |   | X |   |   |   |   |   |
| CURACAO       | X |   |   |   |   |   |   |
| DENMARK       |   | X |   |   |   |   |   |
| ENGLAND       | X |   | X |   |   |   | X |
| FRANCE        |   | X |   |   |   |   |   |
| GERMANY, WEST | X |   |   |   |   |   | X |
| HONG KONG     | X |   |   |   |   |   |   |
| ITALY         |   | X |   |   |   |   |   |
| JAMAICA       | X |   |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| JAPAN                      | X |   | X |   |   |   |   |
| KOREA, SOUTH               | X |   |   |   |   |   |   |
| NETHERLANDS                | X |   |   |   |   | X |   |
| NEW ZEALAND                |   | X |   |   |   |   |   |
| NORTHERN IRELAND           |   |   |   |   |   | X |   |
| PEOPLE'S REPUBLIC OF CHINA | X |   |   |   |   |   |   |
| SCOTLAND                   | X |   |   |   |   | X |   |
| SINGAPORE                  | X |   |   |   |   |   |   |
| SPAIN                      |   | X |   |   |   |   |   |
| SWITZERLAND                | X |   |   |   |   |   |   |
| TAIWAN                     | X |   |   |   |   |   |   |
| THAILAND                   |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO        | X |   |   |   |   |   |   |
| UNITED STATES              | X |   | X | X |   |   |   |
| WALES                      |   |   |   |   |   | X |   |

## PRODUCTS EXPORTED:

APPLES, FRESH, INCLUDING CRAB-APPLES  
COPPER IN ORES AND CONCENTRATES  
FRUITS AND BERRIES, FROZEN NES  
LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
SALMON, FRESH OR FROZEN  
VEGETABLES, FROZEN NES

## PEXIM GROUP

SEE... PEXIM ENTERPRISES INC.

## PEXIMO IMPORT EXPORT LTD.

TEL: 514-385-1685

\*\*\*\*\* UPDATE PENDING

8615 ST-LAURENT, SUITE 406, MONTREAL QUE. H2P2M9  
FAX: 514-385-1684 TLX/ANSBK: 055-61811

## PHARGO MANAGEMENT & CONSULTING LIMITED

TEL: 416-360-6003

33 YONGE ST. SUITE 1150, TORONTO, ONT. M5E1G4

MAIN CONTACT: MR. GEOFFREY CARR-HARRIS

FAX: 416-360-7942 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 5 REPORTED: DEC/1988

COUNTERTRADE ON OWN BEHALF: YES

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 3 TRADE STAFF: 1

ANNUAL SALES \$000: \$100-199

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH  
FRENCH  
RUSSIAN

## AUXILIARY SERVICES:

CONSULTING  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL  
OTHER

## AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES

FINISHED/SEMI-FINISHED GOODS TRADING

## METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| ALBANIA        | X |   |   |   |   |   |   |
| BULGARIA       | X |   |   |   |   |   |   |
| CZECHOSLOVAKIA | X |   |   |   |   |   |   |
| GERMANY, EAST  | X |   |   |   |   |   |   |
| HUNGARY        | X |   |   |   |   |   |   |
| POLAND         | X |   |   |   |   |   |   |
| ROMANIA        | X |   |   |   |   |   |   |
| UNITED STATES  | X |   | X | X |   |   | X |
| YUGOSLAVIA     | X |   |   |   |   |   |   |

## PRODUCTS EXPORTED:

BOOKS AND PAMPHLETS NES  
BOOKS/PAMPHLETS NES O/T THE ENGLISH LANGUAGE  
ELECTRONIC COMPUTERS AND PARTS  
FOOD PRODUCTS MACHINERY, EQUIPMENT & PTS NES  
MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES  
MUSICAL INSTRUMENTS, PARTS & ACCESSORIES NES  
PRINTING INDUSTRIES MACHY, EQUIP & PARTS NES

## PHILIPP BROTHERS (CANADA) LTD.

TEL: 416-363-9226

ROYAL BANK PLAZA SOUTH TOWER, SUITE 2385, TORONTO ONT. M5J2J4

P.O. BOX 158, ROYAL BANK PLAZA SOUTH TOWER, TORONTO  
ONT. M5J2J4

MAIN CONTACT: MR. STANLEY H. WHITE

FAX: 416-863-0288 TLX/ANSBK: 06-218416/PHILMET TOR

YEARS IN INTERNATIONAL TRADE: 43 REPORTED: FEB/1989

COUNTERTRADE FOR OTHER COMPANIES: YES

COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES

TOTAL STAFF: 5-9 TRADE STAFF:

ANNUAL SALES \$000: \$50,000+

PARENT COUNTRY: UNITED STATES

LANGUAGES: ENGLISH

FRENCH

SPANISH

## AUXILIARY SERVICES:

CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL  
SHIPPING-INTERNATIONAL

## AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ARGENTINA                           | X |   |   |   |   |   |   |
| AUSTRALIA                           | X |   |   |   |   |   |   |
| AUSTRIA                             | X |   |   |   |   |   | X |
| BANGLADESH                          | X |   |   |   |   |   | X |
| BOLIVIA                             | X |   |   |   |   |   |   |
| BRAZIL                              | X |   |   | X |   |   |   |
| CHILE                               | X |   |   | X |   |   |   |
| COLUMBIA                            | X |   |   |   |   |   | X |
| ENGLAND                             | X |   |   | X |   |   |   |
| FRANCE                              | X |   |   | X |   |   |   |
| GREECE                              | X |   |   |   |   |   | X |
| HONG KONG                           | X |   |   | X |   |   |   |
| INDIA                               | X |   |   |   |   |   | X |
| INDONESIA                           | X |   |   |   |   |   | X |
| IVORY COAST                         | X |   |   | X |   |   |   |
| JAPAN                               | X |   |   | X |   |   |   |
| KOREA, SOUTH                        | X |   |   |   |   |   | X |
| MALAYSIA                            | X |   |   | X |   |   |   |
| MEXICO                              | X |   |   |   |   |   | X |
| NIGERIA                             | X |   |   |   |   |   | X |
| PAKISTAN                            | X |   |   |   |   |   | X |
| PEOPLE'S REPUBLIC OF CHINA          | X |   |   | X |   |   |   |
| PERU                                | X |   |   |   |   |   | X |
| PHILIPPINES                         | X |   |   |   |   |   |   |
| ROMANIA                             | X |   |   | X |   |   |   |
| SINGAPORE                           | X |   |   | X |   |   |   |
| SPAIN                               | X |   |   | X |   |   |   |
| SWITZERLAND                         | X |   |   | X |   |   |   |
| THAILAND                            | X |   |   | X |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   | X |   |   |   |
| UNITED STATES                       | X |   |   | X |   |   |   |
| VENEZUELA                           | X |   |   |   |   |   | X |
| YUGOSLAVIA                          | X |   |   |   |   |   | X |

## PRODUCTS EXPORTED:

COPPER IN ORES AND CONCENTRATES  
METAL BEARING ORES, CONCENTRATES & SCRAP NES  
NICKEL IN ORES, CONCENTRATES AND SCRAP  
ZINC IN ORES, CONCENTRATES AND SCRAP

## PI MARKETING CORPORATION

TEL: 604-595-1237

VICTORIA, B.C. V8R6N4

P.O. BOX 5189 STN. "B" VICTORIA, B.C. V8R6N4

MAIN CONTACT: MR. PATRICK JOHN IRELAND

FAX: 604-383-5454 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 1 REPORTED: SEP/1988

TOTAL STAFF: 2 TRADE STAFF: 2

ANNUAL SALES \$000:

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT | X |   |   |   |   |   |   |
| AUSTRALIA              | X |   |   |   |   |   |   |
| BENIN                  | X |   |   |   |   |   |   |
| FINLAND                | X |   |   |   |   |   |   |
| GERMANY, WEST          | X |   |   |   |   |   |   |
| HONG KONG              |   |   |   | X |   |   | X |
| IRAQ                   | X |   |   |   |   |   |   |
| JAMAICA                | X |   |   |   |   |   |   |
| JAPAN                  | X |   |   |   |   |   |   |
| MEXICO                 | X |   |   |   |   |   |   |
| NEW ZEALAND            | X |   |   |   |   |   |   |
| NIGERIA                | X |   |   |   |   |   |   |
| PANAMA                 | X |   |   |   |   |   |   |
| POLAND                 | X |   |   |   |   |   |   |
| QATAR                  | X |   |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       |   | X |   |   |   |   |   |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |

ZIMBABWE X

## PRODUCTS EXPORTED:

ACOUSTIC AND CEILING TILES AND PANELS NES  
ELECTRIC APPL FOR COOKING OR WARMING FOOD NES  
PIPE, TUBES AND TUBING NES, PLASTIC  
POLYVINYL CHLORIDE RESINS  
RADIO & TV BROADCAST & TRANSMITTING EQUIP NES  
TELEVISION RECEIVING SETS, COLOR, OVER 19"  
TOASTERS AND WAFFLE IRONS, ELECTRIC  
VIDEO TAPE

PIERRE A. LANCTOT INTL. MARKETING INC. TEL: 514-745-0300

9650 TRANS CANADA HWY., VILLE ST-LAURENT, QUE., H4S1V9

MAIN CONTACT: MR. P.A. LANCTOT

FAX: 514-745-0706 TLX/ANSBK: 05-824707/CYG

YEARS IN INTERNATIONAL TRADE: 3 REPORTED: MAY/1989

TOTAL STAFF: 1 TRADE STAFF:

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| AUSTRALIA | X |   |   |   |   |   |   |
| FIJI      |   | X |   |   |   |   |   |
| HONG KONG | X |   |   |   |   |   |   |
| INDONESIA |   | X |   |   |   |   |   |
| JAPAN     | X |   |   |   |   |   | X |

|                            |   |   |  |  |  |  |   |
|----------------------------|---|---|--|--|--|--|---|
| KOREA, SOUTH               | X |   |  |  |  |  | X |
| MALAYSIA                   | X |   |  |  |  |  |   |
| NEW ZEALAND                | X |   |  |  |  |  | X |
| PEOPLE'S REPUBLIC OF CHINA |   | X |  |  |  |  |   |
| PHILIPPINES                |   | X |  |  |  |  | X |

|           |   |   |  |  |  |  |   |
|-----------|---|---|--|--|--|--|---|
| SINGAPORE | X |   |  |  |  |  |   |
| TAIWAN    |   | X |  |  |  |  | X |
| THAILAND  | X |   |  |  |  |  |   |

## PRODUCTS EXPORTED:

CARPETS, RUGS, MATS AND RUNNERS NES  
COOKING UTENSILS, STAINLESS STEEL, AND PARTS  
FLOOR AND WALL TILES, SOLID VINYL  
FOOD PREPARATION AND STORAGE UTENSILS NES  
HOUSEHOLD AND PERSONAL EQUIPMENT & PARTS NES  
IRONING BOARDS AND PARTS  
LIQUEFIED PETROLEUM GASES  
LOCKS AND KEYS NES  
MILLWORK NES  
NON-ELEC EQUIP FOR COOKING & WARMING FOOD NES  
TOYS AND PARTS NES  
VENEER, HARDWOOD NES  
VENEER, SOFTWOOD  
WIRE CLOTH OR WOVEN WIRE SCREENING NES  
WOOD FABRICATED MATERIALS NES

PIERREFONDS IMPORT EXPORT CA LTEE TEL: 514-626-6009

4792 BOUL. ST-CHARLES, PIERREFONDS, QUE., H9H3C9

MAIN CONTACT: M. RAOUF FADLI

FAX: TLX/ANSBK: 05-822681

YEARS IN INTERNATIONAL TRADE: 6 REPORTED: AUG/1989

TOTAL STAFF: 3 TRADE STAFF: 4

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: ARABIC

ENGLISH

FRENCH

ITALIAN

AUXILIARY SERVICES:

CONSOLIDATION  
DOCUMENTATION  
OTHER

AREA OF SPECIALTIES:

SHIPPING-INTERNATIONAL  
BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: OTHER  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   | X |
| ARUBA                  |   | X |   |   |   |   |   |
| BAHAMAS                |   | X |   |   |   |   |   |
| BAHRAIN                |   | X |   |   |   |   |   |

|          |  |   |  |  |  |  |   |
|----------|--|---|--|--|--|--|---|
| BARBADOS |  | X |  |  |  |  |   |
| BELGIUM  |  | X |  |  |  |  | X |
| BELIZE   |  | X |  |  |  |  |   |
| BERMUDA  |  | X |  |  |  |  |   |
| BONAIRE  |  | X |  |  |  |  |   |

|                |  |   |  |  |  |  |  |
|----------------|--|---|--|--|--|--|--|
| CAYMAN ISLANDS |  | X |  |  |  |  |  |
| COSTA RICA     |  | X |  |  |  |  |  |
| CUBA           |  | X |  |  |  |  |  |
| CURACAO        |  | X |  |  |  |  |  |
| DJIBOUTI       |  | X |  |  |  |  |  |

|                    |  |   |  |  |  |  |   |
|--------------------|--|---|--|--|--|--|---|
| DOMINICAN REPUBLIC |  | X |  |  |  |  |   |
| EL SALVADOR        |  | X |  |  |  |  |   |
| GREECE             |  | X |  |  |  |  | X |
| GUATEMALA          |  | X |  |  |  |  |   |
| HAITI              |  | X |  |  |  |  |   |

|             |  |   |  |  |  |  |  |
|-------------|--|---|--|--|--|--|--|
| HONDURAS    |  | X |  |  |  |  |  |
| HONG KONG   |  | X |  |  |  |  |  |
| INDIA       |  | X |  |  |  |  |  |
| IRELAND     |  | X |  |  |  |  |  |
| IVORY COAST |  | X |  |  |  |  |  |

|         |  |   |  |  |  |  |  |
|---------|--|---|--|--|--|--|--|
| JAMAICA |  | X |  |  |  |  |  |
| JORDAN  |  | X |  |  |  |  |  |
| KENYA   |  | X |  |  |  |  |  |
| KUWAIT  |  | X |  |  |  |  |  |
| LIBERIA |  | X |  |  |  |  |  |

|           |  |   |  |  |  |  |  |
|-----------|--|---|--|--|--|--|--|
| MOROCCO   |  | X |  |  |  |  |  |
| NICARAGUA |  | X |  |  |  |  |  |
| NIGERIA   |  | X |  |  |  |  |  |
| OMAN      |  | X |  |  |  |  |  |
| PAKISTAN  |  | X |  |  |  |  |  |

|                      |  |   |  |  |  |  |  |
|----------------------|--|---|--|--|--|--|--|
| PANAMA               |  | X |  |  |  |  |  |
| PUERTO RICO          |  | X |  |  |  |  |  |
| QATAR                |  | X |  |  |  |  |  |
| REPUBLIC OF CAMEROON |  | X |  |  |  |  |  |
| RWANDA               |  | X |  |  |  |  |  |

|                          |  |   |  |  |  |  |  |
|--------------------------|--|---|--|--|--|--|--|
| SAUDI ARABIA             |  | X |  |  |  |  |  |
| TRINIDAD AND TOBAGO      |  | X |  |  |  |  |  |
| TUNISIA                  |  | X |  |  |  |  |  |
| TURKEY                   |  | X |  |  |  |  |  |
| TURKS AND CAICOS ISLANDS |  | X |  |  |  |  |  |

|                      |  |   |  |  |  |  |   |
|----------------------|--|---|--|--|--|--|---|
| UNITED ARAB EMIRATES |  | X |  |  |  |  |   |
| UNITED STATES        |  | X |  |  |  |  | X |
| VIRGIN ISLANDS       |  | X |  |  |  |  |   |
| YEMEN, SOUTH         |  | X |  |  |  |  |   |
| ZAIRE                |  | X |  |  |  |  | X |

## PRODUCTS EXPORTED:

ANCHOVY, CANNED  
BOXBOARD, VAT-LINED AND/OR PATENT COATED  
BREAKFAST CEREAL FOODS  
FINE PAPER NES  
PACKAGING MACHINERY AND PARTS NES  
PAPERBOARD NES  
PLASTICS FABRICATED MATERIALS NES  
POLYETHYLENE RESINS  
POLYVINYL CHLORIDE RESINS  
POTATOES, CANNED  
PRINTING INDUSTRIES MACHY, EQUIP & PARTS NES  
SARDINE, CANNED, INCLUDING SPRATS & PILCHARDS  
WHEEL TRACTORS, NEW NES

PILOTE MARKETING INC.

\*\*\*\*\* UPDATE PENDING

40 BELL FARM RD., BARRIE, ONT., L4M5L3

FAX: 705-737-1751 TLX/ANSBK:

TEL: 705-737-5431

PIPE & PILING SUPPLIES LTD.

\*\*\*\*\* UPDATE PENDING

5025 RAMSAY, ST-HUBERT, QUE., J3Y2S3

MAIN CONTACT: MR. GUY BEAUCHEMIN

FAX: 514-445-4828 TLX/ANSBK: 055-60875

YEARS IN INTERNATIONAL TRADE: 11 REPORTED: APR/1988

TOTAL STAFF: 20-49 TRADE STAFF: 5-9

TEL: 514-879-9008

CONTINUED....



# TRADING HOUSE

PARENT COUNTRY: UNITED STATES

LANGUAGES: ENGLISH  
FRENCH  
ITALIAN

AUXILIARY SERVICES: WAREHOUSING

AREA OF SPECIALTIES: WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

UNITED STATES

PRODUCTS EXPORTED:

PIPES AND TUBES, IRON OR STEEL NES

STRUCTURAL SHAPES, STEEL, FABRICATED NES

PITMAN MFG. CO. INC. INTERNATIONAL DIV. TEL: 416-475-1212

7400 WOODBINE AVENUE, MARKHAM, ONTARIO, L3R1A6

MAIN CONTACT: MR. G.H. GOOD

FAX: TLX/ANSBK: 06-986242

YEARS IN INTERNATIONAL TRADE: 15 REPORTED: AUG/1988

TOTAL STAFF: 250-499 TRADE STAFF: 1

ANNUAL SALES \$000: \$50,000+

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

AUXILIARY SERVICES:

CONSOLIDATION  
CUSTOM CLEARING  
DOCUMENTATION

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: EXPORT MANAGEMENT CO./DIV. OF CDN. CO.

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

ALGERIA

ANGOLA

ARAB REPUBLIC OF EGYPT

ARGENTINA

AUSTRALIA

AUSTRIA

BAHRAIN

BARBADOS

BELIZE

BENIN

BERMUDA

BOLIVIA

BOTSWANA

BRAZIL

BURUNDI

CANARY ISLANDS

CAPE VERDE ISLANDS

CENTRAL AFRICAN REPUBLIC

CHAD

CHILE

COLOMBIA

CONGO

COSTA RICA

CUBA

CYPRUS

DOMINICAN REPUBLIC

ECUADOR

EL SALVADOR

ENGLAND

ETHIOPIA

GABON

GAMBIA

GHANA

GREECE

GUATEMALA

GUINEA

HONDURAS

HONG KONG

ICELAND

INDIA

INDONESIA

IRAN

IRAQ

ISRAEL

IVORY COAST

JAMAICA

JORDAN

KENYA

KOREA, SOUTH

KUWAIT

LEBANON

LESOTHO

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

LIBYA

MALAYSIA

MEXICO

NICARAGUA

NIGERIA

OMAN

PAKISTAN

PANAMA

PARAGUAY

PEOPLE'S REPUBLIC OF CHINA

PERU

PHILIPPINES

PORTUGAL

PUERTO RICO

QATAR

REPUBLIC OF CAMEROON

SAUDI ARABIA

SENEGAL

SINGAPORE

SPAIN

SYRIA

TAIWAN

TASMANIA

THAILAND

TRINIDAD AND TOBAGO

TUNISIA

TURKEY

UNION OF SOVIET SOCIALIST REPUBLICS

UNITED ARAB EMIRATES

UNITED STATES

URUGUAY

VENEZUELA

VIRGIN ISLANDS

WORLDWIDE

ZAIRE

PRODUCTS EXPORTED:

CRANES AND DERRICKS

INDUSTRIAL HOISTS AND LIFTS

PLANRITE TRADING CO. LTD.

2 NEILSON CRES., SASKATOON, SASK., S7H3N5

MAIN CONTACT: MR. SAM KAYS

FAX: TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 8 REPORTED: MAY/1989

COUNTERTRADE ON OWN BEHALF: YES

TOTAL STAFF: 2 TRADE STAFF: 2

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

POLISH

RUSSIAN

UKRAINIAN

AREA OF SPECIALTIES:

COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

EXPORT MANAGEMENT CO./DIV. OF CDN. CO.

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

CZECHOSLOVAKIA

HONG KONG

HUNGARY

JAPAN

PEOPLE'S REPUBLIC OF CHINA

POLAND

ROMANIA

UNION OF SOVIET SOCIALIST REPUBLICS

UNITED STATES

YUGOSLAVIA

PRODUCTS EXPORTED:

CEMENT AND CONCRETE BASIC PRODUCTS NES

CRUDE VEGETABLE MATERIALS, INEDIBLE NES

FEED CONCENTRATES AND COMPLETE FEEDS NES

HAY, FORAGE AND STRAW

HONEY

PLANT FOREST PRODUCTS CORPORATION

475 WEST GEORGIA ST. 6TH FLOOR, VANCOUVER B.C., V6B3T2

P.O. BOX 2009 NPO, VANCOUVER B.C., V6B3T2

MAIN CONTACT: MR. PAUL S. PLANT

TEL: 604-681-8191

CONTINUED....

# TRADING HOUSE

FAX: TLX/ANSBK: 04-508878  
 YEARS IN INTERNATIONAL TRADE: 42 REPORTED: MAR/1988  
 TOTAL STAFF: 50-99 TRADE STAFF: 20-49  
 ANNUAL SALES \$000: \$50,000+  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 FRENCH

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
 FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| AUSTRALIA                  |   | X |   |   |   |   |   |
| BELGIUM                    | X |   |   |   |   | X |   |
| ENGLAND                    | X |   |   |   |   | X |   |
| FRANCE                     | X |   |   |   |   | X |   |
| GERMANY, WEST              | X |   |   |   |   | X |   |
| JAPAN                      | X |   |   |   |   | X |   |
| KOREA, SOUTH               |   | X |   |   |   |   |   |
| NETHERLANDS                | X |   |   |   |   | X |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| TAIWAN                     |   | X |   |   |   |   |   |

UNITED STATES: X  
 PRODUCTS EXPORTED:  
 GYPSUM LATH/WALLBOARD/SHEETING/BASIC PRODUCTS  
 LUMBER, DOM SOFTWOOD NES. & SOFTWOOD FLOORING  
 PLYWOOD, SOFTWOOD

PME EXPORTATION INC. TEL: 514-844-9454

666 SHERBROOKE O., SUITE 204, MONTREAL QUE., H3A1E7  
 MAIN CONTACT: M. DIMITRI KAMPOURIS  
 FAX: 514-848-9003 TLX/ANSBK: 05-24835/BETINT MTL  
 YEARS IN INTERNATIONAL TRADE: 6 REPORTED: FEB/1990  
 QUEBEC ASSOCIATION OF EXPORT TRADING HOUSES MEMBER: YES  
 TOTAL STAFF: 2 TRADE STAFF:  
 ANNUAL SALES \$000: \$10,000-24,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ARABIC  
 ENGLISH  
 FRENCH  
 GERMAN  
 GREEK  
 ITALIAN  
 SPANISH

AUXILIARY SERVICES: CONSULTING  
 AREA OF SPECIALTIES: FINANCING ARRANGEMENTS, GENERAL  
 COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 PROJECT IMPLEMENTING, PROJECT MANAGING  
 METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
 AGENT FOR MFR/PRODUCER/PROCESSOR  
 EXPORT MANAGEMENT CO./DIV. OF CDW. CO.  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   | X |   |   |   |   |   |
| ANGOLA                 |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              |   | X | X |   |   |   |   |
| ARUBA                  | X |   |   |   |   |   |   |
| AUSTRALIA              | X |   |   |   |   |   |   |
| AUSTRIA                | X |   |   |   |   |   |   |
| BAHAMAS                | X |   |   |   |   |   |   |
| BAHRAIN                |   | X |   |   |   |   |   |
| BANGLADESH             |   | X |   |   |   |   |   |
| BARBADOS               | X |   |   |   |   |   | X |
| BELGIUM                | X |   |   |   |   |   |   |
| BELIZE                 |   | X |   |   |   |   |   |
| BENIN                  |   | X |   |   |   |   |   |
| BERMUDA                | X |   |   |   |   |   |   |
| BOLIVIA                |   | X |   |   |   |   |   |
| BRAZIL                 | X |   | X |   |   |   |   |
| BULGARIA               |   | X |   |   |   |   |   |
| BURKINA FASO           |   | X |   |   |   |   |   |
| BURUNDI                |   | X |   |   |   |   |   |
| CHILE                  | X |   | X |   |   |   | X |
| COLOMBIA               |   | X |   |   |   |   |   |
| CONGO                  |   | X |   |   |   |   |   |
| COSTA RICA             |   | X |   |   |   |   |   |
| CUBA                   |   | X |   |   |   |   |   |
| CURACAO                | X |   |   |   |   |   |   |
| CYPRUS                 |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA         |   | X |   |   |   |   |   |
| DENMARK                | X |   |   |   |   |   |   |
| DJIBOUTI               |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC     | X | X |   |   |   |   | X |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ECUADOR                      |   | X |   |   |   |   |   |
| EL SALVADOR                  |   | X |   |   |   |   |   |
| ENGLAND                      | X |   |   |   |   |   |   |
| FINLAND                      | X |   |   |   |   |   |   |
| FRANCE                       | X |   |   |   |   |   |   |
| FRENCH GUIANA                | X |   |   |   |   |   |   |
| GABON                        |   | X |   |   |   |   |   |
| GAMBIA                       |   | X |   |   |   |   |   |
| GERMANY, EAST                |   | X |   |   |   |   |   |
| GERMANY, WEST                | X |   |   |   |   |   |   |
| GHANA                        |   | X |   |   |   |   |   |
| GIBRALTAR                    |   | X |   |   |   |   |   |
| GREECE                       |   | X |   | X |   |   |   |
| GUATEMALA                    |   | X |   |   |   |   |   |
| GUINEA                       |   | X |   |   |   |   |   |
| GUINEA-BISSAU                |   | X |   |   |   |   |   |
| GUYANA                       |   | X |   |   |   |   |   |
| HAITI                        | X |   |   |   |   |   |   |
| HONDURAS                     |   | X |   |   |   |   |   |
| HONG KONG                    | X |   |   |   |   |   |   |
| HUNGARY                      |   | X |   |   |   |   |   |
| ICELAND                      | X |   |   |   |   |   |   |
| INDIA                        |   | X |   |   |   |   |   |
| INDONESIA                    |   | X |   |   |   |   |   |
| IRELAND                      |   | X |   |   |   |   |   |
| ISRAEL                       |   | X |   |   |   |   |   |
| ITALY                        | X |   |   |   |   |   |   |
| IVORY COAST                  |   |   |   |   | X |   |   |
| JAMAICA                      | X |   |   |   |   |   |   |
| JAPAN                        | X |   |   |   | X |   |   |
| JORDAN                       | X |   |   |   |   |   |   |
| KENYA                        |   | X |   |   |   |   |   |
| KOREA, SOUTH                 |   | X |   |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LEBANON                      |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS | X |   |   |   |   |   |   |
| MALAYSIA                     |   | X |   |   |   |   |   |
| MALI                         |   | X |   |   |   |   |   |
| MALTA                        |   | X |   |   |   |   |   |
| MAURITIUS                    |   | X |   |   |   |   |   |
| MEXICO                       |   | X | X |   |   |   | X |
| MOROCCO                      |   | X | X |   |   |   |   |
| MOZAMBIQUE                   |   | X |   |   |   |   |   |
| NETHERLANDS                  | X |   |   | X |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   |   |
| NICARAGUA                    |   | X |   |   |   |   |   |
| NIGER                        |   | X |   |   |   |   |   |
| NORWAY                       |   | X |   |   |   |   |   |
| OMAN                         |   | X |   |   |   |   |   |
| PAKISTAN                     |   | X |   |   |   |   |   |
| PANAMA                       | X |   |   |   |   |   |   |
| PARAGUAY                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   |   |   |   | X |   |   |   |
| PERU                         | X |   |   | X |   |   | X |
| PHILIPPINES                  | X |   |   |   |   |   |   |
| POLAND                       |   | X |   |   |   |   |   |
| PORTUGAL                     | X |   |   |   |   |   |   |
| PUERTO RICO                  | X |   |   |   |   |   |   |
| QATAR                        |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON         | X |   |   |   |   |   |   |
| ROMANIA                      |   | X |   |   |   |   |   |
| SAUDI ARABIA                 |   | X |   |   |   |   |   |
| SENEGAL                      |   | X |   |   |   |   |   |
| SINGAPORE                    |   | X |   |   |   |   |   |
| SPAIN                        |   | X | X |   |   |   |   |
| SURINAM                      |   | X |   |   |   |   |   |
| SWEDEN                       | X |   |   |   |   |   |   |
| TAIWAN                       |   | X | X |   |   |   |   |
| TANZANIA                     |   | X |   |   |   |   |   |
| THAILAND                     |   |   | X |   |   |   |   |
| TOGO                         |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO          | X | X |   |   |   |   |   |
| TUNISIA                      |   | X | X |   |   |   |   |
| TURKEY                       |   | X |   |   |   |   |   |
| UGANDA                       |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| UNITED STATES | X |   |   |   |   |   |   |
| YUGOSLAVIA    |   | X |   |   |   |   |   |
| ZAIRE         |   | X |   |   |   |   |   |
| ZAMBIA        |   | X |   |   |   |   |   |
| ZIMBABWE      |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
BAKERY MACHINERY AND PARTS  
CDD, FRESH OR FROZEN  
DAIRY & MILK PRODS PLANT MACH., & PTS NES  
FOOD PRODUCTS MACHINERY, EQUIPMENT & PTS NES  
FROZEN FOOD CABINETS/REFRIG DISPLAY CASE, COMM  
ICE MAKERS  
MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES  
MOTOR VEHICLES NES  
SALMON, FRESH OR FROZEN  
SEA FISH, FRESH OR FROZEN NES  
SHIPPING AND DISTRIB CONT, PLASTIC, & PTS NES

PMI

SEE... PUNDA MERCANTILE INC.

## POSEIDON OCEAN PRODUCTS CORPORATION

TEL: 514-254-2631

6020 JEAN TALON E. SUITE 802, MONTREAL QUE., H1S3B1

MAIN CONTACT: MR. GIOVANNI DI SCLAFANI

FAX: TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 5 REPORTED: JUN/1988

TOTAL STAFF: 5-9 TRADE STAFF: 2

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

ITALIAN

SPANISH

AREA OF SPECIALTIES: OTHER

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ENGLAND       |   | X |   |   |   |   |   |
| FRANCE        | X |   |   |   |   |   |   |
| GERMANY, WEST |   | X |   |   |   |   |   |
| ISRAEL        |   | X |   |   |   |   |   |
| ITALY         | X |   |   |   |   |   |   |

|              |  |   |  |  |  |  |  |
|--------------|--|---|--|--|--|--|--|
| JAPAN        |  | X |  |  |  |  |  |
| KUWAIT       |  | X |  |  |  |  |  |
| MOROCCO      |  | X |  |  |  |  |  |
| NETHERLANDS  |  | X |  |  |  |  |  |
| SAUDI ARABIA |  | X |  |  |  |  |  |

|                      |   |   |   |  |  |  |  |
|----------------------|---|---|---|--|--|--|--|
| SPAIN                | X |   |   |  |  |  |  |
| SWITZERLAND          |   | X |   |  |  |  |  |
| TAIWAN               |   | X |   |  |  |  |  |
| UNITED ARAB EMIRATES |   | X |   |  |  |  |  |
| UNITED STATES        |   |   | X |  |  |  |  |

## PRODUCTS EXPORTED:

LOBSTER, FRESH OR FROZEN  
SEA FISH, FRESH OR FROZEN NES  
SHELLFISH, FRESH OR FROZEN NES  
SHRIMPS AND PRAWNS, FRESH OR FROZEN

## POMER HOUSE TOOL CANADA

TEL: 204-253-4488

121 HARPER AVE., WINNIPEG, MAN. R2J1K4

MAIN CONTACT: MR. HERB. E. BROCK

FAX: 204-253-4488 TLX/ANSBK: 07-57741

YEARS IN INTERNATIONAL TRADE: 2 REPORTED: MAR/1990

COUNTERTRADE ON OWN BEHALF: YES

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 5-9 TRADE STAFF: 2

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

GERMAN

AUXILIARY SERVICES: CONSULTING

OTHER

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| AFGHANISTAN |   | X |   |   |   |   |   |
| ALBANIA     |   | X |   |   |   |   |   |
| ANGOLA      |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              |   | X |   |   |   |   |   |
| BOLIVIA                |   | X |   |   |   |   |   |
| BOTSWANA               |   | X |   |   |   |   |   |
| BRAZIL                 |   | X |   |   |   |   |   |

|                          |  |   |  |  |  |  |  |
|--------------------------|--|---|--|--|--|--|--|
| BULGARIA                 |  | X |  |  |  |  |  |
| CENTRAL AFRICAN REPUBLIC |  | X |  |  |  |  |  |
| CHAD                     |  | X |  |  |  |  |  |
| CHILE                    |  | X |  |  |  |  |  |
| CONGO                    |  | X |  |  |  |  |  |

|               |  |   |  |  |  |  |  |
|---------------|--|---|--|--|--|--|--|
| CUBA          |  | X |  |  |  |  |  |
| CYPRUS        |  | X |  |  |  |  |  |
| ECUADOR       |  | X |  |  |  |  |  |
| ETHIOPIA      |  | X |  |  |  |  |  |
| GERMANY, EAST |  | X |  |  |  |  |  |

|               |   |   |   |  |  |  |  |
|---------------|---|---|---|--|--|--|--|
| GERMANY, WEST |   |   | X |  |  |  |  |
| GREECE        |   | X |   |  |  |  |  |
| GREENLAND     |   | X |   |  |  |  |  |
| INDIA         | X | X |   |  |  |  |  |
| IRAN          |   | X |   |  |  |  |  |

|        |  |   |   |  |  |  |  |
|--------|--|---|---|--|--|--|--|
| IRAQ   |  | X |   |  |  |  |  |
| ISRAEL |  |   | X |  |  |  |  |
| KENYA  |  | X |   |  |  |  |  |
| LIBYA  |  | X |   |  |  |  |  |
| MEXICO |  | X |   |  |  |  |  |

|             |  |   |  |  |  |  |  |
|-------------|--|---|--|--|--|--|--|
| MONGOLIA    |  | X |  |  |  |  |  |
| MOROCCO     |  | X |  |  |  |  |  |
| NEW ZEALAND |  | X |  |  |  |  |  |
| NIGER       |  | X |  |  |  |  |  |
| NIGERIA     |  | X |  |  |  |  |  |

|                            |  |   |  |  |  |  |  |
|----------------------------|--|---|--|--|--|--|--|
| OMAN                       |  | X |  |  |  |  |  |
| PAKISTAN                   |  | X |  |  |  |  |  |
| PEOPLE'S REPUBLIC OF CHINA |  | X |  |  |  |  |  |
| PERU                       |  | X |  |  |  |  |  |
| POLAND                     |  | X |  |  |  |  |  |

|              |  |   |   |  |  |  |  |
|--------------|--|---|---|--|--|--|--|
| QATAR        |  | X |   |  |  |  |  |
| ROMANIA      |  | X |   |  |  |  |  |
| SAUDI ARABIA |  | X |   |  |  |  |  |
| SWEDEN       |  |   | X |  |  |  |  |
| SYRIA        |  | X |   |  |  |  |  |

|          |  |   |  |  |  |  |  |
|----------|--|---|--|--|--|--|--|
| TANZANIA |  | X |  |  |  |  |  |
| TASMANIA |  | X |  |  |  |  |  |
| THAILAND |  | X |  |  |  |  |  |
| TUNISIA  |  | X |  |  |  |  |  |
| TURKEY   |  | X |  |  |  |  |  |

|               |   |   |   |   |   |  |  |
|---------------|---|---|---|---|---|--|--|
| UNITED STATES | X |   |   |   |   |  |  |
| UNITED STATES |   | X |   |   |   |  |  |
| UNITED STATES |   |   | X |   |   |  |  |
| UNITED STATES |   |   |   | X |   |  |  |
| UNITED STATES |   |   |   |   | X |  |  |

|              |  |   |  |  |  |  |  |
|--------------|--|---|--|--|--|--|--|
| VIETNAM      |  | X |  |  |  |  |  |
| YEMEN, SOUTH |  | X |  |  |  |  |  |
| ZAIRE        |  | X |  |  |  |  |  |
| ZAMBIA       |  | X |  |  |  |  |  |

## PRODUCTS EXPORTED:

HOSE COUPLINGS AND FITTINGS, WITHOUT HOSE  
HOSE NES, WITH OR WITHOUT COUPLINGS  
HYDRAULIC PUMPS AND PARTS  
PHYSICAL PROP TESTING & INSP EQUIP & PTS NES  
WRENCHES AND PARTS

## PRAIRIE INDUSTRIAL CHEMICALS INC.

TEL: 306-664-2522

2302 HANSELMAN AVE., SASKATOON, SASK., S7L5Z3

MAIN CONTACT: MR. RICK SAUTER

FAX: 306-665-6216 TLX/ANSBK: 074-2840

YEARS IN INTERNATIONAL TRADE: 8 REPORTED: AUG/1989

TOTAL STAFF: 50-99 TRADE STAFF: 2

ANNUAL SALES \$000: \$10,000-24,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

GERMAN

AUXILIARY SERVICES: PACKAGING

WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES

COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ARGENTINA                  |   | X |   |   |   |   |   |
| AUSTRALIA                  |   | X |   |   |   |   |   |
| BELIZE                     |   | X |   |   |   |   |   |
| BOLIVIA                    |   | X |   |   |   |   |   |
| BOTSWANA                   |   | X |   |   |   |   |   |
| BRAZIL                     |   | X | X |   |   |   |   |
| BURUNDI                    |   | X |   |   |   |   |   |
| COSTA RICA                 |   | X |   |   |   |   |   |
| CUBA                       |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC         |   | X |   |   |   |   |   |
| EL SALVADOR                |   | X |   |   |   |   |   |
| GUATEMALA                  |   | X |   |   |   |   |   |
| HONDURAS                   |   | X |   |   |   |   |   |
| HONG KONG                  |   |   | X |   |   |   |   |
| INDIA                      |   | X | X |   |   |   |   |
| JAMAICA                    |   | X |   |   |   |   |   |
| JAPAN                      |   | X | X |   |   |   |   |
| KENYA                      |   | X |   |   |   |   |   |
| KOREA, SOUTH               |   | X | X |   |   |   |   |
| MOZAMBIQUE                 |   | X |   |   |   |   |   |
| NAMIBIA                    |   | X |   |   |   |   |   |
| NICARAGUA                  |   | X |   |   |   |   |   |
| PAKISTAN                   |   | X | X |   |   |   |   |
| PANAMA                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X | X |   |   |   |   |
| PERU                       |   | X |   |   |   |   |   |
| PUERTO RICO                |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON       |   | X |   |   |   |   |   |
| SOUTH AFRICA               |   | X | X |   |   |   |   |
| SWAZILAND                  |   | X |   |   |   |   |   |
| TANZANIA                   | X | X |   |   |   |   |   |
| UNITED STATES              | X | X | X | X |   |   | X |
| URUGUAY                    |   | X |   |   |   |   |   |
| VENEZUELA                  |   | X |   |   |   |   |   |
| ZIMBABWE                   |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

CALCIUM CHLORIDE  
CHLORINE  
INORGANIC ACID & OXYGEN COMPS OF NON-MET NES  
POTASSIUM CHLORIDE /MURIATE OF POTASH/  
SODIUM HYDROXIDE, LIQUID  
SODIUM SULPHATE /SALT CAKE & GLAUBER'S SALT/

## PRAIRIE WEST LIVESTOCK

TEL: 403-227-2523

RED DEER ALBERTA, T4N5E7  
P.O. BOX 96, RED DEER ALBERTA, T4N5E7  
MAIN CONTACT: MR. GARY D. SMITH  
FAX: 403-346-4910 TLX/ANSBK: 037-2966  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: JUL/1988  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 3 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES: CONSULTING  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT              |   | X |   |   |   |   |   |
| ARGENTINA                           |   | X |   |   |   |   |   |
| BELIZE                              |   | X |   |   |   |   |   |
| BRAZIL                              |   | X |   |   |   |   |   |
| COLOMBIA                            | X | X |   |   |   |   | X |
| CZECHOSLOVAKIA                      |   | X |   |   |   |   |   |
| GERMANY, WEST                       |   | X |   |   |   |   |   |
| GUATEMALA                           |   | X |   |   |   |   |   |
| HUNGARY                             |   | X |   |   |   |   |   |
| IRELAND                             |   | X |   |   |   |   |   |
| JAPAN                               |   | X |   |   |   |   |   |
| KOREA, SOUTH                        |   | X |   |   |   |   |   |
| MEXICO                              |   | X |   |   |   |   | X |
| PARAGUAY                            |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          | X | X |   |   |   |   |   |
| PERU                                |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| TAIWAN                              |   | X |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| UNITED STATES      | X | X |   |   |   |   | X |
| URUGUAY            |   | X |   |   |   |   |   |
| VENEZUELA          |   | X |   |   |   |   |   |
| VIETNAM            |   | X |   |   |   |   |   |
| PRODUCTS EXPORTED: |   |   |   |   |   |   |   |
| CATTLE NES         |   |   |   |   |   |   |   |
| CATTLE, DAIRY      |   |   |   |   |   |   |   |
| SHEEP              |   |   |   |   |   |   |   |
| SWINE              |   |   |   |   |   |   |   |

## PRAMANA CANADA LIMITED

TEL: 416-494-7147

45 DENVER CRES., TORONTO, ONT., M2J1G6  
MAIN CONTACT: MR. BERNI PRAMANA  
FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 4 REPORTED: JUN/1988  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 4 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: INDONESIA  
LANGUAGES: ENGLISH  
INDONESIAN  
MANDARIN  
TAGALOG

AUXILIARY SERVICES: CONSULTING  
CUSTOM CLEARING  
FINANCING ARRANGEMENTS, GENERAL  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| AUSTRALIA            |   | X |   |   |   |   |   |
| HONG KONG            |   | X |   |   |   |   |   |
| INDONESIA            | X |   |   |   | X |   | X |
| JAPAN                |   | X |   |   |   |   |   |
| PHILIPPINES          |   | X |   |   |   |   |   |
| SAUDI ARABIA         |   | X |   |   |   |   |   |
| SINGAPORE            |   | X |   |   |   |   |   |
| TAIWAN               |   | X |   |   |   |   |   |
| THAILAND             |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES |   | X |   |   |   |   |   |

UNITED STATES  
PRODUCTS EXPORTED:  
ALARM AND SIGNAL SYSTEMS AND PARTS NES

## PREMIERE MARKETING INTERNATIONAL INC.

TEL: 416-253-0728

2045 LAKESHORE BLVD. W., SUITE #1506, TORONTO ONT., M8V2Z6  
MAIN CONTACT: MR. D. WEHRMACHER  
FAX: 416-253-4378 TLX/ANSBK: 06-967541/PNI  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: DEC/1989  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 3 TRADE STAFF: 3  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
GERMAN

AUXILIARY SERVICES: CONSULTING  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ENGLAND                             | X |   |   |   |   |   |   |
| GERMANY, EAST                       | X |   |   |   |   |   | X |
| GERMANY, WEST                       | X |   |   |   |   |   | X |
| HUNGARY                             | X |   |   |   |   |   | X |
| IRAN                                | X |   |   |   |   |   | X |
| NETHERLANDS                         | X |   |   |   |   |   | X |
| UNION OF SOVIET SOCIALIST REPUBLICS |   |   |   |   |   |   |   |
| UNITED STATES                       |   |   |   |   |   |   | X |
| YUGOSLAVIA                          | X |   |   |   |   |   | X |

PRODUCTS EXPORTED:  
AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
CATTLE, DAIRY  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
PULPWOOD

## PRIMO FOODS LIMITED

TEL: 604-521-7271

7070 - 14TH AVE., BURNABY, B.C. V3M1Z2  
MAIN CONTACT: MR. JERRY NILON  
FAX: 604-683-6725 TLX/ANSBK: 04-354500

CONTINUED....



# TRADING HOUSE

YEARS IN INTERNATIONAL TRADE: 29 REPORTED: APR/1988  
 COUNTERTRADE ON OWN BEHALF: YES  
 COUNTERTRADE FOR OTHER COMPANIES: YES  
 TOTAL STAFF: 20-49 TRADE STAFF: 5-9  
 ANNUAL SALES \$000: \$10,000-24,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH

AUXILIARY SERVICES: SERBO-CROTIAN  
 CONSOLIDATION  
 CONSULTING  
 CUSTOM CLEARING  
 DOCUMENTATION  
 FINANCING ARRANGEMENTS, GENERAL  
 FREIGHT FORWARDING  
 SHIPPING-INTERNATIONAL  
 WAREHOUSING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| AUSTRALIA            |   | X |   |   |   |   |   |
| AUSTRIA              |   |   | X |   |   |   |   |
| BELGIUM              |   |   | X |   |   |   |   |
| BULGARIA             |   |   | X |   |   |   |   |
| DENMARK              |   |   | X |   |   |   |   |
| ENGLAND              |   |   | X |   |   |   |   |
| FINLAND              |   |   | X |   |   |   |   |
| FRANCE               |   |   | X |   |   |   |   |
| GERMANY, WEST        |   |   | X |   |   |   |   |
| GREECE               |   |   | X |   |   |   |   |
| HONG KONG            |   |   | X |   |   |   |   |
| HUNGARY              |   |   | X |   |   |   |   |
| ISRAEL               |   |   | X |   |   |   |   |
| ITALY                |   |   | X |   |   |   |   |
| JAPAN                |   |   | X |   |   |   |   |
| MALAYSIA             |   |   | X |   |   |   |   |
| NEW ZEALAND          |   | X | X |   |   |   |   |
| NORWAY               |   |   | X |   |   |   |   |
| POLAND               |   |   | X |   |   |   |   |
| PORTUGAL             |   |   | X |   |   |   |   |
| SPAIN                |   |   | X |   |   |   |   |
| SWITZERLAND          |   |   | X |   |   |   |   |
| THAILAND             |   |   | X |   |   |   |   |
| TURKEY               |   |   | X |   |   |   |   |
| UNITED ARAB EMIRATES |   | X |   |   |   |   |   |
| UNITED STATES        | X |   | X |   |   |   | X |
| YUGOSLAVIA           |   |   | X |   |   |   |   |

PRODUCTS EXPORTED:  
 BEANS, DRIED NES  
 FRUIT DRINKS AND NECTARS  
 VEGETABLES, DRIED NES

PRINCIPAL INTL. THE TRADING HOUSE TEL: 604-667-8588

NEW WESTMINSTER, B.C. V3L4Y7  
 P.O. BOX 351, NEW WESTMINSTER, B.C. V3L4Y7  
 MAIN CONTACT: MR. FREDERIC DOLLERY  
 FAX: 604-299-1548 TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 1 REPORTED: MAR/1990  
 COUNTERTRADE FOR OTHER COMPANIES: YES  
 TOTAL STAFF: 4 TRADE STAFF: 4  
 ANNUAL SALES \$000: \$1-99  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 JAPANESE  
 MANDARIN

AUXILIARY SERVICES: CONSULTING  
 DOCUMENTATION  
 FREIGHT FORWARDING  
 SHIPPING-INTERNATIONAL  
 AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
 AGENT FOR MFR/PRODUCER/PROCESSOR  
 CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
 INDEPENDENT TRADER  
 OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALBANIA                |   | X |   |   |   |   |   |
| ALGERIA                |   | X |   |   |   |   |   |
| ANGOLA                 |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              |   | X | X |   |   |   |   |
| AUSTRALIA              |   | X | X |   |   |   |   |
| BERMUDA                |   | X | X |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| BRAZIL                              |   | X | X |   |   |   |   |
| BRUNEI                              |   | X |   |   |   |   |   |
| BULGARIA                            |   | X |   |   |   |   |   |
| CHILE                               |   | X |   |   |   |   |   |
| COLOMBIA                            |   | X | X |   |   |   |   |
| CUBA                                |   | X |   |   |   |   |   |
| CYPRUS                              |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA                      |   | X |   |   |   |   |   |
| ENGLAND                             |   | X | X |   |   |   | X |
| FIJI                                |   | X |   |   |   |   |   |
| GERMANY, EAST                       |   | X |   |   |   |   |   |
| GERMANY, WEST                       | X |   |   |   |   | X | X |
| HONG KONG                           |   | X | X |   |   |   |   |
| HUNGARY                             |   | X |   |   |   |   |   |
| INDIA                               |   | X |   |   |   |   |   |
| IRAN                                |   | X |   |   |   |   |   |
| IRAQ                                |   | X |   |   |   |   |   |
| ISRAEL                              |   | X |   |   |   |   |   |
| ITALY                               |   | X | X |   |   |   |   |
| IVORY COAST                         |   | X |   |   |   |   |   |
| JAMAICA                             |   | X |   |   |   |   |   |
| JAPAN                               |   | X | X |   |   | X | X |
| KENYA                               |   | X |   |   |   |   |   |
| KOREA, SOUTH                        |   | X | X |   |   |   |   |
| KUWAIT                              |   | X | X |   |   |   |   |
| LIBERIA                             |   | X |   |   |   |   |   |
| LIBYA                               |   | X |   |   |   |   |   |
| MACAU                               |   | X | X |   |   |   |   |
| MALAYSIA                            |   | X |   |   |   |   |   |
| MEXICO                              |   | X |   |   |   |   |   |
| MONACO                              |   | X |   |   |   |   |   |
| MOROCCO                             |   | X | X |   |   |   |   |
| NETHERLANDS                         |   | X |   |   |   |   |   |
| NEW ZEALAND                         |   | X | X |   |   |   |   |
| PAKISTAN                            |   | X |   |   |   |   |   |
| PANAMA                              |   | X | X |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X | X |   |   |   |   |
| PERU                                |   | X | X |   |   |   |   |
| PHILIPPINES                         |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| PUERTO RICO                         |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON                |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X | X |   |   |   |   |
| SINGAPORE                           |   | X | X |   |   |   |   |
| SOMALIA REPUBLIC                    |   | X | X |   |   |   |   |
| SOUTH AFRICA                        |   | X | X |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| TAIWAN                              | X | X | X |   |   | X | X |
| THAILAND                            |   | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       |   | X | X |   |   | X | X |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |
| ZAIRE                               |   | X | X |   |   |   |   |

PRODUCTS EXPORTED:  
 ALUMINUM AND ALUMINUM ALLOY SCRAP  
 COMMERCIAL & IND. TELECOM EQUIP. NES, EXC PTS  
 COPPER IN ORES AND CONCENTRATES  
 COPPER SCRAP  
 ELECTRONIC COMPUTERS AND PARTS  
 FINE PAPER NES  
 FOOD PREPARATION AND STORAGE UTENSILS NES  
 FRESHWATER FISH, FRESH OR FROZEN NES  
 HOUSEHOLD CHEMICAL SPECIALTIES NES  
 IRON ORE  
 IRON SCRAP  
 KITCHEN AND TABLE CUTLERY NES  
 LOGS, DOMESTIC HARDWOODS NES  
 LOGS, DOMESTIC SOFTWOODS NES  
 NICKEL IN ORES, CONCENTRATES AND SCRAP  
 PAPER FOR PRINTING  
 PHARMACEUTICAL PRODS NES, IN DOSAGE, HUMAN USE  
 SANITARY PAPER NES  
 SAWMILL PRODUCTS NES  
 SHELLFISH AND PRODUCTS NES

CONTINUED....

# TRADING HOUSE

TELEGRAPH APPARATUS, EQUIPMENT & SPECIFIC PTS  
TELEPHONE APPARATUS, EQUIPMENT & SPECIFIC PTS  
TISSUE & THIN PAPER NES, EXC SANITARY TISSUE  
VITAMIN NES, IN DOSAGE, HUMAN USE  
WASHING AND CLEANING PREPARATIONS NES  
WOOD PULP NES  
ZINC IN ORES, CONCENTRATES AND SCRAP

## PRINTTECH INC.

2294 CHEMIN ST-FRANCOIS, DORVAL, QUE., H9P1K2  
MAIN CONTACT: MR. RIVAZ JAMAL  
FAX: 514-684-1189 TLX/ANSBK: 05-821502  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: AUG/1989  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 10-19 TRADE STAFF: 10-19  
ANNUAL SALES \$000: \$5,000-9,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
SPANISH

## AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

## AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES  
FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT | X | X |   |   |   |   |   |
| ARGENTINA              | X | X |   |   |   | X | X |
| AUSTRALIA              |   | X |   |   |   |   |   |
| BAHAMAS                |   | X |   |   |   |   |   |
| CHILE                  | X | X |   |   |   | X | X |

|            | E | I | B | S | A | R | W |
|------------|---|---|---|---|---|---|---|
| COSTA RICA |   | X |   |   |   |   |   |
| ECUADOR    |   | X |   |   |   |   |   |
| FRANCE     |   | X |   |   |   |   |   |
| HAITI      |   | X |   |   |   |   |   |
| HONG KONG  |   |   |   |   |   | X | X |

|         | E | I | B | S | A | R | W |
|---------|---|---|---|---|---|---|---|
| IRAN    |   | X |   |   |   |   |   |
| IRAQ    |   | X |   |   |   |   |   |
| JAMAICA |   | X |   |   |   |   |   |
| JORDAN  |   | X |   |   |   |   |   |
| KUWAIT  |   | X |   |   |   |   |   |

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| NEW ZEALAND          |   | X | X |   |   |   |   |
| PANAMA               | X | X |   | X |   | X | X |
| SAUDI ARABIA         | X | X |   |   |   | X | X |
| UNITED ARAB EMIRATES | X | X |   |   |   |   |   |
| UNITED STATES        | X |   |   | X |   |   | X |

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| VENEZUELA | X | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

ELECTRONIC COMPUTERS AND PARTS  
PARTS, ATTACH AND ACCESS FOR CASH REGISTERS  
STATIONERS' AND OFFICE SUPPLIES NES

## PRODIMEX INC.

315-12EME AVE., RICHELIEU, QUE., J3L3T2  
MAIN CONTACT: M. YVES DECARIE  
FAX: TLX/ANSBK: 05-267428  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: MAY/1988  
TOTAL STAFF: 5-9 TRADE STAFF:  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
ITALIAN  
SPANISH

## AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

## AREA OF SPECIALTIES:

COMMODITIES/PRIMARY PRODUCTS TRADING

## METHOD OF OPERATIONS:

AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|       | E | I | B | S | A | R | W |
|-------|---|---|---|---|---|---|---|
| ARUBA | X |   |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| AUSTRALIA |   | X |   |   |   |   |   |
| AUSTRIA   |   | X |   |   |   |   |   |
| BAHAMAS   |   | X |   |   |   |   |   |
| BARBADOS  |   | X |   |   |   |   |   |
| BERMUDA   |   | X |   |   |   |   |   |

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| BONAIRE            |   | X |   |   |   |   |   |
| CAYMAN ISLANDS     |   | X |   |   |   |   |   |
| CUBA               |   | X |   |   |   |   |   |
| CURACAO            |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC |   | X |   |   |   |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ENGLAND       |   | X |   |   |   |   | X |
| FINLAND       |   |   | X |   |   |   |   |
| FRANCE        |   | X |   |   |   |   | X |
| GERMANY, WEST |   |   | X |   |   |   |   |
| HAITI         |   | X |   |   |   |   |   |

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ITALY                        |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| JAPAN                        |   |   | X |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| PORTUGAL                     |   |   | X |   |   |   |   |

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| PUERTO RICO              |   | X |   |   |   |   |   |
| SPAIN                    |   |   | X |   |   |   |   |
| SWITZERLAND              |   |   | X |   |   |   |   |
| TRINIDAD AND TOBAGO      |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS |   | X |   |   |   |   |   |

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| UNITED STATES  |   | X |   |   |   |   |   |
| VIRGIN ISLANDS |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

FLOORING, HARDWOOD  
LUMBER, DOMESTIC HARDWOODS NES  
MILLWORK NES  
PARTICLE BOARD /RECONSTITUTED WOOD BOARD/  
WOODEN HOUSEHOLD FURNITURE, NOT UPHOLSTERED

## PRODUITS DES CANTONS DE L'EST LTEE

SEE... EASTERN TOWNSHIPS PRODUCE LTD.

## PRODUITS ELECTRONIQUES EN GROS LTEE

SEE... ELECTRONIC WHOLESALEERS CO. LTD.

## PROFESSIONAL SANITATION PRODUCTS LTD.

TEL: 819-777-4821

## \*\*\*\* UPDATE PENDING

201-E DEVEAULT, HULL, QUE., J8Z1S7  
P.O. BOX 401 STN. "A", OTTAWA, ONT., K1N8V4  
MAIN CONTACT: MR. GILLES HAMMOND  
FAX: 819-777-2067 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 4 REPORTED: MAR/1989  
TOTAL STAFF: 10-19 TRADE STAFF: 10-19  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

## AREA OF SPECIALTIES:

FINISHED/SEMI-FINISHED GOODS TRADING

## METHOD OF OPERATIONS:

AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

## FOREIGN LINKAGES:

E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|          | E | I | B | S | A | R | W |
|----------|---|---|---|---|---|---|---|
| ARUBA    |   | X |   |   |   |   |   |
| BAHAMAS  |   | X |   |   |   |   |   |
| BARBADOS |   | X |   |   |   |   |   |
| BERMUDA  |   | X |   |   |   |   |   |
| BONAIRE  |   | X |   |   |   |   |   |

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| CAYMAN ISLANDS               |   | X |   |   |   |   |   |
| CURACAO                      |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC           |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| PUERTO RICO              |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO      |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS |   | X |   |   |   |   |   |
| VIRGIN ISLANDS           |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

BROOMS AND WHISKS  
BRUSHES, MANUAL AND PARTS NES, AND MOPS  
CAULKING, SEALING & SOUND DEADENING COMPOUNDS  
CLEANING EQUIPMENT, ELECTRIC NES  
COMMERCIAL LAUNDRY EQUIPMENT AND PARTS  
CONSTRUCTION & MICE MACHY, EQUIP & PARTS NES  
FLOOR POLISHERS, ELECTRIC, AND PARTS  
GARDEN TOOLS NES  
GENERAL PURPOSE INDUSTRIAL MACHY & PARTS NES

CONTINUED....

# TRADING HOUSE

HOSPITAL FURNITURE  
HOUSEHOLD CHEMICAL SPECIALTIES NES  
NON-ELECTRIC CLEANING EQUIPMENT AND PARTS NES  
ORTHOPAEDIC APPLIANCES AND PARTS NES  
PLUMBERS' BRASS GOODS AND BATHROOM ACCESS NES  
POLISHES, WAXES AND RELATED PREPARATIONS NES  
SOAP NES  
SPRAYERS/CROP PROTECTION MACH/EQUIP & PTS NES  
SURFACE ACTIVE AGENTS, COMPOUNDED  
WASHING AND CLEANING PREPARATIONS NES

## PROMEXPORT CANADA LIMITED

TEL: 514-935-0945

\*\*\*\*\* UPDATE PENDING

4000 DE MAISONNEUVE O., TOUR PLAZA BUREAU 2510, MONTREAL  
QUE., H3Z1J9

MAIN CONTACT: DR. M. LIBROWICZ

FAX: 514-933-3066

TLX/ANSBK: 055-61326/PROMEX  
YEARS IN INTERNATIONAL TRADE: 10 REPORTED: MAR/1989

QUEBEC ASSOCIATION OF EXPORT TRADING HOUSES MEMBER: YES

TOTAL STAFF: 2 TRADE STAFF: 2

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: FRANCE

LANGUAGES: ENGLISH

FRENCH

POLISH

RUSSIAN

SPANISH

AUXILIARY SERVICES: CONSULTING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ALGERIA                             | X |   |   |   |   |   |   |
| BANGLADESH                          |   | X |   |   |   |   |   |
| FRANCE                              |   | X |   |   |   |   |   |
| MOROCCO                             | X |   |   |   |   |   | X |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| TUNISIA                             |   | X |   |   |   |   | X |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:

OIL SEED CAKE AND MEAL NES  
OIL SEEDS, OIL NUTS AND OIL KERNELS NES  
POTATOES, SEED  
TALLOW

## PROMEXPORT CANADA LIMITEE

SEE... PROMEXPORT CANADA LIMITED

## PUNDA INC.

SEE... PUNDA MERCANTILE INC.

## PUNDA MERCANTILE INC.

TEL: 514-489-7278

310 VICTORIA AVE., SUITE 306, MONTREAL QUE., H3Z2N9

MAIN CONTACT: MR. LAWRENCE H. MOQUETTE

FAX: TLX/ANSBK: 05566471

YEARS IN INTERNATIONAL TRADE: 5 REPORTED: JAN/1988

COUNTERTRADE ON OWN BEHALF: YES

TOTAL STAFF: 5-9 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$10,000-24,999

PARENT COUNTRY: CANADA

LANGUAGES: DUTCH

ENGLISH

FRENCH

GERMAN

SPANISH

AUXILIARY SERVICES:

CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
OTHER

PACKAGING

SHIPPING-INTERNATIONAL

WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES

COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES

AGENT FOR MFR/PRODUCER/PROCESSOR

CONSORTIUM MEMBER ACTING FOR OWN ACCOUNT

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              | X |   |   |   |   |   | X |
| AUSTRALIA              |   | X |   |   |   |   |   |
| AUSTRIA                | X |   | X |   |   |   | X |
| BANGLADESH             |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| BELGIUM                             |   |   | X |   |   |   |   |
| BRAZIL                              | X |   | X |   |   |   | X |
| BULGARIA                            |   | X |   |   |   |   |   |
| CHILE                               |   | X |   |   |   |   |   |
| COLOMBIA                            |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA                      |   | X |   |   |   |   |   |
| ENGLAND                             |   |   | X | X |   |   |   |
| FINLAND                             | X |   | X |   |   |   | X |
| GERMANY, EAST                       |   | X |   |   |   |   |   |
| GERMANY, WEST                       |   | X |   |   |   |   | X |
| GREECE                              |   | X |   |   |   |   | X |
| HONG KONG                           | X |   |   |   |   |   | X |
| HUNGARY                             | X |   | X |   |   |   | X |
| INDIA                               | X |   |   |   |   |   | X |
| INDONESIA                           | X |   |   |   |   |   | X |
| IRAN                                |   | X |   |   |   |   |   |
| IRAQ                                |   | X |   |   |   |   |   |
| IRELAND                             |   | X |   |   |   |   |   |
| ISRAEL                              |   | X |   |   |   |   |   |
| ITALY                               |   | X |   |   |   |   |   |
| KOREA, SOUTH                        |   | X | X |   |   |   | X |
| MALAYSIA                            | X |   |   |   |   |   | X |
| MEXICO                              | X |   | X |   |   |   | X |
| NETHERLANDS                         |   | X | X | X |   |   |   |
| NEW ZEALAND                         | X |   |   |   |   |   | X |
| NIGERIA                             | X |   |   |   |   |   | X |
| NORTHERN IRELAND                    |   |   |   | X |   |   |   |
| PAKISTAN                            | X |   |   |   |   |   | X |
| PEOPLE'S REPUBLIC OF CHINA          | X |   | X |   |   |   |   |
| PHILIPPINES                         | X |   |   |   |   |   | X |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   | X |   |   |   |
| SINGAPORE                           | X |   |   |   |   |   | X |
| SOUTH AFRICA                        | X |   |   |   |   |   | X |
| SRI LANKA                           |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| TAIWAN                              |   | X |   |   |   |   |   |
| THAILAND                            | X |   |   |   |   |   | X |
| TURKEY                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X | X |   | X |   |   | X |
| UNITED STATES                       | X |   | X |   |   |   |   |
| VENEZUELA                           | X |   |   |   |   |   | X |
| WALES                               |   |   |   | X |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:

ALCOHOLS AND THEIR DERIVATIVES NES  
AMINE FUNCTION COMPOUNDS NES  
BENZOL /BENZENE/  
BORIC ACID AND BORIC OXIDE  
BUTYLENES  
CELLULOSE NITRATE, EXCEPT EXPLOSIVE GRADES  
CHLORATES AND PERCHLORATES  
CHLORIDES AND OXYCHLORIDES NES  
CRUDE NATURAL RUBBER, EXCEPT LATEX  
FORMALDEHYDE AND PARA-FORMALDEHYDE  
FUMARIC ACID  
HALOGEN DERIVATIVES OF HYDROCARBONS NES  
HETEROCYCLIC COMPOUNDS NES  
HETEROCYCLIC COMPOUNDS, SIX MEMBERED RINGS  
HEXAMETHYLENE TETRAMINE  
HYDROCARBONS NES  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
INORGANIC ACID & OXYGEN COMPOS OF NON-MET NES  
INORGANIC BASE & MET OXIDE, HYDROX & PEROX NES  
INTERMEDIATE FORMULATIONS  
ION EXCHANGE RESINS  
ISOCYANATES  
KETONE AND QUINONE FUNCTION COMPOUNDS  
METHYL ALCOHOL  
MOLYBDENUM OXIDES AND HYDROXIDES  
MORPHOLINE  
NITRITES AND NITRATES NES  
OXALIC ACID  
OXYGEN FUNCTION AMINO COMPOUNDS NES  
PHENOLS AND PHENOL-ALCOHOLS NES  
PHTHALIC ACID SALTS, ESTERS & DERIVATIVES NES  
PHTHALIC ANHYDRIDE  
PIGMENTS, COLOUR LAKES & TONER NES /PIG NES./  
POLYACIDS, THEIR SALTS, ESTERS & DERIVATIVES

CONTINUED....

# TRADING HOUSE

POLYETHYLENE RESINS  
POLYPROPYLENE RESINS  
POLYVINYL RESINS NES  
SODIUM BICROMATE  
SODIUM BORATE  
SODIUM CARBONATE, INCLUDING SAL SODA  
SODIUM CYANIDE  
SODIUM HYDROXIDE, LIQUID  
STRONTIUM/BARIUM/MAGNESIUM/HYDR/PER OXIDES  
SULPHITES AND THIOSULPHATES NES  
SYNTHETIC RESINS DERIVED FROM NATURAL SOURCES  
SYNTHETIC RUBBER, EXCEPT LATEX  
THIAZOLES, EXCEPT SULFATHIAZOLE  
TOLUOL /TOLUENE/  
XYLOL /XYLENE/

Q-LUBE MIRABEC INC. TEL: 514-270-6770

7200 HUTCHINSON SUITE 301, MONTREAL, QUE., H3N1Z2  
P.O. BOX 35031, MONTREAL, QUE., H2C3K4  
MAIN CONTACT: MR. YVON LAPLANTE  
FAX: 514-270-9865 TLX/ANSBK: 05-25134/05-25134 MTL  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: JUL/1989  
QUEBEC ASSOCIATION OF EXPORT TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 4 TRADE STAFF:  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: UNITED STATES  
LANGUAGES: ARABIC  
ENGLISH  
FRENCH  
ITALIAN  
SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| ALGERIA                  |   | X |   |   |   |   |   |
| ANGOLA                   |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT   |   | X |   |   |   |   |   |
| ARGENTINA                |   | X |   |   |   |   |   |
| AUSTRALIA                | X | X |   |   |   | X | X |
| AUSTRIA                  |   | X |   |   |   |   |   |
| BAHAMAS                  |   | X |   |   |   |   |   |
| BAHRAIN                  |   | X |   |   |   |   |   |
| BARBADOS                 |   | X |   |   |   |   |   |
| BELGIUM                  |   | X |   |   |   |   |   |
| BELIZE                   |   | X |   |   |   |   |   |
| BENIN                    |   | X |   |   |   |   |   |
| BERMUDA                  |   | X |   |   |   |   |   |
| BOLIVIA                  |   | X |   |   |   |   |   |
| BOTSWANA                 |   | X |   |   |   |   |   |
| BRAZIL                   |   | X |   |   |   |   |   |
| BRUNEI                   |   | X |   |   |   |   |   |
| BULGARIA                 |   | X |   |   |   |   |   |
| BURMA                    |   | X |   |   |   |   |   |
| CANARY ISLANDS           |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |
| CHILE                    |   | X |   |   |   |   |   |
| COLOMBIA                 |   | X |   |   |   |   |   |
| COOK ISLANDS             |   | X |   |   |   |   |   |
| COSTA RICA               |   | X |   |   |   |   |   |
| CUBA                     |   | X |   |   |   |   |   |
| CURACAO                  |   | X |   |   |   |   |   |
| CYPRUS                   |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA           |   | X |   |   |   |   |   |
| DENMARK                  |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC       |   | X |   |   |   |   |   |
| ECUADOR                  |   | X |   |   |   |   |   |
| EL SALVADOR              |   | X |   |   |   |   |   |
| ENGLAND                  |   | X |   |   |   |   |   |
| FIJI                     |   | X |   |   |   |   |   |
| FINLAND                  |   | X |   |   |   |   |   |
| FRANCE                   |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| FRENCH POLYNESIA           |   | X |   |   |   |   |   |
| GERMANY, EAST              |   | X |   |   |   |   |   |
| GERMANY, WEST              |   | X |   |   |   |   |   |
| GREECE                     |   | X |   |   |   |   |   |
| GUAM                       |   | X |   |   |   |   |   |
| GUATEMALA                  |   | X |   |   |   |   |   |
| GUINEA-BISSAU              |   | X |   |   |   |   |   |
| HONDURAS                   |   | X |   |   |   |   |   |
| HONG KONG                  | X | X | X |   |   |   |   |
| HUNGARY                    |   | X |   |   |   |   |   |
| INDIA                      |   | X |   |   |   |   |   |
| INDONESIA                  |   | X |   |   |   |   |   |
| IRAN                       |   | X |   |   |   |   |   |
| IRAQ                       |   | X |   |   |   |   |   |
| IRELAND                    |   | X |   |   |   |   |   |
| ISRAEL                     |   | X |   |   |   |   |   |
| ITALY                      |   | X |   |   |   |   |   |
| JAMAICA                    |   | X |   |   |   |   |   |
| JAPAN                      | X | X |   |   |   |   |   |
| JORDAN                     |   | X |   |   |   |   |   |
| KENYA                      |   | X |   |   |   |   |   |
| KOREA, NORTH               |   | X |   |   |   |   |   |
| KOREA, SOUTH               |   | X |   |   |   |   |   |
| KUWAIT                     | X | X | X | X |   | X | X |
| LEBANON                    |   | X |   |   |   |   |   |
| LUXEMBOURG                 |   | X |   |   |   |   |   |
| MALAYSIA                   | X | X |   |   |   | X | X |
| MALTA                      |   | X |   |   |   |   |   |
| MAURITANIA                 |   | X |   |   |   |   |   |
| MAURITIUS                  |   | X |   |   |   |   |   |
| MEXICO                     |   | X |   |   |   |   |   |
| MOROCCO                    | X | X |   |   |   |   |   |
| MOROCCO                    | X | X |   |   |   |   |   |
| NEW ZEALAND                |   | X |   |   |   |   |   |
| NICARAGUA                  |   | X |   |   |   |   |   |
| NORWAY                     |   | X |   |   |   |   |   |
| OMAN                       |   | X |   |   |   |   |   |
| PAKISTAN                   |   | X |   |   |   |   |   |
| PANAMA                     |   | X |   |   |   |   |   |
| PARAGUAY                   |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PERU                       |   | X |   |   |   |   |   |
| PHILIPPINES                |   | X | X |   |   |   |   |
| POLAND                     |   | X |   |   |   |   |   |
| PORTUGAL                   |   | X |   |   |   |   |   |
| PUERTO RICO                |   | X |   |   |   |   |   |
| QATAR                      |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON       | X | X |   |   |   |   |   |
| ROMANIA                    |   | X |   |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |
| SCOTLAND                   |   | X |   |   |   |   |   |
| SENEGAL                    |   | X | X |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   |   |
| SPAIN                      |   | X |   |   |   |   |   |
| SRI LANKA                  |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON     |   | X |   |   |   |   |   |
| SWEDEN                     |   | X |   |   |   |   |   |
| SWITZERLAND                |   | X |   |   |   |   |   |
| SYRIA                      |   | X | X |   |   |   |   |
| TAIWAN                     |   | X | X |   |   |   |   |
| THAILAND                   |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO        |   | X |   |   |   |   |   |
| TUNISIA                    |   | X |   |   |   |   |   |
| TURKEY                     |   | X |   |   |   |   |   |
| UGANDA                     |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES       |   | X | X | X | X | X | X |
| UNITED STATES              | X | X | X | X | X | X | X |
| URUGUAY                    |   | X |   |   |   |   |   |
| VENEZUELA                  |   | X |   |   |   |   |   |
| WALES                      |   | X |   |   |   |   |   |
| YEMEN                      |   | X |   |   |   |   |   |
| YEMEN, SOUTH               |   | X |   |   |   |   |   |
| YUGOSLAVIA                 |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
BULLDOZING, ANGLE-DOZING & SIM EQUIP. & PTS  
CUTTING, PENETRATING AND LUBRICATING OILS

CONTINUED....



# TRADING HOUSE

HARVESTING/THRESHING & REL MACHY. & PTS NES  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
METALWORKING COMPOUNDS PREPARED  
TOILET PREPARATIONS AND COSMETICS NES  
WASHING AND CLEANING PREPARATIONS NES

Q-TEXTE DIV. DE DABDA INC. TEL: 514-381-5309

9475 CHARLES DE LA TOUR, MONTREAL, QUE., H4N1M5  
MAIN CONTACT: MR. JOE COHEN  
FAX: 514-383-6042 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: APR/1990  
TOTAL STAFF: 5-9 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA  
LANGUAGES: FRENCH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| ALGERIA     |   | X |   |   |   |   |   |
| CONGO       |   | X |   |   |   |   |   |
| GABON       |   | X |   |   |   |   |   |
| IVORY COAST |   | X |   |   |   |   |   |
| LIBERIA     |   | X |   |   |   |   |   |

|            |  |   |  |  |  |  |  |
|------------|--|---|--|--|--|--|--|
| MAURITANIA |  | X |  |  |  |  |  |
| MOROCCO    |  | X |  |  |  |  |  |
| SENEGAL    |  | X |  |  |  |  |  |
| TUNISIA    |  | X |  |  |  |  |  |

PRODUCTS EXPORTED:  
ELECTRONIC COMPUTERS AND PARTS  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
PLASTIC END PRODUCTS NES  
STATIONERS' AND OFFICE SUPPLIES NES

QUALITAS INTERNATIONAL INC. TEL: 403-242-8630

2828 SIGNAL HILL HEIGHTS S.W., CALGARY, ALTA., T3H2B5  
MAIN CONTACT: MR. AMEET RAO  
FAX: 403-240-3945 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: FEB/1990  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
SWAHILI

AUXILIARY SERVICES: CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
OTHER

AREA OF SPECIALTIES: SHIPPING-INTERNATIONAL  
BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CON. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   | X |   |   |   |   |   |
| ANGOLA                 |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| BAHRAIN                |   | X |   |   |   |   |   |
| BANGLADESH             |   | X |   |   |   |   |   |

|              |  |   |  |  |  |  |  |
|--------------|--|---|--|--|--|--|--|
| BELGIUM      |  | X |  |  |  |  |  |
| BENIN        |  | X |  |  |  |  |  |
| BOTSWANA     |  | X |  |  |  |  |  |
| BRUNEI       |  | X |  |  |  |  |  |
| BURKINA FASO |  | X |  |  |  |  |  |

|          |  |   |  |   |  |  |  |
|----------|--|---|--|---|--|--|--|
| BURMA    |  | X |  |   |  |  |  |
| BURUNDI  |  | X |  |   |  |  |  |
| CYPRUS   |  | X |  |   |  |  |  |
| DJIBOUTI |  | X |  |   |  |  |  |
| ENGLAND  |  | X |  | X |  |  |  |

|               |  |   |  |  |  |  |   |
|---------------|--|---|--|--|--|--|---|
| ETHIOPIA      |  | X |  |  |  |  |   |
| FRANCE        |  | X |  |  |  |  |   |
| GABON         |  | X |  |  |  |  |   |
| GAMBIA        |  | X |  |  |  |  |   |
| GERMANY, WEST |  | X |  |  |  |  | X |

|               |  |   |  |  |  |  |   |
|---------------|--|---|--|--|--|--|---|
| GHANA         |  | X |  |  |  |  |   |
| GREECE        |  | X |  |  |  |  |   |
| GUINEA        |  | X |  |  |  |  |   |
| GUINEA-BISSAU |  | X |  |  |  |  |   |
| INDIA         |  | X |  |  |  |  | X |

|      |  |   |  |  |  |  |  |
|------|--|---|--|--|--|--|--|
| IRAN |  | X |  |  |  |  |  |
|------|--|---|--|--|--|--|--|

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| IRAQ        |   | X |   |   |   |   |   |
| ISRAEL      |   | X |   |   |   |   |   |
| ITALY       |   | X |   |   |   |   | X |
| IVORY COAST |   | X |   |   |   |   |   |
| JAPAN       |   | X |   |   |   |   | X |

|         |   |   |  |  |  |   |  |
|---------|---|---|--|--|--|---|--|
| JORDAN  |   | X |  |  |  |   |  |
| KENYA   | X |   |  |  |  | X |  |
| KUWAIT  |   | X |  |  |  |   |  |
| LEBANON |   | X |  |  |  |   |  |
| LESOTHO |   | X |  |  |  |   |  |

|            |  |   |  |  |  |  |  |
|------------|--|---|--|--|--|--|--|
| LIBERIA    |  | X |  |  |  |  |  |
| LIBYA      |  | X |  |  |  |  |  |
| MADAGASCAR |  | X |  |  |  |  |  |
| MALAWI     |  | X |  |  |  |  |  |
| MALAYSIA   |  | X |  |  |  |  |  |

|            |  |   |  |  |  |  |  |
|------------|--|---|--|--|--|--|--|
| MALI       |  | X |  |  |  |  |  |
| MAURITANIA |  | X |  |  |  |  |  |
| MAURITIUS  |  | X |  |  |  |  |  |
| MOROCCO    |  | X |  |  |  |  |  |
| MOZAMBIQUE |  | X |  |  |  |  |  |

|                  |  |   |  |   |  |  |   |
|------------------|--|---|--|---|--|--|---|
| NAMIBIA          |  | X |  |   |  |  |   |
| NETHERLANDS      |  | X |  |   |  |  |   |
| NIGER            |  | X |  |   |  |  |   |
| NIGERIA          |  | X |  |   |  |  | X |
| NORTHERN IRELAND |  |   |  | X |  |  |   |

|             |  |   |  |  |  |  |  |
|-------------|--|---|--|--|--|--|--|
| NORWAY      |  | X |  |  |  |  |  |
| OMAN        |  | X |  |  |  |  |  |
| PAKISTAN    |  | X |  |  |  |  |  |
| PHILIPPINES |  | X |  |  |  |  |  |
| PORTUGAL    |  | X |  |  |  |  |  |

|                      |  |   |  |  |  |  |  |
|----------------------|--|---|--|--|--|--|--|
| QATAR                |  | X |  |  |  |  |  |
| REPUBLIC OF CAMEROON |  | X |  |  |  |  |  |
| REUNION              |  | X |  |  |  |  |  |
| RWANDA               |  | X |  |  |  |  |  |
| SAUDI ARABIA         |  | X |  |  |  |  |  |

|                  |  |   |  |  |  |   |  |
|------------------|--|---|--|--|--|---|--|
| SCOTLAND         |  | X |  |  |  | X |  |
| SENEGAL          |  | X |  |  |  |   |  |
| SEYCHELLES       |  | X |  |  |  |   |  |
| SIERRA LEONE     |  | X |  |  |  |   |  |
| SOMALIA REPUBLIC |  | X |  |  |  |   |  |

|             |  |   |  |  |  |  |  |
|-------------|--|---|--|--|--|--|--|
| SPAIN       |  | X |  |  |  |  |  |
| SUDAN       |  | X |  |  |  |  |  |
| SWAZILAND   |  | X |  |  |  |  |  |
| SWEDEN      |  | X |  |  |  |  |  |
| SWITZERLAND |  | X |  |  |  |  |  |

|          |  |   |  |  |  |  |  |
|----------|--|---|--|--|--|--|--|
| SYRIA    |  | X |  |  |  |  |  |
| TANZANIA |  | X |  |  |  |  |  |
| THAILAND |  | X |  |  |  |  |  |
| TOGO     |  | X |  |  |  |  |  |
| TUNISIA  |  | X |  |  |  |  |  |

|                                     |  |   |  |  |  |   |   |
|-------------------------------------|--|---|--|--|--|---|---|
| TURKEY                              |  | X |  |  |  |   | X |
| UGANDA                              |  | X |  |  |  |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |  | X |  |  |  |   |   |
| UNITED ARAB EMIRATES                |  | X |  |  |  |   |   |
| WALES                               |  | X |  |  |  | X |   |

|              |  |   |  |  |  |  |  |
|--------------|--|---|--|--|--|--|--|
| YEMEN, SOUTH |  | X |  |  |  |  |  |
| ZAIRE        |  | X |  |  |  |  |  |
| ZAMBIA       |  | X |  |  |  |  |  |
| ZIMBABWE     |  | X |  |  |  |  |  |

PRODUCTS EXPORTED:  
PETROLEUM & GAS FIELD PRODUCTION EQUIP. & PTS  
PIPE FITTINGS NES  
PIPES AND TUBES, IRON OR STEEL NES  
PROCESS CNTRL & MULTI-FUNC CNTRL MACHY & APP  
SOLAR ENERGY EQUIPMENT  
VALVES NES  
WATER AND SEWAGE TREATMENT EQUIPMENT & PARTS  
WELDING APPARATUS, EQUIPMENT AND PARTS NES  
WELL DRILLING MACHINERY, APPARATUS AND PARTS

QUALITY CANADIAN MARKETING TEL: 306-885-2037

117 REGINA AVE., SEDLEY, SASK. S0G4K0  
P.O. BOX 98, SEDLEY, SASK. S0G4K0  
MAIN CONTACT: VIRGINIA COUPL  
FAX: 306-721-2684 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: FEB/1990  
COUNTERTRADE ON OWN BEHALF: YES  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 1

CONTINUED....

# TRADING HOUSE

ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: CUSTOM CLEARING  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

GREECE X  
ITALY X  
MEXICO X  
UNITED STATES X  
PRODUCTS EXPORTED: FEED CONCENTRATES AND COMPLETE FEEDS NES  
PEAS, DRIED NES  
VEGETABLES, DRIED NES

QUELUMEX ENR. TEL: 819-474-6044

79 DES PINS, DRUMMONDVILLE, QUE., J2C1P8  
C.P. 505, DRUMMONDVILLE, QUE., J2B6W4  
MAIN CONTACT: M. CLAUDE ST-PIERRE  
FAX: 819-474-6846 TLX/ANSBK: 05-838635/90619 DRUM  
YEARS IN INTERNATIONAL TRADE: 3 REPORTED: NOV/1989  
TOTAL STAFF: 5-9 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

BEELIUM  
ENGLAND X X  
FRANCE X  
GERMANY, WEST X  
ITALY X  
JAPAN X  
KOREA, SOUTH X  
NETHERLANDS X  
PORTUGAL X  
SPAIN X

SWEDEN X  
TAIWAN X  
UNITED STATES X  
PRODUCTS EXPORTED: LUMBER, DOMESTIC HARDWOODS NES  
LUMBER, OAK

QUEMERICAN INC. TEL: 514-658-6910

4 RUE DES ERABLES, RICHELIEU, QUE., J3L4A7  
MAIN CONTACT: M. GILBERT BEAULIEU  
FAX: 514-658-2275 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: MAR/1990  
COUNTERTRADE ON OWN BEHALF: YES  
COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
QUEBEC ASSOCIATION OF EXPORT TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
SPANISH

AUXILIARY SERVICES: CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
OTHER  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

NICARAGUA X X X X X X

PRODUCTS EXPORTED: AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
CHEMICAL AND PHARM PRODS IND MACHV. EQUIP/PTS  
COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
PAPER & PAPERBOARD CONVERTING MACHV & PTS NES

R. BRUNET COMPANY TEL: 514-849-0673

SUITE 918, 360 ST. JAMES ST. W., MONTREAL, QUE., H2Y1P5  
MAIN CONTACT: MR. RICHARD BRUNET  
FAX: TLX/ANSBK: 055-61903  
YEARS IN INTERNATIONAL TRADE: 12 REPORTED: MAY/1989  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
OTHER  
PACKAGING  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

AUSTRIA X  
CHILE X  
COLOMBIA X  
ENGLAND X  
KUWAIT X

LEBANON X  
NORWAY X  
PANAMA X  
PERU X  
SAUDI ARABIA X

SWEDEN X  
UNITED STATES X  
VENEZUELA X  
WORLDWIDE X

PRODUCTS EXPORTED: PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES

R.A.W. CORPORATION INC. TEL: 514-748-7374

831 DECARIE BLVD. SUITE 207, ST. LAURENT, QUE., H4L3L8  
MAIN CONTACT: MR. RENE V. BONDoux  
FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 17 REPORTED: JAN/1988  
TOTAL STAFF: 5-9 TRADE STAFF:  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSOLIDATION  
DOCUMENTATION  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

UNITED STATES X  
PRODUCTS EXPORTED: FURNITURE FRAMES, TOPS AND FINISHED PARTS  
FURNITURE, CABINET & CASKET FTGS, EXC SPRING  
OFFICE FURNITURE AND VISIBLE RECORD EQUIPMENT  
WOODEN HOUSEHOLD FURNITURE, NOT UPHOLSTERED

R.S. ROBINSON'S SONS (1971) LTD. TEL: 204-942-7830

11 MARTHA ST., WINNIPEG, MAN., R3B1A2  
MAIN CONTACT: MR. ROY SMITH  
FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 60 REPORTED: MAY/1989  
TOTAL STAFF: 3 TRADE STAFF: 1  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

CONTINUED....

# TRADING HOUSE

|                                               |   |   |   |  |   |   |  |  |  |
|-----------------------------------------------|---|---|---|--|---|---|--|--|--|
| ARAB REPUBLIC OF EGYPT                        | X |   |   |  |   |   |  |  |  |
| AUSTRALIA                                     |   | X | X |  |   |   |  |  |  |
| BELGIUM                                       |   | X | X |  |   |   |  |  |  |
| CUBA                                          |   | X | X |  |   |   |  |  |  |
| CZECHOSLOVAKIA                                |   |   | X |  |   |   |  |  |  |
| DENMARK                                       |   | X | X |  |   |   |  |  |  |
| ENGLAND                                       |   | X |   |  | X |   |  |  |  |
| FINLAND                                       |   | X | X |  |   |   |  |  |  |
| FRANCE                                        |   | X | X |  |   | X |  |  |  |
| GERMANY, EAST                                 |   |   | X |  |   |   |  |  |  |
| GERMANY, WEST                                 |   | X | X |  |   | X |  |  |  |
| HONG KONG                                     |   |   | X |  |   |   |  |  |  |
| INDIA                                         |   | X |   |  |   | X |  |  |  |
| ITALY                                         |   | X | X |  |   | X |  |  |  |
| JAPAN                                         |   | X | X |  |   | X |  |  |  |
| KOREA, SOUTH                                  |   |   | X |  |   |   |  |  |  |
| NETHERLANDS                                   |   | X | X |  |   |   |  |  |  |
| NORWAY                                        |   | X | X |  |   | X |  |  |  |
| PAKISTAN                                      |   | X |   |  |   | X |  |  |  |
| PORTUGAL                                      |   |   | X |  |   |   |  |  |  |
| SAUDI ARABIA                                  |   | X |   |  |   |   |  |  |  |
| SINGAPORE                                     |   | X |   |  |   | X |  |  |  |
| SPAIN                                         |   |   | X |  |   |   |  |  |  |
| SWEDEN                                        |   | X | X |  |   |   |  |  |  |
| SWITZERLAND                                   |   | X | X |  |   |   |  |  |  |
| TAIWAN                                        |   |   | X |  |   |   |  |  |  |
| UNITED ARAB EMIRATES                          |   | X |   |  |   |   |  |  |  |
| UNITED STATES                                 |   |   |   |  |   | X |  |  |  |
| PRODUCTS EXPORTED:                            |   |   |   |  |   |   |  |  |  |
| CATTLE HIDES, RAW                             |   |   |   |  |   |   |  |  |  |
| CRUDE ANIMAL & FISHERY PRODUCTS, INEDIBLE NES |   |   |   |  |   |   |  |  |  |
| CRUDE DRUGS/HERBS/PLANT PTS IN MED/ESSNTL OIL |   |   |   |  |   |   |  |  |  |
| FINE ANIMAL HAIR AND HAIR TOPS                |   |   |   |  |   |   |  |  |  |
| FUR SKINS, UNRESSED NES                       |   |   |   |  |   |   |  |  |  |
| HORSE HAIR                                    |   |   |   |  |   |   |  |  |  |

**R.V.C. ROYAL VIKING CONTEMPORARY** TEL: 416-297-1411  
 3330 MCNICOLL AVE., SCARBOROUGH, ONT., M1V2L2  
 MAIN CONTACT: MR. KELD BENDIXEN  
 FAX: 416-297-1723 TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 13 REPORTED: AUG/1989  
 TOTAL STAFF: 10-19 TRADE STAFF: 10-19  
 ANNUAL SALES \$000: \$10,000-24,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: DANISH  
 ENGLISH  
 GERMAN

|                                                              |                        |   |   |   |   |   |   |  |  |
|--------------------------------------------------------------|------------------------|---|---|---|---|---|---|--|--|
| AUXILIARY SERVICES:                                          | CONSOLIDATION          |   |   |   |   |   |   |  |  |
|                                                              | DOCUMENTATION          |   |   |   |   |   |   |  |  |
|                                                              | FREIGHT FORWARDING     |   |   |   |   |   |   |  |  |
|                                                              | SHIPPING-INTERNATIONAL |   |   |   |   |   |   |  |  |
|                                                              | WAREHOUSING            |   |   |   |   |   |   |  |  |
| FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  |                        |   |   |   |   |   |   |  |  |
| S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE |                        |   |   |   |   |   |   |  |  |
|                                                              | E                      | I | B | S | A | R | W |  |  |
| BELGIUM                                                      |                        | X | X |   |   |   |   |  |  |
| ENGLAND                                                      |                        |   | X |   |   |   |   |  |  |
| JAPAN                                                        |                        | X | X |   |   |   |   |  |  |
| SCOTLAND                                                     |                        | X | X |   |   |   |   |  |  |
| UNITED STATES                                                |                        | X | X |   |   |   | X |  |  |
| WALES                                                        |                        | X | X |   |   |   |   |  |  |
| PRODUCTS EXPORTED:                                           |                        |   |   |   |   |   |   |  |  |
| WOODEN HOUSEHOLD FURNITURE, NOT UPOLSTERED                   |                        |   |   |   |   |   |   |  |  |

**RAMSEN ENGINEERING ASSOCIATES INC.** TEL: 902-422-9656  
 2089 UPPER WATER ST., HALIFAX, N.S., B3K2W1  
 P.O. BOX 1541 STN "M", HALIFAX, N.S., B3J2Y3  
 MAIN CONTACT: MR. RICHARD A. MURRAY P.ENG.  
 FAX: 902-420-1455 TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 9 REPORTED: JUL/1989  
 TOTAL STAFF: 5-9 TRADE STAFF: 4  
 ANNUAL SALES \$000: \$1,000-4,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: DUTCH  
 ENGLISH  
 FRENCH  
 NORWEGIAN  
 SPANISH  
 AUXILIARY SERVICES: CONSULTING  
 FINANCING ARRANGEMENTS, GENERAL  
 OTHER  
 SHIPPING-INTERNATIONAL  
 AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
 COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 OTHER  
 METHOD OF OPERATIONS: PROJECT IMPLEMENTING, PROJECT MANAGING  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                              |  |   |   |  |  |  |   |   |   |
|----------------------------------------------|--|---|---|--|--|--|---|---|---|
| ARUBA                                        |  | X | X |  |  |  |   |   |   |
| BAHAMAS                                      |  | X | X |  |  |  |   |   |   |
| BAHRAIN                                      |  | X | X |  |  |  |   |   |   |
| BARBADOS                                     |  | X | X |  |  |  | X | X |   |
| BELIZE                                       |  |   | X |  |  |  |   |   |   |
| BERMUDA                                      |  | X | X |  |  |  |   | X |   |
| BONAIRE                                      |  | X | X |  |  |  |   | X |   |
| CAYMAN ISLANDS                               |  | X | X |  |  |  |   | X | X |
| COSTA RICA                                   |  |   | X |  |  |  |   |   |   |
| CUBA                                         |  | X | X |  |  |  |   | X |   |
| CURACAO                                      |  | X | X |  |  |  |   | X |   |
| DOMINICAN REPUBLIC                           |  | X | X |  |  |  |   | X |   |
| EL SALVADOR                                  |  |   | X |  |  |  |   |   |   |
| ENGLAND                                      |  |   | X |  |  |  | X |   |   |
| GERMANY, WEST                                |  |   |   |  |  |  | X |   |   |
| GUATEMALA                                    |  |   | X |  |  |  |   |   |   |
| HAITI                                        |  | X | X |  |  |  |   | X |   |
| HONDURAS                                     |  |   | X |  |  |  |   |   |   |
| JAMAICA                                      |  | X | X |  |  |  |   | X | X |
| KUWAIT                                       |  |   | X |  |  |  |   |   |   |
| LEeward AND WINDWARD ISLANDS                 |  | X | X |  |  |  |   | X |   |
| MOROCCO                                      |  |   | X |  |  |  |   |   |   |
| NETHERLANDS                                  |  |   | X |  |  |  | X |   |   |
| NICARAGUA                                    |  |   | X |  |  |  |   |   |   |
| NORWAY                                       |  |   |   |  |  |  | X |   |   |
| OMAN                                         |  |   | X |  |  |  |   |   |   |
| PANAMA                                       |  |   | X |  |  |  |   |   |   |
| PORTUGAL                                     |  |   | X |  |  |  |   |   |   |
| PUERTO RICO                                  |  | X | X |  |  |  |   | X |   |
| QATAR                                        |  |   | X |  |  |  |   |   |   |
| SAUDI ARABIA                                 |  |   | X |  |  |  |   |   |   |
| ST. PIERRE ET MIQUELON                       |  |   | X |  |  |  |   |   |   |
| SWITZERLAND                                  |  |   | X |  |  |  |   |   |   |
| TRINIDAD AND TOBAGO                          |  | X | X |  |  |  |   | X |   |
| TURKS AND CAICOS ISLANDS                     |  | X | X |  |  |  |   | X |   |
| UNITED ARAB EMIRATES                         |  |   | X |  |  |  |   |   |   |
| UNITED STATES                                |  | X | X |  |  |  |   |   |   |
| VIRGIN ISLANDS                               |  | X | X |  |  |  |   | X |   |
| WALES                                        |  |   | X |  |  |  |   |   |   |
| PRODUCTS EXPORTED:                           |  |   |   |  |  |  |   |   |   |
| BUILDERS, HARDWARE NES                       |  |   |   |  |  |  |   |   |   |
| CEMENT NES                                   |  |   |   |  |  |  |   |   |   |
| DOORS OF WOOD                                |  |   |   |  |  |  |   |   |   |
| FARM IRRIGATION SYSTEMS AND PARTS            |  |   |   |  |  |  |   |   |   |
| LUMBER, ASH                                  |  |   |   |  |  |  |   |   |   |
| LUMBER, FIR NES                              |  |   |   |  |  |  |   |   |   |
| LUMBER, PINE NES                             |  |   |   |  |  |  |   |   |   |
| LUMBER, SPRUCE                               |  |   |   |  |  |  |   |   |   |
| METAL DOORS NES, INCLUDING ALUMINUM          |  |   |   |  |  |  |   |   |   |
| PIPE, TUBES AND TUBING NES, PLASTIC          |  |   |   |  |  |  |   |   |   |
| PLYWOOD, HARDWOOD, PRE-FINISHED NES          |  |   |   |  |  |  |   |   |   |
| PLYWOOD, SOFTWOOD                            |  |   |   |  |  |  |   |   |   |
| PUMPS AND PARTS NES                          |  |   |   |  |  |  |   |   |   |
| SAND AND GRAVEL NES                          |  |   |   |  |  |  |   |   |   |
| STONE, CRUSHED, INCLUDING STONE REFUSE NES   |  |   |   |  |  |  |   |   |   |
| VALVES, IRON OR STEEL NES                    |  |   |   |  |  |  |   |   |   |
| WATER AND SEWAGE TREATMENT EQUIPMENT & PARTS |  |   |   |  |  |  |   |   |   |

**RAMSEN INTERNATIONAL**  
 SEE... RAMSEN ENGINEERING ASSOCIATES INC.

**RAY BUSBRIDGE INC.** TEL: 514-486-3091  
 310 VICTORIA AVENUE, SUITE 103, WESTMOUNT QUEBEC, H3Z2M9  
 MAIN CONTACT: MR. RAY BUSBRIDGE  
 FAX: 514-486-0637 TLX/ANSBK: 4996683/BIRD UI  
 YEARS IN INTERNATIONAL TRADE: 0 REPORTED: MAY/1989  
 TOTAL STAFF: 2 TRADE STAFF: 2  
 ANNUAL SALES \$000: \$1,000-4,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 FRENCH  
 GERMAN  
 ITALIAN  
 SPANISH  
 AUXILIARY SERVICES: CONSULTING  
 DOCUMENTATION  
 FINANCING ARRANGEMENTS, GENERAL  
 FREIGHT FORWARDING  
 SHIPPING-INTERNATIONAL  
 AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: INDEPENDENT TRADER

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| AUSTRALIA              |   |   |   |   |   | X |   |
| BELGIUM                | X |   |   |   |   |   |   |
| BENIN                  | X |   |   |   |   |   |   |
| CANARY ISLANDS         |   | X |   |   |   |   |   |
| CHILE                  |   | X |   |   |   |   |   |
| FRANCE                 | X |   |   |   |   |   |   |
| GABON                  | X |   |   |   |   |   |   |
| GERMANY, WEST          | X |   |   |   |   |   |   |
| HONG KONG              | X |   |   |   |   |   |   |
| INDONESIA              |   | X |   |   |   |   |   |
| JAMAICA                | X |   |   |   |   |   |   |
| JAPAN                  | X | X |   |   |   | X |   |
| KOREA, SOUTH           | X |   |   |   |   |   |   |
| KUWAIT                 | X |   |   |   |   |   |   |
| MALAYSIA               | X |   |   |   |   |   |   |
| MEXICO                 |   | X |   |   |   |   |   |
| NETHERLANDS            | X |   |   |   |   |   |   |
| PAKISTAN               |   | X |   |   |   |   |   |
| PERU                   |   | X |   |   |   |   |   |
| PHILIPPINES            | X |   |   |   |   | X |   |
| REPUBLIC OF CAMEROON   |   | X |   |   |   |   |   |
| SAUDI ARABIA           | X |   |   |   |   |   |   |
| SINGAPORE              | X |   |   |   |   |   |   |
| SOUTH AFRICA           | X |   |   |   |   |   |   |
| SPAIN                  | X |   |   |   |   |   |   |
| TAIWAN                 | X |   |   |   |   |   |   |
| THAILAND               | X |   |   |   |   | X |   |
| TOGO                   | X |   |   |   |   |   |   |
| UNITED ARAB EMIRATES   | X |   |   |   |   |   |   |

UNITED STATES X X

## PRODUCTS EXPORTED:

EGGS IN THE SHELL NES  
MILK, CREAM, AND BY-PRODUCTS, POWDERED  
PORK, FRESH OR FROZEN NES  
POULTRY, FRESH OR FROZEN NES

## REA-FAC AGENCIES LTD.

TEL: 902-894-8235

112 WATER ST., CHARLOTTETOWN, P.E.I., C1A8C5  
P.O. BOX 2, CHARLOTTETOWN, P.E.I., C1A7K2  
MAIN CONTACT: MR. FRED YOUNKER  
FAX: 902-566-5633 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 22 REPORTED: JUN/1989  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES: CUSTOM CLEARING  
FREIGHT FORWARDING  
WAREHOUSING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| AUSTRALIA |   | X |   |   |   |   |   |
| BELGIUM   |   | X |   |   |   |   |   |
| ENGLAND   |   | X | X |   |   |   |   |
| FIJI      |   | X |   |   |   |   |   |
| HONG KONG |   | X |   |   |   |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ITALY         |   |   |   |   | X |   |   |
| KOREA, SOUTH  |   | X |   |   |   |   |   |
| NEW ZEALAND   |   | X |   |   |   |   |   |
| UNITED STATES | X |   |   |   |   |   |   |

## PRODUCTS EXPORTED:

BASIC HARDWARE NES  
BOLTS & HEADED OR THRD RODS, W/O NUTS NES  
DRAFTING INSTRUMENTS  
FISH NETTING  
GLASS BASIC PRODUCTS NES  
PAINTS NES, EXCEPT IN AEROSOL OR IN TUBE  
SIGNS AND ADVERTISING DISPLAYS NES  
WIPING RAGS  
WIRE ROPE, NEW, COATED OR NOT

## REDCO TRADING CORPORATION

TEL: 604-734-7296

301 - 2245 WEST BROADWAY, VANCOUVER, B.C., V6K2E4  
MAIN CONTACT: MR. ROY HARRIS  
FAX: TLX/ANSBK: 04-508338  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: MAY/1987  
TOTAL STAFF: 2 TRADE STAFF:  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH

AUXILIARY SERVICES: JAPANESE

CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
OTHER  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| BELGIUM       |   | X |   |   |   |   |   |
| ENGLAND       |   | X |   |   |   |   |   |
| GERMANY, WEST |   | X |   |   |   |   |   |
| HONG KONG     |   | X |   |   |   |   |   |
| ISRAEL        |   | X | X |   |   |   |   |

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| JAPAN                      |   | X |   |   | X |   |   |
| KOREA, SOUTH               |   |   | X | X | X |   |   |
| NETHERLANDS                |   | X | X |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| TAIWAN        |   | X | X |   |   |   |   |
| UNITED STATES |   | X | X |   |   |   |   |

## PRODUCTS EXPORTED:

CONVERTED PAPER NES  
FINE PAPER NES  
LUMBER, ASH  
LUMBER, CEDAR  
LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
LUMBER, DOMESTIC HARDWOODS NES  
LUMBER, DOUGLAS FIR  
LUMBER, FIR NES  
LUMBER, HEMLOCK  
LUMBER, OAK  
LUMBER, PINE NES  
LUMBER, PINE, SOUTHERN AND SUGAR  
LUMBER, PONDEROSA PINE  
LUMBER, POPLAR, ASPEN AND COTTONWOOD  
LUMBER, SPRUCE  
LUMBER, WALNUT  
LUMBER, WESTERN LARCH  
PAPER FOR PRINTING  
PARTICLE BOARD /RECONSTITUTED WOOD BOARD/  
PLYWOOD, HARDWOOD, PRE-FINISHED NES  
PLYWOOD, HARDWOOD, UNFINISHED NES  
PLYWOOD, SOFTWOOD  
PULPWOOD CHIPS  
VENEER, HARDWOOD NES  
VENEER, SOFTWOOD  
WOOD PULP NES  
WRAPPING PAPER NES

## REDCO TRADING CORP.

SEE... REDCO TRADING CORPORATION

## REGOR INTERNATIONAL INC.

TEL: 514-397-1744

1253 MCGILL COLLEGE AVE., SUITE 650, MONTREAL QUE., H3B2Y5  
MAIN CONTACT: M. PIERRE CROTEAU INC.  
FAX: 514-866-2457 TLX/ANSBK: 055-60348  
YEARS IN INTERNATIONAL TRADE: 25 REPORTED: FEB/1990  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 5-9 TRADE STAFF:  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: BAMBARA  
ENGLISH  
FRENCH  
LINGALA  
SPANISH  
SWAHILI

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
FREIGHT FORWARDING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| BARBADOS                   | X |   |   |   |   |   |   |
| BURKINA FASO               |   | X |   |   |   |   |   |
| COLOMBIA                   | X |   |   |   |   |   |   |
| CONGO                      |   | X |   |   |   |   |   |
| COSTA RICA                 | X |   |   |   |   |   |   |
| CUBA                       | X |   | X | X |   |   | X |
| DOMINICAN REPUBLIC         |   | X |   | X |   |   | X |
| FRANCE                     |   | X | X |   |   |   |   |
| GABON                      |   | X |   |   |   |   |   |
| GREECE                     |   | X | X |   |   |   |   |
| GUINEA                     |   |   |   | X | X |   | X |
| HAITI                      |   | X |   |   |   |   |   |
| INDIA                      |   | X |   |   |   |   |   |
| ITALY                      |   | X |   |   |   |   |   |
| IVORY COAST                |   | X |   |   |   |   |   |
| JAPAN                      |   |   | X |   |   |   |   |
| MADAGASCAR                 |   | X |   |   |   |   |   |
| MALI                       |   | X |   |   |   |   |   |
| MEXICO                     |   | X |   |   |   |   |   |
| MOROCCO                    |   | X |   |   |   |   |   |
| NICARAGUA                  |   | X |   |   |   |   |   |
| NIGER                      |   | X |   |   |   |   |   |
| PANAMA                     | X |   |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PORTUGAL                   |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON       | X |   |   | X |   |   |   |
| RWANDA                     |   | X |   |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |
| SENEGAL                    | X |   |   |   |   |   |   |
| SEYCHELLES                 |   | X |   |   |   |   |   |
| SPAIN                      |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON     |   |   | X |   |   |   |   |
| TANZANIA                   | X |   |   |   |   |   |   |
| TUNISIA                    |   | X |   |   |   |   |   |
| UGANDA                     |   | X |   |   |   |   |   |
| VENEZUELA                  |   | X |   |   |   |   |   |
| ZAIRE                      | X |   |   | X | X |   | X |

## PRODUCTS EXPORTED:

AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
 AIRCRAFT ASSEMBLIES, EQUIPMENT AND PARTS  
 BAKERY MACHINERY AND PARTS  
 BEANS, CANNED NES  
 BREAKFAST CEREAL FOODS  
 BROAD WOVEN FABRICS, COTTON, BLEACHED NES  
 BUILDERS, HARDWARE NES  
 CEREAL GRAIN PRODUCTS NES  
 COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
 COMMERCIAL FISHING INDUSTRY EQUIP, & PTS NES  
 CRANES AND DERRICKS  
 DOG AND CAT FEEDS, COMPLETE  
 EDGE TOOLS, HAND, AND PARTS NES  
 ELECTRIC LIGHTING FIX & PORT LAMPS & PTS NES  
 ELECTRICAL NON-CURR-CARRYING WIRING MAT NES  
 FISH PREPARING MACHINERY AND PARTS  
 FOOD PREPARATIONS NES  
 FRUIT DRINKS AND NECTARS  
 FRUIT JUICE CONCENTRATES, NOT FROZEN NES  
 FRUIT JUICES, NOT CONCENTRATED NES  
 FRUITS AND PRODUCTS, CANNED NES  
 GENERAL PURPOSE INDUSTRIAL MACHY & PARTS NES  
 GLUCOSE SYRUP (FOOD GRADE)  
 HAMS, CANNED  
 HAND TOOLS AND PARTS NES  
 LIQUID SOAP  
 MECHANICS' MEASURING TOOLS AND PARTS NES  
 MIXED FRUITS, CANNED NES  
 OFFICE FURNITURE AND VISIBLE RECORD EQUIPMENT  
 ORGANIC CHEMICALS NES  
 OUTLET & SWITCH BOXES & OUTLET BOX CONNECTORS  
 OYSTERS, CANNED  
 PARTS OF CRANES AND DERRICKS  
 PEACHES, CANNED  
 PEARS, CANNED  
 PLUMBERS' BRASS GOODS AND BATHROOM ACCESS NES  
 PLUMBING FIXTURES AND SANITARY WARE NES  
 POLISHES, WAXES AND RELATED PREPARATIONS NES  
 POLYESTER BROAD WOVEN FABRICS  
 POWER DRIVEN HAND TOOLS NES  
 SAUCES NES  
 SAWS & SAWMILL MACHINERY, EQUIPMENT & PTS NES  
 TECHNICAL MODELS FOR DEMO/INSTRUCTION & PTS  
 TOILET PREPARATIONS AND COSMETICS NES  
 VEGETABLES AND VEGETABLE JUICES, CANNED NES  
 WASHING AND CLEANING PREPARATIONS NES

WOODWORKING MACHINERY, EQUIPMENT & PARTS NES

RESOURCE OUTFITTERS INTERNATIONAL TEL: 416-678-1586

1935 DREW RD. UNIT 5, MISSISSAUGA, ONT. L5S1M7  
 MAIN CONTACT: MR. MURRAY HALL  
 FAX: 416-678-1625 TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 10 REPORTED: MAR/1990  
 COUNTERTRADE ON OWN BEHALF: YES  
 TOTAL STAFF: 20-49 TRADE STAFF: 10-19  
 ANNUAL SALES \$000: \$1,000-4,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 FRENCH

AUXILIARY SERVICES: CONSOLIDATION  
 CONSULTING  
 CUSTOM CLEARING  
 DOCUMENTATION  
 FREIGHT FORWARDING  
 PACKAGING  
 SHIPPING-INTERNATIONAL  
 WAREHOUSING  
 AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 PROJECT IMPLEMENTING, PROJECT MANAGING  
 WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
 METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
 CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
 EXPORT MANAGEMENT CO./DIV. OF CON. CO.  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| ALGERIA                  |   | X |   |   |   |   |   |
| ANGOLA                   |   | X |   |   |   |   |   |
| ARGENTINA                |   | X |   |   |   |   |   |
| ARUBA                    |   |   |   | X |   |   |   |
| AUSTRALIA                |   | X |   |   |   |   |   |
| AUSTRIA                  |   |   |   |   | X |   |   |
| BENIN                    |   |   | X |   |   |   |   |
| BOLIVIA                  |   |   | X |   |   |   |   |
| BOHAIRE                  |   |   |   | X |   |   |   |
| BOTSWANA                 |   | X |   |   |   |   |   |
| BRAZIL                   |   | X | X |   |   |   |   |
| BURKINA FASO             |   | X |   |   |   |   |   |
| BURUNDI                  |   | X |   |   |   |   |   |
| CANARY ISLANDS           |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS       |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |
| CHAD                     |   | X |   |   |   |   |   |
| CHILE                    |   | X |   |   |   |   |   |
| COLOMBIA                 |   | X |   |   |   |   |   |
| CONGO                    |   | X |   |   |   |   |   |
| CURACAO                  |   |   |   |   | X |   |   |
| DENMARK                  |   |   |   |   | X |   |   |
| DJIBOUTI                 |   | X |   |   |   |   |   |
| ECUADOR                  |   | X |   |   |   |   |   |
| ENGLAND                  |   |   |   |   | X |   |   |
| ETHIOPIA                 |   | X |   |   |   |   |   |
| FALKLAND ISLANDS         |   | X |   |   |   |   |   |
| FINLAND                  |   |   |   |   | X |   |   |
| FRANCE                   |   |   |   |   | X |   |   |
| FRENCH GUIANA            |   | X |   |   |   |   |   |
| GABON                    |   | X |   |   |   |   |   |
| GAMBIA                   |   | X |   |   |   |   |   |
| GERMANY, WEST            |   |   |   | X |   |   |   |
| GHANA                    |   | X | X |   |   |   |   |
| GUINEA                   |   | X |   |   |   |   |   |
| GUINEA-BISSAU            |   | X |   |   |   |   |   |
| GUAYANA                  |   | X | X |   |   |   |   |
| HONDURAS                 |   | X |   |   |   |   |   |
| IVORY COAST              |   | X | X |   |   |   |   |
| KENYA                    |   | X | X |   |   |   |   |
| LESOTHO                  |   | X |   |   |   |   |   |
| LIBERIA                  |   | X |   |   |   |   |   |
| LIBYA                    |   | X |   |   |   |   |   |
| MADAGASCAR               |   | X |   |   |   |   |   |
| MALAWI                   |   | X |   |   |   |   |   |
| MALAYSIA                 |   | X |   |   |   |   |   |
| MALI                     |   | X |   |   |   |   |   |
| MAURITANIA               |   | X |   |   |   |   |   |
| MAURITIUS                |   | X |   |   |   |   |   |
| MOROCCO                  |   | X |   |   |   |   |   |
| MOZAMBIQUE               |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| NAMIBIA                    |   | X |   |   |   |   |   |
| NETHERLANDS                |   |   | X |   |   |   |   |
| NEW ZEALAND                |   |   |   |   |   |   |   |
| NIGER                      |   | X |   |   |   |   |   |
| NIGERIA                    |   | X |   |   |   |   |   |
| PARAGUAY                   |   |   | X |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA | X |   |   |   |   |   |   |
| PERU                       |   |   | X |   |   |   |   |
| REPUBLIC OF CAMEROON       | X |   | X |   |   |   |   |
| REUNION                    |   |   | X |   |   |   |   |
| RWANDA                     |   |   | X |   |   |   |   |
| SENEGAL                    |   |   | X |   |   |   |   |
| SEYCHELLES                 |   |   | X |   |   |   |   |
| SIERRA LEONE               |   |   | X |   |   |   |   |
| SOMALIA REPUBLIC           |   |   | X |   |   |   |   |
| SUDAN                      |   |   | X |   |   |   |   |
| SURINAM                    |   |   | X |   |   |   |   |
| SWAZILAND                  |   |   | X |   |   |   |   |
| SWEDEN                     |   |   |   | X |   |   |   |
| SWITZERLAND                |   |   |   | X |   |   |   |
| TANZANIA                   |   |   | X |   |   |   |   |
| TOGO                       |   |   | X |   |   |   |   |
| TUNISIA                    |   |   | X |   |   |   |   |
| TURKEY                     |   |   | X |   |   |   |   |
| UGANDA                     |   |   | X |   |   |   |   |
| UNITED STATES              |   |   |   | X |   |   |   |
| URUGUAY                    |   |   | X |   |   |   |   |
| VENEZUELA                  |   |   | X |   |   |   |   |
| WESTERN SAHARA             |   |   | X |   |   |   |   |
| ZAIRE                      | X |   | X |   |   |   |   |
| ZAMBIA                     |   |   | X |   |   |   |   |
| ZIMBABWE                   |   |   | X |   |   |   |   |

## PRODUCTS EXPORTED:

HAND TOOLS AND PARTS NES  
MINING & QUARRYING MACHV, EQUIP & PARTS NES  
MISCELLANEOUS APPAREL NES  
NAVIGATION INSTRUMENTS, APPARATUS AND PARTS  
PLANTERS AND TRANSPLANTERS, AND PARTS  
SOIL PREP, SEEDING & FERT MACHV, & PTS N  
SPADES, SHOVELS AND SCOOPS  
WATER AND SEWAGE TREATMENT EQUIPMENT & PARTS  
WOODWORKING MACHINERY, EQUIPMENT & PARTS NES

## RICHMOND MEDICAL PRODUCTS

TEL: 604-926-4414

2438 MARINE DR. SUITE 202, W. VANCOUVER, B.C., V7V1L2  
MAIN CONTACT: DR. RICHARD N. NUTTALL  
FAX: 604-926-0744 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: AUG/1989  
TOTAL STAFF: 5-9 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH

AUXILIARY SERVICES: CONSULTING  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| HONG KONG |   | X |   |   |   |   |   |
| INDONESIA |   | X |   |   |   |   |   |
| JORDAN    |   | X |   |   |   |   |   |
| KUWAIT    |   | X |   |   |   |   |   |
| MALAYSIA  |   | X |   |   |   |   |   |

|                            |   |  |  |  |  |  |  |
|----------------------------|---|--|--|--|--|--|--|
| OMAN                       | X |  |  |  |  |  |  |
| PAKISTAN                   | X |  |  |  |  |  |  |
| PEOPLE'S REPUBLIC OF CHINA | X |  |  |  |  |  |  |
| PHILIPPINES                | X |  |  |  |  |  |  |
| SAUDI ARABIA               | X |  |  |  |  |  |  |

|                      |   |  |  |  |  |  |   |
|----------------------|---|--|--|--|--|--|---|
| SINGAPORE            | X |  |  |  |  |  |   |
| THAILAND             | X |  |  |  |  |  |   |
| UNITED ARAB EMIRATES | X |  |  |  |  |  | X |
| YEMEN, SOUTH         | X |  |  |  |  |  |   |

## PRODUCTS EXPORTED:

BANDAGE/SURGICAL GAUZE/ABSORBENT COT/DRESSING  
DISPOSABLE SYRINGES, SYRINGE NEEDLES & PARTS  
MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES  
ORTHOPAEDIC APPLIANCES AND PARTS NES  
PHYSIOTHERAPY & VETERINARY INST, EQUIP & PTS  
PLUMBING FIXTURES AND SANITARY WARE NES  
URINARY AND OSTOMY APPLIANCES, SUPPLIES & PTS  
WHEEL CHAIRS, INVALID CHAIRS AND PARTS

## RICOCHET TEXTILES LTD.

TEL: 514-274-5433

7245 ALEXANDRA ST., ROOM 102, MONTREAL, QUE., H2R2Z1  
MAIN CONTACT: MR. W. COVIENSKY  
FAX: TLX/ANSBK: 05-25134/05-25134 MTL  
YEARS IN INTERNATIONAL TRADE: 18 REPORTED: JUN/1989  
TOTAL STAFF: 10-19 TRADE STAFF:  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
CUSTOM CLEARING  
DOCUMENTATION  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ARUBA     |   |   |   |   |   |   |   |
| AUSTRALIA |   | X |   |   |   |   |   |
| BAHAMAS   | X |   |   |   |   |   | X |
| BARBADOS  | X |   |   |   |   |   | X |
| BERMUDA   | X |   |   |   |   |   | X |

|                |   |   |  |  |  |  |   |
|----------------|---|---|--|--|--|--|---|
| BONAIRE        | X |   |  |  |  |  | X |
| CAYMAN ISLANDS | X |   |  |  |  |  | X |
| COOK ISLANDS   |   | X |  |  |  |  |   |
| CUBA           | X |   |  |  |  |  | X |
| CURACAO        | X |   |  |  |  |  | X |

|                    |   |   |  |  |  |  |   |
|--------------------|---|---|--|--|--|--|---|
| DOMINICAN REPUBLIC | X |   |  |  |  |  | X |
| ENGLAND            |   | X |  |  |  |  |   |
| FIJI               |   | X |  |  |  |  |   |
| FRENCH POLYNESIA   |   | X |  |  |  |  |   |
| GUAM               |   | X |  |  |  |  |   |

|                              |   |   |  |  |  |  |   |
|------------------------------|---|---|--|--|--|--|---|
| HAITI                        | X |   |  |  |  |  | X |
| HONDURAS                     |   |   |  |  |  |  | X |
| JAMAICA                      | X |   |  |  |  |  | X |
| LEeward AND WINDWARD ISLANDS | X |   |  |  |  |  | X |
| NEW CALEDONIA                |   | X |  |  |  |  |   |

|                  |   |   |  |  |  |  |   |
|------------------|---|---|--|--|--|--|---|
| NEW HEBRIDES     |   | X |  |  |  |  |   |
| NEW ZEALAND      |   | X |  |  |  |  |   |
| PANAMA           | X |   |  |  |  |  | X |
| PAPUA NEW GUINEA |   | X |  |  |  |  |   |
| PUERTO RICO      | X |   |  |  |  |  | X |

|                 |   |  |  |  |  |  |  |
|-----------------|---|--|--|--|--|--|--|
| SAMOA ISLANDS   | X |  |  |  |  |  |  |
| SOLOMON ISLANDS | X |  |  |  |  |  |  |
| TAHITI          | X |  |  |  |  |  |  |
| TASMANIA        | X |  |  |  |  |  |  |
| TONGA           | X |  |  |  |  |  |  |

|                          |   |  |  |  |  |  |   |
|--------------------------|---|--|--|--|--|--|---|
| TRINIDAD AND TOBAGO      | X |  |  |  |  |  | X |
| TURKS AND CAICOS ISLANDS | X |  |  |  |  |  | X |
| VENEZUELA                | X |  |  |  |  |  | X |
| VIRGIN ISLANDS           | X |  |  |  |  |  | X |

## PRODUCTS EXPORTED:

BROAD WOVEN FABRICS, COTTON, BLEACHED NES  
BROAD WOVEN FABRICS, COTTON, COLOURED NES  
DOUBLE-KNIT FABRICS NES  
ELASTIC FABRICS, BROAD WOVEN  
ELASTIC KNITTED OR NETTED FABRICS  
KNITTED FABRICS NES  
LACE FABRICS  
PANTIE HOSE, INCLUDING TIGHTS  
POLYESTER/COTTON BROAD WOVEN FABRICS NES  
TRICOT FABRICS

## RIGBY TRADE LIMITED

TEL: 416-528-3395

74 GEORGE ST., HAMILTON, ONT., L8P1C9  
MAIN CONTACT: M.J. RIGBY OR W.S. WILKER  
FAX: 416-528-4618 TLX/ANSBK: 061-8486  
YEARS IN INTERNATIONAL TRADE: 15 REPORTED: JUN/1988  
COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 4  
ANNUAL SALES \$000:  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
ITALIAN  
PORTUGUESE  
SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING

CONTINUED....

# TRADING HOUSE

AREA OF SPECIALTIES: OTHER  
SHIPPING-INTERNATIONAL  
BUYING FOR GOVERNMENT OR COMPANIES  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CON. CO.  
INDEPENDENT TRADER  
OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ANGOLA                       | X |   |   |   |   |   |   |
| ARGENTINA                    |   |   |   |   |   | X |   |
| BOTSWANA                     |   |   | X |   |   | X |   |
| CHAD                         | X |   |   |   |   |   |   |
| CHILE                        | X |   |   |   |   | X |   |
| COLOMBIA                     | X |   | X |   |   | X |   |
| CUBA                         | X |   |   |   |   |   |   |
| DENMARK                      | X |   |   |   |   |   |   |
| EL SALVADOR                  | X |   |   |   |   |   |   |
| ETHIOPIA                     | X |   |   |   |   |   |   |
| GREECE                       |   |   | X |   |   |   | X |
| HAITI                        | X |   |   |   |   |   |   |
| HONDURAS                     | X |   |   |   |   |   |   |
| IRAN                         | X |   |   |   |   |   |   |
| KOREA, SOUTH                 | X |   |   |   |   |   |   |
| LAOS                         | X |   |   |   |   |   |   |
| LEeward AND WINDWARD ISLANDS | X |   |   |   |   |   |   |
| NEPAL                        |   |   | X |   |   |   | X |
| NICARAGUA                    | X |   |   |   |   |   |   |
| PERU                         | X |   | X |   |   |   | X |
| RWANDA                       | X |   |   |   |   |   |   |
| SINGAPORE                    | X |   | X |   |   |   | X |
| SOMALIA REPUBLIC             | X |   |   |   |   |   |   |
| SOUTH AFRICA                 | X |   | X |   |   |   | X |
| SWAZILAND                    |   |   | X |   |   |   | X |
| THAILAND                     |   |   | X |   |   |   | X |
| TURKEY                       |   | X | X |   |   |   | X |
| VIETNAM                      | X |   |   |   |   |   |   |
| WORLDWIDE                    |   | X |   |   |   |   |   |
| YEMEN, SOUTH                 | X |   |   |   |   |   |   |
| ZIMBABWE                     | X |   | X |   |   |   | X |

PRODUCTS EXPORTED:  
AGRICULTURAL EDGE TOOLS AND BLADES  
AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
ANVILS, VISES AND PARTS  
ASBESTOS PACKING  
AUGERS, BITS, BRACES, HAND DRILLS AND GIMLETS  
AXES AND HATCHETS  
CLAY & CONCRETE PRODS IND MACHY, & PTS NES  
COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
COMMERCIAL FISHING INDUSTRY EQUIP, & PTS NES  
CONSTRUCTION & MTCE MACHY, EQUIP & PARTS NES  
EDGE TOOLS, HAND, AND PARTS NES  
FILES AND RASPS  
GARDEN RAKES  
GARDEN TOOLS NES  
HACK SAW BLADES  
HAMMERS, HAND  
HAND SAWS, SAW BLADES AND SAW PARTS NES  
HAND TOOLS AND PARTS NES  
HOSPITAL FURNITURE  
MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES  
MINING & QUARRYING MACHY, EQUIP & PARTS NES  
MOTOR VEHICLES NES  
OFF-HIGHWAY TRUCKS  
OFFICE FURNITURE AND VISIBLE RECORD EQUIPMENT  
OFFICE MACHINES, EQUIPMENT AND PARTS NES  
PETROLEUM, GAS & COAL PRODS MACHY, & PTS NES  
PIPES AND TUBES, STAINLESS STEEL, NEW NES  
PLIERS  
POWER TRANSMISSION EQUIPMENT AND PARTS NES  
PUMPS AND PARTS NES  
SCREWDRIVERS, HAND  
SPADES, SHOVELS AND SCOOPS  
TRUCKS & CHASSIS, COMM, NGVW NOT > 6000 LBS, NEW  
VALVES NES  
WRENCHES AND PARTS

RIN PACIFIC IMPORT-EXPORT (1988) INC. TEL: 604-381-4404  
1207-345 QUEBEC ST. VICTORIA B.C. V8V1W4  
MAIN CONTACT: MR. GEORGE T. HOLNAR  
FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: MAY/1988  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 3 TRADE STAFF:

ANNUAL SALES \$000:  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
GERMAN  
HUNGARIAN  
RUSSIAN

AUXILIARY SERVICES: CONSULTING  
FINANCING ARRANGEMENTS, GENERAL  
OTHER  
PACKAGING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
EXPORT MANAGEMENT CO./DIV. OF CON. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| AUSTRALIA                  | X |   |   |   |   |   |   |
| BRAZIL                     | X |   |   |   |   |   |   |
| COLOMBIA                   | X |   |   |   |   |   |   |
| COOK ISLANDS               | X |   |   |   |   |   |   |
| ENGLAND                    | X |   |   |   |   |   |   |
| FIJI                       |   | X |   |   |   |   |   |
| FRANCE                     |   | X |   |   |   |   |   |
| INDIA                      |   | X |   |   |   |   |   |
| INDONESIA                  | X |   | X | X | X | X | X |
| ITALY                      | X |   |   |   |   |   |   |
| JAPAN                      |   | X | X |   |   |   | X |
| MALAYSIA                   |   | X |   |   |   |   |   |
| MEXICO                     |   | X |   |   |   |   |   |
| PAKISTAN                   |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA | X | X | X |   |   |   |   |
| PHILIPPINES                |   | X |   |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   |   |
| TAIWAN                     |   | X |   |   |   |   |   |
| THAILAND                   | X | X | X | X | X | X | X |
| UNITED STATES              | X | X | X |   |   | X | X |
| YUGOSLAVIA                 |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
COD, FRESH OR FROZEN  
COMMERCIAL REFRIGERATION UNITS NES  
FISH STEAKS/BLOCK/SLAB/STICKS, FR, CHD, FZ  
FLATFISH, FRESH OR FROZEN  
FRESHWATER FISH, FRESH OR FROZEN NES  
HADDOCK, HAKE, CUSK & POLLOCK, FR OR FROZEN  
HALIBUT, FRESH OR FROZEN  
OIL SEED CAKE AND MEAL NES  
PACKAGING MACHINERY AND PARTS NES  
SALMON, FRESH OR FROZEN  
SEA FISH, FRESH OR FROZEN NES  
SLAUGHTERING & MEAT PACKING IND MACHY, & PTS  
TROUT, FRESH OR FROZEN  
TUNA, FRESH OR FROZEN

RIO IMPORT & EXPORT LTD. TEL: 902-466-2077

57 PORTLAND ST., DARTMOUTH, N.S., B2Y1H1  
P.O. BOX 1343, DARTMOUTH, N.S., B2Y4B9  
MAIN CONTACT: MR. CLAUDE D. OPPEDISANO  
FAX: 902-466-7277 TLX/ANSBK: 019-21501/RIO IMPEXP DRT  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: FEB/1990  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 3 TRADE STAFF: 2  
ANNUAL SALES \$000: \$5,000-9,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
ITALIAN  
PORTUGUESE  
SPANISH

AUXILIARY SERVICES: CUSTOM CLEARING  
DOCUMENTATION  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| AFGHANISTAN | X |   |   |   |   |   |   |
| ALBANIA     | X |   |   |   |   |   |   |
| ALGERIA     | X |   |   |   |   |   |   |
| ANDORRA     | X |   |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| ANGOLA                   |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT   |   | X |   |   |   |   |   |
| ARGENTINA                |   | X | X |   |   |   |   |
| ARUBA                    |   | X |   |   |   | X |   |
| AUSTRALIA                | X |   |   |   |   |   |   |
| AUSTRIA                  |   | X |   |   |   |   |   |
| AZORES                   |   | X |   |   |   |   |   |
| BAHAMAS                  |   | X |   |   |   |   |   |
| BAHRAIN                  |   | X |   |   |   |   |   |
| BANGLADESH               |   | X |   |   |   |   |   |
| BARBADOS                 | X | X |   |   |   |   |   |
| BELGIUM                  | X |   |   |   |   |   |   |
| BELIZE                   |   | X |   |   |   |   |   |
| BENIN                    |   | X |   |   |   |   |   |
| BERMUDA                  | X | X |   |   |   |   |   |
| BHUTAN                   |   | X |   |   |   |   |   |
| BOLIVIA                  |   | X |   |   |   |   |   |
| BONAIRE                  |   | X |   |   |   |   |   |
| BOTSWANA                 |   | X |   |   |   |   |   |
| BRAZIL                   |   | X | X |   |   |   |   |
| BRUNEI                   |   | X |   |   |   |   |   |
| BULGARIA                 |   | X |   |   |   |   |   |
| BURKINA FASO             |   | X |   |   |   |   |   |
| BURMA                    |   | X |   |   |   |   |   |
| BURUNDI                  |   | X |   |   |   |   |   |
| CANARY ISLANDS           |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS       |   | X |   |   |   |   |   |
| CAYMAN ISLANDS           |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |
| CHAD                     |   | X |   |   |   |   |   |
| CHILE                    |   | X |   |   |   |   |   |
| COLOMBIA                 |   | X |   |   |   |   |   |
| CONGO                    |   | X |   |   |   |   |   |
| COOK ISLANDS             |   | X |   |   |   |   |   |
| COSTA RICA               |   | X |   |   |   |   |   |
| CUBA                     |   | X |   |   |   |   |   |
| CURACAO                  |   | X |   |   |   |   |   |
| CYPRUS                   |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA           |   | X |   |   |   |   |   |
| DENMARK                  | X |   | X |   |   |   |   |
| DJIBOUTI                 |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC       | X | X |   |   |   |   |   |
| ECUADOR                  |   | X |   |   |   |   |   |
| EL SALVADOR              |   | X |   |   |   |   |   |
| ENGLAND                  | X |   | X |   |   |   |   |
| ETHIOPIA                 |   | X |   |   |   |   |   |
| FALKLAND ISLANDS         |   | X |   |   |   |   |   |
| FIJI                     |   | X |   |   |   |   |   |
| FINLAND                  |   | X |   |   |   |   |   |
| FRANCE                   | X |   | X |   |   |   |   |
| FRENCH GUIANA            |   | X |   |   |   |   |   |
| GABON                    |   | X |   |   |   |   |   |
| GAMBIA                   |   | X |   |   |   |   |   |
| GERMANY, EAST            |   | X |   |   |   |   |   |
| GERMANY, WEST            |   | X | X |   |   |   |   |
| GHANA                    |   | X |   |   |   |   |   |
| GIBRALTAR                |   | X |   |   |   |   |   |
| GREECE                   |   | X |   |   |   |   |   |
| GREENLAND                |   | X | X |   |   |   |   |
| GUAM                     |   | X |   |   |   |   |   |
| GUATEMALA                |   | X |   |   |   |   |   |
| GUINEA                   |   | X |   |   |   |   |   |
| GUINEA-BISSAU            |   | X |   |   |   |   |   |
| GUYANA                   |   | X |   |   |   |   |   |
| HAITI                    | X | X |   |   |   |   |   |
| HONDURAS                 |   | X |   |   |   |   |   |
| HONG KONG                |   | X |   |   |   |   |   |
| HUNGARY                  |   | X |   |   |   |   |   |
| ICELAND                  |   |   | X |   |   |   |   |
| INDIA                    |   | X |   |   |   |   |   |
| INDONESIA                |   | X |   |   |   |   |   |
| IRAN                     |   | X |   |   |   |   |   |
| IRAQ                     |   | X |   |   |   |   |   |
| IRELAND                  |   | X |   |   |   |   |   |
| ISRAEL                   |   | X |   |   |   |   |   |
| ITALY                    | X | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| IVORY COAST                |   | X |   |   |   |   |   |
| JAMAICA                    | X | X |   |   |   |   |   |
| JAPAN                      | X |   |   |   | X |   |   |
| JORDAN                     |   | X |   |   |   |   |   |
| KAMPUCHEA                  |   | X |   |   |   |   |   |
| KENYA                      |   | X |   |   |   |   |   |
| KOREA, SOUTH               | X |   |   |   |   |   |   |
| KUWAIT                     |   | X |   |   |   |   |   |
| LAOS                       |   | X |   |   |   |   |   |
| LEBANON                    |   | X |   |   |   |   |   |
| LESOTHO                    |   | X |   |   |   |   |   |
| LIBERIA                    |   | X |   |   |   |   |   |
| LIBYA                      |   | X |   |   |   |   |   |
| LIECHTENSTEIN              |   | X |   |   |   |   |   |
| LUXEMBOURG                 |   | X |   |   |   |   |   |
| MACAU                      |   | X |   |   |   |   |   |
| MADAGASCAR                 |   | X |   |   |   |   |   |
| MALAWI                     |   | X |   |   |   |   |   |
| MALAYSIA                   |   | X |   |   |   |   |   |
| MALI                       |   | X |   |   |   |   |   |
| MALTA                      |   | X |   |   |   |   |   |
| MAURITANIA                 |   | X |   |   |   |   |   |
| MAURITIUS                  |   | X |   |   |   |   |   |
| MEXICO                     |   | X |   |   |   |   |   |
| MONACO                     |   | X |   |   |   |   |   |
| MONGOLIA                   |   | X |   |   |   |   |   |
| MOROCCO                    |   | X |   |   |   |   |   |
| MOZAMBIQUE                 |   | X |   |   |   |   |   |
| NAMIBIA                    |   | X |   |   |   |   |   |
| NEPAL                      |   | X |   |   |   |   |   |
| NETHERLANDS                | X | X | X |   |   |   |   |
| NEW CALEDONIA              |   | X |   |   |   |   |   |
| NEW HEBRIDES               |   | X |   |   |   |   |   |
| NEW ZEALAND                |   | X |   |   |   |   |   |
| NICARAGUA                  |   | X |   |   |   |   |   |
| NIGER                      |   | X |   |   |   |   |   |
| NIGERIA                    |   | X |   |   |   |   |   |
| NORWAY                     | X | X | X |   |   | X |   |
| OMAN                       |   | X |   |   |   |   |   |
| PAKISTAN                   |   | X |   |   |   |   |   |
| PANAMA                     |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA           |   | X |   |   |   |   |   |
| PARAGUAY                   |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PERU                       |   | X |   |   |   |   |   |
| PHILIPPINES                |   | X |   |   |   |   |   |
| POLAND                     |   | X | X |   |   |   |   |
| PORTUGAL                   |   | X |   |   |   |   |   |
| PUERTO RICO                | X | X |   |   |   |   |   |
| QATAR                      |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON       |   | X |   |   |   |   |   |
| REUNION                    |   | X |   |   |   |   |   |
| ROMANIA                    |   | X |   |   |   |   |   |
| RWANDA                     |   | X |   |   |   |   |   |
| SANDIA ISLANDS             |   | X |   |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |
| SCOTLAND                   |   | X |   |   |   |   |   |
| SENEGAL                    |   | X |   |   |   |   |   |
| SEYCHELLES                 |   | X |   |   |   |   |   |
| SIERRA LEONE               |   | X |   |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   |   |
| SOLOMON ISLANDS            |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC           |   | X |   |   |   |   |   |
| SOUTH AFRICA               |   | X |   |   |   |   |   |
| SPAIN                      |   | X |   |   |   |   |   |
| SRI LANKA                  |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON     |   | X |   |   |   |   |   |
| SUDAN                      |   | X |   |   |   |   |   |
| SURINAM                    |   | X |   |   |   |   |   |
| SWAZILAND                  |   | X |   |   |   |   |   |
| SWEDEN                     |   | X |   |   |   |   |   |
| SWITZERLAND                |   | X |   |   |   |   |   |
| SYRIA                      |   | X |   |   |   |   |   |
| TAHITI                     |   | X |   |   |   |   |   |
| TAIWAN                     | X |   |   |   |   |   | X |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| TANZANIA                            |   | X |   |   |   |   |   |
| TASMANIA                            |   | X |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| TOGO                                |   | X |   |   |   |   |   |
| TONGA                               |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 | X | X |   |   |   |   |   |
| TUNISIA                             |   | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UGANDA                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       | X | X | X |   | X |   |   |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |
| WESTERN SAHARA                      |   | X |   |   |   |   |   |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |
| ZAIRE                               |   | X |   |   |   |   |   |
| ZAMBIA                              |   | X |   |   |   |   |   |
| ZIMBABWE                            |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

COD, FRESH OR FROZEN  
CRABS, FRESH OR FROZEN  
FISH STEAKS/BLOCK/SLAB/STICKS, FR, CHD, FZ  
FISH, SALTED AND/OR DRIED  
FLATFISH, FRESH OR FROZEN  
HADDOCK, HAKE, CUSK & POLLOCK, FR OR FROZEN  
HALIBUT, FRESH OR FROZEN  
LOBSTER, FRESH OR FROZEN  
SALMON, FRESH OR FROZEN  
SEA FISH, FRESH OR FROZEN NES  
SHELLFISH AND PRODUCTS NES

## ROME INTERNATIONAL MARKETING

TEL: 204-824-2220

NESBITT, MAN, ROKIPO  
R.R. 1, NESBITT, MAN, ROKIPO  
MAIN CONTACT: MR. M. DENNIS ROME  
FAX: 204-824-2727 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: AUG/1989  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000:  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES: CONSULTING  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| BAHAMAS                |   | X |   |   |   |   |   |
| BAHRAIN                |   | X |   |   |   |   |   |
| BARBADOS               |   | X |   |   |   |   |   |
| BERMUDA                |   | X |   |   |   |   |   |
| CAYMAN ISLANDS         |   | X |   |   |   |   |   |
| ENGLAND                | X |   |   |   |   |   | X |
| FRANCE                 |   | X |   |   |   |   |   |
| GERMANY, WEST          |   | X |   |   |   |   |   |
| HONG KONG              |   | X |   |   |   |   |   |
| IRELAND                |   | X |   |   |   |   |   |
| JAPAN                  |   | X |   |   |   |   |   |
| KOREA, SOUTH           |   | X |   |   |   |   |   |
| NORTHERN IRELAND       |   |   |   |   |   |   | X |
| PORTUGAL               |   | X |   |   |   |   |   |
| SAUDI ARABIA           |   | X |   |   |   |   |   |
| SCOTLAND               |   |   |   |   |   |   | X |
| SPAIN                  |   | X |   |   |   |   |   |
| TAIWAN                 |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES   |   | X |   |   |   |   |   |
| UNITED STATES          | X |   |   |   |   |   |   |
| VIRGIN ISLANDS         |   | X |   |   |   |   |   |
| WALES                  |   |   |   |   |   |   | X |

## PRODUCTS EXPORTED:

CEREALS, UNMILLED NES  
HAY, FORAGE AND STRAW

RONALD A. CHISHOLM LIMITED TEL: 416-967-0808  
2 BLOOR ST. W., SUITE 2901, TORONTO, ONT., M4W3K3  
MAIN CONTACT: MR. TIMOTHY A. CHISHOLM

FAX: 416-967-9457 TLX/ANSBK: 06-22281  
YEARS IN INTERNATIONAL TRADE: 28 REPORTED: MAY/1989  
COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 20-49 TRADE STAFF: 10-19  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
GERMAN  
SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT       |   | X |   |   |   |   |   |
| ARUBA                        |   | X |   |   |   |   |   |
| AUSTRALIA                    |   | X |   |   |   |   |   |
| AUSTRIA                      |   | X |   |   |   |   |   |
| BAHAMAS                      |   | X |   |   |   |   |   |
| BAHRAIN                      |   |   | X |   |   |   |   |
| BANGLADESH                   |   | X |   |   |   |   |   |
| BARBADOS                     |   | X |   |   |   |   |   |
| BERMUDA                      |   | X |   |   |   |   |   |
| BOLIVIA                      |   | X |   |   |   |   |   |
| BOHAIRE                      |   | X |   |   |   |   |   |
| CAYMAN ISLANDS               |   | X |   |   |   |   |   |
| CHILE                        |   | X |   |   |   |   |   |
| COLOMBIA                     |   | X |   |   |   |   |   |
| COSTA RICA                   |   | X | X |   |   |   |   |
| CUBA                         |   | X |   |   |   |   |   |
| CURACAO                      |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC           |   | X |   |   |   |   |   |
| EL SALVADOR                  |   | X |   |   |   |   |   |
| ENGLAND                      |   | X |   |   |   |   |   |
| FRANCE                       |   | X |   |   |   |   |   |
| GERMANY, WEST                |   | X |   |   |   |   |   |
| GUATEMALA                    |   | X |   |   |   |   |   |
| HAITI                        |   | X |   |   |   |   |   |
| HONDURAS                     |   | X |   |   |   |   |   |
| HONG KONG                    |   | X |   |   |   |   |   |
| INDIA                        |   | X |   |   |   |   |   |
| IRAN                         |   | X |   |   |   |   |   |
| IRAQ                         |   |   | X |   |   |   |   |
| ITALY                        |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| JAPAN                        |   | X |   |   |   |   |   |
| KOREA, SOUTH                 |   | X |   |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| LUXEMBOURG                   |   | X |   |   |   |   |   |
| MALAYSIA                     |   | X |   |   |   |   |   |
| MALTA                        |   | X |   |   |   |   |   |
| MEXICO                       |   | X |   |   |   |   |   |
| NETHERLANDS                  |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   |   |
| NICARAGUA                    |   |   | X |   |   |   |   |
| PAKISTAN                     |   | X |   |   |   |   |   |
| PANAMA                       |   | X |   |   |   |   |   |
| PHILIPPINES                  |   | X |   |   |   |   |   |
| PORTUGAL                     |   | X |   |   |   |   |   |
| PUERTO RICO                  |   | X |   |   |   |   |   |
| SAUDI ARABIA                 |   | X |   |   |   |   |   |
| SINGAPORE                    |   | X |   |   |   |   |   |
| SWEDEN                       |   | X |   |   |   |   |   |
| SWITZERLAND                  |   | X |   |   |   |   |   |
| TAIWAN                       |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO          |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS     |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES         |   | X | X |   |   |   |   |
| UNITED STATES                | X |   |   |   |   |   |   |
| VENEZUELA                    |   | X |   |   |   |   |   |
| VIRGIN ISLANDS               |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

## PRODUCTS EXPORTED:

APPLES, DRIED  
APRICOTS, DRIED  
BEANS, DRIED NES  
BEANS, GREEN AND WAX, FROZEN  
BEANS, LIMA, FROZEN  
BEANS, SEED  
BEEF, FRESH OR FROZEN NES  
BEEF, FROZEN, BONELESS  
BROCCOLI, FROZEN  
BUTTER  
CARROTS, FROZEN  
CEREALS, MILLED NES  
CEREALS, UNMILLED NES  
CHEESE NES  
CHERRIES, FROZEN  
CHICKENS, FRESH OR FROZEN, INCLUDING CUT-UP  
COD, FRESH OR FROZEN  
CURRANTS, DRIED  
DATES, DRIED  
EGGS IN THE SHELL NES  
FANCY MEATS /EDIBLE OFFAL/, FRESH OR FROZEN  
FEED CONCENTRATES AND COMPLETE FEEDS NES  
FIGS, DRIED  
FISH, SALTED AND/OR DRIED  
FRUITS AND BERRIES, DRIED NES  
FRUITS AND BERRIES, FROZEN NES  
HADDUCK, HAKE, CUSK & POLLOCK, FR OR FROZEN  
MEAT, FRESH OR FROZEN NES  
MILK, CREAM, & BY-PRODUCTS, CONDENSED OR EVAP  
MILK, CREAM, AND BY-PRODUCTS, POWDERED  
PEAS, DRIED NES  
PEAS, FROZEN  
PEAS, SEED  
PORK BELTIES, FRESH OR FROZEN  
PORK SHOULDERS, PICNICS & BUTTS, FR OR FROZEN  
PORK SPARE RIBS, FRESH OR FROZEN  
PORK, FRESH OR FROZEN NES  
POTATO PRODUCTS, FROZEN  
POTATOES, DRIED NES  
PRUNES OR PLUMS, DRIED  
RAISINS  
REFINED SUGARS NES  
SPINACH, FROZEN  
STRAWBERRIES, FROZEN  
TURKEYS, FRESH OR FROZEN  
VEGETABLES, DRIED NES  
VEGETABLES, FROZEN NES

ROSS RICHARDSON & CO. (1988) LTD. TEL: 604-520-6255  
871 BELGRAVE WAY, ANNACIS BUSINESS PARK, NEW WESTMINSTER  
B.C. V3M5R8

MAIN CONTACT: MR. KEITH BOZMAN  
FAX: 604-520-1021 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: AUG/1988  
TOTAL STAFF: 3 TRADE STAFF: 1  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN                |   | X |   |   |   |   |   |
| BANGLADESH                 |   | X |   |   |   |   |   |
| BHUTAN                     |   | X |   |   |   |   |   |
| BRUNEI                     |   | X |   |   |   |   |   |
| BURMA                      |   | X |   |   |   |   |   |
| GREENLAND                  |   | X |   |   |   |   |   |
| HONG KONG                  | X | X |   |   |   |   |   |
| INDIA                      |   | X |   |   |   |   |   |
| INDONESIA                  |   | X |   |   |   |   |   |
| JAPAN                      |   | X |   |   |   |   |   |
| KAMPUCHEA                  |   | X |   |   |   |   |   |
| KOREA, SOUTH               |   | X |   |   |   |   |   |
| LAOS                       |   | X |   |   |   |   |   |
| MACAU                      |   | X |   |   |   |   |   |
| MALAYSIA                   |   | X |   |   |   |   |   |
| MEXICO                     |   | X |   |   |   |   |   |
| MONGOLIA                   |   | X |   |   |   |   |   |
| NEPAL                      |   | X |   |   |   |   |   |
| PAKISTAN                   |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PHILIPPINES                |   | X |   |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   |   |
| SRI LANKA                  |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON     |   | X |   |   |   |   |   |
| TAIWAN                     |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

THAILAND  
UNITED STATES  
VIETNAM  
PRODUCTS EXPORTED:  
APPLES, FRESH, INCLUDING CRAB-APPLES

ROTO INTERNATIONAL CORPORATION INC.  
SEE... FCI INTERNATIONAL MARKETING GROUP

ROY GILLINGS AGENCIES INC. TEL: 514-694-7359

559 CHELSEA CRESC. BEACONSFIELD QUE. H9W4N4  
P.O. BOX 152, BEACONSFIELD QUE. H9W5T7  
MAIN CONTACT: MR. ROY GILLINGS  
FAX: 514-694-8715 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 6 REPORTED: JUN/1989  
TOTAL STAFF: 3 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

ENGLAND  
FRANCE  
UNITED STATES  
PRODUCTS EXPORTED:

HOTEL/RESTAURANT/STORE/OFFICE FIX & PTS NES  
RAILWAY/TRANSIT SIGNAL/SAFETY EQUIP & PTS NES

RUDDY INTERNATIONAL TEL: 416-670-2800

260 AMBASSADOR DR. MISSISSAUGA, ONT. L5T2J2  
MAIN CONTACT: MR. DEREK SESTON  
FAX: 416-670-2800 TLX/ANSBK: 06-968050  
YEARS IN INTERNATIONAL TRADE: 30 REPORTED: MAR/1990  
COUNTERTRADE ON OWN BEHALF: YES  
COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 250-499 TRADE STAFF: 10-19  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSOLIDATION  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              |   | X |   |   |   |   |   |
| ARUBA                  |   |   |   |   |   |   | X |
| AUSTRALIA              |   |   | X |   |   |   |   |
| AUSTRIA                |   | X |   |   |   |   |   |
| BAHAMAS                |   |   |   |   |   |   | X |
| BAHRAIN                |   | X |   |   |   |   |   |
| BANGLADESH             |   | X |   |   |   |   |   |
| BARBADOS               |   | X |   |   |   |   | X |
| BELGIUM                |   | X |   |   |   |   |   |
| BERMUDA                |   |   |   |   |   |   | X |
| BOCAIRE                |   |   |   |   |   |   | X |
| BRAZIL                 |   | X |   |   |   |   |   |
| BRUNEI                 |   | X |   |   |   |   |   |
| CAYMAN ISLANDS         |   |   |   |   |   |   | X |
| CHILE                  |   | X |   |   |   |   |   |
| COOK ISLANDS           |   | X |   |   |   |   |   |
| CUBA                   |   | X |   |   |   |   | X |
| CURACAO                |   |   |   |   |   |   | X |
| CYPRUS                 |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA         |   | X |   |   |   |   |   |
| DENMARK                |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC     |   |   |   |   |   | X |   |
| ENGLAND                | X |   | X | X | X | X | X |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                             | E | I | B | S | A | R | W |
|-----------------------------|---|---|---|---|---|---|---|
| FIJI                        |   | X |   |   |   |   |   |
| FINLAND                     |   | X |   |   |   |   |   |
| FRANCE                      |   | X |   |   |   |   |   |
| GABON                       |   | X |   |   |   |   |   |
| GERMANY, EAST               |   | X |   |   |   |   |   |
| GERMANY, WEST               | X |   | X |   |   |   |   |
| GIBRALTAR                   |   | X |   |   |   |   |   |
| GREECE                      |   | X |   |   |   |   |   |
| GUAM                        |   | X |   |   |   |   |   |
| HAITI                       |   |   |   |   |   | X |   |
| HONDURAS                    | X |   |   |   |   |   |   |
| HONG KONG                   | X |   | X |   |   |   |   |
| HUNGARY                     |   | X |   |   |   |   |   |
| ICELAND                     |   | X |   |   |   |   |   |
| INDIA                       |   | X |   |   |   |   |   |
| INDONESIA                   |   | X |   |   |   |   |   |
| IRAN                        | X |   |   |   |   |   |   |
| IRAQ                        |   | X |   |   |   |   |   |
| IRELAND                     |   | X |   |   |   |   |   |
| ISRAEL                      |   | X |   |   |   |   |   |
| ITALY                       |   | X |   |   |   |   |   |
| IVORY COAST                 |   | X |   |   |   |   |   |
| JAMAICA                     | X |   |   |   |   | X |   |
| JAPAN                       |   | X |   |   |   |   |   |
| JORDAN                      | X |   |   |   |   |   |   |
| KENYA                       |   | X |   |   |   |   |   |
| KOREA, SOUTH                |   | X | X |   |   |   |   |
| KUWAIT                      | X |   |   |   |   |   |   |
| LEBANON                     |   | X |   |   |   |   |   |
| LEWARD AND WINDWARD ISLANDS |   |   |   |   |   | X |   |
| LIBYA                       | X |   |   |   |   |   |   |
| LIECHTENSTEIN               |   | X |   |   |   |   |   |
| LUXEMBOURG                  |   | X |   |   |   |   |   |
| MALAYSIA                    |   | X |   |   |   |   |   |
| MALTA                       |   | X |   |   |   |   |   |
| MEXICO                      |   | X |   |   |   |   |   |
| MONACO                      |   | X |   |   |   |   |   |
| MOROCCO                     |   | X |   |   |   |   |   |
| NETHERLANDS                 | X |   |   |   |   |   |   |
| NEW CALEDONIA               |   | X |   |   |   |   |   |
| NEW ZEALAND                 | X |   | X |   |   |   |   |
| NICARAGUA                   | X |   |   |   |   |   |   |
| NIGERIA                     |   | X |   |   |   |   |   |
| NORTHERN IRELAND            |   |   |   |   |   | X | X |
| NORWAY                      |   | X |   |   |   |   |   |
| OMAN                        |   | X |   |   |   |   |   |
| PAKISTAN                    | X |   |   |   |   |   |   |
| PANAMA                      | X |   |   |   |   |   |   |
| PAPUA NEW GUINEA            |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA  |   | X |   |   |   |   |   |
| PERU                        | X |   |   |   |   |   |   |
| PHILIPPINES                 | X |   |   |   |   |   |   |
| PORTUGAL                    |   | X |   |   |   |   |   |
| PUERTO RICO                 |   |   |   |   |   | X |   |
| QATAR                       |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON        |   | X |   |   |   |   |   |
| SAMOA ISLANDS               |   | X |   |   |   |   |   |
| SAUDI ARABIA                | X |   |   |   |   | X |   |
| SCOTLAND                    | X |   |   |   |   | X | X |
| SENEGAL                     |   | X |   |   |   |   |   |
| SINGAPORE                   | X |   | X |   |   |   |   |
| SOLOMON ISLANDS             |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC            |   | X |   |   |   |   |   |
| SPAIN                       |   | X | X |   |   |   |   |
| SRI LANKA                   |   | X |   |   |   |   |   |
| SWEDEN                      |   | X |   |   |   |   |   |
| SWITZERLAND                 |   | X |   |   |   |   |   |
| SYRIA                       |   | X |   |   |   |   |   |
| TAHITI                      |   | X |   |   |   |   |   |
| TAIWAN                      |   | X |   |   |   |   |   |
| TASMANIA                    |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO         | X |   |   |   |   | X |   |
| TUNISIA                     |   | X |   |   |   |   |   |
| TURKEY                      | X |   |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS    |   |   |   |   |   | X |   |
| UNITED ARAB EMIRATES        | X |   |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| UNITED STATES  | X |   |   |   |   |   |   |
| VENEZUELA      | X |   |   |   |   |   |   |
| VIRGIN ISLANDS |   |   |   |   | X |   |   |
| WALES          |   |   |   |   | X |   | X |
| YEMEN, SOUTH   |   | X |   |   |   |   |   |

|            |   |   |   |  |   |  |  |
|------------|---|---|---|--|---|--|--|
| YUGOSLAVIA | X | X | X |  | X |  |  |
| ZIMBABWE   |   | X |   |  |   |  |  |

## PRODUCTS EXPORTED:

CONDUIT AND CABLE FITTINGS  
ELECTRICAL EQUIPMENT, APPLIANCES & PARTS NES  
HAND TOOLS AND PARTS NES  
INSULATED WIRE AND CABLE NES  
INSULATING FITTINGS FOR ELECTRICAL EQUIP NES  
PARTS OF POWER DRIVEN HAND TOOLS  
PETROLEUM & GAS FIELD PRODUCTION EQUIP. & PTS  
PETROLEUM, GAS & COAL PRODS MACHY. & PTS NES

## RUDIGER HOLDINGS LTD.

TEL: 403-249-9155

CALGARY, ALTA., T2P2G5

R.R. #2, CALGARY, ALTA., T2P2G5

MAIN CONTACT: MR. JOHN R. RUDIGER

FAX: TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: NOV/1988

TOTAL STAFF: 4 TRADE STAFF:

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES: OTHER

AREA OF SPECIALTIES: OTHER

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|            | E | I | B | S | A | R | W |
|------------|---|---|---|---|---|---|---|
| ANTARCTICA |   | X |   |   |   |   |   |
| ARGENTINA  |   | X |   |   |   |   |   |
| BELIZE     |   | X |   |   |   |   |   |
| BOLIVIA    |   | X |   |   |   |   |   |
| BRAZIL     |   | X |   |   |   |   |   |

|             |  |   |  |  |  |  |  |
|-------------|--|---|--|--|--|--|--|
| CHILE       |  | X |  |  |  |  |  |
| COLOMBIA    |  | X |  |  |  |  |  |
| COSTA RICA  |  | X |  |  |  |  |  |
| ECUADOR     |  | X |  |  |  |  |  |
| EL SALVADOR |  | X |  |  |  |  |  |

|                  |  |   |  |  |  |  |  |
|------------------|--|---|--|--|--|--|--|
| ENGLAND          |  | X |  |  |  |  |  |
| FALKLAND ISLANDS |  | X |  |  |  |  |  |
| FRENCH GUIANA    |  | X |  |  |  |  |  |
| GUATEMALA        |  | X |  |  |  |  |  |
| GUYANA           |  | X |  |  |  |  |  |

|           |  |   |  |  |  |  |  |
|-----------|--|---|--|--|--|--|--|
| HONDURAS  |  | X |  |  |  |  |  |
| MEXICO    |  | X |  |  |  |  |  |
| NICARAGUA |  | X |  |  |  |  |  |
| PANAMA    |  | X |  |  |  |  |  |
| PARAGUAY  |  | X |  |  |  |  |  |

|               |   |   |  |  |  |  |  |
|---------------|---|---|--|--|--|--|--|
| PERU          |   | X |  |  |  |  |  |
| SURINAM       |   | X |  |  |  |  |  |
| UNITED STATES | X |   |  |  |  |  |  |
| URUGUAY       |   | X |  |  |  |  |  |
| VENEZUELA     |   | X |  |  |  |  |  |

## PRODUCTS EXPORTED:

CATTLE NES  
CRUDE ANIMAL & FISHERY PRODUCTS, INEDIBLE NES

## RUDIGER IMPORT EXPORT

SEE... RUDIGER HOLDINGS LTD.

## RUDOLF VAN DER WALDE (1975) LTD./LTEE

TEL: 514-483-2740

4920 DE MAISONNEUVE BLVD. W., SUITE 202, MONTREAL QUE., H3Z1N1

MAIN CONTACT: MR. DAVID VAN DER WALDE

FAX: 514-483-6183

TLX/ANSBK: 055-67169/RUMACA

YEARS IN INTERNATIONAL TRADE: 50 REPORTED: MAY/1989

QUEBEC ASSOCIATION OF EXPORT TRADING HOUSES MEMBER: YES

TOTAL STAFF: 4 TRADE STAFF:

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

SPANISH

AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL

CONTINUED....

# TRADING HOUSE

AREA OF SPECIALTIES: WAREHOUSING  
BUYING FOR GOVERNMENT OR COMPANIES  
METHOD OF OPERATIONS: FINISHED/SEMI-FINISHED GOODS TRADING  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ALBANIA                             |   | X |   |   |   |   |   |
| ALGERIA                             |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT              |   | X |   |   |   |   |   |
| ARGENTINA                           |   | X |   |   |   |   |   |
| ARUBA                               | X | X |   |   |   |   | X |
| AUSTRALIA                           | X |   |   |   |   |   | X |
| AUSTRIA                             |   | X |   |   |   |   |   |
| BAHAMAS                             | X | X |   |   |   |   | X |
| BAHRAIN                             |   | X |   |   |   |   |   |
| BARBADOS                            | X | X |   |   |   |   | X |
| BELGIUM                             |   | X |   |   |   |   |   |
| BELIZE                              |   | X |   |   |   |   |   |
| BERMUDA                             | X | X |   |   |   |   | X |
| BONAIRE                             | X | X |   |   |   |   | X |
| BRAZIL                              |   | X |   |   |   |   |   |
| BRUNEI                              |   | X |   |   |   |   |   |
| BULGARIA                            |   | X |   |   |   |   |   |
| CAYMAN ISLANDS                      |   | X |   |   |   |   | X |
| CHILE                               | X | X |   |   |   |   | X |
| COLOMBIA                            |   | X |   |   |   |   |   |
| COSTA RICA                          |   | X |   |   |   |   |   |
| CUBA                                | X | X |   |   |   |   | X |
| CURACAO                             | X | X |   |   |   |   | X |
| CZECHOSLOVAKIA                      |   | X |   |   |   |   |   |
| DENMARK                             |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC                  | X | X |   |   |   |   | X |
| EL SALVADOR                         |   | X |   |   |   |   |   |
| ENGLAND                             |   | X |   |   |   |   | X |
| FINLAND                             |   | X |   |   |   |   | X |
| FRANCE                              |   | X |   |   |   |   |   |
| GERMANY, EAST                       |   | X |   |   |   |   |   |
| GUATEMALA                           |   | X |   |   |   |   |   |
| HAITI                               | X | X |   |   |   |   | X |
| HONDURAS                            | X | X |   |   |   |   | X |
| HONG KONG                           | X |   |   |   |   |   | X |
| HUNGARY                             |   | X |   |   |   |   |   |
| ICELAND                             | X | X |   |   |   |   |   |
| IRAN                                |   | X |   |   |   |   |   |
| ISRAEL                              | X | X |   |   |   |   | X |
| IVORY COAST                         |   | X |   |   |   |   |   |
| JAMAICA                             | X | X |   |   |   |   | X |
| JORDAN                              |   | X |   |   |   |   |   |
| KENYA                               |   | X |   |   |   |   |   |
| KOREA, SOUTH                        | X | X |   |   |   |   | X |
| KUWAIT                              |   | X |   |   |   |   |   |
| LEBANON                             |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS        | X | X |   |   |   |   | X |
| MALAYSIA                            |   | X |   |   |   |   |   |
| MEXICO                              |   | X |   |   |   |   |   |
| NEW ZEALAND                         | X |   |   |   |   |   | X |
| NICARAGUA                           |   | X |   |   |   |   |   |
| NIGERIA                             |   | X |   |   |   |   |   |
| NORWAY                              |   | X |   |   |   |   |   |
| OMAN                                |   | X |   |   |   |   |   |
| PAKISTAN                            |   | X |   |   |   |   |   |
| PANAMA                              | X |   |   |   |   |   | X |
| PAPUA NEW GUINEA                    |   | X |   |   |   |   | X |
| PARAGUAY                            |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| PUERTO RICO                         | X | X |   |   |   |   | X |
| QATAR                               |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SINGAPORE                           |   | X |   |   |   |   |   |
| SOUTH AFRICA                        |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| TAIWAN                              |   | X |   |   |   |   | X |
| TRINIDAD AND TOBAGO                 | X | X |   |   |   |   | X |
| TUNISIA                             |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            | X | X |   |   |   |   | X |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| UNITED ARAB EMIRATES |   | X |   |   |   |   |   |
| UNITED STATES        |   | X |   |   |   |   |   |
| URUGUAY              |   | X |   |   |   |   |   |
| VENEZUELA            |   | X |   |   |   |   |   |
| VIRGIN ISLANDS       | X | X |   |   |   |   | X |

|              |  |   |  |  |  |  |  |
|--------------|--|---|--|--|--|--|--|
| YEMEN, SOUTH |  | X |  |  |  |  |  |
| YUGOSLAVIA   |  | X |  |  |  |  |  |

## PRODUCTS EXPORTED:

DISPOSABLE MEDICAL & SURGICAL INST & KITS NES  
HOUSEHOLD CHEMICAL SPECIALTIES NES  
KITCHEN AND TABLE CUTLERY NES  
SHIPPING AND DISTRIB CONT, PLASTIC, & PTS NES  
TABLEWARE PLASTIC  
TOILET PREPARATIONS AND COSMETICS NES  
TOWELS NES  
TUMBLERS AND STEMWARE, GLASS OR CRYSTAL

S. BLINICK COMPANY LIMITED TEL: 416-298-3300

330 PROGRESS AVE., SCARBOROUGH, ONT., M1P2Z4  
MAIN CONTACT: MR. DAVID BLINICK  
FAX: 416-298-4545 TLX/ANSBK: 065-25440  
YEARS IN INTERNATIONAL TRADE: 33 REPORTED: JAN/1990  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 10-19 TRADE STAFF: 10-19  
ANNUAL SALES \$000: \$10,000-24,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ARGENTINA |   | X |   |   |   |   | X |
| AUSTRALIA |   | X |   |   |   |   | X |
| AUSTRIA   |   | X |   |   |   |   |   |
| BELGIUM   |   | X |   |   |   |   |   |
| CHILE     |   | X |   |   |   |   | X |

|               |  |   |  |  |  |  |   |
|---------------|--|---|--|--|--|--|---|
| ENGLAND       |  | X |  |  |  |  |   |
| GERMANY, WEST |  | X |  |  |  |  | X |
| GREECE        |  | X |  |  |  |  | X |
| HUNGARY       |  | X |  |  |  |  | X |
| INDONESIA     |  | X |  |  |  |  | X |

|              |  |   |  |  |  |  |   |
|--------------|--|---|--|--|--|--|---|
| ITALY        |  | X |  |  |  |  |   |
| JAPAN        |  | X |  |  |  |  | X |
| KOREA, SOUTH |  | X |  |  |  |  | X |
| MALAYSIA     |  | X |  |  |  |  |   |
| MEXICO       |  | X |  |  |  |  |   |

|             |  |   |  |  |  |  |   |
|-------------|--|---|--|--|--|--|---|
| NETHERLANDS |  | X |  |  |  |  |   |
| PHILIPPINES |  | X |  |  |  |  | X |
| POLAND      |  | X |  |  |  |  | X |
| PORTUGAL    |  | X |  |  |  |  | X |
| ROMANIA     |  | X |  |  |  |  |   |

|               |   |   |   |  |  |  |   |
|---------------|---|---|---|--|--|--|---|
| SPAIN         |   | X |   |  |  |  | X |
| TAIWAN        |   | X |   |  |  |  | X |
| THAILAND      |   | X |   |  |  |  | X |
| TURKEY        |   | X |   |  |  |  | X |
| UNITED STATES | X |   | X |  |  |  | X |

|            |  |   |  |  |  |  |  |
|------------|--|---|--|--|--|--|--|
| VENEZUELA  |  | X |  |  |  |  |  |
| YUGOSLAVIA |  | X |  |  |  |  |  |

## PRODUCTS EXPORTED:

FRUITS AND PRODUCTS, CANNED NES  
VEGETABLES AND VEGETABLE JUICES, CANNED NES

S. MALHI ENTERPRISES TEL: 416-743-4723

23 GRACE DALE BLVD. WESTON, ONT. M9L2B7  
P.O. BOX 104, CONCORD, ONT. L4K1B2  
MAIN CONTACT: MR. S. MALHI  
FAX: 416-661-5807 TLX/ANSBK: 065-27148/SCILLA TOR  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: MAR/1990  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 2 TRADE STAFF:  
ANNUAL SALES \$000: \$1-99

CONTINUED....



# TRADING HOUSE

PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
HINDI

AUXILIARY SERVICES:

CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES  
FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER

METHOD OF OPERATIONS:

WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER  
OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| HONG KONG    |   | X | X |   |   |   |   |
| INDIA        | X | X | X |   |   | X | X |
| JAPAN        |   | X | X |   |   | X | X |
| KOREA, SOUTH |   | X | X |   |   | X | X |
| SINGAPORE    |   | X | X |   |   | X | X |

TAIWAN

X X X X

PRODUCTS EXPORTED:

GENERAL PURPOSE INDUSTRIAL MACHY & PARTS NES  
OFFICE MACHINES, EQUIPMENT AND PARTS NES  
PLASTIC MATERIALS, NOT SHAPED NES  
SYNTHETIC RUBBER, EXCEPT LATEX

S.H. BLACKWELL COMPANY INC.

TEL: 604-276-9602

#160A - 12830 CLARKE PLACE, RICHMOND, B.C., V6V2H1

MAIN CONTACT: MR. G. DICK

FAX: 604-276-9592

TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 27

REPORTED: MAY/1989

TOTAL STAFF: 3 TRADE STAFF: 3

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES:

COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS:

AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| AUSTRALIA     |   |   | X |   |   |   |   |
| ENGLAND       | X |   |   |   |   |   |   |
| JAPAN         | X |   |   |   |   |   |   |
| MEXICO        |   |   | X |   |   | X |   |
| NEW ZEALAND   |   |   | X |   |   | X |   |
| PORTUGAL      |   |   | X |   |   | X |   |
| TAIWAN        |   |   | X |   |   | X |   |
| UNITED STATES | X |   | X |   |   | X |   |

PRODUCTS EXPORTED:

BEANS, GREEN AND MAX, FROZEN  
BEANS, LIMA, FROZEN  
BROCCOLI, FROZEN  
CARROTS, FROZEN  
CHERRIES, FROZEN  
FRUITS AND BERRIES, FROZEN NES  
PEAS, FROZEN  
POTATO PRODUCTS, FROZEN  
SPINACH, FROZEN  
STRAWBERRIES, FROZEN  
VEGETABLES, FROZEN NES

S.N.V.I. INC.

SEE... LA SOCIÉTÉ NATIONALE DE VEHICULES IND.

SABCA INTERNATIONAL INC.

TEL: 519-641-2784

143 BLUE HERON DR. SUITE #1, HYDE PARK, ONT., N6M1Z0

MAIN CONTACT: DR. MOHAMED SABAWI

FAX: 519-641-2790

TLX/ANSBK: 064-5806/AMS CANADA LON

YEARS IN INTERNATIONAL TRADE: 0

REPORTED: FEB/1990

COUNTERTRADE ON OWN BEHALF: YES

COUNTERTRADE FOR OTHER COMPANIES: YES

COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES

TOTAL STAFF: 4 TRADE STAFF:

ANNUAL SALES \$000:

PARENT COUNTRY: KUWAIT

LANGUAGES: ARABIC

ENGLISH

AUXILIARY SERVICES:

CONSOLIDATION

AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
INDEPENDENT TRADER  
OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   |   | X |   |   |   |   |
| ARAB REPUBLIC OF EGYPT | X |   |   |   |   | X |   |
| BAHRAIN                |   |   |   |   |   | X |   |
| GERMANY, WEST          |   |   | X |   |   |   |   |
| IRAQ                   | X |   |   |   |   |   | X |
| JORDAN                 | X |   |   |   |   | X |   |
| KUWAIT                 | X |   |   |   |   | X |   |
| LIBYA                  |   |   | X |   |   |   |   |
| MOROCCO                |   |   | X |   |   |   |   |
| OMAN                   | X |   |   |   |   | X |   |
| QATAR                  | X |   |   |   |   | X |   |
| SAUDI ARABIA           | X |   |   |   |   | X |   |
| SUDAN                  |   |   | X |   |   | X |   |
| TAIWAN                 |   |   | X |   |   |   |   |
| TUNISIA                |   |   | X |   |   |   |   |
| UNITED ARAB EMIRATES   | X |   |   |   |   | X |   |
| UNITED STATES          | X |   |   |   |   | X |   |
| YEMEN                  | X |   |   |   |   | X |   |

PRODUCTS EXPORTED:

COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
RADIO & TV BROADCAST & TRANSMITTING EQUIP NES

SAMSUNG COMPANY LTD.

TEL: 416-470-2528

445 HOOD RD., MARKHAM, ONT., L3R8H1

MAIN CONTACT: MR. JAE-MOON YU

FAX: 416-470-9260

TLX/ANSBK: 06-86124/SAMSUNG TOR

YEARS IN INTERNATIONAL TRADE: 3

REPORTED: FEB/1989

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 2 TRADE STAFF: 1

ANNUAL SALES \$000: \$10,000-24,999

PARENT COUNTRY: KOREA, SOUTH

LANGUAGES: ENGLISH

KOREAN

AUXILIARY SERVICES:

FINANCING ARRANGEMENTS, GENERAL  
BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING

METHOD OF OPERATIONS:

AGENT FOR MFR/PRODUCER/PROCESSOR  
OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                  | E | I | B | S | A | R | W |
|------------------|---|---|---|---|---|---|---|
| ENGLAND          |   |   |   |   |   |   |   |
| FRANCE           |   |   |   |   |   |   |   |
| GERMANY, WEST    |   |   |   |   |   |   |   |
| INDONESIA        |   |   | X |   |   |   | X |
| JAPAN            |   |   |   |   | X |   |   |
| KOREA, SOUTH     | X |   | X |   |   |   |   |
| MEXICO           |   |   |   |   |   |   | X |
| NORTHERN IRELAND |   |   |   |   | X |   |   |
| PANAMA           |   |   |   |   |   |   | X |
| SCOTLAND         |   |   |   |   | X |   |   |
| THAILAND         |   |   | X |   |   |   | X |
| UNITED STATES    |   |   |   |   | X |   |   |
| WALES            |   |   |   |   | X |   |   |
| WORLDWIDE        |   |   |   |   |   |   | X |

PRODUCTS EXPORTED:

AIRCRAFT ASSEMBLIES, EQUIPMENT AND PARTS  
ALUMINUM AND ALUMINUM ALLOY SCRAP  
CHEMICAL ELEMENTS NES  
COPPER SCRAP  
GAMES AND ENTERTAINMENT EQUIPMENT NES  
MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES  
METAL BEARING ORES, CONCENTRATES & SCRAP NES  
PULP, OTHER THAN WOOD PULP  
SULPHUR, CRUDE OR REFINED  
SWITCHGEAR AND PROTECTIVE EQUIP NES, & PARTS

SANDEEL TRADING INC.

TEL: 514-446-3188

\*\*\*\*\* UPDATE PENDING

735 LAMARTINE, MT. ST-HILAIRE, QUE., J3H4N1

FAX: 514-446-3189

TLX/ANSBK:

CONTINUED....

# TRADING HOUSE

## SANLIEW TRADING COMPANY

10314 - 167 ST. SURREY, B.C., V3R4S9

MAIN CONTACT: MR. CLIFF SANDWELL

FAX: 604-275-3712

TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 1

TOTAL STAFF: 3 TRADE STAFF: 3

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

JAPANESE

MANDARIN

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| BRUNEI                     | X |   | X |   |   |   |   |
| ENGLAND                    |   |   | X |   |   |   |   |
| HONG KONG                  |   |   | X |   |   |   |   |
| JAPAN                      | X |   | X |   |   |   | X |
| JORDAN                     | X |   |   |   |   |   |   |
| MALAYSIA                   |   |   | X |   |   |   |   |
| MEXICO                     |   |   | X |   |   |   | X |
| PEOPLE'S REPUBLIC OF CHINA | X |   | X |   |   |   |   |
| SINGAPORE                  | X |   | X |   |   |   |   |
| TAIWAN                     | X |   | X |   |   |   |   |

UNITED STATES

PRODUCTS EXPORTED:

CRANES AND DERRICKS

FERTILIZERS AND FERTILIZER MATERIALS NES

INDUSTRIAL CHEMICAL SPECIALTIES NES

LUMBER, FIR NES

LUMBER, PINE NES

LUMBER, SPRUCE

PIPES AND TUBES, IRON OR STEEL NES

PULP, OTHER THAN WOOD PULP

SHEET AND STRIP, CORRUGATED OR FABRICATED NES

WRAPPING PAPER, SULPHITE AND/OR SULPHATE

## SANMA TRADING CO. LTD.

#120 - 12830 CLARKE PLACE, RICHMOND, B.C., V6V2H5

MAIN CONTACT: MR. SANMY H.C. LEUNG

FAX: 604-273-0136

TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 11

TOTAL STAFF: 5-9 TRADE STAFF: 3

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: CHINESE

ENGLISH

JAPANESE

AUXILIARY SERVICES: FINANCING ARRANGEMENTS, GENERAL  
PACKAGING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ENGLAND                    |   | X | X |   | X |   |   |
| HONG KONG                  | X | X | X |   | X | X |   |
| JAPAN                      | X | X | X |   |   | X |   |
| KOREA, SOUTH               | X | X | X |   |   | X |   |
| PEOPLE'S REPUBLIC OF CHINA | X | X | X |   |   | X |   |
| PHILIPPINES                |   | X | X |   |   |   |   |
| SINGAPORE                  |   | X | X |   |   |   |   |
| TAIWAN                     |   | X | X |   | X | X |   |
| UNITED STATES              | X |   | X |   |   |   |   |

PRODUCTS EXPORTED:

APPAREL ACCESSORIES NES

APPLES, DRIED

BREAKFAST CEREAL FOODS

CARPETS, RUGS, MATS AND RUNNERS NES

COAL NES

COD, FRESH OR FROZEN

ELECTRONIC COMPUTERS AND PARTS

INDUSTRIAL CHEMICAL SPECIALTIES NES

IRON ORE

IRON SCRAP

LOGS, DOMESTIC SOFTWOODS NES

MINERAL WATERS, NATURAL AND ARTIFICIAL

PACKAGING MACHINERY AND PARTS NES

PARTS OF HEATING EQUIPMENT NES

SALMON, FRESH OR FROZEN

SHELLFISH, FRESH OR FROZEN NES

STEEL SCRAP

## SARBET MARKETING DIV. OF 836067 ONT. INC.

27 ELLENHALL SQ., SCARBOROUGH, ONT., M1W3B1

MAIN CONTACT: MR. MICHAEL BETHKE

FAX: 416-481-0410

TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 1

TOTAL STAFF: 2 TRADE STAFF: 2

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ALBANIA                             |   | X |   |   |   |   |   |
| ANDORRA                             |   | X |   |   |   |   |   |
| ARUBA                               |   | X |   |   |   |   |   |
| AUSTRALIA                           |   | X |   |   |   |   |   |
| AUSTRIA                             |   | X |   |   |   |   |   |
| AZORES                              |   |   | X |   |   |   |   |
| BAHAMAS                             |   |   | X |   |   |   |   |
| BARBADOS                            |   |   | X |   |   |   |   |
| BELGIUM                             |   |   | X |   |   |   |   |
| BERMUDA                             |   |   | X |   |   |   |   |
| BONAIRE                             |   |   | X |   |   |   |   |
| BULGARIA                            |   |   | X |   |   |   |   |
| CAYMAN ISLANDS                      |   |   | X |   |   |   |   |
| COOK ISLANDS                        |   |   | X |   |   |   |   |
| CUBA                                |   |   | X |   |   |   |   |
| CURACAO                             |   |   | X |   |   |   |   |
| CZECHOSLOVAKIA                      |   |   | X |   |   |   |   |
| DENMARK                             |   |   | X |   |   |   |   |
| DOMINICAN REPUBLIC                  |   |   | X |   |   |   |   |
| ENGLAND                             |   |   | X | X |   |   |   |
| FIJI                                |   |   | X |   |   |   |   |
| FINLAND                             |   |   | X |   |   |   |   |
| FRANCE                              |   |   | X |   |   |   |   |
| GERMANY, EAST                       |   |   | X |   |   |   |   |
| GERMANY, WEST                       |   |   | X |   |   |   |   |
| GIBRALTAR                           |   |   | X |   |   |   |   |
| GREECE                              |   |   | X |   |   |   |   |
| GREENLAND                           |   |   | X |   |   |   |   |
| GUAM                                |   |   | X |   |   |   |   |
| HAITI                               |   |   | X |   |   |   |   |
| HUNGARY                             |   |   | X |   |   |   |   |
| ICELAND                             |   |   | X |   |   |   |   |
| IRELAND                             |   |   | X |   |   |   |   |
| JAMAICA                             |   |   | X |   |   |   |   |
| JAPAN                               |   |   | X |   |   |   |   |
| LIECHTENSTEIN                       |   |   | X |   |   |   |   |
| LUXEMBOURG                          |   |   | X |   |   |   |   |
| MALTA                               |   |   | X |   |   |   |   |
| MEXICO                              |   |   | X |   |   |   |   |
| MONACO                              |   |   | X |   |   |   |   |
| NETHERLANDS                         |   |   | X |   |   |   |   |
| NEW CALEDONIA                       |   |   | X |   |   |   |   |
| NEW HEBRIDES                        |   |   | X |   |   |   |   |
| NEW ZEALAND                         |   |   | X |   |   |   |   |
| NORWAY                              |   |   | X |   |   |   |   |
| PAPUA NEW GUINEA                    |   |   | X |   |   |   |   |
| POLAND                              |   |   | X |   |   |   |   |
| PORTUGAL                            |   |   | X |   |   |   |   |
| PUERTO RICO                         |   |   | X |   |   |   |   |
| ROMANIA                             |   |   | X |   |   |   |   |
| SAMOA ISLANDS                       |   |   | X |   |   |   |   |
| SCOTLAND                            |   |   | X |   |   |   |   |
| SOLOMON ISLANDS                     |   |   | X |   |   |   |   |
| SPAIN                               |   |   | X |   |   |   |   |
| ST. PIERRE ET MIQUELON              |   |   | X |   |   |   |   |
| SWEDEN                              |   |   | X |   |   |   |   |
| SWITZERLAND                         |   |   | X |   |   |   |   |
| TAHITI                              |   |   | X |   |   |   |   |
| TASMANIA                            |   |   | X |   |   |   |   |
| TONGA                               |   |   | X |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   |   | X |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   |   | X |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   |   | X |   |   |   |   |
| UNITED STATES                       |   |   | X |   |   |   |   |
| VIRGIN ISLANDS                      |   |   | X |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

WALES  
YUGOSLAVIA  
PRODUCTS EXPORTED:  
APPAREL ACCESSORIES NES  
BROOMS AND WHISKS  
BRUSHES, MANUAL AND PARTS NES, AND MOPS  
FIREARMS NES, PARTS AND ACCESS FOR FIREARMS  
SAFETY AND LIFE SAVING EQUIPMENT NES  
SUITCASES AND TRAVELLING BAGS

SARECO SEAFOODS INC. TEL: 604-986-6950

1283 - 1124 LONSDALE AVE., NORTH VANCOUVER, B.C., V7M2H1  
MAIN CONTACT: MRS. ELISABETH MUSKER IACHELLI  
FAX: 604-986-4365 TLX/ANSBK: 04352577/SARECO VCR  
YEARS IN INTERNATIONAL TRADE: 3 REPORTED: SEP/1989  
TOTAL STAFF: 3 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: ITALY  
LANGUAGES: ENGLISH  
FRENCH  
ITALIAN  
SPANISH

AUXILIARY SERVICES: CONSULTING  
AREA OF SPECIALTIES: OTHER  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ALGERIA   |   | X |   |   |   |   |   |
| ARUBA     |   | X |   |   |   |   |   |
| AUSTRALIA |   | X |   |   |   |   |   |
| AUSTRIA   |   | X |   |   |   |   |   |
| BAHAMAS   |   | X |   |   |   |   |   |

|                |  |   |  |  |  |  |  |
|----------------|--|---|--|--|--|--|--|
| BARBADOS       |  | X |  |  |  |  |  |
| BELGIUM        |  | X |  |  |  |  |  |
| BERMUDA        |  | X |  |  |  |  |  |
| BRUNEI         |  | X |  |  |  |  |  |
| CANARY ISLANDS |  | X |  |  |  |  |  |

|               |  |   |  |  |  |  |   |
|---------------|--|---|--|--|--|--|---|
| ENGLAND       |  | X |  |  |  |  | X |
| FINLAND       |  | X |  |  |  |  |   |
| FRANCE        |  | X |  |  |  |  |   |
| GERMANY, WEST |  | X |  |  |  |  |   |
| GREECE        |  | X |  |  |  |  |   |

|           |  |   |  |  |  |  |   |
|-----------|--|---|--|--|--|--|---|
| HONG KONG |  | X |  |  |  |  |   |
| ISRAEL    |  | X |  |  |  |  |   |
| ITALY     |  | X |  |  |  |  | X |
| JAPAN     |  | X |  |  |  |  |   |
| JORDAN    |  | X |  |  |  |  |   |

|              |  |   |  |  |  |  |  |
|--------------|--|---|--|--|--|--|--|
| KOREA, SOUTH |  | X |  |  |  |  |  |
| KUWAIT       |  | X |  |  |  |  |  |
| MONACO       |  | X |  |  |  |  |  |
| NETHERLANDS  |  | X |  |  |  |  |  |
| NEW ZEALAND  |  | X |  |  |  |  |  |

|              |  |   |  |  |  |  |  |
|--------------|--|---|--|--|--|--|--|
| PORTUGAL     |  | X |  |  |  |  |  |
| PUERTO RICO  |  | X |  |  |  |  |  |
| SAUDI ARABIA |  | X |  |  |  |  |  |
| SCOTLAND     |  | X |  |  |  |  |  |
| SINGAPORE    |  | X |  |  |  |  |  |

|             |  |   |  |  |  |  |   |
|-------------|--|---|--|--|--|--|---|
| SPAIN       |  | X |  |  |  |  | X |
| SWEDEN      |  | X |  |  |  |  |   |
| SWITZERLAND |  | X |  |  |  |  | X |
| TAIWAN      |  | X |  |  |  |  |   |
| THAILAND    |  | X |  |  |  |  |   |

|                      |  |   |  |  |  |  |  |
|----------------------|--|---|--|--|--|--|--|
| TUNISIA              |  | X |  |  |  |  |  |
| UNITED ARAB EMIRATES |  | X |  |  |  |  |  |
| UNITED STATES        |  | X |  |  |  |  |  |
| VIRGIN ISLANDS       |  | X |  |  |  |  |  |

PRODUCTS EXPORTED:  
CRABS, FRESH OR FROZEN  
FISH, SMOKED  
FISHERY FOODS AND FEEDS NES  
LOBSTER, FRESH OR FROZEN  
OYSTERS, FRESH OR FROZEN  
SEA FISH, FRESH OR FROZEN NES  
SHELLFISH, FRESH OR FROZEN NES

SASKATOON USED TRUCK PARTS CENTRE LTD. TEL: 306-242-4214

603 AVENUE "M" S. SASKATOON, SASK., S7M2N8  
MAIN CONTACT: ROSALYN KENNEY  
FAX: 306-665-5711 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: FEB/1989  
TOTAL STAFF: 10-19 TRADE STAFF:  
ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

AUSTRALIA  
UNITED STATES  
PRODUCTS EXPORTED:  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES

SAUDI ARABIAN-CANADIAN BUSINESS CORP. TEL: 604-685-3620

9TH FLOOR-1281 W. GEGRIA ST., VANCOUVER B.C., V6E3J7  
MAIN CONTACT: MR. ADEL MOHAMMED ALI MOSLY  
FAX: 604-685-8150 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: MAR/1989  
TOTAL STAFF: 3 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
ENGLISH  
FRENCH  
GERMAN

AUXILIARY SERVICES: CONSULTING  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
OTHER

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER

METHOD OF OPERATIONS: PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER  
OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X | X |   |   |   |   |
| BAHRAIN                |   | X |   |   |   |   |   |
| JORDAN                 |   | X |   |   |   |   |   |
| KUWAIT                 |   | X |   |   |   |   |   |
| OMAN                   |   | X |   |   |   |   |   |

|                      |  |   |  |   |   |   |   |
|----------------------|--|---|--|---|---|---|---|
| QATAR                |  | X |  |   |   |   |   |
| SAUDI ARABIA         |  | X |  | X | X | X | X |
| SYRIA                |  | X |  |   |   |   |   |
| UNITED ARAB EMIRATES |  | X |  |   |   |   |   |
| YEMEN, SOUTH         |  | X |  |   |   |   |   |

PRODUCTS EXPORTED:  
BOOKS AND PAMPHLETS NES  
BOOKS/PAMPHLETS NES O/T THE ENGLISH LANGUAGE  
COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
CONSTRUCTION & MTCE MACHY, EQUIP & PARTS NES  
ELECTRONIC COMPUTERS AND PARTS  
FRUIT DRINKS AND NECTARS  
GENERAL PURPOSE INDUSTRIAL MACHY & PARTS NES  
JAMS, JELLIES AND PRESERVES, CANNED  
LUMBER, PINE  
LUMBER, SPRUCE  
MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES  
VEGETABLES AND VEGETABLE JUICES, CANNED NES

SCHOLARS' BOOKS INTERNATIONAL LTD. TEL: 604-370-1360

1027 COOK ST., VICTORIA, B.C., V8V3Z7  
P.O. BOX 5218 STN. "B", VICTORIA, B.C., V8R6W4  
MAIN CONTACT: MR. HORST MARTIN  
FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 17 REPORTED: SEP/1989  
TOTAL STAFF: TRADE STAFF:  
ANNUAL SALES \$000:  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
GERMAN

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ALBANIA   |   | X |   |   |   |   |   |
| ANDORRA   |   | X |   |   |   |   |   |
| AUSTRALIA |   | X |   |   |   |   |   |
| AUSTRIA   |   | X |   |   |   |   |   |
| AZORES    |   | X |   |   |   |   |   |

|                |  |   |  |  |  |  |  |
|----------------|--|---|--|--|--|--|--|
| BELGIUM        |  | X |  |  |  |  |  |
| BULGARIA       |  | X |  |  |  |  |  |
| COOK ISLANDS   |  | X |  |  |  |  |  |
| CZECHOSLOVAKIA |  | X |  |  |  |  |  |
| DENMARK        |  | X |  |  |  |  |  |
| ENGLAND        |  | X |  |  |  |  |  |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| FIJI                                |   | X |   |   |   |   |   |
| FINLAND                             |   | X |   |   |   |   |   |
| FRANCE                              |   | X |   |   |   |   |   |
| GERMANY, EAST                       |   | X |   |   |   |   |   |
| GERMANY, WEST                       |   | X |   |   |   |   |   |
| GIBRALTAR                           |   | X |   |   |   |   |   |
| GREECE                              |   | X |   |   |   |   |   |
| GUAM                                |   | X |   |   |   |   |   |
| HUNGARY                             |   | X |   |   |   |   |   |
| ICELAND                             |   | X |   |   |   |   |   |
| IRELAND                             |   | X |   |   |   |   |   |
| JAPAN                               |   | X |   |   |   |   |   |
| LIECHTENSTEIN                       |   | X |   |   |   |   |   |
| LUXEMBOURG                          |   | X |   |   |   |   |   |
| MALTA                               |   | X |   |   |   |   |   |
| MONACO                              |   | X |   |   |   |   |   |
| NETHERLANDS                         |   | X |   |   |   |   |   |
| NEW CALEDONIA                       |   | X |   |   |   |   |   |
| NEW HEBRIDES                        |   | X |   |   |   |   |   |
| NEW ZEALAND                         |   | X |   |   |   |   |   |
| NORWAY                              |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA                    |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| SAMOA ISLANDS                       |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   |   |   |   |   |
| SOLOMON ISLANDS                     |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| TAHITI                              |   | X |   |   |   |   |   |
| TASMANIA                            |   | X |   |   |   |   |   |
| TONGA                               |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
BOOKS AND PAMPHLETS NES  
BOOKS/PAMPHLETS NES O/T THE ENGLISH LANGUAGE

## SCOTTHALLS LIMITED TEL: 514-989-2052

1629 SHERBROOKE STREET WEST, MONTREAL, QUE., H3H1E2  
MAIN CONTACT: MR. N.M. AMERSEY  
FAX: 514-989-2042 TLX/ANSBK: 055-61919/SCOTTHALLS MTL  
YEARS IN INTERNATIONAL TRADE: 11 REPOR. ED: JUN/1989  
COUNTERTRADE FOR OTHER COMPANIES: YES  
QUEBEC ASSOCIATION OF EXPORT TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 4  
ANNUAL SALES \$000: \$10,000-24,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
ITALIAN

AUXILIARY SERVICES: CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
SHIPPING-INTERNATIONAL  
WAREHOUSING  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| AUSTRALIA          |   | X |   |   |   |   |   |
| BANGLADESH         |   | X |   |   |   |   |   |
| BARBADOS           | X |   | X |   | X |   |   |
| BELIZE             |   |   | X |   | X |   |   |
| DOMINICAN REPUBLIC |   |   | X |   |   |   |   |
| ENGLAND            | X |   |   |   |   |   | X |
| FRANCE             |   | X |   |   |   |   | X |
| GERMANY, WEST      |   | X |   |   |   |   |   |
| GUYANA             |   |   | X |   |   |   |   |
| HONG KONG          |   |   |   |   |   |   | X |
| INDIA              | X |   | X |   |   |   | X |
| INDONESIA          |   | X | X |   |   |   |   |
| ITALY              | X | X | X |   |   |   |   |
| JAPAN              | X |   | X |   | X |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| LEEWARD AND WINDWARD ISLANDS | X |   | X |   |   |   |   |
| NEPAL                        |   | X |   |   |   |   |   |
| NIGERIA                      |   | X |   |   |   |   |   |
| NORTHERN IRELAND             |   |   |   |   |   |   | X |
| PAKISTAN                     |   | X | X |   |   |   | X |
| PORTUGAL                     |   | X |   |   |   |   |   |
| SCOTLAND                     |   |   |   |   |   |   | X |
| SPAIN                        |   | X |   |   |   |   |   |
| SRI LANKA                    |   | X |   |   |   |   |   |
| SUDAN                        |   |   | X |   |   |   |   |
| SWITZERLAND                  |   | X | X |   |   |   | X |
| UNITED STATES                |   |   |   |   |   |   | X |
| WALES                        |   |   |   |   |   |   | X |

## PRODUCTS EXPORTED:

D.D.T. DUSTS, SOLUTIONS AND POWDERS  
FERTILIZERS AND FERTILIZER MATERIALS NES  
PESTICIDES BASED ON BOTANICAL EXTRACTS  
PESTICIDES BASED ON CARBAMATE & THIOCARBAMATE  
PESTICIDES BASED ON DITHIOCARBAMATES  
PESTICIDES FROM PHOS, ACETIC ACID & ACETATES  
PESTICIDES, FROM ARSENIC/CHLORD HYDRON/PHOS  
PESTICIDES, MICROBIAL  
POULTRY FARM & APIARY MACHY, EQUIP & PTS NES  
PREPARED FERTILIZER MIXTURES  
WASTE PAPER  
WOOD PULP NES

## SCOTT IMPORTS LTD.

SEE... J.J. SCOTT IMPORTS & EXPORTS LTD.

## SEA-TEC AQUA YIELD LTD.

\*\*\*\*\* UPDATE PENDING  
5681 - 1778 ST. SURREY, B.C. V3S4J2  
FAX: 604-576-8575 TLX/ANSBK:

TEL: 604-576-9993

## SEABOARD LUMBER SALES COMPANY LIMITED

TEL: 604-684-3171

OCEANIC PLAZA, 1066 WEST HASTINGS ST., VANCOUVER B.C. V6E3W9  
P. O. BOX 12501, VANCOUVER, B.C. V6E3W9  
MAIN CONTACT: MR. S.M. GAMLIN  
FAX: 604-685-9533 TLX/ANSBK: 04-51205  
YEARS IN INTERNATIONAL TRADE: 53 REPORTED: FEB/1990  
TOTAL STAFF: 100-249 TRADE STAFF: 20-49  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN            |   | X |   |   |   |   |   |
| ALGERIA                |   | X |   |   |   |   |   |
| ANDORRA                |   |   | X |   |   |   |   |
| ANGOLA                 |   |   | X |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   |   | X |   |   |   |   |
| ARGENTINA              |   | X |   |   |   |   |   |
| ARUBA                  |   |   | X |   |   |   |   |
| AUSTRALIA              |   | X |   |   | X |   |   |
| AUSTRIA                |   | X |   |   |   |   |   |
| AZORES                 |   |   | X |   |   |   |   |
| BAHAMAS                |   |   | X |   |   |   |   |
| BAHRAIN                |   | X |   |   |   |   |   |
| BANGLADESH             |   |   | X |   |   |   |   |
| BARBADOS               |   |   | X |   |   |   |   |
| BELGIUM                |   | X |   |   |   |   |   |
| BELIZE                 |   |   | X |   |   |   |   |
| BENIN                  |   |   | X |   |   |   |   |
| BERMUDA                |   |   | X |   |   |   |   |
| BHUTAN                 |   |   | X |   |   |   |   |
| BOLIVIA                |   |   | X |   |   |   |   |
| BONAIRE                |   |   | X |   |   |   |   |
| BOTSWANA               |   |   | X |   |   |   |   |
| BRAZIL                 |   |   | X |   |   |   |   |
| BRUNEI                 |   |   | X |   |   |   |   |
| BURKINA FASO           |   |   | X |   |   |   |   |
| BURMA                  |   |   | X |   |   |   |   |
| BURUNDI                |   |   | X |   |   |   |   |
| CANARY ISLANDS         |   | X |   |   |   |   |   |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| CAPE VERDE ISLANDS       |   | X |   |   |   |   |   |
| CAYMAN ISLANDS           |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |
| CHAD                     |   | X |   |   |   |   |   |
| CHILE                    | X |   |   |   |   |   |   |
| COLOMBIA                 |   | X |   |   |   |   |   |
| CONGO                    |   | X |   |   |   |   |   |
| COOK ISLANDS             |   | X |   |   |   |   |   |
| COSTA RICA               |   | X |   |   |   |   |   |
| CUBA                     | X |   |   |   |   |   |   |
| CURACAO                  |   | X |   |   |   |   |   |
| CYPRUS                   |   | X |   |   |   |   |   |
| DENMARK                  |   | X |   |   |   |   |   |
| DJIBOUTI                 |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC       |   | X |   |   |   |   |   |
| ECUADOR                  |   | X |   |   |   |   |   |
| EL SALVADOR              |   | X |   |   |   |   |   |
| ENGLAND                  | X |   |   | X |   |   |   |
| ETHIOPIA                 |   | X |   |   |   |   |   |
| FALKLAND ISLANDS         |   | X |   |   |   |   |   |
| FIJI                     |   | X |   |   |   |   |   |
| FINLAND                  |   | X |   |   |   |   |   |
| FRANCE                   | X |   |   | X |   |   |   |
| FRENCH GUIANA            |   | X |   |   |   |   |   |
| GABON                    |   | X |   |   |   |   |   |
| GAMBIA                   |   | X |   |   |   |   |   |
| GERMANY, WEST            | X |   |   | X |   |   |   |
| GHANA                    |   | X |   |   |   |   |   |
| GIBRALTAR                |   | X |   |   |   |   |   |
| GREECE                   |   | X |   |   |   |   |   |
| GUAM                     |   | X |   |   |   |   |   |
| GUATEMALA                |   | X |   |   |   |   |   |
| GUINEA                   |   | X |   |   |   |   |   |
| GUINEA-BISSAU            |   | X |   |   |   |   |   |
| GUYANA                   |   | X |   |   |   |   |   |
| HAITI                    |   | X |   |   |   |   |   |
| HONDURAS                 |   | X |   |   |   |   |   |
| HONG KONG                | X |   |   |   |   |   |   |
| ICELAND                  |   | X |   |   |   |   |   |
| INDIA                    | X |   |   |   |   |   |   |
| INDONESIA                |   | X |   |   |   |   |   |
| IRAN                     | X |   |   |   |   |   |   |
| IRAQ                     |   | X |   |   |   |   |   |
| IRELAND                  | X |   |   |   |   |   |   |
| ISRAEL                   | X |   |   |   |   |   |   |
| ITALY                    | X |   |   |   |   |   | X |
| IVORY COAST              |   | X |   |   |   |   |   |
| JAMAICA                  |   | X |   |   |   |   |   |
| JAPAN                    | X |   |   | X |   |   |   |
| JORDAN                   |   | X |   |   |   |   |   |
| KAMPUCHEA                |   | X |   |   |   |   |   |
| KENYA                    |   | X |   |   |   |   |   |
| KOREA, SOUTH             |   | X |   |   |   |   |   |
| KUWAIT                   | X |   |   |   |   |   |   |
| LAOS                     |   | X |   |   |   |   |   |
| LEBANON                  |   | X |   |   |   |   |   |
| LESOTHO                  |   | X |   |   |   |   |   |
| LIBERIA                  |   | X |   |   |   |   |   |
| LIBYA                    |   | X |   |   |   |   |   |
| LIECHTENSTEIN            |   | X |   |   |   |   |   |
| LUXEMBOURG               |   | X |   |   |   |   |   |
| MACAU                    |   | X |   |   |   |   |   |
| MADAGASCAR               |   | X |   |   |   |   |   |
| MALAWI                   |   | X |   |   |   |   |   |
| MALAYSIA                 |   | X |   |   |   |   |   |
| MALI                     |   | X |   |   |   |   |   |
| MALTA                    |   | X |   |   |   |   |   |
| MAURITANIA               |   | X |   |   |   |   |   |
| MAURITIUS                |   | X |   |   |   |   |   |
| MEXICO                   |   | X |   |   |   |   |   |
| MONACO                   |   | X |   |   |   |   |   |
| MONGOLIA                 |   | X |   |   |   |   |   |
| MOROCCO                  | X |   |   |   |   |   |   |
| MOZAMBIQUE               |   | X |   |   |   |   |   |
| NAMIBIA                  |   | X |   |   |   |   |   |
| NEPAL                    |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| NETHERLANDS                | X |   |   |   |   |   | X |
| NEW CALEDONIA              |   | X |   |   |   |   |   |
| NEW HEBRIDES               |   | X |   |   |   |   |   |
| NEW ZEALAND                | X |   |   |   |   |   |   |
| NICARAGUA                  |   | X |   |   |   |   |   |
| NIGER                      |   | X |   |   |   |   |   |
| NIGERIA                    |   | X |   |   |   |   |   |
| NORTHERN IRELAND           |   |   |   | X |   |   |   |
| NORWAY                     |   | X |   |   |   |   |   |
| OMAN                       |   | X |   |   |   |   |   |
| PAKISTAN                   |   | X |   |   |   |   |   |
| PANAMA                     | X |   |   |   |   |   |   |
| PAPUA NEW GUINEA           |   | X |   |   |   |   |   |
| PARAGUAY                   |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA | X |   |   |   |   |   |   |
| PERU                       |   | X |   |   |   |   |   |
| PHILIPPINES                |   | X |   |   |   |   |   |
| PORTUGAL                   |   | X |   |   |   |   |   |
| PUERTO RICO                | X |   |   |   |   |   | X |
| QATAR                      |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON       |   | X |   |   |   |   |   |
| REUNION                    |   | X |   |   |   |   |   |
| RWANDA                     |   | X |   |   |   |   |   |
| SAMOA ISLANDS              |   | X |   |   |   |   |   |
| SAUDI ARABIA               | X |   |   |   |   |   |   |
| SCOTLAND                   | X |   |   | X |   |   |   |
| SENEGAL                    |   | X |   |   |   |   |   |
| SEYCHELLES                 |   | X |   |   |   |   |   |
| SIERRA LEONE               |   | X |   |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   |   |
| SOLOMON ISLANDS            |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC           |   | X |   |   |   |   |   |
| SOUTH AFRICA               | X |   |   |   |   |   |   |
| SPAIN                      | X |   |   |   |   |   | X |
| SRI LANKA                  |   | X |   |   |   |   |   |
| SUDAN                      |   | X |   |   |   |   |   |
| SURINAM                    |   | X |   |   |   |   |   |
| SWAZILAND                  |   | X |   |   |   |   |   |
| SWEDEN                     |   | X |   |   |   |   |   |
| SWITZERLAND                | X |   |   |   |   |   |   |
| SYRIA                      |   | X |   |   |   |   |   |
| TAHITI                     |   | X |   |   |   |   |   |
| TAIWAN                     | X |   |   |   |   |   |   |
| TANZANIA                   |   | X |   |   |   |   |   |
| TASMANIA                   |   | X |   |   |   |   |   |
| THAILAND                   |   | X |   |   |   |   |   |
| TOGO                       |   | X |   |   |   |   |   |
| TONGA                      |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO        |   | X |   |   |   |   |   |
| TUNISIA                    |   | X |   |   |   |   |   |
| TURKEY                     | X |   |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS   |   | X |   |   |   |   |   |
| UGANDA                     |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES       | X |   |   |   |   |   |   |
| UNITED STATES              | X |   |   | X |   |   |   |
| URUGUAY                    |   | X |   |   |   |   |   |
| VENEZUELA                  |   | X |   |   |   |   |   |
| VIETNAM                    |   | X |   |   |   |   |   |
| VIRGIN ISLANDS             |   | X |   |   |   |   |   |
| WALES                      | X |   |   | X |   |   |   |
| WESTERN SAHARA             |   | X |   |   |   |   |   |
| YEMEN, SOUTH               |   | X |   |   |   |   |   |
| ZAIRE                      |   | X |   |   |   |   |   |
| ZAMBIA                     |   | X |   |   |   |   |   |
| ZIMBABWE                   |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

LUMBER, ASH  
LUMBER, CEDAR  
LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
LUMBER, DOMESTIC HARDWOODS NES  
LUMBER, DOUGLAS FIR  
LUMBER, EXOTIC SPECIES NES  
LUMBER, FIR NES  
LUMBER, HEMLOCK  
LUMBER, MAHOGANY  
LUMBER, OAK  
LUMBER, PINE NES

CONTINUED....

# TRADING HOUSE

LUMBER, PINE, SOUTHERN AND SUGAR  
LUMBER, PONDEROSA PINE  
LUMBER, POPLAR, ASPEN AND COTTONWOOD  
LUMBER, REDWOOD  
LUMBER, SPRUCE  
LUMBER, WALNUT  
LUMBER, WESTERN LARCH  
PLYWOOD, HARDWOOD, PRE-FINISHED NES  
PLYWOOD, SOFTWOOD

SEAFOOD EXPORTERS CORP. OF MFLD & LOR TEL: 709-753-5023

33 PIPPIY PLACE, SUITE 2-C, ST. JOHN'S MFLD., A1B3X2  
MAIN CONTACT: MS. DOREEN TAYLOR  
FAX: 709-753-6128 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: MAY/1989  
TOTAL STAFF: 3 TRADE STAFF: 1  
ANNUAL SALES \$000: \$10,000-24,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| BELGIUM                    |   | X |   |   |   |   |   |
| ENGLAND                    | X |   |   |   |   |   |   |
| FRANCE                     |   |   |   |   |   |   |   |
| GERMANY, EAST              |   | X |   |   |   |   |   |
| GERMANY, WEST              | X |   |   |   |   |   |   |
| HONG KONG                  |   | X |   |   |   |   |   |
| JAMAICA                    |   | X |   |   |   |   |   |
| JAPAN                      | X |   |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| TAIWAN                     |   | X |   |   |   |   |   |

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| THAILAND                            |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED STATES                       | X |   |   |   |   |   |   |

PRODUCTS EXPORTED:

COD, FRESH OR FROZEN  
FLATFISH, FRESH OR FROZEN  
Haddock, HAKE, CUSK & POLLOCK, FR OR FROZEN  
SALMON, FRESH OR FROZEN  
SEA FISH, FRESH OR FROZEN NES  
SHELLFISH, FRESH OR FROZEN NES

SEATECH TRADING LTD. TEL: 604-688-3272

206 - 850 WEST HASTINGS ST., VANCOUVER, B.C., V6C1E1  
MAIN CONTACT: MR. T.L. (LOCK) TAN  
FAX: 604-688-7109 TLX/ANSBK: 04-352848/04-352848 VCR  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: DEC/1989  
TOTAL STAFF: 3 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: BAHASA  
CHINESE  
ENGLISH  
FRENCH  
HINDI  
POLISH  
TAGALOG

AUXILIARY SERVICES: CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
OTHER  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|              | E | I | B | S | A | R | W   |
|--------------|---|---|---|---|---|---|-----|
| AUSTRALIA    |   | X |   |   |   |   |     |
| BANGLADESH   |   | X |   |   |   |   |     |
| BRUNEI       |   | X |   |   |   |   |     |
| BURMA        |   | X |   |   |   |   |     |
| HONG KONG    | X |   |   |   |   |   | X X |
| INDIA        | X |   |   |   |   |   | X   |
| INDONESIA    |   | X |   |   |   |   | X   |
| JAPAN        |   | X |   |   |   |   | X   |
| KOREA, SOUTH |   | X |   |   |   |   | X   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| MALAYSIA                   | X |   |   |   |   |   | X |
| NEW ZEALAND                |   | X |   |   |   |   |   |
| PAKISTAN                   |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA | X |   |   |   |   |   | X |
| PHILIPPINES                | X |   |   |   |   | X | X |
| SINGAPORE                  | X |   |   |   |   | X | X |
| SRI LANKA                  |   | X |   |   |   |   |   |
| TAIWAN                     | X |   |   |   |   |   | X |
| THAILAND                   | X |   |   |   |   |   | X |
| VIETNAM                    | X |   |   |   |   |   |   |

PRODUCTS EXPORTED:

AIR AND GAS COMPRESSORS NES  
ALARM AND SIGNAL SYSTEMS AND PARTS NES  
COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
MECH MOTION/ROTATION MEASURE/CNTL INST & PTS  
MISCELLANEOUS APPAREL NES  
NAVIGATION INSTRUMENTS, APPARATUS AND PARTS  
PROCESS CNTRL & MULTI-FUNC CNTRL MACHY & APP  
SCIENTIFIC INST. APP, EQUIPMENT AND PARTS NES  
SHIPS AND BOATS NES  
SPECIAL INDUSTRY MACHINERY, EQUIP & PTS NES

SEATRADE

SEE... NORTHERN HARVEST SEAFOOD INC.

SECI (SERVICE ET EQUIPEMENT CDN) INC.

TEL: 613-238-1561

560 ROCHESTER ST., OTTAWA ONT., K1S4M2  
MAIN CONTACT: MR. J.T. MORRIS  
FAX: 613-238-8584 TLX/ANSBK: 053-4425/INTERIMCO OTT  
YEARS IN INTERNATIONAL TRADE: 8 REPORTED: NOV/1989  
TOTAL STAFF: 2 TRADE STAFF: 1  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
PORTUGUESE  
SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|          | E | I | B | S | A | R | W |
|----------|---|---|---|---|---|---|---|
| ALGERIA  | X | X |   |   |   |   |   |
| BRAZIL   |   |   | X |   |   |   | X |
| CHILE    |   |   |   |   |   |   | X |
| COLOMBIA |   |   |   |   |   |   | X |
| GUINEA   |   | X |   |   |   |   |   |

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| INDONESIA   |   |   |   |   |   |   | X |
| IVORY COAST |   | X |   |   |   |   |   |
| KENYA       |   | X |   |   |   |   |   |
| LIBERIA     |   | X |   |   |   |   |   |
| MOROCCO     |   | X |   |   |   |   |   |

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| REPUBLIC OF CAMEROON | X |   |   |   |   |   |   |
| SENEGAL              | X |   |   |   |   |   |   |
| SINGAPORE            |   |   |   |   |   | X |   |
| SPAIN                |   |   |   |   |   | X |   |
| TANZANIA             |   | X |   |   |   |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| TUNISIA       | X |   |   |   |   |   |   |
| UNITED STATES |   |   | X | X |   |   |   |
| ZAMBIA        |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:

CONSTRUCTION & MTCE MACHY, EQUIP & PARTS NES  
MATERIALS HANDLING EQUIPMENT AND PARTS NES  
MINING & QUARRYING MACHY, EQUIP & PARTS NES  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
PETROLEUM & GAS FIELD PRODUCTION EQUIP, & PTS  
PETROLEUM, GAS & COAL PRODS MACHY, & PTS NES  
WELL DRILLING MACHINERY, APPARATUS AND PARTS

SEED-LINK DIV. OF LANDIS SEED COA. LTD.

TEL: 705-324-0544

208 ST. DAVID ST., LINDSAY, ONT., K9V4S1  
P.O. BOX 217, LINDSAY, ONT., K9V4S1  
MAIN CONTACT: MR. PETER E. BONIS  
FAX: 705-324-2550 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 16 REPORTED: FEB/1990  
TOTAL STAFF: 5-9 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1,000-4,999

CONTINUED....

# TRADING HOUSE

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

ARGENTINA X  
AUSTRALIA X  
AUSTRIA X  
BELGIUM X  
BRAZIL X

BULGARIA X  
CHILE X  
DENMARK X  
ENGLAND X  
FRANCE X

GERMANY, WEST X  
HUNGARY X  
INDIA X  
IRELAND X  
ITALY X

JAPAN X  
MEXICO X  
NETHERLANDS X  
NEW ZEALAND X  
NORWAY X

PEOPLE'S REPUBLIC OF CHINA X  
ROMANIA X  
SCOTLAND X  
SWEDEN X  
SWITZERLAND X

UNION OF SOVIET SOCIALIST REPUBLICS X  
UNITED STATES X  
WESTERN SAHARA X  
YUGOSLAVIA X

PRODUCTS EXPORTED:

ALFALFA SEED  
BEANS, SEED  
BENT GRASS SEED  
CEREALS, UNMILLED NES  
CLOVER SEED  
FEED CONCENTRATES AND COMPLETE FEEDS NES  
FEEDS OF VEGETABLE ORIGIN NES  
FLAXSEED  
GRASS SEED NES  
GRASS SEED, TIMOTHY  
OIL SEEDS, OIL NUTS AND OIL KERNELS NES  
PEAS, SEED  
SOYA BEANS

SEENA INTERNATIONAL CORPORATION

TEL: 613-238-4212

56 SPARKS ST. SUITE 500, OTTAWA ONT., K1P5A9

MAIN CONTACT: MR. TAHA QIRBI

FAX: 613-238-1360 TLX/ANSBK: 053-4236/SEENACORPOTT

YEARS IN INTERNATIONAL TRADE: 8 REPORTED: DEC/1989

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 5-9 TRADE STAFF: 4

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ARABIC

ENGLISH

FRENCH

SPANISH

AUXILIARY SERVICES: CONSOLIDATION

CONSULTING

PACKAGING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES

COMMODITIES/PRIMARY PRODUCTS TRADING

PROJECT IMPLEMENTING, PROJECT MANAGING

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES

AGENT FOR MFR/PRODUCER/PROCESSOR

CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT

EXPORT MANAGEMENT CO./DIV. OF CON. CO.

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

ARAB REPUBLIC OF EGYPT X  
AUSTRALIA X  
ENGLAND X  
FRANCE X  
GERMANY, WEST X

IRAN X  
IRAQ X  
IRELAND X  
ITALY X  
JORDAN X

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

LIBYA X  
MALAYSIA X  
MOROCCO X  
NORTHERN IRELAND X  
PHILIPPINES X

SAUDI ARABIA X  
SCOTLAND X  
SINGAPORE X  
SUDAN X  
SWITZERLAND X

THAILAND X  
TUNISIA X  
UNITED ARAB EMIRATES X  
UNITED STATES X  
WALES X

YEMEN X  
YEMEN, SOUTH X

PRODUCTS EXPORTED:

AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES

ALFALFA SEED

BARS AND RODS, STEEL, FABRICATED NES

BATHING SUITS, EXCEPT KNITTED

BATHING SUITS, KNITTED

BATHROBES, DRESSING GOWNS AND HOUSECOATS

BLOUSES AND SHIRTS, KNT, INCL SHELLS & TOPS

BLOUSES, COTTON, EXCEPT KNITTED

BLOUSES, EXCEPT KNITTED NES

CEMENT NES

CEREALS, MILLED NES

CEREALS, UNMILLED NES

COATS NES

COATS, MEN'S AND BOYS'

COATS, WOMEN'S AND GIRLS'

DRESSES & JUMPERS, MAN-MADE FIBRES, EXC KNT

DRESSES AND JUMPERS, COTTON, EXCEPT KNITTED

DRESSES AND JUMPERS, EXCEPT KNITTED NES

DRESSES, KNITTED NES

DRESSES, KNITTED, WOOL

ELECTRICAL EQUIPMENT, APPLIANCES & PARTS NES

INDUSTRIAL CHEMICAL SPECIALTIES NES

LUMBER, SPRUCE

MISCELLANEOUS APPAREL NES

OUTDOOR JACKETS NES

OUTDOOR JACKETS, MEN'S AND BOYS'

OUTERWEAR SETS, WOMEN'S & GIRLS', EXC KNITTED

OUTERWEAR, CHILD & INFANTS', EXC KNITTED NES

OUTERWEAR, CHILDREN'S & INFANTS', KNITTED NES

OUTERWEAR, EXCEPT KNITTED NES

OUTERWEAR, KNITTED NES

OVERALLS

PANTS & SLACKS, WOMEN/GIRLS/CHILD, KNITTED

PANTS & SLACKS, WOMEN'S & GIRLS', EXC KNT NES

PANTS & SLACKS, WOMEN'S & GIRLS', M-M FIBRES

PANTS AND SLACKS, BOYS', DOUBLE KNT

PANTS AND SLACKS, BOYS', KNITTED NES

PANTS AND SLACKS, CHILDREN'S, EXCEPT KNITTED

PANTS AND SLACKS, MEN'S, DOUBLE KNT

PANTS AND SLACKS, MEN'S, KNITTED NES

PANTS AND SLACKS, WOMEN'S AND GIRLS', COTTON

PANTS, MEN'S & BOYS', POLYESTER-COTTON BLENDS

PANTS, MEN'S AND BOYS' NES

PANTS, MEN'S AND BOYS', COTTON

PANTS, MEN'S AND BOYS', MAN-MADE FIBRES

PANTS, MEN'S AND BOYS', WOOL

PIJAMAS /SLEEPWEAR/ MEN'S AND BOYS'

PIJAMAS /SLEEPWEAR/ WOMEN'S AND GIRLS'

RAINCOATS NES

RAINCOATS, TEXTILE, COATED OR IMPREGNATED

REFRIGERATORS, HOUSEHOLD SIZE, ELECTRIC

SCARVES/SHAWL/STOLE, WOV OR MADE FROM WOV FAB

SCIENTIFIC INST. APP. EQUIPMENT AND PARTS NES

SHIRTS AND SWEATSHIRTS, KNITTED NES

SHIRTS AND SWEATSHIRTS, KNITTED, COTTON NES

SHIRTS, COTTON, EXCEPT KNITTED

SHIRTS, EXCEPT KNITTED NES

SHIRTS, MAN-MADE FIBRES, EXCEPT KNITTED NES

SHIRTS, POLYESTER-COTTON BLENDS, EXC KNITTED

SHORTS SETS, OUTERWEAR, W/G, KNITTED

SHORTS, OUTERWEAR, EXCEPT KNITTED

SHORTS, OUTERWEAR, KNITTED

SKIRTS, EXCEPT KNITTED

SLEEPWEAR NES

SPORTS COATS AND BLAZERS

SUITS, FINE, SLACK AND SPORT, EXCEPT KNITTED

SUITS, KNITTED

SWEATERS & CARDIGANS, M/B, KNITTED, WOOL

SWEATERS & CARDIGANS, M/B, KNT, M-M FIBRE NES

CONTINUED....

# TRADING HOUSE

SWEATERS & CARDIGANS, W/G, KNITTED, WOOL  
SWEATERS & CARDIGANS, W/G, KNT, M-N FIBRE NES  
SWEATERS & CARDIGANS, CHILD/INFANT, KNT, ACRYLIC  
SWEATERS & CARDIGANS, CHILD/INFANT, KNT, M-N FIB  
SWEATERS & CARDIGANS, CHILD/INFANTS, KNT, WOOL  
SWEATERS AND CARDIGANS, KNITTED NES  
SWEATERS AND CARDIGANS, M/B, KNITTED, ACRYLIC  
SWEATERS AND CARDIGANS, W/G, KNITTED, ACRYLIC  
T-SHIRTS, KNITTED, COTTON  
TELEVISION RECEIVING SETS NES, OVER 19"  
TELEVISION RECEIVING SETS NES, UNDER 19"  
TELEVISION RECEIVING SETS NES, 19 INCHES  
TELEVISION RECEIVING SETS, COLOR, OVER 19"  
TELEVISION RECEIVING SETS, COLOR, UNDER 19"  
TELEVISION RECEIVING SETS, COLOR, 19 INCHES  
UNDERWEAR MADE FROM WOVEN FABRICS  
UNDERWEAR NES

## SEL-DRUM CORPORATION

1370 ARTISANS CRT., BURLINGTON, ONT., L7L5V2

MAIN CONTACT: MR. BRIAN F. TURNBULL

FAX: 416-335-5996

TLX/ANSBK: 061-8698/SEL-DRUM BUR

YEARS IN INTERNATIONAL TRADE: 7 REPORTED: JUN/1989

TOTAL STAFF: 20-49 TRADE STAFF: 3

ANNUAL SALES \$000: \$5,000-9,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

OTHER

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ALBANIA                             |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT              | X | X |   |   |   |   |   |
| ARGENTINA                           | X |   |   |   |   |   | X |
| AUSTRALIA                           |   | X |   |   |   |   |   |
| BAHGLADESH                          | X |   |   |   |   |   |   |
| BARBADOS                            | X |   |   |   |   |   |   |
| BRAZIL                              |   | X |   |   |   |   |   |
| BULGARIA                            |   | X |   |   |   |   |   |
| CHILE                               | X |   |   |   |   |   | X |
| CZECHOSLOVAKIA                      |   | X |   |   |   |   |   |
| DENMARK                             |   | X |   |   |   |   |   |
| ENGLAND                             | X |   | X |   |   |   | X |
| FINLAND                             |   | X |   |   |   |   |   |
| GERMANY, EAST                       |   | X |   |   |   |   |   |
| GERMANY, WEST                       | X | X |   |   |   |   |   |
| GREECE                              | X | X |   |   |   |   |   |
| GUAM                                | X |   |   |   |   |   |   |
| HUNGARY                             |   | X |   |   |   |   |   |
| INDIA                               | X | X |   |   |   |   |   |
| INDONESIA                           |   | X |   |   |   |   |   |
| ISRAEL                              | X |   |   |   |   |   |   |
| ITALY                               | X |   |   |   |   |   | X |
| JAPAN                               |   |   | X |   |   |   |   |
| KENYA                               | X |   |   |   |   |   |   |
| KOREA, SOUTH                        |   |   | X |   |   |   |   |
| KUWAIT                              | X |   |   |   |   |   |   |
| MEXICO                              | X |   |   |   |   |   |   |
| MOROCCO                             |   | X |   |   |   |   |   |
| NEW ZEALAND                         | X |   |   |   |   |   | X |
| NORWAY                              |   | X |   |   |   |   |   |
| PARAGUAY                            | X |   |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| PERU                                | X |   |   |   |   |   | X |
| PHILIPPINES                         |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            | X |   |   |   |   |   | X |
| QATAR                               | X |   |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| SAUDI ARABIA                        | X | X |   |   |   |   |   |
| SINGAPORE                           | X |   |   |   |   |   | X |
| SPAIN                               |   | X |   |   |   |   |   |
| SWEDEN                              | X | X |   |   |   |   |   |
| SYRIA                               | X |   |   |   |   |   |   |
| TAIWAN                              |   | X | X |   |   |   |   |
| THAILAND                            | X |   |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |   |   |   |   |
| UNITED ARAB EMIRATES                | X |   |   |   |   |   |   |
| UNITED STATES                       | X |   | X |   |   |   | X |
| VENEZUELA                           |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:

MATERIALS HANDLING EQUIPMENT AND PARTS NES  
PHOTOCOPY & SIM MACH. OFFICE TYPE, AND PARTS  
PHOTOGRAPHIC CHEMICALS NES

## SEM-ENG LTD.

TEL: 613-238-1319

350 SPARKS ST. SUITE 218, OTTAWA, ONT., K1R7S8

MAIN CONTACT: MR. JOHN J. ROSSITER

FAX: 613-782-2228

TLX/ANSBK: 053-3345/BRAD OTT

YEARS IN INTERNATIONAL TRADE: 14 REPORTED: SEP/1988

TOTAL STAFF: 5-9 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
PROJECT IMPLEMENTING, PROJECT MANAGING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| BARBADOS                   |   | X |   |   |   |   |   |
| BRAZIL                     |   | X |   |   | X |   |   |
| ENGLAND                    |   |   |   |   | X |   |   |
| GHANA                      |   | X |   |   |   |   |   |
| GUINEA                     |   | X |   |   |   |   |   |
| HONG KONG                  |   | X |   |   |   |   |   |
| IVORY COAST                |   | X |   |   |   |   |   |
| KENYA                      |   | X |   |   |   |   |   |
| MALAYSIA                   |   | X |   |   |   |   |   |
| NETHERLANDS                |   |   | X |   |   |   |   |
| NIGERIA                    |   | X |   |   |   |   | X |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   | X |
| SINGAPORE                  |   | X |   |   |   |   |   |
| TANZANIA                   |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:

SCIENTIFIC INST. APP. EQUIPMENT AND PARTS NES  
WELL DRILLING MACHINERY, APPARATUS AND PARTS

## SENEY ENTERPRISES INC.

TEL: 519-776-4502

126 STEVEN CRT., ESSEX, ONT., N8M2A2

MAIN CONTACT: MR. WILLIAM L. SENEY

FAX: 519-252-9160

TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: AUG/1989

TOTAL STAFF: 3 TRADE STAFF: 3

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES:

CONSULTING  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL  
BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN            |   | X |   |   |   |   |   |
| ALBANIA                |   | X |   |   |   |   |   |
| ALGERIA                |   | X |   |   |   |   |   |
| ANDORRA                |   | X |   |   |   |   |   |
| ANGOLA                 |   | X |   |   |   |   |   |
| ANTARCTICA             |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              |   | X |   |   |   |   |   |
| ARUBA                  |   | X |   |   |   |   |   |
| AUSTRALIA              |   | X |   |   |   |   |   |
| AUSTRIA                |   | X |   |   |   |   |   |
| AZORES                 |   | X |   |   |   |   |   |
| BAHAMAS                |   | X |   |   |   |   |   |
| BAHRAIN                |   | X |   |   |   |   |   |
| BANGLADESH             |   | X |   |   |   |   |   |
| BARBADOS               |   | X |   |   |   |   |   |
| BELGIUM                |   | X |   |   |   |   |   |
| BELIZE                 |   | X |   |   |   |   |   |
| BENIN                  |   | X |   |   |   |   |   |
| BERMUDA                |   | X |   |   |   |   |   |
| BHUTAN                 |   | X |   |   |   |   |   |
| BOLIVIA                |   | X |   |   |   |   |   |
| BONAIRE                |   | X |   |   |   |   |   |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| BOTSWANA                     |   | X |   |   |   |   |   |
| BRAZIL                       |   | X |   |   |   |   |   |
| BRUNEI                       |   | X |   |   |   |   |   |
| BULGARIA                     |   | X |   |   |   |   |   |
| BURKINA FASO                 |   | X |   |   |   |   |   |
| BURMA                        |   | X |   |   |   |   |   |
| BURUNDI                      |   | X |   |   |   |   |   |
| CANARY ISLANDS               |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS           |   | X |   |   |   |   |   |
| CAYMAN ISLANDS               |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC     |   | X |   |   |   |   |   |
| CHAD                         |   | X |   |   |   |   |   |
| CHILE                        |   | X |   |   |   |   |   |
| COLOMBIA                     |   | X |   |   |   |   |   |
| CONGO                        |   | X |   |   |   |   |   |
| COOK ISLANDS                 |   | X |   |   |   |   |   |
| COSTA RICA                   |   | X |   |   |   |   |   |
| CUBA                         |   | X |   |   |   |   |   |
| CURACAO                      |   | X |   |   |   |   |   |
| CYPRUS                       |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA               |   | X |   |   |   |   |   |
| DENMARK                      |   | X |   |   |   |   |   |
| DJIBOUTI                     |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC           |   | X |   |   |   |   |   |
| ECUADOR                      |   | X |   |   |   |   |   |
| EL SALVADOR                  |   | X |   |   |   |   |   |
| ENGLAND                      |   | X |   |   |   |   |   |
| EQUATORIAL GUINEA            |   | X |   |   |   |   |   |
| ETHIOPIA                     |   | X |   |   |   |   |   |
| FALKLAND ISLANDS             |   | X |   |   |   |   |   |
| FIJI                         |   | X |   |   |   |   |   |
| FINLAND                      |   | X |   |   |   |   |   |
| FRANCE                       |   | X |   |   |   |   |   |
| FRENCH GUIANA                |   | X |   |   |   |   |   |
| FRENCH POLYNESIA             |   | X |   |   |   |   |   |
| GABON                        |   | X |   |   |   |   |   |
| GAMBIA                       |   | X |   |   |   |   |   |
| GERMANY, EAST                |   | X |   |   |   |   |   |
| GERMANY, WEST                |   | X |   |   |   |   |   |
| GHANA                        |   | X |   |   |   |   |   |
| GIBRALTAR                    |   | X |   |   |   |   |   |
| GREECE                       |   | X |   |   |   |   |   |
| GREENLAND                    |   | X |   |   |   |   |   |
| GUAM                         |   | X |   |   |   |   |   |
| GUATEMALA                    |   | X |   |   |   |   |   |
| GUINEA                       |   | X |   |   |   |   |   |
| GUINEA-BISSAU                |   | X |   |   |   |   |   |
| GUYANA                       |   | X |   |   |   |   |   |
| HAITI                        |   | X |   |   |   |   |   |
| HONDURAS                     |   | X |   |   |   |   |   |
| HONG KONG                    |   | X |   |   |   |   |   |
| HUNGARY                      |   | X |   |   |   |   |   |
| ICELAND                      |   | X |   |   |   |   |   |
| INDIA                        |   | X |   |   |   |   |   |
| INDONESIA                    |   | X |   |   |   |   |   |
| IRAN                         |   | X |   |   |   |   |   |
| IRAQ                         |   | X |   |   |   |   |   |
| IRELAND                      |   | X |   |   |   |   |   |
| ISRAEL                       |   | X |   |   |   |   |   |
| ITALY                        |   | X |   |   |   |   |   |
| IVORY COAST                  |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| JAPAN                        | X | X |   |   |   |   |   |
| JORDAN                       |   | X |   |   |   |   |   |
| KAMPUCHEA                    |   | X |   |   |   |   |   |
| KENYA                        |   | X |   |   |   |   |   |
| KOREA, NORTH                 |   | X |   |   |   |   |   |
| KOREA, SOUTH                 |   | X |   |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LAOS                         |   | X |   |   |   |   |   |
| LEBANON                      |   | X |   |   |   |   |   |
| LEeward AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| LESOTHO                      |   | X |   |   |   |   |   |
| LIBERIA                      |   | X |   |   |   |   |   |
| LIBYA                        |   | X |   |   |   |   |   |
| LIECHTENSTEIN                |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                      | E | I | B | S | A | R | W |
|--------------------------------------|---|---|---|---|---|---|---|
| LUXEMBOURG                           |   | X |   |   |   |   |   |
| MACAU                                |   | X |   |   |   |   |   |
| MADAGASCAR                           |   | X |   |   |   |   |   |
| MADEIRA                              |   | X |   |   |   |   |   |
| MALAWI                               |   | X |   |   |   |   |   |
| MALAYSIA                             |   | X |   |   |   |   |   |
| MALI                                 |   | X |   |   |   |   |   |
| MALTA                                |   | X |   |   |   |   |   |
| MAURITANIA                           |   | X |   |   |   |   |   |
| MAURITIUS                            |   | X |   |   |   |   |   |
| MEXICO                               |   | X |   |   |   |   |   |
| MONACO                               |   | X |   |   |   |   |   |
| MONGOLIA                             |   | X |   |   |   |   |   |
| MOROCCO                              |   | X |   |   |   |   |   |
| MOZAMBIQUE                           |   | X |   |   |   |   |   |
| NAMIBIA                              |   | X |   |   |   |   |   |
| NEPAL                                |   | X |   |   |   |   |   |
| NETHERLANDS                          |   | X |   |   |   |   |   |
| NEW CALEDONIA                        |   | X |   |   |   |   |   |
| NEW HEBRIDES                         |   | X |   |   |   |   |   |
| NEW ZEALAND                          |   | X |   |   |   |   |   |
| NICARAGUA                            |   | X |   |   |   |   |   |
| NIGER                                |   | X |   |   |   |   |   |
| NIGERIA                              |   | X |   |   |   |   |   |
| NORTHERN IRELAND                     |   | X |   |   |   |   |   |
| NORWAY                               |   | X |   |   |   |   |   |
| OMAN                                 |   | X |   |   |   |   |   |
| PAKISTAN                             |   | X |   |   |   |   |   |
| PANAMA                               |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA                     |   | X |   |   |   |   |   |
| PARAGUAY                             |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA           |   | X |   |   |   |   |   |
| PERU                                 |   | X |   |   |   |   |   |
| PHILIPPINES                          |   | X |   |   |   |   |   |
| POLAND                               |   | X |   |   |   |   |   |
| PORTUGAL                             |   | X |   |   |   |   |   |
| PUERTO RICO                          |   | X |   |   |   |   |   |
| QATAR                                |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON                 |   | X |   |   |   |   |   |
| REUNION                              |   | X |   |   |   |   |   |
| ROMANIA                              |   | X |   |   |   |   |   |
| RWANDA                               |   | X |   |   |   |   |   |
| SAMOA ISLANDS                        |   | X |   |   |   |   |   |
| SAUDI ARABIA                         |   | X |   |   |   |   |   |
| SCOTLAND                             |   | X |   |   |   |   |   |
| SENEGAL                              |   | X |   |   |   |   |   |
| SEYCHELLES                           |   | X |   |   |   |   |   |
| SIERRA LEONE                         |   | X |   |   |   |   |   |
| SINGAPORE                            |   | X |   |   |   |   |   |
| SOLOMON ISLANDS                      |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC                     |   | X |   |   |   |   |   |
| SOUTH AFRICA                         |   | X |   |   |   |   |   |
| SPAIN                                |   | X |   |   |   |   |   |
| SRI LANKA                            |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON               |   | X |   |   |   |   |   |
| SUDAN                                |   | X |   |   |   |   |   |
| SURINAM                              |   | X |   |   |   |   |   |
| SWAZILAND                            |   | X |   |   |   |   |   |
| SWEDEN                               |   | X |   |   |   |   |   |
| SWITZERLAND                          |   | X |   |   |   |   |   |
| SYRIA                                |   | X |   |   |   |   |   |
| TAHITI                               |   | X |   |   |   |   |   |
| TAIWAN                               |   | X |   |   |   |   |   |
| TANZANIA                             |   | X |   |   |   |   |   |
| TASMANIA                             |   | X |   |   |   |   |   |
| THAILAND                             |   | X |   |   |   |   |   |
| TOGO                                 |   | X |   |   |   |   |   |
| TONGA                                |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                  |   | X |   |   |   |   |   |
| TUNISIA                              |   | X |   |   |   |   |   |
| TURKEY                               |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS             |   | X |   |   |   |   |   |
| UGANDA                               |   | X |   |   |   |   |   |
| UNITED OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                 |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| UNITED STATES  | X | X |   |   |   |   |   |
| URUGUAY        |   | X |   |   |   |   |   |
| VENEZUELA      |   | X |   |   |   |   |   |
| VIETNAM        |   | X |   |   |   |   |   |
| VIRGIN ISLANDS |   | X |   |   |   |   |   |
| WALES          |   | X |   |   |   |   |   |
| WESTERN SAHARA |   | X |   |   |   |   |   |
| YEMEN          |   | X |   |   |   |   |   |
| YEMEN, SOUTH   |   | X |   |   |   |   |   |
| YUGOSLAVIA     |   | X |   |   |   |   |   |
| ZAIRE          |   | X |   |   |   |   |   |
| ZAMBIA         |   | X |   |   |   |   |   |
| ZIMBABWE       |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

AIR AND GAS COMPRESSORS NES  
EARTHENWARE TILES, FLOOR/WALL < 2.5 X 2.5 INS  
EARTHENWARE TILES, FLOOR/WALL 2.5 X 2.5 & IN  
GRANITE SHAPED OR DRESSED  
HOSE NES, WITH OR WITHOUT COUPLINGS  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
MATERIALS HANDLING EQUIPMENT AND PARTS NES  
NATURAL STONE BASIC PRODUCTS NES  
SPECIAL INDUSTRY MACHINERY, EQUIP & PTS NES

SEYBOLD INTERNATIONAL INC. TEL: 416-481-0191

3080 YONGE ST., SUITE 2044, TORONTO ONT., M4N3M1  
MAIN CONTACT: MR. PETER SEYBOLD  
FAX: 416-481-1790 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: NOV/1989  
TOTAL STAFF: 5-9 TRADE STAFF: 3  
ANNUAL SALES \$000: \$5,000-9,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
PORTUGUESE

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL  
WAREHOUSING  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ARGENTINA                  |   | X |   |   |   |   |   |
| AUSTRALIA                  |   | X |   |   |   |   |   |
| BELGIUM                    |   | X |   |   |   |   |   |
| BOLIVIA                    |   | X |   |   |   |   |   |
| BRAZIL                     |   | X |   |   |   |   | X |
| CHILE                      |   | X |   |   |   |   |   |
| COLOMBIA                   |   | X |   |   |   |   |   |
| DENMARK                    |   | X |   |   |   |   |   |
| ECUADOR                    |   | X |   |   |   |   |   |
| ENGLAND                    |   | X |   |   |   |   |   |
| FINLAND                    |   | X |   |   |   |   |   |
| FRANCE                     |   | X | X |   |   |   | X |
| GERMANY, WEST              |   | X | X |   |   |   | X |
| GIBRALTAR                  |   | X |   |   |   |   |   |
| HONG KONG                  | X | X |   |   |   |   | X |
| IRAN                       |   | X |   |   |   |   |   |
| IRELAND                    |   | X | X |   |   |   |   |
| ITALY                      |   | X | X |   |   |   | X |
| JAMAICA                    |   | X |   |   |   |   |   |
| JAPAN                      |   | X | X |   |   |   | X |
| KOREA, SOUTH               |   | X | X |   |   |   | X |
| MACAU                      |   | X |   |   |   |   |   |
| MEXICO                     |   | X |   |   |   |   | X |
| NETHERLANDS                |   | X |   |   |   |   |   |
| NORWAY                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X | X |   |   |   | X |
| PERU                       |   | X |   |   |   |   |   |
| PHILIPPINES                |   | X |   |   |   |   |   |
| PORTUGAL                   |   | X |   |   |   |   | X |
| ROMANIA                    |   | X |   |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                     | E | I | B | S | A | R | W |
|---------------------|---|---|---|---|---|---|---|
| SCOTLAND            |   | X |   |   |   |   |   |
| SINGAPORE           |   | X |   |   |   |   |   |
| SPAIN               |   | X | X |   |   |   |   |
| SWEDEN              |   | X |   |   |   |   |   |
| SWITZERLAND         |   | X | X |   | X |   | X |
| TAIWAN              |   | X | X |   |   |   | X |
| THAILAND            |   | X | X |   |   |   |   |
| TRINIDAD AND TOBAGO |   | X |   |   |   |   |   |
| UNITED STATES       |   | X | X |   |   |   |   |
| VENEZUELA           |   | X |   |   |   |   |   |
| YUGOSLAVIA          |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
VALVES NES

SHARPEAGLE ENTERPRISES LIMITED TEL: 604-682-4700

902 - 626 WEST PENDER ST., VANCOUVER, B.C., V6B1V9  
MAIN CONTACT: MR. ROLANDO ANDAYA  
FAX: 604-682-0606 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: JUN/1989  
TOTAL STAFF: 1 TRADE STAFF: 1  
ANNUAL SALES \$000:  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
TAGALOG

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                  | E | I | B | S | A | R | W |
|----------------------------------|---|---|---|---|---|---|---|
| PHILIPPINES                      |   | X |   |   |   |   |   |
| PRODUCTS EXPORTED:               |   |   |   |   |   |   |   |
| HIDES AND SKINS, RAW NES         |   |   |   |   |   |   |   |
| LEATHER FABRICATED MATERIALS NES |   |   |   |   |   |   |   |

SHIELD MARKETING SERVICES INC. TEL: 416-827-6731

710 DORVAL DR., SUITE 518, OAKVILLE, ONT., L6K3V7  
MAIN CONTACT: MR. JOHN LINDSAY  
FAX: 416-842-5459 TLX/ANSBK: 06-982494/AUSTIN HOUSE  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: MAY/1989  
TOTAL STAFF: 5-9 TRADE STAFF: 4  
ANNUAL SALES \$000:  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: DOCUMENTATION  
PACKAGING  
WAREHOUSING  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CON. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| AUSTRALIA              | X |   |   |   |   | X | X |
| AUSTRIA                |   | X |   |   |   |   |   |
| BANGLADESH             |   | X |   |   |   |   |   |
| BELGIUM                |   | X |   |   |   |   |   |
| CONGO                  |   | X |   |   |   |   |   |
| DENMARK                |   | X |   |   |   |   |   |
| ENGLAND                | X |   |   |   |   |   | X |
| FRANCE                 |   | X |   |   |   |   |   |
| GERMANY, WEST          | X |   |   |   |   |   |   |
| GHANA                  |   | X |   |   |   |   |   |
| GREECE                 |   | X |   |   |   |   |   |
| HONG KONG              |   | X |   |   |   |   |   |
| INDIA                  |   | X |   |   |   |   |   |
| INDONESIA              |   | X |   |   |   |   |   |
| IRAN                   |   | X |   |   |   |   |   |
| IRAQ                   |   | X |   |   |   |   |   |
| IRELAND                | X |   |   |   |   |   |   |
| ISRAEL                 |   | X |   |   |   |   |   |
| ITALY                  |   | X |   |   |   |   |   |
| JAPAN                  |   | X |   |   |   |   |   |
| JORDAN                 |   | X |   |   |   |   |   |
| KENYA                  |   | X |   |   |   |   |   |
| KOREA, SOUTH           |   | X |   |   |   |   |   |
| KUWAIT                 |   | X |   |   |   |   |   |
| LEBANON                | X |   |   |   |   |   | X |
| LIBYA                  |   | X |   |   |   |   |   |
| MALAYSIA               | X |   |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| MALTA                      | X |   |   |   |   |   |   |
| NETHERLANDS                |   | X |   |   |   |   |   |
| NEW ZEALAND                | X |   |   |   |   |   |   |
| NIGERIA                    |   | X |   |   |   |   |   |
| NORTHERN IRELAND           |   |   |   |   |   | X | X |
| PAKISTAN                   |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PHILIPPINES                |   | X |   |   |   |   |   |
| PORTUGAL                   |   | X |   |   |   |   |   |
| PUERTO RICO                |   | X |   |   |   |   |   |
| SAUDI ARABIA               | X |   |   |   |   | X |   |
| SCOTLAND                   | X |   |   |   |   | X | X |
| SINGAPORE                  | X |   |   |   |   | X |   |
| SPAIN                      |   | X |   |   |   |   |   |
| SWEDEN                     | X |   |   |   | X |   |   |
| SWITZERLAND                |   | X |   |   |   |   |   |
| SYRIA                      |   | X |   |   |   |   |   |
| TUNISIA                    |   | X |   |   |   |   |   |
| TURKEY                     |   | X |   |   |   |   |   |
| UGANDA                     |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES       |   | X |   |   |   |   |   |
| UNITED STATES              | X |   |   | X | X | X | X |
| VIETNAM                    |   | X |   |   |   |   |   |
| WALES                      | X |   |   |   |   | X | X |
| ZAMBIA                     |   | X |   |   |   |   |   |
| ZIMBABWE                   |   | X |   |   |   |   |   |

PRODUCTS EXPORTED: CAULKING, SEALING & SOUND DEADENING COMPOUNDS  
INDUSTRIAL CHEMICAL SPECIALTIES NES

SHIELDS INTERTRADE  
SEE... LORNE SHIELDS INTERTRADE CORP.

SIGID IMPORT EXPORT S.C.C. TEL: 514-273-8242

301 AVE. STUART, OUTREMONT, QUE. H2V3G8  
MAIN CONTACT: DR. MAURICE DUQUETTE  
FAX: 514-273-5212 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 3 REPORTED: DEC/1988  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| ALGERIA                  |   | X |   |   |   |   | X |
| ANGOLA                   |   |   |   |   |   |   | X |
| ARAB REPUBLIC OF EGYPT   |   | X |   |   |   |   |   |
| BENIN                    |   |   |   |   |   |   | X |
| BOTSWANA                 |   |   |   |   |   |   | X |
| BURKINA FASO             |   |   |   |   |   |   | X |
| BURUNDI                  |   |   |   |   |   |   | X |
| CANARY ISLANDS           |   |   |   |   |   |   | X |
| CAPE VERDE ISLANDS       |   |   |   |   |   |   | X |
| CENTRAL AFRICAN REPUBLIC |   |   |   |   |   |   | X |
| CHAD                     |   |   |   |   |   |   | X |
| COLOMBIA                 |   | X |   |   |   |   |   |
| CONGO                    |   |   |   |   |   |   | X |
| DJIBOUTI                 |   |   |   |   |   |   | X |
| ECUADOR                  |   | X |   |   |   |   | X |
| EQUATORIAL GUINEA        |   |   |   |   |   |   | X |
| ETHIOPIA                 |   |   |   |   |   |   | X |
| GABON                    |   |   |   |   |   |   | X |
| GAMBIA                   |   |   |   |   |   |   | X |
| GHANA                    |   |   |   |   |   |   | X |
| GUINEA                   |   |   |   |   |   |   | X |
| GUINEA-BISSAU            |   |   |   |   |   |   | X |
| INDIA                    |   |   |   |   |   |   | X |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| ITALY                |   |   | X |   |   |   |   |
| IVORY COAST          |   |   |   |   |   |   | X |
| KENYA                |   |   |   |   |   |   | X |
| LESOTHO              |   |   |   |   |   |   | X |
| LIBERIA              |   |   |   |   |   |   | X |
| LIBYA                |   |   |   |   |   |   | X |
| MADAGASCAR           |   |   |   |   |   |   | X |
| MALAWI               |   |   |   |   |   |   | X |
| MALI                 |   |   |   |   |   |   | X |
| MAURITANIA           |   |   |   |   |   |   | X |
| MAURITIUS            |   |   |   |   |   |   | X |
| MOROCCO              |   |   |   |   |   |   | X |
| MOZAMBIQUE           |   |   |   |   |   |   | X |
| NAMIBIA              |   |   |   |   |   |   | X |
| NIGER                |   |   |   |   |   |   | X |
| NIGERIA              |   |   |   |   |   |   | X |
| REPUBLIC OF CAMEROON |   | X |   |   |   |   | X |
| REUNION              |   |   |   |   |   |   | X |
| RWANDA               |   |   |   |   |   |   | X |
| SENEGAL              |   |   |   |   |   |   | X |
| SEYCHELLES           |   |   |   |   |   |   | X |
| SIERRA LEONE         |   |   |   |   |   |   | X |
| SOMALIA REPUBLIC     |   |   |   |   |   |   | X |
| SOUTH AFRICA         |   |   |   |   |   |   | X |
| SUDAN                |   |   |   |   |   |   | X |
| SWAZILAND            |   |   |   |   |   |   | X |
| TANZANIA             |   |   |   |   |   |   | X |
| TOGO                 |   |   |   |   |   |   | X |
| TUNISIA              |   |   |   |   |   |   | X |
| TURKEY               |   |   | X |   |   |   |   |
| UGANDA               |   |   |   |   |   |   | X |
| UNITED STATES        |   | X |   |   |   |   | X |
| VENEZUELA            |   | X |   |   |   |   | X |
| WESTERN SAHARA       |   |   |   |   |   |   | X |
| ZAIRE                |   |   |   |   |   |   | X |
| ZAMBIA               |   |   |   |   |   |   | X |
| ZIMBABWE             |   |   |   |   |   |   | X |

PRODUCTS EXPORTED: ANTIBIOTICS, IN DOSAGE, VETERINARY USE  
BLOOD AND BLOOD FRACTIONS, VETERINARY USE  
CATTLE, DAIRY  
CRUDE ANIMAL & FISHERY PRODUCTS, INEDIBLE NES  
FEED SUPPLEMENT CONTG ANTIBIOTIC-VITAMIN COMB  
FEED SUPPLEMENTS CONTAINING ANTIBIOTICS  
FEED SUPPLEMENTS CONTAINING NUTRIENTS  
FEED SUPPLEMENTS NES  
HORMONES, IN DOSAGE, VETERINARY USE  
IMMUNOLOGICAL AGENTS, VETERINARY USE  
NUTRIMENTS, IN DOSAGE, VETERINARY USE  
PHYSIOTHERAPY & VETERINARY INST, EQUIP & PTS  
VETERINARY MEDICINES NES, IN DOSAGE  
WALLPAPER, PRINTED

SIGMAN & JONES LTD. TEL: 514-697-7764

6600 TRANS CANADA HIGHWAY, POINTE CLAIRE QUE., H9R4S2  
MAIN CONTACT: MR. C. PATRICK SAVORY  
FAX: 514-694-0060 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 26 REPORTED: JUN/1989  
COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: DUTCH  
ENGLISH  
FRENCH  
GERMAN  
SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
OTHER  
SHIPPING-INTERNATIONAL  
WAREHOUSING  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

CONTINUED....

# TRADING HOUSE

|                              |   |   |   |
|------------------------------|---|---|---|
| ARAB REPUBLIC OF EGYPT       |   | X |   |
| ARUBA                        | X |   |   |
| AUSTRALIA                    | X |   |   |
| BAHAMAS                      | X |   |   |
| BAHRAIN                      |   | X |   |
| BARBADOS                     | X |   |   |
| BELIZE                       | X |   |   |
| BERMUDA                      | X |   |   |
| BOHAIRE                      | X |   |   |
| CAYMAN ISLANDS               | X |   |   |
| COOK ISLANDS                 |   | X |   |
| CUBA                         | X |   |   |
| CURACAO                      | X |   |   |
| CYPRUS                       |   | X |   |
| DOMINICAN REPUBLIC           | X | X |   |
| ENGLAND                      |   | X |   |
| FIJI                         |   | X |   |
| GERMANY, WEST                |   | X |   |
| GUAM                         |   | X |   |
| HAITI                        | X |   |   |
| HONG KONG                    |   | X | X |
| JAMAICA                      | X |   |   |
| JAPAN                        |   | X |   |
| KOREA, SOUTH                 |   |   | X |
| KUWAIT                       |   | X |   |
| LEBANON                      |   | X |   |
| LEEWARD AND WINDWARD ISLANDS | X |   |   |
| NEW CALEDONIA                |   | X |   |
| NEW ZEALAND                  | X |   |   |
| OMAN                         |   | X |   |
| PUERTO RICO                  | X | X |   |
| QATAR                        |   | X |   |
| SAUDI ARABIA                 |   | X |   |
| SCOTLAND                     |   | X |   |
| SINGAPORE                    |   | X |   |
| SOUTH AFRICA                 | X |   |   |
| TAIWAN                       |   |   | X |
| TRINIDAD AND TOBAGO          | X |   |   |
| TURKS AND CAICOS ISLANDS     | X |   |   |
| UNITED ARAB EMIRATES         |   | X |   |
| VIRGIN ISLANDS               | X | X |   |
| WALES                        |   | X |   |
| YEMEN, SOUTH                 |   | X |   |

## PRODUCTS EXPORTED:

AIR CONDITIONING UNITS NES  
 AIR CONDITIONING UNITS, ROOM SIZE  
 CHRISTMAS DECORATIONS EXCEPT LIGHTS  
 CHRISTMAS TREE LIGHTING SETS  
 COOKING STOVE/RANGE + HEAT/COOK DOMESTIC NES  
 EDGE TOOLS, HAND, AND PARTS NES  
 ELECTRIC APPL FOR COOKING OR WARMING FOOD NES  
 FANS & AIR CIRCULATORS, ELEC, PORTABLE, & PTS  
 FLAT IRONS, ELECTRIC, AND PARTS  
 FLOORING AND WALL COVERING NES  
 FLOORING, HARDWOOD  
 FREEZERS, HOUSEHOLD SIZE  
 GAMES AND ENTERTAINMENT EQUIPMENT NES  
 HAND TOOLS AND PARTS NES  
 HOUSE FURNISHINGS AND SUPPLIES NES  
 HOUSEHOLD AND PERSONAL EQUIPMENT & PARTS NES  
 HOUSEHOLD FURNITURE NES  
 KITCHEN AND TABLE CUTLERY NES  
 KITCHEN TOOLS & HAND OPTD APPL & PARTS NES  
 MECHANICS' MEASURING TOOLS AND PARTS NES  
 METAL HOUSEHOLD FURNITURE, NOT UPHOLSTERED  
 MILLWORK NES  
 POWER DRIVEN HAND TOOLS NES  
 REFRIGERATORS, HOUSEHOLD SIZE, ELECTRIC  
 SHELVING AND LOCKERS  
 STATIONERY AND PAPER OFFICE SUPPLIES NES  
 TABLEWARE NES  
 TOASTERS AND WAFFLE IRONS, ELECTRIC  
 TOYS AND PARTS NES  
 UPHOLSTERED HOUSEHOLD FURNITURE  
 WASHING MACHINES, ELEC, DOMESTIC SIZES NES  
 WOODEN HOUSEHOLD FURNITURE, NOT UPHOLSTERED

## SINEX INTERNATIONAL

TEL: 514-385-4886

1315 MAZURETTE SUITE 5, MONTREAL, QUE., H4N1G8

MAIN CONTACT: MR. SIMON R. EID

FAX: 514-383-1443 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 1 REPORTED: FEB/1989

TOTAL STAFF: 2 TRADE STAFF: 2

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: ARABIC

## ENGLISH FRENCH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|         |  |   |  |  |  |  |  |
|---------|--|---|--|--|--|--|--|
| BAHRAIN |  | X |  |  |  |  |  |
| KUWAIT  |  | X |  |  |  |  |  |
| LEBANON |  | X |  |  |  |  |  |
| OMAN    |  | X |  |  |  |  |  |
| QATAR   |  | X |  |  |  |  |  |

|                      |   |   |   |  |  |  |  |
|----------------------|---|---|---|--|--|--|--|
| SAUDI ARABIA         |   | X |   |  |  |  |  |
| UNITED ARAB EMIRATES | X |   |   |  |  |  |  |
| UNITED STATES        |   |   | X |  |  |  |  |

PRODUCTS EXPORTED:  
 AIR CONDITIONING UNITS NES  
 DUST COLL, AIR PURIFICATION/REL EQUIP. & PTS  
 HEATING EQUIPMENT NES  
 MINERAL WOOL, EXCEPT GLASS WOOL

## SINOCAM HOLDINGS LIMITED

TEL: 306-565-7217

2328 LORNE ST., REGINA, SASK., S4P2M9

P.O. BOX 796, REGINA, SASK., S4S3A8

MAIN CONTACT: MR. JACK Y.K. HUI

FAX: 306-359-0544 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: NOV/1989

TOTAL STAFF: 5-9 TRADE STAFF: 4

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES:

AREA OF SPECIALTIES: CONSULTING  
 BUYING FOR GOVERNMENT OR COMPANIES  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            |   |   |  |  |  |  |   |
|----------------------------|---|---|--|--|--|--|---|
| HONG KONG                  |   | X |  |  |  |  |   |
| KOREA, SOUTH               |   | X |  |  |  |  |   |
| PEOPLE'S REPUBLIC OF CHINA | X |   |  |  |  |  | X |
| TAIWAN                     |   | X |  |  |  |  | X |

PRODUCTS EXPORTED:  
 AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
 BOLTS AND ROUND TIMBER NES  
 PULP, OTHER THAN WOOD PULP  
 UREA

## SINOTEK INTERNATIONAL (1986) INC.

TEL: 306-781-4522

PILOT BUTTE, SASK., S0G3Z0

P.O. BOX 1201, REGINA, SASK., S4P3B4

MAIN CONTACT: MRS. YANFEN ZHANG

FAX: 306-781-4483 TLX/ANSBK: 071-2715

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: JUL/1988

COUNTERTRADE ON L/HN BEHALF: YES

TOTAL STAFF: 10-19 TRADE STAFF: 10-19

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: PEOPLE'S REPUBLIC OF CHINA

LANGUAGES: CHINESE

AUXILIARY SERVICES:

ENGLISH  
 CONSULTING  
 SHIPPING-INTERNATIONAL  
 WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 PROJECT IMPLEMENTING, PROJECT MANAGING  
 WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               |   |   |   |  |  |  |   |
|---------------|---|---|---|--|--|--|---|
| AUSTRALIA     |   | X |   |  |  |  |   |
| BRAZIL        |   | X |   |  |  |  | X |
| ENGLAND       |   | X |   |  |  |  | X |
| GERMANY, WEST |   | X |   |  |  |  | X |
| HONG KONG     | X |   | X |  |  |  | X |
| JAPAN         |   | X | X |  |  |  | X |
| KOREA, SOUTH  |   | X | X |  |  |  | X |
| KUWAIT        |   | X |   |  |  |  | X |
| MACAU         |   |   |   |  |  |  | X |
| MALAYSIA      |   | X |   |  |  |  |   |

|                            |   |   |   |  |  |  |  |
|----------------------------|---|---|---|--|--|--|--|
| PEOPLE'S REPUBLIC OF CHINA | X |   | X |  |  |  |  |
| PHILIPPINES                |   | X |   |  |  |  |  |
| SINGAPORE                  |   | X |   |  |  |  |  |
| TAIWAN                     |   | X |   |  |  |  |  |
| THAILAND                   |   | X |   |  |  |  |  |

|                      |   |  |  |  |  |  |   |
|----------------------|---|--|--|--|--|--|---|
| UNITED ARAB EMIRATES | X |  |  |  |  |  | X |
|----------------------|---|--|--|--|--|--|---|

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

UNITED STATES  
PRODUCTS EXPORTED:  
AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
BANDAGE/SURGICAL GAUZE/ABSORBENT COT/DRESSING  
PLASTICS MOULDING MACHINERY AND PARTS NES  
PORCELAIN INSULATING FITTINGS FOR ELEC EQUIP  
SHEET AND STRIP, CORRUGATED OR FABRICATED NES

SIOUTEX ENRG. TEL: 514-392-1582

1396 STE-CATHERINE ST. W., SUITE 225, MONTREAL QUE., H3G1P9

MAIN CONTACT: MR. GEORGES SIOUFI  
FAX: TLX/ANSBK: 06217827/IP SHARP

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: APR/1990

COUNTERTRADE ON OWN BEHALF: YES

TOTAL STAFF: TRADE STAFF:

ANNUAL SALES \$000:

PARENT COUNTRY: LEBANON

LANGUAGES: ARABIC

ARMENIAN

ENGLISH

FRENCH

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W   |
|------------------------|---|---|---|---|---|---|-----|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |     |
| BAHRAIN                |   | X |   |   |   |   |     |
| CYPRUS                 |   | X |   |   |   |   |     |
| ENGLAND                | X |   |   |   |   |   | X X |
| FINLAND                |   |   |   |   |   |   | X X |

|               | E | I | B | S | A | R | W   |
|---------------|---|---|---|---|---|---|-----|
| GERMANY, WEST | X |   |   |   |   |   | X X |
| INDIA         |   |   |   |   |   |   | X   |
| IRAN          |   | X |   |   |   |   |     |
| IRAQ          |   | X |   |   |   |   |     |
| JORDAN        |   | X |   |   |   |   |     |

|             | E | I | B | S | A | R | W   |
|-------------|---|---|---|---|---|---|-----|
| KUWAIT      |   | X |   |   |   |   |     |
| LEBANON     | X |   |   |   |   |   | X X |
| NETHERLANDS | X |   |   |   |   |   | X X |
| OMAN        |   | X |   |   |   |   |     |
| PAKISTAN    |   |   |   |   |   |   | X X |

|              | E | I | B | S | A | R | W   |
|--------------|---|---|---|---|---|---|-----|
| QATAR        |   | X |   |   |   |   |     |
| SAUDI ARABIA |   | X |   |   |   |   |     |
| SYRIA        |   | X |   |   |   |   |     |
| TOGO         | X |   |   |   |   |   | X X |
| TURKEY       |   | X |   |   |   |   |     |

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| UNITED ARAB EMIRATES |   | X |   |   |   |   |   |
| YEMEN, SOUTH         |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
BRAIDS, ELASTIC  
COVER PAPER  
FOAMED AND EXPANDED PLASTICS BASIC SHAPES  
POLYESTER/COTTON BROAD WOVEN FABRICS NES

SISEL (CANADA) LTD.  
SEE... SISEL SOCIETE D'INGENIERIE DE SYSTEMES

SISEL SOCIETE D'INGENIERIE DE SYSTEMES TEL: 604-291-1267

222 - 4664 LOUGHEED HWY., BURNABY, B.C., V5C5T5

MAIN CONTACT: MR. PETER EVANS

FAX: 604-291-2269 TLX/ANSBK: 063670941/MBX CAN

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: NOV/1989

TOTAL STAFF: 3 TRADE STAFF:

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

AUXILIARY SERVICES: CONSULTING

AREA OF SPECIALTIES: PROJECT IMPLEMENTING, PROJECT MANAGING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| ECUADOR              |   | X |   |   |   |   |   |
| IRAN                 | X |   |   |   |   |   | X |
| MOROCCO              |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON | X |   |   |   |   | X | X |

PRODUCTS EXPORTED:  
COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
ELEC & ELECTRONIC PROP MEAS & TESTING INST  
PREFABRICATED STRUCTURES AND PARTS NES  
SELF-CONTD GEN SETS & LIGHTING OUTFITS NES

SITCO SAAB INTERNATIONAL TRADING COMPANY TEL: 416-827-2241

\*\*\*\*\* UPDATE PENDING

1181 WOODVIEW DR., OAKVILLE, ONT., L6M2N5

P.O. BOX 52022 OLD OAKVILLE P.O., OAKVILLE, ONT., L6J7N5

FAX: 416-825-1317 TLX/ANSBK:

SKYSAN & ASSOCIATES LTD.

10010-107 A AVE., EDMONTON, ALTA., T5H4H8

P.O. BOX 594 SUB P.O. 11, EDMONTON, ALTA., T6G2E0

MAIN CONTACT: MR. G. YUE

FAX: 403-493-8199

TLX/ANSBK: 06217827/IP SHARP

YEARS IN INTERNATIONAL TRADE: 3 REPORTED: AUG/1989

COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES

TOTAL STAFF: 3 TRADE STAFF: 3

ANNUAL SALES \$000: \$500-999

PARENT COUNTRY: CANADA

LANGUAGES: CHINESE

ENGLISH

JAPANESE

AUXILIARY SERVICES: CONSULTING

FINANCING ARRANGEMENTS-CAPITAL PROJECTS

PACKAGING

WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES

COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES

AGENT FOR MFR/PRODUCER/PROCESSOR

CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ENGLAND       |   | X |   |   |   |   |   |
| FRANCE        |   | X |   |   |   |   | X |
| GERMANY, WEST |   | X |   |   |   |   |   |
| HONG KONG     |   |   | X |   |   |   | X |
| ITALY         |   | X |   |   |   |   |   |
| JAPAN         |   | X |   |   |   |   | X |
| JORDAN        |   | X |   |   |   |   |   |
| KOREA, SOUTH  | X |   |   |   |   |   | X |
| NETHERLANDS   |   | X |   |   |   |   |   |
| OMAN          |   | X |   |   |   |   |   |

|                            | E | I | B | S | A | R | W   |
|----------------------------|---|---|---|---|---|---|-----|
| PEOPLE'S REPUBLIC OF CHINA |   |   | X |   |   |   | X   |
| TAIWAN                     |   |   |   |   |   |   | X   |
| UNITED STATES              |   |   |   |   |   |   | X X |

PRODUCTS EXPORTED:

CEREALS, MILLED NES  
CRUDE ANIMAL & FISHERY PRODUCTS, INEDIBLE NES  
FOOD PREPARATIONS NES  
HONEY  
MISCELLANEOUS END PRODUCTS NES  
NON-ALCOHOLIC BEVERAGES NES  
PILE FABRICS, BROAD WOVEN, COTTON NES

SLUTKER FUR  
SEE... HALFORD HIDE AND LEATHER CO. LTD.

SMITH BROKERAGE LIMITED

TEL: 506-633-7575

\*\*\*\*\* UPDATE PENDING

50 CROWN ST., SUITE 206, SAINT JOHN, N.B., E2L2X6

P.O. BOX 1166, SAINT JOHN, N.B., E2L4G5

MAIN CONTACT: MR. WAYNE L. PERRY

FAX: 506-633-5004 TLX/ANSBK: 014-47270

YEARS IN INTERNATIONAL TRADE: 13 REPORTED: MAR/1989

TOTAL STAFF: 10-19 TRADE STAFF: 3

ANNUAL SALES \$000: \$10,000-24,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES: DOCUMENTATION

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| HAITI        |   | X |   |   |   |   |   |
| HONG KONG    |   | X |   |   |   |   |   |
| ISRAEL       |   | X |   |   |   |   |   |
| JAPAN        |   | X |   |   |   |   |   |
| KOREA, SOUTH |   | X |   |   |   |   |   |

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| MACAU                      |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PUERTO RICO                |   | X |   |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   |   |
| SOUTH AFRICA               |   | X |   |   |   |   |   |

|        | E | I | B | S | A | R | W |
|--------|---|---|---|---|---|---|---|
| TAIWAN |   |   |   |   |   |   | X |

PRODUCTS EXPORTED:  
CRUDE VEGETABLE MATERIALS, INEDIBLE NES

SOCIETE COMMERCIALE MCNAMARA INC.

TEL: 514-671-9319

210 AV. MAPLE, SAINT LAMBERT, QUE., J4P2R9

MAIN CONTACT: DR. SAKARI HEIKKILA

FAX: 514-671-4762

TLX/ANSBK: 636700325/MBX CA

YEARS IN INTERNATIONAL TRADE: 3 REPORTED: MAY/1989

CONTINUED...

# TRADING HOUSE

TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FINNISH  
FRENCH  
GERMAN  
SWEDISH

AUXILIARY SERVICES: CONSULTING  
CUSTOM CLEARING  
FINANCING ARRANGEMENTS, GENERAL  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: PROJECT IMPLEMENTING, PROJECT MANAGING  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| DENMARK     |   | X |   |   |   |   |   |
| ENGLAND     |   |   | X |   |   |   |   |
| FINLAND     | X |   | X |   |   | X |   |
| HONG KONG   |   |   | X |   |   | X |   |
| INDIA       | X |   |   |   |   | X |   |
| JAPAN       |   |   | X |   |   |   |   |
| NORWAY      |   | X |   |   |   |   |   |
| SWEDEN      |   | X |   |   |   |   |   |
| SWITZERLAND |   |   | X |   |   |   |   |
| TAIWAN      |   |   | X |   |   | X |   |

UNION OF SOVIET SOCIALIST REPUBLICS  
PRODUCTS EXPORTED:  
FINE PAPER NES

SOCIETE DE MISE EN MARCHÉ DES METIERS  
SEE... SOMART LTEE.

SOCIETE DES ELEVEURS DE PORCS DU QUEBEC TEL: 418-888-5003  
100 ROUTE DU MOULIN, ST-GILLES LOTBINIERE, QUE., G0S2P0  
MAIN CONTACT: M. DENIS LABONTE  
FAX: 418-643-8344 TLX/ANSBK: 0513378/APA QBC  
YEARS IN INTERNATIONAL TRADE: 10 REPORTED: DEC/1989  
TOTAL STAFF: 2 TRADE STAFF:  
ANNUAL SALES \$000: \$10,000-24,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSULTING  
DOCUMENTATION  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL  
OTHER

AREA OF SPECIALTIES: EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
METHOD OF OPERATIONS: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| BRAZIL             |   | X |   |   |   |   |   |
| COLOMBIA           |   | X |   |   |   |   |   |
| CUBA               |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC |   | X |   |   |   |   |   |
| FRANCE             |   | X |   |   |   |   |   |

|              |   |   |  |  |  |  |  |
|--------------|---|---|--|--|--|--|--|
| HAITI        | X | X |  |  |  |  |  |
| HONG KONG    |   | X |  |  |  |  |  |
| JAPAN        | X | X |  |  |  |  |  |
| KOREA, SOUTH |   | X |  |  |  |  |  |
| MALAYSIA     | X | X |  |  |  |  |  |

|                            |   |   |  |  |  |  |  |
|----------------------------|---|---|--|--|--|--|--|
| MEXICO                     | X | X |  |  |  |  |  |
| PEOPLE'S REPUBLIC OF CHINA |   | X |  |  |  |  |  |
| SOUTH AFRICA               | X |   |  |  |  |  |  |
| TAIWAN                     |   | X |  |  |  |  |  |
| THAILAND                   | X | X |  |  |  |  |  |

|               |   |   |  |  |  |  |  |
|---------------|---|---|--|--|--|--|--|
| UNITED STATES |   | X |  |  |  |  |  |
| VENEZUELA     | X | X |  |  |  |  |  |

PRODUCTS EXPORTED:  
SWINE

SOCIETE INTERNATIONALE D'ALIMENTS COMEAU  
SEE... COMEAU INTERNATIONAL FOODS LTD.

SOCKETT ENTERPRISES LTD. TEL: 514-484-7941  
MONTREAL, QUE. H3X3T7  
P.O. BOX 461 SNOWDON STN., MONTREAL, QUE. H3X3T7  
MAIN CONTACT: MR. JAMES H. SOCKETT  
FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 25 REPORTED: JUN/1989  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 4  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH

AUXILIARY SERVICES: PACKAGING  
WAREHOUSING  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

UNITED STATES  
PRODUCTS EXPORTED:  
PLASTIC PIPE FITTINGS  
VALVES NES  
SOCOMEX INCORPORATED TEL: 418-681-7077  
2 PARC SAMUEL HOLLAND, SUITE 290, QUEBEC QUE., G1S4S5  
MAIN CONTACT: M. J.R. SHEEHAN  
FAX: 418-681-3996 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: DEC/1989  
TOTAL STAFF: 4 TRADE STAFF:  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: DOCUMENTATION  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| DENMARK   |   | X |   |   |   |   |   |
| ENGLAND   |   |   | X |   |   |   |   |
| FRANCE    |   |   | X |   |   |   |   |
| GREECE    |   |   | X |   |   |   |   |
| HONG KONG |   | X |   |   |   |   |   |

|                            |   |   |  |  |  |  |  |
|----------------------------|---|---|--|--|--|--|--|
| JAPAN                      | X |   |  |  |  |  |  |
| PEOPLE'S REPUBLIC OF CHINA |   | X |  |  |  |  |  |
| SENEGAL                    |   | X |  |  |  |  |  |
| SWEDEN                     | X |   |  |  |  |  |  |
| SWITZERLAND                | X |   |  |  |  |  |  |

UNITED STATES  
ZAIRE  
PRODUCTS EXPORTED:  
COD, FRESH OR FROZEN  
CRABS, FRESH OR FROZEN  
FISHERY FOODS AND FEEDS NES  
FLATFISH, FRESH OR FROZEN  
SEA FISH, FRESH OR FROZEN NES  
SHRIMPS AND PRAWNS, FRESH OR FROZEN

SOCOMEX FOREIGN TRADE CORP. INC.  
SEE... DARECO INC.

SOFTCODE DISTRIBUTORS & CONSULTANTS LTD. TEL: 416-477-5474  
3555 - 14TH AVE. UNITS 5-6-7, MARKHAM, ONT., L3R5R5  
MAIN CONTACT: MR. JULIAN G. LEE  
FAX: 416-477-4624 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: MAR/1988  
TOTAL STAFF: TRADE STAFF:  
ANNUAL SALES \$000:  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
GERMAN  
ITALIAN  
SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING  
METHOD OF OPERATIONS: EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| DENMARK       |   | X |   |   |   |   |   |
| ENGLAND       |   | X |   |   |   |   |   |
| FINLAND       |   |   | X |   |   |   |   |
| FRANCE        |   | X |   |   |   |   |   |
| GERMANY, WEST |   | X |   |   |   |   |   |

|             |   |   |  |  |  |  |  |
|-------------|---|---|--|--|--|--|--|
| ITALY       |   | X |  |  |  |  |  |
| JAPAN       |   | X |  |  |  |  |  |
| NETHERLANDS | X |   |  |  |  |  |  |
| NORWAY      |   | X |  |  |  |  |  |
| PORTUGAL    |   | X |  |  |  |  |  |

CONTINUED...

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

SPAIN X  
SWEDEN X  
PRODUCTS EXPORTED:  
ELECTRONIC COMPUTERS AND PARTS

SOGELCO INTERNATIONAL INC. TEL: 514-849-2414

390 NOTRE-DAME ST. WEST, 5TH FLOOR TOWER B, MONTREAL  
QUE., H2V1T9

C.P. 1505, PLACE D'ARMES, MONTREAL, QUE., H2Y3K8

MAIN CONTACT: M. GABRIEL ELBAZ

FAX: 514-849-0645 TLX/ANSBK: 055-61823

YEARS IN INTERNATIONAL TRADE: 12 REPORTED: FEB/1988

QUEBEC ASSOCIATION OF EXPORT TRADING HOUSES MEMBER: YES

TOTAL STAFF: 5-9 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$10,000-24,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

ITALIAN

SPANISH

AUXILIARY SERVICES:

CONSULTING

DOCUMENTATION

FINANCING ARRANGEMENTS, GENERAL

OTHER

AREA OF SPECIALTIES:

SHIPPING-INTERNATIONAL

COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

PROJECT IMPLEMENTING, PROJECT MANAGING

WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS:

AGENT FOR MFR/PRODUCER/PROCESSOR

EXPORT MANAGEMENT CO./DIV. OF CDN. CO.

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

ALBANIA X

ARAB REPUBLIC OF EGYPT X

ARGENTINA X

ARUBA X

AUSTRALIA X

AUSTRIA X

BAHAMAS X

BARBADOS X

BELGIUM X

BERMUDA X

BONAIRE X

BRAZIL X

BULGARIA X

CAYMAN ISLANDS X

CHILE X

COLOMBIA X

COSTA RICA X

CUBA X

CURACAO X

CZECHOSLOVAKIA X

DENMARK X

DOMINICAN REPUBLIC X

ECUADOR X

ENGLAND X

FINLAND X

FRANCE X

GERMANY, EAST X

GERMANY, WEST X

GREECE X

HAITI X

HONG KONG X

HUNGARY X

ICELAND X

INDONESIA X

ISRAEL X

ITALY X

IVORY COAST X

JAMAICA X

JAPAN X

JORDAN X

KOREA, SOUTH X

KUWAIT X

LEEWARD AND WINDWARD ISLANDS X

MALAYSIA X

MEXICO X

MOROCCO X

NETHERLANDS X

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

NICARAGUA X

NORWAY X

PANAMA X

PARAGUAY X

PEOPLE'S REPUBLIC OF CHINA X

PERU X

POLAND X

PUERTO RICO X

ROMANIA X

SAUDI ARABIA X

SCOTLAND X

SINGAPORE X

SPAIN X

SWEDEN X

SWITZERLAND X

TAIWAN X

THAILAND X

TRINIDAD AND TOBAGO X

TURKEY X

TURKS AND CAICOS ISLANDS X

UNION OF SOVIET SOCIALIST REPUBLICS X

UNITED ARAB EMIRATES X

UNITED STATES X

URUGUAY X

VENEZUELA X

VIRGIN ISLANDS X

YUGOSLAVIA X

PRODUCTS EXPORTED:

ANCHOVY, CANNED

BEEF, FRESH OR FROZEN NES

BEEF, FROZEN, BONELESS

CHEMICAL ELEMENTS NES

CHEMICALLY MODIFIED OILS, FATS AND WAXES

CHICKENS, FRESH OR FROZEN, INCLUDING CUT-UP

CLAMS, CANNED

COO, FRESH OR FROZEN

CRABS, CANNED

EGGS IN THE SHELL NES

FANCY MEATS /EDIBLE OFFAL/, FRESH OR FROZEN

FISH AND FISH PRODUCTS, CANNED NES

FISH AND MARINE ANIMAL OIL

FISH MEAL

FISH STEAKS/BLOCK/SLAB/STICKS, FR, CHD, FZ

FISH, SALTED AND/OR DRIED

FISH, SMOKED

FLATFISH, FRESH OR FROZEN

FRESHWATER FISH, FRESH OR FROZEN NES

FRUITS AND BERRIES, FROZEN NES

HADDOCK, HAKE, CUSK & POLLOCK, FR OR FROZEN

HALIBUT, FRESH OR FROZEN

HERRING, CANNED

HERRING, PICKLED

JAMS, JELLIES AND PRESERVES, CANNED

LOBSTER, FRESH OR FROZEN

MILK, CREAM, & BY-PRODUCTS, CONDENSED OR EVAP

MILK, CREAM, AND BY-PRODUCTS, POWDERED

MIXED FRUITS, CANNED NES

MUSHROOMS, CANNED

NUTS, KERNELS & SEEDS, SHELLED OR PREP NES

NUTS, NOT SHELLED NES, EXCEPT OIL NUTS

OIL SEED CAKE AND MEAL NES

OLIVES, CANNED

OYSTERS, CANNED

OYSTERS, FRESH OR FROZEN

PEACHES, CANNED

PEARS, CANNED

PORK, FRESH OR FROZEN NES

POULTRY, FRESH OR FROZEN NES

SALMON, CANNED

SALMON, FRESH OR FROZEN

SHELLFISH AND PRODUCTS NES

SHRIMPS AND PRAWNS, FRESH OR FROZEN

SPICES, SPICE HERBS AND SPICE SEEDS NES

TOMATO JUICE, CANNED

TOMATO PASTE, CANNED

TOMATOES, CANNED NES

TROUT, FRESH OR FROZEN

TUNA, CANNED NES

UREA

VEGETABLES AND VEGETABLE JUICES, CANNED NES

VEGETABLES, DRIED NES

VEGETABLES, FROZEN NES

SOL RAIKLES INC.

805 FIRST AVE., VILLE STE. CATHERINE, QUE., JOLIEO

TEL: 514-632-3150

CONTINUED....

# TRADING HOUSE

MAIN CONTACT: MRS. MICHELLE BUREAU  
 FAX: 514-638-5419 TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 20 REPORTED: AUG/1989  
 COUNTERTRADE ON OWN BEHALF: YES  
 TOTAL STAFF: 10-19 TRADE STAFF: 3  
 ANNUAL SALES \$000: \$1,000-4,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 FRENCH

AUXILIARY SERVICES: CUSTOM CLEARING  
 DOCUMENTATION  
 FINANCING ARRANGEMENTS, GENERAL  
 SHIPPING-INTERNATIONAL  
 AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
 METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                    | E | I | B | S | A | R | W |
|------------------------------------|---|---|---|---|---|---|---|
| MEXICO                             |   | X | X |   |   |   |   |
| UNITED STATES                      | X | X | X |   |   |   |   |
| PRODUCTS EXPORTED:                 |   |   |   |   |   |   |   |
| PIPES AND TUBES, IRON OR STEEL NES |   |   |   |   |   |   |   |

SOLAR STONE LTD. TEL: 514-593-9606

25 - 20TH AVE., LACHINE, QUE., H8S3S8  
 MAIN CONTACT: MR. PIERRE LUNICE  
 FAX: 514-634-5960 TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 9 REPORTED: DEC/1989  
 TOTAL STAFF: 4 TRADE STAFF: 3  
 ANNUAL SALES \$000: \$1-99  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ARABIC  
 ENGLISH  
 FRENCH  
 PORTUGUESE  
 SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
 CONSULTING  
 CUSTOM CLEARING  
 DOCUMENTATION  
 FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
 FINANCING ARRANGEMENTS, GENERAL  
 FREIGHT FORWARDING  
 PACKAGING  
 SHIPPING-INTERNATIONAL  
 AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
 COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 PROJECT IMPLEMENTING, PROJECT MANAGING  
 METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
 AGENT FOR MFR/PRODUCER/PROCESSOR  
 EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| ALGERIA                  |   | X |   |   |   |   |   |
| ANGOLA                   |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT   |   | X |   |   |   |   |   |
| ARGENTINA                |   | X |   |   |   |   |   |
| ARUBA                    |   | X |   |   |   |   |   |
| AUSTRALIA                |   | X |   |   |   |   |   |
| AUSTRIA                  |   | X |   |   |   |   |   |
| BAHAMAS                  | X | X |   |   |   |   | X |
| BAHRAIN                  | X | X |   |   |   |   |   |
| BARBADOS                 |   | X |   |   |   |   |   |
| BELIZE                   |   | X |   |   |   |   |   |
| BENIN                    |   | X |   |   |   |   |   |
| BERMUDA                  |   | X |   |   |   |   |   |
| BOLIVIA                  |   | X |   |   |   |   |   |
| BOONAIRE                 |   | X |   |   |   |   |   |
| BOTSWANA                 |   | X |   |   |   |   |   |
| BRAZIL                   |   | X |   |   |   |   |   |
| BULGARIA                 |   | X |   |   |   |   |   |
| BURKINA FASO             |   | X |   |   |   |   |   |
| BURUNDI                  |   | X |   |   |   |   |   |
| CANARY ISLANDS           |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS       |   | X |   |   |   |   |   |
| CAYMAN ISLANDS           | X | X |   |   |   |   | X |
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |
| CHAD                     |   | X |   |   |   |   |   |
| CHILE                    |   | X |   |   |   |   |   |
| COLOMBIA                 |   | X |   |   |   |   |   |
| CONGO                    |   | X |   |   |   |   |   |
| COOK ISLANDS             |   | X |   |   |   |   |   |
| COSTA RICA               |   | X |   |   |   |   |   |
| CUBA                     |   | X |   |   |   |   |   |
| CURACAO                  |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| CYPRUS                       |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA               |   | X |   |   |   |   |   |
| DJIBOUTI                     |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC           | X | X |   |   |   |   |   |
| ECUADOR                      |   | X |   |   |   |   |   |
| EL SALVADOR                  |   | X |   |   |   |   |   |
| ENGLAND                      |   | X |   |   |   |   |   |
| EQUATORIAL GUINEA            |   | X |   |   |   |   |   |
| ETHIOPIA                     |   | X |   |   |   |   |   |
| FIJI                         |   | X |   |   |   |   |   |
| FRANCE                       |   | X |   |   |   |   |   |
| GABON                        | X | X |   |   |   |   | X |
| GAMBIA                       |   | X |   |   |   |   |   |
| GERMANY, EAST                |   | X |   |   |   |   |   |
| GERMANY, WEST                |   | X |   |   |   |   |   |
| GHANA                        | X | X |   |   |   |   |   |
| GREECE                       |   | X |   |   |   |   |   |
| GUAM                         |   | X |   |   |   |   |   |
| GUATEMALA                    |   | X |   |   |   |   |   |
| GUINEA                       |   | X |   |   |   |   |   |
| GUINEA-BISSAU                |   | X |   |   |   |   |   |
| GUYANA                       |   | X |   |   |   |   |   |
| HAITI                        | X | X |   |   |   |   | X |
| HONDURAS                     |   | X |   |   |   |   |   |
| HONG KONG                    |   | X |   |   |   |   |   |
| HUNGARY                      |   | X |   |   |   |   |   |
| INDIA                        |   | X |   |   |   |   |   |
| INDONESIA                    |   | X |   |   |   |   |   |
| IRAN                         |   | X |   |   |   |   |   |
| IRAQ                         |   | X |   |   |   |   |   |
| ISRAEL                       |   | X |   |   |   |   |   |
| ITALY                        |   | X |   |   |   |   |   |
| IVORY COAST                  | X | X |   |   |   |   | X |
| JAMAICA                      | X | X |   |   |   |   | X |
| JAPAN                        |   | X |   |   |   |   |   |
| JORDAN                       |   | X |   |   |   |   |   |
| KAMPUCHEA                    |   | X |   |   |   |   |   |
| KENYA                        |   | X |   |   |   |   |   |
| KOREA, SOUTH                 |   | X |   |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LAOS                         |   | X |   |   |   |   |   |
| LEBANON                      |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| LESOTHO                      |   | X |   |   |   |   |   |
| LIBERIA                      |   | X |   |   |   |   |   |
| LIBYA                        |   | X |   |   |   |   |   |
| LIECHTENSTEIN                |   | X |   |   |   |   |   |
| MADAGASCAR                   |   | X |   |   |   |   |   |
| MALAWI                       |   | X |   |   |   |   |   |
| MALAYSIA                     |   | X |   |   |   |   |   |
| MALI                         |   | X |   |   |   |   |   |
| MAURITANIA                   |   | X |   |   |   |   |   |
| MAURITIUS                    |   | X |   |   |   |   |   |
| MEXICO                       |   | X |   |   |   |   | X |
| MOROCCO                      |   | X |   |   |   |   |   |
| MOZAMBIQUE                   |   | X |   |   |   |   |   |
| NAMIBIA                      |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   |   |
| NICARAGUA                    |   | X |   |   |   |   |   |
| NIGER                        |   | X |   |   |   |   |   |
| NIGERIA                      | X | X |   |   |   |   | X |
| OMAN                         |   | X |   |   |   |   |   |
| PAKISTAN                     |   | X |   |   |   |   |   |
| PANAMA                       |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA             |   | X |   |   |   |   |   |
| PARAGUAY                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   | X | X |   |   |   |   |   |
| PERU                         |   | X |   |   |   |   |   |
| PHILIPPINES                  |   | X |   |   |   |   | X |
| POLAND                       |   | X |   |   |   |   |   |
| PORTUGAL                     |   | X |   |   |   |   |   |
| PUERTO RICO                  |   | X |   |   |   |   |   |
| QATAR                        |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON         |   | X |   |   |   |   |   |
| ROMANIA                      |   | X |   |   |   |   |   |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| RWANDA                              |   | X |   |   |   |   |   |
| SAMOA ISLANDS                       |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SENEGAL                             |   | X |   |   |   |   |   |
| SEYCHELLES                          |   | X |   |   |   |   |   |
| SIERRA LEONE                        |   | X |   |   |   |   |   |
| SINGAPORE                           |   | X |   |   |   |   |   |
| SOLOMON ISLANDS                     |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC                    |   | X |   |   |   |   |   |
| SOUTH AFRICA                        |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| SRI LANKA                           |   | X |   |   |   |   |   |
| SUDAN                               |   | X |   |   |   |   |   |
| SURINAM                             |   | X |   |   |   |   |   |
| SWAZILAND                           |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| SYRIA                               |   | X |   |   |   |   |   |
| TAIWAN                              |   | X |   |   |   |   |   |
| TANZANIA                            |   | X |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| TOGO                                |   | X |   |   |   |   |   |
| TONGA                               |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TUNISIA                             |   | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            | X | X |   |   |   |   |   |
| UGANDA                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       |   | X |   |   |   |   |   |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| YEMEN                               |   | X |   |   |   |   |   |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |
| ZAIRE                               |   | X |   |   |   |   |   |
| ZAMBIA                              |   | X |   |   |   |   |   |
| ZIMBABWE                            |   | X |   |   |   |   | X |

## PRODUCTS EXPORTED:

CEREALS, UNMILLED NES  
LUMBER, ASH  
LUMBER, CEDAR  
LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
LUMBER, DOUGLAS FIR  
LUMBER, FIR NES  
LUMBER, HEMLOCK  
LUMBER, OAK  
LUMBER, PINE NES  
LUMBER, PONDEROSA PINE  
LUMBER, POPLAR, ASPEN AND COTTONWOOD  
LUMBER, SPRUCE  
LUMBER, WESTERN LARCH  
PLYWOOD, HARDWOOD, PRE-FINISHED NES  
PLYWOOD, HARDWOOD, UNFINISHED NES

SOMART LTEE. TEL: 514-875-7495

23 RUE CANADA MART "C", PLACE BONAVENTURE, MONTREAL  
QUE. H5A1G5

C.P. 1154, PLACE BONAVENTURE, MONTREAL QUE. H5A1G5

MAIN CONTACT: MME ANNE-MARIE DUFRESNE

FAX: 514-875-9078 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 5 REPORTED: SEP/1989

TOTAL STAFF: 5-9 TRADE STAFF: 10-19

ANNUAL SALES \$000: \$50,000+

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

AUXILIARY SERVICES: CONSULTING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

FRANCE

UNITED STATES

PRODUCTS EXPORTED:

NOVELTIES AND ART GOODS NES

## SOMERSET HOUSE

74 GERVAS DR., DON MILLS, ONT. M3C1Z3

MAIN CONTACT: MR. GEOFFREY SOMERS

FAX: TLX/ANSBK: 06-986255

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: JAN/1988

TOTAL STAFF: 20-49 TRADE STAFF: 20-49

ANNUAL SALES \$000: \$10,000-24,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

AUXILIARY SERVICES: WAREHOUSING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES

AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

ENGLAND

ITALY

MEXICO

UNITED STATES

X

PRODUCTS EXPORTED:

COOKING UTENSILS AND PARTS NES

TOYS AND PARTS NES

## SOMOS TRADING INTERNATIONAL INC.

TEL: 416-477-6311

3 REDWOOD LANE, UNIONVILLE, ONT. L3R3Z1

P.O. BOX 234, UNIONVILLE, ONT. L3R2R3

MAIN CONTACT: MR. JOHN GORDON ANDERSON

FAX: 416-471-5225 TLX/ANSBK: 06-986804/MKHM

YEARS IN INTERNATIONAL TRADE: 5 REPORTED: OCT/1988

TOTAL STAFF: 4 TRADE STAFF: 2

ANNUAL SALES \$000: \$500-999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES

COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

BAHRAIN

X

ENGLAND

X

GERMANY, WEST

X

HONG KONG

X

JAPAN

X

JORDAN

X

KUWAIT

X

OMAN

X

QATAR

X

SAUDI ARABIA

X

UNITED ARAB EMIRATES

X

UNITED STATES

X

PRODUCTS EXPORTED:

FURNITURE AND FIXTURES NES

HOUSEHOLD AND PERSONAL EQUIPMENT & PARTS NES

NON-ELECTRIC CLEANING EQUIPMENT AND PARTS NES

SPECIAL PURPOSE FURNITURE NES

## SOURCE MARKETING INC.

TEL: 416-845-7520

513 LEES LANE, OAKVILLE ONTARIO, L6L4T5

P.O. BOX 1013, OAKVILLE ONTARIO, L6J5E8

MAIN CONTACT: MR. IVOR DAVIES

FAX: 416-845-5363

TLX/ANSBK: 06982330/SOURCE OKVL

YEARS IN INTERNATIONAL TRADE: 13

REPORTED: JUN/1989

COUNTERTRADE ON OWN BEHALF: YES

TOTAL STAFF: 2 TRADE STAFF: 2

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES:

CONSULTING

CUSTOM CLEARING

DOCUMENTATION

FINANCING ARRANGEMENTS, GENERAL

FREIGHT FORWARDING

OTHER

PACKAGING

SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES

COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

OTHER

PROJECT IMPLEMENTING, PROJECT MANAGING

WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS:

AGENT FOR MFR/PRODUCER/PROCESSOR

EXPORT MANAGEMENT CO./DIV. OF COM. CO.

INDEPENDENT TRADER

OTHER

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                          | E | I | B | S | A | R | W |
|------------------------------------------|---|---|---|---|---|---|---|
| ENGLAND                                  | X |   |   |   |   |   |   |
| HONG KONG                                | X |   |   |   |   |   |   |
| JAPAN                                    | X |   |   |   |   |   |   |
| MALAYSIA                                 |   |   | X |   |   |   |   |
| NETHERLANDS                              | X |   |   |   |   |   |   |
| SINGAPORE                                |   | X |   |   |   |   |   |
| TAIWAN                                   |   | X |   |   |   |   |   |
| UNITED STATES                            | X |   | X |   |   |   |   |
| PRODUCTS EXPORTED:                       |   |   |   |   |   |   |   |
| BEANS, DRIED NES                         |   |   |   |   |   |   |   |
| CEREALS, UNMILLED NES                    |   |   |   |   |   |   |   |
| FEED CONCENTRATES AND COMPLETE FEEDS NES |   |   |   |   |   |   |   |
| FEEDS OF VEGETABLE ORIGIN NES            |   |   |   |   |   |   |   |
| HAY, FORAGE AND STRAW                    |   |   |   |   |   |   |   |
| SEA FISH, FRESH OR FROZEN NES            |   |   |   |   |   |   |   |
| SOYA BEANS                               |   |   |   |   |   |   |   |

## SOVIBEX LTEE

5 RUE BECOTTE, ARTHABASKA, QUE., G6P8K6

MAIN CONTACT: M. IRENEE TOUPIN

FAX:

TLX/ANSBK: 05-839581

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: JUN/1988

TOTAL STAFF: 2 TRADE STAFF: 2

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: ARABIC

ENGLISH

FRENCH

GERMAN

ITALIAN

SPANISH

AUXILIARY SERVICES: CONSULTING

SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                | X |   |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT | X |   |   |   |   |   |   |
| ARGENTINA              |   |   |   |   |   |   |   |
| BANGLADESH             | X |   | X |   |   |   |   |
| BRAZIL                 |   |   | X |   |   |   |   |
| FRANCE                 | X |   |   |   |   |   |   |
| IRELAND                | X |   |   |   |   |   |   |
| MOROCCO                | X |   |   |   |   |   |   |
| POLAND                 | X |   |   |   |   |   |   |
| SAUDI ARABIA           | X |   |   |   |   |   |   |
| TUNISIA                | X |   | X |   |   |   |   |
| UNITED ARAB EMIRATES   | X |   |   |   |   |   |   |
| UNITED STATES          | X |   |   |   |   |   |   |

PRODUCTS EXPORTED:

BEEF, FRESH OR FROZEN NES

CATTLE NES

CATTLE, DAIRY

MUTTON, FRESH OR FROZEN NES

## SPORTS KEYBEC INTERNATIONAL INC.

115 DE NOYON, BOUCHERVILLE, QUE., J4B4J3

MAIN CONTACT: M. PIERRE ST-ONGE

FAX: 514-641-1431

TLX/ANSBK: 05-25134

YEARS IN INTERNATIONAL TRADE: 8 REPORTED: FEB/1990

TOTAL STAFF: 1 TRADE STAFF:

ANNUAL SALES \$000: \$500-999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

AUXILIARY SERVICES: CONSULTING

FINANCING ARRANGEMENTS, GENERAL

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| AUSTRALIA      |   |   |   |   |   |   |   |
| AUSTRIA        |   | X |   |   |   |   |   |
| BELGIUM        |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA |   | X |   |   |   |   |   |
| DENMARK        | X |   |   |   |   |   |   |
| ENGLAND        |   | X |   |   |   |   |   |
| FINLAND        |   | X |   |   |   |   |   |
| FRANCE         | X |   |   |   |   |   |   |
| GERMANY, EAST  |   | X |   |   |   |   |   |
| GERMANY, WEST  | X |   |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ITALY                               |   | X |   |   |   |   |   |
| JAPAN                               |   | X |   |   |   |   |   |
| NETHERLANDS                         |   | X |   |   |   |   |   |
| NEW ZEALAND                         |   | X |   |   |   |   |   |
| NORTHERN IRELAND                    |   |   |   |   |   |   | X |
| NORWAY                              |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   | X |
| SWITZERLAND                         |   | X |   |   |   |   | X |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   | X |
| UNITED STATES                       |   | X |   |   |   |   |   |
| WALES                               |   |   |   |   |   |   | X |

YUGOSLAVIA

PRODUCTS EXPORTED:

APPAREL ACCESSORIES NES

ICE HOCKEY EQUIP & PTS, EXC GLOVES & HEADGEAR

OUTERWEAR, EXCEPT KNITTED NES

## SPRUCECROFT EMBRYO EXPORTS

NEW DUNDEE, ONT., N0B2E0

RR#1, NEW DUNDEE, ONT. N0B2E0

MAIN CONTACT: MR. STEPHEN FRIED

FAX: 519-696-2908

TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 3 REPORTED: DEC/1989

TOTAL STAFF: 2 TRADE STAFF: 1

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES:

CONSULTING

CUSTOM CLEARING

OTHER

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES

COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| AUSTRALIA      | X |   |   |   |   |   |   |
| CZECHOSLOVAKIA |   | X |   |   |   |   |   |
| GERMANY, WEST  |   | X |   |   |   |   |   |
| JAMAICA        |   | X |   |   |   |   |   |
| NETHERLANDS    |   | X |   |   |   |   |   |

NEW ZEALAND

SPAIN

UNION OF SOVIET SOCIALIST REPUBLICS

UNITED STATES

PRODUCTS EXPORTED:

CRUDE ANIMAL & FISHERY PRODUCTS, INEDIBLE NES

LIVE ANIMALS NES

## STANAR FISHING CO. LTD.

#18 - 975 CENTENNIAL RD., VANCOUVER, B.C., V6A1A3

MAIN CONTACT: MR. MARK ANTONSEN

FAX: 604-255-2646

TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 2 REPORTED: DEC/1988

COUNTERTRADE ON OWN BEHALF: YES

TOTAL STAFF: 3 TRADE STAFF: 3

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

JAPANESE

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES

COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES

AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                         | E | I | B | S | A | R | W |
|-------------------------|---|---|---|---|---|---|---|
| AUSTRALIA               |   |   |   |   |   |   |   |
| JAPAN                   |   | X |   |   |   |   |   |
| TAIWAN                  |   |   |   | X |   |   |   |
| UNITED STATES           |   | X |   |   |   |   |   |
| PRODUCTS EXPORTED:      |   |   |   |   |   |   |   |
| FISH, SMOKED            |   |   |   |   |   |   |   |
| SALMON, FRESH OR FROZEN |   |   |   |   |   |   |   |

## STARPARTS CANADA

1844 SARGENT AVE., WINNIPEG, MAN., R3H0C9

MAIN CONTACT: MR. MARTIN MONTANI

TEL: 204-788-2767

CONTINUED....

# TRADING HOUSE

FAX: TLX/ANSBK: 07-57878  
 YEARS IN INTERNATIONAL TRADE: 0 REPORTED: NOV/1988  
 TOTAL STAFF: 4 TRADE STAFF: 4  
 ANNUAL SALES \$000:  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 EXPORT MANAGEMENT CO./DIV. OF CDN. CO.

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN              |   | X |   |   |   |   |   |
| ALBANIA                  |   | X |   |   |   |   |   |
| ALGERIA                  |   | X |   |   |   |   |   |
| ANDORRA                  |   | X |   |   |   |   |   |
| ANGOLA                   |   | X |   |   |   |   |   |
| ANTARCTICA               |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT   |   | X |   |   |   |   |   |
| ARGENTINA                |   | X |   |   |   |   |   |
| ARUBA                    |   | X |   |   |   |   |   |
| AUSTRALIA                |   | X |   |   |   |   |   |
| AUSTRIA                  |   | X |   |   |   |   |   |
| AZORES                   |   | X |   |   |   |   |   |
| BAHAMAS                  |   | X |   |   |   |   |   |
| BAHRAIN                  |   | X |   |   |   |   |   |
| BANGLADESH               |   | X |   |   |   |   |   |
| BARBADOS                 |   | X |   |   |   |   |   |
| BELGIUM                  |   | X |   |   |   |   |   |
| BELIZE                   |   | X |   |   |   |   |   |
| BENIN                    |   | X |   |   |   |   |   |
| BERMUDA                  |   | X |   |   |   |   |   |
| BHUTAN                   |   | X |   |   |   |   |   |
| BOLIVIA                  |   | X |   |   |   |   |   |
| BONAIRE                  |   | X |   |   |   |   |   |
| BOTSWANA                 |   | X |   |   |   |   |   |
| BRAZIL                   |   | X |   |   |   |   |   |
| BRUNEI                   |   | X |   |   |   |   |   |
| BULGARIA                 |   | X |   |   |   |   |   |
| BURKINA FASO             |   | X |   |   |   |   |   |
| BURMA                    |   | X |   |   |   |   |   |
| BURUNDI                  |   | X |   |   |   |   |   |
| CANARY ISLANDS           |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS       |   | X |   |   |   |   |   |
| CAYMAN ISLANDS           |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |
| CHAD                     |   | X |   |   |   |   |   |
| CHILE                    |   | X |   |   |   |   |   |
| COLOMBIA                 |   | X |   |   |   |   |   |
| CONGO                    |   | X |   |   |   |   |   |
| COOK ISLANDS             |   | X |   |   |   |   |   |
| COSTA RICA               |   | X |   |   |   |   |   |
| CUBA                     |   | X |   |   |   |   |   |
| CURACAO                  |   | X |   |   |   |   |   |
| CYPRUS                   |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA           |   | X |   |   |   |   |   |
| DENMARK                  |   | X |   |   |   |   |   |
| DJIBOUTI                 |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC       |   | X |   |   |   |   |   |
| ECUADOR                  |   | X |   |   |   |   |   |
| EL SALVADOR              |   | X |   |   |   |   |   |
| ENGLAND                  | X |   |   |   | X |   | X |
| ETHIOPIA                 |   | X |   |   |   |   |   |
| FAKLAND ISLANDS          |   | X |   |   |   |   |   |
| FIJI                     |   | X |   |   |   |   |   |
| FINLAND                  |   | X |   |   |   |   |   |
| FRANCE                   |   | X |   |   |   |   |   |
| FRENCH GUIANA            |   | X |   |   |   |   |   |
| GABON                    |   | X |   |   |   |   |   |
| GAMBIA                   |   | X |   |   |   |   |   |
| GERMANY, EAST            |   | X |   |   |   |   |   |
| GERMANY, WEST            |   | X |   |   |   |   |   |
| GHANA                    |   | X |   |   |   |   |   |
| GIBRALTAR                |   | X |   |   |   |   |   |
| GREECE                   |   | X |   |   |   |   |   |
| GREENLAND                |   | X |   |   |   |   |   |
| GUATEMALA                |   | X |   |   |   |   |   |
| GUINEA                   |   | X |   |   |   |   |   |
| GUINEA-BISSAU            |   | X |   |   |   |   |   |
| GUYANA                   |   | X |   |   |   |   |   |
| HAITI                    |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| HONDURAS                     |   | X |   |   |   |   |   |
| HONG KONG                    |   | X |   |   |   |   |   |
| HUNGARY                      |   | X |   |   |   |   |   |
| ICELAND                      |   | X |   |   |   |   |   |
| INDIA                        |   | X |   |   |   |   |   |
| INDONESIA                    |   | X |   |   |   |   |   |
| IRAN                         |   | X |   |   |   |   |   |
| IRAQ                         |   | X |   |   |   |   |   |
| IRELAND                      |   | X |   |   |   |   |   |
| ISRAEL                       |   | X |   |   |   |   |   |
| ITALY                        |   | X |   |   |   |   |   |
| IVORY COAST                  |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| JAPAN                        |   | X |   |   |   |   |   |
| JORDAN                       |   | X |   |   |   |   |   |
| KAMPUCHEA                    |   | X |   |   |   |   |   |
| KENYA                        |   | X |   |   |   |   |   |
| KOREA, SOUTH                 |   | X |   |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LAOS                         |   | X |   |   |   |   |   |
| LEBANON                      |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| LESOTHO                      |   | X |   |   |   |   |   |
| LIBERIA                      |   | X |   |   |   |   |   |
| LIBYA                        |   | X |   |   |   |   |   |
| LIECHTENSTEIN                |   | X |   |   |   |   |   |
| LUXEMBOURG                   |   | X |   |   |   |   |   |
| MACAU                        |   | X |   |   |   |   |   |
| MADAGASCAR                   |   | X |   |   |   |   |   |
| MALAWI                       |   | X |   |   |   |   |   |
| MALAYSIA                     |   | X |   |   |   |   |   |
| MALI                         |   | X |   |   |   |   |   |
| MALTA                        |   | X |   |   |   |   |   |
| MAURITANIA                   |   | X |   |   |   |   |   |
| MAURITIUS                    |   | X |   |   |   |   |   |
| MEXICO                       |   | X |   |   |   |   |   |
| MONACO                       |   | X |   |   |   |   |   |
| MONGOLIA                     |   | X |   |   |   |   |   |
| MOROCCO                      |   | X |   |   |   |   |   |
| MOZAMBIQUE                   |   | X |   |   |   |   |   |
| NEPAL                        |   | X |   |   |   |   |   |
| NETHERLANDS                  |   | X |   |   |   |   |   |
| NEW CALEDONIA                |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   |   |
| NICARAGUA                    |   | X |   |   |   |   |   |
| NIGER                        |   | X |   |   |   |   |   |
| NIGERIA                      |   | X |   |   |   |   |   |
| NORWAY                       |   | X |   |   |   |   |   |
| OMAN                         |   | X |   |   |   |   |   |
| PAKISTAN                     |   | X |   |   |   |   |   |
| PANAMA                       |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA             |   | X |   |   |   |   |   |
| PARAGUAY                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   |   | X |   |   |   |   |   |
| PERU                         |   | X |   |   |   |   |   |
| PHILIPPINES                  |   | X |   |   |   |   |   |
| POLAND                       |   | X |   |   |   |   |   |
| PORTUGAL                     |   | X |   |   |   |   |   |
| PUERTO RICO                  |   | X |   |   |   |   |   |
| QATAR                        |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON         |   | X |   |   |   |   |   |
| REUNION                      |   | X |   |   |   |   |   |
| ROMANIA                      |   | X |   |   |   |   |   |
| RWANDA                       |   | X |   |   |   |   |   |
| SAMOA ISLANDS                |   | X |   |   |   |   |   |
| SAUDI ARABIA                 |   | X |   |   |   |   |   |
| SCOTLAND                     |   | X |   |   |   |   |   |
| SENEGAL                      |   | X |   |   |   |   |   |
| SEYCHELLES                   |   | X |   |   |   |   |   |
| SIERRA LEONE                 |   | X |   |   |   |   |   |
| SINGAPORE                    |   | X |   |   |   |   |   |
| SOLOMON ISLANDS              |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC             |   | X |   |   |   |   |   |
| SOUTH AFRICA                 |   | X |   |   |   |   |   |
| SPAIN                        |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| SRI LANKA                           |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON              |   | X |   |   |   |   |   |
| SUDAN                               |   | X |   |   |   |   |   |
| SURINAM                             |   | X |   |   |   |   |   |
| SWAZILAND                           |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| SYRIA                               |   | X |   |   |   |   |   |
| TAHITI                              |   | X |   |   |   |   |   |
| TAIWAN                              |   | X |   |   |   |   |   |
| TANZANIA                            |   | X |   |   |   |   |   |
| TASMANIA                            |   | X |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| TOGO                                |   | X |   |   |   |   |   |
| TONGA                               |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TUNISIA                             |   | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UGANDA                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       | X |   | X |   | X |   | X |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |
| WESTERN SAHARA                      |   | X |   |   |   |   |   |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |
| ZAIRE                               |   | X |   |   |   |   |   |
| ZAMBIA                              |   | X |   |   |   |   |   |
| ZIMBABWE                            |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

AIRCRAFT ASSEMBLIES, EQUIPMENT AND PARTS  
BRAKE SYSTEM PARTS, MOTOR VEHICLE NES  
PNEUMATIC TIRES, NEW NES

## STECKO CHEM INC.

207 PLACE FRONTENAC SUITE 7, POINTE-CLAIRE QUE., H9R4Z7 TEL: 514-697-6901

MAIN CONTACT: MR. ROBERT STECKO

FAX: 514-695-9250

TLX/ANSBK: 05-822790

YEARS IN INTERNATIONAL TRADE: 7 REPORTED: FEB/1990

TOTAL STAFF: 2 TRADE STAFF: 1

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

UKRAINIAN

AUXILIARY SERVICES:

CONSULTING

AREA OF SPECIALTIES:

FINANCING ARRANGEMENTS-CAPITAL PROJECTS

METHOD OF OPERATIONS:

COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| ALGERIA            |   | X |   |   |   |   |   |
| ARGENTINA          |   | X |   |   |   |   | X |
| BELIZE             |   | X |   |   |   |   |   |
| BOLIVIA            |   | X |   |   |   |   |   |
| BRAZIL             |   | X |   |   |   |   |   |
| BULGARIA           |   | X |   |   |   |   |   |
| CHILE              |   | X |   |   |   |   |   |
| COLOMBIA           |   | X |   |   |   |   |   |
| COSTA RICA         |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA     |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC |   | X |   |   |   |   |   |
| ECUADOR            |   | X |   |   |   |   |   |
| ENGLAND            |   |   | X |   |   |   |   |
| FINLAND            |   |   | X |   |   |   | X |
| FRANCE             | X |   | X |   |   |   | X |
| GABON              |   | X |   |   |   |   |   |
| GERMANY, WEST      | X |   |   |   |   |   |   |
| HUNGARY            |   | X |   |   |   |   |   |
| INDIA              |   |   |   |   |   |   | X |
| INDONESIA          |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ITALY                               |   |   |   |   |   |   |   |
| JAPAN                               |   |   | X |   |   |   |   |
| JORDAN                              |   |   | X |   |   |   |   |
| KENYA                               |   |   | X |   |   |   |   |
| KUWAIT                              |   |   | X |   |   |   |   |
| MADAGASCAR                          |   |   | X |   |   |   |   |
| MALAYSIA                            |   |   | X |   |   |   |   |
| NETHERLANDS                         |   |   |   | X |   |   |   |
| NICARAGUA                           |   |   | X |   |   |   |   |
| PANAMA                              |   |   | X |   |   |   |   |
| PAPUA NEW GUINEA                    |   |   | X |   |   |   |   |
| PARAGUAY                            |   |   | X |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   |   |   | X |   |   |   |
| PERU                                |   |   | X |   |   |   |   |
| PHILIPPINES                         |   |   | X |   |   |   |   |
| POLAND                              |   |   | X |   |   |   |   |
| REPUBLIC OF CAMEROON                |   |   | X |   |   |   |   |
| ROMANIA                             |   |   | X |   |   |   |   |
| SAUDI ARABIA                        |   |   | X |   |   |   |   |
| SENEGAL                             |   |   | X |   |   |   |   |
| SINGAPORE                           |   | X |   |   |   |   | X |
| SPAIN                               |   |   |   | X |   |   |   |
| SURINAM                             |   |   | X |   |   |   |   |
| THAILAND                            |   |   | X |   |   |   |   |
| TONGA                               |   |   | X |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       | X |   |   |   |   |   | X |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |

## YUGOSLAVIA PRODUCTS EXPORTED:

ANALGESICS, NON-MARC TYPE, IN DOSAGE, HUMAN USE  
CRUDE DRUGS/HERBS/PLANT PTS IN MED/ESSNTL OIL  
DIURETICS, IN DOSAGE, HUMAN USE  
ESSENTIAL OILS NES  
FEED CONCENTRATES AND COMPLETE FEEDS NES  
FLAVOURING EXTRACTS AND ESSENCES  
PHARMACEUTICAL PRODS NES, IN DOSAGE, HUMAN USE  
SKELETAL MUSCLE RELAXANTS, IN DOSAGE, HUMAN USE

## STIM CANADA INC.

TEL: 416-636-4584

1500 LODESTAR RD., UNITS 9-11, DOWNSVIEW ONT., M3J3C1

MAIN CONTACT: MR. STEVEN L. FOTI

FAX: 416-398-4149

TLX/ANSBK: 06-219544/STIM CAN

YEARS IN INTERNATIONAL TRADE: 5

REPORTED: JAN/1989

TOTAL STAFF: 20-49 TRADE STAFF: 3

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

GERMAN

HUNGARIAN

AUXILIARY SERVICES:

CONSULTING

AREA OF SPECIALTIES:

DOCUMENTATION

METHOD OF OPERATIONS:

BUYING FOR GOVERNMENT OR COMPANIES

COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| BULGARIA      |   | X |   |   |   |   |   |
| HUNGARY       |   | X |   |   |   |   |   |
| UNITED STATES | X |   |   |   |   |   |   |

## PRODUCTS EXPORTED:

ELECTRONIC COMPUTERS AND PARTS

## STORMONT CHEMICALS LTD.

TEL: 416-239-4874

4195 DUNDAS ST. W., SUITE 337, TORONTO, ONT., M8X1V4

MAIN CONTACT: MR. L.B. PEEBLES

FAX: 416-239-4877

TLX/ANSBK: 06-984869

YEARS IN INTERNATIONAL TRADE: 15

REPORTED: SEP/1989

COUNTERTRADE ON OWN BEHALF: YES

TOTAL STAFF: 10-19 TRADE STAFF: 1

ANNUAL SALES \$000: \$10,000-24,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES:

CUSTOM CLEARING

DOCUMENTATION

FINANCING ARRANGEMENTS, GENERAL

FREIGHT FORWARDING

SHIPPING-INTERNATIONAL

CONTINUED....



# TRADING HOUSE

WAREHOUSING  
BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| DENMARK   |   |   | X |   |   |   |   |
| ENGLAND   |   | X | X |   |   |   |   |
| FRANCE    |   | X | X |   |   |   |   |
| HONG KONG |   | X |   |   |   |   |   |
| INDIA     |   | X |   |   |   |   |   |

|                            |  |   |   |   |  |  |  |
|----------------------------|--|---|---|---|--|--|--|
| INDONESIA                  |  |   | X | X |  |  |  |
| IRELAND                    |  |   | X | X |  |  |  |
| ITALY                      |  |   | X | X |  |  |  |
| KOREA, SOUTH               |  |   | X | X |  |  |  |
| PEOPLE'S REPUBLIC OF CHINA |  | X |   |   |  |  |  |

|                                     |  |   |   |   |  |  |  |
|-------------------------------------|--|---|---|---|--|--|--|
| POLAND                              |  |   | X | X |  |  |  |
| SCOTLAND                            |  |   | X | X |  |  |  |
| SPAIN                               |  |   | X | X |  |  |  |
| UNION OF SOVIET SOCIALIST REPUBLICS |  |   | X | X |  |  |  |
| UNITED STATES                       |  | X |   |   |  |  |  |

WALES

PRODUCTS EXPORTED:  
BENZOL /BENZENE/  
CITRIC ACID, ITS SALTS, ESTERS & DERIVATIVES  
INORGANIC CHEMICALS NES  
PLASTIC END PRODUCTS NES  
TITANIUM DIOXIDE, EXTENDED  
TOLUOL /TOLUENE/  
XYLOL /XYLENE/

STORZ CANADA DIV. OF 315823 ONT. LTD. TEL: 416-567-1718

\*\*\*\*\* UPDATE PENDING  
6800 KITIMAT RD. UNIT 26, MISSISSAUGA, ONT., L5M5M1  
MAIN CONTACT: MRS. YVONNE GRIGOR  
FAX: 416-567-1724 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: MAR/1989  
TOTAL STAFF: 4 TRADE STAFF:  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| BARBADOS      |   | X |   |   |   |   |   |
| GERMANY, WEST |   |   | X |   |   | X |   |
| JAPAN         |   |   | X |   |   | X |   |
| SPAIN         |   |   | X |   |   | X |   |
| UNITED STATES |   | X | X |   |   |   |   |

PRODUCTS EXPORTED:  
FIRE FIGHTING EQUIPMENT AND PARTS NES  
FIRE HOSE, WITH OR WITHOUT COUPLINGS

STRIDER SPORTS INC. TEL: 416-496-1521

17 COLLINGSBROOK BLVD. AGINCOURT, ONT., M1W1L5  
MAIN CONTACT: MR. JAMES L. MCGOVERN  
FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: JAN/1988  
TOTAL STAFF: 3 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| AUSTRALIA |   | X |   |   |   |   |   |
| BELGIUM   |   | X |   |   |   |   |   |
| DENMARK   |   | X |   |   |   |   |   |
| ENGLAND   |   | X |   |   |   |   |   |
| FINLAND   |   | X |   |   |   |   |   |

|               |  |   |  |  |  |  |  |
|---------------|--|---|--|--|--|--|--|
| FRANCE        |  | X |  |  |  |  |  |
| GERMANY, WEST |  | X |  |  |  |  |  |
| IRELAND       |  | X |  |  |  |  |  |
| JAPAN         |  | X |  |  |  |  |  |
| NETHERLANDS   |  | X |  |  |  |  |  |

|               |  |   |  |  |  |   |  |
|---------------|--|---|--|--|--|---|--|
| NORWAY        |  | X |  |  |  |   |  |
| SAUDI ARABIA  |  | X |  |  |  |   |  |
| SWITZERLAND   |  | X |  |  |  |   |  |
| UNITED STATES |  | X |  |  |  | X |  |

PRODUCTS EXPORTED:  
GYMNASIUM/EXERCISE/HEALTH STUDIO EQUIP & PTS  
SPORTING AND RECREATION EQUIPMENT & PARTS NES

STUART ASSOCIATES TRADE CONSULTANTS  
SEE... BACON INTERNATIONAL MARKETING LTD.

SUNITOMO CANADA LIMITED TEL: 604-682-2256

1690-701 W. GEORGIA ST., VANCOUVER, B.C., V7Y1E9  
P.O. BOX 10141, PACIFIC CENTRE, VANCOUVER, B.C., V7Y1E9  
MAIN CONTACT: MR. TAKASHI UCHIYAMA  
FAX: 604-682-4832 TLX/ANSBK: 04-51281  
YEARS IN INTERNATIONAL TRADE: 25 REPORTED: MAY/1988  
TOTAL STAFF: 50-99 TRADE STAFF: 20-49  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: JAPAN  
LANGUAGES: ENGLISH  
JAPANESE

AUXILIARY SERVICES: CONSOLIDATION  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   |   |   |   |   | X |   |
| ARAB REPUBLIC OF EGYPT |   |   |   |   |   | X |   |
| AUSTRALIA              |   |   |   |   |   | X |   |
| BANGLADESH             |   |   |   |   |   | X |   |
| BRAZIL                 |   |   | X |   |   | X |   |

|                |  |  |  |  |  |   |  |
|----------------|--|--|--|--|--|---|--|
| CZECHOSLOVAKIA |  |  |  |  |  | X |  |
| ENGLAND        |  |  |  |  |  | X |  |
| FRANCE         |  |  |  |  |  | X |  |
| GERMANY, WEST  |  |  |  |  |  | X |  |
| GREECE         |  |  |  |  |  | X |  |

|           |  |   |  |  |  |   |  |
|-----------|--|---|--|--|--|---|--|
| HONG KONG |  |   |  |  |  | X |  |
| HUNGARY   |  |   |  |  |  | X |  |
| INDIA     |  |   |  |  |  | X |  |
| INDONESIA |  | X |  |  |  | X |  |
| IRAN      |  |   |  |  |  | X |  |

|              |  |   |  |   |  |   |   |
|--------------|--|---|--|---|--|---|---|
| IRAQ         |  |   |  |   |  | X |   |
| ITALY        |  |   |  |   |  | X |   |
| JAPAN        |  | X |  | X |  | X | X |
| KENYA        |  |   |  |   |  | X |   |
| KOREA, SOUTH |  |   |  |   |  | X |   |

|                  |  |  |  |   |  |   |  |
|------------------|--|--|--|---|--|---|--|
| MALAYSIA         |  |  |  | X |  | X |  |
| MEXICO           |  |  |  | X |  | X |  |
| NETHERLANDS      |  |  |  |   |  | X |  |
| NORTHERN IRELAND |  |  |  |   |  | X |  |
| NORWAY           |  |  |  |   |  | X |  |

|                            |  |   |  |  |  |   |  |
|----------------------------|--|---|--|--|--|---|--|
| PEOPLE'S REPUBLIC OF CHINA |  | X |  |  |  | X |  |
| PHILIPPINES                |  |   |  |  |  | X |  |
| POLAND                     |  |   |  |  |  | X |  |
| PORTUGAL                   |  |   |  |  |  | X |  |
| ROMANIA                    |  |   |  |  |  | X |  |

|              |  |   |  |  |  |   |  |
|--------------|--|---|--|--|--|---|--|
| SCOTLAND     |  |   |  |  |  | X |  |
| SINGAPORE    |  | X |  |  |  | X |  |
| SOUTH AFRICA |  |   |  |  |  | X |  |
| SPAIN        |  |   |  |  |  | X |  |
| SWEDEN       |  |   |  |  |  | X |  |

|                                     |  |   |  |   |  |   |  |
|-------------------------------------|--|---|--|---|--|---|--|
| TAIWAN                              |  |   |  | X |  | X |  |
| TANZANIA                            |  |   |  |   |  | X |  |
| THAILAND                            |  | X |  |   |  | X |  |
| TURKEY                              |  | X |  |   |  | X |  |
| UNION OF SOVIET SOCIALIST REPUBLICS |  |   |  |   |  | X |  |

|               |  |   |  |   |  |   |  |
|---------------|--|---|--|---|--|---|--|
| UNITED STATES |  | X |  | X |  | X |  |
| VENEZUELA     |  | X |  |   |  | X |  |
| WALES         |  |   |  |   |  | X |  |
| YUGOSLAVIA    |  |   |  | X |  | X |  |
| ZIMBABWE      |  |   |  |   |  | X |  |

PRODUCTS EXPORTED:  
CEREALS, MILLED NES  
COAL NES  
COPPER IN ORES AND CONCENTRATES  
FISHERY FOODS AND FEEDS NES  
GOLD COIN  
LOGS, DOMESTIC HARDWOODS NES  
LOGS, DOMESTIC SOFTWOODS NES  
METHYL ALCOHOL

CONTINUED....

# TRADING HOUSE

PULPWOOD  
STEEL SCRAP

SUN ATLANTIC INC. TEL: 506-328-6557

LOCKHART MILL ROAD, WOODSTOCK N.B. E0J2B0  
P.O. BOX 640, WOODSTOCK N.B. E0J2B0  
MAIN CONTACT: MR. MALCOLM BARRETT  
FAX: TLX/ANSBK: 014-27520  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: MAY/1988  
TOTAL STAFF: 2 TRADE STAFF:  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES: SHIPPING-INTERNATIONAL  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| BAHAMAS        |   |   |   |   |   |   |   |
| BARBADOS       | X |   |   |   |   |   |   |
| BERMUDA        |   |   | X |   |   |   |   |
| CAYMAN ISLANDS |   |   | X |   |   |   |   |
| PUERTO RICO    |   |   | X |   |   |   |   |

TRINIDAD AND TOBAGO  
UNITED STATES  
VIRGIN ISLANDS

PRODUCTS EXPORTED:

APPLES, FRESH, INCLUDING CRAB-APPLES  
ARTIF/ORNAMENTAL FLOWERS/FRUITS/FEATHERS ETC  
COD, FRESH OR FROZEN  
CRUDE WOOD MATERIALS NES  
LOBSTER, FRESH OR FROZEN  
OYSTERS, FRESH OR FROZEN  
POTATOES, FRESH NES  
SALMON, FRESH OR FROZEN  
SEA FISH, FRESH OR FROZEN NES

SUN INTER-TECHNOLOGY CORP. TEL: 604-299-8891

15 SOUTH STRATFORD AVE., BURNABY, B.C., V5B4X8  
MAIN CONTACT: MS. YONG XIAN XU  
FAX: 604-299-8891 TLX/ANSBK: 04-54654/SUNCO  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: DEC/1989  
COUNTERTRADE ON OWN BEHALF: YES  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: CANTONESE  
ENGLISH  
JAPANESE  
MANDARIN

AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| AFGHANISTAN |   |   |   |   |   |   |   |
| BURMA       |   | X |   |   |   |   |   |
| HONG KONG   |   |   | X |   |   | X | X |
| INDIA       |   |   |   |   |   |   |   |
| INDONESIA   |   | X |   |   |   | X | X |

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| JAPAN        |   |   |   |   |   | X | X |
| KOREA, NORTH |   |   | X |   |   |   |   |
| KOREA, SOUTH |   |   | X |   |   |   |   |
| MALAYSIA     |   |   |   |   |   | X | X |
| MONGOLIA     |   |   | X |   |   |   |   |

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| PAKISTAN                   |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X | X | X | X |   | X |
| PHILIPPINES                |   |   | X |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   | X | X |
| TAIWAN                     |   |   | X |   |   | X | X |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| THAILAND      |   |   |   |   |   | X | X |
| UNITED STATES |   | X | X |   | X | X | X |
| VIETNAM       |   |   | X |   |   |   |   |

PRODUCTS EXPORTED:  
CEREALS, MILLED NES

COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
ELECTRONIC EQUIPMENT COMPONENTS NES  
FOOD PREPARATIONS NES  
GENERATORS, ALTERNATING CURRENT  
MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES  
MINING & QUARRYING MACHV. EQUIP & PARTS NES  
PAPER FOR PRINTING  
SELF-CONTD GEN SETS & LIGHTING OUTFITS NES  
WOOD FABRICATED MATERIALS NES

SUNDY PRODUCTS CANADA

TEL: 403-266-0009

\*\*\*\*\* UPDATE PENDING  
#1210 407 - 2ND ST. S.W., CALGARY, ALTA., T2P2Y3  
P.O. BOX 1107 STM. "G", CALGARY, ALTA., T3A3G3  
FAX: 403-266-2909 TLX/ANSBK:

T & A SALES ENTERPRISES (1986) LTD

TEL: 403-461-7801

9850 - 41 AVE., EDMONTON, ALTA., T6E5L6  
MAIN CONTACT: MR. STU CHASE  
FAX: 403-463-4057 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: APR/1989  
TOTAL STAFF: 3 TRADE STAFF:  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES:

CONSOLIDATION  
CUSTOM CLEARING  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| LIBYA         |   |   |   |   |   |   |   |
| PAKISTAN      |   |   | X |   |   |   |   |
| UNITED STATES |   |   |   |   |   | X |   |

PRODUCTS EXPORTED:

PETROLEUM & GAS FIELD PRODUCTION EQUIP. & PTS

T.S.S. IMPEX

TEL: 416-275-1975

1145 FORESTWOOD DR., SUITE 507, MISSISSAUGA, ONT., L5C1H5  
P.O. BOX 5, STATION "A", MISSISSAUGA, ONT., L5A2Y9  
MAIN CONTACT: MR. MEMBOOB SAYED  
FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 45 REPORTED: APR/1990  
TOTAL STAFF: TRADE STAFF: 5-9  
ANNUAL SALES \$000:  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| INDIA        |   |   |   |   |   |   |   |
| PAKISTAN     |   |   | X |   |   |   |   |
| SAUDI ARABIA |   |   |   |   | X |   |   |
| TURKEY       |   |   | X | X |   |   |   |

PRODUCTS EXPORTED:

AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
CATTLE NES  
CONSTRUCTION & MTCE MACHV. EQUIP & PARTS NES  
FIRE CNTRL EQUIP/MIL WEAPONS/AMMO & PARTS NES

TACONIC CORPORATION LTD.

TEL: 416-752-7043

25 HOBSON AVENUE, TORONTO, ONTARIO, M4A1Y3  
MAIN CONTACT: MR. BEN L. SENNIK  
FAX: 416-752-7046 TLX/ANSBK: 06-963579  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: JUL/1989  
COUNTERTRADE ON OWN BEHALF: YES  
COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$5,000-9,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES:

DOCUMENTATION  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   |   |   |   |   |   |   |
| ANGOLA                 |   |   |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   |   |   |   | X | X |   |
| ARGENTINA              |   |   |   |   | X |   |   |
| ARUBA                  |   |   |   |   | X |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| BAHAMAS                      |   |   |   |   |   |   |   |
| BAHRAIN                      | X | X | X |   |   |   | X |
| BANGLADESH                   | X | X |   | X |   |   | X |
| BARBADOS                     |   | X |   |   |   |   |   |
| BELGIUM                      |   |   |   | X | X | X | X |
| BENIN                        |   | X | X |   |   |   | X |
| BERMUDA                      |   | X |   |   |   |   |   |
| BOLIVIA                      |   | X |   |   |   |   |   |
| BOULAIRE                     |   | X |   |   |   |   |   |
| BOTSWANA                     |   | X |   |   |   |   |   |
| BRAZIL                       |   | X | X |   |   |   | X |
| BURKINA FASO                 |   | X |   |   |   |   |   |
| CANARY ISLANDS               |   | X |   |   |   |   |   |
| CAYMAN ISLANDS               |   | X |   |   |   |   |   |
| CHAD                         |   | X |   |   |   |   |   |
| CHILE                        |   | X | X |   |   |   | X |
| COLOMBIA                     |   | X | X |   |   |   | X |
| CONGO                        |   | X | X |   |   |   |   |
| COSTA RICA                   |   | X | X |   |   |   | X |
| CUBA                         |   | X |   |   |   |   |   |
| CURACAO                      |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC           |   | X |   |   |   |   |   |
| ECUADOR                      |   | X |   |   |   |   |   |
| EL SALVADOR                  |   |   |   | X | X |   |   |
| ENGLAND                      |   |   |   |   |   | X | X |
| FIJI                         |   |   |   |   |   | X | X |
| GABON                        |   | X |   |   |   |   |   |
| GHANA                        |   | X | X | X |   |   | X |
| GUINEA-BISSAU                |   | X |   |   |   |   |   |
| GUYANA                       |   | X |   |   |   |   |   |
| HAITI                        |   | X |   |   |   |   |   |
| HONG KONG                    |   | X |   |   |   |   |   |
| INDIA                        |   | X | X | X | X |   | X |
| INDONESIA                    |   | X | X |   | X |   |   |
| IVORY COAST                  |   | X | X | X |   |   | X |
| JAMAICA                      |   | X | X | X |   |   | X |
| JAPAN                        |   | X | X |   |   |   |   |
| JORDAN                       |   | X | X | X | X | X | X |
| KENYA                        |   | X | X | X | X | X | X |
| KOREA, SOUTH                 |   | X |   |   |   |   |   |
| KUWAIT                       |   | X | X | X |   |   | X |
| LEEWARD AND WINDWARD ISLANDS |   | X | X |   |   |   |   |
| LIBERIA                      |   | X | X |   |   |   |   |
| MADAGASCAR                   |   | X | X |   |   |   |   |
| MALAYSIA                     |   | X |   |   |   |   |   |
| MAITI                        |   | X |   |   |   |   |   |
| MAURITIUS                    |   | X | X | X | X | X | X |
| MOZAMBIQUE                   |   | X | X |   |   |   |   |
| PAKISTAN                     |   | X | X |   |   |   | X |
| PANAMA                       |   | X |   |   |   |   |   |
| PARAGUAY                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   |   | X |   |   |   |   |   |
| PERU                         |   |   |   |   |   |   | X |
| PHILIPPINES                  |   | X | X |   |   |   |   |
| PUERTO RICO                  |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON         |   | X |   |   |   |   |   |
| SAUDI ARABIA                 |   | X |   |   |   |   | X |
| SENEGAL                      |   | X |   |   |   |   |   |
| SEYCHELLES                   |   | X | X | X |   |   |   |
| SOUTH AFRICA                 |   | X |   |   |   |   |   |
| TANZANIA                     |   | X | X |   |   |   |   |
| TOGO                         |   | X | X |   |   |   | X |
| TRINIDAD AND TOBAGO          |   | X | X |   |   |   |   |
| TUNISIA                      |   | X | X |   |   |   |   |
| TURKS AND CAICOS ISLANDS     |   | X |   |   |   |   |   |
| UGANDA                       |   | X | X |   |   |   |   |
| UNITED ARAB EMIRATES         |   | X | X |   |   |   |   |
| UNITED STATES                |   | X | X |   | X | X |   |
| VENEZUELA                    |   | X | X |   |   |   |   |
| VIRGIN ISLANDS               |   | X |   |   |   |   |   |
| ZAMBIA                       |   | X | X |   |   |   |   |
| ZAMBIA                       |   | X | X |   |   |   |   |

## PRODUCTS EXPORTED:

CHEESE NES  
COAL NES  
DISPOSABLE MEDICAL & SURGICAL INST & KITS NES  
FISH AND FISH PRODUCTS, CANNED NES

INDUSTRIAL CHEMICAL SPECIALTIES NES  
MEAT AND MEAT PREPARATIONS, CANNED NES  
MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES  
MILK, CREAM, & BY-PRODUCTS, CONDENSED OR EVAP  
PAPER FOR PRINTING  
PARTS AND ACCESSORIES FOR BICYCLES NES  
PIPES AND TUBES, STAINLESS STEEL, NEW NES  
PLUMBING FIXTURES AND SANITARY WARE NES  
POLYETHYLENE RESINS  
PULP, OTHER THAN WOOD PULP  
SHEET AND STRIP, CS, CR, < 24" IN WIDTH NES  
SHEET, CS, CR, OVER 51" IN WIDTH NES  
SHEET, CS, CR, 24" TO 51" IN WIDTH NES  
STRAWBERRIES, FROZEN  
UREA  
VEGETABLE COOKING FATS & PACKAGED SALAD OILS  
WASTE PAPER  
WIRE, IRON OR STEEL NES

## TAIKO COMMERCIAL LTD.

5511 TOMKEN RD., SUITE #211, MISSISSAUGA, ONT., L4W4B8

MAIN CONTACT: MR. J.P. JACOB

FAX: 416-625-8282 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 1 REPORTED: MAR/1990

TOTAL STAFF: 4 TRADE STAFF: 2

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

GERMAN

JAPANESE

MALAY

MALAYALAM

## AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
OTHER  
SHIPPING-INTERNATIONAL  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER

## AREA OF SPECIALTIES:

PROJECT IMPLEMENTING, PROJECT MANAGING  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

## METHOD OF OPERATIONS:

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| AUSTRALIA      |   |   |   |   |   |   |   |
| CZECHOSLOVAKIA |   |   |   |   |   |   |   |
| ENGLAND        |   |   |   |   |   |   |   |
| FRANCE         |   |   |   |   |   |   |   |
| GERMANY, EAST  |   |   |   |   |   |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| GERMANY, WEST |   |   | X | X |   | X |   |
| HONG KONG     |   |   |   | X | X |   | X |
| INDIA         |   |   | X | X | X |   | X |
| JAPAN         |   |   | X | X |   |   |   |
| KOREA, SOUTH  |   |   | X | X |   |   |   |

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| KUWAIT                     |   |   | X |   |   |   |   |
| MALAYSIA                   |   |   | X |   |   |   |   |
| NETHERLANDS                |   |   | X |   |   |   |   |
| NEW ZEALAND                |   |   | X |   |   |   | X |
| PEOPLE'S REPUBLIC OF CHINA |   |   | X |   |   |   |   |

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| SINGAPORE                           |   |   | X |   |   |   | X |
| SWITZERLAND                         |   |   | X |   |   |   |   |
| TAIWAN                              |   |   | X | X |   |   | X |
| THAILAND                            |   |   | X |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   |   | X |   |   |   |   |

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| UNITED ARAB EMIRATES |   |   | X |   |   |   |   |
| UNITED STATES        |   |   | X | X |   |   |   |

## PRODUCTS EXPORTED:

APPAREL ACCESSORIES NES  
LEATHER NES  
PREFABRICATED STRUCTURES AND PARTS NES  
STARCH, INDUSTRIAL  
TRIM PARTS, MOTOR VEHICLE NES

## TATIAN CONNECTION INC.

27 TABER RD., ETOBICOKE, ONT., M9W3A7

MAIN CONTACT: MR. PATRICK JABAL

FAX: TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 2 REPORTED: MAY/1989

TOTAL STAFF: 5-9 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$500-999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

TEL: 416-740-8953

CONTINUED....

# TRADING HOUSE

GERMAN  
MANDARIN  
SPANISH  
AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
OTHER  
PACKAGING  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                              | E | I | B | S | A | R | W |
|----------------------------------------------|---|---|---|---|---|---|---|
| ENGLAND                                      | X |   |   |   |   |   |   |
| FRANCE                                       |   |   | X |   |   |   |   |
| HONG KONG                                    | X |   | X |   |   |   | X |
| JAPAN                                        |   | X | X |   |   |   |   |
| KOREA, SOUTH                                 |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA                   | X |   | X |   |   |   |   |
| PHILIPPINES                                  | X |   |   |   |   |   | X |
| SINGAPORE                                    | X |   |   |   |   |   |   |
| SWITZERLAND                                  |   |   | X |   |   |   |   |
| TAIWAN                                       |   |   | X | X | X |   | X |
| THAILAND                                     |   |   |   |   |   |   |   |
| UNITED STATES                                |   | X |   |   |   |   | X |
| PRODUCTS EXPORTED:                           |   |   |   |   |   |   |   |
| COOKING UTENSILS AND PARTS NES               |   |   |   |   |   |   |   |
| ELECTRONIC COMPUTERS AND PARTS               |   |   |   |   |   |   |   |
| FERTILIZERS AND FERTILIZER MATERIALS NES     |   |   |   |   |   |   |   |
| JAMS, JELLIES AND PRESERVES, CANNED          |   |   |   |   |   |   |   |
| LUMBER, PINE NES                             |   |   |   |   |   |   |   |
| MINERAL WATERS, NATURAL AND ARTIFICIAL       |   |   |   |   |   |   |   |
| PRINTED MATTER NES                           |   |   |   |   |   |   |   |
| PROCESS CNTRL & MULTI-FUNC CNTRL MACHY & APP |   |   |   |   |   |   |   |
| SALMON, FRESH OR FROZEN                      |   |   |   |   |   |   |   |

TASWIA INTERTRADE INC. TEL: 514-462-3145  
6300 AUTEUIL SUITE 430, BROSSARD, QUE. J4Z3P2  
MAIN CONTACT: MR. MUZAFFAR FIRNIZY  
FAX: 514-462-1071 TLX/ANSBK: 05-B24004/TASWIAINT  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: JUL/1989  
TOTAL STAFF: 1 TRADE STAFF: 1  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
HINDI  
URDU

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ARUBA                        | X |   |   |   |   |   | X |
| BAHAMAS                      | X |   |   |   |   |   | X |
| BARBADOS                     | X |   |   |   |   |   | X |
| BELGIUM                      |   |   | X |   |   |   |   |
| BELIZE                       |   |   | X |   |   |   |   |
| BERMUDA                      | X |   |   |   |   |   | X |
| BOHAIRE                      | X |   |   |   |   |   | X |
| CAYMAN ISLANDS               | X |   |   |   |   |   | X |
| CUBA                         | X |   |   |   |   |   | X |
| CURACAO                      | X |   |   |   |   |   | X |
| DENMARK                      |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC           | X |   |   |   |   |   | X |
| ENGLAND                      |   | X |   |   |   |   |   |
| FINLAND                      |   | X |   |   |   |   |   |
| HAITI                        | X |   |   |   |   |   | X |
| HONG KONG                    | X |   |   |   |   |   | X |
| IRAN                         |   | X |   |   |   |   |   |
| IRAQ                         |   | X |   |   |   |   |   |
| IRELAND                      |   | X |   |   |   |   |   |
| ISRAEL                       |   | X |   |   |   |   |   |
| JAMAICA                      | X |   |   |   |   |   | X |
| LEBANON                      |   | X |   |   |   |   |   |
| LEEMARD AND WINDWARD ISLANDS |   |   |   |   |   |   | X |
| MALAYSIA                     |   |   |   |   |   |   | X |
| PAKISTAN                     |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| PANAMA                     | X |   |   |   |   |   | X |
| PEOPLE'S REPUBLIC OF CHINA | X |   |   |   |   |   | X |
| PHILIPPINES                | X |   |   |   |   |   | X |
| PUERTO RICO                | X |   |   |   |   |   | X |
| SINGAPORE                  |   | X |   |   |   |   | X |
| SURINAM                    |   | X |   |   |   |   |   |
| SYRIA                      |   | X |   |   |   |   |   |
| TAIWAN                     |   |   |   | X |   |   |   |
| THAILAND                   |   |   |   | X |   |   |   |
| TRINIDAD AND TOBAGO        | X |   |   |   |   |   | X |
| TURKEY                     |   | X | X |   |   |   | X |
| TURKS AND CAICOS ISLANDS   | X |   |   |   |   |   | X |
| UNITED STATES              |   | X |   |   |   |   | X |
| VIRGIN ISLANDS             | X |   |   |   |   |   | X |
| YUGOSLAVIA                 |   | X | X |   |   |   | X |

PRODUCTS EXPORTED:  
APPLES, FRESH, INCLUDING CRAB-APPLES  
BASIC HARDWARE NES  
BEEF AND VEAL, CANNED NES  
BEEF, FRESH OR FROZEN NES  
BEEF, FROZEN, BONELESS  
CARROTS, FRESH  
CRUDE WOOD MATERIALS NES  
DETERGENTS, HOUSEHOLD, POWDER OR LIQUID  
FOOD PREPARATIONS NES  
FRUIT JUICES, NOT CONCENTRATED NES  
HAMS, NOT CURED OR COOKED  
HOUSEHOLD CHEMICAL SPECIALTIES NES  
KETCHUP /CATSUP/  
MEAT, CURED NES  
MILK, CREAM, AND BY-PRODUCTS, POWDERED  
NUTS, KERNELS & SEEDS, SHELLS OR PREP NES  
ONIONS, FRESH NES  
PARSNIPS, FRESH  
PORK BACKS, CURED  
PORK BELLIES, FRESH OR FROZEN  
PORK, CURED NES  
PORK, FRESH OR FROZEN NES  
REFINED SUGARS NES  
RIVETS  
TOMATO PASTE, CANNED  
VEGETABLES, FRESH OR CHILLED NES  
YEAST

TAURUS EXPORTS & IMPORTS TEL: 416-261-2145  
720 KENNEDY RD., #611, SCARBOROUGH, ONT. M1K2B7

MAIN CONTACT: MR. EDWIN CEDRIC TAURO  
FAX: 416-261-2145 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: MAY/1989  
TOTAL STAFF: 1 TRADE STAFF: 1  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
ENGLISH  
HINDI

AUXILIARY SERVICES: DOCUMENTATION  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| BAHRAIN   | X |   |   |   |   |   |   |
| INDIA     | X |   |   |   |   |   |   |
| OMAN      |   |   | X |   |   |   |   |
| SINGAPORE | X |   |   |   |   |   |   |
| THAILAND  | X |   |   |   |   |   |   |

UNITED ARAB EMIRATES X  
PRODUCTS EXPORTED:  
APPLES, CANNED, INCLUDING APPLES SAUCE  
APPLES, FRESH, INCLUDING CRAB-APPLES  
APRICOTS, CANNED  
APRICOTS, FRESH  
ASPARAGUS, CANNED  
BAKERY PRODUCTS NES  
BANANAS AND PLANTAINS, FRESH  
BEANS, BAKED, CANNED  
BEANS, CANNED NES  
BEANS, GREEN AND WAX, FROZEN  
BEANS, LIMA, FROZEN  
BERRIES, FRESH NES  
BLENDED FRUIT JUICES, NOT CONCENTRATED  
BLUEBERRIES, FRESH  
BROCCOLI, FROZEN  
BUBBLE GUM  
CANTALOUPE AND MUSKELONS, FRESH  
CARROTS, CANNED

CONTINUED....



# TRADING HOUSE

CARROTS, FROZEN  
CHERRIES, FRESH  
CHERRIES, FROZEN  
CHEWING GUM NES  
CHILDREN'S VEHICLES AND PARTS NES  
CITRUS FRUITS, CND, INCL MIX OF CITRUS FRUITS  
CORN, CANNED  
CRANBERRIES, FRESH  
FRUIT JUICE CONCENTRATES, FROZEN NES  
FRUIT JUICES, NOT CONCENTRATED NES  
FRUITS AND BERRIES, FROZEN NES  
FRUITS AND PRODUCTS, CANNED NES  
FRUITS, FRESH NES, EXCEPT BERRIES  
GAMES AND ENTERTAINMENT EQUIPMENT NES  
GRAPEFRUIT JUICE, NOT CONCENTRATED  
GRAPEFRUIT, FRESH  
GRAPES, FRESH  
HOUSEHOLD AND PERSONAL EQUIPMENT & PARTS NES  
HOUSEHOLD FURNITURE NES  
JAMS, JELLIES AND PRESERVES, CANNED  
KITCHEN AND TABLE CUTLERY NES  
LEMON JUICE CONCENTRATES, FROZEN  
LEMON JUICE, NOT CONCENTRATED  
LEMONS, FRESH  
MELONS, FRESH NES  
MIXED FRUITS, CANNED NES  
MUSHROOMS, CANNED  
NECTARINES, FRESH  
OIL SEEDS, OIL NUTS AND OIL KERNELS NES  
ORANGE JUICE CONCENTRATES, FROZEN  
ORANGE JUICE, NOT CONCENTRATED  
ORANGES, MANDARINES AND TANGARINES, FRESH  
PEACHES, CANNED  
PEACHES, FRESH  
PEARS, CANNED  
PEARS, FRESH  
PEAS, FROZEN  
PIMENTOS, CANNED  
PINEAPPLE JUICE, NOT CONCENTRATED  
PINEAPPLE, CANNED  
PINEAPPLES, FRESH  
PLUMS, FRESH  
POTATO PRODUCTS, FROZEN  
POTATOES, CANNED  
POTATOES, FRESH NES  
PRE-COOKED FROZEN FOOD PREPARATIONS NES  
SPINACH, FROZEN  
STRAWBERRIES, FRESH  
STRAWBERRIES, FROZEN  
SUGAR PREPARATIONS AND CONFECTIONERY NES  
TOMATO PASTE, CANNED  
TOMATOES, CANNED NES  
TOYS AND PARTS NES  
VEGETABLE OILS AND FATS NES  
VEGETABLES AND VEGETABLE JUICES, CANNED NES  
VEGETABLES, FROZEN NES  
WOODEN HOUSEHOLD FURNITURE, NOT UPHOLSTERED

**TECHNUSSEN LIMITED** TEL: 416-828-1994  
3111 WOODCHESTER DR., MISSISSAUGA, ONT., L5L1J2  
MAIN CONTACT: MR. WOUTER VAN ESSEN  
FAX: 416-820-3681 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: OCT/1989  
TOTAL STAFF: 10-19 TRADE STAFF: 10-19  
ANNUAL SALES \$000: \$10,000-24,999  
PARENT COUNTRY: CANADA  
LANGUAGES: DUTCH  
ENGLISH  
FRENCH  
GERMAN

AUXILIARY SERVICES: SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| AUSTRALIA              |   | X |   |   |   |   |   |
| AUSTRIA                | X | X |   |   |   |   |   |
| BARBADOS               |   | X |   |   |   |   |   |
| BELGIUM                | X | X |   |   |   |   |   |
| BRAZIL                 |   | X |   |   |   |   |   |
| CAYMAN ISLANDS         |   | X |   |   |   |   |   |
| ECUADOR                |   | X |   |   |   |   |   |
| ENGLAND                | X | X |   |   |   |   |   |
| FRANCE                 |   | X |   |   |   |   |   |
| GERMANY, WEST          | X | X |   |   |   |   |   |
| HONG KONG              |   | X |   |   |   |   |   |
| ICELAND                |   | X |   |   |   |   |   |
| INDIA                  |   | X |   |   |   |   |   |
| IRAN                   |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| IRELAND                    |   | X |   |   |   |   |   |
| ISRAEL                     |   | X |   |   |   |   |   |
| JAMAICA                    |   | X |   |   |   |   |   |
| JAPAN                      |   | X |   |   |   |   |   |
| KOREA, SOUTH               |   | X |   |   |   |   |   |
| KUWAIT                     |   | X | X |   |   |   |   |
| NETHERLANDS                | X |   |   |   |   |   |   |
| NEW ZEALAND                |   | X |   |   |   |   |   |
| NORWAY                     | X | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PUERTO RICO                |   |   |   | X |   |   |   |
| SWEDEN                     | X | X |   |   |   |   |   |
| SWITZERLAND                | X | X |   |   |   |   |   |
| TAIWAN                     | X | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO        |   | X |   |   |   |   |   |
| UNITED STATES              |   |   |   |   |   | X |   |
| VIRGIN ISLANDS             |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

MOTOR VEHICLES NES  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
PASSENGER AUTOMOBILES NES & PASS AUTO CHASSIS  
TRUCKS & CHASSIS, COMM, MGWV NOT > 6000 LBS, NEW

## TEMLIBUS IMPORT/EXPORT

TEL: 416-447-2593

1210 YORK MILLS RD., SUITE 909, DON MILLS, ONT., M3A1V3  
MAIN CONTACT: MR. SCOTT HENDREN  
FAX: 416-449-3459 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: APR/1989  
TOTAL STAFF: 3 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

## AUXILIARY SERVICES:

CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| AUSTRALIA                  |   | X |   |   |   |   |   |
| AUSTRIA                    |   | X |   |   |   |   |   |
| BELGIUM                    |   | X |   |   |   |   |   |
| ENGLAND                    |   | X |   |   |   |   |   |
| FINLAND                    |   | X |   |   |   |   |   |
| FRANCE                     |   | X |   |   |   |   |   |
| GERMANY, WEST              |   | X |   |   |   |   |   |
| HONG KONG                  |   | X |   |   |   |   |   |
| INDONESIA                  |   | X |   |   |   |   |   |
| ITALY                      |   | X |   |   |   |   |   |
| IVORY COAST                |   | X |   |   |   |   |   |
| JAPAN                      |   | X |   |   |   |   |   |
| MEXICO                     |   | X |   |   |   |   |   |
| NORWAY                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PORTUGAL                   |   | X |   |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   |   |
| SWEDEN                     |   | X |   |   |   |   |   |
| SWITZERLAND                |   | X |   |   |   |   |   |
| UNITED STATES              |   | X | X |   |   |   |   |
| VENEZUELA                  |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

ELECTRONIC COMPUTERS AND PARTS

## TENPRO INTERNATIONAL

TEL: 604-435-2625

3975 MYRTLE STREET, BURNABY, B.C., V5C4G3  
MAIN CONTACT: MR. JOHN M. LEARY  
FAX: 604-435-4126 TLX/ANSBK: 04-356525/TENPRO  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: SEP/1989  
TOTAL STAFF: 250-499 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
RUSSIAN  
SPANISH

## AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING

CONTINUED....

# TRADING HOUSE

CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| AUSTRALIA                  |   | X |   |   |   |   |   |
| BELGIUM                    |   | X |   |   |   |   |   |
| BRAZIL                     |   | X |   |   |   |   |   |
| DENMARK                    |   | X |   |   |   |   |   |
| ENGLAND                    |   | X |   |   |   |   |   |
| GERMANY, WEST              |   | X |   |   |   |   |   |
| IRELAND                    |   | X |   |   |   |   |   |
| JAPAN                      |   |   | X |   |   |   |   |
| KOREA, SOUTH               |   |   | X |   |   |   |   |
| MALAYSIA                   |   | X |   |   |   |   |   |
| NETHERLANDS                |   | X |   |   |   |   |   |
| NEW ZEALAND                |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PHILIPPINES                |   | X |   |   |   |   |   |
| SCOTLAND                   |   | X |   |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   |   |
| SWEDEN                     |   | X |   |   |   |   |   |
| TAIWAN                     |   |   | X | X |   |   |   |
| THAILAND                   |   | X |   |   |   |   |   |
| UNITED STATES              | X |   | X | X |   |   | X |

WALES  
PRODUCTS EXPORTED:  
ALUMINUM AND ALUMINUM ALLOY SCRAP  
BLDG PAPER, CTD OR IMPREGNATED, INCL SHINGLES  
COAL NES  
ELECTRIC LIGHTING FIX & PORT LAMPS & PTS NES  
ELECTRICAL EQUIPMENT, APPLIANCES & PARTS NES  
GYPSUM LATH/WALLBOARD/SHEETING/BASIC PRODUCTS  
PASSENGER AUTOMOBILES NES & PASS AUTO CHASSIS  
PLUMBERS' BRASS GOODS AND BATHROOM ACCESS NES  
PLUMBING FIXTURES AND SANITARY WARE NES  
PLYWOOD AND WOOD BUILDING BOARDS NES

TERINEX INTERNATIONAL LTD. TEL: 514-626-2194  
4230 BOUL. ST. JEAN, SUITE 205, DOLLARD DES ORMEAUX  
QUE., H9H3K4

MAIN CONTACT: MR. TERENCE J. BROWITT  
FAX: 514-626-6102 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 13 REPORTED: AUG/1989  
TOTAL STAFF: 4 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
ITALIAN  
SPANISH

AUXILIARY SERVICES: CONSULTING  
DOCUMENTATION  
WAREHOUSING  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| BELGIUM       |   | X |   |   |   |   |   |
| ENGLAND       |   | X |   |   |   |   |   |
| FRANCE        |   | X |   |   |   |   |   |
| GERMANY, WEST |   | X |   |   |   |   |   |
| NETHERLANDS   |   | X |   |   |   |   |   |

|               |   |   |   |  |  |  |  |
|---------------|---|---|---|--|--|--|--|
| SPAIN         |   | X |   |  |  |  |  |
| UNITED STATES | X | X | X |  |  |  |  |
| WALES         |   | X |   |  |  |  |  |

PRODUCTS EXPORTED:  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
PIGMENTS, COLOUR LAKES & TONER NES /PIG NES./  
PLASTIC END PRODUCTS NES  
PLASTICS MATERIALS, NOT SHAPED NES  
RUBBER AND PLASTICS COMPOUNDING AGENTS

TESCO TRADING CO. LTD. TEL: 604-273-1951  
120-11071 BRIDGEPORT RD, RICHMOND BC, V6X1T3  
MAIN CONTACT: MR. DOUGLAS T. TANAKA  
FAX: 604-278-0224 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 17 REPORTED: OCT/1989

COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 3  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA  
LANGUAGES: CHINESE  
ENGLISH  
JAPANESE  
KOREAN  
SPANISH

AUXILIARY SERVICES: CONSULTING  
FINANCING ARRANGEMENTS, GENERAL  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| AUSTRALIA      |   | X |   |   |   |   |   |
| AUSTRIA        |   | X |   |   |   |   |   |
| BELGIUM        |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA |   |   |   | X |   |   |   |
| DENMARK        |   | X |   | X |   |   |   |

|               |  |   |  |   |  |  |  |
|---------------|--|---|--|---|--|--|--|
| ENGLAND       |  | X |  | X |  |  |  |
| FINLAND       |  | X |  | X |  |  |  |
| GERMANY, WEST |  | X |  | X |  |  |  |
| GREENLAND     |  | X |  | X |  |  |  |
| HONG KONG     |  | X |  | X |  |  |  |

|               |  |   |  |   |  |  |   |
|---------------|--|---|--|---|--|--|---|
| HUNGARY       |  | X |  | X |  |  |   |
| JAPAN         |  | X |  | X |  |  | X |
| KOREA, NORTH  |  | X |  | X |  |  |   |
| KOREA, SOUTH  |  | X |  | X |  |  |   |
| LIECHTENSTEIN |  | X |  | X |  |  | X |

|             |  |   |  |   |  |  |  |
|-------------|--|---|--|---|--|--|--|
| LUXEMBOURG  |  | X |  | X |  |  |  |
| NETHERLANDS |  | X |  | X |  |  |  |
| NEW ZEALAND |  | X |  | X |  |  |  |
| NORWAY      |  | X |  | X |  |  |  |
| SINGAPORE   |  | X |  | X |  |  |  |

|             |  |   |  |   |  |  |  |
|-------------|--|---|--|---|--|--|--|
| SPAIN       |  | X |  | X |  |  |  |
| SWEDEN      |  | X |  | X |  |  |  |
| SWITZERLAND |  | X |  | X |  |  |  |
| TAIWAN      |  | X |  | X |  |  |  |
| THAILAND    |  | X |  | X |  |  |  |

UNION OF SOVIET SOCIALIST REPUBLICS X X  
YUGOSLAVIA X X  
PRODUCTS EXPORTED:  
BILLFOLDS, WALLETS AND COIN PURSES  
COMMERCIAL FISHING INDUSTRY EQUIP. & PTS NES  
ICE HOCKEY EQUIP & PTS, EXC GLOVES & HEADGEAR  
PARTS, ATTACH & ACCESS FOR MTRCYC & POWCYC  
PLEASURE AND SPORTING CRAFT NES  
SPECIAL INDUSTRY MACHINERY, EQUIP & PTS NES  
TELEGRAPH APPARATUS, EQUIPMENT & SPECIFIC PTS

THA MEDIA LTD. TEL: 604-687-4215

1100 HOMER ST., VANCOUVER, B.C. V6B2X6  
MAIN CONTACT: MS. ROBERTA COLOMBIN  
FAX: TLX/ANSBK: 04508654/THA VCR  
YEARS IN INTERNATIONAL TRADE: 9 REPORTED: APR/1990  
TOTAL STAFF: 5-9 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSULTING  
AREA OF SPECIALTIES: OTHER  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| AFGHANISTAN |   |   |   |   |   |   | X |
| ALBANIA     |   |   |   |   |   |   |   |
| ALGERIA     |   |   |   |   |   |   | X |
| ANDORRA     |   |   |   |   |   |   |   |
| ANGOLA      |   |   |   |   |   |   | X |

|                        |   |  |   |  |  |  |   |
|------------------------|---|--|---|--|--|--|---|
| ARAB REPUBLIC OF EGYPT |   |  |   |  |  |  | X |
| AUSTRALIA              | X |  | X |  |  |  | X |
| AUSTRIA                |   |  |   |  |  |  |   |
| AZORES                 |   |  |   |  |  |  |   |
| BAHRAIN                |   |  |   |  |  |  | X |

|            |  |  |  |  |  |  |   |
|------------|--|--|--|--|--|--|---|
| BANGLADESH |  |  |  |  |  |  | X |
| BELGIUM    |  |  |  |  |  |  |   |
| BENIN      |  |  |  |  |  |  | X |
| BRUNAI     |  |  |  |  |  |  | X |
| BOTSWANA   |  |  |  |  |  |  | X |

|        |  |  |  |  |  |  |   |
|--------|--|--|--|--|--|--|---|
| BRUNEI |  |  |  |  |  |  | X |
|--------|--|--|--|--|--|--|---|

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| BULGARIA                   |   |   |   |   |   |   |   |
| BURKINA FASO               |   |   |   |   |   | X |   |
| BURMA                      |   |   |   |   |   | X |   |
| BURUNDI                    |   |   |   |   |   | X |   |
| CANARY ISLANDS             |   |   |   |   |   | X |   |
| CAPE VERDE ISLANDS         |   |   |   |   |   | X |   |
| CENTRAL AFRICAN REPUBLIC   |   |   |   |   |   | X |   |
| CHAD                       |   |   |   |   |   | X |   |
| CONGO                      |   |   |   |   |   | X |   |
| CYPRUS                     |   |   |   |   |   | X |   |
| CZECHOSLOVAKIA             |   |   |   |   |   |   |   |
| DENMARK                    |   |   |   |   |   |   |   |
| DJIBOUTI                   |   |   |   |   |   | X |   |
| ENGLAND                    |   | X |   | X |   | X |   |
| EQUATORIAL GUINEA          |   |   |   |   |   | X |   |
| ETHIOPIA                   |   |   |   |   |   | X |   |
| FINLAND                    |   |   |   |   |   |   |   |
| FRANCE                     |   | X |   | X |   |   |   |
| GABON                      |   |   |   |   |   | X |   |
| GAMBIA                     |   |   |   |   |   | X |   |
| GERMANY, EAST              |   |   |   |   |   |   |   |
| GERMANY, WEST              |   | X |   |   |   |   |   |
| GHANA                      |   |   |   |   |   | X |   |
| GIBRALTAR                  |   |   |   |   |   |   |   |
| GREECE                     |   |   |   |   |   |   |   |
| GUINEA                     |   |   |   |   |   | X |   |
| GUINEA-BISSAU              |   |   |   |   |   | X |   |
| HONG KONG                  |   |   |   |   |   | X |   |
| HUNGARY                    |   |   |   |   |   |   |   |
| ICELAND                    |   |   |   |   |   |   |   |
| INDIA                      |   |   |   |   |   | X |   |
| INDONESIA                  |   |   |   |   |   | X |   |
| IRAN                       |   |   |   |   |   | X |   |
| IRAQ                       |   |   |   |   |   | X |   |
| IRELAND                    |   | X |   | X |   | X |   |
| ISRAEL                     |   |   |   |   |   | X |   |
| ITALY                      |   |   |   |   |   |   |   |
| IVORY COAST                |   |   |   |   |   | X |   |
| JAPAN                      |   |   |   |   |   | X |   |
| JORDAN                     |   |   |   |   |   | X |   |
| KAMPUCHEA                  |   |   |   |   |   | X |   |
| KENYA                      |   |   |   |   |   | X |   |
| KOREA, NORTH               |   |   |   |   |   | X |   |
| KOREA, SOUTH               |   |   |   |   |   | X |   |
| KUWAIT                     |   |   |   |   |   | X |   |
| LAOS                       |   |   |   |   |   | X |   |
| LEBANON                    |   |   |   |   |   | X |   |
| LESOTHO                    |   |   |   |   |   | X |   |
| LIBERIA                    |   |   |   |   |   | X |   |
| LIBYA                      |   |   |   |   |   | X |   |
| LIECHTENSTEIN              |   |   |   |   |   |   |   |
| LUXEMBOURG                 |   |   |   |   |   |   |   |
| MACAU                      |   |   |   |   |   | X |   |
| MADAGASCAR                 |   |   |   |   |   | X |   |
| MADEIRA                    |   |   |   |   |   |   |   |
| MALAWI                     |   |   |   |   |   | X |   |
| MALAYSIA                   |   |   |   |   |   | X |   |
| MALI                       |   |   |   |   |   | X |   |
| MALTA                      |   |   |   |   |   |   |   |
| MAURITANIA                 |   |   |   |   |   | X |   |
| MAURITIUS                  |   |   |   |   |   | X |   |
| MONACO                     |   |   |   |   |   |   |   |
| MONGOLIA                   |   |   |   |   |   | X |   |
| MOROCCO                    |   |   |   |   |   | X |   |
| MOZAMBIQUE                 |   |   |   |   |   | X |   |
| NAMIBIA                    |   |   |   |   |   | X |   |
| NEPAL                      |   |   |   |   |   | X |   |
| NETHERLANDS                |   | X |   |   |   |   |   |
| NIGER                      |   |   |   |   |   | X |   |
| NIGERIA                    |   |   |   |   |   | X |   |
| NORTHERN IRELAND           |   |   |   |   |   |   |   |
| NORWAY                     |   | X |   |   |   |   |   |
| OMAN                       |   |   |   |   |   | X |   |
| PAKISTAN                   |   |   |   |   |   | X |   |
| PEOPLE'S REPUBLIC OF CHINA |   |   |   |   |   | X |   |
| PHILIPPINES                |   |   |   |   |   | X |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| POLAND                              |   |   |   |   |   |   |   |
| PORTUGAL                            |   |   |   |   |   |   |   |
| QATAR                               |   |   |   |   |   |   | X |
| REPUBLIC OF CAMEROON                |   |   |   |   |   |   | X |
| REUNION                             |   |   |   |   |   |   | X |
| ROMANIA                             |   |   |   |   |   |   |   |
| RWANDA                              |   |   |   |   |   |   | X |
| SAUDI ARABIA                        |   |   |   |   |   |   | X |
| SCOTLAND                            |   |   |   |   |   |   |   |
| SENEGAL                             |   |   |   |   |   |   | X |
| SEYCHELLES                          |   |   |   |   |   |   | X |
| SIERRA LEONE                        |   |   |   |   |   |   | X |
| SINGAPORE                           |   |   |   |   |   |   | X |
| SOMALIA REPUBLIC                    |   |   |   |   |   |   | X |
| SOUTH AFRICA                        |   |   |   |   |   |   | X |
| SPAIN                               |   |   |   |   |   |   |   |
| SRI LANKA                           |   |   |   |   |   |   | X |
| SUDAN                               |   |   |   |   |   |   | X |
| SWAZILAND                           |   |   |   |   |   |   | X |
| SWEDEN                              |   |   |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| SYRIA                               |   |   |   |   |   |   | X |
| TAIWAN                              |   |   |   |   |   |   | X |
| TANZANIA                            |   |   |   |   |   |   | X |
| THAILAND                            |   |   |   |   |   |   | X |
| TOGO                                |   |   |   |   |   |   | X |
| TUNISIA                             |   |   |   |   |   |   | X |
| TURKEY                              |   |   |   |   |   |   | X |
| UGANDA                              |   |   |   |   |   |   | X |
| UNION OF SOVIET SOCIALIST REPUBLICS |   |   |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   |   |   |   |   |   | X |
| UNITED STATES                       |   |   |   |   |   |   |   |
| VIETNAM                             |   |   |   |   |   |   | X |
| WALES                               |   |   |   |   | X |   |   |
| WESTERN SAHARA                      |   |   |   |   |   |   | X |
| YEMEN                               |   |   |   |   |   |   | X |
| YEMEN, SOUTH                        |   |   |   |   |   |   | X |
| YUGOSLAVIA                          |   |   |   |   |   |   |   |
| ZAIRE                               |   |   |   |   |   |   | X |
| ZAMBIA                              |   |   |   |   |   |   | X |
| ZIMBABWE                            |   |   |   |   |   |   | X |

PRODUCTS EXPORTED:  
MOTION PICTURE FILM SOLD TO CONSIGNEE, EXPOSED

THAI OCCIDENTAL LTD. TEL: 416-498-4277

5334 YONGE ST., SUITE 907, TORONTO, ONT., M2N6M2  
MAIN CONTACT: MR. BRIAN VIE  
FAX: 416-225-8103 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: JUN/1989  
TOTAL STAFF: 3 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|            | E | I | B | S | A | R | W |
|------------|---|---|---|---|---|---|---|
| ARGENTINA  |   |   |   |   |   | X |   |
| ARUBA      |   |   |   |   |   | X |   |
| BAHAMAS    |   |   |   |   |   | X |   |
| BARBADOS   |   |   |   |   |   | X |   |
| BERMUDA    |   |   |   |   |   | X |   |
| BOLIVIA    |   |   |   |   |   | X |   |
| BOULVIA    |   |   |   |   |   | X |   |
| BONAIRE    |   |   |   |   |   | X |   |
| BRAZIL     |   |   |   |   | X | X |   |
| COLOMBIA   |   |   |   |   |   | X |   |
| COSTA RICA |   |   |   |   |   | X |   |
| ECUADOR    |   |   |   |   |   | X |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| EL SALVADOR              |   | X |   |   |   |   |   |
| FRENCH GUIANA            | X | X |   |   |   |   |   |
| GREENLAND                |   | X |   |   |   |   |   |
| GUYANA                   | X | X |   |   |   |   |   |
| HAITI                    |   | X |   |   |   |   |   |
| HONDURAS                 | X | X |   |   |   |   |   |
| JAMAICA                  |   | X |   |   |   |   |   |
| MEXICO                   | X | X |   |   |   |   |   |
| NICARAGUA                | X | X |   |   |   |   |   |
| PANAMA                   |   | X |   |   |   |   |   |
| PUERTO RICO              |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON   |   | X |   |   |   |   |   |
| SURINAM                  | X | X |   |   |   |   |   |
| THAILAND                 |   |   |   |   |   |   |   |
| TRINIDAD AND TOBAGO      |   | X |   |   |   |   | X |
| TURKS AND CAICOS ISLANDS |   | X |   |   |   |   |   |
| UNITED STATES            | X | X |   |   |   |   |   |
| VENEZUELA                |   | X |   |   |   |   |   |
| VIRGIN ISLANDS           |   | X |   |   |   |   |   |
| PRODUCTS EXPORTED:       |   |   |   |   |   |   |   |
| NETTING NES              |   |   |   |   |   |   |   |

THE CANADIAN CONNECTION DIV. OF AFRIAT TEL: 514-631-0680

907 LAJOIE AVE., DORVAL QUE., H9P1G7  
 MAIN CONTACT: MR. MARVIN ALBERT  
 FAX: 514-631-1253 TLX/ANSBK: 055-62171  
 YEARS IN INTERNATIONAL TRADE: 5 REPORTED: JUN/1989  
 TOTAL STAFF: 5-9 TRADE STAFF: 2  
 ANNUAL SALES \$000: \$500-999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 SPANISH

AUXILIARY SERVICES: CONSULTING  
 PACKAGING  
 WAREHOUSING  
 AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
 COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 PROJECT IMPLEMENTING, PROJECT MANAGING  
 WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
 METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ARUBA                        |   | X |   |   |   |   |   |
| BAHAMAS                      |   | X |   |   |   |   |   |
| BARBADOS                     |   | X |   |   |   |   |   |
| BELGIUM                      |   | X |   |   |   |   |   |
| BERMUDA                      |   | X |   |   |   |   |   |
| BONAIRE                      |   | X |   |   |   |   |   |
| CANARY ISLANDS               |   | X |   |   |   |   |   |
| CAYMAN ISLANDS               |   | X |   |   |   |   |   |
| CUBA                         |   | X |   |   |   |   |   |
| CURACAO                      |   | X |   |   |   |   |   |
| DENMARK                      |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC           |   | X |   |   |   |   |   |
| ENGLAND                      |   | X |   |   |   |   |   |
| FINLAND                      |   | X |   |   |   |   |   |
| FRANCE                       | X | X |   |   |   |   |   |
| HAITI                        |   | X |   |   |   |   |   |
| ICELAND                      | X | X |   |   |   |   |   |
| ITALY                        |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| JAPAN                        |   | X |   |   |   |   |   |
| KOREA, SOUTH                 |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| MEXICO                       |   | X |   |   |   |   |   |
| NETHERLANDS                  |   | X |   |   |   |   |   |
| NORWAY                       |   | X |   |   |   |   |   |
| PUERTO RICO                  | X | X |   |   |   |   |   |
| SCOTLAND                     |   | X |   |   |   |   |   |
| SPAIN                        |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON       |   | X |   |   |   |   |   |
| SWEDEN                       |   | X |   |   |   |   |   |
| SWITZERLAND                  |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO          |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS     |   | X |   |   |   |   |   |
| UNITED STATES                | X | X | X |   |   |   | X |
| VENEZUELA                    | X | X |   |   |   |   |   |
| VIRGIN ISLANDS               |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
 AUTOMOTIVE TYPE LIGHTING FIXTURES AND PARTS  
 BRAKE SYSTEM PARTS, MOTOR VEHICLE NES  
 MIRRORS FOR MOTOR VEHICLES  
 PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES

THE EAST ASIATIC COMPANY (CANADA) INC. TEL: 604-685-9964

1201 WEST PENDER ST., VANCOUVER, B.C., V6E2V3  
 MAIN CONTACT: MR. HENRIK LAURSEN  
 FAX: TLX/ANSBK: 04-508835  
 YEARS IN INTERNATIONAL TRADE: 50 REPORTED: JUN/1989  
 TOTAL STAFF: 50-99 TRADE STAFF: 20-49  
 ANNUAL SALES \$000: \$50,000+  
 PARENT COUNTRY: DENMARK

LANGUAGES: CHINESE  
 DANISH  
 ENGLISH  
 FRENCH  
 GERMAN  
 JAPANESE  
 KOREAN  
 PORTUGUESE  
 SWEDISH

AUXILIARY SERVICES: CONSOLIDATION  
 CUSTOM CLEARING  
 DOCUMENTATION  
 FINANCING ARRANGEMENTS, GENERAL  
 FREIGHT FORWARDING  
 PACKAGING  
 SHIPPING-INTERNATIONAL  
 WAREHOUSING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 OTHER

METHOD OF OPERATIONS: WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
 AGENT FOR MFR/PRODUCER/PROCESSOR  
 EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
 INDEPENDENT TRADER  
 OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| ALGERIA                  |   | X |   |   |   |   |   |
| ANGOLA                   |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT   |   | X |   |   |   |   |   |
| ARGENTINA                |   | X |   |   |   |   |   |
| ARUBA                    |   | X |   |   |   |   |   |
| AUSTRALIA                | X |   |   |   |   |   | X |
| AUSTRIA                  | X |   |   |   |   |   |   |
| BAHAMAS                  |   | X |   |   |   |   |   |
| BARBADOS                 |   | X |   |   |   |   |   |
| BELGIUM                  | X |   |   |   |   |   | X |
| BENIN                    |   |   |   |   |   |   | X |
| BERMUDA                  |   | X |   |   |   |   |   |
| BOLIVIA                  |   | X |   |   |   |   |   |
| BONAIRE                  |   | X |   |   |   |   |   |
| BOTSWANA                 |   |   |   |   |   |   | X |
| BRAZIL                   |   | X |   |   |   |   | X |
| BURKINA FASO             |   |   |   |   |   |   | X |
| BURUNDI                  |   |   |   |   |   |   | X |
| CANARY ISLANDS           |   |   |   |   |   |   | X |
| CAPE VERDE ISLANDS       |   |   |   |   |   |   | X |
| CAYMAN ISLANDS           |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   |   |   |   |   |   | X |
| CHAD                     |   |   |   |   |   |   | X |
| CHILE                    |   | X |   |   |   |   | X |
| COLOMBIA                 |   | X |   |   |   |   |   |
| CONGO                    |   |   |   |   |   |   | X |
| COSTA RICA               |   | X |   |   |   |   |   |
| CUBA                     |   | X |   |   |   |   |   |
| CURACAO                  |   | X |   |   |   |   |   |
| CYPRUS                   | X |   |   |   |   |   |   |
| CZECHOSLOVAKIA           |   | X |   |   |   |   |   |
| DENMARK                  | X |   | X |   |   |   | X |
| DJIBOUTI                 |   |   |   |   |   |   | X |
| DOMINICAN REPUBLIC       |   | X |   |   |   |   |   |
| ECUADOR                  |   | X |   |   |   |   |   |
| ENGLAND                  | X |   |   |   |   |   | X |
| EQUATORIAL GUINEA        |   |   |   |   |   |   | X |
| ETHIOPIA                 |   |   |   |   |   |   | X |
| FALKLAND ISLANDS         |   | X |   |   |   |   |   |
| FINLAND                  |   | X |   |   |   |   |   |
| FRANCE                   | X |   |   |   |   |   | X |
| GABON                    |   |   |   |   |   |   | X |
| GAMBIA                   |   |   |   |   |   |   | X |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| GERMANY, EAST                |   | X |   |   |   |   |   |
| GERMANY, WEST                | X |   |   |   | X |   |   |
| GHANA                        |   |   |   |   | X |   |   |
| GREECE                       | X |   |   |   | X |   |   |
| GREENLAND                    |   | X |   |   |   |   |   |
| GUATEMALA                    |   | X |   |   |   |   |   |
| GUINEA                       |   |   |   |   | X |   |   |
| GUINEA-BISSAU                |   |   |   |   | X |   |   |
| HAITI                        |   | X |   |   |   |   |   |
| HONDURAS                     |   | X |   |   |   |   |   |
| HONG KONG                    |   | X | X |   | X |   |   |
| HUNGARY                      |   | X |   |   |   |   |   |
| ICELAND                      |   | X |   |   |   |   |   |
| INDIA                        | X |   |   |   |   |   |   |
| INDONESIA                    |   | X |   |   | X |   |   |
| IRELAND                      |   | X |   |   | X |   |   |
| ITALY                        | X |   |   |   | X |   |   |
| IVORY COAST                  |   |   |   |   | X |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| JAPAN                        | X |   | X |   | X |   |   |
| KENYA                        |   |   |   |   | X |   |   |
| KOREA, SOUTH                 |   | X |   |   | X |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LEBANON                      |   |   |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   |   | X |   |   |   |   |
| LESOTHO                      |   |   |   |   |   |   | X |
| LIBERIA                      |   |   |   |   |   |   | X |
| LIBYA                        |   |   |   |   |   |   | X |
| LUXEMBOURG                   |   | X |   |   |   |   | X |
| MADAGASCAR                   |   |   |   |   |   |   | X |
| MALAWI                       |   |   |   |   | X |   |   |
| MALAYSIA                     | X |   | X |   |   |   |   |
| MALI                         |   |   |   |   | X |   |   |
| MAURITANIA                   |   |   |   |   | X |   |   |
| MAURITIUS                    |   |   |   |   | X |   |   |
| MEXICO                       |   | X |   |   | X |   |   |
| MOROCCO                      |   |   |   |   | X |   |   |
| MOZAMBIQUE                   |   |   |   |   | X |   |   |
| NAMIBIA                      |   |   |   |   | X |   |   |
| NETHERLANDS                  | X |   |   |   | X |   |   |
| NEW CALEDONIA                |   | X |   |   |   |   |   |
| NEW ZEALAND                  | X |   |   |   | X |   |   |
| NIGER                        |   |   |   |   | X |   |   |
| NIGERIA                      |   |   |   |   | X |   |   |
| NORTHERN IRELAND             |   |   |   |   | X |   |   |
| NORWAY                       |   | X |   |   |   |   |   |
| OMAN                         |   | X |   |   |   |   |   |
| PAKISTAN                     |   | X |   |   |   |   |   |
| PARAGUAY                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   | X |   | X |   | X |   |   |
| PERU                         |   | X |   |   |   |   |   |
| PHILIPPINES                  |   | X | X |   | X |   |   |
| POLAND                       |   | X |   |   |   |   |   |
| PORTUGAL                     |   | X |   |   | X |   |   |
| PUERTO RICO                  |   | X |   |   |   |   |   |
| QATAR                        |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON         |   |   |   |   | X |   |   |
| REUNION                      |   |   |   |   | X |   |   |
| ROMANIA                      |   | X |   |   |   |   |   |
| RWANDA                       |   |   |   |   | X |   |   |
| SAUDI ARABIA                 |   | X |   |   |   |   |   |
| SCOTLAND                     |   | X |   |   | X |   |   |
| SENEGAL                      |   |   |   |   | X |   |   |
| SEYCHELLES                   |   |   |   |   | X |   |   |
| SIERRA LEONE                 |   |   |   |   | X |   |   |
| SINGAPORE                    |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC             |   |   |   |   | X |   |   |
| SOUTH AFRICA                 |   |   |   |   | X |   |   |
| SPAIN                        |   | X | X |   | X |   |   |
| SRI LANKA                    |   | X |   |   |   |   |   |
| SUDAN                        |   |   |   |   |   |   | X |
| SWAZILAND                    |   |   | X |   |   |   | X |
| SWEDEN                       |   |   |   |   |   |   |   |
| SWITZERLAND                  | X |   |   |   |   |   |   |
| TAIWAN                       | X |   | X |   |   |   |   |
| TANZANIA                     |   |   |   |   |   |   | X |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| TASMANIA                            |   | X |   |   |   |   |   |
| THAILAND                            | X |   | X |   |   | X |   |
| TOGO                                |   |   |   |   |   | X |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   | X |   |
| TUNISIA                             |   |   |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UGANDA                              |   |   |   |   |   | X |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       | X |   | X |   |   | X |   |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   | X |
| WESTERN SAHARA                      |   |   |   |   |   |   | X |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |
| ZAIRE                               |   |   |   |   |   |   | X |
| ZAMBIA                              |   |   |   |   |   |   | X |
| ZIMBABWE                            |   |   |   |   |   |   | X |
| PRODUCTS EXPORTED:                  |   |   |   |   |   |   |   |
| LUMBER, CEDAR                       |   |   |   |   |   |   |   |
| LUMBER, DOUGLAS FIR                 |   |   |   |   |   |   |   |
| LUMBER, HEMLOCK                     |   |   |   |   |   |   |   |
| LUMBER, PINE NES                    |   |   |   |   |   |   |   |
| LUMBER, SPRUCE                      |   |   |   |   |   |   |   |
| MILLWORK NES                        |   |   |   |   |   |   |   |

THE HOWARD JAMES CO. LTD.

TEL: 519-326-4417

102 QUEEN ST. N., LEAMINGTON, ONT., N8H3W5

P.O. BOX 458, LEAMINGTON, ONT., N8H3W5

MAIN CONTACT: MR. DONALD JAMES SLATER

FAX: 519-326-7461

TLX/ANSBK: 064-77808

YEARS IN INTERNATIONAL TRADE: 43

REPORTED: MAY/1988

TOTAL STAFF: 20-49

TRADE STAFF: 1

ANNUAL SALES \$000: \$10,000-24,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT              |   | X |   |   |   |   |   |
| ARUBA                               |   | X |   |   |   |   |   |
| AUSTRALIA                           |   | X |   |   |   |   |   |
| BAHAMAS                             | X |   |   |   |   |   | X |
| BARBADOS                            | X |   |   |   |   |   |   |
| BELIZE                              | X |   |   |   |   |   | X |
| BERMUDA                             |   | X |   |   |   |   |   |
| BOHAIRE                             |   | X |   |   |   |   |   |
| CAYMAN ISLANDS                      |   | X |   |   |   |   |   |
| CUBA                                |   | X |   |   |   |   |   |
| CURACAO                             |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC                  |   | X |   |   |   |   |   |
| ENGLAND                             |   |   |   |   |   |   | X |
| FRANCE                              |   | X |   |   |   |   |   |
| GERMANY, EAST                       |   | X |   |   |   |   |   |
| GERMANY, WEST                       |   | X |   |   |   |   |   |
| GREENLAND                           |   | X |   |   |   |   |   |
| HAITI                               |   | X |   |   |   |   |   |
| ICELAND                             |   | X |   |   |   |   |   |
| IRELAND                             |   |   |   |   |   |   | X |
| JAMAICA                             |   | X |   |   |   |   | X |
| JAPAN                               |   | X |   |   |   |   |   |
| KOREA, SOUTH                        |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS        |   | X |   |   |   |   |   |
| NEW ZEALAND                         |   | X |   |   |   |   |   |
| PANAMA                              |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| PUERTO RICO                         | X |   | X |   |   |   | X |
| SCOTLAND                            | X |   |   |   |   |   |   |
| TAIWAN                              |   | X |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 | X |   | X |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                      | E | I | B | S | A | R | W |
|--------------------------------------|---|---|---|---|---|---|---|
| UNITED STATES                        | X |   |   |   |   |   |   |
| VENEZUELA                            |   | X |   |   |   |   |   |
| VIETNAM                              |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                       |   | X |   |   |   |   |   |
| PRODUCTS EXPORTED:                   |   |   |   |   |   |   |   |
| APPLES, FRESH, INCLUDING CRAB-APPLES |   |   |   |   |   |   |   |
| CARROTS, FRESH                       |   |   |   |   |   |   |   |
| ONIONS, FRESH NES                    |   |   |   |   |   |   |   |
| POTATOES, FRESH NES                  |   |   |   |   |   |   |   |
| VEGETABLES, FRESH OR CHILLED NES     |   |   |   |   |   |   |   |

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SEE... LE GROUPE MULTIMEDIA DU CANADA INC.

THE ODURO WORLD ENTERPRISES TEL: 204-694-5712

49 - 1700 BURROWS AVE., WINNIPEG, MAN., R2X2W1  
P.O. BOX 3045, WINNIPEG, MAN., R3C4E5  
MAIN CONTACT: MR. CLIFTON R. ODURO  
FAX: 204-633-0372 TLX/ANSBK: 07-587870  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: DEC/1989  
TOTAL STAFF: 4 TRADE STAFF: 4  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES: CONSULTING  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

METHOD OF OPERATIONS:

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| ALGERIA                  |   | X |   |   |   |   |   |
| ANDORRA                  |   | X |   |   |   |   |   |
| ANTARCTICA               |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT   |   | X |   |   |   |   |   |
| ARGENTINA                |   | X |   |   |   |   |   |
| ARUBA                    |   | X |   |   |   |   |   |
| AUSTRALIA                | X | X |   |   |   |   | X |
| AUSTRIA                  |   | X |   |   |   |   |   |
| AZORES                   |   | X |   |   |   |   |   |
| BAHAMAS                  |   | X |   |   |   |   |   |
| BAHRAIN                  |   | X |   |   |   |   |   |
| BARBADOS                 |   | X |   |   |   |   |   |
| BELGIUM                  |   | X |   |   |   |   |   |
| BELIZE                   |   | X |   |   |   |   |   |
| BERMUDA                  |   | X |   |   |   |   |   |
| BOLIVIA                  |   | X |   |   |   |   |   |
| BONAIRE                  |   | X |   |   |   |   |   |
| BOTSWANA                 | X | X |   |   |   |   |   |
| BRAZIL                   |   | X |   |   |   |   |   |
| BURKINA FASO             |   | X |   |   |   |   |   |
| CANARY ISLANDS           |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS       |   | X |   |   |   |   |   |
| CAYMAN ISLANDS           |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |
| CHILE                    |   | X |   |   |   |   |   |
| COLOMBIA                 |   | X |   |   |   |   |   |
| CONGO                    |   | X |   |   |   |   |   |
| COOK ISLANDS             |   | X |   |   |   |   |   |
| COSTA RICA               |   | X |   |   |   |   |   |
| CUBA                     |   | X |   |   |   |   |   |
| CURACAO                  |   | X |   |   |   |   |   |
| CYPRUS                   |   | X |   |   |   |   |   |
| DENMARK                  |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC       |   | X |   |   |   |   |   |
| ECUADOR                  |   | X |   |   |   |   |   |
| EL SALVADOR              |   | X |   |   |   |   |   |
| ENGLAND                  | X | X |   |   |   |   | X |
| FALKLAND ISLANDS         |   | X |   |   |   |   |   |
| FIJI                     |   | X |   |   |   |   |   |
| FINLAND                  |   | X |   |   |   |   |   |
| FRANCE                   |   | X |   |   |   |   |   |
| FRENCH GUIANA            |   | X |   |   |   |   |   |
| GABON                    |   | X |   |   |   |   |   |
| GAMBIA                   |   | X |   |   |   |   |   |
| GERMANY, WEST            |   | X | X |   |   |   |   |
| GHANA                    |   | X |   |   |   |   |   |
| GIBRALTAR                |   | X |   |   |   |   |   |
| GREECE                   |   | X |   |   |   |   |   |
| GREENLAND                |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| GUAM                         |   | X |   |   |   |   |   |
| GUATEMALA                    |   | X |   |   |   |   |   |
| GUINEA                       |   | X |   |   |   |   |   |
| GUYANA                       |   | X |   |   |   |   | X |
| HAITI                        |   | X |   |   |   |   |   |
| HONDURAS                     |   | X |   |   |   |   |   |
| HONG KONG                    |   | X | X |   |   |   |   |
| ICELAND                      |   | X |   |   |   |   |   |
| INDIA                        |   | X |   |   |   |   |   |
| INDONESIA                    |   | X |   |   |   |   |   |
| IRAN                         |   | X |   |   |   |   |   |
| IRAQ                         |   | X |   |   |   |   |   |
| IRELAND                      |   | X |   |   |   |   |   |
| ISRAEL                       |   | X |   |   |   |   |   |
| ITALY                        |   | X |   |   |   |   |   |
| IVORY COAST                  |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   | X |
| JAPAN                        |   | X | X |   |   |   |   |
| JORDAN                       |   | X |   |   |   |   |   |
| KENYA                        | X | X |   |   |   |   | X |
| KOREA, SOUTH                 |   | X | X |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LEBANON                      |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| LESOTHO                      |   | X |   |   |   |   |   |
| LIBERIA                      |   | X |   |   |   |   |   |
| LIBYA                        |   | X |   |   |   |   |   |
| LIECHTENSTEIN                |   | X |   |   |   |   |   |
| LUXEMBOURG                   |   | X |   |   |   |   |   |
| MADAGASCAR                   |   | X |   |   |   |   |   |
| MALAWI                       |   | X | X |   |   |   | X |
| MALAYSIA                     | X | X |   |   |   |   |   |
| MALI                         |   | X |   |   |   |   |   |
| MALTA                        |   | X |   |   |   |   |   |
| MAURITANIA                   |   | X |   |   |   |   |   |
| MAURITIUS                    |   | X |   |   |   |   |   |
| MEXICO                       |   | X |   |   |   |   |   |
| MONACO                       |   | X |   |   |   |   |   |
| MOROCCO                      |   | X |   |   |   |   |   |
| NETHERLANDS                  |   | X | X |   |   |   |   |
| NEW CALEDONIA                |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   |   |
| NICARAGUA                    |   | X |   |   |   |   |   |
| NIGER                        |   | X |   |   |   |   |   |
| NIGERIA                      | X | X |   |   |   |   | X |
| NORWAY                       |   | X |   |   |   |   |   |
| OMAN                         |   | X |   |   |   |   |   |
| PAKISTAN                     |   | X |   |   |   |   |   |
| PANAMA                       |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA             |   | X |   |   |   |   |   |
| PARAGUAY                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   |   | X |   |   |   |   |   |
| PERU                         |   | X |   |   |   |   |   |
| PHILIPPINES                  |   | X |   |   |   |   |   |
| PORTUGAL                     |   | X |   |   |   |   |   |
| PUERTO RICO                  |   | X |   |   |   |   |   |
| QATAR                        |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON         |   | X |   |   |   |   |   |
| RWANDA                       |   | X |   |   |   |   |   |
| SAMOA ISLANDS                |   | X |   |   |   |   |   |
| SAUDI ARABIA                 |   | X |   |   |   |   |   |
| SCOTLAND                     |   | X |   |   |   |   |   |
| SENEGAL                      |   | X |   |   |   |   |   |
| SEYCHELLES                   |   | X |   |   |   |   |   |
| SIERRA LEONE                 |   | X |   |   |   |   |   |
| SINGAPORE                    |   | X |   |   |   |   |   |
| SOLOMON ISLANDS              |   | X |   |   |   |   |   |
| SPAIN                        |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON       |   | X |   |   |   |   |   |
| SUDAN                        |   | X |   |   |   |   |   |
| SURINAM                      |   | X |   |   |   |   |   |
| SWAZILAND                    |   | X |   |   |   |   |   |
| SWEDEN                       |   | X |   | X |   |   |   |
| SWITZERLAND                  |   | X |   | X |   |   |   |
| SYRIA                        |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| TAHITI                   |   | X |   |   |   |   |   |
| TAIWAN                   |   | X | X |   |   |   |   |
| TANZANIA                 | X | X |   |   |   |   | X |
| TASMANIA                 |   | X |   |   |   |   |   |
| THAILAND                 |   | X |   |   |   |   |   |
| TOGO                     |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO      |   | X |   |   |   |   |   |
| TUNISIA                  |   | X |   |   |   |   |   |
| TURKEY                   |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS |   | X |   |   |   |   |   |
| UGANDA                   |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES     |   | X |   |   |   |   |   |
| UNITED STATES            |   | X |   |   |   |   |   |
| URUGUAY                  |   | X |   |   |   |   |   |
| VENEZUELA                |   | X |   |   |   |   |   |
| VIRGIN ISLANDS           |   | X |   |   |   |   |   |
| WALES                    |   | X |   |   |   |   |   |
| YEMEN, SOUTH             |   | X |   |   |   |   |   |
| ZAIRE                    |   | X |   |   |   |   |   |
| ZAMBIA                   | X | X |   |   |   |   | X |
| ZIMBABWE                 | X | X |   |   |   |   | X |

## PRODUCTS EXPORTED:

AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
AXES AND HATCHETS  
BRAKE SYSTEM PARTS, MOTOR VEHICLE NES  
CAMERA ACCESSORIES NES  
CAMERAS, STILL PICTURE  
DAIRY PRODUCTS NES  
DETERGENTS, HOUSEHOLD, POWDER OR LIQUID  
DIESEL AND SEMI-DIESEL ENGINES NES  
FLASHLIGHTS, PENLIGHTS AND PARTS  
HAMMERS, HAND  
HOSPITAL FURNITURE  
LUGGAGE NES  
MARINE ENGINES, DIESEL  
MATCHES, EXCEPT BOOK MATCHES  
MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES  
MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES  
MOTOR VEHICLE ENGINES, DIESEL  
PANTS & SLACKS, WOMEN'S & GIRLS', EXC KNT NES  
PANTS, MEN'S AND BOYS' COTTON  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES NES  
PLIERS  
POWER ACCESSORIES NES MOTOR VEHICLE  
POWER TRAIN PARTS, MOTOR VEHICLE NES  
PRINTING INDUSTRIES MACHY, EQUIP & PARTS NES  
SCREWDRIVERS, HAND  
SHIPPING AND DISTR CONT, WOODEN, & PARTS NES  
SOAP NES  
STEERING PARTS, MOTOR VEHICLE NES  
SUSPENSION PARTS, MOTOR VEHICLE NES  
TOILET PREPARATIONS AND COSMETICS NES  
TYPEWRITERS, ELECTRONIC, WORD PROCESSING  
UNEXPOSED PHOTOGRAPHIC FILM NES  
USED TRACTORS  
WHEEL CHAIRS, INVALID CHAIRS AND PARTS  
WIGS, HAIR FALLS AND SIMILAR HAIR PRODUCTS  
WRENCHES AND PARTS

THE PASCAL GROUP OF COMPANIES  
SEE... J. PASCAL INC.

## THERMAL & HYDRAULIC EQUIPMENT LIMITED

TEL: 416-487-4737

1425 BAYVIEW AVE., TORONTO, ONT. M4G3A9

MAIN CONTACT: MR. FRANK MILLIGAN

FAX: TLX/ANSBK: 0623734

YEARS IN INTERNATIONAL TRADE: 15 REPORTED: FEB/1988

TOTAL STAFF: 5-9 TRADE STAFF:

ANNUAL SALES \$000: \$10,000-24,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES:

CUSTOM CLEARING  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| AUSTRALIA              | X | X |   |   |   |   |   |
| BAHRAIN                |   | X |   |   |   |   |   |
| CHILE                  | X |   |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| CYPRUS                     |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC         | X |   |   |   |   |   |   |
| HONG KONG                  |   | X |   |   |   |   |   |
| INDIA                      |   | X |   |   |   |   |   |
| IRAN                       |   | X |   |   |   |   |   |
| IRAQ                       |   | X |   |   |   |   |   |
| ISRAEL                     |   | X |   |   |   |   |   |
| JAMAICA                    | X |   |   |   |   |   |   |
| JORDAN                     |   | X |   |   |   |   |   |
| KUWAIT                     |   | X |   |   |   |   |   |
| LEBANON                    |   | X |   |   |   |   |   |
| MEXICO                     | X |   |   |   |   |   |   |
| NEPAL                      |   | X |   |   |   |   |   |
| NEW ZEALAND                | X |   |   |   |   |   |   |
| OMAN                       |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA | X |   |   |   |   |   |   |
| PERU                       | X |   |   |   |   |   |   |
| PHILIPPINES                |   | X |   |   |   |   |   |
| QATAR                      |   | X |   |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |

|                     |   |   |  |  |  |  |  |
|---------------------|---|---|--|--|--|--|--|
| SINGAPORE           |   | X |  |  |  |  |  |
| SYRIA               |   | X |  |  |  |  |  |
| THAILAND            | X |   |  |  |  |  |  |
| TRINIDAD AND TOBAGO | X |   |  |  |  |  |  |
| TURKEY              |   | X |  |  |  |  |  |

|                      |   |   |  |  |  |  |  |
|----------------------|---|---|--|--|--|--|--|
| UNITED ARAB EMIRATES |   | X |  |  |  |  |  |
| UNITED STATES        | X |   |  |  |  |  |  |
| VENEZUELA            | X |   |  |  |  |  |  |
| YEMEN, SOUTH         |   | X |  |  |  |  |  |

## PRODUCTS EXPORTED:

HYDRAULIC TURBINES AND PARTS  
POWER BOILER PARTS AND BOILERHOUSE EQUIPMENT  
PUMPS, POWER NES  
SPECIAL INDUSTRY MACHINERY, EQUIP & PTS NES  
VALVES, AUTO CNTL/REGULATING, INC POWER OPTD

## THINKING SYSTEMS CORPORATION

TEL: 416-223-0831

10 ALLENWOOD CRES, WILLOWDALE, ONT. M2J2R2

MAIN CONTACT: MR. J. CAMTERON

FAX: 416-223-0930

TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 3 REPORTED: FEB/1990

COUNTERTRADE ON OWN BEHALF: YES

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 5-9 TRADE STAFF: 5-9

ANNUAL SALES \$000: \$1-99

PARENT COUNTRY: CANADA

LANGUAGES: DANISH

ENGLISH

FRENCH

GERMAN

HEBREW

SPANISH

SWEDISH

AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
SHIPPING-INTERNATIONAL  
BUYING FOR GOVERNMENT OR COMPANIES  
PROJECT IMPLEMENTING, PROJECT MANAGING  
AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALBANIA                |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              |   | X |   |   |   |   |   |
| AUSTRALIA              | X |   |   |   |   |   |   |
| AUSTRIA                |   | X |   |   |   |   |   |
| BELIZE                 |   | X |   |   |   |   |   |
| BOLIVIA                |   | X |   |   |   |   |   |
| BRAZIL                 |   | X |   |   |   |   |   |
| BULGARIA               |   | X |   |   |   |   |   |
| CHILE                  |   | X |   |   |   |   |   |
| COLOMBIA               |   | X |   |   |   |   |   |
| COSTA RICA             |   | X |   |   |   |   |   |
| CUBA                   |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA         |   | X |   |   |   |   |   |
| DENMARK                |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ECUADOR                             |   | X |   |   |   |   |   |
| EL SALVADOR                         |   | X |   |   |   |   |   |
| ENGLAND                             | X | X |   |   |   |   | X |
| FALKLAND ISLANDS                    |   | X |   |   |   |   |   |
| FRANCE                              | X | X |   |   |   |   |   |
| FRENCH GUIANA                       |   | X |   |   |   |   |   |
| GERMANY, EAST                       |   | X |   |   |   |   |   |
| GUATEMALA                           | X | X |   |   |   |   |   |
| GUYANA                              |   | X |   |   |   |   |   |
| HONDURAS                            |   | X |   |   |   |   |   |
| HUNGARY                             |   | X |   |   |   |   |   |
| ISRAEL                              | X | X |   |   |   |   | X |
| JAMAICA                             |   | X |   |   |   |   |   |
| JORDAN                              |   | X |   |   |   |   |   |
| MEXICO                              |   | X |   |   |   |   |   |
| NEW ZEALAND                         |   | X |   |   |   |   |   |
| NICARAGUA                           |   | X |   |   |   |   |   |
| NORTHERN IRELAND                    |   | X |   |   |   |   | X |
| NORWAY                              | X | X |   |   |   |   |   |
| PANAMA                              |   | X |   |   |   |   |   |
| PARAGUAY                            |   | X |   |   |   |   |   |
| PERU                                |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SCOTLAND                            | X | X |   |   |   |   | X |
| SOUTH AFRICA                        | X | X |   |   |   |   |   |
| SURINAM                             |   | X |   |   |   |   |   |
| SWEDEN                              | X | X |   |   |   |   | X |
| TURKEY                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |   |   |   |   |
| UNITED ARAB EMIRATES                | X |   |   |   |   |   |   |
| UNITED STATES                       |   |   |   |   |   |   | X |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| WALES                               |   |   |   |   |   |   | X |
| YUGOSLAVIA                          | X |   |   |   |   |   |   |

PRODUCTS EXPORTED:  
ELECTRONIC COMPUTERS AND PARTS

THORNS IMPORT-EXPORT TRADING ENRG. TEL: 514-229-6263

413 RUE MORIN, ST-ADELE, QUE., J0R1L0  
MAIN CONTACT: MR. ANDREW THORNS  
FAX: 514-229-2932 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: MAR/1990  
TOTAL STAFF: 2 TRADE STAFF:  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
SPANISH

AUXILIARY SERVICES: WAREHOUSING  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| CANARY ISLANDS | X | X | X | X |   | X | X |
| ENGLAND        | X | X | X | X |   | X |   |
| GIBRALTAR      |   | X | X | X |   | X |   |
| IRELAND        |   | X | X | X |   | X |   |
| SCOTLAND       |   | X | X | X |   | X |   |

|               |   |   |
|---------------|---|---|
| UNITED STATES | X | X |
| WALES         |   | X |

PRODUCTS EXPORTED:  
COLD BEVERAGE VENDING MACHINES AND PARTS  
SIGNS AND ADVERTISING DISPLAYS NES

THYSSEN CANADA LIMITED TEL: 416-241-1186

1 GREENSBORO DR., REXDALE, ONT. M9W1C8  
MAIN CONTACT: MR. RALPH C. SAUERBERG  
FAX: 416-241-0076 TLX/ANSBK: 06-989581  
YEARS IN INTERNATIONAL TRADE: 25 REPORTED: FEB/1990  
COUNTERTRADE ON OWN BEHALF: YES  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 20-49 TRADE STAFF:  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: GERMANY, WEST  
LANGUAGES: ENGLISH  
GERMAN

AUXILIARY SERVICES: CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                  | E | I | B | S | A | R | W |
|------------------|---|---|---|---|---|---|---|
| AFGHANISTAN      |   |   |   |   |   |   |   |
| ALBANIA          |   |   |   |   |   |   | X |
| ALGERIA          |   | X |   |   |   |   | X |
| ANDORRA          |   |   |   |   |   |   | X |
| ANTARCTICA       |   |   |   |   |   |   | X |
| ARGENTINA        |   |   |   | X |   |   | X |
| AUSTRIA          |   |   |   |   |   |   | X |
| AZORES           |   |   |   |   |   |   | X |
| BANGLADESH       |   |   |   |   |   |   | X |
| BELGIUM          |   | X | X |   |   |   | X |
| BHUTAN           |   |   |   |   |   |   | X |
| BOLIVIA          |   |   |   |   |   |   | X |
| BRAZIL           |   |   |   | X |   |   | X |
| BRUNEI           |   |   |   |   |   |   | X |
| BULGARIA         |   |   |   |   |   |   | X |
| BURMA            |   |   |   |   |   |   | X |
| CHILE            |   |   |   |   |   |   | X |
| COLOMBIA         |   |   |   |   |   |   | X |
| CZECHOSLOVAKIA   |   |   |   |   |   |   | X |
| DENMARK          |   |   |   |   |   |   | X |
| ECUADOR          |   |   |   |   |   |   | X |
| ENGLAND          |   | X | X |   |   |   | X |
| FALKLAND ISLANDS |   |   |   |   |   |   | X |
| FINLAND          |   |   |   |   |   |   | X |
| FRANCE           |   |   |   |   |   |   | X |
| FRENCH GUIANA    |   |   |   |   |   |   | X |
| GERMANY, EAST    |   |   |   |   |   |   | X |
| GERMANY, WEST    |   | X | X |   |   |   | X |
| GIBRALTAR        |   |   |   |   |   |   | X |
| GREECE           |   | X |   |   |   |   | X |
| GUYANA           |   |   |   |   |   |   | X |
| HONG KONG        |   |   |   |   |   |   | X |
| HUNGARY          |   |   |   |   |   |   | X |
| ICELAND          |   |   |   |   |   |   | X |
| INDIA            |   |   |   |   |   |   | X |
| INDONESIA        |   | X |   |   |   |   | X |
| IRAN             |   | X |   |   |   |   | X |
| IRAQ             |   | X |   |   |   |   | X |
| IRELAND          |   |   |   |   |   |   | X |
| ITALY            |   |   |   |   |   |   | X |
| JAPAN            |   | X | X |   |   |   | X |
| KAMPUCHEA        |   |   |   |   |   |   | X |
| KOREA, NORTH     |   |   |   |   |   |   | X |
| KOREA, SOUTH     |   | X | X |   |   |   | X |
| LAOS             |   |   |   |   |   |   | X |
| LIBYA            |   |   |   |   |   |   | X |
| LIECHTENSTEIN    |   | X |   |   |   |   | X |
| LUXEMBOURG       |   |   |   |   |   |   | X |
| MACAU            |   |   |   |   |   |   | X |
| MADEIRA          |   |   |   |   |   |   | X |
| MALAYSIA         |   |   |   |   |   |   | X |
| MALTA            |   |   |   |   |   |   | X |
| MONACO           |   |   |   |   |   |   | X |
| MONGOLIA         |   |   |   |   |   |   | X |
| MOROCCO          |   | X |   |   |   |   | X |
| NEPAL            |   |   |   |   |   |   | X |
| NETHERLANDS      |   | X | X |   |   |   | X |
| NORTHERN IRELAND |   |   |   |   |   |   | X |
| NORWAY           |   |   |   |   |   |   | X |
| PAKISTAN         |   |   |   |   |   |   | X |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| PARAGUAY                            |   |   |   | X |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   | X |   |   |   |
| PERU                                |   |   |   | X |   |   |   |
| PHILIPPINES                         |   |   |   | X |   |   |   |
| POLAND                              |   |   |   | X |   |   |   |
| PORTUGAL                            |   |   |   | X |   |   |   |
| PUERTO RICO                         |   | X | X | X |   |   |   |
| ROMANIA                             |   | X | X | X |   |   |   |
| SAUDI ARABIA                        |   |   | X |   |   |   |   |
| SCOTLAND                            |   |   |   | X |   |   |   |
| SINGAPORE                           |   |   |   | X |   |   |   |
| SPAIN                               |   | X | X | X |   |   |   |
| SRI LANKA                           |   |   |   | X |   |   |   |
| SURINAM                             |   |   |   | X |   |   |   |
| SWEDEN                              |   |   |   | X |   |   |   |
| SWITZERLAND                         |   |   |   | X |   |   |   |
| TAIWAN                              |   |   | X | X |   |   |   |
| THAILAND                            |   |   |   | X |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   |   |   | X |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       |   |   |   | X |   |   |   |
| URUGUAY                             |   |   |   | X |   |   |   |
| VENEZUELA                           |   |   | X | X |   |   |   |
| VIETNAM                             |   |   |   | X |   |   |   |
| WALES                               |   |   |   | X |   |   |   |
| YUGOSLAVIA                          |   |   |   | X |   |   |   |

## PRODUCTS EXPORTED:

COAL NES  
FERRO-ALLOYS NES  
FERROVANADIUM  
IRON ORE  
LABORATORY GLASSWARE & CERAMIC WARE & PTS NES  
NICKEL ANODES, CATHODES, INGOTS, RODS & SHOT  
SHEET & STRIP, CS, CTD W ZINC /GALV/  
SHEET AND STRIP, CS, CR, < 24" IN WIDTH NES  
SHEET, CS, CR, OVER 51" IN WIDTH NES  
SHEET, CS, CR, 24" TO 51" IN WIDTH NES  
SHEET, CS, HR, > 12" & < 24" IN WIDTH NES  
SHEET, CS, HR, OVER 51" IN WIDTH NES  
SHEET, CS, HR, 24" TO 51" IN WIDTH NES  
SPECIAL INDUSTRY MACHINERY, EQUIP & PTS NES  
STRIP, CS, HR, UP TO 12" IN WIDTH NES

## TICANA FURNISHINGS INC.

TEL: 416-297-1645

160 MILNER AVE., SCARBOROUGH ONTARIO, M1S3R3  
MAIN CONTACT: MR. TONNI ANDERSEN  
FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 6 REPORTED: JUN/1989  
TOTAL STAFF: 5-9 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: DANISH  
ENGLISH  
GERMAN

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| BELGIUM       |   |   | X |   |   |   |   |
| UNITED STATES |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

INCANDESCENT LIGHTING FIX/FLOOR/TABLE LAMPS  
OFFICE FURNITURE AND VISIBLE RECORD EQUIPMENT  
WOODEN HOUSEHOLD FURNITURE, NOT UPHOLSTERED

## TIM-TECH INDUSTRIES LTD.

TEL: 613-394-2744

UNIT 2 12 RIVERSIDE DR., TRENTON ONT., K8V5W6  
P.O. BOX 765, TRENTON ONT., K8V5W6  
MAIN CONTACT: MR. JERRY F. ALBERT  
FAX: 613-394-3986 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 8 REPORTED: MAR/1990  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 3 TRADE STAFF: 1  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA  
LANGUAGES: CZECHOSLOVAKIAN  
ENGLISH  
GERMAN  
SERBO-CROTIAN

AUXILIARY SERVICES: OTHER  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT              |   | X |   |   |   |   |   |
| AUSTRALIA                           |   | X |   |   |   |   |   |
| BAHAMAS                             |   | X |   |   |   |   |   |
| BARBADOS                            |   | X |   |   |   |   |   |
| BELIZE                              |   | X |   |   |   |   |   |
| BERMUDA                             |   | X |   |   |   |   |   |
| BRAZIL                              |   | X |   |   |   |   |   |
| CHILE                               |   | X |   |   |   |   |   |
| CUBA                                |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA                      |   | X |   |   |   |   |   |
| HUNGARY                             |   | X |   |   |   |   |   |
| JAMAICA                             |   | X |   |   |   |   |   |
| KOREA, NORTH                        |   | X |   |   |   |   |   |
| KOREA, SOUTH                        |   | X |   |   |   |   |   |
| KUWAIT                              |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| PUERTO RICO                         |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   | X |
| SINGAPORE                           |   | X |   |   |   |   | X |
| TAIWAN                              |   | X |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       |   | X | X | X |   |   | X |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

BODIES & CABS FOR COMM TRUCKS & TRLR, BUILT-UP  
CONVEYORS AND CONVEYING SYSTEMS NES  
PACKAGING MACHINERY AND PARTS NES  
PAPER MILL MACHINERY AND PARTS NES  
TRUCK TRAILERS AND SEMI-TRAILERS, NEW  
TRUCKS, TRUCK TRAC & CHASSIS, COMM, NEW NES  
WASTE MATERIALS NES  
WASTE PAPER

## TITAN TRADING INTERNATIONAL INC.

TEL: 705-721-1037

45 WATTIE RD., BARRIE, ONT., L4M4S5  
P.O. BOX 215, BARRIE, ONT., L4M4T2  
MAIN CONTACT: MR. BRUCE MCLEAN  
FAX: 705-722-6120 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 4 REPORTED: SEP/1989  
TOTAL STAFF: 4 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES: CONSULTING  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN            |   | X |   |   |   |   |   |
| ALBANIA                |   | X |   |   |   |   |   |
| ALGERIA                |   | X |   |   |   |   |   |
| ANDORRA                |   | X |   |   |   |   |   |
| ANGOLA                 |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARUBA                  |   | X |   |   |   |   |   |
| AUSTRALIA              |   | X |   |   |   |   |   |
| AUSTRIA                |   | X |   |   |   |   |   |
| AZORES                 |   | X |   |   |   |   |   |
| BAHAMAS                |   | X |   |   |   |   |   |
| BAHRAIN                |   | X |   |   |   |   |   |
| BANGLADESH             |   | X |   |   |   |   |   |
| BARBADOS               |   | X |   |   |   |   |   |
| BELGIUM                |   | X |   |   |   |   |   |
| BENIN                  |   | X |   |   |   |   |   |
| BERMUDA                |   | X |   |   |   |   |   |
| BHUTAN                 |   | X |   |   |   |   |   |
| BONAIRE                |   | X |   |   |   |   |   |
| BOTSWANA               |   | X |   |   |   |   |   |
| BRAZIL                 |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| BULGARIA                     |   | X |   |   |   |   |   |
| BURKINA FASO                 |   | X |   |   |   |   |   |
| BURUNDI                      |   | X |   |   |   |   |   |
| CANARY ISLANDS               |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS           |   | X |   |   |   |   |   |
| CAYMAN ISLANDS               |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC     |   | X |   |   |   |   |   |
| CHAD                         |   | X |   |   |   |   |   |
| CHILE                        |   | X |   |   |   |   |   |
| COLOMBIA                     |   | X |   |   |   |   |   |
| CONGO                        |   | X |   |   |   |   |   |
| COOK ISLANDS                 |   | X |   |   |   |   |   |
| COSTA RICA                   |   | X |   |   |   |   |   |
| CUBA                         |   | X |   |   |   |   |   |
| CURACAO                      |   | X |   |   |   |   |   |
| CYPRUS                       |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA               |   | X |   |   |   |   |   |
| DENMARK                      |   | X |   |   |   |   |   |
| DJIBOUTI                     |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC           |   | X |   |   |   |   |   |
| ECUADOR                      |   | X |   |   |   |   |   |
| ENGLAND                      |   | X |   |   |   |   |   |
| ETHIOPIA                     |   | X |   |   |   |   |   |
| FALKLAND ISLANDS             |   | X |   |   |   |   |   |
| FIJI                         |   | X |   |   |   |   |   |
| FINLAND                      |   | X |   |   |   |   |   |
| FRANCE                       |   | X |   |   |   |   |   |
| FRENCH GUIANA                |   | X |   |   |   |   |   |
| GABON                        |   | X |   |   |   |   |   |
| GAMBIA                       |   | X |   |   |   |   |   |
| GERMANY, EAST                |   | X |   |   |   |   |   |
| GERMANY, WEST                |   | X |   |   |   |   |   |
| GHANA                        |   | X |   |   |   |   |   |
| GIBRALTAR                    |   | X |   |   |   |   |   |
| GREECE                       |   | X |   |   |   |   |   |
| GREENLAND                    |   | X |   |   |   |   |   |
| GUAM                         |   | X |   |   |   |   |   |
| GUATEMALA                    |   | X |   |   |   |   |   |
| GUINEA                       |   | X |   |   |   |   |   |
| GUINEA-BISSAU                |   | X |   |   |   |   |   |
| GUYANA                       |   | X |   |   |   |   |   |
| HAITI                        |   | X |   |   |   |   |   |
| HONDURAS                     |   | X |   |   |   |   |   |
| HONG KONG                    |   | X |   |   |   |   |   |
| HUNGARY                      |   | X |   |   |   |   |   |
| ICELAND                      |   | X |   |   |   |   |   |
| INDIA                        |   | X |   |   |   |   |   |
| IRELAND                      |   | X |   |   |   |   |   |
| ISRAEL                       |   | X |   |   |   |   |   |
| ITALY                        |   | X |   |   |   |   |   |
| IVORY COAST                  |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| JAPAN                        | X | X |   |   |   |   |   |
| JORDAN                       |   | X |   |   |   |   |   |
| KENYA                        |   | X |   |   |   |   |   |
| KOREA, SOUTH                 |   | X |   |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LEeward AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| LESOTHO                      |   | X |   |   |   |   |   |
| LIBERIA                      |   | X |   |   |   |   |   |
| LIECHTENSTEIN                |   | X |   |   |   |   |   |
| LUXEMBOURG                   |   | X |   |   |   |   |   |
| MADAGASCAR                   |   | X |   |   |   |   |   |
| MALAWI                       |   | X |   |   |   |   |   |
| MALI                         |   | X |   |   |   |   |   |
| MALTA                        |   | X |   |   |   |   |   |
| MAURITANIA                   |   | X |   |   |   |   |   |
| MAURITIUS                    |   | X |   |   |   |   |   |
| MEXICO                       |   | X |   |   |   |   |   |
| MONACO                       |   | X |   |   |   |   |   |
| MOROCCO                      |   | X |   |   |   |   |   |
| MOZAMBIQUE                   |   | X |   |   |   |   |   |
| NETHERLANDS                  |   | X |   |   |   |   |   |
| NEW CALEDONIA                |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   |   |
| NIGER                        | X |   |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| NIGERIA                             |   | X |   |   |   |   |   |
| NORWAY                              |   | X |   |   |   |   |   |
| PANAMA                              |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA                    |   | X |   |   |   |   |   |
| PARAGUAY                            |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| PERU                                |   | X |   |   |   |   |   |
| PHILIPPINES                         |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| PORTUGAL                            |   | X |   |   |   |   |   |
| PUERTO RICO                         |   | X |   |   |   |   |   |
| QATAR                               |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON                |   | X |   |   |   |   |   |
| REUNION                             |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| RWANDA                              |   | X |   |   |   |   |   |
| SAMOA ISLANDS                       |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   |   |   |   |   |
| SENEGAL                             |   | X |   |   |   |   |   |
| SEYCHELLES                          |   | X |   |   |   |   |   |
| SIERRA LEONE                        |   | X |   |   |   |   |   |
| SINGAPORE                           |   | X |   |   |   |   |   |
| SOLOMON ISLANDS                     |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC                    |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON              |   | X |   |   |   |   |   |
| SUDAN                               |   | X |   |   |   |   |   |
| SWAZILAND                           |   | X |   |   |   |   |   |
| SWEDEN                              | X | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| SYRIA                               |   | X |   |   |   |   |   |
| TAHITI                              |   | X |   |   |   |   |   |
| TAIWAN                              |   | X |   |   |   |   |   |
| TANZANIA                            |   | X |   |   |   |   |   |
| TASMANIA                            |   | X |   |   |   |   |   |
| TOGO                                |   | X |   |   |   |   |   |
| TONGA                               |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TUNISIA                             |   | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UGANDA                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       | X | X | X | X | X | X | X |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |
| WESTERN SAHARA                      |   | X |   |   |   |   |   |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |
| ZAIRE                               |   | X |   |   |   |   |   |
| ZAMBIA                              |   | X |   |   |   |   |   |
| ZIMBABWE                            |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
HAND TOOLS AND PARTS NES  
PLASTIC END PRODUCTS NES  
SAFETY AND LIFE SAVING EQUIPMENT NES

## TLC PRODUCE SALES

405-1477 FOUNTAIN WAY, VANCOUVER, B.C., V6H3W9  
P.O. BOX 2587 POSTAL TERMINAL, VANCOUVER, B.C., V6B3W8  
MAIN CONTACT: MR. KEN DONG  
FAX: 604-737-8850 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: JUL/1989  
COUNTERTRADE ON OWN BEHALF: YES  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 3 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES:

CONSOLIDATION  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL  
WAREHOUSING

CONTINUED....

# TRADING HOUSE

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT | X |   |   |   |   |   |   |
| ARGENTINA              | X |   |   |   |   | X |   |
| AUSTRALIA              | X |   |   |   |   |   |   |
| BRAZIL                 |   |   |   |   |   | X |   |
| CHILE                  | X |   |   |   | X | X | X |
| COSTA RICA             | X |   |   |   |   |   |   |
| ECUADOR                | X |   |   |   | X | X | X |
| ENGLAND                | X |   |   |   |   |   |   |
| FRANCE                 | X |   |   |   |   |   |   |
| GERMANY, WEST          | X |   |   |   |   |   |   |
| GUAM                   | X | X |   |   |   |   |   |
| HONG KONG              | X |   |   |   |   | X |   |
| ITALY                  | X |   |   |   |   |   |   |
| JAPAN                  | X |   |   |   |   |   |   |
| JORDAN                 | X |   |   |   |   |   |   |
| KOREA, SOUTH           | X |   |   |   |   |   |   |
| KUWAIT                 | X |   |   |   |   |   |   |
| MALAYSIA               | X |   |   |   |   | X | X |
| MEXICO                 |   |   | X |   | X | X | X |
| NETHERLANDS            | X |   |   |   |   |   |   |
| NEW ZEALAND            | X |   |   |   |   |   |   |
| NORWAY                 | X |   |   |   |   |   |   |
| PERU                   | X |   | X |   | X | X | X |
| PHILIPPINES            | X |   |   |   |   | X |   |
| PORTUGAL               | X |   |   |   |   |   |   |
| SAUDI ARABIA           | X |   |   |   |   |   |   |
| SCOTLAND               | X |   |   |   |   |   |   |
| SINGAPORE              | X |   |   |   |   | X |   |
| SPAIN                  | X |   |   |   |   |   |   |
| SWEDEN                 | X |   |   |   |   |   |   |
| TAIWAN                 | X |   |   |   |   | X |   |
| THAILAND               | X |   | X |   |   | X |   |
| UNITED ARAB EMIRATES   |   |   | X |   |   |   |   |
| UNITED STATES          |   |   |   |   |   | X |   |
| YEMEN, SOUTH           | X |   |   |   |   |   |   |

## PRODUCTS EXPORTED:

APPLES, FRESH, INCLUDING CRAB-APPLES  
CARROTS, FRESH  
CHERRIES, FRESH  
FISH, SMOKED  
HAY, FORAGE AND STRAW  
ONIONS, FRESH NES  
PEARS, FRESH  
POTATOES, FRESH NES  
SEA FISH, FRESH OR FROZEN NES  
VEGETABLES, FRESH OR CHILLED NES

## TOM DYER ENTERPRISES INC.

TEL: 416-276-1234

640 RATHBURN RD. E., UNIT 25, MISSISSAUGA, ONT., L4Z1C6  
MAIN CONTACT: MR. TOM DYER  
FAX: 416-625-7898 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: NOV/1989  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
OTHER  
WAREHOUSING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN            |   |   |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT | X |   |   |   |   |   |   |
| AUSTRALIA              | X |   |   |   |   |   |   |
| BAHAMAS                | X |   |   |   |   |   |   |
| BANGLADESH             | X |   |   |   | X | X | X |
| BARBADOS               | X |   |   |   |   |   |   |
| BHUTAN                 |   |   |   |   | X | X | X |
| BOTSWANA               | X |   |   |   |   |   |   |
| BRUNEI                 |   |   |   |   | X | X | X |
| BURMA                  |   |   |   |   | X | X | X |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| CAYMAN ISLANDS               | X |   |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC     | X |   |   |   |   |   |   |
| CONGO                        | X |   |   |   |   |   |   |
| DENMARK                      | X |   |   |   |   |   |   |
| DJIBOUTI                     | X |   |   |   |   |   |   |
| ENGLAND                      | X |   |   |   | X | X | X |
| HONG KONG                    | X |   |   |   | X | X | X |
| INDIA                        | X |   |   |   | X | X | X |
| INDONESIA                    | X |   |   |   | X | X | X |
| IVORY COAST                  | X |   |   |   |   |   |   |
| JAPAN                        | X |   |   |   | X | X | X |
| KAMPUCHEA                    |   |   |   |   | X | X | X |
| KENYA                        | X |   |   |   |   |   |   |
| KOREA, NORTH                 |   |   |   |   | X | X | X |
| KOREA, SOUTH                 | X |   |   |   | X | X | X |
| LAOS                         |   |   |   |   | X | X | X |
| LEBANON                      | X |   |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS | X |   |   |   |   |   |   |
| MACAU                        |   |   |   |   | X | X | X |
| MALAYSIA                     |   |   |   |   | X | X | X |
| MONGOLIA                     |   |   |   |   | X | X | X |
| MOZAMBIQUE                   | X |   |   |   |   |   |   |
| NEPAL                        |   |   |   |   | X | X | X |
| NIGERIA                      | X |   |   |   | X | X | X |
| PAKISTAN                     | X |   |   |   | X | X | X |
| PARAGUAY                     | X |   |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   | X |   |   |   | X | X | X |
| PERU                         | X |   |   |   |   |   |   |
| PHILIPPINES                  | X |   |   |   | X | X | X |
| SINGAPORE                    | X |   |   |   | X | X | X |
| SRI LANKA                    | X |   |   |   | X | X | X |
| SWAZILAND                    | X |   |   |   |   |   |   |
| TAIWAN                       | X |   |   |   | X | X | X |
| TANZANIA                     | X |   |   |   |   |   |   |
| THAILAND                     |   |   |   |   | X | X | X |
| UNITED ARAB EMIRATES         |   | X |   |   |   |   |   |
| UNITED STATES                | X | X |   |   | X | X | X |
| VIETNAM                      |   |   |   |   | X | X | X |
| ZAMBIA                       | X |   |   |   |   |   |   |
| ZIMBABWE                     | X |   |   |   |   |   |   |

## PRODUCTS EXPORTED:

CATTLE NES  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
JEWELLERY OF PRECIOUS METALS OR O/W VALUABLE  
LIVE POULTRY NES  
OUTDOOR JACKETS NES  
OUTDOOR JACKETS, MEN'S AND BOYS'  
PAPER FOR PRINTING  
PULPWOOD  
SEA FISH, FRESH OR FROZEN NES

## TOM DYER SALES AGENCY

SEE... TOM DYER ENTERPRISES INC.

## TORCHFIRE CANADA INC.

TEL: 416-477-0711

7225 WOODBINE AVE., SUITE 120, MARKHAM, ONT., L3R1A3  
MAIN CONTACT: MR. IVAN M. SONG  
FAX: 416-477-0712 TLX/ANSBK: 069-66583  
YEARS IN INTERNATIONAL TRADE: 8 REPORTED: JUN/1989  
TOTAL STAFF: 3 TRADE STAFF: 3  
ANNUAL SALES \$000: \$10,000-24,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES:

CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
OTHER

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| JAPAN         | X |   |   |   |   |   |   |
| KOREA, SOUTH  | X |   |   |   |   |   |   |
| TAIWAN        |   | X |   |   |   |   |   |
| UNITED STATES |   |   |   |   | X |   |   |

## PRODUCTS EXPORTED:

RUBBER-COATED TEXTILE BELTING  
RUBBER-COATED TIRE FABRICS  
SOYA BEAN OIL CAKE AND MEAL

CONTINUED....

# TRADING HOUSE

## WASTE MATERIALS NES

### TRACOMEX INTERNATIONAL ENRG.

TEL: 514-489-4517

MONTREAL, QUEBEC, H4V1H8  
P.O. BOX 32, COTE ST-LUC STATION, MONTREAL QUEBEC, H4V1H8  
MAIN CONTACT: MR. HENRY WINIARD  
FAX: 514-961-5571 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 26 REPORTED: NOV/1989  
TOTAL STAFF: 2 TRADE STAFF:  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
GERMAN  
POLISH  
RUSSIAN  
SPANISH

#### AUXILIARY SERVICES:

CONSULTING  
DOCUMENTATION  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ARGENTINA |   | X |   |   |   |   |   |
| AUSTRALIA | X | X |   |   |   |   |   |
| BAHRAIN   |   | X |   |   |   |   |   |
| BELIZE    |   | X |   |   |   |   |   |
| BOLIVIA   | X | X |   |   |   |   |   |

|            |  |   |  |  |  |  |  |
|------------|--|---|--|--|--|--|--|
| CHILE      |  | X |  |  |  |  |  |
| COLOMBIA   |  | X |  |  |  |  |  |
| COSTA RICA |  | X |  |  |  |  |  |
| CUBA       |  | X |  |  |  |  |  |
| DENMARK    |  | X |  |  |  |  |  |

|                    |   |   |  |  |  |  |  |
|--------------------|---|---|--|--|--|--|--|
| DOMINICAN REPUBLIC |   | X |  |  |  |  |  |
| ECUADOR            | X | X |  |  |  |  |  |
| ENGLAND            |   | X |  |  |  |  |  |
| FINLAND            |   | X |  |  |  |  |  |
| FRANCE             |   | X |  |  |  |  |  |

|               |   |   |  |  |  |  |  |
|---------------|---|---|--|--|--|--|--|
| GERMANY, WEST |   | X |  |  |  |  |  |
| GUATEMALA     | X | X |  |  |  |  |  |
| HONDURAS      |   | X |  |  |  |  |  |
| INDONESIA     |   | X |  |  |  |  |  |
| IRAQ          |   | X |  |  |  |  |  |

|         |   |   |  |  |  |  |  |
|---------|---|---|--|--|--|--|--|
| ISRAEL  |   | X |  |  |  |  |  |
| JAMAICA |   | X |  |  |  |  |  |
| KENYA   |   | X |  |  |  |  |  |
| KUWAIT  | X | X |  |  |  |  |  |
| MALAWI  |   | X |  |  |  |  |  |

|                  |  |   |  |  |  |  |  |
|------------------|--|---|--|--|--|--|--|
| MALAYSIA         |  | X |  |  |  |  |  |
| NETHERLANDS      |  | X |  |  |  |  |  |
| NEW ZEALAND      |  | X |  |  |  |  |  |
| NORTHERN IRELAND |  | X |  |  |  |  |  |
| NORWAY           |  | X |  |  |  |  |  |

|             |  |   |  |  |  |  |  |
|-------------|--|---|--|--|--|--|--|
| OMAN        |  | X |  |  |  |  |  |
| PANAMA      |  | X |  |  |  |  |  |
| PERU        |  | X |  |  |  |  |  |
| PHILIPPINES |  | X |  |  |  |  |  |
| PUERTO RICO |  | X |  |  |  |  |  |

|              |  |   |  |  |  |  |  |
|--------------|--|---|--|--|--|--|--|
| QATAR        |  | X |  |  |  |  |  |
| SAUDI ARABIA |  | X |  |  |  |  |  |
| SCOTLAND     |  | X |  |  |  |  |  |
| SINGAPORE    |  | X |  |  |  |  |  |
| SOUTH AFRICA |  | X |  |  |  |  |  |

|                     |  |   |  |  |  |  |  |
|---------------------|--|---|--|--|--|--|--|
| SRI LANKA           |  | X |  |  |  |  |  |
| SWEDEN              |  | X |  |  |  |  |  |
| SWITZERLAND         |  | X |  |  |  |  |  |
| SYRIA               |  | X |  |  |  |  |  |
| TRINIDAD AND TOBAGO |  | X |  |  |  |  |  |

|                      |   |   |  |  |  |  |  |
|----------------------|---|---|--|--|--|--|--|
| UNITED ARAB EMIRATES | X | X |  |  |  |  |  |
| URUGUAY              |   | X |  |  |  |  |  |
| VENEZUELA            |   | X |  |  |  |  |  |
| WALLES               |   | X |  |  |  |  |  |

#### PRODUCTS EXPORTED:

ABRASIVE BASIC PRODUCTS NES  
ABRASIVE PAPER AND CLOTH  
ABRASIVE WHEELS  
BOLTS & HEADED OR THRD RODS, W/O NUTS NES  
CAP SCREWS  
COOLING SYSTEM PARTS, MOTOR VEHICLE NES  
HAND TOOLS AND PARTS NES  
MACHINE SCREWS  
NUTS, LOCK NUTS AND STOP NUTS NES

PARTS OF MOTOR VEHICLE ENGINES NES  
POWER DRIVEN HAND TOOLS NES  
POWER TRAIN PARTS, MOTOR VEHICLE NES  
SCREWS NES  
WIRE ROPE, NEW, COATED OR NOT  
WIRE ROPE, USED, COATED OR NOT

### TRADE & TECHNOLOGY TRANSFER INTL. INC. SEE... 3T INTERNATIONAL INC.

### TRADEGLOBE CONSULTING LTD

TEL: 604-687-5046

2080-555 W. HASTINGS ST., VANCOUVER, B.C., V6B4N5  
P.O. BOX 12070, VANCOUVER, B.C., V6B4N5  
MAIN CONTACT: MR. THOMPSON CHU  
FAX: TLX/ANSBK: 04-51341  
YEARS IN INTERNATIONAL TRADE: 8 REPORTED: NOV/1989  
TOTAL STAFF: 10-19 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: CHINESE  
ENGLISH

#### AUXILIARY SERVICES: CONSULTING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| HONG KONG                  |   | X |   |   |   |   |   |
| INDONESIA                  | X | X |   |   |   |   |   |
| KOREA, SOUTH               | X | X |   |   |   |   | X |
| PEOPLE'S REPUBLIC OF CHINA | X | X | X | X |   |   |   |
| TAIWAN                     | X | X |   |   |   |   | X |

|               |   |  |   |   |  |  |  |
|---------------|---|--|---|---|--|--|--|
| THAILAND      |   |  | X |   |  |  |  |
| UNITED STATES | X |  | X | X |  |  |  |

#### PRODUCTS EXPORTED:

COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
CONVERTER EQUIPMENT AND PARTS  
GENERAL PURPOSE INDUSTRIAL MACHY & PARTS NES  
HUMIDITY MEASURING & CONTROLLING INSTRUMENTS  
INSULATED WIRE AND CABLE NES  
METEOROLOGICAL INSTRUMENTS, APPARATUS & PARTS  
SCIENTIFIC INST, APP, EQUIPMENT AND PARTS NES  
TELEPHONE APPARATUS, EQUIPMENT & SPECIFIC PTS  
THERMAL MEASURING AND CONTROLLING INST NES

### TRADEK LIMITED

TEL: 416-247-6675

\*\*\*\* UPDATE PENDING  
14 CANSO RD., REXDALE, ONT., M9W4L8  
MAIN CONTACT: MR. HABIB MAHJUB  
FAX: 416-247-6761 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 12 REPORTED: APR/1989  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
CANTONESE  
CHINESE  
ENGLISH  
FRENCH  
GERMAN  
MANDARIN

#### AUXILIARY SERVICES: CONSULTING

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| CYPRUS                 |   | X |   |   |   |   |   |
| HONG KONG              | X | X | X |   |   |   | X |
| INDONESIA              |   | X |   |   |   |   |   |

|        |  |   |   |  |  |  |  |
|--------|--|---|---|--|--|--|--|
| IRAN   |  | X |   |  |  |  |  |
| IRAQ   |  | X |   |  |  |  |  |
| ISRAEL |  | X |   |  |  |  |  |
| JAPAN  |  |   | X |  |  |  |  |
| JORDAN |  | X |   |  |  |  |  |

|              |  |   |  |   |  |  |  |
|--------------|--|---|--|---|--|--|--|
| KOREA, SOUTH |  |   |  | X |  |  |  |
| KUWAIT       |  | X |  |   |  |  |  |
| MALAYSIA     |  | X |  |   |  |  |  |
| MOROCCO      |  | X |  |   |  |  |  |
| OMAN         |  | X |  |   |  |  |  |

|                            |   |   |   |  |  |  |   |
|----------------------------|---|---|---|--|--|--|---|
| PEOPLE'S REPUBLIC OF CHINA | X | X | X |  |  |  | X |
| QATAR                      |   | X |   |  |  |  |   |
| SAUDI ARABIA               |   | X |   |  |  |  |   |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| TAIWAN               |   |   | X |   |   |   |   |
| THAILAND             |   | X |   |   |   |   |   |
| TUNISIA              |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES |   | X |   |   |   |   |   |
| UNITED STATES        |   | X | X |   |   |   |   |

YEMEN, SOUTH

PRODUCTS EXPORTED:  
COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
ELECTRONIC EQUIPMENT COMPONENTS NES  
NAVIGATION INSTRUMENTS, APPARATUS AND PARTS  
PAPER FOR PRINTING

## TRADESULT/CANADA

TEL: 416-736-4440

75 DOLMITE DR., TORONTO, ONT., M3J2M1  
P.O. BOX 69 STATION '2', TORONTO, ONT., M5N2Z3  
MAIN CONTACT: MR. BARRY J. CHAIN  
FAX: 416-736-1818 TLX/ANSBK: 065-24699  
YEARS IN INTERNATIONAL TRADE: 15 REPORTED: AUG/1989  
TOTAL STAFF: 10-19 TRADE STAFF: 3  
ANNUAL SALES \$000:  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
JAPANESE

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
OTHER  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CON. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| ARGENTINA      |   | X | X |   |   |   |   |
| BERMUDA        |   | X | X | X |   |   |   |
| BOLIVIA        |   | X | X |   |   |   |   |
| BRAZIL         |   | X | X |   |   |   |   |
| CAYMAN ISLANDS |   | X | X |   |   |   |   |

|                    |  |   |   |  |  |  |  |
|--------------------|--|---|---|--|--|--|--|
| CHILE              |  | X |   |  |  |  |  |
| COLOMBIA           |  | X |   |  |  |  |  |
| DOMINICAN REPUBLIC |  | X | X |  |  |  |  |
| ECUADOR            |  | X |   |  |  |  |  |
| ENGLAND            |  | X | X |  |  |  |  |

|                  |  |   |   |  |  |  |  |
|------------------|--|---|---|--|--|--|--|
| FALKLAND ISLANDS |  | X |   |  |  |  |  |
| FRANCE           |  | X | X |  |  |  |  |
| FRENCH GUIANA    |  | X |   |  |  |  |  |
| GERMANY, WEST    |  | X | X |  |  |  |  |
| GUYANA           |  | X |   |  |  |  |  |

|           |  |   |   |   |   |  |  |
|-----------|--|---|---|---|---|--|--|
| HONG KONG |  | X | X | X |   |  |  |
| HUNGARY   |  | X | X | X |   |  |  |
| JAMAICA   |  | X | X | X |   |  |  |
| JAPAN     |  | X | X | X | X |  |  |
| KENYA     |  | X |   |   |   |  |  |

|                            |  |   |   |   |  |  |   |
|----------------------------|--|---|---|---|--|--|---|
| KOREA, SOUTH               |  | X | X |   |  |  | X |
| MALAYSIA                   |  | X | X |   |  |  |   |
| MEXICO                     |  | X | X |   |  |  |   |
| PARAGUAY                   |  | X | X |   |  |  |   |
| PEOPLE'S REPUBLIC OF CHINA |  | X | X | X |  |  |   |

|             |  |   |   |   |  |  |   |
|-------------|--|---|---|---|--|--|---|
| PERU        |  | X |   |   |  |  |   |
| PHILIPPINES |  | X | X | X |  |  | X |
| POLAND      |  | X | X | X |  |  |   |
| ROMANIA     |  | X | X | X |  |  |   |
| SINGAPORE   |  | X | X |   |  |  |   |

|             |  |   |   |   |  |  |   |
|-------------|--|---|---|---|--|--|---|
| SURINAM     |  | X |   |   |  |  |   |
| SWEDEN      |  | X | X | X |  |  |   |
| SWITZERLAND |  | X | X | X |  |  |   |
| TAIWAN      |  | X | X | X |  |  | X |
| TANZANIA    |  | X |   |   |  |  |   |

|                                     |  |   |   |   |   |  |  |
|-------------------------------------|--|---|---|---|---|--|--|
| THAILAND                            |  | X | X | X |   |  |  |
| UNION OF SOVIET SOCIALIST REPUBLICS |  | X | X | X |   |  |  |
| UNITED STATES                       |  | X | X | X | X |  |  |
| URUGUAY                             |  | X |   |   |   |  |  |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|            | E | I | B | S | A | R | W |
|------------|---|---|---|---|---|---|---|
| VENEZUELA  |   | X | X |   |   |   |   |
| VIETNAM    |   | X | X |   |   |   |   |
| YUGOSLAVIA |   | X | X |   |   |   |   |

PRODUCTS EXPORTED:

CALCULATING MACHINES AND PARTS  
COMBINATION RADIO-PHONOGRAPH SETS, EXCEPT PTS  
FUR GOODS, APPAREL  
FUR SKINS, UNDERESSED NES  
SUITS AND TRAVELLING BAGS

## TRADEX LIMITED

TEL: 902-454-5714

6390 LADY HAMMOND RD., HALIFAX, N.S., B3K2S3  
P.O. BOX 9140 STN 'A', HALIFAX, N.S., B3K5M7  
MAIN CONTACT: MR. LAWRENCE JESSOME  
FAX: TLX/ANSBK: 019-23578  
YEARS IN INTERNATIONAL TRADE: 10 REPORTED: NOV/1989  
TOTAL STAFF: 5-9 TRADE STAFF:  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
ENGLISH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| AUSTRALIA     |   | X |   |   |   |   |   |
| FINLAND       |   | X |   |   |   | X | X |
| GERMANY, WEST |   | X |   |   |   |   |   |
| ICELAND       |   | X |   |   |   | X | X |
| KUWAIT        |   | X |   |   |   | X | X |

|                        |  |   |   |  |  |   |   |
|------------------------|--|---|---|--|--|---|---|
| NORWAY                 |  | X |   |  |  | X | X |
| SAUDI ARABIA           |  | X | X |  |  |   |   |
| ST. PIERRE ET MIQUELON |  | X |   |  |  | X | X |
| SWEDEN                 |  | X |   |  |  | X | X |
| TAIWAN                 |  |   | X |  |  |   |   |

|                      |  |   |   |  |  |  |  |
|----------------------|--|---|---|--|--|--|--|
| UNITED ARAB EMIRATES |  | X |   |  |  |  |  |
| UNITED STATES        |  |   | X |  |  |  |  |

PRODUCTS EXPORTED:

PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
PASSENGER AUTOMOBILES NES & PASS AUTO CHASSIS  
TRUCKS, TRUCK TRAC & CHASSIS, COMM, NEW NES

## TRADING & MARKETING CO. (CANADA) INC.

TEL: 514-861-3326

1010 STE-CATHERINE ST. W., SUITE 440, MONTREAL QUE., H3B1G2  
MAIN CONTACT: MR. W.H. KURBAN  
FAX: TLX/ANSBK: 05-561340  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: NOV/1988  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 4 TRADE STAFF: 1  
ANNUAL SALES \$000:  
PARENT COUNTRY: FRANCE  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   | X |   |
| AUSTRIA                |   | X | X |   |   |   |   |
| BAHRAIN                |   | X |   |   |   | X |   |
| BELGIUM                |   | X |   |   |   |   |   |

|            |  |   |  |  |  |   |  |
|------------|--|---|--|--|--|---|--|
| COSTA RICA |  | X |  |  |  |   |  |
| CYPRUS     |  | X |  |  |  | X |  |
| DENMARK    |  | X |  |  |  |   |  |
| ENGLAND    |  | X |  |  |  |   |  |
| FINLAND    |  | X |  |  |  |   |  |

|               |  |   |   |  |  |   |  |
|---------------|--|---|---|--|--|---|--|
| FRANCE        |  |   | X |  |  | X |  |
| GABON         |  | X |   |  |  |   |  |
| GERMANY, WEST |  | X |   |  |  | X |  |
| GREECE        |  | X |   |  |  |   |  |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| IRAN                 | X |   |   |   |   |   |   |
| IRAQ                 | X |   |   |   |   |   |   |
| IRELAND              | X |   |   |   |   |   |   |
| ISRAEL               | X |   |   |   |   |   |   |
| ITALY                |   | X |   |   |   |   |   |
| IVORY COAST          |   | X |   |   |   |   |   |
| JORDAN               |   | X |   |   |   |   |   |
| KENYA                |   | X |   |   |   |   |   |
| KUWAIT               |   | X |   |   |   |   |   |
| LEBANON              | X |   |   |   |   |   |   |
| LIBYA                |   | X |   |   |   |   |   |
| MAURITANIA           |   | X |   |   |   |   |   |
| MOROCCO              |   | X |   |   |   |   |   |
| NETHERLANDS          |   | X |   |   |   |   |   |
| NIGERIA              |   | X |   |   |   |   |   |
| NORWAY               |   | X |   |   |   |   |   |
| OMAN                 |   | X |   |   |   |   |   |
| PAKISTAN             |   | X |   |   |   |   |   |
| PORTUGAL             |   | X |   |   |   |   |   |
| QATAR                |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON |   | X |   |   |   |   |   |
| SAUDI ARABIA         | X |   |   |   |   |   |   |
| SCOTLAND             |   | X |   |   |   |   |   |
| SENEGAL              |   | X |   |   |   |   |   |
| SPAIN                |   | X |   |   |   |   |   |
| SWEDEN               |   | X |   |   |   |   |   |
| SWITZERLAND          |   | X |   |   |   |   |   |
| SYRIA                | X |   |   |   |   |   |   |
| TOGO                 |   | X |   |   |   |   |   |
| TUNISIA              |   | X |   |   |   |   |   |
| TURKEY               |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES |   | X |   |   |   |   |   |
| URUGUAY              |   | X |   |   |   |   |   |
| WALES                |   | X |   |   |   |   |   |
| YEMEN                |   |   |   |   |   |   |   |
| YEMEN, SOUTH         |   | X |   |   |   |   |   |
| ZAIRE                |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

OFFICE FURNITURE AND VISIBLE RECORD EQUIPMENT  
UPHOLSTERED HOUSEHOLD FURNITURE  
WOODEN HOUSEHOLD FURNITURE, NOT UPHOLSTERED

## TRANCO CANADA

SEE... TRADING & MARKETING CO. (CANADA) INC.

## TRANS ATLAS TRADING CO. LTD.

TEL: 403-228-1556

#210 - 1725 - 10 AVE. S.W., CALGARY, ALTA., T3C0K1

P.O. BOX 1833 STN. "M", CALGARY, ALTA., T2P2L8

MAIN CONTACT: MR. HENRY KAMEL

FAX: 403-228-1556 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: JUL/1989

COUNTERTRADE ON OWN BEHALF: YES

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 5-9 TRADE STAFF:

ANNUAL SALES \$000: \$5,000-9,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES:

CUSTOM CLEARING  
FREIGHT FORWARDING  
OTHER  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| ALGERIA                  | X |   |   |   |   |   |   |
| ANGOLA                   | X |   |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT   | X |   |   |   |   |   |   |
| BANGLADESH               | X |   |   |   |   |   |   |
| BENTIN                   |   | X |   |   |   |   |   |
| BERMUDA                  | X | X |   |   |   |   |   |
| BOTSWANA                 |   | X |   |   |   |   |   |
| BRAZIL                   | X | X |   |   |   |   |   |
| BURKINA FASO             |   | X |   |   |   |   |   |
| BURUNDI                  |   | X |   |   |   |   |   |
| CANARY ISLANDS           |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| CHAD                       |   | X |   |   |   |   |   |
| CONGO                      |   | X |   |   |   |   |   |
| DJIBOUTI                   |   | X |   |   |   |   |   |
| EL SALVADOR                | X | X |   |   |   |   |   |
| ETHIOPIA                   |   | X |   |   |   |   |   |
| FALKLAND ISLANDS           | X | X |   |   |   |   |   |
| FIJI                       |   |   |   |   |   |   |   |
| GABON                      |   | X |   |   |   |   |   |
| GAMBIA                     |   | X |   |   |   |   |   |
| GHANA                      |   | X |   |   |   |   |   |
| GUINEA                     |   | X |   |   |   |   |   |
| GUINEA-BISSAU              |   | X |   |   |   |   |   |
| HONG KONG                  |   | X |   |   |   |   |   |
| INDIA                      |   | X |   |   |   |   |   |
| ISRAEL                     |   | X |   |   |   |   |   |
| IVORY COAST                |   | X |   |   |   |   |   |
| JAPAN                      |   | X |   |   |   |   |   |
| KENYA                      |   | X |   |   |   |   |   |
| LAOS                       |   | X |   |   |   |   |   |
| LIBERIA                    |   | X |   |   |   |   |   |
| MADAGASCAR                 |   | X |   |   |   |   |   |
| MAURITIUS                  |   | X |   |   |   |   |   |
| MEXICO                     | X | X |   |   |   |   |   |
| NIGERIA                    | X | X |   |   |   |   |   |
| OMAN                       |   | X |   |   |   |   |   |
| PAKISTAN                   |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| QATAR                      |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON       |   | X |   |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |
| SENEGAL                    |   | X |   |   |   |   |   |
| SINGAPORE                  | X | X |   |   |   |   |   |
| SYRIA                      |   | X |   |   |   |   |   |
| TANZANIA                   |   | X |   |   |   |   |   |
| TOGO                       |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO        | X | X |   |   |   |   |   |
| UNITED ARAB EMIRATES       |   | X |   |   |   |   |   |
| YEMEN, SOUTH               |   | X |   |   |   |   |   |
| ZIMBABWE                   |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

ALARM AND SIGNAL SYSTEMS AND PARTS NES  
BUTTER  
CRUDE ANIMAL & FISHERY PRODUCTS, INEDIBLE NES  
ELECTRONIC COMPUTERS AND PARTS  
MILK, CREAM, & BY-PRODUCTS, CONDENSED OR EVAP  
MILK, CREAM, AND BY-PRODUCTS, POWDERED  
PREPARED FERTILIZER MIXTURES  
SALMON, CANNED  
SALMON, FRESH OR FROZEN  
WOOD PULP NES

## TRANS WORLD DISTRIBUTORS CORPORATION

TEL: 514-739-3361

5255 DE SOREL, MONTREAL, QUE., H4P1G8

MAIN CONTACT: MR. ROBERTO KLEIN

FAX: TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 0 REPORTED: APR/1988

TOTAL STAFF: 4 TRADE STAFF: 4

ANNUAL SALES \$000:

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

SPANISH

AUXILIARY SERVICES:

CONSOLIDATION  
DOCUMENTATION

AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING

METHOD OF OPERATIONS: EXPORT MANAGEMENT CO./DIV. OF CON. CO.

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                  | E | I | B | S | A | R | W |
|------------------|---|---|---|---|---|---|---|
| ANTARCTICA       |   |   |   |   |   |   |   |
| ARGENTINA        |   |   |   |   |   |   |   |
| BELIZE           |   |   |   |   |   |   |   |
| BOLIVIA          |   |   |   |   |   |   |   |
| BRAZIL           |   |   |   |   |   |   |   |
| CHILE            |   |   |   |   |   |   |   |
| COLOMBIA         | X |   |   |   |   |   |   |
| COSTA RICA       | X |   |   |   |   |   |   |
| ECUADOR          | X |   |   |   |   |   |   |
| EL SALVADOR      | X |   |   |   |   |   |   |
| FALKLAND ISLANDS |   |   |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| FRENCH GUIANA |   |   |   | X |   | X |   |
| GUATEMALA     | X |   |   | X |   | X |   |
| GUYANA        |   |   |   | X |   | X |   |
| HONDURAS      | X |   |   | X |   | X |   |
| NICARAGUA     |   |   |   | X |   | X |   |
| PANAMA        |   |   |   | X |   | X |   |
| PARAGUAY      |   |   |   | X |   | X |   |
| PERU          |   |   |   | X |   | X |   |
| SURINAM       |   |   |   | X |   | X |   |
| URUGUAY       |   |   |   | X |   | X |   |
| VENEZUELA     | X |   |   | X |   | X |   |

## PRODUCTS EXPORTED:

AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
ALARM AND SIGNAL SYSTEMS AND PARTS NES  
CAMERA ACCESSORIES NES  
CAMERAS, STILL PICTURE  
CLEANING EQUIPMENT, ELECTRIC NES  
COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
ELEC & ELECTRONIC PROP MEAS & TESTING INST  
ELECTRONIC EQUIPMENT COMPONENTS NES  
FERTILIZERS AND FERTILIZER MATERIALS NES  
FIRE FIGHTING EQUIPMENT AND PARTS NES  
LABORATORY INSTRUMENTS & APPARATUS & PTS NES  
MACHINE TOOLS, METALWORKING, AND PARTS NES  
MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES  
MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES  
MOBILE HOMES  
MOTOR VEHICLES NES  
OFFICE FURNITURE AND VISIBLE RECORD EQUIPMENT  
OFFICE MACHINES, EQUIPMENT AND PARTS NES  
OUTWEAR, EXCEPT KNITTED NES  
PAPER AND PRODUCTS NES  
PARTS AND ACCESSORIES FOR GENERATORS NES  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
PHARMACEUTICAL PRODS NES, IN DOSAGE, HUMAN USE  
PHOTOGRAPHIC CHEMICALS NES  
PLASTICS MATERIALS, NOT SHAPED NES  
PREFABRICATED STRUCTURES AND PARTS NES  
PROJECTORS, OVERHEAD TYPE  
PULP, OTHER THAN WOOD PULP  
SAFETY AND LIFE SAVING EQUIPMENT NES  
SERVICE INDUSTRY EQUIPMENT AND PARTS NES  
WOODWORKING MACHINERY, EQUIPMENT & PARTS NES

TRANSCO FOOD TRADING INC. TEL: 514-747-4249

750 LAURENTIAN BLVD SUITE 225, ST-LAURENT, QUE., H4M2M4  
MAIN CONTACT: MRS. P. ADAMS

FAX: TLX/ANSBK: 05-824903  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: JUL/1987

TOTAL STAFF: 3 TRADE STAFF: 2

ANNUAL SALES \$000:

PARENT COUNTRY: CANADA

LANGUAGES: ARABIC

ARMENIAN

ENGLISH

FRENCH

PORTUGUESE

SPANISH

TURKISH

AUXILIARY SERVICES: CONSOLIDATION

CONSULTING

DOCUMENTATION

FINANCING ARRANGEMENTS, GENERAL

FREIGHT FORWARDING

SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES

COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: EXPORT MANAGEMENT CO./DIV. OF COM. CO.

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| ARUBA              | X |   |   |   |   |   |   |
| AUSTRALIA          |   | X |   |   |   |   |   |
| BAHAMAS            |   | X |   |   |   |   |   |
| BAHRAIN            |   | X |   |   |   |   |   |
| BARBADOS           |   | X |   |   |   |   |   |
| BELIZE             |   | X |   |   |   |   |   |
| BERMUDA            |   | X |   |   |   |   |   |
| BONAIRE            |   | X |   |   |   |   |   |
| BRAZIL             | X |   | X |   |   |   |   |
| CAYMAN ISLANDS     |   | X |   |   |   |   |   |
| COSTA RICA         |   | X |   |   |   |   |   |
| CURACAO            |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC | X |   |   |   |   |   |   |
| ENGLAND            | X |   |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| GUYANA                       |   | X |   |   |   |   |   |
| HAITI                        |   | X |   |   |   |   |   |
| INDONESIA                    |   | X |   |   |   |   |   |
| ISRAEL                       |   | X |   |   |   |   |   |
| ITALY                        |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| JAPAN                        |   | X |   |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS | X |   |   |   |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   |   |
| PANAMA                       |   | X |   |   |   |   |   |
| PORTUGAL                     |   | X |   |   |   |   |   |
| PUERTO RICO                  |   | X |   |   |   |   |   |
| QATAR                        |   | X |   |   |   |   |   |
| SAUDI ARABIA                 |   | X |   |   |   |   |   |
| SINGAPORE                    |   | X |   |   |   |   |   |
| SRI LANKA                    |   | X |   |   |   |   |   |
| SURINAM                      |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO          |   | X |   |   |   |   |   |
| TURKEY                       |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS     |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES         |   | X |   |   |   |   |   |
| VENEZUELA                    | X |   |   |   |   |   |   |
| VIRGIN ISLANDS               |   | X |   |   |   |   |   |
| ZAIRE                        |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

DAIRY PRODUCTS NES  
FISH, SALTED AND/OR DRIED  
FRUIT JUICES, NOT CONCENTRATED NES  
FRUITS AND BERRIES, FROZEN NES  
MACARONI PRODUCTS  
MEAT, CURED NES  
MILK, CREAM, AND BY-PRODUCTS, POWDERED  
PEAS, FROZEN  
STRAWBERRIES, FROZEN  
VEGETABLES AND VEGETABLE JUICES, CANNED NES  
VEGETABLES, DRIED NES  
VEGETABLES, FROZEN NES

TRANSCO TRANSPORTATION CONSULTANTS

TEL: 416-398-6700

3693 DUFFERIN ST., DOWNSVIEW, ONT., M3K1N9

MAIN CONTACT: MR. GORDON NEVISON

FAX: 416-630-8684 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 1 REPORTED: MAR/1990

TOTAL STAFF: 5-9 TRADE STAFF: 2

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: CANTONESE

ENGLISH

JAPANESE

MANDARIN

SPANISH

AUXILIARY SERVICES: CONSULTING

DOCUMENTATION

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

PROJECT IMPLEMENTING, PROJECT MANAGING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| ARGENTINA          |   | X |   |   |   |   |   |
| AUSTRALIA          |   | X |   |   |   |   | X |
| BAHAMAS            |   | X |   |   |   |   |   |
| BARBADOS           |   | X |   |   |   |   |   |
| BERMUDA            |   | X |   |   |   |   |   |
| CAYMAN ISLANDS     |   | X |   |   |   |   |   |
| COLOMBIA           |   | X |   |   |   |   | X |
| COSTA RICA         |   | X |   |   |   |   |   |
| CUBA               | X |   |   |   |   | X |   |
| CZECHOSLOVAKIA     |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC |   | X |   |   |   |   |   |
| EL SALVADOR        |   | X |   |   |   |   |   |
| ENGLAND            |   | X | X |   |   |   |   |
| FINLAND            |   | X | X |   |   |   |   |
| GREENLAND          |   | X |   |   |   |   |   |
| GUATEMALA          |   | X |   |   |   |   |   |
| HAITI              |   | X |   |   |   |   |   |
| HONDURAS           |   | X |   |   |   |   |   |
| HONG KONG          |   | X | X |   |   |   | X |
| ICELAND            |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| INDIA                               | X |   |   |   |   |   |   |
| ISRAEL                              | X |   |   |   |   |   |   |
| JAMAICA                             | X |   |   |   |   |   |   |
| JAPAN                               |   |   |   |   |   | X |   |
| KOREA, SOUTH                        | X |   |   |   |   | X |   |
| MALAYSIA                            |   | X |   |   |   |   |   |
| MEXICO                              | X |   |   |   |   | X |   |
| NEW ZEALAND                         | X |   |   |   |   | X |   |
| NICARAGUA                           | X |   |   |   |   |   |   |
| PAKISTAN                            | X |   |   |   |   |   |   |
| PANAMA                              | X |   |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   |   |   |   |   | X |   |
| PHILIPPINES                         | X | X |   |   |   | X |   |
| PUERTO RICO                         | X |   |   |   |   |   |   |
| TAIWAN                              | X | X |   |   | X |   |   |
| THAILAND                            | X |   |   |   |   | X |   |
| TRINIDAD AND TOBAGO                 | X |   |   |   |   |   |   |
| TURKEY                              | X |   |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            | X |   |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |   |   |   |   |
| UNITED STATES                       | X | X | X |   |   |   | X |
| VENEZUELA                           | X | X |   |   |   |   |   |
| VIRGIN ISLANDS                      | X |   |   |   |   |   |   |

## PRODUCTS EXPORTED:

AUTO/AIRCRAFT MTCE/SERV/REPAIR EQUIP & PTS NES  
BUSES AND BUS CHASSIS  
COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
FIRE FIGHTING EQUIPMENT AND PARTS NES  
MOTOR VEHICLES NES  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
SERVICE INDUSTRY EQUIPMENT AND PARTS NES  
STRUCTURAL AND ARCHITECTURAL METAL PRODS NES  
TRUCK TRAILERS AND SEMI-TRAILERS, NEW

## TRENTON MACHINE TOOL

TEL: 613-394-4861

DOUGLAS DR., TRENTON, ONT., K8V5W6  
P.O. BOX 698, TRENTON, ONT., K8V5W6  
MAIN CONTACT: MR. BRIAN D. KINMOND  
FAX: 613-394-6095 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: JUN/1989  
TOTAL STAFF: 50-99 TRADE STAFF: 1  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ANGOLA                     | X |   |   |   |   |   | X |
| ARAB REPUBLIC OF EGYPT     |   | X |   |   |   |   | X |
| BAHAMAS                    |   | X |   |   |   |   |   |
| BANGLADESH                 |   | X |   |   |   |   |   |
| BELIZE                     | X | X |   |   |   |   | X |
| BOTSWANA                   |   | X |   |   |   |   |   |
| COLOMBIA                   |   | X |   |   |   |   |   |
| CUBA                       |   | X |   |   |   |   |   |
| EL SALVADOR                |   | X |   |   |   |   |   |
| ETHIOPIA                   |   | X |   |   |   |   |   |
| GHANA                      |   | X |   |   |   |   |   |
| HONDURAS                   |   | X |   |   |   |   |   |
| INDIA                      |   | X |   |   |   |   |   |
| JAMAICA                    |   | X |   |   |   |   |   |
| JORDAN                     |   | X |   |   |   |   | X |
| KENYA                      |   | X |   |   |   |   |   |
| MOROCCO                    |   | X |   |   |   |   |   |
| MOZAMBIQUE                 |   | X |   |   |   |   |   |
| NICARAGUA                  |   | X |   |   |   |   |   |
| NIGERIA                    |   | X |   |   |   |   |   |
| OMAN                       |   | X |   |   |   |   |   |
| PAKISTAN                   |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| QATAR                      |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON       |   | X |   |   |   |   |   |
| SAUDI ARABIA               | X |   |   |   |   |   | X |
| SIERRA LEONE               |   | X |   |   |   |   |   |
| SOUTH AFRICA               |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| SRI LANKA            | X |   |   |   |   |   | X |
| TANZANIA             |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO  |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES |   | X |   |   |   |   |   |
| UNITED STATES        |   |   |   |   |   |   | X |

## PRODUCTS EXPORTED:

AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
BEEF, FRESH OR CHILLED, BONELESS  
BEEF, FROZEN, BONELESS  
BODIES & CABS FOR COMM TRUCKS & TRLR, BUILT-UP  
COMBINATION BACK HOE & FRONT END LOADER MACH  
CONCRETE PAVING EQUIP/PLANT TO BATCH/MIX & PTS  
CONSTRUCTION & MTCE MACHY, EQUIP & PARTS NES  
FOOD PRODUCTS MACHINERY, EQUIPMENT & PTS NES  
FRONT END LOADERS, FRONT END SHOVELS & PARTS  
GRAIN LOADERS AND ELEVATORS, AND PARTS  
INDUSTRIAL HOISTS AND LIFTS  
MATERIALS HANDLING EQUIPMENT AND PARTS NES  
PAPER MILL MACHINERY AND PARTS NES  
PEAS, FROZEN  
PIPE, TUBES AND TUBING NES, PLASTIC  
PULP MILL MACHINERY AND PARTS  
STRUCTURAL AND ARCHITECTURAL METAL PRODS NES  
TRUCK TRAILERS AND SEMI-TRAILERS, NEW  
TRUCKS & CHASSIS, COMM, GVW NOT > 6000 LBS, NEW  
TRUCKS, TRUCK TRAC & CHASSIS, COMM, NEW NES  
VEGETABLES, FROZEN NES  
VEHICLES AND PARTS NES

## TRI-TANIK ENTERPRISES LTD.

TEL: 604-581-2085

19127 SUNDAL CLOSE, SURREY, B.C., V3S4N9  
MAIN CONTACT: MR. ERVIN THOME  
FAX: 604-879-1133 TLX/ANSBK: 04-54247  
YEARS IN INTERNATIONAL TRADE: 18 REPORTED: DEC/1989  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 1 TRADE STAFF: 1  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AREA OF SPECIALTIES: OTHER  
PROJECT IMPLEMENTING, PROJECT MANAGING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| HONG KONG     | X |   |   |   |   |   |   |
| TAIWAN        | X |   |   |   |   |   | X |
| UNITED STATES | X |   |   |   |   |   |   |

## PRODUCTS EXPORTED:

BERRIES, FRESH NES  
BUILDERS, HARDWARE NES  
COAL NES  
COAL, BITUMINOUS AND SUB-BITUMINOUS  
FISH AND FISH PRODUCTS, CANNED NES  
FISH STEAKS/BLOCK/SLAB/STICKS, FR, CHD, FZ  
FRUITS AND BERRIES, FROZEN NES  
FRUITS AND PRODUCTS, CANNED NES  
FRUITS, FRESH NES, EXCEPT BERRIES  
LAMINATED PLASTICS MATERIALS, FABRIC BASE  
LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
LUMBER, DOMESTIC HARDWOODS NES  
MEAT AND MEAT PREPARATIONS, CANNED NES  
MEAT, FRESH OR FROZEN NES  
MILLWORK NES  
PIPE, TUBES AND TUBING NES, PLASTIC  
PLASTICS FABRICATED MATERIALS NES  
PLYWOOD, HARDWOOD, PRE-FINISHED NES  
PLYWOOD, SOFTWOOD  
SEA FISH, FRESH OR FROZEN NES  
SHELLFISH, FRESH OR FROZEN NES  
VEGETABLES AND VEGETABLE JUICES, CANNED NES  
VEGETABLES, FRESH OR CHILLED NES  
VEGETABLES, FROZEN NES

TRICHAMAR EXPORT-IMPORT INC.  
SEE... TRICHAMAR INC.

## TRICHAMAR INC.

TEL: 514-386-2089

159 CHURCHILL, SUITE 204, GREENFIELD, QUE., J4V2M2  
MAIN CONTACT: MR. CHARLES EL-MIR  
FAX: 514-672-5135 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: SEP/1989  
TOTAL STAFF: 4 TRADE STAFF: 3  
ANNUAL SALES \$000: \$200-499

CONTINUED....



# TRADING HOUSE

PARENT COUNTRY: CANADA

LANGUAGES: ARABIC  
ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSULTING

AREA OF SPECIALTIES: FINANCING ARRANGEMENTS, GENERAL  
COMMODITIES/PRIMARY PRODUCTS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT | X |   |   |   |   |   | X |
| BAHRAIN                |   | X |   |   |   |   |   |
| CYPRUS                 |   | X |   |   |   |   |   |
| IRAN                   |   | X | X |   |   |   |   |
| IRAQ                   |   | X |   |   |   |   |   |
| JORDAN                 |   | X |   |   |   |   |   |
| KUWAIT                 | X |   |   |   |   |   | X |
| LEBANON                | X |   | X | X |   |   |   |
| OMAN                   |   | X |   |   |   |   |   |
| QATAR                  |   | X |   |   |   |   |   |
| SAUDI ARABIA           | X |   |   |   | X | X | X |
| SYRIA                  |   | X |   |   |   |   |   |
| TURKEY                 |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES   | X |   |   |   |   |   | X |
| VENEZUELA              | X |   |   |   |   |   |   |

PRODUCTS EXPORTED:

AUTO/AIRCRAFT MTCE/SERV/REPAIR EQUIP &PTS NES  
FIRE FIGHTING EQUIPMENT AND PARTS NES  
MEAT AND MEAT PREPARATIONS, CANNED NES  
MEAT STEWS AND DINNERS, CANNED  
OUTERWEAR, KNITTED NES  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
PASSENGER AUTOMOBILES NES & PASS AUTO CHASSIS  
PERFUMES, TOILET WATERS AND COLOGNES  
SOUPS, SOUP MIXES AND BASES NES  
SPICES, SPICE HERBS AND SPICE SEEDS NES  
TEA, BLACK  
TOILET PREPARATIONS AND COSMETICS NES

TRICO MARKETING SERVICES INC.

TEL: 506-387-8175

214 MCALLISTER AVE., RIVERVIEW, N.B., E1B1T8

MAIN CONTACT: MR. EUGENE LANDRY

FAX: 506-387-8176

TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 1

REPORTED: APR/1989

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 3

TRADE STAFF: 2

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

AUXILIARY SERVICES: CONSOLIDATION

CONSULTING

CUSTOM CLEARING

DOCUMENTATION

PACKAGING

SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

EXPORT MANAGEMENT CO./DIV. OF CON. CO.

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| AFGHANISTAN        |   |   |   |   |   |   | X |
| ALBANIA            |   |   |   |   |   |   | X |
| ANDORRA            |   |   |   |   |   |   | X |
| AUSTRALIA          |   | X |   |   |   |   |   |
| AUSTRIA            |   |   |   |   |   |   | X |
| AZORES             |   |   |   |   |   |   | X |
| BANGLADESH         |   |   |   |   |   | X |   |
| BARBADOS           |   |   |   |   |   |   | X |
| BELGIUM            |   |   |   |   |   |   |   |
| BERMUDA            | X |   |   |   |   |   |   |
| BHUTAN             |   |   |   |   |   |   | X |
| BRUNEI             |   |   |   |   |   |   | X |
| BULGARIA           |   |   |   |   |   |   | X |
| BURMA              |   |   |   |   |   | X |   |
| CUBA               |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA     |   |   |   |   |   |   | X |
| DENMARK            | X |   |   |   |   |   | X |
| DOMINICAN REPUBLIC | X |   |   |   |   |   | X |
| ENGLAND            |   |   | X |   |   |   | X |
| FINLAND            |   |   |   |   |   |   | X |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| FRANCE                              | X |   |   |   |   |   |   |
| GERMANY, EAST                       |   | X |   |   |   |   | X |
| GERMANY, WEST                       | X |   |   |   |   |   | X |
| GIBRALTAR                           |   |   |   |   |   |   | X |
| GREECE                              |   | X |   |   |   |   | X |
| HAITI                               |   | X |   |   |   |   |   |
| HONG KONG                           |   | X |   |   | X |   |   |
| HUNGARY                             |   |   |   |   |   |   | X |
| ICELAND                             |   |   |   |   |   |   | X |
| INDIA                               |   |   |   |   | X |   |   |
| INDONESIA                           |   |   |   |   |   |   | X |
| IRELAND                             |   |   |   |   |   |   | X |
| ITALY                               |   |   | X |   |   |   | X |
| IVORY COAST                         |   | X |   |   |   |   |   |
| JAMAICA                             | X |   |   |   |   |   |   |
| JAPAN                               | X |   |   |   |   | X |   |
| KAMPUCHEA                           |   |   |   |   |   | X |   |
| KOREA, NORTH                        |   |   |   |   |   | X |   |
| KOREA, SOUTH                        |   | X |   |   |   | X |   |
| LAOS                                |   |   |   |   |   | X |   |
| LIECHTENSTEIN                       |   |   |   |   |   |   | X |
| LUXEMBOURG                          |   |   |   |   |   |   | X |
| MACAU                               |   |   |   |   |   | X |   |
| MADEIRA                             |   |   |   |   |   |   | X |
| MALAYSIA                            |   |   |   |   |   | X |   |
| MALTA                               |   |   |   |   |   |   | X |
| MONACO                              |   |   |   |   |   |   | X |
| MONGOLIA                            |   |   |   |   | X |   |   |
| NEPAL                               |   |   |   |   | X |   |   |
| NETHERLANDS                         |   |   |   |   |   |   | X |
| NEW ZEALAND                         |   |   | X |   |   |   |   |
| NORTHERN IRELAND                    |   |   |   |   |   |   | X |
| NORWAY                              |   | X |   |   |   |   | X |
| PAKISTAN                            |   |   |   |   |   | X |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   | X |   |
| PHILIPPINES                         |   |   |   |   |   |   | X |
| POLAND                              |   |   |   |   |   |   | X |
| PORTUGAL                            |   |   |   |   |   |   | X |
| ROMANIA                             |   |   |   |   |   |   | X |
| SCOTLAND                            |   |   |   |   |   |   | X |
| SINGAPORE                           |   |   |   |   |   |   | X |
| SOUTH AFRICA                        |   |   | X |   |   |   |   |
| SPAIN                               | X |   |   |   |   |   | X |
| SRI LANKA                           |   |   |   |   |   | X |   |
| SWEDEN                              | X |   |   |   |   |   | X |
| SWITZERLAND                         |   |   | X |   |   |   | X |
| TAIWAN                              |   |   | X |   |   | X |   |
| THAILAND                            |   |   | X |   |   | X |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   | X |
| UNITED STATES                       | X |   |   |   |   | X |   |
| VIETNAM                             |   |   |   |   |   |   | X |
| 4ALES                               |   |   |   |   |   |   | X |
| YUGOSLAVIA                          |   |   |   |   |   |   | X |
| ZAIRE                               |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:

COD, FRESH OR FROZEN  
CRABS, CANNED  
CRABS, FRESH OR FROZEN  
FLATFISH, FRESH OR FROZEN  
HADDOCK, HAKE, CUSK & POLLOCK, FR OR FROZEN  
LOBSTER, FRESH OR FROZEN  
SEA FISH, FRESH OR FROZEN NES  
SHELLFISH AND PRODUCTS NES  
SHELLFISH, FRESH OR FROZEN NES

TRICO MARKETING SERVICES INC.

SEE... TRICO SEAFOOD

TRICO SEAFOOD

TEL: 506-387-8175

214 MCALLISTER AVE., RIVERVIEW, N.B., E1B1T8

MAIN CONTACT: MR. JESS FRONTAIN

FAX: 506-387-8176

TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 1

REPORTED: MAR/1990

TOTAL STAFF: 3

TRADE STAFF: 2

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

AUXILIARY SERVICES: CONSULTING

DOCUMENTATION

CONTINUED....

# TRADING HOUSE

AREA OF SPECIALTIES: SHIPPING-INTERNATIONAL  
BUYING FOR GOVERNMENT OR COMPANIES  
METHOD OF OPERATIONS: FINISHED/SEMI-FINISHED GOODS TRADING  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT     |   | X |   |   |   |   |   |
| ARGENTINA                  |   | X |   |   |   |   |   |
| AUSTRALIA                  | X | X |   |   |   |   |   |
| AUSTRIA                    |   | X |   |   |   |   |   |
| BAHRAIN                    |   | X |   |   |   |   |   |
| BARBADOS                   | X |   |   |   |   |   |   |
| BELGIUM                    | X |   |   |   |   |   |   |
| BELIZE                     |   |   |   |   |   |   |   |
| BERMUDA                    | X |   |   |   |   |   |   |
| BRAZIL                     |   |   |   |   |   |   |   |
| CANARY ISLANDS             |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC   |   | X |   |   |   |   |   |
| CHILE                      |   | X |   |   |   |   |   |
| COLOMBIA                   |   | X |   |   |   |   |   |
| COSTA RICA                 |   | X |   |   |   |   |   |
| CUBA                       |   | X |   |   |   |   |   |
| DENMARK                    | X |   |   |   |   |   |   |
| DOMINICAN REPUBLIC         | X |   |   |   |   |   |   |
| ECUADOR                    |   |   |   |   |   |   |   |
| ENGLAND                    | X |   |   |   |   |   |   |
| FALKLAND ISLANDS           |   | X |   |   |   |   |   |
| FINLAND                    | X | X |   |   |   |   |   |
| FRANCE                     | X |   |   |   |   |   |   |
| GERMANY, EAST              |   | X |   |   |   |   |   |
| GERMANY, WEST              | X |   |   |   |   |   | X |
| GIBRALTAR                  |   | X |   |   |   |   |   |
| GREECE                     |   | X |   |   |   |   |   |
| GREENLAND                  |   | X |   |   |   |   |   |
| HAITI                      | X |   |   |   |   |   |   |
| HONG KONG                  | X |   |   |   |   |   |   |
| ICELAND                    |   | X |   |   |   |   |   |
| IRELAND                    |   | X |   |   |   |   |   |
| ISRAEL                     |   | X |   |   |   |   |   |
| ITALY                      |   | X |   |   |   |   |   |
| IVORY COAST                |   | X |   |   |   |   |   |
| JAMAICA                    |   | X |   |   |   |   |   |
| JAPAN                      | X |   |   |   |   |   |   |
| KOREA, SOUTH               | X |   |   |   |   |   |   |
| KUWAIT                     |   | X |   |   |   |   |   |
| LIECHTENSTEIN              |   | X |   |   |   |   |   |
| LUXEMBOURG                 |   | X |   |   |   |   |   |
| MALTA                      |   | X |   |   |   |   |   |
| MEXICO                     |   | X |   |   |   |   |   |
| MONACO                     |   | X |   |   |   |   |   |
| NETHERLANDS                | X | X |   |   |   |   |   |
| NEW ZEALAND                |   | X |   |   |   |   |   |
| NIGERIA                    | X | X |   |   |   |   |   |
| NORWAY                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PERU                       |   | X |   |   |   |   |   |
| PHILIPPINES                |   | X |   |   |   |   |   |
| POLAND                     |   | X |   |   |   |   |   |
| PORTUGAL                   | X | X |   |   |   |   |   |
| PUERTO RICO                | X |   |   |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |
| SCOTLAND                   |   | X |   |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   |   |
| SPAIN                      | X | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON     |   | X |   |   |   |   |   |
| SWEDEN                     | X |   |   |   |   |   | X |
| SWITZERLAND                | X |   |   |   |   |   |   |
| TAIWAN                     |   | X |   |   |   |   |   |
| THAILAND                   |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO        | X |   |   |   |   |   |   |
| UNITED ARAB EMIRATES       |   | X |   |   |   |   |   |
| UNITED STATES              | X |   |   |   |   |   |   |
| VENEZUELA                  |   | X |   |   |   |   |   |
| VIETNAM                    |   | X |   |   |   |   |   |
| WALES                      | X |   |   |   |   |   |   |

PRODUCTS EXPORTED:  
COD, FRESH OR FROZEN  
CRABS, FRESH OR FROZEN  
FISH, PICKLED NES

FISH, SALTED AND/OR DRIED  
FISHERY FOODS AND FEEDS NES  
FLATFISH, FRESH OR FROZEN  
LOBSTER, FRESH OR FROZEN  
SEA FISH, FRESH OR FROZEN NES  
SHELLFISH, FRESH OR FROZEN NES

TRONCO INTERNATIONAL  
5850 DIXIE RD., MISSISSAUGA, ONT., L4W1E7  
TEL: 416-672-0444

MAIN CONTACT: MR. D.A. SOARES  
FAX: 416-673-0259 TLX/ANSBK: 06-968934  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: JUL/1988  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 3 TRADE STAFF: 3  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
SPANISH

AUXILIARY SERVICES: CONSULTING  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
FINANCING ARRANGEMENTS, GENERAL

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
METHOD OF OPERATIONS: FINISHED/SEMI-FINISHED GOODS TRADING  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| ALGERIA                  |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT   |   | X |   |   |   |   |   |
| ARGENTINA                |   | X |   |   |   |   |   |
| AUSTRALIA                |   | X |   |   |   |   |   |
| BAHAMAS                  |   | X |   |   |   |   |   |
| BARBADOS                 |   | X |   |   |   |   |   |
| BERMUDA                  |   | X |   |   |   |   |   |
| BOLIVIA                  | X | X |   |   |   |   |   |
| BRAZIL                   |   | X |   |   |   |   |   |
| CAYMAN ISLANDS           | X | X |   |   |   |   | X |
| CHILE                    | X | X |   |   |   |   | X |
| COLOMBIA                 |   | X |   |   |   |   |   |
| CUBA                     |   | X |   |   |   |   |   |
| ENGLAND                  |   | X |   |   |   |   |   |
| FINLAND                  |   | X |   |   |   |   |   |
| FRANCE                   |   | X |   |   |   |   |   |
| GERMANY, WEST            |   | X |   |   |   |   |   |
| GREECE                   |   | X |   |   |   |   |   |
| GUYANA                   | X | X |   |   |   |   |   |
| HAITI                    |   | X |   |   |   |   |   |
| HONG KONG                |   | X |   |   |   |   | X |
| IRAN                     |   | X |   |   |   |   |   |
| IRAQ                     |   | X |   |   |   |   |   |
| IRELAND                  |   | X |   |   |   |   |   |
| ISRAEL                   |   | X |   |   |   |   |   |
| JAMAICA                  | X |   |   |   |   |   | X |
| JAPAN                    |   | X |   |   |   |   |   |
| KENYA                    |   | X |   |   |   |   |   |
| KOREA, SOUTH             |   | X |   |   |   |   | X |
| KUWAIT                   |   | X |   |   |   |   |   |
| LIBYA                    |   | X |   |   |   |   |   |
| MEXICO                   |   | X |   |   |   |   |   |
| MOROCCO                  |   | X |   |   |   |   |   |
| NETHERLANDS              |   | X |   |   |   |   |   |
| NEW ZEALAND              |   | X |   |   |   |   |   |
| NORWAY                   |   | X |   |   |   |   |   |
| PAKISTAN                 | X | X |   |   |   |   | X |
| PARAGUAY                 |   | X |   |   |   |   |   |
| PERU                     | X | X |   |   |   |   |   |
| PORTUGAL                 |   | X |   |   |   |   |   |
| QATAR                    |   | X |   |   |   |   |   |
| SAUDI ARABIA             |   | X |   |   |   |   |   |
| SCOTLAND                 |   | X |   |   |   |   |   |
| SENEGAL                  |   | X |   |   |   |   |   |
| SPAIN                    | X | X |   |   |   |   | X |
| SWEDEN                   |   | X |   |   |   |   |   |
| SWITZERLAND              |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO      | X | X |   |   |   |   | X |
| TURKS AND CAICOS ISLANDS | X | X |   |   |   |   |   |
| UNITED ARAB EMIRATES     |   | X |   |   |   |   |   |
| UNITED STATES            | X |   |   |   |   |   |   |
| URUGUAY                  | X | X |   |   |   |   | X |
| VENEZUELA                |   | X |   |   |   |   |   |
| ZAIRE                    |   | X |   |   |   |   |   |
| ZAMBIA                   |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

## PRODUCTS EXPORTED:

BASIC HARDWARE NES  
CONSTRUCTION & MTCE MACHY, EQUIP & PARTS NES  
MECHANICS' MEASURING TOOLS AND PARTS NES  
OFFICE MACHINES, EQUIPMENT AND PARTS NES  
PLUMBERS' BRASS GOODS AND BATHROOM ACCESS NES  
PUMPS AND PARTS NES  
PUMPS, POWER NES  
RADIO RECEIVING SETS NES, EXCEPT PARTS  
SELF-CONTD GEN SETS & LIGHTING OUTFITS NES  
WATER AND SEWAGE TREATMENT EQUIPMENT & PARTS  
WRIST WATCHES

## TLC TRADING INC.

TEL: 416-230-3193

31 SHELDONBURY CRES., AGINCOURT, ONT., M1W1K8  
P.O. BOX 2663 STN. "F", SCARBOROUGH, ONT., M1W3P3  
MAIN CONTACT: MR. CALVIN PANG  
FAX: 416-756-3483 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: DEC/1989  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 3 TRADE STAFF:  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| AUSTRALIA      |   | X |   |   |   |   |   |
| BRAZIL         |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA |   | X |   |   |   |   |   |
| FRANCE         |   | X |   |   |   |   |   |
| GERMANY, EAST  |   | X |   |   |   |   |   |

|               |  |   |  |  |  |  |  |
|---------------|--|---|--|--|--|--|--|
| GERMANY, WEST |  | X |  |  |  |  |  |
| GREECE        |  | X |  |  |  |  |  |
| HONG KONG     |  | X |  |  |  |  |  |
| HUNGARY       |  | X |  |  |  |  |  |
| INDONESIA     |  | X |  |  |  |  |  |

|              |  |   |  |  |  |  |  |
|--------------|--|---|--|--|--|--|--|
| IRELAND      |  | X |  |  |  |  |  |
| JAPAN        |  | X |  |  |  |  |  |
| KOREA, SOUTH |  | X |  |  |  |  |  |
| MALAYSIA     |  | X |  |  |  |  |  |
| NETHERLANDS  |  | X |  |  |  |  |  |

|              |  |   |  |  |  |  |  |
|--------------|--|---|--|--|--|--|--|
| NEW ZEALAND  |  | X |  |  |  |  |  |
| PHILIPPINES  |  | X |  |  |  |  |  |
| POLAND       |  | X |  |  |  |  |  |
| SAUDI ARABIA |  | X |  |  |  |  |  |
| SINGAPORE    |  | X |  |  |  |  |  |

|                                     |  |   |  |  |  |  |  |
|-------------------------------------|--|---|--|--|--|--|--|
| SPAIN                               |  | X |  |  |  |  |  |
| SWEDEN                              |  | X |  |  |  |  |  |
| TAIWAN                              |  | X |  |  |  |  |  |
| THAILAND                            |  | X |  |  |  |  |  |
| UNION OF SOVIET SOCIALIST REPUBLICS |  | X |  |  |  |  |  |

|               |  |   |   |   |  |  |  |
|---------------|--|---|---|---|--|--|--|
| UNITED STATES |  | X | X | X |  |  |  |
|---------------|--|---|---|---|--|--|--|

## PRODUCTS EXPORTED:

PIGMENTS, COLOUR LAKES & TONER NES /PIG NES./  
PLASTICS MATERIALS, NOT SHAPED NES  
RESINS FROM CONDENSATIONS & POLYADDITION NES

## TUTTAVIK INC.

TEL: 416-677-3375

2891 SLOUGH ST., MISSISSAUGA, ONT., L4T1G4  
MAIN CONTACT: MR. EDWARD E. LEISHMAN  
FAX: 416-677-4320 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 7 REPORTED: AUG/1989  
TOTAL STAFF: 5-9 TRADE STAFF: 4  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
ITALIAN

## AUXILIARY SERVICES:

CONSOLIDATION  
DOCUMENTATION  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL

## AREA OF SPECIALTIES:

COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| AUSTRALIA |   | X |   |   |   |   |   |
| AUSTRIA   |   | X |   |   |   |   |   |
| BAHAMAS   |   | X |   |   |   |   |   |
| BARBADOS  |   | X |   |   |   |   |   |
| BELGIUM   |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|         | E | I | B | S | A | R | W |
|---------|---|---|---|---|---|---|---|
| BERMUDA |   | X |   |   |   |   |   |
| BRAZIL  |   | X |   |   |   |   |   |
| CUBA    |   | X |   |   |   |   |   |
| DENMARK |   | X |   |   |   |   |   |
| ENGLAND |   | X |   |   |   |   |   |

|               |  |   |  |  |  |  |   |
|---------------|--|---|--|--|--|--|---|
| FINLAND       |  | X |  |  |  |  |   |
| FRANCE        |  | X |  |  |  |  | X |
| GERMANY, WEST |  | X |  |  |  |  | X |
| GREENLAND     |  | X |  |  |  |  |   |
| ICELAND       |  | X |  |  |  |  |   |

|         |  |   |  |  |  |  |   |
|---------|--|---|--|--|--|--|---|
| IRELAND |  | X |  |  |  |  |   |
| ITALY   |  | X |  |  |  |  |   |
| JAMAICA |  | X |  |  |  |  |   |
| JAPAN   |  | X |  |  |  |  | X |
| KENYA   |  | X |  |  |  |  | X |

|             |  |   |  |  |  |  |  |
|-------------|--|---|--|--|--|--|--|
| MALAYSIA    |  | X |  |  |  |  |  |
| NETHERLANDS |  | X |  |  |  |  |  |
| NORWAY      |  | X |  |  |  |  |  |
| POLAND      |  | X |  |  |  |  |  |
| SCOTLAND    |  | X |  |  |  |  |  |

|                                     |  |   |  |  |  |  |  |
|-------------------------------------|--|---|--|--|--|--|--|
| SINGAPORE                           |  | X |  |  |  |  |  |
| SPAIN                               |  | X |  |  |  |  |  |
| SWEDEN                              |  | X |  |  |  |  |  |
| SWITZERLAND                         |  | X |  |  |  |  |  |
| UNION OF SOVIET SOCIALIST REPUBLICS |  | X |  |  |  |  |  |

|                |  |   |   |  |  |  |  |
|----------------|--|---|---|--|--|--|--|
| UNITED STATES  |  | X | X |  |  |  |  |
| VENEZUELA      |  | X |   |  |  |  |  |
| VIRGIN ISLANDS |  | X |   |  |  |  |  |

## PRODUCTS EXPORTED:

DRAPERIES AND TAPESTRIES EXCEPT RUGS  
DRAWINGS, ETCHINGS AND ENGRAVINGS, ORIGINAL  
FEATHERS, DOWNS AND QUILLS  
FUR SKINS, UNRESSED NES  
NOVELTIES AND ART GOODS NES  
PICTURE REPRODUCTIONS NES  
PRIMARY TANKAGE  
SCULPTURES AND STATUES, ORIGINAL

TUYAU ET MATERIEL DE FONDATION LTEE  
SEE... PIPE & PILING SUPPLIES LTD.

## TWINPAK INC.

TEL: 514-684-7070

1840 TRANS-CANADA HWY., DORVAL, QUE., H9P1H7  
MAIN CONTACT: MR. W. MÜLLER  
FAX: 514-684-4714 TLX/ANSBK: 05821646  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: SEP/1989  
TOTAL STAFF: 20-49 TRADE STAFF: 10-19  
ANNUAL SALES \$000: \$25,000-49,999  
PARENT COUNTRY: AUSTRALIA  
LANGUAGES: ENGLISH  
FRENCH  
GERMAN

## AUXILIARY SERVICES:

PACKAGING  
BUYING FOR GOVERNMENT OR COMPANIES  
FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| CUBA          |   | X |   |   |   |   |   |
| ENGLAND       |   | X |   |   |   |   |   |
| FRANCE        |   | X |   |   |   |   |   |
| GERMANY, WEST |   | X |   |   |   |   |   |
| ITALY         |   | X |   |   |   |   |   |

|              |  |   |  |  |  |  |  |
|--------------|--|---|--|--|--|--|--|
| MEXICO       |  | X |  |  |  |  |  |
| NEW ZEALAND  |  | X |  |  |  |  |  |
| PUERTO RICO  |  | X |  |  |  |  |  |
| SAUDI ARABIA |  | X |  |  |  |  |  |
| SWEDEN       |  | X |  |  |  |  |  |

|                                     |  |   |   |   |  |  |   |
|-------------------------------------|--|---|---|---|--|--|---|
| SWITZERLAND                         |  | X |   |   |  |  |   |
| TAIWAN                              |  | X |   |   |  |  |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |  | X | X | X |  |  | X |
| UNITED STATES                       |  | X | X | X |  |  | X |

## PRODUCTS EXPORTED:

GLASS BASIC PRODUCTS NES  
GLASS END PRODUCTS NES  
LABORATORY GLASSWARE & CERAMIC WARE & PTS NES  
MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES  
PLASTIC BOTTLES, VIALS AND AMPOULES  
PLASTIC END PRODUCTS NES  
SHIPPING AND DISTRIB CONT, PLASTIC, & PTS NES

# TRADING HOUSE

## TYEE TIMBER PRODUCTS LTD.

19822-101 AVE., LANGLEY, B.C., V3A4P8  
 19822-101 AVE., R.R. #5, LANGLEY, B.C., V3A4P8  
 MAIN CONTACT: MR. B.H. BLONDAL  
 FAX: TLX/ANSBK: 04-365698  
 YEARS IN INTERNATIONAL TRADE: 10 REPORTED: JAN/1990  
 TOTAL STAFF: 50-99 TRADE STAFF: 5-9  
 ANNUAL SALES \$000: \$10,000-24,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 FRENCH

TEL: 604-888-1443

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
 INDEPENDENT TRADER  
 FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ALBANIA                             |   | X |   |   |   |   |   |
| ANTARCTICA                          |   | X |   |   |   |   |   |
| ARGENTINA                           |   | X |   |   |   |   |   |
| AUSTRALIA                           | X |   |   |   |   |   |   |
| AUSTRIA                             | X |   |   |   |   |   | X |
| BAHAMAS                             |   | X |   |   |   |   |   |
| BELGIUM                             |   | X |   |   |   |   |   |
| BERMUDA                             |   | X |   |   |   |   |   |
| BULGARIA                            |   | X |   |   |   |   |   |
| CAYMAN ISLANDS                      |   | X |   |   |   |   |   |
| CHILE                               |   | X |   |   |   |   |   |
| COLOMBIA                            |   | X |   |   |   |   |   |
| COOK ISLANDS                        | X | X |   |   |   |   |   |
| CUBA                                |   | X |   |   |   |   |   |
| DENMARK                             |   | X |   |   |   |   |   |
| ENGLAND                             | X |   |   |   |   |   | X |
| FIJI                                |   | X |   |   |   |   |   |
| FINLAND                             |   | X |   |   |   |   |   |
| FRANCE                              |   | X |   |   |   |   |   |
| GERMANY, EAST                       |   | X |   |   |   |   |   |
| GERMANY, WEST                       |   | X |   |   |   |   | X |
| GIBRALTAR                           |   | X |   |   |   |   |   |
| GREECE                              |   | X |   |   |   |   |   |
| GREENLAND                           |   | X |   |   |   |   |   |
| HONG KONG                           |   | X |   |   |   |   |   |
| HUNGARY                             |   | X |   |   |   |   |   |
| ICELAND                             |   | X |   |   |   |   | X |
| IRELAND                             | X | X |   |   |   |   |   |
| ITALY                               | X | X |   |   |   |   |   |
| JAPAN                               | X |   |   |   |   |   | X |
| KOREA, SOUTH                        |   | X |   |   |   |   |   |
| LIECHTENSTEIN                       |   | X |   |   |   |   |   |
| LUXEMBOURG                          |   | X |   |   |   |   |   |
| MEXICO                              |   | X |   |   |   |   |   |
| NETHERLANDS                         |   | X |   |   |   |   |   |
| NEW ZEALAND                         |   | X |   |   |   |   |   |
| NORTHERN IRELAND                    |   | X |   |   |   |   | X |
| NORWAY                              |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| PERU                                |   | X |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| PUERTO RICO                         |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   |   |   |   | X |
| SPAIN                               |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON              |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED STATES                       | X |   |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   | X |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
 LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
 LUMBER, DOMESTIC HARDWOODS NES  
 WET MACHINE BOARD NES

## UNIVERSAL MARKETING AGENCIES

TEL: 416-475-2356

7370 WOODBINE AVE., UNIT #26, MARKHAM, ONT., L3R1A5  
 MAIN CONTACT: MR. ALBERT LIM  
 FAX: TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 21 REPORTED: JUL/1989  
 COUNTERTRADE FOR OTHER COMPANIES: YES  
 TOTAL STAFF: 4 TRADE STAFF:  
 ANNUAL SALES \$000: \$50,000+  
 PARENT COUNTRY: CANADA  
 LANGUAGES: CHINESE

## AUXILIARY SERVICES:

ENGLISH  
 CONSOLIDATION  
 CONSULTING  
 DOCUMENTATION  
 FINANCING ARRANGEMENTS, GENERAL  
 FREIGHT FORWARDING  
 PACKAGING  
 SHIPPING-INTERNATIONAL  
 WAREHOUSING

## AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES  
 COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 OTHER

## METHOD OF OPERATIONS:

WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
 AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

## FOREIGN LINKAGES:

E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT       |   | X |   |   |   |   |   |
| ARGENTINA                    |   | X |   |   |   |   |   |
| ARUBA                        | X |   |   |   |   |   | X |
| AUSTRALIA                    |   | X |   |   |   |   | X |
| AUSTRIA                      |   | X |   |   |   |   |   |
| BAHAMAS                      | X |   |   |   |   |   | X |
| BAHRAIN                      |   | X |   |   |   |   | X |
| BARBADOS                     | X |   |   |   |   |   | X |
| BELIZE                       |   | X |   |   |   |   | X |
| BERMUDA                      | X | X |   |   |   |   | X |
| BOLIVIA                      |   | X |   |   |   |   |   |
| BONAIRE                      | X | X |   |   |   |   | X |
| BRAZIL                       |   | X |   |   |   |   | X |
| BRUNEI                       |   | X |   |   |   |   |   |
| BURMA                        |   | X |   |   |   |   |   |
| CAYMAN ISLANDS               | X | X |   |   |   |   | X |
| CHILE                        |   | X |   |   |   |   | X |
| COLOMBIA                     |   | X |   |   |   |   |   |
| COOK ISLANDS                 |   | X |   |   |   |   |   |
| COSTA RICA                   |   | X |   |   |   |   |   |
| CUBA                         | X | X |   |   |   |   | X |
| CURACAO                      | X |   |   |   |   |   | X |
| CYPRUS                       |   | X |   |   |   |   | X |
| DOMINICAN REPUBLIC           | X |   |   |   |   |   | X |
| ECUADOR                      |   | X |   |   |   |   |   |
| EL SALVADOR                  |   | X |   |   |   |   |   |
| ENGLAND                      |   | X |   |   |   |   |   |
| FALKLAND ISLANDS             |   | X |   |   |   |   |   |
| FIJI                         |   | X |   |   |   |   |   |
| FINLAND                      |   | X |   |   |   |   |   |
| FRANCE                       |   | X |   |   |   |   |   |
| FRENCH GUIANA                |   | X |   |   |   |   |   |
| GERMANY, WEST                |   | X |   |   |   |   |   |
| GIBRALTAR                    |   | X |   |   |   |   |   |
| GREECE                       |   | X |   |   |   |   |   |
| GUAM                         |   | X |   |   |   |   |   |
| GUATEMALA                    |   | X |   |   |   |   |   |
| HAITI                        | X |   |   |   |   |   | X |
| HONDURAS                     |   | X |   |   |   |   | X |
| HONG KONG                    |   | X |   |   |   |   |   |
| ICELAND                      |   | X |   |   |   |   |   |
| INDONESIA                    |   | X |   |   |   |   |   |
| IRAN                         |   | X |   |   |   |   |   |
| IRAQ                         |   | X |   |   |   |   |   |
| ISRAEL                       |   | X |   |   |   |   |   |
| ITALY                        |   | X |   |   |   |   |   |
| JAMAICA                      | X |   |   |   |   |   | X |
| JAPAN                        |   | X |   |   |   |   | X |
| JORDAN                       |   | X |   |   |   |   |   |
| KOREA, SOUTH                 |   | X |   |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS | X |   |   |   |   |   | X |
| LIECHTENSTEIN                |   | X |   |   |   |   |   |
| LUXEMBOURG                   |   | X |   |   |   |   |   |
| MACAU                        |   | X |   |   |   |   |   |
| MALAYSIA                     |   | X |   |   |   |   |   |
| MONACO                       |   | X |   |   |   |   |   |
| NETHERLANDS                  |   | X |   |   |   |   |   |
| NEW CALEDONIA                |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   |   |
| NICARAGUA                    |   | X |   |   |   |   |   |
| NORWAY                       |   | X |   |   |   |   |   |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| PANAMA                     |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA           |   | X |   |   |   |   |   |
| PARAGUAY                   |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PERU                       |   | X |   |   |   |   |   |
| PHILIPPINES                |   | X |   |   |   |   |   |
| PORTUGAL                   |   | X |   |   |   |   |   |
| PUERTO RICO                | X | X |   |   |   | X | X |
| QATAR                      |   | X |   |   |   |   |   |
| SAMOA ISLANDS              |   | X |   |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |
| SCOTLAND                   |   | X |   |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   |   |
| SOLOMON ISLANDS            |   | X |   |   |   |   |   |
| SPAIN                      |   | X |   |   |   |   |   |
| SRI LANKA                  |   | X |   |   |   |   |   |
| SURINAM                    | X |   |   |   |   |   | X |
| SWEDEN                     |   | X |   |   |   |   |   |
| SWITZERLAND                |   | X |   |   |   |   |   |
| SYRIA                      |   | X |   |   |   |   |   |
| TAHITI                     |   | X |   |   |   |   |   |
| TAIWAN                     |   | X |   |   |   |   |   |
| TASMANIA                   |   | X |   |   |   |   |   |
| THAILAND                   |   | X |   |   |   |   |   |
| TONGA                      |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO        | X |   |   |   |   | X | X |
| TURKEY                     |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS   | X | X |   |   |   | X | X |
| UNITED ARAB EMIRATES       |   | X |   |   |   |   |   |
| UNITED STATES              |   | X |   |   |   |   |   |
| URUGUAY                    |   | X |   |   |   |   |   |
| VENEZUELA                  |   | X |   |   |   |   |   |
| VIRGIN ISLANDS             | X | X |   |   |   | X | X |
| WALES                      |   | X |   |   |   |   |   |
| YEMEN, SOUTH               |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

APPAREL ACCESSORIES NES  
BATH MATS AND BATH MAT SETS, COTTON TERRY  
BEDDING, TEXTILE NES  
BILLFOLDS, WALLETS AND COIN PURSES  
BLANKETS NES  
BLDG PAPER, CTD OR IMPREGNATED, INCL SHINGLES  
BROAD WOVEN FABRICS 1 VEG TEX FIBRE NES  
BROAD WOVEN FABRICS, COTTON, BLEACHED NES  
BROAD WOVEN FABRICS, COTTON, COLOURED NES  
BROAD WOVEN FABRICS, COTTON, UNBLEACHED NES  
BUILDERS, HARDWARE NES  
COOKING UTENSILS AND PARTS NES  
GARDEN TOOLS NES  
HAND TOOLS AND PARTS NES  
HOSE NES, WITH OR WITHOUT COUPLINGS  
HOSTERY, MEN'S AND BOYS' NES  
HOTEL/RESTAURANT/STORE/OFFICE FIX & PTS NES  
HOUSE FURNISHINGS AND SUPPLIES NES  
HOUSEHOLD AND PERSONAL EQUIPMENT & PARTS NES  
LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
NECKTIES  
NIPPLES AND SOOTHERS, RUBBER  
PLASTICS FABRICATED MATERIALS NES  
PLYWOOD AND WOOD BUILDING BOARDS NES  
PLYWOOD, SOFTWOOD  
SIGNS AND ADVERTISING DISPLAYS NES  
TABLE & DRESSER COVER/SCARF/MAT/DOILIE/MAPKIN  
WOMEN'S HANDBAGS AND PURSES

## UNIVERSAL MARKETING LTD.

5501-78 AVE., DELTA, B.C., V4M1S7  
MAIN CONTACT: MR. SANDY RICHARD KARSE  
FAX: TLX/ANSBK: 04-355709  
YEARS IN INTERNATIONAL TRADE: 7 REPORTED: MAY/1989  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| INDONESIA   | X |   |   |   |   |   |   |
| JAPAN       | X |   |   |   |   |   |   |
| MALAYSIA    |   | X |   |   |   |   |   |
| NIGERIA     |   | X |   |   |   |   |   |
| PHILIPPINES |   | X |   |   |   |   |   |

TEL: 604-943-9029

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| SCOTLAND      |   | X |   |   |   |   |   |
| SINGAPORE     |   | X |   |   |   |   |   |
| TAIWAN        |   | X |   |   |   |   |   |
| UNITED STATES |   | X |   |   |   |   |   |
| ZIMBABWE      |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

APPLES, CANNED, INCLUDING APPLESAUCE  
APRICOTS, CANNED  
ASPARAGUS, CANNED  
BEANS, BAKED, CANNED  
BEANS, CANNED NES  
BEANS, GREEN AND WAX, FROZEN  
BEANS, LIMA, FROZEN  
BROCCOLI, FROZEN  
BROOMS AND WHISKS  
BRUSHES, MANUAL AND PARTS NES, AND MOPS  
CARROTS, FROZEN  
CORN, CANNED  
CRUDE VEGETABLE MATERIALS, INEDIBLE NES  
DINNERS, PRE-COOKED, FROZEN  
FOOD PREPARATIONS NES  
FRUIT JUICES, NOT CONCENTRATED NES  
FRUITS AND BERRIES, FROZEN NES  
FRUITS AND PRODUCTS, CANNED NES  
GRAPEFRUIT JUICE, NOT CONCENTRATED  
HONEY  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
JAMS, JELLIES AND PRESERVES, CANNED  
MARMALADES, CANNED  
MIXED FRUITS, CANNED NES  
ORANGE JUICE, NOT CONCENTRATED  
PEACHES, CANNED  
PEARS, CANNED  
PEAS, FROZEN  
POTATO PRODUCTS, FROZEN  
POTATOES, CANNED  
PRE-COOKED FROZEN FOOD PREPARATIONS NES  
REFINED SUGARS NES  
SAUCES NES  
SPINACH, FROZEN  
STRAWBERRIES, FROZEN  
SUGAR CANDY NES  
SYRUPS NES  
TOMATOES, CANNED NES  
VEGETABLES AND VEGETABLE JUICES, CANNED NES  
VEGETABLES, FROZEN NES

## UNIVERSAL METAL CO. LIMITED

TEL: 416-674-9555

226 GALAXY BLVD., ETOBICOKE, ONT., M9W5R8  
MAIN CONTACT: MR. KEVIN ARDALAN  
FAX: 416-674-9560 TLX/ANSBK: 06-989133/UNIMETCO  
YEARS IN INTERNATIONAL TRADE: 10 REPORTED: MAR/1989  
COUNTERTRADE ON OWN BEHALF: YES  
COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 3 TRADE STAFF: 2  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
GERMAN

AUXILIARY SERVICES: CONSULTING  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| AUSTRIA                    | X |   |   |   |   |   |   |
| GERMANY, EAST              | X |   | X |   |   | X |   |
| GERMANY, WEST              | X |   | X |   |   | X |   |
| HONG KONG                  |   | X |   |   |   |   | X |
| HUNGARY                    | X |   |   |   |   |   |   |
| IRAN                       |   | X |   |   |   |   | X |
| KOREA, SOUTH               |   | X |   |   |   |   | X |
| MEXICO                     | X |   |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA | X |   |   |   |   |   |   |
| TAIWAN                     | X |   |   |   |   |   | X |
| TURKEY                     |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES       |   | X | X |   |   |   | X |
| UNITED STATES              | X |   |   | X |   |   | X |

## PRODUCTS EXPORTED:

ALUMINUM AND ALUMINUM ALLOY SCRAP  
COPPER SCRAP  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
POLYETHYLENE RESINS  
POLYPROPYLENE RESINS

CONTINUED....

# TRADING HOUSE

POLYSTYRENE RESINS NES

## UNIVERSAL PAPER EXPORT CO. LTD

1198 MOUNTAIN ST., MONTREAL, QUE., H3G1Z1

TEL: 514-878-1906

MAIN CONTACT: MR. RAVI MEHRA  
 FAX: 514-878-1943  
 YEARS IN INTERNATIONAL TRADE: 16  
 COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
 QUEBEC ASSOCIATION OF EXPORT TRADING HOUSES MEMBER: YES  
 TOTAL STAFF: 10-19  
 ANNUAL SALES \$000: \$50,000+  
 PARENT COUNTRY: CANADA

LANGUAGES: CHINESE  
 ENGLISH  
 FRENCH  
 GERMAN  
 HINDI  
 PORTUGUESE  
 RUSSIAN  
 SPANISH

### AUXILIARY SERVICES:

DOCUMENTATION  
 FINANCING ARRANGEMENTS, GENERAL  
 FREIGHT FORWARDING  
 SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
 METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT              |   | X |   |   |   |   |   |
| ARGENTINA                           |   | X |   |   |   |   |   |
| AUSTRALIA                           | X |   |   |   |   |   |   |
| AUSTRIA                             |   | X |   |   |   |   |   |
| BAHRAIN                             |   | X |   |   |   |   |   |
| BANGLADESH                          | X |   |   |   |   |   |   |
| BELGIUM                             |   | X |   |   |   |   |   |
| BRAZIL                              | X |   |   |   |   |   |   |
| BURMA                               | X |   |   |   |   |   |   |
| COLOMBIA                            |   |   |   |   |   |   |   |
| COSTA RICA                          | X |   |   |   |   |   |   |
| CUBA                                |   | X |   |   |   |   |   |
| CYPRUS                              |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA                      |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC                  |   | X |   |   |   |   |   |
| ECUADOR                             | X |   |   |   |   |   |   |
| EL SALVADOR                         |   | X |   |   |   |   |   |
| FRANCE                              | X |   |   |   |   |   |   |
| GERMANY, EAST                       |   | X |   |   |   |   |   |
| GERMANY, WEST                       |   | X |   |   |   |   |   |
| GUATEMALA                           |   | X |   |   |   |   |   |
| HONDURAS                            |   | X |   |   |   |   |   |
| INDIA                               | X |   |   |   |   |   |   |
| INDONESIA                           | X |   |   |   |   |   |   |
| IRAN                                |   | X |   |   |   |   |   |
| IRAQ                                |   | X |   |   |   |   |   |
| ISRAEL                              |   | X |   |   |   |   |   |
| ITALY                               | X |   |   |   |   |   |   |
| JAMAICA                             |   | X |   |   |   |   |   |
| JAPAN                               |   | X |   |   |   |   |   |
| KOREA, SOUTH                        |   | X |   |   |   |   |   |
| KUWAIT                              |   | X |   |   |   |   |   |
| LEBANON                             |   | X |   |   |   |   |   |
| MALAYSIA                            |   | X |   |   |   |   |   |
| MEXICO                              |   | X |   |   |   |   |   |
| NICARAGUA                           |   | X |   |   |   |   |   |
| NIGERIA                             |   | X |   |   |   |   |   |
| OMAN                                |   | X |   |   |   |   |   |
| PAKISTAN                            | X |   |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| PERU                                | X |   |   |   |   |   |   |
| POLAND                              |   | X |   |   |   |   |   |
| PUERTO RICO                         |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| SRI LANKA                           | X |   |   |   |   |   |   |
| SYRIA                               |   | X |   |   |   |   |   |
| TAIWAN                              |   | X |   |   |   |   |   |
| THAILAND                            | X |   |   |   |   |   |   |
| TURKEY                              | X |   |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| URUGUAY                             | X |   |   |   |   |   |   |
| VENEZUELA                           | X |   |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

VIETNAM

YEMEN, SOUTH

YUGOSLAVIA

### PRODUCTS EXPORTED:

CONVERTED PAPER NES  
 LINER BOARD  
 PAPER FOR PRINTING  
 TISSUE & THIN PAPER NES, EXC SANITARY TISSUE  
 VISCOSE AND ACETATE RAYON FIBRE  
 WALLPAPER, PRINTED  
 WOOD PULP NES  
 WOOD PULP, BL SULPH/KRAFT/PAPER GRD, HARDWOOD  
 WOOD PULP, BL SULPH/KRAFT/PAPER GRD, SOFTWOOD  
 WOOD PULP, DISSOLVING AND SPECIAL ALPHA  
 WRITING AND REPRODUCTION PAPER NES

## UNIVERSAL TRADING DIV OF 751721 ONT. INC

TEL: 416-463-8999

9 DAVIES AVE. SUITE 2000, TORONTO, ONT., M4M2A6

MAIN CONTACT: MR. ALAN DIXON

FAX: 416-463-4684

TLX/ANSBK: 06218003/UNIVERSAL TOR

YEARS IN INTERNATIONAL TRADE: 14

COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES

TOTAL STAFF: 20-49

ANNUAL SALES \$000: \$50,000+

PARENT COUNTRY: CANADA

LANGUAGES: ARABIC  
 CANTONESE  
 ENGLISH  
 FRENCH  
 GERMAN  
 ITALIAN  
 PORTUGUESE  
 RUSSIAN

### AUXILIARY SERVICES:

CONSULTING  
 FINANCING ARRANGEMENTS, GENERAL  
 BUYING FOR GOVERNMENT OR COMPANIES  
 COMMODITIES/PRIMARY PRODUCTS TRADING  
 AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT     | X |   |   |   |   |   |   |
| ARGENTINA                  |   |   | X | X |   |   |   |
| BAHRAIN                    | X |   |   |   |   |   |   |
| BANGLADESH                 | X |   |   |   |   |   |   |
| BRAZIL                     |   |   | X | X |   |   |   |
| ENGLAND                    |   |   |   |   |   |   | X |
| HONG KONG                  |   |   |   |   |   |   | X |
| INDIA                      |   |   |   |   |   |   |   |
| IRAQ                       | X |   |   |   |   |   |   |
| ITALY                      |   |   |   |   |   |   | X |
| KUWAIT                     | X |   |   |   |   |   |   |
| MALI                       |   | X |   |   |   |   |   |
| NORTHERN IRELAND           |   |   |   |   |   | X |   |
| PEOPLE'S REPUBLIC OF CHINA | X |   |   |   |   |   |   |
| SAUDI ARABIA               | X |   |   |   |   | X |   |
| SCOTLAND                   |   |   |   |   |   |   | X |
| UNITED STATES              |   |   |   |   |   |   | X |
| VENEZUELA                  |   |   |   | X |   |   | X |
| WALES                      |   |   |   |   |   |   | X |

### PRODUCTS EXPORTED:

ALUMINUM PIGS/INGOTS ETC & EXTRUDED WIRE BARS  
 CEMENT NES  
 COPPER BARS, RODS AND SHAPES /SECTIONS/ NES  
 LEAD FABRICATED MATERIALS NES  
 SULPHUR, CRUDE OR REFINED  
 WOOD PULP NES

## VAN NIEVELT IMPORTING AND DISTRIBUTORS

TEL: 416-387-1820

63 Fonthill Road Unit 6, Hamilton, Ontario, L9C6T1

MAIN CONTACT: MR. BOB VAN WOELDEREN

FAX:

TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 1

COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES

TOTAL STAFF: 2

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: DUTCH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

CONTINUED....

# TRADING HOUSE

BELGIUM X  
DENMARK X X  
ENGLAND X  
FRANCE X  
GERMANY, WEST X  
NETHERLANDS X  
SWITZERLAND X  
UNITED STATES X  
PRODUCTS EXPORTED:  
NOVELTIES AND ART GOODS NES  
PICTURE AND PHOTOGRAPH FRAMES

VATRA LTEE TEL: 514-982-6172

217 DE LA COMMUNE O., MONTREAL, QUE., H2Y2C9  
MAIN CONTACT: M. CAMIL COTE  
FAX: 514-982-6188 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 8 REPORTED: NOV/1989  
TOTAL STAFF: 4 TRADE STAFF: 4  
ANNUAL SALES \$000: \$100-199  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
PORTUGUESE  
ROMANIAN  
SPANISH

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
OTHER  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| ARGENTINA |   |   |   |   |   |   |   |
| ARUBA     |   |   |   |   |   |   |   |
| BAHAMA    |   |   |   |   |   |   |   |
| BRAZIL    |   |   |   |   |   |   |   |
| CHILE     |   |   |   |   |   |   |   |

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| COLOMBIA           |   |   |   |   |   |   |   |
| COSTA RICA         |   |   |   |   |   |   |   |
| CURACAO            |   |   |   |   |   |   |   |
| DOMINICAN REPUBLIC |   |   |   |   |   |   |   |
| ECUADOR            |   |   |   |   |   |   |   |

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| EL SALVADOR          |   |   |   |   |   |   |   |
| MEXICO               |   |   |   |   |   |   |   |
| PERU                 |   |   |   |   |   |   |   |
| PUERTO RICO          |   |   |   |   |   |   |   |
| REPUBLIC OF CAMEROON |   |   |   |   |   |   |   |

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| URUGUAY   |   |   |   |   |   |   |   |
| VENEZUELA |   |   |   |   |   |   |   |

PRODUCTS EXPORTED:  
AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
BULLDOZING, ANGLE-DOZING & SIM EQUIP. & PTS  
CATTLE, DAIRY  
CONSTRUCTION & MTCE MACHY, EQUIP & PARTS NES  
CRUSHING AND MILLING MACHINERY, AND PARTS  
LIVE ANIMALS NES  
MINING & QUARRYING MACHY, EQUIP & PARTS NES  
MOTOR VEHICLES NES  
SAWS & SAWMILL MACHINERY, EQUIPMENT & PTS NES  
SWEEPERS FOR RD & ST/SNOW REMOVAL EQUIP & PTS  
WOODLAND LOG HANDLING EQUIPMENT  
WOODWORKING MACHINERY, EQUIPMENT & PARTS NES

VENTES INTERNATIONALES D'ANIMAUX DU QUE. TEL: 514-649-1122

726 MONTEE STE. JULIE, STE. JULIE, QUE., J0L2C0  
MAIN CONTACT: M. REJEAN MARCHAND  
FAX: 514-649-4491 TLX/ANSBK: 05-24149  
YEARS IN INTERNATIONAL TRADE: 20 REPORTED: SEP/1989  
TOTAL STAFF: 10-19 TRADE STAFF: 10-19  
ANNUAL SALES \$000: \$10,000-24,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
SPANISH

AUXILIARY SERVICES: FINANCING ARRANGEMENTS, GENERAL  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: OTHER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   |   |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   |   |   |   |   |   |   |
| FRANCE                 |   |   |   |   |   |   |   |
| IRAN                   |   |   |   |   |   |   |   |
| KOREA, SOUTH           |   |   |   |   |   |   |   |
| MEXICO                 |   |   |   |   |   |   |   |
| MOROCCO                |   |   |   |   |   |   |   |
| SAUDI ARABIA           |   |   |   |   |   |   |   |
| SYRIA                  |   |   |   |   |   |   |   |
| TAIWAN                 |   |   |   |   |   |   |   |

TUNISIA X  
VENEZUELA X  
PRODUCTS EXPORTED:  
CATTLE NES  
CATTLE, DAIRY  
CRUDE ANIMAL & FISHERY PRODUCTS, INEDIBLE NES

VENTURE VISION WORLDWIDE DISTRIBUTORS TEL: 416-522-6675

\*\*\*\*\* UPDATE PENDING  
221 KING ST. E. SUITE 51, HAMILTON, ONT., L8N1B5  
FAX: 416-979-7645 TLX/ANSBK:

VILLA NOVA INTL. IMPORT EXPORT INC. TEL: 514-287-7686

\*\*\*\*\* UPDATE PENDING  
3768 BOUL. ST-LAURENT, MONTREAL, QUE., H2W1X6  
MAIN CONTACT: MR. GEORGE PRENDA C.A.  
FAX: 514-287-7169 TLX/ANSBK: 0636700873  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: MAR/1989  
QUEBEC ASSOCIATION OF EXPORT TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 4 TRADE STAFF: 3  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
PORTUGUESE  
RUSSIAN

AUXILIARY SERVICES: FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   |   |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   |   |   |   |   |   |   |
| ARGENTINA              |   |   |   |   |   |   |   |
| AUSTRALIA              |   |   |   |   |   |   |   |
| BELGIUM                |   |   |   |   |   |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| BRAZIL        |   |   |   |   |   |   |   |
| ENGLAND       |   |   |   |   |   |   |   |
| FRANCE        |   |   |   |   |   |   |   |
| GERMANY, WEST |   |   |   |   |   |   |   |
| GREECE        |   |   |   |   |   |   |   |

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| HONG KONG |   |   |   |   |   |   |   |
| INDIA     |   |   |   |   |   |   |   |
| ITALY     |   |   |   |   |   |   |   |
| JAPAN     |   |   |   |   |   |   |   |
| MOROCCO   |   |   |   |   |   |   |   |

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| NETHERLANDS  |   |   |   |   |   |   |   |
| PORTUGAL     |   |   |   |   |   |   |   |
| SAUDI ARABIA |   |   |   |   |   |   |   |
| SPAIN        |   |   |   |   |   |   |   |
| TURKEY       |   |   |   |   |   |   |   |

UNION OF SOVIET SOCIALIST REPUBLICS X  
PRODUCTS EXPORTED:

COD, FRESH OR FROZEN  
FISH STEAKS/BLOCK/SLAB/STICKS, FR, CHD, FZ  
FISH, SALTED AND/OR DRIED  
FLATFISH, FRESH OR FROZEN  
FRESHWATER FISH, FRESH OR FROZEN NES  
HADDUCK, HAKE, CUSK & POLLOCK, FR OR FROZEN  
HALIBUT, FRESH OR FROZEN  
PACKAGING MACHINERY AND PARTS NES  
SALMON, FRESH OR FROZEN  
SEA FISH, FRESH OR FROZEN NES  
TROUT, FRESH OR FROZEN  
TUNA, FRESH OR FROZEN

VINAMEDIC INC. TEL: 514-521-2611  
1260 STE CATHERINE E. #200-203, MONTREAL, QUE., H2L4K4  
C.P. 98 STN. "C", MONTREAL, QUE., H2L4J7  
MAIN CONTACT: MME CLAUDETTE JOBIN

CONTINUED....

# TRADING HOUSE

FAX: YEARS IN INTERNATIONAL TRADE: 7 TLX/ANSBK: 055-61074  
 TOTAL STAFF: 20-49 TRADE STAFF: 5-9 REPORTED: DEC/1989  
 ANNUAL SALES \$000: \$50,000+  
 PARENT COUNTRY: CANADA  
 LANGUAGES: CANTONESE  
 ENGLISH  
 FRENCH  
 SPANISH  
 VIETNAMESE

## AUXILIARY SERVICES:

CONSULTING  
 FREIGHT FORWARDING  
 SHIPPING-INTERNATIONAL  
 WAREHOUSING

## AREA OF SPECIALTIES:

COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
 INDEPENDENT TRADER

## METHOD OF OPERATIONS:

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

ANGOLA  
 COLOMBIA  
 CUBA  
 ECUADOR  
 EL SALVADOR

FRANCE  
 GERMANY, WEST  
 HAITI  
 HONG KONG  
 ITALY

JAPAN  
 NICARAGUA  
 PEOPLE'S REPUBLIC OF CHINA  
 PERU  
 SINGAPORE

VENEZUELA  
 VIETNAM

## PRODUCTS EXPORTED:

INSECTICIDES NES  
 MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES  
 PESTICIDES NES  
 PHARMACEUTICAL PRODS NES, IN DOSAGE, HUMAN USE

## WACTOL ENTERPRISES LIMITED

275 SLATER ST., SUITE 500, OTTAWA, ONT., K1P5H9

TEL: 613-563-1630

MAIN CONTACT: MR. ESRICK A. WILLIAMS

FAX: 613-235-8237

TLX/ANSBK: 053-4258

YEARS IN INTERNATIONAL TRADE: 8

REPORTED: APR/1988

TOTAL STAFF: 4 TRADE STAFF: 3

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

## AUXILIARY SERVICES:

CONSOLIDATION  
 CONSULTING

## AREA OF SPECIALTIES:

FINANCING ARRANGEMENTS, GENERAL  
 COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 PROJECT IMPLEMENTING, PROJECT MANAGING  
 AD HOC ARRANGEMENTS WITH TRADING HOUSES  
 AGENT FOR MFR/PRODUCER/PROCESSOR  
 CONSORTIUM MEMBER, ACTING FOR OWN ACCOUNT  
 INDEPENDENT TRADER

## METHOD OF OPERATIONS:

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

E I B S A R W

ALGERIA  
 ANGOLA  
 ARAB REPUBLIC OF EGYPT  
 ARGENTINA  
 AUSTRALIA

BAHAMAS  
 BAHRAIN  
 BANGLADESH  
 BELIZE  
 BERMUDA

BRAZIL  
 BURUNDI  
 CHILE  
 COLOMBIA  
 COSTA RICA

CUBA  
 DJIBOUTI  
 DOMINICAN REPUBLIC  
 ETHIOPIA  
 GHANA

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

GUATEMALA  
 GUYANA  
 HONG KONG  
 INDIA  
 INDONESIA

IRAN  
 IRAQ  
 ISRAEL  
 IVORY COAST  
 JAMAICA

JAPAN  
 JORDAN  
 KAMPUCHEA  
 KENYA  
 KOREA, SOUTH

KUWAIT  
 LIBERIA  
 MALAYSIA  
 MEXICO  
 MOROCCO

MOZAMBIQUE  
 NIGERIA  
 OMAN  
 PAKISTAN  
 PANAMA

PEOPLE'S REPUBLIC OF CHINA  
 PERU  
 PHILIPPINES  
 QATAR  
 REPUBLIC OF CAMEROON

SAUDI ARABIA  
 SINGAPORE  
 SRI LANKA  
 SUDAN  
 SURINAM

SYRIA  
 TAIWAN  
 TANZANIA  
 THAILAND  
 TRINIDAD AND TOBAGO

TURKEY  
 UNITED ARAB EMIRATES  
 UNITED STATES  
 VENEZUELA  
 ZIMBABWE

## PRODUCTS EXPORTED:

AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
 AIR AND GAS COMPRESSORS NES  
 AIR AND GAS COMPRESSORS, STATIONARY  
 AMMONIUM SULPHATE  
 ASBESTOS CEMENT SHINGLES AND SIDING  
 BEANS, SEED  
 BINDERS GRAIN, HARVESTER ENSILAGE/FORAGE & PTS  
 BLDG PAPER, CTD OR IMPREGNATED, INCL SHINGLES  
 BUILDING BOARD NES  
 BULLDOZING, ANGLE-DOZING & SIM EQUIP, & PTS  
 CEMENT NES  
 CEREALS, MILLED NES  
 CEREALS, UNMILLED NES  
 COFFEE PREPARATIONS NES  
 COMBINE REAPER-THRESHERS  
 CONCRETE BLOCK MACHINES AND PARTS  
 CONCRETE CONSTRUCTION FORMS, METAL  
 CONCRETE PAVING EQUIP/PLANT TO BATCH/MIX & PTS  
 CONCRETE, PLASTER & MORTAR MIXERS, PORT, & PTS  
 CONSTRUCTION & MTCE MACH, EQUIP & PARTS NES  
 CONVEYORS AND CONVEYING SYSTEMS NES  
 CORE DRILLS AND CORE DRILL BITS, AND PARTS  
 CORN (MAIZE) SEED  
 CRANES AND DERRICKS  
 CRUSHING AND MILLING MACHINERY, AND PARTS  
 CULTIVATORS, WEEDERS AND PARTS  
 EARTH DRILLING/BORING & REL MACH & PTS NES  
 EXCAVATING, DREDGING & LOADING MACH, & PTS NES  
 FARM IRRIGATION SYSTEMS AND PARTS  
 FARM LOADERS, ATTACHMENTS FOR TRACTORS  
 FRONT END LOADERS, FRONT END SHOVELS & PARTS  
 GRADERS, SELF-PPLD/ MOST ROAD SCRAPPERS & PTS  
 HADDOCK, HAKE, CUSK & POLLOCK, FR OR FROZEN  
 HARVESTING/THRESHING & REL MACH, & PTS NES  
 HERBICIDES NES

CONTINUED....



# TRADING HOUSE

LIFT TRUCKS, INDUSTRIAL, ELECTRIC  
LIFT TRUCKS, INDUSTRIAL, POWERED NES  
LUBRICATION EQUIPMENT AND PARTS  
MANURE SPREADERS AND PARTS  
MATERIALS HANDLING EQUIPMENT AND PARTS NES  
MILK, CREAM, AND BY-PRODUCTS, POWDERED  
MINING & QUARRYING MACHY, EQUIP & PARTS NES  
OFF-HIGHWAY TRUCKS  
OTHER INDUSTRIAL OVENS & FURNACES, AND PARTS  
PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
PEAS, SEED  
PESTICIDES NES  
PHOSPHATIC FERTILIZERS NES  
PLOWES AND PARTS NES  
PLOWES DISC/HARROW, TILLER COMBINES AND PARTS  
PLYWOOD AND WOOD BUILDING BOARDS NES  
PREFABRICATED STRUCTURES AND PARTS NES  
PTS/ATTACH/ACCESS FOR COMBINE REAPER-THRESHERS  
RAILWAY, STREET RAILWAY AND IND RAIL CARS NES  
REFINED SUGARS NES  
RIPPER UNITS AND PARTS  
ROAD,RLWY/AIRPORT CONST/MTCE-OF-WAY MACHY/PTS  
ROCK DRILL BITS NES  
ROCK DRILL BITS, ROTARY TYPE  
ROCK DRILL PARTS NES  
ROCK DRILLS NES  
ROTARY TILLERS, AGRICULTURAL AND PARTS  
SCRAPERS, DIG-CARRY-HAUL TYPE, AND PARTS  
SEA FISH, FRESH OR FROZEN NES  
SELF-CONTD GEN SETS & LIGHTING OUTFITS NES  
SODIUM SILICATES, INCLUDING SOLUTIONS  
SOIL PREP, SEEDING & FERT MACHY, & PTS M  
SPRAYSERS/CROP PROTECTION MACH/EQUIP & PTS NES  
SULPHUR, CRUDE OR REFINED  
TENTS, ACCESSORIES AND PARTS  
TRACTORS NES, PARTS & ACCESS FOR TRACTORS NES  
UNDERGROUND LOADERS AND PARTS  
UREA  
VEGETABLE OILS AND FATS NES  
VENEER, HARDWOOD NES  
VENEER, SOFTWOOD  
WAGONS AND PARTS NES

## WARD BEDAS (CANADA) LIMITED

TEL: 604-980-0381

410 - 145 CHADWICK CRT., NORTH VANCOUVER, B.C., V7M3K1  
MAIN CONTACT: MR. IAN WARD  
FAX: 604-985-3748 TLX/ANSBK: 04-352789  
YEARS IN INTERNATIONAL TRADE: 20 REPORTED: FEB/1990  
COUNTERTRADE ON OWN BEHALF: YES  
COUNTERTRADE FOR OTHER COMPANIES: YES  
COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL  
WAREHOUSING  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| ALGERIA                  |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT   | X |   |   |   | X | X |   |
| ARGENTINA                |   | X |   |   |   |   |   |
| AUSTRALIA                |   |   |   |   |   | X |   |
| AUSTRIA                  | X |   | X |   |   |   |   |
| BAHAMAS                  |   | X |   |   |   |   |   |
| BAHRAIN                  | X |   |   |   |   |   |   |
| BARBADOS                 |   | X |   |   |   |   |   |
| BELGIUM                  | X |   |   |   |   | X |   |
| BOTSWANA                 |   | X |   |   |   |   |   |
| BRAZIL                   |   | X | X |   |   | X |   |
| CAYMAN ISLANDS           |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |
| CHAD                     |   | X |   |   |   |   |   |
| CHILE                    |   | X |   |   |   |   |   |
| COSTA RICA               |   | X | X |   |   |   |   |
| DENMARK                  | X |   | X |   | X | X | X |
| ENGLAND                  | X |   | X | X | X | X | X |
| FINLAND                  |   | X | X |   |   |   |   |
| FRANCE                   | X |   |   |   |   | X |   |
| GABON                    |   | X |   |   |   |   |   |
| GERMANY, WEST            | X |   |   |   |   | X |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| GREECE                     | X |   |   |   |   |   |   |
| HAITI                      |   | X |   |   |   |   |   |
| HONG KONG                  | X |   |   |   |   | X |   |
| INDIA                      | X | X |   |   |   |   |   |
| INDONESIA                  |   | X |   |   |   |   |   |
| IRELAND                    | X |   |   |   |   |   |   |
| ITALY                      | X |   |   |   |   |   |   |
| JAMAICA                    |   | X |   |   |   |   |   |
| JAPAN                      | X |   | X |   | X | X |   |
| JORDAN                     | X |   |   |   |   |   |   |
| KENYA                      |   | X |   |   |   |   | X |
| KOREA, SOUTH               | X |   | X |   |   | X | X |
| KUWAIT                     | X |   |   |   | X | X |   |
| LESOTHO                    |   | X |   |   |   |   |   |
| MADAGASCAR                 |   | X |   |   |   |   |   |
| MALAWI                     |   | X |   |   |   |   |   |
| MALAYSIA                   | X | X |   |   |   |   |   |
| MALI                       |   | X |   |   |   |   |   |
| MAURITANIA                 |   | X |   |   |   |   |   |
| MAURITIUS                  |   | X |   |   |   |   |   |
| MOROCCO                    |   | X |   |   |   | X |   |
| MOZAMBIQUE                 |   | X |   |   |   |   |   |
| NEPAL                      |   | X |   |   |   |   |   |
| NETHERLANDS                | X |   |   |   |   | X |   |
| NIGERIA                    |   | X |   |   |   |   |   |
| NORTHERN IRELAND           |   | X |   |   | X | X | X |
| PAKISTAN                   |   | X |   |   |   |   |   |
| PANAMA                     |   | X |   |   |   | X |   |
| PAPUA NEW GUINEA           | X |   | X |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA | X |   |   |   |   |   |   |
| PERU                       |   | X |   |   |   |   |   |
| PHILIPPINES                | X | X |   |   |   | X |   |
| QATAR                      | X |   |   |   |   |   |   |
| REPUBLIC OF CAMEROON       |   | X |   |   |   |   |   |
| RWANDA                     |   | X |   |   |   |   |   |
| SAUDI ARABIA               | X |   |   |   | X | X | X |
| SCOTLAND                   | X |   |   |   | X | X | X |
| SEYCHELLES                 |   | X |   |   |   |   |   |
| SINGAPORE                  | X | X |   |   |   | X |   |
| SOUTH AFRICA               | X | X |   |   |   | X |   |
| SRI LANKA                  |   | X |   |   |   |   |   |
| SWAZILAND                  |   | X |   |   |   |   |   |
| SWEDEN                     | X |   |   |   |   | X |   |
| SWITZERLAND                | X |   |   |   |   | X |   |
| TAIWAN                     | X |   | X |   |   | X |   |
| TANZANIA                   |   | X |   |   |   | X |   |
| TRINIDAD AND TOBAGO        |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES       | X |   |   |   |   | X | X |
| UNITED STATES              |   |   |   |   |   | X | X |
| URUGUAY                    |   | X |   |   |   |   |   |
| VIRGIN ISLANDS             |   | X |   |   |   |   |   |
| WALES                      |   |   |   |   | X | X | X |
| YEMEN, SOUTH               | X |   |   |   |   |   |   |
| ZIMBABWE                   |   | X |   |   |   | X |   |

## PRODUCTS EXPORTED:

AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
ALE, LAGER, PORTER AND STOUT  
CATTLE NES  
CEREALS, UNMILLED NES  
CONCRETE BLOCK MACHINES AND PARTS  
CONSTRUCTION & MTCE MACHY, EQUIP & PARTS NES  
COPPER PIPE AND TUBING  
DISTILLED BEVERAGES AND SPIRITS NES  
ELECTRIC LIGHTING FIX & PORT LAMPS & PTS NES  
ELECTRICAL NON-CURR-CARRYING WIRING MAT NES  
FAUCETS, TUB-FILLERS, SHOWERS & COMBINATIONS  
FEED CONCENTRATES AND COMPLETE FEEDS NES  
FERTILIZERS AND FERTILIZER MATERIALS NES  
FLUOR & ELEC DISCHARGE LIGHTING FIX/PORT LAMP  
FOOD, DRUG AND COSMETIC DYESTUFFS /FD & C/  
GENERAL PURPOSE INDUSTRIAL MACHY & PARTS NES  
HERBICIDES NES  
INCANDESCENT LIGHTING FIX/FLOOR/TABLE LAMPS  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
INSECTICIDES NES  
LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
LUMBER, DOMESTIC HARDWOODS NES  
MILK, CREAM, AND BY-PRODUCTS, POWDERED  
NON-ALCOHOLIC BEVERAGES NES  
OIL SEEDS, OIL NUTS AND OIL KERNELS NES

CONTINUED....

# TRADING HOUSE

OUTLET & SWITCH BOXES & OUTLET BOX CONNECTORS  
 PIGMENTS, COLOUR LAKES & TONER NES /PIG NES./  
 PLUMBERS, BRASS GOODS AND BATHROOM ACCESS NES  
 PLUMBING FIXTURES AND SANITARY WARE NES  
 PLYWOOD, HARDWOOD, PRE-FINISHED NES  
 PLYWOOD, SOFTWOOD  
 POLES, TELEGRAPH, TELEPHONE & POWER TRANS  
 SALMON, FRESH OR FROZEN  
 SAWS & SAWMILL MACHINERY, EQUIPMENT & PTS NES  
 SHELLFISH, FRESH OR FROZEN NES  
 SOYA BEANS  
 VEGETABLES, DRIED NES  
 VENEER, HARDWOOD NES  
 VENEER, SOFTWOOD  
 WOOD PULP NES

## WEDGEWOODS IMPORT EXPORT

7 PEPPERELL CRES., MARKHAM, ONT. L3R3G9  
 MAIN CONTACT: MR. FRENCHO C. RAMPERSAUD  
 FAX: TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 1 REPORTED: FEB/1990  
 TOTAL STAFF: 2 TRADE STAFF:  
 ANNUAL SALES \$000: \$1-99  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 AUXILIARY SERVICES:

TEL: 416-698-0082

### DOCUMENTATION

### PACKAGING

### SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
 METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN              |   | X |   |   |   |   |   |
| ALBANIA                  |   | X |   |   |   |   |   |
| ALGERIA                  |   | X |   |   |   |   |   |
| ANDORRA                  |   | X |   |   |   |   |   |
| ANGOLA                   |   | X |   |   |   |   |   |
| ANTARCTICA               |   |   |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT   |   | X |   |   |   |   |   |
| ARGENTINA                |   | X |   |   |   |   |   |
| ARUBA                    |   | X |   |   |   |   |   |
| AUSTRALIA                |   | X |   |   |   |   |   |
| AUSTRIA                  |   | X |   |   |   |   |   |
| AZORES                   |   | X |   |   |   |   |   |
| BAHAMAS                  |   | X |   |   |   |   |   |
| BAHRAIN                  |   | X |   |   |   |   |   |
| BANGLADESH               |   | X |   |   |   |   |   |
| BARBADOS                 |   | X |   |   |   |   |   |
| BELGIUM                  |   | X |   |   |   |   |   |
| BELIZE                   |   | X |   |   |   |   |   |
| BENIN                    |   | X |   |   |   |   |   |
| BERMUDA                  |   | X |   |   |   |   |   |
| BHUTAN                   |   | X |   |   |   |   |   |
| BOLIVIA                  |   | X |   |   |   |   |   |
| BONAIRE                  |   | X |   |   |   |   |   |
| BOTSWANA                 |   | X |   |   |   |   |   |
| BRAZIL                   |   | X |   |   |   |   |   |
| BRUNEI                   |   | X |   |   |   |   |   |
| BULGARIA                 |   | X |   |   |   |   |   |
| BURKINA FASO             |   | X |   |   |   |   |   |
| BURMA                    |   | X |   |   |   |   |   |
| BURUNDI                  |   | X |   |   |   |   |   |
| CANARY ISLANDS           |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS       |   | X |   |   |   |   |   |
| CAYMAN ISLANDS           |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |
| CHAD                     |   | X |   |   |   |   |   |
| CHILE                    |   | X |   |   |   |   |   |
| COLOMBIA                 |   | X |   |   |   |   |   |
| CONGO                    |   | X |   |   |   |   |   |
| COOK ISLANDS             |   | X |   |   |   |   |   |
| COSTA RICA               |   | X |   |   |   |   |   |
| CUBA                     |   | X |   |   |   |   |   |
| CURACAO                  |   | X |   |   |   |   |   |
| CYPRUS                   |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA           |   | X |   |   |   |   |   |
| DENMARK                  |   | X |   |   |   |   |   |
| DJIBOUTI                 |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC       |   | X |   |   |   |   |   |
| ECUADOR                  |   | X |   |   |   |   |   |
| EL SALVADOR              |   | X |   |   |   |   |   |
| ENGLAND                  |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ETHIOPIA                     |   | X |   |   |   |   |   |
| FALKLAND ISLANDS             |   | X |   |   |   |   |   |
| FIJI                         |   | X |   |   |   |   |   |
| FINLAND                      |   | X |   |   |   |   |   |
| FRANCE                       |   | X |   |   |   |   |   |
| FRENCH GUIANA                |   | X |   |   |   |   |   |
| GABON                        |   | X |   |   |   |   |   |
| GAMBIA                       |   | X |   |   |   |   |   |
| GERMANY, EAST                |   | X |   |   |   |   |   |
| GERMANY, WEST                |   | X |   |   |   |   |   |
| GHANA                        |   | X |   |   |   |   |   |
| GIBRALTAR                    |   | X |   |   |   |   |   |
| GREECE                       |   | X |   |   |   |   |   |
| GREENLAND                    |   | X |   |   |   |   |   |
| GUAM                         |   | X |   |   |   |   |   |
| GUATEMALA                    |   | X |   |   |   |   |   |
| GUINEA                       |   | X |   |   |   |   |   |
| GUINEA-BISSAU                |   | X |   |   |   |   |   |
| GUYANA                       | X |   |   |   |   |   |   |
| HAITI                        |   | X |   |   |   |   |   |
| HONDURAS                     |   | X |   |   |   |   |   |
| HONG KONG                    |   | X |   |   |   | X |   |
| HUNGARY                      |   | X |   |   |   |   |   |
| ICELAND                      |   | X |   |   |   |   |   |
| INDIA                        |   | X |   |   |   |   |   |
| INDONESIA                    |   | X |   |   |   |   |   |
| IRELAND                      |   | X |   |   |   |   |   |
| ISRAEL                       |   | X |   |   |   |   |   |
| ITALY                        |   | X |   |   |   | X |   |
| IVORY COAST                  |   | X |   |   |   |   |   |
| JAMAICA                      |   | X |   |   |   |   |   |
| JAPAN                        |   | X |   |   |   |   |   |
| JORDAN                       |   | X |   |   |   |   |   |
| KAMPUCHEA                    |   | X |   |   |   |   |   |
| KENYA                        |   | X |   |   |   |   |   |
| KOREA, SOUTH                 |   | X |   |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LAOS                         |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| LESOTHO                      |   | X |   |   |   |   |   |
| LIBERIA                      |   | X |   |   |   |   |   |
| LIBYA                        |   | X |   |   |   |   |   |
| LIECHTENSTEIN                |   | X |   |   |   |   |   |
| LUXEMBOURG                   |   | X |   |   |   |   |   |
| MACAU                        |   | X |   |   |   |   |   |
| MADAGASCAR                   |   | X |   |   |   |   |   |
| MALAWI                       |   | X |   |   |   |   |   |
| MALAYSIA                     |   | X |   |   |   |   |   |
| MALI                         |   | X |   |   |   |   |   |
| MALTA                        |   | X |   |   |   |   |   |
| MAURITANIA                   |   | X |   |   |   |   |   |
| MAURITIUS                    |   | X |   |   |   |   |   |
| MEXICO                       |   | X |   |   |   |   |   |
| MONACO                       |   | X |   |   |   |   |   |
| MONGOLIA                     |   | X |   |   |   |   |   |
| MOROCCO                      |   | X |   |   |   |   |   |
| MOZAMBIQUE                   |   | X |   |   |   |   |   |
| NEPAL                        |   | X |   |   |   |   |   |
| NETHERLANDS                  |   | X |   |   |   |   |   |
| NEW CALEDONIA                |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   |   |
| NIGER                        |   | X |   |   |   |   |   |
| NIGERIA                      | X |   |   |   |   |   |   |
| NORWAY                       |   | X |   |   |   |   |   |
| OMAN                         |   | X |   |   |   |   |   |
| PAKISTAN                     |   | X |   |   |   |   |   |
| PANAMA                       |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA             |   | X |   |   |   |   |   |
| PARAGUAY                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   |   | X |   |   |   | X |   |
| PERU                         |   | X |   |   |   |   |   |
| PHILIPPINES                  |   | X |   |   |   |   |   |
| POLAND                       |   | X |   |   |   |   |   |
| PORTUGAL                     |   | X |   |   |   |   |   |
| PUERTO RICO                  |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| QATAR                               |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON                | X |   |   |   |   |   |   |
| REUNION                             |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| RWANDA                              |   | X |   |   |   |   |   |
| <hr/>                               |   |   |   |   |   |   |   |
| SAMOA ISLANDS                       |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   |   |   |   |   |
| SENEGAL                             |   | X |   |   |   |   |   |
| SEYCHELLES                          |   | X |   |   |   |   |   |
| <hr/>                               |   |   |   |   |   |   |   |
| SIERRA LEONE                        |   | X |   |   |   |   |   |
| SINGAPORE                           |   | X | X |   |   |   |   |
| SOLOMON ISLANDS                     |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC                    |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| <hr/>                               |   |   |   |   |   |   |   |
| SRI LANKA                           |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON              |   | X |   |   |   |   |   |
| SUDAN                               |   | X |   |   |   |   |   |
| SURINAM                             |   | X |   |   |   |   |   |
| SWAZILAND                           |   | X |   |   |   |   |   |
| <hr/>                               |   |   |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| SYRIA                               |   | X |   |   |   |   |   |
| TAHITI                              |   | X |   |   |   |   |   |
| TAIWAN                              |   | X | X |   |   |   |   |
| <hr/>                               |   |   |   |   |   |   |   |
| TANZANIA                            |   | X |   |   |   |   |   |
| TASMANIA                            |   | X |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| TOGO                                | X |   |   |   |   |   |   |
| TONGA                               |   | X |   |   |   |   |   |
| <hr/>                               |   |   |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TUNISIA                             |   | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| <hr/>                               |   |   |   |   |   |   |   |
| UGANDA                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       |   | X | X |   |   |   |   |
| URUGUAY                             |   | X |   |   |   |   |   |
| <hr/>                               |   |   |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |
| WESTERN SAHARA                      |   | X |   |   |   |   |   |
| <hr/>                               |   |   |   |   |   |   |   |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |
| ZAIRE                               |   | X |   |   |   |   |   |
| ZAMBIA                              |   | X |   |   |   |   |   |
| ZIMBABWE                            |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

ANTIBIOTICS NES, IN DOSAGE, HUMAN USE  
CORRESPONDENCE PAPER AND CUT PAPER NES  
COSTUME JEWELLERY NES  
MISCELLANEOUS END PRODUCTS NES  
PERFUMES, TOILET WATERS AND COLOGNES  
PRINTED MATTER NES  
TOILET PREPARATIONS AND COSMETICS NES

## WEST INDIA TRADING CO. INC.

TEL: 514-849-6031

231 RUE ST. JACQUES, 11EME ETAGE, MONTREAL QUE., H2Y1N6  
MAIN CONTACT: MR. A. DE VASCONCELOS  
FAX: 514-499-8449 TLX/AMSBK: 0524417  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: JUN/1989  
COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
TOTAL STAFF: 10-19 TRADE STAFF: 5-9  
ANNUAL SALES \$000: \$5,000-9,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
PORTUGUESE  
SPANISH

## AUXILIARY SERVICES:

DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING

## AREA OF SPECIALTIES:

SHIPPING-INTERNATIONAL  
BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING

## METHOD OF OPERATIONS:

AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ANGOLA                       |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT       |   | X |   |   |   |   |   |
| ARGENTINA                    |   | X | X |   |   |   |   |
| ARUBA                        |   | X |   |   |   |   | X |
| AUSTRALIA                    |   | X | X |   |   |   |   |
| <hr/>                        |   |   |   |   |   |   |   |
| BAHAMAS                      |   | X | X |   |   |   | X |
| BAHRAIN                      |   | X | X |   |   |   |   |
| BANGLADESH                   |   | X | X |   |   |   |   |
| BARBADOS                     |   | X | X |   |   |   | X |
| BELGIUM                      |   | X | X |   |   |   |   |
| <hr/>                        |   |   |   |   |   |   |   |
| BELIZE                       |   | X | X |   |   |   |   |
| BERMUDA                      |   | X | X |   |   |   | X |
| BONAIRE                      |   | X | X |   |   |   | X |
| BRAZIL                       |   | X | X |   |   |   |   |
| CANARY ISLANDS               |   | X | X |   |   |   |   |
| <hr/>                        |   |   |   |   |   |   |   |
| CAYMAN ISLANDS               |   | X | X |   |   |   | X |
| CHILE                        | X | X | X |   |   |   | X |
| COLOMBIA                     |   | X | X |   |   |   |   |
| COSTA RICA                   |   | X | X |   |   |   |   |
| CUBA                         |   | X | X |   |   |   | X |
| <hr/>                        |   |   |   |   |   |   |   |
| CURACAO                      |   | X | X | X |   |   | X |
| DOMINICAN REPUBLIC           |   | X | X | X |   |   | X |
| EL SALVADOR                  |   | X | X | X |   |   |   |
| ENGLAND                      |   | X | X | X |   |   |   |
| FRANCE                       |   | X | X | X |   |   |   |
| <hr/>                        |   |   |   |   |   |   |   |
| GERMANY, WEST                |   | X | X | X |   |   |   |
| GREECE                       |   | X | X | X |   |   |   |
| GUATEMALA                    |   | X | X | X |   |   |   |
| GUYANA                       |   | X | X | X |   |   |   |
| HAITI                        |   | X | X | X |   |   | X |
| <hr/>                        |   |   |   |   |   |   |   |
| HONDURAS                     |   | X | X | X |   |   |   |
| ITALY                        |   | X | X | X |   |   |   |
| JAMAICA                      |   | X | X | X |   |   | X |
| JAPAN                        |   | X | X | X |   |   |   |
| JORDAN                       |   | X | X | X |   |   |   |
| <hr/>                        |   |   |   |   |   |   |   |
| KUWAIT                       |   | X | X | X |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X | X | X |   |   | X |
| LIBERIA                      |   | X | X | X |   |   |   |
| MALAYSIA                     |   | X | X | X |   |   |   |
| NEW ZEALAND                  |   | X | X | X |   |   |   |
| <hr/>                        |   |   |   |   |   |   |   |
| NICARAGUA                    |   | X | X | X |   |   |   |
| PANAMA                       |   | X | X | X |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   |   | X | X | X |   |   |   |
| PORTUGAL                     | X | X | X | X |   |   |   |
| PUERTO RICO                  |   | X | X | X |   |   | X |
| <hr/>                        |   |   |   |   |   |   |   |
| REPUBLIC OF CAMEROON         |   | X | X | X |   |   |   |
| SAUDI ARABIA                 |   | X | X | X |   |   |   |
| SINGAPORE                    |   | X | X | X |   |   |   |
| SPAIN                        |   | X | X | X |   |   |   |
| SURINAM                      | X | X | X | X |   |   |   |
| <hr/>                        |   |   |   |   |   |   |   |
| SWITZERLAND                  |   | X | X | X |   |   |   |
| TRINIDAD AND TOBAGO          | X | X | X | X |   |   | X |
| TURKEY                       |   | X | X | X |   |   |   |
| TURKS AND CAICOS ISLANDS     |   | X | X | X |   |   | X |
| UNITED ARAB EMIRATES         |   | X | X | X |   |   |   |
| <hr/>                        |   |   |   |   |   |   |   |
| UNITED STATES                |   | X | X | X |   |   |   |
| VENEZUELA                    | X | X | X | X |   |   | X |
| VIRGIN ISLANDS               |   | X | X | X |   |   | X |

## PRODUCTS EXPORTED:

APPLES, CANNED, INCLUDING APPLESAUCE  
APRICOTS, CANNED  
ASPARAGUS, CANNED  
BACON, CURED  
BARRELS AND KEGS, WOODEN  
BEANS, BAKED, CANNED  
BEANS, CANNED NES  
BEANS, DRIED NES  
BEEF, CURED  
BOLTS & HEADED OR THRD RODS, W/O NUTS NES  
BOXES/CARTON, SHIP/DISTRIB. FIBRE/PAPERBD & PTS  
CARROTS, CANNED  
CEREALS, MILLED NES  
CHICKENS, FRESH OR FROZEN, INCLUDING CUT-UP  
CITRUS FRUITS, CND, INCL MIX OF CITRUS FRUITS  
COD, FRESH OR FROZEN  
CORN MEAL AND FLOUR  
CORN, CANNED  
DETERGENTS, HOUSEHOLD, POWDER OR LIQUID  
FANCY MEATS /EDIBLE OFFAL/, FRESH OR FROZEN

CONTINUED....

# TRADING HOUSE

FEEDS OF VEGETABLE ORIGIN NES  
 FISH AND FISH PRODUCTS, CANNED NES  
 FISH, PICKLED NES  
 FISH, SALTED AND/OR DRIED  
 FISH, SMOKED  
 FLATFISH, FRESH OR FROZEN  
 FRUIT DRINKS AND NECTARS  
 FRUIT JUICE CONCENTRATES, NOT FROZEN NES  
 FRUITS AND PRODUCTS, CANNED NES  
 GROUND CEREALS AND BY-PRODUCTS  
 HADDOCK, HAKE, CUSK & POLLOCK, FR OR FROZEN  
 HAY, FORAGE AND STRAW  
 HERRING, CANNED  
 HERRING, PICKLED  
 JAMS, JELLIES AND PRESERVES, CANNED  
 LARD  
 LINER BOARD  
 MARMALADES, CANNED  
 MEAT, CURED NES  
 MILK, CREAM, & BY-PRODUCTS, CONDENSED OR EVAP  
 MILK, CREAM, AND BY-PRODUCTS, POWDERED  
 MIXED FRUITS, CANNED NES  
 MUSHROOMS, CANNED  
 NON-ALCOHOLIC BEVERAGES NES  
 NUTS, KERNELS & SEEDS, SHELLED OR PREP NES  
 NUTS, LOCK NUTS AND STOP NUTS NES  
 OIL SEED CAKE AND MEAL NES  
 OLIVES, CANNED  
 PEACHES, CANNED  
 PEARS, CANNED  
 PEAS, DRIED NES  
 PIMENTOS, CANNED  
 PINEAPPLE JUICE, NOT CONCENTRATED  
 PINEAPPLE, CANNED  
 PORK SHOULDERS, PICNICS AND BUTTS, CURED  
 PORK, CURED NES  
 POTATOES, CANNED  
 POULTRY, FRESH OR FROZEN NES  
 SALMON, CANNED  
 SALT AND BRINE  
 SARDINE, CANNED, INCLUDING SPRATS & PILCHARDS  
 SAUSAGE, FRESH OR CURED  
 SHELLFISH, FRESH OR FROZEN NES  
 SHORTENING  
 SOYA BEAN OIL CAKE AND MEAL  
 TOILET PAPER, PACKAGED  
 TOMATO JUICE, CANNED  
 TOMATO PASTE, CANNED  
 TOMATOES, CANNED NES  
 TUNA, CANNED NES  
 VEGETABLE OILS AND FATS NES  
 VEGETABLES AND VEGETABLE JUICES, CANNED NES  
 VEGETABLES, DRIED NES  
 WIRE NAILS NES

WEST-COTT INTERNATIONAL INC. TEL: 416-444-2487  
 17 VALLEYWOODS RD. UNIT 78, DON MILLS, ONT., M3A2R4

MAIN CONTACT: MR. VERNON E. WALCOTT  
 FAX: 416-288-1377 TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 1 REPORTED: DEC/1988  
 COUNTERTRADE FOR OTHER COMPANIES: YES  
 QUEBEC ASSOCIATION OF EXPORT TRADING HOUSES MEMBER: YES  
 TOTAL STAFF: 3 TRADE STAFF: 3  
 ANNUAL SALES \$000: \$1,000-4,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH

AUXILIARY SERVICES: CONSULTING  
 DOCUMENTATION  
 WAREHOUSING  
 AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
 COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
 METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ALGERIA       |   |   |   |   |   |   |   |
| ANGOLA        |   | X |   |   |   |   |   |
| ARGENTINA     |   | X |   |   |   |   |   |
| AUSTRALIA     |   |   |   |   |   |   |   |
| BRAZIL        |   | X |   |   |   |   | X |
| ENGLAND       |   | X |   |   |   |   | X |
| FRANCE        |   | X |   |   |   |   |   |
| GAMBIA        |   | X |   |   |   |   |   |
| GERMANY, WEST |   |   | X |   |   |   |   |
| GHANA         |   | X |   |   |   |   |   |
| HONG KONG     | X |   | X | X | X |   | X |
| INDIA         |   | X |   |   |   |   |   |
| ISRAEL        |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| JAMAICA                    |   |   | X |   |   |   |   |
| JAPAN                      |   |   | X |   |   |   |   |
| JORDAN                     |   |   | X |   |   |   |   |
| LIBYA                      | X |   |   |   |   |   |   |
| NETHERLANDS                |   | X |   |   |   |   |   |
| NIGERIA                    |   | X |   |   |   |   |   |
| NORTHERN IRELAND           |   |   |   |   |   |   | X |
| PAKISTAN                   |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   |   | X |   |   |   |   |
| SAUDI ARABIA               |   |   | X |   |   |   |   |
| SCOTLAND                   |   |   |   |   |   |   | X |
| SPAIN                      |   | X |   |   |   |   |   |
| SWITZERLAND                |   |   | X |   |   |   |   |
| TAIWAN                     |   |   | X |   |   |   |   |
| UNITED STATES              | X |   | X | X |   | X | X |

MALES  
 PRODUCTS EXPORTED:  
 MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES  
 MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES  
 PAPER FOR PRINTING  
 PULP, OTHER THAN WOOD PULP  
 SPECIAL INDUSTRY MACHINERY, EQUIP & PTS NES

WESTBURN ELECTRIC SUPPLY TEL: 416-635-2950  
 300 STEEPCROCK DRIVE, DOWNSVIEW, ONTARIO, M3J2W9

MAIN CONTACT: MR. DON HEDGER  
 FAX: 416-635-0175 TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 10 REPORTED: OCT/1989  
 TOTAL STAFF: 250-499 TRADE STAFF: 100-249  
 ANNUAL SALES \$000: \$50,000+  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 FRENCH

AUXILIARY SERVICES: DOCUMENTATION  
 SHIPPING-INTERNATIONAL  
 WAREHOUSING  
 AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
 METHOD OF OPERATIONS: INDEPENDENT TRADER  
 FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                | E | I | B | S | A | R | W |
|----------------|---|---|---|---|---|---|---|
| CANARY ISLANDS |   |   |   |   |   |   |   |
| ROMANIA        |   | X |   |   |   |   |   |
| UNITED STATES  |   | X |   |   |   |   |   |
| WORLDWIDE      |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
 CONDUIT FOR ELEC WIRING, INCL ELEC MET TUB  
 ELECTRIC LIGHTING FIX & PORT LAMPS & PTS NES  
 INDUSTRIAL CONTROL EQUIPMENT AND PARTS  
 INSULATED WIRE AND CABLE NES  
 WIRING DEVICES AND PARTS

WESTBURN QUEBEC INC., DIVISION WEDCO TEL: 514-341-3700  
 505 RUE LOCKE, ST. LAURENT, QUE., H4T1X7

MAIN CONTACT: M. MICHEL HEBERT  
 FAX: 514-342-3508 TLX/ANSBK:  
 YEARS IN INTERNATIONAL TRADE: 20 REPORTED: AUG/1989  
 TOTAL STAFF: 250-499 TRADE STAFF: 5-9  
 ANNUAL SALES \$000: \$50,000+  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 FRENCH

AUXILIARY SERVICES: CONSOLIDATION  
 DOCUMENTATION  
 PACKAGING  
 SHIPPING-INTERNATIONAL  
 WAREHOUSING  
 AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
 FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   | X | X |   |   |   |   |
| CUBA                   |   | X | X |   |   |   |   |
| GUINEA                 |   | X | X |   |   |   |   |
| IRELAND                |   | X | X |   |   |   |   |
| IVORY COAST            |   | X | X |   |   |   |   |
| SAUDI ARABIA           |   | X | X |   |   |   |   |
| ST. PIERRE ET MIQUELON |   | X | X |   |   |   |   |
| UNITED ARAB EMIRATES   |   | X | X |   |   |   |   |
| UNITED STATES          |   | X | X |   |   |   |   |

PRODUCTS EXPORTED:  
 ELECTRIC LIGHTING FIX & PORT LAMPS & PTS NES  
 FLUOR & ELEC DISCHARGE LIGHTING FIX/PORT LAMP  
 GLASSES/REFLECTOR/REFLECTOR LIGHTING FIXTURES  
 HEATING STOVES AND SPACE HEATERS NES  
 INDUSTRIAL CONTROL EQUIPMENT AND PARTS

CONTINUED....



# TRADING HOUSE

INSULATED WIRE AND CABLE NES  
SWITCHGEAR AND PROTECTIVE EQUIP NES, & PARTS  
TELEPHONE APPARATUS, EQUIPMENT & SPECIFIC PTS  
WIRING DEVICES AND PARTS

WESTFIELD'S  
SEE... EDGAM SOFTWARE LTD.

WESTLUND INTERNATIONAL TECHNOLOGIES INC TEL: 604-524-3277

#2 356 COLUMBIA STREET, NEW WESTMINSTER B.C., V3L1A6

MAIN CONTACT: MR. STEVE FAULK

FAX: 604-524-5390 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 2 REPORTED: DEC/1989

TOTAL STAFF: 5-9 TRADE STAFF: 2

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,

S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| AUSTRALIA                  |   | X |   |   |   |   |   |
| CHILE                      |   | X |   |   |   |   |   |
| HONG KONG                  |   | X |   |   |   |   |   |
| INDIA                      |   |   |   |   |   | X |   |
| JAPAN                      |   | X |   |   |   | X |   |
| NEW ZEALAND                |   | X |   |   |   |   |   |
| PAKISTAN                   |   | X |   |   |   | X |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PHILIPPINES                |   | X |   |   |   | X |   |
| THAILAND                   |   | X |   |   |   |   |   |

UNITED STATES X X  
PRODUCTS EXPORTED:  
CHEMICAL AND PHARM PRODS IND MACHY, EQUIP/PTS  
GENERAL PURPOSE INDUSTRIAL MACHY & PARTS NES  
INDUSTRIAL DRYING MACHINERY AND PARTS NES  
PARTS OF POWER PUMPS  
SELF-CONTO GEN SETS & LIGHTING OUTFITS NES

WESTMOUNT FOREST PRODUCTS LTD. TEL: 604-467-9161

12350 CARLTON ST., MAPLERIDGE, B.C., V2X5C3

MAIN CONTACT: MR. L.O. CLEFSTAD

FAX: 604-467-0661 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 2 REPORTED: JAN/1989

TOTAL STAFF: 3 TRADE STAFF: 3

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES:  
CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              |   | X |   |   |   |   |   |
| ARUBA                  |   | X |   |   |   |   |   |
| AUSTRALIA              |   | X | X |   |   |   | X |
| AUSTRIA                |   | X | X |   |   |   |   |
| BAHAMAS                |   | X |   |   |   |   |   |
| BANGLADESH             |   | X |   |   |   |   |   |
| BARBADOS               |   | X |   |   |   |   |   |
| BELGIUM                |   | X |   |   |   |   | X |
| BERMUDA                |   | X |   |   |   |   |   |
| BRAZIL                 |   | X |   |   |   |   |   |
| BRUNEI                 |   | X |   |   |   |   |   |
| BURMA                  |   | X |   |   |   |   |   |
| COOK ISLANDS           |   | X |   |   |   |   |   |
| CURACAO                |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA         |   | X |   |   |   |   |   |
| DENMARK                |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC     |   | X |   |   |   |   |   |
| ENGLAND                |   | X |   |   |   |   | X |
| FIJI                   |   | X |   |   |   |   |   |
| FINLAND                |   | X |   |   |   |   |   |
| FRANCE                 |   | X | X |   |   |   | X |
| GERMANY, WEST          |   | X |   |   |   | X |   |
| GREECE                 |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                               | E | I | B | S | A | R | W |
|-----------------------------------------------|---|---|---|---|---|---|---|
| HONG KONG                                     |   | X |   |   |   |   |   |
| ICELAND                                       |   | X |   |   |   |   |   |
| INDIA                                         |   | X |   |   |   |   |   |
| INDONESIA                                     |   | X |   |   |   |   |   |
| IRELAND                                       |   | X |   |   |   |   |   |
| ISRAEL                                        |   | X |   |   |   |   |   |
| ITALY                                         |   | X | X |   |   |   | X |
| JAMAICA                                       |   | X | X |   |   |   |   |
| JAPAN                                         |   | X |   |   |   |   | X |
| KAMPUCHEA                                     |   | X |   |   |   |   |   |
| KOREA, SOUTH                                  |   | X | X |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS                  |   | X | X |   |   |   |   |
| LIECHTENSTEIN                                 |   | X | X |   |   |   |   |
| LUXEMBOURG                                    |   | X | X |   |   |   |   |
| MADAGASCAR                                    |   | X |   |   |   |   |   |
| MALAYSIA                                      |   | X |   |   |   |   |   |
| MALTA                                         |   | X |   |   |   |   |   |
| MEXICO                                        |   | X |   |   |   |   |   |
| MONACO                                        |   | X |   |   |   |   |   |
| MOROCCO                                       |   | X |   |   |   |   |   |
| NETHERLANDS                                   |   | X | X |   |   |   | X |
| NEW CALEDONIA                                 |   | X | X |   |   |   |   |
| NEW ZEALAND                                   |   | X |   |   |   |   | X |
| NORTHERN IRELAND                              |   | X |   |   |   |   |   |
| NORWAY                                        |   | X |   |   |   |   |   |
| PAKISTAN                                      |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA                    |   | X |   |   |   |   |   |
| PHILIPPINES                                   |   | X |   |   |   |   |   |
| PORTUGAL                                      |   | X |   |   |   |   |   |
| PUERTO RICO                                   |   | X | X |   |   |   |   |
| SAMOA ISLANDS                                 |   | X | X |   |   |   |   |
| SAUDI ARABIA                                  |   | X | X |   |   |   | X |
| SCOTLAND                                      |   | X | X |   |   |   |   |
| SINGAPORE                                     |   | X | X |   |   |   |   |
| SOLOMON ISLANDS                               |   | X | X |   |   |   |   |
| SPAIN                                         |   | X | X |   |   |   |   |
| SWEDEN                                        |   | X | X |   |   |   |   |
| SWITZERLAND                                   |   | X | X |   |   |   |   |
| TAHITI                                        |   | X | X |   |   |   |   |
| TAIWAN                                        |   | X | X |   |   |   |   |
| TANZANIA                                      |   | X | X |   |   |   |   |
| TASMANIA                                      |   | X | X |   |   |   |   |
| TRINIDAD AND TOBAGO                           |   | X | X |   |   |   |   |
| TUNISIA                                       |   | X | X |   |   |   |   |
| TURKEY                                        |   | X | X |   |   |   |   |
| VENEZUELA                                     |   | X | X |   |   |   | X |
| WALES                                         |   | X | X |   |   |   |   |
| YUGOSLAVIA                                    |   | X | X |   |   |   |   |
| ZAMBIA                                        |   | X | X |   |   |   |   |
| PRODUCTS EXPORTED:                            |   |   |   |   |   |   |   |
| DOORS OF WOOD                                 |   |   |   |   |   |   |   |
| MILLWORK NES                                  |   |   |   |   |   |   |   |
| PREFABRICATED AND READY-CUT BUILDINGS & PARTS |   |   |   |   |   |   |   |
| SAWMILL PRODUCTS NES                          |   |   |   |   |   |   |   |

WIDMAN INTERNATIONAL LTD.  
SEE... C.R. WIDMAN INTERNATIONAL LIMITED

WIGGINS SALES LTD.

TEL: 416-233-6291

4214 DUNDAS ST. W. TORONTO, ONT. M8X1V6

MAIN CONTACT: MR. ROBERT C. WIGGINS

FAX: 416-233-6292 TLX/ANSBK: 06984843

YEARS IN INTERNATIONAL TRADE: 12 REPORTED: JUN/1989

TOTAL STAFF: 1 TRADE STAFF: 1

ANNUAL SALES \$000: \$1,000-4,999

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AUXILIARY SERVICES:  
CONSOLIDATION  
DOCUMENTATION  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| AUSTRALIA     |   | X |   |   |   |   |   |
| ENGLAND       |   | X |   |   |   |   |   |
| FRANCE        |   | X |   |   |   |   |   |
| GERMANY, WEST |   | X |   |   |   |   | X |
| ITALY         |   | X |   |   |   |   | X |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| JAPAN                      |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   |   | X |   |   |   |   |
| SCOTLAND                   |   | X |   |   |   |   |   |
| SWEDEN                     |   | X |   |   |   |   |   |
| UNITED STATES              | X | X | X |   |   |   | X |

## WALES

PRODUCTS EXPORTED:  
 APPLES, DRIED  
 BEANS, CANNED NES  
 BEANS, GREEN AND WAX, FROZEN  
 CHERRIES, FROZEN  
 CORN, CANNED  
 FISH, SMOKED  
 FRUIT JUICES, NOT CONCENTRATED NES  
 FRUITS AND PRODUCTS, CANNED NES  
 FRUITS, PRESERVED, NOT CANNED NES  
 PEAS, FROZEN  
 PICKLES AND RELISHES  
 SALMON, FRESH OR FROZEN  
 TOMATO JUICE, CANNED  
 TOMATOES, CANNED NES  
 VEGETABLES AND VEGETABLE JUICES, CANNED NES

WILBUR ELLIS CO. OF CANADA LTD. TEL: 604-662-3711

1210-200 GRANVILLE ST., VANCOUVER, B.C., V6C1S4  
 MAIN CONTACT: MR. NEIL STAJKOWSKI  
 FAX: 604-662-8272 TLX/ANSBK: 04-507815  
 YEARS IN INTERNATIONAL TRADE: 60 REPORTED: NOV/1988  
 TOTAL STAFF: 10-19 TRADE STAFF: 5-9  
 ANNUAL SALES \$000: \$25,000-49,999  
 PARENT COUNTRY: UNITED STATES  
 LANGUAGES: ENGLISH  
 AUXILIARY SERVICES:

CONSOLIDATION  
 CONSULTING  
 DOCUMENTATION  
 FREIGHT FORWARDING  
 SHIPPING-INTERNATIONAL  
 COMMODITIES/PRIMARY PRODUCTS TRADING  
 AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

AREA OF SPECIALTIES:  
 METHOD OF OPERATIONS:

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| AUSTRALIA     |   | X |   |   |   |   |   |
| GERMANY, WEST |   |   |   | X |   |   |   |
| HONG KONG     | X | X |   | X |   |   |   |
| JAPAN         |   |   |   | X |   |   |   |
| KOREA, SOUTH  | X |   |   | X |   |   | X |

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| MALAYSIA                   |   | X |   |   |   |   |   |
| MEXICO                     |   | X |   |   |   |   |   |
| NETHERLANDS                |   |   |   |   | X |   |   |
| NEW ZEALAND                |   |   |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   | X |   |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| SINGAPORE     |   |   |   |   |   |   |   |
| TAIWAN        |   |   |   | X |   |   |   |
| THAILAND      |   | X |   |   |   |   |   |
| UNITED STATES | X | X |   | X |   |   | X |

PRODUCTS EXPORTED:  
 FEEDS OF VEGETABLE ORIGIN NES  
 FISH MEAL  
 GROUND CEREALS AND BY-PRODUCTS  
 OIL SEED CAKE AND MEAL NES  
 OIL SEEDS, OIL NUTS AND OIL KERNELS NES  
 TALLOW  
 VEGETABLE OILS AND FATS NES

WILLIAM D. BRANSON LIMITED TEL: 416-884-0874

320 NEWKIRK RD., RICHMOND HILL, ONT., L4C3G7  
 MAIN CONTACT: MS. PATRICIA BRANSFIELD  
 FAX: 416-884-3241 TLX/ANSBK: 06-986723/BRANSONSRCHILL  
 YEARS IN INTERNATIONAL TRADE: 54 REPORTED: FEB/1990  
 COUNCIL OF CANADIAN TRADING HOUSES MEMBER: YES  
 TOTAL STAFF: 5-9 TRADE STAFF: 5-9  
 ANNUAL SALES \$000: \$5,000-9,999  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ENGLISH  
 AUXILIARY SERVICES:

CONSULTING  
 DOCUMENTATION  
 COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 INDEPENDENT TRADER

AREA OF SPECIALTIES:  
 METHOD OF OPERATIONS:

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| AFGHANISTAN            |   | X |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              |   | X |   |   |   |   |   |
| ARUBA                  | X | X | X |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|            | E | I | B | S | A | R | W |
|------------|---|---|---|---|---|---|---|
| AUSTRALIA  |   | X | X |   |   |   |   |
| AUSTRIA    |   | X | X |   |   |   |   |
| BAHAMAS    |   | X | X |   |   |   |   |
| BAHRAIN    |   | X | X |   |   |   |   |
| BANGLADESH |   | X | X |   |   |   |   |

|          | E | I | B | S | A | R | W |
|----------|---|---|---|---|---|---|---|
| BARBADOS |   | X | X |   |   |   |   |
| BELGIUM  |   | X | X |   |   |   |   |
| BELIZE   |   | X | X |   |   |   |   |
| BERMUDA  |   | X | X |   |   |   |   |
| BONAIRE  |   | X | X |   |   |   |   |

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| BRASIL             |   | X | X |   |   |   |   |
| BURMA              |   | X | X |   |   |   |   |
| CANARY ISLANDS     |   | X | X |   |   |   |   |
| CAPE VERDE ISLANDS |   | X | X |   |   |   |   |
| CAYMAN ISLANDS     |   | X | X |   |   |   |   |

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| CHILE        |   | X | X |   |   |   |   |
| COLOMBIA     |   | X | X |   |   |   |   |
| CONGO        |   | X | X |   |   |   |   |
| COOK ISLANDS |   | X | X |   |   |   |   |
| COSTA RICA   |   | X | X |   |   |   |   |

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| CUBA               |   | X | X |   |   |   |   |
| CURACAO            |   | X | X |   |   |   |   |
| CZECHOSLOVAKIA     |   | X | X |   |   |   |   |
| DENMARK            |   | X | X |   |   |   |   |
| DOMINICAN REPUBLIC |   | X | X |   |   |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| ECUADOR       |   | X | X |   |   |   |   |
| ENGLAND       |   | X | X |   |   |   |   |
| FIJI          |   | X | X |   |   |   |   |
| FRANCE        |   | X | X |   |   |   |   |
| GERMANY, WEST |   | X | X |   |   |   |   |

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| GREECE    |   | X | X |   |   |   |   |
| GREENLAND |   | X | X |   |   |   |   |
| GUAM      |   | X | X |   |   |   |   |
| GUATEMALA |   | X | X |   |   |   |   |
| GUYANA    |   | X | X |   |   |   |   |

|         | E | I | B | S | A | R | W |
|---------|---|---|---|---|---|---|---|
| HAITI   |   | X | X |   |   |   |   |
| ICELAND |   | X | X |   |   |   |   |
| IRELAND |   | X | X |   |   |   |   |
| ITALY   |   | X | X |   |   |   |   |
| JAMAICA |   | X | X |   |   |   |   |

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| JAPAN                        |   | X | X |   |   |   |   |
| KOREA, SOUTH                 |   | X | X |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X | X |   |   |   |   |
| LIECHTENSTEIN                |   | X | X |   |   |   |   |
| LUXEMBOURG                   |   | X | X |   |   |   |   |

|          | E | I | B | S | A | R | W |
|----------|---|---|---|---|---|---|---|
| MALAYSIA |   | X | X |   |   |   |   |
| MEXICO   |   | X | X |   |   |   |   |
| MONACO   |   | X | X |   |   |   |   |
| MONGOLIA |   | X | X |   |   |   |   |
| NEPAL    |   | X | X |   |   |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| NETHERLANDS   |   | X | X |   |   |   |   |
| NEW CALEDONIA |   | X | X |   |   |   |   |
| NEW HEBRIDES  |   | X | X |   |   |   |   |
| NEW ZEALAND   |   | X | X |   |   |   |   |
| NORWAY        |   | X | X |   |   |   |   |

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| PANAMA                     |   | X | X |   |   |   |   |
| PAPUA NEW GUINEA           |   | X | X |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X | X |   |   |   |   |
| PERU                       |   | X | X |   |   |   |   |
| PORTUGAL                   |   | X | X |   |   |   |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| PUERTO RICO   |   | X | X |   |   |   |   |
| SAMOA ISLANDS |   | X | X |   |   |   |   |
| SAUDI ARABIA  |   | X | X |   |   |   |   |
| SCOTLAND      |   | X | X |   |   |   |   |
| SEYCHELLES    |   | X | X |   |   |   |   |

|                  | E | I | B | S | A | R | W |
|------------------|---|---|---|---|---|---|---|
| SINGAPORE        |   | X | X |   |   |   |   |
| SOLOMON ISLANDS  |   | X | X |   |   |   |   |
| SOMALIA REPUBLIC |   | X | X |   |   |   |   |
| SPAIN            |   | X | X |   |   |   |   |
| SURINAM          |   | X | X |   |   |   |   |

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| SWAZILAND   |   | X | X |   |   |   |   |
| SWEDEN      |   | X | X |   |   |   |   |
| SWITZERLAND |   | X | X |   |   |   |   |
| TAHITI      |   | X | X |   |   |   |   |
| TASMANIA    |   | X | X |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| THAILAND                 |   | X |   |   |   |   |   |
| TONGA                    |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO      | X | X | X |   |   |   |   |
| TURKS AND CAICOS ISLANDS |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES     |   | X |   |   |   |   |   |
| UNITED STATES            | X | X | X |   |   |   |   |
| URUGUAY                  |   | X |   |   |   |   |   |
| VENEZUELA                |   | X |   |   |   |   |   |
| VIETNAM                  |   | X |   |   |   |   |   |
| VIRGIN ISLANDS           |   | X |   |   |   |   |   |
| WALES                    |   | X |   |   |   |   |   |
| WESTERN SAHARA           |   | X |   |   |   |   |   |
| ZAIRE                    |   | X |   |   |   |   |   |
| ZIMBABWE                 |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

APPLES, FRESH, INCLUDING CRAB-APPLES  
 APRICOTS, FRESH  
 ARTICHOKE, FRESH  
 ASPARAGUS, FRESH  
 BANANAS AND PLANTAINS, FRESH  
 BEANS, DRIED NES  
 BEANS, GREEN AND WAX, FRESH  
 BEEF, CURED  
 BEEF, FRESH OR FROZEN NES  
 BEEF, FROZEN, BONELESS  
 BERRIES, FRESH NES  
 BLUEBERRIES, FRESH  
 BROCCOLI, FRESH  
 BRUSSELS SPROUTS, FRESH  
 CABBAGE, FRESH  
 CANTALOUPES AND MUSKMELONS, FRESH  
 CARROTS, FRESH  
 CAULIFLOWER, FRESH  
 CELERY, FRESH  
 CHERRIES, FRESH  
 CORN, FRESH  
 CRANBERRIES, FRESH  
 CUCUMBERS, FRESH  
 FISH, PICKLED NES  
 FISH, SALTED AND/OR DRIED  
 FISH, SMOKED  
 FRESHWATER FISH, FRESH OR FROZEN NES  
 FRUITS, FRESH NES, EXCEPT BERRIES  
 GRAPEFRUIT, FRESH  
 GRAPES, FRESH  
 LEMONS, FRESH  
 LETTUCE, FRESH  
 MELONS, FRESH NES  
 MILK, CREAM, & BY-PRODUCTS, CONDENSED OR EVAP  
 MILK, CREAM, AND BY-PRODUCTS, POWDERED  
 MUSHROOMS, FRESH  
 NECTARINES, FRESH  
 ONIONS, FRESH NES  
 ONIONS, GREEN, INCLUDING SHALLOTS  
 ORANGES, MANDARINES AND TANGARINES, FRESH  
 PARSNIPS, FRESH  
 PEACHES, FRESH  
 PEARS, FRESH  
 PEAS, DRIED NES  
 PEAS, GREEN  
 PEPPERS, FRESH  
 PINEAPPLES, FRESH  
 PLUMS, FRESH  
 PORK, CURED NES  
 PORK, FRESH OR FROZEN NES  
 POTATOES, FRESH NES  
 POTATOES, SEED  
 POTATOES, SWEET, FRESH  
 POULTRY, FRESH OR FROZEN NES  
 RADISHES, FRESH  
 RAPPINI, FRESH  
 SPINACH, FRESH  
 STRAWBERRIES, FRESH  
 TOMATOES, FRESH  
 VEGETABLES, FRESH OR CHILLED NES

WILLIAM THOMAS FURS INC.

242 ALICE CARRIERE, BEACONSFIELD, QUE., H9W9Z7

MAIN CONTACT: KAREN BYERS

FAX: 514-697-1090

TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 1

REPORTED: NOV/1989

COUNTERTRADE ON OWN BEHALF: YES

COUNTERTRADE FOR OTHER COMPANIES: YES

TOTAL STAFF: 2

TRADE STAFF: 2

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

FRENCH

AUXILIARY SERVICES: CONSOLIDATION

TEL: 514-697-2317

CONSULTING  
 CUSTOM CLEARING  
 DOCUMENTATION  
 FINANCING ARRANGEMENTS, GENERAL  
 FREIGHT FORWARDING  
 PACKAGING  
 SHIPPING-INTERNATIONAL  
 WAREHOUSING

AREA OF SPECIALTIES: OTHER  
 METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| AUSTRALIA                           |   | X |   |   |   |   |   |
| AUSTRIA                             |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA                      | X |   |   |   |   |   | X |
| DENMARK                             |   | X |   |   |   |   |   |
| ENGLAND                             |   | X |   |   |   |   |   |
| FINLAND                             |   | X |   |   |   |   |   |
| FRANCE                              |   | X |   |   |   |   |   |
| GERMANY, WEST                       |   | X |   |   |   |   |   |
| HONG KONG                           |   | X |   |   |   |   |   |
| HUNGARY                             |   | X |   |   |   |   |   |
| ITALY                               |   | X |   |   |   |   | X |
| JAPAN                               |   | X |   |   |   |   |   |
| KOREA, SOUTH                        |   | X |   |   |   |   |   |
| NEW ZEALAND                         |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED STATES                       |   |   |   | X |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   | X |

## PRODUCTS EXPORTED:

FUR SKINS, FOX  
 FUR SKINS, MINK NES  
 FUR SKINS, MUSKRAT  
 FUR SKINS, RACCOON  
 FUR SKINS, UNRESSED NES  
 FUR-BEARING ANIMALS NES  
 MINK

WINNIPEG FUR EXCHANGE LTD.

TEL: 204-943-6766

314 ROSS AVE., WINNIPEG, MAN., R3A0L4

MAIN CONTACT: MR. BILL WORB

FAX: 204-957-0330

TLX/ANSBK: 07-055492/WORBFUR

YEARS IN INTERNATIONAL TRADE: 0

REPORTED: AUG/1989

COUNTERTRADE ON OWN BEHALF: YES

TOTAL STAFF: 10-19

TRADE STAFF:

ANNUAL SALES \$000: \$200-499

PARENT COUNTRY: CANADA

LANGUAGES: ENGLISH

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING

FINISHED/SEMI-FINISHED GOODS TRADING

WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ENGLAND                             | X |   |   |   |   |   |   |
| FINLAND                             |   | X |   |   |   |   |   |
| FRANCE                              |   | X |   |   |   |   |   |
| GERMANY, WEST                       | X |   |   |   |   |   |   |
| HONG KONG                           | X |   |   |   |   |   |   |
| ICELAND                             |   |   | X |   |   |   |   |
| ITALY                               |   | X |   |   |   |   |   |
| JAPAN                               |   | X |   |   |   |   |   |
| KOREA, SOUTH                        |   |   | X |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   |   | X |   |   |   |   |
| POLAND                              |   |   |   | X |   |   |   |
| SPAIN                               |   |   |   | X |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| THAILAND                            |   |   |   | X |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   |   |   | X |   |   |   |

## PRODUCTS EXPORTED:

FOOTWEAR NES  
 FUR SKINS, CHINA AND JAP MINK  
 FUR SKINS, FOX  
 FUR SKINS, MINK NES  
 FUR SKINS, MUSKRAT  
 FUR SKINS, RABBIT  
 FUR SKINS, RACCOON  
 FUR SKINS, UNRESSED NES  
 FURS, DRESSED NES  
 FURS, DRESSED, MINK

CONTINUED....



# TRADING HOUSE

NOVELTIES AND ART GOODS NES  
SLIPPERS AND HOUSE FOOTWEAR

WOODHOUSE INTL. MARKETING (QUE.) INC. TEL: 514-483-4882  
4999 STE-CATHERINE ST. W. SUITE 448, MONTREAL QUE. H3Z1T3  
MAIN CONTACT: MR. STEPHEN A. WOODHOUSE  
FAX: 514-483-6942 TLX/ANSBK: 055-67181/FOOD INC MTL  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: MAR/1990  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 3  
ANNUAL SALES \$000: \$5,000-9,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSOLIDATION  
DOCUMENTATION  
FREIGHT FORWARDING  
SHIPPING-INTERNATIONAL  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: FINISHED/SEMI-FINISHED GOODS TRADING  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT       |   | X |   |   |   |   |   |
| ARGENTINA                    |   | X |   |   |   |   |   |
| AUSTRALIA                    |   | X | X |   |   |   |   |
| BAHAMAS                      | X |   |   |   |   |   |   |
| BAHRAIN                      |   | X |   |   |   |   | X |
| BARBADOS                     | X |   |   |   |   |   | X |
| BELGIUM                      |   | X | X |   |   |   |   |
| BELIZE                       |   | X |   |   |   |   |   |
| BERMUDA                      |   | X |   |   |   |   |   |
| BOLIVIA                      |   | X | X |   |   |   |   |
| BONAIRE                      |   | X |   |   |   |   |   |
| BRAZIL                       |   | X |   |   |   |   |   |
| CANARY ISLANDS               |   | X | X |   |   |   |   |
| CAYMAN ISLANDS               |   | X |   |   |   |   |   |
| CHILE                        |   | X | X |   |   |   |   |
| COLOMBIA                     |   | X |   |   |   |   |   |
| COOK ISLANDS                 |   | X |   |   |   |   |   |
| COSTA RICA                   |   | X |   |   |   |   |   |
| CUBA                         |   | X |   |   |   |   |   |
| CURACAO                      |   | X |   |   |   |   |   |
| CYPRUS                       |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA               |   | X |   | X |   |   |   |
| DENMARK                      |   | X |   | X |   |   |   |
| DOMINICAN REPUBLIC           |   | X |   |   |   |   |   |
| ECUADOR                      |   | X |   |   |   |   |   |
| EL SALVADOR                  |   | X |   |   |   |   |   |
| ENGLAND                      |   | X | X |   |   |   | X |
| FIJI                         |   | X |   |   |   |   |   |
| FINLAND                      |   | X |   |   |   |   |   |
| FRANCE                       |   | X | X |   |   |   |   |
| GERMANY, EAST                |   | X | X |   |   |   |   |
| GREECE                       |   | X | X |   |   |   |   |
| GUAM                         |   | X |   |   |   |   |   |
| GUATEMALA                    |   | X |   |   |   |   |   |
| GUYANA                       |   | X |   |   |   |   |   |
| HAITI                        |   | X |   |   |   |   |   |
| HONDURAS                     |   | X |   |   |   |   |   |
| HONG KONG                    |   | X |   |   |   |   |   |
| HUNGARY                      |   | X | X |   |   |   | X |
| INDONESIA                    |   | X |   |   |   |   |   |
| IRAN                         |   | X |   |   |   |   |   |
| IRAQ                         |   | X |   |   |   |   |   |
| IRELAND                      |   | X |   |   |   |   |   |
| ISRAEL                       |   | X | X |   |   |   |   |
| IVORY COAST                  |   | X |   |   |   |   |   |
| JAMAICA                      | X |   |   |   |   |   | X |
| JAPAN                        |   | X |   |   |   |   |   |
| JORDAN                       |   | X |   |   |   |   |   |
| KOREA, SOUTH                 |   | X |   |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS | X |   |   |   |   |   | X |
| MALAYSIA                     |   | X |   |   |   |   |   |
| MALTA                        |   | X |   |   |   |   |   |
| NETHERLANDS                  |   | X | X |   |   |   |   |
| NEW CALEDONIA                |   | X |   |   |   |   |   |
| NEW HEBRIDES                 |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X | X |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| NICARAGUA                  |   | X |   |   |   |   |   |
| NORWAY                     |   | X |   |   |   |   |   |
| OMAN                       |   | X |   |   |   |   |   |
| PANAMA                     |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA           | X |   |   |   |   |   | X |
| PARAGUAY                   |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   |   |   |   |   |
| PERU                       |   | X |   |   |   |   |   |
| POLAND                     |   | X | X |   |   |   |   |
| PORTUGAL                   |   | X |   |   |   |   |   |
| PUERTO RICO                |   | X |   |   |   |   |   |
| QATAR                      |   | X |   |   |   |   |   |
| ROMANIA                    |   | X | X |   |   |   |   |
| SAUDI ARABIA               |   | X |   |   |   |   |   |
| SCOTLAND                   |   | X | X |   |   |   |   |
| SINGAPORE                  |   | X |   |   |   |   |   |
| SPAIN                      |   | X |   |   |   |   |   |
| SURINAM                    |   | X |   |   |   |   |   |
| SWEDEN                     |   | X | X |   |   |   |   |
| TAHITI                     |   | X |   |   |   |   |   |
| TAIWAN                     |   | X |   |   |   |   |   |
| THAILAND                   |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO        |   | X |   |   |   |   |   |
| TURKEY                     | X |   |   |   |   |   | X |
| TURKS AND CAICOS ISLANDS   |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES       |   | X |   |   |   |   |   |
| UNITED STATES              | X | X |   |   |   |   | X |
| URUGUAY                    |   | X |   |   |   |   |   |
| VENEZUELA                  |   | X |   |   |   |   |   |
| VIRGIN ISLANDS             |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

BEEF, FRESH OR FROZEN NES  
FANCY MEATS /EDIBLE OFFAL/, FRESH OR FROZEN  
FISH, PICKLED NES  
FISH, SALTED AND/OR DRIED  
FISH, SMOKED  
FLAVOURING EXTRACTS AND ESSENCES  
FOOD PRODUCTS MACHINERY, EQUIPMENT & PTS NES  
FRUITS AND BERRIES, DRIED NES  
FRUITS AND BERRIES, FROZEN NES  
FRUITS, FRESH NES, EXCEPT BERRIES  
HOTEL/RESTAURANT/STORE/OFFICE FIX & PTS NES  
INDUSTRIAL CHEMICAL SPECIALTIES NES  
LAMB, FRESH OR FROZEN  
PACKING, NON RE-USABLE  
PORK, FRESH OR FROZEN NES  
POULTRY, FRESH OR FROZEN NES  
PRE-COOKED FROZEN FOOD PREPARATIONS NES  
SPICES, SPICE HERBS AND SPICE SEEDS NES  
TURKEYS, FRESH OR FROZEN  
VEAL, FRESH OR FROZEN  
VEGETABLE OILS AND FATS NES  
VEGETABLES, DRIED NES  
VEGETABLES, FRESH OR CHILLED NES  
VEGETABLES, FROZEN NES

WORLD COMMUNICATIONS MONDE N.T. INC. TEL: 514-866-2677  
180 E. DORCHESTER, SUITE 320, MONTREAL QUE. H2X1N6

MAIN CONTACT: MRS. MARIA TONNEROVA  
FAX: 514-866-2681 TLX/ANSBK: 055-61483/WCMNT  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: FEB/1990  
TOTAL STAFF: 3 TRADE STAFF: 5-9  
ANNUAL SALES \$000:  
PARENT COUNTRY: HONG KONG  
LANGUAGES: CHINESE  
CZECHOSLOVAKIAN  
ENGLISH  
FRENCH  
ITALIAN  
RUSSIAN  
SPANISH  
VIETNAMESE

AUXILIARY SERVICES: CONSULTING  
OTHER  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|         | E | I | B | S | A | R | W |
|---------|---|---|---|---|---|---|---|
| BELGIUM |   | X |   |   |   |   |   |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| BOLIVIA                             |   |   | X |   |   |   |   |
| BRAZIL                              | X |   | X |   |   | X | X |
| BRUNEI                              |   | X |   |   |   |   |   |
| BULGARIA                            |   |   | X |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC            |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA                      |   |   | X |   |   |   |   |
| ENGLAND                             |   | X |   |   |   |   |   |
| FRANCE                              |   | X |   |   |   |   |   |
| GERMANY, WEST                       |   | X |   |   |   | X |   |
| HONG KONG                           | X |   | X |   |   | X | X |
| HUNGARY                             |   |   | X |   |   |   |   |
| INDONESIA                           |   |   | X |   |   | X |   |
| IRELAND                             |   | X |   |   |   |   |   |
| ITALY                               |   |   |   |   |   | X |   |
| JAPAN                               | X |   | X |   |   | X | X |
| KOREA, SOUTH                        | X |   | X |   | X |   |   |
| MADAGASCAR                          |   | X |   |   |   |   |   |
| MALAYSIA                            | X |   | X |   |   | X |   |
| MEXICO                              |   |   | X |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          | X |   | X |   |   | X |   |
| PHILIPPINES                         |   | X |   |   |   |   |   |
| ROMANIA                             |   |   | X |   |   |   |   |
| SAUDI ARABIA                        |   |   | X |   |   |   |   |
| SINGAPORE                           |   |   | X |   |   | X |   |
| SOUTH AFRICA                        |   |   | X |   |   |   |   |
| TAIWAN                              |   |   | X |   |   | X |   |
| THAILAND                            |   |   | X |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   |   | X |   |   |   |   |
| UNITED STATES                       | X |   | X |   |   |   |   |
| VIETNAM                             |   |   | X |   |   |   |   |
| YUGOSLAVIA                          |   |   | X |   |   |   |   |

## PRODUCTS EXPORTED:

LOBSTER, FRESH OR FROZEN  
PLASTICS MATERIALS, NOT SHAPED NES  
PULP, OTHER THAN WOOD PULP  
SHELLFISH, FRESH OR FROZEN NES

## WSL EXPORT DIV. OF EMCO SUPPLY

TEL: 416-335-0297

5040 NORTH SERVICE RD., BURLINGTON ONT., L7L5R5  
MAIN CONTACT: MR. NORMAND BRUNELLE  
FAX: 416-335-1281 TLX/ANSBK: 061-8884/WSL BURL  
YEARS IN INTERNATIONAL TRADE: 0 REPORTED: SEP/1988  
TOTAL STAFF: 4 TRADE STAFF: 2  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

AUXILIARY SERVICES: CONSOLIDATION  
OTHER  
PACKAGING

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| BARBADOS                   | X |   |   |   |   |   |   |
| BERMUDA                    | X |   |   |   |   | X |   |
| CAYMAN ISLANDS             | X |   |   |   |   |   |   |
| HONG KONG                  |   |   |   |   |   | X |   |
| NICARAGUA                  | X |   |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA | X |   |   |   |   |   |   |
| UNITED STATES              |   |   |   |   |   | X |   |

## PRODUCTS EXPORTED:

AIR CONDITIONING UNITS NES  
BARS AND RODS, STEEL, FABRICATED NES  
CONCRETE REINF. BARS, CARBON STEEL, HOT ROLLED  
COPPER PIPE AND TUBING  
DOORS, OF WOOD  
DOORS, IRON OR STEEL  
FAUCETS, TUB-FILLERS, SHOWERS & COMBINATIONS  
GARDEN TOOLS NES  
GYPSUM LATH/WALLBOARD/SHEETING/BASIC PRODUCTS  
HAND SAWS, SAW BLADES AND SAW PARTS NES  
HEATING EQUIPMENT NES  
MEASURING AND MEASURING-CONTROLLING INST NES  
METAL FABRICATED BASIC PRODUCTS NES  
MOTOR VEHICLES NES  
PIPE FITTINGS NES  
PIPE FITTINGS, COPPER AND COPPER ALLOY  
PIPE FITTINGS, IRON AND STEEL, FINISHED NES  
PIPE, TUBES AND TUBING NES, PLASTIC  
PIPES AND TUBES, IRON OR STEEL NES  
PIPES AND TUBES, STAINLESS STEEL, NEW NES  
PLASTIC PIPE FITTINGS  
PLATES, STEEL FABRICATED OR COATED NES  
PLUMBERS' BRASS GOODS AND BATHROOM ACCESS NES

PLUMBING FIXTURES AND SANITARY WARE NES  
PUMPS, POWER NES  
STRUCTURAL AND ARCHITECTURAL METAL PRODS NES  
VALVES, BRASS NES  
VALVES, IRON OR STEEL NES  
WATER AND SEWAGE TREATMENT EQUIPMENT & PARTS

## XCAN GRAIN LIMITED

TEL: 204-949-1388

800-360 MAIN ST., WINNIPEG, MAN., R3C3Z3  
MAIN CONTACT: MR. PETER LLOYD  
FAX: 204-949-1057 TLX/ANSBK: 07-57857  
YEARS IN INTERNATIONAL TRADE: 18 REPORTED: MAR/1990  
COUNTERTRADE ON OWN BEHALF: YES  
TOTAL STAFF: 50-99 TRADE STAFF: 50-99  
ANNUAL SALES \$000: \$50,000+  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
GERMAN  
GREEK  
ITALIAN  
JAPANESE  
PORTUGUESE  
SPANISH

AUXILIARY SERVICES: CUSTOM CLEARING  
FINANCING ARRANGEMENTS, GENERAL  
SHIPPING-INTERNATIONAL

AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: EXPORT MANAGEMENT CO./DIV. OF COM. CO.  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ALGERIA                             |   | X |   |   |   |   |   |
| ARGENTINA                           |   | X |   |   |   |   |   |
| AUSTRIA                             |   | X |   |   |   |   |   |
| BANGLADESH                          |   | X |   |   |   |   |   |
| BELGIUM                             |   | X |   |   |   |   |   |
| BRAZIL                              |   |   | X |   |   |   |   |
| CHILE                               |   |   | X |   |   |   |   |
| COLOMBIA                            |   | X |   |   |   |   | X |
| CUBA                                |   | X |   |   |   |   |   |
| CYPRUS                              |   |   | X |   |   |   |   |
| CZECHOSLOVAKIA                      |   | X |   |   |   |   |   |
| DENMARK                             |   | X |   |   |   | X |   |
| ENGLAND                             |   | X |   |   |   |   |   |
| FINLAND                             |   | X |   |   |   |   |   |
| FRANCE                              |   | X |   |   |   |   |   |
| GERMANY, EAST                       |   | X |   |   |   |   | X |
| GERMANY, WEST                       |   | X |   |   |   |   |   |
| GREECE                              |   | X |   |   |   |   |   |
| HONG KONG                           |   | X |   |   |   |   |   |
| HUNGARY                             |   |   | X |   |   |   |   |
| INDIA                               |   | X |   |   |   |   |   |
| INDONESIA                           |   |   | X |   |   |   |   |
| IRELAND                             |   | X |   |   |   |   |   |
| ISRAEL                              |   | X |   |   |   |   |   |
| ITALY                               |   | X |   |   |   |   |   |
| JAPAN                               |   | X |   |   | X |   |   |
| JORDAN                              |   |   | X |   |   |   |   |
| KOREA, SOUTH                        |   | X |   |   |   |   | X |
| LUXEMBOURG                          |   | X |   |   |   |   |   |
| MALAYSIA                            |   |   | X |   |   |   |   |
| MEXICO                              |   | X |   |   |   |   | X |
| MOROCCO                             |   |   | X |   |   |   |   |
| NEPAL                               |   | X |   |   |   |   |   |
| NETHERLANDS                         |   | X |   |   |   |   |   |
| NORTHERN IRELAND                    |   |   |   |   | X |   |   |
| NORWAY                              |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| PERU                                |   |   | X |   |   |   |   |
| PHILIPPINES                         |   |   | X |   |   |   |   |
| POLAND                              |   |   | X |   |   |   |   |
| ROMANIA                             |   |   | X |   |   |   |   |
| SAUDI ARABIA                        |   |   | X |   |   |   |   |
| SCOTLAND                            |   |   |   |   | X |   |   |
| SINGAPORE                           |   |   | X |   |   |   |   |
| SOUTH AFRICA                        |   |   | X |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| TAIWAN                              |   | X |   |   |   |   | X |
| THAILAND                            |   |   | X |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| UNITED STATES                       |   | X | X |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   | X |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

WALES  
YUGOSLAVIA  
PRODUCTS EXPORTED:  
BEANS, SEED  
CEREALS, UNMILLED NES  
FEED CONCENTRATES AND COMPLETE FEEDS NES  
FLAXSEED  
GRASS SEED NES  
GROUND CEREALS AND BY-PRODUCTS  
OIL SEED CAKE AND MEAL NES  
OIL SEEDS, OIL NUTS AND OIL KERNELS NES  
PEAS, SEED  
SEEDS FOR SOWING NES  
VEGETABLE OILS AND FATS NES  
VEGETABLES, DRIED NES

YAKURR ASSOCIATES  
2114 JUNCTION ST., BURLINGTON, ONT., L7R1C8  
P.O. BOX 751 STN. "A", BURLINGTON, ONT., L7R3V7  
MAIN CONTACT: MR. BEN OTTOH  
FAX: 416-639-9408  
TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 6  
TOTAL STAFF: 4 TRADE STAFF: 4  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: NIGERIA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES: CONSULTING  
WAREHOUSING  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

GHANA  
NIGERIA  
SENEGAL  
UNITED STATES  
PRODUCTS EXPORTED:  
ELECTRONIC COMPUTERS AND PARTS  
INSULATED WIRE AND CABLE NES

YARAK TRADING CONSULTANTS INC.  
35 VICTORIA AVE., BEDFORD, QUE., JOJ1A0  
P.O. BOX 881, BEDFORD, QUE., JOJ1A0  
MAIN CONTACT: MR. GILLES H. LEDUC  
FAX: 514-248-4651  
TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 6  
TOTAL STAFF: 1 TRADE STAFF: 1  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
AUXILIARY SERVICES: CONSULTING  
AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
WAREHOUSE/DISTRIBUTE IN OTHER COUNTRIES  
EXPORT MANAGEMENT CO./DIV. OF CON. CO.  
INDEPENDENT TRADER  
METHOD OF OPERATIONS: EXPORT MANAGEMENT CO./DIV. OF CON. CO.  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

BRUNEI  
GERMANY, WEST  
HONG KONG  
INDIA  
INDONESIA  
JAPAN  
KOREA, SOUTH  
MALAYSIA  
PEOPLE'S REPUBLIC OF CHINA  
PHILIPPINES  
SINGAPORE  
SWEDEN  
TAIWAN  
THAILAND  
UNITED STATES

PRODUCTS EXPORTED:  
AIRCRAFT ASSEMBLIES, EQUIPMENT AND PARTS  
AIRCRAFT LIGHTING FIXTURES AND PARTS  
COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS  
FEEDERS/FEED COOKER/TANK HEATER TYP & PTS  
FISH MEAL  
RAILWAY/TRANSIT SIGNAL/SAFETY EQUIP & PTS NES

YBM CANADA INTERNATIONAL (IMPEX) INC.  
1015 BEAVER HALL SUITE 410, MONTREAL, QUE., H2Z1S1  
P.O. BOX 494 WESTMOUNT, MONTREAL, QUE., H3Z2T6  
MAIN CONTACT: MR. BAHAA ALMAYAH  
FAX: 514-861-3985  
TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 15  
COUNTERTRADE FOR OTHER COMPANIES: YES  
TOTAL STAFF: 5-9 TRADE STAFF: 4  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AUXILIARY SERVICES: CONSULTING  
AREA OF SPECIALTIES: COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

ALGERIA  
AUSTRIA  
BAHRAIN  
BRAZIL  
BULGARIA  
GABON  
GERMANY, EAST  
HUNGARY  
IRAN  
IRAQ  
IVORY COAST  
JORDAN  
KUWAIT  
LIBYA  
MALAYSIA  
OMAN  
QATAR  
REPUBLIC OF CAMEROON  
ROMANIA  
SAUDI ARABIA  
SUDAN  
UGANDA  
UNITED ARAB EMIRATES  
YEMEN, SOUTH

PRODUCTS EXPORTED:  
AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
GROUND CEREALS AND BY-PRODUCTS  
MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES  
PHARMACEUTICAL PRODS NES, IN DOSAGE, HUMAN USE  
SEEDS FOR SOWING NES  
WATER AND SEWAGE TREATMENT EQUIPMENT & PARTS

YEARWOOD & CO. LTD.  
7080 COPENHAGEN RD., UNIT 87, MISSISSAUGA, ONT., L5N2C9  
MAIN CONTACT: MR. F.B. YEARWOOD  
FAX:  
TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 0  
TOTAL STAFF: 3 TRADE STAFF:  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
AREA OF SPECIALTIES: FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

ARUBA  
BAHAMAS  
BARBADOS  
BERMUDA  
BONAIRE  
CAYMAN ISLANDS  
CUBA  
CURACAO  
DOMINICAN REPUBLIC  
HAITI  
JAMAICA  
LEEWARD AND WINDWARD ISLANDS  
PUERTO RICO  
TRINIDAD AND TOBAGO  
TURKS AND CAICOS ISLANDS  
VENEZUELA  
VIRGIN ISLANDS  
PRODUCTS EXPORTED:  
BACON, CURED  
BEANS, DRIED NES

CONTINUED....

# TRADING HOUSE

FANCY MEATS /EDIBLE OFFAL/, FRESH OR FROZEN  
 FEED CONCENTRATES AND COMPLETE FEEDS NES  
 GROUND CEREALS AND BY-PRODUCTS  
 HAMS, NOT CURED OR COOKED  
 LUMBER, ASH  
 LUMBER, CEDAR  
 LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING  
 LUMBER, DOMESTIC HARDWOODS NES  
 LUMBER, DOUGLAS FIR  
 LUMBER, EXOTIC SPECIES NES  
 LUMBER, FIR NES  
 LUMBER, HEMLOCK  
 LUMBER, MAHOGANY  
 LUMBER, OAK  
 LUMBER, PINE NES  
 LUMBER, PINE, SOUTHERN AND SUGAR  
 LUMBER, PONDEROSA PINE  
 LUMBER, POPLAR, ASPEN AND COTTONWOOD  
 LUMBER, REDWOOD  
 LUMBER, SPRUCE  
 LUMBER, WALNUT  
 LUMBER, WESTERN LARCH  
 MEAT, CURED NES  
 PARTICLE BOARD /RECONSTITUTED WOOD BOARD/  
 PEAS, DRIED NES  
 PLYWOOD AND WOOD BUILDING BOARDS NES  
 PLYWOOD, HARDWOOD, PRE-FINISHED NES  
 PLYWOOD, HARDWOOD, UNFINISHED NES  
 PLYWOOD, MAHOGANY, PRE-FINISHED  
 PLYWOOD, MAHOGANY, UNFINISHED  
 PLYWOOD, SEN  
 PLYWOOD, SOFTWOOD  
 PORK BELLIES, FRESH OR FROZEN  
 PORK SHOULDERS, PICNICS & BUTTS, FR OR FROZEN  
 PORK SHOULDERS, PICNICS AND BUTTS, CURED  
 PORK SPARE RIBS, FRESH OR FROZEN  
 PORK, CURED NES  
 PORK, FRESH OR FROZEN NES  
 SAWMILL PRODUCTS NES

## ZAIDAN INTERNATIONAL

1000 ST-ANTOINE ST. W. MONTREAL, QUE., H3C3R7  
 MAIN CONTACT: MR. NAF S. MATTA  
 FAX: TLX/ANSBK: 0524321  
 YEARS IN INTERNATIONAL TRADE: 4 REPORTED: OCT/1988  
 COUNTERTRADE ON OWN BEHALF: YES  
 TOTAL STAFF: 5-9 TRADE STAFF: 4  
 ANNUAL SALES \$000: \$1-99  
 PARENT COUNTRY: CANADA  
 LANGUAGES: ARABIC  
 ENGLISH  
 FRENCH

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
 FINISHED/SEMI-FINISHED GOODS TRADING

METHOD OF OPERATIONS: INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT | X |   |   | X |   | X | X |
| ARGENTINA              |   | X |   |   |   |   |   |
| ARUBA                  |   | X |   |   |   |   |   |
| AUSTRALIA              |   | X |   |   |   |   |   |
| AUSTRIA                |   | X |   |   |   |   |   |
| BAHAMAS                |   | X |   |   |   |   |   |
| BARBADOS               |   | X |   |   |   |   |   |
| BELGIUM                |   | X |   |   |   |   |   |
| BERMUDA                |   | X |   |   |   |   |   |
| BONAIRE                |   | X |   |   |   |   |   |
| BRAZIL                 |   | X |   |   |   |   |   |
| CAYMAN ISLANDS         |   | X |   |   |   |   |   |
| CUBA                   |   | X |   |   |   |   |   |
| CURACAO                |   | X |   |   |   |   |   |
| DENMARK                |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC     |   | X |   |   |   |   | X |
| ENGLAND                |   | X |   |   |   |   |   |
| FINLAND                |   | X |   |   |   |   |   |
| FRANCE                 |   | X |   |   |   |   |   |
| GERMANY, WEST          |   | X |   |   |   |   |   |
| GREECE                 |   | X |   |   |   |   |   |
| HAITI                  |   | X |   |   |   |   |   |
| HONG KONG              |   | X |   |   |   |   |   |
| HUNGARY                |   | X |   |   |   |   |   |
| ICELAND                |   | X |   |   |   |   |   |
| INDIA                  |   | X |   |   |   |   |   |
| IRELAND                |   | X |   |   |   |   |   |
| ISRAEL                 |   | X |   |   |   |   |   |
| ITALY                  |   | X |   |   |   |   |   |
| JAMAICA                |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| JAPAN                        |   | X |   |   |   |   |   |
| JORDAN                       |   | X |   |   |   |   |   |
| KENYA                        |   | X |   |   |   |   |   |
| KOREA, SOUTH                 |   | X |   |   |   |   |   |
| KUWAIT                       |   | X |   |   |   |   |   |
| LEBANON                      |   | X |   | X |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| LIECHTENSTEIN                |   | X |   |   |   |   |   |
| LUXEMBOURG                   |   | X |   |   |   |   |   |
| MAURITIUS                    |   | X |   |   |   |   |   |
| MEXICO                       |   | X |   |   |   |   |   |
| MOROCCO                      |   | X |   |   |   |   |   |
| NETHERLANDS                  |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   |   |
| NORTHERN IRELAND             |   |   |   |   |   |   | X |
| NORWAY                       |   | X |   |   |   |   |   |
| OMAN                         |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   |   | X |   |   |   |   |   |
| PORTUGAL                     |   | X |   |   |   |   |   |
| PUERTO RICO                  |   | X |   |   |   |   |   |
| QATAR                        |   | X |   |   |   |   |   |
| SAUDI ARABIA                 |   | X |   |   |   |   | X |
| SCOTLAND                     |   | X |   |   |   |   |   |
| SPAIN                        |   | X |   |   |   |   |   |
| SWEDEN                       |   | X |   |   |   |   |   |
| SWITZERLAND                  |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO          |   | X |   |   |   |   |   |
| TUNISIA                      |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS     |   | X |   |   |   |   |   |
| UNITED ARAB EMIRATES         |   | X |   |   |   |   |   |
| UNITED STATES                |   | X |   |   |   | X |   |
| VENEZUELA                    |   | X |   |   |   |   |   |
| VIRGIN ISLANDS               |   | X |   |   |   |   | X |
| WALES                        |   | X |   |   |   |   |   |
| YUGOSLAVIA                   |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

AGRICULTURAL MACHINERY, EQUIPMENT & PARTS NES  
 CONSTRUCTION & MTCE MACHY, EQUIP & PARTS NES  
 ELECTRIC MOTORS, UNIVERSAL AND OTHER NES  
 ELECTRONIC COMPUTERS AND PARTS  
 ELECTRONIC EQUIPMENT COMPONENTS NES  
 GENERAL PURPOSE INDUSTRIAL MACHY & PARTS NES  
 GENERATORS, ALTERNATING CURRENT  
 INDUSTRIAL CHEMICAL SPECIALTIES NES  
 PARTS, ACCESS & ASSY FOR MOTOR VEHICLES NES  
 PETROLEUM PRODUCTS NES, EXCEPT CHEMICALS

## ZAYAT TRADING INC.

TEL: 514-626-2432

10377 BELVEDERE, PIERREFONDS, QUE., H8Y2J4  
 P.O. BOX 487, PIERREFONDS, QUE., H9H4M6  
 MAIN CONTACT: MR. MOSBAH ZAYAT  
 FAX: 514-626-2432 TLX/ANSBK: 05-821511/ZAYAT MTL  
 YEARS IN INTERNATIONAL TRADE: 0 REPORTED: JUL/1989  
 COUNTERTRADE ON OWN BEHALF: YES  
 TOTAL STAFF: 5-9 TRADE STAFF: 3  
 ANNUAL SALES \$000:  
 PARENT COUNTRY: LEBANON  
 LANGUAGES: ARABIC  
 ENGLISH  
 FRENCH  
 ITALIAN

## AUXILIARY SERVICES:

CONSULTING  
 DOCUMENTATION  
 FINANCING ARRANGEMENTS, GENERAL  
 SHIPPING-INTERNATIONAL

## AREA OF SPECIALTIES:

COMMODITIES/PRIMARY PRODUCTS TRADING  
 FINISHED/SEMI-FINISHED GOODS TRADING  
 PROJECT IMPLEMENTING, PROJECT MANAGING

## METHOD OF OPERATIONS:

AGENT FOR MFR/PRODUCER/PROCESSOR  
 EXPORT MANAGEMENT CO./DIV. OF CDN. CO.  
 INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
 S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| BAHRAIN                |   | X |   |   |   |   |   |
| BRAZIL                 |   | X |   |   |   |   |   |
| CYPRUS                 |   |   |   | X |   |   |   |
| ENGLAND                |   |   |   |   |   |   |   |
| GREECE                 |   |   |   |   | X |   |   |
| HONG KONG              |   |   |   |   | X |   |   |
| IRAN                   |   | X |   |   |   |   |   |

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| IRAQ                       | X |   |   |   |   |   |   |
| ITALY                      |   |   |   |   |   |   |   |
| JAPAN                      |   |   | X | X |   |   | X |
| JORDAN                     |   |   | X |   |   |   |   |
| KOREA, SOUTH               | X |   |   |   |   | X |   |
| KUWAIT                     |   |   | X |   |   |   |   |
| LEBANON                    | X |   |   |   |   | X |   |
| OMAN                       | X |   |   | X |   |   | X |
| PEOPLE'S REPUBLIC OF CHINA |   |   | X |   |   |   |   |
| PHILIPPINES                |   |   | X |   |   |   |   |
| PORTUGAL                   |   |   | X |   |   |   |   |
| QATAR                      |   |   | X |   |   |   |   |
| SAUDI ARABIA               | X |   |   |   |   |   |   |
| SINGAPORE                  | X |   |   |   |   |   |   |
| SYRIA                      | X |   | X |   |   |   |   |
| TAIWAN                     |   |   | X |   |   |   |   |
| TURKEY                     | X |   |   |   |   |   |   |
| UNITED ARAB EMIRATES       | X |   |   |   |   |   |   |
| YEMEN                      | X |   |   |   |   |   | X |

## PRODUCTS EXPORTED:

BEEF, FRESH OR FROZEN NES  
BEEF, FROZEN, BONELESS  
COD, FRESH OR FROZEN  
ELECTRIC LIGHTING FIX & PORT LAMPS & PTS NES  
FLAT IRONS, ELECTRIC, AND PARTS  
FLATFISH, FRESH OR FROZEN  
FOOD MIXERS/JUICER & BLENDERS/ELEC. & PTS NES  
FOOD PREP APPLIANCES, ELECTRIC, AND PARTS NES  
FRUIT JUICE CONCENTRATES, FROZEN NES  
HADDOCK, HAKE, CUSK & POLLOCK, FR OR FROZEN  
HALIBUT, FRESH OR FROZEN  
HAND TOOLS AND PARTS NES  
SALMON, FRESH OR FROZEN  
SEA FISH, FRESH OR FROZEN NES  
SOYA BEAN OIL  
SPECIAL PURPOSE FURNITURE NES  
SYNTHETIC RESINS DERIVED FROM NATURAL SOURCES  
TUNA, FRESH OR FROZEN

## ZBT INTERNATIONAL CARGO COMPANY

827 WEST PENDER ST., VANCOUVER, B.C., V6C3G8  
MAIN CONTACT: MR. MARTIN N. KRUGER  
FAX: 604-683-3667 TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 25  
TOTAL STAFF: 5-9 TRADE STAFF: 3  
ANNUAL SALES \$000: \$10,000-24,999  
PARENT COUNTRY: CANADA  
LANGUAGES: CHINESE  
DUTCH  
ENGLISH  
FRENCH  
GERMAN  
SPANISH

TEL: 604-683-0100

REPORTED: MAY/1989

## AUXILIARY SERVICES:

CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

## AREA OF SPECIALTIES:

COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING

## METHOD OF OPERATIONS:

INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ARAB REPUBLIC OF EGYPT |   |   |   |   |   |   |   |
| ARUBA                  | X | X |   |   |   |   |   |
| BAHAMAS                | X | X |   |   |   |   |   |
| BARBADOS               | X | X |   |   |   |   |   |
| BELGIUM                | X |   |   |   |   |   |   |
| BERMUDA                |   |   |   |   |   | X | X |
| BONAIRE                | X | X |   |   |   |   |   |
| BRAZIL                 |   | X |   |   |   |   |   |
| CAYMAN ISLANDS         | X | X |   |   |   |   |   |
| CHILE                  |   | X |   |   |   |   |   |
| COLOMBIA               |   | X |   |   |   |   |   |
| COSTA RICA             |   | X |   |   |   |   |   |
| CUBA                   | X | X |   |   |   |   |   |
| CURACAO                | X | X |   |   |   |   |   |
| CYPRUS                 | X |   |   |   |   |   |   |
| CZECHOSLOVAKIA         |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC     | X | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| ECUADOR                             |   |   |   |   |   |   |   |
| ENGLAND                             |   |   |   |   |   |   |   |
| GERMANY, WEST                       | X |   |   |   | X |   | X |
| GREECE                              | X |   |   |   | X |   | X |
| HAITI                               | X | X |   |   |   |   |   |
| HONDURAS                            |   |   |   |   |   |   |   |
| HONG KONG                           |   | X |   |   |   |   |   |
| IRAQ                                | X |   |   |   | X |   | X |
| ISRAEL                              | X | X |   |   |   |   |   |
| JAMAICA                             | X | X |   |   |   |   |   |
| JORDAN                              |   |   |   |   |   |   |   |
| KOREA, SOUTH                        |   | X |   |   |   |   |   |
| KUWAIT                              |   | X |   |   |   |   |   |
| LEBANON                             |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS        | X | X |   |   |   |   |   |
| MALAYSIA                            |   | X |   |   |   |   |   |
| MEXICO                              |   | X |   |   |   |   |   |
| MOROCCO                             |   | X |   |   |   |   |   |
| NETHERLANDS                         | X |   |   |   | X |   | X |
| OMAN                                |   | X |   |   |   |   |   |
| PANAMA                              |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA          |   | X |   |   |   |   |   |
| PERU                                |   | X |   |   |   |   |   |
| PHILIPPINES                         |   | X |   |   |   |   |   |
| PUERTO RICO                         | X | X |   |   |   |   |   |
| QATAR                               |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| SAUDI ARABIA                        |   | X |   |   |   |   |   |
| SINGAPORE                           |   | X |   |   |   |   |   |
| SUDAN                               |   | X |   |   |   |   |   |
| SYRIA                               |   | X |   |   |   |   |   |
| TAIWAN                              |   | X |   |   |   |   |   |
| THAILAND                            |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 | X | X |   |   |   |   |   |
| TUNISIA                             |   | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            | X | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X | X |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       | X |   |   |   |   | X | X |
| VIRGIN ISLANDS                      | X | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |
| ZAIRE                               |   | X |   |   |   |   |   |
| ZAMBIA                              |   | X |   |   |   |   |   |
| ZIMBABWE                            |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

ALE, LAGER, PORTER AND STOUT  
BEEF, FRESH OR FROZEN NES  
FRUIT JUICES, NOT CONCENTRATED NES  
FRUITS AND PRODUCTS, CANNED NES  
JAMS, JELLIES AND PRESERVES, CANNED  
LUMBER, CEDAR  
LUMBER, FIR NES  
LUMBER, HEMLOCK  
LUMBER, PINE NES  
PLYWOOD, HARDWOOD, UNFINISHED NES  
PLYWOOD, SOFTWOOD  
SALMON, CANNED  
SULPHUR, CRUDE OR REFINED  
TUNA, CANNED NES  
VEGETABLES AND VEGETABLE JUICES, CANNED NES  
WRAPPING PAPER, SULPHITE AND/OR SULPHATE

## ZEN-ZEN ENTERPRISES LTD.

SEE... SUNDRY PRODUCTS CANADA

## ZGARKA-KAYE DISTRIBUTION LTD.

4-3447 KENNEDY RD., SCARBOROUGH ONT., M1V3S1  
MAIN CONTACT: DOMINIQUE ZGARKA  
FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 1  
TOTAL STAFF: 10-19 TRADE STAFF: 1  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH

TEL: 416-297-2752

REPORTED: DEC/1987

## AUXILIARY SERVICES:

DOCUMENTATION  
FREIGHT FORWARDING  
PACKAGING  
WAREHOUSING

CONTINUED....



# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| AUSTRALIA     | X |   |   |   |   |   |   |
| DENMARK       |   | X |   |   |   |   |   |
| ENGLAND       | X |   |   |   |   |   |   |
| FINLAND       |   | X |   |   |   |   |   |
| FRANCE        | X |   |   |   |   |   |   |
| GERMANY, WEST | X |   |   |   |   |   |   |
| HONG KONG     | X |   |   |   |   |   |   |
| ITALY         | X |   |   |   |   |   |   |
| JAPAN         |   | X |   |   |   |   |   |
| NORWAY        |   | X |   |   |   |   |   |
| SCOTLAND      | X |   |   |   |   |   |   |
| SINGAPORE     | X |   |   |   |   |   |   |
| SWEDEN        | X |   |   |   |   |   |   |
| UNITED STATES | X |   |   |   |   |   |   |
| WALES         | X |   |   |   |   |   |   |

PRODUCTS EXPORTED:  
MAGNETIC TAPE NES  
PHONOGRAPH RECORDS AND BLANKS

ZNIDAR BROS. (1982) INC. TEL: 416-239-4871

48 NORTH QUEEN ST., TORONTO, ONT. M8Z2C4  
MAIN CONTACT: MR. STEPHEN ZNIDAREC  
FAX: TLX/ANSBK: 06-984 834  
YEARS IN INTERNATIONAL TRADE: 5 REPORTED: MAY/1988  
TOTAL STAFF: 10-19 TRADE STAFF: 4  
ANNUAL SALES \$000: \$1,000-4,999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
GERMAN  
SERBO-CROTIAN

AUXILIARY SERVICES: CONSOLIDATION  
CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FREIGHT FORWARDING  
OTHER  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

AREA OF SPECIALTIES: BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING

METHOD OF OPERATIONS: INDEPENDENT TRADER  
FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                    | E | I | B | S | A | R | W |
|--------------------|---|---|---|---|---|---|---|
| ALBANIA            |   | X |   |   |   |   |   |
| ALGERIA            |   | X |   |   |   |   |   |
| ANDORRA            |   | X |   |   |   |   |   |
| ANTARCTICA         |   | X |   |   |   |   |   |
| ARGENTINA          |   | X |   |   |   |   |   |
| ARUBA              |   | X |   |   |   |   |   |
| AUSTRALIA          |   | X |   |   |   |   |   |
| AUSTRIA            |   | X |   |   |   |   |   |
| AZORES             |   | X |   |   |   |   |   |
| BAHAMAS            |   | X |   |   |   |   |   |
| BARBADOS           |   | X |   |   |   |   |   |
| BELGIUM            |   | X |   |   |   |   |   |
| BELIZE             |   | X |   |   |   |   |   |
| BERMUDA            |   | X |   |   |   |   |   |
| BOLIVIA            |   | X |   |   |   |   |   |
| BONAIRE            |   | X |   |   |   |   |   |
| BRAZIL             |   | X |   |   |   |   |   |
| BULGARIA           |   | X |   |   |   |   |   |
| CAYMAN ISLANDS     |   | X |   |   |   |   |   |
| CHILE              |   | X |   |   |   |   |   |
| COLOMBIA           |   | X |   |   |   |   |   |
| COOK ISLANDS       |   | X |   |   |   |   |   |
| COSTA RICA         |   | X |   |   |   |   |   |
| CUBA               |   | X |   |   |   |   |   |
| CURACAO            |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA     |   | X |   |   |   |   |   |
| DENMARK            |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC |   | X |   |   |   |   |   |
| ECUADOR            |   | X |   |   |   |   |   |
| EL SALVADOR        |   | X |   |   |   |   |   |
| ENGLAND            |   | X |   |   |   |   |   |
| FALKLAND ISLANDS   |   | X |   |   |   |   |   |
| FIJI               |   | X |   |   |   |   |   |
| FINLAND            |   | X |   |   |   |   |   |
| FRANCE             |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| FRENCH GUIANA                       |   | X |   |   |   |   |   |
| FRENCH POLYNESIA                    |   | X |   |   |   |   |   |
| GERMANY, EAST                       |   | X |   |   |   |   |   |
| GERMANY, WEST                       |   | X |   |   |   |   |   |
| GIBRALTAR                           |   | X |   |   |   |   |   |
| GREECE                              |   | X |   |   |   |   |   |
| GREENLAND                           |   | X |   |   |   |   |   |
| GUAM                                |   | X |   |   |   |   |   |
| GUATEMALA                           |   | X |   |   |   |   |   |
| GUYANA                              |   | X |   |   |   |   |   |
| HAITI                               |   | X |   |   |   |   |   |
| HONDURAS                            |   | X |   |   |   |   |   |
| HONG KONG                           | X |   |   |   |   |   | X |
| HUNGARY                             |   | X |   |   |   |   |   |
| ICELAND                             |   | X |   |   |   |   |   |
| IRELAND                             |   | X |   |   |   |   |   |
| ITALY                               |   | X |   |   |   |   |   |
| JAMAICA                             |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS        |   | X |   |   |   |   |   |
| LIECHTENSTEIN                       |   | X |   |   |   |   |   |
| LUXEMBOURG                          |   | X |   |   |   |   |   |
| MADEIRA                             |   | X |   |   |   |   |   |
| MALTA                               |   | X |   |   |   |   |   |
| MEXICO                              |   | X |   |   |   |   |   |
| MONACO                              |   | X |   |   |   |   |   |
| NETHERLANDS                         |   | X |   |   |   |   |   |
| NEW CALEDONIA                       |   | X |   |   |   |   |   |
| NEW HEBRIDES                        |   | X |   |   |   |   |   |
| NEW ZEALAND                         |   | X |   |   |   |   |   |
| NICARAGUA                           |   | X |   |   |   |   |   |
| NORTHERN IRELAND                    |   | X |   |   |   |   |   |
| NORWAY                              |   | X |   |   |   |   |   |
| PANAMA                              |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA                    |   | X |   |   |   |   |   |
| PARAGUAY                            |   | X |   |   |   |   |   |
| PERU                                |   | X |   |   |   |   |   |
| PHILIPPINES                         | X |   |   |   |   |   | X |
| POLAND                              |   | X |   |   |   |   |   |
| PUERTO RICO                         |   | X |   |   |   |   |   |
| ROMANIA                             |   | X |   |   |   |   |   |
| SAMOA ISLANDS                       |   | X |   |   |   |   |   |
| SCOTLAND                            |   | X |   |   |   |   |   |
| SINGAPORE                           | X |   |   |   |   |   | X |
| SOLOMON ISLANDS                     |   | X |   |   |   |   |   |
| SOUTH AFRICA                        |   | X |   |   |   |   |   |
| SPAIN                               |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON              |   | X |   |   |   |   |   |
| SURINAM                             |   | X |   |   |   |   |   |
| SWEDEN                              |   | X |   |   |   |   |   |
| SWITZERLAND                         |   | X |   |   |   |   |   |
| TAHITI                              |   | X |   |   |   |   |   |
| TASMANIA                            |   | X |   |   |   |   |   |
| TONGA                               |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO                 |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS | X |   |   |   |   |   |   |
| UNITED ARAB EMIRATES                | X |   |   |   |   |   | X |
| UNITED STATES                       |   | X |   |   |   |   |   |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
CONSTRUCTION & MTCE MACHY, EQUIP & PARTS NES  
GAS TURBINES AND PARTS  
MINING & QUARRYING MACHY, EQUIP & PARTS NES  
SWITCHGEAR AND PROTECTIVE EQUIP NES, & PARTS  
TRAILERS NES  
TURBO-GENERATOR SETS

ZONE INTERNATIONALE AGENCE DE COMM. LTEE TEL: 418-839-3497

\*\*\*\*\* UPDATE PENDING

903 RUE BORDEAUX, ST-JEAN CHRYSOSTOME, QUE., G6Z1L9

MAIN CONTACT: M. SERGE GARNEAU

FAX: 418-839-4954 TLX/ANSBK:

YEARS IN INTERNATIONAL TRADE: 5 REPORTED: MAR/1989

QUEBEC ASSOCIATION OF EXPORT TRADING HOUSES MEMBER: YES

CONTINUED....

# TRADING HOUSE

TOTAL STAFF: 3 TRADE STAFF: 1  
ANNUAL SALES \$000: \$200-499  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
JAPANESE

## AUXILIARY SERVICES:

CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
PACKAGING  
SHIPPING-INTERNATIONAL  
WAREHOUSING

## AREA OF SPECIALTIES:

BUYING FOR GOVERNMENT OR COMPANIES  
COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
EXPORT MANAGEMENT CO./DIV. OF CON. CO.  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|           | E | I | B | S | A | R | W |
|-----------|---|---|---|---|---|---|---|
| AUSTRALIA |   |   |   |   |   |   |   |
| DENMARK   |   |   | X |   |   |   |   |
| JAPAN     |   | X |   |   |   |   |   |
| NICARAGUA |   |   | X |   |   |   |   |
| SWEDEN    |   |   |   |   |   |   |   |

TAIWAN  
UNITED STATES  
PRODUCTS EXPORTED:  
FANCY MEATS /EDIBLE OFFAL/. FRESH OR FROZEN  
FISH, SMOKED  
SLAUGHTERING & MEAT PACKING IND MACHV, & PTS

## 158924 CANADA INC.

SEE... COMPTON COMMERCIAL CANADA-QUE-TUNISIE

## 3T INTERNATIONAL INC.

TEL: 416-283-4884

327 RENFREW DR. SUITE 102, MARKHAM, ONT. L3R9S8  
MAIN CONTACT: DR. ELWY M. EL-GAZZAR  
FAX: 416-479-8714 TLX/ANSBK: 069-86570/GA CANADA MKHM  
YEARS IN INTERNATIONAL TRADE: 1 REPORTED: FEB/1990  
TOTAL STAFF: 2 TRADE STAFF: 2  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ARABIC  
ENGLISH

## AUXILIARY SERVICES:

CONSULTING  
DOCUMENTATION  
FINANCING ARRANGEMENTS-CAPITAL PROJECTS  
OTHER

## AREA OF SPECIALTIES:

COMMODITIES/PRIMARY PRODUCTS TRADING  
FINISHED/SEMI-FINISHED GOODS TRADING  
PROJECT IMPLEMENTING, PROJECT MANAGING  
METHOD OF OPERATIONS: AD HOC ARRANGEMENTS WITH TRADING HOUSES  
AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ALGERIA                |   |   |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   | X | X |   |
| BAHRAIN                |   |   | X |   |   |   |   |
| ENGLAND                |   |   |   |   |   |   |   |
| IRAN                   |   | X |   |   |   |   | X |

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| IRAQ         |   | X |   |   |   |   |   |
| KOREA, SOUTH |   |   | X |   |   |   |   |
| KUWAIT       |   | X |   |   |   |   |   |
| LEBANON      |   | X |   |   |   |   |   |
| LIBYA        |   | X |   |   |   |   |   |

|                            | E | I | B | S | A | R | W |
|----------------------------|---|---|---|---|---|---|---|
| MOROCCO                    |   |   |   |   |   |   |   |
| NORTHERN IRELAND           |   | X |   |   |   |   |   |
| OMAN                       |   |   |   |   |   |   | X |
| PEOPLE'S REPUBLIC OF CHINA |   | X |   | X |   |   |   |
| QATAR                      |   | X |   |   |   |   |   |

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| SAUDI ARABIA |   | X |   |   |   |   |   |
| SCOTLAND     |   |   |   |   | X |   |   |
| SUDAN        |   |   |   |   |   |   | X |
| SYRIA        |   | X |   |   |   |   |   |
| TUNISIA      |   | X |   |   |   |   |   |

|                      | E | I | B | S | A | R | W |
|----------------------|---|---|---|---|---|---|---|
| UNITED ARAB EMIRATES |   | X |   |   |   |   |   |
| UNITED STATES        |   |   |   |   |   | X |   |
| WALES                |   |   |   |   |   |   |   |
| YEMEN, SOUTH         |   |   | X |   |   |   | X |

## PRODUCTS EXPORTED:

FARM IRRIGATION SYSTEMS AND PARTS  
MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES  
PHARMACEUTICAL PRODS NES, IN DOSAGE, HUMAN USE  
PUMPS AND PARTS NES

## STATIONERS' AND OFFICE SUPPLIES NES

## 589080 ONTARIO INC.

TEL: 416-486-6109

12 DONWOODS DR., TORONTO ONT. M4N2G1  
MAIN CONTACT: MR. PAUL D. GRANATSTEIN  
FAX: 416-486-6158 TLX/ANSBK: 06-963548/BCI TOR MKHM  
YEARS IN INTERNATIONAL TRADE: 3 REPORTED: JUN/1988  
TOTAL STAFF: 2 TRADE STAFF: 1  
ANNUAL SALES \$000: \$500-999  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH  
FRENCH  
GERMAN  
ITALIAN  
SPANISH

## AUXILIARY SERVICES:

CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
OTHER

## AREA OF SPECIALTIES:

COMMODITIES/PRIMARY PRODUCTS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR  
INDEPENDENT TRADER

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| BRAZIL        |   |   |   |   |   |   |   |
| DENMARK       |   |   | X |   |   |   |   |
| ENGLAND       |   |   |   |   |   |   |   |
| FRANCE        |   |   |   |   |   | X |   |
| GERMANY, WEST |   |   | X |   |   | X |   |

|              | E | I | B | S | A | R | W |
|--------------|---|---|---|---|---|---|---|
| ITALY        |   |   | X |   |   |   |   |
| JAPAN        |   |   |   |   |   | X |   |
| KOREA, SOUTH |   |   |   |   |   | X |   |
| NETHERLANDS  |   |   |   |   |   | X |   |
| TAIWAN       |   |   |   |   |   | X |   |

|               | E | I | B | S | A | R | W |
|---------------|---|---|---|---|---|---|---|
| UNITED STATES |   | X | X | X |   |   | X |
| VENEZUELA     |   | X |   |   |   |   |   |

## PRODUCTS EXPORTED:

NYLON BROAD WOVEN FABRICS  
NYLON FIBRE  
NYLON WASTE  
NYLON YARN  
PLASTIC FILM AND SHEET NES  
POLYAMIDE RESINS  
POLYETHYLENE RESINS  
RESINS FROM POLYMERIZATION NES  
SYNTHETIC RESIN SCRAP AND WASTE

## 660431 ONTARIO INC.

TEL: 416-823-8295

1679 VALENTINE GARDENS, MISSISSAUGA ONTARIO, L5J1H4  
MAIN CONTACT: MR. DAVID P. JENKINS  
FAX: TLX/ANSBK:  
YEARS IN INTERNATIONAL TRADE: 2 REPORTED: OCT/1988  
TOTAL STAFF: 1 TRADE STAFF: 1  
ANNUAL SALES \$000: \$1-99  
PARENT COUNTRY: CANADA  
LANGUAGES: ENGLISH

## AUXILIARY SERVICES:

CONSULTING  
CUSTOM CLEARING  
DOCUMENTATION  
FINANCING ARRANGEMENTS, GENERAL  
FREIGHT FORWARDING  
PACKAGING  
SHIPPING-INTERNATIONAL

## AREA OF SPECIALTIES:

FINISHED/SEMI-FINISHED GOODS TRADING  
METHOD OF OPERATIONS: AGENT FOR MFR/PRODUCER/PROCESSOR

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|             | E | I | B | S | A | R | W |
|-------------|---|---|---|---|---|---|---|
| AFGHANISTAN |   |   |   |   |   |   |   |
| ALBANIA     |   |   |   |   |   |   |   |
| ALGERIA     |   |   |   |   |   |   |   |
| ANDORRA     |   |   |   |   |   |   |   |
| ANGOLA      |   |   |   |   |   |   |   |

|                        | E | I | B | S | A | R | W |
|------------------------|---|---|---|---|---|---|---|
| ANTARCTICA             |   |   |   |   |   |   |   |
| ARAB REPUBLIC OF EGYPT |   | X |   |   |   |   |   |
| ARGENTINA              |   | X |   |   |   |   |   |
| ARUBA                  |   | X |   |   |   |   |   |
| AUSTRALIA              |   | X |   |   |   |   |   |

|            | E | I | B | S | A | R | W |
|------------|---|---|---|---|---|---|---|
| AUSTRIA    |   |   | X |   |   |   |   |
| AZORES     |   |   |   |   |   |   |   |
| BAHAMAS    |   |   | X |   |   |   |   |
| BAHRAIN    |   |   | X |   |   |   |   |
| BANGLADESH |   |   | X |   |   |   |   |

|          | E | I | B | S | A | R | W |
|----------|---|---|---|---|---|---|---|
| BARBADOS |   |   | X |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                          | E | I | B | S | A | R | W |
|--------------------------|---|---|---|---|---|---|---|
| BELGIUM                  |   | X |   |   |   |   |   |
| BELIZE                   |   | X |   |   |   |   |   |
| BENIN                    |   | X |   |   |   |   |   |
| BERMUDA                  |   | X |   |   |   |   |   |
| BHUTAN                   |   | X |   |   |   |   |   |
| BOLIVIA                  |   | X |   |   |   |   |   |
| BONAIRE                  |   | X |   |   |   |   |   |
| BOTSWANA                 |   | X |   |   |   |   |   |
| BRAZIL                   |   | X |   |   |   |   |   |
| BRUNEI                   |   | X |   |   |   |   |   |
| BULGARIA                 |   | X |   |   |   |   |   |
| BURKINA FASO             |   | X |   |   |   |   |   |
| BURMA                    |   | X |   |   |   |   |   |
| BURUNDI                  |   | X |   |   |   |   |   |
| CANARY ISLANDS           |   | X |   |   |   |   |   |
| CAPE VERDE ISLANDS       |   | X |   |   |   |   |   |
| CAYMAN ISLANDS           |   | X |   |   |   |   |   |
| CENTRAL AFRICAN REPUBLIC |   | X |   |   |   |   |   |
| CHAD                     |   | X |   |   |   |   |   |
| CHILE                    |   | X |   |   |   |   |   |
| COLOMBIA                 |   | X |   |   |   |   |   |
| CONGO                    |   | X |   |   |   |   |   |
| COOK ISLANDS             |   | X |   |   |   |   |   |
| COSTA RICA               |   | X |   |   |   |   |   |
| CUBA                     |   | X |   |   |   |   |   |
| CURACAO                  |   | X |   |   |   |   |   |
| CYPRUS                   |   | X |   |   |   |   |   |
| CZECHOSLOVAKIA           |   | X |   |   |   |   |   |
| DENMARK                  |   | X |   |   |   |   |   |
| DJIBOUTI                 |   | X |   |   |   |   |   |
| DOMINICAN REPUBLIC       |   | X |   |   |   |   |   |
| ECUADOR                  |   | X |   |   |   |   |   |
| EL SALVADOR              |   | X |   |   |   |   |   |
| ENGLAND                  |   | X |   |   |   |   |   |
| EQUATORIAL GUINEA        |   | X |   |   |   |   |   |
| ETHIOPIA                 |   | X |   |   |   |   |   |
| FALKLAND ISLANDS         |   | X |   |   |   |   |   |
| FIJI                     |   | X |   |   |   |   |   |
| FINLAND                  |   | X |   |   |   |   |   |
| FRANCE                   |   | X |   |   |   |   |   |
| FRENCH GUIANA            |   | X |   |   |   |   |   |
| FRENCH POLYNESIA         |   | X |   |   |   |   |   |
| GABON                    |   | X |   |   |   |   |   |
| GAMBIA                   |   | X |   |   |   |   |   |
| GERMANY, EAST            |   | X |   |   |   |   |   |
| GERMANY, WEST            |   | X |   |   |   |   |   |
| GHANA                    |   | X |   |   |   |   |   |
| GIBRALTAR                |   | X |   |   |   |   |   |
| GREECE                   |   | X |   |   |   |   |   |
| GREENLAND                |   | X |   |   |   |   |   |
| GUAM                     |   | X |   |   |   |   |   |
| GUATEMALA                |   | X |   |   |   |   |   |
| GUINEA                   |   | X |   |   |   |   |   |
| GUINEA-BISSAU            |   | X |   |   |   |   |   |
| GUYANA                   |   | X |   |   |   |   |   |
| HAITI                    |   | X |   |   |   |   |   |
| HONDURAS                 |   | X |   |   |   |   |   |
| HONG KONG                |   | X |   |   |   |   |   |
| HUNGARY                  |   | X |   |   |   |   |   |
| ICELAND                  |   | X |   |   |   |   |   |
| INDIA                    |   | X |   |   |   |   |   |
| INDONESIA                |   | X |   |   |   |   |   |
| IRAN                     |   | X |   |   |   |   |   |
| IRAQ                     |   | X |   |   |   |   |   |
| IRELAND                  |   | X |   |   |   |   |   |
| ISRAEL                   |   | X |   |   |   |   |   |
| ITALY                    |   | X |   |   |   |   |   |
| IVORY COAST              |   | X |   |   |   |   |   |
| JAMAICA                  |   | X |   |   |   |   |   |
| JAPAN                    |   | X |   |   |   |   |   |
| JORDAN                   |   | X |   |   |   |   |   |
| KAMPUCHEA                |   | X |   |   |   |   |   |
| KENYA                    |   | X |   |   |   |   |   |
| KOREA, NORTH             |   | X |   |   |   |   |   |
| KOREA, SOUTH             |   | X |   |   |   |   |   |
| KUWAIT                   |   | X |   |   |   |   |   |

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM, S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                              | E | I | B | S | A | R | W |
|------------------------------|---|---|---|---|---|---|---|
| LAOS                         |   | X |   |   |   |   |   |
| LEBANON                      |   | X |   |   |   |   |   |
| LEEWARD AND WINDWARD ISLANDS |   | X |   |   |   |   |   |
| LESOTHO                      |   | X |   |   |   |   |   |
| LIBERIA                      |   | X |   |   |   |   |   |
| LIBYA                        |   | X |   |   |   |   |   |
| LIECHTENSTEIN                |   | X |   |   |   |   |   |
| LUXEMBOURG                   |   | X |   |   |   |   |   |
| MACAU                        |   | X |   |   |   |   |   |
| MADAGASCAR                   |   | X |   |   |   |   |   |
| MADEIRA                      |   | X |   |   |   |   |   |
| MALAWI                       |   | X |   |   |   |   |   |
| MALAYSIA                     |   | X |   |   |   |   |   |
| MALI                         |   | X |   |   |   |   |   |
| MALTA                        |   | X |   |   |   |   |   |
| MAURITANIA                   |   | X |   |   |   |   |   |
| MAURITIUS                    |   | X |   |   |   |   |   |
| MEXICO                       |   | X |   |   |   |   |   |
| MONACO                       |   | X |   |   |   |   |   |
| MONGOLIA                     |   | X |   |   |   |   |   |
| MOROCCO                      |   | X |   |   |   |   |   |
| MOZAMBIQUE                   |   | X |   |   |   |   |   |
| NAMIBIA                      |   | X |   |   |   |   |   |
| NEPAL                        |   | X |   |   |   |   |   |
| NETHERLANDS                  |   | X |   |   |   |   |   |
| NEW CALEDONIA                |   | X |   |   |   |   |   |
| NEW HEBRIDES                 |   | X |   |   |   |   |   |
| NEW ZEALAND                  |   | X |   |   |   |   |   |
| NICARAGUA                    |   | X |   |   |   |   |   |
| NIGER                        |   | X |   |   |   |   |   |
| NIGERIA                      |   | X |   |   |   |   |   |
| NORTHERN IRELAND             |   | X |   |   |   |   |   |
| NORWAY                       |   | X |   |   |   |   |   |
| OMAN                         |   | X |   |   |   |   |   |
| PAKISTAN                     |   | X |   |   |   |   |   |
| PANAMA                       |   | X |   |   |   |   |   |
| PAPUA NEW GUINEA             |   | X |   |   |   |   |   |
| PARAGUAY                     |   | X |   |   |   |   |   |
| PEOPLE'S REPUBLIC OF CHINA   |   | X |   |   |   |   |   |
| PERU                         |   | X |   |   |   |   |   |
| PHILIPPINES                  |   | X |   |   |   |   |   |
| POLAND                       |   | X |   |   |   |   |   |
| PUERTO RICO                  |   | X |   |   |   |   |   |
| QATAR                        |   | X |   |   |   |   |   |
| REPUBLIC OF CAMEROON         |   | X |   |   |   |   |   |
| REUNION                      |   | X |   |   |   |   |   |
| ROMANIA                      |   | X |   |   |   |   |   |
| RWANDA                       |   | X |   |   |   |   |   |
| SAMOA ISLANDS                |   | X |   |   |   |   |   |
| SAUDI ARABIA                 |   | X |   |   |   |   |   |
| SCOTLAND                     |   | X |   |   |   |   |   |
| SENEGAL                      |   | X |   |   |   |   |   |
| SEYCHELLES                   |   | X |   |   |   |   |   |
| SIERRA LEONE                 |   | X |   |   |   |   |   |
| SINGAPORE                    |   | X |   |   |   |   |   |
| SOLOMON ISLANDS              |   | X |   |   |   |   |   |
| SOMALIA REPUBLIC             |   | X |   |   |   |   |   |
| SOUTH AFRICA                 |   | X |   |   |   |   |   |
| SPAIN                        |   | X |   |   |   |   |   |
| SRI LANKA                    |   | X |   |   |   |   |   |
| ST. PIERRE ET MIQUELON       |   | X |   |   |   |   |   |
| SUDAN                        |   | X |   |   |   |   |   |
| SURINAM                      |   | X |   |   |   |   |   |
| SWAZILAND                    |   | X |   |   |   |   |   |
| SWEDEN                       |   | X |   |   |   |   |   |
| SWITZERLAND                  |   | X |   |   |   |   |   |
| SYRIA                        |   | X |   |   |   |   |   |
| TAHITI                       |   | X |   |   |   |   |   |
| TAIWAN                       |   | X |   |   |   |   |   |
| TANZANIA                     |   | X |   |   |   |   |   |
| TASMANIA                     |   | X |   |   |   |   |   |
| THAILAND                     |   | X |   |   |   |   |   |
| TOGO                         |   | X |   |   |   |   |   |
| TONGA                        |   | X |   |   |   |   |   |
| TRINIDAD AND TOBAGO          |   | X |   |   |   |   |   |

CONTINUED....

# TRADING HOUSE

FOREIGN LINKAGES: E-EXPORTING, I-INTERESTED, B-BUYING FROM,  
S-SUBSIDIARIES, A-AFFILIATES, R-REPRESENTATIVES, W-WAREHOUSE

|                                     | E | I | B | S | A | R | W |
|-------------------------------------|---|---|---|---|---|---|---|
| TUNISIA                             |   | X |   |   |   |   |   |
| TURKEY                              |   | X |   |   |   |   |   |
| TURKS AND CAICOS ISLANDS            |   | X |   |   |   |   |   |
| UGANDA                              |   | X |   |   |   |   |   |
| UNION OF SOVIET SOCIALIST REPUBLICS |   | X |   |   |   |   |   |
| -----                               |   |   |   |   |   |   |   |
| UNITED ARAB EMIRATES                |   | X |   |   |   |   |   |
| UNITED STATES                       | X | X |   |   |   |   | X |
| URUGUAY                             |   | X |   |   |   |   |   |
| VENEZUELA                           |   | X |   |   |   |   |   |
| VIETNAM                             |   | X |   |   |   |   |   |
| -----                               |   |   |   |   |   |   |   |
| VIRGIN ISLANDS                      |   | X |   |   |   |   |   |
| WALES                               |   | X |   |   |   |   |   |
| WESTERN SAHARA                      |   | X |   |   |   |   |   |
| YEMEN                               |   | X |   |   |   |   |   |
| YEMEN, SOUTH                        |   | X |   |   |   |   |   |
| -----                               |   |   |   |   |   |   |   |
| YUGOSLAVIA                          |   | X |   |   |   |   |   |
| ZAIRE                               |   | X |   |   |   |   |   |
| ZAMBIA                              |   | X |   |   |   |   |   |
| ZIMBABWE                            |   | X |   |   |   |   |   |

PRODUCTS EXPORTED:  
PRINTING INDUSTRIES MACHY, EQUIP & PARTS NES  
PRINTING INK

746486 ONTARIO INC.  
SEE... MANNA INTERNATIONAL

773712 ONTARIO LIMITED  
SEE... TRANSCOR TRANSPORTATION CONSULTANTS

847152 ONTARIO LTD.  
SEE... INTERCON TRADING



PART III

COMPANY LISTING BY PROVINCE



# TRADING HOUSES BY PROVINCE

## BRITISH COLUMBIA

ADVANCED PRODUCTS LTD.  
518 BEATTY ST. 5TH FLOOR, VANCOUVER, B.C., V6B2L4  
ALPHA WHOLESALE (CANADA) LTD.  
477 LEON AVE., KELOWNA B.C., V1V6J4  
ANCHOR INTL. TRADING COMPANY INC.  
2709 ANCHOR PLACE, PORT COQUITLAM, B.C., V3C3S6  
ANDRESEN INTERNATIONAL INC.  
390 MONTERAY AVE., NORTH VANCOUVER, B.C., V7N3E8  
BALFOUR GUTHRIE FOREST PRODUCTS INC.  
600 - 1285 WEST PENDER ST., VANCOUVER, B.C., V6E4B1  
BALKER SOFTWOODS LTD.  
SUITE 2 8431 GRANVILLE ST., VANCOUVER BC, V6P4Z9  
BENDIX AVELEX INC. AERO-MARINE DIVISION  
INTERNATIONAL AIRPORT SOUTH, 4440 STARK ST., RICHMOND B.C., V7B  
BENETEC DISTRIBUTORS INTERNATIONAL INC.  
7314 BLAKE PLACE, NORTH DELTA, B.C., V4C4L3  
BENTO MARKETING  
KELOWNA, B.C., V1V8P2  
BLUE SKY CORPORATION  
4677 PROSPECT RD., NORTH VANCOUVER, B.C., V7N3M1  
BRITISH COLUMBIA TREE FRUITS LTD.  
1473 WATER ST., KELOWNA B.C., V1V1J6  
BRITISH COLUMBIA-THAI CORPORATION  
1207-345 QUEBEC ST., VICTORIA, B.C., V8V1W4  
BUSCHLEN/MOWATT FINE ARTS LTD.  
102 - 1445 WEST GEORGIA STREET, VANCOUVER B.C., V6G2T3  
C.R. WIDMAN INTERNATIONAL LIMITED  
840-1100 MELVILLE ST., VANCOUVER, B.C., V6E4A6  
CALKINS & BURKE LIMITED  
800-1500 WEST GEORGIA ST., VANCOUVER, B.C., V6G2Z6  
CANADIAN TRADERS LIMITED  
11031 BRIDGEPORT RD. SUITE 200, RICHMOND, B.C., V6K1T3  
CANSULEX LIMITED  
760 - 999 CANADA PLACE, VANCOUVER, B.C., V6C3E1  
CFB TRADING COMPANY LTD.  
1158 POWELL ST., VANCOUVER, B.C., V6A1J3  
CONCISE EXPORTISE LTD  
3396 MARINE DR., WEST VANCOUVER, B.C., V7M1M9  
DARMAC AGENCIES LTD.  
7615-17TH AVE., BURNABY, B.C., V3N1L6  
EACOM TIMBER SALES LTD.  
620-1111 MELVILLE ST., VANCOUVER, B.C., V6E3V6  
EARLY STAGES MARKETING GROUP  
975 W. 70TH AVE. UNIT 104, VANCOUVER, B.C., V6P2X7  
EDGAM SOFTWARE LTD.  
810 WEST BROADWAY, DEPT. 234, VANCOUVER B.C., V5Z4C9  
EMRY TRADING CO.  
6311 WOODWARDS ROAD, RICHMOND, B.C., V7E1H2  
ENGLISH BAY CEDAR PRODUCTS LTD.  
10897 TIMBERLAND RD., SURREY, B.C., V3V3T6  
FIRST CANADIAN CONNECTIONS MKTG. CORP.  
#3 - 929 LAVAL CRES., KAMLOOPS, B.C., V2C5P4  
GORDON HUNTER KNITWEAR INC.  
2410 OTTAWA AVE., WEST VANCOUVER, B.C., V7V2T1  
H. CLEVELAND & CO. LTD.  
7546 GILLEY AVE., BURNABY, B.C., V5J4X5  
H.E. JUSTESEN ASSOCIATES INC.  
S. BURNABY, B.C., V5H3X9  
HENSCH-SMID LTD  
SECHLT B.C., VON3A0  
HOSHIO CANADA INC.  
#101 - 8449 MAIN ST., VANCOUVER, B.C., V5X3M3  
INTERCAN MARKETING INC.  
14375 GLADSTONE DR., SURREY, B.C., V3R6W6  
INTEREX FOREST PRODUCTS LTD.  
1834 VINE STREET, VANCOUVER B.C., V6K3J7  
INTERGULF COMMODITIES (INT'L)  
2664-1055 DUNSMUIR ST., 4 BENTALL CENTRE, VANCOUVER B.C., V7X1L  
INTERMARK TRADING LTD.  
100 BRAID ST., NEW WESTMINSTER, B.C., V3L3P4  
INTERNATIONAL FACTORY SALES SERVICE LTD.  
1507 POWELL ST., VANCOUVER, B.C., V5L1H2  
INTERNATIONAL TRADE SERVICES COMPANY  
1155 WEST GEORGIA STREET, 9TH FLOOR, VANCOUVER B.C., V6E3N7  
J & J TRADING  
104-8475 ONTARIO ST., VANCOUVER, B.C., V5X3E8  
KAMAN BEARING & SUPPLY LTD.  
3865 EAST 1ST AVE., BURNABY, B.C., V5C3V6  
KAUFMANN PACIFIC WOOD PRODUCTS LTD  
OCEAN PARK BUILDING, 2475 BELLEVUE AVE., WEST VANCOUVER B.C., V  
KAWASHO INTERNATIONAL CANADA LTD.  
SUITE 833, 595 BURRARD ST., VANCOUVER, B.C., V7X1K8  
KENWEST ENTERPRISES LTD.  
206 - 744 WEST HASTINGS ST., VANCOUVER, B.C., V6C1A5  
KISCAN PRODUCTS  
455 INDUSTRIAL AVE., VANCOUVER, B.C., V6A2X9  
L.O. PEARSON LTD.  
108-1161 MELVILLE ST., VANCOUVER, B.C., V6E2X7  
LTC ENTERPRISES INC.  
7571 - 14TH AVE., BURNABY, B.C., V3N2A4

MAKO ENTERPRISES LTD.  
SUITE 1640, 609 GRANVILLE ST., VANCOUVER B.C., V7Y1G5  
MARISCO EXPORTERS LTD.  
1729 MIDGARD AVE., VICTORIA, B.C., V8P2Y6  
MARITIME GROUP (CANADA) INC.  
1102-100 PARK ROYAL, WEST VANCOUVER, B.C., V7T1A2  
MARITIME PACIFIC LTD.  
8260 MOWBRAY RD., RICHMOND, B.C., V7A2B7  
MCKAY RIVARD & CO. LTD.  
280-11180 VOYAGEUR WAY, RICHMOND, B.C., V6X3N8  
METROPOLITAN TRADING LTD.  
820-1441 CREEKSIDE, VANCOUVER, B.C., V6J4S7  
MILLBANK RESOURCES LTD.  
2115 COMMISSIONER ST., VANCOUVER, B.C., V5L1A6  
MISKAND TRADING CO. LTD.  
8260 BORDEN ST., VANCOUVER, B.C., V5P3E7  
MITSUBISHI CANADA LIMITED  
2800-200 GRANVILLE ST., VANCOUVER B.C., V6C1G6  
MOTTO ENTERPRISES CO. LIMITED  
906 - 850 BURRARD ST., VANCOUVER, B.C., V6Z2J1  
MUTUAL FOREST INDUSTRIES LTD.  
1155 WEST GEORGIA STREET, 9TH FLOOR, VANCOUVER B.C., V6E3N7  
NATIVE CANADIAN ARTS LTD.  
1301-1666 PENDRELL ST., VANCOUVER, B.C., V6G1S9  
NCM INTERNATIONAL MARKETING SERVICES INC  
3232 WEST 38TH AVE., VANCOUVER, B.C., V6N2X6  
NELSON MACHINERY COMPANY LTD.  
1070 ROOSEVELT CRES., NORTH VANCOUVER, B.C., V7P1M3  
NEO-DREAMS MARKETING & DEVELOPMENT  
3104 EAST GEORGIA ST., VANCOUVER, B.C., V5K2L1  
NIKKA INDUSTRIES LTD.  
611 POWELL ST., VANCOUVER, B.C., V6A1H2  
NIKKA TRADERS INC.  
1153 HORNBY ST., VANCOUVER, B.C., V6Z1W1  
NORPLAST INC.  
2345 BELLEVUE AVE., WEST VANCOUVER, B.C., V7V1C9  
NORTHERN HARVEST SEAFOOD INC.  
11-1551 JOHNSTON ST., VANCOUVER, B.C., V6H3R9  
OKURA & COMPANY CANADA LTD.  
1618 - 1055 WEST GEORGIA ST., VANCOUVER B.C., V6E3P3  
PACIFIC BASIN RESOURCES LTD.  
228-10711 CMBIE RD., RICHMOND, B.C., V6X3G5  
PACIFIC METALS LTD.  
8360 ONTARIO ST., VANCOUVER B.C., V5X3E5  
PACIFIC RIM INTL. MARKET EXCHANGE  
867 HAMILTON ST., VANCOUVER, B.C., V6B2R7  
PARETO TRADING HOUSE LTD.  
1780 - 1066 WEST HASTING, VANCOUVER B.C., V6E3X2  
PDC TECHNOLOGY CORP.  
4672 CORDOVA BAY RD., VICTORIA, B.C., V8X3V7  
PENTA TRADING INTERNATIONAL LTD.  
560 TRALEE CRES., DELTA, B.C., V4M3R8  
PEXIM ENTERPRISES INC.  
1055-555 BURRARD ST., VANCOUVER, B.C., V7X1M8  
PI MARKETING CORPORATION  
VICTORIA, B.C., V8R6N4  
PLANT FOREST PRODUCTS CORPORATION  
475 WEST GEORGIA ST. 6TH FLOOR, VANCOUVER B.C., V6B3T2  
PRIMO FOODS LIMITED  
7070 - 14TH AVE., BURNABY, B.C., V3N1Z2  
PRINCIPAL INTL. THE TRADING HOUSE  
NEW WESTMINSTER, B.C., V3L4Y7  
REDCO TRADING CORPORATION  
301 - 2245 WEST BROADWAY, VANCOUVER, B.C., V6K2E4  
RICHMOND MEDICAL PRODUCTS  
2438 MARINE DR. SUITE 202, W. VANCOUVER, B.C., V7V1L2  
RIM PACIFIC IMPORT-EXPORT (1988) INC.  
1207-345 QUEBEC ST., VICTORIA B.C., V8V1W4  
ROSS RICHARDSON & CO. (1988) LTD.  
971 BELGRAVE WAY, ANNACIS BUSINESS PARK, NEW WESTMINSTER B.C.,  
S.H. BLACKWELL COMPANY INC.  
#160A - 12830 CLARKE PLACE, RICHMOND, B.C., V6V2H1  
SANLIEW TRADING COMPANY  
10314 - 167 ST., SURREY, B.C., V3R4S9  
SANNA TRADING CO. LTD.  
#120 - 12830 CLARKE PLACE, RICHMOND, B.C., V6V2H5  
SARECO SEAFOODS INC.  
1283 - 1124 ONSDALE AVE., NORTH VANCOUVER, B.C., V7M2H1  
SAUDI ARABIAN-CANADIAN B.E.S.S. CORP.  
9TH FLOOR-1281 W. GEORGIA ST., VANCOUVER B.C., V6E3J7  
SCHOLARS' BOOKS INTERNATIONAL LTD.  
1027 COOK ST., VICTORIA, B.C., V8V3Z7  
SEABOARD LUMBER SALES COMPANY LIMITED  
OCEANIC PLAZA, 1066 WEST HASTINGS ST., VANCOUVER B.C., V6E3W9  
SEATECH TRADING LTD.  
206 - 850 WEST HASTINGS ST., VANCOUVER, B.C., V6C1E1  
SHARPEAGLE ENTERPRISES LIMITED  
902 - 626 WEST PENDER ST., VANCOUVER, B.C., V6B1V9  
SISEL SOCIETE D'INGENIERIE DE SYSTEMES  
222 - 4664 LOUGHEED HWY., BURNABY, B.C., V5C5T5  
STAMAR FISHING CO. LTD.  
#18 - 975 CENTENNIAL RD., VANCOUVER, B.C., V6A1A3  
SUMITOMO CANADA LIMITED  
1690-701 W. GEORGIA ST., VANCOUVER, B.C., V7Y1E9

## TRADING HOUSES BY PROVINCE

SUN INTER-TECHNOLOGY CORP.  
15 SOUTH STRATFORD AVE., BURNABY, B.C., V5B4X8  
TENPRO INTERNATIONAL  
3975 MYRTLE STREET, BURNABY, B.C., V5C4G3  
TESCO TRADING CO. LTD.  
120-11071 BRIDGEPORT RD., RICHMOND BC, V6X1T3  
THA MEDIA LTD.  
1100 HOMER ST., VANCOUVER, B.C., V6B2X6  
THE EAST ASIATIC COMPANY (CANADA) INC.  
1201 WEST PENDER ST., VANCOUVER, B.C., V6E2V3  
TLC PRODUCE SALES  
405-1477 FOUNTAIN WAY, VANCOUVER, B.C., V6H3W9  
TRADEGLOBE CONSULTING LTD  
2080-555 W. HASTINGS ST., VANCOUVER, B.C., V6B4N5  
TRI-TANIK ENTERPRISES LTD.  
19127 SUNDALE CLOSE, SURREY, B.C., V3S4N9  
TYEE TIMBER PRODUCTS LTD.  
19822-101 AVE., LANGLEY, B.C., V3A4P8  
UNIVERSAL MARKETING LTD.  
5501-7B AVE., DELTA, B.C., V4M1S7  
WARD BEDAS (CANADA) LIMITED  
410 - 145 CHADWICK CRT., NORTH VANCOUVER, B.C., V7M3K1  
WESTLUND INTERNATIONAL TECHNOLOGIES INC  
#2 356 COLUMBIA STREET, NEW WESTMINSTER B.C., V3L1A6  
WESTMOUNT FOREST PRODUCTS LTD.  
12350 CARLTON ST., MAPLERIDGE, B.C., V2X5C3  
WILBUR ELLIS CO. OF CANADA LTD.  
1210-200 GRANVILLE ST., VANCOUVER, B.C., V6C1S4  
ZBT INTERNATIONAL CARGO COMPANY  
827 WEST PENDER ST., VANCOUVER, B.C., V6C3G8

### ALBERTA

A.V. ENERGY INC.  
502 1135-17TH AVE. S.W., CALGARY, ALTA., T2T0B6  
ALDERBRANCH ENTERPRISES INC.  
LACOMBE, ALTA., T0C1S0  
ALPAC TRADING COMPANY LTD.  
201-1601 WESTMOUNT RD. N.W., CALGARY, ALTA., T2N3M2  
ASIATIC & PACIFIC TRADING CO. LTD.  
665 - 8 ST. S.W., SUITE 600, CALGARY, ALTA., T2P3K7  
CANADA TRADING IMPORT & EXPORT CO. INC.  
11631-105 AVE., EDMONTON, ALTA., T5H0L9  
CANADIAN MERCHANT VENTURER  
9 GRESHAM BLVD. ST. ALBERT, ALTA., T8N1B1  
CANADIAN SOURCE IMPORT & EXPORTS INC.  
200 - 9704 - 54TH AVE., EDMONTON, ALTA., T6E0A9  
CANADIAN TRANS WORLD SUPPLIERS LTD.  
10558-72 AVE., EDMONTON, ALTA., T6E5Z3  
CANAMIN PACIFIC FINANCE (INTL.) LTD.  
222 - 58 AVE. S.E., CALGARY, ALTA., T2H0N9  
CANDRIN HOUSE TRADING COMPANY LTD.  
209 1324 - 11 AVENUE SW, CALGARY, ALTA., T3C0M6  
CANEXPORT TRANSCONTINENTAL LIMITED  
513-8TH AVE. S.W. SUITE 206, CALGARY, ALTA., T2P1G3  
CANPAK INTERNATIONAL LTD.  
16-E CALLINGWOOD CRT., EDMONTON, ALTA., T5T0H5  
CANPET MARKETING LTD.  
700 - 736 - 6TH AVE. S.W., CALGARY, ALTA., T2P3T7  
CWTC CANADA WEST TRADING CORPORATION  
#240 6715 - 8TH ST. N.E., CALGARY, ALTA., T2E7H7  
DICKY MAIL ORDER/MARKETING LIMITED  
9 GREENWOOD PLACE, ST-ALBERT, ALTA., T8N2H5  
DOTCO INC.  
9909-72 AVE., EDMONTON, ALTA., T6E0Z2  
DRAFIL INVESTMENTS LTD.  
205-9TH AVE. S.E. SUITE 404, CALGARY, ALTA., T2G0R3  
EQUATOR INTERNATIONAL INC.  
243 SILVERBROOK WAY N.W., CALGARY, ALTA., T3B3G9  
FCI INTERNATIONAL MARKETING GROUP  
#6 - 3834 - 54 AVE. S.E., CALGARY, ALTA., T2C2K9  
GENERAL MERCHANTS INTERNATIONAL INC.  
#200 9704-54TH AVENUE, EDMONTON, ALTA., T6E0A9  
HALFORD HIDE AND LEATHER CO. LTD.  
8629 - 126 AVE., EDMONTON, ALTA., T5B1G8  
HORSEHART INTERNATIONAL  
1949 GLENMORE AVE., SHERWOOD PARK, ALTA., T8A0X6  
I.S. TRADING CORPORATION  
406 - 11523 - 100 AVE., EDMONTON, ALTA., T5K0J8  
IMPO MARK PRODUCTS  
13 ROSSMERE GREEN S.E., MEDICINE HAT, ALTA., T1B2N5  
JANALTA TRADING CO. LTD.  
15918-93 AVE., EDMONTON, ALTA., T5R5H5  
KEN BELCOURT FURS LTD  
10525-105 AVE., EDMONTON, ALTA., T5H3X7  
L.H. EXPORTS LTD.  
#200 80 CHIPPEWA RD., SHERWOOD PARK, ALTA., T8A3V1  
MATCAN DEVELOPMENTS LTD.  
10424 - 147TH ST., EDMONTON, ALTA., T5N3C5  
MATOUSEK ART LIMITED  
701-10883 SASKATCHEWAN DR., EDMONTON, ALTA., T6E4S6  
MCKAY & ASSOCIATES LTD  
8247 - 7TH STREET SW, CALGARY, ALTA., T2V1G5

NAMET INTERNATIONAL LTD.  
107-2911-109TH ST., EDMONTON, ALTA., T6J5C9  
NOR-SUR RESOURCES LTD.  
65-714 WILLOW PARK DR. S.E., CALGARY, ALTA., T2J0L8  
NORTHBRIDGE INTERNATIONAL (CANADA) LTD.  
32C 140 - 4TH AVENUE S.W., CALGARY, ALTA., T2P3N3  
PRAIRIE WEST LIVESTOCK  
RED DEER, ALBERTA, T4N5E7  
QUALITAS INTERNATIONAL INC.  
2828 SIGNAL HILL HEIGHTS S.W., CALGARY, ALTA., T3H2B5  
RUDIGER HOLDINGS LTD.  
CALGARY, ALTA., T2P2G5  
SKYSAN & ASSOCIATES LTD.  
10010-107 A AVE., EDMONTON, ALTA., T5H4H8  
T & A SALES ENTERPRISES (1986) LTD  
9850 - 41 AVE., EDMONTON, ALTA., T6E5L6  
TRANS ATLAS TRADING CO. LTD.  
#210 - 1725 - 10 AVE. S.W., CALGARY, ALTA., T3C0K1

### SASKATCHEWAN

AGMAR INTERNATIONAL EQUIPMENT INC.  
1215 EMERALD CRESCENT, SASKATOON, SASK., S7J4J2  
AGRICULTURAL DEVELOPMENT CORP. OF SASK.  
#1100 - 1919 SASKATCHEWAN DR., REGINA, SASK., S4P4H2  
AGRO COMPANY OF CANADA LIMITED  
127 MAIN ST. N., MOOSE JAW, SASK., S6H0V9  
CAN-AFRIC ENTERPRISES INC.  
1237 ALBERT STREET, REGINA, SASK., S4P3W5  
CAN-NAM TRIMEX INC.  
7 - 510 - 45TH ST. W., SASKATOON, SASK., S7L6H2  
CANPOTEX LIMITED  
SUITE 400, 111-2ND AVE. S., SASKATOON, SASK., S7K1K6  
GLOBE MARKETING INTERNATIONAL  
1237 ALBERT ST., REGINA, SASK., S4R2R5  
INTERNATIONAL ROAD DYNAMICS INC.  
702 - 43RD ST. E., SASKATOON, SASK., S7K3T9  
J-CAN QUALITY TRADES  
3 LEDDY CRES., SASKATOON, SASK., S7H3V7  
MIDWEST GRAIN INC.  
18 BROADWAY E., YORKTON, SASK., S3N3L4  
PLANRITE TRADING CO. LTD.  
2 NEILSON CRES., SASKATOON, SASK., S7H3N5  
PRAIRIE INDUSTRIAL CHEMICALS INC.  
2302 HANSELMAN AVE., SASKATOON, SASK., S7L5Z3  
QUALITY CANADIAN MARKETING  
117 REGINA AVE., SEDLEY, SASK., S0G4K0  
SASKATOON USED TRUCK PARTS CENTRE LTD.  
603 AVENUE "N" S., SASKATOON, SASK., S7M2N8  
SINOCAN HOLDINGS LIMITED  
232B LORNE ST., REGINA, SASK., S4P2M9  
SINOTEK INTERNATIONAL (1986) INC.  
PILOT BUTTE, SASK., S0G3Z0

### MANITOBA

ADSGO TRADING CORPORATION LTD.  
916 GROSVENOR AVE., WINNIPEG, MAN., R3M0N4  
ALAN WRIGHT BISON-BISON  
HAMOTA, MAN., R0M0T0  
ALFRED C. TOEPFER (CANADA) LTD.  
1006 - 167 LOMBARD AVE., WINNIPEG, MAN., R3B0V3  
ALLMAR LUMBER DISTRIBUTORS LTD.  
287 RIVERTON AVE., WINNIPEG, MAN., R2L0N2  
B.D.C. COMMODITY EXPORT LTD.  
45 ALLENFORD DR., WEST ST. PAUL (WINNIPEG), MAN., R3C4A3  
BASTIN INTERNATIONAL  
5 ASSINBOINE SOUTHPORT, MAN., R0H1N0  
BEARING SUPPLY (CANADA) LTD.  
1199 ST. JAMES ST., WINNIPEG, MAN., R3H0K8  
CANADIAN HONEY & FINE FOODS EXPORTERS  
850 NOTTINGHAM AVE., WINNIPEG, MAN., R2K2E1  
GENSET SUPPLY & SERVICE INC.  
325 LOGAN AVE., WINNIPEG, MAN., R3A0P7  
GEO-FAR EAST CO.  
281 MEADOWOOD DR., WINNIPEG, MAN., R2M4N9  
HIR INTERNATIONAL LTD.  
14 DUBOIS PLACE, WINNIPEG, MAN., R3V1N1  
I.S. (IRIS) INTERNATIONAL SOFTWARE LTD.  
455 MCDERMOT AVENUE, WINNIPEG, MANITOBA, R3A0B5  
LACHANCE BROTHERS LIMITED  
ELIE, MAN., R0H0H0  
LGN HOLDINGS LTD.  
965 POWELL AVENUE, WINNIPEG, MAN., R3H0H4  
LOUIS DREYFUS CANADA LTD.  
810-360 MAIN ST., WINNIPEG, MAN., R3C3Z3  
MOLMAC TRADING  
485 CORYDON AVE., WINNIPEG, MAN., R3L0N9  
PETERS LUMBER COMPANY INC.  
1475 CHEVRIER BLVD., WINNIPEG, MAN., R3T1Y7  
POWER HOUSE TOOL CANADA  
121 HARPER AVE., WINNIPEG, MAN., R2J1K4  
R.S. ROBINSON'S SONS (1971) LTD.  
11 MARTHA ST., WINNIPEG, MAN., R3B1A2



## TRADING HOUSES BY PROVINCE

ROME INTERNATIONAL MARKETING  
NESBITT, MAN., R0K1P0  
STARPARTS CANADA  
1841 SARGENT AVE., WINNIPEG, MAN., R3H0C9  
THE OOURU WORLD ENTERPRISES  
49 - 1700 BURROWS AVE., WINNIPEG, MAN., R2X2W1  
WINNIPEG FUR EXCHANGE LTD.  
314 ROSS AVE., WINNIPEG, MAN., R3A0L4  
XCAN GRAIN LIMITED  
800-360 MAIN ST., WINNIPEG, MAN., R3C3Z3

### ONTARIO

A.D. BURFORD INTERNATIONAL LIMITED  
358 SUPERTEST RD., DOWNSVIEW ONTARIO, M3J2M2  
ACAMAR TRADING INC.  
20 BERTRAND AVE., SCARBOROUGH, ONT., M1L2P4  
AG-COM TRADING INC.  
415 MAIN ST. S., EXETER, ONT., N0M1S0  
AL KATHEB INTERNATIONAL  
24 MIRAMAR CRES., SCARBOROUGH, ONT., M1J1R4  
ALBATROS IMPORT - EXPORT  
61 SHIELING CRES., KINGSTON, ONT., K7M4M7  
ALLTRADE ENTERPRISES LIMITED  
89 WOOTEN WAY N., MARKHAM, ONT., L3P3R1  
AMALGAMET CANADA  
111 RICHMOND ST. W., SUITE 418, TORONTO ONT., M5H2G4  
ANGLO CANADIAN SCIENTIFIC CO. LTD.  
421 NUGGET AVE., UNIT 4, AGINCOURT, ONT., M1S4L8  
APL COMPUTERS LTD.  
300 STEELCASE RD. W., UNIT 21, MARKHAM ONTARIO, L3R2W2  
ARICO CANADA LTD.  
62 MCBRINE DR., UNIT 17, KITCHENER, ONT., M2R1E7  
ARNPRIOR SPORTLAND LTD.  
120 STAVE COURT DR., ARNPRIOR ONTARIO, K7S3L9  
ARTFUL APPLICATIONS INC.  
176 ST. GEORGE ST., TORONTO, ONT., M5R2M7  
ARTHUR KROLMAN ENTERPRISES INC.  
2 BLOOR ST W SUITE #100-380, TORONTO, ONT., M4W3E2  
ATAC INTERNATIONAL INC.  
23 ROCHMAN BLVD., SCARBOROUGH, ONT., M1H1R8  
ATLANTA LINK INCORPORATED  
97 MAPLEWOOD PLACE, KITCHENER, ONT., N2H4L4  
AUSCANS INTERNATIONAL CORP.  
1267 CAMBRIDGE DR., OAKVILLE, ONT., L6J1R9  
AXEWOOD COMPANY LIMITED  
1788 DREW RD., UNIT 10, MISSISSAUGA, ONT., L5S1L7  
B.G. CHECO INTERNATIONAL LTD.  
31 PROGRESS CRT., UNIT 2, SCARBOROUGH ONT., M1G3V5  
B.L. ARMSTRONG CO. LTD.  
808-QUEEN ST. E., SAULT STE. MARIE, ONT., P6A2B1  
B.R.T. TRADING HIDES LTD.  
HWY. #7 E., PETERBOROUGH, ONT., K9J6X8  
BACON INTERNATIONAL MARKETING LTD.  
413 BELSIZE DR., TORONTO, ONT., M4S1N3  
BAMBERGER POLYMERS (CANADA) LIMITED  
62 SELBY RD., BRAMPTON, ONT., L6W3L4  
BARRINGTON INTERNATIONAL LTD.  
1292 YONGE STREET SUITE 300, TORONTO ONTARIO, M4S1Z7  
BARTRAM-WOOD LIMITED  
1262 DON MILLS RD., SUITE 64, DON MILLS, ONT., M3R2W7  
BASEMARK MARKETING LIMITED  
450 ALDEN RD., UNIT 12, MARKHAM, ONT., L3R5H4  
BEDIRIAN EMBRYO TRANSFERS LTD.  
ROCKWOOD, ONTARIO, N0B2X0  
BETA COMPANY  
130 CITATION DR., UNIT 1, CONCORD, ONT., L4K2W9  
BJ5 MARKETING & CONSULTING  
300 ANTIBES DR., UNIT 1714, WILLOWDALE, ONT., M2R3N8  
BOCKNEK LTD.  
165 BETHRIDGE RD., REXDALE ONT., M9W1N4  
BRENDX TRADING LIMITED  
151 MASHDENE CRT., UNIT 35, SCARBOROUGH, ONT., M1V2T3  
BRUKAR INDUSTRIES CANADA LIMITED  
385 THE WEST MALL SUITE 212, ETOBICOKE, ONT., M9C1E7  
BUCHANAN TRADING INC.  
4174 DUNDAS ST. W., TORONTO, ONT., M8X1X3  
C.E.O. INC.  
219 FOSTER AVE., BELLEVILLE, ONT., K8N3R1  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
36 CAMEO ST., OAKVILLE, ONT., L6J5Y1  
C-TRAN DEVELOPMENT INC.  
101 DUNCAN MILL ROAD SUITE #101, DON MILLS ONT., M3B1Z3  
CALESE TRADING COMPANY  
1150 EGLINTON AVE. E., SUITE 201, MISSISSAUGA, ONT., L4W2M6  
CAMPIRIAN TRADING HOUSE LTD.  
201-67A SPARKS ST., OTTAWA ONTARIO, K1P5A5  
CANADA PACKERS INC. INT'L TRADE DIV.  
3080 YONGE ST., SUITE 2000, TORONTO, ONT., M4N3N1  
CANADIAN BEARINGS LTD.  
1401 COURTNEY PARK DR. E., MISSISSAUGA, ONT., L5T2E4  
CANADIAN COMMERCE & ENGINEERING CORP.  
100 MCLEVIN AVE., UNIT 4A, SCARBOROUGH, ONT., M1B2V5

CANADIAN FOREIGN TRADE CO.  
168 O'CONNOR ST., 2ND FLOOR, OTTAWA, ONT., K2P1T5  
CANADIAN LIVESTOCK EXPORTERS ASSOCIATION  
41 GEORGE ST., BRANTFORD, ONT., N3T5N3  
CANADIAN SWINE EXPORTERS ASSOCIATION  
TAVISTOCK, ONT., N0B2R0  
CANAMEX ELECTRONICS LIMITED  
146 ROBERT HICKS DR., WILLOWDALE, ONT., M2R3R5  
CANNBERA MARKETING  
5261 VERHOEVEN RD., BURLINGTON, ONT., L7L3B1  
CANCHILLA ASSOCIATES LTD.  
LONDON, ONT., N6A4C3  
CANEX LIMITED  
3360 MIDLAND AVE., SCARBOROUGH ONT., M1V4W7  
CANPAK INTERNATIONAL TRADING CORP.  
1262 DON MILLS RD., SUITE #1, DON MILLS, ONT., M3B2W7  
CANWIDE INTERNATIONAL INC.  
60 HARBOUR ST., TORONTO, ONT., M5J1B7  
CANWORLD FOODS LTD.  
111 EASTSIDE DR., ETOBICOKE, ONTARIO, M8Z5S5  
CANYEM INTERNATIONAL CORPORATION  
#500 - 56 SPARKS ST., OTTAWA, ONT., K1P5A9  
CAPRICORP INTERNATIONAL DEVELOPMENT INC.  
312 RIDEAU ST., OTTAWA, ONT., K1N5V5  
CHARLES CHAPLIN ENTERPRISES INC.  
318 HILLHURST BLVD., TORONTO ONTARIO, M6B1N2  
CHARLESCRAFT  
127 BROCKHOUSE RD., TORONTO, ONT., M8W2X1  
CHEMO INTERNATIONAL LTD.  
4800 DUNDAS ST. W., SUITE 4, ISLINGTON, ONTARIO, M4A2B2  
CODE INTERNATIONAL INC.  
323 CHAPEL ST., OTTAWA, ONT., K1N7Z2  
COLEMAN ASSOCIATES (CONSULTING) LTD.  
31 BIRCH HILL LANE, OAKVILLE ONT., L6K2P1  
COLOURS INTERNATIONAL INC.  
173 CARLTON ST. E., TORONTO, ONT., M5A2K3  
COMTECH TRADING CO. LIMITED  
5 ELIZABETH ST., MARKHAM, ONT., L3P2B3  
CONTACARE INC.  
1921 EGLINTON AVE. E., SCARBOROUGH, ONTARIO, M1L2L6  
CORIMPEX INTERNATIONAL INC.  
ONE CANYON AVE., SUITE 902, TORONTO ONT., M3H4X8  
CRANE SUPPLY  
9 MCCRANK DR., BRACEBRIDGE, ONT., P0B1C0  
CRINCO LIMITED  
302-265 MARKLAND DR., ETOBICOKE, ONT., M9C1R5  
CURTRADE  
1A CRESTLEA CRES., NEPEAN, ONT., K2G4M1  
CUT RITE LUMBER LIMITED  
4950 YONGE ST., SUITE #410, NORTH YORK, ONT., M2N6K1  
CYCLO-VAC LTD.  
229 MAPLE ST., UXBRIDGE, ONT., L0C1K9  
D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
897 LOVINGTON CRES., MISSISSAUGA, ONT., L4W3S6  
DALCO INTERNATIONAL  
192 HICKSON AVENUE, KINGSTON ONTARIO, K7L4X6  
DAHA DOUGLAS MARKETING INTERNATIONAL  
923 SADLER CRES., OTTAWA, ONTARIO, K2B5H6  
DARIANNE INTERNATIONAL TRADING INC.  
1234 REID ST., UNIT 3, RICHMOND HILL ONT., L4B1C1  
DEKONIC INTERNATIONAL MERCANTILE CO.  
WESTON, ONT., M9L2R9  
DELTONIC TRADING CORP.  
2 SHEPPARD AVE. E., SUITE 710, WILLOWDALE ONT., M2N5Y7  
DONALDSON INT'L LIVESTOCK LIMITED  
TAVISTOCK, ONT., N0B2R0  
DUNCAN INSTRUMENTS CANADA LTD.  
121 MILVAN DR., WESTON, ONT., M9L1Z8  
EAGLE TRADING LIMITED  
65 INTERNATIONAL BLVD., SUITE 106, TORONTO ONT., M9W6L9  
ELEVAT ELECTRONIC SALES CO.P.  
89 TORLAKE CRES., TORONTO, ONT., M8Z1B4  
ENTROPEX  
1390 LOUGAN AVE., SARNIA ONT., N7S5N7  
ERACO INTERNATIONAL TRADING INC.  
369 GANA COURT, MISSISSAUGA, ONT., L5S1N1  
ESSCO INC.  
5 O'SHEA CRES., TORONTO, ONT., M2J2N4  
EURATEK INC.  
190 ROBERT SPECK PKWY., MISSISSAUGA, ONT., L4Z3K3  
EURODATA INC.  
2574 SHEFFIELD RD., OTTAWA, ONT., K1B3V7  
EVROM INTERNATIONAL INC.  
2658 SHEFFIELD RD., SUITE 200, OTTAWA, ONT., K1B3V7  
FELL-FAB INTERNATIONAL INC.  
2243 BARTON ST. E., HAMILTON, ONT., L8H2W8  
FIRST MCCARTHY CAPITAL CORPORATION  
734 AVENUE RD., 2ND FLOOR, TORONTO, ONT., M5P2K1  
G.A. PAPER INTERNATIONAL INC.  
102-327 RENFREW DR., MARKHAM, ONT., L3R9S8  
GARSEN GARCY ENTERPRISES INC.  
1990 LESLIE AVE., OTTAWA, ONT., K1H5N3  
GCOD PRICE CONSUMER PRODUCTS LTD.  
413 ADELAIDE ST. W., TORONTO, ONT., M5V1S6

# TRADING HOUSES BY PROVINCE

GREAT WHITE NORTH LTD.  
TORONTO, ONT. .M4T2L7  
GREEN FOREST LUMBER LTD.  
194 MERTON ST. TORONTO ONT. .M4S3B5  
GREG LUND PRODUCTS LIMITED  
1030 8TH LINE, OAKVILLE ONT. .L6J4Z2  
GUILLEVIN INTERNATIONAL INC.  
1305 MEYERSIDE DR. MISSISSAUGA, ONT. .L5T1C9  
H. FINE & SONS LIMITED  
1000 BELFAST RD. OTTAWA ONT. .K1G4A2  
H.J. SKELTON (CANADA) LIMITED  
765 OXFORD ST. E. LONDON, ONT. .N6A1T4  
HALIBURTON & WHITE LTD.  
775 THE QUEENSWAY, TORONTO, ONT. .M8Z1N1  
HARVEST AGRICULTURAL EXPORT CO.  
3595 - 17TH ST. ST. CATHARINES, ONT. .L2R6P7  
HEXAGON MARKETING SERVICES INC.  
1407 MILITARY TRAIL, WESTHILL, ONT. .M1C1A7  
HF TRADE INTERNATIONAL  
338 DUNDAS ST. E. TORONTO, ONT. .M5A2A1  
HI-TEC INDUSTRIAL PROD. DIV OF RHG LTD  
40 DELONG DR. GLOUCESTER, ONT. .K1J8H4  
HOLMVAL INTERNATIONAL TRADING INC  
505 HOOD ROAD, UNIT 21, MARKHAM ONTARIO, L3R5V6  
HURCOL INC.  
226 GALAXY BLVD. ETOBICOKE ONT. .M9W5R8  
HYD-MECH SAWS LTD.  
239 BEARDS LANE, WOODSTOCK, ONT. .N4S7W3  
I-TECH CANADA INC.  
MARKHAM, ONT. .L3B6B4  
IBASCO-INTL. BUYERS & SELLERS CO.  
1592 HURONTARIO ST. MISSISSAUGA (PORT CREDIT), ONT. .L5G3H6  
ICONPOWER LIMITED  
5489 CANOTEK RD. GLOUCESTER, ONT. .K1J9G7  
INTERCOM TRADING  
131A CHESTER AVE. TORONTO, ONT. .M4K2Z8  
INTERINCO MACHINERY CORPORATION  
560 ROCHESTER ST. OTTAWA, ONT. .K1S4M2  
INTERNATIONAL BUSINESS FORMS COMPANY  
111 CROCKFORD BLVD. SCARBOROUGH, ONT. .M1R3B7  
INTERNATIONAL COMMODITIES EXPORT CO.  
277 LAKESHORE RD. E. SUITE 207, OAKVILLE, ONT. .L6J1H9  
INTERNATIONAL PRESS PUBLICATIONS  
WILLOWDALE, ONT. .M2R3G6  
INTERSPAN INDUSTRIAL SALES INC.  
2293 AMSON DR. MISSISSAUGA, ONT. .L5S1G6  
IRETON INTERNATIONAL BARTER INC.  
170 ATTWELL DR. SUITE 501, REXDALE, ONT. .M9W5Z5  
J. PHILIP HUMFREY INTERNATIONAL INC.  
3241 KENNEDY ROAD UNIT #7, SCARBOROUGH ONT. .M1V2J9  
J.B. INTERNATIONAL SHIPPERS LTD.  
1574 RANDOR DR. MISSISSAUGA, ONT. .L5J3C7  
J.C. DE LA RIVIERE ASSOCIATES LTD.  
55 HOOD CRES. SCARBOROUGH, ONT. .M1W3C2  
J.I. McLAUGHLIN COMPANY  
OTTAWA, ONT. .K1G3H7  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
KITCHENER ONT. .N2G4R2  
JOHN F. DURAS COMPANY  
510 DUPLEX AVE. TORONTO, ONT. .M4R2E3  
JPR ENTERPRISES INC.  
4155 SHEPPARD AVE. E. SUITE 203, SCARBOROUGH ONT. .M1S1T4  
K. FISHER ENTERPRISES LTD.  
93 PERIVALE CRES. SCARBOROUGH, ONT. .M1J2C4  
KA-SHING TRADING CO.  
130 ROSEDALE VALLEY ROAD, SUITE 604, TORONTO ONT. .M4W1P9  
KAMBHIA CONTROLS LTD.  
544 RIVERMEDE RD. CONCORD, ONT. .L4K2H4  
KANEMATSU-GOSHO (CANADA) INC.  
6430 VIPOND DR. MISSISSAUGA ONT. .L5T1W8  
KATT TRADING COMPANY  
43 DEKAY ST. KITCHENER, ONT. .N2H3T4  
KEN-JON RADIOLOGY LTD.  
100 REGINA ST. S. SUITE #250, WATERLOO ONT. .N2J4P9  
KENNEDY ROSS & ASSOC.  
50 RIVER ST. TORONTO, ONT. .M5A3N9  
KINETIC INC.  
408 DUNDAS EAST, TORONTO, ONT. .M5A2A5  
KOGI CONSOLIDATED INTERNATIONAL LTD.  
312 RIDEAU ST. OTTAWA, ONT. .K1N5Y5  
L & R IMPORT EXPORT INC.  
1262 DON MILLS RD. #66, DON MILLS, ONT. .M3B2W7  
LA GANTOISE INC.  
RIVER RD. LEFAIVRE, ONT. .KOB1J0  
LAMBTON COLLEGE  
265 NORTH FRONT ST. RIVERSIDE CAMPUS, SARNIA ONT. .N7T7X1  
LANTEC BOOKS  
SYDENHAM, ONT. .KOH2T0  
LASER FIBER OPTICS CANADA LTD.  
40 - 30 CONCOURSE GATE, NEPEAN ONTARIO, K2E7V7  
LATIN AMERICAN TRADING COMPANY  
84 COURVILLE COACHWAY, NORTH YORK, ONT. .M2J3V5  
LE-HAN CANADA INC.  
123 EDWARD ST. SUITE 815, TORONTO, ONT. .M5G1E2

LEBLANC & KHOREIBI INTERNATIONAL INC.  
514 CHARTWELL RD. OAKVILLE, ONT. .L6J3C5  
LEUSYCO CANADA LIMITED  
170 ESNA PARK DR. MARKHAM, ONT. .L3R1E3  
LINK INTERNATIONAL  
TORONTO, ONT. .M5C2J8  
LOACH SYSTEMS INC.  
2600 JOHN ST. #126, MARKHAM, ONT. .L3R3W3  
LORNE SHIELDS INTERTRADE CORP  
391 HANLAN RD. UNIT 6, WOODBRIDGE ONT. .L4L3T1  
LTC TRADING INC.  
1 - 1020 HARGREAVE RD. LONDON, ONT. .N6E1P5  
LYONS FRY MERGERS LIMITED  
106A PEMBROKE ST. TORONTO, ONT. .M5A2N8  
M & L TESTING EQUIPMENT CO. LTD.  
31 DUNDAS ST. E. HAMILTON, ONT. .L9J1B1  
M. GURVEY & BERRY CO. INC.  
40 PLEASANT BLVD. SUITE 5D, TORONTO, ONT. .M4T1J9  
MABUK TRADING INC.  
264 BRONTE ST. S. UNIT #4, MILTON, ONT. .L9T5A3  
MAHMA INTERNATIONAL  
128 MARCH ST. SAULT STE. MARIE, ONT. .P6A2Z3  
MARCON INTERNATIONAL  
61 MEMORIAL AVE. STONEY CREEK, ONT. .L8G4C6  
MARKE NOVELTIES INC.  
22 HUDDERSFIELD RD. ETOBICOKE, ONT. .M9W5Z6  
MARSHALL COMMODITIES LTD.  
150 CONSUMERS ROAD STE 504, WILLOWDALE, ONTARIO, M2J1P9  
MARTELL EXPORTING LTD.  
312 - 4630 DUFFERIN ST. DOWNSVIEW, ONT. .M3H5S4  
MATSON TRADING HOUSE  
419 KINTYRE PRIVATE, OTTAWA, ONT. .K2C3M9  
MAXIMUS INTERNATIONAL CORPORATION  
20 BLUE EAGLE TRAIL, SCARBOROUGH, ONT. .M1V1V9  
METRATRADC LIMITED  
6 LANSING SQUARE, SUITE 124, WILLOWDALE ONT. .M2J1T5  
METRO INTERNATIONAL TRADING COMPANY  
335 BLACKTHORN AVE. TORONTO ONT. .M6M3B8  
MICHAEL'S EQUIPMENT (OTTAWA) LTD.  
2635 BLACKWELL ST. OTTAWA, ONT. .K1B4E4  
MICROCRAM BUSINESS SYSTEMS INC.  
HIGH ST. CARLETON PLACE, ONT. .K7C3P1  
MICROLITES SCIENTIFIC DIV. OF WEST EAST  
2370 MIDLAND AVE. UNIT A8, SCARBOROUGH, ONT. .M1S5C6  
MIDDLE EAST TELECOM CONSULTANTS  
255 BAMBURGH CIRCLE SUITE 1003, SCARBOROUGH, ONT. .M1W3T6  
MIDEX INTERNATIONAL INC.  
2406 APPLEWOOD DR. OAKVILLE, ONT. .L6L1V8  
MIRATRIDE INTL. DIV OF OGILVIE MILLS LTD  
291 KING ST. LONDON, ONT. .N6B1R8  
MITSUBISHI CANADA LTD.  
2181 COMMERCE CRT. W. TORONTO, ONT. .M5A1A5  
MITSUI & CO. (CANADA) LTD.  
20 ADELAIDE ST. SUITE 1500, TORONTO ONT. .M5C2T6  
MODERNA CANADA  
1131A LESLIE ST. SUITE 200, DON MILLS ONT. .M3C2K6  
MOHAWK GRINDING INC.  
CAMPBELLVILLE, ONT. .L0P1B0  
MONDEX TRADE & DEVELOPMENT CORPORATION  
2 ST. CLAIR AVE. W. SUITE 801, TORONTO ONT. .M4V1L5  
MOVAL INTERNATIONAL INC.  
30 GREENFIELD AVE. SUITE 306, WILLOWDALE, ONT. .M2N3C8  
MULTI-NATIONAL SALES LIMITED  
701 DON MILLS RD. SUITE 2504, DON MILLS, ONT. .M3C1R9  
MULTIPHARM INTERNATIONAL INC.  
25 HASHBURY PLACE, THORNHILL, ONT. .L3T7H4  
NATURE'S WINDOW  
1450 BOURCIER DR. ORLEANS, ONT. .K1E3J9  
NICHIMEN CANADA INC.  
55 UNIVERSITY AVE. SUITE 1115, TORONTO ONT. .M5J2H7  
NIPSFUR EXPORT INCORPORATED  
1337 CLEAVER DR. OAKVILLE, ONT. .L6J1W5  
NISSHO IWAI CANADA LIMITED  
150 KING ST. W. SUITE 1506, TORONTO ONT. .M5H1J9  
NORANDA FOREST SALES INC.  
4 KING ST. W. SUITE 700, TORONTO ONT. .M5H3X1  
NORDQVIST INTERNATIONAL INC.  
31 SKAGWAY AVE. SCARBOROUGH, ONT. .M1M3T9  
NORDSUD EXCHANGE TRADE  
370 MCCOMAN RD. SUITE 1212, SCARBOROUGH, ONT. .M1J1J3  
NORSTREAM INTERTEC INC.  
23 MASTERSON DRIVE, ST. CATHARINES, ONT. .L2T3P2  
NUWORLD HYTEK INDUSTRIES LTD.  
633 WEYBURN SQ. PICKERING, ONT. .L1V3V3  
O. OASIS PICTURES INC.  
56 SHAFTESBURY AVE. TORONTO, ONT. .M4T1A3  
OAK CENTRE INCORPORATED  
3 CENTRE ST. SUITE 207, MARKHAM, ONT. .L3P3R1  
OGWATSIM ARTISANS LIMITED  
QUEENSTON AND TAYLOR RD. NIAGARA ON THE LAKE, ONT. .L0J1J0  
ONTARIO GRAPE GROWERS' MARKETING BOARD  
SOUTH SERVICE ROAD AT SEVENTH STREET, ST. CATHARINES ONTARIO,  
ONTARIO PRODUCE COMPANY BRADFORD DIV.  
144 DISSETTE ST. BRADFORD, ONT. .L0G1C0

## TRADING HOUSES BY PROVINCE

ORIAN INTERNATIONAL TRADING CO. LTD.  
 41 MUTUAL ST., TORONTO, ONT., M5B2A7  
 ORIENT'S IMPEX COMPANY LTD.  
 NEWMARKET, ONT., L3Y4W3  
 OVERSEAS PROJECTS CORP. OF CANADA LTD.  
 OTTAWA, ONT., K1Y4J6  
 PACLINE CORPORATION  
 6-10 FALCONER DR., MISSISSAUGA, ONT., L5N3L8  
 PAGEWORKS INC.  
 62 BERKINSHAW CRES., DON MILLS, ONT., M3B2T2  
 PALFUR MARKETING INC.  
 1230 REID ST., RICHMOND HILL, ONT., L4B1C4  
 PANDIT INTERNATIONAL  
 263 MACLAREN ST., SUITE 1208, OTTAWA, ONT., K2P0M1  
 PARKDALE INTERNATIONAL LIMITED  
 1 JAMES ST. N., HAMILTON, ONT., L8N3B4  
 PARSONS SEEDS LIMITED  
 120 DAYFOOT STREET, BEETON, ONT., L0G1A0  
 PATHFINDER SYSTEMS DESIGN LTD.  
 193 RICHMOND RD., OTTAWA, ONT., K1Z6W4  
 PEGASUS  
 3763 OLDE BASELINE, INGLEWOOD, ONT., L0N1K0  
 PERTAMA-TENTAR INC.  
 31 ALGIE AVE., TORONTO, ONT., M8Z5J9  
 PHARGO MANAGEMENT & CONSULTING LIMITED  
 33 YONGE ST., SUITE 1150, TORONTO, ONT., M5E1G4  
 PHILIPP BROTHERS (CANADA) LTD.  
 ROYAL BANK PLAZA SOUTH TOWER, SUITE 2385, TORONTO, ONT., M5J2J4  
 PITMAN MFG. CO. INC., INTERNATIONAL DIV.  
 7400 WOODBINE AVENUE, MARKHAM, ONTARIO, L3R1A6  
 PRAMANA CANADA LIMITED  
 45 DENVER CRES., TORONTO, ONT., M2J1G6  
 PREMIERE MARKETING INTERNATIONAL INC.  
 2045 LAKESHORE BLVD. W., SUITE #1506, TORONTO, ONT., M8V2Z6  
 R.V.C. ROYAL VIKING CONTEMPORARY  
 3330 MCNICOLL AVE., SCARBOROUGH, ONT., M1V2L2  
 RESOURCE OUTFITTERS INTERNATIONAL  
 1935 DREW RD., UNIT 5, MISSISSAUGA, ONT., L5S1M7  
 RIGBY TRADE LIMITED  
 74 GEORGE ST., HAMILTON, ONT., L8P1C9  
 RONALD A. CHISHOLM LIMITED  
 2 BLOOR ST. W., SUITE 2501, TORONTO, ONT., M4W3K3  
 RUDDY INTERNATIONAL  
 260 AMBASSADOR DR., MISSISSAUGA, ONT., L5T2J2  
 S. BLINICK COMPANY LIMITED  
 330 PROGRESS AVE., SCARBOROUGH, ONT., M1P2Z4  
 S. MALHI ENTERPRISES  
 23 GRACE DALE BLVD., WESTON, ONT., M9L2B7  
 SABANA INTERNATIONAL INC.  
 143 BLUE HERON DR., SUITE #1, HYDE PARK, ONT., N0M1Z0  
 SAMSUNG COMPANY LTD.  
 445 HOOD RD., MARKHAM, ONT., L3R3H1  
 SARBET MARKETING DIV. OF 836067 ONT. INC.  
 27 ELLENHALL SQ., SCARBOROUGH, ONT., M1W3B1  
 SECI (SERVICE ET EQUIPEMENT CDN) INC.  
 560 ROCHESTER ST., OTTAWA, ONT., K1S4M2  
 SEED-LINK DIV. OF LANDIS SEED COA. LTD.  
 208 ST. DAVID ST., LINDSAY, ONT., K9V4J1  
 SEENA INTERNATIONAL CORPORATION  
 56 SPARKS ST., SUITE 500, OTTAWA, ONT., K1P5A9  
 SEL-DRUM CORPORATION  
 1370 ARTISANS CFT., BURLINGTON, ONT., L7L5Y2  
 SEM-ENG LTD.  
 350 SPARKS ST., SUITE 218, OTTAWA, ONT., K1R7S5  
 SENEY ENTERPRISES INC.  
 126 STEVEN CRT., ESSEX, ONT., N8M2P2  
 SEYBOLD INTERNATIONAL INC.  
 3080 YONGE ST., SUITE 2044, TORONTO, ONT., M4N3N1  
 SHEELD MARKETING SERVICES INC.  
 710 DORVAL DR., SUITE 518, OAKVILLE, ONT., L6K3V7  
 SOFTCODE DISTRIBUTORS & CONSULTANTS LTD.  
 3555 - 14TH AVE., UNITS 5-6-7, MARKHAM, ONT., L3R5R5  
 SOMERSET HOUSE  
 74 GERVAS DR., DON MILLS, ONT., M3C1Z3  
 SONOS TRADING INTERNATIONAL INC.  
 3 REDWOOD LANE, UNIONVILLE, ONT., L3R3Z1  
 SOURCE MARKETING INC.  
 513 LEES LANE, OAKVILLE, ONTARIO, L6L4T5  
 SPRUCECROFT EMBRYO EXPORTS  
 NEW DUNDEE, ONT., N0B2E0  
 ST-EM CANADA INC.  
 1500 LODESTAR RD., UNITS 9-11, DOWNSVIEW, ONT., M3J3C1  
 STORMONT CHEMICALS LTD.  
 4195 DUNDAS ST. W., SUITE 337, TORONTO, ONT., M8X1Y4  
 STORZ CANADA DIV. OF 315823 ONT. LTD.  
 6800 KITIMAT RD., UNIT 26, MISSISSAUGA, ONT., L5N5M1  
 STRIDER SPORTS INC.  
 17 COLLINGSBROOK BLVD., AGINCOURT, ONT., M1W1L5  
 T.S.S. IMPEX  
 1145 FORESTWOOD DR., SUITE 507, MISSISSAUGA, ONT., L5C1H5  
 TACONIC CORPORATION LTD.  
 25 HOBSON AVENUE, TORONTO, ONTARIO, M4A1Y3  
 TAIKO COMMERCIAL LTD.  
 5511 TONKEN RD., SUITE #211, MISSISSAUGA, ONT., L4W4B8

TAIWAN CONNECTION INC.  
 27 TABER RD., ETOBICOKE, ONT., M9W3A7  
 TAURUS EXPORTS & IMPORTS  
 720 KENNEDY RD., #611, SCARBOROUGH, ONT., M1K2B7  
 TECHNUSSEN LIMITED  
 3111 WOODCHESTER DR., MISSISSAUGA, ONT., L5L1J2  
 TENLUBUS IMPORT/EXPORT  
 1210 YORK MILLS RD., SUITE 909, DON MILLS, ONT., M3A1Y3  
 THAI OCCIDENTAL LTD.  
 5334 YONGE ST., SUITE 907, TORONTO, ONT., M2N6M2  
 THE HOWARD JAMES CO. LTD.  
 102 QUEEN ST. N., LEAMINGTON, ONT., N8H3W5  
 THERMAL & HYDRAULIC EQUIPMENT LIMITED  
 1425 BAYVIEW AVE., TORONTO, ONT., M4G3A9  
 THINKING SYSTEMS CORPORATION  
 10 ALLENWOOD CRES., WILLOWDALE, ONT., M2J2R2  
 THYSEN CANADA LIMITED  
 1 GREENSBORO DR., REXDALE, ONT., M9W1C8  
 TICANA FURNISHINGS INC.  
 160 MILNER AVE., SCARBOROUGH, ONTARIO, M1S3R3  
 TIM-TECH INDUSTRIES LTD.  
 UNIT 2 12 RIVERSIDE DR., TRENTON, ONT., K8V5W6  
 TITAN TRADING INTERNATIONAL INC.  
 45 WATTIE RD., BARRIE, ONT., L4M4S5  
 TOM DYER ENTERPRISES INC.  
 640 RATHBURN RD. E., UNIT 25, MISSISSAUGA, ONT., L4Z1C6  
 TORCHFIRE CANADA INC.  
 7225 WOODBINE AVE., SUITE 120, MARKHAM, ONT., L3R1A3  
 TRADEK LIMITED  
 14 CANSO RD., REXDALE, ONT., M9W4L8  
 TRADESULT/CANADA  
 75 DOLOMITE DR., TORONTO, ONT., M3J2N1  
 TRANSCOR TRANSPORTATION CONSULTANTS  
 3693 DUFFERIN ST., DOWNSVIEW, ONT., M3K1N9  
 TRENTON MACHINE TOOL  
 DOUGLAS DR., TRENTON, ONT., K8V5W6  
 TRONCO INTERNATIONAL  
 5850 DIXIE RD., MISSISSAUGA, ONT., L4W1E7  
 TTLC TRADING INC.  
 31 SHELDBURY CRES., AGINCOURT, ONT., M1W1K8  
 TUTTAVIK INC.  
 2891 SLOUGH ST., MISSISSAUGA, ONT., L4T1G4  
 UNIVERSAL MARKETING AGENCIES  
 7370 WOODBINE AVE., UNIT #26, MARKHAM, ONT., L3R1A5  
 UNIVERSAL METAL CO. LIMITED  
 226 GALAXY BLVD., ETOBICOKE, ONT., M9W5R8  
 UNIVERSAL TRADING DIV OF 751721 ONT. INC.  
 9 DAVIES AVE., SUITE 2000, TORONTO, ONT., M4M2A6  
 VAN NIEVELT IMPORTING AND DISTRIBUTORS  
 62 FORTHILL ROAD UNIT 6, HAMILTON, ONTARIO, L9C6T1  
 WACTOL ENTERPRISES LIMITED  
 275 SLATER ST., SUITE 500, OTTAWA, ONT., K1P5H9  
 WEDGEWOODS IMPORT EXPORT  
 7 PEPPERELL CRES., MARKHAM, ONT., L3R3G9  
 WEST-COTT INTERNATIONAL INC.  
 17 VALLEYWOODS RD., UNIT 78, DON MILLS, ONT., M3A2R4  
 WESTBURN ELECTRIC SUPPLY  
 300 STEEPCROCK DRIVE, DOWNSVIEW, ONTARIO, M3J2W9  
 WIGGINS SALES LTD.  
 4214 DUNDAS ST. W., TORONTO, ONT., M8X1Y6  
 WILLIAM D. BRANSON LIMITED  
 320 NEWKIRK RD., RICHMOND HILL, ONT., L4C3G7  
 WSL EXPORT DIV. OF EMCO SUPPLY  
 5040 NORTH SERVICE RD., BURLINGTON, ONT., L7L5R5  
 YAKURR ASSOCIATES  
 2114 JUNCTION ST., BURLINGTON, ONT., L7R1C8  
 YEARWOOD & CO. LTD.  
 7080 COPENHAGEN RD., UNIT 87, MISSISSAUGA, ONT., L5N2C9  
 ZGARKA-KAYE DISTRIBUTION LTD.  
 4-3447 KENNEDY RD., SCARBOROUGH, ONT., M1V3S1  
 ZNIDAR BROS. (1982) INC.  
 48 NORTH QUEEN ST., TORONTO, ONT., M8Z2C4  
 3T INTERNATIONAL INC.  
 327 RENFREW DR., SUITE 102, MARKHAM, ONT., L3R9S8  
 589080 ONTARIO INC.  
 12 DONWOODS DR., TORONTO, ONT., M4N2G1  
 660431 ONTARIO INC.  
 1679 VALENTINE GARDENS, MISSISSAUGA, ONTARIO, L5J1H4

### QUEBEC

A. LAMBERT INTERNATIONAL INC.  
 190 RUE CREMAZIE E., SUITE 110, MONTREAL, QUE., H2P1E1  
 ACCORD INTERNATIONAL LEAF INC.  
 90 MORGAN RD., #204, BAIE D'URFE, QUE., H9X3A8  
 ACHLER COMPANY  
 5564 JEANNE-MANCE, MONTREAL, QUE., H2V4K6  
 AGENCES HUDSON INC.  
 18400 BLVD GOUIN OUEST, PIERREFONDS, QUE., H9K1A7  
 AGIMEX INC.  
 1980 OUEST RUE SHERBROOKE, SUITE 840, MONTREAL, QUE., H3M1E8  
 AGRO COMPANY OF CANADA LTD  
 450 BRIDGE STREET, MONTREAL, QUEBEC, H3K2C6



# TRADING HOUSES BY PROVINCE

ALMEDIC A DIV. OF RHOING (1975) LTD.  
4900 COTE VERTU RD., ST. LAURENT, QUE., H4S1J9  
AMALGAMATED GLOBAL ENTERPRISES INC.  
3613 JULIO ST., FABREVILLE (LAVAL), QUE., H7P4Z9  
ANIXTER CANADA INC.  
2075 - 52ND AVE., LACHINE, QUE., H8T3C3  
ARAVIS DISTRIBUTION INC.  
5850 COTE DE LIESSE SUITE 312, VILLE MONT-ROYAL, QUE., H4T1B2  
BACALAO DEL CASTILLO INC.  
4 RUE DU CHANTIER MARITIME, HAVRE DE SANDY BEACH, GASPE QUE., G  
BADI (IN-EX) INTERNATIONAL INC.  
4150 MONSABRE, MONTREAL QUE., H1M2P6  
BALCORP LIMITED  
4103 SHERBROOKE ST. W., MONTREAL, QUE., H3Z1A7  
BEROCAN INC.  
6360 JEAN-TALON E. SUITE 202, MONTREAL QUE., H1S1M8  
BETHUNE IMPORT-EXPORT LTD.  
666 SHERBROOKE ST. W., SUITE 204, MONTREAL QUE., H3A1E7  
BEVERLEY HAMBURG ENTERPRISES INC.  
22 ALMA, PLACE BONAVENURE, MONTREAL QUE., H5A1A6  
BMG PHARMACEUTICAL PRODUCTS INC.  
1450 NOBEL SECTION 19, BOUCHERVILLE, QUE., J4B5H3  
BOIS FRANC ALEX HARDWOOD INC.  
8220 NEUVILLE #107, ANJOU, QUE., H1J2T2  
BOIS JACQUES VOYER INC. (LES)  
2302 RUE CHATEAUBRIAND, ANCIENNE-LORETTE, QUEBEC, G2E4C5  
C. ITHM & CO (CANADA) LTD.  
1155 RENE LEVESQUE BLVD. W., SUITE 2916, MONTREAL QUE., H3B3Z8  
C.D.M.V. INC.  
2999 BOUL. CHOQUETTE, SAINT-HYACINTHE, QUE., J2S6H5  
CANADA TRADE GROUP INC.  
1155 RENE LEVESQUE O., SUITE 1010, MONTREAL QUE., H3B2J2  
CANADIAN FORESTRY EQUIPMENT LTD.  
90 E BRUNSWICK AVE., (MONTREAL) DOLLARD DES ORMEAUX, QUE., H9B2  
CANADIAN SHORING SYSTEMS (CSS) INC.  
1000 ST-ANTOINE W., SUITE 318, MONTREAL QUE., H3C3R7  
CANATLANTIC MARKETING SERVICES LTD.  
1400 SAUVE W. SUITE 272, MONTREAL, QUE., H4N1C5  
CANDEV TRADING CO. INC.  
\* WATERMAN ST., ST-LAMBERT QUE., J4P1R7  
CAPEX INDUSTRIES CORPORATION LTD.  
1255 UNIVERSITY ST. SUITE 512, MONTREAL, QUE., H3B3V8  
CARICAN TRADING CO. INC.  
265 ST. ANTOINE ST. W., SUITE 400, MONTREAL, QUE., H2Z1H6  
CATA BRANDS INC.  
8690 SAGUENAY, BROSSARD, QUE., J4X1P4  
CBC ENTERPRISES  
1055 RENE-LEVESQUE BLVD. E., 13TH FLOOR, MONTREAL QUE., H2L455  
CETECO INTERNATIONAL CANADA  
4230 BOUL. ST-JEAN, SUITE 225, DOLLARD DES ORMEAUX QUE., H9H2X4  
CITACO INTERNATIONAL TRADING INC.  
983 HARTLAND, OUTREMONT QUE., H2V2X9  
CLIC TRADING INC.  
2025 BOUL. FORTIN, CHOMEDEY (LAVAL), QUE., H7S1P4  
CLIMIS EXPORT INC.  
90 MORGAN RD. SUITE 205, BAIE D'URFE, QUE., H9X3A8  
CLIMIS INTERNATIONAL INC.  
20720 GAY CEDARS, BAIE D'URFE, QUE., H9X2T4  
CLOUSTON FOODS CANADA LTD.  
9960 COTE DE LIESSE, LACHINE, QUE., H8T1A1  
COLEMAN & COLEMAN INC.  
56 GUILBAULT, MONTREAL QUE., H2X1S1  
COMEAU INTERNATIONAL FOODS LTD.  
1626-2020 UNIVERSITY, MONTREAL QUE., H3A2A5  
COMPAGNIE D'IMPORTATION & D'EXPORTATION  
667 ARGYLE, VERDUN, QUE., H4G1V2  
COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE  
4845 BOUL. DU SOUVENIR, CHOMEDEY-LAVAL, QUE., H7W1E1  
COUREY INTERNATIONAL (COMMERCE) INC.  
1255 LAIRD BLVD., SUITE 105, MONTREAL QUE., H3P2T1  
COVER IMPEX TRADING LTD.  
10400 BOUL. ACADIE SUITE 710, MONTREAL, QUE., H4N2V3  
COVERMED INC.  
1310 GREENE AVE., SUITE 526, MONTREAL QUE., H3Z2B1  
CYG INTERNATIONAL INC.  
9650 ROUTE TRANSCANADIENNE, MONTREAL QUE., H4S1V9  
DANSANNA INTERNATIONAL  
8256 MACKLE RD., MONTREAL QUE., H4W1B2  
DARECO INC.  
1400 SAUVE ST. W., SUITE 274, MONTREAL, QUE., H4M1C5  
DISTRIBUTION EUROCOM CANADA  
8424 AVE. NICOLAS-LEBLANC, MONTREAL, QUE., H1E3Z6  
DOMESTIC CONVERTERS INC.  
4480 COTE DE LIESSE, SUITE 311, MONTREAL QUE., H4N2R1  
EASTERN TOWNSHIPS PRODUCE LTD.  
140 LEGER ST., SHERBROOKE, QUEBEC, J1L1L9  
ECOTHERM INC.  
1434 ST. CATHERINE ST. W., SUITE 411, MONTREAL QUE., H3G1R4  
ELECTRONIC WHOLESALERS CO. LTD.  
1935 AVE. DE L'EGLISE, MONTREAL, QUE., H4E1H2  
ELSON INTERNATIONAL TRADING CO. INC.  
555 DORCHESTER BLVD. W. SUITE 1004, MONTREAL, QUE., H2Z1B1  
EQUITY WORLD TRADING COMPANY  
11072 BOUL. GOUIN O., SUITE 107, PIERREFONDS - QUE., H8V1X4

EXPERT EXPORT LTD.  
6285 DOUCET, CHARLESBOURG, QUE., G1H5M9  
EXPORT U.S.A. CANADA INC.  
1255 PHILLIPS SQUARE, SUITE 605, MONTREAL QUE., H3B3G5  
EXPORTATION QUEBEC S.E.Q. INC.  
800 BOUL. RENE LEVESQUE O., SUITE 1500, MONTREAL QUE., H3B1V5  
F.K.C. SNYDER INC.  
200 MACDONALD SUITE 301, ST-JEAN-SUR-RICHELIEU, QUE., QUE., J3B  
F.L. ELECTROMECHANICS INC.  
2045 STANLEY ST., SUITE 203, MONTREAL QUE., H3A2V4  
FAIRMOUNT & CLARK INC.  
9268-A PASCAL GAGNON, ST. LEONARD, QUE., H1P1V4  
FELINE FILMS INC.  
300 DU ST-SACREMENT, SUITE 301, MONTREAL QUE., H2V1X4  
FORALIX EXPORT CANADA INC.  
245 AVENUE VICTORIA, SUITE 210, WESTMOUNT (QUEBEC), H3Z2M6  
FOREXPORT INC.  
1870 RUE SHEPPARD, SILLERY, QUEBEC, G1S1K9  
FORT LUMBER CO. INC.  
3 COOPER CRES., CHAMBLY, QUE., J3L2H9  
FRANK ROBY EXPORTING CO.  
725 LOGAN ST., ST. LAMBERT, QUEBEC, J4P1K7  
FREMAM INTERNATIONAL TRADING INC.  
219 BRUTON ST., BEACONSFIELD, QUE., H9W1N1  
G. VAN KAM TRADING CO. LTD.  
4920 DE MAISONNEUVE W. #404, MONTREAL, QUEBEC, H3Z1N1  
G.K. SUM INTL. TRADING CO. LTD.  
410 LAFLEUR ST., SUITE 33, LASALLE QUE., H8R3H6  
GENICANAM INC.  
1431 DES PATRIOTES N., MONT ST-HILAIRE, QUE., J3G4S6  
GENTRA IMPEX  
5605 COTE DE LIESSE SUITE 300A, MONTREAL, QUE., H4M1V2  
GICOM IMPORT EXPORT INC.  
1380 PLACE VICTOR HUGO, MONTREAL, QUE., H3C4K5  
GLACEM INC.  
1145 RUE PARNASSE, BROSSARD, QUE., J4W2C5  
GLOBAL TRADING CORP. DIV. OF 153006 CDA  
4999 ST. CATHERINE ST. W., SUITE 558, WESTMOUNT QUE., H3Z1T3  
H.L. LECLAIR INC.  
185 VAN HORNE AVE., MONTREAL, QUEBEC, H2T2J2  
HI-BITS SYSTEMS  
10334 PAUL COMTOIS SUITE 105, MONTREAL, QUE., H4N2V5  
HICOM INTERNATIONAL INC.  
8050 BLVD ST-LAURENT STE 1202, BROSSARD QUE., J4X2P1  
I-D FOODS CORPORATION  
1800 AUTOROUTE LAVAL, LAVAL QUEBEC, H7S2E7  
IMECA INC.  
68 SUNSHINE DR., DOLLARD DES ORMEAUX, QUE., H9B1G7  
INTERNATIONAL MARKETING SERVICES  
930 ABBES PRIMEAU, BOUCHERVILLE, QUE., J4B3R6  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
1605 QUEST AUTOROUTE LAVAL, SUITE 204, CHOMEDEY (LAVAL) QUE., H  
INTRAFINA LTD.  
1 PLACE VILLE MARIE, SUITE 2731, MONTREAL QUE., H3B4G4  
J. PASCAL INC.  
901 BLEURY, MONTREAL QUEBEC, H2Z1M5  
J.C. FIBERS INC.  
3718A GRANDE LIGNE, CHAMBLY, QUE., J3L4A7  
J.R. WELLINGTON EXPORT CORPORATION  
1320 BOUL. GRAHAM SUITE 325, TOWN OF MOUNT ROYAL, QUE., H3P3C8  
KATOMEK FOODS LTD.  
2020 UNIVERSITY SUITE 1626, MONTREAL, QUE., H3A2A5  
KESSLER TECH (CANADA) INC.  
180 - 25TH AVE., SUITE 202, ST-EUSTACHE, QUE., J7P2V2  
LA SOCIETE NATIONALE DE VEHICULES IND.  
800 BOUL. RENE LEVESQUE O., SUITE 1500, MONTREAL QUE., H3B1V5  
LABONTHU IMPORT EXPORT INC.  
339 DESLAURIERS, ST-LAURENT QUEBEC, H4N1W2  
LADIMEX INC.  
36 BURTON AVE., WESTMOUNT, QUE., H3Z1J7  
LARTERIE LTEE  
1434 ST-CATHERINE O., SUITE 105, MONTREAL QUE., H3G1R4  
LAURENTIDE SNOW REMOVAL LTD.  
3003 BLVD LECORBUSIER, CHOMEDEY-LAVAL QUE., H7L3M3  
LE GROUPE MULTIMEDIA DU CANADA INC.  
5225 RUE BERRI, MONTREAL, QUE., H2J2S4  
LENIRE LUMBER COMPANY INC.  
21 N. VIMY STREET, SHERBROOKE QUEBEC, J1J3M3  
LENCO FIBER CORP  
5785 PARE STREET, MONTREAL QUE., H4P1S1  
LEROUX LAPORTE & PARTENAIRES INC.  
1255 CARRE PHILLIPS, SUITE 777, MONTREAL QUE., H3B3G1  
LES ENTREPRISES D'ALIMENT. CHEYMA INC.  
20 VALMONT, DOLLARD DES ORMEAUX, QUE., H9B2V6  
LES FRERES HUBERT, COURTIERIS EN ALIMENT.  
5472 18E AVE., (MONTREAL) ROSEMONT, QUE., H1X2P4  
LES FRUITS DE MER COTE NORD INC.  
75 ROUTE 138, BAIE TRINITE, QUE., G0N1A0  
LES HAUTES MERS/PLEAMAR INT'L  
1625 CHABANEL WEST SUITE 490, MONTREAL QUE., H4N2S7  
LES HOWARDS GIDNEY LOBSTER LTD.  
2570 TRANS CANADA HWY., POINTE CLAIRE, QUE., H9R1B1  
LES PIECES ARDREBEC CANADA LTEE  
3350 BOUL. LE CORBUSIER, VILLE DE LAVAL, QUE., H7L4S8



# TRADING HOUSES BY PROVINCE

LES PRODUITS D'ERABLE BEAUDRY INC.  
1500 RUE PACIFIQUE, SHERBROOKE, QUE., J1H2G7  
LES PRODUITS DE SPORT I-TECH INC.  
1069 RUE BEGIN, VILLE ST-LAURENT, QUE., H4R1V8  
LES SECHOIRS URAKEN INC.  
69 BOUL. DE LA SEIGNEURIE, BLAINVILLE, QUE., J7C4M9  
LIMEXCO INC.  
728 RENAUD AVE., DORVAL, QUE., H9P1H5  
LOVELL & CHRISTMAS (CANADA) INC.  
1080 BEAVER HALL HILL STE 1606, MONTREAL, QUE., H2Z1S8  
M. DE SAINT-HILAIRE MGMT SERVICES  
2834 RUE FURLONG, ST-LAZARRE, QUE., JOP1V0  
MARTIN & STEWART INC.  
3500 ST. PATRICK ST., MONTREAL, QUE., H4E1A2  
MAYSA IMPORT & EXPORT INC.  
3561 RUE CHARLES-DAVOUST SUITE 201, CHOMEDEV-LAVAL, QUE., H7V9Z7  
MEDICOM INC.  
33 PRINCE ST. SUITE 120, MONTREAL, QUE., H3C2M7  
MELROSE INTERNATIONAL TRADING (1987) LTD  
6600 COTE DES NEIGES, SUITE 300, MONTREAL, QUE., H3S2A9  
MILLER KNIGHT & ASSOCIATES INC.  
505 DONEGANI AVE., POINTE CLAIRE, QUE., H9R2W7  
MITRADE EXPORT INC.  
1 PLACE VILLE MARIE, SUITE 1933, MONTREAL, QUE., H3B2C3  
MUM INTERSTONE INC.  
5460 BLVD THIMENS, ST-LAURENT, QUE., H4R2K9  
MORSE PRO-VISIONS LTEE  
240 CHEMIN SAINTE-FOY, QUEBEC, QUE., G1R1T3  
MULTICHEM IMPORT EXPORT INC.  
7450 BOUL. DES GALERIES D'ANJOU, SUITE 440, VILLE D'ANJOU, QUE.  
NAMPAC INC.  
5165 SHERBROOKE ST. W., PLAZA VENDOME SUITE 300, MONTREAL, QUE.  
NAMTRADE INTERNATIONAL INC.  
1 HOLIDAY ST. SUITE 605, POINTE-CLAIRE, QUE., H9R5N3  
NAVARRETE CONSULTANTS  
4 NOTRE DAME ST. E., SUITE 203, MONTREAL, QUE., H2Y1B8  
NEOS FOREST PRODUCTS LTD.  
175 LOUIS HEBERT, MASCOUCHE, QUE., J7K3C5  
NORTH AMERICAN TURBOTECH LTD.  
7400 SHERBROOKE ST. W., SUITE 107, MONTREAL, QUE., H4B1R8  
NORTHAM FOOD TRADING CO.  
3300 COTE VERTU STE 318, MONTREAL, QUE., H4R2B7  
OMEXI IMPORT EXPORT INC.  
5579 WAVERLY, MONTREAL, QUE., H2T2Y2  
PARADISE FUR CO. INC.  
400 DE MAISONNEUVE BOUL. W., SUITE 853, MONTREAL, QUE., H3A1L4  
PERMACARE PRODUCTS INC.  
2055 PEEL SUITE 1100, MONTREAL, QUE., H3A3B8  
PIERRE A. LANCTOT INTL. MARKETING INC.  
9650 TRANS CANADA HWY., VILLE ST-LAURENT, QUE., H4S1V9  
PIERREFONDS IMPORT EXPORT CA LTEE  
4792 BOUL. ST-CHARLES, PIERREFONDS, QUE., H9H3C9  
PIPE & PILING SUPPLIES LTD.  
5025 RAMSAY, ST-HUBERT, QUE., J3V2S3  
PME EXPORTATION INC.  
666 SHERBROOKE O., SUITE 204, MONTREAL, QUE., H3A1E7  
POSEIDON OCEAN PRODUCTS CORPORATION  
6020 JEAN TALON E., SUITE 802, MONTREAL, QUE., H1S3B1  
PRINTTECH INC.  
2294 CHEMIN ST-FRANCOIS, DORVAL, QUE., H9P1K2  
PRODINEX INC.  
315-12EME AVE., RICHELIEU, QUE., J3L3T2  
PROFESSIONAL SANITATION PRODUCTS LTD.  
201-E DEVEAULT, HULL, QUE., J8Z1S7  
PROMEXPORT CANADA LIMITED  
4000 DE MAISONNEUVE O., TOUR PLAZA BUREAU 2510, MONTREAL, QUE..  
PUNDA MERCANTILE INC.  
310 VICTORIA AVE., SUITE 306, MONTREAL, QUE., H3Z2M9  
Q-LUBE MIRABEC INC.  
7200 HUTCHINSON SUITE 301, MONTREAL, QUE., H3N1Z2  
Q-TEXTE DIV. DE DABDA INC.  
9475 CHARLES DE LA TOUR, MONTREAL, QUE., H4N1M5  
QUELUMEX ENR.  
79 DES PINS, DRUMMONDVILLE, QUE., J2C1P8  
QUENICAN INC.  
4 RUE DES ERABLES, RICHELIEU, QUE., J3L4A7  
R. BRUNET COMPANY  
SUITE 918, 360 ST. JAMES ST. W., MONTREAL, QUE., H2Y1P5  
R.A.M. CORPORATION INC.  
831 DECARIE BLVD. SUITE 207, ST. LAURENT, QUE., H4L3L8  
RAY BUSBRIDGE INC.  
310 VICTORIA AVENUE, SUITE 103, WESTMOUNT QUEBEC, H3Z2M9  
REGOR INTERNATIONAL INC.  
1253 MCGILL COLLEGE AVE., SUITE 650, MONTREAL, QUE., H3B2Y5  
RICOCHET TEXTILES LTD.  
7245 ALEXANDRA ST., ROOM 102, MONTREAL, QUE., H2R2Z1  
ROY GILLINGS AGENCIES INC.  
559 CHELSEA CRESC., BEAUCONSFIELD, QUE., H9W4N4  
RUDOLF VAN DER WALDE (1975) LTD./LTEE  
4920 DE MAISONNEUVE BLVD. W., SUITE 202, MONTREAL, QUE., H3Z1M1  
SCOTTHALLS LIMITED  
1629 SHERBROOKE STREET WEST, MONTREAL, QUE., H3H1E2  
SIGID IMPORT EXPORT S.C.C.  
301 AVE. STUART, OUTREMONT, QUE., H2V3G9

SIGMAN & JONES LTD.  
6600 TRANS CANADA HIGHWAY, POINTE CLAIRE, QUE., H9R4S2  
SIMEX INTERNATIONAL  
1315 MAZURETTE SUITE 5, MONTREAL, QUE., H4N1G8  
SIOUTEX ENRG.  
1396 STE-CATHERINE ST. W., SUITE 225, MONTREAL, QUE., H3G1P9  
SOCIETE COMMERCIALE MCNAMARA INC.  
210 AV. MAPLE, SAINT-LAMBERT, QUE., J4P2R9  
SOCIETE DES ELEVEURS DE PORCS DU QUEBEC  
100 ROUTE DU MOULIN, ST-GILLES LOTBINIERE, QUE., G0S2P0  
SOCKETT ENTERPRISES LTD.  
MONTREAL, QUE., H3X3T7  
SOCOMER INCORPORATED  
2 PARC SAMUEL HOLLAND, SUITE 290, QUEBEC, QUE., G1S4S5  
SOGELCO INTERNATIONAL INC.  
390 NOTRE-DAME ST. WEST, 5TH FLOOR TOWER B, MONTREAL, QUE., H2Y  
SOL RAIKLES INC.  
805 FIRST AVE., VILLE STE. CATHERINE, QUE., JOL1E0  
SOLAR STONE LTD.  
25 - 20TH AVE., LACHINE, QUE., H8S3S8  
SOMART LTEE.  
23 RUE CANADA MART "C", PLACE BONAVENTURE, MONTREAL, QUE., H5A1  
SOVIBEX LTEE  
5 RUE BECOTTE, ARTHABASKA, QUE., G6P8K6  
SPORTS KEYBEC INTERNATIONAL INC.  
115 DE NOYON, BOUCHERVILLE, QUE., J4B4J3  
STECKO CHEM INC.  
207 PLACE FRONTENAC, SUITE 7, POINTE-CLAIRE, QUE., H9R4Z7  
TASHIA INTERTRADE INC.  
6300 AUTEUIL SUITE 430, BROSSARD, QUE., J4Z3P2  
TERINEX INTERNATIONAL LTD.  
4230 BOUL. ST. JEAN, SUITE 205, DOLLARD DES ORMEAUX, QUE., H9H3X  
THE CANADIAN CONNECTION DIV. OF AFRIAT  
807 LAJOIE AVE., DORVAL, QUE., H9P1G7  
THORNS IMPORT-EXPORT TRADING ENRG.  
413 RUE MORIN, ST-ADELE, QUE., J0R1L0  
TRACOMEX INTERNATIONAL ENRG.  
MONTREAL, QUEBEC, H4V1H8  
TRADING & MARKETING CO. (CANADA) INC.  
1010 STE-CATHERINE ST. W., SUITE 440, MONTREAL, QUE., H3B1G2  
TRANS WORLD DISTRIBUTORS CORPORATION  
5255 DE SOREL, MONTREAL, QUE., H4P1G8  
TRANSCO FOOD TRADING INC.  
750 LAURENTIAN BLVD SUITE 225, ST-LAURENT, QUE., H4M2M4  
TRICHAMAR INC.  
159 CHURCHILL, SUITE 204, GREENFIELD, QUE., J4V2M2  
TWINPAK INC.  
1840 TRANS-CANADA HWY., DORVAL, QUE., H9P1H7  
UNIVERSAL PAPER EXPORT CO. LTD  
1198 MOUNTAIN ST., MONTREAL, QUE., H3G1Z1  
VATRA LTEE  
217 DE LA COMMUNE O., MONTREAL, QUE., H2Y2C9  
VENTES INTERNATIONALES D'ANIMAUX DU QUE.  
726 MONTEE STE. JULIE, STE. JULIE, QUE., JOL2C0  
VILLA NOVA INTL. IMPORT EXPORT INC.  
3768 BOUL. ST-LAURENT, MONTREAL, QUE., H2W1X6  
VINAMEDIC INC.  
1260 STE CATHERINE E. #200-203, MONTREAL, QUE., H2L4K4  
WEST INDIA TRADING CO. INC.  
231 RUE ST. JACQUES, 11EME ETAGE, MONTREAL, QUE., H2Y1M6  
WESTBURNE QUEBEC INC., DIVISION NEDCO  
505 RUE LOCKE ST. LAURENT, QUE., H4T1X7  
WILLIAM THOMAS FURS INC.  
242 ALICE CARRIERE, BEAUCONSFIELD, QUE., H9W9Z7  
WOODHOUSE INTL. MARKETING (QUE.) INC.  
4999 STE-CATHERINE ST. W., SUITE 448, MONTREAL, QUE., H3Z1T3  
WORLD COMMUNICATIONS MONDE M.T. INC.  
180 E. DORCHESTER, SUITE 320, MONTREAL, QUE., H2X1N6  
YARAK TRADING CONSULTANTS INC.  
35 VICTORIA AVE., BEDFORD, QUE., J0J1A0  
YBM CANADA INTERNATIONAL (INPEX) INC.  
1015 BEAVER HALL SUITE 410, MONTREAL, QUE., H2Z1S1  
ZAIDAN INTERNATIONAL  
1000 ST-ANTOINE ST. W., MONTREAL, QUE., H3C3R7  
ZAVAT TRADING INC.  
10377 BELVEDERE, PIERREFONDS, QUE., H8Y2J4  
ZONE INTERNATIONALE AGENCE DE COMM. LTEE  
903 RUE BORDEAUX, ST-JEAN CHRYSOSTOME, QUE., G6Z1L9

## NEW BRUNSWICK

BRITNELL TRADING INC.  
167 PRINCE WILLIAM ST., SAINT JOHN, N.B., E2L2B4  
CENTRAL SUPPLIES & SALES LTD.  
661 ST. GEORGE BLVD., MONCTON, N.B., E1E2C2  
EASTERN APPAREL GROUP LIMITED  
318 CAMERON ST., MONCTON, N.B., E1C5Z4  
EASTERN MARKETING LTD  
LOCKHART MILL RD., WOODSTOCK, N.B., E0J2B0  
SMITH BROKERAGE LIMITED  
50 CROWN ST., SUITE 206, SAINT JOHN, N.B., E2L2X6  
SUN ATLANTIC INC.  
LOCKHART MILL ROAD, WOODSTOCK N.B., E0J2B0

## TRADING HOUSES BY PROVINCE

TRICO MARKETING SERVICES INC.  
214 MCALLISTER AVE., RIVERVIEW, N.B., E1B1T8  
TRICO SEAFOOD  
214 MCALLISTER AVE., RIVERVIEW, N.B., E1B1T8

### PRINCE EDWARD ISLAND

ABEGWEIT SEAFOODS INC.  
BELLEVUE COVE, CHARLOTTETOWN, P.E.I., C1A8W5  
DEBLOIS LIKELY LIMITED  
40 ESHER ST., CHARLOTTETOWN, P.E.I., C1A7M4  
ISLAND SHIPPING LIMITED  
92 WATER ST., CHARLOTTETOWN, P.E.I., C1A1A6  
REA-FAC AGENCIES LTD.  
112 WATER ST., CHARLOTTETOWN, P.E.I., C1A8C5

### NOVA SCOTIA

AIGLE HOLDINGS LIMITED  
FOURTH POINT RD., WEYMOUTH (DIGBY CO.), N.S., B0W3T0  
AMFAL GROUP LIMITED  
12 QUEEN ST., DARTMOUTH, N.S., B2Y1E7  
ATLANTIC TRADERS LIMITED  
5121 SACKVILLE ST., SUITE 601, HALIFAX, N.S., B3J2M4  
BACCARO TRADING COMPANY LIMITED  
1160 BEDFORD HWY., SUITE 400, HALIFAX, N.S., B4A1C1  
CANJAM TRADING LIMITED  
35 BRIARLYNN CRES., DARTMOUTH, N.S., B2V1K5  
CARIB NEXUS LIMITED  
170 JOSEPH ZATZMAN DRIVE SUITE 7, BURNSIDE INDUSTRIAL PARK, D  
CAVENDISH CONSULTING LTD.  
11 SYLVAN ST., WOLFVILLE, N.S., B0P1X0  
INTERVEST TRADING COMPANY LIMITED  
UPPER PENTHOUSE 1660 HOLLIS ST., HALIFAX N.S., B3J1V7  
LLOYD'S INTERNATIONAL AUTOMOTIVE BROKERS  
139 GRANVILLE ST. E., BRIDGETOWN, N.S., B0S1C0  
MCLEOD FOREST PRODUCTS LIMITED  
87 ROSSEVELT AVE., TRURO, N.S., B2N1B7  
MORGISTEN EXPORT CANADA LTD.  
#10 AKERLEY BLVD., STE #1, DARTMOUTH N.S., B3B1J4  
NATIONAL SEA PRODUCTS LTD. INTL. MKTNG.  
1959 UPPER WATER ST., PURDY'S WHARF, HALIFAX N.S., B3J3B7  
OFFSHORE MARKETING INTERNATIONAL  
905 MARLBOROUGH WOODS, HALIFAX, N.S., B3H1H9  
RAMSEN ENGINEERING ASSOCIATES INC.  
2089 UPPER WATER ST., HALIFAX, N.S., B3K2W1  
RIO IMPORT & EXPORT LTD.  
57 PORTLAND ST., DARTMOUTH, N.S., B2Y1H1  
TRADEX LIMITED  
6390 LADY HAMMOND RD., HALIFAX, N.S., B3K2S3

### NEWFOUNDLAND

BAYSHORE (NFLD.) INC.  
TORBAY RD. AT NFLD. DR., ST. JOHN'S, NFLD., A1A4J6  
MORGAN INTERNATIONAL MARKETING CO. LTD.  
28 WINTHROP PLACE, ST. JOHN'S, NFLD., A1A3W7  
SEAFOOD EXPORTERS CORP. OF NFLD & LABR  
33 PIPPIV PLACE, SUITE 2-C, ST. JOHN'S NFLD., A1B3X2

PART IV

LIST OF COMPANIES BY FOREIGN COUNTRY SERVED

# NOTE TO COMPANY LISTING BY FOREIGN COUNTRY SERVED

This section is produced by geographic region with countries listed alphabetically within each geographic region.

## 1 AFRICA

## 2 ALGERIA

|   |              |                                                                                                                                                                                                                              |                                                                       |
|---|--------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------|
| 3 | EXPORTS      | : ABCAN INTERNATIONAL CORPORATION<br>J.B. INTERNATIONAL SHIPPERS LTD.<br>WOLFSON SALES LIMITED                                                                                                                               | MAN. _____ 7<br>ONT.<br>ONT.<br>ONT.                                  |
| 4 | INTERESTED   | : A. BONICA & ASSOCIATES LIMITED<br>ABCAN INTERNATIONAL CORPORATION<br>AGRI-TRADE (LETHBRIDGE) LTD.<br>BARRINGTON INTERNATIONAL LTD.<br>UNIVERSAL MARKETING LTD.<br>WARD, BEDAS (CANADA) LIMITED<br>ZNIDAR BROS. /1992/ INC. | MAN.<br>ALTA.<br>ONT.<br>B.C.<br>B.C.<br>ONT.<br>MAN.<br>ONT.<br>ONT. |
| 5 | BUYING FROM: | ABCAN INTERNATIONAL CORPORATION<br>KENNEDY ROSS & ASSOC.<br>KINETIC INC.                                                                                                                                                     |                                                                       |

## 6 ANGOLA

|              |                                                                                                                                                                                                                        |                                                                      |
|--------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------|
| EXPORTS      | : ABCAN INTERNATIONAL CORPORATION<br>CORPORATION FEDEREE DE QUEBEC<br>EXPORTATION QUEBEC S.E.O. INC.<br>GREG LUND PRODUCTS LIMITED<br>INTERIMCO PROJECTS ENGINEERING CORP.<br>LE GROUPE MASTER LTEE<br>KCAN GRAIN LTD. | MAN.<br>QUE.<br>QUE.<br>ONT.<br>ONT.<br>QUE.<br>MAN.<br>MAN.         |
| INTERESTED   | : ABCAN INTERNATIONAL CORPORATION<br>AGHA CONSULTANTS INC.<br>CANFICORP INC.<br>EACOM TIMBER SALES LTD.<br>ICE POWER RESOURCES CORP.<br>MCCULLAGRI FARM CONSULTING SERVICES<br>YBM CANADA INTERNATIONAL (IMPEX) INC.   | QUE.<br>QUE.<br>B.C.<br>QUE.<br>MAN.<br>QUE.<br>MAN.<br>B.C.<br>QUE. |
| BUYING FROM: | ABCAN INTERNATIONAL CORPORATION<br>CONTIMEX INTERNATIONAL CORP.<br>INECA ENG.                                                                                                                                          |                                                                      |

- (1) Geographic region
- (2) Firms that indicated the geographic region generally; also included here are firms that indicated 'worldwide' as markets served
- (3) Firms that currently export to the region or country indicated
- (4) Firms that have indicated a desire to expand their markets to the region or country indicated
- (5) Firms that currently import from the region or country indicated
- (6) Countries (listed alphabetically) within the geographical region
- (7) Province where the company is located



# TRADING HOUSES BY COUNTRY

## AFRICA

### ALGERIA

EXPORTS : AGRO COMPANY OF CANADA LIMITED SASK.  
C.D.M.V. INC. QUE.  
CAN-AFRIC ENTERPRISES INC. SASK.  
CANADA TRADE GROUP INC. QUE.  
CBC ENTERPRISES QUE.  
COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE QUE.  
COUREY INTERNATIONAL (COMMERCE) INC. QUE.  
EVRON INTERNATIONAL INC. ONT.  
EXPORTATION QUEBEC S.E.Q. INC. QUE.  
INTERIMCO MACHINERY CORPORATION ONT.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC QUE.  
J. PASCAL INC. QUE.  
J.B. INTERNATIONAL SHIPPERS LTD. ONT.  
LA SOCIETE NATIONALE DE VEHICULES IND. QUE.  
LE GROUPE MULTIMEDIA DU CANADA INC. QUE.  
MARTIN & STEWART INC. QUE.  
MITSUBISHI CANADA LTD. ONT.  
PANDIT INTERNATIONAL ONT.  
PROMEXPORT CANADA LIMITED QUE.  
SEABOARD LUMBER SALES COMPANY LIMITED B.C.  
SECI (SERVICE ET EQUIPEMENT CDN) INC. ONT.  
SOVIBEX LTEE QUE.  
VENTES INTERNATIONALES D'ANIMAUX DU QUE. QUE.  
WESTBURNE QUEBEC INC., DIVISION NEDCO QUE.  
INTERESTED: A.V. ENERGY INC. ALTA.  
ACCORD INTERNATIONAL LEAF INC. QUE.  
AG-COM TRADING INC. ONT.  
ALAN WRIGHT BISON-BISON MAN.  
ALDERBRANCH ENTERPRISES INC. ALTA.  
ALMEDIC A DIV. OF RHOING (1975) LTD. QUE.  
AMALGAMATED GLOBAL ENTERPRISES INC. QUE.  
ARICO CANADA LTD. ONT.  
ATAC INTERNATIONAL INC. ONT.  
BACON INTERNATIONAL MARKETING LTD. ONT.  
BALFOUR GUTHRIE FOREST PRODUCTS INC. B.C.  
BARRINGTON INTERNATIONAL LTD. ONT.  
BASEMARK MARKETING LIMITED ONT.  
BASTIN INTERNATIONAL MAN.  
BEDIRIAN EMBRYO TRANSFERS LTD. ONT.  
BOIS FRANC ALEX HARDWOOD INC. QUE.  
C.M.E. BLASTING & MINING EQUIPMENT LTD ONT.  
CAN-AFRIC ENTERPRISES INC. SASK.  
CANADA TRADE GROUP INC. QUE.  
CANADIAN BEARINGS LTD. ONT.  
CANADIAN COMMERCE & ENGINEERING CORP. ONT.  
CANADIAN FOREIGN TRADE CO. ONT.  
CANADIAN HONEY & FINE FOODS EXPORTERS MAN.  
CANADIAN SOURCE IMPORTS & EXPORTS INC. ALTA.  
CANADIAN TRADERS LIMITED B.C.  
CANDEV TRADING CO. INC. QUE.  
CANDEX LIMITED ONT.  
CAPRICORP INTERNATIONAL DEVELOPMENT INC. ONT.  
CATA BRANDS INC. QUE.  
CBC ENTERPRISES QUE.  
CITACO INTERNATIONAL TRADING INC. QUE.  
COLEMAN & COLEMAN INC. ONT.  
D'JOVIAN INTERNATIONAL MERCHANTS LTD. ONT.  
DEKONIC INTERNATIONAL MERCANTILE CO. ONT.  
DUNCAN INSTRUMENTS CANADA LTD. ONT.  
EMRY TRADING CO. B.C.  
ENGLISH BAY CEDAR PRODUCTS LTD. B.C.  
ESSCO INC. ONT.  
EVRON INTERNATIONAL INC. ONT.  
EXPORT U.S.A. CANADA INC. QUE.  
FIRST MCCARTHY CAPITAL CORPORATION ONT.  
FORALIX EXPORT CANADA INC. QUE.  
FOREXPORT INC. QUE.  
FRANK ROBY EXPORTING CO. QUE.  
FRENCH INTERNATIONAL TRADING INC. QUE.  
GENTRA IMPEX QUE.  
GREAT WHITE NORTH LTD. ONT.  
GREG LUND PRODUCTS LIMITED ONT.  
ICONPOWER LIMITED ONT.  
INTERIMCO MACHINERY CORPORATION ONT.  
INTERNATIONAL MARKETING SERVICES QUE.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC QUE.  
INTERSPAN INDUSTRIAL SALES INC. ONT.  
ISLAND SHIPPING LIMITED P.E.I.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY ONT.  
J.R. WELLINGTON EXPORT CORPORATION QUE.  
KOOT CONSOLIDATED INTERNATIONAL LTD. ONT.  
LE-HAN CANADA INC. ONT.

LEBLANC & KHOREIBI INTERNATIONAL INC. ONT.  
LES ENTREPRISES D'ALIMENT. CHEYNA INC. QUE.  
LES FRERES HUBERT, COURTIER EN ALIMENT. QUE.  
LORNE SHIELDS INTERTRADE CORP. ONT.  
LOUIS DREYFUS CANADA LTD. MAN.  
M. GURVEY & BERRY CO. INC. ONT.  
MABUK TRADING INC. ONT.  
MARCON INTERNATIONAL ONT.  
MATSON TRADING HOUSE ONT.  
METRO INTERNATIONAL TRADING COMPANY ONT.  
MICROLITES SCIENTIFIC DIV. OF WEST EAST ONT.  
MIDWEST GRAIN INC. SASK.  
MAMET INTERNATIONAL LTD. ALTA.  
NORDSUD EXCHANGE TRADE ONT.  
NORPLAST INC. B.C.  
NORTH AMERICAN TURBOTECH LTD. QUE.  
ORIAC INTERNATIONAL TRADING CO. LTD. ONT.  
PANDIT INTERNATIONAL ONT.  
PARSONS SEEDS LIMITED ONT.  
PATHFINDER SYSTEMS DESIGN LTD. ONT.  
PERTAMA-TENTAR INC. ONT.  
PIERREFONDS IMPORT EXPORT CA LTEE QUE.  
PITMAN MFG. CO. INC. INTERNATIONAL DIV. ONT.  
PME EXPORTATION INC. QUE.  
PRINCIPAL INTL. THE TRADING HOUSE B.C.  
Q-LUBE MIRABEC INC. QUE.  
Q-TEXTE DIV. DE JABDA INC. QUE.  
QUALITAS INTERNATIONAL INC. ALTA.  
RESOURCE OUTFITTERS INTERNATIONAL ONT.  
RIO IMPORT & EXPORT LTD. N.S.  
RUDDY INTERNATIONAL ONT.  
RUDOLF VAN DER WALDE (1975) LTD./LTEE QUE.  
SABCANA INTERNATIONAL INC. ONT.  
SARECO SEAFOODS INC. B.C.  
SECI (SERVICE ET EQUIPEMENT CDN) INC. ONT.  
SENEY ENTERPRISES INC. ONT.  
SHEELD MARKETING SERVICES INC. ONT.  
SIGID IMPORT EXPORT S.C.C. QUE.  
SOLAR STONE LTD. QUE.  
STARPARTS CANADA MAN.  
STECKO CHEM INC. QUE.  
TACONIC CORPORATION LTD. ONT.  
THE EAST ASIATIC COMPANY (CANADA) INC. B.C.  
THE ODURO WORLD ENTERPRISES MAN.  
THYSSSEN CANADA LIMITED ONT.  
TITAN TRADING INTERNATIONAL INC. ONT.  
TRADEK LIMITED ONT.  
TRADING & MARKETING CO. (CANADA) INC. QUE.  
TRANS ATLAS TRADING CO. LTD. ALTA.  
TRONCO INTERNATIONAL ONT.  
VILLA NOVA INTL. IMPORT EXPORT INC. QUE.  
WACTOL ENTERPRISES LIMITED ONT.  
WARD BEDAS (CANADA) LIMITED B.C.  
WEDGEWOODS IMPORT EXPORT ONT.  
WEST-COTT INTERNATIONAL INC. ONT.  
WESTBURNE QUEBEC INC., DIVISION NEDCO QUE.  
XCAN GRAIN LIMITED MAN.  
YBM CANADA INTERNATIONAL (IMPEX) INC. QUE.  
ZNIDAR BROS. (1982) INC. ONT.  
3T INTERNATIONAL INC. ONT.  
660431 ONTARIO INC. ONT.  
KENNEDY ROSS & ASSOC. ONT.  
THE EAST ASIATIC COMPANY (CANADA) INC. B.C.  
TRANS ATLAS TRADING CO. LTD. ALTA.

### ANGOLA

EXPORTS : CANEDEX LIMITED ONT.  
CETECO INTERNATIONAL CANADA QUE.  
MITSUBISHI CANADA LTD. ONT.  
RIGBY TRADE LIMITED ONT.  
TRENTON MACHINE TOOL ONT.  
INTERESTED: AG-COM TRADING INC. ONT.  
AGRO COMPANY OF CANADA LIMITED SASK.  
ALAN WRIGHT BISON-BISON MAN.  
ALMEDIC A DIV. OF RHOING (1975) LTD. QUE.  
AMALGAMATED GLOBAL ENTERPRISES INC. QUE.  
ARICO CANADA LTD. ONT.  
ATAC INTERNATIONAL INC. ONT.  
B.G. CHECO INTERNATIONAL LTD. ONT.  
BARRINGTON INTERNATIONAL LTD. ONT.  
BASTIN INTERNATIONAL MAN.  
C.M.E. BLASTING & MINING EQUIPMENT LTD ONT.  
CAN-AFRIC ENTERPRISES INC. SASK.  
CANADIAN SOURCE IMPORTS & EXPORTS INC. ALTA.  
CANADIAN TRADERS LIMITED B.C.  
CBC ENTERPRISES QUE.  
CRANE SUPPLY ONT.

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### TRADING HOUSES BY COUNTRY

DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
EMRY TRADING CO.  
EXPORT U.S.A. CANADA INC.  
FIRST MCCARTHY CAPITAL CORPORATION  
FRANK ROBY EXPORTING CO.  
GREAT WHITE NORTH LTD.  
ICONOPower LIMITED  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
INTERSPAN INDUSTRIAL SALES INC.  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
LADIMEX INC.  
LE-HAN CANADA INC.  
LORNE SHIELDS INTERTRADE CORP.  
M. GURVEY & BERRY CO. INC.  
MARCON INTERNATIONAL  
MARTIN & STEWART INC.  
METRATRade LIMITED  
METRO INTERNATIONAL TRADING COMPANY  
MIDEX INTERNATIONAL INC.  
NORSTREAM INTERTEC INC.  
NORTH AMERICAN TURBOTeCH LTD.  
PATHFINDER SYSTEMS DESIGN LTD.  
PITMAN MFG. CO. INC. INTERNATIONAL DIV.  
PME EXPORTATION INC.  
POWER HOUSE TOOL CANADA  
PRINCIPAL INTL. THE TRADING HOUSE  
Q-LUBE MIRABEC INC.  
QUALITAS INTERNATIONAL INC.  
RESOURCE OUTFITTERS INTERNATIONAL  
RIO IMPORT & EXPORT LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SENEY ENTERPRISES INC.  
SOLAR STONE LTD.  
STARPARTS CANADA  
TACONIC CORPORATION LTD.  
TITAN TRADING INTERNATIONAL INC.  
TRANS ATLAS TRADING CO. LTD.  
VINAMEDIC INC.  
WACTOL ENTERPRISES LIMITED  
WEDGEWOODS IMPORT EXPORT  
WEST INDIA TRADING CO. INC.  
WEST-COTT INTERNATIONAL INC.  
660431 ONTARIO INC.  
KENNEDY ROSS & ASSOC.  
TRANS ATLAS TRADING CO. LTD.

## BENTON

EXPORTS : AMALGAMATED GLOBAL ENTERPRISES INC.  
BASTIN INTERNATIONAL  
CAN-AFRIC ENTERPRISES INC.  
CANEDEX LIMITED  
COMPAGNIE D'IMPORTATION & D'EXPORTATION  
MITSUBISHI CANADA LTD.  
PI MARKETING CORPORATION  
RAY BUSBRIDGE INC.  
TACONIC CORPORATION LTD.  
INTERESTED: AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
ALMEDIC A DIV. OF RHOING (1975) LTD.  
ATAC INTERNATIONAL INC.  
BARRINGTON INTERNATIONAL LTD.  
C.D.M.V. INC.  
CAN-AFRIC ENTERPRISES INC.  
CANADIAN SOURCE IMPORTS & EXPORTS INC.  
CBC ENTERPRISES  
COLEMAN & COLEMAN INC.  
COMPAGNIE D'IMPORTATION & D'EXPORTATION  
DEKONIC INTERNATIONAL MERCANTILE CO.  
DUNCAN INSTRUMENTS CANADA LTD.  
EMRY TRADING CO.  
EXPORT U.S.A. CANADA INC.  
FRANK ROBY EXPORTING CO.  
GREAT WHITE NORTH LTD.  
ICONPOWER LIMITED  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
LE-HAN CANADA INC.  
LORNE SHIELDS INTERTRADE CORP.  
M. GURVEY & BERRY CO. INC.  
MARCON INTERNATIONAL  
METRO INTERNATIONAL TRADING COMPANY  
NORTH AMERICAN TURBOTECH LTD.

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| PACIFIC RIM INTL. MARKET EXCHANGE       | B.C.  |
| PATHFINDER SYSTEMS DESIGN LTD.          | ONT.  |
| PITMAN MFG. CO. INC. INTERNATIONAL DIV. | ONT.  |
| PME EXPORTATION INC.                    | QUE.  |
| Q-LUBE MIRABEC INC.                     | QUE.  |
| QUALITAS INTERNATIONAL INC.             | ALTA. |
| RESOURCE OUTFITTERS INTERNATIONAL       | ONT.  |
| RIO IMPORT & EXPORT LTD.                | N.S.  |
| SEABOARD LUMBER SALES COMPANY LIMITED   | B.C.  |
| SENEY ENTERPRISES INC.                  | ONT.  |
| SOLAR STONE LTD.                        | QUE.  |
| STARPARTS CANADA                        | NAN.  |
| TACONIC CORPORATION LTD.                | ONT.  |
| TITAN TRADING INTERNATIONAL INC.        | ONT.  |
| TRANS ATLAS TRADING CO. LTD.            | ALTA. |
| WEDGEWOODS IMPORT EXPORT                | ONT.  |
| 660431 ONTARIO INC.                     | ONT.  |
| KENNEDY ROSS & ASSOC.                   | ONT.  |
| TACONIC CORPORATION LTD.                | ONT.  |
| TRANS ATLAS TRADING CO. LTD.            | ALTA. |

## BOTSWANA

|              |                                          |       |
|--------------|------------------------------------------|-------|
| EXPORTS :    | LEBLANC & KHOREIBI INTERNATIONAL INC.    | ONT.  |
|              | MITSUBISHI CANADA LTD.                   | ONT.  |
| INTERESTED:  | THE ODURO WORLD ENTERPRISES              | MAN.  |
|              | AG-COM TRADING INC.                      | ONT.  |
|              | AGRO COMPANY OF CANADA LIMITED           | SASK. |
|              | ALAN WRIGHT BISON-BISON                  | MAN.  |
|              | ALMEDIC A DIV. OF RHOING (1975) LTD.     | QUE.  |
|              | AMALGAMATED GLOBAL ENTERPRISES INC.      | QUE.  |
|              | ATAC INTERNATIONAL INC.                  | ONT.  |
|              | B.G. CHECO INTERNATIONAL LTD.            | ONT.  |
|              | BARRINGTON INTERNATIONAL LTD.            | ONT.  |
|              | BASTIN INTERNATIONAL                     | MAN.  |
|              | C.D.M.V. INC.                            | QUE.  |
|              | CAN-AFRIC ENTERPRISES INC.               | SASK. |
|              | CANADIAN SOURCE IMPORTS & EXPORTS INC.   | ALTA. |
|              | CANADIAN TRADERS LIMITED                 | B.C.  |
|              | CBC ENTERPRISES                          | QUE.  |
|              | COVERMED INC.                            | QUE.  |
|              | CRANE SUPPLY                             | ONT.  |
|              | D'JOVIAN INTERNATIONAL MERCHANTS LTD.    | ONT.  |
|              | DONALDSON INT'L LIVESTOCK LIMITED        | ONT.  |
|              | DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
|              | EMRY TRADING CO.                         | B.C.  |
|              | EXPORT U.S.A. CANADA INC.                | QUE.  |
|              | FRANK ROBY EXPORTING CO.                 | QUE.  |
|              | GREAT WHITE NORTH LTD.                   | ONT.  |
|              | H.J. SKELTON (CANADA) LIMITED            | ONT.  |
|              | ICONOPOWER LIMITED                       | ONT.  |
|              | INTERCOM TRADING                         | ONT.  |
|              | INTERNATIONAL MARKETING SERVICES         | QUE.  |
|              | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
|              | J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
|              | J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.  |
|              | J.R. WELLINGTON EXPORT CORPORATION       | QUE.  |
|              | LE-HAN CANADA INC.                       | ONT.  |
|              | LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
|              | M. GURVEY & BERRY CO. INC.               | ONT.  |
|              | MARCON INTERNATIONAL                     | ONT.  |
|              | METRO INTERNATIONAL TRADING COMPANY      | ONT.  |
|              | NORTH AMERICAN TURBOTECH LTD.            | QUE.  |
|              | NUWORLD HYTEK INDUSTRIES LTD.            | ONT.  |
|              | PANDIT INTERNATIONAL                     | ONT.  |
|              | PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |
|              | PITMAN MFG. CO. INC. INTERNATIONAL DIV.  | ONT.  |
|              | POWER HOUSE TOOL CANADA                  | MAN.  |
|              | PRAIRIE INDUSTRIAL CHEMICALS INC.        | SASK. |
|              | Q-LUBE MIRABEC INC.                      | QUE.  |
|              | QUALITAS INTERNATIONAL INC.              | ALTA. |
|              | RESOURCE OUTFITTERS INTERNATIONAL        | ONT.  |
|              | RIO IMPORT & EXPORT LTD.                 | N.S.  |
|              | SEABOARD LUMBER SALES COMPANY LIMITED    | B.C.  |
|              | SENEY ENTERPRISES INC.                   | ONT.  |
|              | SOLAR STONE LTD.                         | QUE.  |
|              | STARPARTS CANADA                         | MAN.  |
|              | TACONIC CORPORATION LTD.                 | ONT.  |
|              | THE ODURO WORLD ENTERPRISES              | MAN.  |
|              | TITAN TRADING INTERNATIONAL INC.         | ONT.  |
|              | TOM DYER ENTERPRISES INC.                | ONT.  |
|              | TRANS ATLAS TRADING CO. LTD.             | ALTA. |
|              | TRENTON MACHINE TOOL                     | ONT.  |
|              | WARD BEDAS (CANADA) LIMITED              | B.C.  |
|              | WEDGEWOODS IMPORT EXPORT                 | ONT.  |
|              | 260431 ONTARIO INC.                      | ONT.  |
| BUYING FROM: | KENNEDY ROSS & ASSOC.                    | ONT.  |
|              | RIGBY TRADE LIMITED                      | ONT.  |

CONTINUED...

### TRADING HOUSES BY COUNTRY

TRANS ATLAS TRADING CO. LTD.

**BURKINA FASO**

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|--------------|------------------------------------------|-------|
| EXPORTS :    | BADY (IN-EX) INTERNATIONAL INC.          | QUE.  |
|              | CANADA TRADE GROUP INC.                  | QUE.  |
|              | EVRON INTERNATIONAL INC.                 | ONT.  |
|              | MITSUBISHI CANADA LTD.                   | ONT.  |
| INTERESTED:  | AG-COM TRADING INC.                      | ONT.  |
|              | AGRO COMPANY OF CANADA LIMITED           | SASK. |
|              | ALAN WRIGHT BISON-BISON                  | MAN.  |
|              | ARICO CANADA LTD.                        | ONT.  |
|              | ATAC INTERNATIONAL INC.                  | ONT.  |
|              | B.G. CHECO INTERNATIONAL LTD.            | ONT.  |
|              | BARRINGTON INTERNATIONAL LTD.            | ONT.  |
|              | BASTIN INTERNATIONAL                     | MAN.  |
|              | C.D.M.V. INC.                            | QUE.  |
|              | CAN-APRIC ENTERPRISES INC.               | SASK. |
|              | CANADIAN SOURCE IMPORTS & EXPORTS INC.   | ALTA. |
|              | CBC ENTERPRISES                          | QUE.  |
|              | DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
|              | EMRY TRADING CO.                         | B.C.  |
|              | EVRON INTERNATIONAL INC.                 | ONT.  |
|              | EXPORT U.S.A. CANADA INC.                | QUE.  |
|              | FELL-FAB INTERNATIONAL INC.              | ONT.  |
|              | FRANK ROBY EXPORTING CO.                 | QUE.  |
|              | GREAT WHITE NORTH LTD.                   | ONT.  |
|              | ICONOPOWER LIMITED                       | ONT.  |
|              | INTERNATIONAL MARKETING SERVICES         | QUE.  |
|              | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
|              | J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
|              | J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.  |
|              | J.R. WELLINGTON EXPORT CORPORATION       | QUE.  |
|              | LE-HAN CANADA INC.                       | ONT.  |
|              | LEBLANC & KHOREIBI INTERNATIONAL INC.    | ONT.  |
|              | LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
|              | M. GURVEY & BERRY CO. INC.               | ONT.  |
|              | MARCON INTERNATIONAL                     | ONT.  |
|              | METRO INTERNATIONAL TRADING COMPANY      | ONT.  |
|              | NORTH AMERICAN TURBOTECH LTD.            | QUE.  |
|              | MUWORLD HYTEK INDUSTRIES LTD.            | ONT.  |
|              | PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |
|              | PME EXPORTATION INC.                     | QUE.  |
|              | QUALITAS INTERNATIONAL INC.              | ALTA. |
|              | REGOR INTERNATIONAL INC.                 | QUE.  |
|              | RESOURCE OUTFITTERS INTERNATIONAL        | ONT.  |
|              | RIO IMPORT & EXPORT LTD.                 | N.S.  |
|              | SEABOARD LUMBER SALES COMPANY LIMITED    | B.C.  |
|              | SENEY ENTERPRISES INC.                   | ONT.  |
|              | SOLAR STONE LTD.                         | QUE.  |
|              | STARPARTS CANADA                         | MAN.  |
|              | TACONIC CORPORATION LTD.                 | ONT.  |
|              | THE ODURO WORLD ENTERPRISES              | MAN.  |
|              | TITAN TRADING INTERNATIONAL INC.         | ONT.  |
|              | TRANS ATLAS TRADING CO. LTD.             | ALTA. |
|              | WEDGEWOODS IMPORT EXPORT                 | ONT.  |
|              | 660431 ONTARIO INC.                      | ONT.  |
| BUYING FROM: | KENNEDY ROSS & ASSOC.                    | ONT.  |
|              | TRANS ATLAS TRADING CO. LTD.             | ALTA. |

## BURUNDI

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| EXPORTS :   | MITSUBISHI CANADA LTD.                   | ONT.  |
| INTERESTED: | AG-COM TRADING INC.                      | ONT.  |
|             | AGRO COMPANY OF CANADA LIMITED           | SASK. |
|             | ALAN WRIGHT BISON-BISON                  | MAN.  |
|             | ALMEDIC A DIV. OF RHOING (1975) LTD.     | QUE.  |
|             | AMALGAMATED GLOBAL ENTERPRISES INC.      | QUE.  |
|             | ATAC INTERNATIONAL INC.                  | ONT.  |
|             | BARRINGTON INTERNATIONAL LTD.            | ONT.  |
|             | BASTIN INTERNATIONAL                     | MAN.  |
|             | BEROCAN INC.                             | QUE.  |
|             | C.D.N.V. INC.                            | QUE.  |
|             | CAN-AFRIC ENTERPRISES INC.               | SASK. |
|             | CANADIAN SOURCE IMPORTS & EXPORTS INC.   | ALTA. |
|             | CBC ENTERPRISES                          | QUE.  |
|             | D'JOVIAN INTERNATIONAL MERCHANTS LTD.    | ONT.  |
|             | DONALDSON INT'L LIVESTOCK LIMITED        | ONT.  |
|             | DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
|             | ENRY TRADING CO.                         | B.C.  |
|             | EXPORT U.S.A. CANADA INC.                | QUE.  |
|             | FRANK ROBY EXPORTING CO.                 | QUE.  |
|             | GREAT WHITE NORTH LTD.                   | ONT.  |
|             | ICONOPOWER LIMITED                       | ONT.  |
|             | INTERNATIONAL MARKETING SERVICES         | QUE.  |
|             | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
|             | J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
|             | J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.  |

## ALTA.

|                                         |       |
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| LE-HAN CANADA INC.                      | ONT.  |
| LINK INTERNATIONAL                      | ONT.  |
| LORNE SHIELDS INTERTRADE CORP.          | ONT.  |
| M. GURVEY & BERRY CO. INC.              | ONT.  |
| MARCON INTERNATIONAL                    | ONT.  |
| METRATRDE LIMITED                       | ONT.  |
| METRO INTERNATIONAL TRADING COMPANY     | ONT.  |
| NORTH AMERICAN TURBOTECH LTD.           | QUE.  |
| PATHFINDER SYSTEMS DESIGN LTD.          | ONT.  |
| PITMAN MFG. CO. INC. INTERNATIONAL DIV. | ONT.  |
| PME EXPORTATION INC.                    | QUE.  |
| PRAIRIE INDUSTRIAL CHEMICALS INC.       | SASK. |
| QUALITAS INTERNATIONAL INC.             | ALTA. |
| RESOURCE OUTFITTERS INTERNATIONAL       | ONT.  |
| RIO IMPORT & EXPORT LTD.                | N.S.  |
| SEABOARD LUMBER SALES COMPANY LIMITED   | B.C.  |
| SENEY ENTERPRISES INC.                  | QUE.  |
| SOLAR STONE LTD.                        | QUE.  |
| STARPARTS CANADA                        | MAN.  |
| TITAN TRADING INTERNATIONAL INC.        | ONT.  |
| TRANS ATLAS TRADING CO. LTD.            | ALTA. |
| WACTOL ENTERPRISES LIMITED              | ONT.  |
| WEDGEWOODS IMPORT EXPORT                | ONT.  |
| 660431 ONTARIO INC.                     | ONT.  |
| KENNEDY ROSS & ASSOC.                   | ONT.  |
| TRANS ATLAS TRADING CO. LTD.            | ALTA. |

## CANARY ISLANDS

|             |                                          |       |
|-------------|------------------------------------------|-------|
| EXPORTS :   | AGRO COMPANY OF CANADA LTD.              | QUE.  |
|             | J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
|             | MITSUBISHI CANADA LTD.                   | ONT.  |
|             | NAMTRADE INTERNATIONAL INC.              | QUE.  |
|             | SEABOARD LUMBER SALES COMPANY LIMITED    | B.C.  |
|             | THORNS IMPORT-EXPORT TRADING ENRG.       | QUE.  |
|             | WESTBURN ELEC TRIC SUPPLY                | ONT.  |
| INTERESTED: | AG-COM TRADING INC.                      | ONT.  |
|             | AGRO COMPANY OF CANADA LIMITED           | SASK. |
|             | ALAN WRIGHT BISON-BISON                  | MAN.  |
|             | ALMEDIC A DIV. OF RHOING (1975) LTD.     | QUE.  |
|             | ARAVIS DISTRIBUTION INC.                 | QUE.  |
|             | ATAC INTERNATIONAL INC.                  | ONT.  |
|             | BARRINGTON INTERNATIONAL LTD.            | ONT.  |
|             | BASTIN INTERNATIONAL                     | MAN.  |
|             | BLUE SKY CORPORATION                     | B.C.  |
|             | C.M.E. BLASTING & MINING EQUIPMENT LTD   | ONT.  |
|             | CALKINS & BURKE LIMITED                  | B.C.  |
|             | CAN-AFRIC ENTERPRISES INC.               | SASK. |
|             | CANADIAN SOURCE IMPORTS & EXPORTS INC.   | ALTA. |
|             | CANWORLD FOODS LTD.                      | ONT.  |
|             | CBC ENTERPRISES                          | QUE.  |
|             | CLIMIS EXPORT INC.                       | QUE.  |
|             | CLIMIS INTERNATIONAL INC.                | QUE.  |
|             | COLEMAN & COLEMAN INC.                   | QUE.  |
|             | D'JOVIAN INTERNATIONAL MERCHANTS LTD.    | ONT.  |
|             | DEKONIC INTERNATIONAL MERCANTILE CO.     | ONT.  |
|             | DONALDSON INT'L LIVESTOCK LIMITED        | ONT.  |
|             | DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
|             | EMRY TRADING CO.                         | B.C.  |
|             | EXPORT U.S.A. CANADA INC.                | QUE.  |
|             | FRANK ROBY EXPORTING CO.                 | QUE.  |
|             | FREMAH INTERNATIONAL TRADING INC.        | QUE.  |
|             | GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA. |
|             | GREAT WHITE NORTH LTD.                   | ONT.  |
|             | H. FINE & SONS LIMITED                   | ONT.  |
|             | HORSEMARY INTERNATIONAL                  | ALTA. |
|             | INTERNATIONAL MARKETING SERVICES         | QUE.  |
|             | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
|             | J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.  |
|             | LE-HAN CANADA INC.                       | ONT.  |
|             | LIMEXCO INC.                             | QUE.  |
|             | LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
|             | LOVELL & CHRISTMAS (CANADA) INC.         | QUE.  |
|             | N. GURVEY & BERRY CO. INC.               | ONT.  |
|             | MARCON INTERNATIONAL                     | ONT.  |
|             | METRO INTERNATIONAL TRADING COMPANY      | ONT.  |
|             | MORGAN INTERNATIONAL MARKETING CO. LTD.  | MFLD. |
|             | NAMTRADE INTERNATIONAL INC.              | QUE.  |
|             | NORTH AMERICAN TURBOTECH LTD.            | QUE.  |
|             | PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |
|             | PITMAN MFG. CO. INC. INTERNATIONAL DIV.  | ONT.  |
|             | Q-LUBE MIRABEC INC.                      | QUE.  |
|             | RAY BUSBRIDGE INC.                       | QUE.  |
|             | RESOURCE OUTFITTERS INTERNATIONAL        | ONT.  |
|             | RIO IMPORT & EXPORT LTD.                 | N.S.  |
|             | SARECO SEAFOODS INC.                     | B.C.  |
|             | SENEY ENTERPRISES INC.                   | QUE.  |
|             | SOLAR STONE LTD.                         | QUE.  |

CONTINUED...



# TRADING HOUSES BY COUNTRY

STARPARTS CANADA  
TACONIC CORPORATION LTD.  
THE CANADIAN CONNECTION DIV. OF AFRIAT  
THE ODURO WORLD ENTERPRISES  
THORNS IMPORT-EXPORT TRADING ENRG.  
TITAN TRADING INTERNATIONAL INC.  
TRANS ATLAS TRADING CO. LTD.  
TRICO SEAFOOD  
WEDGEWOODS IMPORT EXPORT  
WEST INDIA TRADING CO. INC.  
WILLIAM D. BRANSON LIMITED  
WOODHOUSE INTL. MARKETING (QUE.) INC.  
660431 ONTARIO INC.  
KENNEDY ROSS & ASSOC.  
THORNS IMPORT-EXPORT TRADING ENRG.  
TRANS ATLAS TRADING CO. LTD.  
WILLIAM D. BRANSON LIMITED

BUYING FROM:

## CAPE VERDE ISLANDS

EXPORTS : CANEDEX LIMITED  
MITSUBISHI CANADA LTD.  
INTERESTED: AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
ALMEDIC A DIV. OF RHOING (1975) LTD.  
ATAC INTERNATIONAL INC.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
CAN-AFRIC ENTERPRISES INC.  
CBC ENTERPRISES  
DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
EMRY TRADING CO.  
EXPORT U.S.A. CANADA INC.  
FRANK ROBY EXPORTING CO.  
GREAT WHITE NORTH LTD.  
ICONOPower LIMITED  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
LE-HAN CANADA INC.  
LES FRERES HUBERT, COURTIER EN ALIMENT.  
LORNE SHIELDS INTERTRADE CORP.  
M. GURVEY & BERRY CO. INC.  
MARCON INTERNATIONAL  
METRO INTERNATIONAL TRADING COMPANY  
NORTH AMERICAN TURBOTECH LTD.  
PATHFINDER SYSTEMS DESIGN LTD.  
PITMAN MFG. CO. INC. INTERNATIONAL DIV.  
RESOURCE OUTFITTERS INTERNATIONAL  
RIO IMPORT & EXPORT LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SENEY ENTERPRISES INC.  
SOLAR STONE LTD.  
STARPARTS CANADA  
THE ODURO WORLD ENTERPRISES  
TITAN TRADING INTERNATIONAL INC.  
WEDGEWOODS IMPORT EXPORT  
WILLIAM D. BRANSON LIMITED  
660431 ONTARIO INC.  
BUYING FROM: KENNEDY ROSS & ASSOC.

## CENTRAL AFRICAN REPUBLIC

EXPORTS : BEROCAN INC.  
CAN-AFRIC ENTERPRISES INC.  
CANADIAN TRADERS LIMITED  
CANEDEX LIMITED  
COMPAGNIE D'IMPORTATION & D'EXPORTATION  
J.B. INTERNATIONAL SHIPPERS LTD.  
MITSUBISHI CANADA LTD.  
NORTHAM FOOD TRADING CO.  
INTERESTED: AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
ALDERBRANCH ENTERPRISES INC.  
ALMEDIC A DIV. OF RHOING (1975) LTD.  
ATAC INTERNATIONAL INC.  
B.G. CHECO INTERNATIONAL LTD.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CAN-AFRIC ENTERPRISES INC.  
CANADIAN TRADERS LIMITED  
CBC ENTERPRISES  
COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE

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DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
EMRY TRADING CO.  
EVROM INTERNATIONAL INC.  
EXPORT U.S.A. CANADA INC.  
FRANK ROBY EXPORTING CO.  
GREAT WHITE NORTH LTD.  
ICONOPower LIMITED  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
J.R. WELLINGTON EXPORT CORPORATION  
LE-HAN CANADA INC.  
LORNE SHIELDS INTERTRADE CORP.  
M. GURVEY & BERRY CO. INC.  
MARCON INTERNATIONAL  
METRO INTERNATIONAL TRADING COMPANY  
NORTH AMERICAN TURBOTECH LTD.  
PATHFINDER SYSTEMS DESIGN LTD.  
PITMAN MFG. CO. INC. INTERNATIONAL DIV.  
POWER HOUSE TOOL CANADA  
Q-LUBE MIRABEC INC.  
RESOURCE OUTFITTERS INTERNATIONAL  
RIO IMPORT & EXPORT LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SENEY ENTERPRISES INC.  
SOLAR STONE LTD.  
STARPARTS CANADA  
THE ODURO WORLD ENTERPRISES  
TITAN TRADING INTERNATIONAL INC.  
TOM DYER ENTERPRISES INC.  
TRANS ATLAS TRADING CO. LTD.  
TRICO SEAFOOD  
WARD BEDAS (CANADA) LIMITED  
WEDGEWOODS IMPORT EXPORT  
WORLD COMMUNICATIONS MONDE M.T. INC.  
660431 ONTARIO INC.  
KENNEDY ROSS & ASSOC.  
TRANS ATLAS TRADING CO. LTD.

BUYING FROM:

## CHAD

EXPORTS : COMPAGNIE D'IMPORTATION & D'EXPORTATION  
MITSUBISHI CANADA LTD.  
RIGBY TRADE LIMITED  
INTERESTED: AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
ALMEDIC A DIV. OF RHOING (1975) LTD.  
ARICO CANADA LTD.  
ATAC INTERNATIONAL INC.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
C.D.M.V. INC.  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CAN-AFRIC ENTERPRISES INC.  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANEDEX LIMITED  
CBC ENTERPRISES  
COMPAGNIE D'IMPORTATION & D'EXPORTATION  
DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
EMRY TRADING CO.  
EVROM INTERNATIONAL INC.  
EXPORT U.S.A. CANADA INC.  
FRANK ROBY EXPORTING CO.  
GREAT WHITE NORTH LTD.  
ICONOPower LIMITED  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
J.R. WELLINGTON EXPORT CORPORATION  
LE-HAN CANADA INC.  
LORNE SHIELDS INTERTRADE CORP.  
M. GURVEY & BERRY CO. INC.  
MARCON INTERNATIONAL  
METRO INTERNATIONAL TRADING COMPANY  
NORTH AMERICAN TURBOTECH LTD.  
PATHFINDER SYSTEMS DESIGN LTD.  
PITMAN MFG. CO. INC. INTERNATIONAL DIV.  
POWER HOUSE TOOL CANADA  
RESOURCE OUTFITTERS INTERNATIONAL  
RIO IMPORT & EXPORT LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SENEY ENTERPRISES INC.  
SOLAR STONE LTD.  
STARPARTS CANADA

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# TRADING HOUSES BY COUNTRY

BUYING FROM: TACONIC CORPORATION LTD.  
TITAN TRADING INTERNATIONAL INC.  
TRANS ATLAS TRADING CO. LTD.  
WARD BEDAS (CANADA) LIMITED  
WEDGEWOODS IMPORT EXPORT  
660431 ONTARIO INC.  
KENNEDY ROSS & ASSOC.  
TRANS ATLAS TRADING CO. LTD.

## CONGO

EXPORTS : CANADIAN TRADERS LIMITED  
COMPAGNIE D'IMPORTATION & D'EXPORTATION  
J.B. INTERNATIONAL SHIPPERS LTD.  
MITSUBISHI CANADA LTD.  
PERMACARE PRODUCTS INC.  
INTERESTED: AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
ALMEDIC A DIV. OF RHOING (1975) LTD.  
ARICO CANADA LTD.  
ATAC INTERNATIONAL INC.  
B.G. CHECO INTERNATIONAL LTD.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
BEROCAN INC.  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CAN-AFRIC ENTERPRISES INC.  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANADIAN TRADERS LIMITED  
CANEXD LIMITED  
CBC ENTERPRISES  
COLEMAN & COLEMAN INC.  
COMPAGNIE D'IMPORTATION & D'EXPORTATION  
COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE  
DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
EMRY TRADING CO.  
EVROM INTERNATIONAL INC.  
EXPORT U.S.A. CANADA INC.  
FRANK ROBY EXPORTING CO.  
GREAT WHITE NORTH LTD.  
ICONOPower LIMITED  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
J.R. WELLINGTON EXPORT CORPORATION  
LE-HAN CANADA INC.  
LORNE SHIELDS INTERTRADE CORP.  
M. GURVEY & BERRY CO. INC.  
NABUK TRADING INC.  
METRO INTERNATIONAL TRADING COMPANY  
NORDSUD EXCHANGE TRADE  
NORTH AMERICAN TURBOTECH LTD.  
PATHFINDER SYSTEMS DESIGN LTD.  
PITMAN MFG. CO. INC. INTERNATIONAL DIV.  
PME EXPORTATION INC.  
POWER HOUSE TOOL CANADA  
Q-TEXTE DIV. DE DABDA INC.  
REGOR INTERNATIONAL INC.  
RESOURCE OUTFITTERS INTERNATIONAL  
RIO IMPORT & EXPORT LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SENEY ENTERPRISES INC.  
SHEELD MARKETING SERVICES INC.  
SOLAR STONE LTD.  
STARPARTS CANADA  
TACONIC CORPORATION LTD.  
THE OOURO WORLD ENTERPRISES  
TITAN TRADING INTERNATIONAL INC.  
TOM DYER ENTERPRISES INC.  
TRANS ATLAS TRADING CO. LTD.  
WEDGEWOODS IMPORT EXPORT  
WILLIAM D. BRANSON LIMITED  
660431 ONTARIO INC.  
KENNEDY ROSS & ASSOC.  
TRANS ATLAS TRADING CO. LTD.

## DJIBOUTI

EXPORTS : CANEXD LIMITED  
MITSUBISHI CANADA LTD.  
INTERESTED: AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
ALMEDIC A DIV. OF RHOING (1975) LTD.  
ATAC INTERNATIONAL INC.  
BARRINGTON INTERNATIONAL LTD.

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BASTIN INTERNATIONAL  
C.D.M.V. INC.  
CAN-AFRIC ENTERPRISES INC.  
CANEXPORT TRANSCONTINENTAL LIMITED  
CBC ENTERPRISES  
COLEMAN & COLEMAN INC.  
D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
DEKONIC INTERNATIONAL MERCANTILE CO.  
DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
EMRY TRADING CO.  
EXPORT U.S.A. CANADA INC.  
FRANK ROBY EXPORTING CO.  
GREAT WHITE NORTH LTD.  
ICONOPower LIMITED  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
LE GROUPE MULTIMEDIA DU CANADA INC.  
LE-HAN CANADA INC.  
LORNE SHIELDS INTERTRADE CORP.  
M. GURVEY & BERRY CO. INC.  
METRO INTERNATIONAL TRADING COMPANY  
NORTH AMERICAN TURBOTECH LTD.  
PALFUR MARKETING INC.  
PATHFINDER SYSTEMS DESIGN LTD.  
PIERREFONDS IMPORT EXPORT CA LTEE  
PME EXPORTATION INC.  
QUALITAS INTERNATIONAL INC.  
RESOURCE OUTFITTERS INTERNATIONAL  
RIO IMPORT & EXPORT LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SENEY ENTERPRISES INC.  
SOLAR STONE LTD.  
STARPARTS CANADA  
TITAN TRADING INTERNATIONAL INC.  
TOM DYER ENTERPRISES INC.  
TRANS ATLAS TRADING CO. LTD.  
WACTOL ENTERPRISES LIMITED  
WEDGEWOODS IMPORT EXPORT  
660431 ONTARIO INC.  
KENNEDY ROSS & ASSOC.  
TRANS ATLAS TRADING CO. LTD.

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## EQUATORIAL GUINEA

INTERESTED: ATAC INTERNATIONAL INC.  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
DUNCAN INSTRUMENTS CANADA LTD.  
EMRY TRADING CO.  
J.R. WELLINGTON EXPORT CORPORATION  
PATHFINDER SYSTEMS DESIGN LTD.  
SENEY ENTERPRISES INC.  
SOLAR STONE LTD.  
660431 ONTARIO INC.  
KENNEDY ROSS & ASSOC.

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## ETHIOPIA

EXPORTS : AGRO COMPANY OF CANADA LIMITED  
AGRO COMPANY OF CANADA LTD  
C.D.M.V. INC.  
CANADA TRADE GROUP INC.  
CANADIAN TRADERS LIMITED  
CANEXD LIMITED  
CBC ENTERPRISES  
CODE INTERNATIONAL INC.  
CYG INTERNATIONAL INC.  
DALTCO INTERNATIONAL  
INTERNATIONAL COMMODITIES EXPORT CO.  
MITSUBISHI CANADA LTD.  
RIGBY TRADE LIMITED  
WACTOL ENTERPRISES LIMITED  
INTERESTED: AG-COM TRADING INC.  
ALAN WRIGHT BISON-BISON  
ALMEDIC A DIV. OF RHOING (1975) LTD.  
ARICO CANADA LTD.  
ATAC INTERNATIONAL INC.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
CAN-AFRIC ENTERPRISES INC.  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANADIAN TRADERS LIMITED  
CANADIAN TRANS WORLD SUPPLIERS LTD.  
CANEXPORT TRANSCONTINENTAL LIMITED  
CBC ENTERPRISES

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# TRADING HOUSES BY COUNTRY

CRANE SUPPLY  
DALTCO INTERNATIONAL  
DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
EMRY TRADING CO.  
EXPORT U.S.A. CANADA INC.  
GREAT WHITE NORTH LTD.  
ICONOPower LIMITED  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
LE-HAN CANADA INC.  
LEBLANC & KHOREIBI INTERNATIONAL INC.  
LORNE SHIELDS INTERTRADE CORP.  
M. GURVEY & BERRY CO. INC.  
MARCON INTERNATIONAL  
METRO INTERNATIONAL TRADING COMPANY  
NORTH AMERICAN TURBOTECH LTD.  
ORAC INTERNATIONAL TRADING CO. LTD.  
PALFUR MARKETING INC.  
PATHFINDER SYSTEMS DESIGN LTD.  
PITMAN MFG. CO. INC. INTERNATIONAL DIV.  
POWER HOUSE TOOL CANADA  
QUALITAS INTERNATIONAL INC.  
RESOURCE OUTFITTERS INTERNATIONAL  
RIO IMPORT & EXPORT LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SENEY ENTERPRISES INC.  
SOLAR STONE LTD.  
STARPARTS CANADA  
TITAN TRADING INTERNATIONAL INC.  
TRANS ATLAS TRADING CO. LTD.  
TRENTON MACHINE TOOL  
WEDGEWOODS IMPORT EXPORT  
660431 ONTARIO INC.  
KENNEDY ROSS & ASSOC.  
KOOT CONSOLIDATED INTERNATIONAL LTD.  
TRANS ATLAS TRADING CO. LTD.

BUYING FROM:

## GABON

EXPORTS : CANADIAN TRADERS LIMITED  
CANEX LIMITED  
COMPAGNIE D'IMPORTATION & D'EXPORTATION  
COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
LES PIECES ARBROBEC CANADA LTEE  
MITSUBISHI CANADA LTD.  
NORTHAM FOOD TRADING CO.  
RAY BUSBRIDGE INC.  
SOLAR STONE LTD.  
AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
AIGLE HOLDINGS LIMITED  
ALAN WRIGHT BISON-BISON  
ALMEDIC A DIV. OF RHOING (1975) LTD.  
ATAC INTERNATIONAL INC.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
CAN-AFRIC ENTERPRISES INC.  
CANADIAN FORESTRY EQUIPMENT LTD.  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANADIAN TRADERS LIMITED  
CBC ENTERPRISES  
CGLEMAN & COLEMAN INC.  
COUREY INTERNATIONAL (COMMERCE) INC.  
COVERMED INC.  
D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
DEKONIC INTERNATIONAL MERCANTILE CO.  
DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
EMRY TRADING CO.  
EXPORT U.S.A. CANADA INC.  
FRANK ROBY EXPORTING CO.  
GREAT WHITE NORTH LTD.  
ICONOPower LIMITED  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
J.R. WELLINGTON EXPORT CORPORATION  
KESSLER TECH (CANADA) INC.  
LADIMEX INC.  
LE GROUPE MULTIMEDIA DU CANADA INC.  
LE-HAN CANADA INC.  
LORNE SHIELDS INTERTRADE CORP.  
M. GURVEY & BERRY CO. INC.  
NABUK TRADING INC.

INTERESTED:

MARCON INTERNATIONAL  
METRO INTERNATIONAL TRADING COMPANY  
MITRADE EXPORT INC.  
NORDSUD EXCHANGE TRADE  
NORTH AMERICAN TURBOTECH LTD.  
PANDIT INTERNATIONAL  
PATHFINDER SYSTEMS DESIGN LTD.  
PERMACARE PRODUCTS INC.  
PITMAN MFG. CO. INC. INTERNATIONAL DIV.  
PME EXPORTATION INC.  
Q-TEXTE DIV. DE DABDA INC.  
QUALITAS INTERNATIONAL INC.  
REGOR INTERNATIONAL INC.  
RESOURCE OUTFITTERS INTERNATIONAL  
RIO IMPORT & EXPORT LTD.  
RUDDY INTERNATIONAL  
SEABOARD LUMBER SALES COMPANY LIMITED  
SENEY ENTERPRISES INC.  
SOLAR STONE LTD.  
STARPARTS CANADA  
STECKO CHEM INC.  
TACONIC CORPORATION LTD.  
THE ODURO WORLD ENTERPRISES  
TITAN TRADING INTERNATIONAL INC.  
TRADING & MARKETING CO. (CANADA) INC.  
TRANS ATLAS TRADING CO. LTD.  
WARD BEDAS (CANADA) LIMITED  
WEDGEWOODS IMPORT EXPORT  
YBM CANADA INTERNATIONAL (IMPEX) INC.  
660431 ONTARIO INC.  
KENNEDY ROSS & ASSOC.  
TRANS ATLAS TRADING CO. LTD.

BUYING FROM:

## GAMBIA

EXPORTS : CAN-AFRIC ENTERPRISES INC.  
CANADIAN TRADERS LIMITED  
MITSUBISHI CANADA LTD.  
AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
ALMEDIC A DIV. OF RHOING (1975) LTD.  
ARICO CANADA LTD.  
ATAC INTERNATIONAL INC.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CAN-AFRIC ENTERPRISES INC.  
CANADIAN TRADERS LIMITED  
CANADIAN TRANS WORLD SUPPLIERS LTD.  
CANEX LIMITED  
CBC ENTERPRISES  
D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
DEKONIC INTERNATIONAL MERCANTILE CO.  
DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
EMRY TRADING CO.  
EXPORT U.S.A. CANADA INC.  
FRANK ROBY EXPORTING CO.  
GREAT WHITE NORTH LTD.  
ICONOPower LIMITED  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
LE-HAN CANADA INC.  
LORNE SHIELDS INTERTRADE CORP.  
M. GURVEY & BERRY CO. INC.  
MARCON INTERNATIONAL  
METRO INTERNATIONAL TRADING COMPANY  
MIDEX INTERNATIONAL INC.  
NAMTRADE INTERNATIONAL INC.  
NORTH AMERICAN TURBOTECH LTD.  
PATHFINDER SYSTEMS DESIGN LTD.  
PITMAN MFG. CO. INC. INTERNATIONAL DIV.  
PME EXPORTATION INC.  
QUALITAS INTERNATIONAL INC.  
RESOURCE OUTFITTERS INTERNATIONAL  
RIO IMPORT & EXPORT LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SENEY ENTERPRISES INC.  
SOLAR STONE LTD.  
STARPARTS CANADA  
THE ODURO WORLD ENTERPRISES  
TITAN TRADING INTERNATIONAL INC.  
TRANS ATLAS TRADING CO. LTD.  
WEDGEWOODS IMPORT EXPORT  
WEST-COTT INTERNATIONAL INC.

INTERESTED:

CONTINUED...

## TRADING HOUSES BY COUNTRY

660431 ONTARIO INC.  
BUYING FROM: KENNEDY ROSS & ASSOC.  
TRANS ATLAS TRADING CO. LTD.

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## GHANA

EXPORTS : AGRO COMPANY OF CANADA LTD.  
AMALGAMATED GLOBAL ENTERPRISES INC.  
AMIXTER CANADA INC.  
CAN-AFRIC ENTERPRISES INC.  
CANADA TRADE GROUP INC.  
CANADIAN TRADERS LIMITED  
CETECO INTERNATIONAL CANADA  
CODE INTERNATIONAL INC.  
EVRON INTERNATIONAL INC.  
FELL-FAB INTERNATIONAL INC.  
GLOBE MARKETING INTERNATIONAL  
J. PASCAL INC.  
MITSUBISHI CANADA LTD.  
NICHIMEN CANADA INC.  
RESOURCE OUTFITTERS INTERNATIONAL  
SOLAR STONE LTD.  
TACONIC CORPORATION LTD.  
WACTOL ENTERPRISES LIMITED

INTERESTED: AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
AIGLE HOLDINGS LIMITED  
ALAN WRIGHT BISON-BISON  
ALMEDIC A DIV. OF RHOING (1975) LTD.  
ARICO CANADA LTD.  
ATAC INTERNATIONAL INC.  
BARRINGTON INTERNATIONAL LTD.  
BASEMARK MARKETING LIMITED  
BASTIN INTERNATIONAL  
BJS MARKETING & CONSULTING  
C.N.E. BLASTING & MINING EQUIPMENT LTD  
CAN-AFRIC ENTERPRISES INC.  
CANADIAN MERCHANT VENTURER  
CANADIAN SOURCE IMPORTS & EXPORTS INC.  
CANADIAN TRADERS LIMITED  
CANADIAN TRANS WORLD SUPPLIERS LTD.  
CBC ENTERPRISES  
CRANE SUPPLY  
DALTCO INTERNATIONAL  
DEKONIC INTERNATIONAL MERCANTILE CO.  
DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
EMRY TRADING CO.  
EVRON INTERNATIONAL INC.  
EXPORT U.S.A. CANADA INC.  
FIRST MCCARTHY CAPITAL CORPORATION  
FRANK ROBY EXPORTING CO.  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
HF TRADE INTERNATIONAL  
ICONPOWER LIMITED  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL PRESS PUBLICATIONS  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J.E. INTERNATIONAL SHIPPERS LTD.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
J.R. WELLINGTON EXPORT CORPORATION  
LE-MAN CANADA INC.  
LES PIECES ARBROGEC CANADA LTEE  
LORNE SHIELDS INTERTRADE CORP.  
M. GURVEY & BERRY CO. INC.  
MARCON INTERNATIONAL  
METRO INTERNATIONAL TRADING COMPANY  
MITRADE EXPORT INC.  
NAMTRADE INTERNATIONAL INC.  
NORSTREAM INTERTEC INC.  
NORTH AMERICAN TURBOTECH LTD.  
PACIFIC RIM INTL. MARKET EXCHANGE  
PANDIT INTERNATIONAL  
PATHFINDER SYSTEMS DESIGN LTD.  
PERMACARE PRODUCTS INC.  
PERTAMA-TENTAR INC.  
PITMAN MFG. CO. INC. INTERNATIONAL DIV.  
PNE EXPORTATION INC.  
QUALITAS INTERNATIONAL INC.  
RESOURCE OUTFITTERS INTERNATIONAL  
RIO IMPORT & EXPORT LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SEM-ENG LTD.  
SENEY ENTERPRISES INC.  
SHEELD MARKETING SERVICES INC.  
SOLAR STONE LTD.  
STARPARTS CANADA  
TACONIC CORPORATION LTD.

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THE ODURO WORLD ENTERPRISES  
TITAN TRADING INTERNATIONAL INC.  
TRANS ATLAS TRADING CO. LTD.  
TRENTON MACHINE TOOL  
WEDGEWOODS IMPORT EXPORT  
WEST-COTT INTERNATIONAL INC.  
YAKURU ASSOCIATES  
660431 ONTARIO INC.  
CAN-AFRIC ENTERPRISES INC.  
CETECO INTERNATIONAL CANADA  
DARECO INC.  
GLOBE MARKETING INTERNATIONAL  
KENNEDY ROSS & ASSOC.  
TACONIC CORPORATION LTD.  
TRANS ATLAS TRADING CO. LTD.

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## GUINEA

EXPORTS : A.D. BURFORD INTERNATIONAL LIMITED  
BADO (IN-EX) INTERNATIONAL INC.  
CANEXEX LIMITED  
COMPTON COMMERCIAL CANADA-QUE-TUNISIE  
MITSUBISHI CANADA LTD.  
WESTBURN QUEBEC INC., DIVISION NEDCO  
INTERESTED: AG-COM TRADING INC.

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INTERESTED: WESTBURNE QUEBEC INC., DIVISION NEDCO  
AG-COM TRADING INC.  
AGMAR INTERNATIONAL EQUIPMENT INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
ALMEDIC A DIV. OF RHOING (1975) LTD.  
ARICO CANADA LTD.  
ARTFUL APPLICATIONS INC.  
ATAC INTERNATIONAL INC.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CAN-AFRIC ENTERPRISES INC.  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANADIAN MERCHANT VENTURER  
CANADIAN TRADERS LIMITED  
CBC ENTERPRISES  
DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
EMRY TRADING CO.  
EVRON INTERNATIONAL INC.  
EXPORT U.S.A. CANADA INC.  
FRANK ROBY EXPORTING CO.  
GREAT WHITE NORTH LTD.  
ICONPOWER LIMITED  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
J.R. WELLINGTON EXPORT CORPORATION  
KESSLER TECH (CANADA) INC.  
LADIMEX INC.  
LE-HAM CANADA INC.  
LES FRERES HUBERT, COURTIER EN ALIMENT.  
LORNE SHIELDS INTERTRADE CORP.  
M. GURVEY & BERRY CO. INC.  
MARCON INTERNATIONAL  
METRO INTERNATIONAL TRADING COMPANY  
MIRATRADE INTL. DIV OF OGILVIE MILLS LTD  
NAMTRADE INTERNATIONAL INC.  
NORTH AMERICAN TURBOTECH LTD.  
PATHFINDER SYSTEMS DESIGN LTD.  
PITMAN MFG. CO. INC. INTERNATIONAL DIV.  
PME EXPORTATION INC.  
QUALITAS INTERNATIONAL INC.  
RESOURCE OUTFITTERS INTERNATIONAL  
RIO IMPORT & EXPORT LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SECI (SERVICE ET EQUIPEMENT CDN) INC.  
SEM-ENG LTD.  
SENEY ENTERPRISES INC.  
SOLAR STONE LTD.  
STARPARTS CANADA  
THE ODURO WORLD ENTERPRISES  
TITAN TRADING INTERNATIONAL INC.  
TRANS ATLAS TRADING CO. LTD.  
WEDGEWOODS IMPORT EXPORT  
WESTBURNE QUEBEC INC., DIVISION NEDCO  
660431 ONTARIO INC.  
KENNEDY ROSS & ASSOC.  
TRANS ATLAS TRADING CO. LTD.

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**GUINEA-BISSAU**

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## TRADING HOUSES BY COUNTRY

EXPORTS : CODE INTERNATIONAL INC.  
MITSUBISHI CANADA LTD.  
AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
ARICO CANADA LTD.  
ATAC INTERNATIONAL INC.  
B.G. CHECO INTERNATIONAL LTD.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
CAN-AFRIC ENTERPRISES INC.  
CANADIAN TRADERS LIMITED  
CBC ENTERPRISES  
DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
EMRY TRADING CO.  
EVRON INTERNATIONAL INC.  
EXPORT U.S.A. CANADA INC.  
FRANK ROBY EXPORTING CO.  
GREAT WHITE NORTH LTD.  
ICONPOWER LIMITED  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL PRESS PUBLICATIONS  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
J.R. WELLINGTON EXPORT CORPORATION  
LE-HAN CANADA INC.  
LORNE SHIELDS INTERTRADE CORP.  
M. GURVEY & BERRY CO. INC.  
MARCON INTERNATIONAL  
METRO INTERNATIONAL TRADING COMPANY  
MIDEX INTERNATIONAL INC.  
NORTH AMERICAN TURBOTECH LTD.  
PATHFINDER SYSTEMS DESIGN LTD.  
PME EXPORTATION INC.  
Q-LUBE MIRABEC INC.  
QUALITAS INTERNATIONAL INC.  
RESOURCE OUTFITTERS INTERNATIONAL  
RIO IMPORT & EXPORT LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SENEY ENTERPRISES INC.  
SOLAR STONE LTD.  
STARPARTS CANADA  
TACONIC CORPORATION LTD.  
TITAN TRADING INTERNATIONAL INC.  
TRANS ATLAS TRADING CO. LTD.  
WEDGEWOODS IMPORT EXPORT  
660431 ONTARIO INC.  
KENNEDY ROSS & ASSOC.  
TRANS ATLAS TRADING CO. LTD.

## IVORY COAST

EXPORTS : ANIXTER CANADA INC.  
BASTIN INTERNATIONAL  
BETHUNE IMPORT-EXPORT LTD.  
CAN-AFRIC ENTERPRISES INC.  
CANADA TRADE GROUP INC.  
CANADIAN MERCHANT VENTURER  
CANADIAN TRADERS LIMITED  
CANEXD LIMITED  
CETECO INTERNATIONAL CANADA  
COLEMAN & COLEMAN INC.  
COMPAGNIE D'IMPORTATION & D'EXPORTATION  
DALTCO INTERNATIONAL  
EVRON INTERNATIONAL INC.  
GLOBE MARKETING INTERNATIONAL  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.R. WELLINGTON EXPORT CORPORATION  
LENCO FIBER CORP  
LES PIECES ARBROBECC CANADA LTEE  
MITSUBISHI CANADA LTD.  
NORTHAM FOOD TRADING CO.  
PHILIPP BROTHERS (CANADA) LTD.  
PITMAN MFG. CO. INC. INTERNATIONAL DIV.  
RESOURCE OUTFITTERS INTERNATIONAL  
SOLAR STONE LTD.  
TACONIC CORPORATION LTD.  
WESTBURN QUEBEC INC., DIVISION NEDCO  
AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
AIGLE HOLDINGS LIMITED  
ALAN WRIGHT BISON-BISON  
ALMEDIC A DIV. OF RHOING (1975) LTD.  
AMALGAMATED GLOBAL ENTERPRISES INC.  
ARICO CANADA LTD.  
ARTFUL APPLICATIONS INC.  
ATAC INTERNATIONAL INC.

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| B.G. CHECO INTERNATIONAL LTD.             | ONT.  |
| BADY (IN-EX) INTERNATIONAL INC.           | QUE.  |
| BARRINGTON INTERNATIONAL LTD.             | ONT.  |
| BASTIN INTERNATIONAL                      | MAN.  |
| BLUE SKY CORPORATION                      | B.C.  |
| C.D.M.V. INC.                             | QUE.  |
| C.M.E. BLASTING & MINING EQUIPMENT LTD    | ONT.  |
| CAN-AM-ERIC ENTERPRISES INC.              | SASK. |
| CANADIAN BEARINGS LTD.                    | ONT.  |
| CANADIAN FORESTRY EQUIPMENT LTD.          | QUE.  |
| CANADIAN HONEY & FINE FOODS EXPORTERS     | MAN.  |
| CANADIAN SOURCE IMPORTS & EXPORTS INC.    | ALTA. |
| CANADIAN TRADERS LIMITED                  | B.C.  |
| CANDEV TRADING CO. INC.                   | QUE.  |
| CBC ENTERPRISES                           | QUE.  |
| COLEMAN & COLEMAN INC.                    | QUE.  |
| COMPAGNIE D'IMPORTATION & D'EXPORTATION   | QUE.  |
| COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE    | QUE.  |
| D'JOVIAN INTERNATIONAL MERCHANTS LTD.     | ONT.  |
| DEKONIC INTERNATIONAL MERCANTILE CO.      | ONT.  |
| DONALDSON INT'L LIVESTOCK LIMITED         | ONT.  |
| DUNCAN INSTRUMENTS CANADA LTD.            | ONT.  |
| EMRY TRADING CO.                          | B.C.  |
| ESSCO INC.                                | ONT.  |
| EVRON INTERNATIONAL INC.                  | ONT.  |
| EXPORT U.S.A. CANADA INC.                 | QUE.  |
| EXPORTATION QUEBEC S.E.Q. INC.            | QUE.  |
| FELL-FAB INTERNATIONAL INC.               | ONT.  |
| FIRST MCCARTHY CAPITAL CORPORATION        | ONT.  |
| FRANK ROBY EXPORTING CO.                  | QUE.  |
| FREMAH INTERNATIONAL TRADING INC.         | QUE.  |
| GEO-FAR EAST CO.                          | MAN.  |
| GLOBE MARKETING INTERNATIONAL             | SASK. |
| GREAT WHITE NORTH LTD.                    | ONT.  |
| HIR INTERNATIONAL LTD.                    | MAN.  |
| ICONPOWER LIMITED                         | ONT.  |
| INTERNATIONAL MARKETING SERVICES          | QUE.  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  | QUE.  |
| J. PASCAL INC.                            | QUE.  |
| J.L. HENDRY INTL. EXPORT/IMPORT AGENCY    | ONT.  |
| KESSLER TECH (CANADA) INC.                | QUE.  |
| LA SOCIETE NATIONALE DE VEHICULES IND.    | QUE.  |
| LE GROUPE MULTIMEDIA DU CANADA INC.       | QUE.  |
| LE-HAN CANADA INC.                        | ONT.  |
| LES FRERES HUBERT, COURTIERIS EN ALIMENT. | QUE.  |
| LES SECHOIRS URAKEN INC.                  | QUE.  |
| LORNE SHIELDS INTERTRADE CORP.            | ONT.  |
| M & L TESTING EQUIPMENT CO. LTD.          | ONT.  |
| M. DE SAINT-HILAIRE MGMT SERVICES         | QUE.  |
| M. GURVEY & BERRY CO. INC.                | ONT.  |
| MABUX TRADING INC.                        | ONT.  |
| MARCON INTERNATIONAL                      | ONT.  |
| MEDICOM INC.                              | QUE.  |
| METRATRADE LIMITED                        | ONT.  |
| METRO INTERNATIONAL TRADING COMPANY       | ONT.  |
| MORGISTEN EXPORT CANADA LTD.              | N.S.  |
| NANTRADE INTERNATIONAL INC.               | QUE.  |
| NATIONAL SEA PRODUCTS LTD. INTL. MKTG.    | N.S.  |
| NORDSUD EXCHANGE TRADE                    | ONT.  |
| NORSTREAM INTERTEC INC.                   | ONT.  |
| NORTH AMERICAN TURBOTECH LTD.             | QUE.  |
| NUWORLD HYTEK INDUSTRIES LTD.             | ONT.  |
| PANDIT INTERNATIONAL                      | ONT.  |
| PATHFINDER SYSTEMS DESIGN LTD.            | ONT.  |
| PERMACARE PRODUCTS INC.                   | QUE.  |
| PIERREFONDS IMPORT EXPORT CA LTEE         | QUE.  |
| PRINCIPAL INTL. THE TRADING HOUSE         | B.C.  |
| Q-TEXTE DIV. DE DABDA INC.                | QUE.  |
| QUALITAS INTERNATIONAL INC.               | ALTA. |
| REGOR INTERNATIONAL INC.                  | QUE.  |
| RESOURCE OUTFITTERS INTERNATIONAL         | ONT.  |
| RIO IMPORT & EXPORT LTD.                  | N.S.  |
| RUDDY INTERNATIONAL                       | ONT.  |
| RUDOLF VAN DER WALDE (1975) LTD./LTEE     | QUE.  |
| SEABOARD LUMBER SALES COMPANY LIMITED     | B.C.  |
| SECI (SERVICE ET EQUIPEMENT CON) INC.     | ONT.  |
| SEM-ENG LTD.                              | ONT.  |
| SENEY ENTERPRISES INC.                    | ONT.  |
| SOGELCO INTERNATIONAL INC.                | QUE.  |
| SOLAR STONE LTD.                          | QUE.  |
| STARPARTS CANADA                          | MAN.  |
| TACONIC CORPORATION LTD.                  | ONT.  |
| TEMLUBUS IMPORT/EXPORT                    | ONT.  |
| THE OODR WORLD ENTERPRISES                | MAN.  |
| TITAN TRADING INTERNATIONAL INC.          | ONT.  |
| TOM DYER ENTERPRISES INC.                 | ONT.  |
| TRADING & MARKETING CO. (CANADA) INC.     | QUE.  |
| TRANS ATLAS TRADING CO. LTD.              | ALTA. |
| TRICO MARKETING SERVICES INC.             | N.B.  |

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| INTERNATIONAL PRESS PUBLICATIONS          | ONT.  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  | QUE.  |
| J. PASCAL INC.                            | QUE.  |
| J.L. HENDRY INTL. EXPORT/IMPORT AGENCY    | ONT.  |
| J.R. WELLINGTON EXPORT CORPORATION        | QUE.  |
| LE-HAN CANADA INC.                        | ONT.  |
| LEBLANC & KHOREIBI INTERNATIONAL INC.     | ONT.  |
| LES FRERES HUBERT, COURTIERIS EN ALIMENT. | QUE.  |
| LORNE SHIELDS INTERTRADE CORP.            | QUE.  |
| LOUIS DREYFUS CANADA LTD.                 | MAN.  |
| M. GURVEY & BERRY CO. INC.                | ONT.  |
| MABUK TRADING INC.                        | ONT.  |
| MARCON INTERNATIONAL                      | ONT.  |
| MARSHALL COMMODITIES LTD.                 | ONT.  |
| MARTELL EXPORTING LTD.                    | ONT.  |
| MATSON TRADING HOUSE                      | ONT.  |
| METRO INTERNATIONAL TRADING COMPANY       | ONT.  |
| MITRADE EXPORT INC.                       | QUE.  |
| MORGAN INTERNATIONAL MARKETING CO. LTD.   | NFLD. |
| NORPLAST INC.                             | B.C.  |
| NORTH AMERICAN TURBOTECH LTD.             | QUE.  |
| NUMORLD HYTEK INDUSTRIES LTD.             | ONT.  |
| PANDIT INTERNATIONAL                      | ONT.  |
| PATHFINDER SYSTEMS DESIGN LTD.            | ONT.  |
| PIERREFONDS IMPORT EXPORT CA LTEE         | QUE.  |
| PME EXPORTATION INC.                      | QUE.  |
| POWER HOUSE TOOL CANADA                   | MAN.  |
| PRAIRIE INDUSTRIAL CHEMICALS INC.         | SASK. |
| PRINCIPAL INTL. THE TRADING HOUSE         | B.C.  |
| Q-LUBE MIRABEC INC.                       | QUE.  |
| RESOURCE OUTFITTERS INTERNATIONAL         | ONT.  |
| RIO IMPORT & EXPORT LTD.                  | N.S.  |
| RUDDY INTERNATIONAL                       | ONT.  |
| RUDDOLF VAN DER WALDE (1975) LTD./LTÉE    | QUE.  |
| SEABOARD LUMBER SALES COMPANY LIMITED     | B.C.  |
| SECT (SERVICE ET EQUIPEMENT CDN) INC.     | ONT.  |
| SEM-ENG LTD.                              | ONT.  |
| SENEY ENTERPRISES INC.                    | ONT.  |
| SHEELD MARKETING SERVICES INC.            | ONT.  |
| SOLAR STONE LTD.                          | QUE.  |
| STARPARTS CANADA                          | MAN.  |
| STECKO CHEM INC.                          | QUE.  |
| TACONIC CORPORATION LTD.                  | ONT.  |
| THE ODURO WORLD ENTERPRISES               | MAN.  |
| TITAN TRADING INTERNATIONAL INC.          | ONT.  |
| TOM DYER ENTERPRISES INC.                 | ONT.  |
| TRACOMEX INTERNATIONAL ENRG.              | QUE.  |
| TRADING & MARKETING CO. (CANADA) INC.     | QUE.  |
| TRANS ATLAS TRADING CO. LTD.              | ALTA. |
| TRENTON MACHINE TOOL                      | ONT.  |
| TRONCO INTERNATIONAL                      | ONT.  |
| TUTTAVIK INC.                             | ONT.  |
| WACTOL ENTERPRISES LIMITED                | ONT.  |
| WARD BEDAS (CANADA) LIMITED               | B.C.  |
| WEDGEWOODS IMPORT EXPORT                  | ONT.  |
| ZAIDAN INTERNATIONAL                      | QUE.  |
| 660431 ONTARIO INC.                       | ONT.  |
| CAN-AFRIC ENTERPRISES INC.                | SASK. |
| GLOBE MARKETING INTERNATIONAL             | SASK. |
| INTERCAN MARKETING INC.                   | B.C.  |
| KENNEDY ROSS & ASSOC.                     | ONT.  |
| MARSHALL COMMODITIES LTD.                 | ONT.  |
| TACONIC CORPORATION LTD.                  | ONT.  |
| TRANS ATLAS TRADING CO. LTD.              | ALTA. |

EXPORTS : AGRICULTURAL DEVELOPMENT CORP. OF SASK.

|             |                                      |       |
|-------------|--------------------------------------|-------|
|             | CADEX LIMITED                        | ONT.  |
|             | EVRON INTERNATIONAL INC.             | ONT.  |
|             | NITSUBISHI CANADA LTD.               | ONT.  |
| INTERESTED: | AG-COM TRADING INC.                  | ONT.  |
|             | AGRO COMPANY OF CANADA LIMITED       | SASK. |
|             | ALAN WRIGHT BISON-BISON              | MAN.  |
|             | ALMEDIC A DIV. OF RHOING (1975) LTD. | QUE.  |
|             | AMALGAMATED GLOBAL ENTERPRISES INC.  | QUE.  |
|             | ATAC INTERNATIONAL INC.              | ONT.  |
|             | BARRINGTON INTERNATIONAL LTD.        | ONT.  |
|             | CAN-AFRIC ENTERPRISES INC.           | SASK. |
|             | CANADIAN TRADERS LIMITED             | B.C.  |
|             | CANADIAN TRANS WORLD SUPPLIERS LTD.  | ALTA. |
|             | CBC ENTERPRISES                      | QUE.  |
|             | CRANE SUPPLY                         | ONT.  |
|             | DONALDSON INT'L LIVESTOCK LIMITED    | ONT.  |
|             | DUNCAN INSTRUMENTS CANADA LTD.       | ONT.  |
|             | EMRY TRADING CO.                     | B.C.  |
|             | EVRON INTERNATIONAL INC.             | ONT.  |
|             | EXPORT U.S.A. CANADA INC.            | ONT.  |

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## TRADING HOUSES BY COUNTRY

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| FIRST MCCARTHY CAPITAL CORPORATION       | ONT.  |
| FRANK ROBY EXPORTING CO.                 | QUE.  |
| GREAT WHITE NORTH LTD.                   | ONT.  |
| ICONPOWER LIMITED                        | ONT.  |
| INTERNATIONAL MARKETING SERVICES         | QUE.  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
| J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
| J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.  |
| LE-HAM CANADA INC.                       | ONT.  |
| LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
| M. GURVEY & BERRY CO. INC.               | ONT.  |
| MARCON INTERNATIONAL                     | ONT.  |
| METRO INTERNATIONAL TRADING COMPANY      | ONT.  |
| NORTH AMERICAN TURBOTECH LTD.            | QUE.  |
| PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |
| PITMAN MFG. CO. INC. INTERNATIONAL DIV.  | ONT.  |
| QUALITAS INTERNATIONAL INC.              | ALTA. |
| RESOURCE OUTFITTERS INTERNATIONAL        | ONT.  |
| RIO IMPORT & EXPORT LTD.                 | N.S.  |
| SEABOARD LUMBER SALES COMPANY LIMITED    | B.C.  |
| SENEY ENTERPRISES INC.                   | ONT.  |
| SOLAR STONE LTD.                         | QUE.  |
| STARPARTS CANADA                         | MAN.  |
| THE ODURO WORLD ENTERPRISES              | MAN.  |
| TITAN TRADING INTERNATIONAL INC.         | ONT.  |
| WARD BEDAS (CANADA) LIMITED              | B.C.  |
| WEDGEWOODS IMPORT EXPORT                 | ONT.  |
| 660431 ONTARIO INC.                      | ONT.  |
| KENNEDY ROSS & ASSOC.                    | ONT.  |

BUYING FROM: KENNEDY ROSS & ASSOC.

## LIBERIA

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| EXPORTS :   | ARICO CANADA LTD.                        | ONT.  |
|             | COLEMAN & COLEMAN INC.                   | QUE.  |
|             | INTERCON TRADING                         | ONT.  |
|             | MARTELL EXPORTING LTD.                   | ONT.  |
|             | MITSUBISHI CANADA LTD.                   | ONT.  |
|             | PERTANA-TENTAR INC.                      | ONT.  |
| INTERESTED: | AG-COM TRADING INC.                      | ONT.  |
|             | AGRO COMPANY OF CANADA LIMITED           | SASK. |
|             | ALAN WRIGHT BISON-BISON                  | MAN.  |
|             | ALMEDIC A DIV. OF RHOING (1975) LTD.     | QUE.  |
|             | ATAC INTERNATIONAL INC.                  | ONT.  |
|             | B.G. CHECO INTERNATIONAL LTD.            | ONT.  |
|             | BARRINGTON INTERNATIONAL LTD.            | ONT.  |
|             | BASTIN INTERNATIONAL                     | MAN.  |
|             | BJ'S MARKETING & CONSULTING              | ONT.  |
|             | C.M.E. BLASTING & MINING EQUIPMENT LTD   | ONT.  |
|             | CAN-AFRIC ENTERPRISES INC.               | SASK. |
|             | CANADIAN HONEY & FINE FOODS EXPORTERS    | MAN.  |
|             | CBC ENTERPRISES                          | QUE.  |
|             | COLEMAN & COLEMAN INC.                   | QUE.  |
|             | D'JOVIAN INTERNATIONAL MERCHANTS LTD.    | ONT.  |
|             | DEKONIC INTERNATIONAL MERCANTILE CO.     | ONT.  |
|             | DONALDSON INT'L LIVESTOCK LIMITED        | ONT.  |
|             | DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
|             | ENRY TRADING CO.                         | B.C.  |
|             | EXPORT U.S.A. CANADA INC.                | QUE.  |
|             | FRANK ROBY EXPORTING CO.                 | QUE.  |
|             | GENTRA IMPEX                             | QUE.  |
|             | GREAT WHITE NORTH LTD.                   | ONT.  |
|             | ICONPOWER LIMITED                        | ONT.  |
|             | INTERNATIONAL MARKETING SERVICES         | QUE.  |
|             | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
|             | INTERSPAN INDUSTRIAL SALES INC.          | ONT.  |
|             | J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
|             | J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.  |
|             | J.R. WELLINGTON EXPORT CORPORATION       | QUE.  |
|             | LE-HAN CANADA INC.                       | ONT.  |
|             | LES PIECES ARBROBEC CANADA LTÉE          | QUE.  |
|             | LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
|             | M. GURVEY & BERRY CO. INC.               | ONT.  |
|             | MARCON INTERNATIONAL                     | ONT.  |
|             | METRO INTERNATIONAL TRADING COMPANY      | ONT.  |
|             | MITRADE EXPORT INC.                      | QUE.  |
|             | NAWET INTERNATIONAL LTD.                 | ALTA. |
|             | NAMTRADE INTERNATIONAL INC.              | QUE.  |
|             | NORTH AMERICAN TURBOTECH LTD.            | QUE.  |
|             | PANDIT INTERNATIONAL                     | ONT.  |
|             | PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |
|             | PIERREFONDS IMPORT EXPORT CA LTÉE        | QUE.  |
|             | PRINCIPAL INTL. THE TRADING HOUSE        | B.C.  |
|             | Q-TEXTE DIV. DE DABDA INC.               | QUE.  |
|             | QUALITAS INTERNATIONAL INC.              | ALTA. |
|             | RESOURCE OUTFITTERS INTERNATIONAL        | ONT.  |
|             | RIO IMPORT & EXPORT LTD.                 | N.S.  |
|             | SEABOARD LUMBER SALES COMPANY LIMITED    | B.C.  |
|             | SECI (SERVICE ET EQUIPEMENT CDN) INC.    | ONT.  |
|             | SENEY ENTERPRISES INC.                   | ONT.  |

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| SOLAR STONE LTD.                 | QUE.  |
| STARPARTS CANADA                 | MAN.  |
| TACONIC CORPORATION LTD.         | ONT.  |
| THE ODURO WORLD ENTERPRISES      | MAN.  |
| TITAN TRADING INTERNATIONAL INC. | ONT.  |
| TRANS ATLAS TRADING CO. LTD.     | ALTA. |
| WACTOL ENTERPRISES LIMITED       | ONT.  |
| WEDGEWOODS IMPORT EXPORT         | ONT.  |
| WEST INDIA TRADING CO. INC.      | QUE.  |
| 660431 ONTARIO INC.              | JNT.  |
| BJ5 MARKETING & CONSULTING       | ONT.  |
| KENNEDY ROSS & ASSOC.            | ONT.  |

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| EXPORTS :   | AGRO COMPANY OF CANADA LTD.              | QUE.   |
|             | CANEDUX LIMITED                          | ONT.   |
|             | COMPTON COMMERCIAL CANADA-QUE-TUNISIE    | QUE.   |
|             | EVRON INTERNATIONAL INC.                 | ONT.   |
|             | LE GROUPE MULTIMEDIA DU CANADA INC.      | QUE.   |
|             | MABUK TRADING INC.                       | ONT.   |
|             | MITSUBISHI CANADA LTD.                   | ONT.   |
|             | PITMAN MFG. CO. INC. INTERNATIONAL DIV.  | ONT.   |
|             | RUDDY INTERNATIONAL                      | ONT.   |
|             | T & A SALES ENTERPRISES (1986) LTD       | ALTA.  |
| INTERESTED: | WEST-COTT INTERNATIONAL INC.             | ONT.   |
|             | AG-COM TRADING INC.                      | ONT.   |
|             | AGRO COMPANY OF CANADA LIMITED           | SASK.  |
|             | ALAN WRIGHT BISON-BISON                  | MAN.   |
|             | ALMEDIC A DIV. OF RHINO (1975) LTD.      | QUE.   |
|             | ATAC INTERNATIONAL INC.                  | ONT.   |
|             | ATLANTA LINK INCORPORATED                | ONT.   |
|             | BARRINGTON INTERNATIONAL LTD.            | ONT.   |
|             | BASTIN INTERNATIONAL                     | MAN.   |
|             | BOIS FRANC ALEX HARDWOOD INC.            | QUE.   |
|             | C.M.E. BLASTING & MINING EQUIPMENT LTD   | ONT.   |
|             | CAN-AFRIC ENTERPRISES INC.               | SASK.  |
|             | CANADIAN SOURCE IMPORTS & EXPORTS INC.   | ALTA.  |
|             | CANADIAN TRADERS LIMITED                 | B.C.   |
|             | CANYEM INTERNATIONAL CORPORATION         | ONT.   |
|             | CATA BRANDS INC.                         | QUE.   |
|             | CBC ENTERPRISES                          | QUE.   |
|             | CITACO INTERNATIONAL TRADING INC.        | QUE.   |
|             | CLIMIS INTERNATIONAL INC.                | QUE.   |
|             | COLEMAN & COLEMAN INC.                   | QUE.   |
|             | COMPAGNIE D'IMPORTATION & D'EXPORTATION  | QUE.   |
|             | D'JOVIAN INTERNATIONAL MERCHANTS LTD.    | ONT.   |
|             | DONALDSON INT'L LIVESTOCK LIMITED        | ONT.   |
|             | DUNCAN INSTRUMENTS CANADA LTD.           | ONT.   |
|             | EMRY TRADING CO.                         | B.C.   |
|             | ESSCO INC.                               | ONT.   |
|             | EVRON INTERNATIONAL INC.                 | ONT.   |
|             | EXPORT U.S.A. CANADA INC.                | QUE.   |
|             | FIRST MCCARTHY CAPITAL CORPORATION       | ONT.   |
|             | FORALIX EXPORT CANADA INC.               | QUE.   |
|             | FOREXPORT INC.                           | QUE.   |
|             | FRANK ROBY EXPORTING CO.                 | QUE.   |
|             | GENTRA IMPEX                             | QUE.   |
|             | GLOBAL TRADING CORP. DIV. OF 153006 CDA  | QUE.   |
|             | GREAT WHITE NORTH LTD.                   | ONT.   |
|             | ICONPOWER LIMITED                        | ONT.   |
|             | INTERGULF COMMODITIES (INT'L)            | B.C.   |
|             | INTERNATIONAL MARKETING SERVICES         | QUE.   |
|             | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.   |
|             | INTERSPAN INDUSTRIAL SALES INC.          | ONT.   |
|             | ISLAND SHIPPING LIMITED                  | P.E.I. |
|             | J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.   |
|             | J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.   |
|             | J.R. WELLINGTON EXPORT CORPORATION       | QUE.   |
|             | LE-HAN CANADA INC.                       | ONT.   |
|             | LEBLANC & KHOREIBI INTERNATIONAL INC.    | ONT.   |
|             | LES ENTREPRISES D'ALIMENT. CHEYMA INC.   | QUE.   |
|             | LES FRERES HUBERT. COURTIER EN ALIMENT.  | QUE.   |
|             | LORNE SHIELDS INTERTRADE CORP.           | ONT.   |
|             | M. GURVEY & BERRY CO. INC.               | ONT.   |
|             | MARCON INTERNATIONAL                     | ONT.   |
|             | METRO INTERNATIONAL TRADING COMPANY      | ONT.   |
|             | MICROLITES SCIENTIFIC DIV. OF WEST EAST  | ONT.   |
|             | NORDSUD EXCHANGE TRADE                   | ONT.   |
|             | NORTH AMERICAN TURBOTECH LTD.            | QUE.   |
|             | NUMORLD HYTEK INDUSTRIES LTD.            | ONT.   |
|             | ORAC INTERNATIONAL TRADING CO. LTD.      | ONT.   |
|             | PATHFINDER SYSTEMS DESIGN LTD.           | ONT.   |
|             | POWER HOUSE TOOL CANADA                  | MAN.   |
|             | PRINCIPAL INTL. THE TRADING HOUSE        | B.C.   |
|             | QUALITAS INTERNATIONAL INC.              | ALTA.  |
|             | RESOURCE OUTFITTERS INTERNATIONAL        | ONT.   |
|             | RIO IMPORT & EXPORT LTD.                 | N.S.   |

CONTINUED...

# TRADING HOUSES BY COUNTRY

SABCANA INTERNATIONAL INC. ONT.  
SEABOARD LUMBER SALES COMPANY LIMITED B.C.  
SEENA INTERNATIONAL CORPORATION ONT.  
SENEY ENTERPRISES INC. ONT.  
SHEELD MARKETING SERVICES INC. ONT.  
SOLAR STONE LTD. QUE.  
STARPARTS CANADA MAN.  
THE ODURO WORLD ENTERPRISES MAN.  
THYSEN CANADA LIMITED ONT.  
TRADING & MARKETING CO. (CANADA) INC. QUE.  
TRONCO INTERNATIONAL ONT.  
WEDGEWOODS IMPORT EXPORT ONT.  
YBM CANADA INTERNATIONAL (IMPEX) INC. QUE.  
3T INTERNATIONAL INC. ONT.  
660431 ONTARIO INC. ONT.  
BUYING FROM: KENNEDY ROSS & ASSOC. ONT.

## MADAGASCAR

EXPORTS : MITSUBISHI CANADA LTD. ONT.  
TACONIC CORPORATION LTD. ONT.  
INTERESTED: AG-COM TRADING INC. ONT.  
AGRO COMPANY OF CANADA LIMITED SASK.  
ALAN WRIGHT BISON-BISON MAN.  
ALMEDIC A DIV. OF RHOING (1975) LTD. QUE.  
AMALGAMATED GLOBAL ENTERPRISES INC. QUE.  
ATAC INTERNATIONAL INC. ONT.  
BARRINGTON INTERNATIONAL LTD. ONT.  
BASTIN INTERNATIONAL MAN.  
BLUE SKY CORPORATION B.C.  
C.M.E. BLASTING & MINING EQUIPMENT LTD. ONT.  
CAN-AFRIC ENTERPRISES INC. SASK.  
CANEDEX LIMITED ONT.  
CBC ENTERPRISES QUE.  
COLEMAN & COLEMAN INC. QUE.  
D'JOVIAN INTERNATIONAL MERCHANTS LTD. ONT.  
DEKONIC INTERNATIONAL MERCANTILE CO. ONT.  
DONALDSON INT'L LIVESTOCK LIMITED ONT.  
DUNCAN INSTRUMENTS CANADA LTD. ONT.  
EMRY TRADING CO. B.C.  
EXPORT U.S.A. CANADA INC. QUE.  
FRANK ROBY EXPORTING CO. QUE.  
GREAT WHITE NORTH LTD. ONT.  
ICONOPower LIMITED ONT.  
INTERNATIONAL MARKETING SERVICES QUE.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC QUE.  
J.B. INTERNATIONAL SHIPPERS LTD. ONT.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY ONT.  
J.R. WELLINGTON EXPORT CORPORATION QUE.  
LE GROUPE MULTIMEDIA DU CANADA INC. QUE.  
LE-HAN CANADA INC. ONT.  
LES FRERES HUBERT, COURTIER EN ALIMENT. QUE.  
LORNE SHIELDS INTERTRADE CORP. ONT.  
M. GURVEY & BERRY CO. INC. ONT.  
MARCON INTERNATIONAL ONT.  
METRATRADE LIMITED ONT.  
METRO INTERNATIONAL TRADING COMPANY ONT.  
MORGAN INTERNATIONAL MARKETING CO. LTD. ONT.  
MORGISTEN EXPORT CANADA LTD. Nfld.  
NORTH AMERICAN TURBOTECH LTD. QUE.  
PATHFINDER SYSTEMS DESIGN LTD. ONT.  
QUALITAS INTERNATIONAL INC. ALTA.  
REGOR INTERNATIONAL INC. QUE.  
RESOURCE OUTFITTERS INTERNATIONAL ONT.  
RIO IMPORT & EXPORT LTD. N.S.  
SEABOARD LUMBER SALES COMPANY LIMITED B.C.  
SENEY ENTERPRISES INC. ONT.  
SOLAR STONE LTD. QUE.  
STARPARTS CANADA MAN.  
STECKO CHEM INC. QUE.  
TACONIC CORPORATION LTD. ONT.  
THE ODURO WORLD ENTERPRISES MAN.  
TITAN TRADING INTERNATIONAL INC. ONT.  
TRANS ATLAS TRADING CO. LTD. ALTA.  
WARD BEDAS (CANADA) LIMITED B.C.  
WEDGEWOODS IMPORT EXPORT ONT.  
WESTMOUNT FOREST PRODUCTS LTD. B.C.  
WORLD COMMUNICATIONS MONDE M.T. INC. QUE.  
660431 ONTARIO INC. ONT.  
BUYING FROM: BUCHANAN TRADING INC. ONT.  
I-D FOODS CORPORATION QUE.  
KENNEDY ROSS & ASSOC. ONT.  
TRANS ATLAS TRADING CO. LTD. ALTA.

## MALAWI

EXPORTS : CAN-AFRIC ENTERPRISES INC. SASK.  
CANEDEX LIMITED ONT.

## INTERESTED:

CODE INTERNATIONAL INC. ONT.  
MITSUBISHI CANADA LTD. ONT.  
THE ODURO WORLD ENTERPRISES MAN.  
AG-COM TRADING INC. ONT.  
AGRO COMPANY OF CANADA LIMITED SASK.  
ALAN WRIGHT BISON-BISON MAN.  
AMALGAMATED GLOBAL ENTERPRISES INC. QUE.  
ATAC INTERNATIONAL INC. ONT.  
BARRINGTON INTERNATIONAL LTD. ONT.  
BASTIN INTERNATIONAL MAN.  
C.M.E. BLASTING & MINING EQUIPMENT LTD. ONT.  
CAN-AFRIC ENTERPRISES INC. SASK.  
CANADIAN TRANS WORLD SUPPLIERS LTD. ALTA.  
CBC ENTERPRISES QUE.  
CRANE SUPPLY ONT.  
DEKONIC INTERNATIONAL MERCANTILE CO. ONT.  
DONALDSON INT'L LIVESTOCK LIMITED ONT.  
DUNCAN INSTRUMENTS CANADA LTD. ONT.  
EMRY TRADING CO. B.C.  
EVRON INTERNATIONAL INC. ONT.  
EXPORT U.S.A. CANADA INC. QUE.  
FRANK ROBY EXPORTING CO. QUE.  
GREAT WHITE NORTH LTD. ONT.  
ICONOPower LIMITED ONT.  
INTERCOM TRADING ONT.  
INTERNATIONAL MARKETING SERVICES QUE.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC QUE.  
J.B. INTERNATIONAL SHIPPERS LTD. ONT.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY ONT.  
J.R. WELLINGTON EXPORT CORPORATION QUE.  
LE-HAN CANADA INC. ONT.  
LORNE SHIELDS INTERTRADE CORP. ONT.  
M. GURVEY & BERRY CO. INC. ONT.  
MARCON INTERNATIONAL ONT.  
METRATRADE LIMITED ONT.  
METRO INTERNATIONAL TRADING COMPANY ONT.  
NORTH AMERICAN TURBOTECH LTD. QUE.  
PANDIT INTERNATIONAL ONT.  
PATHFINDER SYSTEMS DESIGN LTD. ONT.  
QUALITAS INTERNATIONAL INC. ALTA.  
RESOURCE OUTFITTERS INTERNATIONAL ONT.  
RIO IMPORT & EXPORT LTD. N.S.  
SEABOARD LUMBER SALES COMPANY LIMITED B.C.  
SENEY ENTERPRISES INC. ONT.  
SOLAR STONE LTD. QUE.  
STARPARTS CANADA MAN.  
THE ODURO WORLD ENTERPRISES MAN.  
TITAN TRADING INTERNATIONAL INC. ONT.  
TRACOMEX INTERNATIONAL ENRG. QUE.  
WARD BEDAS (CANADA) LIMITED B.C.  
WEDGEWOODS IMPORT EXPORT ONT.  
660431 ONTARIO INC. ONT.  
BUYING FROM: KENNEDY ROSS & ASSOC. ONT.

## MALI

EXPORTS : BADA (IN-EX) INTERNATIONAL INC. QUE.  
CAN-AFRIC ENTERPRISES INC. SASK.  
CANADA TRADE GROUP INC. QUE.  
CODE INTERNATIONAL INC. ONT.  
MITSUBISHI CANADA LTD. ONT.  
PERMACARE PRODUCTS INC. QUE.  
INTERESTED: AG-COM TRADING INC. ONT.  
AGRO COMPANY OF CANADA LIMITED SASK.  
ALAN WRIGHT BISON-BISON MAN.  
AMALGAMATED GLOBAL ENTERPRISES INC. QUE.  
ARICO CANADA LTD. ONT.  
ATAC INTERNATIONAL INC. ONT.  
BARRINGTON INTERNATIONAL LTD. ONT.  
BASTIN INTERNATIONAL MAN.  
CAN-AFRIC ENTERPRISES INC. SASK.  
CBC ENTERPRISES QUE.  
DEKONIC INTERNATIONAL MERCANTILE CO. ONT.  
DONALDSON INT'L LIVESTOCK LIMITED ONT.  
DUNCAN INSTRUMENTS CANADA LTD. ONT.  
EMRY TRADING CO. B.C.  
EVRON INTERNATIONAL INC. ONT.  
EXPORT U.S.A. CANADA INC. QUE.  
FRANK ROBY EXPORTING CO. QUE.  
GREAT WHITE NORTH LTD. ONT.  
ICONOPower LIMITED ONT.  
INTERNATIONAL MARKETING SERVICES QUE.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC QUE.  
J.B. INTERNATIONAL SHIPPERS LTD. ONT.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY ONT.  
J.R. WELLINGTON EXPORT CORPORATION QUE.  
LE-HAN CANADA INC. ONT.  
LEBLANC & KHORETBI INTERNATIONAL INC. ONT.

CONTINUED...



### TRADING HOUSES BY COUNTRY

LORNE SHIELDS INTERTRADE CORP.  
M. GURVEY & BERRY CO. INC.  
MABUK TRADING INC.  
MARCOM INTERNATIONAL  
METRO INTERNATIONAL TRADING COMPANY  
MORGISTEN EXPORT CANADA LTD.  
NORTH AMERICAN TURBOTECH LTD.  
PATHFINDER SYSTEMS DESIGN LTD.  
PME EXPORTATION INC.  
QUALITAS INTERNATIONAL INC.  
REGOR INTERNATIONAL INC.  
RESOURCE OUTFITTERS INTERNATIONAL  
RIO IMPORT & EXPORT LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SENEY ENTERPRISES INC.  
SOLAR STONE LTD.  
STARPARTS CANADA  
TACONIC CORPORATION LTD.  
THE ODURO WORLD ENTERPRISES  
TITAN TRADING INTERNATIONAL INC.  
UNIVERSAL TRADING DIV OF 751721 ONT. INC  
WARD BEDAS (CANADA) LIMITED  
WEDGEWOODS IMPORT EXPORT  
660431 ONTARIO INC.  
KENNEDY ROSS & ASSOC.

## NAURITANIA

EXPORTS : A.D. BURFORD INTERNATIONAL LIMITED  
CALKINS & BURKE LIMITED  
CANEXDEX LIMITED  
COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE  
INTERESTED: MITSUBISHI CANADA LTD.  
AG-COM TRADING INC.  
AGMAR INTERNATIONAL EQUIPMENT INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
ATAC INTERNATIONAL INC.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
CAN-AFRIC ENTERPRISES INC.  
CANATLANTIC MARKETING SERVICES LTD.  
CANEXPORT TRANSCONTINENTAL LIMITED  
CBC ENTERPRISES  
CLINTS INTERNATIONAL INC.  
DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
EMRY TRADING CO.  
EVRON INTERNATIONAL INC.  
EXPORT U.S.A. CANADA INC.  
FRANK ROBY EXPORTING CO.  
GREAT WHITE NORTH LTD.  
ICONPOWER LIMITED  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
J.R. WELLINGTON EXPORT CORPORATION  
KESSLER TECH (CANADA) INC.  
LE GROUPE MULTIMEDIA DU CANADA INC.  
LE-HAN CANADA INC.  
LES FRERES HUBERT, COURTIER EN ALIMENT.  
LES SECHOIRS URAKEN INC.  
LORNE SHIELDS INTERTRADE CORP.  
M. GURVEY & BERRY CO. INC.  
MARCON INTERNATIONAL  
METRO INTERNATIONAL TRADING COMPANY  
MIRATRADE INTL. DIV OF OGILVIE MILLS LTD  
NORTH AMERICAN TURBOTECH LTD.  
PATHFINDER SYSTEMS DESIGN LTD.  
Q-LUBE MIRABEC INC.  
Q-TEXTE DIV. DE DABDA INC.  
QUALITAS INTERNATIONAL INC.  
RESOURCE OUTFITTERS INTERNATIONAL  
RIO IMPORT & EXPORT LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SENEY ENTERPRISES INC.  
SOLAR STONE LTD.  
STARPARTS CANADA  
THE ODURO WORLD ENTERPRISES  
TITAN TRADING INTERNATIONAL INC.  
TRADING & MARKETING CO. (CANADA) INC.  
WARD BEDAS (CANADA) LIMITED  
WEDGEWOODS IMPORT EXPORT  
660431 ONTARIO INC.  
BUYING FROM: KENNEDY ROSS & ASSOC.

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## MAURITIUS

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| EXPORTS :    | CBC ENTERPRISES                          | QUE.  |
|              | EQUITY WORLD TRADING COMPANY             | QUE.  |
|              | MITSUBISHI CANADA LTD.                   | ONT.  |
| INTERESTED:  | TACONIC CORPORATION LTD.                 | ONT.  |
|              | AG-COM TRADING INC.                      | ONT.  |
|              | AGRO COMPANY OF CANADA LIMITED           | SASK. |
|              | ALAN WRIGHT BISON-BISON                  | MAN.  |
|              | ARAVIS DISTRIBUTION INC.                 | QUE.  |
|              | ATAC INTERNATIONAL INC.                  | ONT.  |
|              | BARRINGTON INTERNATIONAL LTD.            | ONT.  |
|              | BASTIN INTERNATIONAL                     | MAN.  |
|              | CAN-AFRIC ENTERPRISES INC.               | SASK. |
|              | CANATLANTIC MARKETING SERVICES LTD.      | QUE.  |
|              | CBC ENTERPRISES                          | QUE.  |
|              | CLIMIS INTERNATIONAL INC.                | QUE.  |
|              | D'JOVIAN INTERNATIONAL MERCHANTS LTD.    | ONT.  |
|              | DONALDSON INT'L LIVESTOCK LIMITED        | ONT.  |
|              | DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
|              | EMRY TRADING CO.                         | B.C.  |
|              | EVROM INTERNATIONAL INC.                 | ONT.  |
|              | EXPORT U.S.A. CANADA INC.                | QUE.  |
|              | FRANK ROBY EXPORTING CO.                 | QUE.  |
|              | GREAT WHITE NORTH LTD.                   | ONT.  |
|              | HIR INTERNATIONAL LTD.                   | MAN.  |
|              | ICONPOWER LIMITED                        | ONT.  |
|              | INTERNATIONAL MARKETING SERVICES         | QUE.  |
|              | INTERNATIONAL PRESS PUBLICATIONS         | ONT.  |
|              | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
|              | J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
|              | J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.  |
|              | J.R. WELLINGTON EXPORT CORPORATION       | QUE.  |
|              | LE GROUPE MULTIMEDIA DU CANADA INC.      | QUE.  |
|              | LE-HAN CANADA INC.                       | ONT.  |
|              | LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
|              | M. GURVEY & BERRY CO. INC.               | ONT.  |
|              | MARCOM INTERNATIONAL                     | ONT.  |
|              | METRATRADER LIMITED                      | ONT.  |
|              | METRO INTERNATIONAL TRADING COMPANY      | ONT.  |
|              | MORSE PRO-VISIONS LTEE                   | QUE.  |
|              | NAMTRADE INTERNATIONAL INC.              | QUE.  |
|              | NORTH AMERICAN TURBOTECH LTD.            | QUE.  |
|              | PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |
|              | PME EXPORTATION INC.                     | QUE.  |
|              | Q-LUBE MIRABEC INC.                      | QUE.  |
|              | QUALITAS INTERNATIONAL INC.              | ALTA. |
|              | RESOURCE OUTFITTERS INTERNATIONAL        | ONT.  |
|              | RIO IMPORT & EXPORT LTD.                 | N.S.  |
|              | SEABOARD LUMBER SALES COMPANY LIMITED    | B.C.  |
|              | SENEY ENTERPRISES INC.                   | ONT.  |
|              | SOLAR STONE LTD.                         | QUE.  |
|              | STARPARTS CANADA                         | MAN.  |
|              | TACONIC CORPORATION LTD.                 | ONT.  |
|              | THE ODURO WORLD ENTERPRISES              | MAN.  |
|              | TITAN TRADING INTERNATIONAL INC.         | ONT.  |
|              | TRANS ATLAS TRADING CO. LTD.             | ALTA. |
|              | WARD BEDAS (CANADA) LIMITED              | B.C.  |
|              | WEDGEWOODS IMPORT EXPORT                 | ONT.  |
|              | ZAIDAN INTERNATIONAL                     | QUE.  |
|              | 660431 ONTARIO INC.                      | ONT.  |
| BUYING FROM: | KENNEDY ROSS & ASSOC.                    | ONT.  |
|              | TACONIC CORPORATION LTD.                 | ONT.  |
|              | TRANS ATLAS TRADING CO. LTD.             | ALTA. |

**MORRIS**

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| EXPORTS : | AGRO COMPANY OF CANADA LIMITED         | SASK. |
|           | AGRO COMPANY OF CANADA LTD             | QUE.  |
|           | AMALGAMATED GLOBAL ENTERPRISES INC.    | QUE.  |
|           | BACCARO TRADING COMPANY LIMITED        | N.S.  |
|           | BALFOUR GUTHRIE FOREST PRODUCTS INC.   | B.C.  |
|           | CANSULEX LIMITED                       | B.C.  |
|           | CBC ENTERPRISES                        | QUE.  |
|           | COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE | QUE.  |
|           | COUREY INTERNATIONAL (COMMERCE) INC.   | QUE.  |
|           | EASTERN TOWNSHIPS PRODUCE LTD.         | QUE.  |
|           | EQUITY WORLD TRADING COMPANY           | QUE.  |
|           | EVROM INTERNATIONAL INC.               | JNT.  |
|           | GENICANAM INC.                         | QUE.  |
|           | GREAT WHITE NORTH LTD.                 | ONT.  |
|           | H. FINE & SONS LIMITED                 | ONT.  |
|           | INTERNATIONAL COMMODITIES EXPORT CO.   | ONT.  |
|           | LA SOCIETE NATIONALE DE VEHICULES IND. | QUE.  |
|           | LIMEXCO INC.                           | QUE.  |
|           | MEDICOM INC.                           | QUE.  |
|           | MITSUBISHI CANADA LTD.                 | ONT.  |
|           | NORTHAM FOOD TRADING CO.               | QUE.  |

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## TRADING HOUSES BY COUNTRY

**INTERESTED:**

PROMEXPORT CANADA LIMITED  
Q-LUBE MIRABEC INC.  
Q-TEXTE DIV. DE DABDA INC.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SOVIBEX LTEE  
ACCORD INTERNATIONAL LEAF INC.  
AG-COM TRADING INC.  
ALAM WRIGHT BISON-BISON  
ARICO CANADA LTD.  
ARTFUL APPLICATIONS INC.  
ATAC INTERNATIONAL INC.  
B.G. CHECO INTERNATIONAL LTD.  
BACON INTERNATIONAL MARKETING LTD.  
BARRINGTON INTERNATIONAL LTD.  
BASEMARK MARKETING LIMITED  
BASTIN INTERNATIONAL  
BENTO MARKETING  
BLUE SKY CORPORATION  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CAN-AFRIC ENTERPRISES INC.  
CANADIAN COMMERCE & ENGINEERING CORP.  
CANADIAN FOREIGN TRADE CO.  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANADIAN LIVESTOCK EXPORTERS ASSOCIATION  
CANADIAN SOURCE IMPORTS & EXPORTS INC.  
CANADIAN TRADERS LIMITED  
CANATLANTIC MARKETING SERVICES LTD.  
CAMEDEX LIMITED  
CANVEN INTERNATIONAL CORPORATION  
CATA BRANDS INC.  
CBC ENTERPRISES  
CITACO INTERNATIONAL TRADING INC.  
CLIMIS INTERNATIONAL INC.  
COLEMAN & COLEMAN INC.  
COVERMED INC.  
D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
DARECO INC.  
DEKONIC INTERNATIONAL MERCANTILE CO.  
DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
ELSON INTERNATIONAL TRADING CO. INC.  
EMRY TRADING CO.  
ESSCO INC.  
EVRON INTERNATIONAL INC.  
EXPORT U.S.A. CANADA INC.  
EXPORTATION QUEBEC S.E.Q. INC.  
FORALIX EXPORT CANADA INC.  
FOREXPORT INC.  
FRANK ROBY EXPORTING CO.  
GREAT WHITE NORTH LTD.  
ICONOPWER LIMITED  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
J.R. WELLINGTON EXPORT CORPORATION  
LE GROUPE MULTIMEDIA DU CANADA INC.  
LE-HAM CANADA INC.  
LEBLANC & KHOREIBI INTERNATIONAL INC.  
LES ENTREPRISES D'ALIMENT. CHEYMA INC.  
LES FRERES HUBERT, COURTIER EN ALIMENT.  
LIMEXCO INC.  
LORNE SHIELDS INTERTRADE CORP.  
M. GURVEY & BERRY CO. INC.  
MABUK TRADING INC.  
MARCON INTERNATIONAL  
MARSHALL COMMODITIES LTD.  
METRO INTERNATIONAL TRADING COMPANY  
MICROLITES SCIENTIFIC DIV. OF WEST EAST  
MIGUE INTERNATIONAL INC.  
MITRADE EXPORT INC.  
MORGAN INTERNATIONAL MARKETING CO. LTD.  
NAMET INTERNATIONAL LTD.  
NORTH AMERICAN TURBOTECH LTD.  
NUWORLD HYTEK INDUSTRIES LTD.  
ORAC INTERNATIONAL TRADING CO. LTD.  
PANDIT INTERNATIONAL  
PARSONS SEEDS LIMITED.  
PATHFINDER SYSTEMS DESIGN LTD.  
PENTA TRADING INTERNATIONAL LTD.  
PERMACARE PRODUCTS INC.  
PERTAMA-TENTAR INC.  
PIERREFONDS IMPORT EXPORT CA LTEE  
PME EXPORTATION INC.  
POSEIDON OCEAN PRODUCTS CORPORATION  
POWER HOUSE TOOL CANADA  
PRINCIPAL INTL. THE TRADING HOUSE  
QUALITAS INTERNATIONAL INC.  
RAMSEN ENGINEERING ASSOCIATES INC.  
REGOR INTERNATIONAL INC.

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RESOURCE OUTFITTERS INTERNATIONAL  
RIO IMPORT & EXPORT LTD.  
RUDDY INTERNATIONAL  
SABCANA INTERNATIONAL INC.  
SECI (SERVICE ET EQUIPEMENT CDN) INC.  
SEENA INTERNATIONAL CORPORATION  
SEL-DRUM CORPORATION  
SENEY ENTERPRISES INC.  
SISEL SOCIETE D'INGENIERIE DE SYSTEMES  
SOGELCO INTERNATIONAL INC.  
SOLAR STONE LTD.  
STARPARTS CANADA  
THE ODURO WORLD ENTERPRISES  
THYSSSEN CANADA LIMITED  
TITAN TRADING INTERNATIONAL INC.  
TRADEK LIMITED  
TRADING & MARKETING CO. (CANADA) INC.  
TRENTON MACHINE TOOL  
TRONCO INTERNATIONAL  
VENTES INTERNATIONALES D'ANIMAUX DU QUE.  
VILLA NOVA INTL. IMPORT EXPORT INC.  
WACTOL ENTERPRISES LIMITED  
WARD BEDAS (CANADA) LIMITED  
WEDGEWOODS IMPORT EXPORT  
WESTMOUNT FOREST PRODUCTS LTD.  
XCAN GRAIN LIMITED  
ZAIDAN INTERNATIONAL  
ZBT INTERNATIONAL CARGO COMPANY  
3T INTERNATIONAL INC.  
660431 ONTARIO INC.  
BUCHANAN TRADING INC.  
CANYEM INTERNATIONAL CORPORATION  
CAPEX INDUSTRIES CORPORATION LTD.  
COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE  
F.K.C. SNYDER INC.  
KENNEDY ROSS & ASSOC.  
M. DE SAINT-HILAIRE MGMT SERVICES  
MARSHALL COMMODITIES LTD.  
PME EXPORTATION INC.  
PRINCIPAL INTL. THE TRADING HOUSE  
SEENA INTERNATIONAL CORPORATION

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**BUYING FROM:**

## NOZAMBIQUE

EXPORTS : AGRO COMPANY OF CANADA LIMITED  
CAMEDEX LIMITED  
CETECO INTERNATIONAL CANADA  
CODE INTERNATIONAL INC.  
METRATRDE LIMITED  
MITSUBISHI CANADA LTD.  
AG-COM TRADING INC.  
ALAN WRIGHT BISON-BISON  
ARICO CANADA LTD.  
ARTFUL APPLICATIONS INC.  
ATAC INTERNATIONAL INC.  
B.G. CHECO INTERNATIONAL LTD.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CAN-AFRIC ENTERPRISES INC.  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANADIAN TRADERS LIMITED  
CBC ENTERPRISES  
CRANE SUPPLY  
D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
EMRY TRADING CO.  
EXPORT U.S.A. CANADA INC.  
FRANK ROBY EXPORTING CO.  
GREAT WHITE NORTH LTD.  
ICONPOWER LIMITED  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
J.R. WELLINGTON EXPORT CORPORATION  
LE-HAM CANADA INC.  
LORNE SHIELDS INTERTRADE CORP.  
M. GURVEY & BERRY CO. INC.  
MABUK TRADING INC.  
MARCOM INTERNATIONAL  
MARSHALL COMMODITIES LTD.  
METRO INTERNATIONAL TRADING COMPANY  
MIDEX INTERNATIONAL INC.  
NORTH AMERICAN TURBOTECH LTD.  
PANDIT INTERNATIONAL  
PATHFINDER SYSTEMS DESIGN LTD.

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## TRADING HOUSES BY COUNTRY

BUYING FROM: KENNEDY ROSS & ASSOC.  
MARSHALL COMMODITIES LTD.

## NAMIBIA

BUYING FROM: KENNEDY ROSS & ASSOC.

**NIGER**

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BUYING FROM: KENNEDY ROSS & ASSOC.

## NIGERIA

**INTERESTED:**

CONTINUED...

## TRADING HOUSES BY COUNTRY

DONALDSON INT'L LIVESTOCK LIMITED ONT.  
DUNCAN INSTRUMENTS CANADA LTD. ONT.  
EMRY TRADING CO. B.C.  
ESSCO INC. ONT.  
EURATEK INC. ONT.  
EVRON INTERNATIONAL INC. ONT.  
EXPORT U.S.A. CANADA INC. QUE.  
FRANK ROBY EXPORTING CO. QUE.  
FREMAH INTERNATIONAL TRADING INC. QUE.  
GENERAL MERCHANTS INTERNATIONAL INC. ALTA.  
GEO-FAR EAST CO. MAN.  
GLOBE MARKETING INTERNATIONAL SASK.  
GREAT WHITE NORTH LTD. ONT.  
HF TRADE INTERNATIONAL ONT.  
HIR INTERNATIONAL LTD. MAN.  
ICONOPOWER LIMITED ONT.  
INTERCON TRADING ONT.  
INTERNATIONAL MARKETING SERVICES QUE.  
INTERNATIONAL PRESS PUBLICATIONS ONT.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC QUE.  
INTERNATIONAL TRADE SERVICES COMPANY B.C.  
ISLAND SHIPPING LIMITED P.E.I.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY ONT.  
J.R. WELLINGTON EXPORT CORPORATION QUE.  
KESSLER TECH (CANADA) INC. QUE.  
LE-HAN CANADA INC. ONT.  
LEBLANC & KHORETBI INTERNATIONAL INC. ONT.  
LES PIECES ARBROBEC CANADA LTEE QUE.  
LORNE SHIELDS INTERTRADE CORP. ONT.  
M. GURVEY & BERRY CO. INC. ONT.  
MABUK TRADING INC. ONT.  
MARCON INTERNATIONAL ONT.  
METRO INTERNATIONAL TRADING COMPANY ONT.  
MIDEX INTERNATIONAL INC. ONT.  
MITRADE EXPORT INC. QUE.  
MOVAL INTERNATIONAL INC. ONT.  
MUTUAL FOREST INDUSTRIES LTD. B.C.  
NAMET INTERNATIONAL LTD. ALTA.  
NATIONAL SEA PRODUCTS LTD. INTL. MKRTG. N.S.  
NORPLAST INC. B.C.  
NORSTREAM INTERTEC INC. ONT.  
NORTH AMERICAN TURBOTECH LTD. QUE.  
PANDIT INTERNATIONAL ONT.  
PATHFINDER SYSTEMS DESIGN LTD. ONT.  
PI MARKETING CORPORATION B.C.  
PIERREFONDS IMPORT EXPORT CA LTEE QUE.  
POWER HOUSE TOOL CANADA MAN.  
QUALITAS INTERNATIONAL INC. ALTA.  
RESOURCE OUTFITTERS INTERNATIONAL ONT.  
RIO IMPORT & EXPORT LTD. N.S.  
RUDDY INTERNATIONAL ONT.  
RUDOLF VAN DER WALDE (1975) LTD./LTEE QUE.  
SCOTTHALLS LIMITED QUE.  
SEABOARD LUMBER SALES COMPANY LIMITED B.C.  
SENEY ENTERPRISES INC. ONT.  
SHEELD MARKETING SERVICES INC. ONT.  
SOLAR STONE LTD. QUE.  
STARPARTS CANADA MAN.  
THE ODURO WORLD ENTERPRISES MAN.  
TITAN TRADING INTERNATIONAL INC. ONT.  
TOM DYER ENTERPRISES INC. ONT.  
TRADING & MARKETING CO. (CANADA) INC. QUE.  
TRENTON MACHINE TOOL QUE.  
TRICO SEAFOOD N.B.  
UNIVERSAL MARKETING LTD. B.C.  
UNIVERSAL PAPER EXPORT CO. LTD QUE.  
WARD BEDAS (CANADA) LIMITED B.C.  
WEST-COTT INTERNATIONAL INC. ONT.  
660431 ONTARIO INC. ONT.  
CAN-AFRIC ENTERPRISES INC. SASK.  
CETECO INTERNATIONAL CANADA QUE.  
FIRST MCCARTHY CAPITAL CORPORATION ONT.  
GLOBE MARKETING INTERNATIONAL SASK.  
INTERCAN MARKETING INC. B.C.  
KENNEDY ROSS & ASSOC. ONT.  
KOOT CONSOLIDATED INTERNATIONAL LTD. ONT.  
WACTOL ENTERPRISES LIMITED ONT.

## REPUBLIC OF CAMEROON

|           |                                         |       |
|-----------|-----------------------------------------|-------|
| EXPORTS : | C.D.M.V. INC.                           | QUE.  |
|           | CAN-AFRIC ENTERPRISES INC.              | SASK. |
|           | CANADIAN TRADERS LIMITED                | B.C.  |
|           | CANEDEX LIMITED                         | ONT.  |
|           | CETECO INTERNATIONAL CANADA             | QUE.  |
|           | COLEMAN & COLEMAN INC.                  | QUE.  |
|           | COMPAGNIE D'IMPORTATION & D'EXPORTATION | QUE.  |
|           | EVRON INTERNATIONAL INC.                | ONT.  |
|           | J.B. INTERNATIONAL SHIPPERS LTD.        | ONT.  |

**INTERESTED:**

J.R. WELLINGTON EXPORT CORPORATION QUE.  
KESSLER TECH (CANADA) INC. QUE.  
MITSUBISHI CANADA LTD. ONT.  
MORSE PRO-VISIONS LTEE QUE.  
PANDIT INTERNATIONAL ONT.  
PME EXPORTATION INC. QUE.  
Q-LUBE MIRABEC INC. QUE.  
REGOR INTERNATIONAL INC. QUE.  
RESOURCE OUTFITTERS INTERNATIONAL ONT.  
SISEL SOCIETE D'INGENIERIE DE SYSTEMES B.C.  
WEDGEWOODS IMPORT EXPORT ONT.  
AG-COM TRADING INC. ONT.  
AGRO COMPANY OF CANADA LIMITED SASK.  
ALAN WRIGHT BISON-BISON MAN.  
AMFAL GROUP LIMITED N.S.  
ARICO CANADA LTD. ONT.  
ATAC INTERNATIONAL INC. ONT.  
B.D.C. COMMODITY EXPORT LTD. MAN.  
B.G. CHECO INTERNATIONAL LTD. ONT.  
BARRINGTON INTERNATIONAL LTD. ONT.  
BASTIN INTERNATIONAL MAN.  
BETHUNE IMPORT-EXPORT LTD. QUE.  
C.M.E. BLASTING & MINING EQUIPMENT LTD ONT.  
CAN-AFRIC ENTERPRISES INC. SASK.  
CANADIAN FORESTRY EQUIPMENT LTD. ONT.  
CANADIAN TRADERS LIMITED B.C.  
CAPRICORP INTERNATIONAL DEVELOPMENT INC. QUE.  
CBC ENTERPRISES ONT.  
COLEMAN & COLEMAN INC. QUE.  
COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE QUE.  
COUREY INTERNATIONAL (COMMERCE) INC. QUE.  
DALTCO INTERNATIONAL ONT.  
DONALDSON INT'L LIVESTOCK LIMITED ONT.  
DUNCAN INSTRUMENTS CANADA LTD. ONT.  
EMRY TRADING CO. B.C.  
EVRON INTERNATIONAL INC. ONT.  
EXPORT U.S.A. CANADA INC. QUE.  
FELL-FAB INTERNATIONAL INC. ONT.  
FIRST MCCARTHY CAPITAL CORPORATION ONT.  
FRANK ROBY EXPORTING CO. QUE.  
G. VAN KAM TRADING CO. LTD. QUE.  
GREAT WHITE NORTH LTD. ONT.  
ICONPOWER LIMITED ONT.  
INTERCON TRADING ONT.  
INTERNATIONAL MARKETING SERVICES QUE.  
INTERNATIONAL PRESS PUBLICATIONS ONT.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC QUE.  
J. PASCAL INC. QUE.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY ONT.  
KOOT CONSOLIDATED INTERNATIONAL LTD. ONT.  
LE-HAN CANADA INC. ONT.  
LES FRERES HUBERT COURTIER EN ALIMENT. QUE.  
LORNE SHIELDS INTERTRADE CORP. ONT.  
M. DE SAINT-HILAIRE MGMT SERVICES QUE.  
M. GURVEY & BERRY CO. INC. ONT.  
MARCON INTERNATIONAL ONT.  
METRATRADER LIMITED ONT.  
METRO INTERNATIONAL TRADING COMPANY ONT.  
NORDSUD EXCHANGE TRADE ONT.  
NORTH AMERICAN TURBOTECH LTD. QUE.  
NUWORLD HYTEK INDUSTRIES LTD. ONT.  
PANDIT INTERNATIONAL ONT.  
PATHFINDER SYSTEMS DESIGN LTD. ONT.  
PIERREFONDS IMPORT EXPORT CA LTEE QUE.  
PITMAN MFG. CO. INC. INTERNATIONAL DIV. ONT.  
PRAIRIE INDUSTRIAL CHEMICALS INC. SASK.  
PRINCIPAL INTL. THE TRADING HOUSE B.C.  
QUALITAS INTERNATIONAL INC. ALTA.  
RAY BUSBRIDGE INC. QUE.  
RESOURCE OUTFITTERS INTERNATIONAL ONT.  
RIO IMPORT & EXPORT LTD. N.S.  
RUDDY INTERNATIONAL ONT.  
SEABOARD LUMBER SALES COMPANY LIMITED B.C.  
SECI (SERVICE ET EQUIPEMENT CDN) INC. ONT.  
SENEY ENTERPRISES INC. ONT.  
SIGID IMPORT EXPORT S.C.C. QUE.  
SOLAR STONE LTD. QUE.  
STARPARTS CANADA MAN.  
STECKO CHEN INC. QUE.  
TACONIC CORPORATION LTD. ONT.  
THE ODURO WORLD ENTERPRISES MAN.  
TITAN TRADING INTERNATIONAL INC. ONT.  
TRADING & MARKETING CO. (CANADA) INC. QUE.  
TRANS ATLAS TRADING CO. LTD. ALTA.  
TRENTON MACHINE TOOL ONT.  
VATRA LTEE QUE.  
WACTOL ENTERPRISES LIMITED ONT.  
WARD BEDAS (CANADA) LIMITED B.C.  
WEST INDIA TRADING CO. INC. QUE.

CONTINUED...



## TRADING HOUSES BY COUNTRY

YBM CANADA INTERNATIONAL (IMPEX) INC.  
660431 ONTARIO INC.  
BUYING FROM: CETECO INTERNATIONAL CANADA  
KENNEDY ROSS & ASSOC.

## REUNION

EXPORTS :  
INTERESTED: MITSUBISHI CANADA LTD.  
AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
ARAVIS DISTRIBUTION INC.  
ARICO CANADA LTD.  
ATAC INTERNATIONAL INC.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
CAN-AFRIC ENTERPRISES INC.  
CBC ENTERPRISES  
DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
EMRY TRADING CO.  
EXPORT U.S.A. CANADA INC.  
FELINE FILMS INC.  
FRANK ROBY EXPORTING CO.  
GREAT WHITE NORTH LTD.  
ICONOPOWER LIMITED  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.L. HENDRY INT'L. EXPORT/IMPORT AGENCY  
LE-HAN CANADA INC.  
LORNE SHIELDS INTERTRADE CORP.  
M. GURVEY & BERRY CO. INC.  
MARCON INTERNATIONAL  
METRO INTERNATIONAL TRADING COMPANY  
NORTH AMERICAN TURBOTECH LTD.  
PATHFINDER SYSTEMS DESIGN LTD.  
QUALITAS INTERNATIONAL INC.  
RESOURCE OUTFITTERS INTERNATIONAL  
RIO IMPORT & EXPORT LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SENEY ENTERPRISES INC.  
STARPARTS CANADA  
TITAN TRADING INTERNATIONAL INC.  
WEDGEWOODS IMPORT EXPORT  
660431 ONTARIO INC.  
BUYING FROM: KENNEDY ROSS & ASSOC.

## ROMANIA

|             |                                          |       |
|-------------|------------------------------------------|-------|
| EXPORTS :   | BEROCAN INC.                             | QUE.  |
|             | MITSUBISHI CANADA LTD.                   | ONT.  |
|             | MORSE PRO-VISIONS LTEE                   | QUE.  |
|             | RIGBY TRADE LIMITED                      | ONT.  |
| INTERESTED: | AG-COM TRADING INC.                      | ONT.  |
|             | AGRO COMPANY OF CANADA LIMITED           | SASK. |
|             | ALAN WRIGHT BISON-BISON                  | MAN.  |
|             | ALDERBRANCH ENTERPRISES INC.             | ALTA. |
|             | ARICO CANADA LTD.                        | ONT.  |
|             | ATAC INTERNATIONAL INC.                  | ONT.  |
|             | B.G. CHECO INTERNATIONAL LTD.            | ONT.  |
|             | BARRINGTON INTERNATIONAL LTD.            | ONT.  |
|             | BASTIN INTERNATIONAL                     | MAN.  |
|             | CAN-AFRIC ENTERPRISES INC.               | SASK. |
|             | CBC ENTERPRISES                          | QUE.  |
|             | DONALDSON INT'L LIVESTOCK LIMITED        | ONT.  |
|             | DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
|             | EMRY TRADING CO.                         | B.C.  |
|             | EVRON INTERNATIONAL INC.                 | ONT.  |
|             | EXPORT U.S.A. CANADA INC.                | QUE.  |
|             | FRANK ROBY EXPORTING CO.                 | QUE.  |
|             | GREAT WHITE NORTH LTD.                   | ONT.  |
|             | ICONPOWER LIMITED                        | ONT.  |
|             | INTERNATIONAL MARKETING SERVICES         | QUE.  |
|             | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
|             | J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
|             | J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.  |
|             | J.R. WELLINGTON EXPORT CORPORATION       | QUE.  |
|             | KESSLER TECH (CANADA) INC.               | QUE.  |
|             | LE-HAM CANADA INC.                       | ONT.  |
|             | LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
|             | M. GURVEY & BERRY CO. INC.               | ONT.  |
|             | MARCON INTERNATIONAL                     | ONT.  |
|             | METRATRADE LIMITED                       | ONT.  |
|             | METRO INTERNATIONAL TRADING COMPANY      | ONT.  |
|             | NORTH AMERICAN TURBOTECH LTD.            | QUE.  |
|             | PANDIT INTERNATIONAL                     | ONT.  |
|             | PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |

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PIERREFONDS IMPORT EXPORT CA LTEE  
QUALITAS INTERNATIONAL INC.  
REGOR INTERNATIONAL INC.  
RESOURCE OUTFITTERS INTERNATIONAL  
RIO IMPORT & EXPORT LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SENEY ENTERPRISES INC.  
SOLAR STONE LTD.  
STARPARTS CANADA  
THE OODU WORLD ENTERPRISES  
TITAN TRADING INTERNATIONAL INC.  
WARD BEDAS (CANADA) LIMITED  
WEDGEWOODS IMPORT EXPORT  
660431 ONTARIO INC.  
KENNEDY ROSS & ASSOC.

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## SENEGAL

EXPORTS : AMALGAMATED GLOBAL ENTERPRISES INC.  
CANADA TRADE GROUP INC.  
CANADIAN TRADERS LIMITED  
CANEX LTD.  
CODE INTERNATIONAL INC.  
COLEMAN & COLEMAN INC.  
COMPTON COMMERCIAL CANADA-QUE-TUNISIE  
MITSUBISHI CANADA LTD.  
MORSE PRO-VISIONS LTEE  
NORTHAM FOOD TRADING CO.  
PERMACARE PRODUCTS INC.  
REGOR INTERNATIONAL INC.  
INTERESTED: AG-COM TRADING INC.

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| INTERESTED: | REGOR INTERNATIONAL INC.                  | QUE.  |
|             | AG-CON TRADING INC.                       | ONT.  |
|             | AGRO COMPANY OF CANADA LIMITED            | SASK. |
|             | ALAN WRIGHT BISON-BISON                   | MAN.  |
|             | ARICO CANADA LTD.                         | ONT.  |
|             | ARTFUL APPLICATIONS INC.                  | ONT.  |
|             | ATAC INTERNATIONAL INC.                   | ONT.  |
|             | B.G. CHECO INTERNATIONAL LTD.             | ONT.  |
|             | BARRINGTON INTERNATIONAL LTD.             | ONT.  |
|             | BASTIM INTERNATIONAL                      | MAN.  |
|             | C.M.E. BLASTING & MINING EQUIPMENT LTD    | ONT.  |
|             | CAN-AFRIC ENTERPRISES INC.                | SASK. |
|             | CANADIAN HONEY & FINE FOODS EXPORTERS     | MAN.  |
|             | CANADIAN TRADERS LIMITED                  | B.C.  |
|             | CBC ENTERPRISES                           | QUE.  |
|             | COLEMAN & COLEMAN INC.                    | QUE.  |
|             | COUREY INTERNATIONAL (COMMERCE) INC.      | QUE.  |
|             | D'JOVIAN INTERNATIONAL MERCHANTS LTD.     | ONT.  |
|             | DALCO INTERNATIONAL                       | ONT.  |
|             | DEKONIC INTERNATIONAL MERCANTILE CO.      | ONT.  |
|             | DONALDSON INT'L LIVESTOCK LIMITED         | ONT.  |
|             | DUNCAN INSTRUMENTS CANADA LTD.            | ONT.  |
|             | EMRY TRADING CO.                          | B.C.  |
|             | EVRON INTERNATIONAL INC.                  | ONT.  |
|             | EXPORT U.S.A. CANADA INC.                 | QUE.  |
|             | FELL-FAB INTERNATIONAL INC.               | ONT.  |
|             | FRANK ROBY EXPORTING CO.                  | QUE.  |
|             | GREAT WHITE NORTH LTD.                    | ONT.  |
|             | ICONOPOWER LIMITED                        | ONT.  |
|             | INTERNATIONAL MARKETING SERVICES          | QUE.  |
|             | INTERNATIONAL PRESS PUBLICATIONS          | ONT.  |
|             | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  | QUE.  |
|             | J.B. INTERNATIONAL SHIPPERS LTD.          | ONT.  |
|             | J.L. HENDRY INTL. EXPORT/IMPORT AGENCY    | ONT.  |
|             | J.R. WELLINGTON EXPORT CORPORATION        | QUE.  |
|             | KESSLER TECH (CANADA) INC.                | QUE.  |
|             | LADIMEX INC.                              | QUE.  |
|             | LE GROUPE MULTIMEDIA DU CANADA INC.       | QUE.  |
|             | LE-HAN CANADA INC.                        | ONT.  |
|             | LEBLANC & KHOREIBI INTERNATIONAL INC.     | ONT.  |
|             | LES FRERES HUBERT, COURTIERIS EN ALIMENT. | QUE.  |
|             | LORNE SHIELDS INTERTRADE CORP.            | ONT.  |
|             | M. DE SAINT-HILAIRE MGMT SERVICES         | QUE.  |
|             | M. GURVEY & BERRY CO. INC.                | JNT.  |
|             | MARCON INTERNATIONAL                      | ONT.  |
|             | METRATRDE LIMITED                         | JNT.  |
|             | METRO INTERNATIONAL TRADING COMPANY       | ONT.  |
|             | MIDEX INTERNATIONAL INC.                  | ONT.  |
|             | NORTH AMERICAN TURBOTECH LTD.             | QUE.  |
|             | PANDIT INTERNATIONAL                      | ONT.  |
|             | PATHFINDER SYSTEMS DESIGN LTD.            | ONT.  |
|             | PITMAN MFG. CO. INC. INTERNATIONAL DIV.   | ONT.  |
|             | PNE EXPORTATION INC.                      | QUE.  |
|             | Q-TEXTE DIV. DE DABDA INC.                | QUE.  |
|             | QUALITAS INTERNATIONAL INC.               | ALTA. |
|             | RESOURCE OUTFITTERS INTERNATIONAL         | ONT.  |
|             | RIO IMPORT & EXPORT LTD.                  | N.S.  |
|             | RUDDY INTERNATIONAL                       | ONT.  |
|             | SEABOARD LUMBER SALES COMPANY LIMITED     | B.C.  |

CONTINUED...



# TRADING HOUSES BY COUNTRY

SECI (SERVICE ET EQUIPEMENT COM) INC. ONT.  
SENEY ENTERPRISES INC. ONT.  
SOCOMER INCORPORATED QUE.  
SOLAR STONE LTD. QUE.  
STARPARTS CANADA MAN.  
STECKO CHEM INC. QUE.  
TACONIC CORPORATION LTD. ONT.  
THE ODURO WORLD ENTERPRISES MAN.  
TITAN TRADING INTERNATIONAL INC. ONT.  
TRADING & MARKETING CO. (CANADA) INC. QUE.  
TRANS ATLAS TRADING CO. LTD. ALTA.  
TRONCO INTERNATIONAL ONT.  
WEDGEWOODS IMPORT EXPORT ONT.  
YAKURR ASSOCIATES ONT.  
660431 ONTARIO INC. ONT.  
BUYING FROM: HICOM INTERNATIONAL INC. QUE.  
KENNEDY ROSS & ASSOC. ONT.  
Q-LUBE MIRABEC INC. QUE.

## SEYCHELLES

EXPORTS : CBC ENTERPRISES QUE.  
LE GROUPE MULTIMEDIA DU CANADA INC. QUE.  
MITSUBISHI CANADA LTD. ONT.  
TACONIC CORPORATION LTD. ONT.  
INTERESTED: AG-COM TRADING INC. ONT.  
AGRO COMPANY OF CANADA LIMITED SASK.  
ALAN WRIGHT BISON-BISON MAN.  
ATAC INTERNATIONAL INC. ONT.  
B.D.C. COMMODITY EXPORT LTD. MAN.  
BARRINGTON INTERNATIONAL LTD. ONT.  
BASTIN INTERNATIONAL MAN.  
C.M.E. BLASTING & MINING EQUIPMENT LTD. ONT.  
CALKINS & BURKE LIMITED B.C.  
CAN-AFRIC ENTERPRISES INC. SASK.  
CBC ENTERPRISES QUE.  
DONALDSON INT'L LIVESTOCK LIMITED ONT.  
DUNCAN INSTRUMENTS CANADA LTD. ONT.  
EMRY TRADING CO. B.C.  
EXPORT U.S.A. CANADA INC. QUE.  
FRANK ROBY EXPORTING CO. QUE.  
ICONOPOWER LIMITED ONT.  
INTERNATIONAL MARKETING SERVICES QUE.  
INTERNATIONAL PRESS PUBLICATIONS ONT.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC. QUE.  
J.B. INTERNATIONAL SHIPPERS LTD. ONT.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY ONT.  
LE-HAN CANADA INC. ONT.  
LES FRERES HUBERT, COURTIER EN ALIMENT. QUE.  
LORNE SHIELDS INTERTRADE CORP. ONT.  
M. GURVEY & BERRY CO. INC. ONT.  
MARCOM INTERNATIONAL ONT.  
METRO INTERNATIONAL TRADING COMPANY ONT.  
MORSE PRO-VISIONS LTEE ONT.  
NORTH AMERICAN TURBOTECH LTD. QUE.  
PATHFINDER SYSTEMS DESIGN LTD. QUE.  
QUALITAS INTERNATIONAL INC. ONT.  
REGOR INTERNATIONAL INC. ONT.  
RESOURCE OUTFITTERS INTERNATIONAL ONT.  
RIO IMPORT & EXPORT LTD. N.S.  
SEABOARD LUMBER SALES COMPANY LIMITED B.C.  
SENEY ENTERPRISES INC. ONT.  
SOLAR STONE LTD. QUE.  
STARPARTS CANADA MAN.  
TACONIC CORPORATION LTD. ONT.  
THE ODURO WORLD ENTERPRISES MAN.  
TITAN TRADING INTERNATIONAL INC. ONT.  
WARD BEDAS (CANADA) LIMITED ONT.  
WEDGEWOODS IMPORT EXPORT B.C.  
WILLIAM D. BRANSON LIMITED ONT.  
660431 ONTARIO INC. ONT.  
BUYING FROM: KENNEDY ROSS & ASSOC. ONT.  
TACONIC CORPORATION LTD. ONT.

## SIERRA LEONE

EXPORTS : CANADIAN TRADERS LIMITED B.C.  
CAMEDEX LIMITED ONT.  
CAPRICORP INTERNATIONAL DEVELOPMENT INC. ONT.  
CODE INTERNATIONAL INC. ONT.  
KOOT CONSOLIDATED INTERNATIONAL LTD. ONT.  
MITSUBISHI CANADA LTD. ONT.  
INTERESTED: AG-COM TRADING INC. ONT.  
AGRO COMPANY OF CANADA LIMITED SASK.  
ALAN WRIGHT BISON-BISON MAN.  
AMALGAMATED GLOBAL ENTERPRISES INC. QUE.  
ATAC INTERNATIONAL INC. ONT.  
B.G. CHECO INTERNATIONAL LTD. ONT.

BARRINGTON INTERNATIONAL LTD. ONT.  
BASTIN INTERNATIONAL MAN.  
C.M.E. BLASTING & MINING EQUIPMENT LTD ONT.  
CAN-AFRIC ENTERPRISES INC. SASK.  
CANADIAN MERCHANT VENTURER ALTA.  
CANADIAN TRADERS LIMITED B.C.  
CBC ENTERPRISES QUE.  
D'JOVIAN INTERNATIONAL MERCHANTS LTD. ONT.  
DEKONIC INTERNATIONAL MERCANTILE CO. ONT.  
DONALDSON INT'L LIVESTOCK LIMITED ONT.  
DUNCAN INSTRUMENTS CANADA LTD. ONT.  
EMRY TRADING CO. B.C.  
EVROM INTERNATIONAL INC. ONT.  
EXPORT U.S.A. CANADA INC. QUE.  
FELL-FAB INTERNATIONAL INC. ONT.  
FRANK ROBY EXPORTING CO. QUE.  
GREAT WHITE NORTH LTD. ONT.  
ICONOPOWER LIMITED ONT.  
INTERCOM TRADING ONT.  
INTERNATIONAL MARKETING SERVICES QUE.  
INTERNATIONAL PRESS PUBLICATIONS ONT.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC. QUE.  
J.B. INTERNATIONAL SHIPPERS LTD. ONT.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY ONT.  
J.R. WELLINGTON EXPORT CORPORATION QUE.  
LE-HAN CANADA INC. ONT.  
LEBLANC & KHOREIBI INTERNATIONAL INC. ONT.  
LORNE SHIELDS INTERTRADE CORP. ONT.  
M. GURVEY & BERRY CO. INC. ONT.  
MARCOM INTERNATIONAL ONT.  
METRATRADE LIMITED ONT.  
METRO INTERNATIONAL TRADING COMPANY ONT.  
MITRADE EXPORT INC. QUE.  
NAMTRADE INTERNATIONAL INC. QUE.  
NORTH AMERICAN TURBOTECH LTD. QUE.  
PANDIT INTERNATIONAL ONT.  
PATHFINDER SYSTEMS DESIGN LTD. ONT.  
QUALITAS INTERNATIONAL INC. ALTA.  
RESOURCE OUTFITTERS INTERNATIONAL ONT.  
RIO IMPORT & EXPORT LTD. N.S.  
SEABOARD LUMBER SALES COMPANY LIMITED B.C.  
SENEY ENTERPRISES INC. ONT.  
SOLAR STONE LTD. QUE.  
STARPARTS CANADA MAN.  
THE ODURO WORLD ENTERPRISES MAN.  
TITAN TRADING INTERNATIONAL INC. ONT.  
TRENTON MACHINE TOOL ONT.  
WEDGEWOODS IMPORT EXPORT ONT.  
660431 ONTARIO INC. ONT.  
BUYING FROM: KENNEDY ROSS & ASSOC. ONT.  
KOOT CONSOLIDATED INTERNATIONAL LTD. ONT.

## SOMALIA REPUBLIC

EXPORTS : CAMEDEX LIMITED ONT.  
MITSUBISHI CANADA LTD. ONT.  
RIGBY TRADE LIMITED ONT.  
INTERESTED: AG-COM TRADING INC. ONT.  
AGRO COMPANY OF CANADA LIMITED SASK.  
ALAN WRIGHT BISON-BISON MAN.  
ATAC INTERNATIONAL INC. ONT.  
BARRINGTON INTERNATIONAL LTD. ONT.  
BASTIN INTERNATIONAL MAN.  
CAN-AFRIC ENTERPRISES INC. SASK.  
CANEXPORT TRANSCONTINENTAL LIMITED ALTA.  
CBC ENTERPRISES QUE.  
DONALDSON INT'L LIVESTOCK LIMITED ONT.  
DUNCAN INSTRUMENTS CANADA LTD. ONT.  
EMRY TRADING CO. B.C.  
EXPORT U.S.A. CANADA INC. QUE.  
FRANK ROBY EXPORTING CO. QUE.  
GREAT WHITE NORTH LTD. ONT.  
ICONOPOWER LIMITED ONT.  
INTERNATIONAL MARKETING SERVICES QUE.  
INTERNATIONAL PRESS PUBLICATIONS ONT.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC. QUE.  
J.B. INTERNATIONAL SHIPPERS LTD. ONT.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY ONT.  
LE-HAN CANADA INC. ONT.  
LORNE SHIELDS INTERTRADE CORP. ONT.  
M. GURVEY & BERRY CO. INC. ONT.  
MARCOM INTERNATIONAL ONT.  
METRO INTERNATIONAL TRADING COMPANY ONT.  
NORTH AMERICAN TURBOTECH LTD. QUE.  
PATHFINDER SYSTEMS DESIGN LTD. ONT.  
PRINCIPAL INTL. THE TRADING HOUSE B.C.  
QUALITAS INTERNATIONAL INC. ALTA.  
RESOURCE OUTFITTERS INTERNATIONAL ONT.

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## TRADING HOUSES BY COUNTRY

BUYING FROM: KENNEDY ROSS & ASSOC.  
PRINCIPAL INTL. THE TRADING HOUSE

## SOUTH AFRICA

EXPORTS : AGRO COMPANY OF CANADA LIMITED  
BOCKNEK LTD.  
C.D.N.V. INC.  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CANADIAN LIVESTOCK EXPORTERS ASSOCIATION  
CANPOTEX LIMITED  
CAMSULEX LIMITED  
CONCISE EXPORTISE LTD  
DONALDSON INT'L LIVESTOCK LIMITED  
J.B. INTERNATIONAL SHIPPERS LTD.  
LE-HAN CANADA INC.  
LENCO FIBER CORP  
LES PIECES ARBROBEK CANADA LTEE  
LORNE SHIELDS INTERTRADE CORP.  
MABUK TRADING INC.  
MARTIN & STEWART INC.  
MITSUBISHI CANADA LIMITED  
NAMTRADE INTERNATIONAL INC.  
NIKKA TRADERS INC.  
NORSTREAM INTERTEC INC.  
PUNDA MERCANTILE INC.  
RAY BUSBRIDGE INC.  
RIGBY TRADE LIMITED  
SEABOARD LUMBER SALES COMPANY LIMITED  
SIGMAN & JONES LTD.  
SOCIETE DES ELEVEURS DE PORCS DU QUEBEC  
THINKING SYSTEMS CORPORATION  
WARD BEDAS (CANADA) LIMITED

INTERESTED: A.V. ENERGY INC.  
AG-COM TRADING INC.  
ALAN WRIGHT BISON-BISON  
ALDERBRANCH ENTERPRISES INC.  
ARICO CANADA LTD.  
ATAC INTERNATIONAL INC.  
AUSCANSA INTERNATIONAL CORP.  
B.G. CMECO INTERNATIONAL LTD.  
B.DY (IN-EX) INTERNATIONAL INC.  
BALKER SOFTWOODS LTD  
BARRINGTON INTERNATIONAL LTD.  
BEDIRIAN EMBRYO TRANSFERS LTD.  
BLUE SKY CORPORATION  
CALKINS & BURKE LIMITED  
CAN-AFRIC ENTERPRISES INC.  
CANADIAN FORESTRY EQUIPMENT LTD.  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANADIAN SOURCE IMPORTS & EXPORTS INC.  
CANADIAN TRADERS LIMITED  
CLIMIS EXPORT INC.  
COVERMED INC.  
DUMCAN INSTRUMENTS CANADA LTD.  
ENRY TRADING CO.  
EXPORT U.S.A. CANADA INC.  
FCI INTERNATIONAL MARKETING GROUP  
FELINE FILMS INC.  
FRANK ROBY EXPORTING CO.  
GREAT WHITE NORTH LTD.  
H.J. SKELTON (CANADA) LIMITED  
HEXAGON MARKETING SERVICES INC.  
HF TRADE INTERNATIONAL  
HORSEWART INTERNATIONAL  
I.S. TRADING CORPORATION  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL ROAD DYNAMICS INC.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J.L. MEMORY INTL. EXPORT/IMPORT AGENCY  
KEN-JON RADIOLOGY LTD.  
KENNEDY ROSS & ASSOC.  
LE-HAN CANADA INC.  
LES PRODUITS D'ERABLE BEAUDRY INC.  
LORNE SHIELDS INTERTRADE CORP.  
LTC ENTERPRISES INC.  
M. GURVEY & BERRY CO. INC.  
MARCON INTERNATIONAL  
MARSHALL COMMODITIES LTD.

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| MATSON TRADING HOUSE                    | ONT.  |
| METRATRADER LIMITED                     | ONT.  |
| METRO INTERNATIONAL TRADING COMPANY     | ONT.  |
| MODERNA CANADA                          | ONT.  |
| MORGAN INTERNATIONAL MARKETING CO. LTD. | NFLD. |
| NORPLAST INC.                           | B.C.  |
| NORSTREAM INTERTEC INC.                 | ONT.  |
| NORTH AMERICAN TURBOTECH LTD.           | ONT.  |
| PACLINE CORPORATION                     | QUE.  |
| PATHFINDER SYSTEMS DESIGN LTD.          | ONT.  |
| PRAIRIE INDUSTRIAL CHEMICALS INC.       | SASK. |
| PRINCIPAL INTL. THE TRADING HOUSE       | B.C.  |
| RIO IMPORT & EXPORT LTD.                | N.S.  |
| RUDOLF VAN DER WALDE (1975) LTD./LTEE   | QUE.  |
| SENEY ENTERPRISES INC.                  | ONT.  |
| SMITH BROKERAGE LIMITED                 | N.B.  |
| SOLAR STONE LTD.                        | QUE.  |
| STARPARTS CANADA                        | MAN.  |
| TAICONIC CORPORATION LTD.               | ONT.  |
| THINKING SYSTEMS CORPORATION            | ONT.  |
| TRACOMEX INTERNATIONAL ENRG.            | QUE.  |
| TRENTON MACHINE TOOL                    | ONT.  |
| TRICO MARKETING SERVICES INC.           | N.B.  |
| WARD BEDAS (CANADA) LIMITED             | B.C.  |
| XCAN GRAIN LIMITED                      | MAN.  |
| ZNIDAR BROS. (1982) INC.                | ONT.  |
| 660431 ONTARIO INC.                     | ONT.  |
| DOMESTIC CONVERTERS INC.                | QUE.  |
| INTERCAN MARKETING INC.                 | B.C.  |
| KENNEDY ROSS & ASSOC.                   | ONT.  |
| MARSHALL COMMODITIES LTD.               | ONT.  |
| MITSUBISHI CANADA LIMITED               | B.C.  |
| NORSTREAM INTERTEC INC.                 | ONT.  |
| PRAIRIE INDUSTRIAL CHEMICALS INC.       | SASK. |
| PRINCIPAL INTL. THE TRADING HOUSE       | B.C.  |
| RIGBY TRADE LIMITED                     | ONT.  |
| WORLD COMMUNICATIONS MONDE M.T. INC.    | QUE.  |

## SUDAN

|             |                                          |       |
|-------------|------------------------------------------|-------|
| EXPORTS :   | BACON INTERNATIONAL MARKETING LTD.       | ONT.  |
|             | CANADIAN TRADERS LIMITED                 | B.C.  |
|             | CANEXD EX LIMITED                        | ONT.  |
|             | CBC ENTERPRISES                          | QUE.  |
|             | MITSUBISHI CANADA LTD.                   | ONT.  |
|             | ORAC INTERNATIONAL TRADING CO. LTD.      | ONT.  |
| INTERESTED: | AG-COM TRADING INC.                      | ONT.  |
|             | AGRO COMPANY OF CANADA LIMITED           | SASK. |
|             | ALAN WRIGHT BISON-BISON                  | MAN.  |
|             | ALDERBRANCH ENTERPRISES INC.             | ALTA. |
|             | AMALGAMATED GLOBAL ENTERPRISES INC.      | QUE.  |
|             | ARICO CANADA LTD.                        | ONT.  |
|             | ATAC INTERNATIONAL INC.                  | ONT.  |
|             | B.G. CHECO INTERNATIONAL LTD.            | ONT.  |
|             | BADY (IN-EX) INTERNATIONAL INC.          | QUE.  |
|             | BARRINGTON INTERNATIONAL LTD.            | ONT.  |
|             | BASTIN INTERNATIONAL                     | MAN.  |
|             | C.N.E. BLASTING & MINING EQUIPMENT LTD   | ONT.  |
|             | CAN-AFRIC ENTERPRISES INC.               | SASK. |
|             | CANADIAN COMMERCE & ENGINEERING CORP.    | ONT.  |
|             | CANADIAN HONEY & FINE FOODS EXPORTERS    | MAN.  |
|             | CANADIAN TRADERS LIMITED                 | B.C.  |
|             | CANBERRA MARKETING                       | ONT.  |
|             | CANEXPORT TRANSCONTINENTAL LIMITED       | ALTA. |
|             | CANYEM INTERNATIONAL CORPORATION         | ONT.  |
|             | CATA BRANDS INC.                         | QUE.  |
|             | CBC ENTERPRISES                          | QUE.  |
|             | CITACO INTERNATIONAL TRADING INC.        | QUE.  |
|             | COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE   | QUE.  |
|             | DONALDSON INT'L LIVESTOCK LIMITED        | ONT.  |
|             | DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
|             | EMRY TRADING CO.                         | B.C.  |
|             | ESSCO INC.                               | ONT.  |
|             | EVRON INTERNATIONAL INC.                 | ONT.  |
|             | EXPORT U.S.A. CANADA INC.                | QUE.  |
|             | FORALIX EXPORT CANADA INC.               | QUE.  |
|             | FRANK ROBY EXPORTING CO.                 | QUE.  |
|             | G.A. PAPER INTERNATIONAL INC.            | ONT.  |
|             | GREAT WHITE NORTH LTD.                   | ONT.  |
|             | ICONPOWER LIMITED                        | ONT.  |
|             | INTERNATIONAL MARKETING SERVICES         | QUE.  |
|             | INTERNATIONAL PRESS PUBLICATIONS         | ONT.  |
|             | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
|             | J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
|             | J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.  |
|             | LE-HAN CANADA INC.                       | ONT.  |
|             | LES ENTREPRISES D'ALIMENT. CHEYMA INC.   | QUE.  |
|             | LES FRERES HUBERT. COURTIERS EN ALIMENT. | QUE.  |

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### TRADING HOUSES BY COUNTRY

**BUYING FROM:**

## SWAZILAND

**INTERESTED:**

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**INTERESTED:**

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## TRADING HOUSES BY COUNTRY

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| TACONIC CORPORATION LTD.         | ONT.  |
| THE ODURO WORLD ENTERPRISES      | MAN.  |
| TITAN TRADING INTERNATIONAL INC. | ONT.  |
| TOM DYER ENTERPRISES INC.        | ONT.  |
| TRANS ATLAS TRADING CO. LTD.     | ALTA. |
| TRENTON MACHINE TOOL             | ONT.  |
| WACTOL ENTERPRISES LIMITED       | ONT.  |
| WARD BEDAS (CANADA) LIMITED      | B.C.  |
| WEDGEWOODS IMPORT EXPORT         | ONT.  |
| WESTMOUNT FOREST PRODUCTS LTD.   | B.C.  |
| 660431 ONTARIO INC.              | ONT.  |
| BEROCAN INC.                     | QUE.  |
| BUCHANAN TRADING INC.            | ONT.  |
| KENNEDY ROSS & ASSOC.            | ONT.  |
| MARSHALL COMMODITIES LTD.        | ONT.  |
| TRANS ATLAS TRADING CO. LTD.     | ALTA. |

**TOGO**

|              |                                          |       |
|--------------|------------------------------------------|-------|
| EXPORTS :    | AGRO COMPANY OF CANADA LTD.              | QUE.  |
|              | MITSUBISHI CANADA LTD.                   | ONT.  |
|              | MORSE PRO-VISIONS LTEE                   | QUE.  |
|              | NORTHAN FOOD TRADING CO.                 | QUE.  |
|              | PERMACARE PRODUCTS INC.                  | QUE.  |
|              | RAY BUSBRIDGE INC.                       | QUE.  |
|              | SIOUTEX ENRG.                            | QUE.  |
|              | TACONIC CORPORATION LTD.                 | ONT.  |
|              | WEDGEWOODS IMPORT EXPORT                 | ONT.  |
| INTERESTED:  | AG-COM TRADING INC.                      | ONT.  |
|              | AGRO COMPANY OF CANADA LIMITED           | SASK. |
|              | ALAN WRIGHT BISON-BISON                  | MAN.  |
|              | AMALGAMATED GLOBAL ENTERPRISES INC.      | QUE.  |
|              | ARICO CANADA LTD.                        | ONT.  |
|              | ATAC INTERNATIONAL INC.                  | ONT.  |
|              | B.G. CHECO INTERNATIONAL LTD.            | ONT.  |
|              | BARRINGTON INTERNATIONAL LTD.            | ONT.  |
|              | BASTIN INTERNATIONAL                     | MAN.  |
|              | C.D.N.V. INC.                            | QUE.  |
|              | CAN-AFRIC ENTERPRISES INC.               | SASK. |
|              | CANADIAN TRADERS LIMITED                 | B.C.  |
|              | CBC ENTERPRISES                          | QUE.  |
|              | COLEMAN & COLEMAN INC.                   | QUE.  |
|              | DONALDSON INT'L LIVESTOCK LIMITED        | ONT.  |
|              | DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
|              | ENRY TRADING CO.                         | B.C.  |
|              | EVRON INTERNATIONAL INC.                 | ONT.  |
|              | EXPORT U.S.A. CANADA INC.                | QUE.  |
|              | FELL-FAB INTERNATIONAL INC.              | ONT.  |
|              | FRANK ROBY EXPORTING CO.                 | QUE.  |
|              | FREMAH INTERNATIONAL TRADING INC.        | QUE.  |
|              | GREAT WHITE NORTH LTD.                   | ONT.  |
|              | ICONOPOWER LIMITED                       | ONT.  |
|              | INTERNATIONAL MARKETING SERVICES         | QUE.  |
|              | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
|              | J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
|              | J.L. HENDRY INT'L. EXPORT/IMPORT AGENCY  | ONT.  |
|              | J.R. WELLINGTON EXPORT CORPORATION       | QUE.  |
|              | LE-MAN CANADA INC.                       | ONT.  |
|              | LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
|              | M. DE SAINT-HILAIRE MGMT SERVICES        | QUE.  |
|              | M. GURVEY & BERRY CO. INC.               | ONT.  |
|              | MARCON INTERNATIONAL                     | ONT.  |
|              | MATSON TRADING HOUSE                     | ONT.  |
|              | METRO INTERNATIONAL TRADING COMPANY      | ONT.  |
|              | NORTH AMERICAN TURBOTECH LTD.            | QUE.  |
|              | NUWORLD HYTEK INDUSTRIES LTD.            | ONT.  |
| 6            | PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |
|              | PME EXPORTATION INC.                     | QUE.  |
|              | QUALITAS INTERNATIONAL INC.              | ALTA. |
|              | RESOURCE OUTFITTERS INTERNATIONAL        | ONT.  |
|              | RIO IMPORT & EXPORT LTD.                 | N.S.  |
|              | SEABOARD LUMBER SALES COMPANY LIMITED    | B.C.  |
|              | SENEY ENTERPRISES INC.                   | ONT.  |
|              | SOLAR STONE LTD.                         | QUE.  |
|              | STARPARTS CANADA                         | MAN.  |
|              | TACONIC CORPORATION LTD.                 | ONT.  |
|              | THE ODURO WORLD ENTERPRISES              | MAN.  |
|              | TITAN TRADING INTERNATIONAL INC.         | ONT.  |
|              | TRADING & MARKETING CO. (CANADA) INC.    | QUE.  |
|              | TRANS ATLAS TRADING CO. LTD.             | ALTA. |
|              | 660431 ONTARIO INC.                      | ONT.  |
| BUYING FROM: | BEROCAN INC.                             | QUE.  |
|              | KENNEDY ROSS & ASSOC.                    | ONT.  |

## TUNISIA

EXPORTS : AGRO COMPANY OF CANADA LIMITED SASK.  
ATAC INTERNATIONAL INC. ONT.

**INTERESTED:**

|                                          |       |
|------------------------------------------|-------|
| BARRINGTON INTERNATIONAL LTD.            | ONT.  |
| CANADA TRADE GROUP INC.                  | QUE.  |
| CANSULEX LIMITED                         | B.C.  |
| COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE   | QUE.  |
| COUREY INTERNATIONAL (COMMERCE) INC.     | QUE.  |
| DARIANNE INTERNATIONAL TRADING INC.      | ONT.  |
| EVRON INTERNATIONAL INC.                 | ONT.  |
| EXPORTATION QUEBEC S.E.Q. INC.           | QUE.  |
| LEBLANC & KHOREIBI INTERNATIONAL INC.    | ONT.  |
| MEDICOM INC.                             | QUE.  |
| MITRADE EXPORT INC.                      | QUE.  |
| MITSUBISHI CANADA LTD.                   | ONT.  |
| PANDIT INTERNATIONAL                     | ONT.  |
| SOVIBEX LTEE                             | QUE.  |
| VENTES INTERNATIONALES D'ANIMAUX DU QUE. | QUE.  |
| ACCORD INTERNATIONAL LEAF INC.           | QUE.  |
| AG-COM TRADING INC.                      | ONT.  |
| ALAN WRIGHT BISON-BISON                  | MAN.  |
| AMALGAMATED GLOBAL ENTERPRISES INC.      | QUE.  |
| ARICO CANADA LTD.                        | ONT.  |
| BACON INTERNATIONAL MARKETING LTD.       | ONT.  |
| BALFOUR GUTHRIE FOREST PRODUCTS INC.     | B.C.  |
| BARRINGTON INTERNATIONAL LTD.            | ONT.  |
| BASF-ARK MARKETING LIMITED               | ONT.  |
| BASTIN INTERNATIONAL                     | MAN.  |
| BETHUNE IMPORT-EXPORT LTD.               | QUE.  |
| C.D.M.V. INC.                            | QUE.  |
| C.M.E. BLASTING & MINING EQUIPMENT LTD   | ONT.  |
| CAN-AFRIC ENTERPRISES INC.               | SASK. |
| CANADIAN BEARINGS LTD.                   | ONT.  |
| CANADIAN FORESTRY EQUIPMENT LTD.         | QUE.  |
| CANADIAN HONEY & FINE FOODS EXPORTERS    | MAN.  |
| CANADIAN LIVESTOCK EXPORTERS ASSOCIATION | ONT.  |
| CANADIAN TRADERS LIMITED                 | B.C.  |
| CANDEV TRADING CO. INC.                  | QUE.  |
| CANDEX LIMITED                           | ONT.  |
| CANEXPORT TRANSCONTINENTAL LIMITED       | ALTA. |
| CANYEM INTERNATIONAL CORPORATION         | ONT.  |
| CATA BRANDS INC.                         | QUE.  |
| CBC ENTERPRISES                          | QUE.  |
| CITACO INTERNATIONAL TRADING INC.        | QUE.  |
| CLIC TRADING INC.                        | QUE.  |
| CLIMIS INTERNATIONAL INC.                | QUE.  |
| COLEMAN & COLEMAN INC.                   | QUE.  |
| COVERVED INC.                            | QUE.  |
| DALTCO INTERNATIONAL                     | ONT.  |
| DONALDSON INT'L LIVESTOCK LIMITED        | ONT.  |
| DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
| EMRY TRADING CO.                         | B.C.  |
| ESSCO INC.                               | ONT.  |
| EVRON INTERNATIONAL INC.                 | ONT.  |
| EXPORT U.S.A. CANADA INC.                | QUE.  |
| FELINE FILMS INC.                        | QUE.  |
| FORALIX EXPORT CANADA INC.               | QUE.  |
| FOREXPORT INC.                           | QUE.  |
| FRANK ROBY EXPORTING CO.                 | QUE.  |
| GENTRA IMPEX                             | QUE.  |
| GREAT WHITE NORTH LTD.                   | ONT.  |
| ICONOPOWER LIMITED                       | ONT.  |
| INTERNATIONAL MARKETING SERVICES         | QUE.  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
| J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
| J.L. MEMORY INTL. EXPORT/IMPORT AGENCY   | ONT.  |
| J.R. WILKINSON EXPORT CORPORATION        | QUE.  |
| KESSLER TECH (CANADA) INC.               | QUE.  |
| LA SOCIETE NATIONALE DE VEHICULES IND.   | QUE.  |
| LE GROUPE MULTIMEDIA DU CANADA INC.      | QUE.  |
| LE-HAN CANADA INC.                       | JNT.  |
| LEBLANC & KHOREIBI INTERNATIONAL INC.    | ONT.  |
| LES ENTREPRISES D'ALIMENT. CHEYMA INC.   | QUE.  |
| LORNE SHIELDS INTERTRADE CORP.           | JNT.  |
| M. DE SAINT-HILAIRE MGMT SERVICES        | QUE.  |
| M. GURVEY & BERRY CO. INC.               | JNT.  |
| MARCOM INTERNATIONAL                     | JNT.  |
| METRO INTERNATIONAL TRADING COMPANY      | ONT.  |
| MICROLITES SCIENTIFIC DIV. OF WEST EAST  | ONT.  |
| MIDEX INTERNATIONAL INC.                 | ONT.  |
| NAMET INTERNATIONAL LTD.                 | ALTA. |
| NORTH AMERICAN TURBOTECH LTD.            | QUE.  |
| NUWORLD HYTEK INDUSTRIES LTD.            | JNT.  |
| ORAC INTERNATIONAL TRADING CO. LTD.      | ONT.  |
| PANDIT INTERNATIONAL                     | JNT.  |
| PARSONS SEEDS LIMITED.                   | JNT.  |
| PATFINDER SYSTEMS DESIGN LTD.            | JNT.  |
| PENTA TRADING INTERNATIONAL LTD.         | B.C.  |
| PERMACARE PRODUCTS INC.                  | QUE.  |
| PIERREFONDS IMPORT EXPORT CA LTEE        | QUE.  |
| PITMAN MFG. CO. INC. INTERNATIONAL DIV.  | QUE.  |
| PME EXPORTATION INC.                     | QUE.  |

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## TRADING HOUSES BY COUNTRY

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BUYING FROM: CAPRICORP INTERNATIONAL DEVELOPMENT INC.  
GLOBE MARKETING INTERNATIONAL  
KENNEDY ROSS & ASSOC.

## WESTERN SAHARA

EXPORTS : MITSUBISHI CANADA LTD.  
INTERESTED: AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
ATAC INTERNATIONAL INC.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
BENTO MARKETING  
CAN-AFRIC ENTERPRISES INC.  
CBC ENTERPRISES  
D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
EMRY TRADING CO.  
EXPORT U.S.A. CANADA INC.  
FRANK ROBY EXPORTING CO.  
GREAT WHITE NORTH LTD.  
ICOMPOWER LIMITED  
INTERNATIONAL BUSINESS FORMS COMPANY  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
LE-HAN CANADA INC.  
LORNE SHIELDS INTERTRADE CORP.  
M. GURVEY & BERRY CO. INC.  
MARCON INTERNATIONAL  
METRO INTERNATIONAL TRADING COMPANY  
NORTH AMERICAN TURBOTECH LTD.  
PATHFINDER SYSTEMS DESIGN LTD.  
RESOURCE OUTFITTERS INTERNATIONAL  
RIO IMPORT & EXPORT LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SEED-LINK DIV. OF LANDIS SEED CDA. LTD.  
SENEY ENTERPRISES INC.  
STARPARTS CANADA  
TITAN TRADING INTERNATIONAL INC.  
WEDGEWOODS IMPORT EXPORT  
WILLIAM D. BRANSON LIMITED  
660431 ONTARIO INC.  
KENNEDY ROSS & ASSOC.

**ZAIRE**

EXPORTS : BEROCAN INC.  
C.D.N.V. INC.  
CANADIAN FORESTRY EQUIPMENT LTD.  
CODE INTERNATIONAL INC.  
INTERNATIONAL PRESS PUBLICATIONS  
MITSUBISHI CANADA LTD.  
MORSE PRO-VISIONS LTEE  
NORDSUD EXCHANGE TRADE  
ORIAIC INTERNATIONAL TRADING CO. LTD.  
PIERREFONDS IMPORT EXPORT CA LTEE  
PME EXPORTATION INC.  
REGOR INTERNATIONAL INC.  
RESOURCE OUTFITTERS INTERNATIONAL  
AG-COM TRADING INC.  
INTERESTED: AGRO COMPANY OF CANADA LIMITED  
AL KATHEEB INTERNATIONAL  
ALAN WRIGHT BISON-BISON  
AMALGAMATED GLOBAL ENTERPRISES INC.  
ARICO CANADA LTD.  
ATAC INTERNATIONAL INC.  
B.G. CHECO INTERNATIONAL LTD.  
BARRINGTON INTERNATIONAL LTD.

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## TRADING HOUSES BY COUNTRY

| INTERESTED: |                                          |       |
|-------------|------------------------------------------|-------|
|             | THE ODURO WORLD ENTERPRISES              | MAN.  |
|             | AG-COM TRADING INC.                      | ONT.  |
|             | AGRO COMPANY OF CANADA LIMITED           | SASK. |
|             | ALAN WRIGHT BISON-BISON                  | MAN.  |
|             | AMALGAMATED GLOBAL ENTERPRISES INC.      | QUE.  |
|             | ARAVIS DISTRIBUTION INC.                 | QUE.  |
|             | ARTFUL APPLICATIONS INC.                 | ONT.  |
|             | ATAC INTERNATIONAL INC.                  | ONT.  |
|             | B.G. CHECO INTERNATIONAL LTD.            | ONT.  |
|             | BARRINGTON INTERNATIONAL LTD.            | ONT.  |
|             | BASTIN INTERNATIONAL                     | MAN.  |
|             | BLUE SKY CORPORATION                     | B.C.  |
|             | C.M.E. BLASTING & MINING EQUIPMENT LTD   | ONT.  |
|             | CAN-AFRIC ENTERPRISES INC.               | SASK. |
|             | CANADIAN SOURCE IMPORTS & EXPORTS INC.   | ALTA. |
|             | CANADIAN TRADERS LIMITED                 | B.C.  |
|             | CANADIAN TRANS WORLD SUPPLIERS LTD.      | ALTA. |
|             | CATA BRANDS INC.                         | QUE.  |
|             | CBC ENTERPRISES                          | QUE.  |
|             | COLEMAN & COLEMAN INC.                   | QUE.  |
|             | COLOURS INTERNATIONAL INC.               | ONT.  |
|             | COUREY INTERNATIONAL (COMMERCE) INC.     | QUE.  |
|             | COVERMED INC.                            | QUE.  |
|             | CRANE SUPPLY                             | ONT.  |
|             | D'JOVIAN INTERNATIONAL MERCHANTS LTD.    | ONT.  |
|             | DONALDSON INT'L LIVESTOCK LIMITED        | ONT.  |
|             | DOTCO INC.                               | ALTA. |
|             | DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
|             | EMRY TRADING CO.                         | B.C.  |
|             | EVRON INTERNATIONAL INC.                 | ONT.  |
|             | EXPORT U.S.A. CANADA INC.                | QUE.  |
|             | FELINE FILMS INC.                        | QUE.  |
|             | FRANK ROBY EXPORTING CO.                 | QUE.  |
|             | GREAT WHITE NORTH LTD.                   | ONT.  |
|             | H.J. SKELTON (CANADA) LIMITED            | ONT.  |
|             | ICONPOWER LIMITED                        | ONT.  |
|             | INTERNATIONAL MARKETING SERVICES         | QUE.  |
|             | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
|             | INTERSPAN INDUSTRIAL SALES INC.          | ONT.  |
|             | J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
|             | J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.  |
|             | J.R. WELLINGTON EXPORT CORPORATION       | QUE.  |
|             | KESSLER TECH (CANADA) INC.               | QUE.  |
|             | LE-HAN CANADA INC.                       | ONT.  |
|             | LEBLANC & KHOREIBI INTERNATIONAL INC.    | ONT.  |
|             | LES FRERES HUBERT, COURTIER EN ALIMENT.  | QUE.  |
|             | LES PIECES ARBROEC CANADA LTEE           | QUE.  |
|             | LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
|             | M. GURVEY & BERRY CO. INC.               | ONT.  |
|             | MARCON INTERNATIONAL                     | ONT.  |
|             | METRO INTERNATIONAL TRADING COMPANY      | ONT.  |
|             | MULTICHEM IMPORT EXPORT INC.             | QUE.  |
|             | NORSTREAM INTERTEC INC.                  | ONT.  |
|             | NORTH AMERICAN TURBOTECH LTD.            | QUE.  |
|             | O. OASIS PICTURES INC.                   | ONT.  |
|             | PANDIT INTERNATIONAL                     | ONT.  |
|             | PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |
|             | PERMACARE PRODUCTS INC.                  | QUE.  |
|             | PERTAMA-TENTAR INC.                      | ONT.  |
|             | PI MARKETING CORPORATION                 | B.C.  |
|             | PNE EXPORTATION INC.                     | QUE.  |
|             | PRAIRIE INDUSTRIAL CHEMICALS INC.        | SASK. |
|             | QUALITAS INTERNATIONAL INC.              | ALTA. |
|             | RESOURCE OUTFITTERS INTERNATIONAL        | ONT.  |
|             | RIO IMPORT & EXPORT LTD.                 | N.S.  |
|             | RUDDY INTERNATIONAL                      | ONT.  |
|             | SEABOARD LUMBER SALES COMPANY LIMITED    | B.C.  |
|             | SENEY ENTERPRISES INC.                   | ONT.  |
|             | SHEELD MARKETING SERVICES INC.           | ONT.  |
|             | SOLAR STONE LTD.                         | QUE.  |
|             | STARPARTS CANADA                         | MAN.  |
|             | THE ODURO WORLD ENTERPRISES              | MAN.  |
|             | TITAN TRADING INTERNATIONAL INC.         | ONT.  |
|             | TOM DYER ENTERPRISES INC.                | ONT.  |
|             | TRANS ATLAS TRADING CO. LTD.             | ALTA. |
|             | UNIVERSAL MARKETING LTD.                 | B.C.  |
|             | WACTOL ENTERPRISES LIMITED               | ONT.  |
|             | WARD BEDAS (CANADA) LIMITED              | B.C.  |
|             | WEDGEWOODS IMPORT EXPORT                 | ONT.  |
|             | WILLIAM D. BRANSON LIMITED               | ONT.  |
|             | ZBT INTERNATIONAL CARGO COMPANY          | B.C.  |
|             | 660431 ONTARIO INC.                      | ONT.  |
|             | C.D.N.V. INC.                            | QUE.  |
|             | INTERSPAN INDUSTRIAL SALES INC.          | ONT.  |
|             | KENNEDY ROSS & ASSOC.                    | ONT.  |
|             | RIGBY TRADE LIMITED                      | ONT.  |

## ASIA OR FAR EAST

**AFGHANISTAN**

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| EXPORTS :    | CANEDEX LIMITED                          | ONT.  |
| INTERESTED:  | AG-COM TRADING INC.                      | ONT.  |
|              | AGRO COMPANY OF CANADA LIMITED           | SASK. |
|              | ALAN WRIGHT BISON-BISON                  | MAN.  |
|              | ATAC INTERNATIONAL INC.                  | ONT.  |
|              | BARRINGTON INTERNATIONAL LTD.            | ONT.  |
|              | BASEMARK MARKETING LIMITED               | ONT.  |
|              | BASTIN INTERNATIONAL                     | MAN.  |
|              | BOIS JACQUES VOYER INC. (LES)            | QUE.  |
|              | C.M.E. BLASTING & MINING EQUIPMENT LTD   | ONT.  |
|              | CBC ENTERPRISES                          | QUE.  |
|              | CHARLES CHAPLIN ENTERPRISES INC.         | ONT.  |
|              | COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE   | QUE.  |
|              | DONALDSON INT'L LIVESTOCK LIMITED        | ONT.  |
|              | DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
|              | EMRY TRADING CO.                         | B.C.  |
|              | ESSCO INC.                               | ONT.  |
|              | EXPORT U.S.A. CANADA INC.                | QUE.  |
|              | FRANK ROBY EXPORTING CO.                 | QUE.  |
|              | GLOBE MARKETING INTERNATIONAL            | SASK. |
|              | GREAT WHITE NORTH LTD.                   | ONT.  |
|              | INTERNATIONAL MARKETING SERVICES         | QUE.  |
|              | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
|              | INTERSPAN INDUSTRIAL SALES INC.          | ONT.  |
|              | J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
|              | J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.  |
|              | JANALTA TRADING CO. LTD.                 | ALTA. |
|              | KENNEDY ROSS & ASSOC.                    | ONT.  |
|              | LE-HAN CANADA INC.                       | ONT.  |
|              | LEBLANC & KHOREIBI INTERNATIONAL INC.    | ONT.  |
|              | LINK INTERNATIONAL                       | ONT.  |
|              | LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
|              | M. GURVEY & BERRY CO. INC.               | ONT.  |
|              | MARCON INTERNATIONAL                     | ONT.  |
|              | METRO INTERNATIONAL TRADING COMPANY      | ONT.  |
|              | NORTH AMERICAN TURBOTECH LTD.            | QUE.  |
|              | PANDIT INTERNATIONAL                     | ONT.  |
|              | PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |
|              | PEGASUS                                  | ONT.  |
|              | POWER HOUSE TOOL CANADA                  | MAN.  |
|              | RIO IMPORT & EXPORT LTD.                 | N.S.  |
|              | ROSS RICHARDSON & CO. (1988) LTD.        | B.C.  |
|              | SEABOARD LUMBER SALES COMPANY LIMITED    | B.C.  |
|              | SENEY ENTERPRISES INC.                   | ONT.  |
|              | STARPARTS CANADA                         | MAN.  |
|              | SUN INTER-TECHNOLOGY CORP.               | B.C.  |
|              | TITAN TRADING INTERNATIONAL INC.         | ONT.  |
|              | WEDGEWOODS IMPORT EXPORT                 | ONT.  |
|              | WILLIAM D. BRANSON LIMITED               | ONT.  |
|              | 660431 ONTARIO INC.                      | ONT.  |
| BUYING FROM: | KENNEDY ROSS & ASSOC.                    | ONT.  |
|              | MARSHALL COMMODITIES LTD.                | ONT.  |

## BANGLADESH

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| EXPORTS :   | AGRO COMPANY OF CANADA LTD.          | QUE.  |
|             | AMALGAMATED GLOBAL ENTERPRISES INC.  | QUE.  |
|             | BARRINGTON INTERNATIONAL LTD.        | ONT.  |
|             | BASTIN INTERNATIONAL                 | MAN.  |
|             | CANADA TRADE GROUP INC.              | QUE.  |
|             | CANPOTEX LIMITED                     | SASK. |
|             | CBC ENTERPRISES                      | QUE.  |
|             | CODE INTERNATIONAL INC.              | ONT.  |
|             | DARECO INC.                          | QUE.  |
|             | HIR INTERNATIONAL LTD.               | MAN.  |
|             | INTERNATIONAL COMMODITIES EXPORT CO. | ONT.  |
|             | J.B. INTERNATIONAL SHIPPERS LTD.     | ONT.  |
|             | METRO INTERNATIONAL TRADING COMPANY  | ONT.  |
|             | MITSUBISHI CANADA LTD.               | ONT.  |
|             | PHILIPP BROTHERS (CANADA) LTD.       | ONT.  |
|             | RONALD A. CHISHOLM LIMITED           | ONT.  |
|             | RUDDY INTERNATIONAL                  | ONT.  |
|             | SEL-DRUM CORPORATION                 | ONT.  |
|             | SOVIBEX LTEE                         | QUE.  |
|             | TACONIC CORPORATION LTD.             | ONT.  |
|             | TRANS ATLAS TRADING CO. LTD.         | ALTA. |
|             | UNIVERSAL PAPER EXPORT CO. LTD       | QUE.  |
|             | UNIVERSAL TRADING DIV OF 751721      | ONT.  |
|             | XCAN GRAIN LIMITED                   | MAN.  |
| INTERESTED: | AG-COM TRADING INC.                  | ONT.  |

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## TRADING HOUSES BY COUNTRY

BUYING FROM: ASIATIC & PACIFIC TRADING CO. LTD.  
CLOUSTON FOODS CANADA LTD.  
INTERNATIONAL PRESS PUBLICATIONS  
KENNEDY ROSS & ASSOC.  
METRO INTERNATIONAL TRADING COMPANY  
PANDIT INTERNATIONAL

## BHUTAN

EXPORTS : CANDEX LIMITED  
INTERESTED: AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED

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| CANADIAN TRADERS LIMITED                 | B.C.  |
| CBC ENTERPRISES                          | QUE.  |
| NORSTREAM INTERTEC INC.                  | ONT.  |
| SANLIEW TRADING COMPANY                  | B.C.  |
| AG-COM TRADING INC.                      | ONT.  |
| AGRO COMPANY OF CANADA LIMITED           | SASK. |
| ALAN WRIGHT BISON-BISON                  | MAN.  |
| AMALGAMATED GLOBAL ENTERPRISES INC.      | QUE.  |
| ATAC INTERNATIONAL INC.                  | ONT.  |
| BARRINGTON INTERNATIONAL LTD.            | ONT.  |
| BASTIN INTERNATIONAL                     | MAN.  |
| BOIS JACQUES VOYER INC. (LES)            | QUE.  |
| CANADIAN FORESTRY EQUIPMENT LTD.         | QUE.  |
| CANADIAN TRADERS LIMITED                 | B.C.  |
| CBC ENTERPRISES                          | QUE.  |
| CHARLES CHAPLIN ENTERPRISES INC.         | ONT.  |
| COLEMAN & COLEMAN INC.                   | QUE.  |
| COUREY INTERNATIONAL (COMMERCE) INC.     | QUE.  |
| DEKONIC INTERNATIONAL MERCANTILE CO.     | ONT.  |
| DONALDSON INT'L LIVESTOCK LIMITED        | ONT.  |
| DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
| ELSON INTERNATIONAL TRADING CO. INC.     | QUE.  |
| EMRY TRADING CO.                         | B.C.  |
| EXPORT U.S.A. CANADA INC.                | QUE.  |
| FIRST MCCARTHY CAPITAL CORPORATION       | ONT.  |
| FRANK ROBY EXPORTING CO.                 | QUE.  |
| FREMAH INTERNATIONAL TRADING INC.        | QUE.  |
| GENSET SUPPLY & SERVICE INC.             | MAN.  |
| GLOBE MARKETING INTERNATIONAL            | SASK. |
| GREAT WHITE NORTH LTD.                   | ONT.  |
| H.E. JUSTESEN ASSOCIATES INC.            | B.C.  |
| ICONOPOWER LIMITED                       | ONT.  |
| INTERNATIONAL BUSINESS FORMS COMPANY     | ONT.  |
| INTERNATIONAL MARKETING SERVICES         | QUE.  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
| INTERSPAN INDUSTRIAL SALES INC.          | ONT.  |
| J. PASCAL INC.                           | QUE.  |
| J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
| J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.  |
| J.R. WELLINGTON EXPORT CORPORATION       | QUE.  |
| KENNEDY ROSS & ASSOC.                    | ONT.  |
| LE-HAN CANADA INC.                       | ONT.  |
| LINK INTERNATIONAL                       | ONT.  |
| LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
| LTC ENTERPRISES INC.                     | B.C.  |
| M. GURVEY & BERRY CO. INC.               | ONT.  |

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## TRADING HOUSES BY COUNTRY

MARCON INTERNATIONAL  
METRO INTERNATIONAL TRADING COMPANY  
MULTIPHARM INTERNATIONAL INC.  
NEO-DREAMS MARKETING & DEVELOPMENT  
NORSTREAM INTERTEC INC.  
NORTH AMERICAN TURBOTECH LTD.  
NUWORLD HYTEK INDUSTRIES LTD.  
PANDIT INTERNATIONAL  
PATHFINDER SYSTEMS DESIGN LTD.  
PERTAMA-TENTAR INC.  
PRINCIPAL INTL. THE TRADING HOUSE  
Q-LUBE MIRABEC INC.  
QUALITAS INTERNATIONAL INC.  
RIO IMPORT & EXPORT LTD.  
ROSS RICHARDSON & CO. (1988) LTD.  
RUDDY INTERNATIONAL  
RUDOLF VAN DER WALDE (1975) LTD./LTEE  
SARECO SEAFOODS INC.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SEATECH TRADING LTD.  
SENEY ENTERPRISES INC.  
STARPARTS CANADA  
UNIVERSAL MARKETING AGENCIES  
WEDGEWOODS IMPORT EXPORT  
WESTMOUNT FOREST PRODUCTS LTD.  
WORLD COMMUNICATIONS MONDE M.T. INC.  
YARAK TRADING CONSULTANTS INC.  
660431 ONTARIO INC.  
KENNEDY ROSS & ASSOC.  
SAMLIEW TRADING COMPANY

**BUYING FROM:**

## BLISSMA

EXPORTS : AMALGAMATED GLOBAL ENTERPRISES INC.  
CANADA TRADE GROUP INC.  
CANPOTEX LIMITED  
DARECO INC.  
GENSET SUPPLY & SERVICE INC.  
MITSUBISHI CANADA LTD.  
UNIVERSAL PAPER EXPORT CO. LTD

INTERESTED: ADSGO TRADING CORPORATION LTD.  
AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
ATAC INTERNATIONAL INC.  
B.G. CHECO INTERNATIONAL LTD.  
BARRINGTON INTERNATIONAL LTD.  
BASEMARK MARKETING LIMITED  
BASTIN INTERNATIONAL  
BOIS JACQUES VOYER INC. (LES)  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CBC ENTERPRISES  
CHARLES CHAPLIN ENTERPRISES INC.  
COLEMAN & COLEMAN INC.  
COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE  
DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
EMRY TRADING CO.  
EVROM INTERNATIONAL INC.  
EXPORT U.S.A. CANADA INC.  
FRANK ROBY EXPORTING CO.  
GENSET SUPPLY & SERVICE INC.  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
ICONOPOWER LIMITED  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL PRESS PUBLICATIONS  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J. PASCAL INC.  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
J.R. WELLINGTON EXPORT CORPORATION  
KENNEDY ROSS & ASSOC.  
LE-HAN CANADA INC.  
LORNE SHIELDS INTERTRADE CORP.  
M. GURVEY & BERRY CO. INC.  
MARCON INTERNATIONAL  
METRO INTERNATIONAL TRADING COMPANY  
MULTIPHARM INTERNATIONAL INC.  
NICHIMEN CANADA INC.  
NORSTREAM INTERTEC INC.  
NORTH AMERICAN TURBOTECH LTD.  
NUWORLD HYTEK INDUSTRIES LTD.  
PANDIT INTERNATIONAL  
PATHFINDER SYSTEMS DESIGN LTD.  
Q-LUBE MIRABEC INC.  
QUALITAS INTERNATIONAL INC.  
RIO IMPORT & EXPORT LTD.

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ROSS RICHARDSON & CO. (1988) LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SEATECH TRADING LTD.  
SENEY ENTERPRISES INC.  
STARPARTS CANADA  
SUN INTER-TECHNOLOGY CORP.  
UNIVERSAL MARKETING AGENCIES  
WEDGEWOODS IMPORT EXPORT  
WESTMOUNT FOREST PRODUCTS LTD.  
WILLIAM D. BRANSON LIMITED  
660431 ONTARIO INC.  
KENNEDY ROSS & ASSOC.

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A. LAMBERT INTERNATIONAL INC.  
ABEGWEIT SEAFOODS INC.  
ACCORD INTERNATIONAL LEAF INC.  
ADVANCED PRODUCTS LTD.  
AG-COM TRADING INC.  
AGRICULTURAL DEVELOPMENT CORP. OF SASK.  
AGRO COMPANY OF CANADA LIMITED  
ALDERBRANCH ENTERPRISES INC.  
AMALGAMET CANADA  
ARAVIS DISTRIBUTION INC.  
ARTFUL APPLICATIONS INC.  
ATAC INTERNATIONAL INC.  
AXEWOOD COMPANY LIMITED  
BAYSHORE (NFLD.) INC.  
BENDIX AVELEX INC. AERO-MARINE DIVISION  
BETHUNE IMPORT-EXPORT LTD.  
BRITISH COLUMBIA TREE FRUITS LTD.  
BUCHANAN TRADING INC.  
BUSCHLEN/MOWATT FINE ARTS LTD.  
C. ITOH & CO (CANADA) LTD.  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CALKINS & BURKE LIMITED  
CAN-NAM TRINEX INC.  
CANADA PACKERS INC. INT'L TRADE DIV.  
CANADA TRADE GROUP INC.  
CANADIAN TRADERS LIMITED  
CANAMIN PACIFIC FINANCE (INTL.) LTD.  
CAMCHILLA ASSOCIATES LTD.  
CANWORLD FOODS LTD.  
CBC ENTERPRISES  
CETECO INTERNATIONAL CANADA  
CLIMIS EXPORT INC.  
CLIMIS INTERNATIONAL INC.  
CORIMPEX INTERNATIONAL INC.  
CWT CANADA WEST TRADING CORPORATION  
D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
EAGLE TRADING LIMITED  
EASTERN TOWNSHIPS PRODUCE LTD.  
ELEVAT ELECTRONIC SALES CORP.  
ELSON INTERNATIONAL TRADING CO. INC.  
ERACO INTERNATIONAL TRADING INC.  
EURODATA INC.  
FIRST CANADIAN CONNECTIONS MKTG. CORP.  
FIRST MCCARTHY CAPITAL CORPORATION  
FRANK ROBY EXPORTING CO.  
FREMAM INTERNATIONAL TRADING INC.  
GENERAL MERCHANTS INTERNATIONAL INC.  
GENSET SUPPLY & SERVICE INC.  
GEO-FAR EAST CO.  
GREAT WHITE NORTH LTD.  
HALFORD HIDE AND LEATHER CO. LTD.  
HF TRADE INTERNATIONAL  
HOSHO CANADA INC.  
I-TECH CANADA INC.  
IBASCO-INTL. BUYERS & SELLERS CO.  
INTERCON TRADING  
INTERGULF COMMODITIES (INT'L)  
INTERNATIONAL BUSINESS FORMS COMPANY  
INTERNATIONAL COMMODITIES EXPORT CO.  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL PRESS PUBLICATIONS  
INTERNATIONAL ROAD DYNAMICS INC.  
IRETON INTERNATIONAL BARTER INC.  
KISCAN PRODUCTS  
L & R IMPORT EXPORT INC.  
LABONTHU IMPORT EXPORT INC.  
LE-MAN CANADA INC.  
LES HOMARDS GIDNEY LOBSTER LTD.  
LEUSYCO CANADA LIMITED  
LOVELL & CHRISTMAS (CANADA) INC.  
LTC ENTERPRISES INC.  
LTC TRADING INC.  
MAKO ENTERPRISES LTD.

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# TRADING HOUSES BY COUNTRY

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|------------------------------------------|-------|------------------------------------------|-------|
| MARTELL EXPORTING LTD.                   | ONT.  | CANADIAN SWINE EXPORTERS ASSOCIATION     | ONT.  |
| MARTIN & STEWART INC.                    | QUE.  | CANADIAN TRADERS LIMITED                 | B.C.  |
| MATOUSEK ART LIMITED                     | ALTA. | CANATLANTIC MARKETING SERVICES LTD.      | QUE.  |
| MAXIMUS INTERNATIONAL CORPORATION        | ONT.  | CANWIDE INTERNATIONAL INC.               | ONT.  |
| MELROSE INTERNATIONAL TRADING (1987) LTD | QUE.  | CAPRICORP INTERNATIONAL DEVELOPMENT INC. | ONT.  |
| MISKAND TRADING CO. LTD.                 | B.C.  | CBC ENTERPRISES                          | QUE.  |
| MITRADE EXPORT INC.                      | QUE.  | CFB TRADING COMPANY LTD.                 | B.C.  |
| MITSUBISHI CANADA LIMITED                | B.C.  | CHARLES CHAPLIN ENTERPRISES INC.         | ONT.  |
| MITSUBISHI CANADA LTD.                   | ONT.  | CITACO INTERNATIONAL TRADING INC.        | QUE.  |
| MORGAN INTERNATIONAL MARKETING CO. LTD.  | Nfld. | CLIC TRADING INC.                        | QUE.  |
| MULTIPHARM INTERNATIONAL INC.            | ONT.  | COLEMAN & COLEMAN INC.                   | QUE.  |
| NAMTRADE INTERNATIONAL INC.              | QUE.  | COLEMAN ASSOCIATES (CONSULTING) LTD.     | ONT.  |
| NATIONAL SEA PRODUCTS LTD. INTL. MKTG.   | N.S.  | COLOURS INTERNATIONAL INC.               | ONT.  |
| NATIVE CANADIAN ARTS LTD.                | B.C.  | COUREY INTERNATIONAL (COMMERCE) INC.     | QUE.  |
| NATURE'S WINDOW                          | ONT.  | DANSANNA INTERNATIONAL                   | QUE.  |
| NEO-DREAMS MARKETING & DEVELOPMENT       | B.C.  | DARECO INC.                              | QUE.  |
| NILSFUR EXPORT INCORPORATED              | ONT.  | DARIANNE INTERNATIONAL TRADING INC.      | ONT.  |
| NORPLAST INC.                            | B.C.  | DEKONIC INTERNATIONAL MERCANTILE CO.     | ONT.  |
| NORSTREAM INTERTEC INC.                  | ONT.  | DOMESTIC CONVERTERS INC.                 | QUE.  |
| NORTHAM FOOD TRADING CO.                 | QUE.  | DONALDSON INT'L LIVESTOCK LIMITED        | ONT.  |
| PARETO TRADING HOUSE LTD.                | B.C.  | DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
| PARKDALE INTERNATIONAL LIMITED           | ONT.  | EMRY TRADING CO.                         | B.C.  |
| PERTAMA-TENTAR INC.                      | ONT.  | ENGLISH BAY CEDAR PRODUCTS LTD.          | B.C.  |
| PEXIM ENTERPRISES INC.                   | B.C.  | EQUITY WORLD TRADING COMPANY             | QUE.  |
| PHILIPP BROTHERS (CANADA) LTD.           | ONT.  | ERACO INTERNATIONAL TRADING INC.         | ONT.  |
| PIERRE A. LANOTOT INTL. MARKETING INC.   | QUE.  | ESSCO INC.                               | ONT.  |
| PME EXPORTATION INC.                     | QUE.  | EURODATA INC.                            | ONT.  |
| PUNDA MERCANTILE INC.                    | QUE.  | EXPORT U.S.A. CANADA INC.                | QUE.  |
| Q-LUBE MIRABEC INC.                      | QUE.  | F.K.C. SNYDER INC.                       | QUE.  |
| RAY BUSBRIDGE INC.                       | QUE.  | FCI INTERNATIONAL MARKETING GROUP        | ALTA. |
| RONALD A. CHISHOLM LIMITED               | ONT.  | FELINE FILMS INC.                        | QUE.  |
| ROSS RICHARDSON & CO. (1988) LTD.        | B.C.  | FELL-FAB INTERNATIONAL INC.              | ONT.  |
| RUDDY INTERNATIONAL                      | ONT.  | FORALIX EXPORT CANADA INC.               | QUE.  |
| RUDDOLF VAN DER WALDE (1975) LTD./LTEE   | QUE.  | FREMAH INTERNATIONAL TRADING INC.        | QUE.  |
| SANLIEW TRADING COMPANY                  | B.C.  | G. VAN KAM TRADING CO. LTD.              | QUE.  |
| SANMA TRADING CO. LTD.                   | B.C.  | GARSEN GARCY ENTERPRISES INC.            | ONT.  |
| SEABOARD LUMBER SALES COMPANY LIMITED    | B.C.  | GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA. |
| SEATECH TRADING LTD.                     | B.C.  | GENSET SUPPLY & SERVICE INC.             | MAN.  |
| SEYBOLD INTERNATIONAL INC.               | ONT.  | GENTRA IMPEX                             | QUE.  |
| SINOTEK INTERNATIONAL (1986) INC.        | SASK. | GEO-FAR EAST CO.                         | MAN.  |
| SOCOMER INCORPORATED                     | QUE.  | GLACEM INC.                              | QUE.  |
| SONOS TRADING INTERNATIONAL INC.         | ONT.  | GLOBE MARKETING INTERNATIONAL            | SASK. |
| SOURCE MARKETING INC.                    | ONT.  | GOOD PRICE CONSUMER PRODUCTS LTD.        | ONT.  |
| STORMONT CHEMICALS LTD.                  | ONT.  | H.E. JUSTESEN ASSOCIATES INC.            | B.C.  |
| SUN INTER-TECHNOLOGY CORP.               | B.C.  | HI-BITS SYSTEMS                          | QUE.  |
| TAIWAN CONNECTION INC.                   | ONT.  | HICON INTERNATIONAL INC.                 | QUE.  |
| TASMITA INTERTRADE INC.                  | QUE.  | HIR INTERNATIONAL LTD.                   | MAN.  |
| TLC PRODUCE SALES                        | B.C.  | HORSEMAIT INTERNATIONAL                  | ALTA. |
| TRADEK LIMITED                           | ONT.  | HOSHO CANADA INC.                        | B.C.  |
| TRI-TANIK ENTERPRISES LTD.               | B.C.  | I.S. (IRIS) INTERNATIONAL SOFTWARE LTD.  | MAN.  |
| TRICO SEAFOOD                            | N.B.  | I-TECH CANADA INC.                       | ONT.  |
| TTLIC TRADING INC.                       | ONT.  | IBASCO-INTL. BUYERS & SELLERS CO.        | ONT.  |
| WARD BEDAS (CANADA) LIMITED              | B.C.  | ICONOPOWER LIMITED                       | ONT.  |
| WEST-COTT INTERNATIONAL INC.             | ONT.  | INTERGULF COMMODITIES (INT'L)            | B.C.  |
| WINNIPEG FUR EXCHANGE LTD.               | MAN.  | INTERMARK TRADING LTD.                   | B.C.  |
| WORLD COMMUNICATIONS MONDE M.T. INC.     | QUE.  | INTERNATIONAL BUSINESS FORMS COMPANY     | ONT.  |
| XCAN GRAIN LIMITED                       | MAN.  | INTERNATIONAL MARKETING SERVICES         | QUE.  |
| ZBT INTERNATIONAL CARGO COMPANY          | B.C.  | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
| ZGARKA-KAYE DISTRIBUTION LTD.            | ONT.  | INTERSPAN INDUSTRIAL SALES INC.          | ONT.  |
| ZINDAR BROS. (1982) INC.                 | ONT.  | J. PASCAL INC.                           | QUE.  |
| ADSGO TRADING CORPORATION LTD.           | MAN.  | J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
| ADVANCED PRODUCTS LTD.                   | B.C.  | J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.  |
| AG-COM TRADING INC.                      | ONT.  | J.R. WELLINGTON EXPORT CORPORATION       | QUE.  |
| AIGLE HOLDINGS LIMITED                   | N.S.  | KA-SHING TRADING CO.                     | ONT.  |
| ALAN WRIGHT BISON-BISON                  | MAN.  | KATOMEK FOODS LTD.                       | QUE.  |
| ALPAC TRADING COMPANY LTD.               | ALTA. | KEN BELCOURT FURS LTD                    | ALTA. |
| ALPHA WHOLESALE (CANADA) LTD.            | B.C.  | KENNEDY ROSS & ASSOC.                    | ONT.  |
| AMALGAMATED GLOBAL ENTERPRISES INC.      | QUE.  | KENWEST ENTERPRISES LTD.                 | B.C.  |
| ANFAL GROUP LIMITED                      | N.S.  | KOOT CONSOLIDATED INTERNATIONAL LTD.     | ONT.  |
| ANCHOR INTL. TRADING COMPANY INC.        | B.C.  | LARTERIE LTEE                            | QUE.  |
| ARAVIS DISTRIBUTION INC.                 | QUE.  | LASER FIBER OPTICS CANADA LTD.           | ONT.  |
| ASIATIC & PACIFIC TRADING CO. LTD.       | ALTA. | LE-HAN CANADA INC.                       | ONT.  |
| ATLANTA LINK INCORPORATED                | ONT.  | LES FRERES HUBERT, COURTIER EN ALIMET.   | QUE.  |
| B.D.C. COMMODITY EXPORT LTD.             | MAN.  | LES HAUTES MERS/PLEAMAR INT'L.           | QUE.  |
| B.G. CHECO INTERNATIONAL LTD.            | ONT.  | LES SECHOIRS URAKEN INC.                 | QUE.  |
| B.L. ARMSTRONG CO. LTD.                  | ONT.  | LIMEXCO INC.                             | QUE.  |
| BALFOUR GUTHRIE FOREST PRODUCTS INC.     | B.C.  | LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
| BARRINGTON INTERNATIONAL LTD.            | ONT.  | M & L TESTING EQUIPMENT CO. LTD.         | ONT.  |
| BASEMARK MARKETING LIMITED               | ONT.  | M. GURVEY & BERRY CO. INC.               | ONT.  |
| BASTIN INTERNATIONAL                     | MAN.  | MARCON INTERNATIONAL                     | ONT.  |
| BENTO MARKETING                          | B.C.  | MARISCO EXPORTERS LTD.                   | B.C.  |
| BJ5 MARKETING & CONSULTING               | ONT.  | MARITIME GROUP (CANADA) INC.             | B.C.  |
| BLUE SKY CORPORATION                     | B.C.  | MATCAN DEVELOPMENTS LTD.                 | ALTA. |
| BOCKNEK LTD.                             | ONT.  | MAXIMUS INTERNATIONAL CORPORATION        | ONT.  |
| BOIS FRANC ALEX HARDWOOD INC.            | QUE.  | MCKAY & ASSOCIATES LTD                   | ALTA. |
| BOIS JACQUES VOYER INC. (LES)            | QUE.  | MCKAY RIVARD & CO. LTD.                  | B.C.  |
| BRUKAR INDUSTRIES CANADA LIMITED         | ONT.  | METRATRADE LIMITED                       | ONT.  |
| C.N.E. BLASTING & MINING EQUIPMENT LTD   | ONT.  | METRO INTERNATIONAL TRADING COMPANY      | ONT.  |
| CANADIAN HONEY & FINE FOODS EXPORTERS    | MAN.  | MICROCRAM BUSINESS SYSTEMS INC.          | ONT.  |
| CANADIAN SOURCE IMPORTS & EXPORTS INC.   | ALTA. |                                          |       |

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# TRADING HOUSES BY COUNTRY

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| MICROLITES SCIENTIFIC DIV. OF WEST EAST    | ONT.   | CALKINS & BURKE LIMITED                  | B.C.  |
| MJM INTERSTONE INC.                        | QUE.   | CAN-AMRIC ENTERPRISES INC.               | SASK. |
| MOLMAC TRADING                             | MAN.   | CAN-NAM TRINEX INC.                      | SASK. |
| MULTIPHARM INTERNATIONAL INC.              | ONT.   | CANADA PACKERS INC. INT'L TRADE DIV.     | ONT.  |
| NAMET INTERNATIONAL LTD.                   | ALTA.  | CANADIAN COMMERCE & ENGINEERING CORP.    | ONT.  |
| NAMPAC INC.                                | QUE.   | CETECO INTERNATIONAL CANADA              | QUE.  |
| NIKKA TRADERS INC.                         | B.C.   | CHARLESCRAFT                             | ONT.  |
| NORDSUD EXCHANGE TRADE                     | ONT.   | CORIMPEX INTERNATIONAL INC.              | ONT.  |
| NORTH AMERICAN TURBOTECH LTD.              | QUE.   | CYQ INTERNATIONAL INC.                   | QUE.  |
| NORTHERN HARVEST SEAFOOD INC.              | B.C.   | D'JOVIAN INTERNATIONAL MERCHANTS LTD.    | ONT.  |
| NUWORLD HYTEK INDUSTRIES LTD.              | ONT.   | DANA DOUGLAS MARKETING INTERNATIONAL     | ONT.  |
| ORIENT'S IMPEX COMPANY LTD.                | ONT.   | DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
| OVERSEAS PROJECTS CORP. OF CANADA LTD.     | ONT.   | EAGLE TRADING LIMITED                    | ONT.  |
| PACIFIC BASIN RESOURCES LTD.               | B.C.   | ELECTRONIC WHOLESALERS CO. LTD.          | QUE.  |
| PACIFIC METALS LTD.                        | B.C.   | EURODATA INC.                            | ONT.  |
| PACIFIC RIM INTL. MARKET EXCHANGE          | B.C.   | F.K.C. SNYDER INC.                       | QUE.  |
| PACLINE CORPORATION                        | ONT.   | FELL-FAB INTERNATIONAL INC.              | ONT.  |
| PALFUR MARKETING INC.                      | ONT.   | FIRST MCCARTHY CAPITAL CORPORATION       | ONT.  |
| PARETO TRADING HOUSE LTD.                  | B.C.   | GARSEN GARCY ENTERPRISES INC.            | ONT.  |
| PARSONS SEEDS LIMITED.                     | ONT.   | GLOBE MARKETING INTERNATIONAL            | SASK. |
| PATHFINDER SYSTEMS DESIGN LTD.             | ONT.   | GORDON HUNTER KNITWEAR INC.              | B.C.  |
| PIERREFONDS IMPORT EXPORT CA LTEE          | QUE.   | HF TRADE INTERNATIONAL                   | ONT.  |
| PITMAN MFG. CO. INC. INTERNATIONAL DIV.    | ONT.   | HICOM INTERNATIONAL INC.                 | QUE.  |
| PLANRITE TRADING CO. LTD.                  | SASK.  | I.S. TRADING CORPORATION                 | ALTA. |
| PRAMANAS CANADA LIMITED                    | ONT.   | I-D FOODS CORPORATION                    | QUE.  |
| PRINCIPAL INTL. THE TRADING HOUSE          | B.C.   | I-TECH CANADA INC.                       | ONT.  |
| Q-LUBE MIRABEC INC.                        | QUE.   | IBASCO-INTL. BUYERS & SELLERS CO.        | ONT.  |
| R.S. ROBINSON'S SONS (1971) LTD.           | MAN.   | INTERCAN MARKETING INC.                  | B.C.  |
| REA-FAC AGENCIES LTD.                      | P.E.I. | INTERGULF COMMODITIES (INT'L)            | B.C.  |
| REDCO TRADING CORPORATION                  | B.C.   | INTERMARK TRADING LTD.                   | B.C.  |
| RICHMOND MEDICAL PRODUCTS                  | B.C.   | INTERNATIONAL BUSINESS FORMS COMPANY     | ONT.  |
| RIO IMPORT & EXPORT LTD.                   | N.S.   | INTERNATIONAL FACTORY SALES SERVICE LTD. | B.C.  |
| ROME INTERNATIONAL MARKETING               | MAN.   | INTERNATIONAL MARKETING SERVICES         | QUE.  |
| ROSS RICHARDSON & CO. (1988) LTD.          | B.C.   | INTERNATIONAL PRESS PUBLICATIONS         | ONT.  |
| S. MALHI ENTERPRISES                       | ONT.   | INTERSPAN INDUSTRIAL SALES INC.          | ONT.  |
| SANNA TRADING CO. LTD.                     | B.C.   | IRETON INTERNATIONAL BARTER INC.         | ONT.  |
| SARECO SEAFOODS INC.                       | B.C.   | KANEMATSU-GOSHO (CANADA) INC.            | ONT.  |
| SEAFOOD EXPORTERS CORP. OF MFLD & LABR     | NFLD.  | KATT TRADING COMPANY                     | ONT.  |
| SEM-ENG LTD.                               | ONT.   | KENNEDY ROSS & ASSOC.                    | ONT.  |
| SENEY ENTERPRISES INC.                     | ONT.   | KISCAN PRODUCTS                          | B.C.  |
| SEYBOLD INTERNATIONAL INC.                 | ONT.   | L & R IMPORT EXPORT INC.                 | ONT.  |
| SHEELD MARKETING SERVICES INC.             | ONT.   | LABONTHU IMPORT EXPORT INC.              | QUE.  |
| SIGMAN & JONES LTD.                        | QUE.   | LARTERIE LTEE                            | QUE.  |
| SMITH BROKERAGE LIMITED                    | N.B.   | LEUSYCO CANADA LIMITED                   | ONT.  |
| SOCIETE DES ELEVEURS DE PORCS DU QUEBEC    | QUE.   | LIMEXCO INC.                             | QUE.  |
| SOGLCO INTERNATIONAL INC.                  | QUE.   | LINK INTERNATIONAL                       | ONT.  |
| SOLAR STONE LTD.                           | QUE.   | LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
| STARPARTS CANADA                           | MAN.   | LOVELL & CHRISTMAS (CANADA) INC.         | QUE.  |
| TACONIC CORPORATION LTD.                   | ONT.   | LTC ENTERPRISES INC.                     | B.C.  |
| TECHNESSEN LIMITED                         | ONT.   | LTC TRADING INC.                         | ONT.  |
| TENLUBUS IMPORT/EXPORT                     | ONT.   | MAKO ENTERPRISES LTD.                    | B.C.  |
| TESCO TRADING CO. LTD.                     | B.C.   | MARITIME PACIFIC LTD.                    | B.C.  |
| THE EAST ASIATIC COMPANY (CANADA) INC.     | B.C.   | MARKE NOVELTIES INC.                     | ONT.  |
| THE ODURO WORLD ENTERPRISES                | MAN.   | MEDICOM INC.                             | QUE.  |
| THERMAL & HYDRAULIC EQUIPMENT LIMITED      | ONT.   | MITSUBISHI CANADA LIMITED                | B.C.  |
| TITAN TRADING INTERNATIONAL INC.           | ONT.   | MONDEX TRADE & DEVELOPMENT CORPORATION   | ONT.  |
| TOM DYER ENTERPRISES INC.                  | ONT.   | MULTICHEM IMPORT EXPORT INC.             | QUE.  |
| TRADESULT/CANADA                           | ONT.   | NATIONAL SEA PRODUCTS LTD. INTL. MKTG.   | N.S.  |
| TRANS ATLAS TRADING CO. LTD.               | ALTA.  | NICHIMEN CANADA INC.                     | ONT.  |
| TRANSCOR TRANSPORTATION CONSULTANTS        | ONT.   | NORSTREAM INTERTEC INC.                  | ONT.  |
| TRICO MARKETING SERVICES INC.              | N.B.   | OMEXI IMPORT EXPORT INC.                 | QUE.  |
| TYEE TIMBER PRODUCTS LTD.                  | B.C.   | ORIENT'S IMPEX COMPANY LTD.              | ONT.  |
| UNIVERSAL MARKETING AGENCIES               | ONT.   | OVERSEAS PROJECTS CORP. OF CANADA LTD.   | ONT.  |
| UNIVERSAL METAL CO. LIMITED                | ONT.   | PERMACARE PRODUCTS INC.                  | QUE.  |
| VILLA NOVA INTL. IMPORT EXPORT INC.        | QUE.   | PI MARKETING CORPORATION                 | B.C.  |
| WACTOL ENTERPRISES LIMITED                 | ONT.   | PRAIRIE INDUSTRIAL CHEMICALS INC.        | SASK. |
| WEDGEWOODS IMPORT EXPORT                   | ONT.   | PRIMO FOODS LIMITED                      | B.C.  |
| WESTLUND INTERNATIONAL TECHNOLOGIES INC    | B.C.   | PRINCIPAL INTL. THE TRADING HOUSE        | B.C.  |
| WESTMOUNT FOREST PRODUCTS LTD.             | B.C.   | Q-LUBE MIRABEC INC.                      | QUE.  |
| WILBUR ELLIS CO. OF CANADA LTD.            | B.C.   | RUDDY INTERNATIONAL                      | ONT.  |
| WILLIAM THOMAS FURS INC.                   | QUE.   | S. MALHI ENTERPRISES                     | ONT.  |
| WOODHOUSE INTL. MARKETING (QUE.) INC.      | QUE.   | SANLIEW TRADING COMPANY                  | B.C.  |
| YARAK TRADING CONSULTANTS INC.             | QUE.   | SANNA TRADING CO. LTD.                   | B.C.  |
| ZAIDAN INTERNATIONAL                       | QUE.   | SIGMAN & JONES LTD.                      | QUE.  |
| 660431 ONTARIO INC.                        | ONT.   | SINOCAN HOLDINGS LIMITED                 | SASK. |
| BUYING FROM: A. LAMBERT INTERNATIONAL INC. | QUE.   | SINOTEK INTERNATIONAL (1986) INC.        | SASK. |
| ACAMAR TRADING INC.                        | ONT.   | SKYSAM & ASSOCIATES LTD.                 | ALTA. |
| ADVANCED PRODUCTS LTD.                     | B.C.   | SOCIETE COMMERCIALE MCNAMARA INC.        | QUE.  |
| AGRICULTURAL DEVELOPMENT CORP. OF SASK.    | SASK.  | SUN INTER-TECHNOLOGY CORP.               | B.C.  |
| AIGLE HOLDINGS LIMITED                     | N.S.   | TAIKO COMMERCIAL LTD.                    | ONT.  |
| ALDERBRANCH ENTERPRISES INC.               | ALTA.  | TAIWAN CONNECTION INC.                   | ONT.  |
| ANCHOR INTL. TRADING COMPANY INC.          | B.C.   | TESCO TRADING CO. LTD.                   | B.C.  |
| ASIATIC & PACIFIC TRADING CO. LTD.         | ALTA.  | THE EAST ASIATIC COMPANY (CANADA) INC.   | B.C.  |
| ATAC INTERNATIONAL INC.                    | ONT.   | THE ODURO WORLD ENTERPRISES              | MAN.  |
| BEARING SUPPLY (CANADA) LTD.               | MAN.   | TRADEGLOBE CONSULTING LTD                | B.C.  |
| BETHUNE IMPORT-EXPORT LTD.                 | QUE.   | TRADEK LIMITED                           | ONT.  |
| BJS MARKETING & CONSULTING                 | ONT.   | TRADESULT/CANADA                         | ONT.  |
| BRUKAR INDUSTRIES CANADA LIMITED           | ONT.   | TRANS ATLAS TRADING CO. LTD.             | ALTA. |
| BUCHANAN TRADING INC.                      | ONT.   | TRANSCOR TRANSPORTATION CONSULTANTS      | ONT.  |
| C. ITOH & CO (CANADA) LTD.                 | QUE.   |                                          |       |

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## TRADING HOUSES BY COUNTRY

VINAMEDIC INC.  
WEDGEWOODS IMPORT EXPORT  
WEST-COTT INTERNATIONAL INC.  
WORLD COMMUNICATIONS MONDE M.T. INC.  
ZAYAT TRADING INC.

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## INDIA

EXPORTS : AGRO COMPANY OF CANADA LIMITED  
AGRO COMPANY OF CANADA LTD  
AMALGAMATED GLOBAL ENTERPRISES INC.  
AMALGAMET CANADA  
ATAC INTERNATIONAL INC.  
BALCORP LIMITED  
BASTIN INTERNATIONAL  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CANADA PACKERS INC. INT'L TRADE DIV.  
CANADA TRADE GROUP INC.  
CANADIAN TRADERS LIMITED  
CANDRIN HOUSE TRADING COMPANY LTD.  
CAMPTOX LIMITED  
CBC ENTERPRISES  
COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE  
DEKONIC INTERNATIONAL MERCANTILE CO.  
ELECTRONIC WHOLESALERS CO. LTD.  
G.K. SUN INTL. TRADING CO. LTD.  
GEO-FAR EAST CO.  
HIR INTERNATIONAL LTD.  
HURCOL INC.  
IBASCO-INTL. BUYERS & SELLERS CO.  
INTERNATIONAL COMMODITIES EXPORT CO.  
INTERNATIONAL PRESS PUBLICATIONS  
J.B. INTERNATIONAL SHIPPERS LTD.  
LASER FIBER OPTICS CANADA LTD.  
LENCO FIBER CORP  
LINK INTERNATIONAL  
MARTIN & STEWART INC.  
MITSUBISHI CANADA LTD.  
MOVAL INTERNATIONAL INC.  
NORPLAST INC.  
PANDIT INTERNATIONAL  
PHILIPP BROTHERS (CANADA) LTD.  
POWER HOUSE TOOL CANADA  
PUNDA MERCANTILE INC.  
R.S. ROBINSON'S SONS (1971) LTD.  
RONALD A. CHISHOLM LIMITED  
S. MALHI ENTERPRISES  
SCOTTHALLS LIMITED  
SEABOARD LUMBER SALES COMPANY LIMITED  
SEATECH TRADING LTD.  
SEL-DRUM CORPORATION  
SOCIETE COMMERCIALE MCNAMARA INC.  
STORMONT CHEMICALS LTD.  
T.S.S. IMPEX  
TACONIC CORPORATION LTD.  
TAIKO COMMERCIAL LTD.  
TAURUS EXPORTS & IMPORTS  
THE EAST ASIATIC COMPANY (CANADA) INC.  
UNIVERSAL PAPER EXPORT CO. LTD  
UNIVERSAL TRADING DIV OF 751721 ONT. INC  
WACTOL ENTERPRISES LIMITED  
WARD BEDAS (CANADA) LIMITED  
XCAN GRAIN LIMITED

INTERESTED: A.V. ENERGY INC.  
ACCORD INTERNATIONAL LEAF INC.  
AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
AIGLE HOLDINGS LIMITED  
AL KATHEEB INTERNATIONAL  
ALAN WRIGHT BISON-BISON  
ALPAC TRADING COMPANY LTD.  
ASIATIC & PACIFIC TRADING CO. LTD.  
AXEWOOD COMPANY LIMITED  
B.D.C. COMMODITY EXPORT LTD.  
B.G. CECO INTERNATIONAL LTD.  
BALFOUR GUTHRIE FOREST PRODUCTS INC.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
BENTO MARKETING  
BETHUNE IMPORT-EXPORT LTD.  
BLUE SKY CORPORATION  
BOIS JACQUES VOYER INC. (LES)  
BRITISH COLUMBIA-THAI CORPORATION  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CANADA TRADE GROUP INC.  
CANADIAN COMMERCE & ENGINEERING CORP.  
CANADIAN FORESTRY EQUIPMENT LTD.  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANADIAN SOURCE IMPORTS & EXPORTS INC.

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| CANADIAN TRADERS LIMITED                 | B.C.  |
| CANADIAN TRANS WORLD SUPPLIERS LTD.      | ALTA. |
| CANATLANTIC MARKETING SERVICES LTD.      | QUE.  |
| CANEDEX LIMITED                          | ONT.  |
| CANPAK INTERNATIONAL LTD.                | ALTA. |
| CBC ENTERPRISES                          | QUE.  |
| CFB TRADING COMPANY LTD.                 | B.C.  |
| CHARLES CHAPLIN ENTERPRISES INC.         | ONT.  |
| CITACO INTERNATIONAL TRADING INC.        | QUE.  |
| COLEMAN & COLEMAN INC.                   | QUE.  |
| COLEMAN ASSOCIATES (CONSULTING) LTD.     | ONT.  |
| COLOURS INTERNATIONAL INC.               | ONT.  |
| COMTECH TRADING CO. LIMITED              | ONT.  |
| CWTC CANADA WEST TRADING CORPORATION     | ALTA. |
| D'JOVIAN INTERNATIONAL MERCHANTS LTD.    | ONT.  |
| DANA DOUGLAS MARKETING INTERNATIONAL     | ONT.  |
| DARECO INC.                              | QUE.  |
| DEKONIC INTERNATIONAL MERCANTILE CO.     | ONT.  |
| DONALDSON INT'L LIVESTOCK LIMITED        | ONT.  |
| DOTCO INC.                               | ALTA. |
| DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
| ELECTRONIC WHOLESALEERS CO. LTD.         | QUE.  |
| EMRY TRADING CO.                         | B.C.  |
| ENGLISH BAY CEDAR PRODUCTS LTD.          | B.C.  |
| ENTROPEX                                 | ONT.  |
| EQUATOR INTERNATIONAL INC.               | ALTA. |
| EQUITY WORLD TRADING COMPANY             | QUE.  |
| EXPORT U.S.A. CANADA INC.                | QUE.  |
| F.L. ELECTROMECHANICS INC.               | QUE.  |
| FELL-FAB INTERNATIONAL INC.              | ONT.  |
| FIRST CANADIAN CONNECTIONS MKTG. CORP.   | B.C.  |
| FIRST MCCARTHY CAPITAL CORPORATION       | ONT.  |
| FOREXPORT INC.                           | QUE.  |
| FRANK ROBY EXPORTING CO.                 | QUE.  |
| FRAMAH INTERNATIONAL TRADING INC.        | QUE.  |
| GENSET SUPPLY & SERVICE INC.             | MAN.  |
| GEO-FAR EAST CO.                         | MAN.  |
| GLACEM INC.                              | QUE.  |
| GLOBE MARKETING INTERNATIONAL            | SASK. |
| GOOD PRICE CONSUMER PRODUCTS LTD.        | ONT.  |
| GREAT WHITE NORTH LTD.                   | ONT.  |
| HI-BITS SYSTEMS                          | QUE.  |
| HORSEMARY INTERNATIONAL                  | ALTA. |
| IBASCO-INTL. BUYERS & SELLERS CO.        | ONT.  |
| ICONPOWER LIMITED                        | ONT.  |
| MECA INC.                                | QUE.  |
| INTERGULF COMMODITIES (INT'L)            | B.C.  |
| INTERNATIONAL MARKETING SERVICES         | QUE.  |
| INTERNATIONAL ROAD DYNAMICS INC.         | SASK. |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
| J. PASCAL INC.                           | QUE.  |
| J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
| J.C. DE LA RIVIERE ASSOCIATES LTD.       | ONT.  |
| J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.  |
| J.R. WELLINGTON EXPORT CORPORATION       | QUE.  |
| KENNEDY ROSS & ASSOC.                    | ONT.  |
| KENWEST ENTERPRISES LTD.                 | B.C.  |
| L & R IMPORT EXPORT INC.                 | ONT.  |
| LARTERIE LTEE                            | QUE.  |
| LASER FIBER OPTICS CANADA LTD.           | ONT.  |
| LE-HAN CANADA INC.                       | ONT.  |
| LES FRERES HUBERT, COURTIER EN ALIMENT.  | QUE.  |
| LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
| LTC ENTERPRISES INC.                     | B.C.  |
| LTC TRADING INC.                         | ONT.  |
| M. GURVEY & BERRY CO. INC.               | ONT.  |
| MARCON INTERNATIONAL                     | ONT.  |
| MARITIME GROUP (CANADA) INC.             | B.C.  |
| MARSHALL COMMODITIES LTD.                | ONT.  |
| METRATRDE LIMITED                        | ONT.  |
| METRO INTERNATIONAL TRADING COMPANY      | ONT.  |
| MICROLITES SCIENTIFIC DIV. OF WEST EAST  | ONT.  |
| MIDWEST GRAIN INC.                       | SASK. |
| NAMTRADE INTERNATIONAL INC.              | QUE.  |
| NORANDA FOREST SALES INC.                | ONT.  |
| NORSTREAM INTERTEC INC.                  | JNT.  |
| NORTH AMERICAN TURBOTECH LTD.            | QUE.  |
| NORTHTRIDGE INTERNATIONAL (CANADA) LTD.  | ALTA. |
| NUWORLD HYTEK INDUSTRIES LTD.            | ONT.  |
| OKURA & COMPANY CANADA LTD.              | B.C.  |
| ORAC INTERNATIONAL TRADING CO. LTD.      | ONT.  |
| ORIENT'S IMPEX COMPANY LTD.              | ONT.  |
| OVERSEAS PROJECTS CORP. OF CANADA LTD.   | ONT.  |
| PACIFIC RIM INTL. MARKET EXCHANGE        | B.C.  |
| PACLINE CORPORATION                      | ONT.  |
| PANDIT INTERNATIONAL                     | ONT.  |
| PARETO TRADING HOUSE LTD.                | B.C.  |
| PARSONS SEEDS LIMITED                    | ONT.  |
| PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |

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## TRADING HOUSES BY COUNTRY

PERMACARE PRODUCTS INC.  
PIERREFONDS IMPORT EXPORT CA LTEE  
PITMAN MFG. CO. INC. INTERNATIONAL DIV.  
PNE EXPORTATION INC.  
POWER HOUSE TOOL CANADA  
PRAIRIE INDUSTRIAL CHEMICALS INC.  
PRINCIPAL INTL. THE TRADING HOUSE  
Q-LUBE MIRABEC INC.  
QUALITAS INTERNATIONAL INC.  
REGOR INTERNATIONAL INC.  
RIM PACIFIC IMPORT-EXPORT (1988) INC.  
RIO IMPORT & EXPORT LTD.  
ROSS RICHARDSON & CO. (1988) LTD.  
RUDDY INTERNATIONAL  
S. MALHI ENTERPRISES  
SEED-LINK DIV. OF LANDIS SEED COA. LTD.  
SEL-DRUM CORPORATION  
SENEY ENTERPRISES INC.  
SHEELD MARKETING SERVICES INC.  
SOLAR STONE LTD.  
STARPARTS CANADA  
SUN INTER-TECHNOLOGY CORP.  
TACONIC CORPORATION LTD.  
TECHNESSEN LIMITED  
THE ODURO WORLD ENTERPRISES  
THERMAL & HYDRAULIC EQUIPMENT LIMITED  
TITAN TRADING INTERNATIONAL INC.  
TOM DYER ENTERPRISES INC.  
TRANS ATLAS TRADING CO. LTD.  
TRANSCOR TRANSPORTATION CONSULTANTS  
TRENTON MACHINE TOOL  
VILLA NOVA INTL. IMPORT EXPORT INC.  
WARD BEDAS (CANADA) LIMITED  
WEDGEWOODS IMPORT EXPORT  
WEST-COTT INTERNATIONAL INC.  
WESTMOUNT FOREST PRODUCTS LTD.  
YARAK TRADING CONSULTANTS INC.  
ZAIDAN INTERNATIONAL  
660431 ONTARIO INC.  
ASIATIC & PACIFIC TRADING CO. LTD.  
AXEWOOD COMPANY LIMITED  
BALCORP LIMITED  
BUCHANAN TRADING INC.  
CLOUSTON FOODS CANADA LTD.  
FIRST MCCARTHY CAPITAL CORPORATION  
FRENAM INTERNATIONAL TRADING INC.  
GEO-FAR EAST CO.  
GLOBE MARKETING INTERNATIONAL  
IBASCO-INTL. BUYERS & SELLERS CO.  
INTERCAM MARKETING INC.  
INTERNATIONAL PRESS PUBLICATIONS  
KATT TRADING COMPANY  
KENNEDY ROSS & ASSOC.  
LARTERIE LTEE  
LINK INTERNATIONAL  
LOYD'S INTERNATIONAL AUTOMOTIVE BROKERS  
MARSHALL COMMODITIES LTD.  
MICHAEL'S EQUIPMENT (OTTAWA) LTD.  
MAMET INTERNATIONAL LTD.  
NORSTREAM INTERTEC INC.  
NUWORLD HYTEK INDUSTRIES LTD.  
ORIC INTERNATIONAL TRADING CO. LTD.  
ORIENT'S IMPEX COMPANY LTD.  
OVERSEAS PROJECTS CORP. OF CANADA LTD.  
PANDIT INTERNATIONAL  
PERMACARE PRODUCTS INC.  
PRAIRIE INDUSTRIAL CHEMICALS INC.  
S. MALHI ENTERPRISES  
SCOTTHALLS LIMITED  
TACONIC CORPORATION LTD.  
TAIKO COMMERCIAL LTD.  
TRANS ATLAS TRADING CO. LTD.

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**INTERESTED:**

GUILLEVIN INTERNATIONAL INC.  
 IBASCO-INTL. BUYERS & SELLERS CO.  
 INTERNATIONAL COMMODITIES EXPORT CO.  
 LE-HAN CANADA INC.  
 MAKO ENTERPRISES LTD.  
 MITSUBISHI CANADA LIMITED  
 MITSUBISHI CANADA LTD.  
 MULTIPHARM INTERNATIONAL INC.  
 NORPLAST INC.  
 PANDIT INTERNATIONAL  
 PERTAMA-TENTAR INC.  
 PHILIPP BROTHERS (CANADA) LTD.  
 PITHAN MFG. CO. INC. INTERNATIONAL DIV.  
 PRAMANAS CANADA LIMITED  
 PUNDA MERCANTILE INC.  
 RIM PACIFIC IMPORT-EXPORT (1988) INC.  
 RUDDY INTERNATIONAL  
 SUMITOMO CANADA LIMITED  
 SUN INTER-TECHNOLOGY CORP.  
 TACONIC CORPORATION LTD.  
 TRADEGLOBE CONSULTING LTD.  
 UNIVERSAL MARKETING LTD.  
 UNIVERSAL PAPER EXPORT CO. LTD  
 A.V. ENERGY INC.  
 ACCORD INTERNATIONAL LEAF INC.  
 ADVANCED PRODUCTS LTD.  
 AG-COM TRADING INC.  
 AGMAR INTERNATIONAL EQUIPMENT INC.  
 AGRO COMPANY OF CANADA LIMITED  
 ALAN WRIGHT BISON-BISON  
 ALPAC TRADING COMPANY LTD.  
 AMALGAMATED GLOBAL ENTERPRISES INC.  
 ARTFUL APPLICATIONS INC.  
 ASIATIC & PACIFIC TRADING CO. LTD.  
 ATAC INTERNATIONAL INC.  
 ATLANTIC TRADERS LIMITED  
 AXEWOOD COMPANY LIMITED  
 B.G. CHECO INTERNATIONAL LTD.  
 BASEMARK MARKETING LIMITED  
 BASTIN INTERNATIONAL  
 BENTO MARKETING  
 BLUE SKY CORPORATION  
 BOIS JACQUES VOYER INC. (LES)  
 BRITISH COLUMBIA-THAI CORPORATION  
 BRUKAR INDUSTRIES CANADA LIMITED  
 C.N.E. BLASTING & MINING EQUIPMENT LTD  
 CALKINS & BURKE LIMITED  
 CAN-NAM TRIMEX INC.  
 CANADA PACKERS INC. INT'L TRADE DIV.  
 CANADIAN COMMERCE & ENGINEERING CORP.  
 CANADIAN FORESTRY EQUIPMENT LTD.  
 CANADIAN HONEY & FINE FOODS EXPORTERS  
 CANADIAN LIVESTOCK EXPORTERS ASSOCIATION  
 CANADIAN SOURCE IMPORTS & EXPORTS INC.  
 CANADIAN SWINE EXPORTERS ASSOCIATION  
 CANDRIN HOUSE TRADING COMPANY LTD.  
 CANEXPORT TRANSCONTINENTAL LIMITED  
 CFB ENTERPRISES  
 CFC TRADING COMPANY LTD.  
 CHARLES CHAPLIN ENTERPRISES INC.  
 COLEMAN ASSOCIATES (CONSULTING) LTD.  
 COMPTON COMMERCIAL CANADA-QUE-TUNISIE  
 COMTECH TRADING CO. LIMITED  
 CWTC CANADA WEST TRADING CORPORATION  
 DEKONIC INTERNATIONAL MERCANTILE CO.  
 DOTCO INC.  
 DUNCAN INSTRUMENTS CANADA LTD.  
 EAGLE TRADING LIMITED  
 EDGAM SOFTWARE LTD.  
 ELEVAT ELECTRONIC SALES CORP.  
 EMRY TRADING CO.  
 ESSCO INC.  
 EVRON INTERNATIONAL INC.  
 EXPORT U.S.A. CANADA INC.  
 FELL-FAB INTERNATIONAL INC.  
 FIRST MCCARTHY CAPITAL CORPORATION  
 FRANK ROBY EXPORTING CO.  
 G. VAN KAM TRADING CO. LTD.  
 GARSEN GARCY ENTERPRISES INC.  
 GENSET SUPPLY & SERVICE INC.  
 GLACEM INC.  
 GLOBE MARKETING INTERNATIONAL  
 GREAT WHITE NORTH LTD.  
 HIR INTERNATIONAL LTD.  
 HORSEMARY INTERNATIONAL  
 IBASCO-INTL. BUYERS & SELLERS CO.  
 ICONOPOWER LIMITED  
 INTERGULF COMMODITIES (INT'L)  
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## INDONESIA

EXPORTS : A.D. BURFORD INTERNATIONAL LIMITED  
BADDY (IN-EX) INTERNATIONAL INC.  
BARRINGTON INTERNATIONAL LTD.  
BRITISH COLUMBIA-THAI CORPORATION  
CAMBRIAN TRADING HOUSE LTD.  
CANADA TRADE GROUP INC.  
CANEXPORT TRANSCONTINENTAL LIMITED  
CANPOTEX LIMITED  
CANSULEX LIMITED  
CORIMPEX INTERNATIONAL INC.  
DONALDSON INT'L LIVESTOCK LIMITED  
ELSON INTERNATIONAL TRADING CO. INC.  
GEO-FAR EAST CO.  
GLOBE MARKETING INTERNATIONAL

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### TRADING HOUSES BY COUNTRY

INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL PRESS PUBLICATIONS  
INTERNATIONAL ROAD DYNAMICS INC.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
INTERSPAN INDUSTRIAL SALES INC.  
IRETON INTERNATIONAL BARTER INC.  
J. PASCAL INC.  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.C. DE LA RIVIERE ASSOCIATES LTD.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
J.R. WELLINGTON EXPORT CORPORATION  
KATT TRADING COMPANY  
KENNEDY ROSS & ASSOC.  
L & R IMPORT EXPORT INC.  
LACHANCE BROTHERS LIMITED  
LAMBTON COLLEGE  
LARTERIE LTEE  
LE-HAN CANADA INC.  
LES HOMARDS GIDNEY LOBSTER LTD.  
LES PIECES ARBROBEC CANADA LTEE  
LES SECHOIRS URAKEN INC.  
LORNE SHIELDS INTERTRADE CORP.  
LOUIS DREYFUS CANADA LTD.  
LTC ENTERPRISES INC.  
M. GURVEY & BERRY CO. INC.  
MARCOM INTERNATIONAL  
MARTELL EXPORTING LTD.  
MARTIN & STEWART INC.  
MATCAN DEVELOPMENTS LTD.  
METRATRADE LIMITED  
METRO INTERNATIONAL TRADING COMPANY  
MIDEX INTERNATIONAL INC.  
MIRATRADE INTL. DIV OF OGILVIE MILLS LTD  
MITRADE EXPORT INC.  
MULTIPHARM INTERNATIONAL INC.  
NAMET INTERNATIONAL LTD.  
NAMTRADE INTERNATIONAL LTD.  
NORTH AMERICAN TURBOTECH LTD.  
NUWORLD HYTEK INDUSTRIES LTD.  
OKURA & COMPANY CANADA LTD.  
OVERSEAS PROJECTS CORP. OF CANADA LTD.  
PACIFIC BASIN RESOURCES LTD.  
PACIFIC METALS LTD.  
PACIFIC RIM INTL. MARKET EXCHANGE  
PARETO TRADING HOUSE LTD.  
PATHFINDER SYSTEMS DESIGN LTD.  
PIERRE A. LANCTOT INTL. MARKETING INC.  
PME EXPORTATION INC.  
Q-LUBE MIRABEC INC.  
RAY BUSBRIDGE INC.  
RICHMOND MEDICAL PRODUCTS  
RIM PACIFIC IMPORT-EXPORT (1988) INC.  
RIO IMPORT & EXPORT LTD.  
ROSS RICHARDSON & CO. (1988) LTD.  
SAMSUNG COMPANY LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SEATECH TRADING LTD.  
SEL-DRUM CORPORATION  
SENEY ENTERPRISES INC.  
SHEELD MARKETING SERVICES INC.  
SOGELCO INTERNATIONAL INC.  
SOLAR STONE LTD.  
STARPARTS CANADA  
STECKO CHEM INC.  
STORMONT CHEMICALS LTD.  
TACONIC CORPORATION LTD.  
TEMLUBUS IMPORT/EXPORT  
THE EAST ASIATIC COMPANY (CANADA) INC.  
THE ODURO WORLD ENTERPRISES  
THYSSEN CANADA LIMITED  
TOM DYER ENTERPRISES INC.  
TRACOMEX INTERNATIONAL ENRG.  
TRADEK LIMITED  
TRANSCO FOOD TRADING INC.  
TTLT TRADING INC.  
UNIVERSAL MARKETING AGENCIES  
WACTOL ENTERPRISES LIMITED  
WARD BEDAS (CANADA) LIMITED  
WEDGEWOODS IMPORT EXPORT  
WESTMOUNT FOREST PRODUCTS LTD.  
WOODHOUSE INTL. MARKETING (QUE.) INC.  
XCAN GRAIN LIMITED  
YARAK TRADING CONSULTANTS INC.  
660431 ONTARIO INC.

BUYING FROM: A. LAMBERT INTERNATIONAL INC.  
ASIATIC & PACIFIC TRADING CO. LTD.  
BRITISH COLUMBIA-THAI CORPORATION  
BUCHANAN TRADING INC.  
C. ITOH & CO (CANADA) LTD.  
CAMBRIAN TRADING HOUSE LTD.

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CFB TRADING COMPANY LTD.  
CLOUSTON FOODS CANADA LTD.  
CORINPEX INTERNATIONAL INC.  
GEO-FAR EAST CO.  
GLOBE MARKETING INTERNATIONAL  
HF TRADE INTERNATIONAL  
IBASCO-INTL. BUYERS & SELLERS CO.  
INTERCAN MARKETING INC.  
INTERNATIONAL BUSINESS FORMS COMPANY  
INTERNATIONAL PRESS PUBLICATIONS  
INTERSPAN INDUSTRIAL SALES INC.  
KANEKATSU-GOSHO (CANADA) INC.  
KENNEDY ROSS & ASSOC.  
LARTERIE LTEE  
MARSHALL COMMODITIES LTD.  
MITSUBISHI CANADA LIMITED  
NICHIMEN CANADA INC.  
NORANDA FOREST SALES INC.  
OVERSEAS PROJECTS CORP. OF CANADA LTD.  
PANDIT INTERNATIONAL  
RIM PACIFIC IMPORT-EXPORT (1988) INC.  
SCOTTHALLS LIMITED  
STORMONT CHEMICALS LTD.  
TRADEGLOBE CONSULTING LTD  
WORLD COMMUNICATIONS MONDE N.T. INC.

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EXPORTS : A. LAMBERT INTERNATIONAL INC.  
A.D. BURFORD INTERNATIONAL LIMITED  
ABEGWEIT SEAFOODS INC.  
AGRO COMPANY OF CANADA LIMITED  
AGRO COMPANY OF CANADA LTD.  
ALDERBRANCH ENTERPRISES INC.  
ALFRED C. TOEPFER (CANADA) LTD.  
AMALGAMET CANADA  
AMFAL GROUP LIMITED  
ANCHOR INTL. TRADING COMPANY INC.  
ATAC INTERNATIONAL INC.  
B.L. ARMSTRONG CO. LTD.  
BALFOUR GUTHRIE FOREST PRODUCTS INC.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
BAYSHORE (NFLD.) INC.  
BENTO MARKETING  
BETHUNE IMPORT-EXPORT LTD.  
BEVERLEY HAMBURG ENTERPRISES INC.  
BOCKNEK LTD.  
BRUKAR INDUSTRIES CANADA LIMITED  
BUSCHLEN/MOWATT FINE ARTS LTD.  
C. ITOM & CO (CANADA) LTD.  
C.D.N.V. INC.  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CALKINS & BURKE LIMITED  
CANADA PACKERS INC. INT'L TRADE DIV.  
CANADA TRADE GROUP INC.  
CANADIAN LIVESTOCK EXPORTERS ASSOCIATION  
CANADIAN SOURCE IMPORTS & EXPORTS INC.  
CANCHILLA ASSOCIATES LTD.  
CANDRIX HOUSE TRADING COMPANY LTD.  
CANPOTEX LIMITED  
CANWORLD FOODS LTD.  
CBC ENTERPRISES  
CETECO INTERNATIONAL CANADA  
CHARLES CHAPLIN ENTERPRISES INC.  
CLIC TRADING INC.  
CLIMIS EXPORT INC.  
CLIMIS INTERNATIONAL INC.  
CLOUSTON FOODS CANADA LTD.  
COMEAU INTERNATIONAL FOODS LTD.  
CONCISE EXPORTISE LTD  
COUREY INTERNATIONAL (COMMERCE) INC.  
CUT RITE LUMBER LIMITED  
CWTC CANADA WEST TRADING CORPORATION  
CYG INTERNATIONAL INC.  
DISTRIBUTION EUROCOM CANADA  
DONALDSON INT'L LIVESTOCK LIMITED  
EASTERN TOWNSHIPS PRODUCE LTD.  
ENGLISH BAY CEDAR PRODUCTS LTD.  
EURODATA INC.  
F.K.C. SNYDER INC.  
FREMAH INTERNATIONAL TRADING INC.  
GENERAL MERCHANTS INTERNATIONAL INC.  
GREAT WHITE NORTH LTD.  
H. CLEVELAND & CO. LTD.  
HEXAGON MARKETING SERVICES INC.  
HF TRADE INTERNATIONAL  
HICOM INTERNATIONAL INC.

CONTINUED...

# TRADING HOUSES BY COUNTRY

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| HOSHO CANADA INC.                        | B.C.  | UNIVERSAL MARKETING LTD.                 | B.C.  |
| INTEREX FOREST PRODUCTS LTD.             | B.C.  | WARD BEDAS (CANADA) LIMITED              | B.C.  |
| INTERGULF COMMODITIES (INT'L)            | B.C.  | WESTMOUNT FOREST PRODUCTS LTD.           | B.C.  |
| INTERMARK TRADING LTD.                   | B.C.  | WILBUR ELLIS CO. OF CANADA LTD.          | B.C.  |
| INTERNATIONAL BUSINESS FORMS COMPANY     | ONT.  | WINNIPEG FUR EXCHANGE LTD.               | MAN.  |
| INTERNATIONAL COMMODITIES EXPORT CO.     | ONT.  | WORLD COMMUNICATIONS MONDE M.T. INC.     | QUE.  |
| INTERNATIONAL FACTORY SALES SERVICE LTD. | B.C.  | XCAN GRAIN LIMITED                       | QUE.  |
| INTERNATIONAL MARKETING SERVICES         | QUE.  | ZONE INTERNATIONALE AGENCE DE COMM. LTEE | QUE.  |
| INTERNATIONAL TRADE SERVICES COMPANY     | B.C.  | ACCORD INTERNATIONAL LEAF INC.           | QUE.  |
| INTERVEST TRADING COMPANY LIMITED        | N.S.  | AG-COM TRADING INC.                      | ONT.  |
| J-CAN QUALITY TRADES                     | SASK. | AGMAR INTERNATIONAL EQUIPMENT INC.       | SASK. |
| KANEMATSU-GOSHO (CANADA) INC.            | ONT.  | AGRO COMPANY OF CANADA LIMITED           | SASK. |
| KATOMEK FOODS LTD.                       | QUE.  | AIGLE HOLDINGS LIMITED                   | N.S.  |
| KAUFMANN PACIFIC WOOD PRODUCTS LTD       | B.C.  | ALAN WRIGHT BISON-BISON                  | MAN.  |
| KAWASHO INTERNATIONAL CANADA LTD.        | B.C.  | ALPHA WHOLESALE (CANADA) LTD.            | B.C.  |
| KENNEDY ROSS & ASSOC.                    | ONT.  | ARTFUL APPLICATIONS INC.                 | ONT.  |
| KENWEST ENTERPRISES LTD.                 | B.C.  | ASIATIC & PACIFIC TRADING CO. LTD.       | ALTA. |
| LACHANCE BROTHERS LIMITED                | MAN.  | ATLANTA LINK INCORPORATED                | ONT.  |
| LANTEC BOOKS                             | ONT.  | AXEWOOD COMPANY LIMITED                  | ONT.  |
| LEMIRE LUMBER COMPANY INC.               | QUE.  | B.G. CHECO INTERNATIONAL LTD.            | ONT.  |
| LENCO FIBER CORP.                        | QUE.  | BARRINGTON INTERNATIONAL LTD.            | ONT.  |
| LES FRERES HUBERT, COURTIER EN ALIMENT.  | QUE.  | BASTIN INTERNATIONAL                     | MAN.  |
| LES FRUITS DE MER COTE NORD INC.         | QUE.  | BEDIRIAN EMBRYO TRANSFERS LTD.           | ONT.  |
| LES PRODUITS D'ERABLE BEAURY INC.        | QUE.  | BETHUNE IMPORT-EXPORT LTD.               | QUE.  |
| MAKO ENTERPRISES LTD.                    | B.C.  | BJ'S MARKETING & CONSULTING              | ONT.  |
| MARITIME GROUP (CANADA) INC.             | B.C.  | BLUE SKY CORPORATION                     | B.C.  |
| MARSHALL COMMODITIES LTD.                | ONT.  | BNG PHARMACEUTICAL PRODUCTS INC.         | QUE.  |
| MARTIN & STEWART INC.                    | QUE.  | BOIS FRANC ALEX HARDWOOD INC.            | QUE.  |
| MCKAY RIVARD & CO. LTD.                  | B.C.  | BOIS JACQUES VOYER INC. (LES)            | QUE.  |
| MELROSE INTERNATIONAL TRADING (1987) LTD | QUE.  | BRITISH COLUMBIA-THAI CORPORATION        | B.C.  |
| METROPOLITAN TRADING LTD.                | B.C.  | C.D.M.V. INC.                            | QUE.  |
| MICHAEL'S EQUIPMENT (OTTAWA) LTD.        | ONT.  | C.M.E. BLASTING & MINING EQUIPMENT LTD   | ONT.  |
| MISKAND TRADING CO. LTD.                 | B.C.  | CALKINS & BURKE LIMITED                  | B.C.  |
| MITSUBISHI CANADA LIMITED                | B.C.  | CANADIAN HONEY & FINE FOODS EXPORTERS    | MAN.  |
| MITSUBISHI CANADA LTD.                   | ONT.  | CANADIAN SOURCE IMPORTS & EXPORTS INC.   | ALTA. |
| MOTTO ENTERPRISES CO. LIMITED            | B.C.  | CANADIAN SWINE EXPORTERS ASSOCIATION     | ONT.  |
| MUTUAL FOREST INDUSTRIES LTD.            | B.C.  | CANATLANTIC MARKETING SERVICES LTD.      | QUE.  |
| NAMTRADE INTERNATIONAL INC.              | QUE.  | CANEXD LIMITED                           | ONT.  |
| NATIONAL SEA PRODUCTS LTD. INTL. MKTG.   | N.S.  | CANPET MARKETING LTD.                    | ALTA. |
| NATIVE CANADIAN ARTS LTD.                | B.C.  | CANWIDE INTERNATIONAL INC.               | ONT.  |
| NATURE'S WINDOW                          | ONT.  | CANWORLD FOODS LTD.                      | ONT.  |
| NICHIMEN CANADA INC.                     | ONT.  | CBC ENTERPRISES                          | QUE.  |
| NIKKA TRADERS INC.                       | B.C.  | CFB TRADING COMPANY LTD.                 | B.C.  |
| NILSFUR EXPORT INCORPORATED              | ONT.  | CHARLES CHAPLIN ENTERPRISES INC.         | ONT.  |
| NORANDA FOREST SALES INC.                | ONT.  | CITACO INTERNATIONAL TRADING INC.        | QUE.  |
| NORTHAM FOOD TRADING CO.                 | QUE.  | CLIC TRADING INC.                        | QUE.  |
| OKURA & COMPANY CANADA LTD.              | B.C.  | CLIMIS EXPORT INC.                       | QUE.  |
| OVERSEAS PROJECTS CORP. OF CANADA LTD.   | ONT.  | COLEMAN & COLEMAN INC.                   | QUE.  |
| PACIFIC METALS LTD.                      | B.C.  | COLOURS INTERNATIONAL INC.               | ONT.  |
| PARITO TRADING HOUSE LTD.                | B.C.  | COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE   | QUE.  |
| PERMACARE PRODUCTS INC.                  | QUE.  | CORIMEX INTERNATIONAL INC.               | ONT.  |
| PERTAMA-TENTAR INC.                      | ONT.  | COUREY INTERNATIONAL (COMMERCE) INC.     | QUE.  |
| PEXIM ENTERPRISES INC.                   | B.C.  | CUT RITE LUMBER LIMITED                  | ONT.  |
| PHILIPP BROTHERS (CANADA) LTD.           | ONT.  | D'JOVIAN INTERNATIONAL MERCHANTS LTD.    | ONT.  |
| PIERRE A. LANCTOT INTL. MARKETING INC.   | QUE.  | DANA DOUGLAS MARKETING INTERNATIONAL     | ONT.  |
| PLAINRITE TRADING CO. LTD.               | SASK. | DEKONIC INTERNATIONAL MERCANTILE CO.     | ONT.  |
| PLANT FOREST PRODUCTS CORPORATION        | B.C.  | DOMESTIC CONVERTERS INC.                 | QUE.  |
| PNE EXPORTATION INC.                     | QUE.  | DONALDSON INT'L LIVESTOCK LIMITED        | ONT.  |
| Q-LUBE MIRABEC INC.                      | QUE.  | DOTCO INC.                               | ALTA. |
| R.S. ROBINSON'S SONS (1971) LTD.         | MAN.  | DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
| RAY BUSBRIDGE INC.                       | QUE.  | EARLY STAGES MARKETING GROUP             | B.C.  |
| REDCO TRADING CORPORATION                | B.C.  | EDGAM SOFTWARE LTD.                      | B.C.  |
| RIO IMPORT & EXPORT LTD.                 | N.S.  | ELECTRONIC WHOLESALE CO. LTD.            | QUE.  |
| RONALD A. CHISHOLM LIMITED               | ONT.  | ELEVAT ELECTRONIC SALES CORP.            | ONT.  |
| S.H. BLACKWELL COMPANY INC.              | B.C.  | ELSON INTERNATIONAL TRADING CO. INC.     | QUE.  |
| SANLIEW TRADING COMPANY                  | B.C.  | EMRY TRADING CO.                         | B.C.  |
| SANNA TRADING CO. LTD.                   | B.C.  | EQUATOR INTERNATIONAL INC.               | ALTA. |
| SCOTHALLS LIMITED                        | QUE.  | EQUITY WORLD TRADING COMPANY             | QUE.  |
| SEABOARD LUMBER SALES COMPANY LIMITED    | B.C.  | ESSCO INC.                               | ONT.  |
| SEAFOOD EXPORTERS CORP. OF Nfld & LABR   | Nfld. | EURODATA INC.                            | ONT.  |
| SEED-LINK DIV. OF LANDIS SEED COA. LTD.  | ONT.  | EXPORT U.S.A. CANADA INC.                | QUE.  |
| SENEY ENTERPRISES INC.                   | ONT.  | FELINE FILMS INC.                        | QUE.  |
| SKYSAN & ASSOCIATES LTD.                 | ALTA. | FELL-FAB INTERNATIONAL INC.              | ONT.  |
| SMITH BROKERAGE LIMITED                  | N.B.  | FIRST CANADIAN CONNECTIONS MKTG. CORP.   | B.C.  |
| SOCIETE DES ELEVEURS DE PORCS DU QUEBEC  | QUE.  | FIRST MCCARTHY CAPITAL CORPORATION       | ONT.  |
| SOCOMER INCORPORATED                     | QUE.  | FORALIX EXPORT CANADA INC.               | QUE.  |
| SOGELCO INTERNATIONAL INC.               | QUE.  | FOREXPORT INC.                           | QUE.  |
| SOURCE MARKETING INC.                    | ONT.  | FRANK ROBY EXPORTING CO.                 | QUE.  |
| STAMAR FISHING CO. LTD.                  | B.C.  | FREMAH INTERNATIONAL TRADING INC.        | QUE.  |
| SUMITOMO CANADA LIMITED                  | B.C.  | G. VAN KAM TRADING CO. LTD.              | QUE.  |
| SUN INTER-TECHNOLOGY CORP.               | B.C.  | GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA. |
| TAIKO COMMERCIAL LTD.                    | ONT.  | GENSET SUPPLY & SERVICE INC.             | MAN.  |
| TESCO TRADING CO. LTD.                   | B.C.  | GENTRA IMPEX                             | QUE.  |
| THE EAST ASIATIC COMPANY (CANADA) INC.   | B.C.  | GEO-FAR EAST CO.                         | MAN.  |
| TITAN TRADING INTERNATIONAL INC.         | ONT.  | GLACEN INC.                              | QUE.  |
| TRADESULT/CANADA                         | ONT.  | GLOBE MARKETING INTERNATIONAL            | SASK. |
| TRICO MARKETING SERVICES INC.            | N.B.  | GREAT WHITE NORTH LTD.                   | ONT.  |
| TRICO SEAFOOD                            | N.B.  | H.E. JUSTESSEN ASSOCIATES INC.           | B.C.  |
| TUTTAVIK INC.                            | ONT.  | HALFORD HIDE AND LEATHER CO. LTD.        | ALTA. |
| TYEE TIMBER PRODUCTS LTD.                | B.C.  |                                          |       |

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# TRADING HOUSES BY COUNTRY

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| HI-BITS SYSTEMS                            | QUE.  | ROSS RICHARDSON & CO. (1988) LTD.         | B.C.  |
| HORSEHART INTERNATIONAL                    | ALTA. | RUDDY INTERNATIONAL                       | ONT.  |
| HOSHIO CANADA INC.                         | B.C.  | S. BLINICK COMPANY LIMITED                | ONT.  |
| I.S. (IRIS) INTERNATIONAL SOFTWARE LTD.    | MAN.  | S. MALHI ENTERPRISES                      | ONT.  |
| I-TECH CANADA INC.                         | ONT.  | SANMA TRADING CO. LTD.                    | B.C.  |
| IBASCO-INTL. BUYERS & SELLERS CO.          | ONT.  | SARBET MARKETING DIV. OF 836067 ONT. INC. | ONT.  |
| ICONPOWER LIMITED                          | ONT.  | SARECO SEAFOODS INC.                      | B.C.  |
| INTEREX FOREST PRODUCTS LTD.               | B.C.  | SCHOLARS' BOOKS INTERNATIONAL LTD.        | B.C.  |
| INTERMARK TRADING LTD.                     | B.C.  | SEABOARD LUMBER SALES COMPANY LIMITED     | B.C.  |
| INTERNATIONAL MARKETING SERVICES           | QUE.  | SEATECH TRADING LTD.                      | B.C.  |
| INTERNATIONAL PRESS PUBLICATIONS           | ONT.  | SENEY ENTERPRISES INC.                    | ONT.  |
| INTERNATIONAL ROAD DYNAMICS INC.           | SASK. | SEYBOLD INTERNATIONAL INC.                | ONT.  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC   | QUE.  | SHEELD MARKETING SERVICES INC.            | ONT.  |
| INTERSPAN INDUSTRIAL SALES INC.            | ONT.  | SIGMAN & JONES LTD.                       | QUE.  |
| IRETON INTERNATIONAL BARTER INC.           | ONT.  | SINOTEK INTERNATIONAL (1986) INC.         | SASK. |
| J & J TRADING                              | B.C.  | SMITH BROKERAGE LIMITED                   | M.B.  |
| J. PASCAL INC.                             | QUE.  | SOCIETE DES ELEVEURS DE PORCS DU QUEBEC   | QUE.  |
| J.B. INTERNATIONAL SHIPPERS LTD.           | ONT.  | SOFTCODE DISTRIBUTORS & CONSULTANTS LTD.  | ONT.  |
| J.C. DE LA RIVIERE ASSOCIATES LTD.         | ONT.  | SOLAR STONE LTD.                          | QUE.  |
| J.L. HENDRY INTL. EXPORT/IMPORT AGENCY     | ONT.  | SUNOS TRADING INTERNATIONAL INC.          | ONT.  |
| J.R. WELLINGTON EXPORT CORPORATION         | QUE.  | SPORTS KEYBEC INTERNATIONAL INC.          | QUE.  |
| KATT TRADING COMPANY                       | ONT.  | STARPARTS CANADA                          | MAN.  |
| KENNEDY ROSS & ASSOC.                      | ONT.  | STRIDER SPORTS INC.                       | ONT.  |
| KOOT CONSOLIDATED INTERNATIONAL LTD.       | ONT.  | TACONIC CORPORATION LTD.                  | ONT.  |
| LA GANTOISE INC.                           | ONT.  | TAIWAN CONNECTION INC.                    | ONT.  |
| LADIMEX INC.                               | QUE.  | TECHNESSEN LIMITED                        | ONT.  |
| LE-HAM CANADA INC.                         | ONT.  | TENLUBUS IMPORT/EXPORT                    | ONT.  |
| LES HOMARDS GIDNEY LOBSTER LTD.            | QUE.  | THE CANADIAN CONNECTION DIV. OF AFRIAT    | QUE.  |
| LES SECHOIRS URAXEM INC.                   | QUE.  | THE HOWARD JAMES CO. LTD.                 | ONT.  |
| LEUSYCO CANADA LIMITED                     | ONT.  | THE ODURO WORLD ENTERPRISES               | MAN.  |
| LIMEXCO INC.                               | QUE.  | THYSSEN CANADA LIMITED                    | ONT.  |
| LINK INTERNATIONAL                         | ONT.  | TITAN TRADING INTERNATIONAL INC.          | ONT.  |
| LORNE SHIELDS INTERTRADE CORP.             | MAN.  | TLC PRODUCE SALES                         | B.C.  |
| LOUIS DREYFUS CANADA LTD.                  | QUE.  | TOM DYER ENTERPRISES INC.                 | ONT.  |
| LOVELL & CHRISTMAS (CANADA) INC.           | B.C.  | TORCHFIRE CANADA INC.                     | ONT.  |
| LTC ENTERPRISES INC.                       | ONT.  | TRADESULT/CANADA                          | ONT.  |
| N. GURVEY & BERRY CO. INC.                 | ONT.  | TRANS ATLAS TRADING CO. LTD.              | ALTA. |
| NANNA INTERNATIONAL                        | ONT.  | TRANSCO FOOD TRADING INC.                 | QUE.  |
| MARCON INTERNATIONAL                       | B.C.  | TRANSCOR TRANSPORTATION CONSULTANTS       | ONT.  |
| MARISCO EXPORTERS LTD.                     | B.C.  | TRONCO INTERNATIONAL                      | ONT.  |
| MARITIME GROUP (CANADA) INC.               | ALTA. | TTLIC TRADING INC.                        | ONT.  |
| MATOUSEK ART LIMITED                       | ONT.  | UNIVERSAL MARKETING AGENCIES              | ONT.  |
| MATSON TRADING HOUSE                       | ONT.  | UNIVERSAL PAPER EXPORT CO. LTD            | QUE.  |
| MAXIMUS INTERNATIONAL CORPORATION          | ONT.  | VILLA NOVA INTL. IMPORT EXPORT INC.       | QUE.  |
| METRATRADING LIMITED                       | SASK. | WACTOL ENTERPRISE, LIMITED                | ONT.  |
| METRO INTERNATIONAL TRADING COMPANY        | ONT.  | WEDGEWOODS IMPORT EXPORT                  | ONT.  |
| MIDWEST GRAIN INC.                         | QUE.  | WEST INDIA TRADING CO. INC.               | QUE.  |
| MIRATRADING INTL. DIV OF OGILVIE MILLS LTD | NFLD. | WEST-COTT INTERNATIONAL INC.              | ONT.  |
| MITRADE EXPORT INC.                        | QUE.  | WESTLUND INTERNATIONAL TECHNOLOGIES INC   | B.C.  |
| MORGAN INTERNATIONAL MARKETING CO. LTD.    | QUE.  | WIGGINS SALES LTD.                        | ONT.  |
| MULTICHEM IMPORT EXPORT INC.               | ONT.  | WILLIAM D. BRANSON LIMITED                | ONT.  |
| MULTIPHARM INTERNATIONAL INC.              | B.C.  | WILLIAM THOMAS FURS INC.                  | QUE.  |
| NCM INTERNATIONAL MARKETING SERVICES INC   | B.C.  | WOODHOUSE INTL. MARKETING (QUE.) INC.     | QUE.  |
| NEO-DREAMS MARKETING & DEVELOPMENT         | ONT.  | YARAK TRADING CONSULTANTS INC.            | QUE.  |
| NORSTREAM INTERTEC INC.                    | QUE.  | ZAIDAM INTERNATIONAL                      | QUE.  |
| NORTH AMERICAN TURBOTECH LTD.              | B.C.  | ZGARKA-KAYE DISTRIBUTION LTD.             | ONT.  |
| NORTHERN HARVEST SEAFOOD INC.              | ONT.  | ZONE INTERNATIONALE AGENCE DE COMM. LTEE  | QUE.  |
| NUMORLD HYTEK INDUSTRIES LTD.              | ONT.  | 589080 ONTARIO INC.                       | ONT.  |
| OGWATSIM ARTISANS LIMITED                  | B.C.  | 660431 ONTARIO INC.                       | ONT.  |
| OKURA & COMPANY CANADA LTD.                | QUE.  | ALDERBRANCH ENTERPRISES INC.              | ALTA. |
| OMEXI IMPORT EXPORT INC.                   | ONT.  | AMALGAMATED GLOBAL ENTERPRISES INC.       | QUE.  |
| ORIENT'S IMPEX COMPANY LTD.                | ONT.  | ANGLO CANADIAN SCIENTIFIC CO. LTD.        | ONT.  |
| OVERSEAS PROJECTS CORP. OF CANADA LTD.     | B.C.  | ANIXTER CANADA INC.                       | QUE.  |
| PACIFIC RIM INTL. MARKET EXCHANGE          | ONT.  | ASIATIC & PACIFIC TRADING CO. LTD.        | ALTA. |
| PACLINE CORPORATION                        | ONT.  | ATAC INTERNATIONAL INC.                   | ONT.  |
| PALFUR MARKETING INC.                      | QUE.  | BARRINGTON INTERNATIONAL LTD.             | MAN.  |
| PANDIT INTERNATIONAL                       | B.C.  | BASTIN INTERNATIONAL                      | MAN.  |
| PARADISE FUR CO. INC.                      | ONT.  | BEARING SUPPLY (CANADA) LTD.              | B.C.  |
| PARETO TRADING HOUSE LTD.                  | ONT.  | BENDIX AVELEX INC. AERO-MARINE DIVISION   | QUE.  |
| PARSONS SEEDS LIMITED                      | B.C.  | BETHUNE IMPORT-EXPORT LTD.                | B.C.  |
| PATHFINDER SYSTEMS DESIGN LTD.             | B.C.  | BRITISH COLUMBIA TREE FRUITS LTD.         | B.C.  |
| PDC TECHNOLOGY CORP.                       | MAN.  | BRITISH COLUMBIA-THAI CORPORATION         | QUE.  |
| PENTA TRADING INTERNATIONAL LTD.           | B.C.  | C. ITOH & CO (CANADA) LTD.                | QUE.  |
| PETERS LUMBER COMPANY INC.                 | SASK. | C.D.M.V. INC.                             | B.C.  |
| PI MARKETING CORPORATION                   | QUE.  | CALKINS & BURKE LIMITED                   | SASK. |
| PLANRITE TRADING CO. LTD.                  | SASK. | CAN-AFRIC ENTERPRISES INC.                | ONT.  |
| POSEIDON OCEAN PRODUCTS CORPORATION        | ALTA. | CANADA PACKERS INC. INT'L TRADE DIV.      | ONT.  |
| PRAIRIE INDUSTRIAL CHEMICALS INC.          | QUE.  | CANADIAN COMMERCE & ENGINEERING CORP.     | ONT.  |
| PRAIRIE WEST LIVESTOCK                     | ONT.  | CANEXD LIMITED                            | QUE.  |
| PRAMANAS CANADA LIMITED                    | QUE.  | CETECO INTERNATIONAL CANADA               | ONT.  |
| PRINCIPAL INTL. THE TRADING HOUSE          | ALTA. | CHARLESCRAFT                              | QUE.  |
| PRODIMEX INC.                              | QUE.  | CLOUSTON FOODS CANADA LTD.                | QUE.  |
| Q-LUBE MIRABEC INC.                        | QUE.  | CYG INTERNATIONAL INC.                    | ONT.  |
| QUALITAS INTERNATIONAL INC.                | MAN.  | DANA DOUGLAS MARKETING INTERNATIONAL      | QUE.  |
| QUELUMEX ENR.                              | ONT.  | ELECTRONIC WHOLESALERS CO. LTD.           | ONT.  |
| R.S. ROBINSON'S SONS (1971) LTD.           | QUE.  | EURODATA INC.                             | QUE.  |
| R.V.C. ROYAL VIKING CONTEMPORARY           | B.C.  | FREMAH INTERNATIONAL TRADING INC.         | QUE.  |
| RAY BUSBRIDGE INC.                         | MAN.  | G. VAN KAM TRADING CO. LT.                | QUE.  |
| RIM PACIFIC IMPORT-EXPORT (1988) INC.      | QUE.  | GLOBE MARKETING INTERNATIONAL             | SASK. |
| ROME INTERNATIONAL MARKETING               | MAN.  |                                           |       |

BUYING FROM:

CONTINUED....



## TRADING HOUSES BY COUNTRY

MALFORD WIDE AND LEATHER CO. LTD.  
 MF TRADE INTERNATIONAL  
 HOSHO CANADA INC.  
 I-D FOODS CORPORATION  
 IBASCO-INTL. BUYERS & SELLERS CO.  
 INTERGULF COMMODITIES (INT'L)  
 INTERNATIONAL BUSINESS FORMS COMPANY  
 INTERNATIONAL FACTORY SALES SERVICE LTD.  
 INTERNATIONAL MARKETING SERVICES  
 INTERSPAN INDUSTRIAL SALES INC.  
 JOHN F. DURAS COMPANY  
 KAMAN BEARING & SUPPLY LTD.  
 KAMEMATSU-GOSHO (CANADA) INC.  
 KAWASHO INTERNATIONAL CANADA LTD.  
 KENNEDY ROSS & ASSOC.  
 LABONTHU IMPORT EXPORT INC.  
 LINK INTERNATIONAL  
 LORNE SHIELDS INTERTRADE CORP.  
 LOVELL & CHRISTMAS (CANADA) INC.  
 MAKO ENTERPRISES LTD.  
 MARKE NOVELTIES INC.  
 MICROLITES SCIENTIFIC DIV. OF WEST EAST  
 MITSUBISHI CANADA LIMITED  
 MOTTO ENTERPRISES CO. LIMITED  
 NICHIMEN CANADA INC.  
 NIKKA TRADERS INC.  
 NORPLAST INC.  
 NORSTREAM INTERTEC INC.  
 NUWORLD HYTEK INDUSTRIES LTD.  
 OKURA & COMPANY CANADA LTD.  
 PALFUR MARKETING INC.  
 PEXIM ENTERPRISES INC.  
 PME EXPORTATION INC.  
 PRAIRIE INDUSTRIAL CHEMICALS INC.  
 PRIMO FOODS LIMITED  
 PRINCIPAL INTL. THE TRADING HOUSE  
 REDCO TRADING CORPORATION  
 REGOR INTERNATIONAL INC.  
 RIM PACIFIC IMPORT-EXPORT (1988) INC.  
 S. BLINICK COMPANY LIMITED  
 S. MALHI ENTERPRISES  
 SANLIEW TRADING COMPANY  
 SAMMA TRADING CO. LTD.  
 SCOTTHALLS LIMITED  
 SEL-DRUM CORPORATION  
 SEYBOLD INTERNATIONAL INC.  
 SINTOTEK INTERNATIONAL (1986) INC.  
 SOCIETE COMMERCIALE MCNAMARA INC.  
 STECKO CHEM INC.  
 STORZ CANADA DIV. OF 315823 ONT. LTD.  
 SUMITOMO CANADA LIMITED  
 TAIKO COMMERCIAL LTD.  
 TAIWAN CONNECTION INC.  
 TEMPRO INTERNATIONAL  
 TESCO TRADING CO. LTD.  
 THE EAST ASIATIC COMPANY (CANADA) INC.  
 THE ODURO WORLD ENTERPRISES  
 THYSSEN CANADA LIMITED  
 TRADEK LIMITED  
 TRADESULT/CANADA  
 TRANS ATLAS TRADING CO. LTD.  
 VINAMEDIC INC.  
 WARD BEDAS (CANADA) LIMITED  
 WEST INDIA TRADING CO. INC.  
 WORLD COMMUNICATIONS MONDE N.Y. INC.  
 ZAYAT TRADING INC.  
 ZONE INTERNATIONALE AGENCE DE COMM. LYE

**KAMPUCHEA**

EXPORTS : A.D. BURFORD INTERNATIONAL LIMITED  
INTERESTED: AG-COM TRADING INC.  
AGMAR INTERNATIONAL EQUIPMENT INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
ATAC INTERNATIONAL INC.  
B.G. CHECO INTERNATIONAL LTD.  
BARRINGTON INTERNATIONAL LTD.  
BASEMARK MARKETING LIMITED  
BASTIN INTERNATIONAL  
BOIS JACQUES VOYER INC. (LES)  
CANADIAN SOURCE IMPORTS & EXPORTS INC.  
CBC ENTERPRISES  
CHARLES CHAPLIN ENTERPRISES INC.  
COLEMAN & COLEMAN INC.  
DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
EMERY TRADING CO.  
EXPORT U.S.A. CANADA INC.

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FRANK ROBY EXPORTING CO.  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
ICONPOWER LIMITED  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL ROAD DYNAMICS INC.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.R. WELLINGTON EXPORT CORPORATION  
KENNEDY ROSS & ASSOC.  
LE-HAN CANADA INC.  
LORNE SHIELDS INTERTRADE CORP.  
M. GURVEY & BERRY CO. INC.  
MARCON INTERNATIONAL  
METRO INTERNATIONAL TRADING COMPANY  
MINATRADE INTL. DIV OF OGILVIE MILLS LTD  
MULTIPHARM INTERNATIONAL INC.  
NAMET INTERNATIONAL LTD.  
NORTH AMERICAN TURBOTECH LTD.  
NOWORLD HYTEK INDUSTRIES LTD.  
PATHFINDER SYSTEMS DESIGN LTD.  
RIO IMPORT & EXPORT LTD.  
ROSS RICHARDSON & CO. (1988) LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SENEY ENTERPRISES INC.  
SOLAR STONE LTD.  
STARPARTS CANADA  
WACTOL ENTERPRISES LIMITED  
WEDGEWOODS IMPORT EXPORT  
WESTMOUNT FOREST PRODUCTS LTD.  
660431 ONTARIO INC.  
KENNEDY ROSS & ASSOC.

**BUYING FROM:**

KOREA, NORTH

EXPORTS : A.D. BURFORD INTERNATIONAL LIMITED  
INTERESTED: AGMAR INTERNATIONAL EQUIPMENT INC.  
ATAC INTERNATIONAL INC.  
BOIS JACQUES VOYER INC. (LES)  
CANJAM TRADING LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
EMRY TRADING CO.  
IMPO MARK PRODUCTS  
J.R. WELLINGTON EXPORT CORPORATION  
KENNEDY ROSS & ASSOC.  
MIRATRIDE INTL. DIV OF OGILVIE MILLS LTD  
PATHFINDER SYSTEMS DESIGN LTD.  
Q-LUBE MIRABEC INC.  
SENEY ENTERPRISES INC.  
SUN INTER-TECHNOLOGY CORP.  
TESCO TRADING CO. LTD.  
TIM-TECH INDUSTRIES LTD.  
660431 ONTARIO INC.  
KENNEDY ROSS & ASSOC.

## KOREA, SOUTH

EXPORTS : A.D. BURFORD INTERNATIONAL LIMITED  
ADVANCED PRODUCTS LTD.  
AGRICULTURAL DEVELOPMENT CORP. OF SASK.  
AGRO COMPANY OF CANADA LIMITED  
AGRO COMPANY OF CANADA LTD  
ALFRED C. TOEPFER (CANADA) LTD.  
ANALGAMET CANADA  
AMFAL GROUP LIMITED  
ATAC INTERNATIONAL INC.  
B.L. ARMSTRONG CO. LTD.  
B.R.T. TRADING HIDES LTD.  
BADY (IN-EX) INTERNATIONAL INC.  
BUSCHLEN/MOWATT FINE ARTS LTD.  
C. ITOH & CO (CANADA) LTD.  
CAN-NAM TRIMEX INC.  
CANADA PACKERS INC. INT'L TRADE DIV.  
CANADA TRADE GROUP INC.  
CANADIAN LIVESTOCK EXPORTERS ASSOCIATION  
CANCHILLA ASSOCIATES LTD.  
CANPOTEX LIMITED  
CANSULEX LIMITED  
CBC ENTERPRISES  
CHARLES CHAPLIN ENTERPRISES INC.  
CLIMIS EXPORT INC.  
CLIMIS INTERNATIONAL INC.  
CONCISE EXPORITSE LTD  
CUT RITE LUMBER LIMITED  
CUTC CANADA WEST TRADING CORPORATION  
DARRIANNE INTERNATIONAL TRADING INC.  
DONALDSON INT'L LIVESTOCK LIMITED

CONTINUED...

### TRADING HOUSES BY COUNTRY

**INTERESTED:**

|                                          |       |
|------------------------------------------|-------|
| C.R. WIDMAN INTERNATIONAL LIMITED        | B.C.  |
| CANADA TRADE GROUP INC.                  | QUE.  |
| CANADIAN HONEY & FINE FOODS EXPORTERS    | MAN.  |
| CANADIAN SOURCE IMPORTS & EXPORTS INC.   | ALTA. |
| CANADIAN SWINE EXPORTERS ASSOCIATION     | ONT.  |
| CANADIAN TRANS WORLD SUPPLIERS LTD.      | ALTA. |
| CANCHILLA ASSOCIATES LTD.                | ONT.  |
| CANJAM TRADING LIMITED                   | N.S.  |
| CAMPET MARKETING LTD.                    | ALTA. |
| CANWIDE INTERNATIONAL INC.               | ONT.  |
| CANWORLD FOODS LTD.                      | ONT.  |
| CBC ENTERPRISES                          | QUE.  |
| CFB TRADING COMPANY LTD.                 | B.C.  |
| CHARLES CHAPLIN ENTERPRISES INC.         | ONT.  |
| CITACO INTERNATIONAL TRADING INC.        | QUE.  |
| CLOUSTON FOODS CANADA LTD.               | QUE.  |
| COLEMAN & COLEMAN INC.                   | QUE.  |
| CORIMPEX INTERNATIONAL INC.              | ONT.  |
| COREY INTERNATIONAL (COMMERCE) INC.      | QUE.  |
| CUT RITE LUMBER LIMITED                  | ONT.  |
| CWTC CANADA WEST TRADING CORPORATION     | ALTA. |
| D'JOVIAN INTERNATIONAL MERCHANTS LTD.    | ONT.  |
| DANA DOUGLAS MARKETING INTERNATIONAL     | ONT.  |
| DEKONIC INTERNATIONAL MERCANTILE CO.     | ONT.  |
| DOTCO INC.                               | ALTA. |
| DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
| EAGLE TRADING LIMITED                    | ONT.  |
| ELEVAT ELECTRONIC SALES CORP.            | ONT.  |
| ELSON INTERNATIONAL TRADING CO. INC.     | QUE.  |
| ENRY TRADING CO.                         | B.C.  |
| ENGLISH BAY CEDAR PRODUCTS LTD.          | B.C.  |
| EQUITY WORLD TRADING COMPANY             | QUE.  |
| ERACO INTERNATIONAL TRADING INC.         | ONT.  |
| ESSCO INC.                               | ONT.  |
| EXPORT U.S.A. CANADA INC.                | QUE.  |
| FELINE FILMS INC.                        | QUE.  |
| FIRST MCCARTHY CAPITAL CORPORATION       | ONT.  |
| FRANK ROBY EXPORTING CO.                 | QUE.  |
| FREMAH INTERNATIONAL TRADING INC.        | QUE.  |
| G. VAN KAM TRADING CO. LTD.              | QUE.  |
| GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA. |
| GENSET SUPPLY & SERVICE INC.             | MAN.  |
| GENTRA IMPEX                             | QUE.  |
| GEO-FAR EAST CO.                         | MAN.  |
| GLACEM INC.                              | QUE.  |
| GLOBE MARKETING INTERNATIONAL            | SASK. |
| GREAT WHITE NORTH LTD.                   | ONT.  |
| H.E. JUSTESEN ASSOCIATES INC.            | B.C.  |
| H.L. LECLAIR INC.                        | QUE.  |
| HICOM INTERNATIONAL INC.                 | QUE.  |
| HORSEMAST INTERNATIONAL                  | ALTA. |
| HOSHO CANADA INC.                        | B.C.  |
| HURCOL INC.                              | ONT.  |
| I-TECH CANADA INC.                       | ONT.  |
| IBASCO-INTL. BUYERS & SELLERS CO.        | ONT.  |
| ICONPOWER LIMITED                        | ONT.  |
| IMPO MARK PRODUCTS                       | ALTA. |
| INTERNATIONAL BUSINESS FORMS COMPANY     | ONT.  |
| INTERNATIONAL MARKETING SERVICES         | QUE.  |
| INTERNATIONAL ROAD DYNAMICS INC.         | SASK. |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
| INTERSPAN INDUSTRIAL SALES INC.          | ONT.  |
| IRETON INTERNATIONAL BARTER INC.         | ONT.  |
| J. PASCAL INC.                           | QUE.  |
| J.C. DE LA RIVIERE ASSOCIATES LTD.       | ONT.  |
| J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.  |
| J.R. WELLINGTON EXPORT CORPORATION       | QUE.  |
| KATOMEK FOODS LTD.                       | QUE.  |
| KAWASHO INTERNATIONAL CANADA LTD.        | B.C.  |
| KEN BELCOURT FURS LTD                    | ALTA. |
| KENNEDY ROSS & ASSOC.                    | ONT.  |
| L & R IMPORT EXPORT INC.                 | ONT.  |
| LA GANTOISE INC.                         | ONT.  |
| LACHANCE BROTHERS LIMITED                | MAN.  |
| LARTERIE LTEE                            | QUE.  |
| LE-HAN CANADA INC.                       | ONT.  |
| LES FRERES HUBERT, COURTIER EN ALIMENT.  | QUE.  |
| LES HAUTES MERS/PLEAMAR INT'L.           | QUE.  |
| LES HOMARDS GIDNEY LOBSTER LTD.          | QUE.  |
| LEUSYCO CANADA LIMITED                   | ONT.  |
| LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
| LOUIS DREYFUS CANADA LTD.                | MAN.  |
| LTC ENTERPRISES INC.                     | B.C.  |
| LTC TRADING INC.                         | ONT.  |
| M & L TESTING EQUIPMENT CO. LTD.         | ONT.  |
| M. GURVEY & BERRY CO. INC.               | ONT.  |
| MARCOM INTERNATIONAL                     | ONT.  |
| MARISCO EXPORTERS LTD.                   | B.C.  |
| MARITIME GROUP (CANADA) INC.             | B.C.  |

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## TRADING HOUSES BY COUNTRY

MATOUSEK ART LIMITED  
 MAXIMUS INTERNATIONAL CORPORATION  
 MCKAY RIVARD & CO. LTD.  
 MELROSE INTERNATIONAL TRADING (1987) LTD  
 METRATRDE LIMITED  
 MIRATRDE INTL. DIV JF OGILVIE MILLS LTD  
 MOLMAC TRADING  
 MORGAN INTERNATIONAL MARKETING CO. LTD.  
 MULTICHEM IMPORT EXPORT INC.  
 MULTIPHARM INTERNATIONAL INC.  
 NAMET INTERNATIONAL LTD.  
 NAMTRADE INTERNATIONAL INC.  
 NICHIMEN CANADA INC.  
 NIKKA TRADERS INC.  
 NORDSUD EXCHANGE TRADE  
 NORTH AMERICAN TURBOTECH LTD.  
 NORTHERN HARVEST SEAFOOD INC.  
 NUMORLD HYTEK INDUSTRIES LTD.  
 OVERSEAS PROJECTS CORP. OF CANADA LTD.  
 PACIFIC BASIN RESOURCES LTD.  
 PACLINE CORPORATION  
 PALFUR MARKETING INC.  
 PANDIT INTERNATIONAL  
 PARETO TRADING HOUSE LTD.  
 PARSONS SEEDS LIMITED.  
 PATHFINDER SYSTEMS DESIGN LTD.  
 PERMACARE PRODUCTS INC.  
 PERTAMA-TENTAR INC.  
 PLANT FOREST PRODUCTS CORPORATION  
 PME EXPORTATION INC.  
 PRAIRIE INDUSTRIAL CHEMICALS INC.  
 PRAIRIE WEST LIVESTOCK  
 PRINCIPAL INTL. THE TRADING HOUSE  
 Q-LUBE MIRABEC INC.  
 QUELUMEX ENR.  
 R.S. ROBINSON'S SONS (1971) LTD.  
 REA-FAC AGENCIES LTD.  
 REDCO TRADING CORPORATION  
 ROME INTERNATIONAL MARKETING  
 ROSS RICHARDSON & CO. (1988) LTD.  
 RUDDY INTERNATIONAL  
 S. BLINICK COMPANY LIMITED  
 S. MALHI ENTERPRISES  
 SAIMA TRADING CO. LTD.  
 SARECO SEAFOODS INC.  
 SEABOARD LUMBER SALES COMPANY LIMITED  
 SEATECH TRADING LTD.  
 SENEY ENTERPRISES INC.  
 SEYBOLD INTERNATIONAL INC.  
 SNEELD MARKETING SERVICES INC.  
 SINOTEK INTERNATIONAL (1986) INC.  
 SOCIETE DES ELEVEURS DE PORCS DU QUEBEC  
 SOGELCO INTERNATIONAL INC.  
 SOLAR STONE LTD.  
 STARPARTS CANADA  
 SUN INTER-TECHNOLOGY CORP.  
 TACONIC CORPORATION LTD.  
 TAIWAN CONNECTION INC.  
 TECHNESSEN LIMITED  
 THE CANADIAN CONNECTION DIV. OF AFRIAT  
 THE HOWARD JAMES CO. LTD.  
 THE OUDU WORLD ENTERPRISES  
 THYSSEN CANADA LIMITED  
 TIM-TECH INDUSTRIES LTD.  
 TITAN TRADING INTERNATIONAL INC.  
 TLC PRODUCE SALES  
 TOM DYER ENTERPRISES INC.  
 TRADESULT/CANADA  
 TRANSCOR TRANSPORTATION CONSULTANTS  
 TRICO MARKETING SERVICES INC.  
 TTLC TRADING INC.  
 TYEE TIMBER PRODUCTS LTD.  
 UNIVERSAL MARKETING AGENCIES  
 UNIVERSAL METAL CO. LIMITED  
 UNIVERSAL PAPER EXPORT CO. LTD  
 WACTOL ENTERPRISES LIMITED  
 WEDGEWOODS IMPORT EXPORT  
 WESTMOUNT FOREST PRODUCTS LTD.  
 WILLIAM D. BRANSON LIMITED  
 WILLIAM THOMAS FURS INC.  
 WINNIPEG FUR EXCHANGE LTD.  
 WOODHOUSE INTL. MARKETING (QUE.) INC.  
 YARAK TRADING CONSULTANTS INC.  
 ZAIDAN INTERNATIONAL  
 ZBT INTERNATIONAL CARGO COMPANY  
 589080 ONTARIO INC.  
 660431 ONTARIO INC.  
 A. LAMBERT INTERNATIONAL INC.  
 AMIXTER CANADA INC.  
 ASIATIC & PACIFIC TRADING CO. LTD.

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ATAC INTERNATIONAL INC.  
 BEARING SUPPLY (CANADA) LTD.  
 C. ITOH & CO (CANADA) LTD.  
 CALKINS & BURKE LIMITED  
 CAM-NAM TRIMEX INC.  
 CANADA TRADE GROUP INC.  
 CETECO INTERNATIONAL CANADA  
 CHARLESCRAFT  
 CLOUSTON FOODS CANADA LTD.  
 CWTC CANADA WEST TRADING CORPORATION  
 DANA DOUGLAS MARKETING INTERNATIONAL  
 DARIANNE INTERNATIONAL TRADING INC.  
 DOMESTIC CONVERTERS INC.  
 EAGLE TRADING LIMITED  
 EDGAM SOFTWARE LTD.  
 G. VAN KAM TRADING CO. LTD.  
 GEO-FAR EAST CO.  
 GLOBE MARKETING INTERNATIONAL  
 HALFORD HIDE AND LEATHER CO. LTD.  
 HF TRADE INTERNATIONAL  
 HICOM INTERNATIONAL INC.  
 I.S. TRADING CORPORATION  
 I-D FOODS CORPORATION  
 I-TECH CANADA INC.  
 IBASCO-INTL. BUYERS & SELLERS CO.  
 INTERCAN MARKETING INC.  
 INTERNATIONAL BUSINESS FORMS COMPANY  
 INTERNATIONAL FACTORY SALES SERVICE LTD.  
 INTERSPAN INDUSTRIAL SALES INC.  
 INTRAFINA LTD.  
 IRETOM INTERNATIONAL BARTER INC.  
 KAMAN BEARING & SUPPLY LTD.  
 KANEMATSU-GOSHO (CANADA) INC.  
 KATT TRADING COMPANY  
 KENNEDY ROSS & ASSOC.  
 LARTERIE LTEE  
 LENCO FIBER CORP  
 LIMEXCO INC.  
 LINK INTERNATIONAL  
 LORNE SHIELDS INTERTRADE CORP.  
 LOVELL & CHRISTMAS (CANADA) INC.  
 MAKO ENTERPRISES LTD.  
 MARKE NOVELTIES INC.  
 METRATRDE LIMITED  
 METRO INTERNATIONAL TRADING COMPANY  
 MONDEX TRADE & DEVELOPMENT CORPORATION  
 MULTICHEM IMPORT EXPORT INC.  
 NATIONAL SEA PRODUCTS LTD. INTL. MRKTG.  
 NIKKA INDUSTRIES LTD.  
 NORSTREAM INTERTEC INC.  
 NUWORLD HYTEK INDUSTRIES LTD.  
 OKURA & COMPANY CANADA LTD.  
 PALFUR MARKETING INC.  
 PRAIRIE INDUSTRIAL CHEMICALS INC.  
 PRINCIPAL INTL. THE TRADING HOUSE  
 PUNDA MERCANTILE INC.  
 REDCO TRADING CORPORATION  
 RUDDY INTERNATIONAL  
 S. BLINICK COMPANY LIMITED  
 S. MALHI ENTERPRISES  
 SAMSUNG COMPANY LTD.  
 SANNA TRADING CO. LTD.  
 SEL-DRUM CORPORATION  
 SEYBOLD INTERNATIONAL INC.  
 SIGMAN & JONES LTD.  
 SINOCAN HOLDINGS LIMITED  
 SINOTEK INTERNATIONAL (1986) INC.  
 STORMONT CHEMICALS LTD.  
 TAIKO COMMERCIAL LTD.  
 TENPRO INTERNATIONAL  
 TESCO TRADING CO. LTD.  
 THE ODURO WORLD ENTERPRISES  
 THYSSSEN CANADA LIMITED  
 TRADEGLOBE CONSULTING LTD  
 TRADEK LIMITED  
 TRADESULT/CANADA  
 WARD BEDAS (CANADA) LIMITED  
 WORLD COMMUNICATIONS MONDE N.T. INC.  
 ZAYAT TRADING INC.  
 3T INTERNATIONAL INC.

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EXPORTS : A.D. BURFORD INTERNATIONAL LIMITED  
CANADIAN TRADERS LIMITED  
INTERNATIONAL BUSINESS FORMS COMPANY  
RIGBY TRADE LIMITED  
INTERESTED: AG-COM TRADING INC.

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## TRADING HOUSES BY COUNTRY

AGMAR INTERNATIONAL EQUIPMENT INC.  
 AGRO COMPANY OF CANADA LIMITED  
 ALAN WRIGHT BISON-BISON  
 ATAC INTERNATIONAL INC.  
 B.G. CHECO INTERNATIONAL LTD.  
 BARRINGTON INTERNATIONAL LTD.  
 BASTIN INTERNATIONAL  
 BOIS JACQUES VOYER INC. (LES)  
 CANADIAN HONEY & FINE FOODS EXPORTERS  
 CANADIAN SOURCE IMPORTS & EXPORTS INC.  
 CANADIAN TRADERS LIMITED  
 CSC ENTERPRISES  
 CHARLES CHAPLIN ENTERPRISES INC.  
 DONALDSON INT'L LIVESTOCK LIMITED  
 DUNCAN INSTRUMENTS CANADA LTD.  
 ENRY TRADING CO.  
 EXPORT U.S.A. CANADA INC.  
 FRANK ROBY EXPORTING CO.  
 GENERAL MERCHANTS INTERNATIONAL INC.  
 GENSET SUPPLY & SERVICE INC.  
 GLOBE MARKETING INTERNATIONAL  
 GREAT WHITE NORTH LTD.  
 ICONPOWER LIMITED  
 INTERNATIONAL MARKETING SERVICES  
 INTERNATIONAL ROAD DYNAMICS INC.  
 INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
 INTERSPAN INDUSTRIAL SALES INC.  
 IRETON INTERNATIONAL BARTER INC.  
 J.B. INTERNATIONAL SHIPPERS LTD.  
 J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
 J.R. WELLINGTON EXPORT CORPORATION  
 KENNEDY ROSS & ASSOC.  
 LE-HAN CANADA INC.  
 LORNE SHIELDS INTERTRADE CORP.  
 M. GURVEY & BERRY CO. INC.  
 MARCON INTERNATIONAL  
 METRO INTERNATIONAL TRADING COMPANY  
 MIRATRADER INTL. DIV OF OGILVIE MILLS LTD  
 MULTIPHARM INTERNATIONAL INC.  
 NORTH AMERICAN TURBOTECH LTD.  
 NUWORLD HYTEK INDUSTRIES LTD.  
 PATHFINDER SYSTEMS DESIGN LTD.  
 RIO IMPORT & EXPORT LTD.  
 ROSS RICHARDSON & CO. (1988) LTD.  
 SEABOARD LUMBER SALES COMPANY LIMITED  
 SENEY ENTERPRISES INC.  
 SOLAR STONE LTD.  
 STARPARTS CANADA  
 TRANS ATLAS TRADING CO. LTD.  
 WEDGEWOODS IMPORT EXPORT  
 560431 ONTARIO INC.  
 ACAMAR TRADING INC.  
 KENNEDY ROSS & ASSOC.  
 TRANS ATLAS TRADING CO. LTD.

## MACAO

EXPORTS : A.D. BURFORD INTERNATIONAL LIMITED  
CANADA PACKERS INC. INT'L TRADE DIV.  
CBC ENTERPRISES  
HF TRADE INTERNATIONAL  
LTC TRADING INC.  
AG-COM TRADING INC.  
AGMAR INTERNATIONAL EQUIPMENT INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
ASIATIC & PACIFIC TRADING CO. LTD.  
ATAC INTERNATIONAL INC.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
BOIS JACQUES VOYER INC. (LES)  
CANADIAN SOURCE IMPORTS & EXPORTS INC.  
CBC ENTERPRISES  
CHARLES CHAPLIN ENTERPRISES INC.  
CORIMPEX INTERNATIONAL INC.  
D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
DUNCAN INSTRUMENTS CANADA LTD.  
ELEVAT ELECTRONIC SALES CORP.  
EMRY TRADING CO.  
EXPORT U.S.A. CANADA INC.  
FRANK ROBY EXPORTING CO.  
GENERAL MERCHANTS INTERNATIONAL INC.  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
ICONOPower LIMITED  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL PRESS PUBLICATIONS  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
IKETON INTERNATIONAL BARTER INC.

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| J. PASCAL INC.                           | QUE.  |
| J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
| J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.  |
| J.R. WELLINGTON EXPORT CORPORATION       | QUE.  |
| KENNEDY ROSS & ASSOC.                    | ONT.  |
| LE-HAM CANADA INC.                       | ONT.  |
| LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
| LTC ENTERPRISES INC.                     | B.C.  |
| M. GURVEY & BERRY CO. INC.               | ONT.  |
| MARCOM INTERNATIONAL                     | ONT.  |
| METRO INTERNATIONAL TRADING COMPANY      | ONT.  |
| MIRATRADE INTL. DIV OF OGILVIE MILLS LTD | ONT.  |
| MULTIPHARM INTERNATIONAL INC.            | ONT.  |
| NORTH AMERICAN TURBOTECH LTD.            | QUE.  |
| NUWORLD HYTEK INDUSTRIES LTD.            | ONT.  |
| PARETO TRADING HOUSE LTD.                | B.C.  |
| PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |
| PRINCIPAL INTL. THE TRADING HOUSE        | B.C.  |
| RIO IMPORT & EXPORT LTD.                 | N.S.  |
| ROSS RICHARDSON & CO. (1988) LTD.        | B.C.  |
| SEABOARD LUMBER SALES COMPANY LIMITED    | B.C.  |
| SENEY ENTERPRISES INC.                   | ONT.  |
| SEYBOLD INTERNATIONAL INC.               | ONT.  |
| SMITH BROKERAGE LIMITED                  | N.B.  |
| STARPARTS CANADA                         | MAN.  |
| UNIVERSAL MARKETING AGENCIES             | ONT.  |
| WEDGEWOODS IMPORT EXPORT                 | ONT.  |
| 660431 ONTARIO INC.                      | ONT.  |
| ASIATIC & PACIFIC TRADING CO. LTD.       | ALTA. |
| IRETON INTERNATIONAL BARTER INC.         | ONT.  |
| KENNEDY ROSS & ASSOC.                    | ONT.  |
| LTC TRADING INC.                         | ONT.  |
| ORIENT'S IMPEX COMPANY LTD.              | ONT.  |
| PRINCIPAL INTL. THE TRADING HOUSE        | B.C.  |

## MALAYSIA

|             |                                         |       |
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| EXPORTS :   | A.B. BURFORD INTERNATIONAL LIMITED      | ONT.  |
|             | ADSGO TRADING CORPORATION LTD.          | MAN.  |
|             | ALPAC TRADING COMPANY LTD.              | ALTA. |
|             | AMALGAMET CANADA                        | ONT.  |
|             | BASEMARK MARKETING LIMITED              | ONT.  |
|             | BRITISH COLUMBIA TREE FRUITS LTD.       | B.C.  |
|             | BUCHANAN TRADING INC.                   | ONT.  |
|             | CALKINS & BURKE LIMITED                 | B.C.  |
|             | CANADA PACKERS INC. INT'L TRADE DIV.    | ONT.  |
|             | CANPOTEX LIMITED                        | SASK. |
|             | CBC ENTERPRISES                         | QUE.  |
|             | D'JOVIAN INTERNATIONAL MERCHANTS LTD.   | ONT.  |
|             | DONALDSON INT'L LIVESTOCK LIMITED       | ONT.  |
|             | ELSON INTERNATIONAL TRADING CO. INC.    | QUE.  |
|             | GLOBE MARKETING INTERNATIONAL           | SASK. |
|             | INTERCAM MARKETING INC.                 | B.C.  |
|             | INTERCON TRADING                        | ONT.  |
|             | INTERNATIONAL BUSINESS FORMS COMPANY    | ONT.  |
|             | INTERNATIONAL COMMODITIES EXPORT CO.    | ONT.  |
|             | KATT TRADING COMPANY                    | ONT.  |
|             | LACHANCE BROTHERS LIMITED               | MAN.  |
|             | LE-HAN CANADA INC.                      | ONT.  |
|             | MAKO ENTERPRISES LTD.                   | B.C.  |
|             | METRO INTERNATIONAL TRADING COMPANY     | ONT.  |
|             | MITSUBISHI CANADA LIMITED               | B.C.  |
|             | NICHIMEN CANADA INC.                    | ONT.  |
|             | NORPLAST INC.                           | B.C.  |
|             | NORSTREAM INTERTEC INC.                 | ONT.  |
|             | NORTHAM FOOD TRADING CO.                | QUE.  |
|             | OVERSEAS PROJECTS CORP. OF CANADA LTD.  | ONT.  |
|             | PANDIT INTERNATIONAL                    | B.C.  |
|             | PARETO TRADING HOUSE LTD.               | ONT.  |
|             | PERTAMA-TENTAR INC.                     | B.C.  |
|             | PHILIPP BROTHERS (CANADA) LTD.          | ONT.  |
|             | PIERRE A. LANCTOT INTL. MARKETING INC.  | QUE.  |
|             | PUNDA MERCANTILE INC.                   | QUE.  |
|             | Q-LUBE MIRABEC INC.                     | QUE.  |
|             | RAY BUSBRIDGE INC.                      | QUE.  |
|             | RESOURCE OUTFITTERS INTERNATIONAL       | ONT.  |
|             | RONALD A. CHISHOLM LIMITED              | ONT.  |
|             | SANLIEW TRADING COMPANY                 | B.C.  |
|             | SEATECH TRADING LTD.                    | B.C.  |
|             | SHEELD MARKETING SERVICES INC.          | ONT.  |
|             | SOCIETE DES ELEVEURS DE PORCS DU QUEBEC | QUE.  |
|             | SUM INTER-TECHNOLOGY CORP.              | B.C.  |
|             | THE EAST ASIATIC COMPANY (CANADA) INC.  | B.C.  |
|             | TLC PRODUCE SALES                       | B.C.  |
|             | WARD BEDAS (CANADA) LIMITED             | B.C.  |
|             | WORLD COMMUNICATIONS MONDE M.T. INC.    | QUE.  |
| INTERESTED: | A.V. ENERGY INC.                        | ALTA. |
|             | AG-COM TRADING INC.                     | ONT.  |

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# TRADING HOUSES BY COUNTRY

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|------------------------------------------|-------|-----------------------------------------|-------|
| AGMAR INTERNATIONAL EQUIPMENT INC.       | SASK. | METRATRDE LIMITED                       | ONT.  |
| AGRO COMPANY OF CANADA LIMITED           | SASK. | MIDEX INTERNATIONAL INC.                | ONT.  |
| ALAN WRIGHT BISON-BISON                  | MAN.  | MIRATRDE INTL. DIV OF OGILVIE MILLS LTD | ONT.  |
| ALPAC TRADING COMPANY LTD.               | ALTA. | NITRADE EXPORT INC.                     | QUE.  |
| AMALGAMATED GLOBAL ENTERPRISES INC.      | QUE.  | MULTIPHARM INTERNATIONAL INC.           | ONT.  |
| ANCHOR INTL. TRADING COMPANY INC.        | B.C.  | NAMTRADE INTERNATIONAL INC.             | QUE.  |
| ASIATIC & PACIFIC TRADING CO. LTD.       | ALTA. | NEO-DREAMS MARKETING & DEVELOPMENT      | B.C.  |
| ATAC INTERNATIONAL INC.                  | ONT.  | NICHIMEN CANADA INC.                    | ONT.  |
| AXEWOOD COMPANY LIMITED                  | ONT.  | NORTH AMERICAN TURBOTECH LTD.           | QUE.  |
| BARRINGTON INTERNATIONAL LTD.            | ONT.  | NUWORLD HYTEK INDUSTRIES LTD.           | ONT.  |
| BASTIN INTERNATIONAL                     | MAN.  | O. OASIS PICTURES INC.                  | ONT.  |
| BENTO MARKETING                          | B.C.  | OVERSEAS PROJECTS CORP. OF CANADA LTD.  | ONT.  |
| BETHUNE IMPORT-EXPORT LTD.               | QUE.  | PACIFIC BASIN RESOURCES LTD.            | B.C.  |
| BJ5 MARKETING & CONSULTING               | ONT.  | PALFUR MARKETING INC.                   | ONT.  |
| BOIS JACQUES VOYER INC. (LES)            | QUE.  | PARETO TRADING HOUSE LTD.               | B.C.  |
| BRITISH COLUMBIA-THAI CORPORATION        | B.C.  | PATHFINDER SYSTEMS DESIGN LTD.          | ONT.  |
| BRUKAR INDUSTRIES CANADA LIMITED         | ONT.  | PITMAN MFG. CO. INC. INTERNATIONAL DIV. | ONT.  |
| C. ITOM & CO (CANADA) LTD.               | QUE.  | PME EXPORTATION INC.                    | QUE.  |
| C.M.E. BLASTING & MINING EQUIPMENT LTD   | ONT.  | PRINCIPAL INTL. THE TRADING HOUSE       | B.C.  |
| CANADIAN FORESTRY EQUIPMENT LTD.         | QUE.  | QUALITAS INTERNATIONAL INC.             | ALTA. |
| CANADIAN SOURCE IMPORTS & EXPORTS INC.   | ALTA. | RICHMOND MEDICAL PRODUCTS               | B.C.  |
| CANADIAN SWINE EXPORTERS ASSOCIATION     | ONT.  | RIM PACIFIC IMPORT-EXPORT (1988) INC.   | B.C.  |
| CANADIAN TRANS WORLD SUPPLIERS LTD.      | ALTA. | RIO IMPORT & EXPORT LTD.                | N.S.  |
| CANEDEX LIMITED                          | ONT.  | ROSS RICHARDSON & CO. (1988) LTD.       | B.C.  |
| CANWORLD FOODS LTD.                      | ONT.  | RUDDY INTERNATIONAL                     | ONT.  |
| CBC ENTERPRISES                          | QUE.  | RUDOLF VAN DER WALDE (1975) LTD./LTEE   | QUE.  |
| CFB TRADING COMPANY LTD.                 | B.C.  | S. BLINICK COMPANY LIMITED              | ONT.  |
| CHARLES CHAPLIN ENTERPRISES INC.         | ONT.  | SEABOARD LUMBER SALES COMPANY LIMITED   | B.C.  |
| CLIMIS EXPORT INC.                       | QUE.  | SEENA INTERNATIONAL CORPORATION         | ONT.  |
| COLEMAN & COLEMAN INC.                   | QUE.  | SEM-ENG LTD.                            | ONT.  |
| COLEMAN ASSOCIATES (CONSULTING) LTD.     | ONT.  | SENEY ENTERPRISES INC.                  | ONT.  |
| COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE   | QUE.  | SINOTEK INTERNATIONAL (1986) INC.       | SASK. |
| COMTECH TRADING CO. LIMITED              | ONT.  | SOCIETE DES ELEVEURS DE PORCS DU QUEBEC | QUE.  |
| CORIMPEX INTERNATIONAL INC.              | ONT.  | SOGLCO INTERNATIONAL INC.               | QUE.  |
| COUREY INTERNATIONAL (COMMERCE) INC.     | QUE.  | SOLAR STONE LTD.                        | QUE.  |
| CWTC CANADA WEST TRADING CORPORATION     | ALTA. | SOURCE MARKETING INC.                   | ONT.  |
| DEKONIC INTERNATIONAL MERCANTILE CO.     | ONT.  | STARPARTS CANADA                        | MAN.  |
| DOTCO INC.                               | ALTA. | STECKO CHEM INC.                        | QUE.  |
| DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  | TACONIC CORPORATION LTD.                | ONT.  |
| EAGLE TRADING LIMITED                    | ONT.  | TAIKO COMMERCIAL LTD.                   | ONT.  |
| EDGAM SOFTWARE LTD.                      | B.C.  | TENPRO INTERNATIONAL                    | B.C.  |
| EMRY TRADING CO.                         | B.C.  | THE ODURO WORLD ENTERPRISES             | MAN.  |
| ERACO INTERNATIONAL TRADING INC.         | ONT.  | TRACOMEX INTERNATIONAL ENRG.            | QUE.  |
| ESSCO INC.                               | ONT.  | TRADEK LIMITED                          | ONT.  |
| EVRON INTERNATIONAL INC.                 | ONT.  | TRADESULT/CANADA                        | ONT.  |
| EXPORT U.S.A. CANADA INC.                | QUE.  | TRANSCOR TRANSPORTATION CONSULTANTS     | ONT.  |
| F.K.C. SNYDER INC.                       | QUE.  | TTLIC TRADING INC.                      | ONT.  |
| FCI INTERNATIONAL MARKETING GROUP        | ALTA. | TUTTAVIK INC.                           | ONT.  |
| FELL-FAB INTERNATIONAL INC.              | ONT.  | UNIVERSAL MARKETING AGENCIES            | ONT.  |
| FIRST MCCARTHY CAPITAL CORPORATION       | ONT.  | UNIVERSAL MARKETING LTD.                | B.C.  |
| FRANK ROBY EXPORTING CO.                 | QUE.  | UNIVERSAL PAPER EXPORT CO. LTD          | QUE.  |
| FREMAH INTERNATIONAL TRADING INC.        | QUE.  | WACTOL ENTERPRISES LIMITED              | ONT.  |
| G. VAN KAM TRADING CO. LTD.              | QUE.  | WARD BEDAS (CANADA) LIMITED             | B.C.  |
| GARSEN GARCY ENTERPRISES INC.            | ONT.  | WEDGEWOODS IMPORT EXPORT                | ONT.  |
| GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA. | WEST INDIA TRADING CO. INC.             | QUE.  |
| GENSET SUPPLY & SERVICE INC.             | MAN.  | WESTMOUNT FOREST PRODUCTS LTD.          | B.C.  |
| GLOBE MARKETING INTERNATIONAL            | SASK. | WILBUR ELLIS CO. OF CANADA LTD.         | B.C.  |
| GREAT WHITE NORTH LTD.                   | ONT.  | WILLIAM D. BRANSON LIMITED              | ONT.  |
| HIR INTERNATIONAL LTD.                   | MAN.  | WOODHOUSE INTL. MARKETING (QUE.) INC.   | QUE.  |
| HORSEWART INTERNATIONAL                  | ALTA. | XCAM GRAIN LIMITED                      | MAN.  |
| ICONPOWER LIMITED                        | ONT.  | YARAK TRADING CONSULTANTS INC.          | QUE.  |
| INTERGULF COMMODITIES (INT'L)            | B.C.  | YBM CANADA INTERNATIONAL (INPEX) INC.   | QUE.  |
| INTERMARK TRADING LTD.                   | B.C.  | ZBT INTERNATIONAL CARGO COMPANY         | B.C.  |
| INTERNATIONAL BUSINESS FORMS COMPANY     | ONT.  | 660431 ONTARIO INC.                     | ONT.  |
| INTERNATIONAL MARKETING SERVICES         | QUE.  | ACAMAR TRADING INC.                     | ONT.  |
| INTERNATIONAL PRESS PUBLICATIONS         | ONT.  | ASIATIC & PACIFIC TRADING CO. LTD.      | ALTA. |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  | BETHUNE IMPORT-EXPORT LTD.              | QUE.  |
| INTERSPAM INDUSTRIAL SALES INC.          | ONT.  | BJ5 MARKETING & CONSULTING              | ONT.  |
| IRETON INTERNATIONAL BARTER INC.         | ONT.  | BUCHANAN TRADING INC.                   | ONT.  |
| J. PASCAL INC.                           | QUE.  | CANADA PACKERS INC. INT'L TRADE DIV.    | ONT.  |
| J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  | CFB TRADING COMPANY LTD.                | B.C.  |
| J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.  | DANA DOUGLAS MARKETING INTERNATIONAL    | ONT.  |
| J.R. WELLINGTON EXPORT CORPORATION       | QUE.  | G. VAN KAM TRADING CO. LTD.             | QUE.  |
| JANALTA TRADING CO. LTD.                 | ALTA. | GLOBE MARKETING INTERNATIONAL           | SASK. |
| KENNEDY ROSS & ASSOC.                    | ONT.  | INTERCAN MARKETING INC.                 | B.C.  |
| LE-HAN CANADA INC.                       | ONT.  | INTERNATIONAL BUSINESS FORMS COMPANY    | ONT.  |
| LES PIECES ARBROBEC CANADA LTEE          | QUE.  | INTERNATIONAL PRESS PUBLICATIONS        | ONT.  |
| LES PRODUITS DE SPORT I-TECH INC.        | QUE.  | INTERSPAM INDUSTRIAL SALES INC.         | ONT.  |
| LEUSYCO CANADA LIMITED                   | ONT.  | IRETON INTERNATIONAL BARTER INC.        | ONT.  |
| LIMEXCO INC.                             | QUE.  | KANEMATSU-GOSHO (CANADA) INC.           | ONT.  |
| LORNE SHIELDS INTERTRADE CORP.           | ONT.  | KATT TRADING COMPANY                    | ONT.  |
| LTC ENTERPRISES INC.                     | B.C.  | KENNEDY ROSS & ASSOC.                   | ONT.  |
| M & L TESTING EQUIPMENT CO. LTD.         | ONT.  | LINK INTERNATIONAL                      | ONT.  |
| M. GURVEY & BERRY CO. INC.               | ONT.  | LOVELL & CHRISTMAS (CANADA) INC.        | QUE.  |
| MANNA INTERNATIONAL                      | ONT.  | MARSHALL COMMODITIES LTD.               | ONT.  |
| MARCON INTERNATIONAL                     | ONT.  | MATCAN DEVELOPMENTS LTD.                | ALTA. |
| MARSHALL COMMODITIES LTD.                | ONT.  | METRATRDE LIMITED                       | ONT.  |
| MARTELL EXPORTING LTD.                   | ONT.  | METRO INTERNATIONAL TRADING COMPANY     | ONT.  |
| MARTIN & STEWART INC.                    | QUE.  | MITSUBISHI CANADA LIMITED               | B.C.  |
| MATCAN DEVELOPMENTS LTD.                 | ALTA. |                                         |       |

BUYING FROM:

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## TRADING HOUSES BY COUNTRY

NORANDA FOREST SALES INC.  
PALFUR MARKETING INC.  
PANDIT INTERNATIONAL  
PRIMO FOODS LIMITED  
S. BLINICK COMPANY LIMITED  
SANLIEW TRADING COMPANY  
SUMITOMO CANADA LIMITED  
THE EAST ASIATIC COMPANY (CANADA) INC.  
TRADESULT/CANADA  
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## WONGOLIA

INTERESTED: AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
ASIATIC & PACIFIC TRADING CO. LTD.  
ATAC INTERNATIONAL INC.  
B.G. CHECO INTERNATIONAL LTD.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
BOIS JACQUES VOYER INC. (LES)  
CANEX LTD.  
CBC ENTERPRISES  
CHARLES CHAPLIN ENTERPRISES INC.  
DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
EMRY TRADING CO.  
ESSCO INC.  
EXPORT U.S.A. CANADA INC.  
FRANK ROBY EXPORTING CO.  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
ICONOPOWER LIMITED  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
IRETON INTERNATIONAL BARTER INC.  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
J.R. WELLINGTON EXPORT CORPORATION  
KENNEDY ROSS & ASSOC.  
LE-HAN CANADA INC.  
LINK INTERNATIONAL  
LORNE SHIELDS INTERTRADE CORP.  
M. GURVEY & BERRY CO. INC.  
MARCON INTERNATIONAL  
METRO INTERNATIONAL TRADING COMPANY  
NORTH AMERICAN TURBOTECH LTD.  
PATHFINDER SYSTEMS DESIGN LTD.  
POWER HOUSE TOOL CANADA  
RIO IMPORT & EXPORT LTD.  
ROSS RICHARDSON & CO. (1988) LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SENEY ENTERPRISES INC.  
STARPARTS CANADA  
SUN INTER-TECHNOLOGY CORP.  
WEDGEWOODS IMPORT EXPORT  
WILLIAM D. BRANSON LIMITED  
660431 ONTARIO INC.  
ASIATIC & PACIFIC TRADING CO. LTD.  
KENNEDY ROSS & ASSOC.  
LINK INTERNATIONAL

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## NEPAL

EXPORTS : CODE INTERNATIONAL INC.  
HIR INTERNATIONAL LTD.  
J. PASCAL INC.  
INTERESTED: AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
ATAC INTERNATIONAL INC.  
B.G. CHECO INTERNATIONAL LTD.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
BOIS JACQUES VOYER INC. (LES)  
CANEDEX LIMITED  
CBC ENTERPRISES  
CHARLES CHAPLIN ENTERPRISES INC.  
DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
EMRY TRADING CO.  
EXPORT U.S.A. CANADA INC.  
FRANK ROBY EXPORTING CO.  
G.K. SUN INTL. TRADING CO. LTD.  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
ICOWPOWER LIMITED

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| INTERNATIONAL MARKETING SERVICES         | QUE. |
| INTERNATIONAL PRESS PUBLICATIONS         | ONT. |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE. |
| J.B. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT. |
| J.R. WELLINGTON EXPORT CORPORATION       | QUE. |
| KENNEDY ROSS & ASSOC.                    | ONT. |
| LE-HAM CANADA INC.                       | ONT. |
| LORNE SHIELDS INTERTRADE CORP.           | ONT. |
| M. GURVEY & BERRY CO. INC.               | ONT. |
| MARCON INTERNATIONAL                     | ONT. |
| METRO INTERNATIONAL TRADING COMPANY      | ONT. |
| NORSTREAM INTERTEC INC.                  | ONT. |
| NORTH AMERICAN TURBOTECH LTD.            | QUE. |
| NUMORLD HYTEK INDUSTRIES LTD.            | ONT. |
| PANDIT INTERNATIONAL                     | ONT. |
| PATHFINDER SYSTEMS DESIGN LTD.           | ONT. |
| RIO IMPORT & EXPORT LTD.                 | N.S. |
| ROSS RICHARDSON & CO. (1988) LTD.        | B.C. |
| SCOTHALLS LIMITED                        | QUE. |
| SEABOARD LUMBER SALES COMPANY LIMITED    | B.C. |
| SENEY ENTERPRISES INC.                   | ONT. |
| STARPARTS CANADA                         | MAN. |
| THERMAL & HYDRAULIC EQUIPMENT LIMITED    | ONT. |
| WARD BEDAS (CANADA) LIMITED              | B.C. |
| WEDGEWOODS IMPORT EXPORT                 | ONT. |
| WILLIAM D. BRANSON LIMITED               | ONT. |
| XCAN GRAIN LIMITED                       | MAN. |
| 660431 ONTARIO INC.                      | ONT. |
| KENNEDY ROSS & ASSOC.                    | ONT. |
| RIGBY TRADE LIMITED                      | ONT. |

**BUYING FROM:**

## PAKISTAN

EXPORTS : A.D. BURFORD INTERNATIONAL LIMITED  
A.V. ENERGY INC.  
AGRO COMPANY OF CANADA LIMITED  
AMALGAMATED GLOBAL ENTERPRISES INC.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
CANADA TRADE GROUP INC.  
CANADIAN SOURCE IMPORTS & EXPORTS INC.  
CANADIAN TRADERS LIMITED  
CANPAK INTERNATIONAL TRADING CORP.  
CANPAK INTERNATIONAL LTD.  
CBC ENTERPRISES  
EQUITY WORLD TRADING COMPANY  
EVRON INTERNATIONAL INC.  
FREMAM INTERNATIONAL TRADING INC.  
GREAT WHITE NORTH LTD.  
HIR INTERNATIONAL LTD.  
IBASCO-INTL. BUYERS & SELLERS CO.  
INTERCAN MARKETING INC.  
INTERNATIONAL COMMODITIES EXPORT CO.  
KESSLER TECH (CANADA) INC.  
LA SOCIETE NATIONALE DE VEHICULES IND.  
LINK INTERNATIONAL  
METRO INTERNATIONAL TRADING COMPANY  
MITSUBISHI CANADA LTD.  
NORANDA FOREST SALES INC.  
NORSTREAM INTERTEC INC.  
ORIAN INTERNATIONAL TRADING CO. LTD.  
PANDIT INTERNATIONAL  
PHILIPP BROTHERS (CANADA) LTD.  
PITMAN MFG. CO. INC. INTERNATIONAL DIV.  
PUNDA MERCANTILE INC.  
R.S. ROBINSON'S SONS (1971) LTD.  
RONALD A. CHISHOLM LIMITED  
RUDDY INTERNATIONAL  
T.S.S. IMPEX  
TRONCO INTERNATIONAL  
UNIVERSAL PAPER EXPORT CO. LTD  
WACTOL ENTERPRISES LIMITED  
AG-COM TRADING INC.  
ALAN WRIGHT BISON-BISON  
ALPHA WHOLESALE (CANADA) LTD.  
ASIATIC & PACIFIC TRADING CO. LTD.  
BACON INTERNATIONAL MARKETING LTD.  
BASEMARK MARKETING LIMITED  
BASTIN INTERNATIONAL  
BETHUNE IMPORT-EXPORT LTD.  
BG'S JACQUES VOYER INC. (LES)  
BRITISH COLUMBIA-THAI CORPORATION  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CANADA PACKERS INC. INT'L TRADE DIV.  
CANADIAN COMMERCE & ENGINEERING CORP.  
CANADIAN FORESTRY EQUIPMENT LTD.  
CANADIAN HONEY & FINE FOODS EXPORTERS

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# TRADING HOUSES BY COUNTRY

CANADIAN LIVESTOCK EXPORTERS ASSOCIATION ONT.  
 CANADIAN SOURCE IMPORTS & EXPORTS INC. ALTA.  
 CANADIAN TRADERS LIMITED B.C.  
 CANADIAN TRANS WORLD SUPPLIERS LTD. ALTA.  
 CAMATLANTIC MARKETING SERVICES LTD. QUE.  
 CBC ENTERPRISES ONT.  
 CHARLES CHAPLIN ENTERPRISES INC. QUE.  
 CITACO INTERNATIONAL TRADING INC. QUE.  
 COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE QUE.  
 CORIMPEX INTERNATIONAL INC. ONT.  
 D'JOVIAN INTERNATIONAL MERCHANTS LTD. ONT.  
 DARECO INC. QUE.  
 DEKONIC INTERNATIONAL MERCANTILE CO. ONT.  
 DONALDSON INT'L LIVESTOCK LIMITED ONT.  
 DOTCO INC. ALTA.  
 DUNCAN INSTRUMENTS CANADA LTD. ONT.  
 ELECTRONIC WHOLESALERS CO. LTD. QUE.  
 EMRY TRADING CO. B.C.  
 EVRON INTERNATIONAL INC. ONT.  
 EXPORT U.S.A. CANADA INC. QUE.  
 EXPORTATION QUEBEC S.E.Q. INC. QUE.  
 FIRST CANADIAN CONNECTIONS MKTG. CORP. B.C.  
 FIRST MCCARTHY CAPITAL CORPORATION ONT.  
 FRANK ROBY EXPORTING CO. QUE.  
 FREMAH INTERNATIONAL TRADING INC. QUE.  
 G. VAN KAM TRADING CO. LTD. QUE.  
 G.K. SUN INTL. TRADING CO. LTD. QUE.  
 GENERAL MERCHANTS INTERNATIONAL INC. ALTA.  
 GLOBE MARKETING INTERNATIONAL SASK.  
 GREAT WHITE NORTH LTD. ONT.  
 HI-BITS SYSTEMS QUE.  
 IBASCO-INTL. BUYERS & SELLERS CO. ONT.  
 ICONOPower LIMITED ONT.  
 INTERGULF COMMODITIES (INT'L) B.C.  
 INTERNATIONAL MARKETING SERVICES QUE.  
 INTERNATIONAL PRESS PUBLICATIONS ONT.  
 INTERNATIONAL ROAD DYNAMICS INC. SASK.  
 INTERNATIONAL TECHNICAL SUPPLY (ITS) INC QUE.  
 J. PASCAL INC. QUE.  
 J.B. INTERNATIONAL SHIPPERS LTD. ONT.  
 J.C. DE LA RIVIERE ASSOCIATES LTD. ONT.  
 J.L. HENDRY INTL. EXPORT/IMPORT AGENCY ONT.  
 J.R. WELLINGTON EXPORT CORPORATION QUE.  
 JANALTA TRADING CO. LTD. ALTA.  
 KENNEDY ROSS & ASSOC. ONT.  
 LE-HAN CANADA INC. ONT.  
 LEBLANC & KHOREIBI INTERNATIONAL INC. ONT.  
 LORNE SHIELDS INTERTRADE CORP. ONT.  
 LOUIS DREYFUS CANADA LTD. MAN.  
 M. GURVEY & BERRY CO. INC. ONT.  
 MARCON INTERNATIONAL ONT.  
 MARTIN & STEWART INC. QUE.  
 METRATRADING LIMITED ONT.  
 MICROLITES SCIENTIFIC DIV. OF WEST EAST ONT.  
 MITRADE EXPORT INC. QUE.  
 NAMET INTERNATIONAL LTD. ALTA.  
 NORTH AMERICAN TURBOTECH LTD. QUE.  
 NORTHBRIDGE INTERNATIONAL (CANADA) LTD. ALTA.  
 NUWORLD HYTEK INDUSTRIES LTD. ONT.  
 ORIAI INTERNATIONAL TRADING CO. LTD. ONT.  
 PACLINE CORPORATION ONT.  
 PANDIT INTERNATIONAL ONT.  
 PARSONS SEEDS LIMITED. ONT.  
 PATHFINDER SYSTEMS DESIGN LTD. ONT.  
 PERMACARE PRODUCTS INC. QUE.  
 PERTAMA-TENTAR INC. ONT.  
 PIERREFONDS IMPORT EXPORT CA LTEE QUE.  
 PITMAN MFG. CO. INC. INTERNATIONAL DIV. ONT.  
 PME EXPORTATION INC. QUE.  
 POWER HOUSE TOOL CANADA MAN.  
 PRAIRIE INDUSTRIAL CHEMICALS INC. SASK.  
 PRINCIPAL INTL. THE TRADING HOUSE B.C.  
 Q-LUBE MIRABEC INC. QUE.  
 QUALITAS INTERNATIONAL INC. ALTA.  
 RAY BUSBRIDGE INC. QUE.  
 RICHMOND MEDICAL PRODUCTS B.C.  
 RIM PACIFIC IMPORT-EXPORT (1988) INC. B.C.  
 RIO IMPORT & EXPORT LTD. N.S.  
 ROSS RICHARDSON & CO. (1988) LTD. B.C.  
 RUDOLF VAN DER WALDE (1975) LTD./LTEE QUE.  
 SCOTTHALLS LIMITED QUE.  
 SEABOARD LUMBER SALES COMPANY LIMITED B.C.  
 SEATECH TRADING LTD. B.C.  
 SENEY ENTERPRISES INC. ONT.  
 SHEELD MARKETING SERVICES INC. ONT.  
 SOLAR STONE LTD. QUE.  
 STARPARTS CANADA MAN.  
 SUN INTER-TECHNOLOGY CORP. B.C.  
 T & A SALES ENTERPRISES (1986) LTD. ALTA.  
 TACONIC CORPORATION LTD. ONT.

TASMA INTERTRADE INC. QUE.  
 THE EAST ASIATIC COMPANY (CANADA) INC. B.C.  
 THE ODURO WORLD ENTERPRISES MAN.  
 TOM DYER ENTERPRISES INC. ONT.  
 TRADING & MARKETING CO. (CANADA) INC. QUE.  
 TRANSCOR TRANSPORTATION CONSULTANTS ONT.  
 TRENTON MACHINE TOOL ONT.  
 TRONCO INTERNATIONAL ONT.  
 WARD BEDAS (CANADA) LIMITED B.C.  
 WEDGEWOODS IMPORT EXPORT ONT.  
 WEST-COTT INTERNATIONAL INC. ONT.  
 WESTLUND INTERNATIONAL TECHNOLOGIES INC. B.C.  
 WESTMOUNT FOREST PRODUCTS LTD. B.C.  
 660431 ONTARIO INC. ONT.  
 BUYING FROM: ACAMAR TRADING INC. ONT.  
 ALMEDIC A DIV. OF RHOING (1975) LTD. QUE.  
 ARTHUR KROLMAN ENTERPRISES INC. ONT.  
 ASIATIC & PACIFIC TRADING CO. LTD. ALTA.  
 ATAC INTERNATIONAL INC. ONT.  
 C. ITOH & CO (CANADA) LTD. QUE.  
 CLOUSTON FOODS CANADA LTD. QUE.  
 DEKONIC INTERNATIONAL MERCANTILE CO. ONT.  
 FIRST MCCARTHY CAPITAL CORPORATION ONT.  
 FREMAH INTERNATIONAL TRADING INC. QUE.  
 INTERCAN MARKETING INC. B.C.  
 KENNEDY ROSS & ASSOC. ONT.  
 LENCO FIBER CORP. QUE.  
 LINK INTERNATIONAL ONT.  
 MARSHALL COMMODITIES LTD. ONT.  
 METRO INTERNATIONAL TRADING COMPANY ONT.  
 MITSUBISHI CANADA LIMITED B.C.  
 PANDIT INTERNATIONAL ONT.  
 PRAIRIE INDUSTRIAL CHEMICALS INC. SASK.  
 SCOTTHALLS LIMITED QUE.  
 TRONCO INTERNATIONAL ONT.

## PEOPLE'S REPUBLIC OF CHINA

EXPORTS : ADVANCED PRODUCTS LTD. B.C.  
 AGRICULTURAL DEVELOPMENT CORP. OF SASK. SASK.  
 ALFRED C. TOEPFER (CANADA) LTD. MAN.  
 AMALGAMET CANADA ONT.  
 BADA (IN-EX) INTERNATIONAL INC. QUE.  
 BJS MARKETING & CONSULTING ONT.  
 BRITISH COLUMBIA TREE FRUITS LTD. B.C.  
 BRITISH COLUMBIA-THAI CORPORATION B.C.  
 C. ITOH & CO (CANADA) LTD. QUE.  
 C.R. WIDMAN INTERNATIONAL LIMITED B.C.  
 C-TRAN DEVELOPMENT INC. ONT.  
 CANADA PACKERS INC. INT'L TRADE DIV. ONT.  
 CANADA TRADE GROUP INC. QUE.  
 CANADIAN FORESTRY EQUIPMENT LTD. QUE.  
 CANAWIN PACIFIC FINANCE (INTL.) LTD. ALTA.  
 CANPOTEX LIMITED SASK.  
 CBC ENTERPRISES QUE.  
 CETECO INTERNATIONAL CANADA QUE.  
 COLEMAN ASSOCIATES (CONSULTING) LTD. ONT.  
 DARECO INC. QUE.  
 DONALDSON INT'L LIVESTOCK LIMITED ONT.  
 FIRST MCCARTHY CAPITAL CORPORATION ONT.  
 GENSET SUPPLY & SERVICE INC. MAN.  
 HALFORD HIDE AND LEATHER CO. LTD. ALTA.  
 HF TRADE INTERNATIONAL ONT.  
 I.S. TRADING CORPORATION ALTA.  
 I-TECH CANADA INC. ONT.  
 INTERGULF COMMODITIES (INT'L) B.C.  
 INTERNATIONAL COMMODITIES EXPORT CO. ONT.  
 INTERNATIONAL FACTORY SALES SERVICE LTD. B.C.  
 INTERNATIONAL MARKETING SERVICES QUE.  
 IRETON INTERNATIONAL BARTER INC. ONT.  
 KA-SHING TRADING CO. ONT.  
 L & R IMPORT EXPORT INC. ONT.  
 LOACH SYSTEMS INC. ONT.  
 LTC ENTERPRISES INC. B.C.  
 LTC TRADING INC. ONT.  
 MAKO ENTERPRISES LTD. B.C.  
 MARTIN & STEWART INC. QUE.  
 METROPOLITAN TRADING LTD. B.C.  
 MITSUBISHI CANADA LIMITED B.C.  
 MITSUBISHI CANADA LTD. ONT.  
 MJM INTERSTONE INC. QUE.  
 MULTIPHARM INTERNATIONAL INC. ONT.  
 NAMTRADE INTERNATIONAL INC. QUE.  
 NORPLAST INC. B.C.  
 NORTHAM FOOD TRADING CO. QUE.  
 PARETO TRADING HOUSE LTD. B.C.  
 PEXIM ENTERPRISES INC. B.C.  
 PHILIPP BROTHERS (CANADA) LTD. ONT.

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## TRADING HOUSES BY COUNTRY

**INTERESTED:**

PRAIRIE WEST LIVESTOCK  
 PUNDA MERCANTILE INC.  
 RESOURCE OUTFITTERS INTERNATIONAL  
 RIM PACIFIC IMPORT-EXPORT (1988) INC.  
 SANLIEW TRADING COMPANY  
 SANNA TRADING CO. LTD.  
 SEABOARD LUMBER SALES COMPANY LIMITED  
 SEATECH TRADING LTD.  
 SINOCAN HOLDINGS LIMITED  
 SINOTEK INTERNATIONAL (1986) INC.  
 SOLAR STONE LTD.  
 STORMONT CHEMICALS LTD.  
 SUN INTER-TECHNOLOGY CORP.  
 TAIWAN CONNECTION INC.  
 TASMIA INTERTRADE INC.  
 THE EAST ASIATIC COMPANY (CANADA) INC.  
 THERMAL & HYDRAULIC EQUIPMENT LIMITED  
 TRADEGLOBE CONSULTING LTD  
 TRADEK LIMITED  
 TRADESULT/CANADA  
 UNIVERSAL METAL CO. LIMITED  
 UNIVERSAL TRADING DIV OF 751721 ONT. INC  
 WARD BEDAS (CANADA) LIMITED  
 WORLD COMMUNICATIONS MONDE M.T. INC.  
 WSL EXPORT DIV. OF EMCO SUPPLY  
 XCAN GRAIN LIMITED  
 YARAK TRADING CONSULTANTS INC.  
 A.V. ENERGY INC.  
 ACCORD INTERNATIONAL LEAF INC.  
 ADSGO TRADING CORPORATION LTD.  
 ADVANCED PRODUCTS LTD.  
 AG-COM TRADING INC.  
 AGRO COMPANY OF CANADA LIMITED  
 ALAN WRIGHT BISON-BISON  
 ALDERBRANCH ENTERPRISES INC.  
 ALPAC TRADING COMPANY LTD.  
 ALPHA WHOLESALE (CANADA) LTD.  
 AMALGAMATED GLOBAL ENTERPRISES INC.  
 AMALGAMET CANADA  
 AMFAL GROUP LIMITED  
 APL COMPUTERS LTD.  
 ARAVIS DISTRIBUTION INC.  
 ASIATIC & PACIFIC TRADING CO. LTD.  
 ATLANTA LINK INCORPORATED  
 ATLANTIC TRADERS LIMITED  
 AXEWOOD COMPANY LIMITED  
 B.G. CHECO INTERNATIONAL LTD.  
 B.L. ARMSTRONG CO. LTD.  
 B.R.T. TRADING HIDES LTD.  
 BALFOUR GUTHRIE FOREST PRODUCTS INC.  
 BARRINGTON INTERNATIONAL LTD.  
 BASEMARK MARKETING LIMITED  
 BASTIN INTERNATIONAL  
 BEDIRIAN EMBRYO TRANSFERS LTD.  
 BENTO MARKETING  
 BETHUNE IMPORT-EXPORT LTD.  
 BJS MARKETING & CONSULTING  
 BLUE SKY CORPORATION  
 BMG PHARMACEUTICAL PRODUCTS INC.  
 BOCKNEK LTD.  
 BOIS JACQUES VOYER INC. (LES)  
 BRITISH COLUMBIA-THAI CORPORATION  
 BUSCHLEN/MOWATT FINE ARTS LTD.  
 C.M.E. BLASTING & MINING EQUIPMENT LTD  
 CAMBRIAN TRADING HOUSE LTD.  
 CAN-NAM TRIMEX INC.  
 CANADA TRADE GROUP INC.  
 CANADIAN COMMERCE & ENGINEERING CORP.  
 CANADIAN FORESTRY EQUIPMENT LTD.  
 CANADIAN HONEY & FINE FOODS EXPORTERS  
 CANADIAN LIVESTOCK EXPORTERS ASSOCIATION  
 CANADIAN MERCHANT VENTURER  
 CANADIAN SOURCE IMPORTS & EXPORTS INC.  
 CANATLANTIC MARKETING SERVICES LTD.  
 CANAWIN PACIFIC FINANCE (INTL.) LTD.  
 CANCHILLA ASSOCIATES LTD.  
 CANEXPORT TRANSCONTINENTAL LIMITED  
 CANWORLD FOODS LTD.  
 CBC ENTERPRISES  
 CFB TRADING COMPANY LTD.  
 CHARLES CHAPLIN ENTERPRISES INC.  
 CITACO INTERNATIONAL TRADING INC.  
 CLOUSTON FOODS CANADA LTD.  
 COLEMAN & COLEMAN INC.  
 COLEMAN ASSOCIATES (CONSULTING) LTD.  
 COLOURS INTERNATIONAL INC.  
 COMTECH TRADING CO. LIMITED  
 COUREY INTERNATIONAL (COMMERCE) INC.  
 CWTG CANADA WEST TRADING CORPORATION  
 D'JOVIAN INTERNATIONAL MERCHANTS LTD.

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| DAMA DOUGLAS MARKETING INTERNATIONAL     | ONT.  |
| DEKONIC INTERNATIONAL MERCANTILE CO.     | ONT.  |
| DOTCO INC.                               | ALTA. |
| DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
| EDGAM SOFTWARE LTD.                      | B.C.  |
| ELEVAT ELECTRONIC SALES CORP.            | ONT.  |
| ELSON INTERNATIONAL TRADING CO. INC.     | QUE.  |
| EMRY TRADING CO.                         | B.C.  |
| ENGLISH BAY CEDAR PRODUCTS LTD.          | B.C.  |
| ENTROPEX                                 | ONT.  |
| EQUITY WORLD TRADING COMPANY             | QUE.  |
| ESSCO INC.                               | ONT.  |
| EXPORT U.S.A. CANADA INC.                | QUE.  |
| F.L. ELECTROMECHANICS INC.               | QUE.  |
| FCI INTERNATIONAL MARKETING GROUP        | ALTA. |
| FELINE FILMS INC.                        | QUE.  |
| FELL-FAB INTERNATIONAL INC.              | ONT.  |
| FIRST CANADIAN CONNECTIONS MKTG. CORP.   | B.C.  |
| FOREXPORT INC.                           | QUE.  |
| FRANK ROBY EXPORTING CO.                 | QUE.  |
| FREMAH INTERNATIONAL TRADING INC.        | QUE.  |
| G. VAN KAM TRADING CO. LTD.              | QUE.  |
| GARSEN GARCY ENTERPRISES INC.            | ONT.  |
| GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA. |
| GENSET SUPPLY & SERVICE INC.             | MAN.  |
| GEO-FAR EAST CO.                         | MAN.  |
| GLACEM INC.                              | QUE.  |
| GLOBE MARKETING INTERNATIONAL            | SASK. |
| GREAT WHITE NORTH LTD.                   | ONT.  |
| GREG LUND PRODUCTS LIMITED               | ONT.  |
| H.E. JUSTESEN ASSOCIATES INC.            | B.C.  |
| HI-BITS SYSTEMS                          | QUE.  |
| HICOM INTERNATIONAL INC.                 | QUE.  |
| HIR INTERNATIONAL LTD.                   | NAN.  |
| HORSEWART INTERNATIONAL                  | ALTA. |
| HURCOL INC.                              | ONT.  |
| I-TECH CANADA INC.                       | ONT.  |
| ICONOPOWER LIMITED                       | ONT.  |
| INTERNATIONAL BUSINESS FORMS COMPANY     | ONT.  |
| INTERNATIONAL MARKETING SERVICES         | QUE.  |
| INTERNATIONAL PRESS PUBLICATIONS         | ONT.  |
| INTERNATIONAL ROAD DYNAMICS INC.         | SASK. |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
| INTERSPAN INDUSTRIAL SALES INC.          | ONT.  |
| IRETON INTERNATIONAL BARTER INC.         | ONT.  |
| J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
| J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.  |
| J.R. WELLINGTON EXPORT CORPORATION       | QUE.  |
| KA-SHING TRADING CO.                     | ONT.  |
| KAMBRIA CONTROLS LTD.                    | ONT.  |
| KENNEDY ROSS & ASSOC.                    | ONT.  |
| KENWEST ENTERPRISES LTD.                 | B.C.  |
| LACHANCE BROTHERS LIMITED                | MAN.  |
| LE GROUPE MULTIMEDIA DU CANADA INC.      | QUE.  |
| LE-HAN CANADA INC.                       | ONT.  |
| LEMIRE LUMBER COMPANY INC.               | QUE.  |
| LENCO FIBER CORP                         | QUE.  |
| LES FRERES HUBERT COURTIER EN ALIMENT.   | QUE.  |
| LES PRODUITS D'ERABLE BEAUDRY INC.       | QUE.  |
| LES SECHOIRS URAKEN INC.                 | QUE.  |
| LEUSYCO CANADA LIMITED                   | ONT.  |
| LOACH SYSTEMS INC.                       | ONT.  |
| LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
| LOUIS DREYFUS CANADA LTD.                | MAN.  |
| M & L TESTING EQUIPMENT CO. LTD.         | ONT.  |
| M. GURVEY & BERRY CO. INC.               | ONT.  |
| MABUK TRADING INC.                       | ONT.  |
| MARCOM INTERNATIONAL                     | ONT.  |
| MARITIME GROUP (CANADA) INC.             | B.C.  |
| MARSHALL COMMODITIES LTD.                | ONT.  |
| MATOUSEK ART LIMITED                     | ALTA. |
| MAXIMUS INTERNATIONAL CORPORATION        | ONT.  |
| MCKAY & ASSOCIATES LTD                   | ALTA. |
| MCKAY RIVARD & CO. LTD.                  | B.C.  |
| METRATRDE LIMITED                        | ONT.  |
| METRO INTERNATIONAL TRADING COMPANY      | ONT.  |
| MISKAND TRADING CO. LTD.                 | B.C.  |
| MITRADE EXPORT INC.                      | QUE.  |
| MORGAN INTERNATIONAL MARKETING CO. LTD.  | Nfld. |
| MORGISTEN EXPORT CANADA LTD.             | N.S.  |
| MORSE PRO-VISIONS LTEE                   | QUE.  |
| MULTIPHARM INTERNATIONAL INC.            | ONT.  |
| NAMET INTERNATIONAL LTD.                 | ALTA. |
| NAMPAC INC.                              | QUE.  |
| NELSON MACHINERY COMPANY LTD.            | B.C.  |
| NEO-DREAMS MARKETING & DEVELOPMENT       | B.C.  |
| NICHIMEN CANADA INC.                     | ONT.  |
| NORANDA FOREST SALES INC.                | ONT.  |
| NORDSUD EXCHANGE TRADE                   | ONT.  |

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### TRADING HOUSES BY COUNTRY

NORSTREAM INTERTEC INC.  
 NORTH AMERICAN TURBOTECH LTD.  
 NORTHERN HARVEST SEAFOOD INC.  
 NUWORLD HYTEK INDUSTRIES LTD.  
 OFFSHORE MARKETING INTERNATIONAL  
 OKURA & COMPANY CANADA LTD.  
 ORIENT'S IMPEX COMPANY LTD.  
 OVERSEAS PROJECTS CORP. OF CANADA LTD.  
 PACIFIC METALS LTD.  
 PACLINE CORPORATION  
 PALFUR MARKETING INC.  
 PANDIT INTERNATIONAL  
 PARETO TRADING HOUSE LTD.  
 PARSONS SEEDS LIMITED.  
 PATHFINDER SYSTEMS DESIGN LTD.  
 PERMACARE PRODUCTS INC.  
 PERTAMA-TENTAR INC.  
 PETERS LUMBER COMPANY INC.  
 PIERRE A. LANCOT INTL. MARKETING INC.  
 PITMAN MFG. CO. INC. INTERNATIONAL DIV.  
 PLANRITE TRADING CO. LTD.  
 PLANT FOREST PRODUCTS CORPORATION  
 POWER HOUSE TOOL CANADA  
 PRAIRIE INDUSTRIAL CHEMICALS INC.  
 PRAIRIE WEST LIVESTOCK  
 PRINCIPAL INTL. THE TRADING HOUSE  
 Q-LUBE MIRABEC INC.  
 REDCO TRADING CORPORATION  
 REGOR INTERNATIONAL INC.  
 RICHMOND MEDICAL PRODUCTS  
 RIM PACIFIC IMPORT-EXPORT (1988) INC.  
 RIO IMPORT & EXPORT LTD.  
 ROSS RICHARDSON & CO. (1988) LTD.  
 RUDDY INTERNATIONAL  
 RUDOLF VAN DER WALDE (1975) LTD./LTEE  
 SANNA TRADING CO. LTD.  
 SEAFOOD EXPORTERS CORP. OF NFLD & LABR  
 SEED-LINK DIV. OF LANDIS SEED COA. LTD.  
 SEL-DRUM CORPORATION  
 SEM-ENG LTD.  
 SENEY ENTERPRISES INC.  
 SEYBOLD INTERNATIONAL INC.  
 SHEELD MARKETING SERVICES INC.  
 SMITH BROKERAGE LIMITED  
 SOCIETE DES ELEVEURS DE PORCS DU QUEBEC  
 SOCOMER INCORPORATED  
 SOGELCO INTERNATIONAL INC.  
 SOLAR STONE LTD.  
 SPORTS KEYBEC INTERNATIONAL INC.  
 STARPARTS CANADA  
 SUMITOMO CANADA LIMITED  
 TACONIC CORPORATION LTD.  
 TAIKO COMMERCIAL LTD.  
 TECHNESSEN LIMITED  
 TENLUBUS IMPORT/EXPORT  
 TENPRO INTERNATIONAL  
 THE HOWARD JAMES CO. LTD.  
 THE ODURO WORLD ENTERPRISES  
 THYSSSEN CANADA LIMITED  
 TIM-TECH INDUSTRIES LTD.  
 TITAN TRADING INTERNATIONAL INC.  
 TOM DYER ENTERPRISES INC.  
 TRADESULT/CANADA  
 TRANS ATLAS TRADING CO. LTD.  
 TRENTON MACHINE TOOL  
 TRICO MARKETING SERVICES INC.  
 TRICO SEAFOOD  
 TYEE TIMBER PRODUCTS LTD.  
 UNIVERSAL MARKETING AGENCIES  
 UNIVERSAL PAPER EXPORT CO. LTD  
 VINAMEDIC INC.  
 WACTOL ENTERPRISES LIMITED  
 WEDGEWOODS IMPORT EXPORT  
 WEST INDIA TRADING CO. INC.  
 WESTLUND INTERNATIONAL TECHNOLOGIES INC  
 WESTMOUNT FOREST PRODUCTS LTD.  
 WILBUR ELLIS CO. OF CANADA LTD.  
 WILLIAM D. BRANSON LIMITED  
 WILLIAM THOMAS FURS INC.  
 WINNIPEG FUR EXCHANGE LTD.  
 WOODHOUSE INTL. MARKETING (QUE.) INC.  
 YARAK TRADING CONSULTANTS INC.  
 ZAIDAN INTERNATIONAL  
 ZBT INTERNATIONAL CARGO COMPANY  
 660431 ONTARIO INC.  
 A. LAMBERT INTERNATIONAL INC.  
 ACAMAR TRADING INC.  
 ACCORD INTERNATIONAL LEAF INC.  
 ADVANCED PRODUCTS LTD.  
 AG-COM TRADING INC.

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AGRICULTURAL DEVELOPMENT CORP. OF SASK.  
ALMEDICA A DIV. OF RHODING (1975) LTD.  
ANALGAMATED GLOBAL ENTERPRISES INC.  
AMALGAMET CANADA  
ASIATIC & PACIFIC TRADING CO. LTD.  
ATAC INTERNATIONAL INC.  
BALCORP LIMITED  
BEARING SUPPLY (CANADA) LTD.  
BETHUNE IMPORT-EXPORT LTD.  
BRITISH COLUMBIA-THAI CORPORATION  
BUCHANAN TRADING INC.  
C. ITOH & CO (CANADA) LTD.  
C.R. WIDMAN INTERNATIONAL LIMITED  
CALKINS & BURKE LIMITED  
CAMBRIAN TRADING HOUSE LTD.  
CAN-AFRIC ENTERPRISES INC.  
CANADA PACKERS INC. INT'L TRADE DIV.  
CATA BRANDS INC.  
CETECO INTERNATIONAL CANADA  
CFB TRADING COMPANY LTD.  
CHARLESCRAFT  
CLOUSTON FOODS CANADA LTD.  
DANA DOUGLAS MARKETING INTERNATIONAL  
DOMESTIC CONVERTERS INC.  
ENTROPEX  
F.K.C. SNYDER INC.  
FIRST MCCARTHY CAPITAL CORPORATION  
GARSEN GARCY ENTERPRISES INC.  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
HF TRADE INTERNATIONAL  
I.S. TRADING CORPORATION  
INTERCAN MARKETING INC.  
INTERGULF COMMODITIES (INT'L)  
INTERNATIONAL BUSINESS FORMS COMPANY  
INTERNATIONAL FACTORY SALES SERVICE LTD.  
INTERSPAN INDUSTRIAL SALES INC.  
IRETON INTERNATIONAL BARTER INC.  
KANEMATSU-GOSHIO (CANADA) INC.  
KENNEDY ROSS & ASSOC.  
L & R IMPORT EXPORT INC.  
LABONTHU IMPORT EXPORT INC.  
LEUSYCO CANADA LIMITED  
LINK INTERNATIONAL  
LTC ENTERPRISES INC.  
LTC TRADING INC.  
MAKO ENTERPRISES LTD.  
MARSHALL COMMODITIES LTD.  
MEDICOM INC.  
MITSUBISHI CANADA LIMITED  
MJM INTERSTONE INC.  
MOLMAC TRADING  
MONDEX TRADE & DEVELOPMENT CORPORATION  
MULTICHEM IMPORT EXPORT INC.  
MULTIPHARM INTERNATIONAL INC.  
NATIONAL SEA PRODUCTS LTD. INTL. MKTGT.  
NICHIMEN CANADA INC.  
OMEXI IMPORT EXPORT INC.  
ORIENT'S IMPEX COMPANY LTD.  
OVERSEAS PROJECTS CORP. OF CANADA LTD.  
PACIFIC BASIN RESOURCES LTD.  
PALFUR MARKETING INC.  
PME EXPORTATION INC.  
PRAIRIE INDUSTRIAL CHEMICALS INC.  
PRINCIPAL INTL. THE TRADING HOUSE  
PUNDA MERCANTILE INC.  
RIM PACIFIC IMPORT-EXPORT (1988) INC.  
SANLIEW TRADING COMPANY  
SANNA TRADING CO. LTD.  
SEYBOLD INTERNATIONAL INC.  
SINOCAN HOLDINGS LIMITED  
SINOTEK INTERNATIONAL (1986) INC.  
SKYSAN & ASSOCIATES LTD.  
STECKO CHEM INC.  
SUN INTER-TECHNOLOGY CORP.  
TAIWAN CONNECTION INC.  
THE EAST ASIATIC COMPANY (CANADA) INC.  
TRADEGLOBE CONSULTING LTD  
TRADEK LIMITED  
TRADESULT/CANADA  
TRANS ATLAS TRADING CO. LTD.  
WEDGEWOODS IMPORT EXPORT  
WEST-COTT INTERNATIONAL INC.  
WIGGINS SALES LTD.  
WORLD COMMUNICATIONS MONDE M.T. INC.  
ZAVAT TRADING INC.  
3T INTERNATIONAL INC.

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**BUYING FROM:**

## TRADING HOUSES BY COUNTRY

## PHILIPPINES

## EXPORTS

EXPORTS : A.D. BURFORD INTERNATIONAL LIMITED  
ADSSGO TRADING CORPORATION LTD.  
AGRO COMPANY OF CANADA LTD  
ALFRED C. TOEPFER (CANADA) LTD.  
AMALGAMET CANADA  
BASEMARK MARKETING LIMITED  
CANADA TRADE GROUP INC.  
CANPOTEX LIMITED  
CBC ENTERPRISES  
CETECO INTERNATIONAL CANADA  
CHARLES CHAPLIN ENTERPRISES INC.  
CONCISE EXPORTISE LTD  
DONALDSON INT'L LIVESTOCK LIMITED  
FELL-FAB INTERNATIONAL INC.  
GENERAL MERCHANTS INTERNATIONAL INC.  
HF TRADE INTERNATIONAL  
INTERGULF COMMODITIES (INT'L)  
INTERNATIONAL COMMODITIES EXPORT CO.  
IRETON INTERNATIONAL BARTER INC.  
LACHANCE BROTHERS LIMITED  
LE-HAM CANADA INC.  
LYONS FRY MERGERS LIMITED  
MAKO ENTERPRISES LTD.  
MARTIN & STEWART INC.  
MAXIMUS INTERNATIONAL CORPORATION  
MITSUBISHI CANADA LTD.  
MULTIPHARM INTERNATIONAL INC.  
NAMTRADE INTERNATIONAL INC.  
NELSON MACHINERY COMPANY LTD.  
NORPLAST INC.  
NORSTREAM INTERTEC INC.  
PHILIPP BROTHERS (CANADA) LTD.  
PITMAN MFG. CO. INC. INTERNATIONAL DIV.  
PME EXPORTATION INC.  
PUNDA MERCANTILE INC.  
RAY BUSBRIDGE INC.  
RONALD A. CHISHOLM LIMITED  
RUDDY INTERNATIONAL  
SEATECH TRADING LTD.  
SHARPEAGLE ENTERPRISES LIMITED  
TACONIC CORPORATION LTD.  
TAIWAN CONNECTION INC.  
TASMA INTERTRADE INC.  
TLC PRODUCE SALES  
TRADESULT/CANADA  
WARD BEDAS (CANADA) LIMITED  
YARAK TRADING CONSULTANTS INC.  
ZNIDAR BROS. (1982) INC.  
INTERESTED: ACCORD INTERNATIONAL LEAF INC.  
AG-COM TRADING INC.  
AGMAR INTERNATIONAL EQUIPMENT INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
ALPAC TRADING COMPANY LTD.  
ASIATIC & PACIFIC TRADING CO. LTD.  
AXEWOOD COMPANY LIMITED  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
BEDIRIAN EMBRYO TRANSFERS LTD.  
BENTO MARKETING  
BETHUNE IMPORT-EXPORT LTD.  
BLUE SKY CORPORATION  
BMG PHARMACEUTICAL PRODUCTS INC.  
BOIS JACQUES VOYER INC. (LES)  
BRITISH COLUMBIA-THAI CORPORATION  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CAN-NAM TRIMEX INC.  
CANADA PACKERS INC. INT'L TRADE DIV.  
CANADIAN FOREIGN TRADE CO.  
CANADIAN FORESTRY EQUIPMENT LTD.  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANADIAN SOURCE IMPORTS & EXPORTS INC.  
CANADIAN SWINE EXPORTERS ASSOCIATION  
CANADIAN TRANS WORLD SUPPLIERS LTD.  
CANATLANTIC MARKETING SERVICES LTD.  
CANEXD LIMITED  
CANWORLD FOODS LTD.  
CBC ENTERPRISES  
CFB TRADING COMPANY LTD.  
CHARLES CHAPLIN ENTERPRISES INC.  
CITACO INTERNATIONAL TRADING INC.  
COLEMAN ASSOCIATES (CONSULTING) LTD.  
COLOURS INTERNATIONAL INC.  
CORIMPEX INTERNATIONAL INC.  
COUREY INTERNATIONAL (COMMERCE) INC.  
CWTC CANADA WEST TRADING CORPORATION  
DANA DOUGLAS MARKETING INTERNATIONAL  
DOTCO INC.

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| DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
| EAGLE TRADING LIMITED                    | ONT.  |
| EDGAM SOFTWARE LTD.                      | B.C.  |
| ELEVAT ELECTRONIC SALES CORP.            | ONT.  |
| EMRY TRADING CO.                         | B.C.  |
| ESSCO INC.                               | ONT.  |
| EXPORT U.S.A. CANADA INC.                | QUE.  |
| FCI INTERNATIONAL MARKETING GROUP        | ALTA. |
| FELINE FILMS INC.                        | QUE.  |
| FIRST CANADIAN CONNECTIONS MKTG. CORP.   | B.C.  |
| FIRST MCCARTHY CAPITAL CORPORATION       | ONT.  |
| FRANK ROBY EXPORTING CO.                 | QUE.  |
| GARSEN GARCY ENTERPRISES INC.            | ONT.  |
| GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA. |
| GLACEM INC.                              | QUE.  |
| GLOBE MARKETING INTERNATIONAL            | SASK. |
| GREAT WHITE NORTH LTD.                   | ONT.  |
| H.J. SKELTON (CANADA) LIMITED            | ONT.  |
| HIR INTERNATIONAL LTD.                   | MAN.  |
| HORSEMAST INTERNATIONAL                  | ALTA. |
| HOSHO CANADA INC.                        | B.C.  |
| ICONOPOWER LIMITED                       | ONT.  |
| INTERMARK TRADING LTD.                   | B.C.  |
| INTERNATIONAL MARKETING SERVICES         | QUE.  |
| INTERNATIONAL PRESS PUBLICATIONS         | ONT.  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
| INTERSPAN INDUSTRIAL SALES INC.          | ONT.  |
| IRETON INTERNATIONAL BARTER INC.         | ONT.  |
| J. PASCAL INC.                           | QUE.  |
| J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
| J.C. DE LA RIVIERE ASSOCIATES LTD.       | ONT.  |
| J.R. WELLINGTON EXPORT CORPORATION       | QUE.  |
| KENNEDY ROSS & ASSOC.                    | ONT.  |
| KENWEST ENTERPRISES LTD.                 | B.C.  |
| LARTERIE LTEE                            | QUE.  |
| LE-HAN CANADA INC.                       | ONT.  |
| LES PIECES ARBROBEC CANADA LTEE          | QUE.  |
| LEUSVCO CANADA LIMITED                   | ONT.  |
| LINK INTERNATIONAL                       | ONT.  |
| LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
| LOUIS DREYFUS CANADA LTD.                | ONT.  |
| LTC ENTERPRISES INC.                     | MAN.  |
| M. DE SAINT-HILAIRE MGMT SERVICES        | B.C.  |
| M. GURVEY & BERRY CO. INC.               | QUE.  |
| MARCON INTERNATIONAL                     | ONT.  |
| MATSON TRADING HOUSE                     | ONT.  |
| METRATRDE LIMITED                        | ONT.  |
| METRO INTERNATIONAL TRADING COMPANY      | ONT.  |
| MIRATRDE INTL. DIV OF OGILVIE MILLS LTD  | ONT.  |
| MORGAN INTERNATIONAL MARKETING CO. LTD.  | NFLD. |
| MORSE PRO-VISIONS LTEE                   | QUE.  |
| MULTIPHARM INTERNATIONAL INC.            | ONT.  |
| NAMET INTERNATIONAL LTD.                 | ALTA. |
| NICHIMEN CANADA INC.                     | ONT.  |
| NORTH AMERICAN TURBOTECH LTD.            | QUE.  |
| NUWORLD HYTEK INDUSTRIES LTD.            | ONT.  |
| ORIENT'S IMPEX COMPANY LTD.              | ONT.  |
| PACIFIC METALS LTD.                      | B.C.  |
| PANDIT INTERNATIONAL                     | ONT.  |
| PARETO TRADING HOUSE LTD.                | B.C.  |
| PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |
| PIERRE A. LANCOTOT INTL. MARKETING INC.  | QUE.  |
| PRAMANAS CANADA LIMITED                  | ONT.  |
| PRINCIPAL INTL. THE TRADING HOUSE        | B.C.  |
| Q-LUBE MIRABEC INC.                      | QUE.  |
| QUALITAS INTERNATIONAL INC.              | ALTA. |
| RICHMOND MEDICAL PRODUCTS                | B.C.  |
| RIM PACIFIC IMPORT-EXPORT (1988) INC.    | B.C.  |
| RIO IMPORT & EXPORT LTD.                 | N.S.  |
| ROSS RICHARDSON & CO. (1988) LTD.        | B.C.  |
| SANNA TRADING CO. LTD.                   | B.C.  |
| SEABOARD LUMBER SALES COMPANY LIMITED    | B.C.  |
| SEL-DRUM CORPORATION                     | B.C.  |
| SENEY ENTERPRISES INC.                   | ONT.  |
| SEYBOLD INTERNATIONAL INC.               | ONT.  |
| SHEELD MARKETING SERVICES INC.           | ONT.  |
| SINOTEK INTERNATIONAL (1986) INC.        | SASK. |
| SOLAR STONE LTD.                         | QUE.  |
| STARPARTS CANADA                         | MAN.  |
| STECKO CHEM INC.                         | QUE.  |
| SUN INTER-TECHNOLOGY CORP.               | B.C.  |
| TACONIC CORPORATION LTD.                 | ONT.  |
| TENPRO INTERNATIONAL                     | B.C.  |
| THE EAST ASIATIC COMPANY (CANADA) INC.   | B.C.  |
| THE ODURO WORLD ENTERPRISES              | MAN.  |
| THERMAL & HYDRAULIC EQUIPMENT LIMITED    | ONT.  |
| TITAN TRADING INTERNATIONAL INC.         | ONT.  |
| TOW DYER ENTERPRISES INC.                | ONT.  |
| TRACOMEX INTERNATIONAL ENRG.             | QUE.  |

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## TRADING HOUSES BY COUNTRY

TRADESULT/CANADA  
TRANSCOR TRANSPORTATION CONSULTANTS  
TRICO SEAFOOD  
TTLC TRADING INC.  
UNIVERSAL MARKETING AGENCIES  
UNIVERSAL MARKETING LTD.  
WACTOL ENTERPRISES LIMITED  
WARD BEDAS (CANADA) LIMITED  
WEDGEWOODS IMPORT EXPORT  
WESTLUND INTERNATIONAL TECHNOLOGIES INC  
WESTMOUNT FOREST PRODUCTS LTD.  
WORLD COMMUNICATIONS MONDE M.T. INC.  
XCAN GRAIN LIMITED  
YARAK TRADING CONSULTANTS INC.  
ZBT INTERNATIONAL CARGO COMPANY  
660431 ONTARIO INC.  
BUYING FROM: ACAMAR TRADING INC.  
AMALGAMATED GLOBAL ENTERPRISES INC.  
ASIATIC & PACIFIC TRADING CO. LTD.  
ATAC INTERNATIONAL INC.  
CAN-NAM TRIMEX INC.  
CANVEM INTERNATIONAL CORPORATION  
CETECO INTERNATIONAL CANADA  
DANA DOUGLAS MARKETING INTERNATIONAL  
HF TRADE INTERNATIONAL  
INTERCAN MARKETING INC.  
INTERNATIONAL BUSINESS FORMS COMPANY  
INTERSPAN INDUSTRIAL SALES INC.  
IRETON INTERNATIONAL BARTER INC.  
KENNEDY ROSS & ASSOC.  
LARTERIE LTEE  
LEUSYCO CANADA LIMITED  
LINEXCO INC.  
LINK INTERNATIONAL  
MARSHALL COMMODITIES LTD.  
MAXIMUS INTERNATIONAL CORPORATION  
MITSUBISHI CANADA LIMITED  
NATIONAL SEA PRODUCTS LTD. INTL. MKRGTG.  
NUWORLD HYTEK INDUSTRIES LTD.  
ORIENT'S IMPEX COMPANY LTD.  
Q-LUBE MIRABEC INC.  
S. BLINICK COMPANY LIMITED  
SANNA TRADING CO. LTD.  
SEENA INTERNATIONAL CORPORATION  
SHARPEAGLE ENTERPRISES LIMITED  
THE EAST ASIATIC COMPANY (CANADA) INC.  
TRADESULT/CANADA  
TRANSCOR TRANSPORTATION CONSULTANTS  
ZAVAT TRADING INC.

## SINGAPORE

EXPORTS : A.D. BURFORD INTERNATIONAL LIMITED  
AG-COM TRADING INC.  
ALFRED C. TOEPFER (CANADA) LTD.  
AMALGAMET CANADA  
APL COMPUTERS LTD.  
ARTFUL APPLICATIONS INC.  
ATLANTA LINK INCORPORATED  
BARRINGTON INTERNATIONAL LTD.  
BASEMARK MARKETING LIMITED  
BASTIN INTERNATIONAL  
BRITISH COLUMBIA TREE FRUITS LTD.  
BUCHANAN TRADING INC.  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CALKINS & BURKE LIMITED  
CANADA PACKERS INC. INT'L TRADE DIV.  
CANADA TRADE GROUP INC.  
CANPOTEX LIMITED  
CANWORLD FOODS LTD.  
CBC ENTERPRISES  
CONCISE EXPORTISE LTD  
COUREY INTERNATIONAL (COMMERCE) INC.  
CWTC CANADA WEST TRADING CORPORATION  
CYG INTERNATIONAL INC.  
D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
EASTERN TOWNSHIPS PRODUCE LTD.  
ELEVAT ELECTRONIC SALES CORP.  
ELSON INTERNATIONAL TRADING CO. INC.  
EURODATA INC.  
FELL-FAB INTERNATIONAL INC.  
GENSET SUPPLY & SERVICE INC.  
GEO-FAR EAST CO.  
GLOBE MARKETING INTERNATIONAL  
GUILLEVIN INTERNATIONAL INC.  
HF TRADE INTERNATIONAL  
HOSHO CANADA INC.

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**INTERESTED:**

IBASCO-INTL. BUYERS & SELLERS CO.  
 INTERCON TRADING  
 INTERGULF COMMODITIES (INT'L)  
 INTERNATIONAL COMMODITIES EXPORT CO.  
 IRETON INTERNATIONAL BARTER INC.  
 KISCAN PRODUCTS  
 LE-HAN CANADA INC.  
 MARTELL EXPORTING LTD.  
 MARTIN & STEWART INC.  
 MITSUBISHI CANADA LTD.  
 MULTIPHARM INTERNATIONAL INC.  
 NANTRADE INTERNATIONAL INC.  
 NATIONAL SEA PRODUCTS LTD. INTL. MKTG.  
 NICHIMEN CANADA INC.  
 NORPLAST INC.  
 NORSTREAM INTERTEC INC.  
 NORTHAM FOOD TRADING CO.  
 PARETO TRADING HOUSE LTD.  
 PERTAMA-TENTAR INC.  
 PEXIM ENTERPRISES INC.  
 PHILIPP BROTHERS (CANADA) LTD.  
 PIERRE A. LANCTOT INTL. MARKETING INC.  
 PUNDA MERCANTILE INC.  
 R.S. ROBINSON'S SONS (1971) LTD.  
 RAY BUSBRIDGE INC.  
 RIGBY TRADE LIMITED  
 RONALD A. CHISHOLM LIMITED  
 RUDDY INTERNATIONAL  
 SANLIEW TRADING COMPANY  
 SEATECH TRADING LTD.  
 SEL-DRUM CORPORATION  
 SHEELD MARKETING SERVICES INC.  
 STECKO CHEM INC.  
 SUN INTER-TECHNOLOGY CORP.  
 TAIWAN CONNECTION INC.  
 TAURUS EXPORTS & IMPORTS  
 TLC PRODUCE SALES  
 TRANS ATLAS TRADING CO. LTD.  
 WARD BEDAS (CANADA) LIMITED  
 WESTMOUNT FOREST PRODUCTS LTD.  
 ZGARKA-KAYE DISTRIBUTION LTD.  
 ZNIDAR BROS. (1982) INC.  
 ABEGWEIT SEAFOODS INC.  
 ACCORD INTERNATIONAL LEAF INC.  
 ADSGO TRADING CORPORATION LTD.  
 AG-COM TRADING INC.  
 AGMAR INTERNATIONAL EQUIPMENT INC.  
 AGRO COMPANY OF CANADA LIMITED  
 ALAM WRIGHT BISON-BISON  
 ALPAC TRADING COMPANY LTD.  
 AMALGAMATED GLOBAL ENTERPRISES INC.  
 ANFAL GROUP LIMITED  
 ANCHOR INTL. TRADING COMPANY INC.  
 ASIATIC & PACIFIC TRADING CO. LTD.  
 ATAC INTERNATIONAL INC.  
 ATLANTIC TRADERS LIMITED  
 AXEWOOD COMPANY LIMITED  
 B.D.C. COMMODITY EXPORT LTD.  
 B.G. CHECO INTERNATIONAL LTD.  
 B.L. ARMSTRONG CO. LTD.  
 BARRINGTON INTERNATIONAL LTD.  
 BASTIN INTERNATIONAL  
 BENTO MARKETING  
 BETHUNE IMPORT-EXPORT LTD.  
 BJ5 MARKETING & CONSULTING  
 BLUE SKY CORPORATION  
 BOIS JACQUES VOYER INC. (LES)  
 BRITISH COLUMBIA-THAI CORPORATION  
 BRUKAR INDUSTRIES CANADA LIMITED  
 CAN-NAM TRIMEX INC.  
 CANADIAN HONEY & FINE FOODS EXPORTERS  
 CANADIAN SOURCE IMPORTS & EXPORTS INC.  
 CANADIAN SWINE EXPORTERS ASSOCIATION  
 CANADIAN TRANS WORLD SUPPLIERS LTD.  
 CANCHILLA ASSOCIATES LTD.  
 CAMPET MARKETING LTD.  
 CANWIDE INTERNATIONAL INC.  
 CBC ENTERPRISES  
 CFB TRADING COMPANY LTD.  
 CHARLES CHAPLIN ENTERPRISES INC.  
 CITACOD INTERNATIONAL TRADING INC.  
 CLINIS EXPORT INC.  
 COLEMAN ASSOCIATES (CONSULTING) LTD.  
 COLOURS INTERNATIONAL INC.  
 CORIMPX INTERNATIONAL INC.  
 COUREY INTERNATIONAL (COMMERCE) INC.  
 CWTX CANADA WEST TRADING CORPORATION  
 DANA DOUGLAS MARKETING INTERNATIONAL  
 DEKONIC INTERNATIONAL MERCANTILE CO.

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### TRADING HOUSES BY COUNTRY

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|------------------------------------------|-------|----------------------------------------|-------|
| DOTCO INC.                               | ALTA. | PRINCIPAL INTL. THE TRADING HOUSE      | B.C.  |
| DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  | Q-LUBE MIRABEC INC.                    | QUE.  |
| EAGLE TRADING LIMITED                    | ONT.  | REDCO TRADING CORPORATION              | B.C.  |
| EDGAM SOFTWARE LTD.                      | B.C.  | RICHMOND MEDICAL PRODUCTS              | B.C.  |
| EMRY TRADING CO.                         | B.C.  | RIM PACIFIC IMPORT-EXPORT (1988) INC.  | B.C.  |
| ENGLISH BAY CEDAR PRODUCTS LTD.          | B.C.  | RIO IMPORT & EXPORT LTD.               | B.C.  |
| EQUITY WORLD TRADING COMPANY             | QUE.  | ROSS RICHARDSON & CO. (1988) LTD.      | N.S.  |
| ERACO INTERNATIONAL TRADING INC.         | ONT.  | RUDOLF VAN DER WALDE (1975) LTD./LTEE  | B.C.  |
| ESSCO INC.                               | ONT.  | S. MALHI ENTERPRISES                   | QUE.  |
| EURODATA INC.                            | ONT.  | SANNA TRADING CO. LTD.                 | ONT.  |
| EVRON INTERNATIONAL INC.                 | ONT.  | SARECO SEAFOODS INC.                   | B.C.  |
| EXPORT U.S.A. CANADA INC.                | QUE.  | SEABOARD LUMBER SALES COMPANY LIMITED  | B.C.  |
| F.K.C. SNYDER INC.                       | QUE.  | SEM-ENG LTD.                           | ONT.  |
| FCI INTERNATIONAL MARKETING GROUP        | ALTA. | SENY ENTERPRISES INC.                  | B.C.  |
| FELINE FILMS INC.                        | QUE.  | SEYBOLD INTERNATIONAL INC.             | ONT.  |
| FIRST MCCARTHY CAPITAL CORPORATION       | ONT.  | SIGMAN & JONES LTD.                    | QUE.  |
| FRANK ROBY EXPORTING CO.                 | QUE.  | SINOTEK INTERNATIONAL (1986) INC.      | SASK. |
| FREMAH INTERNATIONAL TRADING INC.        | QUE.  | SMITH BROKERAGE LIMITED                | N.B.  |
| G. VAN KAM TRADING CO. LTD.              | QUE.  | SOGLCO INTERNATIONAL INC.              | QUE.  |
| GARSEN GARCY ENTERPRISES INC.            | ONT.  | SOLAR STONE LTD.                       | QUE.  |
| GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA. | SOURCE MARKETING INC.                  | ONT.  |
| GEMSET SUPPLY & SERVICE INC.             | MAN.  | STARPARTS CANADA                       | MAN.  |
| GEO-FAR EAST CO.                         | MAN.  | SUNITOMO CANADA LIMITED                | B.C.  |
| GLACEN INC.                              | QUE.  | TAIKO COMMERCIAL LTD.                  | ONT.  |
| GLOBE MARKETING INTERNATIONAL            | SASK. | TASMA INTERTRADE INC.                  | QUE.  |
| GREAT WHITE NORTH LTD.                   | ONT.  | TENLUBUS IMPORT/EXPORT                 | ONT.  |
| HIR INTERNATIONAL LTD.                   | MAN.  | TEMPO INTERNATIONAL                    | B.C.  |
| HORSEMARY INTERNATIONAL                  | ALTA. | TESCO TRADING CO. LTD.                 | B.C.  |
| IBASCO-INTL. BUYERS & SELLERS CO.        | ONT.  | THE EAST ASIATIC COMPANY (CANADA) INC. | B.C.  |
| ICONPOWER LIMITED                        | ONT.  | THE ODURO WORLD ENTERPRISES            | MAN.  |
| INTERGULF COMMODITIES (INT'L)            | B.C.  | THERMAL & HYDRAULIC EQUIPMENT LIMITED  | ONT.  |
| INTERNATIONAL BUSINESS FORMS COMPANY     | ONT.  | TIM-TECH INDUSTRIES LTD.               | ONT.  |
| INTERNATIONAL MARKETING SERVICES         | QUE.  | TITAN TRADING INTERNATIONAL INC.       | ONT.  |
| INTERNATIONAL PRESS PUBLICATIONS         | ONT.  | TOM DYER ENTERPRISES INC.              | ONT.  |
| INTERNATIONAL ROAD DYNAMICS INC.         | SASK. | TRACOMEX INTERNATIONAL ENRG.           | QUE.  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  | TRADESULT/CANADA                       | ONT.  |
| INTERSPAN INDUSTRIAL SALES INC.          | ONT.  | TRANS ATLAS TRADING CO. LTD.           | ALTA. |
| IRETON INTERNATIONAL BARTER INC.         | ONT.  | TRANSCO FOOD TRADING INC.              | QUE.  |
| J. PASCAL INC.                           | QUE.  | TRICO SEAFOOD                          | N.B.  |
| J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  | TTLIC TRADING INC.                     | ONT.  |
| J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.  | TUTTAVIK INC.                          | ONT.  |
| J.R. WELLINGTON EXPORT CORPORATION       | QUE.  | UNIVERSAL MARKETING AGENCIES           | ONT.  |
| KENNEDY ROSS & ASSOC.                    | ONT.  | UNIVERSAL MARKETING LTD.               | B.C.  |
| KENWEST ENTERPRISES LTD.                 | B.C.  | WACTOL ENTERPRISES LIMITED             | ONT.  |
| L & R IMPORT EXPORT INC.                 | ONT.  | WARD BEDAS (CANADA) LIMITED            | B.C.  |
| LACHANCE BROTHERS LIMITED                | MAN.  | WEDGEWOODS IMPORT EXPORT               | ONT.  |
| LAMBTON COLLEGE                          | ONT.  | WEST INDIA TRADING CO. INC.            | QUE.  |
| LE-HAN CANADA INC.                       | ONT.  | WESTMOUNT FOREST PRODUCTS LTD.         | B.C.  |
| LES FRERES HUBERT, COURTIER EN ALIMENT.  | QUE.  | WILLIAM D. BRANSON LIMITED             | ONT.  |
| LES HAUTES MERS/PLEAMAR INT'L.           | QUE.  | WOODHOUSE INTL. MARKETING (QUE.) INC.  | QUE.  |
| LES PIECES ARBROBEQ CANADA LTEE          | QUE.  | XCAN GRAIN LIMITED                     | MAN.  |
| LIMECO INC.                              | QUE.  | YARAK TRADING CONSULTANTS INC.         | QUE.  |
| LORNE SHIELDS INTERTRADE CORP.           | ONT.  | ZBT INTERNATIONAL CARGO COMPANY        | B.C.  |
| LTC ENTERPRISES INC.                     | B.C.  | 660431 ONTARIO INC.                    | ONT.  |
| LTC TRADING INC.                         | ONT.  | ASIATIC & PACIFIC TRADING CO. LTD.     | ALTA. |
| M & L TESTING EQUIPMENT CO. LTD.         | ONT.  | BEARING SUPPLY (CANADA) LTD.           | MAN.  |
| M. GURVEY & BERRY CO. INC.               | ONT.  | BETHUNE IMPORT-EXPORT LTD.             | QUE.  |
| MAKO ENTERPRISES LTD.                    | B.C.  | BUCHANAN TRADING INC.                  | ONT.  |
| MANNA INTERNATIONAL                      | ONT.  | BUSCHLEN/MOWATT FINE ARTS LTD.         | B.C.  |
| MARCON INTERNATIONAL                     | ONT.  | C. ITOH & CO (CANADA) LTD.             | QUE.  |
| MARSHALL COMMODITIES LTD.                | ONT.  | CALKINS & BURKE LIMITED                | B.C.  |
| MARTELL EXPORTING LTD.                   | ONT.  | CANADA PACKERS INC. INT'L TRADE DIV.   | ONT.  |
| MATCAN DEVELOPMENTS LTD.                 | ALTA. | CETECO INTERNATIONAL CANADA            | QUE.  |
| MAXIMUS INTERNATIONAL CORPORATION        | B.C.  | CFB TRADING COMPANY LTD.               | B.C.  |
| MCKAY RIVARD & CO. LTD.                  | QUE.  | D'JOVIAN INTERNATIONAL MERCHANTS LTD.  | ONT.  |
| MELROSE INTERNATIONAL TRADING (1987) LTD | ONT.  | DANA DOUGLAS MARKETING INTERNATIONAL   | ONT.  |
| METRATRADE LIMITED                       | ONT.  | DEKONIC INTERNATIONAL MERCANTILE CO.   | ONT.  |
| METRO INTERNATIONAL TRADING COMPANY      | ONT.  | EURODATA INC.                          | ONT.  |
| MIRATRADE INTL. DIV OF OGILVIE MILLS LTD | ONT.  | GENERAL MERCHANTS INTERNATIONAL INC.   | ALTA. |
| MISKAND TRADING CO. LTD.                 | B.C.  | GLOBE MARKETING INTERNATIONAL          | SASK. |
| MITRADE EXPORT INC.                      | QUE.  | HF TRADE INTERNATIONAL                 | ONT.  |
| MORGAN INTERNATIONAL MARKETING CO. LTD.  | NFLD. | INTERCAN MARKETING INC.                | B.C.  |
| MULTIPHARM INTERNATIONAL INC.            | ONT.  | INTERGULF COMMODITIES (INT'L)          | B.C.  |
| NAMET INTERNATIONAL LTD.                 | ALTA. | INTERSPAN INDUSTRIAL SALES INC.        | ONT.  |
| NEO-DREAMS MARKETING & DEVELOPMENT       | B.C.  | IRETON INTERNATIONAL BARTER INC.       | ONT.  |
| NICHIMEN CANADA INC.                     | ONT.  | KANENATSU-GOSHO (CANADA) INC.          | ONT.  |
| NIKKA TRADERS INC.                       | B.C.  | KENNEDY ROSS & ASSOC.                  | ONT.  |
| NORTH AMERICAN TURBOTECH LTD.            | QUE.  | LTC ENTERPRISES INC.                   | B.C.  |
| NORTHERN HARVEST SEAFOOD INC.            | B.C.  | MARKE NOVELTIES INC.                   | ONT.  |
| NUWORLD HYTEK INDUSTRIES LTD.            | ONT.  | MARSHALL COMMODITIES LTD.              | ONT.  |
| O. OASIS PICTURES INC.                   | ONT.  | MONDEX TRADE & DEVELOPMENT CORPORATION | ONT.  |
| ORIENT'S IMPEX COMPANY LTD.              | ONT.  | NICHIMEN CANADA INC.                   | ONT.  |
| OVERSEAS PROJECTS CORP. OF CANADA LTD.   | ONT.  | NORSTREAM INTERTEC INC.                | ONT.  |
| PACIFIC METALS LTD.                      | B.C.  | NUWORLD HYTEK INDUSTRIES LTD.          | ONT.  |
| PALFUR MARKETING INC.                    | ONT.  | OMEXI IMPORT EXPORT INC.               | QUE.  |
| PARETO TRADING HOUSE LTD.                | B.C.  | ORIENT'S IMPEX COMPANY LTD.            | ONT.  |
| PATHFINDER SYSTEMS DESIGN LT             | ONT.  | OVERSEAS PROJECTS CORP. OF CANADA LTD. | ONT.  |
| PITMAN MFG. CO. INC. INTERNATIONAL DIV.  | ONT.  | PERMACARE PRODUCTS INC.                | QUE.  |
| PNE EXPORTATION INC.                     | QUE.  | PERTAMA-TENTAR INC.                    | ONT.  |
| PRAMANAS CANADA LIMITED                  | ONT.  |                                        |       |

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### TRADING HOUSES BY COUNTRY

PRINCIPAL INTL. THE TRADING HOUSE  
RIGBY TRADE LIMITED  
RUDDY INTERNATIONAL  
S. MALHI ENTERPRISES  
SAMLIEW TRADING COMPANY  
SAMMA TRADING CO. LTD.  
TRADESULT/CANADA  
TRANS ATLAS TRADING CO. LTD.  
VINAMEDIC INC.  
WEDGEWOODS IMPORT EXPORT  
WORLD COMMUNICATIONS MONDE M.T. INC.  
ZAYAT TRADING INC.

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Q-LUBE MIRABEC INC.  
AID IMPORT & EXPORT LTD.  
ROSS RICHARDSON & CO. (1988) LTD.  
RUDDY INTERNATIONAL  
SCOTTHALLS LIMITED  
SEABOARD LUMBER SALES COMPANY LIMITED  
SEATECH TRADING LTD.  
SENEY ENTERPRISES INC.  
SOLAR STONE LTD.  
STARPARTS CANADA  
THE EAST ASIATIC COMPANY (CANADA) INC.  
TOM DYER ENTERPRISES INC.  
TRACOMEX INTERNATIONAL ENRG.  
TRANSCO FOOD TRADING INC.  
TRENTON MACHINE TOOL  
UNIVERSAL MARKETING AGENCIES  
WARD BEDAS (CANADA) LIMITED  
WEDGEWOODS IMPORT EXPORT  
660431 ONTARIO INC.  
ASIATIC & PACIFIC TRADING CO. LTD.  
BUCHANAN TRADING INC.  
CANADA PACKERS INC. INT'L TRADE DIV.  
CAPRICORP INTERNATIONAL DEVELOPMENT IN  
CFB TRADING COMPANY LTD.  
INTERCAN MARKETING INC.  
KENNEDY ROSS & ASSOC.  
KOOT CONSOLIDATED INTERNATIONAL LTD.  
MARSHALL COMMODITIES LTD.  
MITSUBISHI CANADA LIMITED  
PERTAMA-TENTAR INC.

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EXPORTS : AGRO COMPANY OF CANADA LTD  
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BUYING FROM: ASIATIC & PACIFIC TRADING CO. LTD.  
BUCHANAN TRADING INC.  
CANADA PACKERS INC. INT'L TRADE DIV.  
CAPRICORP INTERNATIONAL DEVELOPMENT INC.  
CFB TRADING COMPANY LTD.  
INTERCAN MARKETING INC.  
KENNEDY ROSS & ASSOC.  
KOOT CONSOLIDATED INTERNATIONAL LTD.  
MARSHALL COMMODITIES LTD.  
MITSUBISHI CANADA LIMITED  
PERTAMA-TEXTAR INC.

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INTERESTED:

ACTOC ENTERPRISES LIMITED  
ACCORD INTERNATIONAL LEAF INC.  
AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
AL KATHEEB INTERNATIONAL  
ALAN WRIGHT BISON-BISON  
AMALGAMATED GLOBAL ENTERPRISES INC.  
ASIATIC & PACIFIC TRADING CO. LTD.  
ATAC INTERNATIONAL INC.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
BEDIRIAN EMBRYO TRANSFERS LTD.  
BJS MARKETING & CONSULTING  
BOIS JACQUES VOYER INC. (LES)  
C.N.E. BLASTING & MINING EQUIPMENT LTD  
CANADIAN BEARINGS LTD.  
CANADIAN MERCHANT VENTURER  
CAPRICORP INTERNATIONAL DEVELOPMENT INC.  
CBC ENTERPRISES  
CFB TRADING COMPANY LTD.  
CHARLES CHAPLIN ENTERPRISES INC.  
COLOURS INTERNATIONAL INC.  
DEKONIC INTERNATIONAL MERCANTILE CO.  
DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
EMRY TRADING CO.  
ESSCO INC.  
EYRON INTERNATIONAL INC.  
EXPORT U.S.A. CANADA INC.  
FRANK ROBY EXPORTING CO.  
GENERAL MERCHANTS INTERNATIONAL INC.  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
ICONOPOWER LIMITED  
INTERNATIONAL BUSINESS FORMS COMPANY  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL PRESS PUBLICATIONS  
INTERNATIONAL ROAD DYNAMICS INC.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J. PASCAL INC.  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
J.R. WELLINGTON EXPORT CORPORATION  
KENNEDY ROSS & ASSOC.  
KOOT CONSOLIDATED INTERNATIONAL LTD.  
LE-HAN CANADA INC.  
LES FRERES HUBERT, COURTIERIS EN ALIMENT.  
LES PIECES ARBROBEC CANADA LTEE  
LORNE SHIELDS INTERTRADE CORP.  
LTC ENTERPRISES INC.  
M. GURVEY & BERRY CO. INC.  
MARCON INTERNATIONAL  
METRATRADE LIMITED  
METRO INTERNATIONAL TRADING COMPANY  
WIDEX INTERNATIONAL INC.  
WAMET INTERNATIONAL LTD.  
NORTH AMERICAN TURBOTECH LTD.  
NORTHWORLD HYTEK INDUSTRIES LTD.  
PATHFINDER SYSTEMS DESIGN LTD.  
PUNDA MERCANTILE INC.

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EXPORTS : A.D. BURFORD INTERNATIONAL LIMITED  
ADSGO TRADING CORPORATION LTD.  
ADVANCED PRODUCTS LTD.  
AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
ALFRED C. TOEPFER (CANADA) LTD.  
AMALGAMET CANADA  
ATAC INTERNATIONAL INC.  
B.-L. ARMSTRONG CO. LTD.  
BALFOUR GUTHRIE FOREST PRODUCTS INC.  
BARRINGTON INTERNATIONAL LTD.  
BASEMARK MARKETING LIMITED  
BASTIN INTERNATIONAL  
BETHUNE IMPORT-EXPORT LTD.  
BRITISH COLUMBIA TREE FRUITS LTD.  
BRUKAR INDUSTRIES CANADA LIMITED  
C. ITOH & CO (CANADA) LTD.  
C.W.E. BLASTING & MINING EQUIPMENT LTD  
CANADA PACKERS INC. INT'L TRADE DIV.  
CANADIAN LIVESTOCK EXPORTERS ASSOCIATION  
CANADIAN SOURCE IMPORTS & EXPORTS INC.  
CANPOTEX LIMITED  
CANSULEX LIMITED  
CANWORLD FOODS LTD.  
CBC ENTERPRISES  
CETECO INTERNATIONAL CANADA  
CUT RITE LUMBER LIMITED  
CWTX CANADA WEST TRADING CORPORATION  
DARECO INC.  
DONALDSON INT'L LIVESTOCK LIMITED  
EAGLE TRADING LIMITED  
EASTERN TOWNSHIPS PRODUCE LTD.  
ENTROPEX  
FIRST CANADIAN CONNECTIONS MKTG. CORP.  
FREMAH INTERNATIONAL TRADING INC.  
GENERAL MERCHANTS INTERNATIONAL INC.  
GEO-FAR EAST CO.  
GREAT WHITE NORTH LTD.  
H.E. JUSTESEN ASSOCIATES INC.  
HALFORD, WIDE AND LEATHER CO. LTD.  
HF TRADE INTERNATIONAL  
HOSHIO CANADA INC.  
IBASCO-INTL. BUYERS & SELLERS CO.  
INTERCAN MARKETING INC.  
INTERCON TRADING  
INTEREX FOREST PRODUCTS LTD.  
INTERGULF COMMODITIES (INT'L)  
INTERNATIONAL BUSINESS FORMS COMPANY  
INTERNATIONAL COMMODITIES EXPORT CO.  
INTERNATIONAL MARKETING SERVICES  
J.B. INTERNATIONAL SHIPPERS LTD.  
JANALTA TRADING CO. LTD.  
KA-SHING TRADING CO.  
KAUFMANN PACIFIC WOOD PRODUCTS LTD  
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### TRADING HOUSES BY COUNTRY

**INTERESTED:**

L & R IMPORT EXPORT INC.  
LEWIS LUMBER COMPANY INC.  
LEUSYCO CANADA LIMITED  
MAKO ENTERPRISES LTD.  
MARTIN & STEWART INC.  
MATSON TRADING HOUSE  
MELROSE INTERNATIONAL TRADING (1987) LTD  
METRO INTERNATIONAL TRADING COMPANY  
MITSUBISHI CANADA LIMITED  
MORGAN INTERNATIONAL MARKETING CO. LTD.  
MULTIPHARM INTERNATIONAL INC.  
NAMPAK INC.  
NAMTRADE INTERNATIONAL INC.  
NATIONAL SEA PRODUCTS LTD. INTL. MKTG.  
NICHIMEN CANADA INC.  
NORANDA FOREST SALES INC.  
NORPLAST INC.  
NORSTREAM INTERTEC INC.  
NORTHAM FOOD TRADING CO.  
ORIENT'S IMPEX COMPANY LTD.  
OVERSEAS PROJECTS CORP. OF CANADA LTD.  
PACIFIC BASIN RESOURCES LTD.  
PACIFIC METALS LTD.  
PARETO TRADING HOUSE LTD.  
PERTAMA-TENTAR INC.  
PEKIM ENTERPRISES INC.  
PRINCIPAL INTL. THE TRADING HOUSE  
RAY BUSBRIDGE INC.  
RIO IMPORT & EXPORT LTD.  
RONALD A. CHISHOLM LIMITED  
SANLIEW TRADING COMPANY  
SANNA TRADING CO. LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SEATECH TRADING LTD.  
SUM INTER-TECHNOLOGY CORP.  
TECHNESSEN LIMITED  
THE EAST ASIATIC COMPANY (CANADA) INC.  
TLC PRODUCE SALES  
TRADEGLOBE CONSULTING LTD  
TRADESULT/CANADA  
TRI-TANIK ENTERPRISES LTD.  
TTLIC TRADING INC.  
UNIVERSAL METAL CO. LIMITED  
WACTOL ENTERPRISES LIMITED  
WARD BEDAS (CANADA) LIMITED  
XCAN GRAIN LIMITED  
ACCORD INTERNATIONAL LEAF INC.  
ADVANCED PRODUCTS LTD.  
AG-COM TRADING INC.  
AGMAR INTERNATIONAL EQUIPMENT INC.  
ALAN WRIGHT BISON-BISON  
ALBATROS IMPORT - EXPORT  
ALPAC TRADING COMPANY LTD.  
ALPHA WHOLESALE (CANADA) LTD.  
AMALGAMATED GLOBAL ENTERPRISES INC.  
ANFAL GROUP LIMITED  
ANCHOR INTL. TRADING COMPANY INC.  
ARAVIS DISTRIBUTION INC.  
ARTHUR KROLMAN ENTERPRISES INC.  
ASIATIC & PACIFIC TRADING CO. LTD.  
B.G. CHECO INTERNATIONAL LTD.  
B.R.T. TRADING HIDES LTD.  
BALKER SOFTWOODS LTD  
BASTIN INTERNATIONAL  
BENTO MARKETING  
BLUE SKY CORPORATION  
BOIS FRANC ALEX HARDWOOD INC.  
BOIS JACQUES VOYER INC. (LES)  
BRITISH COLUMBIA-THAI CORPORATION  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
C.R. WIDMAN INTERNATIONAL LIMITED  
CAN-HAM TRIMEX INC.  
CANADIAN FOREIGN TRADE CO.  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANADIAN SOURCE IMPORTS & EXPORTS INC.  
CANADIAN SWINE EXPORTERS ASSOCIATION  
CANATLANTIC MARKETING SERVICES LTD.  
CANCHILLA ASSOCIATES LTD.  
CBC ENTERPRISES  
CFB TRADING COMPANY LTD.  
CHARLES CHAPLIN ENTERPRISES INC.  
CITACO INTERNATIONAL TRADING INC.  
CLIMIS EXPORT INC.  
COLEMAN ASSOCIATES (CONSULTING) LTD.  
CORIMPEX INTERNATIONAL INC.  
COURIEY INTERNATIONAL (COMMERCE) INC.  
DAMA DOUGLAS MARKETING INTERNATIONAL  
DEKONIC INTERNATIONAL MERCANTILE CO.  
DUNCAN INSTRUMENTS CANADA LTD.  
EDGAM SOFTWARE LTD.

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| ELEVAT ELECTRONIC SALES CORP.            | ONT.  |
| ELSON INTERNATIONAL TRADING CO. INC.     | ONT.  |
| EMRY TRADING CO.                         | B.C.  |
| ENGLISH BAY CEDAR PRODUCTS LTD.          | B.C.  |
| ENTROPEX                                 | ONT.  |
| ESSCO INC.                               | ONT.  |
| EXPORT U.S.A. CANADA INC.                | QUE.  |
| FELINE FILMS INC.                        | QUE.  |
| FIRST MCCARTHY CAPITAL CORPORATION       | ONT.  |
| FRANK ROBY EXPORTING CO.                 | QUE.  |
| FRENAM INTERNATIONAL TRADING INC.        | QUE.  |
| G. VAN KAM TRADING CO. LTD.              | QUE.  |
| GARSEN GARCY ENTERPRISES INC.            | ONT.  |
| GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA. |
| GENTRA IMPEX                             | QUE.  |
| GEO-FAR EAST CO.                         | MAN.  |
| GLACEM INC.                              | QUE.  |
| GLOBE MARKETING INTERNATIONAL            | SASK. |
| GREAT WHITE MORT'L LTD.                  | ONT.  |
| H.E. JUSTESEN ASSOCIATES INC.            | B.C.  |
| HI-BITS SYSTEMS                          | QUE.  |
| HORSEMARY INTERNATIONAL                  | ALTA. |
| HURCOL INC.                              | ONT.  |
| I-TECH CANADA INC.                       | ONT.  |
| IBASCO-INTL. BUYERS & SELLERS CO.        | ONT.  |
| ICONPOWER LIMITED                        | ONT.  |
| INTERNATIONAL BUSINESS FORMS COMPANY     | ONT.  |
| INTERNATIONAL MARKETING SERVICES         | QUE.  |
| INTERNATIONAL PRESS PUBLICATIONS         | ONT.  |
| INTERNATIONAL ROAD DYNAMICS INC.         | SASK. |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
| IRETON INTERNATIONAL BARTER INC.         | ONT.  |
| J. PASCAL INC.                           | QUE.  |
| J.R. WELLINGTON EXPORT CORPORATION       | QUE.  |
| KA-SHING TRADING CO.                     | ONT.  |
| KATONEK FOODS LTD.                       | QUE.  |
| KEN-JON RADIOLOGY LTD.                   | ONT.  |
| KENNEDY ROSS & ASSOC.                    | ONT.  |
| KENWEST ENTERPRISES LTD.                 | B.C.  |
| LA GANTOISE INC.                         | ONT.  |
| LACHANCE BROTHERS LIMITED                | MAN.  |
| LARTERIE LTEE                            | QUE.  |
| LE-MAN CANADA INC.                       | ONT.  |
| LES FRERES HUBERT, COURTIER EN ALIMENT.  | QUE.  |
| LES HAUTES MERS/PLEAMAR INT'L.           | QUE.  |
| LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
| LTC ENTERPRISES INC.                     | B.C.  |
| LTC TRADING INC.                         | ONT.  |
| M. DE SAINT-HILAIRE MGMT SERVICES        | QUE.  |
| M. GURVEY & BERRY CO. INC.               | ONT.  |
| MARCOM INTERNATIONAL                     | ONT.  |
| MARISCO EXPORTERS LTD.                   | B.C.  |
| MATOUSEK ART LIMITED                     | ALTA. |
| MAXIMUS INTERNATIONAL CORPORATION        | ONT.  |
| NETRATRDE LIMITED                        | ONT.  |
| NIRATRDE INTL. DIV OF OGILVIE MILLS LTD  | ONT.  |
| NISKAND TRADING CO. LTD.                 | B.C.  |
| NOTO ENTERPRISES CO. LIMITED             | B.C.  |
| MULTICHEM IMPORT EXPORT INC.             | QUE.  |
| MULTIPHARM INTERNATIONAL INC.            | ONT.  |
| NOM INTERNATIONAL MARKETING SERVICES INC | B.C.  |
| NED-DREAMS MARKETING & DEVELOPMENT       | B.C.  |
| NIRKA TRADERS INC.                       | B.C.  |
| NORTH AMERICAN TURBOTECH LTD.            | QUE.  |
| NORTHERN HARVEST SEAFOOD INC.            | B.C.  |
| NUMORLD HYTEK INDUSTRIES LTD.            | ONT.  |
| O. OASIS PICTURES INC.                   | ONT.  |
| ORIENT'S IMPEX COMPANY LTD.              | ONT.  |
| OVERSEAS PROJECTS CORP. OF CANADA LTD.   | ONT.  |
| PANDIT INTERNATIONAL                     | ONT.  |
| PARETO TRADING HOUSE LTD.                | B.C.  |
| PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |
| PIERRE A. LANCOT INTL. MARKETING INC.    | QUE.  |
| PITMAN MFG. CO. INC. INTERNATIONAL DIV.  | ONT.  |
| PLANT FOREST PRODUCTS CORPORATION        | B.C.  |
| PNE EXPORTATION INC.                     | QUE.  |
| POSEIDON OCEAN PRODUCTS CORPORATION      | QUE.  |
| PRAIRIE WEST LIVESTOCK                   | ALTA. |
| PRAMAMAS CANADA LIMITED                  | ONT.  |
| PRINCIPAL INTL. THE TRADING HOUSE        | B.C.  |
| PUNDA MERCANTILE INC.                    | QUE.  |
| Q-LUBE MIRABEC INC.                      | QUE.  |
| QUELUMEX ENR.                            | QUE.  |
| R.S. ROBINSON'S SONS (1971) LTD.         | MAN.  |
| REDCO TRADING CORPORATION                | B.C.  |
| RIM PACIFIC IMPORT-EXPORT (1988) INC.    | B.C.  |
| ROME INTERNATIONAL MARKETING             | MAN.  |
| ROSS RICHARDSON & CO. (1988) LTD.        | B.C.  |
| RUDDY INTERNATIONAL                      | ONT.  |

CONTINUED...

### TRADING HOUSES BY COUNTRY

**BUYING FROM:**

IMBACCO-INTL. BUYERS & SELLERS CO.  
 IMPO MARK PRODUCT  
 INTERCAN MARKETING INC.  
 INTERGULF COMMODITIES (INT'L)  
 INTERNATIONAL BUSINESS FORMS COMPANY  
 INTERNATIONAL FACTORY SALES SERVICE LTD.  
 INTERNATIONAL MARKETING SERVICES  
 IRETON INTERNATIONAL BARTER INC.  
 J.I. MCLAUGHLIN COMPANY  
 JANALTA TRADING CO. LTD.  
 KA-SHING TRADING CO.  
 KAMAN BEARING & SUPPLY LTD.  
 KANEMATSU-GOSHO (CANADA) INC.  
 KATT TRADING COMPANY  
 KENNEDY ROSS & ASSOC.  
 KOOT CONSOLIDATED INTERNATIONAL LTD.  
 LABONTHU IMPORT EXPORT INC.  
 LARTERIE LTEE  
 LES PRODUITS DE SPORT I-TECH INC.  
 LEUSYCO CANADA LIMITED  
 LIMEXCO INC.  
 LORNE SHIELDS INTERTRADE CORP.  
 LOVELL & CHRISTMAS (CANADA) INC.  
 LTC ENTERPRISES INC.  
 MAKO ENTERPRISES LTD.  
 MARKE NOVELTIES INC.  
 MARSHALL COMMODITIES LTD.  
 MEDICOM INC.  
 METRATRDE LIMITED  
 METRO INTERNATIONAL TRADING COMPANY  
 MITSUBISHI CANADA LIMITED  
 MONDEX TRADE & DEVELOPMENT CORPORATION  
 MOTTO ENTERPRISES CO. LIMITED  
 MULTICHEM IMPORT EXPORT INC.  
 MULTIPHARM INTERNATIONAL INC.  
 NATIONAL SEA PRODUCTS LTD. INTL. MKTG.  
 NEO-DREAMS MARKETING & DEVELOPMENT  
 NICHIMEN CANADA INC.  
 NIKKA INDUSTRIES LTD.  
 NIUWORLD HYTEK INDUSTRIES LTD.  
 ORIENT'S IMPEX COMPANY LTD.  
 OVERSEAS PROJECTS CORP. OF CANADA LTD.  
 PDC TECHNOLOGY CORP.  
 PME EXPORTATION INC.  
 PRINCIPAL INTL. THE TRADING HOUSE  
 Q-LUBE MIRABEC INC.  
 REDCO TRADING CORPORATION  
 S. BLINICK COMPANY LIMITED  
 S. MALHI ENTERPRISES  
 S.H. BLACKWELL COMPANY INC.  
 SABCANIA INTERNATIONAL INC.  
 SANLIEW TRADING COMPANY  
 SANNA TRADING CO. LTD.  
 SEL-DRUM-CORPORATION  
 SEYBOND INTERNATIONAL INC.  
 SIGMAN & JONES LTD.  
 SINOCAN HOLDINGS LIMITED  
 SOCIETE COMMERCIALE MCNAMARA INC.  
 STAMAR FISHING CO. LTD.  
 SUMITOMO CANADA LIMITED  
 SUN INTER-TECHNOLOGY CORP.  
 TAIKO COMMERCIAL LTD.  
 TAIWAM CONNECTION INC.  
 TASWIA INTERTRADE INC.  
 TENPRO INTERNATIONAL  
 TESCO TRADING CO. LTD.  
 THE EAST ASIATIC COMPANY (CANADA) INC.  
 THE ODURO WORLD ENTERPRISES  
 THYSSSEN CANADA LIMITED  
 TRADEGLOBE CONSULTING LTD  
 TRADEK LIMITED  
 TRADESULT/CANADA  
 TRADEX LIMITED  
 TRANSCOR TRANSPORTATION CONSULTANTS  
 TWINPAK INC.  
 WARD BEDAS (CANADA) LIMITED  
 WEDGEWOODS IMPORT EXPORT  
 WEST-COTT INTERNATIONAL INC.  
 WORLD COMMUNICATIONS MONDE M.T. INC.  
 ZAYAT TRADING INC.

EXPORTS : A.D. BURFORD INTERNATIONAL LIMITED  
ACAMAR TRADING INC.  
ADSGO TRADING CORPORATION LTD.  
ADVANCED PRODUCTS LTD.  
AGRO COMPANY OF CANADA LIMITED

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### TRADING HOUSES BY COUNTRY

**INTERESTED:**



### TRADING HOUSES BY COUNTRY

VIETNAM

EXPORTS : A.D. BURFORD INTERNATIONAL LIMITED

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**BUYING FROM:**

VIRAMEDIC INC.

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# TRADING HOUSES BY COUNTRY

WORLD COMMUNICATIONS MONDE N.T. INC.

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## AUSTRALASIA

### AUSTRALIA

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| EXPORTS : | A. LAMBERT INTERNATIONAL INC.            | QUE.  |
|           | A.D. BURFORD INTERNATIONAL LIMITED       | ONT.  |
|           | AGMAR INTERNATIONAL EQUIPMENT INC.       | SASK. |
|           | AGRO COMPANY OF CANADA LIMITED           | SASK. |
|           | ALDERBRANCH ENTERPRISES INC.             | ALTA. |
|           | ANCHOR INTL. TRADING COMPANY INC.        | B.C.  |
|           | APL COMPUTERS LTD.                       | ONT.  |
|           | ARTFUL APPLICATIONS INC.                 | ONT.  |
|           | AUSCANS INTERNATIONAL CORP.              | ONT.  |
|           | BALKER SOFTWOODS LTD.                    | B.C.  |
|           | BEDIRIAN EMBRYO TRANSFERS LTD.           | ONT.  |
|           | BENDIX AVELEX INC. AERO-MARINE DIVISION  | B.C.  |
|           | BUSCHLEN/MOWATT FINE ARTS LTD.           | B.C.  |
|           | C.E.O. INC.                              | ONT.  |
|           | C.M.E. BLASTING & MINING EQUIPMENT LTD   | ONT.  |
|           | CALKINS & BURKE LIMITED                  | B.C.  |
|           | CAMBRIAN TRADING HOUSE LTD.              | ONT.  |
|           | CANADA PACKERS INC. INT'L TRADE DIV.     | ONT.  |
|           | CANADA TRADE GROUP INC.                  | QUE.  |
|           | CANADIAN LIVESTOCK EXPORTERS ASSOCIATION | ONT.  |
|           | CANADIAN SWINE EXPORTERS ASSOCIATION     | ONT.  |
|           | CANPOTEX LIMITED                         | SASK. |
|           | CANSULEX LIMITED                         | B.C.  |
|           | CBC ENTERPRISES                          | QUE.  |
|           | CLIMIS INTERNATIONAL INC.                | QUE.  |
|           | CLOUSTON FOODS CANADA LTD.               | QUE.  |
|           | COLOURS INTERNATIONAL INC.               | ONT.  |
|           | COMCISE EXPORTISE LTD                    | B.C.  |
|           | COUREY INTERNATIONAL (COMMERCE) INC.     | QUE.  |
|           | CWTC CANADA WEST TRADING CORPORATION     | ALTA. |
|           | CYCLO-VAC LTD.                           | ONT.  |
|           | CYG INTERNATIONAL INC.                   | QUE.  |
|           | DONALDSON INT'L LIVESTOCK LIMITED        | ONT.  |
|           | ELEVAT ELECTRONIC SALES CORP.            | ONT.  |
|           | EQUATOR INTERNATIONAL INC.               | ALTA. |
|           | FELL-FAB INTERNATIONAL INC.              | ONT.  |
|           | FRANK ROBY EXPORTING CO.                 | QUE.  |
|           | GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA. |
|           | HICOM INTERNATIONAL INC.                 | QUE.  |
|           | I.S. TRADING CORPORATION                 | ALTA. |
|           | INTERCOM TRADING                         | ONT.  |
|           | INTEREX FOREST PRODUCTS LTD.             | B.C.  |
|           | INTERMARK TRADING LTD.                   | B.C.  |
|           | INTERNATIONAL BUSINESS FORMS COMPANY     | ONT.  |
|           | INTERNATIONAL COMMODITIES EXPORT CO.     | ONT.  |
|           | INTERNATIONAL MARKETING SERVICES         | QUE.  |
|           | INTERNATIONAL TRADE SERVICES COMPANY     | B.C.  |
|           | LE-HAN CANADA INC.                       | ONT.  |
|           | LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
|           | LYONS FRY MERGERS LIMITED                | ONT.  |
|           | MARITIME GROUP (CANADA) INC.             | B.C.  |
|           | MARTELL EXPORTING LTD.                   | ONT.  |
|           | MARTIN & STEWART INC.                    | QUE.  |
|           | MATCAN DEVELOPMENTS LTD.                 | ALTA. |
|           | MITSUBISHI CANADA LTD.                   | ONT.  |
|           | MUTUAL FOREST INDUSTRIES LTD.            | B.C.  |
|           | NAMPAC INC.                              | QUE.  |
|           | NATIONAL SEA PRODUCTS LTD. INTL. MKTG.   | N.S.  |
|           | NATURE'S WINDOW                          | ONT.  |
|           | NELSON MACHINERY COMPANY LTD.            | B.C.  |
|           | NORANDA FOREST SALES INC.                | ONT.  |
|           | NORPLAST INC.                            | B.C.  |
|           | NORTHAM FOOD TRADING CO.                 | QUE.  |
|           | OVERSEAS PROJECTS CORP. OF CANADA LTD.   | ONT.  |
|           | PERETO TRADING HOUSE LTD.                | B.C.  |
|           | PEXIM ENTERPRISES INC.                   | B.C.  |
|           | PHILIPP BROTHERS (CANADA) LTD.           | ONT.  |
|           | PIERRE A. LANCTOT INTL. MARKETING INC.   | QUE.  |
|           | PITMAN MFG. CO. INC. INTERNATIONAL DIV.  | ONT.  |
|           | PME EXPORTATION INC.                     | QUE.  |
|           | Q-LUBE MIRABEC INC.                      | QUE.  |
|           | RIO IMPORT & EXPORT LTD.                 | N.S.  |
|           | RONALD A. CHISHOLM LIMITED               | ONT.  |
|           | RUDOLF VAN DER WALDE (1975) LTD./LTEE    | QUE.  |
|           | SASKATOON USED TRUCK PARTS CENTRE LTD.   | SASK. |
|           | SEABOARD LUMBER SALES COMPANY LIMITED    | B.C.  |
|           | SEED-LINK DIV. OF LANDIS SEED COA. LTD.  | ONT.  |
|           | SHEELD MARKETING SERVICES INC.           | ONT.  |
|           | SIGNAM & JONES LTD.                      | QUE.  |
|           | SPRUCECROFT EMBRYO EXPORTS               | ONT.  |
|           | THA MEDIA LTD.                           | B.C.  |

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# TRADING HOUSES BY COUNTRY

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|------------------------------------------|-------|------------------------------------------|--------|
| THE EAST ASIATIC COMPANY (CANADA) INC.   | B.C.  | INTERNATIONAL ROAD DYNAMICS INC.         | SASK.  |
| THE ODURO WORLD ENTERPRISES              | MAN.  | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.   |
| THERMAL & HYDRAULIC EQUIPMENT LIMITED    | ONT.  | INTERSPAN INDUSTRIAL SALES INC.          | ONT.   |
| THINKING SYSTEMS CORPORATION             | ONT.  | J & J TRADING                            | B.C.   |
| TRACOMEX INTERNATIONAL ENRG.             | QUE.  | J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.   |
| TRICO SEAFOOD                            | N.B.  | J.C. DE LA RIVIERE ASSOCIATES LTD.       | ONT.   |
| TUTTAVIK INC.                            | ONT.  | J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.   |
| TYEE TIMBER PRODUCTS LTD.                | B.C.  | K. FISHER ENTERPRISES LTD.               | ONT.   |
| UNIVERSAL PAPER EXPORT CO. LTD           | QUE.  | KATT TRADING COMPANY                     | ONT.   |
| WESTMOUNT FOREST PRODUCTS LTD.           | B.C.  | KENNEDY ROSS & ASSOC.                    | ONT.   |
| WIGGINS SALES LTD.                       | ONT.  | KOOT CONSOLIDATED INTERNATIONAL LTD.     | ONT.   |
| ZGARKA-KAYE DISTRIBUTION LTD.            | ONT.  | L & R IMPORT EXPORT INC.                 | ONT.   |
| AG-COM TRADING INC.                      | ONT.  | LA GANTOISE INC.                         | ONT.   |
| AGMAR INTERNATIONAL EQUIPMENT INC.       | SASK. | LASER FIBER OPTICS CANADA LTD.           | ONT.   |
| ALAN WRIGHT BISON-BISON                  | MAN.  | LE-HAM CANADA INC.                       | ONT.   |
| ALPAC TRADING COMPANY LTD.               | ALTA. | LENCO FIBER CORP.                        | QUE.   |
| AMALGAMATED GLOBAL ENTERPRISES INC.      | QUE.  | LES FRERES HUBERT, COURTIER EN ALIMENT.  | QUE.   |
| ARAVIS DISTRIBUTION INC.                 | QUE.  | LES PIECES ARBROBEC CANADA LTEE          | QUE.   |
| ARICO CANADA LTD.                        | ONT.  | LES PRODUITS D'ERABLE BEAUDRY INC.       | QUE.   |
| ATAC INTERNATIONAL INC.                  | ONT.  | LEUSYCO CANADA LIMITED                   | ONT.   |
| B.L. ARMSTRONG CO. LTD.                  | ONT.  | LIMEXCO INC.                             | QUE.   |
| BALFOUR GUTHRIE FOREST PRODUCTS INC.     | B.C.  | LOACH SYSTEMS INC.                       | ONT.   |
| BARRINGTON INTERNATIONAL LTD.            | ONT.  | LORNE SHIELDS INTERTRADE CORP.           | ONT.   |
| BASTIN INTERNATIONAL                     | MAN.  | LOVELL & CHRISTMAS (CANADA) INC.         | QUE.   |
| BETHUNE IMPORT-EXPORT LTD.               | QUE.  | LTC ENTERPRISES INC.                     | B.C.   |
| BJS MARKETING & CONSULTING               | ONT.  | M & L TESTING EQUIPMENT CO. LTD.         | ONT.   |
| BMG PHARMACEUTICAL PRODUCTS INC.         | QUE.  | M. DE SAINT-HILAIRE MGMT SERVICES        | QUE.   |
| BRITISH COLUMBIA-THAI CORPORATION        | B.C.  | M. GURVEY & BERRY CO. INC.               | ONT.   |
| BRUKAR INDUSTRIES CANADA LIMITED         | ONT.  | MANNA INTERNATIONAL                      | ONT.   |
| BUCHANAN TRADING INC.                    | ONT.  | MARCOM INTERNATIONAL                     | ONT.   |
| C. ITOH & CO (CANADA) LTD.               | QUE.  | MARISCO EXPORTERS LTD.                   | B.C.   |
| CAN-NAM TRIMEX INC.                      | SASK. | MARITIME GROUP (CANADA) INC.             | B.C.   |
| CANADIAN SOURCE IMPORTS & EXPORTS INC.   | ALTA. | MARSHALL COMMODITIES LTD.                | ONT.   |
| CANADIAN SWINE EXPORTERS ASSOCIATION     | ONT.  | MATCAN DEVELOPMENTS LTD.                 | ALTA.  |
| CANADIAN TRADERS LIMITED                 | B.C.  | MATOUSEK ART LIMITED                     | ALTA.  |
| CANADIAN TRANS WORLD SUPPLIERS LTD.      | ALTA. | MCKAY & ASSOCIATES LTD                   | ALTA.  |
| CANBERRA MARKETING                       | ONT.  | MEDICOM INC.                             | QUE.   |
| CANCHILLA ASSOCIATES LTD.                | ONT.  | METRATRADE LIMITED                       | ONT.   |
| CANPAK INTRNATIONAL LTD.                 | ALTA. | METRO INTERNATIONAL TRADING COMPANY      | ONT.   |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC. | ONT.  | MICROGRAM BUSINESS SYSTEMS INC.          | ONT.   |
| CBC ENTERPRISES                          | QUE.  | MIRATRADE INTL. DIV OF OGILVIE MILLS LTD | ONT.   |
| CFB TRADING COMPANY LTD.                 | B.C.  | MISKAND TRADING CO. LTD.                 | B.C.   |
| CHARLES CHAPLIN ENTERPRISES INC.         | ONT.  | MITRADE EXPORT INC.                      | QUE.   |
| CHARLESCRAFT                             | ONT.  | MOHAWK GRINDING INC.                     | ONT.   |
| CLIMIS EXPORT INC.                       | QUE.  | MULTICHEM IMPORT EXPORT INC.             | QUE.   |
| COLEMAN & COLEMAN INC.                   | QUE.  | MULTIPHARM INTERNATIONAL INC.            | ONT.   |
| COMTECH TRADING CO. LIMITED              | ONT.  | NATIVE CANADIAN ARTS LTD.                | B.C.   |
| CORIMPEX INTERNATIONAL INC.              | ONT.  | NCM INTERNATIONAL MARKETING SERVICES INC | B.C.   |
| D'JOVIAN INTERNATIONAL MERCHANTS LTD.    | ONT.  | NELSON MACHINERY COMPANY LTD.            | B.C.   |
| DANA DOUGLAS MARKETING INTERNATIONAL     | ONT.  | NEO-DREAMS MARKETING & DEVELOPMENT       | B.C.   |
| DANSANNA INTERNATIONAL                   | QUE.  | NICHIMEN CANADA INC.                     | ONT.   |
| DEKONIC INTERNATIONAL MERCANTILE CO.     | ONT.  | NIKKA TRADERS INC.                       | B.C.   |
| DICKEY MAIL ORDER/MARKETING LIMITED      | ALTA. | NORSTREAM INTERTEC INC.                  | ONT.   |
| DISTRIBUTION EUROCOM CANADA              | QUE.  | NORTH AMERICAN TURBOTECH LTD.            | QUE.   |
| DOMESTIC CONVERTERS INC.                 | QUE.  | NUWORLD HYTEK INDUSTRIES LTD.            | ONT.   |
| DOTCO INC.                               | ALTA. | O. OASIS PICTURES INC.                   | ONT.   |
| DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  | ORIENT'S IMPEX COMPANY LTD.              | ONT.   |
| EARLY STAGES MARKETING GROUP             | B.C.  | OVERSEAS PROJECTS CORP. OF CANADA LTD.   | ONT.   |
| EDGAM SOFTWARE LTD.                      | B.C.  | PACIFIC BASIN RESOURCES LTD.             | B.C.   |
| ELECTRONIC WHOLESALEERS CO. LTD.         | QUE.  | PACIFIC RIM INTL. MARKET EXCHANGE        | B.C.   |
| ELSON INTERNATIONAL TRADING CO. INC.     | QUE.  | PACLINE CORPORATION                      | ONT.   |
| EMRY TRADING CO.                         | B.C.  | PALFUR MARKETING INC.                    | ONT.   |
| ENGLISH BAY CEDAR PRODUCTS LTD.          | B.C.  | PANDIT INTERNATIONAL                     | ONT.   |
| ENTROPEX                                 | ONT.  | PARETO TRADING HOUSE LTD.                | B.C.   |
| EQUITY WORLD TRADING COMPANY             | QUE.  | PARSONS SEEDS LIMITED.                   | ONT.   |
| EXPORT U.S.A. CANADA INC.                | QUE.  | PATHFINDER SYSTEMS DESIGN LTD.           | ONT.   |
| FCI INTERNATIONAL MARKETING GROUP        | ALTA. | PDC TECHNOLOGY CORP.                     | B.C.   |
| FELINE FILMS INC.                        | QUE.  | PEGASUS                                  | ONT.   |
| FIRST CANADIAN CONNECTIONS MKTG. CORP.   | B.C.  | PENTA TRADING INTERNATIONAL LTD.         | B.C.   |
| FIRST MCCARTHY CAPITAL CORPORATION       | ONT.  | PERMACARE PRODUCTS INC.                  | QUE.   |
| FREMAH INTERNATIONAL TRADING INC.        | QUE.  | PETERS LUMBER COMPANY INC.               | MAN.   |
| G. VAN KAM TRADING CO. LTD.              | QUE.  | PI MARKETING CORPORATION                 | B.C.   |
| GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA. | PLANT FOREST PRODUCTS CORPORATION        | B.C.   |
| GENTRA IMPEX                             | QUE.  | PRAIRIE INDUSTRIAL CHEMICALS INC.        | SASK.  |
| GLACEM INC.                              | QUE.  | PRAMANAS CANADA LIMITED                  | ONT.   |
| GLOBE MARKETING INTERNATIONAL            | SASK. | PRIMO FOODS LIMITED                      | B.C.   |
| GREAT WHITE NORTH LTD.                   | ONT.  | PRINCIPAL INTL. THE TRADING HOUSE        | B.C.   |
| GREG LUND PRODUCTS LIMITED               | ONT.  | PRINTTECH INC.                           | QUE.   |
| H.J. SKELTON (CANADA) LIMITED            | ONT.  | PRODIMEX INC.                            | QUE.   |
| HICOM INTERNATIONAL INC.                 | QUE.  | PUMDA MERCANTILE INC.                    | QUE.   |
| HIR INTERNATIONAL LTD.                   | MAN.  | Q-LUBE MIRABEC INC.                      | QUE.   |
| HORSEHART INTERNATIONAL                  | ALTA. | R.S. ROBINSON'S SONS (1971) LTD.         | MAN.   |
| HOSHIO CANADA INC.                       | B.C.  | REA-FAC AGENCIES LTD.                    | P.E.I. |
| IBASCO-INTL. BUYERS & SELLERS CO.        | ONT.  | RESOURCE OUTFITTERS INTERNATIONAL        | ONT.   |
| ICONOPOWER LIMITED                       | ONT.  | RICOCHET TEXTILES LTD.                   | QUE.   |
| INTEREX FOREST PRODUCTS LTD.             | B.C.  | RIM PACIFIC IMPORT-EXPORT (1988) INC.    | B.C.   |
| INTERMARK TRADING LTD.                   | B.C.  | RUDDY INTERNATIONAL                      | ONT.   |
| INTERNATIONAL FACTORY SALES SERVICE LTD. | B.C.  | SARBET MARKETING DIV. OF 836067 ONT.INC. | ONT.   |
| INTERNATIONAL MARKETING SERVICES         | QUE.  | SARECO SEAFOODS INC.                     | B.C.   |
| INTERNATIONAL PRESS PUBLICATIONS         | ONT.  |                                          |        |

CONTINUED....

## TRADING HOUSES BY COUNTRY

BUYING FROM:

B.C.  
B.C.  
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SASK.  
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|                                          |      |
|------------------------------------------|------|
| STAMAR FISHING CO. LTD.                  | B.C. |
| THA MEDIA LTD.                           | B.C. |
| WEST INDIA TRADING CO. INC.              | QUE. |
| WILLIAM D. BRANSON LIMITED               | ONT. |
| WOODHOUSE INTL. MARKETING (QUE.) INC.    | QUE. |
| ZONE INTERNATIONALE AGENCE DE COMM. LTEE | QUE. |

**COOK ISLANDS**

|             |                                           |       |
|-------------|-------------------------------------------|-------|
| EXPORTS :   | A.B. BURFORD INTERNATIONAL LIMITED        | ONT.  |
|             | TYEE TIMBER PRODUCTS LTD.                 | B.C.  |
| INTERESTED: | AG-COM TRADING INC.                       | ONT.  |
|             | AGMAR INTERNATIONAL EQUIPMENT INC.        | SASK. |
|             | AGRO COMPANY OF CANADA LIMITED            | SASK. |
|             | ALAN WRIGHT BISON-BISON                   | MAN.  |
|             | ARTFUL APPLICATIONS INC.                  | ONT.  |
|             | ATAC INTERNATIONAL INC.                   | ONT.  |
|             | BALFOUR GUTHRIE FOREST PRODUCTS INC.      | B.C.  |
|             | BARRINGTON INTERNATIONAL LTD.             | ONT.  |
|             | BASTIN INTERNATIONAL                      | MAN.  |
|             | BRITISH COLUMBIA-THAI CORPORATION         | B.C.  |
|             | CALKINS & BURKE LIMITED                   | B.C.  |
|             | CAMEDEX LIMITED                           | ONT.  |
|             | CBC ENTERPRISES                           | QUE.  |
|             | CHARLES CHAPLIN ENTERPRISES INC.          | ONT.  |
|             | COLEMAN & COLEMAN INC.                    | QUE.  |
|             | D'JOVIAN INTERNATIONAL MERCHANTS LTD.     | ONT.  |
|             | DEKONIC INTERNATIONAL MERCANTILE CO.      | ONT.  |
|             | DONALDSON INT'L LIVESTOCK LIMITED         | ONT.  |
|             | DUNCAN INSTRUMENTS CANADA LTD.            | ONT.  |
|             | EARLY STAGES MARKETING GROUP              | B.C.  |
|             | EMRY TRADING CO.                          | B.C.  |
|             | EXPORT U.S.A. CANADA INC.                 | QUE.  |
|             | FRANK ROBY EXPORTING CO.                  | QUE.  |
|             | GENERAL MERCHANTS INTERNATIONAL INC.      | ALTA. |
|             | GLOBE MARKETING INTERNATIONAL             | SASK. |
|             | GREAT WHITE NORTH LTD.                    | ONT.  |
|             | HORSEMARY INTERNATIONAL                   | ALTA. |
|             | ICONOPOWER LIMITED                        | ONT.  |
|             | INTERNATIONAL MARKETING SERVICES          | QUE.  |
|             | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  | QUE.  |
|             | J.L. HENDRY INTL. EXPORT/IMPORT AGENCY    | ONT.  |
|             | KATT TRADING COMPANY                      | ONT.  |
|             | LE-HAN CANADA INC.                        | ONT.  |
|             | LES FRERES HUBERT, COURTIER EN ALIMENT.   | QUE.  |
|             | LORNE MELNIE INTERTRADE CORP.             | ONT.  |
|             | M. GURVEY & BERRY CO. INC.                | ONT.  |
|             | MARCON INTERNATIONAL                      | ONT.  |
|             | MCKAY & ASSOCIATES LTD                    | ALTA. |
|             | METRO INTERNATIONAL TRADING COMPANY       | ONT.  |
|             | MIRATRADER INTL. DIV OF OGILVIE MILLS LTD | ONT.  |
|             | MULTIPHARM INTERNATIONAL INC.             | ONT.  |
|             | NORTH AMERICAN TURBOTECH LTD.             | QUE.  |
|             | NUMORLD HYTEK INDUSTRIES LTD.             | ONT.  |
|             | OVERSEAS PROJECTS CORP. OF CANADA LTD.    | ONT.  |
|             | PALFUR MARKETING INC.                     | ONT.  |
|             | PATHFINDER SYSTEMS DESIGN LTD.            | ONT.  |
|             | Q-LUBE MIRABEC INC.                       | QUE.  |
|             | RICOCHET TEXTILES LTD.                    | QUE.  |
|             | RIM PACIFIC IMPORT-EXPORT (1988) INC.     | B.C.  |
|             | RIO IMPORT & EXPORT LTD.                  | N.S.  |
|             | RUDDY INTERNATIONAL                       | ONT.  |
|             | SARBET MARKETING DIV. OF 836067 ONT. INC. | ONT.  |
|             | SCHOLARS' BOOKS INTERNATIONAL LTD.        | B.C.  |
|             | SEABOARD LUMBER SALES COMPANY LIMITED     | B.C.  |
|             | SEAWY ENTERPRISES INC.                    | ONT.  |
|             | SIGMAN & JONES LTD.                       | QUE.  |
|             | SOLAR STONE LTD.                          | QUE.  |
|             | STARPARTS CANADA                          | MAN.  |
|             | THE ODURO WORLD ENTERPRISES               | MAN.  |
|             | TITAN TRADING INTERNATIONAL INC.          | ONT.  |
|             | TYEE TIMBER PRODUCTS LTD.                 | B.C.  |
|             | UNIVERSAL MARKETING AGENCIES              | ONT.  |
|             | WEDGEWOODS IMPORT EXPORT                  | JNT.  |
|             | WESTMOUNT FOREST PRODUCTS LTD.            | B.C.  |
|             | WILLIAM D. BRANSON LIMITED                | ONT.  |
|             | WOODHOUSE INTL. MARKETING (QUE.) INC.     | QUE.  |
|             | ZNIDAR BROS. (1982) INC.                  | ONT.  |
|             | 660431 ONTARIO INC.                       | ONT.  |

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|             |                                    |              |
|-------------|------------------------------------|--------------|
| EXPORTS :   | A.D. BURFORD INTERNATIONAL LIMITED | ONT.         |
|             | BRITISH COLUMBIA TREE FRUITS LTD.  | B.C.         |
|             | MISKAND TRADING CO. LTD.           | ONT.         |
| INTERESTED: | AG-COM TRADING INC.                | B.C.         |
|             | AGMAR INTERNATIONAL EQUIPMENT INC. | SASK.        |
|             |                                    | CONTINUED... |



# TRADING HOUSES BY COUNTRY

|                                                |        |
|------------------------------------------------|--------|
| AGRO COMPANY OF CANADA LIMITED                 | SASK.  |
| ALAN WRIGHT BISON-BISON                        | MAN.   |
| ARTFUL APPLICATIONS INC.                       | ONT.   |
| ATAC INTERNATIONAL INC.                        | ONT.   |
| BARRINGTON INTERNATIONAL LTD.                  | ONT.   |
| BASTIN INTERNATIONAL                           | MAN.   |
| BRITISH COLUMBIA-THAI CORPORATION              | B.C.   |
| BUCHANAN TRADING INC.                          | ONT.   |
| C.M.E. BLASTING & MINING EQUIPMENT LTD         | ONT.   |
| CALKINS & BURKE LIMITED                        | B.C.   |
| CAMEDEX LIMITED                                | ONT.   |
| CBC ENTERPRISES                                | QUE.   |
| CHARLES CHAPLIN ENTERPRISES INC.               | ONT.   |
| COLEMAN & COLEMAN INC.                         | QUE.   |
| CWTC CANADA WEST TRADING CORPORATION           | ALTA.  |
| D'JOVIAN INTERNATIONAL MERCHANTS LTD.          | ONT.   |
| DEKONIC INTERNATIONAL MERCANTILE CO.           | ONT.   |
| DONALDSON INT'L LIVESTOCK LIMITED              | ONT.   |
| DUNCAN INSTRUMENTS CANADA LTD.                 | ONT.   |
| EARLY STAGES MARKETING GROUP                   | B.C.   |
| EMRY TRADING CO.                               | B.C.   |
| EXPORT U.S.A. CANADA INC.                      | QUE.   |
| FELINE FILMS INC.                              | QUE.   |
| FELL-FAB INTERNATIONAL INC.                    | ONT.   |
| FIRST MCCARTHY CAPITAL CORPORATION             | ONT.   |
| FRANK ROBY EXPORTING CO.                       | QUE.   |
| GENERAL MERCHANTS INTERNATIONAL INC.           | ALTA.  |
| GLOBE MARKETING INTERNATIONAL                  | SASK.  |
| GREAT WHITE NORTH LTD.                         | ONT.   |
| HIR INTERNATIONAL LTD.                         | MAN.   |
| HORSEHART INTERNATIONAL                        | ALTA.  |
| ICONOPower LIMITED                             | ONT.   |
| INTERNATIONAL MARKETING SERVICES               | QUE.   |
| INTERNATIONAL PRESS PUBLICATIONS               | ONT.   |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC       | QUE.   |
| INTERSPAN INDUSTRIAL SALES INC.                | ONT.   |
| J.B. INTERNATIONAL SHIPPERS LTD.               | ONT.   |
| J.L. HENDRY INTL. EXPORT/IMPORT AGENCY         | ONT.   |
| KATT TRADING COMPANY                           | ONT.   |
| LE-HAN CANADA INC.                             | ONT.   |
| LES FRERES HUBERT, COURTIER EN ALIMENT.        | QUE.   |
| LINK INTERNATIONAL                             | ONT.   |
| LORNE SHIELDS INTERTRADE CORP.                 | ONT.   |
| LTC ENTERPRISES INC.                           | B.C.   |
| M. GURVEY & BERRY CO. INC.                     | ONT.   |
| MARCON INTERNATIONAL                           | ONT.   |
| MATCAN DEVELOPMENTS LTD.                       | ALTA.  |
| MCKAY & ASSOCIATES LTD                         | ALTA.  |
| METRO INTERNATIONAL TRADING COMPANY            | ONT.   |
| MIRATRADE INTL. DIV OF OGILVIE MILLS LTD       | ONT.   |
| MULTIPHARM INTERNATIONAL INC.                  | ONT.   |
| NEO-DREAMS MARKETING & DEVELOPMENT             | B.C.   |
| NORTH AMERICAN TURBOTECH LTD.                  | QUE.   |
| NUWORLD HYTEK INDUSTRIES LTD.                  | ONT.   |
| OVERSEAS PROJECTS CORP. OF CANADA LTD.         | ONT.   |
| PALFUR MARKETING INC.                          | ONT.   |
| PATHFINDER SYSTEMS DESIGN LTD.                 | ONT.   |
| PIERRE A. LANCTOT INTL. MARKETING INC.         | QUE.   |
| PRINCIPAL INTL. THE TRADING HOUSE              | B.C.   |
| Q-LUBE MIRABEC INC.                            | QUE.   |
| REA-FAC AGENCIES LTD.                          | P.E.I. |
| RICOCHET TEXTILES LTD.                         | QUE.   |
| RIM PACIFIC IMPORT-EXPORT (1988) INC.          | B.C.   |
| RIO IMPORT & EXPORT LTD.                       | N.S.   |
| RUDDY INTERNATIONAL                            | ONT.   |
| SARBET MARKETING DIV. OF 836067 ONT. INC.      | ONT.   |
| SCHOLARS' BOOKS INTERNATIONAL LTD.             | B.C.   |
| SEABOARD LUMBER SALES COMPANY LIMITED          | B.C.   |
| SENEY ENTERPRISES INC.                         | ONT.   |
| SIGMAN & JONES LTD.                            | QUE.   |
| SOLAR STONE LTD.                               | QUE.   |
| STARPARTS CANADA                               | MAN.   |
| THE ODURO WORLD ENTERPRISES                    | MAN.   |
| TITAN TRADING INTERNATIONAL INC.               | ONT.   |
| TYEE TIMBER PRODUCTS LTD.                      | B.C.   |
| UNIVERSAL MARKETING AGENCIES                   | ONT.   |
| WEDGEWOODS IMPORT EXPORT                       | ONT.   |
| WESTMOUNT FOREST PRODUCTS LTD.                 | B.C.   |
| WILLIAM D. BRANSON LIMITED                     | ONT.   |
| WOODHOUSE INTL. MARKETING (QUE.) INC.          | QUE.   |
| ZNIDAR BROS. (1982) INC.                       | ONT.   |
| 660431 ONTARIO INC.                            | ONT.   |
| BUYING FROM: BRITISH COLUMBIA TREE FRUITS LTD. | B.C.   |
| LEUSYCO CANADA LIMITED                         | ONT.   |
| LTC ENTERPRISES INC.                           | B.C.   |
| MATCAN DEVELOPMENTS LTD.                       | ALTA.  |

## FRENCH POLYNESIA

|             |                                          |       |
|-------------|------------------------------------------|-------|
| EXPORTS :   | A.D. BURFORD INTERNATIONAL LIMITED       | ONT.  |
| INTERESTED: | AGMAR INTERNATIONAL EQUIPMENT INC.       | SASK. |
|             | ATAC INTERNATIONAL INC.                  | ONT.  |
|             | DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
|             | EMRY TRADING CO.                         | B.C.  |
|             | GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA. |
|             | MCKAY & ASSOCIATES LTD                   | ALTA. |
|             | MIRATRADE INTL. DIV OF OGILVIE MILLS LTD | ONT.  |
|             | PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |
|             | Q-LUBE MIRABEC INC.                      | QUE.  |
|             | RICOCHET TEXTILES LTD.                   | QUE.  |
|             | SENEY ENTERPRISES INC.                   | ONT.  |
|             | ZNIDAR BROS. (1982) INC.                 | ONT.  |
|             | 660431 ONTARIO INC.                      | ONT.  |

## GUAM

|             |                                           |       |
|-------------|-------------------------------------------|-------|
| EXPORTS :   | A.D. BURFORD INTERNATIONAL LIMITED        | ONT.  |
|             | INTERNATIONAL MARKETING SERVICES          | QUE.  |
|             | SEL-DRUM CORPORATION                      | ONT.  |
| INTERESTED: | AG-COM TRADING INC.                       | ONT.  |
|             | AGMAR INTERNATIONAL EQUIPMENT INC.        | SASK. |
|             | AGRO COMPANY OF CANADA LIMITED            | SASK. |
|             | ATAC INTERNATIONAL INC.                   | ONT.  |
|             | BARRINGTON INTERNATIONAL LTD.             | ONT.  |
|             | BASTIN INTERNATIONAL                      | MAN.  |
|             | CALKINS & BURKE LIMITED                   | B.C.  |
|             | CBC ENTERPRISES                           | QUE.  |
|             | CHARLES CHAPLIN ENTERPRISES INC.          | ONT.  |
|             | CLIMIS EXPORT INC.                        | QUE.  |
|             | COLEMAN & COLEMAN INC.                    | QUE.  |
|             | CWTC CANADA WEST TRADING CORPORATION      | ALTA. |
|             | D'JOVIAN INTERNATIONAL MERCHANTS LTD.     | ONT.  |
|             | DONALDSON INT'L LIVESTOCK LIMITED         | ONT.  |
|             | DUNCAN INSTRUMENTS CANADA LTD.            | ONT.  |
|             | EARLY STAGES MARKETING GROUP              | B.C.  |
|             | ELSON INTERNATIONAL TRADING CO. INC.      | QUE.  |
|             | EMRY TRADING CO.                          | B.C.  |
|             | EXPORT U.S.A. CANADA INC.                 | QUE.  |
|             | FELINE FILMS INC.                         | QUE.  |
|             | FELL-FAB INTERNATIONAL INC.               | ONT.  |
|             | FRANK ROBY EXPORTING CO.                  | QUE.  |
|             | GENERAL MERCHANTS INTERNATIONAL INC.      | ALTA. |
|             | GLOBE MARKETING INTERNATIONAL             | SASK. |
|             | GREAT WHITE NORTH LTD.                    | ONT.  |
|             | ICONOPower LIMITED                        | ONT.  |
|             | INTERNATIONAL MARKETING SERVICES          | QUE.  |
|             | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  | QUE.  |
|             | KATT TRADING COMPANY                      | ONT.  |
|             | LE-HAN CANADA INC.                        | ONT.  |
|             | LES FRERES HUBERT, COURTIER EN ALIMENT.   | QUE.  |
|             | LORNE SHIELDS INTERTRADE CORP.            | ONT.  |
|             | LTC ENTERPRISES INC.                      | B.C.  |
|             | M. GURVEY & BERRY CO. INC.                | ONT.  |
|             | MARCON INTERNATIONAL                      | ONT.  |
|             | MCKAY & ASSOCIATES LTD                    | ALTA. |
|             | METRO INTERNATIONAL TRADING COMPANY       | ONT.  |
|             | MIRATRADE INTL. DIV OF OGILVIE MILLS LTD  | ONT.  |
|             | MULTIPHARM INTERNATIONAL INC.             | ONT.  |
|             | NORTH AMERICAN TURBOTECH LTD.             | QUE.  |
|             | OVERSEAS PROJECTS CORP. OF CANADA LTD.    | ONT.  |
|             | PALFUR MARKETING INC.                     | ONT.  |
|             | PANDIT INTERNATIONAL                      | ONT.  |
|             | PATHFINDER SYSTEMS DESIGN LTD.            | ONT.  |
|             | Q-LUBE MIRABEC INC.                       | QUE.  |
|             | RICOCHET TEXTILES LTD.                    | QUE.  |
|             | RIO IMPORT & EXPORT LTD.                  | N.S.  |
|             | RUDDY INTERNATIONAL                       | ONT.  |
|             | SARBET MARKETING DIV. OF 836067 ONT. INC. | ONT.  |
|             | SCHOLARS' BOOKS INTERNATIONAL LTD.        | B.C.  |
|             | SEABOARD LUMBER SALES COMPANY LIMITED     | B.C.  |
|             | SENEY ENTERPRISES INC.                    | ONT.  |
|             | SIGMAN & JONES LTD.                       | QUE.  |
|             | SOLAR STONE LTD.                          | QUE.  |
|             | THE ODURO WORLD ENTERPRISES               | MAN.  |
|             | TITAN TRADING INTERNATIONAL INC.          | ONT.  |
|             | TLC PRODUCE SALES                         | B.C.  |
|             | UNIVERSAL MARKETING AGENCIES              | ONT.  |
|             | WEDGEWOODS IMPORT EXPORT                  | ONT.  |
|             | WILLIAM D. BRANSON LIMITED                | ONT.  |
|             | WOODHOUSE INTL. MARKETING (QUE.) INC.     | QUE.  |
|             | ZNIDAR BROS. (1982) INC.                  | ONT.  |
|             | 660431 ONTARIO INC.                       | ONT.  |

## TRADING HOUSES BY COUNTRY

## NEW CALEDONIA

EXPORTS : A.D. BURFORD INTERNATIONAL LIMITED  
CANSULEX LIMITED  
AG-COM TRADING INC.  
AGMAR INTERNATIONAL EQUIPMENT INC.  
AGRO COMPANY OF CANADA LIMITED  
ATAC INTERNATIONAL INC.  
BALKER SOFTWOODS LTD  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
CALKINS & BURKE LIMITED  
CAPRICORP INTERNATIONAL DEVELOPMENT INC.  
CBC ENTERPRISES  
CHARLES CHAPLIN ENTERPRISES INC.  
D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
DEKONIC INTERNATIONAL MERCANTILE CO.  
DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
EARLY STAGES MARKETING GROUP  
EMRY TRADING CO.  
EXPORT U.S.A. CANADA INC.  
FELL-FAB INTERNATIONAL INC.  
GENERAL MERCHANTS INTERNATIONAL INC.  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
HORSEMARY INTERNATIONAL  
ICONPOWER LIMITED  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
KOOT CONSOLIDATED INTERNATIONAL LTD.  
LE GROUPE MULTIMEDIA DU CANADA INC.  
LE-HAN CANADA INC.  
LORNE SHIELDS INTERTRADE CORP.  
M. GURVEY & BERRY CO. INC.  
MARCON INTERNATIONAL  
MCKAY & ASSOCIATES LTD  
METRO INTERNATIONAL TRADING COMPANY  
MIRATRADE INTL. DIV OF OGILVIE MILLS LTD  
NORTH AMERICAN TURBOTECH LTD.  
PALFUR MARKETING INC.  
PANDIT INTERNATIONAL  
PATHFINDER SYSTEMS DESIGN LTD.  
RICOCHET TEXTILES LTD.  
RIO IMPORT & EXPORT LTD.  
RUDDY INTERNATIONAL  
SARBET MARKETING DIV. OF 836067 ONT. INC.  
SCHOLARS' BOOKS INTERNATIONAL LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SENEY ENTERPRISES INC.  
SIGMAN & JONES LTD.  
STARPARTS CANADA  
THE EAST ASIATIC COMPANY (CANADA) INC.  
THE ODURO WORLD ENTERPRISES  
TITAN TRADING INTERNATIONAL INC.  
UNIVERSAL MARKETING AGENCIES  
WEDGEWOODS IMPORT EXPORT  
WESTMOUNT FOREST PRODUCTS LTD.  
WILLIAM D. BRANSON LIMITED  
WOODHOUSE INTL. MARKETING (QUE.) INC.  
ZNIDAR BROS. (1982) INC.  
660431 ONTARIO INC.  
MITSUBISHI CANADA LIMITED

## NEW HEBRIDES

EXPORTS : A.D. BURFORD INTERNATIONAL LIMITED  
INTERESTED: AGMAR INTERNATIONAL EQUIPMENT INC.  
AGRO COMPANY OF CANADA LIMITED  
ATAC INTERNATIONAL INC.  
BASTIN INTERNATIONAL  
CBC ENTERPRISES  
DUNCAN INSTRUMENTS CANADA LTD.  
EMRY TRADING CO.  
EXPORT U.S.A. CANADA INC.  
MCKAY & ASSOCIATES LTD  
MIRATRIDE INTL. DIV OF OGILVIE MILLS LTD  
PATHFINDER SYSTEMS DESIGN LTD.  
RICOCHET TEXTILES LTD.  
RIO IMPORT & EXPORT LTD.  
SARBET MARKETING DIV. OF 836067 ONT. INC.  
SCHOLARS' BOOKS INTERNATIONAL LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SENEY ENTERPRISES INC.  
WILLIAM D. BRANSON LIMITED  
WOODHOUSE INTL. MARKETING (QUE.) INC.  
ZNIDAR BROS. (1982) INC.  
660431 ONTARIO INC.

## NEW ZEALAND

| EXPORTS :                                | A. LAMBERT INTERNATIONAL INC. | QUE. |
|------------------------------------------|-------------------------------|------|
| A.D. BURFORD INTERNATIONAL LIMITED       | ONT.                          |      |
| ALDERBRANCH ENTERPRISES INC.             | ALTA.                         |      |
| ANCHOR INTL. TRADING COMPANY INC.        | B.C.                          |      |
| ARICO CANADA LTD.                        | ONT.                          |      |
| ARTFUL APPLICATIONS INC.                 | ONT.                          |      |
| BRITISH COLUMBIA TREE FRUITS LTD.        | B.C.                          |      |
| BUSCHLEN/MOWATT FINE ARTS LTD.           | B.C.                          |      |
| C.E.O. INC.                              | ONT.                          |      |
| C.M.E. BLASTING & MINING EQUIPMENT LTD   | ONT.                          |      |
| CALKINS & BURKE LIMITED                  | ONT.                          |      |
| CANADA PACKERS INC. INT'L TRADE DIV.     | B.C.                          |      |
| CANADIAN LIVESTOCK EXPORTERS ASSOCIATION | ONT.                          |      |
| CANPOTEX LIMITED                         | SASK.                         |      |
| CANWORLD FOODS LTD.                      | ONT.                          |      |
| CBC ENTERPRISES                          | QUE.                          |      |
| COLOURS INTERNATIONAL INC.               | QUE.                          |      |
| CONCISE EXPORTISE LTD                    | B.C.                          |      |
| COUREY INTERNATIONAL (COMMERCE) INC.     | QUE.                          |      |
| CWTC CANADA WEST TRADING CORPORATION     | ALTA.                         |      |
| CVG INTERNATIONAL INC.                   | QUE.                          |      |
| DEKONIC INTERNATIONAL MERCANTILE CO.     | ONT.                          |      |
| DONALDSON INT'L LIVESTOCK LIMITED        | ONT.                          |      |
| ELEVAT ELECTRONIC SALES CORP.            | ONT.                          |      |
| EQUATOR INTERNATIONAL INC.               | ALTA.                         |      |
| GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA.                         |      |
| H. CLEVELAND & CO. LTD.                  | B.C.                          |      |
| INTERCON TRADING                         | ONT.                          |      |
| INTERMARK TRADING LTD.                   | B.C.                          |      |
| INTERNATIONAL COMMODITIES EXPORT CO.     | ONT.                          |      |
| LE-HAN CANADA INC.                       | ONT.                          |      |
| LORNE SHIELDS INTERTRADE CORP.           | ONT.                          |      |
| LYONS FRY MERGERS LIMITED                | ONT.                          |      |
| MARITIME GROUP (CANADA) INC.             | B.C.                          |      |
| MARTELL EXPORTING LTD.                   | ONT.                          |      |
| MARTIN & STEWART INC.                    | QUE.                          |      |
| MISKAND TRADING CO. LTD.                 | B.C.                          |      |
| MITSUBISHI CANADA LTD.                   | ONT.                          |      |
| MAMPAC INC.                              | QUE.                          |      |
| NAMTRADE INTERNATIONAL INC.              | QUE.                          |      |
| NICHIMEN CANADA INC.                     | ONT.                          |      |
| NORTHAM FOOD TRADING CO.                 | QUE.                          |      |
| NUWORLD HYTEK INDUSTRIES LTD.            | ONT.                          |      |
| OVERSEAS PROJECTS CORP. OF CANADA LTD.   | ONT.                          |      |
| PACLINE CORPORATION                      | ONT.                          |      |
| PARETO TRADING HOUSE LTD.                | B.C.                          |      |
| PIERRE A. LANCTOT INTL. MARKETING INC.   | QUE.                          |      |
| PUNDA MERCANTILE INC.                    | QUE.                          |      |
| RONALD A. CHISHOLM LIMITED               | ONT.                          |      |
| RUDDY INTERNATIONAL                      | ONT.                          |      |
| RUDOLF VAN DER WALDE (1975) LTD./LTEE    | QUE.                          |      |
| SEABOARD LUMBER SALES COMPANY LIMITED    | B.C.                          |      |
| SEED-LINK DIV. OF LANDIS SEED COA. LTD.  | ONT.                          |      |
| SEL-DRUM CORPORATION                     | ONT.                          |      |
| SHELD MARKETING SERVICES INC.            | ONT.                          |      |
| SIGMAN & JONES LTD.                      | QUE.                          |      |
| SPRUCECROFT EMBRYO EXPORTS               | ONT.                          |      |
| THE EAST ASIATIC COMPANY (CANADA) INC.   | B.C.                          |      |
| THERMAL & HYDRAULIC EQUIPMENT LIMITED    | ONT.                          |      |
| TRICO SEAFOOD                            | N.B.                          |      |
| TWINPAK INC.                             | QUE.                          |      |
| WESTMOUNT FOREST PRODUCTS LTD.           | B.C.                          |      |
| INTERESTED: AG-COM TRADING INC.          | ONT.                          |      |
| AGMAR INTERNATIONAL EQUIPMENT INC.       | SASK.                         |      |
| AGRO COMPANY OF CANADA LIMITED           | SASK.                         |      |
| ALAN WRIGHT BISON-BISON                  | MAN.                          |      |
| ALPAC TRADING COMPANY LTD.               | ALTA.                         |      |
| AMALGAMATED GLOBAL ENTERPRISES INC.      | QUE.                          |      |
| APL COMPUTERS LTD.                       | ONT.                          |      |
| ARTFUL APPLICATIONS INC.                 | ONT.                          |      |
| ASIATIC & PACIFIC TRADING CO. LTD.       | ALTA.                         |      |
| ATAC INTERNATIONAL INC.                  | ONT.                          |      |
| AUSCANS INTERNATIONAL CORP.              | ONT.                          |      |
| BALFOUR GUTHRIE FOREST PRODUCTS INC.     | B.C.                          |      |
| BALKER SOFTWOODS LTD                     | B.C.                          |      |
| BARRINGTON INTERNATIONAL LTD.            | ONT.                          |      |
| BASTIN INTERNATIONAL                     | MAN.                          |      |
| BEDIRIAN EMBRYO TRANSFERS LTD.           | ONT.                          |      |
| BETHUNE IMPORT-EXPORT LTD.               | QUE.                          |      |
| BJS MARKETING & CONSULTING               | ONT.                          |      |
| BOCKNEK LTD.                             | ONT.                          |      |
| BUCHANAN TRADING INC.                    | ONT.                          |      |
| C.D.M.V. INC.                            | QUE.                          |      |
| C.N.E. BLASTING & MINING EQUIPMENT LTD   | ONT.                          |      |
| C.R. WIDMAN INTERNATIONAL LIMITED        | B.C.                          |      |
| CANADIAN SOURCE IMPORTS & EXPORTS INC.   | ALTA.                         |      |
| CANADIAN TRADERS LIMITED                 | B.C.                          |      |

CONTINUED...

# TRADING HOUSES BY COUNTRY

CANADIAN TRANS WORLD SUPPLIERS LTD. ALTA.  
CAPRICORP INTERNATIONAL DEVELOPMENT INC. ONT.  
CBC ENTERPRISES QUE.  
CFB TRADING COMPANY LTD. B.C.  
CHARLES CHAPLIN ENTERPRISES INC. ONT.  
CHARLESCRAFT ONT.  
COMTECH TRADING CO. LIMITED ONT.  
CORIMPEX INTERNATIONAL INC. ONT.  
D'JOVIAN INTERNATIONAL MERCHANTS LTD. ONT.  
DANA DOUGLAS MARKETING INTERNATIONAL ONT.  
DEKONIC INTERNATIONAL MERCANTILE CO. ONT.  
DICKY MAIL ORDER/MARKETING LIMITED ALTA.  
DOMESTIC CONVERTERS INC. QUE.  
DOTCO INC. ALTA.  
DUNCAN INSTRUMENTS CANADA LTD. ONT.  
EARLY STAGES MARKETING GROUP B.C.  
ELECTRONIC WHOLESALEERS CO. LTD. QUE.  
ELSON INTERNATIONAL TRADING CO. INC. QUE.  
ENRY TRADING CO. B.C.  
EVRON INTERNATIONAL INC. ONT.  
EXPORT U.S.A. CANADA INC. QUE.  
F.K.C. SNYDER INC. QUE.  
FELL-FAB INTERNATIONAL INC. ONT.  
FIRST MCCARTHY CAPITAL CORPORATION ONT.  
FRANK ROBY EXPORTING CO. QUE.  
G. VAN KAM TRADING CO. LTD. QUE.  
GENERAL MERCHANTS INTERNATIONAL INC. ALTA.  
GLACEM INC. QUE.  
GLOBE MARKETING INTERNATIONAL SASK.  
GREAT WHITE NORTH LTD. ONT.  
GREG LUND PRODUCTS LIMITED ONT.  
H.J. SKELTON (CANADA) LIMITED ONT.  
HIR INTERNATIONAL LTD. MAN.  
HORSEMAINT INTERNATIONAL ALTA.  
ICONOPOWER LIMITED ONT.  
INTERMARK TRADING LTD. B.C.  
INTERNATIONAL BUSINESS FORMS COMPANY ONT.  
INTERNATIONAL ROAD DYNAMICS INC. SASK.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC. QUE.  
J & J TRADING B.C.  
J.B. INTERNATIONAL SHIPPERS LTD. ONT.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY ONT.  
KENNEDY ROSS & ASSOC. ONT.  
KENWEST ENTERPRISES LTD. B.C.  
KOOT CONSOLIDATED INTERNATIONAL LTD. ONT.  
LA GANTOISE INC. ONT.  
LASER FIBER OPTICS CANADA LTD. ONT.  
LE-HAN CANADA INC. ONT.  
LES FRERES HUBERT, COURTIER EN ALIMENT. QUE.  
LES PIECES ARBROBEC CANADA LTEE QUE.  
LES PRODUITS D'ERABLE BEAUDRY INC. QUE.  
LIMEXCO INC. QUE.  
LORNE SHIELDS INTERTRADE CORP. ONT.  
LOVELL & CHRISTMAS (CANADA) INC. QUE.  
LTC ENTERPRISES INC. B.C.  
M & L TESTING EQUIPMENT CO. LTD. ONT.  
M. DE SAINT-HILAIRE MGMT SERVICES QUE.  
M. GURVEY & BERRY CO. INC. ONT.  
MANNA INTERNATIONAL ONT.  
MARCON INTERNATIONAL ONT.  
MARISCO EXPORTERS LTD. B.C.  
MARITIME GROUP (CANADA) INC. B.C.  
MATCAN DEVELOPMENTS LTD. ALTA.  
MCKAY & ASSOCIATES LTD. ALTA.  
MCKAY RIVARD & CO. LTD. B.C.  
MELROSE INTERNATIONAL TRADING (1987) LTD QUE.  
METRO INTERNATIONAL TRADING COMPANY ONT.  
MICROGRAM BUSINESS SYSTEMS INC. ONT.  
MIDEX INTERNATIONAL INC. ONT.  
MIRATRADE INTL. DIV OF OGILVIE MILLS LTD ONT.  
MITRADE EXPORT INC. QUE.  
MULTIPHARM INTERNATIONAL INC. ONT.  
NCM INTERNATIONAL MARKETING SERVICES INC B.C.  
NEO-DREAMS MARKETING & DEVELOPMENT B.C.  
NORANDA FOREST SALES INC. ONT.  
NORSTREAM INTERTEC INC. ONT.  
NORTH AMERICAN TURBOTECH LTD. QUE.  
NUWORLD HYTEK INDUSTRIES LTD. ONT.  
O. OASIS PICTURES INC. ONT.  
ORIENT'S IMPEX COMPANY LTD. ONT.  
OVERSEAS PROJECTS CORP. OF CANADA LTD. ONT.  
PACIFIC BASIN RESOURCES LTD. B.C.  
PACLINE CORPORATION ONT.  
PALFUR MARKETING INC. ONT.  
PANDIT INTERNATIONAL ONT.  
PARETO TRADING HOUSE LTD. B.C.  
PARSONS SEEDS LIMITED. ONT.  
PATHFINDER SYSTEMS DESIGN LTD. ONT.  
PDC TECHNOLOGY CORP. B.C.  
PEXIM ENTERPRISES INC. B.C.

PI MARKETING CORPORATION B.C.  
PME EXPORTATION INC. QUE.  
POWER HOUSE TOOL CANADA MAN.  
PRIMO FOODS LIMITED B.C.  
PRINCIPAL INTL. THE TRADING HOUSE B.C.  
PRINTECH INC. QUE.  
Q-LUBE MIRABEC INC. QUE.  
REA-FAC AGENCIES LTD. P.E.I.  
RESOURCE OUTFITTERS INTERNATIONAL ONT.  
RICOCHET TEXTILES LTD. QUE.  
RIO IMPORT & EXPORT LTD. N.S.  
SARBET MARKETING DIV. OF 836067 ONT. INC. ONT.  
SARECO SEAFOODS INC. B.C.  
SCHOLARS' BOOKS INTERNATIONAL LTD. B.C.  
SEATECH TRADING LTD. B.C.  
SENEY ENTERPRISES INC. ONT.  
SOLAR STONE LTD. QUE.  
SPORTS KEYBEC INTERNATIONAL INC. QUE.  
STARPARTS CANADA MAN.  
TAIKO COMMERCIAL LTD. ONT.  
TECHNESSEN LIMITED ONT.  
TENPRO INTERNATIONAL B.C.  
TESCO TRADING CO. LTD. B.C.  
THE HOWARD JAMES CO. LTD. ONT.  
THE ODURO WORLD ENTERPRISES MAN.  
THERMAL & HYDRAULIC EQUIPMENT LIMITED ONT.  
THINKING SYSTEMS CORPORATION ONT.  
TITAN TRADING INTERNATIONAL INC. ONT.  
TLC PRODUCE SALES B.C.  
TRACOMEX INTERNATIONAL ENRG. QUE.  
TRANSCO FOOD TRADING INC. QUE.  
TRANSCOR TRANSPORTATION CONSULTANTS ONT.  
TRICO MARKETING SERVICES INC. N.B.  
TRICO SEAFOOD N.B.  
TROMCO INTERNATIONAL ONT.  
TTL TRADING INC. ONT.  
TYEE TIMBER PRODUCTS LTD. B.C.  
UNIVERSAL MARKETING AGENCIES ONT.  
WEDGEWOODS IMPORT EXPORT ONT.  
WEST INDIA TRADING CO. INC. QUE.  
WESTLUND INTERNATIONAL TECHNOLOGIES INC B.C.  
WILBUR ELLIS CO. OF CANADA LTD. B.C.  
WILLIAM D. BRANSON LIMITED ONT.  
WILLIAM THOMAS FURS INC. QUE.  
WOODHOUSE INTL. MARKETING (QUE.) INC. QUE.  
ZAIDAN INTERNATIONAL QUE.  
ZNIDAR BROS. (1982) INC. ONT.  
660431 ONTARIO INC. ONT.  
ALDERBRANCH ENTERPRISES INC. ALTA.  
ASIATIC & PACIFIC TRADING CO. LTD. ALTA.  
BOCKNEK LTD. ONT.  
BRITISH COLUMBIA TREE FRUITS LTD. B.C.  
C.D.N.V. INC. QUE.  
C.R. WIDMAN INTERNATIONAL LIMITED B.C.  
CANADA PACKERS INC. INT'L TRADE DIV. ONT.  
CANWORLD FOODS LTD. ONT.  
CAPEX INDUSTRIES CORPORATION LTD. QUE.  
CAPRICORP INTERNATIONAL DEVELOPMENT INC. ONT.  
CFB TRADING COMPANY LTD. B.C.  
DOTCO INC. ALTA.  
F.K.C. SNYDER INC. QUE.  
H. CLEVELAND & CO. LTD. B.C.  
KENNEDY ROSS & ASSOC. ONT.  
LOVELL & CHRISTMAS (CANADA) INC. QUE.  
LYONS FRY MERGERS LIMITED ONT.  
MULTI-NATIONAL SALES LIMITED ONT.  
NATIONAL SEA PRODUCTS LTD. INTL. MKTG. N.S.  
NORSTREAM INTERTEC INC. ONT.  
NORTHAM FOOD TRADING CO. QUE.  
PARSONS SEEDS LIMITED. ONT.  
PRIMO FOODS LIMITED B.C.  
PRINCIPAL INTL. THE TRADING HOUSE B.C.  
PRINTECH INC. QUE.  
RUDDY INTERNATIONAL ONT.  
S.H. BLACKWELL COMPANY INC. B.C.  
WEST INDIA TRADING CO. INC. QUE.  
WILLIAM D. BRANSON LIMITED ONT.  
WOODHOUSE INTL. MARKETING (QUE.) INC. QUE.

## BUYING FROM:

## PAPUA NEW GUINEA

EXPORTS : A.D. BURFORD INTERNATIONAL LIMITED ONT.  
CODE INTERNATIONAL INC. ONT.  
WARD BEDAS (CANADA) LIMITED B.C.  
INTERESTED: AG-COM TRADING INC. ONT.  
AGMAR INTERNATIONAL EQUIPMENT INC. SASK.  
AGRO COMPANY OF CANADA LIMITED SASK.  
ALAN WRIGHT BISON-BISON MAN.

CONTINUED....

## TRADING HOUSES BY COUNTRY

ARTFUL APPLICATIONS INC.  
 ATAC INTERNATIONAL INC.  
 BARRINGTON INTERNATIONAL LTD.  
 BASTIN INTERNATIONAL  
 C.M.E. BLASTING & MINING EQUIPMENT LTD  
 CALKINS & BURKE LIMITED  
 CBC ENTERPRISES  
 CHARLES CHAPLIN ENTERPRISES INC.  
 CORIMPEX INTERNATIONAL INC.  
 D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
 DONALDSON INT'L LIVESTOCK LIMITED  
 DUNCAN INSTRUMENTS CANADA LTD.  
 EARLY STAGES MARKETING GROUP  
 EMRY TRADING CO.  
 EXPORT U.S.A. CANADA INC.  
 FELL-FAB INTERNATIONAL INC.  
 FRANK ROBY EXPORTING CO.  
 GLOBE MARKETING INTERNATIONAL  
 GREAT WHITE NORTH LTD.  
 HORSESMART INTERNATIONAL  
 ICONOPOWER LIMITED  
 INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
 J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
 LE-HAN CANADA INC.  
 LORNE SHIELDS INTERTRADE CORP.  
 LTC ENTERPRISES INC.  
 M. GURVEY & BERRY CO. INC.  
 MARCOM INTERNATIONAL  
 MCKAY & ASSOCIATES LTD  
 METRO INTERNATIONAL TRADING COMPANY  
 MIDEX INTERNATIONAL INC.  
 MIRATRADER INTL. DIV OF OGILVIE MILLS LTD  
 NORTH AMERICAN TURBOTECH LTD.  
 NUWORLD HYTEK INDUSTRIES LTD.  
 PALFUR MARKETING INC.  
 PATHFINDER SYSTEMS DESIGN LTD.  
 PERTAMA-TENTAR INC.  
 RICOCHET TEXTILES LTD.  
 RIO IMPORT & EXPORT LTD.  
 RUDDY INTERNATIONAL  
 RUDOLF VAN DER WALDE (1975) LTD./LTTEE  
 SARBET MARKETING DIV. OF 836067 ONT.INC.  
 SCHOLARS' BOOKS INTERNATIONAL LTD.  
 SEABOARD LUMBER SALES COMPANY LIMITED  
 SENEY ENTERPRISES INC.  
 SOLAR STONE LTD.  
 STARPARTS CANADA  
 STECKO CHEM INC.  
 THE ODURO WORLD ENTERPRISES  
 TITAN TRADING INTERNATIONAL INC.  
 UNIVERSAL MARKETING AGENCIES  
 WEDGEWOODS IMPORT EXPORT  
 WILLIAM D. BRANSON LIMITED  
 WOODHOUSE INTL. MARKETING (QUE.) INC.  
 ZNIDAR BROS. (1982) INC.  
 660431 ONTARIO INC.  
 BUYING FROM: WARD BEDAS (CANADA) LIMITED

## SAMOA ISLANDS

EXPORTS : A.D. BURFORD INTERNATIONAL LIMITED  
INTERESTED: AG-COM TRADING INC.  
AGMAR INTERNATIONAL EQUIPMENT INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
ATAC INTERNATIONAL INC.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CALKINS & BURKE LIMITED  
CANADIAN TRADERS LIMITED  
CBC ENTERPRISES  
CHARLES CHAPLIN ENTERPRISES INC.  
DEKONIC INTERNATIONAL MERCANTILE CO.  
DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
EARLY STAGES MARKETING GROUP  
EMRY TRADING CO.  
EXPORT U.S.A. CANADA INC.  
FELINE FILMS INC.  
FELL-FAB INTERNATIONAL INC.  
FRANK ROBY EXPORTING CO.  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
HORSEMART INTERNATIONAL  
ICONPOWER LIMITED  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
LE-HAN CANADA INC.

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| LES FRERES HUBERT, COURTIERS EN ALIMENT. | QUE.  |
| LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
| M. GURVEY & BERRY CO. INC.               | ONT.  |
| MARCON INTERNATIONAL                     | ONT.  |
| MCKAY & ASSOCIATES LTD                   | ALTA. |
| METRO INTERNATIONAL TRADING COMPANY      | ONT.  |
| MIRATRADE INTL. DIV OF OGILVIE MILLS LTD | ONT.  |
| NORTH AMERICAN TURBOTECH LTD.            | QUE.  |
| OVERSEAS PROJECTS CORP. OF CANADA LTD.   | ONT.  |
| PALFUR MARKETING INC.                    | ONT.  |
| PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |
| RICOCHET TEXTILES LTD.                   | QUE.  |
| RIO IMPORT & EXPORT LTD.                 | N.S.  |
| RUDDY INTERNATIONAL                      | ONT.  |
| SARBET MARKETING DIV. OF 836067 ONT.INC. | ONT.  |
| SCHOLARS' BOOKS INTERNATIONAL LTD.       | B.C.  |
| SEABOARD LUMBER SALES COMPANY LIMITED    | B.C.  |
| SENEY ENTERPRISES INC.                   | ONT.  |
| SOLAR STONE LTD.                         | QUE.  |
| STARPARTS CANADA                         | MAN.  |
| THE ODURO WORLD ENTERPRISES              | MAN.  |
| TITAN TRADING INTERNATIONAL INC.         | ONT.  |
| UNIVERSAL MARKETING AGENCIES             | ONT.  |
| WEDGEWOODS IMPORT EXPORT                 | ONT.  |
| WESTMOUNT FOREST PRODUCTS LTD.           | B.C.  |
| WILLIAM D. BRANSON LIMITED               | ONT.  |
| ZNIDAR BROS. (1982) INC.                 | ONT.  |
| 660431 ONTARIO INC.                      | ONT.  |

**SOLOMON ISLANDS**

|             |                                           |       |
|-------------|-------------------------------------------|-------|
| EXPORTS :   | A.D. BURFORD INTERNATIONAL LIMITED        | ONT.  |
| INTERESTED: | AG-COM TRADING INC.                       | ONT.  |
|             | AGAR INTERNATIONAL EQUIPMENT INC.         | SASK. |
|             | AGRO COMPANY OF CANADA LIMITED            | SASK. |
|             | ALAN WRIGHT BISON-BISON                   | MAN.  |
|             | ATAC INTERNATIONAL INC.                   | ONT.  |
|             | BARRINGTON INTERNATIONAL LTD.             | ONT.  |
|             | BASTIN INTERNATIONAL                      | MAN.  |
|             | C.M.E. BLASTING & MINING EQUIPMENT LTD    | ONT.  |
|             | CALKINS & BURKE LIMITED                   | B.C.  |
|             | CANADIAN TRADERS LIMITED                  | B.C.  |
|             | CBC ENTERPRISES                           | QUE.  |
|             | CHARLES CHAPLIN ENTERPRISES INC.          | ONT.  |
|             | DEKONIC INTERNATIONAL MERCANTILE CO.      | ONT.  |
|             | DONALDSON INT'L LIVESTOCK LIMITED         | ONT.  |
|             | DUNCAN INSTRUMENTS CANADA LTD.            | ONT.  |
|             | EARLY STAGES MARKETING GROUP              | B.C.  |
|             | EMRY TRADING CO.                          | B.C.  |
|             | EXPORT U.S.A. CANADA INC.                 | QUE.  |
|             | FELL-FAB INTERNATIONAL INC.               | ONT.  |
|             | FRANK ROBY EXPORTING CO.                  | QUE.  |
|             | GLOBE MARKETING INTERNATIONAL             | SASK. |
|             | GREAT WHITE NORTH LTD.                    | ONT.  |
|             | HORSEMARY INTERNATIONAL                   | ALTA. |
|             | ICONPOWER LIMITED                         | ONT.  |
|             | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  | QUE.  |
|             | J.L. HENDRY INTL. EXPORT/IMPORT AGENCY    | ONT.  |
|             | LE GROUPE MULTIMEDIA DU CANADA INC.       | QUE.  |
|             | LE-HAN CANADA INC.                        | ONT.  |
|             | LES FRERES HUBERT, COURTIERIS EN ALIMENT. | QUE.  |
|             | LORNE SHIELDS INTERTRADE CORP.            | ONT.  |
|             | LTC ENTERPRISES INC.                      | B.C.  |
|             | M. GURVEY & BERRY CO. INC.                | ONT.  |
|             | MARCON INTERNATIONAL                      | ONT.  |
|             | MCKAY & ASSOCIATES LTD                    | ALTA. |
|             | METRO INTERNATIONAL TRADING COMPANY       | ONT.  |
|             | MIRATRADE INTL. DIV OF OGILVIE MILLS LTD  | ONT.  |
|             | NORTH AMERICAN TURBOTECH LTD.             | QUE.  |
|             | PALFUR MARKETING INC.                     | JNT.  |
|             | PATHFINDER SYSTEMS DESIGN LTD.            | ONT.  |
|             | RICOCHEX TEXTILES LTD.                    | QUE.  |
|             | PIO IMPORT & EXPORT LTD.                  | N.S.  |
|             | RUDDY INTERNATIONAL                       | JNT.  |
|             | SARBET MARKETING DIV. OF 836067 ONT.INC.  | ONT.  |
|             | SCHOLARS' BOOKS INTERNATIONAL LTD.        | B.C.  |
|             | SEABOARD LUMBER SALES COMPANY LIMITED     | B.C.  |
|             | SENEY ENTERPRISES INC.                    | ONT.  |
|             | SOLAR STONE LTD.                          | QUE.  |
|             | STARPARTS CANADA                          | MAN.  |
|             | THE ODURO WORLD ENTERPRISES               | MAN.  |
|             | TITAN TRADING INTERNATIONAL INC.          | ONT.  |
|             | UNIVERSAL MARKETING AGENCIES              | ONT.  |
|             | WEDGEWOODS IMPORT EXPORT                  | ONT.  |
|             | WESTMOUNT FOREST PRODUCTS LTD.            | B.C.  |
|             | WILLIAM D. BRANSON LIMITED                | ONT.  |
|             | ZNIDAR BROS. (1982) INC.                  | ONT.  |
|             | 660431 ONTARIO INC.                       | ONT.  |



## TRADING HOUSES BY COUNTRY

## TAHITI

|             |                                          |       |
|-------------|------------------------------------------|-------|
| EXPORTS :   | A.D. BURFORD INTERNATIONAL LIMITED       | ONT.  |
|             | BRITISH COLUMBIA TREE FRUITS LTD.        | B.C.  |
| INTERESTED: | AG-COM TRADING INC.                      | ONT.  |
|             | AGMAR INTERNATIONAL EQUIPMENT INC.       | SASK. |
|             | AGRO COMPANY OF CANADA LIMITED           | SASK. |
|             | ALAN WRIGHT BISON-BISON                  | MAN.  |
|             | ATAC INTERNATIONAL INC.                  | ONT.  |
|             | BARRINGTON INTERNATIONAL LTD.            | ONT.  |
|             | BASTIN INTERNATIONAL                     | MAN.  |
|             | CALKINS & BURKE LIMITED                  | B.C.  |
|             | CANWORLD FOODS LTD.                      | ONT.  |
|             | CBC ENTERPRISES                          | QUE.  |
|             | CHARLES CHAPLIN ENTERPRISES INC.         | ONT.  |
|             | CLIMIS EXPORT INC.                       | QUE.  |
|             | D'JOVIAN INTERNATIONAL MERCHANTS LTD.    | ONT.  |
|             | DEKONIC INTERNATIONAL MERCANTILE CO.     | ONT.  |
|             | DONALDSON INT'L LIVESTOCK LIMITED        | ONT.  |
|             | DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
|             | EARLY STAGES MARKETING GROUP             | B.C.  |
|             | ELEVAT ELECTRONIC SALES CORP.            | ONT.  |
|             | EMRY TRADING CO.                         | B.C.  |
|             | EXPORT U.S.A. CANADA INC.                | QUE.  |
|             | FELL-FAB INTERNATIONAL INC.              | ONT.  |
|             | FRANK ROBY EXPORTING CO.                 | QUE.  |
|             | GLOBE MARKETING INTERNATIONAL            | SASK. |
|             | GREAT WHITE NORTH LTD.                   | ONT.  |
|             | HORSEMARY INTERNATIONAL                  | ALTA. |
|             | ICONPOWER LIMITED                        | ONT.  |
|             | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
|             | J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.  |
|             | LE GROUPE MULTIMEDIA DU CANADA INC.      | QUE.  |
|             | LE-HAN CANADA INC.                       | ONT.  |
|             | LES FRERES HUBERT, COURTIER EN ALIMENT.  | QUE.  |
|             | LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
|             | LTC ENTERPRISES INC.                     | B.C.  |
|             | M. GURVEY & BERRY CO. INC.               | ONT.  |
|             | MARCON INTERNATIONAL                     | ONT.  |
|             | MCKAY & ASSOCIATES LTD                   | ALTA. |
|             | METRO INTERNATIONAL TRADING COMPANY      | ONT.  |
|             | MIRATRADE INTL. DIV OF OGILVIE MILLS LTD | ONT.  |
|             | MORSE PRO-VISIONS LEE                    | QUE.  |
|             | NEO-DREAMS MARKETING & DEVELOPMENT       | B.C.  |
|             | NORTH AMERICAN TURBOTECH LTD.            | QUE.  |
|             | PALFAR MARKETING INC.                    | ONT.  |
|             | PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |
|             | RICOCHET TEXTILES LTD.                   | QUE.  |
|             | RIO IMPORT & EXPORT LTD.                 | N.S.  |
|             | RUDDY INTERNATIONAL                      | ONT.  |
|             | SARBET MARKETING DIV. OF 936067 ONT.INC. | ONT.  |
|             | SCHOLARS' BOOKS INTERNATIONAL LTD.       | B.C.  |
|             | SEABOARD LUMBER SALES COMPANY LIMITED    | B.C.  |
|             | SENEY ENTERPRISES INC.                   | ONT.  |
|             | STARPARTS CANADA                         | MAN.  |
|             | THE ODURO WORLD ENTERPRISES              | MAN.  |
|             | TITAN TRADING INTERNATIONAL INC.         | ONT.  |
|             | UNIVERSAL MARKETING AGENCIES             | ONT.  |
|             | WEDGEWOODS IMPORT EXPORT                 | ONT.  |
|             | WESTMOUNT FOREST PRODUCTS LTD.           | B.C.  |
|             | WILLIAM D. BRANSON LIMITED               | ONT.  |
|             | WOODHOUSE INTL. MARKETING (QUE.) INC.    | QUE.  |
|             | ZNIDAR BROS. (1982) INC.                 | ONT.  |
|             | 660431 ONTARIO INC.                      | ONT.  |

## TASMANIA

|             |                                        |       |
|-------------|----------------------------------------|-------|
| EXPORTS :   | A.D. BURFORD INTERNATIONAL LIMITED     | ONT.  |
|             | CANADIAN TRADERS LIMITED               | B.C.  |
| INTERESTED: | AG-COM TRADING INC.                    | ONT.  |
|             | AGMAR INTERNATIONAL EQUIPMENT INC.     | SASK. |
|             | AGRO COMPANY OF CANADA LIMITED         | SASK. |
|             | ALAN WRIGHT BISON-BISON                | MAN.  |
|             | ATAC INTERNATIONAL INC.                | ONT.  |
|             | BARRINGTON INTERNATIONAL LTD.          | ONT.  |
|             | BASTIN INTERNATIONAL                   | MAN.  |
|             | C.E.O. INC.                            | ONT.  |
|             | C.M.E. BLASTING & MINING EQUIPMENT LTD | ONT.  |
|             | CALKINS & BURKE LIMITED                | B.C.  |
|             | CANADIAN TRADERS LIMITED               | B.C.  |
|             | CBC ENTERPRISES                        | QUE.  |
|             | CHARLES CHAPLIN ENTERPRISES INC.       | ONT.  |
|             | DEKONIC INTERNATIONAL MERCANTILE CO.   | ONT.  |
|             | DONALDSON INT'L LIVESTOCK LIMITED      | ONT.  |
|             | DUNCAN INSTRUMENTS CANADA LTD.         | ONT.  |
|             | EARLY STAGES MARKETING GROUP           | B.C.  |
|             | EMRY TRADING CO.                       | B.C.  |
|             | EXPORT U.S.A. CANADA INC.              | QUE.  |
|             | FELL-FAB INTERNATIONAL INC.            | ONT.  |

|                                           |       |
|-------------------------------------------|-------|
| FRANK ROBY EXPORTING CO.                  | QUE.  |
| GLOBE MARKETING INTERNATIONAL             | SASK. |
| GREAT WHITE NORTH LTD.                    | ONT.  |
| H.J. SKELTON (CANADA) LIMITED             | ONT.  |
| HORSEMARY INTERNATIONAL                   | ALTA. |
| ICONPOWER LIMITED                         | ONT.  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  | QUE.  |
| J.L. HENDRY INTL. EXPORT/IMPORT AGENCY    | ONT.  |
| LE-HAN CANADA INC.                        | ONT.  |
| LORNE SHIELDS INTERTRADE CORP.            | ONT.  |
| M. GURVEY & BERRY CO. INC.                | ONT.  |
| MARCON INTERNATIONAL                      | ONT.  |
| MCKAY & ASSOCIATES LTD                    | ALTA. |
| METRO INTERNATIONAL TRADING COMPANY       | ONT.  |
| MIRATRADE INTL. DIV. OF OGILVIE MILLS LTD | ONT.  |
| NORTH AMERICAN TURBOTECH LTD.             | QUE.  |
| PALFUR MARKETING INC.                     | ONT.  |
| PATHFINDER SYSTEMS DESIGN LTD.            | ONT.  |
| PITMAN MFG. CO. INC. INTERNATIONAL DIV.   | ONT.  |
| POWER HOUSE TOOL CANADA                   | MAN.  |
| RICOCHET TEXTILES LTD.                    | QUE.  |
| RIO IMPORT & EXPORT LTD.                  | N.S.  |
| RUDDY INTERNATIONAL                       | ONT.  |
| SARBET MARKETING DIV. OF 836067 ONT.INC.  | ONT.  |
| SCHOLARS' BOOKS INTERNATIONAL LTD.        | B.C.  |
| SEABOARD LUMBER SALES COMPANY LIMITED     | B.C.  |
| SENEY ENTERPRISES INC.                    | ONT.  |
| STARPARTS CANADA                          | MAN.  |
| THE EAST ASIATIC COMPANY (CANADA) INC.    | B.C.  |
| THE ODURO WORLD ENTERPRISES               | MAN.  |
| TITAN TRADING INTERNATIONAL INC.          | ONT.  |
| UNIVERSAL MARKETING AGENCIES              | ONT.  |
| WEDGEWOODS IMPORT EXPORT                  | ONT.  |
| WESTMOUNT FOREST PRODUCTS LTD.            | B.C.  |
| WILLIAM D. BRANSON LIMITED                | ONT.  |
| ZNIDAR BROS. (1982) INC.                  | ONT.  |
| 660431 ONTARIO INC.                       | ONT.  |
| BUYING FROM: WILLIAM D. BRANSON LIMITED   | ONT.  |

## TONGA

|             |                                          |       |
|-------------|------------------------------------------|-------|
| EXPORTS :   | A.D. BURFORD INTERNATIONAL LIMITED       | ONT.  |
|             | CANADIAN TRADERS LIMITED                 | B.C.  |
| INTERESTED: | AG-COM TRADING INC.                      | ONT.  |
|             | AGMAR INTERNATIONAL EQUIPMENT INC.       | SASK. |
|             | AGRO COMPANY OF CANADA LIMITED           | SASK. |
|             | ALAN WRIGHT BISON-BISON                  | MAN.  |
|             | AMALGAMATED GLOBAL ENTERPRISES INC.      | QUE.  |
|             | ATAC INTERNATIONAL INC.                  | ONT.  |
|             | BARRINGTON INTERNATIONAL LTD.            | ONT.  |
|             | BASTIN INTERNATIONAL                     | MAN.  |
|             | CALKINS & BURKE LIMITED                  | B.C.  |
|             | CANADIAN TRADERS LIMITED                 | B.C.  |
|             | CANEDEX LIMITED                          | ONT.  |
|             | CBC ENTERPRISES                          | QUE.  |
|             | CHARLES CHAPLIN ENTERPRISES INC.         | ONT.  |
|             | DONALDSON INT'L LIVESTOCK LIMITED        | ONT.  |
|             | DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
|             | EMRY TRADING CO.                         | B.C.  |
|             | EXPORT U.S.A. CANADA INC.                | QUE.  |
|             | FELL-FAB INTERNATIONAL INC.              | ONT.  |
|             | FRANK ROBY EXPORTING CO.                 | QUE.  |
|             | GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA. |
|             | GLOBE MARKETING INTERNATIONAL            | SASK. |
|             | GREAT WHITE NORTH LTD.                   | ONT.  |
|             | ICONOPOWER LIMITED                       | ONT.  |
|             | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
|             | J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.  |
|             | LE-HAN CANADA INC.                       | ONT.  |
|             | LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
|             | LTC ENTERPRISES INC.                     | B.C.  |
|             | M. GURVEY & BERRY CO. INC.               | ONT.  |
|             | MABUK TRADING INC.                       | ONT.  |
|             | MARCON INTERNATIONAL                     | ONT.  |
|             | MCKAY & ASSOCIATES LTD                   | ALTA. |
|             | METRO INTERNATIONAL TRADING COMPANY      | ONT.  |
|             | MIRATRADE INTL. DIV OF OGILVIE MILLS LTD | ONT.  |
|             | NORTH AMERICAN TURBOTECH LTD.            | QUE.  |
|             | PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |
|             | RICOCHET TEXTILES LTD.                   | QUE.  |
|             | RIO IMPORT & EXPORT LTD.                 | N.S.  |
|             | SARBET MARKETING DIV. OF 836067 ONT.INC. | ONT.  |
|             | SCHOLARS' BOOKS INTERNATIONAL LTD.       | B.C.  |
|             | SEABOARD LUMBER SALES COMPANY LIMITED    | B.C.  |
|             | SENEY ENTERPRISES INC.                   | ONT.  |
|             | SOLAR STONE LTD.                         | QUE.  |
|             | STARPARTS CANADA                         | MAN.  |
|             | STECKO CHEM INC.                         | QUE.  |

CONTINUED...

# TRADING HOUSES BY COUNTRY

TITAN TRADING INTERNATIONAL INC.  
UNIVERSAL MARKETING AGENCIES  
WEDGEWOODS IMPORT EXPORT  
WILLIAM D. BRANSON LIMITED  
ZNIDAR BROS. (1982) INC.  
660431 ONTARIO INC.

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## CARIBBEAN/WEST INDIES

### ARUBA

|             |                                        |       |
|-------------|----------------------------------------|-------|
| EXPORTS :   | A. LAMBERT INTERNATIONAL INC.          | QUE.  |
|             | A.D. BURFORD INTERNATIONAL LIMITED     | ONT.  |
|             | ATLANTIC TRADERS LIMITED               | N.S.  |
|             | BETHUNE IMPORT-EXPORT LTD.             | QUE.  |
|             | BRITISH COLUMBIA TREE FRUITS LTD.      | B.C.  |
|             | CANADA PACKERS INC. INT'L TRADE DIV.   | ONT.  |
|             | CANADIAN MERCHANT VENTURER             | ALTA. |
|             | CANADIAN TRADERS LIMITED               | B.C.  |
|             | CARICAN TRADING CO. INC.               | QUE.  |
|             | COMTECH TRADING CO. LIMITED            | ONT.  |
|             | COURCY INTERNATIONAL (COMMERCE) INC.   | QUE.  |
|             | CURTRADE                               | ONT.  |
|             | CVG INTERNATIONAL INC.                 | QUE.  |
|             | EQUATOR INTERNATIONAL INC.             | ALTA. |
|             | EXPERT EXPORT LTD.                     | QUE.  |
|             | J. PASCAL INC.                         | QUE.  |
|             | LEROUX LAPORTE & PARTENAIRES INC.      | QUE.  |
|             | M. DE SAINT-MILAIRE MGMT SERVICES      | QUE.  |
|             | MIDEX INTERNATIONAL INC.               | ONT.  |
|             | MITRADE EXPORT INC.                    | QUE.  |
|             | MULTI-NATIONAL SALES LIMITED           | ONT.  |
|             | NAMPAC INC.                            | QUE.  |
|             | NORSTREAM INTERTEC INC.                | ONT.  |
|             | PME EXPORTATION INC.                   | QUE.  |
|             | PRODIMEX INC.                          | QUE.  |
|             | RANSEN ENGINEERING ASSOCIATES INC.     | N.S.  |
|             | RICOCHEX TEXTILES LTD.                 | QUE.  |
|             | RONALD A. CHISHOLM LIMITED             | ONT.  |
|             | RUDOLF VAN DER WALDE (1975) LTD./LTEE  | QUE.  |
|             | SIGMAN & JONES LTD.                    | QUE.  |
|             | TASMA INTERTRADE INC.                  | QUE.  |
|             | TRANSCO FOOD TRADING INC.              | QUE.  |
|             | UNIVERSAL MARKETING AGENCIES           | ONT.  |
|             | YEARWOOD & CO. LTD.                    | ONT.  |
| INTERESTED: | ZBT INTERNATIONAL CARGO COMPANY        | B.C.  |
|             | AG-COM TRADING INC.                    | ONT.  |
|             | AGRO COMPANY OF CANADA LIMITED         | SASK. |
|             | ALAN WRIGHT BISON-BISON                | MAN.  |
|             | ALLTRADE ENTERPRISES LIMITED           | ONT.  |
|             | AMFAL GROUP LIMITED                    | N.S.  |
|             | ARAVIS DISTRIBUTION INC.               | QUE.  |
|             | ARICO CANADA LTD.                      | ONT.  |
|             | ATAC INTERNATIONAL INC.                | ONT.  |
|             | ATLANTIC TRADERS LIMITED               | N.S.  |
|             | BARRINGTON INTERNATIONAL LTD.          | ONT.  |
|             | BASTIN INTERNATIONAL                   | MAN.  |
|             | BRENDEX TRADING LIMITED                | ONT.  |
|             | BRITNELL TRADING INC.                  | N.B.  |
|             | CALESE TRADING COMPANY                 | ONT.  |
|             | CALKINS & BURKE LIMITED                | B.C.  |
|             | CANADIAN MERCHANT VENTURER             | ALTA. |
|             | CANADIAN TRADERS LIMITED               | B.C.  |
|             | CANAMEX ELECTRONICS LIMITED            | ONT.  |
|             | CANWORLD FOODS LTD.                    | ONT.  |
|             | CARIB MEXUS LIMITED                    | N.S.  |
|             | CARICAN TRADING CO. INC.               | QUE.  |
|             | CBC ENTERPRISES                        | QUE.  |
|             | CHARLES CHAPLIN ENTERPRISES INC.       | ONT.  |
|             | CITACO INTERNATIONAL TRADING INC.      | QUE.  |
|             | CLIMIS EXPORT INC.                     | QUE.  |
|             | CLIMIS INTERNATIONAL INC.              | QUE.  |
|             | COLEMAN & COLEMAN INC.                 | QUE.  |
|             | COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE | QUE.  |
|             | COMTECH TRADING CO. LIMITED            | ONT.  |
|             | CRINCO LIMITED                         | ONT.  |
|             | CURTRADE                               | ONT.  |
|             | D'JOVIAN INTERNATIONAL MERCHANTS LTD.  | ONT.  |
|             | DALCO INTERNATIONAL                    | ONT.  |
|             | DEKONIC INTERNATIONAL MERCANTILE CO.   | ONT.  |
|             | DUNCAN INSTRUMENTS CANADA LTD.         | ONT.  |
|             | ELEVAT ELECTRONIC SALES CORP.          | ONT.  |
|             | EMRY TRADING CO.                       | B.C.  |
|             | EXPORT U.S.A. CANADA INC.              | QUE.  |
|             | FIRST MCCARTHY CAPITAL CORPORATION     | ONT.  |
|             | FORALIX EXPORT CANADA INC.             | QUE.  |
|             | FRANK ROBY EXPORTING CO.               | QUE.  |
|             | GLOBE MARKETING INTERNATIONAL          | SASK. |
|             | GREAT WHITE NORTH LTD.                 | ONT.  |
|             | GREG LUND PRODUCTS LIMITED             | ONT.  |
|             | H. FINE & SONS LIMITED                 | ONT.  |
|             | HARVEST AGRICULTURAL EXPORT CO.        | ONT.  |

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### TRADING HOUSES BY COUNTRY

**BUYING FROM:**

## LANUKAS

## EXPORTS :

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**INTERESTED:**

LEBLANC & KHOREIBI INTERNATIONAL INC.  
LEROUX LAPORTE & PARTENAIRES INC.  
LORNE SHIELDS INTERTRADE CORP.  
M. DE SAINT-HILAIRE MGMT SERVICES  
MIDEX INTERNATIONAL INC.  
MULTI-NATIONAL SALES LIMITED  
PEXIM ENTERPRISES INC.  
PME EXPORTATION INC.  
PRODIMEX INC.  
RAMSEN ENGINEERING ASSOCIATES INC.  
RICHOCHET TEXTILES LTD.  
RONALD A. CHISHOLM LIMITED  
RUDOLF VAN DER WALDE (1975) LTD./LTEE  
SIGMAN & JONES LTD.  
SOLAR STONE LTD.  
SUN ATLANTIC INC.  
TASIMIA INTERTRADE INC.  
THE HOWARD JAMES CO. LTD.  
UNIVERSAL MARKETING AGENCIES  
WEST INDIA TRADING CO. INC.  
WILLIAM D. BRANSON LIMITED  
WOODHOUSE INT'L. MARKETING (QUE.) INC.  
YEARMOOD & CO. LTD.  
ZBT INTERNATIONAL CARGO COMPANY  
AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
ALLTRADE ENTERPRISES LIMITED  
AMALGAMATED GLOBAL ENTERPRISES INC.  
AMFAL GROUP LIMITED  
ARAVIS DISTRIBUTION INC.  
ASIATIC & PACIFIC TRADING CO. LTD.  
ATAC INTERNATIONAL INC.  
ATLANTIC TRADERS LIMITED  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
BENTO MARKETING  
BLUE SKY CORPORATION  
BRENDXEX TRADING LIMITED  
BRITNELL TRADING INC.  
C.E.O. INC.  
CALESE TRADING COMPANY  
CALKINS & BURKE LIMITED  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANADIAN MERCHANT VENTURER  
CANADIAN TRADERS LIMITED  
CANADIAN TRANS WORLD SUPPLIERS LTD.  
CANAMEX ELECTRONICS LIMITED  
CANDEV TRADING CO. INC.  
CANJAM TRADING LIMITED  
CARIB NEXUS LIMITED  
CARICAN TRADING CO. INC.  
CBC ENTERPRISES  
CHARLES CHAPLIN ENTERPRISES INC.  
CITACO INTERNATIONAL TRADING INC.  
CLINIS EXPORT INC.  
CLINIS INTERNATIONAL INC.  
COLEMAN & COLEMAN INC.  
COLOURS INTERNATIONAL INC.  
COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE  
CURTRADE  
CWTX CANADA WEST TRADING CORPORATION  
DALCO INTERNATIONAL  
DEKONIC INTERNATIONAL MERCANTILE CO.  
DONALDSON INT'L LIVESTOCK LIMITED  
DOTCO INC.  
DUNCAN INSTRUMENTS CANADA LTD.  
ELSON INTERNATIONAL TRADING CO. INC.  
ENRY TRADING CO.  
EVRON INTERNATIONAL INC.  
EXPORT U.S.A. CANADA INC.  
FIRST CANADIAN CONNECTIONS MKTG. CORP.  
FIRST MCCARTHY CAPITAL CORPORATION  
FORALIX EXPORT CANADA INC.  
FORT LUMBER CO. INC.  
FRANK ROBY EXPORTING CO.  
GENERAL MERCHANTS INTERNATIONAL INC.  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
GREG LUND PRODUCTS LIMITED  
H. FINE & SONS LIMITED  
HARVEST AGRICULTURAL EXPORT CO.  
HI-TEC INDUSTRIAL PROD. DIV OF RMG LTD  
HIR INTERNATIONAL LTD.  
HORSEWART INTERNATIONAL  
I.S. (IRIS) INTERNATIONAL SOFTWARE LTD.  
IBRASCO-INT'L. BUYERS & SELLERS CO.  
ICONPOWER LIMITED  
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### TRADING HOUSES BY COUNTRY

## PARADIGMS

## EXPORTS

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**INTERESTED:**

|                                          |        |
|------------------------------------------|--------|
| ARICO CANADA LTD.                        | ONT.   |
| ATLANTIC TRADERS LIMITED                 | N.S.   |
| BARRINGTON INTERNATIONAL LTD.            | ONT.   |
| BETHUNE IMPORT-EXPORT LTD.               | QUE.   |
| BRENDEX TRADING LIMITED                  | ONT.   |
| CALESE TRADING COMPANY                   | ONT.   |
| CANADA PACKERS INC. INT'L TRADE DIV.     | ONT.   |
| CANADIAN MERCHANT VENTURER               | ALTA.  |
| CANADIAN TRADERS LIMITED                 | B.C.   |
| CANEDEX LIMITED                          | ONT.   |
| CANWORLD FOODS LTD.                      | ONT.   |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC. | ONT.   |
| CARIB NEXUS LIMITED                      | N.B.   |
| CARICAN TRADING CO. INC.                 | QUE.   |
| CBC ENTERPRISES                          | QUE.   |
| CHEMO INTERNATIONAL LTD.                 | ONT.   |
| COMTECH TRADING CO. LIMITED              | ONT.   |
| COURCY INTERNATIONAL (COMMERCE) INC.     | QUE.   |
| CVG INTERNATIONAL INC.                   | QUE.   |
| DONALDSON INT'L LIVESTOCK LIMITED        | ONT.   |
| ELSON INTERNATIONAL TRADING CO. INC.     | QUE.   |
| EVRON INTERNATIONAL INC.                 | ONT.   |
| GREAT WHITE NORTH LTD.                   | ONT.   |
| HI-TEC INDUSTRIAL PROD. DIV OF RHG LTD   | ONT.   |
| INTERCON TRADING                         | ONT.   |
| INTERNATIONAL COMMODITIES EXPORT CO.     | ONT.   |
| INTERSPAN INDUSTRIAL SALES INC.          | ONT.   |
| J. PASCAL INC.                           | QUE.   |
| KDOT CONSOLIDATED INTERNATIONAL LTD.     | ONT.   |
| LEBLANC & KHOREIBI INTERNATIONAL INC.    | ONT.   |
| LEROUX LAPORTE & PARTENAIRES INC.        | QUE.   |
| LOVELL & CHRISTMAS (CANADA) INC.         | QUE.   |
| M. DE SAINT-HILAIRE MGMT SERVICES        | QUE.   |
| MARTELL EXPORTING LTD.                   | ONT.   |
| HIDEX INTERNATIONAL INC.                 | ONT.   |
| HITRADE EXPORT INC.                      | QUE.   |
| MULTI-NATIONAL SALES LIMITED             | ONT.   |
| NAMPAC INC.                              | QUE.   |
| NEOS FOREST PRODUCTS LTD.                | QUE.   |
| NUMORLD HYTEK INDUSTRIES LTD.            | ONT.   |
| PEXIM ENTERPRISES INC.                   | B.C.   |
| PITMAN MFG. CO. INC. INTERNATIONAL DIV.  | ONT.   |
| PME EXPORTATION INC.                     | QUE.   |
| PRODINEX INC.                            | QUE.   |
| PROFESSIONAL SANITATION PRODUCTS LTD.    | QUE.   |
| RAMSEN ENGINEERING ASSOCIATES INC.       | N.S.   |
| REGOR INTERNATIONAL INC.                 | QUE.   |
| RICOCHET TEXTILES LTD.                   | QUE.   |
| RIO IMPORT & EXPORT LTD.                 | N.S.   |
| RONALD A. CHISHOLM LIMITED               | ONT.   |
| RUDDY INTERNATIONAL                      | ONT.   |
| RUDOLF VAN DER WALDE (1975) LTD./LTEE    | QUE.   |
| SCOTTHALLS LIMITED                       | QUE.   |
| SEL-DRUM CORPORATION                     | ONT.   |
| SIGMAN & JONES LTD.                      | QUE.   |
| STORZ CANADA DIV. OF 315823 ONT. LTD.    | ONT.   |
| SUN ATLANTIC INC.                        | N.B.   |
| TASWIA INTERTRADE INC.                   | QUE.   |
| THE HOWARD JAMES CO. LTD.                | ONT.   |
| TRICO MARKETING SERVICES INC.            | N.B.   |
| TRICO SEAFOOD                            | N.B.   |
| UNIVERSAL MARKETING AGENCIES             | ONT.   |
| WEST INDIA TRADING CO. INC.              | QUE.   |
| WILLIAM D. BRANSON LIMITED               | ONT.   |
| WOODHOUSE INTL. MARKETING (QUE.) INC.    | QUE.   |
| WSL EXPORT DIV. OF ENCO SUPPLY           | ONT.   |
| YEARWOOD & CO. LTD.                      | ONT.   |
| ZBT INTERNATIONAL CARGO COMPANY          | B.C.   |
| ABEGWEIT SEAFOODS INC.                   | P.E.I. |
| AG-COM TRADING INC.                      | ONT.   |
| AGRO COMPANY OF CANADA LIMITED           | SASK.  |
| ALAN WRIGHT BISON-BISON                  | MAN.   |
| ALLTRADE ENTERPRISES LIMITED             | ONT.   |
| ALPHA WHOLESALE (CANADA) LTD.            | B.C.   |
| AMFAL GROUP LIMITED                      | N.S.   |
| ARAVIS DISTRIBUTION INC.                 | QUE.   |
| ARICO CANADA LTD.                        | ONT.   |
| ATAC INTERNATIONAL INC.                  | ONT.   |
| ATLANTIC TRADERS LIMITED                 | N.S.   |
| BARRINGTON INTERNATIONAL LTD.            | ONT.   |
| BASTIN INTERNATIONAL                     | MAN.   |
| BEDIRIAN EMBRYO TRANSFERS LTD.           | ONT.   |
| BLUE SKY CORPORATION                     | B.C.   |
| BRENDEX TRADING LIMITED                  | ONT.   |
| BRITNELL TRADING INC.                    | N.B.   |
| C.E.O. INC.                              | ONT.   |
| CALKINS & BURKE LIMITED                  | B.C.   |
| CANADIAN HONEY & FINE FOODS EXPORTERS    | MAN.   |
| CANADIAN MERCHANT VENTURER               | ALTA.  |

CONTINUED...



### TRADING HOUSES BY COUNTRY

CANADIAN SWINE EXPORTERS ASSOCIATION  
CANADIAN TRADERS LIMITED  
CANADIAN TRANS WORLD SUPPLIERS LTD.  
CANAMEX ELECTRONICS LIMITED  
CANDEV TRADING CO. INC.  
CARIB NEXUS LIMITED  
CARICAN TRADING CO. INC.  
CBC ENTERPRISES  
CHARLES CHAPLIN ENTERPRISES INC.  
CITACO INTERNATIONAL TRADING INC.  
CLIMIS EXPORT INC.  
CLIMIS INTERNATIONAL INC.  
COLEMAN & COLEMAN INC.  
COLOURS INTERNATIONAL INC.  
CULTRADE  
CWTC CANADA WEST TRADING CORPORATION  
DALCO INTERNATIONAL  
DEKONIC INTERNATIONAL MERCANTILE CO.  
DOTCO INC.  
DUNCAN INSTRUMENTS CANADA LTD.  
ELECTRONIC WHOLESALERS CO. LTD.  
EMRY TRADING CO.  
EYRON INTERNATIONAL INC.  
EXPORT EXPORT LTD.  
EXPORT U.S.A. CANADA INC.  
FELL-FAB INTERNATIONAL INC.  
FIRST MCCARTHY CAPITAL CORPORATION  
FORALIX EXPORT CANADA INC.  
FORT LUMBER CO. INC.  
FRANK ROBY EXPORTING CO.  
GENERAL MERCHANTS INTERNATIONAL INC.  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
GREG LUND PRODUCTS LIMITED  
H. FINE & SONS LIMITED  
HARVEST AGRICULTURAL EXPORT CO.  
HI-TEC INDUSTRIAL PROD. DIV OF RING LTD  
HIR INTERNATIONAL LTD.  
HORSEWART INTERNATIONAL  
I.S. (IRIS) INTERNATIONAL SOFTWARE LTD.  
ICOMPPOWER LIMITED  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J. PASCAL INC.  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
J.R. WELLINGTON EXPORT CORPORATION  
KENNEDY ROSS & ASSOC.  
LADIMEX INC.  
LE GROUPE MULTIMEDIA DU CANADA INC.  
LE-HAM CANADA INC.  
LEBLANC & KHOREIBI INTERNATIONAL INC.  
LES FRERES HUBERT, COURTIER EN ALIMENT.  
LINK INTERNATIONAL  
LORNE SHIELDS INTERTRADE CORP.  
LTC ENTERPRISES INC.  
M. DE SAINT-HILAIRE MGMT SERVICES  
M. GURVEY & BERRY CO. INC.  
MANNA INTERNATIONAL  
MARCON INTERNATIONAL  
MARSHALL COMMODITIES LTD.  
MCKAY & ASSOCIATES LTD  
MCLEOD FOREST PRODUCTS LIMITED  
MEDICOM INC.  
METRO INTERNATIONAL TRADING COMPANY  
MIDEX INTERNATIONAL INC.  
MITRADE EXPORT INC.  
MORGISTEN EXPORT CANADA LTD.  
NAMET INTERNATIONAL LTD.  
NEO-DREAMS MARKETING & DEVELOPMENT  
NEOS FOREST PRODUCTS LTD.  
NICHIMEN CANADA INC.  
NORDOVIST INTERNATIONAL INC.  
NORTH AMERICAN TURBOTECH LTD.  
NORTHBRIDGE INTERNATIONAL (CANADA) LTD.  
NORWOLD HYTEK INDUSTRIES LTD.  
OFFSHORE MARKETING INTERNATIONAL  
ORIENT'S IMPEX COMPANY LTD.  
OVERSEAS PROJECTS CORP. OF CANADA LTD.  
PACLINE CORPORATION  
PALFUR MARKETING INC.  
PANDIT INTERNATIONAL  
PATHFINDER SYSTEMS DESIGN LTD.  
PIERREFONDS IMPORT EXPORT CA LTEE  
PROFESSIONAL SANITATION PRODUCTS LTD.  
Q-LUBE MIRABEC INC.  
RAMSEN ENGINEERING ASSOCIATES INC.  
RIO IMPORT & EXPORT LTD.  
ROME INTERNATIONAL MARKETING  
RUDOLF VAN DER WALDE (1975) LTD./LTEE

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SARBET MARKETING DIV. OF 836067 ONT. INC. ONT.  
SARECO SEAFOODS INC. B.C.  
SEABOARD LUMBER SALES COMPANY LIMITED B.C.  
SEM-ENG LTD. ONT.  
SENEY ENTERPRISES INC. ONT.  
SOGELCO INTERNATIONAL INC. QUE.  
SOLAR STONE LTD. QUE.  
STARPARTS CANADA MAN.  
TACOMIC CORPORATION LTD. ONT.  
TECHNESSEN LIMITED ONT.  
THAI OCCIDENTAL LTD. ONT.  
THE CANADIAN CONNECTION DIV. OF AFRIAT QUE.  
THE EAST ASIATIC COMPANY (CANADA) INC. B.C.  
THE HOWARD JAMES CO. LTD. ONT.  
THE ODURO WORLD ENTERPRISES MAN.  
TIM-TECH INDUSTRIES LTD. ONT.  
TITAN TRADING INTERNATIONAL INC. ONT.  
TOM DYER ENTERPRISES INC. ONT.  
TRANSCO FOOD TRADING INC. QUE.  
TRANSCOR TRANSPORTATION CONSULTANTS ONT.  
TRONCO INTERNATIONAL ONT.  
TUTTAVIK INC. ONT.  
WARD BEDAS (CANADA) LIMITED B.C.  
WEDGEWOODS IMPORT EXPORT ONT.  
WEST INDIA TRADING CO. INC. QUE.  
WESTMOUNT FOREST PRODUCTS LTD. B.C.  
WILLIAM D. BRANSON LIMITED ONT.  
ZAIDAN INTERNATIONAL QUE.  
ZBT INTERNATIONAL CARGO COMPANY B.C.  
ZNIDAR BROS. (1982) INC. ONT.  
660431 ONTARIO INC. ONT.  
GREAT WHITE NORTH LTD. ONT.  
HF TRADE INTERNATIONAL ONT.  
KENNEDY ROSS & ASSOC. ONT.  
LIMEXCO INC. QUE.  
SCOTHALLS LIMITED QUE.

## BETWEEN

|             |                                         |        |
|-------------|-----------------------------------------|--------|
| EXPORTS :   | A. LAMBERT INTERNATIONAL INC.           | QUE.   |
|             | A.D. BURFORD INTERNATIONAL LIMITED      | ONT.   |
|             | ATLANTIC TRADERS LIMITED                | N.S.   |
|             | BETHUNE IMPORT-EXPORT LTD.              | QUE.   |
|             | CANADA PACKERS INC. INT'L TRADE DIV.    | ONT.   |
|             | CANADIAN MERCHANT VENTURER              | ALTA.  |
|             | CANADIAN TRADERS LIMITED                | B.C.   |
|             | CANEXD LIMITED                          | ONT.   |
|             | CARICAN TRADING CO. INC.                | QUE.   |
|             | CBC ENTERPRISES                         | QUE.   |
|             | CHEMO INTERNATIONAL LTD.                | ONT.   |
|             | COMTECH TRADING CO. LIMITED             | ONT.   |
|             | COUREY INTERNATIONAL (COMMERCE) INC.    | QUE.   |
|             | CYG INTERNATIONAL INC.                  | QUE.   |
|             | DANSANNA INTERNATIONAL                  | QUE.   |
|             | INTERNATIONAL MARKETING SERVICES        | QUE.   |
|             | ISLAND SHIPPING LIMITED                 | P.E.I. |
|             | J. PASCAL INC.                          | QUE.   |
|             | LEROUX LAPORTE & PARTENAIRES INC.       | QUE.   |
|             | M. DE SAINT-HILAIRE MGMT SERVICES       | QUE.   |
|             | MARTELL EXPORTING LTD.                  | ONT.   |
|             | MIDEX INTERNATIONAL INC.                | ONT.   |
|             | MULTI-NATIONAL SALES LIMITED            | ONT.   |
|             | NAMPAC INC.                             | QUE.   |
|             | NATIONAL SEA PRODUCTS LTD. INTL. MRKTG. | N.S.   |
|             | PITMAN MFG. CO. INC. INTERNATIONAL DIV. | ONT.   |
|             | PNE EXPORTATION INC.                    | QUE.   |
|             | PRODIMEX INC.                           | QUE.   |
|             | RAMSEN ENGINEERING ASSOCIATES INC.      | N.S.   |
|             | RICOCHET TEXTILES LTD.                  | QUE.   |
|             | RIO IMPORT & EXPORT LTD.                | N.S.   |
|             | RONALD A. CHISHOLM LIMITED              | ONT.   |
|             | RUDOLF VAN DER WALDE (1975) LTD./LTEE   | QUE.   |
|             | SIGMAN & JONES LTD.                     | QUE.   |
|             | TASMA INTERTRADE INC.                   | QUE.   |
|             | TRADESULT/CANADA                        | ONT.   |
|             | TRANS ATLAS TRADING CO. LTD.            | ALTA.  |
|             | TRICO MARKETING SERVICES INC.           | N.B.   |
|             | TRICO SEAFOOD                           | N.B.   |
|             | TRONCO INTERNATIONAL                    | ONT.   |
|             | UNIVERSAL MARKETING AGENCIES            | ONT.   |
|             | WEST INDIA TRADING CO. INC.             | QUE.   |
|             | WSL EXPORT DIV. OF ENCO SUPPLY          | ONT.   |
|             | YEARWOOD & CO. LTD.                     | ONT.   |
|             | ZBT INTERNATIONAL CARGO COMPANY         | B.C.   |
| INTERESTED: | AGGWEIT SEAFOODS INC.                   | P.E.I. |
|             | AG-COM TRADING INC.                     | ONT.   |
|             | AGRO COMPANY OF CANADA LIMITED          | SASK.  |
|             | ALAN WRIGHT BISON-BISON                 | MAN.   |

CONTINUED....

## TRADING HOUSES BY COUNTRY

ALLTRADE ENTERPRISES LIMITED  
 ALPHA WHOLESALE (CANADA) LTD.  
 AMALGAMATED GLOBAL ENTERPRISES INC.  
 AMFAL GROUP LIMITED  
 ARAVIS DISTRIBUTION INC.  
 ARICO CANADA LTD.  
 ATAC INTERNATIONAL INC.  
 ATLANTIC TRADERS LIMITED  
 BARRINGTON INTERNATIONAL LTD.  
 BASTIN INTERNATIONAL  
 BRENDKX TRADING LIMITED  
 BRITNELL TRADING INC.  
 C.E.O. INC.  
 CALESE TRADING COMPANY  
 CALKINS & BURKE LIMITED  
 CANADIAN HONEY & FINE FOODS EXPORTERS  
 CANADIAN MERCHANT VENTURER  
 CANADIAN TRADERS LIMITED  
 CANADIAN TRANS WORLD SUPPLIERS LTD.  
 CANAMEX ELECTRONICS LIMITED  
 CANDEV TRADING CO. INC.  
 CANWORLD FOODS LTD.  
 CARIB NEXUS LIMITED  
 CARICAN TRADING CO. INC.  
 CAVENDISH CONSULTING LTD.  
 CBC ENTERPRISES  
 CHARLES CHAPLIN ENTERPRISES INC.  
 CITACO INTERNATIONAL TRADING INC.  
 CLIMIS EXPORT INC.  
 CLIMIS INTERNATIONAL INC.  
 COLEMAN & COLEMAN INC.  
 COLOURS INTERNATIONAL INC.  
 COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE  
 CWTX CANADA WEST TRADING CORPORATION  
 D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
 DALTOX INTERNATIONAL  
 DEKONIC INTERNATIONAL MERCANTILE CO.  
 DONALDSON INT'L LIVESTOCK LIMITED  
 DUNCAN INSTRUMENTS CANADA LTD.  
 EASTERN APPAREL GROUP LIMITED  
 ELSON INTERNATIONAL TRADING CO. INC.  
 EMBRY TRADING CO.  
 EVRON INTERNATIONAL INC.  
 EXPORT U.S.A. CANADA INC.  
 FELL-FAB INTERNATIONAL INC.  
 FIRST CANADIAN CONNECTIONS MKTG. CORP.  
 FIRST MCCARTHY CAPITAL CORPORATION  
 FORALIX EXPORT CANADA INC.  
 FORT LUMBER CO. INC.  
 FRANK ROBY EXPORTING CO.  
 GENERAL MERCHANTS INTERNATIONAL INC.  
 GLOBE MARKETING INTERNATIONAL  
 GREAT WHITE NORTH LTD.  
 GREG LUND PRODUCTS LIMITED  
 H. FINE & SONS LIMITED  
 HARVEST AGRICULTURAL EXPORT CO.  
 HI-TEC INDUSTRIAL PROD. DIV OF RHG LTD  
 HIR INTERNATIONAL LTD.  
 HORSESMART INTERNATIONAL  
 I.S. (IRIS) INTERNATIONAL SOFTWARE LTD.  
 ICOMPOWER LIMITED  
 INTERCON TRADING  
 INTERNATIONAL BUSINESS FORMS COMPANY  
 INTERNATIONAL MARKETING SERVICES  
 INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
 J. PASCAL INC.  
 J.B. INTERNATIONAL SHIPPERS LTD.  
 J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
 J.R. WELLINGTON EXPORT CORPORATION  
 KENNEDY ROSS & ASSOC.  
 LADIMEX INC.  
 LE GROUPE MULTIMEDIA DU CANADA INC.  
 LE-MAN CANADA INC.  
 LES FRERES HUBERT, COURTIER EN ALIMENT.  
 LINK INTERNATIONAL  
 LORNE SHIELDS INTERTRADE CORP.  
 LTC ENTERPRISES INC.  
 M. GURVEY & BERRY CO. INC.  
 MARCON INTERNATIONAL  
 MARSHALL COMMODITIES LTD.  
 MCKAY & ASSOCIATES LTD  
 MCLEOD FOREST PRODUCTS LIMITED  
 MEDICOM INC.  
 METRO INTERNATIONAL TRADING COMPANY  
 MIXED INTERNATIONAL INC.  
 MITRADE EXPORT INC.  
 MORGESTEN EXPORT CANADA LTD.  
 NEO-DREAMS MARKETING & DEVELOPMENT  
 NEOS FOREST PRODUCTS LTD.  
 NICHIMEN CANADA INC.

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| NORTH AMERICAN TURBOTECH LTD.            | QUE.  |
| OFFSHORE MARKETING INTERNATIONAL         | N.S.  |
| ORIENT'S IMPEX COMPANY LTD.              | ONT.  |
| OVERSEAS PROJECTS CORP. OF CANADA LTD.   | ONT.  |
| PALFUR MARKETING INC.                    | ONT.  |
| PANDIT INTERNATIONAL                     | ONT.  |
| PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |
| PEGASUS                                  | ONT.  |
| PEXIM ENTERPRISES INC.                   | B.C.  |
| PIERREFONDS IMPORT EXPORT CA LTEE        | QUE.  |
| PRINCIPAL INTL. THE TRADING HOUSE        | B.C.  |
| PROFESSIONAL SANITATION PRODUCTS LTD.    | QUE.  |
| Q-LUBE MIRABEC INC.                      | QUE.  |
| RAMSEN ENGINEERING ASSOCIATES INC.       | N.S.  |
| RIO IMPORT & EXPORT LTD.                 | N.S.  |
| ROME INTERNATIONAL MARKETING             | MAN.  |
| RUDOLF VAN DER WALDE (1975) LTD./LTEE    | QUE.  |
| SARBET MARKETING DIV. OF 836067 ONT.INC. | ONT.  |
| SARECO SEAFOODS INC.                     | B.C.  |
| SEABOARD LUMBER SALES COMPANY LIMITED    | B.C.  |
| SENEY ENTERPRISES INC.                   | ONT.  |
| SOGELCO INTERNATIONAL INC.               | QUE.  |
| SOLAR STONE LTD.                         | QUE.  |
| STARPARTS CANADA                         | MAN.  |
| SUN ATLANTIC INC.                        | N.B.  |
| TACONIC CORPORATION LTD.                 | ONT.  |
| THAI OCCIDENTAL LTD.                     | ONT.  |
| THE CANADIAN CONNECTION DIV. OF AFRIAT   | QUE.  |
| THE EAST ASIATIC COMPANY (CANADA) INC.   | B.C.  |
| THE HOWARD JAMES CO. LTD.                | ONT.  |
| THE ODURO WORLD ENTERPRISES              | MAN.  |
| TIM-TECH INDUSTRIES LTD.                 | ONT.  |
| TITAN TRADING INTERNATIONAL INC.         | ONT.  |
| TRADESULT/CANADA                         | ONT.  |
| TRANS ATLAS TRADING CO. LTD.             | ALTA. |
| TRANSCO FOOD TRADING INC.                | QUE.  |
| TRANSCOR TRANSPORTATION CONSULTANTS      | ONT.  |
| TRONCO INTERNATIONAL                     | ONT.  |
| TUTTAVIK INC.                            | ONT.  |
| TYEE TIMBER PRODUCTS LTD.                | B.C.  |
| UNIVERSAL MARKETING AGENCIES             | ONT.  |
| WACTOL ENTERPRISES LIMITED               | ONT.  |
| WEDGEWOODS IMPORT EXPORT                 | ONT.  |
| WEST INDIA TRADING CO. INC.              | QUE.  |
| WESTMOUNT FOREST PRODUCTS LTD.           | B.C.  |
| WILLIAM D. BRANSON LIMITED               | ONT.  |
| WOODHOUSE INTL. MARKETING (QUE.) INC.    | QUE.  |
| ZAITAM INTERNATIONAL                     | B.C.  |
| ZBT INTERNATIONAL CARGO COMPANY          | QUE.  |
| ZNIDAR BROS. (1982) INC.                 | ONT.  |
| 660431 ONTARIO INC.                      | ONT.  |
| KENNEDY ROSS & ASSOC.                    | ONT.  |
| LIMEXCO INC.                             | QUE.  |
| PRINCIPAL INTL. THE TRADING HOUSE        | B.C.  |
| TRADESULT/CANADA                         | ONT.  |
| TRANS ATLAS TRADING CO. LTD.             | ALTA. |

**BUYING FROM:**

## CONNAIRE

EXPORTS : A. LAMBERT INTERNATIONAL INC.  
ATLANTIC TRADERS LIMITED  
BETHUNE IMPORT-EXPORT LTD.  
CANADIAN MERCHANT VENTURER  
CANADIAN TRADERS LIMITED  
CANEXD LTD  
CANWORLD FOODS LTD.  
CARICAN TRADING CO. INC.  
CETECO INTERNATIONAL CANADA  
COMTECH TRADING CO. LIMITED  
COUREY INTERNATIONAL (COMMERCE) INC.  
CURTRADE  
CYG INTERNATIONAL INC.  
EXPERT EXPORT LTD.  
J. PASCAL INC.  
N. DE SAINT-HILAIRE MGMT SERVICES  
MARTELL EXPORTING LTD.  
MIDEX INTERNATIONAL INC.  
MULTI-NATIONAL SALES LIMITED  
PRODIMEX INC.  
RAMSEN ENGINEERING ASSOCIATES INC.  
RICOCHET TEXTILES LTD.  
RONALD A. CHISHOLM LIMITED  
RUDOLF VAN DER WALDE (1975) LTD./LTEE  
SIGMAN & JONES LTD.  
TASHIA INTERTRADE INC.  
UNIVERSAL MARKETING AGENCIES  
YEARWOOD & CO. LTD.  
ZBT INTERNATIONAL CARGO COMPANY

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### TRADING HOUSES BY COUNTRY

INTERESTED: AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
ALLTRADE ENTERPRISES LIMITED  
AMALGAMATED GLOBAL ENTERPRISES INC.  
AMFAL GROUP LIMITED  
ARAVIS DISTRIBUTION INC.  
ATAC INTERNATIONAL INC.  
ATLANTIC TRADERS LIMITED  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
BRENDIX TRADING LIMITED  
BRITNELL TRADING INC.  
CALKINS & BURKE LIMITED  
CANADIAN MERCHANT VENTURER  
CANADIAN TRADERS LIMITED  
CANAMEX ELECTRONICS LIMITED  
CARIB NEXUS LIMITED  
CARICAN TRADING CO. INC.  
CBC ENTERPRISES  
CHARLES CHAPLIN ENTERPRISES INC.  
CITACO INTERNATIONAL TRADING INC.  
COLEMAN & COLEMAN INC.  
COMTECH TRADING CO. LIMITED  
CRINCO LIMITED  
CURTRADE  
DALTCO INTERNATIONAL  
DEKONIC INTERNATIONAL MERCANTILE CO.  
DUNCAN INSTRUMENTS CANADA LTD.  
EMRY TRADING CO.  
EXPORT U.S.A. CANADA INC.  
FORALIX EXPORT CANADA INC.  
FRANK ROBY EXPORTING CO.  
GENERAL MERCHANTS INTERNATIONAL INC.  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
GREG LUND PRODUCTS LIMITED  
H. FINE & SONS LIMITED  
HARVEST AGRICULTURAL EXPORT CO.  
HI-TEC INDUSTRIAL PROD. DIV OF RHG LTD  
HORSEMARY INTERNATIONAL  
I.S. (IRIS) INTERNATIONAL SOFTWARE LTD.  
ICONOPOWER LIMITED  
INTERCON TRADING  
INTERNATIONAL BUSINESS FORMS COMPANY  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J. PASCAL INC.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
KENNEDY ROSS & ASSOC.  
KESSLER TECH (CANADA), INC.  
LADIMEX INC.  
LE GROUPE MULTIMEDIA DU CANADA INC.  
LE-HAN CANADA INC.  
LORNE SHIELDS INTERTRADE CORP.  
M. GURVEY & BERRY CO. INC.  
MARCON INTERNATIONAL  
MCKAY & ASSOCIATES LTD  
MCLEOD FOREST PRODUCTS LIMITED  
MEDICOM INC.  
METRO INTERNATIONAL TRADING COMPANY  
MIDEX INTERNATIONAL INC.  
MITRADE EXPORT INC.  
MORGISTEN EXPORT CANADA LTD.  
NEOS FOREST PRODUCTS LTD.  
NORTH AMERICAN TURBOTECH LTD.  
OFFSHORE MARKETING INTERNATIONAL  
ORIENT'S IMPEX COMPANY LTD.  
OVERSEAS PROJECTS CORP. OF CANADA LTD.  
PALFUR MARKETING INC.  
PATHFINDER SYSTEMS DESIGN LTD.  
PERTAMA-TENTAR INC.  
PIERREFONDS IMPORT EXPORT CA LTEE  
PROFESSIONAL SANITATION PRODUCTS LTD.  
RAMSEN ENGINEERING ASSOCIATES INC.  
RIO IMPORT & EXPORT LTD.  
RUDOLF VAN DER WALDE (1975) LTD./LTEE  
SARBET MARKETING DIV. OF 836067 ONT. INC.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SENEY ENTERPRISES INC.  
SOGELCO INTERNATIONAL INC.  
SOLAR STONE LTD.  
STARPARTS CANADA  
TACONIC CORPORATION LTD.  
THAI OCCIDENTAL LTD.  
THE CANADIAN CONNECTION DIV. OF AFRIAT  
THE EAST ASIATIC COMPANY (CANADA) INC.  
THE HOWARD JAMES CO. LTD.  
THE ODORO WORLD ENTERPRISES  
TITAN TRADING INTERNATIONAL INC.

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TRANSCO FOOD TRADING INC.  
UNIVERSAL MARKETING AGENCIES  
VATRA LTEE  
WEDGEWOODS IMPORT EXPORT  
WEST INDIA TRADING CO. INC.  
WILLIAM D. BRANSON LIMITED  
WOODHOUSE INTL. MARKETING (QUE.) INC.  
ZAIDAM INTERNATIONAL  
ZBT INTERNATIONAL CARGO COMPANY  
ZNIDAR BROS. (1982) INC.  
660431 ONTARIO INC.  
KENNEDY ROSS & ASSOC.  
LIMEXCO INC.  
RESOURCE OUTFITTERS INTERNATIONAL

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EXPORTS : A. LAMBERT INTERNATIONAL INC.  
A.D. BURFORD INTERNATIONAL LIMITED  
ALLTRADE ENTERPRISES LIMITED  
ATLANTIC TRADERS LIMITED  
BETHUNE IMPORT-EXPORT LTD.  
CANADA PACKERS INC. INT'L TRADE DIV.  
CANADIAN MERCHANT VENTURER  
CANADIAN TRADERS LIMITED  
CANEXDEX LIMITED  
CARICAM TRADING CO. INC.  
COMTECH TRADING CO. LIMITED  
COUREY INTERNATIONAL (COMMERCE) INC.  
CYG INTERNATIONAL INC.  
D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
J. PASCAL INC.  
LEROUX LAPORTE & PARTENAIRES INC.  
N. DE SAINT-HILAIRE MGMT SERVICES  
MIDEX INTERNATIONAL INC.  
MULTI-NATIONAL SALES LIMITED  
PRODIMEX INC.  
RAMSEN ENGINEERING ASSOCIATES INC.  
RICOCHET TEXTILES LTD.  
RONALD A. CHISHOLM LIMITED  
RUDOLF VAN DER WALDE (1975) LTD./LTEE  
SIGMAN & JONES LTD.  
SOLAR STONE LTD.  
TASMIA INTERTRADE INC.  
TROMCO INTERNATIONAL  
UNIVERSAL MARKETING AGENCIES  
WSL EXPORT DIV. OF EMCO SUPPLY  
YEARWOOD & CO. LTD.

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INTERESTED: 2811 HATFIELD ROAD COMPANY  
AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAM WRIGHT BISON-BISON  
ALLTRADE ENTERPRISES LIMITED  
AMFAL GROUP LIMITED  
ARAVIS DISTRIBUTION INC.  
ATAC INTERNATIONAL INC.  
ATLANTIC TRADERS LIMITED  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
BLUE SKY CORPORATION  
BRENDIX TRADING LIMITED  
BRITNELL TRADING INC.  
CALKINS & BURKE LIMITED  
CANADIAN MERCHANT VENTURER  
CANADIAN TRADERS LIMITED  
CANADIAN TRANS WORLD SUPPLIERS LTD.  
CANAMEX ELECTRONICS LIMITED  
CANJAM TRADING LIMITED  
CANWORLD FOODS LTD.  
CARIB NEXUS LIMITED  
CARICAN TRADING CO. INC.  
CBC ENTERPRISES  
CHARLES CHAPLIN ENTERPRISES INC.  
CITACO INTERNATIONAL TRADING INC.  
CLIMIS EXPORT INC.  
CLIMIS INTERNATIONAL INC.  
COLEMAN & COLEMAN INC.  
COLOURS INTERNATIONAL INC.  
DALTCO INTERNATIONAL  
DEKONIC INTERNATIONAL MERCANTILE CO.  
DUNCAN INSTRUMENTS CANADA LTD.  
ELSON INTERNATIONAL TRADING CO. INC.  
EMRY TRADING CO.  
EVRON INTERNATIONAL INC.  
EXPERT EXPORT LTD.  
EXPORT U.S.A. CANADA INC.  
FORALIX EXPORT CANADA INC.  
FRANK ROBY EXPORTING CO.

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## TRADING HOUSES BY COUNTRY

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|-------------------------------------------|-------|------------------------------------------|-------|
| GENERAL MERCHANTS INTERNATIONAL INC.      | ALTA. | CANADA PACKERS INC. INT'L TRADE DIV.     | ONT.  |
| GLOBE MARKETING INTERNATIONAL             | SASK. | CANADIAN LIVESTOCK EXPORTERS ASSOCIATION | ONT.  |
| GREAT WHITE NORTH LTD.                    | ONT.  | CANADIAN MERCHANT VENTURER               | ALTA. |
| GREG LUND PRODUCTS LIMITED                | ONT.  | CANADIAN TRADERS LIMITED                 | B.C.  |
| H. FINE & SONS LIMITED                    | ONT.  | CANEDEX LIMITED                          | ONT.  |
| H.J. SKELTON (CANADA) LIMITED             | ONT.  | CANSULEX LIMITED                         | B.C.  |
| HARVEST AGRICULTURAL EXPORT CO.           | ONT.  | CHEMO INTERNATIONAL LTD.                 | ONT.  |
| HI-TEC INDUSTRIAL PROD. DIV OF RHG LTD    | ONT.  | COMTECH TRADING CO. LIMITED              | ONT.  |
| HORSEMARY INTERNATIONAL                   | ALTA. | COUREY INTERNATIONAL (COMMERCE) INC.     | QUE.  |
| I.S. (IRIS) INTERNATIONAL SOFTWARE LTD.   | MAN.  | CVG INTERNATIONAL INC.                   | QUE.  |
| ICONOPOWER LIMITED                        | ONT.  | DALCO INTERNATIONAL                      | ONT.  |
| INTERCOM TRADING                          | ONT.  | DONALDSON INT'L LIVESTOCK LIMITED        | ONT.  |
| INTERNATIONAL MARKETING SERVICES          | QUE.  | ELECTRONIC WHOLESALERS CO. LTD.          | QUE.  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  | QUE.  | GREAT WHITE NORTH LTD.                   | ONT.  |
| J. PASCAL INC.                            | QUE.  | INTERIMCO MACHINERY CORPORATION          | ONT.  |
| J.L. HENDRY INTL. EXPORT/IMPORT AGENCY    | QUE.  | J. PASCAL INC.                           | QUE.  |
| J.R. WELLINGTON EXPORT CORPORATION        | ONT.  | LEROUX LAPORTE & PARTENAIRES INC.        | QUE.  |
| KEN-JON RADIOLOGY LTD.                    | ONT.  | M. DE SAINT-HILAIRE MGMT SERVICES        | QUE.  |
| KENNEDY ROSS & ASSOC.                     | ONT.  | MIDEX INTERNATIONAL INC.                 | ONT.  |
| LADIMEX INC.                              | QUE.  | MITRADE EXPORT INC.                      | QUE.  |
| LE GROUPE MULTIMEDIA DU CANADA INC.       | QUE.  | MULTI-NATIONAL SALES LIMITED             | ONT.  |
| LE-HAM CANADA INC.                        | ONT.  | NATIONAL SEA PRODUCTS LTD. INTL. MKTG.   | N.S.  |
| LORNE SHIELDS INTERTRADE CORP.            | ONT.  | NORANDA FOREST SALES INC.                | ONT.  |
| M. GURVEY & BERRY CO. INC.                | ONT.  | NUMORLD HYTEK INDUSTRIES LTD.            | ONT.  |
| MARCON INTERNATIONAL                      | ONT.  | PITMAN MFG. CO. INC. INTERNATIONAL DIV.  | ONT.  |
| MCKAY & ASSOCIATES LTD                    | ALTA. | PRODIMEX INC.                            | QUE.  |
| MCLEOD FOREST PRODUCTS LIMITED            | N.S.  | R.S. ROBINSON'S SONS (1971) LTD.         | MAN.  |
| MEDICOM INC.                              | QUE.  | RAMSEN ENGINEERING ASSOCIATES INC.       | N.S.  |
| METRO INTERNATIONAL TRADING COMPANY       | ONT.  | REGOR INTERNATIONAL INC.                 | QUE.  |
| MICROGRAM BUSINESS SYSTEMS INC.           | ONT.  | RICOCHET TEXTILES LTD.                   | QUE.  |
| MIDEX INTERNATIONAL INC.                  | ONT.  | RIGBY TRADE LIMITED                      | ONT.  |
| MITRADE EXPORT INC.                       | QUE.  | RONALD A. CHISHOLM LIMITED               | ONT.  |
| MORGISTEN EXPORT CANADA LTD.              | N.S.  | RUDOLF VAN DER WALDE (1975) LTD./LTEE    | QUE.  |
| NEO-DREAMS MARKETING & DEVELOPMENT        | B.C.  | SEABOARD LUMBER SALES COMPANY LIMITED    | B.C.  |
| NEOS FOREST PRODUCTS LTD.                 | QUE.  | SIGMAN & JONES LTD.                      | QUE.  |
| NORTH AMERICAN TURBOTECH LTD.             | QUE.  | TASMA INTERTRADE INC.                    | QUE.  |
| OFFSHORE MARKETING INTERNATIONAL          | N.S.  | TRANSCOR TRANSPORTATION CONSULTANTS      | ONT.  |
| ORIENT'S IMPEX COMPANY LTD.               | ONT.  | TWINPAK INC.                             | QUE.  |
| OVERSEAS PROJECTS CORP. OF CANADA LTD.    | ONT.  | UNIVERSAL MARKETING AGENCIES             | ONT.  |
| PALFUR MARKETING INC.                     | ONT.  | WESTBURNE QUEBEC INC., DIVISION MEDCO    | QUE.  |
| PATHFINDER SYSTEMS DESIGN LTD.            | ONT.  | XCAN GRAIN LIMITED                       | MAN.  |
| PIERREFONDS IMPORT EXPORT CA LTEE         | QUE.  | YEARWOOD & CO. LTD.                      | ONT.  |
| PROFESSIONAL SANITATION PRODUCTS LTD.     | QUE.  | ZBT INTERNATIONAL CARGO COMPANY          | B.C.  |
| RAMSEN ENGINEERING ASSOCIATES INC.        | N.S.  | ACCORD INTERNATIONAL LEAF INC.           | QUE.  |
| RIO IMPORT & EXPORT LTD.                  | N.S.  | AG-COM TRADING INC.                      | ONT.  |
| ROME INTERNATIONAL MARKETING              | MAN.  | AGRO COMPANY OF CANADA LIMITED           | SASK. |
| RUDOLF VAN DER WALDE (1975) LTD./LTEE     | QUE.  | ALAN WRIGHT BISON-BISON                  | MAN.  |
| SARBET MARKETING DIV. OF 836067 ONT. INC. | ONT.  | ALLTRADE ENTERPRISES LIMITED             | ONT.  |
| SEABOARD LUMBER SALES COMPANY LIMITED     | B.C.  | AMFAL GROUP LIMITED                      | N.S.  |
| SENEY ENTERPRISES INC.                    | ONT.  | ARAVIS DISTRIBUTION INC.                 | QUE.  |
| SOGELOCO INTERNATIONAL INC.               | QUE.  | ATAC INTERNATIONAL INC.                  | ONT.  |
| SOLAR STONE LTD.                          | QUE.  | ATLANTA LINK INCORPORATED                | ONT.  |
| STARPARTS CANADA                          | MAN.  | ATLANTIC TRADERS LIMITED                 | N.S.  |
| SUN ATLANTIC INC.                         | N.B.  | BARRINGTON INTERNATIONAL LTD.            | ONT.  |
| TACONIC CORPORATION LTD.                  | ONT.  | BASTIN INTERNATIONAL                     | MAN.  |
| TECHNESSEN LIMITED                        | QUE.  | BEDIRIAN EMBRYO TRANSFERS LTD.           | ONT.  |
| THE CANADIAN CONNECTION DIV. OF AFRIAT    | QUE.  | BETHUNE IMPORT-EXPORT LTD.               | QUE.  |
| THE EAST ASIATIC COMPANY (CANADA) INC.    | B.C.  | BLUE SKY CORPORATION                     | B.C.  |
| THE HOWARD JAMES CO. LTD.                 | ONT.  | BRENDEX TRADING LIMITED                  | ONT.  |
| THE ODURO WORLD ENTERPRISES               | MAN.  | BRITMELL TRADING INC.                    | N.B.  |
| TITAN TRADING INTERNATIONAL INC.          | ONT.  | C.M.E. BLASTING & MINING EQUIPMENT LTD   | ONT.  |
| TOM DYER ENTERPRISES INC.                 | ONT.  | CALKINS & BURKE LIMITED                  | B.C.  |
| TRADESULT/CANADA                          | QUE.  | CANADIAN HONEY & FINE FOODS EXPORTERS    | MAN.  |
| TRANSCO FOOD TRADING INC.                 | ONT.  | CANADIAN MERCHANT VENTURER               | ALTA. |
| TRANSCOR TRANSPORTATION CONSULTANTS       | ONT.  | CANADIAN SOURCE IMPORTS & EXPORTS INC.   | ALTA. |
| TRONCO INTERNATIONAL                      | ONT.  | CANADIAN SWINE EXPORTERS ASSOCIATION     | ONT.  |
| TYEE TIMBER PRODUCTS LTD.                 | B.C.  | CANADIAN TRADERS LIMITED                 | B.C.  |
| UNIVERSAL MARKETING AGENCIES              | ONT.  | CANAMEX ELECTRONICS LIMITED              | ONT.  |
| WARD BEDAS (CANADA) LIMITED               | B.C.  | CANDEV TRADING CO. INC.                  | QUE.  |
| WEDGEWOODS IMPORT EXPORT                  | ONT.  | CANWORLD FOODS LTD.                      | ONT.  |
| WEST INDIA TRADING CO. INC.               | QUE.  | CARIB NEXUS LIMITED                      | N.S.  |
| WILLIAM D. BRANSON LIMITED                | ONT.  | CARICAN TRADING CO. INC.                 | QUE.  |
| WOODHOUSE INTL. MARKETING (QUE.) INC.     | QUE.  | CBC ENTERPRISES                          | QUE.  |
| ZADAN INTERNATIONAL                       | QUE.  | CFB TRADING COMPANY LTD.                 | B.C.  |
| ZBT INTERNATIONAL CARGO COMPANY           | B.C.  | CHARLES CHAPLIN ENTERPRISES INC.         | ONT.  |
| ZNIDAR BROS. (1982) INC.                  | ONT.  | CITACO INTERNATIONAL TRADING INC.        | QUE.  |
| 660431 ONTARIO INC.                       | ONT.  | CLIMIS INTERNATIONAL INC.                | QUE.  |
| KENNEDY ROSS & ASSOC.                     | ONT.  | COLEMAN & COLEMAN INC.                   | QUE.  |
| LIMEXCO INC.                              | QUE.  | COMTECH TRADING CO. LIMITED              | ONT.  |
| TRADESULT/CANADA                          | ONT.  | CUTC CANADA WEST TRADING CORPORATION     | ALTA. |
|                                           |       | D'JOYIAN INTERNATIONAL MERCHANTS LTD.    | ONT.  |
|                                           |       | DALCO INTERNATIONAL                      | ONT.  |
|                                           |       | DEKONIC INTERNATIONAL MERCANTILE CO.     | ONT.  |
|                                           |       | DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
|                                           |       | ELEVAT ELECTRONIC SALES CORP.            | ONT.  |
|                                           |       | ELSON INTERNATIONAL TRADING CO. INC.     | QUE.  |
|                                           |       | EMRY TRADING CO.                         | B.C.  |
|                                           |       | EVROM INTERNATIONAL INC.                 | ONT.  |

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## TRADING HOUSES BY COUNTRY

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| EXPORT EXPORT LTD.                        | QUE.   |
| EXPORT U.S.A. CANADA INC.                 | QUE.   |
| FELL-FAB INTERNATIONAL INC.               | ONT.   |
| FORALIX EXPORT CANADA INC.                | QUE.   |
| FOREXPORT INC.                            | QUE.   |
| FORT LUMBER CO. INC.                      | QUE.   |
| FRANK ROBY EXPORTING CO.                  | QUE.   |
| G. VAN KAM TRADING CO. LTD.               | QUE.   |
| GENERAL MERCHANTS INTERNATIONAL INC.      | ALTA.  |
| GLOBE MARKETING INTERNATIONAL             | SASK.  |
| GREAT WHITE NORTH LTD.                    | ONT.   |
| GREG LUND PRODUCTS LIMITED                | ONT.   |
| H. FINE & SONS LIMITED                    | ONT.   |
| HARVEST AGRICULTURAL EXPORT CO.           | ONT.   |
| HF TRADE INTERNATIONAL                    | ONT.   |
| HORSESMART INTERNATIONAL                  | ALTA.  |
| I.S. (IRIS) INTERNATIONAL SOFTWARE LTD.   | MAN.   |
| ICONOPOWER LIMITED                        | ONT.   |
| INTERIMCO MACHINERY CORPORATION           | ONT.   |
| INTERNATIONAL MARKETING SERVICES          | QUE.   |
| INTERNATIONAL ROAD DYNAMICS INC.          | SASK.  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  | QUE.   |
| ISLAND SHIPPING LIMITED                   | P.E.I. |
| J. PASCAL INC.                            | QUE.   |
| J.B. INTERNATIONAL SHIPPERS LTD.          | ONT.   |
| J.L. MEMDRI INTL. EXPORT/IMPORT AGENCY    | ONT.   |
| J.R. WELLINGTON EXPORT CORPORATION        | QUE.   |
| KAMBRIA CONTROLS LTD.                     | ONT.   |
| KENNEDY ROSS & ASSOC.                     | ONT.   |
| KESSLER TECH (CANADA) INC.                | QUE.   |
| LADIMEX INC.                              | QUE.   |
| LE GROUPE MULTIMEDIA DU CANADA INC.       | QUE.   |
| LE-HAM CANADA INC.                        | ONT.   |
| LES FRERES HUBERT, COURTIERIS EN ALIMENT. | QUE.   |
| LORNE SHIELDS INTERTRADE CORP.            | ONT.   |
| M. GURVEY & BERRY CO. INC.                | ONT.   |
| MARCOM INTERNATIONAL                      | ONT.   |
| MCKAY & ASSOCIATES LTD                    | ALTA.  |
| MCCLEOD FOREST PRODUCTS LIMITED           | N.S.   |
| MEDICOM INC.                              | QUE.   |
| METRO INTERNATIONAL TRADING COMPANY       | ONT.   |
| MIDEX INTERNATIONAL INC.                  | ONT.   |
| MITRADE EXPORT INC.                       | QUE.   |
| MORGISTEN EXPORT CANADA LTD.              | N.S.   |
| MORSE PRO-VISIONS LTEE                    | QUE.   |
| MOTRADE INTERNATIONAL INC.                | QUE.   |
| NEOS FOREST PRODUCTS LTD.                 | QUE.   |
| NORSTREAM INTERTEC INC.                   | ONT.   |
| NORTH AMERICAN TURBOTECH LTD.             | QUE.   |
| NORTHTRIDGE INTERNATIONAL (CANADA) LTD.   | ALTA.  |
| NUMORLD HYTEK INDUSTRIES LTD.             | ONT.   |
| OFFSHORE MARKETING INTERNATIONAL          | N.S.   |
| ORIENT'S IMPEX COMPANY LTD.               | ONT.   |
| PACLINE CORPORATION                       | ONT.   |
| PALFUR MARKETING INC.                     | ONT.   |
| PANDIT INTERNATIONAL                      | ONT.   |
| PATHFINDER SYSTEMS DESIGN LTD.            | ONT.   |
| PEGASUS                                   | ONT.   |
| PIERREFONDS IMPORT EXPORT CA LTEE         | QUE.   |
| PME EXPORTATION INC.                      | QUE.   |
| POWER HOUSE TOOL CANADA                   | MAN.   |
| PRAIRIE INDUSTRIAL CHEMICALS INC.         | SASK.  |
| PRINCIPAL INTL. THE TRADING HOUSE         | B.C.   |
| Q-LUBE MIRABEC INC.                       | QUE.   |
| R.S. ROBINSON'S SONS (1971) LTD.          | MAN.   |
| RAMSEN ENGINEERING ASSOCIATES INC.        | N.S.   |
| RIO IMPORT & EXPORT LTD.                  | N.S.   |
| RUDOLF VAN DER WALDE (1975) LTD./LTEE     | QUE.   |
| SARBET MARKETING DIV. OF 836067 ONT.INC.  | ONT.   |
| SENEY ENTERPRISES INC.                    | ONT.   |
| SOCIETE DES ELEVEURS DE PORCS DU QUEBEC   | QUE.   |
| SOGLCO INTERNATIONAL INC.                 | QUE.   |
| SOLAR STONE LTD.                          | QUE.   |
| STARPARTS CANADA                          | MAN.   |
| TACONIC CORPORATION LTD.                  | ONT.   |
| THE CANADIAN CONNECTION DIV. OF AFRIAT    | QUE.   |
| THE EAST ASIATIC COMPANY (CANADA) INC.    | B.C.   |
| THE HOWARD JAMES CO. LTD.                 | ONT.   |
| THE ODURO WORLD ENTERPRISES               | MAN.   |
| THINKING SYSTEMS CORPORATION              | ONT.   |
| TIM-TECH INDUSTRIES LTD.                  | ONT.   |
| TITAM TRADING INTERNATIONAL INC.          | ONT.   |
| TRACOMEX INTERNATIONAL ENRG.              | QUE.   |
| TRANSCOR TRANSPORTATION CONSULTANTS       | ONT.   |
| TRENTON MACHINE TOOL                      | ONT.   |
| TRICO MARKETING SERVICES INC.             | N.B.   |
| TRICO SEAFOOD                             | N.B.   |
| TROWCO INTERNATIONAL                      | ONT.   |
| TUTTAVIK INC                              | ONT.   |
| TYEE TIMBER PRODUCTS LTD.                 | B.C.   |

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| UNIVERSAL MARKETING AGENCIES           | ONT. |
| UNIVERSAL PAPER EXPORT CO. LTD         | QUE. |
| VIMAMEDIC INC.                         | QUE. |
| WACTOL ENTERPRISES LIMITED             | ONT. |
| WEDGEWOODS IMPORT EXPORT               | ONT. |
| WEST INDIA TRADING CO. INC.            | QUE. |
| WESTBURNES QUEBEC INC., DIVISION NEDCO | QUE. |
| WILLIAM D. BRANSON LIMITED             | ONT. |
| WOODHOUSE INTL. MARKETING (QUE.) INC.  | QUE. |
| ZAIDAN INTERNATIONAL                   | QUE. |
| ZBT INTERNATIONAL CARGO COMPANY        | B.C. |
| ZNIDAR BROS. (1982) INC.               | ONT. |
| 660431 ONTARIO INC.                    | ONT. |
| BUYING FROM: CALKINS & BURKE LIMITED   | B.C. |
| GREAT WHITE NORTH LTD.                 | ONT. |
| KENNEDY ROSS & ASSOC.                  | ONT. |
| LIMEXCO INC.                           | QUE. |
| PANDIT INTERNATIONAL                   | ONT. |
| REGOR INTERNATIONAL INC.               | QUE. |

**CURACAO**

|             |                                       |       |
|-------------|---------------------------------------|-------|
| EXPORTS :   | A. LAMBERT INTERNATIONAL INC.         | QUE.  |
|             | A.D. BURFORD INTERNATIONAL LIMITED    | ONT.  |
|             | ATLANTIC TRADERS LIMITED              | N.S.  |
|             | BETHUNE IMPORT-EXPORT LTD.            | QUE.  |
|             | BRITISH COLUMBIA TREE FRUITS LTD.     | B.C.  |
|             | CANADA PACKERS INC. INT'L TRADE DIV.  | ONT.  |
|             | CANADIAN MERCHANT VENTURER            | ALTA. |
|             | CANADIAN TRADERS LIMITED              | B.C.  |
|             | CANEDEX LIMITED                       | ONT.  |
|             | CARICAN TRADING CO. INC.              | QUE.  |
|             | CBC ENTERPRISES                       | QUE.  |
|             | CETECO INTERNATIONAL CANADA           | QUE.  |
|             | CHEMO INTERNATIONAL LTD.              | ONT.  |
|             | COMTECH TRADING CO. LIMITED           | ONT.  |
|             | COUREY INTERNATIONAL (COMMERCE) INC.  | QUE.  |
|             | CURTRADE                              | ONT.  |
|             | CVG INTERNATIONAL INC.                | QUE.  |
|             | EXPERT EXPORT LTD.                    | QUE.  |
|             | J. PASCAL INC.                        | QUE.  |
|             | LEROUX LAPORTE & PARTENAIRES INC.     | QUE.  |
|             | M. DE SAINT-HILAIRE MGMT SERVICES     | QUE.  |
|             | MARTELL EXPORTING LTD.                | ONT.  |
|             | MIDEX INTERNATIONAL INC.              | ONT.  |
|             | MITRADE EXPORT INC.                   | QUE.  |
|             | MULTI-NATIONAL SALES LIMITED          | ONT.  |
|             | NORSTREAM INTERTEC INC.               | ONT.  |
|             | PEXIM ENTERPRISES INC.                | B.C.  |
|             | PME EXPORTATION INC.                  | QUE.  |
|             | PRODIMEX INC.                         | QUE.  |
|             | RAMSEN ENGINEERING ASSOCIATES INC.    | N.S.  |
|             | RICOCHET TEXTILES LTD.                | QUE.  |
|             | RONALD A. CHISHOLM LIMITED            | ONT.  |
|             | RUDOLF VAN DER WALDE (1975) LTD./LTEE | QUE.  |
|             | SIGMAN & JONES LTD.                   | QUE.  |
|             | TASMIA INTERTRADE INC.                | QUE.  |
|             | UNIVERSAL MARKETING AGENCIES          | ONT.  |
|             | WEST INDIA TRADING CO. INC.           | QUE.  |
|             | YEARWOOD & CO. LTD.                   | ONT.  |
|             | ZBT INTERNATIONAL CARGO COMPANY       | B.C.  |
| INTERESTED: | AG-COM TRADING INC.                   | JNT.  |
|             | AGRO COMPANY OF CANADA LIMITED        | SASK. |
|             | ALAN WRIGHT BISON-BISON               | MAN.  |
|             | ALLTRADE ENTERPRISES LIMITED          | ONT.  |
|             | AMFAL GROUP LIMITED                   | N.S.  |
|             | APL COMPUTERS LTD.                    | ONT.  |
|             | ARAVIS DISTRIBUTION INC.              | QUE.  |
|             | ARICO CANADA LTD.                     | ONT.  |
|             | ASIATIC & PACIFIC TRADING CO. LTD.    | ALTA. |
|             | ATAC INTERNATIONAL INC.               | ONT.  |
|             | ATLANTIC TRADERS LIMITED              | N.S.  |
|             | BARRINGTON INTERNATIONAL LTD.         | ONT.  |
|             | BASTIN INTERNATIONAL                  | MAN.  |
|             | BRENDEX TRADING LIMITED               | JNT.  |
|             | BRITNELL TRADING INC.                 | N.B.  |
|             | CALESE TRADING COMPANY                | JNT.  |
|             | CALKINS & BURKE LIMITED               | B.C.  |
|             | CANADIAN HONEY & FINE FOODS EXPORTERS | MAN.  |
|             | CANADIAN MERCHANT VENTURER            | ALTA. |
|             | CANADIAN TRADERS LIMITED              | B.C.  |
|             | CANAMEX ELECTRONICS LIMITED           | ONT.  |
|             | CANWORLD FOODS LTD.                   | ONT.  |
|             | CARIB NEXUS LIMITED                   | N.S.  |
|             | CARICAN TRADING CO. INC.              | QUE.  |
|             | CBC ENTERPRISES                       | QUE.  |
|             | CHARLES CHAPLIN ENTERPRISES INC.      | QUE.  |
|             | CITACO INTERNATIONAL TRADING INC.     | QUE.  |

CONTINUED...

## TRADING HOUSES BY COUNTRY

CLIMIS EXPORT INC.  
CLIMIS INTERNATIONAL INC.  
COLEMAN & COLEMAN INC.  
CRINCO LIMITED  
CURTRADE  
DALTCO INTERNATIONAL  
DEKONIC INTERNATIONAL MERCANTILE CO.  
DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
ELSON INTERNATIONAL TRADING CO. INC.  
EMRY TRADING CO.  
EXPORT U.S.A. CANADA INC.  
FORALIX EXPORT CANADA INC.  
FRANK ROBY EXPORTING CO.  
GENERAL MERCHANTS INTERNATIONAL INC.  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
GREG LUND PRODUCTS LIMITED  
H. FINE & SONS LIMITED  
HARVEST AGRICULTURAL EXPORT CO.  
HI-TEC INDUSTRIAL PROD. DIV OF RHG LTD  
HORSEMARY INTERNATIONAL  
I.S. (IRIS) INTERNATIONAL SOFTWARE LTD.  
ICONOPWER LIMITED  
IMECA INC.  
INTERCON TRADING  
INTERNATIONAL BUSINESS FORMS COMPANY  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J. PASCAL INC.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
J.R. WELLINGTON EXPORT CORPORATION  
KENNEDY ROSS & ASSOC.  
KESSLER TECH (CANADA) INC.  
LADIMEX INC.  
LE GROUPE MULTIMEDIA DU CANADA INC.  
LE-MAN CANADA INC.  
LORNE SHIELDS INTERTRADE CORP.  
M. DE SAINT-HILAIRE MGMT SERVICES  
M. GURVEY & BERRY CO. INC.  
MARCON INTERNATIONAL  
MCKAY & ASSOCIATES LTD  
MCLEOD FOREST PRODUCTS LIMITED  
MEDICON INC.  
METRO INTERNATIONAL TRADING COMPANY  
MIDEX INTERNATIONAL INC.  
MITRADE EXPORT INC.  
MORGISTEN EXPORT CANADA LTD.  
NEOS FOREST PRODUCTS LTD.  
NORTH AMERICAN TURBOTECH LTD.  
OFFSHORE MARKETING INTERNATIONAL  
ORIENT'S IMPEX COMPANY LTD.  
OVERSEAS PROJECTS CORP. OF CANADA LTD.  
PALFUR MARKETING INC.  
PATHFINDER SYSTEMS DESIGN LTD.  
PIERREFONDS IMPORT EXPORT CA LTEE  
PROFESSIONAL SANITATION PRODUCTS LTD.  
Q-LUBE MIRABEC INC.  
RAMSEN ENGINEERING ASSOCIATES INC.  
RIO IMPORT & EXPORT LTD.  
RUDOLF VAN DER WALDE (1975) LTD./LTEE  
SARBET MARKETING DIV. OF 836067 ONT. INC.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SENEY ENTERPRISES INC.  
SOGELCO INTERNATIONAL INC.  
SOLAR STONE LTD.  
STARPARTS CANADA  
TACONIC CORPORATION LTD.  
THE CANADIAN CONNECTION DIV. OF AFRIAT  
THE EAST ASIATIC COMPANY (CANADA) INC.  
THE HOWARD JAMES CO. LTD.  
THE ODURO WORLD ENTERPRISES  
TITAN TRADING INTERNATIONAL INC.  
TRANSCO FOOD TRADING INC.  
VATRA LTEE  
WEDGEWOODS IMPORT EXPORT  
WEST INDIA TRADING CO. INC.  
WESTMOUNT FOREST PRODUCTS LTD.  
WILLIAM D. BRANSON LIMITED  
WOODHOUSE INTL. MARKETING (QUE.) INC.  
ZAIDAN INTERNATIONAL  
ZBT INTERNATIONAL CARGO COMPANY  
ZNIDAR BROS. (1982) INC.  
660431 ONTARIO INC.  
ASIATIC & PACIFIC TRADING CO. LTD.  
CETECO INTERNATIONAL CANADA  
CURTRADE  
KENNEDY ROSS & ASSOC.  
LIMEXCO INC.  
RESOURCE OUTFITTERS INTERNATIONAL

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WEST INDIA TRADING CO., INC.

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## DOMINICAN REPUBLIC

|             |                                          |        |
|-------------|------------------------------------------|--------|
| EXPORTS :   | A. LAMBERT INTERNATIONAL INC.            | QUE.   |
|             | A.D. BURFORD INTERNATIONAL LIMITED       | ONT.   |
|             | ATLANTIC TRADERS LIMITED                 | N.S.   |
|             | BADY (IN-EX) INTERNATIONAL INC.          | QUE.   |
|             | BETHUNE IMPORT-EXPORT LTD.               | QUE.   |
|             | BRITISH COLUMBIA TREE FRUITS LTD.        | B.C.   |
|             | CANADA PACKERS INC. INT'L TRADE DIV.     | ONT.   |
|             | CANADIAN LIVESTOCK EXPORTERS ASSOCIATION | ONT.   |
|             | CANADIAN MERCHANT VENTURER               | ALTA.  |
|             | CANADIAN TRADERS LIMITED                 | B.C.   |
|             | CANAMEX ELECTRONICS LIMITED              | ONT.   |
|             | CANEDEX LIMITED                          | ONT.   |
|             | CANWORLD FOODS LTD.                      | ONT.   |
|             | CAPRICORP INTERNATIONAL DEVELOPMENT INC. | ONT.   |
|             | CBC ENTERPRISES                          | QUE.   |
|             | CETECO INTERNATIONAL CANADA              | QUE.   |
|             | CHEMO INTERNATIONAL LTD.                 | ONT.   |
|             | CODE INTERNATIONAL INC.                  | ONT.   |
|             | COMTECH TRADING CO. LIMITED              | ONT.   |
|             | COUREY INTERNATIONAL (COMMERCE) INC.     | QUE.   |
|             | CVG INTERNATIONAL INC.                   | QUE.   |
|             | DONALDSON INT'L LIVESTOCK LIMITED        | ONT.   |
|             | EXPERT EXPORT LTD.                       | QUE.   |
|             | FELL-FAB INTERNATIONAL INC.              | ONT.   |
|             | INTERCOM TRADING                         | ONT.   |
|             | ISLAND SHIPPING LIMITED                  | P.E.I. |
|             | J. PASCAL INC.                           | QUE.   |
|             | KOOT CONSOLIDATED INTERNATIONAL LTD.     | ONT.   |
|             | LADIMEX INC.                             | QUE.   |
|             | LEROUX LAPORTE & PARTENAIRES INC.        | QUE.   |
|             | M. DE SAINT-HILAIRE MGMT SERVICES        | QUE.   |
|             | MEDICOM INC.                             | QUE.   |
|             | MIDEX INTERNATIONAL INC.                 | ONT.   |
|             | MORSE PRO-VISIONS LTEE                   | QUE.   |
|             | MULTI-NATIONAL SALES LIMITED             | ONT.   |
|             | NAMPAC INC.                              | QUE.   |
|             | NORSTREAM INTERTEC INC.                  | ONT.   |
|             | ORIENT'S IMPEX COMPANY LTD.              | ONT.   |
|             | PME EXPORTATION INC.                     | QUE.   |
|             | PRODIMEX INC.                            | QUE.   |
|             | RAMSEN ENGINEERING ASSOCIATES INC.       | N.S.   |
|             | RICOCHE TETILES LTD.                     | QUE.   |
|             | RIO IMPORT & EXPORT LTD.                 | N.S.   |
|             | RONALD A. CHISHOLM LIMITED               | ONT.   |
|             | RUDOLF VAN DER WALDE (1975) LTD./LTEE    | QUE.   |
|             | SIGMAN & JONES LTD.                      | QUE.   |
|             | SOLAR STONE LTD.                         | QUE.   |
|             | TASMA INTERTRADE INC.                    | QUE.   |
|             | THERMAL & HYDRAULIC EQUIPMENT LIMITED    | ONT.   |
|             | TRANSCO FOOD TRADING INC.                | QUE.   |
|             | TRICO MARKETING SERVICES INC.            | N.B.   |
|             | TRICO SEAFOOD                            | N.B.   |
|             | UNIVERSAL MARKETING AGENCIES             | ONT.   |
|             | WEST INDIA TRADING CO. INC.              | QUE.   |
|             | WILLIAM D. BRANSON LIMITED               | ONT.   |
|             | YEARWOOD & CO. LTD.                      | ONT.   |
|             | ZBT INTERNATIONAL CARGO COMPANY          | B.C.   |
| INTERESTED: | AG-COM TRADING INC.                      | ONT.   |
|             | AGRO COMPANY OF CANADA LIMITED           | SASK.  |
|             | ALAN WRIGHT BISON-BISON                  | MAN.   |
|             | ALLTRADE ENTERPRISES LIMITED             | ONT.   |
|             | AMFAL GROUP LIMITED                      | N.S.   |
|             | ARAVIS DISTRIBUTION INC.                 | QUE.   |
|             | ARICO CANADA LTD.                        | ONT.   |
|             | ATAC INTERNATIONAL INC.                  | ONT.   |
|             | ATLANTIC TRADERS LIMITED                 | N.S.   |
|             | BARRINGTON INTERNATIONAL LTD.            | ONT.   |
|             | BASTIN INTERNATIONAL                     | MAN.   |
|             | BRENDEX TRADING LIMITED                  | ONT.   |
|             | BRITNELL TRADING INC.                    | ONT.   |
|             | CALESE TRADING COMPANY                   | N.B.   |
|             | CALKINS & BURKE LIMITED                  | ONT.   |
|             | CANADIAN HONEY & FINE FOODS EXPORTERS    | B.C.   |
|             | CANADIAN MERCHANT VENTURER               | MAN.   |
|             | CANADIAN SWINE EXPORTERS ASSOCIATION     | ALTA.  |
|             | CANADIAN TRADERS LIMITED                 | ONT.   |
|             | CANAMEX ELECTRONICS LIMITED              | B.C.   |
|             | CANATLANTIC MARKETING SERVICES LTD.      | ONT.   |
|             | CANDEV TRADING CO. INC.                  | QUE.   |
|             | CARIB NEXUS LIMITED                      | QUE.   |
|             | CARICAN TRADING CO. INC.                 | N.S.   |
|             | CBC ENTERPRISES                          | QUE.   |
|             | CHARLES CHAPLIN ENTERPRISES INC.         | QUE.   |
|             | CITACO INTERNATIONAL TRADING INC.        | ONT.   |
|             |                                          | QUE.   |

CONTINUED....

# TRADING HOUSES BY COUNTRY

CLIMIS EXPORT INC. QUE.  
CLIMIS INTERNATIONAL INC. QUE.  
COLEMAN & COLEMAN INC. QUE.  
COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE QUE.  
COMTECH TRADING CO. LIMITED ONT.  
CURTRADE ONT.  
CWT CANADA WEST TRADING CORPORATION ALTA.  
DALCO INTERNATIONAL ONT.  
DARIANNE INTERNATIONAL TRADING INC. ONT.  
DEKONIC INTERNATIONAL MERCANTILE CO. ONT.  
DOTCO INC. ALTA.  
DUNCAN INSTRUMENTS CANADA LTD. ONT.  
EMRY TRADING CO. B.C.  
EVROM INTERNATIONAL INC. ONT.  
EXPORT U.S.A. CANADA INC. QUE.  
FIRST MCCARTHY CAPITAL CORPORATION QUE.  
FORALIX EXPORT CANADA INC. QUE.  
FRANK ROBY EXPORTING CO. QUE.  
G. VAN KAM TRADING CO. LTD. QUE.  
GENERAL MERCHANTS INTERNATIONAL INC. ALTA.  
GLOBE MARKETING INTERNATIONAL SASK.  
GREAT WHITE NORTH LTD. ONT.  
GREG LUND PRODUCTS LIMITED ONT.  
H. FINE & SONS LIMITED ONT.  
HARVEST AGRICULTURAL EXPORT CO. ONT.  
HI-TEC INDUSTRIAL PROD. DIV OF RHG LTD ONT.  
HIR INTERNATIONAL LTD. MAN.  
HORSESMART INTERNATIONAL ALTA.  
I.S. (IRIS) INTERNATIONAL SOFTWARE LTD. MAN.  
ICONOPower LIMITED ONT.  
IMECA INC. QUE.  
INTERIMCO MACHINERY CORPORATION ONT.  
INTERNATIONAL MARKETING SERVICES QUE.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC QUE.  
J. PASCAL INC. QUE.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY ONT.  
J.R. WELLINGTON EXPORT CORPORATION QUE.  
KENNEDY ROSS & ASSOC. ONT.  
LE GROUPE MULTIMEDIA DU CANADA INC. QUE.  
LE-HAN CANADA INC. ONT.  
LES FRERES HUBERT, COURTIER EN ALIMENT. QUE.  
LORNE SHIELDS INTERTRADE CORP. ONT.  
LTC ENTERPRISES INC. B.C.  
M. GURVEY & BERRY CO. INC. ONT.  
MARCOM INTERNATIONAL ONT.  
MARSHALL COMMODITIES LTD. ONT.  
MARTELL EXPORTING LTD. ONT.  
MCKAY & ASSOCIATES LTD ALTA.  
MCLEOD FOREST PRODUCTS LIMITED N.S.  
MEDICOM INC. QUE.  
METRO INTERNATIONAL TRADING COMPANY ONT.  
MIDEX INTERNATIONAL INC. ONT.  
MITRADE EXPORT INC. QUE.  
MORGISTEN EXPORT CANADA LTD. N.S.  
MAVARRETE CONSULTANTS QUE.  
NEOS FOREST PRODUCTS LTD. QUE.  
NORANDA FOREST SALES INC. ONT.  
NORDOVIST INTERNATIONAL INC. ONT.  
NORTH AMERICAN TURBOTECH LTD. QUE.  
OFFSHORE MARKETING INTERNATIONAL N.S.  
ORIENT'S IMPEX COMPANY LTD. ONT.  
PACLINE CORPORATION ONT.  
PALFUR MARKETING INC. ONT.  
PATHFINDER SYSTEMS DESIGN LTD. ONT.  
PIERREFONDS IMPORT EXPORT CA LTEE QUE.  
PITMAN MFG. CO. INC. INTERNATIONAL DIV. ONT.  
PNE EXPORTATION INC. QUE.  
PRAIRIE INDUSTRIAL CHEMICALS INC. QUE.  
PROFESSIONAL SANITATION PRODUCTS LTD. QUE.  
Q-LUBE MIRABEC INC. QUE.  
RAMSEN ENGINEERING ASSOCIATES INC. N.S.  
REGOR INTERNATIONAL INC. QUE.  
RIO IMPORT & EXPORT LTD. N.S.  
RUDDY INTERNATIONAL ONT.  
RUDOLF VAN DER WALDE (1975) LTD./LTEE QUE.  
SARBET MARKETING DIV. OF 836067 ONT. INC. ONT.  
SEABOARD LUMBER SALES COMPANY LIMITED B.C.  
SENEY ENTERPRISES INC. ONT.  
SIGMAN & JONES LTD. QUE.  
SOCIETE DES ELEVEURS DE PORCS DU QUEBEC QUE.  
SOGELCO INTERNATIONAL INC. QUE.  
SOLAR STONE LTD. QUE.  
STARPARTS CANADA MAN.  
STECKO CHEM INC. MAN.  
TACONIC CORPORATION LTD. ONT.  
THE CANADIAN CONNECTION DIV. OF AFRIAT QUE.  
THE EAST ASIATIC COMPANY (CANADA) INC. B.C.  
THE HOWARD JAMES CO. LTD. ONT.  
THE ODURO WORLD ENTERPRISES MAN.  
TITAN TRADING INTERNATIONAL INC. ONT.

TRACOMEX INTERNATIONAL ENRG. QUE.  
TRADESULT/CANADA ONT.  
TRANSCOR TRANSPORTATION CONSULTANTS ONT.  
UNIVERSAL PAPER EXPORT CO. LTD QUE.  
VATRA LTEE QUE.  
WACTOL ENTERPRISES LIMITED ONT.  
WEDGEWOODS IMPORT EXPORT ONT.  
WEST INDIA TRADING CO. INC. QUE.  
WESTMOUNT FOREST PRODUCTS LTD. B.C.  
WILLIAM D. BRANSON LIMITED ONT.  
WOODHOUSE INTL. MARKETING (QUE.) INC. QUE.  
ZAIDAN INTERNATIONAL QUE.  
ZBT INTERNATIONAL CARGO COMPANY B.C.  
ZNIDAR BROS. (1982) INC. ONT.  
660431 ONTARIO INC. ONT.  
BRITISH COLUMBIA TREE FRUITS LTD. B.C.  
CAMBRIAN TRADING HOUSE LTD. ONT.  
CETECO INTERNATIONAL CANADA QUE.  
KENNEDY ROSS & ASSOC. ONT.  
LEUSVCO CANADA LIMITED ONT.  
LIMEXCO INC. QUE.  
M. DE SAINT-HILAIRE MGMT SERVICES QUE.  
MORSE PRO-VISIONS LTEE QUE.  
SCOTTHALLS LIMITED QUE.  
TRADESULT/CANADA ONT.  
WILLIAM D. BRANSON LIMITED ONT.

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EXPORTS : A. LAMBERT INTERNATIONAL INC. QUE.  
ATLANTIC TRADERS LIMITED N.S.  
BAY (IN-EX) INTERNATIONAL INC. QUE.  
BETHUNE IMPORT-EXPORT LTD. QUE.  
BRITISH COLUMBIA TREE FRUITS LTD. B.C.  
CANADA PACKERS INC. INT'L TRADE DIV. ONT.  
CANADIAN MERCHANT VENTURER ALTA.  
CANADIAN TRADERS LIMITED B.C.  
CANEXD LIMITED ONT.  
CANWORLD FOODS LTD. ONT.  
CARICAN TRADING CO. INC. QUE.  
CETECO INTERNATIONAL CANADA QUE.  
CHEMO INTERNATIONAL LTD. ONT.  
CODE INTERNATIONAL INC. ONT.  
COMTECH TRADING CO. LIMITED ONT.  
COUREY INTERNATIONAL (COMMERCE) INC. QUE.  
CRANE SUPPLY ONT.  
CYG INTERNATIONAL INC. QUE.  
IMECA INC. QUE.  
ISLAND SHIPPING LIMITED P.E.I.  
J. PASCAL INC. QUE.  
LADIMEX INC. QUE.  
LEROUX LAPORTE & PARTENAIRES INC. QUE.  
M. DE SAINT-HILAIRE MGMT SERVICES QUE.  
MARTELL EXPORTING LTD. ONT.  
MEDICOM INC. QUE.  
MIDEX INTERNATIONAL INC. ONT.  
MITRADE EXPORT INC. QUE.  
MULTI-NATIONAL SALES LIMITED ONT.  
ORIENT'S IMPEX COMPANY LTD. ONT.  
PNE EXPORTATION INC. QUE.  
PRODIMEX INC. QUE.  
RAMSEN ENGINEERING ASSOCIATES INC. N.S.  
RICOCHET TEXTILES LTD. QUE.  
RIGBY TRADE LIMITED ONT.  
RIO IMPORT & EXPORT LTD. N.S.  
RONALD A. CHISHOLM LIMITED ONT.  
RUDOLF VAN DER WALDE (1975) LTD./LTEE QUE.  
SIGMAN & JONES LTD. QUE.  
SMITH BROKERAGE LIMITED N.B.  
SOCIETE DES ELEVEURS DE PORCS DU QUEBEC QUE.  
SOLAR STONE LTD. QUE.  
TASMA INTERTRADE INC. QUE.  
TRICO MARKETING SERVICES INC. N.B.  
TRICO SEAFOOD N.B.  
UNIVERSAL MARKETING AGENCIES ONT.  
WEST INDIA TRADING CO. INC. QUE.  
YEARWOOD & CO. LTD. ONT.  
ZBT INTERNATIONAL CARGO COMPANY B.C.  
AG-COM TRADING INC. ONT.  
AGRO COMPANY OF CANADA LIMITED SASK.  
ALAN WRIGHT BISON-BISON MAN.  
ALLTRADE ENTERPRISES LIMITED ONT.  
AMALGAMATED GLOBAL ENTERPRISES INC. QUE.  
AMFAL GROUP LIMITED N.S.  
ARAVIS DISTRIBUTION INC. QUE.  
ARICO CANADA LTD. ONT.  
ATAC INTERNATIONAL INC. ONT.  
ATLANTIC TRADERS LIMITED N.S.

## INTERESTED:

CONTINUED...

## TRADING HOUSES BY COUNTRY

BARRINGTON INTERNATIONAL LTD. QNT.  
 BASTIN INTERNATIONAL MAN.  
 BRENDX TRADING LIMITED ONT.  
 BRITNELL TRADING INC. N.B.  
 CALKINS & BURKE LIMITED B.C.  
 CANADIAN HONEY & FINE FOODS EXPORTERS MAN.  
 CANADIAN MERCHANT VENTURER ALTA.  
 CANADIAN SWINE EXPORTERS ASSOCIATION ONT.  
 CANADIAN TRADERS LIMITED B.C.  
 CANAMEX ELECTRONICS LIMITED ONT.  
 CANDEV TRADING CO. INC. QUE.  
 CAPRICORP INTERNATIONAL DEVELOPMENT INC. ONT.  
 CARIB NEXUS LIMITED N.S.  
 CARICAN TRADING CO. INC. QUE.  
 CATA BRANDS INC. QUE.  
 CBC ENTERPRISES QUE.  
 CFB TRADING COMPANY LTD. B.C.  
 CHARLES CHAPLIN ENTERPRISES INC. ONT.  
 CITACO INTERNATIONAL TRADING INC. QUE.  
 CLIMIS INTERNATIONAL INC. QUE.  
 COLEMAN & COLEMAN INC. QUE.  
 COUREY INTERNATIONAL (COMMERCE) INC. QUE.  
 CWTG CANADA WEST TRADING CORPORATION ALTA.  
 DALCO INTERNATIONAL ONT.  
 DEKONIC INTERNATIONAL MERCANTILE CO. ONT.  
 DONALDSON INT'L LIVESTOCK LIMITED ONT.  
 DUNCAN INSTRUMENTS CANADA LTD. ONT.  
 EMRY TRADING CO. B.C.  
 EVROM INTERNATIONAL INC. ONT.  
 EXPERT EXPORT LTD. QUE.  
 EXPORT U.S.A. CANADA INC. QUE.  
 FELL-FAB INTERNATIONAL INC. ONT.  
 FORALIX EXPORT CANADA INC. QUE.  
 FRANK ROBY EXPORTING CO. QUE.  
 GLOBE MARKETING INTERNATIONAL SASK.  
 GREAT WHITE NORTH LTD. ONT.  
 GREG LUND PRODUCTS LIMITED ONT.  
 H. FINE & SONS LIMITED ONT.  
 HARVEST AGRICULTURAL EXPORT CO. ONT.  
 HIR INTERNATIONAL LTD. MAN.  
 HORSESMART INTERNATIONAL ALTA.  
 I.S. (IRIS) INTERNATIONAL SOFTWARE LTD. MAN.  
 ICONPOWER LIMITED ONT.  
 INTERCOM TRADING ONT.  
 INTERNATIONAL MARKETING SERVICES QUE.  
 INTERNATIONAL TECHNICAL SUPPLY (ITS) INC. QUE.  
 J. PASCAL INC. QUE.  
 J.L. HENDRY INT'L. EXPORT/IMPORT AGENCY ONT.  
 J.R. WELLINGTON EXPORT CORPORATION QUE.  
 KENNEDY ROSS & ASSOC. ONT.  
 KOOT CONSOLIDATED INTERNATIONAL LTD. ONT.  
 LE GROUPE MULTIMEDIA DU CANADA INC. QUE.  
 LE-HAN CANADA INC. ONT.  
 LES FRERES HUBERT, COURTIER EN ALIMENT. QUE.  
 LINK INTERNATIONAL ONT.  
 LORNE SHIELDS INTERTRADE CORP. ONT.  
 LTC ENTERPRISES INC. B.C.  
 M. GURVEY & BERRY CO. INC. ONT.  
 MARCON INTERNATIONAL ONT.  
 MCKAY & ASSOCIATES LTD. ALTA.  
 MCLEOD FOREST PRODUCTS LIMITED N.S.  
 MEDICOM INC. QUE.  
 METRO INTERNATIONAL TRADING COMPANY ONT.  
 MIDEX INTERNATIONAL INC. ONT.  
 MITRADE EXPORT INC. QUE.  
 MORGISTEN EXPORT CANADA LTD. N.S.  
 NEOS FOREST PRODUCTS LTD. QUE.  
 NORDQVIST INTERNATIONAL INC. ONT.  
 NORTH AMERICAN TURBOTECH LTD. QUE.  
 NUWORLD HYTEK INDUSTRIES LTD. ONT.  
 OFFSHORE MARKETING INTERNATIONAL N.S.  
 ORIENT'S IMPEX COMPANY LTD. ONT.  
 PALFUR MARKETING INC. ONT.  
 PATHFINDER SYSTEMS DESIGN LTD. ONT.  
 PIERREFONDS IMPORT EXPORT CA LTEE QUE.  
 PRINTE '4 INC. QUE.  
 RAMSEN ENGINEERING ASSOCIATES INC. N.S.  
 REGOR INTERNATIONAL INC. N.S.  
 RIO IMPORT & EXPORT LTD. QUE.  
 RUDOLF VAN DER WALDE (1975) LTD./LTEE N.S.  
 SARBET MARKETING DIV. OF 836067 ONT. INC. ONT.  
 SEABOARD LUMBER SALES COMPANY LIMITED B.C.  
 SENEY ENTERPRISES INC. ONT.  
 SMITH BROKERAGE LIMITED N.B.  
 SOCIETE DES ELEVEURS DE PORCS DU QUEBEC QUE.  
 SOGELCO INTERNATIONAL INC. QUE.  
 SOLAR STONE LTD. QUE.  
 STARPARTS CANADA MAN.  
 TACOMIC CORPORATION LTD. ONT.  
 THAI OCCIDENTAL LTD. ONT.

THE CANADIAN CONNECTION DIV. OF AFRIAT QUE.  
 THE EAST ASIATIC COMPANY (CANADA) INC. B.C.  
 THE HOWARD JAMES CO. LTD. ONT.  
 THE ODURO WORLD ENTERPRISES MAN.  
 TITAN TRADING INTERNATIONAL INC. ONT.  
 TRANSCO FOOD TRADING INC. QUE.  
 TRANSCOR TRANSPORTATION CONSULTANTS ONT.  
 TRONCO INTERNATIONAL ONT.  
 VINAMEDIC INC. QUE.  
 WARD BEDAS (CANADA) LIMITED B.C.  
 WEDGEWOODS IMPORT EXPORT ONT.  
 WEST INDIA TRADING CO. INC. QUE.  
 WILLIAM D. BRANSON LIMITED QUE.  
 WOODHOUSE INT'L. MARKETING (QUE.) INC. QUE.  
 ZAIDAN INTERNATIONAL QUE.  
 ZBT INTERNATIONAL CARGO COMPANY B.C.  
 ZNIDAR BROS. (1982) INC. ONT.  
 660431 ONTARIO INC. ONT.  
 BETHUNE IMPORT-EXPORT LTD. QUE.  
 CATA BRANDS INC. QUE.  
 KENNEDY ROSS & ASSOC. ONT.  
 LADIMEX INC. QUE.  
 LIMEXCO INC. QUE.  
 WILLIAM D. BRANSON LIMITED ONT.

BUYING FROM:

JAMAICA

EXPORTS :

A. LAMBERT INTERNATIONAL INC. QUE.  
 A.D. BURFORD INTERNATIONAL LIMITED ONT.  
 ALLTRADE ENTERPRISES LIMITED ONT.  
 ANGLO CANADIAN SCIENTIFIC CO. LTD. ONT.  
 ATLANTIC TRADERS LIMITED N.S.  
 BARRINGTON INTERNATIONAL LTD. ONT.  
 BETHUNE IMPORT-EXPORT LTD. QUE.  
 CALESE TRADING COMPANY ONT.  
 CANADA PACKERS INC. INT'L TRADE DIV. ONT.  
 CANADIAN MERCHANT VENTURER ALTA.  
 CANADIAN TRADERS LIMITED B.C.  
 CANEX LIMITED ONT.  
 CANJAM TRADING LIMITED N.S.  
 CARICAN TRADING CO. INC. QUE.  
 CBC ENTERPRISES QUE.  
 CETECO INTERNATIONAL CANADA QUE.  
 CHEMO INTERNATIONAL LTD. ONT.  
 CODE INTERNATIONAL INC. ONT.  
 COMTECH TRADING CO. LIMITED ONT.  
 COUREY INTERNATIONAL (COMMERCE) INC. QUE.  
 CYG INTERNATIONAL INC. QUE.  
 D'JOVIAN INTERNATIONAL MERCHANTS LTD. ONT.  
 DALCO INTERNATIONAL ONT.  
 DONALDSON INT'L LIVESTOCK LIMITED ONT.  
 EVROM INTERNATIONAL INC. ONT.  
 GLACEM INC. QUE.  
 GLOBE MARKETING INTERNATIONAL SASK.  
 GREAT WHITE NORTH LTD. ONT.  
 H. FINE & SONS LIMITED ONT.  
 IBASCO-INTL. BUYERS & SELLERS CO. ONT.  
 INTERNATIONAL BUSINESS FORMS COMPANY ONT.  
 INTERNATIONAL COMMODITIES EXPORT CO. ONT.  
 J. PASCAL INC. QUE.  
 J.R. WELLINGTON EXPORT CORPORATION QUE.  
 LADIMEX INC. QUE.  
 LE-HAN CANADA INC. ONT.  
 LEROUX LAPORTE & PARTENAIRES INC. QUE.  
 LORNE SHIELDS INTERTRADE CORP. ONT.  
 LOVELL & CHRISTMAS (CANADA) INC. QUE.  
 M. DE SAINT-HILAIRE MGMT SERVICES QUE.  
 MARTIN & STEWART INC. QUE.  
 MEDICOM INC. QUE.  
 MIDEX INTERNATIONAL INC. QUE.  
 MITSUBISHI CANADA LIMITED ONT.  
 MULTI-NATIONAL SALES LIMITED B.C.  
 NAMPAC INC. ONT.  
 NATIONAL SEA PRODUCTS LTD. INT'L. MKRTG. QUE.  
 NEOS FOREST PRODUCTS LTD. N.S.  
 NORSTREAM INTERTEC INC. QUE.  
 PARSONS SEEDS LIMITED ONT.  
 PEXIM ENTERPRISES INC. ONT.  
 PITMAN MFG. CO. INC. INTERNATIONAL DIV. B.C.  
 PME EXPORTATION INC. ONT.  
 PRODIMEX INC. QUE.  
 RAMSEN ENGINEERING ASSOCIATES INC. N.S.  
 RAY BUSBRIDGE INC. QUE.  
 RICOCHET TEXTILES LTD. QUE.  
 RIO IMPORT & EXPORT LTD. N.S.  
 RONALD A. CHISHOLM LIMITED ONT.  
 RUDDY INTERNATIONAL ONT.  
 RUDOLF VAN DER WALDE (1975) LTD./LTEE QUE.

CONTINUED...



## TRADING HOUSES BY COUNTRY

**INTERESTED:**

SIGMAN & JONES LTD.  
SOLAR STONE LTD.  
TACONIC CORPORATION LTD.  
TASMA INTERTRADE INC.  
THERMAL & HYDRAULIC EQUIPMENT LIMITED  
TRICO MARKETING SERVICES INC.  
TRICO SEAFOOD  
TRONCO INTERNATIONAL  
UNIVERSAL MARKETING AGENCIES  
WACTOL ENTERPRISES LIMITED  
WEST INDIA TRADING CO. INC.  
WESTMOUNT FOREST PRODUCTS LTD.  
WILLIAM D. BRANSON LIMITED  
WOODHOUSE INTL. MARKETING (QUE.) INC.  
YEARWOOD & CO. LTD.  
ZBT INTERNATIONAL CARGO COMPANY  
ACCORD INTERNATIONAL LEAF INC.  
AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
ALLTRADE ENTERPRISES LIMITED  
AMALGAMATED GLOBAL ENTERPRISES INC.  
AMFAL GROUP LIMITED  
ARAVIS DISTRIBUTION INC.  
ARICO CANADA LTD.  
ASIATIC & PACIFIC TRADING CO. LTD.  
ATAC INTERNATIONAL INC.  
ATLANTIC TRADERS LIMITED  
BARRINGTON INTERNATIONAL LTD.  
BASEMARK MARKETING LIMITED  
BASTIN INTERNATIONAL  
BEDIRIAN EMBRYO TRANSFERS LTD.  
BRENDX TRADING LIMITED  
BRITNELL-TRADING INC.  
C.E.O. INC.  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CALKINS & BURKE LIMITED  
CAN-AFRIC ENTERPRISES INC.  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANADIAN MERCHANT VENTURER  
CANADIAN SOURCE IMPORTS & EXPORTS INC.  
CANADIAN TRADERS LIMITED  
CANADIAN TRANS WORLD SUPPLIERS LTD.  
CANAMEX ELECTRONICS LIMITED  
CANDEV TRADING CO. INC.  
CANWORLD FOODS LTD.  
CAPRICORP INTERNATIONAL DEVELOPMENT INC.  
CARIB NEXUS LIMITED  
CARICAN TRADING CO. INC.  
CBC ENTERPRISES  
CHARLES CHAPLIN ENTERPRISES INC.  
CITACO INTERNATIONAL TRADING INC.  
CLIMIS EXPORT INC.  
CLIMIS INTERNATIONAL INC.  
COLEMAN & COLEMAN INC.  
COMTECH TRADING CO. LIMITED  
CURTRADE  
CWTC CANADA WEST TRADING CORPORATION  
DALTCO INTERNATIONAL  
DEKONIC INTERNATIONAL MERCANTILE CO.  
DOTCO INC.  
DUNCAN INSTRUMENTS CANADA LTD.  
ELEVAT ELECTRONIC SALES CORP.  
EMRY TRADING CO.  
EVRON INTERNATIONAL INC.  
EXPERT EXPORT LTD.  
EXPORT U.S.A. CANADA INC.  
FIRST CANADIAN CONNECTIONS MKTG. CORP.  
FIRST MCCARTHY CAPITAL CORPORATION  
FORALIX EXPORT CANADA INC.  
FRANK ROBY EXPORTING CO.  
GENERAL MERCHANTS INTERNATIONAL INC.  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
GREG LUND PRODUCTS LIMITED  
H. FINE & SONS LIMITED  
H.J. SKELTON (CANADA) LIMITED  
HARVEST AGRICULTURAL EXPORT CO.  
HI-TEC INDUSTRIAL PROD. DIV OF RHG LTD  
HORSEMAST INTERNATIONAL  
I.S. (IRIS) INTERNATIONAL SOFTWARE LTD.  
IBASCO-INTL. BUYERS & SELLERS CO.  
ICONOPWER LIMITED  
IMECA INC.  
INTERCON TRADING  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J. PASCAL INC.  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY

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**BUYING FROM:**

KENNEDY ROSS & ASSOC. INT.  
KESSLER TECH (CANADA) INC. QUE.  
KOOT CONSOLIDATED INTERNATIONAL LTD. ONT.  
LA SOCIETE NATIONALE DE VEHICULES IND. QUE.  
LE GROUPE MULTIMEDIA DU CANADA INC. QUE.  
LE-HAN CANADA INC. ONT.  
LES FRERES HUBERT, COURTIER EN ALIMENT. QUE.  
LINK INTERNATIONAL ONT.  
LORNE SHIELDS INTERTRADE CORP. ONT.  
LTC ENTERPRISES INC. B.C.  
M. DE SAINT-HILAIRE MGMT SERVICES QUE.  
M. GURVEY & BERRY CO. INC. ONT.  
MANNA INTERNATIONAL ONT.  
MARCOM INTERNATIONAL ONT.  
MARSHALL COMMODITIES LTD. ONT.  
MARTELL EXPORTING LTD. ONT.  
MATSON TRADING HOUSE ONT.  
MCKAY & ASSOCIATES LTD. ALTA.  
MCLEOD FOREST PRODUCTS LIMITED N.S.  
MEDICOM INC. QUE.  
METRO INTERNATIONAL TRADING COMPANY ONT.  
MIDEX INTERNATIONAL INC. ONT.  
MITRADE EXPORT INC. QUE.  
MORGAN INTERNATIONAL MARKETING CO. LTD. NFLD.  
MORGISTEN EXPORT CANADA LTD. N.S.  
NEO-DREAMS MARKETING & DEVELOPMENT B.C.  
NEOS FOREST PRODUCTS LTD. QUE.  
NICHIMEN CANADA INC. ONT.  
NORDQVIST INTERNATIONAL INC. ONT.  
NORTH AMERICAN TURBOTECH LTD. QUE.  
NUMORLD HYTEK INDUSTRIES LTD. ONT.  
OFFSHORE MARKETING INTERNATIONAL N.S.  
ORIENT'S IMPEX COMPANY LTD. ONT.  
OVERSEAS PROJECTS CORP. OF CANADA LTD. ONT.  
PACLINE CORPORATION ONT.  
PALFUR MARKETING INC. ONT.  
PARSONS SEEDS LIMITED. ONT.  
PATHFINDER SYSTEMS DESIGN LTD. ONT.  
PDC TECHNOLOGY CORP. B.C.  
PERTAMA-TENTAR INC. ONT.  
PI MARKETING CORPORATION B.C.  
PIERREFONDS IMPORT EXPORT CA LTEE QUE.  
PRAIRIE INDUSTRIAL CHEMICALS INC. SASK.  
PRINCIPAL INTL. THE TRADING HOUSE B.C.  
PRINTCHE INC. QUE.  
PROFESSIONAL SANITATION PRODUCTS LTD. QUE.  
Q-LUBE MIRABEC INC. QUE.  
RAMSEN ENGINEERING ASSOCIATES INC. N.S.  
RIO IMPORT & EXPORT LTD. N.S.  
RUDOLF VAN DER WALDE (1975) LTD./LTEE QUE.  
SARBET MARKETING DIV. OF 836067 ONT. INC. ONT.  
SEABOARD LUMBER SALES COMPANY LIMITED B.C.  
SEAFOOD EXPORTERS CORP. OF NFLD & LABR NFLD.  
SENEY ENTERPRISES INC. ONT.  
SEYBOLD INTERNATIONAL INC. ONT.  
SOGELCO INTERNATIONAL INC. QUE.  
SOLAR STONE LTD. QUE.  
SPRUCECROFT EMBRYO EXPORTS ONT.  
STARPARTS CANADA MAN.  
TACONIC CORPORATION LTD. ONT.  
TECHNESSEN LIMITED ONT.  
THAI OCCIDENTAL LTD. ONT.  
THE CANADIAN CONNECTION DIV. OF AFRIAT QUE.  
THE EAST ASIATIC COMPANY (CANADA) INC. B.C.  
THE HOWARD JAMES CO. LTD. ONT.  
THE ODURO WORLD ENTERPRISES MAN.  
THINKING SYSTEMS CORPORATION ONT.  
TIM-TECH INDUSTRIES LTD. ONT.  
TITAN TRADING INTERNATIONAL INC. ONT.  
TRACOMEX INTERNATIONAL ENRG. QUE.  
TRADESULT/CANADA ONT.  
TRANSCO FOOD TRADING INC. QUE.  
TRANSCOR TRANSPORTATION CONSULTANTS ONT.  
TRENTON MACHINE TOOL JNT.  
TUTTAVIK INC. ONT.  
UNIVERSAL PAPER EXPORT CO. LTD QUE.  
WARD BEDAS (CANADA) LIMITED B.C.  
WEDGEWOODS IMPORT EXPORT ONT.  
WEST INDIA TRADING CO. INC. QUE.  
WESTMOUNT FOREST PRODUCTS LTD. B.C.  
WILLIAM D. BRANSON LIMITED ONT.  
ZAIDAM INTERNATIONAL QUE.  
ZBT INTERNATIONAL CARGO COMPANY B.C.  
ZNIDAR BROS. (1982) INC. ONT.  
660431 ONTARIO INC. ONT.  
ASIATIC & PACIFIC TRADING CO. LTD. ALTA.  
B.D.C. COMMODITY EXPORT LTD. MAN.  
CAMBRIAN TRADING HOUSE LTD. ONT.  
GLOBE MARKETING INTERNATIONAL SASK.

CONTINUED...

### TRADING HOUSES BY COUNTRY

GREAT WHITE NORTH LTD.  
 IASCO - INTL. BUYERS & SELLERS CO.  
 KENNEDY ROSS & ASSOC.  
 KOOT CONSOLIDATED INTERNATIONAL LTD.  
 LINEXCO INC.  
 M. DE SAINT-HILAIRE MGMT SERVICES  
 TACONIC CORPORATION LTD.  
 TRADESULT/CANADA  
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GREG LUND PRODUCTS LIMITED  
HARVEST AGRICULTURAL EXPORT CO.  
HI-TEC INDUSTRIAL PROD. DIV OF RHG LTD  
HORSEMAST INTERNATIONAL  
I.S. (IRIS) INTERNATIONAL SOFTWARE LTD.  
ICOMPOWER LIMITED  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J. PASCAL INC.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
KENNEDY ROSS & ASSOC.  
LADIMEX INC.

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### LEEWARD AND WINDWARD ISLANDS

EXPORTS : A. LAMBERT INTERNATIONAL INC.  
A.D. BURFORD INTERNATIONAL LIMITED  
ALLTRADE ENTERPRISES LIMITED  
ATLANTIC TRADERS LIMITED  
BARRINGTON INTERNATIONAL LTD.  
BETHUNE IMPORT-EXPORT LTD.  
CALESE TRADING COMPANY  
CANADA PACKERS INC. INT'L TRADE DIV.  
CANADIAN MERCHANT VENTURER  
CANADIAN TRADERS LIMITED  
CANEDEX LIMITED  
CANWORLD FOODS LTD.  
CAPRICORP INTERNATIONAL DEVELOPMENT INC.  
CARICAM TRADING CO. INC.  
CODE INTERNATIONAL INC.  
COMTECH TRADING CO. LIMITED  
COUREY INTERNATIONAL (COMMERCE) INC.  
CYG INTERNATIONAL INC.  
FIRST MCCARTHY CAPITAL CORPORATION  
GREAT WHITE NORTH LTD.  
J. PASCAL INC.  
KOOT CONSOLIDATED INTERNATIONAL LTD.  
LEROUX LAPORTE & PARTENAIRES INC.  
M. DE SAINT-HILAIRE MGMT SERVICES  
MARTELL EXPORTING LTD.  
MIDEX INTERNATIONAL INC.  
MITRADE EXPORT INC.  
MULTI-NATIONAL SALES LIMITED  
NAMPAC INC.  
PME EXPORTATION INC.  
PRODINEX INC.  
RAMSEN ENGINEERING ASSOCIATES INC.  
RICOCHET TEXTILES LTD.  
RIGBY TRADE LIMITED  
RONALD A. CHISHOLM LIMITED  
RUDOLF VAN DER WALDE (1975) LTD./LTEE  
SCOTHALLS LIMITED  
SIGMAN & JONES LTD.  
TRANSCO FOOD TRADING INC.  
UNIVERSAL MARKETING AGENCIES  
WOODHOUSE INTL. MARKETING (QUE.) INC.  
YEARWOOD & CO. LTD.

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LE GROUPE MULTIMEDIA DU CANADA INC.  
 LE-HAM CANADA INC.  
 LORNE SHIELDS INTERTRADE CORP.  
 M. GURVEY & BERRY CO. INC.  
 MARCON INTERNATIONAL  
 MCKAY & ASSOCIATES LTD  
 MCLEOD FOREST PRODUCTS LIMITED  
 MEDICOM INC.  
 METRO INTERNATIONAL TRADING COMPANY  
 MIDEX INTERNATIONAL INC.  
 MITRADE EXPORT INC.  
 MORGISTEN EXPORT CANADA LTD.  
 NEOS FOREST PRODUCTS LTD.  
 NORTH AMERICAN TURBOTECH LTD.  
 OFFSHORE MARKETING INTERNATIONAL  
 ORIENT'S IMPEX COMPANY LTD.  
 PALFUR MARKETING INC.  
 PATHFINDER SYSTEMS DESIGN LTD.  
 PROFESSIONAL SANITATION PRODUCTS LTD.  
 RAMSEN ENGINEERING ASSOCIATES INC.  
 RUDOLF VAN DER WALDE (1975) LTD./LTEE  
 SENEY ENTERPRISES INC.  
 SOGELCO INTERNATIONAL INC.  
 SOLAR STONE LTD.  
 STARPARTS CANADA  
 TACONIC CORPORATION LTD.  
 THE CANADIAN CONNECTION DIV. OF AFRIAT  
 THE EAST ASIATIC COMPANY (CANADA) INC.  
 THE HOWARD JAMES CO. LTD.  
 THE ODURO WORLD ENTERPRISES  
 TITAN TRADING INTERNATIONAL INC.  
 TOM DYER ENTERPRISES INC.  
 WEDGEWOODS IMPORT EXPORT  
 WEST INDIA TRADING CO. INC.  
 WESTMOUNT FOREST PRODUCTS LTD.  
 WILLIAM D. BRANSON LIMITED  
 ZAIDAN INTERNATIONAL  
 ZBT INTERNATIONAL CARGO COMPANY  
 ZNIDAR BROS. (1982) INC.  
 660431 ONTARIO INC.  
 BUYING FROM: ANIXTER CANADA INC.  
 ASIATIC & PACIFIC TRADING CO. LTD.  
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**PUERTO RICO**

EXPORTS : A. LAMBERT INTERNATIONAL INC.  
AGRO COMPANY OF CANADA LIMITED  
ALLTRADE ENTERPRISES LIMITED  
ARICO CANADA LTD.  
ARTFUL APPLICATIONS INC.  
ATLANTIC TRADERS LIMITED  
BACALAO DEL CASTILLO INC.  
BADY (IN-EX) INTERNATIONAL INC.  
BETHUNE IMPORT-EXPORT LTD.  
CANADA PACKERS INC. INT'L TRADE DIV.  
CANADIAN MERCHANT VENTURER  
CANADIAN TRADERS LIMITED  
CANEDEX LIMITED  
CARICAM TRADING CO. INC.  
CAVENDISH CONSULTING LTD.  
CBC ENTERPRISES  
CETECO INTERNATIONAL CANADA  
COMTECH TRADING CO. LIMITED  
COURCY INTERNATIONAL (COMMERCE) INC.  
CVG INTERNATIONAL INC.  
EQUATOR INTERNATIONAL INC.  
FELL-FAB INTERNATIONAL INC.  
INTERNATIONAL COMMODITIES EXPORT CO.  
J. PASCAL INC.  
LEROUX LAPORTE & PARTENAIRES INC.  
LORNE SHIELDS INTERTRADE CORP.

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### TRADING HOUSES BY COUNTRY

**INTERESTED:**

M. DE SAINT-HILAIRE MGMT SERVICES  
MARTIN & STEWART INC.  
MIDEX INTERNATIONAL INC.  
MULTI-NATIONAL SALES LIMITED  
NAMPAC INC.  
NORSTREAM INTERTEC INC.  
OACLINE CORPORATION  
PITMAN MFG. CO. INC. INTERNATIONAL DIV.  
PME EXPORTATION INC.  
PRODIMEX INC.  
RAMSEN ENGINEERING ASSOCIATES INC.  
RICOCHET TEXTILES LTD.  
RIO IMPORT & EXPORT LTD.  
RONALD A. CHISHOLM LIMITED  
RUDOLF VAN DER WALDE (1975) LTD./LTEE  
SEABOARD LUMBER SALES COMPANY LIMITED  
SIGMAN & JONES LTD.  
SUN ATLANTIC INC.  
TASMAIA INTERTRADE INC.  
THE CANADIAN CONNECTION DIV. OF AFRIAT  
THE HOWARD JAMES CO. LTD.  
THYSSEN CANADA LIMITED  
TRICO SEAFOOD  
TWINPAK INC.  
UNIVERSAL MARKETING AGENCIES  
WESTMOUNT FOREST PRODUCTS LTD.  
WILLIAM D. BRANSON LIMITED  
YEARWOOD & CO. LTD.  
ZBT INTERNATIONAL CARGO COMPANY  
AG-COM TRADING INC.  
ALAN WRIGHT BISON-BISON  
ALLTRADE ENTERPRISES LIMITED  
ALPHA WHOLESALE (CANADA) LTD.  
AMALGAMATED GLOBAL ENTERPRISES INC.  
AMFAL GROUP LIMITED  
ARAVIS DISTRIBUTION INC.  
ATAC INTERNATIONAL INC.  
ATLANTIC TRADERS LIMITED  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
BRENDEX TRADING LIMITED  
BRITHILL TRADING INC.  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CALESE TRADING COMPANY  
CALKINS & BURKE LIMITED  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANADIAN MERCHANT VENTURER  
CANADIAN SWINE EXPORTERS ASSOCIATION  
CANADIAN TRADERS LIMITED  
CANAMEX ELECTRONICS LIMITED  
CANDEV TRADING CO. INC.  
CANPET MARKETING LTD.  
CANWORLD FOODS LTD.  
CARIB NEXUS LIMITED  
CARICAN TRADING CO. INC.  
CAVENDISH CONSULTING LTD.  
CBC ENTERPRISES  
CFB TRADING COMPANY LTD.  
CHARLES CHAPLIN ENTERPRISES INC.  
CITACO INTERNATIONAL TRADING INC.  
CLINIS EXPORT INC.  
COLEMAN & COLEMAN INC.  
COLOURS INTERNATIONAL INC.  
COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE  
COUREY INTERNATIONAL (COMMERCE) INC.  
CURTRADE  
DALTCO INTERNATIONAL  
DEKOMIC INTERNATIONAL MERCANTILE CO.  
DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
ELSON INTERNATIONAL TRADING CO. INC.  
EMRY TRADING CO.  
EVRON INTERNATIONAL INC.  
EXPERT EXPORT LTD.  
EXPORT U.S.A. CANADA INC.  
FELINE FILMS INC.  
FIRST MCCARTHY CAPITAL CORPORATION  
FORALIX EXPORT CANADA INC.  
FOREXPORT INC.  
FRANK ROBY EXPORTING CO.  
GENERAL MERCHANTS INTERNATIONAL INC.  
GLOBAL TRADING CORP. DIV. OF 153006 CDA  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
GREG LUND PRODUCTS LIMITED  
H. FINE & SONS LIMITED  
HARVEST AGRICULTURAL EXPORT CO.  
HI-TEC INDUSTRIAL PROD. DIV OF RHG LTD  
HORSEMART INTERNATIONAL  
I.S. (IRIS) INTERNATIONAL SOFTWARE LTD.

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**BUYING FROM:**

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|------------------------------------------|--------|
| ICONPOWER LIMITED                        | ONT.   |
| INTERCON TRADING                         | ONT.   |
| INTERCOM MACHINERY CORPORATION           | ONT.   |
| INTERNATIONAL MARKETING SERVICES         | QUE.   |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.   |
| ISLAND SHIPPING LIMITED                  | P.E.I. |
| J. PASCAL INC.                           | QUE.   |
| J.L. MENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.   |
| J.R. WELLINGTON EXPORT CORPORATION       | QUE.   |
| KENNEDY ROSS & ASSOC.                    | ONT.   |
| LADIMEX INC.                             | QUE.   |
| LE GROUPE MULTIMEDIA DU CANADA INC.      | QUE.   |
| LE-HAM CANADA INC.                       | ONT.   |
| LEROUX LAPORTE & PARTENAIRES INC.        | QUE.   |
| LES FRERES HUBERT, COURTIER EN ALIMENT.  | QUE.   |
| LINK INTERNATIONAL                       | ONT.   |
| LORNE SHIELDS INTERTRADE CORP.           | ONT.   |
| LTC ENTERPRISES INC.                     | B.C.   |
| M. DE SAINT-HILAIRE MGMT SERVICES        | QUE.   |
| M. GURVEY & BERRY CO. INC.               | ONT.   |
| MARCON INTERNATIONAL                     | ONT.   |
| MCKAY & ASSOCIATES LTD                   | ALTA.  |
| MCLEOD FOREST PRODUCTS LIMITED           | N.S.   |
| MEDICOM INC.                             | QUE.   |
| METRO INTERNATIONAL TRADING COMPANY      | ONT.   |
| MIDEX INTERNATIONAL INC.                 | ONT.   |
| MITRADE EXPORT INC.                      | QUE.   |
| MORGAN INTERNATIONAL MARKETING CO. LTD.  | Nfld.  |
| MORGISTEN EXPORT CANADA LTD.             | N.S.   |
| NEOS FOREST PRODUCTS LTD.                | QUE.   |
| NORDOVIST INTERNATIONAL INC.             | ONT.   |
| NORTH AMERICAN TURBOTECH LTD.            | QUE.   |
| OFFSHORE MARKETING INTERNATIONAL         | N.S.   |
| ORIENT'S IMPEX COMPANY LTD.              | ONT.   |
| PALFUR MARKETING INC.                    | ONT.   |
| PATHFINDER SYSTEMS DESIGN LTD.           | ONT.   |
| PIERREFONDS IMPORT EXPORT CA LTEE        | QUE.   |
| PRAIRIE INDUSTRIAL CHEMICALS INC.        | SASK.  |
| PRINCIPAL INTL. THE TRADING HOUSE        | B.C.   |
| PROFESSIONAL SANITATION PRODUCTS LTD.    | QUE.   |
| Q-LUBE MIRABEC INC.                      | QUE.   |
| RAMSEN ENGINEERING ASSOCIATES INC.       | N.S.   |
| RIO IMPORT & EXPORT LTD.                 | N.S.   |
| RUDOLF VAN DER WALDE (1975) LTD./LTEE    | QUE.   |
| SARBET MARKETING DIV. OF 836067 ONT.INC. | ONT.   |
| SARECO SEAFOODS INC.                     | B.C.   |
| SENEY ENTERPRISES INC.                   | ONT.   |
| SHEELD MARKETING SERVICES INC.           | ONT.   |
| SIGMAN & JONES LTD.                      | QUE.   |
| SMITH BROKERAGE LIMITED                  | N.B.   |
| SOGLCO INTERNATIONAL INC.                | QUE.   |
| SOLAR STONE LTD.                         | QUE.   |
| STARPARTS CANADA                         | MAN.   |
| TACONIC CORPORATION LTD.                 | ONT.   |
| THAI OCCIDENTAL LTD.                     | ONT.   |
| THE CANADIAN CONNECTION DIV. OF AFRIAT   | QUE.   |
| THE EAST ASIATIC COMPANY (CANADA) INC.   | B.C.   |
| THE HOWARD JAMES CO. LTD.                | ONT.   |
| THE ODURO WORLD ENTERPRISES              | MAN.   |
| THYSEN CANADA LIMITED                    | ONT.   |
| TIM-TECH INDUSTRIES LTD.                 | ONT.   |
| TITAN TRADING INTERNATIONAL INC.         | ONT.   |
| TRACOMEX INTERNATIONAL ENRG.             | QUE.   |
| TRANSCO FOOD TRADING INC.                | QUE.   |
| TRANSCOR TRANSPORTATION CONSULTANTS      | ONT.   |
| TYEE TIMBER PRODUCTS LTD.                | B.C.   |
| UNIVERSAL MARKETING AGENCIES             | ONT.   |
| UNIVERSAL PAPER EXPORT CO. LTD           | QUE.   |
| VATRA LTEE                               | QUE.   |
| WEDGEWOODS IMPORT EXPORT                 | ONT.   |
| WEST INDIA TRADING CO. INC.              | QUE.   |
| WESTMOUNT FOREST PRODUCTS LTD.           | B.C.   |
| WILLIAM D. BRANSON LIMITED               | ONT.   |
| WOODHOUSE INTL. MARKETING (QUE.) INC.    | QUE.   |
| ZAIDAN INTERNATIONAL                     | QUE.   |
| ZBT INTERNATIONAL CARGO COMPANY          | B.C.   |
| ZNIDAR BROS. (1982) INC.                 | ONT.   |
| 660431 ONTARIO INC.                      | ONT.   |
| ANIXTER CANADA INC.                      | QUE.   |
| CETECO INTERNATIONAL CANADA              | QUE.   |
| ELECTRONIC WHOLESALERS CO. LTD.          | QUE.   |
| KENNEDY ROSS & ASSOC.                    | ONT.   |
| LIMEXCO INC.                             | QUE.   |
| LOVELL & CHRISTMAS (CANADA) INC.         | QUE.   |
| MITSUBISHI CANADA LIMITED                | B.C.   |
| TECHNUSSEN LIMITED                       | ONT.   |
| WILLIAM D. BRANSON LIMITED               | ONT.   |

# TRADING HOUSES BY COUNTRY

## TRINIDAD AND TOBAGO

|             |                                          |       |                                          |        |
|-------------|------------------------------------------|-------|------------------------------------------|--------|
| EXPORTS :   | A. LAMBERT INTERNATIONAL INC.            | QUE.  | CAVENDISH CONSULTING LTD.                | N.S.   |
|             | AGRO COMPANY OF CANADA LIMITED           | SASK. | CBC ENTERPRISES                          | QUE.   |
|             | ALLTRADE ENTERPRISES LIMITED             | ONT.  | CFB TRADING COMPANY LTD.                 | B.C.   |
|             | ANGLO CANADIAN SCIENTIFIC CO. LTD.       | ONT.  | CHARLES CHAPLIN ENTERPRISES INC.         | ONT.   |
|             | ANIXTER CANADA INC.                      | QUE.  | CITACO INTERNATIONAL TRADING INC.        | QUE.   |
|             | ATLANTIC TRADERS LIMITED                 | N.S.  | CLIMIS EXPORT INC.                       | QUE.   |
|             | BETHUNE IMPORT-EXPORT LTD.               | QUE.  | CLIMIS INTERNATIONAL INC.                | QUE.   |
|             | BRENDEX TRADING LIMITED                  | ONT.  | COLEMAN & COLEMAN INC.                   | QUE.   |
|             | BRITISH COLUMBIA TREE FRUITS LTD.        | B.C.  | COLOURS INTERNATIONAL INC.               | ONT.   |
|             | CALESE TRADING COMPANY                   | ONT.  | CURTRADE                                 | ONT.   |
|             | CANADA PACKERS INC. INT'L TRADE DIV.     | ONT.  | CWTC CANADA WEST TRADING CORPORATION     | ALTA.  |
|             | CANADIAN MERCHANT VENTURER               | ALTA. | D'JOVIAN INTERNATIONAL MERCHANTS LTD.    | ONT.   |
|             | CANADIAN TRADERS LIMITED                 | B.C.  | DALTCO INTERNATIONAL                     | ONT.   |
|             | CANEXED LIMITED                          | ONT.  | DEKONIC INTERNATIONAL MERCANTILE CO.     | ONT.   |
|             | CANWORLD FOODS LTD.                      | ONT.  | DOTCO INC.                               | ALTA.  |
|             | CARICAN TRADING CO. INC.                 | QUE.  | DUNCAN INSTRUMENTS CANADA LTD.           | ONT.   |
|             | CETECO INTERNATIONAL CANADA              | QUE.  | ELEVAT ELECTRONIC SALES CORP.            | ONT.   |
|             | CHEMO INTERNATIONAL LTD.                 | ONT.  | ELSON INTERNATIONAL TRADING CO. INC.     | QUE.   |
|             | COMTECH TRADING CO. LIMITED              | ONT.  | EMRY TRADING CO.                         | B.C.   |
|             | COUREY INTERNATIONAL (COMMERCE) INC.     | QUE.  | EVRON INTERNATIONAL INC.                 | ONT.   |
|             | CVG INTERNATIONAL INC.                   | QUE.  | EXPORT EXPORT LTD.                       | QUE.   |
|             | DONALDSON INT'L LIVESTOCK LIMITED        | ONT.  | EXPORT U.S.A. CANADA INC.                | QUE.   |
|             | FELL-FAB INTERNATIONAL INC.              | ONT.  | FELINE FILMS INC.                        | QUE.   |
|             | GLOBE MARKETING INTERNATIONAL            | SASK. | FIRST MCCARTHY CAPITAL CORPORATION       | ONT.   |
|             | INTERCON TRADING                         | QUE.  | FORALIX EXPORT CANADA INC.               | QUE.   |
|             | J. PASCAL INC.                           | QUE.  | FORT LUMBER CO. INC.                     | QUE.   |
|             | LADIMEX INC.                             | QUE.  | FRANK ROBY EXPORTING CO.                 | QUE.   |
|             | LEROUX LAPORTE & PARTENAIRES INC.        | QUE.  | G. VAN KAM TRADING CO. LTD.              | QUE.   |
|             | LOVELL & CHRISTMAS (CANADA) INC.         | QUE.  | GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA.  |
|             | M. DE SAINT-HILAIRE MGMT SERVICES        | QUE.  | GLOBE MARKETING INTERNATIONAL            | SASK.  |
|             | MARTELL EXPORTING LTD.                   | ONT.  | GREAT WHITE NORTH LTD.                   | ONT.   |
|             | MIDEX INTERNATIONAL INC.                 | ONT.  | GREG LUND PRODUCTS LIMITED               | ONT.   |
|             | MULTI-NATIONAL SALES LIMITED             | ONT.  | H. FINE & SONS LIMITED                   | ONT.   |
|             | NAMPAC INC.                              | QUE.  | H.J. SKELTON (CANADA) LIMITED            | ONT.   |
|             | NEOS FOREST PRODUCTS LTD.                | QUE.  | HARVEST AGRICULTURAL EXPORT CO.          | ONT.   |
|             | NORSTREAM INTERTEC INC.                  | ONT.  | HT-TEC INDUSTRIAL PROD. DIV OF RHG LTD   | ONT.   |
|             | PANDIT INTERNATIONAL                     | ONT.  | HIR INTERNATIONAL LTD.                   | MAN.   |
|             | PERTAMA-TENTAR INC.                      | ONT.  | HORSEMARY INTERNATIONAL                  | ALTA.  |
|             | PEXIM ENTERPRISES INC.                   | B.C.  | I.S. (IRIS) INTERNATIONAL SOFTWARE LTD.  | MAN.   |
|             | PITMAN MFG. CO. INC. INTERNATIONAL DIV.  | ONT.  | ICONPOWER LIMITED                        | ONT.   |
|             | PME EXPORTATION INC.                     | QUE.  | IMECA INC.                               | QUE.   |
|             | PRODIMEX INC.                            | QUE.  | INTERNATIONAL MARKETING SERVICES         | QUE.   |
|             | RAMSEN ENGINEERING ASSOCIATES INC.       | N.S.  | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.   |
|             | RICOCHET TEXTILES LTD.                   | QUE.  | ISLAND SHIPPING LIMITED                  | P.E.I. |
|             | RIO IMPORT & EXPORT LTD.                 | N.S.  | J. PASCAL INC.                           | QUE.   |
|             | RONALD A. CHISHOLM LIMITED               | ONT.  | J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.   |
|             | RUDDY INTERNATIONAL                      | ONT.  | J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.   |
|             | RUDOLF VAN DER WALDE (1975) LTD./LTEE    | QUE.  | J.R. WELLINGTON EXPORT CORPORATION       | QUE.   |
|             | SIGMAN & JONES LTD.                      | QUE.  | KENNEDY ROSS & ASSOC.                    | ONT.   |
|             | TASMA INTERTRADE INC.                    | QUE.  | KESSLER TECH (CANADA) INC.               | QUE.   |
|             | THE HOWARD JAMES CO. LTD.                | ONT.  | KOOT CONSOLIDATED INTERNATIONAL LTD.     | ONT.   |
|             | THERMAL & HYDRAULIC EQUIPMENT LIMITED    | ONT.  | LE GROUPE MULTIMEDIA DU CANADA INC.      | QUE.   |
|             | THYSSEN CANADA LIMITED                   | ONT.  | LE-HAN CANADA INC.                       | ONT.   |
|             | TRANS ATLAS TRADING CO. LTD.             | ALTA. | LEROUX LAPORTE & PARTENAIRES INC.        | QUE.   |
|             | TRICO SEAFOOD                            | N.B.  | LES FRERES HUBERT, COURTIER EN ALIMENTS  | QUE.   |
|             | TRONCO INTERNATIONAL                     | ONT.  | LINK INTERNATIONAL                       | ONT.   |
|             | UNIVERSAL MARKETING AGENCIES             | ONT.  | LORNE SHIELDS INTERTRADE CORP.           | ONT.   |
|             | WEST INDIA TRADING CO. INC.              | QUE.  | LTC ENTERPRISES INC.                     | B.C.   |
|             | WILLIAM D. BRANSON LIMITED               | ONT.  | M. DE SAINT-HILAIRE MGMT SERVICES        | QUE.   |
|             | WOODHOUSE INTL. MARKETING (QUE.) INC.    | QUE.  | M. GURVEY & BERRY CO. INC.               | ONT.   |
|             | YEARWOOD & CO. LTD.                      | ONT.  | MANNA INTERNATIONAL                      | ONT.   |
| INTERESTED: | ZBT INTERNATIONAL CARGO COMPANY          | B.C.  | MARCOM INTERNATIONAL                     | ONT.   |
|             | AG-COM TRADING INC.                      | ONT.  | MARSHALL COMMODITIES LTD.                | ONT.   |
|             | ALAN WRIGHT BISON-BISON                  | MAN.  | MAXIMUS INTERNATIONAL CORPORATION        | ONT.   |
|             | ALLTRADE ENTERPRISES LIMITED             | ONT.  | MCKAY & ASSOCIATES LTD                   | ALTA.  |
|             | ALPHA WHOLESAL (CANADA) LTD.             | B.C.  | MCLEOD FOREST PRODUCTS LIMITED           | N.S.   |
|             | AMALGAMATED GLOBAL ENTERPRISES INC.      | QUE.  | MEDICOM INC.                             | QUE.   |
|             | AMFAL GROUP LIMITED                      | N.S.  | METRO INTERNATIONAL TRADING COMPANY      | ONT.   |
|             | ARAVIS DISTRIBUTION INC.                 | QUE.  | MIDDLE EAST TELECOM CONSULTANTS          | ONT.   |
|             | ARICO CANADA LTD.                        | ONT.  | NIDEX INTERNATIONAL INC.                 | ONT.   |
|             | ATAC INTERNATIONAL INC.                  | ONT.  | NITRADE EXPORT INC.                      | QUE.   |
|             | ATLANTIC TRADERS LIMITED                 | N.S.  | MORGISTEN EXPORT CANADA LTD.             | N.S.   |
|             | BARRINGTON INTERNATIONAL LTD.            | ONT.  | NEO-DREAMS MARKETING & DEVELOPMENT       | B.C.   |
|             | BASTIN INTERNATIONAL                     | MAN.  | NEOS FOREST PRODUCTS LTD.                | QUE.   |
|             | BRENDEX TRADING LIMITED                  | ONT.  | NORTH AMERICAN TURBOTECH LTD.            | QUE.   |
|             | BRITNELL TRADING INC.                    | N.B.  | NORTHBRIDGE INTERNATIONAL (CANADA) LTD.  | ALTA.  |
|             | CALKINS & BURKE LIMITED                  | B.C.  | NUWORLD HYTEK INDUSTRIES LTD.            | ONT.   |
|             | CANADIAN HONEY & FINE FOODS EXPORTERS    | MAN.  | OFFSHORE MARKETING INTERNATIONAL         | N.S.   |
|             | CANADIAN MERCHANT VENTURER               | ALTA. | ORIENT'S IMPEX COMPANY LTD.              | ONT.   |
|             | CANADIAN SWINE EXPORTERS ASSOCIATION     | ALTA. | OVERSEAS PROJECTS CORP. OF CANADA LTD.   | ONT.   |
|             | CANADIAN TRADERS LIMITED                 | B.C.  | PALFUR MARKETING INC.                    | ONT.   |
|             | CANADIAN TRANS WORLD SUPPLIERS LTD.      | ALTA. | PANDIT INTERNATIONAL                     | ONT.   |
|             | CANAMEX ELECTRONICS LIMITED              | ONT.  | PATHFINDER SYSTEMS DESIGN LTD.           | ONT.   |
|             | CANDEV TRADING CO. INC.                  | QUE.  | PDC TECHNOLOGY CORP                      | B.C.   |
|             | CAPRICORP INTERNATIONAL DEVELOPMENT INC. | ONT.  | PIERREFONDS IMPORT EXPORT CA LTEE        | QUE.   |
|             | CARIB NEXUS LIMITED                      | N.S.  | PME EXPORTATION INC.                     | QUE.   |
|             | CARICAN TRADING CO. INC.                 | QUE.  | PROFESSIONAL SANITATION PRODUCTS LTD.    | QUE.   |
|             | CATA BRANDS INC.                         | QUE.  | Q-LUBE MIRABEC INC.                      | QUE.   |
|             |                                          |       | RAMSEN ENGINEERING ASSOCIATES INC.       | N.S.   |

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## TRADING HOUSES BY COUNTRY

RIO IMPORT & EXPORT LTD.  
RUDOLF VAN DER WALDE (1975) LTD./LTEE  
SARBET MARKETING DIV. OF 836067 ONT. INC.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SENEY ENTERPRISES INC.  
SEYBOLD INTERNATIONAL INC.  
SOGELCO INTERNATIONAL INC.  
SOLAR STONE LTD.  
STARPARTS CANADA  
SUN ATLANTIC INC.  
TACONIC CORPORATION LTD.  
TECHNESSEN LIMITED  
THAI OCCIDENTAL LTD.  
THE CANADIAN CONNECTION DIV. OF AFRIAT  
THE EAST ASIATIC COMPANY (CANADA) INC.  
THE HOWARD JAMES CO. LTD.  
THE ODURO WORLD ENTERPRISES  
TIM-TECH INDUSTRIES LTD.  
TITAN TRADING INTERNATIONAL INC.  
TRACOMEX INTERNATIONAL ENRG.  
TRANS ATLAS TRADING CO. LTD.  
TRANSCO FOOD TRADING INC.  
TRANSCOR TRANSPORTATION CONSULTANTS  
TRENTON MACHINE TOOL  
TRONCO INTERNATIONAL  
WACTOL ENTERPRISES LIMITED  
WARD BEDAS (CANADA) LIMITED  
WEDGEWOODS IMPORT EXPORT  
WEST INDIA TRADING CO. INC.  
WESTMOUNT FOREST PRODUCTS LTD.  
WILLIAM D. BRANSON LIMITED  
ZAIDAN INTERNATIONAL  
ZBT INTERNATIONAL CARGO COMPANY  
ZNIDAR BROS. (1982) INC.  
660431 ONTARIO INC.  
KENNEDY ROSS & ASSOC.  
LIMEXCO INC.  
TRANS ATLAS TRADING CO. LTD.  
TRONCO INTERNATIONAL  
WILLIAM D. BRANSON LIMITED

**TURKS AND CAICOS ISLANDS**

EXPORTS : A. LAMBERT INTERNATIONAL INC.  
ATLANTIC TRADERS LIMITED  
BETHUNE IMPORT-EXPORT LTD.  
CANADIAN MERCHANT VENTURER  
CANADIAN TRADERS LIMITED  
CANEXD EX LIMITED  
CARICAN TRADING CO. INC.  
COMTECH TRADING CO. LIMITED  
COUREY INTERNATIONAL (COMMERCE) INC.  
CYG INTERNATIONAL INC.  
J. PASCAL INC.  
LEROUX LAPORTE & PARTENAIRES INC.  
M. DE SAINT-HILAIRE MGMT SERVICES  
MIDEX INTERNATIONAL INC.  
MULTI-NATIONAL SALES LIMITED  
PRODIMEX INC.  
RAMSEN ENGINEERING ASSOCIATES INC.  
RICOCHET TEXTILES LTD.  
RONALD A. CHISHOLM LIMITED  
RUDOLF VAN DER WALDE (1975) LTD./LTEE  
SIGMAN & JONES LTD.  
SOLAR STONE LTD.  
TASMA INTERTRADE INC.  
TRONCO INTERNATIONAL  
UNIVERSAL MARKETING AGENCIES  
YEARWOOD & CO. LTD.  
ZBT INTERNATIONAL CARGO COMPANY  
A.D. BURFORD INTERNATIONAL LIMITED  
AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
ALLTRADE ENTERPRISES LIMITED  
AMFAL GROUP LIMITED  
ARAVIS DISTRIBUTION INC.  
ATAC INTERNATIONAL INC.  
ATLANTIC TRADERS LIMITED  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
BRENDX TRADING LIMITED  
BRITNELL TRADING INC.  
CALKINS & BURKE LIMITED  
CANADIAN MERCHANT VENTURER  
CANADIAN TRADERS LIMITED  
CANADIAN TRANS WORLD SUPPLIERS LTD.  
CANAMEX ELECTRONICS LIMITED  
CARIB NEXUS LIMITED

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CARICAN TRADING CO. INC. QUE.  
CBC ENTERPRISES QUE.  
CHARLES CHAPLIN ENTERPRISES INC. INT.  
CITACO INTERNATIONAL TRADING INC. QUE.  
CLIMIS INTERNATIONAL INC. QUE.  
COLEMAN & COLEMAN INC. QUE.  
COMTECH TRADING CO. LIMITED INT.  
COURJAY INTERNATIONAL (COMMERCE) INC. QUE.  
DJOVIAN INTERNATIONAL MERCHANTS LTD. INT.  
DALTCO INTERNATIONAL INT.  
DEKONIC INTERNATIONAL MERCANTILE CO. INT.  
DUNCAN INSTRUMENTS CANADA LTD. INT.  
EMRY TRADING CO. B.C.  
EVRON INTERNATIONAL INC. INT.  
EXPORT U.S.A. CANADA INC. QUE.  
FORALIX EXPORT CANADA INC. QUE.  
FRANK ROBY EXPORTING CO. QUE.  
GENERAL MERCHANTS INTERNATIONAL INC. ALTA.  
GLOBE MARKETING INTERNATIONAL SASK.  
GREAT WHITE NORTH LTD. INT.  
GREG LUND PRODUCTS LIMITED INT.  
H. FINE & SONS LIMITED INT.  
HARVEST AGRICULTURAL EXPORT CO. INT.  
HI-TEC INDUSTRIAL PROD. DIV OF RMG LTD INT.  
HORSEMAST INTERNATIONAL ALTA.  
I.S. (IRIS) INTERNATIONAL SOFTWARE LTD. MAN.  
ICONPOWER LIMITED INT.  
INTERCON TRADING INT.  
INTERNATIONAL MARKETING SERVICES QUE.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC QUE.  
J. PASCAL INC. QUE.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY INT.  
J.R. WELLINGTON EXPORT CORPORATION QUE.  
KEN-JON RADIOLOGY LTD. INT.  
KENNEDY ROSS & ASSOC. INT.  
LADIMEX INC. QUE.  
LE GROUPE MULTIMEDIA DU CANADA INC. QUE.  
LE-MAN CANADA INC. INT.  
LES FRERES HUBERT, COURTIER EN ALIMENT. QUE.  
LORNE SHIELDS INTERTRADE CORP. INT.  
M. GURVEY & BERRY CO. INC. INT.  
MARCON INTERNATIONAL INT.  
MCKAY & ASSOCIATES LTD ALTA.  
MCLEOD FOREST PRODUCTS LIMITED N.S.  
MEDICOM INC. QUE.  
METRO INTERNATIONAL TRADING COMPANY INT.  
MIDEX INTERNATIONAL INC. INT.  
MITRADE EXPORT INC. QUE.  
MORGISTEN EXPORT CANADA LTD. N.S.  
NEOS FOREST PRODUCTS LTD. QUE.  
NORTH AMERICAN TURBOTECH LTD. QUE.  
OFFSHORE MARKETING INTERNATIONAL N.S.  
ORIENT'S IMPEX COMPANY LTD. INT.  
PALFUR MARKETING INC. INT.  
PATHFINDER SYSTEMS DESIGN LTD. INT.  
PIERREFONDS IMPORT EXPORT CA LTEE QUE.  
PROFESSIONAL SANITATION PRODUCTS LTD. QUE.  
RAMSEN ENGINEERING ASSOCIATES INC. N.S.  
RIO IMPORT & EXPORT LTD. N.S.  
RUDOLF VAN DER WALDE (1975) LTD./LTEE QUE.  
SARBET MARKETING DIV. OF 836067 INT. INC. INT.  
SEABOARD LUMBER SALES COMPANY LIMITED B.C.  
SENEY ENTERPRISES INC. INT.  
SOGELCO INTERNATIONAL INC. QUE.  
SOLAR STONE LTD. QUE.  
STARPARTS CANADA MAN.  
TACONIC CORPORATION LTD. INT.  
THAI OCCIDENTAL LTD. INT.  
THE CANADIAN CONNECTION DIV. OF AFRIAT INT.  
THE EAST ASIATIC COMPANY (CANADA) INC. B.C.  
THE HOWARD JAMES CO. LTD. INT.  
THE ODURO WORLD ENTERPRISES MAN.  
TITAN TRADING INTERNATIONAL INC. INT.  
TRANSCO FOOD TRADING INC. QUE.  
TRANSCOR TRANSPORTATION CONSULTANTS INT.  
TRONCO INTERNATIONAL INT.  
UNIVERSAL MARKETING AGENCIES INT.  
WEDGEWOODS IMPORT EXPORT INT.  
WEST INDIA TRADING CO. INC. QUE.  
WILLIAM D. BRANSON LIMITED INT.  
WOODHOUSE INTL. MARKETING (QUE.) INC. QUE.  
ZAIDAM INTERNATIONAL QUE.  
ZBT INTERNATIONAL CARGO COMPANY B.C.  
ZNIDAR BROS. (1982) INC. INT.  
660431 ONTARIO INC. INT.  
KENNEDY ROSS & ASSOC. INT.  
LIMEXCO INC. INT.  
TRONCO INTERNATIONAL INT.

**BUYING FROM:**

# TRADING HOUSES BY COUNTRY

## VIRGIN ISLANDS

EXPORTS : A. LAMBERT INTERNATIONAL INC. QUE.  
A.D. BURFORD INTERNATIONAL LIMITED ONT.  
ATLANTIC TRADERS LIMITED N.S.  
BETHUNE IMPORT-EXPORT LTD. QUE.  
CANADIAN MERCHANT VENTURER ALTA.  
CANADIAN TRADERS LIMITED B.C.  
CANEXD LIMITED ONT.  
CARICAN TRADING CO. INC. QUE.  
COMTECH TRADING CO. LIMITED ONT.  
COUREY INTERNATIONAL (COMMERCE) INC. QUE.  
CYG INTERNATIONAL INC. QUE.  
ELSON INTERNATIONAL TRADING CO. INC. QUE.  
EQUATOR INTERNATIONAL INC. ALTA.  
INTERCON TRADING ONT.  
INTERNATIONAL COMMODITIES EXPORT CO. ONT.  
J. PASCAL INC. QUE.  
LEROUX LAPORTE & PARTENAIRES INC. QUE.  
M. DE SAINT-HILAIRE MGMT SERVICES QUE.  
MCLEOD FOREST PRODUCTS LIMITED N.S.  
MIDEX INTERNATIONAL INC. ONT.  
MULTI-NATIONAL SALES LIMITED ONT.  
PITMAN MFG. CO. INC. INTERNATIONAL DIV. ONT.  
PRODIMEX INC. QUE.  
RAMSEY ENGINEERING ASSOCIATES INC. N.S.  
RICOCHET TEXTILES LTD. QUE.  
RONALD A. CHISHOLM LIMITED ONT.  
RUDOLF VAN DER WALDE (1975) LTD./LTEE QUE.  
SIGMAN & JONES LTD. QUE.  
TASMA INTERTRADE INC. QUE.  
UNIVERSAL MARKETING AGENCIES ONT.  
YEARWOOD & CO. LTD. ONT.  
ZBT INTERNATIONAL CARGO COMPANY B.C.  
INTERESTED: AG-COM TRADING INC. ONT.  
AGRO COMPANY OF CANADA LIMITED SASK.  
ALAN WRIGHT BISON-BISON MAN.  
ALLTRADE ENTERPRISES LIMITED ONT.  
AMFAL GROUP LIMITED N.S.  
ARAVTS DISTRIBUTION INC. QUE.  
ASIATIC & PACIFIC TRADING CO. LTD. ALTA.  
ATAC INTERNATIONAL INC. ONT.  
ATLANTIC TRADERS LIMITED N.S.  
BARRINGTON INTERNATIONAL LTD. ONT.  
BASTIN INTERNATIONAL MAN.  
BLUE SKY CORPORATION B.C.  
BRENDENX TRADING LIMITED ONT.  
BRITNELL TRADING INC. N.B.  
BUSCHLEN/MOWATT FINE ARTS LTD. B.C.  
C.E.O. INC. ONT.  
C.M.E. BLASTING & MINING EQUIPMENT LTD. ONT.  
CALKINS & BURKE LIMITED B.C.  
CANADIAN HONEY & FINE FOODS EXPORTERS MAN.  
CANADIAN MERCHANT VENTURER ALTA.  
CANADIAN TRADERS LIMITED B.C.  
CANADIAN TRANS WORLD SUPPLIERS LTD. ALTA.  
CANAMEX ELECTRONICS LIMITED ONT.  
CANPET MARKETING LTD. ALTA.  
CANWORLD FOODS LTD. ONT.  
CARIB NEXUS LIMITED N.S.  
CARICAN TRADING CO. INC. QUE.  
CBC ENTERPRISES QUE.  
CHARLES CHAPLIN ENTERPRISES INC. ONT.  
CITACO INTERNATIONAL TRADING INC. QUE.  
CLINIS EXPORT INC. QUE.  
CLIMIS INTERNATIONAL INC. QUE.  
COLEMAN & COLEMAN INC. QUE.  
COLOURS INTERNATIONAL INC. ONT.  
COUREY INTERNATIONAL (COMMERCE) INC. QUE.  
CUTC CANADA WEST TRADING CORPORATION ALTA.  
D'JOVIAN INTERNATIONAL MERCHANTS LTD. ONT.  
DALTCO INTERNATIONAL ONT.  
DEKONIC INTERNATIONAL MERCANTILE CO. ONT.  
DONALDSON INT'L LIVESTOCK LIMITED ONT.  
DUNCAN INSTRUMENTS CANADA LTD. ONT.  
ELSON INTERNATIONAL TRADING CO. INC. QUE.  
EMRY TRADING CO. B.C.  
EVRON INTERNATIONAL INC. ONT.  
EXPORT U.S.A. CANADA INC. QUE.  
FELL-FAB INTERNATIONAL INC. ONT.  
FIRST MCCARTHY CAPITAL CORPORATION ONT.  
FORALIX EXPORT CANADA INC. QUE.  
FORT LUMBER CO. INC. QUE.  
FRANK ROBY EXPORTING CO. QUE.  
GENERAL MERCHANTS INTERNATIONAL INC. ALTA.  
GLOBE MARKETING INTERNATIONAL SASK.  
GREAT WHITE NORTH LTD. ONT.  
GREG LUND PRODUCTS LIMITED ONT.  
H. FINE & SONS LIMITED ONT.  
H.J. SKELTON (CANADA) LIMITED ONT.

HARVEST AGRICULTURAL EXPORT CO. ONT.  
HI-TEC INDUSTRIAL PROD. DIV OF RHG LTD ONT.  
HORSEHART INTERNATIONAL ALTA.  
I.S. (IRIS) INTERNATIONAL SOFTWARE LTD. MAN.  
ICONOPower LIMITED ONT.  
INTERNATIONAL BUSINESS FORMS COMPANY ONT.  
INTERNATIONAL MARKETING SERVICES QUE.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC. QUE.  
J. PASCAL INC. QUE.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY ONT.  
J.R. WELLINGTON EXPORT CORPORATION QUE.  
KENNEDY ROSS & ASSOC. ONT.  
LADIMEX INC. QUE.  
LE GROUPE MULTIMEDIA DU CANADA INC. QUE.  
LE-HAN CANADA INC. ONT.  
LINK INTERNATIONAL ONT.  
LORNE SHIELDS INTERTRADE CORP. ONT.  
LTC ENTERPRISES INC. B.C.  
M. DE SAINT-HILAIRE MGMT SERVICES QUE.  
M. GURVEY & BERRY CO. INC. ONT.  
MANNA INTERNATIONAL ONT.  
MARCON INTERNATIONAL ONT.  
MCKAY & ASSOCIATES LTD. ALTA.  
MCLEOD FOREST PRODUCTS LIMITED N.S.  
MEDICOM INC. QUE.  
METRO INTERNATIONAL TRADING COMPANY ONT.  
MIDEX INTERNATIONAL INC. ONT.  
MITRADE EXPORT INC. QUE.  
MORGISTEN EXPORT CANADA LTD. N.S.  
NAMET INTERNATIONAL LTD. ALTA.  
NEO-DREAMS MARKETING & DEVELOPMENT B.C.  
NEOS FOREST PRODUCTS LTD. QUE.  
NORDQVIST INTERNATIONAL INC. ONT.  
NORTH AMERICAN TURBOTECH LTD. QUE.  
OFFSHORE MARKETING INTERNATIONAL N.S.  
ORIENT'S IMPEX COMPANY LTD. ONT.  
OVERSEAS PROJECTS CORP. OF CANADA LTD. ONT.  
PACLINE CORPORATION ONT.  
PALFUR MARKETING INC. ONT.  
PATHFINDER SYSTEMS DESIGN LTD. ONT.  
PIERREFONDS IMPORT EXPORT CA LTEE QUE.  
PROFESSIONAL SANITATION PRODUCTS LTD. QUE.  
RAMSEY ENGINEERING ASSOCIATES INC. N.S.  
RIO IMPORT & EXPORT LTD. N.S.  
ROME INTERNATIONAL MARKETING MAN.  
RUDOLF VAN DER WALDE (1975) LTD./LTEE QUE.  
SARBET MARKETING DIV. OF 836067 ONT. INC. ONT.  
SARECO SEAFOODS INC. B.C.  
SEABOARD LUMBER SALES COMPANY LIMITED B.C.  
SENEY ENTERPRISES INC. ONT.  
SIGMAN & JONES LTD. QUE.  
SOGELCO INTERNATIONAL INC. QUE.  
SOLAR STONE LTD. QUE.  
STARPARTS CANADA MAN.  
SUN ATLANTIC INC. N.B.  
TACONIC CORPORATION LTD. ONT.  
TECHNESSEN LIMITED ONT.  
THAI OCCIDENTAL LTD. ONT.  
THE CANADIAN CONNECTION DIV. OF AFRIAT QUE.  
THE EAST ASIATIC COMPANY (CANADA) INC. B.C.  
THE HOWARD JAMES CO. LTD. ONT.  
THE ODURO WORLD ENTERPRISES MAN.  
TITAN TRADING INTERNATIONAL INC. ONT.  
TRANSCO FOOD TRADING INC. QUE.  
TRANSCOR TRANSPORTATION CONSULTANTS ONT.  
TRENTON MACHINE TOOL ONT.  
TUTTAVIK INC. ONT.  
UNIVERSAL MARKETING AGENCIES ONT.  
WARD BEDAS (CANADA) LIMITED B.C.  
WEDGEWOODS IMPORT EXPORT ONT.  
WEST INDIA TRADING CO. INC. QUE.  
WILLIAM D. BRANSON LIMITED ONT.  
WOODHOUSE INTL. MARKETING (QUE.) INC. QUE.  
ZAIDAN INTERNATIONAL QUE.  
ZBT INTERNATIONAL CARGO COMPANY B.C.  
ZNIDAR BROS. (1982) INC. ONT.  
660431 ONTARIO INC. ONT.  
ASIATIC & PACIFIC TRADING CO. LTD. ALTA.  
KENNEDY ROSS & ASSOC. ONT.  
LIMECO INC. QUE.

BUYING FROM:

# TRADING HOUSES BY COUNTRY

## CENTRAL AMERICA

### BELIZE

EXPORTS : A.D. BURFORD INTERNATIONAL LIMITED ONT.  
 BETHUNE IMPORT-EXPORT LTD. QUE.  
 BRITISH COLUMBIA TREE FRUITS LTD. B.C.  
 CANEDEX LIMITED ONT.  
 CANWORLD FOODS LTD. ONT.  
 CARICAN TRADING CO. INC. QUE.  
 CODE INTERNATIONAL INC. ONT.  
 CYG INTERNATIONAL INC. QUE.  
 INTERCON TRADING ONT.  
 MIDEX INTERNATIONAL INC. ONT.  
 MIRATRADE INTL. DIV OF OGILVIE MILLS LTD ONT.  
 PERTAMA-TENTAR INC. ONT.  
 SIGMAN & JONES LTD. QUE.  
 THE HOWARD JAMES CO. LTD. ONT.  
 TRENTON MACHINE TOOL ONT.  
 WEST INDIA TRADING CO. INC. QUE.  
 INTERESTED: AG-COM TRADING INC. ONT.  
 AGRO COMPANY OF CANADA LIMITED SASK.  
 ALAN WRIGHT BISON-BISON MAN.  
 ALLTRADE ENTERPRISES LIMITED ONT.  
 ARICO CANADA LTD. ONT.  
 ATAC INTERNATIONAL INC. ONT.  
 B.G. CHECO INTERNATIONAL LTD. ONT.  
 BARRINGTON INTERNATIONAL LTD. ONT.  
 BASTIN INTERNATIONAL MAN.  
 C.D.M.V. INC. QUE.  
 CALESE TRADING COMPANY ONT.  
 CALKINS & BURKE LIMITED B.C.  
 CANADIAN TRADERS LIMITED B.C.  
 CANAMEX ELECTRONICS LIMITED ONT.  
 CBC ENTERPRISES QUE.  
 CHARLES CHAPLIN ENTERPRISES INC. ONT.  
 CLIMIS INTERNATIONAL INC. QUE.  
 COMTECH TRADING CO. LIMITED ONT.  
 COUREY INTERNATIONAL (COMMERCE) INC. QUE.  
 CRINCO LIMITED ONT.  
 DALTCO INTERNATIONAL ONT.  
 DUNCAN INSTRUMENTS CANADA LTD. ONT.  
 ELEVAT ELECTRONIC SALES CORP. ONT.  
 EMRY TRADING CO. B.C.  
 EVRON INTERNATIONAL INC. ONT.  
 EXPORT U.S.A. CANADA INC. QUE.  
 FIRST MCCARTHY CAPITAL CORPORATION ONT.  
 FRANK ROBY EXPORTING CO. QUE.  
 GLOBE MARKETING INTERNATIONAL SASK.  
 GREAT WHITE NORTH LTD. ONT.  
 HARVEST AGRICULTURAL EXPORT CO. ONT.  
 HIR INTERNATIONAL LTD. MAN.  
 ICONOPOWER LIMITED ONT.  
 INTERIMCO MACHINERY CORPORATION ONT.  
 INTERNATIONAL BUSINESS FORMS COMPANY ONT.  
 INTERNATIONAL MARKETING SERVICES QUE.  
 INTERNATIONAL TECHNICAL SUPPLY (ITS) INC QUE.  
 J. PASCAL INC. QUE.  
 J.L. HENDRY INTL. EXPORT/IMPORT AGENCY ONT.  
 J.R. WELLINGTON EXPORT CORPORATION ONT.  
 KENNEDY ROSS & ASSOC. ONT.  
 LE-HAN CANADA INC. ONT.  
 LORNE SHIELDS INTERTRADE CORP. ONT.  
 M. GURVEY & BERRY CO. INC. ONT.  
 MARCON INTERNATIONAL ONT.  
 MARTIN & STEWART INC. QUE.  
 MCKAY & ASSOCIATES LTD ALTA.  
 MEDICOM INC. QUE.  
 METRO INTERNATIONAL TRADING COMPANY ONT.  
 NELSON MACHINERY COMPANY LTD. B.C.  
 NORANDA FOREST SALES INC. ONT.  
 NORTH AMERICAN TURBOTECH LTD. QUE.  
 PALFUR MARKETING INC. ONT.  
 PATHFINDER SYSTEMS DESIGN LTD. ONT.  
 PEGASUS ONT.  
 PIERREFONDS IMPORT EXPORT CA LTEE QUE.  
 PITMAN MFG. CO. INC. INTERNATIONAL DIV. ONT.  
 PME EXPORTATION INC. QUE.  
 PRAIRIE INDUSTRIAL CHEMICALS INC. SASK.  
 PRAIRIE WEST LIVESTOCK ALTA.  
 Q-LUBE MIRABEC INC. QUE.  
 RAMSEN ENGINEERING ASSOCIATES INC. N.S.  
 RIO IMPORT & EXPORT LTD. N.S.  
 RUDIGER HOLDINGS LTD. ALTA.  
 RUDOLF VAN DER WALDE (1975) LTD./LTEE QUE.  
 SEABOARD LUMBER SALES COMPANY LIMITED B.C.

SENEY ENTERPRISES INC. ONT.  
 SOLAR STONE LTD. QUE.  
 STARPARTS CANADA MAN.  
 STECKO CHEM INC. QUE.  
 TASMIA INTERTRADE INC. QUE.  
 THAI OCCIDENTAL LTD. ONT.  
 THE ODOUR WORLD ENTERPRISES MAN.  
 THINKING SYSTEMS CORPORATION ONT.  
 TIM-TECH INDUSTRIES LTD. ONT.  
 TRACOMEX INTERNATIONAL ENRG. QUE.  
 TRANSCO FOOD TRADING INC. QUE.  
 TRENTON MACHINE TOOL ONT.  
 TRICO SEAFOOD N.B.  
 UNIVERSAL MARKETING AGENCIES ONT.  
 WACTOL ENTERPRISES LIMITED ONT.  
 WEDGEWOODS IMPORT EXPORT ONT.  
 WEST INDIA TRADING CO. INC. QUE.  
 WILLIAM D. BRANSON LIMITED ONT.  
 WOODHOUSE INTL. MARKETING (QUE.) INC. QUE.  
 ZNIDAR BROS. (1982) INC. ONT.  
 660431 ONTARIO INC. ONT.  
 BUYING FROM: KENNEDY ROSS & ASSOC. ONT.  
 SCOTTHALLS LIMITED QUE.  
 WILLIAM D. BRANSON LIMITED ONT.

### COSTA RICA

EXPORTS : AGRO COMPANY OF CANADA LIMITED SASK.  
 BADA (IN-EX) INTERNATIONAL INC. QUE.  
 CANPOTEX LIMITED SASK.  
 CANWIDE INTERNATIONAL INC. ONT.  
 CBC ENTERPRISES QUE.  
 CETECO INTERNATIONAL CANADA QUE.  
 CHEMO INTERNATIONAL LTD. ONT.  
 COUREY INTERNATIONAL (COMMERCE) INC. QUE.  
 CYG INTERNATIONAL INC. QUE.  
 DALTCO INTERNATIONAL ONT.  
 DELTOMIC TRADING CORP. ONT.  
 EASTERN TOWNSHIPS PRODUCE LTD. QUE.  
 EVRON INTERNATIONAL INC. ONT.  
 INTERNATIONAL COMMODITIES EXPORT CO. ONT.  
 LATIN AMERICAN TRADING COMPANY ONT.  
 LE-HAN CANADA INC. ONT.  
 LEROUX LAPORTE & PARTENAIRES INC. QUE.  
 MARTELL EXPORTING LTD. ONT.  
 MIRATRADE INTL. DIV OF OGILVIE MILLS LTD ONT.  
 MITSUBISHI CANADA LTD. ONT.  
 NORSTREAM INTERTEC INC. ONT.  
 REGOR INTERNATIONAL INC. QUE.  
 RONALD A. CHISHOLM LIMITED ONT.  
 TACONIC CORPORATION LTD. ONT.  
 TRANS WORLD DISTRIBUTORS CORPORATION QUE.  
 UNIVERSAL PAPER EXPORT CO. LTD QUE.  
 WACTOL ENTERPRISES LIMITED ONT.  
 INTERESTED: ADSGO TRADING CORPORATION LTD. MAN.  
 AG-COM TRADING INC. ONT.  
 ALAN WRIGHT BISON-BISON MAN.  
 ALLTRADE ENTERPRISES LIMITED ONT.  
 ARAVIS DISTRIBUTION INC. QUE.  
 ARICO CANADA LTD. ONT.  
 ATAC INTERNATIONAL INC. ONT.  
 B.G. CHECO INTERNATIONAL LTD. ONT.  
 BACCARDI TRADING COMPANY LIMITED N.S.  
 BARRINGTON INTERNATIONAL LTD. ONT.  
 BASEMARK MARKETING LIMITED ONT.  
 BASTIN INTERNATIONAL MAN.  
 BEDIRIAN EMBRYO TRANSFERS LTD. ONT.  
 BENTO MARKETING P.C.  
 BLUE SKY CORPORATION B.C.  
 C.D.M.V. INC. QUE.  
 C.M.E. BLASTING & MINING EQUIPMENT LTD ONT.  
 CALKINS & BURKE LIMITED B.C.  
 CANADIAN COMMERCE & ENGINEERING CORP. ONT.  
 CANADIAN SWINE EXPORTERS ASSOCIATION ONT.  
 CANADIAN TRADERS LIMITED B.C.  
 CANAMEX ELECTRONICS LIMITED ONT.  
 CANATLANTIC MARKETING SERVICES LTD. QUE.  
 CANDEV TRADING CO. INC. QUE.  
 CANEDEX LIMITED ONT.  
 CANEXPORT TRANSCONTINENTAL LIMITED ALTA.  
 CARICAN TRADING CO. INC. QUE.  
 CBC ENTERPRISES B.C.  
 CFB TRADING COMPANY LTD. ONT.  
 CHARLES CHAPLIN ENTERPRISES INC. QUE.  
 CITACO INTERNATIONAL TRADING INC. QUE.  
 CLIMIS INTERNATIONAL INC. QUE.  
 COLOURS INTERNATIONAL INC. ONT.  
 COMTECH TRADING CO. LIMITED ONT.

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### TRADING HOUSES BY COUNTRY

CONTACARE INC.  
 CRINCO LIMITED  
 CURTRADE  
 DALCO INTERNATIONAL  
 DEKONIC INTERNATIONAL MERCANTILE CO.  
 DONALDSON INT'L LIVESTOCK LIMITED  
 DUNCAN INSTRUMENTS CANADA LTD.  
 EMRY TRADING CO.  
 EVRON INTERNATIONAL INC.  
 EXPERT EXPORT LTD.  
 EXPORT U.S.A. CANADA INC.  
 FELINE FILMS INC.  
 FELL-FAB INTERNATIONAL INC.  
 FIRST MCCARTHY CAPITAL CORPORATION  
 FORALIX EXPORT CANADA INC.  
 FRANK ROBY EXPORTING CO.  
 G. VAN KAM TRADING CO. LTD.  
 GENERAL MERCHANTS INTERNATIONAL INC.  
 GLOBE MARKETING INTERNATIONAL  
 GREAT WHITE NORTH LTD.  
 H.J. SKELTON (CANADA) LIMITED  
 HARVEST AGRICULTURAL EXPORT CO.  
 HIR INTERNATIONAL LTD.  
 HORSESMART INTERNATIONAL  
 ICONOPOWER LIMITED  
 INTERCON TRADING  
 INTERINCO MACHINERY CORPORATION  
 INTERNATIONAL BUSINESS FORMS COMPANY  
 INTERNATIONAL MARKETING SERVICES  
 INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
 ISLAND SHIPPING LIMITED  
 J. PASCAL INC.  
 J.C. DE LA RIVIERE ASSOCIATES LTD.  
 J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
 J.R. WELLINGTON EXPORT CORPORATION  
 KENNEDY ROSS & ASSOC.  
 KESSLER TECH (CANADA) INC.  
 LE-HAN CANADA INC.  
 LES FRERES HUBERT, COURTIERIS EN ALIMENT.  
 LORNE SHIELDS INTERTRADE CORP.  
 LTC ENTERPRISES INC.  
 M. GURVEY & BERRY CO. INC.  
 MARCON INTERNATIONAL  
 MARSHALL COMMODITIES LTD.  
 MARTIN & STEWART INC.  
 MCKAY & ASSOCIATES LTD  
 MEDICOM INC.  
 METRO INTERNATIONAL TRADING COMPANY  
 MIDEX INTERNATIONAL INC.  
 MORSE PRO-VISIONS LTEE  
 NAVARRETE CONSULTANTS  
 NCM INTERNATIONAL MARKETING SERVICES INC  
 NELSON MACHINERY COMPANY LTD.  
 NORANDA FOREST SALES INC.  
 NORTH AMERICAN TURBOTECH LTD.  
 O. OASIS PICTURES INC.  
 ORIENT'S IMPEX COMPANY LTD.  
 PALFUR MARKETING INC.  
 PATHFINDER SYSTEMS DESIGN LTD.  
 PEGASUS  
 PERTAMA-TENTAR INC.  
 PIERREFOND'S IMPORT EXPORT CA LTEE  
 PITMAN MFG. CO. INC. INTERNATIONAL DIV.  
 PME EXPORTATION INC.  
 PRAIRIE INDUSTRIAL CHEMICALS INC.  
 PRINTECH INC.  
 Q-LUBE MIRABEC INC.  
 RANSEN ENGINEERING ASSOCIATES INC.  
 RIO IMPORT & EXPORT LTD.  
 RONALD A. CHISHOLM LIMITED  
 RUDIGER HOLDINGS LTD.  
 RUDOLF VAN DER WALDE (1975) LTD./LTEE  
 SEABOARD LUMBER SALES COMPANY LIMITED  
 SENEY ENTERPRISES INC.  
 SOGELCO INTERNATIONAL INC.  
 SOLAR STONE LTD.  
 STARPARTS CANADA  
 STECKO CHEM INC.  
 TACONIC CORPORATION LTD.  
 THAI OCCIDENTAL LTD.  
 THE EAST ASIATIC COMPANY (CANADA) INC.  
 THE ODORO WORLD ENTERPRISES  
 THINKING SYSTEMS CORPORATION  
 TITAN TRADING INTERNATIONAL INC.  
 TLC PRODUCE SALES  
 TRACOMEX INTERNATIONAL ENRG.  
 TRADING & MARKETING CO. (CANADA) INC.  
 TRANSCO FOOD TRADING INC.  
 TRANSCOR TRANSPORTATION CONSULTANTS  
 TRICO SEAFOOD

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UNIVERSAL MARKETING AGENCIES  
VATRA LTEE  
WARD BEDAS (CANADA) LIMITED  
WEDGEWOODS IMPORT EXPORT  
WEST INDIA TRADING CO. INC.  
WILLIAM D. BRANSON LIMITED  
WOODHOUSE INTL. MARKETING (QUE.) INC.  
ZBT INTERNATIONAL CARGO COMPANY  
ZNIDAR BROS. (1982) INC.  
660431 ONTARIO INC.  
BUYING FROM: BUCHANAN TRADING INC.  
CAMBRIAN TRADING HOUSE LTD.  
CETECO INTERNATIONAL CANADA  
CLOUSTON FOODS CANADA LTD.  
H. FINE & SONS LIMITED  
I-D FOODS CORPORATION  
INTERSPAN INDUSTRIAL SALES INC.  
KENNEDY ROSS & ASSOC.  
NOR-SUR RESOURCES LTD.  
NORTHAM FOOD TRADING CO.  
TACONIC CORPORATION LTD.  
WARD BEDAS (CANADA) LIMITED

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## EL SALVADOR

EXPORTS : BASEMARK MARKETING LIMITED  
CANEDEX LIMITED  
CETECO INTERNATIONAL CANADA  
CHEMO INTERNATIONAL LTD.  
DALTCO INTERNATIONAL  
LATIN AMERICAN TRADING COMPANY  
LEROUX LAPORTE & PARTENAIRES INC.  
MARTELL EXPORTING LTD.  
MIRATRADER INTL. DIV OF OGILVIE MILLS LTD  
MITSUBISHI CANADA LTD.  
MODERNA CANADA  
NORSTREAM INTERTEC INC.  
RIGBY TRADE LIMITED  
RONALD A. CHISHOLM LIMITED  
TRANS ATLAS TRADING CO. LTD.  
TRANS WORLD DISTRIBUTORS CORPORATION  
VATRA LTEE  
INTERESTED: AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
ARAVIS DISTRIBUTION INC.  
ARICO CANADA LTD.  
ATAC INTERNATIONAL INC.  
B.G. CHECO INTERNATIONAL LTD.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
C.D.M.V. INC.  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CALKINS & BURKE LIMITED  
CANADIAN LIVESTOCK EXPORTERS ASSOCIATION  
CANADIAN TRADERS LIMITED  
CANAMEX ELECTRONICS LIMITED  
CANATLANTIC MARKETING SERVICES LTD.  
CANDEV TRADING CO. INC.  
CARICAN TRADING CO. INC.  
CBC ENTERPRISES  
CFB TRADING COMPANY LTD.  
CHARLES CHAPLIN ENTERPRISES INC.  
CLINIS INTERNATIONAL INC.  
COUREY INTERNATIONAL (COMMERCE) INC.  
CRINCO LIMITED  
DALTCO INTERNATIONAL  
DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
EMRY TRADING CO.  
EVROM INTERNATIONAL INC.  
EXPORT U.S.A. CANADA INC.  
FELL-FAB INTERNATIONAL INC.  
FRANK ROBY EXPORTING CO.  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
HARVEST AGRICULTURAL EXPORT CO.  
HIR INTERNATIONAL LTD.  
ICONOPOWER LIMITED  
INTERCOM TRADING  
INTERINCO MACHINERY CORPORATION  
INTERNATIONAL BUSINESS FORMS COMPANY  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J. PASCAL INC.  
J.R. WELLINGTON EXPORT CORPORATION  
KENNEDY ROSS & ASSOC.  
LE-HAN CANADA INC.

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### TRADING HOUSES BY COUNTRY

**BUYING FROM:**

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**BUYING FROM:**

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# TRADING HOUSES BY COUNTRY

## HONDURAS

EXPORTS : CANEDX LIMITED ONT.  
CANWIDE INTERNATIONAL INC. ONT.  
CBC ENTERPRISES QUE.  
CETECO INTERNATIONAL CANADA QUE.  
CHEMO INTERNATIONAL LTD. ONT.  
CYG INTERNATIONAL INC. QUE.  
DALCO INTERNATIONAL ONT.  
INTERNATIONAL COMMODITIES EXPORT CO. ONT.  
LATIN AMERICAN TRADING COMPANY ONT.  
LEROUX LAPORTE & PARTENAIRES INC. QUE.  
MARTELL EXPORTING LTD. ONT.  
MIRATRDE INTL. DIV OF OGILVIE MILLS LTD ONT.  
MITSUBISHI CANADA LTD. ONT.  
NORSTREAM INTERTEC INC. ONT.  
RESOURCE OUTFITTERS INTERNATIONAL ONT.  
RIGBY TRADE LIMITED ONT.  
RONALD A. CHISHOLM LIMITED ONT.  
RUDDY INTERNATIONAL ONT.  
RUDOLF VAN DER WALDE (1975) LTD./LTEE QUE.  
THAI OCCIDENTAL LTD. ONT.  
TRANS WORLD DISTRIBUTORS CORPORATION QUE.  
AG-COM TRADING INC. ONT.  
AGRO COMPANY OF CANADA LIMITED SASK.  
ALAN WRIGHT BISON-BISON MAN.  
ARAVIS DISTRIBUTION INC. QUE.  
ARICO CANADA LTD. ONT.  
ATAC INTERNATIONAL INC. ONT.  
B.G. CHECO INTERNATIONAL LTD. ONT.  
BARRINGTON INTERNATIONAL LTD. ONT.  
BASEMARK MARKETING LIMITED ONT.  
BASTIN INTERNATIONAL MAN.  
CALKINS & BURKE LIMITED B.C.  
CANADIAN TRADERS LIMITED B.C.  
CANAMEX ELECTRONICS LIMITED ONT.  
CANATLANTIC MARKETING SERVICES LTD. QUE.  
CANDEV TRADING CO. INC. QUE.  
CARICAN TRADING CO. INC. QUE.  
CBC ENTERPRISES QUE.  
CFB TRADING COMPANY LTD. B.C.  
CHARLES CHAPLIN ENTERPRISES INC. ONT.  
CITACO INTERNATIONAL TRADING INC. QUE.  
CLIMIS INTERNATIONAL INC. QUE.  
COUREY INTERNATIONAL (COMMERCE) INC. QUE.  
CRINCO LIMITED ONT.  
DALCO INTERNATIONAL ONT.  
DONALDSON INT'L LIVESTOCK LIMITED ONT.  
DUNCAN INSTRUMENTS CANADA LTD. ONT.  
EMRY TRADING CO. B.C.  
EVRON INTERNATIONAL INC. ONT.  
EXPERT EXPORT LTD. QUE.  
EXPORT U.S.A. CANADA INC. QUE.  
FELL-FAB INTERNATIONAL INC. ONT.  
FRANK ROBY EXPORTING CO. QUE.  
G. VAN KAM TRADING CO. LTD. QUE.  
GLACEN INC. QUE.  
GLOBE MARKETING INTERNATIONAL SASK.  
GREAT WHITE NORTH LTD. ONT.  
HARVEST AGRICULTURAL EXPORT CO. ONT.  
HIR INTERNATIONAL LTD. MAN.  
HORSEMAINT INTERNATIONAL ALTA.  
ICONOPower LIMITED ONT.  
INTERCON TRADING ONT.  
INTERIMCO MACHINERY CORPORATION ONT.  
INTERNATIONAL BUSINESS FORMS COMPANY ONT.  
INTERNATIONAL MARKETING SERVICES QUE.  
INTERNATIONAL ROAD DYNAMICS INC. SASK.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC QUE.  
ISLAND SHIPPING LIMITED P.E.I.  
J. PASCAL INC. QUE.  
J.B. INTERNATIONAL SHIPPERS LTD. ONT.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY ONT.  
KENNEDY ROSS & ASSOC. ONT.  
LE-HAN CANADA INC. ONT.  
LORNE SHIELDS INTERTRADE CORP. ONT.  
LTC ENTERPRISES INC. B.C.  
M. GURVEY & BERRY CO. INC. ONT.  
MARCON INTERNATIONAL ONT.  
MARTIN & STEWART INC. QUE.  
MCKAY & ASSOCIATES LTD ALTA.  
MEDICOM INC. QUE.  
METRO INTERNATIONAL TRADING COMPANY ONT.  
NELSON MACHINERY COMPANY LTD. B.C.  
NORANDA FOREST SALES INC. ONT.  
NORTH AMERICAN TURBOTECH LTD. QUE.  
ORIENT'S IMPEX COMPANY LTD. ONT.  
PALFUR MARKETING INC. ONT.  
PATHFINDER SYSTEMS DESIGN LTD. ONT.  
PEGASUS ONT.

## INTERESTED:

PERTAMA-TENTAR INC. ONT.  
PIERREFONDS IMPORT EXPORT CA LTEE QUE.  
PITMAN MFG. CO. INC. INTERNATIONAL DIV. ONT.  
PME EXPORTATION INC. QUE.  
PRAIRIE INDUSTRIAL CHEMICALS INC. SASK.  
Q-LUBE MIRABEC INC. QUE.  
RAMSEN ENGINEERING ASSOCIATES INC. N.S.  
RIO IMPORT & EXPORT LTD. N.S.  
RUDIGER HOLDINGS LTD. ALTA.  
RUDOLF VAN DER WALDE (1975) LTD./LTEE QUE.  
SEABOARD LUMBER SALES COMPANY LIMITED B.C.  
SENEY ENTERPRISES INC. ONT.  
SOLAR STONE LTD. ONT.  
STARPARTS CANADA QUE.  
THAI OCCIDENTAL LTD. MAN.  
THE EAST ASIATIC COMPANY (CANADA) INC. ONT.  
THE ODURO WORLD ENTERPRISES B.C.  
THINKING SYSTEMS CORPORATION MAN.  
TITAN TRADING INTERNATIONAL INC. ONT.  
TRACOMEX INTERNATIONAL ENRG. QUE.  
TRANSCOR TRANSPORTATION CONSULTANTS ONT.  
TRENTON MACHINE TOOL ONT.  
UNIVERSAL MARKETING AGENCIES ONT.  
UNIVERSAL PAPER EXPORT CO. LTD QUE.  
WEDGEWOODS IMPORT EXPORT ONT.  
WEST INDIA TRADING CO. INC. QUE.  
WOODHOUSE INTL. MARKETING (QUE.) INC. QUE.  
ZBT INTERNATIONAL CARGO COMPANY B.C.  
ZNIDAR BROS. (1982) INC. ONT.  
660431 ONTARIO INC. ONT.  
CETECO INTERNATIONAL CANADA QUE.  
H. FINE & SONS LIMITED ONT.  
KENNEDY ROSS & ASSOC. ONT.  
KOOT CONSOLIDATED INTERNATIONAL LTD. ONT.  
NOR-SUR RESOURCES LTD. ALTA.

## BUYING FROM:

## NICARAGUA

EXPORTS : CANEDX LIMITED ONT.  
CANWIDE INTERNATIONAL INC. ONT.  
CBC ENTERPRISES QUE.  
CETECO INTERNATIONAL CANADA QUE.  
CHEMO INTERNATIONAL LTD. ONT.  
CODE INTERNATIONAL INC. ONT.  
CRANE SUPPLY ONT.  
CYG INTERNATIONAL INC. QUE.  
D'JOVIAN INTERNATIONAL MERCHANTS LTD. ONT.  
DALCO INTERNATIONAL ONT.  
DELTONIC TRADING CORP. ONT.  
INTERNATIONAL BUSINESS FORMS COMPANY ONT.  
INTERNATIONAL COMMODITIES EXPORT CO. ONT.  
INTERSPAN INDUSTRIAL SALES INC. ONT.  
J.R. WELLINGTON EXPORT CORPORATION QUE.  
LEROUX LAPORTE & PARTENAIRES INC. QUE.  
MIRATRDE INTL. DIV OF OGILVIE MILLS LTD ONT.  
MITSUBISHI CANADA LTD. ONT.  
MODERNA CANADA ONT.  
NORSTREAM INTERTEC INC. ONT.  
QUENICAN INC. QUE.  
RIGBY TRADE LIMITED ONT.  
RUDDY INTERNATIONAL ONT.  
THAI OCCIDENTAL LTD. ONT.  
WSL EXPORT DIV. OF ENCO SUPPLY ONT.  
INTERESTED: AG-COM TRADING INC. ONT.  
AGRO COMPANY OF CANADA LIMITED SASK.  
AL KATHEEB INTERNATIONAL ONT.  
ALAN WRIGHT BISON-BISON MAN.  
ARAVIS DISTRIBUTION INC. QUE.  
ARICO CANADA LTD. ONT.  
ATAC INTERNATIONAL INC. ONT.  
B.G. CHECO INTERNATIONAL LTD. ONT.  
BACCARO TRADING COMPANY LIMITED N.S.  
BARRINGTON INTERNATIONAL LTD. ONT.  
BASTIN INTERNATIONAL MAN.  
C.M.E. BLASTING & MINING EQUIPMENT LTD ONT.  
CANADIAN TRADERS LIMITED B.C.  
CANAMEX ELECTRONICS LIMITED ONT.  
CANATLANTIC MARKETING SERVICES LTD. QUE.  
CANDEV TRADING CO. INC. QUE.  
CARICAN TRADING CO. INC. QUE.  
CBC ENTERPRISES QUE.  
CFB TRADING COMPANY LTD. B.C.  
CHARLES CHAPLIN ENTERPRISES INC. ONT.  
CLIMIS INTERNATIONAL INC. QUE.  
COUREY INTERNATIONAL (COMMERCE) INC. QUE.  
CRANE SUPPLY ONT.  
CRINCO LIMITED ONT.  
DALCO INTERNATIONAL ONT.

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### TRADING HOUSES BY COUNTRY

DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
EMRY TRADING CO.  
EVROM INTERNATIONAL INC.  
EXPORT U.S.A. CANADA INC.  
FELL-FAB INTERNATIONAL INC.  
FRANK ROBY EXPORTING CO.  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
HARVEST AGRICULTURAL EXPORT CO.  
HIR INTERNATIONAL LTD.  
ICONOPOWER LIMITED  
INTERCON TRADING  
INTERIMCO MACHINERY CORPORATION  
INTERNATIONAL BUSINESS FORMS COMPANY  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL ROAD DYNAMICS INC.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J.R. WELLINGTON EXPORT CORPORATION  
KENNEDY ROSS & ASSOC.  
KESSLER TECH (CANADA) INC.  
LE-HAN CANADA INC.  
LES FRERES HUBERT, COURTIER EN ALIMENT.  
LES PIECES ARRBROEC CANADA LTEE  
LORNE SHIELDS INTERTRADE CORP.  
LTC ENTERPRISES INC.  
M. GURVEY & BERRY CO. INC.  
MARCON INTERNATIONAL  
MARTIN & STEWART INC.  
MCKAY & ASSOCIATES LTD  
MEDICOM INC.  
METRO INTERNATIONAL TRADING COMPANY  
MODERNA CANADA  
NELSON MACHINERY COMPANY LTD.  
NORANDA FOREST SALES INC.  
NORDSUD EXCHANGE TRADE  
NORTH AMERICAN TURBOTECH LTD.  
PALFUR MARKETING INC.  
PATHFINDER SYSTEMS DESIGN LTD.  
PEGASUS  
PERTAMA-TENTAR INC.  
PIERREFONDS IMPORT EXPORT CA LTEE  
PITMAN MFG. CO. INC. INTERNATIONAL DIV.  
PME EXPORTATION INC.  
PRAIRIE INDUSTRIAL CHEMICALS INC.  
Q-LUBE MIRABEC INC.  
RAMSEN ENGINEERING ASSOCIATES INC.  
REGOR INTERNATIONAL INC.  
RIO IMPORT & EXPORT LTD.  
RONALD A. CHISHOLM LIMITED  
RUDIGER HOLDINGS LTD.  
RUDOLF VAN DER WALDE (1975) LTD./LTEE  
SEABOARD LUMBER SALES COMPANY LIMITED  
SENEY ENTERPRISES INC.  
SOGELCO INTERNATIONAL INC.  
SOLAR STONE LTD.  
STARPARTS CANADA  
STECKO CHEM INC.  
THAT OCCIDENTAL LTD.  
THE ODURO WORLD ENTERPRISES  
THINKING SYSTEMS CORPORATION  
TRANSCOR TRANSPORTATION CONSULTANTS  
TRENTON MACHINE TOOL  
UNIVERSAL MARKETING AGENCIES  
UNIVERSAL PAPER EXPORT CO. LTD  
VINAMERIC INC.  
WEST INDIA TRADING CO. INC.  
WOODHOUSE INTL. MARKETING (QUE.) INC.  
ZNIDAR BROS. (1982) INC.  
660431 ONTARIO INC.  
BUCHANAN TRADING INC.  
CANADA PACKERS INC. INT'L TRADE DIV.  
CANNORLID FOODS LTD.  
CLOUSTON FOODS CANADA LTD.  
H. CLEVELAND & CO. LTD.  
KENNEDY ROSS & ASSOC.  
NORTHMAN FOOD TRADING CO.  
QUEMICAN INC.  
ZONE INTERNATIONALE AGENCE DE COMM. LTEE

**BUYING FROM:**

## PANAMA

EXPORTS : AGRO COMPANY OF CANADA LIMITED  
ATLANTIC TRADERS LIMITED  
BETHUNE IMPORT-EXPORT LTD.  
BRITISH COLUMBIA TREE FRUITS LTD.  
CANADA PACKERS INC. INT'L TRADE DIV.  
CANADA TRADE GROUP INC.  
CANDEX LIMITED

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**INTERESTED:**

CANWIDE INTERNATIONAL INC.  
CANWORLD FOODS LTD.  
CARICAN TRADING CO. INC.  
CBC ENTERPRISES  
CHEMO INTERNATIONAL LTD.  
COUREY INTERNATIONAL (COMMERCE) INC.  
D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
DELTONIC TRADING CORP.  
EASTERN TOWNSHIPS PRODUCE LTD.  
ISLAND SHIPPING LIMITED  
J.R. WELLINGTON EXPORT CORPORATION  
LEROUX LAPORTE & PARTENAIRES INC.  
MARTELL EXPORTING LTD.  
MIRATRADER INT'L. DIV OF OGILVIE MILLS LTD  
MITSUBISHI CANADA LTD.  
NORSTREAM INTERTEC INC.  
ORIENT'S IMPEX COMPANY LTD.  
PITMAN MFG. CO. INC. INTERNATIONAL DIV.  
PME EXPORTATION INC.  
PRINTECH INC.  
REGOR INTERNATIONAL INC.  
RICOCHET TEXTILES LTD.  
RONALD A. CHISHOLM LIMITED  
RUDDY INTERNATIONAL  
RUDOLF VAN DER WALDE (1975) LTD./LTEE  
SEABOARD LUMBER SALES COMPANY LIMITED  
TASMA INTERTRADE INC.  
WOODHOUSE INT'L. MARKETING (QUE.) INC.  
AG-COM TRADING INC.  
ALAN WRIGHT BISON-BISON  
ALLTRADE ENTERPRISES LIMITED  
ARAVIS DISTRIBUTION INC.  
ARICO CANADA LTD.  
ATAC INTERNATIONAL INC.  
ATLANTIC TRADERS LIMITED  
B.G. CHECO INTERNATIONAL LTD.  
BARRINGTON INTERNATIONAL LTD.  
BASEMARK MARKETING LIMITED  
BASTIN INTERNATIONAL  
BLUE SKY CORPORATION  
BRENDAX TRADING LIMITED  
C.D.M.V. INC.  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CALESE TRADING COMPANY  
CALKINS & BURKE LIMITED  
CANADIAN LIVESTOCK EXPORTERS ASSOCIATION  
CANADIAN TRADERS LIMITED  
CANAMEX ELECTRONICS LIMITED  
CANATLANTIC MARKETING SERVICES LTD.  
CANDEV TRADING CO. INC.  
CBC ENTERPRISES  
CFB TRADING COMPANY LTD.  
CHARLES CHAPLIN ENTERPRISES INC.  
CLIMIS INTERNATIONAL INC.  
CRINCO LIMITED  
CURTRADE  
DALTCO INTERNATIONAL  
DEKOMIC INTERNATIONAL MERCANTILE CO.  
DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
ELEVAT ELECTRONIC SALES CORP.  
EMRY TRADING CO.  
EXPORT U.S.A. CANADA INC.  
FELINE FILMS INC.  
FELL-FAB INTERNATIONAL INC.  
FIRST CANADIAN CONNECTIONS MKTG. CORP.  
FRANK ROBY EXPORTING CO.  
G. VAN KAM TRADING CO. LTD.  
GENERAL MERCHANTS INTERNATIONAL INC.  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
HARVEST AGRICULTURAL EXPORT CO.  
HIR INTERNATIONAL LTD.  
ICOMOPower LIMITED  
INTERCON TRADING  
INTERINCO MACHINERY CORPORATION  
INTERNATIONAL BUSINESS FORMS COMPANY  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL ROAD DYNAMICS INC.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
INTERSPAN INDUSTRIAL SALES INC.  
J. PASCAL INC.  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.L. HENDRY INT'L. EXPORT/IMPORT AGENCY  
KENNEDY ROSS & ASSOC.  
KESSLER TECH (CANADA) INC.  
LE-HAN CANADA INC.  
LORNE SHIELDS INTERTRADE CORP.  
LTC ENTERPRISES INC.

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## TRADING HOUSES BY COUNTRY

M. SURVEY & BERRY CO. INC.  
MARCOM INTERNATIONAL  
MARTIN & STEWART INC.  
MCKAY & ASSOCIATES LTD  
MEDICOM INC.  
MELROSE INTERNATIONAL TRADING (1987) LTD  
METRO INTERNATIONAL TRADING COMPANY  
MIDEX INTERNATIONAL INC.  
MITRADE EXPORT INC.  
NELSON MACHINERY COMPANY LTD.  
NORANDA FOREST SALES INC.  
NORTH AMERICAN TURBOTECH LTD.  
ORIENT'S IMPEX COMPANY LTD.  
PALFUR MARKETING INC.  
PANDIT INTERNATIONAL  
PATHFINDER SYSTEMS DESIGN LTD.  
PEGASUS  
PERTAMA-TENTAR INC.  
PI MARKETING CORPORATION  
PIERREFONDS IMPORT EXPORT CA LTEE  
PRAIRIE INDUSTRIAL CHEMICALS INC.  
PRINCIPAL INTL. THE TRADING HOUSE  
PRINTECH INC.  
Q-LUBE MIRABEC INC.  
R. BRUNET COMPANY  
RAMSEN ENGINEERING ASSOCIATES INC.  
RIO IMPORT & EXPORT LTD.  
RUDIGER HOLDINGS LTD.  
SENEY ENTERPRISES INC.  
SOGELCO INTERNATIONAL INC.  
SOLAR STONE LTD.  
STARPARTS CANADA  
STECKO CHEM INC.  
TACONIC CORPORATION LTD.  
THAI OCCIDENTAL LTD.  
THE HOWARD JAMES CO. LTD.  
THE ODURO WORLD ENTERPRISES  
THINKING SYSTEMS CORPORATION  
TITAN TRADING INTERNATIONAL INC.  
TRACOMEX INTERNATIONAL ENRG.  
TRANSCO FOOD TRADING INC.  
TRANSCOR TRANSPORTATION CONSULTANTS  
UNIVERSAL MARKETING AGENCIES  
WACTOL ENTERPRISES LIMITED  
WARD BEDAS (CANADA) LIMITED  
WEDGEWOODS IMPORT EXPORT  
WEST INDIA TRADING CO. INC.  
WILLIAM D. BRANSON LIMITED  
ZBT INTERNATIONAL CARGO COMPANY  
ZNIDAR BROS. (1982) INC.  
660431 ONTARIO INC.

BUYING FROM: BOCKNEK LTD.  
CLOUSTON FOODS CANADA LTD.  
CURTRADE  
FIRST MCCARTHY CAPITAL CORPORATION  
H. FINE & SONS LIMITED  
KENNEDY ROSS & ASSOC.  
PRINCIPAL INTL. THE TRADING HOUSE

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### **EASTERN BLOCK (EUROPE)**

## ALBANIA

|             |                                          |       |
|-------------|------------------------------------------|-------|
| EXPORTS :   | CBC ENTERPRISES                          | QUE.  |
|             | MARTIN & STEWART INC.                    | QUE.  |
| INTERESTED: | AG-COM TRADING INC.                      | ONT.  |
|             | AGRO COMPANY OF CANADA LIMITED           | SASK. |
|             | ALAN WRIGHT BISON-BISON                  | MAN.  |
|             | ALPHA WHOLESALE (CANADA) LTD.            | B.C.  |
|             | ATAC INTERNATIONAL INC.                  | ONT.  |
|             | BARRINGTON INTERNATIONAL LTD.            | ONT.  |
|             | BASEMARK MARKETING LIMITED               | ONT.  |
|             | BASTIN INTERNATIONAL                     | MAN.  |
|             | CANADIAN HONEY & FINE FOODS EXPORTERS    | MAN.  |
|             | CANADIAN TRADERS LIMITED                 | B.C.  |
|             | CANEDEX LIMITED                          | ONT.  |
|             | CBC ENTERPRISES                          | QUE.  |
|             | CHARLES CHAPLIN ENTERPRISES INC.         | ONT.  |
|             | D'JOVIAN INTERNATIONAL MERCHANTS LTD.    | ONT.  |
|             | DEKONIC INTERNATIONAL MERCANTILE CO.     | ONT.  |
|             | DONALDSON INT'L LIVESTOCK LIMITED        | ONT.  |
|             | DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
|             | ECOTHERM INC.                            | QUE.  |
|             | EMRY TRADING CO.                         | B.C.  |
|             | EXPORT U.S.A. CANADA INC.                | QUE.  |
|             | FRANK ROBY EXPORTING CO.                 | QUE.  |
|             | GLOBE MARKETING INTERNATIONAL            | SASK. |
|             | GREAT WHITE NORTH LTD.                   | ONT.  |
|             | ICONOPOWER LIMITED                       | ONT.  |
|             | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
|             | J. PHILIP HUMFREY INTERNATIONAL INC.     | ONT.  |
|             | J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
|             | KENNEDY ROSS & ASSOC.                    | ONT.  |
|             | LE-HAN CANADA INC.                       | ONT.  |
|             | LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
|             | M. GURVEY & BERRY CO. INC.               | ONT.  |
|             | MARCON INTERNATIONAL                     | ONT.  |
|             | MCKAY & ASSOCIATES LTD                   | ALTA. |
|             | METRO INTERNATIONAL TRADING COMPANY      | ONT.  |
|             | MORGISTEN EXPORT CANADA LTD.             | N.S.  |
|             | NCM INTERNATIONAL MARKETING SERVICES INC | B.C.  |
|             | NORTH AMERICAN TURBOTECH LTD.            | QUE.  |
|             | PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |
|             | PERTAMA-TENTAR INC.                      | ONT.  |
|             | PHARGO MANAGEMENT & CONSULTING LIMITED   | ONT.  |
|             | POWER HOUSE TOOL CANADA                  | MAN.  |
|             | PRINCIPAL INTL. THE TRADING HOUSE        | B.C.  |
|             | RIO IMPORT & EXPORT LTD.                 | N.S.  |
|             | RUDOLF VAN DER WALDE (1975) LTD./LTÉE    | QUE.  |
|             | SARBET MARKETING DIV. OF 836067 ONT.INC. | ONT.  |
|             | SCHOLARS' BOOKS INTERNATIONAL LTD.       | B.C.  |
|             | SEL-DRUM CORPORATION                     | ONT.  |
|             | SENEY ENTERPRISES INC.                   | ONT.  |
|             | SOGELO INTERNATIONAL INC.                | QUE.  |
|             | STARPARTS CANADA                         | MAN.  |
|             | THINKING SYSTEMS CORPORATION             | ONT.  |
|             | TITAN TRADING INTERNATIONAL INC.         | ONT.  |
|             | TYEE TIMBER PRODUCTS LTD.                | B.C.  |
|             | WEDGEWOODS IMPORT EXPORT                 | ONT.  |
|             | ZNIDAR BROS. (1982) INC.                 | ONT.  |
|             | 660431 ONTARIO INC.                      | ONT.  |
| UYING FROM: | AGRICULTURAL DEVELOPMENT CORP. OF SASK.  | SASK. |
|             | KENNEDY ROSS & ASSOC.                    | ONT.  |

## **BULGARIA**

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|-------------|-----------------------------------------|--------------|
| EXPORTS :   | AGRICULTURAL DEVELOPMENT CORP. OF SASK. | SASK.        |
|             | CBC ENTERPRISES                         | QUE.         |
|             | INTERNATIONAL COMMODITIES EXPORT CO.    | ONT.         |
|             | MARTIN & STEWART INC.                   | QUE.         |
|             | MOLMAC TRADING                          | MAN.         |
|             | STIN CANADA INC.                        | ONT.         |
| INTERESTED: | AG-COM TRADING INC.                     | ONT.         |
|             | AGRO COMPANY OF CANADA LIMITED          | SASK.        |
|             | ALAN WRIGHT BISON-BISON                 | MAN.         |
|             | ALPHA WHOLESALE (CANADA) LTD.           | B.C.         |
|             | AMFAL GROUP LIMITED                     | N.S.         |
|             | AYAC INTERNATIONAL INC.                 | ONT.         |
|             | BARRINGTON INTERNATIONAL LTD.           | ONT.         |
|             | BASEMARK MARKETING LIMITED              | ONT.         |
|             | BASTIN INTERNATIONAL                    | MAN.         |
|             | BEDIRIAN EMBRYO TRANSFERS LTD.          | ONT.         |
|             | C.N.E. BLASTING & MINING EQUIPMENT LTD  | ONT.         |
|             |                                         | CONTINUED... |

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### TRADING HOUSES BY COUNTRY

|                                           |       |
|-------------------------------------------|-------|
| CANADIAN COMMERCE & ENGINEERING CORP.     | ONT.  |
| CANADIAN MONEY & FINE FOODS EXPORTERS     | MAN.  |
| CANADIAN SOURCE IMPORTS & EXPORTS INC.    | ALTA. |
| CANADIAN TRADERS LIMITED                  | B.C.  |
| CANEXED LIMITED                           | ONT.  |
| CAPEX INDUSTRIES CORPORATION LTD.         | QUE.  |
| CBC ENTERPRISES                           | QUE.  |
| CFB TRADING COMPANY LTD.                  | B.C.  |
| CHARLES CHAPLIN ENTERPRISES INC.          | ONT.  |
| D'JOVIAN INTERNATIONAL MERCHANTS LTD.     | ONT.  |
| DEKONIC INTERNATIONAL MERCANTILE CO.      | ONT.  |
| DONALDSON INT'L LIVESTOCK LIMITED         | ONT.  |
| DUNCAN INSTRUMENTS CANADA LTD.            | ONT.  |
| ECOTHERM INC.                             | QUE.  |
| EMRY TRADING CO.                          | B.C.  |
| EXPORT U.S.A. CANADA INC.                 | QUE.  |
| FELINE FILMS INC.                         | QUE.  |
| FELL-FAB INTERNATIONAL INC.               | ONT.  |
| FRANK ROBY EXPORTING CO.                  | QUE.  |
| GLACEM INC.                               | QUE.  |
| GLOBE MARKETING INTERNATIONAL             | SASK. |
| GREAT WHITE NORTH LTD.                    | ONT.  |
| ICONOPOWER LIMITED                        | ONT.  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  | QUE.  |
| J. PHILIP HUMFREY INTERNATIONAL INC.      | ONT.  |
| J.B. INTERNATIONAL SHIPPERS LTD.          | ONT.  |
| KENNEDY ROSS & ASSOC.                     | ONT.  |
| LE-HAN CANADA INC.                        | ONT.  |
| LES PRODUITS D'ERABLE BEAUDRY INC.        | QUE.  |
| LORNE SHIELDS INTERTRADE CORP.            | ONT.  |
| M. GURVEY & BERRY CO. INC.                | ONT.  |
| MARCON INTERNATIONAL                      | ONT.  |
| MATSON TRADING HOUSE                      | ONT.  |
| MCKAY & ASSOCIATES LTD                    | ALTA. |
| METRO INTERNATIONAL TRADING COMPANY       | ONT.  |
| MORGISTEN EXPORT CANADA LTD.              | N.S.  |
| NCM INTERNATIONAL MARKETING SERVICES INC  | B.C.  |
| NORTH AMERICAN TURBOTECH LTD.             | ONT.  |
| PANDIT INTERNATIONAL                      | QUE.  |
| PATHFINDER SYSTEMS DESIGN LTD.            | ONT.  |
| PHARGO MANAGEMENT & CONSULTING LIMITED    | ONT.  |
| PME EXPORTATION INC.                      | QUE.  |
| POWER HOUSE TOOL CANADA                   | MAN.  |
| PRINCIPAL INTL. THE TRADING HOUSE         | B.C.  |
| PUNDA MERCANTILE INC.                     | QUE.  |
| Q-LUBE WIRABEC INC.                       | QUE.  |
| RIO IMPORT & EXPORT LTD.                  | N.S.  |
| RUDOLF VAN DER WALDE (1975) LTD./LTEE     | QUE.  |
| SARBET MARKETING DIV. OF 836067 INT. INC. | ONT.  |
| SCHOLARS' BOOKS INTERNATIONAL LTD.        | B.C.  |
| SEED-LINK DIV. OF LANDIS SEED COA. LTD.   | ONT.  |
| SEL-DRUM CORPORATION                      | ONT.  |
| SENEY ENTERPRISES INC.                    | ONT.  |
| SOGEICO INTERNATIONAL INC.                | QUE.  |
| SOLAR STONE LTD.                          | QUE.  |
| STARPARTS CANADA                          | MAN.  |
| STECKO CHEM INC.                          | QUE.  |
| THINKING SYSTEMS CORPORATION              | ONT.  |
| TITAN TRADING INTERNATIONAL INC.          | ONT.  |
| TYEE TIMBER PRODUCTS LTD.                 | B.C.  |
| WEDGEWOODS IMPORT EXPORT                  | ONT.  |
| YBM CANADA INTERNATIONAL (IMPEX) INC.     | QUE.  |
| ZNIDAR BROS. (1982) INC.                  | ONT.  |
| 660431 ONTARIO INC.                       | ONT.  |
| CAPEX INDUSTRIES CORPORATION LTD.         | QUE.  |
| CFB TRADING COMPANY LTD.                  | B.C.  |
| KENNEDY ROSS & ASSOC.                     | ONT.  |
| LE GROUPE MULTIMEDIA DU CANADA INC.       | QUE.  |
| NORTHAM FOOD TRADING CO.                  | QUE.  |
| PRIMO FOODS LIMITED                       | B.C.  |
| STIM CANADA INC.                          | ONT.  |
| WORLD COMMUNICATIONS MONDE M.T. INC.      | QUE.  |

**BUYING FROM:**

## CZECHOSLOVAKIA

|             |                                          |       |
|-------------|------------------------------------------|-------|
| EXPORTS :   | AGRICULTURAL DEVELOPMENT CORP. OF SASK.  | SASK. |
|             | ALFRED C. TOEPPER (CANADA) LTD.          | MAN.  |
|             | ATAC INTERNATIONAL INC.                  | ONT.  |
|             | CANADA PACKERS INC. INT'L TRADE DIV.     | ONT.  |
|             | CANADIAN LIVESTOCK EXPORTERS ASSOCIATION | ONT.  |
|             | CBC ENTERPRISES                          | QUE.  |
|             | HF TRADE INTERNATIONAL                   | ONT.  |
|             | IBASCO-INTL. BUYERS & SELLERS CO.        | ONT.  |
|             | INTERNATIONAL COMMODITIES EXPORT CO.     | ONT.  |
|             | LA GANTOISE INC.                         | ONT.  |
|             | MARTIN & STEWART INC.                    | QUE.  |
|             | WILLIAM THOMAS FURS INC.                 | QUE.  |
|             | XCAN GRAIN LIMITED                       | MAN.  |
| INTERESTED: | AG-COM TRADING INC.                      | ONT.  |

AGRO COMPANY OF CANADA LIMITED SASK.  
 ALAN WRIGHT BISON-BISON MAN.  
 ALPHA WHOLESALE (CANADA) LTD. B.C.  
 ARAVIS DISTRIBUTION INC. QUE.  
 B.R.T. TRADING HIDES LTD. ONT.  
 BARRINGTON INTERNATIONAL LTD. ONT.  
 BASEMARK MARKETING LIMITED ONT.  
 BASTIN INTERNATIONAL MAN.  
 BEDIRIAN EMBRYO TRANSFERS LTD. ONT.  
 BLUE SKY CORPORATION B.C.  
 C.M.E. BLASTING & MINING EQUIPMENT LTD. ONT.  
 CAN-NAM TRIMEX INC. SASK.  
 CANADIAN COMMERCE & ENGINEERING CORP. ONT.  
 CANADIAN HONEY & FINE FOODS EXPORTERS MAN.  
 CANADIAN SOURCE IMPORTS & EXPORTS INC. ALTA.  
 CANADIAN TRADERS LIMITED B.C.  
 CANEXD LIMITED ONT.  
 CANWORLD FOODS LTD. QUE.  
 CAPEX INDUSTRIES CORPORATION LTD. QUE.  
 CBC ENTERPRISES ONT.  
 CHARLES CHAPLIN ENTERPRISES INC. ONT.  
 COLOURS INTERNATIONAL INC. ONT.  
 CWT CANADA WEST TRADING CORPORATION ALTA.  
 D'JOVIAN INTERNATIONAL MERCHANTS LTD. ONT.  
 DEKONIC INTERNATIONAL MERCANTILE CO. ONT.  
 DONALDSON INT'L LIVESTOCK LIMITED ONT.  
 DOTCO INC. ALTA.  
 DUNCAN INSTRUMENTS CANADA LTD. ONT.  
 ECOTHERM INC. QUE.  
 ELEVAT ELECTRONIC SALES CORP. ONT.  
 EMRY TRADING CO. B.C.  
 EYRON INTERNATIONAL INC. ONT.  
 EXPORT U.S.A. CANADA INC. QUE.  
 FCI INTERNATIONAL MARKETING GROUP ALTA.  
 FELINE FILMS INC. QUE.  
 FELL-FAB INTERNATIONAL INC. ONT.  
 FIRST MCCARTHY CAPITAL CORPORATION ONT.  
 FRANK ROBY EXPORTING CO. QUE.  
 FREMAH INTERNATIONAL TRADING INC. QUE.  
 G.A. PAPER INTERNATIONAL INC. ONT.  
 GENERAL MERCHANTS INTERNATIONAL INC. ALTA.  
 GLACEM INC. QUE.  
 GLOBE MARKETING INTERNATIONAL SASK.  
 GREAT WHITE NORTH LTD. ONT.  
 HALFORD HIDE AND LEATHER CO. LTD. ALTA.  
 HURCOL INC. ONT.  
 IBASCO-INTL. BUYERS & SELLERS CO. ONT.  
 ICONOPOWER LIMITED ONT.  
 INTERNATIONAL TECHNICAL SUPPLY (ITS) INC QUE.  
 J & J TRADING B.C.  
 J. PHILIP HUMFREY INTERNATIONAL INC. ONT.  
 J.B. INTERNATIONAL SHIPPERS LTD. ONT.  
 KAMBRIA CONTROLS LTD. ONT.  
 KENNEDY ROSS & ASSOC. ONT.  
 L & R IMPORT EXPORT INC. ONT.  
 LE-HAN CANADA INC. ONT.  
 LENCO FIBER CORP. QUE.  
 LORNE SHIELDS INTERTRADE CORP. ONT.  
 LTC ENTERPRISES INC. B.C.  
 M. GURVEY & BERRY CO. INC. ONT.  
 MANNA INTERNATIONAL ONT.  
 MARCON INTERNATIONAL ONT.  
 MARSHALL COMMODITIES LTD. ONT.  
 MCKAY & ASSOCIATES LTD. ALTA.  
 METRO INTERNATIONAL TRADING COMPANY ALTA.  
 MORGISTEN EXPORT CANADA LTD. N.S.  
 MULTICHEM IMPORT EXPORT INC. QUE.  
 NAMEY INTERNATIONAL LTD. ALTA.  
 NCM INTERNATIONAL MARKETING SERVICES INC B.C.  
 NORTH AMERICAN TURBOTECH LTD. QUE.  
 O. OASIS PICTURES INC. ONT.  
 PANDIT INTERNATIONAL ONT.  
 PATHFINDER SYSTEMS DESIGN LTD. ONT.  
 PHARGO MANAGEMENT & CONSULTING LIMITED ONT.  
 PLANRITE TRADING CO. LTD. SASK.  
 PME EXPORTATION INC. QUE.  
 PRAIRIE WEST LIVESTOCK ALTA.  
 PRINCIPAL INTL. THE TRADING HOUSE B.C.  
 PUNDA MERCANTILE INC. QUE.  
 Q-LUBE MIRABEC INC. QUE.  
 R.S. ROBINSON'S SONS (1971) LTD. MAN.  
 RIO IMPORT & EXPORT LTD. N.S.  
 RUDDY INTERNATIONAL ONT.  
 RUDOLF VAN DER WALDE (1975) LTD./LTEE QUE.  
 SARBET MARKETING DIV. OF 836067 ONT. INC. ONT.  
 SCHOLARS' BOOKS INTERNATIONAL LTD. B.C.  
 SEL-DRUM CORPORATION ONT.  
 SENEY ENTERPRISES INC. QUE.  
 SOGELCO INTERNATIONAL INC. ONT.

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### TRADING HOUSES BY COUNTRY

BUYING FROM:

## GERMANY, EAST

**INTERESTED:**

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## HUNGARY

EXPORTS : AGRICULTURAL DEVELOPMENT CORP. OF SASK. SASK.  
AGRO COMPANY OF CANADA LIMITED SASK.  
CONTINUED...

## TRADING HOUSES BY COUNTRY

**INTERESTED:**

ATAC INTERNATIONAL INC.  
 BASTIN INTERNATIONAL  
 CANADIAN LIVESTOCK EXPORTERS ASSOCIATION  
 CBC ENTERPRISES  
 IBASCO-INT'L. BUYERS & SELLERS CO.  
 LENCO FIBER CORP  
 MARTIN & STEWART INC.  
 MITSUBISHI CANADA LTD.  
 PREMIERE MARKETING INTERNATIONAL INC.  
 PUNDA MERCANTILE INC.  
 STM CANADA INC.  
 UNIVERSAL METAL CO. LIMITED  
 A.V. ENERGY INC.  
 AG-COM TRADING INC.  
 ALAN WRIGHT BISON-BISON  
 ALPHA WHOLESALE (CANADA) LTD.  
 ARAVIS DISTRIBUTION INC.  
 BARRINGTON INTERNATIONAL LTD.  
 BASEMARK MARKETING LIMITED  
 BEDIRIAN EMBRYO TRANSFERS LTD.  
 C.M.E. BLASTING & MINING EQUIPMENT LTD  
 CANADIAN COMMERCE & ENGINEERING CORP.  
 CANADIAN HONEY & FINE FOODS EXPORTERS  
 CANADIAN SOURCE IMPORTS & EXPORTS INC.  
 CANADIAN TRADERS LIMITED  
 CANEXD LIMITED  
 CANWORLD FOODS LTD.  
 CAPEX INDUSTRIES CORPORATION LTD.  
 CBC ENTERPRISES  
 CFB TRADING COMPANY LTD.  
 CHARLES CHAPLIN ENTERPRISES INC.  
 COLOURS INTERNATIONAL INC.  
 CURTRADE  
 CMTC CANADA WEST TRADING CORPORATION  
 D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
 DEKONIC INTERNATIONAL MERCANTILE CO.  
 DONALDSON INT'L LIVESTOCK LIMITED  
 DOTCO INC.  
 DUMCAN INSTRUMENTS CANADA LTD.  
 ECOTHERM INC.  
 EMRY TRADING CO.  
 EXPORT U.S.A. CANADA INC.  
 FELLE FILMS INC.  
 FELL-FAB INTERNATIONAL INC.  
 FIRST MCCARTHY CAPITAL CORPORATION  
 FRANK ROBY EXPORTING CO.  
 FREMAH INTERNATIONAL TRADING INC.  
 G.A. PAPER INTERNATIONAL INC.  
 GENERAL MERCHANTS INTERNATIONAL INC.  
 GLACEM INC.  
 GLOBE MARKETING INTERNATIONAL  
 GREAT WHITE NORTH LTD.  
 HF TRADE INTERNATIONAL  
 HURCOL INC.  
 IBASCO-INTL. BUYERS & SELLERS CO.  
 ICONOPOWER LIMITED  
 INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
 ISLAND SHIPPING LIMITED  
 J & J TRADING  
 J. PHILIP HUMFREY INTERNATIONAL INC.  
 J.B. INTERNATIONAL SHIPPERS LTD.  
 KAMBRIA CONTROLS LTD.  
 KENNEDY ROSS & ASSOC.  
 L & R IMPORT EXPORT INC.  
 LE-HAM CANADA INC.  
 LORNE SHIELDS INTERTRADE CORP.  
 M. GURVEY & BERRY CO. INC.  
 MARCON INTERNATIONAL  
 MARSHALL COMMODITIES LTD.  
 MATOUSEK ART LIMITED  
 MCKAY & ASSOCIATES LTD  
 METRO INTERNATIONAL TRADING COMPANY  
 MORGISTEN EXPORT CANADA LTD.  
 NAMTRADE INTERNATIONAL INC.  
 NCM INTERNATIONAL MARKETING SERVICES INC  
 NORTH AMERICAN TURBOTECH LTD.  
 O. OASIS PICTURES INC.  
 PACLINE CORPORATION  
 PANDIT INTERNATIONAL  
 PATHFINDER SYSTEMS DESIGN LTD.  
 PERTAMA-TENTAR INC.  
 PHARGO MANAGEMENT & CONSULTING LIMITED  
 PLANRITE TRADING CO. LTD.  
 PME EXPORTATION INC.  
 PRAIRIE WEST LIVESTOCK  
 PRINCIPAL INT'L. THE TRADING HOUSE  
 Q-LUBE MIRABEC INC.  
 RIO IMPORT & EXPORT LTD.  
 RUDDY INTERNATIONAL  
 RUDOLF VAN DER WALDE (1975) LTD./LTTEE

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BUYING FROM:

S. BLINICK COMPANY LIMITED  
SARBET MARKETING DIV. OF 836067 ONT. INC.  
SCHOLARS' BOOKS INTERNATIONAL LTD.  
SEED-LINK DIV. OF LANDIS SEED CO. LTD.  
SEL-DRUM CORPORATION  
SENEY ENTERPRISES INC.  
SOGELCO INTERNATIONAL INC.  
SOLAR STONE LTD.  
STARPARTS CANADA  
STECKO CHEM INC.  
TESCO TRADING CO. LTD.  
THE EAST ASIATIC COMPANY (CANADA) INC.  
THINKING SYSTEMS CORPORATION  
TIM-TECH INDUSTRIES LTD.  
TITAN TRADING INTERNATIONAL INC.  
TRADESULT/CANADA  
TTL TRADING INC.  
TYEE TIMBER PRODUCTS LTD.  
WEDGEWOODS IMPORT EXPORT  
WILLIAM THOMAS FURS INC.  
WOODHOUSE INTL. MARKETING (QUE.) INC.  
XCAN GRAIN LIMITED  
YBM CANADA INTERNATIONAL (IMPEX) INC.  
ZAIDAN INTERNATIONAL  
ZNIDAR BROS. (1982) INC.  
660431 ONTARIO INC.  
AMALGAMATED GLOBAL ENTERPRISES INC.  
ATAC INTERNATIONAL INC.  
CANADA PACKERS INC. INT'L TRADE DIV.  
CAPEX INDUSTRIES CORPORATION LTD.  
CHARLES CHAPLIN ENTERPRISES INC.  
F.K.C. SNYDER INC.  
G.A. PAPER INTERNATIONAL INC.  
IBASCO-INTL. BUYERS & SELLERS CO.  
KENNEDY ROSS & ASSOC.  
LE GROUPE MULTIMEDIA DU CANADA INC.  
LEUSYCO CANADA LIMITED  
PRIMO FOODS LIMITED  
PUNDA MERCANTILE INC.  
S. BLINICK COMPANY LIMITED  
STIM CANADA INC.  
TESCO TRADING CO. LTD.  
TRADESULT/CANADA  
WOODHOUSE INTL. MARKETING (QUE.) INC.  
WORLD COMMUNICATIONS MONDE M.T. INC.

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EXPORTS :

ALFRED C. TOEPFER (CANADA) LTD.  
ARTFUL APPLICATIONS INC.  
BJ5 MARKETING & CONSULTING  
CANADA PACKERS INC. INT'L TRADE DIV.  
CANEXED LIMITED  
CBC ENTERPRISES  
INTERNATIONAL COMMODITIES EXPORT CO.  
INTERVEST TRADING COMPANY LIMITED  
LES PIECES ARBORECE CANADA LTEE  
MARTIN & STEWART INC.

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**INTERESTED:**

AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
ALPHA WHOLESALE (CANADA) LTD.  
AMFAL GROUP LIMITED  
ARAVIS DISTRIBUTION INC.  
ATAC INTERNATIONAL INC.  
BARRINGTON INTERNATIONAL LTD.  
BASEMARK MARKETING LIMITED  
BASTIN INTERNATIONAL  
BEDIRIAN EMBROIDERY TRANSFERS LTD.  
BJS MARKETING & CONSULTING  
C.N.E. BLASTING & MINING EQUIPMENT LTD  
CALKINS & BURKE LIMITED  
CANADIAN COMMERCE & ENGINEERING CORP.  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANADIAN SOURCE IMPORTS & EXPORTS INC.  
CANADIAN TRADERS LIMITED  
CAPEX INDUSTRIES CORPORATION LTD.  
CBC ENTERPRISES  
CFB TRADING COMPANY LTD.  
CHARLES CHAPLIN ENTERPRISES INC.  
COLOURS INTERNATIONAL INC.  
CWTC CANADA WEST TRADING CORPORATION  
DJ'VIAN INTERNATIONAL MERCHANTS LTD.  
DEKONIC INTERNATIONAL MERCANTILE CO.  
DONALDSON INT'L LIVESTOCK LIMITED  
DOTCO INC.  
DUNCAN INSTRUMENTS CANADA LTD.

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### TRADING HOUSES BY COUNTRY

ECOTHERM INC.  
EMRY TRADING CO.  
EXPORT U.S.A. CANADA INC.  
FELINE FILMS INC.  
FELL-FAB INTERNATIONAL INC.  
FIRST MCCARTHY CAPITAL CORPORATION  
FRANK ROBY EXPORTING CO.  
FREMAM INTERNATIONAL TRADING INC.  
GENERAL MERCHANTS INTERNATIONAL INC.  
GLACEM INC.  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
HF TRADE INTERNATIONAL  
HORSEMARY INTERNATIONAL  
HURCOL INC.  
ICONOPOLY LIMITED  
INTERMARK TRADING LTD.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC.  
INTERSPAN INDUSTRIAL SALES INC.  
J & J TRADING  
J. PHILIP HUMFREY INTERNATIONAL INC.  
J.B. INTERNATIONAL SHIPPERS LTD.  
KAMBRIA CONTROLS LTD.  
KENNEDY ROSS & ASSOC.  
L & R IMPORT EXPORT INC.  
LE-HAN CANADA INC.  
LENCO FIBER CORP.  
LORNE SHIELDS INTERTRADE CORP.  
LOUIS DREYFUS CANADA LTD.  
LTC ENTERPRISES INC.  
M. GURVEY & BERRY CO. INC.  
MARCOM INTERNATIONAL  
MARSHALL COMMODITIES LTD.  
MCKAY & ASSOCIATES LTD.  
METRO INTERNATIONAL TRADING COMPANY  
MORGISTEN EXPORT CANADA LTD.  
MULTICHEM IMPORT EXPORT INC.  
NAMEX INTERNATIONAL LTD.  
NCM INTERNATIONAL MARKETING SERVICES INC.  
NORTH AMERICAN TURBOTECH LTD.  
PATHFINDER SYSTEMS DESIGN LTD.  
PHARGO MANAGEMENT & CONSULTING LIMITED  
PI MARKETING CORPORATION  
PLANRITE TRADING CO. LTD.  
PNE EXPORTATION INC.  
POWER HOUSE TOOL CANADA  
PRINCIPAL INTL. THE TRADING HOUSE  
PROMEXPORT CANADA LIMITED  
PUNDA MERCANTILE INC.  
Q-LUBE MIRABEC INC.  
RIO IMPORT & EXPORT LTD.  
RUDOLF VAN DER WALDE (1975) LTD./LTEE  
S. BLINICK COMPANY LIMITED  
SARBET MARKETING DIV. OF 836067 ONT. INC.  
SCHOLARS' BOOKS INTERNATIONAL LTD.  
SEL-DRUM CORPORATION  
SENEY ENTERPRISES INC.  
SOGELCO INTERNATIONAL INC.  
SOLAR STONE LTD.  
SPORTS KEYBEC INTERNATIONAL INC.  
STARPARTS CANADA  
STECKO CHEM INC.  
STORMONT CHEMICALS LTD.  
THE EAST ASIATIC COMPANY (CANADA) INC.  
THINKING SYSTEMS CORPORATION  
TITAN TRADING INTERNATIONAL INC.  
TRADESULT/CANADA  
TRICO SEAFOOD  
TTLIC TRADING INC.  
TUTTAVIK INC.  
TYEE TIMBER PRODUCTS LTD.  
UNIVERSAL PAPER EXPORT CO. LTD  
WEDGEWOODS IMPORT EXPORT  
WINNIPEG FUR EXCHANGE LTD.  
WOODHOUSE INTL. MARKETING (QUE.) INC.  
XCAN GRAIN LIMITED  
ZNIDAR BROS. (1982) INC.  
660431 ONTARIO INC.  
AMALGAMATED GLOBAL ENTERPRISES INC.  
CANADA PACKERS INC. INT'L TRADE DIV.  
CAPEX INDUSTRIES CORPORATION LTD.  
DUNCAN INSTRUMENTS CANADA LTD.  
F.K.C. SNYDER INC.  
INTERMARK TRADING LTD.  
INTERSPAN INDUSTRIAL SALES INC.  
KENNEDY ROSS & ASSOC.  
L & R IMPORT EXPORT INC.  
LE GROUPE MULTIMEDIA DU CANADA INC.  
LEUSYCO CANADA LIMITED  
NATIONAL SEA PRODUCTS LTD. INTL. MKTG.

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PRIMO FOODS LIMITED  
RIO IMPORT & EXPORT LTD.  
S. BLINICK COMPANY LIMITED  
STORMONT CHEMICALS LTD.  
TRADESULT/CANADA  
WOODHOUSE INTL. MARKETING (QUE.) INC.

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## ROMANIA

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|-------------|------------------------------------------|-------|
| EXPORTS :   | CAPEX INDUSTRIES CORPORATION LTD.        | QUE.  |
|             | INTERNATIONAL COMMODITIES EXPORT CO.     | ONT.  |
|             | KAMBRIA CONTROLS LTD.                    | ONT.  |
|             | LINEXCO INC.                             | QUE.  |
|             | MARTIN & STEWART INC.                    | QUE.  |
|             | MOLMAC TRADING                           | MAN.  |
|             | NORTHAM FOOD TRADING CO.                 | QUE.  |
|             | PHILIPP BROTHERS (CANADA) LTD.           | ONT.  |
|             | THYSSEN CANADA LIMITED                   | ONT.  |
| INTERESTED: | WESTBURNE ELECTRIC SUPPLY                | ONT.  |
|             | AG-COM TRADING INC.                      | ONT.  |
|             | AGRO COMPANY OF CANADA LIMITED           | SASK. |
|             | ALAN WRIGHT BISON-BISON                  | MAN.  |
|             | ALPHA WHOLESALE (CANADA) LTD.            | B.C.  |
|             | ARAVIS DISTRIBUTION INC.                 | QUE.  |
|             | ATAC INTERNATIONAL INC.                  | ONT.  |
|             | BARRINGTON INTERNATIONAL LTD.            | ONT.  |
|             | BASEMARK MARKETING LIMITED               | ONT.  |
|             | BASTIN INTERNATIONAL                     | MAN.  |
|             | BEDIRIAN EMBRYO TRANSFERS LTD.           | ONT.  |
|             | BOCKNEK LTD.                             | ONT.  |
|             | C.M.E. BLASTING & MINING EQUIPMENT LTD   | ONT.  |
|             | CANADIAN COMMERCE & ENGINEERING CORP.    | ONT.  |
|             | CANADIAN HONEY & FINE FOODS EXPORTERS    | MAN.  |
|             | CANADIAN SOURCE IMPORTS & EXPORTS INC.   | ALTA. |
|             | CANADIAN TRADERS LIMITED                 | B.C.  |
|             | CANDEV TRADING CO. INC.                  | QUE.  |
|             | CANEDEX LIMITED                          | ONT.  |
|             | CAPEX INDUSTRIES CORPORATION LTD.        | QUE.  |
|             | CBC ENTERPRISES                          | QUE.  |
|             | CFB TRADING COMPANY LTD.                 | B.C.  |
|             | CHARLES CHAPLIN ENTERPRISES INC.         | ONT.  |
|             | COLOURS INTERNATIONAL INC.               | ONT.  |
|             | CWTC CANADA WEST TRADING CORPORATION     | ALTA. |
|             | D'JOVIAN INTERNATIONAL MERCHANTS LTD.    | ONT.  |
|             | DEKONIC INTERNATIONAL MERCANTILE CO.     | ONT.  |
|             | DONALDSON INT'L LIVESTOCK LIMITED        | ONT.  |
|             | DOTCO INC.                               | ALTA. |
|             | DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
|             | ECOTHERM INC.                            | QUE.  |
|             | EMRY TRADING CO.                         | B.C.  |
|             | EXPORT U.S.A. CANADA INC.                | QUE.  |
|             | FELINE FILMS INC.                        | QUE.  |
|             | FELL-FAB INTERNATIONAL INC.              | ONT.  |
|             | FIRST MCCARTHY CAPITAL CORPORATION       | ONT.  |
|             | FRANK ROBY EXPORTING CO.                 | QUE.  |
|             | FREMAH INTERNATIONAL TRADING INC.        | QUE.  |
|             | GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA. |
|             | GLACEM INC.                              | QUE.  |
|             | GLOBE MARKETING INTERNATIONAL            | SASK. |
|             | GREAT WHITE NORTH LTD.                   | ONT.  |
|             | HALFORD HIDE AND LEATHER CO. LTD.        | ALTA. |
|             | HORSEHART INTERNATIONAL                  | ALTA. |
|             | ICONPOWER LIMITED                        | ONT.  |
|             | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
|             | J. PHILIP HUMFREY INTERNATIONAL INC.     | ONT.  |
|             | J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
|             | KENNEDY ROSS & ASSOC.                    | ONT.  |
|             | LE-HAN CANADA INC.                       | ONT.  |
|             | LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
|             | LTC ENTERPRISES INC.                     | B.C.  |
|             | M. GURVEY & BERRY CO. INC.               | ONT.  |
|             | MARCON INTERNATIONAL                     | ONT.  |
|             | MARSHALL COMMODITIES LTD.                | ONT.  |
|             | MCKAY & ASSOCIATES LTD                   | ALTA. |
|             | METRO INTERNATIONAL TRADING COMPANY      | ONT.  |
|             | MORGISTEN EXPORT CANADA LTD.             | N.S.  |
|             | NCM INTERNATIONAL MARKETING SERVICES INC | B.C.  |
|             | NORTH AMERICAN TURBOTECH LTD.            | QUE.  |
|             | PANDIT INTERNATIONAL                     | ONT.  |
|             | PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |
|             | PERTAMA-TENTAR INC.                      | ONT.  |
|             | PHARGO MANAGEMENT & CONSULTING LIMITED   | ONT.  |
|             | PLANRITE TRADING CO. LTD.                | SASK. |
|             | PME EXPORTATION INC.                     | QUE.  |
|             | POWER HOUSE TOOL CANADA                  | MAN.  |
|             | PRAIRIE WEST LIVESTOCK                   | ALTA. |
|             | PRINCIPAL INTL. THE TRADING HOUSE        | B.C.  |
|             | PUNDA MERCANTILE INC.                    | QUE.  |

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## TRADING HOUSES BY COUNTRY

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UNION OF SOVIET SOCIALIST REPUBLICS

**INTERESTED:**

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# TRADING HOUSES BY COUNTRY

STARPARTS CANADA  
STECKO CHEN INC.  
STORMONT CHEMICALS LTD.  
TAIKO COMMERCIAL LTD.  
TESCO TRADING CO. LTD.  
THE EAST ASIATIC COMPANY (CANADA) INC.  
THE HOWARD JAMES CO. LTD.  
THINKING SYSTEMS CORPORATION  
TIM-TECH INDUSTRIES LTD.  
TITAN TRADING INTERNATIONAL INC.  
TRADESULT/CANADA  
TRANSCOR TRANSPORTATION CONSULTANTS  
TRICO MARKETING SERVICES INC.  
TTLG TRADING INC.  
TUTTAVIK INC.  
TWINPAK INC.  
TYEE TIMBER PRODUCTS LTD.  
UNIVERSAL PAPER EXPORT CO. LTD.  
VILLA NOVA INTL. IMPORT EXPORT INC.  
WEDGEWOODS IMPORT EXPORT  
WILLIAM THOMAS FURS INC.  
WINNIPEG FUR EXCHANGE LTD.  
ZBT INTERNATIONAL CARGO COMPANY  
ZNIDAR BROS. (1982) INC.  
660431 ONTARIO INC.  
BUYING FROM: CANADA TRADE GROUP INC.  
CANDRIN HOUSE TRADING COMPANY LTD.  
CAPEX INDUSTRIES CORPORATION LTD.  
CAPRICORP INTERNATIONAL DEVELOPMENT INC.  
CFB TRADING COMPANY LTD.  
CHARLES CHAPLIN ENTERPRISES INC.  
EAGLE TRADING LIMITED  
ENTROPEX  
FIRST MCCARTHY CAPITAL CORPORATION  
GLOBE MARKETING INTERNATIONAL  
KENNEDY ROSS & ASSOC.  
KOOT CONSOLIDATED INTERNATIONAL LTD.  
LEUSYCO CANADA LIMITED  
METRATRADE LIMITED  
MORSE PRO-VISIONS LTEE  
NATIONAL SEA PRODUCTS LTD. INTL. MRKTG.  
NORANDA FOREST SALES INC.  
PARADISE FUR CO. INC.  
PERMACARE PRODUCTS INC.  
PUNDA MERCANTILE INC.  
STORMONT CHEMICALS LTD.  
TESCO TRADING CO. LTD.  
TRADESULT/CANADA  
WORLD COMMUNICATIONS MONDE M.T. INC.

## YUGOSLAVIA

EXPORTS : AGRICULTURAL DEVELOPMENT CORP. OF SASK.  
AGRO COMPANY OF CANADA LIMITED  
ATAC INTERNATIONAL INC.  
BADO (IN-EX) INTERNATIONAL INC.  
CBC ENTERPRISES  
IBASCO-INTL. BUYERS & SELLERS CO.  
MARTIN & STEWART INC.  
MELROSE INTERNATIONAL TRADING (1987) LTD  
MOLMAC TRADING  
NAMTRADE INTERNATIONAL INC.  
PHILIPP BROTHERS (CANADA) LTD.  
PREMIERE MARKETING INTERNATIONAL INC.  
RUDDY INTERNATIONAL  
WILLIAM THOMAS FURS INC.  
INTERESTED: A.V. ENERGY INC.  
AG-COM TRADING INC.  
AIGLE HOLDINGS LIMITED  
ALAN WRIGHT BISON-BISON  
ALPHA WHOLESALE (CANADA) LTD.  
ARAVIS DISTRIBUTION INC.  
B.R.T. TRADING HIDES LTD.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
BEDIRIAN EMBRYO TRANSFERS LTD.  
BLUE SKY CORPORATION  
BRITISH COLUMBIA-THAI CORPORATION  
C.N.E. BLASTING & MINING EQUIPMENT LTD  
CALKINS & BURKE LIMITED  
CANADIAN COMMERCE & ENGINEERING CORP.  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANADIAN LIVESTOCK EXPORTERS ASSOCIATION  
CANADIAN SOURCE IMPORTS & EXPORTS INC.  
CANADIAN TRADERS LIMITED  
CANATLANTIC MARKETING SERVICES LTD.  
CANDEV TRADING CO. INC.  
CANDEX LIMITED  
CANWORLD FOODS LTD.

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CAPEX INDUSTRIES CORPORATION LTD.  
CBC ENTERPRISES  
CFB TRADING COMPANY LTD.  
CHARLES CHAPLIN ENTERPRISES INC.  
COLOURS INTERNATIONAL INC.  
CWT CANADA WEST TRADING CORPORATION  
D'AMIAN INTERNATIONAL MERCHANTS LTD.  
DEKONIC INTERNATIONAL MERCANTILE CO.  
DONALDSON INT'L LIVESTOCK LIMITED  
DOTCO INC.  
DUNCAN INSTRUMENTS CANADA LTD.  
ECOTHERM INC.  
ELEVAT ELECTRONIC SALES CORP.  
EMRY TRADING CO.  
EVROM INTERNATIONAL INC.  
EXPORT U.S.A. CANADA INC.  
FELINE FILMS INC.  
FELL-FAB INTERNATIONAL INC.  
FIRST MCCARTHY CAPITAL CORPORATION  
FRANK ROBY EXPORTING CO.  
FREMAM INTERNATIONAL TRADING INC.  
G. VAN KAM TRADING CO. LTD.  
GENERAL MERCHANTS INTERNATIONAL INC.  
GLACEN INC.  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
HF TRADE INTERNATIONAL  
HORSEHART INTERNATIONAL  
HURCOL INC.  
IBASCO-INTL. BUYERS & SELLERS CO.  
ICONPOWER LIMITED  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
INTERSPAN INDUSTRIAL SALES INC.  
ISLAND SHIPPING LIMITED  
J & J TRADING  
J. PHILIP HUMFREY INTERNATIONAL INC.  
J.B. INTERNATIONAL SHIPPERS LTD.  
KAMBRIA CONTROLS LTD.  
KENNEDY ROSS & ASSOC.  
LE-HAN CANADA INC.  
LENCO FIBER CORP.  
LES FRERES HUBERT, COURTIER EN ALIMENT.  
LORNE SHIELDS INTERTRADE CORP.  
M. GURVEY & BERRY CO. INC.  
MARCON INTERNATIONAL  
MARSHALL COMMODITIES LTD.  
MCKAY & ASSOCIATES LTD  
METRO INTERNATIONAL TRADING COMPANY  
MORGISTEN EXPORT CANADA LTD.  
NAMET INTERNATIONAL LTD.  
NCM INTERNATIONAL MARKETING SERVICES INC  
NORSTREAM INTERTEC INC.  
NORTH AMERICAN TURBOTECH LTD.  
ORIAC INTERNATIONAL TRADING CO. LTD.  
PALFUR MARKETING INC.  
PANDIT INTERNATIONAL  
PATHFINDER SYSTEMS DESIGN LTD.  
PERTAMA-TENTAR INC.  
PHARGO MANAGEMENT & CONSULTING LIMITED  
PLANRITE TRADING CO. LTD.  
PNE EXPORTATION INC.  
PUNDA MERCANTILE INC.  
Q-LUBE MIRABEC INC.  
RIM PACIFIC IMPORT-EXPORT (1988) INC.  
RIO IMPORT & EXPORT LTD.  
RUDDY INTERNATIONAL  
RUDOLF VAN DER WALDE (1975) LTD./LTEE  
S. BLINICK COMPANY LIMITED  
SARBET MARKETING DIV. OF 836067 ONT. INC.  
SCHOLARS' BOOKS INTERNATIONAL LTD.  
SEED-LINK DIV. OF LANDIS SEED COA. LTD.  
SEL-DRUM CORPORATION  
SENEY ENTERPRISES INC.  
SEYBOLD INTERNATIONAL INC.  
SOGELCO INTERNATIONAL INC.  
SOLAR STONE LTD.  
SPORTS KEYBEC INTERNATIONAL INC.  
STARPARTS CANADA  
STECKO CHEN INC.  
TASMA INTERTRADE INC.  
TESCO TRADING CO. LTD.  
THE EAST ASIATIC COMPANY (CANADA) INC.  
THINKING SYSTEMS CORPORATION  
TIM-TECH INDUSTRIES LTD.  
TITAN TRADING INTERNATIONAL INC.  
TRADESULT/CANADA  
TYEE TIMBER PRODUCTS LTD.  
UNIVERSAL PAPER EXPORT CO. LTD  
WEDGEWOODS IMPORT EXPORT

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# TRADING HOUSES BY COUNTRY

WESTMOUNT FOREST PRODUCTS LTD.  
 XCAM GRAIN LIMITED  
 ZAIDAN INTERNATIONAL  
 ZBT INTERNATIONAL CARGO COMPANY  
 ZUIDAR BROS. (1982) INC.  
 660431 ONTARIO INC.  
 BUYING FROM: AGRICULTURAL DEVELOPMENT CORP. OF SASK.  
 AMALGAMATED GLOBAL ENTERPRISES INC.  
 ATAC INTERNATIONAL INC.  
 AXWOOD COMPANY LIMITED  
 BEARING SUPPLY (CANADA) LTD.  
 BETHUNE IMPORT-EXPORT LTD.  
 CANADA TRADE GROUP INC.  
 CAPEX INDUSTRIES CORPORATION LTD.  
 CATA BRANDS INC.  
 CFB TRADING COMPANY LTD.  
 FIRST MCCARTHY CAPITAL CORPORATION  
 GLOBE MARKETING INTERNATIONAL  
 I-D FOODS CORPORATION  
 IBASCO-INTL. BUYERS & SELLERS CO.  
 INTERSPAN INDUSTRIAL SALES INC.  
 INTRAFINA LTD.  
 KENNEDY ROSS & ASSOC.  
 L & R IMPORT EXPORT INC.  
 LEUSYCO CANADA LIMITED  
 MITRADE EXPORT INC.  
 NORSTREAM INTERTEC INC.  
 NIUWORLD HYTEK INDUSTRIES LTD.  
 PALFUR MARKETING INC.  
 PME EXPORTATION INC.  
 PRIMO FOODS LIMITED  
 RUDDY INTERNATIONAL  
 S. BLINICK COMPANY LIMITED  
 SUMITOMO CANADA LIMITED  
 TASMIA INTERTRADE INC.  
 TESCO TRADING CO. LTD.  
 TRADESULT/CANADA  
 WORLD COMMUNICATIONS MONDE M.T. INC.

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## MIDDLE EAST OR NEAR EAST

### ARAB REPUBLIC OF EGYPT

EXPORTS : AGRICULTURAL DEVELOPMENT CORP. OF SASK. SASK.  
 AGRO COMPANY OF CANADA LIMITED SASK.  
 ALDERBRANCH ENTERPRISES INC. ALTA.  
 AMALGAMATED GLOBAL ENTERPRISES INC. QUE.  
 BACON INTERNATIONAL MARKETING LTD. ONT.  
 BASTIN INTERNATIONAL MAN.  
 C. ITOM & CO (CANADA) LTD. QUE.  
 CANADA TRADE GROUP INC. QUE.  
 CANADIAN COMMERCE & ENGINEERING CORP. ONT.  
 CANBERRA MARKETING ONT.  
 CANEXPORT TRANSCONTINENTAL LIMITED ALTA.  
 CANYEM INTERNATIONAL CORPORATION ONT.  
 CATA BRANDS INC. QUE.  
 CBC ENTERPRISES QUE.  
 ELEVAT ELECTRONIC SALES CORP. ONT.  
 FOREXPORT INC. QUE.  
 FRANK ROBY EXPORTING CO. QUE.  
 G.A. PAPER INTERNATIONAL INC. ONT.  
 INTERNATIONAL COMMODITIES EXPORT CO. ONT.  
 INTRAFINA LTD. QUE.  
 J.B. INTERNATIONAL SHIPPERS LTD. ONT.  
 J.R. WELLINGTON EXPORT CORPORATION QUE.  
 LEBLANC & KHOREIBI INTERNATIONAL INC. ONT.  
 MAKO ENTERPRISES LTD. B.C.  
 MARTIN & STEWART INC. QUE.  
 MITRADE EXPORT INC. QUE.  
 NORTHAM FOOD TRADING CO. QUE.  
 NORTHBRIDGE INTERNATIONAL (CANADA) LTD. ALTA.  
 ORIAI INTERNATIONAL TRADING CO. LTD. ONT.  
 PITMAN MFG. CO. INC. INTERNATIONAL DIV. ONT.  
 PRINTECH INC. QUE.  
 R.S. ROBINSON'S SONS (1971) LTD. MAN.  
 SABCAN INTERNATIONAL INC. ONT.  
 SEENA INTERNATIONAL CORPORATION ONT.  
 SEL-DRUM CORPORATION ONT.  
 SOVIBEX LTEE QUE.  
 TACONIC CORPORATION LTD. ONT.  
 TRANS ATLAS TRADING CO. LTD. ALTA.  
 TRICHAMAR INC. QUE.  
 UNIVERSAL TRADING DIV OF 751721 ONT. INC. ONT.  
 WACTOL ENTERPRISES LIMITED ONT.  
 WARD BEDAS (CANADA) LIMITED B.C.  
 ZAIDAN INTERNATIONAL QUE.  
 ZAYAT TRADING INC. QUE.  
 3T INTERNATIONAL INC. ONT.  
 INTERESTED: ABEGWEIT SEAFOODS INC. P.E.I.  
 ACCORD INTERNATIONAL LEAF INC. QUE.  
 AG-COM TRADING INC. ONT.  
 AGMAR INTERNATIONAL EQUIPMENT INC. SASK.  
 ALAN WRIGHT BISON-BISON MAN.  
 ARAVIS DISTRIBUTION INC. QUE.  
 ARICO CANADA LTD. ONT.  
 ATAC INTERNATIONAL INC. ONT.  
 ATLANTA LINK INCORPORATED ONT.  
 B.G. CHECO INTERNATIONAL LTD. ONT.  
 BALCORP LIMITED QUE.  
 BALFOUR GUTHRIE FOREST PRODUCTS INC. B.C.  
 BARRINGTON INTERNATIONAL LTD. ONT.  
 BASEMARK MARKETING LIMITED ONT.  
 BASTIN INTERNATIONAL MAN.  
 BEDIRIAN EMBRYO TRANSFERS LTD. ONT.  
 BENTO MARKETING B.C.  
 BOIS FRANC ALEX HARDWOOD INC. QUE.  
 BUCHANAN TRADING INC. ONT.  
 C.M.E. BLASTING & MINING EQUIPMENT LTD ONT.  
 CAN-AFRIC ENTERPRISES INC. SASK.  
 CANADA TRADE GROUP INC. QUE.  
 CANADIAN BEARINGS LTD. ONT.  
 CANADIAN COMMERCE & ENGINEERING CORP. ONT.  
 CANADIAN FOREIGN TRADE CO. ONT.  
 CANADIAN HONEY & FINE FOODS EXPORTERS MAN.  
 CANADIAN MERCHANT VENTURER ALTA.  
 CANADIAN SHORING SYSTEMS (CSS) INC. QUE.  
 CANADIAN SOURCE IMPORTS & EXPORTS INC. ALTA.  
 CANATLANTIC MARKETING SERVICES LTD. QUE.  
 CANBERRA MARKETING ONT.  
 CANDEV TRADING CO. INC. QUE.  
 CANDRIN HOUSE TRADING COMPANY LTD. ALTA.  
 CANWIDE INTERNATIONAL INC. ONT.  
 CAPRICORP INTERNATIONAL DEVELOPMENT INC. ONT.  
 CBC ENTERPRISES QUE.

CONTINUED....



### TRADING HOUSES BY COUNTRY

|                                          |        |                                          |       |
|------------------------------------------|--------|------------------------------------------|-------|
| CHARLES CHAPLIN ENTERPRISES INC.         | ONT.   | PI MARKETING CORPORATION                 | B.C.  |
| CHARLESCRAFT                             | ONT.   | PIERREFONDS IMPORT EXPORT CA LTEE        | QUE.  |
| CITACO INTERNATIONAL TRADING INC.        | QUE.   | PNE EXPORTATION INC.                     | QUE.  |
| CLIMIS EXPORT INC.                       | QUE.   | POWER HOUSE TOOL CANADA                  | MAR.  |
| CLIMIS INTERNATIONAL INC.                | QUE.   | PRAIRIE WEST LIVESTOCK                   | ALTA. |
| COLEMAN & COLEMAN INC.                   | QUE.   | PRINCIPAL INTL. THE TRADING HOUSE        | QUE.  |
| COLOURS INTERNATIONAL INC.               | ONT.   | PRINTTECH INC.                           | QUE.  |
| COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE   | QUE.   | PUNDA MERCANTILE INC.                    | QUE.  |
| CONTECH TRADING CO. LIMITED              | ONT.   | Q-LUBE MIRABEC INC.                      | QUE.  |
| CONTACARE INC.                           | ONT.   | QUALITAS INTERNATIONAL INC.              | ALTA. |
| COVERMED INC.                            | QUE.   | RAY BUSBRIDGE INC.                       | QUE.  |
| CYG INTERNATIONAL INC.                   | QUE.   | RIO IMPORT & EXPORT LTD.                 | N.S.  |
| D'JOVIAN INTERNATIONAL MERCHANTS LTD.    | ONT.   | ROME INTERNATIONAL MARKETING             | MAR.  |
| DANA DOUGLAS MARKETING INTERNATIONAL     | ONT.   | RONALD A. CHISHOLM LIMITED               | ONT.  |
| DOTCO INC.                               | ALTA.  | RUDDOY INTERNATIONAL                     | ONT.  |
| DRAFIL INVESTMENTS LTD.                  | ALTA.  | RUDOLF VAN DER WALDE (1975) LTD./LTEE    | QUE.  |
| DUNCAN INSTRUMENTS CANADA LTD.           | ONT.   | SAUDI ARABIAN-CANADIAN BUSINESS CORP.    | B.C.  |
| EOTHELM INC.                             | QUE.   | SEASBOARD LUMBER SALES COMPANY LIMITED   | B.C.  |
| ELECTRONIC WHOLESALEERS CO. LTD.         | QUE.   | SEL-DRUM CORPORATION                     | ONT.  |
| ELEVAT ELECTRONIC SALES CORP.            | ONT.   | SENEY ENTERPRISES INC.                   | ONT.  |
| ELSON INTERNATIONAL TRADING CO. INC.     | QUE.   | SHEELD MARKETING SERVICES INC.           | ONT.  |
| ENGLISH BAY CEDAR PRODUCTS LTD.          | B.C.   | SIGID IMPORT EXPORT S.C.C.               | QUE.  |
| EQUATOR INTERNATIONAL INC.               | ALTA.  | SIGMAN & JONES LTD.                      | QUE.  |
| ESSCO INC.                               | ONT.   | SIOUTEX ENRG.                            | QUE.  |
| EVROM INTERNATIONAL INC.                 | ONT.   | SOGLCO INTERNATIONAL INC.                | QUE.  |
| EXPORT U.S.A. CANADA INC.                | QUE.   | SOLAR STONE LTD.                         | QUE.  |
| FIRST CANADIAN CONNECTIONS MKTG. CORP.   | B.C.   | STARPARTS CANADA                         | MAR.  |
| FORALIX EXPORT CANADA INC.               | QUE.   | TACOMIC CORPORATION LTD.                 | ONT.  |
| FRANK ROBY EXPORTING CO.                 | QUE.   | TECHNESSEN LIMITED                       | ONT.  |
| FREMAH INTERNATIONAL TRADING INC.        | QUE.   | THE EAST ASIATIC COMPANY (CANADA) INC.   | B.C.  |
| G.A. PAPER INTERNATIONAL INC.            | ONT.   | THE HOWARD JAMES CO. LTD.                | ONT.  |
| GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA.  | THE OIROU WORLD ENTERPRISES              | MAR.  |
| GENTRA IMPEX                             | QUE.   | THERMAL & HYDRAULIC EQUIPMENT LIMITED    | ONT.  |
| GLOBE MARKETING INTERNATIONAL            | SASK.  | THINKING SYSTEMS CORPORATION             | ONT.  |
| GREAT WHITE NORTH LTD.                   | ONT.   | TIN-TECH INDUSTRIES LTD.                 | ONT.  |
| H.F. TRADE INTERNATIONAL                 | ONT.   | TITAN TRADING INTERNATIONAL INC.         | ONT.  |
| HI-BITS SYSTEMS                          | QUE.   | TLC PRODUCE SALES                        | B.C.  |
| HIR INTERNATIONAL LTD.                   | MAR.   | TOM DYER ENTERPRISES INC.                | ONT.  |
| HORSEMART INTERNATIONAL                  | ALTA.  | TRADEX LIMITED                           | ONT.  |
| HYD-MECH SAWS LTD.                       | ONT.   | TRADING & MARKETING CO. (CANADA) INC.    | QUE.  |
| I.S. TRADING CORPORATION                 | ALTA.  | TRANS ATLAS TRADING CO. LTD.             | ALTA. |
| IBASCO-INTL. BUYERS & SELLERS CO.        | ONT.   | TRENTON MACHINE TOOL                     | ONT.  |
| ICONPOWER LIMITED                        | QUE.   | TRICO SEAFOOD                            | N.B.  |
| IMECA INC.                               | QUE.   | TRONCO INTERNATIONAL                     | ONT.  |
| INTERCON TRADING                         | ONT.   | UNIVERSAL MARKETING AGENCIES             | ONT.  |
| INTERNATIONAL BUSINESS FORMS COMPANY     | ONT.   | UNIVERSAL PAPER EXPORT CO. LTD.          | QUE.  |
| INTERNATIONAL MARKETING SERVICES         | QUE.   | VENTES INTERNATIONALES D'ANIMAUX DU QUE. | QUE.  |
| INTERNATIONAL PRESS PUBLICATIONS         | QUE.   | VILLA NOVA INTL. IMPORT EXPORT INC.      | QUE.  |
| INTERNATIONAL ROAD DYNAMICS INC.         | SASK.  | WEDGEWOODS IMPORT EXPORT                 | ONT.  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.   | WEST INDIA TRADING CO. INC.              | QUE.  |
| INTERSPAN INDUSTRIAL SALES INC.          | ONT.   | WESTMOUNT FOREST PRODUCTS LTD.           | B.C.  |
| ISLAND SHIPPING LIMITED                  | P.E.I. | WILLIAM D. BRANSON LIMITED               | ONT.  |
| J. PASCAL INC.                           | QUE.   | WOODHOUSE INTL. MARKETING (QUE.) INC.    | QUE.  |
| J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.   | ZBT INTERNATIONAL CARGO COMPANY          | B.C.  |
| KENNEDY ROSS & ASSOC.                    | ONT.   | 660431 ONTARIO INC.                      | ONT.  |
| LE GROUPE MULTIMEDIA DU CANADA INC.      | QUE.   | C. ITOH & CO (CANADA) LTD.               | QUE.  |
| LE-HAN CANADA INC.                       | ONT.   | CANADIAN COMMERCE & ENGINEERING CORP.    | ONT.  |
| LEBLANC & KHOREI BI INTERNATIONAL INC.   | ONT.   | CANBERRA MARKETING                       | ONT.  |
| Lenco FIBER CORP.                        | QUE.   | CAPRICORP INTERNATIONAL DEVELOPMENT INC. | ONT.  |
| LES ENTREPRISES D'ALIMENT. CHEYMA INC.   | QUE.   | CATA BRANDS INC.                         | QUE.  |
| LES FRERES HUBERT, COURTIER EN ALIMENT,  | QUE.   | CETECO INTERNATIONAL CANADA              | QUE.  |
| LINK INTERNATIONAL                       | ONT.   | DOMESTIC CONVERTERS INC.                 | QUE.  |
| LLOYD'S INTERNATIONAL AUTOMOTIVE BROKERS | N.S.   | INTERNATIONAL PRESS PUBLICATIONS         | ONT.  |
| LORNE SHIELDS INTERTRADE CORP.           | ONT.   | KENNEDY ROSS & ASSOC.                    | ONT.  |
| LTC ENTERPRISES INC.                     | B.C.   | MOLMAC TRADING                           | MAR.  |
| M. GURVEY & BERRY CO. INC.               | ONT.   | SAUDI ARABIAN-CANADIAN BUSINESS CORP.    | B.C.  |
| MABUK TRADING INC.                       | ONT.   | TACOMIC CORPORATION LTD.                 | ALTA. |
| MARCON INTERNATIONAL                     | ONT.   | TRANS ATLAS TRADING CO. LTD.             |       |
| MARISCO EXPORTERS LTD.                   | B.C.   |                                          |       |
| MARSHALL COMMODITIES LTD.                | ONT.   |                                          |       |
| MATSON TRADING HOUSE                     | ONT.   |                                          |       |
| METRATRIDE LIMITED                       | ONT.   |                                          |       |
| METRO INTERNATIONAL TRADING COMPANY      | ONT.   |                                          |       |
| MICROLITES SCIENTIFIC DIV. OF WEST EAST  | ONT.   |                                          |       |
| MIDEX INTERNATIONAL INC.                 | ONT.   |                                          |       |
| MORGISTEN EXPORT CANADA LTD.             | N.S.   |                                          |       |
| NOVAL INTERNATIONAL INC.                 | ONT.   |                                          |       |
| NAMET INTERNATIONAL LTD.                 | ALTA.  |                                          |       |
| NAMTRADE INTERNATIONAL INC.              | QUE.   |                                          |       |
| NORANDA FOREST SALES INC.                | ONT.   |                                          |       |
| NORDSUD EXCHANGE TRADE                   | ONT.   |                                          |       |
| NORTH AMERICAN TURBOTECH LTD.            | QUE.   |                                          |       |
| NORTHRIDGE INTERNATIONAL (CANADA) LTD.   | ALTA.  |                                          |       |
| NUWORLD HYTEX INDUSTRIES LTD.            | ONT.   |                                          |       |
| OMEXI IMPORT EXPORT INC.                 | QUE.   |                                          |       |
| PALFAR MARKETING INC.                    | ONT.   |                                          |       |
| PARSONS SEEDS LIMITED.                   | ONT.   |                                          |       |
| PATHFINDER SYSTEMS DESIGN LTD.           | ONT.   |                                          |       |
| PENTA TRADING INTERNATIONAL LTD.         | B.C.   |                                          |       |
| PERTAMA-TENTAR INC.                      | ONT.   |                                          |       |

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# TRADING HOUSES BY COUNTRY

## INTERESTED:

TAURUS EXPORTS & IMPORTS  
UNIVERSAL TRADING DIV OF 751721 ONT. INC. ONT.  
WARD BEDAS (CANADA) LIMITED B.C.  
YBM CANADA INTERNATIONAL (IMPEX) INC. QUE.  
ZAYAT TRADING INC. QUE.  
ACCORD INTERNATIONAL LEAF INC. QUE.  
AG-COM TRADING INC. ONT.  
AGMAR INTERNATIONAL EQUIPMENT INC. SASK.  
AGRICULTURAL DEVELOPMENT CORP. OF SASK. SASK.  
AGRO COMPANY OF CANADA LIMITED SASK.  
AL KATHEEB INTERNATIONAL ONT.  
ALAN WRIGHT BISON-BISON MAN.  
AMALGAMATED GLOBAL ENTERPRISES INC. QUE.  
ARICO CANADA LTD. ONT.  
ATAC INTERNATIONAL INC. ONT.  
BALCORP LIMITED QUE.  
BALFOUR GUTHRIE FOREST PRODUCTS INC. B.C.  
BARRINGTON INTERNATIONAL LTD. ONT.  
BASEMARK MARKETING LIMITED ONT.  
BASTIN INTERNATIONAL MAN.  
CALKINS & BURKE LIMITED B.C.  
CANADIAN BEARINGS LTD. ONT.  
CANADIAN COMMERCE & ENGINEERING CORP. ONT.  
CANADIAN MERCHANT VENTURER ALTA.  
CANADIAN SHORING SYSTEMS (CSS) INC. QUE.  
CANADIAN SOURCE IMPORTS & EXPORTS INC. ALTA.  
CANADIAN TRANS WORLD SUPPLIERS LTD. ALTA.  
CANATLANTIC MARKETING SERVICES LTD. QUE.  
CANBERRA MARKETING ONT.  
CANDRIN HOUSE TRADING COMPANY LTD. ALTA.  
CANEXD LIMITED ONT.  
CANWIDE INTERNATIONAL INC. ONT.  
CBC ENTERPRISES QUE.  
CHARLES CHAPLIN ENTERPRISES INC. ONT.  
CITACO INTERNATIONAL TRADING INC. QUE.  
CLIMIS EXPORT INC. QUE.  
CLIMIS INTERNATIONAL INC. QUE.  
COLEMAN & COLEMAN INC. QUE.  
COMPTON COMMERCIAL CANADA-QUE-TUNISIE QUE.  
COMTECH TRADING CO. LIMITED ONT.  
COUREY INTERNATIONAL (COMMERCE) INC. QUE.  
COVERMED INC. QUE.  
D'JOVIAN INTERNATIONAL MERCHANTS LTD. ONT.  
DARIANNE INTERNATIONAL TRADING INC. ONT.  
DEKONIC INTERNATIONAL MERCANTILE CO. ONT.  
DOTCO INC. ALTA.  
DUMCAN INSTRUMENTS CANADA LTD. ONT.  
ECOTHERM INC. QUE.  
ELEVAT ELECTRONIC SALES CORP. ONT.  
ELSON INTERNATIONAL TRADING CO. INC. QUE.  
ESSCO INC. ONT.  
EVRON INTERNATIONAL INC. ONT.  
EXPORT U.S.A. CANADA INC. QUE.  
FORALIX EXPORT CANADA INC. QUE.  
FRANK ROBY EXPORTING CO. QUE.  
FREMAM INTERNATIONAL TRADING INC. QUE.  
G. VAN KAM TRADING CO. LTD. QUE.  
GENERAL MERCHANTS INTERNATIONAL INC. ALTA.  
GLOBE MARKETING INTERNATIONAL SASK.  
GREAT WHITE NORTH LTD. ONT.  
HIR INTERNATIONAL LTD. MAN.  
HORSEHART INTERNATIONAL ALTA.  
ICONPOWER LIMITED ONT.  
INTERCON TRADING ONT.  
INTERGULF COMMODITIES (INT'L) B.C.  
INTERNATIONAL BUSINESS FORMS COMPANY ONT.  
INTERNATIONAL MARKETING SERVICES QUE.  
INTERNATIONAL PRESS PUBLICATIONS ONT.  
INTERNATIONAL ROAD DYNAMICS INC. SASK.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC. QUE.  
J.B. INTERNATIONAL SHIPPERS LTD. ONT.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY ONT.  
JPR ENTERPRISES INC. ONT.  
KENNEDY ROSS & ASSOC. ONT.  
LE GROUPE MULTIMEDIA DU CANADA INC. QUE.  
LE-HAN CANADA INC. ONT.  
LEBLANC & KHOREIBI INTERNATIONAL INC. ONT.  
LES ENTREPRISES D'ALIMENT. CHEYMA INC. QUE.  
LINK INTERNATIONAL ONT.  
LORNE SHIELDS INTERTRADE CORP. ONT.  
M & L TESTING EQUIPMENT CO. LTD. ONT.  
M. GURVEY & BERRY CO. INC. ONT.  
MARCOM INTERNATIONAL ONT.  
MARISCO EXPORTERS LTD. B.C.  
MATSON TRADING HOUSE ONT.  
MAYSA IMPORT & EXPORT INC. QUE.  
METRO INTERNATIONAL TRADING COMPANY ONT.  
MICROLITES SCIENTIFIC DIV. OF WEST EAST ONT.  
MIDDLE EAST TELECOM CONSULTANTS ONT.  
NAMET INTERNATIONAL LTD. ALTA.

## BUYING FROM:

MORSTREAM INTERTEC INC. ONT.  
NORTH AMERICAN TURBOTECH LTD. QUE.  
NUWORLD HYTEK INDUSTRIES LTD. ONT.  
ORIENT'S IMPEX COMPANY LTD. ONT.  
OVERSEAS PROJECTS CORP. OF CANADA LTD. ONT.  
PALFUR MARKETING INC. ONT.  
PANDIT INTERNATIONAL ONT.  
PATHFINDER SYSTEMS DESIGN LTD. ONT.  
PENTA TRADING INTERNATIONAL LTD. B.C.  
PERTAMA-TENTAR INC. ONT.  
PIERREFONDS IMPORT EXPORT CA LTEE QUE.  
PITMAN MFG. CO. INC. INTERNATIONAL DIV. ONT.  
PNE EXPORTATION INC. QUE.  
Q-LUBE MIRABEC INC. QUE.  
QUALITAS INTERNATIONAL INC. ALTA.  
RAMSEN ENGINEERING ASSOCIATES INC. N.S.  
RIO IMPORT & EXPORT LTD. N.S.  
ROME INTERNATIONAL MARKETING MAN.  
RONALD A. CHISHOLM LIMITED ONT.  
RUDOLF VAN DER WALDE (1975) LTD./LTEE QUE.  
SAUDI ARABIAN-CANADIAN BUSINESS CORP. B.C.  
SENEY ENTERPRISES INC. ONT.  
SIGMAN & JONES LTD. QUE.  
SIMEX INTERNATIONAL QUE.  
SIOUTEX ENRG. QUE.  
SOLAR STONE LTD. QUE.  
SCNOS TRADING INTERNATIONAL INC. ONT.  
STARPARTS CANADA MAN.  
TACONIC CORPORATION LTD. ONT.  
THE ODURO WORLD ENTERPRISES MAN.  
THERMAL & HYDRAULIC EQUIPMENT LIMITED ONT.  
TITAN TRADING INTERNATIONAL INC. ONT.  
TRACOMEX INTERNATIONAL ENRG. QUE.  
TRADING & MARKETING CO. (CANADA) INC. QUE.  
TRANSCO FOOD TRADING INC. QUE.  
TRICHANAR INC. QUE.  
TRICO SEAFOOD N.B.  
UNIVERSAL MARKETING AGENCIES ONT.  
UNIVERSAL PAPER EXPORT CO. LTD. QUE.  
WACTOL ENTERPRISES LIMITED ONT.  
WEDGEWOODS IMPORT EXPORT ONT.  
WEST INDIA TRADING CO. INC. QUE.  
WILLIAM D. BRANSON LIMITED ONT.  
WOODHOUSE INTL. MARKETING (QUE.) INC. QUE.  
3T INTERNATIONAL INC. ONT.  
660431 ONTARIO INC. ONT.  
KENNEDY ROSS & ASSOC. ONT.  
TACONIC CORPORATION LTD. ONT.

## CYPRUS

EXPORTS : AGRICULTURAL DEVELOPMENT CORP. OF SASK. SASK.  
AGRO COMPANY OF CANADA LIMITED SASK.  
AGRO COMPANY OF CANADA LTD. QUE.  
CANADA PACKERS INC. INT'L TRADE DIV. ONT.  
CANADIAN FOREIGN TRADE CO. ONT.  
CBC ENTERPRISES QUE.  
ELEVAT ELECTRONIC SALES CORP. ONT.  
EQUITY WORLD TRADING COMPANY QUE.  
JPR ENTERPRISES INC. ONT.  
LOUIS DREYFUS CANADA LTD. MAN.  
MARTELL EXPORTING LTD. ONT.  
MAYSA IMPORT & EXPORT INC. QUE.  
NITRADE EXPORT INC. QUE.  
ORIAN INTERNATIONAL TRADING CO. LTD. ONT.  
OVERSEAS PROJECTS CORP. OF CANADA LTD. ONT.  
THE EAST ASIATIC COMPANY (CANADA) INC. B.C.  
ZAYAT TRADING INC. QUE.  
ZBT INTERNATIONAL CARGO COMPANY B.C.  
INTERESTED: AG-COM TRADING INC. ONT.  
AGMAR INTERNATIONAL EQUIPMENT INC. SASK.  
ALAN WRIGHT BISON-BISON MAN.  
AMALGAMATED GLOBAL ENTERPRISES INC. QUE.  
ARICO CANADA LTD. JNT.  
ATAC INTERNATIONAL INC. JNT.  
BACON INTERNATIONAL MARKETING LTD. ONT.  
BALCORP LIMITED QUE.  
BARRINGTON INTERNATIONAL LTD. ONT.  
BASTIN INTERNATIONAL MAN.  
C.M.E. BLASTING & MINING EQUIPMENT LTD. ONT.  
CALKINS & BURKE LIMITED B.C.  
CANADIAN MERCHANT VENTURER ALTA.  
CANADIAN TRANS WORLD SUPPLIERS LTD. ALTA.  
CANDRIN HOUSE TRADING COMPANY LTD. ALTA.  
CANEXPORT TRANSCONTINENTAL LIMITED ALTA.  
CBC ENTERPRISES QUE.  
CHARLES CHAPLIN ENTERPRISES INC. ONT.  
CLIC TRADING INC. QUE.

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## TRADING HOUSES BY COUNTRY

|                                          |       |
|------------------------------------------|-------|
| OLLEMAN & COLEMAN INC.                   | QUE.  |
| CJUREY INTERNATIONAL (COMMERCE) INC.     | QUE.  |
| COVERMED INC.                            | QUE.  |
| CVG INTERNATIONAL INC.                   | QUE.  |
| D'JOVIAN INTERNATIONAL MERCHANTS LTD.    | ONT.  |
| DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
| ELEVAT ELECTRONIC SALES CORP.            | ONT.  |
| EVRON INTERNATIONAL INC.                 | ONT.  |
| EXPORT U.S.A. CANADA INC.                | QUE.  |
| FORALIX EXPORT CANADA INC.               | QUE.  |
| FRANK ROBY EXPORTING CO.                 | QUE.  |
| GENERAL MERCHANTS INTERNATIONAL INC.     | ALT.  |
| GLOBE MARKETING INTERNATIONAL            | SASK. |
| GREAT WHITE NORTH LTD.                   | ONT.  |
| HF TRADE INTERNATIONAL                   | ONT.  |
| HI-BITS SYSTEMS                          | QUE.  |
| HORSEMARY INTERNATIONAL                  | ALTA. |
| ICONPOWER LIMITED                        | ONT.  |
| INTERNATIONAL BUSINESS FORMS COMPANY     | ONT.  |
| INTERNATIONAL MARKETING SERVICES         | QUE.  |
| INTERNATIONAL PRESS PUBLICATIONS         | ONT.  |
| INTERNATIONAL ROAD DYNAMICS INC.         | SASK. |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
| J. PASCAL INC.                           | QUE.  |
| J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
| J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.  |
| KENNEDY ROSS & ASSOC.                    | ONT.  |
| LE-HAN CANADA INC.                       | ONT.  |
| LEBLANC & KHOREIBI INTERNATIONAL INC.    | ONT.  |
| LES FRERES HUBERT, COURTIER EN ALIMENT.  | QUE.  |
| LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
| M. GURVEY & BERRY CO. INC.               | ONT.  |
| MARCON INTERNATIONAL                     | ONT.  |
| MATSON TRADING HOUSE                     | ONT.  |
| METRO INTERNATIONAL TRADING COMPANY      | ONT.  |
| NANTRADE INTERNATIONAL INC.              | QUE.  |
| NORSTREAM INTERTEC INC.                  | ONT.  |
| NORTH AMERICAN TURBOTECH LTD.            | QUE.  |
| OMEXI IMPORT EXPORT INC.                 | QUE.  |
| ORJAC INTERNATIONAL TRADING CO. LTD.     | ONT.  |
| PALFUR MARKETING INC.                    | ONT.  |
| PANDIT INTERNATIONAL                     | ONT.  |
| PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |
| PENTA TRADING INTERNATIONAL LTD.         | B.C.  |
| PITMAN MFG. CO. INC. INTERNATIONAL DIV.  | ONT.  |
| PME EXPORTATION INC.                     | QUE.  |
| POWER HOUSE TOOL CANADA                  | MAN.  |
| PRINCIPAL INTL. THE TRADING HOUSE        | B.C.  |
| Q-LUBE MIRABEC INC.                      | QUE.  |
| QUALITAS INTERNATIONAL INC.              | ALTA. |
| RIO IMPORT & EXPORT LTD.                 | N.S.  |
| RUDDY INTERNATIONAL                      | ONT.  |
| SEABOARD LUMBER SALES COMPANY LIMITED    | B.C.  |
| SENEY ENTERPRISES INC.                   | QUE.  |
| SIGMAN & JONES LTD.                      | QUE.  |
| SIOUTEX ENRG.                            | QUE.  |
| SOLAR STONE LTD.                         | QUE.  |
| STARPARTS CANADA                         | MAN.  |
| THE ODURO WORLD ENTERPRISES              | MAN.  |
| THERMAL & HYDRAULIC EQUIPMENT LIMITED    | ONT.  |
| TITAN TRADING INTERNATIONAL INC.         | ONT.  |
| TRADEK LIMITED                           | ONT.  |
| TRADING & MARKETING CO. (CANADA) INC.    | QUE.  |
| TRICHAMAR INC.                           | QUE.  |
| UNIVERSAL MARKETING AGENCIES             | ONT.  |
| UNIVERSAL PAPER EXPORT CO. LTD           | QUE.  |
| WEDGEWOODS IMPORT EXPORT                 | ONT.  |
| WOODHOUSE INTL. MARKETING (QUE.) INC.    | QUE.  |
| XCAN GRAIN LIMITED                       | MAN.  |
| 560431 ONTARIO INC.                      | ONT.  |
| KENNEDY ROSS & ASSOC.                    | ONT.  |

**IRAN**

EXPORTS : BASTIN INTERNATIONAL  
CANADIAN BEARINGS LTD.  
CANADIAN LIVESTOCK EXPORTERS ASSOCIATION  
CANADIAN TRADERS LIMITED  
CANEXEX LIMITED  
CANPAK INTERNATIONAL TRADING CORP.  
CHARLES CHAPLIN ENTERPRISES INC.  
CHARLESCRAFT  
COLEMAN & COLEMAN INC.  
DARECO INC.  
DEKONIC INTERNATIONAL MERCANTILE CO.  
EXPORTATION QUEBEC S.E.Q. INC.  
HI-BITS SYSTEMS  
INTERCAN MARKETING INC.  
INTERNATIONAL COMMODITIES EXPORT CO.

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**INTERESTED:**

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| J. R. WELLINGTON EXPORT CORPORATION      | QUE.  |
| LEBLANC & KHOREIBI INTERNATIONAL INC.    | ONT.  |
| LOUIS DREYFUS CANADA LTD.                | MAN.  |
| MATSON TRADING HOUSE                     | ONT.  |
| NORSTREAM INTERTEC INC.                  | ONT.  |
| NORTHBRIDGE INTERNATIONAL (CANADA) LTD.  | ALTA. |
| PREMIERE MARKETING INTERNATIONAL INC.    | ONT.  |
| RIGBY TRADE LIMITED                      | ONT.  |
| RONALD A. CHISHOLM LIMITED               | ONT.  |
| RUDDY INTERNATIONAL                      | ONT.  |
| SEABOARD LUMBER SALES COMPANY LIMITED    | B.C.  |
| SISEL SOCIÉTÉ D'INGÉNIEURIE DE SYSTÈMES  | B.C.  |
| ZAYAT TRADING INC.                       | QUE.  |
| ACCORD INTERNATIONAL LEAF INC.           | QUE.  |
| AG-COM TRADING INC.                      | ONT.  |
| AGMAR INTERNATIONAL EQUIPMENT INC.       | SASK. |
| AGRICULTURAL DEVELOPMENT CORP. OF SASK.  | SASK. |
| AGRO COMPANY OF CANADA LIMITED           | SASK. |
| ALAN WRIGHT BISON-BISON                  | MAN.  |
| AMFAL GROUP LIMITED                      | N.S.  |
| ATLANTA LINK INCORPORATED                | ONT.  |
| AXEWOOD COMPANY LIMITED                  | ONT.  |
| B.D.C. COMMODITY EXPORT LTD.             | MAN.  |
| BALCORP LIMITED                          | QUE.  |
| BARRINGTON INTERNATIONAL LTD.            | ONT.  |
| BASTIN INTERNATIONAL                     | MAN.  |
| BUCHANAN TRADING INC.                    | ONT.  |
| C.M.E. BLASTING & MINING EQUIPMENT LTD   | ONT.  |
| CANADIAN COMMERCE & ENGINEERING CORP.    | ONT.  |
| CANADIAN HONEY & FINE FOODS EXPORTERS    | MAN.  |
| CANADIAN SOURCE IMPORTS & EXPORTS INC.   | ALTA. |
| CANADIAN TRADERS LIMITED                 | B.C.  |
| CANDRIN HOUSE TRADING COMPANY LTD.       | ALTA. |
| CANEXPORT TRANSCONTINENTAL LIMITED       | ALTA. |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC. | ONT.  |
| CBC ENTERPRISES                          | QUE.  |
| CHARLES CHAPLIN ENTERPRISES INC.         | QUE.  |
| CITACO INTERNATIONAL TRADING INC.        | QUE.  |
| CLINIS INTERNATIONAL INC.                | QUE.  |
| COLEMAN & COLEMAN INC.                   | QUE.  |
| COUREY INTERNATIONAL (COMMERCE) INC.     | QUE.  |
| COVERED INC.                             | QUE.  |
| D'JOVIAN INTERNATIONAL MERCHANTS LTD.    | ONT.  |
| DARIANNE INTERNATIONAL TRADING INC.      | ONT.  |
| DEKONIC INTERNATIONAL MERCANTILE CO.     | ONT.  |
| DOKTO INC.                               | ALTA. |
| DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
| ESSCO INC.                               | ONT.  |
| EVRON INTERNATIONAL INC.                 | ONT.  |
| EXPORT U.S.A. CANADA INC.                | QUE.  |
| FORALIX EXPORT CANADA INC.               | QUE.  |
| FOREXPORT INC.                           | QUE.  |
| FRANK ROBY EXPORTING CO.                 | QUE.  |
| FRAMAH INTERNATIONAL TRADING INC.        | QUE.  |
| G.A. PAPER INTERNATIONAL INC.            | ONT.  |
| GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA. |
| GLOBE MARKETING INTERNATIONAL            | SASK. |
| GREAT WHITE NORTH LTD.                   | ONT.  |
| HF TRADE INTERNATIONAL                   | ONT.  |
| ICOWPOWER LIMITED                        | ONT.  |
| INTERCOM TRADING                         | ONT.  |
| INTERGULF COMMODITIES (INT'L)            | B.C.  |
| INTERNATIONAL BUSINESS FORMS COMPANY     | ONT.  |
| INTERNATIONAL MARKETING SERVICES         | QUE.  |
| INTERNATIONAL ROAD DYNAMICS INC.         | SASK. |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
| INTERNATIONAL TRADE SERVICES COMPANY     | B.C.  |
| INTERSPAN INDUSTRIAL SALES INC.          | ONT.  |
| J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
| KENNEDY ROSS & ASSOC.                    | ONT.  |
| KESSLER TECH (CANADA) INC.               | QUE.  |
| KOOT CONSOLIDATED INTERNATIONAL LTD.     | ONT.  |
| LA SOCIÉTÉ NATIONALE DE VÉHICULES IND.   | ONT.  |
| LE-HAN CANADA INC.                       | JNT.  |
| LEBLANC & KHOREIBI INTERNATIONAL INC.    | QUE.  |
| LES ENTREPRISES D'ALIMENT. CHEYMA INC.   | QUE.  |
| LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
| LTC ENTERPRISES INC.                     | B.C.  |
| M. GURVEY & BERRY CO. INC.               | ONT.  |
| MARCOM INTERNATIONAL                     | JNT.  |
| MARTIN & STEWART INC.                    | QUE.  |
| METRO INTERNATIONAL TRADING COMPANY      | QUE.  |
| MICROLITES SCIENTIFIC DIV. OF WEST EAST  | ONT.  |
| MITRADE EXPORT INC.                      | QUE.  |
| MUTUAL FOREST INDUSTRIES LTD.            | B.C.  |
| NAMET INTERNATIONAL LTD.                 | ALTA. |
| NORPLAST INC.                            | B.C.  |
| NORTH AMERICAN TURBOTECH LTD.            | QUE.  |
| NUMORLD HYTEX INDUSTRIES LTD.            | ONT.  |

CONTINUED...

# TRADING HOUSES BY COUNTRY

OVERSEAS PROJECTS CORP. OF CANADA LTD. ONT.  
 PANDIT INTERNATIONAL ONT.  
 PATHFINDER SYSTEMS DESIGN LTD. QUE.  
 PERMACARE PRODUCTS INC. ONT.  
 PERTAMA-TENTAR INC. ONT.  
 PITMAN MFG. CO. INC. INTERNATIONAL DIV. MAN.  
 POWER HOUSE TOOL CANADA B.C.  
 PRINCIPAL INTL. THE TRADING HOUSE QUE.  
 PRINTECH INC. QUE.  
 PUNDA MERCANTILE INC. QUE.  
 Q-LUBE MIRABEC INC. QUE.  
 QUALITAS INTERNATIONAL INC. ALTA.  
 RIO IMPORT & EXPORT LTD. N.S.  
 RUDOLF VAN DER WALDE (1975) LTD./LTEE QUE.  
 SEENA INTERNATIONAL CORPORATION ONT.  
 SENEY ENTERPRISES INC. ONT.  
 SEYBOLD INTERNATIONAL INC. ONT.  
 SHEELD MARKETING SERVICES INC. ONT.  
 SIOUTEX ENRG. QUE.  
 SOLAR STONE LTD. QUE.  
 STARPARTS CANADA MAN.  
 TASMIA INTERTRADE INC. QUE.  
 TECHNENEN LIMITED ONT.  
 THE ODURO WORLD ENTERPRISES MAN.  
 THERMAL & HYDRAULIC EQUIPMENT LIMITED ONT.  
 THYSSEN CANADA LIMITED ONT.  
 TRADEK LIMITED ONT.  
 TRADING & MARKETING CO. (CANADA) INC. QUE.  
 TRICHAMAR INC. QUE.  
 TROMCO INTERNATIONAL ONT.  
 UNIVERSAL MARKETING AGENCIES ONT.  
 UNIVERSAL METAL CO. LIMITED ONT.  
 UNIVERSAL PAPER EXPORT CO. LTD. QUE.  
 VENTES INTERNATIONALES D'ANIMAUX DU QUE. QUE.  
 WACTOL ENTERPRISES LIMITED ONT.  
 WOODHOUSE INTL. MARKETING (QUE.) INC. QUE.  
 3T INTERNATIONAL INC. ONT.  
 660431 ONTARIO INC. ONT.  
 ATAC INTERNATIONAL INC. ONT.  
 BALCORP LIMITED QUE.  
 INTERCAN MARKETING INC. B.C.  
 INTERSPAN INDUSTRIAL SALES INC. ONT.  
 KENNEDY ROSS & ASSOC. ONT.  
 MARSHALL COMMODITIES LTD. ONT.  
 TRICHAMAR INC. QUE.

BUYING FROM:

## IRAQ

EXPORTS : AGRO COMPANY OF CANADA LIMITED SASK.  
 ALDERBRANCH ENTERPRISES INC. ALTA.  
 CANADA TRADE GROUP INC. QUE.  
 CANADIAN TRADERS LIMITED B.C.  
 CAPEX INDUSTRIES CORPORATION LTD. QUE.  
 ECOTHERM INC. QUE.  
 EXPORTATION QUEBEC S.E.Q. INC. QUE.  
 INTERGULF COMMODITIES (INT'L) B.C.  
 INTERNATIONAL COMMODITIES EXPORT CO. ONT.  
 INTRAFINA LTD. QUE.  
 LA SOCIETE NATIONALE DE VEHICULES IND. OJE.  
 LOUIS DREYFUS CANADA LTD. MAN.  
 MATSON TRADING HOUSE ONT.  
 NAMEY INTERNATIONAL LTD. ALTA.  
 NORSTREAM INTERTEC INC. ONT.  
 SABCANIA INTERNATIONAL INC. ONT.  
 UNIVERSAL TRADING DIV OF 751721 ONT. INC. ONT.  
 ZAYAT TRADING INC. QUE.  
 AG-COM TRADING INC. ONT.  
 AGMAR INTERNATIONAL EQUIPMENT INC. SASK.  
 AGRICULTURAL DEVELOPMENT CORP. OF SASK. SASK.  
 ALAN WRIGHT BISON-BISON MAN.  
 AMALGAMATED GLOBAL ENTERPRISES INC. QUE.  
 AMFAL GROUP LIMITED N.S.  
 AXWOOD COMPANY LIMITED ONT.  
 B.D.C. COMMODITY EXPORT LTD. MAN.  
 B.G. CHECO INTERNATIONAL LTD. ONT.  
 BALCORP LIMITED QUE.  
 BARLINGTON INTERNATIONAL LTD. ONT.  
 BASEMARK MARKETING LIMITED ONT.  
 BASTIN INTERNATIONAL MAN.  
 BEDIRIAN EMBRYO TRANSFERS LTD. ONT.  
 C.M.E. BLASTING & MINING EQUIPMENT LTD. ONT.  
 CANADIAN BEARINGS LTD. ONT.  
 CANADIAN COMMERCE & ENGINEERING CORP. ONT.  
 CANADIAN FOREIGN TRADE CO. ONT.  
 CANADIAN HONEY & FINE FOODS EXPORTERS MAN.  
 CANADIAN MERCHANT VENTURER ALTA.  
 CANADIAN SHORING SYSTEMS (CSS) INC. QUE.  
 CANADIAN SOURCE IMPORTS & EXPORTS INC. ALTA.  
 CANADIAN TRADERS LIMITED B.C.

INTERESTED:

CANDRIN HOUSE TRADING COMPANY LTD. ALTA.  
 CANEXPORT TRANSCONTINENTAL LIMITED ALTA.  
 CANPAK INTERNATIONAL TRADING CORP. ONT.  
 CANYEM INTERNATIONAL CORPORATION ONT.  
 CBC ENTERPRISES QUE.  
 CHARLES CHAPLIN ENTERPRISES INC. ONT.  
 CITACO INTERNATIONAL TRADING INC. QUE.  
 CLIMIS INTERNATIONAL INC. QUE.  
 COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE QUE.  
 COUREY INTERNATIONAL (COMMERCE) INC. QUE.  
 COVERMED INC. QUE.  
 D'JOVIAN INTERNATIONAL MERCHANTS LTD. ONT.  
 DARIANNE INTERNATIONAL TRADING INC. ONT.  
 DEKONIC INTERNATIONAL MERCANTILE CO. ONT.  
 DRAFIL INVESTMENTS LTD. ALTA.  
 DUNCAN INSTRUMENTS CANADA LTD. ONT.  
 ESSCO INC. ONT.  
 EVRON INTERNATIONAL INC. ONT.  
 EXPORT U.S.A. CANADA INC. QUE.  
 FORALIX EXPORT CANADA INC. QUE.  
 FOREXPORT INC. QUE.  
 FRANK RUBY EXPORTING CO. QUE.  
 FREMAH INTERNATIONAL TRADING INC. QUE.  
 G.A. PAPER INTERNATIONAL INC. ONT.  
 GENERAL MERCHANTS INTERNATIONAL INC. ALTA.  
 GENTRA IMPEX QUE.  
 GLOBE MARKETING INTERNATIONAL SASK.  
 GREAT WHITE NORTH LTD. ONT.  
 ICOMPOWER LIMITED ONT.  
 INTERCON TRADING ONT.  
 INTERGULF COMMODITIES (INT'L) B.C.  
 INTERNATIONAL BUSINESS FORMS COMPANY ONT.  
 INTERNATIONAL MARKETING SERVICES QUE.  
 INTERNATIONAL ROAD DYNAMICS INC. SASK.  
 INTERNATIONAL TECHNICAL SUPPLY (ITS) INC. QUE.  
 INTERSPAN INDUSTRIAL SALES INC. ONT.  
 J.B. INTERNATIONAL SHIPPERS LTD. ONT.  
 J.R. WELLINGTON EXPORT CORPORATION QUE.  
 KENNEDY ROSS & ASSOC. ONT.  
 LE GROUPE MULTIMEDIA DU CANADA INC. QUE.  
 LE-HAN CANADA INC. ONT.  
 LEBLANC & KHOREIBI INTERNATIONAL INC. ONT.  
 LES ENTREPRISES D'ALIMENT. CHEYMA INC. QUE.  
 LIMEXCO INC. QUE.  
 LINK INTERNATIONAL ONT.  
 LORNE SHIELDS INTERTRADE CORP. ONT.  
 LTC ENTERPRISES INC. B.C.  
 M. GURVEY & BERRY CO. INC. ONT.  
 MARCON INTERNATIONAL ONT.  
 MARTIN & STEWART INC. QUE.  
 MAYSA IMPORT & EXPORT INC. QUE.  
 METRO INTERNATIONAL TRADING COMPANY ONT.  
 MICROLITES SCIENTIFIC DIV. OF WEST EAST ONT.  
 MIDEX INTERNATIONAL INC. ONT.  
 MITRADE EXPORT INC. QUE.  
 MOVAL INTERNATIONAL INC. ONT.  
 NORPAST INC. B.C.  
 NORSTREAM INTERTEC INC. ONT.  
 NORTH AMERICAN TURBOTECH LTD. QUE.  
 NUWORLD HYTEK INDUSTRIES LTD. QUE.  
 OVERSEAS PROJECTS CORP. OF CANADA LTD. ONT.  
 PANDIT INTERNATIONAL ONT.  
 PATHFINDER SYSTEMS DESIGN LTD. ONT.  
 PERMACARE PRODUCTS INC. QUE.  
 PERTAMA-TENTAR INC. ONT.  
 PI MARKETING CORPORATION B.C.  
 PITMAN MFG. CO. INC. INTERNATIONAL DIV. ONT.  
 POWER HOUSE TOOL CANADA MAN.  
 PRINCIPAL INTL. THE TRADING HOUSE B.C.  
 PRINTECH INC. QUE.  
 PUNDA MERCANTILE INC. QUE.  
 Q-LUBE MIRABEC INC. QUE.  
 QUALITAS INTERNATIONAL INC. ALTA.  
 RIO IMPORT & EXPORT LTD. N.S.  
 RONALD A. CHISHOLM LIMITED ONT.  
 RUDDY INTERNATIONAL JNT.  
 SEABOARD LUMBER SALES COMPANY LIMITED B.C.  
 SEENA INTERNATIONAL CORPORATION JNT.  
 SENEY ENTERPRISES INC. JNT.  
 SHEELD MARKETING SERVICES INC. ONT.  
 SIOUTEX ENRG. QUE.  
 SOLAR STONE LTD. QUE.  
 STARPARTS CANADA MAN.  
 TASMIA INTERTRADE INC. QUE.  
 THE ODURO WORLD ENTERPRISES MAN.  
 THERMAL & HYDRAULIC EQUIPMENT LIMITED ONT.  
 THYSSEN CANADA LIMITED ONT.  
 TRACOMEX INTERNATIONAL ENRG. QUE.  
 TRADEK LIMITED ONT.

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### TRADING HOUSES BY COUNTRY

BUYING FROM: ATAC INTERNATIONAL INC.  
INTERSPAN INDUSTRIAL SALES INC.  
KENNEDY ROSS & ASSOC.  
MARSHALL COMMODITIES LTD.

## ISRAEL

EXPORTS : AGRO COMPANY OF CANADA LIMITED  
ARTFUL APPLICATIONS INC.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
BJS MARKETING & CONSULTING  
BOCKNEK LTD.  
CBC ENTERPRISES  
GICOM IMPORT EXPORT INC.  
GREAT WHITE NORTH LTD.  
INTERCAN MARKETING INC.  
INTERNATIONAL COMMODITIES EXPORT CO.  
LE-HAN CANADA INC.  
LENCO FIBER CORP.  
LES PRODUITS DE SPORT I-TECH INC.  
LORNE SHIELDS INTERTRADE CORP.  
MARKE NOVELTIES INC.  
NATIONAL SEA PRODUCTS LTD. INTL. MKRTG.  
NORANDA FOREST SALES INC.  
NORSTREAM INTERTEC INC.  
OVERSEAS PROJECTS CORP. OF CANADA LTD.  
PACLINE CORPORATION  
RUDOLF VAN DER WALDE (1975) LTD./LTEE  
SEABOARD LUMBER SALES COMPANY LIMITED  
SEL-DRUM CORPORATION  
SMITH BROKERAGE LIMITED  
THINKING SYSTEMS CORPORATION  
XCAN GRAIN LIMITED  
ZBT INTERNATIONAL CARGO COMPANY

INTERESTED: ACHLER COMPANY  
AG-COM TRADING INC.  
AGMAR INTERNATIONAL EQUIPMENT INC.  
ALAN WRIGHT BISON-BISON  
ALDERBRANCH ENTERPRISES INC.  
AMFAL GROUP LIMITED  
ARICO CANADA LTD.  
ATAC INTERNATIONAL INC.  
AXEWOOD COMPANY LIMITED  
B.G. CHECO INTERNATIONAL LTD.  
B.L. ARMSTRONG CO. LTD.  
BALFOUR GUTHRIE FOREST PRODUCTS INC.  
BASEMARK MARKETING LIMITED  
BASTIN INTERNATIONAL  
BENTO MARKETING  
BJS MARKETING & CONSULTING  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CALKINS & BURKE LIMITED  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANADIAN TRADERS LIMITED  
CANCHILLA ASSOCIATES LTD.  
CANDRIN HOUSE TRADING COMPANY LTD.  
CANWORLD FOODS LTD.  
CBC ENTERPRISES  
CHARLES CHAPLIN ENTERPRISES INC.  
COLEMAN & COLEMAN INC.  
COLOURS INTERNATIONAL INC.  
CWTC CANADA WEST TRADING CORPORATION  
D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
DEKONIC INTERNATIONAL MERCANTILE CO.  
DOTCO INC.  
DUNCAN INSTRUMENTS CANADA LTD.  
EDGAM SOFTWARE LTD.  
ELECTRONIC WHOLESALEERS CO. LTD.  
ELEVAT ELECTRONIC SALES CORP.  
EQUITY WORLD TRADING COMPANY  
ESSCO INC.  
EURATEK INC.  
EXPORT U.S.A. CANADA INC.  
FELINE FILMS INC.  
FOREXPORT INC.  
FRANK ROBY EXPORTING CO.  
FRENAM INTERNATIONAL TRADING INC.  
G. VAN KAM TRADING CO. LTD.

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GENERAL MERCHANTS INTERNATIONAL INC. ALTA.  
GLOBE MARKETING INTERNATIONAL SASK.  
GREAT WHITE NORTH LTD. ONT.  
H.J. SKELTON (CANADA) LIMITED ONT.  
HORSEHART INTERNATIONAL ALTA.  
ICONOPOWER LIMITED ONT.  
INTERMARK TRADING LTD. B.C.  
INTERNATIONAL BUSINESS FORMS COMPANY ONT.  
INTERNATIONAL MARKETING SERVICES QUE.  
INTERNATIONAL PRESS PUBLICATIONS ONT.  
INTERNATIONAL ROAD DYNAMICS INC. SASK.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC QUE.  
INTERSPAN INDUSTRIAL SALES INC. ONT.  
J & J TRADING B.C.  
J.B. INTERNATIONAL SHIPPERS LTD. ONT.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY ONT.  
J.R. WELLINGTON EXPORT CORPORATION QUE.  
KENNEDY ROSS & ASSOC. ONT.  
LE-HAN CANADA INC. ONT.  
LES FRERES HUBERT, COURTIER EN ALIMENT. QUE.  
LIMEXCO INC. QUE.  
LORNE SHIELDS INTERTRADE CORP. ONY.  
M. GURVEY & BERRY CO. INC. ONT.  
MARCON INTERNATIONAL ONT.  
MARISCO EXPORTERS LTD. B.C.  
MARSHALL COMMODITIES LTD. ONT.  
MARTELL EXPORTING LTD. ONT.  
MARTIN & STEWART INC. QUE.  
MEDICOM INC. QUE.  
METRO INTERNATIONAL TRADING COMPANY ONT.  
MORGAN INTERNATIONAL MARKETING CO. LTD. MFLD.  
NORPLAST INC. B.C.  
NORTH AMERICAN TURBOTECH LTD. QUE.  
O. OASIS PICTURES INC. ONT.  
OVERSEAS PROJECTS CORP. OF CANADA LTD. ONT.  
PACLINE CORPORATION ONT.  
PANDIT INTERNATIONAL ONT.  
PATHFINDER SYSTEMS DESIGN LTD. ONT.  
PENTA TRADING INTERNATIONAL LTD. B.C.  
PITMAN MFG. CO. INC. INTERNATIONAL DIV. ONT.  
PME EXPORTATION INC. QUE.  
POSEIDON OCEAN PRODUCTS CORPORATION QUE.  
PRINCIPAL INTL. THE TRADING HOUSE B.C.  
PUNDA MERCANTILE INC. QUE.  
Q-LIBE MIRABEC INC. QUE.  
QUALITAS INTERNATIONAL INC. ALTA.  
REDCO TRADING CORPORATION B.C.  
RIO IMPORT & EXPORT LTD. N.S.  
RUDDY INTERNATIONAL ONT.  
SARECO SEAFOODS INC. B.C.  
SENEY ENTERPRISES INC. ONT.  
SHEELD MARKETING SERVICES INC. ONT.  
SMITH BROKERAGE LIMITED N.B.  
SOGELCO INTERNATIONAL INC. QUE.  
SOLAR STONE LTD. QUE.  
STARPARTS CANADA MAN.  
TASNIA INTERTRADE INC. QUE.  
TECHNESSEN LIMITED ONT.  
THE OODRU WORLD ENTERPRISES MAN.  
THERMAL & HYDRAULIC EQUIPMENT LIMITED ONT.  
THINKING SYSTEMS CORPORATION ONT.  
TITAN TRADING INTERNATIONAL INC. ONT.  
TRACOMEX INTERNATIONAL ENRG. QUE.  
TRADEK LIMITED ONT.  
TRADING & MARKETING CO. (CANADA) INC. QUE.  
TRANS ATLAS TRADING CO. LTD. ALTA.  
TRANSCO FOOD TRADING INC. QUE.  
TRANSCOR TRANSPORTATION CONSULTANTS ONT.  
TRICO SEAFOOD N.S.  
TROWCO INTERNATIONAL ONT.  
UNIVERSAL MARKETING AGENCIES ONT.  
UNIVERSAL PAPER EXPORT CO. LTD QUE.  
WACTOL ENTERPRISES LIMITED ONT.  
WEDGEWOODS IMPORT EXPORT ONT.  
WEST-COTT INTERNATIONAL INC. ONT.  
WESTMOUNT FOREST PRODUCTS LTD. B.C.  
WOODHOUSE INTL. MARKETING (QUE.) INC. QUE.  
ZAIDAN INTERNATIONAL JUE.  
660431 ONTARIO INC. ONT.  
ALMEDIC A DIV. OF RHINO (1975) LTD. QUE.  
DOMESTIC CONVERTERS INC. QUE.  
F.K.C. SNYDER INC. JUE.  
GREAT WHITE NORTH LTD. ONT.  
INTRAFINA LTD. QUE.  
KENNEDY ROSS & ASSOC. ONT.  
MARSHALL COMMODITIES LTD. ONT.  
NORANDA FOREST SALES INC. ONT.  
NORTHAM FOOD TRADING CO. ONT.  
PANDIT INTERNATIONAL ONT.

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## TRADING HOUSES BY COUNTRY

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## EXPORTS

POWER HOUSE TOOL CANADA  
PRIMO FOODS LIMITED  
REDCO TRADING CORPORATION  
TRANS ATLAS TRADING CO. LTD.

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ALTA.

ICONPOWER LIMITED  
 INTERCON TRADING  
 INTERNATIONAL BUSINESS FORMS COMPANY  
 INTERNATIONAL MARKETING SERVICES  
 INTERNATIONAL PRESS PUBLICATIONS  
 INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
 ISLAND SHIPPING LIMITED  
 J.B. INTERNATIONAL SHIPPERS LTD.  
 J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
 J.R. WELLINGTON EXPORT CORPORATION  
 JPR ENTERPRISES INC.  
 KENNEDY ROSS & ASSOC.  
 LE GROUPE MULTIMEDIA DU CANADA INC.  
 LE-HAM CANADA INC.  
 LESBLANC & KHOREIBI INTERNATIONAL INC.  
 LES ENTREPRISES D'ALIMENT. CHEYMA INC.  
 LIMEXCO INC.  
 LINK INTERNATIONAL  
 LORNE SHIELDS INTERTRADE CORP.  
 LTC ENTERPRISES INC.  
 M. GURVEY & BERRY CO. INC.  
 MARCON INTERNATIONAL  
 MARISCO EXPORTERS LTD.  
 MARTIN & STEWART INC.  
 MAYSA IMPORT & EXPORT INC.  
 METRO INTERNATIONAL TRADING COMPANY  
 MICROLITES SCIENTIFIC DIV. OF WEST EAST  
 MORGAN INTERNATIONAL MARKETING CO. LTD.  
 MOVAL INTERNATIONAL INC.  
 NORPLAST INC.  
 NORSTREAM INTERTEC INC.  
 NORTH AMERICAN TURBOTECH LTD.  
 NUMORLD HYTEK INDUSTRIES LTD.  
 OMEXI IMPORT EXPORT INC.  
 ORICAT INTERNATIONAL TRADING CO. LTD.  
 OVERSEAS PROJECTS CORP. OF CANADA LTD.  
 PALFUR MARKETING INC.  
 PANDIT INTERNATIONAL  
 PATHFINDER SYSTEMS DESIGN LTD.  
 PIERREFONDS IMPORT EXPORT CA LTEE  
 PITMAN MFG. CO. INC. INTERNATIONAL DIV.  
 PRINTECH INC.  
 Q-LUBE MIRABEC INC.  
 QUALITAS INTERNATIONAL INC.  
 RICHMOND MEDICAL PRODUCTS  
 RIO IMPORT & EXPORT LTD.  
 RUDOLF VAN DER WALDE (1975) LTD./LTEE  
 SARECO SEAFOODS INC.  
 SAUDI ARABIAN-CANADIAN BUSINESS CORP.  
 SEABOARD LUMBER SALES COMPANY LIMITED  
 SENEY ENTERPRISES INC.  
 SHEELD MARKETING SERVICES INC.  
 SIOUTEX ENRG.  
 SKYSAM & ASSOCIATES LTD.  
 SOGELCO INTERNATIONAL INC.  
 SOLAR STONE LTD.  
 SONOS TRADING INTERNATIONAL INC.  
 STARPARTS CANADA  
 STECKO CHEM INC.  
 TACONIC CORPORATION LTD.  
 THE ODURO WORLD ENTERPRISES  
 THERMAL & HYDRAULIC EQUIPMENT LIMITED  
 THINKING SYSTEMS CORPORATION  
 TITAN TRADING INTERNATIONAL INC.  
 TLC PRODUCE SALES  
 TRADEK LIMITED  
 TRADING & MARKETING CO. (CANADA) INC.  
 TRENTON MACHINE TOOL  
 TRICHAMAR INC.  
 UNIVERSAL MARKETING AGENCIES  
 WEDGEWOODS IMPORT EXPORT  
 WEST INDIA TRADING CO. INC.  
 WEST-COTT INTERNATIONAL INC.  
 WOODHOUSE INTL. MARKETING (QUE.) INC.  
 XCAN GRAIN LIMITED  
 ZAIDAN INTERNATIONAL  
 ZBT INTERNATIONAL CARGO COMPANY  
 660431 ONTARIO INC.  
 C-TRAN DEVELOPMENT INC.  
 KENNEDY ROSS & ASSOC.

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**BUYING FROM:**

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EXPORTS : A.D. BURFORD INTERNATIONAL LIMITED  
ALDERBRANCH ENTERPRISES INC.  
AMALGAMET CANADA  
ARICO CANADA LTD.  
ARTFUL APPLICATIONS INC.

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## TRADING HOUSES BY COUNTRY

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|--------------------------------------------|-------|------------------------------------------|-------|
| BACON INTERNATIONAL MARKETING LTD.         | ONT.  | CWTC CANADA WEST TRADING CORPORATION     | ALTA. |
| BASTIN INTERNATIONAL                       | MAN.  | CVG INTERNATIONAL INC.                   | QUE.  |
| CANADA TRADE GROUP INC.                    | QUE.  | D'JOVIAN INTERNATIONAL MERCHANTS LTD.    | ONT.  |
| CANADIAN COMMERCE & ENGINEERING CORP.      | ONT.  | DANA DOUGLAS MARKETING INTERNATIONAL     | ONT.  |
| CANADIAN FOREIGN TRADE CO.                 | ONT.  | DARECO INC.                              | QUE.  |
| CANADIAN TRADERS LIMITED                   | B.C.  | DEKONIC INTERNATIONAL MERCANTILE CO.     | ONT.  |
| CANEXPORT TRANSCONTINENTAL LIMITED         | ALTA. | DOTCO INC.                               | ALTA. |
| CATA BRANDS INC.                           | QUE.  | DRAFIL INVESTMENTS LTD.                  | ALTA. |
| CBC ENTERPRISES                            | QUE.  | DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
| CITACO INTERNATIONAL TRADING INC.          | QUE.  | ELEVAT ELECTRONIC SALES CORP.            | ONT.  |
| COVERMED INC.                              | QUE.  | ELSON INTERNATIONAL TRADING CO. INC.     | QUE.  |
| ECOTHERM INC.                              | QUE.  | ENGLISH BAY CEDAR PRODUCTS LTD.          | B.C.  |
| FIRST CANADIAN CONNECTIONS MKTG. CORP.     | B.C.  | ESSCO INC.                               | ONT.  |
| FORALIX EXPORT CANADA INC.                 | QUE.  | EVROM INTERNATIONAL INC.                 | ONT.  |
| FOREXPORT INC.                             | QUE.  | EXPORT U.S.A. CANADA INC.                | QUE.  |
| GENTRA IMPEX                               | QUE.  | FORALIX EXPORT CANADA INC.               | QUE.  |
| HF TRADE INTERNATIONAL                     | ONT.  | FRANK ROBY EXPORTING CO.                 | QUE.  |
| HI-BITS SYSTEM                             | QUE.  | FREMAH INTERNATIONAL TRADING INC.        | QUE.  |
| IBASCO-INTL. BUYERS & SELLERS CO.          | ONT.  | G. VAN KAM TRADING CO. LTD.              | QUE.  |
| INTERGULF COMMODITIES (INT'L)              | B.C.  | G.A. PAPER INTERNATIONAL INC.            | ONT.  |
| INTERNATIONAL COMMODITIES EXPORT CO.       | ONT.  | GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA. |
| INTERNATIONAL ROAD DYNAMICS INC.           | SASK. | GLOBAL TRADING CORP. DIV. OF 153006 CDA  | QUE.  |
| INTERSPAN INDUSTRIAL SALES INC.            | ONT.  | GLOBE MARKETING INTERNATIONAL            | SASK. |
| LLOYD'S INTERNATIONAL AUTOMOTIVE BROKERS   | N.S.  | GREAT WHITE NORTH LTD.                   | ONT.  |
| MAYSA IMPORT & EXPORT INC.                 | QUE.  | HARVEST AGRICULTURAL EXPORT CO.          | ONT.  |
| MICROLITES SCIENTIFIC DIV. OF WEST EAST    | ONT.  | HIR INTERNATIONAL LTD.                   | MAN.  |
| MITRADE EXPORT INC.                        | QUE.  | I.S. TRADING CORPORATION                 | ALTA. |
| NAMET INTERNATIONAL LTD.                   | ALTA. | IBASCO-INTL. BUYERS & SELLERS CO.        | ONT.  |
| NAMTRADE INTERNATIONAL INC.                | QUE.  | ICONOPOWER LIMITED                       | ONT.  |
| NORSTREAM INTERTEC INC.                    | ONT.  | IMECA INC.                               | QUE.  |
| PITMAN MFG. CO. INC. INTERNATIONAL DIV.    | ONT.  | INTERCON TRADING                         | ONT.  |
| Q-LUBE MIRABEC INC.                        | QUE.  | INTERNATIONAL BUSINESS FORMS COMPANY     | ONT.  |
| R. BRUNET COMPANY                          | QUE.  | INTERNATIONAL MARKETING SERVICES         | QUE.  |
| RAY BUSBRIDGE INC.                         | QUE.  | INTERNATIONAL PRESS PUBLICATIONS         | ONT.  |
| RONALD A. CHISHOLM LIMITED                 | ONT.  | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
| RUDDY INTERNATIONAL                        | ONT.  | J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
| SABCANIA INTERNATIONAL INC.                | ONT.  | J.R. WELLINGTON EXPORT CORPORATION       | QUE.  |
| SEABOARD LUMBER SALES COMPANY LIMITED      | B.C.  | JPR ENTERPRISES INC.                     | ONT.  |
| SEL-DRUM CORPORATION                       | ONT.  | KENNEDY ROSS & ASSOC.                    | ONT.  |
| TACONIC CORPORATION LTD.                   | ONT.  | LAMBTON COLLEGE                          | ONT.  |
| TECHNESSEN LIMITED                         | ONT.  | LE GROUPE MULTIMEDIA DU CANADA INC.      | QUE.  |
| THE EAST ASIATIC COMPANY (CANADA) INC.     | B.C.  | LE-HAM CANADA INC.                       | ONT.  |
| TRACOMEX INTERNATIONAL ENRG.               | QUE.  | LEBLANC & KHOREBI INTERNATIONAL INC.     | ONT.  |
| TRADEX LIMITED                             | N.S.  | LES ENTREPRISES D'ALIMENT. CHEYMA INC.   | QUE.  |
| TRICHAMAR INC.                             | QUE.  | LES FRERES HUBERT, COURTIER EN ALIMENT.  | QUE.  |
| UNIVERSAL TRADING DIV OF 751721 ONT. INC   | ONT.  | LINK INTERNATIONAL                       | ONT.  |
| WARD BEDAS (CANADA) LIMITED                | B.C.  | LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
| ZAYAT TRADING INC.                         | QUE.  | LOVELL & CHRISTMAS (CANADA) INC.         | QUE.  |
| INTERESTED: ACCORD INTERNATIONAL LEAF INC. | QUE.  | LTC ENTERPRISES INC.                     | B.C.  |
| AG-COM TRADING INC.                        | ONT.  | M. GURVEY & BERRY CO. INC.               | ONT.  |
| AGMAR INTERNATIONAL EQUIPMENT INC.         | SASK. | MARCON INTERNATIONAL                     | ONT.  |
| AGRICULTURAL DEVELOPMENT CORP. OF SASK.    | SASK. | MARISCO EXPORTERS LTD.                   | B.C.  |
| AGRO COMPANY OF CANADA LIMITED             | SASK. | MATSON TRADING HOUSE                     | ONT.  |
| AL KATHEEB INTERNATIONAL                   | ONT.  | MAYSA IMPORT & EXPORT INC.               | QUE.  |
| ALAN WRIGHT BISON-BISON                    | MAN.  | METRO INTERNATIONAL TRADING COMPANY      | ONT.  |
| AMALGAMATED GLOBAL ENTERPRISES INC.        | QUE.  | MICROLITES SCIENTIFIC DIV. OF WEST EAST  | ONT.  |
| ATAC INTERNATIONAL INC.                    | ONT.  | MIDDLE EAST TELECOM CONSULTANTS          | ONT.  |
| ATLANTA LINK INCORPORATED                  | ONT.  | MOVAL INTERNATIONAL INC.                 | ONT.  |
| AXEWOOD COMPANY LIMITED                    | ONT.  | NORANDA FOREST SALES INC.                | ONT.  |
| BALCORP LIMITED                            | QUE.  | NORPLAST INC.                            | B.C.  |
| BALFOUR GUTHRIE FOREST PRODUCTS INC.       | B.C.  | NORTH AMERICAN TURBOTECH LTD.            | QUE.  |
| BARRINGTON INTERNATIONAL LTD.              | ONT.  | NORTHBRIDGE INTERNATIONAL (CANADA) LTD.  | ALTA. |
| BASEMARK MARKETING LIMITED                 | ONT.  | NUMORLD HYTEK INDUSTRIES LTD.            | ONT.  |
| BASTIN INTERNATIONAL                       | MAN.  | OMEXI IMPORT EXPORT INC.                 | QUE.  |
| BJ5 MARKETING & CONSULTING                 | ONT.  | ORAC INTERNATIONAL TRADING CO. LTD.      | ONT.  |
| BUCHANAN TRADING INC.                      | ONT.  | ORIENT'S IMPEX COMPANY LTD.              | ONT.  |
| CALKINS & BURKE LIMITED                    | B.C.  | OVERSEAS PROJECTS CORP. OF CANADA LTD.   | ONT.  |
| CANADIAN BEARINGS LTD.                     | ONT.  | PALFUR MARKETING INC.                    | ONT.  |
| CANADIAN COMMERCE & ENGINEERING CORP.      | ONT.  | PANDIT INTERNATIONAL                     | ONT.  |
| CANADIAN HONEY & FINE FOODS EXPORTERS      | MAN.  | PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |
| CANADIAN MERCHANT VENTURER                 | ALTA. | PENTA TRADING INTERNATIONAL LTD.         | B.C.  |
| CANADIAN SHORING SYSTEMS (CSS) INC.        | QUE.  | PERMACARE PRODUCTS INC.                  | QUE.  |
| CANADIAN SOURCE IMPORTS & EXPORTS INC.     | ALTA. | PERTAMA-TENTAR INC.                      | ONT.  |
| CANADIAN TRADERS LIMITED                   | B.C.  | PIERREFONDS IMPORT EXPORT CA LTEE        | QUE.  |
| CANADIAN TRANS WORLD SUPPLIERS LTD.        | ALTA. | PNE EXPORTATION INC.                     | QUE.  |
| CANATLANTIC MARKETING SERVICES LTD.        | QUE.  | POSEIDON OCEAN PRODUCTS CORPORATION      | QUE.  |
| CANBERRA MARKETING                         | ONT.  | PRINCIPAL INTL. THE TRADING HOUSE        | B.C.  |
| CANDRIN HOUSE TRADING COMPANY LTD.         | ALTA. | PRINTECH INC.                            | QUE.  |
| CANWIDE INTERNATIONAL INC.                 | ONT.  | QUALITAS INTERNATIONAL INC.              | ALTA. |
| CBC ENTERPRISES                            | QUE.  | RANSEN ENGINEERING ASSOCIATES INC.       | N.S.  |
| CFB TRADING COMPANY LTD.                   | B.C.  | RICHMOND MEDICAL PRODUCTS                | B.C.  |
| CHARLES CHAPLIN ENTERPRISES INC.           | ONT.  | RIO IMPORT & EXPORT LTD.                 | N.S.  |
| CITACO INTERNATIONAL TRADING INC.          | QUE.  | RUDOLF VAN DER WALDE (1975) LTD./LTEE    | QUE.  |
| CLIC TRADING INC.                          | QUE.  | SARECO SEAFOODS INC.                     | B.C.  |
| CLIMIS EXPORT INC.                         | QUE.  | SAUDI ARABIAN-CANADIAN BUSINESS CORP.    | B.C.  |
| CLIMIS INTERNATIONAL INC.                  | QUE.  | SENEY ENTERPRISES INC.                   | ONT.  |
| COLOURS INTERNATIONAL INC.                 | ONT.  | SHEELD MARKETING SERVICES INC.           | ONT.  |
| COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE     | QUE.  | SIGMAN & JONES LTD.                      | QUE.  |
| COMTECH TRADING CO. LIMITED                | ONT.  | SINEX INTERNATIONAL                      | QUE.  |
| COURCEY INTERNATIONAL (COMMERCE) INC.      | QUE.  |                                          |       |

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## TRADING HOUSES BY COUNTRY

**BUYING FROM:**

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# TRADING HOUSES BY COUNTRY

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| CHARLES CHAPLIN ENTERPRISES INC.         | ONT.  | TRACOMEX INTERNATIONAL ENRG.             | QUE.  |
| CITACO INTERNATIONAL TRADING INC.        | QUE.  | TRADEX LIMITED                           | ONT.  |
| CLIMIS INTERNATIONAL INC.                | QUE.  | TRADING & MARKETING CO. (CANADA) INC.    | QUE.  |
| COLEMAN & COLEMAN INC.                   | QUE.  | TRANS ATLAS TRADING CO. LTD.             | ALTA. |
| COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE   | QUE.  | TRENTON MACHINE TOOL                     | ONT.  |
| CONTECH TRADING CO. LIMITED              | ONT.  | TRICHAMAR INC.                           | QUE.  |
| COUREY INTERNATIONAL (COMMERCE) INC.     | QUE.  | UNIVERSAL PAPER EXPORT CO. LTD           | QUE.  |
| COVERMED INC.                            | QUE.  | WACTOL ENTERPRISES LIMITED               | ONT.  |
| D'JOVIAN INTERNATIONAL MERCHANTS LTD.    | ONT.  | WEDGEWOODS IMPORT EXPORT                 | ONT.  |
| DEKONIC INTERNATIONAL MERCANTILE CO.     | ONT.  | WOODHOUSE INTL. MARKETING (QUE.) INC.    | QUE.  |
| DOTCO INC.                               | ALTA. | ZAIDAN INTERNATIONAL                     | QUE.  |
| DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  | ZBT INTERNATIONAL CARGO COMPANY          | B.C.  |
| ECOTHERM INC.                            | QUE.  | 3T INTERNATIONAL INC.                    | ONT.  |
| ELSON INTERNATIONAL TRADING CO. INC.     | QUE.  | 660431 ONTARIO INC.                      | ONT.  |
| ESSCO INC.                               | ONT.  | KENNEDY ROSS & ASSOC.                    | ONT.  |
| EXPORT U.S.A. CANADA INC.                | QUE.  | TRANS ATLAS TRADING CO. LTD.             | ALTA. |
| FORALIX EXPORT CANADA INC.               | QUE.  |                                          |       |
| FRANK ROBY EXPORTING CO.                 | QUE.  |                                          |       |
| FREMAH INTERNATIONAL TRADING INC.        | QUE.  |                                          |       |
| G. VAN KAM TRADING CO. LTD.              | QUE.  |                                          |       |
| GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA. |                                          |       |
| GENTRA IMPEX                             | QUE.  |                                          |       |
| GLOBE MARKETING INTERNATIONAL            | SASK. |                                          |       |
| GREAT WHITE NORTH LTD.                   | ONT.  |                                          |       |
| HI-BITS SYSTEMS                          | QUE.  |                                          |       |
| HIR INTERNATIONAL LTD.                   | MAN.  |                                          |       |
| ICONOPOWER LIMITED                       | ONT.  |                                          |       |
| INTERCON TRADING                         | ONT.  |                                          |       |
| INTERGULF COMMODITIES (INT'L)            | B.C.  |                                          |       |
| INTERNATIONAL BUSINESS FORMS COMPANY     | ONT.  |                                          |       |
| INTERNATIONAL MARKETING SERVICES         | QUE.  |                                          |       |
| INTERNATIONAL ROAD DYNAMICS INC.         | SASK. |                                          |       |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |                                          |       |
| J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |                                          |       |
| J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.  |                                          |       |
| J.R. WELLINGTON EXPORT CORPORATION       | QUE.  |                                          |       |
| JPR ENTERPRISES INC.                     | ONT.  |                                          |       |
| KENNEDY ROSS & ASSOC.                    | ONT.  |                                          |       |
| LAMBTON COLLEGE                          | ONT.  |                                          |       |
| LE GROUPE MULTIMEDIA DU CANADA INC.      | QUE.  |                                          |       |
| LE-HAN CANADA INC.                       | ONT.  |                                          |       |
| LEBLANC & KHOREIBI INTERNATIONAL INC.    | ONT.  |                                          |       |
| LES ENTREPRISES D'ALIMENT. CHEYMA INC.   | QUE.  |                                          |       |
| LES FRERES HUBERT, COURTIER EN ALIMENT.  | QUE.  |                                          |       |
| LIMEXCO INC.                             | QUE.  |                                          |       |
| LINK INTERNATIONAL                       | ONT.  |                                          |       |
| LORNE SHIELDS INTERTRADE CORP.           | ONT.  |                                          |       |
| LTC ENTERPRISES INC.                     | B.C.  |                                          |       |
| M. GURVEY & BERRY CO. INC.               | ONT.  |                                          |       |
| MARCON INTERNATIONAL                     | ONT.  |                                          |       |
| MARISCO EXPORTERS LTD.                   | B.C.  |                                          |       |
| MATSON TRADING HOUSE                     | ONT.  |                                          |       |
| MAYSA IMPORT & EXPORT INC.               | QUE.  |                                          |       |
| METRO INTERNATIONAL TRADING COMPANY      | ONT.  |                                          |       |
| MICROLITES SCIENTIFIC DIV. OF WEST EAST  | ONT.  |                                          |       |
| MIDDLE EAST TELECOM CONSULTANTS          | ONT.  |                                          |       |
| NOVAL INTERNATIONAL INC.                 | ONT.  |                                          |       |
| NAMET INTERNATIONAL LTD.                 | ALTA. |                                          |       |
| NORSTREAM INTERTEC INC.                  | ONT.  |                                          |       |
| NORTH AMERICAN TURBOTECH LTD.            | QUE.  |                                          |       |
| NUWORLD HYTEK INDUSTRIES LTD.            | ONT.  |                                          |       |
| ORAC INTERNATIONAL TRADING CO. LTD.      | ONT.  |                                          |       |
| OVERSEAS PROJECTS CORP. OF CANADA LTD.   | ONT.  |                                          |       |
| PANDIT INTERNATIONAL                     | ONT.  |                                          |       |
| PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |                                          |       |
| PENTA TRADING INTERNATIONAL LTD.         | B.C.  |                                          |       |
| PIERREFONDS IMPORT EXPORT CA LTEE        | QUE.  |                                          |       |
| PME EXPORTATION INC.                     | QUE.  |                                          |       |
| POWER HOUSE TOOL CANADA                  | MAN.  |                                          |       |
| Q-LUBE MIRABEC INC.                      | QUE.  |                                          |       |
| QUALITAS INTERNATIONAL INC.              | ALTA. |                                          |       |
| RAMSEN ENGINEERING ASSOCIATES INC.       | N.S.  |                                          |       |
| RICHMOND MEDICAL PRODUCTS                | B.C.  |                                          |       |
| RIO IMPORT & EXPORT LTD.                 | N.S.  |                                          |       |
| RUDDY INTERNATIONAL                      | ONT.  |                                          |       |
| RUDDOLF VAN DER WALDE (1975) LTD./LTEE   | QUE.  |                                          |       |
| SAUDI ARABIAN-CANADIAN BUSINESS CORP.    | B.C.  |                                          |       |
| SEABOARD LUMBER SALES COMPANY LIMITED    | B.C.  |                                          |       |
| SENEY ENTERPRISES INC.                   | ONT.  |                                          |       |
| SIGMAN & JONES LTD.                      | QUE.  |                                          |       |
| SIMEX INTERNATIONAL                      | QUE.  |                                          |       |
| SIOUTEX ENRG.                            | QUE.  |                                          |       |
| SKYSAN & ASSOCIATES LTD.                 | ALTA. |                                          |       |
| SOLAR STONE LTD.                         | QUE.  |                                          |       |
| SONOS TRADING INTERNATIONAL INC.         | ONT.  |                                          |       |
| STARPARTS CANADA                         | MAN.  |                                          |       |
| TAURUS EXPORTS & IMPORTS                 | ONT.  |                                          |       |
| THE EAST ASIATIC COMPANY (CANADA) INC.   | B.C.  |                                          |       |
| THE ODURO WORLD ENTERPRISES              | MAN.  |                                          |       |
| THERMAL & HYDRAULIC EQUIPMENT LIMITED    | ONT.  |                                          |       |
|                                          |       | BUYING FROM:                             |       |
|                                          |       | TRACOMEX INTERNATIONAL ENRG.             | QUE.  |
|                                          |       | TRADEX LIMITED                           | ONT.  |
|                                          |       | TRADING & MARKETING CO. (CANADA) INC.    | QUE.  |
|                                          |       | TRANS ATLAS TRADING CO. LTD.             | ALTA. |
|                                          |       | TRENTON MACHINE TOOL                     | ONT.  |
|                                          |       | TRICHAMAR INC.                           | QUE.  |
|                                          |       | UNIVERSAL PAPER EXPORT CO. LTD           | QUE.  |
|                                          |       | WACTOL ENTERPRISES LIMITED               | ONT.  |
|                                          |       | WEDGEWOODS IMPORT EXPORT                 | ONT.  |
|                                          |       | WOODHOUSE INTL. MARKETING (QUE.) INC.    | QUE.  |
|                                          |       | ZAIDAN INTERNATIONAL                     | QUE.  |
|                                          |       | ZBT INTERNATIONAL CARGO COMPANY          | B.C.  |
|                                          |       | 3T INTERNATIONAL INC.                    | ONT.  |
|                                          |       | 660431 ONTARIO INC.                      | ONT.  |
|                                          |       | KENNEDY ROSS & ASSOC.                    | ONT.  |
|                                          |       | TRANS ATLAS TRADING CO. LTD.             | ALTA. |
|                                          |       |                                          |       |
|                                          |       | QATAR                                    |       |
|                                          |       | EXPORTS :                                |       |
|                                          |       | ALDERBRANCH ENTERPRISES INC.             | ALTA. |
|                                          |       | CANADIAN FOREIGN TRADE CO.               | ONT.  |
|                                          |       | CANEXPORT TRANSCONTINENTAL LIMITED       | ALTA. |
|                                          |       | CBC ENTERPRISES                          | QUE.  |
|                                          |       | CITACI INTERNATIONAL TRADING INC.        | QUE.  |
|                                          |       | COVERMED INC.                            | QUE.  |
|                                          |       | HI-BITS SYSTEMS                          | QUE.  |
|                                          |       | MAKO ENTERPRISES LTD.                    | B.C.  |
|                                          |       | MATSON TRADING HOUSE                     | ONT.  |
|                                          |       | MITRADE EXPORT INC.                      | QUE.  |
|                                          |       | NAMTRADE INTERNATIONAL INC.              | QUE.  |
|                                          |       | PANDIT INTERNATIONAL                     | ONT.  |
|                                          |       | SABCANA INTERNATIONAL INC.               | ONT.  |
|                                          |       | SEL-DRUM CORPORATION                     | ONT.  |
|                                          |       | WARD BEDAS (CANADA) LIMITED              | B.C.  |
|                                          |       | YBM CANADA INTERNATIONAL (IMPEX) INC.    | QUE.  |
|                                          |       | ZAYAT TRADING INC.                       | QUE.  |
|                                          |       | AG-COM TRADING INC.                      | ONT.  |
|                                          |       | AGMAR INTERNATIONAL EQUIPMENT INC.       | SASK. |
|                                          |       | AGRICULTURAL DEVELOPMENT CORP. OF SASK.  | SASK. |
|                                          |       | AGRO COMPANY OF CANADA LIMITED           | SASK. |
|                                          |       | ALAN WRIGHT BISON-BISON                  | MAN.  |
|                                          |       | AMALGAMATED GLOBAL ENTERPRISES INC.      | QUE.  |
|                                          |       | ARICO CANADA LTD.                        | ONT.  |
|                                          |       | ATAC INTERNATIONAL INC.                  | ONT.  |
|                                          |       | BARRINGTON INTERNATIONAL LTD.            | ONT.  |
|                                          |       | BASEMARK MARKETING LIMITED               | ONT.  |
|                                          |       | BASTIN INTERNATIONAL                     | MAN.  |
|                                          |       | C.M.E. BLASTING & MINING EQUIPMENT LTD   | ONT.  |
|                                          |       | CANADIAN BEARINGS LTD.                   | ONT.  |
|                                          |       | CANADIAN COMMERCE & ENGINEERING CORP.    | ONT.  |
|                                          |       | CANADIAN HONEY & FINE FOODS EXPORTERS    | MAN.  |
|                                          |       | CANADIAN MERCHANT VENTURER               | ALTA. |
|                                          |       | CANADIAN SHORING SYSTEMS (CSS) INC.      | QUE.  |
|                                          |       | CANATLANTIC MARKETING SERVICES LTD.      | QUE.  |
|                                          |       | CANDRIN HOUSE TRADING COMPANY LTD.       | ALTA. |
|                                          |       | CBC ENTERPRISES                          | QUE.  |
|                                          |       | CHARLES CHAPLIN ENTERPRISES INC.         | ONT.  |
|                                          |       | CITACO INTERNATIONAL TRADING INC.        | QUE.  |
|                                          |       | CLIMIS EXPORT INC.                       | QUE.  |
|                                          |       | CLIMIS INTERNATIONAL INC.                | QUE.  |
|                                          |       | COLEMAN & COLEMAN INC.                   | QUE.  |
|                                          |       | COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE   | QUE.  |
|                                          |       | COUREY INTERNATIONAL (COMMERCE) INC.     | QUE.  |
|                                          |       | D'JOVIAN INTERNATIONAL MERCHANTS LTD.    | ONT.  |
|                                          |       | DEKONIC INTERNATIONAL MERCANTILE CO.     | ONT.  |
|                                          |       | DOTCO INC.                               | ALTA. |
|                                          |       | DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
|                                          |       | ECOTHERM INC.                            | QUE.  |
|                                          |       | ELSON INTERNATIONAL TRADING CO. INC.     | QUE.  |
|                                          |       | ESSCO INC.                               | ONT.  |
|                                          |       | EXPORT U.S.A. CANADA INC.                | QUE.  |
|                                          |       | FORALIX EXPORT CANADA INC.               | QUE.  |
|                                          |       | FRANK ROBY EXPORTING CO.                 | QUE.  |
|                                          |       | FREMAH INTERNATIONAL TRADING INC.        | QUE.  |
|                                          |       | G. VAN KAM TRADING CO. LTD.              | QUE.  |
|                                          |       | GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA. |
|                                          |       | GENTRA IMPEX                             | QUE.  |
|                                          |       | GLOBE MARKETING INTERNATIONAL            | SASK. |
|                                          |       | GREAT WHITE NORTH LTD.                   | ONT.  |
|                                          |       | ICONOPOWER LIMITED                       | ONT.  |
|                                          |       | INTERCON TRADING                         | ONT.  |
|                                          |       | INTERGULF COMMODITIES (INT'L)            | B.C.  |
|                                          |       | INTERNATIONAL BUSINESS FORMS COMPANY     | ONT.  |
|                                          |       | INTERNATIONAL MARKETING SERVICES         | QUE.  |
|                                          |       | INTERNATIONAL PRESS PUBLICATIONS         | ONT.  |
|                                          |       | INTERNATIONAL ROAD DYNAMICS INC.         | SASK. |
|                                          |       | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
|                                          |       | J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |

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## TRADING HOUSES BY COUNTRY

**BUYING FROM:**

**SAUDI ARABIA**

EXPORTS : AGRICULTURAL DEVELOPMENT CORP. OF SASK.  
AGRO COMPANY OF CANADA LIMITED  
AGRO COMPANY OF CANADA LTD  
AL KATHEEB INTERNATIONAL  
ALDERBRANCH ENTERPRISES INC.  
ALFRED C. TOEPFER (CANADA) LTD.  
ANCHOR INTL. TRADING COMPANY INC.  
ARICO CANADA LTD.  
ATLANTA LINK INCORPORATED  
BACON INTERNATIONAL MARKETING LTD.  
BASTIN INTERNATIONAL  
C. ITOH & CO (CANADA) LTD.  
CANADA TRADE GROUP INC.

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**INTERESTED:**

CANADIAN FOREIGN TRADE CO.  
CANADIAN TRADERS LIMITED  
CANEXPORT TRANSCONTINENTAL LIMITED  
CATA BRANDS INC.  
CBC ENTERPRISES  
CITACO INTERNATIONAL TRADING INC.  
COUREY INTERNATIONAL (COMMERCE) INC.  
COVERMED INC.  
D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
DRAFIL INVESTMENTS LTD.  
ECOTHERM INC.  
EQUITY WORLD TRADING COMPANY  
FOREXPORT INC.  
G.A. PAPER INTERNATIONAL INC.  
GENTRA IMPEX  
GEO-FAR EAST CO.  
GUILLEVIN INTERNATIONAL INC.  
H.J. SKELTON (CANADA) LIMITED  
HI-BITS SYSTEMS  
HIR INTERNATIONAL LTD.  
INTERGULF COMMODITIES (INT'L)  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL ROAD DYNAMICS INC.  
INTERSPAN INDUSTRIAL SALES INC.  
J. PASCAL INC.  
LE GROUPE MULTIMEDIA DU CANADA INC.  
LE-HAN CANADA INC.  
LES ENTREPRISES D'ALIMENT. CHEYMA INC.  
LINEMCO INC.  
LOUIS DREYFUS CANADA LTD.  
MAYSA IMPORT & EXPORT INC.  
MIDDLE EAST TELECOM CONSULTANTS  
MITRADE EXPORT INC.  
MOVAL INTERNATIONAL INC.  
NAMET INTERNATIONAL LTD.  
NAMTRADE INTERNATIONAL INC.  
NATIONAL SEA PRODUCTS LTD. INTL. MKRTG.  
NORANDA FOREST SALES INC.  
OVERSEAS PROJECTS CORP. OF CANADA LTD.  
PANDIT INTERNATIONAL  
PITMAN MFG. CO. INC. INTERNATIONAL DIV.  
PRINTECH INC.  
R. BRUNET COMPANY  
R.S. ROBINSON'S SONS (1971) LTD.  
RAY BUSBRIDGE INC.  
RONALD A. CHISHOLM LIMITED  
RUDDY INTERNATIONAL  
SABCANA INTERNATIONAL INC.  
SAUDI ARABIAN-CANADIAN BUSINESS CORP.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SEL-DRUM CORPORATION  
SHEELD MARKETING SERVICES INC.  
SOVIBEX LTEE  
TRADING & MARKETING CO. (CANADA) INC.  
TRENTON MACHINE TOOL  
TRICHAMAR INC.  
TWINPAK INC.  
UNIVERSAL TRADING DIV OF 751721 ONT. INC  
WARD BEDAS (CANADA) LIMITED  
WESTBURNE QUEBEC INC., DIVISION MEDCO  
ZAYAT TRADING INC.  
3T INTERNATIONAL INC.  
ACCORD INTERNATIONAL LEAF INC.  
ACHLER COMPANY  
AG-COM TRADING INC.  
AGMAR INTERNATIONAL EQUIPMENT INC.  
ALAN WRIGHT BISON-BISON  
AMALGAMATED GLOBAL ENTERPRISES INC.  
AMFAL GROUP LIMITED  
APL COMPUTERS LTD.  
ARAVIS DISTRIBUTION INC.  
ATAC INTERNATIONAL INC.  
AXEWOOD COMPANY LIMITED  
BALCORP LIMITED  
BALFOUR GUTHRIE FOREST PRODUCTS INC.  
BARRINGTON INTERNATIONAL LTD.  
BASEMARK MARKETING LIMITED  
BASTIN INTERNATIONAL  
BEDIRIAN EMBRYO TRANSFERS LTD.  
BJS MARKETING & CONSULTING  
BRITISH COLUMBIA-THAI CORPORATION  
BUCHANAN TRADING INC.  
C.E.O. INC.  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CALKINS & BURKE LIMITED  
CAN-AFRIC ENTERPRISES INC.  
CANADA PACKERS INC. INT'L TRADE DIV.  
CANADIAN BEARINGS LTD.  
CANADIAN COMMERCE & ENGINEERING CORP.

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# TRADING HOUSES BY COUNTRY

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|------------------------------------------|--------|------------------------------------------|-------|
| CANADIAN HONEY & FINE FOODS EXPORTERS    | MAN.   | MAYSA IMPORT & EXPORT INC.               | QUE.  |
| CANADIAN MERCHANT VENTURER               | ALTA.  | METRO INTERNATIONAL TRADING COMPANY      | ONT.  |
| CANADIAN SHORING SYSTEMS (CSS) INC.      | QUE.   | MICROLITES SCIENTIFIC DIV. OF WEST EAST  | ONT.  |
| CANADIAN SOURCE IMPORTS & EXPORTS INC.   | ALTA.  | MORGISTEN EXPORT CANADA LTD.             | N.S.  |
| CANADIAN TRADERS LIMITED                 | B.C.   | MULTICHEM IMPORT EXPORT INC.             | QUE.  |
| CANADIAN TRANS WORLD SUPPLIERS LTD.      | ALTA.  | NED-DREAMS MARKETING & DEVELOPMENT       | B.C.  |
| CANATLANTIC MARKETING SERVICES LTD.      | QUE.   | NORANDA FOREST SALES INC.                | ONT.  |
| CANBERRA MARKETING                       | ONT.   | NORPLAST INC.                            | B.C.  |
| CANDRIN HOUSE TRADING COMPANY LTD.       | ALTA.  | NORSTREAM INTERTEC INC.                  | ONT.  |
| CANPAK INTERNATIONAL TRADING CORP.       | ONT.   | NORTH AMERICAN TURBOTECH LTD.            | QUE.  |
| CANWIDE INTERNATIONAL INC.               | ONT.   | NORTHEDGE INTERNATIONAL (CANADA) LTD.    | ALTA. |
| CANWORLD FOODS LTD.                      | ONT.   | NUWORLD HYTEK INDUSTRIES LTD.            | ONT.  |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC. | ONT.   | O. OASIS PICTURES INC.                   | ONT.  |
| CBC ENTERPRISES                          | QUE.   | OMEXI IMPORT EXPORT INC.                 | QUE.  |
| CFB TRADING COMPANY LTD.                 | B.C.   | ORAC INTERNATIONAL TRADING CO. LTD.      | ONT.  |
| CHARLES CHAPLIN ENTERPRISES INC.         | ONT.   | ORIENT'S IMPEX COMPANY LTD.              | ONT.  |
| CHARLESCRAFT                             | ONT.   | OVERSEAS PROJECTS CORP. OF CANADA LTD.   | INT.  |
| CITACO INTERNATIONAL TRADING INC.        | QUE.   | PALFUR MARKETING INC.                    | JNT.  |
| CLIC TRADING INC.                        | QUE.   | PANDIT INTERNATIONAL                     | ONT.  |
| CLIMIS EXPORT INC.                       | QUE.   | PARETO TRADING HOUSE LTD.                | B.C.  |
| CLIMIS INTERNATIONAL INC.                | QUE.   | PARSONS SEEDS LIMITED                    | ONT.  |
| COLEMAN & COLEMAN INC.                   | QUE.   | PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |
| COLOURS INTERNATIONAL INC.               | ONT.   | PENTA TRADING INTERNATIONAL LTD.         | B.C.  |
| COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE   | QUE.   | PERMACARE PRODUCTS INC.                  | QUE.  |
| COMTECH TRADING CO. LIMITED              | ONT.   | PETAMA-TENTAR INC.                       | ONT.  |
| CWTC CANADA WEST TRADING CORPORATION     | ALTA.  | PI MARKETING CORPORATION                 | B.C.  |
| CYG INTERNATIONAL INC.                   | QUE.   | PIERREFONDS IMPORT EXPORT CA LTEE        | QUE.  |
| DANA DOUGLAS MARKETING INTERNATIONAL     | ONT.   | PME EXPORTATION INC.                     | QUE.  |
| DANSANNA INTERNATIONAL                   | QUE.   | POSEIDON OCEAN PRODUCTS CORPORATION      | QUE.  |
| DARECO INC.                              | QUE.   | POWER HOUSE TOOL CANADA                  | MAN.  |
| DARIANNE INTERNATIONAL TRADING INC.      | ONT.   | PRAMNAS CANADA LIMITED                   | ONT.  |
| DEKONIC INTERNATIONAL MERCANTILE CO.     | ONT.   | PRINCIPAL INTL. THE TRADING HOUSE        | B.C.  |
| DOTCO INC.                               | ALTA.  | PRINTTECH INC.                           | QUE.  |
| DUNCAN INSTRUMENTS CANADA LTD.           | ONT.   | Q-LUBE MIRABEC INC.                      | ALTA. |
| ELECTRONIC WHOLESALERS CO. LTD.          | QUE.   | QUALITAS INTERNATIONAL INC.              | QUE.  |
| ELSON INTERNATIONAL TRADING CO. INC.     | QUE.   | RAMSEN ENGINEERING ASSOCIATES INC.       | N.S.  |
| ENTROPX                                  | ONT.   | REGOR INTERNATIONAL INC.                 | QUE.  |
| EQUATOR INTERNATIONAL INC.               | ALTA.  | RICHMOND MEDICAL PRODUCTS                | B.C.  |
| ESSCO INC.                               | ONT.   | RIM PACIFIC IMPORT-EXPORT (1988) INC.    | B.C.  |
| EURATEK INC.                             | ONT.   | RIO IMPORT & EXPORT LTD.                 | N.S.  |
| EVROM INTERNATIONAL INC.                 | ONT.   | ROME INTERNATIONAL MARKETING             | MAN.  |
| EXPORT U.S.A. CANADA INC.                | QUE.   | RONALD A. CHISHOLM LIMITED               | ONT.  |
| FIRST CANADIAN CONNECTIONS MKTG. CORP.   | B.C.   | RUDOLF VAN DER WALDE (1975) LTD./LTEE    | QUE.  |
| FORALIX EXPORT CANADA INC.               | QUE.   | SARECO SEAFOODS INC.                     | B.C.  |
| FRANK ROBY EXPORTING CO.                 | QUE.   | SEENA INTERNATIONAL CORPORATION          | ONT.  |
| FREMAH INTERNATIONAL TRADING INC.        | QUE.   | SEL-DRUM CORPORATION                     | ONT.  |
| G. VAN KAM TRADING CO. LTD.              | QUE.   | SENEY ENTERPRISES INC.                   | ONT.  |
| G.A. PAPER INTERNATIONAL INC.            | ONT.   | SEYBOLD INTERNATIONAL INC.               | ONT.  |
| GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA.  | SIGMAN & JONES LTD.                      | QUE.  |
| GEO-FAR EAST CO.                         | MAN.   | SIMEX INTERNATIONAL                      | QUE.  |
| GLOBE MARKETING INTERNATIONAL            | SASK.  | SIOUTEX ENRG.                            | QUE.  |
| GREAT WHITE NORTH LTD.                   | ONT.   | SOGLCO INTERNATIONAL INC.                | QUE.  |
| GREG LUND PRODUCTS LIMITED               | ONT.   | SOLAR STONE LTD.                         | QUE.  |
| H.J. SKELTON (CANADA) LIMITED            | ONT.   | SOMOS TRADING INTERNATIONAL INC.         | ONT.  |
| HARVEST AGRICULTURAL EXPORT CO.          | ONT.   | STARPARTS CANADA                         | MAN.  |
| HF TRADE INTERNATIONAL                   | ONT.   | STECKO CHEM INC.                         | QUE.  |
| HORSEWART INTERNATIONAL                  | ALTA.  | STRIDER SPORTS INC.                      | ONT.  |
| IBASCO-INTL. BUYERS & SELLERS CO.        | ONT.   | T.S.S. IMPEX                             | ONT.  |
| ICONPOWER LIMITED                        | ONT.   | TACONIC CORPORATION LTD.                 | ONT.  |
| IMECA INC.                               | QUE.   | TENLUBUS IMPORT/EXPORT                   | ONT.  |
| INTERCON TRADING                         | ONT.   | THE EAST ASIATIC COMPANY (CANADA) INC.   | B.C.  |
| INTERNATIONAL BUSINESS FORMS COMPANY     | ONT.   | THE ODURO WORLD ENTERPRISES              | MAN.  |
| INTERNATIONAL MARKETING SERVICES         | QUE.   | THERMAL & HYDRAULIC EQUIPMENT LIMITED    | ONT.  |
| INTERNATIONAL PRESS PUBLICATIONS         | ONT.   | THINKING SYSTEMS CORPORATION             | ONT.  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.   | THYSSSEN CANADA LIMITED                  | ONT.  |
| ISLAND SHIPPING LIMITED                  | P.E.I. | TIM-TECH INDUSTRIES LTD.                 | ONT.  |
| J. PASCAL INC.                           | QUE.   | TITAN TRADING INTERNATIONAL INC.         | ONT.  |
| J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.   | TLC PRODUCE SALES                        | B.C.  |
| J.C. DE LA RIVIERE ASSOCIATES LTD.       | ONT.   | TRACOMEX INTERNATIONAL ENRG.             | QUE.  |
| J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.   | TRADEK LIMITED                           | ONT.  |
| J.R. WELLINGTON EXPORT CORPORATION       | QUE.   | TRADEX LIMITED                           | N.S.  |
| JPR ENTERPRISES INC.                     | ONT.   | TRANSCO FOOD TRADING INC.                | QUE.  |
| KENNEDY ROSS & ASSOC.                    | ONT.   | TRICO SEAFOOD                            | N.B.  |
| L & R IMPORT EXPORT INC.                 | ONT.   | TRONCO INTERNATIONAL                     | ONT.  |
| LAMBTOM COLLEGE                          | ONT.   | TTLIC TRADING INC.                       | ONT.  |
| LE-HAN CANADA INC.                       | ONT.   | UNIVERSAL MARKETING AGENCIES             | ONT.  |
| LEBLANC & KHORETBI INTERNATIONAL INC.    | ONT.   | UNIVERSAL PAPER EXPORT CO. LTD.          | QUE.  |
| LES FRERES HUBERT, COURTIER EN ALIMENT.  | QUE.   | VENTES INTERNATIONALES D'ANIMAUX DU QUE. | QUE.  |
| LIMEXCO INC.                             | QUE.   | VILLA NOVA INTL. IMPORT EXPORT INC.      | QUE.  |
| LINK INTERNATIONAL                       | ONT.   | WACTOL ENTERPRISES LIMITED               | ONT.  |
| LLOYD'S INTERNATIONAL AUTOMOTIVE BROKERS | N.S.   | WEDGEWOODS IMPORT EXPORT                 | ONT.  |
| LORNE SHIELDS INTERTRADE CORP.           | B.C.   | WEST INDIA TRADING CO. INC.              | QUE.  |
| LTC ENTERPRISES INC.                     | ONT.   | WESTBURN QUEBEC INC., DIVISION NEDCO     | QUE.  |
| M & L TESTING EQUIPMENT CO. LTD.         | ONT.   | WESTMOUNT FOREST PRODUCTS LTD.           | B.C.  |
| M. GURVEY & BERRY CO. INC.               | ONT.   | WILLIAM D. BRANSON LIMITED               | ONT.  |
| MABUK TRADING INC.                       | ONT.   | WOODHOUSE INTL. MARKETING (QUE.) INC.    | QUE.  |
| MARCOM INTERNATIONAL                     | ONT.   | XCAM GRAIN LIMITED                       | MAN.  |
| MARISCO EXPORTERS LTD.                   | B.C.   | YBM CANADA INTERNATIONAL (IMPEX) INC.    | QUE.  |
| MARSHALL COMMODITIES LTD.                | ONT.   | ZADAN INTERNATIONAL                      | QUE.  |
| MARTIN & STEWART INC.                    | QUE.   |                                          |       |

CONTINUED...

## TRADING HOUSES BY COUNTRY

ZBT INTERNATIONAL CARGO COMPANY  
660431 ONTARIO INC.  
BUYING FROM: CAPRICORP INTERNATIONAL DEVELOPMENT INC.  
ENTROPEX  
INTERNATIONAL MARKETING SERVICES  
KENNEDY ROSS & ASSOC.  
LEUSYCO CANADA LIMITED  
PRINCIPAL INTL. THE TRADING HOUSE  
SAUDI ARABIAN-CANADIAN BUSINESS CORP.  
WEST-COTT INTERNATIONAL INC.  
WORLD COMMUNICATIONS MONDE N.T. INC.

## SYRIA

EXPORTS : ALDERBRANCH ENTERPRISES INC.  
BASTIN INTERNATIONAL  
CHARLESCRAFT  
G.A. PAPER INTERNATIONAL INC.  
MARTIN & STEWART INC.  
MAYSA IMPORT & EXPORT INC.  
MITRADE EXPORT INC.  
OMEXI IMPORT EXPORT INC.  
PITMAN MFG. CO. INC. INTERNATIONAL DIV.  
SEL-DRUM CORPORATION  
TRADING & MARKETING CO. (CANADA) INC.  
ZAYAT TRADING INC.

INTERESTED:

AYAT TRADING INC.  
AG-COM TRADING INC.  
AGMAR INTERNATIONAL EQUIPMENT INC.  
AGRICULTURAL DEVELOPMENT CORP. OF SASK.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
AMALGAMATED GLOBAL ENTERPRISES INC.  
ATAC INTERNATIONAL INC.  
BACON INTERNATIONAL MARKETING LTD.  
BARRINGTON INTERNATIONAL LTD.  
BASEMARK MARKETING LIMITED  
BASTIN INTERNATIONAL  
BEDIRIAN EMBRYO TRANSFERS LTD.  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CANADIAN COMMERCE & ENGINEERING CORP.  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANADIAN LIVESTOCK EXPORTERS ASSOCIATION  
CANADIAN SHORING SYSTEMS (CSS) INC.  
CANADIAN TRADERS LIMITED  
CANATLANTIC MARKETING SERVICES LTD.  
CANDRIN HOUSE TRADING COMPANY LTD.  
CANEXPORT TRANSCONTINENTAL LIMITED  
CBC ENTERPRISES  
CHARLES CHAPLIN ENTERPRISES INC.  
CLIMIS INTERNATIONAL INC.  
COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE  
COURCY INTERNATIONAL (COMMERCE) INC.  
COVERMED INC.  
DUNCAN INSTRUMENTS CANADA LTD.  
ECOTHERM INC.  
ESSCO INC.  
EXPORT U.S.A. CANADA INC.  
FORALIX EXPORT CANADA INC.  
FRANK ROBY EXPORTING CO.  
FREMAM INTERNATIONAL TRADING INC.  
GENERAL MERCHANTS INTERNATIONAL INC.  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
HI-BITS SYSTEMS  
HIR INTERNATIONAL LTD.  
ICONOPOWER LIMITED  
INTERNATIONAL BUSINESS FORMS COMPANY  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL PRESS PUBLICATIONS  
INTERNATIONAL ROAD DYNAMICS INC.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.R. WELLINGTON EXPORT CORPORATION  
KENNEDY ROSS & ASSOC.  
LE-HAN CANADA INC.  
LEBLANC & KHOREIBI INTERNATIONAL INC.  
LES ENTREPRISES D'ALIMENT. CHEYMA INC.  
LINK INTERNATIONAL  
LORNE SHIELDS INTERTRADE CORP.  
M. GURVEY & BERRY CO. INC.  
MARCON INTERNATIONAL  
METRO INTERNATIONAL TRADING COMPANY  
MICROLITES SCIENTIFIC DIV. OF WEST EAST  
NAMET INTERNATIONAL LTD.  
NORANDA FOREST SALES INC.  
NORPLAST INC.  
NORTH AMERICAN TURBOTECH LTD.  
NUWORLD HYTEK INDUSTRIES LTD.  
ORJAC INTERNATIONAL TRADING CO. LTD.

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PALFUR MARKETING INC.  
 PATHFINDER SYSTEMS DESIGN LTD.  
 PERMACARE PRODUCTS INC.  
 PERTAMA-TENTAR INC.  
 POWER HOUSE TOOL CANADA  
 Q-LUBE MIRABEC INC.  
 QUALITAS INTERNATIONAL INC.  
 RIO IMPORT & EXPORT LTD.  
 RUDDY INTERNATIONAL  
 SAUDI ARABIAN-CANADIAN BUSINESS CORP.  
 SEABOARD LUMBER SALES COMPANY LIMITED  
 SENEY ENTERPRISES INC.  
 SHEELD MARKETING SERVICES INC.  
 SIOUTEX ENRG.  
 SOLAR STONE LTD.  
 STARPARTS CANADA  
 TASMIA INTERTRADE INC.  
 THE ODURO WORLD ENTERPRISES  
 THERMAL & HYDRAULIC EQUIPMENT LIMITED  
 TITAN TRADING INTERNATIONAL INC.  
 TRACOMEX INTERNATIONAL ENRG.  
 TRANS ATLAS TRADING CO. LTD.  
 TRICHAMAR INC.  
 UNIVERSAL MARKETING AGENCIES  
 UNIVERSAL PAPER EXPORT CO. LTD  
 VENTES INTERNATIONALES D'ANIMAUX DU QUE.  
 WACTOL ENTERPRISES LIMITED  
 WEDGEWOODS IMPORT EXPORT  
 ZBT INTERNATIONAL CARGO COMPANY  
 3T INTERNATIONAL INC.  
 660431 ONTARIO INC.  
 KENNEDY ROSS & ASSOC.  
 Q-LUBE MIRABEC INC.  
 TRANS ATLAS TRADING CO. LTD.

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**TURKEY**

EXPORTS : ATAC INTERNATIONAL INC.  
BASEMARK MARKETING LIMITED  
CANADIAN TRADERS LIMITED  
CAPEX INDUSTRIES CORPORATION LTD.  
CBC ENTERPRISES  
DARECO INC.  
DARIANNE INTERNATIONAL TRADING INC.  
G.A. PAPER INTERNATIONAL INC.  
INTERNATIONAL COMMODITIES EXPORT CO.  
KA-SHING TRADING CO.  
MARTIN & STEWART INC.  
MITSUBISHI CANADA LTD.  
NORSTREAM INTERTEC INC.  
ORIAC INTERNATIONAL TRADING CO. LTD.  
PITMAN MFG. CO. INC. INTERNATIONAL DIV.  
RUDDY INTERNATIONAL  
SEABOARD LUMBER SALES COMPANY LIMITED  
T.S.S. IMPEX  
UNIVERSAL METAL CO. LIMITED  
UNIVERSAL PAPER EXPORT CO. LTD  
ZAYAT TRADING INC.

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INTERESTED: AYATY TRADING INC.  
ACCORD INTERNATIONAL LEAF INC.  
AG-COM TRADING INC.  
AGMAR INTERNATIONAL EQUIPMENT INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
ARICO CANADA LTD.  
ATLANTA LINK INCORPORATED  
B.G. CHECO INTERNATIONAL LTD.  
BACOM INTERNATIONAL MARKETING LTD.  
BALFOUR GUTHRIE FOREST PRODUCTS INC.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
BETHUNE IMPORT-EXPORT LTD.  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CALKINS & BURKE LIMITED  
CAN-AFRIC ENTERPRISES INC.  
CANADIAN BEARINGS LTD.  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANADIAN SOURCE IMPORTS & EXPORTS INC.  
CANATLANTIC MARKETING SERVICES LTD.  
CANDEV TRADING CO. INC.  
CANDRIM HOUSE TRADING COMPANY LTD.  
CANEXED LIMITED  
CAPEX INDUSTRIES CORPORATION LTD.  
CAPRICORP INTERNATIONAL DEVELOPMENT INC.  
CBC ENTERPRISES  
CFB TRADING COMPANY LTD.  
CHARLES CHAPLIN ENTERPRISES INC.  
CLIMIS EXPORT INC.  
CLIMIS INTERNATIONAL INC.

CONTINUED...



### TRADING HOUSES BY COUNTRY

|                                          |       |
|------------------------------------------|-------|
| COLOURS INTERNATIONAL INC.               | ONT.  |
| COMPTON COMMERCIAL CANADA-QUE-TUNISIE    | QUE.  |
| COVERMED INC.                            | QUE.  |
| D'JOVIAN INTERNATIONAL MERCHANTS LTD.    | ONT.  |
| DEKONIC INTERNATIONAL MERCANTILE CO.     | ONT.  |
| DOTCO INC.                               | ALTA. |
| DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
| ECOTHERM INC.                            | QUE.  |
| ENGLISH BAY CEDAR PRODUCTS LTD.          | B.C.  |
| ESSCO INC.                               | ONT.  |
| EURATEK INC.                             | ONT.  |
| EVYRON INTERNATIONAL INC.                | ONT.  |
| EXPORT U.S.A. CANADA INC.                | QUE.  |
| FORALIX EXPORT CANADA INC.               | QUE.  |
| FOREXPORT INC.                           | QUE.  |
| FRANK ROBY EXPORTING CO.                 | QUE.  |
| FREMAH INTERNATIONAL TRADING INC.        | QUE.  |
| G.A. PAPER INTERNATIONAL INC.            | ONT.  |
| GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA. |
| GLOBE MARKETING INTERNATIONAL            | SASK. |
| GREAT WHITE NORTH LTD.                   | ONT.  |
| HF TRADE INTERNATIONAL                   | ONT.  |
| HI-BITS SYSTEMS                          | QUE.  |
| ICONOPower LIMITED                       | ONT.  |
| INTERNATIONAL BUSINESS FORMS COMPANY     | ONT.  |
| INTERNATIONAL MARKETING SERVICES         | QUE.  |
| INTERNATIONAL PRESS PUBLICATIONS         | ONT.  |
| INTERNATIONAL ROAD DYNAMICS INC.         | SASK. |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
| INTERNATIONAL TRADE SERVICES COMPANY     | B.C.  |
| J. PASCAL INC.                           | QUE.  |
| J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
| J.R. WELLINGTON EXPORT CORPORATION       | QUE.  |
| KENNEDY ROSS & ASSOC.                    | ONT.  |
| LE-HAN CANADA INC.                       | ONT.  |
| LEBLANC & KHOREIBI INTERNATIONAL INC.    | ONT.  |
| LENCO FIBER CORP                         | QUE.  |
| LES ENTREPRISES D'ALIMENT. CHEYMA INC.   | QUE.  |
| LINK INTERNATIONAL                       | ONT.  |
| LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
| M. GURVEY & BERRY CO. INC.               | ONT.  |
| MABUK TRADING INC.                       | ONT.  |
| MARCON INTERNATIONAL                     | ONT.  |
| METRATRADE LIMITED                       | ONT.  |
| METRO INTERNATIONAL TRADING COMPANY      | QUE.  |
| MITRADE EXPORT INC.                      | ONT.  |
| MUTUAL FOREST INDUSTRIES LTD.            | B.C.  |
| NORANDA FOREST SALES INC.                | ONT.  |
| NORPLAST INC.                            | B.C.  |
| NORTH AMERICAN TURBOTECH LTD.            | QUE.  |
| NUWORLD HYTEK INDUSTRIES LTD.            | ONT.  |
| PALFUR MARKETING INC.                    | ONT.  |
| PANDIT INTERNATIONAL                     | ONT.  |
| PARSONS SEEDS LIMITED.                   | ONT.  |
| PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |
| PIERREFONDS IMPORT EXPORT CA LTEE        | QUE.  |
| PME EXPORTATION INC.                     | QUE.  |
| POWER HOUSE TOOL CANADA                  | MAN.  |
| PRINCIPAL INTL. THE TRADING HOUSE        | B.C.  |
| PUNDA MERCANTILE INC.                    | QUE.  |
| Q-LUBE MIRABEC INC.                      | QUE.  |
| QUALITAS INTERNATIONAL INC.              | QUE.  |
| RESOURCE OUTFITTERS INTERNATIONAL        | ALTA. |
| RIGBY TRADE LIMITED                      | ONT.  |
| RIO IMPORT & EXPORT LTD.                 | ONT.  |
| SENEY ENTERPRISES INC.                   | N.S.  |
| SHEELD MARKETING SERVICES INC.           | ONT.  |
| SIGID IMPORT EXPORT S.C.C.               | QUE.  |
| SIOUTEX ENRG.                            | QUE.  |
| SOGEICO INTERNATIONAL INC.               | QUE.  |
| SOLAR STONE LTD.                         | QUE.  |
| STARPARTS CANADA                         | MAN.  |
| SUMITOMO CANADA LIMITED                  | B.C.  |
| TASMAIA INTERTRADE INC.                  | QUE.  |
| THE EAST ASIATIC COMPANY (CANADA) INC.   | QUE.  |
| THE ODURO WORLD ENTERPRISES              | MAN.  |
| THERMAL & HYDRAULIC EQUIPMENT LIMITED    | ONT.  |
| THINKING SYSTEMS CORPORATION             | ONT.  |
| TITAN TRADING INTERNATIONAL INC.         | ONT.  |
| TRADING & MARKETING CO. (CANADA) INC.    | QUE.  |
| TRANSCO FOOD TRADING INC.                | QUE.  |
| TRANSCOR TRANSPORTATION CONSULTANTS      | ONT.  |
| TRICHAMAR INC.                           | QUE.  |
| UNIVERSAL MARKETING AGENCIES             | ONT.  |
| VILLA NOVA INTL. IMPORT EXPORT INC.      | QUE.  |
| WACTOL ENTERPRISES LIMITED               | ONT.  |
| WEDGEWOODS IMPORT EXPORT                 | ONT.  |
| WEST INDIA TRADING CO. INC.              | QUE.  |
| WESTMOUNT FOREST PRODUCTS LTD.           | B.C.  |
| WOODHOUSE INTL. MARKETING (QUE.) INC.    | QUE.  |

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|              | ZBT INTERNATIONAL CARGO COMPANY          | B.C. |
|              | 660431 ONTARIO INC.                      | ONT. |
| BUYING FROM: | ATAC INTERNATIONAL INC.                  | ONT. |
|              | BACON INTERNATIONAL MARKETING LTD.       | ONT. |
|              | BALCORP LIMITED                          | QUE. |
|              | BETHUNE IMPORT-EXPORT LTD.               | QUE. |
|              | CAPEX INDUSTRIES CORPORATION LTD.        | QUE. |
|              | CAPRICORP INTERNATIONAL DEVELOPMENT INC. | ONT. |
|              | INTERCAN MARKETING INC.                  | B.C. |
|              | INTRAFINA LTD.                           | QUE. |
|              | KA-SHING TRADING CO.                     | ONT. |
|              | KENNEDY ROSS & ASSOC.                    | ONT. |
|              | KOOT CONSOLIDATED INTERNATIONAL LTD.     | ONT. |
|              | MARSHALL COMMODITIES LTD.                | ONT. |
|              | METRADE LIMITED                          | ONT. |
|              | MITRADE EXPORT INC.                      | QUE. |
|              | OMEXI IMPORT EXPORT INC.                 | QUE. |
|              | PERMACARE PRODUCTS INC.                  | QUE. |
|              | PRIMO FOODS LIMITED                      | B.C. |
|              | RIGBY TRADE LIMITED                      | ONT. |
|              | TASMAIA INTERTRADE INC.                  | QUE. |
|              | WEST INDIA TRADING CO. INC.              | QUE. |

## UNITED ARAB EMIRATES

|           |                                         |       |
|-----------|-----------------------------------------|-------|
| EXPORTS : | AGRO COMPANY OF CANADA LTD.             | SASK. |
|           | ALDERBRANCH ENTERPRISES INC.            | ALTA. |
|           | ARICO CANADA LTD.                       | ONT.  |
|           | ARTFUL APPLICATIONS INC.                | ONT.  |
|           | BACON INTERNATIONAL MARKETING LTD.      | ONT.  |
|           | BARRINGTON INTERNATIONAL LTD.           | ONT.  |
|           | BRITISH COLUMBIA TREE FRUITS LTD.       | B.C.  |
|           | C. ITOM & CO (CANADA) LTD.              | QUE.  |
|           | CANADA TRADE GROUP INC.                 | QUE.  |
|           | CANEXPORT TRANSCONTINENTAL LIMITED      | ALTA. |
|           | CANYEN INTERNATIONAL CORPORATION        | ONT.  |
|           | CATA BRANDS INC.                        | QUE.  |
|           | COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE  | QUE.  |
|           | COVERMED INC.                           | QUE.  |
|           | DUNCAN INSTRUMENTS CANADA LTD.          | ONT.  |
|           | ECOTHERM INC.                           | QUE.  |
|           | ESSCO INC.                              | ONT.  |
|           | FOREXPORT INC.                          | QUE.  |
|           | G.A. PAPER INTERNATIONAL INC.           | ONT.  |
|           | GENTRA IMPEX                            | QUE.  |
|           | GUILLEVIN INTERNATIONAL INC.            | ONT.  |
|           | HI-BITS SYSTEMS                         | QUE.  |
|           | HIR INTERNATIONAL LTD.                  | MAN.  |
|           | INTERGULF COMMODITIES (INT'L)           | B.C.  |
|           | INTERNATIONAL ROAD DYNAMICS INC.        | SASK. |
|           | INTERSPAN INDUSTRIAL SALES INC.         | ONT.  |
|           | INTRAFINA LTD.                          | QUE.  |
|           | LE GROUPE MULTIMEDIA DU CANADA INC.     | QUE.  |
|           | LINEXCO INC.                            | QUE.  |
|           | MATSON TRADING HOUSE                    | ONT.  |
|           | MITRADE EXPORT INC.                     | QUE.  |
|           | NAMET INTERNATIONAL LTD.                | ALTA. |
|           | NAMTRADE INTERNATIONAL INC.             | QUE.  |
|           | PANDIT INTERNATIONAL                    | ONT.  |
|           | R.S. ROBINSON'S SONS (1971) LTD.        | MAN.  |
|           | RAY BUSBRIDGE INC.                      | QUE.  |
|           | RICHMOND MEDICAL PRODUCTS               | B.C.  |
|           | RONALD A. CHISHOLM LIMITED              | ONT.  |
|           | RUDDY INTERNATIONAL                     | ONT.  |
|           | SABCANA INTERNATIONAL INC.              | B.C.  |
|           | SEABOARD LUMBER SALES COMPANY LIMITED   | ONT.  |
|           | SEENA INTERNATIONAL CORPORATION         | QUE.  |
|           | SEL-DRUM CORPORATION                    | ONT.  |
|           | SINEX INTERNATIONAL                     | QUE.  |
|           | SOVIBEX LTEE                            | QUE.  |
|           | TRACOMEX INTERNATIONAL ENRG.            | QUE.  |
|           | TRICHAMAR INC.                          | QUE.  |
|           | WARD BEDAS (CANADA) LIMITED             | B.C.  |
|           | WESTBURNE QUEBEC INC., DIVISION NEDCO   | QUE.  |
|           | YBM CANADA INTERNATIONAL (IMPEX) INC.   | QUE.  |
|           | ZAVAT TRADING INC.                      | QUE.  |
|           | ZNIDAR BROS. (1982) INC.                | ONT.  |
|           | AG-COM TRADING INC.                     | ONT.  |
|           | AGMAR INTERNATIONAL EQUIPMENT INC.      | SASK. |
|           | AGRICULTURAL DEVELOPMENT CORP. OF SASK. | SASK. |
|           | AL KATHEB INTERNATIONAL                 | ONT.  |
|           | ALAN WRIGHT BISON-BISON                 | MAN.  |
|           | AMALGAMATED GLOBAL ENTERPRISES INC.     | QUE.  |
|           | ATAC INTERNATIONAL INC.                 | ONT.  |
|           | ATLANTA LINK INCORPORATED               | ONT.  |
|           | AXEWOOD COMPANY LIMITED                 | ONT.  |
|           | B.G. CHECO INTERNATIONAL LTD.           | ONT.  |
|           | BALCORP LIMITED                         | QUE.  |

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### TRADING HOUSES BY COUNTRY

BALFOUR GUTHRIE FOREST PRODUCTS INC.  
 BARRINGTON INTERNATIONAL LTD.  
 BASEMARK MARKETING LIMITED  
 BASTIN INTERNATIONAL  
 BEDIRIAN EMBRYO TRANSFERS LTD.  
 BUCHANAN TRADING INC.  
 BUSCHLEN/MOWATT FINE ARTS LTD.  
 C.M.E. BLASTING & MINING EQUIPMENT LTD  
 CALKINS & BURKE LIMITED  
 CAN-AFRIC ENTERPRISES INC.  
 CANADIAN BEARINGS LTD.  
 CANADIAN COMMERCE & ENGINEERING CORP.  
 CANADIAN FOREIGN TRADE CO.  
 CANADIAN HONEY & FINE FOODS EXPORTERS  
 CANADIAN MERCHANT VENTURER  
 CANADIAN SHORING SYSTEMS (CSS) INC.  
 CANADIAN SOURCE IMPORTS & EXPORTS INC.  
 CANADIAN TRADERS LIMITED  
 CANADIAN TRANS WORLD SUPPLIERS LTD.  
 CANATLANTIC MARKETING SERVICES LTD.  
 CANBERRA MARKETING  
 CANDRIN HOUSE TRADING COMPANY LTD.  
 CANEDEX LIMITED  
 CBC ENTERPRISES  
 CHARLES CHAPLIN ENTERPRISES INC.  
 CITACO INTERNATIONAL TRADING INC.  
 CLIMIS EXPORT INC.  
 CLIMIS INTERNATIONAL INC.  
 COLEMAN & COLEMAN INC.  
 COMTECH TRADING CO. LIMITED  
 COUREY INTERNATIONAL (COMMERCE) INC.  
 CWTC CANADA WEST TRADING CORPORATION  
 CYG INTERNATIONAL INC.  
 D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
 DANA DOUGLAS MARKETING INTERNATIONAL  
 DARECO INC.  
 DEKONIC INTERNATIONAL MERCANTILE CO.  
 DOTCO INC.  
 DUNCAN INSTRUMENTS CANADA LTD.  
 ELECTRONIC WHOLESALERS CO. LTD.  
 ELEVAT ELECTRONIC SALES CORP.  
 ELSON INTERNATIONAL TRADING CO. INC.  
 ESSCO INC.  
 EXPORT U.S.A. CANADA INC.  
 FCI INTERNATIONAL MARKETING GROUP  
 FORALIX EXPORT CANADA INC.  
 FRANK ROBY EXPORTING CO.  
 FREMAH INTERNATIONAL TRADING INC.  
 G. VAN KAM TRADING CO. LTD.  
 G.A. PAPER INTERNATIONAL INC.  
 GENERAL MERCHANTS INTERNATIONAL INC.  
 GENTRA IMPEX  
 GLOBE MARKETING INTERNATIONAL  
 GREAT WHITE NORTH LTD.  
 HIR INTERNATIONAL LTD.  
 HORSEWART INTERNATIONAL  
 ICONOPOWER LIMITED  
 IMECA INC.  
 INTERCOM TRADING  
 INTERNATIONAL BUSINESS FORMS COMPANY  
 INTERNATIONAL MARKETING SERVICES  
 INTERNATIONAL PRESS PUBLICATIONS  
 INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
 J.B. INTERNATIONAL SHIPPERS LTD.  
 J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
 J.R. WELLINGTON EXPORT CORPORATION  
 JPR ENTERPRISES INC.  
 KENNEDY ROSS & ASSOC.  
 L & R IMPORT EXPORT INC.  
 LAMBTON COLLEGE  
 LE GROUPE MULTIMEDIA DU CANADA INC.  
 LE-HAM CANADA INC.  
 LEBLANC & KHORETBI INTERNATIONAL INC.  
 LES ENTREPRISES D'ALIMENT. CHEYMA INC.  
 LES FRERES HUBERT, COURTIER EN ALIMENT.  
 LIMEXCO INC.  
 LINK INTERNATIONAL  
 LLOYD'S INTERNATIONAL AUTOMOTIVE BROKERS  
 LORNE SHIELDS INTERTRADE CORP.  
 LTC ENTERPRISES INC.  
 M. GURVEY & BERRY CO. INC.  
 MARCOM INTERNATIONAL  
 MARISCO EXPORTERS LTD.  
 MAYSA IMPORT & EXPORT INC.  
 METRATRDE LIMITED  
 METRO INTERNATIONAL TRADING COMPANY  
 MICROLITES SCIENTIFIC DIV. OF WEST EAST  
 MIDOLE EAST TELECOM CONSULTANTS  
 MOVAL INTERNATIONAL INC.  
 MORANDA FOREST SALES INC.

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NORPLAST INC.  
 NORTHSTREAM INTERTEC INC.  
 NORTH AMERICAN TURBOTECH LTD.  
 NORTHBRIDGE INTERNATIONAL (CANADA) LTD.  
 NUWORLD HYTEK INDUSTRIES LTD.  
 OMEXI IMPORT EXPORT INC.  
 ORACI INTERNATIONAL TRADING CO. LTD.  
 ORIENT'S IMPEX COMPANY LTD.  
 OVERSEAS PROJECTS CORP. OF CANADA LTD.  
 PALFUR MARKETING INC.  
 PANDIT INTERNATIONAL  
 PARETO TRADING HOUSE LTD.  
 PATHFINDER SYSTEMS DESIGN LTD.  
 PENTA TRADING INTERNATIONAL LTD.  
 PERMACARE PRODUCTS INC.  
 PERTAMA-TENTAR INC.  
 PI MARKETING CORPORATION  
 PIERREFONDS IMPORT EXPORT CA LTEE  
 PITMAN MFG. CO. INC. INTERNATIONAL DIV.  
 PME EXPORTATION INC.  
 POSEIDON OCEAN PRODUCTS CORPORATION  
 POWER HOUSE TOOL CANADA  
 PRAMNAS CANADA LIMITED  
 PRIMO FOODS LIMITED  
 PRINCIPAL INTL. THE TRADING HOUSE  
 PRINTECH INC.  
 Q-LUBE MIRABEC INC.  
 QUALITAS INTERNATIONAL INC.  
 RAMSEN ENGINEERING ASSOCIATES INC.  
 RIO IMPORT & EXPORT LTD.  
 ROME INTERNATIONAL MARKETING  
 RONALD A. CHISHOLM LIMITED  
 RUDOLF VAN DER WALDE (1975) LTD./LTEE  
 SARECO SEAFOODS INC.  
 SAUDI ARABIAN-CANADIAN BUSINESS CORP.  
 SENEY ENTERPRISES INC.  
 SHEELD MARKETING SERVICES INC.  
 SIGMAN & JONES LTD.  
 SINOTEK INTERNATIONAL (1986) INC.  
 SIOUTEX ENRG.  
 SOGELCO INTERNATIONAL INC.  
 SOLAR STONE LTD.  
 SONOS TRADING INTERNATIONAL INC.  
 STARPARTS CANADA  
 STECKO CHEM INC.  
 TACOMIC CORPORATION LTD.  
 TAIKO COMMERCIAL LTD.  
 TAURUS EXPORTS & IMPORTS  
 THE EAST ASIATIC COMPANY (CANADA) INC.  
 THE HOWARD JAMES CO. LTD.  
 THE ODORO WORLD ENTERPRISES  
 THERMAL & HYDRAULIC EQUIPMENT LIMITED  
 THINKING SYSTEMS CORPORATION  
 THYSEN CANADA LIMITED  
 TIM-TECH INDUSTRIES LTD.  
 TITAN TRADING INTERNATIONAL INC.  
 TLC PRODUCE SALES  
 TOM DYER ENTERPRISES INC.  
 TRACOMEX INTERNATIONAL ENRG.  
 TRADEK LIMITED  
 TRADEX LIMITED  
 TRADING & MARKETING CO. (CANADA) INC.  
 TRANS ATLAS TRADING CO. LTD.  
 TRANSCO FOOD TRADING INC.  
 TRENTON MACHINE TOOL  
 TRICO SEAFOOD  
 TROMCO INTERNATIONAL  
 UNIVERSAL MARKETING AGENCIES  
 UNIVERSAL METAL CO. LIMITED  
 UNIVERSAL PAPER EXPORT CO. LTD  
 WACTOL ENTERPRISES LIMITED  
 WEDGEWOODS IMPORT EXPORT  
 WEST INDIA TRADING CO. INC.  
 WESTBURNE QUEBEC INC., DIVISION MEDCO  
 WILLIAM D. BRANSON LIMITED  
 WOODHOUSE INTL. MARKETING (QUE.) INC.  
 ZAIDAN INTERNATIONAL  
 ZBT INTERNATIONAL CARGO COMPANY  
 3T INTERNATIONAL INC.  
 660431 ONTARIO INC.  
 KENNEDY ROSS & ASSOC.  
 LEUSYCO CANADA LIMITED  
 TRANS ATLAS TRADING CO. LTD.

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**BUYING FROM:**

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EXPORTS : BACON INTERNATIONAL MARKETING LTD.  
SARCANA INTERNATIONAL INC.

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# TRADING HOUSES BY COUNTRY

INTERESTED: SEENA INTERNATIONAL CORPORATION  
ZAVAT TRADING INC.  
AGMAR INTERNATIONAL EQUIPMENT INC.  
ATAC INTERNATIONAL INC.  
BACON INTERNATIONAL MARKETING LTD.  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CLINIS INTERNATIONAL INC.  
COMPTON COMMERCIAL CANADA-QUE-TUNISIE  
COVERED INC.  
DOTCO INC.  
DUNCAN INSTRUMENTS CANADA LTD.  
G.A. PAPER INTERNATIONAL INC.  
GENERAL MERCHANTS INTERNATIONAL INC.  
J.R. WELLINGTON EXPORT CORPORATION  
KENNEDY ROSS & ASSOC.  
LES ENTREPRISES D'ALIMENT. CHEYMA INC.  
NAMET INTERNATIONAL LTD.  
PATHFINDER SYSTEMS DESIGN LTD.  
Q-LUBE MIRABEC INC.  
SENEY ENTERPRISES INC.  
SOLAR STONE LTD.  
660431 ONTARIO INC.  
BUYING FROM: KENNEDY ROSS & ASSOC.

## YEMEN, SOUTH

EXPORTS : CANADIAN TRADERS LIMITED  
CANEXPORT TRANSCONTINENTAL LIMITED  
CANYEM INTERNATIONAL CORPORATION  
COMPAGNIE D'IMPORTATION & D'EXPORTATION  
LIMEXCO INC.  
ORAC INTERNATIONAL TRADING CO. LTD.  
RIGBY TRADE LIMITED  
SEENA INTERNATIONAL CORPORATION  
WARD BEDAS (CANADA) LIMITED  
INTERESTED: AG-COM TRADING INC.  
AGMAR INTERNATIONAL EQUIPMENT INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
ANALGAMATED GLOBAL ENTERPRISES INC.  
ARICO CANADA LTD.  
ATAC INTERNATIONAL INC.  
B.G. CHECO INTERNATIONAL LTD.  
BARRINGTON INTERNATIONAL LTD.  
BASEMARK MARKETING LIMITED  
BASTIN INTERNATIONAL  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CALKINS & BURKE LIMITED  
CANADIAN COMMERCE & ENGINEERING CORP.  
CANADIAN FOREIGN TRADE CO.  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANADIAN MERCHANT VENTURER  
CANADIAN SOURCE IMPORTS & EXPORTS INC.  
CANADIAN TRADERS LIMITED  
CANATLANTIC MARKETING SERVICES LTD.  
CANDRIN HOUSE TRADING COMPANY LTD.  
CANEXCO LIMITED  
CANEXPORT TRANSCONTINENTAL LIMITED  
CANYEM INTERNATIONAL CORPORATION  
CBC ENTERPRISES  
CHARLES CHAPLIN ENTERPRISES INC.  
CITACO INTERNATIONAL TRADING INC.  
CLINIS INTERNATIONAL INC.  
COLEMAN & COLEMAN INC.  
COUREY INTERNATIONAL (COMMERCE) INC.  
COVERED INC.  
D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
DEKONIC INTERNATIONAL MERCANTILE CO.  
DUNCAN INSTRUMENTS CANADA LTD.  
ECOTHERM INC.  
ELEVAT ELECTRONIC SALES CORP.  
EXPORT U.S.A. CANADA INC.  
FORALIX EXPORT CANADA INC.  
FRANK ROBY EXPORTING CO.  
FRENAM INTERNATIONAL TRADING INC.  
GENERAL MERCHANTS INTERNATIONAL INC.  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
HI-BITS SYSTEMS  
HORSEMARY INTERNATIONAL  
ICONPOWER LIMITED  
INTERGULF COMMODITIES (INT'L)  
INTERNATIONAL BUSINESS FORMS COMPANY  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL PRESS PUBLICATIONS  
INTERNATIONAL ROAD DYNAMICS INC.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY

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SOLAR STONE LTD.  
660431 ONTARIO INC.  
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KENNEDY ROSS & ASSOC.  
LE-HAN CANADA INC.  
LEBLANC & KHOREIBI INTERNATIONAL INC.  
LES ENTREPRISES D'ALIMENT. CHEYMA INC.  
LES FRERES HUBERT, COURTIER EN ALIMENT.  
LIMEXCO INC.  
LINK INTERNATIONAL  
LORNE SHIELDS INTERTRADE CORP.  
LOUIS DREYFUS CANADA LTD.  
LTC ENTERPRISES INC.  
M. GURVEY & BERRY CO. INC.  
MARCON INTERNATIONAL  
MARISCO EXPORTERS LTD.  
METRO INTERNATIONAL TRADING COMPANY  
MICROLITES SCIENTIFIC DIV. OF WEST EAST  
MIDDLE EAST TELECOM CONSULTANTS  
NITRADE EXPORT INC.  
NAMET INTERNATIONAL LTD.  
NORANDA FOREST SALES INC.  
NORSTREAM INTERTEC INC.  
NORTH AMERICAN TURBOTECH LTD.  
NORTHBRIDGE INTERNATIONAL (CANADA) LTD.  
NUMORLD HYTEK INDUSTRIES LTD.  
ORAC INTERNATIONAL TRADING CO. LTD.  
ORIENT'S IMPEX COMPANY LTD.  
PALFUR MARKETING INC.  
PANDIT INTERNATIONAL  
PATHFINDER SYSTEMS DESIGN LTD.  
PI MARKETING CORPORATION  
PIERREFONDS IMPORT EXPORT CA LTEE  
POWER HOUSE TOOL CANADA  
Q-LUBE MIRABEC INC.  
QUALITAS INTERNATIONAL INC.  
RICHMOND MEDICAL PRODUCTS  
RIO IMPORT & EXPORT LTD.  
RUDDY INTERNATIONAL  
RUDDOLF VAN DER WALDE (1975) LTD./LTEE  
SAUDI ARABIAN-CANADIAN BUSINESS CORP.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SEENA INTERNATIONAL CORPORATION  
SENEY ENTERPRISES INC.  
SIGMAN & JONES LTD.  
SIOUTEX ENRG.  
SOLAR STONE LTD.  
STARPARTS CANADA  
THE ODURO WORLD ENTERPRISES  
THERMAL & HYDRAULIC EQUIPMENT LIMITED  
TITAN TRADING INTERNATIONAL INC.  
TLC PRODUCE SALES  
TRADEK LIMITED  
TRADING & MARKETING CO. (CANADA) INC.  
UNIVERSAL MARKETING AGENCIES  
UNIVERSAL PAPER EXPORT CO. LTD  
WEDGEWOODS IMPORT EXPORT  
YBM CANADA INTERNATIONAL (IMPEX) INC.  
3T INTERNATIONAL INC.  
660431 ONTARIO INC.  
BUYING FROM: KENNEDY ROSS & ASSOC.

# TRADING HOUSES BY COUNTRY

## NORTH AMERICA

### GREENLAND

EXPORTS : ARNPRIOR SPORTLAND LTD. ONT.  
 BJS MARKETING & CONSULTING ONT.  
 BRITNELL TRADING INC. N.B.  
 H. FINE & SONS LIMITED ONT.  
 TUTTAVIK INC. ONT.  
 INTERESTED: AG-COM TRADING INC. ONT.  
 AGRO COMPANY OF CANADA LIMITED SASK.  
 ALAN WRIGHT BISON-BISON MAN.  
 ARAVIS DISTRIBUTION INC. QUE.  
 ATAC INTERNATIONAL INC. ONT.  
 BARRINGTON INTERNATIONAL LTD. ONT.  
 BASTIN INTERNATIONAL MAN.  
 BJS MARKETING & CONSULTING ONT.  
 C.M.E. BLASTING & MINING EQUIPMENT LTD. ONT.  
 CALKINS & BURKE LIMITED B.C.  
 CANADIAN HONEY & FINE FOODS EXPORTERS MAN.  
 CBC ENTERPRISES QUE.  
 CHARLES CHAPLIN ENTERPRISES INC. ONT.  
 D'JOVIAN INTERNATIONAL MERCHANTS LTD. ONT.  
 DEKONIC INTERNATIONAL MERCANTILE CO. ONT.  
 DUNCAN INSTRUMENTS CANADA LTD. ONT.  
 EMRY TRADING CO. B.C.  
 EXPORT U.S.A. CANADA INC. QUE.  
 FRANK ROBY EXPORTING CO. QUE.  
 GENERAL MERCHANTS INTERNATIONAL INC. ALTA.  
 GLOBE MARKETING INTERNATIONAL SASK.  
 GREAT WHITE NORTH LTD. ONT.  
 H. FINE & SONS LIMITED ONT.  
 H.J. SKELTON (CANADA) LIMITED ONT.  
 I-TECH CANADA INC. ONT.  
 ICONPOWER LIMITED ONT.  
 INTERNATIONAL TECHNICAL SUPPLY (ITS) INC. QUE.  
 J & J TRADING B.C.  
 J.B. INTERNATIONAL SHIPPERS LTD. ONT.  
 LE-HAN CANADA INC. ONT.  
 LES FRERES HUBERT, COURTIER EN ALIMENT. QUE.  
 LORNE SHIELDS INTERTRADE CORP. ONT.  
 LTC ENTERPRISES INC. B.C.  
 LYONS FRY MERGERS LIMITED ONT.  
 M. GURVEY & BERRY CO. INC. ONT.  
 MARCON INTERNATIONAL ONT.  
 MARSHALL COMMODITIES LTD. ONT.  
 MCLEOD FOREST PRODUCTS LIMITED N.S.  
 MEDICOM INC. QUE.  
 METRO INTERNATIONAL TRADING COMPANY ONT.  
 NORTH AMERICAN TURBOTECH LTD. QUE.  
 PATHFINDER SYSTEMS DESIGN LTD. ONT.  
 PERTAMA-TENTAR INC. ONT.  
 POWER HOUSE TOOL CANADA MAN.  
 RIO IMPORT & EXPORT LTD. N.S.  
 ROSS RICHARDSON & CO. (1988) LTD. B.C.  
 SARBET MARKETING DIV. OF 836067 ONT. INC. ONT.  
 SENEY ENTERPRISES INC. ONT.  
 STARPARTS CANADA MAN.  
 TESCO TRADING CO. LTD. B.C.  
 THAI OCCIDENTAL LTD. ONT.  
 THE EAST ASIATIC COMPANY (CANADA) INC. B.C.  
 THE HOWARD JAMES CO. LTD. ONT.  
 THE ODOURO WORLD ENTERPRISES MAN.  
 TITAN TRADING INTERNATIONAL INC. ONT.  
 TRANSCOR TRANSPORTATION CONSULTANTS ONT.  
 TRICO SEAFOOD N.B.  
 TYEE TIMBER PRODUCTS LTD. B.C.  
 WEDGEWOODS IMPORT EXPORT ONT.  
 WILLIAM D. BRANSON LIMITED ONT.  
 ZRIDAR BROS. (1982) INC. ONT.  
 660431 ONTARIO INC. ONT.  
 BUYING FROM: LEUSYCO CANADA LIMITED ONT.  
 NATIONAL SEA PRODUCTS LTD. INTL. MKTG. N.S.  
 RIO IMPORT & EXPORT LTD. N.S.  
 TESCO TRADING CO. LTD. B.C.

### MEXICO

EXPORTS : AGRO COMPANY OF CANADA LTD. QUE.  
 ANCHOR INTL. TRADING COMPANY INC. B.C.  
 ARTFUL APPLICATIONS INC. ONT.  
 ATAC INTERNATIONAL INC. ONT.  
 B.G. CHECO INTERNATIONAL LTD. ONT.  
 BACCARDI TRADING COMPANY LIMITED N.S.  
 BAOY (IN-EX) INTERNATIONAL INC. QUE.

BRITISH COLUMBIA TREE FRUITS LTD. B.C.  
 CALKINS & BURKE LIMITED B.C.  
 CANADA PACKERS INC. INT'L TRADE DIV. ONT.  
 CANADA TRADE GROUP INC. QUE.  
 CANADIAN LIVESTOCK EXPORTERS ASSOCIATION ONT.  
 CANADIAN TRADERS LIMITED B.C.  
 CANAMEX ELECTRONICS LIMITED ONT.  
 CANPOTEX LIMITED SASK.  
 CONCISE EXPORTISE LTD. B.C.  
 D'JOVIAN INTERNATIONAL MERCHANTS LTD. ONT.  
 DARIANNE INTERNATIONAL TRADING INC. ONT.  
 DONALDSON INT'L LIVESTOCK LIMITED ONT.  
 DOTCO INC. ALTA.  
 EQUATOR INTERNATIONAL INC. ALTA.  
 EURODATA INC. ONT.  
 GENICANAM INC. QUE.  
 H. CLEVELAND & CO. LTD. B.C.  
 HALFORD HIDE AND LEATHER CO. LTD. ALTA.  
 INTERMARK TRADING LTD. B.C.  
 J.C. DE LA RIVIERE ASSOCIATES LTD. ONT.  
 KAMBRIA CONTROLS LTD. ONT.  
 LACHANCE BROTHERS LIMITED MAN.  
 LAMBTON COLLEGE ONT.  
 LATIN AMERICAN TRADING COMPANY ONT.  
 LEMCO FIBER CORP. QUE.  
 LOUIS DREYFUS CANADA LTD. MAN.  
 MARTIN & STEWART INC. QUE.  
 MATCAN DEVELOPMENTS LTD. ALTA.  
 MEDICOM INC. QUE.  
 MITSUBISHI CANADA LTD. ONT.  
 NAVARRETE CONSULTANTS QUE.  
 NELSON MACHINERY COMPANY LTD. B.C.  
 NORSTREAM INTERTEC INC. ONT.  
 NORTHAM FOOD TRADING CO. QUE.  
 NUWORLD HYTEK INDUSTRIES LTD. ONT.  
 PHILIPP BROTHERS (CANADA) LTD. ONT.  
 PITMAN MFG. CO. INC. INTERNATIONAL DIV. ONT.  
 PUNDA MERCANTILE INC. QUE.  
 RONALD A. CHISHOLM LIMITED ONT.  
 SEED-LINK DIV. OF LANDIS SEED CDA. LTD. ONT.  
 SEL-DRUM CORPORATION ONT.  
 SOCIETE DES ELEVEURS DE PORCS DU QUEBEC QUE.  
 THAI OCCIDENTAL LTD. ONT.  
 THERMAL & HYDRAULIC EQUIPMENT LIMITED ALTA.  
 TRANS ATLAS TRADING CO. LTD. QUE.  
 TWINPAK INC. ONT.  
 UNIVERSAL METAL CO. LIMITED MAN.  
 XCAN GRAIN LIMITED ALTA.  
 INTERESTED: A.V. ENERGY INC. QUE.  
 ACCORD INTERNATIONAL LEAF INC. ONT.  
 AG-COM TRADING INC. ONT.  
 AGRO COMPANY OF CANADA LIMITED SASK.  
 ALAN WRIGHT BISON-BISON MAN.  
 AMALGAMATED GLOBAL ENTERPRISES INC. QUE.  
 ARAVIS DISTRIBUTION INC. QUE.  
 B.G. CHECO INTERNATIONAL LTD. ONT.  
 BALFOUR GUTHRIE FOREST PRODUCTS INC. B.C.  
 BARRINGTON INTERNATIONAL LTD. ONT.  
 BASTIN INTERNATIONAL MAN.  
 BEDIRIAN EMBRYO TRANSFERS LTD. ONT.  
 BENTO MARKETING B.C.  
 BJS MARKETING & CONSULTING ONT.  
 BRITISH COLUMBIA-THAI CORPORATION B.C.  
 C.M.E. BLASTING & MINING EQUIPMENT LTD. ONT.  
 CANADIAN COMMERCE & ENGINEERING CORP. ONT.  
 CANADIAN HONEY & FINE FOODS EXPORTERS MAN.  
 CANADIAN LIVESTOCK EXPORTERS ASSOCIATION ONT.  
 CANADIAN SOURCE IMPORTS & EXPORTS INC. ALTA.  
 CANADIAN TRADERS LIMITED B.C.  
 CANATLANTIC MARKETING SERVICES LTD. QUE.  
 CANWORLD FOODS LTD. ONT.  
 CBC ENTERPRISES QUE.  
 CFB TRADING COMPANY LTD. B.C.  
 CHARLES CHAPLIN ENTERPRISES INC. ONT.  
 CHARLESCRAFT ONT.  
 COLOURS INTERNATIONAL INC. ONT.  
 COMTECH TRADING CO. LIMITED ONT.  
 CORIMPEX INTERNATIONAL INC. ONT.  
 COUREY INTERNATIONAL (COMMERCE) INC. QUE.  
 COVERMED INC. QUE.  
 CURTRADE ONT.  
 CWT CANADA WEST TRADING CORPORATION ALTA.  
 DANA DOUGLAS MARKETING INTERNATIONAL ONT.  
 DEKONIC INTERNATIONAL MERCANTILE CO. ONT.  
 DISTRIBUTION EUROCON CANADA QUE.  
 DOTCO INC. ALTA.  
 DUNCAN INSTRUMENTS CANADA LTD. ONT.  
 EARLY STAGES MARKETING GROUP B.C.  
 EDGAM SOFTWARE LTD. B.C.

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## TRADING HOUSES BY COUNTRY

ELVAT ELECTRONIC SALES CORP.  
 EMRY TRADING CO.  
 ENTROPEx  
 EQUITY WORLD TRADING COMPANY  
 EURODATA INC.  
 EVRON INTERNATIONAL INC.  
 EXPORT U.S.A. CANADA INC.  
 FCI INTERNATIONAL MARKETING GROUP  
 FELINE FILMS INC.  
 FELL-FAB INTERNATIONAL INC.  
 FIRST MCCARTHY CAPITAL CORPORATION  
 FRANK ROBY EXPORTING CO.  
 FREMAH INTERNATIONAL TRADING INC.  
 G. VAN KAN TRADING CO. LTD.  
 GENERAL MERCHANTS INTERNATIONAL INC.  
 GLACEM INC.  
 GLOBE MARKETING INTERNATIONAL  
 GREAT WHITE NORTH LTD.  
 GREG LUND PRODUCTS LIMITED  
 H.J. SKELTON (CANADA) LIMITED  
 HIR INTERNATIONAL LTD.  
 HORSEMART INTERNATIONAL  
 HYD-MECH SAWS LTD.  
 I-TECH CANADA INC.  
 ICONOPower LIMITED  
 INTERCON TRADING  
 INTERIMCO MACHINERY CORPORATION  
 INTERMARK TRADING LTD.  
 INTERNATIONAL BUSINESS FORMS COMPANY  
 INTERNATIONAL ROAD DYNAMICS INC.  
 INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
 INTERSPAN INDUSTRIAL SALES INC.  
 ISLAND SHIPPING LIMITED  
 J. PHILIP HUMFREY INTERNATIONAL INC.  
 J.B. INTERNATIONAL SHIPPERS LTD.  
 J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
 JAMALTA TRADING CO. LTD.  
 KENNEDY ROSS & ASSOC.  
 KESSLER TECH (CANADA) INC.  
 LADIMEX INC.  
 LAMBTON COLLEGE  
 LE GROUPE MULTIMEDIA DU CANADA INC.  
 LE-HAN CANADA INC.  
 LEROUX LAPORTE & PARTENAIRES INC.  
 LES FRERES HUBERT, COURTIER EN ALIMENT.  
 LIMEXCO INC.  
 LORNE SHIELDS INTERTRADE CORP.  
 LTC ENTERPRISES INC.  
 LTC TRADING INC.  
 M & L TESTING EQUIPMENT CO. LTD.  
 M. GURVEY & BERR CO. INC.  
 MARCON INTERNATIONAL  
 MARSHALL COMMODITIES LTD.  
 MATCAN DEVELOPMENTS LTD.  
 MCKAY & ASSOCIATES LTD  
 MEDICOM INC.  
 METRATRDE LIMITED  
 METRO INTERNATIONAL TRADING COMPANY  
 MICROLITES SCIENTIFIC DIV. OF WEST EAST  
 MULTICHEM IMPORT EXPORT INC.  
 NEO-DREAMS MARKETING & DEVELOPMENT  
 NICHIMEN CANADA INC.  
 MORANDA FOREST SALES INC.  
 NORSTREAM INTERTEC INC.  
 NORTH AMERICAN TURBOTECH LTD.  
 NORTHERN HARVEST SEAFOOD INC.  
 NUWORLD HYTEK INDUSTRIES LTD.  
 O. OASIS PICTURES INC.  
 ONEXI IMPORT EXPORT INC.  
 ORIENT'S IMPEX COMPANY LTD.  
 OVERSEAS PROJECTS CORP. OF CANADA LTD.  
 PERSEFIC BASIN RESOURCES LTD.  
 PACIFIC METALS LTD.  
 PACLINE CORPORATION  
 PATHFINDER SYSTEMS DESIGN LTD.  
 PENTA TRADING INTERNATIONAL LTD.  
 PI MARKETING CORPORATION  
 PME EXPORTATION INC.  
 POWER HOUSE TOOL CANADA  
 PRAIRIE WEST LIVESTOCK  
 PRINCIPAL INTL. THE TRADING HOUSE  
 Q-LUBE MIRABEC INC.  
 RAY BUSBRIDGE INC.  
 REGOR INTERNATIONAL INC.  
 RIM PACIFIC IMPORT-EXPORT (1988) INC.  
 RIO IMPORT & EXPORT LTD  
 ROSS RICHARDSON & CO. (1988) LTD.  
 RUDDY INTERNATIONAL  
 RUDIGER HOLDINGS LTD.  
 RUDOLF VAN DER WALDE (1975) LTD./LTEE

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| SARBET MARKETING DIV. OF 836067 ONT. INC. | ONT.  |
| SEABOARD LUMBER SALES COMPANY LIMITED     | B.C.  |
| SENEY ENTERPRISES INC.                    | ONT.  |
| SEYBOLD INTERNATIONAL INC.                | ONT.  |
| SOCIETE DES ELEVEURS DE PORCS DU QUEBEC   | QUE.  |
| SOGELO INTERNATIONAL INC.                 | QUE.  |
| SOL RAIKLES INC.                          | QUE.  |
| SOLAR STONE LTD.                          | QUE.  |
| STARPARTS CANADA                          | MAN.  |
| TENLUBUS IMPORT/EXPORT                    | ONT.  |
| THAI OCCIDENTAL LTD.                      | ONT.  |
| THE CANADIAN CONNECTION DIV. OF AFRIAT    | QUE.  |
| THE EAST ASIATIC COMPANY (CANADA) INC.    | B.C.  |
| THE ODURO WORLD ENTERPRISES               | MAN.  |
| THINKING SYSTEMS CORPORATION              | ONT.  |
| TITAN TRADING INTERNATIONAL INC.          | ONT.  |
| TRADESULT/CANADA                          | ONT.  |
| TRANS ATLAS TRADING CO. LTD.              | ALTA. |
| TRANSCOR TRANSPORTATION CONSULTANTS       | ONT.  |
| TRICO SEAFOOD                             | N.B.  |
| TRONCO INTERNATIONAL                      | ONT.  |
| TVEE TIMBER PRODUCTS LTD.                 | B.C.  |
| UNIVERSAL PAPER EXPORT CO. LTD            | QUE.  |
| VATRA LTEE                                | QUE.  |
| VENTES INTERNATIONALES D'ANIMAUX DU QUE.  | QUE.  |
| WEDGEWOODS IMPORT EXPORT                  | ONT.  |
| WESTMOUNT FOREST PRODUCTS LTD.            | B.C.  |
| WILBUR ELLIS CO. OF CANADA LTD.           | B.C.  |
| WILLIAM D. BRANSON LIMITED                | ONT.  |
| ZAIDAN INTERNATIONAL                      | QUE.  |
| ZBT INTERNATIONAL CARGO COMPANY           | B.C.  |
| ZNIDAR BROS. (1982) INC.                  | ONT.  |
| 660431 ONTARIO INC.                       | ONT.  |
| AMALGAMET CANADA                          | ONT.  |
| ATAC INTERNATIONAL INC.                   | ONT.  |
| B.D.C. COMMODITY EXPORT LTD.              | MAN.  |
| BRITISH COLUMBIA TREE FRUITS LTD.         | B.C.  |
| CANADA PACKERS INC. INT'L TRADE DIV.      | ONT.  |
| CANWIDE INTERNATIONAL INC.                | ONT.  |
| CLOUSTON FOODS CANADA LTD.                | QUE.  |
| DANA DOUGLAS MARKETING INTERNATIONAL      | ONT.  |
| DARIANNE INTERNATIONAL TRADING INC.       | ONT.  |
| DELTONIC TRADING CORP.                    | ONT.  |
| ENTROPEX                                  | ONT.  |
| EQUITY WORLD TRADING COMPANY              | QUE.  |
| EURODATA INC.                             | ONT.  |
| F.K.C. SNYDER INC.                        | QUE.  |
| G. VAN KAM TRADING CO. LTD.               | QUE.  |
| GLOBE MARKETING INTERNATIONAL             | SASK. |
| H. FINE & SONS LIMITED                    | ONT.  |
| INTERMARK TRADING LTD.                    | B.C.  |
| INTERSPAN INDUSTRIAL SALES INC.           | ONT.  |
| J.C. DE LA RIVIERE ASSOCIATES LTD.        | ONT.  |
| KENNEDY ROSS & ASSOC.                     | ONT.  |
| LEUSYCO CANADA LIMITED                    | ONT.  |
| LORNE SHIELDS INTERTRADE CORP.            | ONT.  |
| LTC ENTERPRISES INC.                      | B.C.  |
| MARSHALL COMMODITIES LTD.                 | ONT.  |
| NATCAN DEVELOPMENTS LTD.                  | ALTA. |
| NITRADE EXPORT INC.                       | QUE.  |
| MITSUBISHI CANADA LIMITED                 | B.C.  |
| NAVARRETE CONSULTANTS                     | QUE.  |
| NORTHAM FOOD TRADING CO.                  | QUE.  |
| ONEXI IMPORT EXPORT INC.                  | QUE.  |
| ORIENT'S IMPEX COMPANY LTD.               | ONT.  |
| PACIFIC RIM INTL. MARKET EXCHANGE         | B.C.  |
| PME EXPORTATION INC.                      | QUE.  |
| PUNDA MERCANTILE INC.                     | QUE.  |
| S. BLINICK COMPANY LIMITED                | ONT.  |
| S.H. BLACKWELL COMPANY INC.               | B.C.  |
| SANLIEN TRADING COMPANY                   | B.C.  |
| SOL RAIKLES INC.                          | QUE.  |
| SUMITOMO CANADA LIMITED                   | B.C.  |
| TLC PRODUCE SALES                         | B.C.  |
| TRADESULT/CANADA                          | ONT.  |
| TRANS ATLAS TRADING CO. LTD.              | ALTA. |
| WILLIAM D. BRANSON LIMITED                | ONT.  |
| WORLD COMMUNICATIONS MONDE M.T. INC.      | QUE.  |

**ST. PIERRE ET MIQUELON**

EXPORTS : A. LAMBERT INTERNATIONAL INC.  
MCLEOD FOREST PRODUCTS LIMITED  
NITRADE EXPORT INC.  
NAMPAC INC.  
TRADEX LIMITED

INTERESTED: WESTBURN QUEBEC INC., DIVISION NEDCO  
AG-COM TRADING INC.

CONTINUED...



## TRADING HOUSES BY COUNTRY

AGRO COMPANY OF CANADA LIMITED  
 ALAN WRIGHT BISON-BISON  
 ATAC INTERNATIONAL INC.  
 BARRINGTON INTERNATIONAL LTD.  
 BASTIN INTERNATIONAL  
 CBC ENTERPRISES  
 CHARLES CHAPLIN ENTERPRISES INC.  
 DEKONIC INTERNATIONAL MERCANTILE CO.  
 DONALDSON INT'L LIVESTOCK LIMITED  
 DUNCAN INSTRUMENTS CANADA LTD.  
 ELECTRONIC WHOLESALEERS CO. LTD.  
 EMRY TRADING CO.  
 EXPORT U.S.A. CANADA INC.  
 FELINE FILMS INC.  
 FELL-FAB INTERNATIONAL INC.  
 FRANK ROBY EXPORTING CO.  
 GLOBE MARKETING INTERNATIONAL  
 GREAT WHITE NORTH LTD.  
 H.J. SKELTON (CANADA) LIMITED  
 I-TECH CANADA INC.  
 ICONPOWER LIMITED  
 INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
 LE GROUPE MULTIMEDIA DU CANADA INC.  
 LE-HAN CANADA INC.  
 LES FRERES HUBERT, COURTIER EN ALIMENT.  
 LORNE SHIELDS INTERTRADE CORP.  
 M. GURVEY & BERRY CO. INC.  
 MARCON INTERNATIONAL  
 MCKAY & ASSOCIATES LTD  
 MEDCOM INC.  
 METRO INTERNATIONAL TRADING COMPANY  
 NORTH AMERICAN TURBOTECH LTD.  
 PATHFINDER SYSTEMS DESIGN LTD.  
 PERTAMA-TENTAR INC.  
 Q-LUBE MIRABEC INC.  
 RAMSEN ENGINEERING ASSOCIATES INC.  
 RIO IMPORT & EXPORT LTD.  
 ROSS RICHARDSON & CO. (1988) LTD.  
 SARBET MARKETING DIV. OF 836067 ONT. INC.  
 SENEY ENTERPRISES INC.  
 STARPARTS CANADA  
 THAI OCCIDENTAL LTD.  
 THE CANADIAN CONNECTION DIV. OF AFRIAT  
 THE ODURO WORLD ENTERPRISES  
 TITAN TRADING INTERNATIONAL INC.  
 TRICO SEAFOOD  
 TYEE TIMBER PRODUCTS LTD.  
 WEUGEWOODS IMPORT EXPORT  
 WESTBURNE QUEBEC INC., DIVISION NEDCO  
 ZHIDAR BROS. (1982) INC.  
 660431 ONTARIO INC.  
 REGOR INTERNATIONAL INC.

BUYING FROM: REGOR INTERNATIONAL INC.

## UNITED STATES

EXPORTS : A. LAMBERT INTERNATIONAL INC.  
ABEGWEIT SEAFOODS INC.  
ACHLER COMPANY  
ADVANCED 'RODUCT' LTD.  
AGRO COMPANY OF CANADA LIMITED  
AGRO COMPANY OF CANADA LTD  
ALAN WRIGHT BISON-BISON  
ALDERBRANCH ENTERPRISES INC.  
ALLMAR LUMBER DISTRIBUTORS LTD.  
ALLTRADE ENTERPRISES LIMITED  
ALPHA WHOLESAL (CANADA) LTD.  
AMALGAMET CANADA  
AMFAL GROUP LIMITED  
ANCHOR INTL. TRADING COMPANY INC.  
ANGLO CANADIAN SCIENTIFIC CO. LTD.  
ANIXTER CANADA INC.  
ARAVIS DISTRIBUTION INC.  
ARICO CANADA L.D.  
ARTFUL APPLICATIONS INC.  
ARTHUR KROLMAN ENTERPRISES INC.  
ATAC INTERNATIONAL INC  
AXEWOOD COMPANY LIMITED  
B.G. CHECO INTERNATIONAL LTD.  
B.L. ARMSTRONG CO. LTD.  
BACALAO DEL CASTILLO INC.  
BACCARO TRADING COMPANY LIMITED  
BALKER SOFTWOODS LTD  
BAMBERGER POLYMERS (CANADA) LIMITED  
BARRINGTON INTERNATIONAL LTD.  
BARTRAM-WOOD LIMITED  
BASTIN INTERNATIONAL  
BAYSHORE (Nfld.) INC.  
BEARING SUPPLY (CANADA) LTD.  
BENOIX AVELEX INC. AERO-MARINE DIVISION

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BETA COMPANY  
BETHUNE IMPORT-EXPORT LTD.  
BEVERLY HAMBURG ENTERPRISES INC.  
BJS MARKETING & CONSULTING  
BLUE SKY CORPORATION  
BMG PHARMACEUTICAL PRODUCTS INC.  
BOCKNEK LTD.  
BOIS JACQUES VOYER INC. (LES)  
BRITISH COLUMBIA TREE FRUITS LTD.  
BRITISH COLUMBIA-THAI CORPORATION  
BUCHANAN TRADING INC.  
BUSCHLEN/MOWATT FINE ARTS LTD.  
C.D.M.V. INC.  
C.E.O. INC.  
CANADA PACKERS INC. INT'L TRADE DIV.  
CANADA TRADE GROUP INC.  
CANADIAN BEARINGS LTD.  
CANADIAN FORESTRY EQUIPMENT LTD.  
CANADIAN LIVESTOCK EXPORTERS ASSOCIATION  
CANADIAN MERCHANT VENTURER  
CANADIAN SHORING SYSTEMS (CSS) INC.  
CANADIAN TRADERS LIMITED  
CANPET MARKETING LTD.  
CANWORLD FOODS LTD.  
CAPRICORP INTERNATIONAL DEVELOPMENT INC.  
CBC ENTERPRISES  
CETECO INTERNATIONAL CANADA  
CFB TRADING COMPANY LTD.  
CHARLES CHAPLIN ENTERPRISES INC.  
CHARLESCRAFT  
CHEMO INTERNATIONAL LTD.  
CLIC TRADING INC.  
CLOUSTON FOODS CANADA LTD.  
COLEMAN & COLEMAN INC.  
COLOURS INTERNATIONAL INC.  
CONTACARE INC.  
CORIMPEX INTERNATIONAL INC.  
CWTW CANADA WEST TRADING CORPORATION  
CYCLO-VAC LTD.  
D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
DANA DOUGLAS MARKETING INTERNATIONAL  
DANSANNA INTERNATIONAL  
DICKEY MAIL ORDER/MARKETING LIMITED  
DISTRIBUTION EUROCOM CANADA  
DOMESTIC CONVERTERS INC.  
DONALDSON INT'L LIVESTOCK LIMITED  
DOTCO INC.  
DUNCAN INSTRUMENTS CANADA LTD.  
EACOM TIMBER SALES LTD.  
EAGLE TRADING LIMITED  
EARLY STAGES MARKETING GROUP  
EASTERN APPAREL GROUP LIMITED  
EASTERN MARKETING LTD  
EDGAM SOFTWARE LTD.  
ELECTRONIC WHOLESALEERS CO. LTD.  
ELEVAT ELECTRONIC SALES CORP.  
EMRY TRADING CO.  
ENGLISH BAY CEDAR PRODUCTS LTD.  
ENTROPEX  
ESSCO INC.  
EURATEK INC.  
EURODATA INC.  
F.K.C. SNYDER INC.  
FCI INTERNATIONAL MARKETING GROUP  
FELL-FAB INTERNATIONAL INC.  
FIRST CANADIAN CONNECTIONS MKTG. CORP.  
FIRST MCCARTHY CAPITAL CORPORATION  
FORALIX EXPORT CANADA INC.  
FORT LUMBER CO. INC.  
G. VAN KAM TRADING CO. LTD.  
GENICANAM INC.  
GEO-FAR EAST CO.  
GLACEM INC.  
GLOBAL TRADING CORP. DIV. OF 153006 CDA  
GLOBE MARKETING INTERNATIONAL  
GOOD PRICE CONSUMER PRODUCTS LTD.  
GORDON HUNTER KNITWEAR INC.  
GREAT WHITE NORTH LTD.  
H. FINE & SONS LIMITED  
H.J. SKELTON (CANADA) LIMITED  
H.L. LECLAIR INC.  
HALFORD HIDE AND LEATHER CO. LTD.  
HARVEST AGRICULTURAL EXPORT CO.  
HEXAGON MARKETING SERVICES INC.  
HF TRADE INTERNATIONAL  
HICOM INTERNATIONAL INC.  
HOLMVAL INTERNATIONAL TRADING INC  
HOSHIO CANADA INC.  
HYD-MECH SAWS LTD.

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# TRADING HOUSES BY COUNTRY

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| I.S. TRADING CORPORATION                 | ALTA.  | NORTH AMERICAN TURBOTECH LTD.             | QUE.   |
| I-D FOODS CORPORATION                    | QUE.   | NORTHAM FOOD TRADING CO.                  | QUE.   |
| ICONPOWER LIMITED                        | ONT.   | NORTHERN HARVEST SEAFOOD INC.             | B.C.   |
| INTERCAN MARKETING INC.                  | B.C.   | OAK SUPPLY INCORPORATED                   | ONT.   |
| INTERGULF COMMODITIES (INT'L)            | B.C.   | OFFSHORE MARKETING INTERNATIONAL          | N.S.   |
| INTERMARK TRADING LTD.                   | B.C.   | OGWATSIM ARTISANS LIMITED                 | ONT.   |
| INTERNATIONAL FACTORY SALES SERVICE LTD. | B.C.   | ONTARIO GRAPE GROWERS' MARKETING BOARD    | ONT.   |
| INTERNATIONAL ROAD DYNAMICS INC.         | SASK.  | ONTARIO PRODUCE COMPANY BRADFORD DIV.     | ONT.   |
| INTERSPAN INDUSTRIAL SALES INC.          | ONT.   | JVERSEAS PROJECTS CORP. OF CANADA LTD.    | ONT.   |
| INTERVEST TRADING COMPANY LIMITED        | N.S.   | PACIFIC BASIN RESOURCES LTD.              | B.C.   |
| ISLAND SHIPPING LIMITED                  | P.E.I. | PACIFIC METALS LTD.                       | B.C.   |
| J. PHILIP HUMFREY INTERNATIONAL INC.     | ONT.   | PACIFIC RIM INTL. MARKET EXCHANGE         | B.C.   |
| J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.   | PACLINE CORPORATION                       | ONT.   |
| J.C. DE LA RIVIERE ASSOCIATES LTD.       | QUE.   | PALFUR MARKETING INC.                     | ONT.   |
| J.C. FIBERS INC.                         | QUE.   | PARADISE FUR CO. INC.                     | QUE.   |
| J.I. MCLAUGHLIN COMPANY                  | ONT.   | PARETO TRADING HOUSE LTD.                 | B.C.   |
| J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.   | PARKDALE INTERNATIONAL LIMITED            | ONT.   |
| JOHN F. DURAS COMPANY                    | ONT.   | PARSONS SEEDS LIMITED                     | ONT.   |
| K. FISHER ENTERPRISES LTD.               | ONT.   | PATHFINDER SYSTEMS DESIGN LTD.            | ONT.   |
| KAMAN BEARING & SUPPLY LTD.              | B.C.   | PDC TECHNOLOGY CORP.                      | B.C.   |
| KAMBRIA CONTROLS LTD.                    | ONT.   | PETERS LUMBER COMPANY INC.                | MAN.   |
| KATT TRADING COMPANY                     | ONT.   | PEXIN ENTERPRISES INC.                    | B.C.   |
| KAWASHO INTERNATIONAL CANADA LTD.        | B.C.   | PHILIPP BROTHERS (CANADA) LTD.            | ONT.   |
| KEN BELCOURT FURS LTD.                   | ALTA.  | PIPE & PILING SUPPLIES LTD.               | QUE.   |
| KEN-JON RADIOLOGY LTD.                   | ONT.   | PITMAN MFG. CO. INC. INTERNATIONAL DIV.   | ONT.   |
| KESSLER TECH (CANADA) INC.               | QUE.   | PLANT FOREST PRODUCTS CORPORATION         | B.C.   |
| KINETIC INC.                             | ONT.   | PME EXPORTATION INC.                      | QUE.   |
| KOOT CONSOLIDATED INTERNATIONAL LTD.     | ALTA.  | PRAIRIE INDUSTRIAL CHEMICALS INC.         | SASK.  |
| L.H. EXPORTS LTD.                        | B.C.   | PRAIRIE WEST LIVESTOCK                    | ALTA.  |
| L.O. PEARSON LTD.                        | ONT.   | PRIMO FOODS LIMITED                       | B.C.   |
| LA GANTOISE INC.                         | ONT.   | PRINTECH INC.                             | QUE.   |
| LAMBTON COLLEGE                          | ONT.   | PRODINEX INC.                             | QUE.   |
| LANTEC BOOKS                             | ONT.   | PUNDA MERCANTILE INC.                     | QUE.   |
| LARTERIE LTEE                            | QUE.   | Q-LUBE MIRABEC INC.                       | QUE.   |
| LAURENTIDE SNOW REMOVAL LTD.             | QUE.   | R.A.M. CORPORATION INC.                   | QUE.   |
| LE GROUPE MULTIMEDIA DU CANADA INC.      | QUE.   | R.V.C. ROYAL VIKING CONTEMPORARY          | ONT.   |
| LE-HAN CANADA INC.                       | ONT.   | RANSEN ENGINEERING ASSOCIATES INC.        | N.S.   |
| LENCO FIBER CORP.                        | QUE.   | REA-FAC AGENCIES LTD.                     | P.E.I. |
| LEROUX LAPORTE & PARTENAIRES INC.        | QUE.   | RIN PACIFIC IMPORT-EXPORT (1988) INC.     | B.C.   |
| LES FRERES HUBERT, COURTIER EN ALIMENT.  | QUE.   | RIO IMPORT & EXPORT LTD.                  | N.S.   |
| LES FRUITS DE MER COTE NORD INC.         | QUE.   | RONALD A. CHISHOLM LIMITED                | ONT.   |
| LES HOMARDS GIDNEY LOBSTER LTD.          | QUE.   | ROSS RICHARDSON & CO. (1988) LTD.         | B.C.   |
| LES PRODUITS D'ERABLE BEAUDRY INC.       | QUE.   | ROY GILLINGS AGENCIES INC.                | QUE.   |
| LGM HOLDINGS LTD.                        | MAN.   | RUDDY INTERNATIONAL                       | ONT.   |
| LIMEXCO INC.                             | QUE.   | RUDIGER HOLDINGS LTD.                     | ALTA.  |
| LOACH SYSTEMS INC.                       | ONT.   | S. BLINICK COMPANY LIMITED                | ONT.   |
| LORNE SHIELDS INTERTRADE CORP.           | ONT.   | S.H. BLACKWELL COMPANY INC.               | B.C.   |
| LOUIS DREYFUS CANADA LTD.                | MAN.   | SABANA INTERNATIONAL INC.                 | ONT.   |
| LOVELL & CHRISTMAS (CANADA) INC.         | QUE.   | SANLIEW TRADING COMPANY                   | B.C.   |
| LTC TRADING INC.                         | ONT.   | SANNA TRADING CO. LTD.                    | B.C.   |
| LYONS FRY MERGERS LIMITED                | ONT.   | SARBET MARKETING DIV. OF 836067 ONT. INC. | ONT.   |
| M & L TESTING EQUIPMENT CO. LTD.         | ONT.   | SASKATOON USED TRUCK PARTS CENTRE LTD.    | SASK.  |
| M. GURVEY & BERRY CO. INC.               | ONT.   | SEABOARD LUMBER SALES COMPANY LIMITED     | B.C.   |
| MAKO ENTERPRISES LTD.                    | B.C.   | SEAFOOD EXPORTERS CORP. OF NFLD & LABR    | NFLO.  |
| MARCON INTERNATIONAL                     | ONT.   | SEED-LINK DIV. OF LANDIS SEED CDA. LTD.   | ONT.   |
| MARITIME PACIFIC LTD.                    | B.C.   | SEL-DRUM CORPORATION                      | ONT.   |
| MARKE NOVELTIES INC.                     | ONT.   | SENEY ENTERPRISES INC.                    | ONT.   |
| MARSHALL COMMODITIES LTD.                | ONT.   | SHEELD MARKETING SERVICES INC.            | ONT.   |
| MARTIN & STEWART INC.                    | QUE.   | SIGID IMPORT EXPORT S.C.C.                | QUE.   |
| MATCAN DEVELOPMENTS LTD.                 | ALTA.  | SINOTEK INTERNATIONAL (1986) INC.         | SASK.  |
| MATOUSEK ART LIMITED                     | ONT.   | SOCKETT ENTERPRISES LTD.                  | QUE.   |
| MAXIMUS INTERNATIONAL CORPORATION        | QUE.   | SOCOMER INCORPORATED                      | QUE.   |
| MAYSA IMPORT & EXPORT INC.               | ALTA.  | SOGLCO INTERNATIONAL INC.                 | QUE.   |
| MCKAY & ASSOCIATES LTD.                  | B.C.   | SOL RAIKLES INC.                          | QUE.   |
| MCKAY RIVARD & CO. LTD.                  | QUE.   | SOMART LTEE.                              | QUE.   |
| MEDICOM INC.                             | ONT.   | SOMERSET HOUSE                            | ONT.   |
| METRO INTERNATIONAL TRADING COMPANY      | B.C.   | SOURCE MARKETING INC.                     | ONT.   |
| METROPOLITAN TRADING LTD.                | ONT.   | SOVIBEX LTEE                              | QUE.   |
| MICHAEL'S EQUIPMENT (OTTAWA) LTD.        | ONT.   | STAMAR FISHING CO. LTD.                   | B.C.   |
| MICROCRAM BUSINESS SYSTEMS INC.          | ONT.   | STARPARTS CANADA                          | MAN.   |
| MICROLITES SCIENTIFIC DIV. OF WEST EAST  | ONT.   | STECKO CHEM INC.                          | QUE.   |
| MIDWEST GRAIN INC.                       | SASK.  | STIM CANADA INC.                          | ONT.   |
| MILLER KNIGHT & ASSOCIATES INC.          | QUE.   | STORMONT CHEMICALS LTD.                   | ONT.   |
| MIRATRADE INTL. DIV OF OGILVIE MILLS LTD | ONT.   | STORZ CANADA DIV. OF 315823 ONT. LTD.     | ONT.   |
| MITSUBISHI CANADA LIMITED                | B.C.   | STRIDER SPORTS INC.                       | ONT.   |
| MOHAWK GRINDING INC.                     | ONT.   | SUMITOMO CANADA LIMITED                   | B.C.   |
| MONDEX TRADE & DEVELOPMENT CORPORATION   | ONT.   | SUN ATLANTIC INC.                         | N.B.   |
| MOTTO ENTERPRISES CO. LIMITED            | B.C.   | SUN INTER-TECHNOLOGY CORP.                | B.C.   |
| MULTICHEM IMPORT EXPORT INC.             | QUE.   | T & A SALES ENTERPRISES (1986) LTD        | ALTA.  |
| NAMPAC INC.                              | QUE.   | TACONIC CORPORATION LTD.                  | ONT.   |
| NATIONAL SEA PRODUCTS LTD. INTL. MKTG.   | N.S.   | TENLUBUS IMPORT/EXPORT                    | ONT.   |
| NATIVE CANADIAN ARTS LTD.                | B.C.   | TENPRO INTERNATIONAL                      | B.C.   |
| NATURE'S WINDOW                          | ONT.   | TERINEX INTERNATIONAL LTD.                | QUE.   |
| NELSON MACHINERY COMPANY LTD.            | B.C.   | THAI OCCIDENTAL LTD.                      | ONT.   |
| NEO-DREAMS MARKETING & DEVELOPMENT       | B.C.   | THE CANADIAN CONNECTION DIV. OF AFRIAT    | QUE.   |
| NIKKA INDUSTRIES LTD.                    | B.C.   | THE EAST ASIATIC COMPANY (CANADA) INC.    | B.C.   |
| NIKKA TRADERS INC.                       | B.C.   | THE HOWARD JAMES CO. LTD.                 | ONT.   |
| NORANDA FOREST SALES INC.                | ONT.   | THERMAL & HYDRAULIC EQUIPMENT LIMITED     | ONT.   |
| NORDOVIST INTERNATIONAL INC.             | ONT.   | THORNS IMPORT-EXPORT TRADING ENRG.        | QUE.   |
| NORSTREAM INTERTEC INC.                  | ONT.   |                                           |        |

CONTINUED...

# TRADING HOUSES BY COUNTRY

INTERESTED:

TICANA FURNISHINGS INC. ONT.  
 TIM-TECH INDUSTRIES LTD. ONT.  
 TITAN TRADING INTERNATIONAL INC. ONT.  
 TOM DYER ENTERPRISES INC. B.C.  
 TRADEGLOBE CONSULTING LTD. ONT.  
 TRADESULT/CANADA ONT.  
 TRANSCOR TRANSPORTATION CONSULTANTS B.C.  
 TRI-TANIK ENTERPRISES LTD. N.B.  
 TRICO MARKETING SERVICES INC. N.B.  
 TRICO SEAFOOD ONT.  
 TRONCO INTERNATIONAL ONT.  
 TTLIC TRADING INC. ONT.  
 TUTTAVIK INC. QUE.  
 TWINPAK INC. B.C.  
 TYEE TIMBER PRODUCTS LTD. ONT.  
 UNIVERSAL METAL CO. LIMITED QUE.  
 WEST INDIA TRADING CO. INC. ONT.  
 WEST-COTT INTERNATIONAL INC. ONT.  
 WESTBURNE ELECTRIC SUPPLY ONT.  
 WESTBURNE QUEBEC INC., DIVISION WEDCO QUE.  
 WESTLUND INTERNATIONAL TECHNOLOGIES INC. B.C.  
 WIGGINS SALES LTD. ONT.  
 WILBUR ELLIS CO. OF CANADA LTD. B.C.  
 WILLIAM D. BRANSON LIMITED ONT.  
 WOODHOUSE INTL. MARKETING (QUE.) INC. QUE.  
 WORLD COMMUNICATIONS MONDE N.T. INC. QUE.  
 XCAN GRAIN LIMITED MAN.  
 ZBT INTERNATIONAL CARGO COMPANY B.C.  
 ZGARKA-KAYE DISTRIBUTION LTD. ONT.  
 ZONE INTERNATIONALE AGENCE DE COMM. LTEE ONT.  
 589080 ONTARIO INC. ONT.  
 660431 ONTARIO INC. ONT.  
 A.V. ENERGY INC. ALTA.  
 ABEGWEIT SEAFOODS INC. P.E.I.  
 ACCORD INTERNATIONAL LEAF INC. QUE.  
 ACHLER COMPANY QUE.  
 AG-COM TRADING INC. ONT.  
 ALBATROS IMPORT - EXPORT ONT.  
 ALLMAR LUMBER DISTRIBUTORS LTD. MAN.  
 ALLTRADE ENTERPRISES LIMITED ONT.  
 ALMEDIC A DIV. OF RHOING (1975) LTD. QUE.  
 AMALGAMATED GLOBAL ENTERPRISES INC. QUE.  
 AMFAL GROUP LIMITED N.S.  
 ANGLO CANADIAN SCIENTIFIC CO. LTD. ONT.  
 ARAVIS DISTRIBUTION INC. QUE.  
 B.G. CHECO INTERNATIONAL LTD. ONT.  
 BACALAO DEL CASTILLO INC. QUE.  
 BEDIRIAN EMBRYO TRANSFERS LTD. ONT.  
 BENTO MARKETING B.C.  
 BEVERLEY HAMBURG ENTERPRISES INC. QUE.  
 BJS MARKETING & CONSULTING ONT.  
 BRITISH COLUMBIA TREE FRUITS LTD. B.C.  
 BRITISH COLUMBIA-THAI CORPORATION B.C.  
 C.D.M.V. INC. QUE.  
 CALKINS & BURKE LIMITED B.C.  
 CAN-AFRIC ENTERPRISES INC. SASK.  
 CAN-NAM TRIMEX INC. SASK.  
 CANADIAN FORESTRY EQUIPMENT LTD. QUE.  
 CANADIAN HONEY & FINE FOODS EXPORTERS MAN.  
 CANADIAN MERCHANT VENTURER ALTA.  
 CANADIAN SOURCE IMPORTS & EXPORTS INC. ALTA.  
 CANADIAN TRADERS LIMITED B.C.  
 CANDEV TRADING CO. INC. QUE.  
 CANJAM TRADING LIMITED N.S.  
 CAPEX INDUSTRIES CORPORATION LTD. QUE.  
 CARICAN TRADING CO. INC. QUE.  
 CATA BRANDS INC. QUE.  
 CBC ENTERPRISES QUE.  
 CFB TRADING COMPANY LTD. B.C.  
 CHARLES CHAPLIN ENTERPRISES INC. ONT.  
 CHARLESCRAFT ONT.  
 CLIC TRADING INC. QUE.  
 COLEMAN & COLEMAN INC. QUE.  
 COMTECH TRADING CO. LIMITED ONT.  
 COVERMED INC. QUE.  
 CURTRADE ONT.  
 CWT CANADA WEST TRADING CORPORATION ALTA.  
 D'JOVIAN INTERNATIONAL MERCHANTS LTD. ONT.  
 DANA DOUGLAS MARKETING INTERNATIONAL ONT.  
 DARSANNA INTERNATIONAL QUE.  
 DEKOWITZ INTERNATIONAL MERCANTILE CO. ONT.  
 DOTCO INC. ALTA.  
 DUNCAN INSTRUMENTS CANADA LTD. ONT.  
 EAGLE TRADING LIMITED ONT.  
 EARLY STAGES MARKETING GROUP B.C.  
 EASTERN MARKETING LTD N.B.  
 ECOTHEM INC. QUE.  
 ELECTRONIC WHOLESALERS CO. LTD. QUE.  
 ELSON INTERNATIONAL TRADING CO. INC. QUE.  
 ENRY TRADING CO. B.C.

ENTROPEX ONT.  
 EQUITY WORLD TRADING COMPANY QUE.  
 ESSCO INC. ONT.  
 EURODATA INC. ONT.  
 EXPORT U.S.A. CANADA INC. QUE.  
 F.L. ELECTROMECHANICS INC. QUE.  
 FCI INTERNATIONAL MARKETING GROUP ALTA.  
 FELINE FILMS INC. QUE.  
 FIRST CANADIAN CONNECTIONS MKYNG. CORP. B.C.  
 FIRST MCCARTHY CAPITAL CORPORATION ONT.  
 FRANK ROBY EXPORTING CO. QUE.  
 G. VAN KAM TRADING CO. LTD. QUE.  
 GENERAL MERCHANTS INTERNATIONAL INC. ALTA.  
 GEO-FAR EAST CO. MAN.  
 GLACEN INC. QUE.  
 GLOBE MARKETING INTERNATIONAL SASK.  
 GOOD PRICE CONSUMER PRODUCTS LTD. ONT.  
 GREAT WHITE NORTH LTD. ONT.  
 H. CLEVELAND & CO. LTD. B.C.  
 H.J. SKELTON (CANADA) LIMITED ONT.  
 H.L. LECLAIR INC. QUE.  
 HARVEST AGRICULTURAL EXPORT CO. ONT.  
 HEXAGON MARKETING SERVICES INC. ONT.  
 HORSEMARY INTERNATIONAL ALTA.  
 HOSHO CANADA INC. B.C.  
 HURCOL INC. ONT.  
 HYD-MECH SAWS LTD. ONT.  
 I.S. (IRIS) INTERNATIONAL SOFTWARE LTD. MAN.  
 I-TECH CANADA INC. ONT.  
 ICONOPOWER LIMITED ONT.  
 INTERGULF COMMODITIES (INT'L) B.C.  
 INTERMARK TRADING LTD. B.C.  
 INTERNATIONAL BUSINESS FORMS COMPANY ONT.  
 INTERNATIONAL FACTORY SALES SERVICE LTD. B.C.  
 INTERNATIONAL TECHNICAL SUPPLY (ITS) INC. QUE.  
 INTERVEST TRADING COMPANY LIMITED N.S.  
 IRETON INTERNATIONAL BARTER INC. ONT.  
 J & J TRADING B.C.  
 J.L. HENDRY INTL. EXPORT/IMPORT AGENCY ONT.  
 JANALTA TRADING CO. LTD. ALTA.  
 JOHN F. DURAS COMPANY ONT.  
 K. FISHER ENTERPRISES LTD. ONT.  
 KENNEDY ROSS & ASSOC. ONT.  
 L & R IMPORT EXPORT INC. ONT.  
 L.O. PEARSON LTD. B.C.  
 LATIN AMERICAN TRADING COMPANY ONT.  
 LAURENTIDE SNOW REMOVAL LTD. QUE.  
 LE-HAN CANADA INC. ONT.  
 LEMIRE LUMBER COMPANY INC. QUE.  
 LEROUX LAPORTE & PARTENAIRES INC. QUE.  
 LGM HOLDINGS LTD. MAN.  
 LINK INTERNATIONAL ONT.  
 LORNE SHIELDS INTERTRADE CORP. ONT.  
 LOVELL & CHRISTMAS (CANADA) INC. QUE.  
 LTC ENTERPRISES INC. B.C.  
 M & L TESTING EQUIPMENT CO. LTD. ONT.  
 M. DE SAINT-HILAIRE MGMT SERVICES QUE.  
 M. GURVEY & BERRY CO. INC. ONT.  
 MABUK TRADING INC. ONT.  
 MARITIME GROUP (CANADA) INC. B.C.  
 MARITIME PACIFIC LTD. B.C.  
 MATCAN DEVELOPMENTS LTD. ALTA.  
 MAXIMUS INTERNATIONAL CORPORATION ONT.  
 MCKAY & ASSOCIATES LTD. ALTA.  
 MCKAY RIVARD & CO. LTD. B.C.  
 MEDICOM INC. QUE.  
 METRATRADE LIMITED ONT.  
 METRO INTERNATIONAL TRADING COMPANY ONT.  
 METROPOLITAN TRADING LTD. B.C.  
 MICROLITES SCIENTIFIC DIV. OF WEST EAST ONT.  
 MIDEX INTERNATIONAL INC. ONT.  
 MIDWEST GRAIN INC. SASK.  
 MILLER KNIGHT & ASSOCIATES INC. QUE.  
 MOHAWK GRINDING INC. ONT.  
 MONDEX TRADE & DEVELOPMENT CORPORATION ONT.  
 MORGAN INTERNATIONAL MARKETING CO. LTD. ONT.  
 MULTICHEM IMPORT EXPORT INC. QUE.  
 NATURE'S WINDOW ONT.  
 NAVARRETE CONSULTANTS QUE.  
 NCM INTERNATIONAL MARKETING SERVICES INC. B.C.  
 NELSON MACHINERY COMPANY LTD. B.C.  
 NEO-DREAMS MARKETING & DEVELOPMENT B.C.  
 NICHIMEN CANADA INC. ONT.  
 NIKKA INDUSTRIES LTD. B.C.  
 NORDQVIST INTERNATIONAL INC. ONT.  
 NORTH AMERICAN TURBOTECH LTD. QUE.  
 NUMORLD HYTEK INDUSTRIES LTD. ONT.  
 OKURA & COMPANY CANADA LTD. B.C.  
 ONTARIO GRAPE GROWERS' MARKETING BOARD ONT.

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## TRADING HOUSES BY COUNTRY

ORIENT'S IMPEX COMPANY LTD.  
OVERSEAS PROJECTS CORP. OF CANADA LTD.  
PALCINE CORPORATION  
PALFUR MARKETING INC.  
PARETO TRADING HOUSE LTD.  
PARSONS SEEDS LIMITED.  
PATHFINDER SYSTEMS DESIGN LTD.  
PERMACARE PRODUCTS INC.  
PI MARKETING CORPORATION  
PIERREFONDS IMPORT EXPORT CA LTEE  
PLANRITE TRADING CO. LTD.  
PRAIRIE INDUSTRIAL CHEMICALS INC.  
PRAIRIE WEST LIVESTOCK  
PRAMANAS CANADA LIMITED  
PRINCIPAL INTL. THE TRADING HOUSE  
Q-LUBE MIRABEC INC.  
R.V.C. ROYAL VIKING CONTEMPORARY  
RAMSEN ENGINEERING ASSOCIATES INC.  
REDCO TRADING CORPORATION  
RIM PACIFIC IMPORT-EXPORT (1988) INC.  
RIO IMPORT & EXPORT LTD.  
ROME INTERNATIONAL MARKETING  
ROSS RICHARDSON & CO. (1988) LTD.  
RUDOLF VAN DER WALDE (1975) LTD./LTEE  
SARBET MARKETING DIV. OF 836067 ONT. INC.  
SARECO SEAFOODS INC.  
SEED-LINK DIV. OF LANDIS SEED COA. LTD.  
SENEY ENTERPRISES INC.  
SEYBOLD INTERNATIONAL INC.  
SOCIETE DES ELEVEURS DE PORCS DU QUEBEC  
SOL RAIKLES INC.  
SOLAR STONE LTD.  
SONOS TRADING INTERNATIONAL INC.  
SPORTS KEYBEC INTERNATIONAL INC.  
TACONIC CORPORATION LTD.  
TAIKO COMMERCIAL LTD.  
TAIWAN CONNECTION INC.  
TASWIA INTERTRADE INC.  
TENLUBUS IMPORT/EXPORT  
TERINEX INTERNATIONAL LTD.  
THAI OCCIDENTAL LTD.  
THE CANADIAN CONNECTION DIV. OF AFRIAT  
THE ODURO WORLD ENTERPRISES  
THORNS IMPORT-EXPORT TRADING ENRG.  
TIN-TECH INDUSTRIES LTD.  
TITAN TRADING INTERNATIONAL INC.  
TOM DYER ENTERPRISES INC.  
TRADEK LIMITED  
TRADESULT/CANADA  
TRANSCOR TRANSPORTATION CONSULTANTS  
TTL TRADING INC.  
TUTTAVIK INC.  
TWINPAK INC.  
UNIVERSAL MARKETING AGENCIES  
UNIVERSAL MARKETING LTD.  
VAN NIEVELT IMPORTING AND DISTRIBUTORS  
WEDGEWOODS IMPORT EXPORT  
WEST INDIA TRADING CO. INC.  
WESTBURNE QUEBEC INC., DIVISION NEDCO  
WIGGINS SALES LTD.  
WILLIAM D. BRANSON LIMITED  
WOODHOUSE INTL. MARKETING (QUE.) INC.  
XCAM GRAIN LIMITED  
ZAIDAN INTERNATIONAL  
ZNIDAR BROS. (1982) INC.  
ZONE INTERNATIONALE AGENCE DE COMM. LTEE  
589080 ONTARIO INC.  
660431 ONTARIO INC.  
ACCORD INTERNATIONAL LEAF INC.  
ACHLER COMPANY  
AG-COM TRADING INC.  
AGRICULTURAL DEVELOPMENT CORP. OF SASK.  
ALAN WRIGHT BISON-BISON  
ALLMAR LUMBER DISTRIBUTORS LTD.  
ALLTRADE ENTERPRISES LIMITED  
ALMEDIC A DIV. OF RHONG (1975) LTD.  
AMALGAMATED GLOBAL ENTERPRISES INC.  
AMALGAMET CANADA  
ANCHOR INTL. TRADING COMPANY INC.  
ANGLO CANADIAN SCIENTIFIC CO. LTD.  
ANIXTER CANADA INC.  
ARICO CANADA LTD.  
ARNPRIOR SPORTLAND LTD.  
ARTFUL APPLICATIONS INC.  
ATAC INTERNATIONAL INC.  
BACON INTERNATIONAL MARKETING LTD.  
BADDY (IN-EX) INTERNATIONAL INC.  
BALCORP LIMITED  
BAMBERGER POLYMERS (CANADA) LIMITED  
BARRINGTON INTERNATIONAL LTD.

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| BASEMARK MARKETING LIMITED               | ONT.  |
| BEARING SUPPLY (CANADA) LTD.             | MAN.  |
| BENETEC DISTRIBUTORS INTERNATIONAL INC.  | B.C.  |
| BETHUNE IMPORT-EXPORT LTD.               | QUE.  |
| BJ5 MARKETING & CONSULTING               | ONT.  |
| BLUE SKY CORPORATION                     | B.C.  |
| BOIS JACQUES VOYER INC. (LES)            | QUE.  |
| BRITISH COLUMBIA TREE FRUITS LTD.        | B.C.  |
| BRITISH COLUMBIA-THAI CORPORATION        | B.C.  |
| BUCHANAN TRADING INC.                    | ONT.  |
| C.D.M.V. INC.                            | QUE.  |
| C-TRAN DEVELOPMENT INC.                  | ONT.  |
| CALKINS & BURKE LIMITED                  | B.C.  |
| CANADA PACKERS INC. INT'L TRADE DIV.     | ONT.  |
| CANADA TRADE GROUP INC.                  | QUE.  |
| CANADIAN BEARINGS LTD.                   | ONT.  |
| CANADIAN FORESTRY EQUIPMENT LTD.         | QUE.  |
| CANATLANTIC MARKETING SERVICES LTD.      | QUE.  |
| CANBERRA MARKETING                       | ONT.  |
| CANWORLD FOODS LTD.                      | ONT.  |
| CANYEN INTERNATIONAL CORPORATION         | ONT.  |
| CAPEX INDUSTRIES CORPORATION LTD.        | QUE.  |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC. | ONT.  |
| CENTRAL SUPPLIES & SALES LTD.            | N.B.  |
| CETECO INTERNATIONAL CANADA              | QUE.  |
| CFB TRADING COMPANY LTD.                 | B.C.  |
| CHEMO INTERNATIONAL LTD.                 | ONT.  |
| CLIC TRADING INC.                        | QUE.  |
| CLOUSTON FOODS CANADA LTD.               | QUE.  |
| COLOURS INTERNATIONAL INC.               | ONT.  |
| CORIMPEX INTERNATIONAL INC.              | ONT.  |
| CURTRADE                                 | ONT.  |
| CUT RITE LUMBER LIMITED                  | ONT.  |
| D'JOVIAN INTERNATIONAL MERCHANTS LTD.    | ONT.  |
| DANA DOUGLAS MARKETING INTERNATIONAL     | ONT.  |
| DARIANNE INTERNATIONAL TRADING INC.      | ONT.  |
| DEKONIC INTERNATIONAL MERCANTILE CO.     | ONT.  |
| DRAFLIF INVESTMENTS LTD.                 | ALTA. |
| DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
| EAGLE TRADING LIMITED                    | ONT.  |
| EASTERN MARKETING LTD                    | N.B.  |
| EDGAM SOFTWARE LTD.                      | B.C.  |
| ENTROPEX                                 | ONT.  |
| EQUATOR INTERNATIONAL INC.               | ALTA. |
| EQUITY WORLD TRADING COMPANY             | QUE.  |
| ERACO INTERNATIONAL TRADING INC.         | ONT.  |
| ESSCO INC.                               | ONT.  |
| EURODATA INC.                            | ONT.  |
| EVRON INTERNATIONAL INC.                 | ONT.  |
| EXPERT EXPORT LTD.                       | QUE.  |
| F.K.C. SNYDER INC.                       | QUE.  |
| FELL-FAB INTERNATIONAL INC.              | ONT.  |
| G. VAN KAM TRADING CO. LTD.              | QUE.  |
| G.K. SUN INTL. TRADING CO. LTD.          | QUE.  |
| GENSET SUPPLY & SERVICE INC.             | MAN.  |
| GLOBE MARKETING INTERNATIONAL            | SASK. |
| GREAT WHITE NORTH LTD.                   | ONT.  |
| GREG LUND PRODUCTS LIMITED               | ONT.  |
| H. CLEVELAND & CO. LTD.                  | B.C.  |
| H.J. SKELTON (CANADA) LIMITED            | ONT.  |
| H.L. LECLAIR INC.                        | QUE.  |
| HALFORD HIDE AND LEATHER CO. LTD.        | ALTA. |
| HARVEST AGRICULTURAL EXPORT CO.          | ONT.  |
| HEXAGON MARKETING SERVICES INC.          | ONT.  |
| HF TRADE INTERNATIONAL                   | ONT.  |
| HICOM INTERNATIONAL INC.                 | QUE.  |
| HOSHO CANADA INC.                        | B.C.  |
| I-D FOODS CORPORATION                    | QUE.  |
| ICONOPOWER LIMITED                       | ONT.  |
| INTERCAN MARKETING INC.                  | B.C.  |
| INTERNATIONAL ROAD DYNAMICS INC.         | SASK. |
| INTERSPAN INDUSTRIAL SALES INC.          | ONT.  |
| J.C. DE LA RIVIERE ASSOCIATES LTD.       | ONT.  |
| J.C. FIBERS INC.                         | QUE.  |
| JOHN F. DURAS COMPANY                    | ONT.  |
| KAMAB BEARING & SUPPLY LTD.              | B.C.  |
| KAMBRIA CONTROLS LTD.                    | ONT.  |
| KATT TRADING COMPANY                     | ONT.  |
| KAMASHO INTERNATIONAL CANADA LTD.        | B.C.  |
| KENNEDY ROSS & ASSOC.                    | ONT.  |
| KENWEST ENTERPRISES LTD.                 | B.C.  |
| KESSLER TECH (CANADA) INC.               | QUE.  |
| KOOT CONSOLIDATED INTERNATIONAL LTD.     | QUE.  |
| L & R IMPORT EXPORT INC.                 | ONT.  |
| L.O. PEARSON LTD.                        | B.C.  |
| LANTEC BOOKS                             | QUE.  |
| LAITERIE LTEE                            | QUE.  |
| LAURENTIDE SNOW REMOVAL LTD.             | QUE.  |
| LE GROUPE MULTIMEDIA DU CANADA INC.      | QUE.  |

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# TRADING HOUSES BY COUNTRY

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|------------------------------------------|-------|-----------------------------------------|------|
| LE-HAN CANADA INC.                       | ONT.  | TENPRO INTERNATIONAL                    | B.C. |
| LOACH SYSTEMS INC.                       | ONT.  | TERINEX INTERNATIONAL LTD.              | QUE. |
| LORNE SHIELDS INTERTRADE CORP.           | ONT.  | THE CANADIAN CONNECTION DIV. OF AFRIAT  | QUE. |
| LOVELL & CHRISTMAS (CANADA) INC.         | QUE.  | THE EAST ASIATIC COMPANY (CANADA) INC.  | B.C. |
| LTC TRADING INC.                         | ONT.  | THE HOWARD JAMES CO. LTD.               | ONT. |
| LYONS FRY MERGERS LIMITED                | ONT.  | TIM-TECH INDUSTRIES LTD.                | ONT. |
| M & L TESTING EQUIPMENT CO. LTD.         | ONT.  | TITAN TRADING INTERNATIONAL INC.        | ONT. |
| MAKO ENTERPRISES LTD.                    | B.C.  | TORCHFIRE CANADA INC.                   | ONT. |
| MANNA INTERNATIONAL                      | ONT.  | TRADEGLOBE CONSULTING LTD               | B.C. |
| MARITIME PACIFIC LTD.                    | B.C.  | TRADEK LIMITED                          | ONT. |
| MARKE NOVELTIES INC.                     | ONT.  | TRADESULT/CANADA                        | ONT. |
| MARSHALL COMMODITIES LTD.                | ONT.  | TRADEX LIMITED                          | N.S. |
| MATCAN DEVELOPMENTS LTD.                 | ALTA. | TRANSCOR TRANSPORTATION CONSULTANTS     | ONT. |
| MAXIMUS INTERNATIONAL CORPORATION        | ONT.  | TRONCO INTERNATIONAL                    | ONT. |
| MAYSA IMPORT & EXPORT INC.               | QUE.  | TTLIC TRADING INC.                      | ONT. |
| MEDICOM INC.                             | QUE.  | TWINPAK INC.                            | QUE. |
| METRATRADE LIMITED                       | ONT.  | UNIVERSAL METAL CO. LIMITED             | ONT. |
| METRO INTERNATIONAL TRADING COMPANY      | ONT.  | WEDGEWOODS IMPORT EXPORT                | ONT. |
| METROPOLITAN TRADING LTD.                | B.C.  | WEST INDIA TRADING CO. INC.             | QUE. |
| MICHAEL'S EQUIPMENT (OTTAWA) LTD.        | ONT.  | WEST-COTT INTERNATIONAL INC.            | ONT. |
| MIDEX INTERNATIONAL INC.                 | ONT.  | WESTLUND INTERNATIONAL TECHNOLOGIES INC | B.C. |
| MIRATRADE INTL. DIV OF OGILVIE MILLS LTD | ONT.  | WIGGINS SALES LTD.                      | ONT. |
| MITRADE EXPORT INC.                      | QUE.  | WILLIAM D. BRANSON LIMITED              | ONT. |
| MIITSUBISHI CANADA LIMITED               | B.C.  | WILLIAM THOMAS FURS INC.                | QUE. |
| MOLMAC TRADING                           | MAN.  | WORLD COMMUNICATIONS MONDE M.T. INC.    | QUE. |
| MULTI-NATIONAL SALES LIMITED             | ONT.  | YAKURR ASSOCIATES                       | ONT. |
| MULTICHEM IMPORT EXPORT INC.             | QUE.  | YARAK TRADING CONSULTANTS INC.          | QUE. |
| NAMEI INTERNATIONAL LTD.                 | ALTA. | 3T INTERNATIONAL INC.                   | ONT. |
| NATIONAL SEA PRODUCTS LTD. INTL. MRKTG.  | N.S.  | 589080 ONTARIO INC.                     | ONT. |
| NELSON MACHINERY COMPANY LTD.            | B.C.  |                                         |      |
| NEO-DREAMS MARKETING & DEVELOPMENT       | B.C.  |                                         |      |
| NICHIMEN CANADA INC.                     | ONT.  |                                         |      |
| NIKKA INDUSTRIES LTD.                    | B.C.  |                                         |      |
| NORANDA FOREST SALES INC.                | ONT.  |                                         |      |
| NORDSUD EXCHANGE TRADE                   | ONT.  |                                         |      |
| NORPLAST INC.                            | B.C.  |                                         |      |
| NORSTREAM INTERTEC INC.                  | ONT.  |                                         |      |
| NORTH AMERICAN TURBOTECH LTD.            | QUE.  |                                         |      |
| NORTHAM FOOD TRADING CO.                 | QUE.  |                                         |      |
| OAK SUPPLY INCORPORATED                  | ONT.  |                                         |      |
| ONTARIO PRODUCE COMPANY BRADFORD DIV.    | ONT.  |                                         |      |
| ORIAN INTERNATIONAL TRADING CO. LTD.     | ONT.  |                                         |      |
| OVERSEAS PROJECTS CORP. OF CANADA LTD.   | ONT.  |                                         |      |
| PACIFIC BASIN RESOURCES LTD.             | B.C.  |                                         |      |
| PALFUR MARKETING INC.                    | ONT.  |                                         |      |
| PARADISE FUR CO. INC.                    | QUE.  |                                         |      |
| PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |                                         |      |
| PERTAMA-TENTAR INC.                      | ONT.  |                                         |      |
| PEXIM ENTERPRISES INC.                   | B.C.  |                                         |      |
| PHARGO MANAGEMENT & CONSULTING LIMITED   | ONT.  |                                         |      |
| PLANRITE TRADING CO. LTD.                | SASK. |                                         |      |
| PME EXPORTATION INC.                     | QUE.  |                                         |      |
| POSEIDON OCEAN PRODUCTS CORPORATION      | QUE.  |                                         |      |
| POWER HOUSE TOOL CANADA                  | MAN.  |                                         |      |
| PRAIRIE INDUSTRIAL CHEMICALS INC.        | SASK. |                                         |      |
| PRIMO FOODS LIMITED                      | B.C.  |                                         |      |
| PRINCIPAL INTL. THE TRADING HOUSE        | B.C.  |                                         |      |
| PUNDA MERCANTILE INC.                    | QUE.  |                                         |      |
| Q-LUBE MIRABEC INC.                      | QUE.  |                                         |      |
| QUELUMEX ENR.                            | QUE.  |                                         |      |
| R. BRUNET COMPANY                        | QUE.  |                                         |      |
| RAY BUSBRIDGE INC.                       | QUE.  |                                         |      |
| REDCO TRADING CORPORATION                | B.C.  |                                         |      |
| RESOURCE OUTFITTERS INTERNATIONAL        | ONT.  |                                         |      |
| RIM PACIFIC IMPORT-EXPORT (1988) INC.    | B.C.  |                                         |      |
| RIO IMPORT & EXPORT LTD.                 | N.S.  |                                         |      |
| ROY GILLINGS AGENCIES INC.               | QUE.  |                                         |      |
| S. BLINICK COMPANY LIMITED               | ONT.  |                                         |      |
| S.H. BLACKWELL COMPANY INC.              | B.C.  |                                         |      |
| SANLIEW TRADING COMPANY                  | B.C.  |                                         |      |
| SANMA TRADING CO. LTD.                   | B.C.  |                                         |      |
| SECI (SERVICE ET EQUIPEMENT CDN) INC.    | ONT.  |                                         |      |
| SEENA INTERNATIONAL CORPORATION          | ONT.  |                                         |      |
| SEL-DRUM CORPORATION                     | ONT.  |                                         |      |
| SEYBOLD INTERNATIONAL INC.               | ONT.  |                                         |      |
| SIMEX INTERNATIONAL                      | QUE.  |                                         |      |
| SINOTEK INTERNATIONAL (1986) INC.        | SASK. |                                         |      |
| SOGLCO INTERNATIONAL INC.                | QUE.  |                                         |      |
| SOL RAIKLES INC.                         | QUE.  |                                         |      |
| SOURCE MARKETING INC.                    | ONT.  |                                         |      |
| SPRUCECROFT EMBRYO EXPORTS               | ONT.  |                                         |      |
| STARPARTS CANADA                         | MAN.  |                                         |      |
| STIM CANADA INC.                         | ONT.  |                                         |      |
| STORMONT CHEMICALS LTD.                  | ONT.  |                                         |      |
| STORZ CANADA DIV. OF 315823 ONT. LTD.    | ONT.  |                                         |      |
| SUNITOMO CANADA LIMITED                  | B.C.  |                                         |      |
| SUN ATLANTIC INC.                        | N.B.  |                                         |      |
| SUN INTER-TECHNOLOGY CORP.               | B.C.  |                                         |      |
| TAIKO COMMERCIAL LTD.                    | ONT.  |                                         |      |
| TECHWESSEN LIMITED                       | ONT.  |                                         |      |

## TRADING HOUSES BY COUNTRY

## SOUTH AMERICA

## ANTARCTICA

EXPORTS :  
INTERESTED: MITSUBISHI CANADA LTD.  
A.V. ENERGY INC.  
AG-COM TRADING INC.  
ALAN WRIGHT BISON-BISON  
ATAC INTERNATIONAL INC.  
BARRINGTON INTERNATIONAL LTD.  
BLUE SKY CORPORATION  
C.D.M.V. INC.  
CANDRIN HOUSE TRADING COMPANY LTD.  
CHARLES CHAPLIN ENTERPRISES INC.  
CRINCO LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
ENRY TRADING CO.  
FRANK ROBY EXPORTING CO.  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
I.S. (IRIS) INTERNATIONAL SOFTWARE LTD.  
INTERMCO MACHINERY CORPORATION  
INTERNATIONAL BUSINESS FORMS COMPANY  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J.R. WELLINGTON EXPORT CORPORATION  
KENNEDY ROSS & ASSOC.  
LE-HAN CANADA INC.  
LORNE SHIELDS INTERTRADE CORP.  
M. GURVEY & BERRY CO. INC.  
MCKAY & ASSOCIATES LTD  
NORTH AMERICAN TURBOTECH LTD.  
PATHFINDER SYSTEMS DESIGN LTD.  
RUDIGER HOLDINGS LTD.  
SENEY ENTERPRISES INC.  
STARPARTS CANADA  
THE ODOUR WORLD ENTERPRISES  
TYEE TIMBER PRODUCTS LTD.  
WEDGEWOODS IMPORT EXPORT  
ZNIDAR BROS. (1982) INC.  
660431 ONTARIO INC.  
KENNEDY ROSS & ASSOC.

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**ARGENTINA**

EXPORTS : A. LAMBERT INTERNATIONAL INC.  
AGRO COMPANY OF CANADA LIMITED  
AMALGAMET CANADA  
B.G. CHECO INTERNATIONAL LTD.  
BASEMARK MARKETING LIMITED  
C.D.M.V. INC.  
CANADA PACKERS INC. INT'L TRADE DIV.  
CANADA TRADE GROUP INC.  
CANADIAN LIVESTOCK EXPORTERS ASSOCIATION  
CANVEY TRADING CO. INC.  
CANEDEX LIMITED  
CANPOTEX LIMITED  
CANSULEX LIMITED  
CANWIDE INTERNATIONAL INC.  
CBC ENTERPRISES  
CONCISE EXPORTISE LTD  
DOTCO INC.  
INTERNATIONAL COMMODITIES EXPORT CO.  
ISLAND SHIPPING LIMITED  
J. PASCAL INC.  
LEROUX LAPORTE & PARTENAIRES INC.  
MARKE NOVELTIES INC.  
MARTIN & STEWART INC.  
MITSUBISHI CANADA LTD.  
NORSTREAM INTERTEC INC.  
NORTHEDGE INTERNATIONAL (CANADA) LTD.  
PHILIPP BROTHERS (CANADA) LTD.  
PITHAM MFG. CO. INC. INTERNATIONAL DIV.  
PRINTECH INC.  
PUNDA MERCANTILE INC.  
RUDDY INTERNATIONAL  
SEABOARD LUMBER SALES COMPANY LIMITED  
SEED-LINK DIV. OF LANDIS SEED COA. LTD.  
SEL-DRUM CORPORATION  
WILLIAM D. BRANSON LIMITED  
AG-COM TRADING INC.  
AGRICULTURAL DEVELOPMENT CORP. OF SASK.  
ALAN WRIGHT BISON-BISON  
AMALGAMATED GLOBAL ENTERPRISES INC.  
ANCHOR INTL. TRADING COMPANY INC.  
ARICO CANADA LTD.

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| ASIATIC & PACIFIC TRADING CO. LTD.       | ALTA. |
| ATAC INTERNATIONAL INC.                  | ONT.  |
| B.G. CHECO INTERNATIONAL LTD.            | ONT.  |
| BARRINGTON INTERNATIONAL LTD.            | ONT.  |
| BASTIN INTERNATIONAL                     | MAN.  |
| BEDIRIAN EMBRYO TRANSFERS LTD.           | ONT.  |
| BJS MARKETING & CONSULTING               | ONT.  |
| BRENDEX TRADING LIMITED                  | ONT.  |
| BUSCHLEN/MOWATT FINE ARTS LTD.           | B.C.  |
| C.E.O. INC.                              | ONT.  |
| C.M.E. BLASTING & MINING EQUIPMENT LTD   | ONT.  |
| CAKINS & BURKE LIMITED                   | B.C.  |
| CANADIAN COMMERCE & ENGINEERING CORP.    | ONT.  |
| CANADIAN FORESTRY EQUIPMENT LTD.         | QUE.  |
| CANADIAN HONEY & FINE FOODS EXPORTERS    | MAN.  |
| CANADIAN SOURCE IMPORTS & EXPORTS INC.   | ALTA. |
| CANADIAN TRADERS LIMITED                 | B.C.  |
| CANAMEX ELECTRONICS LIMITED              | ONT.  |
| CANATLANTIC MARKETING SERVICES LTD.      | QUE.  |
| CANDEV TRADING CO. INC.                  | QUE.  |
| CANDRIN HOUSE TRADING COMPANY LTD.       | ALTA. |
| CANWORLD FOODS LTD.                      | ONT.  |
| CBC ENTERPRISES                          | QUE.  |
| CFB TRADING COMPANY LTD.                 | B.C.  |
| CHARLES CHAPLIN ENTERPRISES INC.         | ONT.  |
| CHARLESCRAFT                             | ONT.  |
| COLOURS INTERNATIONAL INC.               | ONT.  |
| CONTACARE INC                            | ONT.  |
| CORIMPEX INTERNATIONAL INC.              | ONT.  |
| COVERMED INC.                            | QUE.  |
| CRINCO LIMITED                           | ONT.  |
| CURTRADE                                 | ONT.  |
| CWTC CANADA WEST TRADING CORPORATION     | ALTA. |
| D'JOVIAN INTERNATIONAL MERCHANTS LTD.    | ONT.  |
| DAMA DOUGLAS MARKETING INTERNATIONAL     | ONT.  |
| DEKONIC INTERNATIONAL MERCANTILE CO.     | ONT.  |
| DONALDSON INT'L LIVESTOCK LIMITED        | ONT.  |
| DOTCO INC.                               | ALTA. |
| DUNCAN INSTRUMENTS CANADA LTD.           | QUE.  |
| ELECTRONIC WHOLESALERS CO. LTD.          | QUE.  |
| ELEVAT ELECTRONIC SALES CORP.            | ONT.  |
| EMRY TRADING CO.                         | B.C.  |
| EXPORT U.S.A. CANADA INC.                | QUE.  |
| F.L. ELECTROMECHANICS INC.               | QUE.  |
| FCI INTERNATIONAL MARKETING GROUP        | ALTA. |
| FELINE FILMS INC.                        | QUE.  |
| FIRST CANADIAN CONNECTIONS MKTG. CORP.   | B.C.  |
| FIRST MCCARTHY CAPITAL CORPORATION       | ONT.  |
| FRANK ROBY EXPORTING CO.                 | QUE.  |
| GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA. |
| GLACEN INC.                              | QUE.  |
| GLOBE MARKETING INTERNATIONAL            | SASK. |
| GREAT WHITE NORTH LTD.                   | ONT.  |
| GREG LUND PRODUCTS LIMITED               | ONT.  |
| GUILLEVIN INTERNATIONAL INC.             | ONT.  |
| HORSEMARY INTERNATIONAL                  | ALTA. |
| I.S. (IRIS) INTERNATIONAL SOFTWARE LTD.  | MAN.  |
| IBASCO-INTL. BUYERS & SELLERS CO.        | ONT.  |
| ICONPOWER LIMITED                        | ONT.  |
| INTERCOM TRADING                         | ONT.  |
| INTERINCO MACHINERY CORPORATION          | ONT.  |
| INTERMARK TRADING LTD.                   | B.C.  |
| INTERNATIONAL BUSINESS FORMS COMPANY     | ONT.  |
| INTERNATIONAL MARKETING SERVICES         | QUE.  |
| INTERNATIONAL ROAD DYNAMICS INC.         | SASK. |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
| J. PASCAL INC.                           | QUE.  |
| J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
| J.C. DE LA RIVIERE ASSOCIATES LTD.       | ONT.  |
| J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.  |
| J.R. WELLINGTON EXPORT CORPORATION       | QUE.  |
| KAMBRIA CONTROLS LTD.                    | ONT.  |
| KENNEDY ROSS & ASSOC.                    | ONT.  |
| KESSLER TECH (CANADA) INC.               | QUE.  |
| L & R IMPORT EXPORT INC.                 | ONT.  |
| LE-HAN CANADA INC.                       | ONT.  |
| LES PIECES ARBROBEC CANADA LTEE          | QUE.  |
| LIMEXCO INC.                             | QUE.  |
| LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
| LTC ENTERPRISES INC.                     | B.C.  |
| M. GURVEY & BERRY CO. INC.               | ONT.  |
| MARCON INTERNATIONAL                     | ONT.  |
| MARSHALL COMMODITIES LTD.                | ONT.  |
| MATSON TRADING HOUSE                     | ONT.  |
| MCKAY & ASSOCIATES LTD                   | ALTA. |
| MEDICOM INC.                             | QUE.  |
| METRO INTERNATIONAL TRADING COMPANY      | ONT.  |
| MICROGRAM BUSINESS SYSTEMS INC.          | ONT.  |
| MICROLITES SCIENTIFIC DIV. OF WEST EAST  | ONT.  |

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### TRADING HOUSES BY COUNTRY

MODERNA CANADA ONT.  
MULTICHEM IMPORT EXPORT INC. QUE.  
NAMTRADE INTERNATIONAL INC. QUE.  
NAVARRETE CONSULTANTS QUE.  
NCM INTERNATIONAL MARKETING SERVICES INC B.C.  
NELSON MACHINERY COMPANY LTD. B.C.  
NEO-DREAMS MARKETING & DEVELOPMENT B.C.  
NICHIMEN CANADA INC. ONT.  
NORDSUD EXCHANGE TRADE ONT.  
NORTH AMERICAN TURBOTECH LTD. QUE.  
O. OASIS PICTURES INC. ONT.  
ORIENT'S IMPEX COMPANY LTD. ONT.  
PACIFIC BASIN RESOURCES LTD. B.C.  
PACLINE CORPORATION ONT.  
PALFUR MARKETING INC. ONT.  
PANDIT INTERNATIONAL ONT.  
PATHFINDER SYSTEMS DESIGN LTD. ONT.  
PDC TECHNOLOGY CORP. B.C.  
PEGASUS ONT.  
PERMACARE PRODUCTS INC. QUE.  
PME EXPORTATION INC. QUE.  
POWER HOUSE TOOL CANADA MAN.  
PRAIRIE INDUSTRIAL CHEMICALS INC. SASK.  
PRAIRIE WEST LIVESTOCK ALTA.  
PRINCIPAL INTL. THE TRADING HOUSE B.C.  
PRINTECH INC. QUE.  
Q-LUBE MIRABEC INC. QUE.  
RESOURCE OUTFITTERS INTERNATIONAL N.S.  
RIO IMPORT & EXPORT LTD. ALTA.  
RUDIGER HOLDINGS LTD. QUE.  
RUDOLF VAN DER WALDE (1975) LTD./LTEE ONT.  
SENEY ENTERPRISES INC. ONT.  
SEYBOLD INTERNATIONAL INC. ONT.  
SOGELCO INTERNATIONAL INC. QUE.  
SOLAR STONE LTD. QUE.  
STARPARTS CANADA MAN.  
STECKO CHEM INC. QUE.  
TACONIC CORPORATION LTD. ONT.  
THAI OCCIDENTAL LTD. ONT.  
THE EAST ASIATIC COMPANY (CANADA) INC. B.C.  
THE ODURO WORLD ENTERPRISES MAN.  
THINKING SYSTEMS CORPORATION ONT.  
TLC PRODUCE SALES B.C.  
TRACOMEX INTERNATIONAL ENRG. QUE.  
TRADESULT/CANADA ONT.  
TRANSCOR TRANSPORTATION CONSULTANTS ONT.  
TRICO SEAFOOD N.B.  
TRONCO INTERNATIONAL ONT.  
TYEE TIMBER PRODUCTS LTD. B.C.  
UNIVERSAL MARKETING AGENCIES ONT.  
UNIVERSAL PAPER EXPORT CO. LTD. QUE.  
VATRA LTEE QUE.  
VILLA NOVA INTL. IMPORT EXPORT INC. QUE.  
WACTOL ENTERPRISES LIMITED ONT.  
WARD BEDAS (CANADA) LIMITED B.C.  
WEDGEWOODS IMPORT EXPORT ONT.  
WEST INDIA TRADING CO. INC. QUE.  
WEST-COTT INTERNATIONAL INC. ONT.  
WESTMOUNT FOREST PRODUCTS LTD. B.C.  
WILLIAM D. BRANSON LIMITED ONT.  
WOODHOUSE INTL. MARKETING (QUE.) INC. QUE.  
XCAN GRAIN LIMITED MAN.  
ZAIDAN INTERNATIONAL QUE.  
ZNIDAR BROS. (1982) INC. ONT.  
660431 ONTARIO INC. ONT.  
A. LAMBERT INTERNATIONAL INC. QUE.  
ASIATIC & PACIFIC TRADING CO. LTD. ALTA.  
BARRINGTON INTERNATIONAL LTD. ONT.  
BASEMARK MARKETING LIMITED ONT.  
BETHUNE IMPORT-EXPORT LTD. QUE.  
C. ITOH & CO (CANADA) LTD. QUE.  
C.D.N.V. INC. QUE.  
CANADA PACKERS INC. INT'L TRADE DIV. ONT.  
CANATLANTIC MARKETING SERVICES LTD. QUE.  
CAPEX INDUSTRIES CORPORATION LTD. QUE.  
CFB TRADING COMPANY LTD. B.C.  
CLOUSTON FOODS CANADA LTD. QUE.  
DOMESTIC CONVERTERS INC. QUE.  
KENNEDY ROSS & ASSOC. ONT.  
LEROUX LAPORTE & PARTENAIRES INC. ONT.  
LEUSYCO CANADA LIMITED ONT.  
LIMEXCO INC. QUE.  
LOWELL & CHRISTMAS (CANADA) INC. QUE.  
MARSHALL COMMODITIES LTD. ONT.  
MOLINAC TRADING MAN.  
MOTTO ENTERPRISES CO. LIMITED B.C.  
NAVARRETE CONSULTANTS QUE.  
NORSTREAM INTERTEC INC. ONT.  
ONEXI IMPORT EXPORT INC. QUE.  
PALFUR MARKETING INC. ONT.

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| PERMACARE PRODUCTS INC.               | QUE.     |
| PME EXPORTATION INC.                  | QUE.     |
| PRINCIPAL INTL. THE TRADING HOUSE     | B.C.     |
| RIO IMPORT & EXPORT LTD.              | N.S.     |
| S. BLINICK COMPANY LIMITED            | ONT.     |
| SOVIBEX LTEE                          | QUE.     |
| THYSSEN CANADA LIMITED                | ONT.     |
| TRADESULT/CANADA                      | ONT.     |
| UNIVERSAL TRADING DIV OF 751721       | ONT. INC |
| WEST INDIA TRADING CO. INC.           | QUE.     |
| WILLIAM D. BRANSON LIMITED            | QUE.     |
| WOODHOUSE INTL. MARKETING (QUE.) INC. | QUE.     |

## BOLIVIA

|             |                                          |       |
|-------------|------------------------------------------|-------|
| EXPORTS :   | CANWIDE INTERNATIONAL INC.               | ONT.  |
|             | CBC ENTERPRISES                          | QUE.  |
|             | CRANE SUPPLY                             | ONT.  |
|             | INTERSPAN INDUSTRIAL SALES INC.          | ONT.  |
|             | MITSUBISHI CANADA LTD.                   | ONT.  |
|             | NORSTREAM INTERTEC INC.                  | ONT.  |
|             | PHILIPP BROTHERS (CANADA) LTD.           | ONT.  |
|             | RONALD A. CHISHOLM LIMITED               | QUE.  |
|             | TRACOMEX INTERNATIONAL ENRG.             | ONT.  |
| INTERESTED: | A.V. ENERGY INC.                         | ALTA. |
|             | AG-COM TRADING INC.                      | ONT.  |
|             | AGRO COMPANY OF CANADA LIMITED           | SASK. |
|             | ALAN WRIGHT BISON-BISON                  | MAN.  |
|             | ALDERBRANCH ENTERPRISES INC.             | ALTA. |
|             | ARICO CANADA LTD.                        | ONT.  |
|             | ASIATIC & PACIFIC TRADING CO. LTD.       | ALTA. |
|             | ATAC INTERNATIONAL INC.                  | ONT.  |
|             | B.G. CHECO INTERNATIONAL LTD.            | ONT.  |
|             | BARRINGTON INTERNATIONAL LTD.            | ONT.  |
|             | BASTIN INTERNATIONAL                     | MAN.  |
|             | BLUE SKY CORPORATION                     | B.C.  |
|             | C.O.M.V. INC.                            | QUE.  |
|             | C.N.E. BLASTING & MINING EQUIPMENT LTD   | ONT.  |
|             | CALKINS & BURKE LIMITED                  | B.C.  |
|             | CANADIAN HONEY & FINE FOODS EXPORTERS    | MAN.  |
|             | CANADIAN SOURCE IMPORTS & EXPORTS INC.   | ALTA. |
|             | CANADIAN TRADERS LIMITED                 | B.C.  |
|             | CANAMEX ELECTRONICS LIMITED              | ONT.  |
|             | CANATLANTIC MARKETING SERVICES LTD.      | QUE.  |
|             | CANDEV TRADING CO. INC.                  | QUE.  |
|             | CANDRIN HOUSE TRADING COMPANY LTD.       | ALTA. |
|             | CANEDEX LIMITED                          | ONT.  |
|             | CARICAN TRADING CO. INC.                 | QUE.  |
|             | CBC ENTERPRISES                          | QUE.  |
|             | CFB TRADING COMPANY LTD.                 | B.C.  |
|             | CHARLES CHAPLIN ENTERPRISES INC.         | ONT.  |
|             | CRANE SUPPLY                             | ONT.  |
|             | CRINCO LIMITED                           | ONT.  |
|             | CURTRADE                                 | ONT.  |
|             | CWTC CANADA WEST TRADING CORPORATION     | ALTA. |
|             | DEKONIC INTERNATIONAL MERCANTILE CO.     | ONT.  |
|             | DONALDSON INT'L LIVESTOCK LIMITED        | ONT.  |
|             | DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
|             | ELECTRONIC WHOLESALEERS CO. LTD.         | QUE.  |
|             | EMRY TRADING CO.                         | B.C.  |
|             | EXPERT EXPORT LTD.                       | QUE.  |
|             | EXPORT U.S.A. CANADA INC.                | QUE.  |
|             | FELINE FILMS INC.                        | QUE.  |
|             | FRANK ROBY EXPORTING CO.                 | QUE.  |
|             | GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA. |
|             | GLACEN INC.                              | QUE.  |
|             | GLOBE MARKETING INTERNATIONAL            | SASK. |
|             | GREAT WHITE NORTH LTD.                   | ONT.  |
|             | I.S. (IRIS) INTERNATIONAL SOFTWARE LTD.  | MAN.  |
|             | IBASCO-INTL. BUYERS & SELLERS CO.        | ONT.  |
|             | ICONOWPOWER LIMITED                      | ONT.  |
|             | INTERCOM TRADING                         | ONT.  |
|             | INTERINCO MACHINERY CORPORATION          | ONT.  |
|             | INTERNATIONAL BUSINESS FORMS COMPANY     | ONT.  |
|             | INTERNATIONAL MARKETING SERVICES         | QUE.  |
|             | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
|             | J. PASCAL INC.                           | QUE.  |
|             | J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
|             | J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.  |
|             | J.R. WELLINGTON EXPORT CORPORATION       | QUE.  |
|             | KENNEDY ROSS & ASSOC.                    | ONT.  |
|             | KESSLER TECH (CANADA) INC.               | QUE.  |
|             | LATIN AMERICAN TRADING COMPANY           | ONT.  |
|             | LE-MAN CANADA INC.                       | ONT.  |
|             | LEROUX LAPORTE & PARTENAIRES INC.        | QUE.  |
|             | LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
|             | M. GURVEY & BERRY CO. INC.               | ONT.  |
|             | MARCON INTERNATIONAL                     | ONT.  |

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## TRADING HOUSES BY COUNTRY

MARTIN & STEWART INC.  
MCKAY & ASSOCIATES LTD  
MEDICOM INC.  
METRO INTERNATIONAL TRADING COMPANY  
MIDEX INTERNATIONAL INC.  
NELSON MACHINERY COMPANY LTD.  
NORTH AMERICAN TURBOTECH LTD.  
NORTHBRIDGE INTERNATIONAL (CANADA) LTD.  
OACLINE CORPORATION  
PALFUR MARKETING INC.  
PANDIT INTERNATIONAL  
PATHFINDER SYSTEMS DESIGN LTD.  
PITMAN MFG. CO. INC. INTERNATIONAL DIV.  
PME EXPORTATION INC.  
POWER HOUSE TOOL CANADA  
PRAIRIE INDUSTRIAL CHEMICALS INC.  
Q-LUBE MIRABEC INC.  
RESOURCE OUTFITTERS INTERNATIONAL  
RIO IMPORT & EXPORT LTD.  
RUDIGER HOLDINGS LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SENEY ENTERPRISES INC.  
SEYBOLD INTERNATIONAL INC.  
SOLAR STONE LTD.  
STARPARTS CANADA  
STECKO CHEM INC.  
TACONIC CORPORATION LTD.  
THAI OCCIDENTAL LTD.  
THE EAST ASIATIC COMPANY (CANADA) INC.  
THE ODURO WORLD ENTERPRISES  
THINKING SYSTEMS CORPORATION  
TRACOMEX INTERNATIONAL ENRG.  
TRADESULT/CANADA  
TROMCO INTERNATIONAL  
UNIVERSAL MARKETING AGENCIES  
WEDGEWOODS IMPORT EXPORT  
WOODHOUSE INTL. MARKETING (QUE.) INC.  
ZNIDAR BROS. (1982) INC.  
660431 ONTARIO INC.  
ASIATIC & PACIFIC TRADING CO. LTD.  
KENNEDY ROSS & ASSOC.  
LEROUX LAPORTE & PARTENAIRES INC.  
MARSHALL COMMODITIES LTD.  
WOODHOUSE INTL. MARKETING (QUE.) INC.  
WORLD COMMUNICATIONS MONDE N.T. INC.

**BUYING FROM:**

## BRAZIL

EXPORTS : AGRO COMPANY OF CANADA LIMITED  
AMALGAMET CANADA  
ARTFUL APPLICATIONS INC.  
BADO (IN-EX) INTERNATIONAL INC.  
BASTIN INTERNATIONAL  
BETHUNE IMPORT-EXPORT LTD.  
BRITISH COLUMBIA TREE FRUITS LTD.  
C.D.M.V. INC.  
CANADIAN LIVESTOCK EXPORTERS ASSOCIATION  
CANPOTEX LIMITED  
CANSULEX LIMITED  
CANWIDE INTERNATIONAL INC.  
CANWORLD FOODS LTD.  
CBC ENTERPRISES  
CETECO INTERNATIONAL CANADA  
DONALDSON INT'L LIVESTOCK LIMITED  
DOTCO INC.  
EASTERN TOWNSHIPS PRODUCE LTD.  
EQUATOR INTERNATIONAL INC.  
INTERNATIONAL COMMODITIES EXPORT CO.  
KATT TRADING COMPANY  
MARCON INTERNATIONAL  
MITSUBISHI CANADA LIMITED  
MITSUBISHI CANADA LTD.  
MORSE PRO-VISIONS LTEE  
MULTICHEM IMPORT EXPORT INC.  
NAMTRADE INTERNATIONAL INC.  
NORSTREAM INTERTEC INC.  
NORTHAM FOOD TRADING CO.  
NORTHBRIDGE INTERNATIONAL (CANADA) LTD.  
PHILIPP BROTHERS (CANADA) LTD.  
PITHAN MFG. CO. INC. INTERNATIONAL DIV.  
PNE EXPORTATION INC.  
PUNDA MERCANTILE INC.  
RESOURCE OUTFITTERS INTERNATIONAL  
TACONIC CORPORATION LTD.  
THAI OCCIDENTAL LTD.  
TRANS ATLAS TRADING CO. LTD.  
TRANSCO FOOD TRADING INC.  
TRONCO INTERNATIONAL  
UNIVERSAL PAPER EXPORT CO. LTD

QUE. ALTA.  
QUE. ONT.  
ONT. B. C.  
QUE. ALTA.  
ONT. ONT.  
ONT. ONT.  
ONT. QUE.  
MAN. SASK.  
QUE. ONT.  
N. S. ALTA.  
B. C. ONT.  
ONT. QUE.  
MAN. QUE.  
ONT. ONT.  
B. C. ONT.  
MAN. QUE.  
ONT. ONT.  
ONT. QUE.  
ONT. ONT.  
ONT. ALTA.  
ONT. QUE.  
ONT. QUE.  
QUE.

**INTERESTED:**

|                                         |       |
|-----------------------------------------|-------|
| VATRA LTEE                              | QUE.  |
| WACTOL ENTERPRISES LIMITED              | ONT.  |
| WORLD COMMUNICATIONS MONDE M.T. INC.    | QUE.  |
| WORLD ACCORD INTERNATIONAL LEAF INC.    | QUE.  |
| AG-COM TRADING INC.                     | ONT.  |
| AGRICULTURAL DEVELOPMENT CORP. OF SASK. | SASK. |
| ALAN WRIGHT BISON-BISON                 | MAN.  |
| ALDERBRANCH ENTERPRISES INC.            | ALTA. |
| ALLTRADE ENTERPRISES LIMITED            | ONT.  |
| AMALGAMATED GLOBAL ENTERPRISES INC.     | QUE.  |
| ARAVIS DISTRIBUTION INC.                | QUE.  |
| ARICO CANADA LTD.                       | ONT.  |
| ASIATIC & PACIFIC TRADING CO. LTD.      | ALTA. |
| ATAC INTERNATIONAL INC.                 | ONT.  |
| AXEWOOD COMPANY LIMITED                 | ONT.  |
| B.G. CHECO INTERNATIONAL LTD.           | ONT.  |
| BARRINGTON INTERNATIONAL LTD.           | ONT.  |
| BASTIN INTERNATIONAL                    | MAN.  |
| BEDIRIAN EMBRYO TRANSFERS LTD.          | ONT.  |
| BENTO MARKETING                         | ONT.  |
| BJS MARKETING & CONSULTING              | B.C.  |
| BLUE SKY CORPORATION                    | ONT.  |
| BMG PHARMACEUTICAL PRODUCTS INC.        | B.C.  |
| BRENDEX TRADING LIMITED                 | QUE.  |
| BRITISH COLUMBIA-THAI CORPORATION       | QUE.  |
| BUSCHLEN/MOWATT FINE ARTS LTD.          | ONT.  |
| C.E.O. INC.                             | B.C.  |
| C.M.E. BLASTING & MINING EQUIPMENT LTD  | ONT.  |
| CALKINS & BURKE LIMITED                 | ONT.  |
| CANADIAN COMMERCE & ENGINEERING CORP.   | B.C.  |
| CANADIAN FORESTRY EQUIPMENT LTD.        | ONT.  |
| CANADIAN HONEY & FINE FOODS EXPORTERS   | QUE.  |
| CANADIAN SOURCE IMPORTS & EXPORTS INC.  | MAN.  |
| CANADIAN SWINE EXPORTERS ASSOCIATION    | ALTA. |
| CANADIAN TRADERS LIMITED                | ONT.  |
| CANAMEX ELECTRONICS LIMITED             | B.C.  |
| CANATLANTIC MARKETING SERVICES LTD.     | ONT.  |
| CANDEV TRADING CO. INC.                 | QUE.  |
| CANDRIN HOUSE TRADING COMPANY LTD.      | QUE.  |
| CANEXPORT TRANSCONTINENTAL LIMITED      | ALTA. |
| CBC ENTERPRISES                         | ALTA. |
| CFB TRADING COMPANY LTD.                | QUE.  |
| CHARLES CHAPLIN ENTERPRISES INC.        | B.C.  |
| CHARLESCRAFT                            | ONT.  |
| COLOURS INTERNATIONAL INC.              | ONT.  |
| COMPAGNIE D'IMPORTATION & D'EXPORTATION | QUE.  |
| CONIMPEX INTERNATIONAL INC.             | ONT.  |
| COVERMED INC.                           | QUE.  |
| CRINCO LIMITED                          | ONT.  |
| CURTRADE                                | ONT.  |
| CWTC CANADA WEST TRADING CORPORATION    | ALTA. |
| D'JOVIAN INTERNATIONAL MERCHANTS LTD.   | ONT.  |
| DANA DOUGLAS MARKETING INTERNATIONAL    | ONT.  |
| DARECO INC.                             | QUE.  |
| DEKONIC INTERNATIONAL MERCANTILE CO.    | ONT.  |
| DOTCO INC.                              | ALTA. |
| DUNCAN INSTRUMENTS CANADA LTD.          | ONT.  |
| EAGLE TRADING LIMITED                   | ONT.  |
| ELEVAT ELECTRONIC SALES CORP.           | ONT.  |
| EMRY TRADING CO.                        | B.C.  |
| ENTROPEX                                | ONT.  |
| EQUITY WORLD TRADING COMPANY            | QUE.  |
| EXPORT U.S.A. CANADA INC.               | QUE.  |
| F.L. ELECTROMECHANICS INC.              | QUE.  |
| FCI INTERNATIONAL MARKETING GROUP       | ALTA. |
| FELINE FILMS INC.                       | QUE.  |
| FIRST CANADIAN CONNECTIONS MKTG. CORP.  | B.C.  |
| FIRST MCCARTHY CAPITAL CORPORATION      | ONT.  |
| FRANK ROBY EXPORTING CO.                | QUE.  |
| FREMAH INTERNATIONAL TRADING INC.       | QUE.  |
| G. VAN KAM TRADING CO. LTD.             | QUE.  |
| GENERAL MERCHANTS INTERNATIONAL INC.    | ALTA. |
| GLACEM INC.                             | QUE.  |
| GLOBE MARKETING INTERNATIONAL           | SASK. |
| GREAT WHITE NORTH LTD.                  | ONT.  |
| GREG LUND PRODUCTS LIMITED              | ONT.  |
| GUILLEVIN INTERNATIONAL INC.            | ONT.  |
| HF TRADE INTERNATIONAL                  | ONT.  |
| HORSEMARY INTERNATIONAL                 | ALTA. |
| HYD-MECH SAWS LTD.                      | ONT.  |
| I.S. (IRIS) INTERNATIONAL SOFTWARE LTD. | MAN.  |
| IBASCF-INTL. BUYERS & SELLERS CO.       | ONT.  |
| ICONOMPOWER LIMITED                     | ONT.  |
| INTERCON TRADING                        | ONT.  |
| INTERINCO MACHINERY CORPORATION         | ONT.  |
| INTERMARK TRADING LTD.                  | B.C.  |
| INTERNATIONAL BUSINESS FORMS COMPANY    | ONT.  |
| INTERNATIONAL MARKETING SERVICES        | QUE.  |
| INTERNATIONAL ROAD DYNAMICS INC.        | SASK. |

SASK.  
CONTINUED...



# TRADING HOUSES BY COUNTRY

INTERNATIONAL TECHNICAL SUPPLY (ITS) INC. QUE.  
ISLAND SHIPPING LIMITED P.E.I.  
J. PASCAL INC. QUE.  
J.B. INTERNATIONAL SHIPPERS LTD. ONT.  
J.C. DE LA RIVIERE ASSOCIATES LTD. ONT.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY ONT.  
J.R. WELLINGTON EXPORT CORPORATION QUE.  
KAMBRIA CONTROLS LTD. ONT.  
KENNEDY ROSS & ASSOC. ONT.  
KESSLER TECH (CANADA) INC. QUE.  
L & R IMPORT EXPORT INC. ONT.  
LAMBERTON COLLEGE ONT.  
LE-HAM CANADA INC. ONT.  
LEROUX LAPORTE & PARTENAIRES INC. QUE.  
LES PIECES ARBROBECC CANADA LTEE QUE.  
LES SECHOIRS URAGEN INC. QUE.  
LIMEXCO INC. QUE.  
LORNE SHIELDS INTERTRADE CORP. ONT.  
LTC ENTERPRISES INC. B.C.  
M. DE SAINT-HILAIRE MGMT SERVICES QUE.  
M. GURVEY & BERRY CO. INC. ONT.  
MARTIN & STEWART INC. QUE.  
MATOUSEK ART LIMITED ALTA.  
MATSON TRADING HOUSE ONT.  
MCKAY & ASSOCIATES LTD. ALTA.  
MEDICOM INC. QUE.  
METRATRDE LIMITED ONT.  
METRO INTERNATIONAL TRADING COMPANY ONT.  
MICROLITES SCIENTIFIC DIV. OF WEST EAST ONT.  
MODERNA CANADA ONT.  
MORGISTEN EXPORT CANADA LTD. N.S.  
MULTICHEM IMPORT EXPORT INC. QUE.  
NAMET INTERNATIONAL LTD. ALTA.  
NAMTRADE INTERNATIONAL INC. QUE.  
NELSON MACHINERY COMPANY LTD. B.C.  
NEO-DREAMS MARKETING & DEVELOPMENT B.C.  
NICHIMEN CANADA INC. ONT.  
NORDSUD EXCHANGE TRADE ONT.  
NORTH AMERICAN TURBOTECH LTD. QUE.  
O. OASIS PICTURES INC. ONT.  
ORIENT'S IMPEX COMPANY LTD. ONT.  
OVERSEAS PROJECTS CORP. OF CANADA LTD. ONT.  
PACLINE CORPORATION ONT.  
PALFUR MARKETING INC. ONT.  
PAMBIT INTERNATIONAL ONT.  
PATHFINDER SYSTEMS DESIGN LTD. ONT.  
PDC TECHNOLOGY CORP. B.C.  
PEGASUS ONT.  
PENTA TRADING INTERNATIONAL LTD. B.C.  
PERMACARE PRODUCTS INC. QUE.  
POWER HOUSE TOOL CANADA MAN.  
PRAIRIE INDUSTRIAL CHEMICALS INC. SASK.  
PRAIRIE WEST LIVESTOCK ALTA.  
PRINCIPAL INTL. THE TRADING HOUSE B.C.  
Q-LUBE MIRABEC INC. QUE.  
RESOURCE OUTFITTERS INTERNATIONAL ONT.  
RIM PACIFIC IMPORT-EXPORT (1988) INC. B.C.  
RIO IMPORT & EXPORT LTD. N.S.  
RUDDY INTERNATIONAL ONT.  
RUDIGER HOLDINGS LTD. ALTA.  
RUDOLF VAN DER WALDE (1975) LTD./LTEE QUE.  
SEABOARD LUMBER SALES COMPANY LIMITED B.C.  
SEED-LINK DIV. OF LANDIS SEED COA. LTD. ONT.  
SEL-DRUM CORPORATION ONT.  
SEM-ENG LTD. ONT.  
SENEY ENTERPRISES INC. ONT.  
SEYBOLD INTERNATIONAL INC. ONT.  
SIMOTEK INTERNATIONAL (1986) INC. SASK.  
SOCIETE DES ELEVEURS DE PORCS DU QUEBEC QUE.  
SOGELCO INTERNATIONAL INC. QUE.  
SOLAR STONE LTD. QUE.  
STARPARTS CANADA MAN.  
STECKO CHEW INC. QUE.  
TACONIC CORPORATION LTD. ONT.  
TECHNESSEN LIMITED ONT.  
TENPRO INTERNATIONAL B.C.  
THAI OCCIDENTAL LTD. ONT.  
THE EAST ASIATIC COMPANY (CANADA) INC. B.C.  
THE ODURO WORLD ENTERPRISES MAN.  
THINKING SYSTEMS CORPORATION ONT.  
TIM-TECH INDUSTRIES LTD. ONT.  
TITAN TRADING INTERNATIONAL INC. ONT.  
TRADESULT/CANADA ONT.  
TRANS ATLAS TRADING CO. LTD. ALTA.  
TRICO SEAFOOD N.B.  
TRONCO INTERNATIONAL ONT.  
TTLIC TRADING INC. ONT.  
TUTTAVIK INC. ONT.  
UNIVERSAL MARKETING AGENCIES ONT.  
VILLA NOVA INTL. IMPORT EXPORT INC. QUE.

WARD BEDAS (CANADA) LIMITED B.C.  
WEDGEWOODS IMPORT EXPORT ONT.  
WEST INDIA TRADING CO. INC. QUE.  
WEST-COTT INTERNATIONAL INC. ONT.  
WESTMOUNT FOREST PRODUCTS LTD. B.C.  
WILLIAM D. BRANSON LIMITED ONT.  
WOODHOUSE INTL. MARKETING (QUE.) INC. QUE.  
XCAN GRAIN LIMITED MAN.  
YBM CANADA INTERNATIONAL (IMPEX) INC. QUE.  
ZAIDAN INTERNATIONAL QUE.  
ZBT INTERNATIONAL CARGO COMPANY B.C.  
ZNIDAR BROS. (1982) INC. ONT.  
589080 ONTARIO INC. ONT.  
660431 ONTARIO INC. ONT.  
BUYING FROM: A. LAMBERT INTERNATIONAL INC. QUE.  
AG-COM TRADING INC. ONT.  
ASIATIC & PACIFIC TRADING CO. LTD. ALTA.  
AXEWOOD COMPANY LIMITED ONT.  
BACON INTERNATIONAL MARKETING LTD. ONT.  
BARRINGTON INTERNATIONAL LTD. ONT.  
BASEMARK MARKETING LIMITED ONT.  
BETHUNE IMPORT-EXPORT LTD. QUE.  
C. ITOM & CO (CANADA) LTD. QUE.  
C-TRAN DEVELOPMENT INC. ONT.  
CAN-AFRIC ENTERPRISES INC. SASK.  
CANADA PACKERS INC. INT'L TRADE DIV. ONT.  
CAPRICORP INTERNATIONAL DEVELOPMENT INC. ONT.  
CETECO INTERNATIONAL CANADA QUE.  
CHEMO INTERNATIONAL LTD. ONT.  
CLOUSTON FOODS CANADA LTD. QUE.  
DELTONIC TRADING CORP. ONT.  
EAGLE TRADING LIMITED ONT.  
ENTROPEX ONT.  
FIRST CANADIAN CONNECTIONS MKTG. CORP. B.C.  
FIRST MCCARTHY CAPITAL CORPORATION ONT.  
FREMAM INTERNATIONAL TRADING INC. QUE.  
G.A. PAPER INTERNATIONAL INC. ONT.  
GLOBE MARKETING INTERNATIONAL SASK.  
I.S. TRADING CORPORATION ALTA.  
INTERCAN MARKETING INC. B.C.  
KANEMATSU-GOSHO (CANADA) INC. ONT.  
KENNEDY ROSS & ASSOC. ONT.  
KOOT CONSOLIDATED INTERNATIONAL LTD. ONT.  
LEUSYCO CANADA LIMITED ONT.  
LIMEXCO INC. QUE.  
LOVELL & CHRISTMAS (CANADA) INC. QUE.  
LTC ENTERPRISES INC. B.C.  
M. DE SAINT-HILAIRE MGMT SERVICES QUE.  
MAKO ENTERPRISES LTD. B.C.  
METRATRDE LIMITED ONT.  
MITSUBISHI CANADA LIMITED B.C.  
MULTICHEM IMPORT EXPORT INC. QUE.  
NEOS FOREST PRODUCTS LTD. QUE.  
NICHIMEN CANADA INC. ONT.  
NORANDA FOREST SALES INC. ONT.  
NORPLAST INC. B.C.  
NORSTREAM INTERTEC INC. ONT.  
NORTHAM FOOD TRADING CO. QUE.  
OMEXI IMPORT EXPORT INC. QUE.  
ORIAN INTERNATIONAL TRADING CO. LTD. ONT.  
PME EXPORTATION INC. QUE.  
PRAIRIE INDUSTRIAL CHEMICALS INC. SASK.  
PRINCIPAL INTL. THE TRADING HOUSE B.C.  
PUNDA MERCANTILE INC. QUE.  
RIO IMPORT & EXPORT LTD. N.S.  
SECI (SERVICE ET EQUIPEMENT CDM) INC. ONT.  
SEM-ENG LTD. ONT.  
SOVIBEX LTEE QUE.  
SUMITOMO CANADA LIMITED B.C.  
TACONIC CORPORATION LTD. ONT.  
THYSEN CANADA LIMITED ONT.  
TRADESULT/CANADA ONT.  
TRANS ATLAS TRADING CO. LTD. ALTA.  
TRANSCO FOOD TRADING INC. QUE.  
UNIVERSAL TRADING DIV OF 751721 ONT. INC. ONT.  
WARD BEDAS (CANADA) LIMITED B.C.  
WILLIAM D. BRANSON LIMITED ONT.  
WOODHOUSE INTL. MARKETING (QUE.) INC. QUE.  
WORLD COMMUNICATIONS MONDE N.T. INC. QUE.  
ZAYAT TRADING INC. QUE.

## CHILE

EXPORTS : ANIXTER CANADA INC. QUE.  
BASEMARK MARKETING LIMITED ONT.  
BETHUNE IMPORT-EXPORT LTD. QUE.  
C.D.M.V. INC. QUE.  
C.M.E. BLASTING & MINING EQUIPMENT LTD. ONT.  
CONTINUED....

## TRADING HOUSES BY COUNTRY

|                                          |       |                                          |       |
|------------------------------------------|-------|------------------------------------------|-------|
| CANADA PACKERS INC. INT'L TRADE DIV.     | ONT.  | FELINE FILMS INC.                        | QUE.  |
| CANADA TRADE GROUP INC.                  | ONT.  | FIRST MCCARTHY CAPITAL CORPORATION       | QUE.  |
| CAMEDEX LIMITED                          | ONT.  | FRANK ROBY EXPORTING CO.                 | QUE.  |
| CANPOTEX LIMITED                         | SASK. | FREMAH INTERNATIONAL TRADING INC.        | QUE.  |
| CANSULEX LIMITED                         | B.C.  | GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA. |
| CANWIDE INTERNATIONAL INC.               | ONT.  | GLACEN INC.                              | QUE.  |
| CANWORLD FOODS LTD.                      | ONT.  | GLOBE MARKETING INTERNATIONAL            | SASK. |
| CBC ENTERPRISES                          | QUE.  | GREAT WHITE NORTH LTD.                   | ONT.  |
| CETECO INTERNATIONAL CANADA              | QUE.  | HORSEMARY INTERNATIONAL                  | MAN.  |
| CONCISE EXPORTISE LTD                    | B.C.  | I.S. (IRIS) INTERNATIONAL SOFTWARE LTD.  | ALTA. |
| DONALDSON INT'L LIVESTOCK LIMITED        | ONT.  | IBASCO-INTL. BUYERS & SELLERS CO.        | ONT.  |
| ELECTRONIC WHOLESALERS CO. LTD.          | QUE.  | ICONOPOWER LIMITED                       | ONT.  |
| INTERNATIONAL COMMODITIES EXPORT CO.     | ONT.  | INTERCOM TRADING                         | ONT.  |
| LEROUX LAPORTE & PARTENAIRES INC.        | QUE.  | INTERIMCO MACHINERY CORPORATION          | ONT.  |
| LES PIECES ARBROREC CANADA LTEE          | QUE.  | INTERMARK TRADING LTD.                   | B.C.  |
| MARTELL EXPORTING LTD.                   | ONT.  | INTERNATIONAL BUSINESS FORMS COMPANY     | ONT.  |
| MITSUBISHI CANADA LTD.                   | ONT.  | INTERNATIONAL MARKETING SERVICES         | QUE.  |
| NAMPAC INC.                              | QUE.  | INTERNATIONAL ROAD DYNAMICS INC.         | SASK. |
| NAMTRADE INTERNATIONAL INC.              | QUE.  | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
| NELSON MACHINERY COMPANY LTD.            | B.C.  | INTERSPAN INDUSTRIAL SALES INC.          | ONT.  |
| NORSTREAM INTERTEC INC.                  | ONT.  | J. PASCAL INC.                           | QUE.  |
| NORTHBRIDGE INTERNATIONAL (CANADA) LTD.  | ALTA. | J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
| PACLINE CORPORATION                      | ONT.  | J.C. DE LA RIVIERE ASSOCIATES LTD.       | ONT.  |
| PHILIPP BROTHERS (CANADA) LTD.           | ONT.  | J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.  |
| PITMAN MFG. CO. INC. INTERNATIONAL DIV.  | ONT.  | J.R. WELLINGTON EXPORT CORPORATION       | QUE.  |
| PME EXPORTATION INC.                     | QUE.  | KENNEDY ROSS & ASSOC.                    | ONT.  |
| PRINTECH INC.                            | QUE.  | KESSLER TECH (CANADA) INC.               | QUE.  |
| R. BRUNET COMPANY                        | QUE.  | LE-HAN CANADA INC.                       | ONT.  |
| RIGBY TRADE LIMITED                      | ONT.  | LES FRERES HUBERT, COURTIER EN ALIMENT.  | QUE.  |
| RONALD A. CHISHOLM LIMITED               | ONT.  | LES SECHOIRS URAKEN INC.                 | QUE.  |
| RUDDY INTERNATIONAL                      | ONT.  | LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
| RUDOLF VAN DER WALDE (1975) LTD./LTEE    | QUE.  | LTC ENTERPRISES INC.                     | B.C.  |
| SEABOARD LUMBER SALES COMPANY LIMITED    | B.C.  | M. GURVEY & BERRY CO. INC.               | ONT.  |
| SEL-DRUM CORPORATION                     | ONT.  | MARCON INTERNATIONAL                     | ONT.  |
| TACONIC CORPORATION LTD.                 | ONT.  | MARSHALL COMMODITIES LTD.                | ONT.  |
| THERMAL & HYDRAULIC EQUIPMENT LIMITED    | QUE.  | MARTIN & STEWART INC.                    | ALTA. |
| TRANS WORLD DISTRIBUTORS CORPORATION     | QUE.  | MCKAY & ASSOCIATES LTD                   | QUE.  |
| TRONCO INTERNATIONAL                     | ONT.  | MEDICOM INC.                             | QUE.  |
| WEST INDIA TRADING CO. INC.              | QUE.  | MELROSE INTERNATIONAL TRADING (1987) LTD | QUE.  |
| AG-COM TRADING INC.                      | ONT.  | METRO INTERNATIONAL TRADING COMPANY      | ONT.  |
| AGRICULTURAL DEVELOPMENT CORP. OF SASK.  | SASK. | MULTICHEM IMPORT EXPORT INC.             | QUE.  |
| AGRO COMPANY OF CANADA LIMITED           | SASK. | NAMET INTERNATIONAL LTD.                 | ALTA. |
| ALAN WRIGHT BISON-BISON                  | MAN.  | NAVARRETE CONSULTANTS                    | QUE.  |
| AMALGAMATED GLOBAL ENTERPRISES INC.      | QUE.  | NCM INTERNATIONAL MARKETING SERVICES INC | B.C.  |
| ARAVIS DISTRIBUTION INC.                 | QUE.  | NELSON MACHINERY COMPANY LTD.            | ONT.  |
| ARICO CANADA LTD.                        | ONT.  | NICHIMEN CANADA INC.                     | ONT.  |
| ASIATIC & PACIFIC TRADING CO. LTD.       | ALTA. | NORANDA FOREST SALES INC.                | ONT.  |
| ATAC INTERNATIONAL INC.                  | ONT.  | NORTH AMERICAN TURBOTECH LTD.            | QUE.  |
| B.G. CHECO INTERNATIONAL LTD.            | ONT.  | O. OASIS PICTURES INC.                   | ONT.  |
| BARRINGTON INTERNATIONAL LTD.            | ONT.  | ORIENT'S IMPEX COMPANY LTD.              | ONT.  |
| BASTIN INTERNATIONAL                     | MAN.  | PACIFIC BASIN RESOURCES LTD.             | B.C.  |
| BETHUNE IMPORT-EXPORT LTD.               | QUE.  | PACLINE CORPORATION                      | ONT.  |
| BJS MARKETING & CONSULTING               | ONT.  | PALFUR MARKETING INC.                    | ONT.  |
| BUSCHLEN/MOWATT FINE ARTS LTD.           | B.C.  | PANDIT INTERNATIONAL                     | ONT.  |
| C.M.E. BLASTING & MINING EQUIPMENT LTD   | ONT.  | PARSONS SEEDS LIMITED.                   | ONT.  |
| CALKINS & BURKE LIMITED                  | B.C.  | PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |
| CANADIAN COMMERCE & ENGINEERING CORP.    | ONT.  | PDC TECHNOLOGY CORP.                     | B.C.  |
| CANADIAN FORESTRY EQUIPMENT LTD.         | QUE.  | PERTAMA-TENTAR INC.                      | ONT.  |
| CANADIAN HONEY & FINE FOODS EXPORTERS    | MAN.  | PEXIM ENTERPRISES INC.                   | B.C.  |
| CANADIAN LIVESTOCK EXPORTERS ASSOCIATION | ONT.  | POWER HOUSE TOOL CANADA                  | MAN.  |
| CANADIAN SOURCE IMPORTS & EXPORTS INC.   | ALTA. | PRINCIPAL INTL. THE TRADING HOUSE        | B.C.  |
| CANADIAN SWINE EXPORTERS ASSOCIATION     | ONT.  | PRINTECH INC.                            | QUE.  |
| CANADIAN TRADERS LIMITED                 | B.C.  | PUNDA MERCANTILE INC.                    | QUE.  |
| CANAMEX ELECTRONICS LIMITED              | ONT.  | Q-LUBE MIRABEC INC.                      | QUE.  |
| CANATLANTIC MARKETING SERVICES LTD.      | QUE.  | RAY BUSBRIDGE INC.                       | QUE.  |
| CANDEV TRADING CO. INC.                  | QUE.  | RESOURCE OUTFITTERS INTERNATIONAL        | ONT.  |
| CANDRIN HOUSE TRADING COMPANY LTD.       | ALTA. | RIO IMPORT & EXPORT LTD.                 | N.S.  |
| CANEXPORT TRANSCONTINENTAL LIMITED       | ALTA. | RUDIGER HOLDINGS LTD.                    | ALTA. |
| CBC ENTERPRISES                          | QUE.  | SEED-LINK DIV. OF LANDIS SEED COA. LTD.  | ONT.  |
| CFB TRADING COMPANY LTD.                 | B.C.  | SENEY ENTERPRISES INC.                   | ONT.  |
| CHARLES CHAPLIN ENTERPRISES INC.         | ONT.  | SEYBOLD INTERNATIONAL INC.               | ONT.  |
| CHARLESCRAFT                             | ONT.  | SOGLCO INTERNATIONAL INC.                | QUE.  |
| COLOURS INTERNATIONAL INC.               | ONT.  | SOLAR STONE LTD.                         | QUE.  |
| COMTECH TRADING CO. LIMITED              | ONT.  | STARPARTS CANADA                         | MAN.  |
| CONTACARE INC.                           | ONT.  | STECKO CHEM INC.                         | QUE.  |
| CORIMPEX INTERNATIONAL INC.              | ONT.  | TACONIC CORPORATION LTD.                 | ONT.  |
| CRANE SUPPLY                             | ONT.  | THE EAST ASIATIC COMPANY (CANADA) INC.   | B.C.  |
| CRINCO LIMITED                           | ONT.  | THE ODURO WORLD ENTERPRISES              | MAN.  |
| CURTRADE                                 | ONT.  | THINKING SYSTEMS CORPORATION             | ONT.  |
| CWTC CANADA WEST TRADING CORPORATION     | ALTA. | TIM-TECH INDUSTRIES LTD.                 | ONT.  |
| DALTCO INTERNATIONAL                     | ONT.  | TITAN TRADING INTERNATIONAL INC.         | ONT.  |
| DANA DOUGLAS MARKETING INTERNATIONAL     | ONT.  | TLC PRODUCE SALES                        | B.C.  |
| DEKONIC INTERNATIONAL MERCANTILE CO.     | ONT.  | TRACOMEX INTERNATIONAL ENRG.             | QUE.  |
| DOTCO INC.                               | ALTA. | TRADESULT/CANADA                         | ONT.  |
| DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  | TRICO SEAFOOD                            | N.B.  |
| EMRY TRADING CO.                         | B.C.  | TRONCO INTERNATIONAL                     | ONT.  |
| EVRON INTERNATIONAL INC.                 | ONT.  | TYEE TIMBER PRODUCTS LTD.                | B.C.  |
| EXPORT EXPORT LTD.                       | QUE.  | UNIVERSAL MARKETING AGENCIES             | ONT.  |
| EXPORT U.S.A. CANADA INC.                | QUE.  |                                          | QUE.  |
| EXPORTATION QUEBEC S.E.Q. INC.           | QUE.  |                                          |       |

CONTINUED...

## TRADING HOUSES BY COUNTRY

**BUYING FROM:**

## COLOMBIA

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| C.M.E. BLASTING & MINING EQUIPMENT LTD   | ONT.  |
| CALKINS & BURKE LIMITED                  | B.C.  |
| CANADIAN HONEY & FINE FOODS EXPORTERS    | MAN.  |
| CANADIAN LIVESTOCK EXPORTERS ASSOCIATION | ONT.  |
| CANADIAN SOURCE IMPORTS & EXPORTS INC.   | ALTA. |
| CANADIAN SWINE EXPORTERS ASSOCIATION     | ONT.  |
| CANADIAN TRADERS LIMITED                 | B.C.  |
| CANAMEX ELECTRONICS LIMITED              | ONT.  |
| CANATLANTIC MARKETING SERVICES LTD.      | QUE.  |
| CANDRIN HOUSE TRADING COMPANY LTD.       | ALTA. |
| CANEDEX LIMITED                          | ONT.  |
| CARICAN TRADING CO. INC.                 | QUE.  |
| CBC ENTERPRISES                          | QUE.  |
| CFB TRADING COMPANY LTD.                 | B.C.  |
| CHARLES CHAPLIN ENTERPRISES INC.         | ONT.  |
| COLOURS INTERNATIONAL INC.               | ONT.  |
| COMTECH TRADING CO. LIMITED              | ONT.  |
| CORIMPEX INTERNATIONAL INC.              | ONT.  |
| COVERMED INC.                            | QUE.  |
| CRINCO LIMITED                           | ONT.  |
| CURTRADE                                 | ONT.  |
| CWTC CANADA WEST TRADING CORPORATION     | ALTA. |
| DALTCO INTERNATIONAL                     | ONT.  |
| DEKONIC INTERNATIONAL MERCANTILE CO.     | ALTA. |
| DOTCO INC.                               | ALTA. |
| DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
| ELEVAT ELECTRONIC SALES CORP.            | ONT.  |
| EMRY TRADING CO.                         | B.C.  |
| EVROM INTERNATIONAL INC.                 | ONT.  |
| EXPERT EXPORT LTD.                       | QUE.  |
| EXPORT U.S.A. CANADA INC.                | QUE.  |
| FCI INTERNATIONAL MARKETING GROUP        | ALTA. |
| FELINE FILMS INC.                        | QUE.  |
| FELL-FAB INTERNATIONAL INC.              | ONT.  |
| FRANK ROBY EXPORTING CO.                 | QUE.  |
| GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA. |
| GLACEM INC.                              | QUE.  |
| GLOBE MARKETING INTERNATIONAL            | SASK. |
| GREAT WHITE NORTH LTD.                   | ONT.  |
| HORSEMARK INTERNATIONAL                  | ALTA. |
| I.S. (IRIS) INTERNATIONAL SOFTWARE LTD.  | MAN.  |
| IBASCO-INTL. BUYERS & SELLERS CO.        | ONT.  |
| ICONPOWER LIMITED                        | ONT.  |
| INTERCOM TRADING                         | ONT.  |
| INTERCOM MACHINERY CORPORATION           | ONT.  |
| INTERMARK TRADING LTD.                   | B.C.  |
| INTERNATIONAL BUSINESS FORMS COMPANY     | ONT.  |
| INTERNATIONAL MARKETING SERVICES         | QUE.  |
| INTERNATIONAL ROAD DYNAMICS INC.         | SASK. |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
| J. PASCAL INC.                           | QUE.  |
| J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
| J.C. DE LA RIVIERE ASSOCIATES LTD.       | ONT.  |
| J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.  |
| J.R. WELLINGTON EXPORT CORPORATION       | QUE.  |
| KENNEDY ROSS & ASSOC.                    | ONT.  |
| KESSLER TECH (CANADA) INC.               | QUE.  |
| LA SOCIETE NATIONALE DE VEHICULES IND.   | QUE.  |
| LACHANCE BROTHERS LIMITED                | MAN.  |
| LAMBTON COLLEGE                          | ONT.  |
| LATIN AMERICAN TRADING COMPANY           | ONT.  |
| LE-HAN CANADA INC.                       | ONT.  |
| LEROUX LAPORTE & PARTENAIRES INC.        | QUE.  |
| LES FRERES HUBERT, COURTIERS EN ALIMENT. | QUE.  |
| LES PIECES ARBROBECC COURTIERS LTEE      | QUE.  |
| LES SECHOIRS URAKEN INC.                 | QUE.  |
| LIMEXCO INC.                             | QUE.  |
| LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
| LTC ENTERPRISES INC.                     | B.C.  |
| M. GURVEY & BERRY CO. INC.               | ONT.  |
| MARCON INTERNATIONAL                     | ONT.  |
| MARTELL EXPORTING LTD.                   | ONT.  |
| MARTIN & STEWART INC.                    | QUE.  |
| MCKAY & ASSOCIATES LTD                   | ALTA. |
| MEDICOM INC.                             | QUE.  |
| METRO INTERNATIONAL TRADING COMPANY      | ONT.  |
| MIDWEST GRAIN INC.                       | SASK. |
| MODERNA CANADA                           | ONT.  |
| NAVARRETE CONSULTANTS                    | QUE.  |
| NCM INTERNATIONAL MARKETING SERVICES INC | B.C.  |
| NELSON MACHINERY COMPANY LTD.            | B.C.  |
| NICHIMEN CANADA INC.                     | ONT.  |
| NOR-SUR RESOURCES LTD.                   | ALTA. |
| NORTH AMERICAN TURBOTECH LTD.            | QUE.  |
| NORTHBRIDGE INTERNATIONAL (CANADA) LTD.  | ALTA. |
| O. OASIS PICTURES INC.                   | ONT.  |
| ORIENT'S IMPEX COMPANY LTD.              | ONT.  |
| PACLINE CORPORATION                      | ONT.  |
| PALFUR MARKETING INC.                    | ONT.  |

CONTINUED....

# TRADING HOUSES BY COUNTRY

PANDIT INTERNATIONAL  
PATHFINDER SYSTEMS DESIGN LTD.  
PEGASUS  
PERTAMA-TENTAR INC.  
PME EXPORTATION INC.  
PRAIRIE WEST LIVESTOCK  
PRINCIPAL INTL. THE TRADING HOUSE  
PUNDA MERCANTILE INC.  
Q-LUBE MIRABEC INC.  
RESOURCE OUTFITTERS INTERNATIONAL  
RIM PACIFIC IMPORT-EXPORT (1988) INC.  
RIO IMPORT & EXPORT LTD.  
RUDIGER HOLDINGS LTD.  
RUDOLF VAN DER WALDE (1975) LTD./LTEE  
SEABOARD LUMBER SALES COMPANY LIMITED  
SENEY ENTERPRISES INC.  
SEYBOLD INTERNATIONAL INC.  
SIGID IMPORT EXPORT S.C.C.  
SOCIETE DES ELEVEURS DE PORCS DU QUEBEC  
SOGELCO INTERNATIONAL INC.  
SOLAR STONE LTD.  
STARPARTS CANADA  
STECKO CHEM INC.  
TACONIC CORPORATION LTD.  
THAI OCCIDENTAL LTD.  
THE EAST ASIATIC COMPANY (CANADA) INC.  
THE ODURO WORLD ENTERPRISES  
THINKING SYSTEMS CORPORATION  
TITAN TRADING INTERNATIONAL INC.  
TRACOMEX INTERNATIONAL ENRG.  
TRADESULT/CANADA  
TRANSCOR TRANSPORTATION CONSULTANTS  
TRENTON MACHINE TOOL  
TRICO SEAFOOD  
TROMCO INTERNATIONAL  
TYEE TIMBER PRODUCTS LTD.  
UNIVERSAL MARKETING AGENCIES  
UNIVERSAL PAPER EXPORT CO. LTD  
VATRA LTEE  
VINAMEDIC INC.  
WACTOL ENTERPRISES LIMITED  
WEDGEWOODS IMPORT EXPORT  
WEST INDIA TRADING CO. INC.  
WILLIAM D. BRANSON LIMITED  
WOODHOUSE INTL. MARKETING (QUE.) INC.  
ZBT INTERNATIONAL CARGO COMPANY  
ZNIDAR BROS. (1982) INC.  
660431 ONTARIO INC.  
AG-COM TRADING INC.  
ASIATIC & PACIFIC TRADING CO. LTD.  
CETECO INTERNATIONAL CANADA  
DOMESTIC CONVERTERS INC.  
H. FINE & SONS LIMITED  
KENNEDY ROSS & ASSOC.  
LIMECO INC.  
NOR-SUR RESOURCES LTD.  
PACIFIC BASIN RESOURCES LTD.  
PRINCIPAL INTL. THE TRADING HOUSE  
RIGBY TRADE LIMITED  
VATRA LTEE

## BUYING FROM:

## ECUADOR

EXPORTS : ALMEDIC A DIV. OF RHOING (1975) LTD.  
ATLANTIC TRADERS LIMITED  
CAMBRIAN TRADING HOUSE LTD.  
CANADA PACKERS INC. INT'L TRADE DIV.  
CANDEV TRADING CO. INC.  
CANDEX LIMITED  
CANWIDE INTERNATIONAL INC.  
CBC ENTERPRISES  
CETECO INTERNATIONAL CANADA  
CHEMO INTERNATIONAL LTD.  
CODE INTERNATIONAL INC.  
ELEVAT ELECTRONIC SALES CORP.  
FRANK ROBY EXPORTING CO.  
MITSUBISHI CANADA LTD.  
NELSON MACHINERY COMPANY LTD.  
NOR-SUR RESOURCES LTD.  
NORSTREAM INTERTEC INC.  
NUMORLD HYTEK INDUSTRIES LTD.  
PITMAN MFG. CO. INC. INTERNATIONAL DIV.  
TRACOMEX INTERNATIONAL ENRG.  
TRANS WORLD DISTRIBUTORS CORPORATION  
UNIVERSAL PAPER EXPORT CO. LTD  
A.V. ENERGY INC.  
AG-COM TRADING INC.  
AGRICULTURAL DEVELOPMENT CORP. OF SASK.  
AGRO COMPANY OF CANADA LIMITED

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ALAN WRIGHT BISON-BISON  
AMALGAMATED GLOBAL ENTERPRISES INC.  
ARICO CANADA LTD.  
ASIATIC & PACIFIC TRADING CO. LTD.  
ATAC INTERNATIONAL INC.  
B.G. CHECO INTERNATIONAL LTD.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
BEDIRIAN EMBRYO TRANSFERS LTD.  
BJS MARKETING & CONSULTING  
C.D.N.V. INC.  
C.N.E. BLASTING & MINING EQUIPMENT LTD  
CALKINS & BURKE LIMITED  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANADIAN TRADERS LIMITED  
CANAMEX ELECTRONICS LIMITED  
CANATLANTIC MARKETING SERVICES LTD.  
CANDRIN HOUSE TRADING COMPANY LTD.  
CANWORLD FOODS LTD.  
CBC ENTERPRISES  
CFR TRADING COMPANY LTD.  
CHARLES CHAPLIN ENTERPRISES INC.  
COMTECH TRADING CO. LIMITED  
CORIMPEX INTERNATIONAL INC.  
CRINCO LIMITED  
CURTRADE  
DALTCO INTERNATIONAL  
DEKONIC INTERNATIONAL MERCANTILE CO.  
DONALDSON INT'L LIVESTOCK LIMITED  
DOTCO INC.  
DUNCAN INSTRUMENTS CANADA LTD.  
EMRY TRADING CO.  
EXPORT U.S.A. CANADA INC.  
EXPORTATION QUEBEC S.E.Q. INC.  
FELINE FILMS INC.  
FIRST MCCARTHY CAPITAL CORPORATION  
FREMAM INTERNATIONAL TRADING INC.  
GENERAL MERCHANTS INTERNATIONAL INC.  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
I.S. (IRIS) INTERNATIONAL SOFTWARE LTD.  
IBASCO-INTL. BUYERS & SELLERS CO.  
ICONPOWER LIMITED  
INTERCON TRADING  
INTERINCO MACHINERY CORPORATION  
INTERNATIONAL BUSINESS FORMS COMPANY  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL ROAD DYNAMICS INC.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J. PASCAL INC.  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
J.R. WELLINGTON EXPORT CORPORATION  
KENNEDY ROSS & ASSOC.  
LE-HAM CANADA INC.  
LEROUX LAPORTE & PARTENAIRES INC.  
LES PIECES ARBROBEC CANADA LTEE  
LORNE SHIELDS INTERTRADE CORP.  
LTC ENTERPRISES INC.  
M. GURVEY & BERRY CO. INC.  
MARCON INTERNATIONAL  
MARTIN & STEWART INC.  
MCKAY & ASSOCIATES LTD  
MEDICOM INC.  
METRO INTERNATIONAL TRADING COMPANY  
NOR-SUR RESOURCES LTD.  
NORTH AMERICAN TURBOTECH LTD.  
NORTHTRIDGE INTERNATIONAL (CANADA) LTD.  
ORIENT'S IMPEX COMPANY LTD.  
PALFUR MARKETING INC.  
PATHFINDER SYSTEMS DESIGN LTD.  
PERTAMA-TENTAR INC.  
PME EXPORTATION INC.  
POWER HOUSE TOOL CANADA  
PRINTTECH INC.  
Q-LUBE MIRABEC INC.  
RESOURCE OUTFITTERS INTERNATIONAL  
RIO IMPORT & EXPORT LTD.  
RUDIGER HOLDINGS LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SENEY ENTERPRISES INC.  
SEYBOLD INTERNATIONAL INC.  
SIGID IMPORT EXPORT S.C.C.  
SISEL SOCIETE D'INGENIERIE DE SYSTEMES  
SOGELCO INTERNATIONAL INC.  
SOLAR STONE LTD.  
STARPARTS CANADA  
STECKO CHEM INC.  
TACONIC CORPORATION LTD.

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# TRADING HOUSES BY COUNTRY

TECHNESSEN LIMITED  
THAI OCCIDENTAL LTD.  
THE EAST ASIATIC COMPANY (CANADA) INC.  
THE ODURO WORLD ENTERPRISES  
THINKING SYSTEMS CORPORATION  
TITAN TRADING INTERNATIONAL INC.  
TLC PRODUCE SALES  
TRACOMEX INTERNATIONAL ENRG.  
TRADESULT/CANADA  
TRICO SEAFOOD  
UNIVERSAL MARKETING AGENCIES  
VINAMERIC INC.  
WEDGEWOODS IMPORT EXPORT  
WILLIAM D. BRANSON LIMITED  
WOODHOUSE INTL. MARKETING (QUE.) INC.  
ZBT INTERNATIONAL CARGO COMPANY  
ZNIDAR BROS. (1982) INC.  
660431 ONTARIO INC.  
BUYING FROM: ASIATIC & PACIFIC TRADING CO. LTD.  
CAMBRIAN TRADING HOUSE LTD.  
CETECO INTERNATIONAL CANADA  
CLOUSTON FOODS CANADA LTD.  
FREMAM INTERNATIONAL TRADING INC.  
H. FINE & SONS LIMITED  
HF TRADE INTERNATIONAL  
KENNEDY ROSS & ASSOC.  
NOR-SUR RESOURCES LTD.  
VATRA LTEE

## FALKLAND ISLANDS

EXPORTS : TRANS ATLAS TRADING CO. LTD.  
INTERESTED: AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
ALDERBRANCH ENTERPRISES INC.  
ATAC INTERNATIONAL INC.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANAMEX ELECTRONICS LIMITED  
CANDEV TRADING CO. INC.  
CANDRIN HOUSE TRADING COMPANY LTD.  
CBC ENTERPRISES  
CHARLES CHAPLIN ENTERPRISES INC.  
COMTECH TRADING CO. LIMITED  
CRINCO LIMITED  
DEKONIC INTERNATIONAL MERCANTILE CO.  
DUNCAN INSTRUMENTS CANADA LTD.  
EMRY TRADING CO.  
EXPORT U.S.A. CANADA INC.  
FELINE FILMS INC.  
FRANK ROBY EXPORTING CO.  
GENERAL MERCHANTS INTERNATIONAL INC.  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
H.J. SKELTON (CANADA) LIMITED  
I.S. (IRIS) INTERNATIONAL SOFTWARE LTD.  
ICONOPWER LIMITED  
INTERCON TRADING  
INTERNATIONAL BUSINESS FORMS COMPANY  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
J.R. WELLINGTON EXPORT CORPORATION  
KENNEDY ROSS & ASSOC.  
LE-HAN CANADA INC.  
LEROUX LAPORTE & PARTENAIRES INC.  
LORNE SHIELDS INTERTRADE CORP.  
LTC ENTERPRISES INC.  
M. GURVEY & BERRY CO. INC.  
MARCON INTERNATIONAL  
MCKAY & ASSOCIATES LTD  
MEDICOM INC.  
METRO INTERNATIONAL TRADING COMPANY  
NORTH AMERICAN TURBOTECH LTD.  
NORTHBRIDGE INTERNATIONAL (CANADA) LTD.  
PALFUR MARKETING INC.  
PATHFINDER SYSTEMS DESIGN LTD.  
RESOURCE OUTFITTERS INTERNATIONAL  
RIO IMPORT & EXPORT LTD.  
RUDIGER HOLDINGS LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SENEY ENTERPRISES INC.  
STARPARTS CANADA  
THE EAST ASIATIC COMPANY (CANADA) INC.  
THE ODURO WORLD ENTERPRISES  
THINKING SYSTEMS CORPORATION  
TITAN TRADING INTERNATIONAL INC.

TRADESULT/CANADA  
TRANS ATLAS TRADING CO. LTD.  
TRICO SEAFOOD  
UNIVERSAL MARKETING AGENCIES  
WEDGEWOODS IMPORT EXPORT  
ZNIDAR BROS. (1982) INC.  
660431 ONTARIO INC.  
BUYING FROM: KENNEDY ROSS & ASSOC.  
TRANS ATLAS TRADING CO. LTD.

## FRENCH GUIANA

EXPORTS : CANADIAN TRADERS LIMITED  
PME EXPORTATION INC.  
THAI OCCIDENTAL LTD.  
INTERESTED: AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
ARICO CANADA LTD.  
ASIATIC & PACIFIC TRADING CO. LTD.  
ATAC INTERNATIONAL INC.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANADIAN TRADERS LIMITED  
CANAMEX ELECTRONICS LIMITED  
CANDRIN HOUSE TRADING COMPANY LTD.  
CBC ENTERPRISES  
CHARLES CHAPLIN ENTERPRISES INC.  
COLEMAN & COLEMAN INC.  
CURTRADE  
D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
DALTCO INTERNATIONAL  
DEKONIC INTERNATIONAL MERCANTILE CO.  
DUNCAN INSTRUMENTS CANADA LTD.  
EMRY TRADING CO.  
EXPORT U.S.A. CANADA INC.  
FELINE FILMS INC.  
FRANK ROBY EXPORTING CO.  
GENERAL MERCHANTS INTERNATIONAL INC.  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
HIR INTERNATIONAL LTD.  
HORSEMARY INTERNATIONAL  
I.S. (IRIS) INTERNATIONAL SOFTWARE LTD.  
ICONOPWER LIMITED  
INTERCON TRADING  
INTERNATIONAL BUSINESS FORMS COMPANY  
INTERNATIONAL MARKETING SERVICES  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J. PASCAL INC.  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.L. HENDRY INTL. EXPORT/IMPORT AGENCY  
J.R. WELLINGTON EXPORT CORPORATION  
KENNEDY ROSS & ASSOC.  
LADIMEX INC.  
LE GROUPE MULTIMEDIA DU CANADA INC.  
LE-HAN CANADA INC.  
LEROUX LAPORTE & PARTENAIRES INC.  
LES FRERES HUBERT, COURTIER EN ALIMENT.  
LORNE SHIELDS INTERTRADE CORP.  
M. GURVEY & BERRY CO. INC.  
MCKAY & ASSOCIATES LTD  
MEDICOM INC.  
METRO INTERNATIONAL TRADING COMPANY  
MIDEX INTERNATIONAL INC.  
NORTH AMERICAN TURBOTECH LTD.  
PALFUR MARKETING INC.  
PATHFINDER SYSTEMS DESIGN LTD.  
PERTAMA-TENTAR INC.  
RESOURCE OUTFITTERS INTERNATIONAL  
RIO IMPORT & EXPORT LTD.  
RUDIGER HOLDINGS LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SENEY ENTERPRISES INC.  
STARPARTS CANADA  
THAI OCCIDENTAL LTD.  
THE ODURO WORLD ENTERPRISES  
THINKING SYSTEMS CORPORATION  
TITAN TRADING INTERNATIONAL INC.  
TRADESULT/CANADA  
UNIVERSAL MARKETING AGENCIES  
WEDGEWOODS IMPORT EXPORT  
ZNIDAR BROS. (1982) INC.  
660431 ONTARIO INC.  
BUYING FROM: ASIATIC & PACIFIC TRADING CO. LTD.  
KENNEDY ROSS & ASSOC.

# TRADING HOUSES BY COUNTRY

## GUYANA

EXPORTS : CANADIAN TRADERS LIMITED B.C.  
 CANEX LIMITED ONT.  
 CHEMO INTERNATIONAL LTD. ONT.  
 CODE INTERNATIONAL INC. ONT.  
 RESOURCE OUTFITTERS INTERNATIONAL ONT.  
 THAI OCCIDENTAL LTD. ONT.  
 TRONCO INTERNATIONAL ONT.  
 WEDGEWOODS IMPORT EXPORT ONT.  
 WEST INDIA TRADING CO. INC. QUE.  
 WILLIAM D. BRANSON LIMITED ONT.  
 INTERESTED: AG-COM TRADING INC. ONT.  
 AGRO COMPANY OF CANADA LIMITED SASK.  
 ALAN WRIGHT BISON-BISON MAN.  
 ALLTRADE ENTERPRISES LIMITED ONT.  
 ARICO CANADA LTD. ONT.  
 ASIATIC & PACIFIC TRADING CO. LTD. ALTA.  
 ATAC INTERNATIONAL INC. ONT.  
 B.G. CHECO INTERNATIONAL LTD. ONT.  
 BARRINGTON INTERNATIONAL LTD. ONT.  
 BASTIN INTERNATIONAL MAN.  
 BRENDIX TRADING LIMITED ONT.  
 CANADIAN HONEY & FINE FOODS EXPORTERS MAN.  
 CANADIAN TRADERS LIMITED B.C.  
 CANAMEX ELECTRONICS LIMITED ONT.  
 CANDRIN HOUSE TRADING COMPANY LTD. ALTA.  
 CAPRICORP INTERNATIONAL DEVELOPMENT INC. ONT.  
 CARICAN TRADING CO. INC. QUE.  
 CBC ENTERPRISES QUE.  
 CHARLES CHAPLIN ENTERPRISES INC. ONT.  
 COLEMAN & COLEMAN INC. QUE.  
 CURTRADE ONT.  
 DALCO INTERNATIONAL ONT.  
 DARIANNE INTERNATIONAL TRADING INC. ONT.  
 DUNCAN INSTRUMENTS CANADA LTD. ONT.  
 EMRY TRADING CO. B.C.  
 EXPORT U.S.A. CANADA INC. QUE.  
 FELINE FILMS INC. QUE.  
 FRANK ROBY EXPORTING CO. QUE.  
 GENERAL MERCHANTS INTERNATIONAL INC. ALTA.  
 GLOBE MARKETING INTERNATIONAL SASK.  
 GREAT WHITE NORTH LTD. ONT.  
 I.S. (IRIS) INTERNATIONAL SOFTWARE LTD. MAN.  
 ICONOPOWER LIMITED ONT.  
 INTERCOM TRADING ONT.  
 INTERNATIONAL BUSINESS FORMS COMPANY ONT.  
 INTERNATIONAL MARKETING SERVICES QUE.  
 INTERNATIONAL TECHNICAL SUPPLY (ITS) INC QUE.  
 J. PASCAL INC. QUE.  
 J.B. INTERNATIONAL SHIPPERS LTD. ONT.  
 J.L. HENDRY INTL. EXPORT/IMPORT AGENCY ONT.  
 J.R. WELLINGTON EXPORT CORPORATION QUE.  
 KENNEDY ROSS & ASSOC. ONT.  
 KOOT CONSOLIDATED INTERNATIONAL LTD. ONT.  
 LE-HAN CANADA INC. ONT.  
 LEROUX LAPORTE & PARTENAIRES INC. QUE.  
 LES FRERES HUBERT, COURTIER EN ALIMENT. QUE.  
 LES PIECES ARBROBEC CANADA LTEE QUE.  
 LINK INTERNATIONAL ONT.  
 LORNE SHIELDS INTERTRADE CORP. ONT.  
 M. GURVEY & BERRY CO. INC. ONT.  
 MARCON INTERNATIONAL ONT.  
 MCKAY & ASSOCIATES LTD ALTA.  
 MEDICOM INC. QUE.  
 METRO INTERNATIONAL TRADING COMPANY ONT.  
 NICHIMEN CANADA INC. ONT.  
 NORTH AMERICAN TURBOTECH LTD. QUE.  
 PALFUR MARKETING INC. ONT.  
 PANDIT INTERNATIONAL ONT.  
 PATHFINDER SYSTEMS DESIGN LTD. ONT.  
 PERTAMA-TENTAR INC. ONT.  
 PME EXPORTATION INC. QUE.  
 RESOURCE OUTFITTERS INTERNATIONAL ONT.  
 RIO IMPORT & EXPORT LTD. M.S.  
 RUDIGER HOLDINGS LTD. ALTA.  
 SEABOARD LUMBER SALES COMPANY LIMITED B.C.  
 SENEY ENTERPRISES INC. ONT.  
 SOLAR STONE LTD. QUE.  
 STARPARTS CANADA MAN.  
 TACONIC CORPORATION LTD. ONT.  
 THAI OCCIDENTAL LTD. ONT.  
 THE ODURO WORLD ENTERPRISES MAN.  
 THINKING SYSTEMS CORPORATION ONT.  
 TITAN TRADING INTERNATIONAL INC. ONT.  
 TRADESULT/CANADA ONT.  
 TRANSCO FOOD TRADING INC. QUE.  
 TRONCO INTERNATIONAL ONT.  
 WACTOL ENTERPRISES LIMITED ONT.  
 WEST INDIA TRADING CO. INC. QUE.

WILLIAM D. BRANSON LIMITED ONT.  
 WOODHOUSE INTL. MARKETING (QUE.) INC. QUE.  
 ZNIDAR BROS. (1982) INC. ONT.  
 660431 ONTARIO INC. ONT.  
 BUYING FROM: ASIATIC & PACIFIC TRADING CO. LTD. ALTA.  
 CAPRICORP INTERNATIONAL DEVELOPMENT INC. ONT.  
 KENNEDY ROSS & ASSOC. ONT.  
 KOOT CONSOLIDATED INTERNATIONAL LTD. ONT.  
 SCOTTHALLS LIMITED QUE.  
 WILLIAM D. BRANSON LIMITED ONT.

## PARAGUAY

EXPORTS : BADA (IN-EX) INTERNATIONAL INC. QUE.  
 CBC ENTERPRISES QUE.  
 MITSUBISHI CANADA LTD. ONT.  
 NORSTREAM INTERTEC INC. ONT.  
 PITMAN MFG. CO. INC. INTERNATIONAL DIV. ONT.  
 SEL-DRUM CORPORATION ONT.  
 INTERESTED: AG-COM TRADING INC. ONT.  
 AGRO COMPANY OF CANADA LIMITED SASK.  
 ALAN WRIGHT BISON-BISON MAN.  
 AMALGAMATED GLOBAL ENTERPRISES INC. QUE.  
 ANCHOR INTL. TRADING COMPANY INC. B.C.  
 ARICO CANADA LTD. ONT.  
 ASIATIC & PACIFIC TRADING CO. LTD. ALTA.  
 ATAC INTERNATIONAL INC. ONT.  
 BARRINGTON INTERNATIONAL LTD. ONT.  
 BASTIN INTERNATIONAL MAN.  
 C.D.M.V. INC. QUE.  
 CANADIAN HONEY & FINE FOODS EXPORTERS MAN.  
 CANADIAN TRADERS LIMITED B.C.  
 CANAMEX ELECTRONICS LIMITED ONT.  
 CANATLANTIC MARKETING SERVICES LTD. QUE.  
 CANDEV TRADING CO. INC. QUE.  
 CANDRIN HOUSE TRADING COMPANY LTD. ALTA.  
 CANEX LIMITED ONT.  
 CARICAN TRADING CO. INC. QUE.  
 CBC ENTERPRISES QUE.  
 CFB TRADING COMPANY LTD. B.C.  
 CHARLES CHAPLIN ENTERPRISES INC. ONT.  
 CRINCO LIMITED ONT.  
 CURTRADE ONT.  
 DEKONIC INTERNATIONAL MERCANTILE CO. ONT.  
 DONALDSON INT'L LIVESTOCK LIMITED ONT.  
 DUNCAN INSTRUMENTS CANADA LTD. ONT.  
 EMRY TRADING CO. B.C.  
 EXPERT EXPORT LTD. QUE.  
 EXPORT U.S.A. CANADA INC. QUE.  
 FELINE FILMS INC. QUE.  
 FIRST MCCARTHY CAPITAL CORPORATION ONT.  
 FRANK ROBY EXPORTING CO. QUE.  
 GENERAL MERCHANTS INTERNATIONAL INC. ALTA.  
 GLOBE MARKETING INTERNATIONAL SASK.  
 GREAT WHITE NORTH LTD. ONT.  
 I.S. (IRIS) INTERNATIONAL SOFTWARE LTD. MAN.  
 ICONOPOWER LIMITED ONT.  
 INTERCOM TRADING ONT.  
 INTERIMCO MACHINERY CORPORATION ONT.  
 INTERNATIONAL BUSINESS FORMS COMPANY ONT.  
 INTERNATIONAL MARKETING SERVICES QUE.  
 INTERNATIONAL TECHNICAL SUPPLY (ITS) INC QUE.  
 J. PASCAL QUE.  
 J.B. INTERNATIONAL SHIPPERS LTD. ONT.  
 J.L. HENDRY INTL. EXPORT/IMPORT AGENCY ONT.  
 J.R. WELLINGTON EXPORT CORPORATION QUE.  
 KENNEDY ROSS & ASSOC. ONT.  
 LE-HAN CANADA INC. ONT.  
 LEROUX LAPORTE & PARTENAIRES INC. QUE.  
 LES FRERES HUBERT, COURTIER EN ALIMENT. QUE.  
 LORNE SHIELDS INTERTRADE CORP. ONT.  
 M. GURVEY & BERRY CO. INC. ONT.  
 MARCON INTERNATIONAL ONT.  
 MCKAY & ASSOCIATES LTD ALTA.  
 MEDICOM INC. QUE.  
 METRO INTERNATIONAL TRADING COMPANY ONT.  
 NORTH AMERICAN TURBOTECH LTD. QUE.  
 NORTHBRIDGE INTERNATIONAL (CANADA) LTD. ALTA.  
 PALFUR MARKETING INC. ONT.  
 PANDIT INTERNATIONAL ONT.  
 PATHFINDER SYSTEMS DESIGN LTD. ONT.  
 PME EXPORTATION INC. QUE.  
 PRAIRIE WEST LIVESTOCK ALTA.  
 Q-LUBE MIRABEC INC. QUE.  
 RESOURCE OUTFITTERS INTERNATIONAL ONT.  
 RIO IMPORT & EXPORT LTD. M.S.  
 RUDIGER HOLDINGS LTD. ALTA.  
 RUDOLF VAN DER WALDE (1975) LTD./LTEE QUE.

CONTINUED...

## TRADING HOUSES BY COUNTRY

|                                                 |       |
|-------------------------------------------------|-------|
| SEABOARD LUMBER SALES COMPANY LIMITED           | B.C.  |
| SEMEY ENTERPRISES INC.                          | ONT.  |
| SOGELCO INTERNATIONAL INC.                      | QUE.  |
| SOLAR STONE LTD.                                | QUE.  |
| STARPARTS CANADA                                | MAN.  |
| STECKO CHEM INC.                                | QUE.  |
| TACONIC CORPORATION LTD.                        | ONT.  |
| THE EAST ASIATIC COMPANY (CANADA) INC.          | B.C.  |
| THE ODORO WORLD ENTERPRISES                     | MAN.  |
| THINKING SYSTEMS CORPORATION                    | ONT.  |
| TITAN TRADING INTERNATIONAL INC.                | ONT.  |
| TOM DYER ENTERPRISES INC.                       | ONT.  |
| TRADESULT/CANADA                                | ONT.  |
| TRONCO INTERNATIONAL                            | ONT.  |
| UNIVERSAL MARKETING AGENCIES                    | ONT.  |
| WEDGEWOODS IMPORT EXPORT                        | ONT.  |
| WOODHOUSE INTL. MARKETING (QUE.) INC.           | QUE.  |
| ZNIDAR BROS. (1992) INC.                        | ONT.  |
| 660431 ONTARIO INC.                             | ONT.  |
| BUYING FROM: ASIATIC & PACIFIC TRADING CO. LTD. | ALTA. |
| KENNEDY ROSS & ASSOC.                           | ONT.  |

## PERU

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|-------------|------------------------------------------|-------|
| EXPORTS :   | AGRO COMPANY OF CANADA LIMITED           | SASK. |
|             | ALMEDIC A DIV. OF RHOING (1975) LTD.     | QUE.  |
|             | ARICO CANADA LTD.                        | ONT.  |
|             | B.G. CHECO INTERNATIONAL LTD.            | ONT.  |
|             | BASEMARK MARKETING LIMITED               | ONT.  |
|             | BENDIX AVELEX INC. AERO-MARINE DIVISION  | B.C.  |
|             | CAMBRIAN TRADING HOUSE LTD.              | ONT.  |
|             | CANADA TRADE GROUP INC.                  | QUE.  |
|             | CANADIAN LIVESTOCK EXPORTERS ASSOCIATION | ONT.  |
|             | CANDEV TRADING CO. INC.                  | QUE.  |
|             | CANEDEX LIMITED                          | ONT.  |
|             | CANPOTEX LIMITED                         | SASK. |
|             | CANWIDE INTERNATIONAL INC.               | ONT.  |
|             | CBC ENTERPRISES                          | QUE.  |
|             | CONCISE EXPORTEX LTD                     | B.C.  |
|             | COUREY INTERNATIONAL (COMMERCE) INC.     | QUE.  |
|             | DONALDSON INT'L LIVESTOCK LIMITED        | ONT.  |
|             | HOLMwall INTERNATIONAL TRADING INC       | ONT.  |
|             | INTERMARK TRADING LTD.                   | B.C.  |
|             | INTERNATIONAL COMMODITIES EXPORT CO.     | ONT.  |
|             | LAMBTON COLLEGE                          | ONT.  |
|             | LES SECHOIRS URAKEN INC.                 | QUE.  |
|             | MITSUBISHI CANADA LIMITED                | B.C.  |
|             | MITSUBISHI CANADA LTD.                   | ONT.  |
|             | NELSON MACHINERY COMPANY LTD.            | B.C.  |
|             | NORLREAM INTERTEC INC.                   | ONT.  |
|             | PHILIPP BROTHERS (CANADA) LTD.           | ONT.  |
|             | PITMAN MFG. CO. INC. INTERNATIONAL DIV.  | ONT.  |
|             | PME EXPORTATION INC.                     | QUE.  |
|             | R. BRUNET COMPANY                        | QUE.  |
|             | RIGBY TRADE LIMITED                      | ONT.  |
|             | RUDDY INTERNATIONAL                      | ONT.  |
|             | SEL-DRUM CORPORATION                     | ONT.  |
|             | THERMAL & HYDRAULIC EQUIPMENT LIMITED    | ONT.  |
|             | TRONCO INTERNATIONAL                     | ONT.  |
|             | UNIVERSAL PAPER EXPORT CO. LTD           | QUE.  |
|             | VATRA LTEE                               | QUE.  |
| INTERESTED: | AG-COM TRADING INC.                      | SASK. |
|             | AGRICULTURAL DEVELOPMENT CORP. OF SASK.  | SASK. |
|             | ALAN WRIGHT BISON-BISON                  | MAN.  |
|             | ARAVIS DISTRIBUTION INC.                 | QUE.  |
|             | ASIATIC & PACIFIC TRADING CO. LTD.       | ALTA. |
|             | ATAC INTERNATIONAL INC.                  | ONT.  |
|             | B.G. CHECO INTERNATIONAL LTD.            | ONT.  |
|             | BARRINGTON INTERNATIONAL LTD.            | ONT.  |
|             | BASTIN INTERNATIONAL                     | MAN.  |
|             | BJ'S MARKETING & CONSULTING              | ONT.  |
|             | BLUE SKY CORPORATION                     | B.C.  |
|             | C.D.M.V. INC.                            | QUE.  |
|             | C.M.E. BLASTING & MINING EQUIPMENT LTD   | ONT.  |
|             | CALKINS & BURKE LIMITED                  | B.C.  |
|             | CANADIAN FORESTRY EQUIPMENT LTD.         | QUE.  |
|             | CANADIAN HONEY & FINE FOODS EXPORTERS    | MAN.  |
|             | CANADIAN MERCHANT VENTURER               | ALTA. |
|             | CANADIAN SOURCE IMPORTS & EXPORTS INC.   | ALTA. |
|             | CANADIAN TRADERS LIMITED                 | B.C.  |
|             | CANAMEX ELECTRONICS LIMITED              | ONT.  |
|             | CANATLANTIC MARKETING SERVICES LTD.      | QUE.  |
|             | CANDRIN HOUSE TRADING COMPANY LTD.       | ALTA. |
|             | CARICAN TRADING CO. INC.                 | QUE.  |
|             | CBC ENTERPRISES                          | QUE.  |
|             | CFB TRADING COMPANY LTD.                 | B.C.  |
|             | CHARLES CHAPLIN ENTERPRISES INC.         | ONT.  |
|             | CHARLESCRAFT                             | ONT.  |
|             | CHEMO INTERNATIONAL LTD.                 | ONT.  |

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| COLOURS INTERNATIONAL INC.               | ONT.  |
| CORIMPEX INTERNATIONAL INC.              | ONT.  |
| CRANE SUPPLY                             | ONT.  |
| CRINCO LIMITED                           | ONT.  |
| CURTRADE                                 | ONT.  |
| CWTC CANADA WEST TRADING CORPORATION     | ALTA. |
| DANA DOUGLAS MARKETING INTERNATIONAL     | ONT.  |
| DOTCO INC.                               | ALTA. |
| DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
| EMRY TRADING CO.                         | B.C.  |
| EVRON INTERNATIONAL INC.                 | ONT.  |
| EXPORT U.S.A. CANADA INC.                | QUE.  |
| EXPORTATION QUEBEC S.E.Q. INC.           | QUE.  |
| FELINE FILMS INC.                        | QUE.  |
| FIRST MCCARTHY CAPITAL CORPORATION       | ONT.  |
| FRANK ROBY EXPORTING CO.                 | QUE.  |
| G. VAN KAM TRADING CO. LTD.              | QUE.  |
| GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA. |
| GLACEN INC.                              | QUE.  |
| GLOBE MARKETING INTERNATIONAL            | SASK. |
| GREAT WHITE NORTH LTD.                   | ONT.  |
| H.J. SKELTON (CANADA) LIMITED            | ALTA. |
| HORSEMAST INTERNATIONAL                  | ALTA. |
| I.S. (IRIS) INTERNATIONAL SOFTWARE LTD.  | MAN.  |
| IBASCO-INTL. BUYERS & SELLERS CO.        | ONT.  |
| ICONPOWER LIMITED                        | ONT.  |
| INTERCON TRADING                         | ONT.  |
| INTERINCO MACHINERY CORPORATION          | ONT.  |
| INTERMARK TRADING LTD.                   | B.C.  |
| INTERNATIONAL BUSINESS FORMS COMPANY     | ONT.  |
| INTERNATIONAL MARKETING SERVICES         | QUE.  |
| INTERNATIONAL ROAD DYNAMICS INC.         | SASK. |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
| INTERSPAN INDUSTRIAL SALES INC.          | ONT.  |
| J. PASCAL INC.                           | QUE.  |
| J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
| J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.  |
| J.R. WELLINGTON EXPORT CORPORATION       | QUE.  |
| KENNEDY ROSS & ASSOC.                    | ONT.  |
| KESSLER TECH (CANADA) INC.               | QUE.  |
| LA SOCIETE NATIONALE DE VEHICULES IND.   | QUE.  |
| LADINEX INC.                             | QUE.  |
| LE-HAM CANADA INC.                       | ONT.  |
| LEROUX LAPORTE & PARTENAIRES INC.        | QUE.  |
| LES PIECES ARBROBEC CANADA LTEE          | QUE.  |
| LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
| LTC ENTERPRISES INC.                     | B.C.  |
| M. GURVEY & BERRY CO. INC.               | ONT.  |
| MARCON INTERNATIONAL                     | ONT.  |
| MARTELL EXPORTING LTD.                   | ONT.  |
| MCKAY & ASSOCIATES LTD                   | ALTA. |
| MEDICOM INC.                             | QUE.  |
| METRO INTERNATIONAL TRADING COMPANY      | ONT.  |
| MULTICHEM IMPORT EXPORT INC.             | QUE.  |
| NAMTRADE INTERNATIONAL INC.              | QUE.  |
| NAVARRETE CONSULTANTS                    | QUE.  |
| NORTH AMERICAN TURBOTECH LTD.            | QUE.  |
| O. OASIS PICTURES INC.                   | ONT.  |
| ORIENT'S IMPEX COMPANY LTD.              | ONT.  |
| PACIFIC BASIN RESOURCES LTD.             | B.C.  |
| PACLINE CORPORATION                      | ONT.  |
| PALFUR MARKETING INC.                    | ONT.  |
| PANDIT INTERNATIONAL                     | ONT.  |
| PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |
| PERTAMA-TENTAR INC.                      | ONT.  |
| POWER HOUSE TOOL CANADA                  | MAN.  |
| PRAIRIE INDUSTRIAL CHEMICALS INC.        | SASK. |
| PRAIRIE WEST LIVESTOCK                   | ALTA. |
| PRINCIPAL INTL. THE TRADING HOUSE        | B.C.  |
| Q-LUBE MIRABEC INC.                      | QUE.  |
| RAY BUSBRIDGE INC.                       | QUE.  |
| RESOURCE OUTFITTERS INTERNATIONAL        | ONT.  |
| RIO IMPORT & EXPORT LTD.                 | W.S.  |
| RUDIGER HOLDINGS LTD.                    | ALTA. |
| SEABOARD LUMBER SALES COMPANY LIMITED    | B.C.  |
| SENEY ENTERPRISES INC.                   | ONT.  |
| SEYBOLD INTERNATIONAL INC.               | ONT.  |
| SOGELCO INTERNATIONAL INC.               | QUE.  |
| SOLAR STONE LTD.                         | QUE.  |
| STARPARTS CANADA                         | MAN.  |
| STECKO CHEM INC.                         | QUE.  |
| THE EAST ASIATIC COMPANY (CANADA) INC.   | B.C.  |
| THE ODURO WORLD ENTERPRISES              | MAN.  |
| THINKING SYSTEMS CORPORATION             | MAN.  |
| TITAN TRADING INTERNATIONAL INC.         | ONT.  |
| TLC PRODUCE SALES                        | B.C.  |
| TOM DYER ENTERPRISES INC.                | ONT.  |
| TRACOMEX INTERNATIONAL ENRG.             | ONT.  |
| TRADESULT/CANADA                         | ONT.  |

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## TRADING HOUSES BY COUNTRY

BUYING FROM:

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## URUGUAY

**INTERESTED:**

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CONTINUED...



# TRADING HOUSES BY COUNTRY

FRANK ROBY EXPORTING CO. QUE.  
 GENERAL MERCHANTS INTERNATIONAL INC. ALTA.  
 GLOBE MARKETING INTERNATIONAL SASK.  
 GREAT WHITE NORTH LTD. ONT.  
 I.S. (IRIS) INTERNATIONAL SOFTWARE LTD. MAN.  
 ICONOPower LIMITED ONT.  
 INTERCOM TRADING ONT.  
 INTERINCO MACHINERY CORPORATION ONT.  
 INTERNATIONAL BUSINESS FORMS COMPANY ONT.  
 INTERNATIONAL MARKETING SERVICES QUE.  
 INTERNATIONAL TECHNICAL SUPPLY (ITS) INC. QUE.  
 J. PASCAL INC. QUE.  
 J.B. INTERNATIONAL SHIPPERS LTD. ONT.  
 J.L. HENDRY INTL. EXPORT/IMPORT AGENCY ONT.  
 J.R. WELLINGTON EXPORT CORPORATION QUE.  
 KENNEDY ROSS & ASSOC. ONT.  
 KESSLER TECH (CANADA) INC. QUE.  
 LE-HAM CANADA INC. ONT.  
 LEROUX LAPORTE & PARTENAIRES INC. QUE.  
 LES FRERES HUBERT, COURTIER EN ALIMENT. QUE.  
 LORNE SHIELDS INTERTRADE CORP. ONT.  
 M. GURVEY & BERRY CO. INC. ONT.  
 MARCOM INTERNATIONAL ONT.  
 MARTIN & STEWART INC. QUE.  
 MCKAY & ASSOCIATES LTD. ALTA.  
 MEDICOM INC. QUE.  
 METRO INTERNATIONAL TRADING COMPANY ONT.  
 NELSON MACHINERY COMPANY LTD. B.C.  
 NORTH AMERICAN TURBOTECH LTD. QUE.  
 NORTHBRIDGE INTERNATIONAL (CANADA) LTD. ALTA.  
 PALFUR MARKETING INC. ONT.  
 PANDIT INTERNATIONAL ONT.  
 PATHFINDER SYSTEMS DESIGN LTD. ONT.  
 PERMACARE PRODUCTS INC. QUE.  
 PME EXPORTATION INC. QUE.  
 POWER HOUSE TOOL CANADA MAN.  
 PRAIRIE INDUSTRIAL CHEMICALS INC. SASK.  
 PRAIRIE WEST LIVESTOCK ALTA.  
 PRINCIPAL INTL. THE TRADING HOUSE B.C.  
 Q-LUBE MIRABEC INC. QUE.  
 RESOURCE OUTFITTERS INTERNATIONAL ONT.  
 RIO IMPORT & EXPORT LTD. N.S.  
 RUDIGER HOLDINGS LTD. ALTA.  
 RUDOLF VAN DER WALDE (1975) LTD./LTEE QUE.  
 SEABOARD LUMBER SALES COMPANY LIMITED B.C.  
 SEMEY ENTERPRISES INC. ONT.  
 SOGELCO INTERNATIONAL INC. QUE.  
 SOLAR STONE LTD. QUE.  
 STARPARTS CANADA MAN.  
 STECKO CHEM INC. QUE.  
 THE EAST ASIATIC COMPANY (CANADA) INC. B.C.  
 THE ODURO WORLD ENTERPRISES MAN.  
 THINKING SYSTEMS CORPORATION ONT.  
 TITAN TRADING INTERNATIONAL INC. ONT.  
 TRACOMEX INTERNATIONAL ENRG. QUE.  
 TRADESULT/CANADA ONT.  
 TRADING & MARKETING CO. (CANADA) INC. QUE.  
 TRONCO INTERNATIONAL ONT.  
 UNIVERSAL MARKETING AGENCIES ONT.  
 VATRA LTEE QUE.  
 WARD BEDAS (CANADA) LIMITED B.C.  
 WEDGEWOODS IMPORT EXPORT ONT.  
 WILLIAM D. BRANSON LIMITED ONT.  
 WOODHOUSE INTL. MARKETING (QUE.) INC. QUE.  
 ZNIDAR BROS. (1982) INC. ONT.  
 660431 ONTARIO INC. ONT.  
 BUYING FROM: AG-COM TRADING INC. ONT.  
 ASIATIC & PACIFIC TRADING CO. LTD. ALTA.  
 KENNEDY ROSS & ASSOC. ONT.  
 LIMEXCO INC. QUE.  
 LOVELL & CHRISTMAS (CANADA) INC. QUE.  
 MOLMAC TRADING MAN.  
 NATIONAL SEA PRODUCTS LTD. INTL. MKTG. N.S.  
 PME EXPORTATION INC. QUE.

## VENEZUELA

EXPORTS : ADSGO TRADING CORPORATION LTD. MAN.  
 AGRICULTURAL DEVELOPMENT CORP. OF SASK. SASK.  
 AGRO COMPANY OF CANADA LIMITED SASK.  
 AGRO COMPANY OF CANADA LTD. QUE.  
 ALMEDIC A DIV. OF RHOING (1975) LTD. QUE.  
 ARTFUL APPLICATIONS INC. ONT.  
 CANADA TRADE GROUP INC. QUE.  
 CANADIAN LIVESTOCK EXPORTERS ASSOCIATION ONT.  
 CANADIAN TRADERS LIMITED B.C.  
 CANAMEX ELECTRONICS LIMITED ONT.  
 CANEXD LIMITED ONT.  
 CANPOTEX LIMITED SASK.

## INTERESTED:

CANWORLD FOODS LTD. ONT.  
 CBC ENTERPRISES QUE.  
 CETECO INTERNATIONAL CANADA QUE.  
 CRINCO LIMITED ONT.  
 DONALDSON INT'L LIVESTOCK LIMITED ONT.  
 EURODATA INC. ONT.  
 FREMAH INTERNATIONAL TRADING INC. QUE.  
 GENICANAM INC. QUE.  
 INTERNATIONAL COMMODITIES EXPORT CO. ONT.  
 ISLAND SHIPPING LIMITED P.E.I.  
 KAMBRIA CONTROLS LTD. ONT.  
 L & R IMPORT EXPORT INC. ONT.  
 MITSUBISHI CANADA LTD. ONT.  
 NAMPAC INC. QUE.  
 NORANDA FOREST SALES INC. ONT.  
 NORSTREAM INTERTEC INC. ONT.  
 PANDIT INTERNATIONAL ONT.  
 PHILIPP BROTHERS (CANADA) LTD. ONT.  
 PITMAN MFG. CO. INC. INTERNATIONAL DIV. ONT.  
 PME EXPORTATION INC. QUE.  
 PRINTECH INC. QUE.  
 PUNDA MERCANTILE INC. QUE.  
 R. BRUNET COMPANY QUE.  
 RICOCHET TEXTILES LTD. QUE.  
 RONALD A. CHISHOLM LIMITED ONT.  
 RUDDY INTERNATIONAL ONT.  
 SIGID IMPORT EXPORT S.C.C. QUE.  
 SOCIETE DES ELEVEURS DE PORCS DU QUEBEC QUE.  
 SUMITOMO CANADA LIMITED B.C.  
 THE CANADIAN CONNECTION DIV. OF AFRIAT QUE.  
 THERMAL & HYDRAULIC EQUIPMENT LIMITED ONT.  
 TRANS WORLD DISTRIBUTORS CORPORATION QUE.  
 TRANSCO FOOD TRADING INC. QUE.  
 TRICHAMAR INC. QUE.  
 UNIVERSAL PAPER EXPORT CO. LTD. QUE.  
 VATRA LTEE QUE.  
 VENTES INTERNATIONALES D'ANIMAUX DU QUE. QUE.  
 WEST INDIA TRADING CO. INC. QUE.  
 XCAM GRAIN LIMITED MAN.  
 YEARWOOD & CO. LTD. ONT.  
 A.V. ENERGY INC. ALTA.  
 AG-COM TRADING INC. ONT.  
 ALAN WRIGHT BISON-BISON MAN.  
 ALLTRADE ENTERPRISES LIMITED ONT.  
 AMFAL GROUP LIMITED N.S.  
 ANCHOR INTL. TRADING COMPANY INC. B.C.  
 ARAVIS DISTRIBUTION INC. QUE.  
 ARICO CANADA LTD. ONT.  
 ASIATIC & PACIFIC TRADING CO. LTD. ALTA.  
 ATAC INTERNATIONAL INC. ONT.  
 B.G. CHECO INTERNATIONAL LTD. ONT.  
 BARRINGTON INTERNATIONAL LTD. ONT.  
 BASEMARK MARKETING LIMITED ONT.  
 BASTIN INTERNATIONAL MAN.  
 BEDIRIAN EMBRYO TRANSFERS LTD. ONT.  
 BENTO MARKETING B.C.  
 BETHUNE IMPORT-EXPORT LTD. QUE.  
 BJS MARKETING & CONSULTING ONT.  
 BRENDEN TRADING LIMITED ONT.  
 BUSCHLEN/MOWATT FINE ARTS LTD. B.C.  
 C.E.O. INC. ONT.  
 C.M.E. BLASTING & MINING EQUIPMENT LTD ONT.  
 CALESE TRADING COMPANY ONT.  
 CALKINS & BURKE LIMITED B.C.  
 CANADA PACKERS INC. INT'L TRADE DIV. ONT.  
 CANADIAN FORESTRY EQUIPMENT LTD. QUE.  
 CANADIAN HONEY & FINE FOODS EXPORTERS MAN.  
 CANADIAN SWINE EXPORTERS ASSOCIATION ONT.  
 CANADIAN TRADERS LIMITED B.C.  
 CANAMEX ELECTRONICS LIMITED ONT.  
 CANATLANTIC MARKETING SERVICES LTD. QUE.  
 CANDEV TRADING CO. INC. QUE.  
 CANDRIN HOUSE TRADING COMPANY LTD. ALTA.  
 CANEXPORT TRANSCONTINENTAL LIMITED ALTA.  
 CAPRICORP INTERNATIONAL DEVELOPMENT INC. ONT.  
 CARICAN TRADING CO. INC. QUE.  
 CBC ENTERPRISES QUE.  
 CFB TRADING COMPANY LTD. B.C.  
 CHARLES CHAPLIN ENTERPRISES INC. ONT.  
 CHARLESCRAFT ONT.  
 CHERO INTERNATIONAL LTD. ONT.  
 COLOURS INTERNATIONAL INC. ONT.  
 CONTACARE INC. ONT.  
 CORIMPEX INTERNATIONAL INC. ONT.  
 COUREY INTERNATIONAL (COMMERCE) INC. QUE.  
 CURTRADE ONT.  
 CWTG CANADA WEST TRADING CORPORATION ALTA.  
 D'JOVIAN INTERNATIONAL MERCHANTS LTD. ONT.  
 DALTCO INTERNATIONAL ONT.

CONTINUED....

# TRADING HOUSES BY COUNTRY

|                                          |       |                                          |       |
|------------------------------------------|-------|------------------------------------------|-------|
| DANA DOUGLAS MARKETING INTERNATIONAL     | ONT.  | RESOURCE OUTFITTERS INTERNATIONAL        | ONT.  |
| DEKONIC INTERNATIONAL MERCANTILE CO.     | ONT.  | RIO IMPORT & EXPORT LTD.                 | N.S.  |
| DOMESTIC CONVERTERS INC.                 | QUE.  | RUDIGER HOLDINGS LTD.                    | ALTA. |
| DOTCO INC.                               | ALTA. | RUDOLF VAN DER WALDE (1975) LTD./LTEE    | QUE.  |
| DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  | SEABOARD LUMBER SALES COMPANY LIMITED    | B.C.  |
| ELECTRONIC WHOLESALERS CO. LTD.          | QUE.  | SEL-DRUM CORPORATION                     | ONT.  |
| ELEVAT ELECTRONIC SALES CORP.            | ONT.  | SENEY ENTERPRISES INC.                   | ONT.  |
| EMRY TRADING CO.                         | B.C.  | SEYBOLD INTERNATIONAL INC.               | ONT.  |
| EQUITY WORLD TRADING COMPANY             | QUE.  | SOCIETE DES ELEVEURS DE PORCS DU QUEBEC  | QUE.  |
| ESSCO INC.                               | ONT.  | SOGLCO INTERNATIONAL INC.                | QUE.  |
| EURODATA INC.                            | ONT.  | SOLAR STONE LTD.                         | QUE.  |
| EVROM INTERNATIONAL INC.                 | ONT.  | STARPARTS CANADA                         | MAN.  |
| EXPORT U.S.A. CANADA INC.                | QUE.  | STECKO CHEM INC.                         | QUE.  |
| F.L. ELECTROMECHANICS INC.               | QUE.  | TACONIC CORPORATION LTD.                 | ONT.  |
| FELINE FILMS INC.                        | QUE.  | TENLUBUS IMPORT/EXPORT                   | ONT.  |
| FELL-FAB INTERNATIONAL INC.              | ONT.  | THAI OCCIDENTAL LTD.                     | ONT.  |
| FIRST MCCARTHY CAPITAL CORPORATION       | ONT.  | THE CANADIAN CONNECTION DIV. OF AFRIAT   | QUE.  |
| FRANK ROBY EXPORTING CO.                 | QUE.  | THE EAST ASIATIC COMPANY (CANADA) INC.   | B.C.  |
| FREMAH INTERNATIONAL TRADING INC.        | QUE.  | THE HOWARD JAMES CO. LTD.                | ONT.  |
| G. VAN KAM TRADING CO. LTD.              | QUE.  | THE ODURO WORLD ENTERPRISES              | MAN.  |
| GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA. | THINKING SYSTEMS CORPORATION             | ONT.  |
| GLOBE MARKETING INTERNATIONAL            | SASK. | TIM-TECH INDUSTRIES LTD.                 | ONT.  |
| GREAT WHITE NORTH LTD.                   | ONT.  | TITAN TRADING INTERNATIONAL INC.         | ONT.  |
| GUILLEVIN INTERNATIONAL INC.             | ONT.  | TRACOMEX INTERNATIONAL ENRG.             | QUE.  |
| HIR INTERNATIONAL LTD.                   | MAN.  | TRADESULT/CANADA                         | ONT.  |
| HORSEHART INTERNATIONAL                  | ALTA. | TRANSCOR TRANSPORTATION CONSULTANTS      | ONT.  |
| I.S. (IRIS) INTERNATIONAL SOFTWARE LTD.  | MAN.  | TRENTON MACHINE TOOL                     | ONT.  |
| IBASCO-INTL. BUYERS & SELLERS CO.        | ONT.  | TRICO SEAFOOD                            | N.B.  |
| ICONPOWER LIMITED                        | ONT.  | TRONCO INTERNATIONAL                     | ONT.  |
| IMECA INC.                               | QUE.  | TUTTAVIK INC.                            | ONT.  |
| INTERCON TRADING                         | ONT.  | UNIVERSAL MARKETING AGENCIES             | ONT.  |
| INTERIMCO MACHINERY CORPORATION          | ONT.  | VINAMEDIC INC.                           | QUE.  |
| INTERMARK TRADING LTD.                   | B.C.  | WACTOL ENTERPRISES LIMITED               | ONT.  |
| INTERNATIONAL BUSINESS FORMS COMPANY     | ONT.  | WEDGEWOODS IMPORT EXPORT                 | ONT.  |
| INTERNATIONAL MARKETING SERVICES         | QUE.  | WEST INDIA TRADING CO. INC.              | QUE.  |
| INTERNATIONAL ROAD DYNAMICS INC.         | SASK. | WESTMOUNT FOREST PRODUCTS LTD.           | B.C.  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  | WILLIAM D. BRANSON LIMITED               | ONT.  |
| INTERSPAN INDUSTRIAL SALES INC.          | ONT.  | WOODHOUSE INTL. MARKETING (QUE.) INC.    | QUE.  |
| J. PASCAL INC.                           | QUE.  | ZAIDAN INTERNATIONAL                     | ONT.  |
| J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  | ZNIDAR BROS. (1982) INC.                 | ONT.  |
| J.C. DE LA RIVIERE ASSOCIATES LTD.       | ONT.  | 589080 ONTARIO INC.                      | ONT.  |
| J.L. HENDRY INTL. EXPORT/IMPORT AGENCY   | ONT.  | 660431 ONTARIO INC.                      | ONT.  |
| J.R. WELLINGTON EXPORT CORPORATION       | QUE.  | AG-COM TRADING INC.                      | ONT.  |
| KENNEDY ROSS & ASSOC.                    | ONT.  | AMALGAMATED GLOBAL ENTERPRISES INC.      | QUE.  |
| KESSLER TECH (CANADA) INC.               | QUE.  | ASIATIC & PACIFIC TRADING CO. LTD.       | ALTA. |
| KOOT CONSOLIDATED INTERNATIONAL LTD.     | ONT.  | C-TRAN DEVELOPMENT INC.                  | ONT.  |
| LA SOCIETE NATIONALE DE VEHICULES IND.   | QUE.  | CANADA PACKERS INC. INT'L TRADE DIV.     | ONT.  |
| LACHANCE BROTHERS LIMITED                | MAN.  | CETECO INTERNATIONAL CANADA              | QUE.  |
| LADIMEX INC.                             | QUE.  | CRINCO LIMITED                           | ONT.  |
| LE-MAN CANADA INC.                       | ONT.  | EURODATA INC.                            | ONT.  |
| LEROUX LAPORTE & PARTENAIRES INC.        | QUE.  | FREMAH INTERNATIONAL TRADING INC.        | QUE.  |
| LES FRERES HUBERT, COURTIER EN ALIMENT.  | QUE.  | GLOBE MARKETING INTERNATIONAL            | SASK. |
| LIMEXCO INC.                             | QUE.  | HF TRADE INTERNATIONAL                   | ONT.  |
| LORNE SHIELDS INTERTRADE CORP.           | ONT.  | HICOM INTERNATIONAL INC.                 | QUE.  |
| LTC ENTERPRISES INC.                     | B.C.  | INTERSPAN INDUSTRIAL SALES INC.          | ONT.  |
| M. DE SAINT-HILAIRE MGMT SERVICES        | QUE.  | KENNEDY ROSS & ASSOC.                    | ONT.  |
| M. GURVEY & BERRY CO. INC.               | ONT.  | L & R IMPORT EXPORT INC.                 | ONT.  |
| MARCON INTERNATIONAL                     | ONT.  | LIMEXCO INC.                             | QUE.  |
| MARSHALL COMMODITIES LTD.                | ONT.  | MULTICHEM IMPORT EXPORT INC.             | QUE.  |
| MARTELL EXPORTING LTD.                   | ONT.  | S. BLINICK COMPANY LIMITED               | ONT.  |
| MARTIN & STEWART INC.                    | QUE.  | THYSSEN CANADA LIMITED                   | ONT.  |
| MATOUSEK ART LIMITED                     | ALTA. | TRADESULT/CANADA                         | ONT.  |
| MCKAY & ASSOCIATES LTD                   | ALTA. | UNIVERSAL TRADING DIV OF 751721 ONT. INC | ONT.  |
| MEDICOM INC.                             | QUE.  |                                          |       |
| METRO INTERNATIONAL TRADING COMPANY      | ONT.  |                                          |       |
| MORSE PRO-VISIONS LTEE                   | QUE.  |                                          |       |
| MULTICHEM IMPORT EXPORT INC.             | QUE.  |                                          |       |
| NAMET INTERNATIONAL LTD.                 | ALTA. |                                          |       |
| NANTRADE INTERNATIONAL INC.              | QUE.  |                                          |       |
| NELSON MACHINERY COMPANY LTD.            | B.C.  |                                          |       |
| NORTH AMERICAN TURBOTECH LTD.            | QUE.  |                                          |       |
| NORTHBRIDGE INTERNATIONAL (CANADA) LTD.  | ALTA. |                                          |       |
| ORIENT'S IMPEX COMPANY LTD.              | ONT.  |                                          |       |
| PACIFIC BASIN RESOURCES LTD.             | B.C.  |                                          |       |
| PACLINE CORPORATION                      | ONT.  |                                          |       |
| PALFUR MARKETING INC.                    | ONT.  |                                          |       |
| PANDIT INTERNATIONAL                     | ONT.  |                                          |       |
| PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |                                          |       |
| PEGASUS                                  | ONT.  |                                          |       |
| PERMACARE PRODUCTS INC.                  | QUE.  |                                          |       |
| PERTAMA-TENTAR INC.                      | ONT.  |                                          |       |
| PME EXPORTATION INC.                     | QUE.  |                                          |       |
| POWER HOUSE TOOL CANADA                  | MAN.  |                                          |       |
| PRAIRIE INDUSTRIAL CHEMICALS INC.        | SASK. |                                          |       |
| PRAIRIE WEST LIVESTOCK                   | ALTA. |                                          |       |
| PRINCIPAL INTL. THE TRADING HOUSE        | B.C.  |                                          |       |
| PRINTECH INC.                            | QUE.  |                                          |       |
| PROMEXPORT CANADA LIMITED                | QUE.  |                                          |       |
| Q-LUBE MIRABEC INC.                      | QUE.  |                                          |       |
| REGOR INTERNATIONAL INC.                 | QUE.  |                                          |       |

# TRADING HOUSES BY COUNTRY

## WESTERN EUROPE

### ANDORRA

EXPORTS : NIKKA TRADERS INC. B.C.  
 INTERESTED: AG-COM TRADING INC. SASK.  
 AGRO COMPANY OF CANADA LIMITED SASK.  
 ALAN WRIGHT BISON-BISON MAN.  
 ATAC INTERNATIONAL INC. ONT.  
 BARRINGTON INTERNATIONAL LTD. ONT.  
 BASTIN INTERNATIONAL MAN.  
 C.E.O. INC. ONT.  
 CBC ENTERPRISES QUE.  
 CHARLES CHAPLIN ENTERPRISES INC. ONT.  
 D'JOVIAN INTERNATIONAL MERCHANTS LTD. ONT.  
 DONALDSON INT'L LIVESTOCK LIMITED ONT.  
 DUNCAN INSTRUMENTS CANADA LTD. ONT.  
 EMRY TRADING CO. B.C.  
 EXPORT U.S.A. CANADA INC. QUE.  
 FELINE FILMS INC. QUE.  
 FRANK ROBY EXPORTING CO. QUE.  
 GLACEM INC. QUE.  
 GLOBAL TRADING CORP. DIV. OF 153006 CDA QUE.  
 GLOBE MARKETING INTERNATIONAL SASK.  
 GREAT WHITE NORTH LTD. ONT.  
 H. FINE & SONS LIMITED ONT.  
 ICONOPOWER LIMITED ONT.  
 INTERNATIONAL TECHNICAL SUPPLY (ITS) INC QUE.  
 J. PHILIP HUMFREY INTERNATIONAL INC. ONT.  
 K. FISHER ENTERPRISES LTD. ONT.  
 KENNEDY ROSS & ASSOC. ONT.  
 LE-HAN CANADA INC. ONT.  
 LES FRERES HUBERT, COURTIER EN ALIMENT. QUE.  
 LORNE SHIELDS INTERTRADE CORP. ONT.  
 M. GURVEY & BERRY CO. INC. ONT.  
 MARCON INTERNATIONAL ONT.  
 METRO INTERNATIONAL TRADING COMPANY ONT.  
 MORGISTEN EXPORT CANADA LTD. N.S.  
 NCM INTERNATIONAL MARKETING SERVICES INC B.C.  
 NORTH AMERICAN TURBOTECH LTD. QUE.  
 NORTHERN HARVEST SEAFOOD INC. B.C.  
 PATHFINDER SYSTEMS DESIGN LTD. ONT.  
 RIO IMPORT & EXPORT LTD. N.S.  
 SARBET MARKETING DIV. OF 836067 ONT. INC. ONT.  
 SCHOLARS' BOOKS INTERNATIONAL LTD. B.C.  
 SEABOARD LUMBER SALES COMPANY LIMITED B.C.  
 SENEY ENTERPRISES INC. ONT.  
 STARPARTS CANADA MAN.  
 THE ODURO WORLD ENTERPRISES MAN.  
 TITAN TRADING INTERNATIONAL INC. ONT.  
 WEDGEWOODS IMPORT EXPORT ONT.  
 ZMIDAR BROS. (1982) INC. ONT.  
 660431 ONTARIO INC. ONT.  
 BUYING FROM: KENNEDY ROSS & ASSOC. ONT.

### AUSTRIA

EXPORTS : A. LAMBERT INTERNATIONAL INC. QUE.  
 AGRICULTURAL DEVELOPMENT CORP. OF SASK. SASK.  
 AMALGAMET CANADA ONT.  
 ARICO CANADA LTD. ONT.  
 CAMBRIAN TRADING HOUSE LTD. ONT.  
 CANADA TRADE GROUP INC. QUE.  
 CANADIAN TRADERS LIMITED B.C.  
 CANEDEX LIMITED ONT.  
 CBC ENTERPRISES QUE.  
 CLOUSTON FOODS CANADA LTD. QUE.  
 EURATEK INC. ONT.  
 FREMAH INTERNATIONAL TRADING INC. QUE.  
 GICOM IMPORT EXPORT INC. QUE.  
 IBASCO-INTL. BUYERS & SELLERS CO. ONT.  
 LE-HAN CANADA INC. ONT.  
 LENCOR FIBER CORP. QUE.  
 LES PIECES ARBROBECC CANADA LTEE QUE.  
 LES PRODUITS DE SPORT I-TECH INC. QUE.  
 MANNA INTERNATIONAL ONT.  
 MARTIN & STEWART INC. QUE.  
 MITSUBISHI CANADA LTD. ONT.  
 MOHAMM GRINDING INC. ONT.  
 NAMTRADE INTERNATIONAL INC. QUE.  
 NATURE'S WINDOW ONT.  
 NIKKA TRADERS INC. B.C.  
 NORSTREAM INTERTEC INC. ONT.  
 OVERSEAS PROJECTS CORP. OF CANADA LTD. ONT.  
 PARSONS SEEDS LIMITED. ONT.

PHILIPP BROTHERS (CANADA) LTD. ONT.  
 PME EXPORTATION INC. QUE.  
 PUNDA MERCANTILE INC. QUE.  
 R. BRUNET COMPANY QUE.  
 RONALD A. CHISHOLM LIMITED ONT.  
 RUDDY INTERNATIONAL ONT.  
 SEABOARD LUMBER SALES COMPANY LIMITED B.C.  
 SEED-LINK DIV. OF LANDIS SEED COA. LTD. ONT.  
 TECHNENEN LIMITED ONT.  
 THE EAST ASIATIC COMPANY (CANADA) INC. B.C.  
 TYEE TIMBER PRODUCTS LTD. B.C.  
 UNIVERSAL METAL CO. LIMITED ONT.  
 WARD BEDAS (CANADA) LIMITED B.C.  
 WESTMOUNT FOREST PRODUCTS LTD. B.C.  
 XCAN GRAIN LIMITED MAN.  
 INTERESTED: AG-COM TRADING INC. ONT.  
 AGRO COMPANY OF CANADA LIMITED SASK.  
 ALAN WRIGHT BISON-BISON MAN.  
 ALPHA WHOLESALE (CANADA) LTD. B.C.  
 AMALGAMATED GLOBAL ENTERPRISES INC. QUE.  
 AMFAL GROUP LIMITED N.S.  
 ARAVIS DISTRIBUTION INC. QUE.  
 ARICO CANADA LTD. ONT.  
 ASIATIC & PACIFIC TRADING CO. LTD. ALTA.  
 ATAC INTERNATIONAL INC. ONT.  
 BARRINGTON INTERNATIONAL LTD. ONT.  
 BASTIN INTERNATIONAL MAN.  
 BENETEC DISTRIBUTORS INTERNATIONAL INC. B.C.  
 BETHUNE IMPORT-EXPORT LTD. QUE.  
 BLUE SKY CORPORATION B.C.  
 BMG PHARMACEUTICAL PRODUCTS INC. QUE.  
 C.E.O. INC. ONT.  
 C.M.E. BLASTING & MINING EQUIPMENT LTD ONT.  
 CANWORLD FOODS LTD. ONT.  
 CBC ENTERPRISES QUE.  
 CFB TRADING COMPANY LTD. B.C.  
 CHARLES CHAPLIN ENTERPRISES INC. ONT.  
 CHARLESCRAFT ONT.  
 CLINIS EXPORT INC. QUE.  
 CLINIS INTERNATIONAL INC. QUE.  
 COLOURS INTERNATIONAL INC. ONT.  
 CORIMPEX INTERNATIONAL INC. ONT.  
 CURTRADE ONT.  
 CWTG CANADA WEST TRADING CORPORATION ALTA.  
 D'JOVIAN INTERNATIONAL MERCHANTS LTD. ONT.  
 DANA DOUGLAS MARKETING INTERNATIONAL ONT.  
 DEKONIC INTERNATIONAL MERCANTILE CO. ONT.  
 DOMESTIC CONVERTERS INC. QUE.  
 DONALDSON INT'L LIVESTOCK LIMITED ONT.  
 DUNCAN INSTRUMENTS CANADA LTD. ONT.  
 ELEVAT ELECTRONIC SALES CORP. ONT.  
 EMRY TRADING CO. B.C.  
 ESSCO INC. ONT.  
 EURODATA INC. ONT.  
 EXPORT U.S.A. CANADA INC. QUE.  
 F.K.C. SNYDER INC. QUE.  
 FCI INTERNATIONAL MARKETING GROUP ALTA.  
 FELL-FAB INTERNATIONAL INC. ONT.  
 FIRST MCCARTHY CAPITAL CORPORATION ONT.  
 FORALIX EXPORT CANADA INC. QUE.  
 FRANK ROBY EXPORTING CO. QUE.  
 FREMAH INTERNATIONAL TRADING INC. QUE.  
 GENERAL MERCHANTS INTERNATIONAL INC. ALTA.  
 GLACEM INC. QUE.  
 GLOBAL TRADING CORP. DIV. OF 153006 CDA QUE.  
 GLOBE MARKETING INTERNATIONAL SASK.  
 GREAT WHITE NORTH LTD. ONT.  
 H. FINE & SONS LIMITED ONT.  
 H.J. SKELTON (CANADA) LIMITED ONT.  
 HORSEMARY INTERNATIONAL ALTA.  
 IBASCO-INTL. BUYERS & SELLERS CO. ONT.  
 ICONOPOWER LIMITED ONT.  
 INTERMARK TRADING LTD. B.C.  
 INTERNATIONAL TECHNICAL SUPPLY (ITS) INC QUE.  
 J & J TRADING B.C.  
 J. PHILIP HUMFREY INTERNATIONAL INC. ONT.  
 J.B. INTERNATIONAL SHIPPERS LTD. ONT.  
 K. FISHER ENTERPRISES LTD. ONT.  
 KENNEDY ROSS & ASSOC. ONT.  
 KOOT CONSOLIDATED INTERNATIONAL LTD. ONT.  
 LE-HAN CANADA INC. ONT.  
 LES FRERES HUBERT, COURTIER EN ALIMENT. QUE.  
 LES HOMARDS GIDNEY LOBSTER LTD. QUE.  
 LIMEXCO INC. QUE.  
 LLOYD'S INTERNATIONAL AUTOMOTIVE BROKERS N.S.  
 LORNE SHIELDS INTERTRADE CORP. ONT.  
 LOVELL & CHRISTMAS (CANADA) INC. QUE.  
 LTC ENTERPRISES INC. B.C.  
 M. GURVEY & BERRY CO. INC. ONT.

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## TRADING HOUSES BY COUNTRY

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# TRADING HOUSES BY COUNTRY

INTERESTED:

INTERNATIONAL COMMODITIES EXPORT CO. ONT.  
J.B. INTERNATIONAL SHIPPERS LTD. ONT.  
LE GROUPE MULTIMEDIA DU CANADA INC. QUE.  
LEMIRE LUMBER COMPANY INC. QUE.  
LENCO FIBER CORP. QUE.  
LES FRERES HUBERT, COURTIER EN ALIMENT. QUE.  
LES HOMARDS GIDNEY LOBSTER LTD. QUE.  
MANNA INTERNATIONAL ONT.  
MARTIN & STEWART INC. QUE.  
MICHAEL'S EQUIPMENT (OTTAWA) LTD. ONT.  
MISKAND TRADING CO. LTD. B.C.  
NAMPAC INC. QUE.  
NAMTRADE INTERNATIONAL INC. QUE.  
NATIONAL SEA PRODUCTS LTD. INTL. MKTG. N.S.  
NIKKA TRADERS INC. B.C.  
NORANDA FOREST SALES INC. ONT.  
NORTHAM FOOD TRADING CO. QUE.  
OVERSEAS PROJECTS CORP. OF CANADA LTD. ONT.  
PEXIM ENTERPRISES INC. B.C.  
PLANT FOREST PRODUCTS CORPORATION B.C.  
PME EXPORTATION INC. QUE.  
QUELUMEX ENR. QUE.  
R.S. ROBINSON'S SONS (1971) LTD. MAN.  
RAY BUSBRIDGE INC. QUE.  
RIO IMPORT & EXPORT LTD. N.S.  
SEABOARD LUMBER SALES COMPANY LIMITED ONT.  
SEED-LINK DIV. OF LANDIS SEED CDA. LTD. QUE.  
SOGELCO INTERNATIONAL INC. ONT.  
TECHNESSEN LIMITED B.C.  
THE EAST ASIATIC COMPANY (CANADA) INC. N.B.  
TRICO SEAFOOD ONT.  
TUTTAVIK INC. B.C.  
WARD BEDAS (CANADA) LIMITED B.C.  
WESTMOUNT FOREST PRODUCTS LTD. MAN.  
XCAN GRAIN LIMITED MAN.  
ZBT INTERNATIONAL CARGO COMPANY B.C.  
AG-COM TRADING INC. ONT.  
AGIMEX INC. QUE.  
AIGLE HOLDINGS LIMITED N.S.  
ALAN WRIGHT BISON-BISON MAN.  
ALLTRADE ENTERPRISES LIMITED ONT.  
AMALGAMATED GLOBAL ENTERPRISES INC. QUE.  
AMFAL GROUP LIMITED N.S.  
ANDRESEN INTERNATIONAL INC. B.C.  
APL COMPUTERS LTD. ONT.  
ARAVIS DISTRIBUTION INC. QUE.  
ASIATIC & PACIFIC TRADING CO. LTD. ALTA.  
B.D.C. COMMODITY EXPORT LTD. MAN.  
BALKER SOFTWOODS LTD. B.C.  
BEDIRIAN EMBRYO TRANSFERS LTD. ONT.  
BEVERLEY HAMBURG ENTERPRISES INC. QUE.  
BJS MARKETING & CONSULTING ONT.  
BMG PHARMACEUTICAL PRODUCTS INC. QUE.  
BOIS FRANC ALEX HARDWOOD INC. QUE.  
BUCHANAN TRADING INC. ONT.  
C. ITOH & CO (CANADA) LTD. QUE.  
C.E.O. INC. ONT.  
CANADIAN FOREIGN TRADE CO. ONT.  
CANWORLD FOODS LTD. ONT.  
CAPRICORP INTERNATIONAL DEVELOPMENT INC. ONT.  
CBC ENTERPRISES QUE.  
CFB TRADING COMPANY LTD. B.C.  
CHARLES CHAPLIN ENTERPRISES INC. ONT.  
CHARLESCRAFT ONT.  
CLIC TRADING INC. QUE.  
CLIMIS EXPORT INC. QUE.  
CLIMIS INTERNATIONAL INC. QUE.  
COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE QUE.  
CONTACTARE INC. ONT.  
CORIMPEX INTERNATIONAL INC. ONT.  
CURTRADE ONT.  
CUT RITE LUMBER LIMITED ONT.  
CWTG CANADA WEST TRADING CORPORATION ALTA.  
D'JOVIAN INTERNATIONAL MERCHANTS LTD. ONT.  
DANA DOUGLAS MARKETING INTERNATIONAL ONT.  
DEBLOIS LIKELY LIMITED P.E.I.  
DEKONIC INTERNATIONAL MERCANTILE CO. ONT.  
DOMESTIC CONVERTERS INC. QUE.  
DONALDSON INT'L LIVESTOCK LIMITED ONT.  
DOTCO INC. ALTA.  
DUNCAN INSTRUMENTS CANADA LTD. ONT.  
ELECTRONIC WHOLESALERS CO. LTD. QUE.  
ENRY TRADING CO. B.C.  
ENGLISH BAY CEDAR PRODUCTS LTD. B.C.  
ENTROPEX ONT.  
EQUITY WORLD TRADING COMPANY QUE.  
ESSCO INC. ONT.  
EURODATA INC. ONT.  
EXPORT U.S.A. CANADA INC. QUE.  
FELINE FILMS INC. QUE.

FELL-FAB INTERNATIONAL INC. ONT.  
FIRST MCCARTHY CAPITAL CORPORATION ONT.  
FRANK ROBY EXPORTING CO. QUE.  
FRENCH INTERNATIONAL TRADING INC. QUE.  
G. VAN KAM TRADING CO. LTD. QUE.  
GENERAL MERCHANTS INTERNATIONAL INC. ALTA.  
GLOBAL TRADING CORP. DIV. OF 153006 CDA QUE.  
GLOBE MARKETING INTERNATIONAL SASK.  
GREAT WHITE NORTH LTD. ONT.  
H. FINE & SONS LIMITED ONT.  
H.J. SKELTON (CANADA) LIMITED ONT.  
HORSEWART INTERNATIONAL ALTA.  
ICONOPOWER LIMITED B.C.  
INTERMARK TRADING LTD. B.C.  
INTERNATIONAL BUSINESS FORMS COMPANY ONT.  
INTERNATIONAL FACTORY SALES SERVICE LTD. B.C.  
INTERNATIONAL ROAD DYNAMICS INC. SASK.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC. QUE.  
J & J TRADING B.C.  
J. PHILIP HUMFREY INTERNATIONAL INC. ONT.  
J.C. DE LA RIVIERE ASSOCIATES LTD. ONT.  
K. FISHER ENTERPRISES LTD. ONT.  
KENNEDY ROSS & ASSOC. ONT.  
KOOT CONSOLIDATED INTERNATIONAL LTD. ONT.  
LE-HAM CANADA INC. ONT.  
LIMECO INC. QUE.  
LLOYD'S INTERNATIONAL AUTOMOTIVE BROKERS N.S.  
LORNE SHIELDS INTERTRADE CORP. ONT.  
LOVELL & CHRISTMAS (CANADA) INC. QUE.  
LTC ENTERPRISES INC. B.C.  
M. DE SAINT-HILAIRE MGMT SERVICES QUE.  
M. GURVEY & BERRY CO. INC. ONT.  
MARCON INTERNATIONAL ONT.  
MARITIME GROUP (CANADA) INC. B.C.  
MARSHALL COMMODITIES LTD. ONT.  
METRATRADE LIMITED ONT.  
METRO INTERNATIONAL TRADING COMPANY ONT.  
MOHAWK GRINDING INC. N.S.  
MORGISTEN EXPORT CANADA LTD. QUE.  
MORSE PRO-VISIONS LTEE ONT.  
MULTI-NATIONAL SALES LIMITED QUE.  
MULTICHEM IMPORT EXPORT INC. B.C.  
NATIVE CANADIAN ARTS LTD. B.C.  
NCM INTERNATIONAL MARKETING SERVICES INC. ONT.  
NORSTREAM INTERTEC INC. QUE.  
NORTH AMERICAN TURBOTECH LTD. B.C.  
NORTHERN HARVEST SEAFOOD INC. ONT.  
O. OASIS PICTURES INC. QUE.  
OMEXI IMPORT EXPORT INC. ONT.  
ORIENT'S IMPEX COMPANY LTD. ONT.  
OVERSEAS PROJECTS CORP. OF CANADA LTD. ONT.  
PARETO TRADING HOUSE LTD. B.C.  
PATHFINDER SYSTEMS DESIGN LTD. ONT.  
PDC TECHNOLOGY CORP. B.C.  
PEGASUS ONT.  
PENTA TRADING INTERNATIONAL LTD. B.C.  
PERMACARE PRODUCTS INC. QUE.  
PIERREFONDS IMPORT EXPORT CA LTEE QUE.  
Q-LUBE MIRABEC INC. QUE.  
QUALITAS INTERNATIONAL INC. ALTA.  
R.S. ROBINSON'S SONS (1971) LTD. MAN.  
REA-FAC AGENCIES LTD. P.E.I.  
REDCO TRADING CORPORATION B.C.  
RUDDY INTERNATIONAL ONT.  
RUDOLF VAN DER WALDE (1975) LTD./LTEE QUE.  
SARBET MARKETING DIV. OF 836067 ONT. INC. ONT.  
SARECO SEAFOODS INC. B.C.  
SCHOLARS' BOOKS INTERNATIONAL LTD. B.C.  
SEAFOOD EXPORTERS CORP. OF NFLD & LABR NFLD.  
SENEY ENTERPRISES INC. ONT.  
SEYBOLD INTERNATIONAL INC. ONT.  
SHEELD MARKETING SERVICES INC. ONT.  
SPORTS KEYBEC INTERNATIONAL INC. QUE.  
STARPARTS CANADA MAN.  
STRIDER SPORTS INC. ONT.  
TASMA INTERTRADE INC. QUE.  
TECHNESSEN LIMITED ONT.  
TENLUBUS IMPORT/EXPORT ONT.  
TENPRO INTERNATIONAL B.C.  
TERINEX INTERNATIONAL LTD. QUE.  
TESCO TRADING CO. LTD. B.C.  
THE CANADIAN CONNECTION DIV. OF AFRIAT QUE.  
THE ODURO WORLD ENTERPRISES MAN.  
THYSEN CANADA LIMITED ONT.  
TITAN TRADING INTERNATIONAL INC. ONT.  
TRADING & MARKETING CO. (CANADA) INC. QUE.  
TUTTAVIK INC. ONT.  
TYEE TIMBER PRODUCTS LTD. B.C.  
UNIVERSAL PAPER EXPORT CO. LTD. QUE.

CONTINUED....

## TRADING HOUSES BY COUNTRY

|                                          |       |
|------------------------------------------|-------|
| VAN NIEVELT IMPORTING AND DISTRIBUTORS   | ONT.  |
| VILLA NOVA INTL. IMPORT EXPORT INC.      | QUE.  |
| WEDGEWOODS IMPORT EXPORT                 | ONT.  |
| WEST INDIA TRADING CO. INC.              | QUE.  |
| WESTMOUNT FOREST PRODUCTS LTD.           | B.C.  |
| WILLIAM D. BRANSON LIMITED               | ONT.  |
| WOODHOUSE INTL. MARKETING (QUE.) INC.    | QUE.  |
| WORLD COMMUNICATIONS MONDE N.T. INC.     | QUE.  |
| ZAIDAN INTERNATIONAL                     | QUE.  |
| ZNIDAR BROS. (1982) INC.                 | ONT.  |
| 660431 ONTARIO INC.                      | ONT.  |
| ANGLO CANADIAN SCIENTIFIC CO. LTD.       | ONT.  |
| ARICO CANADA LTD.                        | ONT.  |
| ASIATIC & PACIFIC TRADING CO. LTD.       | ALTA. |
| ATAC INTERNATIONAL INC.                  | ONT.  |
| BASTIN INTERNATIONAL                     | MAN.  |
| C-TRAN DEVELOPMENT INC.                  | ONT.  |
| CANADIAN COMMERCE & ENGINEERING CORP.    | ONT.  |
| CAPEX INDUSTRIES CORPORATION LTD.        | QUE.  |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC. | ONT.  |
| CETECO INTERNATIONAL CANADA              | QUE.  |
| CHEMO INTERNATIONAL LTD.                 | ONT.  |
| CURTRADE                                 | ONT.  |
| DARIANNE INTERNATIONAL TRADING INC.      | ONT.  |
| DELTONIC TRADING CORP.                   | ONT.  |
| ENTROPEX                                 | ONT.  |
| ERACO INTERNATIONAL TRADING INC.         | ONT.  |
| EURODATA INC.                            | ONT.  |
| F.K.C. SNYDER INC.                       | QUE.  |
| G. VAN KAM TRADING CO. LTD.              | QUE.  |
| GLACEM INC.                              | QUE.  |
| GLOBE MARKETING INTERNATIONAL            | SASK. |
| I-D FOODS CORPORATION                    | QUE.  |
| INTERNATIONAL FACTORY SALES SERVICE LTD. | B.C.  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
| KENNEDY ROSS & ASSOC.                    | ONT.  |
| KOOT CONSOLIDATED INTERNATIONAL LTD.     | ONT.  |
| LE GROUPE MULTIMEDIA DU CANADA INC.      | QUE.  |
| LINK INTERNATIONAL                       | ONT.  |
| METRATRDE LIMITED                        | ONT.  |
| MICROLITES SCIENTIFIC DIV. OF WEST EAST  | ONT.  |
| MITSUBISHI CANADA LIMITED                | B.C.  |
| MULTICHEM IMPORT EXPORT INC.             | QUE.  |
| NORDSUD EXCHANGE TRADE                   | ONT.  |
| NORSTREAM INTERTEC INC.                  | ONT.  |
| NORTHAM FOOD TRADING CO.                 | QUE.  |
| PRIMO FOODS LIMITED                      | B.C.  |
| PUNDA MERCANTILE INC.                    | QUE.  |
| S. BLINICK COMPANY LIMITED               | ONT.  |
| THYSSEN CANADA LIMITED                   | ONT.  |
| TICANA FURNISHINGS INC.                  | ONT.  |
| WILLIAM D. BRANSON LIMITED               | ONT.  |
| WOODHOUSE INTL. MARKETING (QUE.) INC.    | QUE.  |

## DE NIMARX

|           |                                      |      |
|-----------|--------------------------------------|------|
| EXPORTS : | A. LAMBERT INTERNATIONAL INC.        | QUE. |
|           | AMALGAMET CANADA                     | ONT. |
|           | AMFAL GROUP LIMITED                  | N.S. |
|           | ANDRESEN INTERNATIONAL INC.          | B.C. |
|           | ARICO CANADA LTD.                    | ONT. |
|           | BACALAO DEL CASTILLO INC.            | QUE. |
|           | BALFOUR GUTHRIE FOREST PRODUCTS INC. | B.C. |
|           | BARRINGTON INTERNATIONAL LTD.        | ONT. |
|           | BEVERLEY HAMBURG ENTERPRISES INC.    | QUE. |
|           | BJ5 MARKETING & CONSULTING           | ONT. |
|           | BOCKNEK LTD.                         | ONT. |
|           | BRITISH COLUMBIA TREE FRUITS LTD.    | B.C. |
|           | BRITNELL TRADING INC.                | N.B. |
|           | C.D.M.V. INC.                        | QUE. |
|           | CALKINS & BURKE LIMITED              | B.C. |
|           | CANADA PACKERS INC. INT'L TRADE DIV. | ONT. |
|           | CANADA TRADE GROUP INC.              | QUE. |
|           | CANEDEX LIMITED                      | ONT. |
|           | CBC ENTERPRISES                      | QUE. |
|           | CLIC TRADING INC.                    | QUE. |
|           | CLOUSTON FOODS CANADA LTD.           | QUE. |
|           | COLOURS INTERNATIONAL INC.           | ONT. |
|           | CONCISE EXPORTEX LTD                 | B.C. |
|           | EURATEK INC.                         | ONT. |
|           | F.K.C. SNYDER INC.                   | QUE. |
|           | FREMAH INTERNATIONAL TRADING INC.    | QUE. |
|           | GLACEM INC.                          | QUE. |
|           | GREAT WHITE NORTH LTD.               | ONT. |
|           | HOLMWALL INTERNATIONAL TRADING INC   | ONT. |
|           | HOSHO CANADA INC.                    | B.C. |
|           | HYD-MECH SAWS LTD.                   | ONT. |
|           | INTERNATIONAL COMMODITIES EXPORT CO. | ONT. |
|           | LE-HAN CANADA INC.                   | ONT. |

|                                          |        |
|------------------------------------------|--------|
| LENCO FIBER CORP.                        | QUE.   |
| LES FRERES HUBERT                        | QUE.   |
| LES PIECES ARBROBEC CANADA LTEE          | QUE.   |
| LES PRODUITS DE SPORT I-TECH INC.        | QUE.   |
| MARTELL EXPORTING LTD.                   | ONT.   |
| MARTIN & STEWART INC.                    | QUE.   |
| MCKAY RIVARD & CO. LTD.                  | B.C.   |
| MISKAND TRADING CO. LTD.                 | B.C.   |
| NAMTRADE INTERNATIONAL INC.              | QUE.   |
| NATIONAL SEA PRODUCTS LTD. INTL. MRKTG.  | N.S.   |
| NATURE'S WINDOW                          | ONT.   |
| NIKKA TRADERS INC.                       | B.C.   |
| NORANDA FOREST SALES INC.                | ONT.   |
| NORTHAM FOOD TRADING CO.                 | QUE.   |
| PME EXPORTATION INC.                     | QUE.   |
| R.S. ROBINSON'S SONS (1971) LTD.         | MAN.   |
| RIGBY TRADE LIMITED                      | ONT.   |
| RIO IMPORT & EXPORT LTD.                 | N.S.   |
| SEED-LINK DIV. OF LANDIS SEED CDA. LTD.  | ONT.   |
| SOCOMER INCORPORATED                     | QUE.   |
| SOGLCO INTERNATIONAL INC.                | QUE.   |
| SPORTS KEYBEC INTERNATIONAL INC.         | QUE.   |
| THE EAST ASIATIC COMPANY (CANADA) INC.   | B.C.   |
| TRICO MARKETING SERVICES INC.            | N.B.   |
| TRICO SEAFOOD                            | N.B.   |
| WARD BEDAS (CANADA) LIMITED              | B.C.   |
| XCAN GRAIN LIMITED                       | MAN.   |
| 589080 ONTARIO INC.                      | ONT.   |
| AG-COM TRADING INC.                      | ONT.   |
| AGRO COMPANY OF CANADA LIMITED           | SASK.  |
| ALAN WRIGHT BISON-BISON                  | MAN.   |
| ALPHA WHOLESALE (CANADA) LTD.            | B.C.   |
| AMALGAMATED GLOBAL ENTERPRISES INC.      | QUE.   |
| ANDRESEN INTERNATIONAL INC.              | B.C.   |
| ARAVIS DISTRIBUTION INC.                 | QUE.   |
| ARTFUL APPLICATIONS INC.                 | ONT.   |
| ASIATIC & PACIFIC TRADING CO. LTD.       | ALTA.  |
| ATAC INTERNATIONAL INC.                  | ONT.   |
| BASTIN INTERNATIONAL                     | MAN.   |
| BEDIRIAN EMBRYO TRANSFERS LTD.           | ONT.   |
| BETHUNE IMPORT-EXPORT LTD.               | QUE.   |
| BEVERLEY HAMBURG ENTERPRISES INC.        | QUE.   |
| BJ5 MARKETING & CONSULTING               | ONT.   |
| BLUE SKY CORPORATION                     | B.C.   |
| BMG PHARMACEUTICAL PRODUCTS INC.         | QUE.   |
| C. ITOH & CO (CANADA) LTD.               | QUE.   |
| C.E.O. INC.                              | ONT.   |
| CANADA TRADE GROUP INC.                  | QUE.   |
| CANADIAN HONEY & FINE FOODS EXPORTERS    | MAN.   |
| CANADIAN TRADERS LIMITED                 | B.C.   |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC. | ONT.   |
| CBC ENTERPRISES                          | QUE.   |
| CFB TRADING COMPANY LTD.                 | B.C.   |
| CHARLES CHAPLIN ENTERPRISES INC.         | ONT.   |
| CHARLESCRAFT                             | ONT.   |
| CLIMIS INTERNATIONAL INC.                | QUE.   |
| CORIMPX INTERNATIONAL INC.               | ONT.   |
| CURTRADE                                 | ONT.   |
| CUT RITE LUMBER LIMITED                  | ONT.   |
| CWTC CANADA WEST TRADING CORPORATION     | ALTA.  |
| D'JOVIAN INTERNATIONAL MERCHANTS LTD.    | ONT.   |
| DAMA DOUGLAS MARKETING INTERNATIONAL     | ONT.   |
| DEBLOIS LIKELY LIMITED                   | P.E.I. |
| DEKONIC INTERNATIONAL MERCANTILE CO.     | ONT.   |
| DONALDSON INT'L LIVESTOCK LIMITED        | ONT.   |
| DOTCO INC.                               | ALTA.  |
| DUNCAN INSTRUMENTS CANADA LTD.           | ONT.   |
| ELECTRONIC WHOLESALEERS CO. LTD.         | QUE.   |
| ELSON INTERNATIONAL TRADING CO. INC.     | QUE.   |
| EMRY TRADING CO.                         | B.C.   |
| EXPORT U.S.A. CANADA INC.                | QUE.   |
| FELINE FILMS INC.                        | QUE.   |
| FIRST MCCARTHY CAPITAL CORPORATION       | ONT.   |
| FRANK ROBY EXPORTING CO.                 | QUE.   |
| FREMAH INTERNATIONAL TRADING INC.        | QUE.   |
| G. VAN KAM TRADING CO. LTD.              | QUE.   |
| GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA.  |
| GLOBAL TRADING CORP. DIV. OF 153006 CDA  | QUE.   |
| GLOBE MARKETING INTERNATIONAL            | SASK.  |
| GREAT WHITE NORTH LTD.                   | ONT.   |
| H. FINE & SONS LIMITED                   | ONT.   |
| H.J. SKELTON (CANADA) LIMITED            | ONT.   |
| HORSEMAINT INTERNATIONAL                 | ALTA.  |
| ICONOPWER LIMITED                        | ONT.   |
| INTERMARK TRADING LTD.                   | B.C.   |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.   |
| J & J TRADING                            | B.C.   |
| J. PHILIP HUMFREY INTERNATIONAL INC.     | ONT.   |
| J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.   |

CONTINUED...

# TRADING HOUSES BY COUNTRY

J.C. DE LA RIVIERE ASSOCIATES LTD. ONT.  
 K. FISHER ENTERPRISES LTD. ONT.  
 KENNEDY ROSS & ASSOC. ONT.  
 KOOT CONSOLIDATED INTERNATIONAL LTD. ONT.  
 LE GROUPE MULTIMEDIA DU CANADA INC. QUE.  
 LE-MAN CANADA INC. ONT.  
 LES FRERES HUBERT, COURTIER EN ALIMENT. QUE.  
 LES HOMARDS GIDNEY LOBSTER LTD. QUE.  
 LES PRODUITS D'ERABLE BEAURY INC. QUE.  
 LIMEXCO INC. QUE.  
 LLOYD'S INTERNATIONAL AUTOMOTIVE BROKERS N.S.  
 LORNE SHIELDS INTERTRADE CORP. ONT.  
 LOVELL & CHRISTMAS (CANADA) INC. QUE.  
 LTC ENTERPRISES INC. B.C.  
 M. GURVEY & BERRY CO. INC. ONT.  
 MANNA INTERNATIONAL ONT.  
 MARCOM INTERNATIONAL ONT.  
 MARSHALL COMMODITIES LTD. ONT.  
 METRO INTERNATIONAL TRADING COMPANY ONT.  
 MOHAWK GRINDING INC. ONT.  
 MORGISTEN EXPORT CANADA LTD. N.S.  
 MULTICHEM IMPORT EXPORT INC. QUE.  
 NAMTRADE INTERNATIONAL INC. QUE.  
 NCM INTERNATIONAL MARKETING SERVICES INC B.C.  
 NEO-DREAMS MARKETING & DEVELOPMENT B.C.  
 NORSTREAM INTERTEC INC. ONT.  
 NORTH AMERICAN TURBOTECH LTD. QUE.  
 NORTHERN HARVEST SEAFOOD INC. B.C.  
 O. OASIS PICTURES INC. ONT.  
 ORIENT'S IMPEX COMPANY LTD. ONT.  
 OVERSEAS PROJECTS CORP. OF CANADA LTD. ONT.  
 PAGWORKS INC. ONT.  
 PARETO TRADING HOUSE LTD. B.C.  
 PARSONS SEEDS LIMITED. ONT.  
 PATHFINDER SYSTEMS DESIGN LTD. ONT.  
 PDC TECHNOLOGY CORP. B.C.  
 PERMACARE PRODUCTS INC. QUE.  
 PEXIM ENTERPRISES INC. B.C.  
 Q-LUBE MIRABEC INC. QUE.  
 R.S. ROBINSON'S SONS (1971) LTD. MAN.  
 RUDDY INTERNATIONAL ONT.  
 RUDOLF VAN DER WALDE (1975) LTD./LTEE QUE.  
 SARBET MARKETING DIV. OF 836067 ONT. INC. ONT.  
 SCHOLARS' BOOKS INTERNATIONAL LTD. B.C.  
 SEABOARD LUMBER SALES COMPANY LIMITED B.C.  
 SEL-DRUM CORPORATION ONT.  
 SENEY ENTERPRISES INC. ONT.  
 SEYBOLD INTERNATIONAL INC. ONT.  
 SHEELD MARKETING SERVICES INC. ONT.  
 SOCIETE COMMERCIALE MCNAMARA INC. QUE.  
 SOFTCODE DISTRIBUTORS & CONSULTANTS LTD. ONT.  
 STARPARTS CANADA MAN.  
 STRIDER SPORTS INC. ONT.  
 TASHIA INTERTRADE INC. QUE.  
 TENPRO INTERNATIONAL B.C.  
 TESCO TRADING CO. LTD. B.C.  
 THE CANADIAN CONNECTION DIV. OF AFRIAT QUE.  
 THE ODURO WORLD ENTERPRISES MAN.  
 THINKING SYSTEMS CORPORATION ONT.  
 TITAN TRADING INTERNATIONAL INC. ONT.  
 TOM DYER ENTERPRISES INC. ONT.  
 TRACOMEX INTERNATIONAL ENRG. QUE.  
 TRADING & MARKETING CO. (CANADA) INC. QUE.  
 TUTTAVIK INC. ONT.  
 TYEE TIMBER PRODUCTS LTD. B.C.  
 VAN NIEVELT IMPORTING AND DISTRIBUTORS ONT.  
 WEDGEWOODS IMPORT EXPORT ONT.  
 WESTMOUNT FOREST PRODUCTS LTD. B.C.  
 WILLIAM D. BRANSON LIMITED ONT.  
 WILLIAM THOMAS FURS INC. QUE.  
 WOODHOUSE INT'L. MARKETING (QUE.) INC. QUE.  
 ZAIDAN INTERNATIONAL QUE.  
 ZGARKA-KAYE DISTRIBUTION LTD. ONT.  
 ZNIDAR BROS. (1982) INC. ONT.  
 ZONE INTERNATIONALE AGENCE DE COMM. LTEE ONT.  
 660431 ONTARIO INC. ONT.

## BUYING FROM:

ANGLO CANADIAN SCIENTIFIC CO. LTD. ONT.  
 ASIATIC & PACIFIC TRADING CO. LTD. ALTA.  
 BACON INTERNATIONAL MARKETING LTD. ONT.  
 BETHUNE IMPORT-EXPORT LTD. QUE.  
 BJS MARKETING & CONSULTING QUE.  
 C.D.M.V. INC. QUE.  
 CANADA PACKERS INC. INT'L TRADE DIV. ONT.  
 CANADA TRADE GROUP INC. QUE.  
 CANADIAN FORESTRY EQUIPMENT LTD. QUE.  
 CANWORLD FOODS LTD. ONT.  
 CAPEX INDUSTRIES CORPORATION LTD. QUE.  
 CFB TRADING COMPANY LTD. B.C.  
 DARIANNE INTERNATIONAL TRADING INC. ONT.  
 DONALDSON INT'L LIVESTOCK LIMITED ONT.

GLOBE MARKETING INTERNATIONAL SASK.  
 GREAT WHITE NORTH LTD. ONT.  
 H. CLEVELAND & CO. LTD. B.C.  
 HOLMVALL INTERNATIONAL TRADING INC ONT.  
 I-D FOODS CORPORATION QUE.  
 KENNEDY ROSS & ASSOC. ONT.  
 LE GROUPE MULTIMEDIA DU CANADA INC. QUE.  
 LOVELL & CHRISTMAS (CANADA) INC. QUE.  
 NATIONAL SEA PRODUCTS LTD. INT'L. MKRTG. N.S.  
 NORDQVIST INTERNATIONAL INC. ONT.  
 NORSTREAM INTERTEC INC. ONT.  
 NORTHAM FOOD TRADING CO. QUE.  
 ORIAC INTERNATIONAL TRADING CO. LTD. ONT.  
 PRIMO FOODS LIMITED B.C.  
 RESOURCE OUTFITTERS INTERNATIONAL ONT.  
 RIO IMPORT & EXPORT LTD. N.S.  
 STORMONT CHEMICALS LTD. ONT.  
 TESCO TRADING CO. LTD. B.C.  
 THE EAST ASIATIC COMPANY (CANADA) INC. B.C.  
 WARD BEDAS (CANADA) LIMITED B.C.  
 WILLIAM D. BRANSON LIMITED ONT.  
 WOODHOUSE INT'L. MARKETING (QUE.) INC. QUE.

## ENGLAND

### EXPORTS :

A. LAMBERT INTERNATIONAL INC. QUE.  
 A.D. BURFORD INTERNATIONAL LIMITED ONT.  
 ACHLER COMPANY QUE.  
 AG-COM TRADING INC. ONT.  
 AGRICULTURAL DEVELOPMENT CORP. OF SASK. SASK.  
 AGRO COMPANY OF CANADA LIMITED SASK.  
 AGRO COMPANY OF CANADA LTD QUE.  
 AIGLE HOLDINGS LIMITED N.S.  
 ALDERBRANCH ENTERPRISES INC. ALTA.  
 ALFRED C. TOEPPER (CANADA) LTD. MAN.  
 AMALGAMET CANADA ONT.  
 AMFAL GROUP LIMITED N.S.  
 ANCHOR INT'L. TRADING COMPANY INC. B.C.  
 ANIXTER CANADA INC. QUE.  
 ARTFUL APPLICATIONS INC. ONT.  
 ATAC INTERNATIONAL INC. ONT.  
 ATLANTA LINK INCORPORATED ONT.  
 B.D.C. COMMODITY EXPORT LTD. MAN.  
 BACCARO TRADING COMPANY LIMITED N.S.  
 BALFOUR GUTHRIE FOREST PRODUCTS INC. B.C.  
 BALKER SOFTWOODS LTD B.C.  
 BARRINGTON INTERNATIONAL LTD. ONT.  
 BASTIN INTERNATIONAL MAN.  
 BAYSHORE (NFLD.) INC. NFLD.  
 BENDIX AVELEX INC. AERO-MARINE DIVISION B.C.  
 BOCKNEK LTD. ONT.  
 BRITISH COLUMBIA TREE FRUITS LTD. B.C.  
 BUCHANAN TRADING INC. B.C.  
 C.E.O. INC. ONT.  
 CALKINS & BURKE LIMITED B.C.  
 CAMBRIAN TRADING HOUSE LTD. ONT.  
 CANADA PACKERS INC. INT'L TRADE DIV. ONT.  
 CANADA TRADE GROUP INC. QUE.  
 CANADIAN LIVESTOCK EXPORTERS ASSOCIATION ONT.  
 CANADIAN MERCHANT VENTURER ALTA.  
 CANADIAN TRADERS LIMITED B.C.  
 CANADIAN TRANS WORLD SUPPLIERS LTD. ALTA.  
 CANDRIN HOUSE TRADING COMPANY LTD. ALTA.  
 CANEDEX LIMITED ONT.  
 CANPOTEX LIMITED SASK.  
 CANWORLD FOODS LTD. ONT.  
 CBC ENTERPRISES QUE.  
 CETECO INTERNATIONAL CANADA QUE.  
 CLIC TRADING INC. QUE.  
 CLOUSTON FOODS CANADA LTD. QUE.  
 COLOURS INTERNATIONAL INC. ONT.  
 CONCISE EXPORTISE LTD B.C.  
 COUREY INTERNATIONAL (COMMERCE) INC. QUE.  
 CUT RITE LUMBER LIMITED ONT.  
 CWTG CANADA WEST TRADING CORPORATION ALTA.  
 CYCLO-VAC LTD. ONT.  
 DICKEY MAIL ORDER/MARKETING LIMITED ALTA.  
 DONALDSON INT'L LIVESTOCK LIMITED ONT.  
 DOTCO INC. ALTA.  
 EAGLE TRADING LIMITED ONT.  
 ELEVAT ELECTRONIC SALES CORP. ONT.  
 EQUATOR INTERNATIONAL INC. ALTA.  
 EURODATA INC. ONT.  
 EVRON INTERNATIONAL INC. ONT.  
 F.K.C. SNYDER INC. QUE.  
 FELL-FAB INTERNATIONAL INC. ONT.  
 FIRST CANADIAN CONNECTIONS MKTG. CORP. B.C.  
 FORALIX EXPORT CANADA INC. QUE.

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### TRADING HOUSES BY COUNTRY

FOREKST INC.  
FORT LUMBER CO. INC.  
FRENCH INTERNATIONAL TRADING INC.  
GENICANAM INC.  
GICOM IMPORT EXPORT INC.  
GOOD PRICE CONSUMER PRODUCTS LTD.  
H.J. SKELTON (CANADA) LIMITED  
HENSCH-SMID LTD  
HORSEWART INTERNATIONAL  
IMPO MARK PRODUCTS  
INTERCON TRADING  
INTEREX FOREST PRODUCTS LTD.  
INTERNATIONAL COMMODITIES EXPORT CO.  
J.B. INTERNATIONAL SHIPPERS LTD.  
JPR ENTERPRISES INC.  
KA-SHING TRADING CO.  
KATT TRADING COMPANY  
KEN BELCOURT FURS LTD  
LANTEC BOOKS  
LE GROUPE MULTIMEDIA DU CANADA INC.  
LE-HAN CANADA INC.  
LEWIS LUMBER COMPANY INC.  
LENCO FIBER CORP.  
LES FRERES HUBERT, COURTIER EN ALIMENT.  
LES PRODUITS D'ERABLE BEAUDRY INC.  
LES PRODUITS DE SPORT I-TECH INC.  
LOACH SYSTEMS INC.  
LORNE SHIELDS INTERTRADE CORP.  
LOVELL & CHRISTMAS (CANADA) INC.  
MARCON INTERNATIONAL  
MARITIME GROUP (CANADA) INC.  
MARKE NOVELTIES INC.  
MARSHALL COMMODITIES LTD.  
MARTELL EXPORTING LTD.  
MARTIN & STEWART INC.  
MCKAY RIVARD & CO. LTD.  
MCLEOD FOREST PRODUCTS LIMITED  
MELROSE INTERNATIONAL TRADING (1987) LTD  
MICHAEL'S EQUIPMENT (OTTAWA) LTD.  
MILLBANK RESOURCES LTD  
MISKAND TRADING CO. LTD.  
MITSUBISHI CANADA LIMITED  
MITSUBISHI CANADA LTD.  
MONDEX TRADE & DEVELOPMENT CORPORATION  
NAMTRADE INTERNATIONAL INC.  
NATIONAL SEA PRODUCTS LTD. INTL. MRKTG.  
NATIVE CANADIAN ARTS LTD.  
NATURE'S WINDOW  
NCM INTERNATIONAL MARKETING SERVICES INC  
NICHIMEN CANADA INC.  
NIKKA TRADERS INC.  
NILSFUR EXPORT INCORPORATED  
NORANDA FOREST SALES INC.  
NORTHAM FOOD TRADING CO.  
O. OASIS PICTURES INC.  
OFFSHORE MARKETING INTERNATIONAL  
OMEXI IMPORT EXPORT INC.  
ONTARIO PRODUCE COMPANY BRADFORD DIV.  
OVERSEAS PROJECTS CORP. OF CANADA LTD.  
PACLINE CORPORATION  
PARKDALE INTERNATIONAL LIMITED  
PARSONS SEEDS LIMITED.  
PEXIM ENTERPRISES INC.  
PHILIPP BROTHERS (CANADA) LTD.  
PLANT FOREST PRODUCTS CORPORATION  
PME EXPORTATION INC.  
PREMIERE MARKETING INTERNATIONAL INC.  
PRODIMEX INC.  
QUELUMEX ENR.  
R. BRUNET COMPANY  
R.S. ROBINSON'S SONS (1971) LTD.  
R.V.C. ROYAL VIKING CONTEMPORARY  
RIO IMPORT & EXPORT LTD.  
ROME INTERNATIONAL MARKETING  
RONALD A. CHISHOLM LIMITED  
RUDDY INTERNATIONAL  
S. BLINICK COMPANY LIMITED  
S.H. BLACKWELL COMPANY INC.  
SARECO SEAFOODS INC.  
SCOTHALLS LIMITED  
SEABOARD LUMBER SALES COMPANY LIMITED  
SEAFOOD EXPORTERS CORP. OF NFLD & LABR  
SEED-LINK DIV. OF LANDIS SEED CO. LTD.  
SEL-DRUM CORPORATION  
SHELD MARKETING SERVICES INC.  
SIOUTEX ENRG.  
SOFTCODE DISTRIBUTORS & CONSULTANTS LTD.  
SOGELCO INTERNATIONAL INC.  
SONOS TRADING INTERNATIONAL INC.  
SOURCE MARKETING INC.

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| STARPARTS CANADA                         | MAN.   |
| STORMONT CHEMICALS LTD.                  | ONT.   |
| TAIWAN CONNECTION INC.                   | ONT.   |
| TECHNESSEN LIMITED                       | ONT.   |
| TERINEX INTERNATIONAL LTD.               | QUE.   |
| THA MEDIA LTD.                           | B.C.   |
| THE EAST ASIATIC COMPANY (CANADA) INC.   | B.C.   |
| THE OOURO WORLD ENTERPRISES              | MAN.   |
| THINKING SYSTEMS CORPORATION             | ONT.   |
| THORNS IMPORT-EXPORT TRADING ENRG.       | QUE.   |
| TRANSCO FOOD TRADING INC.                | QUE.   |
| TRICO SEAFOOD                            | N.B.   |
| TUTTAVIK INC.                            | ONT.   |
| TYEE TIMBER PRODUCTS LTD.                | B.C.   |
| WARD BEDAS (CANADA) LIMITED              | B.C.   |
| WEST INDIA TRADING CO. INC.              | QUE.   |
| WESTMOUNT FOREST PRODUCTS LTD.           | B.C.   |
| WILLIAM D. BRANSON LIMITED               | ONT.   |
| WINNIPEG FUR EXCHANGE LTD.               | MAN.   |
| XCAN GRAIN LIMITED                       | MAN.   |
| ZBT INTERNATIONAL CARGO COMPANY          | B.C.   |
| ZGARKA-KAYE DISTRIBUTION LTD.            | ONT.   |
| ABEGWEIT SEAFOODS INC.                   | P.E.I. |
| AG-COM TRADING INC.                      | ONT.   |
| ALAN WRIGHT BISON-BISON                  | MAN.   |
| ALLTRADE ENTERPRISES LIMITED             | ONT.   |
| ALPHA WHOLESALE (CANADA) LTD.            | B.C.   |
| AMALGAMATED GLOBAL ENTERPRISES INC.      | QUE.   |
| ANDRESEN INTERNATIONAL INC.              | B.C.   |
| ARAVIS DISTRIBUTION INC.                 | QUE.   |
| ASIATIC & PACIFIC TRADING CO. LTD.       | ALTA.  |
| B.L. ARMSTRONG CO. LTD.                  | ONT.   |
| BACALAO DEL CASTILLO INC.                | QUE.   |
| BEDIRIAN EMBRYO TRANSFERS LTD.           | ONT.   |
| BENTO MARKETING                          | B.C.   |
| BETHUNE IMPORT-EXPORT LTD.               | QUE.   |
| BEVERLEY HAMBURG ENTERPRISES INC.        | QUE.   |
| BJS MARKETING & CONSULTING               | ONT.   |
| BLUE SKY CORPORATION                     | B.C.   |
| BMG PHARMACEUTICAL PRODUCTS INC.         | QUE.   |
| BOIS FRANC ALEX HARDWOOD INC.            | QUE.   |
| BOIS JACQUES VOYER INC. (LES)            | QUE.   |
| BRITISH COLUMBIA-THAI CORPORATION        | B.C.   |
| BUSCHLEN/MOWATT FINE ARTS LTD.           | B.C.   |
| C. ITOM & CO (CANADA) LTD.               | QUE.   |
| C.M.C. BLASTING & MINING EQUIPMENT LTD   | ONT.   |
| CAN-NAM TRINEX INC.                      | SASK.  |
| CANADA TRADING IMPORT & EXPORT CO. INC.  | ALTA.  |
| CANADIAN HONEY & FINE FOODS EXPORTERS    | MAN.   |
| CANADIAN MERCHANT VENTURER               | ALTA.  |
| CANADIAN SOURCE IMPORTS & EXPORTS INC.   | ALTA.  |
| CANADIAN TRANS WORLD SUPPLIERS LTD.      | ALTA.  |
| CANATLANTIC MARKETING SERVICES LTD.      | QUE.   |
| CANBERRA MARKETING                       | ONT.   |
| CAPEX INDUSTRIES CORPORATION LTD.        | QUE.   |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC. | QUE.   |
| CBC ENTERPRISES                          | QUE.   |
| CFB TRADING COMPANY LTD.                 | B.C.   |
| CHARLES CHAPLIN ENTERPRISES INC.         | ONT.   |
| CHARLESCRAFT                             | ONT.   |
| CLIMIS EXPORT INC.                       | QUE.   |
| CLIMIS INTERNATIONAL INC.                | QUE.   |
| COMTECH TRADING CO. LIMITED              | ONT.   |
| CORIMPEX INTERNATIONAL INC.              | ONT.   |
| CURTRADE                                 | ONT.   |
| CUT RITE LUMBER LIMITED                  | ONT.   |
| D'JOVIAN INTERNATIONAL MERCHANTS LTD.    | ONT.   |
| DANA DOUGLAS MARKETING INTERNATIONAL     | ONT.   |
| DANSAHNA INTERNATIONAL                   | QUE.   |
| DARIANNE INTERNATIONAL TRADING INC.      | ONT.   |
| DEBLOIS LIKELY LIMITED                   | P.E.I. |
| DEKONIC INTERNATIONAL MERCANTILE CO.     | QUE.   |
| DISTRIBUTION EUROCOM CANADA              | QUE.   |
| DOMESTIC CONVERTERS INC.                 | QUE.   |
| DOTCO INC.                               | ALTA.  |
| DUNCAN INSTRUMENTS CANADA LTD.           | ONT.   |
| EAGLE TRADING LIMITED                    | ONT.   |
| EASTERN APPAREL GROUP LIMITED            | N.B.   |
| EDGAM SOFTWARE LTD.                      | B.C.   |
| ELECTRONIC WHOLESALEERS CO. LTD.         | QUE.   |
| ELSON INTERNATIONAL TRADING CO. INC.     | QUE.   |
| EMRY TRADING CO.                         | B.C.   |
| ENGLISH BAY CEDAR PRODUCTS LTD.          | B.C.   |
| ENTROPEX                                 | ONT.   |
| EQUITY WORLD TRADING COMPANY             | QUE.   |
| FRACO INTERNATIONAL TRADING INC.         | ONT.   |
| ESSO INC.                                | ONT.   |
| FURATEK INC.                             | ONT.   |
| FURODATA INC.                            | ONT.   |

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### TRADING HOUSES BY COUNTRY

EVRON INTERNATIONAL INC.  
EXPORT U.S.A. CANADA INC.  
FAIRMOUNT & CLARK INC.  
FELINE FILMS INC.  
FIRST MCCARTHY CAPITAL CORPORATION  
FRANK ROBY EXPORTING CO.  
FRENHAI INTERNATIONAL TRADING INC.  
G. VAN KAM TRADING CO. LTD.  
GENERAL MERCHANTS INTERNATIONAL INC.  
GLACEM INC.  
GLOBAL TRADING CORP. DIV. OF 153006 COA  
GLOBE MARKETING INTERNATIONAL  
GOOD PRICE CONSUMER PRODUCTS LTD.  
GREAT WHITE NORTH LTD.  
H. FINE & SONS LIMITED  
H.J. SKELTON (CANADA) LIMITED  
HEXAGON MARKETING SERVICES INC.  
HF TRADE INTERNATIONAL  
HI-BITS SYSTEMS  
HICOM INTERNATIONAL INC.  
HOSMO CANADA INC.  
HURCOL INC.  
HYD-MECH SAWS LTD.  
I.S. TRADING CORPORATION  
ICONOPower LIMITED  
INTERGULF COMMODITIES (INT'L)  
INTERMARK TRADING LTD.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
INTERSPAN INDUSTRIAL SALES INC.  
INTERVEST TRADING COMPANY LIMITED  
J & J TRADING  
J. PHILIP HUMFREY INTERNATIONAL INC.  
J.C. DE LA RIVIERE ASSOCIATES LTD.  
K. FISHER ENTERPRISES LTD.  
KA-SHING TRADING CO.  
KAUFMANN PACIFIC WOOD PRODUCTS LTD  
KENNEDY ROSS & ASSOC.  
KENWEST ENTERPRISES LTD.  
KESSLER TECH (CANADA) INC.  
KOOT CONSOLIDATED INTERNATIONAL LTD.  
L & R IMPORT EXPORT INC.  
L.H. EXPORTS LTD.  
LADIMEX INC.  
LE-HAN CANADA INC.  
LES FRUITS DE MER COTE NORD INC.  
LES HAUTES MERS/PLEAMAR INT'L.  
LES HOMARDS GIDNEY LOBSTER LTD.  
LIMEXCO INC.  
LLOYD'S INTERNATIONAL AUTOMOTIVE BROKERS  
LOACH SYSTEMS INC.  
LORNE SHIELDS INTERTRADE CORP.  
LOUIS DREYFUS CANADA LTD.  
LTC ENTERPRISES INC.  
LTC TRADING INC.  
M. DE SAINT-HILAIRE MGMT SERVICES  
M. GURVEY & BERRY CO. INC.  
MAKO ENTERPRISES LTD.  
MANNA INTERNATIONAL  
MARISCO EXPORTERS LTD.  
MARITIME GROUP (CANADA) INC.  
MATOUSEK ART LIMITED  
MCKAY & ASSOCIATES LTD  
MCLEOD FOREST PRODUCTS LIMITED  
MEDICOM INC.  
METRATRDE LIMITED  
METRO INTERNATIONAL TRADING COMPANY  
MIDEX INTERNATIONAL INC.  
MIDWEST GRAIN INC.  
MOHAWK GRINDING INC.  
MORGAN INTERNATIONAL MARKETING CO. LTD.  
MORGISTEN EXPORT CANADA LTD.  
MOTTO ENTERPRISES CO. LIMITED  
MULTI-NATIONAL SALES LIMITED  
MULTICHEM IMPORT EXPORT INC.  
NCM INTERNATIONAL MARKETING SERVICES INC  
NORSTREAM INTERTEC INC.  
NORTH AMERICAN TURBOTECH LTD.  
NORTHERN HARVEST SEAFOOD INC.  
ORIENT'S IMPEX COMPANY LTD.  
OVERSEAS PROJECTS CORP. OF CANADA LTD.  
PACIFIC RIM INTL. MARKET EXCHANGE  
PACLINE CORPORATION  
PALFUR MARKETING INC.  
PARETO TRADING HOUSE LTD.  
PARSONS SEEDS LIMITED.  
PATHFINDER SYSTEMS DESIGN LTD.  
PDC TECHNOLOGY CORP.  
PERMACARE PRODUCTS INC.  
PETERS LUMBER COMPANY INC.  
PITMAN MFG. CO. INC. INTERNATIONAL DIV.

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POSEIDON OCEAN PRODUCTS CORPORATION  
PRINCIPAL INT'L. THE TRADING HOUSE  
Q-LUBE MTRABEC INC.  
QUALITAS INTERNATIONAL INC.  
QUELUMEX ENR.  
R.V.C. ROYAL VIKING CONTEMPORARY  
RAMSEN ENGINEERING ASSOCIATES INC.  
REA-FAC AGENCIES LTD.  
REDCO TRADING CORPORATION  
RICOCHE TEXTILES LTD.  
RIM PACIFIC IMPORT-EXPORT (1988) INC.  
ROY GILLINGS AGENCIES INC.  
RUDIGER HOLDINGS LTD.  
RUDOLF VAN DER WALDE (1975) LTD./LTEE  
SANNA TRADING CO. LTD.  
SARBET MARKETING DIV. OF 836067 ONT. INC.  
SCHOLARS' BOOKS INTERNATIONAL LTD.  
SENEY ENTERPRISES INC.  
SEYBOLD INTERNATIONAL INC.  
SIGMAN & JONES LTD.  
SINOTEK INTERNATIONAL (1986) INC.  
SKYSAN & ASSOCIATES LTD.  
SOCOMER INCORPORATED  
SOLAR STONE LTD.  
SPORTS KEYBEC INTERNATIONAL INC.  
STRIDER SPORTS INC.  
TAIKO COMMERCIAL LTD.  
TASMA INTERTRADE INC.  
TECHNESSEN LIMITED  
TENLUBUS IMPORT/EXPORT  
TENPRO INTERNATIONAL  
TERINEX INTERNATIONAL LTD.  
TESCO TRADING CO. LTD.  
THE CANADIAN CONNECTION DIV. OF AFRIAT  
THE ODURO WORLD ENTERPRISES  
THINKING SYSTEMS CORPORATION  
THORNS IMPORT-EXPORT TRADING ENRG.  
THYSSEN CANADA LIMITED  
TITAN TRADING INTERNATIONAL INC.  
TLC PRODUCE SALES  
TOM DYER ENTERPRISES INC.  
TRACOMEX INTERNATIONAL ENRG.  
TRADESULT/CANADA  
TRADING & MARKETING CO. (CANADA) INC.  
TRANSCOR TRANSPORTATION CONSULTANTS  
TRICO MARKETING SERVICES INC.  
TRONCO INTERNATIONAL  
TWINPAK INC.  
UNIVERSAL MARKETING AGENCIES  
VAN NIEVELT IMPORTING AND DISTRIBUTORS  
VILLA NOVA INTL. IMPORT EXPORT INC.  
WEDGEWOODS IMPORT EXPORT  
WEST INDIA TRADING CO. INC.  
WEST-COTT INTERNATIONAL INC.  
WESTMOUNT FOREST PRODUCTS LTD.  
WIGGINS SALES LTD.  
WILLIAM D. BRANSON LIMITED  
WILLIAM THOMAS FURS INC.  
WOODHOUSE INTL. MARKETING (QUE.) INC.  
WORLD COMMUNICATIONS MONDE M.T. INC.  
ZAIDAN INTERNATIONAL  
ZNIDAR BROS. (1982) INC.  
589080 ONTARIO INC.  
660431 ONTARIO INC.  
ACAMAR TRADING INC.  
ALMEDIC A DIV. OF RHOING (1975) LTD.  
ANGLO CANADIAN SCIENTIFIC CO. LTD.  
ANIXTER CANADA INC.  
ASIATIC & PACIFIC TRADING CO. LTD.  
ATAC INTERNATIONAL INC.  
BASTIN INTERNATIONAL  
BEARING SUPPLY (CANADA) LTD.  
C.D.M.V. INC.  
C-TRAN DEVELOPMENT INC.  
CAN-AFRIC ENTERPRISES INC.  
CANADA PACKERS INC. INT'L TRADE DIV.  
CANADIAN COMMERCE & ENGINEERING CORP.  
CANADIAN FORESTRY EQUIPMENT LTD.  
CANNBERA MARKETING  
CANEXEL LIMITED  
CANYEN INTERNATIONAL CORPORATION  
CAPEX INDUSTRIES CORPORATION LTD.  
CHEMO INTERNATIONAL LTD.  
DELTONIC TRADING CORP.  
DUMCAN INSTRUMENTS CANADA LTD.  
EAGLE TRADING LIMITED  
ELECTRONIC WHOLESALEERS CO. LTD.  
ENTROPEX  
ERACO INTERNATIONAL TRADING INC.

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## TRADING HOUSES BY COUNTRY

EURODATA INC.  
F.K.C. SNYDER INC.  
GLOBE MARKETING INTERNATIONAL  
GOOD PRICE CONSUMER PRODUCTS LTD.  
GORDON HUNTER KNITWEAR INC.  
H.J. SKELTON (CANADA) LIMITED  
HARVEST AGRICULTURAL EXPORT CO.  
HOSHO CANADA INC.  
I-D FOODS CORPORATION  
ICONOPOWER LIMITED  
INTRAFINA LTD.  
KAMAN BEARING & SUPPLY LTD.  
KENNEDY ROSS & ASSOC.  
LANTEC BOOKS  
LE GROUPE MULTIMEDIA DU CANADA INC.  
LINK INTERNATIONAL  
LORNE SHIELDS INTERTRADE CORP.  
LOVELL & CHRISTMAS (CANADA) INC.  
M & L TESTING EQUIPMENT CO. LTD.  
MARITIME PACIFIC LTD.  
MARKE NOVELTIES INC.  
MEDICOM INC.  
METRATRADE LIMITED  
MICROLITES SCIENTIFIC DIV. OF WEST EAST  
NORDSUD EXCHANGE TRADE  
NORPLAST INC.  
NORSTREAM INTERTEC INC.  
NORTH AMERICAN TURBOTECH LTD.  
NORTHAM FOOD TRADING CO.  
OFFSHORE MARKETING INTERNATIONAL  
PEXIM ENTERPRISES INC.  
PRIMO FOODS LIMITED  
PRINCIPAL INTL. THE TRADING HOUSE  
PUNDA MERCANTILE INC.  
RAMSEN ENGINEERING ASSOCIATES INC.  
REA-FAC AGENCIES LTD.  
RESOURCE OUTFITTERS INTERNATIONAL  
RIO IMPORT & EXPORT LTD.  
RUDDY INTERNATIONAL  
S. BLINICK COMPANY LIMITED  
SANLIEW TRADING COMPANY  
SANNA TRADING CO. LTD.  
SARBET MARKETING DIV. OF 836067 ONT. INC.  
SEENA INTERNATIONAL CORPORATION  
SEL-DRUM CORPORATION  
SEM-ENG LTD.  
SHELD MARKETING SERVICES INC.  
SOCIETE COMMERCIALE MCNAMARA INC.  
STECKO CHEM INC.  
STORMONT CHEMICALS LTD.  
TESCO TRADING CO. LTD.  
THA MEDIA LTD.  
THORNS IMPORT-EXPORT TRADING ENRG.  
THYSSEN CANADA LIMITED  
TRADESULT/CANADA  
TRANSCOR TRANSPORTATION CONSULTANTS  
TWINPAK INC.  
WARD BEDAS (CANADA) LIMITED  
WILLIAM D. BRANSON LIMITED  
WOODHOUSE INTL. MARKETING (QUE.) INC.  
ZAYAT TRADING INC.  
3T INTERNATIONAL INC.

## FINLAND

EXPORTS : A. LAMBERT INTERNATIONAL INC.  
ANDRESEN INTERNATIONAL INC.  
ARTFUL APPLICATIONS INC.  
BALFOUR GUTHRIE FOREST PRODUCTS INC.  
BENETEC DISTRIBUTORS INTERNATIONAL INC.  
BETA COMPANY  
BETHUNE IMPORT-EXPORT LTD.  
BRITISH COLUMBIA TREE FRUITS LTD.  
BRITNELL TRADING INC.  
CBC ENTERPRISES  
CLOUSTON FOODS CANADA LTD.  
DARIANNE INTERNATIONAL TRADING INC.  
DONALDSON INT'L LIVESTOCK LIMITED  
F.K.C. SNYDER INC.  
GREAT WHITE NORTH LTD.  
HOLMVALE INTERNATIONAL TRADING INC.  
INTERNATIONAL COMMODITIES EXPORT CO.  
LES PRODUITS DE SPORT I-TECH INC.  
LLOYD'S INTERNATIONAL AUTOMOTIVE BROKERS  
MARTIN & STEWART INC.  
MANTRADE INTERNATIONAL INC.  
NATIONAL SEA PRODUCTS LTD. INTL. MKXTG.  
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**INTERESTED:**

MORANDA FOREST SALES INC.  
NORTHAM FOOD TRADING CO.  
OVERSEAS PROJECTS CORP. OF CANADA LTD.  
PAGEWORKS INC.  
PME EXPORTATION INC.  
PUNDA MERCANTILE INC.  
R.S. ROBINSON'S SONS (1971) LTD.  
SOCIETE COMMERCIALE MCNAMARA INC.  
TRADEX LIMITED  
TRICO SEAFOOD  
XCAM GRAIN LIMITED  
AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
ALPHA WHOLESALE (CANADA) LTD.  
ANDRESEN INTERNATIONAL INC.  
ARAVIS DISTRIBUTION INC.  
ARICO CANADA LTD.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
BENTO MARKETING  
BJS MARKETING & CONSULTING  
BLUE SKY CORPORATION  
BMG PHARMACEUTICAL PRODUCTS INC.  
C.D.N.V. INC.  
C.E.O. INC.  
C.N.E. BLASTING & MINING EQUIPMENT LTD  
CALKINS & BURKE LIMITED  
CANADA PACKERS INC. INT'L TRADE DIV.  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANADIAN TRADERS LIMITED  
CAPRICORP INTERNATIONAL DEVELOPMENT INC.  
CBC ENTERPRISES  
CFB TRADING COMPANY LTD.  
CHARLES CHAPLIN ENTERPRISES INC.  
CHARLESCRAFT  
CLIMIS INTERNATIONAL INC.  
CURTRADE  
CUTC CANADA WEST TRADING CORPORATION  
D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
DANA DOUGLAS MARKETING INTERNATIONAL  
DEKONIC INTERNATIONAL MERCANTILE CO.  
DOMESTIC CONVERTERS INC.  
DUNCAN INSTRUMENTS CANADA LTD.  
EDGAM SOFTWARE LTD.  
EMRY TRADING CO.  
EURATEX INC.  
EXPORT U.S.A. CANADA INC.  
FELINE FILMS INC.  
FIRST MCCARTHY CAPITAL CORPORATION  
FRANK ROBY EXPORTING CO.  
FREMAM INTERNATIONAL TRADING INC.  
GENERAL MERCHANTS INTERNATIONAL INC.  
GLACEM INC.  
GLOBAL TRADING CORP. DIV. OF 153006 CDA  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
H. FINE & SONS LIMITED  
H.J. SKELTON (CANADA) LIMITED  
HI-BITS SYSTEMS  
HORSEMARY INTERNATIONAL  
ICONOPOLY LIMITED  
INTERMARK TRADING LTD.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J & J TRADING  
J. PHILIP HUMFREY INTERNATIONAL INC.  
J.B. INTERNATIONAL "HIPPIERS LTD.  
J.C. DE LA RIVIERE ASSOCIATES LTD.  
K. FISHER ENTERPRISES LTD.  
KENNEDY ROSS & ASSOC.  
KOOT CONSOLIDATED INTERNATIONAL LTD.  
L & R IMPORT EXPORT INC.  
L-HAM CANADA INC.  
LEMO FIBER CORP.  
LES FRERES HUBERT, COURTIER EN ALIMENT.  
LES HONNORS GIDNEY LOBSTER LTD.  
LINEXCO INC.  
LORNE SHIELDS INTERTRADE CORP.  
LOVELL & CHRISTMAS (CANADA) INC.  
LTC ENTERPRISES INC.  
M. GURVEY & BERRY CO. INC.  
MANNA INTERNATIONAL  
MARCOM INTERNATIONAL  
MARSHALL COMMODITIES LTD.  
METRO INTERNATIONAL TRADING COMPANY  
MORGISTEN EXPORT CANADA LTD.  
MULTICHEM IMPORT EXPORT INC.  
NANTRADE INTERNATIONAL INC.  
NAC INTERNATIONAL MARKETING SERVICES INC.

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# TRADING HOUSES BY COUNTRY

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|--------------------------------------------------|--------|------------------------------------------|-------|
| NORSTREAM INTERTEC INC.                          | ONT.   | AGIMEX INC.                              | QUE.  |
| NORTH AMERICAN TURBOTEC LTD.                     | QUE.   | AGRO COMPANY OF CANADA LIMITED           | SASK. |
| NORTHERN HARVEST SEAFOOD INC.                    | B.C.   | AGRO COMPANY OF CANADA LTD.              | QUE.  |
| O. OASIS PICTURES INC.                           | ONT.   | ALDERBRANCH ENTERPRISES INC.             | ALTA. |
| ORIENT'S IMPEX COMPANY LTD.                      | ONT.   | ALFRED C. TOEPFER (CANADA) LTD.          | MAN.  |
| OVERSEAS PROJECTS CORP. OF CANADA LTD.           | ONT.   | ANCHOR INTL. TRADING COMPANY INC.        | B.C.  |
| PERETO TRADING HOUSE LTD.                        | B.C.   | ANIXTER CANADA INC.                      | QUE.  |
| PARSONS SEEDS LIMITED.                           | ONT.   | ARTFUL APPLICATIONS INC.                 | ONT.  |
| PATHFINDER SYSTEMS DESIGN LTD.                   | ONT.   | BACCARD TRADING COMPANY LIMITED          | N.S.  |
| PERMACARE PRODUCTS INC.                          | QUE.   | BALFOUR GUTHRIE FOREST PRODUCTS INC.     | B.C.  |
| PI MARKETING CORPORATION                         | B.C.   | BARRINGTON INTERNATIONAL LTD.            | ONT.  |
| PRODIMEX INC.                                    | QUE.   | BASTIN INTERNATIONAL                     | MAN.  |
| Q-LUBE MIRABEC INC.                              | QUE.   | BETHUNE IMPORT-EXPORT LTD.               | QUE.  |
| R.S. ROBINSON'S SONS (1971) LTD.                 | MAN.   | BEVERLEY HAMBURG ENTERPRISES INC.        | QUE.  |
| RIO IMPORT & EXPORT LTD.                         | N.S.   | BOCKNEK LTD.                             | ONT.  |
| RUDDY INTERNATIONAL                              | ONT.   | BRITISH COLUMBIA TREE FRUITS LTD.        | B.C.  |
| RUDDOLF VAN DER WALDE (1975) LTD./LTEE           | QUE.   | CALKINS & BURKE LIMITED                  | B.C.  |
| SARBET MARKETING DIV. OF 836067 ONT. INC.        | ONT.   | CANADA PACKERS INC. INT'L TRADE DIV.     | ONT.  |
| SARECO SEAFOODS INC.                             | B.C.   | CANADA TRADE GROUP INC.                  | QUE.  |
| SCHOLARS' BOOKS INTERNATIONAL LTD.               | B.C.   | CANADA TRADING IMPORT & EXPORT CO. INC.  | ALTA. |
| SEABOARD LUMBER SALES COMPANY LIMITED            | B.C.   | CANADIAN HONEY & FINE FOODS EXPORTERS    | MAN.  |
| SEL-DRUM CORPORATION                             | ONT.   | CANADIAN LIVESTOCK EXPORTERS ASSOCIATION | ONT.  |
| SENEY ENTERPRISES INC.                           | ONT.   | CANADIAN MERCHANT VENTURER               | ALTA. |
| SEYBOLD INTERNATIONAL INC.                       | ONT.   | CANEX LIMITED                            | ONT.  |
| SOFTCODE DISTRIBUTORS & CONSULTANTS LTD.         | ONT.   | CAMPOTEX LIMITED                         | SASK. |
| SOGLCO INTERNATIONAL INC.                        | QUE.   | CAMSULEX LIMITED                         | B.C.  |
| SPORTS KEYBEC INTERNATIONAL INC.                 | QUE.   | CANWORLD FOODS LTD.                      | ONT.  |
| STARPARTS CANADA                                 | MAN.   | CBC ENTERPRISES                          | QUE.  |
| STRIDER SPORTS INC.                              | ONT.   | CLIC TRADING INC.                        | QUE.  |
| TASMA INTERTRADE INC.                            | QUE.   | CLIMIS EXPORT INC.                       | QUE.  |
| TENLUBUS IMPORT/EXPORT                           | ONT.   | CLIMIS INTERNATIONAL INC.                | QUE.  |
| TESCO TRADING CO. LTD.                           | B.C.   | CLOUSTON FOODS CANADA LTD.               | QUE.  |
| THE CANADIAN CONNECTION DIV. OF AFRIAT           | QUE.   | COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE   | QUE.  |
| THE EAST ASIATIC COMPANY (CANADA) INC.           | B.C.   | COUREY INTERNATIONAL (COMMERCE) INC.     | QUE.  |
| THE ODURO WORLD ENTERPRISES                      | MAN.   | CVG INTERNATIONAL INC.                   | QUE.  |
| TITAN TRADING INTERNATIONAL INC.                 | ONT.   | EAGLE TRADING LIMITED                    | ONT.  |
| TRACOMEX INTERNATIONAL ENRG.                     | QUE.   | ELEVAT ELECTRONIC SALES CORP.            | ONT.  |
| TRADING & MARKETING CO. (CANADA) INC.            | QUE.   | EVRON INTERNATIONAL INC.                 | ONT.  |
| TRANSCOR TRANSPORTATION CONSULTANTS              | ONT.   | F.K.C. SNYDER INC.                       | QUE.  |
| TRICO SEAFOOD                                    | N.B.   | FELINE FILMS INC.                        | QUE.  |
| TROMCO INTERNATIONAL                             | ONT.   | FORALIX EXPORT CANADA INC.               | QUE.  |
| TUTTAVIK INC.                                    | ONT.   | FOREXPORT INC.                           | QUE.  |
| TYEE TIMBER PRODUCTS LTD.                        | B.C.   | FREMAH INTERNATIONAL TRADING INC.        | QUE.  |
| UNIVERSAL MARKETING AGENCIES                     | ONT.   | GENICANAM INC.                           | QUE.  |
| WARD BEDAS (CANADA) LIMITED                      | B.C.   | GICOM IMPORT EXPORT INC.                 | QUE.  |
| WEDGEWOODS IMPORT EXPORT                         | ONT.   | HF TRADE INTERNATIONAL                   | ONT.  |
| WESTMOUNT FOREST PRODUCTS LTD.                   | B.C.   | HICOM INTERNATIONAL INC.                 | QUE.  |
| WILLIAM THOMAS FURS INC.                         | QUE.   | HOSHO CANADA INC.                        | B.C.  |
| WINNIPEG FUR EXCHANGE LTD.                       | MAN.   | INTERCON TRADING                         | ONT.  |
| WOODHOUSE INTL. MARKETING (QUE.) INC.            | QUE.   | INTEREX FOREST PRODUCTS LTD.             | B.C.  |
| ZAIDAN INTERNATIONAL                             | QUE.   | INTERNATIONAL COMMODITIES EXPORT CO.     | ONT.  |
| ZGARKA-KAYE DISTRIBUTION LTD.                    | ONT.   | J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
| ZNIDAR BROS. (1982) INC.                         | ONT.   | LADIMEX INC.                             | QUE.  |
| 660431 ONTARIO INC.                              | ONT.   | LE GROUPE MULTIMEDIA DU CANADA INC.      | QUE.  |
| BUYING FROM: AMALGAMATED GLOBAL ENTERPRISES INC. | QUE.   | LE-HAN CANADA INC.                       | ONT.  |
| ATAC INTERNATIONAL INC.                          | ONT.   | LEROUX LAPORTE & PARTENAIRES INC.        | QUE.  |
| C-TRAN DEVELOPMENT INC.                          | ONT.   | LES FRERES HUBERT, COURTIER EN ALIMENT.  | QUE.  |
| CANADIAN FORESTRY EQUIPMENT LTD.                 | QUE.   | LES HOMARDS GIDNEY LOBSTER LTD.          | QUE.  |
| CANATLANTIC MARKETING SERVICES LTD.              | QUE.   | LES PIECES ARBROBECC CANADA LTEE         | QUE.  |
| CAPEX INDUSTRIES CORPORATION LTD.                | QUE.   | LES PRODUITS D'ERABLE BEAUDRY INC.       | QUE.  |
| CETECO INTERNATIONAL CANADA                      | QUE.   | LES PRODUITS DE SPORT I-TECH INC.        | QUE.  |
| CFB TRADING COMPANY LTD.                         | B.C.   | MANNA INTERNATIONAL                      | ONT.  |
| DONALDSON INT'L LIVESTOCK LIMITED                | ONT.   | MARCON INTERNATIONAL                     | ONT.  |
| GREAT WHITE NORTH LTD.                           | ONT.   | MARSHALL COMMODITIES LTD.                | ONT.  |
| HOLMVALL INTERNATIONAL TRADING INC               | ONT.   | MARTELL EXPORTING LTD.                   | ONT.  |
| KENNEDY ROSS & ASSOC.                            | ONT.   | MARTIN & STEWART INC.                    | QUE.  |
| LE GROUPE MULTIMEDIA DU CANADA INC.              | QUE.   | MCKAY RIVARD & CO. LTD.                  | B.C.  |
| LES PIECES ARBROBECC CANADA LTEE                 | QUE.   | MELROSE INTERNATIONAL TRADING (1987) LTD | QUE.  |
| LOVELL & CHRISTMAS (CANADA) INC.                 | QUE.   | MISKAND TRADING CO. LTD.                 | B.C.  |
| MORDSUD EXCHANGE TRADE                           | ONT.   | MITSUBISHI CANADA LTD.                   | ONT.  |
| NORSTREAM INTERTEC INC.                          | ONT.   | MORGISTEN EXPORT CANADA LTD.             | N.S.  |
| NORTHAM FOOD TRADING CO.                         | QUE.   | NAMPAC INC.                              | QUE.  |
| PAGEMARKS INC.                                   | ONT.   | NANTRADE INTERNATIONAL INC.              | QUE.  |
| PARADISE FUR CO. INC.                            | QUE.   | NATIONAL SEA PRODUCTS LTD. INTL. MRKTG.  | N.S.  |
| PRIMO FOODS LIMITED                              | B.C.   | NATURE'S WINDOW                          | ONT.  |
| PUNDA MERCANTILE INC.                            | QUE.   | NIKKA TRADERS INC.                       | B.C.  |
| RESOURCE OUTFITTERS INTERNATIONAL                | ONT.   | NORANDA FOREST SALES INC.                | ONT.  |
| SOCIETE COMMERCIALE MCNAMARA INC.                | QUE.   | NORTHAM FOOD TRADING CO.                 | QUE.  |
| STECKO CHEM INC.                                 | QUE.   | O. OASIS PICTURES INC.                   | ONT.  |
| TESCO TRADING CO. LTD.                           | B.C.   | OMEXI IMPORT EXPORT INC.                 | QUE.  |
| TRANSCOR TRANSPORTATION CONSULTANTS              | ONT.   | OVERSEAS PROJECTS CORP. OF CANADA LTD.   | ONT.  |
| WARD BEDAS (CANADA) LIMITED                      | B.C.   | PARSONS SEEDS LIMITED.                   | ONT.  |
| WOODHOUSE INTL. MARKETING (QUE.) INC.            | QUE.   | PHILIPP BROTHERS (CANADA) LTD.           | ONT.  |
|                                                  |        | PLANT FOREST PRODUCTS CORPORATION        | B.C.  |
|                                                  |        | PNE EXPORTATION INC.                     | QUE.  |
|                                                  |        | POSEIDON OCEAN PRODUCTS CORPORATION      | QUE.  |
|                                                  |        | PRODIMEX INC.                            | QUE.  |
|                                                  |        | QUELUMEX ENR.                            | QUE.  |
|                                                  |        | R.S. ROBINSON'S SONS (1971) LTD.         | MAN.  |
| FRANCE                                           |        |                                          |       |
| EXPORTS : A. LAMBERT INTERNATIONAL INC.          | QUE.   |                                          |       |
| ABEGWEIT SEAFOODS INC.                           | P.E.I. |                                          |       |
| AGENCES HUDSON INC                               | QUE.   |                                          |       |

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## TRADING HOUSES BY COUNTRY

**INTERESTED:**

RAY BUSSBRIDGE INC.  
 RIO IMPORT & EXPORT LTD.  
 RONALD A. CHISHOLM LIMITED  
 SEABOARD LUMBER SALES COMPANY LIMITED  
 SEED-LINK DIV. OF LANDIS SEED COA. LTD.  
 SOFTCODE DISTRIBUTORS & CONSULTANTS LTD.  
 SOGELCO INTERNATIONAL INC.  
 SOVIBEX LTEE  
 SPORTS KEYBEC INTERNATIONAL INC.  
 STECKO CHEM INC.  
 STORMONT CHEMICALS LTD.  
 THA MEDIA LTD.  
 THE CANADIAN CONNECTION DIV. OF AFRIAT  
 THE EAST ASIATIC COMPANY (CANADA) INC.  
 THINKING SYSTEMS CORPORATION  
 TRICO MARKETING SERVICES INC.  
 TRICO SEAFOOD  
 TUTTAVIK INC.  
 UNIVERSAL PAPER EXPORT CO. LTD  
 VENTES INTERNATIONALES D'ANIMAUX DU QUE.  
 WARD BEDAS (CANADA) LIMITED  
 WESTMOUNT FOREST PRODUCTS LTD.  
 XCAN GRAIN LIMITED  
 ZGARKA-KAYE DISTRIBUTION LTD.  
 AG-COM TRADING INC.  
 AIGLE HOLDINGS LIMITED  
 ALAN WRIGHT BISON-BISON  
 ALPHA WHOLESALE (CANADA) LTD.  
 AMALGAMATED GLOBAL ENTERPRISES INC.  
 AMFAL GROUP LIMITED  
 ANDRESEN INTERNATIONAL INC.  
 ARAVIS DISTRIBUTION INC.  
 ARICO CANADA LTD.  
 ASIATIC & PACIFIC TRADING CO. LTD.  
 ATAC INTERNATIONAL INC.  
 B.D.C. COMMODITY EXPORT LTD.  
 B.L. ARMSTRONG CO. LTD.  
 BACALAO DEL CASTILLO INC.  
 BEDIRIAN EMBRYO TRANSFERS LTD.  
 BENTO MARKETING  
 BJS MARKETING & CONSULTING  
 BLUE SKY CORPORATION  
 BMG PHARMACEUTICAL PRODUCTS INC.  
 BOIS FRANC ALEX HARDWOOD INC.  
 BOIS JACQUES VOYER INC. (LES)  
 BRITISH COLUMBIA-THAI CORPORATION  
 C. ITOH & CO (CANADA) LTD.  
 C.E.O. INC.  
 C.M.E. BLASTING & MINING EQUIPMENT LTD  
 CAN-NAM TRIMEX INC.  
 CANADIAN FORESTRY EQUIPMENT LTD.  
 CANADIAN MERCHANT VENTURER  
 CANADIAN SOURCE IMPORTS & EXPORTS INC.  
 CANADIAN TRADERS LIMITED  
 CANBERRA MARKETING  
 CBC ENTERPRISES  
 CFB TRADING COMPANY LTD.  
 CHARLES CHAPLIN ENTERPRISES INC.  
 CHARLESCRAFT  
 CITACG INTERNATIONAL TRADING INC.  
 COLOURS INTERNATIONAL INC.  
 CONTACARE INC  
 CORIMPEX INTERNATIONAL INC.  
 CURTRADE  
 CUT RITE LUMBER LIMITED  
 CWT CANADA WEST TRADING CORPORATION  
 D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
 DANA DOUGLAS MARKETING INTERNATIONAL  
 DARIANNE INTERNATIONAL TRADING INC.  
 DEKONIC INTERNATIONAL MERCANTILE CO.  
 DISTRIBUTION EUROCOM CANADA  
 DOMESTIC CONVERTERS INC.  
 DONALDSON INT'L LIVESTOCK LIMITED  
 DOTCO INC.  
 DUNCAN INSTRUMENTS CANADA LTD.  
 EAGLE TRADING LIMITED  
 EDGAM SOFTWARE LTD.  
 ELECTRONIC WHOLESALEERS CO. LTD.  
 ELEVAT ELECTRONIC SALES CORP.  
 ELSON INTERNATIONAL TRADING CO. INC.  
 EMRY TRADING CO.  
 ENGLISH BAY CEDAR PRODUCTS LTD.  
 EQUITY WORLD TRADING COMPANY  
 ESSCO INC.  
 EURATEK INC.  
 EVROM INTERNATIONAL INC.  
 EXPORT U.S.A. CANADA INC.  
 FELL-FAB INTERNATIONAL INC.  
 FIRST MCCARTHY CAPITAL CORPORATION  
 FORT LUMBER CO. INC.

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FRANK ROBY EXPORTING CO.  
FRENAM INTERNATIONAL TRADING INC.  
G. VAN KAM TRADING CO. LTD.  
G.A. PAPER INTERNATIONAL INC.  
GENERAL MERCHANTS INTERNATIONAL INC.  
GLOBAL TRADING CORP. DIV. OF 153006 CDA  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
H. FINE & SONS LIMITED  
H.J. SKELTON (CANADA) LIMITED  
HI-BITS SYSTEMS  
HICOM INTERNATIONAL INC.  
HORSEMARY INTERNATIONAL  
HURCOL INC.  
ICONOPOWER LIMITED  
INTERMARK TRADING LTD.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J. PHILIP HUMFREY INTERNATIONAL INC.  
J.C. DE LA RIVIERE ASSOCIATES LTD.  
K. FISHER ENTERPRISES LTD.  
KAUFMANN PACIFIC WOOD PRODUCTS LTD  
KENNEDY ROSS & ASSOC.  
KENWEST ENTERPRISES LTD.  
LARTERIE LTEE  
LE-HAN CANADA INC.  
LEROUX LAPORTE & PARTENAIRES INC.  
LES FRUITS DE MER COTE NORD INC.  
LES HAUTES MERS/PLEAMAR INT'L.  
LIMEXCO INC.  
LLOYD'S INTERNATIONAL AUTOMOTIVE BROKERS  
LORNE SHIELDS INTERTRADE CORP.  
LOVELL & CHRISTMAS (CANADA) INC.  
LTC ENTERPRISES INC.  
M. GURVEY & BERRY CO. INC.  
MARISCO EXPORTERS LTD.  
MARITIME GROUP (CANADA) INC.  
MATOUSEK ART LIMITED  
MCKAY & ASSOCIATES LTD  
MCLEOD FOREST PRODUCTS LIMITED  
METRATRADER LIMITED  
METRO INTERNATIONAL TRADING COMPANY  
MIDWEST GRAIN INC.  
MILLBANKE RESOURCES LTD  
MOHAWK GRINDING INC.  
MORGAN INTERNATIONAL MARKETING CO. LTD.  
MORGISTEN EXPORT CANADA LTD.  
MORSE PRO-VISIONS LTEE  
MOTTO ENTERPRISES CO. LIMITED  
MULTI-NATIONAL SALES LIMITED  
MULTICHEM IMPORT EXPORT INC.  
NATIVE CANADIAN ARTS LTD  
NCM INTERNATIONAL MARKETING SERVICES INC  
NORTHSTREAM INTERTEC INC.  
NORTH AMERICAN TURBOTECH LTD.  
NORTHERN HARVEST SEAFOOD INC.  
ORIENT'S IMPEX COMPANY LTD.  
OVERSEAS PROJECTS CORP. OF CANADA LTD.  
PARETO TRADING HOUSE LTD.  
PARSONS SEEDS LIMITED  
PATHFINDER SYSTEMS DESIGN LTD.  
PDC TECHNOLOGY CORP.  
PEGASUS  
PENTA TRADING INTERNATIONAL LTD.  
PERMACARE PRODUCTS INC.  
PEXIM ENTERPRISES INC.  
PRINTECH INC.  
PROMEXPORT CANADA LIMITED  
Q-LUBE MIRABEC INC.  
QUALITAS INTERNATIONAL INC.  
R.S. ROBINSON'S SONS (1971) LTD.  
REGOR INTERNATIONAL INC.  
RIM PACIFIC IMPORT-EXPORT (1988) INC.  
ROME INTERNATIONAL MARKETING  
ROY GILLINGS AGENCIES INC.  
RUDDY INTERNATIONAL  
RUDOLF VAN DER WALDE (1975) LTD./LTEE  
SABRET SEAFOODING DIV. OF 836067 ONT.INC.  
SARECO SEAFOODS INC.  
SCHOLARS' BOOKS INTERNATIONAL LTD.  
SCOTTHALLS LIMITED  
SEAFOOD EXPORTERS CORP. OF NFLD & LABR  
SENEY ENTERPRISES INC.  
SEYBOLD INTERNATIONAL INC.  
SHELD MARKETING SERVICES INC.  
SKYSAN & ASSOCIATES LTD.  
SOCIETE DES ELEVEURS DE PORCS DU QUEBEC  
SODACOM INCORPORATED  
SOLAR STONE LTD.  
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### TRADING HOUSES BY COUNTRY

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**GERMANY, WEST**

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| EXPORTS : | A. LAMBERT INTERNATIONAL INC.             | QUE.   |
|           | ABEGWEIT SEAFOODS INC.                    | P.E.I. |
|           | AGRICULTURAL DEVELOPMENT CORP. OF SASK.   | SASK.  |
|           | AGRO COMPANY OF CANADA LIMITED            | SASK.  |
|           | AGRO COMPANY OF CANADA LTD                | QUE.   |
|           | ALDERBRANCH ENTERPRISES INC.              | ALTA.  |
|           | ALFRED C. TOEPFER (CANADA) LTD.           | MAN.   |
|           | AMALGAMET CANADA                          | ONT.   |
|           | ANCHUR INTL. TRADING COMPANY INC.         | B.C.   |
|           | ANDRESEN INTERNATIONAL INC.               | B.C.   |
|           | ANIXTER CANADA INC.                       | QUE.   |
|           | APL COMPUTERS LTD.                        | ONT.   |
|           | ARICO CANADA LTD.                         | ONT.   |
|           | ARTFUL APPLICATIONS INC.                  | ONT.   |
|           | ATAC INTERNATIONAL INC.                   | ONT.   |
|           | B.D.C. COMMODITY EXPORT LTD.              | MAN.   |
|           | BACCARO TRADING COMPANY LIMITED           | N.S.   |
|           | BALFOUR GUTHRIE FOREST PRODUCTS INC.      | B.C.   |
|           | BALKER SOFTWOODS LTD                      | B.C.   |
|           | BARRINGTON INTERNATIONAL LTD.             | ONT.   |
|           | BASTIN INTERNATIONAL                      | MAN.   |
|           | BETHUNE IMPORT-EXPORT LTD.                | QUE.   |
|           | BEVERLEY HAMBURG ENTERPRISES INC.         | QUE.   |
|           | BRITISH COLUMBIA TREE FRUITS LTD.         | B.C.   |
|           | C.E.O. INC.                               | ONT.   |
|           | CALKINS & BURKE LIMITED                   | B.C.   |
|           | CAMBRIAN TRADING HOUSE LTD.               | ONT.   |
|           | CANADA PACKERS INC. INT'L TRADE DIV.      | ONT.   |
|           | CANADA TRADE GROUP INC.                   | QUE.   |
|           | CANADA TRADING IMPORT & EXPORT CO. INC.   | ALTA.  |
|           | CANADIAN HONEY & FINE FOODS EXPORTERS     | MAN.   |
|           | CANADIAN LIVESTOCK EXPORTERS ASSOCIATION  | ONT.   |
|           | CANEXDEX LIMITED                          | ONT.   |
|           | CANSULEX LIMITED                          | B.C.   |
|           | CANWORLD FOODS LTD.                       | ONT.   |
|           | CBC ENTERPRISES                           | QUE.   |
|           | CETECO INTERNATIONAL CANADA               | QUE.   |
|           | CLITRADING INC.                           | QUE.   |
|           | CLOUSTON FOODS CANADA LTD.                | QUE.   |
|           | COUREY INTERNATIONAL (COMMERCE) INC.      | QUE.   |
|           | CWTC CANADA WEST TRADING CORPORATION      | ALTA.  |
|           | DALTOC INTERNATIONAL                      | ONT.   |
|           | DEBLOIS LIKELY LIMITED                    | P.E.I. |
|           | DEKONIC INTERNATIONAL MERCANTILE CO.      | ONT.   |
|           | DOTCO INC.                                | ALTA.  |
|           | EAGLE TRADING LIMITED                     | ONT.   |
|           | ELEVAT ELECTRONIC SALES CORP.             | ONT.   |
|           | EURATEK INC.                              | ONT.   |
|           | EURODATA INC.                             | ONT.   |
|           | EVRON INTERNATIONAL INC.                  | ONT.   |
|           | F.K.C. SNYDER INC.                        | QUE.   |
|           | FREMAH INTERNATIONAL TRADING INC.         | QUE.   |
|           | GENICANAM INC.                            | QUE.   |
|           | H. FINE & SONS LIMITED                    | ONT.   |
|           | H.J. SKELTON (CANADA) LIMITED             | ONT.   |
|           | HENSCH-SMID LTD                           | B.C.   |
|           | HF TRADE INTERNATIONAL                    | ONT.   |
|           | HOLMWALL INTERNATIONAL TRADING INC        | ONT.   |
|           | HORSEMARY INTERNATIONAL                   | ALTA.  |
|           | HOSHO CANADA INC.                         | B.C.   |
|           | HURCOL INC.                               | ONT.   |
|           | IBASCO-INTL. BUYERS & SELLERS CO.         | ONT.   |
|           | INTERNATIONAL COMMODITIES EXPORT CO.      | ONT.   |
|           | INTERSPAN INDUSTRIAL SALES INC.           | ONT.   |
|           | INTERVEST TRADING COMPANY LIMITED         | N.S.   |
|           | J.B. INTERNATIONAL SHIPPERS LTD.          | ONT.   |
|           | KATT TRADING COMPANY                      | ONT.   |
|           | KAUFMANN PACIFIC WOOD PRODUCTS LTD        | B.C.   |
|           | KEN BELCOURT FURS LTD                     | ALTA.  |
|           | LAMBTOM COLLEGE                           | ONT.   |
|           | LE-HAN CANADA INC.                        | ONT.   |
|           | LENCO FIBER CORP                          | QUE.   |
|           | LES FRERES HUBERT, COURTIERIS EN ALIMENT. | QUE.   |
|           | LES HOWARDS GIDNEY LOBSTER LTD.           | QUE.   |
|           | LES PIECES ARBROBECC CANADA LTEE          | QUE.   |
|           | LIMEXCO INC.                              | QUE.   |
|           | LOYD'S INTERNATIONAL AUTOMOTIVE BROKERS   | N.S.   |
|           | LOACH SYSTEMS INC.                        | ONT.   |
|           | M. GURVEY & BERRY CO. INC.                | ONT.   |

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# TRADING HOUSES BY COUNTRY

INTERESTED:

|                                          |       |                                          |               |
|------------------------------------------|-------|------------------------------------------|---------------|
| MARSHALL COMMODITIES LTD.                | ONT.  | CLIMIS EXPORT INC.                       | QUE.          |
| MARTIN & STEWART INC.                    | QUE.  | CLIMIS INTERNATIONAL INC.                | QUE.          |
| MCKAY RIVARD & CO. LTD.                  | B.C.  | COLOURS INTERNATIONAL INC.               | ONT.          |
| MELROSE INTERNATIONAL TRADING (1987) LTD | QUE.  | CONTRACARE INC                           | ONT.          |
| MISKAND TRADING CO. LTD.                 | B.C.  | CURTRADE                                 | ONT.          |
| MITSUBISHI CANADA LTD.                   | ONT.  | CUT RITE LUMBER LIMITED                  | ONT.          |
| MOHAWK GRINDING INC.                     | ONT.  | CWTC CANADA WEST TRADING CORPORATION     | ALTA.         |
| MOTTO ENTERPRISES CO. LIMITED            | B.C.  | D'JOVIAN INTERNATIONAL MERCHANTS LTD.    | ONT.          |
| NAMPAC INC.                              | QUE.  | DANA DOUGLAS MARKETING INTERNATIONAL     | ONT.          |
| NAMTRADE INTERNATIONAL INC.              | QUE.  | DEKONIC INTERNATIONAL MERCANTILE CO.     | QUE.          |
| NATIONAL SEA PRODUCTS LTD. INTL. MRKTG.  | N.S.  | DISTRIBUTION EUROCOM CANADA              | QUE.          |
| NATIVE CANADIAN ARTS LTD.                | B.C.  | DOMESTIC CONVERTERS INC.                 | QUE.          |
| NATURE'S WINDOW                          | ONT.  | DONALDSON INT'L LIVESTOCK LIMITED        | ONT.          |
| NIKKA TRADERS INC.                       | B.C.  | DOTCO INC.                               | ALTA.         |
| NILSFUR EXPORT INCORPORATED              | ONT.  | DUNCAN INSTRUMENTS CANADA LTD.           | ONT.          |
| NORANDA FOREST SALES INC.                | ONT.  | EAGLE TRADING LIMITED                    | ONT.          |
| NORTHAM FOOD TRADING CO.                 | QUE.  | ECOTHERM INC.                            | QUE.          |
| OMEXI IMPORT EXPORT INC.                 | QUE.  | EDGAM SOFTWARE LTD.                      | B.C.          |
| OVERSEAS PROJECTS CORP. OF CANADA LTD.   | ONT.  | ELECTRONIC WHOLESALERS CO. LTD.          | QUE.          |
| PARSONS SEEDS LIMITED                    | B.C.  | ELEVAT ELECTRONIC SALES CORP.            | ONT.          |
| PENTA TRADING INTERNATIONAL LTD.         | ONT.  | EMRY TRADING CO.                         | B.C.          |
| PERTANA-TENTAR INC.                      | ONT.  | ENGLISH BAY CEDAR PRODUCTS LTD.          | B.C.          |
| PEXIM ENTERPRISES INC.                   | B.C.  | EQUITY WORLD TRADING COMPANY             | QUE.          |
| PLANT FOREST PRODUCTS CORPORATION        | B.C.  | ESSCO INC.                               | ONT.          |
| PME EXPORTATION INC.                     | QUE.  | EURODATA INC.                            | ONT.          |
| PREMIERE MARKETING INTERNATIONAL INC.    | ONT.  | EVROM INTERNATIONAL INC.                 | ONT.          |
| PRINCIPAL INTL. THE TRADING HOUSE        | B.C.  | EXPORT U.S.A. CANADA INC.                | QUE.          |
| R.S. ROBINSON'S SONS (1971) LTD.         | MAN.  | FCI INTERNATIONAL MARKETING GROUP        | ALTA.         |
| RAY BUSBRIDGE INC.                       | QUE.  | FELINE FILMS INC.                        | QUE.          |
| RONALD A. CHISHOLM LIMITED               | ONT.  | FELL-FAB INTERNATIONAL INC.              | ONT.          |
| RUDDY INTERNATIONAL                      | B.C.  | FIRST MCCARTHY CAPITAL CORPORATION       | ONT.          |
| SEABOARD LUMBER SALES COMPANY LIMITED    | NFLD. | FORALIX EXPORT CANADA INC.               | QUE.          |
| SEAFOOD EXPORTERS CORP. OF NFLD & LABR   | ONT.  | FRANK ROBY EXPORTING CO.                 | QUE.          |
| SEED-LINK DIV. OF LANDIS SEED COA. LTD.  | ONT.  | FREEMAN INTERNATIONAL TRADING INC.       | QUE.          |
| SEL-DRUM CORPORATION                     | ONT.  | G. VAN KAM TRADING CO. LTD.              | QUE.          |
| SHEELD MARKETING SERVICES INC.           | ONT.  | GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA.         |
| SIOUTEX ENRG.                            | QUE.  | GLACEM INC.                              | QUE.          |
| SOFTCODE DISTRIBUTORS & CONSULTANTS LTD. | ONT.  | GLOBAL TRADING CORP. DIV. OF 153006 CDA  | QUE.          |
| SOGELCO INTERNATIONAL INC.               | QUE.  | GLOBE MARKETING INTERNATIONAL            | SASK.         |
| SPORTS KEYBEC INTERNATIONAL INC.         | QUE.  | GREAT WHITE NORTH LTD.                   | ONT.          |
| STECKO CHEM INC.                         | QUE.  | H. FINE & SONS LIMITED                   | ONT.          |
| TECHNESSEN LIMITED                       | ONT.  | H.J. SKELTON (CANADA) LIMITED            | ONT.          |
| THA MEDIA LTD.                           | B.C.  | HEXAGON MARKETING SERVICES INC.          | ONT.          |
| THE EAST ASIATIC COMPANY (CANADA) INC.   | B.C.  | HI-BITS SYSTEMS                          | QUE.          |
| TRADEX LIMITED                           | N.S.  | HICOM INTERNATIONAL INC.                 | QUE.          |
| TRICO MARKETING SERVICES INC.            | N.B.  | IBASCO-INTL. BUYERS & SELLERS CO.        | ONT.          |
| TRICO SEAFOOD                            | N.B.  | ICONOPOWER LIMITED                       | ONT.          |
| TUTTAVIK INC.                            | ONT.  | INTEREX FOREST PRODUCTS LTD.             | B.C.          |
| UNIVERSAL METAL CO. LIMITED              | ONT.  | INTERMARK TRADING LTD.                   | B.C.          |
| WARD BEDAS (CANADA) LIMITED              | B.C.  | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.          |
| WESTMOUNT FOREST PRODUCTS LTD.           | B.C.  | J & J TRADING                            | B.C.          |
| WILBUR ELLIS CO. OF CANADA LTD.          | B.C.  | J. PHILIP HUMFREY INTERNATIONAL INC.     | ONT.          |
| WINNIPEG FUR EXCHANGE LTD.               | MAN.  | J.C. DE LA RIVIERE ASSOCIATES LTD.       | ONT.          |
| XCAN GRAIN LIMITED                       | MAN.  | K. FISHER ENTERPRISES LTD.               | ONT.          |
| ZBT INTERNATIONAL CARGO COMPANY          | B.C.  | KA-SHING TRADING CO.                     | ONT.          |
| ZGARKA-KAYE DISTRIBUTION LTD.            | ONT.  | KENNEDY ROSS & ASSOC.                    | ONT.          |
| 589080 ONTARIO INC.                      | ONT.  | KENWEST ENTERPRISES LTD.                 | B.C.          |
| A.V. ENERGY INC.                         | ALTA. | KOOT CONSOLIDATED INTERNATIONAL LTD.     | ONT.          |
| AG-COM TRADING INC.                      | ONT.  | L.H. EXPORTS LTD.                        | ALTA.         |
| AIGLE HOLDINGS LIMITED                   | N.S.  | LATIN AMERICAN TRADING COMPANY           | ONT.          |
| ALAN WRIGHT BISON-BISON                  | MAN.  | LE-HAN CANADA INC.                       | ONT.          |
| ALPHA WHOLESALE (CANADA) LTD.            | B.C.  | LES FRERES HUBERT, COURTIER EN ALIMENT.  | QUE.          |
| AMALGAMATED GLOBAL ENTERPRISES INC.      | QUE.  | LES FRUITS DE MER COTE NORD INC.         | QUE.          |
| AMFAL GROUP LIMITED                      | N.S.  | LES HAUTES MERS/PLEAMAR INT'L.           | QUE.          |
| ANCHOR INTL. TRADING COMPANY INC.        | B.C.  | LES PRODUITS D'ERABLE BEAUDRY INC.       | QUE.          |
| ARAVIS DISTRIBUTION INC.                 | QUE.  | LORNE SHIELDS INTERTRADE CORP.           | ONT.          |
| ASIATIC & PACIFIC TRADING CO. LTD.       | ALTA. | LOVELL & CHRISTMAS (CANADA) INC.         | QUE.          |
| B.L. ARMSTRONG CO. LTD.                  | ONT.  | LTC ENTERPRISES INC.                     | B.C.          |
| BACALAO DEL CASTILLO INC.                | QUE.  | M. DE SAINT-HILAIRE MGMT SERVICES        | QUE.          |
| BEDIRIAN EMBRYO TRANSFERS LTD.           | ONT.  | M. GURVEY & BERRY CO. INC.               | ONT.          |
| BENTO MARKETING                          | B.C.  | MAKO ENTERPRISES LTD.                    | B.C.          |
| BEVERLEY HAMBURG ENTERPRISES INC.        | QUE.  | MANNA INTERNATIONAL                      | ONT.          |
| BJ'S MARKETING & CONSULTING              | ONT.  | MARCON INTERNATIONAL                     | ONT.          |
| BLUE SKY CORPORATION                     | B.C.  | MARISCO EXPORTERS LTD.                   | B.C.          |
| BWG PHARMACEUTICAL PRODUCTS INC.         | QUE.  | MARITIME GROUP (CANADA) INC.             | B.C.          |
| BOCKNEK LTD.                             | ONT.  | MARTELL EXPORTING LTD.                   | ONT.          |
| BOIS FRANC ALEX HARDWOOD INC.            | QUE.  | MATOUSEK ART LIMITED                     | ALTA.         |
| BUSCHLEN/MOWATT FINE ARTS LTD.           | B.C.  | MCKAY & ASSOCIATES LTD                   | ALTA.         |
| C. ITOH & CO (CANADA) LTD.               | QUE.  | MCLEOD FOREST PRODUCTS LIMITED           | N.S.          |
| C.M.E. BLASTING & MINING EQUIPMENT LTD   | ONT.  | METRO INTERNATIONAL TRADING COMPANY      | SASK.         |
| CAN-HAM TRIMEX INC.                      | SASK. | MIDWEST GRAIN INC.                       | B.C.          |
| CANADIAN SOURCE IMPORTS & EXPORTS INC.   | ALTA. | MILLBANK RESOURCES LTD                   | ONT.          |
| CANADIAN TRADERS LIMITED                 | B.C.  | MOHAWK GRINDING INC.                     | ONT.          |
| CANBERRA MARKETING                       | ONT.  | MORGAN INTERNATIONAL MARKETING CO. LTD.  | NFLD.         |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC. | ONT.  | MORGISTEN EXPORT CANADA LTD.             | N.S.          |
| CATA BRANDS INC.                         | QUE.  | MORSE PRO-VISIONS LTEE                   | QUE.          |
| CBC ENTERPRISES                          | QUE.  | MULTI-NATIONAL SALES LIMITED             | ONT.          |
| CFB TRADING COMPANY LTD.                 | B.C.  | MULTICHEM IMPORT EXPORT INC.             | QUE.          |
| CHARLES CHAPLIN ENTERPRISES INC.         | ONT.  | RCM INTERNATIONAL MARKETING SERVICES INC | B.C.          |
| CHARLESCRAFT                             | ONT.  |                                          | CONTINUED.... |

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CANATLANTIC MARKETING SERVICES LTD. QUE.  
 CANVEM INTERNATIONAL CORPORATION QNT.  
 CAPEX INDUSTRIES CORPORATION LTD. QUE.  
 CAPRICORP INTERNATIONAL DEVELOPMENT INC. QNT.  
 CENTRAL SUPPLIES & SALES LTD. N.B.  
 CETECO INTERNATIONAL CANADA QUE.  
 CFB TRADING COMPANY LTD. B.C.  
 CHEMO INTERNATIONAL LTD. QNT.  
 DARIANNE INTERNATIONAL TRADING INC. QNT.  
 DELTONIC TRADING CORP. QNT.  
 DOMESTIC CONVERTERS INC. QUE.  
 DUNCAN INSTRUMENTS CANADA LTD. QNT.  
 EAGLE TRADING LIMITED QNT.  
 EDGAM SOFTWARE LTD. B.C.  
 ERACO INTERNATIONAL TRADING INC. QNT.  
 EURODATA INC. QNT.  
 F.L. ELECTROMECHANICS INC. QUE.  
 FELL-FAB INTERNATIONAL INC. QNT.  
 G. VAN KAM TRADING CO. LTD. QUE.  
 GLOBE MARKETING INTERNATIONAL QNT.  
 GREAT WHITE NORTH LTD. QNT.  
 H.J. SKELTON (CANADA) LIMITED QNT.  
 HARVEST AGRICULTURAL EXPORT CO. QNT.  
 HF TRADE INTERNATIONAL QNT.  
 HICOM INTERNATIONAL INC. QUE.  
 HURCOL INC. QNT.  
 I-D FOODS CORPORATION QUE.  
 IBASCO-INTL. BUYERS & SELLERS CO. QNT.  
 ICOMPOWER LIMITED QNT.  
 INTRAFINA LTD. QUE.  
 J.C. DE LA RIVIERE ASSOCIATES LTD. QNT.  
 JOHN F. DURAS COMPANY QNT.  
 KA-SHING TRADING CO. QNT.  
 KENNEDY ROSS & ASSOC. QNT.  
 KOOT CONSOLIDATED INTERNATIONAL LTD. QNT.  
 L & R IMPORT EXPORT INC. QNT.  
 LE-HAM CANADA INC. QNT.  
 LOACH SYSTEMS INC. QNT.  
 LORNE SHIELDS INTERTRADE CORP. QNT.  
 LOVELL & CHRISTMAS (CANADA) INC. QUE.  
 MARKE NOVELTIES INC. QNT.  
 MICROLITES SCIENTIFIC DIV. OF WEST EAST QNT.  
 MITRADE EXPORT INC. QUE.  
 MOLMAC TRADING NAN.  
 MULTICHEM IMPORT EXPORT INC. QUE.  
 NORPLAST INC. B.C.  
 NORSTREAM INTERTEC INC. QNT.  
 NORTHAM FOOD TRADING CO. QUE.  
 OFFSHORE MARKETING INTERNATIONAL N.S.  
 PANDIT INTERNATIONAL QNT.  
 POWER HOUSE TOOL CANADA MAN.  
 PRIMO FOODS LIMITED B.C.  
 RAMSEN ENGINEERING ASSOCIATES INC. N.S.  
 RESOURCE OUTFITTERS INTERNATIONAL QNT.  
 RIO IMPORT & EXPORT LTD. N.S.  
 RUDDY INTERNATIONAL QNT.  
 S. BLINICK COMPANY LIMITED QNT.  
 SABCANIA INTERNATIONAL INC. QNT.  
 SEENA INTERNATIONAL CORPORATION QNT.  
 SEYBOLD INTERNATIONAL INC. QNT.  
 STORZ CANADA DIV. OF 315823 QNT. LTD. QNT.  
 TAIKO COMMERCIAL LTD. QNT.  
 TESCO TRADING CO. LTD. B.C.  
 THE ODURO WORLD ENTERPRISES MAN.  
 THYSSEN CANADA LIMITED QNT.  
 TRADESULT/CANADA QNT.  
 UNIVERSAL METAL CO. LIMITED QNT.  
 VAN NIEVELT IMPORTING AND DISTRIBUTORS QNT.  
 VINAMEDIC INC. QUE.  
 WEST-COTT INTERNATIONAL INC. QUE.  
 YARAK TRADING CONSULTANTS INC. QUE.

## GIBRALTAR

EXPORTS : AGRO COMPANY OF CANADA LIMITED  
CBC ENTERPRISES  
MANTRADE INTERNATIONAL INC.  
NIKKA TRADERS INC.  
NORTHAM FOOD TRADING CO.  
INTERESTED: AG-COM TRADING INC.  
ALAN WRIGHT BISON-BISON  
ANDRESEN INTERNATIONAL INC.  
ARTFUL APPLICATIONS INC.  
ATAC INTERNATIONAL INC.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
BJS MARKETING & CONSULTING  
C.E.O. INC.

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## TRADING HOUSES BY COUNTRY

C.M.E. BLASTING & MINING EQUIPMENT LTD  
CANADA PACKERS INC. INT'L TRADE DIV.  
CBC ENTERPRISES  
CHARLES CHAPLIN ENTERPRISES INC.  
CLINIS INTERNATIONAL INC.  
CWTC CANADA WEST TRADING CORPORATION  
D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
ENRY TRADING CO.  
EXPORT U.S.A. CANADA INC.  
FIRST MCCARTHY CAPITAL CORPORATION  
FRANK ROBY EXPORTING CO.  
GENERAL MERCHANTS INTERNATIONAL INC.  
GLACEM INC.  
GLOBAL TRADING CORP. DIV. OF 153006 CDA  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
H. FINE & SONS LIMITED  
H.J. SKELTON (CANADA) LIMITED  
ICONOPower LIMITED  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J. PHILIP HUMFREY INTERNATIONAL INC.  
J.B. INTERNATIONAL SHIPPERS LTD.  
K. FISHER ENTERPRISES LTD.  
KENNEDY ROSS & ASSOC.  
LE-HAN CANADA INC.  
LES FRERES HUBERT, COURTIER EN ALIMENT.  
LORNE SHIELDS INTERTRADE CORP.  
M. GURVEY & BERRY CO. INC.  
MARCON INTERNATIONAL  
MARSHALL COMMODITIES LTD.  
METRO INTERNATIONAL TRADING COMPANY  
MORGISTEN EXPORT CANADA LTD.  
NCM INTERNATIONAL MARKETING SERVICES INC  
NEO-DREAMS MARKETING & DEVELOPMENT  
NORANDA FOREST SALES INC.  
NORTH AMERICAN TURBOTECH LTD.  
NORTHERN HARVEST SEAFOOD INC.  
OVERSEAS PROJECTS CORP. OF CANADA LTD.  
PATHFINDER SYSTEMS DESIGN LTD.  
PME EXPORTATION INC.  
RIO IMPORT & EXPORT LTD.  
RUDDY INTERNATIONAL  
SARBET MARKETING DIV. OF 836067 ONT. INC.  
SCHOLARS' BOOKS INTERNATIONAL LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SENEY ENTERPRISES INC.  
SEYBOLD INTERNATIONAL INC.  
STARPARTS CANADA  
THE ODURO WORLD ENTERPRISES  
THORNS IMPORT-EXPORT TRADING ENRG.  
TITAN TRADING INTERNATIONAL INC.  
TRICO SEAFOOD  
TYEE TIMBER PRODUCTS LTD.  
UNIVERSAL MARKETING AGENCIES  
WEDGEWOODS IMPORT EXPORT  
ZNIDAR BROS. (1982) INC.  
660431 ONTARIO INC.  
KENNEDY ROSS & ASSOC.

## GREECE

EXPORTS : AGRICULTURAL DEVELOPMENT CORP. OF SASK.  
AGRO COMPANY OF CANADA LIMITED  
ALBATROS IMPORT - EXPORT  
AMFAL GROUP LIMITED  
BALFOUR GUTHRIE FOREST PRODUCTS INC.  
CALKINS & BURKE LIMITED  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CBC ENTERPRISES  
CLINIS INTERNATIONAL INC.  
FORT LUMBER CO. INC.  
G.A. PAPER INTERNATIONAL INC.  
GICOM IMPORT EXPORT INC.  
INTERNATIONAL COMMODITIES EXPORT CO.  
ISLAND SHIPPING LIMITED  
JPR ENTERPRISES INC.  
MAKO ENTERPRISES LTD.  
MARTIN & STEWART INC.  
NIKKA TRADERS INC.  
OMEXI IMPORT EXPORT INC.  
PHILIPP BROTHERS (CANADA) LTD.  
QUALITY CANADIAN MARKETING  
SEL-DRUM CORPORATION  
THE EAST ASIATIC COMPANY (CANADA) INC.  
WARD BEDAS (CANADA) LIMITED  
XCAN GRAIN LIMITED  
AG-COM TRADING INC.

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| ALAN WRIGHT BISON-BISON                  | MAN.  |
| AMALGAMATED GLOBAL ENTERPRISES INC.      | QUE.  |
| ANDRESEN INTERNATIONAL INC.              | B.C.  |
| ARAVIS DISTRIBUTION INC.                 | QUE.  |
| ARICO CANADA LTD.                        | ONT.  |
| ARTFUL APPLICATIONS INC.                 | ONT.  |
| ASIATIC & PACIFIC TRADING CO. LTD.       | ALTA. |
| ATAC INTERNATIONAL INC.                  | ONT.  |
| ATLANTIC TRADERS LIMITED                 | N.S.  |
| BACON INTERNATIONAL MARKETING LTD.       | ONT.  |
| BARRINGTON INTERNATIONAL LTD.            | ONT.  |
| BASTIN INTERNATIONAL                     | MAN.  |
| BENTO MARKETING                          | B.C.  |
| BJ5 MARKETING & CONSULTING               | QUE.  |
| BLUE SKY CORPORATION                     | B.C.  |
| BMG PHARMACEUTICAL PRODUCTS INC.         | QUE.  |
| C.E.O. INC.                              | ONT.  |
| C.M.E. BLASTING & MINING EQUIPMENT LTD   | ONT.  |
| CANADA PACKERS INC. INT'L TRADE DIV.     | ONT.  |
| CANADIAN COMMERCE & ENGINEERING CORP.    | ONT.  |
| CANADIAN HONEY & FINE FOODS EXPORTERS    | MAN.  |
| CANADIAN MERCHANT VENTURER               | ALTA. |
| CANADIAN SOURCE IMPORTS & EXPORTS INC.   | ALTA. |
| CANBERRA MARKETING                       | ONT.  |
| CANWORLD FOODS LTD.                      | ONT.  |
| CATA BRANDS INC.                         | QUE.  |
| CBC ENTERPRISES                          | QUE.  |
| CFB TRADING COMPANY LTD.                 | B.C.  |
| CHARLES CHAPLIN ENTERPRISES INC.         | ONT.  |
| CHARLESCRAFT                             | ONT.  |
| CITACO INTERNATIONAL TRADING INC.        | QUE.  |
| CLIC TRADING INC.                        | QUE.  |
| CLIMIS EXPORT INC.                       | QUE.  |
| CONTACARE INC                            | ONT.  |
| CORIMPEX INTERNATIONAL INC.              | ONT.  |
| COUREY INTERNATIONAL (COMMERCE) INC.     | QUE.  |
| CWTC CANADA WEST TRADING CORPORATION     | ALTA. |
| D'JOVIAN INTERNATIONAL MERCHANTS LTD.    | ONT.  |
| DANA DOUGLAS MARKETING INTERNATIONAL     | ONT.  |
| DARECO INC.                              | QUE.  |
| DEKONIC INTERNATIONAL MERCANTILE CO.     | ONT.  |
| DONALDSON INT'L LIVESTOCK LIMITED        | ONT.  |
| DOTCO INC.                               | ALTA. |
| DUNCAN INSTRUMENTS CANADA LTD.           | ONT.  |
| ELEVAT ELECTRONIC SALES CORP.            | ONT.  |
| ENRY TRADING CO.                         | B.C.  |
| ENGLISH BAY CEDAR PRODUCTS LTD.          | B.C.  |
| EXPORT U.S.A. CANADA INC.                | QUE.  |
| F.L. ELECTROMECHANICS INC.               | QUE.  |
| FELINE FILMS INC.                        | QUE.  |
| FORALIX EXPORT CANADA INC.               | QUE.  |
| FRANK ROBY EXPORTING CO.                 | QUE.  |
| FREMAH INTERNATIONAL TRADING INC.        | QUE.  |
| G. VAN KAM TRADING CO. LTD.              | QUE.  |
| G.A. PAPER INTERNATIONAL INC.            | ONT.  |
| GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA. |
| GLACEM INC.                              | QUE.  |
| GLOBAL TRADING CORP. DIV. OF 153006 CDA  | QUE.  |
| GLOBE MARKETING INTERNATIONAL            | SASK. |
| GREAT WHITE NORTH LTD.                   | ONT.  |
| H. FINE & SONS LIMITED                   | ONT.  |
| H.J. SKELTON (CANADA) LIMITED            | ONT.  |
| HF TRADE INTERNATIONAL                   | ONT.  |
| HI-BITS SYSTEMS                          | QUE.  |
| ICONPOWER LIMITED                        | ONT.  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  |
| J & J TRADING                            | B.C.  |
| J. PHILIP HUMFREY INTERNATIONAL INC.     | ONT.  |
| J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
| K. FISHER ENTERPRISES LTD.               | ONT.  |
| KENNEDY ROSS & ASSOC.                    | ONT.  |
| LE-HAM CANADA INC.                       | ONT.  |
| LES FRERES HUBERT, COURTIERS EN ALIMENT. | QUE.  |
| LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
| LTC ENTERPRISES INC.                     | B.C.  |
| M. GURVEY & BERRY CO. INC.               | ONT.  |
| MARCON INTERNATIONAL                     | ONT.  |
| MARSHALL COMMODITIES LTD.                | ONT.  |
| MATSON TRADING HOUSE                     | JNT.  |
| MCKAY & ASSOCIATES LTD                   | ALTA. |
| METRO INTERNATIONAL TRADING COMPANY      | ONT.  |
| MICROLITES SCIENTIFIC DIV. OF WEST EAST  | ONT.  |
| MISKAND TRADING CO. LTD.                 | B.C.  |
| MORGAN INTERNATIONAL MARKETING CO. LTD.  | NFLD. |
| MORGISTEN EXPORT CANADA LTD.             | N.S.  |
| MANTRADE INTERNATIONAL INC.              | QUE.  |
| NCM INTERNATIONAL MARKETING SERVICES INC | B.C.  |
| NEO-DREAMS MARKETING & DEVELOPMENT       | B.C.  |
| NORANDA FOREST SALES INC.                | ONT.  |

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### TRADING HOUSES BY COUNTRY

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## EXPORTS

## EXPORTS

**INTERESTED:**

|                                           |       |
|-------------------------------------------|-------|
| TRADEX LIMITED                            | N.S.  |
| TYEE TIMBER PRODUCTS LTD.                 | B.C.  |
| WILLIAM D. BRANSON LIMITED                | ONT.  |
| AG-COM TRADING INC.                       | ONT.  |
| AGRO COMPANY OF CANADA LIMITED            | SASK. |
| ALAN WRIGHT BISON-BISON                   | MAN.  |
| ALPHA WHOLESALE (CANADA) LTD.             | B.C.  |
| ANDRESEN INTERNATIONAL INC.               | B.C.  |
| ARAVIS DISTRIBUTION INC.                  | QUE.  |
| ARNPRIOR SPORTLAND LTD.                   | ONT.  |
| ATAC INTERNATIONAL INC.                   | ONT.  |
| BARRINGTON INTERNATIONAL LTD.             | ONT.  |
| BASTIN INTERNATIONAL                      | MAN.  |
| BJS MARKETING & CONSULTING                | ONT.  |
| C.E.O. INC.                               | ONT.  |
| C.M.E. BLASTING & MINING EQUIPMENT LTD    | ONT.  |
| CALKINS & BURKE LIMITED                   | B.C.  |
| CANADIAN HONEY & FINE FOODS EXPORTERS     | MAN.  |
| CBC ENTERPRISES                           | QUE.  |
| CFB TRADING COMPANY LTD.                  | B.C.  |
| CHARLES CHAPLIN ENTERPRISES INC.          | ONT.  |
| D.JOVIAN INTERNATIONAL MERCHANTS LTD.     | ONT.  |
| DANA DOUGLAS MARKETING INTERNATIONAL      | ONT.  |
| DEKONIK INTERNATIONAL MERCANTILE CO.      | ONT.  |
| DOMESTIC CONVERTERS INC.                  | QUE.  |
| DONALDSON INT'L LIVESTOCK LIMITED         | ONT.  |
| DUNCAN INSTRUMENTS CANADA LTD.            | ONT.  |
| ELSON INTERNATIONAL TRADING CO. INC.      | QUE.  |
| EMRY TRADING CO.                          | B.C.  |
| EXPORT U.S.A. CANADA INC.                 | QUE.  |
| FELL-FAB INTERNATIONAL INC.               | QUE.  |
| FRANK ROBY EXPORTING CO.                  | QUE.  |
| FREMAH INTERNATIONAL TRADING INC.         | QUE.  |
| G. VAN KAM TRADING CO. LTD.               | QUE.  |
| GENERAL MERCHANTS INTERNATIONAL INC.      | ALTA. |
| GLACEM INC.                               | QUE.  |
| GLOBAL TRADING CORP. DIV. OF 153006 CDA   | QUE.  |
| GLOBE MARKETING INTERNATIONAL             | SASK. |
| GREAT WHITE NORTH LTD.                    | ONT.  |
| H. FINE & SONS LIMITED                    | ONT.  |
| H.J. SKELTON (CANADA) LIMITED             | ONT.  |
| ICONPOWER LIMITED                         | ONT.  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  | QUE.  |
| J & J TRADING                             | B.C.  |
| J. PHILIP HUMFREY INTERNATIONAL INC.      | ONT.  |
| J.B. INTERNATIONAL SHIPPERS LTD.          | ONT.  |
| K. FISHER ENTERPRISES LTD.                | ONT.  |
| KENNEDY ROSS & ASSOC.                     | ONT.  |
| LE-HAN CANADA INC.                        | ONT.  |
| LES FRERES HUBERT, COURTIERIS EN ALIMENT. | QUE.  |
| LIMEXCO INC.                              | QUE.  |
| LORNE SHIELDS INTERTRADE CORP.            | ONT.  |
| M. GURVEY & BERRY CO. INC.                | ONT.  |
| MARCON INTERNATIONAL                      | ONT.  |
| MARSHALL COMMODITIES LTD.                 | ONT.  |
| METRO INTERNATIONAL TRADING COMPANY       | ONT.  |
| MORGISTEN EXPORT CANADA LTD.              | N.S.  |
| NCM INTERNATIONAL MARKETING SERVICES INC  | B.C.  |
| NORTH AMERICAN TURBOTECH LTD.             | QUE.  |
| NORTHERN HARVEST SEAFOOD INC.             | B.C.  |
| ORIENT'S IMPEX COMPANY LTD.               | ONT.  |
| OVERSEAS PROJECTS CORP. OF CANADA LTD.    | ONT.  |
| PARADISE FUR CO. INC.                     | QUE.  |
| PATHFINDER SYSTEMS DESIGN LTD.            | ONT.  |
| PERTAMA-TENTAR INC.                       | ONT.  |
| PITMAN MFG. CO. INC. INTERNATIONAL DIV.   | ONT.  |
| RUDDY INTERNATIONAL                       | ONT.  |
| RUDDF VAN DER WALDE (1975) LTD./LTEE      | QUE.  |
| SARBET MARKETING DIV. OF 836067 INT. INC. | ONT.  |
| SCHOLARS' BOOKS INTERNATIONAL LTD.        | B.C.  |
| SEABOARD LUMBER SALES COMPANY LIMITED     | B.C.  |
| SENEY ENTERPRISES INC.                    | ONT.  |
| SOGLCO INTERNATIONAL INC.                 | QUE.  |
| STARPARTS CANADA                          | MAN.  |
| TECHNESSEN LIMITED                        | ONT.  |
| THE CANADIAN CONNECTION DIV. OF AFRIAT    | QUE.  |
| THE EAST ASIATIC COMPANY (CANADA) INC.    | B.C.  |
| THE HOWARD JAMES CO. LTD.                 | MAN.  |
| THE ODORO WORLD ENTERPRISES               | ONT.  |
| TITAN TRADING INTERNATIONAL INC.          | ONT.  |
| TRANSCOR TRANSPORTATION CONSULTANTS       | ONT.  |
| TRICO SEAFOOD                             | N.B.  |
| TUTTAVIK INC.                             | ONT.  |
| UNIVERSAL MARKETING AGENCIES              | ONT.  |
| WEDGEWOODS IMPORT EXPORT                  | ONT.  |
| WESTMOUNT FOREST PRODUCTS LTD.            | B.C.  |
| WILLIAM D. BRANSON LIMITED                | ONT.  |
| WINNIPEG FUR EXCHANGE LTD.                | MAN.  |
| ZAIDAN INTERNATIONAL                      | ONT.  |

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## TRADING HOUSES BY COUNTRY

ZNIDAR BROS. (1982) INC.  
 560431 ONTARIO INC.  
 BACON INTERNATIONAL MARKETING LTD.  
 CFB TRADING COMPANY LTD.  
 CLOUSTON FOODS CANADA LTD.  
 FREMAH INTERNATIONAL TRADING INC.  
 KENNEDY ROSS & ASSOC.  
 ORIAI INTERNATIONAL TRADING CO. LTD.  
 RIO IMPORT & EXPORT LTD.  
 WILLIAM D. BRANSON LIMITED

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## IRELAND

EXPORTS : A.D. BURFORD INTERNATIONAL LIMITED  
AGRO COMPANY OF CANADA LIMITED  
AGRO COMPANY OF CANADA LTD  
AIGLE HOLDINGS LIMITED  
BALFOUR GUTHRIE FOREST PRODUCTS INC.  
BASTIN INTERNATIONAL  
BRITISH COLUMBIA TREE FRUITS LTD.  
C.E.O. INC.  
CALKINS & BURKE LIMITED  
CANADA PACKERS INC. INT'L TRADE DIV.  
CANEXIM LIMITED  
CANPOTEX LIMITED  
CBC ENTERPRISES  
CLOUSTON FOODS CANADA LTD.  
ELEVAT ELECTRONIC SALES CORP.  
FAIRMOUNT & CLARK INC.  
FELL-FAB INTERNATIONAL INC.  
FOREXPORT INC.  
INTERNATIONAL COMMODITIES EXPORT CO.  
NAMTRADE INTERNATIONAL INC.  
NIKKA TRADERS INC.  
NORANDA FOREST SALES INC.  
NORTHAM FOOD TRADING CO.  
ONTARIO PRODUCE COMPANY BRADFORD DIV.  
OVERSEAS PROJECTS CORP. OF CANADA LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SEED-LINK DIV. OF LANDIS SEED COA. LTD.  
SHEELD MARKETING SERVICES INC.  
SOVIBEX LTEE  
THA MEDIA LTD.  
TYEE TIMBER PRODUCTS LTD.  
WARD BEDAS (CANADA) LIMITED  
WESTBURNE QUEBEC INC., DIVISION NEDCO  
XCAN GRAIN LIMITED  
INTERESTED: AG-COM TRADING INC.  
ALAN WRIGHT BISON-BISON  
ALPHA WHOLESAL (CANADA) LTD.  
ANDRESEN INTERNATIONAL INC.  
ARAVIS DISTRIBUTION INC.  
ARICO CANADA LTD.  
ARTFUL APPLICATIONS INC.  
ASIATIC & PACIFIC TRADING CO. LTD.  
ATAC INTERNATIONAL INC.  
BARRINGTON INTERNATIONAL LTD.  
BENTO MARKETING  
BJS MARKETING & CONSULTING  
C.N.E. BLASTING & MINING EQUIPMENT LTD  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANADIAN TRADERS LIMITED  
CANATLANTIC MARKETING SERVICES LTD.  
CANWORLD FOODS LTD.  
CAPRICORP INTERNATIONAL DEVELOPMENT INC.  
CBC ENTERPRISES  
CFB TRADING COMPANY LTD.  
CHARLES CHAPLIN ENTERPRISES INC.  
CHARLESCRAFT  
CLIC TRADING INC.  
COLOURS INTERNATIONAL INC.  
CURTRADE  
D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
DANA DOUGLAS MARKETING INTERNATIONAL  
DEKONIC INTERNATIONAL MERCANTILE CO.  
DOMESTIC CONVERTERS INC.  
DONALDSON INT'L LIVESTOCK LIMITED  
DUNCAN INSTRUMENTS CANADA LTD.  
ELEVAT ELECTRONIC SALES CORP.  
EMRY TRADING CO.  
EVROM INTERNATIONAL INC.  
EXPORT U.S.A. CANADA INC.  
FAIRMOUNT & CLARK INC.  
FIRST MCCARTHY CAPITAL CORPORATION  
FORT LUMBER CO. INC.  
FRANK ROBY EXPORTING CO.  
G. VAN KAM TRADING CO. LTD.  
GENERAL MERCHANTS INTERNATIONAL INC.  
GLACEM INC.

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| GLOBAL TRADING CORP. DIV. OF 153006 CDA   | QUE.  |
| GLOBE MARKETING INTERNATIONAL             | SASK. |
| GREAT WHITE NORTH LTD.                    | ONT.  |
| H. FINE & SONS LIMITED                    | ONT.  |
| H.J. SKELTON (CANADA) LIMITED             | ONT.  |
| HI-BITS SYSTEMS                           | QUE.  |
| HORSEMARY INTERNATIONAL                   | ALTA. |
| IBASCO-INTL. BUYERS & SELLERS CO.         | ONT.  |
| ICONPOWER LIMITED                         | ONT.  |
| IMPO MARK PRODUCTS                        | ALTA. |
| INTERMARK TRADING LTD.                    | B.C.  |
| INTERNATIONAL ROAD DYNAMICS INC.          | SASK. |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  | QUE.  |
| J & J TRADING                             | B.C.  |
| J. PHILIP HUMFREY INTERNATIONAL INC.      | ONT.  |
| J.B. INTERNATIONAL SHIPPERS LTD.          | ONT.  |
| K. FISHER ENTERPRISES LTD.                | ONT.  |
| KENNEDY ROSS & ASSOC.                     | ONT.  |
| KOOT CONSOLIDATED INTERNATIONAL LTD.      | ONT.  |
| L.H. EXPORTS LTD.                         | ALTA. |
| LE-HAN CANADA INC.                        | ONT.  |
| LES FRERES HUBERT, COURTIER EN ALIMENT.   | QUE.  |
| LIMEXCO INC.                              | QUE.  |
| LORNE SHIELDS INTERTRADE CORP.            | ONT.  |
| LOVELL & CHRISTMAS (CANADA) INC.          | QUE.  |
| M. GURVEY & BERRY CO. INC.                | ONT.  |
| MAKO ENTERPRISES LTD.                     | B.C.  |
| MANNA INTERNATIONAL                       | ONT.  |
| MARCON INTERNATIONAL                      | ONT.  |
| MARISCO EXPORTERS LTD.                    | B.C.  |
| MARSHALL COMMODITIES LTD.                 | ONT.  |
| MARTELL EXPORTING LTD.                    | ONT.  |
| MCLEOD FOREST PRODUCTS LIMITED            | N.S.  |
| METRO INTERNATIONAL TRADING COMPANY       | ONT.  |
| MIDWEST GRAIN INC.                        | SASK. |
| MORGISTEN EXPORT CANADA LTD.              | N.S.  |
| MULTICHEM IMPORT EXPORT INC.              | QUE.  |
| NCM INTERNATIONAL MARKETING SERVICES INC  | B.C.  |
| NEO-DREAMS MARKETING & DEVELOPMENT        | ONT.  |
| NORSTREAM INTERTEC INC.                   | QUE.  |
| NORTH AMERICAN TURBOTECH LTD.             | B.C.  |
| NORTHERN HARVEST SEAFOOD INC.             | ONT.  |
| OVERSEAS PROJECTS CORP. OF CANADA LTD.    | ONT.  |
| PACLINE CORPORATION                       | ONT.  |
| PALFUR MARKETING INC.                     | ONT.  |
| PANDIT INTERNATIONAL                      | ONT.  |
| PARSONS SEEDS LIMITED                     | ONT.  |
| PATHFINDER SYSTEMS DESIGN LTD.            | QUE.  |
| PERMACARE PRODUCTS INC.                   | QUE.  |
| PIERREFONDS IMPORT EXPORT CA LTEE         | QUE.  |
| PME EXPORTATION INC.                      | ALTA. |
| PRAIRIE WEST LIVESTOCK                    | QUE.  |
| PUNDA MERCANTILE INC.                     | QUE.  |
| Q-LUBE MIRABEC INC.                       | N.S.  |
| RIO IMPORT & EXPORT LTD.                  | MAN.  |
| ROME INTERNATIONAL MARKETING              | ONT.  |
| RUDDY INTERNATIONAL                       | ONT.  |
| SARBET MARKETING DIV. OF 836067 ONT. INC. | ONT.  |
| SCHOLARS' BOOKS INTERNATIONAL LTD.        | B.C.  |
| SENEY ENTERPRISES INC.                    | ONT.  |
| SEYBOLD INTERNATIONAL INC.                | ONT.  |
| STARPARTS CANADA                          | MAN.  |
| STORMONT CHEMICALS LTD.                   | ONT.  |
| STRIDER SPORTS INC.                       | ONT.  |
| TASMIA INTERTRADE INC.                    | QUE.  |
| TECHMESSEN LIMITED                        | ONT.  |
| TENPRO INTERNATIONAL                      | B.C.  |
| THE EAST ASIATIC COMPANY (CANADA) INC.    | B.C.  |
| THE ODURO WORLD ENTERPRISES               | MAN.  |
| THORNS IMPORT-EXPORT TRADING ENRG.        | QUE.  |
| TITAN TRADING INTERNATIONAL INC.          | ONT.  |
| TRADING & MARKETING CO. (CANADA) INC.     | QUE.  |
| TRICO SEAFOOD                             | N.B.  |
| TROMCO INTERNATIONAL                      | ONT.  |
| TTLT TRADING INC.                         | ONT.  |
| TUTTAVIK INC.                             | ONT.  |
| WEDGEWOODS IMPORT EXPORT                  | ONT.  |
| WESTBURNE QUEBEC INC., DIVISION NEDCO     | QUE.  |
| WESTMOUNT FOREST PRODUCTS LTD.            | B.C.  |
| WILLIAM D. BRANSON LIMITED                | ONT.  |
| WOODHOUSE INTL. MARKETING (QUE.) INC.     | QUE.  |
| WORLD COMMUNICATIONS MONDE N.T. INC.      | QUE.  |
| ZAIDAN INTERNATIONAL                      | QUE.  |
| ZINDAR BROS. (1982) INC.                  | ONT.  |
| 660431 ONTARIO INC.                       | ONT.  |
| AMFAL GROUP LIMITED                       | N.S.  |
| ASIATIC & PACIFIC TRADING CO. LTD.        | ALTA. |
| CANADA PACKERS INC. INT'L TRADE DIV.      | ONT.  |
| CANYEN INTERNATIONAL CORPORATION          | ONT.  |

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## TRADING HOUSES BY COUNTRY

CBC ENTERPRISES  
ERACO INTERNATIONAL TRADING INC.  
KENNEDY ROSS & ASSOC.  
MITSUBISHI CANADA LIMITED  
NORSTREAM INTERTEC INC.  
NORTHAM FOOD TRADING CO.  
SEENA INTERNATIONAL CORPORATION  
SEYBOLD INTERNATIONAL INC.  
STORMONT CHEMICALS LTD.  
THA MEDIA LTD.  
WILLIAM D. BRANSON LIMITED  
WOODHOUSE INTL. MARKETING (QUE.) INC.

## ITALY

EXPORTS :

A. LAMBERT INTERNATIONAL INC.  
AGRICULTURAL DEVELOPMENT CORP. OF SASK.  
AGRO COMPANY OF CANADA LTD  
ALDERBRANCH ENTERPRISES INC.  
ALFRED C. TOEPFER (CANADA) LTD.  
AMALGAMET CANADA  
AMIXTER CANADA INC.  
ARTFUL APPLICATIONS INC.  
B.R.T. TRADING HIDES LTD.  
BALFOUR GUTHRIE FOREST PRODUCTS INC.  
BARRINGTON INTERNATIONAL LTD.  
BOIS FRANC ALEX HARDWOOD INC.  
C.D.M.V. INC.  
CALKINS & BURKE LIMITED  
CANADA PACKERS INC. INT'L TRADE DIV.  
CANADA TRADE GROUP INC.  
CANADA TRADING IMPORT & EXPORT CO. INC.  
CANADIAN LIVESTOCK EXPORTERS ASSOCIATION  
CANADIAN SWINE EXPORTERS ASSOCIATION  
CANEXIM LIMITED  
CANPOTEX LIMITED  
CLIC TRADING INC.  
CLOUSTON FOODS CANADA LTD.  
CONCISE EXPORTISE LTD  
DONALDSON INT'L LIVESTOCK LIMITED  
EAGLE TRADING LIMITED  
EQUATOR INTERNATIONAL INC.  
EURATEK INC.  
EURODATA INC.  
FELINE FILMS INC.  
FOREXPORT INC.  
FREMAH INTERNATIONAL TRADING INC.  
GICOM IMPORT EXPORT INC.  
GREAT WHITE NORTH LTD.  
H.J. SKELTON (CANADA) LIMITED  
HOSHO CANADA INC.  
I.S. TRADING CORPORATION  
INTERCOM TRADING  
INTEREX FOREST PRODUCTS LTD.  
INTERNATIONAL COMMODITIES EXPORT CO.  
ISLAND SHIPPING LIMITED  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.C. FIBERS INC.  
KA-SHING TRADING CO.  
LE GROUPE MULTIMEDIA DU CANADA INC.  
LE-HAN CANADA INC.  
LENCO FIBER CORP  
LEROUX LAPORTE & PARTENAIRES INC.  
LES HOMARDS GIDNEY LOBSTER LTD.  
LES PIECES ARBROEC CANADA LTEE  
LLOYD'S INTERNATIONAL AUTOMOTIVE BROKERS  
M. DE SAINT-HILAIRE MGMT SERVICES  
M. GURVEY & BERRY CO. INC.  
MAKO ENTERPRISES LTD.  
MARSHALL COMMODITIES LTD.  
MARTELL EXPORTING LTD.  
MARTIN & STEWART INC.  
MISKAND TRADING CO. LTD.  
MULTICHEM IMPORT EXPORT INC.  
NAMPAC INC.  
NAMTRADE INTERNATIONAL INC.  
NATIONAL SEA PRODUCTS LTD. INT'L. MKRTG.  
NATURE'S WINDOW  
NIKKA TRADERS INC.  
NILSFUR EXPORT INCORPORATED  
NORANDA FOREST SALES INC.  
NORSTREAM INTERTEC INC.  
OMEXI IMPORT EXPORT INC.  
PARSONS SEEDS LIMITED.  
PEGASUS  
PERMACARE PRODUCTS INC.  
PNE EXPORTATION INC.  
POSEIDON OCEAN PRODUCTS CORPORATION  
PRODIMEX INC.

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**INTERESTED:**

QUALITY CANADIAN MARKETING  
 R.S. ROBINSON'S SONS (1971) LTD.  
 RIO IMPORT & EXPORT LTD.  
 RONALD A. CHISHOLM LIMITED  
 SARECO SEAFOODS INC.  
 SEABOARD LUMBER SALES COMPANY LIMITED  
 SEED-LINK DIV. OF LANDIS SEED COA. LTD.  
 SEL-DRUM CORPORATION  
 THE EAST ASIATIC COMPANY (CANADA) INC.  
 TYEE TIMBER PRODUCTS LTD.  
 UNIVERSAL PAPER EXPORT CO. LTD  
 VILLA NOVA INTL. IMPORT EXPORT INC.  
 WARD BEDAS (CANADA) LIMITED  
 WEST INDIA TRADING CO. INC.  
 WESTMOUNT FOREST PRODUCTS LTD.  
 WINNIPEG FUR EXCHANGE LTD.  
 XCAN GRAIN LIMITED  
 ZGARKA-KAYE DISTRIBUTION LTD.  
 589080 ONTARIO INC.  
 A.V. ENERGY INC.  
 AG-COM TRADING INC.  
 AIGLE HOLDINGS LIMITED  
 ALAN WRIGHT BISON-BISON  
 ALPHA WHOLESAL (CANADA) LTD.  
 AMALGAMATED GLOBAL ENTERPRISES INC.  
 ANCHOR INTL. TRADING COMPANY INC.  
 ANDRESEN INTERNATIONAL INC.  
 ARAVIS DISTRIBUTION INC.  
 ARICO CANADA LTD.  
 ASIATIC & PACIFIC TRADING CO. LTD.  
 ATAC INTERNATIONAL INC.  
 BACALAO DEL CASTILLO INC.  
 BACON INTERNATIONAL MARKETING LTD.  
 BALKER SOFTWOODS LTD  
 BEDIRIAN EMBRYO TRANSFERS LTD.  
 BETHUNE IMPORT-EXPORT LTD.  
 BEVERLEY HAMBURG ENTERPRISES INC.  
 BJ5 MARKETING & CONSULTING  
 BLUE SKY CORPORATION  
 BMG PHARMACEUTICAL PRODUCTS INC.  
 BOCKNEK LTD.  
 BRITISH COLUMBIA-THAI CORPORATION  
 BUSCHANAN TRADING INC.  
 BUSCHLEN/MOWATT FINE ARTS LTD.  
 C.E.O. INC.  
 C.M.E. BLASTING & MINING EQUIPMENT LTD  
 CANADIAN HONEY & FINE FOODS EXPORTERS  
 CANADIAN SOURCE IMPORTS & EXPORTS INC.  
 CANADIAN TRADERS LIMITED  
 CANATLANTIC MARKETING SERVICES LTD.  
 CAPEX INDUSTRIES CORPORATION LTD.  
 CAPRICORN INTERNATIONAL DEVELOPMENT INC.  
 CFB TRADING COMPANY LTD.  
 CHARLES CHAPLIN ENTERPRISES INC.  
 CITACO INTERNATIONAL TRADING INC.  
 CLIC TRADING INC.  
 CLIMIS INTERNATIONAL INC.  
 COLOURS INTERNATIONAL INC.  
 CONTACARE INC  
 CORIMPEX INTERNATIONAL INC.  
 CURTRADE  
 CWT CANADA WEST TRADING CORPORATION  
 D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
 DANA DOUGLAS MARKETING INTERNATIONAL  
 DEKONIK INTERNATIONAL MERCANTILE CO.  
 DISTRIBUTION EUROCOM CANADA  
 DOTCO INC.  
 DUNCAN INSTRUMENTS CANADA LTD.  
 EAGLE TRADING LIMITED  
 EDGAM SOFTWARE LTD.  
 ELECTRONIC WHOLESALERS CO. LTD.  
 ELEVAT ELECTRONIC SALES CORP.  
 EMRY TRADING CO.  
 ENGLISH BAY CEDAR PRODUCTS LTD.  
 EQUITY WORLD TRADING COMPANY  
 ESSCO INC.  
 EURODATA INC.  
 EVRON INTERNATIONAL INC.  
 F.K.C. SNYDER INC.  
 FIRST MCCARTHY CAPITAL CORPORATION  
 FRANK ROBY EXPORTING CO.  
 FREMAH INTERNATIONAL TRADING INC.  
 G. VAN KAN TRADING CO. LTD.  
 GENERAL MERCHANTS INTERNATIONAL INC.  
 GLOBAL TRADING CORP. DIV. OF 153006 CDA  
 GLOBE MARKETING INTERNATIONAL  
 GREAT WHITE NORTH LTD.  
 H. FINE & SONS LIMITED

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## TRADING HOUSES BY COUNTRY

|                                          |       |                                          |        |
|------------------------------------------|-------|------------------------------------------|--------|
| M.H. SKELTON (CANADA) LIMITED            | ONT.  | ASIATIC & PACIFIC TRADING CO. LTD.       | ALTA.  |
| HICOM INTERNATIONAL INC.                 | QUE.  | BEARING SUPPLY (CANADA) LTD.             | MAN.   |
| HORSEART INTERNATIONAL                   | ALTA. | BETHUNE IMPORT-EXPORT LTD.               | QUE.   |
| HURCOL INC.                              | ONT.  | C. ITOH & CO (CANADA) LTD.               | QUE.   |
| ICONOPOWER LIMITED                       | ONT.  | C.D.M.V. INC.                            | QUE.   |
| INTERMARK TRADING LTD.                   | B.C.  | CAN-AFRIC ENTERPRISES INC.               | SASK.  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.  | CAPEX INDUSTRIES CORPORATION LTD.        | QUE.   |
| J & J TRADING                            | B.C.  | CAPRICORP INTERNATIONAL DEVELOPMENT INC. | ONT.   |
| J. PHILIP HUMFREY INTERNATIONAL INC.     | ONT.  | CETECO INTERNATIONAL CANADA              | QUE.   |
| J.C. DE LA RIVIERE ASSOCIATES LTD.       | ONT.  | CFB TRADING COMPANY LTD.                 | B.C.   |
| K. FISHER ENTERPRISES LTD.               | ONT.  | COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE   | QUE.   |
| KA-SHING TRADING CO.                     | ONT.  | DARIANNE INTERNATIONAL TRADING INC.      | ONT.   |
| KENNEDY ROSS & ASSOC.                    | ONT.  | DOMESTIC CONVERTERS INC.                 | QUE.   |
| KOOT CONSOLIDATED INTERNATIONAL LTD.     | ONT.  | DRAFIL INVESTMENTS LTD.                  | ALTA.  |
| LADIMEX INC.                             | QUE.  | EAGLE TRADING LIMITED                    | ONT.   |
| LARTERIE LTEE                            | QUE.  | EURODATA INC.                            | ONT.   |
| LE-HAN CANADA INC.                       | ONT.  | EXPERT EXPORT LTD.                       | QUE.   |
| LES FRERES HUBERT, COURTIER EN ALIMENT.  | QUE.  | F.L. ELECTROMECHANICS INC.               | QUE.   |
| LES HAUTES MERS/PLEAMAR INT'L.           | QUE.  | FAIRMOUNT & CLARK INC.                   | QUE.   |
| LORNE SHIELDS INTERTRADE CORP.           | ONT.  | G.K. SUN INTL. TRADING CO. LTD.          | QUE.   |
| LOVELL & CHRISTMAS (CANADA) INC.         | QUE.  | GREAT WHITE NORTH LTD.                   | ONT.   |
| LTC ENTERPRISES INC.                     | B.C.  | H.J. SKELTON (CANADA) LIMITED            | ONT.   |
| M. GURVEY & BERRY CO. INC.               | ONT.  | HARVEST AGRICULTURAL EXPORT CO.          | ONT.   |
| MARCON INTERNATIONAL                     | ONT.  | HEXAGON MARKETING SERVICES INC.          | ONT.   |
| MCKAY & ASSOCIATES LTD                   | ALTA. | HF TRADE INTERNATIONAL                   | ONT.   |
| MCLEOD FOREST PRODUCTS LIMITED           | N.S.  | I.S. TRADING CORPORATION                 | ALTA.  |
| METRO INTERNATIONAL TRADING COMPANY      | ONT.  | I-D FOODS CORPORATION                    | QUE.   |
| MIDEX INTERNATIONAL INC.                 | ONT.  | ICONOPOWER LIMITED                       | ONT.   |
| MORGAN INTERNATIONAL MARKETING CO. LTD.  | NFLD. | KA-SHING TRADING CO.                     | ONT.   |
| MORGISTEN EXPORT CANADA LTD.             | N.S.  | KENNEDY ROSS & ASSOC.                    | ONT.   |
| MORSE PRO-VISIONS LTEE                   | QUE.  | KOOT CONSOLIDATED INTERNATIONAL LTD.     | ONT.   |
| MULTICHEM IMPORT EXPORT INC.             | QUE.  | LARTERIE LTEE                            | QUE.   |
| NAMTRADE INTERNATIONAL INC.              | QUE.  | LE GROUPE MULTIMEDIA DU CANADA INC.      | QUE.   |
| NCM INTERNATIONAL MARKETING SERVICES INC | B.C.  | LEROUX LAPORTE & PARTENAIRES INC.        | QUE.   |
| NORTH AMERICAN TURBOTECH LTD.            | QUE.  | LINK INTERNATIONAL                       | ONT.   |
| NORTHERN HARVEST SEAFOOD INC.            | B.C.  | LOACH SYSTEMS INC.                       | ONT.   |
| O. OASIS PICTURES INC.                   | ONT.  | LORNE SHIELDS INTERTRADE CORP.           | ONT.   |
| ORIAN INTERNATIONAL TRADING CO. LTD.     | ONT.  | LOVELL & CHRISTMAS (CANADA) INC.         | QUE.   |
| ORIENT'S IMPEX COMPANY LTD.              | ONT.  | M & L TESTING EQUIPMENT CO. LTD.         | ONT.   |
| OVERSEAS PROJECTS CORP. OF CANADA LTD.   | ONT.  | NAKO ENTERPRISES LTD.                    | B.C.   |
| PALFUR MARKETING INC.                    | ONT.  | MICHAEL'S EQUIPMENT (OTTAWA) LTD.        | ONT.   |
| PANDIT INTERNATIONAL                     | ONT.  | MICROLITES SCIENTIFIC DIV. OF WEST EAST  | ONT.   |
| PARETO TRADING HOUSE LTD.                | B.C.  | NORDOVIST INTERNATIONAL INC.             | ONT.   |
| PARSONS SEEDS LIMITED.                   | ONT.  | NORPLAST INC.                            | B.C.   |
| PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  | NORSTREAM INTERTEC INC.                  | ONT.   |
| PDC TECHNOLOGY CORP.                     | B.C.  | NORTHAM FOOD TRADING CO.                 | QUE.   |
| PENTA TRADING INTERNATIONAL LTD.         | B.C.  | ORIENT'S IMPEX COMPANY LTD.              | ONT.   |
| PEXIM ENTERPRISES INC.                   | B.C.  | PALFUR MARKETING INC.                    | ONT.   |
| PRINCIPAL INTL. THE TRADING HOUSE        | B.C.  | PANDIT INTERNATIONAL                     | ONT.   |
| PUNDA MERCANTILE INC.                    | QUE.  | PRIMO FOODS LIMITED                      | B.C.   |
| O-LUBE MIRABEC INC.                      | QUE.  | PRINCIPAL INTL. THE TRADING HOUSE        | B.C.   |
| QUALITAS INTERNATIONAL INC.              | ALTA. | REA-FAC AGENCIES LTD.                    | P.E.I. |
| QUELUMEX ENR.                            | QUE.  | S. BLINICK COMPANY LIMITED               | ONT.   |
| R.S. ROBINSON'S SONS (1971) LTD.         | MAN.  | SEYBOLD INTERNATIONAL INC.               | ONT.   |
| REGOR INTERNATIONAL INC.                 | QUE.  | SIGID IMPORT EXPORT S.C.C.               | QUE.   |
| RIM PACIFIC IMPORT-EXPORT (1988) INC.    | B.C.  | STECKO CHEM INC.                         | QUE.   |
| RIO IMPORT & EXPORT LTD.                 | N.S.  | STORMONT CHEMICALS LTD.                  | ONT.   |
| RUDDY INTERNATIONAL                      | ONT.  | TRADING & MARKETING CO. (CANADA) INC.    | QUE.   |
| SCOTHALLS LIMITED                        | QUE.  | TWINPAK INC.                             | QUE.   |
| SENEY ENTERPRISES INC.                   | ONT.  | VINAMEDIC INC.                           | QUE.   |
| SEYBOLD INTERNATIONAL INC.               | ONT.  | WEDGEWOODS IMPORT EXPORT                 | ONT.   |
| SHEELD MARKETING SERVICES INC.           | ONT.  | WIGGINS SALES LTD.                       | ONT.   |
| SKYSAN & ASSOCIATES LTD.                 | ALTA. | ZAVAT TRADING INC.                       | QUE.   |
| SOFTCODE DISTRIBUTORS & CONSULTANTS LTD. | ONT.  |                                          |        |
| SOGLCO INTERNATIONAL INC.                | QUE.  |                                          |        |
| SOLAR STONE LTD.                         | QUE.  |                                          |        |
| SPORTS KEYBEC INTERNATIONAL INC.         | QUE.  |                                          |        |
| STARPARTS CANADA                         | MAN.  |                                          |        |
| STORMONT CHEMICALS LTD.                  | ONT.  |                                          |        |
| TENLUBUS IMPORT/EXPORT                   | ONT.  |                                          |        |
| THE CANADIAN CONNECTION DIV. OF AFRIAT   | QUE.  |                                          |        |
| THE ODURO WORLD ENTERPRISES              | MAN.  |                                          |        |
| TITAN TRADING INTERNATIONAL INC.         | ONT.  |                                          |        |
| TLC PRODUCE SALES                        | B.C.  |                                          |        |
| TRANSCO FOOD TRADING INC.                | QUE.  |                                          |        |
| TRICO MARKETING SERVICES INC.            | N.B.  |                                          |        |
| TRICO SEAFOOD                            | N.B.  |                                          |        |
| TUTTAVIK INC.                            | ONT.  |                                          |        |
| UNIVERSAL MARKETING AGENCIES             | ONT.  |                                          |        |
| WEDGEWOODS IMPORT EXPORT                 | ONT.  |                                          |        |
| WEST INDIA TRADING CO. INC.              | QUE.  |                                          |        |
| WESTMOUNT FOREST PRODUCTS LTD.           | B.C.  |                                          |        |
| WILLIAM D. BRANSON LIMITED               | ONT.  |                                          |        |
| WILLIAM THOMAS FURS INC.                 | QUE.  |                                          |        |
| ZAIDAM INTERNATIONAL                     | QUE.  |                                          |        |
| ZNIDAR BROS. (1982) INC.                 | ONT.  |                                          |        |
| 589080 ONTARIO INC.                      | ONT.  |                                          |        |
| 660431 ONTARIO INC.                      | ONT.  |                                          |        |
| ALDERBRANCH ENTERPRISES INC.             | ALTA. |                                          |        |
| AMFAL GROUP LIMITED                      | N.S.  |                                          |        |



# TRADING HOUSES BY COUNTRY

DEKONIC INTERNATIONAL MERCANTILE CO. ONT.  
DONALDSON INT'L LIVESTOCK LIMITED ONT.  
DUNCAN INSTRUMENTS CANADA LTD. ONT.  
ELEVAT ELECTRONIC SALES CORP. ONT.  
EMRY TRADING CO. B.C.  
EXPORT U.S.A. CANADA INC. QUE.  
FELINE FILMS INC. QUE.  
FRANK ROBY EXPORTING CO. QUE.  
GLACEM INC. QUE.  
GLOBAL TRADING CORP. DIV. OF 153006 CDA QUE.  
GLOBE MARKETING INTERNATIONAL SASK.  
GREAT WHITE NORTH LTD. ONT.  
H. FINE & SONS LIMITED ONT.  
HORSEMARY INTERNATIONAL ALTA.  
ICONOPOWER LIMITED ONT.  
INTERNATIONAL BUSINESS FORMS COMPANY QUE.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC ONT.  
J. PHILIP HUMFREY INTERNATIONAL INC. ONT.  
J.B. INTERNATIONAL SHIPPERS LTD. ONT.  
K. FISHER ENTERPRISES LTD. ONT.  
KENNEDY ROSS & ASSOC. ONT.  
LE-HAN CANADA INC. ONT.  
LES FRERES HUBERT, COURTIER EN ALIMENT. QUE.  
LORNE SHIELDS INTERTRADE CORP. ONT.  
LOVELL & CHRISTMAS (CANADA) INC. QUE.  
M. GURVEY & BERRY CO. INC. ONT.  
MARCON INTERNATIONAL ONT.  
MARISCO EXPORTERS LTD. B.C.  
MCKAY & ASSOCIATES LTD. ALTA.  
METRO INTERNATIONAL TRADING COMPANY ONT.  
MORGISTEN EXPORT CANADA LTD. N.S.  
NCM INTERNATIONAL MARKETING SERVICES INC B.C.  
NEO-DREAMS MARKETING & DEVELOPMENT B.C.  
NORTH AMERICAN TURBOTECH LTD. QUE.  
NORTHERN HARVEST SEAFOOD INC. B.C.  
OVERSEAS PROJECTS CORP. OF CANADA LTD. ONT.  
PATHFINDER SYSTEMS DESIGN LTD. ONT.  
RIO IMPORT & EXPORT LTD. N.S.  
RUDDY INTERNATIONAL ONT.  
SARBET MARKETING DIV. OF 836067 ONT. INC. ONT.  
SCHOLARS' BOOKS INTERNATIONAL LTD. B.C.  
SEABOARD LUMBER SALES COMPANY LIMITED B.C.  
SENEY ENTERPRISES INC. ONT.  
SOLAR STONE LTD. QUE.  
STARPARTS CANADA MAN.  
TESCO TRADING CO. LTD. B.C.  
THE ODURO WORLD ENTERPRISES MAN.  
TITAN TRADING INTERNATIONAL INC. ONT.  
TRICO SEAFOOD N.B.  
TYEE TIMBER PRODUCTS LTD. ONT.  
UNIVERSAL MARKETING AGENCIES ONT.  
WEDGEWOODS IMPORT EXPORT B.C.  
WESTMOUNT FOREST PRODUCTS LTD. ONT.  
WILLIAM D. BRANSON LIMITED QUE.  
ZAIDAM INTERNATIONAL QUE.  
ZNIDAR BROS. (1982) INC. ONT.  
660431 ONTARIO INC. ONT.  
BUYING FROM: ASIATIC & PACIFIC TRADING CO. LTD. ALTA.  
KENNEDY ROSS & ASSOC. ONT.  
TESCO TRADING CO. LTD. B.C.

## LUXEMBOURG

EXPORTS : AGRO COMPANY OF CANADA LIMITED SASK.  
BALFOUR GUTHRIE FOREST PRODUCTS INC. B.C.  
C.D.M.V. INC. QUE.  
CANADA TRADING IMPORT & EXPORT CO. INC. ALTA.  
CANEDEX LIMITED ONT.  
CLOUSTON FOODS CANADA LTD. QUE.  
DONALDSON INT'L LIVESTOCK LIMITED ONT.  
GENICANAM INC. QUE.  
GLACEM INC. QUE.  
LE GROUPE MULTIMEDIA DU CANADA INC. QUE.  
NIKKA TRADERS INC. B.C.  
NORANDA FOREST SALES INC. ONT.  
RONALD A. CHISHOLM LIMITED ONT.  
XCAN GRAIN LIMITED MAN.  
AG-COM TRADING INC. ONT.  
ALAN WRIGHT BISON-BISON MAN.  
ALPHA WHOLESAL (CANADA) LTD. B.C.  
ARAVIS DISTRIBUTION INC. QUE.  
ASIATIC & PACIFIC TRADING CO. LTD. ALTA.  
ATAC INTERNATIONAL INC. ONT.  
BARRINGTON INTERNATIONAL LTD. ONT.  
BASTIN INTERNATIONAL MAN.  
BJ5 MARKETING & CONSULTING ONT.  
BLUE SKY CORPORATION B.C.  
BMG PHARMACEUTICAL PRODUCTS INC. QUE.  
C.E.O. INC. ONT.

C.M.E. BLASTING & MINING EQUIPMENT LTD ONT.  
CALKINS & BURKE LIMITED B.C.  
CANADIAN HONEY & FINE FOODS EXPORTERS MAN.  
CANADIAN TRADERS LIMITED B.C.  
CAPRICORP INTERNATIONAL DEVELOPMENT INC. ONT.  
CBC ENTERPRISES QUE.  
CFB TRADING COMPANY LTD. B.C.  
CHARLES CHAPLIN ENTERPRISES INC. ONT.  
CITACO INTERNATIONAL TRADING INC. QUE.  
CLIMIS INTERNATIONAL INC. QUE.  
COLOURS INTERNATIONAL INC. ONT.  
CURTRADE ONT.  
D'JOVIAN INTERNATIONAL MERCHANTS LTD. ONT.  
DEKONIC INTERNATIONAL MERCANTILE CO. ONT.  
DUNCAN INSTRUMENTS CANADA LTD. ONT.  
EMRY TRADING CO. B.C.  
EXPORT U.S.A. CANADA INC. QUE.  
FELINE FILMS INC. QUE.  
FRANK ROBY EXPORTING CO. QUE.  
GLOBAL TRADING CORP. DIV. OF 153006 CDA QUE.  
GLOBE MARKETING INTERNATIONAL SASK.  
GREAT WHITE NORTH LTD. ONT.  
H. FINE & SONS LIMITED ONT.  
H.J. SKELTON (CANADA) LIMITED ONT.  
HORSEMARY INTERNATIONAL ALTA.  
ICONOPOWER LIMITED ONT.  
INTERNATIONAL BUSINESS FORMS COMPANY ONT.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC QUE.  
J. PHILIP HUMFREY INTERNATIONAL INC. ONT.  
J.B. INTERNATIONAL SHIPPERS LTD. ONT.  
J.C. DE LA RIVIERE ASSOCIATES LTD. ONT.  
K. FISHER ENTERPRISES LTD. ONT.  
KENNEDY ROSS & ASSOC. ONT.  
KOOT CONSOLIDATED INTERNATIONAL LTD. ONT.  
LE-HAN CANADA INC. ONT.  
LES FRERES HUBERT, COURTIER EN ALIMENT. QUE.  
LES HOMARDS GIDNEY LOBSTER LTD. QUE.  
LIMEXCO INC. QUE.  
LORNE SHIELDS INTERTRADE CORP. ONT.  
LOVELL & CHRISTMAS (CANADA) INC. QUE.  
LTC ENTERPRISES INC. B.C.  
M. GURVEY & BERRY CO. INC. ONT.  
MARCON INTERNATIONAL ONT.  
MARISCO EXPORTERS LTD. B.C.  
MARITIME GROUP (CANADA) INC. B.C.  
MCKAY & ASSOCIATES LTD. ALTA.  
METRO INTERNATIONAL TRADING COMPANY ONT.  
MORGISTEN EXPORT CANADA LTD. N.S.  
NAMTRADE INTERNATIONAL INC. QUE.  
NCM INTERNATIONAL MARKETING SERVICES INC B.C.  
NEO-DREAMS MARKETING & DEVELOPMENT B.C.  
NORSTREAM INTERTEC INC. ONT.  
NORTH AMERICAN TURBOTECH LTD. QUE.  
NORTHERN HARVEST SEAFOOD INC. B.C.  
O. OASIS PICTURES INC. ONT.  
OVERSEAS PROJECTS CORP. OF CANADA LTD. ONT.  
PARETO TRADING HOUSE LTD. B.C.  
PATHFINDER SYSTEMS DESIGN LTD. ONT.  
Q-LUBE MIRABEC INC. QUE.  
RIO IMPORT & EXPORT LTD. N.S.  
RUDDY INTERNATIONAL ONT.  
SARBET MARKETING DIV. OF 836067 ONT. INC. ONT.  
SCHOLARS' BOOKS INTERNATIONAL LTD. B.C.  
SEABOARD LUMBER SALES COMPANY LIMITED B.C.  
SENEY ENTERPRISES INC. ONT.  
STARPARTS CANADA MAN.  
TESCO TRADING CO. LTD. B.C.  
THE EAST ASIATIC COMPANY (CANADA) INC. B.C.  
THE ODURO WORLD ENTERPRISES MAN.  
TITAN TRADING INTERNATIONAL INC. ONT.  
TRICO SEAFOOD N.B.  
TYEE TIMBER PRODUCTS LTD. B.C.  
UNIVERSAL MARKETING AGENCIES ONT.  
WEDGEWOODS IMPORT EXPORT ONT.  
WESTMOUNT FOREST PRODUCTS LTD. B.C.  
WILLIAM D. BRANSON LIMITED ONT.  
ZAIDAM INTERNATIONAL QUE.  
ZNIDAR BROS. (1982) INC. ONT.  
660431 ONTARIO INC. ONT.  
BUYING FROM: ASIATIC & PACIFIC TRADING CO. LTD. ALTA.  
KENNEDY ROSS & ASSOC. ONT.  
NORSTREAM INTERTEC INC. ONT.  
TESCO TRADING CO. LTD. B.C.

## MADEIRA

EXPORTS : NIKKA TRADERS INC. B.C.  
INTERESTED: ATAC INTERNATIONAL INC. ONT.

CONTINUED....

# TRADING HOUSES BY COUNTRY

BJS MARKETING & CONSULTING  
 C.N.E. BLASTING & MINING EQUIPMENT LTD  
 CURTRADE  
 DUNCAN INSTRUMENTS CANADA LTD.  
 EMRY TRADING CO.  
 KENNEDY ROSS & ASSOC.  
 NCM INTERNATIONAL MARKETING SERVICES INC  
 PATHFINDER SYSTEMS DESIGN LTD.  
 SENEY ENTERPRISES INC.  
 ZNIDAR BROS. (1982) INC.  
 660431 ONTARIO INC.  
 BUYING FROM: KENNEDY ROSS & ASSOC.

## MALTA

EXPORTS : CALKINS & BURKE LIMITED  
 CANADA PACKERS INC. INT'L TRADE DIV.  
 CBC ENTERPRISES  
 EQUITY WORLD TRADING COMPANY  
 MITRADE EXPORT INC.  
 NIKKA TRADERS INC.  
 RONALD A. CHISHOLM LIMITED  
 INTERESTED: SHEELD MARKETING SERVICES INC.  
 AG-COM TRADING INC.  
 AGRO COMPANY OF CANADA LIMITED  
 ALAN WRIGHT BISON-BISON  
 ANDRESEN INTERNATIONAL INC.  
 ATAC INTERNATIONAL INC.  
 BARRINGTON INTERNATIONAL LTD.  
 BASTIN INTERNATIONAL  
 BJS MARKETING & CONSULTING  
 C.E.O. INC.  
 C.N.E. BLASTING & MINING EQUIPMENT LTD  
 CANADIAN COMMERCE & ENGINEERING CORP.  
 CANADIAN HONEY & FINE FOODS EXPORTERS  
 CANEXPORT TRANSCONTINENTAL LIMITED  
 CBC ENTERPRISES  
 CHARLES CHAPLIN ENTERPRISES INC.  
 CLIMIS INTERNATIONAL INC.  
 D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
 DEKONIC INTERNATIONAL MERCANTILE CO.  
 DONALDSON INT'L LIVESTOCK LIMITED  
 DUNCAN INSTRUMENTS CANADA LTD.  
 EMRY TRADING CO.  
 EXPORT U.S.A. CANADA INC.  
 FRANK ROBY EXPORTING CO.  
 FREMAH INTERNATIONAL TRADING INC.  
 GENERAL MERCHANTS INTERNATIONAL INC.  
 GLOBAL TRADING CORP. DIV. OF 153006 CDA  
 GLOBE MARKETING INTERNATIONAL  
 GREAT WHITE NORTH LTD.  
 H. FINE & SONS LIMITED  
 H.J. SKELTON (CANADA) LIMITED  
 ICONOPOWER LIMITED  
 INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
 ISLAND SHIPPING LIMITED  
 J. PHILIP HUMFREY INTERNATIONAL INC.  
 J.B. INTERNATIONAL SHIPPERS LTD.  
 K. FISHER ENTERPRISES LTD.  
 KENNEDY ROSS & ASSOC.  
 LE-HAN CANADA INC.  
 LES FRERES HUBERT, COURTIER EN ALIMENT.  
 LORNE SHIELDS INTERTRADE CORP.  
 LOUIS DREYFUS CANADA LTD.  
 M. GURVEY & BERRY CO. INC.  
 MARCOM INTERNATIONAL  
 MARSHALL COMMODITIES LTD.  
 MATSON TRADING HOUSE  
 MCKAY & ASSOCIATES LTD  
 METRO INTERNATIONAL TRADING COMPANY  
 MICROGRAM BUSINESS SYSTEMS INC.  
 MORGISTEN EXPORT CANADA LTD.  
 NCM INTERNATIONAL MARKETING SERVICES INC  
 NORTH AMERICAN TURBOTECH LTD.  
 NORTHERN HARVEST SEAFOOD INC.  
 ORIAC INTERNATIONAL TRADING CO. LTD.  
 OVERSEAS PROJECTS CORP. OF CANADA LTD.  
 PATHFINDER SYSTEMS DESIGN LTD.  
 PERTAMA-TENTAR INC.  
 PME EXPORTATION INC.  
 Q-LUBE MIRABEC INC.  
 RIO IMPORT & EXPORT LTD.  
 RUDDY INTERNATIONAL  
 SARBET MARKETING DIV. OF 836067 ONT. INC.  
 SCHOLARS' BOOKS INTERNATIONAL LTD.  
 SEABOARD LUMBER SALES COMPANY LIMITED  
 SENEY ENTERPRISES INC.  
 STARPARTS CANADA  
 THE ODURO WORLD ENTERPRISES

TITAN TRADING INTERNATIONAL INC.  
 TRICO SEAFOOD  
 WEDGEWOODS IMPORT EXPORT  
 WESTMOUNT FOREST PRODUCTS LTD.  
 WOODHOUSE INTL. MARKETING (QUE.) INC.  
 ZNIDAR BROS. (1982) INC.  
 660431 ONTARIO INC.  
 BUYING FROM: KENNEDY ROSS & ASSOC.

## MONACO

EXPORTS : CLOUSTON FOODS CANADA LTD.  
 GICOM IMPORT EXPORT INC.  
 LE-HAN CANADA INC.  
 NIKKA TRADERS INC.  
 Q-LUBE MIRABEC INC.  
 AG-COM TRADING INC.  
 INTERESTED: AGRO COMPANY OF CANADA LIMITED  
 ALAN WRIGHT BISON-BISON  
 ANDRESEN INTERNATIONAL INC.  
 ARAVIS DISTRIBUTION INC.  
 ARTFUL APPLICATIONS INC.  
 ATAC INTERNATIONAL INC.  
 BARRINGTON INTERNATIONAL LTD.  
 BASTIN INTERNATIONAL  
 BENTO MARKETING  
 BJS MARKETING & CONSULTING  
 BMG PHARMACEUTICAL PRODUCTS INC.  
 C.E.O. INC.  
 C.N.E. BLASTING & MINING EQUIPMENT LTD  
 CALKINS & BURKE LIMITED  
 CANADA TRADE GROUP INC.  
 CANADIAN HONEY & FINE FOODS EXPORTERS  
 CBC ENTERPRISES  
 CHARLES CHAPLIN ENTERPRISES INC.  
 D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
 DANA DOUGLAS MARKETING INTERNATIONAL  
 DEKONIC INTERNATIONAL MERCANTILE CO.  
 DONALDSON INT'L LIVESTOCK LIMITED  
 DUNCAN INSTRUMENTS CANADA LTD.  
 ELEVAT ELECTRONIC SALES CORP.  
 EMRY TRADING CO.  
 EXPORT U.S.A. CANADA INC.  
 FELINE FILMS INC.  
 FRANK ROBY EXPORTING CO.  
 GLOBAL TRADING CORP. DIV. OF 153006 CDA  
 GLOBE MARKETING INTERNATIONAL  
 GREAT WHITE NORTH LTD.  
 H. FINE & SONS LIMITED  
 ICONOPOWER LIMITED  
 INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
 J. PHILIP HUMFREY INTERNATIONAL INC.  
 K. FISHER ENTERPRISES LTD.  
 KENNEDY ROSS & ASSOC.  
 L & R IMPORT EXPORT INC.  
 LE GROUPE MULTIMEDIA DU CANADA INC.  
 LE-HAN CANADA INC.  
 LES FRERES HUBERT, COURTIER EN ALIMENT.  
 LES HOWARDS GIDNEY LOBSTER LTD.  
 LORNE SHIELDS INTERTRADE CORP.  
 LTC ENTERPRISES INC.  
 M. GURVEY & BERRY CO. INC.  
 MARCOM INTERNATIONAL  
 MARISCO EXPORTERS LTD.  
 MARTIN & STEWART INC.  
 MCKAY & ASSOCIATES LTD  
 METRO INTERNATIONAL TRADING COMPANY  
 MORGISTEN EXPORT CANADA LTD.  
 NCM INTERNATIONAL MARKETING SERVICES INC  
 NORTH AMERICAN TURBOTECH LTD.  
 NORTHERN HARVEST SEAFOOD INC.  
 OVERSEAS PROJECTS CORP. OF CANADA LTD.  
 PATHFINDER SYSTEMS DESIGN LTD.  
 PRINCIPAL INTL. THE TRADING HOUSE  
 RIO IMPORT & EXPORT LTD.  
 RUDDY INTERNATIONAL  
 SARBET MARKETING DIV. OF 836067 ONT. INC.  
 SARECO SEAFOODS INC.  
 SCHOLARS' BOOKS INTERNATIONAL LTD.  
 SEABOARD LUMBER SALES COMPANY LIMITED  
 SENEY ENTERPRISES INC.  
 STARPARTS CANADA  
 THE ODURO WORLD ENTERPRISES  
 TITAN TRADING INTERNATIONAL INC.  
 TRICO SEAFOOD  
 UNIVERSAL MARKETING AGENCIES  
 WEDGEWOODS IMPORT EXPORT  
 WESTMOUNT FOREST PRODUCTS LTD.

CONTINUED....

### TRADING HOUSES BY COUNTRY

WILLIAM D. BRANSON LIMITED  
ZNIDAR BROS. (1982) INC.  
660431 ONTARIO INC.  
BUYING FROM: KENNEDY ROSS & ASSOC.  
LE GROUPE MULTIMEDIA DU CANADA INC.

## NETHERLANDS

|           |                                          |       |
|-----------|------------------------------------------|-------|
| EXPORTS : | AG-CON TRADING INC.                      | ONT.  |
|           | AGRO COMPANY OF CANADA LIMITED           | SASK. |
|           | AGRO COMPANY OF CANADA LTD               | QUE.  |
|           | ALFRED C. TOEPPER (CANADA) LTD.          | MAN.  |
|           | AMALGAMET CANADA                         | ONT.  |
|           | ANDRESEN INTERNATIONAL INC.              | B.C.  |
|           | ARICO CANADA LTD.                        | ONT.  |
|           | ARTFUL APPLICATIONS INC.                 | ONT.  |
|           | ATLANTA LINK INCORPORATED                | ONT.  |
|           | B.R.T. TRADING HIDES LTD.                | ONT.  |
|           | BALFOUR GUTHRIE FOREST PRODUCTS INC.     | B.C.  |
|           | BAMBERGER POLYMERS (CANADA) LIMITED      | ONT.  |
|           | BARRINGTON INTERNATIONAL LTD.            | ONT.  |
|           | BASTIN INTERNATIONAL                     | MAN.  |
|           | BEDIRIAN EMBRY TRANSFERS LTD.            | ONT.  |
|           | BOCKNEK LTD.                             | ONT.  |
|           | BRITISH COLUMBIA TREE FRUITS LTD.        | B.C.  |
|           | BRITNELL TRADING INC.                    | N.B.  |
|           | BUCHANAN TRADING INC.                    | ONT.  |
|           | CALKINS & BURKE LIMITED                  | B.C.  |
|           | CAMBRIAN TRADING HOUSE LTD.              | ONT.  |
|           | CANADA PACKERS INC. INT'L TRADE DIV.     | ONT.  |
|           | CANADA TRADING IMPORT & EXPORT CO. INC.  | ALTA. |
|           | CANADIAN HONEY & FINE FOODS EXPORTERS    | MAN.  |
|           | CANADIAN LIVESTOCK EXPORTERS ASSOCIATION | ONT.  |
|           | CANEDEX LIMITED                          | ONT.  |
|           | CAMSULEX LIMITED                         | B.C.  |
|           | CBC ENTERPRISES                          | QUE.  |
|           | CETECO INTERNATIONAL CANADA              | QUE.  |
|           | CLIC TRADING INC.                        | QUE.  |
|           | CLOUSTON FOODS CANADA LTD.               | QUE.  |
|           | CWTC CANADA WEST TRADING CORPORATION     | ALTA. |
|           | DONALDSON INT'L LIVESTOCK LIMITED        | ONT.  |
|           | DOTCO INC.                               | ALTA. |
|           | EAGLE TRADING LIMITED                    | ONT.  |
|           | EASTERN TOWNSHIPS PRODUCE LTD.           | QUE.  |
|           | EURATEK INC.                             | ONT.  |
|           | F.K.C. SNYDER INC.                       | QUE.  |
|           | FOREXPORT INC.                           | QUE.  |
|           | FREMAN INTERNATIONAL TRADING INC.        | QUE.  |
|           | GENICANAM INC.                           | QUE.  |
|           | GREAT WHITE NORTH LTD.                   | ONT.  |
|           | HOLMVALL INTERNATIONAL TRADING INC       | ONT.  |
|           | HOSHO CANADA INC.                        | B.C.  |
|           | INTERCON TRADING                         | ONT.  |
|           | INTEREX FOREST PRODUCTS LTD.             | B.C.  |
|           | INTERNATIONAL BUSINESS FORMS COMPANY     | ONT.  |
|           | INTERNATIONAL COMMODITIES EXPORT CO.     | ONT.  |
|           | J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
|           | LE-HAN CANADA INC.                       | ONT.  |
|           | LENCO FIBER CORP.                        | QUE.  |
|           | LES HOWARDS GIDNEY LOBSTER LTD.          | QUE.  |
|           | LES PRODUITS DE SPORT I-TECH INC.        | QUE.  |
|           | LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
|           | LOUIS DREYFUS CANADA LTD.                | MAN.  |
|           | M. GURVEY & BERRY CO. INC.               | ONT.  |
|           | MANNA INTERNATIONAL                      | ONT.  |
|           | MARSHALL COMMODITIES LTD.                | ONT.  |
|           | MARTELL EXPORTING LTD.                   | ONT.  |
|           | MARTIN & STEWART INC.                    | QUE.  |
|           | MISKAND TRADING CO. LTD.                 | B.C.  |
|           | MITSUBISHI CANADA LTD.                   | ONT.  |
|           | MULTICHEN IMPORT EXPORT INC.             | QUE.  |
|           | NAMPAC INC.                              | QUE.  |
|           | MANTRADE INTERNATIONAL INC.              | QUE.  |
|           | NATURE'S WINDOW                          | ONT.  |
|           | NIKKA TRADERS INC.                       | ONT.  |
|           | NORANDA FOREST SALES INC.                | ONT.  |
|           | OVERSEAS PROJECTS CORP. OF CANADA LTD.   | ONT.  |
|           | PACIFIC BASIN RESOURCES LTD.             | B.C.  |
|           | PERTAMA-TENTAR INC.                      | ONT.  |
|           | PEXIM ENTERPRISES INC.                   | B.C.  |
|           | PLANT FOREST PRODUCTS CORPORATION        | B.C.  |
|           | PNE EXPORTATION INC.                     | QUE.  |
|           | PREMIERE MARKETING INTERNATIONAL INC.    | ONT.  |
|           | R.S. ROBINSON'S SONS (1971) LTD.         | MAN.  |
|           | RAY BUSBRIDGE INC.                       | QUE.  |
|           | RIO IMPORT & EXPORT LTD.                 | N.S.  |
|           | RONALD A. CHISHOLM LIMITED               | ONT.  |
|           | RUDDY INTERNATIONAL                      | B.C.  |
|           | SEABOARD LUMBER SALES COMPANY LIMITED    | B.C.  |

**INTERESTED:**

|                                          |        |
|------------------------------------------|--------|
| SEED-LINK DIV. OF LANDIS SEED COA. LTD.  | ONT.   |
| SIOUTEX ENRG.                            | QUE.   |
| SOFTWARE DISTRIBUTORS & CONSULTANTS LTD. | ONT.   |
| SOURCE MARKETING INC.                    | ONT.   |
| TECHNESSEN LIMITED                       | ONT.   |
| THA MEDIA LTD.                           | B.C.   |
| THE EAST ASIATIC COMPANY (CANADA) INC.   | B.C.   |
| TRICO SEAFOOD                            | N.B.   |
| TUTTAVIK INC.                            | ONT.   |
| WARD BEDAS (CANADA) LIMITED              | B.C.   |
| WESTMOUNT FOREST PRODUCTS LTD.           | B.C.   |
| KCAN GRAIN LIMITED                       | MAN.   |
| ZBT INTERNATIONAL CARGO COMPANY          | B.C.   |
| AG-COM TRADING INC.                      | ONT.   |
| AIGLE HOLDINGS LIMITED                   | N.S.   |
| ALAN WRIGHT BISON-BISON                  | MAN.   |
| ALPHA WHOLESALE (CANADA) LTD.            | B.C.   |
| AMFAL GROUP LIMITED                      | N.S.   |
| ANDRESEN INTERNATIONAL INC.              | B.C.   |
| APL COMPUTERS LTD.                       | ONT.   |
| ARAYIS DISTRIBUTION INC.                 | QUE.   |
| ASIATIC & PACIFIC TRADING CO. LTD.       | ALTA.  |
| B.D.C. COMMODITY EXPORT LTD.             | MAN.   |
| BALKER SOFTWOODS LTD                     | B.C.   |
| BARRINGTON INTERNATIONAL LTD.            | ONT.   |
| BETHUME IMPORT-EXPORT LTD.               | QUE.   |
| BEVERLEY HAMBURG ENTERPRISES INC.        | QUE.   |
| BJS MARKETING & CONSULTING               | ONT.   |
| BUSCHLEN/MOWATT FINE ARTS LTD.           | B.C.   |
| C.E.O. INC.                              | ONT.   |
| CANADIAN SOURCE IMPORTS & EXPORTS INC.   | ALTA.  |
| CANADIAN TRADERS LIMITED                 | B.C.   |
| CANBERRA MARKETING                       | ONT.   |
| CANMORLD FOODS LTD.                      | ONT.   |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC. | ONT.   |
| CBC ENTERPRISES                          | QUE.   |
| CFB TRADING COMPANY LTD.                 | B.C.   |
| CHARLES CHAPLIN ENTERPRISES INC.         | ONT.   |
| CITACO INTERNATIONAL TRADING INC.        | QUE.   |
| CLIC TRADING INC.                        | QUE.   |
| CLINIS INTERNATIONAL INC.                | QUE.   |
| COLOURS INTERNATIONAL INC.               | ONT.   |
| CONTACARE INC                            | ONT.   |
| CURTRADE                                 | ONT.   |
| CUT RITE LUMBER LIMITED                  | ONT.   |
| CWTC CANADA WEST TRADING CORPORATION     | ALTA.  |
| D'JOVIAN INTERNATIONAL MERCHANTS LTD.    | ONT.   |
| DANA DOUGLAS MARKETING INTERNATIONAL     | ONT.   |
| DANSANNA INTERNATIONAL                   | P.E.I. |
| DEBLOIS LIKELY LIMITED                   | ONT.   |
| DEKONIC INTERNATIONAL MERCANTILE CO.     | ALTA.  |
| DOTCO INC.                               | ONT.   |
| DUNCAN INSTRUMENTS CANADA LTD.           | ONT.   |
| EAGLE TRADING LIMITED                    | ONT.   |
| ELECTRONIC WHOLESALEERS CO. LTD.         | QUE.   |
| ELSON INTERNATIONAL TRADING CO. INC.     | QUE.   |
| EMRY TRADING CO.                         | B.C.   |
| ENGLISH BAY CEDAR PRODUCTS LTD.          | B.C.   |
| ESSCO INC.                               | ONT.   |
| EVRON INTERNATIONAL INC.                 | ONT.   |
| EXPORT U.S.A. CANADA INC.                | QUE.   |
| FELINE FILMS INC.                        | ONT.   |
| FELL-FAB INTERNATIONAL INC.              | QUE.   |
| FIRST MCCARTHY CAPITAL CORPORATION       | ONT.   |
| FRANK ROBY EXPORTING CO.                 | QUE.   |
| FREMAH INTERNATIONAL TRADING INC.        | QUE.   |
| G. VAN KAM TRADING CO. LTD.              | QUE.   |
| GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA.  |
| GLACEM INC.                              | QUE.   |
| GLOBAL TRADING CORP. DIV. OF 153006 CDA  | QUE.   |
| GLOBE MARKETING INTERNATIONAL            | SASK.  |
| GREAT WHITE NORTH LTD.                   | ONT.   |
| H. FINE & SONS LIMITED                   | ONT.   |
| H.J. SKELTON (CANADA) LIMITED            | ONT.   |
| HORSEWART INTERNATIONAL                  | ALTA.  |
| HURCOL INC.                              | ONT.   |
| ICONOPOWER LIMITED                       | ONT.   |
| INTERMARK TRADING LTD.                   | B.C.   |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.   |
| J & J TRADING                            | B.C.   |
| J. PHILIP HUMFREY INTERNATIONAL INC.     | ONT.   |
| J.C. DE LA RIVIERE ASSOCIATES LTD.       | ONT.   |
| K. FISHER ENTERPRISES LTD.               | ONT.   |
| KENNEDY ROSS & ASSOC.                    | ONT.   |
| KESSLER TECH (CANADA) INC.               | QUE.   |
| KOOT CONSOLIDATED INTERNATIONAL LTD.     | ONT.   |
| LE-HAN CANADA INC.                       | ONT.   |
| LES FRERES HUBERT, COURTIER EN ALIMENT.  | QUE.   |
| LIMEXCO INC.                             | QUE.   |

CONTINUED...

## TRADING HOUSES BY COUNTRY

LORNE SHIELDS INTERTRADE CORP.  
 LOWELL & CHRISTMAS (CANADA) INC.  
 LTC ENTERPRISES INC.  
 H. DE SAINT-HILAIRE MGMT SERVICES  
 M. GURVEY & BERRY CO. INC.  
 MARCON INTERNATIONAL  
 MARTELL EXPORTING LTD.  
 MCKAY & ASSOCIATES LTD  
 METRO INTERNATIONAL TRADING COMPANY  
 MODERNA CANADA  
 MOHAWK GRINDING INC.  
 MORGAN INTERNATIONAL MARKETING CO. LTD.  
 MORGISTEN EXPORT CANADA LTD.  
 MULTI-NATIONAL SALES LIMITED  
 MULTICHEM IMPORT EXPORT INC.  
 NATIVE CANADIAN ARTS LTD.  
 NCM INTERNATIONAL MARKETING SERVICES INC  
 NORSTREAM INTERTEC INC.  
 NORTH AMERICAN TURBOTECH LTD.  
 NORTHERN HARVEST SEAFOOD INC.  
 O. OASIS PICTURES INC.  
 OMEKI IMPORT EXPORT INC.  
 ORIENT'S IMPEX COMPANY LTD.  
 OVERSEAS PROJECTS CORP. OF CANADA LTD.  
 PACIFIC RIM INTL. MARKET EXCHANGE  
 PARSONS SEEDS LIMITED.  
 PATHFINDER SYSTEMS DESIGN LTD.  
 POC TECHNOLOGY CORP.  
 PERMACARE PRODUCTS INC.  
 POSEIDON OCEAN PRODUCTS CORPORATION  
 PRINCIPAL INTL. THE TRADING HOUSE  
 PUNDA MERCANTILE INC.  
 QUALITAS INTERNATIONAL INC.  
 QUELUMEX ENR.  
 R.S. ROBINSON'S SONS (1971) LTD.  
 RAMSEN ENGINEERING ASSOCIATES INC.  
 REDCO TRADING CORPORATION  
 RIO IMPORT & EXPORT LTD.  
 SARBET MARKETING DIV. OF 836067 ONT. INC.  
 SARECO SEAFOODS INC.  
 SCHOLARS' BOOKS INTERNATIONAL LTD.  
 SENEY ENTERPRISES INC.  
 SEYBOLD INTERNATIONAL INC.  
 SHEELD MARKETING SERVICES INC.  
 SKYSAM & ASSOCIATES LTD.  
 SOGELCO INTERNATIONAL INC.  
 SPORTS KEYBEC INTERNATIONAL INC.  
 SPRUCECROFT EMBRYO EXPORTS  
 STARPARTS CANADA  
 STRIDER SPORTS INC.  
 TAIKO COMMERCIAL LTD.  
 TENPRO INTERNATIONAL  
 TERINEX INTERNATIONAL LTD.  
 TESCO TRADING CO. LTD.  
 THE CANADIAN CONNECTION DIV. OF AFRIAT  
 THE ODORO WORLD ENTERPRISES  
 THYSSEN CANADA LIMITED  
 TITAN TRADING INTERNATIONAL INC.  
 TLC PRODUCE SALES  
 TRACOMEX INTERNATIONAL ENRG.  
 TRADING & MARKETING CO. (CANADA) INC.  
 TRICO SEAFOOD  
 TRONCO INTERNATIONAL  
 TTLIC TRADING INC.  
 TUTTAVIK INC.  
 TYEE TIMBER PRODUCTS LTD.  
 UNIVERSAL MARKETING AGENCIES  
 VILLA NOVA INTL. IMPORT EXPORT INC.  
 WEDGEWOODS IMPORT EXPORT  
 WEST-COTT INTERNATIONAL INC.  
 WESTMOUNT FOREST PRODUCTS LTD.  
 WILLIAM D. BRANSON LIMITED  
 WOODHOUSE INTL. MARKETING (QUE.) INC.  
 ZAIDAM INTERNATIONAL  
 ZNIDAR BROS. (1982) INC.  
 589080 ONTARIO INC.  
 660431 ONTARIO INC.

BUYING FROM: AMALGAMATED GLOBAL ENTERPRISES INC.  
 ANGLO CANADIAN SCIENTIFIC CO. LTD.  
 ARICO CANADA LTD.  
 ASIATIC & PACIFIC TRADING CO. LTD.  
 ATAC INTERNATIONAL INC.  
 BETHUNE IMPORT-EXPORT LTD.  
 BRITISH COLUMBIA TREE FRUITS LTD.  
 BUCHANAN TRADING INC.  
 CAMBRIAN TRADING HOUSE LTD.  
 CANADA PACKERS INC. INT'L TRADE DIV.  
 CANADIAN FORESTRY EQUIPMENT LTD.  
 CETECO INTERNATIONAL CANADA  
 CFB TRADING COMPANY LTD.

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CHEMO INTERNATIONAL LTD.  
CURTRADE  
DARIANNE INTERNATIONAL TRADING INC.  
ERACO INTERNATIONAL TRADING INC.  
F.K.C. SNYDER INC.  
FELL-FAB INTERNATIONAL INC.  
G. VAN KAM TRADING CO. LTD.  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
HARVEST AGRICULTURAL EXPORT CO.  
HOSHO CANADA INC.  
INTERNATIONAL BUSINESS FORMS COMPANY  
KATT TRADING COMPANY  
KENNEDY ROSS & ASSOC.  
LOVELL & CHRISTMAS (CANADA) INC.  
MICHAEL'S EQUIPMENT (OTTAWA) LTD.  
MICROLITES SCIENTIFIC DIV. OF WEST EAST  
MULTICHEM IMPORT EXPORT INC.  
NELSON MACHINERY COMPANY LTD.  
NORSTREAM INTERTEC INC.  
PME EXPORTATION INC.  
PUNDA MERCANTILE INC.  
RAMSEN ENGINEERING ASSOCIATES INC.  
REDCO TRADING CORPORATION  
RESOURCE OUTFITTERS INTERNATIONAL  
RIO IMPORT & EXPORT LTD.  
S. BLINICK COMPANY LIMITED  
SEM-ENG LTD.  
STECKO CHEM INC.  
TESCO TRADING CO. LTD.  
THE ODURO WORLD ENTERPRISES  
THYSSEN CANADA LIMITED  
VAN NIEVELT IMPORTING AND DISTRIBUTORS  
WILLIAM D. BRANSON LIMITED  
WOODHOUSE INTL. MARKETING (QUE.) INC.

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## NORTHERN IRELAND

EXPORTS : ENVOIX AVELEX INC. AERO-MARINE DIVISION  
EAGLE TRADING LIMITED  
NIKKA TRADERS INC.  
INTERESTED: ATAC INTERNATIONAL INC.  
BUS MARKETING & CONSULTING  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
DUNCAN INSTRUMENTS CANADA LTD.  
EAGLE TRADING LIMITED  
ENRY TRADING CO.  
GENERAL MERCHANTS INTERNATIONAL INC.  
INTERGULF COMMODITIES (INT'L)  
KENNEDY ROSS & ASSOC.  
MARSHALL COMMODITIES LTD.  
NCM INTERNATIONAL MARKETING SERVICES INC  
PATHFINDER SYSTEMS DESIGN LTD.  
SENEY ENTERPRISES INC.  
TRACOMEX INTERNATIONAL ENRG.  
ZHIDAR BROS. (1982) INC.  
660431 ONTARIO INC.  
BUYING FROM: EAGLE TRADING LIMITED  
KENNEDY ROSS & ASSOC.

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## NORWAY

EXPORTS : A. LAMBERT INTERNATIONAL INC.  
ALDERBRANCH ENTERPRISES INC.  
ALFRED C. TOEPPER (CANADA) LTD.  
AMALGAMET CANADA  
ANDRESEN INTERNATIONAL INC.  
BALFOUR GUTHRIE FOREST PRODUCTS INC.  
BASTIN INTERNATIONAL  
BETA COMPANY  
BRITISH COLUMBIA TREE FRUITS LTD.  
BRITNELL TRADING INC.  
CANADA PACKERS INC. INT'L TRADE DIV.  
CANEX LTD  
CBC ENTERPRISES  
CLOUSTON FOODS CANADA LTD.  
COLOURS INTERNATIONAL INC.  
CONCISE EXPORTISE LTD  
D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
DONALDSON INT'L LIVESTOCK LIMITED  
DOTCO INC.  
F.K.C. SNYDER INC.  
GLOBAL TRADING CORP. DIV. OF 153006 CDA  
GREAT WHITE NORTH LTD.  
HOLMVALE INTERNATIONAL TRADING INC.  
INTERNATIONAL COMMODITIES EXPORT CO.  
LE GROUPE MULTIMEDIA DU CANADA INC.

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### TRADING HOUSES BY COUNTRY

**INTERESTED:**

LE-MAN CANADA INC.  
LES FRERES HUBERT, COURTIER EN ALIMENT.  
LLOYD'S INTERNATIONAL AUTOMOTIVE BROKERS  
LOUIS DREYFUS CANADA LTD.  
MARTIN & STEWART INC.  
MITSUBISHI CANADA LTD.  
NATIONAL SEA PRODUCTS LTD. INTL. MKTG.  
NATURE'S WINDOW  
NED-DREAMS MARKETING & DEVELOPMENT  
NIKKA TRADERS INC.  
NORANDA FOREST SALES INC.  
NORSTREAM INTERTEC INC.  
NORTHAM FOOD TRADING CO.  
OFFSHORE MARKETING INTERNATIONAL  
OVERSEAS PROJECTS CORP. OF CANADA LTD.  
R. BRUNET COMPANY  
R.S. ROBINSON'S SONS (1971) LTD.  
RIO IMPORT & EXPORT LTD.  
TECHNESSEN LIMITED  
THA MEDIA LTD.  
THINKING SYSTEMS CORPORATION  
TRADEX LIMITED  
TRICO MARKETING SERVICES INC.  
XCAM GRAIN LIMITED  
AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
ALAN WRIGHT BISON-BISON  
AMALGAMATED GLOBAL ENTERPRISES INC.  
AMFAL GROUP LIMITED  
ANDRESEN INTERNATIONAL INC.  
ARAVIS DISTRIBUTION INC.  
ARICO CANADA LTD.  
ARTFUL APPLICATIONS INC.  
ASIATIC & PACIFIC TRADING CO. LTD.  
ATAC INTERNATIONAL INC.  
BACALAO DEL CASTILLO INC.  
BARRINGTON INTERNATIONAL LTD.  
BEMETEC DISTRIBUTORS INTERNATIONAL INC.  
BENTO MARKETING  
BJS MARKETING & CONSULTING  
BNG PHARMACEUTICAL PRODUCTS INC.  
BUSCHLEN/MOWATT FINE ARTS LTD.  
C.E.O. INC.  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CALKINS & BURKE LIMITED  
CAN-NAM TRINEX INC.  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANADIAN MERCHANT VENTURER  
CANADIAN TRADERS LIMITED  
CANJAM TRADING LIMITED  
CANWORLD FOODS LTD.  
CAPRICORP INTERNATIONAL DEVELOPMENT INC.  
CBC ENTERPRISES  
CFB TRADING COMPANY LTD.  
CHARLES CHAPLIN ENTERPRISES INC.  
CHARLESCRAFT  
COMTECH TRADING CO. LIMITED  
CONTRADE  
CWTG CANADA WEST TRADING CORPORATION  
DANA DOUGLAS MARKETING INTERNATIONAL  
DARIANNE INTERNATIONAL TRADING INC.  
DEKONIC INTERNATIONAL MERCANTILE CO.  
DOMESTIC CONVERTERS INC.  
DOTCO INC.  
DUNCAN INSTRUMENTS CANADA LTD.  
ELECTRONIC WHOLESALEERS CO. LTD.  
ELSON INTERNATIONAL TRADING CO. INC.  
EMRY TRADING CO.  
ESSCO INC.  
EURATEK INC.  
EXPORT U.S.A. CANADA INC.  
FELINE FILMS INC.  
FIRST MCCARTHY CAPITAL CORPORATION  
FRANK ROBY EXPORTING CO.  
FRENAM INTERNATIONAL TRADING INC.  
GENERAL MERCHANTS INTERNATIONAL INC.  
GLACEN INC.  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
H. FINE & SONS LIMITED  
H.J. SKELTON (CANADA) LIMITED  
HI-BITS SYSTEMS  
HOSHIO CANADA INC.  
ICONOPOWER LIMITED  
INTERMARK TRADING LTD.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC.  
INTERVEST TRADING COMPANY LIMITED  
J & J TRADING  
J. PHILIP HUMFREY INTERNATIONAL INC.  
J.B. INTERNATIONAL SHIPPERS LTD.

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J.C. DE LA RIVIERE ASSOCIATES LTD.  
K. FISHER ENTERPRISES LTD.  
KENNEDY ROSS & ASSOC.  
KESSLER TECH (CANADA) INC.  
KOOT CONSOLIDATED INTERNATIONAL LTD.  
L & R IMPORT EXPORT INC.  
LE-HAN CANADA INC.  
LENCO FIBER CORP  
LES HOMARDS GIDNEY LOBSTER LTD.  
LIMEXCO INC.  
LORNE SHIELDS INTERTRADE CORP.  
LOWELL & CHRISTMAS (CANADA) INC.  
LYC ENTERPRISES INC.  
M. GURVEY & BERRY CO. INC.  
MAMMA INTERNATIONAL  
MARCON INTERNATIONAL  
MARSHALL COMMODITIES LTD.  
METRO INTERNATIONAL TRADING COMPANY  
MOHAWK GRINDING INC.  
NORGISTEN EXPORT CANADA LTD.  
MULTI-NATIONAL SALES LIMITED  
MULTICHEM IMPORT EXPORT INC.  
NAMTRADE INTERNATIONAL INC.  
NCM INTERNATIONAL MARKETING SERVICES INC.  
NORSTREAM INTERTEC INC.  
NORTH AMERICAN TURBOTECH LTD.  
NORTHERN HARVEST SEAFOOD INC.  
O. OASIS PICTURES INC.  
ONEKAT IMPORT EXPORT INC.  
ORIENT'S IMPEX COMPANY LTD.  
OVERSEAS PROJECTS CORP. OF CANADA LTD.  
PACLINE CORPORATION  
PAGEWORKS INC.  
PARSONS SEEDS LIMITED.  
PATHFINDER SYSTEMS DESIGN LTD.  
PDC TECHNOLOGY CORP  
PERMACARE PRODUCTS INC.  
PME EXPORTATION INC.  
Q-LUBE MIRABEC INC.  
QUALITAS INTERNATIONAL INC.  
R.S. ROBINSON'S SONS (1971) LTD.  
RIO IMPORT & EXPORT LTD.  
RUDDY INTERNATIONAL  
RUDOLF VAN DER WALDE (1975) LTD./LTEE  
SABRET MARKETING DIV. OF 836067 ONT. INC.  
SCHOLARS' BOOKS INTERNATIONAL LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SEED-LINK DIV. OF LANDIS SEED COA. LTD.  
SEL-DRUM CORPORATION  
SENEY ENTERPRISES INC.  
SEYBOLD INTERNATIONAL INC.  
SOCIETE COMMERCIALE MCNAMARA INC.  
SOFTCO DISTRIBUTORS & CONSULTANTS LTD.  
SOGELCO INTERNATIONAL INC.  
SPORTS KEYBEC INTERNATIONAL INC.  
STARPARTS CANADA  
STRIDER SPORTS INC.  
TECHNESSEN LIMITED  
TENILUBUS IMPORT/EXPORT  
TESCO TRADING CO. LTD.  
THE CANADIAN CONNECTION DIV. OF AFRIAT  
THE EAST ASIATIC COMPANY (CANADA) INC.  
THE ODURO WORLD ENTERPRISES  
THINKING SYSTEMS CORPORATION  
TITAN TRADING INTERNATIONAL INC.  
TLC PRODUCE SALES  
TRACOMEX INTERNATIONAL ENRG.  
TRADING & MARKETING CO. (CANADA) INC.  
TRICO SEAFOOD  
TROMCO INTERNATIONAL  
TUTTAVIK INC.  
TYEE TIMBER PRODUCTS LTD.  
UNIVERSAL MARKETING AGENCIES  
WEDGEWOODS IMPORT EXPORT  
WESTMOUNT FOREST PRODUCTS LTD.  
WILLIAM D. BRANSON LIMITED  
WOODHOUSE INTL. MARKETING (QUE.) INC.  
ZAIDAN INTERNATIONAL  
ZGARKA-KAYE DISTRIBUTION LTD.  
ZNIDAR BROS. (1982) INC.  
660431 ONTARIO INC.  
ALDERBRANCH ENTERPRISES INC.  
ASIATIC & PACIFIC TRADING CO. LTD.  
BARRINGTON INTERNATIONAL LTD.  
CANATLANTIC MARKETING SERVICES LTD.  
CENTRAL SUPPLIES & SALES LTD.  
CHENO INTERNATIONAL LTD.  
D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
DONALDSON INT'L LIVESTOCK LIMITED

CONTINUED...

## TRADING HOUSES BY COUNTRY

RENAM INTERNATIONAL TRADING INC.  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
KENNEDY ROSS & ASSOC.  
LE GROUPE MULTIMEDIA DU CANADA INC.  
LES PIECES ARBROBECC CANADA LTEE  
LOVELL & CHRISTMAS (CANADA) INC.  
MITSUBISHI CANADA LIMITED  
NATIONAL SEA PRODUCTS LTD. INTL. MKRTG.  
NORDVIST INTERNATIONAL INC.  
NORSTREAM INTERTEC INC.  
NORTHAM FOOD TRADING CO.  
PRIMO FOODS LIMITED  
RAMSEN ENGINEERING ASSOCIATES INC.  
RIO IMPORT & EXPORT LTD.  
TESCO TRADING CO. LTD.

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| DOMESTIC CONVERTERS INC.                  | QUE.  |
| DONALDSON INT'L LIVESTOCK LIMITED         | ONT.  |
| DUNCAN INSTRUMENTS CANADA LTD.            | ONT.  |
| ELECTRONIC WHOLESALERS CO. LTD.           | QUE.  |
| ELEVAT ELECTRONIC SALES CORP.             | ONT.  |
| ENGLISH BAY CEDAR PRODUCTS LTD.           | B.C.  |
| ESSCO INC.                                | ONT.  |
| EXPORT U.S.A. CANADA INC.                 | QUE.  |
| FELINE FILMS INC.                         | QUE.  |
| FIRST MCCARTHY CAPITAL CORPORATION        | ONT.  |
| FRANK ROBY EXPORTING CO.                  | QUE.  |
| FREMAH INTERNATIONAL TRADING INC.         | QUE.  |
| G. VAN KAM TRADING CO. LTD.               | QUE.  |
| GENERAL MERCHANTS INTERNATIONAL INC.      | ALTA. |
| GLACEM INC.                               | QUE.  |
| GLOBAL TRADING CORP. DIV. OF 153006 CDA   | QUE.  |
| GLOBE MARKETING INTERNATIONAL             | SASK. |
| GREAT WHITE NORTH LTD.                    | ONT.  |
| H. FINE & SONS LIMITED                    | ONT.  |
| H.J. SKELTON (CANADA) LIMITED             | ONT.  |
| HORSEHART INTERNATIONAL                   | ALTA. |
| IBASCO-INT'L. BUYERS & SELLERS CO.        | ONT.  |
| ICONOPOWER LIMITED                        | ONT.  |
| INTERNATIONAL ROAD DYNAMICS INC.          | SASK. |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  | QUE.  |
| J. PHILIP HUMFREY INTERNATIONAL INC.      | ONT.  |
| J.B. INTERNATIONAL SHIPPERS LTD.          | ONT.  |
| K. FISHER ENTERPRISES LTD.                | ONT.  |
| KENNEDY ROSS & ASSOC.                     | ONT.  |
| LADIMEX INC.                              | QUE.  |
| LAMBTON COLLEGE                           | QUE.  |
| LE-HAM CANADA INC.                        | ONT.  |
| LENCO FIBER CORP.                         | QUE.  |
| LES FRERES HUBERT, COURTIERIS EN ALIMENT. | QUE.  |
| LES HAUTES MERS/PLEAMAR INT'L.            | QUE.  |
| LES HOMARDS GIDNEY LOBSTER LTD.           | QUE.  |
| LIMEXCO INC.                              | QUE.  |
| LYDD'S INTERNATIONAL AUTOMOTIVE BROKERS   | N.S.  |
| LORNE SHIELDS INTERTRADE CORP.            | ONT.  |
| LTC ENTERPRISES INC.                      | B.C.  |
| M. GURVEY & BERRY CO. INC.                | ONT.  |
| MARCON INTERNATIONAL                      | ONT.  |
| MCKAY & ASSOCIATES LTD                    | ALTA. |
| METRO INTERNATIONAL TRADING COMPANY       | ONT.  |
| MITRADE EXPORT INC.                       | QUE.  |
| MORGISTEN EXPORT CANADA LTD.              | N.S.  |
| MULTICHEM IMPORT EXPORT INC.              | QUE.  |
| NAMTRADE INTERNATIONAL INC.               | QUE.  |
| NCM INTERNATIONAL MARKETING SERVICES INC  | B.C.  |
| NORSTREAM INTERTEC INC.                   | ONT.  |
| NORTH AMERICAN TURBOTECH LTD.             | QUE.  |
| NORTHERN HARVEST SEAFOOD INC.             | B.C.  |
| O. OASIS PICTURES INC.                    | ONT.  |
| OMEXI IMPORT EXPORT INC.                  | QUE.  |
| OVERSEAS PROJECTS CORP. OF CANADA LTD.    | ONT.  |
| PARSONS SEEDS LIMITED.                    | ONT.  |
| PERMACARE PRODUCTS INC.                   | QUE.  |
| PITMAN MFG. CO. INC. INTERNATIONAL DIV.   | ONT.  |
| PRODIMEX INC.                             | QUE.  |
| PROMEXPORT CANADA LIMITED                 | QUE.  |
| PUNDA MERCANTILE INC.                     | QUE.  |
| Q-LUBE MIRABEC INC.                       | QUE.  |
| QUALITAS INTERNATIONAL INC.               | ALTA. |
| QUELUMEX ENR.                             | QUE.  |
| R.S. ROBINSON'S SONS (1971) LTD.          | MAN.  |
| RAMSEN ENGINEERING ASSOCIATES INC.        | N.S.  |
| REGOR INTERNATIONAL INC.                  | QUE.  |
| RIO IMPORT & EXPORT LTD.                  | N.S.  |
| ROME INTERNATIONAL MARKETING              | MAN.  |
| RUDDY INTERNATIONAL                       | ONT.  |
| SABRET MARKETING DIV. OF 836067 INT. INC. | ONT.  |
| SARECO SEAFOODS INC.                      | B.C.  |
| SCHOLARS' BOOKS INTERNATIONAL LTD.        | B.C.  |
| SCOTTHALLS LIMITED                        | QUE.  |
| SEABOARD LUMBER SALES COMPANY LIMITED     | B.C.  |
| SENEY ENTERPRISES INC.                    | ONT.  |
| SEYBOLD INTERNATIONAL INC.                | ONT.  |
| SHIELD MARKETING SERVICES INC.            | ONT.  |
| SOFTCODE DISTRIBUTORS & CONSULTANTS LTD.  | ONT.  |
| SOLAR STONE LTD.                          | QUE.  |
| STARPARTS CANADA                          | MAN.  |
| TENLUBUS IMPORT/EXPORT                    | ONT.  |
| THE EAST ASIATIC COMPANY (CANADA) INC.    | B.C.  |
| THE ODORO WORLD ENTERPRISES               | MAN.  |
| TITAN TRADING INTERNATIONAL INC.          | ONT.  |
| TLC PRODUCE SALES                         | B.C.  |
| TRADING & MARKETING CO. (CANADA) INC.     | QUE.  |
| TRANSCO FOOD TRADING INC.                 | QUE.  |
| TRICO SEAFOOD                             | N.B.  |

## PORTUGAL

EXPORTS : AGRO COMPANY OF CANADA LIMITED  
AGRO COMPANY OF CANADA LTD  
BETHUNE IMPORT-EXPORT LTD.  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANADIAN LIVESTOCK EXPORTERS ASSOCIATION  
CBC ENTERPRISES  
CETECO INTERNATIONAL CANADA  
CLOUSTON FOODS CANADA LTD.  
GENICANAM INC.  
HALFORD HIDE AND LEATHER CO. LTD.  
IBASCO-INTL. BUYERS & SELLERS CO.  
INTERNATIONAL COMMODITIES EXPORT CO.  
INTERVEST TRADING COMPANY LIMITED  
ISLAND SHIPPING LIMITED  
LE-HAN CANADA INC.  
LOUIS DREYFUS CANADA LTD.  
M. DE SAINT-HILAIRE MGMT SERVICES  
MARSHALL COMMODITIES LTD.  
MARTIN & STEWART INC.  
NATIONAL SEA PRODUCTS LTD. INTL. MKRTG.  
NORSTREAM INTERTEC INC.  
NORTHAM FOOD TRADING CO.  
PME EXPORTATION INC.  
RONALD A. CHISHOLM LIMITED  
SEL-DRUM CORPORATION  
TRICO SEAFOOD  
VILLA NOVA INTL. IMPORT EXPORT INC.  
WEST INDIA TRADING CO. INC.

INTERESTED: AG-COM TRADING INC.  
ALAN WRIGHT BISON-BISON  
ALPHA WHOLESALE (CANADA) LTD.  
AMALGAMATED GLOBAL ENTERPRISES INC.  
ANFAL GROUP LIMITED  
ANDRESEN INTERNATIONAL INC.  
ARAVIS DISTRIBUTION INC.  
ARICO CANADA LTD.  
ARTFUL APPLICATIONS INC.  
ASIATIC & PACIFIC TRADING CO. LTD.  
ATAC INTERNATIONAL INC.  
BACALAO DEL CASTILLO INC.  
BACON INTERNATIONAL MARKETING LTD.  
BALFOUR GUTHRIE FOREST PRODUCTS INC.  
BARRINGTON INTERNATIONAL LTD.  
BASTIN INTERNATIONAL  
BAYSHORE (NFLD.) INC.  
BJS MARKETING & CONSULTING  
C.D.N.V. INC.  
C.E.O. INC.  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CALKINS & BURKE LIMITED  
CANADA PACKERS INC. INT'L TRADE DIV.  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANADIAN SOURCE IMPORTS & EXPORTS INC.  
CANADIAN TRADERS LIMITED  
CANATLANTIC MARKETING SERVICES LTD.  
CAMEDEX LIMITED  
CATA BRANDS INC.  
CBC ENTERPRISES  
CFB TRADING COMPANY LTD.  
CHARLES CHAPLIN ENTERPRISES INC.  
CHARLESCRAFT  
CLIC TRADING INC.  
CLIMIS EXPORT INC.  
CLIMIS INTERNATIONAL INC.  
COLOURS INTERNATIONAL INC.  
CURTRADE  
D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
DANA DOUGLAS MARKETING INTERNATIONAL  
DEKONIC INTERNATIONAL MERCANTILE CO.

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## TRADING HOUSES BY COUNTRY

TROMCO INTERNATIONAL  
 UNIVERSAL MARKETING AGENCIES  
 WEDGEWOODS IMPORT EXPORT  
 WEST INDIA TRADING CO. INC.  
 WESTMOUNT FOREST PRODUCTS LTD.  
 WILLIAM D. BRANSON LIMITED  
 WOODHOUSE INTL. MARKETING (QUE.) INC.  
 ZAIDAM INTERNATIONAL  
 ALDERBRANCH ENTERPRISES INC.  
 ASIATIC & PACIFIC TRADING CO. LTD.  
 CETECO INTERNATIONAL CANADA  
 EASTERN TOWNSHIPS PRODUCE LTD.  
 GREAT WHITE NORTH LTD.  
 IBASCO-INTL. BUYERS & SELLERS CO.  
 KENNEDY ROSS & ASSOC.  
 NATIONAL SEA PRODUCTS LTD. INTL. MKRTG.  
 NORSTREAM INTERTEC INC.  
 NORTHAM FOOD TRADING CO.  
 PRIMO FOODS LIMITED  
 S. BLINICK COMPANY LIMITED  
 S.H. BLACKWELL COMPANY INC.  
 ZAVAT TRADING INC.

## SCOTLAND

EXPORTS : AGRO COMPANY OF CANADA LIMITED  
AIGLE HOLDINGS LIMITED  
ALFRED C. TOEPFER (CANADA) LTD.  
AMIXTER CANADA INC.  
BALFOUR GUTHRIE FOREST PRODUCTS INC.  
BARRINGTON INTERNATIONAL LTD.  
BENDIX AVELEX INC. AERO-MARINE DIVISION  
BOCKNEK LTD.  
BRITISH COLUMBIA TREE FRUITS LTD.  
C.E.O. INC.  
CANADA PACKERS INC. INT'L TRADE DIV.  
CANADIAN LIVESTOCK EXPORTERS ASSOCIATION  
CANADIAN TRADERS LIMITED  
CLOUSTON FOODS CANADA LTD.  
DOTCO INC.  
EAGLE TRADING LIMITED  
F.K.C. SNYDER INC.  
FAIRMOUNT & CLARK INC.  
FELL-FAB INTERNATIONAL INC.  
FORT LUMBER CO. INC.  
MARTIN & STEWART INC.  
NATIONAL SEA PRODUCTS LTD. INTL. MKTG.  
NATURE'S WINDOW  
NIKKA TRADERS INC.  
NORANDA FOREST SALES INC.  
O. OASIS PICTURES INC.  
ONTARIO PRODUCE COMPANY BRADFORD DIV.  
OVERSEAS PROJECTS CORP. OF CANADA LTD.  
PEXIN ENTERPRISES INC.  
R.V.C. ROYAL VIKING CONTEMPORARY  
RUDDY INTERNATIONAL  
SEABOARD LUMBER SALES COMPANY LIMITED  
SEED-LINK DIV. OF LANDIS SEED COA. LTD.  
SHEELD MARKETING SERVICES INC.  
THE HOWARD JAMES CO. LTD.  
THINKING SYSTEMS CORPORATION  
WARD BEDAS (CANADA) LIMITED  
WESTMOUNT FOREST PRODUCTS LTD.  
ZGARKA-KAYE DISTRIBUTION LTD.  
INTERESTED: AG-COM TRADING INC.  
ALAN WRIGHT BISON-BISON  
ALPHA WHOLESAL (CANADA) LTD.  
AMALGAMATED GLOBAL ENTERPRISES INC.  
AMFAL GROUP LIMITED  
ANDRESEN INTERNATIONAL INC.  
ARAVIS DISTRIBUTION INC.  
ARTFUL APPLICATIONS INC.  
ASIATIC & PACIFIC TRADING CO. LTD.  
ATAC INTERNATIONAL INC.  
BASTIN INTERNATIONAL  
BENTO MARKETING  
BJ5 MARKETING & CONSULTING  
BNG PHARMACEUTICAL PRODUCTS INC.  
BUSCHLEN/MOWATT FINE ARTS LTD.  
CALKINS & BURKE LIMITED  
CAN-NAM TRIMEX INC.  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANADIAN MERCHANT VENTURER  
CANATLANTIC MARKETING SERVICES LTD.  
CANEDEX LIMITED  
CAPRICORP INTERNATIONAL DEVELOPMENT INC.  
CBC ENTERPRISES  
CFB TRADING COMPANY LTD.  
CHARLES CHAPLIN ENTERPRISES INC.

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| CHARLESCRAFT                              | ONT.  |
| CLIMIS INTERNATIONAL INC.                 | QUE.  |
| CURTRADE                                  | ONT.  |
| CWTC CANADA WEST TRADING CORPORATION      | ALTA. |
| DANA DOUGLAS MARKETING INTERNATIONAL      | ONT.  |
| DEKONIC INTERNATIONAL MERCANTILE CO.      | ONT.  |
| DOMESTIC CONVERTERS INC.                  | QUE.  |
| DONALDSON INT'L LIVESTOCK LIMITED         | ONT.  |
| DOTCO INC.                                | ALTA. |
| DUNCAN INSTRUMENTS CANADA LTD.            | ONT.  |
| EAGLE TRADING LIMITED                     | ONT.  |
| EDGAM SOFTWARE LTD.                       | B.C.  |
| EMRY TRADING CO.                          | B.C.  |
| ERACO INTERNATIONAL TRADING INC.          | ONT.  |
| EVRON INTERNATIONAL INC.                  | ONT.  |
| EXPORT U.S.A. CANADA INC.                 | QUE.  |
| FIRST MCCARTHY CAPITAL CORPORATION        | ONT.  |
| FORALIX EXPORT CANADA INC.                | QUE.  |
| FRANK ROBY EXPORTING CO.                  | QUE.  |
| FREHAM INTERNATIONAL TRADING INC.         | QUE.  |
| GENERAL MERCHANTS INTERNATIONAL INC.      | ALTA. |
| GLACEM INC.                               | QUE.  |
| GLOBAL TRADING CORP. DIV. OF 153006 CDA   | QUE.  |
| GLOBE MARKETING INTERNATIONAL             | SASK. |
| GREAT WHITE NORTH LTD.                    | ONT.  |
| H. FINE & SONS LIMITED                    | ONT.  |
| H.J. SKELTON (CANADA) LIMITED             | ONT.  |
| HORSEMARY INTERNATIONAL                   | ALTA. |
| ICONPOWER LIMITED                         | ONT.  |
| IMPO MARK PRODUCTS                        | ALTA. |
| INTERGULF COMMODITIES (INT'L)             | B.C.  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  | QUE.  |
| J & J TRADING                             | B.C.  |
| J. PHILIP HUMFREY INTERNATIONAL INC.      | ONT.  |
| J.B. INTERNATIONAL SHIPPERS LTD.          | ONT.  |
| K. FISHER ENTERPRISES LTD.                | ONT.  |
| KENNEDY ROSS & ASSOC.                     | ONT.  |
| KESSLER TECH (CANADA) INC.                | QUE.  |
| KOOT CONSOLIDATED INTERNATIONAL LTD.      | ONT.  |
| L.H. EXPORTS LTD.                         | ALTA. |
| LE-MAN CANADA INC.                        | ONT.  |
| LES FRERES HUBERT, COURTIER EN ALIMENT.   | QUE.  |
| LES HOMARDS GIDNEY LOBSTER LTD.           | QUE.  |
| LORNE SHIELDS INTERTRADE CORP.            | ONT.  |
| LOVELL & CHRISTMAS (CANADA) INC.          | QUE.  |
| LTC ENTERPRISES INC.                      | B.C.  |
| M. GURVEY & BERRY CO. INC.                | ONT.  |
| MARCON INTERNATIONAL                      | ONT.  |
| MCLEOD FOREST PRODUCTS LIMITED            | N.S.  |
| METRO INTERNATIONAL TRADING COMPANY       | ONT.  |
| MISKAND TRADING CO. LTD.                  | B.C.  |
| MORGISTEN EXPORT CANADA LTD.              | N.S.  |
| MULTI-NATIONAL SALES LIMITED              | ONT.  |
| NCM INTERNATIONAL MARKETING SERVICES INC  | B.C.  |
| NEO-DREAMS MARKETING & DEVELOPMENT        | B.C.  |
| NORSTREAM INTERTEC INC.                   | ONT.  |
| NORTH AMERICAN TURBOTECH LTD.             | QUE.  |
| NORTHERN HARVEST SEAFOOD INC.             | B.C.  |
| OFFSHORE MARKETING INTERNATIONAL          | N.S.  |
| OVERSEAS PROJECTS CORP. OF CANADA LTD.    | ONT.  |
| PACLINE CORPORATION                       | ONT.  |
| PAUFUR MARKETING INC.                     | ONT.  |
| PATHFINDER SYSTEMS DESIGN LTD.            | ONT.  |
| Q-LUBE MIRABEC INC.                       | QUE.  |
| QUALITAS INTERNATIONAL INC.               | ALTA. |
| R.V.C. ROYAL VIKING CONTEMPORARY          | ONT.  |
| RIO IMPORT & EXPORT LTD.                  | N.S.  |
| SARBET MARKETING DIV. OF 836067 ONT. INC. | ONT.  |
| SARECO SEAFOODS INC.                      | B.C.  |
| SCHOLARS' BOOKS INTERNATIONAL LTD.        | B.C.  |
| SENEY ENTERPRISES INC.                    | ONT.  |
| SEYBOLD INTERNATIONAL INC.                | ONT.  |
| SIGMAN & JONES LTD.                       | QUE.  |
| SOGELOCO INTERNATIONAL INC.               | QUE.  |
| SPORTS KEYBEC INTERNATIONAL INC.          | QUE.  |
| STARPARTS CANADA                          | MAN.  |
| STORMONT CHEMICALS LTD.                   | ONT.  |
| TEMPRO INTERNATIONAL                      | B.C.  |
| THE CANADIAN CONNECTION DIV. OF AFRIAT    | QUE.  |
| THE EAST ASIATIC COMPANY (CANADA) INC.    | B.C.  |
| THE ODOUR WORLD ENTERPRISES               | MAN.  |
| THINKING SYSTEMS CORPORATION              | ONT.  |
| THORNS IMPORT-EXPORT TRADING ENRG.        | QUE.  |
| TITAN TRADING INTERNATIONAL INC.          | ONT.  |
| TLC PRODUCE SALES                         | B.C.  |
| TRACOMEX INTERNATIONAL ENRG.              | QUE.  |
| TRADING & MARKETING CO. (CANADA) INC.     | QUE.  |
| TRICO SEAFOOD                             | N.B.  |
| TRONCO INTERNATIONAL                      | ONT.  |

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### TRADING HOUSES BY COUNTRY

**BUYING FROM:**

## SPAIN

## EXPORTS

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**INTERESTED:**

WILLIAM D. BRANSON LIMITED

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## TRADING HOUSES BY COUNTRY

**BUYING FROM:**

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CETECO INTERNATIONAL CANADA  
CFB TRADING COMPANY LTD.  
CHEMO INTERNATIONAL LTD.  
DELTONIC TRADING CORP.  
DOMESTIC CONVERTERS INC.  
FAIRMOUNT & CLARK INC.  
FELL-FAB INTERNATIONAL INC.  
G. VAN KAM TRADING CO. LTD.  
GORDON HUNTER KNITWEAR INC.  
GREAT WHITE NORTH LTD.  
HARVEST AGRICULTURAL EXPORT CO.  
I-D FOODS CORPORATION  
IBASCO-INTL. BUYERS & SELLERS CO.  
INTERMARK TRADING LTD.  
INTERSPAN INDUSTRIAL SALES INC.  
KENNEDY ROSS & ASSOC.  
KOOT CONSOLIDATED INTERNATIONAL LTD.  
LARTERIE LTEE  
METRATRADER LIMITED  
NITRADE EXPORT INC.  
MITSUBISHI CANADA LIMITED  
NORPLAST INC.  
NORSTREAM INTERTEC INC.  
NORTHMAN FOOD TRADING CO.  
PACIFIC BASIN RESOURCES LTD.  
PANDIT INTERNATIONAL  
PME EXPORTATION INC.  
PRIMO FOODS LIMITED  
RUDDY INTERNATIONAL  
S. BLINICK COMPANY LIMITED  
SECT (SERVICE ET EQUIPEMENT CON) INC.  
SEYBOLD INTERNATIONAL INC.  
STECKO CHEM INC.  
STORMONT CHEMICALS LTD.  
STORZ CANADA DIV. OF 315823 ONT. LTD.  
TESCO TRADING CO. LTD.  
THE EAST ASIATIC COMPANY (CANADA) INC.  
THYSSEN CANADA LIMITED  
WILLIAM D. BRANSON LIMITED

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## SWEDEN

EXPORTS : A. LAMBERT INTERNATIONAL INC.  
AG-COM TRADING INC.  
AGRO COMPANY OF CANADA LIMITED  
ALDERBRANCH ENTERPRISES INC.  
AMALGAMET CANADA  
ANDRESEN INTERNATIONAL INC.  
ARICO CANADA LTD.  
ARTFUL APPLICATIONS INC.  
BALFOUR GUTHRIE FOREST PRODUCTS INC.  
BARRINGTON INTERNATIONAL LTD.  
BETA COMPANY  
BETHUNE IMPORT-EXPORT LTD.  
BRITISH COLUMBIA TREE FRUITS LTD.  
BRITNELL TRADING INC.  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CALKINS & BURKE LIMITED  
CANADA PACKERS INC. INT'L TRADE DIV.  
CANADIAN TRADERS LIMITED  
CANEDEX LIMITED  
CANWORLD FOODS LTD.  
CBC ENTERPRISES  
CLIC TRADING INC.  
CLOUSTON FOODS CANADA LTD.  
CONCISE EXPORTISE LTD  
DEBLOIS LIKELY LIMITED  
DONALDSON INT'L LIVESTOCK LIMITED  
F.K.C. SNYDER INC.  
FREMAM INTERNATIONAL TRADING INC.  
GICOM IMPORT EXPORT INC.  
GREAT WHITE NORTH LTD.  
HOLMWALL INTERNATIONAL TRADING INC  
J & J TRADING  
LES FRERES HUBERT, COURTIER EN ALIMENT.  
LES PIECES ARBROEC CANADA LEE  
LES PRODUITS D'ERABLE BEAUDRY INC.  
LOYD'S INTERNATIONAL AUTOMOTIVE BROKERS  
LORNE SHIELDS INTERTRADE CORP.  
MARSHALL COMMODITIES LTD.  
MARTIN & STEWART INC.  
MATSON TRADING HOUSE  
MCKAY RIVARD & CO. LTD.  
MICHAEL'S EQUIPMENT (OTTAWA) LTD.  
MISKAND TRADING CO. LTD.  
MITSUBISHI CANADA LTD.  
MOTTO ENTERPRISES CO. LIMITED  
NAMTRADE INTERNATIONAL INC.

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# TRADING HOUSES BY COUNTRY

INTERESTED:

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| NATIONAL SEA PRODUCTS LTD. INTL. MKTG.   | N.S.   | KATOMEK FOODS LTD.                        | QUE.          |
| NATURE'S WINDOW                          | ONT.   | KAUFMANN PACIFIC WOOD PRODUCTS LTD        | B.C.          |
| NIKKA TRADERS INC.                       | B.C.   | KENNEDY ROSS & ASSOC.                     | ONT.          |
| NORANDA FOREST SALES INC.                | ONT.   | KOOT CONSOLIDATED INTERNATIONAL LTD.      | ONT.          |
| NORTHAM FOOD TRADING CO.                 | QUE.   | LE GROUPE MULTIMEDIA DU CANADA INC.       | QUE.          |
| OFFSHORE MARKETING INTERNATIONAL         | N.S.   | LE-HAM CANADA INC.                        | ONT.          |
| OVERSEAS PROJECTS CORP. OF CANADA LTD.   | ONT.   | LENCO FIBER CORP.                         | QUE.          |
| PAGEWORKS INC.                           | ONT.   | LES HAUTES MERS/PLEAMAR INT'L.            | QUE.          |
| PME EXPORTATION INC.                     | QUE.   | LES HOMARDS GIDNEY LOBSTER LTD.           | QUE.          |
| R. BRUNET COMPANY                        | QUE.   | LINEXCO INC.                              | QUE.          |
| R.S. ROBINSON'S SONS (1971) LTD.         | MAN.   | LORNE SHIELDS INTERTRADE CORP.            | ONT.          |
| RONALD A. CHISHOLM LIMITED               | ONT.   | LOVELL & CHRISTMAS (CANADA) INC.          | QUE.          |
| SEED-LINK DIV. OF LANDIS SEED COA. LTD.  | ONT.   | LTC ENTERPRISES INC.                      | B.C.          |
| SEL-DRUM CORPORATION                     | ONT.   | M. GURVEY & BERRY CO. INC.                | ONT.          |
| SHEELD MARKETING SERVICES INC.           | ONT.   | MANNA INTERNATIONAL                       | ONT.          |
| SOCOMER INCORPORATED                     | QUE.   | MARCON INTERNATIONAL                      | ONT.          |
| SOGELCO INTERNATIONAL INC.               | QUE.   | MARTELL EXPORTING LTD.                    | ONT.          |
| SPORTS KEYBEC INTERNATIONAL INC.         | QUE.   | MATOUSEK ART LIMITED                      | ALTA.         |
| TECHNESSEN LIMITED                       | ONT.   | METRO INTERNATIONAL TRADING COMPANY       | ONT.          |
| THINKING SYSTEMS CORPORATION             | ONT.   | MILLBANKE RESOURCES LTD                   | B.C.          |
| TITAN TRADING INTERNATIONAL INC.         | ONT.   | MOHAWK GRINDING INC.                      | ONT.          |
| TRADEX LIMITED                           | N.S.   | MORGISTEN EXPORT CANADA LTD.              | N.S.          |
| TRICO MARKETING SERVICES INC.            | N.B.   | MORSE PRO-VISIONS LTEE                    | QUE.          |
| TRICO SEAFOOD                            | N.B.   | MULTICHEM IMPORT EXPORT INC.              | QUE.          |
| WARD BEDAS (CANADA) LIMITED              | B.C.   | NCM INTERNATIONAL MARKETING SERVICES INC  | B.C.          |
| ZGARKA-KAYE DISTRIBUTION LTD.            | ONT.   | NEO-DREAMS MARKETING & DEVELOPMENT        | B.C.          |
| AG-COM TRADING INC.                      | ONT.   | NORSTREAM INTERTEC INC.                   | ONT.          |
| ALAN WRIGHT BISON-BISON                  | MAN.   | NORTH AMERICAN TURBOTECH LTD.             | QUE.          |
| ALPHA WHOLESALE (CANADA) LTD.            | B.C.   | NORTHERN HARVEST SEAFOOD INC.             | B.C.          |
| AMALGAMATED GLOBAL ENTERPRISES INC.      | QUE.   | O. OASIS PICTURES INC.                    | ONT.          |
| AMFAL GROUP LIMITED                      | N.S.   | OFFSHORE MARKETING INTERNATIONAL          | N.S.          |
| ANDRESEN INTERNATIONAL INC.              | B.C.   | OMEXI IMPORT EXPORT INC.                  | QUE.          |
| ARAVIS DISTRIBUTION INC.                 | QUE.   | ORIENT'S IMPEX COMPANY LTD.               | ONT.          |
| ASIATIC & PACIFIC TRADING CO. LTD.       | ALTA.  | OVERSEAS PROJECTS CORP. OF CANADA LTD.    | ONT.          |
| ATAC INTERNATIONAL INC.                  | ONT.   | PACLINE CORPORATION                       | ONT.          |
| B.L. ARMSTRONG CO. LTD.                  | ONT.   | PERETO TRADING HOUSE LTD.                 | B.C.          |
| BACALAO DEL CASTILLO INC.                | QUE.   | PARSONS SEEDS LIMITED.                    | ONT.          |
| BASTIN INTERNATIONAL                     | MAN.   | PATHFINDER SYSTEMS DESIGN LTD.            | ONT.          |
| BENETEC DISTRIBUTORS INTERNATIONAL INC.  | B.C.   | PDC TECHNOLOGY CORP.                      | B.C.          |
| BEVERLEY HAMBURG ENTERPRISES INC.        | QUE.   | PEGASUS                                   | ONT.          |
| BJ'S MARKETING & CONSULTING              | ONT.   | PERMACARE PRODUCTS INC.                   | QUE.          |
| BLUE SKY CORPORATION                     | B.C.   | PETERS LUMBER COMPANY INC.                | MAN.          |
| BUSCHLEN/MOWATT FINE ARTS LTD.           | B.C.   | PRINCIPAL INTL. THE TRADING HOUSE         | B.C.          |
| C.E.O. INC.                              | ONT.   | PUNDA MERCANTILE INC.                     | QUE.          |
| CAN-NAM TRIMEX INC.                      | SASK.  | Q-LUBE MIRABEC INC.                       | QUE.          |
| CANADIAN HONEY & FINE FOODS EXPORTERS    | ALTA.  | QUALITAS INTERNATIONAL INC.               | ALTA.         |
| CANADIAN MERCHANT VENTURER               | QUE.   | QUELUMEX ENR.                             | QUE.          |
| CAPEX INDUSTRIES CORPORATION LTD.        | ONT.   | R.S. ROBINSON'S SONS (1971) LTD.          | MAN.          |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC. | QUE.   | RIO IMPORT & EXPORT LTD.                  | N.S.          |
| CBC ENTERPRISES                          | B.C.   | RUDDY INTERNATIONAL                       | ONT.          |
| CFB TRADING COMPANY LTD.                 | ONT.   | RUDOLF VAN DER WALDE (1975) LTD./LTEE     | QUE.          |
| CHARLES CHAPLIN ENTERPRISES INC.         | ONT.   | SARBET MARKETING DIV. OF 836067 ONT. INC. | ONT.          |
| CHARLESCRAFT                             | QUE.   | SARECO SEAFOODS INC.                      | B.C.          |
| CLIMIS INTERNATIONAL INC.                | QUE.   | SCHOLARS' BOOKS INTERNATIONAL LTD.        | B.C.          |
| COMTECH TRADING CO. LIMITED              | ONT.   | SEABOARD LUMBER SALES COMPANY LIMITED     | B.C.          |
| CURTRADE                                 | ONT.   | SEL-DRUM CORPORATION                      | ONT.          |
| CWTC CANADA WEST TRADING CORPORATION     | ALTA.  | SENEY ENTERPRISES INC.                    | ONT.          |
| DANA DOUGLAS MARKETING INTERNATIONAL     | ONT.   | SEYBOLD INTERNATIONAL INC.                | QUE.          |
| DEKONIC INTERNATIONAL MERCANTILE CO.     | ONT.   | SOCIETE COMMERCIALE MCNAMARA INC.         | QUE.          |
| DOMESTIC CONVERTERS INC.                 | QUE.   | SOFTCODE DISTRIBUTORS & CONSULTANTS LTD.  | ONT.          |
| DOTCO INC.                               | ALTA.  | SOLAR STONE LTD.                          | QUE.          |
| DUNCAN INSTRUMENTS CANADA LTD.           | ONT.   | STARPARTS CANADA                          | MAN.          |
| EDGAM SOFTWARE LTD.                      | B.C.   | TECHNESSEN LIMITED                        | ONT.          |
| ELECTRONIC WHOLESALERS CO. LTD.          | QUE.   | TENLUBUS IMPORT/EXPORT                    | ONT.          |
| ELSON INTERNATIONAL TRADING CO. INC.     | QUE.   | TENPRO INTERNATIONAL                      | B.C.          |
| EMRY TRADING CO.                         | B.C.   | TESCO TRADING CO. LTD.                    | B.C.          |
| EQUITY WORLD TRADING COMPANY             | QUE.   | THE CANADIAN CONNECTION DIV. OF AFRIAT    | QUE.          |
| EURATEK INC.                             | ONT.   | THE EAST ASIATIC COMPANY (CANADA) INC.    | B.C.          |
| EXPORT U.S.A. CANADA INC.                | QUE.   | THE ODURO WORLD ENTERPRISES               | MAN.          |
| FELINE FILMS INC.                        | QUE.   | THINKING SYSTEMS CORPORATION              | ONT.          |
| FIRST MCCARTHY CAPITAL CORPORATION       | ONT.   | TITAN TRADING INTERNATIONAL INC.          | ONT.          |
| FRANK ROBY EXPORTING CO.                 | QUE.   | TLC PRODUCE SALES                         | B.C.          |
| FREMAH INTERNATIONAL TRADING INC.        | QUE.   | TRACOMEX INTERNATIONAL ENRG.              | QUE.          |
| GENERAL MERCHANTS INTERNATIONAL INC.     | ALTA.  | TRADESULT/CANADA                          | ONT.          |
| GLACEM INC.                              | QUE.   | TRADING & MARKETING CO. (CANADA) INC.     | QUE.          |
| GLOBAL TRADING CORP. DIV. OF 153006 COA  | QUE.   | TRONCO INTERNATIONAL                      | ONT.          |
| GLOBE MARKETING INTERNATIONAL            | SASK.  | TTLIC TRADING INC.                        | JNT.          |
| GREAT WHITE NORTH LTD.                   | ONT.   | TUTTAVIK INC.                             | ONT.          |
| H. FINE & SONS LIMITED                   | ONT.   | TWINPAK INC.                              | QUE.          |
| H.J. SKELTON (CANADA) LIMITED            | ONT.   | TYEE TIMBER PRODUCTS LTD.                 | B.C.          |
| HORSEMAIT INTERNATIONAL                  | ALTA.  | UNIVERSAL MARKETING AGENCIES              | ONT.          |
| HOSHO CANADA INC.                        | B.C.   | WEDGEWOODS IMPORT EXPORT                  | ONT.          |
| ICONPOWER LIMITED                        | ONT.   | WESTMOUNT FOREST PRODUCTS LTD.            | B.C.          |
| INTERMARK TRADING LTD.                   | B.C.   | WIGGINS SALES LTD.                        | ONT.          |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | QUE.   | WILLIAM D. BRANSON LIMITED                | ONT.          |
| ISLAND SHIPPING LIMITED                  | P.E.I. | WOODHOUSE INTL. MARKETING (QUE.) INC.     | QUE.          |
| J. PHILIP HUMFREY INTERNATIONAL INC.     | ONT.   | ZAIDAN INTERNATIONAL                      | QUE.          |
| J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.   | ZNIDAR BROS. (1982) INC.                  | ONT.          |
| J.C. DE LA RIVIERE ASSOCIATES LTD.       | ONT.   | ZONE INTERNATIONALE AGENCE DE COMM. LTEE  | QUE.          |
| K. FISHER ENTERPRISES LTD.               | ONT.   |                                           | CONTINUED.... |

### TRADING HOUSES BY COUNTRY

**BUYING FROM:**

660431 ONTARIO INC.  
AG-COM TRADING INC.  
ALDERBRANCH ENTERPRISES INC.  
ASIATIC & PACIFIC TRADING CO. LTD.  
BEARING SUPPLY (CANADA) LTD.  
CANADA PACKERS INC. INT'L TRADE DIV.  
CANADIAN FORESTRY EQUIPMENT LTD.  
CANATLANTIC MARKETING SERVICES LTD.  
CAPEX INDUSTRIES CORPORATION LTD.  
CENTRAL SUPPLIES & SALES LTD.  
CETECO INTERNATIONAL CANADA  
CHEMO INTERNATIONAL LTD.  
DANA DOUGLAS MARKETING INTERNATIONAL  
DELTONIC TRADING CORP.  
DONALDSON INT'L LIVESTOCK LIMITED  
GREAT WHITE NORTH LTD.  
HOLMVALE INTERNATIONAL TRADING INC  
-D FOODS CORPORATION  
INTERMARK TRADING LTD.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
KENNEDY ROSS & ASSOC.  
L & R IMPORT EXPORT INC.  
LOVELL & CHRISTMAS (CANADA) INC.  
NORDQVIST INTERNATIONAL INC.  
NORSTREAM INTERTEC INC.  
NORTHAM FOOD TRADING CO.  
OFFSHORE MARKETING INTERNATIONAL  
POWER HOUSE TOOL CANADA  
RESOURCE OUTFITTERS INTERNATIONAL  
TESCO TRADING CO. LTD.  
THE ODORO WORLD ENTERPRISES  
TRADESULT/CANADA  
WOODHOUSE INTL. MARKETING (QUE.) INC.  
YAKAH TRADING CONSULTANTS INC.

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**SWITZERLAND**

EXPORTS :

A. LAMBERT INTERNATIONAL INC.  
 AGRO COMPANY OF CANADA LIMITED  
 ANDRESEN INTERNATIONAL INC.  
 ARTFUL APPLICATIONS INC.  
 ATLANTA LINK INCORPORATED  
 B.D.C. COMMODITY EXPORT LTD.  
 BACALAO DEL CASTILLO INC.  
 BALFOUR GUTHRIE FOREST PRODUCTS INC.  
 BARRINGTON INTERNATIONAL LTD.  
 BASTIN INTERNATIONAL  
 BENETEC DISTRIBUTORS INTERNATIONAL INC.  
 BETHUNE IMPORT-EXPORT LTD.  
 BEVERLEY HAMBURG ENTERPRISES INC.  
 BOCKNEK LTD.  
 C.D.M.V. INC.  
 CALKINS & BURKE LIMITED  
 CAMBRIAN TRADING HOUSE LTD.  
 CANADA PACKERS INC. INT'L TRADE DIV.  
 CANADA TRADING IMPORT & EXPORT CO. INC.  
 CANADIAN TRADERS LIMITED  
 CANEXD LIMITED  
 CBC ENTERPRISES  
 CLOUSTON FOODS CANADA LTD.  
 COLOURS INTERNATIONAL INC.  
 DEBLOIS LIKELY LIMITED  
 ELEVAT ELECTRONIC SALES CORP.  
 EURATEK INC.  
 EURODATA INC.  
 F.K.C. SNYDER INC.  
 FREMAM INTERNATIONAL TRADING INC.  
 GICOM IMPORT EXPORT INC.  
 HENSCH-SMID LTD.  
 HOSHIO CANADA INC.  
 INTERCAN MARKETING INC.  
 KAUFMANN PACIFIC WOOD PRODUCTS LTD  
 LE GROUPE MULTIMEDIA DU CANADA INC.  
 LE-HAN CANADA INC.  
 LES PIECES ARBROBEC CANADA LTEE  
 LIMEXCO INC.  
 M. GURVEY & BERRY CO. INC.  
 MOTTO ENTERPRISES CO. LIMITED  
 NAMTRADE INTERNATIONAL INC.  
 NATIONAL SEA PRODUCTS LTD. INTL. MKRTG.  
 NATURE'S WINDOW  
 NIKKA TRADERS INC.  
 NILSFUR EXPORT INCORPORATED  
 PARADISE FUR CO. INC.  
 PEXIM ENTERPRISES INC.  
 PHILIPP BROTHERS (CANADA) LTD.  
 R.S. ROBINSON'S SONS (1971) LTD.  
 RONALD A. CHISHOLM LIMITED  
 SARECO SEAFOODS INC.

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**INTERESTED:**

SCOTCHALLS LIMITED  
SEABOARD LUMBER SALES COMPANY LIMITED  
SEED-LINK DIV. OF LANDIS SEED COA. LTD.  
SOCOMER INCORPORATED  
SPORTS KEYBEK INTERNATIONAL INC.  
TECHNESSEN LIMITED  
THA MEDIA LTD.  
THE EAST ASIATIC COMPANY (CANADA) INC.  
TRICO SEAFOOD  
WARD BEDAS (CANADA) LIMITED  
WESTMOUNT FOREST PRODUCTS LTD.  
WINNIPEG FUR EXCHANGE LTD.  
AG-COM TRADING INC.  
ALAN WRIGHT BISON-BISON  
ALPHA WHOLESALE (CANADA) LTD.  
AMALGAMATED GLOBAL ENTERPRISES INC.  
AMFAL GROUP LIMITED  
ARAVIS DISTRIBUTION INC.  
ARICO CANADA LTD.  
ASIATIC & PACIFIC TRADING CO. LTD.  
ATAC INTERNATIONAL INC.  
BEDIRIAN EMBRYO TRANSFERS LTD.  
BENETEC DISTRIBUTORS INTERNATIONAL INC.  
BENTO MARKETING  
BEVERLEY HAMBURG ENTERPRISES INC.  
BJ5 MARKETING & CONSULTING  
BLUE SKY CORPORATION  
BUSCHLEN/MOWATT FINE ARTS LTD.  
C. ITOH & CO (CANADA) LTD.  
C.D.M.V. INC.  
C.E.O. INC.  
C.M.E. BLASTING & MINING EQUIPMENT LTD  
CAN-NAM TRIMEX INC.  
CANADIAN FOREIGN TRADE CO.  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANADIAN MERCHANT VENTURER  
CANADIAN TRADERS LIMITED  
CANBERRA MARKETING  
CANWORLD FOODS LTD.  
CAPRICORP INTERNATIONAL DEVELOPMENT INC  
CBC ENTERPRISES  
CFB TRADING COMPANY LTD.  
CHARLES CHAPLIN ENTERPRISES INC.  
CHARLES CRAFT  
CITACO INTERNATIONAL TRADING INC.  
CLIMIS EXPORT INC.  
CLIMIS INTERNATIONAL INC.  
CONTACTARE INC  
CORIMPEX INTERNATIONAL INC.  
CURTRADE  
CWTG CANADA WEST TRADING CORPORATION  
D'JOVIAN INTERNATIONAL MERCHANTS LTD.  
DANA DOUGLAS MARKETING INTERNATIONAL  
DEKOMIK INTERNATIONAL MERCANTILE CO.  
DOMESTIC CONVERTERS INC.  
DONALDSON INT'L LIVESTOCK LIMITED  
DOTCO INC.  
DUNCAN INSTRUMENTS CANADA LTD.  
ELECTRONIC WHOLESALEERS CO. LTD.  
ELEVAT ELECTRONIC SALES CORP.  
EMRY TRADING CO.  
EQUITY WORLD TRADING COMPANY  
EURODATA INC.  
EXPORT U.S.A. CANADA INC.  
FELINE FILMS INC.  
FIRST MCCARTHY CAPITAL CORPORATION  
FRANK ROBY EXPORTING CO.  
FREMAM INTERNATIONAL TRADING INC.  
GENERAL MERCHANTS INTERNATIONAL INC.  
GLACEM INC.  
GLOBAL TRADING CORP. DIV. OF 153006 CO  
GLOBE MARKETING INTERNATIONAL  
GREAT WHITE NORTH LTD.  
H. FINE & SONS LIMITED  
H.J. SKELTON (CANADA) LIMITED  
HORSEWART INTERNATIONAL  
HURCOL INC.  
ICONPOWER LIMITED  
INTERNATIONAL TECHNICAL SUPPLY (ITS) I  
J & J TRADING  
J. PHILIP HUMFREY INTERNATIONAL INC.  
J.B. INTERNATIONAL SHIPPERS LTD.  
J.C. DE LA RIVIERE ASSOCIATES LTD.  
K. FISHER ENTERPRISES LTD.  
KENNEDY ROSS & ASSOC.  
KOOT CONSOLIDATED INTERNATIONAL LTD.  
L.H. EXPORTS LTD.  
LE-HAM CANADA INC.  
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## TRADING HOUSES BY COUNTRY

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# TRADING HOUSES BY COUNTRY

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| J.B. INTERNATIONAL SHIPPERS LTD.         | ONT.  |
| J.C. DE LA RIVIERE ASSOCIATES LTD.       | ONT.  |
| K. FISHER ENTERPRISES LTD.               | ONT.  |
| KENNEDY ROSS & ASSOC.                    | ONT.  |
| KOOT CONSOLIDATED INTERNATIONAL LTD.     | ONT.  |
| L.H. EXPORTS LTD.                        | ALTA. |
| LE-HAN CANADA INC.                       | ONT.  |
| LES HAUTES MERS/PLEAMAR INT'L.           | QUE.  |
| LORNE SHIELDS INTERTRADE CORP.           | ONT.  |
| LOVELL & CHRISTMAS (CANADA) INC.         | QUE.  |
| M. GURVEY & BERRY CO. INC.               | ONT.  |
| MAKO ENTERPRISES LTD.                    | B.C.  |
| MARCON INTERNATIONAL                     | ONT.  |
| MARSHALL COMMODITIES LTD.                | ONT.  |
| MCLEOD FOREST PRODUCTS LIMITED           | N.S.  |
| METRO INTERNATIONAL TRADING COMPANY      | ONT.  |
| MORGISTEN EXPORT CANADA LTD.             | N.S.  |
| MULTI-NATIONAL SALES LIMITED             | ONT.  |
| NCM INTERNATIONAL MARKETING SERVICES INC | B.C.  |
| NEO-DREAMS MARKETING & DEVELOPMENT       | B.C.  |
| NORSTREAM INTERTEC INC.                  | ONT.  |
| NORTH AMERICAN TURBOTECH LTD.            | QUE.  |
| NORTHERN HARVEST SEAFOOD INC.            | B.C.  |
| OFFSHORE MARKETING INTERNATIONAL         | N.S.  |
| OVERSEAS PROJECTS CORP. OF CANADA LTD.   | ONT.  |
| PACLINE CORPORATION                      | ONT.  |
| PALFUR MARKETING INC.                    | ONT.  |
| PATHFINDER SYSTEMS DESIGN LTD.           | ONT.  |
| Q-LUBE MIRABEC INC.                      | QUE.  |
| QUALITAS INTERNATIONAL INC.              | ALTA. |
| R.V.C. ROYAL VIKING CONTEMPORARY         | ONT.  |
| RAMSEN ENGINEERING ASSOCIATES INC.       | N.S.  |
| RIO IMPORT & EXPORT LTD.                 | N.S.  |
| RUDDY INTERNATIONAL                      | ONT.  |
| SARBET MARKETING DIV. OF 836067 ONT.INC. | ONT.  |
| SCHOLARS' BOOKS INTERNATIONAL LTD.       | B.C.  |
| SENEY ENTERPRISES INC.                   | ONT.  |
| SIGMAN & JONES LTD.                      | QUE.  |
| STARPARTS CANADA                         | MAN.  |
| STORMONT CHEMICALS LTD.                  | ONT.  |
| TENPRO INTERNATIONAL                     | B.C.  |
| TERINEX INTERNATIONAL LTD.               | QUE.  |
| THE EAST ASIATIC COMPANY (CANADA) INC.   | B.C.  |
| THE ODURO WORLD ENTERPRISES              | MAN.  |
| THORNS IMPORT-EXPORT TRADING ENRG.       | QUE.  |
| TITAN TRADING INTERNATIONAL INC.         | ONT.  |
| TRACOMEX INTERNATIONAL ENRG.             | QUE.  |
| TRADING & MARKETING CO. (CANADA) INC.    | QUE.  |
| TYEE TIMBER PRODUCTS LTD.                | B.C.  |
| UNIVERSAL MARKETING AGENCIES             | ONT.  |
| WEDGEWOODS IMPORT EXPORT                 | ONT.  |
| WESTMOUNT FOREST PRODUCTS LTD.           | B.C.  |
| WIGGINS SALES LTD.                       | ONT.  |
| WILLIAM D. BRANSON LIMITED               | ONT.  |
| ZAIDAN INTERNATIONAL                     | QUE.  |
| ZNIDAR BROS. (1982) INC.                 | ONT.  |
| 660431 ONTARIO INC.                      | ONT.  |
| ASIATIC & PACIFIC TRADING CO. LTD.       | ALTA. |
| EAGLE TRADING LIMITED                    | ONT.  |
| KENNEDY ROSS & ASSOC.                    | ONT.  |
| STORMONT CHEMICALS LTD.                  | ONT.  |

BUYING FROM:

## WORLDWIDE

### WORLDWIDE

|              |                                |      |
|--------------|--------------------------------|------|
| EXPORTS :    | MITSUI & CO. (CANADA) LTD.     | ONT. |
| INTERESTED:  | ADVANCED PRODUCTS LTD.         | B.C. |
|              | GENICANAM INC.                 | QUE. |
|              | HENSCH-SMID LTD                | B.C. |
|              | KINETIC INC.                   | ONT. |
|              | LANTEC BOOKS                   | ONT. |
|              | MCLEOD FOREST PRODUCTS LIMITED | N.S. |
|              | MOLMAC TRADING                 | MAN. |
|              | R. BRUNET COMPANY              | QUE. |
|              | RIGBY TRADE LIMITED            | ONT. |
| BUYING FROM: | KINETIC INC.                   | ONT. |

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PART V

LIST OF COMPANIES BY PRODUCT SPECIALTY

# NOTE TO COMPANY LISTING BY PRODUCT SPECIALTY

This section is produced by major product category. There are five major categories. Within each category, products are grouped alphabetically and listed alphabetically within the group. The geographic region to which a company currently exports is displayed.

|       |                                          | AF | AA | ME | WE | EE | SA | NA |   |
|-------|------------------------------------------|----|----|----|----|----|----|----|---|
| 1     | <u>I - LIVE ANIMALS</u>                  |    |    |    |    |    |    |    | 5 |
| 2     | <u>CATTLE *****</u>                      |    |    |    |    |    |    |    |   |
| 3     | <u>CATTLE DAIRY</u>                      |    |    |    |    |    |    |    |   |
|       | AGRICULTURAL DEVELOPMENT CORP. OF SASK.  | X  | X  | X  | X  | X  | X  |    |   |
|       | ASIATIC & PACIFIC TRADING CO. LTD.       |    | X  |    |    |    |    |    |   |
| 4     | CANADA PACKERS INC. INT'L TRADE DIV.     |    | X  | X  | X  | X  | X  | X  |   |
|       | CANADIAN LIVESTOCK EXPORTERS ASSOCIATION |    | X  | X  | X  | X  | X  | X  |   |
|       | NORDSUD EXCHANGE TRADE                   | X  |    |    |    |    |    |    |   |
| <hr/> |                                          |    |    |    |    |    |    |    |   |
|       | T.S.S. IMPEX                             |    | X  | X  |    |    |    |    |   |
|       | TOM DYER ENTERPRISES INC.                |    | X  | X  |    |    |    | X  |   |
|       | VENTES INTERNAT. D'ANIMAUX DU QUE. INC.  | X  | X  | X  | X  |    | X  |    |   |
|       | WARD, BEDAS (CANADA) LIMITED             |    | X  | X  |    |    |    |    |   |
| 3     | <u>CATTLE, NES</u>                       |    |    |    |    |    |    |    |   |
|       | ADSGO TRADING CORPORATION LTD.           |    |    |    | X  | X  | X  | X  | 6 |
|       | AGRICULTURAL DEVELOPMENT CORP. OF SASK.  | X  | X  | X  | X  | X  | X  | X  |   |
|       | CANADIAN LIVESTOCK EXPORTERS ASSOCIATION |    | X  | X  | X  | X  | X  | X  |   |
|       | SIGID IMPORT EXPORT S.C.C.               |    | X  | X  | X  | X  | X  | X  |   |
|       | VENTES INTERNAT. D'ANIMAUX DU QUE. INC.  | X  | X  | X  | X  | X  | X  | X  |   |

- (1) Major product category
- (2) Intermediate product group within major product category
- (3) Product description within intermediate product group
- (4) Company trading in the product
- (5) Geographic region where companies currently export

AF - Africa  
AA - Australasia and Asia (including Pacific Rim)  
ME - Middle east  
WE - Western Europe  
EE - Eastern Europe  
SA - South America, Central America, West indies  
NA - North America

- (6) An 'X' indicates that a company is currently exporting to the geographic region

NOTE: The letters 'NES' following a product description stands for 'Not Elsewhere Specified'.

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# PRODUCT INDEX

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| HORSES.....               | 1 |
| POULTRY.....              | 1 |
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## AF AA NE NE EE SA NA

## ANIMALS, FUR-BEARING \*\*\*\*\*

## FUR-BEARING ANIMALS: NIES

CANADIAN LIVESTOCK EXPORTERS ASSOCIATION  
WILLIAM THOMAS FURS INC.

## REFERENCES

WILLIAM THOMAS FURS INC.

## ANIMALS, LIVE, OTHER \*\*\*\*\*

## LIVE ANIMALS: YES

BLUE SKY CORPORATION  
CANADIAN LIVESTOCK EXPORTERS ASSOCIATION  
CANADIAN TRADERS LIMITED  
CANWIDE INTERNATIONAL INC.  
MAKO ENTERPRISES LTD.  
-----  
SPRUCECROFT EMBRYO EXPORTS  
VATRA LTEE

## CATTLE .....

## CATTLE RES

|                                          |   |   |   |   |   |   |   |
|------------------------------------------|---|---|---|---|---|---|---|
| ADSGO TRADING CORPORATION LTD.           |   |   |   |   |   |   |   |
| AGRICULTURAL DEVELOPMENT CORP. OF SASK.  | X | X | X | X | X | X |   |
| CAN-AFRIC ENTERPRISES INC.               | X |   |   |   |   |   |   |
| CANADIAN LIVESTOCK EXPORTERS ASSOCIATION | X | X | X | X | X | X | X |
| CANADIAN TRADERS LIMITED                 | X | X | X | X |   | X | X |
| FRENAM INTERNATIONAL TRADING INC.        |   | X |   | X |   | X |   |
| GENICANAM INC.                           | X |   |   | X |   | X | X |
| NORDSUD EXCHANGE TRADE                   | X |   |   |   |   |   |   |
| PANDIT INTERNATIONAL                     | X | X | X |   |   | X |   |
| PRAIRIE WEST LIVESTOCK                   |   | X |   |   |   | X | X |
| RUDIGER HOLDINGS LTD.                    |   |   |   |   |   |   | X |
| SOVIBEX LTEE                             |   | X | X | X | X | X | X |
| T.S.S. IMPEX                             |   |   | X | X |   |   |   |
| TOM OYER ENTERPRISES INC.                |   |   |   |   |   |   | X |
| VENTES INTERNATIONALES D'ANIMAUX DU QUE. | X | X |   | X |   | X |   |
| WARD BEDAS (CANADA) LIMITED              | X | X | X | X |   |   |   |

## CATTLE/DAIRY

|                                          |   |   |   |   |   |   |
|------------------------------------------|---|---|---|---|---|---|
| AGRICULTURAL DEVELOPMENT CORP. OF SASK.  | X | X | X | X | X | X |
| CANADIAN LIVESTOCK EXPORTERS ASSOCIATION | X | X | X | X | X | X |

## GENICANAM INC.

PRAIRIE WEST LIVESTOCK  
PREMIERE MARKETING INTERNATIONAL INC.  
SIGID IMPORT EXPORT S.C.C.  
SOVIREX LTEE

VATRA LTEE

VENTES INTERNATIONALES D'ANIMAUX DU QUE.

**HORSES** \*\*\*\*\*

## NOTES

CANADIAN LIVESTOCK EXPORTERS ASSOCIATION  
GENICANAM INC.  
HORSEWART INTERNATIONAL  
PEGASUS

## COUNTRY \*\*\*\*\*

## BABY CHICKS

CANADA PACKERS INC. INT'L TRADE DIV.  
CANADIAN TRADERS LIMITED  
PANDIT INTERNATIONAL

## LIVE POULTRY NES

ADSGO TRADING CORPORATION LTD.  
CANADA PACKERS INC. INT'L TRADE DIV.  
CANADIAN TRADERS LIMITED  
METRO INTERNATIONAL TRADING COMPANY  
PANDIT INTERNATIONAL  
TOM DYER ENTERPRISES INC.

## TURKEY POULTS

CANADA PACKERS INC. INT'L TRADE DIV.  
CANADIAN TRADERS LIMITED  
PANDIT INTERNATIONAL

**SHEEP** .....

**SWEEP**

CAN-AFRIC ENTERPRISES INC.  
CANADIAN LIVESTOCK EXPORTERS ASSOCIATION  
GENICANAM INC.  
PRAIRIE WEST LIVESTOCK

[illegible]



# TRADING HOUSES BY PRODUCT

## SWINE \*\*\*\*\*

### SWINE

ADSGO TRADING CORPORATION LTD.

AGRICULTURAL DEVELOPMENT CORP. OF SASK.

BLUE SKY CORPORATION

C. ITOH & CO (CANADA) LTD.

CANADIAN LIVESTOCK EXPORTERS ASSOCIATION

CANADIAN SWINE EXPORTERS ASSOCIATION

CANADIAN TRADERS LIMITED

DONALDSON INT'L LIVESTOCK LIMITED

GENICANAM INC.

LACHANCE BROTHERS LIMITED

PANDIT INTERNATIONAL

PRAIRIE WEST LIVESTOCK

SOCIETE DES ELEVEURS DE PORCS DU QUEBEC

AF AA ME WE EE SA NA

## II - FOOD, FEED, BEVERAGES AND TOBACCO

### BAKERY PRODUCTS \*\*\*\*\*

#### BAKERY PRODUCTS NES

CANEXPORT TRANSCONTINENTAL LIMITED

H. FINE & SONS LIMITED

METRO INTERNATIONAL TRADING COMPANY

TAURUS EXPORTS & IMPORTS

#### BISCUITS AND COOKIES, EXCEPT SODA BISCUITS

ALLTRADE ENTERPRISES LIMITED

CANADA PACKERS INC. INT'L TRADE DIV.

CANEXPORT TRANSCONTINENTAL LIMITED

H. FINE & SONS LIMITED

LIMEXCO INC.

METRO INTERNATIONAL TRADING COMPANY

MULTI-NATIONAL SALES LIMITED

#### PRETZELS

H. FINE & SONS LIMITED

### BEVERAGES, BEVERAGES, DISTILLED ALCOHOLIC \*

#### BRANDY

CWTC CANADA WEST TRADING CORPORATION

#### DISTILLED BEVERAGES AND SPIRITS NES

CWTC CANADA WEST TRADING CORPORATION

OKURA & COMPANY CANADA LTD.

PARETO TRADING HOUSE LTD.

WARD BEDAS (CANADA) LIMITED

#### GIN

CWTC CANADA WEST TRADING CORPORATION

#### LIQUEURS

CAN-NAM TRIMEX INC.

CWTC CANADA WEST TRADING CORPORATION

#### RUM

CWTC CANADA WEST TRADING CORPORATION

#### WHISKY

AF AA ME WE EE SA NA

CONTINUED....



# TRADING HOUSES BY PRODUCT

|                                          | AF | AA | ME | WE | EE | SA | NA |                                          | AF | AA | ME | WE | EE | SA | NA |
|------------------------------------------|----|----|----|----|----|----|----|------------------------------------------|----|----|----|----|----|----|----|
| CANADIAN FOREIGN TRADE CO.               |    |    | X  |    |    |    |    | BEVERAGES, NON-ALCOHOLIC *****           |    |    |    |    |    |    |    |
| CWTC CANADA WEST TRADING CORPORATION     |    | X  |    | X  |    |    | X  | FRUIT DRINKS AND NECTARS                 |    |    |    |    |    |    |    |
| D'JOVIAN INTERNATIONAL MERCHANTS LTD.    |    | X  | X  | X  |    | X  | X  | PRIMO FOODS LIMITED                      |    |    |    |    |    |    | X  |
| BEVERAGES, FERMENTED ALCOHOLIC *****     |    |    |    |    |    |    |    | REGOR INTERNATIONAL INC.                 | X  |    |    |    |    | X  |    |
| ALE, LAGER, PORTER AND STOUT             |    |    |    |    |    |    |    | SAUDI ARABIAN-CANADIAN BUSINESS CORP.    |    | X  |    |    |    |    |    |
| AMALGAMATED GLOBAL ENTERPRISES INC.      | X  | X  | X  |    |    |    |    | WEST INDIA TRADING CO. INC.              |    |    | X  |    | X  | X  |    |
| CAN-NAM TRIMEX INC.                      |    | X  |    |    |    |    |    | MINERAL WATERS, NATURAL AND ARTIFICIAL   |    |    |    |    |    |    |    |
| CWTC CANADA WEST TRADING CORPORATION     |    | X  |    | X  |    |    | X  | BENTO MARKETING                          |    | X  |    |    |    |    |    |
| KOOT CONSOLIDATED INTERNATIONAL LTD.     | X  |    |    |    |    | X  | X  | CAN-AFRIC ENTERPRISES INC.               | X  |    |    |    |    |    |    |
| MAXIMUS INTERNATIONAL CORPORATION        |    | X  |    |    |    |    | X  | CAVENDISH CONSULTING LTD.                |    |    |    |    |    | X  |    |
| PARETO TRADING HOUSE LTD.                |    | X  |    |    |    |    | X  | COUREY INTERNATIONAL (COMMERCE) INC.     | X  | X  | X  | X  |    | X  |    |
| WARD BEDAS (CANADA) LIMITED              | X  | X  | X  | X  |    |    |    | DEKONIC INTERNATIONAL MERCANTILE CO.     |    | X  | X  | X  |    |    |    |
| ZBT INTERNATIONAL CARGO COMPANY          |    | X  | X  | X  |    | X  | X  | H. FINE & SONS LIMITED                   | X  |    |    | X  |    | X  | X  |
| FERMENTED ALCOHOLIC BEVERAGES NES        |    |    |    |    |    |    |    | HF TRADE INTERNATIONAL                   |    | X  | X  | X  | X  |    | X  |
| CAN-NAM TRIMEX INC.                      |    | X  |    |    |    |    |    | HICOM INTERNATIONAL INC.                 |    | X  |    | X  |    |    | X  |
| HICOM INTERNATIONAL INC.                 |    | X  |    | X  |    |    | X  | I-D FOODS CORPORATION                    |    |    |    |    |    |    | X  |
| M. DE SAINT-HILAIRE MGMT SERVICES        |    |    |    | X  |    | X  |    | M. DE SAINT-HILAIRE MGMT SERVICES        |    |    |    | X  |    | X  |    |
| METRO INTERNATIONAL TRADING COMPANY      |    | X  |    |    |    |    | X  | MAKO ENTERPRISES LTD.                    |    | X  | X  | X  |    |    | X  |
| MULTI-NATIONAL SALES LIMITED             |    |    |    |    |    | X  |    | SANNA TRADING CO. LTD.                   |    | X  |    |    |    |    | X  |
| PARETO TRADING HOUSE LTD.                |    | X  |    |    |    |    | X  | TAIWAN CONNECTION INC.                   |    | X  |    | X  |    |    |    |
| GRAPE WINES, SPARKLING                   |    |    |    |    |    |    |    | NON-ALCOHOLIC BEVERAGES NES              |    |    |    |    |    |    |    |
| MULTI-NATIONAL SALES LIMITED             |    |    |    |    |    | X  |    | AMALGAMATED GLOBAL ENTERPRISES INC.      | X  | X  | X  |    |    |    |    |
| PACIFIC RIM INTL. MARKET EXCHANGE        |    |    |    |    |    |    | X  | ARAVIS DISTRIBUTION INC.                 |    | X  |    |    |    |    | X  |
| PARETO TRADING HOUSE LTD.                |    | X  |    |    |    |    | X  | ARTHUR KROLMAN ENTERPRISES INC.          |    |    |    |    |    |    | X  |
| GRAPE WINES, STILL, DESSERT STRENGTH NES |    |    |    |    |    |    |    | BENTO MARKETING                          |    | X  |    |    |    |    |    |
| H.E. JUSTESEN ASSOCIATES INC.            |    | X  |    |    |    |    |    | CAPRICORP INTERNATIONAL DEVELOPMENT INC. | X  |    |    |    |    | X  | X  |
| MULTI-NATIONAL SALES LIMITED             |    |    |    |    |    | X  |    | H. FINE & SONS LIMITED                   | X  |    |    | X  |    | X  | X  |
| PARETO TRADING HOUSE LTD.                |    | X  |    |    |    |    | X  | I-D FOODS CORPORATION                    |    |    |    |    |    |    | X  |
| GRAPE WINES, STILL, TABLE STRENGTH       |    |    |    |    |    |    |    | KOOT CONSOLIDATED INTERNATIONAL LTD.     | X  |    |    |    |    | X  | X  |
| CWTC CANADA WEST TRADING CORPORATION     |    | X  |    | X  |    |    | X  | METRO INTERNATIONAL TRADING COMPANY      |    | X  |    |    |    |    | X  |
| HARVEST AGRICULTURAL EXPORT CO.          |    |    |    |    |    |    | X  | MULTI-NATIONAL SALES LIMITED             |    |    |    |    |    |    | X  |
| M. DE SAINT-HILAIRE MGMT SERVICES        |    |    |    | X  |    | X  |    | NEO-DREAMS MARKETING & DEVELOPMENT       |    | X  |    | X  |    |    | X  |
| ONTARIO GRAPE GROWERS' MARKETING BOARD   |    |    |    |    |    |    | X  | SKYSAN & ASSOCIATES LTD.                 |    | X  |    |    |    |    |    |
| PACIFIC RIM INTL. MARKET EXCHANGE        |    |    |    |    |    |    | X  | WARD BEDAS (CANADA) LIMITED              | X  | X  | X  | X  |    |    |    |
| PARETO TRADING HOUSE LTD.                |    | X  |    |    |    |    | X  | WEST INDIA TRADING CO. INC.              |    |    |    | X  |    | X  | X  |
| SHERRY                                   |    |    |    |    |    |    |    | CEREAL PRODUCTS, OTHER *****             |    |    |    |    |    |    |    |
| H.E. JUSTESEN ASSOCIATES INC.            |    | X  |    |    |    |    |    | BREAKFAST CEREAL FOODS                   |    |    |    |    |    |    |    |
|                                          |    |    |    |    |    |    |    | ALAN WRIGHT BISON-BISON                  |    |    |    |    |    |    | X  |
|                                          |    |    |    |    |    |    |    | COMPAGNIE D'IMPORTATION & D'EXPORTATION  | X  |    | X  |    |    |    |    |
|                                          |    |    |    |    |    |    |    | D'JOVIAN INTERNATIONAL MERCHANTS LTD.    |    | X  | X  | X  |    | X  | X  |
|                                          |    |    |    |    |    |    |    | CONTINUED....                            |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                           | AF | AA | ME | WE | EE | SA | NA |
|-------------------------------------------|----|----|----|----|----|----|----|
| H. FINE & SONS LIMITED                    | X  |    |    | X  |    | X  | X  |
| METRO INTERNATIONAL TRADING COMPANY       |    | X  |    |    |    |    | X  |
| PIERREFONDS IMPORT EXPORT CA LTEE         | X  |    |    |    |    |    |    |
| REGOR INTERNATIONAL INC.                  | X  |    |    |    |    | X  |    |
| SANNA TRADING CO. LTD.                    |    |    | X  |    |    |    | X  |
| <hr/>                                     |    |    |    |    |    |    |    |
| <u>CEREAL GRAIN PRODUCTS NES</u>          |    |    |    |    |    |    |    |
| ACHLER COMPANY                            |    |    |    | X  |    |    | X  |
| ALAN WRIGHT BISON-BISON                   |    |    |    |    |    |    | X  |
| H. FINE & SONS LIMITED                    | X  |    |    | X  |    | X  | X  |
| METRO INTERNATIONAL TRADING COMPANY       |    | X  |    |    |    |    | X  |
| MIDEX INTERNATIONAL INC.                  |    |    |    |    |    | X  |    |
| REGOR INTERNATIONAL INC.                  | X  |    |    |    |    | X  |    |
| <hr/>                                     |    |    |    |    |    |    |    |
| <u>CEREALS, MILLED *****</u>              |    |    |    |    |    |    |    |
| <hr/>                                     |    |    |    |    |    |    |    |
| <u>CEREALS, MILLED NES</u>                |    |    |    |    |    |    |    |
| ACCORD INTERNATIONAL LEAF INC.            |    | X  |    |    |    |    |    |
| AGRO COMPANY OF CANADA LTD                | X  | X  | X  | X  |    | X  | X  |
| ALFRED C. TOEPFER (CANADA) LTD.           |    | X  | X  | X  | X  | X  |    |
| AMALGAMATED GLOBAL ENTERPRISES INC.       | X  | X  | X  |    |    |    |    |
| BARRINGTON INTERNATIONAL LTD.             | X  | X  | X  | X  |    | X  | X  |
| C. ITOH & CO (CANADA) LTD.                |    | X  | X  |    |    |    |    |
| CAN-AFRIC ENTERPRISES INC.                | X  |    |    |    |    |    |    |
| CANADIAN HONEY & FINE FOODS EXPORTERS     |    |    |    | X  |    |    |    |
| CANYEM INTERNATIONAL CORPORATION          |    |    | X  |    |    |    |    |
| GOOD PRICE CONSUMER PRODUCTS LTD.         |    |    |    | X  | X  |    | X  |
| H. FINE & SONS LIMITED                    | X  |    |    | X  |    | X  | X  |
| HOSHO CANADA INC.                         |    | X  |    | X  |    |    | X  |
| INTERNATIONAL COMMODITIES EXPORT CO.      | X  | X  | X  | X  | X  | X  |    |
| J.B. INTERNATIONAL SHIPPERS LTD.          | X  | X  | X  | X  |    |    | X  |
| J.R. WELLINGTON EXPORT CORPORATION        | X  |    | X  |    |    | X  |    |
| KANEMATSU-GOSHO (CANADA) INC.             |    | X  |    |    |    |    |    |
| LOUIS DREYFUS CANADA LTD.                 |    |    | X  | X  |    |    | X  |
| MANNA INTERNATIONAL                       |    |    |    | X  |    |    |    |
| METRO INTERNATIONAL TRADING COMPANY       |    | X  |    |    |    |    | X  |
| MIDEX INTERNATIONAL INC.                  |    |    |    |    |    | X  |    |
| MIRATRADER INTL. DIV OF OGILVIE MILLS LTD |    |    |    |    |    | X  | X  |
| MITSUBISHI CANADA LIMITED                 | X  | X  |    | X  |    | X  | X  |
| OKURA & COMPANY CANADA LTD.               |    | X  |    |    |    |    |    |
| RONALD A. CHISHOLM LIMITED                |    | X  | X  | X  |    | X  | X  |
| SEENA INTERNATIONAL CORPORATION           |    |    | X  |    |    |    |    |
| SKYSAN & ASSOCIATES LTD.                  |    | X  |    |    |    |    |    |
| SUMITOMO CANADA LIMITED                   |    | X  |    |    |    | X  | X  |
| SUM INTER-TECHNOLOGY CORP.                |    | X  |    |    |    |    | X  |

|                                             | AF | AA | ME | WE | EE | SA | NA |
|---------------------------------------------|----|----|----|----|----|----|----|
| WACTOL ENTERPRISES LIMITED                  | X  | X  | X  |    |    |    | X  |
| WEST INDIA TRADING CO. INC.                 |    |    |    | X  |    |    | X  |
| <hr/>                                       |    |    |    |    |    |    |    |
| <u>CORN MEAL AND FLOUR</u>                  |    |    |    |    |    |    |    |
| LOUIS DREYFUS CANADA LTD.                   |    |    | X  | X  |    |    | X  |
| WEST INDIA TRADING CO. INC.                 |    |    |    | X  |    | X  | X  |
| <hr/>                                       |    |    |    |    |    |    |    |
| <u>CORN STARCH</u>                          |    |    |    |    |    |    |    |
| BARRINGTON INTERNATIONAL LTD.               | X  | X  | X  | X  |    | X  | X  |
| H. FINE & SONS LIMITED                      | X  |    |    | X  |    | X  | X  |
| LOUIS DREYFUS CANADA LTD.                   |    |    | X  | X  |    |    | X  |
| METRO INTERNATIONAL TRADING COMPANY         |    | X  |    |    |    |    | X  |
| <hr/>                                       |    |    |    |    |    |    |    |
| <u>HOMINY, INCLUDING WHITE HOMINY GRITS</u> |    |    |    |    |    |    |    |
| LOUIS DREYFUS CANADA LTD.                   |    |    | X  | X  |    |    | X  |
| <hr/>                                       |    |    |    |    |    |    |    |
| <u>RICE STARCH OR FLOUR</u>                 |    |    |    |    |    |    |    |
| AMALGAMATED GLOBAL ENTERPRISES INC.         | X  | X  | X  |    |    |    |    |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC.    | X  |    |    |    |    | X  | X  |
| J.B. INTERNATIONAL SHIPPERS LTD.            | X  | X  | X  | X  |    |    | X  |
| KOOT CONSOLIDATED INTERNATIONAL LTD.        | X  |    |    |    |    | X  | X  |
| LOUIS DREYFUS CANADA LTD.                   |    |    | X  | X  |    |    | X  |
| MIRATRADER INTL. DIV OF OGILVIE MILLS LTD   |    |    |    |    |    | X  | X  |
| <hr/>                                       |    |    |    |    |    |    |    |
| <u>CEREALS, UNMILLED *****</u>              |    |    |    |    |    |    |    |
| <hr/>                                       |    |    |    |    |    |    |    |
| <u>CEREALS, UNMILLED NES</u>                |    |    |    |    |    |    |    |
| AGRICULTURAL DEVELOPMENT CORP. OF SASK.     | X  | X  | X  | X  | X  | X  |    |
| AGRO COMPANY OF CANADA LTD                  | X  | X  | X  | X  |    | X  | X  |
| ALAN WRIGHT BISON-BISON                     |    |    |    |    |    |    | X  |
| B.D.C. COMMODITY EXPORT LTD.                |    |    |    | X  |    |    |    |
| BACON INTERNATIONAL MARKETING LTD.          | X  |    | X  |    |    |    |    |
| C. ITOH & CO (CANADA) LTD.                  |    | X  | X  |    |    |    |    |
| CAN-AFRIC ENTERPRISES INC.                  | X  |    |    |    |    |    |    |
| CANADA PACKERS INC.; INT'L TRADE DIV.       |    | X  | X  | X  | X  | X  | X  |
| CANADIAN HONEY & FINE FOODS EXPORTERS       |    |    |    | X  |    |    |    |
| CANEXPORT TRANSCONTINENTAL LIMITED          |    | X  | X  |    |    |    |    |
| CANYEM INTERNATIONAL CORPORATION            |    |    | X  |    |    |    |    |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC.    | X  |    |    |    |    | X  | X  |
| CAVENDISH CONSULTING LTD.                   |    |    |    |    |    | X  |    |
| CLIC TRADING INC.                           |    | X  |    | X  |    |    | X  |
| DARIANNE INTERNATIONAL TRADING INC.         | X  | X  | X  | X  |    |    | X  |
| H. FINE & SONS LIMITED                      | X  |    |    | X  |    | X  | X  |
| INTERCAN MARKETING INC.                     | X  | X  | X  | X  |    |    | X  |
| INTERNATIONAL COMMODITIES EXPORT CO.        | X  | X  | X  | X  | X  | X  |    |

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                                      | AF | AA | ME | WE | EE | SA | MA |
|------------------------------------------------------|----|----|----|----|----|----|----|
| J.R. WELLINGTON EXPORT CORPORATION                   | X  |    | X  |    |    | X  |    |
| KOOT CONSOLIDATED INTERNATIONAL LTD.                 | X  |    |    |    |    | X  | X  |
| MANNA INTERNATIONAL                                  |    |    |    | X  |    |    |    |
| METRO INTERNATIONAL TRADING COMPANY                  |    | X  |    |    |    |    | X  |
| MIRATRADER INTL. DIV OF OGILVIE MILLS LTD            |    |    |    |    |    | X  | X  |
| MITSUBISHI CANADA LIMITED                            | X  | X  |    | X  |    | X  | X  |
| MITSUBISHI CANADA LTD.                               | X  | X  | X  | X  | X  | X  | X  |
| MORDSUD EXCHANGE TRADE                               | X  |    |    |    |    |    |    |
| OMEXI IMPORT EXPORT INC.                             |    |    | X  | X  |    |    |    |
| ORIAN INTERNATIONAL TRADING CO. LTD.                 | X  | X  | X  |    |    |    |    |
| ORIENT'S IMPEX COMPANY LTD.                          |    | X  |    |    |    | X  |    |
| PARSONS SEEDS LIMITED.                               |    |    |    | X  | X  | X  | X  |
| ROME INTERNATIONAL MARKETING                         |    |    |    | X  |    |    |    |
| RONALD A. CHISHOLM LIMITED                           |    | X  | X  | X  |    | X  | X  |
| SEED-LINK DIV. OF LANDIS SEED COA. LTD.              |    | X  |    | X  |    | X  | X  |
| SEENA INTERNATIONAL CORPORATION                      |    |    | X  |    |    |    |    |
| SOLAR STONE LTD.                                     | X  | X  | X  |    |    | X  |    |
| SOURCE MARKETING INC.                                |    | X  |    | X  |    |    | X  |
| WACTOL ENTERPRISES LIMITED                           | X  | X  | X  |    |    | X  |    |
| WARD BEDAS (CANADA) LIMITED                          | X  | X  | X  | X  |    |    |    |
| XCAN GRAIN LIMITED                                   |    | X  | X  | X  | X  | X  | X  |
| <b>CORN (MAIZE) SEED</b>                             |    |    |    |    |    |    |    |
| FREMAH INTERNATIONAL TRADING INC.                    |    | X  |    | X  |    | X  |    |
| OMEXI IMPORT EXPORT INC.                             |    |    | X  | X  |    |    |    |
| WACTOL ENTERPRISES LIMITED                           | X  | X  | X  |    |    | X  |    |
| <b>RICE, CLEANED</b>                                 |    |    |    |    |    |    |    |
| H. FINE & SONS LIMITED                               | X  |    |    | X  |    | X  | X  |
| INTERNATIONAL COMMODITIES EXPORT CO.                 | X  | X  | X  | X  | X  | X  |    |
| <b>COCOA AND CHOCOLATE *****</b>                     |    |    |    |    |    |    |    |
| <b>COCOA OR CHOCOLATE AND PREPARATIONS NES</b>       |    |    |    |    |    |    |    |
| H. FINE & SONS LIMITED                               | X  |    |    | X  |    | X  | X  |
| <b>COCOA OR CHOCOLATE IN POWDER FORM</b>             |    |    |    |    |    |    |    |
| CAPEX INDUSTRIES CORPORATION LTD.                    |    |    | X  |    | X  |    |    |
| H. FINE & SONS LIMITED                               | X  |    |    | X  |    | X  | X  |
| <b>COCOA/CHOC. SWEET, BLOCK/CAKE/CRUMB/GRANULES</b>  |    |    |    |    |    |    |    |
| H. FINE & SONS LIMITED                               | X  |    |    | X  |    | X  | X  |
| <b>COCOA/CHOC. UNSWEET, BLOCK/CAKE/CRUMB/GRANULE</b> |    |    |    |    |    |    |    |
| H. FINE & SONS LIMITED                               | X  |    |    | X  |    | X  | X  |

## COFFEE \*\*\*\*\*

### COFFEE PREPARATIONS NES

|                                     |   |   |   |   |  |   |   |
|-------------------------------------|---|---|---|---|--|---|---|
| H. FINE & SONS LIMITED              | X |   |   | X |  | X | X |
| METRO INTERNATIONAL TRADING COMPANY |   | X |   |   |  |   | X |
| WACTOL ENTERPRISES LIMITED          | X | X | X |   |  | X |   |

### COFFEE, GREEN

|                        |   |  |  |   |  |   |   |
|------------------------|---|--|--|---|--|---|---|
| H. FINE & SONS LIMITED | X |  |  | X |  | X | X |
|------------------------|---|--|--|---|--|---|---|

### COFFEE, ROASTED OR GROUND

|                                     |   |   |   |   |  |   |   |
|-------------------------------------|---|---|---|---|--|---|---|
| CANEXPORT TRANSCONTINENTAL LIMITED  |   | X | X |   |  |   |   |
| H. FINE & SONS LIMITED              | X |   |   | X |  | X | X |
| METRO INTERNATIONAL TRADING COMPANY |   | X |   |   |  |   | X |

### INSTANT COFFEE

|                        |   |  |  |   |  |   |   |
|------------------------|---|--|--|---|--|---|---|
| H. FINE & SONS LIMITED | X |  |  | X |  | X | X |
|------------------------|---|--|--|---|--|---|---|

## DAIRY PRODUCE, EXCEPT INFANT FOODS \*\*\*\*\*

### BUTTER

|                                      |   |   |   |   |   |   |   |
|--------------------------------------|---|---|---|---|---|---|---|
| CANADA PACKERS INC. INT'L TRADE DIV. |   | X | X | X | X | X | X |
| H. FINE & SONS LIMITED               | X |   |   | X |   | X | X |
| METRO INTERNATIONAL TRADING COMPANY  |   | X |   |   |   |   | X |
| MITSUI & CO. (CANADA) LTD.           |   |   |   |   |   |   |   |
| MULTI-NATIONAL SALES LIMITED         |   |   |   |   |   | X |   |
| RONALD A. CHISHOLM LIMITED           |   | X | X | X |   | X | X |
| TRANS ATLAS TRADING CO. LTD.         | X | X | X |   |   | X | X |

### CHEESE NES

|                                      |   |   |   |   |   |   |   |
|--------------------------------------|---|---|---|---|---|---|---|
| CANADA PACKERS INC. INT'L TRADE DIV. |   | X | X | X | X | X | X |
| CFB TRADING COMPANY LTD.             |   |   |   |   |   |   | X |
| CWTC CANADA WEST TRADING CORPORATION |   | X |   | X |   |   | X |
| DARIANNE INTERNATIONAL TRADING INC.  | X | X | X | X |   |   | X |
| H. FINE & SONS LIMITED               | X |   |   | X |   | X | X |
| LOVELL & CHRISTMAS (CANADA) INC.     |   | X |   | X |   | X | X |
| METRO INTERNATIONAL TRADING COMPANY  |   | X |   |   |   |   | X |
| MITSUI & CO. (CANADA) LTD.           |   |   |   |   |   |   |   |
| MULTI-NATIONAL SALES LIMITED         |   |   |   |   |   | X |   |
| RONALD A. CHISHOLM LIMITED           |   | X | X | X |   | X | X |
| TACONIC CORPORATION LTD.             | X | X | X |   |   | X | X |

### CHEESE, CAMENBERT

|                            |   |  |  |   |  |   |   |
|----------------------------|---|--|--|---|--|---|---|
| H. FINE & SONS LIMITED     | X |  |  | X |  | X | X |
| MITSUI & CO. (CANADA) LTD. |   |  |  |   |  |   |   |

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                                          | AF | AA | ME | WE | EE | SA | NA |                                                   | AF | AA | ME | WE | EE | SA | NA |
|----------------------------------------------------------|----|----|----|----|----|----|----|---------------------------------------------------|----|----|----|----|----|----|----|
| MULTI-NATIONAL SALES LIMITED                             |    |    |    |    |    | X  |    | <u>MILK, CREAM, AND BY-PRODUCTS, POWDERED</u>     |    |    |    |    |    |    |    |
| <u>CHEESE, GOUDA</u>                                     |    |    |    |    |    |    |    | CANADA PACKERS INC. INT'L TRADE DIV.              |    | X  | X  | X  | X  | X  | X  |
| H. FINE & SONS LIMITED                                   | X  |    |    | X  |    | X  | X  | CANADIAN HONEY & FINE FOODS EXPORTERS             |    |    |    |    | X  |    |    |
| MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    | EASTERN TOWNSHIPS PRODUCE LTD.                    | X  | X  |    | X  |    | X  |    |
| MULTI-NATIONAL SALES LIMITED                             |    |    |    |    |    | X  |    | EXPERT EXPORT LTD.                                |    |    |    |    |    |    | X  |
| <u>CHEESE, GRUYERE PROCESS</u>                           |    |    |    |    |    |    |    | G. VAN KAM TRADING CO. LTD.                       |    | X  |    |    |    |    | X  |
| H. FINE & SONS LIMITED                                   | X  |    |    | X  |    | X  | X  | H. FINE & SONS LIMITED                            | X  |    |    | X  |    | X  | X  |
| MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    | IBASCO-INTL. BUYERS & SELLERS CO.                 | X  | X  | X  | X  | X  | X  |    |
| MULTI-NATIONAL SALES LIMITED                             |    |    |    |    |    | X  |    | IMECA INC.                                        |    |    |    |    |    |    | X  |
| <u>CHEESE, PROVOLONE</u>                                 |    |    |    |    |    |    |    | INTERGULF COMMODITIES (INT'L)                     |    | X  | X  |    |    |    | X  |
| MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    | KANEMATSU-GOSHO (CANADA) INC.                     |    | X  |    |    |    |    |    |
| MULTI-NATIONAL SALES LIMITED                             |    |    |    |    |    | X  |    | LADIMEX INC.                                      |    |    |    | X  |    | X  |    |
| <u>DAIRY PRODUCTS MES</u>                                |    |    |    |    |    |    |    | LINK INTERNATIONAL                                |    | X  |    |    |    |    |    |
| BETHUNE IMPORT-EXPORT LTD.                               | X  | X  |    | X  |    | X  | X  | LOVELL & CHRISTMAS (CANADA) INC.                  |    | X  |    | X  |    | X  | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.                     |    | X  | X  | X  | X  | X  | X  | MATCAM DEVELOPMENTS LTD.                          |    | X  |    |    |    |    | X  |
| CFB TRADING COMPANY LTD.                                 |    |    |    |    |    |    |    | METRO INTERNATIONAL TRADING COMPANY               |    | X  |    |    |    |    | X  |
| H. FINE & SONS LIMITED                                   | X  |    |    | X  |    | X  | X  | MIDEX INTERNATIONAL INC.                          |    |    |    |    |    |    | X  |
| INTERGULF COMMODITIES (INT'L)                            |    | X  | X  |    |    |    | X  | MITSUI & CO. (CANADA) LTD.                        |    |    |    |    |    |    |    |
| M. DE SAINT-HILAIRE MGMT SERVICES                        |    |    |    | X  |    | X  |    | MOVAL INTERNATIONAL INC.                          |    | X  | X  |    |    |    |    |
| METRO INTERNATIONAL TRADING COMPANY                      |    | X  |    |    |    |    | X  | MULTI-NATIONAL SALES LIMITED                      |    |    |    |    |    |    | X  |
| MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    | NICHIMEN CANADA INC.                              |    | X  | X  |    | X  |    |    |
| MULTI-NATIONAL SALES LIMITED                             |    |    |    |    |    | X  |    | NORTHAM FOOD TRADING CO.                          |    | X  | X  | X  | X  | X  | X  |
| THE ODURO WORLD ENTERPRISES                              | X  | X  |    | X  |    |    |    | ORIENT'S IMPEX COMPANY LTD.                       |    | X  |    |    |    | X  |    |
| TRANSCO FOOD TRADING INC.                                |    |    |    | X  |    | X  |    | RAY BUSBRIDGE INC.                                |    | X  | X  | X  | X  |    | X  |
| <u>MILK, CREAM, &amp; BY-PRODUCTS, CONDENSED OR EVAP</u> |    |    |    |    |    |    |    | RONALD A. CHISHOLM LIMITED                        |    | X  | X  | X  |    | X  | X  |
| DEKONIC INTERNATIONAL MERCANTILE CO.                     |    | X  | X  | X  |    |    |    | SOGELCO INTERNATIONAL INC.                        |    | X  |    | X  |    |    | X  |
| EASTERN TOWNSHIPS PRODUCE LTD.                           | X  | X  |    | X  |    | X  |    | TASMIA INTERTRADE INC.                            |    | X  |    |    |    | X  |    |
| H. FINE & SONS LIMITED                                   | X  |    |    | X  |    | X  | X  | TRANS ATLAS TRADING CO. LTD.                      |    | X  | X  | X  |    | X  | X  |
| ISLAND SHIPPING LIMITED                                  |    |    |    | X  |    | X  | X  | TRANSCO FOOD TRADING INC.                         |    |    |    |    | X  |    | X  |
| LADIMEX INC.                                             |    |    |    | X  |    | X  |    | WACTOL ENTERPRISES LIMITED                        |    | X  | X  | X  |    | X  |    |
| MIDEX INTERNATIONAL INC.                                 |    |    |    |    |    | X  |    | WARD BEDAS (CANADA) LIMITED                       |    | X  | X  | X  | X  |    |    |
| MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    | WEST INDIA TRADING CO. INC.                       |    |    |    |    | X  | X  | X  |
| MULTI-NATIONAL SALES LIMITED                             |    |    |    |    |    | X  |    | WILLIAM D. BRANSON LIMITED                        |    |    |    |    | X  | X  | X  |
| ORIENT'S IMPEX COMPANY LTD.                              |    | X  |    |    |    | X  |    | <u>EGGS *****</u>                                 |    |    |    |    |    |    |    |
| RONALD A. CHISHOLM LIMITED                               |    | X  | X  | X  |    | X  | X  | <u>EGG ALBUMEN DRIED, EVAP, DESICCATED OR POW</u> |    |    |    |    |    |    |    |
| SOGELCO INTERNATIONAL INC.                               |    | X  |    | X  |    |    | X  | CANADA PACKERS INC. INT'L TRADE DIV.              |    | X  | X  | X  | X  | X  | X  |
| TACONIC CORPORATION LTD.                                 | X  | X  | X  |    |    | X  | X  | MITSUI & CO. (CANADA) LTD.                        |    |    |    |    |    |    |    |
| TRANS ATLAS TRADING CO. LTD.                             | X  | X  | X  |    |    | X  | X  | <u>EGGS IN THE SHELL MES</u>                      |    |    |    |    |    |    |    |
| WEST INDIA TRADING CO. INC.                              |    |    |    | X  |    | X  | X  | H. FINE & SONS LIMITED                            | X  |    |    | X  |    | X  | X  |
| WILLIAM D. BRANSON LIMITED                               |    |    |    | X  |    | X  | X  | LOVELL & CHRISTMAS (CANADA) INC.                  |    | X  |    | X  |    | X  | X  |
|                                                          |    |    |    |    |    |    |    | METRO INTERNATIONAL TRADING COMPANY               |    | X  |    |    |    |    | X  |
|                                                          |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                        |    |    |    |    |    |    |    |

CONTINUED....



# TRADING HOUSES BY PRODUCT

|                                                      | AF | AA | ME | WE | EE | SA | NA |                                                     | AF | AA | ME | WE | EE | SA | NA |
|------------------------------------------------------|----|----|----|----|----|----|----|-----------------------------------------------------|----|----|----|----|----|----|----|
| NAMTRADE INTERNATIONAL INC.                          | X  | X  | X  | X  | X  | X  |    | CANADIAN HONEY & FINE FOODS EXPORTERS               |    |    |    |    | X  |    |    |
| RAY BUSBRIDGE INC.                                   | X  | X  | X  | X  |    | X  |    | CLIMIS INTERNATIONAL INC.                           |    | X  |    | X  |    |    |    |
| RONALD A. CHISHOLM LIMITED                           |    | X  | X  | X  |    | X  | X  | HF TRADE INTERNATIONAL                              |    | X  | X  | X  | X  |    | X  |
| SOGELCO INTERNATIONAL INC.                           |    | X  |    | X  |    |    | X  | INTERNATIONAL COMMODITIES EXPORT CO.                | X  | X  | X  | X  | X  | X  |    |
| <u>EGGS, DRIED, EVAP, DESICCATED OR PDR NES</u>      |    |    |    |    |    |    |    | KANEMATSU-GOSHO (CANADA) INC.                       |    | X  |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.                 |    | X  | X  | X  | X  | X  | X  | KISCAN PRODUCTS                                     |    | X  |    |    |    |    |    |
| DEKONIC INTERNATIONAL MERCANTILE CO.                 |    | X  | X  | X  |    |    |    | MIRATRADE INTL. DIV OF OGILVIE MILLS LTD            |    |    |    |    |    | X  | X  |
| IBASCO-INTL. BUYERS & SELLERS CO.                    | X  | X  | X  | X  | X  | X  |    | ORAC INTERNATIONAL TRADING CO. LTD.                 | X  | X  | X  |    |    |    |    |
| METRO INTERNATIONAL TRADING COMPANY                  |    | X  |    |    |    |    | X  | SOGELCO INTERNATIONAL INC.                          |    | X  |    | X  |    |    | X  |
| MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    | WILBUR ELLIS CO. OF CANADA LTD.                     |    | X  |    | X  |    |    | X  |
| <u>EGGS, HATCHING</u>                                |    |    |    |    |    |    |    | YARAK TRADING CONSULTANTS INC.                      |    | X  |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.                 |    | X  | X  | X  | X  | X  | X  | <u>FEEDS OF VEGETABLE ORIGIN, OTHER *****</u>       |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                           |    | X  | X  | X  | X  | X  |    | <u>BREWERS' AND DISTILLERS' GRAINS AND SOLUBLES</u> |    |    |    |    |    |    |    |
| NAMTRADE INTERNATIONAL INC.                          | X  | X  | X  | X  | X  | X  |    | INTERNATIONAL COMMODITIES EXPORT CO.                | X  | X  | X  | X  | X  | X  |    |
| <u>EGGS, WH, YOLK OR ALBUMEN, FZ OR O/W PREP NES</u> |    |    |    |    |    |    |    | MIRATRADE INTL. DIV OF OGILVIE MILLS LTD            |    |    |    |    |    | X  | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.                 |    | X  | X  | X  | X  | X  | X  | <u>FEEDS OF VEGETABLE ORIGIN NES</u>                |    |    |    |    |    |    |    |
| METRO INTERNATIONAL TRADING COMPANY                  |    | X  |    |    |    |    | X  | AGRO COMPANY OF CANADA LTD                          | X  | X  | X  | X  |    | X  | X  |
| MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    | CANADA PACKERS INC. INT'L TRADE DIV.                |    | X  | X  | X  | X  | X  | X  |
| <u>FARINACEOUS SUBSTANCES, OTHER *****</u>           |    |    |    |    |    |    |    | GENERAL MERCHANTS INTERNATIONAL INC.                |    | X  |    |    |    |    |    |
| <u>FARINACEOUS SUBSTANCES NES</u>                    |    |    |    |    |    |    |    | INTERNATIONAL COMMODITIES EXPORT CO.                | X  | X  | X  | X  | X  | X  |    |
| AMALGAMATED GLOBAL ENTERPRISES INC.                  | X  | X  | X  |    |    |    |    | KISCAN PRODUCTS                                     |    | X  |    |    |    |    |    |
| <u>POTATO STARCH AND POTATO FLOUR</u>                |    |    |    |    |    |    |    | MIRATRADE INTL. DIV OF OGILVIE MILLS LTD            |    |    |    |    |    | X  | X  |
| J. PASCAL INC.                                       | X  | X  | X  |    |    | X  |    | SEED-LINK DIV. OF LANDIS SEED COA. LTD.             |    | X  |    | X  |    | X  | X  |
| <u>SOYA BEAN FLOUR</u>                               |    |    |    |    |    |    |    | SOURCE MARKETING INC.                               |    | X  |    | X  |    |    | X  |
| ORAC INTERNATIONAL TRADING CO. LTD.                  | X  | X  | X  |    |    |    |    | WEST INDIA TRADING CO. INC.                         |    |    |    | X  |    | X  | X  |
| <u>FEEDS OF ANIMAL ORIGIN *****</u>                  |    |    |    |    |    |    |    | WILBUR ELLIS CO. OF CANADA LTD.                     |    | X  |    | X  |    |    | X  |
| <u>FEEDS OF ANIMAL ORIGIN NES</u>                    |    |    |    |    |    |    |    | <u>FEEDS, COMPLETE AND FEED CONCENTRATES *****</u>  |    |    |    |    |    |    |    |
| AGRO COMPANY OF CANADA LTD                           | X  | X  | X  | X  |    | X  | X  | <u>DAIRY AND CATTLE FEEDS, COMPLETE</u>             |    |    |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.                 |    | X  | X  | X  | X  | X  | X  | CURTRADE                                            |    |    |    |    |    |    | X  |
| INTERNATIONAL COMMODITIES EXPORT CO.                 | X  | X  | X  | X  | X  | X  |    | ESSCO INC.                                          |    |    |    | X  |    |    | X  |
| ORAC INTERNATIONAL TRADING CO. LTD.                  | X  | X  | X  |    |    |    |    | GREAT WHITE NORTH LTD.                              | X  | X  | X  | X  | X  | X  | X  |
| <u>FISH MEAL</u>                                     |    |    |    |    |    |    |    | INTERNATIONAL COMMODITIES EXPORT CO.                | X  | X  | X  | X  | X  | X  |    |
| BACON INTERNATIONAL MARKETING LTD.                   | X  |    | X  |    |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC            | X  |    |    |    |    |    |    |
| BARRINGTON INTERNATIONAL LTD.                        | X  | X  | X  | X  |    | X  | X  | J.B. INTERNATIONAL SHIPPERS LTD.                    | X  | X  | X  | X  |    |    | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.                 |    | X  | X  | X  | X  | X  | X  | <u>DOG AND CAT FEEDS, COMPLETE</u>                  |    |    |    |    |    |    |    |
|                                                      |    |    |    |    |    |    |    | BRENDEX TRADING LIMITED                             |    |    |    |    |    |    | X  |
|                                                      |    |    |    |    |    |    |    | CANADA PACKERS INC. INT'L TRADE DIV.                |    | X  | X  | X  | X  | X  | X  |
|                                                      |    |    |    |    |    |    |    | CURTRADE                                            |    |    |    |    |    |    | X  |
|                                                      |    |    |    |    |    |    |    | CWTC CANADA WEST TRADING CORPORATION                |    | X  |    | X  |    |    | X  |
|                                                      |    |    |    |    |    |    |    | CONTINUED....                                       |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                                      | AF | AA | ME | WE | EE | SA | NA |                                           | AF | AA | ME | WE | EE | SA | NA |
|------------------------------------------------------|----|----|----|----|----|----|----|-------------------------------------------|----|----|----|----|----|----|----|
| D'JOVIAN INTERNATIONAL MERCHANTS LTD.                |    | X  | X  | X  |    | X  | X  | MITSUI & CO. (CANADA) LTD.                |    |    |    |    |    |    |    |
| DEKONIC INTERNATIONAL MERCANTILE CO.                 |    | X  | X  | X  |    |    |    | MOLMAC TRADING                            |    |    |    |    | X  |    |    |
| H. CLEVELAND & CO. LTD.                              |    | X  |    |    |    |    | X  | MORGISTEN EXPORT CANADA LTD.              |    |    |    | X  |    |    |    |
| MULTI-NATIONAL SALES LIMITED                         |    |    |    |    |    | X  |    | MORSE PRO-VISIONS LTEE                    | X  |    |    |    |    | X  |    |
| REGOR INTERNATIONAL INC.                             | X  |    |    |    |    | X  |    | NATIONAL SEA PRODUCTS LTD. INTL. MKRTG.   |    | X  | X  | X  | X  | X  | X  |
| <b>FEED CONCENTRATES AND COMPLETE FEEDS NES</b>      |    |    |    |    |    |    |    | RIM PACIFIC IMPORY-EXPORT (1988) INC.     | X  |    |    |    |    |    | X  |
| AGRICULTURAL DEVELOPMENT CORP. OF SASK.              | X  | X  | X  | X  | X  | X  |    | RIO IMPORT & EXPORT LTD.                  | X  |    | X  |    | X  | X  |    |
| B.D.C. COMMODITY EXPORT LTD.                         |    |    |    | X  |    |    |    | SOGELCO INTERNATIONAL INC.                | X  |    | X  |    |    | X  |    |
| BACON INTERNATIONAL MARKETING LTD.                   | X  |    | X  |    |    |    |    | TRI-TANIK ENTERPRISES LTD.                | X  |    |    |    |    | X  |    |
| BARRINGTON INTERNATIONAL LTD.                        | X  | X  | X  | X  |    | X  | X  | VILLA NOVA INTL. IMPORT EXPORT INC.       |    |    | X  |    |    |    |    |
| CAN-AFRIC ENTERPRISES INC.                           | X  |    |    |    |    |    |    | <b>FISH, CANNED *****</b>                 |    |    |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.                 |    | X  | X  | X  | X  | X  | X  | <b>ANCHOVY, CANNED</b>                    |    |    |    |    |    |    |    |
| CANADIAN HONEY & FINE FOODS EXPORTERS                |    |    |    | X  |    |    |    | BETHUNE IMPORT-EXPORT LTD.                | X  | X  |    | X  |    | X  | X  |
| CURTRADE                                             |    |    |    |    |    | X  |    | H. FINE & SONS LIMITED                    | X  |    |    | X  |    | X  | X  |
| ESSCO INC.                                           |    |    | X  |    |    |    | X  | PIERREFONDS IMPORT EXPORT CA LTEE         | X  |    |    |    |    |    |    |
| G. VAN KAM TRADING CO. LTD.                          |    | X  |    |    |    |    | X  | SOGELCO INTERNATIONAL INC.                |    | X  |    | X  |    |    | X  |
| GREAT WHITE NORTH LTD.                               | X  | X  | X  | X  | X  | X  | X  | <b>FISH AND FISH PRODUCTS, CANNED NES</b> |    |    |    |    |    |    |    |
| HORSEMARY INTERNATIONAL                              |    |    |    | X  |    |    |    | BETHUNE IMPORT-EXPORT LTD.                | X  | X  |    | X  |    | X  | X  |
| INTERGULF COMMODITIES (INT'L)                        |    | X  | X  |    |    |    | X  | BRENDEX TRADING LIMITED                   |    |    |    |    |    | X  |    |
| INTERNATIONAL COMMODITIES EXPORT CO.                 | X  | X  | X  | X  | X  | X  |    | CALKINS & BURKE LIMITED                   | X  | X  |    | X  |    |    | X  |
| J.B. INTERNATIONAL SHIPPERS LTD.                     | X  | X  | X  | X  |    |    | X  | CAN-AFRIC ENTERPRISES INC.                | X  |    |    |    |    |    |    |
| METRO INTERNATIONAL TRADING COMPANY                  |    | X  |    |    |    |    | X  | COLEMAN & COLEMAN INC.                    | X  |    | X  |    |    |    | X  |
| MIDWEST GRAIN INC.                                   |    |    |    |    |    |    | X  | METRO INTERNATIONAL TRADING COMPANY       |    | X  |    |    |    |    | X  |
| MULTI-NATIONAL SALES LIMITED                         |    |    |    |    |    | X  |    | MIDEX INTERNATIONAL INC.                  |    |    |    |    | X  |    |    |
| ORIAN INTERNATIONAL TRADING CO. LTD.                 | X  | X  | X  |    |    |    |    | MITSUI & CO. (CANADA) LTD.                |    |    |    | X  |    |    |    |
| PLANRITE TRADING CO. LTD.                            |    | X  |    |    |    |    |    | MORGISTEN EXPORT CANADA LTD.              |    |    |    | X  |    |    |    |
| QUALITY CANADIAN MARKETING                           |    |    |    | X  |    |    |    | SOGELCO INTERNATIONAL INC.                |    | X  |    | X  |    |    | X  |
| RONALD A. CHISHOLM LIMITED                           |    | X  | X  | X  |    | X  | X  | TACONIC CORPORATION LTD.                  | X  | X  | X  |    |    | X  | X  |
| SEED-LINK DIV. OF LANDIS SEED CDA. LTD.              |    | X  |    | X  |    | X  | X  | TRI-TANIK ENTERPRISES LTD.                |    | X  |    |    |    | X  |    |
| SOURCE MARKETING INC.                                |    | X  |    | X  |    |    | X  | WEST INDIA TRADING CO. INC.               |    |    |    | X  |    | X  | X  |
| STECKO CHEM INC.                                     |    | X  |    | X  |    |    | X  | <b>HERRING, CANNED</b>                    |    |    |    |    |    |    |    |
| WARD BEDAS (CANADA) LIMITED                          | X  | X  | X  | X  |    |    |    | BETHUNE IMPORT-EXPORT LTD.                | X  | X  |    | X  |    | X  | X  |
| XCAN GRAIN LIMITED                                   |    | X  | X  | X  | X  | X  | X  | MAXIMUS INTERNATIONAL CORPORATION         |    | X  |    |    |    |    | X  |
| YEARWOOD & CO. LTD.                                  |    |    |    |    |    | X  |    | MORGISTEN EXPORT CANADA LTD.              |    |    |    | X  |    |    |    |
| <b>FISH STEAKS/BLOCK/SLAB/STICKS, FR, CHD, FZ **</b> |    |    |    |    |    |    |    | SOGELCO INTERNATIONAL INC.                |    | X  |    | X  |    |    | X  |
| <b>FISH STEAKS/BLOCK/SLAB/STICKS, FR, CHD, FZ</b>    |    |    |    |    |    |    |    | WEST INDIA TRADING CO. INC.               |    |    |    | X  |    | X  | X  |
| BETHUNE IMPORT-EXPORT LTD.                           | X  | X  |    | X  |    | X  | X  | <b>SALMON, CANNED</b>                     |    |    |    |    |    |    |    |
| BRITISH COLUMBIA-THAI CORPORATION                    |    | X  |    |    |    |    | X  | ALBATROS IMPORT - EXPORT                  |    |    |    | X  |    |    |    |
| CANJAM TRADING LIMITED                               |    |    |    |    |    | X  |    | BETHUNE IMPORT-EXPORT LTD.                | X  | X  |    | X  |    | X  | X  |
| H. FINE & SONS LIMITED                               | X  |    |    | X  |    | X  | X  | BRENDEX TRADING LIMITED                   |    |    |    |    |    | X  |    |
| MELROSE INTERNATIONAL TRADING (1987) LTD             |    | X  |    | X  | X  |    |    | CONTINUED....                             |    |    |    |    |    |    |    |
| METRO INTERNATIONAL TRADING COMPANY                  |    | X  |    |    |    |    | X  |                                           |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                                          | AF | AA | ME | WE | EE | SA | NA |                                                   | AF | AA | ME | WE | EE | SA | NA |
|----------------------------------------------------------|----|----|----|----|----|----|----|---------------------------------------------------|----|----|----|----|----|----|----|
| <b>CALKINS &amp; BURKE LIMITED</b>                       | X  | X  |    | X  |    |    | X  | <b>COD, FRESH OR FROZEN</b>                       |    |    |    |    |    |    |    |
| <b>CANADIAN TRADERS LIMITED</b>                          | X  | X  | X  | X  |    | X  | X  | <b>ABEGWEIT SEAFOODS INC.</b>                     |    | X  |    | X  |    |    | X  |
| <b>CFB TRADING COMPANY LTD.</b>                          |    |    |    |    |    |    | X  | <b>ANFAL GROUP LIMITED</b>                        |    | X  |    | X  | X  |    | X  |
| <b>CWTC CANADA WEST TRADING CORPORATION</b>              |    |    | X  |    | X  |    | X  | <b>BARRINGTON INTERNATIONAL LTD.</b>              | X  | X  | X  | X  |    | X  | X  |
| <b>EQUITY WORLD TRADING COMPANY</b>                      | X  | X  | X  | X  |    |    |    | <b>BAYSHORE (NFLD.) INC.</b>                      |    | X  |    | X  | X  |    | X  |
| <b>H. FINE &amp; SONS LIMITED</b>                        | X  |    |    | X  |    | X  | X  | <b>BETHUNE IMPORT-EXPORT LTD.</b>                 | X  | X  |    | X  |    | X  | X  |
| <b>HARVEST AGRICULTURAL EXPORT CO.</b>                   |    |    |    |    |    |    | X  | <b>BRITISH COLUMBIA-THAI CORPORATION</b>          |    | X  |    |    |    |    | X  |
| <b>INTERNATIONAL TRADE SERVICES COMPANY</b>              | X  | X  |    |    |    |    |    | <b>CALKINS &amp; BURKE LIMITED</b>                | X  | X  |    | X  |    |    | X  |
| <b>MAXIMUS INTERNATIONAL CORPORATION</b>                 |    | X  |    |    |    |    | X  | <b>CANADA PACKERS INC. INT'L TRADE DIV.</b>       |    | X  | X  | X  | X  | X  | X  |
| <b>MILLBANKE RESOURCES LTD</b>                           |    |    |    |    | X  |    |    | <b>CLIMIS EXPORT INC.</b>                         |    | X  |    | X  |    |    |    |
| <b>MISKAND TRADING CO. LTD.</b>                          |    | X  |    | X  |    |    |    | <b>CLIMIS INTERNATIONAL INC.</b>                  |    | X  |    | X  |    |    |    |
| <b>MORGISTEN EXPORT CANADA LTD.</b>                      |    |    |    | X  |    |    |    | <b>CLOUSTON FOODS CANADA LTD.</b>                 |    | X  |    | X  |    |    | X  |
| <b>MUTUAL FOREST INDUSTRIES LTD.</b>                     | X  | X  |    |    |    |    |    | <b>CURTRADE</b>                                   |    |    |    |    |    |    | X  |
| <b>NIKKA TRADERS INC.</b>                                | X  | X  |    | X  |    |    | X  | <b>FREMAH INTERNATIONAL TRADING INC.</b>          |    | X  |    | X  |    | X  |    |
| <b>SOGLCO INTERNATIONAL INC.</b>                         |    | X  |    | X  |    |    | X  | <b>H. FINE &amp; SONS LIMITED</b>                 | X  |    |    | X  |    | X  | X  |
| <b>TRANS ATLAS TRADING CO. LTD.</b>                      | X  | X  | X  |    |    | X  | X  | <b>HARVEST AGRICULTURAL EXPORT CO.</b>            |    |    |    |    |    |    | X  |
| <b>WEST INDIA TRADING CO. INC.</b>                       |    |    |    | X  |    | X  | X  | <b>HOSHO CANADA INC.</b>                          |    | X  |    | X  |    |    | X  |
| <b>ZBT INTERNATIONAL CARGO COMPANY</b>                   |    | X  | X  | X  |    | X  | X  | <b>INTERVEST TRADING COMPANY LIMITED</b>          |    | X  |    | X  | X  |    | X  |
| <b>SARDINE, CANNED, INCLUDING SPRATS &amp; PILCHARDS</b> |    |    |    |    |    |    |    | <b>LES FRERES HUBERT, COURTIER EN ALIMENT.</b>    |    | X  |    | X  |    |    | X  |
| <b>BETHUNE IMPORT-EXPORT LTD.</b>                        | X  | X  |    | X  |    | X  | X  | <b>LES FRUITS DE MER COTE NORD INC.</b>           |    | X  |    |    |    |    | X  |
| <b>BRENDEX TRADING LIMITED</b>                           |    |    |    |    |    |    | X  | <b>LES HAUTES MERS/PLEAMAR INT'L.</b>             |    |    |    | X  |    |    |    |
| <b>H. FINE &amp; SONS LIMITED</b>                        | X  |    |    | X  |    | X  | X  | <b>LES HOMARDS GIDNEY LOBSTER LTD.</b>            |    | X  |    | X  |    |    | X  |
| <b>MAXIMUS INTERNATIONAL CORPORATION</b>                 |    | X  |    |    |    |    | X  | <b>M. DE SAINT-HILAIRE MGMT SERVICES</b>          |    |    |    | X  |    | X  |    |
| <b>MORGISTEN EXPORT CANADA LTD.</b>                      |    |    |    | X  |    |    |    | <b>MELROSE INTERNATIONAL TRADING (1987) LTD</b>   |    | X  |    | X  | X  |    |    |
| <b>PIERREFONDS IMPORT EXPORT CA LTEE</b>                 | X  |    |    |    |    |    |    | <b>MITSUI &amp; CO. (CANADA) LTD.</b>             |    |    |    |    |    |    |    |
| <b>WEST INDIA TRADING CO. INC.</b>                       |    |    |    | X  |    | X  | X  | <b>MORGAN INTERNATIONAL MARKETING CO. LTD.</b>    | X  | X  |    |    |    |    |    |
| <b>TUNA, CANNED MES</b>                                  |    |    |    |    |    |    |    | <b>MORGISTEN EXPORT CANADA LTD.</b>               |    |    |    | X  |    |    |    |
| <b>BETHUNE IMPORT-EXPORT LTD.</b>                        | X  | X  |    | X  |    | X  | X  | <b>MORSE PRO-VISIONS LTEE</b>                     | X  |    |    |    |    |    | X  |
| <b>CANADIAN TRADERS LIMITED</b>                          | X  | X  | X  | X  |    | X  | X  | <b>OKURA &amp; COMPANY CANADA LTD.</b>            |    | X  |    |    |    |    |    |
| <b>H. FINE &amp; SONS LIMITED</b>                        | X  |    |    | X  |    | X  | X  | <b>PME EXPORTATION INC.</b>                       | X  | X  | X  | X  |    | X  | X  |
| <b>MORGISTEN EXPORT CANADA LTD.</b>                      |    |    |    | X  |    |    |    | <b>RIM PACIFIC IMPORT-EXPORT (1988) INC.</b>      |    | X  |    |    |    |    | X  |
| <b>SOGLCO INTERNATIONAL INC.</b>                         |    | X  |    | X  |    |    | X  | <b>RIO IMPORT &amp; EXPORT LTD.</b>               |    | X  |    | X  |    | X  | X  |
| <b>WEST INDIA TRADING CO. INC.</b>                       |    |    |    | X  |    | X  | X  | <b>RONALD A. CHISHOLM LIMITED</b>                 |    | X  | X  | X  |    | X  | X  |
| <b>ZBT INTERNATIONAL CARGO COMPANY</b>                   |    | X  | X  | X  |    | X  | X  | <b>SANNA TRADING CO. LTD.</b>                     |    | X  |    |    |    |    | X  |
| <b>TUNA, CANNED, FLAKE PACK</b>                          |    |    |    |    |    |    |    | <b>SEAFOOD EXPORTERS CORP. OF NFLD &amp; LABR</b> |    | X  |    | X  |    |    | X  |
| <b>BETHUNE IMPORT-EXPORT LTD.</b>                        | X  | X  |    | X  |    | X  | X  | <b>SOCOMER INCORPORATED</b>                       |    | X  |    | X  |    |    | X  |
| <b>H. FINE &amp; SONS LIMITED</b>                        | X  |    |    | X  |    | X  | X  | <b>SOGLCO INTERNATIONAL INC.</b>                  |    | X  |    | X  |    |    | X  |
| <b>MORGISTEN EXPORT CANADA LTD.</b>                      |    |    |    | X  |    |    |    | <b>SUN ATLANTIC INC.</b>                          |    |    |    |    |    |    | X  |
| <b>FISH, FRESH, CHILLED OR FROZEN *****</b>              |    |    |    |    |    |    |    | <b>TRICO MARKETING SERVICES INC.</b>              |    | X  |    | X  |    | X  | X  |
|                                                          |    |    |    |    |    |    |    | <b>TRICO SEAFOOD</b>                              |    | X  |    | X  |    | X  | X  |
|                                                          |    |    |    |    |    |    |    | <b>VILLA NOVA INTL. IMPORT EXPORT INC.</b>        |    |    |    | X  |    |    |    |
|                                                          |    |    |    |    |    |    |    | <b>WEST INDIA TRADING CO. INC.</b>                |    |    |    | X  |    | X  | X  |
|                                                          |    |    |    |    |    |    |    | <b>ZAYAT TRADING INC.</b>                         |    |    | X  |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                             | AF | AA | ME | WE | EE | SA | MA |                                                        | AF | AA | ME | WE | EE | SA | MA |
|---------------------------------------------|----|----|----|----|----|----|----|--------------------------------------------------------|----|----|----|----|----|----|----|
| <u>FLATFISH, FRESH OR FROZEN</u>            |    |    |    |    |    |    |    | PRINCIPAL INTL. THE TRADING HOUSE                      |    | X  |    | X  |    |    |    |
| ABEGWEIT SEAFOODS INC.                      |    | X  |    | X  |    | X  |    | RIM PACIFIC IMPORT-EXPORT (1988) INC.                  |    | X  |    |    |    |    | X  |
| BAYSHORE (NFLD.) INC.                       |    | X  |    | X  | X  | X  |    | SOGELCO INTERNATIONAL INC.                             |    | X  |    | X  |    |    | X  |
| BETHUNE IMPORT-EXPORT LTD.                  | X  | X  |    | X  |    | X  | X  | VILLA NOVA INTL. IMPORT EXPORT INC.                    |    |    |    | X  |    |    |    |
| BRITISH COLUMBIA-THAI CORPORATION           |    | X  |    |    |    |    | X  | WILLIAM D. BRANSON LIMITED                             |    |    |    | X  |    | X  | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.        |    | X  | X  | X  | X  | X  | X  | <u>HADDOCK, HAKE, CUSK &amp; POLLOCK, FR OR FROZEN</u> |    |    |    |    |    |    |    |
| CLOUSTON FOODS CANADA LTD.                  |    | X  |    | X  |    |    | X  | BAYSHORE (NFLD.) INC.                                  |    | X  |    | X  | X  |    | X  |
| CURTRADE                                    |    |    |    |    |    |    | X  | BETHUNE IMPORT-EXPORT LTD.                             | X  | X  |    | X  |    | X  | X  |
| FREMAH INTERNATIONAL TRADING INC.           |    | X  |    | X  |    | X  |    | BRITISH COLUMBIA-THAI CORPORATION                      |    | X  |    |    |    |    | X  |
| H. FINE & SONS LIMITED                      | X  |    |    | X  |    | X  | X  | CANADA PACKERS INC. INT'L TRADE DIV.                   |    | X  | X  | X  | X  | X  | X  |
| LES FRERES HUBERT, COURTIER EN ALIMENT.     |    | X  |    | X  |    |    | X  | CLOUSTON FOODS CANADA LTD.                             |    | X  |    | X  |    |    | X  |
| LES FRUITS DE MER COTE NORD INC.            |    | X  |    |    |    |    | X  | CURTRADE                                               |    |    |    |    |    |    | X  |
| LES HOMARDS GIDNEY LOBSTER LTD.             |    | X  |    | X  |    |    | X  | H. FINE & SONS LIMITED                                 | X  |    |    | X  |    | X  | X  |
| MELROSE INTERNATIONAL TRADING (1987) LTD    |    | X  |    | X  | X  |    |    | INTERVEST TRADING COMPANY LIMITED                      |    | X  |    | X  | X  |    | X  |
| MITSUI & CO. (CANADA) LTD.                  |    |    |    |    |    |    |    | LES FRERES HUBERT, COURTIER EN ALIMENT.                |    | X  |    | X  |    |    | X  |
| MORGISTEN EXPORT CANADA LTD.                |    |    |    | X  |    |    |    | LES HAUTES MERS/PLEAMAR INT'L.                         |    |    |    | X  |    |    |    |
| MORSE PRO-VISIONS LTEE                      | X  |    |    |    |    | X  |    | LES HOMARDS GIDNEY LOBSTER LTD.                        |    | X  |    | X  |    |    | X  |
| NORTHERN HARVEST SEAFOOD INC.               |    |    |    |    |    |    | X  | M. DE SAINT-HILAIRE MGMT SERVICES                      |    |    |    | X  |    | X  |    |
| RIM PACIFIC IMPORT-EXPORT (1988) INC.       |    | X  |    |    |    | X  |    | MELROSE INTERNATIONAL TRADING (1987) LTD               |    | X  |    | X  | X  |    |    |
| RIO IMPORT & EXPORT LTD.                    |    | X  |    | X  |    | X  | X  | MITSUI & CO. (CANADA) LTD.                             |    |    |    |    |    |    |    |
| SEAFOOD EXPORTERS CORP. OF NFLD & LABR      |    | X  |    | X  |    |    | X  | MORGISTEN EXPORT CANADA LTD.                           |    |    |    | X  |    |    |    |
| SOCOMER INCORPORATED                        |    | X  |    | X  |    |    | X  | MORSE PRO-VISIONS LTEE                                 | X  |    |    |    |    | X  |    |
| SOGELCO INTERNATIONAL INC.                  |    | X  |    | X  |    |    | X  | NATIONAL SEA PRODUCTS LTD. INTL. MRKTG.                |    | X  | X  | X  | X  | X  | X  |
| TRICO MARKETING SERVICES INC.               |    | X  |    | X  |    | X  | X  | RIM PACIFIC IMPORT-EXPORT (1988) INC.                  |    | X  |    |    |    |    | X  |
| TRICO SEAFOOD                               |    | X  |    | X  |    | X  | X  | RIO IMPORT & EXPORT LTD.                               |    | X  |    | X  |    | X  | X  |
| VILLA NOVA INTL. IMPORT EXPORT INC.         |    |    |    | X  |    |    |    | RONALD A. CHISHOLM LIMITED                             |    | X  | X  | X  |    | X  | X  |
| WEST INDIA TRADING CO. INC.                 |    |    |    | X  |    | X  | X  | SEAFOOD EXPORTERS CORP. OF NFLD & LABR                 |    | X  |    | X  |    |    | X  |
| ZAVAT TRADING INC.                          |    |    | X  |    |    |    |    | SOGELCO INTERNATIONAL INC.                             |    | X  |    | X  |    |    | X  |
| <u>FRESHWATER FISH, FRESH OR FROZEN NES</u> |    |    |    |    |    |    |    | TRICO MARKETING SERVICES INC.                          |    | X  |    | X  |    | X  | X  |
| BETHUNE IMPORT-EXPORT LTD.                  | X  | X  |    | X  |    | X  | X  | VILLA NOVA INTL. IMPORT EXPORT INC.                    |    |    |    | X  |    |    |    |
| BRITISH COLUMBIA-THAI CORPORATION           |    | X  |    |    |    |    | X  | WACTOL ENTERPRISES LIMITED                             | X  | X  | X  |    |    | X  |    |
| C. ITOH & CO (CANADA) LTD.                  |    | X  | X  |    |    |    |    | WEST INDIA TRADING CO. INC.                            |    |    |    | X  |    | X  | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.        |    | X  | X  | X  | X  | X  | X  | ZAVAT TRADING INC.                                     |    |    | X  |    |    |    |    |
| CLOUSTON FOODS CANADA LTD.                  |    | X  |    | X  |    |    | X  | <u>HALIBUT, FRESH OR FROZEN</u>                        |    |    |    |    |    |    |    |
| CURTRADE                                    |    |    |    |    |    |    | X  | BETHUNE IMPORT-EXPORT LTD.                             | X  | X  |    | X  |    | X  | X  |
| H. FINE & SONS LIMITED                      | X  |    |    | X  |    | X  | X  | BRITISH COLUMBIA-THAI CORPORATION                      |    | X  |    |    |    |    | X  |
| KANEMATSU-GOSHO (CANADA) INC.               |    | X  |    |    |    |    |    | CALKINS & BURKE LIMITED                                | X  | X  |    | X  |    |    | X  |
| KATOMEK FOODS LTD.                          |    | X  |    |    |    |    |    | CANADA PACKERS INC. INT'L TRADE DIV.                   |    | X  | X  | X  | X  | X  | X  |
| MELROSE INTERNATIONAL TRADING (1987) LTD    |    | X  |    | X  | X  |    |    | CLIMIS EXPORT INC.                                     |    | X  |    | X  |    |    |    |
| METRO INTERNATIONAL TRADING COMPANY         |    | X  |    |    |    |    | X  | CLIMIS INTERNATIONAL INC.                              |    | X  |    | X  |    |    |    |
| MITSUI & CO. (CANADA) LTD.                  |    |    |    |    |    |    |    | CLOUSTON FOODS CANADA LTD.                             |    | X  |    | X  |    |    | X  |
| MOLMAC TRADING                              |    |    |    |    | X  |    |    | CURTRADE                                               |    |    |    |    |    |    | X  |
| MORGAN INTERNATIONAL MARKETING CO. LTD.     | X  | X  |    |    |    |    |    | FREMAH INTERNATIONAL TRADING INC.                      |    | X  |    | X  |    | X  |    |
| MORGISTEN EXPORT CANADA LTD.                |    |    |    | X  |    |    |    | CONTINUED....                                          |    |    |    |    |    |    |    |



# TRADING HOUSES BY PRODUCT

|                                          | AF | AA | ME | WE | EE | SA | MA |
|------------------------------------------|----|----|----|----|----|----|----|
| H. FINE & SONS LIMITED                   | X  |    |    | X  |    | X  | X  |
| HOSHO CANADA INC.                        |    | X  |    | X  |    |    | X  |
| LES FRERES HUBERT, COURTIER EN ALIMENT.  |    | X  |    | X  |    |    | X  |
| MCKAY RIVARD & CO. LTD.                  |    | X  |    | X  |    |    | X  |
| MELROSE INTERNATIONAL TRADING (1987) LTD |    | X  |    | X  | X  |    |    |
| MITSUI & CO. (CANADA) LTD.               |    |    |    |    |    |    |    |
| MORGISTEN EXPORT CANADA LTD.             |    |    |    | X  |    |    |    |
| MORSE PRO-VISIONS LTEE                   | X  |    |    |    |    | X  |    |
| RIM PACIFIC IMPORT-EXPORT (1988) INC.    |    | X  |    |    |    |    | X  |
| RIO IMPORT & EXPORT LTD.                 |    | X  |    | X  |    | X  | X  |
| SOGELCO INTERNATIONAL INC.               |    | X  |    | X  |    |    | X  |
| VILLA NOVA INTL. IMPORT EXPORT INC.      |    |    |    | X  |    |    |    |
| ZAYAT TRADING INC.                       |    |    | X  |    |    |    |    |
| <b>SALMON, FRESH OR FROZEN</b>           |    |    |    |    |    |    |    |
| BARRINGTON INTERNATIONAL LTD.            | X  | X  | X  | X  |    | X  | X  |
| BETHUNE IMPORT-EXPORT LTD.               | X  | X  |    | X  |    | X  | X  |
| BRITISH COLUMBIA-THAI CORPORATION        |    | X  |    |    |    |    | X  |
| C. ITOH & CO (CANADA) LTD.               |    | X  | X  |    |    |    |    |
| CALKINS & BURKE LIMITED                  | X  | X  |    | X  |    |    | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.     |    | X  | X  | X  | X  | X  | X  |
| CANADIAN TRADERS LIMITED                 | X  | X  | X  | X  |    | X  | X  |
| CLIMIS EXPORT INC.                       |    | X  |    | X  |    |    |    |
| CLIMIS INTERNATIONAL INC.                |    | X  |    | X  |    |    |    |
| CLOUSTON FOODS CANADA LTD.               |    | X  |    | X  |    |    | X  |
| CURTRADE                                 |    |    |    |    |    | X  |    |
| CWTC CANADA WEST TRADING CORPORATION     |    | X  |    | X  |    |    | X  |
| FAIRMOUNT & CLARK INC.                   |    |    |    | X  |    |    |    |
| H. FINE & SONS LIMITED                   | X  |    |    | X  |    | X  | X  |
| HARVEST AGRICULTURAL EXPORT CO.          |    |    |    |    |    |    | X  |
| HOSHO CANADA INC.                        |    | X  |    | X  |    |    | X  |
| INTERMARK TRADING LTD.                   |    | X  |    |    |    | X  | X  |
| KAWASHO INTERNATIONAL CANADA LTD.        |    | X  |    |    |    |    | X  |
| KENWEST ENTERPRISES LTD.                 |    | X  |    |    |    |    |    |
| LES FRERES HUBERT, COURTIER EN ALIMENT.  |    | X  |    | X  |    |    | X  |
| LES HAUTES MERS/PLEAMAR INT'L.           |    |    |    | X  |    |    |    |
| MCKAY RIVARD & CO. LTD.                  |    | X  |    | X  |    |    | X  |
| MELROSE INTERNATIONAL TRADING (1987) LTD |    | X  |    | X  | X  |    |    |
| MILLBANKE RESOURCES LTD                  |    |    |    | X  |    |    |    |
| MISKAND TRADING CO. LTD.                 |    | X  |    | X  |    |    |    |
| MITSUBISHI CANADA LIMITED                | X  | X  |    | X  |    | X  | X  |
| MITSUI & CO. (CANADA) LTD.               |    |    |    |    |    |    |    |
| MORGAN INTERNATIONAL MARKETING CO. LTD.  | X  | X  |    |    |    |    |    |
| MORGISTEN EXPORT CANADA LTD.             |    |    |    | X  |    |    |    |
| MORSE PRO-VISIONS LTEE                   | X  |    |    |    |    | X  |    |

|                                         | AF | AA | ME | WE | EE | SA | MA |
|-----------------------------------------|----|----|----|----|----|----|----|
| NICHIMEN CANADA INC.                    | X  | X  |    | X  |    |    |    |
| NORTHERN HARVEST SEAFOOD INC.           |    |    |    |    |    |    | X  |
| OKURA & COMPANY CANADA LTD.             |    | X  |    |    |    |    |    |
| PACIFIC RIM INTL. MARKET EXCHANGE       |    |    |    |    |    |    | X  |
| PEXIM ENTERPRISES INC.                  |    | X  |    | X  |    | X  | X  |
| PME EXPORTATION INC.                    | X  | X  | X  | X  |    | X  | X  |
| RIM PACIFIC IMPORT-EXPORT (1988) INC.   |    | X  |    |    |    |    | X  |
| RIO IMPORT & EXPORT LTD.                |    | X  |    | X  |    | X  | X  |
| SANNA TRADING CO. LTD.                  |    | X  |    |    |    |    | X  |
| SEAFOOD EXPORTERS CORP. OF Nfld & LABR  |    | X  |    | X  |    |    | X  |
| SOGELCO INTERNATIONAL INC.              |    | X  |    | X  |    |    | X  |
| STAMAR FISHING CO. LTD.                 |    | X  |    |    |    |    | X  |
| SUN ATLANTIC INC.                       |    |    |    |    |    | X  | X  |
| TAIWAN CONNECTION INC.                  |    | X  |    | X  |    |    |    |
| TRANS ATLAS TRADING CO. LTD.            | X  | X  | X  |    |    | X  | X  |
| VILLA NOVA INTL. IMPORT EXPORT INC.     |    |    |    | X  |    |    |    |
| WARD BEDAS (CANADA) LIMITED             | X  | X  | X  | X  |    |    |    |
| WIGGINS SALES LTD.                      |    | X  |    |    |    |    | X  |
| ZAYAT TRADING INC.                      |    |    | X  |    |    |    |    |
| <b>SEA FISH, FRESH OR FROZEN NES</b>    |    |    |    |    |    |    |    |
| ABEGWEIT SEAFOODS INC.                  |    | X  |    | X  |    |    | X  |
| AG-COM TRADING INC.                     |    | X  |    | X  |    |    |    |
| BACCARO TRADING COMPANY LIMITED         | X  |    |    | X  |    |    | X  |
| BARRINGTON INTERNATIONAL LTD.           | X  | X  | X  | X  |    | X  | X  |
| BAYSHORE (Nfld.) INC.                   |    | X  |    | X  | X  |    | X  |
| BETHUNE IMPORT-EXPORT LTD.              | X  | X  |    | X  |    | X  | X  |
| BLUE SKY CORPORATION                    |    |    |    |    |    |    | X  |
| BRITISH COLUMBIA-THAI CORPORATION       |    | X  |    |    |    |    | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.    |    | X  | X  | X  | X  | X  | X  |
| CANADIAN TRADERS LIMITED                | X  | X  | X  | X  |    | X  | X  |
| CLIMIS EXPORT INC.                      |    | X  |    | X  |    |    |    |
| CLIMIS INTERNATIONAL INC.               |    | X  |    | X  |    |    |    |
| CLOUSTON FOODS CANADA LTD.              |    | X  |    | X  |    |    | X  |
| COMEAU INTERNATIONAL FOODS LTD.         |    | X  |    |    |    |    |    |
| CURTRADE                                |    |    |    |    |    |    | X  |
| ESSCO INC.                              |    |    |    | X  |    |    | X  |
| FREMAH INTERNATIONAL TRADING INC.       |    | X  |    | X  |    | X  |    |
| H. FINE & SONS LIMITED                  | X  |    |    | X  |    | X  | X  |
| HOSHO CANADA INC.                       |    | X  |    | X  |    |    | X  |
| INTERVEST TRADING COMPANY LIMITED       |    | X  |    | X  | X  |    | X  |
| ISLAND SHIPPING LIMITED                 |    |    |    | X  |    | X  | X  |
| KATOMEK FOODS LTD.                      |    | X  |    |    |    |    |    |
| KAWASHO INTERNATIONAL CANADA LTD.       |    | X  |    |    |    |    | X  |
| LES FRERES HUBERT, COURTIER EN ALIMENT. |    | X  |    | X  |    |    | X  |

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                          | AF | AA | ME | WE | EE | SA | NA |                                          | AF | AA | ME | WE | EE | SA | NA |
|------------------------------------------|----|----|----|----|----|----|----|------------------------------------------|----|----|----|----|----|----|----|
| LES HOMARDS GIDNEY LOBSTER LTD.          |    | X  |    | X  |    |    | X  | <u>TUNA, FRESH OR FROZEN</u>             |    |    |    |    |    |    |    |
| LEUSYCO CANADA LIMITED                   |    | X  |    |    |    |    |    | ABEGWEIT SEAFOODS INC.                   |    | X  |    | X  |    |    | X  |
| LOVELL & CHRISTMAS (CANADA) INC.         |    | X  |    | X  |    | X  | X  | BETHUNE IMPORT-EXPORT LTD.               | X  | X  |    | X  |    | X  | X  |
| MELROSE INTERNATIONAL TRADING (1987) LTD |    | X  |    | X  | X  |    |    | BRITISH COLUMBIA-THAI CORPORATION        |    | X  |    |    |    |    | X  |
| METRO INTERNATIONAL TRADING COMPANY      |    | X  |    |    |    |    | X  | INTERVEST TRADING COMPANY LIMITED        |    | X  |    | X  | X  |    | X  |
| MISKAND TRADING CO. LTD.                 |    | X  |    | X  |    |    |    | MELROSE INTERNATIONAL TRADING (1987) LTD |    | X  |    | X  | X  |    |    |
| MITSUI & CO. (CANADA) LTD.               |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.               |    |    |    |    |    |    |    |
| MORGAN INTERNATIONAL MARKETING CO. LTD.  | X  | X  |    |    |    |    |    | MORGISTEN EXPORT CANADA LTD.             |    |    |    | X  |    |    |    |
| MORGISTEN EXPORT CANADA LTD.             |    |    |    | X  |    |    |    | MORSE PRO-VISIONS LTEE                   | X  |    |    |    |    | X  |    |
| MORSE PRO-VISIONS LTEE                   | X  |    |    |    |    | X  |    | RIM PACIFIC IMPORT-EXPORT (1988) INC.    |    | X  |    |    |    |    | X  |
| NORTHERN HARVEST SEAFOOD INC.            |    |    |    |    |    |    | X  | VILLA NOVA INTL. IMPORT EXPORT INC.      |    |    |    | X  |    |    |    |
| PNE EXPORTATION INC.                     | X  | X  | X  | X  |    | X  | X  | ZAVAT TRADING INC.                       |    |    | X  |    |    |    |    |
| POSEIDON OCEAN PRODUCTS CORPORATION      |    |    |    | X  |    |    |    |                                          |    |    |    |    |    |    |    |
| RIM PACIFIC IMPORT-EXPORT (1988) INC.    |    | X  |    |    |    |    | X  | <u>FISH, PICKLED *****</u>               |    |    |    |    |    |    |    |
| RIO IMPORT & EXPORT LTD.                 |    | X  |    | X  |    | X  | X  | <u>FISH, PICKLED NES</u>                 |    |    |    |    |    |    |    |
| SARECO SEAFOODS INC.                     |    |    |    | X  |    |    |    | ATLANTIC TRADERS LIMITED                 |    |    |    |    |    |    | X  |
| SEAFOOD EXPORTERS CORP. OF Nfld & LABR   |    | X  |    | X  |    |    | X  | CANADA PACKERS INC. INT'L TRADE DIV.     |    | X  | X  | X  | X  | X  | X  |
| SOCOMER INCORPORATED                     |    | X  |    | X  |    |    | X  | ISLAND SHIPPING LIMITED                  |    |    |    | X  |    | X  | X  |
| SOURCE MARKETING INC.                    |    | X  |    | X  |    |    | X  | LADINEX INC.                             |    |    |    | X  |    | X  |    |
| SUN ATLANTIC INC.                        |    |    |    |    |    | X  | X  | MIDEX INTERNATIONAL INC.                 |    |    |    |    |    |    | X  |
| TLC PRODUCE SALES                        |    | X  |    |    |    |    |    | MORGISTEN EXPORT CANADA LTD.             |    |    |    | X  |    |    |    |
| TOM DYER ENTERPRISES INC.                |    |    |    |    |    |    | X  | ORIENT'S IMPEX COMPANY LTD.              |    | X  |    |    |    | X  |    |
| TRI-TANIK ENTERPRISES LTD.               |    | X  |    |    |    |    | X  | TRICO SEAFOOD                            |    | X  |    | X  |    | X  | X  |
| TRICO MARKETING SERVICES INC.            |    | X  |    | X  |    | X  | X  | WEST INDIA TRADING CO. INC.              |    |    |    | X  |    | X  | X  |
| TRICO SEAFOOD                            |    | X  |    | X  |    | X  | X  | WILLIAM D. BRANSON LIMITED               |    |    |    | X  |    | X  | X  |
| VILLA NOVA INTL. IMPORT EXPORT INC.      |    |    |    | X  |    |    |    | WOODHOUSE INTL. MARKETING (QUE.) INC.    |    |    |    |    |    | X  | X  |
| WACTOL ENTERPRISES LIMITED               | X  | X  | X  |    |    | X  |    |                                          |    |    |    |    |    |    |    |
| ZAVAT TRADING INC.                       |    |    | X  |    |    |    |    | <u>HERRING, PICKLED</u>                  |    |    |    |    |    |    |    |
| <u>TROUT, FRESH OR FROZEN</u>            |    |    |    |    |    |    |    | H. FINE & SONS LIMITED                   | X  |    |    | X  |    | X  | X  |
| BETHUNE IMPORT-EXPORT LTD.               | X  | X  |    | X  |    | X  | X  | LES HOMARDS GIDNEY LOBSTER LTD.          |    | X  |    | X  |    |    | X  |
| BRITISH COLUMBIA-THAI CORPORATION        |    | X  |    |    |    |    | X  | MORGISTEN EXPORT CANADA LTD.             |    |    |    | X  |    |    |    |
| BRUKAR INDUSTRIES CANADA LIMITED         |    | X  |    |    |    |    |    | SOGELCO INTERNATIONAL INC.               |    | X  |    | X  |    |    | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.     |    | X  | X  | X  | X  | X  | X  | WEST INDIA TRADING CO. INC.              |    |    |    | X  |    | X  | X  |
| CLOUSTON FOODS CANADA LTD.               |    | X  |    | X  |    |    | X  |                                          |    |    |    |    |    |    |    |
| CURTRADE                                 |    |    |    |    |    |    | X  | <u>FISH, SALTED AND / OR DRIED *****</u> |    |    |    |    |    |    |    |
| GREAT WHITE NORTH LTD.                   | X  | X  | X  | X  | X  | X  | X  | <u>FISH, SALTED AND/OR DRIED</u>         |    |    |    |    |    |    |    |
| H. FINE & SONS LIMITED                   | X  |    |    | X  |    | X  | X  | ABEGWEIT SEAFOODS INC.                   |    | X  |    | X  |    |    | X  |
| MELROSE INTERNATIONAL TRADING (1987) LTD |    | X  |    | X  | X  |    |    | AMFAL GROUP LIMITED                      |    | X  |    | X  | X  |    | X  |
| MITSUI & CO. (CANADA) LTD.               |    |    |    |    |    |    |    | ATLANTIC TRADERS LIMITED                 |    |    |    |    |    |    | X  |
| MORGISTEN EXPORT CANADA LTD.             |    |    |    | X  |    |    |    | BACALAO DEL CASTILLO INC.                |    |    |    | X  |    | X  | X  |
| RIM PACIFIC IMPORT-EXPORT (1988) INC.    | X  |    |    |    |    |    | X  | BETHUNE IMPORT-EXPORT LTD.               | X  | X  |    | X  |    | X  | X  |
| SOGELCO INTERNATIONAL INC.               | X  |    |    | X  |    |    | X  | CALESE TRADING COMPANY                   |    |    |    |    |    |    | X  |
| VILLA NOVA INTL. IMPORT EXPORT INC.      |    |    |    | X  |    |    |    | CANADA PACKERS INC. INT'L TRADE DIV.     |    | X  | X  | X  | X  | X  | X  |

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                                | AF | AA | ME | WE | EE | SA | MA |
|------------------------------------------------|----|----|----|----|----|----|----|
| CARIB NEXUS LIMITED                            |    |    |    |    |    | X  |    |
| H. FINE & SONS LIMITED                         | X  |    |    | X  |    | X  | X  |
| HARVEST AGRICULTURAL EXPORT CO.                |    |    |    |    |    |    | X  |
| INTERVEST TRADING COMPANY LIMITED              |    | X  |    | X  | X  |    | X  |
| LADIMEX INC.                                   |    |    |    | X  |    | X  |    |
| LES FRERES HUBERT, COURTIER EN ALIMENT.        |    | X  |    | X  |    |    | X  |
| LES HOMARDS GIDNEY LOBSTER LTD.                |    | X  |    | X  |    |    | X  |
| LOVELL & CHRISTMAS (CANADA) INC.               |    | X  |    | X  |    | X  | X  |
| MIDEX INTERNATIONAL INC.                       |    |    |    |    |    | X  |    |
| MITSUI & CO. (CANADA) LTD.                     |    |    |    |    |    |    |    |
| MORGAN INTERNATIONAL MARKETING CO. LTD.        | X  | X  |    |    |    |    |    |
| MORGISTEN EXPORT CANADA LTD.                   |    |    |    | X  |    |    |    |
| MORSE PRO-VISIONS LTEE                         | X  |    |    |    |    | X  |    |
| ORIENT'S IMPEX COMPANY LTD.                    |    | X  |    |    |    | X  |    |
| RIO IMPORT & EXPORT LTD.                       |    | X  |    | X  |    | X  | X  |
| RONALD A. CHISHOLM LIMITED                     |    | X  | X  | X  |    | X  | X  |
| SOGELCO INTERNATIONAL INC.                     |    | X  |    | X  |    |    | X  |
| TRANSCO FOOD TRADING INC.                      |    |    |    | X  |    | X  |    |
| TRICO SEAFOOD                                  |    | X  |    | X  |    | X  | X  |
| VILLA NOVA INTL. IMPORT EXPORT INC.            |    |    |    | X  |    |    |    |
| WEST INDIA TRADING CO. INC.                    |    |    |    | X  |    | X  | X  |
| WILLIAM D. BRANSON LIMITED                     |    |    |    | X  |    | X  | X  |
| WOODHOUSE INTL. MARKETING (QUE.) INC.          |    |    |    |    |    | X  | X  |
| <b>FISH, SMOKED OR SALTED AND SMOKED *****</b> |    |    |    |    |    |    |    |
| <b>FISH, SMOKED</b>                            |    |    |    |    |    |    |    |
| ALBATROS IMPORT - EXPORT                       |    |    |    | X  |    |    |    |
| ANCHOR INTL. TRADING COMPANY INC.              |    | X  | X  | X  |    |    | X  |
| ATLANTIC TRADERS LIMITED                       |    |    |    |    |    | X  |    |
| BACCARDO TRADING COMPANY LIMITED               | X  |    |    | X  |    |    | X  |
| BARRINGTON INTERNATIONAL LTD.                  | X  | X  | X  | X  |    | X  | X  |
| BENTO MARKETING                                |    | X  |    |    |    |    |    |
| BETHUNE IMPORT-EXPORT LTD.                     | X  | X  |    | X  |    | X  | X  |
| BRUKAR INDUSTRIES CANADA LIMITED               |    | X  |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.           |    | X  | X  | X  | X  | X  | X  |
| CFB TRADING COMPANY LTD.                       |    |    |    |    |    |    | X  |
| CLIMIS INTERNATIONAL INC.                      |    | X  |    | X  |    |    |    |
| FAIRMOUNT & CLARK INC.                         |    |    |    | X  |    |    |    |
| H. FINE & SONS LIMITED                         | X  |    |    | X  |    | X  | X  |
| M. DE SAINT-HILAIRE MGMT SERVICES              |    |    |    | X  |    | X  |    |
| MARISCO EXPORTERS LTD.                         |    |    |    | X  |    |    |    |
| MCKAY & ASSOCIATES LTD                         |    |    |    |    |    |    | X  |
| MIDEX INTERNATIONAL INC.                       |    |    |    |    |    | X  |    |
| MITSUI & CO. (CANADA) LTD.                     |    |    |    |    |    |    |    |

|                                               | AF | AA | ME | WE | EE | SA | MA |
|-----------------------------------------------|----|----|----|----|----|----|----|
| MORGISTEN EXPORT CANADA LTD.                  |    |    |    |    | X  |    |    |
| NIKKA TRADERS INC.                            | X  | X  |    | X  |    |    | X  |
| NORTHERN HARVEST SEAFOOD INC.                 |    |    |    |    |    |    | X  |
| PACIFIC RIM INTL. MARKET EXCHANGE             |    |    |    |    |    |    | X  |
| PENTA TRADING INTERNATIONAL LTD.              |    |    |    | X  |    |    |    |
| SARECO SEAFOODS INC.                          |    |    |    | X  |    |    |    |
| SOGELCO INTERNATIONAL INC.                    |    | X  |    | X  |    |    | X  |
| STAMAR FISHING CO. LTD.                       |    | X  |    |    |    |    | X  |
| TLC PRODUCE SALES                             |    | X  |    |    |    |    |    |
| WEST INDIA TRADING CO. INC.                   |    |    |    | X  |    | X  | X  |
| WIGGINS SALES LTD.                            |    | X  |    |    |    |    | X  |
| WILLIAM D. BRANSON LIMITED                    |    |    |    | X  |    | X  | X  |
| WOODHOUSE INTL. MARKETING (QUE.) INC.         |    |    |    |    |    | X  | X  |
| ZONE INTERNATIONALE AGENCE DE COMM. LTEE      |    | X  |    |    |    |    | X  |
| <b>FISHERY FOODS AND FEEDS, OTHER *****</b>   |    |    |    |    |    |    |    |
| <b>FISHERY FOODS AND FEEDS NES</b>            |    |    |    |    |    |    |    |
| ABEGWEIT SEAFOODS INC.                        |    | X  |    | X  |    |    | X  |
| AG-COM TRADING INC.                           |    | X  |    | X  |    |    |    |
| BACALAO DEL CASTILLO INC.                     |    |    |    | X  |    | X  | X  |
| BAYSHORE (NFLD.) INC.                         |    | X  |    | X  | X  |    | X  |
| BETHUNE IMPORT-EXPORT LTD.                    | X  | X  |    | X  |    | X  | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.          | X  | X  | X  | X  | X  | X  | X  |
| COMEAU INTERNATIONAL FOODS LTD.               | X  |    |    |    |    |    |    |
| DEBLOIS LIKELY LIMITED                        |    |    |    | X  |    |    |    |
| FREMAH INTERNATIONAL TRADING INC.             |    | X  |    | X  |    | X  |    |
| HOSHO CANADA INC.                             |    | X  |    | X  |    |    | X  |
| I-D FOODS CORPORATION                         |    |    |    |    |    |    | X  |
| INTERVEST TRADING COMPANY LIMITED             |    | X  |    | X  | X  |    | X  |
| KENWEST ENTERPRISES LTD.                      |    | X  |    |    |    |    |    |
| LES HOMARDS GIDNEY LOBSTER LTD.               |    | X  |    | X  |    |    | X  |
| MITSUBISHI CANADA LTD.                        | X  | X  | X  | X  | X  | X  | X  |
| MITSUI & CO. (CANADA) LTD.                    |    |    |    |    |    |    |    |
| OKURA & COMPANY CANADA LTD.                   |    | X  |    |    |    |    |    |
| SARECO SEAFOODS INC.                          |    |    |    | X  |    |    |    |
| SOCOMER INCORPORATED                          |    | X  |    | X  |    |    | X  |
| SUMITOMO CANADA LIMITED                       |    | X  |    |    |    | X  | Y  |
| TRICO SEAFOOD                                 |    | X  |    | X  |    | X  | X  |
| <b>FOOD PREPARATIONS, MATERIALS FOR *****</b> |    |    |    |    |    |    |    |
| <b>GELATIN, EDIBLE NES</b>                    |    |    |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.          |    | X  | X  | X  | X  | X  | X  |
| H. FINE & SONS LIMITED                        | X  |    |    | X  |    | X  | X  |
| CONTINUED....                                 |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

## MATERIALS FOR FOOD PREPARATIONS NES

H. FINE & SONS LIMITED

METRO INTERNATIONAL TRADING COMPANY

## YEAST

H. FINE & SONS LIMITED

MIRATRADE INTL. DIV OF OGILVIE MILLS LTD

TASMIA INTERTRADE INC.

## FOOD PREPARATIONS, OTHER \*\*\*\*\*

## FLAVOURING EXTRACTS AND ESSENCES

CATA BRANDS INC.

H. FINE & SONS LIMITED

STECKO CHEM INC.

WOODHOUSE INTL. MARKETING (QUE.) INC.

## FLAVOURING POWDERS

CATA BRANDS INC.

H. FINE & SONS LIMITED

## FOOD COLOURINGS

CATA BRANDS INC.

H. FINE & SONS LIMITED

METRO INTERNATIONAL TRADING COMPANY

## FOOD PREPARATIONS NES

ACHLER COMPANY

CALESE TRADING COMPANY

CANADA PACKERS INC. INT'L TRADE DIV.

COMPAGNIE D'IMPORTATION & D'EXPORTATION

CURTRADE

CVG INTERNATIONAL INC.

G. VAN KAM TRADING CO. LTD.

GENERAL MERCHANTS INTERNATIONAL INC.

H. FINE & SONS LIMITED

INTERNATIONAL COMMODITIES EXPORT CO.

MANNA INTERNATIONAL

MARSHALL COMMODITIES LTD.

METRO INTERNATIONAL TRADING COMPANY

MOLMAC TRADING

REGOR INTERNATIONAL INC.

SKYSAN & ASSOCIATES LTD.

SUN INTER-TECHNOLOGY CORP.

TASMIA INTERTRADE INC.

UNIVERSAL MARKETING LTD.

## FOOD PREPARATIONS, PRE-COOKED FROZEN \*\*\*\*\*

## DINNERS, PRE-COOKED, FROZEN

CANADA PACKERS INC. INT'L TRADE DIV.

GENERAL MERCHANTS INTERNATIONAL INC.

NEO-DREAMS MARKETING & DEVELOPMENT

UNIVERSAL MARKETING LTD.

## FRUIT PIES, FROZEN

METRO INTERNATIONAL TRADING COMPANY

## PRE-COOKED FROZEN FOOD PREPARATIONS NES

CANADA PACKERS INC. INT'L TRADE DIV.

CWTC CANADA WEST TRADING CORPORATION

GENERAL MERCHANTS INTERNATIONAL INC.

GEO-FAR EAST CO.

H. FINE & SONS LIMITED

METRO INTERNATIONAL TRADING COMPANY

NEO-DREAMS MARKETING & DEVELOPMENT

TAURUS EXPORTS & IMPORTS

UNIVERSAL MARKETING LTD.

WOODHOUSE INTL. MARKETING (QUE.) INC.

## FRUIT JUICE CONCENTRATES \*\*\*\*\*

## FRUIT JUICE CONCENTRATES, FROZEN NES

CANADA PACKERS INC. INT'L TRADE DIV.

CAVENDISH CONSULTING LTD.

CWTC CANADA WEST TRADING CORPORATION

DEKONIC INTERNATIONAL MERCANTILE CO.

H. FINE & SONS LIMITED

HARVEST AGRICULTURAL EXPORT CO.

INTERCON TRADING

MULTI-NATIONAL SALES LIMITED

TAURUS EXPORTS & IMPORTS

ZAYAT TRADING INC.

## FRUIT JUICE CONCENTRATES, NOT FROZEN NES

CALESE TRADING COMPANY

CAVENDISH CONSULTING LTD.

CWTC CANADA WEST TRADING CORPORATION

D'JOVIAN INTERNATIONAL MERCHANTS LTD.

CONTINUED....



# TRADING HOUSES BY PRODUCT

|                                                  | AF | AA | ME | WE | EE | SA | NA |
|--------------------------------------------------|----|----|----|----|----|----|----|
| DEKONIC INTERNATIONAL MERCANTILE CO.             |    | X  | X  | X  |    |    |    |
| H. FINE & SONS LIMITED                           | X  |    |    | X  |    | X  | X  |
| H.E. JUSTESEN ASSOCIATES INC.                    |    | X  |    |    |    |    |    |
| I-D FOODS CORPORATION                            |    |    |    |    |    |    | X  |
| INTERCON TRADING                                 | X  | X  | X  | X  |    | X  |    |
| METRO INTERNATIONAL TRADING COMPANY              |    | X  |    |    |    |    | X  |
| MULTI-NATIONAL SALES LIMITED                     |    |    |    |    |    | X  |    |
| REGOR INTERNATIONAL INC.                         | X  |    |    |    |    | X  |    |
| WEST INDIA TRADING CO. INC.                      |    |    |    | X  |    | X  | X  |
| <b>GRAPE JUICE CONCENTRATES, NOT FROZEN</b>      |    |    |    |    |    |    |    |
| CWTC CANADA WEST TRADING CORPORATION             |    | X  |    | X  |    |    | X  |
| D'JOVIAN INTERNATIONAL MERCHANTS LTD.            |    | X  | X  | X  |    | X  | X  |
| DEKONIC INTERNATIONAL MERCANTILE CO.             |    | X  | X  | X  |    |    |    |
| H. FINE & SONS LIMITED                           | X  |    |    | X  |    | X  | X  |
| HARVEST AGRICULTURAL EXPORT CO.                  |    |    |    |    |    |    | X  |
| INTERCON TRADING                                 | X  | X  | X  | X  |    | X  |    |
| ONTARIO GRAPE GROWERS' MARKETING BOARD           |    |    |    |    |    |    | X  |
| <b>GRAPEFRUIT JUICE CONCENTRATES, NOT FROZEN</b> |    |    |    |    |    |    |    |
| CWTC CANADA WEST TRADING CORPORATION             |    | X  |    | X  |    |    | X  |
| D'JOVIAN INTERNATIONAL MERCHANTS LTD.            |    | X  | X  | X  |    | X  | X  |
| H. FINE & SONS LIMITED                           | X  |    |    | X  |    | X  | X  |
| INTERCON TRADING                                 | X  | X  | X  | X  |    | X  |    |
| <b>LEMON JUICE CONCENTRATES, FROZEN</b>          |    |    |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.             |    | X  | X  | X  | X  | X  | X  |
| CWTC CANADA WEST TRADING CORPORATION             |    | X  |    | X  |    |    | X  |
| H. FINE & SONS LIMITED                           | X  |    |    | X  |    | X  | X  |
| INTERCON TRADING                                 | X  | X  | X  | X  |    | X  |    |
| TAURUS EXPORTS & IMPORTS                         |    | X  | X  |    |    |    |    |
| <b>LEMON JUICE CONCENTRATES, NOT FROZEN</b>      |    |    |    |    |    |    |    |
| CWTC CANADA WEST TRADING CORPORATION             |    | X  |    | X  |    |    | X  |
| D'JOVIAN INTERNATIONAL MERCHANTS LTD.            |    | X  | X  | X  |    | X  | X  |
| H. FINE & SONS LIMITED                           | X  |    |    | X  |    | X  | X  |
| INTERCON TRADING                                 | X  | X  | X  | X  |    | X  |    |
| <b>ORANGE JUICE CONCENTRATES, FROZEN</b>         |    |    |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.             |    | X  | X  | X  | X  | X  | X  |
| CWTC CANADA WEST TRADING CORPORATION             |    | X  |    | X  |    |    | X  |
| H. FINE & SONS LIMITED                           | X  |    |    | X  |    | X  | X  |
| INTERCON TRADING                                 | X  | X  | X  | X  |    | X  |    |
| TAURUS EXPORTS & IMPORTS                         |    | X  | X  |    |    |    |    |

## ORANGE JUICE CONCENTRATES, NOT FROZEN

|                                       |   |   |   |   |  |   |   |
|---------------------------------------|---|---|---|---|--|---|---|
| CALESE TRADING COMPANY                |   |   |   |   |  |   | X |
| CWTC CANADA WEST TRADING CORPORATION  |   | X |   | X |  |   | X |
| D'JOVIAN INTERNATIONAL MERCHANTS LTD. |   | X | X | X |  | X | X |
| H. FINE & SONS LIMITED                | X |   |   | X |  | X | X |
| INTERCON TRADING                      | X | X | X | X |  | X |   |

## FRUIT JUICES, UNFERMENTED, NOT CONCENTRATED

### BLENDED FRUIT JUICES, NOT CONCENTRATED

|                                      |  |   |   |   |  |  |   |
|--------------------------------------|--|---|---|---|--|--|---|
| CWTC CANADA WEST TRADING CORPORATION |  | X |   | X |  |  | X |
| METRO INTERNATIONAL TRADING COMPANY  |  | X |   |   |  |  | X |
| TAURUS EXPORTS & IMPORTS             |  | X | X |   |  |  |   |

### FRUIT JUICES, NOT CONCENTRATED WES

|                                      |   |   |   |   |   |   |   |
|--------------------------------------|---|---|---|---|---|---|---|
| CANADA PACKERS INC. INT'L TRADE DIV. |   | X | X | X | X | X | X |
| CWTC CANADA WEST TRADING CORPORATION |   | X |   | X |   |   | X |
| H.E. JUSTESEN ASSOCIATES INC.        |   | X |   |   |   |   |   |
| HARVEST AGRICULTURAL EXPORT CO.      |   |   |   |   |   |   | X |
| INTERCON TRADING                     | X | X | X | X |   | X |   |

### M. DE SAINT-HILAIRE MGMT SERVICES

|                                        |   |   |  |  |  |   |   |
|----------------------------------------|---|---|--|--|--|---|---|
| MULTI-NATIONAL SALES LIMITED           |   |   |  |  |  |   | X |
| ONTARIO GRAPE GROWERS' MARKETING BOARD |   |   |  |  |  |   | X |
| REGOR INTERNATIONAL INC.               | X |   |  |  |  | X |   |
| TASMIA INTERTRADE INC.                 |   | X |  |  |  | X |   |

### TAURUS EXPORTS & IMPORTS

|                                 |  |   |   |   |  |   |   |
|---------------------------------|--|---|---|---|--|---|---|
| TRANSCO FOOD TRADING INC.       |  |   |   | X |  | X |   |
| UNIVERSAL MARKETING LTD.        |  | X |   |   |  |   |   |
| WIGGINS SALES LTD.              |  | X |   |   |  |   | X |
| ZBT INTERNATIONAL CARGO COMPANY |  | X | X | X |  | X | X |

### GRAPEFRUIT JUICE, NOT CONCENTRATED

|                                      |   |   |   |   |  |   |   |
|--------------------------------------|---|---|---|---|--|---|---|
| CWTC CANADA WEST TRADING CORPORATION |   | X |   | X |  |   | X |
| INTERCON TRADING                     | X | X | X | X |  | X |   |
| TAURUS EXPORTS & IMPORTS             |   | X | X |   |  |   |   |
| UNIVERSAL MARKETING LTD.             |   | X |   |   |  |   |   |

### LEMON JUICE, NOT CONCENTRATED

|                                      |   |   |   |   |  |   |   |
|--------------------------------------|---|---|---|---|--|---|---|
| CWTC CANADA WEST TRADING CORPORATION |   | X |   | X |  |   | X |
| INTERCON TRADING                     | X | X | X | X |  | X |   |
| TAURUS EXPORTS & IMPORTS             |   | X | X |   |  |   |   |

### ORANGE JUICE, NOT CONCENTRATED

|                                      |   |   |   |   |  |   |   |
|--------------------------------------|---|---|---|---|--|---|---|
| CWTC CANADA WEST TRADING CORPORATION |   | X |   | X |  |   | X |
| INTERCON TRADING                     | X | X | X | X |  | X |   |

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                                        | AF | AA | ME | WE | EE | SA | NA |                                            | AF | AA | ME | WE | EE | SA | NA |
|--------------------------------------------------------|----|----|----|----|----|----|----|--------------------------------------------|----|----|----|----|----|----|----|
| TAURUS EXPORTS & IMPORTS                               |    | X  | X  |    |    |    |    | WEST INDIA TRADING CO. INC.                |    |    |    | X  |    | X  | X  |
| UNIVERSAL MARKETING LTD.                               |    | X  |    |    |    |    |    | <u>FRUITS AND PRODUCTS, CANNED NES</u>     |    |    |    |    |    |    |    |
| <u>PINEAPPLE JUICE, NOT CONCENTRATED</u>               |    |    |    |    |    |    |    | ACHLER COMPANY                             |    |    |    | X  |    |    | X  |
| CWTC CANADA WEST TRADING CORPORATION                   |    | X  |    | X  |    |    | X  | CALKINS & BURKE LIMITED                    | X  | X  |    | X  |    |    | X  |
| INTERCON TRADING                                       | X  | X  | X  | X  |    | X  |    | CANADA PACKERS INC. INT'L TRADE DIV.       | X  | X  | X  | X  | X  | X  | X  |
| TAURUS EXPORTS & IMPORTS                               |    | X  | X  |    |    |    |    | CANEXPORT TRANSCONTINENTAL LIMITED         | X  | X  |    |    |    |    |    |
| WEST INDIA TRADING CO. INC.                            |    |    |    | X  |    | X  | X  | CARICAN TRADING CO. INC.                   |    |    |    |    |    | X  |    |
| <u>FRUITS &amp; PRODS, CANNED, EXCEPT INFANT FOODS</u> |    |    |    |    |    |    |    | CWTC CANADA WEST TRADING CORPORATION       |    | X  |    | X  |    |    | X  |
| <u>APPLES, CANNED, INCLUDING APPLESauce</u>            |    |    |    |    |    |    |    | H. FINE & SONS LIMITED                     | X  |    |    | X  |    | X  | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.                   |    | X  | X  | X  | X  | X  | X  | HOSHO CANADA INC.                          |    | X  |    | X  |    |    | X  |
| CARICAN TRADING CO. INC.                               |    |    |    |    |    | X  |    | INTERCON TRADING                           | X  | X  | X  | X  |    | X  |    |
| CWTC CANADA WEST TRADING CORPORATION                   |    | X  |    | X  |    |    | X  | METRO INTERNATIONAL TRADING COMPANY        |    | X  |    |    |    |    | X  |
| F.K.C. SNYDER INC.                                     |    | X  |    | X  |    |    | X  | <u>MULTI-NATIONAL SALES LIMITED</u>        |    |    |    |    |    | X  |    |
| G. VAN KAM TRADING CO. LTD.                            |    | X  |    |    |    |    | X  | REGOR INTERNATIONAL INC.                   | X  |    |    |    |    | X  |    |
| H. FINE & SONS LIMITED                                 | X  |    |    | X  |    | X  | X  | S. BLINICK COMPANY LIMITED                 |    |    |    | X  |    |    | X  |
| HOSHO CANADA INC.                                      |    | X  |    | X  |    |    | X  | TAURUS EXPORTS & IMPORTS                   |    | X  | X  |    |    |    |    |
| INTERCON TRADING                                       | X  | X  | X  | X  |    | X  |    | TRI-TANIK ENTERPRISES LTD.                 |    | X  |    |    |    |    | X  |
| PERMACARE PRODUCTS INC.                                | X  | X  |    | X  |    |    |    | <u>UNIVERSAL MARKETING LTD.</u>            |    | X  |    |    |    |    |    |
| TAURUS EXPORTS & IMPORTS                               |    | X  | X  |    |    |    |    | WEST INDIA TRADING CO. INC.                |    |    |    | X  |    | X  | X  |
| UNIVERSAL MARKETING LTD.                               |    | X  |    |    |    |    |    | WIGGINS SALES LTD.                         |    | X  |    |    |    |    | X  |
| WEST INDIA TRADING CO. INC.                            |    |    |    | X  |    | X  | X  | ZBT INTERNATIONAL CARGO COMPANY            |    | X  | X  | X  |    | X  | X  |
| <u>APRICOTS, CANNED</u>                                |    |    |    |    |    |    |    | <u>JAMS, JELLIES AND PRESERVES, CANNED</u> |    |    |    |    |    |    |    |
| CARICAN TRADING CO. INC.                               |    |    |    |    |    | X  |    | ACHLER COMPANY                             |    |    |    | X  |    |    | X  |
| F.K.C. SNYDER INC.                                     |    | X  |    | X  |    |    | X  | BENTO MARKETING                            |    | X  |    |    |    |    |    |
| G. VAN KAM TRADING CO. LTD.                            |    | X  |    |    |    |    | X  | CALKINS & BURKE LIMITED                    | X  | X  |    | X  |    |    | X  |
| H. FINE & SONS LIMITED                                 | X  |    |    | X  |    | X  | X  | CANADA PACKERS INC. INT'L TRADE DIV.       | X  | X  | X  | X  | X  | X  | X  |
| INTERCON TRADING                                       | X  | X  | X  | X  |    | X  |    | CANADA TRADING IMPORT & EXPORT CO. INC.    |    |    |    | X  |    |    |    |
| PERMACARE PRODUCTS INC.                                | X  | X  |    | X  |    |    |    | CARICAN TRADING CO. INC.                   |    |    |    |    |    | X  |    |
| TAURUS EXPORTS & IMPORTS                               |    | X  | X  |    |    |    |    | CWTC CANADA WEST TRADING CORPORATION       | X  |    | X  |    |    |    | X  |
| UNIVERSAL MARKETING LTD.                               |    | X  |    |    |    |    |    | G. VAN KAM TRADING CO. LTD.                | X  |    |    |    |    |    | X  |
| WEST INDIA TRADING CO. INC.                            |    |    |    | X  |    | X  | X  | H.E. JUSTESEN ASSOCIATES INC.              | X  |    |    |    |    |    |    |
| <u>CITRUS FRUITS, CND, INCL MIX OF CITRUS FRUITS</u>   |    |    |    |    |    |    |    | HARVEST AGRICULTURAL EXPORT CO.            |    |    |    |    |    |    | X  |
| CARICAN TRADING CO. INC.                               |    |    |    |    |    | X  |    | HICOM INTERNATIONAL INC.                   |    | X  |    | X  |    |    | X  |
| CWTC CANADA WEST TRADING CORPORATION                   |    | X  |    | X  |    |    | X  | INTERCON TRADING                           | X  | X  | X  | X  |    | X  |    |
| F.K.C. SNYDER INC.                                     |    | X  |    | X  |    |    | X  | METRO INTERNATIONAL TRADING COMPANY        |    | X  |    |    |    |    | X  |
| G. VAN KAM TRADING CO. LTD.                            |    | X  |    |    |    |    | X  | SAUDI ARABIAN-CANADIAN BUSINESS CORP.      |    |    | X  |    |    |    |    |
| H. FINE & SONS LIMITED                                 | X  |    |    | X  |    | X  | X  | SOGELCO INTERNATIONAL INC.                 |    | X  |    | X  |    |    | X  |
| INTERCON TRADING                                       | X  | X  | X  | X  |    | X  |    | TAIWAN CONNECTION INC.                     |    | X  |    | X  |    |    |    |
| PERMACARE PRODUCTS INC.                                | X  | X  |    | X  |    |    |    | TAURUS EXPORTS & IMPORTS                   |    | X  | X  |    |    |    |    |
| TAURUS EXPORTS & IMPORTS                               |    | X  | X  |    |    |    |    | UNIVERSAL MARKETING LTD.                   |    | X  |    |    |    |    |    |
|                                                        |    |    |    |    |    |    |    | WEST INDIA TRADING CO. INC.                |    |    |    | X  |    | X  | X  |
|                                                        |    |    |    |    |    |    |    | ZBT INTERNATIONAL CARGO COMPANY            |    | X  | X  | X  |    | X  | X  |

# TRADING HOUSES BY PRODUCT

## MARMALADES, CANNED

CARICAN TRADING CO. INC.  
UNIVERSAL MARKETING LTD.  
WEST INDIA TRADING CO. INC.

## MIXED FRUITS, CANNED NES

CALKINS & BURKE LIMITED  
CARICAN TRADING CO. INC.  
CWTC CANADA WEST TRADING CORPORATION  
F.K.C. SNYDER INC.  
G. VAN KAM TRADING CO. LTD.

## H. FINE & SONS LIMITED

INTERCON TRADING  
PERMACARE PRODUCTS INC.  
REGOR INTERNATIONAL INC.  
SOGELCO INTERNATIONAL INC.

TAURUS EXPORTS & IMPORTS  
UNIVERSAL MARKETING LTD.  
WEST INDIA TRADING CO. INC.

## OLIVES, CANNED

CARICAN TRADING CO. INC.  
F.K.C. SNYDER INC.  
G. VAN KAM TRADING CO. LTD.  
INTERCON TRADING  
PERMACARE PRODUCTS INC.  
SOGELCO INTERNATIONAL INC.  
WEST INDIA TRADING CO. INC.

## PEACHES, CANNED

CANADA PACKERS INC. INT'L TRADE DIV.  
CARICAN TRADING CO. INC.  
CWTC CANADA WEST TRADING CORPORATION  
F.K.C. SNYDER INC.  
G. VAN KAM TRADING CO. LTD.

## H. FINE & SONS LIMITED

HOSHO CANADA INC.  
INTERCON TRADING  
PERMACARE PRODUCTS INC.  
REGOR INTERNATIONAL INC.

## SOGELCO INTERNATIONAL INC.

TAURUS EXPORTS & IMPORTS  
UNIVERSAL MARKETING LTD.  
WEST INDIA TRADING CO. INC.

## PEARS, CANNED

CANADA PACKERS INC. INT'L TRADE DIV.  
CARICAN TRADING CO. INC.  
CWTC CANADA WEST TRADING CORPORATION  
F.K.C. SNYDER INC.  
G. VAN KAM TRADING CO. LTD.

## H. FINE & SONS LIMITED

HOSHO CANADA INC.  
INTERCON TRADING  
PERMACARE PRODUCTS INC.  
REGOR INTERNATIONAL INC.

## SOGELCO INTERNATIONAL INC.

TAURUS EXPORTS & IMPORTS  
UNIVERSAL MARKETING LTD.  
WEST INDIA TRADING CO. INC.

## PINEAPPLE, CANNED

CARICAN TRADING CO. INC.  
F.K.C. SNYDER INC.  
G. VAN KAM TRADING CO. LTD.  
H. FINE & SONS LIMITED  
INTERCON TRADING

## PERMACARE PRODUCTS INC.

TAURUS EXPORTS & IMPORTS  
WEST INDIA TRADING CO. INC.

## FRUITS AND BERRIES, FRESH OR CHILLED \*\*\*\*\*

### APPLES, FRESH, INCLUDING CRAB-APPLES

BRITISH COLUMBIA TREE FRUITS LTD.  
CANADIAN TRADERS LIMITED  
CWTC CANADA WEST TRADING CORPORATION  
H. FINE & SONS LIMITED  
HOSHO CANADA INC.

## METRO INTERNATIONAL TRADING COMPANY

MITSUBISHI CANADA LTD.  
MITSUI & CO. (CANADA) LTD.  
NANTRADE INTERNATIONAL INC.  
PEXIM ENTERPRISES INC.

## ROSS RICHARDSON & CO. (1988) LTD.

SUN ATLANTIC INC.  
TASHIA INTERTRADE INC.  
TAURUS EXPORTS & IMPORTS  
THE HOWARD JAMES CO. LTD.

## TLC PRODUCE SALES

CONTINUED....



# TRADING HOUSES BY PRODUCT

|                                          | AF | AA | ME | WE | EE | SA | NA |                                          | AF | AA | ME | WE | EE | SA | NA |
|------------------------------------------|----|----|----|----|----|----|----|------------------------------------------|----|----|----|----|----|----|----|
| WILLIAM D. BRANSON LIMITED               |    |    |    | X  |    | X  | X  | TAURUS EXPORTS & IMPORTS                 |    | X  | X  |    |    |    |    |
| <u>APRICOTS, FRESH</u>                   |    |    |    |    |    |    |    | TLC PRODUCE SALES                        |    | X  |    |    |    |    |    |
| METRO INTERNATIONAL TRADING COMPANY      |    | X  |    |    |    |    | X  | WILLIAM D. BRANSON LIMITED               |    |    |    | X  |    | X  | X  |
| MITSUBISHI CANADA LTD.                   | X  | X  | X  | X  | X  | X  | X  | <u>CRANBERRIES, FRESH</u>                |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.               |    |    |    |    |    |    |    | CAPRICORP INTERNATIONAL DEVELOPMENT INC. | X  |    |    |    |    | X  | X  |
| TAURUS EXPORTS & IMPORTS                 |    | X  | X  |    |    |    |    | KOOT CONSOLIDATED INTERNATIONAL LTD.     | X  |    |    |    |    | X  | X  |
| WILLIAM D. BRANSON LIMITED               |    |    |    | X  |    | X  | X  | METRO INTERNATIONAL TRADING COMPANY      |    | X  |    |    |    |    | X  |
| <u>BANANAS AND PLANTAINS, FRESH</u>      |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.               |    |    |    |    |    |    |    |
| H. FINE & SONS LIMITED                   | X  |    |    | X  |    | X  | X  | TAURUS EXPORTS & IMPORTS                 |    | X  | X  |    |    |    |    |
| METRO INTERNATIONAL TRADING COMPANY      |    | X  |    |    |    |    | X  | WILLIAM D. BRANSON LIMITED               |    |    |    | X  |    | X  | X  |
| MITSUI & CO. (CANADA) LTD.               |    |    |    |    |    |    |    | <u>FRUITS, FRESH NES, EXCEPT BERRIES</u> |    |    |    |    |    |    |    |
| TAURUS EXPORTS & IMPORTS                 |    | X  | X  |    |    |    |    | BRITNELL TRADING INC.                    |    |    |    | X  |    |    | X  |
| WILLIAM D. BRANSON LIMITED               |    |    |    | X  |    | X  | X  | CANADA PACKERS INC. INT'L TRADE DIV.     |    | X  | X  | X  | X  | X  | X  |
| <u>BERRIES, FRESH NES</u>                |    |    |    |    |    |    |    | H. FINE & SONS LIMITED                   | X  |    |    | X  |    | X  | X  |
| METRO INTERNATIONAL TRADING COMPANY      |    | X  |    |    |    |    | X  | METRO INTERNATIONAL TRADING COMPANY      |    | X  |    |    |    |    | X  |
| MITSUI & CO. (CANADA) LTD.               |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.               |    |    |    |    |    |    |    |
| TAURUS EXPORTS & IMPORTS                 |    | X  | X  |    |    |    |    | NCM INTERNATIONAL MARKETING SERVICES INC |    |    |    | X  |    |    |    |
| TRI-TANIK ENTERPRISES LTD.               |    | X  |    |    |    |    | X  | TAURUS EXPORTS & IMPORTS                 |    | X  | X  |    |    |    |    |
| WILLIAM D. BRANSON LIMITED               |    |    |    | X  |    | X  | X  | TRI-TANIK ENTERPRISES LTD.               |    | X  |    |    |    |    | X  |
| <u>BLUEBERRIES, FRESH</u>                |    |    |    |    |    |    |    | WILLIAM D. BRANSON LIMITED               |    |    |    | X  |    | X  | X  |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC. | X  |    |    |    |    | X  | X  | WOODHOUSE INTL. MARKETING (QUE.) INC.    |    |    |    |    |    | X  | X  |
| FREMAH INTERNATIONAL TRADING INC.        |    | X  |    | X  |    | X  |    | <u>GRAPEFRUIT, FRESH</u>                 |    |    |    |    |    |    |    |
| HOSHO CANADA INC.                        |    | X  |    | X  |    | X  |    | H. FINE & SONS LIMITED                   | X  |    |    | X  |    | X  | X  |
| KOOT CONSOLIDATED INTERNATIONAL LTD.     | X  |    |    |    |    | X  | X  | METRO INTERNATIONAL TRADING COMPANY      |    | X  |    |    |    |    | X  |
| METRO INTERNATIONAL TRADING COMPANY      |    | X  |    |    |    |    | X  | MITSUI & CO. (CANADA) LTD.               |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.               |    |    |    |    |    |    |    | TAURUS EXPORTS & IMPORTS                 |    | X  | X  |    |    |    |    |
| TAURUS EXPORTS & IMPORTS                 |    | X  | X  |    |    |    |    | WILLIAM D. BRANSON LIMITED               |    |    |    | X  |    | X  | X  |
| WILLIAM D. BRANSON LIMITED               |    |    |    | X  |    | X  | X  | <u>GRAPES, FRESH</u>                     |    |    |    |    |    |    |    |
| <u>CANTALOUPE AND MUSKMELONS, FRESH</u>  |    |    |    |    |    |    |    | CANADIAN TRADERS LIMITED                 | X  | X  | X  | X  |    | X  | X  |
| H. FINE & SONS LIMITED                   | X  |    |    | X  |    | X  | X  | H. FINE & SONS LIMITED                   | X  |    |    | X  |    | X  | X  |
| METRO INTERNATIONAL TRADING COMPANY      |    | X  |    |    |    |    | X  | METRO INTERNATIONAL TRADING COMPANY      |    | X  |    |    |    |    | X  |
| MITSUI & CO. (CANADA) LTD.               |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.               |    |    |    |    |    |    |    |
| TAURUS EXPORTS & IMPORTS                 |    | X  | X  |    |    |    |    | TAURUS EXPORTS & IMPORTS                 |    | X  | X  |    |    |    |    |
| WILLIAM D. BRANSON LIMITED               |    |    |    | X  |    | X  | X  | WILLIAM D. BRANSON LIMITED               |    |    |    | X  |    | X  | X  |
| <u>CHERRIES, FRESH</u>                   |    |    |    |    |    |    |    | <u>LEMONS, FRESH</u>                     |    |    |    |    |    |    |    |
| BRITISH COLUMBIA TREE FRUITS LTD.        | X  | X  | X  | X  |    | X  | X  | H. FINE & SONS LIMITED                   | X  |    |    | X  |    | X  | X  |
| HOSHO CANADA INC.                        |    | X  |    | X  |    |    | X  | METRO INTERNATIONAL TRADING COMPANY      |    | X  |    |    |    |    | X  |
| METRO INTERNATIONAL TRADING COMPANY      |    | X  |    |    |    |    | X  | MITSUI & CO. (CANADA) LTD.               |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.               |    |    |    |    |    |    |    | TAURUS EXPORTS & IMPORTS                 |    | X  | X  |    |    |    |    |
|                                          |    |    |    |    |    |    |    | WILLIAM D. BRANSON LIMITED               |    |    |    | X  |    | X  | X  |

CONTINUED....



# TRADING HOUSES BY PRODUCT

|                                                  | AF | AA | ME | WE | EE | SA | NA |
|--------------------------------------------------|----|----|----|----|----|----|----|
| <b>MELONS, FRESH MES</b>                         |    |    |    |    |    |    |    |
| H. FINE & SONS LIMITED                           | X  |    |    | X  |    | X  | X  |
| METRO INTERNATIONAL TRADING COMPANY              |    | X  |    |    |    |    | X  |
| MITSUI & CO. (CANADA) LTD.                       |    |    |    |    |    |    |    |
| TAURUS EXPORTS & IMPORTS                         |    | X  | X  |    |    |    |    |
| WILLIAM D. BRANSON LIMITED                       |    |    |    | X  |    | X  | X  |
| <b>NECTARINES, FRESH</b>                         |    |    |    |    |    |    |    |
| H. FINE & SONS LIMITED                           | X  |    |    | X  |    | X  | X  |
| METRO INTERNATIONAL TRADING COMPANY              |    | X  |    |    |    |    | X  |
| MITSUI & CO. (CANADA) LTD.                       |    |    |    |    |    |    |    |
| TAURUS EXPORTS & IMPORTS                         |    | X  | X  |    |    |    |    |
| WILLIAM D. BRANSON LIMITED                       |    |    |    | X  |    | X  | X  |
| <b>ORANGES, MANDARINES AND TANGARINES, FRESH</b> |    |    |    |    |    |    |    |
| H. FINE & SONS LIMITED                           | X  |    |    | X  |    | X  | X  |
| METRO INTERNATIONAL TRADING COMPANY              |    | X  |    |    |    |    | X  |
| MITSUI & CO. (CANADA) LTD.                       |    |    |    |    |    |    |    |
| TAURUS EXPORTS & IMPORTS                         |    | X  | X  |    |    |    |    |
| WILLIAM D. BRANSON LIMITED                       |    |    |    | X  |    | X  | X  |
| <b>PEACHES, FRESH</b>                            |    |    |    |    |    |    |    |
| BRITISH COLUMBIA TREE FRUITS LTD.                | X  | X  | X  | X  |    | X  | X  |
| HOSHO CANADA INC.                                |    | X  |    | X  |    |    | X  |
| METRO INTERNATIONAL TRADING COMPANY              |    | X  |    |    |    |    | X  |
| MITSUBISHI CANADA LTD.                           | X  | X  | X  | X  | X  | X  | X  |
| MITSUI & CO. (CANADA) LTD.                       |    |    |    |    |    |    |    |
| TAURUS EXPORTS & IMPORTS                         |    | X  | X  |    |    |    |    |
| WILLIAM D. BRANSON LIMITED                       |    |    |    | X  |    | X  | X  |
| <b>PEARS, FRESH</b>                              |    |    |    |    |    |    |    |
| BRITISH COLUMBIA TREE FRUITS LTD.                | X  | X  | X  | X  |    | X  | X  |
| H. FINE & SONS LIMITED                           | X  |    |    | X  |    | X  | X  |
| HOSHO CANADA INC.                                |    | X  |    | X  |    |    | X  |
| METRO INTERNATIONAL TRADING COMPANY              |    | X  |    |    |    |    | X  |
| MITSUI & CO. (CANADA) LTD.                       |    |    |    |    |    |    |    |
| TAURUS EXPORTS & IMPORTS                         |    | X  | X  |    |    |    |    |
| TLC PRODUCE SALES                                |    | X  |    |    |    |    |    |
| WILLIAM D. BRANSON LIMITED                       |    |    |    | X  |    | X  | X  |
| <b>PINEAPPLES, FRESH</b>                         |    |    |    |    |    |    |    |
| H. FINE & SONS LIMITED                           | X  |    |    | X  |    | X  | X  |
| METRO INTERNATIONAL TRADING COMPANY              |    | X  |    |    |    |    | X  |
| MITSUI & CO. (CANADA) LTD.                       |    |    |    |    |    |    |    |

TAURUS EXPORTS & IMPORTS  
WILLIAM D. BRANSON LIMITED

## PLUMS, FRESH

BRITISH COLUMBIA TREE FRUITS LTD.  
H. FINE & SONS LIMITED  
METRO INTERNATIONAL TRADING COMPANY  
MITSUI & CO. (CANADA) LTD.  
TAURUS EXPORTS & IMPORTS  
WILLIAM D. BRANSON LIMITED

## STRAWBERRIES, FRESH

H. FINE & SONS LIMITED  
HOSHO CANADA INC.  
METRO INTERNATIONAL TRADING COMPANY  
MITSUI & CO. (CANADA) LTD.  
TAURUS EXPORTS & IMPORTS  
WILLIAM D. BRANSON LIMITED

## FRUITS AND BERRIES, FROZEN \*\*\*\*\*

### CHERRIES, FROZEN

CANADA PACKERS INC. INT'L TRADE DIV.  
F.K.C. SNYDER INC.  
H. FINE & SONS LIMITED  
MELROSE INTERNATIONAL TRADING (1987) LTD  
NAMTRADE INTERNATIONAL INC.  
NORTHAM FOOD TRADING CO.  
RONALD A. CHISHOLM LIMITED  
S.H. BLACKWELL COMPANY INC.  
TAURUS EXPORTS & IMPORTS  
WIGGINS SALES LTD.

### FRUITS AND BERRIES, FROZEN NES

BENTO MARKETING  
BETHUNE IMPORT-EXPORT LTD.  
BRITNELL TRADING INC.  
CANADA PACKERS INC. INT'L TRADE DIV.  
CLIMIS EXPORT INC.  
DEKONIC INTERNATIONAL MERCANTILE CO.  
F.K.C. SNYDER INC.  
FREMAH INTERNATIONAL TRADING INC.  
H. FINE & SONS LIMITED  
MELROSE INTERNATIONAL TRADING (1987) LTD  
METRO INTERNATIONAL TRADING COMPANY  
CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                          | AF | AA | ME | WE | EE | SA | NA |                                                   | AF | AA | ME | WE | EE | SA | NA |
|------------------------------------------|----|----|----|----|----|----|----|---------------------------------------------------|----|----|----|----|----|----|----|
| MULTI-NATIONAL SALES LIMITED             |    |    |    |    |    |    | X  | RONALD A. CHISHOLM LIMITED                        |    | X  | X  | X  |    | X  | X  |
| NAMTRADE INTERNATIONAL INC.              | X  | X  | X  | X  | X  | X  |    | <u>DATES, DRIED</u>                               |    |    |    |    |    |    |    |
| NORTHAM FOOD TRADING CO.                 | X  | X  | X  | X  | X  | X  | X  | H. FINE & SONS LIMITED                            | X  |    |    | X  |    | X  | X  |
| PEXIM ENTERPRISES INC.                   |    | X  |    | X  |    | X  | X  | RONALD A. CHISHOLM LIMITED                        |    | X  | X  | X  |    | X  | X  |
| RONALD A. CHISHOLM LIMITED               |    | X  | X  | X  |    | X  | X  | <u>FIGS, DRIED</u>                                |    |    |    |    |    |    |    |
| S.H. BLACKWELL COMPANY INC.              |    | X  |    | X  |    |    | X  | RONALD A. CHISHOLM LIMITED                        |    | X  | X  | X  |    | X  | X  |
| SOGELCO INTERNATIONAL INC.               |    | X  |    | X  |    |    | X  | <u>FRUITS AND BERRIES, DRIED NES</u>              |    |    |    |    |    |    |    |
| TAURUS EXPORTS & IMPORTS                 |    | X  | X  |    |    |    |    | BENTO MARKETING                                   |    | X  |    |    |    |    |    |
| TRANSCO FOOD TRADING INC.                |    |    |    | X  |    | X  |    | CANWIDE INTERNATIONAL INC.                        |    |    |    |    |    | X  |    |
| TRI-TANIK ENTERPRISES LTD.               |    | X  |    |    |    |    | X  | CURTRADE                                          |    |    |    |    |    | X  |    |
| UNIVERSAL MARKETING LTD.                 |    | X  |    |    |    |    |    | H. FINE & SONS LIMITED                            | X  |    |    | X  |    | X  | X  |
| WOODHOUSE INTL. MARKETING (QUE.) INC.    |    |    |    |    |    | X  | X  | MANNA INTERNATIONAL                               |    |    |    | X  |    |    |    |
| <u>STRAWBERRIES, FROZEN</u>              |    |    |    |    |    |    |    | MULTI-NATIONAL SALES LIMITED                      |    |    |    |    |    | X  |    |
| BENTO MARKETING                          |    | X  |    |    |    |    |    | NIKKA TRADERS INC.                                | X  | X  |    | X  |    |    | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.     |    | X  | X  | X  | X  | X  | X  | RONALD A. CHISHOLM LIMITED                        |    | X  | X  | X  |    | X  | X  |
| DEKONIC INTERNATIONAL MERCANTILE CO.     |    | X  | X  | X  |    |    |    | WOODHOUSE INTL. MARKETING (QUE.) INC.             |    |    |    |    |    | X  | X  |
| F.K.C. SNYDER INC.                       |    | X  |    | X  |    |    | X  | <u>PRUNES OR PLUMS, DRIED</u>                     |    |    |    |    |    |    |    |
| H. FINE & SONS LIMITED                   | X  |    |    | X  |    | X  | X  | BENTO MARKETING                                   |    | X  |    |    |    |    |    |
| MELROSE INTERNATIONAL TRADING (1987) LTD |    | X  |    | X  | X  |    |    | H. FINE & SONS LIMITED                            | X  |    |    | X  |    | X  | X  |
| NORTHAM FOOD TRADING CO.                 | X  | X  | X  | X  | X  | X  | X  | RONALD A. CHISHOLM LIMITED                        |    | X  | X  | X  |    | X  | X  |
| RONALD A. CHISHOLM LIMITED               |    | X  | X  | X  |    | X  | X  | <u>RAISINS</u>                                    |    |    |    |    |    |    |    |
| S.H. BLACKWELL COMPANY INC.              |    | X  |    | X  |    |    | X  | H. FINE & SONS LIMITED                            | X  |    |    | X  |    | X  | X  |
| TACONIC CORPORATION LTD.                 | X  | X  | X  |    |    | X  | X  | RONALD A. CHISHOLM LIMITED                        |    | X  | X  | X  |    | X  | X  |
| TAURUS EXPORTS & IMPORTS                 |    | X  | X  |    |    |    |    | <u>FRUITS, PRESERVED, NOT CANNED *****</u>        |    |    |    |    |    |    |    |
| TRANSCO FOOD TRADING INC.                |    |    |    | X  |    | X  |    | <u>FRUITS, PRESERVED, NOT CANNED NES</u>          |    |    |    |    |    |    |    |
| UNIVERSAL MARKETING LTD.                 |    | X  |    |    |    |    |    | WIGGINS SALES LTD.                                |    | X  |    |    |    |    | X  |
| <u>FRUITS, DRIED OR DEHYDRATED *****</u> |    |    |    |    |    |    |    | <u>OLIVES, IN LIQUID PRESERVATIVE, NOT CANNED</u> |    |    |    |    |    |    |    |
| <u>APPLES, DRIED</u>                     |    |    |    |    |    |    |    | H. FINE & SONS LIMITED                            | X  |    |    | X  |    | X  | X  |
| BENTO MARKETING                          |    | X  |    |    |    |    |    | <u>GROUND CEREALS AND BY-PRODUCTS *****</u>       |    |    |    |    |    |    |    |
| H. FINE & SONS LIMITED                   | X  |    |    | X  |    | X  | X  | <u>GROUND CEREALS AND BY-PRODUCTS</u>             |    |    |    |    |    |    |    |
| MANNA INTERNATIONAL                      |    |    |    | X  |    |    |    | BACON INTERNATIONAL MARKETING LTD.                | X  |    | X  |    |    |    |    |
| RONALD A. CHISHOLM LIMITED               |    | X  | X  | X  |    | X  | X  | BARRINGTON INTERNATIONAL LTD.                     | X  | X  | X  | X  |    | X  | X  |
| MANNA TRADING CO. LTD.                   |    | X  |    |    |    |    | X  | CANADA PACKERS INC. INT'L TRADE DIV.              |    | X  | X  | X  | X  | X  | X  |
| WIGGINS SALES LTD.                       |    | X  |    |    |    |    | X  | GREAT WHITE NORTH LTD.                            | X  | X  | X  | X  | X  | X  | X  |
| <u>APRICOTS, DRIED</u>                   |    |    |    |    |    |    |    | MIRATRADE INTL. DIV OF OGILVIE MILLS LTD          |    |    |    |    |    | X  | X  |
| BENTO MARKETING                          |    | X  |    |    |    |    |    | CONTINUED....                                     |    |    |    |    |    |    |    |
| H. FINE & SONS LIMITED                   | X  |    |    | X  |    | X  | X  |                                                   |    |    |    |    |    |    |    |
| RONALD A. CHISHOLM LIMITED               |    | X  | X  | X  |    | X  | X  |                                                   |    |    |    |    |    |    |    |
| <u>CURRENTS, DRIED</u>                   |    |    |    |    |    |    |    |                                                   |    |    |    |    |    |    |    |
| H. FINE & SONS LIMITED                   | X  |    |    | X  |    | X  | X  |                                                   |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                        | AF | AA | HE | WE | EE | SA | MA |
|----------------------------------------|----|----|----|----|----|----|----|
| ORAC INTERNATIONAL TRADING CO. LTD.    | X  | X  | X  |    |    |    |    |
| WEST INDIA TRADING CO. INC.            |    |    |    | X  |    | X  | X  |
| WILBUR ELLIS CO. OF CANADA LTD.        |    | X  |    | X  |    |    | X  |
| XCAN GRAIN LIMITED                     |    | X  | X  | X  | X  | X  | X  |
| YBM CANADA INTERNATIONAL (IMPEX) INC.  |    |    | X  |    |    |    |    |
| YEARWOOD & CO. LTD.                    |    |    |    |    |    | X  |    |
| <b>HAY, FORAGE AND STRAW *****</b>     |    |    |    |    |    |    |    |
| <b>HAY, FORAGE AND STRAW</b>           |    |    |    |    |    |    |    |
| BARRINGTON INTERNATIONAL LTD.          | X  | X  | X  | X  |    | X  | X  |
| CANADIAN SOURCE IMPORTS & EXPORTS INC. |    | X  |    |    |    |    |    |
| CAVENDISH CONSULTING LTD.              |    |    |    |    |    | X  |    |
| ESSCO INC.                             |    |    | X  |    |    |    | X  |
| PLANRITE TRADING CO. LTD.              |    | X  |    |    |    |    |    |
| ROME INTERNATIONAL MARKETING           |    |    |    | X  |    |    |    |
| SOURCE MARKETING INC.                  |    | X  |    | X  |    |    | X  |
| TLC PRODUCE SALES                      |    | X  |    |    |    |    |    |
| WEST INDIA TRADING CO. INC.            |    |    |    | X  |    | X  | X  |
| <b>HONEY *****</b>                     |    |    |    |    |    |    |    |
| <b>HONEY</b>                           |    |    |    |    |    |    |    |
| B.D.C. COMMODITY EXPORT LTD.           |    |    |    | X  |    |    |    |
| BARRINGTON INTERNATIONAL LTD.          | X  | X  | X  | X  |    | X  | X  |
| CANADIAN HONEY & FINE FOODS EXPORTERS  |    |    |    | X  |    |    |    |
| CANEXPORT TRANSCONTINENTAL LIMITED     |    | X  | X  |    |    |    |    |
| CFB TRADING COMPANY LTD.               |    |    |    |    |    |    | X  |
| CLIC TRADING INC.                      |    | X  |    | X  |    |    | X  |
| G. VAN KAM TRADING CO. LTD.            |    | X  |    |    |    |    | X  |
| H. FINE & SONS LIMITED                 |    | X  |    | X  |    | X  | X  |
| LIMEXCO INC.                           |    | X  |    | X  | X  |    | X  |
| MAKO ENTERPRISES LTD.                  |    | X  | X  | X  |    |    | X  |
| METRO INTERNATIONAL TRADING COMPANY    |    | X  |    |    |    |    | X  |
| NIKKA TRADERS, INC.                    | X  | X  |    | X  |    |    | X  |
| PENTA TRADING INTERNATIONAL LTD.       |    |    |    | X  |    |    |    |
| PLANRITE TRADING CO. LTD.              |    | X  |    |    |    |    |    |
| SKYSAN & ASSOCIATES LTD.               |    | X  |    |    |    |    |    |
| UNIVERSAL MARKETING LTD.               |    | X  |    |    |    |    |    |
| <b>INFANT AND JUNIOR FOODS *****</b>   |    |    |    |    |    |    |    |
| <b>INFANT AND JUNIOR FOODS</b>         |    |    |    |    |    |    |    |
| CURTRADE                               |    |    |    |    |    | X  |    |
| H. FINE & SONS LIMITED                 | X  |    |    | X  |    | X  | X  |

|                                                          | AF | AA | HE | WE | EE | SA | MA |
|----------------------------------------------------------|----|----|----|----|----|----|----|
| MABUK TRADING INC.                                       | X  |    |    |    |    |    |    |
| METRO INTERNATIONAL TRADING COMPANY                      |    | X  |    |    |    |    | X  |
| MITRADE EXPORT INC.                                      | X  | X  | X  | X  |    | X  | X  |
| NORDSUD EXCHANGE TRADE                                   | X  |    |    |    |    |    |    |
| <b>MACARONI PRODUCTS *****</b>                           |    |    |    |    |    |    |    |
| <b>MACARONI PRODUCTS</b>                                 |    |    |    |    |    |    |    |
| H. FINE & SONS LIMITED                                   | X  |    |    | X  |    | X  | X  |
| MIDEX INTERNATIONAL INC.                                 |    |    |    |    |    | X  |    |
| MULTI-NATIONAL SALES LIMITED                             |    |    |    |    |    | X  |    |
| TRANSCO FOOD TRADING INC.                                |    |    |    | X  |    | X  |    |
| <b>MARGARINE, SHORTENING AND LARD *****</b>              |    |    |    |    |    |    |    |
| <b>LARD</b>                                              |    |    |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.                     |    | X  | X  | X  | X  | X  | X  |
| GENERAL MERCHANTS INTERNATIONAL INC.                     |    | X  |    |    |    |    |    |
| H. FINE & SONS LIMITED                                   | X  |    |    | X  |    | X  | X  |
| WEST INDIA TRADING CO. INC.                              |    |    |    | X  |    | X  | X  |
| <b>SHORTENING</b>                                        |    |    |    |    |    |    |    |
| ACHLER COMPANY                                           |    |    |    | X  |    |    | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.                     |    | X  | X  | X  | X  | X  | X  |
| CANWORLD FOODS LTD.                                      |    | X  |    | X  |    | X  | X  |
| CAVENDISH CONSULTING LTD.                                |    |    |    |    |    | X  |    |
| GENERAL MERCHANTS INTERNATIONAL INC.                     |    | X  |    |    |    |    |    |
| H. FINE & SONS LIMITED                                   | X  |    |    | X  |    | X  | X  |
| METRO INTERNATIONAL TRADING COMPANY                      |    | X  |    |    |    |    | X  |
| WEST INDIA TRADING CO. INC.                              |    |    |    | X  |    | X  | X  |
| <b>MEAT &amp; MEAT PREP, CANNED, EXCEPT INFANT FOODS</b> |    |    |    |    |    |    |    |
| <b>BEEF AND VEAL, CANNED WES</b>                         |    |    |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.                     |    | X  | X  | X  | X  | X  | X  |
| MULTI-NATIONAL SALES LIMITED                             |    |    |    |    |    | X  |    |
| TASNIA INTERTRADE INC.                                   |    | X  |    |    |    | X  |    |
| <b>CORNED BEEF, CANNED</b>                               |    |    |    |    |    |    |    |
| B.D.C. COMMODITY EXPORT LTD.                             |    |    |    | X  |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.                     |    | X  | X  | X  | X  | X  | X  |
| MULTI-NATIONAL SALES LIMITED                             |    |    |    |    |    | X  |    |
| <b>HAMS, CANNED</b>                                      |    |    |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.                     |    | X  | X  | X  | X  | X  | X  |

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                                          | AF | AA | ME | WE | EE | SA | NA |                                                 | AF | AA | ME | WE | EE | SA | NA |
|----------------------------------------------------------|----|----|----|----|----|----|----|-------------------------------------------------|----|----|----|----|----|----|----|
| MULTI-NATIONAL SALES LIMITED                             |    |    |    |    |    | X  |    | <b>MEAT, CURED *****</b>                        |    |    |    |    |    |    |    |
| REGOR INTERNATIONAL INC.                                 | X  |    |    |    |    | X  |    | <b>BACON, CURED</b>                             |    |    |    |    |    |    |    |
| <b>LUNCHEON MEAT, CANNED</b>                             |    |    |    |    |    |    |    | BETHUNE IMPORT-EXPORT LTD.                      | X  | X  |    | X  |    | X  | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.                     |    | X  | X  | X  | X  | X  | X  | CWTC CANADA WEST TRADING CORPORATION            |    | X  |    | X  |    |    | X  |
| MULTI-NATIONAL SALES LIMITED                             |    |    |    |    |    | X  |    | WEST INDIA TRADING CO. INC.                     |    |    |    | X  |    | X  | X  |
| <b>MEAT AND MEAT PREPARATIONS, CANNED NES</b>            |    |    |    |    |    |    |    | YEARWOOD & CO. LTD.                             |    |    |    |    |    | X  |    |
| CANADA PACKERS INC. INT'L TRADE DIV.                     |    | X  | X  | X  | X  | X  | X  | <b>BEEF, CURED</b>                              |    |    |    |    |    |    |    |
| CANADIAN SOURCE IMPORTS & EXPORTS INC.                   |    | X  |    |    |    |    |    | ATLANTIC TRADERS LIMITED                        |    |    |    |    |    |    | X  |
| CWTC CANADA WEST TRADING CORPORATION                     |    | X  |    | X  |    |    | X  | BETHUNE IMPORT-EXPORT LTD.                      | X  | X  |    | X  |    | X  | X  |
| GENERAL MERCHANTS INTERNATIONAL INC.                     |    | X  |    |    |    |    |    | CANADA PACKERS INC. INT'L TRADE DIV.            |    | X  | X  | X  | X  | X  | X  |
| METRO INTERNATIONAL TRADING COMPANY                      |    | X  |    |    |    |    | X  | INTERCON TRADING                                | X  | X  | X  | X  |    | X  |    |
| MIDEX INTERNATIONAL INC.                                 |    |    |    |    |    |    | X  | WEST INDIA TRADING CO. INC.                     |    |    |    |    | X  | X  | X  |
| MULTI-NATIONAL SALES LIMITED                             |    |    |    |    |    |    | X  | WILLIAM D. BRANSON LIMITED                      |    |    |    |    | X  | X  | X  |
| TACONIC CORPORATION LTD.                                 | X  | X  | X  |    |    | X  | X  | <b>MEAT, CURED NES</b>                          |    |    |    |    |    |    |    |
| TRI-TANIK ENTERPRISES LTD.                               |    | X  |    |    |    |    | X  | BETHUNE IMPORT-EXPORT LTD.                      | X  | X  |    | X  |    | X  | X  |
| TRICHAMAR INC.                                           |    |    | X  |    |    |    | X  | CALESE TRADING COMPANY                          |    |    |    |    |    |    | X  |
| <b>MEAT STEMS AND DINNERS, CANNED</b>                    |    |    |    |    |    |    |    | CANADA PACKERS INC. INT'L TRADE DIV.            |    | X  | X  | X  | X  | X  | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.                     |    | X  | X  | X  | X  | X  | X  | CANWORLD FOODS LTD.                             |    | X  |    | X  |    | X  | X  |
| CWTC CANADA WEST TRADING CORPORATION                     |    | X  |    | X  |    |    | X  | INTERCON TRADING                                | X  | X  | X  | X  |    | X  |    |
| GENERAL MERCHANTS INTERNATIONAL INC.                     |    | X  |    |    |    |    |    | LOVELL & CHRISTMAS (CANADA) INC.                |    | X  |    | X  |    | X  | X  |
| MULTI-NATIONAL SALES LIMITED                             |    |    |    |    |    |    | X  | MATCAN DEVELOPMENTS LTD.                        |    | X  |    |    |    |    | X  |
| TRICHAMAR INC.                                           |    |    | X  |    |    |    | X  | MIDEX INTERNATIONAL INC.                        |    |    |    |    |    |    | X  |
| <b>MEAT &amp; MEAT PREP, NOT CANNED, READY-COOKED</b>    |    |    |    |    |    |    |    | MULTI-NATIONAL SALES LIMITED                    |    |    |    |    |    |    | X  |
| <b>EXTRACTS OF MEAT, NOT CANNED</b>                      |    |    |    |    |    |    |    | ORIENT'S IMPEX COMPANY LTD.                     |    | X  |    |    |    |    | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.                     |    | X  | X  | X  | X  | X  | X  | TASMIA INTERTRADE INC.                          |    | X  |    |    |    |    | X  |
| <b>READY-COOKED MEAT &amp; MEAT PREP, NOT CANNED NES</b> |    |    |    |    |    |    |    | TRANSCO FOOD TRADING INC.                       |    |    |    | X  |    | X  |    |
| BENTO MARKETING                                          |    | X  |    |    |    |    |    | WEST INDIA TRADING CO. INC.                     |    |    |    | X  |    | X  | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.                     |    | X  | X  | X  | X  | X  | X  | YEARWOOD & CO. LTD.                             |    |    |    |    |    | X  |    |
| CWTC CANADA WEST TRADING CORPORATION                     |    | X  |    | X  |    |    | X  | <b>PORK BACKS, CURED</b>                        |    |    |    |    |    |    |    |
| H. FINE & SONS LIMITED                                   | X  |    |    | X  |    | X  | X  | BETHUNE IMPORT-EXPORT LTD.                      | X  | X  |    | X  |    | X  | X  |
| LEROUX LAPORTE & PARTENAIRES INC.                        |    |    |    | X  |    | X  | X  | CANADA PACKERS INC. INT'L TRADE DIV.            |    | X  | X  | X  | X  | X  | X  |
| NIKKA TRADERS INC.                                       | X  | X  |    | X  |    |    | X  | TASMIA INTERTRADE INC.                          |    | X  |    |    |    | X  |    |
| <b>SAUSAGE, FRESH OR CURED</b>                           |    |    |    |    |    |    |    | <b>PORK SHOULDERS, PICNICS AND BUTTS, CURED</b> |    |    |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.                     |    | X  | X  | X  | X  | X  | X  | CANADA PACKERS INC. INT'L TRADE DIV.            | X  | X  | X  | X  | X  | X  | X  |
| CANADIAN TRADERS LIMITED                                 | X  | X  | X  | X  |    | X  | X  | CWTC CANADA WEST TRADING CORPORATION            | X  |    | X  |    |    | X  |    |
| H. FINE & SONS LIMITED                                   | X  |    |    | X  |    | X  | X  | WEST INDIA TRADING CO. INC.                     |    |    |    | X  |    | X  | X  |
| WEST INDIA TRADING CO. INC.                              |    |    |    | X  |    | X  | X  | YEARWOOD & CO. LTD.                             |    |    |    |    |    | X  |    |
|                                                          |    |    |    |    |    |    |    | <b>PORK, CURED NES</b>                          |    |    |    |    |    |    |    |
|                                                          |    |    |    |    |    |    |    | ATLANTIC TRADERS LIMITED                        |    |    |    |    |    |    | X  |

CONTINUED....



# TRADING HOUSES BY PRODUCT

|                                                | AF | AA | ME | WE | EE | SA | NA |
|------------------------------------------------|----|----|----|----|----|----|----|
| BETHUNE IMPORT-EXPORT LTD.                     | X  | X  |    | X  |    | X  | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.           |    | X  | X  | X  | X  | X  | X  |
| CWTC CANADA WEST TRADING CORPORATION           |    | X  |    | X  |    |    | X  |
| INTERCON TRADING                               | X  | X  | X  | X  |    | X  |    |
| TASMIA INTERTRADE INC.                         |    | X  |    |    |    | X  |    |
| WEST INDIA TRADING CO. INC.                    |    |    |    | X  |    | X  | X  |
| WILLIAM D. BRANSON LIMITED                     |    |    |    | X  |    | X  | X  |
| YEARWOOD & CO. LTD.                            |    |    |    |    |    | X  |    |
| <b>MEAT, FRESH, CHILLED OR FROZEN *****</b>    |    |    |    |    |    |    |    |
| <b><u>BEEF, FRESH OR CHILLED, BONELESS</u></b> |    |    |    |    |    |    |    |
| ALPAC TRADING COMPANY LTD.                     |    | X  |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.           |    | X  | X  | X  | X  | X  | X  |
| CWTC CANADA WEST TRADING CORPORATION           |    | X  |    | X  |    |    | X  |
| GENERAL MERCHANTS INTERNATIONAL INC.           |    | X  |    |    |    |    |    |
| H. FINE & SONS LIMITED                         | X  |    |    | X  |    | X  | X  |
| MITSUI & CO. (CANADA) LTD.                     |    |    |    |    |    |    |    |
| MULTI-NATIONAL SALES LIMITED                   |    |    |    |    |    | X  |    |
| PARETO TRADING HOUSE LTD.                      |    | X  |    |    |    |    | X  |
| TRENTON MACHINE TOOL                           | X  | X  | X  |    |    | X  |    |
| <b><u>BEEF, FRESH OR FROZEN MES</u></b>        |    |    |    |    |    |    |    |
| ALPAC TRADING COMPANY LTD.                     |    | X  |    |    |    |    |    |
| BETHUNE IMPORT-EXPORT LTD.                     | X  | X  |    | X  |    | X  | X  |
| BRITNELL TRADING INC.                          |    |    |    | X  |    |    | X  |
| CAN-AFRIC ENTERPRISES INC.                     | X  |    |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.           |    | X  | X  | X  | X  | X  | X  |
| CANWORLD FOODS LTD.                            |    | X  |    | X  |    | X  | X  |
| CWTC CANADA WEST TRADING CORPORATION           |    | X  |    | X  |    |    | X  |
| G. VAN KAM TRADING CO. LTD.                    |    | X  |    |    |    |    | X  |
| GENERAL MERCHANTS INTERNATIONAL INC.           |    | X  |    |    |    |    |    |
| H. CLEVELAND & CO. LTD.                        |    | X  |    |    |    |    | X  |
| H. FINE & SONS LIMITED                         | X  |    |    | X  |    | X  | X  |
| INTERCON TRADING                               | X  | X  | X  | X  |    | X  |    |
| M. DE SAINT-HILAIRE MGMT SERVICES              |    |    |    | X  |    | X  |    |
| MITSUBISHI CANADA LTD.                         | X  | X  | X  | X  | X  | X  | X  |
| MITSUI & CO. (CANADA) LTD.                     |    |    |    |    |    |    | X  |
| MULTI-NATIONAL SALES LIMITED                   |    |    |    |    |    |    | X  |
| NAMTRADE INTERNATIONAL INC.                    | X  | X  | X  | X  | X  | X  | X  |
| NORTHAM FOOD TRADING CO.                       |    | X  |    | X  |    | X  | X  |
| PARETO TRADING HOUSE LTD.                      |    | X  |    |    |    |    |    |
| RONALD A. CHISHOLM LIMITED                     |    | X  |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.           |    | X  | X  | X  | X  | X  | X  |
| G. VAN KAM TRADING CO. LTD.                    |    | X  |    |    |    |    | X  |
| H. FINE & SONS LIMITED                         | X  |    |    | X  |    | X  | X  |
| INTERCON TRADING                               | X  | X  | X  | X  |    | X  |    |
| METRO INTERNATIONAL TRADING COMPANY            |    | X  |    |    |    |    | X  |
| MITSUI & CO. (CANADA) LTD.                     |    |    |    |    |    |    |    |
| MULTI-NATIONAL SALES LIMITED                   |    |    |    |    |    |    | X  |
| NORTHAM FOOD TRADING CO.                       | X  | X  | X  | X  | X  | X  | X  |
| RONALD A. CHISHOLM LIMITED                     |    | X  | X  | X  |    | X  | X  |
| SOGELCO INTERNATIONAL INC.                     |    | X  |    | X  |    |    | X  |

SOGELCO INTERNATIONAL INC.

SOVIBEX LTEE

TASMIA INTERTRADE INC.

WILLIAM D. BRANSON LIMITED

WOODHOUSE INTL. MARKETING (QUE.) INC.

ZAVAT TRADING INC.

ZBT INTERNATIONAL CARGO COMPANY

## **BEEF, FROZEN, BONELESS**

ALPAC TRADING COMPANY LTD.

BETHUNE IMPORT-EXPORT LTD.

CAN-AFRIC ENTERPRISES INC.

CANADA PACKERS INC. INT'L TRADE DIV.

CANWORLD FOODS LTD.

CWTC CANADA WEST TRADING CORPORATION

G. VAN KAM TRADING CO. LTD.

GENERAL MERCHANTS INTERNATIONAL INC.

H. CLEVELAND & CO. LTD.

H. FINE & SONS LIMITED

INTERCON TRADING

M. DE SAINT-HILAIRE MGMT SERVICES

MITSUBISHI CANADA LTD.

MITSUI & CO. (CANADA) LTD.

MULTI-NATIONAL SALES LIMITED

NAMTRADE INTERNATIONAL INC.

NORTHAM FOOD TRADING CO.

PARETO TRADING HOUSE LTD.

RONALD A. CHISHOLM LIMITED

SOGELCO INTERNATIONAL INC.

TASMIA INTERTRADE INC.

TRENTON MACHINE TOOL

WILLIAM D. BRANSON LIMITED

ZAVAT TRADING INC.

## **CHICKENS, FRESH OR FROZEN, INCLUDING CUT-UP**

CANADA PACKERS INC. INT'L TRADE DIV.

G. VAN KAM TRADING CO. LTD.

H. FINE & SONS LIMITED

INTERCON TRADING

METRO INTERNATIONAL TRADING COMPANY

MITSUI & CO. (CANADA) LTD.

MULTI-NATIONAL SALES LIMITED

NORTHAM FOOD TRADING CO.

RONALD A. CHISHOLM LIMITED

SOGELCO INTERNATIONAL INC.

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                                    | AF | AA | ME | WE | EE | SA | MA |                                                          | AF | AA | ME | WE | EE | SA | MA |
|----------------------------------------------------|----|----|----|----|----|----|----|----------------------------------------------------------|----|----|----|----|----|----|----|
| WEST INDIA TRADING CO. INC.                        |    |    |    | X  |    | X  | X  | MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    |
| <u>FANCY MEATS /EDIBLE OFFAL/, FRESH OR FROZEN</u> |    |    |    |    |    |    |    | MULTI-NATIONAL SALES LIMITED                             |    |    |    |    |    | X  |    |
| CANADA PACKERS INC. INT'L TRADE DIV.               | X  | X  | X  | X  | X  | X  | X  | RONALD A. CHISHOLM LIMITED                               |    | X  | X  | X  |    | X  | X  |
| CANWORLD FOODS LTD.                                | X  |    | X  |    |    | X  | X  | TRI-TANIK ENTERPRISES LTD.                               |    | X  |    |    |    |    | X  |
| FREMAH INTERNATIONAL TRADING INC.                  | X  |    | X  |    |    | X  |    | <u>MUTTON, FRESH OR FROZEN MES</u>                       |    |    |    |    |    |    |    |
| H. FINE & SONS LIMITED                             | X  |    | X  |    |    | X  | X  | BETHUNE IMPORT-EXPORT LTD.                               | X  | X  |    | X  |    | X  | X  |
| MITSUI & CO. (CANADA) LTD.                         |    |    |    |    |    |    |    | G. VAN KAM TRADING CO. LTD.                              |    | X  |    |    |    |    | X  |
| MULTI-NATIONAL SALES LIMITED                       |    |    |    |    |    | X  |    | MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    |
| RONALD A. CHISHOLM LIMITED                         | X  | X  | X  |    |    | X  | X  | MULTI-NATIONAL SALES LIMITED                             |    |    |    |    |    | X  |    |
| SOGELCO INTERNATIONAL INC.                         | X  |    | X  |    |    | X  |    | SOVIBEX LTEE                                             | X  | X  | X  | X  | X  |    | X  |
| WEST INDIA TRADING CO. INC.                        |    |    |    | X  |    | X  | X  | <u>MUTTON, FRESH OR FROZEN, BONELESS</u>                 |    |    |    |    |    |    |    |
| WOODHOUSE INTL. MARKETING (QUE.) INC.              |    |    |    |    |    | X  | X  | BETHUNE IMPORT-EXPORT LTD.                               | X  | X  |    | X  |    | X  | X  |
| YEARWOOD & CO. LTD.                                |    |    |    |    |    | X  |    | MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    |
| ZONE INTERNATIONALE AGENCE DE COMM. LTEE           | X  |    |    |    |    |    | X  | MULTI-NATIONAL SALES LIMITED                             |    |    |    |    |    | X  |    |
| <u>HAMS, NOT CURED OR COOKED</u>                   |    |    |    |    |    |    |    | <u>PORK BELLIES, FRESH OR FROZEN</u>                     |    |    |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.               | X  | X  | X  | X  | X  | X  | X  | CANADA PACKERS INC. INT'L TRADE DIV.                     | X  | X  | X  | X  | X  | X  | X  |
| H. FINE & SONS LIMITED                             | X  |    | X  |    |    | X  | X  | CANWORLD FOODS LTD.                                      | X  |    | X  |    | X  | X  |    |
| MITSUI & CO. (CANADA) LTD.                         |    |    |    |    |    |    |    | H. CLEVELAND & CO. LTD.                                  | X  |    |    |    |    | X  |    |
| MULTI-NATIONAL SALES LIMITED                       |    |    |    |    |    | X  |    | H. FINE & SONS LIMITED                                   | X  |    | X  |    | X  | X  |    |
| TASHIA INTERTRADE INC.                             | X  |    |    |    |    | X  |    | INTERCON TRADING                                         | X  | X  | X  | X  |    | X  |    |
| YEARWOOD & CO. LTD.                                |    |    |    |    |    | X  |    | MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    |
| <u>LAMB, FRESH OR FROZEN</u>                       |    |    |    |    |    |    |    | MULTI-NATIONAL SALES LIMITED                             |    |    |    |    |    | X  |    |
| BETHUNE IMPORT-EXPORT LTD.                         | X  | X  |    | X  |    | X  | X  | RONALD A. CHISHOLM LIMITED                               | X  | X  | X  |    | X  | X  |    |
| CANADA PACKERS INC. INT'L TRADE DIV.               | X  | X  | X  | X  | X  | X  | X  | TASHIA INTERTRADE INC.                                   | X  |    |    |    |    | X  |    |
| G. VAN KAM TRADING CO. LTD.                        | X  |    |    |    |    |    | X  | YEARWOOD & CO. LTD.                                      |    |    |    |    |    | X  |    |
| H. FINE & SONS LIMITED                             | X  |    | X  |    |    | X  | X  | <u>PORK SHOULDERS, PICNICS &amp; BUTTS, FR OR FROZEN</u> |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                         |    |    |    |    |    |    |    | CANADA PACKERS INC. INT'L TRADE DIV.                     | X  | X  | X  | X  | X  | X  | X  |
| MULTI-NATIONAL SALES LIMITED                       |    |    |    |    |    | X  |    | CANWORLD FOODS LTD.                                      | X  |    | X  |    | X  | X  |    |
| NORTHAM FOOD TRADING CO.                           | X  | X  | X  | X  | X  | X  | X  | H. CLEVELAND & CO. LTD.                                  | X  |    |    |    |    | X  |    |
| WOODHOUSE INTL. MARKETING (QUE.) INC.              |    |    |    |    |    | X  | X  | H. FINE & SONS LIMITED                                   | X  |    | X  |    | X  | X  |    |
| <u>MEAT, FRESH OR FROZEN MES</u>                   |    |    |    |    |    |    |    | INTERCON TRADING                                         | X  | X  | X  | X  |    | X  |    |
| ALAN WRIGHT BISON-BISON                            |    |    |    |    |    |    | X  | MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    |
| BRITNELL TRADING INC.                              |    |    |    | X  |    |    | X  | MULTI-NATIONAL SALES LIMITED                             |    |    |    |    |    | X  |    |
| CANADA PACKERS INC. INT'L TRADE DIV.               | X  | X  | X  | X  | X  | X  | X  | RONALD A. CHISHOLM LIMITED                               | X  | X  | X  |    | X  | X  |    |
| CANWORLD FOODS LTD.                                | X  |    | X  |    |    | X  | X  | YEARWOOD & CO. LTD.                                      |    |    |    |    |    | X  |    |
| G. VAN KAM TRADING CO. LTD.                        | X  |    |    |    |    |    | X  | <u>PORK SPARE RIBS, FRESH OR FROZEN</u>                  |    |    |    |    |    |    |    |
| H. FINE & SONS LIMITED                             | X  |    | X  |    |    | X  | X  | CANADA PACKERS INC. INT'L TRADE DIV.                     | X  | X  | X  | X  | X  | X  | X  |
| INTERCON TRADING                                   | X  | X  | X  | X  |    | X  |    | CANWORLD FOODS LTD.                                      | X  |    | X  |    | X  | X  |    |
| MELROSE INTERNATIONAL TRADING (1987) LTD           | X  |    | X  | X  |    |    |    | GENERAL MERCHANTS INTERNATIONAL INC.                     | X  |    |    |    |    |    |    |
| METRO INTERNATIONAL TRADING COMPANY                | X  |    |    |    |    |    | X  | H. CLEVELAND & CO. LTD.                                  | X  |    |    |    |    |    | X  |
| MITSUBISHI CANADA LTD.                             | X  | X  | X  | X  | X  | X  | X  | CONTINUED....                                            |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                            | AF | AA | ME | WE | EE | SA | HA |
|--------------------------------------------|----|----|----|----|----|----|----|
| H. FINE & SONS LIMITED                     | X  |    |    | X  |    | X  | X  |
| INTERCON TRADING                           | X  | X  | X  | X  |    | X  |    |
| MITSUI & CO. (CANADA) LTD.                 |    |    |    |    |    |    |    |
| MULTI-NATIONAL SALES LIMITED               |    |    |    |    |    | X  |    |
| RONALD A. CHISHOLM LIMITED                 |    |    | X  | X  | X  | X  | X  |
| YEARWOOD & CO. LTD.                        |    |    |    |    |    | X  |    |
| <hr/>                                      |    |    |    |    |    |    |    |
| <b><u>PORK, FRESH OR FROZEN NES</u></b>    |    |    |    |    |    |    |    |
| B.D.C. COMMODITY EXPORT LTD.               |    |    |    |    | X  |    |    |
| BETHUNE IMPORT-EXPORT LTD.                 | X  | X  |    | X  |    | X  | X  |
| BRITNELL TRADING INC.                      |    |    |    |    | X  |    | X  |
| C. ITOH & CO (CANADA) LTD.                 |    | X  | X  |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.       |    | X  | X  | X  | X  | X  | X  |
| CANWORLD FOODS LTD.                        |    | X  |    | X  |    | X  | X  |
| CWTC CANADA WEST TRADING CORPORATION       |    | X  |    | X  |    | X  |    |
| G. VAN KAM TRADING CO. LTD.                |    | X  |    |    |    | X  |    |
| GENERAL MERCHANTS INTERNATIONAL INC.       |    | X  |    |    |    |    |    |
| H. CLEVELAND & CO. LTD.                    |    | X  |    |    |    |    | X  |
| H. FINE & SONS LIMITED                     | X  |    |    | X  |    | X  | X  |
| INTERCON TRADING                           | X  | X  | X  | X  |    | X  |    |
| LADIMEX INC.                               |    |    |    |    | X  | X  |    |
| M. DE SAINT-HILAIRE MGMT SERVICES          |    |    |    | X  |    | X  |    |
| MATCAN DEVELOPMENTS LTD.                   |    | X  |    |    |    |    | X  |
| MELROSE INTERNATIONAL TRADING (1987) LTD   |    | X  |    | X  | X  |    |    |
| MIDEX INTERNATIONAL INC.                   |    |    |    |    |    | X  |    |
| MITSUI & CO. (CANADA) LTD.                 |    |    |    |    |    |    |    |
| MULTI-NATIONAL SALES LIMITED               |    |    |    |    |    | X  |    |
| NAMTRADE INTERNATIONAL INC.                | X  | X  | X  | X  | X  | X  |    |
| NORTHAM FOOD TRADING CO.                   | X  | X  | X  | X  | X  | X  | X  |
| RAY BUSBRIDGE INC.                         | X  | X  | X  | X  |    | X  |    |
| RONALD A. CHISHOLM LIMITED                 |    | X  | X  | X  |    | X  | X  |
| SOGELCO INTERNATIONAL INC.                 |    | X  |    | X  |    |    | X  |
| TASMIA INTERTRADE INC.                     |    | X  |    |    |    | X  |    |
| WILLIAM D. BRANSON LIMITED                 |    |    |    | X  |    | X  | X  |
| WOODHOUSE INTL. MARKETING (QUE.) INC.      |    |    |    |    |    | X  | X  |
| YEARWOOD & CO. LTD.                        |    |    |    |    |    | X  |    |
| <hr/>                                      |    |    |    |    |    |    |    |
| <b><u>POULTRY, FRESH OR FROZEN NES</u></b> |    |    |    |    |    |    |    |
| ACCORD INTERNATIONAL LEAF INC.             |    | X  |    |    |    |    |    |
| ALAN WRIGHT BISON-BISON                    |    |    |    |    |    |    | X  |
| BRITNELL TRADING INC.                      |    |    |    | X  |    |    | X  |
| CAN-AFRIC ENTERPRISES INC.                 | X  |    |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.       |    | X  | X  | X  | X  | X  | X  |
| G. VAN KAM TRADING CO. LTD.                |    | X  |    |    |    |    | X  |
| H. FINE & SONS LIMITED                     | X  |    |    | X  |    | X  | X  |

|                                                | AF | AA | ME | WE | EE | SA | HA |
|------------------------------------------------|----|----|----|----|----|----|----|
| INTERCON TRADING                               | X  | X  | X  | X  |    | X  |    |
| LOVELL & CHRISTMAS (CANADA) INC.               |    | X  |    | X  |    | X  | X  |
| METRO INTERNATIONAL TRADING COMPANY            |    | X  |    |    |    |    | X  |
| MITSUI & CO. (CANADA) LTD.                     |    |    |    |    |    |    |    |
| MULTI-NATIONAL SALES LIMITED                   |    |    |    |    |    |    | X  |
| NAMTRADE INTERNATIONAL INC.                    | X  | X  | X  | X  | X  | X  |    |
| NORTHAM FOOD TRADING CO.                       | X  | X  | X  | X  | X  | X  | X  |
| RAY BUSBRIDGE INC.                             | X  | X  | X  | X  |    | X  |    |
| SOGELCO INTERNATIONAL INC.                     |    | X  |    | X  |    |    | X  |
| WEST INDIA TRADING CO. INC.                    |    |    |    | X  |    | X  | X  |
| WILLIAM D. BRANSON LIMITED                     |    |    |    | X  |    | X  | X  |
| WOODHOUSE INTL. MARKETING (QUE.) INC.          |    |    |    |    |    | X  | X  |
| <hr/>                                          |    |    |    |    |    |    |    |
| <b><u>TURKEYS, FRESH OR FROZEN</u></b>         |    |    |    |    |    |    |    |
| AG-COM TRADING INC.                            |    | X  |    | X  |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.           |    | X  | X  | X  | X  | X  | X  |
| G. VAN KAM TRADING CO. LTD.                    |    | X  |    |    |    |    | X  |
| H. FINE & SONS LIMITED                         | X  |    |    | X  |    | X  | X  |
| INTERCON TRADING                               | X  | X  | X  | X  |    | X  |    |
| MITSUI & CO. (CANADA) LTD.                     |    |    |    |    |    |    |    |
| MULTI-NATIONAL SALES LIMITED                   |    |    |    |    |    |    | X  |
| NORTHAM FOOD TRADING CO.                       | X  | X  | X  | X  | X  | X  | X  |
| RONALD A. CHISHOLM LIMITED                     |    | X  | X  | X  |    | X  | X  |
| WOODHOUSE INTL. MARKETING (QUE.) INC.          |    |    |    |    |    | X  | X  |
| <hr/>                                          |    |    |    |    |    |    |    |
| <b><u>VEAL, FRESH OR FROZEN</u></b>            |    |    |    |    |    |    |    |
| BETHUNE IMPORT-EXPORT LTD.                     | X  | X  |    | X  |    | X  | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.           |    | X  | X  | X  | X  | X  | X  |
| G. VAN KAM TRADING CO. LTD.                    |    | X  |    |    |    |    | X  |
| H. FINE & SONS LIMITED                         | X  |    |    | X  |    | X  | X  |
| INTERCON TRADING                               | X  | X  | X  | X  |    | X  |    |
| M. DE SAINT-HILAIRE MGMT SERVICES              |    |    |    | X  |    | X  |    |
| MITSUI & CO. (CANADA) LTD.                     |    |    |    |    |    |    |    |
| MULTI-NATIONAL SALES LIMITED                   |    |    |    |    |    |    | X  |
| WOODHOUSE INTL. MARKETING (QUE.) INC.          |    |    |    |    |    | X  | X  |
| <hr/>                                          |    |    |    |    |    |    |    |
| <b><u>NUTS FOR FOOD, NOT SHELLED *****</u></b> |    |    |    |    |    |    |    |
| <hr/>                                          |    |    |    |    |    |    |    |
| <b><u>ALMONDS, NOT SHELLED</u></b>             |    |    |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.           |    | X  | X  | X  | X  | X  | X  |
| CURTRADE                                       |    |    |    |    |    |    | X  |
| H. FINE & SONS LIMITED                         | X  |    |    | X  |    | X  | X  |
| <hr/>                                          |    |    |    |    |    |    |    |
| <b><u>BRAZIL NUTS, NOT SHELLED</u></b>         |    |    |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.           |    | X  | X  | X  | X  | X  | X  |

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                                         | AF | AA | ME | WE | EE | SA | NA |                                          | AF | AA | ME | WE | EE | SA | NA |
|---------------------------------------------------------|----|----|----|----|----|----|----|------------------------------------------|----|----|----|----|----|----|----|
| CURTRADE                                                |    |    |    |    |    | X  |    | CANADIAN HONEY & FINE FOODS EXPORTERS    |    |    |    | X  |    |    |    |
| <u>FILBERTS, NOT SHELLED</u>                            |    |    |    |    |    |    |    | CATA BRANDS INC.                         |    |    | X  |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.                    |    | X  | X  | X  | X  | X  | X  | CURTRADE                                 |    |    |    |    |    | X  |    |
| CURTRADE                                                |    |    |    |    |    | X  |    | H. FINE & SONS LIMITED                   | X  |    |    | X  |    | X  | X  |
| <u>NUTS, NOT SHELLED NES, EXCEPT OIL NUTS</u>           |    |    |    |    |    |    |    | INTERNATIONAL COMMODITIES EXPORT CO.     | X  | X  | X  | X  | X  | X  | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.                    |    | X  | X  | X  | X  | X  | X  | MARSHALL COMMODITIES LTD.                |    | X  |    | X  |    | X  | X  |
| CURTRADE                                                |    |    |    |    |    | X  |    | MULTI-NATIONAL SALES LIMITED             |    |    |    |    |    | X  |    |
| H. FINE & SONS LIMITED                                  | X  |    |    | X  |    | X  | X  | SOGLCO INTERNATIONAL INC.                |    | X  |    | X  |    |    | X  |
| INTERNATIONAL COMMODITIES EXPORT CO.                    | X  | X  | X  | X  | X  | X  | X  | TASMIA INTERTRADE INC.                   |    | X  |    |    |    | X  |    |
| MULTI-NATIONAL SALES LIMITED                            |    |    |    |    |    | X  |    | WEST INDIA TRADING CO. INC.              |    |    |    | X  |    | X  | X  |
| SOGLCO INTERNATIONAL INC.                               |    | X  |    | X  |    |    | X  | <u>PECANS, SHELLED OR ROASTED</u>        |    |    |    |    |    |    |    |
| <u>PECANS, NOT SHELLED</u>                              |    |    |    |    |    |    |    | CANADA PACKERS INC. INT'L TRADE DIV.     |    | X  | X  | X  | X  | X  | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.                    |    | X  | X  | X  | X  | X  | X  | CURTRADE                                 |    |    |    |    |    | X  |    |
| CURTRADE                                                |    |    |    |    |    | X  |    | H. FINE & SONS LIMITED                   | X  |    |    | X  |    | X  | X  |
| H. FINE & SONS LIMITED                                  | X  |    |    | X  |    | X  | X  | <u>WALNUTS, SHELLED OR ROASTED</u>       |    |    |    |    |    |    |    |
| <u>WALNUTS, NOT SHELLED</u>                             |    |    |    |    |    |    |    | CANADA PACKERS INC. INT'L TRADE DIV.     |    | X  | X  | X  | X  | X  | X  |
| CURTRADE                                                |    |    |    |    |    | X  |    | CURTRADE                                 |    |    |    |    |    | X  |    |
| <u>NUTS, KERNELS &amp; SEEDS FOR FOOD, SHELLED/PREP</u> |    |    |    |    |    |    |    | <u>OIL SEED CAKE AND MEAL *****</u>      |    |    |    |    |    |    |    |
| <u>ALMONDS, SHELLED OR ROASTED</u>                      |    |    |    |    |    |    |    | <u>COTTONSEED OIL CAKE AND MEAL</u>      |    |    |    |    |    |    |    |
| CURTRADE                                                |    |    |    |    |    | X  |    | INTERNATIONAL COMMODITIES EXPORT CO.     |    | X  | X  | X  | X  | X  | X  |
| H. FINE & SONS LIMITED                                  | X  |    |    | X  |    | X  | X  | MIRATRADE INTL. DIV OF OGILVIE MILLS LTD |    |    |    |    |    | X  | X  |
| <u>BRAZIL NUTS, SHELLED OR ROASTED</u>                  |    |    |    |    |    |    |    | <u>OIL SEED CAKE AND MEAL NES</u>        |    |    |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.                    |    | X  | X  | X  | X  | X  | X  | AGRICULTURAL DEVELOPMENT CORP. OF SASK.  |    | X  | X  | X  | X  | X  | X  |
| CURTRADE                                                |    |    |    |    |    | X  |    | BARRINGTON INTERNATIONAL LTD.            |    | X  | X  | X  | X  |    | X  |
| <u>CASHEW NUTS, SHELLED OR ROASTED</u>                  |    |    |    |    |    |    |    | BRITISH COLUMBIA-THAI CORPORATION        |    | X  |    |    |    |    | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.                    |    | X  | X  | X  | X  | X  | X  | BUCHANAN TRADING INC.                    |    | X  |    | X  |    |    | X  |
| CURTRADE                                                |    |    |    |    |    |    |    | CANADIAN HONEY & FINE FOODS EXPORTERS    |    |    |    | X  |    |    |    |
| <u>COCONUT, DESICCATED</u>                              |    |    |    |    |    |    |    | CANADIAN SOURCE IMPORTS & EXPORTS INC.   |    | X  |    |    |    |    |    |
| H. FINE & SONS LIMITED                                  | X  |    |    | X  |    | X  | X  | CANEXPORT TRANSCONTINENTAL LIMITED       |    | X  | X  |    |    |    |    |
| <u>FILBERTS, SHELLED OR ROASTED</u>                     |    |    |    |    |    |    |    | INTERGULF COMMODITIES (INT'L)            |    | X  | X  |    |    |    | X  |
| CURTRADE                                                |    |    |    |    |    | X  |    | INTERNATIONAL COMMODITIES EXPORT CO.     |    | X  | X  | X  | X  | X  | X  |
| <u>NUTS, KERNELS &amp; SEEDS, SHELLED OR PREP NES</u>   |    |    |    |    |    |    |    | MATCAN DEVELOPMENTS LTD.                 |    | X  |    |    |    |    | X  |
| ALAN WRIGHT BISON-BISON                                 |    |    |    |    |    |    | X  | MIRATRADE INTL. DIV OF OGILVIE MILLS LTD |    |    |    |    |    | X  | X  |
| BARRINGTON INTERNATIONAL LTD.                           | X  | X  | X  | X  |    | X  | X  | MITSUBISHI CANADA LIMITED                |    | X  | X  |    | X  | X  | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.                    |    | X  | X  | X  | X  | X  | X  | PROMEXPORT CANADA LIMITED                |    | X  |    |    |    |    |    |
|                                                         |    |    |    |    |    |    |    | RIM PACIFIC IMPORT-EXPORT (1988) INC.    |    | X  |    |    |    |    | X  |
|                                                         |    |    |    |    |    |    |    | SOGLCO INTERNATIONAL INC.                |    | X  |    | X  |    |    | X  |
|                                                         |    |    |    |    |    |    |    | WEST INDIA TRADING CO. INC.              |    |    |    | X  |    | X  | X  |
|                                                         |    |    |    |    |    |    |    | WILBUR ELLIS CO. OF CANADA LTD.          |    | X  |    | X  |    |    | X  |
|                                                         |    |    |    |    |    |    |    | XCAN GRAIN LIMITED                       |    | X  | X  | X  | X  | X  | X  |

CONTINUED....



# TRADING HOUSES BY PRODUCT

|                                            | AF | AA | ME | WE | EE | SA | NA |                                          | AF | AA | ME | WE | EE | SA | NA |
|--------------------------------------------|----|----|----|----|----|----|----|------------------------------------------|----|----|----|----|----|----|----|
| <b>SOYA BEAN OIL CAKE AND MEAL</b>         |    |    |    |    |    |    |    | H. FINE & SONS LIMITED                   | X  |    |    | X  |    | X  | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.       |    | X  | X  | X  | X  | X  | X  | KATONEK FOODS LTD.                       |    | X  |    |    |    |    |    |
| METRO INTERNATIONAL TRADING COMPANY        |    | X  |    |    |    |    | X  | MORGISTEN EXPORT CANADA LTD.             |    |    |    | X  |    |    |    |
| MIRATRADE INTL. DIV OF OGILVIE MILLS LTD   |    |    |    |    |    | X  | X  | SOGLCO INTERNATIONAL INC.                |    | X  |    | X  |    |    | X  |
| ORAC INTERNATIONAL TRADING CO. LTD.        | X  | X  | X  |    |    |    |    | <b>CRABS, CANNED</b>                     |    |    |    |    |    |    |    |
| TORCHFIRE CANADA INC.                      |    | X  |    |    |    |    |    | BETHUNE IMPORT-EXPORT LTD.               | X  | X  |    | X  |    | X  | X  |
| WEST INDIA TRADING CO. INC.                |    |    |    | X  |    | X  | X  | CANADA PACKERS INC. INT'L TRADE DIV.     |    | X  | X  | X  | X  | X  | X  |
| <b>PICKLES, SAUCES AND DRESSINGS *****</b> |    |    |    |    |    |    |    | H. FINE & SONS LIMITED                   | X  |    |    | X  |    | X  | X  |
| <b>DRESSINGS AND SPREADS NES</b>           |    |    |    |    |    |    |    | KATONEK FOODS LTD.                       |    | X  |    |    |    |    |    |
| CALESE TRADING COMPANY                     |    |    |    |    |    | X  |    | MORGISTEN EXPORT CANADA LTD.             |    |    |    | X  |    |    |    |
| CANADIAN HONEY & FINE FOODS EXPORTERS      |    |    |    | X  |    |    |    | SOGLCO INTERNATIONAL INC.                |    | X  |    | X  |    |    | X  |
| H. FINE & SONS LIMITED                     | X  |    |    | X  |    | X  | X  | TRICO MARKETING SERVICES INC.            |    | X  |    | X  |    | X  | X  |
| I-D FOODS CORPORATION                      |    |    |    |    |    |    | X  | <b>CRABS, FRESH OR FROZEN</b>            |    |    |    |    |    |    |    |
| <b>KETCHUP /CATSUP/</b>                    |    |    |    |    |    |    |    | ABEGWEIT SEAFOODS INC.                   |    | X  |    | X  |    |    | X  |
| H. FINE & SONS LIMITED                     | X  |    |    | X  |    | X  | X  | B.D.C. COMMODITY EXPORT LTD.             |    |    |    | X  |    |    |    |
| MAXIMUS INTERNATIONAL CORPORATION          |    | X  |    |    |    | X  | X  | BAYSHORE (NFLD.) INC.                    |    | X  |    | X  | X  |    | X  |
| METRO INTERNATIONAL TRADING COMPANY        |    | X  |    |    |    |    | X  | BETHUNE IMPORT-EXPORT LTD.               | X  | X  |    | X  |    | X  | X  |
| MIDEX INTERNATIONAL INC.                   |    |    |    |    |    | X  |    | CANADA PACKERS INC. INT'L TRADE DIV.     |    | X  | X  | X  | X  | X  | X  |
| TASMIA INTERTRADE INC.                     |    | X  |    |    |    | X  |    | CLOUSTON FOODS CANADA LTD.               |    | X  |    | X  |    |    | X  |
| <b>PICKLES AND RELISHES</b>                |    |    |    |    |    |    |    | CURTRADE                                 |    |    |    |    |    | X  |    |
| H. FINE & SONS LIMITED                     | X  |    |    | X  |    | X  | X  | FREMAH INTERNATIONAL TRADING INC.        |    | X  |    | X  |    | X  |    |
| METRO INTERNATIONAL TRADING COMPANY        |    | X  |    |    |    |    | X  | H. FINE & SONS LIMITED                   | X  |    |    | X  |    | X  | X  |
| WIGGINS SALES LTD.                         |    | X  |    |    |    |    | X  | MOSHIO CANADA INC.                       |    | X  |    | X  |    |    | X  |
| <b>SAUCES NES</b>                          |    |    |    |    |    |    |    | KATONEK FOODS LTD.                       |    | X  |    |    |    |    |    |
| BENTO MARKETING                            |    |    |    | X  |    |    |    | LES FRERES HUBERT, COURTIER EN ALIMENT.  |    | X  |    | X  |    |    | X  |
| CALESE TRADING COMPANY                     |    |    |    |    |    | X  |    | LES FRUITS DE MER COTE NORD INC.         |    | X  |    |    |    |    | X  |
| H. FINE & SONS LIMITED                     | X  |    |    | X  |    | X  | X  | LES HAUTES MERS/PLEAMAR INT'L.           |    |    |    | X  |    |    |    |
| MAXIMUS INTERNATIONAL CORPORATION          |    | X  |    |    |    |    | X  | MELROSE INTERNATIONAL TRADING (1987) LTD |    | X  |    | X  | X  |    |    |
| REGOR INTERNATIONAL INC.                   | X  |    |    |    |    | X  |    | MITSUBISHI CANADA LIMITED                | X  | X  |    | X  |    | X  | X  |
| UNIVERSAL MARKETING LTD.                   |    | X  |    |    |    |    |    | MORGISTEN EXPORT CANADA LTD.             |    |    |    | X  |    |    |    |
| <b>SOYA SAUCE</b>                          |    |    |    |    |    |    |    | MORSE PRO-VISIONS LTEE                   | X  |    |    |    |    | X  |    |
| H. FINE & SONS LIMITED                     | X  |    |    | X  |    | X  | X  | NORTHERN HARVEST SEAFOOD INC.            |    |    |    |    |    |    | X  |
| <b>SHELLFISH *****</b>                     |    |    |    |    |    |    |    | OKURA & COMPANY CANADA LTD.              |    | X  |    |    |    |    |    |
| <b>CLAMS, CANNED</b>                       |    |    |    |    |    |    |    | RIO IMPORT & EXPORT LTD.                 |    | X  |    | X  |    | X  | X  |
| BETHUNE IMPORT-EXPORT LTD.                 | X  | X  |    | X  |    | X  | X  | SARECO SEAFOODS INC.                     |    |    |    | X  |    |    |    |
| CLOUSTON FOODS CANADA LTD.                 |    | X  |    | X  |    |    | X  | SOCOMER INCORPORATED                     |    | X  |    | X  |    |    | X  |
|                                            |    |    |    |    |    |    |    | TRICO MARKETING SERVICES INC.            |    | X  |    | X  |    | X  | X  |
|                                            |    |    |    |    |    |    |    | TRICO SEAFOOD                            |    | X  |    | X  |    | X  | X  |
|                                            |    |    |    |    |    |    |    | <b>LOBSTER, FRESH OR FROZEN</b>          |    |    |    |    |    |    |    |
|                                            |    |    |    |    |    |    |    | ABEGWEIT SEAFOODS INC.                   |    | X  |    | X  |    |    | X  |
|                                            |    |    |    |    |    |    |    | AIGLE HOLDINGS LIMITED                   |    |    |    | X  |    |    |    |
|                                            |    |    |    |    |    |    |    | ANFAL GROUP LIMITED                      |    | X  |    | X  | X  |    | X  |

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                          | AF | AA | NE | WE | EE | SA | HA |
|------------------------------------------|----|----|----|----|----|----|----|
| B.D.C. COMMODITY EXPORT LTD.             |    |    |    | X  |    |    |    |
| BETHUNE IMPORT-EXPORT LTD.               | X  | X  |    | X  |    | X  | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.     |    | X  | X  | X  | X  | X  | X  |
| CANJAM TRADING LIMITED                   |    |    |    |    |    | X  |    |
| CLOUSTON FOODS CANADA LTD.               |    | X  |    | X  |    |    | X  |
| COMEAU INTERNATIONAL FOODS LTD.          |    | X  |    |    |    |    |    |
| CURTRADE                                 |    |    |    |    |    |    | X  |
| DEBLOIS LIKELY LIMITED                   |    |    |    | X  |    |    |    |
| FREMAH INTERNATIONAL TRADING INC.        |    | X  |    | X  |    | X  |    |
| H. FINE & SONS LIMITED                   | X  |    |    | X  |    | X  | X  |
| HARVEST AGRICULTURAL EXPORT CO.          |    |    |    |    |    |    | X  |
| HOLMVALL INTERNATIONAL TRADING INC.      |    |    |    | X  |    | X  | X  |
| INTERVEST TRADING COMPANY LIMITED        |    | X  |    | X  | X  |    | X  |
| KATOMEK FOODS LTD.                       |    | X  |    |    |    |    |    |
| KENWEST ENTERPRISES LTD.                 |    | X  |    |    |    |    |    |
| LES FRERES HUBERT, COURTIER EN ALIMENT.  |    | X  |    | X  |    |    | X  |
| LES HAUTES MERS/PLEAMAR INT'L.           |    |    |    | X  |    |    |    |
| LES HOMARDS GIDNEY LOBSTER LTD.          |    | X  |    | X  |    |    | X  |
| M. DE SAINT-HILAIRE MGMT SERVICES        |    |    |    | X  |    | X  |    |
| MELROSE INTERNATIONAL TRADING (1987) LTD |    | X  |    | X  | X  |    |    |
| METRO INTERNATIONAL TRADING COMPANY      |    | X  |    |    |    |    | X  |
| MITSUBISHI CANADA LIMITED                |    | X  | X  |    | X  | X  | X  |
| MORGISTEN EXPORT CANADA LTD.             |    |    |    | X  |    |    |    |
| POSEIDON OCEAN PRODUCTS CORPORATION      |    |    |    | X  |    |    |    |
| RIO IMPORT & EXPORT LTD.                 |    | X  |    | X  |    | X  | X  |
| SARECO SEAFOODS INC.                     |    |    |    | X  |    |    |    |
| SOGELCO INTERNATIONAL INC.               |    | X  |    | X  |    |    | X  |
| SUN ATLANTIC INC.                        |    |    |    |    |    | X  | X  |
| TRICO MARKETING SERVICES INC.            |    | X  |    | X  |    | X  | X  |
| TRICO SEAFOOD                            |    | X  |    | X  |    | X  | X  |
| WORLD COMMUNICATIONS MONDE M.T. INC.     |    | X  |    |    |    | X  | X  |
| <b>OYSTERS, CANNED</b>                   |    |    |    |    |    |    |    |
| BETHUNE IMPORT-EXPORT LTD.               | X  | X  |    | X  |    | X  | X  |
| KATOMEK FOODS LTD.                       |    | X  |    |    |    |    |    |
| MORGISTEN EXPORT CANADA LTD.             |    |    |    | X  |    |    |    |
| REGOR INTERNATIONAL INC.                 | X  |    |    |    |    | X  |    |
| SOGELCO INTERNATIONAL INC.               |    | X  |    | X  |    |    | X  |
| <b>OYSTERS, FRESH OR FROZEN</b>          |    |    |    |    |    |    |    |
| ABEGWEIT SEAFOODS INC.                   |    | X  |    | X  |    |    | X  |
| B.D.C. COMMODITY EXPORT LTD.             |    |    |    | X  |    |    |    |
| BETHUNE IMPORT-EXPORT LTD.               | X  | X  |    | X  |    | X  | X  |
| LES FRERES HUBERT, COURTIER EN ALIMENT.  |    | X  |    | X  |    |    | X  |
| MARISCO EXPORTERS LTD.                   |    |    |    | X  |    |    |    |

|                                          | AF | AA | NE | WE | EE | SA | HA |
|------------------------------------------|----|----|----|----|----|----|----|
| MCKAY RIVARD & CO. LTD.                  |    |    | X  |    |    |    | X  |
| MELROSE INTERNATIONAL TRADING (1987) LTD |    | X  |    | X  | X  |    |    |
| MORGISTEN EXPORT CANADA LTD.             |    |    |    | X  |    |    |    |
| NORTHERN HARVEST SEAFOOD INC.            |    |    |    |    |    |    | X  |
| SARECO SEAFOODS INC.                     |    |    |    | X  |    |    |    |
| SOGELCO INTERNATIONAL INC.               |    | X  |    | X  |    |    | X  |
| SUN ATLANTIC INC.                        |    |    |    |    |    |    | X  |
| <b>SHELLFISH AND PRODUCTS NES</b>        |    |    |    |    |    |    |    |
| ABEGWEIT SEAFOODS INC.                   |    | X  |    | X  |    |    | X  |
| ADVANCED PRODUCTS LTD.                   |    | X  |    |    |    |    | X  |
| B.D.C. COMMODITY EXPORT LTD.             |    |    |    | X  |    |    |    |
| BETHUNE IMPORT-EXPORT LTD.               | X  | X  |    | X  |    | X  | X  |
| CANJAM TRADING LIMITED                   |    |    |    |    |    |    | X  |
| CLIMIS INTERNATIONAL INC.                |    | X  |    | X  |    |    |    |
| CLOUSTON FOODS CANADA LTD.               |    | X  |    | X  |    |    | X  |
| DEBLOIS LIKELY LIMITED                   |    |    |    | X  |    |    |    |
| EQUITY WORLD TRADING COMPANY             | X  | X  | X  | X  |    |    |    |
| INTERVEST TRADING COMPANY LIMITED        |    | X  |    | X  | X  |    | X  |
| KATOMEK FOODS LTD.                       |    | X  |    |    |    |    |    |
| KENWEST ENTERPRISES LTD.                 |    | X  |    |    |    |    |    |
| LES HOMARDS GIDNEY LOBSTER LTD.          |    | X  |    | X  |    |    | X  |
| METRO INTERNATIONAL TRADING COMPANY      |    | X  |    |    |    |    | X  |
| MORGAN INTERNATIONAL MARKETING CO. LTD.  | X  | X  |    |    |    |    |    |
| MORGISTEN EXPORT CANADA LTD.             |    |    |    | X  |    |    |    |
| NICHIMEN CANADA INC.                     | X  | X  |    | X  |    |    |    |
| PRINCIPAL INTL. THE TRADING HOUSE        |    | X  |    | X  |    |    |    |
| RIO IMPORT & EXPORT LTD.                 |    | X  |    | X  |    | X  | X  |
| SOGELCO INTERNATIONAL INC.               |    | X  |    | X  |    |    | X  |
| TRICO MARKETING SERVICES INC.            |    | X  |    | X  |    | X  | X  |
| <b>SHELLFISH, FRESH OR FROZEN NES</b>    |    |    |    |    |    |    |    |
| ABEGWEIT SEAFOODS INC.                   |    | X  |    | X  |    |    | X  |
| B.D.C. COMMODITY EXPORT LTD.             |    |    |    | X  |    |    |    |
| BETHUNE IMPORT-EXPORT LTD.               | X  | X  |    | X  |    | X  | X  |
| C. ITOH & CO (CANADA) LTD.               |    | X  | X  |    |    |    |    |
| CAN-MAN TRIMEX INC.                      |    | X  |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.     |    | X  | X  | X  | X  | X  | X  |
| CANJAM TRADING LIMITED                   |    |    |    |    |    |    | X  |
| CLIMIS EXPORT INC.                       |    | X  |    | X  |    |    |    |
| CLIMIS INTERNATIONAL INC.                |    | X  |    | X  |    |    |    |
| CLOUSTON FOODS CANADA LTD.               |    | X  |    | X  |    |    | X  |
| CURTRADE                                 |    |    |    |    |    |    | X  |
| H. FINE & SONS LIMITED                   |    | X  |    | X  |    | X  | X  |
| KATOMEK FOODS LTD.                       |    | X  |    |    |    |    |    |

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                            | AF | AA | NE | WE | EE | SA | HA |                                                   | AF | AA | NE | WE | EE | SA | HA |
|--------------------------------------------|----|----|----|----|----|----|----|---------------------------------------------------|----|----|----|----|----|----|----|
| KENWEST ENTERPRISES LTD.                   |    | X  |    |    |    |    |    | H. FINE & SONS LIMITED                            | X  |    |    | X  |    | X  | X  |
| LES FRERES HUBERT, COURTIER EN ALIMENT.    |    | X  |    | X  |    | X  |    | MAXIMUS INTERNATIONAL CORPORATION                 |    | X  |    |    |    |    | X  |
| LES FRUITS DE MER COTE NORD INC.           |    | X  |    |    |    | X  |    | METRO INTERNATIONAL TRADING COMPANY               |    | X  |    |    |    |    | X  |
| LES HAUTES MERS/PLEAMAR INT'L.             |    |    |    | X  |    |    |    | TRICHAMAR INC.                                    |    |    | X  |    |    | X  |    |
| MARISCO EXPORTERS LTD.                     |    |    |    | X  |    |    |    |                                                   |    |    |    |    |    |    |    |
| MCKAY RIVARD & CO. LTD.                    |    | X  |    | X  |    | X  |    | <b>SPICES, SPICE HERBS AND SPICE SEEDS *****</b>  |    |    |    |    |    |    |    |
| MELROSE INTERNATIONAL TRADING (1987) LTD   |    | X  |    | X  | X  |    |    | <u>CLOVES, GROUND OR UNGROUND</u>                 |    |    |    |    |    |    |    |
| METRO INTERNATIONAL TRADING COMPANY        |    | X  |    |    |    | X  |    | H. FINE & SONS LIMITED                            | X  |    |    | X  |    | X  | X  |
| MORGISTEN EXPORT CANADA LTD.               |    |    |    | X  |    |    |    |                                                   |    |    |    |    |    |    |    |
| NATIONAL SEA PRODUCTS LTD. INTL. MKTG.     |    | X  | X  | X  | X  | X  | X  | <u>GINGER, GROUND OR UNGROUND</u>                 |    |    |    |    |    |    |    |
| NICHIMEN CANADA INC.                       | X  | X  |    | X  |    |    |    | H. FINE & SONS LIMITED                            | X  |    |    | X  |    | X  | X  |
| POSEIDON OCEAN PRODUCTS CORPORATION        |    |    |    | X  |    |    |    |                                                   |    |    |    |    |    |    |    |
| SANNA TRADING CO. LTD.                     |    | X  |    |    |    | X  |    | <u>MUSTARD, GROUND</u>                            |    |    |    |    |    |    |    |
| SARECO SEAFOODS INC.                       |    |    |    | X  |    |    |    | H. FINE & SONS LIMITED                            | X  |    |    | X  |    | X  | X  |
| SEAFOOD EXPORTERS CORP. OF NFED & LABR     |    | X  |    | X  |    | X  |    |                                                   |    |    |    |    |    |    |    |
| TRI-TANIK ENTERPRISES LTD.                 |    | X  |    |    |    | X  |    | <u>MUTNEGS AND MACE, GROUND OR UNGROUND</u>       |    |    |    |    |    |    |    |
| TRICO MARKETING SERVICES INC.              |    | X  |    | X  |    | X  | X  | H. FINE & SONS LIMITED                            | X  |    |    | X  |    | X  | X  |
| TRICO SEAFOOD                              |    | X  |    | X  |    | X  | X  |                                                   |    |    |    |    |    |    |    |
| WARD BEDAS (CANADA) LIMITED                | X  | X  | X  | X  |    |    |    | <u>PEPPER, GROUND OR UNGROUND</u>                 |    |    |    |    |    |    |    |
| WEST INDIA TRADING CO. INC.                |    |    |    | X  |    | X  | X  | H. FINE & SONS LIMITED                            | X  |    |    | X  |    | X  | X  |
| WORLD COMMUNICATIONS MONDE M.T. INC.       |    | X  |    |    |    | X  | X  |                                                   |    |    |    |    |    |    |    |
| <u>SHRIMPS AND PRANKS, CANNED</u>          |    |    |    |    |    |    |    | <u>PIMENTO, GROUND OR UNGROUND</u>                |    |    |    |    |    |    |    |
| BETHUNE IMPORT-EXPORT LTD.                 | X  | X  |    | X  |    | X  | X  | H. FINE & SONS LIMITED                            | X  |    |    | X  |    | X  | X  |
| H. FINE & SONS LIMITED                     | X  |    |    | X  |    | X  | X  |                                                   |    |    |    |    |    |    |    |
| KATONEK FOODS LTD.                         |    | X  |    |    |    |    |    | <b>SPICES, SPICE HERBS AND SPICE SEEDS NES</b>    |    |    |    |    |    |    |    |
| MORGISTEN EXPORT CANADA LTD.               |    |    |    | X  |    |    |    | CAMEXPORT TRANSCONTINENTAL LIMITED                |    | X  | X  |    |    |    |    |
|                                            |    |    |    |    |    |    |    | H. FINE & SONS LIMITED                            | X  |    |    | X  |    | X  | X  |
| <u>SHRIMPS AND PRANKS, FRESH OR FROZEN</u> |    |    |    |    |    |    |    | METRO INTERNATIONAL TRADING COMPANY               |    | X  |    |    |    |    | X  |
| B.D.C. COMMODITY EXPORT LTD.               |    |    |    | X  |    |    |    | MULTI-NATIONAL SALES LIMITED                      |    |    |    |    |    | X  |    |
| BETHUNE IMPORT-EXPORT LTD.                 | X  | X  |    | X  |    | X  | X  | SOGELO INTERNATIONAL INC.                         |    | X  | X  |    |    | X  |    |
| CLOUSTON FOODS CANADA LTD.                 |    | X  |    | X  |    | X  |    | TRICHAMAR INC.                                    |    |    | X  |    |    | X  |    |
| H. FINE & SONS LIMITED                     | X  |    |    | X  |    | X  | X  | WOODHOUSE INTL. MARKETING (QUE.) INC.             |    |    |    |    |    | X  | X  |
| LES FRERES HUBERT, COURTIER EN ALIMENT.    | X  |    |    | X  |    | X  |    |                                                   |    |    |    |    |    |    |    |
| LES HAUTES MERS/PLEAMAR INT'L.             |    |    |    | X  |    |    |    | <b>SUGAR PREPARATIONS AND CONFECTIONERY *****</b> |    |    |    |    |    |    |    |
| MELROSE INTERNATIONAL TRADING (1987) LTD   | X  | X  |    | X  | X  |    |    | <u>BUBBLE GUM</u>                                 |    |    |    |    |    |    |    |
| MITSUBISHI CANADA LIMITED                  | X  | X  |    | X  |    | X  | X  | METRO INTERNATIONAL TRADING COMPANY               |    | X  |    |    |    |    | X  |
| POSEIDON OCEAN PRODUCTS CORPORATION        |    |    |    | X  |    |    |    | TAURUS EXPORTS & IMPORTS                          |    | X  | X  |    |    |    |    |
| SOCOMER INCORPORATED                       | X  |    |    | X  |    | X  |    |                                                   |    |    |    |    |    |    |    |
| SOGELO INTERNATIONAL INC.                  | X  |    |    | X  |    | X  |    | <u>CHEWING GUM NES</u>                            |    |    |    |    |    |    |    |
|                                            |    |    |    |    |    |    |    | H. FINE & SONS LIMITED                            | X  |    |    | X  |    | X  | X  |
| <b>SOUPS, EXCEPT INFANT SOUPS *****</b>    |    |    |    |    |    |    |    | TAURUS EXPORTS & IMPORTS                          |    | X  | X  |    |    |    |    |
| <u>SOUPS, SOUP MIXES AND BASES NES</u>     |    |    |    |    |    |    |    |                                                   |    |    |    |    |    |    |    |
| G. VAN KAM TRADING CO. LTD.                | X  |    |    |    |    | X  |    |                                                   |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

## CHOCOLATE CONFECTIONERY NES

H. FINE & SONS LIMITED  
METRO INTERNATIONAL TRADING COMPANY  
NIKKA TRADERS INC.

## CHOCOLATES, PACKAGED

H. E. JUSTESEN ASSOCIATES INC.

## SOFT DRINK CONCENTRATES AND SYRUPS

H. FINE & SONS LIMITED  
MOVAL INTERNATIONAL INC.  
ONTARIO GRAPE GROWERS' MARKETING BOARD

## SUGAR CANDY NES

H. FINE & SONS LIMITED  
METRO INTERNATIONAL TRADING COMPANY  
UNIVERSAL MARKETING LTD.

## SUGAR PREPARATIONS AND CONFECTIONERY NES

ALLTRADE ENTERPRISES LIMITED  
CFB TRADING COMPANY LTD.  
G. VAN KAM TRADING CO. LTD.  
H. FINE & SONS LIMITED  
METRO INTERNATIONAL TRADING COMPANY  
MULTI-NATIONAL SALES LIMITED  
TAURUS EXPORTS & IMPORTS

## SUGAR, MOLASSES AND SYRUPS \*\*\*\*\*

### GLUCOSE SYRUP (FOOD GRADE)

METRO INTERNATIONAL TRADING COMPANY  
REGOR INTERNATIONAL INC.

### MOLASSES, CANE OR BEET

H. FINE & SONS LIMITED  
MIRATRADE INTL. DIV OF OGILVIE MILLS LTD

### REFINED SUGAR, CANE AND BEET

G. VAN KAM TRADING CO. LTD.  
H. FINE & SONS LIMITED  
MIDEX INTERNATIONAL INC.

### REFINED SUGARS NES

AMALGAMATED GLOBAL ENTERPRISES INC.  
G. VAN KAM TRADING CO. LTD.

## H. FINE & SONS LIMITED

HARVEST AGRICULTURAL EXPORT CO.  
J.B. INTERNATIONAL SHIPPERS LTD.  
LES PRODUITS D'ERABLE BEAUDRY INC.  
METRO INTERNATIONAL TRADING COMPANY

## RONALD A. CHISHOLM LIMITED

TASMA INTERTRADE INC.  
UNIVERSAL MARKETING LTD.  
WACTOL ENTERPRISES LIMITED

## SYRUPS NES

BARRINGTON INTERNATIONAL LTD.  
BENTO MARKETING  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CAPRICORP INTERNATIONAL DEVELOPMENT INC.  
H. FINE & SONS LIMITED

## HARVEST AGRICULTURAL EXPORT CO.

HEXAGON MARKETING SERVICES INC.  
KOOT CONSOLIDATED INTERNATIONAL LTD.  
LEROUX LAPORTE & PARTENAIRES INC.  
LES PRODUITS D'ERABLE BEAUDRY INC.

## LINEXCO INC.

MANNA INTERNATIONAL  
MELROSE INTERNATIONAL TRADING (1987) LTD  
METRO INTERNATIONAL TRADING COMPANY  
UNIVERSAL MARKETING LTD.

## TEA \*\*\*\*\*

### TEA PREPARATIONS NES

H. FINE & SONS LIMITED

### TEA, BLACK

DEKONIC INTERNATIONAL MERCANTILE CO.  
H. FINE & SONS LIMITED  
METRO INTERNATIONAL TRADING COMPANY  
TRICHAMAR INC.

### TEA, GREEN

H. FINE & SONS LIMITED

## TOBACCO, MANUFACTURED \*\*\*\*\*

### CIGARETTES

ACCORD INTERNATIONAL LEAF INC.

CONTINUED....



# TRADING HOUSES BY PRODUCT

|                                                          | AF | AA | ME | WE | EE | SA | NA |
|----------------------------------------------------------|----|----|----|----|----|----|----|
| CANEXPORT TRANSCONTINENTAL LIMITED                       |    | X  | X  |    |    |    |    |
| H. FINE & SONS LIMITED                                   | X  |    |    | X  |    | X  | X  |
| <b>TOBACCO, MANUFACTURED NES</b>                         |    |    |    |    |    |    |    |
| CANYEN INTERNATIONAL CORPORATION                         |    |    |    | X  |    |    |    |
| METRO INTERNATIONAL TRADING COMPANY                      |    | X  |    |    |    | X  |    |
| <b>TOBACCO, UNMANUFACTURED, STEMMED *****</b>            |    |    |    |    |    |    |    |
| <b>TOBACCO, UNMANUFACTURED, STEMMED NES</b>              |    |    |    |    |    |    |    |
| ACCORD INTERNATIONAL LEAF INC.                           |    | X  |    |    |    |    |    |
| <b>TOBACCO, UNMANUFACTURED, UNSTEMMED *****</b>          |    |    |    |    |    |    |    |
| <b>TOBACCO, UNMANUFACTURED, UNSTEMMED NES</b>            |    |    |    |    |    |    |    |
| ACCORD INTERNATIONAL LEAF INC.                           |    | X  |    |    |    |    |    |
| MABUK TRADING INC.                                       | X  |    |    |    |    |    |    |
| <b>VEG &amp; VEG JUICES, CANNED, EXCEPT INFANT FOODS</b> |    |    |    |    |    |    |    |
| <b>ASPARAGUS, CANNED</b>                                 |    |    |    |    |    |    |    |
| BRENDEX TRADING LIMITED                                  |    |    |    |    |    | X  |    |
| CANADA PACKERS INC. INT'L TRADE DIV.                     |    | X  | X  | X  | X  | X  | X  |
| CARICAN TRADING CO. INC.                                 |    |    |    |    |    | X  |    |
| F.K.C. SNYDER INC.                                       |    | X  |    | X  |    |    | X  |
| G. VAN KAM TRADING CO. LTD.                              |    | X  |    |    |    |    | X  |
| H. FINE & SONS LIMITED                                   | X  |    |    | X  |    | X  | X  |
| INTERCON TRADING                                         | X  | X  | X  | X  |    | X  |    |
| PERMACARE PRODUCTS INC.                                  | X  | X  |    | X  |    |    |    |
| TAURUS EXPORTS & IMPORTS                                 |    | X  | X  |    |    |    |    |
| UNIVERSAL MARKETING LTD.                                 |    | X  |    |    |    |    |    |
| WEST INDIA TRADING CO. INC.                              |    |    |    | X  |    | X  | X  |
| <b>BEANS, BAKED, CANNED</b>                              |    |    |    |    |    |    |    |
| BRENDEX TRADING LIMITED                                  |    |    |    |    |    | X  |    |
| CARICAN TRADING CO. INC.                                 |    |    |    |    |    | X  |    |
| F.K.C. SNYDER INC.                                       |    | X  |    | X  |    |    | X  |
| G. VAN KAM TRADING CO. LTD.                              |    | X  |    |    |    |    | X  |
| INTERCON TRADING                                         | X  | X  | X  | X  |    | X  |    |
| PERMACARE PRODUCTS INC.                                  | X  | X  |    | X  |    |    |    |
| TAURUS EXPORTS & IMPORTS                                 |    | X  | X  |    |    |    |    |
| UNIVERSAL MARKETING LTD.                                 |    | X  |    |    |    |    |    |
| WEST INDIA TRADING CO. INC.                              |    |    |    | X  |    | X  | X  |

|                                        | AF | AA | ME | WE | EE | SA | NA |
|----------------------------------------|----|----|----|----|----|----|----|
| <b>BEANS, CANNED NES</b>               |    |    |    |    |    |    |    |
| BRENDEX TRADING LIMITED                |    |    |    |    |    |    | X  |
| CALESE TRADING COMPANY                 |    |    |    |    |    |    | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.   |    | X  | X  | X  | X  | X  | X  |
| CARICAN TRADING CO. INC.               |    |    |    |    |    |    | X  |
| COLEMAN & COLEMAN INC.                 | X  |    | X  |    |    |    | X  |
| CWTC CANADA WEST TRADING CORPORATION   |    | X  |    | X  |    |    | X  |
| F.K.C. SNYDER INC.                     |    | X  |    | X  |    |    | X  |
| G. VAN KAM TRADING CO. LTD.            |    | X  |    |    |    |    | X  |
| H. FINE & SONS LIMITED                 | X  |    |    | X  |    |    | X  |
| INTERCON TRADING                       | X  | X  | X  | X  |    |    | X  |
| LINK INTERNATIONAL                     |    | X  |    |    |    |    |    |
| METRO INTERNATIONAL TRADING COMPANY    |    | X  |    |    |    |    | X  |
| NIDEX INTERNATIONAL INC.               |    |    |    |    |    |    | X  |
| MODERNA CANADA                         |    |    |    |    |    |    | X  |
| NAMTRADE INTERNATIONAL INC.            | X  | X  | X  | X  | X  | X  | X  |
| PERMACARE PRODUCTS INC.                | X  | X  |    | X  |    |    |    |
| REGOR INTERNATIONAL INC.               | X  |    |    |    |    |    | X  |
| TAURUS EXPORTS & IMPORTS               |    | X  | X  |    |    |    |    |
| UNIVERSAL MARKETING LTD.               |    | X  |    |    |    |    |    |
| WEST INDIA TRADING CO. INC.            |    |    |    | X  |    | X  | X  |
| WIGGINS SALES LTD.                     |    | X  |    |    |    |    | X  |
| <b>CARROTS, CANNED</b>                 |    |    |    |    |    |    |    |
| BARRINGTON INTERNATIONAL LTD.          | X  | X  | X  | X  |    | X  | X  |
| BRENDEX TRADING LIMITED                |    |    |    |    |    |    | X  |
| CALESE TRADING COMPANY                 |    |    |    |    |    |    | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.   |    | X  | X  | X  | X  | X  | X  |
| CARICAN TRADING CO. INC.               |    |    |    |    |    |    | X  |
| CWTC CANADA WEST TRADING CORPORATION   |    | X  |    | X  |    |    | X  |
| F.K.C. SNYDER INC.                     |    | X  |    | X  |    |    | X  |
| G. VAN KAM TRADING CO. LTD.            |    | X  |    |    |    |    | X  |
| H. FINE & SONS LIMITED                 | X  |    |    | X  |    | X  | X  |
| INTERCON TRADING                       | X  | X  | X  | X  |    |    | X  |
| PERMACARE PRODUCTS INC.                | X  | X  |    | X  |    |    |    |
| TAURUS EXPORTS & IMPORTS               |    | X  | X  |    |    |    |    |
| WEST INDIA TRADING CO. INC.            |    |    |    | X  |    | X  | X  |
| <b>CORN, CANNED</b>                    |    |    |    |    |    |    |    |
| BARRINGTON INTERNATIONAL LTD.          | X  | X  | X  | X  |    | X  | X  |
| BRENDEX TRADING LIMITED                |    |    |    |    |    |    | X  |
| CALESE TRADING COMPANY                 |    |    |    |    |    |    | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.   |    | X  | X  | X  | X  | X  | X  |
| CANADIAN SOURCE IMPORTS & EXPORTS INC. |    | X  |    |    |    |    |    |
| CARICAN TRADING CO. INC.               |    |    |    |    |    |    | X  |

CONTINUED....

## TRADING HOUSES BY PRODUCT

|                                      | AF | AA | NE | ME | EE | SA | NA |
|--------------------------------------|----|----|----|----|----|----|----|
| CWTC CANADA WEST TRADING CORPORATION |    | X  |    | X  |    |    | X  |
| F.K.C. SNYDER INC.                   |    | X  |    | X  |    |    | X  |
| G. VAN KAM TRADING CO. LTD.          |    | X  |    |    |    |    | X  |
| H. FINE & SONS LIMITED               | X  |    |    | X  |    | X  | X  |
| INTERCON TRADING                     | X  | X  | X  | X  |    | X  |    |
| NAMTRADE INTERNATIONAL INC.          | X  | X  | X  | X  | X  | X  |    |
| PERMACARE PRODUCTS INC.              | X  | X  |    | X  |    |    |    |
| TAURUS EXPORTS & IMPORTS             |    | X  | X  |    |    |    |    |
| UNIVERSAL MARKETING LTD.             |    | X  |    |    |    |    |    |
| WEST INDIA TRADING CO. INC.          |    |    |    | X  |    | X  | X  |
| WIGGINS SALES LTD.                   |    | X  |    |    |    |    | X  |
| <u>MUSHROOMS, CANNED</u>             |    |    |    |    |    |    |    |
| BRENDEX TRADING LIMITED              |    |    |    |    |    | X  |    |
| CARICAN TRADING CO. INC.             |    |    |    |    |    | X  |    |
| F.K.C. SNYDER INC.                   |    | X  |    | X  |    |    | X  |
| G. VAN KAM TRADING CO. LTD.          |    | X  |    |    |    |    | X  |
| H. FINE & SONS LIMITED               | X  |    |    | X  |    | X  | X  |
| INTERCON TRADING                     | X  | X  | X  | X  |    | X  |    |
| PERMACARE PRODUCTS INC.              | X  | X  |    | X  |    |    |    |
| SOGELCO INTERNATIONAL INC.           |    | X  |    | X  |    |    | X  |
| TAURUS EXPORTS & IMPORTS             |    | X  | X  |    |    |    |    |
| WEST INDIA TRADING CO. INC.          |    |    |    | X  |    | X  | X  |
| <u>PIMENTOS, CANNED</u>              |    |    |    |    |    |    |    |
| BRENDEX TRADING LIMITED              |    |    |    |    |    | X  |    |
| CANADA PACKERS INC. INT'L TRADE DIV. |    | X  | X  | X  | X  | X  | X  |
| CARICAN TRADING CO. INC.             |    |    |    |    |    | X  |    |
| F.K.C. SNYDER INC.                   |    | X  |    | X  |    |    | X  |
| G. VAN KAM TRADING CO. LTD.          |    | X  |    |    |    |    | X  |
| INTERCON TRADING                     | X  | X  | X  | X  |    | X  |    |
| PERMACARE PRODUCTS INC.              | X  | X  |    | X  |    |    |    |
| TAURUS EXPORTS & IMPORTS             |    | X  | X  |    |    |    |    |
| WEST INDIA TRADING CO. INC.          |    |    |    | X  |    | X  | X  |
| <u>POTATOES, CANNED</u>              |    |    |    |    |    |    |    |
| BRENDEX TRADING LIMITED              |    |    |    |    |    | X  |    |
| CARICAN TRADING CO. INC.             |    |    |    |    |    | X  |    |
| F.K.C. SNYDER INC.                   |    | X  |    | X  |    |    | X  |
| G. VAN KAM TRADING CO. LTD.          |    | X  |    |    |    |    | X  |
| H. FINE & SONS LIMITED               | X  |    |    | X  |    | X  | X  |
| INTERCON TRADING                     | X  | X  | X  | X  |    | X  |    |
| PERMACARE PRODUCTS INC.              | X  | X  |    | X  |    |    |    |
| PIERREFONDS IMPORT EXPORT CA LTEE    | X  |    |    |    |    |    |    |
| TAURUS EXPORTS & IMPORTS             |    | X  | X  |    |    |    |    |

|                                      | AF | AA | ME | EE | SA | MA |
|--------------------------------------|----|----|----|----|----|----|
| UNIVERSAL MARKETING LTD.             |    | X  |    |    |    |    |
| WEST INDIA TRADING CO. INC.          |    |    | X  |    | X  | X  |
| <b><u>TOMATO JUICE, CANNED</u></b>   |    |    |    |    |    |    |
| BRENDEX TRADING LIMITED              |    |    |    |    | X  |    |
| CALESE TRADING COMPANY               |    |    |    |    | X  |    |
| CARICAN TRADING CO. INC.             |    |    |    |    | X  |    |
| CWTC CANADA WEST TRADING CORPORATION |    | X  | X  |    |    | X  |
| DEKONIC INTERNATIONAL MERCANTILE CO. |    | X  | X  | X  |    |    |
| F.K.C. SNYDER INC.                   |    | X  |    | X  |    | X  |
| G. VAN KAM TRADING CO. LTD.          |    | X  |    |    |    | X  |
| H. FINE & SONS LIMITED               | X  |    | X  |    | X  | X  |
| INTERCON TRADING                     | X  | X  | X  | X  | X  |    |
| SOGELCO INTERNATIONAL INC.           |    | X  |    | X  |    | X  |
| WEST INDIA TRADING CO. INC.          |    |    | X  |    | X  | X  |
| WIGGINS SALES LTD.                   |    | X  |    |    |    | X  |
| <b><u>TOMATO PASTE, CANNED</u></b>   |    |    |    |    |    |    |
| BRENDEX TRADING LIMITED              |    |    |    |    | X  |    |
| CALESE TRADING COMPANY               |    |    |    |    | X  |    |
| CARICAN TRADING CO. INC.             |    |    |    |    | X  |    |
| COLEMAN & COLEMAN INC.               | X  |    | X  |    |    | X  |
| G. VAN KAM TRADING CO. LTD.          |    | X  |    |    |    | X  |
| H. FINE & SONS LIMITED               | X  |    | X  |    | X  | X  |
| INTERCON TRADING                     | X  | X  | X  | X  | X  |    |
| MAXINUS INTERNATIONAL CORPORATION    |    | X  |    |    |    | X  |
| SOGELCO INTERNATIONAL INC.           |    | X  |    | X  |    | X  |
| TASMIA INTERTRADE INC.               |    | X  |    |    | X  |    |
| TAURUS EXPORTS & IMPORTS             |    | X  | X  |    |    |    |
| WEST INDIA TRADING CO. INC.          |    |    | X  |    | X  | X  |
| <b><u>TOMATOES, CANNED NES</u></b>   |    |    |    |    |    |    |
| BRENDEX TRADING LIMITED              |    |    |    |    | X  |    |
| CALESE TRADING COMPANY               |    |    |    |    | X  |    |
| CARICAN TRADING CO. INC.             |    |    |    |    | X  |    |
| COLEMAN & COLEMAN INC.               | X  |    | X  |    |    | X  |
| CWTC CANADA WEST TRADING CORPORATION |    | X  |    | X  |    | X  |
| F.K.C. SNYDER INC.                   |    | X  |    | X  |    | X  |
| G. VAN KAM TRADING CO. LTD.          |    | X  |    |    |    | X  |
| H. FINE & SONS LIMITED               | X  |    | X  |    | X  | X  |
| INTERCON TRADING                     | X  | X  | X  | X  | X  |    |
| METRO INTERNATIONAL TRADING COMPANY  |    | X  |    |    |    | X  |
| PERMACARE PRODUCTS INC.              | X  | X  |    | X  |    |    |
| SOGELCO INTERNATIONAL INC.           |    | X  |    | X  |    | X  |
| TAURUS EXPORTS & IMPORTS             |    | X  | X  |    |    |    |

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                                    | AF | AA | ME | WE | EE | SA | MA |
|----------------------------------------------------|----|----|----|----|----|----|----|
| UNIVERSAL MARKETING LTD.                           |    | X  |    |    |    |    |    |
| WEST INDIA TRADING CO. INC.                        |    |    |    | X  |    | X  | X  |
| WIGGINS SALES LTD.                                 |    | X  |    |    |    |    | X  |
| <b>VEGETABLES AND VEGETABLE JUICES, CANNED NES</b> |    |    |    |    |    |    |    |
| B.D.C. COMMODITY EXPORT LTD.                       |    |    |    | X  |    |    |    |
| BETHUNE IMPORT-EXPORT LTD.                         | X  | X  |    | X  |    | X  | X  |
| BRENDEX TRADING LIMITED                            |    |    |    |    |    | X  |    |
| CALESE TRADING COMPANY                             |    |    |    |    |    | X  |    |
| CANADA PACKERS INC. INT'L TRADE DIV.               |    | X  | X  | X  | X  | X  | X  |
| CANADIAN HONEY & FINE FOODS EXPORTERS              |    |    |    | X  |    |    |    |
| CANEXPORT TRANSCONTINENTAL LIMITED                 |    | X  | X  |    |    |    |    |
| CARICAN TRADING CO. INC.                           |    |    |    |    |    | X  |    |
| CWTC CANADA WEST TRADING CORPORATION               |    | X  |    | X  |    |    | X  |
| F.K.C. SNYDER INC.                                 |    | X  |    | X  |    |    | X  |
| G. VAN KAM TRADING CO. LTD.                        |    | X  |    |    |    |    | X  |
| H. FINE & SONS LIMITED                             | X  |    |    | X  |    | X  | X  |
| INTERCON TRADING                                   | X  | X  | X  | X  |    | X  |    |
| LINK INTERNATIONAL                                 |    | X  |    |    |    |    |    |
| METRO INTERNATIONAL TRADING COMPANY                |    | X  |    |    |    |    | X  |
| NIDEX INTERNATIONAL INC.                           |    |    |    |    |    |    | X  |
| MODERNA CANADA                                     |    |    |    |    |    | X  |    |
| MULTI-NATIONAL SALES LIMITED                       |    |    |    |    |    | X  |    |
| NAMTRADE INTERNATIONAL INC.                        | X  | X  | X  | X  | X  | X  | X  |
| REGOR INTERNATIONAL INC.                           | X  |    |    |    |    | X  |    |
| S. BLINICK COMPANY LIMITED                         |    |    |    | X  |    |    | X  |
| SAUDI ARABIAN-CANADIAN BUSINESS CORP.              |    |    | X  |    |    |    |    |
| SOGELCO INTERNATIONAL INC.                         |    | X  |    | X  |    |    | X  |
| TAURUS EXPORTS & IMPORTS                           |    | X  | X  |    |    |    |    |
| TRANSCO FOOD TRADING INC.                          |    |    |    | X  |    | X  |    |
| TRI-TANIK ENTERPRISES LTD.                         |    | X  |    |    |    |    | X  |
| UNIVERSAL MARKETING LTD.                           |    | X  |    |    |    |    |    |
| WEST INDIA TRADING CO. INC.                        |    |    |    | X  |    | X  | X  |
| WIGGINS SALES LTD.                                 |    | X  |    |    |    |    | X  |
| ZBT INTERNATIONAL CARGO COMPANY                    |    | X  | X  | X  |    | X  | X  |
| <b>VEGETABLES, DRIED *****</b>                     |    |    |    |    |    |    |    |
| <b>BEANS, DRIED NES</b>                            |    |    |    |    |    |    |    |
| AG-COM TRADING INC.                                |    |    | X  |    | X  |    |    |
| AGRO COMPANY OF CANADA LIMITED                     | X  | X  | X  | X  | X  | X  | X  |
| B.D.C. COMMODITY EXPORT LTD.                       |    |    |    |    | X  |    |    |
| BALCORP LIMITED                                    |    |    | X  |    |    |    |    |
| BARRINGTON INTERNATIONAL LTD.                      | X  | X  | X  | X  |    | X  | X  |
| BASTIN INTERNATIONAL                               | X  | X  | X  | X  | X  | X  | X  |

CANADA PACKERS INC. INT'L TRADE DIV.  
CANADIAN HONEY & FINE FOODS EXPORTERS  
G. VAN KAM TRADING CO. LTD.  
GEO-FAR EAST CO.

H. FINE & SONS LIMITED

METRO INTERNATIONAL TRADING COMPANY

MITSUI & CO. (CANADA) LTD.

MULTI-NATIONAL SALES LIMITED

PRIMO FOODS LIMITED

RONALD A. CHISHOLM LIMITED

SOURCE MARKETING INC.

WEST INDIA TRADING CO. INC.

WILLIAM D. BRANSON LIMITED

YEARWOOD & CO. LTD.

## BEANS, SEED

CANADA PACKERS INC. INT'L TRADE DIV.

CLIC TRADING INC.

INTERNATIONAL COMMODITIES EXPORT CO.

MARSHALL COMMODITIES LTD.

METRO INTERNATIONAL TRADING COMPANY

NIDEX INTERNATIONAL INC.

MITSUI & CO. (CANADA) LTD.

ONEKI IMPORT EXPORT INC.

ORIENT'S IMPEX COMPANY LTD.

RONALD A. CHISHOLM LIMITED

SEED-LINK DIV. OF LANDIS SEED COA. LTD.

WACTOL ENTERPRISES LIMITED

XCAN GRAIN LIMITED

## INSTANT WASHED POTATOES

MITSUI & CO. (CANADA) LTD.

## PEAS, DRIED NES

AG-COM TRADING INC.

AGRICULTURAL DEVELOPMENT CORP. OF SASK.

AGRO COMPANY OF CANADA LIMITED

ALAN WRIGHT BISON-BISON

BARRINGTON INTERNATIONAL LTD.

CALESE TRADING COMPANY

CANADIAN HONEY & FINE FOODS EXPORTERS

G. VAN KAM TRADING CO. LTD.

GEO-FAR EAST CO.

HIR INTERNATIONAL LTD.

METRO INTERNATIONAL TRADING COMPANY

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                         | AF | AA | NE | WE | EE | SA | NA |                                           | AF | AA | NE | WE | EE | SA | NA |
|-----------------------------------------|----|----|----|----|----|----|----|-------------------------------------------|----|----|----|----|----|----|----|
| MIDWEST GRAIN INC.                      |    |    |    |    |    |    | X  | HIR INTERNATIONAL LTD.                    |    | X  | X  |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.              |    |    |    |    |    |    |    | KENWEST ENTERPRISES LTD.                  |    | X  |    |    |    |    |    |
| MULTI-NATIONAL SALES LIMITED            |    |    |    |    |    | X  |    | MIDWEST GRAIN INC.                        |    |    |    |    |    |    | X  |
| QUALITY CANADIAN MARKETING              |    |    |    | X  |    |    |    | MITSUI & CO. (CANADA) LTD.                |    |    |    |    |    |    |    |
| RONALD A. CHISHOLM LIMITED              |    | X  | X  | X  |    | X  | X  | MULTI-NATIONAL SALES LIMITED              |    |    |    |    |    | X  |    |
| WEST INDIA TRADING CO. INC.             |    |    |    | X  |    | X  | X  | OMEXI IMPORT EXPORT INC.                  |    |    | X  | X  |    |    |    |
| WILLIAM D. BRANSON LIMITED              |    |    |    | X  |    | X  | X  | PRIMO FOODS LIMITED                       |    |    |    |    |    |    | X  |
| YEARWOOD & CO. LTD.                     |    |    |    |    |    | X  |    | QUALITY CANADIAN MARKETING                |    |    |    | X  |    |    |    |
|                                         |    |    |    |    |    |    |    | RONALD A. CHISHOLM LIMITED                |    | X  | X  | X  |    | X  | X  |
| <u>PEAS, SEED</u>                       |    |    |    |    |    |    |    | SOGELCO INTERNATIONAL INC.                |    | X  |    | X  |    |    | X  |
| AGRO COMPANY OF CANADA LTD              | X  | X  | X  | X  |    | X  | X  | TRANSCO FOOD TRADING INC.                 |    |    |    | X  |    | X  |    |
| B.D.C. COMMODITY EXPORT LTD.            |    |    |    | X  |    |    |    | WARD BEDAS (CANADA) LIMITED               | X  | X  | X  | X  |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.    |    | X  | X  | X  | X  | X  | X  | WEST INDIA TRADING CO. INC.               |    |    |    | X  |    | X  | X  |
| H. FINE & SONS LIMITED                  | X  |    |    | X  |    | X  | X  | WOODHOUSE INTL. MARKETING (QUE.) INC.     |    |    |    |    |    | X  | X  |
| INTERNATIONAL COMMODITIES EXPORT CO.    | X  | X  | X  | X  | X  | X  | X  | XCAN GRAIN LIMITED                        | X  | X  | X  | X  | X  | X  | X  |
| MARSHALL COMMODITIES LTD.               |    | X  |    | X  |    | X  | X  | <u>VEGETABLES, FRESH OR CHILLED *****</u> |    |    |    |    |    |    |    |
| MIDEX INTERNATIONAL INC.                |    |    |    |    |    | X  |    | <u>ARTICHOKES, FRESH</u>                  |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.              |    |    |    |    |    |    |    | WILLIAM D. BRANSON LIMITED                |    |    |    | X  |    | X  | X  |
| OMEXI IMPORT EXPORT INC.                |    |    | X  | X  |    |    |    | <u>ASPARAGUS, FRESH</u>                   |    |    |    |    |    |    |    |
| ORIENT'S IMPEX COMPANY LTD.             | X  |    |    |    |    | X  |    | H. FINE & SONS LIMITED                    | X  |    | X  |    | X  | X  |    |
| RONALD A. CHISHOLM LIMITED              | X  | X  | X  |    |    | X  | X  | WILLIAM D. BRANSON LIMITED                |    |    | X  |    | X  | X  |    |
| SEED-LINK DIV. OF LANDIS SEED COA. LTD. | X  | X  | X  |    |    | X  | X  | <u>BEANS, GREEN AND WAX, FRESH</u>        |    |    |    |    |    |    |    |
| WACTOL ENTERPRISES LIMITED              | X  | X  | X  |    |    | X  | X  | H. FINE & SONS LIMITED                    | X  |    | X  |    | X  | X  |    |
| XCAN GRAIN LIMITED                      |    | X  | X  | X  | X  | X  | X  | MODERNA CANADA                            |    |    |    |    | X  |    |    |
|                                         |    |    |    |    |    |    |    | WILLIAM D. BRANSON LIMITED                |    |    | X  |    | X  | X  |    |
| <u>POTATOES, DRIED NES</u>              |    |    |    |    |    |    |    | <u>BROCCOLI, FRESH</u>                    |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.              |    |    |    |    |    |    |    | H. FINE & SONS LIMITED                    | X  |    | X  |    | X  | X  |    |
| RONALD A. CHISHOLM LIMITED              |    | X  | X  | X  |    | X  | X  | WILLIAM D. BRANSON LIMITED                |    |    | X  |    | X  | X  |    |
| <u>VEGETABLES, DRIED NES</u>            |    |    |    |    |    |    |    | <u>BRUSSELS SPROUTS, FRESH</u>            |    |    |    |    |    |    |    |
| AG-COM TRADING INC.                     |    | X  |    | X  |    |    |    | H. FINE & SONS LIMITED                    | X  |    | X  |    | X  | X  |    |
| AGRICULTURAL DEVELOPMENT CORP. OF SASK. | X  | X  | X  | X  | X  | X  | X  | WILLIAM D. BRANSON LIMITED                |    |    | X  |    | X  | X  |    |
| AGRO COMPANY OF CANADA LIMITED          | X  | X  | X  | X  | X  | X  | X  | <u>CABBAGE, FRESH</u>                     |    |    |    |    |    |    |    |
| AGRO COMPANY OF CANADA LTD              | X  | X  | X  | X  |    | X  | X  | ATLANTIC TRADERS LIMITED                  |    |    |    |    |    | X  |    |
| ALAN WRIGHT BISON-BISON                 |    |    |    |    |    |    | X  | CANADIAN TRADERS LIMITED                  | X  | X  | X  | X  |    | X  | X  |
| B.D.C. COMMODITY EXPORT LTD.            |    |    |    | X  |    |    |    | H. FINE & SONS LIMITED                    | X  |    | X  |    | X  | X  |    |
| BARRINGTON INTERNATIONAL LTD.           | X  | X  | X  | X  |    | X  | X  | WILLIAM D. BRANSON LIMITED                |    |    | X  |    | X  | X  |    |
| BETHUNE IMPORT-EXPORT LTD.              | X  | X  |    | X  |    | X  | X  |                                           |    |    |    |    |    |    |    |
| BLUE SKY CORPORATION                    |    |    |    |    |    |    | X  |                                           |    |    |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.    |    | X  | X  | X  | X  | X  | X  |                                           |    |    |    |    |    |    |    |
| CANADIAN HONEY & FINE FOODS EXPORTERS   |    |    |    | X  |    |    |    |                                           |    |    |    |    |    |    |    |
| CANWORLD FOODS LTD.                     |    | X  |    | X  |    | X  | X  |                                           |    |    |    |    |    |    |    |
| G. VAN KAM TRADING CO. LTD.             |    | X  |    |    |    |    | X  |                                           |    |    |    |    |    |    |    |
| GEO-FAR EAST CO.                        | X  | X  | X  |    |    |    | X  |                                           |    |    |    |    |    |    |    |
| H. FINE & SONS LIMITED                  | X  |    |    | X  |    | X  | X  |                                           |    |    |    |    |    |    |    |



## BY PRODUCT

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TAURUS EXPORTS & IMPORTS

# TRADING HOUSES BY PRODUCT

|                                          | AF | AA | ME | WE | EE | SA | NA |                                          | AF | AA | ME | WE | EE | SA | NA |
|------------------------------------------|----|----|----|----|----|----|----|------------------------------------------|----|----|----|----|----|----|----|
| <b>POTATOES, SEED</b>                    |    |    |    |    |    |    |    | <b>VEGETABLES, FROZEN *****</b>          |    |    |    |    |    |    |    |
| ATLANTIC TRADERS LIMITED                 |    |    |    |    |    |    | X  | <b>BEANS, GREEN AND MAX, FROZEN</b>      |    |    |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.     |    | X  | X  | X  | X  | X  | X  | CANADA PACKERS INC. INT'L TRADE DIV.     |    | X  | X  | X  | X  | X  | X  |
| ISLAND SHIPPING LIMITED                  |    |    |    | X  |    | X  | X  | F.K.C. SNYDER INC.                       |    | X  |    | X  |    |    | X  |
| PROMEXPORT CANADA LIMITED                | X  |    |    |    |    |    |    | H. FINE & SONS LIMITED                   | X  |    |    | X  |    | X  | X  |
| WILLIAM D. BRANSON LIMITED               |    |    |    | X  |    | X  | X  | HARVEST AGRICULTURAL EXPORT CO.          |    |    |    |    |    |    | X  |
|                                          |    |    |    |    |    |    |    | MELROSE INTERNATIONAL TRADING (1987) LTD |    | X  |    | X  | X  |    |    |
| <b>POTATOES, SWEET, FRESH</b>            |    |    |    |    |    |    |    | NORTHAM FOOD TRADING CO.                 | X  | X  | X  | X  | X  | X  | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.     |    | X  | X  | X  | X  | X  | X  | RONALD A. CHISHOLM LIMITED               |    | X  | X  | X  |    | X  | X  |
| WILLIAM D. BRANSON LIMITED               |    |    |    | X  |    | X  | X  | S.H. BLACKWELL COMPANY INC.              |    | X  |    | X  |    |    | X  |
|                                          |    |    |    |    |    |    |    | TAURUS EXPORTS & IMPORTS                 |    | X  | X  |    |    |    |    |
| <b>RADISHES, FRESH</b>                   |    |    |    |    |    |    |    | UNIVERSAL MARKETING LTD.                 |    | X  |    |    |    |    |    |
| H. FINE & SONS LIMITED                   | X  |    |    | X  |    | X  | X  | WIGGINS SALES LTD.                       |    | X  |    |    |    |    | X  |
| WILLIAM D. BRANSON LIMITED               |    |    |    | X  |    | X  | X  |                                          |    |    |    |    |    |    |    |
|                                          |    |    |    |    |    |    |    | <b>BEANS, LIMA, FROZEN</b>               |    |    |    |    |    |    |    |
| <b>RAPPINI, FRESH</b>                    |    |    |    |    |    |    |    | CANADA PACKERS INC. INT'L TRADE DIV.     |    | X  | X  | X  | X  | X  | X  |
| H. FINE & SONS LIMITED                   | X  |    |    | X  |    | X  | X  | F.K.C. SNYDER INC.                       |    | X  |    | X  |    |    | X  |
| WILLIAM D. BRANSON LIMITED               |    |    |    | X  |    | X  | X  | HARVEST AGRICULTURAL EXPORT CO.          |    |    |    |    |    |    | X  |
|                                          |    |    |    |    |    |    |    | MELROSE INTERNATIONAL TRADING (1987) LTD |    | X  |    | X  | X  |    |    |
| <b>SPINACH, FRESH</b>                    |    |    |    |    |    |    |    | NORTHAM FOOD TRADING CO.                 | X  | X  | X  | X  | X  | X  | X  |
| H. FINE & SONS LIMITED                   | X  |    |    | X  |    | X  | X  | RONALD A. CHISHOLM LIMITED               |    | X  | X  | X  |    | X  | X  |
| WILLIAM D. BRANSON LIMITED               |    |    |    | X  |    | X  | X  | S.H. BLACKWELL COMPANY INC.              |    | X  |    | X  |    |    | X  |
|                                          |    |    |    |    |    |    |    | TAURUS EXPORTS & IMPORTS                 |    | X  | X  |    |    |    |    |
| <b>TOMATOES, FRESH</b>                   |    |    |    |    |    |    |    | UNIVERSAL MARKETING LTD.                 |    | X  |    |    |    |    |    |
| CWTC CANADA WEST TRADING CORPORATION     |    | X  |    | X  |    |    | X  |                                          |    |    |    |    |    |    |    |
| H. FINE & SONS LIMITED                   | X  |    |    | X  |    | X  | X  | <b>BROCCOLI, FROZEN</b>                  |    |    |    |    |    |    |    |
| WILLIAM D. BRANSON LIMITED               |    |    |    | X  |    | X  | X  | F.K.C. SNYDER INC.                       |    | X  |    | X  |    |    | X  |
|                                          |    |    |    |    |    |    |    | H. FINE & SONS LIMITED                   | X  |    |    | X  |    | X  | X  |
| <b>VEGETABLES, FRESH OR CHILLED NES</b>  |    |    |    |    |    |    |    | HARVEST AGRICULTURAL EXPORT CO.          |    |    |    |    |    |    | X  |
| ATLANTIC TRADERS LIMITED                 |    |    |    |    |    |    | X  | MELROSE INTERNATIONAL TRADING (1987) LTD |    | X  |    | X  | X  |    |    |
| BETHUNE IMPORT-EXPORT LTD.               | X  | X  |    | X  |    | X  | X  | NORTHAM FOOD TRADING CO.                 | X  | X  | X  | X  | X  | X  | X  |
| BRITNELL TRADING INC.                    |    |    |    | X  |    |    | X  | RONALD A. CHISHOLM LIMITED               |    | X  | X  | X  |    | X  | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.     |    | X  | X  | X  | X  | X  | X  | S.H. BLACKWELL COMPANY INC.              |    | X  |    | X  |    |    | X  |
| H. FINE & SONS LIMITED                   | X  |    |    | X  |    | X  | X  | TAURUS EXPORTS & IMPORTS                 |    | X  | X  |    |    |    |    |
| MODERNA CANADA                           |    |    |    |    |    |    | X  | UNIVERSAL MARKETING LTD.                 |    | X  |    |    |    |    |    |
| NCM INTERNATIONAL MARKETING SERVICES INC |    |    |    | X  |    |    |    |                                          |    |    |    |    |    |    |    |
| ONTARIO PRODUCE COMPANY BRADFORD DIV.    |    |    |    | X  |    |    | X  | <b>CARROTS, FROZEN</b>                   |    |    |    |    |    |    |    |
| TASMIA INTERTRADE INC.                   |    | X  |    |    |    | X  |    | CANADA PACKERS INC. INT'L TRADE DIV.     |    | X  | X  | X  | X  | X  | X  |
| THE HOWARD JAMES CO. LTD.                |    |    |    | X  |    | X  | X  | F.K.C. SNYDER INC.                       |    | X  |    | X  |    |    | X  |
| TLC PRODUCE SALES                        |    | X  |    |    |    |    |    | H. FINE & SONS LIMITED                   | X  |    |    | X  |    | X  | X  |
| TRI-TANIK ENTERPRISES LTD.               |    | X  |    |    |    |    | X  | HARVEST AGRICULTURAL EXPORT CO.          |    |    |    |    |    |    | X  |
| WILLIAM D. BRANSON LIMITED               |    |    |    | X  |    | X  | X  | MELROSE INTERNATIONAL TRADING (1987) LTD |    | X  |    | X  | X  |    |    |
| WOODHOUSE INTL. MARKETING (QUE.) INC.    |    |    |    |    |    | X  | X  | NORTHAM FOOD TRADING CO.                 | X  | X  | X  | X  | X  | X  | X  |
|                                          |    |    |    |    |    |    |    | RONALD A. CHISHOLM LIMITED               |    | X  | X  | X  |    | X  | X  |

CONTINUED....



# TRADING HOUSES BY PRODUCT

## III - CRUDE MATERIALS, INEDIBLE

### ABRASIVES, NATURAL \*\*\*\*\*

#### ABRASIVES, NATURAL NES

PERTAMA-TENTAR INC.

### ANIMAL HAIR/FIBRES, OTHER, EXC BRISTLES/HUMAN

#### HORSE HAIR

R.S. ROBINSON'S SONS (1971) LTD.

### ANIMAL MATERIALS USED IN MANUFACTURING DRUGS

#### ANIMAL MATERIALS USED IN MANUFACTURING DRUGS

BETHUNE IMPORT-EXPORT LTD.

BOCKNEK LTD.

CANWORLD FOODS LTD.

METRO INTERNATIONAL TRADING COMPANY

### ANIMAL PRODUCTS, OTHER CRUDE, EXCEPT FIBRES

#### CRUDE ANIMAL & FISHERY PRODUCTS, INEDIBLE NES

ADSGO TRADING CORPORATION LTD.

AGRICULTURAL DEVELOPMENT CORP. OF SASK.

BEDIRIAN EMBRYO TRANSFERS LTD.

CANADIAN SOURCE IMPORTS & EXPORTS INC.

CANADIAN SWINE EXPORTERS ASSOCIATION

CANDRIN HOUSE TRADING COMPANY LTD.

DONALDSON INT'L LIVESTOCK LIMITED

FREMAN INTERNATIONAL TRADING INC.

GENERAL MERCHANTS INTERNATIONAL INC.

GENICANAM INC.

GREAT WHITE NORTH LTD.

LA GANTOISE INC.

MARTIN & STEWART INC.

PANDIT INTERNATIONAL

R.S. ROBINSON'S SONS (1971) LTD.

RUDIGER HOLDINGS LTD.

SIGID IMPORT EXPORT S.C.C.

SKYSAN & ASSOCIATES LTD.

SPRUCECROFT EMBRYO EXPORTS

TRANS ATLAS TRADING CO. LTD.

VENTES INTERNATIONALES D'ANIMAUX DU QUE.

## ASBESTOS, UNMANUFACTURED \*\*\*\*\*

### ASBESTOS, UNMANUFACTURED

BALCORP LIMITED

PASEMARK MARKETING LIMITED

C. ITOH & CO (CANADA) LTD.

DARECO INC.

INTRAFIMA LTD.

NITRADE EXPORT INC.

NORDSUD EXCHANGE TRADE

PANDIT INTERNATIONAL

## CLAY AND OTHER CRUDE REFRACTORY MATERIALS \*

### CLAYS, GROUND OR UNGROUND NES

INTERGULF COMMODITIES (INT'L)

### CRUDE REFRACTORY MATERIALS NES

PANDIT INTERNATIONAL

## COAL \*\*\*\*\*

### ANTHRACITE, DOMESTIC SIZES

MITSUI & CO. (CANADA) LTD.

### ANTHRACITE, PEAS, BEANS AND SMALLER SIZES

MITSUI & CO. (CANADA) LTD.

### COAL AND COKE BRIQUETTES

MITSUI & CO. (CANADA) LTD.

### COAL NES

C. ITOH & CO (CANADA) LTD.

CAPEX INDUSTRIES CORPORATION LTD.

KAMASHO INTERNATIONAL CANADA LTD.

MITSUBISHI CANADA LIMITED

MITSUBISHI CANADA LTD.

MITSUI & CO. (CANADA) LTD.

OKURA & COMPANY CANADA LTD.

PACIFIC BASIN RESOURCES LTD.

PANDIT INTERNATIONAL

SAHMA TRADING CO. LTD.

SUNITOMO CANADA LIMITED

TACONIC CORPORATION LTD.

TENPRO INTERNATIONAL

CONTINUED....



# TRADING HOUSES BY PRODUCT

|                                                      | AF | AA | ME | WE | EE | SA | NA |                                              | AF | AA | ME | WE | EE | SA | NA |
|------------------------------------------------------|----|----|----|----|----|----|----|----------------------------------------------|----|----|----|----|----|----|----|
| THYSSEN CANADA LIMITED                               |    |    |    |    |    | X  | X  | WILLIAM THOMAS FURS INC.                     |    |    |    |    |    |    | X  |
| TRI-TANIK ENTERPRISES LTD.                           | X  |    |    |    |    |    | X  | WINNIPEG FUR EXCHANGE LTD.                   | X  |    | X  |    |    |    |    |
| <u>COAL, BITUMINOUS AND SUB-BITUMINOUS</u>           |    |    |    |    |    |    |    | <u>FUR SKINS, PERSIAN LAMB</u>               |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    | KEN BELCOURT FURS LTD                        |    |    |    | X  |    |    | X  |
| TRI-TANIK ENTERPRISES LTD.                           | X  |    |    |    |    |    | X  | <u>FUR SKINS, RABBIT</u>                     |    |    |    |    |    |    |    |
| <u>COTTON *****</u>                                  |    |    |    |    |    |    |    | KEN BELCOURT FURS LTD                        |    |    |    |    | X  |    | X  |
| <u>COTTON WASTE NES</u>                              |    |    |    |    |    |    |    | WINNIPEG FUR EXCHANGE LTD.                   | X  |    | X  |    |    |    |    |
| CAVENDISH CONSULTING LTD.                            |    |    |    |    |    |    | X  | <u>FUR SKINS, RACCOON</u>                    |    |    |    |    |    |    |    |
| <u>CRUDE DRUGS/HERBS/PLANT PTS IN MED/ESSNTL OIL</u> |    |    |    |    |    |    |    | KEN BELCOURT FURS LTD                        |    |    |    |    | X  |    | X  |
| <u>CRUDE DRUGS/HERBS/PLANT PTS IN MED/ESSNTL OIL</u> |    |    |    |    |    |    |    | WILLIAM THOMAS FURS INC.                     |    |    |    |    |    | X  |    |
| R.S. ROBINSON'S SONS (1971) LTD.                     | X  | X  | X  |    |    | X  |    | WINNIPEG FUR EXCHANGE LTD.                   | X  |    | X  |    |    |    |    |
| STECKO CHEM INC.                                     | X  |    | X  |    |    |    | X  | <u>FUR SKINS, SHEEP AND LAMB NES</u>         |    |    |    |    |    |    |    |
| <u>FEATHERS, QUILLS, BRISTLES AND HUMAN HAIR *</u>   |    |    |    |    |    |    |    | KEN BELCOURT FURS LTD                        |    |    |    | X  |    |    | X  |
| <u>FEATHERS, DOWNS AND QUILLS</u>                    |    |    |    |    |    |    |    | <u>FUR SKINS, UNDRESSED NES</u>              |    |    |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.                 | X  | X  | X  | X  | X  | X  | X  | HALFORD HIDE AND LEATHER CO. LTD.            | X  |    | X  |    |    |    | X  |
| KANEMATSU-GOSHO (CANADA) INC.                        | X  |    | X  |    |    |    |    | KEN BELCOURT FURS LTD                        |    |    |    |    | X  |    | X  |
| TUTTAVIK INC.                                        | X  |    | X  |    |    |    | X  | NILSFUR EXPORT INCORPORATED                  | X  |    | X  |    |    |    |    |
| <u>FUR SKINS, UNDRESSED *****</u>                    |    |    |    |    |    |    |    | R.S. ROBINSON'S SONS (1971) LTD.             | X  | X  | X  |    |    | X  |    |
| <u>FUR SKINS, CHINA AND JAP HIDE</u>                 |    |    |    |    |    |    |    | TRADESULT/CANADA                             | X  | X  |    |    |    | X  | X  |
| KEN BELCOURT FURS LTD                                |    |    |    |    |    |    | X  | TUTTAVIK INC.                                | X  |    | X  |    |    |    | X  |
| WINNIPEG FUR EXCHANGE LTD.                           | X  |    | X  |    |    |    |    | WILLIAM THOMAS FURS INC.                     |    |    |    |    | X  |    |    |
| <u>FUR SKINS, FOX</u>                                |    |    |    |    |    |    |    | WINNIPEG FUR EXCHANGE LTD.                   | X  |    | X  |    |    |    |    |
| WILLIAM THOMAS FURS INC.                             |    |    |    |    |    |    | X  | <u>GUNS AND RESINS, NATURAL, OTHER *****</u> |    |    |    |    |    |    |    |
| WINNIPEG FUR EXCHANGE LTD.                           | X  |    | X  |    |    |    |    | <u>NATURAL GUNS AND RESINS NES</u>           |    |    |    |    |    |    |    |
| <u>FUR SKINS, KOLINSKY</u>                           |    |    |    |    |    |    |    | BARRINGTON INTERNATIONAL LTD.                | X  | X  | X  | X  |    | X  | X  |
| KEN BELCOURT FURS LTD                                |    |    |    |    |    |    | X  | <u>LOGS, ROUND AND ROUGHLY SQUARED *****</u> |    |    |    |    |    |    |    |
| <u>FUR SKINS, NINE NES</u>                           |    |    |    |    |    |    |    | <u>LOGS, BIRCH</u>                           |    |    |    |    |    |    |    |
| KEN BELCOURT FURS LTD                                |    |    |    |    |    |    | X  | MITSUI & CO. (CANADA) LTD.                   |    |    |    |    |    |    |    |
| WILLIAM THOMAS FURS INC.                             |    |    |    |    |    |    | X  | <u>LOGS, CEDAR</u>                           |    |    |    |    |    |    |    |
| WINNIPEG FUR EXCHANGE LTD.                           | X  |    | X  |    |    |    |    | MITSUI & CO. (CANADA) LTD.                   |    |    |    |    | X  | X  | X  |
| <u>FUR SKINS, HIDEHAT</u>                            |    |    |    |    |    |    |    | NORANDA FOREST SALES INC.                    |    |    |    |    |    |    |    |
| KEN BELCOURT FURS LTD                                |    |    |    |    |    |    | X  | <u>LOGS, DOMESTIC HARDWOODS NES</u>          |    |    |    |    |    |    |    |
|                                                      |    |    |    |    |    |    | X  | B.L. ARMSTRONG CO. LTD.                      |    |    |    |    | X  |    | X  |
|                                                      |    |    |    |    |    |    | X  | ENGLISH BAY CEDAR PRODUCTS LTD.              |    |    |    |    | X  |    | X  |
|                                                      |    |    |    |    |    |    | X  | CONTINUED....                                |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                   | AF | AA | ME | WE | EE | SA | NA |                                           | AF | AA | ME | WE | EE | SA | NA |
|-----------------------------------|----|----|----|----|----|----|----|-------------------------------------------|----|----|----|----|----|----|----|
| KAWASHO INTERNATIONAL CANADA LTD. |    | X  |    |    |    |    | X  | MAN-MADE FIBRES *****                     |    |    |    |    |    |    |    |
| LEMIRE LUMBER COMPANY INC.        |    | X  |    | X  |    |    |    | ACRYLIC FIBRE                             |    |    |    |    |    |    |    |
| METROPOLITAN TRADING LTD.         |    | X  |    |    |    |    | X  | DOMESTIC CONVERTERS INC.                  |    |    |    |    |    |    | X  |
| MITSUBISHI CANADA LIMITED         | X  | X  |    | X  |    | X  | X  | MAN-MADE FIBRES NES                       |    |    |    |    |    |    |    |
| MITSUBISHI CANADA LTD.            | X  | X  | X  | X  | X  | X  | X  | BACCARO TRADING COMPANY LIMITED           | X  |    | X  |    |    | X  |    |
| MITSUI & CO. (CANADA) LTD.        |    |    |    |    |    |    |    | DOMESTIC CONVERTERS INC.                  |    |    |    |    |    |    | X  |
| NORANDA FOREST SALES INC.         |    | X  | X  | X  |    | X  | X  | NYLON FIBRE                               |    |    |    |    |    |    |    |
| PRINCIPAL INTL. THE TRADING HOUSE |    | X  |    | X  |    |    |    | BACCARO TRADING COMPANY LIMITED           | X  |    | X  |    |    | X  |    |
| SUMITOMO CANADA LIMITED           |    | X  |    |    |    | X  | X  | DOMESTIC CONVERTERS INC.                  |    |    |    |    |    |    | X  |
| LOGS, DOMESTIC SOFTWOODS NES      |    |    |    |    |    |    |    | 589080 ONTARIO INC.                       |    |    | X  |    |    | X  |    |
| CAPEX INDUSTRIES CORPORATION LTD. |    |    | X  |    | X  |    |    | NYLON WASTE                               |    |    |    |    |    |    |    |
| ENGLISH BAY CEDAR PRODUCTS LTD.   |    | X  |    |    |    |    | X  | 589080 ONTARIO INC.                       |    |    |    | X  |    | X  |    |
| METROPOLITAN TRADING LTD.         |    | X  |    |    |    |    | X  | POLYESTER FIBRE                           |    |    |    |    |    |    |    |
| MITSUBISHI CANADA LIMITED         | X  | X  |    | X  |    | X  | X  | DOMESTIC CONVERTERS INC.                  |    |    |    |    |    |    | X  |
| MITSUBISHI CANADA LTD.            | X  | X  | X  | X  | X  | X  | X  | VISCOSE AND ACETATE RAYON FIBRE           |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.        |    |    |    |    |    |    |    | DOMESTIC CONVERTERS INC.                  |    |    |    |    |    |    | X  |
| NORANDA FOREST SALES INC.         |    | X  | X  | X  |    | X  | X  | UNIVERSAL PAPER EXPORT CO. LTD            |    | X  | X  | X  |    | X  |    |
| PRINCIPAL INTL. THE TRADING HOUSE |    | X  |    | X  |    |    |    | MINERALS, OTHER CRUDE, NON-METALLIC ***** |    |    |    |    |    |    |    |
| SANNA TRADING CO. LTD.            |    | X  |    |    |    |    | X  | GYPSUM                                    |    |    |    |    |    |    |    |
| SUMITOMO CANADA LIMITED           |    | X  |    |    |    | X  | X  | PANDIT INTERNATIONAL                      | X  | X  | X  |    |    | X  |    |
| LOGS, EXOTIC SPECIES              |    |    |    |    |    |    |    | NON-METALLIC MINERALS, CRUDE NES          |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.        |    |    |    |    |    |    |    | BACON INTERNATIONAL MARKETING LTD.        | X  |    | X  |    |    |    |    |
| LOGS, FIR                         |    |    |    |    |    |    |    | BASEMARK MARKETING LIMITED                |    | X  | X  |    |    | X  |    |
| CAPEX INDUSTRIES CORPORATION LTD. |    |    | X  |    | X  |    |    | INTERGULF COMMODITIES (INT'L)             |    | X  | X  |    |    |    | X  |
| MITSUI & CO. (CANADA) LTD.        |    |    |    |    |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  | X  |    |    |    |    |    |    |
| NORANDA FOREST SALES INC.         | X  | X  | X  |    |    | X  | X  | PANDIT INTERNATIONAL                      | X  | X  | X  |    |    | X  |    |
| LOGS, MAPLE                       |    |    |    |    |    |    |    | PHOSPHATE ROCK                            |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.        |    |    |    |    |    |    |    | INTERNATIONAL COMMODITIES EXPORT CO.      | X  | X  | X  | X  | X  | X  |    |
| NORANDA FOREST SALES INC.         | X  | X  | X  |    |    | X  | X  | METRO INTERNATIONAL TRADING COMPANY       |    | X  |    |    |    |    | X  |
| LOGS, PINE NES                    |    |    |    |    |    |    |    | PANDIT INTERNATIONAL                      | X  | X  | X  |    |    | X  |    |
| MITSUI & CO. (CANADA) LTD.        |    |    |    |    |    |    |    | SALT AND BRINE                            |    |    |    |    |    |    |    |
| LOGS, SPRUCE                      |    |    |    |    |    |    |    | CALESE TRADING COMPANY                    |    |    |    |    |    |    | X  |
| METROPOLITAN TRADING LTD.         | X  |    |    |    |    |    | X  | METRO INTERNATIONAL TRADING COMPANY       |    | X  |    |    |    |    | X  |
| MITSUI & CO. (CANADA) LTD.        |    |    |    |    |    |    |    | WEST INDIA TRADING CO. INC.               |    |    |    | X  |    | X  | X  |
| NORANDA FOREST SALES INC.         | X  | X  | X  |    |    | X  | X  | CONTINUED....                             |    |    |    |    |    |    |    |
| LOGS, WALNUT                      |    |    |    |    |    |    |    |                                           |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.        |    |    |    |    |    |    |    |                                           |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                                  | AF | AA | ME | WE | EE | SA | MA |                                          | AF | AA | ME | WE | EE | SA | MA |
|--------------------------------------------------|----|----|----|----|----|----|----|------------------------------------------|----|----|----|----|----|----|----|
| <b>SULPHUR, CRUDE OR REFINED</b>                 |    |    |    |    |    |    |    | ALAN WRIGHT BISON-BISON                  |    |    |    |    |    |    | X  |
| AGRICULTURAL DEVELOPMENT CORP. OF SASK.          | X  | X  | X  | X  | X  | X  |    | ALFRED C. TOEPFER (CANADA) LTD.          |    | X  | X  | X  | X  | X  |    |
| AMALGAMATED GLOBAL ENTERPRISES INC.              | X  | X  | X  |    |    |    |    | B.D.C. COMMODITY EXPORT LTD.             |    |    |    | X  |    |    |    |
| CANADA TRADE GROUP INC.                          | X  | X  | X  | X  | X  | X  | X  | BARRINGTON INTERNATIONAL LTD.            | X  | X  | X  | X  |    | X  | X  |
| CANADIAN HONEY & FINE FOODS EXPORTERS            |    |    |    |    | X  |    |    | C. ITOH & CO (CANADA) LTD.               |    | X  | X  |    |    |    |    |
| CANSULEX LIMITED                                 | X  | X  |    | X  | X  | X  |    | CANADIAN HONEY & FINE FOODS EXPORTERS    |    |    |    | X  |    |    |    |
| INTERNATIONAL COMMODITIES EXPORT CO.             | X  | X  | X  | X  | X  | X  |    | FREMAH INTERNATIONAL TRADING INC.        |    | X  |    | X  |    | X  |    |
| METRO INTERNATIONAL TRADING COMPANY              |    | X  |    |    |    |    | X  | INTERNATIONAL COMMODITIES EXPORT CO.     | X  | X  | X  | X  | X  | X  |    |
| MITSUBISHI CANADA LIMITED                        | X  | X  |    | X  |    | X  | X  | J.B. INTERNATIONAL SHIPPERS LTD.         | X  | X  | X  | X  |    |    | X  |
| PACIFIC BASIN RESOURCES LTD.                     |    | X  |    | X  |    |    | X  | JANALTA TRADING CO. LTD.                 |    | X  |    |    |    |    |    |
| PANDIT INTERNATIONAL                             | X  | X  | X  |    |    | X  |    | MIDWEST GRAIN INC.                       |    |    |    |    |    |    | X  |
| SAMSUNG COMPANY LTD.                             |    | X  |    |    |    |    |    | MIRATRADE INTL. DIV OF OGILVIE MILLS LTD |    |    |    |    |    | X  | X  |
| UNIVERSAL TRADING DIV OF 751721 ONT. INC         |    | X  | X  |    |    |    |    | MITSUBISHI CANADA LTD.                   | X  | X  | X  | X  | X  | X  | X  |
| WACTOL ENTERPRISES LIMITED                       | X  | X  | X  |    |    | X  |    | MITSUI & CO. (CANADA) LTD.               |    |    |    |    |    |    |    |
| ZBT INTERNATIONAL CARGO COMPANY                  |    | X  | X  | X  |    | X  | X  | ORAC INTERNATIONAL TRADING CO. LTD.      | X  | X  | X  |    |    |    |    |
| <b>TALC OR SOAPSTONE</b>                         |    |    |    |    |    |    |    | PARSONS SEEDS LIMITED.                   |    |    |    | X  | X  | X  | X  |
| PANDIT INTERNATIONAL                             | X  | X  | X  |    |    | X  |    | PROMEXPORT CANADA LIMITED                | X  |    |    |    |    |    |    |
| <b>NURSERY AND GREENHOUSE STOCK *****</b>        |    |    |    |    |    |    |    | SEED-LINK DIV. OF LANDIS SEED COA. LTD.  |    | X  |    | X  |    | X  | X  |
| <b>TREES, PLANTS, STOCKS AND CUTTINGS NES</b>    |    |    |    |    |    |    |    | TAURUS EXPORTS & IMPORTS                 |    | X  | X  |    |    |    |    |
| METRO INTERNATIONAL TRADING COMPANY              |    | X  |    |    |    |    | X  | WARD BEDAS (CANADA) LIMITED              | X  | X  | X  | X  |    |    |    |
| <b>OIL SEEDS, OIL NUTS AND OIL KERNELS *****</b> |    |    |    |    |    |    |    | WILBUR ELLIS CO. OF CANADA LTD.          |    | X  |    | X  |    |    | X  |
| <b>FLAXSEED</b>                                  |    |    |    |    |    |    |    | XCAN GRAIN LIMITED                       |    | X  | X  | X  | X  | X  | X  |
| AGRICULTURAL DEVELOPMENT CORP. OF SASK.          | X  | X  | X  | X  | X  | X  |    | <b>PEANUTS, GREEN, NOT SHELLED</b>       |    |    |    |    |    |    |    |
| AGRO COMPANY OF CANADA LIMITED                   | X  | X  | X  | X  | X  | X  | X  | MITSUI & CO. (CANADA) LTD.               |    |    |    |    |    |    |    |
| ALAN WRIGHT BISON-BISON                          |    |    |    |    |    |    | X  | <b>PEANUTS, GREEN, SHELLED</b>           |    |    |    |    |    |    |    |
| BACON INTERNATIONAL MARKETING LTD.               | X  |    | X  |    |    |    |    | MITSUI & CO. (CANADA) LTD.               |    |    |    |    |    |    |    |
| CANADIAN HONEY & FINE FOODS EXPORTERS            |    |    |    |    | X  |    |    | <b>SOYA BEANS</b>                        |    |    |    |    |    |    |    |
| FREMAH INTERNATIONAL TRADING INC.                |    | X  |    | X  |    | X  |    | AG-COM TRADING INC.                      |    | X  |    | X  |    |    |    |
| MANNA INTERNATIONAL                              |    |    |    | X  |    |    |    | AGRO COMPANY OF CANADA LIMITED           | X  | X  | X  | X  | X  | X  | X  |
| MITSUI & CO. (CANADA) LTD.                       |    |    |    |    |    |    |    | BACON INTERNATIONAL MARKETING LTD.       | X  |    | X  |    |    |    |    |
| OMEXI IMPORT EXPORT INC.                         |    |    | X  | X  |    |    |    | BARRINGTON INTERNATIONAL LTD.            | X  | X  | X  | X  |    | X  | X  |
| ORAC INTERNATIONAL TRADING CO. LTD.              | X  | X  | X  |    |    |    |    | CANADA PACKERS INC. INT'L TRADE DIV.     |    | X  | X  | X  | X  | X  | X  |
| PARSONS SEEDS LIMITED.                           |    |    |    | X  | X  | X  | X  | J.B. INTERNATIONAL SHIPPERS LTD.         | X  | X  | X  | X  |    |    | X  |
| SEED-LINK DIV. OF LANDIS SEED COA. LTD.          | X  |    | X  |    |    | X  | X  | KANEMATSU-GOSHO (CANADA) INC.            |    | X  |    |    |    |    |    |
| XCAN GRAIN LIMITED                               | X  | X  | X  | X  | X  | X  | X  | MANNA INTERNATIONAL                      |    |    |    | X  |    |    |    |
| <b>OIL SEEDS, OIL NUTS AND OIL KERNELS NES</b>   |    |    |    |    |    |    |    | METRO INTERNATIONAL TRADING COMPANY      |    | X  |    |    |    |    | X  |
| AGRO COMPANY OF CANADA LIMITED                   | X  | X  | X  | X  | X  | X  | X  | MITSUBISHI CANADA LIMITED                | X  | X  |    | X  |    | X  | X  |
| AGRO COMPANY OF CANADA LTD                       | X  | X  | X  | X  |    | X  | X  | MITSUI & CO. (CANADA) LTD.               |    |    |    |    |    |    |    |
|                                                  |    |    |    |    |    |    |    | MODERNA CANADA                           |    |    |    |    |    |    | X  |
|                                                  |    |    |    |    |    |    |    | ORAC INTERNATIONAL TRADING CO. LTD.      | X  | X  | X  |    |    |    |    |
|                                                  |    |    |    |    |    |    |    | PARSONS SEEDS LIMITED.                   |    |    |    |    | X  | X  | X  |
|                                                  |    |    |    |    |    |    |    | SEED-LINK DIV. OF LANDIS SEED COA. LTD.  |    | X  |    | X  |    | X  | X  |
|                                                  |    |    |    |    |    |    |    | CONTINUED....                            |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                                    | AF | AA | ME | WE | EE | SA | NA |                                                   | AF | AA | ME | WE | EE | SA | NA |
|----------------------------------------------------|----|----|----|----|----|----|----|---------------------------------------------------|----|----|----|----|----|----|----|
| SOURCE MARKETING INC.                              |    | X  |    | X  |    |    | X  | <u>COPPER SCRAP</u>                               |    |    |    |    |    |    |    |
| WARD BEDAS (CANADA) LIMITED                        | X  | X  | X  | X  |    |    |    | BALCORP LIMITED                                   |    | X  |    |    |    |    |    |
| <u>ORES, CONCENTRATES AND SCRAP, ALUMINUM ****</u> |    |    |    |    |    |    |    | FIRST MCCARTHY CAPITAL CORPORATION                |    | X  |    |    | X  | X  | X  |
| <u>ALUMINA</u>                                     |    |    |    |    |    |    |    | HURCOL INC.                                       |    | X  |    | X  | X  |    |    |
| MITSUI & CO. (CANADA) LTD.                         |    |    |    |    |    |    |    | KA-SHING TRADING CO.                              |    | X  | X  | X  |    |    |    |
| <u>ALUMINUM AND ALUMINUM ALLOY SCRAP</u>           |    |    |    |    |    |    |    | LEUSYCO CANADA LIMITED                            |    | X  |    |    |    |    |    |
| FIRST MCCARTHY CAPITAL CORPORATION                 |    | X  |    |    | X  | X  | X  | MITSUI & CO. (CANADA) LTD.                        |    |    |    |    |    |    |    |
| HURCOL INC.                                        |    | X  |    | X  | X  |    |    | PACIFIC METALS LTD.                               |    | X  |    |    |    |    | X  |
| KA-SHING TRADING CO.                               |    | X  | X  | X  |    |    |    | PRINCIPAL INTL. THE TRADING HOUSE                 |    | X  |    | X  |    |    |    |
| KAWASHO INTERNATIONAL CANADA LTD.                  |    | X  |    |    |    |    | X  | SAMSUNG COMPANY LTD.                              |    | X  |    |    |    |    |    |
| LEUSYCO CANADA LIMITED                             |    | X  |    |    |    |    |    | UNIVERSAL METAL CO. LIMITED                       |    | X  | X  | X  | X  |    | X  |
| METRATRDE LIMITED                                  | X  |    |    |    |    |    |    | <u>ORES, CONCENTRATES AND SCRAP, IRON *****</u>   |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                         |    |    |    |    |    |    |    | <u>IRON ORE</u>                                   |    |    |    |    |    |    |    |
| PACIFIC METALS LTD.                                |    | X  |    |    |    |    | X  | MITSUI & CO. (CANADA) LTD.                        |    |    |    |    |    |    |    |
| PRINCIPAL INTL. THE TRADING HOUSE                  |    | X  |    | X  |    |    |    | PRINCIPAL INTL. THE TRADING HOUSE                 |    | X  |    | X  |    |    |    |
| SAMSUNG COMPANY LTD.                               |    | X  |    |    |    |    |    | SANNA TRADING CO. LTD.                            |    | X  |    |    |    |    | X  |
| TENPRO INTERNATIONAL                               |    |    |    |    |    |    | X  | THYSSEN CANADA LIMITED                            |    |    |    |    | X  | X  |    |
| UNIVERSAL METAL CO. LIMITED                        |    | X  | X  | X  | X  |    | X  | <u>IRON SCRAP</u>                                 |    |    |    |    |    |    |    |
| <u>BAUXITE ORE</u>                                 |    |    |    |    |    |    |    | ATAC INTERNATIONAL INC.                           |    | X  | X  | X  | X  | X  | X  |
| MITSUI & CO. (CANADA) LTD.                         |    |    |    |    |    |    |    | HURCOL INC.                                       |    | X  |    |    | X  | X  |    |
| PANDIT INTERNATIONAL                               | X  | X  | X  |    |    | X  |    | I-TECH CANADA INC.                                |    | X  |    |    |    |    |    |
| <u>ORES, CONCENTRATES AND SCRAP, COPPER *****</u>  |    |    |    |    |    |    |    | KA-SHING TRADING CO.                              |    | X  | X  | X  |    |    |    |
| <u>COPPER ALLOY SCRAP</u>                          |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                        |    |    |    |    |    |    |    |
| HURCOL INC.                                        |    | X  |    | X  | X  |    |    | PACIFIC METALS LTD.                               |    | X  |    |    |    |    | X  |
| LEUSYCO CANADA LIMITED                             |    | X  |    |    |    |    |    | PRINCIPAL INTL. THE TRADING HOUSE                 |    | X  |    | X  |    |    |    |
| MITSUI & CO. (CANADA) LTD.                         |    |    |    |    |    |    |    | SANNA TRADING CO. LTD.                            |    | X  |    |    |    |    | X  |
| PACIFIC METALS LTD.                                |    | X  |    |    |    |    | X  | <u>STEEL SCRAP</u>                                |    |    |    |    |    |    |    |
| <u>COPPER IN ORES AND CONCENTRATES</u>             |    |    |    |    |    |    |    | ATAC INTERNATIONAL INC.                           |    | X  | X  | X  | X  | X  | X  |
| CAPEX INDUSTRIES CORPORATION LTD.                  |    |    | X  |    | X  |    |    | FIRST MCCARTHY CAPITAL CORPORATION                |    | X  |    |    | X  | X  | X  |
| MITSUBISHI CANADA LIMITED                          | X  | X  |    | X  |    | X  | X  | HURCOL INC.                                       |    | X  |    | X  | X  |    |    |
| MITSUI & CO. (CANADA) LTD.                         |    |    |    |    |    |    |    | I-TECH CANADA INC.                                |    | X  |    |    |    |    |    |
| PANDIT INTERNATIONAL                               | X  | X  | X  |    |    | X  | X  | KA-SHING TRADING CO.                              |    | X  | X  | X  |    |    |    |
| PEXIM ENTERPRISES INC.                             |    | X  |    | X  |    | X  | X  | LEUSYCO CANADA LIMITED                            |    | X  |    |    |    |    |    |
| PHILIPP BROTHERS (CANADA) LTD.                     | X  | X  |    | X  | X  | X  | X  | MITSUI & CO. (CANADA) LTD.                        |    |    |    |    |    |    |    |
| PRINCIPAL INTL. THE TRADING HOUSE                  |    | X  |    | X  |    |    |    | PACIFIC METALS LTD.                               |    | X  |    |    |    |    | X  |
| SUMITOMO CANADA LIMITED                            |    | X  |    |    | X  | X  |    | SANNA TRADING CO. LTD.                            |    | X  |    |    |    |    | X  |
|                                                    |    |    |    |    |    |    |    | SUNITOMO CANADA LIMITED                           |    | X  |    |    |    | X  | X  |
|                                                    |    |    |    |    |    |    |    | <u>ORES, CONCENTRATES AND SCRAP, NICKEL *****</u> |    |    |    |    |    |    |    |



# TRADING HOUSES BY PRODUCT

|                                                            | AF | AA | NE | WE | EE | SA | NA |                                                    | AF | AA | NE | WE | EE | SA | NA  |
|------------------------------------------------------------|----|----|----|----|----|----|----|----------------------------------------------------|----|----|----|----|----|----|-----|
| <u>NICKEL IN ORES, CONCENTRATES AND SCRAP</u>              |    |    |    |    |    |    |    | <u>PRIMARY TANKAGE</u>                             |    |    |    |    |    |    |     |
| MURCOL INC.                                                |    | X  |    | X  | X  |    |    | TUTTAVIK INC.                                      |    | X  |    | X  |    |    | X   |
| PANDIT INTERNATIONAL                                       | X  | X  | X  |    |    | X  |    |                                                    |    |    |    |    |    |    |     |
| PHILIPP BROTHERS (CANADA) LTD.                             | X  | X  |    | X  | X  | X  | X  | <u>RAW HIDES AND SKINS, EXCEPT FUR SKINS *****</u> |    |    |    |    |    |    |     |
| PRINCIPAL INTL. THE TRADING HOUSE                          |    | X  |    | X  |    |    |    |                                                    |    |    |    |    |    |    |     |
| <u>ORES, CONCENTRATES AND SCRAP, PRECIOUS METALS</u>       |    |    |    |    |    |    |    | <u>CALF AND KIP SKINS, RAW</u>                     |    |    |    |    |    |    |     |
|                                                            |    |    |    |    |    |    |    | B.R.T. TRADING HIDES LTD.                          |    | X  |    | X  |    |    |     |
| <u>GOLD IN ORES AND CONCENTRATES</u>                       |    |    |    |    |    |    |    | KANEMATSU-GOSHO (CANADA) INC.                      |    | X  |    |    |    |    |     |
| PANDIT INTERNATIONAL                                       | X  | X  | X  |    |    | X  |    | MARTIN & STEWART INC.                              | X  | X  | X  | X  | X  | X  | X   |
|                                                            |    |    |    |    |    |    |    | <u>CATTLE HIDES, RAW</u>                           |    |    |    |    |    |    |     |
| <u>PREC METALS IN ORES, CONC/SCRAP/SWEEPINGS NES</u>       |    |    |    |    |    |    |    | B.R.T. TRADING HIDES LTD.                          |    | X  |    | X  |    |    |     |
| PANDIT INTERNATIONAL                                       | X  | X  | X  |    |    | X  |    | CANADA PACKERS INC. INT'L TRADE DIV.               |    | X  | X  | X  | X  | X  | X   |
|                                                            |    |    |    |    |    |    |    | HALFORD HIDE AND LEATHER CO. LTD.                  |    | X  |    | X  |    |    | X   |
| <u>ORES, CONCENTRATES AND SCRAP, ZINC *****</u>            |    |    |    |    |    |    |    | MARTIN & STEWART INC.                              | X  | X  | X  | X  | X  | X  | X   |
|                                                            |    |    |    |    |    |    |    | R.S. ROBINSON'S SONS (1971) LTD.                   |    | X  | X  | X  |    | X  |     |
| <u>ZINC IN ORES, CONCENTRATES AND SCRAP</u>                |    |    |    |    |    |    |    | <u>HIDES AND SKINS, RAW NES</u>                    |    |    |    |    |    |    |     |
| ATAC INTERNATIONAL INC.                                    | X  | X  | X  | X  | X  |    | X  | B.R.T. TRADING HIDES LTD.                          |    | X  |    | X  |    |    |     |
| MITSUBISHI CANADA LIMITED                                  | X  | X  |    | X  |    | X  | X  | HALFORD HIDE AND LEATHER CO. LTD.                  |    | X  |    | X  |    |    | X   |
| MITSUI & CO. (CANADA) LTD.                                 |    |    |    |    |    |    |    | MARTIN & STEWART INC.                              | X  | X  | X  | X  | X  | X  | X   |
| NOVAL INTERNATIONAL INC.                                   |    |    | X  | X  |    |    |    | SHARPEAGLE ENTERPRISES LIMITED                     |    | X  |    |    |    |    |     |
| PANDIT INTERNATIONAL                                       | X  | X  | X  |    |    | X  |    |                                                    |    |    |    |    |    |    |     |
| PHILIPP BROTHERS (CANADA) LTD.                             | X  | X  |    | X  | X  | X  | X  | <u>HORSE HIDES, RAW</u>                            |    |    |    |    |    |    |     |
| PRINCIPAL INTL. THE TRADING HOUSE                          |    | X  |    | X  |    |    |    | B.R.T. TRADING HIDES LTD.                          |    | X  |    | X  |    |    |     |
| <u>ORES, CONCENTRATES &amp; SCRAP, OTHER METAL BEARING</u> |    |    |    |    |    |    |    | MARTIN & STEWART INC.                              | X  | X  | X  | X  | X  | X  | X   |
|                                                            |    |    |    |    |    |    |    |                                                    |    |    |    |    |    |    |     |
| <u>CHROME IN ORES AND CONCENTRATES</u>                     |    |    |    |    |    |    |    | <u>SHEEP AND LAMB SKINS, RAW NES</u>               |    |    |    |    |    |    |     |
| PANDIT INTERNATIONAL                                       | X  | X  | X  |    |    | X  |    | B.R.T. TRADING HIDES LTD.                          |    | X  |    | X  |    |    |     |
|                                                            |    |    |    |    |    |    |    | MARTIN & STEWART INC.                              | X  | X  | X  | X  | X  | X  | X   |
| <u>METAL BEARING ORES, CONCENTRATES &amp; SCRAP NES</u>    |    |    |    |    |    |    |    | <u>RUBBER AND ALLIED GUMS, NATURAL *****</u>       |    |    |    |    |    |    |     |
| AMALGAMET CANADA                                           |    | X  | X  | X  |    | X  | X  |                                                    |    |    |    |    |    |    |     |
| FREMAH INTERNATIONAL TRADING INC.                          |    | X  |    | X  |    | X  |    | <u>CRUDE NATURAL RUBBER, EXCEPT LATEX</u>          |    |    |    |    |    |    |     |
| LEUSYCO CANADA LIMITED                                     |    | X  |    |    |    |    |    | PUNDA MERCANTILE INC.                              | X  | X  |    | X  | X  | X  | X   |
| MITSUBISHI CANADA LIMITED                                  | X  | X  |    | X  |    | X  | X  |                                                    |    |    |    |    |    |    |     |
| PANDIT INTERNATIONAL                                       | X  | X  | X  |    |    | X  |    | <u>SAND AND GRAVEL *****</u>                       |    |    |    |    |    |    |     |
| PHILIPP BROTHERS (CANADA) LTD.                             | X  | X  |    | X  | X  | X  | X  |                                                    |    |    |    |    |    |    |     |
| SAMSUNG COMPANY LTD.                                       |    | X  |    |    |    |    |    | <u>SAND AND GRAVEL NES</u>                         |    |    |    |    |    |    |     |
|                                                            |    |    |    |    |    |    |    | RAMSEN ENGINEERING ASSOCIATES INC.                 |    |    |    |    |    |    | X X |
| <u>TUNGSTIC OXIDES IN ORES AND CONCENTRATES</u>            |    |    |    |    |    |    |    | <u>SILICA SAND</u>                                 |    |    |    |    |    |    |     |
| PANDIT INTERNATIONAL                                       | X  | X  | X  |    |    | X  |    | PANDIT INTERNATIONAL                               | X  | X  | X  |    |    |    | X   |
| <u>PRIMARY TANKAGE *****</u>                               |    |    |    |    |    |    |    |                                                    |    |    |    |    |    |    |     |

# TRADING HOUSES BY PRODUCT

## SEEDS FOR SOWING \*\*\*\*\*

### ALFALFA SEED

METRO INTERNATIONAL TRADING COMPANY  
MITSUBISHI CANADA LIMITED  
PARSONS SEEDS LIMITED.  
SEED-LINK DIV. OF LANDIS SEED COA. LTD.  
SEENA INTERNATIONAL CORPORATION

### BENT GRASS SEED

SEED-LINK DIV. OF LANDIS SEED COA. LTD.

### CLOVER SEED

METRO INTERNATIONAL TRADING COMPANY  
PARSONS SEEDS LIMITED.  
SEED-LINK DIV. OF LANDIS SEED COA. LTD.

### GRASS SEED NES

AGRO COMPANY OF CANADA LIMITED  
FREMAM INTERNATIONAL TRADING INC.  
G. VAN KAM TRADING CO. LTD.  
OMEXI IMPORT EXPORT INC.  
PARSONS SEEDS LIMITED.  
SEED-LINK DIV. OF LANDIS SEED COA. LTD.  
XCAN GRAIN LIMITED

### GRASS SEED, TIMOTHY

PARSONS SEEDS LIMITED.  
SEED-LINK DIV. OF LANDIS SEED COA. LTD.

### SEEDS FOR SOWING NES

B.D.C. COMMODITY EXPORT LTD.  
MABUK TRADING INC.  
METRO INTERNATIONAL TRADING COMPANY  
MODERNA CANADA  
OMEXI IMPORT EXPORT INC.  
PARSONS SEEDS LIMITED.  
XCAN GRAIN LIMITED  
VBM CANADA INTERNATIONAL (IMPEX) INC.

## STONE, CRUDE \*\*\*\*\*

### BUILDING STONE, ROUGH NES

INTERNATIONAL TECHNICAL SUPPLY (ITS) INC

AF AA NE WE EE SA MA

### GRANITE, ROUGH

INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
KENNEDY ROSS & ASSOC.  
MITSUBISHI CANADA LIMITED

### STONE, CRUDE NES

INTERNATIONAL TECHNICAL SUPPLY (ITS) INC

### STONE, CRUSHED, INCLUDING STONE REFUSE NES

HI-TEC INDUSTRIAL PROD. DIV OF RHG LTD  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
RAMSEN ENGINEERING ASSOCIATES INC.

### VEGETABLE MATERIALS, INEDIBLE, OTHER CRUDE

### CRUDE VEGETABLE MATERIALS, INEDIBLE NES

BACON INTERNATIONAL MARKETING LTD.  
BARTRAM-WOOD LIMITED  
BASTIN INTERNATIONAL  
CANADA PACKERS INC. INT'L TRADE DIV.  
CANADIAN HONEY & FINE FOODS EXPORTERS  
CANADIAN SOURCE IMPORTS & EXPORTS INC.  
CLIMIS EXPORT INC.  
CWTG CANADA WEST TRADING CORPORATION  
KAWASHO INTERNATIONAL CANADA LTD.  
MELROSE INTERNATIONAL TRADING (1987) LTD  
MIRATRADE INTL. DIV OF OGILVIE MILLS LTD  
NICHIMEN CANADA INC.  
PLANRITE TRADING CO. LTD.  
SMITH BROKERAGE LIMITED  
UNIVERSAL MARKETING LTD.

### VEGETABLE TEXTILE FIBRES, OTHER \*\*\*\*\*

### VEGETABLE TEXTILE FIBRES AND WASTE NES

DOMESTIC CONVERTERS INC.

### WASTE AND SCRAP MATERIALS \*\*\*\*\*

### WASTE MATERIALS NES

BARTRAM-WOOD LIMITED  
PACIFIC METALS LTD.  
TIN-TECH INDUSTRIES LTD.  
TORCHFIRE CANADA INC.

AF AA NE WE EE SA MA

# TRADING HOUSES BY PRODUCT

|                                                      | AF | AA | WE | WE | EE | SA | NA |
|------------------------------------------------------|----|----|----|----|----|----|----|
| <b>WASTE PAPER</b>                                   |    |    |    |    |    |    |    |
| BALCORP LIMITED                                      |    | X  |    |    |    |    |    |
| J.C. FIBERS INC.                                     |    |    |    | X  |    |    | X  |
| LADIMEX INC.                                         |    |    |    | X  |    | X  |    |
| MAKO ENTERPRISES LTD.                                |    | X  | X  | X  |    |    | X  |
| METRO INTERNATIONAL TRADING COMPANY                  |    | X  |    |    |    |    | X  |
| SCOTTHALLS LIMITED                                   |    | X  |    | X  |    | X  |    |
| TACONIC CORPORATION LTD.                             | X  | X  | X  |    |    | X  | X  |
| TIM-TECH INDUSTRIES LTD.                             |    |    |    |    |    |    | X  |
| <b>WOOD MATERIALS, OTHER CRUDE *****</b>             |    |    |    |    |    |    |    |
| <b>BOLTS AND ROUND TIMBER NES</b>                    |    |    |    |    |    |    |    |
| COLEMAN ASSOCIATES (CONSULTING) LTD.                 |    | X  |    |    |    |    |    |
| DARECO INC.                                          |    | X  | X  |    |    |    |    |
| MCLEOD FOREST PRODUCTS LIMITED                       |    |    |    | X  |    | X  | X  |
| NEOS FOREST PRODUCTS LTD.                            |    |    |    |    |    | X  |    |
| PANDIT INTERNATIONAL                                 | X  | X  | X  |    |    | X  |    |
| SINOCAN HOLDINGS LIMITED                             |    | X  |    |    |    |    |    |
| <b>CRUDE WOOD MATERIALS NES</b>                      |    |    |    |    |    |    |    |
| ATLANTIC TRADERS LIMITED                             |    |    |    |    |    | X  |    |
| MAKO ENTERPRISES LTD.                                |    | X  | X  | X  |    |    | X  |
| MITSUBISHI CANADA LIMITED                            | X  | X  |    | X  |    | X  | X  |
| SUN ATLANTIC INC.                                    |    |    |    |    |    | X  | X  |
| TASHIA INTERTRADE INC.                               |    | X  |    |    |    | X  |    |
| <b>POLES, TELEGRAPH, TELEPHONE &amp; POWER TRANS</b> |    |    |    |    |    |    |    |
| DARECO INC.                                          |    | X  | X  |    |    |    |    |
| WARD BEDAS (CANADA) LIMITED                          | X  | X  | X  | X  |    |    |    |
| <b>PULPHOOD</b>                                      |    |    |    |    |    |    |    |
| ATGLE HOLDINGS LIMITED                               |    |    |    | X  |    |    |    |
| CAPEX INDUSTRIES CORPORATION LTD.                    |    |    | X  |    | X  |    |    |
| INTERNATIONAL TRADE SERVICES COMPANY                 | X  | X  |    |    |    |    |    |
| LTC ENTERPRISES INC.                                 |    | X  |    |    |    |    |    |
| MAKO ENTERPRISES LTD.                                |    | X  | X  | X  |    |    | X  |
| MITSUBISHI CANADA LTD.                               | X  | X  | X  | X  | X  | X  | X  |
| MUTUAL FOREST INDUSTRIES LTD.                        | X  | X  |    |    |    |    |    |
| PREMIERE MARKETING INTERNATIONAL INC.                |    |    | X  | X  | X  |    |    |
| SUMITOMO CANADA LIMITED                              |    | X  |    |    |    | X  | X  |
| TOM DYER ENTERPRISES INC.                            |    |    |    |    |    |    | X  |
| <b>PULPHOOD CHIPS</b>                                |    |    |    |    |    |    |    |
| MITSUBISHI CANADA LIMITED                            | X  | X  |    | X  |    | X  | X  |

|                                        | AF | AA | WE | WE | EE | SA | NA |
|----------------------------------------|----|----|----|----|----|----|----|
| <b>REDCO TRADING CORPORATION</b>       |    |    |    |    |    |    |    |
|                                        |    | X  |    |    |    |    |    |
| <b>WOOL AND FINE ANIMAL HAIR *****</b> |    |    |    |    |    |    |    |
| <b>FINE ANIMAL HAIR AND HAIR TOPS</b>  |    |    |    |    |    |    |    |
| R.S. ROBINSON'S SONS (1971) LTD.       |    | X  | X  | X  |    |    | X  |

## AF | AA | NE | WE | EE | SA | NA

ABRASIVE BASIC PRODUCTS \*\*\*\*\*

TRACOMEX INTERNATIONAL ENRG.

A.D. BURFORD INTERNATIONAL LIMITED  
TRACOMEX INTERNATIONAL ENRG.

TRACOMEX INTERNATIONAL ENRG.

BASEMARK MARKETING LIMITED

## ADHESIVE NES

A.D. BURFORD INTERNATIONAL LIMITED  
ECOTHERM INC.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC

### D.D.T DUSTS, SOLUTIONS AND POWDERS

|                    |   |   |   |
|--------------------|---|---|---|
| SCOTTHALLS LIMITED | X | X | X |
|--------------------|---|---|---|

|                                      |   |   |   |   |   |   |
|--------------------------------------|---|---|---|---|---|---|
| INTERNATIONAL COMMODITIES EXPORT CO. | X | X | X | X | X | X |
|--------------------------------------|---|---|---|---|---|---|

|                                      |   |   |   |   |   |   |
|--------------------------------------|---|---|---|---|---|---|
| INTERNATIONAL COMMODITIES EXPORT CO. | X | X | X | X | X | X |
|--------------------------------------|---|---|---|---|---|---|

|                          |   |   |   |   |  |   |   |
|--------------------------|---|---|---|---|--|---|---|
| CANADIAN TRADERS LIMITED | X | X | X | X |  | X | X |
|--------------------------|---|---|---|---|--|---|---|

|                                        |   |   |   |   |
|----------------------------------------|---|---|---|---|
| COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE | X | X | X | X |
|----------------------------------------|---|---|---|---|

|                                      |   |   |   |   |   |   |
|--------------------------------------|---|---|---|---|---|---|
| INTERNATIONAL COMMODITIES EXPORT CO. | X | X | X | X | X | X |
|--------------------------------------|---|---|---|---|---|---|

|                            |   |   |   |  |  |   |
|----------------------------|---|---|---|--|--|---|
| WACTOL ENTERPRISES LIMITED | X | X | X |  |  | X |
|----------------------------|---|---|---|--|--|---|

|                             |   |   |   |   |
|-----------------------------|---|---|---|---|
| WARD BEDAS (CANADA) LIMITED | X | X | X | X |
|-----------------------------|---|---|---|---|

|                        |   |  |   |  |   |   |
|------------------------|---|--|---|--|---|---|
| H. FINE & SONS LIMITED | X |  | X |  | X | X |
|------------------------|---|--|---|--|---|---|

|                                    |   |   |   |   |  |   |
|------------------------------------|---|---|---|---|--|---|
| A.D. BURFORD INTERNATIONAL LIMITED | X | X | X | X |  | X |
|------------------------------------|---|---|---|---|--|---|

|                                        |   |   |   |   |
|----------------------------------------|---|---|---|---|
| COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE | X | X | X | X |
|----------------------------------------|---|---|---|---|

|                                      |   |   |   |   |   |   |
|--------------------------------------|---|---|---|---|---|---|
| INTERNATIONAL COMMODITIES EXPORT CO. | X | X | X | X | X | X |
|--------------------------------------|---|---|---|---|---|---|

|                        |   |  |  |  |  |
|------------------------|---|--|--|--|--|
| WORDSUD EXCHANGE TRADE | X |  |  |  |  |
|------------------------|---|--|--|--|--|

|                      |   |   |   |  |  |   |
|----------------------|---|---|---|--|--|---|
| PANDIT INTERNATIONAL | X | X | X |  |  | X |
|----------------------|---|---|---|--|--|---|

VINAMEDIC INC.

|                             |   |   |   |   |  |
|-----------------------------|---|---|---|---|--|
| WARD BEDAS (CANADA) LIMITED | X | X | X | X |  |
|-----------------------------|---|---|---|---|--|

|                   |   |   |   |
|-------------------|---|---|---|
| SCOTHALLS LIMITED | X | X | X |
|-------------------|---|---|---|

|                   |   |   |   |
|-------------------|---|---|---|
| SCOTHALLS LIMITED | X | X | X |
|-------------------|---|---|---|

|                                    |   |   |  |  |
|------------------------------------|---|---|--|--|
| CANPAK INTERNATIONAL TRADING CORP. | X | X |  |  |
|------------------------------------|---|---|--|--|

|                   |   |   |   |
|-------------------|---|---|---|
| SCOTHALLS LIMITED | X | X | X |
|-------------------|---|---|---|

|                    |   |   |   |
|--------------------|---|---|---|
| SCOTTHALLS LIMITED | X | X | X |
|--------------------|---|---|---|

|                                        |   |   |   |   |  |  |  |  |
|----------------------------------------|---|---|---|---|--|--|--|--|
| COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE | X | X | X | X |  |  |  |  |
|----------------------------------------|---|---|---|---|--|--|--|--|

|                                      |   |   |   |   |   |   |
|--------------------------------------|---|---|---|---|---|---|
| INTERNATIONAL COMMODITIES EXPORT CO. | X | X | X | X | X | X |
|--------------------------------------|---|---|---|---|---|---|

|                       |  |   |   |   |  |  |   |
|-----------------------|--|---|---|---|--|--|---|
| NAKO ENTERPRISES LTD. |  | X | X | X |  |  | X |
|-----------------------|--|---|---|---|--|--|---|

MITSUBISHI CANADA LTD.      X   X   X   X   X   X   X

|                      |   |   |   |  |  |   |
|----------------------|---|---|---|--|--|---|
| PANDIT INTERNATIONAL | X | X | X |  |  | X |
|----------------------|---|---|---|--|--|---|

[illegible]

|                            |   |   |   |  |  |   |
|----------------------------|---|---|---|--|--|---|
| WACTOL ENTERPRISES LIMITED | X | X | X |  |  | X |
|----------------------------|---|---|---|--|--|---|

|                    |   |   |   |
|--------------------|---|---|---|
| SCOTTHALLS LIMITED | X | X | X |
|--------------------|---|---|---|

|                    |   |   |   |
|--------------------|---|---|---|
| SCOTTHALLS LIMITED | X | X | X |
|--------------------|---|---|---|

|                          |  |  |  |  |   |
|--------------------------|--|--|--|--|---|
| CARICAN TRADING CO. INC. |  |  |  |  | X |
|--------------------------|--|--|--|--|---|

|                        |   |  |  |  |  |
|------------------------|---|--|--|--|--|
| NORDSUD EXCHANGE TRADE | X |  |  |  |  |
|------------------------|---|--|--|--|--|

**ALCOHOLS AND THEIR DERIVATIVES** **163**

|                                       |   |   |   |   |   |   |
|---------------------------------------|---|---|---|---|---|---|
| CANADA PACKERS INC. INT'L. TRADE DIV. | X | X | X | X | X | X |
|---------------------------------------|---|---|---|---|---|---|



# TRADING HOUSES BY PRODUCT

|                                                             | AF | AA | NE | ME | EE | SA | NA |                                                            | AF | AA | NE | ME | EE | SA | NA |
|-------------------------------------------------------------|----|----|----|----|----|----|----|------------------------------------------------------------|----|----|----|----|----|----|----|
| PUNDA MERCANTILE INC.                                       | X  | X  |    | X  | X  | X  | X  | LABONTHU IMPORT EXPORT INC.                                |    | X  |    |    |    |    |    |
| <u>ETHYLENE GLYCOL, MONO-</u>                               |    |    |    |    |    |    |    | METRO INTERNATIONAL TRADING COMPANY                        |    | X  |    |    |    |    | X  |
| INTERNATIONAL COMMODITIES EXPORT CO.                        | X  | X  | X  | X  | X  | X  |    | MITSUI & CO. (CANADA) LTD.                                 |    |    |    |    |    |    |    |
|                                                             |    |    |    |    |    |    |    | UNIVERSAL TRADING DIV OF 751721 ONT. INC                   | X  | X  |    |    |    |    |    |
| <u>METHYL ALCOHOL</u>                                       |    |    |    |    |    |    |    | <u>ALUMINUM PIPE AND TUBING</u>                            |    |    |    |    |    |    |    |
| KENNEDY ROSS & ASSOC.                                       |    |    | X  |    |    |    |    | MITSUI & CO. (CANADA) LTD.                                 |    |    |    |    |    |    |    |
| METRO INTERNATIONAL TRADING COMPANY                         |    |    | X  |    |    |    | X  | <u>ALUMINUM PLATES</u>                                     |    |    |    |    |    |    |    |
| PANDIT INTERNATIONAL                                        | X  | X  | X  |    |    |    | X  | MITSUI & CO. (CANADA) LTD.                                 |    |    |    |    |    |    |    |
| PUNDA MERCANTILE INC.                                       | X  | X  |    | X  | X  | X  | X  | <u>ALUMINUM SHT &amp; STRIP, &gt; .025" TO .051" THICK</u> |    |    |    |    |    |    |    |
| SUMITOMO CANADA LIMITED                                     |    | X  |    |    |    | X  | X  | IRETON INTERNATIONAL BARTER INC.                           |    | X  |    |    |    |    |    |
| <u>ALUMINUM, INCLUDING ALLOYS *****</u>                     |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                                 |    |    |    |    |    |    |    |
| <u>ALUMINUM AND ALUMINUM ALLOY FABRICATION MATERIAL NES</u> |    |    |    |    |    |    |    | <u>ALUMINUM SHT &amp; STRIP, &gt; .051" TO .125" THICK</u> |    |    |    |    |    |    |    |
| ALPHA WHOLESALE (CANADA) LTD.                               |    |    |    |    |    |    | X  | IRETON INTERNATIONAL BARTER INC.                           |    | X  |    |    |    |    |    |
| BETA COMPANY                                                |    |    |    | X  |    |    |    | MITSUI & CO. (CANADA) LTD.                                 |    |    |    |    |    |    |    |
| CANADA TRADE GROUP INC.                                     | X  | X  | X  | X  | X  | X  | X  | <u>ALUMINUM SHT &amp; STRIP, &gt; .125" THICKNESS</u>      |    |    |    |    |    |    |    |
| INTERNATIONAL FACTORY SALES SERVICE LTD.                    |    | X  |    |    |    |    | X  | IRETON INTERNATIONAL BARTER INC.                           |    | X  |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                    | X  |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                                 |    |    |    |    |    |    |    |
| IRETON INTERNATIONAL BARTER INC.                            |    |    | X  |    |    |    |    | <u>ALUMINUM SHT &amp; STRIP, UP TO .025" THICKNESS</u>     |    |    |    |    |    |    |    |
| METRATRDE LIMITED                                           | X  |    |    |    |    |    |    | IRETON INTERNATIONAL BARTER INC.                           |    | X  |    |    |    |    |    |
| METRO INTERNATIONAL TRADING COMPANY                         |    |    | X  |    |    |    | X  | MITSUI & CO. (CANADA) LTD.                                 |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                                  |    |    |    |    |    |    |    | <u>ALUMINUM WIRE AND CABLE, NOT INSULATED</u>              |    |    |    |    |    |    |    |
| <u>ALUMINUM BARS AND RODS NES</u>                           |    |    |    |    |    |    |    | A.D. BURFORD INTERNATIONAL LIMITED                         | X  | X  | X  | X  |    |    | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                    | X  |    |    |    |    |    |    | HURCOL INC.                                                |    | X  |    | X  | X  |    |    |
| MITSUI & CO. (CANADA) LTD.                                  |    |    |    |    |    |    |    | IRETON INTERNATIONAL BARTER INC.                           |    | X  |    |    |    |    |    |
| <u>ALUMINUM CASTINGS</u>                                    |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                                 |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                                  |    |    |    |    |    |    |    | <u>STRUCTURAL SHAPES, ALUMINUM</u>                         |    |    |    |    |    |    |    |
| <u>ALUMINUM FOIL OR LEAF</u>                                |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                                 |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                                  |    |    |    |    |    |    |    | <u>ASBESTOS AND ASBESTOS-CEMENT BASIC PRODUCTS</u>         |    |    |    |    |    |    |    |
| <u>ALUMINUM FORGINGS</u>                                    |    |    |    |    |    |    |    | <u>ASBESTOS &amp; ASBESTOS-CEMENT BASIC PRODUCTS NES</u>   |    |    |    |    |    |    |    |
| IRETON INTERNATIONAL BARTER INC.                            |    |    | X  |    |    |    |    | BASEMARK MARKETING LIMITED                                 |    | X  | X  |    |    |    | X  |
| MITSUI & CO. (CANADA) LTD.                                  |    |    |    |    |    |    |    | DARECO INC.                                                |    | X  | X  |    |    |    |    |
| <u>ALUMINUM PASTE AND ALUMINUM POWDER</u>                   |    |    |    |    |    |    |    | FRANK ROBY EXPORTING CO.                                   |    | X  | X  |    |    |    | X  |
| MITSUI & CO. (CANADA) LTD.                                  |    |    |    |    |    |    |    | <u>ASBESTOS &amp; ASBESTOS-CEMENT BLDG MATERIALS NES</u>   |    |    |    |    |    |    |    |
| <u>ALUMINUM PIGS/INGOTS ETC &amp; EXTRUDED WIRE BARS</u>    |    |    |    |    |    |    |    | BRENDEX TRADING LIMITED                                    |    |    |    |    |    |    | X  |
| CAPEX INDUSTRIES CORPORATION LTD.                           |    |    |    | X  |    | X  |    | CONTINUED....                                              |    |    |    |    |    |    |    |
| HURCOL INC.                                                 |    | X  |    | X  | X  |    |    |                                                            |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                                          | AF | AA | ME | WE | EE | SA | NA |
|----------------------------------------------------------|----|----|----|----|----|----|----|
| FRANK ROBY EXPORTING CO.                                 |    | X  | X  |    |    | X  |    |
| INTRAFINA LTD.                                           |    |    | X  |    |    |    |    |
| <b>ASBESTOS CEMENT SHINGLES AND SIDING</b>               |    |    |    |    |    |    |    |
| CANADIAN FOREIGN TRADE CO.                               |    |    | X  |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 | X  |    |    |    |    |    |    |
| WACTOL ENTERPRISES LIMITED                               | X  | X  | X  |    |    | X  |    |
| <b>ASBESTOS CLOTH, DRYER FELTS &amp; SHT, WOV/FELTED</b> |    |    |    |    |    |    |    |
| FRANK ROBY EXPORTING CO.                                 |    | X  | X  |    |    | X  |    |
| <b>ASBESTOS PACKING</b>                                  |    |    |    |    |    |    |    |
| CRANE SUPPLY                                             | X  |    |    |    |    | X  |    |
| FRANK ROBY EXPORTING CO.                                 |    | X  | X  |    |    | X  |    |
| RIGBY TRADE LIMITED                                      | X  | X  | X  | X  |    | X  |    |
| <b>BATTS, BATTING, WADDING AND FELT *****</b>            |    |    |    |    |    |    |    |
| <b>BATTS, BATTING AND WADDING NES</b>                    |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    |
| <b>BATTS, BATTING AND WADDING, COTTON</b>                |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    |
| <b>FELT, EXCEPT PAPERMAKERS' FELTS</b>                   |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    |
| <b>BOLTS, NUTS, NAILS, SCREWS AND BASIC HARDWARE</b>     |    |    |    |    |    |    |    |
| <b>BASIC HARDWARE NES</b>                                |    |    |    |    |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED                       | X  | X  | X  | X  |    | X  |    |
| ACAMAR TRADING INC.                                      |    | X  |    |    |    |    |    |
| ALPHA WHOLESALE (CANADA) LTD.                            |    |    |    |    |    |    | X  |
| CANADIAN TRADERS LIMITED                                 | X  | X  | X  | X  |    | X  | X  |
| CONTECH TRADING CO. LIMITED                              |    |    |    |    |    | X  |    |
| CVG INTERNATIONAL INC.                                   | X  | X  |    | X  |    | X  |    |
| INTERMARK TRADING LTD.                                   |    | X  |    |    |    | X  | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 | X  |    |    |    |    |    |    |
| MIDDLE EAST TELECOM CONSULTANTS                          |    |    | X  |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    |
| REA-FAC AGENCIES LTD.                                    |    |    |    |    |    |    | X  |
| TASMA INTERTRADE INC.                                    |    | X  |    |    |    | X  |    |
| TRONCO INTERNATIONAL                                     |    | X  | X  |    |    | X  | X  |

|                                                         | AF | AA | ME | WE | EE | SA | NA |
|---------------------------------------------------------|----|----|----|----|----|----|----|
| <b>BOLTS &amp; HEADED OR THRD RODS, W/O NUTS NES</b>    |    |    |    |    |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED                      | X  | X  | X  | X  |    | X  |    |
| BRENDEX TRADING LIMITED                                 |    |    |    |    |    |    | X  |
| CONTECH TRADING CO. LIMITED                             |    |    |    |    |    |    | X  |
| CRANE SUPPLY                                            | X  |    |    |    |    |    | X  |
| CVG INTERNATIONAL INC.                                  | X  | X  |    | X  |    | X  |    |
| MARTELL EXPORTING LTD.                                  | X  | X  | X  | X  |    | X  |    |
| MIDEX INTERNATIONAL INC.                                |    |    |    |    |    |    | X  |
| MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    |
| REA-FAC AGENCIES LTD.                                   |    |    |    |    |    |    | X  |
| TRACOMEX INTERNATIONAL ENRG.                            |    | X  | X  |    |    | X  |    |
| WEST INDIA TRADING CO. INC.                             |    |    |    | X  |    | X  | X  |
| <b>BOLTS AND NUTS, BRASS</b>                            |    |    |    |    |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED                      | X  | X  | X  | X  |    | X  |    |
| METRATRDE LIMITED                                       | X  |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    |
| <b>BUILDERS, HARDWARE NES</b>                           |    |    |    |    |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED                      | X  | X  | X  | X  |    | X  |    |
| ALLTRADE ENTERPRISES LIMITED                            |    |    |    |    |    | X  | X  |
| BRENDEX TRADING LIMITED                                 |    |    |    |    |    | X  |    |
| BRITNELL TRADING INC.                                   |    |    |    | X  |    |    | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                | X  |    |    |    |    |    |    |
| MARTELL EXPORTING LTD.                                  | X  | X  | X  | X  |    | X  |    |
| METRO INTERNATIONAL TRADING COMPANY                     |    | X  |    |    |    |    | X  |
| MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    |
| RAMSEN ENGINEERING ASSOCIATES INC.                      |    |    |    |    |    | X  | X  |
| REGOR INTERNATIONAL INC.                                | X  |    |    |    |    | X  |    |
| TRI-TANIK ENTERPRISES LTD.                              |    | X  |    |    |    |    | X  |
| UNIVERSAL MARKETING AGENCIES                            |    |    |    |    |    |    | X  |
| <b>CAP SCREWS</b>                                       |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    |
| TRACOMEX INTERNATIONAL ENRG.                            |    | X  | X  |    |    | X  |    |
| <b>CUT NAILS, EXCEPT RAIL SPIKES</b>                    |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    |
| <b>FURNITURE, CABINET &amp; CASKET FTGS, EXC SPRING</b> |    |    |    |    |    |    |    |
| JOHN F. DURAS COMPANY                                   |    |    |    |    |    |    | X  |
| MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    |
| R.A.M. CORPORATION INC.                                 |    |    |    |    |    |    | X  |

## | AF | AA | ME | WE | EE | SA | NA |

**ALLTRADE ENTERPRISES LIMITED**

BRICKS, CLAY, CLAY TILES AND REFRACTORIES •

METRO INTERNATIONAL TRADING COMPANY

# TRADING HOUSES BY PRODUCT

|                                                        | AF  | AA | ME | WE | EE | SA | NA |  | AF                                                       | AA | ME | WE | EE | SA | NA |
|--------------------------------------------------------|-----|----|----|----|----|----|----|--|----------------------------------------------------------|----|----|----|----|----|----|
| <b>EARTHENWARE TILES, FLOOR/WALL &lt; 2.5 X 2.5</b>    | INS |    |    |    |    |    |    |  | <b>CHAIN *****</b>                                       |    |    |    |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED                     | X   | X  | X  | X  |    | X  |    |  | <b>CHAIN, POWER TRANSMISSION AND CONVEYOR</b>            |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC               | X   |    |    |    |    |    |    |  | GENSET SUPPLY & SERVICE INC.                             |    | X  |    |    |    |    |
| SENEY ENTERPRISES INC.                                 |     | X  |    |    |    | X  |    |  |                                                          |    |    |    |    |    |    |
| <b>EARTHENWARE TILES, FLOOR/WALL 2.5 X 2.5 &gt; 10</b> | INS |    |    |    |    |    |    |  | <b>COIL CHAIN UNDER 9/8 INCHES IN SIZE /1 1/8"/</b>      |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC               | X   |    |    |    |    |    |    |  | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 | X  |    |    |    |    |    |
| SENEY ENTERPRISES INC.                                 |     | X  |    |    |    | X  |    |  | <b>CHEMICAL ELEMENTS *****</b>                           |    |    |    |    |    |    |
| <b>FIRE BRICK AND SIMILAR SHAPES NES</b>               |     |    |    |    |    |    |    |  | <b>CHEMICAL ELEMENTS NES</b>                             |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC               | X   |    |    |    |    |    |    |  | AMALGAMET CANADA                                         |    | X  | X  | X  | X  | X  |
| <b>MAGNESIA, DEAD BURNED OR SINTERED</b>               |     |    |    |    |    |    |    |  | SAMSUNG COMPANY LTD.                                     |    | X  |    |    |    |    |
| PANDIT INTERNATIONAL                                   | X   | X  | X  |    |    | X  |    |  | SOGELCO INTERNATIONAL INC.                               |    | X  | X  |    |    | X  |
| <b>CEMENT AND CONCRETE BASIC PRODUCTS *****</b>        |     |    |    |    |    |    |    |  | <b>CHLORINE</b>                                          |    |    |    |    |    |    |
| <b>CEMENT AND CONCRETE BASIC PRODUCTS NES</b>          |     |    |    |    |    |    |    |  | PRAIRIE INDUSTRIAL CHEMICALS INC.                        | X  |    |    |    |    | X  |
| CANADIAN TRADERS LIMITED                               | X   | X  | X  | X  |    | X  | X  |  | <b>IODINE</b>                                            |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC               | X   |    |    |    |    |    |    |  | PANDIT INTERNATIONAL                                     | X  | X  | X  |    | X  |    |
| PLANRITE TRADING CO. LTD.                              |     | X  |    |    |    |    |    |  | <b>NON-METAL CHEMICAL ELEMENTS NES</b>                   |    |    |    |    |    |    |
| <b>CEMENT CLINKER</b>                                  |     |    |    |    |    |    |    |  | AMALGAMET CANADA                                         |    | X  | X  | X  | X  | X  |
| INTERNATIONAL COMMODITIES EXPORT CO.                   | X   | X  | X  | X  | X  | X  |    |  | BADY (IN-EX) INTERNATIONAL INC.                          | X  | X  | X  | X  | X  | X  |
| <b>CEMENT NES</b>                                      |     |    |    |    |    |    |    |  | CANADIAN COMMERCE & ENGINEERING CORP.                    |    | X  |    |    |    |    |
| AMALGAMATED GLOBAL ENTERPRISES INC.                    | X   | X  | X  |    |    |    |    |  | PANDIT INTERNATIONAL                                     | X  | X  | X  |    | X  |    |
| CAN-AFRIC ENTERPRISES INC.                             | X   |    |    |    |    |    |    |  | <b>CHEMICAL SPECIALTIES, INDUSTRIAL *****</b>            |    |    |    |    |    |    |
| CANYEN INTERNATIONAL CORPORATION                       |     |    | X  |    |    |    |    |  | <b>AUTOMOTIVE CHEMICALS NES</b>                          |    |    |    |    |    |    |
| CAPEX INDUSTRIES CORPORATION LTD.                      |     |    | X  |    | X  |    |    |  | CANADIAN HONEY & FINE FOODS EXPORTERS                    |    |    | X  |    |    |    |
| COMPAGNIE D'IMPORTATION & D'EXPORTATION                | X   |    | X  |    |    |    |    |  | COLEMAN & COLEMAN INC.                                   | X  | X  |    |    |    | X  |
| CRANE SUPPLY                                           | X   |    |    |    |    | X  |    |  | GENTRA IMPEX                                             |    | X  |    |    |    |    |
| FIRST MCCARTHY CAPITAL CORPORATION                     |     | X  |    |    | X  | X  | X  |  | <b>CARBON, ACTIVATED</b>                                 |    |    |    |    |    |    |
| INTERNATIONAL COMMODITIES EXPORT CO.                   | X   | X  | X  | X  | X  | X  |    |  | NORTHEDGE INTERNATIONAL (CANADA) LTD.                    |    |    | X  |    | X  |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC               | X   |    |    |    |    |    |    |  | PERTAMA-TENTAR INC.                                      | X  | X  | X  |    | X  |    |
| METRO INTERNATIONAL TRADING COMPANY                    |     | X  |    |    |    | X  |    |  | <b>CAULKING, SEALING &amp; SOUND DEADENING COMPOUNDS</b> |    |    |    |    |    |    |
| RAMSEN ENGINEERING ASSOCIATES INC.                     |     |    |    |    |    | X  | X  |  | BETA COMPANY                                             |    |    | X  |    |    | X  |
| SEENA INTERNATIONAL CORPORATION                        |     |    | X  |    |    |    |    |  | BRENDEX TRADING LIMITED                                  |    |    |    |    | X  |    |
| UNIVERSAL TRADING DIV OF 751721 ONT. INC               |     | X  | X  |    |    |    |    |  | CRANE SUPPLY                                             | X  |    |    |    | X  |    |
| WACTOL ENTERPRISES LIMITED                             | X   | X  | X  |    |    | X  |    |  | GENTRA IMPEX                                             |    | X  |    |    |    |    |
| <b>CEMENT, WHITE</b>                                   |     |    |    |    |    |    |    |  | HI-TEC INDUSTRIAL PROD. DIV OF RHG LTD                   |    |    |    |    | X  |    |
| INTERNATIONAL COMMODITIES EXPORT CO.                   | X   | X  | X  | X  | X  | X  |    |  | HOLMVALL INTERNATIONAL TRADING INC                       |    |    | X  |    | X  | X  |
|                                                        |     |    |    |    |    |    |    |  | CONTINUED....                                            |    |    |    |    |    |    |



# TRADING HOUSES BY PRODUCT

|                                            | AF | AA | ME | WE | EE | SA | MA |                                          | AF | AA | ME | WE | EE | SA | MA |
|--------------------------------------------|----|----|----|----|----|----|----|------------------------------------------|----|----|----|----|----|----|----|
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC   | X  |    |    |    |    |    |    | MITSUBISHI CANADA LIMITED                | X  | X  |    | X  |    | X  | X  |
| L & R IMPORT EXPORT INC.                   |    | X  |    |    |    | X  |    | MODERNA CANADA                           |    |    |    |    |    | X  |    |
| PROFESSIONAL SANITATION PRODUCTS LTD.      |    |    |    |    |    | X  |    | NOR-SUR RESOURCES LTD.                   |    |    |    |    |    | X  |    |
| SHEELD MARKETING SERVICES INC.             |    | X  | X  | X  |    |    | X  | NORTHEDGE INTERNATIONAL (CANADA) LTD.    |    |    | X  |    |    | X  |    |
| <b>CLAYS AND EARTHS, ACTIVATED</b>         |    |    |    |    |    |    |    | ORIAN INTERNATIONAL TRADING CO. LTD.     | X  | X  | X  |    |    |    |    |
| NORTHEDGE INTERNATIONAL (CANADA) LTD.      |    |    | X  |    |    | X  |    | PANDIT INTERNATIONAL                     | X  | X  | X  |    |    | X  |    |
| <b>COMPOUND CATALYSTS</b>                  |    |    |    |    |    |    |    | PREMIERE MARKETING INTERNATIONAL INC.    |    |    | X  | X  | X  |    |    |
| NORTHEDGE INTERNATIONAL (CANADA) LTD.      |    |    | X  |    |    | X  |    | PUNDA MERCANTILE INC.                    | X  | X  |    | X  | X  | X  | X  |
| <b>INDUSTRIAL CHEMICAL SPECIALTIES NES</b> |    |    |    |    |    |    |    | Q-LUBE MIRABEC INC.                      | X  | X  | X  | X  |    |    | X  |
| CAN-AFRIC ENTERPRISES INC.                 | X  |    |    |    |    |    |    | Q-TEXTE DIV. DE DABDA INC.               | X  |    |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.       |    | X  | X  | X  | X  | X  | X  | SANLIEW TRADING COMPANY                  |    | X  | X  |    |    |    | X  |
| CANADIAN TRADERS LIMITED                   | X  | X  | X  | X  |    | X  | X  | SANMA TRADING CO. LTD.                   |    | X  |    |    |    |    | X  |
| CANEDEX LIMITED                            | X  | X  | X  | X  | X  | X  |    | SEENA INTERNATIONAL CORPORATION          |    |    | X  |    |    |    |    |
| CANEXPORT TRANSCONTINENTAL LIMITED         |    | X  | X  |    |    |    |    | SENEY ENTERPRISES INC.                   |    | X  |    |    |    |    | X  |
| CANVEM INTERNATIONAL CORPORATION           |    |    | X  |    |    |    |    | SHEELD MARKETING SERVICES INC.           |    | X  | X  | X  |    |    | X  |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC.   | X  |    |    |    |    | X  | X  | TACONIC CORPORATION LTD.                 | X  | X  | X  |    |    | X  | X  |
| COLEMAN & COLEMAN INC.                     | X  |    | X  |    |    |    | X  | TERINEX INTERNATIONAL LTD.               |    |    |    | X  |    |    | X  |
| COMPAGNIE D'IMPORTATION & D'EXPORTATION    | X  |    | X  |    |    |    |    | TOM DYER ENTERPRISES INC.                |    |    |    |    |    |    | X  |
| COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE     | X  | X  | X  | X  |    |    |    | UNIVERSAL MARKETING LTD.                 |    | X  |    |    |    |    |    |
| CRANE SUPPLY                               | X  |    |    |    |    | X  |    | UNIVERSAL METAL CO. LIMITED              |    | X  | X  | X  | X  |    | X  |
| DELTONIC TRADING CORP.                     |    |    |    |    |    | X  |    | WARD BEDAS (CANADA) LIMITED              | X  | X  | X  | X  |    |    |    |
| ECOTHERM INC.                              |    |    | X  |    |    |    |    | WOODHOUSE INTL. MARKETING (QUE.) INC.    |    |    |    |    |    | X  | X  |
| ELECTRONIC WHOLESALERS CO. LTD.            |    | X  |    |    |    | X  | X  | ZAIDAN INTERNATIONAL                     |    |    | X  |    |    |    |    |
| HI-TEC INDUSTRIAL PROD. DIV OF RHG LTD     |    |    |    |    |    | X  |    | <b>INDUSTRIAL PESTICIDES</b>             |    |    |    |    |    |    |    |
| HOLMVALL INTERNATIONAL TRADING INC         |    |    |    | X  |    | X  | X  | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | X  |    |    |    |    |    |    |
| HURCOL INC.                                |    | X  |    | X  | X  |    |    | NORTHEDGE INTERNATIONAL (CANADA) LTD.    |    |    | X  |    |    | X  |    |
| IBASCO-INTL. BUYERS & SELLERS CO.          | X  | X  | X  | X  | X  | X  |    | <b>INTERMEDIATE FORMULATIONS</b>         |    |    |    |    |    |    |    |
| INTERCAN MARKETING INC.                    | X  | X  | X  | X  |    |    | X  | HURCOL INC.                              |    | X  |    | X  | X  |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC   | X  |    |    |    |    |    |    | PANDIT INTERNATIONAL                     | X  | X  | X  |    |    | X  |    |
| INTRAFINA LTD.                             |    |    | X  |    |    |    |    | PUNDA MERCANTILE INC.                    | X  | X  |    | X  | X  | X  | X  |
| KA-SHING TRADING CO.                       |    | X  | X  | X  |    |    |    | <b>METALWORKING COMPOUNDS PREPARED</b>   |    |    |    |    |    |    |    |
| KESSLER TECH (CANADA) INC.                 | X  | X  |    |    |    | X  |    | CANADIAN HONEY & FINE FOODS EXPORTERS    |    |    |    | X  |    |    |    |
| KOOT CONSOLIDATED INTERNATIONAL LTD.       | X  |    |    |    |    | X  | X  | IMPO MARK PRODUCTS                       |    |    |    | X  |    |    |    |
| L & R IMPORT EXPORT INC.                   |    | X  |    |    |    | X  |    | Q-LUBE MIRABEC INC.                      | X  | X  | X  | X  |    |    | X  |
| LES ENTREPRISES D'ALIMENT. CHEYMA INC.     |    |    | X  |    |    |    |    | <b>OIL TREATING COMPOUNDS</b>            |    |    |    |    |    |    |    |
| M. DE SAINT-HILAIRE MGMT SERVICES          |    |    |    | X  |    | X  |    | CAMPET MARKETING LTD.                    |    |    |    |    |    |    | X  |
| MAKO ENTERPRISES LTD.                      |    | X  | X  | X  |    |    | X  | <b>PRINTING INK</b>                      |    |    |    |    |    |    |    |
| MATSON TRADING HOUSE                       |    | X  | X  | X  |    |    |    | 660431 ONTARIO INC.                      |    |    |    |    |    |    | X  |
| MAXIMUS INTERNATIONAL CORPORATION          |    | X  |    |    |    |    | X  |                                          |    |    |    |    |    |    |    |
| METRO INTERNATIONAL TRADING COMPANY        |    | X  |    |    |    |    | X  |                                          |    |    |    |    |    |    |    |
| MILLER KNIGHT & ASSOCIATES INC.            |    |    |    |    | X  |    | X  |                                          |    |    |    |    |    |    |    |
| MITRADE EXPORT INC.                        | X  | X  | X  | X  |    | X  | X  |                                          |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                                        | AF | AA | ME | WE | EE | SA | HA |                                                        | AF | AA | ME | WE | EE | SA | HA |
|--------------------------------------------------------|----|----|----|----|----|----|----|--------------------------------------------------------|----|----|----|----|----|----|----|
| <u>RUBBER AND PLASTICS COMPOUNDING AGENTS</u>          |    |    |    |    |    |    |    | <u>ANTIBIOTICS NES, IN BULK</u>                        |    |    |    |    |    |    |    |
| INTERNATIONAL COMMODITIES EXPORT CO.                   | X  | X  | X  | X  | X  | X  |    | MITSUI & CO. (CANADA) LTD.                             |    |    |    |    |    |    |    |
| TERINEX INTERNATIONAL LTD.                             |    |    |    | X  |    |    | X  | <u>COCAINE AND DERIVATIVES, IN BULK</u>                |    |    |    |    |    |    |    |
| <u>STARCH, INDUSTRIAL</u>                              |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                             |    |    |    |    |    |    |    |
| TAIKO COMMERCIAL LTD.                                  |    | X  |    |    |    |    |    | <u>CODEINE AND DERIVATIVES, IN BULK</u>                |    |    |    |    |    |    |    |
| <u>SURFACE ACTIVE AGENTS, COMPOUNDED</u>               |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                             |    |    |    |    |    |    |    |
| LES ENTREPRISES D'ALIMENT. CHEYMA INC.                 |    |    |    | X  |    |    |    | <u>ENZYME*, IN BULK</u>                                |    |    |    |    |    |    |    |
| NAMPAC INC.                                            |    | X  |    | X  |    | X  | X  | CANADA PACKERS INC. INT'L TRADE DIV.                   | X  | X  | X  | X  | X  | X  | X  |
| NORTHRIDGE INTERNATIONAL (CANADA) LTD.                 |    |    | X  |    |    | X  |    | MITSUI & CO. (CANADA) LTD.                             |    |    |    |    |    |    |    |
| PROFESSIONAL SANITATION PRODUCTS LTD.                  |    |    |    |    |    | X  |    | <u>GLYCOSIDES AND DERIVATIVES</u>                      |    |    |    |    |    |    |    |
| <u>TEXTILE SPECIALITY CHEMICALS, PREPARED</u>          |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                             |    |    |    |    |    |    |    |
| EQUITY WORLD TRADING COMPANY                           | X  | X  | X  | X  |    |    |    | <u>HORMONES NES, IN BULK</u>                           |    |    |    |    |    |    |    |
| <u>CHEMICALS, OTHER INORGANIC *****</u>                |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                             |    |    |    |    |    |    |    |
| <u>HALOGEN AND SULPHUR COMPOUNDS OF NON-METALS</u>     |    |    |    |    |    |    |    | <u>MORPHINE AND DERIVATIVES, IN BULK</u>               |    |    |    |    |    |    |    |
| HURCOL INC.                                            |    | X  |    | X  | X  |    |    | MITSUI & CO. (CANADA) LTD.                             |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                             |    |    |    |    |    |    |    | <u>OPIMUM AND DERIVATIVES, IN BULK</u>                 |    |    |    |    |    |    |    |
| PANDIT INTERNATIONAL                                   | X  | X  | X  |    |    | X  |    | MITSUI & CO. (CANADA) LTD.                             |    |    |    |    |    |    |    |
| <u>INORGANIC CHEMICALS NES</u>                         |    |    |    |    |    |    |    | <u>ORGANIC CHEMICALS NES</u>                           |    |    |    |    |    |    |    |
| IBASCO-INTL. BUYERS & SELLERS CO.                      | X  | X  | X  | X  | X  | X  |    | IBASCO-INTL. BUYERS & SELLERS CO.                      | X  | X  | X  | X  | X  | X  |    |
| MITSUI & CO. (CANADA) LTD.                             |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                             |    |    |    |    |    |    |    |
| MODERNA CANADA                                         |    |    |    |    |    | X  |    | REGOR INTERNATIONAL INC.                               | X  |    |    |    |    | X  |    |
| PANDIT INTERNATIONAL                                   | X  | X  | X  |    |    | X  |    | <u>PENICILLIN AND ITS DERIVATIVES, IN BULK</u>         |    |    |    |    |    |    |    |
| STORMONT CHEMICALS LTD.                                | X  |    | X  |    |    | X  |    | CANADA PACKERS INC. INT'L TRADE DIV.                   | X  | X  | X  | X  | X  | X  | X  |
| <u>PRECIOUS METAL COMPOUNDS, ORGANIC OR INORG</u>      |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                             |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                             |    |    |    |    |    |    |    | <u>POLYPEPTIDE ANTIBIOTICS, IN BULK</u>                |    |    |    |    |    |    |    |
| <u>RADIOACTIVE ELEMENTS, ISOTOPES &amp; COMPOS NES</u> |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                             |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                             |    |    |    |    |    |    |    | <u>STREPTOMYCIN AND ITS DERIVATIVES, IN BULK</u>       |    |    |    |    |    |    |    |
| <u>RADIUM AND COMPOUNDS</u>                            |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                             |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                             |    |    |    |    |    |    |    | <u>TETRACYCLINE AND ITS DERIVATIVES, IN BULK</u>       |    |    |    |    |    |    |    |
| <u>CHEMICALS, OTHER ORGANIC *****</u>                  |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                             |    |    |    |    |    |    |    |
| <u>ADRENAL CORTICAL HORMONES, IN BULK</u>              |    |    |    |    |    |    |    | <u>VEGETABLE ALKALOID, NARCOTIC TYPE, NES, IN BULK</u> |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                             |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                             |    |    |    |    |    |    |    |

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                                      | AF | AA | ME | WE | EE | SA | NA |                                                       | AF | AA | ME | WE | EE | SA | NA |
|------------------------------------------------------|----|----|----|----|----|----|----|-------------------------------------------------------|----|----|----|----|----|----|----|
| <u>VITAMINS/VITAMIN PREP/DIETARY SUPPLMT IN BULK</u> |    |    |    |    |    |    |    | <u>COPPER WIRE AND CABLE, NOT INSULATED</u>           |    |    |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.                 |    | X  | X  | X  | X  | X  | X  | A.D. BURFORD INTERNATIONAL LIMITED                    | X  | X  | X  | X  |    |    | X  |
| MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    | HURCOL INC.                                           |    | X  |    | X  | X  |    |    |
| <u>COKE OF PETROLEUM AND COAL *****</u>              |    |    |    |    |    |    |    | <u>COPPER, REFINERY SHAPES</u>                        |    |    |    |    |    |    |    |
| <u>COKE NES</u>                                      |    |    |    |    |    |    |    | HURCOL INC.                                           |    | X  |    | X  | X  |    |    |
| MITSUBISHI CANADA LTD.                               | X  | X  | X  | X  | X  | X  | X  | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC              | X  |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    | METRO INTERNATIONAL TRADING COMPANY                   |    | X  |    |    |    |    | X  |
| <u>PETROLEUM COKE AND PITCH COKE</u>                 |    |    |    |    |    |    |    | MITSUBISHI CANADA LTD.                                | X  | X  | X  | X  | X  | X  | X  |
| MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    | <u>CORDAGE, TWINE AND ROPE *****</u>                  |    |    |    |    |    |    |    |
| <u>COPPER, INCLUDING ALLOYS *****</u>                |    |    |    |    |    |    |    | <u>CORDAGE AND TWINE NES</u>                          |    |    |    |    |    |    |    |
| <u>BRASS PLATES, SHEET, STRIP AND FLAT PRODUCTS</u>  |    |    |    |    |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC              | X  |    |    |    |    |    |    |
| HURCOL INC.                                          |    | X  |    | X  | X  |    |    | <u>DYESTUFFS, EXCEPT DYEING EXTRACTS *****</u>        |    |    |    |    |    |    |    |
| <u>COPPER ALLOY PIPE AND TUBING</u>                  |    |    |    |    |    |    |    | <u>DYESTUFFS NES /DYES NES./</u>                      |    |    |    |    |    |    |    |
| CONTECH TRADING CO. LIMITED                          |    |    |    |    |    | X  |    | CHEMO INTERNATIONAL LTD.                              |    |    |    |    |    | X  | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC             | X  |    |    |    |    |    |    | <u>FOOD, DRUG AND COSMETIC DYESTUFFS /FD &amp; C/</u> |    |    |    |    |    |    |    |
| <u>COPPER ALLOY WIRE AND CABLE, NOT INSULATED</u>    |    |    |    |    |    |    |    | CATA BRANDS INC.                                      |    |    | X  |    |    |    |    |
| HURCOL INC.                                          |    | X  |    | X  | X  |    |    | N. GURVEY & BERRY CO. INC.                            |    |    |    | X  |    |    | X  |
| <u>COPPER AND COPPER ALLOY FABD MATERIALS NES</u>    |    |    |    |    |    |    |    | WARD BEDAS (CANADA) LIMITED                           | X  | X  | X  | X  |    |    |    |
| CANADA TRADE GROUP INC.                              | X  | X  | X  | X  | X  | X  | X  | <u>ELECTRICAL NON-CURRENT-CARRYING WIRING MAT</u>     |    |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC             | X  |    |    |    |    |    |    | <u>CONDUIT AND CABLE FITTINGS</u>                     |    |    |    |    |    |    |    |
| IRETON INTERNATIONAL BARTER INC.                     |    | X  |    |    |    |    |    | A.D. BURFORD INTERNATIONAL LIMITED                    | X  | X  | X  | X  |    |    | X  |
| METRO INTERNATIONAL TRADING COMPANY                  |    | X  |    |    |    | X  |    | BRENDEX TRADING LIMITED                               |    |    |    |    |    |    |    |
| <u>COPPER BARS, RODS AND SHAPES /SECTIONS/ NES</u>   |    |    |    |    |    |    |    | COUREY INTERNATIONAL (COMMERCE) INC.                  | X  | X  | X  | X  |    |    | X  |
| METRATRDE LIMITED                                    | X  |    |    |    |    |    |    | RUDDY INTERNATIONAL                                   | X  | X  | X  | X  | X  | X  | X  |
| UNIVERSAL TRADING DIV OF 751721 ONT. INC             |    | X  | X  |    |    |    |    | <u>CONDUIT FOR ELEC WIRING, INCL ELEC MET TUB</u>     |    |    |    |    |    |    |    |
| <u>COPPER PIPE AND TUBING</u>                        |    |    |    |    |    |    |    | A.D. BURFORD INTERNATIONAL LIMITED                    | X  | X  | X  | X  |    |    | X  |
| CRANE SUPPLY                                         | X  |    |    |    |    | X  |    | COUREY INTERNATIONAL (COMMERCE) INC.                  | X  | X  | X  | X  |    |    | X  |
| ECOTHERM INC.                                        |    |    | X  |    |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC              | X  |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC             | X  |    |    |    |    |    |    | INTERSPAN INDUSTRIAL SALES INC.                       |    |    | X  | X  |    | X  | X  |
| WARD BEDAS (CANADA) LIMITED                          | X  | X  | X  | X  |    |    |    | WESTBURNE ELECTRIC SUPPLY                             | X  |    |    |    | X  |    | X  |
| WSL EXPORT DIV. OF EMCO SUPPLY                       |    | X  |    |    |    | X  |    | <u>ELECTRICAL NON-CURR-CARRYING WIRING MAT NES</u>    |    |    |    |    |    |    |    |
| <u>COPPER PLATES, SHEET, STRIP AND FLAT PRODUCTS</u> |    |    |    |    |    |    |    | A.D. BURFORD INTERNATIONAL LIMITED                    | X  | X  | X  | X  |    |    | X  |
| HURCOL INC.                                          |    | X  |    | X  | X  |    |    | ALLTRADE ENTERPRISES LIMITED                          |    |    |    |    |    |    | X  |
|                                                      |    |    |    |    |    |    |    | DALTCO INTERNATIONAL                                  | X  |    |    | X  |    |    | X  |
|                                                      |    |    |    |    |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC              | X  |    |    |    |    |    |    |

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                                              | AF | AA | ME | WE | EE | SA | NA |                                                     | AF | AA | ME | WE | EE | SA | NA |
|--------------------------------------------------------------|----|----|----|----|----|----|----|-----------------------------------------------------|----|----|----|----|----|----|----|
| REGOR INTERNATIONAL INC.                                     | X  |    |    |    |    |    | X  | <u>WIPING RAGS</u>                                  |    |    |    |    |    |    |    |
| WARD BEDAS (CANADA) LIMITED                                  | X  | X  | X  | X  |    |    |    | REA-FAC AGENCIES LTD.                               |    |    |    |    |    |    | X  |
| <u>INSULATING FITTINGS FOR ELECTRICAL EQUIP NES</u>          |    |    |    |    |    |    |    | <u>FABRICS, COATED OR IMPREGNATED *****</u>         |    |    |    |    |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED                           | X  | X  | X  | X  |    |    | X  | <u>FABRICS COATED WITH STARCH/STEARATES/OLEATES</u> |    |    |    |    |    |    |    |
| WIDEX INTERNATIONAL INC.                                     |    |    |    |    |    |    | X  | LADINEX INC.                                        |    |    |    | X  |    | X  |    |
| NUWORLD HYTEK INDUSTRIES LTD.                                |    | X  |    |    |    |    | X  | <u>RUBBER-COATED TEXTILE BELTING</u>                |    |    |    |    |    |    |    |
| RUDDY INTERNATIONAL                                          | X  | X  | X  | X  | X  | X  | X  | CANADIAN BEARINGS LTD.                              |    |    | X  | X  |    |    | X  |
| <u>OUTLET &amp; SWITCH BOXES &amp; OUTLET BOX CONNECTORS</u> |    |    |    |    |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC            | X  |    |    |    |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED                           | X  | X  | X  | X  |    |    | X  | TORCHFIRE CANADA INC.                               |    | X  |    |    |    |    |    |
| REGOR INTERNATIONAL INC.                                     | X  |    |    |    |    |    | X  | <u>RUBBER-COATED TIRE FABRICS</u>                   |    |    |    |    |    |    |    |
| WARD BEDAS (CANADA) LIMITED                                  | X  | X  | X  | X  |    |    |    | TORCHFIRE CANADA INC.                               |    | X  |    |    |    |    |    |
| <u>POLE LINE HARDWARE</u>                                    |    |    |    |    |    |    |    | <u>VINYL-COATED COTTON FABRICS, EXCEPT KNITTED</u>  |    |    |    |    |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED                           | X  | X  | X  | X  |    |    | X  | CARICAN TRADING CO. INC.                            |    |    |    |    |    |    | X  |
| BEROCAN INC.                                                 | X  |    |    |    |    |    |    | <u>VINYL-COATED FABRICS NES</u>                     |    |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                     | X  |    |    |    |    |    |    | CANADIAN BEARINGS LTD.                              |    |    | X  | X  |    |    | X  |
| L.O. PEARSON LTD.                                            |    |    |    |    |    |    | X  | <u>FABRICS, COTTON, BROAD WOVEN *****</u>           |    |    |    |    |    |    |    |
| MATSON TRADING HOUSE                                         |    | X  | X  | X  |    |    |    | <u>BROAD WOVEN FABRICS, COTTON, BLEACHED NES</u>    |    |    |    |    |    |    |    |
| WIDEX INTERNATIONAL INC.                                     |    |    |    |    |    |    | X  | ALLTRADE ENTERPRISES LIMITED                        |    |    |    |    |    |    | X  |
| NUWORLD HYTEK INDUSTRIES LTD.                                |    | X  |    |    |    |    | X  | CAPRICORP INTERNATIONAL DEVELOPMENT INC.            | X  |    |    |    |    |    | X  |
| <u>PORCELAIN INSULATING FITTINGS FOR ELEC EQUIP</u>          |    |    |    |    |    |    |    | LADINEX INC.                                        |    |    |    | X  |    |    | X  |
| A.D. BURFORD INTERNATIONAL LIMITED                           | X  | X  | X  | X  |    |    | X  | REGOR INTERNATIONAL INC.                            | X  |    |    |    |    |    | X  |
| AUSCANS INTERNATIONAL CORP.                                  |    | X  |    |    |    |    |    | RICOCHET TEXTILES LTD.                              |    |    |    |    |    |    | X  |
| SINOTEK INTERNATIONAL (1986) INC.                            |    | X  |    |    |    |    | X  | <u>UNIVERSAL MARKETING AGENCIES</u>                 |    |    |    |    |    |    | X  |
| <u>ELECTRICITY *****</u>                                     |    |    |    |    |    |    |    | <u>BROAD WOVEN FABRICS, COTTON, COLOURED NES</u>    |    |    |    |    |    |    |    |
| <u>ELECTRICITY</u>                                           |    |    |    |    |    |    |    | RICOCHET TEXTILES LTD.                              |    |    |    |    |    |    | X  |
| A.V. ENERGY INC.                                             |    | X  |    |    |    |    |    | UNIVERSAL MARKETING AGENCIES                        |    |    |    |    |    |    | X  |
| OAK SUPPLY INCORPORATED                                      |    |    |    |    |    |    | X  | <u>BROAD WOVEN FABRICS, COTTON, UNBLEACHED NES</u>  |    |    |    |    |    |    |    |
| <u>EXPLOSIVES, FUSES AND CAPS *****</u>                      |    |    |    |    |    |    |    | CAPRICORP INTERNATIONAL DEVELOPMENT INC.            | X  |    |    |    |    |    | X  |
| <u>PREPARED EXPLOSIVES AND BLASTING AGENTS NES</u>           |    |    |    |    |    |    |    | UNIVERSAL MARKETING AGENCIES                        |    |    |    |    |    |    | X  |
| INTERNATIONAL COMMODITIES EXPORT CO.                         | X  | X  | X  | X  | X  | X  | X  | <u>COROUROYS, COTTON, COLOURED</u>                  |    |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                     | X  |    |    |    |    |    |    | MAXIMUS INTERNATIONAL CORPORATION                   |    | X  |    |    |    |    | X  |
| <u>FABRICATED MATERIALS, OTHER *****</u>                     |    |    |    |    |    |    |    | <u>COROUROYS, COTTON, UNBLEACHED OR BLEACHED</u>    |    |    |    |    |    |    |    |
| <u>FABRICATED MATERIALS NES</u>                              |    |    |    |    |    |    |    | MAXIMUS INTERNATIONAL CORPORATION                   |    | X  |    |    |    |    | X  |
| LASER FIBER OPTICS CANADA LTD.                               |    | X  |    |    |    |    |    | CONTINUED....                                       |    |    |    |    |    |    |    |



# TRADING HOUSES BY PRODUCT

|                                                         | AF | AA | NE | WE | EE | SA | NA |                                                        | AF | AA | NE | WE | EE | SA | NA |
|---------------------------------------------------------|----|----|----|----|----|----|----|--------------------------------------------------------|----|----|----|----|----|----|----|
| <u>DEWINS, COTTON</u>                                   |    |    |    |    |    |    |    | <u>FISH NETTING</u>                                    |    |    |    |    |    |    |    |
| MAXIMUS INTERNATIONAL CORPORATION                       |    | X  |    |    |    | X  |    | REA-FAC AGENCIES LTD.                                  |    |    |    |    |    |    | X  |
| <u>DRILLS, TWILLS &amp; WARP SATEENS, COT, BLEACHED</u> |    |    |    |    |    |    |    | <u>GLASS FABRICS NES</u>                               |    |    |    |    |    |    |    |
| LADIMEX INC.                                            |    |    |    | X  |    | X  |    | FRANK ROBY EXPORTING CO.                               |    | X  | X  |    |    | X  |    |
| <u>PILE FABRICS, BROAD WOVEN, COTTON NES</u>            |    |    |    |    |    |    |    | <u>NETTING NES</u>                                     |    |    |    |    |    |    |    |
| CARICAN TRADING CO. INC.                                |    |    |    |    |    | X  |    | THAI OCCIDENTAL LTD.                                   |    |    |    |    |    | X  | X  |
| SKYSAN & ASSOCIATES LTD.                                |    | X  |    |    |    |    |    | <u>SPECIAL CONSTRUCTION FABRICS NES</u>                |    |    |    |    |    |    |    |
| <u>FABRICS, KNITTED *****</u>                           |    |    |    |    |    |    |    | NANPAC INC.                                            |    | X  |    | X  |    | X  | X  |
| <u>DOUBLE-KNIT FABRICS NES</u>                          |    |    |    |    |    |    |    | <u>FABRICS, BROAD WOV. OF 1 VEG TEX FIB, EX COTTON</u> |    |    |    |    |    |    |    |
| RICOCHET TEXTILES LTD.                                  |    |    |    |    |    | X  |    | <u>BROAD WOVEN FABRICS 1 VEG TEX FIBRE NES</u>         |    |    |    |    |    |    |    |
| <u>ELASTIC KNITTED OR NETTED FABRICS</u>                |    |    |    |    |    |    |    | UNIVERSAL MARKETING AGENCIES                           |    |    |    |    |    | X  |    |
| RICOCHET TEXTILES LTD.                                  |    |    |    |    |    | X  |    | <u>FABRICS, BROAD WOVEN, MIXED TEXTILE, ELASTIC *</u>  |    |    |    |    |    |    |    |
| <u>KNITTED FABRICS NES</u>                              |    |    |    |    |    |    |    | <u>ELASTIC FABRICS, BROAD WOVEN</u>                    |    |    |    |    |    |    |    |
| RICOCHET TEXTILES LTD.                                  |    |    |    |    |    | X  |    | NAYSA IMPORT & EXPORT INC.                             |    |    | X  |    |    |    | X  |
| <u>TRICOT FABRICS</u>                                   |    |    |    |    |    |    |    | RICOCHET TEXTILES LTD.                                 |    |    |    |    |    | X  |    |
| RICOCHET TEXTILES LTD.                                  |    |    |    |    |    | X  |    | <u>POLYESTER/COTTON BROAD WOVEN FABRICS NES</u>        |    |    |    |    |    |    | X  |
| <u>FABRICS, LACE AND EMBROIDERED *****</u>              |    |    |    |    |    |    |    | RICOCHET TEXTILES LTD.                                 |    |    |    |    |    |    |    |
| <u>LACE FABRICS</u>                                     |    |    |    |    |    |    |    | SIOUTEX ENRG.                                          |    | X  |    | X  | X  |    |    |
| RICOCHET TEXTILES LTD.                                  |    |    |    |    |    | X  |    | <u>FERRO-ALLOYS *****</u>                              |    |    |    |    |    |    |    |
| <u>FABRICS, MAN-MADE FIBRE, BROAD WOVEN *****</u>       |    |    |    |    |    |    |    | <u>FERRO-ALLOYS NES</u>                                |    |    |    |    |    |    |    |
| <u>NYLON BROAD WOVEN FABRICS</u>                        |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                             |    |    |    |    |    |    |    |
| SB9080 ONTARIO INC.                                     |    |    |    |    | X  | X  |    | THYSSEN CANADA LIMITED                                 |    |    |    |    |    | X  | X  |
| <u>POLYESTER BROAD WOVEN FABRICS</u>                    |    |    |    |    |    |    |    | <u>FERROCHROME</u>                                     |    |    |    |    |    |    |    |
| REGOR INTERNATIONAL INC.                                |    | X  |    |    |    | X  |    | MITSUI & CO. (CANADA) LTD.                             |    |    |    |    |    |    |    |
| <u>FABRICS, NARROW *****</u>                            |    |    |    |    |    |    |    | <u>FERROMANGANESE, INCLUDING SPIEGELEISEN</u>          |    |    |    |    |    |    |    |
| <u>BRAIDS, ELASTIC</u>                                  |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                             |    |    |    |    |    |    |    |
| SIOUTEX ENRG.                                           |    | X  |    | X  | X  |    |    | <u>FERROSILICON</u>                                    |    |    |    |    |    |    |    |
| <u>FABRICS, SPECIAL CONSTRUCTION *****</u>              |    |    |    |    |    |    |    | FIRST MCCARTHY CAPITAL CORPORATION                     |    | X  |    |    | X  | X  | X  |
|                                                         |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                             |    |    |    |    |    |    |    |
|                                                         |    |    |    |    |    |    |    | <u>FERROTUNGSTEN</u>                                   |    |    |    |    |    |    |    |
|                                                         |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                             |    |    |    |    |    |    |    |

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                                   | AF | AA | ME | WE | EE | SA | NA |                                               | AF | AA | ME | WE | EE | SA | NA |
|---------------------------------------------------|----|----|----|----|----|----|----|-----------------------------------------------|----|----|----|----|----|----|----|
| <u>FERROMANGANESE</u>                             |    |    |    |    |    |    |    | PANDIT INTERNATIONAL                          | X  | X  | X  |    |    |    | X  |
| MITSUI & CO. (CANADA) LTD.                        |    |    |    |    |    |    |    | <u>PHOSPHATIC FERTILIZERS NES</u>             |    |    |    |    |    |    |    |
| THYSSEN CANADA LIMITED                            |    |    |    |    |    | X  | X  | EQUATOR INTERNATIONAL INC.                    |    | X  |    | X  |    | X  | X  |
|                                                   |    |    |    |    |    |    |    | INTERNATIONAL COMMODITIES EXPORT CO.          | X  | X  | X  | X  | X  | X  |    |
| <u>SILICOMANGANESE, INCLUDING SILICO SPIEGEL</u>  |    |    |    |    |    |    |    | J.R. WELLINGTON EXPORT CORPORATION            | X  |    | X  |    |    | X  |    |
| MITSUI & CO. (CANADA) LTD.                        |    |    |    |    |    |    |    | MATSON TRADING HOUSE                          |    | X  | X  | X  |    |    |    |
|                                                   |    |    |    |    |    |    |    | METRO INTERNATIONAL TRADING COMPANY           |    | X  |    |    |    |    | X  |
| <u>FERTILIZERS AND FERTILIZER MATERIALS *****</u> |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                    |    |    |    |    |    |    |    |
| <u>AMMONIUM SULPHATE</u>                          |    |    |    |    |    |    |    | PANDIT INTERNATIONAL                          | X  | X  | X  |    |    | X  |    |
| INTERNATIONAL COMMODITIES EXPORT CO.              | X  | X  | X  | X  | X  | X  |    | WACTOL ENTERPRISES LIMITED                    | X  | X  | X  |    |    | X  |    |
| MITSUI & CO. (CANADA) LTD.                        |    |    |    |    |    |    |    | <u>POTASSIC FERTILIZERS NES</u>               |    |    |    |    |    |    |    |
| WACTOL ENTERPRISES LIMITED                        | X  | X  | X  |    |    | X  |    | INTERNATIONAL COMMODITIES EXPORT CO.          | X  | X  | X  | X  | X  | X  |    |
|                                                   |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                    |    |    |    |    |    |    |    |
| <u>FERTILIZERS AND FERTILIZER MATERIALS NES</u>   |    |    |    |    |    |    |    | <u>POTASSIUM CHLORIDE /NITRATE OF POTASH/</u> |    |    |    |    |    |    |    |
| AMALGAMATED GLOBAL ENTERPRISES INC.               | X  | X  | X  |    |    |    |    | CAN-AMRIC ENTERPRISES INC.                    | X  |    |    |    |    |    |    |
| CANADIAN TRADERS LIMITED                          | X  | X  | X  | X  |    | X  | X  | CANPOTEX LIMITED                              | X  | X  |    | X  |    | X  | X  |
| CANPAK INTERNATIONAL LTD.                         |    |    | X  |    |    |    |    | EQUATOR INTERNATIONAL INC.                    |    | X  |    | X  |    | X  | X  |
| INTERGULF COMMODITIES (INT'L)                     |    |    | X  | X  |    |    | X  | INTERNATIONAL COMMODITIES EXPORT CO.          | X  | X  | X  | X  | X  | X  |    |
| INTERNATIONAL COMMODITIES EXPORT CO.              | X  | X  | X  | X  | X  | X  |    | MITSUI & CO. (CANADA) LTD.                    |    |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC          | X  |    |    |    |    |    |    | PANDIT INTERNATIONAL                          | X  | X  | X  |    |    | X  |    |
| J.B. INTERNATIONAL SHIPPERS LTD.                  | X  | X  | X  | X  |    |    | X  | PRAIRIE INDUSTRIAL CHEMICALS INC.             | X  |    |    |    |    |    | X  |
| MAKO ENTERPRISES LTD.                             |    | X  | X  | X  |    |    | X  | <u>POTASSIUM SULPHATE</u>                     |    |    |    |    |    |    |    |
| MATCAN DEVELOPMENTS LTD.                          |    | X  |    |    |    |    | X  | CANADIAN TRADERS LIMITED                      | X  | X  | X  | X  |    | X  | X  |
| MATSON TRADING HOUSE                              |    | X  | X  | X  |    |    |    | MITSUI & CO. (CANADA) LTD.                    |    |    |    |    |    |    |    |
| MELROSE INTERNATIONAL TRADING (1987) LTD          | X  |    | X  | X  |    |    |    | <u>PREPARED FERTILIZER MIXTURES</u>           |    |    |    |    |    |    |    |
| MITSUBISHI CANADA LTD.                            | X  | X  | X  | X  | X  | X  | X  | A.D. BURFORD INTERNATIONAL LIMITED            | X  | X  | X  | X  |    | X  |    |
| MITSUI & CO. (CANADA) LTD.                        |    |    |    |    |    |    |    | AMALGAMATED GLOBAL ENTERPRISES INC.           | X  | X  | X  |    |    |    |    |
| NORDSUD EXCHANGE TRADE                            | X  |    |    |    |    |    |    | EQUATOR INTERNATIONAL INC.                    |    | X  |    | X  |    | X  | X  |
| PANDIT INTERNATIONAL                              | X  | X  | X  |    |    | X  |    | INTERNATIONAL COMMODITIES EXPORT CO.          | X  | X  | X  | X  | X  | X  |    |
| SANLIEW TRADING COMPANY                           |    | X  | X  |    |    |    | X  | J.R. WELLINGTON EXPORT CORPORATION            | X  |    | X  |    |    | X  |    |
| SCOTCHALLS LIMITED                                |    | X  |    | X  |    |    | X  | MATSON TRADING HOUSE                          |    | X  | X  | X  |    |    |    |
| TAIWAN CONNECTION INC.                            |    | X  |    | X  |    |    |    | MITSUI & CO. (CANADA) LTD.                    |    |    |    |    |    |    |    |
| TRANS WORLD DISTRIBUTORS CORPORATION              |    |    |    |    |    | X  |    | SCOTCHALLS LIMITED                            |    | X  |    | X  |    | X  |    |
| WARD BEDAS (CANADA) LIMITED                       | X  | X  | X  | X  |    |    |    | TRANS ATLAS TRADING CO. LTD.                  | X  | X  | X  |    |    | X  | X  |
| <u>NITROGEN SOLUTIONS</u>                         |    |    |    |    |    |    |    | <u>SODIUM NITRATE</u>                         |    |    |    |    |    |    |    |
| INTERNATIONAL COMMODITIES EXPORT CO.              | X  | X  | X  | X  | X  | X  |    | INTERNATIONAL COMMODITIES EXPORT CO.          | X  | X  | X  | X  | X  | X  |    |
| MITSUI & CO. (CANADA) LTD.                        |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                    |    |    |    |    |    |    |    |
| <u>NITROGENOUS FERTILIZERS NES</u>                |    |    |    |    |    |    |    |                                               |    |    |    |    |    |    |    |
| INTERNATIONAL COMMODITIES EXPORT CO.              | X  | X  | X  | X  | X  | X  |    |                                               |    |    |    |    |    |    |    |
| J.R. WELLINGTON EXPORT CORPORATION                | X  |    | X  |    |    | X  |    |                                               |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                        |    |    |    |    |    |    |    |                                               |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                                             | AF | AA | WE | WE | EE | SA | NA |                                                    | AF | AA | WE | WE | EE | SA | NA |
|-------------------------------------------------------------|----|----|----|----|----|----|----|----------------------------------------------------|----|----|----|----|----|----|----|
| <u>SUPERPHOSPHATE, MORE THAN 22 PER CENT P205</u>           |    |    |    |    |    |    |    | <u>FURS, DRESSED, AND FUR FABRICATED MATERIALS</u> |    |    |    |    |    |    |    |
| INTERNATIONAL COMMODITIES EXPORT CO.                        | X  | X  | X  | X  | X  | X  |    | <u>FURS, DRESSED NES</u>                           |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                                  |    |    |    |    |    |    |    | CANCHILLA ASSOCIATES LTD.                          |    | X  |    |    |    |    |    |
| <u>SUPERPHOSPHATE, 22 PER CENT OR LESS P205</u>             |    |    |    |    |    |    |    | WILSFUR EXPORT INCORPORATED                        |    | X  |    | X  |    |    |    |
| INTERNATIONAL COMMODITIES EXPORT CO.                        | X  | X  | X  | X  | X  | X  |    | WINNIPEG FUR EXCHANGE LTD.                         |    | X  |    | X  |    |    |    |
| MITSUI & CO. (CANADA) LTD.                                  |    |    |    |    |    |    |    | <u>FURS, DRESSED, MINK</u>                         |    |    |    |    |    |    |    |
| <u>UREA</u>                                                 |    |    |    |    |    |    |    | WINNIPEG FUR EXCHANGE LTD.                         |    | X  |    | X  |    |    |    |
| BASTIN INTERNATIONAL                                        | X  | X  | X  | X  | X  | X  | X  | <u>GLASS BASIC PRODUCTS *****</u>                  |    |    |    |    |    |    |    |
| CANADIAN HONEY & FINE FOODS EXPORTERS                       |    |    |    |    | X  |    |    | <u>FIBROUS GLASS BASIC PRODUCTS</u>                |    |    |    |    |    |    |    |
| CANADIAN TRADERS LIMITED                                    | X  | X  | X  | X  |    | X  | X  | ECOTHERM INC.                                      |    |    | X  |    |    |    |    |
| INTERNATIONAL COMMODITIES EXPORT CO.                        | X  | X  | X  | X  | X  | X  |    | FRANK ROBY EXPORTING CO.                           |    | X  | X  |    |    | X  |    |
| J.R. WELLINGTON EXPORT CORPORATION                          | X  |    | X  |    |    | X  |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC           | X  |    |    |    |    |    |    |
| <u>METRO INTERNATIONAL TRADING COMPANY</u>                  |    | X  |    |    |    |    | X  | NORTHIDGE INTERNATIONAL (CANADA) LTD.              |    |    | X  |    |    | X  |    |
| MITSUI & CO. (CANADA) LTD.                                  |    |    |    |    |    |    |    | <u>GLASS BASIC PRODUCTS NES</u>                    |    |    |    |    |    |    |    |
| SINOCAN HOLDINGS LIMITED                                    |    | X  |    |    |    |    |    | HALFORD HIDE AND LEATHER CO. LTD.                  |    | X  |    | X  |    |    | X  |
| SOGEICO INTERNATIONAL INC.                                  |    | X  |    | X  |    |    | X  | INTERNATIONAL FACTORY SALES SERVICE LTD.           |    | X  |    |    |    |    | X  |
| TACOMIC CORPORATION LTD.                                    | X  | X  | X  |    |    | X  | X  | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC           | X  |    |    |    |    |    |    |
| WACTOL ENTERPRISES LIMITED                                  | X  | X  | X  |    |    | X  |    | REA-FAC AGENCIES LTD.                              |    |    |    |    |    |    | X  |
| <u>FUEL OIL *****</u>                                       |    |    |    |    |    |    |    | TWINPAK INC.                                       |    | X  | X  |    |    | X  | X  |
| <u>AVIATION TURBINE FUEL</u>                                |    |    |    |    |    |    |    | <u>PLATE/FLOAT GLASS NES</u>                       |    |    |    |    |    |    |    |
| FIRST MCCARTHY CAPITAL CORPORATION                          |    | X  |    |    | X  | X  | X  | CAN-AFRIC ENTERPRISES INC.                         | X  |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                                  |    |    |    |    |    |    |    | <u>STAINED OR ORNAMENTAL GLASS WINDOWS</u>         |    |    |    |    |    |    |    |
| PANDIT INTERNATIONAL                                        | X  | X  | X  |    |    | X  |    | DRAFIL INVESTMENTS LTD.                            |    |    | X  |    |    |    |    |
| <u>DIESEL AND TRACTOR FUEL</u>                              |    |    |    |    |    |    |    | <u>GUM, WOOD AND VEGETABLE EXTRACTS, OTHER ***</u> |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                                  |    |    |    |    |    |    |    | <u>ROBIN</u>                                       |    |    |    |    |    |    |    |
| <u>FUEL OIL NES /HEAVY FUEL OIL/</u>                        |    |    |    |    |    |    |    | INTERNATIONAL COMMODITIES EXPORT CO.               | X  | X  | X  | X  | X  | X  | X  |
| MITSUI & CO. (CANADA) LTD.                                  |    |    |    |    |    |    |    | <u>HOSE AND HOSE COUPLINGS *****</u>               |    |    |    |    |    |    |    |
| <u>FUEL OIL NO 1 /STOVE OIL/</u>                            |    |    |    |    |    |    |    | <u>FIRE HOSE, WITH OR WITHOUT COUPLINGS</u>        |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                                  |    |    |    |    |    |    |    | STORZ CANADA DIV. OF 315823 ONT. LTD.              |    |    |    |    |    |    | X  |
| <u>FUEL OIL NO 2 &amp; NO 3 /FURNACE &amp; LT FUEL OIL/</u> |    |    |    |    |    |    |    | <u>HOSE COUPLINGS AND FITTINGS, WITHOUT HOSE</u>   |    |    |    |    |    |    |    |
| EAGLE TRADING LIMITED                                       | X  |    | X  |    |    |    | X  | POWER HOUSE TOOL CANADA                            |    | X  |    | X  |    |    |    |
| MITSUI & CO. (CANADA) LTD.                                  |    |    |    |    |    |    |    |                                                    |    |    |    |    |    |    |    |
| <u>KEROSENE NES</u>                                         |    |    |    |    |    |    |    |                                                    |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                                  |    |    |    |    |    |    |    |                                                    |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                                          | AF | AA | NE | WE | EE | SA | NA |                                                               | AF | AA | NE | WE | EE | SA | NA |
|----------------------------------------------------------|----|----|----|----|----|----|----|---------------------------------------------------------------|----|----|----|----|----|----|----|
| <u>HOSE NES, WITH OR WITHOUT COUPLINGS</u>               |    |    |    |    |    |    |    | INTERNATIONAL COMMODITIES EXPORT CO.                          | X  | X  | X  | X  | X  | X  |    |
| A.D. BURFORD INTERNATIONAL LIMITED                       | X  | X  | X  | X  |    | X  |    | METRO INTERNATIONAL TRADING COMPANY                           |    | X  |    |    |    |    | X  |
| POWER HOUSE TOOL CANADA                                  |    | X  |    |    | X  |    |    | MITSUI & CO. (CANADA) LTD.                                    |    |    |    |    |    |    |    |
| SENEY ENTERPRISES INC.                                   |    | X  |    |    |    |    | X  | PANDIT INTERNATIONAL                                          | X  | X  | X  |    |    | X  |    |
| UNIVERSAL MARKETING AGENCIES                             |    |    |    |    |    | X  |    | PRAIRIE INDUSTRIAL CHEMICALS INC.                             | X  |    |    |    |    |    | X  |
| <u>HYDROCARBONS AND THEIR DERIVATIVES *****</u>          |    |    |    |    |    |    |    | PUNDA MERCANTILE INC.                                         | X  | X  |    | X  | X  | X  | X  |
| <u>BENZOL /BENZENE/</u>                                  |    |    |    |    |    |    |    | <u>SILICA GEL</u>                                             |    |    |    |    |    |    |    |
| PUNDA MERCANTILE INC.                                    | X  | X  |    | X  | X  | X  | X  | MITSUI & CO. (CANADA) LTD.                                    |    |    |    |    |    |    |    |
| STORMONT CHEMICALS LTD.                                  |    | X  |    | X  |    |    | X  | <u>SULPHURIC ACID, INCLUDING OLEUM</u>                        |    |    |    |    |    |    |    |
| <u>BUTYLENES</u>                                         |    |    |    |    |    |    |    | INTERNATIONAL COMMODITIES EXPORT CO.                          | X  | X  | X  | X  | X  | X  |    |
| PUNDA MERCANTILE INC.                                    | X  | X  |    | X  | X  | X  | X  | MITSUI & CO. (CANADA) LTD.                                    |    |    |    |    |    |    |    |
| <u>CHLOROFLUOROHYDROCARBONS</u>                          |    |    |    |    |    |    |    | <u>INORGANIC BASE &amp; MET OXIDES, HYDROX &amp; PEROX</u>    |    |    |    |    |    |    |    |
| ECOTHERM INC.                                            |    |    |    | X  |    |    |    | <u>AMMONIA</u>                                                |    |    |    |    |    |    |    |
| <u>HALOGEN DERIVATIVES OF HYDROCARBONS NES</u>           |    |    |    |    |    |    |    | INTERNATIONAL COMMODITIES EXPORT CO.                          | X  | X  | X  | X  | X  | X  |    |
| PUNDA MERCANTILE INC.                                    | X  | X  |    | X  | X  | X  | X  | METRO INTERNATIONAL TRADING COMPANY                           |    | X  |    |    |    |    | X  |
| <u>HYDROCARBONS NES</u>                                  |    |    |    |    |    |    |    | <u>INORGANIC BASE &amp; MET OXIDE, HYDROX &amp; PEROX NES</u> |    |    |    |    |    |    |    |
| CANADIAN HONEY & FINE FOODS EXPORTERS                    |    |    |    | X  |    |    |    | PUNDA MERCANTILE INC.                                         | X  | X  |    | X  | X  | X  | X  |
| MULTICHEM IMPORT EXPORT INC.                             | X  |    |    | X  |    | X  | X  | <u>IRON OXIDES, NATURAL OR SYNTHETIC</u>                      |    |    |    |    |    |    |    |
| PANDIT INTERNATIONAL                                     | X  | X  | X  |    |    | X  |    | MOHAWK GRINDING INC.                                          |    |    |    | X  |    |    | X  |
| PUNDA MERCANTILE INC.                                    | X  | X  |    | X  | X  | X  | X  | <u>MOLYBDENUM OXIDES AND HYDROXIDES</u>                       |    |    |    |    |    |    |    |
| <u>TOLUOL /TOLUENE/</u>                                  |    |    |    |    |    |    |    | PUNDA MERCANTILE INC.                                         | X  | X  |    | X  | X  | X  | X  |
| PUNDA MERCANTILE INC.                                    | X  | X  |    | X  | X  | X  | X  | <u>SODIUM HYDROXIDE, DRY</u>                                  |    |    |    |    |    |    |    |
| STORMONT CHEMICALS LTD.                                  |    | X  |    | X  |    |    | X  | CAPRICORP INTERNATIONAL DEVELOPMENT INC.                      | X  |    |    |    |    | X  | X  |
| <u>XYLOL /XYLENE/</u>                                    |    |    |    |    |    |    |    | EQUATOR INTERNATIONAL INC.                                    |    | X  |    | X  |    | X  | X  |
| CRANE SUPPLY                                             | X  |    |    |    |    | X  |    | FIRST MCCARTHY CAPITAL CORPORATION                            |    | X  |    |    | X  | X  | X  |
| PANDIT INTERNATIONAL                                     | X  | X  | X  |    |    | X  |    | INTERNATIONAL COMMODITIES EXPORT CO.                          | X  | X  | X  | X  | X  | X  |    |
| PUNCA MERCANTILE INC.                                    | X  | X  |    | X  | X  | X  | X  | <u>SODIUM HYDROXIDE, LIQUID</u>                               |    |    |    |    |    |    |    |
| STORMONT CHEMICALS LTD.                                  |    | X  |    | X  |    |    | X  | CAPRICORP INTERNATIONAL DEVELOPMENT INC.                      | X  |    |    |    |    | X  | X  |
| <u>INORGANIC ACIDS &amp; OXYGEN COMPOS OF NON-METALS</u> |    |    |    |    |    |    |    | FIRST MCCARTHY CAPITAL CORPORATION                            |    | X  |    |    | X  | X  | X  |
| <u>BORIC ACID AND BORIC OXIDE</u>                        |    |    |    |    |    |    |    | INTERNATIONAL COMMODITIES EXPORT CO.                          | X  | X  | X  | X  | X  | X  |    |
| MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    | PRAIRIE INDUSTRIAL CHEMICALS INC.                             | X  |    |    |    |    |    | X  |
| PUNDA MERCANTILE INC.                                    | X  | X  |    | X  | X  | X  | X  | PUNDA MERCANTILE INC.                                         | X  | X  |    | X  | X  | X  | X  |
| <u>INORGANIC ACID &amp; OXYGEN COMPOS OF NON-MET NES</u> |    |    |    |    |    |    |    | <u>STRONTIUM/BARIUM/MAGNESIUM/HYDR/PER OXIDES</u>             |    |    |    |    |    |    |    |
| AMALGAMATED GLOBAL ENTERPRISES INC.                      | X  | X  | X  |    |    |    |    | PUNDA MERCANTILE INC.                                         | X  | X  |    | X  | X  | X  | X  |



# TRADING HOUSES BY PRODUCT

|                                                | AF | AA | NE | WE | EE | SA | HA |                                                      | AF | AA | NE | WE | EE | SA | HA |
|------------------------------------------------|----|----|----|----|----|----|----|------------------------------------------------------|----|----|----|----|----|----|----|
| <u>ZINC OXIDE AND PEROXIDE</u>                 |    |    |    |    |    |    |    | <u>LEATHER, GLOVE AND GARMENT *****</u>              |    |    |    |    |    |    |    |
| INTERNATIONAL COMMODITIES EXPORT CO.           | X  | X  | X  | X  | X  | X  | X  | <u>GLOVE AND GARMENT LEATHER NES</u>                 |    |    |    |    |    |    |    |
| <u>INORGANIC ESTERS *****</u>                  |    |    |    |    |    |    |    | CANADA PACKERS INC. INT'L TRADE DIV.                 | X  | X  | X  | X  | X  | X  | X  |
| <u>INORGANIC ESTERS NES</u>                    |    |    |    |    |    |    |    | <u>GLOVE/GARMENT LEATHER, SHEEP/LAMB, EXC SHIRLS</u> |    |    |    |    |    |    |    |
| INTERNATIONAL COMMODITIES EXPORT CO.           | X  | X  | X  | X  | X  | X  | X  | CANADA PACKERS INC. INT'L TRADE DIV.                 | X  | X  | X  | X  | X  | X  | X  |
| <u>IRON AND STEEL, PRIMARY *****</u>           |    |    |    |    |    |    |    | <u>LEATHER, OTHER *****</u>                          |    |    |    |    |    |    |    |
| <u>BLOOMS, BILLETS AND SLABS, ALLOY STEEL</u>  |    |    |    |    |    |    |    | <u>LEATHER NES</u>                                   |    |    |    |    |    |    |    |
| HURCOL INC.                                    |    | X  |    | X  | X  |    |    | CANADA PACKERS INC. INT'L TRADE DIV.                 | X  | X  | X  | X  | X  | X  | X  |
| KA-SHING TRADING CO.                           |    | X  | X  | X  |    |    |    | HALFORD HIDE AND LEATHER CO. LTD.                    | X  |    | X  |    |    |    | X  |
| LEUSYCO CANADA LIMITED                         |    | X  |    |    |    |    |    | HORSEMARY INTERNATIONAL                              |    |    | X  |    |    |    |    |
| <u>BLOOMS, BILLETS AND SLABS, CARBON STEEL</u> |    |    |    |    |    |    |    | TAIKO COMMERCIAL LTD.                                | X  |    |    |    |    |    |    |
| KA-SHING TRADING CO.                           |    | X  | X  | X  |    |    |    | <u>LEATHER SPLITS NES</u>                            |    |    |    |    |    |    |    |
| LEUSYCO CANADA LIMITED                         |    | X  |    |    |    |    |    | HALFORD HIDE AND LEATHER CO. LTD.                    | X  |    | X  |    |    |    | X  |
| <u>PIG IRON</u>                                |    |    |    |    |    |    |    | <u>LEATHER, UPPER *****</u>                          |    |    |    |    |    |    |    |
| PANDIT INTERNATIONAL                           | X  | X  | X  |    |    |    |    | <u>UPPER LEATHER NES</u>                             |    |    |    |    |    |    |    |
| <u>SPONGE IRON AND PRIMARY IRON NES</u>        |    |    |    |    |    |    |    | CANADA PACKERS INC. INT'L TRADE DIV.                 | X  | X  | X  | X  | X  | X  | X  |
| CANADIAN TRADERS LIMITED                       | X  | X  | X  | X  |    | X  | X  | <u>UPPER LEATHER, CALF AND WHOLE KIP</u>             |    |    |    |    |    |    |    |
| <u>LEAD, INCLUDING ALLOYS *****</u>            |    |    |    |    |    |    |    | CANADA PACKERS INC. INT'L TRADE DIV.                 | X  | X  | X  | X  | X  | X  | X  |
| <u>LEAD FABRICATED MATERIALS NES</u>           |    |    |    |    |    |    |    | <u>UPPER LEATHER, CATTLE</u>                         |    |    |    |    |    |    |    |
| CANADA TRADE GROUP INC.                        | X  | X  | X  | X  | X  | X  | X  | CANADA PACKERS INC. INT'L TRADE DIV.                 | X  | X  | X  | X  | X  | X  | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC       | X  |    |    |    |    |    |    | <u>LUMBER *****</u>                                  |    |    |    |    |    |    |    |
| LADIMEX INC.                                   |    |    |    |    | X  | X  |    | <u>LUMBER, ASH</u>                                   |    |    |    |    |    |    |    |
| LTC ENTERPRISES INC.                           |    | X  |    |    |    |    |    | BOIS FRANC ALEX HARDWOOD INC.                        |    |    |    |    | X  |    |    |
| METRO INTERNATIONAL TRADING COMPANY            |    | X  |    |    |    | X  |    | COLEMAN ASSOCIATES (CONSULTING) LTD.                 | X  |    |    |    |    |    |    |
| UNIVERSAL TRADING DIV OF 751721 ONT. INC       |    | X  | X  |    |    |    |    | CUT RITE LUMBER LIMITED                              | X  |    | X  |    |    |    |    |
| <u>LEAD PIGS, BLOCKS AND SHOT</u>              |    |    |    |    |    |    |    | FORT LUMBER CO. INC.                                 |    |    | X  |    |    |    | X  |
| CRANE SUPPLY                                   | X  |    |    |    |    | X  |    | MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC       | X  |    |    |    |    |    |    | <u>NORANDA FOREST SALES INC.</u>                     | X  | X  | X  |    |    | X  | X  |
| MITSUBISHI CANADA LTD.                         | X  | X  | X  | X  | X  | X  | X  | RAMSEN ENGINEERING ASSOCIATES INC.                   |    |    |    |    |    | X  | X  |
| <u>LEATHER FABRICATED MATERIALS *****</u>      |    |    |    |    |    |    |    | REDCO TRADING CORPORATION                            | X  |    |    |    |    |    |    |
| <u>LEATHER FABRICATED MATERIALS NES</u>        |    |    |    |    |    |    |    | SEABOARD LUMBER SALES COMPANY LIMITED                | X  | X  | X  | X  |    | X  | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.           | X  | X  | X  | X  | X  | X  | X  | SOLAR STONE LTD.                                     | X  | X  | X  |    |    | X  |    |
| SHARPEAGLE ENTERPRISES LIMITED                 | X  |    |    |    |    |    |    | YEARWOOD & CO. LTD.                                  |    |    |    |    |    |    | X  |

# TRADING HOUSES BY PRODUCT

## LUMBER, CEDAR

|                                        | AF | AA | ME | WE | EE | SA | NA |
|----------------------------------------|----|----|----|----|----|----|----|
| BALKER SOFTWOODS LTD.                  |    | X  |    | X  |    |    | X  |
| CANADIAN TRADERS LIMITED               | X  | X  | X  | X  |    | X  | X  |
| COLEMAN ASSOCIATES (CONSULTING) LTD.   |    | X  |    |    |    |    |    |
| EACOM TIMBER SALES LTD.                |    |    |    |    |    |    | X  |
| ENGLISH BAY CEDAR PRODUCTS LTD.        |    | X  |    |    |    |    | X  |
| FORT LUMBER CO. INC.                   |    |    |    | X  |    |    | X  |
| INTEREX FOREST PRODUCTS LTD.           |    | X  |    | X  |    |    |    |
| INTERGULF COMMODITIES (INT'L)          |    | X  | X  |    |    |    | X  |
| KAUFMANN PACIFIC WOOD PRODUCTS LTD     |    | X  |    | X  |    |    |    |
| L.H. EXPORTS LTD.                      |    |    |    |    |    |    | X  |
| MARITIME GROUP (CANADA) INC.           |    | X  |    | X  |    |    |    |
| METROPOLITAN TRADING LTD.              |    | X  |    |    |    |    | X  |
| MITSUI & CO. (CANADA) LTD.             |    |    |    |    |    |    |    |
| NEOS FOREST PRODUCTS LTD.              |    |    |    |    |    | X  |    |
| PANDIT INTERNATIONAL                   | X  | X  | X  |    |    | X  |    |
| REDCO TRADING CORPORATION              |    | X  |    |    |    |    |    |
| SEABOARD LUMBER SALES COMPANY LIMITED  | X  | X  | X  | X  |    | X  | X  |
| SOLAR STONE LTD.                       |    | X  | X  | X  |    | X  |    |
| THE EAST ASIATIC COMPANY (CANADA) INC. |    | X  | X  | X  |    |    | X  |
| YEARWOOD & CO. LTD.                    |    |    |    |    |    | X  |    |
| ZBT INTERNATIONAL CARGO COMPANY        |    | X  | X  | X  |    | X  | X  |

## LUMBER, DOM SOFTWOOD NES, & SOFTWOOD FLOORING

|                                          |   |   |   |   |   |   |   |
|------------------------------------------|---|---|---|---|---|---|---|
| ADVANCED PRODUCTS LTD.                   |   | X |   |   |   | X |   |
| ALLMAR LUMBER DISTRIBUTORS LTD.          |   |   |   |   |   |   | X |
| AMALGAMATED GLOBAL ENTERPRISES INC.      | X | X | X |   |   |   |   |
| B.L. ARMSTRONG CO. LTD.                  |   | X |   | X |   |   | X |
| BJ'S MARKETING & CONSULTING              |   | X | X | X | X |   | X |
| C. ITOH & CO (CANADA) LTD.               |   | X | X |   |   |   |   |
| C.R. WIDMAN INTERNATIONAL LIMITED        |   | X |   |   |   |   |   |
| CANADA TRADE GROUP INC.                  | X | X | X | X | X | X | X |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC. | X |   |   |   |   | X | X |
| CITACO INTERNATIONAL TRADING INC.        |   |   | X |   |   |   |   |
| COLEMAN ASSOCIATES (CONSULTING) LTD.     |   | X |   |   |   |   |   |
| CURTRADE                                 |   |   |   |   |   | X |   |
| CVG INTERNATIONAL INC.                   | X | X |   | X |   | X |   |
| EAGLE TRADING LIMITED                    |   | X |   | X |   |   | X |
| ENGLISH BAY CEDAR PRODUCTS LTD.          |   | X |   |   |   |   | X |
| EXPERT EXPORT LTD.                       |   |   |   |   |   |   | X |
| FORT LUMBER CO. INC.                     |   |   |   | X |   |   | X |
| INTERGULF COMMODITIES (INT'L)            |   | X | X |   |   |   | X |
| INTERNATIONAL TRADE SERVICES COMPANY     | X | X |   |   |   |   |   |
| J.R. WELLINGTON EXPORT CORPORATION       | X |   | X |   |   | X |   |
| KOOT CONSOLIDATED INTERNATIONAL LTD.     | X |   |   |   |   | X | X |

## METROPOLITAN TRADING LTD.

|                                       |   |   |   |   |  |   |   |
|---------------------------------------|---|---|---|---|--|---|---|
| MITSUBISHI CANADA LIMITED             | X | X |   | X |  | X | X |
| MITSUI & CO. (CANADA) LTD.            |   |   |   |   |  |   |   |
| MUTUAL FOREST INDUSTRIES LTD.         | X | X |   |   |  |   |   |
| NAMET INTERNATIONAL LTD.              |   |   |   | X |  |   |   |
| PANDIT INTERNATIONAL                  | X | X | X |   |  |   | X |
| PEXIM ENTERPRISES INC.                |   | X |   | X |  | X | X |
| PLANT FOREST PRODUCTS CORPORATION     |   | X |   | X |  |   | X |
| REDCO TRADING CORPORATION             |   | X |   |   |  |   |   |
| SEABOARD LUMBER SALES COMPANY LIMITED | X | X | X | X |  | X | X |
| SOLAR STONE LTD.                      | X | X | X |   |  |   | X |
| TRI-TANIK ENTERPRISES LTD.            |   | X |   |   |  |   | X |
| TYEE TIMBER PRODUCTS LTD.             |   | X |   | X |  |   | X |
| UNIVERSAL MARKETING AGENCIES          |   |   |   |   |  |   | X |
| WARD BEDAS (CANADA) LIMITED           | X | X | X | X |  |   |   |
| YEARWOOD & CO. LTD.                   |   |   |   |   |  |   | X |

## LUMBER, DOMESTIC HARDWOODS NES

|                                      |   |   |   |   |   |   |   |
|--------------------------------------|---|---|---|---|---|---|---|
| ADVANCED PRODUCTS LTD.               |   | X |   |   |   |   | X |
| AMALGAMATED GLOBAL ENTERPRISES INC.  | X | X | X |   |   |   |   |
| B.L. ARMSTRONG CO. LTD.              |   | X |   | X |   |   | X |
| BOIS FRANC ALEX HARDWOOD INC.        |   |   |   | X |   |   |   |
| BOIS JACQUES VOYER INC. (LES)        |   |   |   |   |   |   | X |
| C. ITOH & CO (CANADA) LTD.           |   | X | X |   |   |   |   |
| CANADA TRADE GROUP INC.              | X | X | X | X | X | X | X |
| CANADIAN SHORING SYSTEMS (CSS) INC.  |   |   |   |   |   |   | X |
| CITACO INTERNATIONAL TRADING INC.    |   |   | X |   |   |   |   |
| COLEMAN ASSOCIATES (CONSULTING) LTD. |   | X |   |   |   |   |   |
| CURTRADE                             |   |   |   |   |   |   | X |
| CUT RITE LUMBER LIMITED              |   | X |   | X |   |   |   |
| CVG INTERNATIONAL INC.               | X | X |   | X |   |   | X |
| EAGLE TRADING LIMITED                |   | X |   | X |   |   | X |
| EXPERT EXPORT LTD.                   |   |   |   |   |   |   | X |
| FORALIX EXPORT CANADA INC.           |   |   | X | X |   |   | X |
| FORT LUMBER CO. INC.                 |   |   |   | X |   |   | X |
| G. VAN KAM TRADING CO. LTD.          |   | X |   |   |   |   | X |
| HICOM INTERNATIONAL INC.             |   | X |   | X |   |   | X |
| INTERGULF COMMODITIES (INT'L)        |   | X | X |   |   |   | X |
| IRETON INTERNATIONAL BARTER INC.     |   | X |   |   |   |   |   |
| J.R. WELLINGTON EXPORT CORPORATION   | X |   | X |   |   | X |   |
| KAWASHO INTERNATIONAL CANADA LTD.    |   | X |   |   |   |   | X |
| LEMIRE LUMBER COMPANY INC.           |   | X |   | X |   |   |   |
| MITSUBISHI CANADA LIMITED            | X | X |   | X |   | X | X |
| MITSUI & CO. (CANADA) LTD.           |   |   |   |   |   |   |   |
| NAMET INTERNATIONAL LTD.             |   |   |   | X |   |   |   |

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                        | AF | AA | ME | WE | EE | SA | NA |   | AF | AA | ME | WE | EE | SA | NA |
|----------------------------------------|----|----|----|----|----|----|----|---|----|----|----|----|----|----|----|
| NORANDA FOREST SALES INC.              |    |    | X  | X  | X  |    | X  | X |    |    | X  | X  |    |    |    |
| PANDIT INTERNATIONAL                   | X  | X  | X  |    |    |    | X  |   |    | X  |    |    |    |    | X  |
| PRODIMEX INC.                          |    |    |    |    | X  |    | X  | X |    |    |    |    |    |    |    |
| QUELUMEX ENR.                          |    |    |    |    | X  |    |    |   |    |    |    |    |    | X  |    |
| REDCO TRADING CORPORATION              |    | X  |    |    |    |    |    |   |    | X  | X  | X  |    | X  | X  |
| SEABOARD LUMBER SALES COMPANY LIMITED  | X  | X  | X  | X  |    |    | X  | X |    |    |    |    |    |    | X  |
| TRI-TANIK ENTERPRISES LTD.             |    | X  |    |    |    |    | X  |   |    |    |    |    |    | X  | X  |
| TYEE TIMBER PRODUCTS LTD.              |    |    | X  |    | X  |    | X  |   |    | X  | X  |    |    |    |    |
| WARD BEDAS (CANADA) LIMITED            | X  | X  | X  | X  |    |    |    |   | X  | X  | X  | X  |    | X  | X  |
| YEARWOOD & CO. LTD.                    |    |    |    |    |    |    | X  |   | X  | X  | X  |    |    |    |    |
| <b>LUMBER, DOUGLAS FIR</b>             |    |    |    |    |    |    |    |   |    |    |    |    |    |    |    |
| BALFOUR GUTHRIE FOREST PRODUCTS INC.   | X  | X  |    | X  |    |    |    |   |    | X  | X  | X  |    |    |    |
| BALKER SOFTWOODS LTD                   |    |    | X  |    | X  |    | X  |   |    |    |    |    |    |    |    |
| COLEMAN ASSOCIATES (CONSULTING) LTD.   |    | X  |    |    |    |    |    |   |    |    |    |    |    |    |    |
| FORT LUMBER CO. INC.                   |    |    |    |    | X  |    | X  |   |    |    |    |    |    |    |    |
| INTEREX FOREST PRODUCTS LTD.           |    | X  |    | X  |    |    |    |   |    |    |    |    |    |    |    |
| INTERGULF COMMODITIES (INT'L)          |    | X  | X  |    |    |    | X  |   |    |    |    |    |    |    |    |
| MAKO ENTERPRISES LTD.                  |    | X  | X  | X  |    |    | X  |   |    |    |    |    |    |    |    |
| MARITIME GROUP (CANADA) INC.           |    | X  |    | X  |    |    |    |   |    |    |    |    |    |    |    |
| MCLEOD FOREST PRODUCTS LIMITED         |    |    |    |    | X  |    | X  | X |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.             |    |    |    |    |    |    |    |   |    |    |    |    |    |    |    |
| PANDIT INTERNATIONAL                   | X  | X  | X  |    |    |    | X  |   |    |    |    |    |    |    |    |
| REDCO TRADING CORPORATION              |    | X  |    |    |    |    |    |   |    |    |    |    |    |    |    |
| SEABOARD LUMBER SALES COMPANY LIMITED  | X  | X  | X  | X  |    |    | X  | X |    |    |    |    |    |    |    |
| SOLAR STONE LTD.                       | X  | X  | X  |    |    |    | X  |   |    |    |    |    |    |    |    |
| THE EAST ASIATIC COMPANY (CANADA) INC. |    | X  | X  | X  |    |    | X  |   |    |    |    |    |    |    |    |
| YEARWOOD & CO. LTD.                    |    |    |    |    |    |    | X  |   |    |    |    |    |    |    |    |
| <b>LUMBER, EXOTIC SPECIES NES</b>      |    |    |    |    |    |    |    |   |    |    |    |    |    |    |    |
| AMALGAMATED GLOBAL ENTERPRISES INC.    | X  | X  | X  |    |    |    |    |   |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.             |    |    |    |    |    |    |    |   |    |    |    |    |    |    |    |
| SEABOARD LUMBER SALES COMPANY LIMITED  | X  | X  | X  | X  |    |    | X  | X |    |    |    |    |    |    |    |
| YEARWOOD & CO. LTD.                    |    |    |    |    |    |    | X  |   |    |    |    |    |    |    |    |
| <b>LUMBER, FIR NES</b>                 |    |    |    |    |    |    |    |   |    |    |    |    |    |    |    |
| BALFOUR GUTHRIE FOREST PRODUCTS INC.   | X  | X  |    | X  |    |    |    |   |    |    |    |    |    |    |    |
| BALKER SOFTWOODS LTD                   |    |    | X  |    | X  |    | X  |   |    |    |    |    |    |    |    |
| COLEMAN ASSOCIATES (CONSULTING) LTD.   |    | X  |    |    |    |    |    |   |    |    |    |    |    |    |    |
| EACOM TIMBER SALES LTD.                |    |    |    |    |    |    |    |   |    |    |    |    |    | X  |    |
| FORALIX EXPORT CANADA INC.             |    |    |    | X  | X  |    | X  |   |    |    |    |    |    |    |    |
| FOREXPORT INC.                         |    |    |    | X  | X  |    |    |   |    |    |    |    |    |    |    |
| FORT LUMBER CO. INC.                   |    |    |    |    | X  |    | X  |   |    |    |    |    |    |    |    |
| INTEREX FOREST PRODUCTS LTD.           |    | X  |    |    | X  |    |    |   |    |    |    |    |    |    |    |
| KAUFMANN PACIFIC WOOD PRODUCTS LTD     |    | X  |    |    | X  |    |    |   |    |    |    |    |    |    |    |
| MARITIME GROUP (CANADA) INC.           |    |    |    |    |    |    |    |   |    |    |    |    |    |    |    |
| METROPOLITAN TRADING LTD.              |    |    |    |    |    |    |    |   |    | X  |    |    |    |    | X  |
| MITSUI & CO. (CANADA) LTD.             |    |    |    |    |    |    |    |   |    |    |    |    |    |    |    |
| NEOS FOREST PRODUCTS LTD.              |    |    |    |    |    |    |    |   |    |    |    |    |    | X  |    |
| NORANDA FOREST SALES INC.              |    |    | X  | X  | X  |    |    |   | X  | X  | X  |    |    | X  | X  |
| PETERS LUMBER COMPANY INC.             |    |    |    |    |    |    |    |   |    |    |    |    |    |    | X  |
| RAMSEN ENGINEERING ASSOCIATES INC.     |    |    |    |    |    |    |    |   |    |    |    |    |    | X  | X  |
| REDCO TRADING CORPORATION              |    |    | X  |    |    |    |    |   | X  |    |    |    |    |    |    |
| SANLIEW TRADING COMPANY                |    |    | X  | X  |    |    |    |   | X  | X  |    |    |    |    | X  |
| SEABOARD LUMBER SALES COMPANY LIMITED  | X  | X  | X  | X  |    |    |    |   | X  | X  | X  | X  |    | X  | X  |
| SOLAR STONE LTD.                       | X  | X  | X  |    |    |    |    |   | X  | X  | X  |    |    | X  |    |
| YEARWOOD & CO. LTD.                    |    |    |    |    |    |    |    |   |    |    |    |    |    | X  |    |
| ZBT INTERNATIONAL CARGO COMPANY        |    |    | X  | X  | X  |    |    |   | X  | X  | X  |    |    | X  | X  |
| <b>LUMBER, HEMLOCK</b>                 |    |    |    |    |    |    |    |   |    |    |    |    |    |    |    |
| BALFOUR GUTHRIE FOREST PRODUCTS INC.   |    | X  | X  |    | X  |    |    |   | X  | X  |    | X  |    |    |    |
| BALKER SOFTWOODS LTD                   |    |    | X  |    | X  |    |    |   | X  |    | X  |    |    |    | X  |
| C.R. WIDMAN INTERNATIONAL LIMITED      |    |    | X  |    |    |    |    |   | X  |    |    |    |    |    |    |
| COLEMAN ASSOCIATES (CONSULTING) LTD.   |    |    | X  |    |    |    |    |   | X  |    |    |    |    |    |    |
| EACOM TIMBER SALES LTD.                |    |    |    |    |    |    |    |   |    |    |    |    |    |    | X  |
| FORT LUMBER CO. INC.                   |    |    |    |    |    |    |    |   |    |    |    | X  |    |    | X  |
| INTEREX FOREST PRODUCTS LTD.           |    |    | X  |    | X  |    |    |   | X  |    | X  |    |    |    |    |
| INTERGULF COMMODITIES (INT'L)          |    |    | X  | X  |    |    |    |   | X  | X  |    |    |    |    | X  |
| KAUFMANN PACIFIC WOOD PRODUCTS LTD     |    |    | X  |    | X  |    |    |   | X  |    | X  |    |    |    |    |
| MAKO ENTERPRISES LTD.                  |    |    | X  | X  | X  |    |    |   | X  | X  | X  |    |    |    | X  |
| MCLEOD FOREST PRODUCTS LIMITED         |    |    |    |    |    |    |    |   |    |    |    | X  |    | X  | X  |
| MITSUI & CO. (CANADA) LTD.             |    |    |    |    |    |    |    |   |    |    |    |    |    |    |    |
| NEOS FOREST PRODUCTS LTD.              |    |    |    |    |    |    |    |   |    |    |    |    |    | X  |    |
| OKURA & COMPANY CANADA LTD.            |    |    | X  |    |    |    |    |   | X  |    |    |    |    |    |    |
| PANDIT INTERNATIONAL                   |    | X  | X  | X  |    |    |    |   | X  | X  | X  |    |    | X  |    |
| REDCO TRADING CORPORATION              |    |    | X  |    |    |    |    |   | X  |    |    |    |    |    |    |
| SEABOARD LUMBER SALES COMPANY LIMITED  | X  | X  | X  | X  |    |    |    |   | X  | X  | X  | X  |    | X  | X  |
| SOLAR STONE LTD.                       | X  | X  | X  |    |    |    |    |   | X  | X  | X  |    |    | X  |    |
| THE EAST ASIATIC COMPANY (CANADA) INC. |    |    | X  | X  | X  |    |    |   | X  | X  | X  |    |    |    | X  |
| YEARWOOD & CO. LTD.                    |    |    |    |    |    |    |    |   |    |    |    |    |    | X  |    |
| ZBT INTERNATIONAL CARGO COMPANY        |    |    | X  | X  | X  |    |    |   | X  | X  | X  |    |    | X  | X  |
| <b>LUMBER, HAWGANY</b>                 |    |    |    |    |    |    |    |   |    |    |    |    |    |    |    |
| FORT LUMBER CO. INC.                   |    |    |    |    |    |    |    |   |    |    |    | X  |    |    | X  |
| MITSUI & CO. (CANADA) LTD.             |    |    |    |    |    |    |    |   |    |    |    |    |    |    |    |
| SEABOARD LUMBER SALES COMPANY LIMITED  | X  | X  | X  | X  |    |    |    |   | X  | X  | X  | X  |    | X  | X  |
| YEARWOOD & CO. LTD.                    |    |    |    |    |    |    |    |   |    |    |    |    |    | X  |    |
| <b>LUMBER, OAK</b>                     |    |    |    |    |    |    |    |   |    |    |    |    |    |    |    |
| BOIS FRANC ALEX HARDWOOD INC.          |    |    |    |    |    |    |    |   |    |    |    |    | X  |    |    |

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                          | AF | AA | ME | WE | EE | SA | NA |                                             | AF | AA | ME | WE | EE | SA | NA  |
|------------------------------------------|----|----|----|----|----|----|----|---------------------------------------------|----|----|----|----|----|----|-----|
| COLEMAN ASSOCIATES (CONSULTING) LTD.     |    | X  |    |    |    |    |    | RAMSEN ENGINEERING ASSOCIATES INC.          |    |    |    |    |    |    | X X |
| CUT RITE LUMBER LIMITED                  |    | X  |    | X  |    |    |    | REDCO TRADING CORPORATION                   |    | X  |    |    |    |    |     |
| FORALIX EXPORT CANADA INC.               |    |    | X  | X  |    |    | X  | SANLIEW TRADING COMPANY                     |    | X  | X  |    |    |    | X   |
| FORT LUMBER CO. INC.                     |    |    |    | X  |    |    | X  | SAUDI ARABIAN-CANADIAN BUSINESS CORP.       |    |    | X  |    |    |    |     |
| INTERGULF COMMODITIES (INT'L)            |    | X  | X  |    |    |    | X  | SEABOARD LUMBER SALES COMPANY LIMITED       | X  | X  | X  | X  |    | X  | X   |
| LEUSYCO CANADA LIMITED                   |    | X  |    |    |    |    |    | SOLAR STONE LTD.                            | X  | X  | X  |    |    | X  |     |
| MITSUI & CO. (CANADA) LTD.               |    |    |    |    |    |    |    | TAIWAN CONNECTION INC.                      |    | X  |    | X  |    |    |     |
| NORANDA FOREST SALES INC.                |    | X  | X  | X  |    | X  | X  | THE EAST ASIATIC COMPANY (CANADA) INC.      |    | X  | X  | X  |    |    | X   |
| PANDIT INTERNATIONAL                     | X  | X  | X  |    |    | X  |    | YEARWOOD & CO. LTD.                         |    |    |    |    |    | X  |     |
| QUELUMEX ENR.                            |    |    |    | X  |    |    |    | ZBT INTERNATIONAL CARGO COMPANY             |    | X  | X  | X  |    | X  | X   |
| REDCO TRADING CORPORATION                |    | X  |    |    |    |    |    |                                             |    |    |    |    |    |    |     |
| SEABOARD LUMBER SALES COMPANY LIMITED    | X  | X  | X  | X  |    | X  | X  | <u>LUMBER, PINE, SOUTHERN AND SUGAR</u>     |    |    |    |    |    |    |     |
| SOLAR STONE LTD.                         | X  | X  | X  |    |    | X  |    | FORT LUMBER CO. INC.                        |    |    |    | X  |    |    | X   |
| YEARWOOD & CO. LTD.                      |    |    |    |    |    | X  |    | MITSUI & CO. (CANADA) LTD.                  |    |    |    |    |    |    |     |
|                                          |    |    |    |    |    |    |    | REDCO TRADING CORPORATION                   |    | X  |    |    |    |    |     |
| <u>LUMBER, PINE NES</u>                  |    |    |    |    |    |    |    | SEABOARD LUMBER SALES COMPANY LIMITED       | X  | X  | X  | X  |    | X  | X   |
| AGIMEX INC.                              |    |    |    | X  |    |    |    | YEARWOOD & CO. LTD.                         |    |    |    |    |    | X  |     |
| BALFOUR GUTHRIE FOREST PRODUCTS INC.     | X  | X  |    | X  |    |    |    |                                             |    |    |    |    |    |    |     |
| BALKER SOFTWOODS LTD                     |    | X  |    | X  |    |    | X  | <u>LUMBER, PONDEROSA PINE</u>               |    |    |    |    |    |    |     |
| BOIS FRANC ALEX HARDWOOD INC.            |    |    |    | X  |    |    |    | COLEMAN ASSOCIATES (CONSULTING) LTD.        |    | X  |    |    |    |    |     |
| BOIS JACQUES VOYER INC. (LES)            |    |    |    |    |    |    | X  | FORT LUMBER CO. INC.                        |    |    |    | X  |    |    | X   |
| BRENDEX TRADING LIMITED                  |    |    |    |    |    |    | X  | MITSUI & CO. (CANADA) LTD.                  |    |    |    |    |    |    |     |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC. | X  |    |    |    |    | X  | X  | PANDIT INTERNATIONAL                        | X  | X  | X  |    |    | X  |     |
| COLEMAN ASSOCIATES (CONSULTING) LTD.     |    | X  |    |    |    |    |    | REDCO TRADING CORPORATION                   |    | X  |    |    |    |    |     |
| CURTRADE                                 |    |    |    |    |    | X  |    | SEABOARD LUMBER SALES COMPANY LIMITED       | X  | X  | X  | X  |    | X  | X   |
| CUT RITE LUMBER LIMITED                  |    | X  |    | X  |    |    |    | SOLAR STONE LTD.                            | X  | X  | X  |    |    | X  |     |
| EAGLE TRADING LIMITED                    |    | X  |    | X  |    |    | X  | YEARWOOD & CO. LTD.                         |    |    |    |    |    | X  |     |
| FORALIX EXPORT CANADA INC.               |    |    | X  | X  |    |    | X  |                                             |    |    |    |    |    |    |     |
| FOREXPORT INC.                           |    |    | X  | X  |    |    |    | <u>LUMBER, POPLAR, ASPEN AND COTTONWOOD</u> |    |    |    |    |    |    |     |
| FORT LUMBER CO. INC.                     |    |    |    | X  |    |    | X  | A.V. ENERGY INC.                            |    | X  |    |    |    |    |     |
| GREAT WHITE NORTH LTD.                   | X  | X  | X  | X  | X  | X  | X  | BOIS FRANC ALEX HARDWOOD INC.               |    |    |    | X  |    |    |     |
| INTEREX FOREST PRODUCTS LTD.             |    | X  |    | X  |    |    |    | COLEMAN ASSOCIATES (CONSULTING) LTD.        |    | X  |    |    |    |    |     |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | X  |    |    |    |    |    |    | CUT RITE LUMBER LIMITED                     |    | X  |    | X  |    |    |     |
| KAUFMANN PACIFIC WOOD PRODUCTS LTD       |    | X  |    | X  |    |    |    | FORT LUMBER CO. INC.                        |    |    |    | X  |    |    | X   |
| KOOT CONSOLIDATED INTERNATIONAL LTD.     | X  |    |    |    |    | X  | X  | MAKO ENTERPRISES LTD.                       |    | X  | X  | X  |    |    | X   |
| LEROUX LAPORTE & PARTENAIRES INC.        |    |    |    | X  |    | X  | X  | MARITIME GROUP (CANADA) INC.                |    | X  |    | X  |    |    |     |
| MAKO ENTERPRISES LTD.                    |    | X  | X  | X  |    |    | X  | MITSUI & CO. (CANADA) LTD.                  |    |    |    |    |    |    |     |
| MARITIME GROUP (CANADA) INC.             |    | X  |    | X  |    |    |    | PANDIT INTERNATIONAL                        | X  | X  | X  |    |    | X  |     |
| MCLEOD FOREST PRODUCTS LIMITED           |    |    |    | X  |    | X  | X  | REDCO TRADING CORPORATION                   |    | X  |    |    |    |    |     |
| MIDEX INTERNATIONAL INC.                 |    |    |    |    |    | X  |    | SEABOARD LUMBER SALES COMPANY LIMITED       | X  | X  | X  | X  |    | X  | X   |
| MITSUI & CO. (CANADA) LTD.               |    |    |    |    |    |    |    | SOLAR STONE LTD.                            | X  | X  | X  |    |    | X  |     |
| NEOS FOREST PRODUCTS LTD.                |    |    |    |    |    | X  |    | YEARWOOD & CO. LTD.                         |    |    |    |    |    | X  |     |
| NORANDA FOREST SALES INC.                |    | X  | X  | X  |    | X  | X  |                                             |    |    |    |    |    |    |     |
| PANDIT INTERNATIONAL                     | X  | X  | X  |    |    | X  |    | <u>LUMBER, REDWOOD</u>                      |    |    |    |    |    |    |     |
| PETERS LUMBER COMPANY INC.               |    |    |    |    |    |    | X  | BALKER SOFTWOODS LTD                        |    | X  |    | X  |    |    | X   |

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# TRADING HOUSES BY PRODUCT

FORT LUMBER CO. INC.  
MITSUI & CO. (CANADA) LTD.  
SEABOARD LUMBER SALES COMPANY LIMITED  
YEARWOOD & CO. LTD.

## LUMBER, SPRUCE

BALFOUR GUTHRIE FOREST PRODUCTS INC.  
BALKER SOFTWOODS LTD  
BOIS FRANC ALEX HARDWOOD INC.  
BOIS JACQUES VOYER INC. (LES)  
BRITNELL TRADING INC.

CANADIAN COMMERCE & ENGINEERING CORP.  
CANADIAN TRADERS LIMITED  
CANYEN INTERNATIONAL CORPORATION  
CAPRICORP INTERNATIONAL DEVELOPMENT INC.  
COLEMAN ASSOCIATES (CONSULTING) LTD.

CURTRADE  
CUT RITE LUMBER LIMITED  
EAGLE TRADING LIMITED  
FORALIX EXPORT CANADA INC.  
FOREXPORT INC.

FORT LUMBER CO. INC.  
GREAT WHITE NORTH LTD.  
INTEREX FOREST PRODUCTS LTD.  
INTERGULF COMMODITIES (INT'L)  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC

KAUFMANN PACIFIC WOOD PRODUCTS LTD  
KOOT CONSOLIDATED INTERNATIONAL LTD.  
LEROUX LAPORTE & PARTENAIRES INC.  
MAKO ENTERPRISES LTD.  
MARITIME GROUP (CANADA) INC.

MCLEOD FOREST PRODUCTS LIMITED  
METROPOLITAN TRADING LTD.  
MIDEX INTERNATIONAL INC.  
MITSUI & CO. (CANADA) LTD.  
NORANDA FOREST SALES INC.

PANDIT INTERNATIONAL  
PETERS LUMBER COMPANY INC.  
RAMSEN ENGINEERING ASSOCIATES INC.  
REDCO TRADING CORPORATION  
SANLIEW TRADING COMPANY

SAUDI ARABIAN-CANADIAN BUSINESS CORP.  
SEABOARD LUMBER SALES COMPANY LIMITED  
SEEMA INTERNATIONAL CORPORATION  
SOLAR STONE LTD.

THE EAST ASIATIC COMPANY (CANADA) INC.  
YEARWOOD & CO. LTD.

## LUMBER, WALNUT

BOIS FRANC ALEX HARDWOOD INC.  
COLEMAN ASSOCIATES (CONSULTING) LTD.  
FORT LUMBER CO. INC.  
MITSUI & CO. (CANADA) LTD.  
REDCO TRADING CORPORATION  
SEABOARD LUMBER SALES COMPANY LIMITED  
YEARWOOD & CO. LTD.

## LUMBER, WESTERN LARCH

COLEMAN ASSOCIATES (CONSULTING) LTD.  
FORT LUMBER CO. INC.  
MITSUI & CO. (CANADA) LTD.  
REDCO TRADING CORPORATION  
SEABOARD LUMBER SALES COMPANY LIMITED  
SOLAR STONE LTD.  
YEARWOOD & CO. LTD.

## METAL FABRICATED BASIC PRODUCTS, OTHER \*\*\*\*

### CONVERTED ALUMINUM FOIL

MIDEX INTERNATIONAL INC.

### INSULATED WIRE AND CABLE NES

A.D. BURFORD INTERNATIONAL LIMITED  
ANIXTER CANADA INC.  
BEROCAN INC.  
CONTECH TRADING CO. LIMITED  
DALTCO INTERNATIONAL

ELECTRONIC WHOLESALERS CO. LTD.

EXPERT EXPORT LTD.

GUILLEVIN INTERNATIONAL INC.

INTERNATIONAL TECHNICAL SUPPLY (ITS) INC

INTERSPAN INDUSTRIAL SALES INC.

J.R. WELLINGTON EXPORT CORPORATION

MIDEX INTERNATIONAL INC.

OAK SUPPLY INCORPORATED

RUDDY INTERNATIONAL

TRADEGLOBE CONSULTING LTD

WESTBURNE ELECTRIC SUPPLY

WESTBURNE QUEBEC INC., DIVISION NEDCO

YAKURR ASSOCIATES

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|    | X  | X  | X  | X  | X  | X  |
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|    | X  | X  | X  | X  | X  | X  |
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|    | X  | X  | X  | X  | X  | X  |
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|    | X  | X  | X  | X  | X  | X  |
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|    | X  | X  | X  | X  | X  | X  |
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|    | X  | X  | X  | X  | X  | X  |
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|    | X  | X  | X  | X  | X  | X  |
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|    | X  | X  | X  | X  | X  | X  |
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|    | X  |    |    |    | X  |    |
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|    | X  | X  | X  | X  | X  | X  |
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|    | X  | X  | X  | X  | X  | X  |
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|    | X  | X  | X  | X  | X  | X  |
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|    | X  | X  | X  | X  | X  | X  |
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|    | X  |    |    |    | X  |    |
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|    | X  | X  | X  | X  | X  | X  |
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|    | X  | X  | X  | X  | X  | X  |
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|    | X  |    |    |    | X  |    |
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|    | X  | X  | X  | X  | X  | X  |
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|    | X  |    |    |    | X  |    |
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|    | X  | X  | X  | X  | X  | X  |
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|    | X  | X  | X  | X  | X  | X  |
|    |    |    |    |    |    |    |
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|    |    |    |    |    |    |    |
|    | X  | X  | X  | X  | X  | X  |
|    |    |    |    |    |    |    |
|    | X  |    |    |    | X  |    |
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|    | X  | X  | X  | X  | X  | X  |
|    |    |    |    |    |    |    |
|    | X  |    |    |    | X  |    |
|    |    |    |    |    |    |    |
|    | X  | X  | X  | X  | X  | X  |
|    |    |    |    |    |    |    |
|    | X  |    |    |    | X  |    |
|    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                                          | AF | AA | NE | WE | EE | SA | NA |                                                          | AF | AA | NE | WE | EE | SA | NA |
|----------------------------------------------------------|----|----|----|----|----|----|----|----------------------------------------------------------|----|----|----|----|----|----|----|
| <u>METAL BASE PRODS TO STAMP/PRESS/PERFORATE NES</u>     |    |    |    |    |    |    |    | <u>SODIUM CYANIDE</u>                                    |    |    |    |    |    |    |    |
| AXEWOOD COMPANY LIMITED                                  |    | X  |    |    |    |    | X  | PUNDA MERCANTILE INC.                                    | X  | X  |    | X  | X  | X  | X  |
| METRATRDE LIMITED                                        | X  |    |    |    |    |    |    | <u>SODIUM SILICATES, INCLUDING SOLUTIONS</u>             |    |    |    |    |    |    |    |
|                                                          |    |    |    |    |    |    |    | WACTOL ENTERPRISES LIMITED                               | X  | X  | X  |    |    | X  |    |
| <u>METAL FABRICATED BASIC PRODUCTS NES</u>               |    |    |    |    |    |    |    | <u>METALLIC SALT &amp; PEROXYSALT OF INORGANIC ACIDS</u> |    |    |    |    |    |    |    |
| AXEWOOD COMPANY LIMITED                                  |    | X  |    |    |    |    | X  | <u>ALUMINUM SULPHATE</u>                                 |    |    |    |    |    |    |    |
| WSL EXPORT DIV. OF ENCO SUPPLY                           |    | X  |    |    |    | X  |    | CAPRICORP INTERNATIONAL DEVELOPMENT INC.                 | X  |    |    |    |    | X  | X  |
|                                                          |    |    |    |    |    |    |    | INTERNATIONAL COMMODITIES EXPORT CO.                     | X  | X  | X  | X  | X  | X  |    |
| <u>SPRINGS NES</u>                                       |    |    |    |    |    |    |    | <u>CALCIUM CHLORIDE</u>                                  |    |    |    |    |    |    |    |
| AXEWOOD COMPANY LIMITED                                  |    | X  |    |    |    |    | X  | PRAIRIE INDUSTRIAL CHEMICALS INC.                        | X  |    |    |    |    |    | X  |
| <u>TANKS AND PARTS</u>                                   |    |    |    |    |    |    |    | <u>CHLORATES AND PERCHLORATES</u>                        |    |    |    |    |    |    |    |
| ATLANTA LINK INCORPORATED                                |    |    | X  | X  | X  |    |    | MULTICHEM IMPORT EXPORT INC.                             | X  |    |    | X  |    | X  | X  |
| CANEDEX LIMITED                                          | X  | X  | X  | X  | X  | X  | X  | PUNDA MERCANTILE INC.                                    | X  | X  |    | X  | X  | X  | X  |
| CRANE SUPPLY                                             | X  |    |    |    |    |    | X  | <u>CHLORIDES AND OXYCHLORIDES NES</u>                    |    |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 | X  |    |    |    |    |    |    | PANDIT INTERNATIONAL                                     | X  | X  | X  |    |    | X  |    |
| J.R. WELLINGTON EXPORT CORPORATION                       | X  |    | X  |    |    | X  |    | PUNDA MERCANTILE INC.                                    | X  | X  |    | X  | X  | X  | X  |
| <u>TELEPHONE, RADIO AND TELEVISION WIRES</u>             |    |    |    |    |    |    |    | <u>FLUORIDES AND OTHER FLUORINE SALTS</u>                |    |    |    |    |    |    |    |
| EXPERT EXPORT LTD.                                       |    |    |    |    |    |    | X  | INTERNATIONAL COMMODITIES EXPORT CO.                     | X  | X  | X  | X  | X  | X  |    |
| <u>METALLIC SALT &amp; PEROXYSALT OF INORG ACID CONT</u> |    |    |    |    |    |    |    | LABONTHU IMPORT EXPORT INC.                              |    | X  |    |    |    |    |    |
| <u>CALCIUM PHOSPHATES</u>                                |    |    |    |    |    |    |    | <u>NITRITES AND NITRATES NES</u>                         |    |    |    |    |    |    |    |
| INTERNATIONAL COMMODITIES EXPORT CO.                     |    | X  | X  | X  | X  | X  |    | INTERNATIONAL COMMODITIES EXPORT CO.                     | X  | X  | X  | X  | X  | X  |    |
|                                                          |    |    |    |    |    |    |    | PUNDA MERCANTILE INC.                                    | X  | X  |    | X  | X  | X  | X  |
| <u>POTASSIUM CARBONATE</u>                               |    |    |    |    |    |    |    | <u>POTASSIUM NITRATE</u>                                 |    |    |    |    |    |    |    |
| AGRICULTURAL DEVELOPMENT CORP. OF SASK.                  | X  | X  | X  | X  | X  | X  |    | INTERNATIONAL COMMODITIES EXPORT CO.                     | X  | X  | X  | X  | X  | X  |    |
|                                                          |    |    |    |    |    |    |    | <u>SODIUM PHOSPHATES NES</u>                             |    |    |    |    |    |    |    |
| <u>SODIUM BICARBONATE</u>                                |    |    |    |    |    |    |    | INTERNATIONAL COMMODITIES EXPORT CO.                     | X  | X  | X  | X  | X  | X  |    |
| H. FINE & SONS LIMITED                                   | X  |    |    | X  |    | X  | X  | PANDIT INTERNATIONAL                                     | X  | X  | X  |    |    | X  |    |
| <u>SODIUM BICHRONATE</u>                                 |    |    |    |    |    |    |    | <u>SODIUM SULPHATE /SALT CAKE &amp; GLAUBER'S SALT/</u>  |    |    |    |    |    |    |    |
| PUNDA MERCANTILE INC.                                    | X  | X  |    | X  | X  | X  | X  | AMALGANET CANADA                                         |    | X  | X  | X  |    | X  | X  |
|                                                          |    |    |    |    |    |    |    | PRAIRIE INDUSTRIAL CHEMICALS INC.                        | X  |    |    |    |    |    | X  |
| <u>SODIUM BORATE</u>                                     |    |    |    |    |    |    |    | <u>SODIUM SULPHIDE</u>                                   |    |    |    |    |    |    |    |
| PUNDA MERCANTILE INC.                                    | X  | X  |    | X  | X  | X  | X  | INTERNATIONAL COMMODITIES EXPORT CO.                     | X  | X  | X  | X  | X  | X  |    |
| <u>SODIUM CARBONATE, INCLUDING SAL SODA</u>              |    |    |    |    |    |    |    |                                                          |    |    |    |    |    |    |    |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC.                 | X  |    |    |    |    |    | X  |                                                          |    |    |    |    |    |    |    |
| INTERNATIONAL COMMODITIES EXPORT CO.                     | X  | X  | X  | X  | X  | X  |    |                                                          |    |    |    |    |    |    |    |
| PUNDA MERCANTILE INC.                                    | X  | X  |    | X  | X  | X  | X  |                                                          |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                                                   | AF | AA | NE | WE | EE | SA | NA |                                                                      | AF | AA | NE | WE | EE | SA | NA |
|-------------------------------------------------------------------|----|----|----|----|----|----|----|----------------------------------------------------------------------|----|----|----|----|----|----|----|
| <b><u>SULPHATES AND PERSULPHATES NES</u></b>                      |    |    |    |    |    |    |    | <b><u>CARBONS OR CARBON ELECTRODES NES</u></b>                       |    |    |    |    |    |    |    |
| INTERNATIONAL COMMODITIES EXPORT CO.                              | X  | X  | X  | X  | X  | X  |    | MITSUI & CO. (CANADA) LTD.                                           |    |    |    |    |    |    |    |
| <b><u>SULPHITES AND THIOSULPHATES NES</u></b>                     |    |    |    |    |    |    |    | <b><u>GRAPHITE AND CARBON BRUSH STOCK AND BRUSHES</u></b>            |    |    |    |    |    |    |    |
| PUNDA MERCANTILE INC.                                             | X  | X  |    | X  | X  | X  | X  | MITSUI & CO. (CANADA) LTD.                                           |    |    |    |    |    |    |    |
| <b><u>MILLWORK *****</u></b>                                      |    |    |    |    |    |    |    | <b><u>GRAPHITE ELECTRODES</u></b>                                    |    |    |    |    |    |    |    |
| <b><u>DOORS OF WOOD</u></b>                                       |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                                           |    |    |    |    |    |    |    |
| BRENDEX TRADING LIMITED                                           |    |    |    |    |    | X  |    | <b><u>LIGHTING AND WELDING CARBONS</u></b>                           |    |    |    |    |    |    |    |
| DRAFIL INVESTMENTS LTD.                                           |    |    | X  |    |    |    |    | MITSUI & CO. (CANADA) LTD.                                           |    |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                          | X  |    |    |    |    |    |    | <b><u>NATURAL &amp; SYN GRAPHITE &amp; C BASIC PRODS NES</u></b>     |    |    |    |    |    |    |    |
| RAMSEN ENGINEERING ASSOCIATES INC.                                |    |    |    |    |    | X  | X  | AMALGAMET CANADA                                                     |    | X  | X  | X  |    | X  | X  |
| WESTMOUNT FOREST PRODUCTS LTD.                                    |    | X  |    | X  |    | X  |    | MITSUI & CO. (CANADA) LTD.                                           |    |    |    |    |    |    |    |
| WSL EXPORT DIV. OF ENCO SUPPLY                                    |    | X  |    |    |    | X  |    | <b><u>NICKEL, INCLUDING ALLOYS *****</u></b>                         |    |    |    |    |    |    |    |
| <b><u>FLOORING, HARDWOOD</u></b>                                  |    |    |    |    |    |    |    | <b><u>NICKEL &amp; NI ALLOY PLATE/SHIT/STRIP &amp; FLAT PROO</u></b> |    |    |    |    |    |    |    |
| BRITNELL TRADING INC.                                             |    |    |    | X  |    | X  |    | HURCOL INC.                                                          |    | X  |    | X  | X  |    |    |
| CATA BRANDS INC.                                                  |    |    | X  |    |    |    |    | <b><u>NICKEL ALLOY INGOTS, BLOCKS, RODS &amp; WIRE BARS</u></b>      |    |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                          | X  |    |    |    |    |    |    | HURCOL INC.                                                          |    | X  |    | X  | X  |    |    |
| PRODIMEX INC.                                                     |    |    |    | X  |    | X  | X  | <b><u>NICKEL AND NICKEL ALLOY FABD MATERIALS NES</u></b>             |    |    |    |    |    |    |    |
| SIGMAN & JONES LTD.                                               | X  | X  |    |    |    | X  |    | CANADA TRADE GROUP INC.                                              |    | X  | X  | X  | X  | X  | X  |
| <b><u>MILLWORK NES</u></b>                                        |    |    |    |    |    |    |    | HURCOL INC.                                                          |    | X  |    | X  | X  |    |    |
| CANADIAN TRADERS LIMITED                                          | X  | X  | X  | X  |    | X  | X  | IRETON INTERNATIONAL BARTER INC.                                     |    | X  |    |    |    |    |    |
| COUREY INTERNATIONAL (COMMERCE) INC.                              | X  | X  | X  | X  |    | X  |    | LTC ENTERPRISES INC.                                                 |    | X  |    |    |    |    |    |
| DRAFIL INVESTMENTS LTD.                                           |    |    | X  |    |    |    |    | METRO INTERNATIONAL TRADING COMPANY                                  |    | X  |    |    |    |    | X  |
| FIRST CANADIAN CONNECTIONS MKTG. CORP.                            |    | X  | X  | X  |    | X  |    | <b><u>NICKEL ANODES, CATHODES, INGOTS, RODS &amp; SHOT</u></b>       |    |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                          | X  |    |    |    |    |    |    | METRO INTERNATIONAL TRADING COMPANY                                  |    | X  |    |    |    |    | X  |
| PALFUR MARKETING INC.                                             |    |    |    |    |    | X  |    | MITSUBISHI CANADA LTD.                                               |    | X  | X  | X  | X  | X  | X  |
| PIERRE A. LANCTOT INTL. MARKETING INC.                            |    | X  |    |    |    |    |    | THYSSEN CANADA LIMITED                                               |    |    |    |    | X  | X  |    |
| PRODIMEX INC.                                                     |    |    |    | X  |    | X  | X  | <b><u>NITROGEN FUNCTION COMPOUNDS *****</u></b>                      |    |    |    |    |    |    |    |
| SIGMAN & JONES LTD.                                               | X  | X  |    |    |    | X  |    | <b><u>AMINE FUNCTION COMPOUNDS NES</u></b>                           |    |    |    |    |    |    |    |
| THE EAST ASIATIC COMPANY (CANADA) INC.                            |    | X  | X  | X  |    | X  |    | PUNDA MERCANTILE INC.                                                |    | X  | X  |    | X  | X  | X  |
| TRI-TANIK ENTERPRISES LTD.                                        |    | X  |    |    |    | X  |    | <b><u>HEXAMETHYLENE TETRAMINE</u></b>                                |    |    |    |    |    |    |    |
| WESTMOUNT FOREST PRODUCTS LTD.                                    |    | X  |    | X  |    | X  |    | PANDIT INTERNATIONAL                                                 |    | X  | X  | X  |    | X  |    |
| <b><u>WINDOWS &amp; SASH; DOOR/WIND/SASH FRAMES, WOODEN</u></b>   |    |    |    |    |    |    |    | PUNDA MERCANTILE INC.                                                |    | X  | X  |    | X  | X  | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                          | X  |    |    |    |    |    |    |                                                                      |    |    |    |    |    |    |    |
| <b><u>NATURAL &amp; SYN GRAPHITE &amp; CARBON BASIC PRODS</u></b> |    |    |    |    |    |    |    |                                                                      |    |    |    |    |    |    |    |
| <b><u>BATTERY CARBONS</u></b>                                     |    |    |    |    |    |    |    |                                                                      |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                                        |    |    |    |    |    |    |    |                                                                      |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                                      | AF | AA | ME | WE | EE | SA | MA |                                                        | AF | AA | ME | WE | EE | SA | MA |
|------------------------------------------------------|----|----|----|----|----|----|----|--------------------------------------------------------|----|----|----|----|----|----|----|
| <u>ISOCYANATES</u>                                   |    |    |    |    |    |    |    | <u>MICA BLOCKS, SHEETS, FILM AND GROUND MICA</u>       |    |    |    |    |    |    |    |
| PUNDA MERCANTILE INC.                                | X  | X  |    | X  | X  | X  | X  | PANDIT INTERNATIONAL                                   | X  | X  | X  |    |    |    | X  |
| <u>OXYGEN FUNCTION AMINO COMPOUNDS NES</u>           |    |    |    |    |    |    |    | <u>MINERAL WOOL, EXCEPT GLASS WOOL</u>                 |    |    |    |    |    |    |    |
| PANDIT INTERNATIONAL                                 | X  | X  | X  |    |    | X  |    | CRANE SUPPLY                                           | X  |    |    |    |    |    | X  |
| PUNDA MERCANTILE INC.                                | X  | X  |    | X  | X  | X  | X  | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC               | X  |    |    |    |    |    |    |
| <u>NON-FERROUS METALS, INCLUDING ALLOYS, OTHER</u>   |    |    |    |    |    |    |    | NORTHBRIDGE INTERNATIONAL (CANADA) LTD.                |    |    | X  |    |    | X  |    |
| <u>MAGNESIUM</u>                                     |    |    |    |    |    |    |    | SIMEX INTERNATIONAL                                    |    |    | X  |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    | <u>OILS AND FATS, ANIMAL *****</u>                     |    |    |    |    |    |    |    |
| <u>MAGNESIUM ALLOYS</u>                              |    |    |    |    |    |    |    | <u>ANIMAL OILS AND FATS NES</u>                        |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    | MULTI-NATIONAL SALES LIMITED                           |    |    |    |    |    |    | X  |
| <u>MANGANESE</u>                                     |    |    |    |    |    |    |    | <u>TALLOW</u>                                          |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    | CANADA PACKERS INC. INT'L TRADE DIV.                   |    | X  | X  | X  | X  | X  | X  |
| <u>NON-FERROUS METAL ALLOYS NES</u>                  |    |    |    |    |    |    |    | CANADA TRADE GROUP INC.                                | X  | X  | X  | X  | X  | X  | X  |
| MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    | CAPRICORP INTERNATIONAL DEVELOPMENT INC.               | X  |    |    |    |    | X  | X  |
| <u>NON-FERROUS METALS NES</u>                        |    |    |    |    |    |    |    | FREMAH INTERNATIONAL TRADING INC.                      |    | X  |    | X  |    | X  |    |
| MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    | INTERNATIONAL COMMODITIES EXPORT CO.                   | X  | X  | X  | X  | X  | X  |    |
| <u>TITANIUM</u>                                      |    |    |    |    |    |    |    | MODERNA CANADA                                         |    |    |    |    |    |    | X  |
| MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    | ORAC INTERNATIONAL TRADING CO. LTD.                    | X  | X  | X  |    |    |    |    |
| <u>ZIRCONIUM ALLOYS</u>                              |    |    |    |    |    |    |    | PROMEXPORT CANADA LIMITED                              | X  |    |    |    |    |    |    |
| IRETON INTERNATIONAL BARTER INC.                     |    | X  |    |    |    |    |    | WILBUR ELLIS CO. OF CANADA LTD.                        |    | X  |    | X  |    |    | X  |
| MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    | <u>OILS AND FATS, VEGETABLE, EXCEPT ESSENTIAL OILS</u> |    |    |    |    |    |    |    |
| <u>NON-METALLIC BASIC PRODUCTS, OTHER *****</u>      |    |    |    |    |    |    |    | <u>CORN OIL</u>                                        |    |    |    |    |    |    |    |
| <u>GYPSUM LATH/WALLBOARD/SHEETING/BASIC PRODUCTS</u> |    |    |    |    |    |    |    | ALLTRADE ENTERPRISES LIMITED                           |    |    |    |    |    | X  | X  |
| CANADIAN FOREIGN TRADE CO.                           |    |    | X  |    |    |    |    | GENERAL MERCHANTS INTERNATIONAL INC.                   |    | X  |    |    |    |    |    |
| EAGLE TRADING LIMITED                                |    |    | X  | X  |    |    | X  | H. FINE & SONS LIMITED                                 | X  |    |    | X  |    | X  | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC             | X  |    |    |    |    |    |    | METRO INTERNATIONAL TRADING COMPANY                    |    | X  |    |    |    |    | X  |
| NAMPAC INC.                                          |    | X  |    | X  |    | X  | X  | <u>OLIVE OIL</u>                                       |    |    |    |    |    |    |    |
| PLANT FOREST PRODUCTS CORPORATION                    |    | X  |    | X  |    |    | X  | H. FINE & SONS LIMITED                                 | X  |    |    | X  |    | X  | X  |
| TENPRO INTERNATIONAL                                 |    |    |    |    |    |    | X  | <u>PEANUT OIL</u>                                      |    |    |    |    |    |    |    |
| WSL EXPORT DIV. OF EMCO SUPPLY                       |    | X  |    |    |    | X  |    | H. FINE & SONS LIMITED                                 | X  |    |    | X  |    | X  | X  |
| <u>LINE, QUICK AND HYDRATED</u>                      |    |    |    |    |    |    |    | INTERNATIONAL COMMODITIES EXPORT CO.                   | X  | X  | X  | X  | X  | X  |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC             | X  |    |    |    |    |    |    | <u>SOYA BEAN OIL</u>                                   |    |    |    |    |    |    |    |
|                                                      |    |    |    |    |    |    |    | CANADA PACKERS INC. INT'L TRADE DIV.                   |    | X  | X  | X  | X  | X  | X  |
|                                                      |    |    |    |    |    |    |    | GREAT WHITE NORTH LTD.                                 | X  | X  | X  | X  | X  | X  | X  |
|                                                      |    |    |    |    |    |    |    | MAXIMUS INTERNATIONAL CORPORATION                      |    | X  |    |    |    |    | X  |
|                                                      |    |    |    |    |    |    |    | ZAYAT TRADING INC.                                     |    |    | X  |    |    |    |    |

CONTINUED....



# TRADING HOUSES BY PRODUCT

|                                                         | AF | AA | ME | WE | EE | SA | MA |                                                          | AF | AA | ME | WE | EE | SA | MA |
|---------------------------------------------------------|----|----|----|----|----|----|----|----------------------------------------------------------|----|----|----|----|----|----|----|
| <b>SUNFLOWER SEED OIL</b>                               |    |    |    |    |    |    |    | <b>SOGELCO INTERNATIONAL INC.</b>                        |    | X  |    | X  |    |    | X  |
| BUCHANAN TRADING INC.                                   |    |    | X  |    | X  |    | X  | <b>MIXTURES/RESIDUES/DERIV OF OILS/FATS/WAX NES</b>      |    |    |    |    |    |    |    |
| GREAT WHITE NORTH LTD.                                  | X  | X  | X  | X  | X  | X  | X  | CALESE TRADING COMPANY                                   |    |    |    |    |    |    | X  |
|                                                         |    |    |    |    |    |    |    | INTERNATIONAL COMMODITIES EXPORT CO.                     | X  | X  | X  | X  | X  | X  | X  |
| <b>VEGETABLE COOKING FATS &amp; PACKAGED SALAD OILS</b> |    |    |    |    |    |    |    | <b>OILS, ANIMAL, FISH AND MARINE *****</b>               |    |    |    |    |    |    |    |
| GREAT WHITE NORTH LTD.                                  | X  | X  | X  | X  | X  | X  | X  | <b>FISH AND MARINE ANIMAL OIL</b>                        |    |    |    |    |    |    |    |
| MIDEX INTERNATIONAL INC.                                |    |    |    |    |    |    | X  | SOGELCO INTERNATIONAL INC.                               |    | X  |    | X  |    |    | X  |
| TACONIC CORPORATION LTD.                                | X  | X  | X  |    |    |    | X  | <b>OILS, NATURAL OR SYNTHETIC, ESSENTIAL *****</b>       |    |    |    |    |    |    |    |
| <b>VEGETABLE OILS AND FATS NES</b>                      |    |    |    |    |    |    |    | <b>ESSENTIAL OILS NES</b>                                |    |    |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.                    |    | X  | X  | X  | X  | X  | X  | BETHUNE IMPORT-EXPORT LTD.                               | X  | X  |    | X  |    | X  | X  |
| CANWORLD FOODS LTD.                                     |    | X  |    | X  |    |    | X  | GREAT WHITE NORTH LTD.                                   | X  | X  | X  | X  | X  | X  | X  |
| CATA BRANDS INC.                                        |    |    |    | X  |    |    |    | STECKO CHEM INC.                                         |    | X  |    | X  |    |    | X  |
| GENERAL MERCHANTS INTERNATIONAL INC.                    |    | X  |    |    |    |    |    | <b>ORGANIC ACIDS, DERIV/HALIDE/PEROXIDE/PERACIDS</b>     |    |    |    |    |    |    |    |
| GREAT WHITE NORTH LTD.                                  | X  | X  | X  | X  | X  | X  | X  | <b>ACETIC ACID, ITS SALTS, ESTERS &amp; DERIVATIVES</b>  |    |    |    |    |    |    |    |
| J.B. INTERNATIONAL SHIPPERS LTD.                        | X  | X  | X  | X  |    |    | X  | INTERNATIONAL COMMODITIES EXPORT CO.                     | X  | X  | X  | X  | X  | X  | X  |
| LES ENTREPRISES D'ALIMENT. CHEYMA INC.                  |    |    |    | X  |    |    |    | <b>CITRIC ACID, ITS SALTS, ESTERS &amp; DERIVATIVES</b>  |    |    |    |    |    |    |    |
| MAXIMUS INTERNATIONAL CORPORATION                       |    |    | X  |    |    |    | X  | STORMONT CHEMICALS LTD.                                  |    | X  |    | X  |    |    | X  |
| METRO INTERNATIONAL TRADING COMPANY                     |    | X  |    |    |    |    | X  | <b>FUMARIC ACID</b>                                      |    |    |    |    |    |    |    |
| NCM INTERNATIONAL MARKETING SERVICES INC                |    |    |    |    | X  |    |    | PUNDA MERCANTILE INC.                                    | X  | X  |    | X  | X  | X  | X  |
| TAURUS EXPORTS & IMPORTS                                |    | X  | X  |    |    |    |    | <b>MONOACID SALTS, ESTERS AND DERIVATIVES NES</b>        |    |    |    |    |    |    |    |
| WACTOL ENTERPRISES LIMITED                              | X  | X  | X  |    |    |    | X  | CANADA PACKERS INC. INT'L TRADE DIV.                     |    | X  | X  | X  | X  | X  | X  |
| WEST INDIA TRADING CO. INC.                             |    |    |    |    | X  |    | X  | INTERNATIONAL COMMODITIES EXPORT CO.                     | X  | X  | X  | X  | X  | X  | X  |
| WILBUR ELLIS CO. OF CANADA LTD.                         |    | X  |    | X  |    |    | X  | <b>OXALIC ACID</b>                                       |    |    |    |    |    |    |    |
| WOODHOUSE INTL. MARKETING (QUE.) INC.                   |    |    |    |    |    |    | X  | PUNDA MERCANTILE INC.                                    |    | X  | X  |    | X  | X  | X  |
| XCAN GRAIN LIMITED                                      |    | X  | X  | X  | X  | X  | X  | <b>PHTHALIC ACID SALTS, ESTERS &amp; DERIVATIVES NES</b> |    |    |    |    |    |    |    |
| <b>OILS AND GREASES, LUBRICATING *****</b>              |    |    |    |    |    |    |    | PUNDA MERCANTILE INC.                                    | X  | X  |    | X  | X  | X  | X  |
| <b>CUTTING, PENETRATING AND LUBRICATING OILS</b>        |    |    |    |    |    |    |    | <b>PHTHALIC ANHYDRIDE</b>                                |    |    |    |    |    |    |    |
| CRANE SUPPLY                                            | X  |    |    |    |    |    | X  | PUNDA MERCANTILE INC.                                    | X  | X  |    | X  | X  | X  | X  |
| Q-LUBE MIRABEC INC.                                     | X  | X  | X  | X  |    |    | X  | <b>POLYACIDS, THEIR SALTS, ESTERS &amp; DERIVATIVES</b>  |    |    |    |    |    |    |    |
| <b>LUBRICATING GREASES</b>                              |    |    |    |    |    |    |    | INTERNATIONAL COMMODITIES EXPORT CO.                     | X  | X  | X  | X  | X  | X  | X  |
| CANEXPORT TRANSCONTINENTAL LIMITED                      |    |    | X  | X  |    |    |    | PUNDA MERCANTILE INC.                                    | X  | X  |    | X  | X  | X  | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                | X  |    |    |    |    |    |    | <b>CONTINUED....</b>                                     |    |    |    |    |    |    |    |
| <b>OILS/FATS/WAX &amp; DERIV. CHEMICALLY MODIFIED</b>   |    |    |    |    |    |    |    |                                                          |    |    |    |    |    |    |    |
| <b>CHEMICALLY MODIFIED OILS, FATS AND WAXES</b>         |    |    |    |    |    |    |    |                                                          |    |    |    |    |    |    |    |
| BETHUNE IMPORT-EXPORT LTD.                              | X  | X  |    | X  |    |    | X  |                                                          |    |    |    |    |    |    |    |
| CALESE TRADING COMPANY                                  |    |    |    |    |    |    | X  |                                                          |    |    |    |    |    |    |    |
| G. VAN KAM TRADING CO. LTD.                             |    |    | X  |    |    |    | X  |                                                          |    |    |    |    |    |    |    |
| H. FINE & SONS LIMITED                                  | X  |    |    | X  |    |    | X  |                                                          |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                                          | AF | AA | ME | WE | EE | SA | NA |                                                          | AF | AA | ME | WE | EE | SA | NA |
|----------------------------------------------------------|----|----|----|----|----|----|----|----------------------------------------------------------|----|----|----|----|----|----|----|
| <u>STEARIC ACID, ITS SALTS, ESTERS &amp; DERIVATIVES</u> |    |    |    |    |    |    |    | KESSLER TECH (CANADA) INC.                               | X  | X  |    |    |    |    | X  |
| CANADA PACKERS INC. INT'L TRADE DIV.                     |    | X  | X  | X  | X  | X  | X  | <u>STAINS, THINNERS, FILLERS &amp; RELATED PRODS NES</u> |    |    |    |    |    |    |    |
| INTERNATIONAL COMMODITIES EXPORT CO.                     | X  | X  | X  | X  | X  | X  | X  | AXEWOOD COMPANY LIMITED                                  |    | X  |    |    |    |    | X  |
| PANDIT INTERNATIONAL                                     | X  | X  | X  |    |    | X  |    | CHEMO INTERNATIONAL LTD.                                 |    |    |    |    |    | X  | X  |
| <u>TARTARIC ACID, ITS SALTS, ESTERS &amp; DERIV</u>      |    |    |    |    |    |    |    | <u>VARNISHES/PREPARED SHELLACS, EXC IN AEROSOL</u>       |    |    |    |    |    |    |    |
| H. FINE & SONS LIMITED                                   | X  |    |    | X  |    | X  | X  | AXEWOOD COMPANY LIMITED                                  |    | X  |    |    |    |    | X  |
| <u>ORGANO-INORGANIC COMPOS &amp; HETEROCYCLIC COMPOS</u> |    |    |    |    |    |    |    | <u>PAPER FOR PRINTING *****</u>                          |    |    |    |    |    |    |    |
| <u>HETEROCYCLIC COMPOUNDS NES</u>                        |    |    |    |    |    |    |    | <u>PAPER FOR PRINTING</u>                                |    |    |    |    |    |    |    |
| PUNDA MERCANTILE INC.                                    | X  | X  |    | X  | X  | X  | X  | ATAC INTERNATIONAL INC.                                  | X  | X  | X  | X  | X  |    | X  |
| <u>HETEROCYCLIC COMPOUNDS, SIX MEMBERED RINGS</u>        |    |    |    |    |    |    |    | BALCORP LIMITED                                          |    | X  |    |    |    |    |    |
| PUNDA MERCANTILE INC.                                    | X  | X  |    | X  | X  | X  | X  | C. ITOH & CO (CANADA) LTD.                               |    | X  | X  |    |    |    |    |
| <u>MORPHOLINE</u>                                        |    |    |    |    |    |    |    | CAN-AFRIC ENTERPRISES INC.                               | X  |    |    |    |    |    |    |
| PUNDA MERCANTILE INC.                                    | X  | X  |    | X  | X  | X  | X  | CANADIAN TRADERS LIMITED                                 | X  | X  | X  | X  |    | X  | X  |
| <u>THIAZOLES, EXCEPT SULFATHIAZOLE</u>                   |    |    |    |    |    |    |    | CANATLANTIC MARKETING SERVICES LTD.                      | X  |    |    |    |    |    |    |
| PUNDA MERCANTILE INC.                                    | X  | X  |    | X  | X  | X  | X  | CAPEX INDUSTRIES CORPORATION LTD.                        |    |    | X  |    | X  |    |    |
| <u>ORNAMENTAL STONES, NATURAL/SYN/IMITATION GEMS</u>     |    |    |    |    |    |    |    | CAPRICORP INTERNATIONAL DEVELOPMENT INC.                 | X  |    |    |    |    | X  | X  |
| <u>NAT/SYN/IMITATION GEMS, ORNAMENTAL STONES NES</u>     |    |    |    |    |    |    |    | CODE INTERNATIONAL INC.                                  | X  | X  |    |    |    | X  |    |
| CANDRIN HOUSE TRADING COMPANY LTD.                       | X  |    | X  |    |    |    |    | CURTRADE                                                 |    |    |    |    |    | X  |    |
| <u>PAINTS AND RELATED PRODUCTS *****</u>                 |    |    |    |    |    |    |    | EAGLE TRADING LIMITED                                    |    | X  |    | X  |    |    | X  |
| <u>PAINTS NES, EXCEPT IN AEROSOL OR IN TUBE</u>          |    |    |    |    |    |    |    | G.A. PAPER INTERNATIONAL INC.                            |    |    | X  | X  |    |    |    |
| AXEWOOD COMPANY LIMITED                                  | X  |    |    |    |    | X  |    | GLOBE MARKETING INTERNATIONAL                            | X  | X  |    |    |    | X  | X  |
| CANADIAN TRANS WORLD SUPPLIERS LTD.                      |    |    |    | X  |    |    |    | HF TRADE INTERNATIONAL                                   |    | X  | X  | X  | X  |    | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 | X  |    |    |    |    |    |    | INTERNATIONAL PRESS PUBLICATIONS                         | X  | X  |    |    |    |    |    |
| J. PASCAL INC.                                           | X  | X  | X  |    |    | X  |    | INTERNATIONAL TRADE SERVICES COMPANY                     | X  | X  |    |    |    |    |    |
| MODERNA CANADA                                           |    |    |    |    |    | X  |    | J.B. INTERNATIONAL SHIPPERS LTD.                         | X  | X  | X  | X  |    |    | X  |
| REA-FAC AGENCIES LTD.                                    |    |    |    |    |    |    | X  | J.R. WELLINGTON EXPORT CORPORATION                       | X  |    | X  |    |    | X  |    |
| <u>PAINTS/LACQUERS/VARNISH ETC IN AEROSOL/TUBE</u>       |    |    |    |    |    |    |    | KISCAN PRODUCTS                                          |    | X  |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 | X  |    |    |    |    |    |    | KOOT CONSOLIDATED INTERNATIONAL LTD.                     | X  |    |    |    |    | X  | X  |
| J. PASCAL INC.                                           | X  | X  | X  |    |    | X  |    | LATIN AMERICAN TRADING COMPANY                           |    |    |    |    |    | X  | X  |
| KESSLER TECH (CANADA) INC.                               | X  | X  |    |    |    | X  |    | MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    |
| <u>SPECIAL PURP PAINTS NES, EXC IN AEROSOL/TUBE</u>      |    |    |    |    |    |    |    | MUTUAL FOREST INDUSTRIES LTD.                            | X  | X  |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 | X  |    |    |    |    |    |    | NORDSUD EXCHANGE TRADE                                   | X  |    |    |    |    |    |    |
|                                                          |    |    |    |    |    |    |    | PANDIT INTERNATIONAL                                     | X  | X  | X  |    |    | X  |    |
|                                                          |    |    |    |    |    |    |    | PRINCIPAL INTL. THE TRADING HOUSE                        |    | X  |    | X  |    |    |    |
|                                                          |    |    |    |    |    |    |    | REDCO TRADING CORPORATION                                |    | X  |    |    |    |    |    |
|                                                          |    |    |    |    |    |    |    | SUN INTER-TECHNOLOGY CORP.                               |    | X  |    |    |    |    | X  |
|                                                          |    |    |    |    |    |    |    | TACONIC CORPORATION LTD.                                 | X  | X  | X  |    |    | X  | X  |
|                                                          |    |    |    |    |    |    |    | TOM DYER ENTERPRISES INC.                                |    |    |    |    |    |    | X  |
|                                                          |    |    |    |    |    |    |    | TRADEK LIMITED                                           |    | X  |    |    |    |    |    |
|                                                          |    |    |    |    |    |    |    | UNIVERSAL PAPER EXPORT CO. LTD                           |    | X  | X  | X  |    | X  |    |
|                                                          |    |    |    |    |    |    |    | WEST-COTT INTERNATIONAL INC.                             | X  | X  |    |    |    |    | X  |

CONTINUED....

# TRADING HOUSES BY PRODUCT

## PAPER, BUILDING AND BUILDING BOARD \*\*\*\*\*

### BLDG PAPER, CTD OR IMPREGNATED, INCL SHINGLES

|                                          | AF | AA | WE | ME | EE | SA | NA |
|------------------------------------------|----|----|----|----|----|----|----|
| ALLTRADE ENTERPRISES LIMITED             |    |    |    |    |    | X  | X  |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC. | X  |    |    |    |    | X  | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | X  |    |    |    |    |    |    |
| KOOT CONSOLIDATED INTERNATIONAL LTD.     | X  |    |    |    |    | X  | X  |
| LEROUX LAPORTE & PARTENAIRES INC.        |    |    |    | X  |    | X  | X  |

|                              |   |   |   |   |  |   |   |
|------------------------------|---|---|---|---|--|---|---|
| NAMPAC INC.                  |   |   | X | X |  | X | X |
| TENPRO INTERNATIONAL         |   |   |   |   |  |   | X |
| UNIVERSAL MARKETING AGENCIES |   |   |   |   |  | X |   |
| WACTOL ENTERPRISES LIMITED   | X | X | X |   |  | X |   |

### BUILDING BOARD NES

|                            |   |   |   |  |  |   |  |
|----------------------------|---|---|---|--|--|---|--|
| WACTOL ENTERPRISES LIMITED | X | X | X |  |  | X |  |
|----------------------------|---|---|---|--|--|---|--|

### BUILDING PAPER, NOT COATED OR IMPREGNATED

|                                          |   |  |   |  |  |  |  |
|------------------------------------------|---|--|---|--|--|--|--|
| CANPAK INTRNATIONAL LTD.                 |   |  | X |  |  |  |  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | X |  |   |  |  |  |  |

### HARD BOARD

|                                          |   |  |   |   |  |   |   |
|------------------------------------------|---|--|---|---|--|---|---|
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | X |  |   |   |  |   |   |
| NAMPAC INC.                              |   |  | X | X |  | X | X |

## PAPER, CONVERTED \*\*\*\*\*

### CONVERTED PAPER NES

|                                |   |   |   |   |   |   |  |
|--------------------------------|---|---|---|---|---|---|--|
| G.A. PAPER INTERNATIONAL INC.  |   |   |   | X | X |   |  |
| METRATRDE LIMITED              | X |   |   |   |   |   |  |
| PANDIT INTERNATIONAL           | X | X | X |   |   | X |  |
| REDCO TRADING CORPORATION      |   |   | X |   |   |   |  |
| UNIVERSAL PAPER EXPORT CO. LTD |   |   | X | X | X | X |  |

### WALLPAPER, PRINTED

|                                |  |  |   |   |   |   |   |
|--------------------------------|--|--|---|---|---|---|---|
| SIGID IMPORT EXPORT S.C.C.     |  |  |   |   |   | X | X |
| UNIVERSAL PAPER EXPORT CO. LTD |  |  | X | X | X | X |   |

### MAXED PAPER

|                   |   |  |  |  |  |  |  |
|-------------------|---|--|--|--|--|--|--|
| METRATRDE LIMITED | X |  |  |  |  |  |  |
|-------------------|---|--|--|--|--|--|--|

## PAPER, FINE \*\*\*\*\*

### COVER PAPER

|               |   |  |   |   |  |  |  |
|---------------|---|--|---|---|--|--|--|
| SIOUTEX ENRG. | X |  | X | X |  |  |  |
|---------------|---|--|---|---|--|--|--|

## DUPLICATING PAPER, UNCUT

|          |  |  |  |  |  |  |   |
|----------|--|--|--|--|--|--|---|
| CURTRADE |  |  |  |  |  |  | X |
|----------|--|--|--|--|--|--|---|

### FINE PAPER NES

|                                    |   |   |   |   |   |  |   |
|------------------------------------|---|---|---|---|---|--|---|
| CURTRADE                           |   |   |   |   |   |  | X |
| J.R. WELLINGTON EXPORT CORPORATION | X |   | X |   |   |  | X |
| NORDSUD EXCHANGE TRADE             | X |   |   |   |   |  |   |
| PANDIT INTERNATIONAL               | X | X | X |   |   |  | X |
| PIERREFONDS IMPORT EXPORT CA LTEE  | X |   |   |   |   |  |   |
| PRINCIPAL INTL. THE TRADING HOUSE  |   | X |   | X |   |  |   |
| REDCO TRADING CORPORATION          |   | X |   |   |   |  |   |
| SOCIETE COMMERCIALE MCNAMARA INC.  |   | X |   | X | X |  |   |

### WRITING AND REPRODUCTION PAPER NES

|                                          |   |   |   |   |  |  |   |   |
|------------------------------------------|---|---|---|---|--|--|---|---|
| CAPRICORP INTERNATIONAL DEVELOPMENT INC. | X |   |   |   |  |  | X | X |
| CURTRADE                                 |   |   |   |   |  |  | X |   |
| G.A. PAPER INTERNATIONAL INC.            |   |   | X | X |  |  |   |   |
| INTERNATIONAL TRADE SERVICES COMPANY     | X | X |   |   |  |  |   |   |
| MUTUAL FOREST INDUSTRIES LTD.            | X | X |   |   |  |  |   |   |
| PANDIT INTERNATIONAL                     | X | X | X |   |  |  | X |   |
| UNIVERSAL PAPER EXPORT CO. LTD           |   | X | X | X |  |  | X |   |

## PAPER, TISSUE AND SANITARY \*\*\*\*\*

### SANITARY PAPER NES

|                                          |   |   |   |   |  |  |   |   |
|------------------------------------------|---|---|---|---|--|--|---|---|
| CANADIAN TRADERS LIMITED                 | X | X | X | X |  |  | X | X |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC. | X |   |   |   |  |  | X | X |
| H. FINE & SONS LIMITED                   | X |   |   | X |  |  | X | X |
| KOOT CONSOLIDATED INTERNATIONAL LTD.     | X |   |   |   |  |  | X | X |
| MULTI-NATIONAL SALES LIMITED             |   |   |   |   |  |  | X |   |

|                                   |  |   |  |   |  |  |  |  |
|-----------------------------------|--|---|--|---|--|--|--|--|
| PRINCIPAL INTL. THE TRADING HOUSE |  | X |  | X |  |  |  |  |
|-----------------------------------|--|---|--|---|--|--|--|--|

### TISSUE & THIN PAPER NES, EXC SANITARY TISSUE

|                                   |  |   |   |   |  |  |   |  |
|-----------------------------------|--|---|---|---|--|--|---|--|
| PRINCIPAL INTL. THE TRADING HOUSE |  | X |   | X |  |  |   |  |
| UNIVERSAL PAPER EXPORT CO. LTD    |  | X | X | X |  |  | X |  |

## PAPER, WRAPPING \*\*\*\*\*

### WRAPPING PAPER NES

|                                  |   |   |   |   |  |  |   |   |
|----------------------------------|---|---|---|---|--|--|---|---|
| CANADIAN TRADERS LIMITED         | X | X | X | X |  |  | X | X |
| J.B. INTERNATIONAL SHIPPERS LTD. | X | X | X | X |  |  |   | X |
| REDCO TRADING CORPORATION        |   | X |   |   |  |  |   |   |

### WRAPPING PAPER, SULPHITE AND/OR SULPHATE

|                          |   |   |   |   |  |  |   |   |
|--------------------------|---|---|---|---|--|--|---|---|
| CANADIAN TRADERS LIMITED | X | X | X | X |  |  | X | X |
|--------------------------|---|---|---|---|--|--|---|---|

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                                 | AF | AA | ME | WE | EE | SA | BA |                                                         | AF | AA | ME | WE | EE | SA | BA |
|-------------------------------------------------|----|----|----|----|----|----|----|---------------------------------------------------------|----|----|----|----|----|----|----|
| COLEMAN ASSOCIATES (CONSULTING) LTD.            |    | X  |    |    |    |    |    | <u>PHENOLS, ETHER/ALDEHYDE/KETONE &amp; THEIR DERIV</u> |    |    |    |    |    |    |    |
| DELTONIC TRADING CORP.                          |    |    |    |    |    | X  |    | <u>ACETALS, HEMIACETALS, AND THEIR DERIVATIVES</u>      |    |    |    |    |    |    |    |
| GLOBE MARKETING INTERNATIONAL                   | X  | X  |    |    |    | X  | X  | MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    |
| INTERNATIONAL TRADE SERVICES COMPANY            | X  | X  |    |    |    |    |    | <u>ALDEHYDE-FUNCTION COMPOUNDS NES</u>                  |    |    |    |    |    |    |    |
| LADIMEX INC.                                    |    |    |    | X  |    | X  |    | MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    |
| MUTUAL FOREST INDUSTRIES LTD.                   | X  | X  |    |    |    |    |    | <u>CRESOLS</u>                                          |    |    |    |    |    |    |    |
| PANDIT INTERNATIONAL                            | X  | X  | X  |    |    | X  |    | MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    |
| SANLIEW TRADING COMPANY                         |    | X  | X  |    |    |    | X  | <u>CRESYLIC ACID</u>                                    |    |    |    |    |    |    |    |
| ZBT INTERNATIONAL CARGO COMPANY                 |    | X  | X  | X  |    | X  | X  | MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    |
| <u>PAPERBOARD *****</u>                         |    |    |    |    |    |    |    | <u>EPOXIDES AND DERIVATIVES</u>                         |    |    |    |    |    |    |    |
| <u>BOXBOARD, VAT-LINED AND/OR PATENT COATED</u> |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    |
| PIERREFONDS IMPORT EXPORT CA LTEE               | X  |    |    |    |    |    |    | <u>ETHERS AND DERIVATIVES</u>                           |    |    |    |    |    |    |    |
| <u>LINER BOARD</u>                              |    |    |    |    |    |    |    | BLUE SKY CORPORATION                                    |    |    |    |    |    |    | X  |
| G.A. PAPER INTERNATIONAL INC.                   |    |    | X  | X  |    |    |    | INTERNATIONAL COMMODITIES EXPORT CO.                    | X  | X  | X  | X  | X  | X  |    |
| UNIVERSAL PAPER EXPORT CO. LTD                  |    | X  | X  | X  |    | X  |    | MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    |
| WEST INDIA TRADING CO. INC.                     |    |    |    | X  |    | X  | X  | <u>FORMALDEHYDE AND PARAFORMALDEHYDE</u>                |    |    |    |    |    |    |    |
| <u>PAPERBOARD NES</u>                           |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    |
| PIERREFONDS IMPORT EXPORT CA LTEE               | X  |    |    |    |    |    |    | PUNDA MERCANTILE INC.                                   | X  | X  |    | X  | X  | X  | X  |
| <u>PETROLEUM AND COAL PRODUCTS, OTHER *****</u> |    |    |    |    |    |    |    | <u>KETONE AND QUINONE FUNCTION COMPOUNDS</u>            |    |    |    |    |    |    |    |
| <u>LIQUEFIED PETROLEUM GASES</u>                |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    |
| CANPET MARKETING LTD.                           |    |    |    |    |    |    | X  | MULTICHEN IMPORT EXPORT INC.                            | X  |    |    | X  |    | X  | X  |
| PIERRE A. LANCTOT INTL. MARKETING INC.          |    | X  |    |    |    |    |    | PUNDA MERCANTILE INC.                                   | X  | X  |    | X  | X  | X  | X  |
| <u>PARAFFIN WAX REFINED NES</u>                 |    |    |    |    |    |    |    | <u>PHENOL /CARBOLIC ACID/</u>                           |    |    |    |    |    |    |    |
| INTERNATIONAL COMMODITIES EXPORT CO.            | X  | X  | X  | X  | X  | X  |    | MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    |
| <u>PARAFFIN WAX, CRUDE</u>                      |    |    |    |    |    |    |    | MULTICHEN IMPORT EXPORT INC.                            | X  |    |    | X  |    | X  | X  |
| INTERNATIONAL COMMODITIES EXPORT CO.            | X  | X  | X  | X  | X  | X  |    | <u>PHENOLS AND PHENOL-ALCOHOLS NES</u>                  |    |    |    |    |    |    |    |
| <u>PETROLEUM PRODUCTS NES, EXCEPT CHEMICALS</u> |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    |
| CANADA TRADE GROUP INC.                         | X  | X  | X  | X  | X  | X  | X  | PUNDA MERCANTILE INC.                                   | X  | X  |    | X  | X  | X  | X  |
| FIRST MCCARTHY CAPITAL CORPORATION              |    | X  |    |    | X  | X  | X  | <u>PHENOLS OR PHENOL ALCOHOL DERIVATIVES NES</u>        |    |    |    |    |    |    |    |
| METRO INTERNATIONAL TRADING COMPANY             |    | X  |    |    |    |    | X  | MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    |
| PANDIT INTERNATIONAL                            | X  | X  | X  |    |    | X  |    | <u>PHENOLS, CHLORINATED</u>                             |    |    |    |    |    |    |    |
| ZAIDAM INTERNATIONAL                            |    |    | X  |    |    |    |    | MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    |
| <u>REFINED ASPHALTS AND ROAD BELS</u>           |    |    |    |    |    |    |    |                                                         |    |    |    |    |    |    |    |
| CANADIAN MERCHANT VENTURER                      | X  |    |    | X  |    | X  | X  |                                                         |    |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC        | X  |    |    |    |    |    |    |                                                         |    |    |    |    |    |    |    |



# TRADING HOUSES BY PRODUCT

|                                                          | AF | AA | NE | WE | EE | SA | NA |                                                   | AF | AA | NE | WE | EE | SA | NA |
|----------------------------------------------------------|----|----|----|----|----|----|----|---------------------------------------------------|----|----|----|----|----|----|----|
| <u>RESORCINOL</u>                                        |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                        |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    | NORPLAST INC.                                     |    | X  |    |    |    |    |    |
| <u>VANILLIN</u>                                          |    |    |    |    |    |    |    | <u>CELLULOSE ACETATE</u>                          |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                        |    |    |    |    |    |    |    |
| <u>PIGMENTS, LAKES AND TONERS *****</u>                  |    |    |    |    |    |    |    | <u>CELLULOSE ACETATE BUTYRATE</u>                 |    |    |    |    |    |    |    |
| <u>PIGMENTS, COLOUR LAKES &amp; TONER NES /PIG NES./</u> |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                        |    |    |    |    |    |    |    |
| CHEMO INTERNATIONAL LTD.                                 |    |    |    |    |    | X  | X  | <u>CELLULOSE NITRATE, EXCEPT EXPLOSIVE GRADES</u> |    |    |    |    |    |    |    |
| MULTICHEM IMPORT EXPORT INC.                             | X  |    |    | X  |    | X  | X  | MITSUI & CO. (CANADA) LTD.                        |    |    |    |    |    |    |    |
| PUNDA MERCANTILE INC.                                    | X  | X  |    | X  | X  | X  | X  | PUNDA MERCANTILE INC.                             | X  | X  |    | X  | X  | X  | X  |
| TERINEX INTERNATIONAL LTD.                               |    |    |    | X  |    |    | X  | <u>CELLULOSE PLASTICS NES</u>                     |    |    |    |    |    |    |    |
| TTLIC TRADING INC.                                       |    | X  |    |    |    |    | X  | MITSUI & CO. (CANADA) LTD.                        |    |    |    |    |    |    |    |
| WARD BEDAS (CANADA) LIMITED                              | X  | X  | X  | X  |    |    |    | <u>COPOLYMERIZATION RESINS NES</u>                |    |    |    |    |    |    |    |
| <u>TITANIUM DIOXIDE, EXTENDED</u>                        |    |    |    |    |    |    |    | INTERNATIONAL COMMODITIES EXPORT CO.              | X  | X  | X  | X  | X  | X  |    |
| STORMONT CHEMICALS LTD.                                  |    | X  |    | X  |    |    | X  | <u>COUMARONE INDENE RESINS</u>                    |    |    |    |    |    |    |    |
| <u>PLASTIC FILM AND SHEET *****</u>                      |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                        |    |    |    |    |    |    |    |
| <u>PLASTIC FILM AND SHEET NES</u>                        |    |    |    |    |    |    |    | <u>EPOXY RESINS</u>                               |    |    |    |    |    |    |    |
| CANADIAN TRADERS LIMITED                                 | X  | X  | X  | X  |    | X  | X  | HI-TEC INDUSTRIAL PROD. DIV OF RHG LTD            |    |    |    |    |    |    | X  |
| 589080 ONTARIO INC.                                      |    |    |    | X  |    |    | X  | MITSUI & CO. (CANADA) LTD.                        |    |    |    |    |    |    |    |
| <u>POLYETHYLENE FILM AND SHEET</u>                       |    |    |    |    |    |    |    | <u>ION EXCHANGE RESINS</u>                        |    |    |    |    |    |    |    |
| INTERNATIONAL COMMODITIES EXPORT CO.                     | X  | X  | X  | X  | X  | X  | X  | MITSUI & CO. (CANADA) LTD.                        |    |    |    |    |    |    |    |
| <u>POLYPROPYLENE FILM AND SHEET</u>                      |    |    |    |    |    |    |    | PUNDA MERCANTILE INC.                             | X  | X  |    | X  | X  | X  | X  |
| INTERNATIONAL COMMODITIES EXPORT CO.                     | X  | X  | X  | X  | X  | X  | X  | <u>MELAMINE FORMALDEHYDE RESINS</u>               |    |    |    |    |    |    |    |
| <u>POLYSTYRENE FILM AND SHEET</u>                        |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                        |    |    |    |    |    |    |    |
| INTERNATIONAL COMMODITIES EXPORT CO.                     | X  | X  | X  | X  | X  | X  | X  | <u>PHENOL FORMALDEHYDE RESINS</u>                 |    |    |    |    |    |    |    |
| <u>POLYVINYL CHLORIDE FILM AND SHEET</u>                 |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                        |    |    |    |    |    |    |    |
| CANADIAN TRADERS LIMITED                                 | X  | X  | X  | X  |    | X  | X  | <u>PLASTICS MATERIALS, NOT SHAPED NES</u>         |    |    |    |    |    |    |    |
| <u>PLASTICS MATERIALS, NOT SHAPED *****</u>              |    |    |    |    |    |    |    | ADVANCED PRODUCTS LTD.                            |    | X  |    |    |    |    | X  |
| <u>ACRYLIC RESINS</u>                                    |    |    |    |    |    |    |    | CANADA PACKERS INC. INT'L TRADE DIV.              |    | X  | X  | X  | X  | X  | X  |
| MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    | CHEMO INTERNATIONAL LTD.                          |    |    |    |    |    | X  | X  |
| <u>ACRYLONITRILE-BUTADIENE-STYRENE RESINS</u>            |    |    |    |    |    |    |    | ENTROPEX                                          |    | X  |    |    |    |    | X  |
| BASTIN INTERNATIONAL                                     | X  | X  | X  | X  | X  | X  | X  | I-TECH CANADA INC.                                |    | X  |    |    |    |    |    |
| EQUITY WORLD TRADING COMPANY                             | X  | X  | X  | X  |    |    |    | L & R IMPORT EXPORT INC.                          |    | X  |    |    |    | X  |    |
|                                                          |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                        |    |    |    |    |    |    |    |
|                                                          |    |    |    |    |    |    |    | S. WALHI ENTERPRISES                              |    |    | X  |    |    |    |    |

CONTINUED....

# TRADING HOUSES BY PRODUCT

TERINEX INTERNATIONAL LTD.  
TRANS WORLD DISTRIBUTORS CORPORATION  
TTL TRADING INC.  
WORLD COMMUNICATIONS MONDE M.T. INC.

## POLYAMIDE RESINS

MITSUI & CO. (CANADA) LTD.  
PANDIT INTERNATIONAL  
589080 ONTARIO INC.

## POLYCARBONATE RESINS

EQUITY WORLD TRADING COMPANY  
MITSUI & CO. (CANADA) LTD.  
NORPLAST INC.

## POLYESTER RESINS

MITSUI & CO. (CANADA) LTD.

## POLYETHYLENE RESINS

BALCORP LIMITED  
BAMBERGER POLYMERS (CANADA) LIMITED  
C. ITOH & CO (CANADA) LTD.  
ENTROPEX  
EQUITY WORLD TRADING COMPANY

GOOD PRICE CONSUMER PRODUCTS LTD.  
INTERNATIONAL COMMODITIES EXPORT CO.  
LADINEX INC.  
MAKO ENTERPRISES LTD.  
MITSUI & CO. (CANADA) LTD.

MULTICHEM IMPORT EXPORT INC.  
NORPLAST INC.  
PANDIT INTERNATIONAL  
PIERREFONDS IMPORT EXPORT CA LTEE  
PUNDA MERCANTILE INC.

TACONIC CORPORATION LTD.

UNIVERSAL METAL CO. LIMITED  
589080 ONTARIO INC.

## POLYPROPYLENE RESINS

ENTROPEX  
EQUITY WORLD TRADING COMPANY  
INTERNATIONAL COMMODITIES EXPORT CO.  
LADINEX INC.  
MITSUI & CO. (CANADA) LTD.  
NORPLAST INC.

PANDIT INTERNATIONAL  
PUNDA MERCANTILE INC.  
UNIVERSAL METAL CO. LIMITED

## POLYSTYRENE RESINS RES

BAMBERGER POLYMERS (CANADA) LIMITED  
BASTIN INTERNATIONAL  
ENTROPEX  
EQUITY WORLD TRADING COMPANY  
INTERNATIONAL COMMODITIES EXPORT CO.

MITSUI & CO. (CANADA) LTD.  
NORPLAST INC.  
PANDIT INTERNATIONAL  
UNIVERSAL METAL CO. LIMITED

## POLYURETHANE RESINS

MITSUI & CO. (CANADA) LTD.

## POLYVINYL ACETATE RESINS

MITSUI & CO. (CANADA) LTD.

## POLYVINYL CHLORIDE RESINS

BALCORP LIMITED  
CAPRICORP INTERNATIONAL DEVELOPMENT INC.  
EQUITY WORLD TRADING COMPANY  
INTERNATIONAL COMMODITIES EXPORT CO.  
KOOT CONSOLIDATED INTERNATIONAL LTD.

MAKO ENTERPRISES LTD.  
MITSUI & CO. (CANADA) LTD.  
NORPLAST INC.  
PANDIT INTERNATIONAL  
PI MARKETING CORPORATION  
PIERREFONDS IMPORT EXPORT CA LTEE

## POLYVINYL RESIN COPOLYMERS RES

INTERNATIONAL COMMODITIES EXPORT CO.  
MITSUI & CO. (CANADA) LTD.

## POLYVINYL RESINS RES

MITSUI & CO. (CANADA) LTD.  
PANDIT INTERNATIONAL  
PUNDA MERCANTILE INC.

## POLYVINYLIDENE RESINS

MITSUI & CO. (CANADA) LTD.

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                                         | AF | AA | ME | WE | EE | SA | NA |                                                  | AF | AA | ME | WE | EE | SA | NA |
|---------------------------------------------------------|----|----|----|----|----|----|----|--------------------------------------------------|----|----|----|----|----|----|----|
| <b>RESINS FROM CONDENSATIONS &amp; POLYADDITION NES</b> |    |    |    |    |    |    |    | CANEXD LIMITED                                   | X  | X  | X  | X  | X  | X  |    |
| INTERNATIONAL COMMODITIES EXPORT CO.                    | X  | X  | X  | X  | X  | X  |    | COUREY INTERNATIONAL (COMMERCE) INC.             | X  | X  | X  | X  |    | X  |    |
| MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    | CRANE SUPPLY                                     | X  |    |    |    |    | X  |    |
| TTLIC TRADING INC.                                      |    | X  |    |    |    | X  |    | CVG INTERNATIONAL INC.                           | X  | X  |    | X  |    | X  |    |
| <b>RESINS FROM POLYMERIZATION NES</b>                   |    |    |    |    |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC         | X  |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    | NORSTREAM INTERTEC INC.                          | X  | X  | X  | X  |    | X  | X  |
| 589080 ONTARIO INC.                                     |    |    |    | X  |    | X  |    | PI MARKETING CORPORATION                         | X  |    |    |    |    |    |    |
| <b>SILICONE RESINS</b>                                  |    |    |    |    |    |    |    | RAMSEN ENGINEERING ASSOCIATES INC.               |    |    |    |    |    | X  | X  |
| MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    | TRENTON MACHINE TOOL                             | X  | X  | X  |    |    | X  |    |
| <b>STYRENE COPOLYMERS NES</b>                           |    |    |    |    |    |    |    | TRI-TANIK ENTERPRISES LTD.                       |    | X  |    |    |    |    | X  |
| MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    | WSL EXPORT DIV. OF EMCO SUPPLY                   |    | X  |    |    |    | X  |    |
| <b>SYNTHETIC RESIN SCRAP AND WASTE</b>                  |    |    |    |    |    |    |    | <b>PLASTIC PIPE FITTINGS</b>                     |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    | A.D. BURFORD INTERNATIONAL LIMITED               | X  | X  | X  | X  |    | X  |    |
| 589080 ONTARIO INC.                                     |    |    |    | X  |    | X  |    | CRANE SUPPLY                                     | X  |    |    |    |    | X  |    |
| <b>SYNTHETIC RESINS DERIVED FROM NATURAL SOURCES</b>    |    |    |    |    |    |    |    | SOCKETT ENTERPRISES LTD.                         |    |    |    |    |    |    | X  |
| MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    | WSL EXPORT DIV. OF EMCO SUPPLY                   |    | X  |    |    |    | X  |    |
| PUNDA MERCANTILE INC.                                   | X  | X  |    | X  | X  | X  | X  | <b>PLASTIC TAPE</b>                              |    |    |    |    |    |    |    |
| ZAYAT TRADING INC.                                      |    |    | X  |    |    |    |    | A.D. BURFORD INTERNATIONAL LIMITED               | X  | X  | X  | X  |    | X  |    |
| <b>UREA ALDEHYDE RESINS</b>                             |    |    |    |    |    |    |    | <b>PLASTICS FABRICATED MATERIALS NES</b>         |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    | ALLTRADE ENTERPRISES LIMITED                     |    |    |    |    |    | X  | X  |
| <b>PLASTICS, BASIC SHAPES AND FORMS, OTHER ***</b>      |    |    |    |    |    |    |    | AXEWOOD COMPANY LIMITED                          |    | X  |    |    |    |    | X  |
| <b>FOAMED AND EXPANDED PLASTICS BASIC SHAPES</b>        |    |    |    |    |    |    |    | CONTECH TRADING CO. LIMITED                      |    |    |    |    |    | X  |    |
| BACCARO TRADING COMPANY LIMITED                         | X  |    |    | X  |    | X  | X  | CONTACARE INC                                    |    |    |    |    |    |    | X  |
| INTERNATIONAL COMMODITIES EXPORT CO.                    | X  | X  | X  | X  | X  | X  | X  | HI-TEC INDUSTRIAL PROD. DIV OF RHG LTD           |    |    |    |    |    | X  |    |
| J.L. HENDRY INTL. EXPORT/IMPORT AGENCY                  |    |    |    |    |    |    | X  | INTERMARK TRADING LTD.                           |    | X  |    |    |    | X  | X  |
| SIOUTEX ENRG.                                           | X  |    | X  | X  |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC         | X  |    |    |    |    |    | X  |
| <b>LAMINATED PLASTICS MATERIALS NES</b>                 |    |    |    |    |    |    |    | J.L. HENDRY INTL. EXPORT/IMPORT AGENCY           |    |    | X  |    | X  | X  | X  |
| CITACO INTERNATIONAL TRADING INC.                       |    |    |    | X  |    |    |    | NANPAC INC.                                      |    | X  |    | X  |    | X  | X  |
| <b>LAMINATED PLASTICS MATERIALS, FABRIC BASE</b>        |    |    |    |    |    |    |    | PIERREFONDS IMPORT EXPORT CA LTEE                | X  |    |    |    |    |    |    |
| TRI-TANIK ENTERPRISES LTD.                              |    | X  |    |    |    | X  |    | TRI-TANIK ENTERPRISES LTD.                       |    | X  |    |    |    |    | X  |
| <b>PIPE, TUBES AND TUBING NES, PLASTIC</b>              |    |    |    |    |    |    |    | UNIVERSAL MARKETING AGENCIES                     |    |    |    |    |    | X  |    |
| A.D. BURFORD INTERNATIONAL LIMITED                      | X  | X  | X  | X  |    | X  | X  | <b>PLYWOOD AND WOOD BUILDING BOARDS *****</b>    |    |    |    |    |    |    |    |
| CANADIAN TRADERS LIMITED                                | X  | X  | X  | X  |    | X  | X  | <b>PARTICLE BOARD /RECONSTITUTED WOOD BOARD/</b> |    |    |    |    |    |    |    |
|                                                         |    |    |    |    |    |    |    | ENGLISH BAY CEDAR PRODUCTS LTD.                  |    | X  |    |    |    |    | X  |
|                                                         |    |    |    |    |    |    |    | FOREXPORT INC.                                   |    |    | X  | X  |    |    |    |
|                                                         |    |    |    |    |    |    |    | NORANDA FOREST SALES INC.                        |    | X  | X  | X  |    | X  | X  |
|                                                         |    |    |    |    |    |    |    | PRODINEX INC.                                    |    |    |    | X  |    | X  | X  |
|                                                         |    |    |    |    |    |    |    | REDCO TRADING CORPORATION                        |    | X  |    |    |    |    |    |
|                                                         |    |    |    |    |    |    |    | YEARWOOD & CO. LTD.                              |    |    |    |    |    | X  |    |

# TRADING HOUSES BY PRODUCT

## PLYWOOD AND WOOD BUILDING BOARDS NES

BALFOUR GUTHRIE FOREST PRODUCTS INC.

EVRON INTERNATIONAL INC.

KAUFMANN PACIFIC WOOD PRODUCTS LTD

NAMPAC INC.

PANDIT INTERNATIONAL

TENPRO INTERNATIONAL

UNIVERSAL MARKETING AGENCIES

WACTOL ENTERPRISES LIMITED

YEARWOOD & CO. LTD.

## PLYWOOD, HARDWOOD, PRE-FINISHED NES

ATAC INTERNATIONAL INC.

B.L. ARMSTRONG CO. LTD.

CANADIAN FOREIGN TRADE CO.

EAGLE TRADING LIMITED

ENGLISH BAY CEDAR PRODUCTS LTD.

INTERNATIONAL TECHNICAL SUPPLY (ITS) INC

RAMSEN ENGINEERING ASSOCIATES INC.

REDCO TRADING CORPORATION

SEABOARD LUMBER SALES COMPANY LIMITED

SOLAR STONE LTD.

TRI-TANIK ENTERPRISES LTD.

WARD BEDAS (CANADA) LIMITED

YEARWOOD & CO. LTD.

## PLYWOOD, HARDWOOD, UNFINISHED NES

ADVANCED PRODUCTS LTD.

ATAC INTERNATIONAL INC.

B.L. ARMSTRONG CO. LTD.

CANADIAN FOREIGN TRADE CO.

EAGLE TRADING LIMITED

PANDIT INTERNATIONAL

REDCO TRADING CORPORATION

SOLAR STONE LTD.

YEARWOOD & CO. LTD.

ZBT INTERNATIONAL CARGO COMPANY

## PLYWOOD, HAWGANY, PRE-FINISHED

YEARWOOD & CO. LTD.

## PLYWOOD, HAWGANY, UNFINISHED

YEARWOOD & CO. LTD.

## PLYWOOD, SEN

YEARWOOD & CO. LTD.

## PLYWOOD, SOFTWOOD

ADVANCED PRODUCTS LTD.

ATAC INTERNATIONAL INC.

B.L. ARMSTRONG CO. LTD.

BALFOUR GUTHRIE FOREST PRODUCTS INC.

BALKER SOFTWOODS LTD

EAGLE TRADING LIMITED

ENGLISH BAY CEDAR PRODUCTS LTD.

GREAT WHITE NORTH LTD.

INTERNATIONAL TECHNICAL SUPPLY (ITS) INC

WIDEX INTERNATIONAL INC.

NORANDA FOREST SALES INC.

PANDIT INTERNATIONAL

PLANT FOREST PRODUCTS CORPORATION

RAMSEN ENGINEERING ASSOCIATES INC.

REDCO TRADING CORPORATION

SEABOARD LUMBER SALES COMPANY LIMITED

TRI-TANIK ENTERPRISES LTD.

UNIVERSAL MARKETING AGENCIES

WARD BEDAS (CANADA) LIMITED

YEARWOOD & CO. LTD.

ZBT INTERNATIONAL CARGO COMPANY

## PRECIOUS METALS, INCLUDING ALLOYS \*\*\*\*\*

### PLATINUM GRP METALS LUMP/INGOT/POUNDER ETC NES

METRO INTERNATIONAL TRADING COMPANY

PANDIT INTERNATIONAL

### PLATINUM LUMPS, INGOTS, POWDER AND SPONGE

METRO INTERNATIONAL TRADING COMPANY

### PLATINUM METALS, FABRICATED MATERIALS NES

METRO INTERNATIONAL TRADING COMPANY

## RUBBER FABRICATED MATERIALS, OTHER \*\*\*\*\*

### RUBBER PACKING

CRANE SUPPLY

### RUBBER WEATHERSTRIPPING

INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
CONTINUED....



# TRADING HOUSES BY PRODUCT

## RUBBER SHEETING \*\*\*\*\*

### FOAM RUBBER AND SPONGE RUBBER SHEETING

ERACO INTERNATIONAL TRADING INC.

## RUBBER, SYNTHETIC AND RECLAIMED \*\*\*\*\*

### SYNTHETIC RUBBER, EXCEPT LATEX

PUNDA MERCANTILE INC.

S. MALHI ENTERPRISES

## SAWNILL PRODUCTS \*\*\*\*\*

### DIMENSION-SAWN STOCK

AIGLE HOLDINGS LIMITED

BOIS JACQUES VOYER INC. (LES)

CUT RITE LUMBER LIMITED

FIRST CANADIAN CONNECTIONS MKTG. CORP.

GREAT WHITE NORTH LTD.

PETERS LUMBER COMPANY INC.

### RAILWAY TIES

NEOS FOREST PRODUCTS LTD.

PANDIT INTERNATIONAL

### SAWNILL PRODUCTS NES

A.V. ENERGY INC.

CANADIAN TRADERS LIMITED

COUREY INTERNATIONAL (COMMERCE) INC.

J.I. MCLAUGHLIN COMPANY

MARITIME GROUP (CANADA) INC.

MCLEOD FOREST PRODUCTS LIMITED

METRO INTERNATIONAL TRADING COMPANY

PRINCIPAL INTL. THE TRADING HOUSE

WESTMOUNT FOREST PRODUCTS LTD.

YEARWOOD & CO. LTD.

## STEEL AND IRON, PIPES AND TUBES \*\*\*\*\*

### DRILL PIPE

MITSUI & CO. (CANADA) LTD.

### MECHANICAL TUBING, CARBON STEEL, NEW NES

MITSUI & CO. (CANADA) LTD.

### MECHANICAL TUBING, CARBON STEEL, WELDED, NEW

MITSUI & CO. (CANADA) LTD.

### PIPES & TUBES, CS, SMLS, CF, NEW NES

HARVEST AGRICULTURAL EXPORT CO.

MITSUI & CO. (CANADA) LTD.

### PIPES & TUBES, CS, SMLS, HF, NEW NES

HARVEST AGRICULTURAL EXPORT CO.

MITSUI & CO. (CANADA) LTD.

### PIPES & TUBES, CS, WELDED, >4 1/2" OD NEW NES

MITSUI & CO. (CANADA) LTD.

### PIPES AND TUBES OF CAST IRON, NEW

CRANE SUPPLY

MITSUI & CO. (CANADA) LTD.

### PIPES AND TUBES, ALLOY STEEL, NEW NES

HARVEST AGRICULTURAL EXPORT CO.

MITSUI & CO. (CANADA) LTD.

### PIPES AND TUBES, CS, WELDED, NEW NES

MITSUI & CO. (CANADA) LTD.

### PIPES AND TUBES, IRON OR STEEL NES

ALLTRADE ENTERPRISES LIMITED

CVG INTERNATIONAL INC.

INTERNATIONAL TECHNICAL SUPPLY (ITS) INC

MITSUI & CO. (CANADA) LTD.

NORSTREAM INTERTEC INC.

PIPE & PILING SUPPLIES LTD.

QUALITAS INTERNATIONAL INC.

SANLIEW TRADING COMPANY

SOL RAIKLES INC.

WSL EXPORT DIV. OF EMCO SUPPLY

### PIPES AND TUBES, IRON OR STEEL, USED NES

CRANE SUPPLY

MITSUI & CO. (CANADA) LTD.

### PIPES AND TUBES, STAINLESS STEEL, NEW NES

MITSUI & CO. (CANADA) LTD.

RIGBY TRADE LIMITED

TACONIC CORPORATION LTD.

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                                            | AF | AA | NE | WE | EE | SA | MA |
|------------------------------------------------------------|----|----|----|----|----|----|----|
| WSL EXPORT DIV. OF EMCO SUPPLY                             |    | X  |    |    |    |    | X  |
| <u>WELL CASING, NEW</u>                                    |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                                 |    |    |    |    |    |    |    |
| <b>STEEL AND IRON, WIRE AND WIRE ROPE *****</b>            |    |    |    |    |    |    |    |
| <u>BARBED WIRE</u>                                         |    |    |    |    |    |    |    |
| CANADIAN TRADERS LIMITED                                   | X  | X  | X  | X  |    | X  | X  |
| MITSUI & CO. (CANADA) LTD.                                 |    |    |    |    |    |    |    |
| <u>WIRE ROPE, NEW, COATED OR NOT</u>                       |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                                 |    |    |    |    |    |    |    |
| NORTHEDGE INTERNATIONAL (CANADA) LTD.                      |    |    | X  |    |    | X  |    |
| REA-FAC AGENCIES LTD.                                      |    |    |    |    |    |    | X  |
| TRACOMEX INTERNATIONAL ENRG.                               | X  | X  |    |    |    | X  |    |
| <u>WIRE ROPE, USED, COATED OR NOT</u>                      |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                                 |    |    |    |    |    |    |    |
| TRACOMEX INTERNATIONAL ENRG.                               | X  | X  |    |    |    | X  |    |
| <u>WIRE STRAND, INCL TWISTED &amp; BRAIDED, CTD OR NOT</u> |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                                 |    |    |    |    |    |    |    |
| <u>WIRE, ALLOY STEEL NES</u>                               |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                                 |    |    |    |    |    |    |    |
| <u>WIRE, CARBON STEEL, COATED NES, NOT INSULATED</u>       |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                                 |    |    |    |    |    |    |    |
| <u>WIRE, CARBON STEEL, FLAT OR SHAPED</u>                  |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                                 |    |    |    |    |    |    |    |
| <u>WIRE, CARBON STEEL, GALVANIZED NES</u>                  |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                                 |    |    |    |    |    |    |    |
| <u>WIRE, CARBON STEEL, NOT COATED NES</u>                  |    |    |    |    |    |    |    |
| ALLTRADE ENTERPRISES LIMITED                               |    |    |    |    |    | X  | X  |
| MITSUI & CO. (CANADA) LTD.                                 |    |    |    |    |    |    |    |
| <u>WIRE, IRON OR STEEL NES</u>                             |    |    |    |    |    |    |    |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC.                   | X  |    |    |    |    | X  | X  |
| HURCOL INC.                                                |    | X  |    | X  | X  |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                   | X  |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                                 |    |    |    |    |    |    |    |

|                                                       | AF | AA | NE | WE | EE | SA | MA |
|-------------------------------------------------------|----|----|----|----|----|----|----|
| TACONIC CORPORATION LTD.                              | X  | X  | X  |    |    |    | X  |
| <u>WIRE, STAINLESS STEEL</u>                          |    |    |    |    |    |    |    |
| HURCOL INC.                                           |    |    | X  |    | X  | X  |    |
| MITSUI & CO. (CANADA) LTD.                            |    |    |    |    |    |    |    |
| <b>STEEL, BARS AND RODS *****</b>                     |    |    |    |    |    |    |    |
| <u>BARS AND RODS, STEEL, FABRICATED NES</u>           |    |    |    |    |    |    |    |
| CANADIAN TRADERS LIMITED                              | X  | X  | X  | X  |    | X  | X  |
| KA-SHING TRADING CO.                                  |    | X  | X  | X  |    |    |    |
| MITSUI & CO. (CANADA) LTD.                            |    |    |    |    |    |    |    |
| SEENA INTERNATIONAL CORPORATION                       |    |    | X  |    |    |    |    |
| WSL EXPORT DIV. OF EMCO SUPPLY                        | X  |    |    |    |    | X  |    |
| <u>BARS, ALLOY STEEL, COLD DRAWN OR COLD FIN NES</u>  |    |    |    |    |    |    |    |
| HARVEST AGRICULTURAL EXPORT CO.                       |    |    |    |    |    |    | X  |
| KA-SHING TRADING CO.                                  | X  | X  | X  |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                            |    |    |    |    |    |    |    |
| <u>BARS, ALLOY STEEL, HOT ROLLED, NES</u>             |    |    |    |    |    |    |    |
| HARVEST AGRICULTURAL EXPORT CO.                       |    |    |    |    |    |    | X  |
| KA-SHING TRADING CO.                                  | X  | X  | X  |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                            |    |    |    |    |    |    |    |
| <u>BARS, ALLOY TOOL STEEL</u>                         |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                            |    |    |    |    |    |    |    |
| <u>BARS, CARBON STEEL, HOT ROLLED NES</u>             |    |    |    |    |    |    |    |
| KA-SHING TRADING CO.                                  | X  | X  | X  |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                            |    |    |    |    |    |    |    |
| <u>BARS, CARBON STEEL, HOT ROLLED, ROUNDS NES</u>     |    |    |    |    |    |    |    |
| KA-SHING TRADING CO.                                  | X  | X  | X  |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                            |    |    |    |    |    |    |    |
| <u>BARS, CARBON STEEL, COLD DRAWN OR COLD FIN NES</u> |    |    |    |    |    |    |    |
| KA-SHING TRADING CO.                                  | X  | X  | X  |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                            |    |    |    |    |    |    |    |
| <u>BARS, CARBON TOOL STEEL</u>                        |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                            |    |    |    |    |    |    |    |
| <u>BARS, HIGH SPEED STEEL</u>                         |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                            |    |    |    |    |    |    |    |

CONTINUED....

## |AF|AA|NE|WE|EE|SA|NA|

KA-SHING TRADING CO.  
MITSUI & CO. (CANADA) LTD.

KA-SHING TRADING CO.  
MITSUI & CO. (CANADA) LTD.

AMALGAMATED GLOBAL ENTERPRISES INC.  
KA-SHING TRADING CO.  
MITSUI & CO. (CANADA) LTD.  
WSL EXPORT DIV. OF EMCO SUPPLY

KA-SHING TRADING CO.  
MITSUI & CO. (CANADA) LTD.

KA-SHING TRADING CO.  
MITSUI & CO. (CANADA) LTD.

KA-SHING TRADING CO.  
MITSUI & CO. (CANADA) LTD.

## PLATE/SHT/STRIP, CS/OTHER METALS CLAD WITH SS

HURCOL INC.  
KA-SHING TRADING CO.

KA-SHING TRADING CO.

## KA-SHING TRADING CO.

## KA-SHING TRADING CO.

## KA-SHING TRADING CO.

HARVEST AGRICULTURAL EXPORT CO.  
KA-SHING TRADING CO.

HARVEST AGRICULTURAL EXPORT CO.  
KA-SHING TRADING CO.

## KA-SHING TRADING CO.

KA-SHING TRADING CO.  
WSL EXPORT DIV. OF EMCO SUPPLY

KA-SHING TRADING CO.

## MOVAL INTERNATIONAL INC.

THYSSEN CANADA LIMITED

HURCOL INC.

INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
PARKDALE INTERNATIONAL LIMITED  
SANLIEW TRADING COMPANY  
SINOTEK INTERNATIONAL (1986) INC.

PARKDALE INTERNATIONAL LIMITED  
TACONIC CORPORATION LTD.  
THYSSEN CANADA LIMITED

PARKDALE INTERNATIONAL LIMITED  
TACOMIC CORPORATION LTD.  
THYSSEN CANADA LIMITED

PARKDALE INTERNATIONAL LIMITED  
TACONIC CORPORATION LTD.  
THYSSEN CANADA LIMITED

CONTINUED...

|               | AF | AA | NE | WE | EE | SA | NA |
|---------------|----|----|----|----|----|----|----|
|               |    |    | X  | X  | X  |    | X  |
|               |    |    |    | X  |    |    | X  |
|               |    |    | X  | X  | X  |    |    |
|               |    |    | X  | X  | X  |    |    |
|               |    |    | X  | X  | X  |    |    |
|               |    |    | X  |    |    | X  |    |
| <b>NOT</b>    |    |    | X  | X  | X  |    |    |
|               |    |    |    | X  |    |    |    |
|               |    |    | X  | X  |    |    |    |
|               |    |    |    |    |    | X  | X  |
| <b>ED NES</b> |    |    | X  |    | X  |    |    |
|               | X  |    | X  |    | X  |    |    |
|               |    |    | X  | X  |    |    |    |
|               |    |    | X  |    |    |    |    |
|               |    |    | X  |    |    |    |    |
| <b>NES</b>    |    |    | X  |    | X  |    |    |
|               | X  | X  | X  |    |    | X  | X  |
|               |    |    |    |    |    | X  | X  |
|               |    | X  |    | X  |    |    |    |
|               | X  | X  | X  |    |    | X  | X  |
|               |    |    |    |    | X  |    |    |
|               | X  | X  | X  |    |    |    |    |
|               |    |    |    |    | X  |    |    |
|               |    |    |    |    |    | X  | X  |

# TRADING HOUSES BY PRODUCT

|                                                            | AF | AA | ME | WE | EE | SA | NA |                                                     | AF | AA | ME | WE | EE | SA | NA |
|------------------------------------------------------------|----|----|----|----|----|----|----|-----------------------------------------------------|----|----|----|----|----|----|----|
| <u>SHEET, CS, HR, &gt; 12" &amp; &lt; 24" IN WIDTH NES</u> |    |    |    |    |    |    |    | <u>MARBLE, SHAPED OR DRESSED</u>                    |    |    |    |    |    |    |    |
| PARKDALE INTERNATIONAL LIMITED                             |    | X  |    | X  |    |    | X  | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC            | X  |    |    |    |    |    |    |
| THYSSEN CANADA LIMITED                                     |    |    |    |    | X  | X  |    | KOOT CONSOLIDATED INTERNATIONAL LTD.                | X  |    |    |    |    | X  | X  |
| <u>SHEET, CS, HR, OVER 51" IN WIDTH NES</u>                |    |    |    |    |    |    |    | <u>NATURAL STONE BASIC PRODUCTS NES</u>             |    |    |    |    |    |    |    |
| PARKDALE INTERNATIONAL LIMITED                             |    | X  |    | X  |    |    | X  | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC            | X  |    |    |    |    |    |    |
| THYSSEN CANADA LIMITED                                     |    |    |    |    | X  | X  |    | KOOT CONSOLIDATED INTERNATIONAL LTD.                | X  |    |    |    |    | X  | X  |
| <u>SHEET, CS, HR, 24" TO 51" IN WIDTH NES</u>              |    |    |    |    |    |    |    | SENEY ENTERPRISES INC.                              |    | X  |    |    |    |    | X  |
| PARKDALE INTERNATIONAL LIMITED                             |    | X  |    | X  |    |    | X  | <u>STRUCTURAL AND ARCHITECTURAL METAL PRODUCTS</u>  |    |    |    |    |    |    |    |
| THYSSEN CANADA LIMITED                                     |    |    |    |    | X  | X  |    | <u>DOORS, IRON OR STEEL</u>                         |    |    |    |    |    |    |    |
| <u>STRIP, CS, HR, UP TO 12" IN WIDTH NES</u>               |    |    |    |    |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC            | X  |    |    |    |    |    |    |
| THYSSEN CANADA LIMITED                                     |    |    |    |    | X  | X  |    | WSL EXPORT DIV. OF EMCO SUPPLY                      |    | X  |    |    |    | X  |    |
| <u>STEEL, RAILS AND RAILWAY TRACK MATERIAL ***</u>         |    |    |    |    |    |    |    | <u>GRILLS AND AIR DIFFUSERS, METAL NES</u>          |    |    |    |    |    |    |    |
| <u>RAILWAY RAILS</u>                                       |    |    |    |    |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC            | X  |    |    |    |    |    |    |
| COLEMAN ASSOCIATES (CONSULTING) LTD.                       |    | X  |    |    |    |    |    | <u>METAL CEILING AND INTERIOR WALL COVERINGS</u>    |    |    |    |    |    |    |    |
| H.J. SKELTON (CANADA) LIMITED                              |    |    | X  | X  |    |    | X  | GENTRA IMPEX                                        |    |    | X  |    |    |    |    |
| NORDSUD EXCHANGE TRADE                                     | X  |    |    |    |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC            | X  |    |    |    |    |    |    |
| <u>RAILWAY TRACK MATERIAL NES</u>                          |    |    |    |    |    |    |    | <u>METAL DOORS NES, INCLUDING ALUMINUM</u>          |    |    |    |    |    |    |    |
| NELSON MACHINERY COMPANY LTD.                              |    | X  |    |    |    | X  | X  | RAMSEN ENGINEERING ASSOCIATES INC.                  |    |    |    |    |    | X  | X  |
| NORDSUD EXCHANGE TRADE                                     | X  |    |    |    |    |    |    | <u>METAL LATH, INCLUDING CORNER BEAD</u>            |    |    |    |    |    |    |    |
| PANDIT INTERNATIONAL                                       | X  | X  | X  |    |    | X  |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC            | X  |    |    |    |    |    |    |
| <u>STEEL, STRUCTURAL SHAPES AND SHEET PILING *</u>         |    |    |    |    |    |    |    | <u>METAL ROOFING AND SIDING</u>                     |    |    |    |    |    |    |    |
| <u>STRUCTURAL SHAPES, ALLOY STEEL NES</u>                  |    |    |    |    |    |    |    | BETA COMPANY                                        |    |    |    | X  |    |    | X  |
| H.J. SKELTON (CANADA) LIMITED                              |    |    | X  | X  |    |    | X  | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC            | X  |    |    |    |    |    |    |
| <u>STRUCTURAL SHAPES, STEEL, FABRICATED NES</u>            |    |    |    |    |    |    |    | <u>METAL WINDOWS AND SHUTTERS</u>                   |    |    |    |    |    |    |    |
| FREMAH INTERNATIONAL TRADING INC.                          |    | X  |    | X  |    | X  |    | INTERNATIONAL FACTORY SALES SERVICE LTD.            |    | X  |    |    |    |    | X  |
| HARVEST AGRICULTURAL EXPORT CO.                            |    |    |    |    |    |    | X  | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC            | X  |    |    |    |    |    |    |
| J.R. WELLINGTON EXPORT CORPORATION                         | X  |    | X  |    |    | X  |    | <u>STRUCTURAL AND ARCHITECTURAL METAL PRODS NES</u> |    |    |    |    |    |    |    |
| PIPE & PILING SUPPLIES LTD.                                |    |    |    |    |    |    | X  | A.D. BURFORD INTERNATIONAL LIMITED                  | X  | X  | X  | X  |    | X  |    |
| <u>STONE BASIC PRODUCTS, NATURAL *****</u>                 |    |    |    |    |    |    |    | ALLTRADE ENTERPRISES LIMITED                        |    |    |    |    |    | X  | X  |
| <u>GRANITE, SHAPED OR DRESSED</u>                          |    |    |    |    |    |    |    | BETA COMPANY                                        |    |    |    | X  |    |    | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                   | X  |    |    |    |    |    |    | BRENDEX TRADING LIMITED                             |    |    |    |    |    | X  |    |
| SENEY ENTERPRISES INC.                                     |    | X  |    |    |    | X  |    | CAPRICORP INTERNATIONAL DEVELOPMENT INC.            | X  |    |    |    |    | X  | X  |
|                                                            |    |    |    |    |    |    |    | COMPAGNIE D'IMPORTATION & D'EXPORTATION             | X  |    | X  |    |    |    |    |
|                                                            |    |    |    |    |    |    |    | CRANE SUPPLY                                        | X  |    |    |    |    | X  |    |
|                                                            |    |    |    |    |    |    |    | GUILLEVIN INTERNATIONAL INC.                        |    |    | X  | X  |    |    |    |

CONTINUED....



# TRADING HOUSES BY PRODUCT

|                                                      | AF | AA | ME | WE | EE | SA | NA |                                                        | AF | AA | ME | WE | EE | SA | NA |
|------------------------------------------------------|----|----|----|----|----|----|----|--------------------------------------------------------|----|----|----|----|----|----|----|
| INTERGULF COMMODITIES (INT'L)                        |    |    | X  | X  |    |    | X  | <b>TIN, INCLUDING ALLOYS *****</b>                     |    |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC             | X  |    |    |    |    |    |    | <b>TIN FABRICATED MATERIALS NES</b>                    |    |    |    |    |    |    |    |
| J. PASCAL INC.                                       | X  | X  | X  |    |    | X  |    | CANADA TRADE GROUP INC.                                | X  | X  | X  | X  | X  | X  | X  |
| KOOT CONSOLIDATED INTERNATIONAL LTD.                 | X  |    |    |    |    | X  | X  | METRO INTERNATIONAL TRADING COMPANY                    |    | X  |    |    |    |    | X  |
| TRANSCOR TRANSPORTATION CONSULTANTS                  |    |    |    |    |    | X  | X  | <b>VALVES AND PIPE FITTINGS *****</b>                  |    |    |    |    |    |    |    |
| TRENTON MACHINE TOOL                                 | X  | X  | X  |    |    | X  |    | <b>PIPE FITTINGS NES</b>                               |    |    |    |    |    |    |    |
| WSL EXPORT DIV. OF EMCO SUPPLY                       |    | X  |    |    |    | X  |    | CITACO INTERNATIONAL TRADING INC.                      |    |    |    | X  |    |    |    |
| <b>TILING, FLOORING AND WALL COVERING *****</b>      |    |    |    |    |    |    |    | CRANE SUPPLY                                           | X  |    |    |    |    | X  |    |
| <b>ACOUSTIC AND CEILING TILES AND PANELS NES</b>     |    |    |    |    |    |    |    | NORSTREAM INTERTEC INC.                                | X  | X  | X  | X  |    | X  | X  |
| ALLTRADE ENTERPRISES LIMITED                         |    |    |    |    |    | X  | X  | QUALITAS INTERNATIONAL INC.                            | X  |    |    |    |    |    |    |
| COUREY INTERNATIONAL (COMMERCE) INC.                 | X  | X  | X  | X  |    | X  |    | WSL EXPORT DIV. OF EMCO SUPPLY                         |    | X  |    |    |    | X  |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC             | X  |    |    |    |    |    |    | <b>PIPE FITTINGS, COPPER AND COPPER ALLOY</b>          |    |    |    |    |    |    |    |
| PI MARKETING CORPORATION                             | X  |    |    |    |    |    |    | COMTECH TRADING CO. LIMITED                            |    |    |    |    |    |    | X  |
| <b>FLOOR AND WALL TILES NES</b>                      |    |    |    |    |    |    |    | CRANE SUPPLY                                           | X  |    |    |    |    |    | X  |
| BRENDEX TRADING LIMITED                              |    |    |    |    |    | X  |    | ECOTHERM INC.                                          |    |    |    | X  |    |    |    |
| EAGLE TRADING LIMITED                                |    | X  |    | X  |    | X  |    | WSL EXPORT DIV. OF EMCO SUPPLY                         |    | X  |    |    |    | X  |    |
| <b>FLOOR AND WALL TILES, SOLID VINYL</b>             |    |    |    |    |    |    |    | <b>PIPE FITTINGS, IRON &amp; STEEL, WELD TYPE, FIM</b> |    |    |    |    |    |    |    |
| COUREY INTERNATIONAL (COMMERCE) INC.                 | X  | X  | X  | X  |    | X  |    | CRANE SUPPLY                                           | X  |    |    |    |    |    | X  |
| PIERRE A. LANCTOT INTL. MARKETING INC.               |    | X  |    |    |    |    |    | <b>PIPE FITTINGS, IRON AND STEEL, FINISHED NES</b>     |    |    |    |    |    |    |    |
| <b>FLOORING AND WALL COVERING NES</b>                |    |    |    |    |    |    |    | CRANE SUPPLY                                           | X  |    |    |    |    | X  |    |
| CAN-NAM TRIMEX INC.                                  |    | X  |    |    |    |    |    | WSL EXPORT DIV. OF EMCO SUPPLY                         |    | X  |    |    |    | X  |    |
| COMTECH TRADING CO. LIMITED                          |    |    |    |    |    | X  |    | <b>VALVE PARTS, INCLUDING VALVE BODIES</b>             |    |    |    |    |    |    |    |
| EAGLE TRADING LIMITED                                |    | X  |    | X  |    | X  |    | CRANE SUPPLY                                           | X  |    |    |    |    | X  |    |
| HI-TEC INDUSTRIAL PROD. DIV OF RHG LTD               |    |    |    |    |    | X  |    | <b>VALVES NES</b>                                      |    |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC             | X  |    |    |    |    |    |    | CANADIAN TRADERS LIMITED                               | X  | X  | X  | X  |    | X  | X  |
| J. PASCAL INC.                                       | X  | X  | X  |    |    | X  |    | CRANE SUPPLY                                           | X  |    |    |    |    | X  |    |
| SIGMAN & JONES LTD.                                  | X  | X  |    |    |    | X  |    | DELTONIC TRADING CORP.                                 |    |    |    |    |    | X  |    |
| <b>LINOLEUM FLOORING AND WALL COVERING NES</b>       |    |    |    |    |    |    |    | KAMBRIA CONTROLS LTD.                                  |    |    |    |    |    | X  | X  |
| CANADIAN FOREIGN TRADE CO.                           |    |    |    | X  |    |    |    | NORSTREAM INTERTEC INC.                                | X  | X  | X  | X  |    | X  | X  |
| EAGLE TRADING LIMITED                                |    | X  |    | X  |    | X  |    | QUALITAS INTERNATIONAL INC.                            | X  |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC             | X  |    |    |    |    |    |    | RIGBY TRADE LIMITED                                    | X  | X  | X  | X  |    | X  |    |
| <b>MINERAL ACOUSTIC AND CEILING TILES AND PANELS</b> |    |    |    |    |    |    |    | SEYBOLD INTERNATIONAL INC.                             |    | X  |    |    |    |    |    |
| NANPAC INC.                                          |    | X  |    | X  |    | X  | X  | SOCKETT ENTERPRISES LTD.                               |    |    |    |    |    |    | X  |
| <b>PLASTIC FLOOR COVERING NES</b>                    |    |    |    |    |    |    |    | <b>VALVES, AUTO CNTL/REGULATING, INC POWER OPTO</b>    |    |    |    |    |    |    |    |
| CANADIAN FOREIGN TRADE CO.                           |    |    |    | X  |    |    |    | KAMBRIA CONTROLS LTD.                                  |    |    |    |    |    | X  | X  |
| EAGLE TRADING LIMITED                                |    | X  |    | X  |    | X  |    | THERMAL & HYDRAULIC EQUIPMENT LIMITED                  |    | X  |    |    |    | X  | X  |
| ERACO INTERNATIONAL TRADING INC.                     |    | X  |    |    |    |    |    | CONTINUED....                                          |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                        | AF | AA | ME | WE | EE | SA | NA |                                                          | AF | AA | ME | WE | EE | SA | NA |
|----------------------------------------|----|----|----|----|----|----|----|----------------------------------------------------------|----|----|----|----|----|----|----|
| <u>VALVES, BRASS NES</u>               |    |    |    |    |    |    |    | WACTOL ENTERPRISES LIMITED                               | X  | X  | X  |    |    |    | X  |
| COMTECH TRADING CO. LIMITED            |    |    |    |    |    | X  |    | WARD BEDAS (CANADA) LIMITED                              | X  | X  | X  | X  |    |    |    |
| CRANE SUPPLY                           | X  |    |    |    |    | X  |    | <u>VEENER, WALNUT</u>                                    |    |    |    |    |    |    |    |
| DELTONIC TRADING CORP.                 |    |    |    |    |    | X  |    | MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    |
| ECOTHERM INC.                          |    |    | X  |    |    |    |    | <u>WAXES, ANIMAL AND VEGETABLE *****</u>                 |    |    |    |    |    |    |    |
| NORTHRIDGE INTERNATIONAL (CANADA) LTD. |    |    | X  |    |    | X  |    | <u>BEESWAX</u>                                           |    |    |    |    |    |    |    |
| WSL EXPORT DIV. OF EMCO SUPPLY         |    | X  |    |    |    | X  |    | B.D.C. COMMODITY EXPORT LTD.                             |    |    |    | X  |    |    |    |
| <u>VALVES, IRON OR STEEL NES</u>       |    |    |    |    |    |    |    | BARRINGTON INTERNATIONAL LTD.                            | X  | X  | X  | X  |    | X  | X  |
| CRANE SUPPLY                           | X  |    |    |    |    | X  |    | CANADIAN HONEY & FINE FOODS EXPORTERS                    |    |    |    | X  |    |    |    |
| DELTONIC TRADING CORP.                 |    |    |    |    |    | X  |    | CLIC TRADING INC.                                        |    | X  |    | X  |    |    | X  |
| ECOTHERM INC.                          |    |    | X  |    |    |    |    | INTERNATIONAL COMMODITIES EXPORT CO.                     | X  | X  | X  | X  | X  | X  |    |
| NORTHRIDGE INTERNATIONAL (CANADA) LTD. |    |    | X  |    |    | X  |    | <u>WELDING WIRE, RODS, ELECTRODES AND SOLDERS</u>        |    |    |    |    |    |    |    |
| RAMSEN ENGINEERING ASSOCIATES INC.     |    |    |    |    |    | X  | X  | <u>ARC WELD ELECTRODES, NON-FERROUS, STICK/COIL</u>      |    |    |    |    |    |    |    |
| WSL EXPORT DIV. OF EMCO SUPPLY         |    | X  |    |    |    | X  |    | MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    |
| <u>VEENER *****</u>                    |    |    |    |    |    |    |    | <u>ARC WELDING ELECTRODES, STEEL, /SPOOL &amp; COIL/</u> |    |    |    |    |    |    |    |
| <u>VEENER, CHERRY</u>                  |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.             |    |    |    |    |    |    |    | <u>ARC WELDING ELECTRODES, STEEL, /STICK/</u>            |    |    |    |    |    |    |    |
| <u>VEENER, HARDWOOD NES</u>            |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    |
| B.L. ARMSTRONG CO. LTD.                |    | X  |    | X  |    | X  |    | <u>OXY-ACETYLENE WELDING RODS, /STICK AND COIL/</u>      |    |    |    |    |    |    |    |
| ENGLISH BAY CEDAR PRODUCTS LTD.        |    | X  |    |    |    | X  |    | MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.             |    |    | X  | X  | X  | X  | X  | <u>SOLDERS</u>                                           |    |    |    |    |    |    |    |
| MORANDA FOREST SALES INC.              |    | X  | X  | X  |    |    |    | CRANE SUPPLY                                             |    | X  |    |    |    | X  |    |
| PANDIT INTERNATIONAL                   | X  | X  | X  |    |    | X  |    | ELECTRONIC WHOLESALERS CO. LTD.                          |    |    | X  |    |    | X  | X  |
| PIERRE A. LANCTOT INTL. MARKETING INC. |    | X  |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    |
| REDCO TRADING CORPORATION              |    | X  |    |    |    |    |    | <u>WET MACHINE BOARD *****</u>                           |    |    |    |    |    |    |    |
| WACTOL ENTERPRISES LIMITED             | X  | X  | X  |    |    | X  |    | <u>WET MACHINE BOARD NES</u>                             |    |    |    |    |    |    |    |
| WARD BEDAS (CANADA) LIMITED            | X  | X  | X  | X  |    |    |    | TYEE TIMBER PRODUCTS LTD.                                |    | X  |    | X  |    |    | X  |
| <u>VEENER, MAHOGANY</u>                |    |    |    |    |    |    |    | <u>WIRE FENCING, SCREENING AND NETTING *****</u>         |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.             |    |    |    |    |    |    |    | <u>FOURDRINIER WIRE CLOTH</u>                            |    |    |    |    |    |    |    |
| <u>VEENER, OAK</u>                     |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.             |    |    |    |    |    |    |    |                                                          |    |    |    |    |    |    |    |
| <u>VEENER, SOFTWOOD</u>                |    |    |    |    |    |    |    |                                                          |    |    |    |    |    |    |    |
| ENGLISH BAY CEDAR PRODUCTS LTD.        |    | X  |    |    |    | X  |    |                                                          |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.             |    |    |    |    |    |    |    |                                                          |    |    |    |    |    |    |    |
| PANDIT INTERNATIONAL                   | X  | X  | X  |    |    | X  |    |                                                          |    |    |    |    |    |    |    |
| PIERRE A. LANCTOT INTL. MARKETING INC. |    | X  |    |    |    |    |    |                                                          |    |    |    |    |    |    |    |
| REDCO TRADING CORPORATION              |    | X  |    |    |    |    |    |                                                          |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                                | AF | AA | ME | WE | EE | SA | NA |                                                      | AF | AA | ME | WE | EE | SA | NA |
|------------------------------------------------|----|----|----|----|----|----|----|------------------------------------------------------|----|----|----|----|----|----|----|
| <b>WIRE CLOTH OR WOVEN WIRE SCREENING NES</b>  |    |    |    |    |    |    |    | SUN INTER-TECHNOLOGY CORP.                           | X  |    |    |    |    |    | X  |
| MARTELL EXPORTING LTD.                         | X  | X  | X  | X  |    | X  |    | <b>WOOD PULP AND SIMILAR PULP *****</b>              |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                     |    |    |    |    |    |    |    | <b>PULP, OTHER THAN WOOD PULP</b>                    |    |    |    |    |    |    |    |
| PIERRE A. LANCTOT INTL. MARKETING INC.         |    |    | X  |    |    |    |    | COLEMAN ASSOCIATES (CONSULTING) LTD.                 | X  |    |    |    |    |    |    |
| <b>WIRE FENCING AND SCREEN PRODUCTS NES</b>    |    |    |    |    |    |    |    | EAGLE TRADING LIMITED                                | X  |    | X  |    |    |    | X  |
| A.D. BURFORD INTERNATIONAL LIMITED             | X  | X  | X  | X  |    | X  |    | G.A. PAPER INTERNATIONAL INC.                        |    |    | X  | X  |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC       | X  |    |    |    |    |    |    | HF TRADE INTERNATIONAL                               | X  | X  | X  | X  |    |    | X  |
| MITSUI & CO. (CANADA) LTD.                     |    |    |    |    |    |    |    | IRETON INTERNATIONAL BARTER INC.                     | X  |    |    |    |    |    |    |
| <b>WIRE MESH, INCLUDING REINFORCING TYPE</b>   |    |    |    |    |    |    |    | LTC ENTERPRISES INC.                                 | X  |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                     |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    |
| <b>WIRE NETTING</b>                            |    |    |    |    |    |    |    | SAMSUNG COMPANY LTD.                                 | X  |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                     |    |    |    |    |    |    |    | SANLIEW TRADING COMPANY                              | X  | X  |    |    |    |    | X  |
| <b>WOVEN OR WELDED WIRE FENCING</b>            |    |    |    |    |    |    |    | SINOCAN HOLDINGS LIMITED                             | X  |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC       | X  |    |    |    |    |    |    | TACONIC CORPORATION LTD.                             | X  | X  | X  |    |    | X  | X  |
| MITSUI & CO. (CANADA) LTD.                     |    |    |    |    |    |    |    | TRANS WORLD DISTRIBUTORS CORPORATION                 |    |    |    |    |    |    | X  |
| <b>WOOD FABRICATED MATERIALS, OTHER *****</b>  |    |    |    |    |    |    |    | WEST-COTT INTERNATIONAL INC.                         | X  | X  |    |    |    |    | X  |
| <b>BLANKS /BLOCKS/, ROUGH SHAPED NES, WOOD</b> |    |    |    |    |    |    |    | WORLD COMMUNICATIONS MONDE M.T. INC.                 |    | X  |    |    |    | X  | X  |
| JOHN F. DURAS COMPANY                          |    |    |    |    |    | X  | X  | <b>WOOD PULP NES</b>                                 |    |    |    |    |    |    |    |
| <b>CHARCOAL, WOOD</b>                          |    |    |    |    |    |    |    | BALCORP LIMITED                                      |    | X  |    |    |    |    |    |
| H. FINE & SONS LIMITED                         | X  |    |    | X  |    | X  | X  | BJ5 MARKETING & CONSULTING                           |    | X  | X  | X  | X  |    | X  |
| <b>CORK FABRICATED MATERIALS NES</b>           |    |    |    |    |    |    |    | C. ITOH & CO (CANADA) LTD.                           |    | X  | X  |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC       | X  |    |    |    |    |    |    | CANADA TRADE GROUP INC.                              |    | X  | X  | X  | X  | X  | X  |
| <b>CORKS, MANUFACTURED FROM CORKWOOD</b>       |    |    |    |    |    |    |    | CANATLANTIC MARKETING SERVICES LTD.                  |    | X  |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC       | X  |    |    |    |    |    |    | CANAMIN PACIFIC FINANCE (INTL.) LTD.                 |    | X  |    |    |    |    |    |
| <b>HAND TOOL HANDLES, WOOD</b>                 |    |    |    |    |    |    |    | L & R IMPORT EXPORT INC.                             |    | X  |    |    |    |    | X  |
| MIDDLE EAST TELECOM CONSULTANTS                |    |    |    | X  |    |    |    | MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    |
| <b>WOOD FABRICATED MATERIALS NES</b>           |    |    |    |    |    |    |    | PANDIT INTERNATIONAL                                 | X  | X  | X  |    |    |    | X  |
| AXEWOOD COMPANY LIMITED                        |    | X  |    |    |    |    | X  | PRINCIPAL INTL. THE TRADING HOUSE                    |    | X  |    | X  |    |    |    |
| CITACO INTERNATIONAL TRADING INC.              |    |    |    | X  |    |    |    | REDCO TRADING CORPORATION                            |    | X  |    |    |    |    |    |
| EVRON INTERNATIONAL INC.                       | X  | X  |    |    | X  |    | X  | SCOTTHALLS LIMITED                                   |    | X  |    | X  |    |    | X  |
| LEUSYCO CANADA LIMITED                         |    |    | X  |    |    |    |    | TRANS ATLAS TRADING CO. LTD.                         | X  | X  | X  |    |    |    | X  |
| METRO INTERNATIONAL TRADING COMPANY            |    |    | X  |    |    |    | X  | UNIVERSAL PAPER EXPORT CO. LTD                       |    | X  | X  | X  |    |    | X  |
| NEOS FOREST PRODUCTS LTD.                      |    |    |    |    |    |    | X  | UNIVERSAL TRADING DIV OF 751721 ONT. INC             |    | X  | X  |    |    |    |    |
| PIERRE A. LANCTOT INTL. MARKETING INC.         |    | X  |    |    |    |    |    | WARD BEDAS (CANADA) LIMITED                          | X  | X  | X  | X  |    |    |    |
|                                                |    |    |    |    |    |    |    | <b>WOOD PULP, BL SULPH/KRAFT/PAPER GRD, HARDWOOD</b> |    |    |    |    |    |    |    |
|                                                |    |    |    |    |    |    |    | CAPEX INDUSTRIES CORPORATION LTD.                    |    |    |    | X  |    | X  |    |
|                                                |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    |
|                                                |    |    |    |    |    |    |    | NORANDA FOREST SALES INC.                            |    |    | X  | X  | X  |    | X  |
|                                                |    |    |    |    |    |    |    | PANDIT INTERNATIONAL                                 | X  | X  | X  |    |    |    | X  |
|                                                |    |    |    |    |    |    |    | UNIVERSAL PAPER EXPORT CO. LTD                       |    |    | X  | X  | X  |    | X  |

# TRADING HOUSES BY PRODUCT

|                                                         | AF | AA | NE | WE | EE | SA | NA |                                                      | AF | AA | NE | WE | EE | SA | NA |
|---------------------------------------------------------|----|----|----|----|----|----|----|------------------------------------------------------|----|----|----|----|----|----|----|
| <u>WOOD PULP, BL SULPH/KRAFT/PAPER GRD, SOFTWOOD</u>    |    |    |    |    |    |    |    | <u>YARN/THREAD, MIXED/BLEND FIBRE INCL TIRE YARN</u> |    |    |    |    |    |    |    |
| CAPEX INDUSTRIES CORPORATION LTD.                       |    |    | X  |    | X  |    |    | <u>MIXED AND BLENDED YARN CONTAINING WOOL</u>        |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    | DOMESTIC CONVERTERS INC.                             |    |    |    |    |    |    | X  |
| PANDIT INTERNATIONAL                                    | X  | X  | X  |    |    | X  |    | LEROUX LAPORTE & PARTENAIRES INC.                    |    |    |    | X  |    | X  | X  |
| UNIVERSAL PAPER EXPORT CO. LTD                          |    |    | X  | X  | X  | X  |    | <u>TIRE CORD AND YARN</u>                            |    |    |    |    |    |    |    |
| <u>WOOD PULP, BLEACHED SULPHITE, PAPER GRADES</u>       |    |    |    |    |    |    |    | DOMESTIC CONVERTERS INC.                             |    |    |    |    |    |    | X  |
| MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    | <u>YARN, WOOL AND HAIR *****</u>                     |    |    |    |    |    |    |    |
| NORANDA FOREST SALES INC.                               |    |    | X  | X  | X  | X  | X  | <u>WOOL YARN, WOOLLEN SPUN</u>                       |    |    |    |    |    |    |    |
| <u>WOOD PULP, DISSOLVING AND SPECIAL ALPHA</u>          |    |    |    |    |    |    |    | DOMESTIC CONVERTERS INC.                             |    |    |    |    |    |    | X  |
| MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    | J-CAN QUALITY TRADES                                 |    | X  |    |    |    |    |    |
| UNIVERSAL PAPER EXPORT CO. LTD                          |    |    | X  | X  | X  | X  |    | <u>WOOL YARN, WORSTED SPUN</u>                       |    |    |    |    |    |    |    |
| <u>WOOD PULP, SULPHITE NES</u>                          |    |    |    |    |    |    |    | DOMESTIC CONVERTERS INC.                             |    |    |    |    |    |    | X  |
| MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    | <u>ZINC, INCLUDING ALLOYS *****</u>                  |    |    |    |    |    |    |    |
| <u>YARN AND THREAD, COTTON *****</u>                    |    |    |    |    |    |    |    | <u>ZINC BARS, RODS, PLATES, STRIP AND SHEET</u>      |    |    |    |    |    |    |    |
| <u>COTTON YARN AND THREAD NES</u>                       |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    |
| DOMESTIC CONVERTERS INC.                                |    |    |    |    |    |    | X  | <u>ZINC DUST AND GRANULES</u>                        |    |    |    |    |    |    |    |
| <u>CROCHET/DARNING/EMBROIDERY &amp; HAND-KNT COTTON</u> |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    |
| DOMESTIC CONVERTERS INC.                                |    |    |    |    |    |    | X  | <u>ZINC FABRICATED MATERIALS NES</u>                 |    |    |    |    |    |    |    |
| <u>YARN AND THREAD, MAN-MADE FIBRE *****</u>            |    |    |    |    |    |    |    | CANADA TRADE GROUP INC.                              |    | X  | X  | X  | X  | X  | X  |
| <u>ACRYLIC YARN</u>                                     |    |    |    |    |    |    |    | LADIMEX INC.                                         |    |    |    |    | X  |    | X  |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC.                | X  |    |    |    |    | X  | X  | METRATRDE LIMITED                                    |    | X  |    |    |    |    |    |
| KOOT CONSOLIDATED INTERNATIONAL LTD.                    | X  |    |    |    |    | X  | X  | METRO INTERNATIONAL TRADING COMPANY                  |    |    | X  |    |    |    | X  |
| <u>MAN-MADE FIBRE YARN NES</u>                          |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    |
| C. ITOH & CO (CANADA) LTD.                              |    |    | X  | X  |    |    |    | <u>ZINC SLABS, BLOCKS, PIGS AND ANODES</u>           |    |    |    |    |    |    |    |
| DOMESTIC CONVERTERS INC.                                |    |    |    |    |    |    | X  | METRO INTERNATIONAL TRADING COMPANY                  |    |    | X  |    |    |    | X  |
| LENCO FIBER CORP                                        |    |    | X  | X  | X  | X  | X  | NITRADE EXPORT INC.                                  |    | X  | X  | X  | X  |    | X  |
| <u>NYLON YARN</u>                                       |    |    |    |    |    |    |    | MITSUBISHI CANADA LTD.                               |    | X  | X  | X  | X  | X  | X  |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC.                | X  |    |    |    |    | X  | X  | MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    |
| KOOT CONSOLIDATED INTERNATIONAL LTD.                    | X  |    |    |    |    | X  | X  | <u>ZINC SLINGS, DISCS AND SHELLS</u>                 |    |    |    |    |    |    |    |
| 589080 ONTARIO INC.                                     |    |    |    |    | X  |    | X  | MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    |
| <u>POLYESTER YARN</u>                                   |    |    |    |    |    |    |    |                                                      |    |    |    |    |    |    |    |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC.                | X  |    |    |    |    | X  | X  |                                                      |    |    |    |    |    |    |    |
| KOOT CONSOLIDATED INTERNATIONAL LTD.                    | X  |    |    |    |    | X  | X  |                                                      |    |    |    |    |    |    |    |



# TRADING HOUSES BY PRODUCT

## V - END PRODUCTS, INEDIBLE

### AIR CONDITIONING AND REFRIGERATION EQUIPMENT

#### AIR CONDITIONING AND REFRIG EQUIP & PTS NES

CANPAK INTERNATIONAL LTD.

CONTECH TRADING CO. LIMITED

ECOTHERM INC.

GENTRA IMPEX

HIR INTERNATIONAL LTD.

INTERNATIONAL TECHNICAL SUPPLY (ITS) INC

IRETON INTERNATIONAL BARTER INC.

#### AIR CONDITIONING UNITS NES

BADY (IN-EX) INTERNATIONAL INC.

CAN-AFRIC ENTERPRISES INC.

GLOBE MARKETING INTERNATIONAL

INTERNATIONAL TECHNICAL SUPPLY (ITS) INC

LES SECHOIRS URAGEN INC.

SIGMAN & JONES LTD.

SIMEX INTERNATIONAL

WSL EXPORT DIV. OF EMCO SUPPLY

#### AIR CONDITIONING UNITS, ROOM SIZE

BADY (IN-EX) INTERNATIONAL INC.

DALTCO INTERNATIONAL

GLOBE MARKETING INTERNATIONAL

INTERNATIONAL TECHNICAL SUPPLY (ITS) INC

SIGMAN & JONES LTD.

#### COMMERCIAL REFRIGERATION UNITS NES

AXEWOOD COMPANY LIMITED

BRITISH COLUMBIA-THAI CORPORATION

INTERNATIONAL TECHNICAL SUPPLY (ITS) INC

RIM PACIFIC IMPORT-EXPORT (1988) INC.

#### FREEZERS, HOUSEHOLD SIZE

CANADIAN TRADERS LIMITED

INTERNATIONAL TECHNICAL SUPPLY (ITS) INC

J. PASCAL INC.

MITRADE EXPORT INC.

SIGMAN & JONES LTD.

#### FROZEN FOOD CABINETS/REFRIG DISPLAY CASE, COMM

PME EXPORTATION INC.

## ICE MAKERS

PME EXPORTATION INC.

## PARTS OF REFRIG AND FREEZERS, HOUSEHOLD SIZE

IRETON INTERNATIONAL BARTER INC.

MITRADE EXPORT INC.

## REFRIGERATORS, HOUSEHOLD SIZE NES

J. PASCAL INC.

MITRADE EXPORT INC.

## REFRIGERATORS, HOUSEHOLD SIZE, ELECTRIC

BADY (IN-EX) INTERNATIONAL INC.

CANADIAN TRADERS LIMITED

CANYEM INTERNATIONAL CORPORATION

COUREY INTERNATIONAL (COMMERCE) INC.

INTRAFINA LTD.

J. PASCAL INC.

MITRADE EXPORT INC.

SEENA INTERNATIONAL CORPORATION

SIGMAN & JONES LTD.

## AIRCRAFT ASSEMBLIES, EQUIPMENT AND PARTS \*\*

### AIRCRAFT ASSEMBLIES, EQUIPMENT AND PARTS

BENDIX AVELEX INC. AERO-MARINE DIVISION

CANADIAN TRADERS LIMITED

CANEXD LIMITED

CRINCO LIMITED

D'JOVIAN INTERNATIONAL MERCHANTS LTD.

HENSCH-SMID LTD

MITSUI & CO. (CANADA) LTD.

NAVARRETE CONSULTANTS

NORDSUD EXCHANGE TRADE

PANDIT INTERNATIONAL

REGOR INTERNATIONAL INC

SAMSUNG COMPANY LTD.

STARPARTS CANADA

YARAK TRADING CONSULTANTS INC.

## REPAIRS TO AIRCRAFT IN FOREIGN FACILITIES

MITSUI & CO. (CANADA) LTD.

## AIRCRAFT ENGINES AND PARTS \*\*\*\*\*

AF/AA/NE/WE/EE/SA/NA

AF/AA/NE/WE/EE/SA/NA

# TRADING HOUSES BY PRODUCT

|                                                        | AF | AA | WE | WE | EE | SA | NA |                                                              | AF | AA | WE | WE | EE | SA | NA |
|--------------------------------------------------------|----|----|----|----|----|----|----|--------------------------------------------------------------|----|----|----|----|----|----|----|
| <u>PARTS OF AIRCRAFT ENGINES</u>                       |    |    |    |    |    |    |    | <u>NECKTIES</u>                                              |    |    |    |    |    |    |    |
| METRO INTERNATIONAL TRADING COMPANY                    |    | X  |    |    |    |    | X  | UNIVERSAL MARKETING AGENCIES                                 |    |    |    |    |    |    | X  |
| <u>AIRCRAFT, COMPLETE WITH ENGINES *****</u>           |    |    |    |    |    |    |    | <u>WOMEN'S HANDBAGS AND PURSES</u>                           |    |    |    |    |    |    |    |
| <u>AIRCRAFT NES</u>                                    |    |    |    |    |    |    |    | CARICAN TRADING CO. INC.                                     |    |    |    |    |    | X  |    |
| CAN-AFRIC ENTERPRISES INC.                             | X  |    |    |    |    |    |    | INTERNATIONAL FACTORY SALES SERVICE LTD.                     | X  |    |    |    |    |    | X  |
| CANEDEX LIMITED                                        | X  | X  | X  | X  | X  | X  |    | KENNEDY ROSS & ASSOC.                                        | X  |    |    |    |    |    |    |
| CETECO INTERNATIONAL CANADA                            | X  | X  |    | X  |    | X  | X  | UNIVERSAL MARKETING AGENCIES                                 |    |    |    |    |    | X  |    |
| METRO INTERNATIONAL TRADING COMPANY                    | X  |    |    |    |    |    | X  | <u>APPAREL, MISCELLANEOUS *****</u>                          |    |    |    |    |    |    |    |
| <u>CIVIL AIRCRAFT, FIXED WING, 2 ENGINES OR LESS</u>   |    |    |    |    |    |    |    | <u>FUR GOODS, APPAREL</u>                                    |    |    |    |    |    |    |    |
| C. ITOH & CO (CANADA) LTD.                             |    | X  | X  |    |    |    |    | CANADA TRADING IMPORT & EXPORT CO. INC.                      |    |    |    | X  |    |    |    |
| <u>CIVIL AIRCRAFT, FIXED WING, 3 ENGINES OR MORE</u>   |    |    |    |    |    |    |    | D'JOVIAN INTERNATIONAL MERCHANTS LTD.                        | X  | X  | X  |    | X  | X  |    |
| C. ITOH & CO (CANADA) LTD.                             |    | X  | X  |    |    |    |    | PARADISE FUR CO. INC.                                        |    |    |    | X  |    | X  |    |
| <u>ANALGESICS, HUMAN USE *****</u>                     |    |    |    |    |    |    |    | TRADESULT/CANADA                                             | X  | X  |    |    | X  | X  |    |
| <u>ANALGESICS, NON-NARC TYPE, IN DOSAGE, HUMAN USE</u> |    |    |    |    |    |    |    | <u>MISCELLANEOUS APPAREL NES</u>                             |    |    |    |    |    |    |    |
| STECKO CHEM INC.                                       |    | X  |    | X  |    |    | X  | ALDERBRANCH ENTERPRISES INC.                                 |    | X  | X  | X  |    |    | X  |
| <u>ANTIBIOTICS AND PREPARATIONS *****</u>              |    |    |    |    |    |    |    | BACCARD TRADING COMPANY LIMITED                              | X  |    |    | X  |    |    | X  |
| <u>ANTIBIOTICS NES, IN DOSAGE, HUMAN USE</u>           |    |    |    |    |    |    |    | CANADIAN MERCHANT VENTURER                                   | X  |    |    | X  |    | X  | X  |
| WEDGEWOODS IMPORT EXPORT                               | X  |    |    |    |    |    |    | CANYEN INTERNATIONAL CORPORATION                             |    |    |    | X  |    |    |    |
| <u>APPAREL ACCESSORIES *****</u>                       |    |    |    |    |    |    |    | FRANK ROBY EXPORTING CO.                                     | X  | X  |    |    |    | X  |    |
| <u>APPAREL ACCESSORIES NES</u>                         |    |    |    |    |    |    |    | J & J TRADING                                                |    |    |    | X  |    |    |    |
| ANCHOR INTL. TRADING COMPANY INC.                      |    | X  | X  | X  |    |    | X  | METRO INTERNATIONAL TRADING COMPANY                          | X  |    |    |    |    |    | X  |
| BEVERLEY HAMBURG ENTERPRISES INC.                      |    | X  |    | X  |    |    | X  | NAMET INTERNATIONAL LTD.                                     |    |    | X  |    |    |    |    |
| CANADIAN TRADERS LIMITED                               | X  | X  | X  | X  |    | X  | X  | NATIVE CANADIAN ARTS LTD.                                    |    | X  |    | X  |    |    | X  |
| LES ENTREPRISES D'ALIMENT. CHEYMA INC.                 |    |    |    | X  |    |    |    | RESOURCE OUTFITTERS INTERNATIONAL                            | X  | X  |    |    |    | X  |    |
| PACIFIC RIM INTL. MARKET EXCHANGE                      |    |    |    |    |    |    | X  | SEATECH TRADING LTD.                                         |    | X  |    |    |    |    |    |
| VA TRADING CO. LTD.                                    |    | X  |    |    |    |    | X  | SEENA INTERNATIONAL CORPORATION                              |    |    | X  |    |    |    |    |
| BARBET MARKETING DIV. OF 836067 ONT. INC.              |    |    |    |    |    |    | X  | <u>SAFETY HELMETS</u>                                        |    |    |    |    |    |    |    |
| SPORTS KEYBEC INTERNATIONAL INC.                       |    |    |    | X  |    |    |    | ARNPRIOR SPORTLAND LTD.                                      |    |    |    |    |    |    | X  |
| TAIKO COMMERCIAL LTD.                                  |    | X  |    |    |    |    |    | <u>ARTISTS' MATERIALS, OTHER *****</u>                       |    |    |    |    |    |    |    |
| UNIVERSAL MARKETING AGENCIES                           |    |    |    |    |    | X  |    | <u>ARTISTS' &amp; STUDENTS' PAINTS, OILS &amp; VARNISHES</u> |    |    |    |    |    |    |    |
| <u>BILLFOLDS, WALLETTS AND COIN PURSES</u>             |    |    |    |    |    |    |    | CANADIAN TRADERS LIMITED                                     | X  | X  | X  | X  |    | X  | X  |
| CARICAN TRADING CO. INC.                               |    |    |    |    |    | X  |    | <u>ARTISTS' BRUSHES AND HAIR PENCILS</u>                     |    |    |    |    |    |    |    |
| TESCO TRADING CO. LTD.                                 |    | X  |    |    |    |    |    | CANADIAN TRADERS LIMITED                                     | X  | X  | X  | X  |    | X  | X  |
| UNIVERSAL MARKETING AGENCIES                           |    |    |    |    |    | X  |    | <u>ARTISTS' MATERIALS NES</u>                                |    |    |    |    |    |    |    |
|                                                        |    |    |    |    |    |    |    | CANADIAN TRADERS LIMITED                                     | X  | X  | X  | X  |    | X  | X  |
|                                                        |    |    |    |    |    |    |    | CANEDEX LIMITED                                              | X  | X  | X  | X  | X  | X  | X  |

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                                          | AF | AA | ME | WE | EE | SA | IRA |                                                          | AF | AA | ME | WE | EE | SA | IRA |
|----------------------------------------------------------|----|----|----|----|----|----|-----|----------------------------------------------------------|----|----|----|----|----|----|-----|
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 | X  |    |    |    |    |    |     | <b>BOOKS AND PAMPHLETS *****</b>                         |    |    |    |    |    |    |     |
| <b>CRAYONS, PASTEL CRAYONS, &amp; ARTISTS' CHALK</b>     |    |    |    |    |    |    |     | <b>BOOKS AND PAMPHLETS NES</b>                           |    |    |    |    |    |    |     |
| CANADIAN TRADERS LIMITED                                 | X  | X  | X  | X  |    | X  | X   | BUSCHLEN/WOMATT FINE ARTS LTD.                           |    | X  |    |    |    |    | X   |
| <b>AUTOMOBILES AND CHASSIS, PASSENGER *****</b>          |    |    |    |    |    |    |     | CAPRICORP INTERNATIONAL DEVELOPMENT INC.                 | X  |    |    |    |    | X  | X   |
| <b>PASSENGER AUTOMOBILES NES &amp; PASS AUTO CHASSIS</b> |    |    |    |    |    |    |     | CODE INTERNATIONAL INC.                                  | X  | X  |    |    |    | X  |     |
| CAN-AFRIC ENTERPRISES INC.                               | X  |    |    |    |    |    |     | EDGAM SOFTWARE LTD.                                      |    |    |    |    |    |    | X   |
| CANDEV TRADING CO. INC.                                  |    |    |    |    |    | X  | X   | ELECTRONIC WHOLESALERS CO. LTD.                          |    | X  |    |    |    | X  | X   |
| GLOBAL TRADING CORP. DIV. OF 153006 CDA                  |    |    |    | X  |    |    | X   | INTERNATIONAL PRESS PUBLICATIONS                         | X  | X  |    |    |    |    |     |
| GLOBE MARKETING INTERNATIONAL                            | X  | X  |    |    |    | X  | X   | J.L. HENDRY INTL. EXPORT/IMPORT AGENCY                   |    |    |    |    |    |    | X   |
| LEUSYCO CANADA LIMITED                                   |    | X  |    |    |    |    |     | KOOT CONSOLIDATED INTERNATIONAL LTD.                     | X  |    |    |    |    | X  | X   |
| LLOYD'S INTERNATIONAL AUTOMOTIVE BROKERS                 |    |    | X  | X  |    |    |     | LANTEC BOOKS                                             |    | X  |    | X  |    |    | X   |
| TECHNESSEN LIMITED                                       |    | X  | X  | X  |    |    |     | PHARGO MANAGEMENT & CONSULTING LIMITED                   |    |    |    |    | X  |    |     |
| TENPRO INTERNATIONAL                                     |    |    |    |    |    |    | X   | SAUDI ARABIAN-CANADIAN BUSINESS CORP.                    |    |    | X  |    |    |    |     |
| TRADEX LIMITED                                           |    |    | X  | X  |    | X  | X   | <b>BOOKS/PAMPHLETS NES O/T THE ENGLISH LANGUAGE</b>      |    |    |    |    |    |    |     |
| TRICHAMAR INC.                                           |    |    | X  |    |    | X  |     | BUSCHLEN/WOMATT FINE ARTS LTD.                           |    | X  |    |    |    |    | X   |
| <b>BATTERIES *****</b>                                   |    |    |    |    |    |    |     | CODE INTERNATIONAL INC.                                  | X  | X  |    |    |    | X  |     |
| <b>BATTERIES NES</b>                                     |    |    |    |    |    |    |     | INTERNATIONAL PRESS PUBLICATIONS                         | X  | X  |    |    |    |    |     |
| COMTECH TRADING CO. LIMITED                              |    |    |    |    |    | X  | X   | PHARGO MANAGEMENT & CONSULTING LIMITED                   |    |    |    |    | X  |    |     |
| ELECTRONIC WHOLESALERS CO. LTD.                          |    | X  |    |    |    | X  | X   | SAUDI ARABIAN-CANADIAN BUSINESS CORP.                    |    |    | X  |    |    |    |     |
| <b>WET CELL STORAGE BATTERIES NES</b>                    |    |    |    |    |    |    |     | <b>DICTIONARIES, ENCYCLOPAEDIAS AND ATLASES</b>          |    |    |    |    |    |    |     |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 | X  |    |    |    |    |    | X   | INTERNATIONAL PRESS PUBLICATIONS                         | X  | X  |    |    |    |    |     |
| WIDEX INTERNATIONAL INC.                                 |    |    |    |    |    | X  |     | <b>BOOTS AND SHOES *****</b>                             |    |    |    |    |    |    |     |
| <b>BEDDING *****</b>                                     |    |    |    |    |    |    |     | <b>BOOTS AND SHOES, DRESS &amp; CASUAL, W/G NES</b>      |    |    |    |    |    |    |     |
| <b>BEDDING, TEXTILE NES</b>                              |    |    |    |    |    |    |     | A. LAMBERT INTERNATIONAL INC.                            |    | X  |    | X  |    | X  | X   |
| CANADIAN TRADERS LIMITED                                 | X  | X  | X  | X  |    | X  | X   | <b>BOOTS AND SHOES, DRESS &amp; CASUAL, W/G, LEA NES</b> |    |    |    |    |    |    |     |
| J-CAN QUALITY TRADES                                     |    | X  |    |    |    |    |     | J-CAN QUALITY TRADES                                     |    | X  |    |    |    |    |     |
| UNIVERSAL MARKETING AGENCIES                             |    |    |    |    |    | X  | X   | <b>BOOTS AND SHOES, DRESS AND CASUAL, M/B NES</b>        |    |    |    |    |    |    |     |
| <b>BLANKETS NES</b>                                      |    |    |    |    |    |    | X   | A. LAMBERT INTERNATIONAL INC.                            |    | X  |    | X  |    | X  | X   |
| UNIVERSAL MARKETING AGENCIES                             |    |    |    |    |    |    | X   | <b>BOOTS AND SHOES, WORK, MEN'S AND BOYS' NES</b>        |    |    |    |    |    |    |     |
| <b>BIOLOGICAL AND IMMUNOLOGICAL PRODUCTS *****</b>       |    |    |    |    |    |    |     | A. LAMBERT INTERNATIONAL INC.                            |    | X  |    | X  |    | X  | X   |
| <b>IMMUNOLOGICAL AGENTS, HUMAN USE</b>                   |    |    |    |    |    |    |     | <b>BROOMS, BRUSHES AND MOPS *****</b>                    |    |    |    |    |    |    |     |
| WORSUD EXCHANGE TRADE                                    | X  |    |    |    |    |    |     | <b>BROOMS AND WHISKIES</b>                               |    |    |    |    |    |    |     |
|                                                          |    |    |    |    |    |    |     | H. FINE & SONS LIMITED                                   | X  |    | X  |    |    | X  | X   |
|                                                          |    |    |    |    |    |    |     | PROFESSIONAL SANITATION PRODUCTS LTD.                    |    |    |    |    |    | X  |     |
|                                                          |    |    |    |    |    |    |     | SARBET MARKETING DIV. OF 836067 OMT INC.                 |    |    |    |    |    |    | X   |
|                                                          |    |    |    |    |    |    |     | CONTINUED....                                            |    |    |    |    |    |    |     |

# TRADING HOUSES BY PRODUCT

|                                                          | AF | AA | ME | WE | EE | SA | NA |                                                              | AF | AA | ME | WE | EE | SA | NA |
|----------------------------------------------------------|----|----|----|----|----|----|----|--------------------------------------------------------------|----|----|----|----|----|----|----|
| UNIVERSAL MARKETING LTD.                                 |    | X  |    |    |    |    |    | CITACO INTERNATIONAL TRADING INC.                            |    |    | X  |    |    |    |    |
| <u>BRUSHES, MANUAL AND PARTS NES, AND HOPS</u>           |    |    |    |    |    |    |    | HICOM INTERNATIONAL INC.                                     |    | X  |    | X  |    |    | X  |
| ALPHA WHOLESALE (CANADA) LTD.                            |    |    |    |    |    |    | X  | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                     | X  |    |    |    |    |    |    |
| H. FINE & SONS LIMITED                                   | X  |    |    | X  |    | X  | X  | LEBLANC & KHOREIBI INTERNATIONAL INC.                        | X  |    | X  |    |    | X  |    |
| MICHAEL'S EQUIPMENT (OTTAWA) LTD.                        |    | X  |    | X  |    |    | X  | NICHIMEN CANADA INC.                                         | X  | X  |    | X  |    |    |    |
| PROFESSIONAL SANITATION PRODUCTS LTD.                    |    |    |    |    |    | X  |    | NORTHEDGE INTERNATIONAL (CANADA) LTD.                        |    |    | X  |    |    | X  |    |
| SARBET MARKETING DIV. OF 836067 ONT. INC.                |    |    |    |    |    |    | X  | SISEL SOCIETE D'INGENIERIE DE SYSTEMES                       | X  |    | X  |    |    |    |    |
| UNIVERSAL MARKETING LTD.                                 |    | X  |    |    |    |    |    | TAIKO COMMERCIAL LTD.                                        |    | X  |    |    |    |    |    |
| <u>PAINT AND VARNISH BRUSHES</u>                         |    |    |    |    |    |    |    | TRANS WORLD DISTRIBUTORS CORPORATION                         |    |    |    |    |    |    | X  |
| ALLTRADE ENTERPRISES LIMITED                             |    |    |    |    |    | X  | X  | WACTOL ENTERPRISES LIMITED                                   | X  | X  | X  |    |    |    | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 | X  |    |    |    |    |    |    | <u>CARPETS, MATS AND OTHER FLOOR COVERINGS ***</u>           |    |    |    |    |    |    |    |
| <u>BUILDINGS AND STRUCTURES, PREFABRICATED ***</u>       |    |    |    |    |    |    |    | <u>CARPETS, RUGS, MATS AND RUNNERS NES</u>                   |    |    |    |    |    |    |    |
| <u>PREFABRICATED AND READY-CUT BUILDINGS &amp; PARTS</u> |    |    |    |    |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                     | X  |    |    |    |    |    |    |
| AGENCES HUDSON INC                                       |    |    |    | X  |    |    |    | MICHAEL'S EQUIPMENT (OTTAWA) LTD.                            |    | X  |    | X  |    |    | X  |
| AGRICULTURAL DEVELOPMENT CORP. OF SASK.                  | X  | X  | X  | X  | X  | X  | X  | PIERRE A. LANOTOT INTL. MARKETING INC.                       |    | X  |    |    |    |    |    |
| AIGLE HOLDINGS LIMITED                                   |    |    |    | X  |    |    |    | SANNA TRADING CO. LTD.                                       |    | X  |    |    |    |    | X  |
| BALFOUR GUTHRIE FOREST PRODUCTS INC.                     | X  | X  |    | X  |    |    |    | <u>RUBBER MATS AND MATTING</u>                               |    |    |    |    |    |    |    |
| BRITNELL TRADING INC.                                    |    |    |    | X  |    |    | X  | GENICANAM INC.                                               | X  |    |    | X  |    | X  | X  |
| CANADIAN TRADERS LIMITED                                 | X  | X  | X  | X  |    | X  | X  | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                     | X  |    |    |    |    |    |    |
| CANEDEX LIMITED                                          | X  | X  | X  | X  | X  | X  | X  | <u>TUFTED CARPETS IN ROLLS NES</u>                           |    |    |    |    |    |    |    |
| CANEXPORT TRANSCONTINENTAL LIMITED                       |    |    | X  | X  |    |    |    | BRENDEX TRADING LIMITED                                      |    |    |    |    |    |    | X  |
| COUREY INTERNATIONAL (COMMERCE) INC.                     | X  | X  | X  | X  |    | X  |    | COUREY INTERNATIONAL (COMMERCE) INC.                         | X  | X  | X  | X  |    |    | X  |
| CRINCO LIMITED                                           |    |    |    |    |    |    | X  | ERACO INTERNATIONAL TRADING INC.                             |    | X  |    |    |    |    |    |
| EXPERT EXPORT LTD.                                       |    |    |    |    |    |    | X  | <u>TUFTED CARPETS IN ROLLS, NYLON</u>                        |    |    |    |    |    |    |    |
| GREAT WHITE NORTH LTD.                                   | X  | X  | X  | X  | X  | X  | X  | ELSON INTERNATIONAL TRADING CO. INC.                         |    | X  |    |    |    | X  |    |
| HIR INTERNATIONAL LTD.                                   |    |    | X  | X  |    |    |    | ERACO INTERNATIONAL TRADING INC.                             |    | X  |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 | X  |    |    |    |    |    |    | <u>TUFTED CARPETS IN ROLLS, POLYPROPYLENE</u>                |    |    |    |    |    |    |    |
| J.L. HENDRY INTL. EXPORT/IMPORT AGENCY                   |    |    |    |    |    |    | X  | ELSON INTERNATIONAL TRADING CO. INC.                         |    | X  |    |    |    | X  |    |
| L.H. EXPORTS LTD.                                        |    |    |    |    |    |    | X  | <u>TUFTED RUGS, MATS AND RUNNERS</u>                         |    |    |    |    |    |    |    |
| LES SECHOIRS URAGEN INC.                                 |    |    |    |    |    | X  |    | COUREY INTERNATIONAL (COMMERCE) INC.                         | X  | X  | X  | X  |    |    | X  |
| MANNA INTERNATIONAL                                      |    |    |    | X  |    |    |    | <u>COMPRESSORS /AIR &amp; GAS/, BLOWER &amp; VACUUM PUMP</u> |    |    |    |    |    |    |    |
| METRO INTERNATIONAL TRADING COMPANY                      |    | X  |    |    |    |    | X  | <u>AIR AND GAS COMPRESSORS NES</u>                           |    |    |    |    |    |    |    |
| MOLNAC TRADING                                           |    |    |    |    | X  |    |    | ECOTHERM INC.                                                |    |    | X  |    |    |    |    |
| WESTMOUNT FOREST PRODUCTS LTD.                           | X  |    | X  |    |    | X  |    | GENSET SUPPLY & SERVICE INC.                                 |    | X  |    |    |    |    |    |
| <u>PREFABRICATED STRUCTURES AND PARTS NES</u>            |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                                   |    |    |    |    |    |    |    |
| AGIMEX INC.                                              |    |    |    | X  |    |    |    | MORGISTEN EXPORT CANADA LTD.                                 |    |    |    |    |    | X  |    |
| ALPHA WHOLESALE (CANADA) LTD.                            |    |    |    |    |    |    | X  | CONTINUED....                                                |    |    |    |    |    |    |    |
| CANADIAN FOREIGN TRADE CO.                               |    |    | X  |    |    |    |    |                                                              |    |    |    |    |    |    |    |
| CANEDEX LIMITED                                          | X  | X  | X  | X  | X  | X  | X  |                                                              |    |    |    |    |    |    |    |
| CETECO INTERNATIONAL CANADA                              | X  | X  |    | X  |    | X  | X  |                                                              |    |    |    |    |    |    |    |



# TRADING HOUSES BY PRODUCT

|                                                              | AF | AA | ME | WE | EE | SA | NA |                                                          | AF | AA | ME | WE | EE | SA | NA |
|--------------------------------------------------------------|----|----|----|----|----|----|----|----------------------------------------------------------|----|----|----|----|----|----|----|
| <b>NORTHEDGE INTERNATIONAL (CANADA) LTD.</b>                 |    |    | X  |    |    | X  |    | <b>SHIPPING AND DISTR CONT, WOODEN, &amp; PARTS NES</b>  |    |    |    |    |    |    |    |
| <b>SEATECH TRADING LTD.</b>                                  |    | X  |    |    |    |    |    | <b>AIGLE HOLDINGS LIMITED</b>                            |    |    |    | X  |    |    |    |
| <b>SENEY ENTERPRISES INC.</b>                                |    | X  |    |    |    | X  |    | <b>INTERNATIONAL TECHNICAL SUPPLY (ITS) INC</b>          | X  |    |    |    |    |    |    |
| <b>WACTOL ENTERPRISES LIMITED</b>                            | X  | X  | X  |    |    | X  |    | <b>MCLEOD FOREST PRODUCTS LIMITED</b>                    |    |    |    | X  |    | X  | X  |
|                                                              |    |    |    |    |    |    |    | <b>THE ODURO WORLD ENTERPRISES</b>                       | X  | X  |    | X  |    |    |    |
| <b>AIR AND GAS COMPRESSORS, STATIONARY</b>                   |    |    |    |    |    |    |    | <b>SHIPPING AND DISTRIB CONT, METAL, &amp; PTS NES</b>   |    |    |    |    |    |    |    |
| <b>CANDEV TRADING CO. INC.</b>                               |    |    |    |    |    | X  |    | <b>INTERNATIONAL TECHNICAL SUPPLY (ITS) INC</b>          | X  |    |    |    |    |    |    |
| <b>MITSUI &amp; CO. (CANADA) LTD.</b>                        |    |    |    |    |    |    |    |                                                          |    |    |    |    |    |    |    |
| <b>NORTHEDGE INTERNATIONAL (CANADA) LTD.</b>                 |    |    | X  |    |    | X  |    | <b>SHIPPING AND DISTRIB CONT, PLASTIC, &amp; PTS NES</b> |    |    |    |    |    |    |    |
| <b>WACTOL ENTERPRISES LIMITED</b>                            | X  | X  | X  |    |    | X  |    | <b>BETHUNE IMPORT-EXPORT LTD.</b>                        | X  | X  |    | X  |    | X  | X  |
|                                                              |    |    |    |    |    |    |    | <b>CANADIAN TRADERS LIMITED</b>                          | X  | X  | X  | X  |    | X  | X  |
| <b>PARTS &amp; ACCESSORIES FOR AIR &amp; GAS COMPRESSORS</b> |    |    |    |    |    |    |    | <b>FELL-FAB INTERNATIONAL INC.</b>                       | X  | X  |    | X  |    | X  | X  |
| <b>MITSUI &amp; CO. (CANADA) LTD.</b>                        |    |    |    |    |    |    |    | <b>INTERGULF COMMODITIES (INT'L)</b>                     |    | X  | X  |    |    |    | X  |
|                                                              |    |    |    |    |    |    |    | <b>INTERNATIONAL TECHNICAL SUPPLY (ITS) INC</b>          | X  |    |    |    |    |    |    |
| <b>VACUUM PUMPS, FANS, BLOWERS AND PARTS</b>                 |    |    |    |    |    |    |    | <b>MULTI-NATIONAL SALES LIMITED</b>                      |    |    |    |    |    |    | X  |
| <b>ECOTHERM INC.</b>                                         |    |    | X  |    |    |    |    | <b>PNE EXPORTATION INC.</b>                              | X  | X  | X  | X  |    | X  | X  |
| <b>G.K. SUN INTL. TRADING CO. LTD.</b>                       |    | X  |    |    |    |    |    | <b>RUDOLF VAN DER WALDE (1975) LTD./LTEE</b>             |    | X  | X  | X  |    | X  |    |
| <b>INTERNATIONAL TECHNICAL SUPPLY (ITS) INC</b>              | X  |    |    |    |    |    |    | <b>TWINPAK INC.</b>                                      |    | X  | X  |    |    | X  | X  |
| <b>LAURENTIDE SNOW REMOVAL LTD.</b>                          |    |    |    |    |    | X  |    |                                                          |    |    |    |    |    |    |    |
| <b>MITSUI &amp; CO. (CANADA) LTD.</b>                        |    |    |    |    |    |    |    | <b>SHIPPING AND DISTRIBUTION CONTAINERS, TEXTILE</b>     |    |    |    |    |    |    |    |
|                                                              |    |    |    |    |    |    |    | <b>FELL-FAB INTERNATIONAL INC.</b>                       | X  | X  |    | X  |    | X  | X  |
| <b>CONTAINERS AND CLOSURES *****</b>                         |    |    |    |    |    |    |    | <b>TUBES AND CARTRIDGES, PAPER AND PAPERBOARD</b>        |    |    |    |    |    |    |    |
|                                                              |    |    |    |    |    |    |    | <b>INTERNATIONAL TECHNICAL SUPPLY (ITS) INC</b>          | X  |    |    |    |    |    |    |
| <b>BARRELS AND KEGS, WOODEN</b>                              |    |    |    |    |    |    |    | <b>CONVEYORS AND CONVEYING SYSTEMS *****</b>             |    |    |    |    |    |    |    |
| <b>WEST INDIA TRADING CO. INC.</b>                           |    |    |    | X  |    | X  | X  | <b>CONVEYORS AND CONVEYING SYSTEMS NES</b>               |    |    |    |    |    |    |    |
|                                                              |    |    |    |    |    |    |    | <b>HIR INTERNATIONAL LTD.</b>                            |    | X  | X  |    |    |    |    |
| <b>BOXES/CARTON,SHIP/DISTRIB,FIBRE/PAPERBD &amp; PTS</b>     |    |    |    |    |    |    |    | <b>INTERNATIONAL TECHNICAL SUPPLY (ITS) INC</b>          | X  |    |    |    |    |    |    |
| <b>INTERGULF COMMODITIES (INT'L)</b>                         |    | X  | X  |    |    | X  |    | <b>LOACH SYSTEMS INC.</b>                                |    | X  |    | X  |    |    | X  |
| <b>MITSUBISHI CANADA LIMITED</b>                             | X  | X  |    | X  |    | X  | X  | <b>LTC TRADING INC.</b>                                  |    | X  |    |    |    |    | X  |
| <b>WEST INDIA TRADING CO. INC.</b>                           |    |    |    | X  |    | X  | X  | <b>PACLINE CORPORATION</b>                               |    | X  | X  | X  |    | X  | X  |
|                                                              |    |    |    |    |    |    |    | <b>TIN-TECH INDUSTRIES LTD.</b>                          |    |    |    |    |    |    | X  |
| <b>CONTAINERS, CLOSURES, AND PARTS NES</b>                   |    |    |    |    |    |    |    | <b>WACTOL ENTERPRISES LIMITED</b>                        | X  | X  | X  |    |    | X  |    |
| <b>H. FINE &amp; SONS LIMITED</b>                            | X  |    |    | X  |    | X  | X  |                                                          |    |    |    |    |    |    |    |
|                                                              |    |    |    |    |    |    |    | <b>CURTAINS AND DRAPERIES *****</b>                      |    |    |    |    |    |    |    |
| <b>MILK AND ICE CREAM CONT, PAPER &amp; PAPERBOARD</b>       |    |    |    |    |    |    |    | <b>CURTAINS NES</b>                                      |    |    |    |    |    |    |    |
| <b>MABUK TRADING INC.</b>                                    | X  |    |    |    |    |    |    | <b>INTERNATIONAL TECHNICAL SUPPLY (ITS) INC</b>          | X  |    |    |    |    |    |    |
|                                                              |    |    |    |    |    |    |    | <b>J. PASCAL INC.</b>                                    |    | X  | X  | X  |    |    | X  |
| <b>PAPER BAGS AND MULTIMALL SACKS</b>                        |    |    |    |    |    |    |    | <b>DRAPERIES AND TAPESTRIES EXCEPT RUGS</b>              |    |    |    |    |    |    |    |
| <b>H. FINE &amp; SONS LIMITED</b>                            | X  |    |    | X  |    | X  | X  | <b>INTERNATIONAL TECHNICAL SUPPLY (ITS) INC</b>          | X  |    |    |    |    |    |    |
| <b>INTERNATIONAL TECHNICAL SUPPLY (ITS) INC</b>              | X  |    |    |    |    | X  |    | <b>CONTINUED....</b>                                     |    |    |    |    |    |    |    |
| <b>MULTI-NATIONAL SALES LIMITED</b>                          |    |    |    |    |    |    |    |                                                          |    |    |    |    |    |    |    |
|                                                              |    |    |    |    |    |    |    |                                                          |    |    |    |    |    |    |    |
| <b>PLASTIC BOTTLES, VIALS AND AMPOULES</b>                   |    |    |    |    |    |    |    |                                                          |    |    |    |    |    |    |    |
| <b>MONDEX TRADE &amp; DEVELOPMENT CORPORATION</b>            |    |    |    |    | X  |    | X  |                                                          |    |    |    |    |    |    |    |
| <b>TWINPAK INC.</b>                                          |    | X  | X  |    |    | X  | X  |                                                          |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                                          | AF | AA | ME | WE | EE | SA | NA |                                                        | AF | AA | ME | WE | EE | SA | NA |
|----------------------------------------------------------|----|----|----|----|----|----|----|--------------------------------------------------------|----|----|----|----|----|----|----|
| TUTTAVIK INC.                                            |    | X  |    | X  |    |    | X  | <b>ELEC LIGHTING, DISTRIB &amp; CONTROL EQUIP ****</b> |    |    |    |    |    |    |    |
| <b>CUTLERY, OTHER *****</b>                              |    |    |    |    |    |    |    | <b>CONVERTER EQUIPMENT AND PARTS</b>                   |    |    |    |    |    |    |    |
| <b>MANICURE AND PEDICURE IMPLEMENTS</b>                  |    |    |    |    |    |    |    | EURATEK INC.                                           |    |    |    | X  |    |    | X  |
| CHARLESCRAFT                                             |    |    | X  |    |    |    | X  | ICONOPower LIMITED                                     |    |    |    |    |    |    | X  |
| <b>DENTAL SUPPLIES *****</b>                             |    |    |    |    |    |    |    | INTERIMCO MACHINERY CORPORATION                        | X  |    |    |    |    | X  |    |
| <b>DENTAL SUPPLIES NES</b>                               |    |    |    |    |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC               | X  |    |    |    |    |    |    |
| COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE                   | X  | X  | X  | X  |    |    |    | J & J TRADING                                          |    |    |    | X  |    |    |    |
| LE-HAN CANADA INC.                                       | X  | X  | X  | X  |    | X  | X  | LEROUX LAPORTE & PARTENAIRES INC.                      |    |    |    | X  |    | X  | X  |
| <b>DIAGNOSTIC AIDS, MEDICINAL *****</b>                  |    |    |    |    |    |    |    | NORTH AMERICAN TURBOTECH LTD.                          |    |    |    |    |    |    | X  |
| <b>DIAGNOSTIC AIDS, MEDICINAL, NES</b>                   |    |    |    |    |    |    |    | NORTHEDGE INTERNATIONAL (CANADA) LTD.                  |    |    | X  |    |    | X  |    |
| COVERMED INC.                                            | X  |    | X  |    |    |    |    | NUWORLD HYTEX INDUSTRIES LTD.                          | X  |    |    |    |    | X  | X  |
| LADIMEX INC.                                             |    |    |    | X  |    | X  |    | TRADEGLOBE CONSULTING LTD                              | X  |    |    |    |    |    | X  |
| PANDIT INTERNATIONAL                                     | X  | X  | X  |    |    | X  |    | <b>INDUSTRIAL CONTROL EQUIPMENT AND PARTS</b>          |    |    |    |    |    |    |    |
| <b>ELEC CLEANING EQUIP, FLOOR POLISHER &amp; SANDERS</b> |    |    |    |    |    |    |    | ALLTRADE ENTERPRISES LIMITED                           |    |    |    |    |    | X  | X  |
| <b>CLEANING EQUIPMENT, ELECTRIC NES</b>                  |    |    |    |    |    |    |    | AUSCANS INTERNATIONAL CORP.                            |    | X  |    |    |    |    |    |
| CANADIAN TRADERS LIMITED                                 | X  | X  | X  | X  |    | X  | X  | CANADIAN MERCHANT VENTURER                             | X  |    |    | X  |    | X  | X  |
| CYCLO-VAC LTD.                                           |    | X  |    | X  |    |    | X  | COMTECH TRADING CO. LIMITED                            |    |    |    |    |    | X  |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 | X  |    |    |    |    |    |    | DALCO INTERNATIONAL                                    | X  |    |    | X  |    | X  |    |
| J. PASCAL INC.                                           | X  | X  | X  |    |    | X  |    | GUILLEVIN INTERNATIONAL INC.                           |    | X  | X  |    |    |    |    |
| MICHAEL'S EQUIPMENT (OTTAWA) LTD.                        |    | X  |    | X  |    |    | X  | INTERIMCO MACHINERY CORPORATION                        | X  |    |    |    |    | X  |    |
| OVERSEAS PROJECTS CORP. OF CANADA LTD.                   | X  | X  | X  | X  | X  |    | X  | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC               | X  |    |    |    |    |    |    |
| PROFESSIONAL SANITATION PRODUCTS LTD.                    |    |    |    |    |    | X  |    | NUWORLD HYTEX INDUSTRIES LTD.                          |    | X  |    |    |    | X  | X  |
| TRANS WORLD DISTRIBUTORS CORPORATION                     |    |    |    |    |    | X  |    | WESTBURNE ELECTRIC SUPPLY                              | X  |    |    |    | X  |    | X  |
| <b>FLOOR POLISHERS, ELECTRIC, AND PARTS</b>              |    |    |    |    |    |    |    | WESTBURNE QUEBEC INC., DIVISION NEDCO                  | X  |    | X  | X  |    | X  | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 | X  |    |    |    |    |    |    | <b>WIRING DEVICES AND PARTS</b>                        |    |    |    |    |    |    |    |
| MICHAEL'S EQUIPMENT (OTTAWA) LTD.                        |    | X  |    | X  |    |    | X  | A.D. BURFORD INTERNATIONAL LIMITED                     | X  | X  | X  | X  |    | X  |    |
| PROFESSIONAL SANITATION PRODUCTS LTD.                    |    |    |    |    |    | X  |    | ALLTRADE ENTERPRISES LIMITED                           |    |    |    |    |    | X  | X  |
| <b>PARTS &amp; ATTACH FOR ELEC CLEANING EQUIPMENT</b>    |    |    |    |    |    |    |    | COMTECH TRADING CO. LIMITED                            |    |    |    |    |    | X  |    |
| CANADIAN TRADERS LIMITED                                 | X  | X  | X  | X  |    | X  | X  | DALCO INTERNATIONAL                                    | X  |    |    | X  |    | X  |    |
| CYCLO-VAC LTD.                                           |    | X  |    | X  |    |    | X  | ELECTRONIC WHOLESALERS CO. LTD.                        |    | X  |    |    |    | X  | X  |
| OVERSEAS PROJECTS CORP. OF CANADA LTD.                   | X  | X  | X  | X  |    | X  | X  | GUILLEVIN INTERNATIONAL INC.                           |    | X  | X  |    |    |    |    |
| <b>VACUUM CLEANERS, ELECTRIC, DOMESTIC TYPES</b>         |    |    |    |    |    |    |    | INTERIMCO MACHINERY CORPORATION                        | X  |    |    |    |    | X  |    |
| CHARLESCRAFT                                             |    |    | X  |    |    |    | X  | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC               | X  |    |    |    |    |    |    |
| J. PASCAL INC.                                           | X  | X  | X  |    |    | X  |    | MIDEX INTERNATIONAL INC.                               |    |    |    |    |    | X  |    |
|                                                          |    |    |    |    |    |    |    | NUWORLD HYTEX INDUSTRIES LTD.                          |    | X  |    |    |    | X  | X  |
|                                                          |    |    |    |    |    |    |    | OAK SUPPLY INCORPORATED                                |    |    |    |    |    |    | X  |
|                                                          |    |    |    |    |    |    |    | WESTBURNE ELECTRIC SUPPLY                              | X  |    |    |    | X  |    | X  |
|                                                          |    |    |    |    |    |    |    | WESTBURNE QUEBEC INC., DIVISION NEDCO                  | X  |    | X  | X  |    | X  | X  |
|                                                          |    |    |    |    |    |    |    | <b>ELECTRIC APPL FOR COOKING AND WARMING FOOD</b>      |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                                           | AF | AA | ME | WE | EE | SA | MA |
|-----------------------------------------------------------|----|----|----|----|----|----|----|
| <u>COOKING STOVES, RANGES &amp; OVENS, ELEC, DOMESTIC</u> |    |    |    |    |    |    |    |
| BADY (IN-EX) INTERNATIONAL INC.                           | X  | X  | X  | X  | X  | X  | X  |
| CANADIAN TRADERS LIMITED                                  | X  | X  | X  | X  |    | X  | X  |
| CHARLESCRAFT                                              |    |    | X  |    |    |    | X  |
| INTRAFINA LTD.                                            |    |    | X  |    |    |    |    |
| J. PASCAL INC.                                            | X  | X  | X  |    |    | X  |    |
| MITRADE EXPORT INC.                                       | X  | X  | X  | X  |    | X  | X  |
| <u>ELECTRIC APPL FOR COOKING OR WARMING FOOD MES</u>      |    |    |    |    |    |    |    |
| CHARLESCRAFT                                              |    |    | X  |    |    |    | X  |
| GREAT WHITE NORTH LTD.                                    | X  | X  | X  | X  | X  | X  | X  |
| J. PASCAL INC.                                            | X  | X  | X  |    |    | X  |    |
| PI MARKETING CORPORATION                                  | X  |    |    |    |    |    |    |
| SIGMAN & JONES LTD.                                       | X  | X  |    |    |    | X  |    |
| <u>HEATING ELEMENTS FOR ELECTRIC COOKING APPL</u>         |    |    |    |    |    |    |    |
| AL KATHEEB INTERNATIONAL                                  |    |    | X  |    |    |    |    |
| <u>MICROWAVE OVENS</u>                                    |    |    |    |    |    |    |    |
| CANADIAN TRADERS LIMITED                                  | X  | X  | X  | X  |    | X  | X  |
| <u>TOASTERS AND WAFFLE IRONS, ELECTRIC</u>                |    |    |    |    |    |    |    |
| CANADIAN TRADERS LIMITED                                  | X  | X  | X  | X  |    | X  | X  |
| CHARLESCRAFT                                              |    |    | X  |    |    |    | X  |
| J. PASCAL INC.                                            | X  | X  | X  |    |    | X  |    |
| PI MARKETING CORPORATION                                  | X  |    |    |    |    |    |    |
| SIGMAN & JONES LTD.                                       | X  | X  |    |    |    | X  |    |
| <u>ELECTRIC EQUIPMENT &amp; APPLIANCES, MISCELLANEOUS</u> |    |    |    |    |    |    |    |
| <u>DISHMASHERS, ELECTRIC, DOMESTIC</u>                    |    |    |    |    |    |    |    |
| BADY (IN-EX) INTERNATIONAL INC.                           | X  | X  | X  | X  | X  | X  | X  |
| <u>ELECTRIC CAN OPENERS AND PARTS</u>                     |    |    |    |    |    |    |    |
| CHARLESCRAFT                                              |    |    | X  |    |    |    | X  |
| J. PASCAL INC.                                            | X  | X  | X  |    |    | X  |    |
| <u>ELECTRIC HAIR STYLING EQUIP, DOMESTIC &amp; PARTS</u>  |    |    |    |    |    |    |    |
| CHARLESCRAFT                                              |    |    | X  |    |    |    | X  |
| <u>ELECTRICAL EQUIPMENT, APPLIANCES &amp; PARTS MES</u>   |    |    |    |    |    |    |    |
| CANEDEX LIMITED                                           | X  | X  | X  | X  | X  | X  |    |
| CHARLESCRAFT                                              |    |    | X  |    |    |    | X  |
| COMTECH TRADING CO. LIMITED                               |    |    |    |    |    | X  |    |
| CORIMPEX INTERNATIONAL INC.                               |    | X  |    |    |    | X  |    |

|                                                              | AF | AA | ME | WE | EE | SA | MA |
|--------------------------------------------------------------|----|----|----|----|----|----|----|
| <u>METRO INTERNATIONAL TRADING COMPANY</u>                   |    |    |    |    |    |    |    |
| RUDDY INTERNATIONAL                                          | X  | X  | X  | X  | X  | X  | X  |
| SEENA INTERNATIONAL CORPORATION                              |    |    | X  |    |    |    |    |
| TENPRO INTERNATIONAL                                         |    |    |    |    |    |    | X  |
| <u>FANS &amp; AIR CIRCULATORS, ELEC, PORTABLE, &amp; PTS</u> |    |    |    |    |    |    |    |
| CHARLESCRAFT                                                 |    |    | X  |    |    |    | X  |
| ECOTHERM INC.                                                |    |    | X  |    |    |    |    |
| SIGMAN & JONES LTD.                                          | X  | X  |    |    |    | X  |    |
| <u>FANS, VENTILATORS UNIT/ROOF, ELEC, &amp; PTS MES</u>      |    |    |    |    |    |    |    |
| ALLTRADE ENTERPRISES LIMITED                                 |    |    |    |    |    | X  | X  |
| ECOTHERM INC.                                                |    |    | X  |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                     | X  |    |    |    |    |    |    |
| <u>FOOD MIXERS/JUICER &amp; BLENDERS/ELEC, &amp; PTS MES</u> |    |    |    |    |    |    |    |
| CHARLESCRAFT                                                 |    |    | X  |    |    |    | X  |
| J. PASCAL INC.                                               | X  | X  | X  |    |    | X  |    |
| ZAYAT TRADING INC.                                           |    |    | X  |    |    |    |    |
| <u>FOOD PREP APPLIANCES, ELECTRIC, AND PARTS MES</u>         |    |    |    |    |    |    |    |
| CHARLESCRAFT                                                 |    |    | X  |    |    |    | X  |
| J. PASCAL INC.                                               | X  | X  | X  |    |    | X  |    |
| ZAYAT TRADING INC.                                           |    |    | X  |    |    |    |    |
| <u>GARBAGE DISPOSAL UNITS, ELEC, DOMESTIC, &amp; PTS</u>     |    |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                     | X  |    |    |    |    |    |    |
| <u>ELECTRIC LAMPS / BULBS AND TUBES/, EXC PHOTO</u>          |    |    |    |    |    |    |    |
| <u>CHRISTMAS TREE &amp; COL MINIATURE LAMPS /BULBS/</u>      |    |    |    |    |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED                           | X  | X  | X  | X  |    | X  |    |
| <u>FLUORESCENT LAMPS /BULBS AND TUBES/</u>                   |    |    |    |    |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED                           | X  | X  | X  | X  |    | X  |    |
| COMTECH TRADING CO. LIMITED                                  |    |    |    |    |    |    | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                     | X  |    |    |    |    |    |    |
| INTERSPAN INDUSTRIAL SALES INC.                              |    |    | X  | X  |    | X  | X  |
| <u>INCANDESCENT LAMPS, LARGE /32 VOLTS AND OVER/</u>         |    |    |    |    |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED                           | X  | X  | X  | X  |    | X  |    |
| COMTECH TRADING CO. LIMITED                                  |    |    |    |    |    |    | X  |
| DALTCO INTERNATIONAL                                         | X  |    |    | X  |    | X  |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                     | X  |    |    |    |    |    |    |
| INTERSPAN INDUSTRIAL SALES INC.                              |    |    | X  | X  |    | X  | X  |

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                                             | AF | AA | NE | WE | EE | SA | NA |                                                          | AF | AA | NE | WE | EE | SA | NA |
|-------------------------------------------------------------|----|----|----|----|----|----|----|----------------------------------------------------------|----|----|----|----|----|----|----|
| <u>MERCURY VAPOUR LAMPS /BULBS AND TUBES/</u>               |    |    |    |    |    |    |    | MICROLITES SCIENTIFIC DIV. OF WEST EAST                  |    |    | X  |    |    |    | X  |
| A.D. BURFORD INTERNATIONAL LIMITED                          | X  | X  | X  | X  |    | X  |    | REGOR INTERNATIONAL INC.                                 | X  |    |    |    |    | X  |    |
| <u>MINIATURE LAMPS NES</u>                                  |    |    |    |    |    |    |    | TENPRO INTERNATIONAL                                     |    |    |    |    |    |    | X  |
| A.D. BURFORD INTERNATIONAL LIMITED                          | X  | X  | X  | X  |    | X  |    | WARD BEDAS (CANADA) LIMITED                              | X  | X  | X  | X  |    |    |    |
| ELECTRONIC WHOLESALERS CO. LTD.                             |    | X  |    |    |    | X  | X  | WESTBURNE ELECTRIC SUPPLY                                | X  |    |    |    | X  |    | X  |
| <u>SEALED BEAM LAMPS</u>                                    |    |    |    |    |    |    |    | WESTBURNE QUEBEC INC., DIVISION NEDCO                    | X  |    | X  | X  |    | X  | X  |
| A.D. BURFORD INTERNATIONAL LIMITED                          | X  | X  | X  | X  |    | X  |    | ZAYAT TRADING INC.                                       |    |    | X  |    |    |    |    |
| <u>VAPOUR LAMPS NES</u>                                     |    |    |    |    |    |    |    | <u>FLASHLIGHTS, PENLIGHTS AND PARTS</u>                  |    |    |    |    |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED                          | X  | X  | X  | X  |    | X  |    | INTERIMCO MACHINERY CORPORATION                          | X  |    |    |    |    | X  |    |
| INTERSPAN INDUSTRIAL SALES INC.                             |    |    | X  | X  |    | X  | X  | THE ODURO WORLD ENTERPRISES                              | X  | X  |    | X  |    |    |    |
| <u>ELECTRIC LIGHTING FIXTURES AND PORTABLE LAMPS</u>        |    |    |    |    |    |    |    | <u>FLUOR &amp; ELEC DISCHARGE LIGHTING FIX/PORT LAMP</u> |    |    |    |    |    |    |    |
| <u>AIRCRAFT LIGHTING FIXTURES AND PARTS</u>                 |    |    |    |    |    |    |    | A.D. BURFORD INTERNATIONAL LIMITED                       | X  | X  | X  | X  |    | X  |    |
| INTERIMCO MACHINERY CORPORATION                             | X  |    |    |    |    | X  |    | INTERIMCO MACHINERY CORPORATION                          | X  |    |    |    |    | X  |    |
| VARAK TRADING CONSULTANTS INC.                              |    | X  |    |    |    |    |    | INTERMARK TRADING LTD.                                   |    | X  |    |    |    | X  | X  |
| <u>AUTOMOTIVE TYPE LIGHTING FIXTURES AND PARTS</u>          |    |    |    |    |    |    |    | INTERSPAN INDUSTRIAL SALES INC.                          |    |    | X  | X  |    | X  | X  |
| INTERIMCO MACHINERY CORPORATION                             | X  |    |    |    |    | X  |    | WARD BEDAS (CANADA) LIMITED                              | X  | X  | X  | X  |    |    |    |
| THE CANADIAN CONNECTION DIV. OF AFRIAT                      |    |    |    | X  |    | X  | X  | WESTBURNE QUEBEC INC., DIVISION NEDCO                    | X  |    | X  | X  |    | X  | X  |
| <u>CHRISTMAS TREE LIGHTING SETS</u>                         |    |    |    |    |    |    |    | <u>GLOBES/REFLECTOR/REFLECTOR LIGHTING FIXTURES</u>      |    |    |    |    |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED                          | X  | X  | X  | X  |    | X  |    | A.D. BURFORD INTERNATIONAL LIMITED                       | X  | X  | X  | X  |    | X  |    |
| INTERIMCO MACHINERY CORPORATION                             | X  |    |    |    |    | X  |    | INTERIMCO MACHINERY CORPORATION                          | X  |    |    |    |    | X  |    |
| MARTELL EXPORTING LTD.                                      | X  | X  | X  | X  |    | X  |    | WESTBURNE QUEBEC INC., DIVISION NEDCO                    | X  |    | X  | X  |    | X  | X  |
| SIGMAN & JONES LTD.                                         | X  | X  |    |    |    | X  |    | <u>INCANDESCENT LIGHTING FIX/FLOOR/TABLE LAMPS</u>       |    |    |    |    |    |    |    |
| <u>ELECTRIC LIGHTING FIX &amp; PORT LAMPS &amp; PTS NES</u> |    |    |    |    |    |    |    | A.D. BURFORD INTERNATIONAL LIMITED                       | X  | X  | X  | X  |    | X  |    |
| A.D. BURFORD INTERNATIONAL LIMITED                          | X  | X  | X  | X  |    | X  |    | INTERIMCO MACHINERY CORPORATION                          | X  |    |    |    |    | X  |    |
| BEROCAN INC.                                                | X  |    |    |    |    |    |    | INTERMARK TRADING LTD.                                   |    | X  |    |    |    | X  | X  |
| CANEDEX LIMITED                                             | X  | X  | X  | X  | X  | X  |    | INTERSPAN INDUSTRIAL SALES INC.                          |    |    | X  | X  |    | X  | X  |
| COMTECH TRADING CO. LIMITED                                 |    |    |    |    |    | X  |    | TICANA FURNISHINGS INC.                                  |    |    |    |    |    |    | X  |
| COUREY INTERNATIONAL (COMMERCE) INC.                        | X  | X  | X  | X  |    | X  |    | WARD BEDAS (CANADA) LIMITED                              | X  | X  | X  | X  |    |    |    |
| DALTCO INTERNATIONAL                                        | X  |    |    | X  |    | X  |    | <u>LAMP SHADES, SHADE HOLDERS AND PARTS NES</u>          |    |    |    |    |    |    |    |
| GUILLEVIN INTERNATIONAL INC.                                |    |    | X  | X  |    |    |    | A.D. BURFORD INTERNATIONAL LIMITED                       | X  | X  | X  | X  |    | X  |    |
| INTERIMCO MACHINERY CORPORATION                             | X  |    |    |    |    | X  |    | <u>MINERS' LIGHTS, ACCESSORIES AND PARTS</u>             |    |    |    |    |    |    |    |
| INTERMARK TRADING LTD.                                      |    | X  |    |    |    | X  | X  | INTERIMCO MACHINERY CORPORATION                          | X  |    |    |    |    | X  |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                    | X  |    |    |    |    |    |    | <u>VEHICULAR INCAND ELEC LIGHTING FIX &amp; PTS NES</u>  |    |    |    |    |    |    |    |
| INTERSPAN INDUSTRIAL SALES INC.                             |    |    | X  | X  |    | X  | X  | INTERIMCO MACHINERY CORPORATION                          | X  |    |    |    |    | X  |    |
| J. PASCAL INC.                                              | X  | X  | X  |    |    | X  |    | <u>ELECTRONIC AND RELATED EQUIPMENT COMPONENTS</u>       |    |    |    |    |    |    |    |
| LEROUX LAPORTE & PARTENAIRES INC.                           |    |    |    | X  |    | X  | X  |                                                          |    |    |    |    |    |    |    |



# TRADING HOUSES BY PRODUCT

|                                                                 | AF | AA | ME | WE | EE | SA | NA |                                                             | AF | AA | ME | WE | EE | SA | NA |
|-----------------------------------------------------------------|----|----|----|----|----|----|----|-------------------------------------------------------------|----|----|----|----|----|----|----|
| <b><u>CAPACITORS /CONDENSERS/, ELECTRONIC, &amp; PARTS</u></b>  |    |    |    |    |    |    |    | <b>ELECTRONIC WHOLESALERS CO. LTD.</b>                      |    | X  |    |    |    | X  | X  |
| ELECTRONIC WHOLESALERS CO. LTD.                                 |    | X  |    |    |    | X  | X  | <b><u>INTEGRATED CIRCUITS</u></b>                           |    |    |    |    |    |    |    |
| <b><u>CRYSTALS /MOUNTED/ AND HOLDERS</u></b>                    |    |    |    |    |    |    |    | COLEMAN ASSOCIATES (CONSULTING) LTD.                        |    | X  |    |    |    |    |    |
| ELECTRONIC WHOLESALERS CO. LTD.                                 |    | X  |    |    |    | X  | X  | DANA DOUGLAS MARKETING INTERNATIONAL                        |    |    |    |    |    |    | X  |
| <b><u>ELECTRONIC EQUIPMENT COMPONENTS NES</u></b>               |    |    |    |    |    |    |    | <b><u>SEMI-CONDUCTORS NES</u></b>                           |    |    |    |    |    |    |    |
| CANADIAN TRADERS LIMITED                                        |    | X  | X  | X  | X  | X  | X  | BALCORP LIMITED                                             |    | X  |    |    |    |    |    |
| CANADIAN TRANS WORLD SUPPLIERS LTD.                             |    |    |    |    | X  |    |    | DANA DOUGLAS MARKETING INTERNATIONAL                        |    |    |    |    |    |    | X  |
| COLEMAN & COLEMAN INC.                                          |    | X  |    | X  |    |    | X  | ELECTRONIC WHOLESALERS CO. LTD.                             |    | X  |    |    |    | X  | X  |
| DELTONIC TRADING CORP.                                          |    |    |    |    |    | X  |    | <b><u>SEMI-CONDUCTORS, TRANSISTOR TYPE</u></b>              |    |    |    |    |    |    |    |
| ELECTRONIC WHOLESALERS CO. LTD.                                 |    | X  |    |    |    | X  | X  | AUSCANS INTERNATIONAL CORP.                                 |    | X  |    |    |    |    |    |
| EQUITY WORLD TRADING COMPANY                                    |    | X  | X  | X  | X  |    |    | <b><u>TELEVISION PICTURE TUBES</u></b>                      |    |    |    |    |    |    |    |
| J. PASCAL INC.                                                  |    | X  | X  | X  |    | X  |    | DANA DOUGLAS MARKETING INTERNATIONAL                        |    |    |    |    |    |    | X  |
| METRO INTERNATIONAL TRADING COMPANY                             |    |    | X  |    |    | X  |    | <b><u>ELEVATORS AND ESCALATORS *****</u></b>                |    |    |    |    |    |    |    |
| NAMET INTERNATIONAL LTD.                                        |    |    |    | X  |    |    |    | <b><u>FREIGHT AND SIDEWALK ELEVATORS, AND PARTS</u></b>     |    |    |    |    |    |    |    |
| SUN INTER-TECHNOLOGY CORP.                                      |    | X  |    |    |    | X  |    | ELEVAT ELECTRONIC SALES CORP.                               |    | X  | X  | X  |    | X  | X  |
| TRADEK LIMITED                                                  |    | X  |    |    |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                    |    | X  |    |    |    |    |    |
| TRANS WORLD DISTRIBUTORS CORPORATION                            |    |    |    |    |    | X  |    | <b><u>PASSENGER ELEVATORS AND ESCALATORS, AND PARTS</u></b> |    |    |    |    |    |    |    |
| ZAIDAN INTERNATIONAL                                            |    |    |    | X  |    |    |    | ELEVAT ELECTRONIC SALES CORP.                               |    | X  | X  | X  |    | X  | X  |
| <b><u>INDUCTORS AND COILS, ELECTRONIC TYPE, &amp; PARTS</u></b> |    |    |    |    |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                    |    | X  |    |    |    |    |    |
| ELECTRONIC WHOLESALERS CO. LTD.                                 |    | X  |    |    |    | X  | X  | <b><u>END PRODUCTS, CLASSIFIED BY MATERIAL *****</u></b>    |    |    |    |    |    |    |    |
| <b><u>POWER SUPPLY UNITS /POWER PACKS-ELEC/ &amp; PARTS</u></b> |    |    |    |    |    |    |    | <b><u>FISH NETS</u></b>                                     |    |    |    |    |    |    |    |
| CANADA TRADE GROUP INC.                                         |    | X  | X  | X  | X  | X  | X  | GREAT WHITE NORTH LTD.                                      |    | X  | X  | X  | X  | X  | X  |
| ICONOPOWER LIMITED                                              |    |    |    |    |    |    | X  | <b><u>GLASS END PRODUCTS NES</u></b>                        |    |    |    |    |    |    |    |
| <b><u>PRINTED CIRCUIT BOARDS</u></b>                            |    |    |    |    |    |    |    | TWINPAK INC.                                                |    | X  | X  |    |    | X  | X  |
| HIR INTERNATIONAL LTD.                                          |    |    | X  | X  |    |    |    | <b><u>GLASS MIRRORS</u></b>                                 |    |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                        |    | X  |    |    |    |    |    | INTERNATIONAL FACTORY SALES SERVICE LTD.                    |    | X  |    |    |    |    | X  |
| <b><u>RESISTORS, ELECTRONIC, AND PARTS</u></b>                  |    |    |    |    |    |    |    | <b><u>GOLD COIN</u></b>                                     |    |    |    |    |    |    |    |
| ELECTRONIC WHOLESALERS CO. LTD.                                 |    | X  |    |    |    | X  | X  | SUMITOMO CANADA LIMITED                                     |    | X  |    |    |    | X  | X  |
| <b><u>TRANSFORMERS, ELECTRONIC TYPE, AND PARTS</u></b>          |    |    |    |    |    |    |    | <b><u>LEATHER END PRODUCTS NES</u></b>                      |    |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                        |    | X  |    |    |    |    |    | CAN-AFRIC ENTERPRISES INC.                                  |    | X  |    |    |    |    |    |
| <b><u>ELECTRONIC TUBES AND SEMI-CONDUCTORS *****</u></b>        |    |    |    |    |    |    |    | PENTA TRADING INTERNATIONAL LTD.                            |    |    |    | X  |    |    |    |
| <b><u>ELECTRONIC RECEIVING TUBES</u></b>                        |    |    |    |    |    |    |    |                                                             |    |    |    |    |    |    |    |
| DANA DOUGLAS MARKETING INTERNATIONAL                            |    |    |    |    |    |    | X  |                                                             |    |    |    |    |    |    |    |
| <b><u>ELECTRONIC TUBES NES</u></b>                              |    |    |    |    |    |    | X  |                                                             |    |    |    |    |    |    |    |
| DANA DOUGLAS MARKETING INTERNATIONAL                            |    |    |    |    |    |    | X  |                                                             |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                                  | AF | AA | ME | WE | EE | SA | NA |                                                           | AF | AA | ME | WE | EE | SA | NA |
|--------------------------------------------------|----|----|----|----|----|----|----|-----------------------------------------------------------|----|----|----|----|----|----|----|
| <b>METAL END PRODUCTS NES</b>                    |    |    |    |    |    |    |    | <b>WACTOL ENTERPRISES LIMITED</b>                         | X  | X  | X  |    |    |    | X  |
| A.D. BURFORD INTERNATIONAL LIMITED               | X  | X  | X  | X  |    | X  |    | <b>TEXTILE END PRODUCTS NES</b>                           |    |    |    |    |    |    |    |
| ALLTRADE ENTERPRISES LIMITED                     |    |    |    |    |    | X  | X  | CANADIAN TRADERS LIMITED                                  | X  | X  | X  | X  |    | X  | X  |
| H. FINE & SONS LIMITED                           | X  |    |    | X  |    | X  | X  | CRINCO LIMITED                                            |    |    |    |    |    | X  |    |
| HURCOL INC.                                      |    | X  |    | X  | X  |    |    | FELL-FAB INTERNATIONAL INC.                               | X  | X  |    | X  |    | X  | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC         | X  |    |    |    |    |    |    | IMPO MARK PRODUCTS                                        |    |    |    | X  |    |    |    |
| NORSTREAM INTERTEC INC.                          | X  | X  | X  | X  |    | X  | X  | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                  | X  |    |    |    |    |    |    |
| PACIFIC RIM INTL. MARKET EXCHANGE                |    |    |    |    |    |    | X  | J. PASCAL INC.                                            | X  | X  | X  |    |    | X  |    |
| <b>NIPPLES AND SOOTHERS, RUBBER</b>              |    |    |    |    |    |    |    | METRO INTERNATIONAL TRADING COMPANY                       |    | X  |    |    |    |    | X  |
| UNIVERSAL MARKETING AGENCIES                     |    |    |    |    |    | X  |    | MIDDLE EAST TELECOM CONSULTANTS                           |    |    | X  |    |    |    |    |
| <b>PAPER END PRODUCTS NES</b>                    |    |    |    |    |    |    |    | <b>WOOD END PRODUCTS NES</b>                              |    |    |    |    |    |    |    |
| BETHUNE IMPORT-EXPORT LTD.                       | X  | X  |    | X  |    | X  | X  | CANADIAN TRADERS LIMITED                                  | X  | X  | X  | X  |    | X  | X  |
| CANADIAN TRADERS LIMITED                         | X  | X  | X  | X  |    | X  | X  | DARECO INC.                                               |    | X  | X  |    |    |    |    |
| H. FINE & SONS LIMITED                           | X  |    |    | X  |    | X  | X  | H. FINE & SONS LIMITED                                    | X  |    |    | X  |    | X  | X  |
| TRANS WORLD DISTRIBUTORS CORPORATION             |    |    |    |    |    | X  |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                  | X  |    |    |    |    |    |    |
| <b>PLASTIC END PRODUCTS NES</b>                  |    |    |    |    |    |    |    | KAUFMANN PACIFIC WOOD PRODUCTS LTD                        |    | X  |    | X  |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED               | X  | X  | X  | X  |    | X  |    | LEUSYCO CANADA LIMITED                                    |    | X  |    |    |    |    |    |
| ALPHA WHOLESALE (CANADA) LTD.                    |    |    |    |    |    | X  |    | <b>ENGINES AND TURBINES, GENERAL PURPOSE *****</b>        |    |    |    |    |    |    |    |
| DANA DOUGLAS MARKETING INTERNATIONAL             |    |    |    |    |    | X  |    | <b>AIR MOTORS AND PARTS</b>                               |    |    |    |    |    |    |    |
| H. FINE & SONS LIMITED                           | X  |    |    | X  |    | X  | X  | MITSUI & CO. (CANADA) LTD.                                |    |    |    |    |    |    |    |
| HICOM INTERNATIONAL INC.                         |    | X  |    | X  |    | X  |    | <b>AIR-COOLED GASOLINE ENGINES NES</b>                    |    |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC         | X  |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                                |    |    |    |    |    |    |    |
| KATT TRADING COMPANY                             |    | X  |    | X  |    | X  | X  | <b>DIESEL AND SEMI-DIESEL ENGINES NES</b>                 |    |    |    |    |    |    |    |
| Q-TEXTE DIV. DE DABDA INC.                       | X  |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                                |    |    |    |    |    |    |    |
| STORMONT CHEMICALS LTD.                          |    | X  |    | X  |    | X  |    | THE ODURO WORLD ENTERPRISES                               | X  | X  |    | X  |    |    |    |
| TERINEX INTERNATIONAL LTD.                       |    |    |    | X  |    | X  |    | <b>ENGINES &amp; TURBINES, &amp; PARTS, GENL PURP NES</b> |    |    |    |    |    |    |    |
| TITAN TRADING INTERNATIONAL INC.                 |    | X  |    | X  |    | X  |    | MITSUI & CO. (CANADA) LTD.                                |    |    |    |    |    |    |    |
| TWINPAK INC.                                     |    | X  | X  |    |    | X  | X  | <b>GAS TURBINES AND PARTS</b>                             |    |    |    |    |    |    |    |
| <b>RUBBER END PRODUCTS NES</b>                   |    |    |    |    |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                  | X  |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC         | X  |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                                |    |    |    |    |    |    |    |
| <b>SADDLERY, HARNESS, WHIPS, AND PARTS</b>       |    |    |    |    |    |    |    | ZNIDAR BROS. (1982) INC.                                  |    | X  | X  |    |    |    |    |
| HORSEMARY INTERNATIONAL                          |    |    |    | X  |    |    |    | <b>GASOLINE ENGINES NES</b>                               |    |    |    |    |    |    |    |
| <b>STONE, CLAY AND CONCRETE END PRODUCTS NES</b> |    |    |    |    |    |    |    | GREAT WHITE NORTH LTD.                                    | X  | X  | X  | X  | X  | X  | X  |
| CAN-AFRIC ENTERPRISES INC.                       | X  |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                                |    |    |    |    |    |    |    |
| PACIFIC RIM INTL. MARKET EXCHANGE                |    |    |    |    |    |    | X  |                                                           |    |    |    |    |    |    |    |
| <b>TENTS, ACCESSORIES AND PARTS</b>              |    |    |    |    |    |    |    |                                                           |    |    |    |    |    |    |    |
| CRINCO LIMITED                                   |    |    |    |    |    | X  |    |                                                           |    |    |    |    |    |    |    |
| J. PASCAL INC.                                   | X  | X  | X  |    |    | X  |    |                                                           |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                                              | AF | AA | ME | WE | EE | SA | NA |                                                           | AF | AA | ME | WE | EE | SA | NA |
|--------------------------------------------------------------|----|----|----|----|----|----|----|-----------------------------------------------------------|----|----|----|----|----|----|----|
| <b>HYDRAULIC TURBINES AND PARTS</b>                          |    |    |    |    |    |    |    | <b>FOOTWEAR NES</b>                                       |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                                   |    |    |    |    |    |    |    | CANADA TRADING IMPORT & EXPORT CO. INC.                   |    |    |    | X  |    |    |    |
| THERMAL & HYDRAULIC EQUIPMENT LIMITED                        |    | X  |    |    |    | X  | X  | J-CAN QUALITY TRADES                                      |    | X  |    |    |    |    |    |
|                                                              |    |    |    |    |    |    |    | WINNIPEG FUR EXCHANGE LTD.                                |    | X  |    | X  |    |    |    |
| <b>PARTS OF DIESEL AND SEMI-DIESEL ENGINES NES</b>           |    |    |    |    |    |    |    | <b>UTILITY FOOTWEAR, FABRIC TOPS</b>                      |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                                   |    |    |    |    |    |    |    | GREAT WHITE NORTH LTD.                                    | X  | X  | X  | X  | X  | X  | X  |
|                                                              |    |    |    |    |    |    |    | J. PASCAL INC.                                            | X  | X  | X  |    |    | X  |    |
| <b>PARTS OF GASOLINE ENGINES NES</b>                         |    |    |    |    |    |    |    | <b>FOOTWEAR, RUBBER AND PLASTIC, WATERPROOF **</b>        |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                                   |    |    |    |    |    |    |    | <b>SNOWMOBILE BOOTS</b>                                   |    |    |    |    |    |    |    |
|                                                              |    |    |    |    |    |    |    | ARNPRIOR SPORTLAND LTD.                                   |    |    |    |    |    |    | X  |
| <b>STEAM ENGINES AND TURBINES, STAT. AND PARTS</b>           |    |    |    |    |    |    |    | <b>FUEL BURNING EQUIPMENT *****</b>                       |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                                   |    |    |    |    |    |    |    | <b>OIL BURNERS, HEATING TYPE</b>                          |    |    |    |    |    |    |    |
| <b>EQUIPMENT, HOME, GARDEN AND PARK, OTHER ***</b>           |    |    |    |    |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                  | X  |    |    |    |    |    |    |
| <b>LAWN MOWERS AND PARTS NES</b>                             |    |    |    |    |    |    |    | <b>FURNACES, KILNS AND OVENS, INDUSTRIAL *****</b>        |    |    |    |    |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED                           | X  | X  | X  | X  |    | X  |    | <b>FURNACE/OVEN FOR METALLURGICAL OPERATION &amp; PTS</b> |    |    |    |    |    |    |    |
|                                                              |    |    |    |    |    |    |    | HF TRADE INTERNATIONAL                                    |    | X  | X  | X  | X  |    | X  |
| <b>NON-ELECTRIC CLEANING EQUIPMENT AND PARTS NES</b>         |    |    |    |    |    |    |    | <b>OTHER INDUSTRIAL OVENS &amp; FURNACES, AND PARTS</b>   |    |    |    |    |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED                           | X  | X  | X  | X  |    | X  |    | KAMBRIA CONTROLS LTD.                                     |    |    |    |    |    | X  | X  |
| ALPHA WHOLESALE (CANADA) LTD.                                |    |    |    |    |    |    | X  | LES SECHOIRS URAGEN INC.                                  |    |    |    |    |    |    | X  |
| PROFESSIONAL SANITATION PRODUCTS LTD.                        |    |    |    |    |    |    | X  | WACTOL ENTERPRISES LIMITED                                | X  | X  | X  |    |    |    | X  |
| SONOS TRADING INTERNATIONAL INC.                             |    | X  |    | X  |    |    |    | <b>FURNITURE AND FIXTURES *****</b>                       |    |    |    |    |    |    |    |
| <b>OTHER EQUIP, HOME, GARDEN &amp; PARK, &amp; PARTS NES</b> |    |    |    |    |    |    |    | <b>BLACKBOARDS</b>                                        |    |    |    |    |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED                           | X  | X  | X  | X  |    | X  |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                  | X  |    |    |    |    |    |    |
| CANADIAN FOREIGN TRADE CO.                                   |    |    |    | X  |    |    |    | <b>CAMP, LAWN AND VERANDA FURNITURE</b>                   |    |    |    |    |    |    |    |
| CANADIAN TRADERS LIMITED                                     | X  | X  | X  | X  |    | X  | X  | ALLTRADE ENTERPRISES LIMITED                              |    |    |    |    |    |    | X  |
| CRANE SUPPLY                                                 |    | X  |    |    |    |    | X  | COUREY INTERNATIONAL (COMMERCE) INC.                      | X  | X  | X  | X  |    |    | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                     | X  |    |    |    |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                  | X  |    |    |    |    |    |    |
| <b>PARTS, ATTACH &amp; ACCESS FOR POWER LAWN MOWERS</b>      |    |    |    |    |    |    |    | J. PASCAL INC.                                            | X  | X  | X  |    |    |    | X  |
| LTC TRADING INC.                                             |    | X  |    |    |    |    | X  | J-CAN QUALITY TRADES                                      |    | X  |    |    |    |    |    |
| <b>FIREARMS/AMMO/WEAPONS &amp; FIRE CONTROL EQUIP</b>        |    |    |    |    |    |    |    | LEROUX LAPORTE & PARTENAIRES INC.                         |    |    |    |    | X  |    | X  |
| <b>FIRE CNTRL EQUIP/MIL WEAPONS/AMMO &amp; PARTS NES</b>     |    |    |    |    |    |    |    | <b>FURNITURE AND FIXTURES NES</b>                         |    |    |    |    |    |    |    |
| T.S.S. IMPEX                                                 |    | X  | X  |    |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                  | X  |    |    |    |    |    |    |
|                                                              |    |    |    |    |    |    |    | SONOS TRADING INTERNATIONAL INC.                          |    | X  |    | X  |    |    |    |
| <b>FIREARMS NES, PARTS AND ACCESS FOR FIREARMS</b>           |    |    |    |    |    |    |    | CONTINUED....                                             |    |    |    |    |    |    |    |
| DICKEY MAIL ORDER/MARKETING LIMITED                          |    |    |    |    | X  |    | X  |                                                           |    |    |    |    |    |    |    |
| SARBET MARKETING DIV. OF 836067 ONT. INC.                    |    |    |    |    |    |    | X  |                                                           |    |    |    |    |    |    |    |
| <b>FOOTWEAR, OTHER *****</b>                                 |    |    |    |    |    |    |    |                                                           |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                                        | AF | AA | ME | WE | EE | SA | NA |                                                        | AF | AA | ME | WE | EE | SA | NA |
|--------------------------------------------------------|----|----|----|----|----|----|----|--------------------------------------------------------|----|----|----|----|----|----|----|
| <u>FURNITURE FRAMES, TOPS AND FINISHED PARTS</u>       |    |    |    |    |    |    |    | AXEWOOD COMPANY LIMITED                                |    |    | X  |    |    |    | X  |
| ALLTRADE ENTERPRISES LIMITED                           |    |    |    |    |    | X  | X  | BADY (IN-EX) INTERNATIONAL INC.                        | X  | X  | X  | X  | X  | X  | X  |
| AXEWOOD COMPANY LIMITED                                |    |    | X  |    |    |    | X  | BJS MARKETING & CONSULTING                             |    | X  | X  | X  | X  |    | X  |
| DRAFIL INVESTMENTS LTD.                                |    |    |    | X  |    |    |    | BRITNELL TRADING INC.                                  |    |    |    | X  |    |    | X  |
| JOHN F. DURAS COMPANY                                  |    |    |    |    |    | X  | X  | CANADIAN TRANS WORLD SUPPLIERS LTD.                    |    |    |    | X  |    |    |    |
| MARTELL EXPORTING LTD.                                 | X  | X  | X  | X  |    | X  |    | CANEDEX LIMITED                                        | X  | X  | X  | X  | X  | X  |    |
| R.A.M. CORPORATION INC.                                |    |    |    |    |    |    | X  | CURTRADE                                               |    |    |    |    |    | X  |    |
| <u>HOSPITAL FURNITURE</u>                              |    |    |    |    |    |    |    | DANSANNA INTERNATIONAL                                 |    |    |    |    |    | X  | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC               | X  |    |    |    |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC               | X  |    |    |    |    |    |    |
| PALFUR MARKETING INC.                                  |    |    |    |    |    | X  |    | J. PASCAL INC.                                         | X  | X  | X  |    |    | X  |    |
| PROFESSIONAL SANITATION PRODUCTS LTD.                  |    |    |    |    |    | X  |    | M. DE SAINT-HILAIRE MGMT SERVICES                      |    |    |    | X  |    | X  |    |
| RIGBY TRADE LIMITED                                    | X  | X  | X  | X  |    | X  |    | MIDDLE EAST TELECOM CONSULTANTS                        |    |    | X  |    |    |    |    |
| THE ODURO WORLD ENTERPRISES                            | X  | X  |    | X  |    |    |    | OVERSEAS PROJECTS CORP. OF CANADA LTD.                 |    | X  | X  | X  | X  |    | X  |
| <u>HOTEL/RESTAURANT/STORE/OFFICE FIX &amp; PTS NES</u> |    |    |    |    |    |    |    | PALFUR MARKETING INC.                                  |    |    |    |    |    |    | X  |
| COUREY INTERNATIONAL (COMMERCE) INC.                   | X  | X  | X  | X  |    | X  |    | PATHFINDER SYSTEMS DESIGN LTD.                         |    |    |    |    |    |    | X  |
| J. PASCAL INC.                                         | X  | X  | X  |    |    | X  |    | R.A.M. CORPORATION INC.                                |    |    |    |    |    |    | X  |
| MABUK TRADING INC.                                     | X  |    |    |    |    |    |    | REGOR INTERNATIONAL INC.                               | X  |    |    |    |    | X  |    |
| PATHFINDER SYSTEMS DESIGN LTD.                         |    |    |    |    |    | X  |    | RIGBY TRADE LIMITED                                    | X  | X  | X  | X  |    | X  |    |
| ROY GILLINGS AGENCIES INC.                             |    |    |    |    |    | X  |    | TICAMA FURNISHINGS INC.                                |    |    |    |    |    |    | X  |
| UNIVERSAL MARKETING AGENCIES                           |    |    |    |    |    | X  |    | TRADING & MARKETING CO. (CANADA) INC.                  |    |    | X  |    |    |    |    |
| WOODHOUSE INTL. MARKETING (QUE.) INC.                  |    |    |    |    |    | X  | X  | TRANS WORLD DISTRIBUTORS CORPORATION                   |    |    |    |    |    | X  |    |
| <u>HOUSEHOLD FURNITURE NES</u>                         |    |    |    |    |    |    |    | <u>SAFES FIRE/BURGLARY RESISTANT &amp; COMPTS/ENCL</u> |    |    |    |    |    |    |    |
| INTERNATIONAL FACTORY SALES SERVICE LTD.               |    |    | X  |    |    |    | X  | COUREY INTERNATIONAL (COMMERCE) INC.                   | X  | X  | X  | X  |    | X  |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC               | X  |    |    |    |    |    |    | <u>SHELVING AND LOCKERS</u>                            |    |    |    |    |    |    |    |
| J. PASCAL INC.                                         | X  | X  | X  |    |    | X  |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC               | X  |    |    |    |    |    |    |
| SIGMAN & JONES LTD.                                    | X  | X  |    |    |    | X  |    | PALFUR MARKETING INC.                                  |    |    |    |    |    |    | X  |
| TAURUS EXPORTS & IMPORTS                               |    |    | X  | X  |    |    |    | PATHFINDER SYSTEMS DESIGN LTD.                         |    |    |    |    |    |    | X  |
| <u>METAL HOUSEHOLD FURNITURE, NOT UPHOLSTERED</u>      |    |    |    |    |    |    |    | SIGMAN & JONES LTD.                                    | X  | X  |    |    |    | X  |    |
| A.D. BURFORD INTERNATIONAL LIMITED                     | X  | X  | X  | X  |    | X  |    | <u>SHOW CASES AND PARTS</u>                            |    |    |    |    |    |    |    |
| BADY (IN-EX) INTERNATIONAL INC.                        | X  | X  | X  | X  | X  | X  | X  | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC               | X  |    |    |    |    |    |    |
| BRITNELL TRADING INC.                                  |    |    |    | X  |    |    | X  | <u>SPECIAL PURPOSE FURNITURE NES</u>                   |    |    |    |    |    |    |    |
| EAGLE TRADING LIMITED                                  |    |    | X  | X  |    |    | X  | AXEWOOD COMPANY LIMITED                                |    |    | X  |    |    |    | X  |
| GENTRA IMPEX                                           |    |    |    | X  |    |    |    | CANEDEX LIMITED                                        | X  | X  | X  | X  | X  | X  |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC               | X  |    |    |    |    |    |    | COUREY INTERNATIONAL (COMMERCE) INC.                   | X  | X  | X  | X  |    | X  |    |
| M. DE SAINT-HILAIRE MGMT SERVICES                      |    |    |    | X  |    | X  |    | H.L. LECLAIR INC.                                      |    | X  |    |    |    |    | X  |
| MAXIMUS INTERNATIONAL CORPORATION                      |    |    | X  |    |    |    | X  | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC               | X  |    |    |    |    |    |    |
| SIGMAN & JONES LTD.                                    | X  | X  |    |    |    | X  |    | J. PASCAL INC.                                         | X  | X  | X  |    |    | X  |    |
| <u>OFFICE FURNITURE AND VISIBLE RECORD EQUIPMENT</u>   |    |    |    |    |    |    |    | PALFUR MARKETING INC.                                  |    |    |    |    |    |    | X  |
| ALLTRADE ENTERPRISES LIMITED                           |    |    |    |    |    | X  | X  | PATHFINDER SYSTEMS DESIGN LTD.                         |    |    |    |    |    |    | X  |
|                                                        |    |    |    |    |    |    |    | SONOS TRADING INTERNATIONAL INC.                       |    | X  |    | X  |    |    |    |
|                                                        |    |    |    |    |    |    |    | ZAYAT TRADING INC.                                     |    |    | X  |    |    |    |    |

CONTINUED....



# TRADING HOUSES BY PRODUCT

|                                                    | AF | AA | ME | WE | EE | SA | MA |                                                      | AF | AA | ME | WE | EE | SA | MA |
|----------------------------------------------------|----|----|----|----|----|----|----|------------------------------------------------------|----|----|----|----|----|----|----|
| <b>UPHOLSTERED HOUSEHOLD FURNITURE</b>             |    |    |    |    |    |    |    | SAMSUNG COMPANY LTD.                                 |    | X  |    |    |    |    |    |
| EQUITY WORLD TRADING COMPANY                       | X  | X  | X  | X  |    |    |    | SIGMAN & JONES LTD.                                  | X  | X  |    |    |    | X  |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC           | X  |    |    |    |    |    |    | TAURUS EXPORTS & IMPORTS                             |    | X  | X  |    |    |    |    |
| PALFUR MARKETING INC.                              |    |    |    |    |    | X  |    | <b>STUFFED ANIMALS</b>                               |    |    |    |    |    |    |    |
| SIGMAN & JONES LTD.                                | X  | X  |    |    |    | X  |    | BASTIN INTERNATIONAL                                 | X  | X  | X  | X  | X  | X  | X  |
| TRADING & MARKETING CO. (CANADA) INC.              |    |    | X  |    |    |    |    | <b>TOYS AND PARTS NES</b>                            |    |    |    |    |    |    |    |
| <b>WINDOW SHADES AND BLINDS</b>                    |    |    |    |    |    |    |    | A.D. BURFORD INTERNATIONAL LIMITED                   | X  | X  | X  | X  |    | X  |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC           | X  |    |    |    |    |    |    | ALDERBRANCH ENTERPRISES INC.                         |    | X  | X  | X  |    |    | X  |
| <b>WOODEN HOUSEHOLD FURNITURE, NOT UPHOLSTERED</b> |    |    |    |    |    |    |    | BLUE SKY CORPORATION                                 |    |    |    |    |    |    | X  |
| AGIMEX INC.                                        |    |    |    |    | X  |    |    | EQUITY WORLD TRADING COMPANY                         | X  | X  | X  | X  |    |    |    |
| BADY (IN-EX) INTERNATIONAL INC.                    | X  | X  | X  | X  | X  | X  | X  | INTERNATIONAL MARKETING SERVICES                     |    | X  | X  |    |    | X  |    |
| BJ5 MARKETING & CONSULTING                         |    |    | X  | X  | X  | X  | X  | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC             | X  |    |    |    |    |    |    |
| BRITNELL TRADING INC.                              |    |    |    |    | X  |    | X  | J. PASCAL INC.                                       | X  | X  | X  |    |    | X  |    |
| DRAFIL INVESTMENTS LTD.                            |    |    |    | X  |    |    |    | MARKE NOVELTIES INC.                                 |    |    | X  | X  |    | X  | X  |
| EAGLE TRADING LIMITED                              |    | X  |    | X  |    |    | X  | METRO INTERNATIONAL TRADING COMPANY                  |    | X  |    |    |    |    | X  |
| EQUITY WORLD TRADING COMPANY                       | X  | X  | X  | X  |    |    |    | PIERRE A. LANCTOT INTL. MARKETING INC.               |    | X  |    |    |    |    |    |
| GENTRA IMPEX                                       |    |    |    | X  |    |    |    | SIGMAN & JONES LTD.                                  | X  | X  |    |    |    | X  |    |
| HICOM INTERNATIONAL INC.                           |    |    | X  |    |    | X  |    | SOMERSET HOUSE                                       |    |    |    |    |    |    | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC           | X  |    |    |    |    |    |    | TAURUS EXPORTS & IMPORTS                             |    | X  | X  |    |    |    |    |
| J. PASCAL INC.                                     | X  | X  | X  |    |    | X  |    | <b>GENERATORS AND MOTORS, ELECTRIC *****</b>         |    |    |    |    |    |    |    |
| LEROUX LAPORTE & PARTENAIRES INC.                  |    |    |    |    | X  | X  | X  | <b>ELECTRIC MOTORS, UNIVERSAL AND OTHER NES</b>      |    |    |    |    |    |    |    |
| M. DE SAINT-HILAIRE MGMT SERVICES                  |    |    |    |    | X  | X  |    | CANADIAN TRANS WORLD SUPPLIERS LTD.                  |    |    |    | X  |    |    |    |
| PALFUR MARKETING INC.                              |    |    |    |    |    |    | X  | CONTECH TRADING CO. LIMITED                          |    |    |    |    |    |    | X  |
| PRODIMEX INC.                                      |    |    |    |    | X  | X  | X  | GENSET SUPPLY & SERVICE INC.                         |    | X  |    |    |    |    |    |
| R.A.M. CORPORATION INC.                            |    |    |    |    |    |    | X  | MODERNA CANADA                                       |    |    |    |    |    | X  |    |
| R.V.C. ROYAL VIKING CONTEMPORARY                   |    |    |    |    | X  |    | X  | ZAIDAN INTERNATIONAL                                 |    |    | X  |    |    |    |    |
| SIGMAN & JONES LTD.                                | X  | X  |    |    |    | X  |    | <b>GENERATORS, ALTERNATING CURRENT</b>               |    |    |    |    |    |    |    |
| TAURUS EXPORTS & IMPORTS                           |    | X  | X  |    |    |    |    | CONTECH TRADING CO. LIMITED                          |    |    |    |    |    | X  |    |
| TICANA FURNISHINGS INC.                            |    |    |    |    |    |    | X  | GENSET SUPPLY & SERVICE INC.                         |    | X  |    |    |    |    |    |
| TRADING & MARKETING CO. (CANADA) INC.              |    |    | X  |    |    |    |    | SUN INTER-TECHNOLOGY CORP.                           |    | X  |    |    |    |    | X  |
| <b>GAMES, TOYS AND CHILDREN'S VEHICLES *****</b>   |    |    |    |    |    |    |    | ZAIDAN INTERNATIONAL                                 |    |    | X  |    |    |    |    |
| <b>CHILDREN'S VEHICLES AND PARTS NES</b>           |    |    |    |    |    |    |    | <b>PARTS AND ACCESSORIES FOR ELECTRIC MOTORS NES</b> |    |    |    |    |    |    |    |
| EQUITY WORLD TRADING COMPANY                       | X  | X  | X  | X  |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC             | X  |    |    |    |    |    |    |
| TAURUS EXPORTS & IMPORTS                           |    |    | X  | X  |    |    |    | <b>PARTS AND ACCESSORIES FOR GENERATORS NES</b>      |    |    |    |    |    |    |    |
| <b>GAMES AND ENTERTAINMENT EQUIPMENT NES</b>       |    |    |    |    |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC             | X  |    |    |    |    |    |    |
| ALDERBRANCH ENTERPRISES INC.                       |    | X  | X  | X  |    |    | X  | TRANS WORLD DISTRIBUTORS CORPORATION                 |    |    |    |    |    | X  |    |
| K. FISHER ENTERPRISES LTD.                         |    |    |    |    |    |    | X  |                                                      |    |    |    |    |    |    |    |
| METRO INTERNATIONAL TRADING COMPANY                |    | X  |    |    |    |    | X  |                                                      |    |    |    |    |    |    |    |
| NATURE'S WINDOW                                    |    | X  |    | X  |    |    | X  |                                                      |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                                        | AF | AA | NE | WE | EE | SA | NA |                                                          | AF | AA | NE | WE | EE | SA | NA |
|--------------------------------------------------------|----|----|----|----|----|----|----|----------------------------------------------------------|----|----|----|----|----|----|----|
| <u>SELF-CONT'D GEN SETS &amp; LIGHTING OUTFITS NES</u> |    |    |    |    |    |    |    | <u>GLOVES, WORK AND SPECIAL PURPOSE NES</u>              |    |    |    |    |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED                     | X  | X  | X  | X  |    | X  |    | KENNEDY ROSS & ASSOC.                                    |    | X  |    |    |    |    |    |
| BADY (IN-EX) INTERNATIONAL INC.                        | X  | X  | X  | X  | X  | X  | X  | PARETO TRADING HOUSE LTD.                                |    | X  |    |    |    |    | X  |
| CAN-AFRIC ENTERPRISES INC.                             | X  |    |    |    |    |    |    |                                                          |    |    |    |    |    |    |    |
| HF TRADE INTERNATIONAL                                 |    |    | X  | X  | X  | X  | X  | <u>HATS, MEN'S AND BOYS'</u>                             |    |    |    |    |    |    |    |
| INTERMARK TRADING LTD.                                 |    | X  |    |    |    | X  | Y  | J-CAN QUALITY TRADES                                     |    | X  |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC               | X  |    |    |    |    |    |    | <u>HATS, WOMEN'S AND GIRLS'</u>                          |    |    |    |    |    |    |    |
| NORTH AMERICAN TURBOTECH LTD.                          |    |    |    |    |    |    | X  | IMPO MARK PRODUCTS                                       |    |    |    | X  |    |    |    |
| SISEL SOCIETE D'INGENIERIE DE SYSTEMES                 | X  |    | X  |    |    |    |    | <u>HEADWEAR NES</u>                                      |    |    |    |    |    |    |    |
| SUN INTER-TECHNOLOGY CORP.                             |    | X  |    |    |    |    | X  | CANADA TRADING IMPORT & EXPORT CO. INC.                  |    |    |    | X  |    |    |    |
| TRONCO INTERNATIONAL                                   |    | X  |    | X  |    | X  | X  | IMPO MARK PRODUCTS                                       |    |    |    | X  |    |    |    |
| WACTOL ENTERPRISES LIMITED                             | X  | X  | X  |    |    | X  |    | <u>HEARING AIDS *****</u>                                |    |    |    |    |    |    |    |
| WESTLUND INTERNATIONAL TECHNOLOGIES INC                |    |    |    |    |    |    | X  | <u>HEARING AIDS AND PARTS</u>                            |    |    |    |    |    |    |    |
| <u>TURBO-GENERATOR SETS</u>                            |    |    |    |    |    |    |    | COLEMAN ASSOCIATES (CONSULTING) LTD.                     |    | X  |    |    |    |    |    |
| ZNIDAR BROS. (1982) INC.                               |    | X  | X  |    |    |    |    | LE-HAN CANADA INC.                                       |    | X  | X  | X  | X  | X  | X  |
| <u>HEADWEAR, GLOVES AND MITTENS *****</u>              |    |    |    |    |    |    |    | <u>HEATING EQUIPMENT, HOT WATER AND STEAM ****</u>       |    |    |    |    |    |    |    |
| <u>GLOVES AND MITTENS, COTTON</u>                      |    |    |    |    |    |    |    | <u>HEATING BOILERS &amp; STEAM GENERATING UNITS NES</u>  |    |    |    |    |    |    |    |
| DANA DOUGLAS MARKETING INTERNATIONAL                   |    |    |    |    |    |    | X  | CRANE SUPPLY                                             |    | X  |    |    |    | X  |    |
| <u>GLOVES AND MITTENS, LEATHER</u>                     |    |    |    |    |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 |    | X  |    |    |    |    |    |
| CANADA TRADING IMPORT & EXPORT CO. INC.                |    |    |    | X  |    |    |    | <u>PARTS OF MTG BOILERS &amp; STEAM GENERATING UNITS</u> |    |    |    |    |    |    |    |
| DANA DOUGLAS MARKETING INTERNATIONAL                   |    |    |    |    |    |    | X  | CRANE SUPPLY                                             |    | X  |    |    |    | X  |    |
| J-CAN QUALITY TRADES                                   |    | X  |    |    |    |    |    | <u>HEATING EQUIPMENT, WARM AIR *****</u>                 |    |    |    |    |    |    |    |
| <u>GLOVES AND MITTENS, HAND-MADE FIBRES</u>            |    |    |    |    |    |    |    | <u>FURNACES, WARM AIR, GAS BURNING</u>                   |    |    |    |    |    |    |    |
| BACCARD TRADING COMPANY LIMITED                        |    | X  |    | X  |    | X  |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 |    | X  |    |    |    |    |    |
| DANA DOUGLAS MARKETING INTERNATIONAL                   |    |    |    |    |    |    | X  | <u>HEATING STOVES, SPACE HEATERS &amp; WATER HEATERS</u> |    |    |    |    |    |    |    |
| <u>GLOVES AND MITTENS, PLASTIC</u>                     |    |    |    |    |    |    |    | <u>AIR HEATERS, ELECTRIC, PORTABLE</u>                   |    |    |    |    |    |    |    |
| H. FINE & SONS LIMITED                                 |    | X  |    | X  |    | X  | X  | BRUKAR INDUSTRIES CANADA LIMITED                         |    |    | X  |    |    |    |    |
| MEDICOM INC.                                           |    | X  |    |    |    | X  | X  | CHARLESCRAFT                                             |    |    |    | X  |    |    | X  |
| <u>GLOVES AND MITTENS, TEXTILE NES</u>                 |    |    |    |    |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 |    | X  |    |    |    |    |    |
| DANA DOUGLAS MARKETING INTERNATIONAL                   |    |    |    |    |    |    | X  | <u>HEATING EQUIPMENT NES</u>                             |    |    |    |    |    |    |    |
| <u>GLOVES AND MITTENS, WOOL</u>                        |    |    |    |    |    |    |    | CANADIAN TRADERS LIMITED                                 |    | X  | X  | X  | X  | X  | X  |
| DANA DOUGLAS MARKETING INTERNATIONAL                   |    |    |    |    |    |    |    | ECOTHERM INC.                                            |    |    |    | X  |    |    |    |
| <u>GLOVES, RUBBER</u>                                  |    |    |    |    |    |    |    | GUILLEVIN INTERNATIONAL INC.                             |    |    | X  | X  |    |    |    |
| BJ5 MARKETING & CONSULTING                             |    | X  | X  | X  | X  |    | X  | CONTINUED....                                            |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                                    | AF | AA | ME | WE | EE | SA | NA |                                                              | AF | AA | ME | WE | EE | SA | NA |
|----------------------------------------------------|----|----|----|----|----|----|----|--------------------------------------------------------------|----|----|----|----|----|----|----|
| <u>INTERNATIONAL TECHNICAL SUPPLY (ITS) INC</u>    | X  |    |    |    |    |    |    | <u>TOILET PAPER, PACKAGED</u>                                |    |    |    |    |    |    |    |
| <u>J &amp; J TRADING</u>                           |    |    |    | X  |    |    |    | <u>LES ENTREPRISES D'ALIMENT. CHEYMA INC.</u>                |    |    | X  |    |    |    |    |
| <u>METRO INTERNATIONAL TRADING COMPANY</u>         |    | X  |    |    |    |    | X  | <u>NIDEX INTERNATIONAL INC.</u>                              |    |    |    |    |    | X  |    |
| <u>SINEX INTERNATIONAL</u>                         |    |    | X  |    |    |    |    | <u>WEST INDIA TRADING CO. INC.</u>                           |    |    | X  |    |    | X  | X  |
| <u>WSL EXPORT DIV. OF ENCO SUPPLY</u>              |    | X  |    |    |    | X  |    | <u>HOUSEHOLD &amp; PERSONAL EQUIPMENT, MISCELLANEOUS</u>     |    |    |    |    |    |    |    |
| <u>HEATING STOVES AND SPACE HEATERS NES</u>        |    |    |    |    |    |    |    | <u>ART &amp; DECORATIVE WARE, OTHER, EXC SILVERWARE</u>      |    |    |    |    |    |    |    |
| <u>CRANE SUPPLY</u>                                | X  |    |    |    |    | X  |    | <u>NATIVE CANADIAN ARTS LTD.</u>                             | X  |    | X  |    |    |    | X  |
| <u>DALCO INTERNATIONAL</u>                         | X  |    |    | X  |    | X  |    | <u>HOUSEHOLD AND PERSONAL EQUIPMENT &amp; PARTS NES</u>      |    |    |    |    |    |    |    |
| <u>EASTERN MARKETING LTD</u>                       |    |    |    |    |    |    | X  | <u>ALPHA WHOLESALE (CANADA) LTD.</u>                         |    |    |    |    |    |    | X  |
| <u>GUILLEVIN INTERNATIONAL INC.</u>                |    | X  | X  |    |    |    |    | <u>CAMBRIAN TRADING HOUSE LTD.</u>                           |    | X  |    | X  |    | X  |    |
| <u>INTERNATIONAL TECHNICAL SUPPLY (ITS) INC</u>    | X  |    |    |    |    |    |    | <u>EQUITY WORLD TRADING COMPANY</u>                          | X  | X  | X  | X  |    |    |    |
| <u>WESTBURNE QUEBEC INC., DIVISION NEDCO</u>       | X  |    | X  | X  |    | X  | X  | <u>METRO INTERNATIONAL TRADING COMPANY</u>                   |    | X  |    |    |    |    | X  |
| <u>PARTS OF HEATING EQUIPMENT NES</u>              |    |    |    |    |    |    |    | <u>PIERRE A. LANCTOT INTL. MARKETING INC.</u>                |    | X  |    |    |    |    |    |
| <u>CRANE SUPPLY</u>                                | X  |    |    |    |    | X  |    | <u>SIGMAN &amp; JONES LTD.</u>                               | X  | X  |    |    |    | X  |    |
| <u>GREAT WHITE NORTH LTD.</u>                      | X  | X  | X  | X  | X  | X  | X  | <u>SONOS TRADING INTERNATIONAL INC.</u>                      |    | X  |    | X  |    |    |    |
| <u>SANNA TRADING CO. LTD.</u>                      |    |    | X  |    |    |    | X  | <u>TAURUS EXPORTS &amp; IMPORTS</u>                          |    | X  | X  |    |    |    |    |
| <u>PARTS OF WATER HEATERS NES</u>                  |    |    |    |    |    |    |    | <u>UNIVERSAL MARKETING AGENCIES</u>                          |    |    |    |    |    |    | X  |
| <u>CRANE SUPPLY</u>                                | X  |    |    |    |    | X  |    | <u>HOUSEHOLD BASKETS, BOXES, CANS AND BAGS NES</u>           |    |    |    |    |    |    |    |
| <u>UNIT HEATERS</u>                                |    |    |    |    |    |    |    | <u>H. FINE &amp; SONS LIMITED</u>                            | X  |    |    | X  |    | X  | X  |
| <u>A.D. BURFORD INTERNATIONAL LIMITED</u>          | X  | X  | X  | X  |    | X  |    | <u>INTERNATIONAL TECHNICAL SUPPLY (ITS) INC</u>              | X  |    |    |    |    |    |    |
| <u>WATER TANK HEATERS, ELECTRIC</u>                |    |    |    |    |    |    |    | <u>J. PASCAL INC.</u>                                        | X  | X  | X  |    |    | X  |    |
| <u>A.D. BURFORD INTERNATIONAL LIMITED</u>          | X  | X  | X  | X  |    | X  |    | <u>NORDQVIST INTERNATIONAL INC.</u>                          |    |    |    |    |    |    | X  |
| <u>CRANE SUPPLY</u>                                | X  |    |    |    |    | X  |    | <u>INST &amp; APP, LABORATORY, EXC MEAS AND OPTIC</u>        |    |    |    |    |    |    |    |
| <u>HOISERY *****</u>                               |    |    |    |    |    |    |    | <u>LABORATORY GLASSWARE &amp; CERAMIC WARE &amp; PTS NES</u> |    |    |    |    |    |    |    |
| <u>HOISERY, MEN'S AND BOYS' NES</u>                |    |    |    |    |    |    |    | <u>INTERNATIONAL TECHNICAL SUPPLY (ITS) INC</u>              | X  |    |    |    |    |    |    |
| <u>UNIVERSAL MARKETING AGENCIES</u>                |    |    |    |    |    | X  |    | <u>LATIN AMERICAN TRADING COMPANY</u>                        |    |    |    |    |    | X  | X  |
| <u>PANTIE HOSE, INCLUDING TIGHTS</u>               |    |    |    |    |    |    |    | <u>THYSSEN CANADA LIMITED</u>                                |    |    |    |    |    | X  | X  |
| <u>RICOCHE TEXTILES LTD.</u>                       |    |    |    |    |    | X  |    | <u>TWINPAK INC.</u>                                          |    | X  | X  |    |    | X  | X  |
| <u>HOUSE FURNISHINGS AND SUPPLIES, OTHER *****</u> |    |    |    |    |    |    |    | <u>LABORATORY INSTRUMENTS &amp; APPARATUS &amp; PTS NES</u>  |    |    |    |    |    |    |    |
| <u>HOUSE FURNISHINGS AND SUPPLIES NES</u>          |    |    |    |    |    |    |    | <u>CAN-AMRIC ENTERPRISES INC.</u>                            | X  |    |    |    |    |    |    |
| <u>IMPO MARK PRODUCTS</u>                          |    |    |    | X  |    |    |    | <u>CANEX LIMITED</u>                                         | X  | X  | X  | X  | X  | X  |    |
| <u>SIGMAN &amp; JONES LTD.</u>                     | X  | X  |    |    |    | X  |    | <u>CHEMO INTERNATIONAL LTD.</u>                              |    |    |    |    |    |    | X  |
| <u>UNIVERSAL MARKETING AGENCIES</u>                |    |    |    |    |    | X  |    | <u>KESSLER TECH (CANADA) INC.</u>                            | X  | X  |    |    |    |    | X  |
|                                                    |    |    |    |    |    |    |    | <u>LATIN AMERICAN TRADING COMPANY</u>                        |    |    |    |    |    | X  | X  |
|                                                    |    |    |    |    |    |    |    | <u>M &amp; L TESTING EQUIPMENT CO. LTD.</u>                  |    |    |    |    |    |    | X  |
|                                                    |    |    |    |    |    |    |    | <u>METRO INTERNATIONAL TRADING COMPANY</u>                   |    | X  |    |    |    |    | X  |
|                                                    |    |    |    |    |    |    |    | <u>MICROLITES SCIENTIFIC DIV. OF WEST EAST</u>               |    |    | X  |    |    |    | X  |
|                                                    |    |    |    |    |    |    |    | <u>NORSTREAM INTERTEC INC.</u>                               | X  | X  | X  | X  |    | X  | X  |

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                                          | AF | AA | NE | WE | EE | SA | NA |                                                              | AF | AA | NE | WE | EE | SA | NA |
|----------------------------------------------------------|----|----|----|----|----|----|----|--------------------------------------------------------------|----|----|----|----|----|----|----|
| TRANS WORLD DISTRIBUTORS CORPORATION                     |    |    |    |    |    |    | X  |                                                              |    |    |    |    |    |    |    |
| <u>INST, MISC, MEASURING &amp; MEASURE CONTROLLING</u>   |    |    |    |    |    |    |    | <u>THERMAL MEASURING AND CONTROLLING INST RES</u>            |    |    |    |    |    |    |    |
| <u>FLUID FLOW/LIQUID MEASURING/CNTL INST &amp; PTS</u>   |    |    |    |    |    |    |    | CRANE SUPPLY                                                 | X  |    |    |    |    | X  |    |
| CRANE SUPPLY                                             | X  |    |    |    |    | X  | X  | KAMBRIA CONTROLS LTD.                                        |    |    |    |    | X  | X  | X  |
| KAMBRIA CONTROLS LTD.                                    |    |    |    |    | X  | X  | X  | TRADEGLOBE CONSULTING LTD                                    |    | X  |    |    |    |    | X  |
| <u>HUMIDITY MEASURING &amp; CONTROLLING INSTRUMENTS</u>  |    |    |    |    |    |    |    | <u>THERMOMETERS</u>                                          |    |    |    |    |    |    |    |
| HIR INTERNATIONAL LTD.                                   |    | X  | X  |    |    |    |    | CRANE SUPPLY                                                 | X  |    |    |    |    | X  |    |
| TRADEGLOBE CONSULTING LTD                                |    | X  |    |    |    |    | X  | <u>THERMOSTATS</u>                                           |    |    |    |    |    |    |    |
| <u>MEASURING AND MEASURING-CONTROLLING INST RES</u>      |    |    |    |    |    |    |    | CRANE SUPPLY                                                 | X  |    |    |    |    | X  |    |
| CAN-AMRIC ENTERPRISES INC.                               | X  |    |    |    |    |    |    | <u>INSTR &amp; EQUIP, MEAS, TESTING &amp; CNTL *****</u>     |    |    |    |    |    |    |    |
| COLEMAN ASSOCIATES (CONSULTING) LTD.                     |    | X  |    |    |    |    |    | <u>GEOPHYSICAL &amp; MINERAL PROSPECTING EQUIP &amp; PTS</u> |    |    |    |    |    |    |    |
| GLOBE MARKETING INTERNATIONAL                            | X  | X  |    |    |    | X  | X  | CANDOR HOUSE TRADING COMPANY LTD.                            |    | X  |    | X  |    |    |    |
| IBASCO-INTL. BUYERS & SELLERS CO.                        | X  | X  | X  | X  | X  | X  | X  | NORTHBRIDGE INTERNATIONAL (CANADA) LTD.                      |    |    | X  |    |    | X  |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 | X  |    |    |    |    |    |    | OFFSHORE MARKETING INTERNATIONAL                             |    |    |    | X  |    |    | X  |
| KAMBRIA CONTROLS LTD.                                    |    |    |    |    | X  | X  | X  | <u>NAVIGATION INSTRUMENTS, APPARATUS AND PARTS</u>           |    |    |    |    |    |    |    |
| NORSTREAM INTERTEC INC.                                  | X  | X  | X  | X  |    | X  | X  | CANEX LIMITED                                                | X  | X  | X  | X  | X  | X  | X  |
| WSL EXPORT DIV. OF EMCO SUPPLY                           |    | X  |    |    |    | X  |    | RESOURCE OUTFITTERS INTERNATIONAL                            | X  | X  |    |    |    | X  |    |
| <u>MECH MOTION/ROTATION MEASURE/CNTL INST &amp; PTS</u>  |    |    |    |    |    |    |    | SEATECH TRADING LTD.                                         |    | X  |    |    |    |    |    |
| SEATECH TRADING LTD.                                     | X  |    |    |    |    |    |    | TRADEK LIMITED                                               |    | X  |    |    |    |    |    |
| <u>METEOROLOGICAL INSTRUMENTS, APPARATUS &amp; PARTS</u> |    |    |    |    |    |    |    | <u>PHYSICAL PROP TESTING &amp; INSP EQUIP &amp; PTS RES</u>  |    |    |    |    |    |    |    |
| TRADEGLOBE CONSULTING LTD                                |    | X  |    |    |    |    | X  | AUSCANS INTERNATIONAL CORP.                                  |    | X  |    |    |    |    |    |
| <u>PRESSURE &amp; VACUUM MEAS &amp; CONTROLLING INST</u> |    |    |    |    |    |    |    | DOTCO INC.                                                   |    |    |    | X  |    | X  | X  |
| CRANE SUPPLY                                             | X  |    |    |    |    | X  |    | DUNCAN INSTRUMENTS CANADA LTD.                               | X  | X  | X  |    |    |    | X  |
| KAMBRIA CONTROLS LTD.                                    |    |    |    |    | X  | X  | X  | M & L TESTING EQUIPMENT CO. LTD.                             |    |    |    |    |    |    | X  |
| <u>PROCESS CNTL &amp; MULTI-FUNC CNTL MACH &amp; APP</u> |    |    |    |    |    |    |    | POWER HOUSE TOOL CANADA                                      |    | X  |    | X  |    |    |    |
| B.G. CHECO INTERNATIONAL LTD.                            |    |    |    |    |    | X  | X  | <u>SCIENTIFIC INST, APP, EQUIPMENT AND PARTS RES</u>         |    |    |    |    |    |    |    |
| CORIMPEX INTERNATIONAL INC.                              |    | X  |    |    |    |    | X  | ANGLO CANADIAN SCIENTIFIC CO. LTD.                           |    |    |    |    |    | X  | X  |
| ELECTRONIC WHOLESALEERS CO. LTD.                         |    | X  |    |    |    | X  | X  | D'JOVIAN INTERNATIONAL MERCHANTS LTD.                        |    | X  | X  | X  |    | X  | X  |
| IBASCO-INTL. BUYERS & SELLERS CO.                        | X  | X  | X  | X  | X  | X  | X  | OFFSHORE MARKETING INTERNATIONAL                             |    |    |    | X  |    |    | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 | X  |    |    |    |    |    |    | SEATECH TRADING LTD.                                         |    | X  |    |    |    |    |    |
| KAMBRIA CONTROLS LTD.                                    |    |    |    |    | X  | X  | X  | SEENA INTERNATIONAL CORPORATION                              |    |    | X  |    |    |    |    |
| NORSTREAM INTERTEC INC.                                  | X  | X  | X  | X  |    | X  | X  | SEM-ENG LTD.                                                 |    | X  |    |    |    |    |    |
| QUALITAS INTERNATIONAL INC.                              |    | X  |    |    |    |    |    | TRADEGLOBE CONSULTING LTD                                    |    | X  |    |    |    |    | X  |
| SEATECH TRADING LTD.                                     |    | X  |    |    |    |    |    | <u>SURVEYING INSTRUMENTS AND PARTS RES</u>                   |    |    |    |    |    |    |    |
| TAIWAN CONNECTION INC.                                   |    | X  | X  |    |    |    |    | CANADIAN FORESTRY EQUIPMENT LTD.                             | X  | X  |    |    |    |    | X  |
|                                                          |    |    |    |    |    |    |    | CANEX LIMITED                                                | X  | X  | X  | X  | X  | X  | X  |
|                                                          |    |    |    |    |    |    |    | OFFSHORE MARKETING INTERNATIONAL                             |    |    |    | X  |    |    | X  |



# TRADING HOUSES BY PRODUCT

|                                                          | AF | AA | ME | WE | EE | SA | NA |
|----------------------------------------------------------|----|----|----|----|----|----|----|
| <u>TECHNICAL MODELS FOR DEMO/INSTRUCTION &amp; PTS</u>   |    |    |    |    |    |    |    |
| CAN-AFRIC ENTERPRISES INC.                               | X  |    |    |    |    |    |    |
| CANEDEX LIMITED                                          | X  | X  | X  | X  | X  | X  |    |
| DEKONIC INTERNATIONAL MERCANTILE CO.                     |    |    | X  | X  | X  |    |    |
| LAMBTON COLLEGE                                          |    |    |    | X  |    | X  | X  |
| OFFSHORE MARKETING INTERNATIONAL                         |    |    |    | X  |    |    | X  |
| PERTAMA-TENTAR INC.                                      | X  | X  |    | X  |    | X  |    |
| REGOR INTERNATIONAL INC.                                 | X  |    |    |    |    | X  |    |
| <u>IE-RAY AND RELATED EQUIPMENT AND PARTS</u>            |    |    |    |    |    |    |    |
| CANBERRA MARKETING                                       |    |    |    | X  |    |    |    |
| CANEDEX LIMITED                                          | X  | X  | X  | X  | X  | X  |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 | X  |    |    |    |    |    |    |
| KEN-JON RADIOLOGY LTD.                                   |    |    |    |    |    |    | X  |
| LTC TRADING INC.                                         |    | X  |    |    |    |    | X  |
| <u>INSTRUMENTS &amp; EQUIPMENT, MEDICAL AND RELATED</u>  |    |    |    |    |    |    |    |
| <u>ADMINISTERING EQUIP ANAESTHETIC/OXYGEN &amp; PTS</u>  |    |    |    |    |    |    |    |
| COVERMED INC.                                            | X  |    | X  |    |    |    |    |
| <u>DENTAL INSTRUMENTS, EQUIPMENT, ACCESS &amp; PTS</u>   |    |    |    |    |    |    |    |
| ALMEDIC A DIV. OF RHOING (1975) LTD.                     |    |    |    |    |    |    | X  |
| CANADIAN MERCHANT VENTURER                               | X  |    |    | X  |    | X  | X  |
| CANEDEX LIMITED                                          | X  | X  | X  | X  | X  | X  |    |
| LE-HAN CANADA INC.                                       | X  | X  | X  | X  |    | X  | X  |
| <u>ELECTRO-MEDICAL/SURGICAL EQUIP, APP &amp; PTS NES</u> |    |    |    |    |    |    |    |
| D'JOVIAN INTERNATIONAL MERCHANTS LTD.                    |    | X  | X  | X  |    | X  | X  |
| <u>MEDICAL AND HOSPITAL EQUIPMENT AND PARTS NES</u>      |    |    |    |    |    |    |    |
| CAN-AFRIC ENTERPRISES INC.                               | X  |    |    |    |    |    |    |
| CANADIAN MERCHANT VENTURER                               | X  |    |    | X  |    | X  | X  |
| CANADIAN TRADERS LIMITED                                 | X  | X  | X  | X  |    | X  | X  |
| CANBERRA MARKETING                                       |    |    |    | X  |    |    |    |
| CANEDEX LIMITED                                          | X  | X  | X  | X  | X  | X  |    |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC.                 | X  |    |    |    |    | X  | X  |
| CETECO INTERNATIONAL CANADA                              | X  | X  |    | X  |    | X  | X  |
| COMPTON COMMERCIAL CANADA-QUE-TUNISIE                    | X  | X  | X  | X  |    |    |    |
| DANA DOUGLAS MARKETING INTERNATIONAL                     |    |    |    |    |    |    | X  |
| EQUITY WORLD TRADING COMPANY                             | X  | X  | X  | X  |    |    |    |
| FREMAN INTERNATIONAL TRADING INC.                        |    | X  |    | X  |    |    | X  |
| GLOBE MARKETING INTERNATIONAL                            | X  | X  |    |    |    | X  | X  |
| HF TRADE INTERNATIONAL                                   |    |    | X  | X  | X  | X  |    |
| J. PASCAL INC.                                           | X  | X  | X  |    |    | X  |    |

|                                                             | AF | AA | ME | WE | EE | SA | NA |
|-------------------------------------------------------------|----|----|----|----|----|----|----|
| <u>KOOT CONSOLIDATED INTERNATIONAL LTD.</u>                 |    |    |    |    |    |    |    |
| WICROLITES SCIENTIFIC DIV. OF WEST EAST                     |    |    | X  |    |    |    | X  |
| WITRADE EXPORT INC.                                         | X  | X  | X  | X  |    | X  | X  |
| PARBIT INTERNATIONAL                                        | X  | X  | X  |    |    | X  |    |
| PHARGO MANAGEMENT & CONSULTING LIMITED                      |    |    |    |    | X  |    |    |
| PNE EXPORTATION INC.                                        | X  | X  | X  | X  |    | X  | X  |
| RIGBY TRADE LIMITED                                         | X  | X  | X  | X  |    | X  |    |
| SAMSUNG COMPANY LTD.                                        |    |    | X  |    |    |    |    |
| SAUDI ARABIAN-CANADIAN BUSINESS CORP.                       |    |    | X  |    |    |    |    |
| SUM INTER-TECHNOLOGY CORP.                                  |    | X  |    |    |    |    | X  |
| TACONIC CORPORATION LTD.                                    | X  | X  | X  |    |    | X  | X  |
| THE ODURO WORLD ENTERPRISES                                 | X  | X  |    | X  |    |    |    |
| TRANS WORLD DISTRIBUTORS CORPORATION                        |    |    |    |    |    | X  |    |
| WEST-COTT INTERNATIONAL INC.                                | X  | X  |    |    |    |    | X  |
| YBM CANADA INTERNATIONAL (IMPEX) INC.                       |    |    |    | X  |    |    |    |
| 3T INTERNATIONAL INC.                                       |    |    |    | X  |    |    |    |
| <u>MEDICAL DIAGNOSTIC INSTRUMENTS NES</u>                   |    |    |    |    |    |    |    |
| ALMEDIC A DIV. OF RHOING (1975) LTD.                        |    |    |    |    |    |    | X  |
| <u>OPHTHALMIC EQUIP, APPARATUS, ACCESS &amp; PARTS</u>      |    |    |    |    |    |    |    |
| CANBERRA MARKETING                                          |    |    |    | X  |    |    |    |
| <u>PHYSIOLOGICAL EQUIP TO MONITOR/RECORD &amp; PTS</u>      |    |    |    |    |    |    |    |
| COVERMED INC.                                               | X  |    | X  |    |    |    |    |
| LATIN AMERICAN TRADING COMPANY                              |    |    |    |    |    | X  | X  |
| <u>PHYSIOTHERAPY &amp; VETERINARY INST, EQUIP &amp; PTS</u> |    |    |    |    |    |    |    |
| C.D.N.V. INC.                                               | X  | X  |    | X  |    | X  | X  |
| CANEDEX LIMITED                                             | X  | X  | X  | X  | X  | X  |    |
| RICHMOND MEDICAL PRODUCTS                                   |    |    |    | X  |    |    |    |
| SIGID IMPORT EXPORT S.C.C.                                  |    |    |    |    |    | X  | X  |
| <u>STERILIZERS, AUTOCLAVES &amp; PTS, EXC IND</u>           |    |    |    |    |    |    |    |
| LE-HAN CANADA INC.                                          | X  | X  | X  | X  |    | X  | X  |
| <u>SURGICAL INSTRUMENTS OF STEEL, ACCESS &amp; PTS</u>      |    |    |    |    |    |    |    |
| ALMEDIC A DIV. OF RHOING (1975) LTD.                        |    |    |    |    |    |    | X  |
| METRO INTERNATIONAL TRADING COMPANY                         |    | X  |    |    |    |    | X  |
| <u>INSTRUMENTS, ELECTRICAL PROPERTIES, MEASURING</u>        |    |    |    |    |    |    |    |
| <u>MMETERS/VOLTMETERS/OMMETERS/PANEL TYPE &amp; PTS</u>     |    |    |    |    |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED                          | X  | X  | X  | X  |    | X  |    |

# TRADING HOUSES BY PRODUCT

|                                                           | AF | AA | NE | WE | EE | SA | NA |                                                           | AF | AA | NE | WE | EE | SA | NA |
|-----------------------------------------------------------|----|----|----|----|----|----|----|-----------------------------------------------------------|----|----|----|----|----|----|----|
| <b>ELEC &amp; ELECTRONIC PROP MEAS &amp; TESTING INST</b> |    |    |    |    |    |    |    | <b>UNIVERSAL MARKETING AGENCIES</b>                       |    |    |    |    |    |    | X  |
| DUNCAN INSTRUMENTS CANADA LTD.                            | X  | X  | X  |    |    |    | X  |                                                           |    |    |    |    |    |    |    |
| ELECTRONIC WHOLESALERS CO. LTD.                           |    | X  |    |    |    | X  | X  | <b>COOKING UTENSILS, STAINLESS STEEL, AND PARTS</b>       |    |    |    |    |    |    |    |
| EURATEK INC.                                              |    |    |    | X  |    |    | X  | PIERRE A. LANCTOT INTL. MARKETING INC.                    | X  |    |    |    |    |    |    |
| LASER FIBER OPTICS CANADA LTD.                            |    | X  |    |    |    |    |    |                                                           |    |    |    |    |    |    |    |
| MIDDLE EAST TELECOM CONSULTANTS                           |    |    | X  |    |    |    |    | <b>FOOD PREPARATION AND STORAGE UTENSILS NES</b>          |    |    |    |    |    |    |    |
| SISEL SOCIETE D'INGENIERIE DE SYSTEMES                    | X  | X  |    |    |    |    |    | PIERRE A. LANCTOT INTL. MARKETING INC.                    | X  |    |    |    |    |    |    |
| TRANS WORLD DISTRIBUTORS CORPORATION                      |    |    |    |    |    | X  |    | PRINCIPAL INTL. THE TRADING HOUSE                         | X  |    | X  |    |    |    |    |
| <b>ELECTRICAL PROPERTIES MEASURING INST &amp; PARTS</b>   |    |    |    |    |    |    |    | <b>KITCHEN AND TABLE CUTLERY NES</b>                      |    |    |    |    |    |    |    |
| COMTECH TRADING CO. LIMITED                               |    |    |    |    |    | X  |    | CAMBRIAN TRADING HOUSE LTD.                               | X  |    | X  |    |    | X  |    |
| DUNCAN INSTRUMENTS CANADA LTD.                            | X  | X  | X  |    |    | X  | X  | H. FINE & SONS LIMITED                                    | X  |    | X  |    |    | X  | X  |
| EURATEK INC.                                              |    |    |    | X  |    | X  | X  | PRINCIPAL INTL. THE TRADING HOUSE                         | X  |    | X  |    |    |    |    |
| EXPERT EXPORT LTD.                                        |    |    |    |    |    | X  |    | RUDOLF VAN DER WALDE (1975) LTD./LTEE                     | X  | X  | X  |    |    | X  |    |
| <b>SIGNAL GEN/TEST OSCILLATORS/ACCESS &amp; PARTS</b>     |    |    |    |    |    |    |    | SIGMAN & JONES LTD.                                       | X  | X  |    |    |    | X  |    |
| DUNCAN INSTRUMENTS CANADA LTD.                            | X  | X  | X  |    |    | X  |    | TAURUS EXPORTS & IMPORTS                                  | X  | X  |    |    |    |    |    |
| <b>INSTRUMENTS, OPTICAL *****</b>                         |    |    |    |    |    |    |    | <b>KITCHEN TOOLS &amp; HAND OPTD APPL &amp; PARTS NES</b> |    |    |    |    |    |    |    |
| <b>OPTICAL MICROSCOPES AND PARTS, EXCEPT LENSES</b>       |    |    |    |    |    |    |    | JPR ENTERPRISES INC.                                      |    |    | X  | X  |    |    |    |
| MICROLITES SCIENTIFIC DIV. OF WEST EAST                   |    |    | X  |    |    | X  |    | MARTELL EXPORTING LTD.                                    | X  | X  | X  | X  |    | X  |    |
| <b>JEWELLERY AND SILVERWARE *****</b>                     |    |    |    |    |    |    |    | SIGMAN & JONES LTD.                                       | X  | X  |    |    |    | X  |    |
| <b>COSTUME JEWELLERY NES</b>                              |    |    |    |    |    |    |    | <b>SIEVES, SIFTERS &amp; COLANDERS/FOOD PREPARATION/</b>  |    |    |    |    |    |    |    |
| BEVERLEY HAMBURG ENTERPRISES INC.                         |    | X  |    | X  |    | X  |    | NORDQVIST INTERNATIONAL INC.                              |    |    |    |    |    |    | X  |
| LARTERIE LTEE                                             |    |    |    |    |    | X  |    | <b>TABLEWARE NES</b>                                      |    |    |    |    |    |    |    |
| NATIVE CANADIAN ARTS LTD.                                 |    | X  |    | X  |    | X  |    | BJS MARKETING & CONSULTING                                | X  | X  | X  | X  |    | X  |    |
| OGWATSIM ARTISANS LIMITED                                 |    |    |    |    |    | X  |    | CAMBRIAN TRADING HOUSE LTD.                               | X  |    | X  |    |    | X  |    |
| WEDGEWOODS IMPORT EXPORT                                  | X  |    |    |    |    | X  |    | KOOT CONSOLIDATED INTERNATIONAL LTD.                      | X  |    |    |    |    | X  | X  |
| <b>JEWELLERY OF PRECIOUS METALS OR O/W VALUABLE</b>       |    |    |    |    |    |    |    | LEUSYCO CANADA LIMITED                                    | X  |    |    |    |    |    |    |
| CANDRIN HOUSE TRADING COMPANY LTD.                        |    | X  |    | X  |    |    |    | SIGMAN & JONES LTD.                                       | X  | X  |    |    |    | X  |    |
| LARTERIE LTEE                                             |    |    |    |    |    | X  |    | <b>TABLEWARE, PAPER</b>                                   |    |    |    |    |    |    |    |
| TOM DYER ENTERPRISES INC.                                 |    |    |    |    |    | X  |    | H. FINE & SONS LIMITED                                    | X  |    |    | X  |    | X  | X  |
| <b>KITCHEN UTENSILS/CUTLERY/TABLEWARE EXC SILVER</b>      |    |    |    |    |    |    |    | MAXIMUS INTERNATIONAL CORPORATION                         | X  |    |    |    |    |    | X  |
| <b>COOKING UTENSILS AND PARTS NES</b>                     |    |    |    |    |    |    |    | <b>TABLEWARE, PLASTIC</b>                                 |    |    |    |    |    |    |    |
| CAMBRIAN TRADING HOUSE LTD.                               | X  |    | X  |    |    | X  |    | H. FINE & SONS LIMITED                                    | X  |    |    | X  |    | X  | X  |
| INTERNATIONAL MARKETING SERVICES                          |    | X  | X  |    |    | X  |    | RUDOLF VAN DER WALDE (1975) LTD./LTEE                     | X  | X  | X  |    |    | X  |    |
| J. PASCAL INC.                                            | X  | X  | X  |    |    | X  |    | <b>TUMBLERS AND STEINWARE, GLASS OR CRYSTAL</b>           |    |    |    |    |    |    |    |
| SOMERSET HOUSE                                            |    |    |    |    |    |    | X  | RUDOLF VAN DER WALDE (1975) LTD./LTEE                     | X  | X  | X  |    |    | X  |    |
| TAIWAN CONNECTION INC.                                    | X  |    | X  |    |    |    |    | <b>LAUNDRY EQUIPMENT, DOMESTIC *****</b>                  |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                                          | AF | AA | ME | WE | EE | SA | NA |                                                  | AF | AA | ME | WE | EE | SA | NA |
|----------------------------------------------------------|----|----|----|----|----|----|----|--------------------------------------------------|----|----|----|----|----|----|----|
| <u>CLOTHES DRYERS, ELECTRIC, DOMESTIC SIZES</u>          |    |    |    |    |    |    |    | CAMBRIAN TRADING HOUSE LTD.                      |    | X  |    |    | X  |    | X  |
| BADY (IN-EX) INTERNATIONAL INC.                          | X  | X  | X  | X  | X  | X  | X  | CAN-AFRIC ENTERPRISES INC.                       | X  |    |    |    |    |    |    |
|                                                          |    |    |    |    |    |    |    | CANADIAN TRADERS LIMITED                         | X  | X  | X  | X  |    | X  | X  |
| <u>FLAT IRONS, ELECTRIC, AND PARTS</u>                   |    |    |    |    |    |    |    | CANEDEX LIMITED                                  | X  | X  | X  | X  | X  | X  |    |
| CHARLESCRAFT                                             |    |    |    | X  |    |    | X  | CANEXPORT TRANSCONTINENTAL LIMITED               |    | X  | X  |    |    |    |    |
| SIGMAN & JONES LTD.                                      | X  | X  |    |    |    | X  |    | CANYEM INTERNATIONAL CORPORATION                 |    |    | X  |    |    |    |    |
| ZAYAT TRADING INC.                                       |    |    | X  |    |    |    |    | CITACO INTERNATIONAL TRADING INC.                |    |    | X  |    |    |    |    |
|                                                          |    |    |    |    |    |    |    | FELL-FAB INTERNATIONAL INC.                      | X  | X  |    | X  |    | X  | X  |
| <u>IRONING BOARDS AND PARTS</u>                          |    |    |    |    |    |    |    | GLOBE MARKETING INTERNATIONAL                    | X  | X  |    |    |    | X  | X  |
| PIERRE A. LANCTOT INTL. MARKETING INC.                   |    | X  |    |    |    |    |    | H.E. JUSTESEN ASSOCIATES INC.                    |    | X  |    |    |    |    |    |
|                                                          |    |    |    |    |    |    |    | HF TRADE INTERNATIONAL                           |    | X  | X  | X  | X  |    | X  |
| <u>LAUNDRY EQUIPMENT, DOMESTIC, AND PARTS NES</u>        |    |    |    |    |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC         | X  |    |    |    |    |    |    |
| BADY (IN-EX) INTERNATIONAL INC.                          | X  | X  | X  | X  | X  | X  | X  | MABUK TRADING INC.                               | X  |    |    |    |    |    |    |
|                                                          |    |    |    |    |    |    |    | METRO INTERNATIONAL TRADING COMPANY              |    | X  |    |    |    |    | X  |
| <u>WASHING MACHINES, ELEC, DOMESTIC SIZES NES</u>        |    |    |    |    |    |    |    | MJM INTERSTONE INC.                              |    | X  |    |    |    |    |    |
| INTRAFINA LTD.                                           |    |    |    | X  |    |    |    | MORDSUD EXCHANGE TRADE                           | X  |    |    |    |    |    |    |
| MITRADE EXPORT INC.                                      | X  | X  | X  | X  |    | X  | X  | PME EXPORTATION INC.                             | X  | X  | X  | X  |    | X  | X  |
| SIGMAN & JONES LTD.                                      | X  | X  |    |    |    | X  |    | PREMIERE MARKETING INTERNATIONAL INC.            |    |    | X  | X  | X  |    |    |
|                                                          |    |    |    |    |    |    |    | QUENICAM INC.                                    |    |    |    |    |    |    | X  |
| <u>LOCOMOTIVES *****</u>                                 |    |    |    |    |    |    |    | REGOR INTERNATIONAL INC.                         | X  |    |    |    |    |    | X  |
| <u>LOCOMOTIVES</u>                                       |    |    |    |    |    |    |    | RIGBY TRADE LIMITED                              | X  | X  | X  | X  |    | X  |    |
| KESSLER TECH (CANADA) INC.                               | X  | X  |    |    |    |    | X  | SEENA INTERNATIONAL CORPORATION                  |    |    | X  |    |    |    |    |
|                                                          |    |    |    |    |    |    |    | SINOCAN HOLDINGS LIMITED                         |    | X  |    |    |    |    |    |
| <u>LUGGAGE *****</u>                                     |    |    |    |    |    |    |    | SINOTEK INTERNATIONAL (1986) INC.                |    | X  |    |    |    |    | X  |
| <u>LUGGAGE NES</u>                                       |    |    |    |    |    |    |    | T.S.S. IMPEX                                     |    | X  | X  |    |    |    |    |
| CRINCO LIMITED                                           |    |    |    |    |    |    | X  | THE ODOUO WORLD ENTERPRISES                      | X  | X  |    | X  |    |    |    |
| J & J TRADING                                            |    |    |    |    | X  |    |    | TRANS WORLD DISTRIBUTORS CORPORATION             |    |    |    |    |    |    | X  |
| THE ODOUO WORLD ENTERPRISES                              | X  | X  |    | X  |    |    |    | TRENTON MACHINE TOOL                             | X  | X  | X  |    |    |    | X  |
|                                                          |    |    |    |    |    |    |    | VATRA LTEE                                       |    |    |    |    |    |    | X  |
| <u>SUITCASES AND TRAVELLING BAGS</u>                     |    |    |    |    |    |    |    | WACTOL ENTERPRISES LIMITED                       | X  | X  | X  |    |    |    | X  |
| SARBET MARKETING DIV. OF 836067 ONT. INC.                |    |    |    |    |    |    | X  | WARD BEDAS (CANADA) LIMITED                      | X  | X  | X  | X  |    |    |    |
| TRADESULT/CANADA                                         | X  | X  |    |    |    | X  | X  | YBM CANADA INTERNATIONAL (IMPEX) INC.            |    |    | X  |    |    |    |    |
|                                                          |    |    |    |    |    |    |    | ZADAM INTERNATIONAL                              |    |    | X  |    |    |    |    |
| <u>MACHINERY &amp; EQUIPMENT, OTHER AGRICULTURAL *</u>   |    |    |    |    |    |    |    | <u>CATTLE STALLS, PENS, STANCHIONS AND PARTS</u> |    |    |    |    |    |    |    |
| <u>AGRICULTURAL EDGE TOOLS AND BLADES</u>                |    |    |    |    |    |    |    | CANEDEX LIMITED                                  | X  | X  | X  | X  | X  | X  |    |
| RIGBY TRADE LIMITED                                      | X  | X  | X  | X  |    | X  |    | HORSEHART INTERNATIONAL                          |    |    |    | X  |    |    |    |
|                                                          |    |    |    |    |    |    |    | <u>FARM IRRIGATION SYSTEMS AND PARTS</u>         |    |    |    |    |    |    |    |
| <u>AGRICULTURAL MACHINERY, EQUIPMENT &amp; PARTS NES</u> |    |    |    |    |    |    |    | AGRICULTURAL DEVELOPMENT CORP. OF SASK.          | X  | X  | X  | X  | X  | X  |    |
| AGRICULTURAL DEVELOPMENT CORP. OF SASK.                  | X  | X  | X  | X  | X  | X  | X  | CAN-AFRIC ENTERPRISES INC.                       | X  |    |    |    |    |    |    |
| ALPAC TRADING COMPANY LTD.                               |    | X  |    |    |    |    |    | J.R. WELLINGTON EXPORT CORPORATION               | X  |    | X  |    |    |    | X  |
| BACON INTERNATIONAL MARKETING LTD.                       | X  |    | X  |    |    |    |    | MABUK TRADING INC.                               | X  |    |    |    |    |    |    |
| BEROCAN INC.                                             | X  |    |    |    |    |    |    | RAMSEN ENGINEERING ASSOCIATES INC.               |    |    |    |    |    |    | X  |
|                                                          |    |    |    |    |    |    |    | WACTOL ENTERPRISES LIMITED                       | X  | X  | X  |    |    |    | X  |

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                                              | AF | AA | ME | WE | EE | SA | BA |                                                             | AF | AA | ME | WE | EE | SA | BA |
|--------------------------------------------------------------|----|----|----|----|----|----|----|-------------------------------------------------------------|----|----|----|----|----|----|----|
| 3T INTERNATIONAL INC.                                        |    |    | X  |    |    |    |    | PNE EXPORTATION INC.                                        | X  | X  | X  | X  |    | X  | X  |
| <u>FARM LOADERS, ATTACHMENTS FOR TRACTORS</u>                |    |    |    |    |    |    |    | <u>FISH PREPARING MACHINERY AND PARTS</u>                   |    |    |    |    |    |    |    |
| WACTOL ENTERPRISES LIMITED                                   | X  | X  | X  |    |    | X  |    | CANEXD LIMITED                                              | X  | X  | X  | X  | X  | X  | X  |
| <u>FEEDERS/FEED COOKER/TANK HEATER FARM TYP &amp; PTS</u>    |    |    |    |    |    |    |    | REGOR INTERNATIONAL INC.                                    | X  |    |    |    |    |    | X  |
| CANEXD LIMITED                                               | X  | X  | X  | X  | X  | X  |    | <u>FLOUR AND GRIST MILL MACHINERY, AND PARTS</u>            |    |    |    |    |    |    |    |
| VARAK TRADING CONSULTANTS INC.                               |    | X  |    |    |    |    |    | CAN-AFRIC ENTERPRISES INC.                                  | X  |    |    |    |    |    |    |
| <u>GRAIN LOADERS AND ELEVATORS, AND PARTS</u>                |    |    |    |    |    |    |    | GLOBE MARKETING INTERNATIONAL                               | X  | X  |    |    |    | X  | X  |
| ALDERBRANCH ENTERPRISES INC.                                 |    | X  | X  | X  |    |    | X  | HIR INTERNATIONAL LTD.                                      |    | X  | X  |    |    |    |    |
| HIR INTERNATIONAL LTD.                                       |    | X  | X  |    |    |    |    | HOLMAC TRADING                                              |    |    |    |    | X  |    |    |
| TRENTON MACHINE TOOL                                         | X  | X  | X  |    |    | X  |    | <u>FOOD PRODUCTS MACHINERY, EQUIPMENT &amp; PTS NES</u>     |    |    |    |    |    |    |    |
| <u>MACHINERY &amp; EQUIPMENT, PRINTING &amp; BOOKBINDING</u> |    |    |    |    |    |    |    | CANEXPORT TRANSCONTINENTAL LIMITED                          |    | X  | X  |    |    |    |    |
| <u>BOOKBINDING MACHINERY, EQUIPMENT AND PARTS</u>            |    |    |    |    |    |    |    | CETECO INTERNATIONAL CANADA                                 | X  | X  |    | X  |    | X  | X  |
| LOACH SYSTEMS INC.                                           |    | X  |    | X  |    |    | X  | L & R IMPORT EXPORT INC.                                    |    | X  |    |    |    | X  |    |
| <u>PLATES/ELECTROTYPE/STEREOTYPE/MATRICE ETC NES</u>         |    |    |    |    |    |    |    | PHARGO MANAGEMENT & CONSULTING LIMITED                      |    |    |    |    | X  |    |    |
| CANADIAN TRADERS LIMITED                                     | X  | X  | X  | X  |    | X  | X  | PNE EXPORTATION INC.                                        | X  | X  | X  | X  |    | X  | X  |
| <u>PRINTING INDUSTRIES MACHY, EQUIP &amp; PARTS NES</u>      |    |    |    |    |    |    |    | TRENTON MACHINE TOOL                                        | X  | X  | X  |    |    | X  |    |
| CANADIAN TRADERS LIMITED                                     | X  | X  | X  | X  |    | X  | X  | WOODHOUSE INTL. MARKETING (QUE.) INC.                       |    |    |    |    |    | X  | X  |
| CODE INTERNATIONAL INC.                                      | X  | X  |    |    |    | X  |    | <u>SLAUGHTERING &amp; MEAT PACKING IND MACHY, &amp; PTS</u> |    |    |    |    |    |    |    |
| PHARGO MANAGEMENT & CONSULTING LIMITED                       |    |    |    |    | X  |    |    | BRITISH COLUMBIA-THAI CORPORATION                           |    | X  |    |    |    |    | X  |
| PIERREFONDS IMPORT EXPORT CA LTEE                            | X  |    |    |    |    |    |    | CANEXD LIMITED                                              | X  | X  | X  | X  | X  | X  |    |
| THE OOURO WORLD ENTERPRISES                                  | X  | X  |    | X  |    |    |    | FREMAH INTERNATIONAL TRADING INC.                           |    | X  |    | X  |    | X  |    |
| 660431 ONTARIO INC.                                          |    |    |    |    |    |    | X  | ORAC INTERNATIONAL TRADING CO. LTD.                         | X  | X  | X  |    |    |    |    |
| <u>MACHINERY, FOOD/BEVERAGE &amp; TOBACCO INDUSTRIES</u>     |    |    |    |    |    |    |    | RIM PACIFIC IMPORT-EXPORT (1988) INC.                       | X  |    |    |    |    |    | X  |
| <u>BAKERY MACHINERY AND PARTS</u>                            |    |    |    |    |    |    |    | ZONE INTERNATIONALE AGENCE DE COMM. LTEE                    | X  |    |    |    |    |    | X  |
| IMECA INC.                                                   |    |    |    |    |    |    | X  | <u>MACHINERY, GENERAL PURPOSE INDUSTRIAL, OTHER</u>         |    |    |    |    |    |    |    |
| PNE EXPORTATION INC.                                         | X  | X  | X  | X  |    | X  | X  | <u>BOTTLE MACH TO WASH/FILL/CAP/SEAL/LABEL &amp; PTS</u>    |    |    |    |    |    |    |    |
| REGOR INTERNATIONAL INC.                                     | X  |    |    |    |    |    | X  | CVG INTERNATIONAL INC.                                      | X  | X  |    | X  |    | X  |    |
| <u>CIGARETTE MAKING MACHINERY AND PARTS</u>                  |    |    |    |    |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                    | X  |    |    |    |    |    |    |
| ACCORD INTERNATIONAL LEAF INC.                               |    | X  |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                                  |    |    |    |    |    |    |    |
| <u>DAIRY &amp; MILK PRODS PLANT MACHY, &amp; PTS NES</u>     |    |    |    |    |    |    |    | <u>CAN WASHING/FILLING/CLOSING/LABEL MACH &amp; PTS</u>     |    |    |    |    |    |    |    |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC.                     | X  |    |    |    |    | X  | X  | MITSUI & CO. (CANADA) LTD.                                  |    |    |    |    |    |    |    |
| CETECO INTERNATIONAL CANADA                                  | X  | X  |    | X  |    | X  | X  | <u>DUST COLL, AIR PURIFICATION/REL EQUIP, &amp; PTS</u>     |    |    |    |    |    |    |    |
| IMECA INC.                                                   |    |    |    |    |    |    | X  | ECOTHERM INC.                                               |    |    | X  |    |    |    |    |
| MOOT CONSOLIDATED INTERNATIONAL LTD.                         | X  |    |    |    |    | X  | X  | IRASCO-INTL. BUYERS & SELLERS CO.                           | X  | X  | X  | X  | X  | X  |    |
|                                                              |    |    |    |    |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                    | X  |    |    |    |    |    |    |
|                                                              |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                                  |    |    |    |    |    |    |    |
|                                                              |    |    |    |    |    |    |    | SINEX INTERNATIONAL                                         |    |    | X  |    |    |    |    |

CONTINUED....



# TRADING HOUSES BY PRODUCT

|                                                         | AF | AA | ME | WE | EE | SA | NA |                                                          | AF | AA | ME | WE | EE | SA | NA |
|---------------------------------------------------------|----|----|----|----|----|----|----|----------------------------------------------------------|----|----|----|----|----|----|----|
| <b>FOUNDRY EQUIPMENT AND PARTS NES</b>                  |    |    |    |    |    |    |    | <b>INDUSTRIAL DRYING MACHINERY AND PARTS NES</b>         |    |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                | X  |    |    |    |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 | X  |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    | X  |
| <b>GENERAL PURPOSE INDUSTRIAL MACHY &amp; PARTS NES</b> |    |    |    |    |    |    |    | <b>INDUSTRIAL FILTERING MACHY, FILTERS &amp; PTS NES</b> |    |    |    |    |    |    |    |
| A.V. ENERGY INC.                                        |    |    | X  |    |    |    |    | MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    |
| BACCARO TRADING COMPANY LIMITED                         | X  |    |    | X  |    |    | X  | <b>INDUSTRIAL SEPARATORS, CENTRIFUGAL, &amp; PTS NES</b> |    |    |    |    |    |    |    |
| CAN-AFRIC ENTERPRISES INC.                              | X  |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    |
| CANADIAN SHORING SYSTEMS (CSS) INC.                     |    |    |    |    |    |    | X  | <b>INDUSTRIAL SPRAYING EQUIPMENT AND PARTS</b>           |    |    |    |    |    |    |    |
| CANADIAN TRANS WORLD SUPPLIERS LTD.                     |    |    |    |    | X  |    |    | HOLMVALL INTERNATIONAL TRADING INC                       |    |    |    | X  |    | X  | X  |
| CANDEV TRADING CO. INC.                                 |    |    |    |    |    |    | X  | MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    |
| CANDRIN HOUSE TRADING COMPANY LTD.                      |    |    | X  |    | X  |    |    | <b>INDUSTRIAL STAPLERS, STITCHERS, TACKERS &amp; PTS</b> |    |    |    |    |    |    |    |
| CANPAK INTRNATIONAL LTD.                                |    |    | X  |    |    |    |    | MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    |
| CORIMPEX INTERNATIONAL INC.                             |    |    | X  |    |    |    | X  | NJM INTERSTONE INC.                                      |    |    | X  |    |    |    |    |
| DELTONIC TRADING CORP.                                  |    |    |    |    |    |    | X  | <b>INDUSTRIAL STEAM CLEANING EQUIPMENT AND PARTS</b>     |    |    |    |    |    |    |    |
| EVROM INTERNATIONAL INC.                                | X  | X  |    | X  |    | X  | X  | MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    |
| FIRST CANADIAN CONNECTIONS MKTG. CORP.                  |    |    | X  | X  | X  |    | X  | <b>LUBRICATION EQUIPMENT AND PARTS</b>                   |    |    |    |    |    |    |    |
| FIRST MCCARTHY CAPITAL CORPORATION                      |    |    | X  |    |    | X  | X  | HOLMVALL INTERNATIONAL TRADING INC                       |    |    |    | X  |    | X  | X  |
| GLOBE MARKETING INTERNATIONAL                           | X  | X  |    |    |    | X  | X  | MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    |
| INTERNATIONAL MARKETING SERVICES                        |    |    | X  | X  |    |    | X  | WACTOL ENTERPRISES LIMITED                               |    | X  | X  | X  |    | X  |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                | X  |    |    |    |    |    |    | <b>PACKAGING MACHINERY AND PARTS NES</b>                 |    |    |    |    |    |    |    |
| IRETON INTERNATIONAL BARTER INC.                        |    |    | X  |    |    |    |    | ALLTRADE ENTERPRISES LIMITED                             |    |    |    |    |    | X  | X  |
| J.C. DE LA RIVIERE ASSOCIATES LTD.                      |    |    |    |    |    |    | X  | BRITISH COLUMBIA-THAI CORPORATION                        |    |    | X  |    |    |    | X  |
| KESSLER TECH (CANADA) INC.                              | X  | X  |    |    |    |    | X  | CAN-NAM TRIMEX INC.                                      |    |    | X  |    |    |    |    |
| MATSON TRADING HOUSE                                    |    |    | X  | X  | X  |    |    | CITACO INTERNATIONAL TRADING INC.                        |    |    |    | X  |    |    |    |
| MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 | X  |    |    |    |    |    |    |
| OFFSHORE MARKETING INTERNATIONAL                        |    |    |    |    | X  |    | X  | LOACH SYSTEMS INC.                                       |    |    | X  |    | X  |    | X  |
| PROFESSIONAL SANITATION PRODUCTS LTD.                   |    |    |    |    |    |    | X  | MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    |
| REGOR INTERNATIONAL INC.                                | X  |    |    |    |    |    | X  | PIERREFONDS IMPORT EXPORT CA LTEE                        | X  |    |    |    |    |    |    |
| S. MALHI ENTERPRISES                                    |    |    | X  |    |    |    |    | RIM PACIFIC IMPORT-EXPORT (1988) INC.                    |    |    | X  |    |    |    | X  |
| SAUDI ARABIAN-CANADIAN BUSINESS CORP.                   |    |    |    | X  |    |    |    | SANNA TRADING CO. LTD.                                   |    |    | X  |    |    |    | X  |
| TRADEGLOBE CONSULTING LTD                               |    |    | X  |    |    |    | X  | TIM-TECH INDUSTRIES LTD.                                 |    |    |    |    |    |    | X  |
| WARD BEDAS (CANADA) LIMITED                             | X  | X  | X  | X  |    |    |    | VILLA NOVA INTL. IMPORT EXPORT INC.                      |    |    |    | X  |    |    |    |
| WESTLUND INTERNATIONAL TECHNOLOGIES INC                 |    |    |    |    |    |    | X  | <b>STRAPPING MACHINERY, EQUIPMENT AND PARTS</b>          |    |    |    |    |    |    |    |
| ZAIDAM INTERNATIONAL                                    |    |    |    | X  |    |    |    | MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    |
| <b>HEAT EXCHANGERS, INDUSTRIAL, AND PARTS</b>           |    |    |    |    |    |    |    |                                                          |    |    |    |    |    |    |    |
| GEMSET SUPPLY & SERVICE INC.                            |    |    | X  |    |    |    |    |                                                          |    |    |    |    |    |    |    |
| GLACEN INC.                                             |    |    |    |    | X  |    | X  |                                                          |    |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                | X  |    |    |    |    |    |    |                                                          |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    |                                                          |    |    |    |    |    |    |    |
| <b>HEAT SEALING MACHINERY AND PARTS</b>                 |    |    |    |    |    |    |    |                                                          |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    |                                                          |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                                         | AF | AA | ME | WE | EE | SA | NA |                                                             | AF | AA | ME | WE | EE | SA | NA |
|---------------------------------------------------------|----|----|----|----|----|----|----|-------------------------------------------------------------|----|----|----|----|----|----|----|
| <u>WRAPPING AND LABELLING MACHINERY &amp; PARTS NES</u> |    |    |    |    |    |    |    | <u>METALWORKING MACHINERY AND PARTS NES</u>                 |    |    |    |    |    |    |    |
| LOACH SYSTEMS INC.                                      |    | X  |    | X  |    |    | X  | I.S. TRADING CORPORATION                                    |    | X  |    | X  |    |    | X  |
| MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    | J.C. DE LA RIVIERE ASSOCIATES LTD.                          |    |    |    |    |    |    | X  |
| <u>MACHINERY, HOISTING *****</u>                        |    |    |    |    |    |    |    | LTC TRADING INC.                                            |    | X  |    |    |    |    | X  |
| <u>CRANES AND DERRICKS</u>                              |    |    |    |    |    |    |    | <u>ROLLING MILL MACHINERY AND PARTS NES</u>                 |    |    |    |    |    |    |    |
| CETECO INTERNATIONAL CANADA                             |    | X  | X  |    | X  |    | X  | C-TRAM DEVELOPMENT INC.                                     |    |    | X  |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                |    | X  |    |    |    |    |    | INTERNATIONAL TRADE SERVICES COMPANY                        |    | X  | X  |    |    |    |    |
| MORGISTEN EXPORT CANADA LTD.                            |    |    |    |    | X  |    |    | MUTUAL FOREST INDUSTRIES LTD.                               |    | X  | X  |    |    |    |    |
| PITMAN MFG. CO. INC. INTERNATIONAL DIV.                 |    | X  | X  | X  |    |    | X  | <u>WELDING APPARATUS, EQUIPMENT AND PARTS NES</u>           |    |    |    |    |    |    |    |
| REGOR INTERNATIONAL INC.                                |    | X  |    |    |    |    | X  | BADY (IN-EX) INTERNATIONAL INC.                             |    | X  | X  | X  | X  | X  | X  |
| SANLIEW TRADING COMPANY                                 |    |    | X  | X  |    |    | X  | FRANK ROBY EXPORTING CO.                                    |    |    | X  | X  |    |    | X  |
| WACTOL ENTERPRISES LIMITED                              |    | X  | X  | X  |    |    | X  | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                    |    | X  |    |    |    |    |    |
| <u>HOISTING MACHINERY AND PARTS NES</u>                 |    |    |    |    |    |    |    | QUALITAS INTERNATIONAL INC.                                 |    | X  |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                |    | X  |    |    |    |    |    | <u>WIRE AND METAL RIBBON FORMING MACHINES, &amp; PTS</u>    |    |    |    |    |    |    |    |
| <u>INDUSTRIAL HOISTS AND LIFTS</u>                      |    |    |    |    |    |    |    | J.C. DE LA RIVIERE ASSOCIATES LTD.                          |    |    |    |    |    |    | X  |
| GENSET SUPPLY & SERVICE INC.                            |    |    | X  |    |    |    |    | <u>MACHINERY, OTHER SPECIAL INDUSTRY *****</u>              |    |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                |    | X  |    |    |    |    |    | <u>CHEMICAL AND PHARM PRODS IND MACHY, EQUIP/PTS</u>        |    |    |    |    |    |    |    |
| PITMAN MFG. CO. INC. INTERNATIONAL DIV.                 |    | X  | X  | X  |    |    | X  | CHEMO INTERNATIONAL LTD.                                    |    |    |    |    |    |    | X  |
| TRENTON MACHINE TOOL                                    |    | X  | X  | X  |    |    | X  | MITSUBISHI CANADA LTD.                                      |    | X  | X  | X  | X  | X  | X  |
| <u>PARTS OF CRANES AND DERRICKS</u>                     |    |    |    |    |    |    |    | QUENICAN INC.                                               |    |    |    |    |    |    | X  |
| CRANE SUPPLY                                            |    | X  |    |    |    |    | X  | WESTLUND INTERNATIONAL TECHNOLOGIES INC                     |    |    |    |    |    |    | X  |
| REGOR INTERNATIONAL INC.                                |    | X  |    |    |    |    | X  | <u>CLAY &amp; CONCRETE PRODS IND MACHY, &amp; PTS NES</u>   |    |    |    |    |    |    |    |
| <u>WINCHES AND WINDLASSES</u>                           |    |    |    |    |    |    |    | EXPERT EXPORT LTD.                                          |    |    |    |    |    |    | X  |
| LLOYD'S INTERNATIONAL AUTOMOTIVE BROKERS                |    |    |    | X  | X  |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                    |    | X  |    |    |    |    |    |
| <u>MACHINERY, METALWORKING *****</u>                    |    |    |    |    |    |    |    | RIGBY TRADE LIMITED                                         |    | X  | X  | X  | X  |    | X  |
| <u>CUTTING &amp; FORMING TOOLS FOR M/M MACHY NES</u>    |    |    |    |    |    |    |    | <u>COMMERCIAL FISHING INDUSTRY EQUIP, &amp; PTS NES</u>     |    |    |    |    |    |    |    |
| GENSET SUPPLY & SERVICE INC.                            |    |    | X  |    |    |    |    | GREAT WHITE NORTH LTD.                                      |    | X  | X  | X  | X  | X  | X  |
| GREAT WHITE NORTH LTD.                                  |    | X  | X  | X  | X  | X  | X  | NIKKA INDUSTRIES LTD.                                       |    |    |    |    |    |    | X  |
| <u>ELECTRIC WELDING APPARATUS AND PARTS</u>             |    |    |    |    |    |    |    | REGOR INTERNATIONAL INC.                                    |    | X  |    |    |    |    | X  |
| BADY (IN-EX) INTERNATIONAL INC.                         |    | X  | X  | X  | X  | X  | X  | RIGBY TRADE LIMITED                                         |    | X  | X  | X  | X  |    | X  |
| <u>MACHINE TOOLS, METALWORKING, AND PARTS NES</u>       |    |    |    |    |    |    |    | TESCO TRADING CO. LTD.                                      |    | X  |    |    |    |    |    |
| AXEWOOD COMPANY LIMITED                                 |    | X  |    |    |    |    | X  | <u>ELECTRIC &amp; ELECTRONIC IND MACHY, EQUIP &amp; PTS</u> |    |    |    |    |    |    |    |
| TRANS WORLD DISTRIBUTORS CORPORATION                    |    |    |    |    |    |    | X  | METRO INTERNATIONAL TRADING COMPANY                         |    | X  |    |    |    |    | X  |
|                                                         |    |    |    |    |    |    |    | <u>PLASTICS MOLDING MACHINERY AND PARTS NES</u>             |    |    |    |    |    |    |    |
|                                                         |    |    |    |    |    |    |    | G.K. SUN INTL. TRADING CO. LTD.                             |    | X  |    |    |    |    |    |
|                                                         |    |    |    |    |    |    |    | SINOTEK INTERNATIONAL (1986) INC.                           |    | X  |    |    |    |    | X  |

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                                              | AF | AA | ME | WE | EE | SA | NA |                                                              | AF | AA | ME | WE | EE | SA | NA |
|--------------------------------------------------------------|----|----|----|----|----|----|----|--------------------------------------------------------------|----|----|----|----|----|----|----|
| <b>SPECIAL INDUSTRY MACHINERY, EQUIP &amp; PTS NES</b>       |    |    |    |    |    |    |    | <b>CHAIN SAWS</b>                                            |    |    |    |    |    |    |    |
| C-TRAN DEVELOPMENT INC.                                      |    |    | X  |    |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                     | X  |    |    |    |    |    |    |
| CANADIAN TRADERS LIMITED                                     | X  | X  | X  | X  |    | X  | X  | MODERNA CANADA                                               |    |    |    |    |    |    | X  |
| CANDEV TRADING CO. INC.                                      |    |    |    |    |    | X  |    | <b>SAWS &amp; SAWMILL MACHINERY, EQUIPMENT &amp; PTS NES</b> |    |    |    |    |    |    |    |
| COLEMAN & COLEMAN INC.                                       | X  |    | X  |    |    |    | X  | CAN-AFRIC ENTERPRISES INC.                                   | X  |    |    |    |    |    |    |
| CORIMPEX INTERNATIONAL INC.                                  |    | X  |    |    |    |    | X  | GLOBE MARKETING INTERNATIONAL                                | X  | X  |    |    |    | X  | X  |
| LES PIECES ARBROBEC CANADA LTEE                              | X  |    |    | X  | X  | X  |    | HYD-MECH SAWS LTD.                                           |    |    |    | X  |    |    | X  |
| MATSON TRADING HOUSE                                         |    | X  | X  | X  |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                     | X  |    |    |    |    |    |    |
| MODERNA CANADA                                               |    |    |    |    |    | X  |    | J. PHILIP HUMFREY INTERNATIONAL INC.                         |    |    |    |    |    |    | X  |
| MORGISTEN EXPORT CANADA LTD.                                 |    |    |    | X  |    |    |    | LES SECHOIRS URAKEN INC.                                     |    |    |    |    |    |    | X  |
| NORSTREAM INTERTEC INC.                                      | X  | X  | X  | X  |    | X  | X  | REGOR INTERNATIONAL INC.                                     | X  |    |    |    |    | X  |    |
| SEATECH TRADING LTD.                                         |    | X  |    |    |    |    |    | VATRA LTEE                                                   |    |    |    |    |    |    | X  |
| SENEY ENTERPRISES INC.                                       |    | X  |    |    |    |    | X  | WARD BEDAS (CANADA) LIMITED                                  | X  | X  | X  | X  |    |    |    |
| TESCO TRADING CO. LTD.                                       |    | X  |    |    |    |    |    | <b>WOODWORKING MACHINERY, EQUIPMENT &amp; PARTS NES</b>      |    |    |    |    |    |    |    |
| THERMAL & HYDRAULIC EQUIPMENT LIMITED                        |    | X  |    |    |    | X  | X  | CONCISE EXPORTISE LTD                                        | X  | X  |    | X  | X  | X  | X  |
| THYSSEN CANADA LIMITED                                       |    |    |    |    | X  | X  |    | CVG INTERNATIONAL INC.                                       | X  | X  |    | X  |    | X  |    |
| WEST-COTT INTERNATIONAL INC.                                 | X  | X  |    |    |    |    | X  | GREAT WHITE NORTH LTD.                                       | X  | X  | X  | X  | X  | X  | X  |
| <b>MACHINERY, PULP AND PAPER INDUSTRIES *****</b>            |    |    |    |    |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                     | X  |    |    |    |    |    |    |
| <b>PAPER &amp; PAPERBOARD CONVERTING MACHY &amp; PTS NES</b> |    |    |    |    |    |    |    | LES PIECES ARBROBEC CANADA LTEE                              | X  |    | X  | X  | X  |    |    |
| MITSUI & CO. (CANADA) LTD.                                   |    |    |    |    |    |    |    | REGOR INTERNATIONAL INC.                                     | X  |    |    |    |    | X  |    |
| QUENICAN INC.                                                |    |    |    |    |    | X  |    | RESOURCE OUTFITTERS INTERNATIONAL                            | X  | X  |    |    |    | X  |    |
| <b>PAPER MILL MACHINERY AND PARTS NES</b>                    |    |    |    |    |    |    |    | TRANS WORLD DISTRIBUTORS CORPORATION                         |    |    |    |    |    | X  |    |
| CANAWIN PACIFIC FINANCE (INTL.) LTD.                         |    |    | X  |    |    |    |    | VATRA LTEE                                                   |    |    |    |    |    | X  |    |
| MITSUI & CO. (CANADA) LTD.                                   |    |    |    |    |    |    |    | <b>MACHINES FOR PREP CROPS FOR MARKET OR USE *</b>           |    |    |    |    |    |    |    |
| PANDIT INTERNATIONAL                                         | X  | X  | X  |    |    | X  |    | <b>MACH/EQUIP FOR PREP CROPS FOR MARKET &amp; PTS NES</b>    |    |    |    |    |    |    |    |
| TIM-TECH INDUSTRIES LTD.                                     |    |    |    |    |    |    | X  | CITACO INTERNATIONAL TRADING INC.                            |    |    | X  |    |    |    |    |
| TRENTON MACHINE TOOL                                         | X  | X  | X  |    |    | X  |    | HIR INTERNATIONAL LTD.                                       |    | X  | X  |    |    |    |    |
| <b>PULP MILL MACHINERY AND PARTS</b>                         |    |    |    |    |    |    |    | <b>MACHY &amp; EQUIP, CONSTRUCTION AND MAINTENANCE</b>       |    |    |    |    |    |    |    |
| CAN-NAM TRIMEX INC.                                          |    |    | X  |    |    |    |    | <b>CONCRETE BLOCK MACHINES AND PARTS</b>                     |    |    |    |    |    |    |    |
| COLEMAN ASSOCIATES (CONSULTING) LTD.                         |    |    | X  |    |    |    |    | WACTOL ENTERPRISES LIMITED                                   | X  | X  | X  |    |    | X  |    |
| MITSUI & CO. (CANADA) LTD.                                   |    |    |    |    |    |    |    | WARD BEDAS (CANADA) LIMITED                                  | X  | X  | X  | X  |    |    |    |
| PANDIT INTERNATIONAL                                         | X  | X  | X  |    |    | X  |    | <b>CONCRETE CONSTRUCTION FORMS, METAL</b>                    |    |    |    |    |    |    |    |
| TRENTON MACHINE TOOL                                         | X  | X  | X  |    |    | X  |    | MIDEX INTERNATIONAL INC.                                     |    |    |    |    |    |    | X  |
| <b>ROLLS, FOR USE IN THE MFR OF PAPER, &amp; PARTS</b>       |    |    |    |    |    |    |    | WACTOL ENTERPRISES LIMITED                                   | X  | X  | X  |    |    | X  |    |
| MITSUI & CO. (CANADA) LTD.                                   |    |    |    |    |    |    |    | <b>CONCRETE PAVING EQUIP/PLANT TO BATCH/MIX &amp; PTS</b>    |    |    |    |    |    |    |    |
| <b>MACHINERY, WOODWORKING *****</b>                          |    |    |    |    |    |    |    | HOLMVALL INTERNATIONAL TRADING INC                           |    |    |    |    | X  | X  | X  |
|                                                              |    |    |    |    |    |    |    | TRENTON MACHINE TOOL                                         | X  | X  | X  |    |    | X  |    |

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                                               | AF | AA | ME | WE | EE | SA | NA |                                                               | AF | AA | ME | WE | EE | SA | NA |
|---------------------------------------------------------------|----|----|----|----|----|----|----|---------------------------------------------------------------|----|----|----|----|----|----|----|
| <b>WACTOL ENTERPRISES LIMITED</b>                             | X  | X  | X  |    |    | X  |    | <b>SCAFFOLDING EQUIPMENT, DEMOUNTABLE</b>                     |    |    |    |    |    |    |    |
| <b>CONCRETE, PLASTER &amp; MORTAR MIXERS, PORT, &amp; PTS</b> |    |    |    |    |    |    |    | <b>A.D. BURFORD INTERNATIONAL LIMITED</b>                     | X  | X  | X  | X  |    |    | X  |
| <b>WACTOL ENTERPRISES LIMITED</b>                             | X  | X  | X  |    |    | X  |    | <b>CANADIAN SHORING SYSTEMS (CSS) INC.</b>                    |    |    |    |    |    |    | X  |
| <b>CONSTRUCTION &amp; MTCE MACHY, EQUIP &amp; PARTS NES</b>   |    |    |    |    |    |    |    | <b>INTERNATIONAL TECHNICAL SUPPLY (ITS) INC</b>               | X  |    |    |    |    |    |    |
| <b>CANADIAN SHORING SYSTEMS (CSS) INC.</b>                    |    |    |    |    |    | X  |    | <b>SWEEPERS FOR RD &amp; ST/SNOW REMOVAL EQUIP &amp; PTS</b>  |    |    |    |    |    |    |    |
| <b>CANEXPORT TRANSCONTINENTAL LIMITED</b>                     |    | X  | X  |    |    |    |    | <b>BRITNELL TRADING INC.</b>                                  |    |    |    | X  |    |    | X  |
| <b>D'JOVIAN INTERNATIONAL MERCHANTS LTD.</b>                  |    | X  | X  | X  |    | X  | X  | <b>GLOBE MARKETING INTERNATIONAL</b>                          | X  | X  |    |    |    | X  | X  |
| <b>FREMAH INTERNATIONAL TRADING INC.</b>                      |    | X  |    | X  |    | X  |    | <b>J.R. WELLINGTON EXPORT CORPORATION</b>                     | X  |    | X  |    |    | X  |    |
| <b>GREAT WHITE NORTH LTD.</b>                                 | X  | X  | X  | X  | X  | X  | X  | <b>LAURENTIDE SNOW REMOVAL LTD.</b>                           |    |    |    |    |    |    | X  |
| <b>HIR INTERNATIONAL LTD.</b>                                 |    | X  | X  |    |    |    |    | <b>VATRA LTEE</b>                                             |    |    |    |    |    | X  |    |
| <b>INTERINCO MACHINERY CORPORATION</b>                        | X  |    |    |    |    | X  |    | <b>WACHY &amp; EQUIP, CULTIVATING &amp; CROP PROTECTION</b>   |    |    |    |    |    |    |    |
| <b>INTERNATIONAL TECHNICAL SUPPLY (ITS) INC</b>               | X  |    |    |    |    |    |    | <b>CULTIVATORS, WEEDERS AND PARTS</b>                         |    |    |    |    |    |    |    |
| <b>J. PASCAL INC.</b>                                         | X  | X  | X  |    |    | X  |    | <b>AGMAR INTERNATIONAL EQUIPMENT INC.</b>                     |    | X  |    |    |    |    |    |
| <b>METRO INTERNATIONAL TRADING COMPANY</b>                    |    | X  |    |    |    | X  |    | <b>WACTOL ENTERPRISES LIMITED</b>                             | X  | X  | X  |    |    | X  |    |
| <b>PROFESSIONAL SANITATION PRODUCTS LTD.</b>                  |    |    |    |    |    | X  |    | <b>SPRAYERS/CROP PROTECTION MACH/EQUIP &amp; PTS NES</b>      |    |    |    |    |    |    |    |
| <b>RIGBY TRADE LIMITED</b>                                    | X  | X  | X  | X  |    | X  |    | <b>CITACO INTERNATIONAL TRADING INC.</b>                      |    |    | X  |    |    |    |    |
| <b>SAUDI ARABIAN-CANADIAN BUSINESS CORP.</b>                  |    |    | X  |    |    |    |    | <b>HIR INTERNATIONAL LTD.</b>                                 |    | X  | X  |    |    |    |    |
| <b>SECI (SERVICE ET EQUIPEMENT CDN) INC.</b>                  | X  |    |    |    |    |    |    | <b>J.R. WELLINGTON EXPORT CORPORATION</b>                     | X  |    | X  |    |    | X  |    |
| <b>T.S.S. IMPEX</b>                                           |    | X  | X  |    |    |    |    | <b>PROFESSIONAL SANITATION PRODUCTS LTD.</b>                  |    |    |    |    |    | X  |    |
| <b>TRENTON MACHINE TOOL</b>                                   | X  | X  | X  |    |    | X  |    | <b>WACTOL ENTERPRISES LIMITED</b>                             | X  | X  | X  |    |    | X  |    |
| <b>TRONCO INTERNATIONAL</b>                                   |    | X  |    | X  |    | X  | X  | <b>WACHY &amp; EQUIP, DAIRY FARM, POULTRY FARM/APIARY</b>     |    |    |    |    |    |    |    |
| <b>VATRA LTEE</b>                                             |    |    |    |    |    | X  |    | <b>POULTRY FARM &amp; APIARY MACHY, EQUIP &amp; PTS NES</b>   |    |    |    |    |    |    |    |
| <b>WACTOL ENTERPRISES LIMITED</b>                             | X  | X  | X  |    |    | X  |    | <b>CAN-AFRI: ENTERPRISES INC.</b>                             | X  |    |    |    |    |    |    |
| <b>WARD BEDAS (CANADA) LIMITED</b>                            | X  | X  | X  | X  |    |    |    | <b>CANEDX LIMITED</b>                                         | X  | X  | X  | X  | X  | X  | X  |
| <b>ZAIDAM INTERNATIONAL</b>                                   |    |    | X  |    |    |    |    | <b>CITACO INTERNATIONAL TRADING INC.</b>                      |    |    | X  |    |    |    |    |
| <b>ZNIDAR BROS. (1982) INC.</b>                               |    | X  | X  |    |    |    |    | <b>FREMAH INTERNATIONAL TRADING INC.</b>                      | X  |    | X  |    |    | X  |    |
| <b>GRADERS, SELF-PPLD/ MOST ROAD SCRAPPERS &amp; PTS</b>      |    |    |    |    |    |    |    | <b>SCOTTHALL LIMITED</b>                                      | X  |    | X  |    |    | X  |    |
| <b>J.R. WELLINGTON EXPORT CORPORATION</b>                     | X  |    | X  |    |    | X  |    | <b>WACHY &amp; EQUIP, DRILLING/EXCAV/MINING/OIL &amp; GAS</b> |    |    |    |    |    |    |    |
| <b>WACTOL ENTERPRISES LIMITED</b>                             | X  | X  | X  |    |    | X  |    | <b>BULDOZING, ANGLE-DOZING &amp; SIM EQUIP, &amp; PTS</b>     |    |    |    |    |    |    |    |
| <b>RIPPER UNITS AND PARTS</b>                                 |    |    |    |    |    |    |    | <b>INTERNATIONAL TECHNICAL SUPPLY (ITS) INC</b>               | X  |    |    |    |    |    |    |
| <b>WACTOL ENTERPRISES LIMITED</b>                             | X  | X  | X  |    |    | X  |    | <b>Q-LUBE MIRABEC INC.</b>                                    | X  | X  | X  | X  |    |    | X  |
| <b>ROAD, RLVY/AIRPORT CONST/MTCE-OF-WAY MACHY/PTS</b>         |    |    |    |    |    |    |    | <b>VATRA LTEE</b>                                             |    |    |    |    |    |    | X  |
| <b>CANDEV TRADING CO. INC.</b>                                |    |    |    |    |    | X  |    | <b>WACTOL ENTERPRISES LIMITED</b>                             | X  | X  | X  |    |    | X  |    |
| <b>J.R. WELLINGTON EXPORT CORPORATION</b>                     | X  |    | X  |    |    | X  |    | <b>COMBINATION BACK HOE &amp; FRONT END LOADER MACH</b>       |    |    |    |    |    |    |    |
| <b>WACTOL ENTERPRISES LIMITED</b>                             | X  | X  | X  |    |    | X  |    | <b>TRENTON MACHINE TOOL</b>                                   | X  | X  | X  |    |    | X  |    |
| <b>ROLLERS, ROAD, AND PARTS</b>                               |    |    |    |    |    |    |    |                                                               |    |    |    |    |    |    |    |
| <b>J.R. WELLINGTON EXPORT CORPORATION</b>                     | X  |    | X  |    |    | X  |    |                                                               |    |    |    |    |    |    |    |



# TRADING HOUSES BY PRODUCT

|                                                                | AF | AA | ME | WE | EE | SA | NA |                                                              | AF | AA | ME | WE | EE | SA | NA |
|----------------------------------------------------------------|----|----|----|----|----|----|----|--------------------------------------------------------------|----|----|----|----|----|----|----|
| <b>CORE DRILLS AND CORE DRILL BITS, AND PARTS</b>              |    |    |    |    |    |    |    | <b>ORE PROCESS/METALLURGICAL MACH/EQUIP &amp; PTS NES</b>    |    |    |    |    |    |    |    |
| C.M.E. BLASTING & MINING EQUIPMENT LTD                         | X  | X  |    | X  |    | X  |    | COLEMAN ASSOCIATES (CONSULTING) LTD.                         |    | X  |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                       | X  |    |    |    |    |    |    | NELSON MACHINERY COMPANY LTD.                                |    | X  |    |    |    | X  | X  |
| LTC TRADING INC.                                               |    |    | X  |    |    |    | X  |                                                              |    |    |    |    |    |    |    |
| WACTOL ENTERPRISES LIMITED                                     | X  | X  | X  |    |    | X  |    | <b>PETROLEUM &amp; GAS FIELD PRODUCTION EQUIP. &amp; PTS</b> |    |    |    |    |    |    |    |
| <b>CRUSHING AND MILLING MACHINERY, AND PARTS</b>               |    |    |    |    |    |    |    | A.V. ENERGY INC.                                             |    | X  |    |    |    |    |    |
| NELSON MACHINERY COMPANY LTD.                                  |    | X  |    |    |    | X  | X  | C-TRAM DEVELOPMENT INC.                                      |    | X  |    |    |    |    |    |
| VATRA LTEE                                                     |    |    |    |    |    | X  |    | CAN-MAM TRIMEX INC.                                          |    | X  |    |    |    |    |    |
| WACTOL ENTERPRISES LIMITED                                     | X  | X  | X  |    |    | X  |    | CANEXPORT TRANSCONTINENTAL LIMITED                           |    | X  | X  |    |    |    |    |
| <b>EARTH DRILLING/BORING &amp; REL MACHY &amp; PTS NES</b>     |    |    |    |    |    |    |    | CANPAK INTERNATIONAL LTD.                                    |    | X  |    |    |    |    |    |
| DOTCO INC.                                                     |    |    |    |    | X  | X  | X  | D'JOVIAN INTERNATIONAL MERCHANTS LTD.                        |    | X  | X  | X  |    | X  | X  |
| WACTOL ENTERPRISES LIMITED                                     | X  | X  | X  |    |    | X  |    | DOTCO INC.                                                   |    |    |    |    | X  | X  | X  |
| <b>EXCAVATING, DREDGING &amp; LOADING MACHY, &amp; PTS NES</b> |    |    |    |    |    |    |    | INTERIMCO MACHINERY CORPORATION                              |    | X  |    |    |    | X  |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                       | X  |    |    |    |    |    |    | INTERSPAN INDUSTRIAL SALES INC.                              |    |    | X  | X  |    | X  | X  |
| WACTOL ENTERPRISES LIMITED                                     | X  | X  | X  |    |    | X  |    | METRO INTERNATIONAL TRADING COMPANY                          |    | X  |    |    |    |    | X  |
| <b>FRONT END LOADERS, FRONT END SHOVELS &amp; PARTS</b>        |    |    |    |    |    |    |    | <b>PETROLEUM, GAS &amp; COAL PRODS MACHY, &amp; PTS NES</b>  |    |    |    |    |    |    |    |
| EVIRON INTERNATIONAL INC.                                      | X  | X  |    | X  |    | X  |    | NOR-SUR RESOURCES LTD.                                       |    |    |    |    |    |    | X  |
| TRENTON MACHINE TOOL                                           | X  | X  | X  |    |    | X  |    | NORTHIDGE INTERNATIONAL (CANADA) LTD.                        |    |    | X  |    |    | X  |    |
| WACTOL ENTERPRISES LIMITED                                     | X  | X  | X  |    |    | X  |    | PANDIT INTERNATIONAL                                         |    | X  | X  | X  |    | X  |    |
| <b>MINING &amp; QUARRYING MACHY, EQUIP &amp; PARTS NES</b>     |    |    |    |    |    |    |    | QUALITAS INTERNATIONAL INC.                                  |    | X  |    |    |    |    |    |
| C.M.E. BLASTING & MINING EQUIPMENT LTD                         | X  | X  |    | X  |    | X  |    | RUDDY INTERNATIONAL                                          |    | X  | X  | X  | X  | X  | X  |
| C-TRAM DEVELOPMENT INC.                                        |    | X  |    |    |    |    |    | SECI (SERVICE ET EQUIPEMENT CDN) INC.                        |    | X  |    |    |    |    |    |
| CANADIAN TRADERS LIMITED                                       | X  | X  | X  | X  |    | X  | X  | T & A SALES ENTERPRISES (1986) LTD                           |    | X  |    |    |    |    | X  |
| DARECO INC.                                                    |    | X  | X  |    |    |    |    | <b>ROCK DRILL BITS NES</b>                                   |    |    |    |    |    |    |    |
| EVIRON INTERNATIONAL INC.                                      | X  | X  |    | X  |    | X  |    | INTERIMCO MACHINERY CORPORATION                              |    | X  |    |    |    |    | X  |
| HIR INTERNATIONAL LTD.                                         |    | X  | X  |    |    |    |    | INTERSPAN INDUSTRIAL SALES INC.                              |    |    | X  | X  |    | X  | X  |
| HOLMVALL INTERNATIONAL TRADING INC                             |    |    |    |    | X  |    | X  | METRO INTERNATIONAL TRADING COMPANY                          |    |    | X  |    |    |    | X  |
| INTERIMCO MACHINERY CORPORATION                                | X  |    |    |    |    | X  |    | RIGBY TRADE LIMITED                                          |    | X  | X  | X  | X  | X  |    |
| NJM INTERSTONE INC.                                            |    | X  |    |    |    |    |    | RUDDY INTERNATIONAL                                          |    | X  | X  | X  | X  | X  | X  |
| NELSON MACHINERY COMPANY LTD.                                  |    | X  |    |    |    | X  | X  | SECI (SERVICE ET EQUIPEMENT CDN) INC.                        |    | X  |    |    |    |    |    |
| NORDSUD EXCHANGE TRADE                                         | X  |    |    |    |    |    |    | <b>ROCK DRILL BITS, ROTARY TYPE</b>                          |    |    |    |    |    |    |    |
| RESOURCE OUTFITTERS INTERNATIONAL                              | X  | X  |    |    |    | X  |    | C.M.E. BLASTING & MINING EQUIPMENT LTD                       |    | X  | X  |    | X  |    | X  |
| RIGBY TRADE LIMITED                                            | X  | X  | X  | X  |    | X  |    | NOR-SUR RESOURCES LTD.                                       |    |    |    |    |    | X  |    |
| SECI (SERVICE ET EQUIPEMENT CDN) INC.                          | X  |    |    |    |    |    |    | WACTOL ENTERPRISES LIMITED                                   |    | X  | X  | X  |    |    | X  |
| SUN INTER-TECHNOLOGY CORP.                                     |    | X  |    |    |    |    | X  | <b>ROCK DRILL PARTS NES</b>                                  |    |    |    |    |    |    |    |
| VATRA LTEE                                                     |    |    |    |    |    |    | X  | C.M.E. BLASTING & MINING EQUIPMENT LTD                       |    | X  | X  |    | X  |    | X  |
| WACTOL ENTERPRISES LIMITED                                     | X  | X  | X  |    |    | X  |    | WACTOL ENTERPRISES LIMITED                                   |    | X  | X  | X  |    |    | X  |
| ZNIDAR BROS. (1982) INC.                                       |    | X  | X  |    |    |    |    | <b>ROCK DRILLS NES</b>                                       |    |    |    |    |    |    |    |
|                                                                |    |    |    |    |    |    |    | C.M.E. BLASTING & MINING EQUIPMENT LTD                       |    | X  | X  |    | X  |    | X  |

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                                            | AF | AA | ME | WE | EE | SA | NA |                                                           | AF | AA | ME | WE | EE | SA | NA |
|------------------------------------------------------------|----|----|----|----|----|----|----|-----------------------------------------------------------|----|----|----|----|----|----|----|
| WACTOL ENTERPRISES LIMITED                                 | X  | X  | X  |    |    | X  |    | <u>PTS/ATTACH/ACCESS FOR COMBINE REAPER-THRESHERS</u>     |    |    |    |    |    |    |    |
| <u>SCRAPERS, DIG-CARRY-HAUL TYPE, AND PARTS</u>            |    |    |    |    |    |    |    | AGMAR INTERNATIONAL EQUIPMENT INC.                        |    | X  |    |    |    |    |    |
| WACTOL ENTERPRISES LIMITED                                 | X  | X  | X  |    |    | X  |    | WACTOL ENTERPRISES LIMITED                                | X  | X  | X  |    |    |    | X  |
| <u>UNDERGROUND LOADERS AND PARTS</u>                       |    |    |    |    |    |    |    | <u>MACHY, SOIL PREPERATION, SEEDING &amp; FERTALIZING</u> |    |    |    |    |    |    |    |
| NELSON MACHINERY COMPANY LTD.                              |    | X  |    |    |    | X  | X  | <u>DISC HARROWS AND PARTS</u>                             |    |    |    |    |    |    |    |
| WACTOL ENTERPRISES LIMITED                                 | X  | X  | X  |    |    | X  |    | AGMAR INTERNATIONAL EQUIPMENT INC.                        |    | X  |    |    |    |    |    |
| <u>WELL DRILLING MACHINERY, APPARATUS AND PARTS</u>        |    |    |    |    |    |    |    | <u>MANURE SPREADERS AND PARTS</u>                         |    |    |    |    |    |    |    |
| A.V. ENERGY INC.                                           |    | X  |    |    |    |    |    | WACTOL ENTERPRISES LIMITED                                | X  | X  | X  |    |    |    | X  |
| CANEXPORT TRANSCONTINENTAL LIMITED                         |    | X  | X  |    |    |    |    | <u>PLANTERS AND TRANSPLANTERS, AND PARTS</u>              |    |    |    |    |    |    |    |
| D'JOVIAN INTERNATIONAL MERCHANTS LTD.                      |    | X  | X  | X  |    | X  | X  | CANADIAN FORESTRY EQUIPMENT LTD.                          | X  | X  |    |    |    |    | X  |
| DOTCO INC.                                                 |    |    |    | X  |    | X  | X  | RESOURCE OUTFITTERS INTERNATIONAL                         | X  | X  |    |    |    |    | X  |
| INTERMCO MACHINERY CORPORATION                             | X  |    |    |    |    | X  |    | <u>PLOWS AND PARTS NES</u>                                |    |    |    |    |    |    |    |
| KESSLER TECH (CANADA) INC.                                 | X  | X  |    |    |    | X  |    | J.R. WELLINGTON EXPORT CORPORATION                        | X  |    | X  |    |    |    | X  |
| NOR-SUR RESOURCES LTD.                                     |    |    |    |    |    | X  |    | WACTOL ENTERPRISES LIMITED                                | X  | X  | X  |    |    |    | X  |
| NORTHIDGE INTERNATIONAL (CANADA) LTD.                      |    |    | X  |    |    | X  |    | <u>PLOWS DISC/HARROW, TILLER COMBINES AND PARTS</u>       |    |    |    |    |    |    |    |
| OFFSHORE MARKETING INTERNATIONAL                           |    |    |    | X  |    | X  |    | J.R. WELLINGTON EXPORT CORPORATION                        | X  |    | X  |    |    |    | X  |
| QUALITAS INTERNATIONAL INC.                                | X  |    |    |    |    |    |    | WACTOL ENTERPRISES LIMITED                                | X  | X  | X  |    |    |    | X  |
| SECI (SERVICE ET EQUIPEMENT CON) INC.                      | X  |    |    |    |    |    |    | <u>ROTARY TILLERS, AGRICULTURAL AND PARTS</u>             |    |    |    |    |    |    |    |
| SEM-ENG LTD.                                               | X  |    |    |    |    |    |    | FCI INTERNATIONAL MARKETING GROUP                         |    |    |    |    |    |    | X  |
| <u>MACHY, HAYING, HARVESTING, THRESHING &amp; RELATED</u>  |    |    |    |    |    |    |    | J.R. WELLINGTON EXPORT CORPORATION                        | X  |    | X  |    |    |    | X  |
| <u>BINDERS GRAIN, HARVESTER ENSILAGE/FORAGE &amp; PTS</u>  |    |    |    |    |    |    |    | WACTOL ENTERPRISES LIMITED                                | X  | X  | X  |    |    |    | X  |
| WACTOL ENTERPRISES LIMITED                                 | X  | X  | X  |    |    | X  |    | <u>SOIL PREP, SEEDING &amp; FERT MACHY, &amp; PTS M</u>   |    |    |    |    |    |    |    |
| <u>COMBINE REAPER-THRESHERS</u>                            |    |    |    |    |    |    |    | CITACO INTERNATIONAL TRADING INC.                         |    |    | X  |    |    |    |    |
| AGMAR INTERNATIONAL EQUIPMENT INC.                         |    | X  |    |    |    |    |    | HIR INTERNATIONAL LTD.                                    |    | X  | X  |    |    |    |    |
| WACTOL ENTERPRISES LIMITED                                 | X  | X  | X  |    |    | X  |    | RESOURCE OUTFITTERS INTERNATIONAL                         | X  | X  |    |    |    |    | X  |
| <u>HARVESTING/THRESHING &amp; REL MACHY, &amp; PTS NES</u> |    |    |    |    |    |    |    | WACTOL ENTERPRISES LIMITED                                | X  | X  | X  |    |    |    | X  |
| AGMAR INTERNATIONAL EQUIPMENT INC.                         |    | X  |    |    |    |    |    | <u>MAPS, PICTURES, GREETING CARDS AND MUSIC **</u>        |    |    |    |    |    |    |    |
| CITACO INTERNATIONAL TRADING INC.                          |    |    | X  |    |    |    |    | <u>GREETING CARDS</u>                                     |    |    |    |    |    |    |    |
| HIR INTERNATIONAL LTD.                                     |    | X  | X  |    |    |    |    | LGM HOLDINGS LTD.                                         |    |    |    |    |    |    | X  |
| Q-LUBE MIRABEC INC.                                        | X  | X  | X  | X  |    | X  |    | <u>PICTURE REPRODUCTIONS NES</u>                          |    |    |    |    |    |    |    |
| WACTOL ENTERPRISES LIMITED                                 | X  | X  | X  |    |    | X  |    | NATURE'S WINDOW                                           |    | X  |    | X  |    |    | X  |
| <u>HAYING MACHINERY AND PARTS NES</u>                      |    |    |    |    |    |    |    | OGWATSIH ARTISANS LIMITED                                 |    |    |    |    |    |    | X  |
| AGMAR INTERNATIONAL EQUIPMENT INC.                         |    | X  |    |    |    |    |    | TUTTAVIK INC.                                             |    | X  |    | X  |    |    | X  |
| <u>POTATO HARVESTING MACHINERY AND PARTS</u>               |    |    |    |    |    |    |    |                                                           |    |    |    |    |    |    |    |
| CANADIAN TRADERS LIMITED                                   | X  | X  | X  | X  |    | X  | X  |                                                           |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                                          | AF | AA | ME | WE | EE | SA | NA |                                                      | AF | AA | ME | WE | EE | SA | NA |
|----------------------------------------------------------|----|----|----|----|----|----|----|------------------------------------------------------|----|----|----|----|----|----|----|
| <b>MARINE ENGINES AND PARTS *****</b>                    |    |    |    |    |    |    |    | J.R. WELLINGTON EXPORT CORPORATION                   | X  |    | X  |    |    |    | X  |
| <u>MARINE ENGINES AND PARTS NES</u>                      |    |    |    |    |    |    |    | MUTUAL FOREST INDUSTRIES LTD.                        | X  | X  |    |    |    |    |    |
| KESSLER TECH (CANADA) INC.                               | X  | X  |    |    |    |    | X  | VATRA LTEE                                           |    |    |    |    |    |    | X  |
| NORDSUD EXCHANGE TRADE                                   | X  |    |    |    |    |    |    | <b>MECHANICAL POWER TRANS EQUIPMENT AND BEARINGS</b> |    |    |    |    |    |    |    |
| <u>MARINE ENGINES, DIESEL</u>                            |    |    |    |    |    |    |    | <u>BALL BEARINGS, UNMOUNTED NES</u>                  |    |    |    |    |    |    |    |
| THE ODURO WORLD ENTERPRISES                              | X  | X  |    | X  |    |    |    | CANADIAN BEARINGS LTD.                               |    |    |    | X  | X  |    | X  |
| <b>MATCHES &amp; SMOKERS' SUP, EXC TOBACCO/JEWELLERY</b> |    |    |    |    |    |    |    | KESSLER TECH (CANADA) INC.                           | X  | X  |    |    |    |    | X  |
| <u>BOOK MATCHES</u>                                      |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    |
| H. FINE & SONS LIMITED                                   | X  |    |    | X  |    | X  | X  | <u>BEARINGS AND PARTS FOR AGRICULTURAL MACHINERY</u> |    |    |    |    |    |    |    |
| <u>CIGARETTE PAPER BOOKS AND TUBES</u>                   |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    |
| ACCORD INTERNATIONAL LEAF INC.                           |    | X  |    |    |    |    |    | <u>BEARINGS AND PARTS FOR MOTOR VEHICLES</u>         |    |    |    |    |    |    |    |
| <u>MATCHES, EXCEPT BOOK MATCHES</u>                      |    |    |    |    |    |    |    | KESSLER TECH (CANADA) INC.                           | X  | X  |    |    |    |    | X  |
| THE ODURO WORLD ENTERPRISES                              | X  | X  |    | X  |    |    |    | MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    |
| <u>SMOKERS' ACCESSORIES NES</u>                          |    |    |    |    |    |    |    | <u>BEARINGS AND PARTS, UNMOUNTED NES</u>             |    |    |    |    |    |    |    |
| ACCORD INTERNATIONAL LEAF INC.                           |    | X  |    |    |    |    |    | CANADIAN BEARINGS LTD.                               |    |    |    | X  | X  |    | X  |
| OGWATSIH ARTISANS LIMITED                                |    |    |    |    |    |    | X  | MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    |
| <b>MATERIALS HANDLING EQUIPMENT, OTHER *****</b>         |    |    |    |    |    |    |    | <u>BEARINGS, MOUNTED AND PARTS</u>                   |    |    |    |    |    |    |    |
| <u>MATERIALS HANDLING EQUIPMENT AND PARTS NES</u>        |    |    |    |    |    |    |    | BEARING SUPPLY (CANADA) LTD.                         |    |    |    |    |    |    | X  |
| A.D. BURFORD INTERNATIONAL LIMITED                       | X  | X  | X  | X  |    | X  |    | CANADIAN BEARINGS LTD.                               |    |    |    | X  | X  |    | X  |
| CAN-AFRIC ENTERPRISES INC.                               | X  |    |    |    |    |    |    | KAMAN BEARING & SUPPLY LTD.                          |    |    |    |    |    |    | X  |
| CANPAK INTERNATIONAL TRADING CORP.                       |    |    | X  | X  |    |    |    | KESSLER TECH (CANADA) INC.                           | X  | X  |    |    |    |    | X  |
| INTERIMCO MACHINERY CORPORATION                          | X  |    |    |    |    |    | X  | MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    |
| LES SECHOIRS URAKEN INC.                                 |    |    |    |    |    |    | X  | <b>GEARS, POWER TRANSMISSION AND PARTS</b>           |    |    |    |    |    |    |    |
| SECI (SERVICE ET EQUIPEMENT COM) INC.                    | X  |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    |
| SEL-DRUM CORPORATION                                     | X  | X  | X  | X  |    | X  | X  | <u>HYDRAULIC COUPLINGS AND PARTS</u>                 |    |    |    |    |    |    |    |
| SENEY ENTERPRISES INC.                                   |    |    | X  |    |    |    | X  | MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    |
| TRENTON MACHINE TOOL                                     | X  | X  | X  |    |    |    | X  | <u>HYDRAULIC CYLINDERS AND PARTS</u>                 |    |    |    |    |    |    |    |
| WACTOL ENTERPRISES LIMITED                               | X  | X  | X  |    |    |    | X  | KAMAN BEARING & SUPPLY LTD.                          |    |    |    |    |    |    | X  |
| <b>PARTS &amp; ATTACHMENTS FOR WLD LOG HAND EQUIP</b>    |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    |
| CANADIAN FORESTRY EQUIPMENT LTD.                         | X  | X  |    |    |    |    | X  | <u>HYDRAULIC POWER TRANS EQUIPMENT AND PARTS NES</u> |    |    |    |    |    |    |    |
| MUTUAL FOREST INDUSTRIES LTD.                            | X  | X  |    |    |    |    |    | ATLANTA LINK INCORPORATED                            |    | X  | X  | X  |    |    |    |
| <u>WOODLAND LOG HANDLING EQUIPMENT</u>                   |    |    |    |    |    |    |    | CANADIAN BEARINGS LTD.                               |    |    |    | X  | X  |    | X  |
| CANADIAN FORESTRY EQUIPMENT LTD.                         | X  | X  |    |    |    |    | X  | MITSUI & CO. (CANADA) LTD.                           |    |    |    |    |    |    |    |
| INTERNATIONAL TRADE SERVICES COMPANY                     | X  | X  |    |    |    |    |    |                                                      |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                                             | AF | AA | ME | WE | EE | SA | NA |                                                     | AF | AA | ME | WE | EE | SA | NA  |
|-------------------------------------------------------------|----|----|----|----|----|----|----|-----------------------------------------------------|----|----|----|----|----|----|-----|
| <b>HYDRAULIC PUMPS AND PARTS</b>                            |    |    |    |    |    |    |    | <b>SIGID IMPORT EXPORT S.C.C.</b>                   |    |    |    |    |    |    | X X |
| CONCISE EXPORTISE LTD                                       | X  | X  |    | X  | X  | X  | X  |                                                     |    |    |    |    |    |    |     |
| MITSUI & CO. (CANADA) LTD.                                  |    |    |    |    |    |    |    | <b>FEED SUPPLEMENTS CONTAINING ANTIBIOTICS</b>      |    |    |    |    |    |    |     |
| POWER HOUSE TOOL CANADA                                     |    | X  |    |    | X  |    |    | C.D.M.V. INC.                                       | X  | X  |    | X  |    | X  | X   |
|                                                             |    |    |    |    |    |    |    | ORAC INTERNATIONAL TRADING CO. LTD.                 | X  | X  | X  |    |    |    |     |
| <b>HYDRAULIC VALVES AND PARTS</b>                           |    |    |    |    |    |    |    | SIGID IMPORT EXPORT S.C.C.                          |    |    |    |    |    | X  | X   |
| MITSUI & CO. (CANADA) LTD.                                  |    |    |    |    |    |    |    |                                                     |    |    |    |    |    |    |     |
| <b>PARTS OF BALL BEARINGS NES</b>                           |    |    |    |    |    |    |    | <b>FEED SUPPLEMENTS CONTAINING NUTRIENTS</b>        |    |    |    |    |    |    |     |
| MITSUI & CO. (CANADA) LTD.                                  |    |    |    |    |    |    |    | C.D.M.V. INC.                                       | X  | X  |    | X  |    | X  | X   |
|                                                             |    |    |    |    |    |    |    | ORAC INTERNATIONAL TRADING CO. LTD.                 | X  | X  | X  |    |    |    |     |
| <b>PARTS OF ROLLER BEARINGS NES</b>                         |    |    |    |    |    |    |    | SIGID IMPORT EXPORT S.C.C.                          |    |    |    |    |    | X  | X   |
| MITSUI & CO. (CANADA) LTD.                                  |    |    |    |    |    |    |    |                                                     |    |    |    |    |    |    |     |
| <b>POWER TRANSMISSION EQUIPMENT AND PARTS NES</b>           |    |    |    |    |    |    |    | <b>FEED SUPPLEMENTS NES</b>                         |    |    |    |    |    |    |     |
| CANADIAN BEARINGS LTD.                                      |    |    |    | X  | X  |    | X  | C.D.M.V. INC.                                       | X  | X  |    | X  |    | X  | X   |
| KAMAH BEARING & SUPPLY LTD.                                 |    |    |    |    |    |    | X  | GENERAL MERCHANTS INTERNATIONAL INC.                |    | X  |    |    |    |    |     |
| MITSUI & CO. (CANADA) LTD.                                  |    |    |    |    |    |    |    | HORSEMARY INTERNATIONAL                             |    |    |    | X  |    |    |     |
| RIGBY TRADE LIMITED                                         | X  | X  | X  | X  |    | X  |    | ORAC INTERNATIONAL TRADING CO. LTD.                 | X  | X  | X  |    |    |    |     |
|                                                             |    |    |    |    |    |    |    | SIGID IMPORT EXPORT S.C.C.                          |    |    |    |    |    | X  | X   |
| <b>PULLEYS, BELT, FOR POWER TRANSMISSION</b>                |    |    |    |    |    |    |    | <b>HORMONES, IN DOSAGE, VETERINARY USE</b>          |    |    |    |    |    |    |     |
| KAMAH BEARING & SUPPLY LTD.                                 |    |    |    |    |    |    | X  | SIGID IMPORT EXPORT S.C.C.                          |    |    |    |    |    | X  | X   |
| MITSUI & CO. (CANADA) LTD.                                  |    |    |    |    |    |    |    |                                                     |    |    |    |    |    |    |     |
| <b>ROLLER BEARINGS, UNMOUNTED NES</b>                       |    |    |    |    |    |    |    | <b>IMMUNOLOGICAL AGENTS, VETERINARY USE</b>         |    |    |    |    |    |    |     |
| CANADIAN BEARINGS LTD.                                      |    |    |    | X  | X  |    | X  | C.D.M.V. INC.                                       | X  | X  |    | X  |    | X  | X   |
| KESSLER TECH (CANADA) INC.                                  | X  | X  |    |    |    |    | X  | COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE              | X  | X  | X  | X  |    |    |     |
| MITSUI & CO. (CANADA) LTD.                                  |    |    |    |    |    |    |    | SIGID IMPORT EXPORT S.C.C.                          |    |    |    |    |    | X  | X   |
| <b>SPEED CHANGERS &amp; INCR/REDUCING UNITS &amp; PARTS</b> |    |    |    |    |    |    |    | <b>NUTRIMENTS, IN DOSAGE, VETERINARY USE</b>        |    |    |    |    |    |    |     |
| KESSLER TECH (CANADA) INC.                                  | X  | X  |    |    |    |    | X  | C.D.M.V. INC.                                       | X  | X  |    | X  |    | X  | X   |
| MITSUI & CO. (CANADA) LTD.                                  |    |    |    |    |    |    |    | SIGID IMPORT EXPORT S.C.C.                          |    |    |    |    |    | X  | X   |
| <b>MEDICINES, VETERINARY *****</b>                          |    |    |    |    |    |    |    | <b>VETERINARY MEDICINES NES, IN DOSAGE</b>          |    |    |    |    |    |    |     |
| <b>ANTIBIOTICS, IN DOSAGE, VETERINARY USE</b>               |    |    |    |    |    |    |    | C.D.M.V. INC.                                       | X  | X  |    | X  |    | X  | X   |
| C.D.M.V. INC.                                               | X  | X  |    | X  |    | X  | X  | CARICAN TRADING CO. INC.                            |    |    |    |    |    | X  |     |
| SIGID IMPORT EXPORT S.C.C.                                  |    |    |    |    |    |    | X  | COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE              | X  | X  | X  | X  |    |    |     |
|                                                             |    |    |    |    |    |    |    | HORSEMARY INTERNATIONAL                             |    |    |    | X  |    |    |     |
| <b>BLOOD AND BLOOD FRACTIONS, VETERINARY USE</b>            |    |    |    |    |    |    |    | METRO INTERNATIONAL TRADING COMPANY                 | X  |    |    |    |    |    | X   |
| SIGID IMPORT EXPORT S.C.C.                                  |    |    |    |    |    |    | X  | SIGID IMPORT EXPORT S.C.C.                          |    |    |    |    |    | X  | X   |
|                                                             |    |    |    |    |    |    |    | <b>MISCELLANEOUS END PRODUCTS *****</b>             |    |    |    |    |    |    |     |
| <b>FEED SUPPLEMENT CONTG ANTIBIOTIC-VITAMIN COMB</b>        |    |    |    |    |    |    |    | <b>ARTIF/ORNAMENTAL FLOWERS/FRUITS/FEATHERS ETC</b> |    |    |    |    |    |    |     |
| C.D.M.V. INC.                                               | X  | X  |    | X  |    | X  | X  | SUN ATLANTIC INC.                                   |    |    |    |    |    | X  | X   |
| ORAC INTERNATIONAL TRADING CO. LTD.                         | X  | X  | X  |    |    |    |    |                                                     |    |    |    |    |    |    |     |



# TRADING HOUSES BY PRODUCT

|                                                          | AF | AA | ME | WE | EE | SA | NA |                                                                      | AF | AA | ME | WE | EE | SA | NA |
|----------------------------------------------------------|----|----|----|----|----|----|----|----------------------------------------------------------------------|----|----|----|----|----|----|----|
| <b><u>CANDLES</u></b>                                    |    |    |    |    |    |    |    | <b><u>MOTOR VEHICLE ENGINES AND PARTS, ROAD *****</u></b>            |    |    |    |    |    |    |    |
| H. FINE & SONS LIMITED                                   | X  |    |    | X  |    | X  | X  | <b><u>MOTOR VEHICLE ENGINES NES</u></b>                              |    |    |    |    |    |    |    |
| HEXAGON MARKETING SERVICES INC.                          |    | X  |    |    |    |    | X  | LTC TRADING INC.                                                     |    |    | X  |    |    |    | X  |
| <b><u>CASKETS AND COFFINS</u></b>                        |    |    |    |    |    |    |    | <b><u>MOTOR VEHICLE ENGINES, DIESEL</u></b>                          |    |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 | X  |    |    |    |    |    |    | THE ODURO WORLD ENTERPRISES                                          | X  | X  |    | X  |    |    |    |
| <b><u>CHRISTMAS DECORATIONS EXCEPT LIGHTS</u></b>        |    |    |    |    |    |    |    | <b><u>PARTS OF MOTOR VEHICLE ENGINES NES</u></b>                     |    |    |    |    |    |    |    |
| J. PASCAL INC.                                           | X  | X  | X  |    |    | X  |    | ATLANTA LINK INCORPORATED                                            |    | X  | X  | X  |    |    |    |
| MARTELL EXPORTING LTD.                                   | X  | X  | X  | X  |    | X  |    | EXPORTATION QUEBEC S.E.Q. INC.                                       | X  |    | X  |    |    |    |    |
| SIGMAN & JONES LTD.                                      | X  | X  |    |    |    | X  |    | TRACOMEX INTERNATIONAL ENRG.                                         |    | X  | X  |    |    | X  |    |
| <b><u>JEWELLERY CASES</u></b>                            |    |    |    |    |    |    |    | <b><u>MOTOR VEHICLE PARTS &amp; ACCESSORIES, ROAD, OTHER</u></b>     |    |    |    |    |    |    |    |
| EARLY STAGES MARKETING GROUP                             |    |    |    |    |    |    | X  | <b><u>BODIES &amp; BODY PTS, M VEH NES, EXC TRUCK &amp; CABS</u></b> |    |    |    |    |    |    |    |
| <b><u>MISCELLANEOUS END PRODUCTS NES</u></b>             |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                                           |    |    |    |    |    |    |    |
| CRINCO LIMITED                                           |    |    |    |    |    | X  |    | <b><u>BODIES &amp; CABS FOR COMM TRUCKS &amp; TRLR, BUILT-UP</u></b> |    |    |    |    |    |    |    |
| MARKE NOVELTIES INC.                                     |    |    | X  | X  |    | X  | X  | J.R. WELLINGTON EXPORT CORPORATION                                   | X  |    | X  |    |    | X  |    |
| MARTELL EXPORTING LTD.                                   | X  | X  | X  | X  |    | X  |    | MITSUI & CO. (CANADA) LTD.                                           |    |    |    |    |    |    |    |
| SKYSAN & ASSOCIATES LTD.                                 |    | X  |    |    |    |    |    | TIM-TECH INDUSTRIES LTD.                                             |    |    |    |    |    |    | X  |
| WEDGEWOODS IMPORT EXPORT                                 | X  |    |    |    |    | X  |    | TRENTON MACHINE TOOL                                                 | X  | X  | X  |    |    | X  |    |
| <b><u>NOVELTIES AND ART GOODS NES</u></b>                |    |    |    |    |    |    |    | <b><u>BRAKE SYSTEM PARTS, MOTOR VEHICLE NES</u></b>                  |    |    |    |    |    |    |    |
| ANCHOR INTL. TRADING COMPANY INC.                        | X  | X  | X  |    |    | X  |    | ATLANTA LINK INCORPORATED                                            |    | X  | X  | X  |    |    |    |
| FIRST CANADIAN CONNECTIONS MKTG. CORP.                   | X  | X  | X  |    |    | X  |    | CANATLANTIC MARKETING SERVICES LTD.                                  | X  |    |    |    |    |    |    |
| MARKE NOVELTIES INC.                                     |    |    | X  | X  |    | X  | X  | EQUITY WORLD TRADING COMPANY                                         | X  | X  | X  | X  |    |    |    |
| METRO INTERNATIONAL TRADING COMPANY                      | X  |    |    |    |    | X  |    | FRANK ROBY EXPORTING CO.                                             |    | X  | X  |    |    | X  |    |
| NATIVE CANADIAN ARTS LTD.                                | X  |    | X  |    |    | X  |    | MITSUI & CO. (CANADA) LTD.                                           |    |    |    |    |    |    |    |
| <b><u>NATURE'S WINDOW</u></b>                            | X  |    | X  |    |    | X  |    | <b><u>STARPARTS CANADA</u></b>                                       |    |    |    | X  |    |    | X  |
| NEO-DREAMS MARKETING & DEVELOPMENT                       | X  |    | X  |    |    | X  |    | THE CANADIAN CONNECTION DIV. OF AFRIAT                               |    |    |    | X  |    | X  | X  |
| NIKKA TRADERS INC.                                       | X  | X  | X  |    |    | X  |    | THE ODURO WORLD ENTERPRISES                                          | X  | X  |    | X  |    |    |    |
| OGWATSIH ARTISANS LIMITED                                |    |    |    |    |    | X  |    | <b><u>COOLING SYSTEM PARTS, MOTOR VEHICLE NES</u></b>                |    |    |    |    |    |    |    |
| SOMART LTEE.                                             |    |    |    |    |    | X  |    | MITSUI & CO. (CANADA) LTD.                                           |    |    |    |    |    |    |    |
| <b><u>TUTTAVIK INC.</u></b>                              | X  |    | X  |    |    | X  |    | TRACOMEX INTERNATIONAL ENRG.                                         |    | X  | X  |    |    | X  |    |
| WINNIPEG FUR EXCHANGE LTD.                               | X  |    | X  |    |    |    |    | <b><u>ENVIRONMENTAL SYSTEM PARTS, MOTOR VEHICLE NES</u></b>          |    |    |    |    |    |    |    |
| <b><u>SIGNS AND ADVERTISING DISPLAYS NES</u></b>         |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                                           |    |    |    |    |    |    |    |
| BASTIN INTERNATIONAL                                     | X  | X  | X  | X  | X  | X  | X  | <b><u>EXHAUST SYSTEM PARTS, MOTOR VEHICLE NES</u></b>                |    |    |    |    |    |    |    |
| REA-FAC AGENCIES LTD.                                    |    |    |    |    |    |    | X  | CANADIAN TRADERS LIMITED                                             | X  | X  | X  | X  |    | X  | X  |
| THORNS IMPORT-EXPORT TRADING ENRG.                       | X  |    | X  |    |    | X  |    | MITSUI & CO. (CANADA) LTD.                                           |    |    |    |    |    |    |    |
| UNIVERSAL MARKETING AGENCIES                             |    |    |    |    |    |    | X  |                                                                      |    |    |    |    |    |    |    |
| <b><u>WIGS, HAIR FALLS AND SIMILAR HAIR PRODUCTS</u></b> |    |    |    |    |    |    |    |                                                                      |    |    |    |    |    |    |    |
| THE ODURO WORLD ENTERPRISES                              | X  | X  | X  |    |    |    |    |                                                                      |    |    |    |    |    |    |    |

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|                                                        | AF | AA | ME | WE | EE | SA | NA |                                             | AF | AA | ME | WE | EE | SA | NA |
|--------------------------------------------------------|----|----|----|----|----|----|----|---------------------------------------------|----|----|----|----|----|----|----|
| <b>JACKS FOR MOTOR VEHICLES, AND PARTS</b>             |    |    |    |    |    |    |    | SECI (SERVICE ET EQUIPEMENT COM) INC.       | X  |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                             |    |    |    |    |    |    |    | TECHNESSEN LIMITED                          |    | X  | X  | X  |    |    |    |
| <b>MIRRORS FOR MOTOR VEHICLES</b>                      |    |    |    |    |    |    |    | THE CANADIAN CONNECTION DIV. OF AFRIAT      |    |    |    | X  |    | X  | X  |
| MITSUI & CO. (CANADA) LTD.                             |    |    |    |    |    |    |    | THE ODURO WORLD ENTERPRISES                 | X  | X  |    | X  |    |    |    |
| THE CANADIAN CONNECTION DIV. OF AFRIAT                 |    |    |    | X  |    | X  | X  | TRADEX LIMITED                              |    |    | X  | X  |    |    | X  |
| <b>PARTS OF TRAILERS NES</b>                           |    |    |    |    |    |    |    | TRANS WORLD DISTRIBUTORS CORPORATION        |    |    |    |    |    |    | X  |
| MITSUI & CO. (CANADA) LTD.                             |    |    |    |    |    |    |    | TRANSCOR TRANSPORTATION CONSULTANTS         |    |    |    |    |    | X  | X  |
| <b>PARTS, ACCESS &amp; ASSY FOR MOTOR VEHICLES NES</b> |    |    |    |    |    |    |    | TRICHAMAR INC.                              |    |    | X  |    |    | X  |    |
| ATLANTA LINK INCORPORATED                              |    |    | X  | X  | X  |    |    | WACTOL ENTERPRISES LIMITED                  | X  | X  | X  |    |    | X  |    |
| BASTIN INTERNATIONAL                                   | X  | X  | X  | X  | X  | X  | X  | ZAIDAN INTERNATIONAL                        |    |    | X  |    |    |    |    |
| CAN-AFRIC ENTERPRISES INC.                             | X  |    |    |    |    |    |    | <b>POWER ACCESSORIES NES MOTOR VEHICLE</b>  |    |    |    |    |    |    |    |
| CANADIAN TRADERS LIMITED                               | X  | X  | X  | X  |    | X  | X  | THE ODURO WORLD ENTERPRISES                 | X  | X  |    | X  |    |    |    |
| CANADIAN TRANS WORLD SUPPLIERS LTD.                    |    |    |    | X  |    |    |    | <b>POWER TRAIN PARTS, MOTOR VEHICLE NES</b> |    |    |    |    |    |    |    |
| CATA BRANDS INC.                                       |    |    |    | X  |    |    |    | ATLANTA LINK INCORPORATED                   |    | X  | X  | X  |    |    |    |
| COLEMAN & COLEMAN INC.                                 | X  |    | X  |    |    |    | X  | MITSUI & CO. (CANADA) LTD.                  |    |    |    |    |    |    |    |
| COMPAGNIE D'IMPORTATION & D'EXPORTATION                | X  |    | X  |    |    |    |    | THE ODURO WORLD ENTERPRISES                 | X  | X  |    | X  |    |    |    |
| CRANE SUPPLY                                           | X  |    |    |    |    | X  |    | TRACOMEX INTERNATIONAL ENRG.                |    | X  | X  |    |    | X  |    |
| CRINCO LIMITED                                         |    |    |    |    |    | X  |    | <b>STEERING PARTS, MOTOR VEHICLE NES</b>    |    |    |    |    |    |    |    |
| CVG INTERNATIONAL INC.                                 | X  | X  |    | X  |    | X  |    | MITSUI & CO. (CANADA) LTD.                  |    |    |    |    |    |    |    |
| EARLY STAGES MARKETING GROUP                           |    |    |    |    |    |    | X  | THE ODURO WORLD ENTERPRISES                 | X  | X  |    | X  |    |    |    |
| EMRY TRADING CO.                                       |    |    |    |    |    |    | X  | <b>SUSPENSION PARTS, MOTOR VEHICLE NES</b>  |    |    |    |    |    |    |    |
| EQUITY WORLD TRADING COMPANY                           | X  | X  | X  | X  |    |    |    | ATLANTA LINK INCORPORATED                   |    | X  | X  | X  |    |    |    |
| EVRON INTERNATIONAL INC.                               | X  | X  |    | X  |    | X  |    | MITSUI & CO. (CANADA) LTD.                  |    |    |    |    |    |    |    |
| EXPORTATION QUEBEC S.E.Q. INC.                         | X  |    | X  |    |    |    |    | THE ODURO WORLD ENTERPRISES                 | X  | X  |    | X  |    |    |    |
| GENTRA IMPEX                                           |    |    |    | X  |    |    |    | <b>TRAILER HITCHES, COUPLINGS AND PARTS</b> |    |    |    |    |    |    |    |
| GLOBAL TRADING CORP. DIV. OF 153006 CDA                |    |    |    |    | X  |    | X  | MITSUI & CO. (CANADA) LTD.                  |    |    |    |    |    |    |    |
| HI-BITS SYSTEMS                                        |    |    |    | X  |    |    |    | <b>TRIM PARTS, MOTOR VEHICLE NES</b>        |    |    |    |    |    |    |    |
| HOLMVALL INTERNATIONAL TRADING INC                     |    |    |    | X  |    | X  | X  | CANADIAN TRADERS LIMITED                    | X  | X  | X  | X  |    | X  | X  |
| HURCOL INC.                                            |    | X  |    | X  | X  |    |    | MITSUI & CO. (CANADA) LTD.                  |    |    |    |    |    |    |    |
| INTERCOM TRADING                                       | X  | X  | X  | X  |    | X  |    | TAIKO COMMERCIAL LTD.                       |    | X  |    |    |    |    |    |
| INTERGULF COMMODITIES (INT'L)                          |    | X  | X  |    |    |    | X  | <b>WINDOWS AND VENTS FOR TRAILERS</b>       |    |    |    |    |    |    |    |
| INTERSPAN INDUSTRIAL SALES INC.                        |    |    | X  | X  |    | X  | X  | MITSUI & CO. (CANADA) LTD.                  |    |    |    |    |    |    |    |
| J. PASCAL INC.                                         | X  | X  | X  |    |    | X  |    | <b>MOTOR VEHICLES, OTHER *****</b>          |    |    |    |    |    |    |    |
| J.R. WELLINGTON EXPORT CORPORATION                     | X  |    | X  |    |    | X  |    | <b>BUSES AND BUS CHASSIS</b>                |    |    |    |    |    |    |    |
| LYONS FRY MERGERS LIMITED                              |    | X  |    |    |    |    | X  | CANADIAN TRADERS LIMITED                    | X  | X  | X  | X  |    | X  | X  |
| METRO INTERNATIONAL TRADING COMPANY                    |    | X  |    |    |    |    | X  | CETECO INTERNATIONAL CANADA                 | X  | X  |    | X  |    | X  | X  |
| MITSUI & CO. (CANADA) LTD.                             |    |    |    |    |    |    |    | CONTINUED....                               |    |    |    |    |    |    |    |
| NAHET INTERNATIONAL LTD.                               |    |    | X  |    |    |    |    |                                             |    |    |    |    |    |    |    |
| NORDSUD EXCHANGE TRADE                                 | X  |    |    |    |    |    |    |                                             |    |    |    |    |    |    |    |
| R. BRUNET COMPANY                                      |    |    | X  | X  |    | X  |    |                                             |    |    |    |    |    |    |    |
| SASKATOON USED TRUCK PARTS CENTRE LTD.                 | X  |    |    |    |    |    | X  |                                             |    |    |    |    |    |    |    |

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|                                                             | AF | AA | ME | WE | EE | SA | NA |                                                          | AF | AA | ME | WE | EE | SA | NA |
|-------------------------------------------------------------|----|----|----|----|----|----|----|----------------------------------------------------------|----|----|----|----|----|----|----|
| TRANSCOR TRANSPORTATION CONSULTANTS                         |    |    |    |    |    | X  | X  | <u>STRINGED INSTRUMENTS AND PARTS NES</u>                |    |    |    |    |    |    |    |
| <u>MOTOR VEHICLES NES</u>                                   |    |    |    |    |    |    |    | CANADIAN TRADERS LIMITED                                 | X  | X  | X  | X  |    | X  | X  |
| ATLANTA LINK INCORPORATED                                   |    |    | X  | X  | X  |    |    | <u>NEWSPAPERS, MAGAZINES AND PERIODICALS *****</u>       |    |    |    |    |    |    |    |
| CANADIAN FOREIGN TRADE CO.                                  |    |    |    | X  |    |    |    | <u>MAGAZINES AND PERIODICALS NES</u>                     |    |    |    |    |    |    |    |
| CANEDX LIMITED                                              | X  | X  | X  | X  | X  | X  | X  | LANTEC BOOKS                                             |    | X  |    | X  |    |    | X  |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC.                    | X  |    |    |    |    | X  | X  | <u>NON-ELEC EQUIP FOR COOKING &amp; WARMING FOOD *</u>   |    |    |    |    |    |    |    |
| INTRAFINA LTD.                                              |    |    |    | X  |    |    |    | <u>COOKING STOVE/RANGE + HEAT/COOK DOMESTIC NES</u>      |    |    |    |    |    |    |    |
| J.R. WELLINGTON EXPORT CORPORATION                          | X  |    | X  |    |    | X  |    | BRITNELL TRADING INC.                                    |    |    |    | X  |    |    | X  |
| KOOT CONSOLIDATED INTERNATIONAL LTD.                        | X  |    |    |    |    | X  | X  | CANADIAN TRADERS LIMITED                                 | X  | X  | X  | X  |    | X  | X  |
| LA SOCIETE NATIONALE DE VEHICULES IND.                      | X  | X  | X  |    |    |    |    | SIGMAN & JONES LTD.                                      | X  | X  |    |    |    | X  |    |
| MABUK TRADING INC.                                          | X  |    |    |    |    |    |    | <u>NON-ELEC EQUIP FOR COOKING &amp; WARMING FOOD NES</u> |    |    |    |    |    |    |    |
| OVERSEAS PROJECTS CORP. OF CANADA LTD.                      |    | X  | X  | X  | X  |    | X  | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 | X  |    |    |    |    |    |    |
| PNE EXPORTATION INC.                                        | X  | X  | X  | X  |    | X  | X  | INTRAFINA LTD.                                           |    |    | X  |    |    |    |    |
| RIGBY TRADE LIMITED                                         | X  | X  | X  | X  |    | X  |    | JPR ENTERPRISES INC.                                     |    |    | X  | X  |    |    |    |
| TECHNESSEN LIMITED                                          |    |    | X  | X  | X  |    |    | PIERRE A. LANCTOT INTL. MARKETING INC.                   |    | X  |    |    |    |    |    |
| TRANS WORLD DISTRIBUTORS CORPORATION                        |    |    |    |    |    | X  | X  | <u>PARTS OF NON-ELEC EQUIP FOR COOKING/WARM FOOD</u>     |    |    |    |    |    |    |    |
| TRANSCOR TRANSPORTATION CONSULTANTS                         |    |    |    |    |    | X  | X  | CRANE SUPPLY                                             |    | X  |    |    |    |    | X  |
| VATRA LTEE                                                  |    |    |    |    |    | X  |    | <u>OFFICE MACHINES AND EQUIPMENT *****</u>               |    |    |    |    |    |    |    |
| WSL EXPORT DIV. OF ENCO SUPPLY                              |    | X  |    |    |    | X  |    | <u>CALCULATING MACHINES AND PARTS</u>                    |    |    |    |    |    |    |    |
| <u>OFF-HIGHWAY TRUCKS</u>                                   |    |    |    |    |    |    |    | CANEDX LIMITED                                           |    | X  | X  | X  | X  | X  | X  |
| CANDEV TRADING CO. INC.                                     |    |    |    |    |    | X  |    | J. PASCAL INC.                                           |    | X  | X  | X  |    | X  |    |
| HIR INTERNATIONAL LTD.                                      |    |    | X  | X  |    |    |    | TRADESULT/CANADA                                         |    | X  | X  |    |    | X  | X  |
| LA SOCIETE NATIONALE DE VEHICULES IND.                      | X  | X  | X  |    |    |    |    | <u>ELECTRONIC COMPUTERS AND PARTS</u>                    |    |    |    |    |    |    |    |
| RIGBY TRADE LIMITED                                         | X  | X  | X  | X  |    | X  |    | APL COMPUTERS LTD.                                       |    |    | X  | X  |    |    |    |
| WACTOL ENTERPRISES LIMITED                                  | X  | X  | X  |    |    | X  |    | ARTFUL APPLICATIONS INC.                                 |    | X  | X  | X  | X  | X  | X  |
| <u>PARTS, ATTACH &amp; ACCESS FOR HTRCYC &amp; POWCYC</u>   |    |    |    |    |    |    |    | B.G. CHECO INTERNATIONAL LTD.                            |    |    |    |    |    | X  | X  |
| TESCO TRADING CO. LTD.                                      |    | X  |    |    |    |    |    | BASTIN INTERNATIONAL                                     | X  | X  | X  | X  | X  | X  | X  |
| <u>SNOWMOBILES, PLEASURE &amp; SPORTING TYPE, &amp; PTS</u> |    |    |    |    |    |    |    | BENETEC DISTRIBUTORS INTERNATIONAL INC.                  |    |    |    | X  |    |    |    |
| ARNPRIOR SPORTLAND LTD.                                     |    |    |    |    |    |    | X  | BRUKAR INDUSTRIES CANADA LIMITED                         |    | X  |    |    |    |    |    |
| EASTERN MARKETING LTD                                       |    |    |    |    |    |    | X  | C.E.O. INC.                                              |    | X  |    | X  |    |    | X  |
| <u>MUSICAL INSTRUMENTS *****</u>                            |    |    |    |    |    |    |    | CAN-AFRIC ENTERPRISES INC.                               |    | X  |    |    |    |    |    |
| <u>MUSICAL INSTRUMENTS, PARTS &amp; ACCESSORIES NES</u>     |    |    |    |    |    |    |    | CANADIAN COMMERCE & ENGINEERING CORP.                    |    |    | X  |    |    |    |    |
| CANEDX LIMITED                                              | X  | X  | X  | X  | X  | X  | X  | CANADIAN TRADERS LIMITED                                 | X  | X  | X  | X  |    | X  | X  |
| PHARGO MANAGEMENT & CONSULTING LIMITED                      |    |    |    |    | X  |    |    | CANADIAN TRANS WORLD SUPPLIERS LTD.                      |    |    |    |    | X  |    |    |
| <u>ORGANS, ELECTRONIC</u>                                   |    |    |    |    |    |    |    | CAMBERRA MARKETING                                       |    |    | X  |    |    |    |    |
| CANADIAN TRADERS LIMITED                                    | X  | X  | X  | X  |    | X  | X  | COMPAGNIE D'IMPORTATION & D'EXPORTATION                  | X  |    | X  |    |    |    |    |
|                                                             |    |    |    |    |    |    |    | CONTINUED....                                            |    |    |    |    |    |    |    |

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|                                                 | AF | AA | ME | WE | EE | SA | NA  |                                                      | AF | AA | ME | WE | EE | SA | NA |
|-------------------------------------------------|----|----|----|----|----|----|-----|------------------------------------------------------|----|----|----|----|----|----|----|
| DOTCO INC.                                      |    |    |    |    | X  |    | X X | <u>PARTS, ATTACH AND ACCESS FOR CASH REGISTERS</u>   |    |    |    |    |    |    |    |
| EURODATA INC.                                   |    |    | X  |    | X  |    | X X | PRINTECH INC.                                        |    |    | X  |    |    | X  | X  |
| GLOBE MARKETING INTERNATIONAL                   | X  | X  |    |    |    |    | X X | <u>TYPEWRITERS, ELECTRIC, NES</u>                    |    |    |    |    |    |    |    |
| GREAT WHITE NORTH LTD.                          | X  | X  | X  | X  | X  | X  | X X | CANEDEX LIMITED                                      | X  | X  | X  | X  | X  | X  | X  |
| HF TRADE INTERNATIONAL                          |    |    | X  | X  | X  | X  | X   | J. PASCAL INC.                                       | X  | X  | X  |    |    |    | X  |
| HI-BITS SYSTEMS                                 |    |    |    | X  |    |    |     | <u>TYPEWRITERS, ELECTRONIC, WORD PROCESSING</u>      |    |    |    |    |    |    |    |
| HIR INTERNATIONAL LTD.                          |    |    | X  | X  |    |    |     | THE ODURO WORLD ENTERPRISES                          | X  | X  |    | X  |    |    |    |
| INTERGULF COMMODITIES (INT'L)                   |    |    | X  | X  |    |    | X   | <u>TYPEWRITERS, PORTABLE NES</u>                     |    |    |    |    |    |    |    |
| INTERNATIONAL MARKETING SERVICES                |    |    | X  | X  |    |    | X   | J. PASCAL INC.                                       | X  | X  | X  |    |    |    | X  |
| INTERNATIONAL ROAD DYNAMICS INC.                |    |    | X  | X  |    |    | X   | <u>OPHTHALMIC GOODS *****</u>                        |    |    |    |    |    |    |    |
| KATT TRADING COMPANY                            |    |    | X  |    | X  |    | X X | <u>OPHTHALMIC GOODS NES</u>                          |    |    |    |    |    |    |    |
| LASER FIBER OPTICS CANADA LTD.                  |    |    | X  |    |    |    |     | CONTACARE INC                                        |    |    |    |    |    |    | X  |
| METRO INTERNATIONAL TRADING COMPANY             |    |    | X  |    |    |    | X   | <u>SPECTACLE AND EYEGLASS FRAMES</u>                 |    |    |    |    |    |    |    |
| MIDDLE EAST TELECOM CONSULTANTS                 |    |    |    | X  |    |    |     | CAN-AFRIC ENTERPRISES INC.                           | X  |    |    |    |    |    |    |
| MORSE PRO-VISIONS LTEE                          | X  |    |    |    |    |    | X   | <u>SPECTACLES &amp; EYEGLASSES COMP/N LENSES NES</u> |    |    |    |    |    |    |    |
| NCM INTERNATIONAL MARKETING SERVICES INC        |    |    |    |    | X  |    |     | CAN-AFRIC ENTERPRISES INC.                           | X  |    |    |    |    |    |    |
| NORTHEDGE INTERNATIONAL (CANADA) LTD.           |    |    |    | X  |    |    | X   | GLOBE MARKETING INTERNATIONAL                        | X  | X  |    |    |    | X  | X  |
| OVERSEAS PROJECTS CORP. OF CANADA LTD.          |    |    | X  | X  | X  | X  | X   | <u>ORTHOPAEDIC APPLIANCES *****</u>                  |    |    |    |    |    |    |    |
| PANDIT INTERNATIONAL                            | X  | X  | X  |    |    |    | X   | <u>ORTHOPAEDIC APPLIANCES AND PARTS NES</u>          |    |    |    |    |    |    |    |
| PDC TECHNOLOGY CORP.                            |    |    |    |    |    |    | X   | AUSCANS INTERNATIONAL CORP.                          |    |    | X  |    |    |    |    |
| PHARGO MANAGEMENT & CONSULTING LIMITED          |    |    |    |    | X  |    |     | CANEDEX LIMITED                                      | X  | X  | X  | X  | X  | X  | X  |
| PRINCIPAL INTL. THE TRADING HOUSE               |    |    | X  |    | X  |    |     | PROFESSIONAL SANITATION PRODUCTS LTD.                |    |    |    |    |    |    | X  |
| PRINTECH INC.                                   |    |    |    | X  |    |    | X X | RICHMOND MEDICAL PRODUCTS                            |    |    | X  |    |    |    |    |
| Q-TEXTE DIV. DE DABDA INC.                      | X  |    |    |    |    |    |     | <u>WHEEL CHAIRS, INVALID CHAIRS AND PARTS</u>        |    |    |    |    |    |    |    |
| SANNA TRADING CO. LTD.                          |    |    | X  |    |    |    | X   | RICHMOND MEDICAL PRODUCTS                            |    |    |    | X  |    |    |    |
| SAUDI ARABIAN-CANADIAN BUSINESS CORP.           |    |    |    | X  |    |    |     | THE ODURO WORLD ENTERPRISES                          | X  | X  |    | X  |    |    |    |
| SOFTCODE DISTRIBUTORS & CONSULTANTS LTD.        |    |    |    |    | X  |    |     | <u>OUTERWEAR, EXC KNT OR MADE FROM KNT FABRIC</u>    |    |    |    |    |    |    |    |
| STIN CANADA INC.                                |    |    |    |    |    | X  | X   | <u>BATHING SUITS, EXCEPT KNITTED</u>                 |    |    |    |    |    |    |    |
| TAIWAN CONNECTION INC.                          |    |    | X  |    | X  |    |     | CANYEN INTERNATIONAL CORPORATION                     |    |    | X  |    |    |    |    |
| TENLUBUS IMPORT/EXPORT                          |    |    |    |    |    |    | X   | SEENA INTERNATIONAL CORPORATION                      |    |    | X  |    |    |    |    |
| THINKING SYSTEMS CORPORATION                    | X  | X  | X  | X  |    | X  |     | <u>BATHROBES, DRESSING GOWNS AND HOUSECOATS</u>      |    |    |    |    |    |    |    |
| TRANS ATLAS TRADING CO. LTD.                    | X  | X  | X  |    |    | X  | X   | CANYEN INTERNATIONAL CORPORATION                     |    |    |    |    |    |    |    |
| YAKURR ASSOCIATES                               | X  |    |    |    |    |    |     | CONTINUED....                                        |    |    |    |    |    |    |    |
| ZAIDAN INTERNATIONAL                            |    |    |    | X  |    |    |     |                                                      |    |    |    |    |    |    |    |
| <u>OFFICE MACHINES, EQUIPMENT AND PARTS NES</u> |    |    |    |    |    |    |     |                                                      |    |    |    |    |    |    |    |
| CANEDEX LIMITED                                 | X  | X  | X  | X  | X  | X  | X   |                                                      |    |    |    |    |    |    |    |
| J. PASCAL INC.                                  | X  | X  | X  |    |    |    | X   |                                                      |    |    |    |    |    |    |    |
| J.B. INTERNATIONAL SHIPPERS LTD.                | X  | X  | X  | X  |    |    | X   |                                                      |    |    |    |    |    |    |    |
| RIGBY TRADE LIMITED                             | X  | X  | X  | X  |    |    | X   |                                                      |    |    |    |    |    |    |    |
| S. MALHI ENTERPRISES                            |    |    | X  |    |    |    |     |                                                      |    |    |    |    |    |    |    |
| TRANS WORLD DISTRIBUTORS CORPORATION            |    |    |    |    |    |    | X   |                                                      |    |    |    |    |    |    |    |
| TRONCO INTERNATIONAL                            | X  |    | X  |    |    | X  | X   |                                                      |    |    |    |    |    |    |    |



# TRADING HOUSES BY PRODUCT

MAYSA IMPORT & EXPORT INC.  
SEENA INTERNATIONAL CORPORATION

## BLOUSES, COTTON, EXCEPT KNITTED

CANYEM INTERNATIONAL CORPORATION  
DEKONIC INTERNATIONAL MERCANTILE CO.  
SEENA INTERNATIONAL CORPORATION

## BLOUSES, EXCEPT KNITTED NES

CANYEM INTERNATIONAL CORPORATION  
DEKONIC INTERNATIONAL MERCANTILE CO.  
SEENA INTERNATIONAL CORPORATION

## COATS NES

CANYEM INTERNATIONAL CORPORATION  
SEENA INTERNATIONAL CORPORATION

## COATS, MEN'S AND BOYS'

CANYEM INTERNATIONAL CORPORATION  
J-CAN QUALITY TRADES  
SEENA INTERNATIONAL CORPORATION

## COATS, WOMEN'S AND GIRLS'

CANYEM INTERNATIONAL CORPORATION  
J-CAN QUALITY TRADES  
SEENA INTERNATIONAL CORPORATION

## DRESSES & JUMPERS, MAN-MADE FIBRES, EXC KNT

CANYEM INTERNATIONAL CORPORATION  
COMPAGNIE D'IMPORTATION & D'EXPORTATION  
SEENA INTERNATIONAL CORPORATION

## DRESSES AND JUMPERS, COTTON, EXCEPT KNITTED

CANYEM INTERNATIONAL CORPORATION  
COMPAGNIE D'IMPORTATION & D'EXPORTATION  
SEENA INTERNATIONAL CORPORATION

## DRESSES AND JUMPERS, EXCEPT KNITTED NES

CANYEM INTERNATIONAL CORPORATION  
COMPAGNIE D'IMPORTATION & D'EXPORTATION  
SEENA INTERNATIONAL CORPORATION

## OUTDOOR JACKETS NES

ARNPRIOR SPORTLAND LTD.  
CANADA TRADING IMPORT & EXPORT CO. INC.

CANYEM INTERNATIONAL CORPORATION  
EASTERN APPAREL GROUP LIMITED  
J-CAN QUALITY TRADES  
MILLER KNIGHT & ASSOCIATES INC.  
SEENA INTERNATIONAL CORPORATION  
TOM DYER ENTERPRISES INC.

## OUTDOOR JACKETS, MEN'S AND BOYS'

ARNPRIOR SPORTLAND LTD.  
CANADA TRADING IMPORT & EXPORT CO. INC.  
CANYEM INTERNATIONAL CORPORATION  
EASTERN APPAREL GROUP LIMITED  
J-CAN QUALITY TRADES

MILLER KNIGHT & ASSOCIATES INC.  
SEENA INTERNATIONAL CORPORATION  
TOM DYER ENTERPRISES INC.

## OUTERWEAR SETS, WOMEN'S & GIRLS', EXC KNITTED

CANYEM INTERNATIONAL CORPORATION  
SEENA INTERNATIONAL CORPORATION

## OUTERWEAR, CHILD & INFANTS', EXC KNITTED NES

CANYEM INTERNATIONAL CORPORATION  
EASTERN APPAREL GROUP LIMITED  
EASTERN MARKETING LTD  
MAYSA IMPORT & EXPORT INC.  
SEENA INTERNATIONAL CORPORATION

## OUTERWEAR, EXCEPT KNITTED NES

ANDRESEN INTERNATIONAL INC.  
ARNPRIOR SPORTLAND LTD.  
CANEDEX LIMITED  
CANYEM INTERNATIONAL CORPORATION  
EASTERN APPAREL GROUP LIMITED  
EASTERN MARKETING LTD  
EDGAM SOFTWARE LTD.  
J. PASCAL INC.  
SEENA INTERNATIONAL CORPORATION  
SPORTS KEYSEC INTERNATIONAL INC.  
TRANS WORLD DISTRIBUTORS CORPORATION

## OVERALLS

CANYEM INTERNATIONAL CORPORATION  
LATIN AMERICAN TRADING COMPANY  
SEENA INTERNATIONAL CORPORATION

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                                              | AF | AA | NE | WE | EE | SA | NA |                                                        | AF | AA | NE | WE | EE | SA | NA |
|--------------------------------------------------------------|----|----|----|----|----|----|----|--------------------------------------------------------|----|----|----|----|----|----|----|
| <u>PANTS &amp; SLACKS, WOMEN'S &amp; GIRLS', EXC KNT NES</u> |    |    |    |    |    |    |    | <u>PANTS, MEN'S AND BOYS', WOOL</u>                    |    |    |    |    |    |    |    |
| CANEXPORT TRANSCONTINENTAL LIMITED                           |    | X  |    | X  |    |    |    | CANYEM INTERNATIONAL CORPORATION                       |    |    | X  |    |    |    |    |
| CANYEM INTERNATIONAL CORPORATION                             |    |    |    | X  |    |    |    | DANA DOUGLAS MARKETING INTERNATIONAL                   |    |    |    |    |    |    | X  |
| DANA DOUGLAS MARKETING INTERNATIONAL                         |    |    |    |    |    |    | X  | SEENA INTERNATIONAL CORPORATION                        |    |    | X  |    |    |    |    |
| EASTERN APPAREL GROUP LIMITED                                |    |    |    |    |    |    | X  | <u>RAINCOATS NES</u>                                   |    |    |    |    |    |    |    |
| SEENA INTERNATIONAL CORPORATION                              |    |    |    | X  |    |    |    | BACCARD TRADING COMPANY LIMITED                        | X  |    |    | X  |    |    | X  |
| THE ODURO WORLD ENTERPRISES                                  | X  | X  |    | X  |    |    |    | CANYEM INTERNATIONAL CORPORATION                       |    |    | X  |    |    |    |    |
| <u>PANTS &amp; SLACKS, WOMEN'S &amp; GIRLS', W-M FIBRES</u>  |    |    |    |    |    |    |    | SEENA INTERNATIONAL CORPORATION                        |    |    | X  |    |    |    |    |
| CANYEM INTERNATIONAL CORPORATION                             |    |    |    | X  |    |    |    | <u>RAINCOATS, TEXTILE, COATED OR IMPREGNATED</u>       |    |    |    |    |    |    |    |
| DANA DOUGLAS MARKETING INTERNATIONAL                         |    |    |    |    |    |    | X  | BACCARD TRADING COMPANY LIMITED                        | X  |    |    | X  |    |    | X  |
| SEENA INTERNATIONAL CORPORATION                              |    |    |    | X  |    |    |    | CANYEM INTERNATIONAL CORPORATION                       |    |    | X  |    |    |    |    |
| <u>PANTS AND SLACKS, CHILDREN'S, EXCEPT KNITTED</u>          |    |    |    |    |    |    |    | SEENA INTERNATIONAL CORPORATION                        |    |    | X  |    |    |    |    |
| CANYEM INTERNATIONAL CORPORATION                             |    |    |    | X  |    |    |    | <u>SCARVES/SHAWL/STOLE, WOOL OR MADE FROM WOOL FAB</u> |    |    |    |    |    |    |    |
| SEENA INTERNATIONAL CORPORATION                              |    |    |    | X  |    |    |    | CANYEM INTERNATIONAL CORPORATION                       |    |    | X  |    |    |    |    |
| <u>PANTS AND SLACKS, WOMEN'S AND GIRLS', COTTON</u>          |    |    |    |    |    |    |    | SEENA INTERNATIONAL CORPORATION                        |    |    | X  |    |    |    |    |
| CANYEM INTERNATIONAL CORPORATION                             |    |    |    | X  |    |    |    | <u>SHIRTS, COTTON, EXCEPT KNITTED</u>                  |    |    |    |    |    |    |    |
| DANA DOUGLAS MARKETING INTERNATIONAL                         |    |    |    |    |    |    | X  | CANADA TRADING IMPORT & EXPORT CO. INC.                |    |    |    | X  |    |    |    |
| SEENA INTERNATIONAL CORPORATION                              |    |    |    | X  |    |    |    | CANYEM INTERNATIONAL CORPORATION                       |    |    | X  |    |    |    |    |
| <u>PANTS, MEN'S &amp; BOYS', POLYESTER-COTTON BLENDS</u>     |    |    |    |    |    |    |    | DEKONIC INTERNATIONAL MERCANTILE CO.                   |    | X  | X  | X  |    |    |    |
| CANEXPORT TRANSCONTINENTAL LIMITED                           |    | X  | X  |    |    |    |    | SEENA INTERNATIONAL CORPORATION                        |    |    | X  |    |    |    |    |
| CANYEM INTERNATIONAL CORPORATION                             |    |    |    | X  |    |    |    | <u>SHIRTS, EXCEPT KNITTED NES</u>                      |    |    |    |    |    |    |    |
| DANA DOUGLAS MARKETING INTERNATIONAL                         |    |    |    |    |    |    | X  | CANYEM INTERNATIONAL CORPORATION                       |    |    | X  |    |    |    |    |
| EASTERN APPAREL GROUP LIMITED                                |    |    |    |    |    |    | X  | SEENA INTERNATIONAL CORPORATION                        |    |    | X  |    |    |    |    |
| SEENA INTERNATIONAL CORPORATION                              |    |    |    | X  |    |    |    | <u>SHIRTS, MAN-MADE FIBRES, EXCEPT KNITTED NES</u>     |    |    |    |    |    |    |    |
| <u>PANTS, MEN'S AND BOYS' NES</u>                            |    |    |    |    |    |    |    | CANYEM INTERNATIONAL CORPORATION                       |    |    | X  |    |    |    |    |
| CANYEM INTERNATIONAL CORPORATION                             |    |    |    | X  |    |    |    | SEENA INTERNATIONAL CORPORATION                        |    |    | X  |    |    |    |    |
| DANA DOUGLAS MARKETING INTERNATIONAL                         |    |    |    |    |    |    | X  | <u>SHIRTS, POLYESTER-COTTON BLENDS, EXC KNITTED</u>    |    |    |    |    |    |    |    |
| SEENA INTERNATIONAL CORPORATION                              |    |    |    | X  |    |    |    | CANYEM INTERNATIONAL CORPORATION                       |    |    | X  |    |    |    |    |
| <u>PANTS, MEN'S AND BOYS', COTTON</u>                        |    |    |    |    |    |    |    | DEKONIC INTERNATIONAL MERCANTILE CO.                   |    | X  | X  | X  |    |    |    |
| CANYEM INTERNATIONAL CORPORATION                             |    |    |    | X  |    |    |    | SEENA INTERNATIONAL CORPORATION                        |    |    | X  |    |    |    |    |
| DANA DOUGLAS MARKETING INTERNATIONAL                         |    |    |    |    |    |    | X  | <u>SHORTS, OUTERWEAR, EXCEPT KNITTED</u>               |    |    |    |    |    |    |    |
| SEENA INTERNATIONAL CORPORATION                              |    |    |    | X  |    |    |    | CANYEM INTERNATIONAL CORPORATION                       |    |    | X  |    |    |    |    |
| THE ODURO WORLD ENTERPRISES                                  | X  | X  |    | X  |    |    |    | SEENA INTERNATIONAL CORPORATION                        |    |    | X  |    |    |    |    |
| <u>PANTS, MEN'S AND BOYS', MAN-MADE FIBRES</u>               |    |    |    |    |    |    |    | <u>SKIRTS, EXCEPT KNITTED</u>                          |    |    |    |    |    |    |    |
| CANYEM INTERNATIONAL CORPORATION                             |    |    |    | X  |    |    |    | CANYEM INTERNATIONAL CORPORATION                       |    |    | X  |    |    |    |    |
| DANA DOUGLAS MARKETING INTERNATIONAL                         |    |    |    |    |    |    | X  | SEENA INTERNATIONAL CORPORATION                        |    |    | X  |    |    |    |    |
| SEENA INTERNATIONAL CORPORATION                              |    |    |    | X  |    |    |    | CONTINUED....                                          |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                                                 | AF | AA | ME | WE | EE | SA | NA |                                                           | AF | AA | ME | WE | EE | SA | NA |
|-----------------------------------------------------------------|----|----|----|----|----|----|----|-----------------------------------------------------------|----|----|----|----|----|----|----|
| <b><u>SPORTS COATS AND BLAZERS</u></b>                          |    |    |    |    |    |    |    | DANA DOUGLAS MARKETING INTERNATIONAL                      |    |    |    |    |    |    | X  |
| CANYEM INTERNATIONAL CORPORATION                                |    |    | X  |    |    |    |    | SEENA INTERNATIONAL CORPORATION                           |    |    | X  |    |    |    |    |
| SEENA INTERNATIONAL CORPORATION                                 |    |    | X  |    |    |    |    | <b><u>PANTS AND SLACKS, BOYS', DOUBLE KNIT</u></b>        |    |    |    |    |    |    |    |
|                                                                 |    |    |    |    |    |    |    | CANYEM INTERNATIONAL CORPORATION                          |    |    | X  |    |    |    |    |
| <b><u>SUITS, FINE, SLACK AND SPORT, EXCEPT KNITTED</u></b>      |    |    |    |    |    |    |    | DANA DOUGLAS MARKETING INTERNATIONAL                      |    |    |    |    |    |    | X  |
| CANYEM INTERNATIONAL CORPORATION                                |    |    | X  |    |    |    |    | SEENA INTERNATIONAL CORPORATION                           |    |    | X  |    |    |    |    |
| COMPAGNIE D'IMPORTATION & D'EXPORTATION                         | X  |    | X  |    |    |    |    | <b><u>PANTS AND SLACKS, BOYS', KNITTED NES</u></b>        |    |    |    |    |    |    |    |
| SEENA INTERNATIONAL CORPORATION                                 |    |    | X  |    |    |    |    | CANYEM INTERNATIONAL CORPORATION                          |    |    | X  |    |    |    |    |
| <b><u>OUTERWEAR, KNITTED OR MADE FROM KNITTED FAB</u></b>       |    |    |    |    |    |    |    | DANA DOUGLAS MARKETING INTERNATIONAL                      |    |    |    |    |    |    | X  |
|                                                                 |    |    |    |    |    |    |    | SEENA INTERNATIONAL CORPORATION                           |    |    | X  |    |    |    |    |
| <b><u>BATHING SUITS, KNITTED</u></b>                            |    |    |    |    |    |    |    | <b><u>PANTS AND SLACKS, MEN'S, DOUBLE KNIT</u></b>        |    |    |    |    |    |    |    |
| CANYEM INTERNATIONAL CORPORATION                                |    |    | X  |    |    |    |    | CANYEM INTERNATIONAL CORPORATION                          |    |    | X  |    |    |    |    |
| SEENA INTERNATIONAL CORPORATION                                 |    |    | X  |    |    |    |    | DANA DOUGLAS MARKETING INTERNATIONAL                      |    |    |    |    |    |    | X  |
|                                                                 |    |    |    |    |    |    |    | SEENA INTERNATIONAL CORPORATION                           |    |    | X  |    |    |    |    |
| <b><u>BLOUSES AND SHIRTS, KNT, INCL SHELLS &amp; TOPS</u></b>   |    |    |    |    |    |    |    | <b><u>PANTS AND SLACKS, MEN'S, KNITTED NES</u></b>        |    |    |    |    |    |    |    |
| CANYEM INTERNATIONAL CORPORATION                                |    |    | X  |    |    |    |    | CANYEM INTERNATIONAL CORPORATION                          |    |    | X  |    |    |    |    |
| SEENA INTERNATIONAL CORPORATION                                 |    |    | X  |    |    |    |    | DANA DOUGLAS MARKETING INTERNATIONAL                      |    |    |    |    |    |    | X  |
|                                                                 |    |    |    |    |    |    |    | SEENA INTERNATIONAL CORPORATION                           |    |    | X  |    |    |    |    |
| <b><u>DRESSES, KNITTED NES</u></b>                              |    |    |    |    |    |    |    | <b><u>SHIRTS AND SWEATSHIRTS, KNITTED NES</u></b>         |    |    |    |    |    |    |    |
| CANYEM INTERNATIONAL CORPORATION                                |    |    | X  |    |    |    |    | ARNPRIOR SPORTLAND LTD.                                   |    |    |    |    |    |    | X  |
| SEENA INTERNATIONAL CORPORATION                                 |    |    | X  |    |    |    |    | CANYEM INTERNATIONAL CORPORATION                          |    |    | X  |    |    |    |    |
|                                                                 |    |    |    |    |    |    |    | SEENA INTERNATIONAL CORPORATION                           |    |    | X  |    |    |    |    |
| <b><u>DRESSES, KNITTED, WOOL</u></b>                            |    |    |    |    |    |    |    | <b><u>SHIRTS AND SWEATSHIRTS, KNITTED, COTTON NES</u></b> |    |    |    |    |    |    |    |
| CANYEM INTERNATIONAL CORPORATION                                |    |    | X  |    |    |    |    | ARNPRIOR SPORTLAND LTD.                                   |    |    |    |    |    |    | X  |
| SEENA INTERNATIONAL CORPORATION                                 |    |    | X  |    |    |    |    | CANYEM INTERNATIONAL CORPORATION                          |    |    | X  |    |    |    |    |
|                                                                 |    |    |    |    |    |    |    | SEENA INTERNATIONAL CORPORATION                           |    |    | X  |    |    |    |    |
| <b><u>OUTERWEAR, CHILDREN'S &amp; INFANTS', KNITTED NES</u></b> |    |    |    |    |    |    |    |                                                           |    |    |    |    |    |    |    |
| CANYEM INTERNATIONAL CORPORATION                                |    |    | X  |    |    |    |    |                                                           |    |    |    |    |    |    |    |
| SEENA INTERNATIONAL CORPORATION                                 |    |    | X  |    |    |    |    |                                                           |    |    |    |    |    |    |    |
| <b><u>OUTERWEAR, KNITTED NES</u></b>                            |    |    |    |    |    |    |    | <b><u>SHORTS SETS, OUTERWEAR, W/G, KNITTED</u></b>        |    |    |    |    |    |    |    |
| BRITNELL TRADING INC.                                           |    |    |    | X  |    |    | X  | CANYEM INTERNATIONAL CORPORATION                          |    |    | X  |    |    |    |    |
| CANADIAN TRADERS LIMITED                                        | X  | X  | X  | X  |    | X  | X  | SEENA INTERNATIONAL CORPORATION                           |    |    | X  |    |    |    |    |
| CANEDEX LIMITED                                                 | X  | X  | X  | X  | X  | X  | X  |                                                           |    |    |    |    |    |    |    |
| CANYEM INTERNATIONAL CORPORATION                                |    |    | X  |    |    |    |    | <b><u>SHORTS, OUTERWEAR, KNITTED</u></b>                  |    |    |    |    |    |    |    |
| COMPAGNIE D'IMPORTATION & D'EXPORTATION                         | X  |    | X  |    |    |    |    | CANYEM INTERNATIONAL CORPORATION                          |    |    | X  |    |    |    |    |
| DANA DOUGLAS MARKETING INTERNATIONAL                            |    |    |    |    |    |    | X  | SEENA INTERNATIONAL CORPORATION                           |    |    | X  |    |    |    |    |
| METRO INTERNATIONAL TRADING COMPANY                             |    | X  |    |    |    |    | X  |                                                           |    |    |    |    |    |    |    |
| SEENA INTERNATIONAL CORPORATION                                 |    |    | X  |    |    |    |    | <b><u>SUITS, KNITTED</u></b>                              |    |    |    |    |    |    |    |
| TRICHAMAR INC.                                                  |    |    | X  |    |    | X  |    | CANYEM INTERNATIONAL CORPORATION                          |    |    | X  |    |    |    |    |
|                                                                 |    |    |    |    |    |    |    | SEENA INTERNATIONAL CORPORATION                           |    |    | X  |    |    |    |    |
| <b><u>PANTS &amp; SLACKS, WOMEN/GIRLS/CHILD, KNITTED</u></b>    |    |    |    |    |    |    |    |                                                           |    |    |    |    |    |    |    |
| CANYEM INTERNATIONAL CORPORATION                                |    |    | X  |    |    |    |    |                                                           |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                                                    | AF | AA | NE | WE | EE | SA | NA |                                                               | AF | AA | NE | WE | EE | SA | NA |
|--------------------------------------------------------------------|----|----|----|----|----|----|----|---------------------------------------------------------------|----|----|----|----|----|----|----|
| <b><u>SWEATERS &amp; CARDIGANS, M/B, KNITTED, WOOL</u></b>         |    |    |    |    |    |    |    | <b><u>SWEATERS AND CARDIGANS, W/G, KNITTED, ACRYLIC</u></b>   |    |    |    |    |    |    |    |
| CANYEM INTERNATIONAL CORPORATION                                   |    |    | X  |    |    |    |    | CANYEM INTERNATIONAL CORPORATION                              |    |    | X  |    |    |    |    |
| J-CAN QUALITY TRADES                                               | X  |    |    |    |    |    |    | SEENA INTERNATIONAL CORPORATION                               |    |    | X  |    |    |    |    |
| KENWEST ENTERPRISES LTD.                                           | X  |    |    |    |    |    |    |                                                               |    |    |    |    |    |    |    |
| SEENA INTERNATIONAL CORPORATION                                    |    |    | X  |    |    |    |    | <b><u>T-SHIRTS, KNITTED, COTTON</u></b>                       |    |    |    |    |    |    |    |
|                                                                    |    |    |    |    |    |    |    | CANYEM INTERNATIONAL CORPORATION                              |    |    | X  |    |    |    |    |
| <b><u>SWEATERS &amp; CARDIGANS, M/B, KNT, M-M FIBRE NES</u></b>    |    |    |    |    |    |    |    | COMPAGNIE D'IMPORTATION & D'EXPORTATION                       | X  |    | X  |    |    |    |    |
| CANYEM INTERNATIONAL CORPORATION                                   |    |    | X  |    |    |    |    | DANA DOUGLAS MARKETING INTERNATIONAL                          |    |    |    |    |    |    | X  |
| SEENA INTERNATIONAL CORPORATION                                    |    |    | X  |    |    |    |    | SEENA INTERNATIONAL CORPORATION                               |    |    | X  |    |    |    |    |
|                                                                    |    |    |    |    |    |    |    | <b><u>PHARMACEUTICAL PRODUCTS (CONT.), OTHER ****</u></b>     |    |    |    |    |    |    |    |
| <b><u>SWEATERS &amp; CARDIGANS, W/G, KNITTED, WOOL</u></b>         |    |    |    |    |    |    |    | <b><u>PHARMACEUTICAL PRODS NES, IN DOSAGE, HUMAN USE</u></b>  |    |    |    |    |    |    |    |
| CANYEM INTERNATIONAL CORPORATION                                   |    |    | X  |    |    |    |    | CANADIAN TRADERS LIMITED                                      | X  | X  | X  | X  |    | X  | X  |
| GORDON HUNTER KNITWEAR INC.                                        |    |    |    |    |    | X  |    | CANBERRA MARKETING                                            |    |    | X  |    |    |    |    |
| J-CAN QUALITY TRADES                                               | X  |    |    |    |    |    |    | CARICAN TRADING CO. INC.                                      |    |    |    |    |    | X  |    |
| KENWEST ENTERPRISES LTD.                                           | X  |    |    |    |    |    |    | COLEMAN & COLEMAN INC.                                        | X  |    | X  |    |    |    | X  |
| SEENA INTERNATIONAL CORPORATION                                    |    |    | X  |    |    |    |    | COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE                        | X  | X  | X  | X  |    |    |    |
|                                                                    |    |    |    |    |    |    |    | CONTECH TRADING CO. LIMITED                                   |    |    |    |    |    | X  |    |
| <b><u>SWEATERS &amp; CARDIGANS, W/G, KNT, M-M FIBRE NES</u></b>    |    |    |    |    |    |    |    | CVG INTERNATIONAL INC.                                        | X  | X  |    | X  |    | X  |    |
| CANYEM INTERNATIONAL CORPORATION                                   |    |    | X  |    |    |    |    | DANA DOUGLAS MARKETING INTERNATIONAL                          |    |    |    |    |    |    | X  |
| MARITIME PACIFIC LTD.                                              |    |    |    |    |    | X  |    | GENTRA IMPEX                                                  |    |    | X  |    |    |    |    |
| SEENA INTERNATIONAL CORPORATION                                    |    |    | X  |    |    |    |    | J. PASCAL INC.                                                | X  | X  | X  |    |    | X  |    |
|                                                                    |    |    |    |    |    |    |    | MAXIMUS INTERNATIONAL CORPORATION                             |    | X  |    |    |    |    | X  |
| <b><u>SWEATERS &amp; CARDIGANS, CHILD/INFANT, KNT, ACRYLIC</u></b> |    |    |    |    |    |    |    | MILLER KNIGHT & ASSOCIATES INC.                               |    |    |    |    | X  |    | X  |
| CANYEM INTERNATIONAL CORPORATION                                   |    |    | X  |    |    |    |    | MODERNA CANADA                                                |    |    |    |    |    | X  |    |
| SEENA INTERNATIONAL CORPORATION                                    |    |    | X  |    |    |    |    | MULTIPHARM INTERNATIONAL INC.                                 |    | X  |    |    |    |    |    |
|                                                                    |    |    |    |    |    |    |    | NICHIMEN CANADA INC.                                          | X  | X  |    | X  |    |    |    |
| <b><u>SWEATERS &amp; CARDIGANS, CHILD/INFANT, KNT, M-M FIB</u></b> |    |    |    |    |    |    |    | PRINCIPAL INTL. THE TRADING HOUSE                             | X  |    | X  |    |    |    |    |
| CANYEM INTERNATIONAL CORPORATION                                   |    |    | X  |    |    |    |    | STECKO CHEM INC.                                              |    | X  |    | X  |    |    | X  |
| SEENA INTERNATIONAL CORPORATION                                    |    |    | X  |    |    |    |    | TRANS WORLD DISTRIBUTORS CORPORATION                          |    |    |    |    |    | X  |    |
|                                                                    |    |    |    |    |    |    |    | VINAMEDIC INC.                                                |    | X  |    |    |    |    |    |
| <b><u>SWEATERS &amp; CARDIGANS, CHILD/INFANTS, KNT, WOOL</u></b>   |    |    |    |    |    |    |    | YBM CANADA INTERNATIONAL (IMPEX) INC.                         |    |    | X  |    |    |    |    |
| CANYEM INTERNATIONAL CORPORATION                                   |    |    | X  |    |    |    |    | 3T INTERNATIONAL INC.                                         |    |    | X  |    |    |    |    |
| KENWEST ENTERPRISES LTD.                                           | X  |    |    |    |    |    |    |                                                               |    |    |    |    |    |    |    |
| SEENA INTERNATIONAL CORPORATION                                    |    |    | X  |    |    |    |    | <b><u>SKELETAL MUSCLE RELAXANTS, IN DOSAGE, HUMAN USE</u></b> |    |    |    |    |    |    |    |
|                                                                    |    |    |    |    |    |    |    | STECKO CHEM INC.                                              | X  |    | X  |    |    |    | X  |
| <b><u>SWEATERS AND CARDIGANS, KNITTED NES</u></b>                  |    |    |    |    |    |    |    | <b><u>PHARMACEUTICAL PRODUCTS, OTHER *****</u></b>            |    |    |    |    |    |    |    |
| CANYEM INTERNATIONAL CORPORATION                                   |    |    | X  |    |    |    |    |                                                               |    |    |    |    |    |    |    |
| MARITIME PACIFIC LTD.                                              |    |    |    |    |    | X  |    | <b><u>DIURETICS, IN DOSAGE, HUMAN USE</u></b>                 |    |    |    |    |    |    |    |
| SEENA INTERNATIONAL CORPORATION                                    |    |    | X  |    |    |    |    | STECKO CHEM INC.                                              | X  |    | X  |    |    |    | X  |
|                                                                    |    |    |    |    |    |    |    | <b><u>PHOTOGRAPHIC CAMERAS *****</u></b>                      |    |    |    |    |    |    |    |
| <b><u>SWEATERS AND CARDIGANS, M/B, KNITTED, ACRYLIC</u></b>        |    |    |    |    |    |    |    |                                                               |    |    |    |    |    |    |    |
| CANYEM INTERNATIONAL CORPORATION                                   |    |    | X  |    |    |    |    |                                                               |    |    |    |    |    |    |    |
| SEENA INTERNATIONAL CORPORATION                                    |    |    | X  |    |    |    |    |                                                               |    |    |    |    |    |    |    |



# TRADING HOUSES BY PRODUCT

|                                                         | AF | AA | ME | WE | EE | SA | NA |                                                      | AF | AA | ME | WE | EE | SA | NA |
|---------------------------------------------------------|----|----|----|----|----|----|----|------------------------------------------------------|----|----|----|----|----|----|----|
| <b>CAMERA ACCESSORIES NES</b>                           |    |    |    |    |    |    |    | WSL EXPORT DIV. OF EMCO SUPPLY                       |    | X  |    |    |    |    | X  |
| THE ODURO WORLD ENTERPRISES                             | X  | X  |    | X  |    |    |    | <b>PLUMBERS' BRASS GOODS AND BATHROOM ACCESS NES</b> |    |    |    |    |    |    |    |
| TRANS WORLD DISTRIBUTORS CORPORATION                    |    |    |    |    |    | X  |    | ALDERBRANCH ENTERPRISES INC.                         |    | X  | X  | X  |    |    | X  |
| <b>CAMERAS, MOTION PICTURE, CINEMATOGRAPHIC</b>         |    |    |    |    |    |    |    | ALLTRADE ENTERPRISES LIMITED                         |    |    |    |    |    | X  | X  |
| CANADIAN TRANS WORLD SUPPLIERS LTD.                     |    |    |    | X  |    |    |    | CONTECH TRADING CO. LIMITED                          |    |    |    |    |    | X  |    |
| <b>CAMERAS, STILL PICTURE</b>                           |    |    |    |    |    |    |    | CRANE SUPPLY                                         | X  |    |    |    |    | X  |    |
| CANADIAN TRANS WORLD SUPPLIERS LTD.                     |    |    |    | X  |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC             | X  |    |    |    |    |    |    |
| THE ODURO WORLD ENTERPRISES                             | X  | X  |    | X  |    |    |    | J.R. WELLINGTON EXPORT CORPORATION                   | X  |    | X  |    |    | X  |    |
| TRANS WORLD DISTRIBUTORS CORPORATION                    |    |    |    |    |    | X  |    | NATSON TRADING HOUSE                                 |    | X  | X  | X  |    |    |    |
| <b>PHOTOGRAPHIC EQUIPMENT AND SUPPLIES, OTHER</b>       |    |    |    |    |    |    |    | PROFESSIONAL SANITATION PRODUCTS LTD.                |    |    |    |    |    | X  |    |
| <b>PHOTOCOPY &amp; SIM MACH, OFFICE TYPE, AND PARTS</b> |    |    |    |    |    |    |    | REGOR INTERNATIONAL INC.                             | X  |    |    |    |    | X  |    |
| CANEDEX LIMITED                                         | X  | X  | X  | X  | X  | X  |    | TENPRO INTERNATIONAL                                 |    |    |    |    |    |    | X  |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC.                | X  |    |    |    |    |    | X  | TRONCO INTERNATIONAL                                 |    | X  |    | X  |    | X  | X  |
| J.B. INTERNATIONAL SHIPPERS LTD.                        | X  | X  | X  | X  |    |    | X  | WARD BEDAS (CANADA) LIMITED                          | X  | X  | X  | X  |    |    |    |
| SEL-DRUM CORPORATION                                    | X  | X  | X  | X  |    |    | X  | WSL EXPORT DIV. OF EMCO SUPPLY                       |    | X  |    |    |    | X  |    |
| <b>PHOTOGRAPHIC CHEMICALS NES</b>                       |    |    |    |    |    |    |    | <b>PLUMBING FIXTURES AND SANITARY WARE *****</b>     |    |    |    |    |    |    |    |
| SEL-DRUM CORPORATION                                    | X  | X  | X  | X  |    | X  | X  | <b>BATH TUBS</b>                                     |    |    |    |    |    |    |    |
| TRANS WORLD DISTRIBUTORS CORPORATION                    |    |    |    |    |    | X  |    | CRANE SUPPLY                                         | X  |    |    |    |    |    | X  |
| <b>PHOTOGRAPHIC EQUIPMENT AND SUPPLIES NES</b>          |    |    |    |    |    |    |    | <b>PLUMBING FIXTURES AND SANITARY WARE NES</b>       |    |    |    |    |    |    |    |
| THE ODURO WORLD ENTERPRISES                             | X  | X  |    | X  |    |    |    | A.D. BURFORD INTERNATIONAL LIMITED                   | X  | X  | X  | X  |    | X  |    |
| <b>PHOTOGRAPHIC FILM, EXPOSED *****</b>                 |    |    |    |    |    |    |    | ALLTRADE ENTERPRISES LIMITED                         |    |    |    |    |    | X  | X  |
| <b>MOTION PICTURE FILM SOLD TO CONSIGNEE, EXPOSED</b>   |    |    |    |    |    |    |    | CANADIAN TRANS WORLD SUPPLIERS LTD.                  |    |    |    | X  |    |    |    |
| CHARLES CHAPLIN ENTERPRISES INC.                        |    | X  | X  | X  |    |    | X  | CONTECH TRADING CO. LIMITED                          |    |    |    |    |    | X  |    |
| EDGAM SOFTWARE LTD.                                     |    |    |    |    |    |    | X  | CRANE SUPPLY                                         | X  |    |    |    |    | X  |    |
| FELINE FILMS INC.                                       |    | X  |    | X  |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC             | X  |    |    |    |    |    |    |
| LE GROUPE MULTIMEDIA DU CANADA INC.                     | X  |    | X  | X  |    |    | X  | J. PASCAL INC.                                       | X  | X  | X  |    |    | X  |    |
| O. OASIS PICTURES INC.                                  |    |    |    | X  |    |    |    | J.R. WELLINGTON EXPORT CORPORATION                   | X  |    | X  |    |    | X  |    |
| THA MEDIA LTD.                                          |    | X  |    | X  |    |    |    | MIDEX INTERNATIONAL INC.                             |    |    |    |    |    | X  |    |
| <b>PLUMBERS BRASS GOODS EXC VALVE/PIPE/FITTING</b>      |    |    |    |    |    |    |    | REGOR INTERNATIONAL INC.                             | X  |    |    |    |    | X  |    |
| <b>FAUCETS, TUB-FILLERS, SHOWERS &amp; COMBINATIONS</b> |    |    |    |    |    |    |    | RICHMOND MEDICAL PRODUCTS                            |    |    | X  |    |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED                      | X  | X  | X  | X  |    | X  |    | TACONIC CORPORATION LTD.                             | X  | X  | X  |    |    | X  | X  |
| AGIMEX INC.                                             |    |    |    |    | X  |    |    | TENPRO INTERNATIONAL                                 |    |    |    |    |    |    | X  |
| CANADA TRADING IMPORT & EXPORT CO. INC.                 |    |    |    |    | X  |    |    | WARD BEDAS (CANADA) LIMITED                          | X  | X  | X  | X  |    |    |    |
| CRANE SUPPLY                                            | X  |    |    |    |    | X  |    | WSL EXPORT DIV. OF EMCO SUPPLY                       |    | X  |    |    |    | X  |    |
| WARD BEDAS (CANADA) LIMITED                             | X  | X  | X  | X  |    |    |    | <b>SINKS, EXCEPT SERVICE SINKS</b>                   |    |    |    |    |    |    |    |
|                                                         |    |    |    |    |    |    |    | A.D. BURFORD INTERNATIONAL LIMITED                   | X  | X  | X  | X  |    | X  |    |
|                                                         |    |    |    |    |    |    |    | <b>TOTILET BOWLS AND COMBINATIONS</b>                |    |    |    |    |    |    |    |
|                                                         |    |    |    |    |    |    |    | A.D. BURFORD INTERNATIONAL LIMITED                   | X  | X  | X  | X  |    | X  |    |
|                                                         |    |    |    |    |    |    |    | CRANE SUPPLY                                         | X  |    |    |    |    | X  |    |
|                                                         |    |    |    |    |    |    |    | CONTINUED....                                        |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                                          | AF | AA | ME | WE | EE | SA | NA |                                                         | AF | AA | ME | WE | EE | SA | NA |
|----------------------------------------------------------|----|----|----|----|----|----|----|---------------------------------------------------------|----|----|----|----|----|----|----|
| <u>TOILET SEATS AND LIDS</u>                             |    |    |    |    |    |    |    | <u>PARTS OF POWER PUMPS</u>                             |    |    |    |    |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED                       | X  | X  | X  | X  |    | X  |    | EMRY TRADING CO.                                        |    |    |    |    |    |    | X  |
|                                                          |    |    |    |    |    |    |    | WESTLUND INTERNATIONAL TECHNOLOGIES INC                 |    |    |    |    |    |    | X  |
| <u>WASH BASINS /FIXTURES/</u>                            |    |    |    |    |    |    |    | <u>PUMPS AND PARTS NES</u>                              |    |    |    |    |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED                       | X  | X  | X  | X  |    | X  |    | CONTECH TRADING CO. LIMITED                             |    |    |    |    |    | X  |    |
| CRANE SUPPLY                                             | X  |    |    |    |    | X  |    | DARIANNE INTERNATIONAL TRADING INC.                     | X  | X  | X  | X  |    |    | X  |
| <u>POWER BOILERS *****</u>                               |    |    |    |    |    |    |    | DELTONIC TRADING CORP.                                  |    |    |    |    |    | X  |    |
|                                                          |    |    |    |    |    |    |    | MODERNA CANADA                                          |    |    |    |    |    | X  |    |
| <u>POWER BOILER PARTS AND BOILERHOUSE EQUIPMENT</u>      |    |    |    |    |    |    |    | RAMSEN ENGINEERING ASSOCIATES INC.                      |    |    |    |    |    | X  | X  |
| KESSLER TECH (CANADA) INC.                               | X  | X  |    |    |    | X  |    | RIGBY TRADE LIMITED                                     | X  | X  | X  | X  |    | X  |    |
| THERMAL & HYDRAULIC EQUIPMENT LIMITED                    |    | X  |    |    |    | X  | X  | TRONCO INTERNATIONAL                                    |    | X  |    | X  |    | X  | X  |
| <u>POWER BOILERS</u>                                     |    |    |    |    |    |    |    | 3T INTERNATIONAL INC.                                   |    |    | X  |    |    |    |    |
| DELTONIC TRADING CORP.                                   |    |    |    |    |    | X  |    | <u>PUMPS, CENTRIFUGAL</u>                               |    |    |    |    |    |    |    |
| <u>PRINTED MATTER, OTHER *****</u>                       |    |    |    |    |    |    |    | ECOTHERM INC.                                           |    |    | X  |    |    |    |    |
|                                                          |    |    |    |    |    |    |    | <u>PUMPS, POWER NES</u>                                 |    |    |    |    |    |    |    |
| <u>PRINTED MATTER NES</u>                                |    |    |    |    |    |    |    | A.D. BURFORD INTERNATIONAL LIMITED                      | X  | X  | X  | X  |    | X  |    |
| INTERNATIONAL PRESS PUBLICATIONS                         | X  | X  |    |    |    |    |    | DARIANNE INTERNATIONAL TRADING INC.                     | X  | X  | X  | X  |    |    | X  |
| NATIVE CANADIAN ARTS LTD.                                |    | X  |    | X  |    | X  |    | DELTONIC TRADING CORP.                                  |    |    |    |    |    | X  |    |
| OGWATSIH ARTISANS LIMITED                                |    |    |    |    |    | X  |    | GENSET SUPPLY & SERVICE INC.                            |    | X  |    |    |    |    |    |
| TAIWAN CONNECTION INC.                                   |    | X  |    | X  |    |    |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                | X  |    |    |    |    |    |    |
| WEDGEWOODS IMPORT EXPORT                                 | X  |    |    |    |    | X  |    | MODERNA CANADA                                          |    |    |    |    |    | X  |    |
| <u>PROJECTION APPARATUS, AND ACCESSORIES *****</u>       |    |    |    |    |    |    |    | THERMAL & HYDRAULIC EQUIPMENT LIMITED                   |    | X  |    |    |    | X  | X  |
|                                                          |    |    |    |    |    |    |    | TRONCO INTERNATIONAL                                    |    | X  |    | X  |    | X  | X  |
| <u>PROJECTION APPARATUS, ACCESSORIES &amp; PARTS NES</u> |    |    |    |    |    |    |    | WSL EXPORT DIV. OF EMCO SUPPLY                          |    | X  |    |    |    | X  |    |
| COMPAGNIE D'IMPORTATION & D'EXPORTATION                  | X  |    | X  |    |    |    |    | <u>RAILWAY CARS *****</u>                               |    |    |    |    |    |    |    |
| MICROLITES SCIENTIFIC DIV. OF WEST EAST                  |    |    | X  |    |    | X  |    | <u>RAILWAY, STREET RAILWAY AND IND RAIL CARS NES</u>    |    |    |    |    |    |    |    |
| <u>PROJECTORS, MOTION PICTURE</u>                        |    |    |    |    |    |    |    | CAN-AFRIC ENTERPRISES INC.                              | X  |    |    |    |    |    |    |
| CANADIAN TRANS WORLD SUPPLIERS LTD.                      |    |    |    | X  |    |    |    | WACTOL ENTERPRISES LIMITED                              | X  | X  | X  |    |    | X  |    |
| COMPAGNIE D'IMPORTATION & D'EXPORTATION                  | X  |    | X  |    |    |    |    | <u>RAILWAY ROLLING STOCK, PARTS &amp; ACCESS *****</u>  |    |    |    |    |    |    |    |
| <u>PROJECTORS, OVERHEAD TYPE</u>                         |    |    |    |    |    |    |    | <u>PARTS &amp; ACCESS FOR RAILWAY ROLLING STOCK NES</u> |    |    |    |    |    |    |    |
| TRANS WORLD DISTRIBUTORS CORPORATION                     |    |    |    |    |    | X  |    | CANPAK INTERNATIONAL TRADING CORP.                      |    | X  | X  |    |    |    |    |
| <u>PROJECTORS, STILL PICTURE /DOMESTIC TYPE/</u>         |    |    |    |    |    |    |    | CANPAK INTERNATIONAL LTD.                               |    | X  |    |    |    |    |    |
| CANADIAN TRANS WORLD SUPPLIERS LTD.                      |    |    |    |    |    | X  |    | CAPRICORP INTERNATIONAL DEVELOPMENT INC.                | X  |    |    |    |    | X  | X  |
| COMPAGNIE D'IMPORTATION & D'EXPORTATION                  | X  |    | X  |    |    |    |    | FREMAH INTERNATIONAL TRADING INC.                       |    | X  |    | X  |    | X  |    |
| <u>PUMPS *****</u>                                       |    |    |    |    |    |    |    | KESSLER TECH (CANADA) INC.                              | X  | X  |    |    |    |    | X  |
|                                                          |    |    |    |    |    |    |    | KOOT CONSOLIDATED INTERNATIONAL LTD.                    | X  |    |    |    |    | X  | X  |
|                                                          |    |    |    |    |    |    |    | MITSUI & CO. (CANADA) LTD.                              |    |    |    |    |    |    |    |

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                               | AF | AA | WE | WE | EE | SA | NA |
|-----------------------------------------------|----|----|----|----|----|----|----|
| NORDSUD EXCHANGE TRADE                        | X  |    |    |    |    |    |    |
| PANDIT INTERNATIONAL                          | X  | X  | X  |    |    | X  |    |
| <u>WHEELS FOR RAILWAY ROLLING STOCK</u>       |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                    |    |    |    |    |    |    |    |
| <u>SAFETY AND SANITATION EQUIPMENT *****</u>  |    |    |    |    |    |    |    |
| <u>ALARM AND SIGNAL SYSTEMS AND PARTS NES</u> |    |    |    |    |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED            | X  | X  | X  | X  |    | X  |    |
| CANADIAN COMMERCE & ENGINEERING CORP.         |    |    | X  |    |    |    |    |
| CANADIAN FOREIGN TRADE CO.                    |    |    | X  |    |    |    |    |
| CANEDEX LIMITED                               | X  | X  | X  | X  | X  | X  |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC      | X  |    |    |    |    |    |    |
| J & J TRADING                                 |    |    |    | X  |    |    |    |
| LTC TRADING INC.                              |    | X  |    |    |    | X  |    |
| METRO INTERNATIONAL TRADING COMPANY           |    | X  |    |    |    | X  |    |
| MITRADE EXPORT INC.                           | X  | X  | X  | X  |    | X  | X  |
| PAGEWORKS INC.                                |    |    |    | X  |    |    |    |
| PRAMANAS CANADA LIMITED                       |    | X  |    |    |    |    |    |
| SEATECH TRADING LTD.                          |    | X  |    |    |    |    |    |
| TRANS ATLAS TRADING CO. LTD.                  | X  | X  | X  |    |    | X  | X  |
| TRANS WORLD DISTRIBUTORS CORPORATION          |    |    |    |    |    | X  |    |
| <u>FIRE FIGHTING EQUIPMENT AND PARTS NES</u>  |    |    |    |    |    |    |    |
| CANEDEX LIMITED                               | X  | X  | X  | X  | X  | X  |    |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC.      | X  |    |    |    |    | X  | X  |
| CETECO INTERNATIONAL CANADA                   | X  | X  |    | X  |    | X  | X  |
| CRANE SUPPLY                                  | X  |    |    |    |    | X  |    |
| FRANK ROBY EXPORTING CO.                      |    | X  | X  |    |    | X  |    |
| FREMAN INTERNATIONAL TRADING INC.             |    | X  |    | X  |    | X  |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC      | X  |    |    |    |    |    |    |
| J.L. HENDRY INTL. EXPORT/IMPORT AGENCY        |    |    |    |    |    |    | X  |
| J.R. WELLINGTON EXPORT CORPORATION            | X  |    | X  |    |    | X  |    |
| KOOT CONSOLIDATED INTERNATIONAL LTD.          | X  |    |    |    |    | X  | X  |
| LA SOCIETE NATIONALE DE VEHICULES IND.        | X  | X  | X  |    |    |    |    |
| NAMET INTERNATIONAL LTD.                      |    |    | X  |    |    |    |    |
| PAGEWORKS INC.                                |    |    |    | X  |    |    |    |
| STORZ CANADA DIV. OF 315823 ONT. LTD.         |    |    |    |    |    | X  | X  |
| TRANS WORLD DISTRIBUTORS CORPORATION          |    |    |    |    |    | X  |    |
| TRANSCOR TRANSPORTATION CONSULTANTS           |    |    |    |    |    | X  | X  |
| TRICHAMAR INC.                                |    |    | X  |    |    | X  |    |
| <u>HAND FIRE EXTINGUISHERS AND PARTS</u>      |    |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC      | X  |    |    |    |    |    |    |

|                                                          | AF | AA | WE | WE | EE | SA | NA |
|----------------------------------------------------------|----|----|----|----|----|----|----|
| <u>RAILWAY/TRANSIT SIGNAL/SAFETY EQUIP &amp; PTS NES</u> |    |    |    |    |    |    |    |
| INTERIMCO MACHINERY CORPORATION                          | X  |    |    |    |    | X  |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 | X  |    |    |    |    |    |    |
| PANDIT INTERNATIONAL                                     | X  | X  | X  |    |    | X  |    |
| ROY GILLINGS AGENCIES INC.                               |    |    |    |    |    |    | X  |
| YARAK TRADING CONSULTANTS INC.                           |    | X  |    |    |    |    |    |
| <u>SAFETY AND LIFE SAVING EQUIPMENT NES</u>              |    |    |    |    |    |    |    |
| ALDERBRANCH ENTERPRISES INC.                             |    | X  | X  | X  |    |    | X  |
| AUSCANSA INTERNATIONAL CORP.                             |    | X  |    |    |    |    |    |
| BLUE SKY CORPORATION                                     |    |    |    |    |    |    | X  |
| CANDRIN HOUSE TRADING COMPANY LTD.                       |    | X  |    | X  |    |    |    |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC.                 | X  |    |    |    |    | X  | X  |
| CRINCO LIMITED                                           |    |    |    |    |    |    | X  |
| EVRON INTERNATIONAL INC.                                 | X  | X  |    | X  |    | X  |    |
| FIRST CANADIAN CONNECTIONS MKTG. CORP.                   |    | X  | X  | X  |    |    | X  |
| INTERMARK TRADING LTD.                                   |    | X  |    |    |    | X  | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 | X  |    |    |    |    |    |    |
| J & J TRADING                                            |    |    |    | X  |    |    |    |
| KOOT CONSOLIDATED INTERNATIONAL LTD.                     | X  |    |    |    |    | X  | X  |
| METRO INTERNATIONAL TRADING COMPANY                      |    | X  |    |    |    |    | X  |
| NAMET INTERNATIONAL LTD.                                 |    |    | X  |    |    |    |    |
| SARBET MARKETING DIV. OF 836067 ONT. INC.                |    |    |    |    |    |    | X  |
| TITAN TRADING INTERNATIONAL INC.                         |    | X  |    | X  |    |    | X  |
| TRANS WORLD DISTRIBUTORS CORPORATION                     |    |    |    |    |    |    | X  |
| <u>WATER AND SEWAGE TREATMENT EQUIPMENT &amp; PARTS</u>  |    |    |    |    |    |    |    |
| ALPAC TRADING COMPANY LTD.                               |    | X  |    |    |    |    |    |
| AUSCANSA INTERNATIONAL CORP.                             |    | X  |    |    |    |    |    |
| CANADIAN FOREIGN TRADE CO.                               |    |    | X  |    |    |    |    |
| CANEDEX LIMITED                                          | X  | X  | X  | X  | X  | X  | X  |
| CRANE SUPPLY                                             | X  |    |    |    |    |    | X  |
| CRINCO LIMITED                                           |    |    |    |    |    |    | X  |
| DOTCO INC.                                               |    |    |    | X  |    | X  | X  |
| GREAT WHITE NORTH LTD.                                   | X  | X  | X  | X  | X  | X  | X  |
| H. FINE & SONS LIMITED                                   | X  |    |    | X  |    | X  | X  |
| INTERMARK TRADING LTD.                                   |    | X  |    |    |    | X  | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 | X  |    |    |    |    |    |    |
| NORTHEDGE INTERNATIONAL (CANADA) LTD.                    |    |    | X  |    |    | X  |    |
| OVERSEAS PROJECTS CORP. OF CANADA LTD.                   |    | X  | X  | X  | X  |    | X  |
| PERTAMA-TENTAR INC.                                      | X  | X  |    | X  |    | X  |    |
| QUALITAS INTERNATIONAL INC.                              | X  |    |    |    |    |    |    |
| RAMSEN ENGINEERING ASSOCIATES INC.                       |    |    |    |    |    |    | X  |
| RESOURCE OUTFITTERS INTERNATIONAL                        | X  | X  |    |    |    | X  |    |
| TRONCO INTERNATIONAL                                     |    | X  |    | X  |    | X  | X  |

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                                           | AF | AA | KE | ME | EE | SA | BA |                                                    | AF | AA | KE | ME | EE | SA | BA |
|-----------------------------------------------------------|----|----|----|----|----|----|----|----------------------------------------------------|----|----|----|----|----|----|----|
| WSL EXPORT DIV. OF EMCO SUPPLY                            |    | X  |    |    |    | X  |    | CONCISE EXPORTISE LTD                              | X  | X  |    | X  | X  | X  | X  |
| YBM CANADA INTERNATIONAL (IMPEX) INC.                     |    |    | X  |    |    |    |    | LLOYD'S INTERNATIONAL AUTOMOTIVE BROKERS           |    |    | X  | X  |    |    |    |
|                                                           |    |    |    |    |    |    |    | NIKKA INDUSTRIES LTD.                              |    |    |    |    |    |    | X  |
| <b>SCALES AND BALANCES *****</b>                          |    |    |    |    |    |    |    | <b>SHIPS AND BOATS *****</b>                       |    |    |    |    |    |    |    |
| <b>SCALES AND BALANCES AND PARTS NES</b>                  |    |    |    |    |    |    |    | <b>PLEASURE AND SPORTING CRAFT NES</b>             |    |    |    |    |    |    |    |
| CANEX LIMITED                                             | X  | X  | X  | X  | X  | X  |    | CAN-AFRIC ENTERPRISES INC.                         | X  |    |    |    |    |    |    |
| HIR INTERNATIONAL LTD.                                    |    |    | X  | X  |    |    |    | CANADIAN FOREIGN TRADE CO.                         |    |    | X  |    |    |    |    |
| INTERNATIONAL ROAD DYNAMICS INC.                          |    |    | X  | X  |    | X  |    | D'JOVIAN INTERNATIONAL MERCHANTS LTD.              | X  | X  | X  |    | X  | X  |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                  | X  |    |    |    |    |    |    | EASTERN MARKETING LTD                              |    |    |    |    |    |    | X  |
|                                                           |    |    |    |    |    |    |    | J & J TRADING                                      |    |    |    | X  |    |    |    |
| <b>SERVICE INDUSTRY EQUIPMENT *****</b>                   |    |    |    |    |    |    |    | <b>TESCO TRADING CO. LTD.</b>                      |    |    |    |    |    |    |    |
|                                                           |    |    |    |    |    |    |    |                                                    | X  |    |    |    |    |    |    |
| <b>AUTO/AIRCRAFT MTCE/SERV/REPAIR EQUIP &amp;PTS NES</b>  |    |    |    |    |    |    |    | <b>PLEASURE AND SPORTING CRAFT, SELF-PROPELLED</b> |    |    |    |    |    |    |    |
| CVG INTERNATIONAL INC.                                    | X  | X  |    | X  |    | X  |    | CAN-AFRIC ENTERPRISES INC.                         | X  |    |    |    |    |    |    |
| EXPERT EXPORT LTD.                                        |    |    |    |    |    | X  |    | D'JOVIAN INTERNATIONAL MERCHANTS LTD.              | X  | X  | X  |    | X  | X  |    |
| LEROUX LAPORTE & PARTENAIRES INC.                         |    |    |    | X  |    | X  | X  |                                                    |    |    |    |    |    |    |    |
| LYONS FRY MERGERS LIMITED                                 |    | X  |    |    |    | X  | X  | <b>SHIPS AND BOATS NES</b>                         |    |    |    |    |    |    |    |
| TRANSCOR TRANSPORTATION CONSULTANTS                       |    |    |    |    |    | X  | X  | BJ5 MARKETING & CONSULTING                         |    | X  | X  | X  | X  |    | X  |
| TRICHAMAR INC.                                            |    |    | X  |    |    | X  |    | BLUE SKY CORPORATION                               |    |    |    |    |    |    | X  |
|                                                           |    |    |    |    |    |    |    | CETECO INTERNATIONAL CANADA                        | X  | X  |    | X  |    | X  | X  |
| <b>BEAUTY AND BARBER SHOP EQUIPMENT AND PARTS</b>         |    |    |    |    |    |    |    | EASTERN MARKETING LTD                              |    |    |    |    |    |    | X  |
| CHARLESCRAFT                                              |    |    | X  |    |    | X  |    | EXPERT EXPORT LTD.                                 |    |    |    |    |    | X  |    |
| G.K. SUN INTL. TRADING CO. LTD.                           | X  |    |    |    |    |    |    | <b>GREAT WHITE NORTH LTD.</b>                      |    |    |    |    |    |    |    |
|                                                           |    |    |    |    |    |    |    | LLOYD'S INTERNATIONAL AUTOMOTIVE BROKERS           | X  | X  | X  | X  | X  | X  | X  |
| <b>COLD BEVERAGE VENDING MACHINES AND PARTS</b>           |    |    |    |    |    |    |    | MORGISTEN EXPORT CANADA LTD.                       |    |    | X  | X  |    |    |    |
| THORNS IMPORT-EXPORT TRADING ENRG.                        | X  |    |    | X  |    | X  |    | OFFSHORE MARKETING INTERNATIONAL                   |    |    |    | X  |    |    | X  |
|                                                           |    |    |    |    |    |    |    | PANDIT INTERNATIONAL                               | X  | X  | X  |    |    | X  |    |
| <b>COMMERCIAL LAUNDRY EQUIPMENT AND PARTS</b>             |    |    |    |    |    |    |    | <b>SEATECH TRADING LTD.</b>                        |    |    |    |    |    |    |    |
| PROFESSIONAL SANITATION PRODUCTS LTD.                     |    |    |    |    |    | X  |    |                                                    | X  |    |    |    |    |    |    |
|                                                           |    |    |    |    |    |    |    | <b>SLIPPERS AND HOUSE FOOTWEAR *****</b>           |    |    |    |    |    |    |    |
| <b>SERVICE INDUSTRY EQUIPMENT AND PARTS NES</b>           |    |    |    |    |    |    |    | <b>SLIPPERS AND HOUSE FOOTWEAR</b>                 |    |    |    |    |    |    |    |
| H.L. LECLAIR INC.                                         |    | X  |    |    |    | X  |    | MARITIME PACIFIC LTD.                              |    |    |    |    |    |    | X  |
| INTERNATIONAL ROAD DYNAMICS INC.                          |    | X  | X  |    |    | X  |    | MAYSA IMPORT & EXPORT INC.                         |    |    | X  |    |    |    | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                  | X  |    |    |    |    |    |    | WINNIPEG FUR EXCHANGE LTD.                         | X  |    | X  |    |    |    |    |
| MATSON TRADING HOUSE                                      |    | X  | X  | X  |    |    |    |                                                    |    |    |    |    |    |    |    |
| METRO INTERNATIONAL TRADING COMPANY                       |    | X  |    |    |    | X  |    | <b>SOLAR ENERGY EQUIPMENT *****</b>                |    |    |    |    |    |    |    |
| PAGWORKS INC.                                             |    |    |    | X  |    |    |    | <b>SOLAR ENERGY EQUIPMENT</b>                      |    |    |    |    |    |    |    |
| TRANS WORLD DISTRIBUTORS CORPORATION                      |    |    |    |    |    | X  |    | QUALITAS INTERNATIONAL INC.                        | X  |    |    |    |    |    |    |
| TRANSCOR TRANSPORTATION CONSULTANTS                       |    |    |    |    |    | X  | X  | <b>SPORTING AND RECREATION EQUIPMENT *****</b>     |    |    |    |    |    |    |    |
|                                                           |    |    |    |    |    |    |    |                                                    |    |    |    |    |    |    |    |
| <b>SHIPS &amp; BOAT, SUB-ASSY/PTS/ATTACH &amp; ACCESS</b> |    |    |    |    |    |    |    |                                                    |    |    |    |    |    |    |    |
|                                                           |    |    |    |    |    |    |    |                                                    |    |    |    |    |    |    |    |
| <b>SUB-ASSY/PTS/ATTACH/ACCESS FOR SHIPS/BOAT NES</b>      |    |    |    |    |    |    |    |                                                    |    |    |    |    |    |    |    |
| BACCARO TRADING COMPANY LIMITED                           | X  |    | X  |    |    | X  |    |                                                    |    |    |    |    |    |    |    |



# TRADING HOUSES BY PRODUCT

|                                                              | AF | AA | ME | WE | EE | SA | MA |                                                          | AF | AA | ME | WE | EE | SA | MA |
|--------------------------------------------------------------|----|----|----|----|----|----|----|----------------------------------------------------------|----|----|----|----|----|----|----|
| <b>BALLS FOR SPORTS AND GAMES NES</b>                        |    |    |    |    |    |    |    | CANEDEX LIMITED                                          | X  | X  | X  | X  | X  | X  |    |
| EDGAM SOFTWARE LTD.                                          |    |    |    |    |    | X  |    | DANA DOUGLAS MARKETING INTERNATIONAL                     |    |    |    |    |    |    | X  |
| <b>FISHING TACKLE &amp; PTS NES, FOR SPORTSMEN'S USE</b>     |    |    |    |    |    |    |    | GICOM IMPORT EXPORT INC.                                 |    |    | X  | X  |    |    |    |
| GREAT WHITE NORTH LTD.                                       | X  | X  | X  | X  | X  | X  | X  | GLACEM INC.                                              |    |    |    | X  |    | X  | X  |
| <b>GLOVES AND PROTECTIVE HEADGEAR, ATHLETIC NES</b>          |    |    |    |    |    |    |    | J & J TRADING                                            |    |    |    | X  |    |    |    |
| LES PRODUITS DE SPORT I-TECH INC.                            |    |    | X  | X  |    |    |    | J. PASCAL INC.                                           | X  | X  | X  |    |    | X  |    |
| <b>GOLF BALLS</b>                                            |    |    |    |    |    |    |    | J-CAN QUALITY TRADES                                     |    | X  |    |    |    |    |    |
| DANA DOUGLAS MARKETING INTERNATIONAL                         |    |    |    |    |    | X  |    | LES PRODUITS DE SPORT I-TECH INC.                        |    |    | X  | X  |    |    |    |
| <b>GOLF CLUBS AND FINISHED PARTS</b>                         |    |    |    |    |    |    |    | LORNE SHIELDS INTERTRADE CORP.                           | X  | X  | X  | X  |    | X  | X  |
| DANA DOUGLAS MARKETING INTERNATIONAL                         |    |    |    |    |    | X  |    | METRO INTERNATIONAL TRADING COMPANY                      |    | X  |    |    |    |    | X  |
| <b>GYMNASIUM/EXERCISE/HEALTH STUDIO EQUIP &amp; PTS</b>      |    |    |    |    |    |    |    | PERMACARE PRODUCTS INC.                                  | X  | X  |    | X  |    |    |    |
| CAN-AFRIC ENTERPRISES INC.                                   | X  |    |    |    |    |    |    | STRIDER SPORTS INC.                                      |    |    |    |    |    |    | X  |
| EDGAM SOFTWARE LTD.                                          |    |    |    |    |    | X  |    | <b>SWIMMING &amp; WADING POOLS FOR ABOVE GROUND USE</b>  |    |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                     | X  |    |    |    |    |    |    | CANADIAN FOREIGN TRADE CO.                               |    |    | X  |    |    |    |    |
| NEO-DREAMS MARKETING & DEVELOPMENT                           |    | X  |    | X  |    | X  |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 | X  |    |    |    |    |    |    |
| STRIDER SPORTS INC.                                          |    |    |    |    |    | X  |    | LEROUX LAPORTE & PARTENAIRES INC.                        |    |    |    | X  |    | X  | X  |
| <b>ICE HOCKEY EQUIP &amp; PTS, EXC GLOVES &amp; HEADGEAR</b> |    |    |    |    |    |    |    | <b>TENNIS BALLS</b>                                      |    |    |    |    |    |    |    |
| A. LAMBERT INTERNATIONAL INC.                                | X  |    | X  |    | X  | X  |    | DANA DOUGLAS MARKETING INTERNATIONAL                     |    |    |    |    |    |    | X  |
| H.L. LECLAIR INC.                                            | X  |    |    |    |    | X  |    | <b>TENNIS/BADMINTON/SQUASH TYPE EQUIP &amp; PTS NES</b>  |    |    |    |    |    |    |    |
| SPORTS KEYBEC INTERNATIONAL INC.                             |    |    |    | X  |    |    |    | BJ5 MARKETING & CONSULTING                               | X  | X  | X  | X  |    |    | X  |
| TESCO TRADING CO. LTD.                                       | X  |    |    |    |    |    |    | DANA DOUGLAS MARKETING INTERNATIONAL                     |    |    |    |    |    |    | X  |
| <b>OTHER GOLF EQUIPMENT AND PARTS</b>                        |    |    |    |    |    |    |    | <b>UNDERWATER EQUIP DIVE/SWIM &amp; PTS EXC DIV SUIT</b> |    |    |    |    |    |    |    |
| DANA DOUGLAS MARKETING INTERNATIONAL                         |    |    |    |    |    | X  |    | ANDRESEN INTERNATIONAL INC.                              |    |    |    | X  |    |    |    |
| DICKEY MAIL ORDER/MARKETING LIMITED                          |    |    |    | X  |    | X  |    | EQUITY WORLD TRADING COMPANY                             | X  | X  | X  | X  |    |    |    |
| <b>SKI BINDINGS AND FITTINGS</b>                             |    |    |    |    |    |    |    | OFFSHORE MARKETING INTERNATIONAL                         |    |    |    | X  |    |    | X  |
| DANA DOUGLAS MARKETING INTERNATIONAL                         |    |    |    |    |    | X  |    | <b>STATIONERS' AND OFFICE SUPPLIES, OTHER ****</b>       |    |    |    |    |    |    |    |
| <b>SKIING EQUIPMENT AND PARTS NES</b>                        |    |    |    |    |    |    |    | <b>DESK ACCESSORIES AND OFFICE DEVICES AND PARTS</b>     |    |    |    |    |    |    |    |
| DANA DOUGLAS MARKETING INTERNATIONAL                         |    |    |    |    |    | X  |    | EQUITY WORLD TRADING COMPANY                             | X  | X  | X  | X  |    |    |    |
| <b>SKIS</b>                                                  |    |    |    |    |    |    |    | INTERNATIONAL BUSINESS FORMS COMPANY                     | X  | X  |    | X  |    | X  |    |
| DANA DOUGLAS MARKETING INTERNATIONAL                         |    |    |    |    |    | X  |    | INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 | X  |    |    |    |    |    |    |
| EQUITY WORLD TRADING COMPANY                                 | X  | X  | X  | X  |    |    |    | J.B. INTERNATIONAL SHIPPERS LTD.                         | X  | X  | X  | X  |    |    | X  |
| METRO INTERNATIONAL TRADING COMPANY                          |    | X  |    |    |    | X  |    | <b>DUPLICATING MACHINE STENCILS</b>                      |    |    |    |    |    |    |    |
| <b>SPORTING AND RECREATION EQUIPMENT &amp; PARTS NES</b>     |    |    |    |    |    |    |    | J.B. INTERNATIONAL SHIPPERS LTD.                         | X  | X  | X  | X  |    |    | X  |
| CANADIAN TRADERS LIMITED                                     | X  | X  | X  | X  |    | X  | X  | <b>INKS, EXCEPT PRINTING INKS</b>                        |    |    |    |    |    |    |    |
|                                                              |    |    |    |    |    |    |    | J.B. INTERNATIONAL SHIPPERS LTD.                         | X  | X  | X  | X  |    |    | X  |

# TRADING HOUSES BY PRODUCT

|                                                         | AF | AA | ME | WE | EE | SA | NA |                                                               | AF | AA | ME | WE | EE | SA | NA |
|---------------------------------------------------------|----|----|----|----|----|----|----|---------------------------------------------------------------|----|----|----|----|----|----|----|
| <u>LOOSE-LEAF BINDERS AND SIM COVERS &amp; PTS NES</u>  |    |    |    |    |    |    |    | <u>STATIONERY AND PAPER OFFICE SUPPLIES NES</u>               |    |    |    |    |    |    |    |
| J.B. INTERNATIONAL SHIPPERS LTD.                        | X  | X  | X  | X  |    |    | X  | CANATLANTIC MARKETING SERVICES LTD.                           | X  |    |    |    |    |    |    |
| MIDDLE EAST TELECOM CONSULTANTS                         |    |    |    | X  |    |    |    | CURTRADE                                                      |    |    |    |    |    |    | X  |
| <u>STATIONERS' AND OFFICE SUPPLIES NES</u>              |    |    |    |    |    |    |    | INTERNATIONAL BUSINESS FORMS COMPANY                          | X  | X  |    | X  |    | X  |    |
| BASTIN INTERNATIONAL                                    | X  | X  | X  | X  | X  | X  | X  | INTERNATIONAL PRESS PUBLICATIONS                              | X  | X  |    |    |    |    |    |
| CAN-AFRIC ENTERPRISES INC.                              | X  |    |    |    |    |    |    | J. PASCAL INC.                                                | X  | X  | X  |    |    |    | X  |
| CANATLANTIC MARKETING SERVICES LTD.                     | X  |    |    |    |    |    |    | J.B. INTERNATIONAL SHIPPERS LTD.                              | X  | X  | X  | X  |    |    | X  |
| CANEDEX LIMITED                                         | X  | X  | X  | X  | X  | X  |    | MARKET NOVELTIES INC.                                         |    |    | X  | X  |    | X  | X  |
| EAGLE TRADING LIMITED                                   |    | X  |    | X  |    |    | X  | WAMET INTERNATIONAL LTD.                                      |    |    | X  |    |    |    |    |
| EQUITY WORLD TRADING COMPANY                            | X  | X  | X  | X  |    |    |    | SIGMAN & JONES LTD.                                           | X  | X  |    |    |    | X  |    |
| GLOBE MARKETING INTERNATIONAL                           | X  | X  |    |    |    | X  | X  | <u>SURGICAL &amp; MED SUP, INCL VETERINARY &amp; HOSPITAL</u> |    |    |    |    |    |    |    |
| H. FINE & SONS LIMITED                                  | X  |    |    | X  |    | X  | X  | <u>BANDAGE/SURGICAL GAUZE/ABSORBENT COT/DRESSING</u>          |    |    |    |    |    |    |    |
| INTERNATIONAL BUSINESS FORMS COMPANY                    | X  | X  |    | X  |    | X  |    | COMPTON COMMERCIAL CANADA-QUE-TUNISIE                         | X  | X  | X  | X  |    |    |    |
| INTERNATIONAL PRESS PUBLICATIONS                        | X  | X  |    |    |    |    |    | COVERMED INC.                                                 | X  |    | X  |    |    |    |    |
| J.B. INTERNATIONAL SHIPPERS LTD.                        | X  | X  | X  | X  |    |    | X  | LATIN AMERICAN TRADING COMPANY                                |    |    |    |    |    | X  | X  |
| MICROCRAM BUSINESS SYSTEMS INC.                         |    |    |    |    |    |    | X  | MEDICOM INC.                                                  | X  |    |    |    |    | X  | X  |
| OVERSEAS PROJECTS CORP. OF CANADA LTD.                  |    | X  | X  | X  | X  | X  | X  | RICHMOND MEDICAL PRODUCTS                                     |    |    | X  |    |    |    |    |
| PRINTECH INC.                                           |    |    | X  |    |    | X  | X  | SINOTEK INTERNATIONAL (1986) INC.                             |    | X  |    |    |    |    | X  |
| Q-TEXTE DIV. DE DABDA INC.                              | X  |    |    |    |    |    |    | <u>CATHETERS, BOUGIES, DRAINS AND SONDES</u>                  |    |    |    |    |    |    |    |
| 3T INTERNATIONAL INC.                                   |    |    | X  |    |    |    |    | COVERMED INC.                                                 | X  |    | X  |    |    |    |    |
| <u>STATIONERY AND PAPER OFFICE SUPPLIES *****</u>       |    |    |    |    |    |    |    | DARIANNE INTERNATIONAL TRADING INC.                           | X  | X  | X  | X  |    |    | X  |
| <u>CARBON PAPER</u>                                     |    |    |    |    |    |    |    | EQUITY WORLD TRADING COMPANY                                  | X  | X  | X  | X  |    |    |    |
| CANATLANTIC MARKETING SERVICES LTD.                     | X  |    |    |    |    |    |    | LATIN AMERICAN TRADING COMPANY                                |    |    |    |    |    | X  | X  |
| INTERNATIONAL BUSINESS FORMS COMPANY                    | X  | X  |    | X  |    | X  |    | <u>DISPOSABLE SYRINGES, SYRINGE NEEDLES &amp; PARTS</u>       |    |    |    |    |    |    |    |
| J.B. INTERNATIONAL SHIPPERS LTD.                        | X  | X  | X  | X  |    |    | X  | CARICAN TRADING CO. INC.                                      |    |    |    |    |    |    | X  |
| <u>CORRESPONDENCE PAPER AND CUT PAPER NES</u>           |    |    |    |    |    |    |    | INTERCOM TRADING                                              | X  | X  | X  | X  |    | X  |    |
| INTERNATIONAL PRESS PUBLICATIONS                        | X  | X  |    |    |    |    |    | RICHMOND MEDICAL PRODUCTS                                     |    |    | X  |    |    |    |    |
| J.B. INTERNATIONAL SHIPPERS LTD.                        | X  | X  | X  | X  |    |    | X  | <u>DISPOSABLE MEDICAL &amp; SURGICAL INST &amp; KITS NES</u>  |    |    |    |    |    |    |    |
| WEDGEWOODS IMPORT EXPORT                                | X  |    |    |    |    | X  |    | COVERMED INC.                                                 | X  |    | X  |    |    |    |    |
| <u>ENVELOPES, NOT PRINTED</u>                           |    |    |    |    |    |    |    | GENTRA IMPEX                                                  |    |    | X  |    |    |    |    |
| J.B. INTERNATIONAL SHIPPERS LTD.                        | X  | X  | X  | X  |    |    | X  | GEO-FAR EAST CO.                                              | X  | X  | X  |    |    |    | X  |
| <u>FILING ACCESSORIES NES</u>                           |    |    |    |    |    |    |    | RUDOLF VAN DER WALDE (1975) LTD./LTEE                         |    | X  | X  | X  |    | X  |    |
| J.B. INTERNATIONAL SHIPPERS LTD.                        | X  | X  | X  | X  |    |    | X  | TACONIC CORPORATION LTD.                                      | X  | X  | X  |    |    | X  | X  |
| <u>NOTEBOOKS, SCRIBBLERS, EXERCISE BOOKS &amp; PADS</u> |    |    |    |    |    |    |    | <u>MEDICAL, SURGICAL AND HOSPITAL SUPPLIES NES</u>            |    |    |    |    |    |    |    |
| CODE INTERNATIONAL INC.                                 | X  | X  |    |    |    | X  |    | ALMEDIC A DIV. OF RHOING (1975) LTD.                          |    |    |    |    |    |    | X  |
| J.B. INTERNATIONAL SHIPPERS LTD.                        | X  | X  | X  | X  |    |    | X  | BJ5 MARKETING & CONSULTING                                    |    | X  | X  | X  | X  |    | X  |
|                                                         |    |    |    |    |    |    |    | C.D.N.V. INC.                                                 | X  | X  |    | X  |    | X  | X  |
|                                                         |    |    |    |    |    |    |    | CAN-AFRIC ENTERPRISES INC.                                    | X  |    |    |    |    |    |    |
|                                                         |    |    |    |    |    |    |    | CANADIAN TRADERS LIMITED                                      | X  | X  | X  | X  |    | X  | X  |

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                                           | AF | AA | ME | WE | EE | SA | NA |
|-----------------------------------------------------------|----|----|----|----|----|----|----|
| CANEDEX LIMITED                                           | X  | X  | X  | X  | X  | X  |    |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC.                  | X  |    |    |    |    | X  | X  |
| COLEMAN & COLEMAN INC.                                    | X  |    | X  |    |    |    | X  |
| COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE                    | X  | X  | X  | X  |    |    |    |
| COMTECH TRADING CO. LIMITED                               |    |    |    |    |    | X  |    |
| COVERMED INC.                                             | X  |    | X  |    |    |    |    |
| DANA DOUGLAS MARKETING INTERNATIONAL                      |    |    |    |    |    |    | X  |
| GENTRA IMPEX                                              |    |    | X  |    |    |    |    |
| GLOBE MARKETING INTERNATIONAL                             | X  | X  |    |    |    | X  | X  |
| INTERCON TRADING                                          | X  | X  | X  | X  |    | X  |    |
| INTERGULF COMMODITIES (INT'L)                             |    | X  | X  |    |    |    | X  |
| INTERMARK TRADING LTD.                                    |    | X  |    |    |    | X  | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                  | X  |    |    |    |    |    |    |
| KOOT CONSOLIDATED INTERNATIONAL LTD.                      | X  |    |    |    |    | X  | X  |
| LADINEX INC.                                              |    |    |    | X  |    | X  |    |
| LE-HAN CANADA INC.                                        | X  | X  | X  | X  |    | X  | X  |
| MABUK TRADING INC.                                        | X  |    |    |    |    |    |    |
| MARCOM INTERNATIONAL                                      |    |    |    | X  |    | X  | X  |
| MATSON TRADING HOUSE                                      |    | X  | X  | X  |    |    |    |
| MEDICOM INC.                                              | X  |    |    |    |    | X  | X  |
| METRO INTERNATIONAL TRADING COMPANY                       |    | X  |    |    |    |    | X  |
| PANDIT INTERNATIONAL                                      | X  | X  | X  |    |    | X  |    |
| RICHMOND MEDICAL PRODUCTS                                 |    |    | X  |    |    |    |    |
| THE ODURO WORLD ENTERPRISES                               | X  | X  |    | X  |    |    |    |
| TRANS WORLD DISTRIBUTORS CORPORATION                      |    |    |    |    |    | X  |    |
| TWINPAK INC.                                              |    | X  | X  |    |    | X  | X  |
| VINAMEDIC INC.                                            |    | X  |    |    |    |    |    |
| WEST-COTT INTERNATIONAL INC.                              | X  | X  |    |    |    |    | X  |
| <b>SUTURES, SUTURE NEEDLES &amp; SUTURES WITH NEEDLES</b> |    |    |    |    |    |    |    |
| COMPTOIR COMMERCIAL CANADA-QUE-TUNISIE                    | X  | X  | X  | X  |    |    |    |
| COVERMED INC.                                             | X  |    | X  |    |    |    |    |
| <b>URINARY AND OSTOMY APPLIANCES, SUPPLIES &amp; PTS</b>  |    |    |    |    |    |    |    |
| RICHMOND MEDICAL PRODUCTS                                 |    |    | X  |    |    |    |    |
| <b>SWITCHGEAR AND PROTECTIVE EQUIPMENT *****</b>          |    |    |    |    |    |    |    |
| <b>CIRCUIT BREAKERS AND PARTS</b>                         |    |    |    |    |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED                        | X  | X  | X  | X  |    | X  |    |
| DALTCO INTERNATIONAL                                      | X  |    |    | X  |    | X  |    |
| ELECTRONIC WHOLESALERS CO. LTD.                           |    | X  |    |    |    | X  | X  |
| <b>FUSES, FUSE PLUGS &amp; CUTOUPS, ELEC. &amp; PARTS</b> |    |    |    |    |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED                        | X  | X  | X  | X  |    | X  |    |

|                                                          | AF | AA | ME | WE | EE | SA | NA |
|----------------------------------------------------------|----|----|----|----|----|----|----|
| AUSCANS INTERNATIONAL CORP.                              |    | X  |    |    |    |    |    |
| DALTCO INTERNATIONAL                                     | X  |    |    | X  |    | X  |    |
| ELECTRONIC WHOLESALERS CO. LTD.                          |    | X  |    |    |    | X  | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 | X  |    |    |    |    |    |    |
| NUWORLD HYTEK INDUSTRIES LTD.                            |    | X  |    |    |    | X  | X  |
| <b>LIGHTNING ARRESTERS AND PARTS</b>                     |    |    |    |    |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED                       | X  | X  | X  | X  |    | X  |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 | X  |    |    |    |    |    |    |
| NUWORLD HYTEK INDUSTRIES LTD.                            |    | X  |    |    |    | X  | X  |
| <b>POWER CAPACITORS /CONDENSERS/ AND PARTS</b>           |    |    |    |    |    |    |    |
| INTERINCO MACHINERY CORPORATION                          | X  |    |    |    |    |    | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 | X  |    |    |    |    |    |    |
| <b>SWITCHES AND PARTS NES</b>                            |    |    |    |    |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED                       | X  | X  | X  | X  |    | X  |    |
| NUWORLD HYTEK INDUSTRIES LTD.                            |    | X  |    |    |    | X  | X  |
| <b>SWITCHGEAR AND PROTECTIVE EQUIP NES, &amp; PARTS</b>  |    |    |    |    |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED                       | X  | X  | X  | X  |    | X  |    |
| AUSCANS INTERNATIONAL CORP.                              |    | X  |    |    |    |    |    |
| COMTECH TRADING CO. LIMITED                              |    |    |    |    |    | X  |    |
| CORIMPEX INTERNATIONAL INC.                              |    | X  |    |    |    |    | X  |
| DALTCO INTERNATIONAL                                     | X  |    |    | X  |    | X  |    |
| GUILLEVIN INTERNATIONAL INC.                             |    | X  | X  |    |    |    |    |
| INTERINCO MACHINERY CORPORATION                          | X  |    |    |    |    |    | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 | X  |    |    |    |    |    |    |
| LEROUX LAPORTE & PARTENAIRES INC.                        |    |    |    | X  |    | X  | X  |
| NUWORLD HYTEK INDUSTRIES LTD.                            |    | X  |    |    |    | X  | X  |
| SAMSUNG COMPANY LTD.                                     |    | X  |    |    |    |    |    |
| WESTBURNE QUEBEC INC., DIVISION NEDCO                    | X  |    | X  | X  |    | X  | X  |
| ZNIDAR BROS. (1982) INC.                                 |    | X  | X  |    |    |    |    |
| <b>TABLECLOTHS, HAPKINS AND RELATED ARTICLES *</b>       |    |    |    |    |    |    |    |
| <b>TABLE &amp; DRESSER COVER/SCARF/MAT/DOILIE/HAPKIN</b> |    |    |    |    |    |    |    |
| H. FINE & SONS LIMITED                                   | X  |    |    | X  |    | X  | X  |
| UNIVERSAL MARKETING AGENCIES                             |    |    |    |    |    | X  |    |
| <b>TABLE HAPKINS, PAPER</b>                              |    |    |    |    |    |    |    |
| CAN-NAM TRINEX INC.                                      |    | X  |    |    |    |    |    |
| H. FINE & SONS LIMITED                                   | X  |    |    | X  |    | X  | X  |

# TRADING HOUSES BY PRODUCT

## TELECOMMUNICATION EQUIP., COMMERCIAL & IND \*

### COMMERCIAL & IND TELECOM EQUIP NES, EXC PTS

|                                          | AF | AA | NE | WE | EE | SA | NA |
|------------------------------------------|----|----|----|----|----|----|----|
| ADVANCED PRODUCTS LTD.                   |    | X  |    |    |    | X  |    |
| BLUE SKY CORPORATION                     |    |    |    |    |    | X  |    |
| BRITNELL TRADING INC.                    |    |    |    | X  |    | X  |    |
| C-TRAN DEVELOPMENT INC.                  |    | X  |    |    |    |    |    |
| CAN-AFRIC ENTERPRISES INC.               | X  |    |    |    |    |    |    |
| CANADA TRADE GROUP INC.                  | X  | X  | X  | X  | X  | X  | X  |
| CANADIAN TRADERS LIMITED                 | X  | X  | X  | X  |    | X  | X  |
| CANAMEX ELECTRONICS LIMITED              |    |    |    |    |    | X  | X  |
| CANEDEX LIMITED                          | X  | X  | X  | X  | X  | X  |    |
| CANPAK INTERNATIONAL LTD.                |    | X  |    |    |    |    |    |
| CETECO INTERNATIONAL CANADA              | X  | X  |    | X  |    | X  | X  |
| CORIMPEX INTERNATIONAL INC.              |    | X  |    |    |    | X  |    |
| COUREY INTERNATIONAL (COMMERCE) INC.     | X  | X  | X  | X  |    | X  |    |
| D'JOVIAN INTERNATIONAL MERCHANTS LTD.    |    | X  | X  | X  |    | X  | X  |
| DANA DOUGLAS MARKETING INTERNATIONAL     |    |    |    |    |    |    | X  |
| ELECTRONIC WHOLESALEERS CO. LTD.         |    | X  |    |    |    | X  | X  |
| EURODATA INC.                            |    | X  |    | X  |    | X  | X  |
| GLOBE MARKETING INTERNATIONAL            | X  | X  |    |    |    | X  | X  |
| HF TRADE INTERNATIONAL                   |    | X  | X  | X  | X  | X  |    |
| INTERGULF COMMODITIES (INT'L)            |    | X  | X  |    |    |    | X  |
| INTERINCO MACHINERY CORPORATION          | X  |    |    |    |    | X  |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | X  |    |    |    |    |    |    |
| INTRAFINA LTD.                           |    |    | X  |    |    |    |    |
| KESSLER TECH (CANADA) INC.               | X  | X  |    |    |    | X  |    |
| LASER FIBER OPTICS CANADA LTD.           |    | X  |    |    |    |    |    |
| LEBLANC & KHOREIBI INTERNATIONAL INC.    | X  |    | X  |    |    | X  |    |
| METRO INTERNATIONAL TRADING COMPANY      |    | X  |    |    |    | X  |    |
| MITRADE EXPORT INC.                      | X  | X  | X  | X  |    | X  | X  |
| MITSUI & CO. (CANADA) LTD.               |    |    |    |    |    |    |    |
| NORSTREAM INTERTEC INC.                  | X  | X  | X  | X  |    | X  | X  |
| OFFSHORE MARKETING INTERNATIONAL         |    |    |    | X  |    |    | X  |
| PANDIT INTERNATIONAL                     | X  | X  | X  |    |    | X  |    |
| PRINCIPAL INTL. THE TRADING HOUSE        |    | X  |    | X  |    |    |    |
| QUENICAN INC.                            |    |    |    |    |    | X  |    |
| REGOR INTERNATIONAL INC.                 | X  |    |    |    |    | X  |    |
| RIGBY TRADE LIMITED                      | X  | X  | X  | X  |    | X  |    |
| SABCANA INTERNATIONAL INC.               |    |    | X  |    |    |    | X  |
| SAUDI ARABIAN-CANADIAN BUSINESS CORP.    |    |    | X  |    |    |    |    |
| SEATECH TRADING LTD.                     |    | X  |    |    |    |    |    |
| SISEL SOCIETE D'INGENIERIE DE SYSTEMES   | X  |    | X  |    |    |    |    |
| SUN INTER-TECHNOLOGY CORP.               |    | X  |    |    |    | X  |    |
| TRADEGLOBE CONSULTING LTD                |    | X  |    |    |    | X  |    |

## TRADEK LIMITED

TRANS WORLD DISTRIBUTORS CORPORATION

TRANSCOR TRANSPORTATION CONSULTANTS

VARAK TRADING CONSULTANTS INC.

## COMPUTER TAPE

MITSUI & CO. (CANADA) LTD.

## MAGNETIC TAPE NES

CAPRICORP INTERNATIONAL DEVELOPMENT INC.

KOOT CONSOLIDATED INTERNATIONAL LTD.

MITSUI & CO. (CANADA) LTD.

PACIFIC RIM INTL. MARKET EXCHANGE

ZGARKA-KAYE DISTRIBUTION LTD.

## PHONOGRAPHS, COIN-OPERATED, EXCEPT PARTS

MITSUI & CO. (CANADA) LTD.

## RADAR EQUIP & REL DEVICES & SPECIFIC PTS NES

CANADIAN TRADERS LIMITED

MITSUI & CO. (CANADA) LTD.

NAMET INTERNATIONAL LTD.

PANDIT INTERNATIONAL

## RADIO & TV BROADCAST & TRANSMITTING EQUIP NES

CANAMEX ELECTRONICS LIMITED

CANEDEX LIMITED

INTERNATIONAL TECHNICAL SUPPLY (ITS) INC

INTRAFINA LTD.

KESSLER TECH (CANADA) INC.

LEBLANC & KHOREIBI INTERNATIONAL INC.

MITSUI & CO. (CANADA) LTD.

PI MARKETING CORPORATION

SABCANA INTERNATIONAL INC.

## RADIO TRANSMITTING-RECEIVING UNITS, EXC PTS

CANEDEX LIMITED

CRINCO LIMITED

INTERINCO MACHINERY CORPORATION

MITSUI & CO. (CANADA) LTD.

## SONAR/ECHO SOUNDING/RELATED DEVICES & PARTS

CANADIAN TRADERS LIMITED

MITSUI & CO. (CANADA) LTD.

|                                               | AF | AA | NE | WE | EE | SA | NA |
|-----------------------------------------------|----|----|----|----|----|----|----|
| TRADEK LIMITED                                |    | X  |    |    |    |    |    |
| TRANS WORLD DISTRIBUTORS CORPORATION          |    |    |    |    |    | X  |    |
| TRANSCOR TRANSPORTATION CONSULTANTS           |    |    |    |    |    | X  | X  |
| VARAK TRADING CONSULTANTS INC.                |    | X  |    |    |    |    |    |
| COMPUTER TAPE                                 |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                    |    |    |    |    |    |    |    |
| MAGNETIC TAPE NES                             |    |    |    |    |    |    |    |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC.      | X  |    |    |    |    | X  | X  |
| KOOT CONSOLIDATED INTERNATIONAL LTD.          | X  |    |    |    |    | X  | X  |
| MITSUI & CO. (CANADA) LTD.                    |    |    |    |    |    |    |    |
| PACIFIC RIM INTL. MARKET EXCHANGE             |    |    |    |    |    |    | X  |
| ZGARKA-KAYE DISTRIBUTION LTD.                 |    | X  |    | X  |    |    | X  |
| PHONOGRAPHS, COIN-OPERATED, EXCEPT PARTS      |    |    |    |    |    |    |    |
| MITSUI & CO. (CANADA) LTD.                    |    |    |    |    |    |    |    |
| RADAR EQUIP & REL DEVICES & SPECIFIC PTS NES  |    |    |    |    |    |    |    |
| CANADIAN TRADERS LIMITED                      | X  | X  | X  | X  |    | X  | X  |
| MITSUI & CO. (CANADA) LTD.                    |    |    |    |    |    |    |    |
| NAMET INTERNATIONAL LTD.                      |    |    | X  |    |    |    |    |
| PANDIT INTERNATIONAL                          | X  | X  | X  |    |    | X  |    |
| RADIO & TV BROADCAST & TRANSMITTING EQUIP NES |    |    |    |    |    |    |    |
| CANAMEX ELECTRONICS LIMITED                   |    |    |    |    |    | X  | X  |
| CANEDEX LIMITED                               | X  | X  | X  | X  | X  | X  | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC      | X  |    |    |    |    |    |    |
| INTRAFINA LTD.                                |    |    | X  |    |    |    |    |
| KESSLER TECH (CANADA) INC.                    | X  | X  |    |    |    |    | X  |
| LEBLANC & KHOREIBI INTERNATIONAL INC.         | X  |    | X  |    |    | X  |    |
| MITSUI & CO. (CANADA) LTD.                    |    |    |    |    |    |    |    |
| PI MARKETING CORPORATION                      | X  |    |    |    |    |    |    |
| SABCANA INTERNATIONAL INC.                    |    |    | X  |    |    |    | X  |
| RADIO TRANSMITTING-RECEIVING UNITS, EXC PTS   |    |    |    |    |    |    |    |
| CANEDEX LIMITED                               | X  | X  | X  | X  | X  | X  | X  |
| CRINCO LIMITED                                |    |    |    |    |    |    | X  |
| INTERINCO MACHINERY CORPORATION               | X  |    |    |    |    | X  |    |
| MITSUI & CO. (CANADA) LTD.                    |    |    |    |    |    |    |    |
| SONAR/ECHO SOUNDING/RELATED DEVICES & PARTS   |    |    |    |    |    |    |    |
| CANADIAN TRADERS LIMITED                      | X  | X  | X  | X  |    | X  | X  |
| MITSUI & CO. (CANADA) LTD.                    |    |    |    |    |    |    |    |



# TRADING HOUSES BY PRODUCT

|                                                          | AF | AA | NE | WE | EE | SA | NA |
|----------------------------------------------------------|----|----|----|----|----|----|----|
| <u>SOUND AMPLIFIERS, EXCEPT PARTS</u>                    |    |    |    |    |    |    |    |
| INTERINCO MACHINERY CORPORATION                          | X  |    |    |    |    | X  |    |
| MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    |
| <u>TAPE PLAYERS AND TAPE RECORDERS, EXCEPT PARTS</u>     |    |    |    |    |    |    |    |
| CANADIAN TRANS WORLD SUPPLIERS LTD.                      |    |    |    | X  |    |    |    |
| MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    |
| <u>TELEGRAPH APPARATUS, EQUIPMENT &amp; SPECIFIC PTS</u> |    |    |    |    |    |    |    |
| CAN-AFRIC ENTERPRISES INC.                               | X  |    |    |    |    |    |    |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC.                 | X  |    |    |    |    | X  | X  |
| MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    |
| PRINCIPAL INTL. THE TRADING HOUSE                        |    | X  |    | X  |    |    |    |
| TESCO TRADING CO. LTD.                                   |    | X  |    |    |    |    |    |
| <u>TELEPHONE APPARATUS, EQUIPMENT &amp; SPECIFIC PTS</u> |    |    |    |    |    |    |    |
| CAN-AFRIC ENTERPRISES INC.                               | X  |    |    |    |    |    |    |
| CANADIAN TRADERS LIMITED                                 | X  | X  | X  | X  |    | X  | X  |
| HF TRADE INTERNATIONAL                                   |    | X  | X  | X  | X  |    | X  |
| HIR INTERNATIONAL LTD.                                   |    | X  | X  |    |    |    |    |
| INTERINCO MACHINERY CORPORATION                          | X  |    |    |    |    | X  |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                 | X  |    |    |    |    |    |    |
| LASER FIBER OPTICS CANADA LTD.                           |    | X  |    |    |    |    |    |
| MARCON INTERNATIONAL                                     |    |    |    | X  |    | X  | X  |
| MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    |
| PRINCIPAL INTL. THE TRADING HOUSE                        |    | X  |    | X  |    |    |    |
| TRADEGLOBE CONSULTING LTD                                |    | X  |    |    |    |    | X  |
| WESTBURNE QUEBEC INC., DIVISION NEDCO                    | X  |    | X  | X  |    | X  | X  |
| <u>VIDEO TAPE</u>                                        |    |    |    |    |    |    |    |
| AUSCANS INTERNATIONAL CORP.                              |    | X  |    |    |    |    |    |
| CBC ENTERPRISES                                          | X  | X  | X  | X  | X  | X  | X  |
| CHARLES CHAPLIN ENTERPRISES INC.                         |    | X  | X  | X  |    | X  |    |
| KINETIC INC.                                             |    |    |    |    |    |    | X  |
| LE GROUPE MULTIMEDIA DU CANADA INC.                      | X  |    | X  | X  |    | X  |    |
| MITSUI & CO. (CANADA) LTD.                               |    |    |    |    |    |    |    |
| O. OASIS PICTURES INC.                                   |    |    |    | X  |    |    |    |
| PI MARKETING CORPORATION                                 | X  |    |    |    |    |    |    |
| <u>TIRE TUBES AND OTHER TIRES *****</u>                  |    |    |    |    |    |    |    |
| <u>REBUILT AND USED TIRES</u>                            |    |    |    |    |    |    |    |
| CAN-AFRIC ENTERPRISES INC.                               | X  |    |    |    |    |    |    |
| INTERCON TRADING                                         | X  | X  | X  | X  |    | X  |    |

|                                                         | AF | AA | NE | WE | EE | SA | NA |
|---------------------------------------------------------|----|----|----|----|----|----|----|
| <u>TIRE TUBES NES</u>                                   |    |    |    |    |    |    |    |
| ARICO CANADA LTD.                                       | X  | X  | X  | X  |    | X  | X  |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC.                | X  |    |    |    |    | X  | X  |
| EXPERT EXPORT LTD.                                      |    |    |    |    |    | X  |    |
| KOOT CONSOLIDATED INTERNATIONAL LTD.                    | X  |    |    |    |    | X  | X  |
| <u>TIRES, PNEUMATIC, NEW *****</u>                      |    |    |    |    |    |    |    |
| <u>INDUSTRIAL TIRES, PNEU AND SEMI-PNEU, NEW</u>        |    |    |    |    |    |    |    |
| ARICO CANADA LTD.                                       | X  | X  | X  | X  |    | X  | X  |
| DELTONIC TRADING CORP.                                  |    |    |    |    |    | X  |    |
| EXPERT EXPORT LTD.                                      |    |    |    |    |    | X  |    |
| <u>PASSENGER CAR TIRES, PNEUMATIC, NEW</u>              |    |    |    |    |    |    |    |
| ARICO CANADA LTD.                                       | X  | X  | X  | X  |    | X  | X  |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC.                | X  |    |    |    |    | X  | X  |
| COMPAGNIE D'IMPORTATION & D'EXPORTATION                 | X  |    | X  |    |    |    |    |
| EXPERT EXPORT LTD.                                      |    |    |    |    |    | X  |    |
| INTERSPAN INDUSTRIAL SALES INC.                         |    |    | X  | X  |    | X  | X  |
| WIDEX INTERNATIONAL INC.                                |    |    |    |    |    | X  |    |
| <u>PNEUMATIC TIRES, NEW NES</u>                         |    |    |    |    |    |    |    |
| ARICO CANADA LTD.                                       | X  | X  | X  | X  |    | X  | X  |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC.                | X  |    |    |    |    | X  | X  |
| STARPARTS CANADA                                        |    |    |    | X  |    | X  |    |
| <u>TRACTOR AND IMPLEMENT TIRES, PNEUMATIC, NEW</u>      |    |    |    |    |    |    |    |
| ARICO CANADA LTD.                                       | X  | X  | X  | X  |    | X  | X  |
| <u>TRUCK AND BUS TIRES, PNEUMATIC, NEW</u>              |    |    |    |    |    |    |    |
| ARICO CANADA LTD.                                       | X  | X  | X  | X  |    | X  | X  |
| EXPERT EXPORT LTD.                                      |    |    |    |    |    | X  |    |
| INTERSPAN INDUSTRIAL SALES INC.                         |    |    | X  | X  |    | X  | X  |
| WIDEX INTERNATIONAL INC.                                |    |    |    |    |    | X  |    |
| <u>TOILET BRUSHES/ARTICLES, EXCEPT SILVER PLATED</u>    |    |    |    |    |    |    |    |
| <u>TOILET AND COSMETIC BRUSHES NES</u>                  |    |    |    |    |    |    |    |
| CHARLESCRAFT                                            |    |    |    | X  |    |    | X  |
| <u>TOILETRIES, CLEANING PREP &amp; WHI CHEN SPEC **</u> |    |    |    |    |    |    |    |
| <u>DETERGENTS, HOUSEHOLD, POWDER OR LIQUID</u>          |    |    |    |    |    |    |    |
| AMALGAMATED GLOBAL ENTERPRISES INC.                     | X  | X  | X  |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.                    |    | X  | X  | X  | X  | X  | X  |

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                                     | AF | AA | ME | WE | EE | SA | NA |
|-----------------------------------------------------|----|----|----|----|----|----|----|
| CATA BRANDS INC.                                    |    |    | X  |    |    |    |    |
| H. FINE & SONS LIMITED                              | X  |    |    | X  |    | X  | X  |
| J. PASCAL INC.                                      | X  | X  | X  |    |    | X  |    |
| JPR ENTERPRISES INC.                                |    |    | X  | X  |    |    |    |
| LES ENTREPRISES D'ALIMENT. CHEYMA INC.              |    |    | X  |    |    |    |    |
| NIDEX INTERNATIONAL INC.                            |    |    |    |    |    | X  |    |
| MULTI-NATIONAL SALES LIMITED                        |    |    |    |    |    | X  |    |
| TASHIA INTERTRADE INC.                              |    | X  |    |    |    | X  |    |
| THE ODURO WORLD ENTERPRISES                         | X  | X  |    | X  |    |    |    |
| WEST INDIA TRADING CO. INC.                         |    |    |    | X  |    | X  | X  |
| <b>HOUSEHOLD CHEMICAL SPECIALTIES NES</b>           |    |    |    |    |    |    |    |
| ALDERBRANCH ENTERPRISES INC.                        |    | X  | X  | X  |    |    | X  |
| ALPHA WHOLESALE (CANADA) LTD.                       |    |    |    |    |    |    | X  |
| AMALGAMATED GLOBAL ENTERPRISES INC.                 | X  | X  |    |    |    |    |    |
| BRENDEX TRADING LIMITED                             |    |    |    |    |    | X  |    |
| CANADA PACKERS INC. INT'L TRADE DIV.                |    | X  | X  | X  | X  | X  | X  |
| CANADIAN HONEY & FINE FOODS EXPORTERS               |    |    |    | X  |    |    |    |
| CARICAN TRADING CO. INC.                            |    |    |    |    |    | X  |    |
| H. FINE & SONS LIMITED                              | X  |    |    | X  |    | X  | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC            | X  |    |    |    |    |    |    |
| LATIN AMERICAN TRADING COMPANY                      |    |    |    |    |    | X  | X  |
| NIDEX INTERNATIONAL INC                             |    |    |    |    |    | X  |    |
| PRINCIPAL INTL. THE TRADING HOUSE                   |    | X  |    | X  |    |    |    |
| PROFESSIONAL SANITATION PRODUCTS LTD.               |    |    |    |    |    | X  |    |
| RUDOLF VAN DER WALDE (1975) LTD./LTEE               |    | X  | X  | X  |    | X  |    |
| TASHIA INTERTRADE INC.                              |    | X  |    |    |    | X  |    |
| <b>LIQUID SOAP</b>                                  |    |    |    |    |    |    |    |
| REGOR INTERNATIONAL INC.                            | X  |    |    |    |    | X  |    |
| <b>PERFUMES, TOILET WATERS AND COLOGNES</b>         |    |    |    |    |    |    |    |
| BJ5 MARKETING & CONSULTING                          |    | X  | X  | X  | X  |    | X  |
| TRICHAMAR INC.                                      |    |    | X  |    |    | X  |    |
| WEDGEWOODS IMPORT EXPORT                            | X  |    |    |    |    | X  |    |
| <b>POLISHES, WAXES AND RELATED PREPARATIONS NES</b> |    |    |    |    |    |    |    |
| H. FINE & SONS LIMITED                              | X  |    |    | X  |    | X  | X  |
| MIDDLE EAST TELECOM CONSULTANTS                     |    |    | X  |    |    |    |    |
| PROFESSIONAL SANITATION PRODUCTS LTD.               |    |    |    |    |    | X  |    |
| REGOR INTERNATIONAL INC.                            | X  |    |    |    |    | X  |    |
| <b>SOAP NES</b>                                     |    |    |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.                |    | X  | X  | X  | X  | X  | X  |
| HEXAGON MARKETING SERVICES INC.                     |    | X  |    |    |    |    | X  |

|                                              | AF | AA | ME | WE | EE | SA | NA |
|----------------------------------------------|----|----|----|----|----|----|----|
| J. PASCAL INC.                               | X  | X  | X  |    |    |    | X  |
| NIDEX INTERNATIONAL INC.                     |    |    |    |    |    |    | X  |
| PROFESSIONAL SANITATION PRODUCTS LTD.        |    |    |    |    |    |    | X  |
| THE ODURO WORLD ENTERPRISES                  | X  | X  |    | X  |    |    |    |
| <b>SOAP POWDERS AND FLAKES</b>               |    |    |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.         |    | X  | X  | X  | X  | X  | X  |
| <b>TOILET PREPARATIONS AND COSMETICS NES</b> |    |    |    |    |    |    |    |
| AMALGAMATED GLOBAL ENTERPRISES INC.          | X  | X  | X  |    |    |    |    |
| BNG PHARMACEUTICAL PRODUCTS INC.             |    |    |    |    |    |    | X  |
| CANADIAN TRADERS LIMITED                     | X  | X  | X  | X  |    | X  | X  |
| CANEXPORT TRANSCONTINENTAL LIMITED           |    | X  | X  |    |    |    |    |
| CARICAN TRADING CO. INC.                     |    |    |    |    |    |    | X  |
| COLEMAN & COLEMAN INC.                       | X  |    | X  |    |    |    | X  |
| COLOURS INTERNATIONAL INC.                   |    | X  |    | X  |    |    | X  |
| COMPAGNIE D'IMPORTATION & D'EXPORTATION      | X  |    | X  |    |    |    |    |
| EQUATOR INTERNATIONAL INC.                   |    | X  |    | X  |    | X  | X  |
| EQUITY WORLD TRADING COMPANY                 | X  | X  | X  | X  |    |    |    |
| GENERAL MERCHANTS INTERNATIONAL INC.         |    | X  |    |    |    |    |    |
| GEO-FAR EAST CO.                             | X  | X  | X  |    |    |    | X  |
| M. DE SAINT-HILAIRE MGMT SERVICES            |    |    |    |    | X  |    | X  |
| NIDEX INTERNATIONAL INC.                     |    |    |    |    |    | X  |    |
| MILLER KNIGHT & ASSOCIATES INC.              |    |    |    |    | X  |    | X  |
| MONDEX TRADE & DEVELOPMENT CORPORATION       |    |    |    | X  |    |    | X  |
| MULTIPHARM INTERNATIONAL INC.                |    | X  |    |    |    |    |    |
| Q-LUBE MIRABEC INC.                          | X  | X  | X  | X  |    |    | X  |
| REGOR INTERNATIONAL INC.                     | X  |    |    |    |    |    | X  |
| RUDOLF VAN DER WALDE (1975) LTD./LTEE        |    | X  | X  | X  |    |    | X  |
| THE ODURO WORLD ENTERPRISES                  | X  | X  |    | X  |    |    |    |
| TRICHAMAR INC.                               |    |    | X  |    |    |    | X  |
| WEDGEWOODS IMPORT EXPORT                     | X  |    |    |    |    |    | X  |
| <b>TOILET SOAP</b>                           |    |    |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.         |    | X  | X  | X  | X  | X  | X  |
| GEO-FAR EAST CO.                             | X  | X  | X  |    |    |    | X  |
| H. FINE & SONS LIMITED                       | X  |    |    | X  |    | X  | X  |
| <b>WASHING AND CLEANING PREPARATIONS NES</b> |    |    |    |    |    |    |    |
| CANADA PACKERS INC. INT'L TRADE DIV.         |    | X  | X  | X  | X  | X  | X  |
| CANADIAN HONEY & FINE FOODS EXPORTERS        |    |    |    | X  |    |    |    |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC.     | X  |    |    |    |    | X  | X  |
| H. FINE & SONS LIMITED                       | X  |    |    | X  |    | X  | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC     | X  |    |    |    |    |    |    |
| KOOTY CONSOLIDATED INTERNATIONAL LTD.        | X  |    |    |    |    | X  | X  |

CONTINUED....

# TRADING HOUSES BY PRODUCT

|                                                      | AF | AA | ME | WE | EE | SA | NA |
|------------------------------------------------------|----|----|----|----|----|----|----|
| LES ENTREPRISES D'ALIMENT. CHEYMA INC.               |    |    | X  |    |    |    |    |
| MONDEX TRADE & DEVELOPMENT CORPORATION               |    |    |    | X  |    |    | X  |
| MULTI-NATIONAL SALES LIMITED                         |    |    |    |    |    | X  |    |
| PRINCIPAL INTL. THE TRADING HOUSE                    |    | X  |    | X  |    |    |    |
| PROFESSIONAL SANITATION PRODUCTS LTD.                |    |    |    |    |    | X  |    |
| Q-LUBE MIRABEC INC.                                  | X  | X  | X  | X  |    |    | X  |
| REGOR INTERNATIONAL INC.                             | X  |    |    |    |    | X  |    |
| <b>TOOLS, EDGE, HAND *****</b>                       |    |    |    |    |    |    |    |
| <b>AUGERS, BITS, BRACES, HAND DRILLS AND GIMLETS</b> |    |    |    |    |    |    |    |
| CVG INTERNATIONAL INC.                               | X  | X  |    | X  |    | X  |    |
| RIGBY TRADE LIMITED                                  | X  | X  | X  | X  |    | X  |    |
| <b>AXES AND HATCHETS</b>                             |    |    |    |    |    |    |    |
| CVG INTERNATIONAL INC.                               | X  | X  |    | X  |    | X  |    |
| RIGBY TRADE LIMITED                                  | X  | X  | X  | X  |    | X  |    |
| THE ODURO WORLD ENTERPRISES                          | X  | X  |    | X  |    |    |    |
| <b>EDGE TOOLS, HAND, AND PARTS NES</b>               |    |    |    |    |    |    |    |
| BRITNELL TRADING INC.                                |    |    |    | X  |    |    | X  |
| CRANE SUPPLY                                         | X  |    |    |    |    | X  |    |
| CVG INTERNATIONAL INC.                               | X  | X  |    | X  |    | X  |    |
| MARTELL EXPORTING LTD.                               | X  | X  | X  | X  |    | X  |    |
| REGOR INTERNATIONAL INC.                             | X  |    |    |    |    | X  |    |
| RIGBY TRADE LIMITED                                  | X  | X  | X  | X  |    | X  |    |
| SIGMAN & JONES LTD.                                  | X  | X  |    |    |    | X  |    |
| <b>FILES AND RASPS</b>                               |    |    |    |    |    |    |    |
| CVG INTERNATIONAL INC.                               | X  | X  |    | X  |    | X  |    |
| RIGBY TRADE LIMITED                                  | X  | X  | X  | X  |    | X  |    |
| <b>HACK SAW BLADES</b>                               |    |    |    |    |    |    |    |
| CRANE SUPPLY                                         | X  |    |    |    |    | X  |    |
| CVG INTERNATIONAL INC.                               | X  | X  |    | X  |    | X  |    |
| RIGBY TRADE LIMITED                                  | X  | X  | X  | X  |    | X  |    |
| <b>HAND SAWS, SAW BLADES AND SAW PARTS NES</b>       |    |    |    |    |    |    |    |
| CVG INTERNATIONAL INC.                               | X  | X  |    | X  |    | X  |    |
| RIGBY TRADE LIMITED                                  | X  | X  | X  | X  |    | X  |    |
| WSL EXPORT DIV. OF EMCO SUPPLY                       |    | X  |    |    |    | X  |    |

**TOOLS, HAND, OTHER \*\*\*\*\***

## ANVILS, VISES AND PARTS

CVG INTERNATIONAL INC.  
RIGBY TRADE LIMITED

## GARDEN RAKES

A.D. BURFORD INTERNATIONAL LIMITED  
CVG INTERNATIONAL INC.  
RIGBY TRADE LIMITED

## GARDEN TOOLS NES

CANEDEX LIMITED  
CVG INTERNATIONAL INC.  
PROFESSIONAL SANITATION PRODUCTS LTD.  
RIGBY TRADE LIMITED  
UNIVERSAL MARKETING AGENCIES  
WSL EXPORT DIV. OF EMCO SUPPLY

## HAMMERS, HAND

A.D. BURFORD INTERNATIONAL LIMITED  
CVG INTERNATIONAL INC.  
RIGBY TRADE LIMITED  
THE ODURO WORLD ENTERPRISES

## HAND TOOLS AND PARTS NES

ALLTRADE ENTERPRISES LIMITED  
ANDRESEN INTERNATIONAL INC.  
BRITNELL TRADING INC.  
CANADIAN TRANS WORLD SUPPLIERS LTD.  
CANEDEX LIMITED  
CETECO INTERNATIONAL CANADA  
CVG INTERNATIONAL INC.  
GREAT WHITE NORTH LTD.  
INTERNATIONAL TECHNICAL SUPPLY (ITS) INC  
J. PASCAL INC.

KATT TRADING COMPANY  
MARTELL EXPORTING LTD.  
MIDDLE EAST TELECOM CONSULTANTS  
NIDEX INTERNATIONAL INC.  
REGOR INTERNATIONAL INC.

RESOURCE OUTFITTERS INTERNATIONAL  
RIGBY TRADE LIMITED  
RUDDY INTERNATIONAL  
SIGMAN & JONES LTD.  
TITAN TRADING INTERNATIONAL INC.

TRACONEX INTERNATIONAL ENRG.

CONTINUED....

|                                          | AF | AA | ME | WE | EE | SA | NA  |
|------------------------------------------|----|----|----|----|----|----|-----|
| ANVILS, VISES AND PARTS                  |    |    |    |    |    |    |     |
| CVG INTERNATIONAL INC.                   | X  | X  |    | X  |    |    | X   |
| RIGBY TRADE LIMITED                      | X  | X  | X  | X  |    |    | X   |
| GARDEN RAKES                             |    |    |    |    |    |    |     |
| A.D. BURFORD INTERNATIONAL LIMITED       | X  | X  | X  | X  |    |    | X   |
| CVG INTERNATIONAL INC.                   | X  | X  |    | X  |    |    | X   |
| RIGBY TRADE LIMITED                      | X  | X  | X  | X  |    |    | X   |
| GARDEN TOOLS NES                         |    |    |    |    |    |    |     |
| CANEDEX LIMITED                          | X  | X  | X  | X  | X  |    | X   |
| CVG INTERNATIONAL INC.                   | X  | X  |    | X  |    |    | X   |
| PROFESSIONAL SANITATION PRODUCTS LTD.    |    |    |    |    |    |    | X   |
| RIGBY TRADE LIMITED                      | X  | X  | X  | X  |    |    | X   |
| UNIVERSAL MARKETING AGENCIES             |    |    |    |    |    |    | X   |
| WSL EXPORT DIV. OF EMCO SUPPLY           |    | X  |    |    |    |    | X   |
| HAMMERS, HAND                            |    |    |    |    |    |    |     |
| A.D. BURFORD INTERNATIONAL LIMITED       | X  | X  | X  | X  |    |    | X   |
| CVG INTERNATIONAL INC.                   | X  | X  |    | X  |    |    | X   |
| RIGBY TRADE LIMITED                      | X  | X  | X  | X  |    |    | X   |
| THE ODURO WORLD ENTERPRISES              | X  | X  |    | X  |    |    |     |
| HAND TOOLS AND PARTS NES                 |    |    |    |    |    |    |     |
| ALLTRADE ENTERPRISES LIMITED             |    |    |    |    |    |    | X X |
| ANDRESEN INTERNATIONAL INC.              |    |    |    |    | X  |    |     |
| BRITNELL TRADING INC.                    |    |    |    |    | X  |    | X   |
| CANADIAN TRANS WORLD SUPPLIERS LTD.      |    |    |    |    | X  |    |     |
| CANEDEX LIMITED                          | X  | X  | X  | X  | X  | X  |     |
| CETECO INTERNATIONAL CANADA              | X  | X  |    | X  |    |    | X X |
| CVG INTERNATIONAL INC.                   | X  | X  |    | X  |    |    | X   |
| GREAT WHITE NORTH LTD.                   | X  | X  | X  | X  | X  | X  | X   |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC | X  |    |    |    |    |    |     |
| J. PASCAL INC.                           | X  | X  | X  |    |    |    | X   |
| KATT TRADING COMPANY                     |    | X  |    | X  |    |    | X X |
| MARTELL EXPORTING LTD.                   | X  | X  | X  | X  |    |    | X   |
| MIDDLE EAST TELECOM CONSULTANTS          |    |    | X  |    |    |    |     |
| NIDEX INTERNATIONAL INC.                 |    |    |    |    |    |    | X   |
| REGOR INTERNATIONAL INC.                 | X  |    |    |    |    |    | X   |
| RESOURCE OUTFITTERS INTERNATIONAL        | X  | X  |    |    |    |    | X   |
| RIGBY TRADE LIMITED                      | X  | X  | X  | X  |    |    | X   |
| RUDDY INTERNATIONAL                      | X  | X  | X  | X  | X  | X  | X   |
| SIGMAN & JONES LTD.                      | X  | X  |    |    |    |    | X   |
| TITAN TRADING INTERNATIONAL INC.         |    | X  |    | X  |    |    | X   |
| TRACONEX INTERNATIONAL ENRG.             |    | X  | X  |    |    |    | X   |

# TRADING HOUSES BY PRODUCT

UNIVERSAL MARKETING AGENCIES  
ZAVAT TRADING INC.

## PLIERS

A.D. BURFORD INTERNATIONAL LIMITED  
CVG INTERNATIONAL INC.  
MARTELL EXPORTING LTD.  
RIGBY TRADE LIMITED  
THE ODURO WORLD ENTERPRISES

## SCREWDRIVERS, HAND

A.D. BURFORD INTERNATIONAL LIMITED  
CVG INTERNATIONAL INC.  
INTERMARK TRADING LTD.  
KATT TRADING COMPANY  
MARTELL EXPORTING LTD.  
RIGBY TRADE LIMITED  
THE ODURO WORLD ENTERPRISES

## SPADES, SHOVELS AND SCOOPS

A.D. BURFORD INTERNATIONAL LIMITED  
CVG INTERNATIONAL INC.  
RESOURCE OUTFITTERS INTERNATIONAL  
RIGBY TRADE LIMITED

## WRENCHES AND PARTS

A.D. BURFORD INTERNATIONAL LIMITED  
CVG INTERNATIONAL INC.  
MARTELL EXPORTING LTD.  
POWER HOUSE TOOL CANADA  
RIGBY TRADE LIMITED  
THE ODURO WORLD ENTERPRISES

## TOOLS, MECHANICS' MEASURING \*\*\*\*\*

### MECHANICS' MEASURING TOOLS AND PARTS NES

MIDEX INTERNATIONAL INC.  
REGOR INTERNATIONAL INC.  
SIGMAN & JONES LTD.  
TRONCO INTERNATIONAL

## TOOLS, POWER DRIVEN, HAND \*\*\*\*\*

### PARTS OF POWER DRIVEN HAND TOOLS

RUDDY INTERNATIONAL

## POWER DRIVEN HAND DRILLS AND TAPPERS

CANADIAN TRANS WORLD SUPPLIERS LTD.  
CVG INTERNATIONAL INC.

## POWER DRIVEN HAND SAMS

CVG INTERNATIONAL INC.

## POWER DRIVEN HAND TOOLS NES

BETA COMPANY  
CANADIAN TRANS WORLD SUPPLIERS LTD.  
CVG INTERNATIONAL INC.  
EVRON INTERNATIONAL INC.  
J. PASCAL INC.

## MIDEX INTERNATIONAL INC.

REGOR INTERNATIONAL INC.  
SIGMAN & JONES LTD.  
TRACOMEX INTERNATIONAL ENRG.

## POWER DRIVEN HAND WRENCHES

CVG INTERNATIONAL INC.

## TOWELS, WASHCLOTHS, BATH MATS & REL ARTICLES

### BATH MATS AND BATH MAT SETS, COTTON TERRY

UNIVERSAL MARKETING AGENCIES

## TOWELS NES

CAN-NAM TRIMEX INC.  
H. FINE & SONS LIMITED  
MIDEX INTERNATIONAL INC.  
MULTI-NATIONAL SALES LIMITED  
RUDOLF VAN DER WALDE (1975) LTD./LTEE

## TRACTORS \*\*\*\*\*

### LAWN AND GARDEN TRACTORS, NEW

AGMAR INTERNATIONAL EQUIPMENT INC.

### TRACTORS NES, PARTS & ACCESS FOR TRACTORS NES

CANADIAN TRADERS LIMITED  
WACTOL ENTERPRISES LIMITED

## USED TRACTORS

THE ODURO WORLD ENTERPRISES



# TRADING HOUSES BY PRODUCT

|                                                    | AF | AA | ME | WE | EE | SA | NA |
|----------------------------------------------------|----|----|----|----|----|----|----|
| <u>WHEEL TRACTORS, NEW NES</u>                     |    |    |    |    |    |    |    |
| CAN-AFRIC ENTERPRISES INC.                         | X  |    |    |    |    |    |    |
| CETECO INTERNATIONAL CANADA                        | X  | X  |    | X  |    | X  | X  |
| GLOBE MARKETING INTERNATIONAL                      | X  | X  |    |    |    | X  | X  |
| J.R. WELLINGTON EXPORT CORPORATION                 | X  |    | X  |    |    | X  |    |
| PIERREFONDS IMPORT EXPORT CA LTEE                  | X  |    |    |    |    |    |    |
| -----                                              |    |    |    |    |    |    |    |
| <u>TRAILERS AND COMMERCIAL SEMI-TRAILERS *****</u> |    |    |    |    |    |    |    |
| <u>MOBILE HOMES</u>                                |    |    |    |    |    |    |    |
| TRANS WORLD DISTRIBUTORS CORPORATION               |    |    |    |    |    | X  |    |
| <u>TRAILERS NES</u>                                |    |    |    |    |    |    |    |
| CAN-AFRIC ENTERPRISES INC.                         | X  |    |    |    |    |    |    |
| HORSEMARY INTERNATIONAL                            |    |    |    | X  |    |    |    |
| J.R. WELLINGTON EXPORT CORPORATION                 | X  |    | X  |    |    | X  |    |
| NABUK TRADING INC.                                 | X  |    |    |    |    |    |    |
| ZNIDAR BROS. (1982) INC.                           |    |    | X  | X  |    |    |    |
| -----                                              |    |    |    |    |    |    |    |
| <u>TRAVEL TRAILERS</u>                             |    |    |    |    |    |    |    |
| C. ITOH & CO (CANADA) LTD.                         |    |    | X  | X  |    |    |    |
| <u>TRUCK TRAILERS AND SEMI-TRAILERS, NEW</u>       |    |    |    |    |    |    |    |
| CETECO INTERNATIONAL CANADA                        | X  | X  |    | X  |    | X  | X  |
| J.R. WELLINGTON EXPORT CORPORATION                 | X  |    | X  |    |    | X  |    |
| NABUK TRADING INC.                                 | X  |    |    |    |    |    |    |
| TIM-TECH INDUSTRIES LTD.                           |    |    |    |    |    |    | X  |
| TRANSCOR TRANSPORTATION CONSULTANTS                |    |    |    |    |    | X  | X  |
| TRENTON MACHINE TOOL                               | X  | X  | X  |    |    | X  |    |
| -----                                              |    |    |    |    |    |    |    |
| <u>TRUCK TRAILERS AND SEMI-TRAILERS, USED</u>      |    |    |    |    |    |    |    |
| HIR INTERNATIONAL LTD.                             |    |    | X  | X  |    |    |    |
| <u>TRANSFORMERS *****</u>                          |    |    |    |    |    |    |    |
| <u>FLUORESCENT LAMP BALLASTS AND TRANSFORMERS</u>  |    |    |    |    |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED                 | X  | X  | X  | X  |    | X  |    |
| DALCO INTERNATIONAL                                | X  |    |    | X  |    | X  |    |
| GUILLEVIN INTERNATIONAL INC.                       |    |    | X  | X  |    |    |    |
| <u>POWER TRANSFORMERS, 500 KVA AND OVER</u>        |    |    |    |    |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED                 | X  | X  | X  | X  |    | X  |    |
| INTERIMCO MACHINERY CORPORATION                    | X  |    |    |    |    | X  |    |
| MODERNA CANADA                                     |    |    |    |    |    | X  |    |

|                                                                | AF | AA | ME | WE | EE | SA | NA |
|----------------------------------------------------------------|----|----|----|----|----|----|----|
| <u>TRANSFORMER EQUIPMENT AND PARTS</u>                         |    |    |    |    |    |    |    |
| INTERIMCO MACHINERY CORPORATION                                | X  |    |    |    |    | X  |    |
| IRETON INTERNATIONAL BARTER INC.                               |    | X  |    |    |    |    |    |
| NUWORLD HYTEK INDUSTRIES LTD.                                  |    | X  |    |    |    | X  | X  |
| <u>TRANSFORMERS NES</u>                                        |    |    |    |    |    |    |    |
| A.D. BURFORD INTERNATIONAL LIMITED                             | X  | X  | X  | X  |    | X  |    |
| BEROCAN INC.                                                   | X  |    |    |    |    |    |    |
| COMTECH TRADING CO. LIMITED                                    |    |    |    |    |    | X  |    |
| CORIMPEX INTERNATIONAL INC.                                    |    | X  |    |    |    |    | X  |
| EXPERT EXPORT LTD.                                             |    |    |    |    |    | X  |    |
| -----                                                          |    |    |    |    |    |    |    |
| GUILLEVIN INTERNATIONAL INC.                                   |    | X  | X  |    |    |    |    |
| INTERIMCO MACHINERY CORPORATION                                | X  |    |    |    |    | X  |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                       | X  |    |    |    |    |    |    |
| J.R. WELLINGTON EXPORT CORPORATION                             | X  |    | X  |    |    | X  |    |
| <u>TRUCKS/TRACTORS/TRAILERS/STACKERS, INDUSTRIAL</u>           |    |    |    |    |    |    |    |
| <u>IND TRUCKS/TRACTORS/TRAILERS/STACKER &amp;PTS NES</u>       |    |    |    |    |    |    |    |
| LOACH SYSTEMS INC.                                             |    | X  |    | X  |    |    | X  |
| <u>LIFT TRUCKS, INDUSTRIAL, ELECTRIC</u>                       |    |    |    |    |    |    |    |
| CETECO INTERNATIONAL CANADA                                    | X  | X  |    | X  |    | X  | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                       | X  |    |    |    |    |    |    |
| WACTOL ENTERPRISES LIMITED                                     | X  | X  | X  |    |    | X  |    |
| <u>LIFT TRUCKS, INDUSTRIAL, POWERED NES</u>                    |    |    |    |    |    |    |    |
| CETECO INTERNATIONAL CANADA                                    | X  | X  |    | X  |    | X  | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                       | X  |    |    |    |    |    |    |
| WACTOL ENTERPRISES LIMITED                                     | X  | X  | X  |    |    | X  |    |
| <u>TRUCKS, TRUCK CHASSIS &amp; TRUCK TRAC, COMMERCIAL</u>      |    |    |    |    |    |    |    |
| <u>TRUCKS &amp; CHASSIS, COMM, NGVN NOT &gt; 6000 LBS, NEW</u> |    |    |    |    |    |    |    |
| CAN-AFRIC ENTERPRISES INC.                                     | X  |    |    |    |    |    |    |
| CANDEV TRADING CO. INC.                                        |    |    |    |    |    | X  |    |
| CETECO INTERNATIONAL CANADA                                    | X  | X  |    | X  |    | X  | X  |
| EVRON INTERNATIONAL INC.                                       | X  | X  |    | X  |    | X  |    |
| RIGBY TRADE LIMITED                                            | X  | X  | X  | X  |    | X  |    |
| -----                                                          |    |    |    |    |    |    |    |
| TECHNESSEN LIMITED                                             |    |    | X  | X  | X  |    |    |
| TRENTON MACHINE TOOL                                           | X  | X  | X  |    |    | X  |    |
| <u>TRUCKS AND TRUCK TRACTORS, USED</u>                         |    |    |    |    |    |    |    |
| EVRON INTERNATIONAL INC.                                       | X  | X  |    | X  |    | X  |    |

# TRADING HOUSES BY PRODUCT

|                                                           | AF | AA | NE | WE | EE | SA | NA |                                                    | AF | AA | NE | WE | EE | SA | NA |
|-----------------------------------------------------------|----|----|----|----|----|----|----|----------------------------------------------------|----|----|----|----|----|----|----|
| <u>TRUCKS, TRUCK TRAC &amp; CHASSIS, COMM, NEW NES</u>    |    |    |    |    |    |    |    | <u>TELEVISION RECEIVING SETS, COLOR, OVER 19"</u>  |    |    |    |    |    |    |    |
| CAN-AFRIC ENTERPRISES INC.                                | X  |    |    |    |    |    |    | CAN-AFRIC ENTERPRISES INC.                         | X  |    |    |    |    |    |    |
| CANDEV TRADING CO. INC.                                   |    |    |    |    |    | X  |    | CANYEN INTERNATIONAL CORPORATION                   |    |    | X  |    |    |    |    |
| CETECO INTERNATIONAL CANADA                               | X  | X  |    | X  |    | X  | X  | COMPAGNIE D'IMPORTATION & D'EXPORTATION            | X  |    | X  |    |    |    |    |
| EVRON INTERNATIONAL INC.                                  | X  | X  |    | X  |    | X  |    | DANA DOUGLAS MARKETING INTERNATIONAL               |    |    |    |    |    |    | X  |
| MABUK TRADING INC.                                        | X  |    |    |    |    |    |    | PI MARKETING CORPORATION                           | X  |    |    |    |    |    |    |
| TIM-TECH INDUSTRIES LTD.                                  |    |    |    |    |    |    | X  | SEENA INTERNATIONAL CORPORATION                    |    |    | X  |    |    |    |    |
| TRADEX LIMITED                                            |    |    | X  | X  |    |    | X  | <u>TELEVISION RECEIVING SETS, COLOR, UNDER 19"</u> |    |    |    |    |    |    |    |
| TRENTON MACHINE TOOL                                      | X  | X  | X  |    |    | X  |    | CAN-AFRIC ENTERPRISES INC.                         | X  |    |    |    |    |    |    |
| <u>TV &amp; RADIO SETS &amp; PHONO, DOM TYPE, EXC PTS</u> |    |    |    |    |    |    |    | CANYEN INTERNATIONAL CORPORATION                   |    |    | X  |    |    |    |    |
| <u>COMBINATION RADIO-PHONOGRAPH SETS, EXCEPT PTS</u>      |    |    |    |    |    |    |    | COMPAGNIE D'IMPORTATION & D'EXPORTATION            | X  |    | X  |    |    |    |    |
| TRADESULT/CANADA                                          | X  | X  |    |    |    | X  | X  | DANA DOUGLAS MARKETING INTERNATIONAL               |    |    |    |    |    |    | X  |
| <u>PHONOGRAPH RECORD PLAYERS, DOM TYPE, EXC PTS</u>       |    |    |    |    |    |    |    | SEENA INTERNATIONAL CORPORATION                    |    |    | X  |    |    |    |    |
| DANA DOUGLAS MARKETING INTERNATIONAL                      |    |    |    |    |    |    | X  | <u>TELEVISION RECEIVING SETS, COLOR, 19 INCHES</u> |    |    |    |    |    |    |    |
| <u>PHONOGRAPH RECORDS AND BLANKS</u>                      |    |    |    |    |    |    |    | CAN-AFRIC ENTERPRISES INC.                         | X  |    |    |    |    |    |    |
| CBC ENTERPRISES                                           | X  | X  | X  | X  | X  | X  | X  | CANYEN INTERNATIONAL CORPORATION                   |    |    | X  |    |    |    |    |
| PACIFIC RIM INTL. MARKET EXCHANGE                         |    |    |    |    |    |    | X  | COMPAGNIE D'IMPORTATION & D'EXPORTATION            | X  |    | X  |    |    |    |    |
| ZGARKA-KAYE DISTRIBUTION LTD.                             | X  |    | X  |    |    |    | X  | DANA DOUGLAS MARKETING INTERNATIONAL               |    |    |    |    |    |    | X  |
| <u>RADIO RECEIVING SETS NES, EXCEPT PARTS</u>             |    |    |    |    |    |    |    | SEENA INTERNATIONAL CORPORATION                    |    |    | X  |    |    |    |    |
| CANADIAN TRADERS LIMITED                                  | X  | X  | X  | X  |    | X  | X  | <u>UNDERWEAR AND SLEEPWEAR *****</u>               |    |    |    |    |    |    |    |
| TRONCO INTERNATIONAL                                      |    | X  |    | X  |    | X  | X  | <u>PYJAMAS /SLEEPWEAR/ MEN'S AND BOYS'</u>         |    |    |    |    |    |    |    |
| <u>TELEVISION RECEIVING SETS NES, OVER 19"</u>            |    |    |    |    |    |    |    | CANYEN INTERNATIONAL CORPORATION                   |    |    | X  |    |    |    |    |
| CAN-AFRIC ENTERPRISES INC.                                | X  |    |    |    |    |    |    | SEENA INTERNATIONAL CORPORATION                    |    |    | X  |    |    |    |    |
| CANYEN INTERNATIONAL CORPORATION                          |    |    | X  |    |    |    |    | <u>PYJAMAS /SLEEPWEAR/ WOMEN'S AND GIRLS'</u>      |    |    |    |    |    |    |    |
| DANA DOUGLAS MARKETING INTERNATIONAL                      |    |    |    |    |    |    | X  | CANYEN INTERNATIONAL CORPORATION                   |    |    | X  |    |    |    |    |
| SEENA INTERNATIONAL CORPORATION                           |    |    | X  |    |    |    |    | SEENA INTERNATIONAL CORPORATION                    |    |    | X  |    |    |    |    |
| <u>TELEVISION RECEIVING SETS NES, UNDER 19"</u>           |    |    |    |    |    |    |    | <u>SLEEPWEAR NES</u>                               |    |    |    |    |    |    |    |
| CAN-AFRIC ENTERPRISES INC.                                | X  |    |    |    |    |    |    | CANYEN INTERNATIONAL CORPORATION                   |    |    | X  |    |    |    |    |
| CANYEN INTERNATIONAL CORPORATION                          |    |    | X  |    |    |    |    | SEENA INTERNATIONAL CORPORATION                    |    |    | X  |    |    |    |    |
| DANA DOUGLAS MARKETING INTERNATIONAL                      |    |    |    |    |    |    | X  | <u>UNDERWEAR MADE FROM WOVEN FABRICS</u>           |    |    |    |    |    |    |    |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                  | X  |    |    |    |    |    |    | CANYEN INTERNATIONAL CORPORATION                   |    |    | X  |    |    |    |    |
| SEENA INTERNATIONAL CORPORATION                           |    |    | X  |    |    |    |    | MAYSA IMPORT & EXPORT INC.                         |    |    | X  |    |    |    | X  |
| <u>TELEVISION RECEIVING SETS NES, 19 INCHES</u>           |    |    |    |    |    |    |    | SEENA INTERNATIONAL CORPORATION                    |    |    | X  |    |    |    |    |
| CAN-AFRIC ENTERPRISES INC.                                | X  |    |    |    |    |    |    | <u>UNDERWEAR NES</u>                               |    |    |    |    |    |    |    |
| CANYEN INTERNATIONAL CORPORATION                          |    |    | X  |    |    |    |    | CANYEN INTERNATIONAL CORPORATION                   |    |    | X  |    |    |    |    |
| DANA DOUGLAS MARKETING INTERNATIONAL                      |    |    |    |    |    |    | X  | SEENA INTERNATIONAL CORPORATION                    |    |    | X  |    |    |    |    |
| SEENA INTERNATIONAL CORPORATION                           |    |    | X  |    |    |    |    |                                                    |    |    |    |    |    |    |    |

# TRADING HOUSES BY PRODUCT

|                                                             | AF | AA | ME | WE | EE | SA | NA |                                                         | AF | AA | ME | WE | EE | SA | NA |
|-------------------------------------------------------------|----|----|----|----|----|----|----|---------------------------------------------------------|----|----|----|----|----|----|----|
| <b>UNEXPOSED PHOTO FILM, PLATES, PAPER AND CLOTH</b>        |    |    |    |    |    |    |    | <b>ELECTRIC CLOCKS</b>                                  |    |    |    |    |    |    |    |
| <b>MOTION PICTURE FILM, UNEXPOSED</b>                       |    |    |    |    |    |    |    | CANADIAN TRADERS LIMITED                                | X  | X  | X  | X  |    | X  | X  |
| KINETIC INC.                                                |    |    |    |    |    |    | X  | <b>WRIST WATCHES</b>                                    |    |    |    |    |    |    |    |
| <b>SENSITIZED PHOTOCOPY/BLUE/WHITE PRINT PAPER</b>          |    |    |    |    |    |    |    | TRONCO INTERNATIONAL                                    | X  |    |    | X  |    | X  | X  |
| CAPRICORP INTERNATIONAL DEVELOPMENT INC.                    | X  |    |    |    |    | X  | X  | <b>WORKS OF ART AND COLLECTORS' ITEMS *****</b>         |    |    |    |    |    |    |    |
| LES ENTREPRISES D'ALIMENT. CHEYMA INC.                      |    |    | X  |    |    |    |    | <b>DRAWINGS, ETCHINGS AND ENGRAVINGS, ORIGINAL</b>      |    |    |    |    |    |    |    |
| <b>UNEXPOSED PHOTOGRAPHIC FILM NES</b>                      |    |    |    |    |    |    |    | MATOUSEK ART LIMITED                                    | X  |    |    |    |    |    | X  |
| THE ODURO WORLD ENTERPRISES                                 | X  | X  |    | X  |    |    |    | TUTTAVIK INC.                                           | X  |    | X  |    |    |    | X  |
| <b>X-RAY FILM, UNEXPOSED</b>                                |    |    |    |    |    |    |    | <b>PAINTINGS AND PASTELS, EXECUTED BY HAND</b>          |    |    |    |    |    |    |    |
| COVERED INC.                                                | X  |    | X  |    |    |    |    | BUSCHLEN/MOWATT FINE ARTS LTD.                          | X  |    |    |    |    |    | X  |
| <b>VEHICLES, OTHER *****</b>                                |    |    |    |    |    |    |    | MATOUSEK ART LIMITED                                    | X  |    |    |    |    |    | X  |
| <b>PARTS AND ACCESSORIES FOR BICYCLES NES</b>               |    |    |    |    |    |    |    | PACIFIC RIM INTL. MARKET EXCHANGE                       |    |    |    |    |    |    | X  |
| LORNE SHIELDS INTERTRADE CORP.                              | X  | X  | X  | X  |    | X  | X  | <b>SCULPTURES AND STATUES, ORIGINAL</b>                 |    |    |    |    |    |    |    |
| TACONIC CORPORATION LTD.                                    | X  | X  | X  |    |    | X  | X  | DISTRIBUTION EUROCOM CANADA                             | X  |    |    |    |    |    | X  |
| <b>VEHICLES AND PARTS NES</b>                               |    |    |    |    |    |    |    | MATOUSEK ART LIMITED                                    | X  |    |    |    |    |    | X  |
| HORSEMARY INTERNATIONAL                                     |    |    |    |    | X  |    |    | OGWATSIH ARTISANS LIMITED                               |    |    |    |    |    |    | X  |
| TRENTON MACHINE TOOL                                        | X  | X  | X  |    |    | X  |    | TUTTAVIK INC.                                           | X  |    | X  |    |    |    | X  |
| <b>WAGONS AND PARTS NES</b>                                 |    |    |    |    |    |    |    | <b>WRITING AND DRAUGHTING INSTRUMENTS *****</b>         |    |    |    |    |    |    |    |
| HORSEMARY INTERNATIONAL                                     |    |    |    |    | X  |    |    | <b>BALL POINT PENS</b>                                  |    |    |    |    |    |    |    |
| J.R. WELLINGTON EXPORT CORPORATION                          | X  |    | X  |    |    | X  |    | CANADIAN TRADERS LIMITED                                | X  | X  | X  | X  |    | X  | X  |
| WACTOL ENTERPRISES LIMITED                                  | X  | X  | X  |    |    | X  |    | INTERNATIONAL BUSINESS FORMS COMPANY                    | X  | X  |    | X  |    | X  |    |
| <b>VITAMINS *****</b>                                       |    |    |    |    |    |    |    | J.B. INTERNATIONAL SHIPPERS LTD.                        | X  | X  | X  | X  |    |    | X  |
| <b>VITAMIN NES, IN DOSAGE, HUMAN USE</b>                    |    |    |    |    |    |    |    | <b>DRAUGHTING INSTRUMENTS</b>                           |    |    |    |    |    |    |    |
| GEO-FAR EAST CO.                                            | X  | X  | X  |    |    | X  |    | CANADIAN TRADERS LIMITED                                | X  | X  | X  | X  |    | X  | X  |
| INTERNATIONAL COMMODITIES EXPORT CO.                        | X  | X  | X  | X  | X  | X  | X  | REA-FAC AGENCIES LTD.                                   | X  | X  | X  | X  |    |    | X  |
| PRINCIPAL INTL. THE TRADING HOUSE                           |    |    | X  |    | X  |    |    | <b>FOUNTAIN PENS, MECHANICAL PENCILS AND SETS</b>       |    |    |    |    |    |    |    |
| <b>WATCHES AND CLOCKS *****</b>                             |    |    |    |    |    |    |    | CANADIAN TRADERS LIMITED                                | X  | X  | X  | X  |    | X  | X  |
| <b>CHRONOMETERS &amp; SPECIAL TIME RECORDERS, &amp; PPS</b> |    |    |    |    |    |    |    | J.B. INTERNATIONAL SHIPPERS LTD.                        | X  | X  | X  | X  |    |    | X  |
| H.L. LECLAIR INC.                                           |    |    | X  |    |    |    | X  | <b>MARKING PENS, FELT FIBRE/SYNTHETIC TIP &amp; PPS</b> |    |    |    |    |    |    |    |
| <b>CLOCKS NES</b>                                           |    |    |    |    |    |    |    | CANADIAN TRADERS LIMITED                                | X  | X  | X  | X  |    | X  | X  |
| INTERNATIONAL TECHNICAL SUPPLY (ITS) INC                    | X  |    |    |    |    |    |    | J.B. INTERNATIONAL SHIPPERS LTD.                        | X  | X  | X  | X  |    |    | X  |
|                                                             |    |    |    |    |    |    |    | <b>PARTS &amp; ACCESS FOR PENS, BALL/FOUNTAIN/MECH</b>  |    |    |    |    |    |    |    |
|                                                             |    |    |    |    |    |    |    | CANADIAN TRADERS LIMITED                                | X  | X  | X  | X  |    | X  | X  |
|                                                             |    |    |    |    |    |    |    | J.B. INTERNATIONAL SHIPPERS LTD.                        | X  | X  | X  | X  |    |    | X  |

CONTINUED....

# TRADING HOUSES BY PRODUCT

## PENCIL LEADS

CANADIAN TRADERS LIMITED  
J.B. INTERNATIONAL SHIPPERS LTD.

## PENCILS, BLACK OR COLOURED NES

CANADIAN TRADERS LIMITED  
J.B. INTERNATIONAL SHIPPERS LTD.

## REFILLS FOR BALL POINT PENS

CANADIAN TRADERS LIMITED  
J.B. INTERNATIONAL SHIPPERS LTD.

## WRITING INSTRUMENTS, PARTS & ACCESSORIES NES

CANADIAN TRADERS LIMITED  
CODE INTERNATIONAL INC.  
J.B. INTERNATIONAL SHIPPERS LTD.

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## VI - SPECIAL TRANSACTIONS, TRADE

## SPECIAL TRANSACTIONS - TRADE \*\*\*\*\*

## PACKING, NON RE-USABLE

I.S. TRADING CORPORATION  
INTERNATIONAL MARKETING SERVICES  
WOODHOUSE INTL. MARKETING (QUE.) INC.

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